

The Northville Record

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WAYNE COUNTY'S OLDEST WEEKLY NEWSPAPER...

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WEDNESDAY, SEPTEMBER 1, 1982—NORTHVILLE, MICHIGAN

TWENTY-FIVE CENTS

Ford reopens plant to assemble fuel tanks

By KEVIN WILSON

Ford Motor Company is back in business in Northville with the return of 25 workers to the local factory this morning (Wednesday). The plant supposedly was closed permanently in November, 1981, but subsequent labor negotiations resulted in the decision to reopen, announced in March.

The 25 are to remove valve-making machinery and prepare the plant for production of fuel tanks and service and repair of shipping racks. Both jobs would otherwise have been done outside of Ford.

Early next year another 25 workers will be called back to start production at the facility which Ford plans to employ as a model "for the implementation of advanced 'people' programs," John A. Betti, Ford vice president of powertrain and chassis operations, said

Monday.

Unique work rules and plant operations procedures are expected to contribute to the facility's viability, Betti said. Ford will invest approximately \$2.2 million adapting the plant to its new use. The fuel tank and rack jobs will occupy about one-third of building. Company and union officials are exploring other work that could be done in the remaining space.

Both UAW and company officials expressed a hope that the initial employment of 52 workers is the first stage of a revitalizing a facility that, in the long term, could employ all 177 laid off workers who retain recall rights at the plant.

Betti announced the plans at a Monday morning press conference at the plant where the company also revealed that J. William Sherrick, previously a superintendent at Ford's Dearborn

Engine Plant, will be the new plant manager in Northville.

Under the unique work rules spelled out in a letter of intent between UAW local 896 and Ford, Sherrick will be one of only four salaried employees at the plant overseeing the operation of the 52 workers. Of the four, one will be Sherrick's secretary.

"It took a little longer than we would have liked," noted UAW vice president Donald Ephlin, head of the union's Ford division. "But it's underway and it's going to work."

When a reporter suggested the reopening with only 50 of the plant's former 270 employees might simply be a symbolic gesture keeping the company's March promise to reopen the facility, Ephlin, Betti and local 896 president Norm Fultz all rejected the theory.

Continued on 8-A



Record photo by KEVIN WILSON

UAW's Don Ephlin, Ford's John Betti and UAW local 896 president Norm Fultz announce plant reopening

School year starts Tuesday

By MICHELE McELMURRY

An estimated 3,744 students will be heading back to the classroom next Tuesday when Northville Public Schools opens its doors for the start of the 1982-83 school year.

With a three-year teacher contract wrapped up in January and several maintenance projects recently completed, administrators are predicting this year's school opening to be one of the smoothest in recent history.

The forthcoming school year will mark the beginning of School Superintendent George Bell's tenure as chief administrator. Bell, formerly Superintendent of Van Dyke Public Schools, was chosen as Northville Schools chief executive last June following the resignation of Lawrence Nichols.

This year's anticipated K-12 student enrollment reflects a decline of approximately 150 students over last year's figures. Approximately 50 fewer ISEP

students will be enrolled this year.

Assistant Superintendent Burton Knighton told the Northville Board of Education at its meeting last Monday that some 17 K-12 teachers have been recalled from layoffs since last spring. The board had approved 26 layoffs to compensate for the decline in student enrollment.

The court-ordered reduction of Plymouth Center coupled with the increased placement of students into group homes is taking its toll on the staffing of Northville's ISEP Program.

Knighton told the board that staff size in the ISEP Program has been reduced by approximately 27 professionals this year. ISEP is starting the 1982-83 school year with 50 staff members in comparison to the 77 staffers who opened the program last year.

Reporting on the status of the district's buildings and grounds at last week's board meeting, Bill Hood, administrative assistant for operations, said schools are in "excellent shape" for the opening of school.

Robt maintenance at the high school, Cooke, Meads Mill and Winchester has been completed as well as painting at Silver Springs, he noted.

Assistant Superintendent Nancy Soper told the board that all textbooks and supplies have been delivered to each school building and that computer equipment has been installed.

Continued on 9-A

Crash kills local man, two others are injured

A Northville man was killed and his wife seriously injured in a two-car collision on Eight Mile near Haggerty Road late last Wednesday, August 25.

Miles Joseph Burke, III, 44, of 19458 Inlet Court was pronounced dead at Botsford Hospital at 1:07 a.m. Thursday, little more than an hour after the 11:58 p.m. near-head-on crash.

Karan Ann Burke, 37, of the same address was still listed in serious condition Monday at Botsford. Mrs. Burke initially was listed in critical condition.

The driver of the other vehicle, 24-year-old Richard Thomas Siebert of

Southfield, also was listed in critical condition last week at St. Mary Hospital in Livonia. Siebert was still in the hospital in serious condition Monday.

Township police captain Phillip Presnell said the accident is still under investigation and police have not yet issued any citations. He said the accident site was one-fifth of a mile west of Haggerty on Eight Mile Road.

The police investigation has not yet determined how the crash occurred or at what speed the cars met. Presnell said the vehicles collided on a nearly head-on course.

Ruppe campaigns from Northville base

Philip Ruppe, Republican nominee for U.S. Senate, is running hard to unsettle incumbent Democratic Senator Donald W. Riegle, Jr. — and in the process also is learning a bit about Northville.

Like others who have served in

Washington and made it their home, Ruppe needed an operating base from which to campaign in his home state. His previous home in the Upper Peninsula was too remote for state-wide campaigning.

The former U.S. Congressman from Houghton, therefore, has been living in an apartment in the Northridge complex on Seven Mile in the township for about a year, sharing it with his oldest daughter Antoinette who has been a student at Madonna College.

Tall and lean, Ruppe is a jogger and tennis player. He and his daughter occasionally have jogged along Seven Mile. A few months ago, he relates, a security guard at the Northville Regional Psychiatric Hospital stopped to warn them they might encounter walkaways.

Ruppe was learning first-hand about the problem the planned hedge fence is designed to correct.

Admitting there has been little free time to explore the area, Ruppe has found Northville Charley's restaurant near the apartment. As he strolled in downtown Northville last week he said he also hopes to eat at MacKinnon's soon. He said he and his daughter had stopped there previously but had found the wait too long.

How did Ruppe come to choose Northville as his home base in the lower peninsula for the campaign?

"Actually," he explains, "my daughter did. I talked to Jack Kirksey (state representative R-Livonia, Northville) when she was transferring from University of Michigan to Madonna, and he suggested she look in Livonia, Plymouth and Northville.

"She did it all," Ruppe says giving credit to his daughter for finding and furnishing the apartment where he plans to stay through the campaign.

Antoinette, 23, had switched from nursing at U-M to religious studies at Madonna at the time. She now is almost through and has been spending the summer in Washington, D.C., with the rest of the family.

"Coming from a small town

ourselves," Ruppe comments, "we like the downtown here. You know the guy who sells you the food and waits on you.

"We have missed Houghton," he adds. Ruppe and his wife Loret still live in their home in Washington, D.C., with their five daughters as she continues as director of the Peace Corps. She also was manager in the presidential campaign of George Bush.

In addition to daughter Antoinette, there is Adele, 21, Loret, 20, Katherine, 19, and Mary Speed, 17. Ticking off the names and ages, Ruppe recalled last week that the girls "used to threaten to call whenever I was on a talk show and ask to have me report their ages, accusing me of not being able to."

He said they had made the decision to stay in Washington partly so that the girls could finish school there. The family also keeps an apartment in Houghton although Ruppe says he rarely gets there.

Ruppe, who served in the U.S. House of Representatives for 12 years, did not run in 1979 when Robert Griffin changed his mind about running.

"I like your downtown," he repeated in an interview last week, comparing it to the small town atmosphere he enjoyed in Houghton.

While he has had little free time in past months to explore the area, it is unlikely he will have any in the upcoming months.

This week's schedule, issued by his headquarters' staff in Birmingham, shows that his campaign trail will take him to Monroe, Adrian, Battle Creek, Sturgis, Niles, Kalamazoo, Grand Rapids, Muskegon, Big Rapids and Mt. Pleasant. This Friday a visit to the Michigan State Fair is on the agenda; Saturday he's due to visit East

Continued on 10-A

Grant process raises questions

By KEVIN WILSON

Rejection of a township application for \$70,000 in block grant funds to assist in the construction of sewers in the Park Gardens subdivision has led officials to raise questions about county appropriations methods and aroused the anger of several persons involved.

Apparently placing a higher priority on the planting of trees in Grosse Pointe Woods' central business district, the county community development block grant advisory committee approved more than \$64,000 for that project but rejected the township's application among several others, including one from Sumpter Township seeking engineering funds in connection with county plans to place a solid waste landfill in that community.

"This is just Jim Curran's way of saying goodbye," charged Park Gardens

homeowners' association representative Liz McCarville. "He was paying off his political debts, pure and simple."

Curran, chairman of the committee, is a member of the Grosse Pointe Woods city council. The Thursday meeting in Plymouth was his last with the committee. He was named chief of the Wayne County Mental Health program on Friday.

Township supervisor John MacDonald was less vitriolic but equally disappointed in the decision-making process employed.

"I think they arrived at their decisions before the meeting," MacDonald said. "I think there's no question but that it was his (Curran's) parting shot. And I'm not just arguing from our point of view, I think there were several projects on the list that were more deserving (than Grosse Pointe Woods)."

Sumpter Township, for example, was clearly more deserving, perhaps more deserving than we were."

The 19-member council, which administers the distribution of federal grants for the 31 participating communities of less than 50,000 population in the county, twice voted 7-6 against the township request for Park Gardens during a stormy three-hour session in Plymouth City Hall last Thursday.

At stake was \$571,213 in "discretionary" funding for appropriation to participating communities. Applications for projects totaling \$1.6 million in cost were considered.

The members of the council, elected each February from among elected officials in participating communities, had before them a staff recommendation on distribution of the funds, based

Continued on 10-A

NEWS BRIEFS

DEADLINE for classified ads as well as for all but breaking news for the September 8 issue of

Ready for school?
See Page 1-D

The Record is 3:30 p.m. Friday. Both the want ad department and Record offices will be closed Saturday and Monday. City and township offices also are closed for the Labor Day holiday with the regular city council meeting postponed until September 13.

NORTHVILLE Public Library will be closed for Labor Day September 6. Beginning September 11, the library will be open Saturdays during the school year. Regular winter hours are 10 a.m. to 9 p.m. Monday through Thursday and 10 a.m. to 5 p.m. Saturdays.

SCHOOLCRAFT College board of trustees will hold a special meeting at 8 p.m. tonight. On the agenda is a closed session to discuss negotiations with collective bargaining groups.

LOOK INSIDE this week's Record for a special Business and Industry tabloid section giving details of our area's companies and their plans as well as the economic outlook of local government officials.



Record photo by JOHN GALLOWAY

Philip Ruppe smilingly poses in town during his temporary stay here

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Named after Cavanagh

Senior village project lease signed

Construction of the first phase in a proposed senior citizens' housing village in Northville Township will likely begin next spring, officials said Monday. The \$70 million project is to be named the Jerome P. Cavanagh Senior Village.

The project was given the formal go-ahead Monday at a ceremony in which Wayne County signed over a 99-year lease on 101 acres of vacated Child Development Center property to the county EDC.

The EDC, in turn, has designated a specially-formed enterprise of Saperstein Associates as project developer. The firm, Northville Senior Citizens' Development Corporation, is in the process of seeking \$10 to \$20 million in federal Urban Development Action Grants (UDAG) financing to launch the project.

The developer is also working with the League of Catholic Women in Detroit on an application for funding under the 202 program, which funds senior housing development and rent subsidies on them. Saperstein is also considering co-venture associates and plans to incorporate health care expertise in the development team.

Groundbreaking ceremonies tentatively are scheduled in October with construction starting in the spring. First phase development of housing units likely will be completed within two years, EDC executive director Robert FitzPatrick said.

Under Saperstein's timetable, the campus-like development including 1,300 housing units (both rental and for sale), medical, convalescent care, recreational and shopping facilities is to be completed in five years.

The development is viewed as a unique one in that it will change the property from non-taxable, unoccupied status that cost taxpayers \$170,000 in annual upkeep to a taxpaying entity that will contribute to the community tax base while demanding only minimal services, FitzPatrick explained.

Sixty of the 100 acres will be used for buildings, leaving 40 acres of open space maintaining the current natural topography, woods and ground cover.

Of the buildings now on the site, constructed in the 1920s, the developers plan to retain and renovate several. Among these are the old fire station (presently quartering Novi Ambulance) to be used as a fire station; administration buildings that will be renovated for use as a non-denominational chapel, library,

auditorium, central cafeteria and kitchen, medical offices and clinic, and convenience retail shopping.

Backers said the project will generate 765 construction jobs and 550 permanent jobs when completed.

Naming of the center after former Detroit Mayor Cavanagh was done at a July meeting of the EDC board. FitzPatrick made the proposal, citing Cavanagh's interest in and concern about society's treatment of the elderly.

The motion was supported by director Conrad Mallet, who was public housing director in Cavanagh's administration. He noted Cavanagh was instrumental in the formation of the HUD 202 program to devote more resources to senior citizen housing. That same program may provide a portion of the funding for the senior village.

School boundary changes rejected

Novi residents in the Northville School district will not be allowed to transfer into the Novi Schools in accordance with a formal decision issued by the State Board of Education.

Concerns prompting the request to transfer into the Novi School district can be resolved administratively at the local level without moving the boundaries, the State Board of Education ruled August 12.

"The local school board should be given the opportunity to review the situation and officially resolve any problems..." the official order stated.

The state board's action upholds the joint decision of the Wayne and Oakland Intermediate Schools districts, which denied the transfer.

Residents had proposed the transfer of property bounded by Nine Mile, 9 1/2 Mile, Novi and Taft roads, which is inside the Novi city limits, but in the Northville school district. The transfer area is directly behind Novi High School property.

If approved, approximately 75 students would have gone to the Novi Schools beginning in the 1982-83 school year.

Residents asked for the transfer citing a need for more logical school

district boundaries, safer student transportation, and a more cohesive identity between schools and community.

"Some of the concerns are beyond the control and, or correction of school activities and are not sufficiently compelling to warrant a transfer of the area," the order stated.

Rather than requesting a boundary transfer residents should have pursued their administrative options, according to the order.

Regarding safety, school routes have been approved and alternative routes have been established, the order stated. The local school board, safety committee, department of education, and state police could have been requested to review routes and make recommendations prior to any transfer action.

The time on school buses, which was another concern cited by residents, is not considered to be excessive or a deterrent to educational opportunity.

The order noted the Northville schools are making reasonable efforts to improve their communication.

The order went on to say the Northville schools would lose 2.2 percent of its state equalized valuation, adversely affecting the district. The loss of that

revenue would have to be assumed by the remaining citizenry.

"In this area, the losing district cooperated in two earlier transfers to the receiving district. This continuation of 'piecemeal' transfers does not lend itself to district-boundary stability," according to the order.

The transfer petition was initiated one year ago by residents of the Brookland Farms and Dunbarton Pines subdivisions. Petitions signed by 79 percent of the homeowners in the affected area requested a shift in school district boundaries.

Members of the Novi School board took no formal position on the transfer request, but gave unofficial support to the boundary shift when residents petitioned for the change in January.

Northville school board members voted unanimously to oppose the request, citing the loss in revenues and the potential precedence for future

boundary transfer requests.

Northville schools would have lost approximately \$130,000 in revenues had the transfer been approved. School officials also feared the transfer would prompt other requests which would have led to the dismantling of the school district.

The Wayne and Oakland intermediate boards, acting jointly in February, denied the transfer request on the basis that such a transfer would not be a sufficient educational benefit to the students of the district and would have no impact on the racial make-up of the district. The intermediate boards denied the residents requests by a 5-4 vote.

Residents appealed the denial to the State Board of Education. The State Board ordered the action of the Oakland and Wayne Intermediate Boards of Education be upheld and the property not be transferred.

Community Calendar

TODAY, SEPTEMBER 1

MERCHANTS MEET: Northville Downtown Merchants Association meets at 8 a.m. at Manufacturers Bank.

LEGION JUNIORS: American Legion Auxiliary Unit 147, Juniors, meets at 7 p.m. at the post home.

ART CLUB: Three Cities Art Club will meet at 7:30 p.m. in the Plymouth Township Hall. All present members should bring any summer work — even unfinished — for a critique. There also will be a short demonstration on mat cutting. Three Cities Art Club welcomes all prospective members.

THURSDAY, SEPTEMBER 2

FARMER'S MARKET: Northville Farmer's Market at Main and Hutton will be open from 8 a.m. to 4 p.m.

DAYTIME TOPS: Daytime TOPS meets at 9 a.m. at First Presbyterian Church.

EMBROIDERERS' GUILD: Mill Race Embroiderers' Guild will meet at 7:30 p.m. at First Presbyterian Church.

FRIDAY, SEPTEMBER 3

MASONS MEET: Orient Chapter, No. 77, Order of the Orient Star, will meet at 7:30 p.m. at Masonic Temple.

SUNDAY, SEPTEMBER 5

MILL RACE VILLAGE: Mill Race Historical Village is open from 1-4 p.m.

MONDAY, SEPTEMBER 6

LABOR DAY: City, township offices and the library will be closed.

TUESDAY, SEPTEMBER 7

ROTARIANS MEET: Northville

Rotary Club will meet at noon in the First Presbyterian Church fellowship hall.

KING'S DAUGHTERS: King's Daughters and Sons, Mizpah Circle, will hold its first meeting at a picnic at the home of Ruth Stroh at 8779 Napier. The picnic is scheduled for 12:30 p.m. Members should bring a table service and a dish to pass.

CIVIL AIR PATROL: Sixgate Squadron Civil Air Patrol will meet from 7-9 p.m. at Novi Middle School.

SEALARKS: Sealarks will meet at 7:30 p.m. at First Presbyterian Church.

PLANNERS MEET: Northville City Planning Commission will meet at 8 p.m. in the council chambers.

SALEM BOARD: Salem Township Board will meet at 8 p.m. in Town Hall.

VFW MEETS: VFW Auxiliary, Post 4012, will meet at 8 p.m. at VFW Hall.

WEDNESDAY, SEPTEMBER 8

WEIGHT WATCHERS: Northville Weight Watchers will meet at 10 a.m. at the Community building and at 6 p.m. at VFW Hall.

SENIORS GATHER: Northville Senior Citizens' Club meets for cards and games at 1 p.m. at Allen Terrace.

BAND PRACTICE: Northville Community Band meets at 7:30 p.m. in the Cooke Junior High band room.

KNIGHTS OF COLUMBUS: Northville Knights of Columbus will meet at 8 p.m. in the Administration Building at Our Lady of Victory.

RECREATION COMMISSION: Northville Recreation Commission meets at 8 p.m. at City Hall.

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Sign change, name change

Spagy's — one of Main Street's long-time businesses — last week became the most recent to remodel store fronts in keeping with the downtown renovation. As liquor store owners Joe and son Jim Spagy completed plans to move one door east to a building they also own, the old signs came down. Anne's Fabrics, a fabric shop, is to occupy the Spagy quarters. When

the Spagys move into the enlarged store, there also will be a name change, says Jim Spagy, to The Liquor Shoppe. Above, contractor Jack Scrivens of Oakland Hills Building Company gets an assist from Tom Morrison as the illuminated signs come down.

Karate Club settles with recreation

The Northville Karate Club is back in the community building. The doors were opened again Monday to the club after the debate over how much back rent was due the recreation department was settled at a meeting last week Tuesday. Also, the Club paid its September rent Friday. The meeting was prompted after the club's rental agreement was terminated at the end of July by the recreation department over back rent due, among other items. The club had been practicing outdoors since then. In attendance at the meeting were Recreation Director Ed Kritzts,

Building Supervisor Matt Sullivan, Recreation Commission members Carolann Ayers and David Llewellyn, Karate Club instructor Bob White, and a few other people associated with the club.

The club paid the recreation department \$187 in back rent money it claimed it owed by its own records. The recreation department accepted the amount even though it claimed the club owed more than \$1,100 in back rent.

Most of the back rent money the recreation department claimed was owed was from a tournament sponsored an association of karate instructors,

which is now disbanded, at the community building in November. Even though the Karate Club was only a participant, Kritzts said White was the responsible party since he was part of the association which asked to rent the building.

However, the recreation department agreed to drop the amount owed because no formal written agreement was made between Kritzts and White concerning the final cost of renting the building for the tournament. Also, there was some misunderstanding of the increases at the time of renting the building.

The club and the recreation department, then, went month by month to compare figures concerning back rent. The club asked Sullivan how the department arrived at its figures. He responded it was by spot checks and by the lights being left on at the building.

The club and recreation department were close to agreement on two of the months in question — May and July. In fact, the club claimed it overpaid, by \$24, in July, which the recreation department did not dispute.

The months with the biggest discrepancies were April, June and July as there was a \$159 difference. However, the recreation department agreed to the club's figures, and added it could be back in the building if it paid its September rent by Monday. It paid Friday.

The club also claims it is not as

disruptive or destructive as the recreation department claimed in its letter to the commission regarding the termination.

Club representatives said it is very disciplined, and asked what damaged it had caused. Kritzts explained a front door at the building was damaged and that he "assumed" it was done by the Karate Club because its members were the only persons in the building.

The club claimed it did not damage the front door, adding other people use the building during that time, especially for the video games. Also, the club, which has occasional parties, claimed the recreation department knows it serves alcoholic beverages at some of its parties.

Kritzts said he did not know that one party, which was a surprise party for White, was going to have alcoholic beverages.

In the lease agreement, the recreation department only asks it be notified in advance of such parties, and that the group have the proper supervision.

The club also wants some leniency in terms of paying its rent bill for the month. It noted it collects dues from the members, who sometimes have a hard time getting the money.

However, Kritzts said he does not have this problem with other groups and felt he could not make an exception because it would not be fair to the other groups renting the building.

Arrest warrant issued for bank heist suspect

An arrest warrant has been issued for a man suspected of holding up the Michigan National Bank branch at Five Mile and Haggerty August 20, township police said.

The warrant for the arrest of James William Bruce, a 41-year-old white male, was issued Monday, Detective Captain Phillip Presnell said.

Investigators have discovered Bruce has "one possible Farmington address," Presnell said.

Police and FBI officials said last week that at least two persons were involved in the armed robbery, in which witnesses said one man carried a shotgun and another vaulted the tellers' counter collecting money. Both were mugged, but local police said reports in

other newspapers that they wore Halloween masks were inaccurate.

Presnell and FBI agents are "continuing the investigation," he said. He added that investigators are not yet sure how many persons were involved in the heist. Beyond citing "definite progress," Presnell declined further comment.

According to earlier statements by investigators, Livonia police recovered a Dodge van on I-275 that is believed to have been used by the robbers as they fled the scene. Some witnesses indicated there may have been a third accomplice in the van. It was later determined that the vehicle was stolen from a Farmington dealership.

Metropark programs ready

A "Morning Nature Cruise" aboard the Island Queen will take place on Kent Lake at the Kensington Metropark near Millford at 10 a.m. Sunday, September 12.

Persons should meet at the boat rental dock. Park Naturalist Mark Szabo will accompany passengers and point out park features, wildlife and provide music and answer questions. Persons should dress according to weather conditions. There is a \$1.50 per person charge, and advanced registration is required.

Swimming and food service are available at the Maple Beach site along Kent Lake through Labor Day Monday, September 6. The site is open daily from 10 a.m. until 6 p.m.

Heated showers and dressing rooms are free. Coin-operated lockers for clothes checking cost 25 cents each. Lifeguards are on duty, and there is a first aid station.

For more information on the nature cruise or the swimming site, call 685-1561. A vehicle entry permit is required. The cost is \$7 annual or \$2 for both senior citizens and daily.

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Livonian fills vacancy on Schoolcraft board

By SUZIE ROLLINS SINGER

Sharon Sarris of Livonia will fill a vacancy on the Schoolcraft College Board of Trustees. Her selection by the remainder of the community college board took six ballots.

She replaces Nancie Blatt, who resigned July 31 to move to Chicago. A nine-year veteran of the board, Blatt had three years left in her term.

Sarris will serve until next June. Voters then will decide who fills the remaining two years of the term. Sarris told the board she plans to run for re-election.

"I feel very good about the vote," Sarris, 37, said. "I know it was a tough decision and I am challenged by it," she added.

Sarris was selected by a 4-2 vote, after the board took five ballots that ended in a 3-3 split between Sarris and Armen Barsamian of Garden City.

Sarris and Barsamian, a Garden City Board of Education member, were among five finalists from the original 16 applicants.

Other finalists included Northville residents Paul Dawson and John Leinonen and Garden City resident Carol Juarez-Beach.

Through the fifth ballot, Sarris was supported by Rosina Raymond, Laura Toy and Paul Kadish, all Democrats in their non-college politics. Barsamian was supported by Harry Greenleaf, Leonard Wozniak and Michael Burley, all Republicans in their non-college politics.

To end the deadlock, Burley switched to Sarris. Following the tie breaker, the board agreed to make the appointment unanimous. Burley originally favored Barsamian because Barsamian is a resident of Garden City, which has no resident on the seven-member board.

"There are more votes in Livonia, and when a person has to run for office it's a lot easier if the person from another community is already on the board to get that Livonia vote," Burley said.

Six of the seven board members are from Livonia, which has about half the college district's population. Burley lives in the Plymouth-Canton school district.

Clarenceville, Garden City and Northville constitute the remainder of the college district.

Kadish said Sarris brings a point of view to the college that is much needed.

"She is a graduate of a community college from the northern part of the state. She's an educator, she's worked with the administration and board members and will bring that expertise to the college," he said.

Sarris said the most immediate challenge and task will be working with the college's finances and trying to maintain programs at the same time.

"We have a slight increase in enrollment, and I don't want to see too many cutbacks come at a time when more people are looking toward community colleges," she added.

Sarris holds an associate's degree in English and history from Lake Michigan Community College, a bachelor's degree in English and education from Michigan State University and a master's degree in remedial reading from the University of Michigan.

She is employed by Harron Cable TV in Southfield.

She is a member of numerous political groups, including the 2nd District Women's Political Caucus. She also has been active on school millage campaigns and with many professional associations. She also has taken courses at Schoolcraft College.

OBITUARIES

PAUL HUNKO

Funeral service for Paul Hunko, 55, of 42173 Roscommon, was held at 11 a.m. Tuesday at Our Lady of Victory Church in Northville where he was a member. Father John O'Callaghan officiated. Burial followed in Glen Eden Memorial Park in Livonia.

Mr. Hunko, who was retired from General Motors, died unexpectedly August 27 at Providence Hospital in Novi.

He had moved to the area from St. Clair Shores in 1964.

He was the son of Alex and Agnes (Brady) Hunko and the husband of Marie Dregici Hunko.

In addition to his wife and mother, who lives in Warren, he leaves daughters Mrs. Laura Sutjipto and Julie, son Jerry, all of Northville, brothers Dennis of Sterling Heights and William of Utica.

Funeral arrangements were by Casterline Funeral Home in Northville where rosary was recited at 8 p.m. Monday.

ELLEN JULIA COBB

Funeral service for Ellen Julia Cobb, 65, a homemaker and life resident of the area, is being held at 2 p.m. today at Orchard Hills Baptist Church in Novi where she was a member.

Pastors Tom Martin and Bob Green are to officiate. Burial will be in Rural Hill Cemetery.

Mrs. Cobb, of 603 Lakewood, South Lyon, died August 27 at Kijth Haven Convalescent Center in Ypsilanti.

She was the wife of Roscoe Cobb. She was born December 26, 1916, in Detroit to Warren and Isabella (Cassidy) Lovell.

In addition to her husband, she leaves sons and daughters Jack and Sandra of South Lyon, Pat Douth of Ann Arbor, Joyce Marshall of Northville, Debbie of Canton, Cheryl Miller of Pontiac and Danny; sisters and brothers Ruth, Shirley, James, Warren and Albert. She was preceded in death by two brothers.

Funeral arrangements were by Casterline Funeral Home in Northville.

School board sets meetings

For the past several years, the Northville Board of Education has rotated its regular special meeting location to a different school building within the community. According to board members, the rotation of these meetings is designed to make the board more visible to different areas of the community.

The regular special meeting, held the fourth Monday of each month, follows the board's regular meeting held the second Monday of each month at 7:30 p.m. in the board conference room at Old Village School.

This year, the board has added a new aspect to its regular special meetings by focusing on curriculum in each of the school buildings. Board members have indicated they hope the new format will generate more public participation at

meetings.

The following is a schedule of the Northville Board of Education's regular special meetings. All meetings are scheduled to begin at 7:30 p.m.

September 20 — Amerman Elementary School;
October 25 — Northville High School;
November 22 — Moraine Elementary School;
December 27 — Old Village School;
January 24 — Winchester Elementary School;
February 28 — Old Village School;
March 28 — Silver Springs Elementary School;
April 25 — Cooke Junior High School;
May 23 — Meads Mill Junior High School;
June 27 — Old Village School.

College offers late registration

Enrollment continues late registrations will be accepted from 3-8 p.m. Tuesday. For further information, telephone 591-6400.

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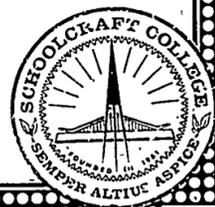
Schoolcraft College

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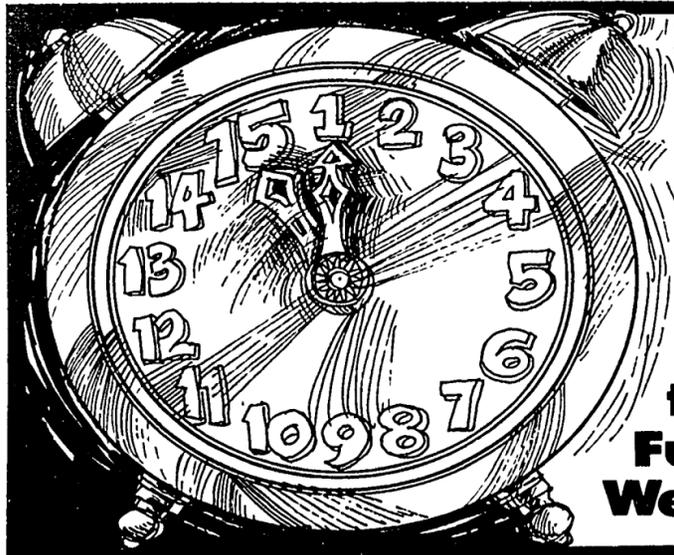
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Community education offerings posted

You don't have to be enrolled in Northville's K-12 program to take advantage of the numerous courses being offered by the school district.

Registrations currently are being taken for the Northville Public Schools Community and Adult Education program with classes scheduled to begin the week of September 20.

As part of a new consortium agreement between the Northville and Garden City school districts, this year's course offerings include high school completion classes, senior citizen classes, daytime and evening leisure classes, physical fitness workshops, hypnosis clinics, travelogues, classes for handicappers and after school classes for elementary and junior high students.

High school completion classes are offered free to persons who are working towards a high school diploma and not attending public or private day school, persons who have a diploma and are under 20 years of age as of September 1, 1982, persons who have a G.E.D. certificate and wish to go on for a high school diploma and persons who are 60 years of age or older.

Business, English, Math, Physical Education, Science and Social Studies are some of the areas in which high school credit classes are offered.

Two G.E.D. preparation courses also are being offered. Offerings include a 15-week preparation course and a 30-week preparation course.

For information on either of the G.E.D. preparation classes, call 349-3400, extension 217, to schedule an appointment with a counselor.

Senior Citizens classes include both credit and leisure-time offerings. Among the courses scheduled are American Folk Art, American Historical Stitchery, Cooking for One or Two, Fitness Over Fifty-five, Journalism, Life Enrichment and Facts and Fiction.

Day and evening leisure time classes run the gamut from quilting to criminal justice. Among the new offerings are Japanese embroidery, furniture refinishing, home wiring, knowledgeable nutrition, women and money, micro-computer literacy and much more.

Exercise buffs can get a real bargain with the program's physical fitness classes. Participants taking one \$14 class can take a second class for half the price.

Physical fitness classes include aerobics, slim and gym, slimnastics and yoga. Courses are offered in both the afternoon and evening.

Stop smoking and weight loss hypnosis clinics also will be offered as well as a self-hypnosis clinic.

Among the workshop offerings, both day and evening, are wallpapering, time and life management, solar heating in Michigan, parenting workshop, pre-retirement planning seminar, English smoking and more.

For the well-informed traveler, a five-week travelogue has been scheduled from 7-9 p.m. Wednesdays. Participants will explore Toronto Week-Ends, Walt Disney World, Las Vegas Night, Cruises and Hawaii.

Elementary and junior high students can choose from a host of after school classes including watercolors, drama, crewel stitch sampler, computer, nature workshop, Spanish, woodcraft, calligraphy and more.

Two courses for handicappers also are scheduled. Gross Motor and Leisure Skill Training and Leisure and Social Skill Development will be offered one hour per week.

Northville Community Education program is looking for teachers in-

terested in sharing the time and skills. Persons interested in instructing a workshop or course should contact

Susan Couzens at 349-3400, extension 217. Registration forms and brochures for

community education classes are available at the Board of Education offices at 501 West Main.



MARKING EDUCATION — Showing off the new bookmarks promoting the Northville Public Schools Community Education program are from left Printed Word owner Marje Stormont, community education participant Bernita Ebert and community education aide Karen Hooper.

Officials protest cost of Tonquish project

County drain officials have not yet made a decision regarding a proposed \$7.3 million project to improve Tonquish Creek Drain, but heard several opposing views last week, including that of Northville Township Supervisor John MacDonald.

MacDonald joined officials from Plymouth Township in asking that the drain board withdraw the project from consideration. The Northville Township supervisor specifically cited his community's inability to assess costs to benefitting landowners — Wayne County, the State of Michigan and the City of Detroit.

The drain primarily serves the Plymouth-Canton area, and has failed dramatically twice in the past 14 years its task of channeling storm water away. The first failure, in 1968, was the impetus behind a 1972 request from Plymouth, Canton and Plymouth townships that the county look into improving the drain.

In 1978, the creek again succumbed to a "100 year rain" and downtown Plymouth was extensively flooded with damage estimated at more than \$4 million.

But costs have escalated so dramatically, and the projected work become so large, that even Plymouth and Canton objected to the cost of the county proposal during a public hearing last Tuesday night.

Even Northville Township, whose participation is small since only a short segment of the creek's north arm lies within the community, would be tapped for \$173,000 for the proposed project. And, as MacDonald noted, none of that cost could be recovered from the non-taxable landowners. The creek arm extends just north of Five Mile between Beck and Sheldon roads.

Each community would have the option of recovering the cost, to be paid off over 20 years at 12 percent interest, either by special assessment against the benefitting landowners, against the entire community, or through millage.

The proposed apportionment of costs, including some \$112,000 already spent on the study to date, are:

- Plymouth Township, \$3.2 million.
- Plymouth, \$2.6 million.
- Canton Township, \$905,000.
- Wayne County, \$310,000.
- Northville Township, \$173,000.
- State of Michigan, 171,500.

The drain board must decide whether to tackle the entire project, scale it down to reduce costs, or simply postpone or cancel the improvements. Members of the three-member board are county drain commissioner Charles Youngblood, county board chairman Samuel Turner and county board of auditors chairman Ted Mrozowski.

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Dr. James H. Luther

Recently I saw this title on a chapter in a marvelous little book by Dr. Howard Hendricks. In it there is a story of two of the finest men the author had ever known. When asked concerning what they remembered most about their father, one of these brothers replied:

"Two things—and interestingly enough, they appear to be contradictory. I used to throw a paper route, and I had to get up at 4 a.m. I'd go by my father's room and the door would be cracked, and I'd see him on his knees in prayer. That made a profound impression on me. The second thing I remember is my father rolling on the floor with us kids in laughter."

What a wonderful combination - on his knees in prayer and on the floor with laughter! What will your kids remember you for? Your face hypnotized by a T.V. screen? Rushing to a social event or adult activity? Cursing God instead of listening to Him?

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Township hall's leaky ceiling may be repaired soon

Any summer visitor to Northville Township Hall can see what the problem is: something is leaking in the ceiling, discoloring tiles and filling buckets scattered about the lobby floor.

Fewer visitors get to see another trouble spot — the same situation exists above the police department booking area. There is also a small drip discoloring ceiling tiles in the meeting room.

The problem has existed since the building was occupied in 1978 and, no,

it's not a leaky roof. Hot water heating pipes installed in the ceiling leak at the joints.

The township and Long's Plumbing have been at odds over the problem since it first appeared. Now, a solution seems near even though Long and the township still don't quite see eye-to-eye on the issue.

"Somebody's got to do something," building inspector Troy Milligan told the township board of trustees last week. "And it doesn't look like Jim Long's going to do it for nothing." Milligan was presenting Long's propo-

sals to repair the problem pipes, welding and fitting the joints to Milligan's instructions. Long offered an estimate of \$1,275 to do the work.

But the township board thought a recent agreement with Long that ended litigation over the matter determined that the contractor would repair the pipes free after collecting \$11,000 the township still owed him. The township paid up, but Long didn't offer free repairs.

The question considered by the board was this: would it be cheaper to pay Long to do the work or to pay attorneys to enforce its interpretation of the agreement? Or would still a third tack be cheapest: seeking bids from other contractors to repair Long's installation?

No final decision was reached, but the board did, at last, get a detailed explanation of what went wrong. According to an explanatory letter from Milligan to the board, the problem stems from permission granted Long to use Victaulic-brand grooved fittings to join the pipework instead of the threaded or flanged connectors demanded in the specifications for the building.

"There were many leaks after the original installation but were repaired, either by the installation of new gaskets or air pressure," Milligan wrote. "Since moving in, we have been blessed with these pipes leaking during the summer after the heat is turned off. This happens every summer."

A similar problem with the air condition system was repaired by Long's last spring, Milligan explained, and Long has attempted repairs of the heating pipes at both locations (lobby and police station) that have been constant sore spots.

Two weeks ago, Milligan related, he asked R.E. Crompton of Fuerstenberg, Crompton and Associates (mechanical engineers for the township hall construction) about the problem and was told to have a Victaulic manufacturer's representative examine the installation. That representative told Milligan the fittings were not made by his firm — that Long had used a competitor's couplings.

When the heat is turned off in summer, Milligan said, and cold water fills the pipes, gaskets in the connections no longer seal properly and the water leaks from the joints. The building inspector was doubtful whether the problem was due solely to the substitution of a different brand connector, but acknowledged the fittings were not of the type authorized by the engineers.

After this discovery, Milligan related, Crompton contacted Long who responded with the offer under consideration.

Which was not to the liking of some board members, who were looking over letters dated in late August, 1981. An August 28 missive from attorney Nels Carlson related negotiations leading to agreement that Long would agree to \$11,000 as its full claim.

The repairs, according to Carlson, were to be completed after Long received the \$11,000. Board packets also included a letter from business manager David Lelko dating payment October 19, 1981.

Long's latest offer expressly does not include covering for the pipe or replacement of the ceiling tiles, and demands a \$500 payment prior to the beginning of work.

The offer angered some board members.

"I think we have to enforce the agreement," said trustee C. James Armstrong, echoing statements from other members. But Supervisor John MacDonald noted that legal fees to enforce the agreement would likely exceed Long's quote.

"It's really a matter of whom you want to pay," Milligan summed up. "Do you want to pay Long, your attorney or someone else?"

The building inspector was directed to obtain bids for the work from other contractors but the board made no commitment regarding which choice it might make. Milligan is to report at the next board meeting.

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Registrations now are being taken for a Schoolcraft College workshop for people who wish to become Jazz-Dance and Aerobic Dance teachers.

The workshop is scheduled for 9:30 a.m. to 4:30 p.m. September 18. No prior dance or teaching experience is necessary.

Registration deadline is September 10. For further information, call the Community Services Office at 591-6400, extension 409.

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CLASSES

COURSE	DATE	TIME	COST
Business Planning with VISICALC	Sept. 11 & 18	10-1:30	\$50
Working with APPLE WRITER II	Sept. 25 & Oct. 2	1-4:30	\$50
Introducing ATARI BASIC	Sept. 23	4 Weeks	\$35
Basic for Kids	-CALL-		

FREE SEMINARS

COURSE	DATE	TIME
Introducing Word Processing	Sept. 14	1 p.m.
Introducing the APPLE Computer	Sept. 4	1 p.m.
Michigan APPLE Copy Session	Sept. 18	11 a.m.

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Police Blotter

Burglars pull fast one

In the township...

A burglar or burglars made fast work of a breaking and entering at a Scenic Lane address near midnight August 25, absconding with \$1,615 worth of valuables during a one-half hour period when the residence was unoccupied.

Township police reports indicate a resident left the home at 11:45 p.m. and returned at 12:15 a.m. to find a doorwall standing open and the valuables missing. The resident told police he did not remember if the doorwall had been locked when he left.

Stolen were a 25-year-old Seth Thomas clock valued at \$500, two black leather coats valued at \$275, a \$250 gold medallion bearing a representation of an Aztec calendar, more than \$300 in electronic entertainment equipment, a \$125 silver-and-turquoise bracelet, 15 European coins valued at \$50 and several other items.

Police have no suspects in the burglary.

Police arrested a 36-year-old South Lyon woman on charges of shoplifting a pair of bluejeans from the Seven Mile TG'Y store August 24.

According to the police report, an employee of the store saw the woman walking in the store with a shopping cart containing the blue jeans, a pair of shoes and the suspect's large purse. Hearing a zipper open and close, the employee looked into the basket again and noted the blue jeans missing.

After checking nearby shelves for the missing jeans, the employee told store managers who stopped the customer. She surrendered the jeans when questioned. Police later found the price and size tags from the jeans in the pockets of the woman's clothing. The blue jeans were valued at \$14.97.

A 15-year-old township girl told police her \$200 yellow Schwinn bicycle was stolen from the Cass Benton area of Hines Park August 23.

The girl told police the boys' 10-speed was parked on Cass Benton drive at 6 p.m. and was missing upon her return at 7:30 p.m. last Monday.

A Crystal Lake resident lost a 1974 Vega to thieves overnight between August 25 and 26, township police reports show.

The car, valued at \$300, was left parked in front of the Crystal Lake address at 7 p.m. Wednesday and was gone by 8 a.m. Thursday. The owner told police the burgundy, two-door station wagon, in good condition, was left unlocked, but the keys had been removed from the car. The owner had them with him as he made the report.

Police are seeking a warrant for the arrest of a 17-year-old township resident suspected of violating the local firearms ordinance.

The young man, who lives on Westmeath, was stopped August 23 in the Waterford Lake area, where there had been reports of gunfire. He was carrying a .22 caliber rifle, which police impounded as evidence. Two other persons who were accompanying the young man at the time were also listed as suspects in the police report.

Hand carved ducks at museum

One of the many private collections on exhibit at the Plymouth Historical Museum is hand-carved ducks. Included in the exhibit are ducks by famous carvers Jim Foote and Russel

Smith. Other collections also on exhibit include apple-head dolls, music boxes, cameras, German Shepherd dogs and cigarette lighters.

The Plymouth Historical Museum is open from 1-4 p.m. Thursday, Saturday and Sunday. Admission is \$1 for adults, 50-cents for youths (11-17) and 25-cents for children (5-11).

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Selwyn Isakow presents bank gift to Ed Kricitz

Bank marks opening with \$500 gift

Stressing his bank's "strong commitment to Southeastern Michigan," Selwyn Isakow, executive vice president, Detroit Bank and Trust, presented a check for \$500 to Ed Kricitz, Northville community recreation director, Monday.

The check is for purchase of new furniture for the community center, Isakow explained at the opening of the branch office at Eight Mile and Haggerty in Northville Township.

The gift, he said, is a "demonstration of our support for the community we're

going to serve."

It is a new concept in bank-community relations, local officials attending were told. The presentation replaced the traditional ribbon-cutting ceremony.

On hand for the 8:30 a.m. opening were Township Supervisor John MacDonald, clerk Susan Heintz and business manager David Leiko.

Also among those present were Carolann Ayers, city council liaison to the recreation department, Betty Allen, chamber of commerce president, Mike

Allen, and Schoolcraft College director of public relations David Heinzman.

They were invited to inspect the new building decorated in earth-tone colors. It has been designed to blend in with future development in the community, officials pointed out.

Located immediately west of the 275 expressway, the bank is built at the edge of property that is planned as the site for a Meijer's Thrifty Acres store. The current economic climate has been cited as the reason for delaying that project.

In addition to regular services, which include drive-in windows and a night depository, the new bank branch will offer Ultra-Matic banking (automated teller machines) both in the lobby and outside the building, according to branch manager Gary Kalmar.

Kalmar joined the bank in 1971 as an administrative trainee and has been branch manager at the Griswold-State office since 1978.

Janet Kline is assistant branch manager.

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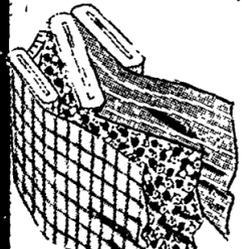
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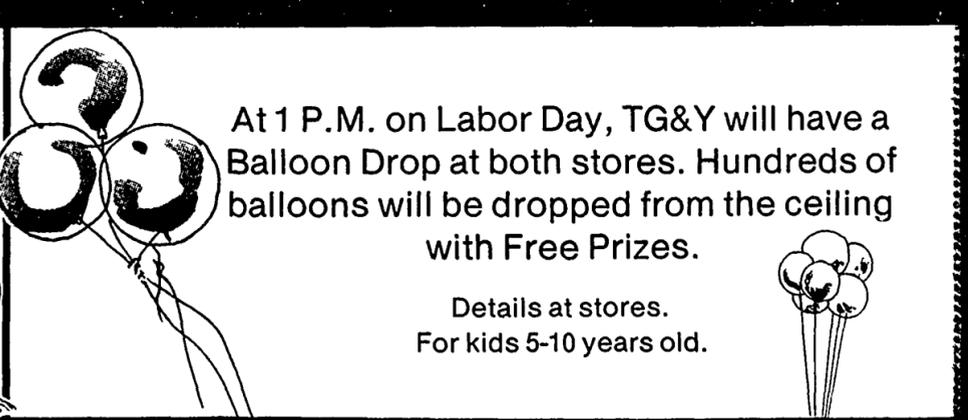
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Monday, September 6th

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Free Prizes
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At 1 P.M. on Labor Day, TG&Y will have a Balloon Drop at both stores. Hundreds of balloons will be dropped from the ceiling with Free Prizes.
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Reopened Ford plant a 'model' for labor relations

Continued from Page 1

"Our goal is to get all 177 employees who still have recall rights back to work," Ephlin said.

Betti noted that the fuel tank and rack repair jobs will be profitable operations. "They are marginal and we obviously have an incentive to utilize the rest of the plant, but the plant is going to make a profit. It's a paying business operation."

Fultz suggested that Ford's profit-projection figures might even be too low, saying he believes the workers will be able to beat company timetables for renovation of the plant and reduce the costs involved. Saying he "felt bad" about telling union members only a small number would return to work initially, Fultz said the membership responded with overwhelming approval, with 97 percent endorsing the letter of intent.

Betti rejected the notion that nostalgia or the Ford family had any influence in keeping the plant open, giving most of the credit to Fultz and to a revolution in labor relations.

"We couldn't have done this a year or two ago," Betti told The Record in an interview before the press conference. "I'd like to underscore that it's not clear to me our competition could do it even today. We're talking about some pretty fundamental issues in labor rela-

tions, and I don't think they have the same sort of atmosphere."

Fultz said the key to the operation is employee involvement in decision-making.

"The idea is just to treat workers as human beings," Fultz said. "I know it's going to work, there's no doubt in my mind. In this kind of atmosphere, people look forward to coming to work."

At the press conference, he said he anticipates few absentee problems for

that reason, noting that the plant had a very low absentee rate prior to the shutdown.

Betti said the company expects employee input on management decisions at the plant from now on, and noted Fultz and Sherrick already cooperate well.

"Norm and Bill found a way to compete with outside suppliers on a cost basis," Betti said. "That's the real solution to outsourcing."

Fultz said the degree of employee involvement being allowed at the plant "lets us do things now that I've always wanted to do."

Ephlin expanded on that, saying the responsibilities being given workers are those the union has long argued could be handled.

"This is our exhibit A," Ephlin declared. "This is our opportunity to demonstrate these principles at work."

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BARD 'RAGHUDAS' CLARKE

Robbie Clarke plays bard at Renaissance Festival

Robbie Clarke, who uses the pen name "Raghudas," is performing in the Michigan Renaissance Festival being held in Clarkston. He is taking the part of Sir Pretense Past-Tense, who, he explains, is "an authentic 16th century bard."

The festival is being held for the third year in the Colibri Center in Clarkston Saturdays and Sundays through September.

A 1972 graduate of Northville High School, Clarke is the son of the Ken Clarkes of Northville.

In addition to having performed in two dozen productions, including Puck

in "A Midsummer Night's Dream," he most recently played three different roles in Southeast Theatre Center's production of "Macbeth" in Royal Oak.

Presently visiting his parents, Clarke is working on completing an original manuscript. Under the name "Raghudas," he has written original poetry for many years.

As well as composing original verses, writing them on parchment, matting and framing them for sale, Clarke is employed with Serenade Telegrams of Southfield. He may be contacted at 349-3224, for birthday or wedding occasions.

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Class enrollment dates set

Schoolcraft College will hold walk-in registration for its nearly 200 Continuing Education/Community Services classes from 3-8 p.m. September 8 and 9 in the Waterman Center on campus.

Continuing Education classes are available in Business, Culinary Arts, Fine Arts, Health, Home Economics, Technology, Liberal Arts, Mathematics, Physical Education and Social Science.

Community Services is offering Vocational-Leisure Time courses as well as some in Personal Development, Music, Dance and Fitness.

Classes begin the week of September 13. Tuition is \$25 per credit for residents of the college district and \$34.50 for non-residents. Some courses also require modest lab fees.

For more information, call 591-6400, extension 400.

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Schools open Tuesday

Continued from Page 1

Thirteen computers were installed at Northville High School earlier this summer to be used in the new computer programming classes being offered for the first time this year. Cooke and Meads Mills also were equipped with 10 computers and the elementary schools each received one.

Soper also told the board that Omnicom Cable TV has installed cable drops to all K-12 buildings, Old Village School and the board office.

The reinstatement of the upper elementary instrumental music program also will get under way this fall.

The last year that elementary instrumental music was provided for fifth graders was in 1967-68 and for sixth graders in 1975-76.

During the 1976-77 school year, a significant decline began to take place in the number of students selecting instrumental music at the junior and senior high level. For the past six years there has been a steady decline in the program and administrators have expressed their concerns about the entire program fading out in two years.

Among the biggest changes taking place in the district this year is the revamped community education program. At its August 9 meeting, the Northville Board of Education approved a consortium agreement between the Northville and Garden City Schools for community and adult education services. The agreement, proposed by Superintendent George Bell, will offer a much broader and ample selection of courses to the community and hopefully generate more revenue to the Northville school district.

In addition to district-wide changes, several schools will be implementing new programs this fall.

Northville High School Principal George Aune said that in addition to the new computer programming classes at the high school, staff members and students are looking forward to the reopening of the Hill-Top Shoppe—the NHS student bookstore.

The student store, which had served as an integral part of the high school marketing program, has been closed since 1978.

Among the most publicized change at the high school is the newly modified open campus policy. For the first time in more than a decade, students will be issued student ID cards, hallways will be monitored and assigned study halls will be instituted.

According to Principal David Longridge, Cooke Junior High School is "ready for opening day." In addition to roofing repairs, outside painting of the building has been completed.

A Cooke Junior High Open House is scheduled for September 28. Parents and the community are invited to visit the school during the day and should plan to have lunch at Cooke.

New carpeting in the little theatre area in the media center is among the

changes which have occurred this summer at Meads Mill Junior High.

Meads Mill Principal Ronald Horwath said new teachers to the school include Robert Williams, who will teach English, and Laurie Convery, who was hired in the Home Economics department. He also noted that teachers Linda Moore and Brenda Irish will be returning to full-time status.

Horwath pointed out that 50 Meads Mill teachers attended a public relations workshop August 18 sponsored by the district. Major building goals at Meads Mill this year include public relations, communication and the exploration of middle school programming.

According to principal William Craft, Amerman Elementary School is in "super physical shape" for the start of the new school year. In addition to a freshly painted gymnasium, the school also has a new piece of playground equipment.

An estimated 20-25 new families have joined the school for the coming year.

Craft said Amerman's Open House, scheduled for September 28, will follow a new format. Teachers in each of the classrooms will deliver 20-30 minute presentations to parents about their goals for the school year.

An orientation program was held August 31 at Moraine Elementary School for the 28 new families who have joined the area. Students and parents were greeted by principal Donald Van Ingen and school secretary Evelyn Zeuner.

Moraine's PTA will be headed this year by Brenda Gardner. Its first meeting is scheduled for 9:30 a.m. September 13.

Silver Springs Principal Marcia Wuss Scarr said that "while the staff is much the same" at Silver Springs this year, 35 new families have joined the school.

She also noted the building and grounds have "had a lot of work over the summer" including painting, carpeting repair and replacement, installation of emergency lights in all rooms and an extra fire horn.

In addition, the PTA has a New Parent Orientation planned for the evening of September 15 and the first Open House/Pot Luck Supper on September 21.

Winchester Elementary School Principal Milton Jacobi said all new students and parents of the school are invited to a special school visitation at 10:30 a.m. September 3.

Jacobi said maintenance work completed at Winchester this summer included the replacement of worn carpeting, roof repairs and a widened cement walk in front of the school.

The Winchester PTA, under the leadership of president Betty House, purchased a T.V. receiver, video recorder and camera which will be used in classrooms this fall.

Bus routes and schedules for the 1982-83 school year were mailed to residents with the Northville School News last week.

Drama Club sets talent show

Northville High School Drama Club is sponsoring a second community-wide talent show for all residents October 20-23.

To audition, bring tap shoes, magic tricks, batons, a trained frog or whatever you need to the high school auditorium from 2:30-5 p.m. September 21, 22 or 23.

Audition hours will be extended to 7 p.m. on September 23. Anyone who cannot make the scheduled audition times should contact 227-2558 to work out any conflicts.

Competition categories include the following: Coming Up the Hill Gang (tots to junior high school), On the Hill Gang (high school students), Over the Hill Gang (graduates and other adults) and King of the Hill (final competition between top winners of the previous nights).

Prizes are \$100 first prize, \$75 second prize and \$50 third prize.

Drama Club sponsor Kurt Kinde said the talent scouts are "eager for off-beat talents" as well as the more traditional talents such as soloists and pianists.

Auditions slated at Schoolcraft

Two prominent area musicians, Robert Ballard and Shirley Harden, have been named guest conductors for the 60-voice community choir at Schoolcraft College.

Auditions for the choir and its first rehearsal will be held at 7:30 p.m. September 7 in Room 310 of the Forum Building at the college.

A varied repertoire of classical works has been scheduled for the choir this fall, to be performed in concerts at midsemester and at Christmas.

Ms. Harden, who is dean of the Detroit Community Music School, has taught music at the college and in the Livonia Public Schools. She also has conducted youth and adult choir festivals in Michigan and handbell festivals throughout the country.

Ballard is choral director at Livonia Franklin High School. He has been voted the Michigan School Vocal Association's "Teacher of the Year" and has conducted Michigan high school honors choirs, and currently serves as adjudicator for choral festivals throughout the state.

The Schoolcraft Community choir is designed for those with previous singing experience. It represents 17 metropolitan area communities and a wide range of ages and musical backgrounds.

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Further information is available from choir member Shari Clason at 349-8175.

Tight schedule

Scheduling classes for the upcoming school year can be an exasperating event. At Northville High School last Monday, volunteer helper Sue Anger, middle, found that assisting students with schedule reshuffling can be a hair-raising experience. However, when the going got tough, assistant principal Barbara Campbell, left, was there to assist. Registration at Northville High School began Monday and will continue through today. Classes will begin Tuesday.

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Armstrong

Grants council funds tree-planting, rejects local plan

Continued from Page 1

on a point-system objective analysis established by the council several years ago. Included in the report was a list of projects the staff rejected, including the rationales behind the rejection.

The township's Park Gardens request was on the latter list, having scored fewer than the minimum 240 of 500 points staff members had chosen as the cutoff point. Also on the rejection list was the Grosse Pointe Woods proposal, although it scored 262 points.

In past years the council had made only minor alterations in the allocations recommended by staff, said Terrence Jarvis, CD coordinator. "This time, we just weren't prepared for it," he said.

During the course of last week's meeting the council deviated from staff recommendations to:

- Reject \$70,000 for the Wayne County EDC to create a revolving loan fund to

act as an incentive to capital investment in the county by auto suppliers. The application scored 348 points of the 500 possible in the staff evaluation of eight criteria.

- Reject a proposal by staff that \$127,113, roughly 20 percent of the available funding, be used to create a county-wide revolving loan fund to aid economic revitalization. Instead, the council devoted \$130,000-plus to housing rehabilitation programs.
- And picked up the rejected Grosse Pointe Woods proposal to plant trees in front of commercial property and landscape the street medians in the Seven Mile and Mack-area. The \$64,331 project scored 262 points due to weighting of criteria in favor of projects employing private sector funds and gaining cooperation of two cities (Detroit in this case), but the staff report stated "it is our opinion that allocation of discretionary funds for essentially a

beautification project is not a prudent use of limited resources."

One other project on the list of those rejected by staff scored over 240 points — the city of Melvindale's \$12,000 proposal to install an automated circulation system in its library, which racked up a 313 score. When brought to a vote, funding of the project was rejected.

The point system, Jarvis said, was devised as a means of producing objective analysis of proposals based on specific goals established for the use of the funds.

Each of the eight criteria used — including such items as whether or not the project is innovative, whether it is supported by funds from other sources, the community's past performance, whether it represent multi-jurisdictional cooperation — is given a weight rating from 10 to 2. Three staff members judge each application, awarding 1-10 points in each category.

Multiplying the points by the rating scale gives a total. The three totals are added and then averaged to produce a final ranking.

"I still believe there should be some flexibility," Jarvis said of the system. "There should be some discretion, just because something scores well on the criteria doesn't necessarily mean it should be funded from limited resources."

Similarly, he continued, scoring below the staff-recommended minimum might not be sufficient reason for the council to reject a proposal.

"That's their job, to keep some flexibility in the program," he said.

MacDonald noted that the vote against Park Gardens "seemed to be a downriver-Grosse Pointe vote against us." Among the community representatives supporting appropriation to Park Gardens were Riverview,

Plymouth, Canton Township and Trenton.

But it wasn't enough, as first a motion to give the full \$70,000, then a scaled-down motion to give \$50,000 were rejected.

Township business manager David Leiko noted there were two major reasons cited by the council as it debated the Park Gardens appropriation.

"They were obviously concerned about funding something that fell below the 240 point level," he said. "And there was the staff rationale."

The reason for the below-240 ranking was clear in the report, as staff noted \$457,000 in block grant funds were already invested in Park Gardens, that the sewer is not a unique idea, and that it benefits only 140 homeowners as opposed to an entire community.

Other programs chosen for funding were:

- \$40,000 for an economic development technical assistance program county-wide, with the board of auditors to help select professional services;
- \$80,000 to continue the Western V senior housing project;
- \$25,000 to the City of Wyandotte for a code enforcement program;
- \$75,000 to Romulus CBD revitalization;
- \$22,100 to a downriver communities organization for marketing uses in a "Say Yes to Downriver" campaign. An additional \$17,500 to fund the campaign itself was rejected.
- \$70,000 to Ecorse for repairs to Visger Road.
- \$50,000 to Rockwood to cover planning and engineering costs for an industrial park site donated to the city;
- And \$12,000 to Melvindale for establishment of a volunteer citizen program for crime reduction and safety in the city.

Philip Ruppe's living here during campaign

Continued from Page 1

Michigan Fair in Imlay City.

Last week, Ruppe was interviewed just after announcement was made that Martha Griffith was to be the Democratic nominee for lieutenant governor. Ruppe, who had served with her in Washington, said generously that he has a high regard for the former congresswoman.

"Her record in Congress was one of accomplishment," he stated, noting, "she has been a successful voice for the woman's movement."

Ruppe points out he is on record as supporting the Equal Rights Amendment.

He feels an economic priority right now is to get interest rates down and says the recent drop has "put to rest a lot of fears — it shows the administration is absolutely serious about inflation."

"We need that and diversification for Michigan."

He also stresses, "We're going to

need to be leaders in automation."

Ruppe says he would like to see an easing of the emission standards for the automotive industry but does not favor restrictions on the foreign imports.

"That signals a return to protectionism, and I think there are other things we can be doing first, like getting interest rates down."

"Doing so, would make the dollar's value rise internationally and could increase the price of a Japanese car by \$800 to \$1,000."

Ruppe is concerned about the fact that other nations are "waging economic war on us while we're paying for external protection." The Japanese, he points out, are pulling ahead in robotics.

He does not feel we should be a "military umbrella for them and us — that's bad news."

Ruppe, who easily won the Republican nomination for the U.S. Senate in August, has pledged that he will "fight to insure a bright future for Michigan."

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Auditions for the and 7 p.m. September 7 mystery thriller "Night and 8 in the Little Theater Watch" will be held at in the Liberal Arts Schoolcraft College at 4 Building.

"Nigh Watch" will be under the professional direction of James R. Hartman, a guest director.

Hartman holds BS and MA degrees in theater from the University of Cincinnati and an ABD on Ph.D. from Indiana University.

A member of both Equity and Screen Actors Guild, Hartman has previously directed more than 50 stage productions and has acted on stage and in film.

He had a role in the CBS television film, "Jimmy B. and Andre," which was filmed in the Detroit area, and presently has the lead role in "Lincoln at Little Rock," which is being filmed for television.

"Night Watch" is a play of suspense by Lucille Fletcher, author of "Sorry, Wrong Number." An outstanding Broadway success, this ingeniously devised thriller builds steadily in menace and suspense until the final, breathstopping moment of its unexpected, "twist" ending.

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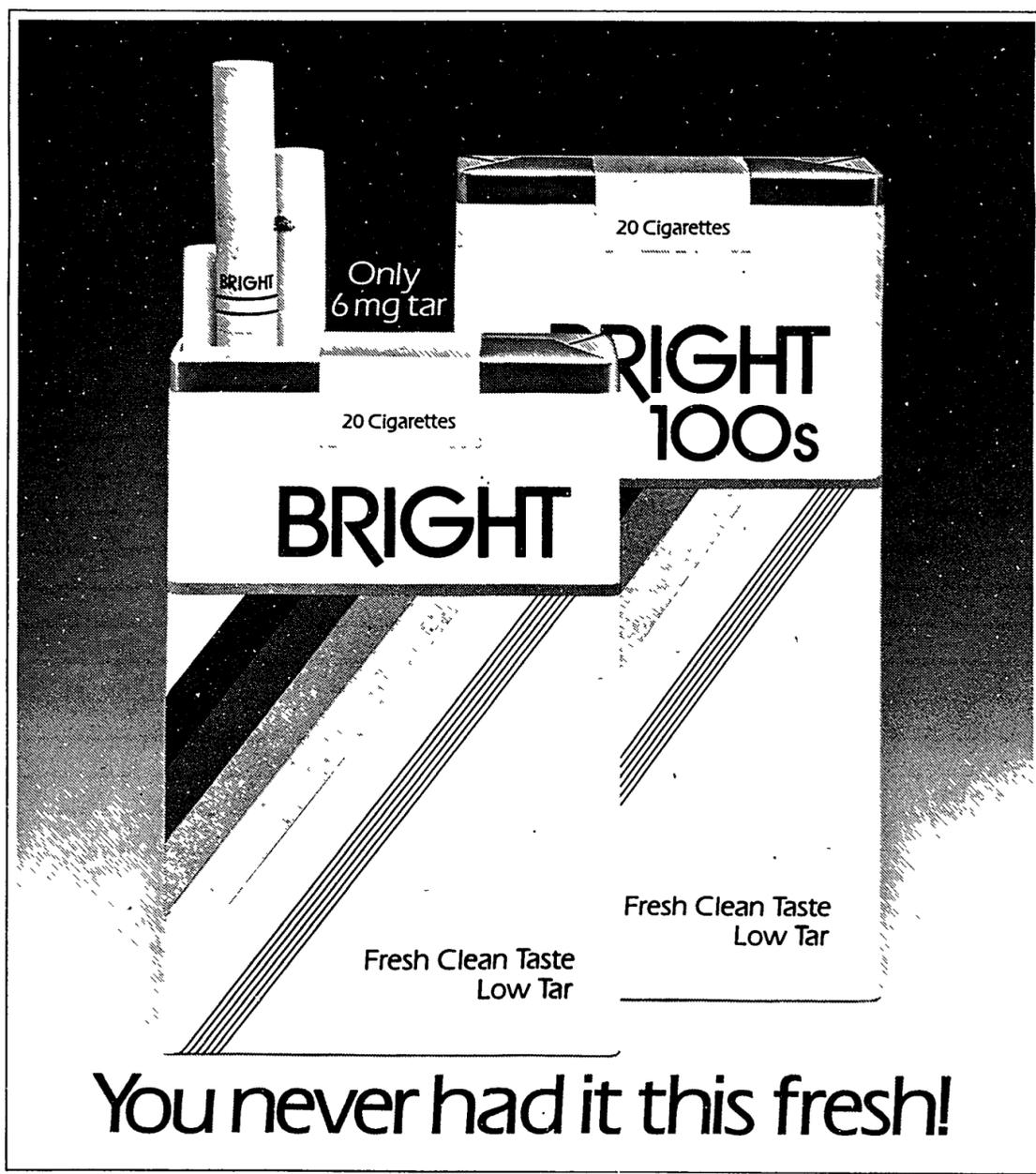
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Our Opinion

Review process

Last week's actions by Wayne County block grant administrators point up some flaws in the system that should be addressed, though we are not as convinced as the letter writers on the opposite page that the problem is in the use of a point system.

While finetuning of the methods by which the county administers federal grants might seem an obscure issue, it grows daily in importance as the national administration takes steps toward implementation of a "new federalism," while attempting to restrain spending. It doesn't take a genius to figure out that fewer dollars distributed over a wider area will result in increased competition among potential recipients.

What was pointed up last week was that the current process is easily manipulated to fund projects on a political, rather than objective, basis. That the county block grant advisory council so heavily favored projects downriver might be justifiable on economic grounds, though we question the economic impact of some of the funded proposals. But the selection of a beautification project over several applications that dealt directly with human needs for waste disposal, housing and jobs creation is a travesty.

Under criteria established for making these decisions, Northville Township's Park Gardens project did not score as high as Grosse Pointe Woods tree-planting plan. The point system used is, perhaps, partially to blame. But surely the council is more at fault for failing to distinguish between the basic natures of the plans.

Had funding for Park Gardens been rejected on the basis of failure to meet standards, we could accept the criteria used had not so many questionable decisions been made in allocation of the county's resources. The point system used is a good concept in that it re-

quires objective analysis of projects, which is the only way the council could have sorted through the 26 proposals that in total requested nearly three times as much money as was available.

But the council would be well-advised to review the specifics of the way points are distributed. By carefully studying the current list and tailoring the applications to suit, some communities were able to receive funding for questionable projects while others scored poorly on items over which they had no control. As an example, the Park Gardens application received minimal points for "multi-jurisdictional" impact. Surely the county doesn't mean to tell the township a more-expensive-than-necessary project that included Livonia or Plymouth homes would be a more appropriate use of funds?

As another example, several communities wanted to study sanitary or toxic waste disposal locations and sought funding to do so. Each rejection noted that the application suffered for lack of private sector participation. No kidding. Such issues are public sector concerns that really affect the entire county, yet no extra points were granted for that benefit.

Beyond the questionable list of criteria, we are greatly concerned at what seems to be a susceptibility to political influence after recommendations are made. Allocation of resources is clearly a political issue that will be decided on that basis, but the obvious favoritism and cronyism displayed last week are beyond normal limits. If nothing else, western Wayne County communities participating in the program ought to work together to counter the domination of the system by other sectors. We dislike advocating such a potentially-divisive move, even as a last resort. Yet if future performances of the grant allocation program are similar to last week's it is clear growing competition for dollars is going to require just that sort of effort.

Handshake counted

As John Betti, Ford vice president for powertrain and chassis operations, announced plans to reopen the Northville water wheel plant Monday, he recalled that the intensive efforts made during the past several months to do so were the result of nothing more formal than a handshake.

They were not part of the national labor negotiations but a conversation and handshake with Ford President Donald E. Petersen and UAW Vice President Donald Ephlin afterward. "We treat that as the flavor of the whole agreement," Betti observed as he related that some 50 studies had been done to find a profitable use for the plant.

The new spirit of teamwork was evident as Betti and Ephlin both applauded the efforts of Local 896 President Norm Fultz in finding new ways to utilize the plant. Saying the plant will reopen with "marginal but profitable lines," Betti commented that it will be a plant with "labor intensive" manufacturing.

Like Betti, we find it exciting that a giant company listened and explored what is being called a "unique opportunity" for cooperation with workers. Fultz had viewed management's

figures while profitability of work was studied — something that both management and union kept saying could not have happened even two years ago.

Norm Fultz related before Monday's press conference that the maintenance crew at the plant during the past months has been aware of costs and had fixed the company's lawn mower, taking it apart themselves to save money. He noted that "there's not going to be all that much supervision" as the plant reopens, explaining that workers themselves will have flexibility to keep busy with whatever needs done.

Ephlin agreed he "is constantly amazed at what's happening" as plans were outlined. Betti commented that it seemed appropriate that one of the original Ford plants begun by the company founder is the location of one of the most unique approaches to management being experimented with today.

"We're gambling a little that it will be a winner," Betti concluded. With people like Norm Fultz and new plant superintendent Bill Sherrick working together, it looks like a winner to us too, with a worker-management concept that may even take the focus off the water wheel and the duck population.

Off the record

By John Myers

Fast summer adds to next year's list

Where did the summer go? Seriously, where? It doesn't seem as though we should be in the late stages of summer, with fall fast approaching.

The main reason for posing the question is that it is hard to believe it is time once again for the students to return to school — whether they be in elementary, junior and senior high school, or college. It just doesn't seem possible. To me, it seems that they all were done with school just a few weeks ago.

Besides, I had big plans for things to do this summer while taking a break from the grind of covering Northville and Novi high school sports nine months of the year. These summer months are about the only time I really relaxed a little bit without having to call about 14 coaches in two days to fill two sports sections — for The Northville Record and The Novi-Walled Lake News.

My biggest plan was to play golf at least once a week starting in late April. Even though I'm just your basic duffer (sometimes my divots travel farther than the little orange ball), I love to play the game.

I did make that one date in April, but it wasn't until the Fourth of July weekend I would make it to the links. Furthermore, if it had not been for a series of outings this month, I would not have even averaged playing at least bi-weekly. And with high school sports starting this weekend, I doubt I will be able to get back on a golf course until next season. Well, maybe just once more.

Another plan was for Debbi and myself to try to get out to my aunt and uncle's cottage in Brighton with my cousin Kent as much as possible. At least two

weekends out of the month just to relax, barbecue, water ski and enjoy the sunshine. Between the cold, rain and August weddings, we were lucky to get in two good Saturdays the entire summer in addition to a couple of Sunday family outings.

Tiger games were another high priority on the list of things to do. I made it to three games (one each in April, May and June) where at two of them it rained and they lost both contests. The other time the Tigers lost in extra innings which was the start of the team's dramatic fall from contention in the American League East Division. With that, I quickly scratched Tiger games from my list; so I'm not too disappointed there.

Playing softball was "the plan" that came through consistently for me. Maybe our team did not win many games (four to be exact), but as one of our team members reported hearing from an opponent, "You guys are winners because you still have fun even though you're losing."

We did have fun. In fact, we turned some rather hilarious plays which would have made for some great footage for Mel Allen's "Baseball Follies." How often do you see teams make six errors on just one play? We looked like a bunch of guys playing hot potato on the field. Unfortunately for us, this usually happened at least once a game.

But now the time for fun and frolicking around is over. Whatever plans I did not get around to this year will have to be shelved until next summer. And if next summer passes as quickly as this year's seems to have, the list for the summer of 1984 will be awfully long.



Photographic Sketches...

By JIM GALBRAITH



Roadside merchants

Editorial opinions of The Record are developed and written by Editor Jean Day and staff members Kevin Wilson, Michele McElmurry and John Myers.



After the fact

By PHILIP JEROME

The Novi Choralaires are so eager to enlist more male voices that they did a foolish thing recently — they suggested I audition for their choral group.

I suspect the invitation to audition was a simple matter of common courtesy because if the Choralaires had ever heard me sing they would never have suggested it in the first place. After all, the group has a reputation to protect.

My lack of musical talent is somewhat hard to understand in light of the fact that I'm my mother's son. My mother had a beautiful soprano singing voice and frequently sang solos at the Northville Presbyterian Church while I sat proudly in the balcony. She also was a member of the Ann Arbor Choral Union which presented The Messiah each Christmas and performed with such groups as the Philadelphia Philharmonic.

Unfortunately, none of her considerable musical talents were inherited by her eldest son. Oh, I tried. She had grand plans for me and I tried to accommodate her.

I took up the trumpet (I thought it was a short trombone) back in the third grade, but was allowed to discontinue lessons after the director let me sit with the band during concerts but requested I not attempt to play any notes. I think I was 29th out of 30 chairs in the trumpet section. Wally Moon, number 30, was asked not to play as well.

I did a little better at piano, but still no cigars. I zipped through Walter Thompson I and II, but things got considerably tougher after that and I was definitely more interested in pursuing a career as a second baseman.

The highlight of my musical career was learning to play "Davey Crockett." I can still play most of the song today and delight relatives with my spirited renditions whenever I find a piano at holiday get-togethers. The only other song I remember how to play is "Bill Grogan's Goat," a classic that has never received its proper due in sophisticated music circles.

Nope, the Choralaires definitely don't want me in their group. Unless, of course, they're looking for someone who can play "Davey Crockett" like it's never been played before.

Readers Speak

Residents protest allocation of county block grants

The Editor:
On Thursday, August 26, an advisory council meeting for the Wayne County Community Development Block Grant Program was held at the Plymouth City Hall. The main agenda item was the allocation of 1982 discretionary program funds.

Numerous communities had previously submitted proposals requesting funds for local activities. Mayors and supervisors from each community were present to express support for their respective proposals. Each proposal had been reviewed by a staff organization, and given a ranking or score based on a scheme developed by the council during previous sessions. A minimum of 240 out of a possible 560 points was to be the main criteria for consideration for funding.

The staff group came to this meeting with each of the proposals ranked, and they also included a list of recommended proposals.

Not included on this list were two proposals that were ranked higher than 240 and were actually ranked higher than a number of proposals on the recommended list.

The result of this action was a vocal controversy regarding the use of the numbering scheme and the use of the staff's recommendations. In fact, it was my observation that the whole procedure was too politically motivated and truly needy situations could be overlooked.

One of the proposals under consideration (of personal interest) was a request from the Northville Township for money to help defray some of the costs of the Park Gardens sewer project.

Another proposal was from Sumpter Township for money to help solve a sanitary landfill problem.

These two proposals were given a ranking below 240 (for unknown reasons) and subsequently not funded.

In contrast, a proposal from Grosse Pointe Woods for money to plant trees and shrubs in a street median was ranked well over 240 and, as a result, funding was approved.

I can only ask, is this right?
B.J. Taylor

Northville Township was refused allocations.

What was funded were trees and bushes for Grosse Pointe Woods. It hardly seems reasonable to rationalize real human need over tree planting, tree grates, irrigation systems and flower planting — and neglect human life.

Sincerely,
Liz McCarville

Extends wishes from Germany

EDITOR'S NOTE: Glen Wheatley is a June, 1982, graduate of Northville High School who sent the following letter from East Berlin.

To the Editor:

I am not writing to complain about school, taxes, or zoning because, at the moment, I am actually writing to inform several people that I did not forget about them.

Puzzled? Let me explain. I am presently in East Berlin, and I would like to inform my family and friends that all is well. A quote from Pat Dorrian-Sanbothe may help, "When you're in Paris, send me a post card." Sorry, Mark Olgren, Jack Olson and Chrys Carson, but I don't have your addresses. Yes, Anne Doyle, you will get a post card from Rome because I do have your address.

To the class of '82 leaving soon for college, I wish you the best because it's a big world out there, but be glad you are not in East Berlin. I must also tell everyone that I did visit Tom Siffer, the former Belgian exchange student.

He, his family and friends all say "hello." He still thinks a lot about all those people who were such good friends in America. He asked me to tell everyone about Nieuwpoort (his home town) and Belgium, but that will have to wait. Our visit to Paris was wonderful, and we, of course, visited all the famous sights.

Tom asked me to tell everyone how concerned the Europeans are. They are afraid that Reagan's foreign policy, unless changed, could be fatal for the entire world. As far as they see it, Reagan stands in the ranks of Hitler, Breshnev and Idi Amin in the matters of defense and war. They (the Europeans) are in constant fear of his next (possibly last) move.

A special note for Derek Gans: could you send a copy of this to Tom? Thanks. I have a lot of pictures and stories about his world to show you. He did get his ear

pierced. Time did it.

To my mother: happy birthday. Today (August 17) is her birthday, and I wish her many more.

Enough gossip. East Berlin certainly is a different world. The crowds waiting in line to get into food stores are unbelievable. The bombed ruins still standing look like something out of "Planet of the Apes," and all the people seem to have a deep, but curious, fear of foreigners. A foreigner can stay here cheaply, though. On the black market you can exchange West to East marks for one-to-six. The official rate is one-to-one. You can eat a three-course meal with their best wine in the poshest restaurants for a dollar or two.

Regardless of the expenses, this is no place to vacation, unless you like the feeling of always being watched and not being able to speak freely with everyone you meet. The East Germans must see a grey and grim future, very much like their cities and life today.

I hope this letter reaches you. I certainly have said enough to censor. Don't worry, Mom, I am always careful. Be thankful for what you have, and work to keep it, without destroying it. Thanks for giving me your space.

Sincerely,
Glen Wheatley
Haydnweg 32
6100 Darmstadt
Deutschland

Advocates limited state government

To the Editor:

It is time for Michigan to have a part-time state legislature. We should abolish pensions for judges and all elected members of the state government. These persons should be limited to two terms in office.

There are too many lawyers in government and too many laws and regulations. Government is trying to control the people 24 hours a day. Most legislation which is passed by our lawyer-dominated state legislature does not benefit the public but only benefits members of the Michigan Bar Association.

More emphasis should be put on repealing some of the bad laws which are unconstitutional or contradict other laws. Laws should be in simple English so that a person will not have to pay a lawyer to find out what the law says.

Sincerely,
Gordon N. Beerbower
Candidate for state senate
15th District
Libertarian Party

Proposes sound state financing

To the Editor:

It is no secret that Michigan is mired in a financial morass. For the past three years, 10 percent of the entire state budget has been borrowed to make school aid payments for the first quarter of each financial year. We start out each year in debt, and struggle throughout the rest of the year to recoup.

The struggle of Michigan to gain release from the swamp of debt has been well publicized throughout the country as tales of high unemployment and low credit ratings are circulated in the media. In order to restore both outside confidence in Michigan as a viable credit risk and inside economic and employment stability, I, as a member of the Senate Appropriations Committee, will be urging the adoption of a sane, sound, and realistic budget.

Michigan's much publicized woes reached a peak late last spring when our credit rating was dropped by a major investment service. The cry spread throughout the land that our state is a potentially heavy credit risk to potential investors; Moody's Investment Service downgraded Michigan's credit rating to the lowest rating given any state for short-term notes — MG 3, on a scale of four. Our long-term rating was also lowered one level from Moody's "A" to "Baa1," again the lowest rating possible. Interest levels and investor confidence were negatively influenced by our plunge into the credit cellar; now we are faced with a \$150 million Executive Order cutting still further into our finances, and undercutting any vestige of faith the investment community retains in Michigan as a suitable investment risk.

Local governing units and K-12 schools, as well as colleges and univer-

sities, may again absorb the greatest impact from not only the cuts themselves, but the erosion of confidence the cuts bring.

Since each local body is regarded as part of the state, and borrows money as a satellite of state government, these small municipal and educational units will suffer the same negative image and increased borrowing costs as the state itself. School aid payments for this fall are definitely in jeopardy.

To waylay the creash in Michigan's credit rating last spring, an immediate temporary income tax, which I opposed, was instituted to quickly balance the state budget, in order to allow Michigan loan-seekers some semblance of a sound fiscal foundation when appealing to New York investors for construction bonds.

However, Moody's wasn't impressed by the suddenly balanced budget; a Moody's spokesperson said that the temporary state income tax increase "will have no bearing on Michigan's credit rating. It doesn't address the long-term revenue needs" necessary for financial recovery. Moody's directly referred to the financial deluge. Now, with the new Executive Order hanging over our heads, the credit rating may be dropped so low as to preclude the possibility of our borrowing any money at all, at any interest rate.

The key to restoring confidence both here in Michigan and on Wall Street is a budget constructed by sound accounting practices. We must reflect an accurate and responsible picture of the state's finances, by reverting from an accrual accounting policy to one based on the cold, hard cash we have at hand.

Before we get into even deeper financial waters, the state must convince the entire investment community that stop-gap measures will be jettisoned and sound fiscal practices instituted.

Budget proposals designed to rescue Michigan have been labeled "gimmickry" by financial analysts. These proposals have been overly optimistic in their touted effects on the financial destiny of the state, and display a certain lack of soundness and foresightedness.

It is time for the state to be realistic, fiscally sophisticated, and forthright in assessing financial conditions both present and future. Optimism is, of course a virtue, but common sense must prevail. The only effective weapon Michigan has in its arsenal against bankruptcy is a tightly-constructed budget that is stripped of all extravagances.

Should the Republican party gain control of the Senate this fall, and therefore of the Appropriations Committee, I, as the ranking Republican member of that committee, envision just such a lean, judicious, and prudent financial policy becoming the cornerstone for the future solvency of this state.

Those who ignore the past are condemned to repeat it; our past mishandling of our state's finances must teach us new lessons for the future.

Sincerely,
Senator R. Robert Geake
Assistant Republican Floor Leader
Michigan State Senate

Protests costs to fill basement

To the Editor:

On August 25, The Northville Record reported on page 2-A that Troy Milligan had requested funds from Northville Township to fill a basement in Lakes of Northville.

One year ago my husband (we did not have an association at that time) went before the township board and requested an ordinance that would make the builders cap any basements after a reasonable period of time, if construction had stopped. With the projected economy at that time it was certain that many homes that were under construction would not be finished, and open basements were a health and safety hazard to children living in the area. At that time Mr. Milligan argued that an ordinance would be difficult to enforce and would be very costly to the builders.

It was turned down and the builders were asked to fence the basements. Now, one year later, my tax dollars are going to be used to fill the same basement. Mr. Milligan can make the argument that \$100 (that has already been spent to pump out the basement on lot 144) spread out over all the taxpayers in the township will not be a great expense to any one person and that the funds to fill the basement on lot 144 spread out

over all the taxpayers will not be a great expense to any one individual, but I say, why should we have to pay it at all.

The article goes on to say that the Whisperwoods Homeowners Association had complained about a basement in their subdivision and, to quote The Northville Record, "according to (Mr.) Milligan sale of this lot seems imminent. In addition, it differs from the Lakes of Northville situation in that there is a fence around the open basement, he said."

I would like The Northville Record to know that there is a snow fence around the lot 144 basement also. A snow fence does not stop rain from filling a basement. It has not deterred children from catching frogs in a basement, and it does not stop small domestic animals from falling in a basement.

If the paper checks with the township police, you will find a record of them coming out to remove a dead cat from a fenced basement in Lakes of Northville, and that basement was surrounded by a snow fence. Thank heaven, it was not a dead child they had to remove because I have chased many children away from the fenced basements.

I feel that it is time that Mr. Milligan realizes that he was appointed by the township to safeguard the homeowners in this township. I believe that it is in the best interest of all the taxpayers to have an official who is interested and working for their benefit and not wasting tax funds on work that the developers should have done a year ago.

Even if the funds are recovered from a future buyer with a lien, he is going to be one of our homeowners and should not be paying for Mr. Milligan's bias.

Sincerely,
Kathleen L. Galea

Protests zoning of city property

To the Editor:

(Copies of the following letter to the city zoning board have been sent to city council, the planning commission, city attorney and The Record.)

We as citizens of Northville are filing this complaint. We the undersigned are requesting that you look into the violations with respect to the residential use of the properties at 254 Center. We also request that you make your findings known at a public hearing.

If the primary use of this property is a commercial parking enterprise under the grandfather clause, we as citizens of Northville would like the grandfather clause challenged.

We request the City of Northville to re-examine the legal context which would allow a residentially zoned area to be expanded into a commercial parking enterprise without due process.

Respectfully submitted,
(Signed by 30 residents of Center, Wing Street area.)

June A. Moon, Lewis F. Moon, William Alhelen, Laurie Fowler, William A. Thelen, Baltasar Capote, W. F. Albrecht, Guenter K. Albrecht, Mrs. Harley Cole, Melodie Ely, Kenneth Ely, Betty Stremich, Cynthia Smallwood, John Smallwood, Jandace Livermore, Jean and Donald Noor, Marty J. Coe, Audrey J. Roof, Clifford J. Gray, Martha M. Gray, Patrick W. Kelly, Mary Poole, Dave Broad, Kathleen Broad, Fred Wick, Agnes Wick, Ruth Cole, Robert J. Cole, Marie-Louise Capote.

Lauds Joyner for visibility

To the Editor:

It is not often that candidates for office start campaigning early by getting out and meeting voters. Usually, they will just wait until the end and do a lot of mailing.

I was pleasantly surprised to learn that one candidate, Bill Joyner, who is running for state representative, spent every day this week in front of the Northville post office letting voters see him one on one. And not for just one or two hours, but for four and five hours a day!

As a Northville resident, I appreciate his willingness to get out and be seen by the voters. Thank you, Mr. Joyner. You have my vote.

Sincerely,
Pat McArthur

To the Editor:
Last Thursday evening I attended the Wayne County Advisory Council meeting regarding discretionary grant applications.

My interest was in the decision of Northville Township's proposal for further funding of the Park Garden sanitary sewer project. It was with great disappointment and disgrace that

NOTICE TO THE RESIDENTS OF NORTHVILLE TOWNSHIP

The Northville Township Offices will close on Friday, September 3, 1982 at 12 noon and will reopen on Tuesday, September 7, 1982 at 8 a.m. in observance of Labor Day. On September 7, 1982 the Township Offices will resume the fall - winter offices hours of 8 a.m. to 5 p.m. Monday through Friday.

Publish: September 1, 1982
Susan J. Heintz, Clerk

NOTICE NORTHVILLE CITY HALL CLOSED SEPTEMBER 6, 1982

Notice is hereby given that the Northville City Hall will be closed on Monday, September 6, 1982 in observance of the Labor Day Holiday.

REFUSE PICK-UP
Due to observance of Labor Day, Monday, September 6, 1982, refuse will not be picked up on Monday but will be picked up on Tuesday. Each day's refuse pickup will be delayed by one day and Friday's refuse pickup will be on Saturday.

Joan G. McAllister Ted W. Mapes
City Clerk Superintendent
Publish: August 25, 1982
September 1, 1982

NOTICE OF REVIEW OF SPECIAL ASSESSMENT ROLL FOR THE TOWNSHIP OF NORTHVILLE

TO THE OWNERS OF THE FOLLOWING DESCRIBED PROPERTY:
That part of the N. E. 1/4 of Section 9, T. 1 S., R. 8 E., Northville Township, Wayne County, Michigan, described as beginning at a point on the North line of said Section 9 distant S. 89°58' E. 1321.03 feet from the North 1/4 corner of Section 9 and proceeding thence S. 89°58' E. along the North line 319.17 feet; thence S. 00°02' W. 1190.64 feet; thence along the center line of the Johnson Drain N. 78°39'41" W. 134.30 feet and N. 48°43'52" W. 51.29 feet and S. 79°17'21" W. 115.15 feet and S. 11°23'53" E. 44.63 feet and S. 59°51'51" W. 105.06 feet; thence N. 02°09'10" E. 1219.18 feet more or less to the point of beginning, except that portion thereof taken for street, road or highway purposes.

Also that part of the N.E. 1/4 of Section 9, T. 1 S., R. 8 E., Northville Township, Wayne County, Michigan, described as beginning at a point on the North line of the said Section 9 distant S. 89°58' E. 1726.20 feet from the North 1/4 corner of Section 9 and proceeding thence S. 89°58' E. along the said North line 125.79 feet; thence S. 01°57' E. 392.65 feet; thence S. 87°44'05" E. 214.79 feet; thence S. 01°57' E. 307.52 feet; thence S. 57°25'45" W. along the center line of the Johnson Drain 420.38 feet; thence Northwest along the arc of a curve concave to the Northeast 89.21 feet said curve having a radius of 407 feet; thence N. 00°02' E. 845.83 feet to the point of beginning, except that portion thereof taken for street, road or highway purposes.

PLEASE TAKE NOTICE THAT a Special Assessment Roll has been prepared and is on file in the office of the Township Clerk for public examination. Said special assessment roll has been prepared for the purpose of assessing the cost of the following described improvement to the property benefited therefrom:

An 8" diameter Sanitary Sewer running from the Johnson Drain in Edenderry Drive approximately 830 feet North.

TAKE FURTHER NOTICE that the Township Board will meet at the Township Hall, 41600 Six Mile Road, in the Township at 7:30 p.m. on September 9, 1982, for the purpose of reviewing said special assessment roll and hearing any objections thereto.

Publish: August 25, 1982
September 1, 1982

WE TRAIN YOU, PAY YOU, PLACE YOU.

How many job training schools pay you while they teach you a skill? How many pay you to use your skill part time?

In the Army Reserve, you can train in one of hundreds of skills and earn over \$2,200. Then you go to work at a local Reserve Center one weekend a month plus two weeks a year, earning over \$1,200.

Call your Army Reserve Representative, in the Yellow Pages under "Recruiting"



ARMY RESERVE. BE ALL YOU CAN BE.

NOTICE TO BIDDERS

The city of Northville, Michigan will receive bids up to 11:00 A.M., Friday, September 17, 1982 for Road Salt. The City Council reserves the right to accept or reject any or all bids. All bids must be submitted on standard forms furnished by the City. Address bids to Northville City Clerk, 215 W. Main St., Northville, Michigan 48167, in a sealed envelope bearing the inscription:

BID FOR ROAD SALT

At the close of bids, the bids will be opened in public. A decision on the bids will be made by the Northville City Council on September 20, 1982.

Publish: Sept. 1, 1982
Joan McAllister
City Clerk

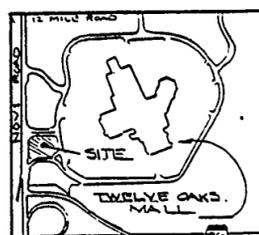
Super Seals are here!
Stick-on scenes, jiggley eyes, rub-on decals, satin and foil. Hallmark Super Seals are a unique collection of stick-on fun. See them today!

McDEVITT'S HALLMARK 478-0707
EASTLAND MALL 8 Mile at Kelly
NORTHWOOD CENTER 13 Mile at Woodward
UNIVERSAL MALL 12 Mile at Dequandre
7 FARMINGTON CENTER 7 Mile at Farmington, Livonia

Your Photos
by Wayne Loder
"DEPTH OF FIELD" MADE SIMPLE
When you take a picture, some things (or people) are closer to your camera than your main subject. Some are further away. Will they be "in focus?" That depends on the depth of field.
Three things determine this clarity:
First is the distance between the camera and your main subject. The further away the subject, the more that things in front of it or behind it will be in sharp focus.
Second is the opening of the lens. The smaller the opening, the greater the sharpness of the entire picture.
Third is the quality of the lens. The better your lens, the sharper you can expect the photograph to be.
On better cameras, your depth-of-field scale will show you how much of your picture will be in focus. The lens is marked so the f-stop and number of feet from main subject line up with a series of numbers, that indicate the number of feet behind and before the main subject which will be in sharp focus at that distance and lens setting.
Visit us for a two minute session with one of our camera experts that will make you a depth of field expert in your own right. F-Stop, 43220 Grand River, Novi 348-9355
SPECIALS OF THE WEEK
All Gadget Bags... 10% Off our regular discount prices.
Novatek Digital Electronic Darkroom Timer... \$49.95, Reg. \$59.95
Maxwell Handmount flash w/diffuser screen... \$39.95, Reg. \$54.95

NOTICE OF PUBLIC HEARING CITY OF NOVI, OAKLAND COUNTY, MICHIGAN

NOTICE IS HEREBY GIVEN that the Planning Board of the City of Novi will hold a public hearing to consider a request to implement the PD-3, Planned Development Option, of the zoning ordinance. An application for the special land use approval has been received from Red Lobster Restaurant. Red Lobster wishes to construct a one story building with a proposed seating capacity of approximately 270 persons and parking area for 176 cars. The proposed restaurant is to be located on Lot 2 of the Twelve Oaks Subdivision. The map below indicates the location of the proposed project.



NOTICE IS FURTHER GIVEN that this hearing will be held at 8:00 p.m., Wednesday, September 15, 1982, at the Novi Public Library, 45245 West Ten Mile Road, Novi, Michigan.

Comments concerning the request will be heard at the Public Hearing or written comments will be received in the Office of the City Clerk, 45225 West Ten Mile Road, Novi, Michigan 48050, until 5:00 p.m., Wednesday, September 15, 1982.

City of Novi Planning Board
Lee J. Mamola, Secretary
Patrica A. Loder, Deputy Clerk
Publish: Sept. 1, 1982

Super Coupon "KICK THE CAN" Eight O' Clock Coffee 3 lb. bag 5⁹⁹ <small>Limit one with this coupon & \$5.00 purchase. Limit one coupon per customer. Valid thru Mon., Sept. 6th., 1982 699</small>	Super Coupon FRITO-LAY Ruffles Chips 12-oz. bag 99¢ <small>Limit one with this coupon & \$5.00 purchase. Limit one coupon per customer. Valid thru Mon., Sept. 6th., 1982 698</small>	Super Coupon QUARTERED Imperial Margarine 1-lb. pkg. 49¢ <small>Limit one with this coupon & \$5.00 purchase. Limit one coupon per customer. Valid thru Mon., Sept. 6th., 1982 697</small>
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REDEEM ALL THREE COUPONS WITH ONE \$10 ADDITIONAL PURCHASE

DOUBLE COUPONS

THRU SATURDAY SEPT. 4, 1982

Good on Manufacturers' "Cents-Off" Coupons up to and including 50¢. Does not apply to A&P or Free Coupons or where the total exceeds the price of the item. Limit one Coupon for any one product. All coupons more than 50¢ will be redeemed for face value. All coffee, cigarette, ham, turkey, and hamburger coupons excluded.

Our Pledge

QUALITY We unconditionally guarantee the quality of everything we sell or your money back. And we're so sure of the quality of our meats, produce and deli products, we'll double your money back with proof of purchase if you are not satisfied with these items.

PRICE If another supermarket's current newspaper advertised price is lower than our advertised price on an identical item, just bring in the ad and we will match the price.
*EXCLUDING ITEMS REQUIRING COUPONS, STAMPS OR ADDITIONAL PURCHASE.



ADVERTISED ITEM POLICY Each of these advertised items is required to be readily available for sale at or below the advertised price in each A&P Store, except as specifically noted in this ad.

OPEN LABOR DAY
 Monday September 6th
9 A.M. TO 5 P.M.

THE FARM
 AT A&P

MICHIGAN GROWN U.S. NO. 1
White Potatoes
 50-lb. Bag 4⁴ **10¢** lb.

PRICES & ITEMS EFFECTIVE THRU MONDAY, SEPT. 6th. 1982. QUANTITY RIGHTS RESERVED.

TRUCKLOAD SALE!

CALIFORNIA RED FLAME BLACK EXOTIC AND THOMPSON Seedless Grapes lb. 77¢	BULK Sliced Bacon 10-lb. pkg. 16⁸⁰*
MICHIGAN GROWN SWEET Paula Red Apples 3 lb. bag 99¢	FRESH HAMBURGER FROM Ground Chuck 10-lb. pkg. 14⁸⁰*
MICHIGAN NEW CROP Apple Cider gallon jug 2⁴⁸	A&P ROLL Pork Sausage 10-lb. pkg. 8⁸⁰*

*LESSER QUANTITIES AVAILBLE AT REGULAR RETAIL

The Butcher Shop
 with supermarket prices

FRESH
Whole Fryers
47¢ lb.

2 Per Bag Limit 2 Bags

A NEW EXCITING VARIETY! RED GEM Jumbo Nectarines lb. 66¢	BONELESS N.Y. Strip Steaks lb. 3⁹⁸
MICHIGAN GROWN U.S. NO. 1 Yellow Onions lb. 28¢	MICHIGAN GROWN BUTTERNUT OR Acorn Squash 3 for \$1
MICHIGAN GROWN Cucumbers 4 for \$1	A&P-LUNCH BOX TREAT Snack Raisins 14 1/2-oz. pkgs. 1¹⁸
NEW VACUUM PACKED Cracker Jacks 24-oz. jar 1⁹⁷	MICHIGAN GROWN GREEN FOLLAGE Hanging Baskets large 8" pot 5⁹⁹ ea.
	FRESH, BACKS ATTACHED Fryers Legs 10-lb. Pkg. or More 48¢*
	ASSORTED Pork Chops 10-lb. Pkg. or More 1⁴⁸*
	U.S.D.A. CHOICE BONELESS Chuck Steaks 10-lb. Pkg. or More 1⁶⁸*
	CUT UP, SPLIT OR QUARTERED Fresh Fryers lb. 57¢
	HICKORY HOLE BONELESS Whole Ham lb. 1⁷⁸
	MEAT THORN APPLE VALLEY (BEEF FRANKS 1-LB. 1.78) OR Ball Park Franks 1-lb. pkg. 1⁶⁸

KEEBLER
Zesta Saltines
79¢ 16-oz. pkg.

MOUNTAIN DEW REG., DIET OR LIGHT
Pepsi Cola
8¹⁹⁹ 1/2-ltr. btl. Plus Deposit

Guaranteed Value

35¢ OFF LABEL
Tide Detergent
3⁶⁹ 84-oz. box

60¢ OFF LABEL FABRIC SOFTENER
Final Touch
2⁹⁹ 96-oz. btl.

ASSORTED Mardi Gras Towels jumbo roll 79¢	BEER (PLUS DEPOSIT) Budweiser 24 12-oz. cans 8⁹⁹	Sno-Bol Cleaner 18-oz. can 95¢	20¢ OFF LABEL Ivory Liquid 22-oz. btl. 1²⁹
BARBECUE SAUCE Open Pit 42-oz. btl. 2²²	ASSORTED Viva Napkins 140-ct. pkg. 88¢	TRIGGER Glass Plus 22-oz. btl. 1⁶⁹	10¢ OFF LABEL NON AEROSOL Clorox Pre-Wash 16-oz. btl. 1⁵⁸

Dairy Specials

VAL-U
Homogenized Milk
1⁷⁹ plastic gallon

BACK TO SCHOOL SPECIALS

WIREBOUND 70-CT. 10 1/2" x 8" SINGLE SUBJECT
Notebooks
2 \$1 for

Your Choice
 100-Ct. Envelopes-6 3/4"
 50-Ct. Envelopes-#10
 6x9" Ink Tablets Ruled or Unruled

ASSORTED COLORS
 1/2" Poly Binder each **99¢**

WIDE RULE 10 1/2" x 8" 5 HOLE
Filler Paper
79¢ 200-ct. pkg.

69¢ each

A&P Ball Point Pens 10-ct. pkg. **99¢**

Frozen Specials

SEALTEST-ASSORTED FLAVORS
Light N' Lively Ice Milk
1⁷⁹ 1/2-gal. ctn.

ALL FLAVORS
Breyer's Yogurt 8-oz. cup **49¢**

MINUTE MAID-CHILLED
Orange Juice 32-oz. ctn. **89¢**

Deli Specials
 AVAILABLE ONLY IN STORES WITH DELI-BAKE SHOP

CREAMY OR MUSTARD Potato Salad lb. 79¢	LEAN Boiled Ham 1/2-lb. 1⁶⁹
FRESH HOT DOG OR Hamburger Rolls 6 for 79¢	Potato Salad 3 1/2-lb. ctn. 3⁴⁹
DELI FRESH Swiss Cheese 1/2-lb. 1⁴⁹	

FREE 1-lb. Potato Salad with purchase of 12 pc. Bucket of Chicken

FROZEN-FRIED
Banquet Chicken 2-lb. pkg. **2⁴⁹**

PLAIN, EGG, ONION OR RAISIN & HONEY
Lenders Bagels 3 6-ct. pkgs. **\$2**

Wednesday, September 1, 1982

Wood heat

Walled Lake store stocked with wood-heating stoves

By PHIL JEROME

Josh Krom remembers when he first became interested in wood-burning stoves.

"I was going to visit relatives in Tennessee and my wife asked me to look around to see if I could find a potbelly stove for her," recalls Krom, who is sales manager at the World of Wood Heat in Walled Lake.

"I was looking for a potbelly stove which had value as an antique, but what I found was some modern wood-burning stoves. Next thing I knew, I was driving back to Michigan with five wood-burning stoves in the back of my van."

That's how it all started, but Krom — like wood-burning stoves — has come a long way since that trip to Tennessee five years ago.

"I saw right away the value of wood-burning stoves and the incredible market potential," says Krom. "Five years ago people were really becoming concerned about energy and looking for ways to save on energy costs."

"Wood-burning stoves were the answer to a lot of problems and the marketplace was wide open. It was just a matter of stepping in to provide something worthwhile that everyone was looking for."

His interested aroused, Krom began reading everything he could lay his hands on about energy costs and wood-burning stoves, and today considers himself something of an expert on the subject.

"I've been extremely involved in the field of energy for the past 5½ years," he reports. "I've talked at sales meetings and given courses on wood-burning stoves through community education departments for the Millford and Waterford school districts."

"It's a fascinating topic and it's always changing. The technology in wood-burning stoves has changed dramatically in the past six years. When people saw that wood-burning stoves could answer their home heating needs, a lot of research was done into developing the most energy-efficient product available."

Krom is just as enthusiastic about the World of Wood Heat store on Walled Lake Drive in Walled Lake.

"We have one of the largest and most complete selections of quality wood-burning stoves and accessories in southeastern Michigan. We handle 38 different brands of wood-burning stoves and they're all high quality."

"In a relatively new business like wood heat, there are some manufacturers who just don't measure up. We have eliminated those from World of Wood Heat."

"We personally visit every factory to check out the quality of the operation and the quality of the product. If they don't measure up to our standards, we won't handle them."

World of Wood Heat offers all types of wood-burning equipment, everything from fireplace inserts to furnaces and boilers. Among the brands available at



Photo by JOHN GALLOWAY

Jeff Berry displays one of the wood-burning stoves at the World of Wood Heat in Walled Lake

the store are Blue Ridge, Black Bart, Carolina and Steel King as well as the Godin Stove which is manufactured in France.

"Wood-burning stoves are being manufactured from the east coast to the west coast, Canada down to the deep south. We even carry brands from Holland and France," notes Krom.

"Every stove we offer is high-quality, and they're becoming increasingly attractive, too," he continues. "Some of the stoves being manufactured today are so attractive that they're an asset to any living room."

But it isn't necessarily their aesthetic appeal which makes wood-burning

stoves a growing industry. First and foremost is their energy-efficiency.

It's a topic on which Krom speaks with firsthand experience.

"We put a wood-burning stove in our home and were amazed at the savings," he reports. "Most of the people in my neighborhood have monthly fuel bills between \$175 and \$300, but my normal monthly bill is \$22."

"Wood costs about one-third as much as other fuels, plus it's a renewable energy source and it's the most abundant source of fuel in the world today."

"The amount of wood that rots on the forest floors is enough to heat every

home in Michigan every year," he continues, warning to the subject.

"We bill ourselves as experts at the World of Wood Heat and are ready to answer every question. The most frequent questions people ask are, 'Will it really heat my home?' and 'Will it really save me money?'"

"With the products available today, you can heat a 2,800 square foot home with nothing more than a fireplace insert. Plus, wood-burning stoves give you an even heat. It's not like furnaces which are controlled by a thermostat. You don't have the hots and colds you get with thermostats which react to changes in the temperature."

"With wood heat you get a constant, even heat throughout the house."

"Most people save the cost of the stove the very first winter," Krom continues. "Your average, high-quality wood-burning stove will last 10-15 years. You can literally save thousands of dollars."

"Gas prices have gone up 260 percent since 1979 and they're going to rise even higher. That's a guarantee."

"Wood-burning stoves make a lot of sense for people who are concerned about their energy bills," he adds. "The wood-burning stove business is on the verge of exploding."

Realtors reporting gains in home-selling market

By PHILIP JEROME

The question posed in his ads is "What is a Superfisky?"

The answer is that a "Superfisky" is the last name of Fil Superfisky, a top real estate salesman and manager of the Rymal Symes Realty office in Novi.

But Fil Superfisky is also one very happy Realtor these days.

Reason? He sold more than \$500,000 worth of real estate during the month of July.

"It was the best month I've ever had in the business," said Superfisky last week from his office on Ten Mile.

"For awhile, it looked like I might top the \$1 million mark."

Superfisky is not exactly a novice when it comes to selling real estate either. He was a member of the prestigious Million Dollar Club in 1976, 1977, 1978, 1979 and 1981 in addition to being named Rymal Symes' Salesman of the Year in 1977 and 1981.

Superfisky said he is particularly proud of the achievement because it came during a period when the real estate industry has been rocked by high interest rates and a depressed economy.

Eight separate transactions were involved in reaching the \$500,000 total — all eight were single-family residences and seven of the eight were in Novi. The other was in Detroit.

Superfisky suggests a number of factors were at work in helping him record his best month in real estate sales. Number one was a lot of hard work. "My wife can attest to that," he said. "She hardly saw me during July."

A second factor, he suggested, is his knowledge of alternative financing methods. "That's one of the keys in this business at this point in time," said Superfisky.

"You can get a different rate for every house depending on the particular circumstances. It used to be that I'd spend 20 percent of my time talking to financial institutions and the other 80 percent out with my clients in the field."

"But that's different now," he continued. "I'd estimate that my time is divided 50-50 between talking to clients and talking to banks, trying to work out the best possible arrangement under the given circumstances."

Yet a third factor in his \$500,000 worth of sales during July involves the length of the current economic downturn.

"Quite frankly, a lot of corporation houses (houses owned by corporations) are being offered at very reasonable prices. The corporations have decided they want to rid themselves of their

'Actually, I believe we bottomed out about six to eight weeks ago.'
— Fil Superfisky, Rymal Symes

holdings and have priced the houses 'incentively.'

"There are some very good deals in the real estate market at the present time."

Over and above those reasons, however, Superfisky also believes the economy in general and the housing market in particular is beginning to come out of its prolonged slump.

"I'm seeing a change in attitude now," he said. "A lot of people believe the market has hit bottom and now is the best time to buy."

"Actually, I believe we bottomed out about six to eight weeks ago. A lot of people are telling me their sales are up and I see more people out shopping than there were before."

"Part of it is job certainty," he continued. "People can see things are starting to turn around and they're not afraid of being laid-off anymore. They feel if they made it this far without getting laid-off, the worst is over and they're going to survive the recession."

"I see it in the retail market, too," he added. "People are buying bicycles and television sets and they're taking longer vacations, too."

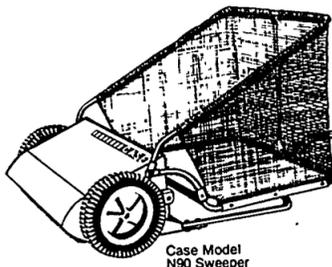
EDITOR'S NOTE: Superfisky is not the only local Realtor reporting dramatic upswings in production. After this story was written, The Green Sheet has received several other reports of significant accomplishments in local real estate sales.

Robert Stone of Bruce Roy Realty in Northville reported sales of \$500,000 in July, Pat Kresin of Earl Keim's Northville office reported sales of \$500,000 during one week and Marilyn Pretty of Real Estate One's Northville office reported sales of \$1 million during August.

Case Labor Savings Devices for Labor Day



WORK FREEDOM
★ SALE ★



Clean Sweep Sale

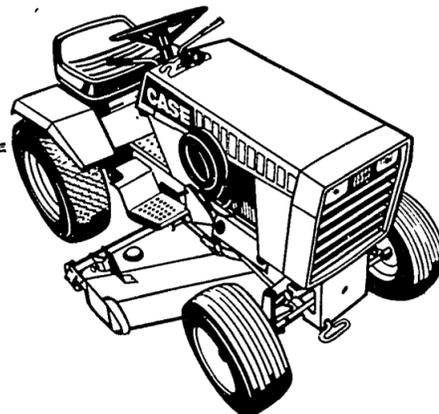
- Dual Brush pick-up
- Big 10" wheels gear drive
- 12 bushel hopper
- 38" sweeping width

Reg. \$365.00

Sale \$320

All other tractors and implements on Sale at Big Savings

You haven't got your best price until you've got our price



10 hp Tractor with Mower

- 10 H.P. Cast Iron Kohler Engine
- 4 Speed Trans. Cast Iron Rear Axle
- Lights
- 12 Volt Electric Start
- Double Channel Frame
- Weighs 840 Lbs.

Reg. \$2995.00

Sale \$1995

Model 210
Limited Quantities

Cash & Carry

NEW HUDSON POWER

Case

53535 Grand River at Haas

Hours:
Mon.-Fri. 9-6
Sat. 9-4

2 miles West of Wixom Rd.

437-1444

50% OFF



HEAVY DUTY COMMERCIAL
4 H.P.

21" Mower

with rear bagger
"2 in 1" Mulcher
or Bagger

Reg. \$380.00

Sale

\$179⁹⁵

- 4 H.P. Cast Iron cylinder
- Stellite exhaust valve & seat
- Oil pressure pump
- Stay power mechanical governor
- C.D. ignition
- 2 Qt. gas tank
- All steel deck & handles
- Extra large steel wheels

Limited Quantities
Cash & Carry

NEW HUDSON POWER 437-1444

Business Briefs

THE UNITED PAINT STORE at the West Oaks shopping center in Novi will hold a free wallcovering clinic on Tuesday, September 14, at 7:30 p.m.

The clinic will be led by Sarah Jason, manager of United Paint's Troy store and an expert in wallcoverings. In addition to discussing different types of wallcoverings, she will provide tips for do-it-yourselfers on how to paper around doors and windows.

Door prizes will include wallpapering kits and two \$10 gift certificates toward the purchase of wallcoverings. Coffee and cookies also will be provided.

Class size is limited to 30; registrations are now being accepted at United Paint's West Oaks store.

SALON COSMETICS is a new line of skin-care products and a new concept in salon services being offered through the Alan James Salon in the Roman Plaza in Novi.

Bunny Peyton, director of promotions for Salon Cosmetics and a professional cosmetologist for 15 years, said Salon Cosmetics involves a "total fashion concept" as well as a specialized line of non-allergenic products not available on the commercial market.

Peyton said she became aware of the need for professional consulting services in the field of cosmetology during her career in salons across the country. "People can buy cosmetics, but they receive no professional counseling on what types of cosmetics are right for them," she said.

"When people come in for a haircut, they receive advice on how they should wear their hair to take advantage of their facial structure and features. Salon Cosmetics does the same thing. We analyze clients' skin types and textures and then show them how to coordinate their cosmetics to coincide with skin type, texture, complexion and facial features as well as lifestyle and wardrobe."

The Salon Cosmetics product line is manufactured in New York and available only through professional cosmetologists and salons. The high-quality product line also is available at the 5th Avenue Hairbending Team in Northville.

COMERICA INCORPORATED'S board of directors has declared a quarterly cash dividend of 50 cents a share on the \$5 par value common stock of the corporation. Comerica is the former Detroitbank Corporation.

The quarterly dividend is payable October 1 to shareholders of record September 14. The dividend was announced by Donald R. Mandich, chairman, and Eugene A. Miller, president.



DANIEL CRAW



RICHARD BRODNIK

DANIEL H. CRAW of Milford has been appointed assistant vice president of personal banking at the Maple-Orchard Lake Road branch by Detroit Bank and Trust.

Craw joined the bank in 1960 as an administrative trainee and became a branch office manager in 1977. He received his Bachelor of Science degree in Industrial Management in 1960 from Lawrence Institute of Technology.

He is involved in the Orchard Hills Psychiatric Center Community Advisory Board and is a charter member of the West Bloomfield Optimist Club.

AGNEW MACHINE COMPANY of Highland has added Richard Brodnik to its staff of sales engineers. A resident of Cleveland, Brodnik brings many years of experience in the machine-tool field to his new position.

He served as a process engineer at the Ford Motor Company's Cleveland engine plant, as a sales engineer for W. F. and John Barnes Company and, most recently, for Detroit Broach and Machine Company, a division of Babcock and Wilcox.

Brodnik will sell the Angew Machine products (automated production machines for the automobile, aircraft and related industries) in the northeastern sector of Ohio.

ROGER A. SHIFAR of Northville has qualified as a member of the 1982 President's Council of New York Life Insurance Company, according to Jacob B. Underhill, president.

Members of the President's Council are among the top eight percent of New York Life's field force of 8,500 throughout the United States and Canada. Membership is based on the agent's 1981-82 sales performance.

Members of the President's Council are invited to attend a four-day educational conference in Fort Lauderdale, Florida. Schifar, a qualifying member of the insurance industry's Million Dollar Round Table, has earned the insurance industry's National Quality Award for four years.

SECURITY BANCORP, INCORPORATED'S board of directors has declared a regular quarterly cash dividend of 40 cents a share. This dividend will be paid October 1 to stockholders of record September 15.

L. L. Peacock, president of Security Bancorp, Incorporated, of Southgate, announced it has received approval from the Federal Reserve Bank of Chicago to acquire St. Clair Shores National Bank in St. Clair Shores. Established in 1955, it has three branch offices in addition to its main office.

With the acquisition, Security Bancorp, Incorporated, has six banking subsidiaries including Security Bank of Novi and Security Bank of Oakland County. There will be 52 banking offices located in southeastern Michigan.



BRYAN BECKER



JAMES MILLER

BRYAN A. BECKER of Milford has been admitted to partnership in the worldwide public accounting firm of Ernst and Whinney, Detroit.

Becker, 35, joined the firm in 1969 and became an audit manager in 1976. He earned his bachelor's degree from the University of Michigan in 1969.

He and his wife Sue reside in Milford, where he is treasurer of the Lake Sherwood Homeowners' Association and a member of the Insurance Accounting and Statistical Association.

JAMES MILLER of Northville has joined the Farm Bureau Insurance Group as a new agent serving this area. Miller becomes part of a force of more than 400 agents serving nearly 300,000 Michigan policyholders.

He recently completed the group's month-long career development school for new agents, which prepared him for state insurance licensing examination and provided instruction in all areas of property-casualty and life insurance.

This training course for new agents includes Michigan State University's Institutes on Life and Fire/Casualty Insurance, followed by two weeks of instruction at the company's home office in Lansing.

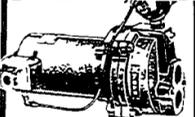
Prior to joining the Farm Bureau Insurance Group, Miller owned and operated the Palace Restaurant on Greenfield in Detroit. He serves as committee chairman of a local scouting program and is active in First Presbyterian Church of Northville. He and his wife Mary have two sons.

ELIAS BROTHERS RESTAURANTS, Inc. has introduced a new version of its braille menu to help promote independence among the visually impaired.

The new menu is now available in the 200 Big Boy restaurants operated by Elias Brothers in Michigan and Ontario. Elias Brothers is the only Michigan restaurant chain to offer a braille menu.

There are 33,000 visually impaired people in Michigan. "It's our goal to provide a warm, comfortable family-style atmosphere for all our customers, and that certainly includes the visually impaired," said Bill Morgan, executive vice president of the 43-year old Warren-based chain of family restaurants.

PUMPS



Tune 'Em Up Now!

- Well Pumps
- Lawn Sprinkler & Pool Pumps

WE CAN REPAIR ALL MAKES OF PUMPS Commercial Industrial Residential

Licensed Pump Installer Available

WE ALSO REPAIR & REWIND ELECTRIC MOTORS

LAKELAND Pump & Motor SERVICENTER

LIVINGSTON COUNTY 315-17 N. National

HOWELL 517/ 548-4003

OAKLAND COUNTY 3075 Orchard Lk. Rd. KEEGO HARBOR

313/ 681-9292

COMPLETE LANDSCAPE AND DESIGN SERVICE
Patios • Decks • Retaining Walls
Planting • Pruning • Trimming

SHRUBS 'N STUFF, INC.

MIKE ANUSBIGIAN Bachelor of Science, MSU Urban Forestry 437-2792

DENNY BARNETTE Landscape Designer Professional Counseling 669-3693

VISA AND MASTER CARD ACCEPTED

FREE Do-it-Yourself PLANS

ALL WEATHER WOOD

• For In-Ground All Wood Patios • For Pool Decks Docks Sun Decks • For Porches Cottage Walks • For Fences Benches Landscape Ties

AVAILABLE FROM:
New Hudson Lumber
56601 Grand River, New Hudson
437-1423
Insist on "All Weather Wood"

Methodist group opens resale clothing outlet

Fashion bargains for the entire family will be available to area shoppers beginning September 1 at the new Second Chance Clothing Resale Shoppe in Northville.

The League of Children's Friend Committee, composed of volunteer supporters of the Methodist Children's Home Society, will be open from 1-4:30 p.m. Wednesdays and 10 a.m. to 4:30 p.m. Thursday through Saturday. The store will be closed Mondays and volunteers will accept merchandise donations every Tuesday during regular store hours.

Garments will be accepted on consignment or as a donation with a tax deduction.

The resale shop, located at 140 Mary Alexander Court, is a new year-round project established by the League of Children's Friend Committee to help

meet the needs of people served by the Methodist Children's Home Society.

The society provides guidance and support for children unable to stay in their natural home/family situation because of social or behavioral problems. Services rendered by the society assist foster care children in returning to the mainstream of society while also providing counseling programs for their families.

The Methodist Children's Home Society has been providing residential and/or supervised foster home care for children since 1917.

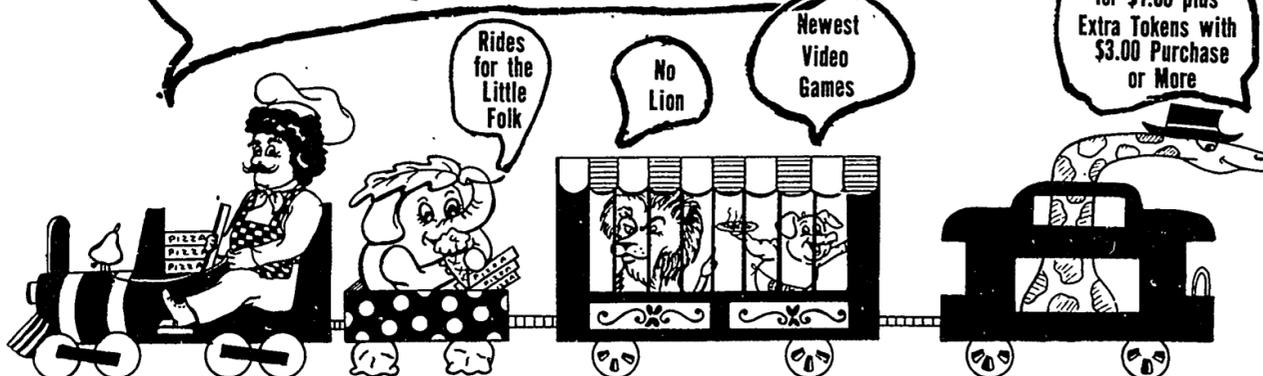
According to League member Faye Zimmerman of Northville, the society also provides counseling and guidance for unmarried parents and a Family Outreach Program which assists young parents unable to cope with the pressures of raising children.



Faye Zimmerman of Northville, Elizabeth Lee of Novi and Jessie King of Walled Lake exhibit some of the material available at the Methodist Children's Society's resale clothing shop which opens today (Wednesday) in Northville. (Photo by Steve Fecht)

Extra Special BACK TO SCHOOL FUN at...

PAIZANO'S



SPECIALS "PAPPA LUGUI'S FUN STATION"

1/3 lb. Burger, Fries and small soft drink \$2.25	"Mom & Dad Super Special" Carafe of House Wine (Red or White & Cheese Tray) \$5.95	FREE PIZZA - Buy 1, get identical one Free
We now have Large and Jr. Size Sundaes Goldbrick, Hot Cinnamon Apple and Strawberry		Delicious Chili Dog .85

DINING ROOM SUPER SPECIALS

Wednesday Only - 5 to 8 pm	Thursday, Friday and Saturday - 5 to 10 pm
All You Can Eat Spaghetti, salad & Italian Bread \$2.75	Chicken Cacciatore with Fettucini, and salad bar \$4.25
	Pasta Plate - Ravioli and Mostacoli w/hot garlic bread \$3.50
	Seafood Plater - Fresh Boston blue fish, baked scallops & fried shrimp w/red skin potatoes & corn on the cob \$7.95

ALL ABOARD THE BACK TO SCHOOL FUN TRAIN EXTRA TOKENS WITH FOOD PURCHASE IN FUN STATION ONLY

PAIZANO'S — 8180 W. Grand River — Brighton

Now 60 Channels Plus On Your TV Without Cable!

Movies, Sports, News and More, 24 Hours a Day

\$3495⁰⁰

Satellite TV Systems of Ann Arbor

(313)973-8687
Call today!

Jobless rate up for July

Michigan's jobless rate of 14.7 percent rose slightly from June's level of 14.3 percent, according to S. Martin Taylor, director of the Michigan Employment Security Commission.

The number of jobless workers across the state rose by 28,000 during July to 648,000. Total employment grew 39,000 to 3.757 million. In July 1981, the state's employment rate was 12 percent with 527,000 out of work.

Michigan's seasonally-adjusted jobless rate in July remained unchanged from June's level of 14.4 percent.

CASH FOR LAND CONTRACTS & REAL ESTATE LOANS

FREE

STORE COUPON

FREE

PLAY IT FREE!
Get one pack, any style Kool.

CONSUMER: Consumer must obtain the product described on this coupon, be 21 or older, and pay applicable sales tax in order to use this coupon. Limit one coupon per consumer. Facsimiles and copies of this coupon are void. Coupon void where prohibited, taxed or restricted. Good only in continental United States, Alaska and Hawaii.
RETAILER: B&W will reimburse you your current regular selling price on the product and quantity shown on this coupon plus 7c handling, if you honor this coupon by giving the consumer the described product and quantity. You grant B&W the right to withhold payment on, and declare void, applicable coupon shipments if, when asked, you cannot prove that you complied with the terms of this coupon, or if the coupon is transferred except as authorized by B&W. Please send to B&W, Box 10 BW, Rocky Mount, North Carolina 27801. Cash value 1/20th of one cent. All promotional expenses paid by B&W.
My current regular selling price for the described product is _____

KOOL

FREE

STORE COUPON

\$2.00

STORE COUPON

\$2.00

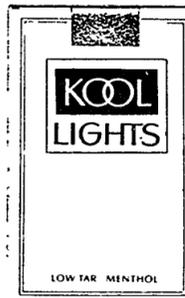
CONSUMER: Consumer must buy the product described on this coupon and be 21 or older and pay applicable sales tax in order to use this coupon. Limit one coupon per purchase. Facsimiles and copies of this coupon are void. Coupon void where prohibited, taxed or restricted. Good only in continental United States, Alaska and Hawaii.
RETAILER: B&W will reimburse you the face amount of this coupon plus 7c handling, if you honor this coupon for a consumer who buys the described product and quantity from you. You grant B&W the right to withhold payment on, and declare void, applicable coupon shipments if, when asked, you cannot prove that you complied with the terms of this coupon, or if the coupon is transferred except as authorized by B&W. Please send to B&W, Box 10 BW, Rocky Mount, North Carolina 27801. Cash value 1/20th of one cent. All promotional expenses paid by B&W.

KOOL

PLAY IT SMART!
Get a carton, any style Kool, at \$2.00 off.

\$2.00

There's only one way to play it..



Wherever the music is hot, the taste is Kool. At any 'tar' level, there's only one sensation this refreshing.

Ultra Kings, 2 mg. "tar", 0.3 mg. nicotine; Ultra 100's, 5 mg. "tar", 0.6 mg. nicotine; Lights Kings, 9 mg. "tar", 0.8 mg. nicotine; Lights 100's, 10 mg. "tar", 0.9 mg. nicotine av. per cigarette by FTC method; Milds Kings, 11 mg. "tar", 0.9 mg. nicotine; Milds 100's, 12 mg. "tar", 1.0 mg. nicotine; Filter Kings, 16 mg. "tar", 1.1 mg. nicotine; Longs, 14 mg. "tar", 1.0 mg. nicotine; FOB, 16 mg. "tar", 1.2 mg. nicotine; Plains, 19 mg. "tar", 1.1 mg. nicotine av. per cigarette, FTC Report Dec. '81.

Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

One local call places a want ad in over 64,000 homes through the following newspapers:

Brighton Argus
313-227-4436

County Argus/Pinckney Post
313-227-4437

County Argus/Hartland Herald
313-227-4436

Fowlerville Review
517-548-2570

Livingston County Press
517-548-2570

Walled Lake News **Novi News**
313-669-2121 313-348-3024

Northville Record
313-348-3022

South Lyon Herald
313-437-4133

Milford Times
313-685-8705

ANIMALS	155
Animal Services	153
Farm Animals	152
Horses & Equip.	151
Household Pets	154
Pet Supplies	154
AUTOMOTIVE	240
Automobiles	240
Auto Parts	220
& Service	225
Autos Wanted	210
Boats & Equip.	210
Campers, Trailers	215
& Equipment	228
Construction Equip.	233
4 Wheel Drive Vehicles	201
Motorcycles	238
Recreational Vehicles	230
Snowmobiles	230
Trucks	235
Vans	235
EMPLOYMENT	175
Business & Professional Services	175
Business Opport.	165
Help Wanted General	166
Help Wanted Sales	180
Income Tax Service	170
Situations Wanted	170
FOR RENT	064
Apartments	078
Buildings & Halls	069
Condominiums	065
Land	061
Townhouses	062
Duplexes	084
Household	074
Industrial-Comm	070
Lakefront Houses	072
Land	082
Living Quarters	088
Mobile Homes	089
Mobile Home Sites	089
Office Space	089
Rooms	067
Storage Space	082
Vacation Rentals	082
Wanted to Rent	089
FOR SALE	039
Cemetery Lots	024
Condominiums	027
Farms, Acreage	024
Houses	021
Income Property	035
Industrial-Comm.	033
Lakefront Houses	022
Lake Property	029
Mobile Homes	025
Real Estate Wanted	037
Vacant Property	031
HOUSEHOLD	101
Antiques	102
Auctions	114
Building Materials	113
Electronics	112
Farm Equipment	111
Farm Products	105
Firewood	103
Garage & Rummage	104
Household Goods	109
Lawn & Garden	107
Care & Equipment	108
Miscellaneous	106
Miscellaneous Wanted	110
Musical Instruments	106
Sporting Goods	110
PERSONAL	011
Bingo	012
Card of Thanks	016
Car Pools	002
Found	014
Free	015
Happy Ads	010
In Memoriam	010
Lost	010
Special Notices	010

RATES
10 Words for \$4.25
23¢ Per Word Over 10
Subtract 35¢ for repeat
insertion of same ad

CLASSIFIED DISPLAY
Contract Rates Available

Want ads may be placed until 3:30 Monday, for that week's Edition. Read your advertisement the first time it appears, and report any error immediately. Sliger Home Newspapers will not issue credit for errors in ads after the first incorrect insertion.

POLICY STATEMENT All advertising published in Sliger Home Newspapers is subject to the conditions stated in the applicable rate card copies of which are available from the advertising department. Sliger Home Newspapers reserves the right not to accept an advertiser's order. Sliger Home Newspapers' ad makers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

Want A Bigger Ad?

for your garage sale, to sell your home or for any reason. Ask for a GREENSHEET RATE BUSTER.

Chose from 3 sizes and get:
More Attention
More Readers
More Results
and a Special Reduced Rate

Style 2

THE GREEN SHEET

Classified advertising that reaches 64,000 homes every Wednesday, rain or shine. The paper to read if you have something to sell, need help, or have a garage sale. An Ad this size costs:

\$36

—13 Letters & spaces will fit on this line.
—13 Letters & spaces will fit on this line.
—188 Letters & spaces will fit in this space
—25 Letters & spaces will fit on this line

Style 3

This Size—\$54

Free your ad in
The Green Sheet

Every week the Green Sheet carries advertising messages to over 64,000 homeowners in Wayne, Oakland and Livingston Counties. Ads for help wanted, rentals, farm animals, household services, automobiles, real estate, garage sales and much, much more.

CALL US NOW!

—15 Letters & spaces will fit on this line
—25 Letters & spaces will fit on this line
—15 Letters & spaces will fit on this line
—244 Letters & spaces will fit in this space
—15 Letters & spaces will fit on this line

Style 4

\$72.

Is what it will cost you to place an ad just like this one in

The Green Sheet

on Wednesday. The paper that tells you where to go in your local area to find this week's bargains.

USE YOUR MASTER CHARGE or VISA

Call today and our friendly ad counselors will be happy to help you. Don't be afraid... they are trained to help you.

—8 Letters & spaces will fit on this line
—31 Letters & spaces will fit on each of these lines
—15 Letters & spaces will fit on this line
—120 Letters & spaces will fit in this space
—25 Letters & spaces will fit on each of these lines
—155 Letters & spaces will fit in this space

Sliger/Livingston Publications
GREEN SHEET EAST
CLASSIFIED ADVERTISING

absolutely FREE

All items offered in this "Absolutely Free" column must be exactly that, free to those responding. This newspaper makes no charge for these listings, but restricts use to residential. Sliger/Livingston Publications accepts no responsibility for actions between individuals regarding Absolutely Free ads. (non-commercial) accounts only. Please cooperate by placing your "Absolutely Free" ad no later than 3:30 p.m. Monday for same week publication.

001 Absolutely Free

ADORABLE puppy, cock-a-poo and poodle, chocolate brown, good with kids. (313)437-4803.

AUSTRALIAN Shepherd pups. (517)546-8505.

AUTOMATIC washer, needs bell and pump. (313)887-7823.

ADORABLE seven-toed kittens, 6 weeks old. (313)439-1004.

ADORABLE male kittens, free to good home. Assorted colors. (517)546-0486.

ALL black puppies, mother German Shepherd, father Lab. (517)223-3168.

AUSTRALIAN Shepherd, mix, female, 3 months, gray with blue eyes. (313)750-9295.

ABANDONED, 2 Beagle cross pups, (313)229-7353, (517)546-7788.

AFFECTIONATE Insh Setter, would be excellent with children, spayed. (517)548-4070.

ABANDONED playful pup, medium sized male. (517)546-8252.

AFFECTIONATE mixed puppies. Call after 5p.m., (517)546-5939.

BEAGLE Springer Spaniel pups, 8 weeks, paper trained. (313)348-1327.

7 Black Lab/Collie puppies, 5 males, 2 females, 6 weeks old. To good home. (517)546-0486.

BLACK Labrador Retriever female, 4 1/2 months, housebroken, shots, friendly. (313)229-9700.

BRITTANY Spaniel with papers, male, 3 years. Good dog. (313)878-5306.

"CHIMNEY Sweep", 2 year black neutered male cat, needs loving home. (313)629-0509.

COLLIE, Huskie puppies, six weeks old. (313)878-3471.

CUTE kittens to good home, litter trained. (313)632-5264 evenings.

CUTE miniature Collie mixture, 7 months, all shots. Call evenings (313)229-8827.

CLOTHING, Howell Church of Christ, 1385 West Grand River, Monday, 7:00 pm to 8:45 pm.

COLONIAL couch, good condition. (517)546-1722.

CUTE, healthy puppies, German Shepherd mix. Free to good home. (313)669-9233.

DOBERMAN and German Shepherd pups free. (517)468-3887.

ELECTRIC range in working order, over 20 years old. (313)878-3706.

2 Free puppies, male, mixed Springer Spaniel. (313)478-5513.

FREE clean fill dirt, haul it away. (313)632-7590.

FOUR year old male white poodle, prefers adults. (313)878-3276.

FIREWOOD, you pick up and split. (313)349-5913.

FREE refrigerator, needs work. (313)437-1248.

FREE mixed dog, female, 1 1/2 years, loves kids, housetrained. (313)449-4108.

FREE kitten, litter trained. Call (313)685-3435.

FREE Manchester type Terrier, shots, housebroken, must give up. (313)437-1800.

FREE Redwood deck furniture. GE window air conditioner. (313)231-9056.

FREE horse manure, ideal fertilizer for organic gardeners. (517)546-1597.

3 Fawn colored kittens, litter trained, good mousers, 7 weeks. (313)437-6824.

GAS range, free, pick-up on weekend. Call after 6 pm. (313)437-3184.

GERMAN Shepherd mixed puppies, 6 weeks. (313)498-2313.

GOLDEN Retriever mix, 2 1/2 years, male. Good with children. (517)546-1788.

GERMAN Shepherd and Collie pups, 7 weeks old. (517)223-8471.

GENTLE Kittens, used to children. Tigers, black, white. (313)624-0452.

HAMSTERS, call (517)546-5790.

HALF Lab and half Samoyed puppies. (517)521-4042.

HOUSE kittens, 2 gray tigers, 1 black and white, 6 weeks. (517)548-3119.

HELP, I got lost and now I need a home. I'm a gray striped kitten. (313)437-3082.

KITTENS, adorable, all colors, litter trained, shorthair. (313)669-3773.

001 Absolutely Free

LARGE metal desk, fair condition. (313)348-5048.

12 Mixed Shepherd/Lab puppies, brown and black. (517)223-8030.

MALEMUTE female, one year, Malamute mixed puppy. (313)349-9478 evenings.

MALE cat, orange and white longhaired, litter trained. Friendly. (313)437-4925.

MAGIC Chef stove. (313)669-4570.

OLD Kenmore gas dryer, no heat, only tumbles. (313)227-4215.

ONE year old male cat. (313)227-2656.

OLD wood frame one car garage, no door, you haul all. (313)229-9756.

PINBALL machine, may never work, you pick up. (313)229-7385.

POODLE, female, to good home. Whitmore Lake (313)449-4931 after 5 p.m.

PAIR of doves with cage. (517)546-3650 after 2 pm.

PUPPIES, 8 weeks old, Lab mix. (313)437-8793.

PITT Bull/Shepherd mix. Female, small. Good watch dog. (313)532-1041.

POST hole digger, fits on back of tractor. Also, Nanny goat. Also pure manure. (313)437-1546.

REX rabbit, to good home only. (313)229-9777.

RABBITS, Pets only. Call after Saturday. (517)223-9330.

STEREO, colonial cabinet, needs repair. (313)887-5976.

THREE playful six week kittens, need good homes, will deliver. (313)624-6842.

TERRIER mix spayed female, 1 to 2 years, all shots. (313)229-9479.

20 console stereos, fair condition, both work. After 6:00 pm. (313)437-3881.

Two kittens, 3 months, very affectionate, 1 male, 1 female. (517)468-3907.

THURSDAY only, 5 cute 8 week old puppies. Mother Beagle, father mixed. (313)223-8383.

THURSDAY only, One 3 month old Tiger kitten. (517)223-8383.

TWO black male, one calico and one black and tan female kittens. (313)632-6748.

TWO curious female kittens, 16 weeks old, to good home. (313)437-4443.

WINDOWS-28x54 wood storms, 41x44 Thermos, 28x53 double hung. Gas wall heater. (313)887-3952.

1 Year old male 1/2 English Setter, loves kids, needs room. (517)546-5835.

ZENITH black and white TV. (313)349-3557.

002 Happy Ads

FRITZIE, Happy 4th. Love George.

ROSS, I really do. Love, Jan.

To Bulch. Happy Twelfth Anniversary. Love Terry.

010 Special Notices

ALCOHOLICS Anonymous and Alanon meets Tuesday and Friday evenings, 8:30 pm, Our Lady of Victory Catholic Church, W. Main Street, Northville. (313)349-1654, (313)348-6675, (313)420-0098, (313)229-2052.

010 Special Notices

ABORTION Alternatives 24 Hours, (313)532-5240. Problem pregnancy help, free pregnancy test, confidential. Monday, Wednesday, Saturday 12 noon to 3 p.m. 9200 W. Highland Road, Howell. Side door in G.M. Building. (313)227-3841.

ANIMAL Gramma Cracker Service. LOOK for us in the Yellow Pages under Telegraph Services. (313)629-1984.

ANNOUNCING a FREE 8 pack of pop with the purchase of two Red Barron Pizzas at Brighton Beverage. Be the winner of a FREE Animal Gramma. Call for details, (313)227-3841.

ATTORNEY Gary Lentz. Free consultation. Uncontested divorce: \$220; \$280 (with children). Drunk driving (first, no jury): \$240. Will file \$45. Bankruptcy, from \$300. Costs are additional. (313)227-1055. (313)669-3159.

ATTENTION: School is back. Can you get back into the same size jeans you were in? If not, this is the sale you were waiting for. Martini designer jeans for kids, sizes 8 to 18, slims and regulars, \$7.50 a pair. Adult sizes 27 to 50, \$9.50 a pair. Also available cords and camouflage pants at \$9.50. This week only. No lay aways. No returns. The New and Used But Not Abused Variety Shop, 390 S. Lafayette, South Lyon. (313)437-3529.

BELLEAIR Beach, Sand Key, Florida. Deluxe gulf front condo. Two bedrooms, two bath. Month, season. (313)437-2338.

CLEAN childrens clothing for resale shop. Sizes 0 thru 14. Kids Konsignment, located Grand River and US-23. Call (313)227-6331 or (313)227-3923.

DONATIONS of useable furniture, large and small appliances, household goods, tools, and etc. will be greatly appreciated by Unity Universal Life Church. Free pick-up. Tax receipt furnished. (517)223-9904.

010 Special Notices

FREE test photo. Possible advertising opportunities. No obligation, no physical or age requirements. Call photographer, (313)437-9615 for appointment. Universal Marketing Systems.

HOROSCOPES done. Frank, honest, confidential. E. S. P. readings. Call Nancy Howle. (517)546-3298.

JOIN THE FUN! Walk for the animals in the Human Society Walk-a-thon Saturday October 9th. Help us build a shelter. Call (517)548-2024 now for entry form and pledge sheet. Prizes for top walkers.

KEEPSAKE memories by Candle Creation. Unity wedding candles, birth announcements, graduation and others using individualized invitations, photos and general. Gail. (313)624-4113.

LADIES be the first in your area to have an Undercover Ware Party. Earn free lingerie. Call (517)223-8507.

NON-DENOMINATIONAL marriages performed. Rev. Clark. (517)223-9904.

NEED lady bowlers for Thursday morning leagues at Classic Lanes, Brighton. (313)227-6508.

PSYCHIC READER-ADVISOR Spiritualist, 40 years experience. Why have you had a loss? Luck, love, finances, health, court cases, hearings, etc., all problems resolved. (313)355-4598.

catering by RSVP, inc. Gourmet style food. Excellent service. Any and all occasions. Large or small (313)227-4229

010 Special Notices

SQUARE dancers wanted. The Stockbridge Squares will be conducting lessons starting September 12. For information call (313)878-9671.

'THE FISH' non-financial emergency assistance 24 hours a day for those in need in the Northville-Novu area. Call (313)349-4350. All calls confidential.

010 Special Notices

TALENT volunteers for Depot Days, South Lyon, September 17, 18. (313)437-2160, (313)437-6280.

WHOEVER has an "R" for the Coke game, will split \$2,000. 673 Forrest Drive, South Lyon.

YOUR dollar is worth less, but not worthless. One dollar will buy you a sample of Java De Lite which will extend your coffee dollar 40% to 50%. Call (517)223-8496.

012 Car Pools

NEED ride to Washtenaw Community College, Monday thru Thursday. Will pay for ride. (313)878-9675.

NEED ride to Eastern Michigan University from Brighton, Monday thru Friday. Will pay. (313)227-7658.

RIDE wanted from Milford to Plymouth area (near Burroughs). (313)685-2073.

013 Card of Thanks

THANKS to Doctor May, Doctor Stuber, Doctor Bush, Doctor Kelly and Doctor Peterson, nurses and Gray Ladies for their excellent care. For the many cards, flowers, food brought to my home, donations to Joe Harris Scholarship Fund, Cancer Society and Elk's Major Project for Handicapped Children. To Reverend Jones for the beautiful memorial service at the First Presbyterian Church and to the Elkettes for putting on the delicious luncheon at the Elk's Club following the memorial service. To Reverend Jones, Reverend Zedon and Reverend Williams for their many visits and prayers during Joe's long battle with cancer. Your caring has made our loss bearable. Helen Harris, Charles and Dorothy Harris, Richard and Millie Harris.

013 Card of Thanks

THE Hope Lake Park Association would like to thank Art's Sport Shop, Lakes Sport Shop, Wolverine Tackle and Supply for their generous donations of fishing equipment and trophies to our annual fishing contest held on August 7.

014 In Memoriam

IN loving memory of Frank C. Horton who passed away 5 years ago, September 6, 1977. Still always in our hearts and thoughts. Etta and Franci Horton, Sylvia and John Northrup, Betsy and Gordie.

015 Lost

BLACK and tan male one year old Doberman, red collar, come to Buddy. Any information regarding this dog is appreciated. (Green Oak area), (313)229-2307.

\$250 for information to recover diamond ring lost Kroger parking lot, July. (517)546-1954.

LOST large diamond ring, Howell Melton Festival tent, Saturday night. Reward. (313)565-9090.

LOST 4 month old tan male Shepherd, black tail, brown collar, Northville. (313)449-8391.

LOST cat, gold/white neutered male, Shoreshoe Lake, Reward. (313)449-8391.

LONG haired male cat, mostly white with silver and black tabby markings. Seven Mile, Northville Road, August 25. (313)348-6084.

MEDIUM size white dog with light brown patches, Milford area. Reward. (313)685-0421.

REWARD. Brittany and Lab. mix, white and brown male dog, Wearing chain collar, answers to Sam. Brighton, Howell, Hartland. (313)227-6619.

ATTENTION COON HUNTERS

Have Koehler Wheat Lights, Northwood and Victor traps, wax, dye and lures, fox urine and bees wax. Louis Fabus, 3975 Biglow, Howell. (Corner of M-59 and North Latson Road.)

(517)546-3235.

NICHOLS REALTY INC.
348-3044

204 Randolph St. — 4 bdrm., den, living room, dining room, kit., family room, screened porch. Very large lot — 165' frontage in City, walk to town. Very charming, 2800 sq. ft., fireplaces, \$168,500. Land contract terms call today.

335 High St. — Mr. and Mrs. Clean live here. \$84,900. Large lot, natural woodwork, 4 bdrm., den, LR, DR, kit., 2 car garage, land contract call today.

504 Dunlap — 4 bdrm., den, LR, DR, kit., glass doors between living room, front entry and dining room, nice corner lot. Terms, call today.

We have homes for sale starting at \$24,900 on up, and condos with land contract terms.

THE HERITAGE FROM \$60,950



The Heritage plan features a large kitchen — keeping room for cozy family evenings and a separate living-dining area for formal entertaining. Other nice features of this 1700 sq. ft. home are 2 1/2 baths, 1st floor laundry, full basement, attached garage and Omega Homes' standard of quality.

3 REASONS TO BUILD WITH OMEGA HOMES

1. Custom design service — we will work with you to design a home suited to your family and budget. Home owner participation is welcome.
2. Omega Homes standard of quality and design ensure lasting value.
3. Omega Home membership in the board of realtors enables us to serve all your real estate needs whether selling your present home or buying property for your new home. Parcels available from \$8,000.00.

Building fine homes for fine families... **OMEGA HOMES**
1250 Old Milford Farms Dr., Milford
685-2020

NOLING REAL ESTATE INC.
201 S. Lafayette
437-2056



DOLL HOUSE
Great Starter or retirement home, 2 bedrooms, fireplace, carpeting, lots of trees and water privileges to Loon Lake. See it today \$44,900

CHARMING ANTIQUITY
Lovely older home on quiet street close to town. Updated to meet present needs, (Wiring, Furnace, Insulation, New roof), GOOD TERMS, SIMPLE ASSUMPTION OR LONG TERM LAND CONTRACT \$48,500

ATTENTION!!! SIMPLE ASSUMPTION AT 8 1/2% OR LAND CONTRACT TERMS. Excellent family home in lovely sub. 3 bedrooms, carpeted thru-out, partially finished basement, 2 car garage \$54,900

EXCLUSIVE NEIGHBORHOOD
Immaculately maintained home on a beautiful wooded lot. Family room with fireplace, carpeted thru-out. Patio and Deck, 2 car garage. Will sell on VA or FHA terms \$89,900

CONTEMPORARY
Beautiful ranch on 5.98 acres, 2 fireplaces, walk-out basement, 3 bedrooms, 2 baths, 3 car garage. Property has access to airport runway — 2 miles from I-96. Very private. Land Contract, VA or FHA financing \$125,000

015 Lost
TWO male Siberian Huskies, August 24, 9 Mile/Marshall. (313)437-7231.

016 Found
BLACK Labrador, male. Milford area. (313)685-8872 after 6 p.m.
BLACK and white male cat. Found near Hawkins Elementary. (313)228-4738.
COCK-A-POO puppy, black, white markings on chest. Milford, August 21. Work. (313)763-5340. Evenings-(313)685-3267.
FOUND ring neck dove. (313)348-8859.

REAL ESTATE FOR SALE

021 Houses For Sale
BUILD NOW NEW FINANCING \$340 mo.
Prnc. & interest, only if qualify. **YOUR LOT IS YOUR DOWNPAYMENT**
Owner Participation
Completely finished 3 bedroom bi-level on your improved lot.
\$34,500 on your improved lot *Est. on \$34,500 Mortgage—11.8% First Year M.S.H.D.A. FIXED-RATE CONVENTIONAL MORTGAGE (A.P.R. 14.10 to 14.50% for the term of the loan)
Adler Homes 313-632-6222

021 Houses For Sale
BASELINE Township. Three bedroom brick ranch, 1,500 sq. ft., walk-out, new kitchen, acreage, terms. (313)437-5028 after 7:00 p.m.
SHANNON Lake. One year lease with option to buy, \$8,000 moves you in, \$650 per month. Rent applies to purchase price. Builders trade-in house. 4 bedroom quad-level, 2 car garage. Adler Homes, (313)632-6222.
WEBBERVILLE. 3 1/2 plus bedrooms, stately, large, older home. Carved oak woodwork, fieldstone porch, 2 baths, trees, 2 car garage, \$54,000 by owner. (517)521-3988.

022 Lakefront Houses For Sale
BASELINE Lakefront. open Sunday 1:00 pm to 4:00 pm, 2602 Baseline Drive. 15 year land contract, two bedrooms, mid-\$80's. Call Dorothy Reister, The Gillies Company, (313)668-8842 or (313)973-7610.
BRIGHTON, Hamburg area. Beautiful air conditioned and well insulated lakefront 2 bedroom home on Big Ore Lake with one bathroom and two 1/2 baths, baseboard radiant heat with zone control of furnace and fireplace, extra wall furnace, fiberglass boat with 35 hp electric start motor, 2 1/2 car garage with heat and 1/2 bath. Reasonable taxes, will accept 8% land contract. Shown by appointment only. Call (313)231-3407.
BRIGHTON. Custom 3 bedroom on 1 tree acre. \$89,900. Open Sunday, 1 p.m. to 4 p.m. (313)227-2038.
BRIGHTON. Clean lakefront house, two bedrooms, 1 1/2 car garage, aluminum siding, city water and sewer. By appointment. (313)229-4582 or (313)363-9262.
HARTLAND. Long Lakefront. Large custom quality four bedroom ranch, dream kitchen, 3 1/2 car garage, gracious living. \$359,000. England Real Estate, (313)632-7427.
HOWELL. A real buy, \$53,900 with \$10,000 down for this 3 bedroom waterfront home on a gorgeous secluded lake just an hour drive from Detroit. Ask for Bob Johnson, Preview Properties, (517)546-7550.
HAMBURG. Super waterfront lot on Ore Lake, 3 bedroom cottage, needs work, \$36,000. Call Michael Scholtz, Preview Properties, (517)546-7550.

023 Mobile Homes For Sale
BRIGHTON. 1973 Americana, 14 x 68, 3 bedrooms. Must sell. (313)229-8706 after 4 p.m.
BRIGHTON. Sylvan Glen, 12 x 60, 2 bedrooms, 10 x 20 Florida room, washer and dryer, large lot, garden area, lake access. Adults. Must sell, best offer. (313)227-1651.

023 Mobile Homes For Sale
MOBILE Homes in Brighton, Howell, Hamburg, Fowlerville. Prices as low as \$5000 to \$30,000. Good financing with as little as 10% down. Global Homes. Hal Hughes. (517)548-2330.
MILFORD. 1971 12x60 Champion. Adult section, Childs Lake Estates. Excellent condition, appliances, large shed and awning. \$6,500. (313)624-9110, (313)685-7088.
MOBILE home moving. complete tear down and set up, licensed and insured. Max Mobile Home Sales (517)521-4675 or (517)625-3522 evenings.
NOVI. Hallmark 12 x 50, living room furniture, washer, shed. Can stay on lot. \$5,600. Weekdays before 5 p.m. (313)553-4902.
NOVI. 1974 Ridgewood with stove, refrigerator, 10 x 12 shed. \$5,400 or best offer. Immediate occupancy. (313)348-3471.
NOVI. 1975 Homette, 2 bedrooms, new carpeting in living room, 8 x 10 wood shed. Excellent condition. (517)548-5311 or (313)437-2958. \$11,500. (313)348-2304.

023 Mobile Homes For Sale
SOUTH LYON, Country Estate. 1973 14 x 65 Bayview, \$6,500 cash. (517)548-7655.
SYLVAN Glen, 1971 Croyden. 12 x 60 with tip-out, newly carpeted. \$10,500. (313)227-2083.
SOUTH LYON 12 x 55 Bostonian 2 bedrooms with built-in dressers, new carpeting, large awning, excellent condition. \$5,000. (313)437-3882.
SOUTH LYON Woods Park. Owner moving, must sell. Can stay on lot. 2 bedroom Park Estate, appliances, shed. Must sacrifice. No reasonable offer refused. Possible land contract. (313)348-3669 or (313)437-5681.
South Lyon, 12 x 45 furnish- ed, remodeled, stay on lot, lake privileges, \$5,500. Best offer. Financing available. (313)437-8819.
SOUTH LYON. Country Estates. 1972, 12 x 60 with Expando on living room. Appliances, porch, awning, air conditioner and shed. \$6,500 and possible land contract. (517)548-5311 or (313)437-2958.

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NOVI. 1975 Homette, 2 bedrooms, new carpeting in living room, 8 x 10 wood shed. Excellent condition. (517)548-5311 or (313)437-2958. \$11,500. (313)348-2304.

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030 Northern Property For Sale

GAYLORD - Mancelona area, 10 acres Big hardwoods, remote \$7,995, \$5,000 down, \$100 month. Call (616)258-5747 days or evenings. Forest Land Company, Rt. 1, Box 191A, Kalkaska, MI. 49646.

031 Vacant Property For Sale

PINCKNEY, 35 acres, corner of Burgess and Hinchey Road. Will divide. (313)878-9718.

ROLLING 2.6 acres, perked, land contract, low down, \$10,000. (313)227-2146.

SOUTH LYON, Beautiful, peaceful 5 and 10 acre lots, perked, rolling, partly wooded. Easy terms. Also acreage southwest of Howell. (313)348-1565.

035 Income Property For Sale

HOWELL, 2 family rental property, excellent income and investment opportunity. \$35,500 with Land Contract terms. (517)546-3875 after 6 p.m.

061 Houses For Rent

BRIGHTON, 2 bedroom, lake privileges, 3 1/2 miles to Mt. Brighton. No pets, adults preferred. (313)227-6245.

BRIGHTON, 1 mile from town. Modern, nice yard, lake privileges, enclosed porch, 1 bedroom. Responsible mature couple, no pets. \$225, first, last, security. (313)229-4580 after 6 p.m.

BRIGHTON, 3 bedroom, 4 1/2 months plus heat and electric. (313)429-2356 or (313)662-6858.

BRIGHTON Township, 2 bedroom, with garden, Hyne and US-23, Hartland Schools. Available October 1. \$275 monthly. References required. Call 9 a.m. to 1 p.m., 7 p.m. to 9 p.m. (313)229-9321.

BRIGHTON, 3 bedrooms, 1 bath, 2 car garage. \$385 monthly. (517)223-3183.

BRIGHTON'S best subdivision, close to schools, downtown and expressways. 3 bedroom brick contemporary ranch is for immediate occupancy. Completely finished lower level with walk-out in-ground Gunite pool. Loads of extras. 1700 sq. ft. Land contract terms. First year interest free. ERA Griffith, ask for Whitney. (313)227-1016. After 6 p.m., (313)227-3511.

BRIGHTON, Howell, Lake Chemung, 2 winterized furnished cottages. September to June. No pets. (517)546-9420.

BRIGHTON, 1 bedroom, furnished, no pets, \$250 per month. Now to May 1. (313)227-1956.

BRIGHTON area, Spottless 3 bedroom colonial, 1 1/2 baths. \$435 a month. (517)546-9791.

HOWELL, 3 bedroom, 3 bedroom brick contemporary, huge family room, 2 fireplaces, garage. \$500 month. (517)223-9412.

HOWELL, 3 bedroom, 2 bath, full basement, 1400 square feet, new ranch, spottless. Between Howell and Fowlerville on Chase Lake Road. \$295 per month, low rent. (517)546-0479.

HOWELL, 6 bedrooms and bath. Retired or single couple. Partly furnished. Deposit. (517)468-3411, (517)223-9821.

HOWELL, 4 bedroom, 1 1/2 bath, basement, garage. \$350 monthly, \$200 deposit. (517)546-7124.

HOWELL, Three bedroom quad-level, 4.5 acres. \$525 per month, \$500 deposit. (517)546-0133.

HOWELL, 1630 Tooley Road, corner of M-59. 3000 sq. ft. (313)852-8111.

HOWELL, 3 bedroom ranch, 2 baths, close to expressway and downtown. \$495 monthly. (517)546-1624, (517)546-0148.

HARTLAND, Waterfront log cabin, semi-furnished, fireplace, carpeted, secluded. (313)227-4470.

HOWELL area, Lake Chemung, 3 bedrooms, security deposit. (313)274-5412 after 6 p.m.

HARTLAND, Three bedroom lakefront, fireplace, \$325 monthly. England Real Estate, (313)832-7427.

PINCKNEY area, Available now thru May. 3 bedroom lakefront completely furnished including fireplace, \$425 per month. (313)591-3099, or (313)231-2809.

SILVER Lakefront, South Lyon, 3 bedroom all brick ranch, all carpeted, full ceramic tile bath, all built-ins, fireplace, garage, heat. \$590. (313)437-3363.

WALLED Lake, lakefront, 3 bedroom duplex, dining room, eat-in kitchen, basement, wooded lot, good boating and fishing. \$450 plus utilities. (313)363-6289.

061 Houses For Rent

HOWELL, 3 bedroom lakefront home, large living room with energy efficient fireplace, deck overlooking lake, \$450 per month, available September 1. No pets. (313)425-2458.

HOWELL Township, Farmhouse, 5 acres, outbuilding. \$450 monthly. (313)878-2708 or (517)546-8096.

HOWELL, Spacious 11 room house with 4 bedrooms, large country kitchen and family room on 8 acres. 3 miles north of Howell. \$400 per month plus utilities. References. (517)332-2781 Lansing.

HARTLAND, Beautiful 4 bedroom colonial in trend subdivision, rent or lease purchase. \$600 monthly, first and last. (313)227-5005, (313)632-5593. Ask for Joyce.

HOWELL farmhouse for rent with option to buy, 5 acres, \$400 monthly. \$400 security. Chase Lake Road. (313)352-7559 or (313)644-6803.

HOWELL, Lovely four bedroom, 2 1/2 baths on country 2 acres. \$600 month, references required. (313)624-9488.

HOWELL, Lake Chemung, 2 bedroom, furnished, \$295 monthly plus security and utilities. Available September thru May. (313)476-7593, (517)546-1608.

HOWELL, 3 bedroom ranch, 1700 square feet, full basement, 8 years old, large family room, living room, kitchen, 2 fireplaces, propane heat, 2 car heated garage with water. 50 x 25 foot pole barn on 2 acres. Located 12 miles north of Howell at Knapp and Wiggins Roads. Large state hunting area directly across road. \$500 per month, \$500 deposit. Call (313)349-7500, Monday thru Friday. (517)546-6299 weekends.

HOWELL, 4 bedroom farmhouse, 2 car garage, \$400 monthly plus utilities, security, references. (517)546-1278.

HOWELL, Spacious 4 bedroom home on 10 acres, atriium, 2 stall barn, \$550 a month. (517)546-1148.

HOWELL, downtown, 3 bedrooms, 2 baths. \$385 per month. (517)223-3183.

HOWELL, 4 bedroom, 1 1/2 bath, basement, garage. \$350 monthly, \$200 deposit. (517)546-7124.

HOWELL, Three bedroom quad-level, 4.5 acres. \$525 per month, \$500 deposit. (517)546-0133.

HOWELL, 1630 Tooley Road, corner of M-59. 3000 sq. ft. (313)852-8111.

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SILVER Lakefront, South Lyon, 3 bedroom all brick ranch, all carpeted, full ceramic tile bath, all built-ins, fireplace, garage, heat. \$590. (313)437-3363.

WALLED Lake, lakefront, 3 bedroom duplex, dining room, eat-in kitchen, basement, wooded lot, good boating and fishing. \$450 plus utilities. (313)363-6289.

061 Houses For Rent

PORTAGE Lake, 2 bedroom furnished lakefront home. Fireplace, 1 1/2 baths, September to June. \$350. (313)563-6750. (313)878-9318.

PINCKNEY, Large farmhouse for lease, Pinckney school district. \$325 per month plus security deposit. Howell Realty, Inc. (517)548-1650.

SOUTH LYON School District, Available, September 10 to June 10. 3 bedroom insulated cottage. Peaceful. Quiet lake setting. \$300 monthly. (313)437-2810.

SOUTH LYON, Large 4 bedroom in country, 2 fireplaces. "More". Available August 20, \$650 monthly. (313)437-5811.

SOUTH LYON, 3 bedroom ranch, large rec room, all appliances. No pets. \$450. (313)437-9315.

SOUTH LYON, Country living, one or two bedroom on 12 acres. \$400 monthly plus last month's rent. (313)437-9365, (313)437-9452.

TWO homes, children and pets OK. \$375, \$425. Deposit and references. (313)356-2888 and (313)349-0628.

WALLED Lake, Lake privileges. Cute 2 bedroom with fireplace and basement. Immediate occupancy. \$350 per month, plus security. (313)349-5019.

WALLED Lake, west shore of Lake. Year round unfurnished home, 4 bedrooms, fireplace, gas heat, private lake frontage. Available September 8. \$450 monthly plus security deposit. For appointment call (313)349-1727.

WHITE Lake area, 2 year old 3 bedroom, 2 bath, custom quad-level, 2 car attached garage, country setting, available September, lease, \$395 per month plus security deposit. (313)887-8480, (313)863-1138.

064 Apartments For Rent

THE GLENS APTS At Hamilton Farms Brighton Rentals From \$275 229-2727

BRIGHTON, Woodland Lake, 4 room unfurnished, senior citizen preferred. \$180 plus utilities. References. No pets. (313)227-6723.

BRIGHTON, 2 bedroom near Meijers, K-Mart. Cleaned - painted. \$275 - \$295. (313)227-5882.

BRIGHTON, 2 bedroom, air, \$285. Security deposit. No pets. (313)227-2740, (313)928-8092.

BRIGHTON, in town. Beautiful place to live. One bedroom apartment, \$235. Two bedroom apartment, \$270. (313)229-8201 or (313)363-8892.

BRIGHTON, Adults preferred, one bedroom apartment, \$250 monthly, utilities included, security. Phone after 6:00 pm, (313)229-7826.

BRIGHTON, On Crooked Lake, 1 bedroom, fully carpeted, no pets. \$195 per month plus security. (313)229-6672.

BRIGHTON, One bedroom overlooking golf course and pond. \$260 includes heat. No pets. (313)227-9973.

BRIGHTON, in town. Neat clean efficiency apartment, large yard, excellent location next to the Lucky Duck Nursery. Apartment E, 414 E. Grand River. \$190 monthly. No pets. (313)227-3068.

BRIGHTON, Clean efficiency apartment. \$175, singles only, no pets. (313)227-9973.

BRIGHTON, 2 bedroom apartment. Immediate occupancy. Heat included. \$290. per month. (517)546-8618 call evenings.

BRIGHTON, 2 bedrooms, air, appliances, redecorated, carpet, near expressways. \$295 monthly plus security. (313)661-5923.

BRIGHTON area, Furnished, one bedroom apartment, with utilities. Call (313)422-5234.

BRIGHTON, large 1 bedroom on Woodland Lake. Newly decorated with carpet and drapery. Furnished or unfurnished. \$245. month. (313)349-5812.

BRIGHTON, One and two bedroom apartments, \$235 and \$285, heat included. Lo-Rae Apartments, Grand River, Kensington Road. (313)227-2139, (313)623-9160.

BRIGHTON, One bedroom partially furnished apartment, rent by week or month. (313)229-9121.

064 Apartments For Rent

GRAND PLAZA APARTMENTS IN HOWELL

Rentals from \$263. Carpeted, heat, water, carport, fireplace, refrigerator, garbage disposal, clubhouse, and pool. No pets. Opened 9 a.m. to 5 p.m. Closed Tuesday. (517) 546-7773

HOWELL, Quail Creek now has 2 bedroom apartments available starting at \$310. Featuring microwave oven, dishwashers, security systems and much more. No pets. Call (517)548-3733.

HOWELL, Bright 1 bedroom apartments, concessions to qualified applicants, stove, refrigerator, carpeting, air conditioning, heat included, access from McPherson Hospital. We also have 2 bedrooms. (517)546-3398.

HOWELL, sub-lease 1 bedroom apartment, Quail Creek. Lease ends January 31. (517)548-1355 after 5:30 p.m.

HOWELL, 1 bedroom ground floor apartment. Garage, stove, refrigerator, air conditioner, gas heat, carpeting. Ideal for couple. (517)546-9420.

HOWELL, 1 bedroom apartment, located close to downtown area. Featuring hardwood floors and high ceilings. Available September 1. \$230 per month plus utilities. Call (517)546-6874 or (517)548-3775.

HOWELL, Spacious 2 room efficiency, \$250 a month includes utilities. (517)548-2347.

HOWELL, Efficiency apartment in town, \$185 month, utilities included. (517)546-0817, (313)227-1945.

HOWELL, in town, 2 bedroom, \$275 security deposit. (313)332-4298.

MILFORD, Villa del Lago, 1 and 2 bedroom apartments and townhouses, full electric kitchens, 1 1/2 baths, shades and drapes. 886 North Main. (313)885-8408.

MILFORD, 1 bedroom plus garage, walking distance to downtown. \$275 per month plus utilities. (313)885-8743. After 6 p.m. (313)887-7464.

MILFORD, Second floor two bedroom apartment, two miles west of Milford, like new, \$250 plus utilities. (313)363-8351.

MILFORD, Desirable, clean 1 and 2 bedroom apartments, appliances, air laundry, utilities. Adults preferred. No pets. \$280. \$310. (313)681-9416, (313)837-5930.

MILFORD, Spacious 1 bedroom flat with counter top kitchen, dining room, washer, dryer, dishwasher. Immediate occupancy. (313)885-7082.

NOVI, Grand River area apartments, children welcome. (313)348-7000.

NORTHVILLE, 6 miles west. Country living, large second level apartment, 2 bedroom, \$275 per month plus utilities. Call (313)348-7127.

NORTHVILLE, Unfurnished or furnished, 3 rooms and bath, first floor, near town, adults only, no pets, references. (313)349-4057.

OAK Grove area, Furnished apartment with stove, refrigerator, washer and dryer. Call after 4:30 p.m. (517)548-2494.

PINCKNEY, Village. Large one bedroom apartment on ground level with appliances, references and security deposit. No pets. \$250 per month plus utilities. (313)878-5336. (517)546-0214.

PINCKNEY, Efficiency apartment, \$150 per month plus utilities. (313)878-3184.

SOUTH LYON, secluded 2 unit complex, 1000 sq. ft., 2 bedroom apartment, 1 bedroom carpeted, all appliances with 12 ft. patio. Gas paid, washer and dryer facilities. No pets, adults preferred. \$355 per month. (313)227-4577.

SOUTH LYON, partly furnished 1 bedroom apartment. Couple preferred. (313)437-3443.

SOUTH LYON, Extra large 1 bedroom apartment, quiet setting on 2 acres overlooking pond, heat included, available September 1st. \$275. (313)227-2265.

SOUTH LYON, 2 bedroom apartment, \$200 plus Edison and gas. (313)437-6072.

064 Apartments For Rent

WHITMORE Lake, East Shore Apartments, spacious 2 bedroom units from \$285 and up. Call Ann Arbor Trust Company Realtors, (313)769-2800.

065 Duplexes For Rent

BRIGHTON, Available soon. Small house. Size of efficiency apartment. Quiet and private, ideal for one person. No pets. Only \$195 plus low utilities. Need references. (313)663-1778.

BRIGHTON, 2 bedroom, appliances, air, carport, nice yard, \$325 plus utilities. Available October 1. (313)348-1579.

BRIGHTON, Duplex, newly decorated, 2 bedroom, \$325. Plus utilities. No pets. Call (313)229-9353.

BRIGHTON, 2 bedroom, lake access, \$325 per month. Call 9 am to 9 pm any day. (313)437-6439.

BRIGHTON, 2 bedroom, door-wall, patio, appliances, air, carpeted, laundry facilities, garage. (313)229-2552.

BRIGHTON, Two bedroom, carpeted, curtains, laundry. \$275 plus security. (313)231-3474.

DOWNTOWN Howell, 2 bedroom duplex with appliances, \$300 monthly. (313)227-6888, (313)229-2396.

HOWELL, 2 bedroom, drapes, appliances, laundry facilities, residential setting, large, quiet lot with private parking. \$290 per month, security deposit, 1 year lease. (313)229-4804, (313)227-4250.

HOWELL, Pleasant View Estates. New management. Newly decorated, 2 bedroom, fully carpeted, stove and refrigerator, bus service to the door. (517)546-6813.

HOWELL, Country living yet just minutes into town. Large living room, 2 bedrooms, fully carpeted. Kitchen appliances, washer, dryer. Adults preferred. No pets. Lawn care and snow removal. \$270. (517)548-9811.

HOWELL, 3 bedroom, fenced yard, garage. No pets. \$310 per month. (517)851-8702.

HOWELL, Unfurnished upper one bedroom, clean, in town, \$300 month plus one month security deposit. Includes heat, hot water, refrigerator and stove. Mature employed couple only. Available September 1. (517)546-1379.

HOWELL, Cute 2 bedroom, ground floor. \$275, utilities not included. Close to schools and downtown. (517)548-3468.

HOWELL, Two bedrooms, like new, extra closets and storage, convenient location, laundry facilities. \$275 per month. Call (517)546-3482 afternoons or evenings before 8:00 pm.

LAKE Chemung, One bedroom lakefront duplex. \$250 per month plus utilities. (517)546-0817 or (313)227-1945.

NEW Hudson, Two bedrooms, refrigerator and stove. Adults only. \$325 monthly. (313)437-0427, (313)437-6492.

PINCKNEY, Attractive, clean, 2 bedrooms, appliances, \$300 plus security. (313)632-7615.

PINCKNEY country duplex. Two bedrooms, carpeted, drapes, stove, refrigerator, gas heat, air-conditioning. No pets. \$300 month, excellent location. (313)428-4051.

PINCKNEY area, 3 bedroom, 1 1/2 bath duplex with lake access and garden space. \$345. No pets. (313)662-8669.

WHITMORE Lake, clean, 1/2 duplex, 2 bedroom, basement, stove, refrigerator. Adult married couples preferred. No pets. \$285 monthly. (313)231-3973.

WHITMORE Lake, nice location. Children, pets, \$325 monthly. (313)449-2831 evenings.

070 Mobile Homes For Rent

PINCKNEY, 2 bedroom mobile home. Electric included. On lake with lake privileges. \$80 a week. (313)878-3665. (313)437-7502.

072 Mobile Home Sites For Rent

CHATEAU Howell Estates development. New sites planned for mobile home. Applications now being taken. Sites will be available November 18, 1982. For information call (517)546-6400.

HOWELLVILLE, Cedar River Park. Three choice lots available. (517)223-8500.

MOBILE home lot in Howell, East Grand River. Near shopping center. Retirees welcome. Call (517)546-1450.

074 Living Quarters To Share

PINCKNEY, Looking for roommate to share ranch home. \$170 plus. (313)878-3398.

PERSON to share home in Milford, \$200 a month plus utilities. (313)884-5698, (313)349-7306.

WEBBERVILLE, Fowlerville schools. Country home, child occupancy. Immediate occupancy. Please reply to: Box 1323, c/o Livingston County Press, 323 E. Grand River, Howell, Michigan 48843.

WIXOM, Female share mobile home, \$25 weekly. (313)685-0601.

076 Industrial, Commercial For Rent

BRIGHTON, Two units at 1200 sq. ft. each, Woodland Plaza. (313)227-4604, (313)632-5482.

BRIGHTON, 8,000 sq. ft. commercial/warehouse, 1500 office, three phase, newer building. Can divide. (313)227-9973.

OAK Grove, 200 to 8,000 sq. ft. office and warehouse space, very reasonable. Call Don Lewis, (517)548-1083.

KING PLAZA SOUTH LYON

Move in now. Your choice of 1200 or 2400 sq. ft. in this busy center. Retail or office. Located at 22900 Pontiac Trail.

DINSMORE REALTY (313) 356-7300

078 Buildings & Halls For Rent

HARTLAND, Howell area. 1,500 square feet, two 12 x 14 foot overhead doors, 208 volt 3 phase power, class A road. (517)548-0600.

080 Office Space For Rent

BRIGHTON, Prime office or store space for rent. Grand River and Old 23, 800 or 1000 square foot. (313)227-9367.

BRIGHTON, 450 square foot office, W. Grand River/Woodland Office Center, \$335. Available October 1. (313)227-3630.

BRIGHTON, Office space, \$50 monthly. One large private office \$125 monthly. Telephone answering available for additional cost. 9817 East Grand River, Brighton, MI. (313)227-2900.

BRIGHTON, Grand River and I-96, 900 sq. ft. Evenings. (313)632-5314.

HOWELLVILLE, Professional Building. Corner location. Approximately 1,000 square feet. Lobby plus 4 private offices. Available immediately. Harmond Real Estate. (517)223-9193.

HARTLAND, Office on M-59, one mile east of US-23. (313)632-6222.

HARTLAND, 1,050 square feet store or office on M-59 one mile west of US-23 across from Hartland High School. (313)632-6222.

HOWELL, Private executive office, includes telephone answering and secretarial services. Perfect for manufacturers rep. (517)548-2244 or (313)227-4099.

NORTHVILLE, Prime Centre Street, 100 to 2000 square feet. (313)349-1473.

NOVI, Office space available up to 1,200 sq. ft. Call (313)348-8500 between 9:00 am and 1:00 pm, Monday thru Friday.

NOVI (downtown), Grand River at Novi Road. X-way location, near 12 Oaks. New private offices, carpeted, air conditioning, kitchenette. Only \$150 to \$250 per month each, includes utilities. (the last 2). (313)348-7880.

NOVI, Rear offices and warehouse space on Grand River. (313)349-8040.

NORTHVILLE, Modern office space for rent. 190 East Main. (313)349-0373.

NEW HUDSON, Grand River. Push office/store, 200 sq. ft. (313)437-6025.

NORTHVILLE, Victorian house in CBD. Suitable for retail, office or service business, 1000 sq. ft. Reply to Box 1136, c/o The Northville Record, 104 W. Main, Northville, MI. 48167.

067 Rooms For Rent

BRIGHTON, Furnished sleeping room. Also efficiency apartment. 2 miles east of Brighton. (313)229-6723.

BRIGHTON, Room for rent in private home. Call (313)229-7093.

BRIGHTON, Weekly rooms for rent at Burk's Woodland Lake Motel. (313)229-7093.

BRIGHTON, Room with kitchen privileges, \$150 per month plus deposit. (313)231-1996.

HOWELL, Sleeping room with kitchen privileges, walking distance to McPherson Hospital and downtown. References. \$30 week. (517)546-0438.

HOWELL, room with kitchen privileges, \$50 week plus deposit. (517)548-1742.

NORTHVILLE, Furnished including TV, good neighborhood, gentleman preferred. (313)348-3990 between 6 and 9 p.m.

NORTHVILLE, By the week or month, furnished, air conditioned. The Wagon Wheel Lounge, Northville Hotel. (313)349-8686.

NORTHVILLE, Furnished room with kitchen, non-smoker. By the week. (313)348-2687.

ROOM and board. Also sleeping rooms for senior citizens. (313)349-5047.

WIXOM, Sleeping room, kitchen privileges, \$40 weekly, security deposit. (313)835-9403.

YOUNG lady looking for 2 same to share home, \$40 week, including electric, gas. Must be clean, Novi area. (313)349-3409 after 5:30 pm.

070 Mobile Homes For Rent

BRIGHTON, Two bedroom mobile home for rent on private lot at Woodland Lake. Call (313)229-7093.

HOWELL, Two bedroom mobile home for rent on East Grand River, near shopping. Security deposit required. Call after 2:30 pm. (517)548-1450.

WEBBERVILLE, 12x80 furnished, 2 bedroom, air conditioning, fireplace. (517)546-3382.

082 Vacation Rentals

BRIGHTON, Island Lake cottages, beach, boats included. Available immediately. Also Labor Day weekend. (313)229-8723.

GAYLORD, Deluxe 3 bedroom home in Michaywa. Clubhouse, swimming pool, golf, tennis, boating, children's program. (313)349-8713.

088 Storage For Rent

BRIGHTON, 800 ft. storage space, heated, overhead door, secure. (313)227-9973.

HOWELL, Garage for rent. (517)546-0881.

INDOOR storage for rent. RV's, cars, trucks, boats. Cheap. (313)227-5211.

WANTED storage space for automobile. Call (313)229-4095.

FOR RENT

061 Houses For Rent

ATTENTION HOMEOWNERS PROPERTY MANAGEMENT

SINGLE FAMILY HOME Accredited Management Organization. Meadow management Inc. (AMO) specializes in leasing and management of single family homes. Call Bruce Lloyd (313)227-4222 or (313)851-8070.

ANN Arbor, 3 bedrooms, complete kitchen appliances, finished basement, large deck, double garage. Call (313)981-5397 after 5 p.m.

BRIGHTON, Lease with option to buy, 2,500 square feet, 2 story with attached 2 1/2 car garage in Prairie View Hills Subdivision. 4 bedrooms, study, family room, fireplace, formal dining room, living room, first floor laundry. \$690 per month. (313)649-3690, (313)533-9083.

BRIGHTON area, Hartland school district, 2,500 square foot, 4 bedrooms, 2 1/2 baths, 2 acres, large pond, \$550. (313)878-9685.

BRIGHTON near I-96 x-way and Kensington Road, 4 bedrooms, 2 1/2 baths, family room with fireplace, 2 car garage. For rent with option to buy. \$650 per month. Evenings (517)546-1680. Days (313)227-1041.

BRIGHTON, Furnished cottages and apartments for fall rentals, utilities included. 2 miles from Brighton. (313)229-6723.

BRIGHTON'S best subdivision. 6 month lease with option to buy. \$1,500 moves you in, \$600 per month rent applies to purchase price. Contemporary 3 bedroom ranch, 2 fireplaces, 2 baths, close to downtown and x-way. Call (313)227-1016 or (313)227-3511. Ask for Whitney.

BRIGHTON, Available September 1. 4 bedroom, 2 bath bi-level, Huron River access, rent or lease. Option possible. Call (313)769-7570.

BRIGHTON area, Super 3 bedroom colonial. 1 1/2 baths, \$395 month. (517)546-9791.

BRIGHTON Township, 2 bedrooms, rent or lease purchase. \$350 monthly, first and last. (313)227-5005, (313)632-5593. Ask for Joyce.

LYON TWP. \$129 MONTHLY

1/2 acre, 100 x 200, great perc, underground utilities, 3 minutes to I-96. Progressive Properties. (313)358-2210

MARION Township, 2.1 acres wooded lot on hill, land contract. 280 foot frontage on Francis Road, south of I-96 Holiday Inn exit. Call after 5 pm (313)675-7689.

MILFORD PINE RIDGE ESTATES

1-2 acre homesteads Electric, gas, phone Blacktop country road Hills, trees, perked Land contract terms Progressive 358-2210

LAKEPOINTE APARTMENTS

One and two bedrooms from \$225. All kitchen appliances and carpeting. Large size pool. Near Brighton resort area on Grand River.

Call (313) 229-8277 Monday through Saturday 9 to 5

SEPTEMBER SPECIAL NO RENT TILL OCTOBER 1

PONTRAIL APARTMENTS

In So. Lyon on Pontiac Trail FOR NEW TENANTS ONLY

- Air Conditioning
- Fully Carpeted
- HEAT INCLUDED
- Club House
- All Electric Kitchen

1 & 2 BEDROOM UNITS AVAILABLE IMMEDIATELY FROM \$240 437-3303

Beautiful 1 & 2 Bedroom Apartments from \$225

Cable TV Now Available

- Carpeting
- Appliances
- Air Conditioning
- Balcony or Patio
- Swimming Pool
- Clubhouse
- Convenient to 12 Oaks Mall

HEAT INCLUDED

165 Help Wanted General

PERSON to deliver the Milford Times and Monday Green Sheet to stores and carriers...

RESPONSIBLE person to baby-sit in our home, 3 children, 7:45 to 3:45.

RELIABLE sifter needed, 5 days, Silver Springs School District.

RN or LPN needed, part-time 4 p.m. to 9 p.m. Call (313)685-1400 or apply West Hickory Haven, 3310 W. Commerce Rd., Milford, 9 a.m. to 3 p.m.

SALESPERSON for bakery fulltime, sales experience preferred. Apply mornings, Farmington Bakery, 33250 Grand River, Farmington.

SPORTS reporter wanted to cover South Lyon, Whitmore Lake for The South Lyon Herald. Experience preferred.

THE Southwest Oakland Vocational Educational Center is currently accepting applications for substitute Cosmetology Instructors.

YOU can earn extra income from your home. Call (313)437-8111.

TEACHER need babysitter. One 3 month old son, my Novi home. (313)476-2171.

URGENT! Mother of 2 wishes baby sitter for nights M-36, Whitewood Road, Pinckney area. (313)878-2426.

WANT to be your own boss? Farmer's Insurance Group has agent trainee positions available in this area.

WOMAN needed to baby-sit in my home, Monday through Friday afternoons.

WAITRESS, night shift, 3 to 4 nights a week, experienced only, must be hard worker, good appearance.

WANTED: baby-sitter, my home, part-time. (517)546-8951.

166 Help Wanted Sales

AVON. Excellent earning opportunities for full or part-time work. Interviewing immediately for Brighton Township, Howell Township, Fowlerville and Hartland. Call anytime (313)227-1426, (313)629-7045 or Manager (313)735-4536.

AVON, to buy or sell in Green Oaks, Genoa, Marion, Iosco, Putnam and Hamburg townships. Call (313)662-5049 or (313)878-6378.

AMWAY Distributors WANTED 455-9132

AGGRESSIVE personable individual needed to meet the increase in sales of mobile homes in the Milford - White Lake area.

AVON-Excellent opportunity in Highland and Milford. Please call (313)887-6368.

ACCEPTING applications for mature knowledgeable person to work in a paint and wallpaper retail store.

A unique opportunity to earn \$700 to \$5,000 a month and up, full or part-time.

CHRISTMAS is coming. Sell Avon now in Northville, New Hudson, South Lyon, Plymouth or Novi.

EXCELLENT opportunity for self-assertive ambitious real estate sales person.

HOMEMAKERS, good earnings from your home. Call L.T.D. Associates. (313)227-9213.

HELP WANTED

We need 2 sharp people to work part-time, 3 days per week, from 3 to 8:30 p.m.

NEWLY formed business in Highland area is seeking self-motivated individuals for fulltime sales positions.

ON TV is now forming a sales force in the Wallied Lake, Novi, Brighton area.

OPENINGS for fashion minded people. Possible earnings \$50 to \$200 per week plus free wardrobe. For interview call (313)231-3029 or (313)227-4671.

166 Help Wanted Sales

ON TV is now forming a sales force in the Wallied Lake, Novi, Brighton area.

WAKE UP

It should be obvious that there are only two ways to make any real money...go into business for yourself or take a commission sales position.

I am talking about a full-time professional sales career with the oldest and largest organization of its kind in existence.

This could be that OPPORTUNITY TO BREAK INTO SALES which you have often thought about.

Sales experience is not necessary; some of our most successful people have no background in sales.

For immediate information and personal interview, call (313)478-8237 for recorded message.

167 Business Opportunities

BOOKSTORE for sale. 960 square feet. \$30,000. In inventory and fixtures. Rent \$650. month. Will sell for \$200,000. cash. Phone (313)348-8050.

BUILDING for lease, good location, Grand River Ave., Brighton, 3,600 to 5,000 sq. ft. Ample parking. Negotiable term. Kline Real Estate, (313)227-1021. (78).

BUY or lease building, 6,000 sq. ft., excellent location, blacktop parking, Showroom, parts room, office and shop. Kline Real Estate, (313)227-1021. (62).

COMMERCIAL and residential. Ideal for retail sales or small repair. Building has 1,200 sq. ft., house with 866 sq. ft. Full basement, 2 car garage. Lot size 100 x 660. \$79,900. Kline Real Estate, (313)227-1021. (68).

DISTRIBUTORS wanted. Large national food company, opened to public June 1, 1982, multi-level marketing. (313)437-9700.

INVESTOR/Owner operator to open diet and fitness center in Brighton. Market survey has been completed and is available to qualified persons.

INVESTORS needed, new computer firm. 40% return. Minimum investment \$2,000. (313)231-2450.

170 Situations Wanted

A-1 child care, preschool and elementary, certified teachers, preschool program, hot lunch. Hourly, daily, weekly and drop in. Now registering for fall. Lucky Duck servicing area kids since 1969. Visit anytime or call (313)227-5500.

ALL fall or weekly cleaning beautifully done by an experienced woman Home Economist (in professional maids uniform) for homes and businesses.

ALL fall or weekly cleaning beautifully done by an experienced woman Home Economist (in professional maids uniform) for homes and businesses.

ALL fall or weekly cleaning beautifully done by an experienced woman Home Economist (in professional maids uniform) for homes and businesses.

ALL fall or weekly cleaning beautifully done by an experienced woman Home Economist (in professional maids uniform) for homes and businesses.

ANY odd jobs. Paint, trim, blacktop driveways. Hauling, yard clean-up. (517)546-5514.

BABY-sitter has opening for pre-schoolers. Children have closely supervised activities. Northville area. (313)349-6397.

BABY-SITTING 10 Mile/Novi Road area, all ages accepted. Fulltime or part-time \$1 an hour. (313)48-7957.

BABY-sitting, experienced, references, Brighton and Hamburg Road, days preferred. (313)231-2411.

BABY-sitting by experienced mother in the Lakeland area. Any ages, any hours. Country Elementary School. References. (313)231-1409.

BABY sitting, full or part-time, experienced mother, Novi. (313)49-0178.

BABY-sitting, Hartland area. (313)632-5597.

BABY sitting in Hamburg, experienced, references, small babies very welcomed. (313)231-2703.

BABY-SITTING, week days, Northville area, mother of 21 month old daughter, will provide lunches, snacks and supervised activities. (313)348-8609.

BABY and child care in licensed Hamburg home, references furnished. (313)231-3831.

BABY-SITTING by experienced mother, full or part-time, 10 Mile, Meadowbrook, Novi. (313)48-1704.

BABY sitting, Milford area, weekdays. (313)685-1096.

170 Situations Wanted

BABY-SITTING. Mother wishes daytime sitting, 10 Mile and Haggerty area. Call days (313)477-5551.

BABY-SITTING. Mom to baby-sit, near South Lyon Elementary. Pre-schoolers preferred. (313)437-2506.

BABY-SITTING by experienced mother. Spencer School area in Lake of the Pines. Full or part-time. Supervised educational and fun activities and meals. (313)228-4183.

COLLEGE student looking for employment as handyman or aide to handicapped or senior citizen. Call Scott. (313)348-3188.

CHILD care, six weeks to twelve years, quality programs, low rates. Little Dude's Ranch. (313)231-3666.

CLEANING, houses, offices, reliable, references. (517)223-9869.

CLEANING. Home, offices, done by 2 ladies with references. (313)887-3470.

CHILD care. All ages, in our Fowlerville home. 2 blocks from school. Hour, day or week. (517)227-7317.

CONTROLLER/Chief Accountant with diversified experience in manufacturing, banking, and overseas construction. desires employment. Please phone, (313)227-7187 evenings.

CHRISTIAN mother offers baby-sitting in Hamburg. \$1.00 per hour, 6 days per week. (313)231-1984.

CLEANING by 3 reliable housewives, Milford, White Lake and Highland. (313)887-4265.

CHILD care in my licensed home. Full or half days. Infants welcome. Milford area. Call Diana (313)360-1388.

DEPENDABLE child care. A home away from home. Lots of TLC, arts and crafts, lunches. 13 years experience with good references. (313)832-7662.

DENTAL hygienist, experienced, mature, prefer part-time. Consider fulltime. (313)348-8746.

EXPERIENCED teacher's aide wishes to care for 2 or 3 year old. Large fenced yard, pets, 2 1/2 plus playmate. Monday, Wednesday and Friday only. References. (313)878-6074.

EXPERIENCED mother will give patient care to your child. Howell area. (517)548-2091.

FIRST Baptist Church Child Care Center, 6235 Rickett Rd, Brighton now accepting registrations of children 2 1/2 thru 8 years, rate per half day \$5.50, full day \$9. Before and after school service available. Call for information and brochure. (313)229-2895.

FEMALE vocalist looking for working band. (517)546-5924, Denise.

HONEST hardworking 18 year old girl will clean houses and/or lawns in Howell area. (517)546-3334.

HONEST, hard working women desire homes to clean in Milford area. (313)685-7881, (313)685-3820.

HOME atmosphere and playmates supplied by mother of 3. Conveniently located on West M-36. Will baby-sit any age child, price negotiable. (313)878-5610.

HOUSE cleaning, experienced, Salem or South Lyon area. Call after 3 pm. (313)437-0360.

HAVE openings for piano and organ students in my Hartland home. Call Ruth Croiser. (313)632-5247.

24 Hour day care. Located between Brighton and Howell. Drop-ins welcome. (517)546-5834.

HANDYMAN specializing in wallpaper hanging, finish carpentry work and furniture repair. Ask for Ken. (313)348-1397.

HAMBURG area baby-sitting, close to US-23, all ages, playground near by. (313)231-9038.

INFANT and toddler care. Lots of TLC. Hourly, daily, weekly and drop in. References available. Lucky Duck, (313)227-5500.

LICENSED day care, Pinckney area. Near M-36. Nutritious meals and snacks. Great play environment. (313)878-9095.

LICENSED home has openings for children. Hot meals, reasonable. Wallied Lake, Novi area. (313)624-6858.

LET me be your cleaning lady. Excellent references. Office, home, etc. (517)223-8342 after 5 p.m.

LOVING mom wishes to care for your child or baby, Pinckney area. (313)878-2124.

LICENSED Day Care in my home, Milford area, approximately 5 minutes from I-96. Infants and toddlers welcome. (313)685-2669.

LAWN MOWING done by teenage brothers in Northville. (313)349-3345.

MATURE mother will care for your infant. Excellent references. Novi area. Easy on and off I-96. (313)348-3528.

MOTHER will care for your children while you work. Any ages. Brighton Village Mobile Home Park. (313)227-2356.

MIDDLE aged woman would like to baby-sit. Days or evenings. (313)437-8958.

170 Situations Wanted

ODD jobs, painting, small carpentry, cement, plumbing. Reasonable rates. Call Roger (517)223-8275.

RESPONSIBLE baby-sitter for pre-schoolers, weekdays, Milford area. (313)685-7564.

RELIABLE child care in the city of Howell. (313)878-9414.

SEAMSTRESS, quality work, old and new. Ask for Stella. (313)229-5094.

SEAMSTRESS, all types of alterations. For quality work call Mary. (313)437-1991.

TEACHER/Mother would like to baby-sit for teachers pre-school children. (313)348-1213.

TLC given to your children by experienced mother while you work. (313)227-5011.

TWO hard working girls seeking weekend evening employment. Housework, babysitting, yard work, Northville/Novi area. (313)349-7428.

WILL take care of the handicapped or elderly in your home weekdays. 5 years experience with elderly, 2 with handicapped. References, C.P.R. (313)227-3997.

WOMAN; desires housecleaning, days, \$6 per hour. (313)878-5931.

WOMAN to care for your child in Wixom, Wallied Lake area. (313)689-9469.

YOUNG lady 22 wishes any type employment available immediately. (517)546-4657.

175 Business & Professional Services

ARC welding, home improvement, light hauling. (313)887-4290.

ACTION Drain. (313)437-8819. 24 hour service. 70 cents a foot.

BANQUET and party supplies, tables, chairs, complete paper line products. MS Rental. (313)884-1099.

BLACK Star Investigations. Divorce cases, missing persons, theft, surveillance, repossession, security. Nothing too big or too small. Guaranteed results. Payment negotiable. 24 Hour service. (313)227-6615, ask for Steve.

BRIGHTON telephone answering service, \$25/month. We don't sound like an answering service. It is like having your own private receptionist. (313)227-2900.

CARPENTRY, rough and finish, home and/or addition, ten years experience. (313)229-6289.

DIESEL REPAIR SERVICE CERTIFIED & LICENSED TRUCKS, TRACTORS HEAVY EQUIPMENT DAVID WENDEL (517)546-8471

FURNITURE repair, quality guaranteed work. (517)546-4480.

FREE estimates! Kitchen and vanity formica countertops and cabinets. Low prices. (313)685-1648.

HOWARD'S Sewer Cleaning Service, 23 hour service. Reasonable rates. All work guaranteed. Also do digging and repairing sewers. Backhoe available. Licensed contractor. (313)349-2445.

HOME typing service. Term papers, letters, resumes, etc. Call Carol. (313)227-1408.

J. K. Custom Painting, hand rubbed lacquer. Corvettes, motorcycles, cars. Reasonable. Guaranteed. (517)546-1542.

LIVINGSTON Montessori Center adding Spanish and computer instruction to academic program for children 2 1/2 thru 9 years in September. Call (313)227-4666 for enrollment information.

MIKE'S Portable Welding Service, portable welding of all metals including aluminum. 12 years experience. Fast service and good rates. Call now. (313)878-3370.

PIANO Lessons, \$4 for half hour lesson. Call days (313)349-0840. Evenings (313)349-0362.

PIANO lessons available for children and adults. Graduate from Royal Academy, London, England. Arrowhead Subdivision. (313)231-2173.

TUTORING, your home. All subjects, all levels. Adults, children. Certified teachers. Day, night service. (313)356-0099.

TYPING. 16 years experience, will type term papers, resumes, letters, etc. Reasonable rates. Pick-up and delivery. Call Pat. (313)227-9286.

TRANSPORTATION

201 Motorcycles

1975 CB 750 Honda. Excellent condition, many extras. \$1,500. Mike, evenings. (313)498-2329.

14 Foot John boat, motor and trailer, \$450. Also 14 foot Sea Nymph with 15 hp Evinrude and tilt trailer, \$895. (313)878-3484.

1981 Honda 650. Only three months old, with extras, perfect condition. \$1,950. (313)227-3034.

201 Motorcycles

1979 Kawasaki 650-SR. Excellent condition, \$1,700 or best offer. (313)231-9220 anytime.

1976 Kawasaki KD-175, excellent condition. \$450 or best. (313)227-5612.

1972 Kawasaki 90. Good condition, runs good, \$250 or best offer. (313)878-9414.

1978 Moped, red, excellent shape, \$150 or best offer. (313)231-2559.

1972 Norton 750 Commando. Excellent condition, \$800 or best offer. (517)223-9249.

SUZUKI, 1971 125 cc. Runs well, many extras, \$200 or best offer. After 5:00 p.m. weekdays. (313)335-4850.

1973 Suzuki XT185, dirt only, excellent condition, lots of extra parts, like new, \$400. (313)437-0721.

TWO Yamaha mini enduros. One rebuilt, good running condition. One spare parts. \$300 for both. (517)223-9292.

TRIKE, 1971 Harley Davidson, needs some work, \$1,000 or best offer. (517)548-1258.

TWO 1979 Yamaha YZ80's. Mint condition. Boy's 20 inch bike, 3 Wheeler. Good condition. \$275. (313)437-1256.

1974 Yamaha DT100, good condition, \$270. (517)546-1255.

1975 Yamaha 650 hog wheel, new battery. Excellent condition. \$900. (517)546-1867.

1975 Yamaha 650, good condition. \$475 or best offer. (313)231-2346.

1973 Yamaha dirt bike, needs minor repair, lots of extras, make offer. (517)546-7935.

1982 Yamaha 750 Maxim, must sell. Make offer. (313)231-3706.

1974 Yamaha DT250 Enduro, good condition, needs seat redone, dirt only, \$250. (313)437-0721.

1981 Yamaha 750 Virago, with fairsing and luggage carrier. Must sell. \$2,200 or best offer. (313)878-5306.

205 Snowmobiles

1980 Arctic Cat 440, like new. \$1,600 or best offer. (313)878-5306.

QUEEN size Snowpony, need motor work, \$100. Call after 4 p.m. (517)548-1777.

210 Boats & Equipment

1973 Arrow-Glass Bow-riider, 15.5 foot, 1970 60 HP Johnson, trailer, many extras. Excellent condition. \$2,300. (313)231-1775.

CLOSEOUT '82 Pepper ponzon fishing boats, 3 sizes, 20% and 25% off! Paddle or motorized. Call Pepper Engineering, Ypsilanti and Milan. (313)973-7054 or (313)439-7830, also now taking orders for 1983 models.

1978 16 foot Cobra Jet boat, 350 Oldsmobile engine, excellent condition. \$4,000 negotiable. (313)227-5011.

14 Foot deep fisher (Mirrocraft), aluminum boat, Sea King, 9.6 HP, (Chrysler) motor, Pamco tilt trailer, gas can, oars. (313)887-5070.

FOR sale, 3/4 horse outboard motor. (313)449-4876.

12 Foot fiberglass boat, 5 hp motor and trailer, \$695. (517)546-1654 after 6 p.m.

15 Foot Self-T-Mate, 40 hp Johnson, tilt trailer, good condition. \$950. (313)685-7297.

GLASTON, 20 ft., and trailer. 350 engine, OMC outdrive, all new gears. \$5,000 or best offer. After 6p.m. (313)885-8976.

HOBBIE Cats and other sail, paddle boats, canoes, motors, inflatables, swim rafts, used power boats, props. Close out below dealer cost. (313)449-2164, (313)499-4052.

6 foot Hydro, good condition. \$50 or best offer. (313)231-1153.

40 HP. Evinrude. Needs repair, \$100, trade for smaller engine. (313)832-7590.

MICHCRAFT 13 foot ultra-light canoe, like new, paddles, cushions. \$285. (313)878-5242.

PADDLE boat, w/ seater, good condition. \$175. (313)887-1004.

PONTOON boat, 20 foot, 25 hp electric start Evinrude, fiberglass top. \$3,950. (517)546-4412.

20 foot Thompson wood lap, very good condition, tandem trailer, power winch. 77 Evinrude, less than 100 hours, excellent big water boat. Full 8 foot beam. \$2,850. (313)227-3562.

220 Auto Parts & Service

AFFORDABLE major and minor engine repair, certified mechanic. Call (313)231-1862 or (313)231-2227.

A former auto body instructor will do light rust, bump work, and painting. Licensed. (313)669-9577.

STEVENSON'S

Now up to \$50.00 cash paid for junk cars High prices for late model wrecks

(313)887-1482

COMPLETE auto mechanic is laid-off, needs work. Brakes, electrical, and major motor repair done at prices you can afford. All work guaranteed. Call Bill. (517)548-1532.

Chevette parts, used. 1976 thru 1981, Champion Parts, New Hudson. (313)437-4105.

4 Cylinder Toyota motor and transmission, low mileage. \$100 or best offer. (313)878-3057.

CERTIFIED mechanic needs work, engine repair, oil change and grease jobs, brakes,

240 Automobiles

BMW
1980 320i, white, low miles, \$11,495.
1980 320i, red, low miles, \$10,795.
1979 320i, 2 to choose from, \$8,995.
1979 528i, 4 speed, air, \$9,995.
1978 320i, 2 to choose from, \$8,495.
2002, 5 to choose from, as low as \$2,795.
MICHIGAN'S LARGEST SELECTION OF PRE-OWNED BMW'S
ERHARD BMW
Southfield 352-6030

1975 Cordoba, 2 door, excellent condition, 54,000 miles, \$1,550 or best offer. (313)437-8912 after 4 p.m.
1971 Challenger, automatic, bucket seats, console, runs good. \$550 or best offer. (313)437-8912 after 4 p.m.
1979 Capri RS. Automatic, power steering, power brakes, sunroof, undercoated. Excellent condition. \$4,195. (313)437-8912.
1962 Chevy Nova. 354, 4 barrel, four speed, \$1,800 or best offer. (517)546-3474 after 6:00 p.m.

TRI-COUNTIES' NEWEST BMW MOTORCYCLE DEALER
Complete Service & Parts
New BMW Motorcycles
As Low as \$3,455
All Models in Stock for Immediate Delivery
FINANCING AVAILABLE
ERHARD BMW MOTORSPORT CENTER
Southfield 352-6030

1980 Chevette. Automatic, air, rear defogger, am-fm, deluxe interior. Excellent condition. \$3,450. (313)897-1160 days, (313)624-5723 weekends and evenings.
CHEVY Silverado suburban, all power, perfect condition. Air, 30,000 miles, 1978, \$3,500. (313)878-3665, (313)437-7502.

1971 Corvette, leather interior, am-fm, serial number 1, best offer. (313)555-1120 or (313)624-8007 after 6 p.m.
1975 Chevy Impala, no rust, runs good, clean interior. \$525. (313)227-3736.

1981 Corvette, show room condition, cream, smoked glass, T-tops, 4 speed, loaded, \$14,500. (313)231-2100 days, (313)231-1938 after 5 p.m.
1972 Chevy wagon, power steering, power brakes, 350 automatic, 58,000 miles, very good shape. \$850. (517)223-9249.

CORVETTE, 1976
Air, automatic, low mileage. Only \$7,985.
JACK CAULEY - CHEVROLET - ORCHARD LAKE RD. Between 14 & 15 Mile Rds. 855-9700

'80 CUTLASS SUPREME
Air, automatic, 2 door, power steering, power brakes, sports wheels, black. \$6,495.
MARTY FELDMAN - CHEVROLET - 42355 Grand River - Novi 348-7000

'71 Chrysler, good condition, good tires, extras. \$800. (517)546-4667.
1973 Chevy Caprice, very dependable, \$850 or best offer. (313)437-2537.
1980 Citation, best offer. No air, 4 cylinder, 4 speed, good condition. (517)546-7231.

CITATION, 1981
4 cyl., automatic, power steering & brakes, AM-FM stereo. Only \$6,885.
JACK CAULEY - CHEVROLET - ORCHARD LAKE RD. Between 14 & 15 Mile Rds. 855-9700

1978 Chevette. Automatic, excellent condition, new brakes, runs excellent, must sell. \$2,800. (313)437-9348.
1979 Chrysler New Yorker, loaded. Asking \$5,500. (313)227-4121 after 2 p.m.

BMW 1975, 2002
Weber Car, \$2,795
ERHARD BMW
Southfield 352-6030

240 Automobiles

'81 EL CAMINO
Auto, power steering, power brakes, tonneau cover, 10,000 miles, black. \$7,295.
MARTY FELDMAN - CHEVROLET - 42355 Grand River - Novi 348-7000

DON'T WAIT UNTIL MONDAY!
You can place your ad any day of the week, including Saturday mornings between 8:30 and 12 noon.
GET AHEAD OF THE CROWDS, CALL NOW

1989 Dodge Super Bee, 440 Magnum, 4 speed, Dana rear end. Great bracket racer. \$2,500 firm. (517)546-9606.

1974 Dodge Dart, low mileage, \$850. (313)632-6172.
1974 Duster, excellent body, power steering, automatic. \$1,250. Call (313)437-8161.

DUSTER 340, 1970, rebuilt automatic transmission, Goodyear radials, very dependable. \$1,000. (517)546-3915.
1978 Datsun B210, 4 speed, 25-30 m.p.g. regular, good transportation, \$750. (313)885-8045.

1981 Escort, excellent condition, black, 13,000 miles, am-fm stereo cassette, \$4,700. (517)546-7024.
1974 Ford station wagon, \$350. Call (313)498-2265.

1979 Fiat Spider sports car, convertible, 31,000 miles, 5 speed, white with red interior, \$5,700. (313)227-7229.
1975 Ford stationwagon, good condition. \$1,000 or best offer. (517)546-1070.

1980 Fairmont Squire 4 door wagon, power steering, air, power brakes, speed control, excellent condition. (313)227-9325.

1975 Ford Elite, V8, automatic, power steering, power brakes, air, stereo. Some rust. \$1,600. (517)521-3730 after 6 p.m.

FORD LTD wagon, 1978, good condition. \$750. (313)878-9417 after 4p.m.
FIREBIRD 1978 Esprit, loaded, velour interior, V8, automatic. (313)495-6293.

1973 Ford Torino, power steering, power brakes, stereo, air. Runs good. \$325. (517)546-8196.
1973 Ford LTD Brougham station wagon, runs good, \$250. Call after 6 p.m. (313)229-5141.

1975 Ford Custom four door, 351 engine, automatic, all power, AM-FM radio. \$650 or. (313)624-3861.

1978 Fairmont wagon, 4 cylinder, 4 speed, \$2,300. (313)437-0085.
1972 Ford Torino, \$300. (313)231-1794.

FORD Sianback sedan, 1937, excellent original condition. (517)546-9255 after 6 p.m.

1974 Ford Grand Torino stationwagon, runs good, air conditioning, power steering, power brakes. (313)449-4931 after 5 p.m.

1968 Falcon, 2 door, 8 cylinder, automatic, rustproofed, very good condition. \$350. (313)349-4643.
1968 Ford Mustang convertible. \$500. 1980 Chevette. (517)546-8303.

FIESTA, 1980 Ghia with moonroof. Like new, must see, 30,000 miles, 32 city, 40 highway m.p.g. \$4,395. (313)349-3897.
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Ask the Doctor

Cholesterol intake and heart disease.

Do you have a medical question or problem? Write to Woodland Medical Center/Novi, care of Sliger-Livingston Publications, Post Office Box 160, Northville, Michigan 48167. Personal replies are not possible.

Woodland Medical Center/Novi stresses that individual treatment begins with a physician's first-hand diagnosis; information in this column is not a substitute for a physician's first-hand diagnosis. Woodland provides the information in this column in conjunction with Sliger-Livingston Publications as a public service only; no physician-patient relationship is created.

Q. Since heart disease runs in my family, my wife has been after me to watch my cholesterol intake. Can you give me some guidelines for a low cholesterol diet? Is there any medication available to lower cholesterol in a person's body? I've heard that some cholesterol is good for a person. Can you explain?

A. It is apparent that certain types of heart disease are familial, which means some kinds may tend to run in families. But we don't know enough about such things to say whether it might be actually inherited.

Certainly, it is important to doctors to know a person's family history of heart disease if only to alert him to any potential problems and get a head start in treatment of them. For this reason, it is important to tell the examining doctor about such matters. The doctor can be handicapped if a patient is uncooperative in this respect, just as a lawyer would be with an uncooperative client.

Certainly cholesterol and triglycerides are important factors of blood vessels. And it is wise to attempt to keep their level within reasonable limits throughout our lives. There are many varieties of diets to reduce blood levels of the fats, and, of course, the first items that come to mind are foods known to be high in them, such as eggs and fats. But some people have high levels no matter what they eat. That's because the body makes these substances from food substances of any kind on its own.

When diet and other methods do not lower a person's cholesterol, and if it poses a threat to health, there are medicines to help lower the levels of blood fats in general. However, it is generally recognized that drugs are not used until other methods have been given a fair trial.

The matter of so-called "good cholesterol" is a complex issue. There are different kinds of cholesterol. One is the HDL — high density lipoprotein. The other is the LDL — low density lipoprotein. (Lipoproteins are, literally, fat-carrying protein substances.) Doctors now know that one kind is more harmful to the body in high levels than the other.

The HDL's in the blood tend to hold on to the fats and carry them off harmlessly to be broken down. The LDL's on the other hand, have a reduced carrying capacity for doing this, and as a result they leave the fats behind to cause potential build up in artery walls. That's a very rough simplification.

Doctors today have ways of identifying cholesterol by type and amount present in a person's blood. This whole matter of HDL and LDL in the blood is one that has been receiving much attention recently and is being studied closely.

And it must be remembered that cholesterol itself is a vital part of the total body chemistry. Some of it is needed by the body to function. The important factor is its level. If it is too high, then certainly efforts should be made to lower it.

Doctors are learning more each day about blood fats. For now the simple rule is the lower the relative level in the person's blood stream, the better. And diet certainly plays an important role in that.

— Jeffrey Zaks, M.D.
 Cardiologist

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Booters enter season as 'unknown quality'

Probably the best way to describe this season's Northville boys' soccer team is that it is an unknown quality.

Basically, that is the answer given by co-coach Marv Gans, who, along with Dr. Dan Swayne, is taking over the coaching reins from Ron Meteyer who resigned last spring.

"We really will have no idea what we have until after the Detroit Country Day tournament," Gans explains.

The Mustangs will be gunning for their fourth straight Country Day title this weekend. Northville captured its third straight title over host Country Day last year, but things could be different this time around.

Class C state champion Country Day returns a strong team, while Northville's 31-member squad is relatively young. Northville's first game is against Birmingham Brother Rice at 5 p.m. Friday.

"We have 31 guys, and I really can't say what we have," Gans says. "We will just develop what we have, and develop for the future and now."

"Our approach will be to try to play as many people as we can. We're using the Detroit Country Day tournament as a time we can test and use what we have. We'll try different combinations and things like that," he adds.

However, don't think for a minute the Mustangs

will not be trying to capture another Country Day title for their trophy case.

"We want to win. We're going to try to win it because nobody likes to lose. We just want to find out what we have and find out combinations," Gans offers.

Back from last year's 7-8-2 squad, the first losing season in the short four-year history of the team, are senior captains Greg Marshall and Omar Anisglu, senior Chris Koenig and juniors Jeff Metz, Dave Yarmouth, Scott Gala and Bill Butterfield.

The coaches also are counting on a wealth of sophomore talent, along with a freshman, to help the Mustangs this season.

Some of the sophomores include Tom Ross, B.R. Bohan, Jay O'Brien, Tom Gribbell, Randy Etters, Bob Goldberg, Joe Mackle, Doug May and Adam Danse. The freshman is Matt Peltz.

Other senior players include Clay Waltz, John Moran, Craig Zollars, Kevin Schneider and Mike Ross, who are joined by juniors Joe Arwady, Brian Dragon, Chris Sixt and Brazilian foreign exchange student Fabio Nielsen.

"We'll probably start three sophomores, and we'll probably only have three seniors starting," Gans says. "We're looking at this as a total team effort."

"Our philosophy will be to try to play as many players as possible, which is experience, and so they can develop. We don't want to lose the spirit, either. The spirit (of the squad) seems super," he adds.

However, Gans notes the team still has a lot of refinements to make — such as direct and corner kick plays — but that the team is in excellent condition.

"We hope they will be in condition and play hard. And if they get tired, we hope they raise their hand so we can get someone else in," he says.

As for the prospects in the West Suburban Soccer Association, Gans realizes there are a lot of good and improving teams.

"We understand Stevenson, Churchill, Bentley and Franklin are strong. Plymouth is coming on strong. Farmington is coming on. So, it is not going to be easy," he explains.

"We'll just take it one game at a time," Gans adds.

The Mustangs' first home game is against Farmington at 7 p.m. Tuesday. Gans says the team is looking for a lot of fan support this season.

"It will make them do better if they knew the people were supporting them," he offers.



Record photo by JOHN GALLOWAY

Jeff Metz will see duty as goalkeeper

Cross country squad young

Ed Gabrys was not kidding when he said this year's edition of the Northville boys' cross country team would be "sort of a no-name bunch."

Unlike in years' past when the Mustangs fielded at least three dominate individual runners, Northville instead will rely on a bunch of harriers who have run the shadows.

"We'll be a young team," Gabrys says. "But, I'm still pretty encouraged."

"The undefeated streak is history," he adds. "But, I think we have some scratchers on the squad."

Gone from last season's undefeated Western Six Conference championship squad are Clark Couyoumjian, Scott Dayton and Dave Malinowski.

Couyoumjian made the state meet in 1980 and 1981, while Dayton joined him in 1981. Malinowski helped form an unbeatable trio last year.

"We graduated three excellent runners. They'll be missed," Gabrys offers.

However, Gabrys is encourage by the band of 22 runners on this year's squad, and he has changed to a team-oriented philosophy.

"I think we can pack in there well, and hopefully finish in a respectable place," he explains. "We will be running more of a team concept."

"We'll run close together to get the pack up there and run a decent quality time," Gabrys says.

Captains Jim O'Neill and Doug Doyle return for another season of duty with the varsity. Doyle ran mostly as the fourth man last season, while O'Neill consistently ran among the front-runners.

Also returning for duty are seniors Jim

Willoughby and Pete Wojcicki along with juniors Chris Jones and Kurt Assenmacher.

"We pulled up some freshmen to try to build for future years," Gabrys explains.

New this season will be the Western Lakes Conference for the harriers this fall. The Mustangs will be in the same division with former Western Six foes, while the Lakes Division is comprised of Wall-ed Lake Central, Farmington, Livonia Bentley, Livonia Stevenson and Plymouth Salem.

Gabrys notes the new league will be a lot more competitive, but that the Mustangs have run against most of the teams before.

The girls' squad will be competitive, according to Gabrys. Seven members comprise this season's unit, which is led by senior Kim Assenmacher.

She currently holds the girls' three mile course record, and was a participant in last year's state meet. Pushing her will be junior Kelly Wool, who is the current two mile record-holder.

"They make a pretty good duo," Gabrys praises.

Marge Wojcicki, a junior, will round out the top three runners to give Gabrys a good nucleus. He is also counting heavily on freshman Wendy Nuechterlein to run near the front-runners.

Also on the girls' squad are seniors Elenore Trumbull and Kelly Gray along with junior Sharon Savageau.

"On paper they look pretty good. They are a pretty solid group," Gabrys said.

The Mustangs open their dual meet at 4 p.m. Tuesday against non-league rival Novi at the Cass Benton course.



Record photo by JOHN GALLOWAY

Jim O'Neill returns as co-captain



Record photo by STEVE FECHT

Kim Assenmacher is the top girls' runner

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Local pair experience high adventure

It was high adventure at the utmost for two Northville residents who spent about 13 days backpacking in Montana and canoeing down the Missouri River in July.

Ron Hamell and his 18-year-old son Chris traveled with 13 other out-of-state from the Greater Detroit Area Council for the first trip by any Boy Scout group to the wilderness of Montana.

"It was an interesting trip," Ron Hamell explained. "The trip was just fantastic."

The group spent eight days in the back country in the Lewis & Clark national forest with most of the 65 miles of hiking done in the Bob Marshall wilderness area. Another four days were spent canoeing down the Missouri River for approximately 90 miles from Fort Benton to Judith Landing.

"I think this kind of thing is one of the best ways for a person to appreciate the outdoors — the animals and the environment," Hamell offered. "This offers a young man a chance to see what he is capable of doing."

"We all feel we have limitations," he added, "The kids find out they can take care of themselves and cope with it (the outdoors). They say 'Geez, I can do these kinds of things.'"

The trip was one and a half years in the making since it is not part of the National Boy Scout Council list of sponsored high adventure bases such as Philmont, New Mexico. Hamell noted the national council did endorse this trip, and that the Montana Boy Scout Council would like for them to return next year.

To prepare the scouts, who must be at least 14 years old or older, for the trip, Hamell said they went to Huntsville near Toronto, Ontario, Canada, to get some backpacking experience.

"It also helped everyone to get to know each other and how to work with each other," Hamell noted.

The group, which paid its own way, left for Great Falls, Montana July 5. There they met their guides Jeff Laverdiere and Art Sedlack, who would take the group on their journey.

These guides, and some freeze-dried food, was all that was provided to the group since this was the first time the Montana Council was hosting an out-of-state group.

However, Hamell said the Montana Council eventually wants to become a regular high adventure base for groups from around the country.



The scouts toured the Bob Marshall wilderness area

There is a wide variety of wildlife found in the area, according to Hamell, such as deer, elk, moose, antelope, long horn sheep, eagle, heron, pelican, brown and grizzly bear.

In fact, Hamell said the group did encounter a mother grizzly and her cub about 50 yards in front of them while coming out of the Bob Marshall area.

"The procedure is drop your pack and find a tree because the grizzlies normally don't climb trees," Hamell explained. "We dropped our packs and tried to find trees. The mother and her cub finally left after about five minutes."

The fishing on the Missouri River was not so great as it normally is, Hamell said, but they did catch some fish.

Despite Montana wanting the group to come back, Hamell said he is not sure what the group will plan for next year. However, meetings to determine their plans will begin shortly.

Anyone interested in attending next year's outing should contact Hamell at 420-2753.

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Softball playoffs remain for 12 squads

For 14 teams, all that remains for them is the Northville adult softball play-offs which begin at Thomson Field Friday night.

The regular season came to end last week with Sheehan's on the Green finishing atop the American League with a 14-4 mark, while the Northville Jaycees finished with the best record in the National League at 17-1.

But the play-offs still remain for seven teams from each league. Long Mechanical, Aberdeen's, Rush, Winner's Circle Bar, J & S Steel and Baber Roofing from the American League will battle the likes of Thermal Sash, O'Sheehan's, Sheehan's Little Caesars, Urban's Partition, the Eagles and Our Lady of Victory from the National League.

Winner's Circle Bar won the women's league title over second-place Getzie's Pub.

Here are last week's results:

NATIONAL LEAGUE
 The Jaycees finished their season with a bang by trouncing McNeely & Lincoln 20-5. An 11-run first inning turned the trick for the Jaycees who were led by Tom Rapson's three hits and four runs-batted-in. McNeely was paced by Bob Powell's two singles.

O'Sheehan's won two contests to edge Thermal Sash for second place in the

division. O'Sheehan's won its first game of the week over McNeely 7-1 as Rick Pariseau paced the hitting attack with two singles and RBIs. McNeely was led by Mike Asher's two single and RBI.

O'Sheehan's found Urban's Partition to its liking as it pulled out a 7-3 victory. O'Sheehan's was paced by Tom Kulco's two singles and two RBIs. Urban's was led by Bill Moore's two RBIs.

Thermal Sash came-from-behind to down the Eagles 9-5 and secure place over Sheehan's Little Caesars. The winners were paced by Gary Beason's two hits and three RBIs, while the Eagles were led by Rick Dodson's three singles.

Little Caesars ended its regular season on a winning note with a slim 2-1 verdict over Urban's. The winners were led by Steve Gossard's three singles and RBI, while Urban's was paced by Mark Sims' run-scoring single.

Little Caesars, however, was not so successful against Our Lady of Victory, who won a 9-2 contest. OLV was paced by Ron Renault's three singles, while Sheehan's was led by Ray Janisee's two singles.

Belanger's also won its last game of the season as it thumped Phoenix X.C.F. 13-6. Belanger's was led by Dave Kapehaski's double and three RBIs,

while Phoenix was paced by Mike Harrington's two singles and two RBIs.

St. Paul's won a forfeit contest over P.S.I. Hydraulics.

AMERICAN LEAGUE
 Sheehan's closed its regular season with an easy 13-2 triumph over the Junkyard Dogs. Sheehan's was paced by Pete Wright's three hits and four RBIs, while the Junkyard Dogs were led by Jeff Manyhart's run-scoring triple.

Long Mechanical hung onto second place despite being paced by Rush 11-4. The winners were paced by Mike Nave's two hits and two RBIs, while Long's was led by Jim Sinclair's two hits and two RBIs.

Aberdeen's sealed third place with its 11-8 triumph of Baber, who later won a forfeit contest over Winner's Circle. Aberdeen's was led by Jerry Dettler's two hits and four RBIs, while Baber's was paced by Mark Richmond's three hits and three RBIs.

Rush also won another contest over Canterbury Cleaners 13-8 behind Steve Harris' three hits and five RBIs. Canterbury was led by Steve Dugan's three hits and RBI.

J & S Steel closed out its season with a 4-0 verdict over Ductile Chrome Process. The winners were paced by Bruce Griggs' double and two RBIs, while

Ductile was led by Ed Broderick's single.

ADULT SOFTBALL STANDINGS

AMERICAN LEAGUE	12	6
**Sheehan's on the Green	12	4
**Long Mechanical	11	6
*Aberdeen's	11	7
*Rush	10	8
Winner's Circle Bar	10	8
J&S Steel	10	8
Baber Roofing	7	11
*Canterbury	6	11
Junkyard Dogs	4	14
Ductile Chrome	3	15

**Denotes league champion
 *Denotes played one tie

NATIONAL LEAGUE	17	1
**Northville Jaycees	13	4
*O'Sheehan's	13	5
Thermal Sash	13	5
*Sheehan's Little Caesars	11	6
Urban's Partition	10	8
Eagles	10	8
OLV	10	8
Belanger	8	10
St. Paul	7	11
McNeely & Lincoln	4	14
Phoenix X.C.F.	2	16

**Denotes league champion
 *Denotes played one tie

WOMEN'S LEAGUE	14	3
**Winner's Circle Bar	12	5
Getzie's Pub	5	11
*One Hr. Martinizing	5	11
*Armie Ford	2	14

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Gridders in scrimmage

Northville's young and inexperienced football team will find out how well it is progressing when it travels to Dearborn Crestwood for a four-way scrimmage at 7:30 p.m. Friday.

Fourth-year head mentor Dennis Colligan said everyone will see some action against either Dearborn Divine Child, Wayne Memorial or Bloomfield Hills Lahser.

Each team will be on offense and defense for 20 plays apiece. Northville will first encounter Divine Child, that many consider one of the top three Class B teams in the state. The Mustangs next battle Lahser, before meeting an always-tough Wayne Memorial squad.

Both senior Tom Yanoschik and junior Dave Longridge will work with the first-string offensive unit as will running backs Ray McDonough, Todd Deal, Andy Dimitroff and John Quinn.

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Pom Pon's winners

It was nothing but the best for the Northville Pom Pon squad at the Albion College camp in July. The Mustang squad took the Grand Champion award while taking first place in no less than seven categories. Northville was tops overall, in originality routine, outstanding showmanship award, song, outstanding ripple and spirit, and senior kickline (Carolyn Dragon, Laura Santos, Angie Goudreau and Pam Stephens). Members of the squad coached by Linda Cahill include: (front row, from left) captains Dragon and Santos. (Second row) Kim Netke, Goudreau, Stephens and Kim Dalessandro. (Third row) Alicia Hickman, Lisa Szymula, Michelle Bryson, Chris Hanson, Kim May and Maren Rosmorduc. Record photo by Steve Fecht.

4-H Club members winners at Fair

Numerous individuals in the Lyon's 4-H club captured many ribbons at the 1982 Oakland County 4-H Fair this month.

One of the biggest winners at the fair was Ann Visnyak. She took home two trophies for swines. Visnyak had the Grand Champion Market hog and the Reserve Grand Champion hog. She took third rosette for senior showmanship of swine.

In addition, she won blue ribbons for a pair of middleweight hogs, individual hog and ecology box; red ribbons for feeder hog, vegetable and cooking; and white ribbons for flowers and indoor plant.

Brother Joel took home a trophy for Reserve Grand Champion hog pen, while taking third rosette in woodworking and fourth rosette in best of show. He also took blue ribbons for senior showmanship of swine, indoor garden, woodworking, pair of middleweight hogs and individual hog; red ribbons in flowers, garden, ceramics, cooking, first aid and feeder hog; and a white ribbon for photography.

Another brother, Jon, took sixth place rosette for swine showmanship. His blue ribbons were won in feeder hog, pair of middleweight hogs, individual marketing hog and senior showmanship of swine; red ribbons for cooking, small engines, vegetables and elec-

trical; and a white ribbon for flowers.

Another family group, the Urbanus', captured many ribbons at the fair. Jennifer won first place rosette for pillow quilting and fifth place rosette for biscuits. She also captured blue ribbons for vegetables, hook rug latch, basket weaving, weaving, quilted pillows and cooking while taking a white ribbon for rabbits.

Tavis won second place rosette for rocks and minerals, third place for both sculpture and telegraph-and-electrical and fifth place for basket weaving. He won blue ribbons for rocks and minerals, basket weaving, telegraph

Aquatic Club conducts sign ups

Sign ups for the new Northville Aquatic Swim Club, which is part of the United States Swim program, will take place at the Northville High School pool from noon until 4 p.m. today.

The cost is \$10 per month for swimmers 10 years old and under and \$20 per month for swimmers 11 years old and older. There is a \$50 maximum charge per family.

Coach Bill Dicks said swimmers should be ready to swim today after signing up.

and chickens while taking red ribbons for plants, dry flower arrangements and candy cooking.

Melanie won blue ribbons for chickens and eggs, while taking red ribbons for plants, pencil drawing, water colors, cooking, cake decorating, creative stitchery and picture frames. Jason won a blue ribbon for chickens and white ribbons for drawing and

model car.

Dennis Leland captured the third place rosette for sheep judging. He also won blue ribbons for cake decorating, eggs and rabbits, while getting red ribbons for indoor plant, vegetables and foods.

Karl Dangelmaier won third place rosette in the sawing contest. He won a blue ribbon for wood working.

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Senior Citizens - Thurs. 1:00 p.m.

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This column is presented in the interest of better dental health. From the office of
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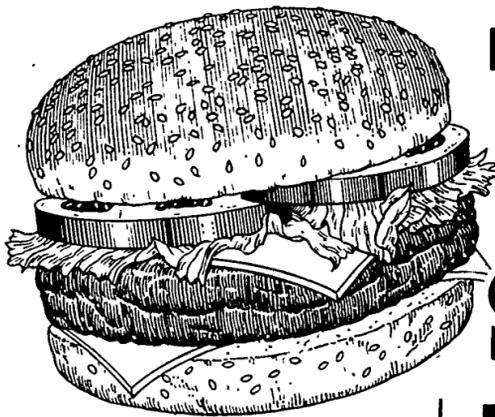
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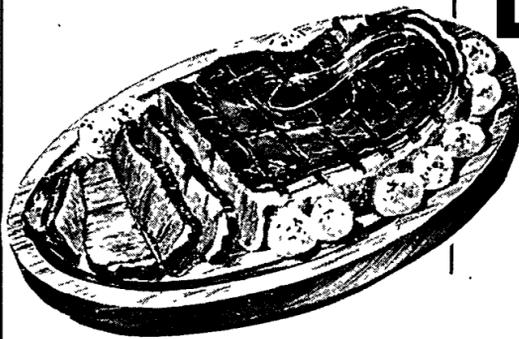
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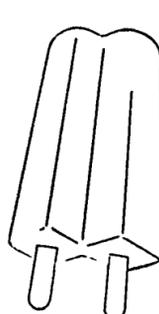
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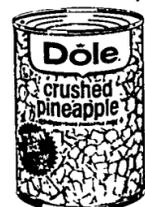
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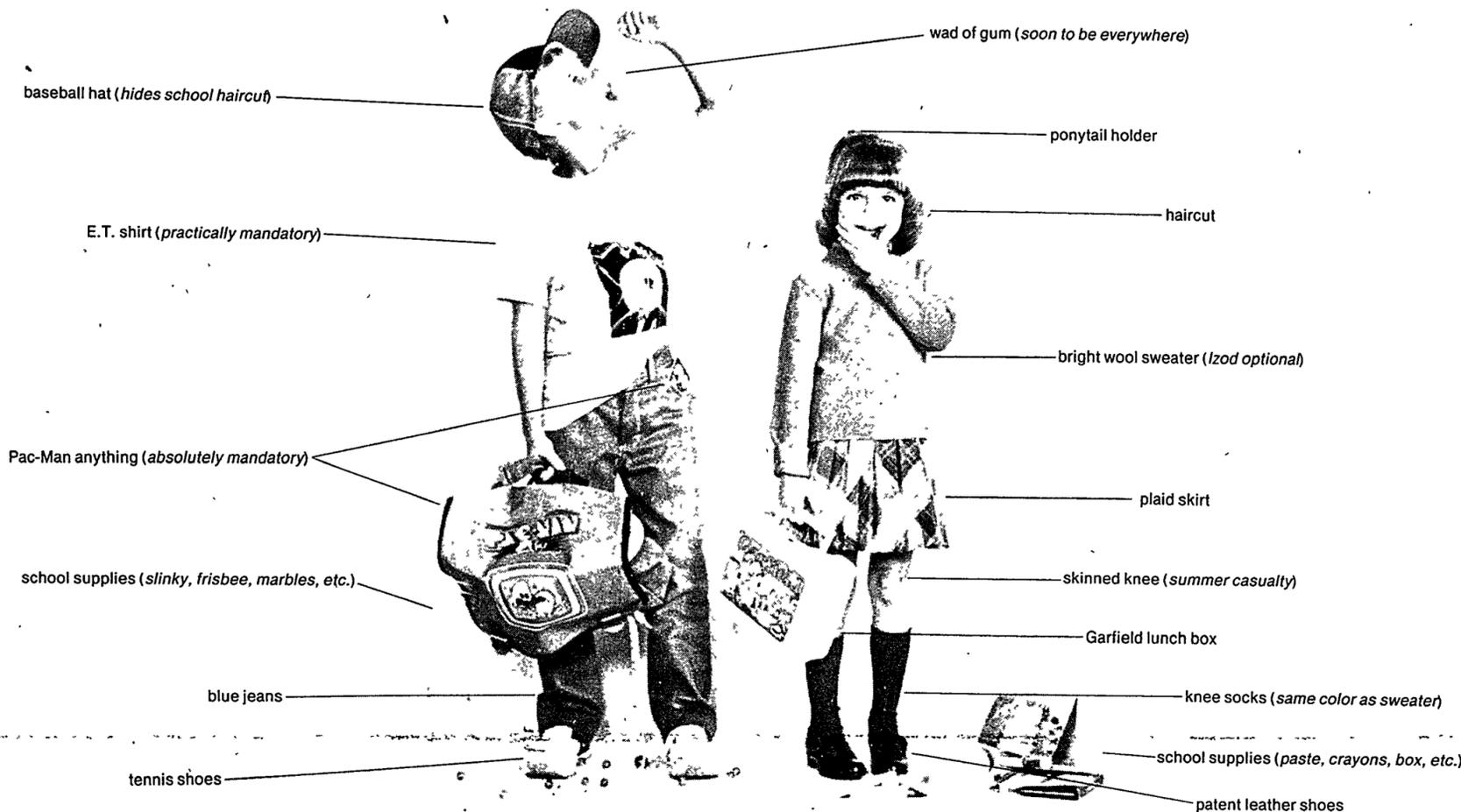
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Are you ready for school?



Record photo by STEVE FECHT/Artwork by STEPHEN CVENGROS

By MICHELE McELMURRY

With the start of the 1982-83 school year only a week away, parents most likely have started their "back to school" shopping for the student in their household.

As most parents know, getting little Junior to discard his molting sneakers is no easy feat. However, with this year's selection of "back to school" garb, equipping students for the classroom may not be as challenging as most parents anticipated.

For the past few weeks, most area stores have been running back to school specials with sales and mark downs on a variety of items.

To help parents outfit and equip their child to face the new school year, The Record has checked out the offerings at area stores and talked with merchants about the newest selections for the student of '82.

If trying to get your child out of his or her favorite pair of grubby jeans is giving you a migraine, you may need some advice from area salespeople.

Diana Fisher, of Del's in downtown Northville, says this year's student most likely will be outfitted in a variety

of different fashions.

She noted that some of the hottest selling items for girls have been corduroy knickers and overalls in a variety of colors. Paratrooper pants — with elastic ties at the ankles — also are popular, she pointed out.

For high school girls, prairie skirts and ruffle blouses head the top of this year's best dressed list.

For boys, jeans, jeans, and more jeans are the most sought after item of clothing in area stores.

If your child has a drawer full of holey and mismatched socks, the place to go is Arbor Drugs. For \$2.75, you can get four pairs of Burlington's newest No-Nonsense product — "Sock Sense." Each package contains four pairs of white tube socks with colored stripes in a variety of sizes for both boys and girls.

As this summer's hottest movie, it's no wonder "E.T." articles have become some of the best selling items in area stores. Though most "E.T." merchandise will not be making a splash until the Christmas buying season, this little Extra Terrestrial already is gracing the front of lunch boxes, T-shirts and a host of other items.

For the student who insists on bringing "E.T." to school, TG&Y has "E.T." T-shirts in a variety of designs and colors and Arbor Drugs is featuring "E.T." baseball caps for \$3.99.

However, not all of this year's back to school apparel boasts an outer space critter.

For the more traditional dresser — or preppies as the case may be — there still are a variety of fashions to keep them forever clad in pink and green.

If your little Muffy or Chadwick would rather eat spinach than be caught without the appropriate outfit, several shops are featuring wool crewneck sweaters in a host of colors, button-down collared broadcloth shirts and loafers with buckles or tassels.

Sandie's Hallmark Shoppe even has "preppy" shoelaces with little green alligators to adorn the most proper pair of sneakers. The shoelaces, which sell for \$1.50, also come in a variety of designs including Pac-Man, pandas, Rubic's cubes, pencils, stars, hearts and more. For the college-bound, there are shoelaces labeled with MSU, U-M, Central Michigan and Wayne State.

If you've forgotten what color your child's eyes are, perhaps its time for the annual back to school haircut — provided you can get the little ragamuffin into the barber's chair.

The Hair Affair at 42375 Seven Mile is offering \$2 off on any haircut now through the end of September. Northville House of Styles also is offering a \$1.50 discount on haircuts with a coupon.

For parents who have managed to get their little tyker some semblance of a wardrobe but still are looking for back to school supplies, this year's selection of knapsacks, lunch boxes and book bags should put their minds at ease.

Book bags seem to be making a comeback this year and one of the largest selections can be found at TG&Y. Tote bags and school bags come in a variety of designs including M*A*S*H, Annie, Crayola, Hershey's, Life Saver and Animal Crackers.

Arbor Drugs is offering Disney character book bags for \$2.99 and Sandie's Hallmark has Peanuts book bags and duffel bags from \$6-\$10.

Lunch boxes also have a new look this year. Both plastic and metal lunchboxes with a thermos, are available at most area stores and come in a variety of designs including Garfield, Pac-Man, Smurf, GI Joe, Strawberry Shortcake, Muppets and Peanuts.

For one of the best bargains around, head to D & C where both plastic and metal lunchboxes are on sale for \$4.99.

To keep your child's supply box filled,

several area stores are offering sales on paste, rulers, scissors, notebooks, paper, folders, pencils and pens.

Though most school supplies remain pretty much the same from year to year, Binney and Smith has added a new feature to its popular Crayola selection.

While Crayola packs still come in the traditional sizes of eight, 16, 24, 48 and 64 crayons, they now are offering a crayon sharpener shaped like a Crayola crayon. In addition, Crayola also has added fluorescent colors to its package of eight jumbo crayons and now offers Crayola markers.

For the older student who has outgrown the paste and crayon stage, area bookstores are equipped with a variety of reference materials to help with those tough English assignments and thesis papers.

The Printed Word, Bookstall on the

Main and Book Stop have several selections of dictionaries and thesauruses in both hard cover and paperback.

For the English student who needs an interpreter to get through Shakespeare's "King Lear," The Printed Word has a wide selection of Cliffs Notes on everything from Orwell's "Animal Farm" to Bronte's "Wuthering Heights." Cliffs Notes range in price from \$1.75-\$1.95.

The Printed Word also has an ample supply of used books for the college-bound student who might be looking for bargain prices before heading back to campus.

For parents who haven't started their back to school shopping spree, perhaps these suggestions will offer some help in trying to lure your child away from the baseball diamond or swimming pool and back into the classroom.

Our models — Special thanks go to models Gordon Collins and Traci Stchura, above, both students at Silver Springs Elementary School. For the record, Gordon doesn't really play with his gum — in fact, he's allergic to it. Traci, who is about to enter first grade, is neat and tidy and probably won't spill her supply box. We also would like to thank our models' moms Janet Collins and Paula Stchura. We are especially grateful to Fox Photo and the managers at TG&Y.

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MR. AND MRS. NORMAN LLOYD

Lloyd-Clark vows exchanged

Kimberly Ann Clark, daughter of former Northville residents Mr. and Mrs. Joseph Clark of Monterrey, Mexico, exchanged marriage vows July 3 with Norman Duane Lloyd of Cleveland, Minnesota.

He is the son of Mr. and Mrs. David Lloyd of Cleveland, Minnesota.

The double ring ceremony, at Memorial Church of Christ in Livonia, was officiated by the bridegroom's brother Curtis Lloyd, president of Great Lakes Bible College in Lansing and the Reverend Mark McGilvrey of Memorial Church of Christ.

The bridegroom's brother Donald Lloyd sang "Sunrise, Sunset" and "Longer" accompanied by his sister Ruth Lloyd. The bride's aunt Andrea Clark played the organ.

The bride's organ and taffeta gown was styled with an illusion neckline embroidered with pearls and long net sleeves. Her soft pleated organza skirt extended into a chapel train, and a pearl-covered headpiece held a chapel-length veil.

She carried a bouquet of silk roses, azaleas, lilies of the valley, stephanotis, forget-me-nots, asters and heather.

Donna J. Hoover of Denton, Texas, was maid of honor and bridesmaids were the bride's sisters Joan and Margie Clark of Monterrey, Mexico, Andrea Cook of Northville, and Sheryl Washburn of

Indiana. The bride's attendants wore blue gowns with lace yoke necklines and long lace sleeves. Each carried a colonial nosegay of silk blue and white flowers.

Other attendants included the bridegroom's sister Betty Lloyd and his sister-in-law Carol Lloyd.

Robert Rohling, Jr. of Cleveland, Minnesota, served as best man. Ushers were the bride's cousins Kent Clark and Tom Callaghan and the bridegroom's nephew Mark Lloyd. Groomsmen were Michael Washburn, Terry Crawford and the bridegroom's brothers Donald and Russell Lloyd.

A reception for 250 guests followed the ceremony at the Plymouth Hilton. Out-of-town guests included those from Mexico, California, Florida, Vermont, Minnesota, Indiana and Illinois.

The bride is a 1978 Northville High School graduate and was graduated from Michigan State University this year.

The bridegroom, a 1973 Cleveland High School graduate, was graduated from Great Lakes Bible College in 1979 and earned his master's degree from Michigan State University in 1981. He is a Second Lieutenant in the United States Air Force and is stationed at Mathers Air Force Base in Sacramento, California.

The couple will reside in Sacramento.

Engagements announced

Mr. and Mrs. Fred C. Harper of 18415 Fermanagh announce the engagement of their daughter Evelyn Diane to Phillip Scott Fletcher of Portsmouth, Virginia.

He is the son of Mrs. Martha F. Smith of Chesapeake, Virginia.

The bride-elect is a 1971 Northville High School graduate. She received a bachelor's degree from Michigan State

University in 1975 and a master's degree from Eastern Michigan University in 1982. She is a member of Alpha Chi Omega social sorority and has been a first grade teacher in Chesapeake, Virginia, for seven years.

Her fiancé is a self-employed general contractor and painter.

An October 9 wedding is planned in Portsmouth, Virginia.

Mr. and Mrs. Roy Ward of Granbury, Texas, announce the engagement of their daughter Patricia Catherine to Stephen Allen Bosak, son of Mr. and Mrs. Frank H. Bosak of Plymouth.

The bride-elect received a bachelor's degree in journalism and government from the University of Texas at Austin in 1976. She currently is Assistant Director of Public Information for the City of Arlington, Texas.

Her fiancé is a Novi High School graduate and received a bachelor of science degree in natural resources from the University of Michigan and a master's degree in recreation and leisure studies management from North Texas State University in Denton. He currently is a parks planner for the City of Arlington Parks and Recreation Department.

An October 2 wedding date has been set.



EVELYN HARPER

Guild schedules auditions

Plymouth Theatre Guild announces auditions for the melodrama "Dirty Work at the Crossroads" to be held in the cafeteria of Central Middle School in Plymouth.

Auditions will be held at 8 p.m. September 15 and 16. Production dates are October 15, 16, 22 and 23.

The play has parts for three male and seven female performers. No prior experience is necessary and membership

in the guild is not required.

The second show of the season will be "Deathtrap" with auditions being held October 20 and 21.

Directors also are needed for productions of "Deathtrap," "Roar of the Greasepaint..." and "Same Time, Next Year."

For further information contact Ves Spindler at 349-3785.

Family welcomes Kally

Christopher and Debi Appleby of Mt. Juliet, Tennessee, announce the birth of their daughter Kally Kristen August 7.

She weighed five pounds, nine ounces on arrival.

Maternal grandparents are Mrs. George Jerome of Nor-

thville and Duane Butler of Cleveland, Ohio.

Paternal grandparents are Mr. and Mrs. Paul Appleby of Northville.

The new arrival has a two-year-old sister, Jessi.

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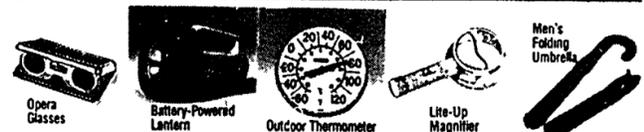
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In Our Town

Local artisans preparing for Tivoli Fair in October

By JEAN DAY

Susan Cutting estimates she has been working eight hours a day every day since January crafting for her "Country Art" booth at the upcoming Tivoli Fair being sponsored by Northville Historical Society October 1-2 at Northville Downs.

She is among 26 local artisans who will be exhibiting and selling at the annual event which is a major fund-raiser for the history society's renovation projects. In all, there are 106 spaces reserved by craftsmen from the metropolitan area. Chairman Martha Nield reports that spaces were sold

out months ago for the popular event. She is especially pleased there will be new crafts, such as Susan Cutting's weathervanes cut from old patterns.

Mrs. Cutting also does folk art painting. Mentioning that she has taken a booth in the Plymouth Festival being held September 11-12, she explains she had to work steadily to have a sufficient quantity of country art items ready for two shows. A Northville resident at 635 North Center, Mrs. Cutting's work was viewed by many who toured the Cuttings' Victorian home during the 1979 Northville Home Tour.

Other local craftsmen in the Tivoli Fair include Wanda Cutchins, oil paintings; Joyce Lewton, jewelry; Reatha Wilson, wreaths; Marion Cooper, knitting; Dorothy York, candy; Judy Berlinski, dough art; Janice Moylan and Betty Abraham, country angels; Lynne Elssner, stained glass; Shelley Nelson, porcelain dolls; Lucia Danes, painting and country arts; Mary Beth Baxter, handpainted folk art; Judy Trexler, mixed; Moonkin Toys; Betty Wotring, painting on wood and canvas; Karen Poulos and Elva Asquini, wheat weaving; Lois Brown, tating; Carol Gatti, oil painting; Barbara Purdy, mixed media; Juanita Tittiger, fabric art; Kay Kehoe, college dolls; Judy Woerner, wall weavings; Pat Meyers and Marion Frohriep, herbs and country wares.

Pat Meyers has been in charge of arrangements for the fair exhibitors. Instead of a Country Store booth this year, the historical society will have a bake sale under chairmanship of JoAnn Dalziel. Fair hours will be 10 a.m. to 8 p.m. October 1 and 10 a.m. to 4 p.m. October 2. Admission is \$1.50 for adults, 50 cents for senior citizens and children.

Mizpah Circle's hoping for sunshine September 7

Mizpah Circle of King's Daughters and Sons will have a picnic for its first meeting of the new season at 12:30 p.m. September 7 at the home of Ruth Stroh, 8779 Napier. Members are to meet at noon at First United Methodist Church if they wish to use a car pool.

They'll be bringing table service and a dish to pass while they discuss the budget for philanthropic work at Mott Children's Hospital and among the needy as well as programs for the upcoming year.

Mothers' Club to welcome new member September 20

First fall meeting of Northville Mothers' Club will be at 8 p.m. September 20 at the Bloomcrest home of Kathi Jerome. The club will be welcoming as a new member Nancy Perpich. President Barbara Willoughby will hold a meeting at her home with her board at 7:30 p.m. September 13.

The club is considering adding a new project to the list of those that will continue. These include marathon bridge, Christmas cocktail parties, ski and skate swap, cookbook, pancake supper and the local telephone directory. Proceeds from all are used to benefit Northville public schools.

Newcomers plan coffee, pizza events

"Our main purpose is to make you feel more at home in the community" — that's the message Northville Newcomer president Sharon Valrance wants new residents of the community to receive. All residents who have lived in the Northville school district five years or less are invited to attend the fall coffee which traditionally begins the club's membership drive.

It will be held at 7:30 p.m. September 9 at First United Methodist Church on Eight Mile near Taft. Membership

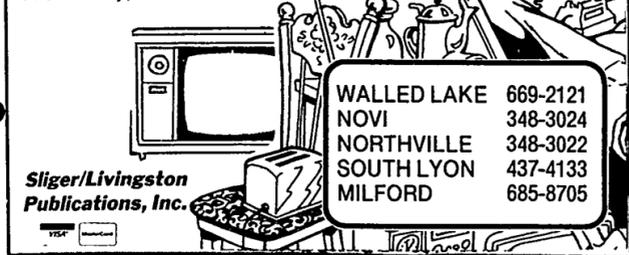
chairman Debbie Gesdorf may be contacted at 349-6412, or Mrs. Valrance at 420-2201.

Reservations are being taken through next Wednesday for the first couple event of the year, a "Make Your Own Pizza" party designed to help newcomers become better acquainted while they work together to build award-winning pizza creations September 18.

Gerrie Dent, 348-1668, is taking reservations — cost is \$10 a couple including beer and wine. Those attending are being asked to bring an appetizer or dessert to pass.

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The Northville Record 349-3627

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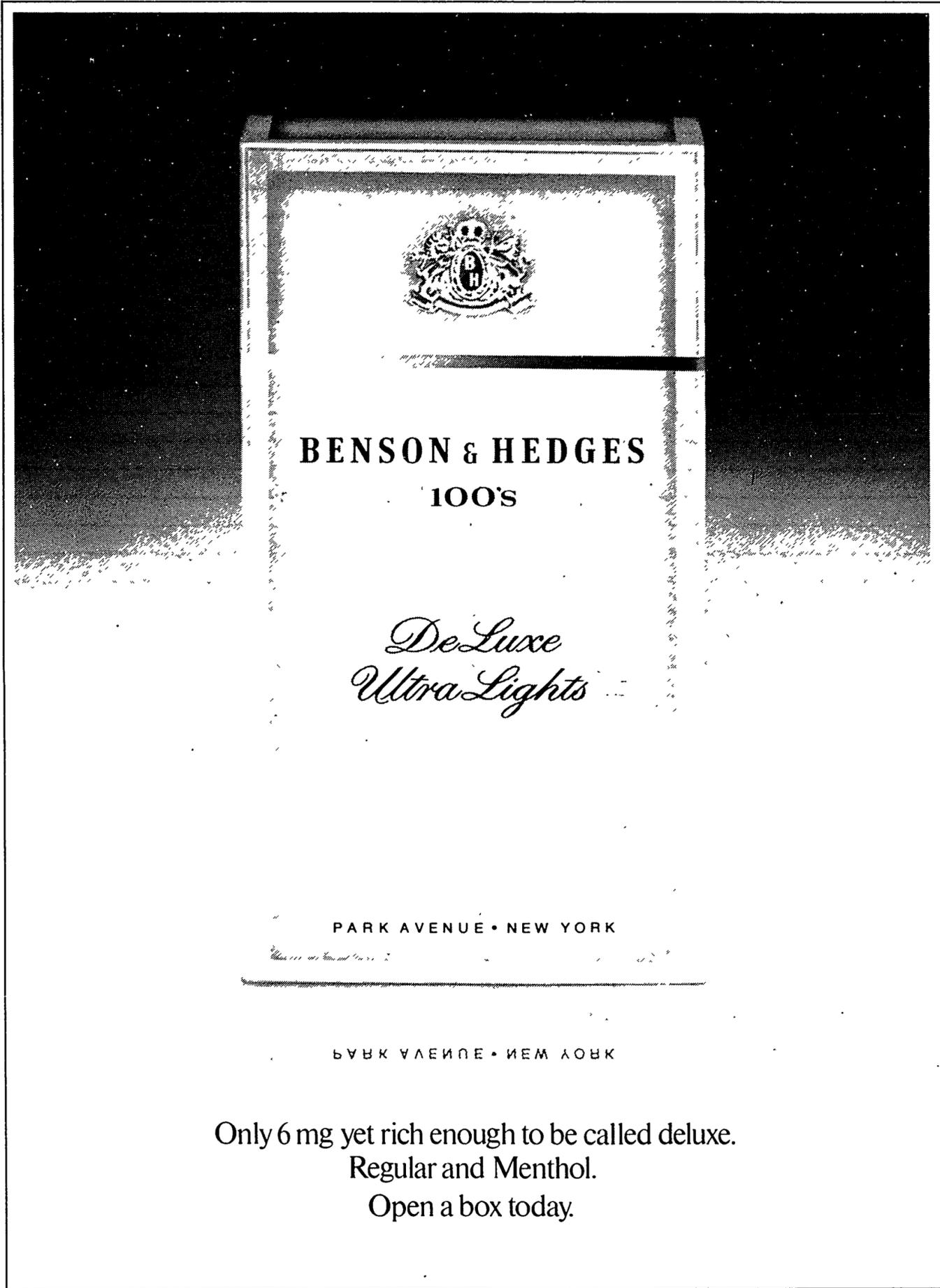
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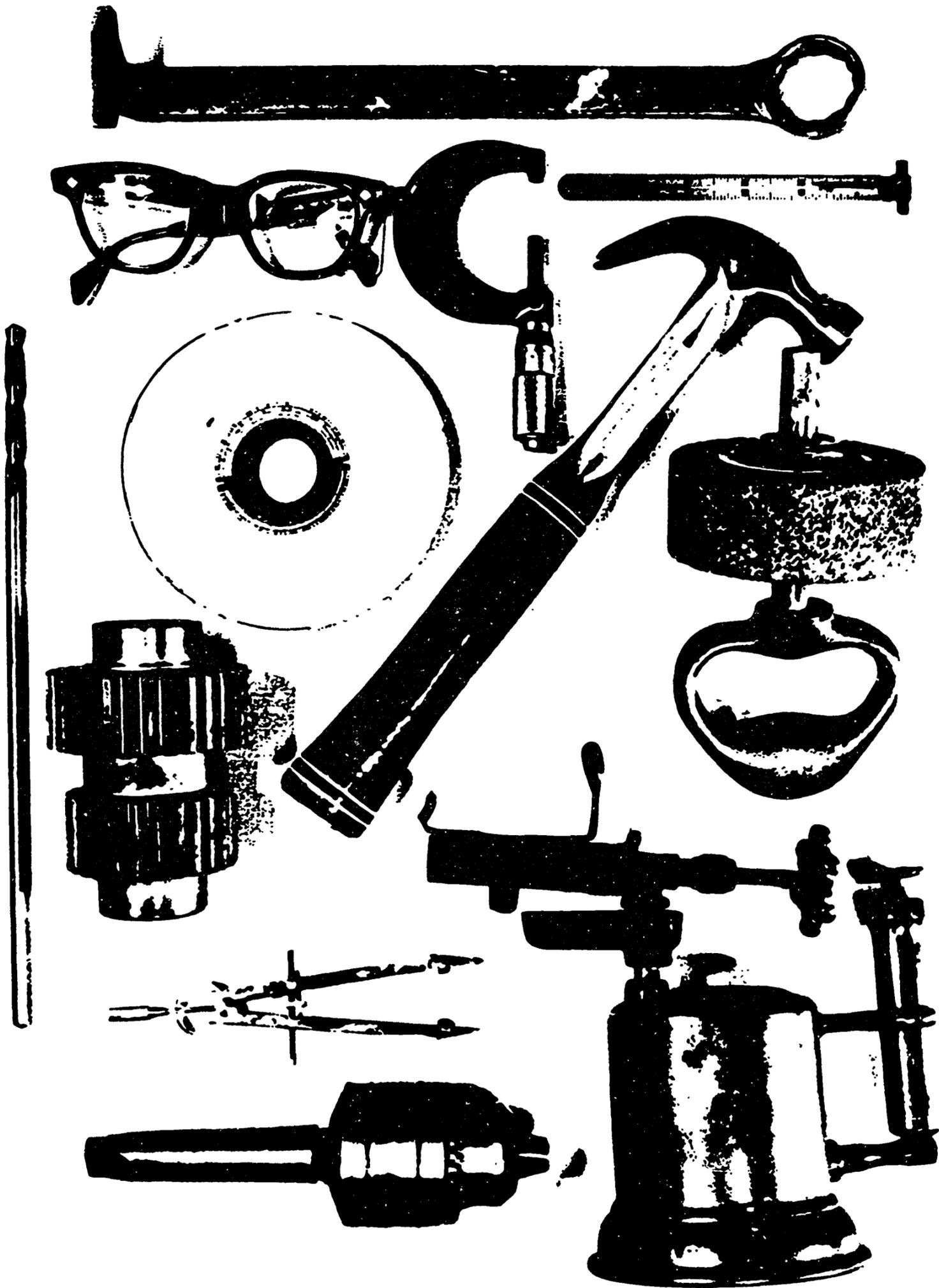
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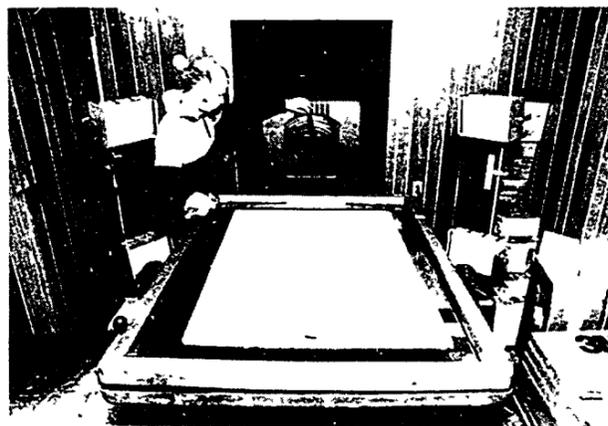
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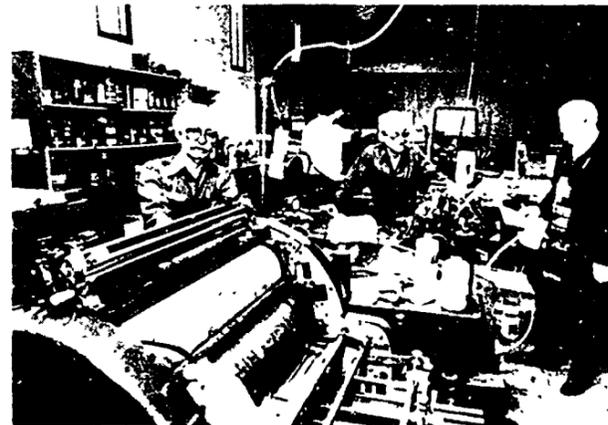
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BUSINESS & INDUSTRY

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Novi



FECHT

Novi is a place with an attitude all its own — a positive one.

"Community pride is a real factor in Novi and it's been building over the past three-four years," says Novi City Manager Edward Kriewall. "People are starting to feel good about Novi, and they should. We have a lot of things going for us and we don't see it stopping."

At a time when businesses are packing up and leaving the State of Michigan, in Novi new businesses still are opening their doors. One of the city's attractions is its proximity to both Detroit and Lansing. Novi is served by the largest highway interchange in the world. Expressways I-96, I-696 and I-275 all serve the community, and Detroit Metropolitan airport is 21 miles away.

Other transportation is provided by the C & O railroad. With that incentive and others, Novi has been able to attract development. During 1982 commercial and industrial concerns broke ground and scheduled grand openings.

Development continues in the section of the city known as the "regional center area," and offices went up on Novi's southern boundary.

They were welcomed by the city's existing business concerns. Novi's commercial development now consists of one major shopping mall located near the center of the city and two small convenience-oriented shopping areas, one at Novi Road and Grand River Avenue and the other at Ten Mile and Meadowbrook roads.

Twelve Oaks Mall, located at Interstate Highway 96 and Novi Road, was opened to the public on August 2, 1977. The mall, parking facilities and peripheral road network encompass a total of 103 acres. This complex is the first phase of a total 300-acre development.

The mall has four major retailers: J. L. Hudson, Sears Roebuck, JC Penney, and Lord & Taylor. Tenant space in the mall is completely enclosed, with a climate-controlled central mall area.

Tenant space was reported to be nearly 84 percent leased by early 1980, providing 154 retailers, specialty shops, and stores arranged on two levels. Also included in the center is a cinema complex with five theaters and a seating capacity of 1,650.

The development is privately funded by Novi Associates, a partnership consisting of Dayton Hudson Properties, Homart Development Company and the Taubman Company.

Each of the major retailers in the mall have developed their own marketing studies indicating that the marketing area encompasses the highest per capita income area in Michigan and one of the highest in the United States.

Ultimately, development on the balance of the 300 acres will include a medical center, which has opened, several auto dealerships, residential development and other commercial establishments, all of which will be located around the center itself.

Across from the mall is West Oaks Shopping Center. K mart, Kroger and Service Merchandise are the major retailers. Additional retail shops, restaurants and banks are planned for the shopping center.

The Sheraton Oaks Hotel, with more than 220 rooms, restaurants, banquet facilities and a lounge, opened in the same area in July. Convention facilities are now being investigated by the Pico Management firm.

Kriewall comments: "We feel the convention prospects for Novi are looming larger all the time with the recent opening of the Sheraton Hotel. Some of our mission is in that direction."

Orchard Hill Place, an office park located in the southeastern portion of the city is currently under construction.

Buildings for two companies — Digital Equipment Corporation and Norris Industries — already have been completed and are being occupied. Construction of the Hewlett-Packard building is now underway. Construction of a 275-room Novi Hilton also is expected to get underway this year.

All four of the first four tenants in Orchard Hill Place are Fortune 500 companies.

The office park is being developed as a high technology center. High tech, the new electronic industries sweeping the country, are exactly what Michigan has been trying to attract to the state to revitalize and diversify the economy.

Novi has a small, but strong industrial tax base. It is working toward the development of additional industries, especially light industrial developments.

"Our industrial development is a mix. There is a lot of light industry coming into town and now we are getting high tech offices," Kriewall says. "It is a good mix; it's fairly well diversified. We don't want to

Continued on page 6

BUSINESS & INDUSTRY

All glass is Marcus' specialty

Ask Tom Marcus the secret to success and he responds without a moment's hesitation — "You've got to treat people right."

"Treating people right" has proven to be a successful formula for Marcus and his wife Thelma, who own Marcus Glass at 25914 Novi Road in Novi.

"The philosophy has worked well for us," admits Marcus, who founded his company back in 1970.

"I tell everyone who works for me that we have only one rule here — 'treat people like you'd like to be treated.' It's the way we treat our customers and the way we treat the people who work for us.

"Treat people well and they'll tell their neighbors and come back themselves when they need something else. It's not only a nice way to do business, it's a good way to do business."

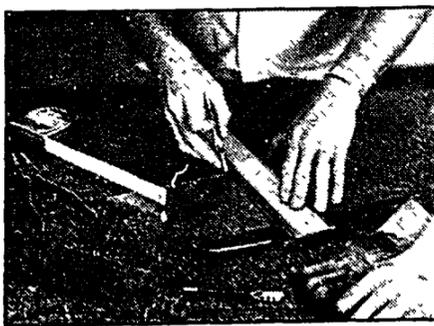
Although Marcus Glass is now more than 12 years old, Marcus has worked with glass for the past 18 years.

And he gives the distinct impression that the reason for his success is due more to his philosophies about how to treat people than standard business acumen.

"We probably shouldn't have made it," he admits about the decision to go into business for himself.

"There was nothing out here when we opened our first store on Grand River back in March of 1970. Willowbrook and Echo Valley were the only subdivisions back then. We lived in Willowbrook and I can remember being able to walk out the back door and hunt pheasant in the fields behind the subdivision.

"We came to Novi because we liked

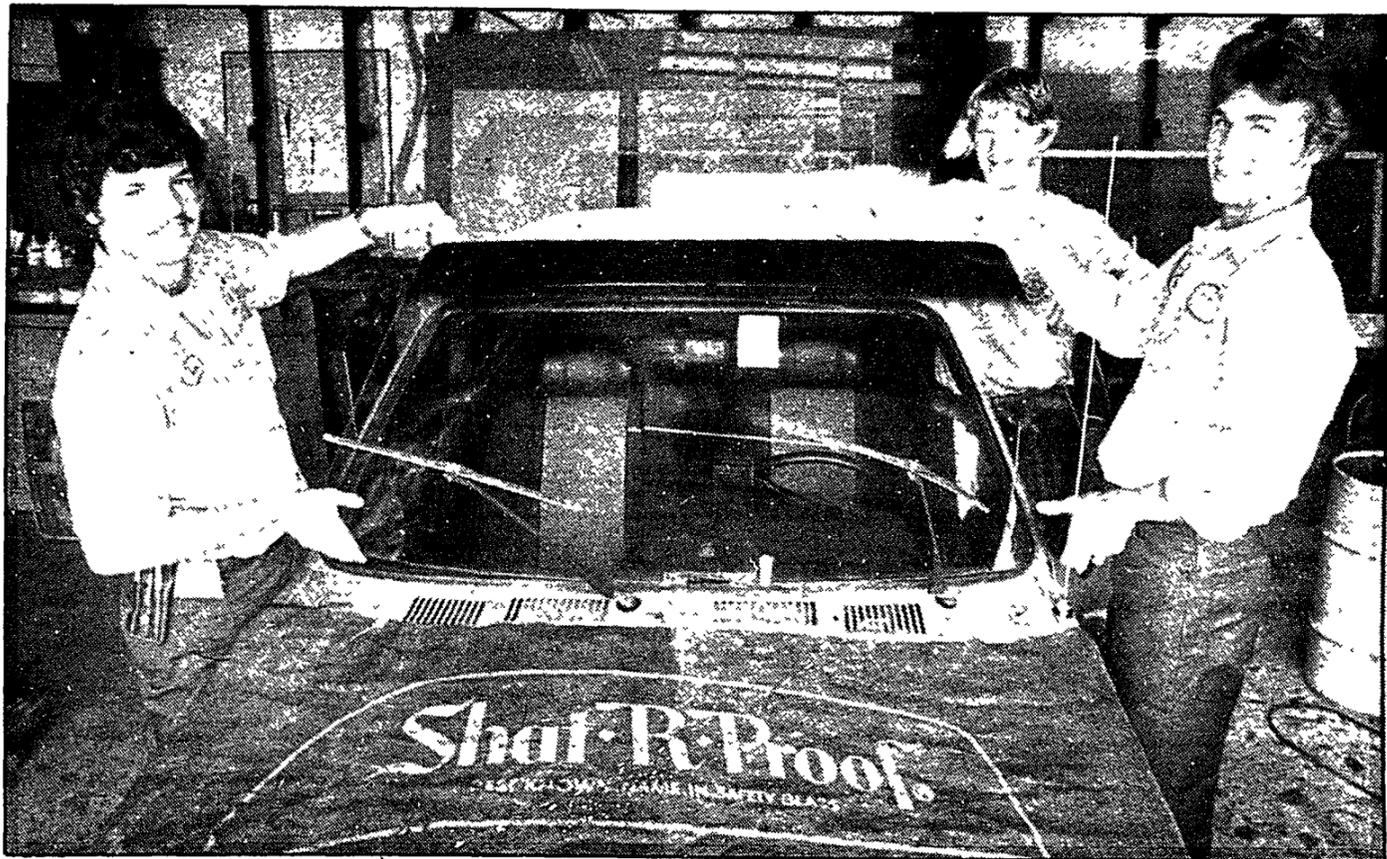


'You've got to treat people right.'

— Tom Marcus

the area. I knew a lot about glass, but I didn't know the first thing about business. I didn't even know you had to pay to be listed in the Yellow Pages.

"Thelma was shocked when I told her I had quit my job to start my own company in Novi, but she was a bookkeeper and was able to show me a lot about running a business. It's been a good combination; I take care of the glass and Thelma takes care of the business.



"And," he adds, "we've been successful. Even in times like these, we're doing well. Our customers have been awfully good to us. We really owe our success to our customers."

The specialty at Marcus Glass is, appropriately, glass.

"That's what we do," says Marcus. "If it involves glass, we do it."

Marcus says his business is roughly one-third automotive, one-third exterior and one-third interior.

"If you need a windshield replaced, we'll do it while you're waiting," he said. "We do a lot of industrial and commercial work, and we also do a lot of residential work.

"We handle all different types of residential screens and windows, and we've found a lot of demand lately for such things as mirrors and glass tabletops.

"Plus, we handle all window parts. We'll go all over the country to find parts for valances for people who need them. We draw people from all over the state," he continued. "I had one man tell me that if we don't carry it, nobody will."

When people come to Marcus Glass, he says, they know they'll get good quality merchandise and the company will stand behind it's work.

"I don't deal with companies whose products don't measure up," he says. "They may be cheaper in the short run, but in the long run they're more expensive because they have to be replaced.

"Plus we stand behind everything we do. Standing behind your work is extremely important if you want people to become repeat customers.

"I've replaced windows and mirrors for customers even when we weren't at fault. In the long run it's good for

business because people will tell their neighbors about it when they've been treated right, and they'll come back themselves because they know we stand behind our work.

"Our main goal is to retain our customers," he added. "After they've walked through our door the first time, we want them to keep walking through that door whenever they need glass."

Marcus also credits his employees for the success he has encountered.

"We've been fortunate," he says, "to have retained loyal employees. Working with glass is a skilled trade. You've got to have as much specialized knowledge as a plumber or electrician to do the job right."

Pointing out a file of numerous letters from satisfied customers about the courteous treatment they've received

from his employees, Marcus notes that his workers are local people.

"Take Tommy Ford, for example," he says, naming one of his workers. "Tommy's a local boy who's worked here nine years even though he's only 27.

"I used to watch him play on the high school football team.

"We're family here. We don't take out much money for ourselves; we take care of our help and we put it back in the business.

"We don't just work here. We live here, we play here and we go to church together.

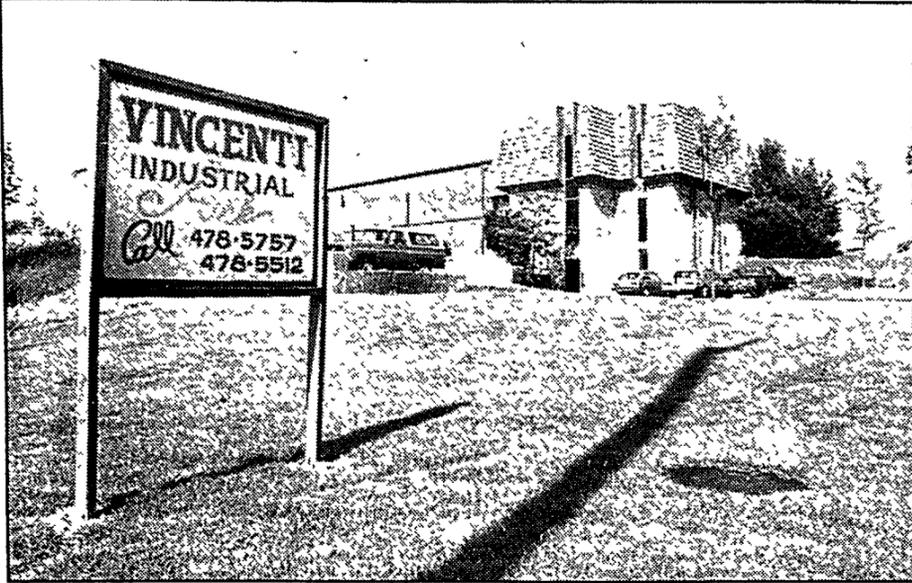
"I'm proud of my employees and I'm proud of my business. It's an awfully good feeling to know you can be successful just by treating people how you like to be treated."



This story paid for by Marcus Glass

Novi

Continued from page 4



develop industry that is highly automotive related, because when the car companies go down everything is down. We may not have any of the Big Three's auto plants, but then we don't necessarily want them."

There are more than 73 industrial sites in the City of Novi. The city has provided for industrial development in areas zoned for industrial parks, as well as along some major traffic corridors such as Grand River Avenue. Industrial parks are located on Nine Mile, between Meadowbrook and Novi Roads, and on Meadowbrook just north of Grand River.

With the new businesses have come more jobs.

"Novi has probably created more jobs for people, especially young people, than most communities around," Kriewall says. "Twelve Oaks Mall is a major employer and in the future we're looking for more hotel business and office jobs. We hope to see this continue.

"We think that for those who live in Novi their chances of getting a job in Novi is as great as in any place in the area," Kriewall said. "It's something that helps build a better community — people don't have to leave the community to get out and make it on their own."

Novi has 31 major employers. They range from retailers in Twelve Oaks Mall to a variety of industrial concerns. Among those employing the largest number of people are:

Allor Manufacturing, Inc. — 67 employees; Arkin Distributing, Company — 75 employees; Burger King — 50 employees; B&V Construction 120 employees; Detroit Concrete Products Corporation — 67; Digital Equipment Corporation — 200 employees; Emblematics Products of U.S.A. — 60 employees;

Firebaugh and Reynolds Roofing Company — 120 employees; Gordon Sel-Way, Incorporated — 110 employees; Guardian Industries — 489 employees;

J. L. Hudson, Company — 605 employees; William H. Kelly, Co. — 98 employees; Frank W. Kerr, Company — 98 employees; K mart Corporation — 129; Leading Automation — 61 employees; Lord & Taylor — 200 employees; McDonald's Hamburgers — 57 employees;

Michigan Tractor and Machinery, Company — 270 employees; Multi-Elmac Company — 160 employees; Novi Manufacturing Company — 73 employees; Olga's Kitchen — 72 employees; Omicron — 67 employees; JC Penney Company, Incorporated — 260 employees;

Picker International, Incorporated — 65 employees; Portec, Incorporated — 264 employees; Providence Novi Ambulatory Care Center — 84 employees; Service Merchandise Company — 57 employees;

FECHT Steelcrete Company — 75 employees; Uniflow Corporation — 63 employees; and Woodland Medical Group — 100 employees.

Those businesses also contribute to the city's coffers.

During 1981 Novi took in approximately \$1.9 million in local property taxes, and the city expects to collect \$2 million in property taxes toward its \$4.9 million budget for 1982-83.

Although a breakdown of taxes paid by residential versus business concerns is

cent, while agricultural properties were approximately three percent of the SEV.

The top tax payers in the community and their SEVs are: Novi Associates, \$19.1 million; Dayton Hudson \$5.9 million; Detroit Edison, \$5.6 million; Sears Roebuck & Company, \$4.8 million; Portec (Paragon), \$3.7 million; JC Penney Company, \$3.4 million; Michigan Tractor, \$3.2 million; Guardian Industries, \$3.1 million; and Chateau Estates, \$3.1 million.

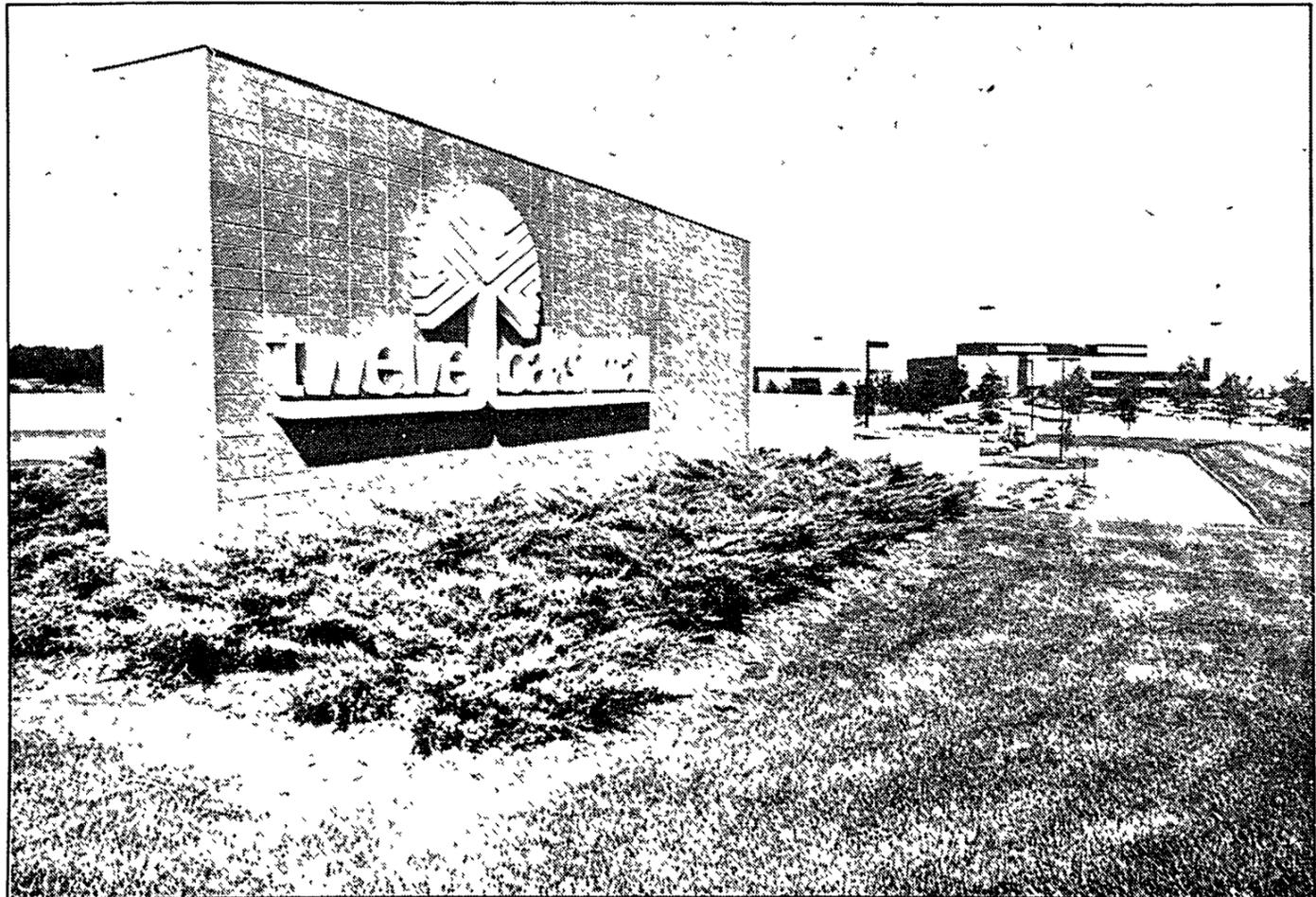
The growth of the commercial and industrial development provides a larger tax base for the community; the need to increase taxes to residential homeowners is somewhat decreased. There are 8,669 homes in Novi, plus six apartment com-

'We think that for those who live in Novi their chances of getting a job in Novi is as great as in any place in the area. It's something that helps build a better community — people don't have to leave the community to get out and make it on their own.'

**Ed Kriewall,
— Novi City Manager**

"The city council is focusing in on architectural controls and various criteria have been set down for granting liquor licenses, as well as using the planned development option in the regional center area," Kriewall continues. "We've had new design standards developed by our engineers. And our ordinance work has all pointed toward putting our house together for the future.

"Now we have a drainage program, recently approved by the voters, that will make the city attractive for business and industry," Kriewall states. "We have an ongoing road program and otherwise our utilities are in place throughout the community.



not available, city officials noted that for the first time this year residential property made up less than 50 percent of the total State Equalized Value (SEV) of property in the community.

The State Equalized Value is estimated at 50 percent of true cash value of property.

The total SEV of property in Novi has been steadily increasing over past years — in the past four years alone there has been a 90 percent increase in the city's total SEV. In 1981 the community's SEV hit nearly \$388 million.

During 1982 commercial properties made up approximately 27 percent of the SEV, industrial properties made up 20 per-

plexes with rental units. The city has 22,500 residents.

Although Novi has continued to move forward, city officials note the city is one of many across the state looking for development.

"We feel very fortunate that we have been able to attract growth and development over the past 10 to 12 years," Kriewall says. "Now we feel we are on the verge of moving into a new direction — actively promoting Novi and pursuing additional quality development.

"We've seen this unfold over the past year with the Economic Development Corporation. One of its functions is promoting development," Kriewall adds.

"We've used quite well the general lull in development to prepare ourselves for future growth demands. We have a good feeling about where we're headed," Kriewall says.

"We're ready for growth when it returns and will actively pursue quality development."

One problem that has plagued the city is the availability of sewer service, but Kriewall says even that situation is improving. "We've received very encouraging signs regarding sewer capacity with the state receiving funding for Super Sewer," he says.

"Things are looking very rosy for Novi."

U-Hauls are Novi firm's product

Construction of truck bodies and equipment for the U-Haul rental market has been the backbone of business at Novi Manufacturing Co. since the Seeley Road plant was built in 1964, says president Henry P. Kelly.

Currently, Kelly says, the plant is producing five different U-Haul products. These include the "Easy Mover," a small-sized truck with an automatic transmission that almost anyone can drive and that is geared and designed to save gasoline; the four by eight "utility van," a small, light trailer good for long-distance moves; and a heavier four by six, open trailer good for cross-town moving. The tailgate of that trailer acts as a ramp for easy loading.

Novi Manufacturing also currently assembles an engine hoist for U-Haul, as well as a new dolly for transporting front-wheel-drive vehicles for long distances.

That "converter dolly" was chosen by the Greater Michigan Foundation as product of the year, Kelly says with pride.

The company is housed in three separate buildings totalling about 38,000 square feet on the approximately 18-acre site, which has room for storing approximately 1,500 truck bodies outdoors.

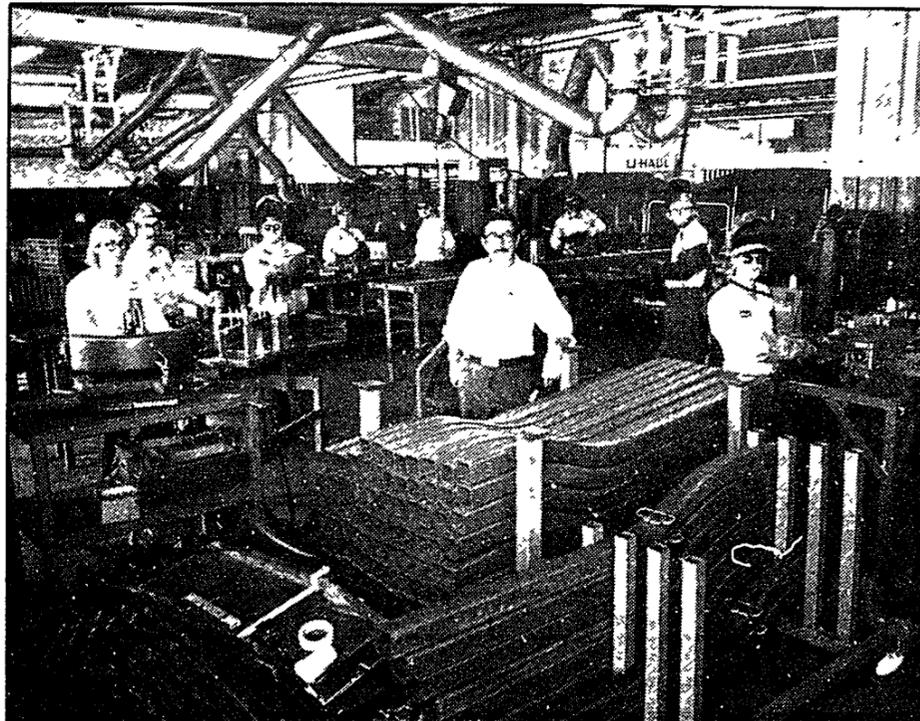
Kelly attributes the success of his company to lots of hard work by himself and his 70 employees. Favoring placement of people into jobs that suit them, Kelly explains his management philosophy.

Perhaps it is the variety of jobs and Kelly's faith in his employees' abilities to develop many different skills that accounts for the longevity of his employees — the average length of an employee's career with Novi Manufacturing is six and a half years, and 20 of the 70 employees have more than 10 years' seniority.

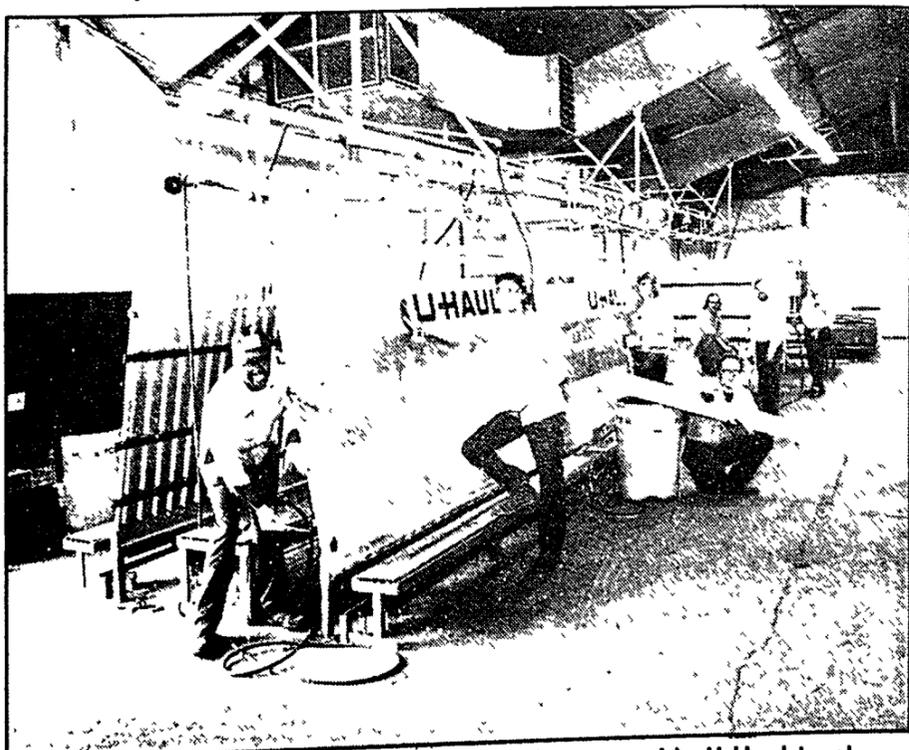
The work done by those employees at Novi Manufacturing, Kelly says, lives up to U-Haul's eight-step product guide governing production and the final product. That guide includes safety, utility value, durability, repairability, advertisability, distributability, cost, and appearance.



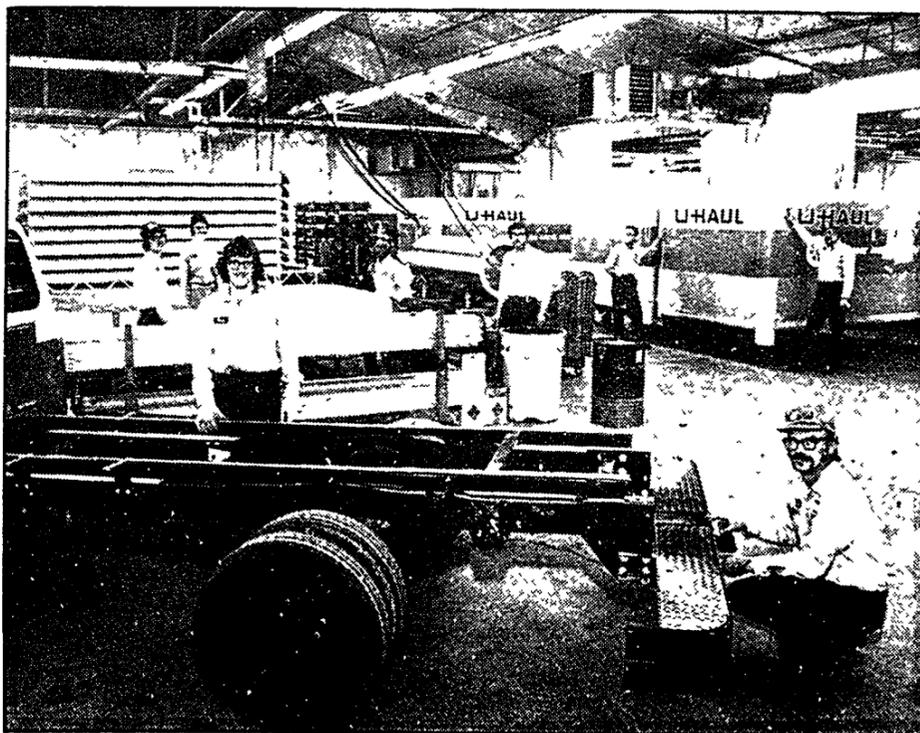
Novi Manufacturing Co. president Henry P. Kelly displays the five U-Haul products currently assembled at the Seeley Road plant. The products, from left to right, are a four by eight closed trailer, a four by six open trailer with back ramps, an engine hoist, a tow dolly for towing front-wheel-drive vehicles, and the "Easy Mover" truck.



Almost all of the assembly of the U-Haul "converter dolly," used to tow front-wheel-drive autos for long distances, consists of welding.



Employees of Novi Manufacturing Co. assemble U-Haul truck bodies and trailers using pre-shaped aluminum panels. The crew sometimes assembles as many as ten trucks per day.



Workers at Novi Manufacturing Co. get ready to install the completed aluminum truck bodies onto the truck chassis

This story paid for by Novi Manufacturing

BUSINESS & INDUSTRY

Cold, snow welcome to Stevens Industries

"We pray for cold and snow," says Frank Stevens, president of Stevens Industries and Cabot Chemical Corporation, distributors of X-2 ice melting chemicals.

"A good winter for me is what others call a bad winter," he adds. "Last year was a good winter. It was my best year ever," says Stevens, smiling over his "Frank" coffee mug.

The industry president and his wife, Catharine, Farmington Hills residents, own Stevens Industries and Cabot

Chemicals, headquartered at 24560 Novi Road in Novi.

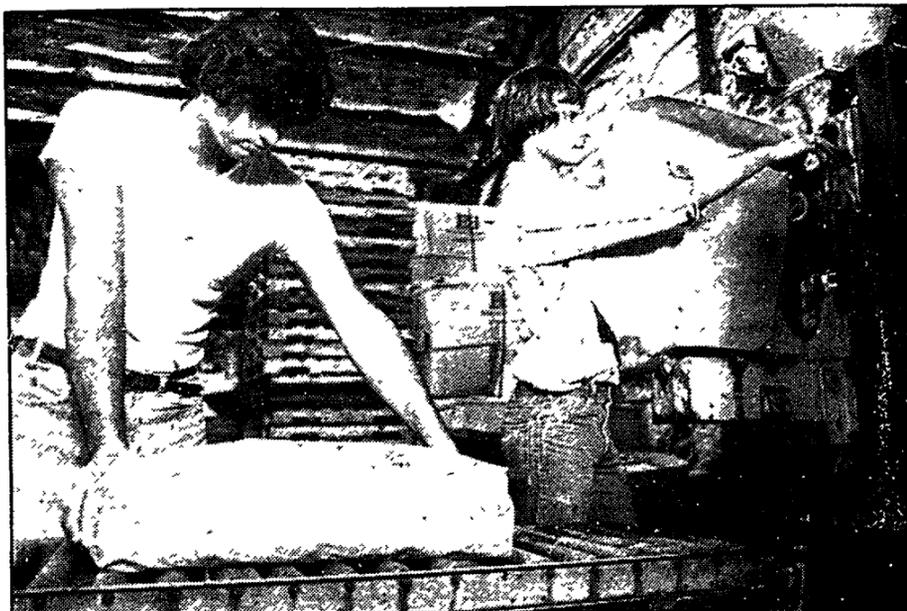
In addition to ice melting chemicals, Cabot Chemicals also manufactures industrial hand soaps. "Go into most any fast food bathroom and there you'll find our hand soap," says Stevens. The soap may have another company's name on it, he explains, because he sells to other distributors.

Stevens Industries and Cabot Chemical Corporation distribute to the entire U.S. as well as parts of Canada and Mexico.

Since setting up headquarters in Novi in 1973, the corporations have expanded "to 20 times the original size," Stevens says. The president claims he expects this growth rate to continue at the same healthy clip, provided he can get commensurate access to the chemicals needed to manufacture his 67 different products.

Besides ice melting chemicals and hand soap, the corporations manufacture and distribute industrial cleaners and degreasers, automotive aerosols, paints, sealers, tapes and adhesives.

Despite the size of his operation, Stevens is "not labor intensive." The Stevens' employ "five, maybe 10 peak" at the Novi facility. Yet they have many distributors throughout the U.S.



Stevens explains his "best year ever" with aplomb: "Our sales are good because X-2 ice remover is cheaper to use than salt. Not by the pound — it costs three times more than salt. But it goes 10 times further and works 30 times faster."

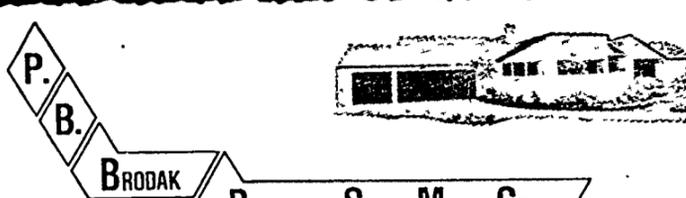
He adds that his product will work in 20 degree temperatures or lower, but other competing products will not. Other products need heat to melt ice whereas X-2 melts by attracting moisture.

Stevens says he sees far greater application for his products and hopes to overcome the storage problems large buyers face in stocking the needed winter supply of ice melting chemicals.

In addition to the development of new products, the Stevens are helping fund the development of the future Trans-X Industrial Park, which is under construction at Novi Road, just south of Grand River. Stevens Industries and Cabot Chemical are located in the future Trans-X Industrial Park area.

*This story
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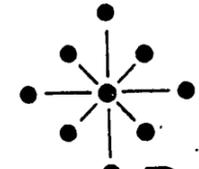
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Customers are 'family' at Foote

Seventeen years of success in tractor sales and service, the last four of them in Novi, must mean the Foote family is doing something right.

Charles and Betsy Foote and their daughter Lisa constitute the "Foote" in Foote Gravely Tractor, Inc., 46401 Grand River in Novi.

Although Lisa admits that the Gravely tractor has made her family's business (see why in the inset), the "Rolls Royce of tractors" is no longer the business' only product line.

"We sell just about any motorized yard or garden tool, plus kerosene heaters," says Lisa.

The Footes recently began dealing in Kubota tractors and small excavators. Kubota is the number one manufacturer of diesel tractors in the world.

Foote Gravely Tractor, Inc. also carries a 10-model line of Kero-Sun kerosene heaters, Green Machine trimmers and snow blowers, Lawn Boy mowers, Gilson tillers and blowers, and Poulan chain saws.

The Footes don't pick up a product line lightly, Lisa explains, because they feel they owe it to their customers, many of whom they know by name, to sell only quality products.

"We really like to take care of people," explains Lisa. "The products in our store are products very carefully selected on the basis of quality, serviceability, and parts availability.

"We like to check with other dealers before we take on a line to make sure the product is going to be serviceable."

Service is obviously important to the Footes. "We service everything we sell," says Lisa. But service includes more than just fixing tractors and implements for home gardeners and commercial concerns.

"We wouldn't have a business without our customers," explains Lisa. "We're here to serve them, and we try to do something for everybody who comes in the door."

"Something" could be anything from helping the customer select the im-

'When someone comes in the door, we are going to help them before they leave. Even if they don't buy anything from us we want to help them get what they need.'

**— Lisa Foote,
Foote Gravely**

plement best suited to their needs, giving on-site demonstrations of equipment, fixing a needed implement in a matter of hours, or even tracking down a necessary part at another dealership.

"When someone comes in the door, we are going to help them before they leave," says Foote. "Even if they don't buy anything from us we want to help them get what they need."

Foote Gravely Tractor, Inc. has also become involved in the Novi community.

A 1981 pumpkin-growing contest in which the Footes distributed free seeds in the spring and judges pumpkins in the fall raised money for Rochester's Leader Dog School.

This year, Lisa says, the Footes have joined forces in sponsoring the contest with Novi's Parks and Recreation Department, and at least some of the proceeds will go to a community project. The Footes are also active in the



Chamber of Commerce and Novi Youth Assistance.

"Novi is a tremendous area for us,"

says Lisa with a smile. "We really like the people...We treat everybody like a member of the family."

Gravely tractor quality 'made' Footes' business

Dealer Lisa Foote gives Gravely tractors the credit for "making" her family's business, and looking at Gravely's track record, it's easy to see why.

Gravely tractors have been manufactured since 1916 by the Gravely Motor, Plow, and Cultivator Company, originally based in Dunbar, West Virginia. The Foote family's pride and joy is a 1927 Gravely cultivator in working condition.

The longevity of the Footes' cultivator is common in Gravely equipment, says Lisa Foote, who estimates that the age of the average Gravely tractor is about 20 years, well above the average for other tractors.

Gravely now manufactures its traditional two-wheeled tractor as well as four-wheeled models with both gasoline and diesel engines.

"To sell a Gravely, you really have to believe in Gravely," says Foote. "They're more expensive ... but they're worth it," due to their longevity and quality.

Part of the Gravely secret, Foote said, is that Gravely products are solidly manufactured. The all-gear engine has no easily-breakable pulleys or belts, and the gear drive gives attached implements more power.

While other tractor makers have turned to cheaper, less durable fiberglass for tractor bodies, Gravely tractors are still made entirely of metal.

"While the others have gone down in quality, the Gravely has

maintained quality," explains Foote. "I don't consider the other tractors as competition."

Besides durability, Foote says the Gravely philosophy includes making every type of attachment to fit on the Gravely tractor, so that the average owner needs only one machine. Gravely currently manufactures 27 tractor attachments, and has made as many as 47 through the years.

Attachments include a sulky with a steering wheel for those who don't want to walk behind their two-wheeled tractor, all types of mowers, tillers, a low pressure water pump, and a generator.

"Attachments are made with a planned non-obsolence," explains Foote. "Anything Gravely makes today can be retrofitted to an old tractor, or a new tractor can take old attachments."

Parts for the Gravely tractor engine have the same interchangeability as the attachments, Foote said, making sure that virtually every Gravely tractor, no matter how old, can be restored to working condition.

"There's just no killing the Gravely tractor," says Foote. "We have references to all of the original model numbers, and they've kept things universal. That's why Gravely is a good investment...it makes sense to buy a tractor you know you will be able to maintain. This tractor, this whole idea, it will probably never die."



This story paid for by Foote-Gravely

BUSINESS & INDUSTRY

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- a complete line of rugged Onan



'We offer comprehensive service. No matter what a customer buys, we can take care of the whole thing.'

— Don Grau

products, including engines, generators and switches;

- and the State's finest recreational vehicle service facility.

Standby serves contractors, industrial markets and individuals.

Both the Novi and Grand Rapids locations have generators from one through 1,000 kilowatts, industrial engines from seven through 115 brake horse power and automatic transfer switches from 30 to 1,750 amps.

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Standby Power is Michigan's Onan distributor, providing complete sales, consultation, service, parts and warranty for all Onan products. (Onan Corporation is a subsidiary of McGraw-Edison Company, Minneapolis.)

Customers will find a wide power range at a wide price range. The product quality is standard — the finest.

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"We're totally dedicated to the Onan



line. Customers won't have to worry about where to get their engines or generators serviced and repaired. We offer comprehensive service. No matter what a customer buys, we can take care of the whole thing," says Sales Manager Don Grau.

Standby eliminates for customers the hassles of diffused responsibility. "Even if the generator is from one company, the engine from another, the switch from a third, we can service all three," says Grau.

Standby Power also has six bays to service RVs. "We offer complete mechanical service for motor homes, trucks, buses — all RVs," Grau says.

Standby has offices in Novi (43700

Twelve Mile) and Grand Rapids (2745 29th Street). The firm has 79 dealers throughout the lower peninsula.

For further information call (313) 348-6400 or (616) 949-7990.

This story paid for by Stand By Power



WILLOWBECK FARM NURSERY

Classes in the Willowbeck Farm Nursery, located at 21633 Beck, are designed for children 2½ to 6 years-old, providing for social interaction, physical, mental, intellectual and emotional growth. Each class session is 2½ hours and offers opportunities for experimenting with various art media, scientific phenomena, literature and music activities.

Willowbeck Nursery opened in December, 1975, and has served the communities of Northville, Novi, South Lyon, Plymouth, Livonia, Wixom and Wall-ed Lake.

Both morning and afternoon sessions are offered Monday through Friday. Enrollment is limited to 20 students per class.

According to Director Lane Norton, openings available this fall are the morning Monday and Wednesday sessions for pre-kindergartners and the morning Friday session for 2½ to 5 year olds.

Tuition depends on the number of sessions (2½ hours) each child is enrolled. Fees for morning classes are \$6.25 for one session per week, \$6 for two sessions per week, \$5.75 for three sessions per week, \$5.50 for four sessions per week and \$5.25 for five sessions per week.

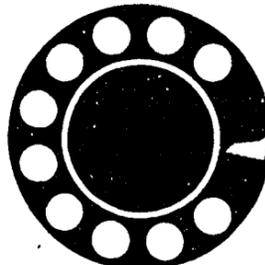
If two children attend from the same family, the second may attend for \$4.25 per session.

Afternoon classes for Pre-Kindergarten Enrichment are \$6.25 per session. Morning classes are held from 9-11:30 a.m. and afternoon classes are from 12:45-3:15 p.m.

This year's staff includes Program Director Sue Todd, Carolyn Robson, Stacey Morgano and Donna Spencer.

Orientations will be held September 9, 10 and 11, and classes are scheduled to begin September 13. For more information contact Lane Norton at 349-7023 or 349-2467.

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BUSINESS & INDUSTRY



Rymal Symes Realty: Novi no longer No. 6

Conrad Jakubowski has faith in his instincts. They've served him well.

"Some people said we were a little goofy when we opened our office in Novi 10 years ago," said the president and sole stockholder in Rymal Symes, a Realty company that's been around since 1923 and also has an office in West Bloomfield.

"There were Realtors all around us but nothing in Novi. We were the first Multi-List broker in Novi; we thought Novi had a lot of potential."

Jakubowski takes pride in the fact that Novi is now considered a prime residential area, but says it was not always that way.

"We really had to sell people on Novi," he recalls. "People told us not to say 'Novi' in our ads and say we were 'near Northville' or 'just outside Farmington' instead."

"Other Realtors used to ask us if 'No. 6' was somewhere in Michigan. I was introduced at meetings as the Realtor from No. 6."

"But when people asked where 'No. 6' was located, I'd tell them. And whenever we got a lead, we used to bring the people out to Novi and show them it was an awful nice place to live and raise a family."

Jakubowski said that it's no longer difficult to sell people on Novi. They know it's a nice community and the de-

mand for housing is high. An important element in Novi's reputation, he says, is the reputation of its school district.

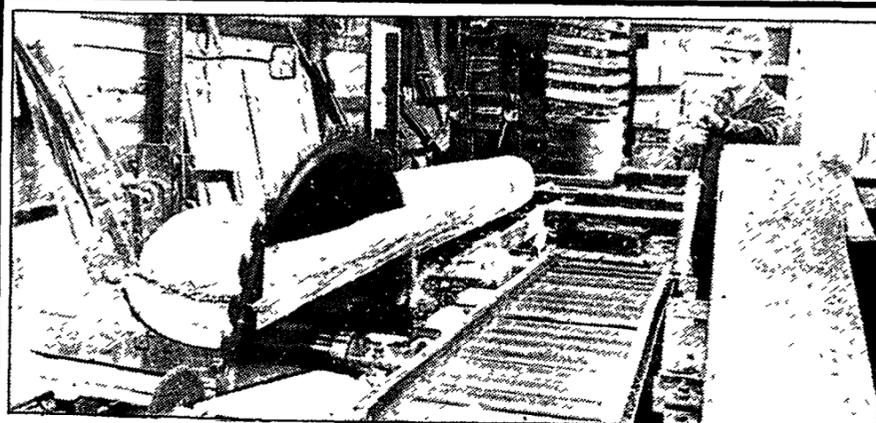
"The quality of the schools is still one of the questions people ask first," he said, "and we have something good to talk about when the question comes up."

And even though it's no longer difficult to sell people on Novi, Jakubowski and his staff at Rymal Symes are still very much involved in promoting the community.

"All my people live in Novi and work to make it a better place to live," he says proudly.

"Ten years ago we had to sell people on Novi. Now everybody's heard of Novi and knows it's a nice place to live. We don't have to sell people on this community anymore, but we're still very much involved in the community and working to make it even better than it already is."

**This story
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BUSINESS & INDUSTRY

Rick's: 'going all out' to serve the customer

"We are really going all out to make a good effort to be a top notch service center for our customers," says Rick Tipton, owner of Rick's Service Center in Novi.

"Going all out" at Rick's includes direct communication between customer and mechanic, customer education, and safety inspections and



road tests on almost every car. It is these features, Tipton says, that make Rick's the best place for car care in Novi.

"We're trying to keep a small shop attitude as we get bigger," he explains, noting that direct communication between customer and mechanic is an important part of that "small shop attitude."

Tipton, who employs seven mechanics at the three-year-old garage, explains that at many larger service centers, the customer describes their auto problem to a counter person, who then relays the message to the mechanic.

"There are big holes for misunderstanding in that," says Tipton. "Here, everybody talks to me or to my foreman." That, he said, closes the communication gap and makes for more effective auto repair.

"Seven out of 10 times the customer can tell you what's wrong with the car by describing how it acts," Tipton explains. "Every car has quirks and the person who drives it knows it best."

Although drivers usually know their car's characteristics, Tipton says one of the major sources of engine trouble — and trouble at the service station — is because people don't understand how their cars work or how important it is to maintain them.



"Ninety percent of problems happen because people don't understand their cars," he says. "Maybe they only get their oil changed every eight or ten thousand miles instead of every four thousand...then they wonder why they have engine trouble around 65 or 70 thousand miles."

At Rick's, Tipton says, mechanics explain every car problem to customers and often advise them of measures they can take to help prevent the problem from happening again. Tipton himself teaches auto maintenance and repair in Novi Schools' community education program.

Road testing and safety inspections for each of the 85 to 120 cars repaired per week help insure that there will not be a

repeat of the auto problem, Tipton says.

"We try very very hard to make sure there isn't a repeat repair," he explains. "Sometimes it happens but we stand behind our repair."

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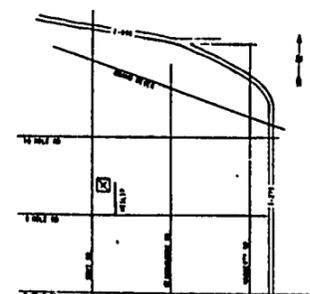
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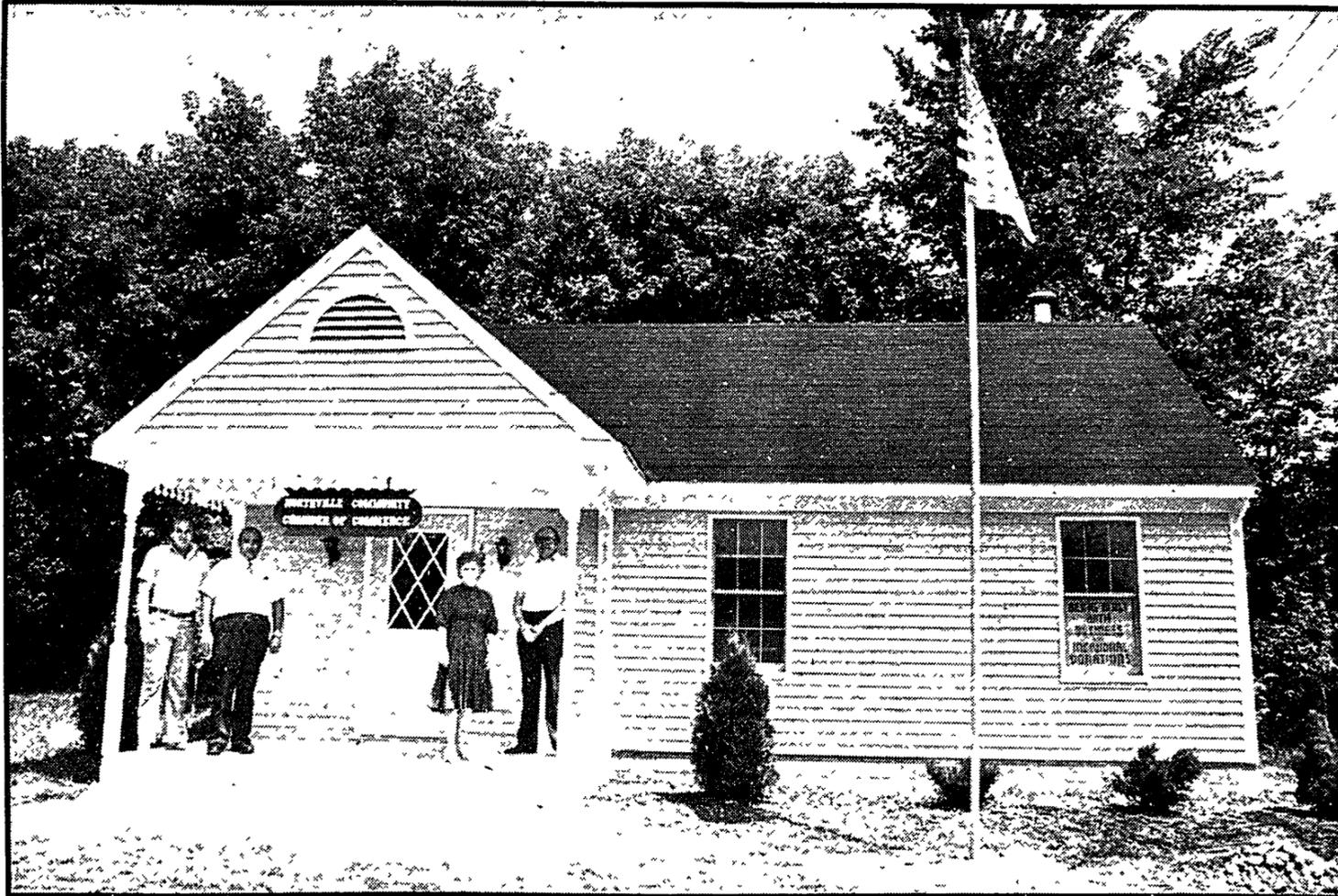
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Northville

Northville



FECHT

While the city and township of Northville are separate but adjacent entities, they have had a common business bond in the Northville Community Chamber of Commerce since 1964.

Current attendance is 73 members, reports executive secretary Kay Keegan, noting that at one time there were more than 100 members.

Organized to promote unity and improve relationships between businesses and customers, it is now a goal of the chamber to increase its membership, says Keegan.

With the chamber now located in its own building on Northville Road near the well, she is hoping to add members. An August 15 open house drew 90 visitors to the new facility.

"It's serving its purpose already," Keegan declares, explaining that people are stopping for directions.

Most of the current chamber memberships are of businesses, she says, with membership currently down due to the sluggish economy. Firms with 0-24 employees pay annual dues of \$75; those with 25-49 pay \$125; and those with 50 and more pay \$225.

Individual memberships, usually for professional people, are \$35. Individual members have full privileges except voting and right to hold directorship office. Keegan said she would like to see more individual memberships in the chamber.

She keeps a listing of all businesses, offices, stores, apartments (considered a business) and industries in both the city and township.

Currently there are 201 city listings and 128 township ones.

The chamber sponsors flea markets in both the city and township. The city markets in Northville Downs parking lot are held on the second Saturday of the month during the summer months. In the township, the markets are held in Northville Plaza Mall year round.

A successful promotion of the chamber had been the farmer's market held every Thursday in the parking lot downtown at Main and Hutton during the growing season.

Golf outings and a "city garage sale" on downtown streets have been other chamber promotions.

The chamber has been involved in promoting Northville's newly renovated downtown district, and Northville City Manager Steven Walters reports he's hearing many good comments by out-of-town visitors "discovering" Northville's downtown dining and shopping.

The city of 5,964 people has become known most recently in the Metropolitan Detroit area as a place with three fine restaurants — Elizabeth's French restaurant in Ware's Square, Genitti's Italian restaurant and MacKinnon's country French restaurant, the latter two both on Main Street.

"This is much more significant than the water wheel identification," observes Walters, explaining that the city is far more retail-oriented than it is to manufacturing. This is due partly to lack of area for industrial expansion.

"Probably if you needed a definition for this kind of business," the city manager adds, "you might call it tourism. Women come for lunch and then you see them wandering through the stores."

Inge Zayti, owner of the Marquis Boutique shops opposite MacKinnon's, confirms this influx of lunchtime shoppers.

The Victorian facades of the stores have been pointed up by the Mainstreet renovation that includes decorative brickwork, plantings, 1900s street lights and the four-sided town clock.

The city, however, has received national and state name recognition during the past several months for other reasons.

The closing and then the announced plans for reopening of the Ford Valve Plant, one of the first Henry Ford's original water wheel plants, received national coverage — along with the plight of the plant's appealing duck population.

More recently, the failure of the state to give the normal returns to communities with race tracks brought attention to Northville Downs and the oval for harness racing. The most recent slash of \$89,536 was less than announced initially but had a greater impact on the smaller community than did cuts to larger Livonia and Hazel Park.

However, while the short-run situation has a negative impact "as decreases in city revenues are substantial," Walters thinks the business outlook is positive.

"I think you will be looking in the next five years at some expansion downtown," he predicts.

Continued on page 14

BUSINESS & INDUSTRY



'Quality parts, on time, at a fair price.'
— Merle Huntington

Warren stamps in Northville

"Your friendly neighborhood metal stamping plant" is how proprietor Merle Huntington likes to characterize Warren Products, Inc. The Northville location is certainly neighborly enough, situated as it is at 637 Baseline, close to a local landmark.

"I think a lot of people come, say, to the cider mill (Parmenter's) and see us here across the street and kind of wonder what we do," Huntington said.

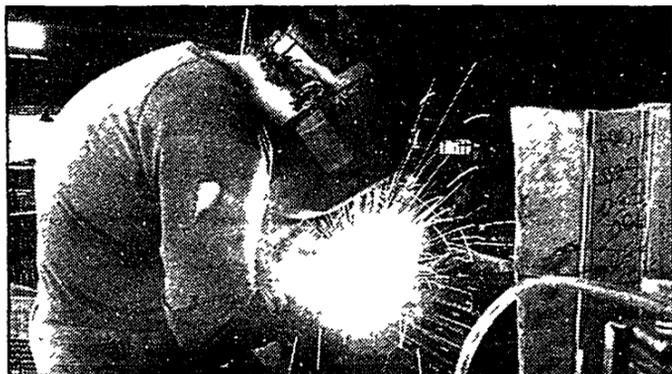
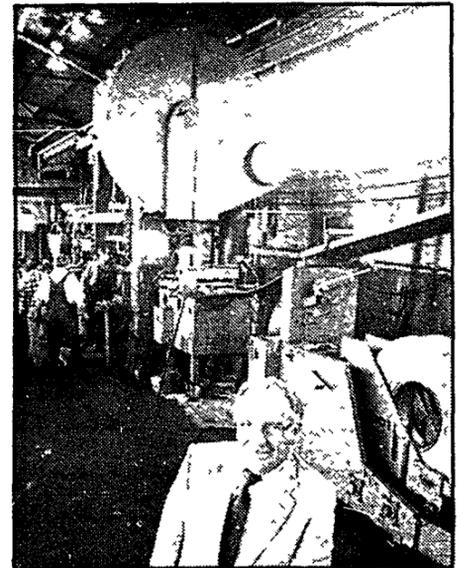
The firm has been stamping, forming and fabricating for industry since 1940, when it was established in Warren, Michigan. It had been a toy manufacturer but materials shortage in the early war years prompted a shift to industrial production. The move to Northville came soon after, in 1941.

While a neighborhood stamping plant might sound like a small-time operation, that's certainly not the case.

The 22,000 square feet of production space houses 16 employees serving such well-known customers as GMC, AM General, Otis, Massey Ferguson and Chrysler. Production runs "from a few hundred to a few million" are offered. Diversified enough to prosper independent of the auto industry (most of the work for auto companies is for truck and material handling parts), this "small pocket of prosperity" posted record sales of \$1.25 million last year, Huntington said.

With the recent addition of Allyn R. Stearn as Director of Engineering and Manufacturing, Warren Products now offers total capability including engineering services, die building and press capacity to 525 tons.

There are also welding and fabricating operations, tailored to utilize wire, stick or spot welding depending on customer needs.



This story paid for by Warren Products, Inc.

Northville

Continued from page 13

Blaming high interest rates on lack of current activity, Walters points out that the addition "of only two normal buildings, like Getzie's, and we would be at a surplus position regarding the Mainstreet commitment."

Getzie's Pub is the new bar that replaced Joe's Little Bar on Main Street. In its new building is space for an additional store at the rear.

Walters adds that he is particularly pleased with pending expansions of two local industries, Belanger, Incorporated, at 455 East Cady, a manufacturer of polishing and buffing wheels, and Northville Laboratories, 100 Rural Hill — called One Vanilla Lane by the firm which is a leading producer of vanilla extract.

In its notification to the city of the expansion plans, Belanger stated that it "has an urgent need for more manufacturing space" and plans to add a new building adjacent to the present one to "house a production line and auxiliary equipment to make abrasive materials for our flap wheel business and meet current customer obligations."

The company is explaining the project to the city board of appeals at a special session August 25 as it asks for a setback variance. Arrangements also have been made for it to explain the project to the Northville Historic District Commission which approves downtown changes.

Walters' appreciation of the expansion, he says, is two-fold: it will add to the city tax base and also offer employment.

He anticipates the Northville Laboratories addition will begin as soon as interest rates drop.

The city has been assisting with a

"trade," approved by Wayne County and awaiting Department of Natural Resources approval, to aid this expansion.

A portion of Rural Hill Cemetery at the base of the hill will be exchanged for road right of way in the parkway to enable the laboratory to have a separate entrance from Rural Hill Cemetery. Both share the cemetery entrance at present.

Also positive is the news, Walters relays, that negotiations are "well along" in the sale of the Stuart Oil property near the railroad to an oil reclaiming firm in Chicago.

While the long-term look at the City of Northville is positive, Walters points out that the present situation the city finds itself in is less so.

"It's hard when you lose \$1 million of an \$80 million tax base," he says, translating this into a \$15,000 loss to the city and proportionate amounts (totaling about \$60,000) to the local and county school districts as well as to the Schoolcraft College district.

Walters thinks it will probably be 1984 before improvement is seen for Ford Motor Company, whose tax base loss now makes it the second largest industry, behind Northville Downs, in the city. Before last year, it was first.

The city has been encouraging small businesses to improve with the offer of \$2,000 loans at seven percent interest.

"Businesses just have to reach a point where they are going to spend money," he continues, saying the city now has five it is considering for the loans but could accept 20 more.

If this does not seem forthcoming, the city may even decide to make money

available for one larger project, he guesses.

If one considers the city of Northville the business center of the community, then Northville Township qualifies as the residential base.

In fact, the biggest business news in the township is residential in nature. Plans to construct a 101-acre housing development for senior citizens are nearing reality.

Once underway, the project likely will be the biggest job-producer and tax-base enhancer in the region. The latter point is one township supervisor John MacDonald finds enticing, as he points out one-third of the township area is non-taxable because of ownership by the state or county. The senior housing project would convert some of that county land to taxable property.

While MacDonald places the emphasis on the residential character of the township, this is not to say business and industry is stagnant there.

Perhaps the most visible of township industries is the mining operation of Thomson Sand and Gravel Company at Seven Mile and Beck Roads.

Once completed, plans call for rehabilitation of the mined lands with installation of a residential development. Proper grading is being considered by the firm during the mining operation.

MacDonald points out the township has no real heavy industry, though some small manufacturing concerns are clustered along Gerald Avenue and on Northville Road between Five and Six Mile roads, both of which lie near Chessie System rail lines. There are others scattered elsewhere in the township, such as Reef Manufacturing, a well-known producer of precision gages with a Seven Mile location.

An eventual industrial district is indicated in the township long-range plans in the far southwestern corner (Five Mile

and Napier) where another Chessie line cuts through, but like other ideas, this one must await the day another public entity — this time the state — turns the land over to taxable uses.

At present, the township's largest taxpayer is Consumers Power Company, which maintains natural gas storage fields in the township.

Most of the business operations in the area are more in keeping with the rural-atmosphere residential perception of the township. Two cider mills, Parmenter's and Foreman Orchards, four golf courses (Meadowbrook Country Club, Brooklane, Dun Rovin and Oasis); and two large nursery operations (Greenridge Nursery and Sabra Landscaping and Supply) typify this character.

Retail businesses are also in evidence, particularly in two large centers near one another on Seven Mile Road (Highland Lakes Shopping Center and Northville Plaza Mall). Both include a wide range of stores, smaller shops, service operations and restaurants.

A large Meijer development is planned at the northeast corner of the township (Eight Mile and Haggerty) with a bank already constructed as the first portion.

Township businesses include several that complement those in the city, such as the Northville Charley's restaurant on Seven Mile that could be listed among the gastronomic attractions of the community-at-large.

It is that concept of township business complementing downtown Northville that MacDonald emphasizes in taking a long-term look at the business and industry of the township. Residential uses dominate in the township while the city, he notes, is still the hub "and I think it should be that way."

BUSINESS & INDUSTRY

Freshness featured at Guernsey

There are many distinctive qualities which make Guernsey Farms Dairy products special. However, the one which draws most people to this small, family-operated dairy is freshness.

Everything from skim milk to sour cream is placed on the dairy shelf within a day of its delivery. In some cases, it takes less than 24 hours.

"When you come here to get fresh milk, you really get fresh milk," explains Tom McGuire, oldest son of founder John McGuire and operator of the dairy's restaurant and ice cream store.

"Milk comes in one day and it's on the shelf the next," he adds.

Guernsey Farm Dairy, located at 21300 Novi Road, has been bringing fresh dairy products to the Northville and Novi communities for more than 40 years.

One of the few surviving family-controlled dairies in Michigan (and one of only three in the Detroit area), Guernsey Farm Dairy attracts customers from miles around.

Though the dairy caters to a mostly local clientele, many of its products are used by some of the best restaurants in the Detroit area and are sold by small shops and health food stores within a 25-mile radius.

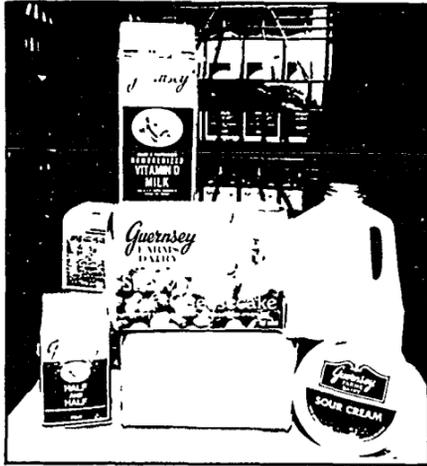
Livonia and Ann Arbor.

Guernsey Farm Dairy also services many schools including Novi and South Lyon as well as several area parochial schools. The dairy also has a retail outlet in Livonia.

John McGuire still keeps a close watch on the business he's been operating since 1945. Tom McGuire describes his father as the "retired leader who never retired."

"He's here six days a week," McGuire notes, "he's very much in touch with every aspect of the operation."

Guernsey Farm Dairy has its roots in the old Red Rose Dairy formerly located at 125 South Center in Northville. The Red Rose Dairy was renamed Guernsey Farms for the famous Guernsey cows of



then-owners J.A. Applehof and John E. Livingston.

McGuire and his partner Fred Russell purchased the dairy from Applehof in 1945 and in 1952 McGuire bought out Russell's share of the dairy.

Today, Guernsey Farm Dairy is a McGuire family affair. Of John McGuire's 14 children, 11 work in the dairy operation along with several daughters-in-law and three grandchildren.

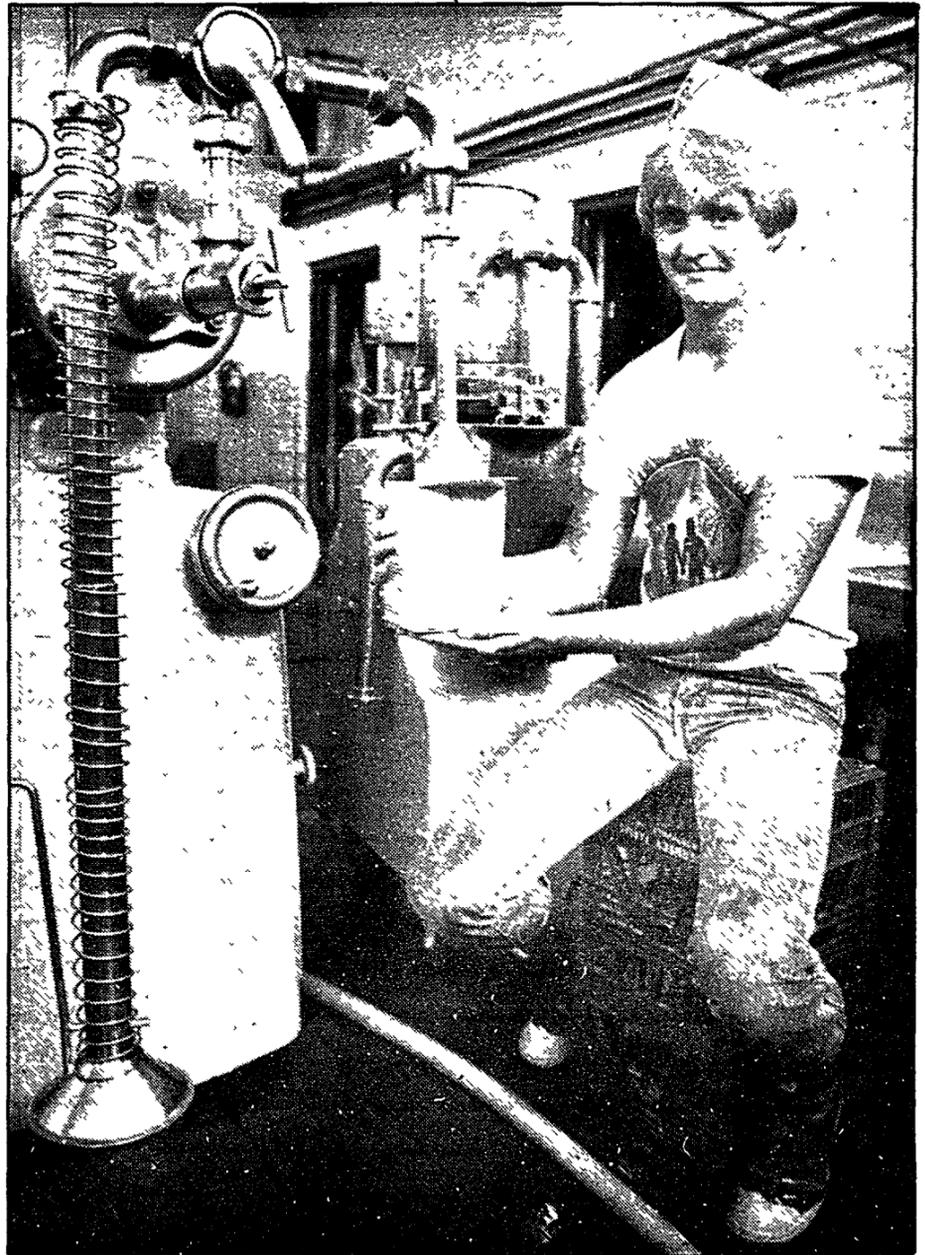
All seven of McGuire's sons work at the dairy. Jim, Joe and Mike handle retail and delivery of the dairy's products. Hugh, Marty and Paul are responsible for dairy operations, producing the products that others sell. Tom is in charge of the restaurant.

McGuire's daughters Karen, Mary, Lucy and Rita handle the office work.

Tom McGuire attributes much of the success of the Guernsey Dairy to the family ownership. "There is a sense of personal accountability here which allows for quality service," he says.

McGuire explains that running the dairy entails long hours and hard work. "In the dairy business there is no inventory time," he notes, "we are working with a highly perishable product."

McGuire emphasizes the Guernsey Farm Dairy "is really a Michigan industry."



"We say 'yes' to Michigan," he remarks, noting that the dairy buys, produces and sells its line of products all within the state.

Guernsey Farm Dairy's line of fresh dairy products includes everything from milk to ice cream.

McGuire explains that during the course of the year, the dairy will make more than 50 different flavors of ice cream.

"It's well known everywhere," he comments. "We have a special process — we make it the way we've always made it...using my dad's know-how."

McGuire notes that one of the dairy's best selling products is homogenized milk.

"Our heavy cream also is really popular with people," he says. "We're also really well known for our buttermilk."

"I guess these are the products that kind of make us different."

Other favorites are their sour cream which is "rich and creamy and doesn't melt when you put in on a hot potato" and their eggnog which is made with rich cream and eggs and "unlike any other around," according to McGuire.

As a small, family-controlled operation, McGuire says Guernsey Farms Dairy sets out to offer the best quality products.

An example of this is the dairy's creamline milk. According to McGuire, creamline milk is popular with those folks who remember the good old days before homogenization.

"Some older people will remember the milk bottle sitting on the front porch outside," McGuire reflects. "The cream used to rise to the top and raise up the cap and mother would have to skim the cream off the top."

"A lot of people have that memory," he remarks, "and we have that product."

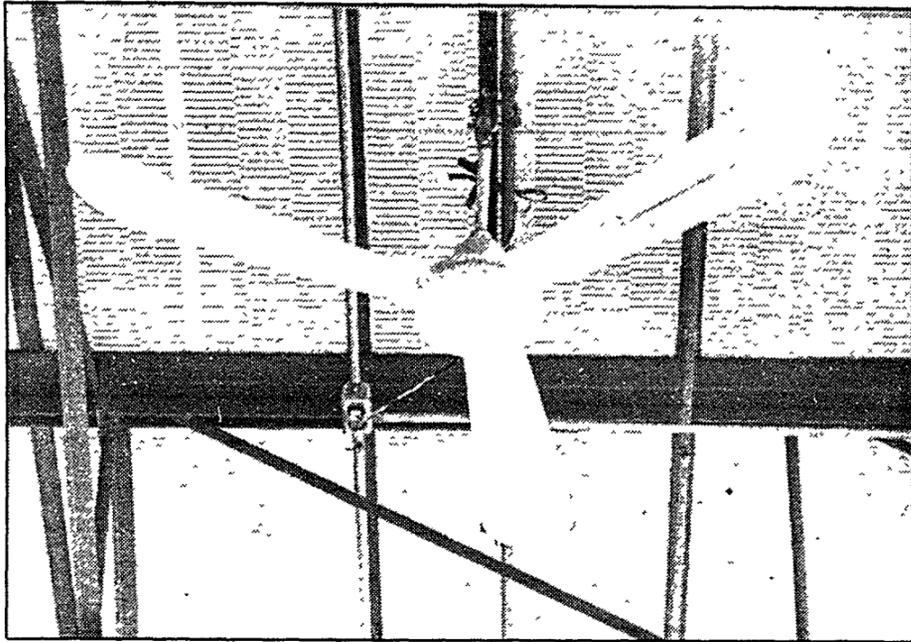
Though Guernsey Farm Dairy products may not be readily available at the nearest supermarket, McGuire invites anyone to call the dairy to find the nearest location.

Of course, anyone in the Northville vicinity can stop by the dairy at 21300 Novi Road. Hours are 6 a.m. to 10 p.m. Monday through Friday and 8 a.m. to 10 p.m. Saturday and Sunday.



This story paid for by Guernsey Dairy

BUSINESS & INDUSTRY



Conservation of energy is big business at Bach

Since January of 1977, Bach Engineering has been in the energy management business to help commercial, institutional and industrial companies save money on their energy costs.

The company, located at 113 East Dunlap, specializes in audits and energy-saving programs, most of which are the most cost-efficient programs around, according to Bernard E. Bach.

Because most of the cost-efficient programs are in air handling, Bach Engineering has concentrated its efforts in the heat, ventilation and air conditioning aspects of energy management.

Today, most of Bach's present work is involved in energy-saving programs related to waste heat recovery. In this area, the Energizer and Cain heat exchangers can recover waste heat from processes up to 1,800 degrees fahrenheit with the recovered energy put back in the process or used to preheat incoming air, Bach said.

This system also can reclaim over half of the waste heat from furnances, boilers and industrial processes above 200 degrees, Bach explained.

One of the programs Bach touts under this area is the Energy Conservation Ventilation System. "This system reclaims 95 percent of the heat in the exhaust air up to temperatures of 180 degrees (fahrenheit)," he said.

From this, the fresh preheated air is returned to the building only a few degrees lower than the exhausted air, he added.

Also, return air that is too hot can be tempered with outside air to the correct temperature. This will add to a company's air makeup at no extra cost, he said.

However, one of the best energy investments on the market today is the air circulating fans, according to Bach. The fans, which are similar to those found in old-fashioned ice cream parlors, cost about five cents a square foot, he added.

These fans can easily recover twice the amount of the expenditure in one heating season or about half in 180 days. There are summer cooling benefits as well, he explained.

Another method Bach uses to heat plants is an air make-up system which

uses the energy heat of the building to heat the incoming air.

Also, Bach explained the company is involved with air quality control systems which eliminate expensive exhaust of pre-condition air. There are three different methods to accomplish this goal, Bach said. They are interception filtration, electro-static and ionization, he explained.

He also was responsible for the design and selling of an industrial safety shower, which comes as a pre-packaged unit. These can be used at clean water storage facilities, he added.

One point that Bach likes to mention is that most of the energy-saving programs, like the ones described above, have a return on investment in two years or less.

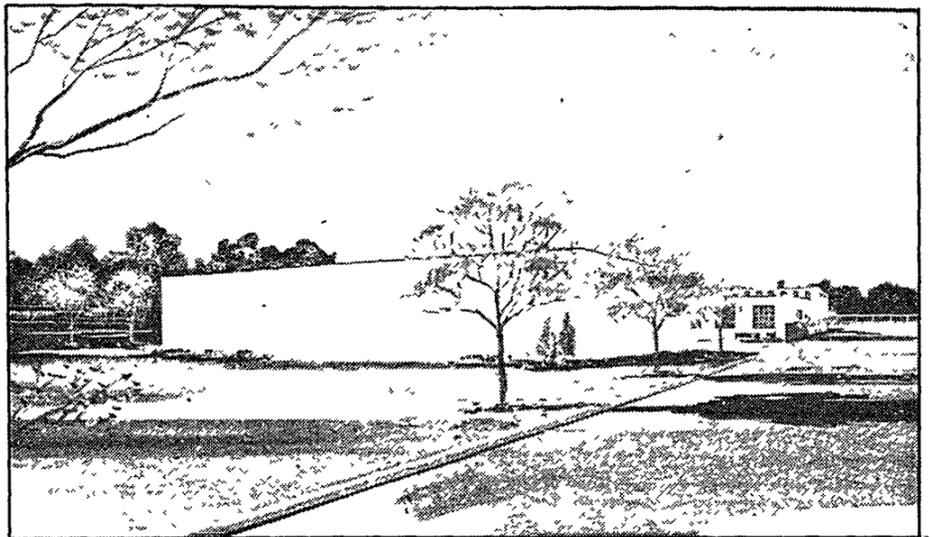
When commercial institutions and industries contact Bach about ways of conserving energy, he works as a consultant to determine what will best suit that company's need.

Bach also does many "turn key" jobs, while working as a consultant. After conducting an audit of the company's present energy use and its cost, he explained he will design whatever program is best suited for a company to conserve energy and save money. Then he will present his recommendations to the company, and if they approve, he will become the project supervisor to oversee the installation.

Even with all of these energy-saving programs, Bach noted "the surface of energy conservation hasn't even been scratched, yet."

The surface has not been scratched in terms of developing new and better energy-saving programs, he said, but to stimulate through federal and state government tax credits better use of available programs.

**This story
paid for by
Bach
Engineering**



Innovation is key at Belanger, Inc.

Things move quickly at Belanger, Incorporated.

Located in Northville, the company began operations with highly-skilled experts in the field of metal preparation and finishing. Its initial product line of buffing and polishing wheels gained quick recognition in the metal finishing industry with special emphasis on automotive applications.

In fact, James Belanger, the young, aggressive head of the company, notes with pride that it's very likely almost everyone owns a metal product of one sort or another that has been finished with a Belanger wheel.

Pending approval of an Industrial Development District by city officials, Belanger, Inc., plans to begin construction this year of a 4,000 square foot building to house a production line and auxiliary equipment to make abrasive materials for its flap wheel business.

"The sole purpose of the building," said Belanger, "is to allow us to make our own coated abrasive. When the building has been completed, we will be able to coat any type of abrasive."

"It's really a major step forward for our company because it will make us totally self-sufficient," he continued. "In the past, we've had to rely on other firms in the coating business. That won't be the case after we've finished our new building."

"We'll be able to produce the type of product that meets our design standards as well as our strict quality requirements."

"We're designing a product specifically for our wheel applications," he added. "We no longer will have to adapt another product for our wheels; for the first time we'll be producing a product specifically for use in buffing and polishing wheels."

The move to produce its own coated abrasive is totally appropriate at Belanger, Inc., which has developed a reputation for innovation that goes hand in hand with its reputation in the field of metal preparation and finishing.

While virtually all its operations involve buffing and polishing wheels in

one form or another, the company several years ago launched a lengthy program to research and develop a cloth suitable for automatic car wash applications.

The result was Belanger cloth for car wash systems — a uniquely formatted, non-woven, highly-compact material with an exceptionally long life. Belanger reports that the formula for the cloth is a secret that's as closely guarded as the Coca Cola formula. In fact, only two people know the cloth's formulated treatment.

Development of Belanger cloth led to still more innovative business ventures — specifically, design and manufacture of special car wash equipment.

Because of major differences between washing with cloth as opposed to brushes, numerous equipment adaptations had to be made. Ultimately, Belanger, Inc., designed and manufactured its own special car wash equipment to obtain the many benefits available from its exclusive car wash cloth.

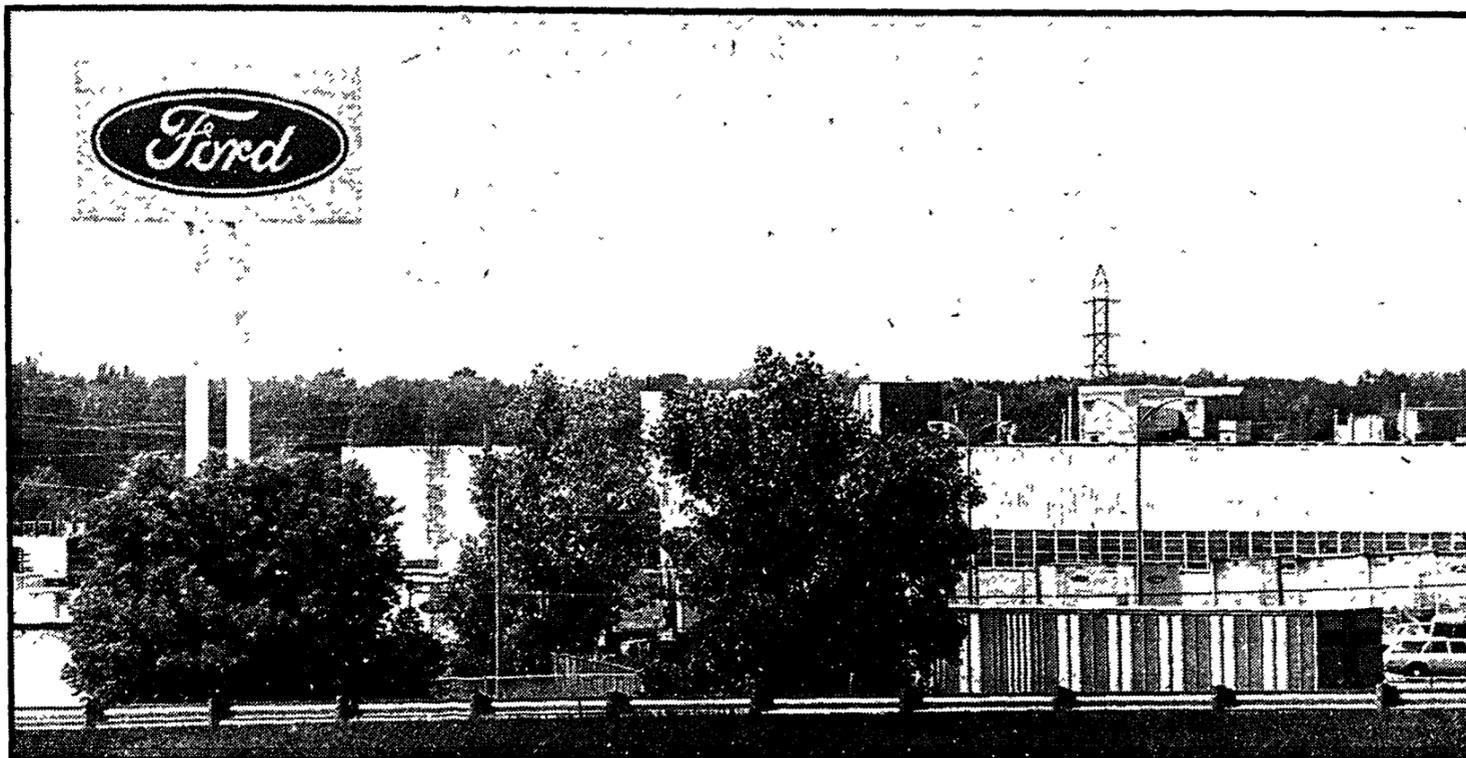
What does the future hold? With its reputation for innovation as well as quality, it's difficult to say.

But, says Belanger, the company's excellent reputation is built on the solid foundation of innovative products manufactured with demanding attention to precision engineering and performance.

"This business philosophy and a total commitment to customer satisfaction are the main reasons for the company's continuing success. Future expansion and further product diversification will be based on these customer-oriented principles of doing business."

**This story
paid for by
Belanger
Inc.**

Lakes Area



FECHT

Lakes Area

Industry is the backbone of employment and revenue in the Lakes area, with most of that industry concentrated in the cities of Walled Lake and Wixom.

Industry is well established in the Lakes area, with many of the area's biggest employers having operated in the area for 20 years or more.

The City of Walled Lake is home to more than 250 business and industrial operations, said Walled Lake City Manager J. Michael Dornan.

Of that 250, which includes commercial and retail operations and industrial and manufacturing facilities from small to large, 114 appear on the Lakes Area Chamber of Commerce Industrial List. Those include the international Ex-Cell-O Corporation with more than 250 employees; and Williams International, a firm involved in research and development of jet engines and gas turbines, with more than 500 employees.

The City of Wixom, meanwhile, is home to approximately 130 businesses, 31 of which appear on the Chamber's Industrial List. Those firms include Wixom's giant Ford Motor Company, where Lincoln luxury automobiles are produced, which currently employs approximately 3,000 area residents.

Lakes area industry is diversified as well, with many types of light through heavy industry supplying a variety of finished products. Some of the more unusual goods produced in the Lakes area include driving aids for the handicapped manufactured at Wixom's Gresham Driving Aids; the Model A & Model T Motor Car Reproduction Corporation, manufacturing Model A and 1955 Thunderbird reproductions in Wixom; Gay Toys, Inc. in Walled Lake, manufacturer of plastic toys; Vision Craft Custom Contact Lenses, Walled Lake manufacturer of hard and soft contact lenses; and Walled Lake's Lorang Products, where automatic coffee brewers are made.

Many things combine to make the Lakes area attractive to industry, including close proximity to expressway and rail transportation for easy supply and shipping of finished products. Also adding to the area's attractions, notes Walled Lake city manager Dornan, is the skilled labor force that resides there and the supply of students in skilled trades who graduate each year from the nearby Southwest Oakland Vocational Education Center.

Also, Dornan notes, businesses are attracted by the many services available in the area.

Both Dornan and Wixom mayoral assistant Stephen Bonczek remark that the future for the lakes area is probably in high technology industry, and both cities are taking steps to attract that highly desirable industry to the area.

They note that the area is not far from developed research centers in Ann Arbor, Lansing and Detroit, and the qualities that make the area attractive to other industries should draw high technology firms as well. The planned expansion of Wixom's Vernon Spencer Memorial Airport to accommodate corporate jets should also stimulate high technology growth in the area, Bonczek said.

Inside the City of Walled Lake, residential zoning dominates, occupying 412 acres, or approximately 28 percent of the city's total 1,490 acres. Commercial acreage totals 63, just over four percent of the city's total land; and almost five percent, approximately 72 acres.

Walled Lake's current focus is on its central business district, which Dornan notes is the only downtown in Oakland County located on a lakefront. A downtown revitalization plan completed in conjunction with the Oakland County Plan Division is currently being implemented.

The city spurred the revitalization project by paving Walled Lake Drive and plans to install curbs and gutters on Liberty Street. Many downtown merchants have followed suit by repainting and remodeling their buildings.

The city also recently designated Penny Lake Grocery as its first Commercial Redevelopment District (CRD). CRD status gives a business a tax break for remodeling and expansion purposes.

Dornan said the city has a "good governmental climate" and is willing to cooperate with business and industry. Besides the downtown redevelopment program, Dornan said, Walled Lake also offers relocation assistance to businesses.

"We have an aggressive program to assist businesses interested in relocating in Walled Lake," he said. "We seek out businesses ... we've taken a community inventory as far as available sites and buildings and provide that for businesses."

Dornan reports that the city's industry attraction program has so far brought several new industrial operations to the city, including one of the city's top ten taxpayers, A-Line Plastics, which provided the city and community college with more than \$4,300 in tax revenue this year.

Ex-Cell-O is Walled Lake's single biggest taxpayer, having provided more than \$37,000 in city and community college taxes this year. Also in the top ten are Gay Toys, Inc., a Ladd Road company that manufactures plastic toys, providing the city with approximately \$5,000; and S and H Fabrication and Engineering, a Decker Road company that manufactures aluminum tubing which provided approximately \$5,100.

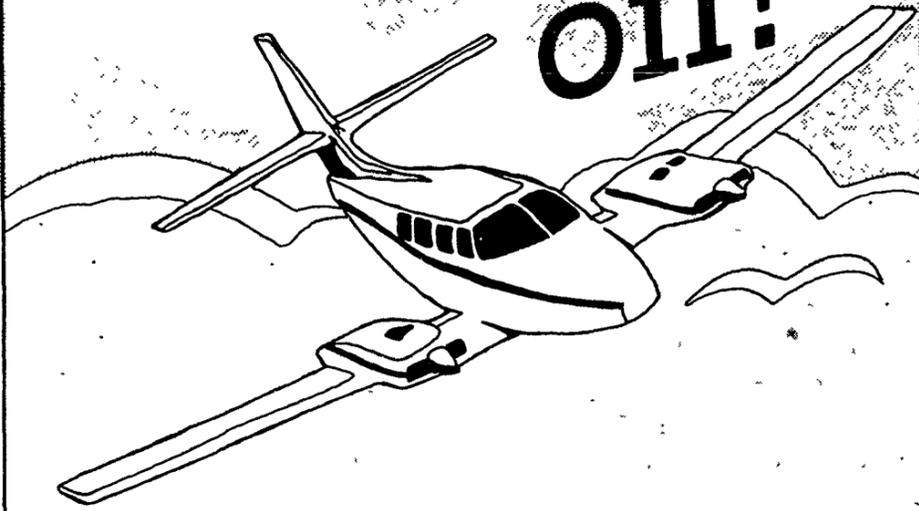
Several commercial establishments also supply the city with considerable tax revenue. These include the Maple Plaza shopping center providing more than \$10,000 in city and community college taxes; the Department of Social Services providing approximately \$5,800; Lakeside Supermarket supplying about \$4,700, and Shuman Ford paying taxes of about \$4,100.

Wixom mayoral assistant Bonczek estimates that 60 percent of the city is made up of residential property; approximately 30 percent is zoned for industrial use; and the remaining 10 percent consists of the city's small downtown business district.

Like their neighbors in Walled Lake, Wixom officials are constantly working to improve the city's environment. Specifically, Wixom has embarked on two separate programs to improve the city industrially and commercially.

Continued on page 18

Wixom's taking off!



While other communities are waiting for the economy to turn around, Wixom has taken its future into its own hands. Wixom recognizes that business needs are changing and Wixom's changing to meet those needs by expanding Vernon M. Spencer Memorial Airport.

Spencer Airport is going to be the key to Wixom and Southwest Oakland County's economic growth. It will be the catalyst for economic development, job creation and increased tax base. Spencer Airport's expansion will be the hub of high technology industry which is very dependent on aviation to be successful. A recent survey of businesses brought an overwhelming response — "how soon can you get the project off the ground?"

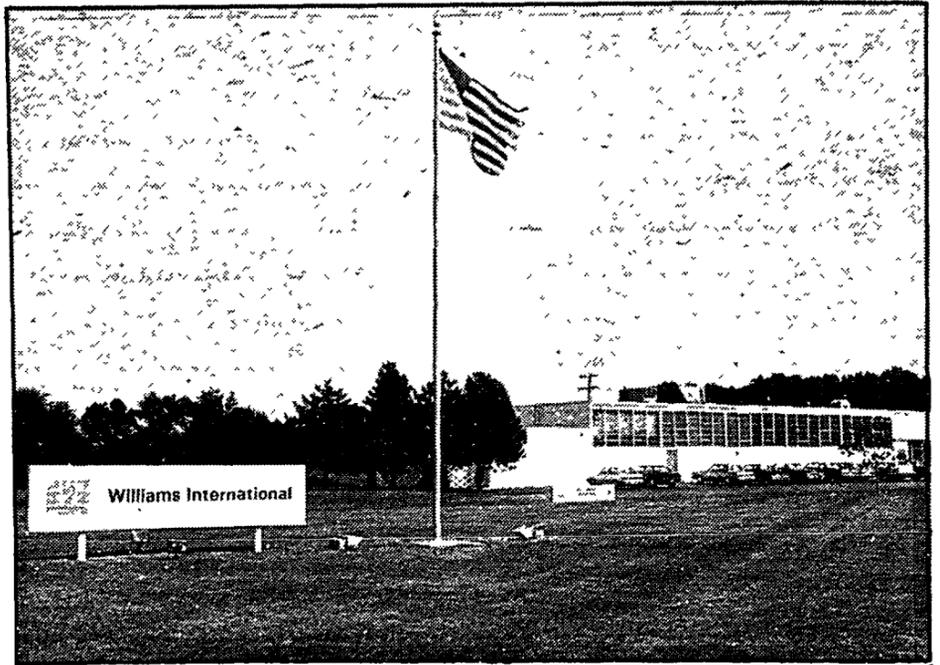
The location is readily accessible to a multiple of transportation modes and prime undeveloped land is available. Spencer Airport is located one and one-half miles north of the I-96 expressway between the Milford and Wixom exits which is close to the I-275 interchange and both C & O and G.T.W. railroads. It is less than 10 miles southeast of the General Motors Proving Grounds. There now exists approximately 2,000 acres of prime undeveloped land available for the airport expansion and other industrial development. The site meets all requirements for a high technology industrial park site. And it is just minutes away from major hotel facilities, a regional shopping center and a proposed convention center.

The existing lighted north-south airport is a small Class C airport with a one-mile sod runway. The planned expansion will convert it to a Basic Transport airport with a one-mile paved east-west runway accommodating corporate jets and commercial cargo. The airport expansion is receiving a great deal of support from the State and is included in the MSASP and the NASP. The Michigan Department of Aeronautics estimates a cost of \$6-\$7 million to complete the project.

And it should be noted that the expansion project has the unqualified support of local leaders, chambers of commerce, industry, citizen groups and educational institutions.

Contact the mayor's office 624-4557 for more information on this exciting project.

Projected date for starting 1983-84. Watch us grow!



Lakes

Continued from page 17

The first is the development of Spencer Airport to handle business commercial jet aircraft; concurrently, the city is involved in the revitalization of its downtown business district.

Wixom Mayoral Assistant Stephen Bonczek admits that the ambitious Spencer Airport project, being developed in conjunction with Governor William Milliken's plan to expand community airports around the state, will be a while in coming. But, he says, when it finally gets off the ground it will have the potential to change the character of the city and the entire surrounding area by making even more attractive to business and industry.

"It is going to have a very strong impact on the economy in Wixom," he predicted. "The development of the airport is going attract high technology industrial development. High tech industry near or adjacent to the airport can act as a catalyst to the economic revitalization of Southwestern Oakland County and further the goals of the governor's office," he said.

"I can see Wixom benefiting greatly from this," he said, but also added that development of the airport would have a "ripple effect" and stimulate economic growth in the entire Southwest Oakland County area.

Although times have been better, business and industry in the Lakes area are far from stagnant, and officials in both Walled Lake and Wixom look forward to the future and the development of high technology industry in the area.

"This part of Oakland County is not a bad place to be," observes Dornan.

How is West Oakland different than a hospital?

There is no over night care for one thing. Also West Oakland is smaller, easier to navigate, more personal and more cost effective than a hospital.

What services are available at West Oakland?

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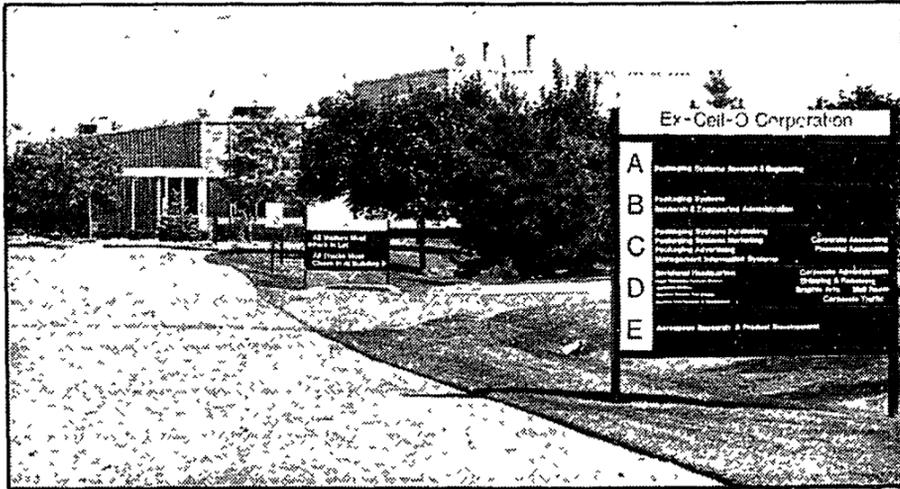
(West of Haggerty, between Welch & Decker)

624-6633



BUSINESS & INDUSTRY

Ex-Cell-O: milk cartons to jet engines



Did you know that new developments in milk cartons and engine components for virtually every U.S.-made jet airplane begin in Walled Lake? They start at Ex-Cell-O Corporation's 43-acre complex on Ladd Road, north of Maple Road.

Ex-Cell-O, based in Troy, is a diversified manufacturer of machine tools, automotive and aerospace components, packaging and materials handling equipment and a variety of other product lines. Annual sales exceed one billion dollars, and the company has facilities in Canada, England and Germany as well as in the United States.

The Walled Lake complex houses some 400 people who serve many of Ex-Cell-O's corporate and divisional needs. The property was acquired in 1956, and the first two buildings were completed the following year. Additional construction in 1960, 1967 and 1976 brought the number of buildings to five.

The complex's major tenant is the Packaging Systems Division, which markets the familiar gable-top Pure-Pak carton for milk, juice and other products. Two buildings are devoted to developing and testing new cartons and the machines to form, fill and seal them.

A third building houses the division's marketing, service, financial and purchasing activities, as well as cor-

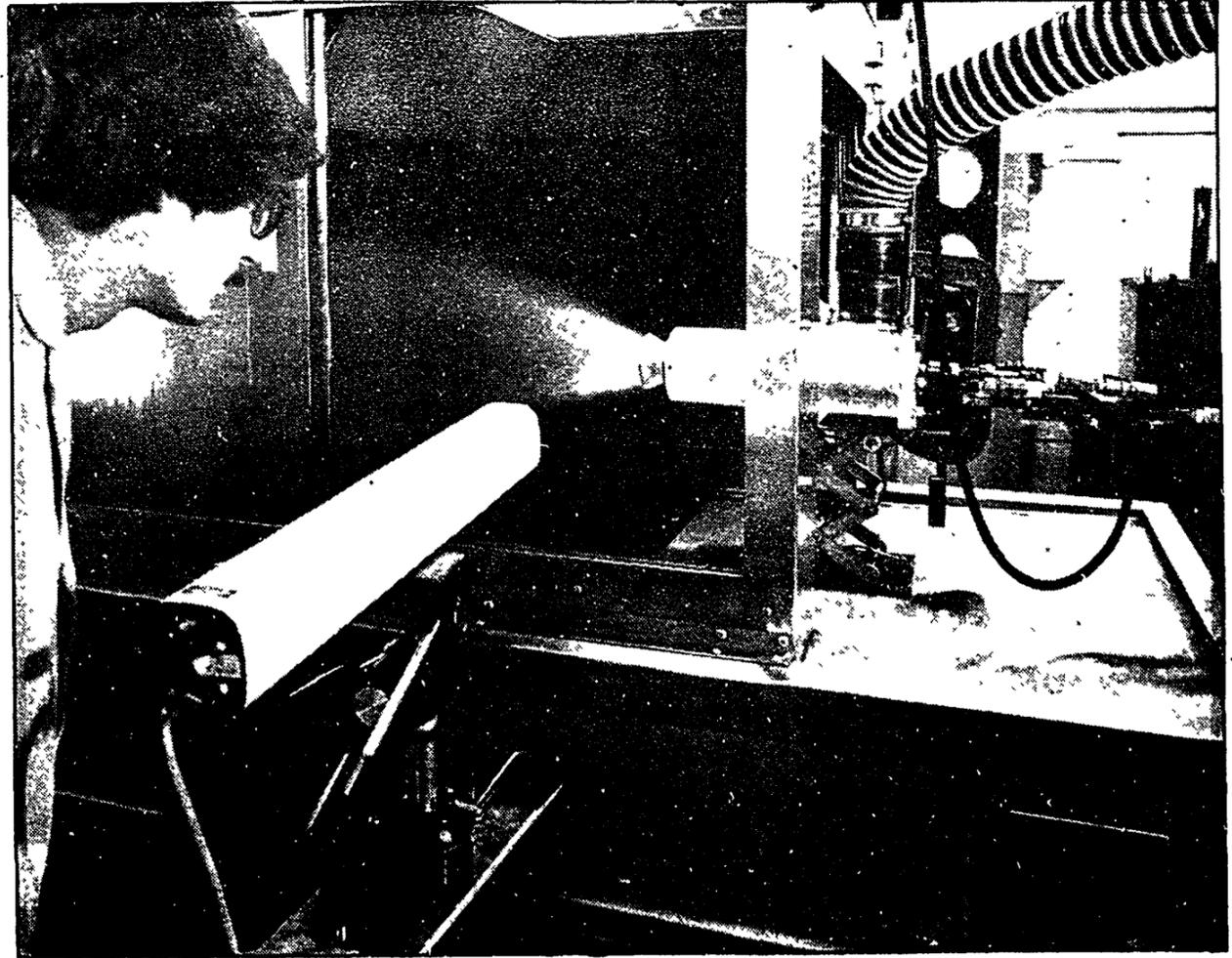
porate administrative services, such as payroll, credit and data processing.

Ex-Cell-O's Aerospace Division conducts research and development on aircraft blades, vanes and fuel metering systems in another building. The final structure contains Ex-Cell-O Credit Corporation, several corporate departments and the research and development activities of the Machinery and Tool Division. It also provides headquarters for the Aerospace, Machinery and Tool and Power Transmission Divisions.

Ex-Cell-O's most recognizable product is the Pure-Pak carton, which is marketed in 100 countries around the world. While consumers appreciate the convenient opening, pouring and reclosing features, the carton's most important function is to keep its contents fresh. Research shows that milk's flavor and vitamin content deteriorate during exposure to light, and that polyethylene-coated paperboard cartons provide better protection against light than transparent plastic packages.

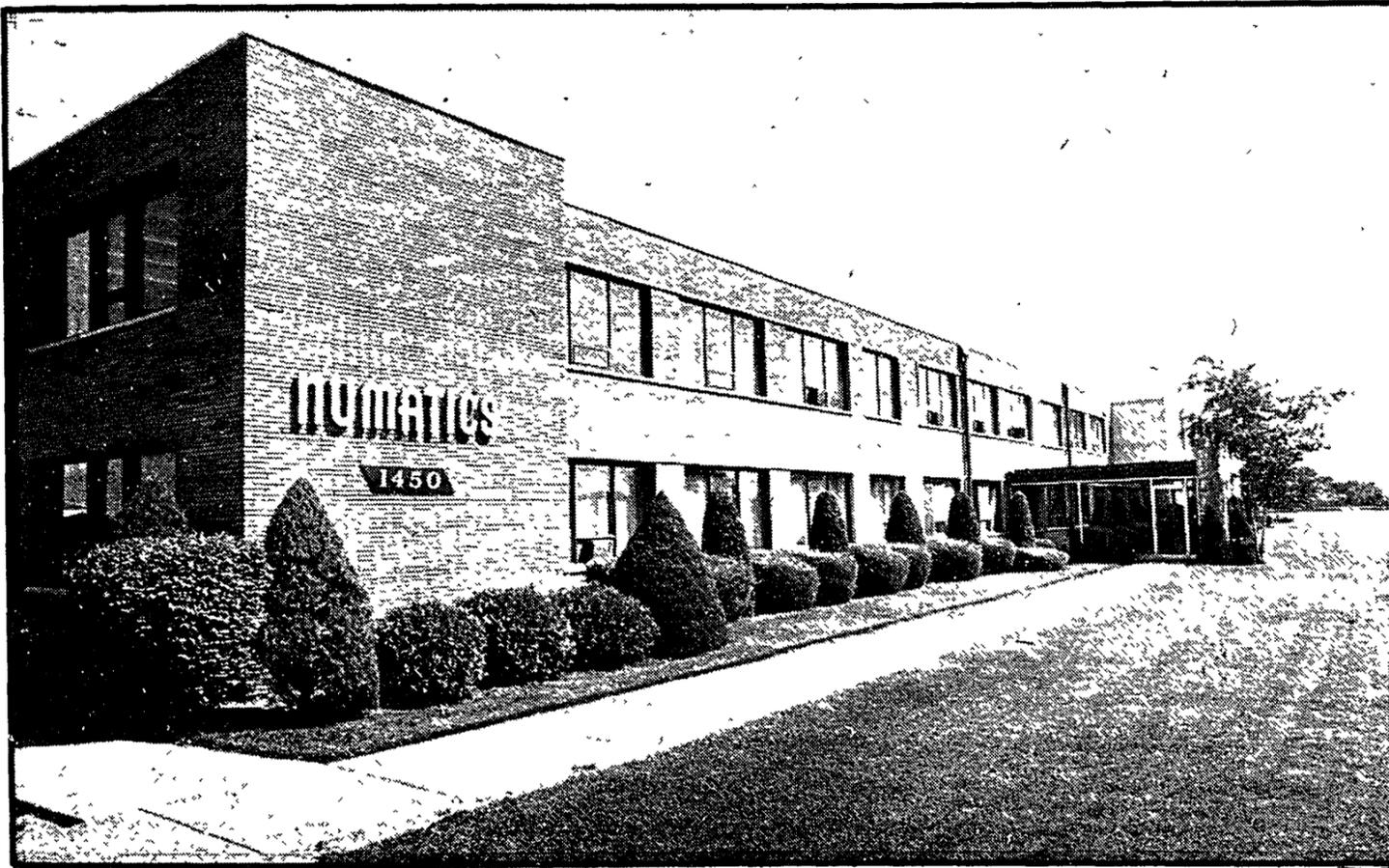
The Packaging Systems Division is currently introducing a new line of carton filling machines, a carton with a built-in straw opening and a system for packaging juices for storage without refrigeration, among other developments. Obviously, the people at Ex-Cell-O's Walled Lake complex are keeping very busy.

At top left, Ex-Cell-O Corporation's Walled Lake complex; center left, packaging concepts are tested in Ex-Cell-O lab; bottom left, Pure-Pak (TM) cartons are easy to use; below, a laser scanner analyzes a fuel metering device in the Aerospace research center.



This story paid for by Ex-Cell-O

Milford



FECHE

Milford

The development of business and industry in the Milford- Highland area is being carefully encouraged by local governments. Although industry and business is welcomed, the area is still primarily a residential and farming community. In Milford, several new businesses have been opened on Main Street, giving residents new opportunities to stay within their own community for their needs. In 1981, the total tax dollars paid by the 10 largest taxpayers to Milford Township amounted to almost \$1,900,000. Included in list of the top 10 were four manufacturing or industrial companies. In Highland, three industrial concerns are in the top 10 tax paying bracket. The inclusion of industry and business in a community offers area residents an opportunity for sharing tax responsibilities. The Southeastern Michigan Council of Governments (SEMCOG), forecasts a jobs-at-place figure of 7,000 for the Milford area by the year 2000. For Highland, in the year 2000, almost 4,800 will be included in the jobs-at-place category. Milford Township has made provisions for specialized, restricted and general industrial in its land use plan. Robert Foley, supervisor of Milford Township, welcomes new industrial interest in the area. "We do everything we can to support existing development and to encourage new industry in the area," Foley commented. "SEMCOG has created a data bank of available industrial sites and Milford has provided information on what is in our area. The data bank will be available at a major trade fair in Detroit in the near future," he explained.

Foley maintains that the township board has supported industrial development in the area by offering a tax abatement program for eligible industries.

Highland Township Clerk Joyce Izzi feels her community encourages industrial and business growth.

"I believe that in Highland we are extremely willing to work with the new and existing business and industry," Izzi said.

"In recent months our supervisor contacted industrial property owners informing them of the tax abatement program that is available in the township."

Milford Chamber of Commerce President Ralph Wiese encourages industrial expansion in the area because of the tax advantages. "We could spread property taxes a little better with a larger industrial base," Wiese said. "The Chamber has supported efforts to expand that base."

According to Wiese, a lack of funds limits the efforts of the Chamber to actively attract industry to the area.

"We do not have a search committee. We have been a moral supporter of the Economic Development Corporation in Milford," Wiese explained.

A member of the industrial community in Highland, Carl Kutzli, of Agnew Machine Company is generally satisfied with the current business relationship with the community.

"We like the Highland area, and we still have five or six people in Milford (at the company's building on South Main. We intend to expand in Milford in 1983. Industry should be located here." Kutzli said. "I feel there is not enough industry here and the general attitude in the Huron Valley is pretty poor."

Another industrial resident in Milford is Joe Sliwa of the Kelsey-Hayes Company. Sliwa feels that there has been a distinct improvement in Milford in the 12 years Kelsey-Hayes has been in the area.

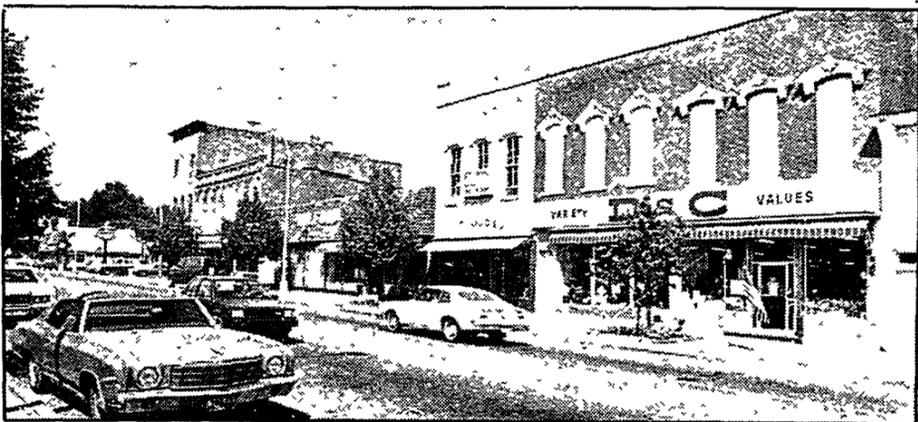
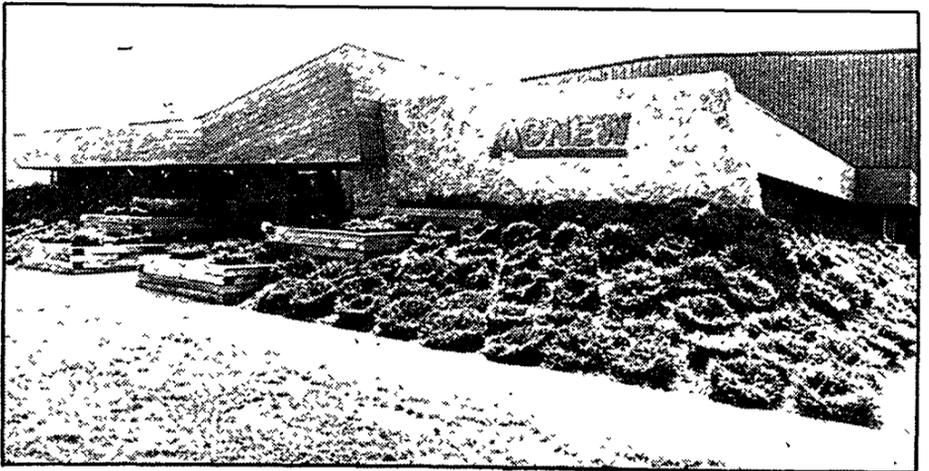
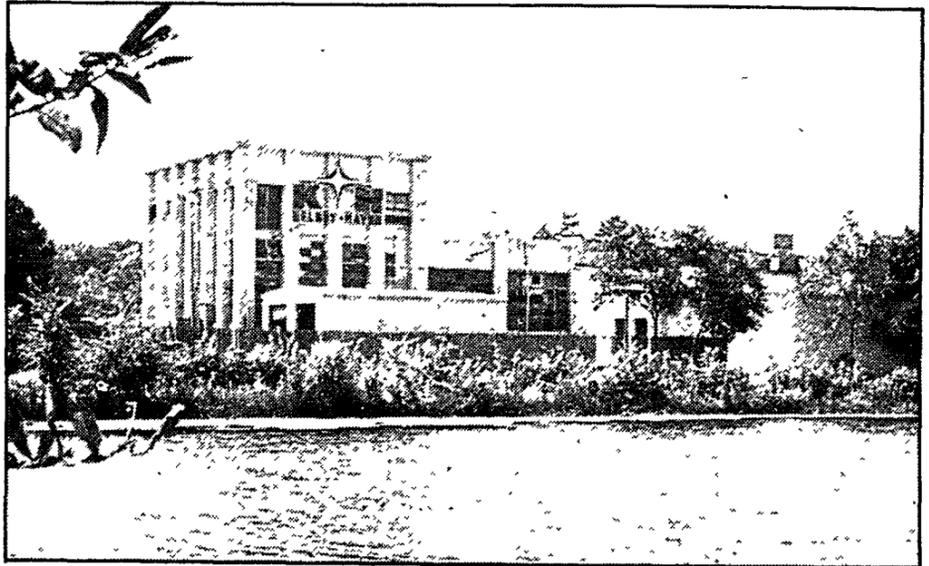
"We are pleased with our location in Milford and a lot of improvements have been made since 1970, especially the modernization of the downtown area," Sliwa said.

Milford

Continued from page 20



Milford area business and industry helps make the city what it is. Three of the area's top industrial establishments include Poly Cast (above), Kelsey-Hayes (above right), and Agnew Machine Company (right). Below is Milford's downtown business district.



**People
are
our business**

**Newspapers
are
our industry**

**Sliger/Livingston
Publications, Inc.**

Brighton Argus
Fowlerville Review
Hartland Herald
Livingston County Press
Pinckney Post

Milford Times
Northville Record
Novi-Walled Lake News
South Lyon Herald

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South Lyon



South Lyon

From modest beginnings as agricultural communities, the City of South Lyon and Lyon Township have evolved into municipalities with promising commercial and industrial prospects.

Growth in South Lyon was somewhat stifled for several years because the city had overextended its water and wastewater treatment facilities. However, in May 1981, a new \$8 million wastewater treatment plant came on line, opening the way for more development. The plant has a flow capacity of 1.5 million gallons per day, with the entire system able to handle a population of about 16,000 people.

Despite the former overload on the sanitary systems, the city experienced a 94.9 percent increase in population between the years 1970 and 1980. The most recent federal census places the city's population at 5,214.

One of the city's strongest selling points is the immediate availability of water and wastewater services. Additionally, South Lyon successfully petitioned the State Boundary Commission for the annexation of 105-acres of property master planned for light industrial use. An industrial park is envisioned for the parcel, situated south of Eleven Mile, east of Pontiac Trail and west of Martindale.

Attracting more industry to the city is the goal of a newly created steering committee, headed by Mayor Jack Renwick. The steering committee consists of Renwick, City Manager Fred Yockey and local business persons who serve the city as members of its various commissions. South Lyon State Savings Bank President and Economic Development Corporation (EDC) Member Everett Perkins is a steering committee member, as are Planning Commissioner and Realtor Tony Sparks and Rod Denton, member of the South Lyon Area Chamber of Commerce and general manager of the city's fourth largest taxpayer, Sun Steel Treating, Incorporated.

South Lyon already has underground utilities and streets installed at one industrial park, located on Mill Street, north of Lake Street, east of Lafayette. That park is the site of Sun Steel Treating, which occupies a 36,000 square foot facility there. City Assessor and Treasurer Gail Smolarz said Sun Steel paid \$18,487 in taxes this year, based on a city tax rate of 17.70 mills.

Sun Steel Treating moved to South Lyon in 1978 from Farmington. The corporation was founded 27 years ago. According to Denton, Sun Steel employs between 55 and 60 people when operating at peak capacity.

"Heat treatment is an industrial draw," Denton said. "We have over 400 customers all across the United States. Heat treatment is needed in many fields and usually when people contact us, they need our services yesterday. Time is of the essence in this businesses and if industrial concerns had the opportunity to be close to us, it would be an asset for them."

Denton said the fact that utilities were available in the city was a main factor in his company's relocation. "The utilities here are very strong,"

Denton remarked. "That is an area in which the town really has something to offer. There is a large Edison substation, which can generate plenty of electricity for industrial needs."

In fact, Detroit Edison is the city's seventh largest taxpayer, footing a bill of \$9,044 this year, according to Smolarz. The Consumer's Power Company is the tenth largest taxpayer in South Lyon, contributing \$5,954.28 this year.

As visitors enter South Lyon, they are greeted by signs declaring the town as the home of Quanex, Michigan Seamless Tube Division (MST). If there is a success story in South Lyon, it is the creation, growth, expansion and diversification of Quanex.

Michigan Seamless Tube was founded in South Lyon in 1927 by William McMunn, after whom the street in front of Quanex has been named. In the beginning, the company manufactured cold-drawn seamless tubes from old, used boiler tubes. In 1931, MST added a piercing mill to manufacture tubes from raw bar stock. During World War II, MST and South Lyon continued to grow as the plant went into war production. When sufficient numbers of employees could not be obtained locally, MST brought help into South Lyon from various southern states. Many of those employees stayed on in their new northern homes after the war.

MST continued to expand in 1956, when the Gulf States Tube Corporation was built in Texas. That move put the company in the oil industry business. Then, in 1965, the Standard Tube Company of Detroit was acquired by MST, enabling them to manufacture welded tube.

In 1973, MST built Mac Steel Company in Jackson, a move described by MST General Manager Richard E. Russell as "backward integration." With the addition of Mac Steel Company, MST could go from scrap metal to finished tubing.

With some sadness, South Lyon bid farewell to the corporate headquarters of MST in 1977. At that time, MST changed its name to Quanex, reflecting its diversification and growth. Quanex's corporate headquarters are now in Houston, Texas, where administrators oversee the corporation's seven divisions and three subsidiaries in seven states.

Growth did not stop in 1977, though. The following year, Quanex acquired Pipe Specialties, Incorporated of Texas. Then in 1980, Quanex opened the Bellville Tube Division, also in Texas. Wyoming was the next state to receive the benefits of the industry that started quietly in South Lyon. In 1981, Quanex embarked on a \$13 million project called the Cheyenne Oil Country Division, getting into the oil exploration industry in Wyoming.

Continued on page 23

South Lyon

Continued from page 22

Expansion and renovation of the South Lyon MST plant became necessary, and that multi-million dollar project was completed in 1981. The city granted MST a 12-year industrial tax abatement which froze the assessment on the building at its pre-improvement level. Technically the second largest taxpayer in South Lyon, Quanex's 1982 taxbill was \$80,770, Smolarz said. However, because of the tax abatement plan, Quanex is placed in a different tax category and is not included in the top 10 taxpayers. When operating at full capacity, Russell said MST employs between 480 and 520 people.

Expansion in the commercial sector in South Lyon has been appreciable, too. The historic stores in the downtown central business district have been improved as a result of a facade study prepared by the Oakland County Planning Division.

Perhaps the most noticeable change in South Lyon's commercial outlook is the development of Brookdale Plaza at Nine Mile and Pontiac Trail. The shopping center is owned by Beztak Company, which also owns Brookdale Apartments immediately behind the shopping center. Smolarz said Beztak Company is the second largest taxpayer in the city, receiving a bill of \$49,147 this year.

The city's fifth largest tax payer, paying about \$14,402, is Showerman's Investment Company (Showerman's IGA

Foodliner), the mainstay of the shopping center. Other new merchants are ACO Hardware, Sentry Drugs, Stroh's Ice Cream Parlor, Sunflower Hut Heat Food Store, Run 'N Stuff, Franny's, Geri's Hallmark and Total Dimension salon.

Further expansion of Brookdale Square is in the works, with a chinese restaurant and dry cleaner among the planned stores. The South Lyon State Savings Bank has a drive-in branch at that shopping center. The bank pays \$7,253 in taxes, Smolarz said, making it the ninth highest taxed property in the city.

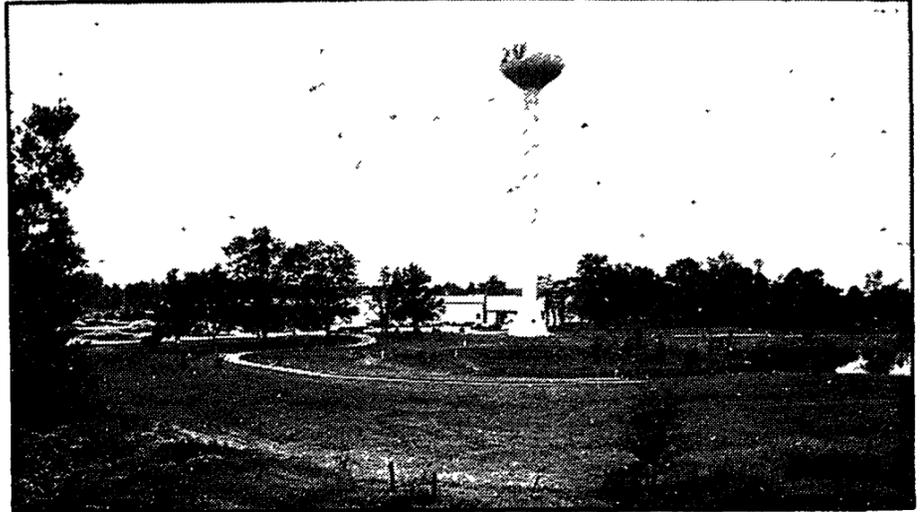
Pontrail Apartments are the third largest taxpayers, with a bill of \$18,487 this year. Also classified under commercial properties is the South Lyon Woods (mobile home) Park, the sixth highest taxpayer, contributing \$14,270. Princeton Apartments, owned by Carl Calfin, is the eighth highest taxpayer, with a bill \$8,149.

While South Lyon has developed extensively around Nine Mile and Pontiac Trail, Lyon Township has hardly stood by idly.

The southeast corner of Nine Mile and Pontiac Trail now hosts a Speedway gas station, which opened recently. Adjacent to the gas station is a day-care center, also a new development.

Further north on Pontiac Trail, Lyon Township boasts King Plaza.

Lyon Township has also seen develop-



ment in the Eight Mile-Pontiac Trail vicinity. An automobile dealership has been replaced by Pine Cash Way Lumber. A popular family-style restaurant is also located at that corner.

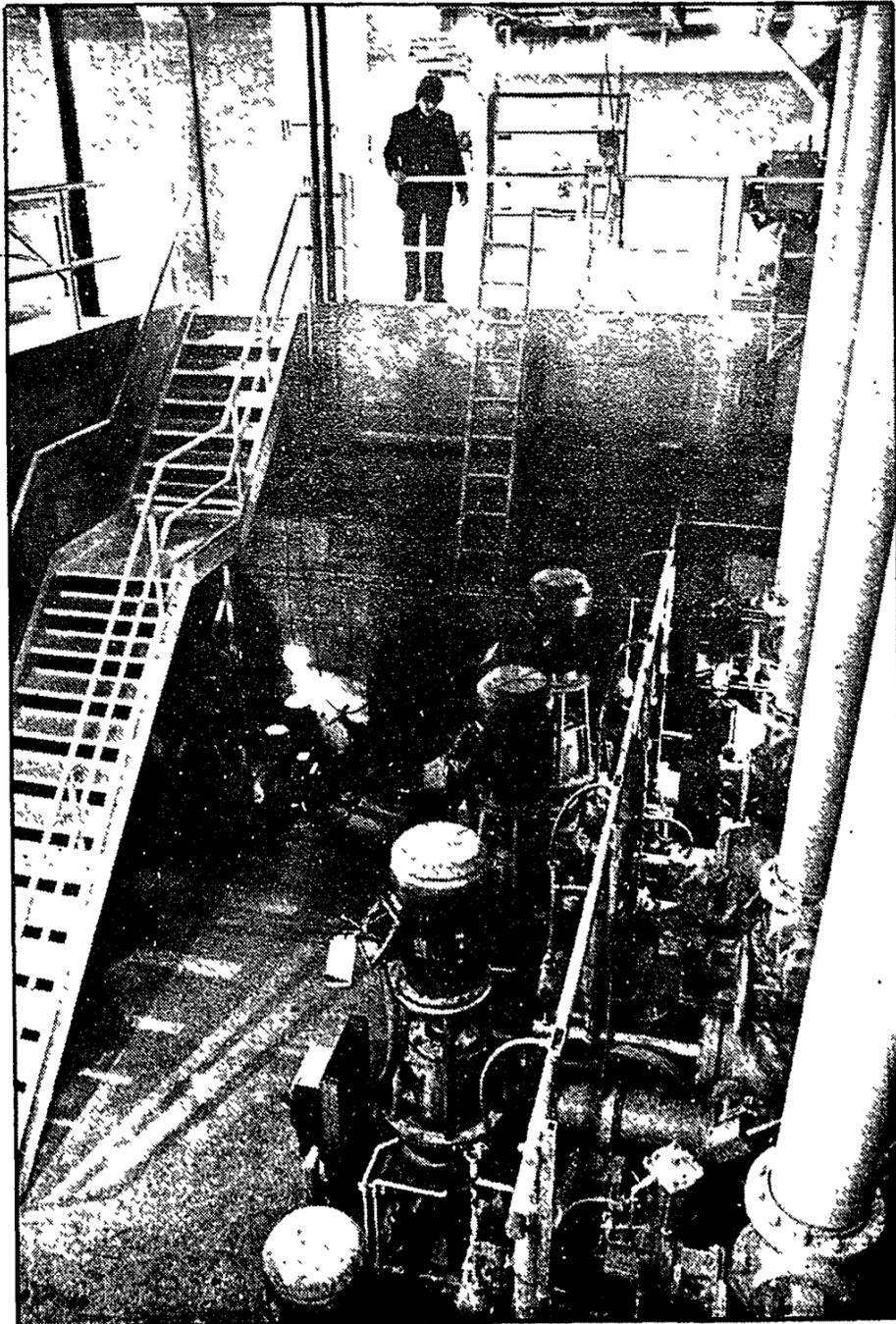
Perhaps Lyon Township's biggest development in recent years is the new Blue Cross-Blue Shield computer, warehouse and office facility at Grand River and Old Plank roads. The 163,000 square-foot facility, nearing completion, was estimated to cost approximately \$5 million to construct, according to builder Fred Auch.

With its enormous water tower, the Blue Cross-Blue Shield building gains the attention of I-96 motorists as they pass by. Once completed and fully operational, an estimated 200 persons

will be employed at the 39-acre site.

As in many rural townships, Lyon's largest taxpayer is Detroit Edison, contributing \$124,788 in township, county, community college and South Lyon Community School District taxes, according to Township Treasurer Evelyn Herald.

Lyon Township levies 3.91 mills, including 2.5 mills dedicated to police protection. Businesses and residents in Lyon pay a total of about \$46 per \$1,000 SEV, which includes local, school, county and community college taxes. Township Supervisor James Atchison placed the total township SEV at \$81,796,350 for 1981.



Constantly upgrading their equipment and instrumentation to meet increasing metal performance requirements, Sun Steel has custom designed and has in operation over 60 salt bath furnaces for in-depth heat penetration at temperatures of plus or minus one degree on large or small parts such as metal cutting tools, forming tools, dies, gages, machine and aircraft parts.

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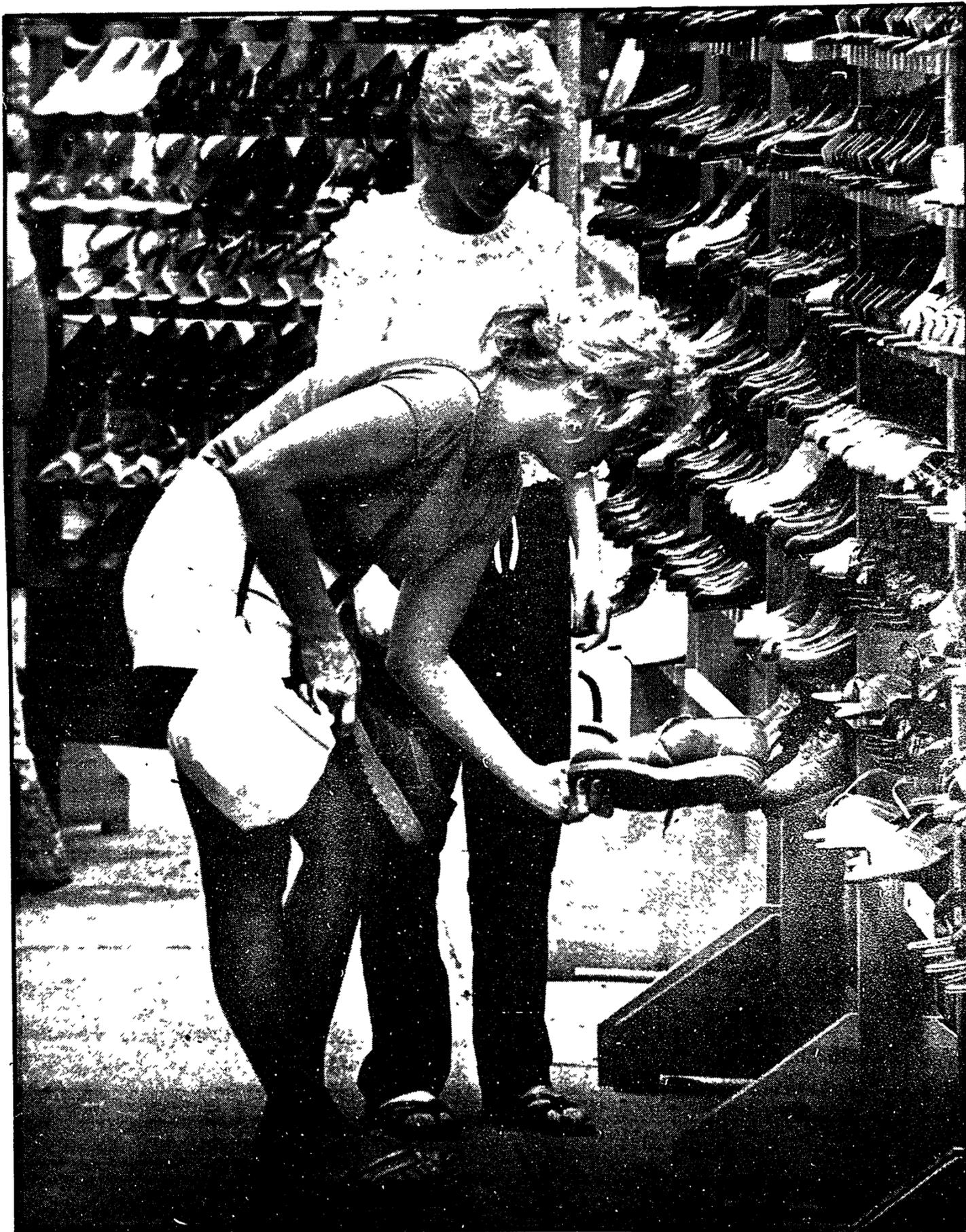


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General



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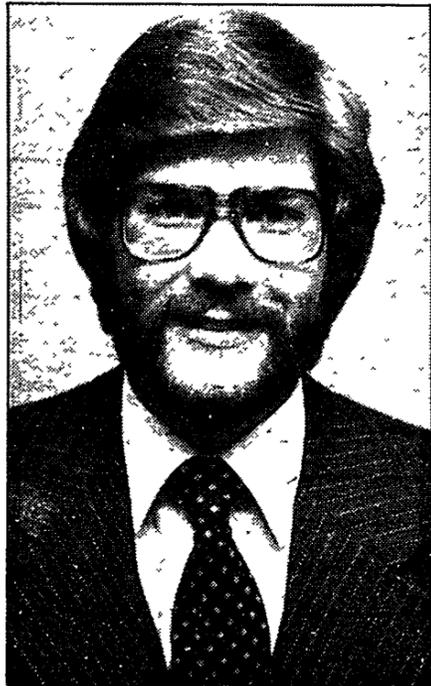
Continued on page 25

General

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Growth continued and made it necessary to expand the facility. The expansion was completed in 1980 and resulted in a near doubling of the available working space. At the same time, an associate doctor was added to the staff to allow the community access to health care six days per week and also making chiropractic more available to the community.

Dr. O'Dell and staff are committed to providing the highest standard of health care to the needs of the growing Lake Area community.

A Statement of Our Purpose

In as much as Chiropractic is a distinct healing art, based upon the scientific and clinically established fact that an improperly aligned spine will always produce a serious and tragic interference to the bodies' own ability to be healthy and carry out its optimal functions. And since we understand that the quality of an individual's life expression, physically, mentally, and socially, is dependant upon proper brain and nerve system integrity, our office policies are structured with these purposes in mind:

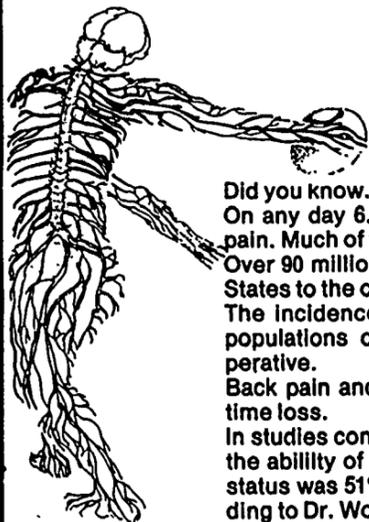
1. To communicate to as many people of this community as possible the tragic effects of vertebral subluxations (spinal nerve interference) on their lives and the lives of their families.
2. Then to analyze and eliminate vertebral subluxation effectively and efficiently from as many people of this community as possible.

We will seek to care for you in a matter consistent with the above purposes and the leading of God's love.



THE FACTS

Did you know...
 On any day 6.5 million people in this country suffer from back pain. Much of that suffering is needless.
 Over 90 million patient visits are made each year in the United States to the chiropractic physician.
 The incidence and cost of back problems are so high in the populations of western nations, that further research is imperative.
 Back pain and injury are two of the major causes of industrial time loss.
 In studies conducted by state workmans compensation bureaus the ability of chiropractors to return an employee to pre-injury status was 51%, compared to only 34.8% with M.D. care, according to Dr. Wolfman M.D.
 According to the same studies, chiropractic fees averaged 34% less than M.D. costs for rehabilitation of work related injuries.



General

Continued from page 24

"The people of Southeast Michigan get up early. There are lunches to pack...places to go...assembly lines to start...fields to work...shops, offices and over 365 different types of businesses to open...and knowledge to pursue at some of the nation's leading educational institutions. Michigan people know how to work...how to play...and how to enjoy the good things in life."

— Where to Succeed,
 A Land Alive

Southeast Michigan once stood as the uncontested capital of the "Industrial Midwest," the industrial heart of the world's greatest industrial nation.

It's no secret that its pre-eminent position has been under seige in recent years, both nationally and internationally.

Envious of Southeast Michigan's considerable tax base and subsequent high standard of living, other states have made a concerted effort to lure business away. The weapons used, more often than not, have been a wide variety of tax inducements. Some states have gone so far as to waive tax requirements completely for specific periods of time, trading away tax revenues for jobs and the promise of tax revenues in the future.

The migration of Southeast Michigan business to Sunbelt states has received most of the publicity. But Texas and other Sunbelt states are not the alone in working to lure Michigan business. One example — the governor of South Dakota has sent personal letters to many Southeast Michigan businesses, extolling the virtues of his state and inviting them to call him at any time of day or night. The letter includes his home phone number.

Southeast Michigan's supremacy as the industrial cornerstone of the nation has been challenged.

But Michigan is fighting back. And it's arsenal of weapons is impressive. The very factors which made Southeast Michigan the industrial and business giant that it is still exist. The reasons that businesses initially chose to locate in Southeast Michigan are still present.

In addition, the state's pre-eminent position has been enhanced by its history. Because it has been the industrial heart of the nation, it has provided and maintains the basic elements which are critical to the industrial and business communities — transportation, communications and a skilled labor force.

There's a good possibility that Southeast Michigan's campaign to restore its undisputed supremacy will be aided by the experiences of those companies which were lured to other states.

Many companies which fled to the Sunbelt states, for example, are now finding it difficult to operate without the critical supply of water which is abundant in Michigan and scarce in other parts of the country.

The availability of the skilled work force which exists in Michigan is another reason why some of the deserters are beginning to regret their decisions.

Perhaps the most important factor in Southeast Michigan's fight to regain its title as the nation's industrial leader may be that officials have finally learned they cannot be smug, that the state's natural advantages are not sufficient in and of themselves to retain business and industry.

As a result, the state has embarked on a major campaign to re-establish its position. The two-pronged campaign involves an extensive public relations effort as well as legislative reforms to improve the business climate.

The public relations effort, marked by the "Say Yes to Michigan" slogan, basically involves a recitation of the state's numerous advantages.

ITEM 1: A skilled labor force. The Greater Detroit/Southeast Michigan Business Attraction & Expansion Council notes that the large skilled work force is a key resource of Southeast Michigan. This work force is uniquely qualified in such manufacturing skills as metal processing, machining, metalworking and fabricating.

The council also notes that more tool and die makers, millwrights, pattern and model makers, assemblers and precision machine operators are located in Michigan than any other Great Lakes state.

Although much has been made of the state's high labor costs, the council notes further that Value Added Per Worker cannot be excluded when evaluating labor costs. Southeast Michigan's work force ranks first in the Great Lakes region in Value Added Per Worker — in fact, Southeast Michigan ranks 22 percent higher than the national average in this important statistic.

The quality of the labor force is mentioned frequently by companies which have found Southeast Michigan the best place to do business. Robert D. Rowan, chairman of the board and chief executive officer of the Fruehauf Corporation, says Southeast Michigan is the place for his company to be because "no other area can match the metal technological know-how and the engineering expertise of the highly-skilled work force that Southeast Michigan offers."

Continued on page 27

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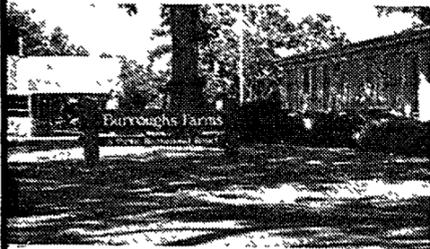
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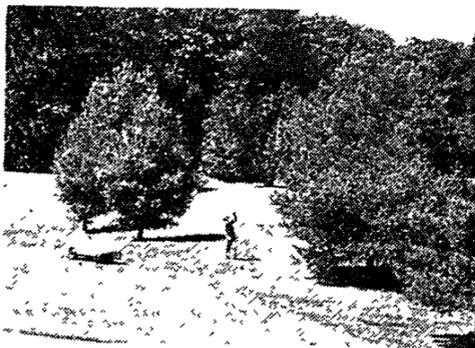


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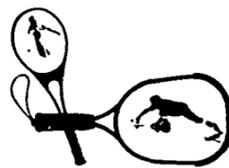
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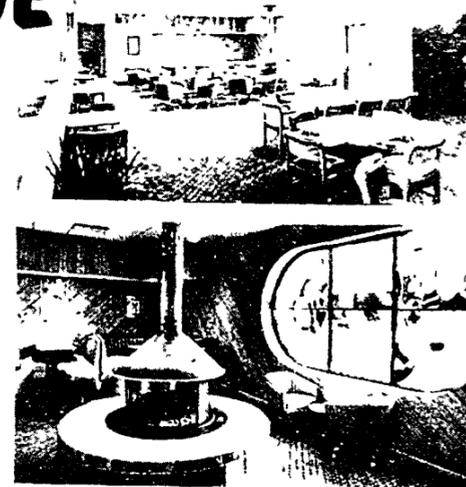
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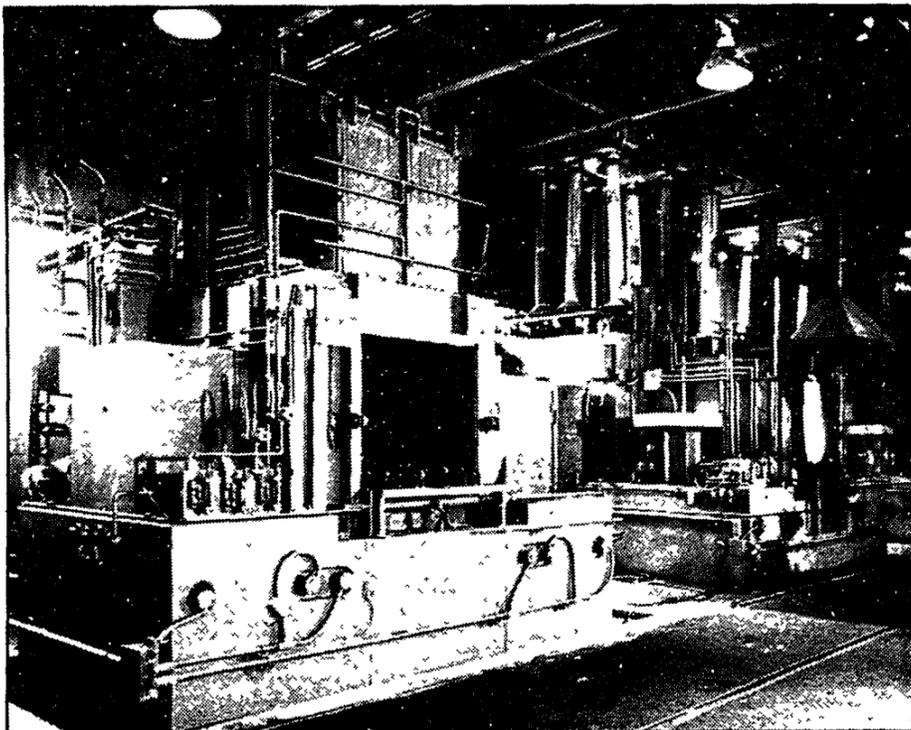
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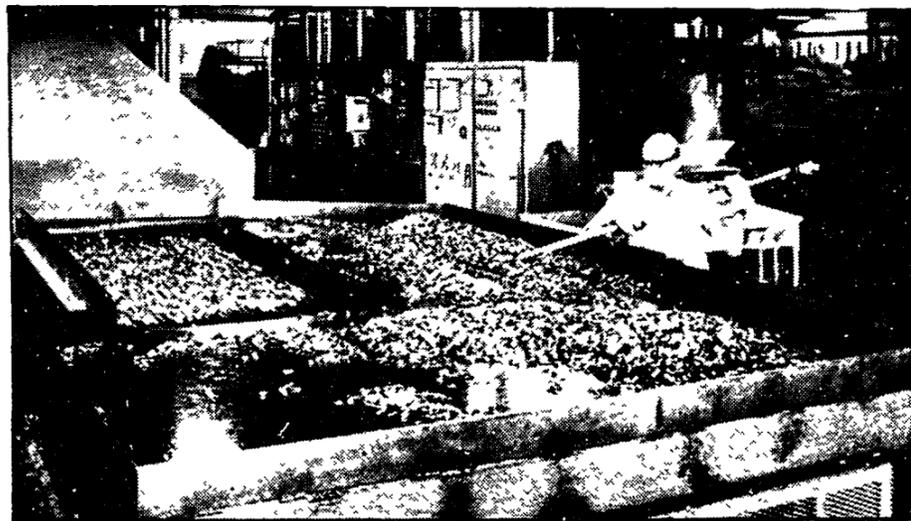
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Owner: W. R. Keough
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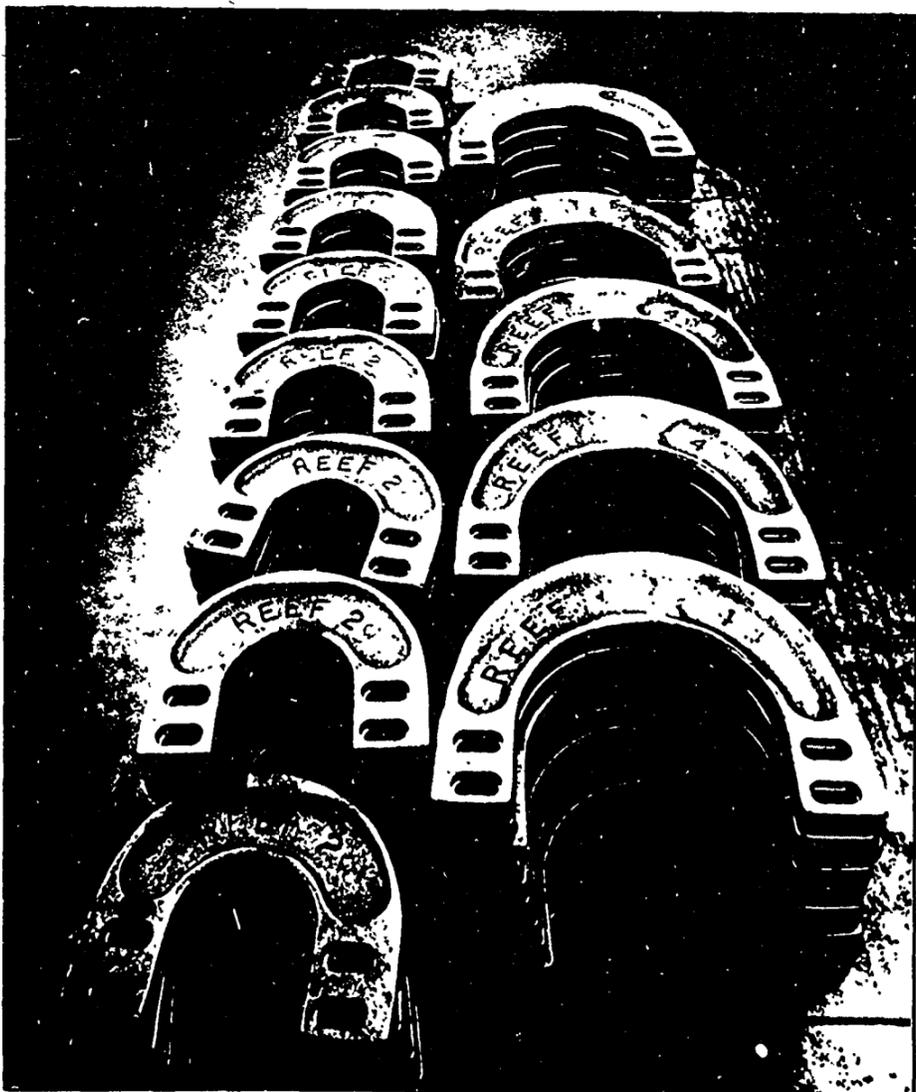


A commercial heat treater loads a mesh belt furnace.

This story paid for by Atmosphere Furnace Company

General

Continued from page 25



GALBRAITH

Similar comments are heard from Jervis C. Webb, chairman of the board and chief executive officer of the Jervis B. Webb Company in Farmington Hills. "For many years we have found that by being in Michigan we were able to find and develop skills that were difficult to pick up in other states," said Webb. "That meant that the productivity of our people could be better than, or as good as, any other state."

ITEM II: The existing infrastructure. The Greater Detroit/Southeast Michigan Council reports that the convenient availability of expertise, services and supplies needed to develop and market products is one of the reasons industry thrives in Southeast Michigan.

Job shops abound, and available services include plating and heat treatment, machinery and plant maintenance, design assistance, production equipment engineering and manufacturing, tool and die design and manufacture as well as such technological functions as microfilm readers and printers, intelligent terminals, polymers, coal conversion biotechnology, and laser fusion research.

The presence of that infrastructure was a major factor in the decision by Volkswagen of America's to locate its U.S. facility in Warren. Said James W. McLernon, president and chief executive officer of the company: "Southeast Michigan is the hub of America's automotive business and the home of more manufacturers and suppliers of original equipment and parts than anywhere in the United States. That's one reason why Volkswagen was interested in being a part of the Michigan scene."

ITEM III: Research facilities: The University of Michigan, Michigan State University and Wayne State University have combined annual research budgets of over \$200 million, notes the council. The result

has been a major effort to foster the development of research and promote technological interchanges between the universities and Southeast Michigan industry.

"These major university research facilities combined with the acknowledged excellence of schools such as Lawrence Institute of Technology and Michigan Technological University are making important contributions to the future of technology-based industry in Greater Detroit/Southeast Michigan.

ITEM IV: Transportation. As the hub of the Industrial Midwest, Southeast Michigan has developed transportation facilities for wheel, rail and air that are essential to industry, both for natural resources and marketing.

By wheel, there are more than 1,600 miles of toll-free interstate highways, access to Canada via tunnel or bridge and more than 45 motor freight lines with established freight rates.

Southeast Michigan has many other advantages, not the least of which is access to markets. For example, 47 percent of all the people in the United States live within 500 miles of the area and more than 50 percent of America's disposable income is located within the same radius.

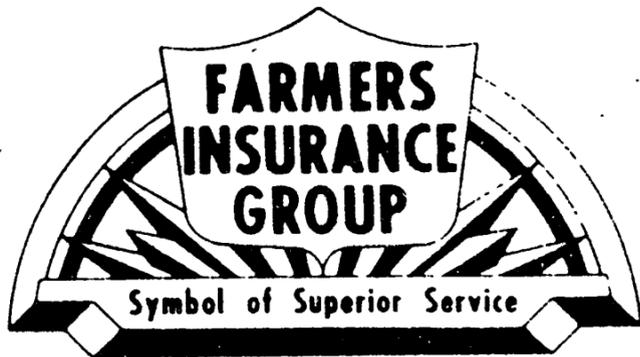
Southeast Michigan by itself ranks fourth in the nation in effective buying income and is number two in millions of dollars of manufactured goods shipments.

Southeast Michigan has been challenged. To its discredit is the fact that the need to counter-attack was not recognized sooner. But now the alarm has been sounded. And Michigan is fighting back with an impressive array of weapons that made it the hub of the world's most industrialized country in the first place.

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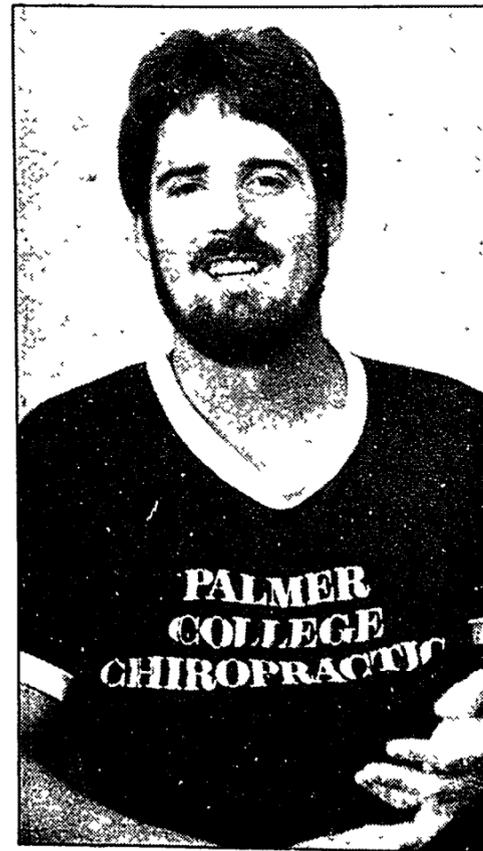
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Clinic director Mark Weller is a graduate of Palmer Chiropractic College in Davenport, Iowa, while Dr. Bryan Kostelnik, his associate, graduated from Logan Chiropractic College, in St. Louis, Missouri, in 1961.

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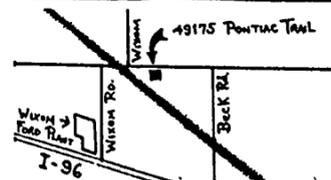
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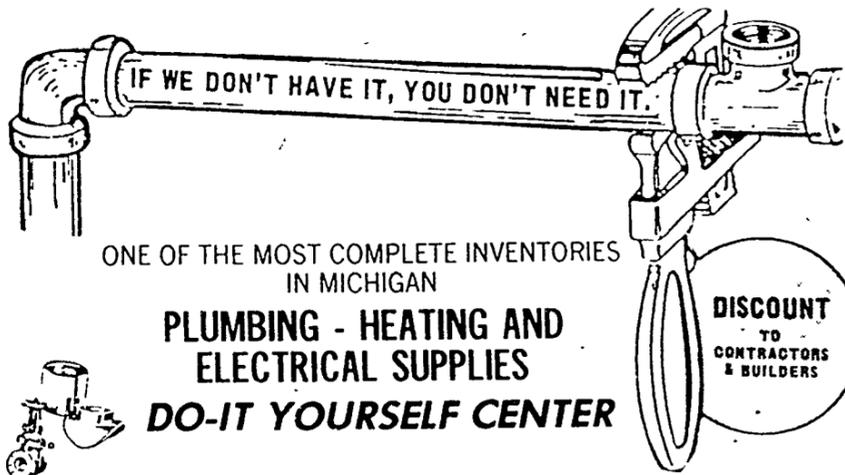
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There is no recession at Hilltop Ford. We have sold 133 more cars and trucks this year than we sold in 1981 year-to-date.

We must be doing something right.

We have 1.4 million dollars available for financing new and used cars and trucks through Ford Motor Credit and the local banks.

Beat the 1983 price increase with Ford rebates and our discounts. You will never buy a new car or truck at these prices again.

HILLTOP FORD & MERCURY

HOWELL 546-2250



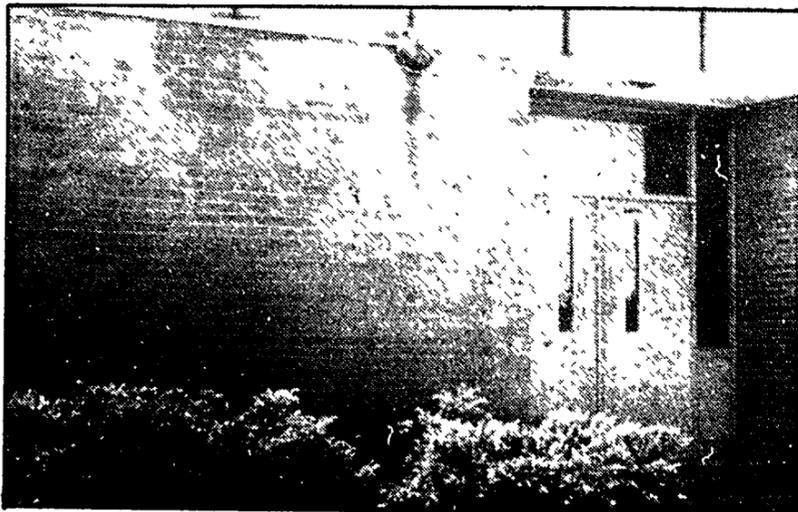
Before

Graffiti Removed Flooding? 24 Hour Service
Remove Paint We Deodorize
from Brick & Sanitize
Check our Low Prices! Kills Mold,
Mildew & Bacteria
Snow Plowing



Homes, Mobile Homes, Buses, Trailers, Outdoor Signs,
Construction Equipment, Gas Stations, Restaurants, Store
Fronts, Utility Trailers, Farms, Industrial, Trucks-all
makes, Tractor-Trailers, Aluminum, Masonry, Machinery,
Engines, Industrial Buildings, Schools, Churches, Shopping
Caenters, Dairies, Barns.

After



BUSINESS & INDUSTRY

CLEARY — Livingston's first 2 and 4 year college



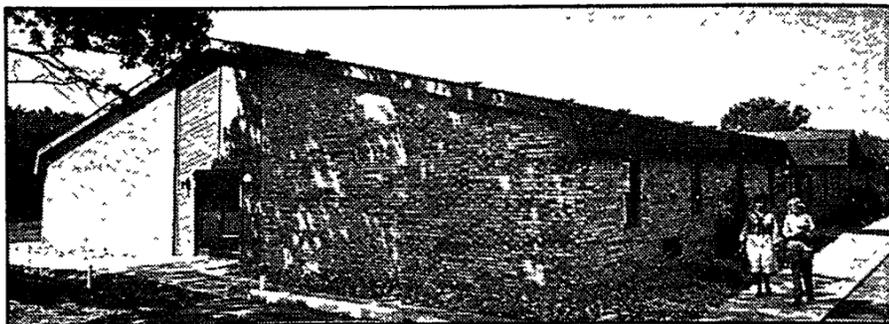
Instructor and student using one of Cleary's new Word Processing Work Stations containing a 55,000 word dictionary.

Cleary College is proud of its distinction — being the only institution of higher education that can offer students a four-year degree without ever leaving Livingston County.

And Livingston residents are taking advantage of this opportunity. Enrollment figures for fall 1981-82 showed that 309 students registered to take such courses as medical assistance, data processing and word processing on the Livingston campus.

According to Cleary's Vice President of College Relations Eleanor Forlenza, some 375-400 students are expected when day and evening classes begin September 27 and 28. Registration is ongoing and continues for those courses through September 23.

Cleary College offers businesses and their employees unique opportunities that, perhaps, they would not otherwise have in continuing education. As Assistant to the Vice President of Academic



Cleary's Livingston Campus is on 12 rolling, wooded acres between Brighton and Howell just off Grand River Avenue.

Affairs Steve Suskin explains. "Today, people working in business require a non-traditional approach."

More specifically, Suskin points out "someone working 40 hours a week takes 7-8 years" to complete a bachelor's degree. But Cleary has developed a "practical" program—essentials of management—that offers immediate results for both the employee and employer.

"In addition, a Word Processing Specialist Program is designed to give a person (with necessary skills such as typing ability already in place)...nine months of intensive hardware training and management training needed to handle these offices of the future that are already here today," Suskin says.

Cleary also has the capabilities to develop special programs for Livingston County businesses interested in further educating their employees. Suskin points out that such programs include "on-site training as long as there are enough employees interested." Previously, Cleary has successfully

completed such programs for Chrysler and also has the ability to handle smaller business programs.

"We are always interested in discussing the educational needs of local business people so that we can better serve them," Suskin adds.

Cleary and Livingston County are not foreign to one another.

The very first student to ever receive a diploma from Cleary was William E. Beach of Howell in 1885. That Livingston County connection continues even today.

With an advisory council in the county consisting of county residents and business people, Cleary is aware of the area's needs and what it has to offer.

"We have always held a great deal of prestige in Livingston County and the southeastern Michigan area," Forlenza notes. The start-up of Saturday classes this fall on the Livingston campus is just one more step Cleary College is taking to Say Yes to Livingston County.

This story paid for by Cleary College

SAVE SAVE SAVE SAVE SAVE SAVE SAVE SAVE

Check Quality!

and YOU'LL CHOOSE

from KITCHEN SUPPLIERS

40% Off

ON NEW 1982
KITCHEN & BATHROOM
MERRILLAT CABINETS

When you install a Merrillat Kitchen or Bath you install the Finest Cabinet Available. Merrillat offers all quality features that make your kitchen a custom installation without a custom price.

VISIT OUR NEW SHOWROOM DISPLAY AND SAVE!
We have over 8,000 Merrillat Cabinets in stock—with 6 different styles to choose from

— SINCE 1971 WE HAVE PLACED KITCHENS IN OVER 15,000 HOMES

KITCHEN SUPPLIERS INC.

9325 Matthy Road, Brighton 229-9554

Hours: Mon.-Fri. 8:00-5:00; Sat. 9:00-3:00
NOW OPEN THURSDAY NIGHTS UNTIL 8 P.M.

Compare Price!

KITCHEN CABINETS

FREE!

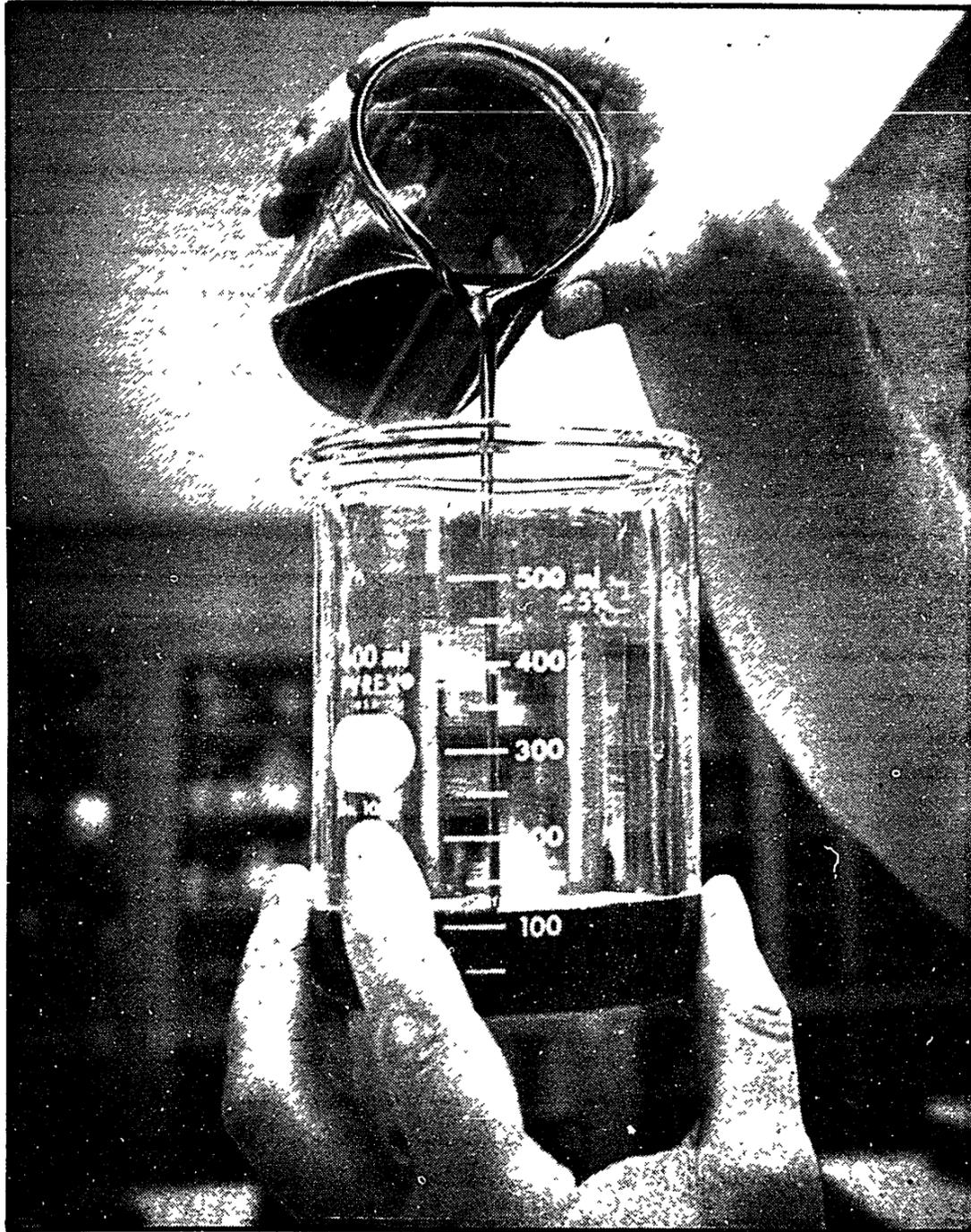
**Stainless Steel
Double Bowl Sink
and Delta Faucet**

With \$700 Cabinet purchase
with this coupon
Expires Sept. 30, 1982
LIMIT 1 PER CUSTOMER
Cash & Carry Only

We have placed kitchens in over
15,000 homes since 1971

SAVE SAVE SAVE SAVE SAVE SAVE SAVE SAVE

Services



GALBRAITH

Services

Business Directory

ALADDIN Aluminum. Manufacturers of storm windows and doors. Window repair. Novi, MI. (313)349-7520.

BRONZE Bearing, Inc. Bronze bushing and bearings and stock. Complete machining facilities. (313)471-0633.

INDUSTRIAL, Commercial and Institutional. Complete mechanical installations. "Quality is remembered long after price is forgotten." Carl Evans, President.

LANDSCAPE Materials. Sod, shredded bark, wood chips, railroad ties and top soil. Pick up or delivery. Reasonable rates. Adrian Sod Depo. Call (313)349-8950.

NORTHVILLE Machine Tools, Inc. Distributors of Sheet Metal, Fabricating Machinery and Tooling. P.O. Box 49, Northville, MI. (313)348-1310.

NORTHVILLE Calling Cart welcomes new residents with gifts from Northville merchants. (313)348-3996.

Business Directory

Business Insurance?

One name says it best.

C. Harold Bloom Agency

108 West Main St., Northville
349-1282

Auto-Owners Insurance
Life. Home. Car. Business. One name says it all.

BUSINESS & INDUSTRY



"Don't write about me," says Dr. Siddharth Sanghvi. "I want you to write about the medical center."

The problem with the request is that it's virtually impossible to write about the Novi Medical Center at 41431 West Ten Mile in Novi without writing about its owner.

The medical center is the personification of Dr. Sanghvi and his philosophies about medicine and humanity. Write about the medical center and you're writing about Sanghvi.

Write about Sanghvi and you're writing about the medical center.

Sanghvi's credentials are extensive. Born and raised in India, he obtained his medical degree from the University of Bombay in 1956 and then moved to England where he studied at Oxford and the University of Edinburgh, the oldest institution for surgery in the world.

He is a Fellow of the Royal College of Surgeons of Edinburgh and a Fellow of Surgery of the Royal College of

Service to mankind is goal at the Novi Medical Center

Surgeons of England — two of the most prestigious post-graduate recognitions in the world of medicine.

"I trained myself to practice in India," says Sanghvi, who is known simply as "Mav" to his numerous friends. "I prepared myself to be able to handle any type of surgical problem so I could return to an underdeveloped country and provide the people with the best medical treatment available."

"I never thought I would be coming to the United States."

Sanghvi's philosophy about the practice of medicine was acquired from his father, an attorney with high ethical and moral principles.

"When I told him I wanted to be a doctor," says Sanghvi, "he told me it was a noble profession provided I did not try to make money from the pain and suffering of others. He said he would not want his name to be associated with that type of person."

And that's what the Novi Medical Center is all about — service to humanity. "My object has never been to be wealthy," says Sanghvi. "My object is to provide the best medical service available to people who need it."

Sanghvi can handle virtually every type of medical problem at the center, including minor surgery. Located in a

small shopping center at the corner of Ten Mile and Meadowbrook Road, the Novi Medical Center is open from 7 a.m. to 6 p.m. Monday through Friday and from 8 a.m. to noon on Saturday.

"It's a convenience to my patients," says Sanghvi about his office hours. "By opening at 7 o'clock, I can provide service to people before they go to work."

And even though he's trained to handle any type of medical problem, Sanghvi admits that his specialty is industrial accidents.

"My training was as a surgeon so I could administer to the needs of the people in a poor country where specialists were often not available. That type of training is ideally suited to dealing with industrial accidents where immediate medical attention may be critical."

"I provide service first. When people need help, I provide that help without first taking time to check the status of their health insurance or ability to pay."

**This story
courtesy of
Novi Medical Center**

NORTHVILLE TRAVEL PLANS

We want to take this opportunity to introduce ourselves and extend our travel services to you, your organization, family and friends.

Conveniently located in Northville, our staff offers diversity of travel needs including retail, commercial, wholesale, conferences and meetings for corporate and organizational incentive programs as well as specialization in group travel packages.

Northville Travel Offers You And Your Company:

- * WORLDWIDE TRAVEL SERVICE . . . Including air, hotel, rail, car rental, sightseeing, dining, visa and passport information.
- * CONVENIENT LOCATION . . . Our fully staffed office is located at 112 West Main St., in downtown Northville.
- * FAST TICKETING SERVICE AND FREE CONFIRMATION . . . Your airline, car rental, and hotel reservations are made promptly and confirmed at no cost to you.
- * FLEXIBILITY . . . We can handle your last minute needs and cancellations without a hitch and with a smile!
- * CONFIDENTIALITY . . . We maintain a strict policy of complete confidentiality with our clients on all matters.
- * COST? . . . There is none! All of our specialized services are absolutely free.

Whether your pleasure is a weekend trip to Las Vegas, a Caribbean Cruise, two weeks in Hawaii or Europe, Northville Travel Plans has a large selection of cruises and tours either escorted or independent. If we don't have one that meets your needs, we'll plan one designed to your time and financial requirements.

Now At No Additional Cost To You . . . Automatic Flight Insurance \$150,000 Coverage Provided For You Through Northville Travel Plans. This Applies To Anyone Booking An Airline Reservation And Ticketed By Northville Travel Plans.
Book Early For Best Values: Tampa/Ft. Lauderdale From Detroit Starting Oct. 16 Tampa Fares From \$149.00 Plus Tax \$7.28
Ft. Lauderdale Fares From \$159.00 To \$219.00 Depending On Departures. These Are Friday/Friday One Week Stays. Two Week Stays Add \$15.00 Per Person Round Trip.

Yours in travel,

COME ON IN . . . LET US GET TO KNOW YOU!! Northville Travel Plans



MONDAY thru FRIDAY 9:00 AM-6:00 PM
SATURDAY 9:00 AM-2:00 PM

112 W. Main St., Northville • 348-7200

BUSINESS & INDUSTRY



Little known service can reap big benefits

Many firms that import raw materials and export manufactured goods would be better off if they knew what Harvey Larson, his father Milo Larson, Al D'Amico and their staff do all day at Duty Drawback Service, Inc.

The Larsons and D'Amico, licensed customs brokers, operate one of only about 10 firms in the nation that exclusively perform "duty drawback." Drawback is a process that allows 99 percent of the import duty paid on raw materials to be refunded if the materials are made into something else and subsequently exported.

"Most businessmen do not know about it," states Harvey Larson, president of the firm his father founded in 1956. "From talking to businessmen, I've found only about two in the last 10 years that knew about it."

Because so few businesspeople know about the duty refund privilege, which dates back to 1789, Larson and assistant vice president D'Amico estimate that only about \$400 to \$500 million out of \$9.2 billion in refundable import duty was returned to businesses last year.

However, D'Amico notes, the current recession is good for Duty Drawback's business — as more and more businesses are looking for ways to save money, they're finding out about their drawback privileges.

"When times are bad, our business gets better," he remarks with a smile. Larson says that business for the firm, which has been at 42400 Nine Mile in Novi for about three years, has tripled since 1975.

Duty Drawback's nationwide clientele includes everything from a Detroit firm that employs 30 people to Federal Mogul to Kelsey Hayes to such giants as International Harvester and Procter and Gamble.

"Everything from soup to nuts," literally, are eligible for drawback, said Larson. Products on which Duty Drawback collects duty refunds run the gamut from soap to chemicals, plywood to plastics, and steel to glass. Even peas in frozen pot pies and bean seeds are eligible for drawback.

Larson explains that the two ounces of imported peas used in the "manufacture" of frozen pot pies entitles the pot pie company to a refund of the pea duty on finished pies that are exported.

Duty Drawback Service established a customs precedent by successfully collecting drawback on bean seeds that were imported from Canada and grown in the U.S. when the resulting crop of beans was exported.

"Thirty different farmers grew the beans," said D'Amico. "We had to coordinate the effort, monitor the growing process. That's the first time that's ever happened...customs records go back 100 years."

Each of Duty Drawback Service's client companies is visited individually for drawback consultations. "Every company handles its recordkeeping a little differently," explains Larson. "That's why we visit each company on a one-to-one basis."

Although more and more companies are becoming aware of the service offered by Duty Drawback, and the company picked up two new clients in the space of 10 minutes one recent afternoon, the firm is in no hurry to expand. If it did, Larson explains, it wouldn't be able to offer the quality service it now provides.

"It takes a long time, two or three years, to train a person to the point where they can go into a company and examine everything and say 'you can get drawback on this or that,'" says Larson. "We've made it a point to give clients the best service we can give them, and we try not to compromise...if we had too much business we couldn't do the quality job we currently do."

**This story
paid for by
Duty
Drawback**

Why Keep Your Money In Detroit When You Can Keep It At Home?



Some people think that having their bank near their work is more convenient. But lunch-time banking isn't always as great as it's made out to be. What do you do if you need to make deposits or withdrawals on Saturday, vacation days or sick days? Using your safe deposit box, closing a loan or getting those last minute travelers cheques can be difficult if your bank is 40 miles away.

The Brighton State Bank is a \$100,000,000 full-service bank specializing in the needs of the community. In fact, we offer over 50 different services, experienced loan officers, convenient locations (six different offices), and hours suited to your traveling schedule.

Put an end to lunch-time banking. Bring your money home. Because you'll never know just how good home is until you get there.

YES, I want to know more about my home bank.
Please send me your Service Kit.

Name _____

Address _____

Send to: Welcome Home
The Brighton State Bank
300 W. North Street
Brighton, Michigan 48116

**The Brighton
State Bank** 
A Pacesetter Bank
MEMBER F.D.I.C.

MAIN OFFICE
300 W. North Street • Brighton, Mich.
229-9531

BRANCHES
Brighton Mall • Grand River/U.S. 23
• Hamburg • Highland • Pinckney



FIRST FEDERAL SAVINGS AND LOAN ASSOCIATION OF LIVINGSTON COUNTY

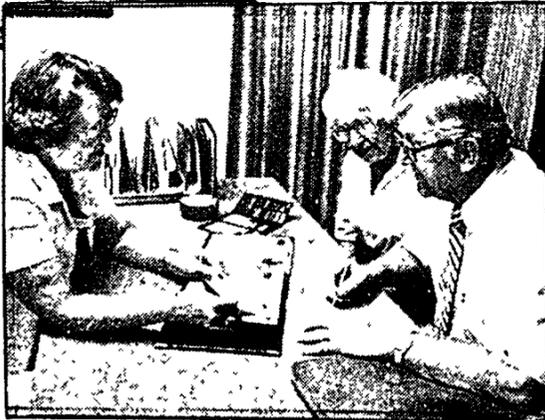


LIVINGSTON COUNTY'S ONLY HOME-BASED SAVINGS & LOAN ASSOCIATION



First Federal Savings and Loan Association of Livingston County has served the area since 1957. Assets at over 131 million dollars attest to the success the Association has shared with the residents of the dynamic Livingston County Area.

57 employees at six locations are dedicated to serving your financial needs. Whether it be a home mortgage, a checking or savings account, or an individual retirement plan you can be sure that you come first at First Federal.



Serving Your Hometown Community

HOWELL • BRIGHTON • SOUTH LYON • PINCKNEY • HARTLAND • FOWLerville

They said yes to Novi:

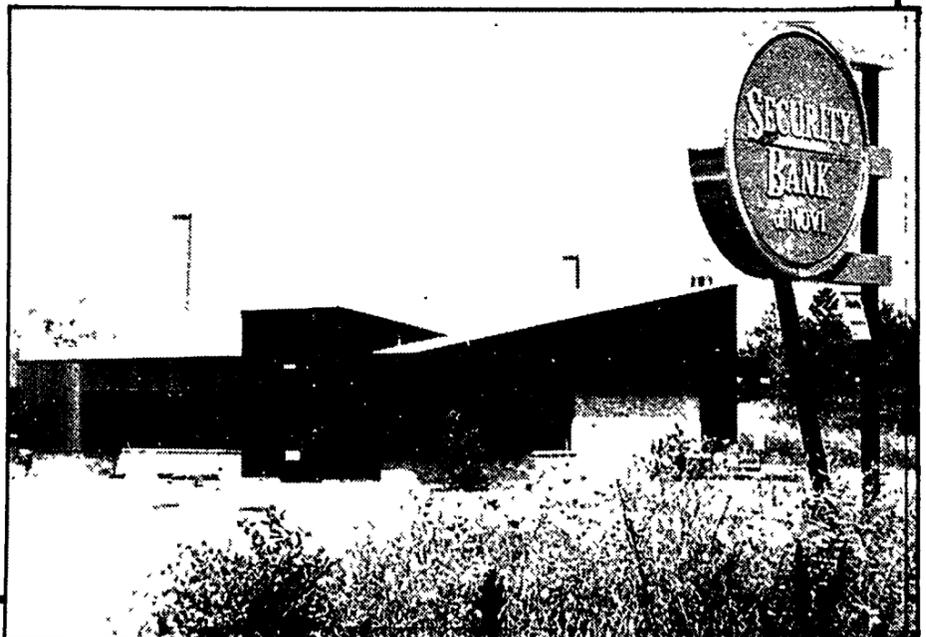
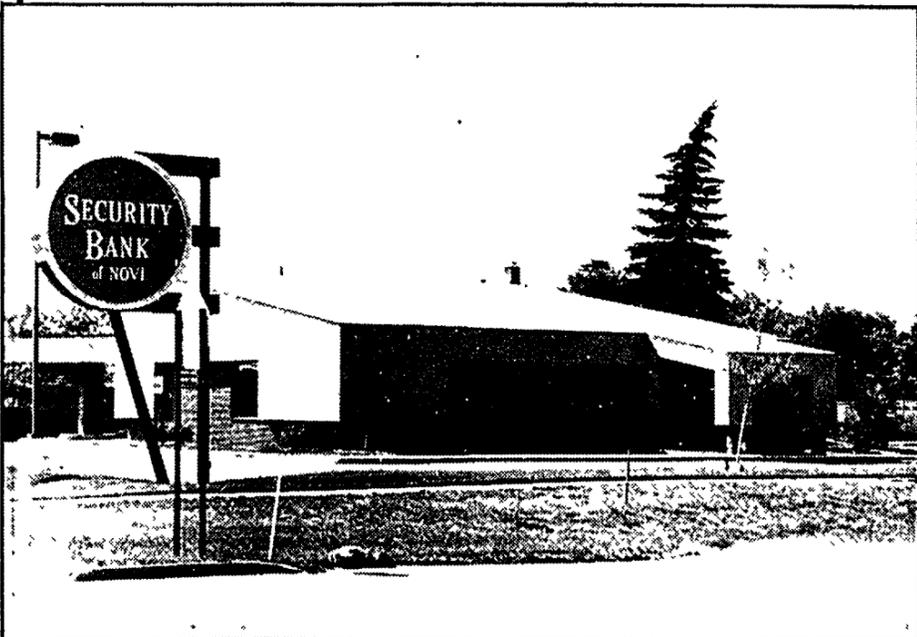
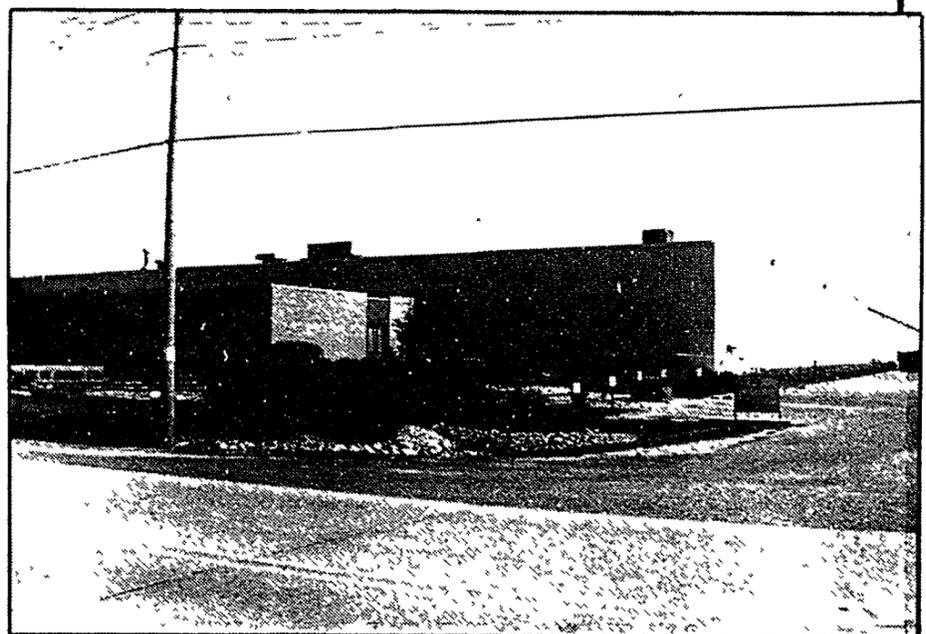
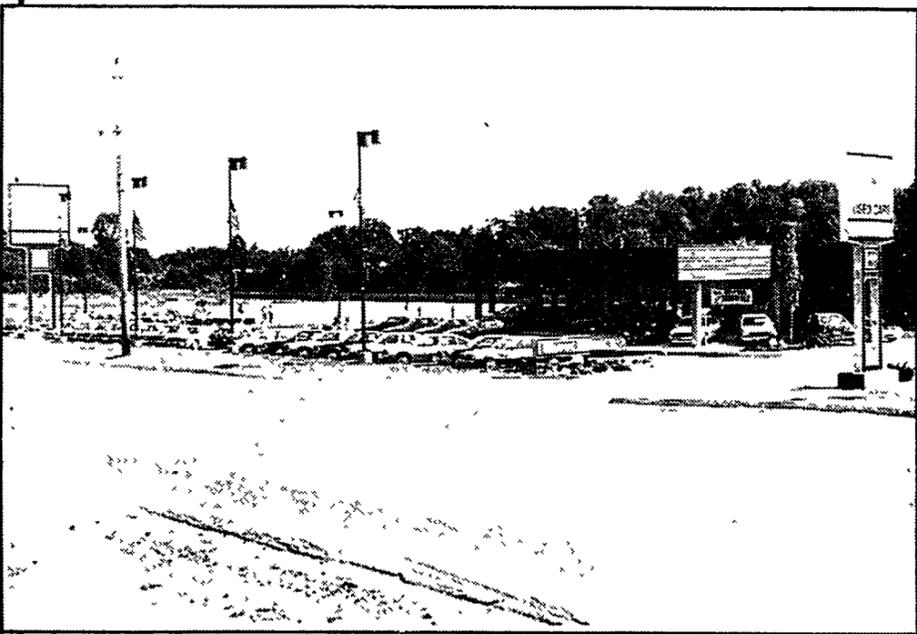
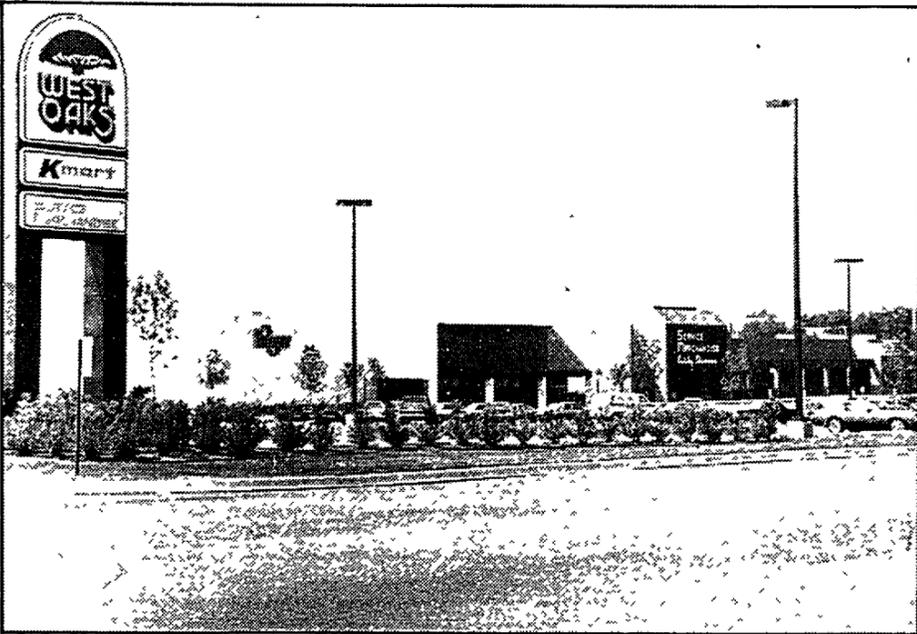
- West Oaks Development Co.
- Service Merchandise Co.
- K-Mart Corporation
- Security Bank
- Martin Feldman Chevrolet, Inc.
- Frank W. Kerr Co.

The Economic Development Corporation of the City of Novi was established primarily to assist in the development of desirable commercial and industrial projects in order to increase or retain employment. This is accomplished by providing lower interest rates in a conventional business-lender relationship by issuing tax exempt bonds. This lower interest cost is available for expansion/renovation or significant investment in buildings and/or equipment of existing businesses as well as new businesses.

To date the EDC has assisted in the seven projects displayed in this advertisement. These projects have resulted in an estimated 500 new jobs and capital investment by business of approximately \$20,000,000.

The EDC is pleased to co-sponsor the "Business/Industrial Exposition Day" on September 11, 1982 at the Sheraton Oaks. If you feel that financing your future capital requirements could be helped by the EDC, feel free to discuss them with any of the following board members or contact Gerry Stipp at the City of Novi offices, 349-4300.

Donald Greengood, Chairman
Nancy Chambers, Secretary
John Becker
Kevin O'Brien
Paul Potter
James Rose
Arlen Schroeder
Fil Superfisky
Les Gibson



The Novi Chamber of Commerce and The
Economic Development Corporation of Novi
are pleased to present:

The Novi Business/Industrial Exposition Day

Saturday, September 11, 1982
at the Sheraton-Oaks Novi

ASK ABOUT THE
**Sheraton-
Oaks
Weekend
Package**
FOR THE EXPOSITION
348-5000



Schedule of Events

10:00 A.M. Businesses Only

Area businesses will hold informal discussions with city officials and legislators

12:00 P.M.

Business appreciation luncheon, featuring guest speaker John Gross, WXYZ-TV, Channel 7

1:30 P.M. Opens to Public

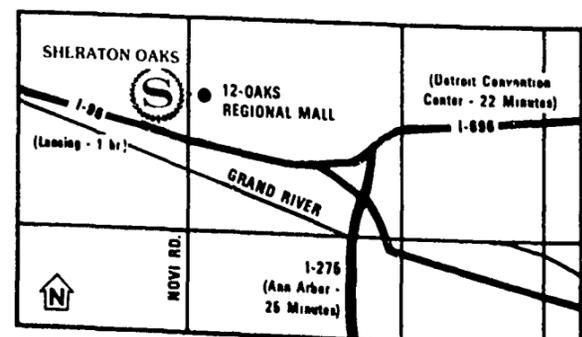
Business product display opens to area residents. Sheraton-Oaks Ballroom. Antique Auto Show adjacent to hotel

2 P.M. & 3 P.M.

Fashion Show in the Atrium, coordinated by Twelve Oaks Mall and the Sheraton-Oaks

Information:

349-3743



SUPPLEMENT TO S.E.M. NEWSPAPERS INC., OBSERVE ECCENTRIC NEWSPAPERS, SLIGER NEWSPAPERS, DAILY TRIBUNE, YPSILANTI PRESS AND ASSOCIATED NEWSPAPERS.

YOU SAVE AT CHATHAM

**MOST STORES
OPEN LABOR DAY
9 A.M. TO 6 P.M.**

WE GLADLY REDEEM U.S.D.A. FOOD STAMPS.

Cash Dividend SPECIAL

200 COUNT FILLER PAPER

FREE

WITH 1 FILLED CASH DIVIDEND CERTIFICATE

HYGRADES

BALL PARK MEAT FRANKS

128

1-LB. PKG.

LIMIT 2 PER PERSON

BALL PARK DEER 1-LB. 1.59

USDA GRADE A

COUNTRY PRIDE, U.S. GRADE A FRESH MIXED FRYER PARTS

39c

PACKAGE CONTAINS:

- 2 BREAST QTRS WITH BACK
- 2 LEG QTRS WITH BACK
- 2 WINGS
- 2 BACKS
- 2 NECKS

LB.

LIMIT 3 PLEASE

Cash Dividend SPECIAL

MT. DEW, PEPSI LIGHT OR REGULAR or DIET PEPSI COLA

24 499

HALF LITER BTLS. PLUS DEPOSIT

WITH 1 FILLED CASH DIVIDEND CERTIFICATE

24 599

HALF LITER BTLS. PLUS DEPOSIT

FREE LUNCH!

WITH PEPSI PURCHASE & COUPON BELOW

FREE! KENTUCKY BRAND SLICED BOLOGNA (1-LB. PKG.)

FREE! MASTER BAKERS SLICED WHITE BREAD (1-LB. 4-OZ.)

FREE! CHATHAM SQUEEZE MUSTARD (9-OZ.)

BUY THREE 8 PACKS OF HALF LITER BOTTLES OF PEPSI, DIET PEPSI, PEPSI LIGHT OR MOUNTAIN DEW BRING THIS COUPON AND CHATHAM WILL GIVE YOU ALL OF THESE...FREE!

CHATHAM

- KENTUCKY BRAND BOLOGNA (1-LB. PKG.)
- MASTER BAKERS WHITE BREAD (1-LB. 4-OZ.)
- CHATHAM SQUEEZE MUSTARD (9-OZ. BTL.)

THIS COUPON CANNOT BE USED WITH ANY OTHER "CENTS-OFF" COUPON. COUPON OFFER GOOD THRU SEPTEMBER 7, 1982 AT ALL CHATHAM STORES.



CHATHAM SAVE ON...

SAVE 20¢

CHOICE BLEND
**LIPTON
TEA BAGS**

100 CT. PKG.
199

SAVE 9¢

SPAGHETTI
**FRANCO
AMERICAN**

14³/₄-OZ. CAN
29^c

SAVE 45¢

OUR FINEST
**CHATHAM
APPLESAUCE**

3-LB. 2-OZ. JAR
99^c

SAVE 20¢

DELTA
**PAPER
TOWELS**

85-FT. ROLL
49^c

Cash Dividend
SPECIAL

KRAFT
**MIRACLE
WHIP**

QT. JAR
79^c

WITH 1 FILLED CASH DIVIDEND CERTIFICATE

Cash Dividend
SPECIAL

YELLOW & BLACK LABEL
**PAPER
PLATES**

100 COUNT
109^c

WITH 1 FILLED CASH DIVIDEND CERTIFICATE

GETS CLOTHES CLEAN
**RINSO
DETERGENT**

4-LB. 12-OZ.
199

A GREAT SNACK
**SUNSHINE
CHEEZ ITS**

10-OZ. PKG.
78^c

27¢ OFF LABEL
**PALMOLIVE
LIQUID**

QT. BTL.
159

GENERAL MILLS

- CHOCOLATE DONUTZ 12-OZ.
- HONEY NUT CHEERIOS 14-OZ.
- CRISPY WHEATS N' RAISINS 18-OZ.

 Your Choice
166



KNOCKS OUT DIRT & STAINS
**PUNCH LAUNDRY
DETERGENT**

4-LB.
8-OZ.

269

MEATY
BONES
1-LB. 4-OZ.
133

JERKY
TREATS
1-OZ.
47¢

MERRY POPPIN
POPPING
CORN
1-LB. 4-OZ.
79¢

YOU GET MORE BUYING POWER AT CHATHAM



**HEFTY
ODOR GUARD
GARBAGE BAGS**
20 CT. PKG. **1.39**

**COUNTRY TIME
LEMONADE**
6 12-OZ. CANS **1.59**

**HUNT'S
TOMATO
SAUCE**
1-LB. 13-OZ. **99c**

**Cash
Dividend
SPECIAL**
**OPEN PIT
BARBECUE
SAUCE**
1-LB. 12-OZ. BTL. **69c**
WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE

**BONUS PACK
GLAD
WRAP**
300-FT. ROLL **1.19**

**EXTRA LONG GRAIN
RICELAND
RICE**
1-LB. BAG **39c**

**PRINGLES
POTATO CHIPS**
2 PK. **1.39**

**CARNATION
BREAKFAST BARS
INSTANT BREAKFAST**
  6 PK. **1.69**

REG. OR ALMOND
**FIDDLE
FADDLE**
6 1/2-OZ.  **79c**

**GOLDEN GRIDDLE
PANCAKE
SYRUP**
1-PT. 8-OZ.  **1.87**

**PILLSBURY ASSORTED
CAKE
MIXES**
 1-LB. 1 1/2-OZ. PKG. **97c**

WITH LOW PRICES AND Cash Dividend SPECIALS.

CHATHAM

SAVE ON MEAT

COUNTRY PRIDE, U.S. GRADE A FRESH

MIXED FRYER PARTS

39^c

CONTAINS:
2-BREAST 1/2 WITH BACK
1-LEG 1/2 WITH BACK
2-WINGS
2-NECK STEAKS

LB.
(LIMIT 3 PKGS. PLEASE)

Fresh cut
CORN FED WESTERN BEEF

FRESH CUT BEEF, BONE-IN
NEW YORK STRIP STEAKS
4 TO 6 LB. AVG.
LB. **2⁹⁸**

HYGRADE
BALL PARK MEAT FRANKS

1-LB. PKG. **1²⁸**

LIMIT 2 PLEASE
(BEEF FRANKS 1-LB. PKG. 1.59)

CONCORD FARMS
GRADE A DUCKS
(4 TO 5 LB. AVG.)
LB. **77^c**

FRESH FROZEN
TURKEY WINGS
LB. **33^c**

GAUDINO FRESH
ITALIAN or POLISH SAUSAGE
LB. **1⁹⁹**

ECKRICH SMOKED or
SMOKED BEEF or POLISH SAUSAGE
LB. **2⁵⁹**

KENTUCKY BRAND
MEAT HOT DOGS
2 LB. PKG. **1⁹⁹**

PESCHKE
PORK SAUSAGE
1-LB. ROLL **1¹⁹**

ROYAL HEART
U.S. GRADE A TURKEY BREAST
LB. **1²⁹**

U.S. GRADE A *Honeysuckle*
BASTED BONELESS TURKEY ROAST
3 1/2-LB. PKG. LB. **1⁴⁸**

100% BEEF
HAMBURGER PATTIES
(2 TO 3 LB. AVG.) LB. **1⁸⁹**

FRESH CUT BEEF BONELESS CUBE STEAK
(4 TO 6 LB. AVG.) LB. **2⁴⁹**

WEST VIRGINIA, FULLY COOKED SMOKED
SEMI-BONELESS WHOLE HAM
LB. **1⁷⁹** HALF LB. 1.89

WEST VIRGINIA
SLICED BACON
12-OZ. PKG. **1⁹⁹**

COUNTRY PRIDE
U.S. GRADE A FRESH WINGS or THIGHS
(3 TO 5 LB. AVG.) LB. **77^c**

FRESH CUT BEEF BONELESS SIRLOIN TIP STEAK
(4 TO 6 LB. AVG.) LB. **2⁴⁹**

DOUBLE Cash Dividends
ON ALL DELI PURCHASES



HOME OF...
✓ VARIETY
✓ FRESHNESS
✓ VALUE

HOME STYLE **MEAT BOLOGNA** WHEN SOLD IN UNITS OF 1-LB. OR MORE LB. **2³⁹**

LAND O' LAKES **AMERICAN CHEESE** WHEN SOLD IN UNITS OF 1-LB. OR MORE LB. **3¹⁹**

ECKRICH **SMOKED OR POLISH SAUSAGE** LB. **2⁸⁹**

FRESH **COLE SLAW, POTATO OR MACARONI SALAD** LB. **88^c**

DISCOVER CHATHAM'S
Seafood Pier
Fresh Seafood Wed. thru Sat.

FRESH **OCEAN PERCH FILLETS** LB. **2³⁹**

FRESH **LAKE SMELT** LB. **99^c**

ALL BEEF, VEAL AND LAMB SOLD IN DETROIT IS GRADED U.S. CHOICE.

THORN APPLE VALLEY MEAT HOT DOGS 1-LB. 1.69 (BEEF 1.89)

THORN APPLE VALLEY CLEAR CHOICE UNCANNED HAM 3 LBS. FOR 7⁹⁹	ECKRICH BEEF or CHEESE FRANKS LB. 2¹⁹	ECKRICH SLICED BOLOGNA 1-LB. 2⁴⁹	ECKRICH POLISH SAUSAGE LINKS LB. 2⁶⁹	REGULAR GARLIC SLICED BOLOGNA 8-OZ. 1³⁹ BEEF 1.59	REGULAR B BEEF ECKRICH SMOK-Y-LINKS 10-OZ. 1⁷⁹	ECKRICH SLICED COOKED HAM 6-OZ. 1⁸⁹	ECKRICH SMORGAS PAC 1-LB. 2⁵⁹	ECKRICH HAM or BEEF SMORGAS 12-OZ. 2³⁹	ECKRICH SLICED HONEY NEW ENGLAND or BBQ LOAF 8-OZ. 1⁹⁵	WEST VIRGINIA FULLY COOKED SMOKED FLAT HALF BONELESS HAM 4 TO 5 LB. AVG. 2⁶⁹	WEST VIRGINIA FULLY COOKED SMOKED BONELESS ROUND WHOLE HAM 11 TO 12 LB. 2¹⁹ HALF HAM LB. 2.29
--	---	--	--	---	--	---	---	--	--	--	---

CHATHAM FRESH CUT MEAT GIVES YOU MORE FOR YOUR MONEY!

CHATHAM SAVE ON



**LIGHT
PARKAY
SPREAD**

2 LBS. 99^c



**KRAFT
AMERICAN
SINGLES**

**12-OZ.
PKG. 149**



**CHATHAM
ENGLISH
MUFFINS**

6 CT. PKG. 59^c



**CHATHAM
1/2% LOWFAT
MILK**

GAL. CTN. 159

**Cash
Dividend
SPECIAL**

**EVERFRESH
ORANGE
JUICE**

HALF GAL. 69^c

**WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE**



**MICELI SHREDDED
PIZZA
CHEESE**

69^c



**FLEISCHMANN'S
CORN OIL 1-LB.
MARGARINE**

99^c

Free Sweet Corn!



**LAND O LAKES[®]
BUTTER**

1-LB. IN QTRS. 199

Get refund certificate at our dairy case or produce dept.



**MEAD DATA CENTER
FLEX 3 OR
TRAPPER KEEPER**

Your Choice 378



**ANNIE, PAC-MAN, SMURF
THEME
BOOKS**

Your Choice 77^c



**ASSORTED
THERMOS
LUNCH KITS**

Your Choice 499



**200 COUNT
5 SUBJECT
THEME BOOK**

147

COLES GARLIC SPREAD 5-OZ. 99^c	NEWBORN PAMPERS DIAPERS 30 CT. 357	OVERNIGHT PAMPERS DIAPERS 12 CT. 225	DAYTIME PAMPERS DIAPERS 30 CT. 363	25 ^c OFF LABEL CLING FREE SHEETS 36 CT. 199	12 ^c OFF LABEL ECONOMY SIZE ROMAN BLEACH 1 1/2 GAL. JUG 129	ASSORTED SCHOOL BOXES 2 FOR \$1
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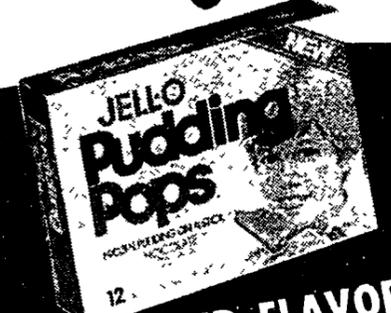
YOU GET MORE BUYING POWER AT CHATHAM



**BANQUET
FRIED
CHICKEN**
2 LB. PKG. **1.99**



**ASSORTED FLAVORS
CHATHAM
ICE CREAM**
HALF GAL. **1.69**



**ASSORTED FLAVORS
JELLO-O
PUDDING POPS**
12 CT. PKG. **1.89**



**BIRDSEYE 8-OZ.
EXTRA CREAMY
COOL WHIP** **79c**



**DELICIOUS
CHATHAM
LEMONADE** 6-OZ. CANS **\$1.50**



**GREEN GIANT
CORN ON
THE COB** 6 CT. **99c**

HEALTH & BEAUTY AIDS

SAVE 60¢ ON SUPER OR REGULAR
**NEW FREEDOM
MAXI-PADS** 30 CT. **2.99**
30-CT. MINI-PADS 2.39



**SUAVE 16-OZ.
SHAMPOO &
CONDITIONER** **99c**



**AQUA FRESH 4.6-OZ.
TOOTHPASTE** **99c**

RELIANCE PENS 10 PK. **99c**



**ANTIGAS/ANTACID
MYLANTA
LIQUID** 12-OZ. **2.61**

10 PACK PENCILS OR **80 CT. STENO PAD** *Your Choice* **57c**



BIC SHAVERS 8 CT. **99c**

SEE SPECIAL FREE OFFER IN STORE
LISTERMINT MOUTHWASH 1-PT. 8-OZ. **2.19**

WITH LOW PRICES AND Cash Dividend SPECIALS.

CHATHAM

SAVE ON PRODUCE

U.S. NO. 1 SUGAR SWEET THOMPSON

SEEDLESS GRAPES

69c

U.S. NO. 1
ALL PURPOSE
WHITE POTATOES

15 LB. BAG **1.48**

FRESH DAILY
SNO-WHITE
MUSHROOMS

LB. **99c**

U.S. NO. 1
NEW CROP
YAMS

LB. **28c**

FARM FRESH
GREEN BELL
PEPPERS

5 FOR **\$1**

CHIQUITA
GOLDEN
BANANAS

LB. **24c**

Cash Dividend
SPECIAL

CHATHAM
POTATO
CHIPS

REGULAR
OR
WAVY

8-OZ.
BAG

9c

WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE

Cash Dividend
SPECIAL

DOUBLE ON 5 MANUFACTURER COUPONS

ALL IT TAKES IS ONE FILLED CASH DIVIDEND CERTIFICATE!

All coupons over 50¢ will be redeemed at face value. Amount to be refunded cannot exceed the cost of the coupon item. Limit 1 coupon for any 1 product. Retail store coupon and Free coupons excluded.

Sears PRE-LABOR DAY

Sears pricing policy: If an item is not described as reduced or a special purchase, it is at its regular price. A special purchase, though not reduced, is an exceptional value.

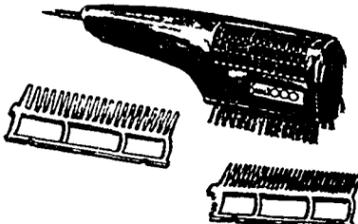
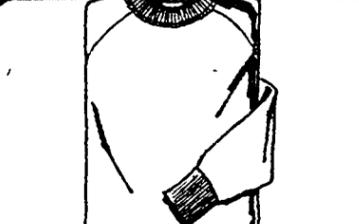
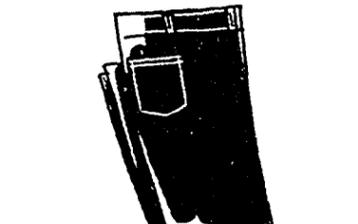
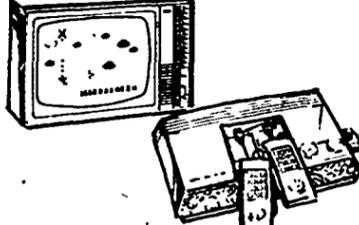
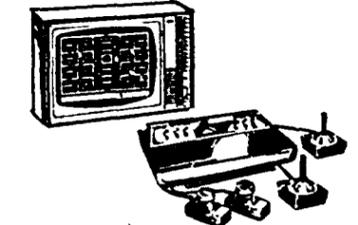
SALE

DOLLAR POWER

WED. thru SAT.

most items at reduced prices

4-Day Salute to Value

 <p>Super savings on styler/dryer. Versatile model. Reg. 12.99 \$7</p>	 <p>Big boys' briefs or T-shirts. Pack of 3. Reg. 3.69 Juvenile pants. 6 pr. ... \$4 \$3 pkg.</p>	 <p>Athletic shoes for the entire family. Reg. 8.99 6⁸⁸ pr.</p>	 <p>Men's slack length casual socks. Reg. 1.79 pr. 4 pr. \$5 Big boys' sport tube socks. Pack of 6 pr. Reg. 5.49 \$4 Juvenile socks. 6 pr. \$4</p>	 <p>Big boys' novelty top. Short sleeve. Reg. 3.99 14.99-16.99 Little boys' Jacket Sets \$12 \$2</p>
 <p>Men's assorted pullover tops. Short sleeve styles. 2 for \$12</p>	 <p>Men's long sleeve fleece tops. Navy or gray. Reg. 6.99 \$5</p>	 <p>Toddler, Juvenile Sleepers \$5-\$7</p> <p>Big girls' blanket sleeper. Warm and cozy! \$10</p>	 <p>Big girls' assorted turtleneck tops. Fashion basic. Reg. 4.99 \$4</p>	 <p>Big girls' denim pants. A fashion look for sizes 7-14. \$6</p>
 <p>Misses' array of socklets in various styles. 6 pr. \$5</p>	 <p>Selection of digital watches for men, women. Reg. 9.99. \$7 ea.</p>	 <p>Super Video Arcade 259.99 minus factory rebate: \$50 Your price after rebate 209⁹⁹</p>	 <p>Entire Line of Video Cartridges (prices 9.99 and up). \$5 OFF</p>	 <p>Video Arcade 149.99 minus factory rebate: \$10 Your price after rebate 139⁹⁹</p>

Most Sears Stores Open 9:30 to 9 MONDAY thru SATURDAY — SUNDAYS 12 to 5 (Highland Park 9:30 to 6:30 Mon-Fri, 9:30 to 6 Sat; closed Sun) (Grosse Pte 9:30 to 9 Mon-Fri, 9:30 to 6 Sat; 12 to 5 Sun)
 • Macomb Mall 293-8000 • Oakland Mall 585-1000 • Southfield 559-8000 • Pontiac Mall 681-9900 • Livonia Mall 476-6000 • Lincoln Park 383-7000
 • Twelve Oaks 348-9200 • Fairlane 336-0100 • Lakeside 247-1500 • Briarwood 769-8900 • Highland Park 868-1300 • Grosse Pointe 884-6000

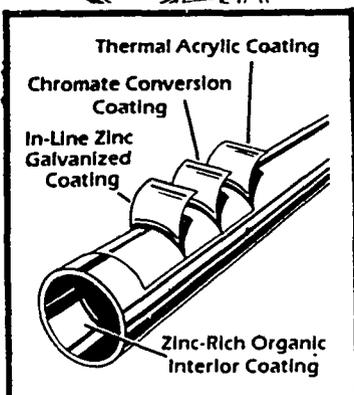
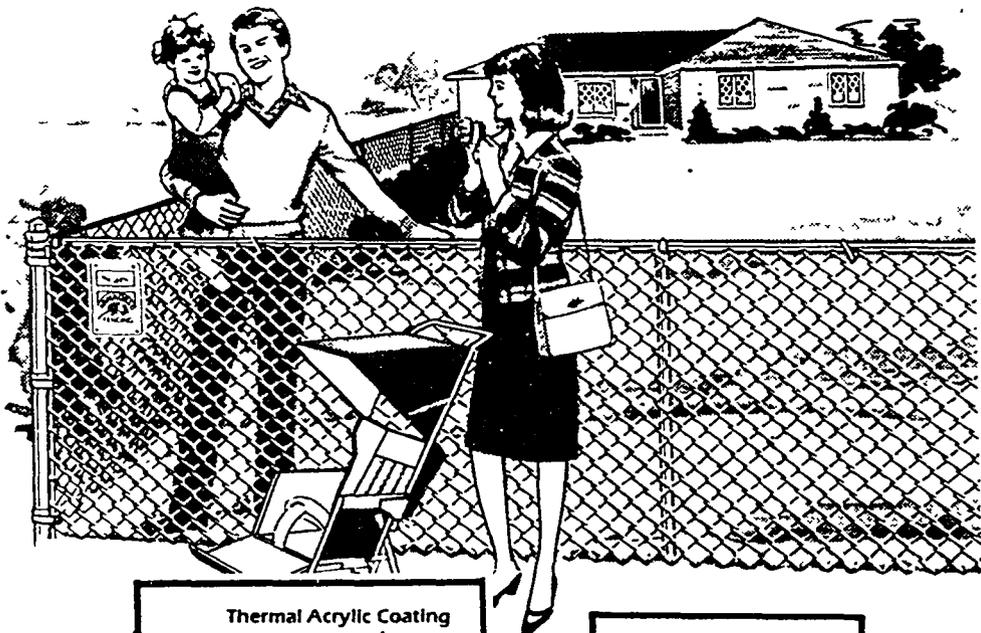
FREE*
Hurry, quantities limited.

Sears 2-quart Pitcher
 *Apply for a SearsCharge account and receive one of these (Nostalgic, MSU, U of M or Notre Dame) 2-qt. pitchers absolutely FREE at Sears.
 Visit your nearest Metropolitan Detroit Area Sears Store, including Pontiac, Ann Arbor



SAVE 50%

on Armadillo 1 1/2-ga. Aluminized steel fencing fabric

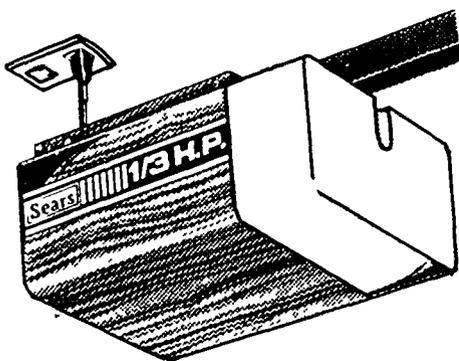


when you
buy posts, top
rail and fittings
at regular low
prices

- Add long-lasting privacy and security to your home and property
- Triple-coated framework contains 50% more rust-resistant zinc than that of our leading competitor

Ask about Sears
Authorized Installation
for items on this page

**FREE
Estimates!**



NEW AT SEARS
Garage door opener with
new Sears Sensor System

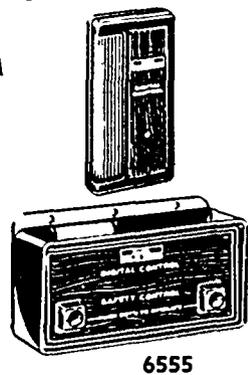
Automatically reverses garage door if
object or person interrupts invisible
beam — no contact made with door!
Over 19,000 digital codes. 4 1/2-min.
light delay.

SPECIAL PURCHASE

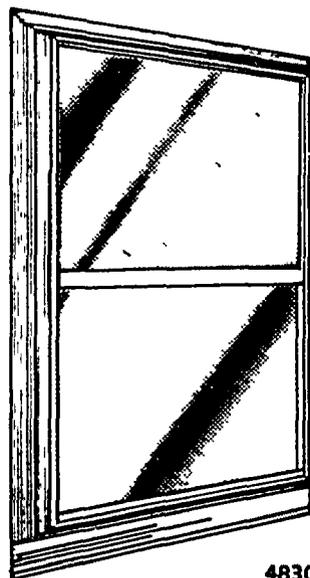
169⁸⁸
While quantities last

A special purchase, though not
reduced, is an exceptional value.

Ask about Sears credit plans



6555



4830

SAVE NOW
Sears Best
storm windows

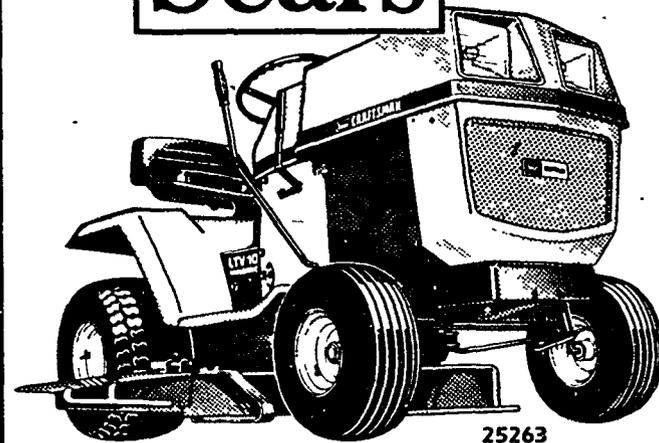
**25%
OFF**
regular prices

Features include Fin
Seal® weatherstrip-
ping, wind locks,
stabilizer bar; more.

Installation Available

Sale ends Sept. 25

Sears



25263

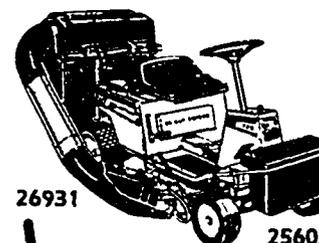
SAVE \$150 and TIME
with this 10-HP Vari-Drive* lawn tractor

Vari-Drive helps you get the
job done quickly! Floating
mower deck helps prevent
scalping. Adjustable seat.

Reg. \$1299.99

1149⁹⁹

*Registered trademark of Emerson Electric Co.



26931

25603

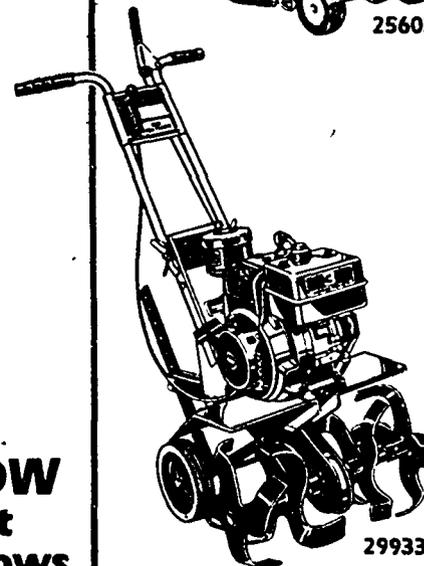
SAVE \$70 on
7-HP riding mower

25" floating mower
deck. 3 forward, 1
reverse speed.

Reg.
\$799.99 **729⁹⁹**

\$199.99 self-
bagger 179.99

Sale ends Sept. 4



29933

SAVE \$30
Craftsman®
3-HP tiller

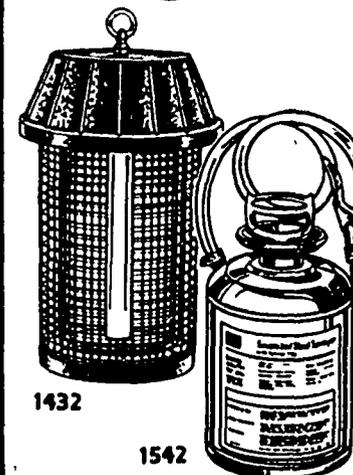
Front tine tiller with
dual chain-drive
transmission. Quick
start/stop tine con-
trol. Tine shield.

Reg. \$319.99 **289⁹⁹** Partially
assembled

SAVE \$15 on
25-watt Bugwacker™
electric bugkiller

Lures insects up to
100-ft. away.

Reg. \$89.99 **74⁹⁹**



1432

1542

SAVE \$5 on
2-gal. sprayer
Rust-resistant gal-
vanized steel.

Reg. \$21.99 **16⁹⁹**

Sale ends Sept. 25

You can trust Sears
INSTALLED
 Home Improvement

Sears

SAVE \$40

on vanities with solid oak
 fronts and veneered oak sides



10% OFF

INSTALLED soffit and trim

Overhead and facing is custom fit and installed.

Sale ends Sept. 18



20% OFF

INSTALLED glass fiber roofing

Durable glass fiber shingles have Class A fire rating from UL. Seal-down adhesive tabs.

Sale ends Sept. 18

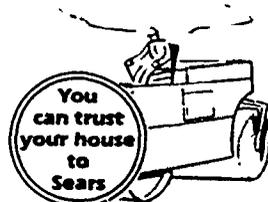


10% OFF

INSTALLED guttering

Continuous seamless guttering custom installed on the spot.

Sale ends Sept. 18



You can trust your house to Sears

INSTALLED asphalt drive-ways, resurfacing and coating
 Phone Sears for **FREE** estimate



You can trust your house to Sears

INSTALLED built-up roofing

For homes with almost flat or low slope roofs. Protection from elements.



10% OFF

INSTALLED steel doors

Expertly installed insulated steel prime doors.

Sale ends Sept. 18



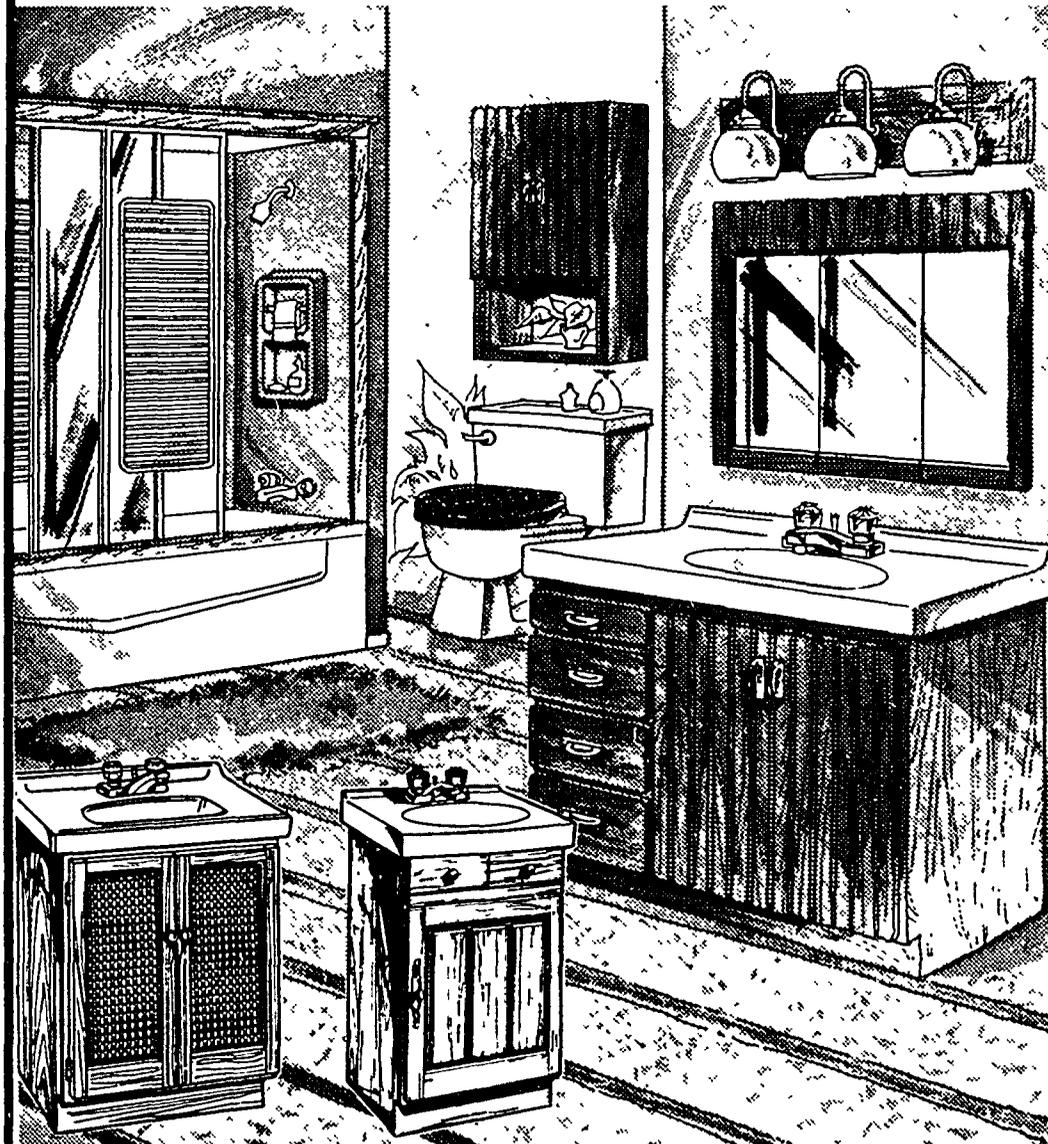
10% OFF

INSTALLED blown-in insulation

Keeps your home warmer in winter, cooler in summer. Helps save energy.

Sale ends Sept. 18

Phone 800-426-8756 for **FREE** estimates



Great decorating ideas with the look and feel of fine wood furniture

Regular \$140
 20-in. size
 Faucet, top
 extra

99⁹⁹

- Choose Oak and Cane, Dark Oak, or our new Pure and Simple line of bath vanities. Also available in 24, 30 and 36-in. sizes at sale prices.
- 10-step hand-rubbed finish helps resist moisture, heat
 Reg. \$149.99 ... Extra-deep storage cabinets with matching finishes **119.99**

Reg. \$179.99, 3-view medicine cabinets; light bars extra **154.99**
 Reg. \$209.99, White tub wall surround, **169.99** color extra
 Reg. \$229.99, Tub door with wood-look trim **189.99**
 Reg. \$109.99, White china toilet, seat extra **99.99** color extra

Sale ends Sept. 18



7024

BIG BUY on dishwasher

Built-in model with 3-level wash action.

\$298

Installation available
 While quantities last

Each of these advertised items is readily available for sale as advertised.



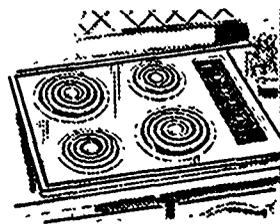
6653

SAVE \$20 1/2-HP disposer

Quick mount collar; continuous feed.

Reg. \$89.99 **69⁹⁹**

Sale ends Sept. 18



43529

Electric lift-up cooktop

Indicator light, push-to-turn controls. Two 8", two 6" elements.

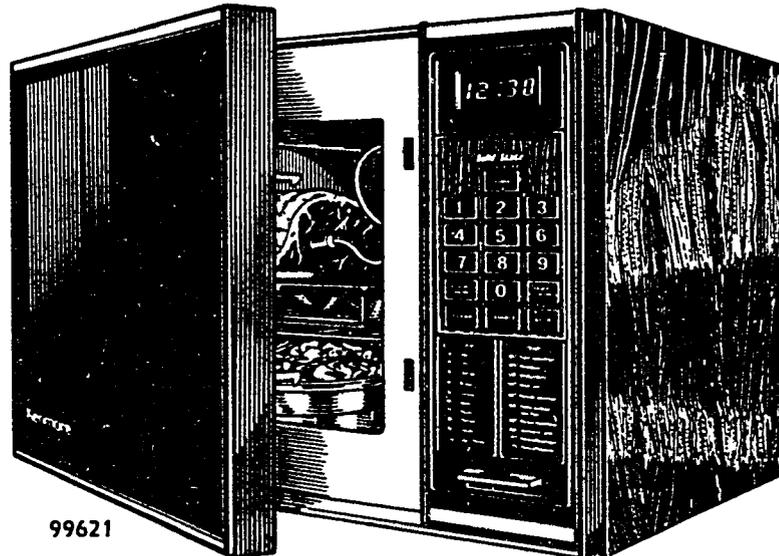
ONLY **139⁸⁸**

While quantities last

Sears

FREE MICRO-WAVE CLASS

... you receive a free cooking lesson with the purchase of any Kenmore microwave oven



99621

SAVE \$100 Whole-meal microwave

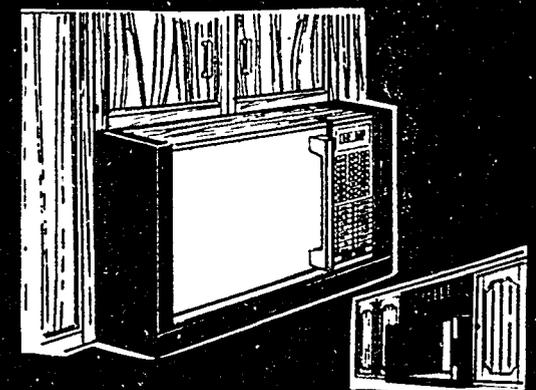
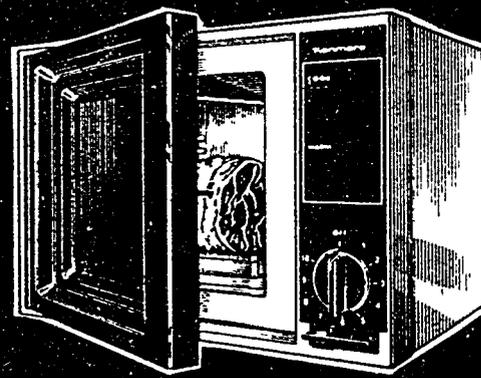
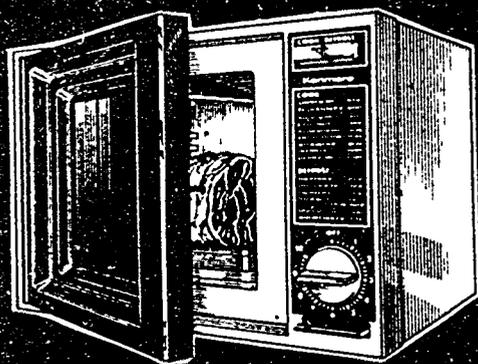
Great for families on the go! Turn frozen foods into a piping hot meal in minutes. Probe with hold warm. Electronic touch controls. Variable power. Timer. 1.4 cu. ft. oven capacity.

Regular
\$479.95

379⁹⁵

Sale ends Sept. 25

Kenmore Range Dept. (microwaves also available at Brighton and Howell)



\$30 OFF compact micro-wave with defrost setting

0.5 cu. ft. oven capacity with cook and defrost selector buttons. 400 watt power. 10 minute timer. Oven light. #99101.

Regular
229.95

199⁹⁵

Sale ends Sept. 4

\$20 OFF cook/defrost compact microwave oven

0.8 cu. ft. oven capacity. 25 minute timer with signal bell. 600 watts maximum cooking power. Ideal for limited space. #99221.

Regular
269.95

249⁹⁵

Sale ends Sept. 4

\$20 OFF compact micro-wave with menu guide

0.5 cu. ft. usable capacity. 10-minute timer. 400 watt maximum cooking power. Side swing door. Oven light. #99021.

Reg.
\$199

\$179

Sale ends Sept. 4

\$20 OFF microwave hood shelf, range hood

Shelf and range-hood-in-one for storage of microwave oven-above your range. Solves counterspace shortage. Solid state controls. #84925.

Regular
199.95

179⁹⁵

Sale ends Sept. 4

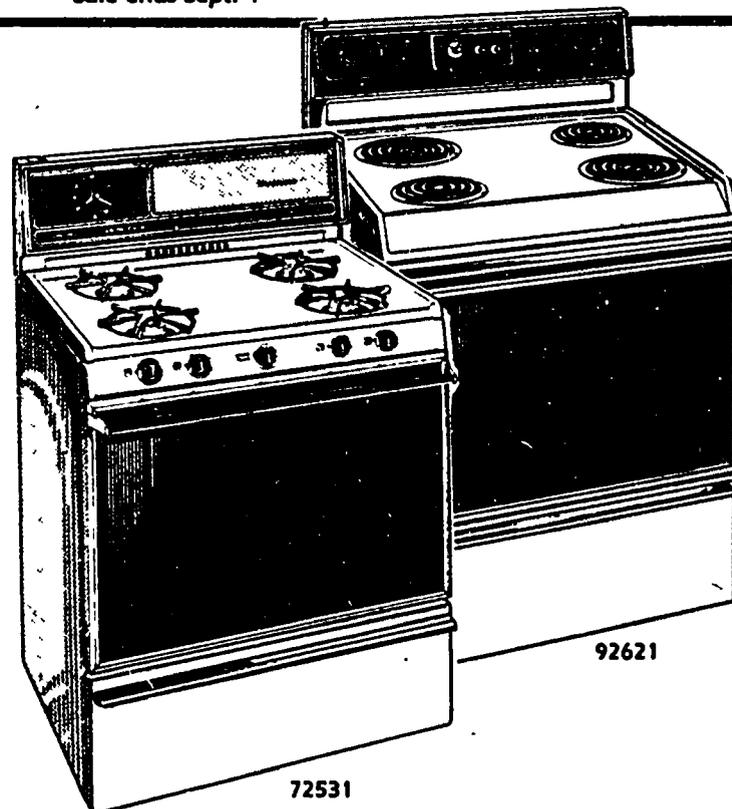
These 6 great reasons to buy a Maintenance Agreement with your Sears appliance...

1. Tomorrow's service at today's prices
2. Annual maintenance check-up upon request
3. Prompt efficient service follows you nationwide
4. Specially trained Sears Service Technicians
5. Protection of your appliance investment
6. 10% OFF regular price at time of purchase

are 6 great reasons to buy a Sears appliance.

Sears Service

STERLING HEIGHTS... 939-1900
LIVONIA..... 425-9110
PONTIAC..... 333-7123



92621

72531

SAVE \$100 Choice of 30-inch gas or electric range

Continuous-cleaning ovens, clean spatters at normal baking temperatures. Pilot-free gas range. Electric has automatic oven. White. Colors extra. Ranges require connector, extra.

Your choice
Reg. \$499.95

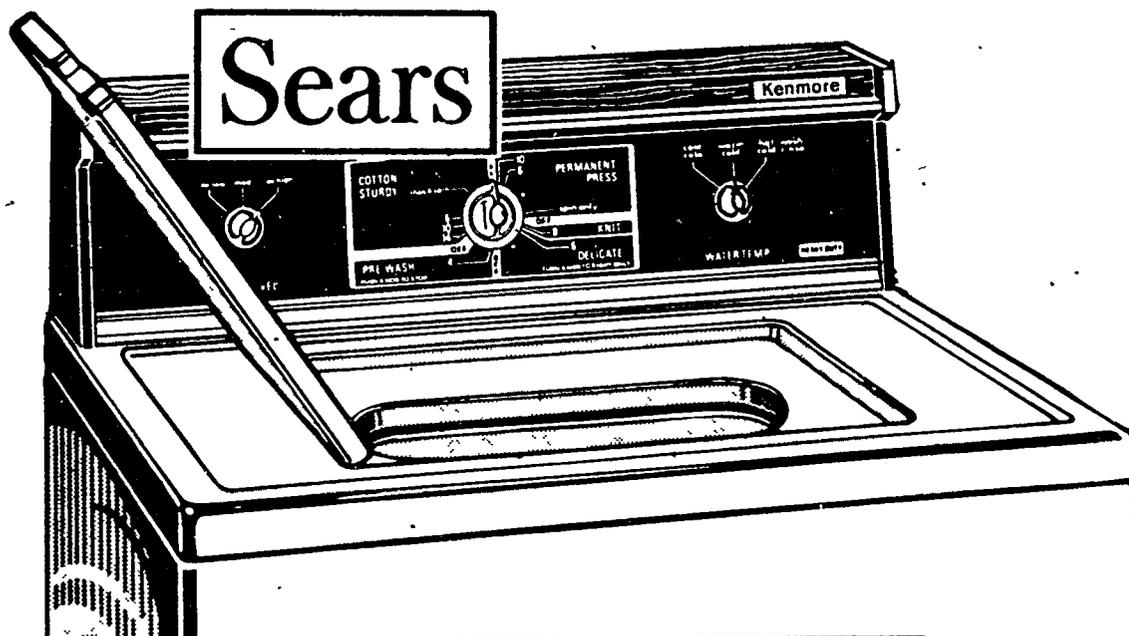
399⁹⁵

Sale ends Oct. 2

No monthly payment on home appliances until February on Sears Deferred Credit Plan. (There will be a finance charge for the deferral period.)

Kenmore Range Dept. (also available at Brighton and Howell)

Each of these advertised items is readily available for sale as advertised



SUPER VALUE

SPECIAL PURCHASE

349⁹⁵

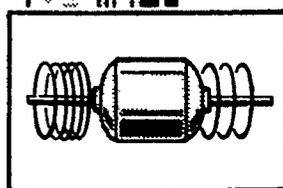
While quantities last. White

for this washer with features of our model that sells for \$389.95

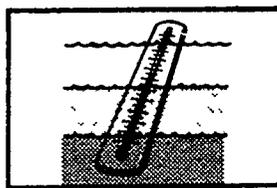
- 2-speed, 5 cycles including permanent press, delicate, knit and pre-wash
- 3 wash/rinse temperatures, 3 water levels, lint filter, porcelain-finish lid

A special purchase, though not reduced, is an exceptional value.

22631



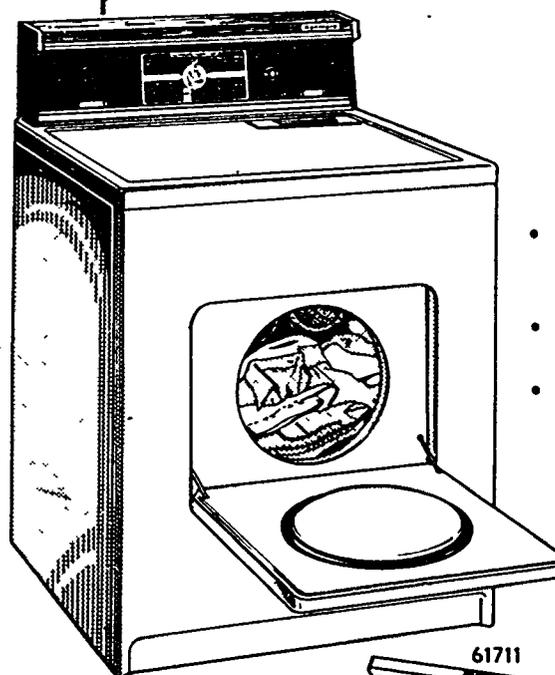
Heavy-duty 2-speed motor for proper care of knits and delicates.



3 wash/rinse temperature combinations for proper fabric care.



Automatic termination senses when load is dry, heat shuts off.



\$50 OFF electric Fabric Master dryer

Regular \$339.95

289⁹⁵

White

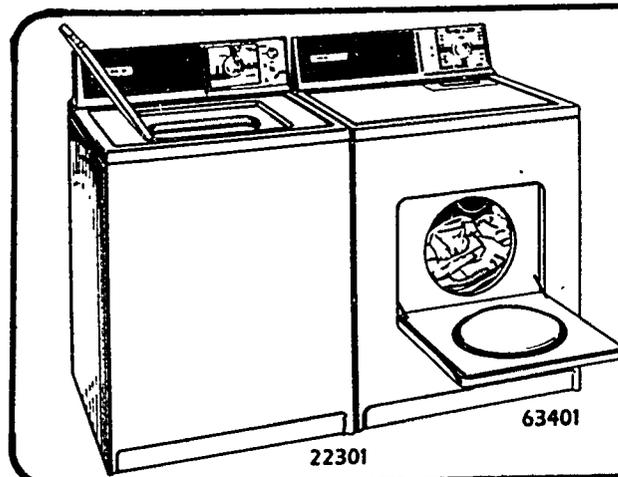
- Heat shuts off automatically at dryness level you preset . . . no overdrying of load
- Timed, touch-up and air-only settings for special needs
- Large capacity . . . handles big loads, helps save time, energy

\$379.95 pilot-free gas dryer . . . 329.95
Dryers require connector not included in prices shown.

Selected colors available on washer, dryer above, priced extra.

Sale ends Sept. 25

61711



LARGE CAPACITY PAIR

Reg. \$339.95 washer **299⁹⁵** White only

Heavy-duty. 3 cycles, including permanent press. 3 wash/rinse temperatures. 3 water levels.

Reg. \$269.95 electric dryer **249⁹⁵** White only

Timed cycles. Heavy-duty with touch-up.

\$309.95 gas dryer **289.95**

Sale ends Sept. 11

22301

63401

\$50 OFF



17.0 cu. ft. refrigerator-freezer

All-frostless . . . 12.24 cu. ft. fresh food section with twin crispers, 4.77 cu. ft. freezer. Magnetic door gaskets.

Regular \$549.95

499⁹⁵

White only

Sale ends Sept. 11

60701

No monthly payment on home appliances until February on Sears Deferred Credit Plan. (There will be a finance charge for the deferral period.)

\$120 OFF



19.1 cu. ft. frostless side-by-side

Frost-free 12.72 cu. ft. refrigerator, 6.34 cu. ft. freezer. Porcelain-on-steel liner. Meat pan, crisper. On rollers.

Regular \$819.95

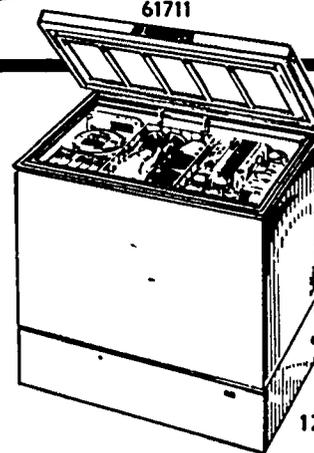
699⁹⁵

White

Kenmore 19.0 cu. ft. side-by-sides \$599

Sale ends Sept. 25

61151



\$40 OFF Chest freezer

9.0 cu. ft. Key-lock. Power Signal light.

Regular \$339.95 **299⁹⁵**

339.95 upright . . . 229.95
Sale ends Sept. 25

12098



22153

\$60 OFF Upright freezer

15.1 cu. ft. Power Miser switch, key-eject lock.

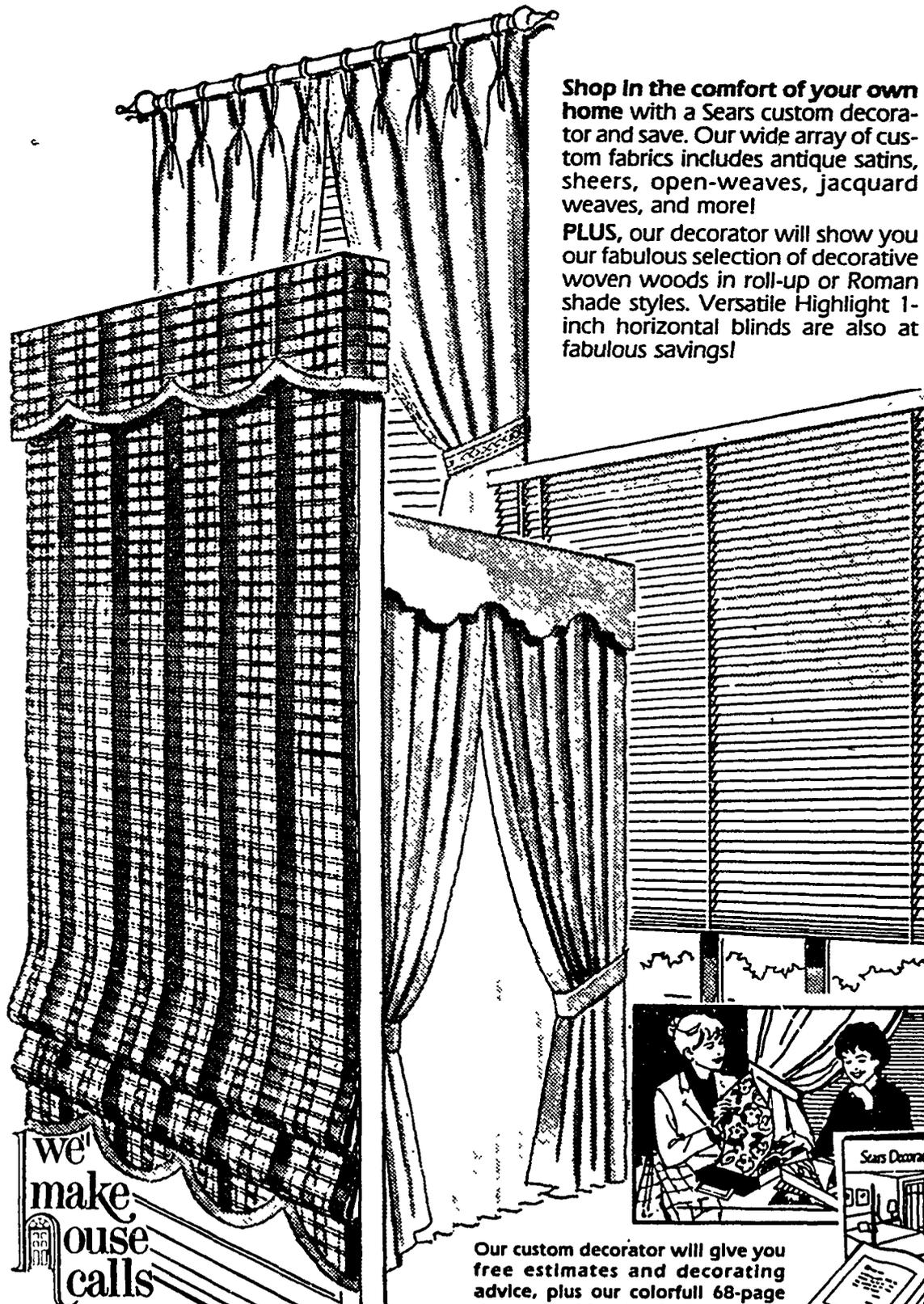
Regular \$449.99 **389⁹⁵** White

439.95 chest 389.95
Sale ends Sept. 4

Each of these advertised items is readily available for sale as advertised.

SAVE 25%-50%

on a selection of over 500 custom fabrics, plus custom woven woods and custom blinds!



Shop in the comfort of your own home with a Sears custom decorator and save. Our wide array of custom fabrics includes antique satins, sheers, open-weaves, jacquard weaves, and more!

PLUS, our decorator will show you our fabulous selection of decorative woven woods in roll-up or Roman shade styles. Versatile Highlight 1-inch horizontal blinds are also at fabulous savings!

We make house calls



Our custom decorator will give you free estimates and decorating advice, plus our colorful 68-page Decorating Ideas book. Call our Custom Shop today!

Labor and installation for custom fabrics extra. Custom Blind installation extra.

Call toll-free 1-800-462-0866

Save 33% on solid color or daisy print sheets



Your choice solid or daisy percale sheets of cotton/polyester need no ironing when tumbled dry! Other sizes also on sale.

Twin, flat or fitted

4⁹⁹

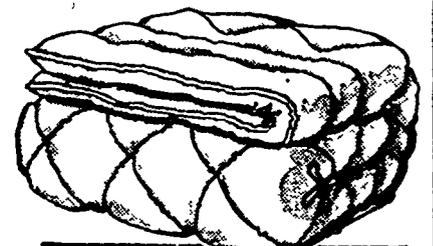
Reg. 7.49

Matching comforters with cotton/polyester cover; with plumped polyester fill.

Reg. 33.99 twin

25⁹⁹

Other size comforters also on sale!



40% OFF Contemporary Striped Towels

Bold Dimensions cotton/polyester terry towels are super absorbent.

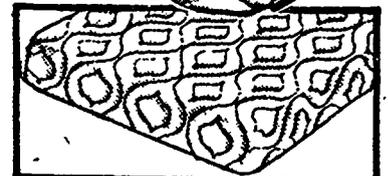
Reg. 4.99 Bath Size

2⁹⁹

3.49 hand towel 2.29
1.89 washcloth . . 1.49

Matching accessories also sale prices

Domestics (not at Grosse Pointe)



Twin size mattress pad. Reg. 14.99 **11.99**

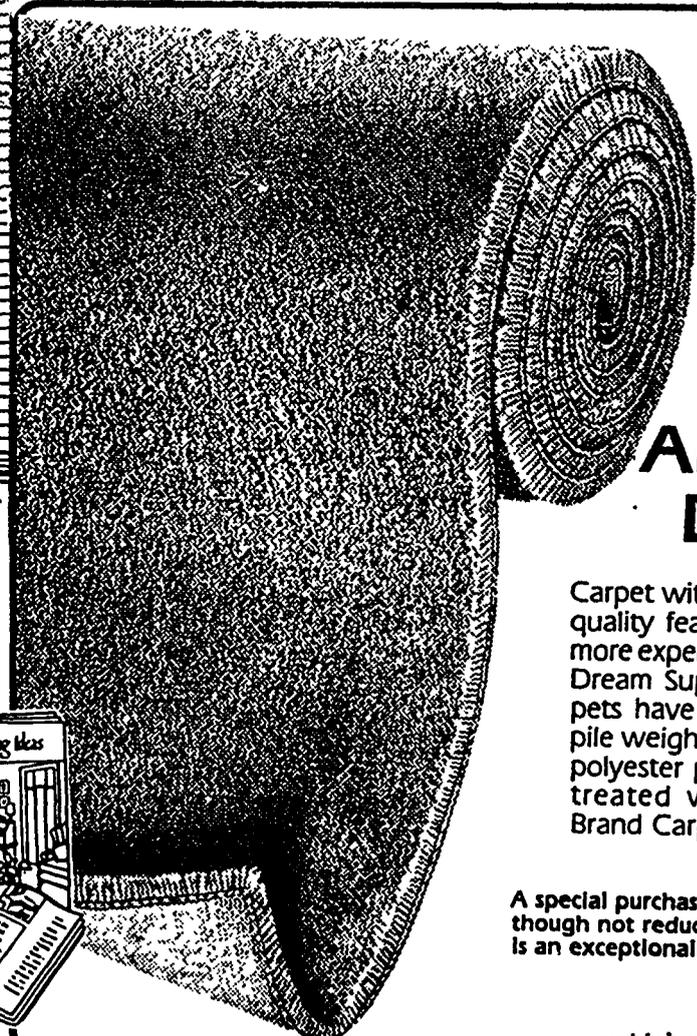
Special Purchase!

Absolute Dream

Carpet with performance and quality features found in our more expensive 22.99 a sq. yd. Dream Supreme II. Both carpets have 53 oz. per sq. yd. pile weight. Both are made of polyester plush pile. Both are treated with Scotchgard® Brand Carpet Protector.

A special purchase, though not reduced, is an exceptional value

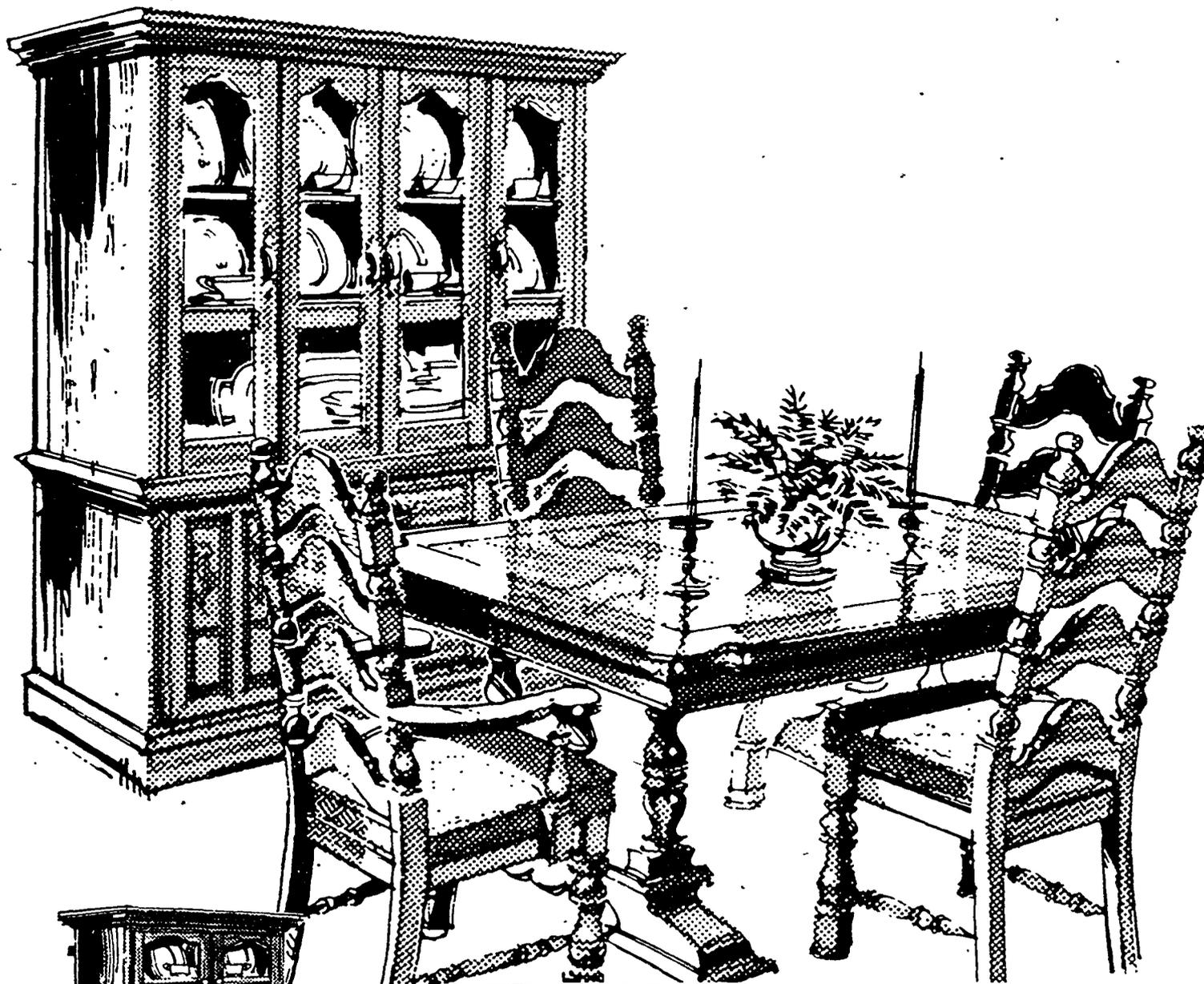
10⁹⁹
sq. yd.



Carpeting (not at Grosse Pointe)

cushion and installation extra available while quantities last

Sears



SAVE \$450 Oaken Splendor Dining Suite

5-Piece Suite Includes:

Trestle table and four side chairs. Finely crafted of solid oak and oak veneers. A rich look.

Regular 1249.99 **799⁸⁸** 5-pc.

Priced separately:

\$49.99 table 299.88
\$175 each side chair \$125

Also available:

\$525 china base \$365
\$525 china deck \$365
\$195 arm chair \$145
469.99 server 399.88

Sale ends September 25

Furniture Department (not at Grosse Pointe)

Use SEARSCHARGE credit plan



Available in maple, pine or oak colors

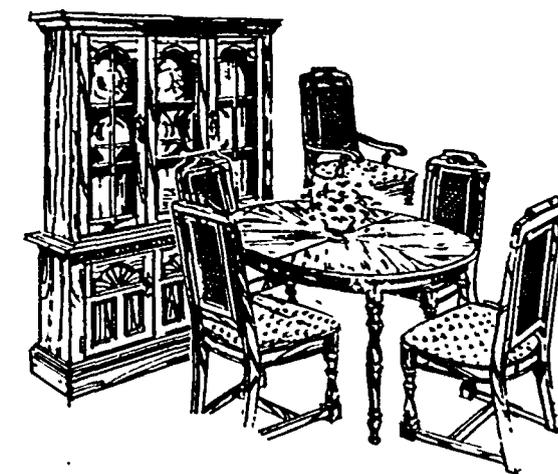
SAVE \$60 on 5-pc. country style dining set

Reg. \$389.99

329⁸⁸

Homestead dining room has a gleaming finish and high pressure plastic laminate 42-in. diameter table top. With 4 mate's chairs.

\$280, 40-in. buffet \$240
\$209.99, 40-in. hutch 179.88



\$300 OFF 5-Pc. Dining Room Suite

Renfrew Hall is nostalgically styled in the Country English manner. Constructed of oak, oak veneers and hardwoods. 58-in. oval table, 4 side chairs.

Reg. 1199.99

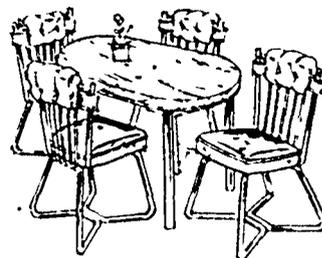
\$550 China base \$450
\$550 China deck \$450
\$250 Arm chair \$185

899⁸⁸

SAVE \$50 to \$170 on these 5-pc. dinettes:



\$299.99 Typecast dinette seats 4 comfortably. Plastic laminated table top 249.88

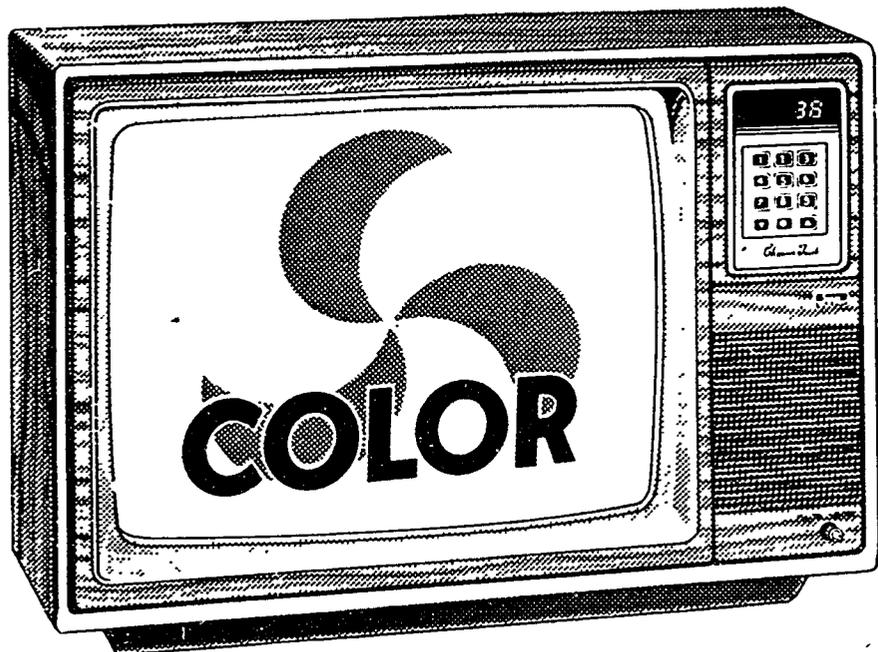


\$399.99 Sandy Bay contemporary dinette has 4 chrome-plated wire-back style chairs 349.88



\$569.99 Riverstate has 4 padded vinyl chairs on casters. Plastic laminated table top 399.88

SAVE \$100
TV with electronic tuner



4218

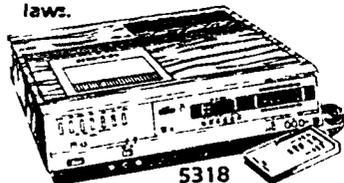
Reg. \$499.95

399⁹⁵

Enjoy a big, 19-in. diag. meas. picture. Fast Touch n' Tune channel selection.

BetaVision is designed to expand opportunities for your personal in-home TV viewing and not for any usage which might violate the copyright laws.

TVs, also available at Brighton and Howell

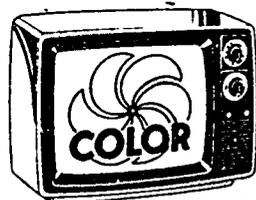


5318

\$300 OFF
video recorder

Up to 5 hrs. per tape.
7-day timer.

Reg. \$899.95 **599⁹⁵**



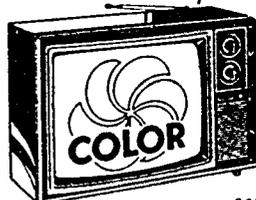
4026

\$20 OFF
color TV

13-in diag. meas. picture. Solid-state chassis.

Reg. \$319.95 **289⁹⁵**

Sale ends Oct. 2



41703

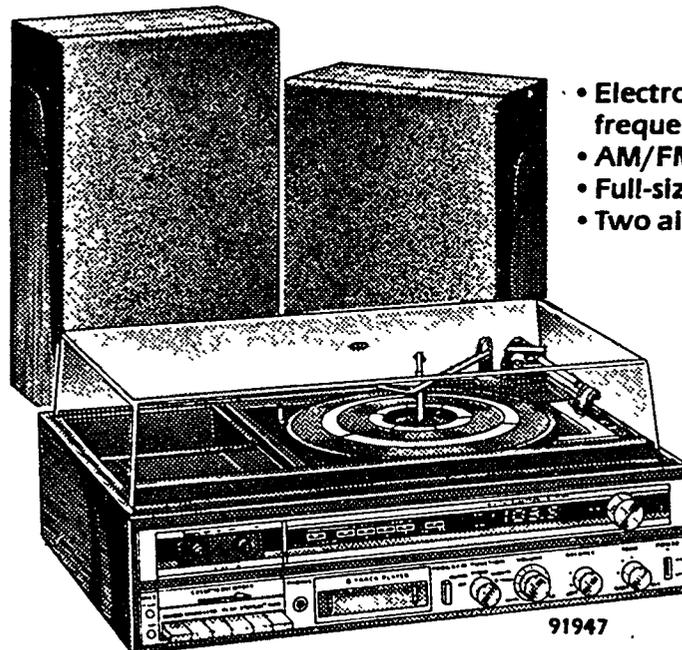
BIG-SCREEN
color TV

19-in diag. meas. picture. Solid-state chassis.

\$299

Sears

\$120 OFF
Sears stereo system



91947

- Electronic digital frequency display
- AM/FM stereo receiver
- Full-size record changer
- Two air suspension speakers

Reg. \$299.95

179⁹⁵

System with cassette and 8-track

Plays and records cassettes, plays 8-tracks. Convert 8-tracks to cassettes. Record from AM/FM stereo receiver and record changer.

SAVE \$10

A. 21686
B. 9450
C. 2327

YOUR CHOICE
39⁹⁵
Reg. \$49.95

A. Portable cassette tape recorder*
B. Sears Audio by Koss stereo headphones
C. AM/FM electronic LED clock radio
*Batteries extra

\$20 OFF portable stereo

Cassette play/record.
AM/FM stereo radio.

79⁹⁵

Reg. \$99.95.
AC/DC; batteries extra AC line cord included



2193

2113

\$20 OFF stereo cassette player with headphones.
Reg. \$69.95 **49⁹⁵**

AC/DC; batteries and AC line cord included

\$30 OFF
Power-Mate[®] vac

Powerful suction combined with a beater bar brush for deep down cleaning of embedded dirt. Active brush-to-wall edge cleaning. Overload protection. 3 heights.

159⁹⁵
Regular \$189.95

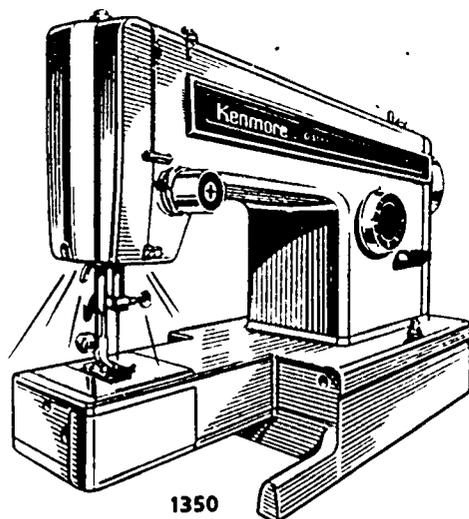


TWIN FAN VAC
#3140 is available at our everyday low price of

54⁹⁵

Sale ends Sept. 25

Vacs also available at Brighton and Howell



1350

\$60 OFF 10-stitch
free-arm sewing head

5 utility and 5 stretch stitches. Built-in buttonholer. Ultra-Stitch for great looking stretch stitches and buttonholes. Easily converts to a flatbed for basic sewing.

Regular \$239.95

179⁹⁵



\$20 OFF Sew cabinet #93081. For work space and storage. Unassembled. Reg. \$100 **\$80**

Sale ends Sept. 25



22831

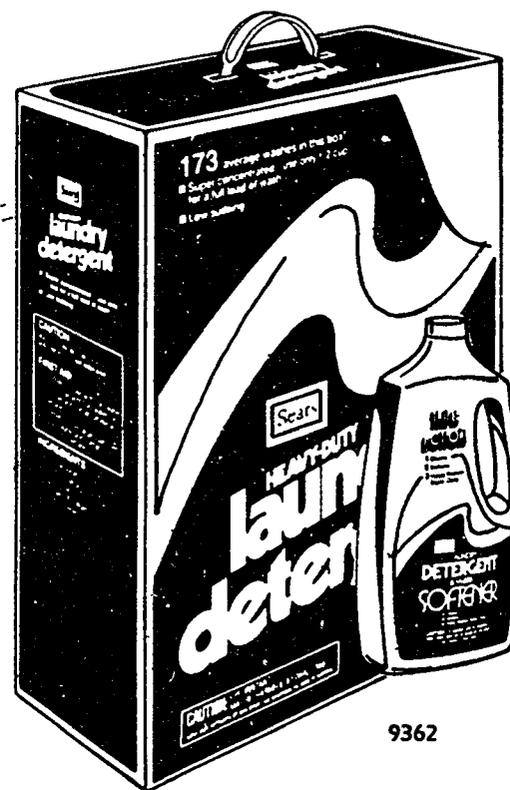
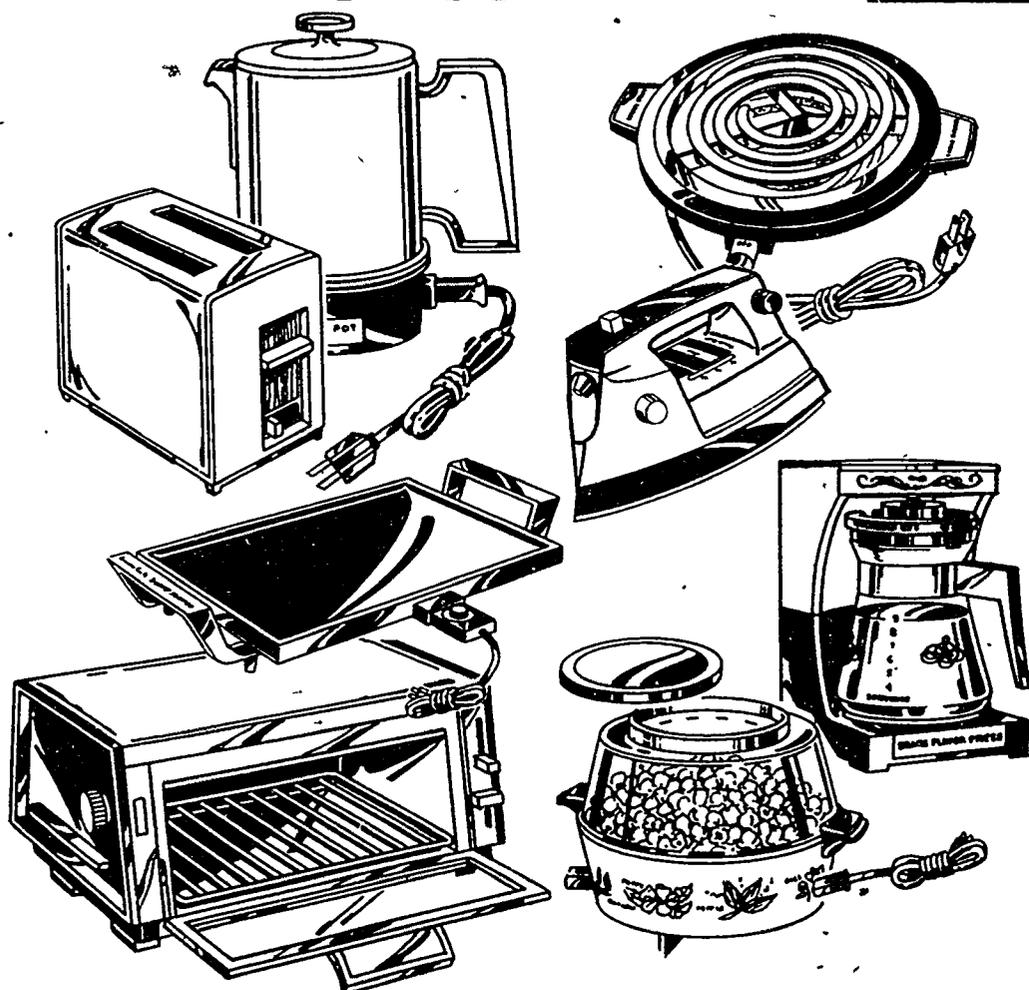
Each of these advertised items is readily available for sale as advertised.

**SAVE \$3 to \$8 on
tabletop appliances**

Sears

SAVE \$4

Sears heavy-duty laundry detergent



Reg.
\$21.99

17⁹⁹

40-lb. box

Sears heavy-duty-laundry detergent removes more soil than the nation's leading detergent. Economical, use only 1/2 cup for an average family sized washload.

Sale ends Sept. 25

**SAVE 2.50
laundry detergent
and fabric softener**

1-gallon liquid... its concentrated!

Reg.
\$8.49

5⁹⁹

**SAVE 40% Clearance
on entire line of
discontinued bar stools**

Were
9.88-139.99 **5⁹⁹ to 83⁹⁹**

While quantities last. Selection
will vary by store. Not at Grosse Pointe, Southfield

9333

Use your
SearsCharge

9362

\$5 OFF electric pot

Heats water for 5 cups of tea or coffee in 75 seconds.

Reg. \$14.99

9⁹⁹

\$5 OFF toaster

Chrome-plated steel toaster has frozen pastry setting.

Reg. \$19.99

14⁹⁹

\$4 OFF table range

Single-burner range has thermostatic control.

Reg. \$16.99

12⁹⁹

\$4 OFF iron

Versatile steam/spray/dry iron with water window.

Reg. \$19.99

14⁹⁹

\$5 OFF electric griddle

Cast aluminum griddle has detachable plug.

Reg. \$39.99

34⁹⁹

\$8 OFF toaster oven

Will cook two tv dinners at once. See-through door.

Reg. \$39.99

31⁹⁹

\$8 OFF coffeemaker

Brews up to 10 cups. With glass carafe, 25 filters.

Reg. \$24.99

16⁹⁹

\$3 OFF corn popper

Four-quart popper melts butter over popping corn.

Reg. \$19.99

16⁹⁹

\$30 OFF low voltage outdoor lighting set

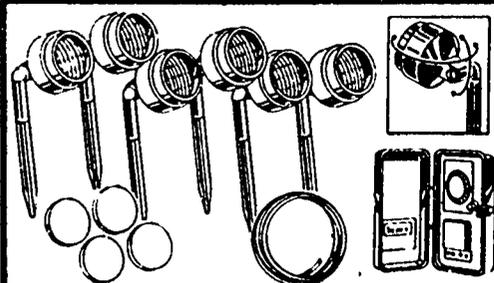
Includes transformer with timer, 6 swivel-head lamps with clear, and tinted lens covers, 100-ft. cable, hardware.

Reg. \$109.99

79⁹⁹

7990

Sale ends Sept. 11



10771

**SAVE 50%
7-pc. cookware set**

With SilverStone® interior. Bulged-shaped design; highly polished aluminum exterior.

Reg. sep prices in 1982
Fall Gen. Cart. total \$80.95

39⁹⁹

Sale ends Sept. 25



6456

**SAVE \$10
7-pc. microwave set**

See-thru brown and opaque white glass. Molded-in extended handles. Includes 1 and 2-qt. rounded covered casseroles, 2-qt. open utility, 1-qt. loaf, 8" square cake dish.

Reg.
\$29.99

19⁹⁹

25% OFF Cross 'n' Shape bras

Lace cup or smooth cup style with adjustable stretch straps. Band crosses between cups for flattering fit. Natural or contour.

D cups priced higher

3²⁹
Reg. \$4.50 ea.

Sale prices end
September 4

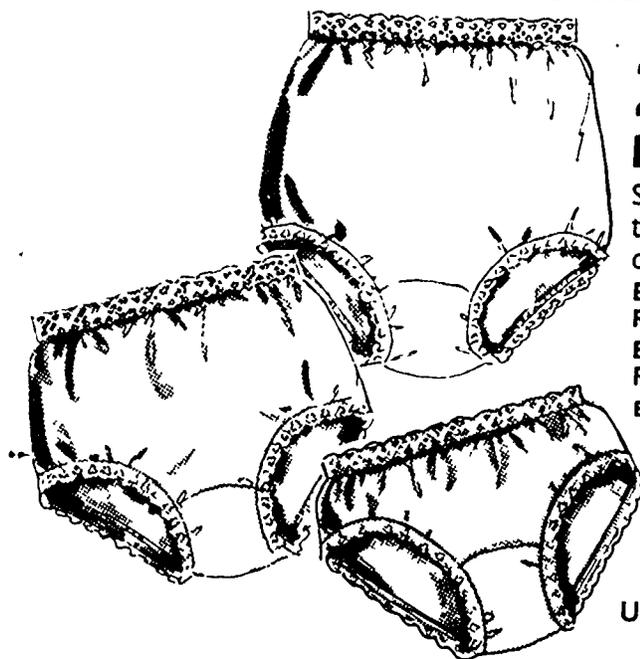


WATCH BAND SPECIAL

Back-to-school savings on a great selection of bands for men and women. Not all styles available at all Sears stores.

Reg. 4.95 to 12.95 **2⁴⁷ to 6⁴⁷**

Sale ends Sept. 4
Watch Repair Dept.



25% OFF Doesn't panties

Soft Pima cotton or silky Antron® III nylon. Fashion colors. Briefs also in white.

Bikinis, hip-huggers **1⁷⁹**
Reg. \$2.50 pr.

Briefs **2¹⁹**
Reg. \$3 pr.

Extra size briefs priced higher

Merchandise on this page is not at Grosse Pointe

Use SearsCharge Credit Plan

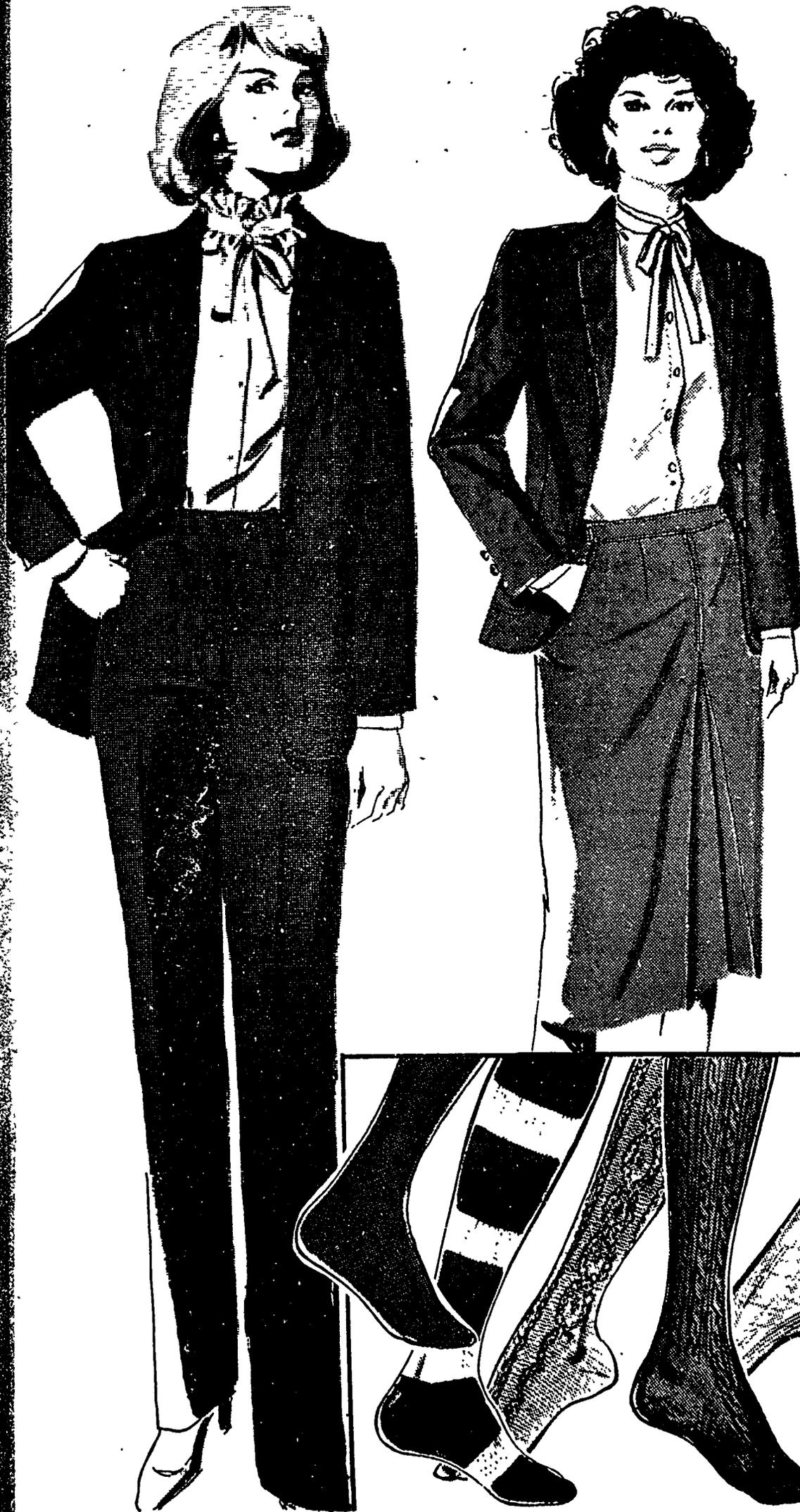
\$9 OFF Woven polyester shirtdresses with the look of silk

There's great style at work in these shirtdresses of polyester crepe de chine — all with the look and feel of silk. Assorted styles in solid colors or prints, for misses sizes 8-16; petites 6P-16P. Reg. \$39 ea.

29⁹⁹

Sale ends Sept. 7
Dress Department





Sears PRE-LABOR DAY **SALE**

Fall is shaping up with Blazers, Skirts, and Pants that fit **25% OFF**

Fitting for fall! Mixable separates in regular or full sizes. Misses' blazers, skirts, pants of stretch Fortrel® polyester. Camel tan, burgundy, black, brown or navy.

\$16-\$17 pants **11⁹⁹** pr.
 \$18-\$19 skirts **12⁹⁹** ea.
 \$40-\$41 blazers **29⁹⁹** ea.

A blouse to wear in a variety of ways. Detach the ruffle collar and bow to show the mandarin collar. The bow may also be worn as a belt for a tunic look. Polyester. Misses' sizes.

Reg. \$18 **12⁹⁹**
 Not shown: \$16-\$17 button-front skirt in black, brown, navy **11.99**

Sale ends Sept. 4

Sears Super Values

Separates and blouse on sale in women's sizes at similar savings.

Sears Portrait Studio
 as your child changes...
 Make a special tradition of keeping the memories with professional portraits taken at Sears.

20 color portraits 12⁹⁵ includes total 95¢ deposit

No age limit. Photographic package includes two 8x10, three 5x7 and 15 wallet size color portraits. \$5 for each additional subject in portrait. Choice of backgrounds. Pose our selection.

ALSO AVAILABLE:
 INSTANT PASSPORT PHOTOS, COPY AND RESTORATION

Detroit Area Sears Portrait Studios | Highland Park open 10 to 6:30
 Open 10 a.m. to 8 p.m. • closed Sunday | Mon. thru Fri., Sat. 9:30 to 5:30

Sears Offer good for portraits taken thru Sept. 4

Use your Sears charge card. SEARS, ROEBUCK AND CO. Satisfaction guaranteed or your money back.



25% OFF

All women's knee-high socks

Argyles - stripes - solids - patterns - cables - flat knit - ribbed knit - opaques - many colors - all on sale!

Reg. \$1.69-3.39 pair

119-249

Selected 3 pair pkgs., reg. \$3.29-\$3.99. **2.39-2.99**

Merchandise on this page is not at Grosse Pointe

The Rugged Outdoor Look

Great looks, values, in cotton, acrylic or polyester and cotton.

For big girls

\$8.99 Sweater, S,M,L..... 6.69
 \$8.99 Flannel shirt, S,M,L... 6.69
 \$12.99 Pants, 7-14 9.69 pr.

For little girls

\$8.99 Sweater, S,M,L 6.69
 \$5.99 Turtleneck 4.49
 \$8.99 Fashion pants, sizes 4-6x..... 5.99 pr.

For big boys

\$6.49 Flannel shirt, 8-12 .. 4.49
 \$12.99 Corduroy jeans, 8-12 9.69 pr.
 Sizes 14-20 also on sale.

For little boys

\$5.99 Flannel shirt, S,M,L .. 4.49
 \$8.99 Fashion jeans, sizes 3-6x..... 5.99 pr.
 Special purchase, turtleneck 3.49

A special purchase, though not reduced, is an exceptional value. While quantities last.

Sale prices end September 4



Sears

**Take
Sears
Back
to
School**



**SAVE \$10 to \$12
4-in-1 parka**

The lightweight, hooded outer jacket has a zip-in liner—a ski-style jacket to wear alone, or convert to a vest, thanks to zip-off sleeves. Girls' 7-14, boys' 8-12.

49.99 Girls' **39⁹⁹**

49.99 Boys' **37⁴⁹**



**\$10 OFF
Little boys'
Jacket**

Hooded jacket features four zipper pockets. 4-6x.

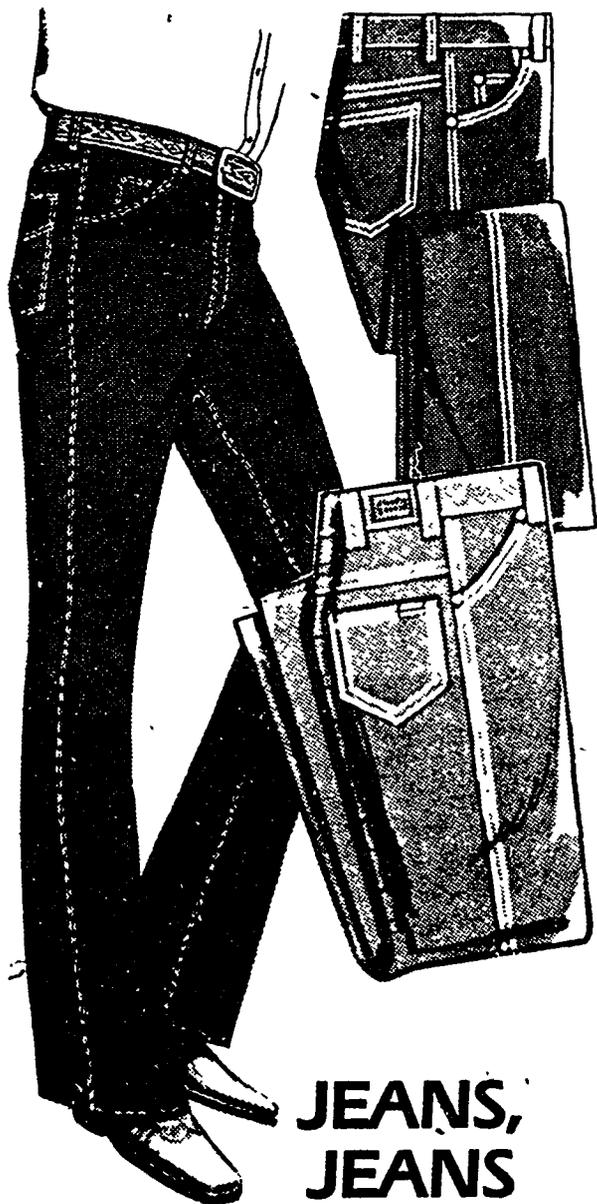
Reg. \$34.99 **24⁹⁹**

Kids' Apparel
(not at Grosse Pointe)

Ask about Sears credit plans

Sears

CLOSEOUT



**JEANS,
JEANS
and more JEANS**

Were 13.99
to 18.99

9⁹⁷
pair

SAVE 28%-47% on a wide selection of jeans for men. Choose from several styles . . . all feature the look and fit you want.

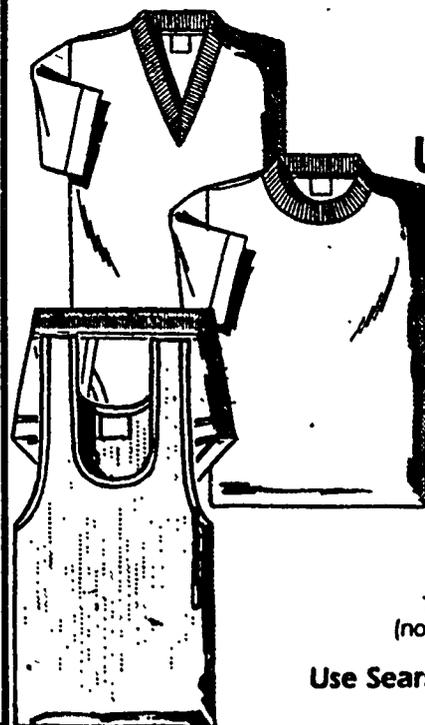
On sale while 4000 pr. last



Gear up for Fall

- A. **\$6 OFF** Quilt-lined flannel shirt. All cotton or polyester and cotton shell with polyester fiberfill insulation. Sizes S-XL. Reg. \$18.99 **12⁹⁹**
\$20.99 Tall sizes M-XL. **14.99**
- B. **\$1 OFF** Chambray shirt. Polyester and cotton blend. Reg. \$8.99 **7⁹⁹**
- C. **\$5 OFF** Corduroy pants. Perma-Prest® pants of cotton and polyester. Regular fit sizes. Reg. \$15.99 **10⁹⁹**
- D. **\$9 OFF** Quilted vest. Polyester and cotton poplin shell. Nylon lining quilted to polyester fiberfill. Reg. \$35 **25⁹⁹**
- E. **\$4 OFF** Fieldmaster shirt. Polyester and cotton broadcloth. Button-through flap pockets, shoulder epaulets. Reg. \$13.99 **9⁹⁹**
- F. **\$5 OFF** Twill slacks. Polyester and cotton. Two button-through back flap pockets. Reg. \$21 **15⁹⁹ pr.**
- G. **\$20 OFF** Heavyweight parka. Hooded parka with 2-way zipper has a lightweight lining. Reg. \$70 **49⁹⁹**

Sale ends September 4



SAVE \$3
Sears Best
Underwear
for Men

Reg. 11.99 **8⁹⁹** pkg/3

Encron® polyester and pima cotton. Packages of 3. T, V, A-shirts or briefs.

The Men's Store
(not at Grosse Pointe)

Use SearsCharge credit plan



By Converse

The Winner Basketball shoes

Hand wrapped molded rubber sole, cushioned insole and arch. The machine washable cotton duck upper has a padded collar. In oxford or high-top styles. Men's 7½-11, 12M. Boys' 3½-7M.

Reg. 17.99-18.99 **13⁹⁷**

Sale ends Sept. 7
The Shoe Place (not at Grosse Pointe)

SAVE \$70

when you buy this weight bench and weight set



Both for
Reg. Sep. Prices Total \$169.98
99⁹⁸

\$50 OFF weight bench

Versatile 800-lb. cap. bench (user plus weights). Double leg lift. Adjustable squat rack. Incline back. Unassembled.

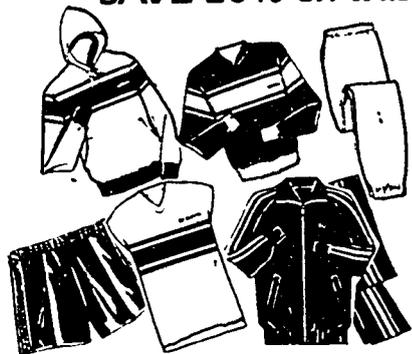
Reg. \$119.99
69⁹⁹

\$20 OFF weight set

132-lb. set has 14 weight plates, a 72-in. barbell bar and 2 18-in. dumbbell bars.

Reg. \$49.99
29⁹⁹

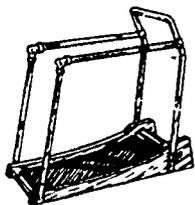
SAVE 20% on Wilson® Sportswear



\$19.99 Hooded sweat shirt 15.99
\$15.99 V-neck sweat shirt 12.79
\$12.99 Sweat pants 9.99 pr.
\$9.99 Sweat shorts 7.99 pr.
\$12.99 Sleeveless sweat shirt 9.99
\$25.99 Warm-up suit; men's or ladies 21.99



\$129.99 20-in. exercise wheel cycle... 99.99



\$229.99 Walk-er/-jogger exerciser ... 199.99



\$99.99 Jog-N-Tramp exerciser 79.99



\$119.99 20-in. FS200 BMX 104.99

Exercise equipment requires some assembly



\$129.99 10-speed racer 99.99 ea.

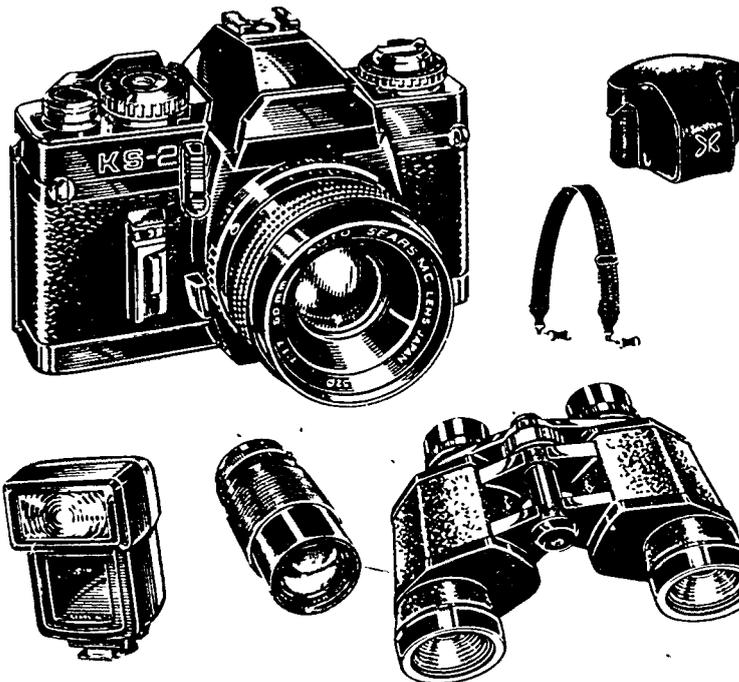
Bicycles are partially assembled
Sale ends Sept. 25 (Bike sale ends Sept. 18)



109.99 3-speed touring bike 99.99

Sears Sports Center (not at Grosse Pointe)

Sears



SAVE \$90

on 5-piece 35mm SLR camera outfit

Reg. sep. prices total \$367.95

277⁹⁵

Sears KS-2 automatic camera with 50mm multi-coated f1.7 lens. Outfit includes 135mm telephoto lens, auto electronic flash, camera case, strap.

5-pc. Canon AE-1P camera outfit, reg. sep. prices total \$435.95 (not shown)... 399.95

Sale ends Sept. 18

\$10 OFF wide-angle binoculars

Brings subject 7 times closer. 500-ft. wide view at 1,000 yards. Case incl.

Reg. \$39.99

29⁹⁹

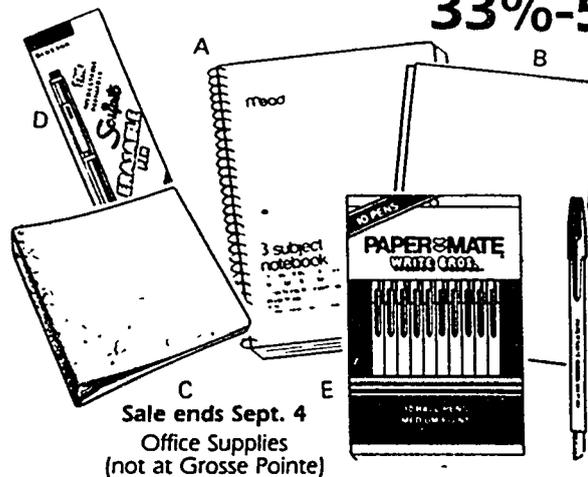
Not shown:

\$24.99 standard-angle binoculars 19.99

Sale ends Sept. 11

Camera Dept. (not at Grosse Pointe)

33%-50% OFF school supplies



Sale ends Sept. 4
Office Supplies
(not at Grosse Pointe)

A. 3-subject theme book, reg. \$1.49 99¢
B. 3 pockets/prongs portfolios, reg. 99¢ 59¢
C. 3-ring binder, reg. \$1.49 89¢
D. Scripto® Erasable™ pen, reg. \$1.98 99¢
E. Write Bros.® pens, 10 pk., reg. \$1.69 99¢

Limit 8 to a customer on each of above school supplies.

Sears has on hand sufficient quantities to meet reasonable consumer demand. Sears reserves the right to limit quantities sold to commercial purchasers.

\$5 OFF all video cartridges



WE PLAY FOR KEEPS
Sears TELE GAMES

Sale ends Sept. 6
Toy Dept. (not at Grosse Pointe)

Compatible with Atari® system and Sears Video Arcade
Reg. \$14.99 to \$37.99

9⁹⁹ to 32⁹⁹

Compatible with Mattel Intellivision® and Super Arcade
Reg. \$19.99 to \$29.99

14⁹⁹ to 24⁹⁹

Pre-Labor Day
CANDY SPECIALS



Delicious cashews
Reg. 7.98
6⁴⁹ lb.



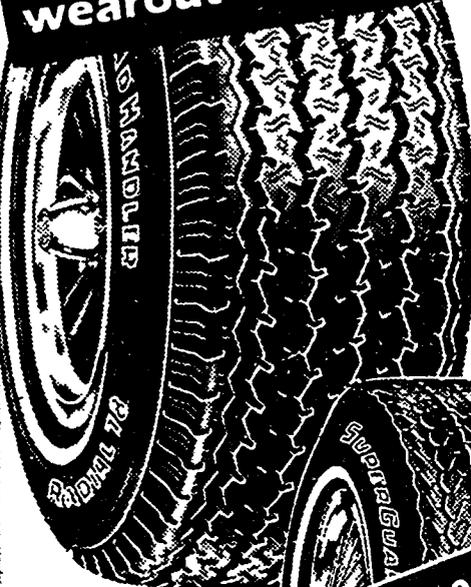
Tempting pokies
Reg. 3.18
2¹⁸ lb.



Butter toffee peanuts
Reg. 2.58
1⁹⁹ lb.

Candy Dept. (not at Grosse Pointe, Southfield)

44,000-mile wearout warranty



LIMITED WARRANTY — TIRE WEAROUT

For the number of miles or months specified, Sears will upon return, replace the tire or give a refund, charging a pro-rata charge for the miles or months received, if wearout occurs and is not caused by failure to properly maintain the tire.

Mounting and rotation included



30,000-mile wearout warranty

SAVE 40% on RoadHandler® radials

While quantities last

Our best steel-belted highway radial has low rolling-resistance to help save gas. Two belts. Hurry while quantities last.

Ask about Sears credit plans

RoadHandler 78 whitewall radial	Price each was	Sale price each	plus F.E.T.* each
AR78-13	89.99	53.99	1.90
BR-78-13	99.99	59.99	2.07
DR-78-14	109.99	65.99	2.26
ER-78-14	114.99	68.99	2.50
FR-78-14	119.99	71.99	2.53
HR-78-14	129.99	77.99	2.92
GR-78-15	129.99	77.99	2.79
HR-78-15	134.99	80.99	2.88
JR-78-15	139.99	83.99	2.99
LR-78-15	149.99	89.99	3.21

*Federal Excise Tax

30% OFF our best belted

SuperGuard 30 has two fiber glass belts for strength, traction and long wear.

Sale ends Oct. 2



CAR CARE SAVINGS COUPON BOOK

SAVE \$88 off regular labor prices of selected services when you use all the coupons

Yours for only **19⁹⁹**
We install confidence

Sears

Most Detroit Area Auto Centers Open Weekdays 7:30 a.m. to store closing, open Sunday regular store hours. Highland Park closed Sunday.

Sears Tire & Auto Centers
WE INSTALL CONFIDENCE

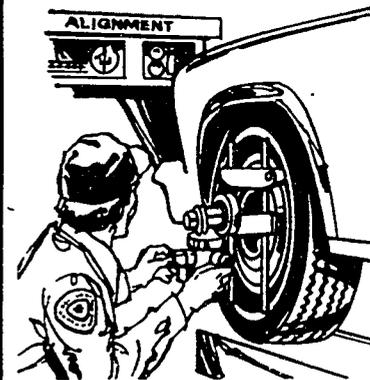


Engine tune-up diagnosis

Reg. \$19.99 **14⁹⁹**

with coupon from Car Care coupon book

We'll set timing, adjust carb., do scope analysis and infrared emissions test when applicable. We suggest only parts and services needed. (not at Southfield, Grosse Pte.)



Alignment and balance

With 2 wheel balance Reg. \$31.99 **22⁹⁹**

with coupon from Car Care coupon book

With 4-wheel balance Regular \$43.99 **24.99**
\$19.99 Alignment only **10.99**

with coupon We'll spin balance wheels, set caster/camber, toe. These services for most cars

SAVE \$7 on Sears 36 car battery

Reg. 44.99

37⁹⁹ with trade-in

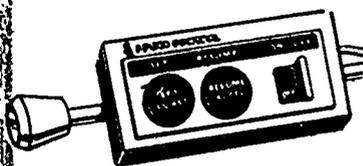
Installation included. 325 amps cold cranking power Group 24. For most American-made cars and many imports. DieHard[®] motorcycle battery **39.99**

Ask about Sears credit plans
Sale ends Sept. 11



Sears

Other Sears batteries start as low as **34.99** with trade-in



Speed control

Reg. 119.99 **89⁹⁹**
Sears Best with resume, installation extra.

Sale ends Sept. 11



Sears car filters

\$2 each
\$2.79 air filters or \$2.99 dual oil filters
Sale ends Sept. 11



4 DAYS ONLY

\$25.99 car ramp set.... **15.99**
\$16.99 4-ton jack **9.99**
\$15.99 2-wheel brake set **11.99**

Sale ends Sept. 4



Our biggest shock SALE of the year!

A. \$5.99 Heavy-duty shocks

Helps give good ride control. For most American-made cars, many imports.

5⁶⁶ each

B. \$9.99 Heavy-duty Plus shock absorbers

Piston-rod wiper ring helps give shock long life. Sizes to fit most cars and light trucks.

7⁸⁸ each

C. \$19.99 SteadyRider[®] RT radial-tuned shocks

Comfort valve smooths ride with most tires. For most cars and light trucks.

13⁸⁸ each

D. \$44.99 Booster shocks

Fully adjustable load-lifting capacity — up to 1000 lbs.

34⁸⁸ pair

Shock installation extra

Sale ends Sept. 18
(Booster shock sale ends Sept. 4)

Sears

Sears great salute to savings.....
Don't miss it!

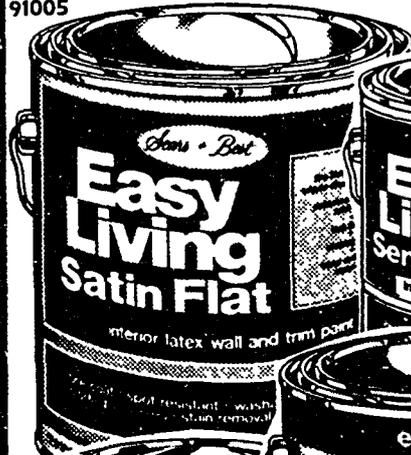
PRE-LABOR DAY

SALE

SAVE \$5-\$7

on Sears Best one-coat latex paints

91005



78005



33005



15821

SAVE \$200
Craftsman 1-HP sprayer/compressor.

Reg. \$599.99 **399.99**

Sale ends Sept. 25

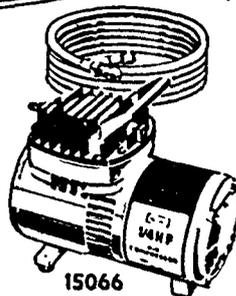
SAVE \$6
Sears Best rubberized driveway coating.

Reg. \$16.99 **10.99** 5 gal.

While quantities last



45437



15066

SAVE \$20
Compact 1/4-HP compressor kit with 15-ft. hose.

Reg. \$149.99 **129.99**

Sale ends Sept. 18



21015

SAVE \$3
Weatherbeater exterior latex stains. 22 colors.

Reg. \$14.99 **11.99** gal.

\$15.99 oil base 12.99 gal.

\$5-\$6 OFF

Easy Living® latex Satin flat or ceiling white

Regular \$15.99 **9.99** gallon

Sears Best interior latex gives you washable one-coat coverage in 23 colorfast colors.

\$16.99 Semi gloss **11.99** gal.
Sale ends Sept. 11

\$7 OFF

Weatherbeater® latex

End-of-season sale... while quantities last
Reg. \$16.99 flat finish **9.99** gal.

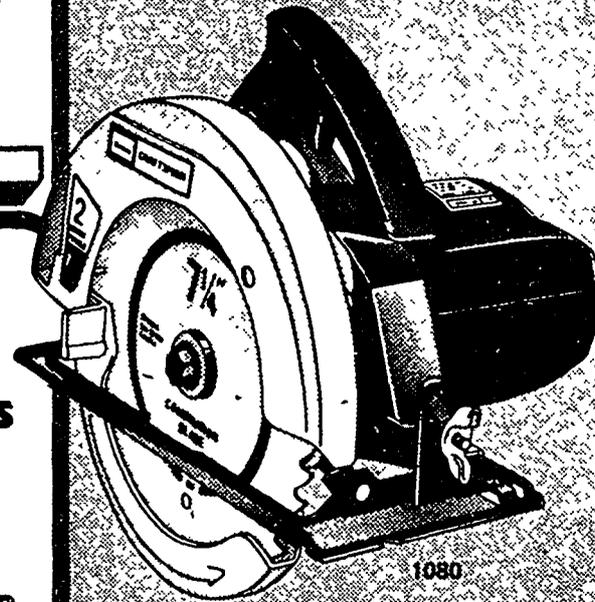
Sears Best exterior latex resists mildew, covers in one coat. 50 colors.

\$18.99 Satin finish **11.99** gal.

For one-coat results, all Sears one-coat paints must be applied as directed.

End-of-season sale

SAVE \$40 Craftsman® 7 1/4" saw with bevel and depth controls



1080

Reg. \$79.99
Fall General Catalog, 1982

39.99

1500 to sell — no rainchecks

Craftsman 7 1/4-inch circular saw. Develops maximum 2-HP, 4600-rpm no-load speed. With depth and bevels controls.

Sale ends Sept. 25 or While Quantities last



1464

\$19.99 carrying case **9.99**



32518

\$7.99 7 1/4" carbide tip blade **6.99**



17164

\$32.99 miter attachment **29.99**

SAVE \$10-\$35

on these craftsman® portable tools



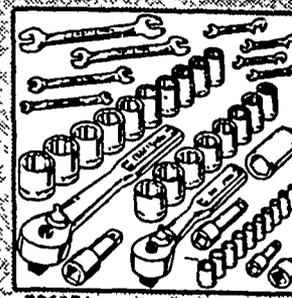
Your choice

34.99

\$64.99, 3/8-Inch drill
\$69.99 cordless drill
\$64.99 pad sander
\$44.99 bench grinder
\$69.99 scroll saw

Sale ends Sept. 14

Use your SearsCharge



33112

Sale ends Sept. 25

SAVE \$97
Craftsman tool set

43-pc. set with 2 ratchets, sockets, more.

Reg. sep. prices total \$147.01 **49.99**

\$52.51* Metric 19-pc. accessory kit \$19.99
*Reg. sep. price
Sale ends Sept. 25



65009

Tool box

With socket rack. Reg. sep. prices total \$24.48 **17.99**

Sale ends Sept. 25

Pliers set

3 pieces. Reg. sep. prices total \$26.97 **9.99**

Sale ends Sept. 11

You can count on

Sears

SEARS, ROEBUCK AND CO

Satisfaction Guaranteed or Your Money Back

Open 9:30 am to 9 pm Monday through Saturday; Sundays 12 noon to 5 pm

• Macomb Mall 293-8000
• Oakland Mall 585-1000
• Southfield 559-8000

• Pontiac Mall 681-9900
• Livonia Mall 476-6000
• Lincoln Park 383-7000

• Twelve Oaks/Novi 348-9200
• Fairlane/Dearborn 336-0100
• Bnawood/Ann Arbor 769-8900
• Lakeside/Sterling Heights 247-1500

Open 9:30 am to 6:30 pm (Mon. thru Fri.)

Sat. 9:30 to 6 — Closed Sunday

• Highland Park 868-1300

Open 9:30 am to 9 pm (Mon. thru Fri.)

Sat. 9:30 to 6 — Sun. 12 to 5

• Grosse Pointe Farms 884-6000

Sears

SALE STARTS WEDNESDAY, SEPTEMBER 1 AT ALL METROPOLITAN DETROIT AREA SEARS STORES INCLUDING ANN ARBOR, PONTIAC

dollar power

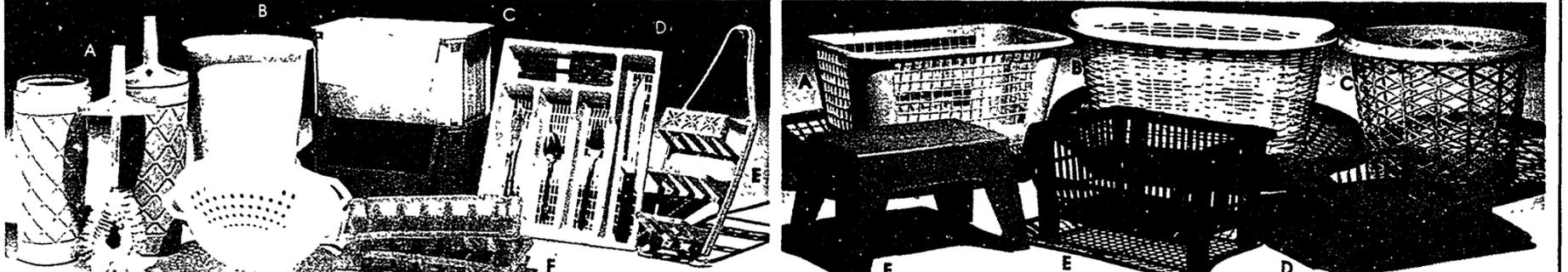
WHILE LIMITED QUANTITIES LAST!

Bring This Circular With You For Ease In Shopping



Lighting For Every Need!

- A. Pkg. of 4 Safe-T™ Bulbs, 13,740 to sell. 40, 60, 75 or 100 watts. Brass bases. 1,000 hours. **\$1** Pkg.
- B. Pkg. of 3 Soft White Light Bulbs, 7,200 to sell. 40, 60, 75 or 100 watts. Brass bases. 2,000 hours. **\$1** Pkg.
- C. Pkg. of 3 Chandelier Bulbs, 3,844 to sell. 25 or 40 watt. Clear or frosted. Straight or flame tip. **\$1** Pkg.
- D. Pkg. of 2, 60 Watt Bug Lamps, 1,920 to sell. **\$1** Pkg.
- E. Pkg. of 2, 150 Watt Troubl-Saver™ Bulbs. Brass base. 2,500 hours. 768 to sell. **\$1** Pkg.
- F. Pkg. of 2 Nite Lite Bulbs, 120 volt, 7 watt replacement bulbs. 3,360 to sell. **2 \$1** pkgs.
- G. Pkg. of 3, 3-Way Inside Frost Light Bulbs 50/100/150 watts. 1,152 to sell. **\$2** Pkg.
- H. Pkg. of 3 Vanity Lamps 25 or 40 watt. Clear or frosted. 1,000 hours. 384 to sell. **\$2** Pkg.
- J. 150 Watt Flood Lamp, 2,000 hours. Ideal for general areas, decorative, display and flood lighting. 672 to sell. **\$3** Ea.



- A. Bowl Brush & Holder Set, 4,044 to sell. **\$1** Ea.
- B. 7 Qt. Vanity Wastebasket, 1,104 to sell. **\$1** Ea.
- C. All Purpose Stacking Bins, 4,260 to sell. **\$1** Ea.
- D. 5 Compartment Cutlery Tray, 1,512 to sell. **\$1** Ea.
- E. Bath & Shower Caddy, 1,740 to sell. **\$1** Ea.
- F. Pkg. of 2 Ice Cube Trays, 1,728 to sell. **\$1** Ea.
- G. 5 Quart Colander, 1,224 to sell. **\$1** Ea.
- A. 1 1/2 Bushel Rectangular Laundry Basket, 828 to sell. **\$3** Ea.
- B. 1 1/2 Bushel Oval Laundry Basket, 828 to sell. **\$3** Ea.
- C. 1 1/2 Bushel Round Laundry Basket, 828 to sell. **\$3** Ea.
- D. 2 Pc. Dish Drainer Set, 704 to sell. **\$3** Ea.
- E. Jumbo Storage Bin, 850 to sell. **\$3** Ea.
- F. Sturdy Step-On Stool, 306 to sell. **\$3** Ea.

48 Ounce Pink or Lemon Liquid Detergent
2,916 to sell.
\$1 Ea.

- A. Woven Straw Trivets, 2,304 to sell. **2 \$1** for
- B. Woven Natural Straw Trivets (7 in.), 2,304 to sell. **2 \$1** for
- C. Assorted Woven Planters (6 in. X 4 in.), 2,880 to sell. **2 \$1** for
- D. Assorted Decorative Fans, 1,400 to sell. **2 \$1** for
- E. Woven Palm Bread Basket, 2,160 to sell. **2 \$1** for
- F. Assorted Mini Baskets, 2,160 to sell. **2 \$1** for

See-Thru Plastic Containers
• 11 Oz. 1,584 to sell. **\$1** Ea.
• 22 Oz. 792 to sell. **2 for \$3**
• 5 Oz. See-Thru Plastic Container, 1,440 to sell. **2 for \$1**

Deluxe Metal Photo Frames
Assorted sizes. 3,780 to sell.
• Metal Framed Snap Shop (8 in X 10 in), 1,080 to sell. **2 for \$3** Ea.

Choice of 12-ounce water, 9-ounce wine or 2-ounce cordial. In gift-boxed sets of 6. Made in West Germany. 3,564 to sell.
6 \$8 for

• Pkg. of 10 Drip Dry Hangers, 1,152 to sell. **\$1** Pkg.
• Pkg. of 10 Vinyl-Coated Hangers, 3,312 to sell. **\$1** Pkg.

1,548 to sell.
36 Piece Felt Pen Set **\$3**

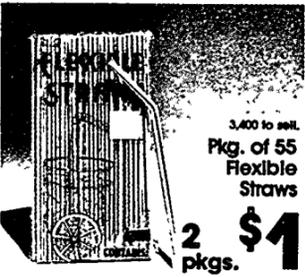
Clean Up... Sweep Up!
A. Heavy Duty Angled Broom With Metal Handle, 420 to sell. **\$5**
B. Soft Sweep Broom, 384 to sell. **\$3**
C. Angled Broom With Metal Handle, 1,224 to sell. **\$3**
D. 14 Inch Push Broom, 300 to sell. **\$3**

3,216 to sell.
Pkg. of 10, 20 Gallon Trash Bags **\$1**

REGISTERED TRADEMARK OF ACTION INDUSTRIES, INC.

SS-#3-(9)-D-1

Sears *dollar power*[®]



3,400 to sell.
Pkg. of 55 Flexible Straws
2 pkgs. **\$1**



3,455 to sell.
32 Ounce Jumbo Tumblers
2 for **\$1**



Gourmet Scrapers, 1,440 to sell.
2 for **\$1**



Handi Drawer Organizers, 2,040 to sell.
(11 1/2 in. X 3 in. X 2 in.)
2 for **\$1**



2,160 to sell.
Novelty Magnetic Memo Holder Set
2 sets **\$1**



2,100 to sell.
7 Inch Handled Strainer
2 for **\$1**



4 Pc. Magnetic Hook Set
768 to sell.
2 sets **\$1**

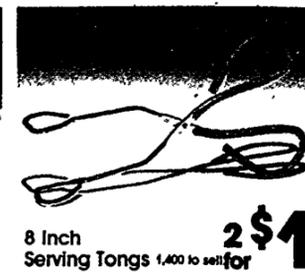


1,152 to sell.
Triangular Sink Strainer
2 for **\$1**

2 for \$1



Chrome-Plated Wire Whisk
1,400 to sell.
2 for **\$1**



8 Inch Serving Tongs
1,400 to sell.
2 for **\$1**



1 Qt. Funnel, 1,536 to sell.
1 Pt. Measuring Cup
1,440 to sell.
2 for **\$1**



Plastic Spoon Rest
768 to sell.
Paring Knife, 768 to sell.
2 for **\$1**



640 to sell.
Pkg. of 12 Bottle Caps
2 pkgs. **\$1**



1,440 to sell.
5 Inch Handled Strainer
2 for **\$1**



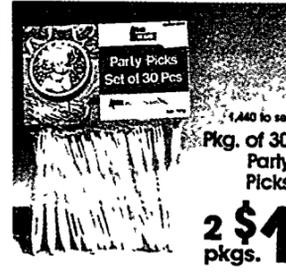
17 Ounce Food Keepers
1,440 to sell.
2 for **\$1**



Set of 2 Mini Whisks, 768 to sell.
Set of 2 Mini Spatulas, 1,440 to sell.
2 sets **\$1**



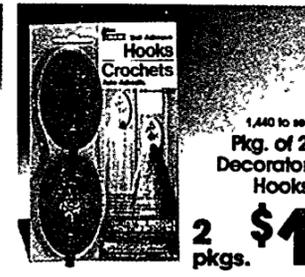
Mini Metal Serving Trays
1,440 to sell.
2 for **\$1**



Party Picks Set of 30 Pcs
1,440 to sell.
Pkg. of 30 Party Picks
2 pkgs. **\$1**



2 Piece Soap Dishes
1,440 to sell.
2 for **\$1**



1,440 to sell.
Pkg. of 2 Decorator Hooks
2 pkgs. **\$1**



2,320 to sell.
Assorted Memo Pads
2 pkgs. **\$1**



Pkg. of 6 Sort-A-Keys, 768 to sell.
Colorful Plastic Safety Scissors With Metal Blades, 768 to sell.
2 for **\$1**



Handy Pocket Mirror
768 to sell.
2 for **\$1**



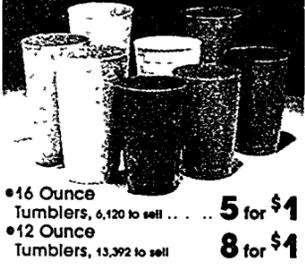
Monkeypod Bowls
768 to sell.
2 for **\$1**



1,440 to sell.
5 Piece Mini Screwdriver Set
2 sets **\$1**



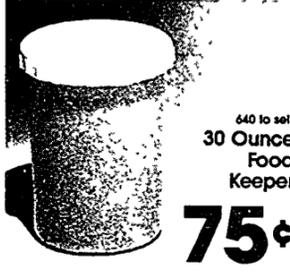
1,320 to sell.
Small Wicker-Look Planters
•Medium.....75¢ •Large.....\$1 for **\$1**



16 Ounce Tumblers, 6,120 to sell... **5 for \$1**
12 Ounce Tumblers, 13,392 to sell... **8 for \$1**



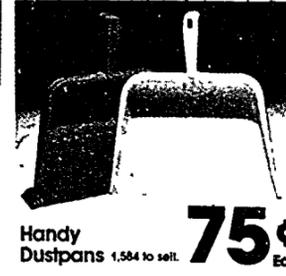
5 Quart Pall
240 to sell. **75¢**



640 to sell.
30 Ounce Food Keeper
75¢



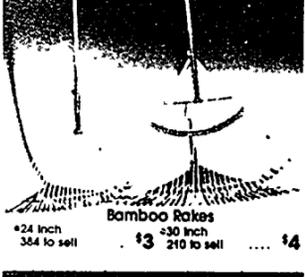
1,656 to sell.
5 Piece Measuring Set
75¢



1,584 to sell.
Handy Dustpans
Ea. **75¢**



720 to sell.
12-Sided Glass Storage Jars
•1/2 Liter.....\$3 •1 1/2 Liter.....\$5
•1 Liter.....\$4 •2 Liter.....\$6



Bamboo Rakes
•24 Inch 384 to sell... **\$3**
•30 Inch 210 to sell... **\$4**



44 Qt. Wastebaskets
Round or rectangular.
708 to sell. **\$4** Ea.



Cutting Board
(8 1/2 in. x 10 1/2 in.)
\$4



10 Quart Step-On Can
102 to sell. **\$4**



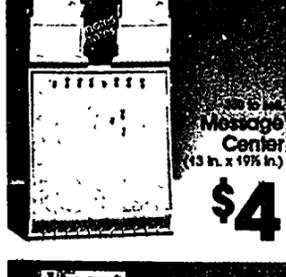
•12 Cup Non-Stick Tube Cake Pan, 420 to sell.
•10 in. Gourmet Skillet, 210 to sell. **\$4** Ea.



6 Tier Swing Away Slack Rack
206 to sell. **\$4**



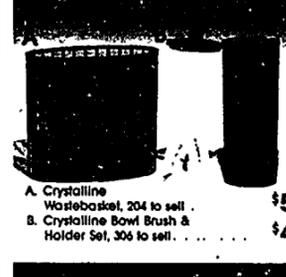
Stacking Wine Racks
420 to sell. **\$3** Ea.



1,152 to sell.
Message Center
(13 in. x 19 1/2 in.)
\$4



Desk Organizer
350 to sell.
(7 in. x 12 in. x 4 in.)
\$4



A. Crystalline Wastebasket, 204 to sell... **\$5**
B. Crystalline Bowl Brush & Holder Set, 306 to sell... **\$4**



306 to sell.
5 Gallon Lock-Top Trash Can
\$5



304 to sell.
44 Quart Lift-Top Wastebasket
\$5



Hardwood Towel Holder With Shelf
210 to sell. **\$5**



3 Piece Professional Knife Set
\$5



Set of 3 Strainers, 210 to sell. **\$3**



Wooden Salt & Pepper Mill Set, 210 to sell. **\$5**



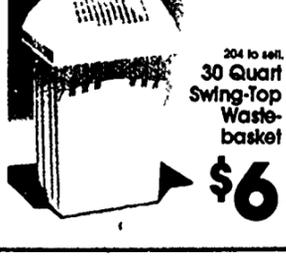
•Carpet Runner (23 1/2 in. X 60 in.), 204 to sell.
•Woven Straw Door Mat (16 in. X 27 in.), 310 to sell. **\$5** Ea.



Deluxe Dried Flower Bunch
306 to sell. **\$5**



350 to sell.
20 Gallon Trash Can
\$6



204 to sell.
30 Quart Swing-Top Wastebasket
\$6



204 to sell.
30 Quart Shi-On Hamper
\$6



102 to sell.
9 Piece Wooden Salad Set
\$6

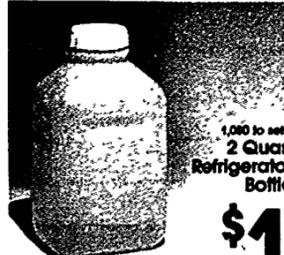
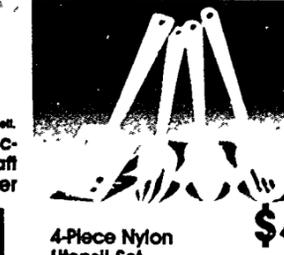


210 to sell.
Wooden Knife Storage Block
\$5



210 to sell.
9 Pair Over-The-Door Shoe Rack
\$6

Sears *dollar power*

 384 to sell. 48 Ounce Juicer/Shaker \$1	 1,000 to sell. 2 Quart Refrigerator Bottle \$1	 1,000 to sell. Wood-Handled Kitchen Tools \$1	 792 to sell. Set of 2 Cake Cooler or Broiler Racks (10 in. sq. or 9 1/2 in. rd.) \$1	 792 to sell. Acrylic-Staff Baster \$1	 2,400 to sell. 4-Piece Nylon Utensil Set \$1
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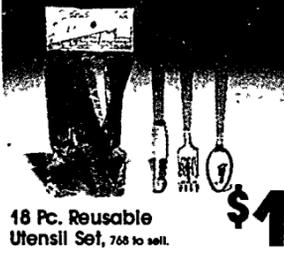
 696 to sell. 10 Inch Wooden Salad Bowl \$1	 792 to sell. 12 Inch Serving Tray \$1
---	---

look what
\$1
will buy

 792 to sell. All-Purpose Scouring Brush \$1	 384 to sell. Individual Salt & Pepper Shaker Set \$1
---	--

 792 to sell. Assorted Appliance Covers \$1	 1,000 to sell. Set of 8 Tri-Tone Woven Coasters \$1
--	--

 1,200 to sell. 7 1/2 In. Decorated Ceramic Bowls \$1	 1,200 to sell. 9 Inch Round Table Basket \$1
---	---

 768 to sell. 18 Pc. Reusable Utensil Set \$1	 1,200 to sell. 4 Piece Rubber Scraper Set \$1
---	---

 792 to sell. Pkg. of 6 Corn Skewers \$1	 384 to sell. Adjustable Cheese Slicer \$1
---	--

 1,200 to sell. 5 Piece Gourmet Wood Utensil Set \$1	 792 to sell. 3 Piece Plastic Strainer Set \$1
---	---

 1,176 to sell. 3 Piece Funnel Set \$1	 1,200 to sell. Pkg. of 18 Magnetic Memo Holders \$1
--	---

 792 to sell. Heat-Resistant Kitchen Tools \$1	 792 to sell. Gourmet Wood Kitchen Utensils \$1
---	---

 792 to sell. Stainless Steel Sink Strainers \$1	 792 to sell. Multi-Purpose Food Cutter \$1
---	--

 612 to sell. Full-Size Deluxe Drainboard Tray 2 \$3	 384 to sell. (15 1/2 in. X 12 1/2 in.) Protective Sink Mat 2 \$3
--	---

 384 to sell. 12 Qt. Round Wastebasket 2 \$3	 612 to sell. 9 Qt. Round Wicker-Look Wastebasket 2 \$3
---	---

 564 to sell. Set of 3 Bowls With Spouts 2 \$3	 780 to sell. 1 Gallon Refrigerator Jug 2 \$3
---	--

 1,080 to sell. Pkg. of 2, 1 1/2 Quart Pkg. of 3, 1 Quart Pkg. of 4, 1 Pint Food Keepers 2 \$3	 894 to sell. Heavy Duty Super Rack (12 in. x 18 in.) Heavy Duty Super Rack 2 \$3
---	---

2 for \$3

 288 to sell. Vegetable Steamer Basket 2 \$3	 594 to sell. Stove Top Diffuser 2 \$3
---	---

 210 to sell. Spring Form Pan (8 1/2 in. diam.) Pkg. of 2, 1 1/2 Quart Pkg. of 3, 1 Quart Pkg. of 4, 1 Pint Spring Form Pan 2 \$3	 576 to sell. 12 Oz. Solid-Color Mugs 2 \$3
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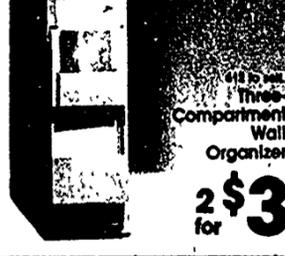
 792 to sell. 4 Quart Food Keeper 2 \$3	 792 to sell. 5 Pc. Kitchen Utensil Set 2 \$3
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 1,000 to sell. 1 1/2 In. Splatter Screen With Handle 2 \$3	 594 to sell. 15 Inch Vinyl-Gripped Serving Tong 2 \$3
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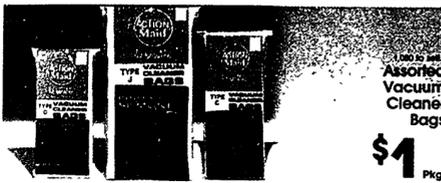
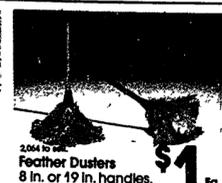
 204 to sell. Pkg. of 4 Decorator Hangers 2 \$3	 840 to sell. 5 Quart Bucket of Sponges 2 \$3
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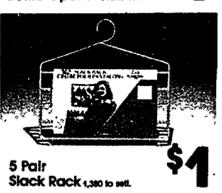
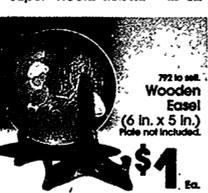
 1,224 to sell. Long-Handled Mesh Squeegee (18 inch handle) 2 \$3	 384 to sell. Long-Handled Bath Sponge 2 \$3
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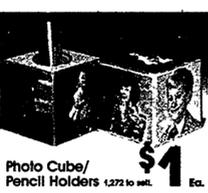
 272 to sell. Tortoise-Look Toothbrush Holder 2 \$3	 384 to sell. Roll-A-Memo With Pen & Paper 2 \$3
---	---

 792 to sell. Pocket Telephone Indexes 2 \$3	 618 to sell. Three-Compartment Wall Organizer 2 \$3
---	--

 670 to sell. Letter Holder 2 \$3	 832 to sell. Desk Organizer Tray 2 \$3
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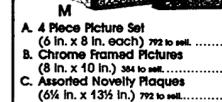
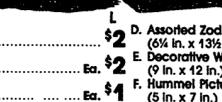
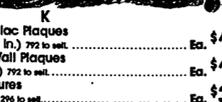
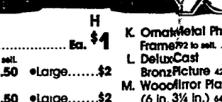
 Assorted Vacuum Cleaner Bags \$1 Pkg.	 Tiffany-Style Footed Trivets 792 to set. \$1 Ea.	 3 Piece Opener Set 792 to set. \$1	 4-in-1 Can & Bottle Opener 792 to set. \$1	 Dried Flower Bunch 1,090 to set. \$1	 Pkg. of 16 Plastic Clothespins 384 to set. \$1	 Assorted "Super" Hooks 672 to set. \$1 Ea.	 2 1/2 Quart Indoor Watering Can \$1
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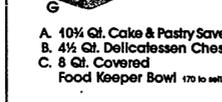
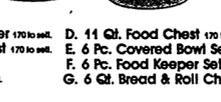
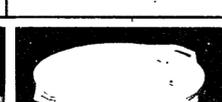
 8 Inch Square Wooden Trivet 792 to set. \$1	 6 Inch Stove Reflector Pan 440 to set. \$1	 Roller Knife Sharpener 384 to set. \$1	 Over-The-Door Clothes Hanger 792 to set. \$1	 5 Pair Stack Rack 1,380 to set. \$1	look what \$1 will buy			 Towel Ring With Mirror 384 to set. \$1	 Pkg. of 3 Self-Adhesive Animal Hooks 792 to set. \$1	 Wooden Easel (6 in. x 5 in.) 792 to set. \$1 Ea.	 Credit Card Holder 384 to set. \$1	 Set of 2 Expand-A-Pens 792 to set. \$1
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 20 Hook Tie & Belt Rack 1,200 to set. \$1	 Over-The-Door Garment Rack 792 to set. \$1	 12 Inch Round Woven Natural Straw Table Mats 650 to set. \$1 Ea.	 Modern Soap Dish 384 to set. \$1	 Novelty Self-Adhesive Hook Set 576 to set. \$1	 Deluxe Aftershave Brush Set 792 to set. \$1	 Stapler Gun With Staples 792 to set. \$1	 Photo Cube/Pencil Holders 1,272 to set. \$1 Ea.	 "Big Shot" Pens With Refill 1,272 to set. \$1 Ea.	 Pkg. of 12 Felt Tipped Pens 1,000 to set. \$1
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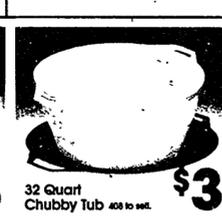
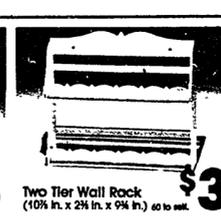
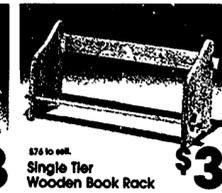
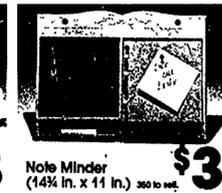
 Pkg. of 4 Cleaning Pads 1,272 to set. \$1	 Super-Size Magnetic Memo Holders 1,272 to set. \$1	 4 Square Yards Of Cheese-Cloth 792 to set. \$1	 Whisk Broom & Dustpan Sets 1,272 to set. \$1	 Pkg. of 20 Assorted Sponges 1,272 to set. \$1	 Set of 2 Magnifiers 792 to set. \$1	 Floral Vinyl Tote Bag 676 to set. \$1	 Travel Sewing Kit 676 to set. \$1	 21 Spool Bobbin Box 1,272 to set. \$1	 Tortoise-Look Hand Mirror 1,272 to set. \$1	 Decorative Palm Fan 1,272 to set. \$1	 9 1/2 Inch Pet Dish 1,000 to set. \$1
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 16 Qt. Oval Wastebasket 420 to set. \$2	 14 Qt. Rectangular Wastebasket 320 to set. \$2	 12 Qt. Deluxe Pail 1,244 to set. \$2	 16 Qt. Rectangular Mop Bucket 408 to set. \$2	 14 Qt. Handled Dishpan 630 to set. \$2	 Deluxe Hand Caddy Carry-All 628 to set. \$2	 Full-Size Deluxe Dish Drainer 612 to set. \$2	 Double Duty Twin Pail 408 to set. \$2
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 4 Piece Picture Set (6 in. x 8 in. each) 792 to set. \$2	 Chrome Framed Pictures (8 in. x 10 in.) 792 to set. \$2	 Decorative Wall Plaques (9 in. x 12 in.) 792 to set. \$2	 Hummer Pictures (9 in. x 7 in.) 296 to set. \$2	 Assorted Zodiac Plaques (6 1/2 in. x 13 1/2 in.) 792 to set. \$2	 Mini Picture Frame Assortment 420 to set. \$2	 Antique-Look Photo Frames 1,272 to set. \$3	 Cast Framed Pictures 2,448 to set. \$1.50	 Ornamental Photo Frame 792 to set. \$2	 Deluxe Cast Bronze Picture 420 to set. \$3	 Wood Mirror Plaques (6 in. 3 1/4 in.) 648 to set. \$2
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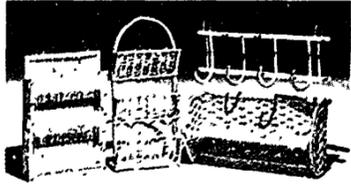
 10 1/2 Qt. Cake & Pastry Server 1,170 to set. \$3	 4 1/2 Qt. Delicatessen Chest 1,170 to set. \$3	 8 Qt. Covered Food Keeper Bowl 1,170 to set. \$3	 11 Qt. Food Chest 1,170 to set. \$3	 6 Pc. Covered Bowl Set 420 to set. \$3	 6 Pc. Food Keeper Set 420 to set. \$3	 6 Qt. Bread & Roll Chest 1,170 to set. \$3
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 13 In. Crystalline Serving Bowl 420 to set. \$2	 6 Piece Store N' Serve Set 288 to set. \$2	 All Purpose Knife 204 to set. \$2	 14 In. Round Woven Table Mat 384 to set. \$2	 9 In. Non-Slick Loaf Pan 420 to set. \$2	 Decorative Oval Metal Tray 204 to set. \$2	 Wood Salt & Pepper Shaker Set 420 to set. \$2	 Aluminum 3 Pc. Strainer Set 384 to set. \$2	 Metal Trivet With Tile Insert 376 to set. \$2	 Metal Wine Bottle Opener 420 to set. \$2	 Computered Woodgrain Hand File Write Folders 384 to set. \$2	 4 Bar Spring Away Stack Rack 648 to set. \$2	 16 Peg Wood-Finish Hat & Coat Rack 648 to set. \$2	 5 Tier Deluxe Stock Rack 648 to set. \$2	 9 Pocket See-Thru Shower Organizer 264 to set. \$2
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 Revolving Twin Turntable 610 to set. \$3	 24 Qt. Home & Office Wastebasket 204 to set. \$3	 32 Quart Chubby Tub 408 to set. \$3	 Two Tier Wall Rack (10 1/2 in. x 2 1/2 in. x 9 1/4 in.) 60 to set. \$3	 4 Pc. Aluminum Saucepan Set 144 to set. \$3	 Rectangular Bak Pan With Flexible Unbreakable Lid 420 to set. \$3	 Over-The-Sink Metal Rinsor 204 to set. \$3	 1 1/2 Qt. Insulated Pitcher 420 to set. \$3	 Non-Slick Bakeware \$3	 Shesham Wood Cutting Board (14 in. x 6 1/2 in.) 402 to set. \$3	 Deluxe Hand Can Opener 220 to set. \$3	 18 Pocket Shoe Caddy 420 to set. \$3	 12 Pocket Shoe Holder 420 to set. \$3	 Vinyl Travel Bags (24 in. x 40 in.) \$3	 Hanging Wire Storage Shelf 648 to set. \$3	 Ironing Board And Cover Set 294 to set. \$3	 14 Inch Parsons Table 420 to set. \$3	 Desk Mate Organizer 420 to set. \$3	 Tape Cutter/Pen Stand 294 to set. \$3	 2 Way Vanity Mirror 440 to set. \$3
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Sears *dollar power*®

Decorative Accents. . . At Home In Your Home

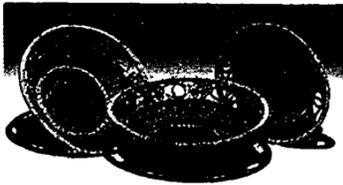


Rattan Kitchen Accents 324 to sell

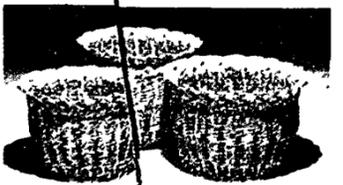
\$7 Ea.



Straw Trinket Boxes 182 to sell.
 •3 1/2 in. diam. \$1
 •4 1/2 in. diam. \$1.50
 •5 in. diam. \$1.50
 •5 1/2 in. diam. \$2
 •6 1/2 in. diam. \$3



126 to sell.
 Fancy Rim Fern Baskets
 •Small \$2 •Medium \$3
 •Large \$4



Willow Planters 80 to sell.
 •Small \$3 •Medium \$4
 •Large \$5



68 to sell.
 Lacquered Fern Wall Planters
 •Small \$3 •Medium \$4
 •Large \$5



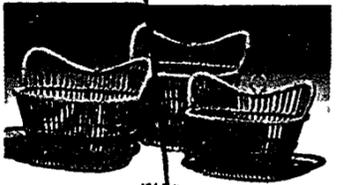
Fern Wastebaskets 80 to sell.
 •Small \$3 •Medium \$4
 •Large \$5



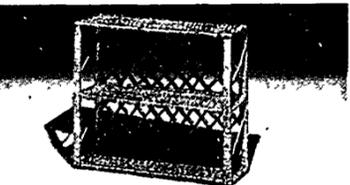
68 to sell.
 Woven Fern Trinket Boxes
 •Small \$3 •Medium \$4
 •Large \$5



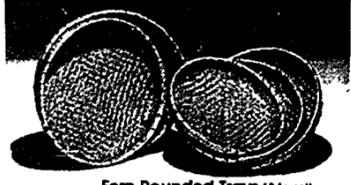
Round Table Baskets 68 to sell.
 •8 in. x 1 1/2 in. \$1
 •9 in. x 2 in. \$2
 •10 in. x 2 1/2 in. \$3
 •11 in. x 3 in. \$4
 •12 1/2 in. x 3 in. \$5



126 to sell.
 Woven Fern Wall Baskets
 •Small \$4 •Medium \$5
 •Large \$6



3 Shelf Wall Unit (18 in. x 6 in. x 16 in.) 68 to sell. **\$15**



Fern Rounded Trays 68 to sell.
 •11 1/2 in. diam. \$1
 •12 1/2 in. diam. \$2
 •13 1/2 in. diam. \$3
 •14 1/2 in. diam. \$4
 •15 1/2 in. diam. \$5



Lacquered Fern Baskets 48 to sell.
 •5 in. x 5 in. \$1
 •6 in. x 6 in. \$1
 •7 in. x 7 in. \$2
 •8 in. x 8 in. \$2
 •9 in. x 9 in. \$3



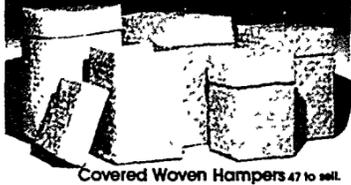
Fern Flower Baskets 66 to sell.
 •10 in. x 7 in. \$2
 •11 in. x 7 1/2 in. \$3
 •12 1/2 in. x 8 1/2 in. \$4
 •13 1/2 in. x 9 1/2 in. \$5
 •14 1/2 in. x 10 1/2 in. \$7



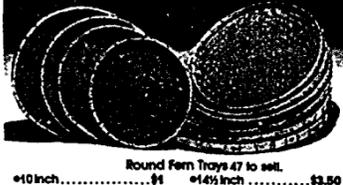
Seagrass Baskets 47 to sell.
 •4 in. x 4 in. \$1
 •5 in. x 5 in. \$1
 •6 in. x 6 in. \$1
 •7 in. x 7 in. \$1
 •8 in. x 8 in. \$1
 •9 in. x 9 in. \$1
 •10 in. x 10 in. \$1
 •11 in. x 11 in. \$1
 •12 in. x 12 in. \$1



Willow Plant Stands 66 to sell.
 •5 in. x 9 1/2 in. \$4
 •6 in. x 10 in. \$4.50
 •7 in. x 11 in. \$5
 •8 in. x 12 in. \$5.50
 •9 in. x 13 in. \$6



Covered Woven Hampers 47 to sell.
 •9 1/2 in. x 14 1/2 in. \$4
 •10 in. x 16 in. \$5
 •11 in. x 18 in. \$6
 •13 in. x 19 1/2 in. \$7
 •14 in. x 21 1/2 in. \$8



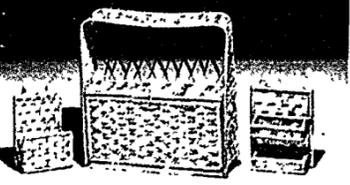
Round Fern Trays 47 to sell.
 •10 inch \$1
 •11 inch \$1.50
 •12 inch \$2
 •13 inch \$2.50
 •14 inch \$3
 •15 inch \$3.50
 •16 inch \$4
 •17 inch \$4.50
 •18 inch \$5
 •19 inch \$5.50



Woven Nido Baskets 47 to sell.
 •6 in. x 6 in. \$1
 •7 in. x 7 in. \$1
 •8 in. x 8 in. \$1
 •9 in. x 9 in. \$1
 •10 in. x 10 in. \$1
 •11 in. x 11 in. \$1
 •12 in. x 12 in. \$1
 •13 in. x 13 in. \$1



Wicker Bath Accessories 21 to sell.
 •Hamper (18 in. deep) \$20
 •Shelf (12 1/2 in. x 14 1/2 in.) \$14
 •Wastebasket (10 in. deep) \$8



Decorative Shelf Assortment 47 to sell.
 •What-Not Shelf \$3
 •2-Tier Shelf \$12
 •Folding Shelf \$4



Woven Buys That Come In Handy

- A. Straw Shopping Bags 204 to sell.
- B. Assorted Round Burl Wastebaskets (10 1/2 in. diam. x 9 1/2 in. high) 420 to sell.
- C. Lined Woven Wastebasket (10 1/2 in. diam. x 9 1/2 in. high) 420 to sell.
- D. 15 In. Straw Serving Tray 420 to sell.
- E. 17 1/2 In. Fern French Loaf Basket 440 to sell.

\$3 Ea.



Easy-Care Stoneware Serving Pieces

- A. 5 Piece Condiment Set 68 to sell. **\$15**
- B. 9 Piece Coffee Service 111 to sell. **\$20**
- C. 4 Piece French Onion Soup Bowl Set With Trivets 68 to sell. **\$10**
- D. 4 Piece Ramekin/Soup Bowl Set With Rattan Trivets 224 to sell. **\$10**



Ivory-Look Oriental Figures
 •1 1/2 to 1 3/4 in. sizes 792 to sell. **\$1** Ea.
 •3 to 3 1/4 in. sizes 272 to sell. **\$3** Ea.



Porcelain Child Figurines 1,400 to sell. **\$1** Ea.



Assorted Brass Animals 420 to sell. **\$3** Ea.



Bisque Child Figurines 420 to sell. **\$3** Ea.



Praying Child Candle (4 1/2 inches tall) 420 to sell. **\$3** Ea.



420 to sell.
 Box of 10, 12 Inch Tapered Candles **\$3**



102 to sell.
 Assorted Shesham Wood Folding Wall Racks **\$4** Ea.



•Colonial-Style Wooden Magazine Rack 68 to sell. **\$12**
 •Contemporary Magazine Rack 48 to sell. **\$5**



Casual Stools (11 1/2 in. diam. x 16 1/2 in. high) May also be used as a plant stand, table, etc. 420 to sell. **\$5**



Assorted Brassware From India 204 to sell. **\$5** Ea.



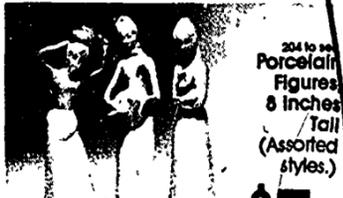
10 Bottle Folding Wine Rack 156 to sell. **\$5**



102 to sell.
 Kerosene Lamp (10 1/4 in.) **\$5**



"Satsuma" Keepsake Boxes 204 to sell. 3 Shapes: Round, Heart or Square **\$5** Ea.



204 to sell.
 Porcelain Figures 8 Inches Tall (Assorted styles.) **\$5** Ea.



220 to sell.
 Carved Woodware From India
 A. Letter Holders (10 1/2 in. Tall) **\$5** Ea.
 B. Box (7 1/2 in. X 4 1/2 in.) **\$6**



102 to sell.
 6 Piece Steak Knife Set With Storage Block **\$8**



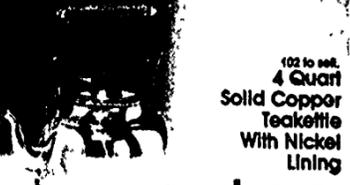
Assorted Porcelain Floral Arrangements 210 to sell. **\$8** Ea.



Shesham Wood Trays 48 to sell.
 •Small \$3 •Medium \$4
 •Large \$5



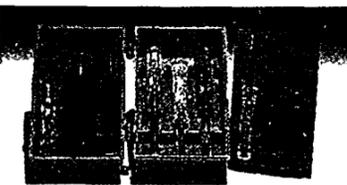
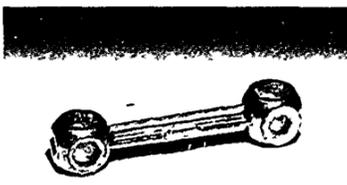
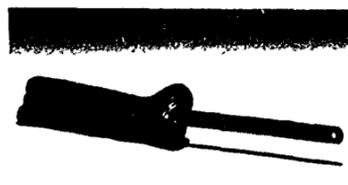
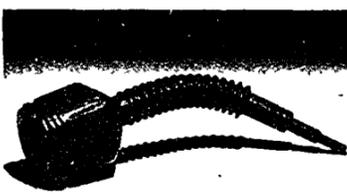
to sell.
 of 6
 Zelus Oz. Cater Givets 24 lead crystal. Made in Italy. **\$12** Set



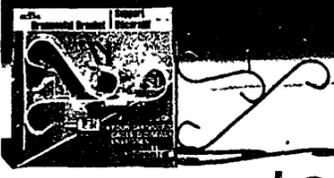
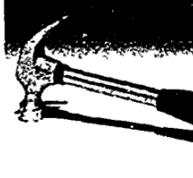
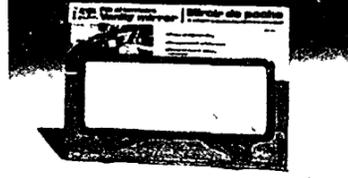
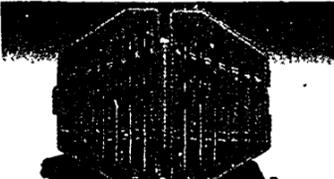
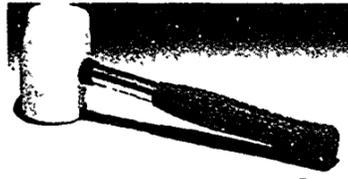
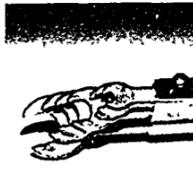
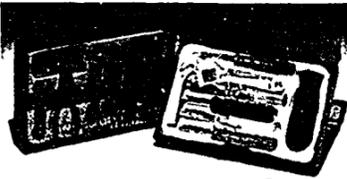
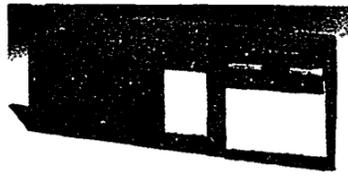
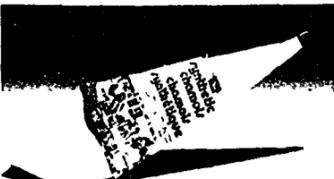
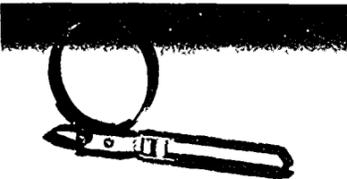
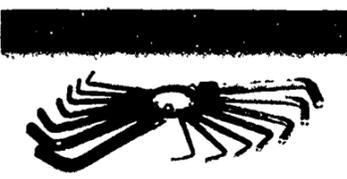
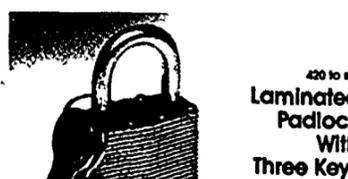
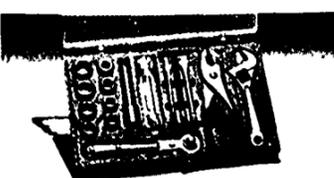
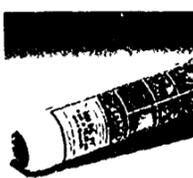
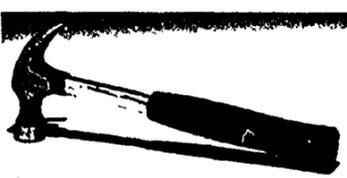
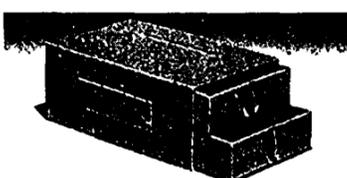
102 to sell.
 4 Quart Solid Copper Teakettle With Nickel Lining **\$15**

6-S.S.-3-(RD)

Sears *dollar power*[®]

 Hardware Assortment 1,000 to sell. Pkg. \$1	 772 to sell. Pkg. of 2 Planter/Swag Hooks \$1	 10-Piece Tool Chest 772 to sell. \$1	 Bone Wrench 364 to sell. \$1	 11 Inch Mini Hacksaw 364 to sell. \$1
 Plumber's Force Cup 772 to sell. Hydro Blast Force Cup 420 to sell. \$1	 772 to sell. 5 Piece Screwdriver Set \$1	\$1 each		 Multi-Purpose Useful Jar Trio With Shelf 144 to sell. \$1
 772 to sell. Pkg. Assorted Storage Hooks \$1	 Chain Door Guard 364 to sell. \$1	 Strapping Tape (3/4 in. x 400 in.) 364 to sell. \$1	 1,272 to sell. 3 Piece Paint Brush Set \$1	 Electrical Tape On Dispenser (U.L. Listed. 3/4 in. x 60 ft.) 772 to sell. \$1
 Auto Lifter Bin 1,040 to sell. \$1	 Deluxe Oil Spout 772 to sell. \$1	 Pencil-Type Tire Gauge 1,272 to sell. \$1	 18 Inch Flexible Funnel 1,040 to sell. \$1	 8 Quart Oil Drain Pan 772 to sell. \$1

Hardware Supplies And Automotive Needs

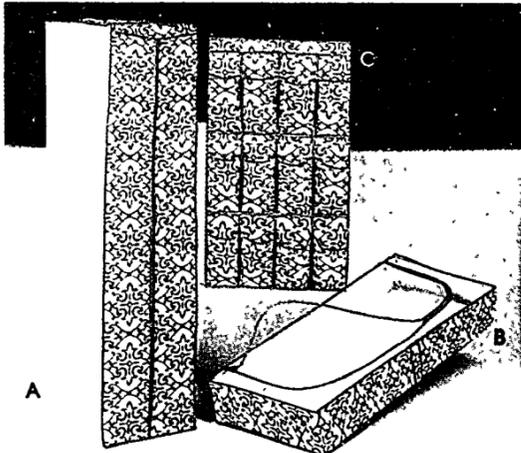
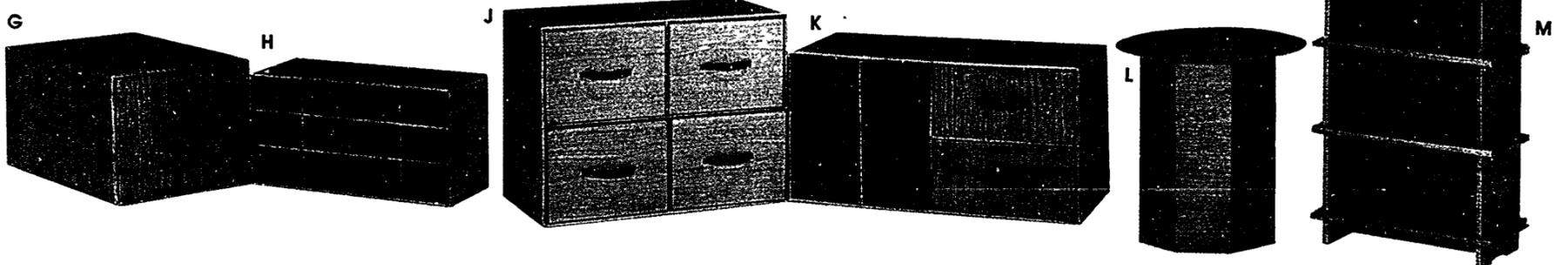
 Ornamental Brackets 594 to sell. 2 for \$3	 Claw Hammer 772 to sell. 2 for \$3	 8 Piece Screwdriver Set 364 to sell. 2 sets \$3	 Safety Glasses 560 to sell. 2 for \$3	 Vanity Visor Mirror 560 to sell. 2 for \$3
 13 Piece Drill Bit Set 420 to sell. \$2	 5 Hook Tension Holder 420 to sell. \$2	 17 Piece Tool Set 648 to sell. \$2	 816 to sell. 10-Piece Screwdriver Set \$2	 Rubber Mallet (11 3/4 in.) 420 to sell. \$2
 All-Purpose Super Tool 416 to sell. \$2	 7 Piece Open End Wrench Set 420 to sell. \$2	 Assorted Handy Toolmate Sets 816 to sell. \$2	 448 to sell. Wireless Closet Light \$2	 Deluxe Visor Pack 420 to sell. \$2
 Synthetic Chamois (15 in. x 15 in.) 364 to sell. \$2	 Auto Console Organizer 420 to sell. \$2	 Oil Filter Wrench 144 to sell. \$2	 36 Inch Elastic Tie-Downs 648 to sell. 24 in. Tie-Down 772 to sell. \$2 Ea.	 10 Ft. Tie Out Chain 204 to sell. 37 in. Dog Lead 204 to sell. \$2 Ea.
 8-Piece Electro Tool Kit 1,261 to sell. \$3	 8 Inch Adjustable Wrench 136 to sell. \$3	 14-Piece Hex Wrench Set 204 to sell. \$3	 Deluxe Crimping Tool 296 to sell. \$3	 420 to sell. Laminated Padlock With Three Keys \$3
 Deluxe Ratchet Wrench Tool Set 408 to sell. \$3	 Plastic Sheeting (3 ft. x 40 ft.) 144 to sell. \$3	 16 Ounce Hammer 296 to sell. \$4	 Stacking Parts Drawer 102 to sell. \$4	 8 In., 22 Watt Circline Lamp 72 to sell. 12 In., 32 Watt Circline Lamp 102 to sell. \$4 and \$5

Corrugated Woodgrain Organizers

THE **STORMOR** COLLECTION



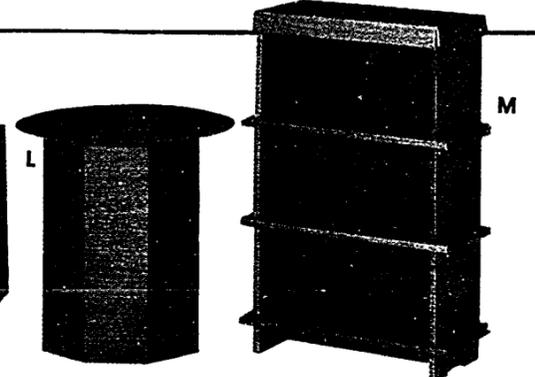
- A. 4 Drawer Chest 408 to sell \$7
(26 in. X 13 in. X 13 in.)
- B. 3 Drawer Chest 408 to sell \$5
(20 in. X 13 in. X 13 in.)
- C. 2 Drawer File 324 to sell \$7
(13½ in. X 19½ in. X 21½ in.)
- D. Jumbo Storage Chest 1,476 to sell \$2
(28½ in. X 17 in. X 12¼ in.)
- E. Jumbo Underbed Chest 1,260 to sell \$2
(37 in. X 15½ in. X 6¼ in.)
- F. 9 Pair Shoe File 816 to sell \$5
(26 in. X 12½ in. X 13½ in.)
- G. 1 Drawer File 420 to sell \$4
(13½ in. X 19½ in. X 11 in.)
- H. This & That Organizer 420 to sell \$3
(18½ in. X 18½ in. X 9¾ in.)
- J. 4 Drawer Shelf Unit 324 to sell \$7
(16½ in. X 12½ in. X 22 in.)
- K. 2 Drawer Organizer 210 to sell \$6
(25½ in. X 12¼ in. X 13 in.)
- L. Accent Table 210 to sell \$6
(24 in. Diam. X 24 in. High)
- M. 3 Shelf Bookcase 51 to sell \$10
(37 in. X 10 in. X 24½ in.)



- A. Garment Bag (54 inch) 210 to sell. **\$5**
- B. Underbed Chest 102 to sell. (40 x 18 x 6 in.)
- C. 12 Pocket Shoe Holder 560 to sell. **\$3**



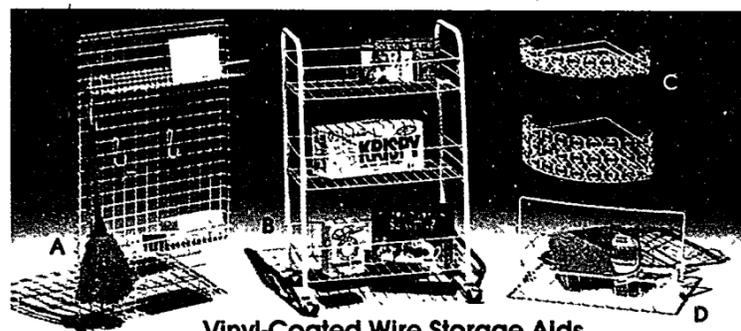
- A. Sponge Dish Mops 1,152 to sell.
- B. Jumbo Poly Sponges 2,160 to sell (2 in. x 5 in. x 7 in.)
- C. Wicket-Look Paper Plate Holders 7,632 to sell.
- D. 3 in. x 9 in. Notepads 2,700 to sell. *3 in. x 5 in. Notepads 3,600 to sell 4 for \$1
- E. 28 Ounce Bowls 4,608 to sell.
- F. 11 Ounce Juice Tumblers 8,640 to sell.
- G. 13 Ounce Tumblers 8,040 to sell.
- H. 6 in. Wooden Salad Bowls 3,200 to sell.
- J. 3¼ in. Screw-In Hooks 6,720 to sell. *2¼ in. Screw-In Hooks 7,344 to sell 6 for \$1



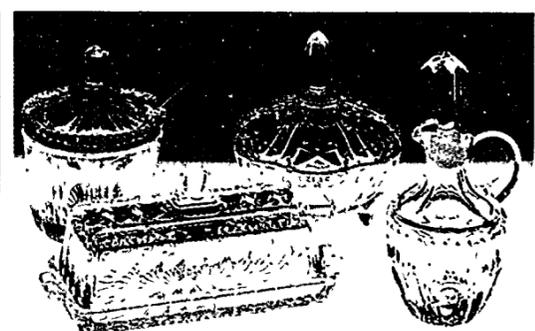
- Assorted Vinyl-Coated Wire Racks & Caddies 2,448 to sell. **\$1** Ea.



- "The Petite Crystal Collection" Genuine 24% full lead crystal from Europe. Choice of 12 pieces. 576 to sell. **\$5** Ea.



- A. Wall Grid With Hooks 105 to sell \$10
- B. 3 Tier Storage Cart 68 to sell \$15
- C. 2 Tier Corner Shelf 68 to sell \$8
- D. Utility Tote Basket With Handle (15½ in. x 11½ in.) 296 to sell \$2



- "Heirloom" Giftware Genuine 24% full lead crystal from West Germany. 12 pieces. 204 to sell. **\$10** Ea.



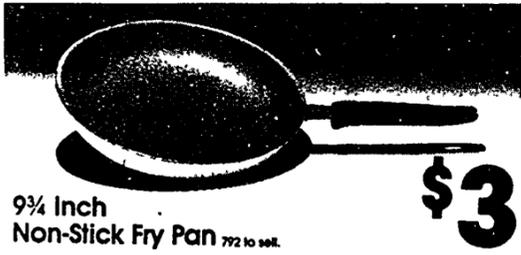
- Glass Storage Jars 2,784 to sell.
- ¼ Liter \$1
- 1 Liter \$1.25
- 2 Liter \$1.75
- 3 Liter \$2
- 3 Liter Cookie Jar \$2.50



- A. Towel Knob 152 to sell \$3
- B. 48 in. Towel Bar 68 to sell \$5
- C. 22 in. Towel Bar 68 to sell \$6
- D. Toilet Tissue Holder 68 to sell \$5
- E. Toothbrush Holder With Ceramic Glass 152 to sell \$5
- F. Soap Dish Holder 152 to sell \$5
- G. Towel Ring 68 to sell \$5



- Wooden Hangers 3,168 to sell. **\$1** Set
- Set/2 Curved Suit
- Set/2 Trousers
- Set/4 Dress
- Set/2 Skirt



- 9¾ Inch Non-Stick Fry Pan 792 to sell. **\$3**



- 1,000 to sell. Adhesive Cover (18 in. x 12 ft.) **\$2** Roll

Sears

SALE STARTS WEDNESDAY, SEPTEMBER 1 AT ALL METROPOLITAN DETROIT AREA SEARS STORES INCLUDING ANN ARBOR, PONTIAC

dollar power

You can count on

Sears
SEARS, ROEBUCK AND CO.

Satisfaction Guaranteed or Your Money Back

Open 9:30 am to 9 pm Monday through Saturday; Sundays 12 noon to 5 pm

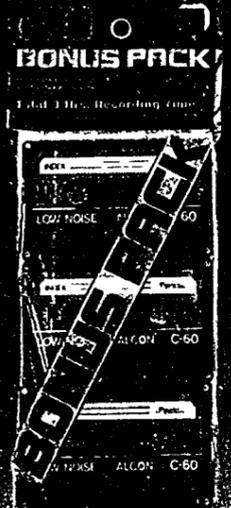
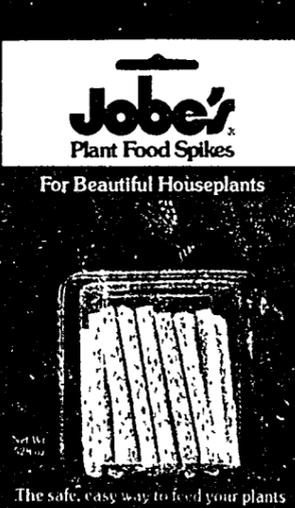
- Macomb Mall 293-8000
- Pontiac Mall 681-9900
- Twelve Oaks/Novi 348-9200
- Oakland Mall 585-1000
- Livonia Mall 476-6000
- Fairlane/Dearborn 336-0100
- Southfield 559-8000
- Lincoln Park 383-7000
- Bilarwood/Ann Arbor 769-8900
- Lakeside/Sterling Heights 247-1500

Open 9:30 am to 6:30 pm (Mon. thru Fri.)

- Sat. 9:30 to 6 — Closed Sunday
- Highland Park 868-1300
- Open 9:30 am to 9 pm (Mon. thru Fri.)
- Sat. 9:30 to 6 — Sun. 12 to 5
- Grosse Pointe Farms 884-6000

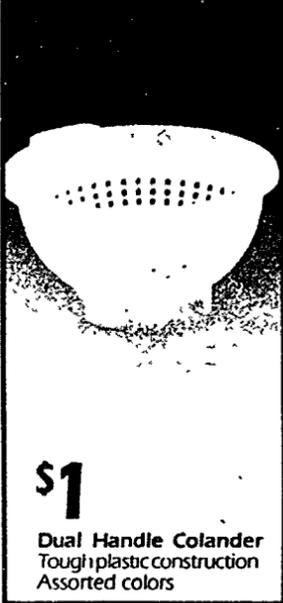
DOLLAR DAYS!

TG&Y... where your value advantage is a dollar well spent!

 <p>BONUS PACK Total 3 Hrs. Recording Time LOW NOISE ALCON C-60</p>	 <p>Softsoap 10.5 FL. OZ.</p>		 <p>Jobes Plant Food Spikes For Beautiful Houseplants</p>	 <p>HYPONEX ALL PURPOSE POTTING SOIL 4 DRY QTS. NET WT. 4 LBS. (1.81 KG.) HYPONEX POTTING SOIL</p>
<p>\$1 save 27% Cassette Tape Bonus Pack Three 60 minute, low noise tapes. Reg. 1.37 pkg.</p>	<p>\$1 Softsoap Regular or New Work Soap. Pump dispenser 10.5 oz Limit 2</p>	<p>12 \$1 FOR Tubular Plastic Hangers Bright 'N Light! Chocolate, white or almond. 17" size.</p>	<p>2 \$1 save 35% PKGS. Jobes Plant Food Spikes The safe, easy way to feed your plants! Reg .77 pkg.</p>	<p>2 \$1 save 32% PKGS. Hyponex Potting Soil Mixture of peat, humus, perlite and compost. 4 lbs Reg .73 bag</p>

 <p>Technicon 8-DIGIT ELECTRONIC CALCULATOR</p>		 <p>LIFEBUOY DEODORANT SOAP PAY ONLY 39¢</p>	 <p>25 SQ. FT. (8.33 YD x 12 IN) TG&Y ALL</p>	 <p>AUNT LYDIA'S HEAVY RUG YARN Kodel</p>
<p>\$6 Pocket Calculator 8 digit with carrying case. Batteries included. Count on it! #LC627CK</p>	<p>2 \$3 ROLLS Contact Shelf Liner. Self-adhesive plastic coated. 18" wide by 3 yds. per roll.</p>	<p>4 \$1 BARS Lifebuoy Soap Super strength soap. 4.75 oz. bars. Limit 4</p>	<p>5 \$2 FOR Aluminum Foil For broiling, freezing or grilling. 12"x25" roll, 25 sq. ft. total. Limit 5</p>	<p>3 \$1 save 38% FOR Aunt Lydia's Rug Yarn 100% Kodel polyester In a variety of colors. Reg .53. Limit 12</p>

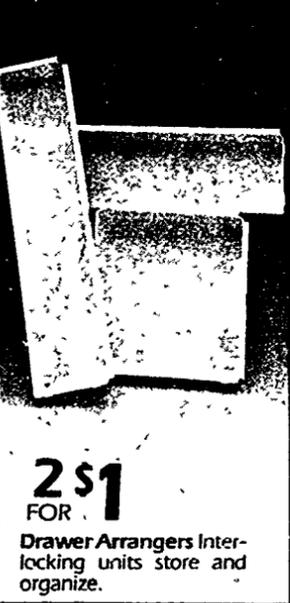
TG&Y



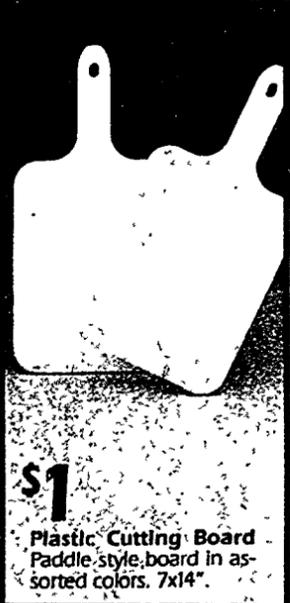
\$1
Dual Handle Colander
Tough plastic construction
Assorted colors



2 \$3
FOR
Kitchen Accessories Salt
& Pepper, Sugar, Creamer,
and more!



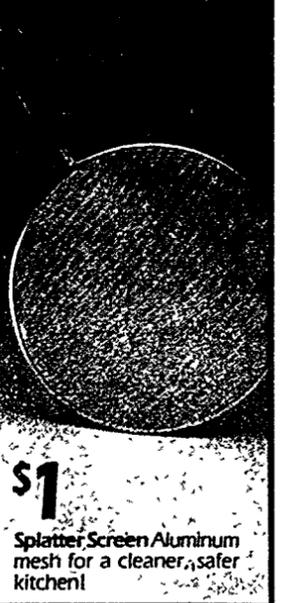
2 \$1
FOR
Drawer Arrangers Inter-
locking units store and
organize.



\$1
Plastic Cutting Board
Paddle style board in as-
sorted colors. 7x14"



2 \$1
FOR
Hot and Cold Mug 8 oz
mug is dishwasher safe
on top rack.



\$1
Splatter Screen Aluminum
mesh for a cleaner, safer
kitchen!



\$1
Coasters Colorful, contem-
porary designs crafted from
plastic and cork Set of 6



Your \$1
Choice
Plastic Housewares Laun-
dry Basket, Waste basket,
Dish Pan, Pail.



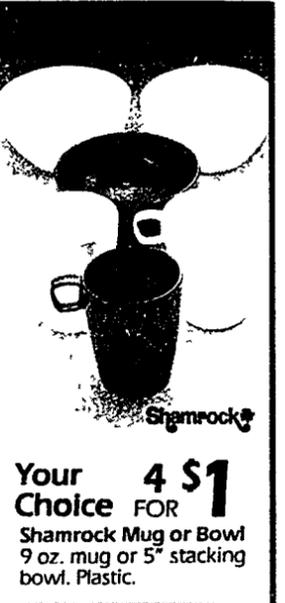
\$1
Mixing Bowl Plastic with
spout. Ass't'd. colors.



\$2 set
Happy Hooks Set of 5
helpful plastic hooks in
assorted colors.



2 \$1
FOR
Happy Hooks Assorted
color plastic. For hanging
coats, towels and more!



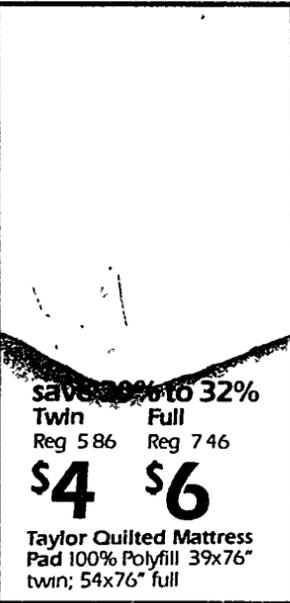
Your 4 \$1
Choice FOR
Shamrock Mug or Bowl
9 oz. mug or 5" stacking
bowl. Plastic.



4 \$1
FOR
Shamrock Oval Serving
Baskets Assorted color
plastic.



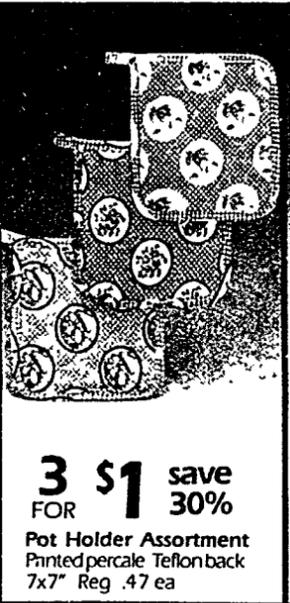
2 \$1
PKGS.
Memo Magnets Power-
ful magnetic novelties 2
per pkg



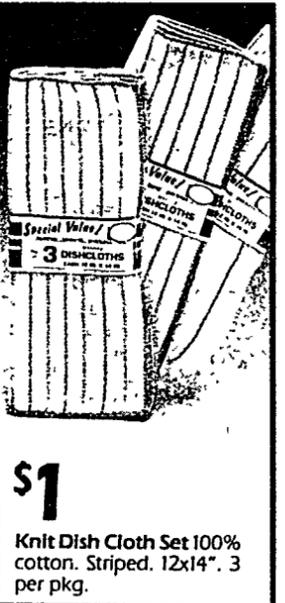
save 20% to 32%
Twin Full
Reg 5.86 Reg 7.46
\$4 \$6
Taylor Quilted Mattress
Pad 100% Polyfill 39x76"
twin; 54x76" full



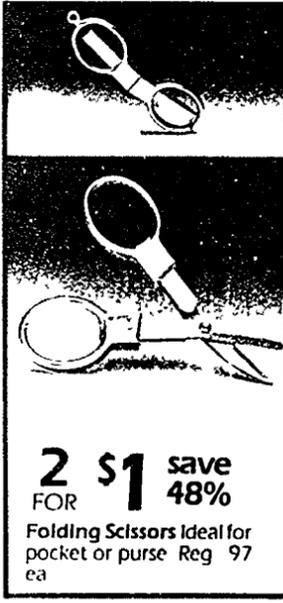
\$2
Bath Towel Polyester/
cotton velour and terry in
solids or prints. Slightly
irregular.



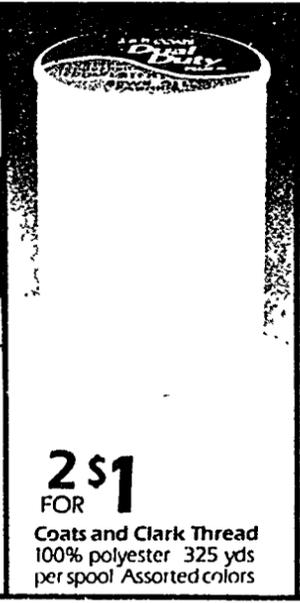
3 \$1 save
FOR 30%
Pot Holder Assortment
Printed percale Teflon back
7x7" Reg .47 ea



\$1
Knit Dish Cloth Set 100%
cotton. Striped. 12x14". 3
per pkg.



2 \$1 save
FOR 48%
Folding Scissors Ideal for
pocket or purse Reg 97
ea



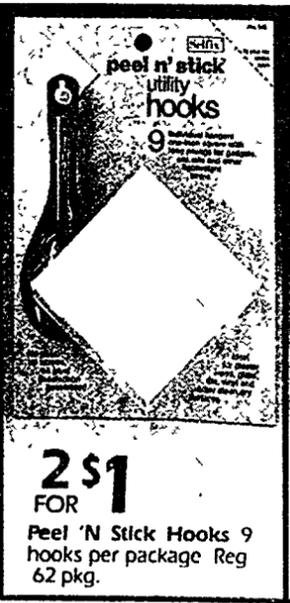
2 \$1
FOR
Coats and Clark Thread
100% polyester 325 yds
per spool Assorted colors



\$1 save
28%
Bagged Soldiers For
children over 3. 40 ct
Reg 1.39



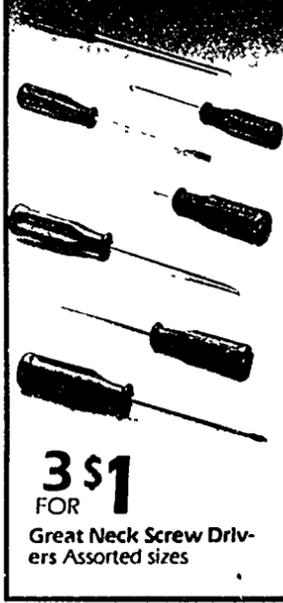
2 \$1
FOR
Die Cast Cars Super Wheel
authentic scale models



2 \$1
FOR
Peel 'N Stick Hooks 9
hooks per package Reg
62 pkg.



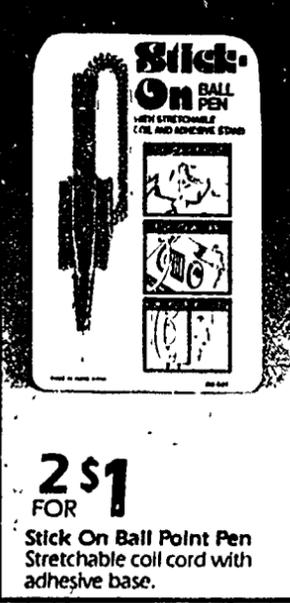
\$1
Disposable Flashlight A
new concept! Convenient
for car, home and more!



3 \$1
FOR
Great Neck Screw Driv-
ers Assorted sizes



\$1 save
21%
Metal Chain Door Fas-
tener Be safe with extra
protection Reg. 1.27



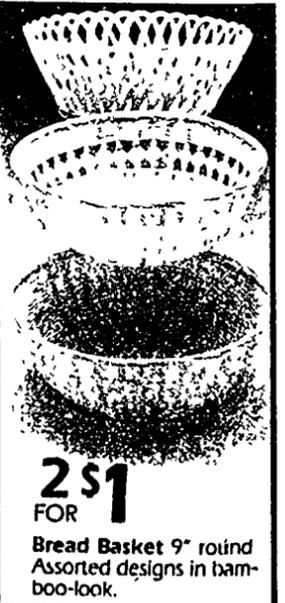
2 \$1
FOR
Stick-On Ball Point Pen
Stretchable coil cord with
adhesive base.



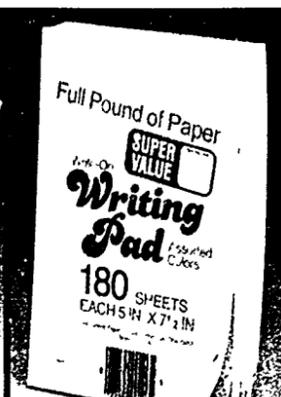
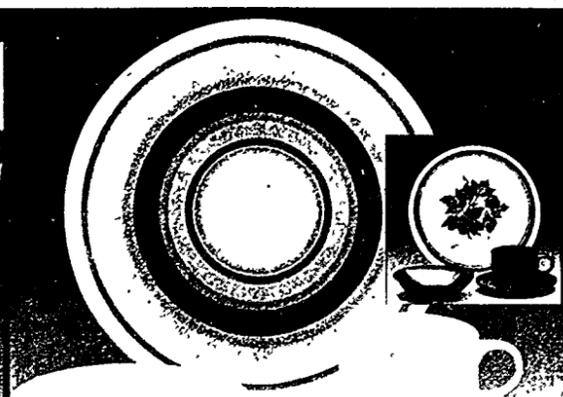
2 \$3
FOR
Wine Sling Attaches to
bottom of refrigerator shelf.



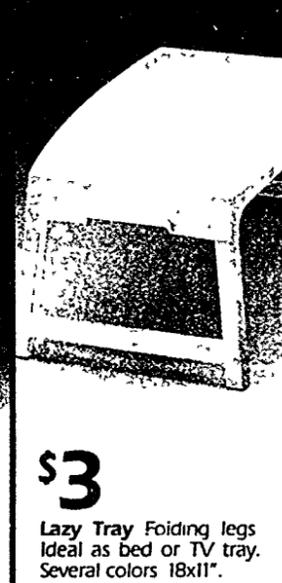
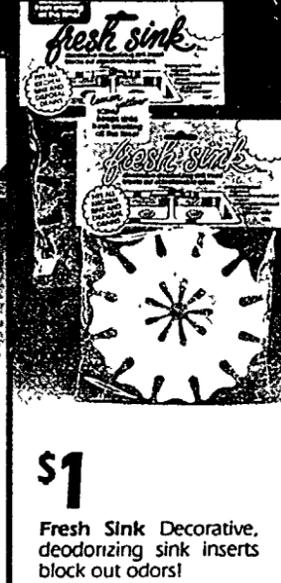
\$1 save
27%
Disney Comb & Mirror
Set Two different styles.
Reg 1.37

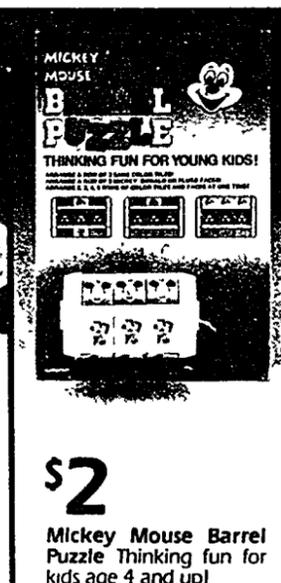


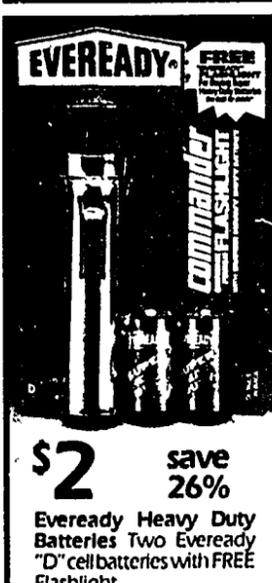
2 \$1
FOR
Bread Basket 9" round
Assorted designs in bam-
boo-look.

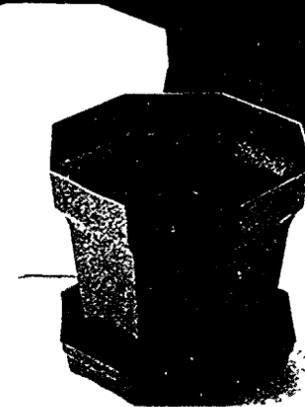
 <p>SUPER VALUE Write On Memo Sheets Assorted Colors 300 LOOSE SHEETS EACH 4 IN X 6 IN.</p>	 <p>Full Pound of Paper SUPER VALUE Write On Writing Pad Assorted Colors 180 SHEETS EACH 5 1/4 X 7 1/2 IN.</p>	 <p>SUPER VALUE Write On Memo Sheets Assorted Colors 500 LOOSE SHEETS EACH 3 IN. X 6 IN.</p>		
<p>4 FOR 3.00 High Count Memo Sheets 4x6". 300 ct. Several colors per package.</p>	<p>4 FOR 3.00 Writing Pad Variety of colors. 180 sheets get you writing!</p>	<p>4 FOR 3.00 Memo Sheets in many colors. 3x5". 500 ct.</p>	<p>\$2 Deluxe Markers 12 non-toxic, washable brush tip markers.</p>	<p>\$6 Melamine Dinnerware Set 16 pc. service for four. Stain resistant, break resistant. Wild Strawberry or Wheat Pattern.</p>

					
<p>\$4 Fesco Easy-Out Bag and Liner Bin Remove without removing lid!</p>	<p>\$4 Whistler Tea Kettle Attractive 2 qt. glass kettle with whistle.</p>	<p>\$1 Thermomats Elegant protection for your table from hot dishes. One per pkg.</p>	<p>\$5 10" Fry Pan Polished aluminum. Lined with premium non-stick SilverStone®. <small>*DuPont registered trademark</small></p>	<p>\$5 8" Saute Pan Polished aluminum with SilverStone® non-stick polished surface. <small>*DuPont registered trademark</small></p>	<p>\$5 Utility Cutting Block 8x8" hard maple treated with non-toxic oak finish.</p>

					
<p>\$1 Cut 'N Serve Pizza Pal Cut it up, slice it up, serve it up!</p>	<p>\$2 11" Pie Baker Ceramic pans with apple, pecan or pumpkin pie recipe.</p>	<p>\$3 Lazy Tray Folding legs Ideal as bed or TV tray. Several colors 18x11".</p>	<p>\$1 Fresh Sink Decorative, deodorizing sink inserts block out odors!</p>	<p>\$5 Pop 'N Stir Corn Popper 3 qt. capacity pan in polished aluminum</p>	<p>2 \$3 FOR Super Seal Containers Air-tight lids In a variety of sizes</p>

					
<p>save 21% 6" Size 8" Size \$1 2 \$3 FOR Range Reflector Pans Reflects heat and keeps stove clean! 6" size, reg. 1.27</p>	<p>\$1 ea. Plated Steel Bakeware Cookie, Bake & Frost, Pizza, Party or Loaf Pans</p>	<p>\$1 save 26% TG&Y Longlife Light Bulbs 60, 75 or 100 watt 4 per pkg. Reg. 1.36</p>	<p>\$2 Mickey Mouse Barrel Puzzle Thinking fun for kids age 4 and up!</p>	<p>\$2 Novelty Bulletin Board Choose from several designs on cork. 11x17".</p>	<p>\$4 Plumb Servall Claw Hammer Quality from the Cooper Group! 16 oz.</p>

					
<p>\$2 save 26% Eveready Heavy Duty Batteries Two Eveready "D" cell batteries with FREE Flashlight.</p>	<p>2 \$3 PKGS. Shape Books Box, clock, telephone and other shaped books to choose from Four books per pkg.</p>	<p>4 \$3 FOR Hair Notions Fall colors! Comb, Barrette or Hair Band.</p>	<p>4 \$1 save 56% PKGS. Emery Boards 10 per package. Purse size Reg .57 pkg.</p>	<p>2 \$1 PKGS. Scrubpad Makes cleaning easier. Safe for all non-stick material Pkg. of 2</p>	<p>3 \$1 PKGS. Plastic Mesh Pot Scourers Ideal for Teflon cookware! 4 per pkg</p>



\$5 **save 27%**
Patio Planters Hexagon shaped 16" planters in 3 colors. Reg. 6.88



\$1 ea.
Spices Stock up now on a variety of spices. Assorted weights per jar.



\$1
Party Mug A giant 20 oz. glass mug for those thirsty parties and events!



\$2
Snap Top Glass Storage Jar Maintains longer freshness! Choose 54 oz. or 70 oz.



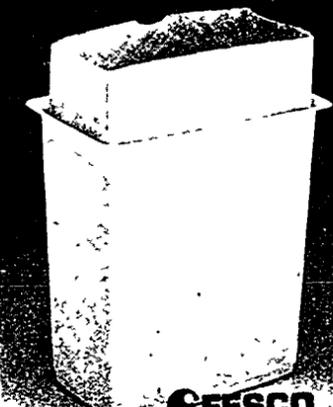
2 \$3 FOR
Glass Storage Jar with Snap Top In 27 oz. or 36 oz. Fresher food for your family!



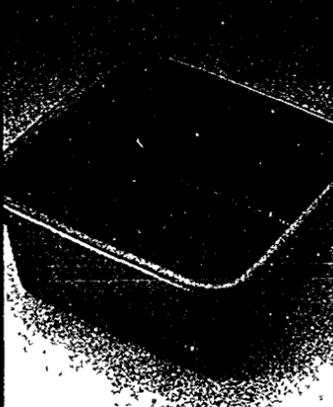
\$2
Fesco Deluxe Wide Top Pail Accepts standard sponge mops and stores cleaning aids. 15 qt.



\$2
Fesco Large Laundry Basket Tough plastic construction in chocolate or almond. 1 1/2 bu.



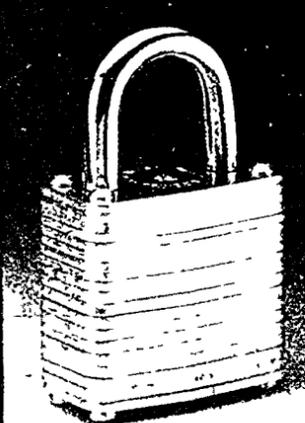
\$2
Fesco Grocery Bag Waste Bin At last a bin that's made for a grocery bag! 24 qt.



\$2
Square Dish Pan Easy to grip pan in almond or chocolate. 14 qt.



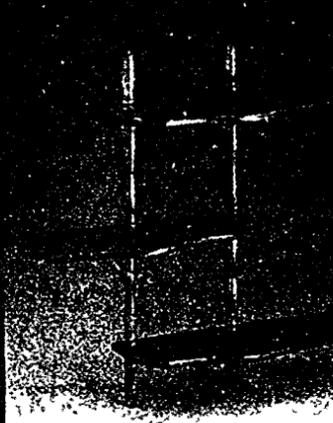
\$5
11 Pc. Screwdriver Set Wood handles with drop forged tempered steel blades. #461



\$3 **save 37%**
Master Armour Laminated Padlock 1 1/2" steel. Rugged, nickel-plated lever. Reg. 4.78



2 \$3 FOR
Polyester Floral Bushes Hand washable. Crush proof. Indoor/outdoor use



\$5
Wall Shelf 3 section, walnut finish. Both attractive and useful. Unassembled #206W



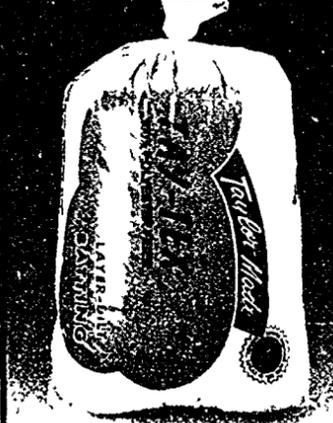
\$2
Super Washer Combination washer with mesh window scraper/soaper.



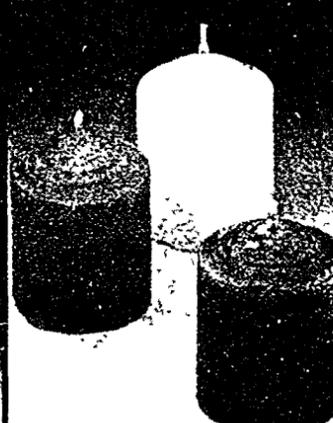
\$1
Kellogg Brushes Choose a bowl brush, Husky Scrub, bath brush, or Clean Scrub.



4 FOR 3.00
Royal Sponges Choose from assorted colors in auto and juma sponges



\$2
Taylor Polyester Batting Enough to fill a quilt 81x96" I



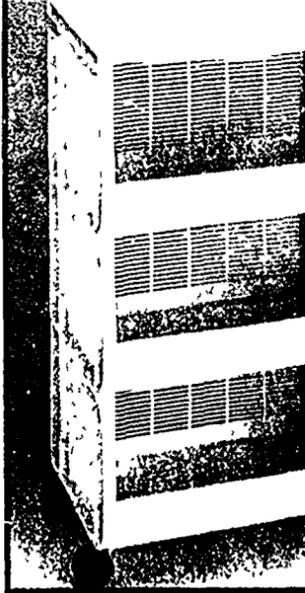
6 \$1 **save 41%** FOR
Votive Candles 10 hour. Vanilla, strawberry, cranberry or bayberry. Reg. .27 ea



\$4 **save 24%**
"My Buddy" Tool Box This metal tool box has an extra tray 13x6 1/4x4 1/2". #1351A Reg. 5.23



\$6 **save 6.38**
Woods Wire 50' Extension Cord 16 gauge heavy duty. Flexible in cold weather. Reg. 12.38



\$15
Mr. Cart Heavy duty, all purpose cart. Portable bar serving tray, and more! #8910



\$5
Pilgrim Oil Lamp Pewter finish with reflector. Can be wall hung. 11" tall.



\$2
Hanging Basket Easy to hang wire mesh space saver. 3 tier for decorative storing.



\$4 ea.
Tonka Clutch Popper Power Puncher Cars 6 styles. Rev up friction. No batteries needed!



Cratemate combinations will save you space and accent your home!

Tucker Housewares Cratemates With this unique modular storage system, store or display anything from magazines to your album collection! They interlock to create a limitless combination of arrangements. Combine Full Crate 13 7/8x14x14", 4.00; Vertical or Horizontal 1/2 Crate, 13 7/8x14x7, 3.00; Horizontal 1/3 Crate, 2 FOR 5.00; Horizontal 1/6 Crate, 2.00. Choose yellow, chocolate or almond color.

Tucker Housewares



13 qt. 8 qt.
\$5 \$4

Stainless Steel Bowl These bowls clean easily and last forever!



FESCO
\$1

Fesco Mixing Bowl Set 1 qt., 2 qt. and 3 qt. sizes. Variety of colors.



\$5

Mixing Bowl Set 1 qt., 1 1/2 qt., 2 1/2 qt. and 4 qt. Natural wood finish.



\$2

Anchor Hocking Batter Bowl 2 qt. oven-proof. Easy to clean, too.



\$2

Measure Mix Watering Can Easy to fill and pour. 2 qt. 6 colors.



\$10

Hirsh Steel Shelving Heavy-duty. Unassembled. 59x30x12". #TLD42SN



\$1 ea. **save 47%**

Oxwall Tools Take your pick from a special selection of quality tools. Reg. 1.88



\$6

Outers Universal Gun Cleaning Kit Oil, solvent, rod, and more! #P-160



2 \$3 FOR

Smurf Walkers 5 wind-up styles of lil' Smurf characters!



2 \$3 save 23% FOR

20 Page Photo Album Magic cling transparent sheets. Reg. 1.96



Ladies Teens \$6 pr. \$5 pr.

Ladies' Leotard Short sleeves. Asst. colors. 100% stretch nylon.



4 3.00 PR.

Ladies' Knee-Hi's Opaque cuffed. Sizes 9-11. Fall colors.



11.00

Jr. Blouses These fashionable long sleeve blouses have ruffled stand-up collar and ruffled cuffs. They're contrasted with eyelet and ribbon trim in front and pearl buttons. 65% polyester/35% cotton, 65% polyester/35% rayon, and 100% polyester. White with Black, Berry, or Teal piping trim. Sizes S-M-L.



Your Choice

4.00

Mayfair Newborn and Infant Playwear Choose from selections of comfortable polyester/cotton blends in boys' or girls' styles. Two-piece and one-piece outfits that give your kids room to play, room to grow!

Blazer

\$23

save 6.97
Reg. 29.97

This stunningly chic ensemble is surprisingly affordable. The handsome corduroy blazer is 100% cotton, fully lined with nylon. Styled with two button front, left chest pocket and 2 lower patch pockets. Jr sizes 3-13, ladies' sizes 8-18. Choose blue, beige or loden green. The wide ruffled long sleeve blouse is 100% polyester knit in solid red or blue. Ladies' sizes S-M-L. The stylish plaid skirt is a wool/polyester blend. Pleated or A-Line styles in ladies' sizes 8-18 or Jr sizes 5-13. Selection of colors.

Blouse
\$12

save 3.97
Reg. 15.97

Ladies' Skirt
\$10

save 2.97
Reg. 12.97

Junior Skirt 9.00



2 FOR 9.00

Spencer's Infants or Toddler's Sleeper Footed. Flame retardant. 100% Trevira polyester. Sizes 6-24 mos. or 2-4 yrs.



3.00 save 24%

Infants' Pin Corduroy Casual Corduroy upper, cushion insole, rubber outsole. Sizes 1-4. Reg. 3.97



2 PAIR 5.00 save 37%

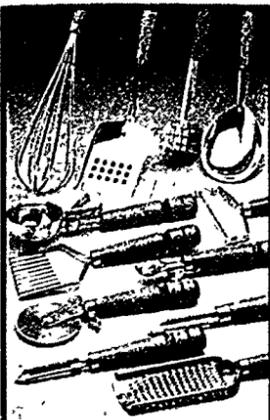
Ladies' Casual Slide For comfortable, stylish wear. Vinyl upper with tricot/foam lining. Natural jute wrapped wedge platform. Assorted colors. Sizes 5-10. Reg. 3.97 pr.



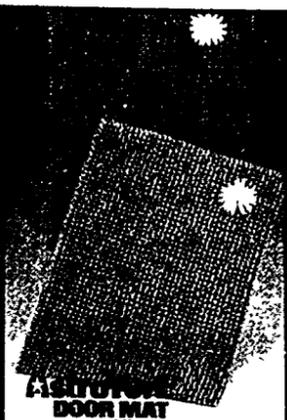
8.00 save 20%

Ladies' Casual Shoe City or country bound, you'll find these ballerina like slippers to your liking. Flexible bottom for comfort. Navy, brown or tan. Sizes 5-10. Reg. 9.97

TG&Y family centers



\$1 ea.
Gadgets and Tools Your choice of kitchen gadgets Walnut handles.



\$3 save 37%
Astroturf Door Mat With white daisy. 17½x23½". Reg. 4.79



\$2
Rainbow Rug Runner Multicolored. Latex back Asst'd. fibers. 24x60".



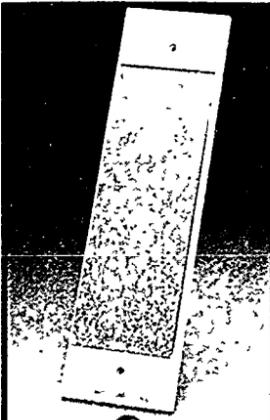
\$2 save 46%
Measuring Cup Set 1, 1/2, 1/3, 1/4 cup Stainless steel. Reg. 3.67



\$2
Kitchen Tool Holder 3 styles. Includes tools.



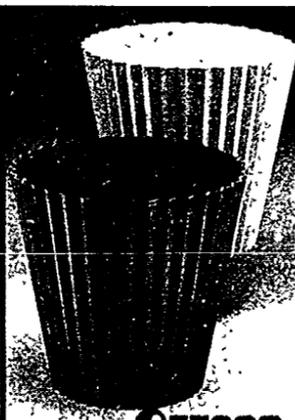
\$1
Cookie Cutters Dishwasher safe! Choose from many designs. Pkg. of 6.



\$1
FESCO
Fesco Bulletin Board Convenient cork for all your memos! 18¾x5½x1½".



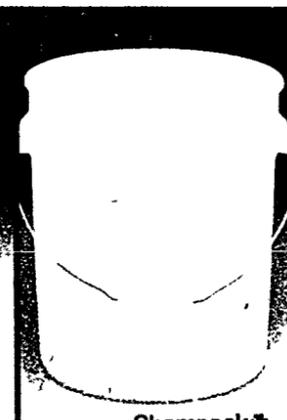
\$1
FESCO
Fesco Bamboo Waste-basket 10 qt. size. Choice of 2 finishes



\$1
FESCO
Fesco Pleated Waste-basket 11 qt. capacity. 2 colors. Your choice.



2 \$1 FOR
Stacking Mug Choose from 4 styles and 6 colors.



\$2
Shamrock*
Shamrock Work Pail 5 gal. capacity. Plastic with bail



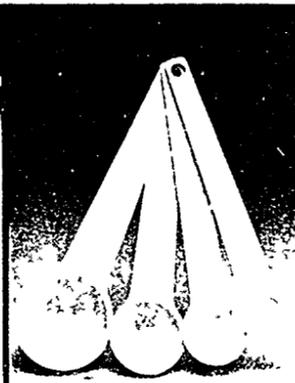
2 \$1 FOR
DUSTY the Dust Pan Spill-proof and unbreakable.



2 \$1 FOR
Ketchup Dispenser Fully threaded cap assures no leaks!



Your Choice **2 \$1** FOR
Measuring Cups Plastic. 2-cup size or 5-pc graduated set.



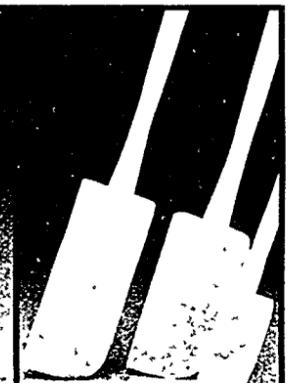
2 \$1 SETS
Measuring Spoon Set 1 tbsp., 1/2 tsp and 1/4 tsp. Dishwasher safe.



2 \$1 SETS
3-Pc. Scoop Set Tapered spouts make measuring easier!



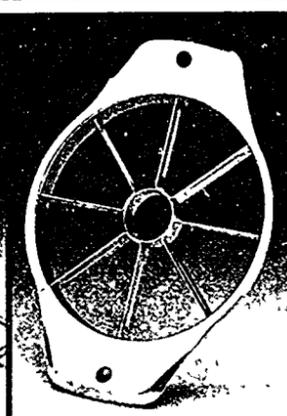
\$1
FESCO
Fesco Memo Minder Don't forget to pick one up! 15-3/16x5½x2¾".



2 \$1 SETS
Bowl Scrapers Stock up on a great buy! 3 sizes per set.



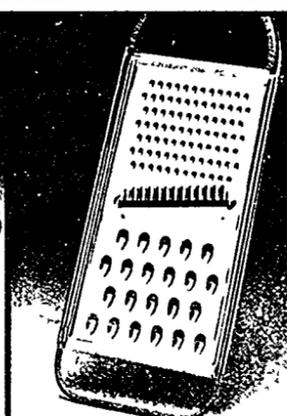
2 \$1 FOR
Serving Tongs With plastic covered handles.



\$1
Apple Corer No home should be without one of these!



2 \$1 FOR
Jumbo Ash Trays Dishwasher safe. Burn resistant 3¾" diameter



2 \$1 FOR
Stainless Steel Grater A handy kitchen helper for less!



2 \$1 FOR
Roller Knife Sharpener Eliminate dull blades!



\$1
TOOTSIE TOY®
Jam Pac Die Cast Cars The toys kids ask for! 5 per pack.



2 \$1 FOR
Sponges Turtleback and rectangular auto wash styles.



\$2
Ironing Board Pad and Cover Silicone cover with foam pad.



2 \$1 save 64% FOR
Feather Duster Plastic handle. 2 color turkey feathers. Reg. 1.37 ea.



2 \$1 save 48% PKGS.
Klevac Vacuum Cleaner Bags Sizes to fit most sweepers Asst'd cts Reg. .97 pkg.



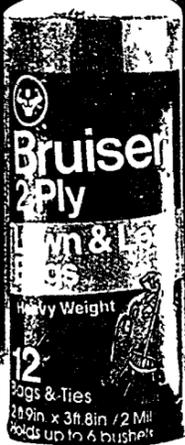
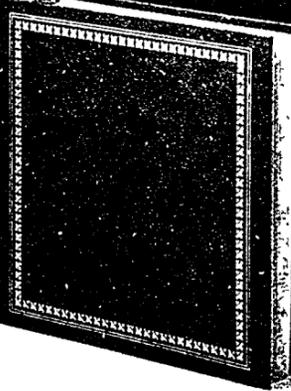
2 \$1 save 37% FOR
Planter with Saucer Bound. 6½" fluted. Several colors Reg. .79 ea

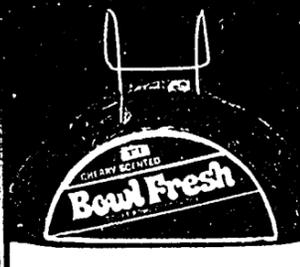


\$1
10 Pack of Pens Everglide retractable refillables

Dollar DAYS!

 <p>2 \$1 ROLLS</p> <p>Hi-Dri Paper Towels Value! It runs in the family! 100 two-ply towels per roll. Limit 6</p>	 <p>\$1</p> <p>6 Pak Sun-Maid Raisins California seedless. Good eating anytime! Net wt. 1 1/2 oz. per box</p>	 <p>\$2</p> <p>Smuckers Strawberry Jam 2 pounds of delicious jam! Stock up and save</p>	 <p>2 \$1 BAGS</p> <p>Bunte Orange Slices Delicious candy treats! 18 oz bag. Limit 4</p>	 <p>5 \$1 save 20% CANS</p> <p>Bolo Canned Dog Food Beef or liver flavor. For puppies, too! 15 oz cans. Reg. .25 ea. Limit 10</p>
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 <p>\$5</p> <p>Tucker Trash Can Resists low temperature. 22 gallon with snap lock lid</p>	 <p>\$2 FESCO</p> <p>Fesco Bruiser Leaf and Lawn Bags 12 heavy weight bags and ties 2 ply 6 bushel size</p>	 <p>\$1</p> <p>Glad Kitchen Bag Handle Tie, tall kitchen garbage bags. Ten, 13 gallon bags</p>	 <p>\$7</p> <p>100 Page Photo Album 3 ring binder. 50 "Magic Cling" magnetic transparent sheets</p>	 <p>\$1 save 21%</p> <p>Eveready Transistor Battery Stock up now on 9 volt batteries! 2 per pack. Reg. 1.27</p>
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 <p>\$1</p> <p>Cutex Nail Enamel 6 shades. Buy 2, get coupon for 1 free bottle from Cutex!</p>	 <p>4 \$1 save 42% FOR</p> <p>Willert Bowl Fresh Deodorizer 3oz. with plastic hanger. Assorted scents. Reg. .43 ea.</p>	 <p>Your Choice 3 \$1 FOR</p> <p>Ultra Wipes or Comet Your choice, 12x13" cloths or 14 oz. Comet, price reflects 3¢ off label. Limit 2</p>	 <p>\$1</p> <p>Suave Shampoo Full Body, Balsam & Protein, Clean Hair or Baby Shampoo 16 oz ea. Limit 2</p>	 <p>\$1</p> <p>Texize Glass Plus Cleans glass plus a lot more! 32 oz with sprayer. Limit 2</p>
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