

Vol. 122, No. 103, Four Sections, 48 Pages, Plus Supplements

THURSDAY, January 10, 1991 - NORTHVILLE, MICHIGAN

FIFTY CENTS



Baby Northville 1991

It didn't take long for Northville's first baby to arrive this year. Cole of Westview Dr. The new arrival joins a 3-year-old sister, Alan Matthew Cole, center above, was born at 4:05 a.m. Jan. 3 at Providence Hospital in Southfield, according to the office sponsored by this newspaper and local merchants, who of Dr. Richard Wahl. The proud parents are John and Ginny have donated a variety of goodies to the family.

Photo by BRYAN MITCHELL

Mereditin, Alan matthew wins the annual First Baby Contest

ZBA terminates mining permit

SHORES OF NORTHVILLE AREA **Diverted Sump Drain**

Seven Mile

By MIKE TYREE Staff Writer

Township government Monday moved to wrest control of a halfmillion dollar escrow account from the permit holder of a controversial

The ZBA ruling in effect terminated a reclamation agreement between the township and Alta Sorenson, whose family sold the gravel pit site to the Seven Lakes of Northville development team in late 1989.

Approximately \$523,000 set aside

the reclamation project did not entirely shut the door on the developer's agent, D & T Construction of Mt. Clemens. D & T Construction can appeal

the ZBA decision and may proceed with reclamation duties during the

Year reviewed; **Bell discusses** schools' future

By SUZANNE HOLLYER

As the new year begins and Northville Public Schools marks the halfway point for the current school year The Northville Record asked Superintendent George Bell to review major district issues during 1990 and to discuss plans for the district's future.

RECORD: What do you think the major issues for Northville schools were during 1990?

BELL: I guess continuing the level of community support for the program has to be one of the major positives for last year.

And two very, very important projects. There was the bond-issue project which put us into the 20th century with technology and took care of

a lot of long-standing problems. Then the crisis situation of last summer (a state "recapture" of \$72

million from out-of-formula school

districts like Northville). The com-munity said to us, 'We want you to continue the quality that we moved here to get."

RECORD: Is funding a big concern of yours for the 1991-92 school year?

BELL: Certainly, all of our millage expires in June. We will be working as the 1990 year progresses for determining how much millage we have to go to to continue programming. I hope the state is going to have some idea of where they're going to go so that when we're dealing with that issue here locally we'll have an idea of what's going to happen on a more global basis in the state.

RECORD: What were the biggest achievements in Northville Public Schools?

Continued on 10

Township chokes on burger plan

By MIKE TYREE Staff Writer

Township planning commissioners tossed Big Mac on the back burner Tuesday evening and voiced distaste over the flavor of the restaurant giant's presentation.

McDonald's Corp.'s plan to build a restaurant on Six Mile near Haggerty in Northville Township was tabled after planners rejected as incomplete a

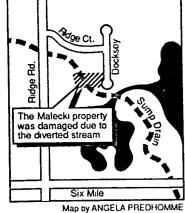
McDonald's-commissioned traffic impact study.

Planners said the company manipulated figures on a traffic study ordered after the fast-food mogul tendered a preliminary site plan last October.

McDonald's submitted a 26-page traffic impact report that was conducted Nov. 12, 1990. Selection of

Continued on 2





reclamation project.

The township zoning board of appeals (ZBA) adopted a four-tiered plan which positioned the township to control continued reclamation on the former Thomson Sand and Gravel site. The plan also may restore neighboring properties damaged as a result of illegal stream relocation by the developer of the 400-acre Thomson property.

The ZBA based its ruling in part on the fact that stream redirection caused percolation and overflowing to areas under township jurisdiction. "The developers did not preserve

the drain in its natural condition." said ZBA Chairperson Karen Baja.

in an escrow account will be used by a township-designated developer and engineer to complete Thomson site slope grading and correct problems caused when the developer diverted a stream late last spring.

The escrowed funds will also be used to rectify damages incurred by neighboring property owners such as Ann and James Malecki, 18119 Docksey.

Tons of soil and approximately 20 mature trees have been swept from the Maleckis' property in the past two weeks as a result of the stream redirection. Nearby property owners have also been adversely impacted. The ZBA's steps to correct flaws in

next 30 days if it obtains Michigan Department of Natural Resources permits to fix the previously diverted stream, officially dubbed the Sump Drain.

The developer may not touch the stream without DNR permission. Failure to obtain necessary permits and show the township that the developer is earnest about correcting the latest in a mounting list of project errors will lead to forfeiture of the reclamation permit, the ZBA determined. Developer spokesperson Vincent

DiLorenzo seemed anxious to begin the DNR permitting process.

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Our town serving in Saudi Arabia

A yellow ribbon outside the Community Federal Credit Union on Main Street calls to mind soldiers stationed in the Persian Gulf. As Jan. 15 draws nearer, the attention of the world focuses more closely on Saudi Arabia, and the people we know who are stationed there. For a special salute, see pages 1-3B.

Photo by BRYAN MITCHELL

Local resident attacked, robbed

By MIKE TYREE Staff Writer

A woman suffered a broken arm and minor injuries when a man attacked and robbed her outside a local apartment complex Jan. 4.

Northville Township police said the 69-year-old woman had just parked her car in a lot at Northville Forest Apartments, off Five Mile between Haggerty and Northville roads, when a man threatened her with a gun, knocked her down, and ran off with her purse.

Police have no suspects in the strong arm robbery, but said the man was identified as a 5 foot 9 white male in between 25 and 30,

with a mustache, and who was dressed in black.

The robbery netted the attacker \$15, assorted change and personal identification, police said.

The woman was treated for a fractured right arm at St. Mary Hospital in Livonia.

Police located the suspect's footprints in snow and a tracking dog shipped in from Van Buren Township followed the trail to Robinwood. north of Five Mile Road, where police said the suspect apparently fled in a vehicle.

The victim told police she returned to the parking lot from grocery shopping at 5:55 p.m. and was parking her car. She got out of her vehicle to from the scene, police said.

inspect the parking space and noticed a man standing nearby. The man reportedly said, "You're okay; just watch the ice."

The woman re-entered the car and backed the rest of the way into the space, retrieved her groceries from the back seat and was walking toward her apartment when the same man approached her and said, "Give me your purse - I have a gun."

The man had his hand in his pocket as if holding a gun, the victim said, though she never saw a weapon.

When the victim began to walk away, the attacker grabbed her purse and knocked her down. He then ran



Police developed this drawing of the suspect

Outstanding graduate sought to receive award

A distinguished Northville High School graduate will be recognized this spring as part of a Distinguished Alumnus Award program.

Nominees for the award will be accepted through April 5. The award will be presented at the school's commencement exercises on June 14.

The winner will be a Northville High School graduate who has made significant contributions to the improvement of our society on the local, state, national or international levels.

A selection committee of students, staff and community members will review the information submitted for each candidate. They will choose one former Northville High School student to be recognized based on that student's high school achievements, contributions to the community

and society, awards, honors and recognitions, publications, and professional associations.

Students, staff and community members are encouraged to send the names of former students they think deserve the recognition to the high school, addressed to the Distinguished Alumnus program, 775 North Center St., Northville 48176.

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Community Calendar

TODAY, JANUARY 10

CHAMBER BOARD MEETS: The Northville Community Chamber of Commerce Board of Directors meets at 8 a.m. at the chamber building.

ECUMENICAL BIBLE STUDIES: The New Life Ecumenical Bible Studies fail classes run from 9:30-11:30 a.m. Classes are held at the First United Methodist Church of Northville on Eight Mile Road at Taft Road. Classes being offered are: The Book of Acts, Conquering Stress, and Discovering New Life. Everyone is welcome Babysitting is available. For more information call Sybil Beetler, 349-0006 or Lee Ann Schanne, 349-6873.

TOWNSHIP BOARD MEETS: The Northville Township Board of Trustees meets at 7:30 p.m. at Township Hall, 41600 Six Mile Road.

CO-OP PRESCHOOL MEETS: Northville Co-op Preschool holds a general membership meeting at 7 p.m. at the First Presbyterian Church of Northville.

PARENT TO PARENT: Northville Counseling Center in cooperation with Northville Action Council invites everyone to "Parent to Parent" - a series of monthly presentations and discussions focused on understanding the personality and developmental issues of the elementary school student and how these relate to academic and social success. Tonight's meeting is at 7:30 p.m. in the Winchester Elementary School Little Theatre. The topic is "Coping Skills for Parents and Kids," presented by Elizabeth A. Thomas, M.A., a child and adolescent psychologist from the Northville Counseling Center. Call 347-3470 for more information

HISTORIC DISTRICT COMMISSION MEETS: The Northville Historic District Commission meets at 8 p.m. at Northville City Hall, 215 W. Main St.

FRIDAY, JANUARY 11

MEN'S BIBLE STUDY: A non-denominational Bible Study Group, sponsored by the Michigan Fellowship of Christian Athletes, will meet at 6:15 a.m. at the Northville Crossing Restaurant, located on Northville Road

south of Seven Mile. For more information call Clayton Graham at 349-5515.

MOM MEETS: Meet Other Mothers will hold a group meeting at the First Presbyterian Church of Plymouth, 701 Church St., from 9:30 to 11:30 a.m. MOM is a support group for mothers. Child care is available for a nominal fee. For more information call Kim at 459-7465 or Toni at 453-6134.

NORTHVILLE COUNCIL NO. 89: Northville Council No. 89, RSM, meets at 7:30 p.m. at Masonic Temple, A non-denominational Bible Study Group, sponsored by the Michigan Fellowship of Christian Athletes, will meet at 6:15 a.m. at the Northville Crossing Restaurant, located on Northville Road south of Seven Mile. For more information call Clayton Graham at 349-5515.

SUNDAY, JANUARY 13

SINGLE PLACE BRUNCH: Single Place will meet at 12:30 p.m. for brunch at Elias Brothers Big Boy on the northeast corner of Eight Mile and Haggerty. The group is organized for the purpose of providing friendship, caring and sharing for all single adults. Everyone is welcome; just come in and ask for Single Place.

MONDAY, JANUARY 14

SENIOR PINOCHLE: Area seniors are invited to play pinochle today and Thursday from 12:30-4:30 p.m. at the Senior Center, located at 215 W. Cady St. in the Scout Building.

KIWANIS MEETS: Northville Kiwanis meets at 6:30 p.m. at VFW Post 4012, 438 S. Main St.

KINGS MILL WOMEN'S CLUB: King's Mill Women's Club will meet in the clubhouse at 7 p.m. All women residents of King's Mill are invited to be present for the election of 1991 officers and a discussion of new projects. Refreshments will be served.

NORTHVILLE MASONIC ORGANIZATION: Northville Masons meet at 7:30 p.m. at the Masonic Temple.

NORTHVILLE BOARD OF EDUCATION MEETS: The Northville Board of Education meets at 7:30 p.m.

TUESDAY, JANUARY 15

SILVER SPRINGS PTA MEETS: Silver Springs PTA meets at 9:15 a.m. in the music room.

SENIOR VOLLEYBALL: Area seniors are invited to play volleyball and other indoor sports at 9:30 a.m. at the Northville Community Center, 303 W. Main St. For more information call the center at 349-0203 or Karl Peters at 349-4140.

VFW MEETS: The Veterans of Foreign Wars Northville Post 4012 meets at 8 p.m. at the Post Home, 438 S. Main St. Eligible veterans may call 981-3520 or 349-9828. New members welcome.

ARTS COMMISSION MEETS: Northville Arts Commission meets at 7:30 p.m. at Northville City Hall, 215 W. Main St.

CITY PLANNERS MEET: The City of Northville Planning Commission meets at 8 p.m. at Northville City Hall, 215 W. Main St.

EAGLES AUXILIARY MEETS: The Fraternal Order of Eagles #2504 holds an auxiliary meeting at 8 p.m. at 113 S. Center.

WEDNESDAY, JANUARY 16

WEIGHT WATCHERS: The Weight Watchers Group will meet at 9:45 a.m. and 5:45 p.m. at the Northville Community Center, 303 W. Main St. Registration fee is \$17 and the weekly charge is \$8. Weigh-in begins 45 minutes before the time listed. For more information call Diana Jutske at 287-2900.

SILVER SPRINGS QUESTERS: Questers Chapter 417, Silver Springs, meets at 12:30 p.m. Jo Krause will offer a program on old barns. The meeting is at 46141 Pickford: Eileen Dunn is hostess.

NO. VI STATION GUESTERS: No. VI Station Questers will meet today. Evelyn Port will speak on Russian lacquerware.

CIVIL AIR PAT ROL: Civil Air Patrol, Mustang Cadet Squadron, meets at 7 p.m. at the Northville VFW Post

4012, located at 438 S. Main St. Everyone over the age of 13 is encouraged to view the activities.

ORDER OF ALHAMBRA MEETS: Order of Alhambra Manresa Caravan meets at 8 p.m. at Our Lady of Victory Church administration building.

THURSDAY, JANUARY 17

SEMESTER ENDS: The first semester ends today for students in Northville Public Schools.

ECUMENICAL BIBLE STUDIES: The New Life Ecumenical Bible Studies fall classes run from 9:30-11:30 a.m. Classes are held at the First United Methodist Church of Northville on Eight Mile Road at Taft Road. Classes being offered are: The Book of Acts, Conquering Stress, and Discovering New Life. Everyone is welcome. Babysitting is available. For more information call Sybil Beetler, 349-0006 or Lee Ann Schanne, 349-6873.

BASE LINE GUESTERS MEET: Judy Miller hosts the January meeting of Base Line Questers at 1 p.m. at her home on Rogers Street.

NAC MEETS: Northville Action Council meets at 7 p.m. at Northville City Hall, 215 W. Main St.

GREAT BOOKS GROUP: The Great Books Discussion Group meets from 8 to 10 p.m. at the Livonia Civic Center Library, 32777 Five Mile Road. Tonight's discussion is on "For Esme, With Love and Squalor" by Salinger and "A Rose for Emily" by Faulkner. For information and a reading list, contact Zo Chisnell at 349-3121.

PARENT TO PARENT: Northville Counseling Center in cooperation with Northville Action Council invites everyone to "Parent to Parent" - a series of monthly presentations and discussions focused on understanding the personality and developmental issues of the elementary school student and how these relate to academic and social success. Tonight's meeting is at 7:30 p.m. in The Rondelle at Silver Springs Elementary School. The topic is "Coping Skills for Parents and Kids," presented by Elizabeth A. Thomas, M.A., a child and adolescent psychologist from the Northville Counseling Center. Call 347-3470 for more information.

Big Mac attacked by township commission

Continued from Page 1

that date stuck in the craw of some commissioners.

Planner Pat Wright, who was not present at Tuesday's meeting, said in a letter to the commission that the company used a misleading traffic

when it was done on only one day and that was a vacation day for many people because of the Veteran's Day holiday," she wrote in part.

The planning commission's traffic worries stem from all phases of development along the Six Mile/Haggerty intersection, Commissioner Karen day for its study. Baja said. She said traffic attracted "I'm not sure of the validity of it by McDonald's and neighboring de-Baja said. She said traffic attracted

velopers Ward Church, Standard Federal Bank and Mobil Oil should be considered.

There are many things happening at that corner; the whole scope is going to affect us," she said.

But the attorney representing McDonald's soft-pedaled the need for a traffic study.

consultants.

consultant.

"McDonald's was asked to (complete) a traffic study," he said. "That's not a criterion we're required to deal with on a preliminary site plan.

"The truth of the matter is the impact of this singular use at this intersection is negligible," he said. "We're going off on tangents that we ought not to be asked to go off on."

Commissioner Karen Woodside did not agree.

"We are concerned about safety," she said. "We don't want people getting killed going to McDonald's."

The fact that McDonald's requested Tuesday's special meeting and came unprepared also bothered the commission.

"As far as I'm concerned, you came unprepared," said Commissioner Larry Sheehan. "(It takes) a lot of arrogance to show up unprepared."

The commission tabled McDonald's site plan pending additional information on a site land division, as well as a more detailed traffic and pedestrian study.

Zoning board moves to take control of project

Continued from Page 1

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"We want to go back on site," he said. "We've always said we're willing to go back and finish the reclamation."

Under terms of the reclamation agreement, mining-related activities must be completed by March 31, 1991. If work is not completed by that time, the permit is automatically terminated.

Monday's ZBA session featured a

ST. JAMES AMERICAN

volatile mix of attorneys, engineers, developers, local politicians, and angered citizens.

Attorneys represented no less than four parties at the meeting. In addition to township and developer lawyers, the Malecki and Sorenson/ Thomson families were also armed with legal advisers.

The three-hour meeting was flavored by charges and countercharges between developer agents and township officials and

> Anytime Oil Change 7 a.m. to 7 p.m. -----

ist with the DNR's Land and Water

Pingel had sent D & T Construction a Jan. 2 letter informing the developer that D & T representatives were verbally notified on June 6, 1990 that the firm was in violation of the Inland Lakes and Streams Act (of 1972) for diverting the Sump Drain without a permit. The DNR ordered the developer to cease and desist all unauthorized activities and submit a site restoration plan at that time.

"The DNR letter is wrong: Mr. Pingel is in error," DiLorenzo said. DiLorenzo explained that the

He said an agreement which lifted the cease and desist order was struck last spring with Wayne County.

The developer said the stream redirection was intended as a temporary measure to benefit the reclamation process. The stream was to be returned to its natural path at a later date, he said.

should not be left there," DiLorenzo said. "I knew it was supposed to be moved back."

O'Toole called the DNR letter added. "In this particular case, he "clearly an attempt in hindsight to made a mistake. Why should we be

justify (what) wasn't done." DiLorenzo also pointed the finger at township engineering consultant noticeably angered.

Abe Munfah. He said a study drafted and released by Munfah July 18 determined the reclamation was satisfactory and should be halted.

The developer said he argued at the time against Munfah's recommendation.

"I said we should be working still," "I argued at the time that the drain DiLorenzo said. "Erosion measures were not (yet) put into place.

> 'Mr. Muniah made a mistake," he penalized?"

DiLorenzo's charges left Munfah

DiLorenzo, a Seven Lakes of Management Division. Northville general partner, and his attorney, Roger O'Toole of the firm

Miller, Canfield, Paddock & Stone, placed blame for woes suffered by the Maleckis and others on the township, DNR, and Ayres, Lewis, Norris-& May, the township's engineering DiLorenzo used the occasion to blast his perceived foes, including David Pingel, a water quality special-

cease and desist order was meant to cover another portion of the project.



News Briefs

PRESCHOOL STORYTIME: Northville Public Library's Winter Preschool Storytime registration begins Thursday, Jan. 3.

Children 31/4 to 5 years old, and not yet in kindergarten, may enroll for either the 10:30 a.m. or 1 p.m. programs which will take place on Wednesdays, Jan. 16 through Feb. 27.

Parents must remain in the library during these half-hour sessions and are asked to arrive five to 10 minutes early to allow preschoolers to adjust to their surroundings and be ready to enter the Story Room with the group.

BOOK DISPLAY: Large-print books will be featured at Northville Public Library's ongoing book display through Feb. 16.

In recent years, an increasing number of popular authors and titles have become available in this format which is perfect for people with vision problems or general readers after a day of eye-straining work. Because of the popularity of this collection, the library periodically exchanges 20 large-print books with the Walled Lake Public Library in order to increase your selection.

CALENDAR UNDER CONSTRUCTION: The annual calendar of events assembled by the Northville Community Chamber of Commerce is under way, and entries are needed.

Any community event scheduled during 1991 is welcome to free publicity. Write up the necessary information and submit it to the chamber office, 195 S. Main St., by Feb. 14.

NORTHVILLE PLAYERS: The Northville Players will have a general membership meeting Tuesday, Jan. 22 at the First United Methodist Church, on Eight Mile at Taft. This is a changed date from that reported in Monday's paper.

The meeting will begin at 7:30 p.m. and is open to the public. The group will discuss the upcoming melodrama which will be presented in May and in September at the Victorian Festival. New members are welcome and current members are encouraged to attend.

For more information call Russ Dore at 349-1052 or Judy Kohl at 348-2678.

LICENSE PLATES FOR SALE: The long-awaited new edition Northville license plate is now on sale.

The license plates, which feature a design of the downtown clock to complement the latest Northville mugs, sell for \$6 each. They are available in the Northville Community Chamber of Commerce office, 195 S. Main.

CHAMBER BRAINSTORMING: The Northville Community Chamber of Commerce will hold its annual brainstorming session for members from 6 to 8 p.m. Wednesday, Jan. 16 at Genitti's Hole-in-the-Wall, 108 E. Main.

Hors d'oeuvres and soft drinks will be provided. It was a chamber brainstorming session like this one that gave rise to the concept of the Victorian Festival

SENIOR SERVICES HEARING: The Senior Alliance, Area Agency on Aging 1-C, has scheduled a public hearing for Friday, Jan. 11 at the Inkster Recreation Complex located at 2025 Middlebelt Road from 9:30 to 11 a.m.

The agency would like to receive input from seniors, community service agencies, discharge planners/social workers, and other interested citizens on issues that affect older adults.

The Senior Alliance currently funds the following services for se-

niors 60 years of age and older: Adult Day Care, Congregate Meals, Homemaker, Long Term Care Ombudsman, Respite Care, Vision Services, Care Management, Hearing Impaired Services, Minor Home Repair, Senior Center Staffing, Chore, Home Delivered Meals, Legal Assistance, Personal Care, Telephone Reassurance, Information & Referral.

Recommendations from the audience as well as written comments supplied to The Senior Alliance by Jan. 11 will be considered for implementation in Fiscal year 1992, which begins Octgober 1, 1991. For more information on the public hearing contact The Senior Alliance at 722-2830. If you would like to send written comments, mail them to: The Senior Alliance, 3850 Second St., Suite 160, Wayne, Michigan 48184.

HOUSEHOLD WORK: The Senior Alliance is looking for individuals who charge no more than \$6 per hour to provide snow removal, leaf raking and other household chores for seniors in Northville, Northville Township, Plymouth Township, and Redford Township.

For more information call 722-2830 and ask for the Referral Program.

EMPLOYMENT SKILLS: Growth Works, a non-profit community tion based in Plymouth, is holding a series of employment



The Maleckis look east over the old Thomson Sand and Gravel site

Levee breaks, township seethes

By MIKE TYREE Staff Writer

A tiny, innocuous creek which last week carved away trees and tons of soil from local residential properties has gained a significance to rival the Mississippi River in the eyes of some township residents and officials.

And Northville Township's zoning board of appeals (ZBA) last Monday tossed a levee-sized sandbag on the problem in an attempt to circumvent a flood of finger-pointing over the resulting damages.

Sump Drain - previously a three-to four-foot-wide meandering natural storm drain - last week transformed into a raging current that washed away approximately 20 trees and tons of soil along Ann and James Malecki's 188-foot creekside frontage in the Docksey subdivision off Ridge Road.

Increased water velocity from a winter rain washed out a hastily built culvert on the western ridge of the former Thomson Sand and Gravel site - property which sits adjacent to the Malecki land.

The washed-out culvert instigated upstream erosion on the Malecki land.

Neighboring landowners worry that their property may suffer the same fate as the Maleckis'.

Township officials hope to allay their fears, restore the Malecki property and complete reclamation chores at the gravel pit site.

To do so, the ZBA Monday held a show-cause hearing to consider terminating a mining and quarrying permit issued to the former landow-

YOU REALLY CARE

ners. The hearing was meant to offer the proposed developer of the 400-acre gravel pit site and the permit holder the opportunity to rebut charges that his firm's diversion of the Sump Drain last spring caused the damage to the gravel pit and Malecki properties.

But no one disputed the fact that the drain diversion prompted the washout. Instead, developer representatives and township officials blamed each other and the state Department of Natural Resources for the problem.

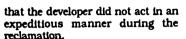
The ZBA culminated an emotionally-charged three-hour session with a decision to terminate the reclamation permit. A four-point motion by ZBA Vice Chairperson Donald Samhat listed the board's position on future reclamation, restoration and use of \$523,000 in escrowed monies designated for use during reclamation.

Samhat moved to terminate the reclamation permit under three specific paragraphs of an agreement between the township and land trustee Alta Sorenson.

He charged the developer's agent, D & T Construction of Mt. Clemens, with permit non-compliance. Among charges against D & T was admitted redirection of the Sump Drain.

According to the permit, the township held no jurisdiction over the drain; however, the township does have jurisdiction over property adversely affected by runoff, overflow, or percolation resulting from drain relocation.

Samhat also said the permit could be discontinued under the premise



D & T spokesperson Vincent Di-Lorenzo said bureaucratic mismanagement by the DNR and township prevented him from properly pulling off the reclamation.

The ZBA's combined opinion differed. They showed their lack of interest

... They're not going to do it them-selves," said ZBA Member Robert Willerer.

The developer claims he's prevented from working," Samhat said. By terminating the permit we'll be giving the developer help."

The final points of the ZBA decision included use of escrowed monies to pay for problems created by creek redirection.

By terminating the permit, the township can take control of the

that the developer did not act in an escrowed funds to rehabilitate the gravel pit site and the neighboring reidential properties.

The ZBA decision is tentatively scheduled to take effect at noon Jan. 11. The developer has 30 days to protest the ruling.

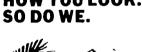
The developer may also approach the DNR to obtain permits necessary for creek restoration and begin reclamation.

Despite hostility between the township and developer, the township may want DiLorenzo to complete the reclamation.

Some township officials believe the half-million in escrowed funds is insufficient to complete work on the gravel pit site and neighboring properties. Those officials reportedly would rather see the developer bear the burden to rehabilitate the property.

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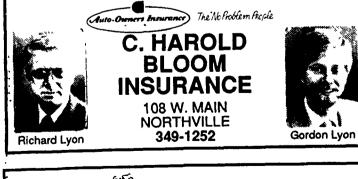


skills workshops.

The next workshop is scheduled for 9 a.m. to noon Friday, Feb. 1 at the Growth Works building, 271 Main St. in Plymouth. Cost is \$15. To register or for more information, call 455-4093.

How can you be rewarded for good driving after 55? No problem.

Auto-Owners gives you a Good Driver Discount if you're age 55 or over. So instead of reducing coverage or raising auto insurance premiums when you mature - Auto-Owners rewards you with a discount! Just ask your "no problem" Auto-Owners agent to tell you how a good driver discount can be no problem for you!





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We now offer Forethoughts funeral planning ... before the need arises. Call or write us for details.

We are available at anytime day or night. Our services in-clude Funeral Arrangements, Cremation Service, Benefit Assistance, Domestic & Foreign Shipping and Receiving.



Car strikes, injures pedestrians on Main Street

A Livonia couple was struck by a car while crossing Main Street the morning of Jan 4.

According to city police reports, the two were struck by a 57-year-old Ypsilanti man turning east onto Main from southbound Hutton. The Livonia man was uninjured, but his wife was taken by ambulance to a medical center where she was treated and released.

The driver was cited for failing to yield to pedestrians. He told police he did not see the couple.

SMOOTH CRIMINALS RE-TURN ?: A brick wall at Silver Springs Elementary was damaged by spray paint sometime between Dec. 21 and Jan. 2, township police said.

Police said the wall was sprayed in red paint with the slogans "Future

Police News

Smooth Criminals" and "Smooth Criminals '91.'

LARCENY FROM AUTO: A Dearborn Heights man told township po-lice someone broke into his 1989 Plymouth Colt and stole an AM/FM cassette stereo while he was parked in the lot at Meijer. 20401 Haggerty, Jan. 1. The man told police the theft occurred between 12:30-9 p.m. The radio was valued at \$325.

VEHICLE DAMAGED: A 1989 Phymouth Sundance was damaged when someone reportedly shot out its driver's door window and rear windshield with what township police

called "a BB-type gun."

The vehicle was parked on Winchester and the damage occurred between 8-11:30 p.m., police said.

ATTEMPTED BREAKING AND ENTERING: An Orchard Drive residence was the site of an attempted break-in sometime between 5 p.m. Jan. 4 and 8:30 a.m. Jan. 5, according to city police reports. A storm window and frame were found removed from a ground-level window on the east side of the house the morning of Jan. 5, but no entry was gained into the house. The window was broken, apparently during its removal.

CREDIT CARDS STOLEN: A Rouge Street resident reported the theft of three credit cards from her home sometime between Dec. 27 and Jan. 5. The cards, from Hudsons, Jacobsons and Lord & Taylor, were located in a desk drawer before the theft, according to city police reports. The Hudson's card has reportedly been used since the theft.

LARCENY FROM BUILDING: A patron of the Starting Gate, 135 N. Center St., told city police her purse was taken from the women's restroom sometime between 2:15-2:45 a.m. Jan. 5. The woman told police she accidentally left the purse in the

restroom before leaving the Starting Gate, and phoned the bar when she realized her mistake, but bar employees could not locate the purse. The black purse reportedly contained \$42 in cash and a check book.

LARCENY FROM AUTO: City police received a report of a larceny from a car parked in the employees' parking lot of Northville Downs, 301 S. Center St. According to the owner. someone broke into his unlocked car sometime between 7-11:30 p.m. and stole the registration and other papers from the glove compartment. Nothing of value was reported stolen.

LARCENY REPORTED AT MEIJER: A 28-year-old Highland Park man was arrested and charged with larceny after attempting to steal cigarettes and a pint of cognac from Meiler Jan. 4. township police said.

SUSPENDED LICENSE ARREST: City police arrested a 23-year-old Warren woman for driving with a suspended license Jan. 6, after stopping her for speeding east on Eight Mile Road near Novi Road that night. The woman was released on \$100 bond.

Citizens with information about the above incidents are urged to call Northville City Police at 349-1234 or Northville Township Police at 349-9400.

Man flees police during arrest By MIKE TYREE Staff Writer

A Northville man who allegedly fled from township police while undergoing field sobriety tests Jan. 5 is expected to surrender this week,

Police stopped the 40-year-old man in a lot at Innsbrook Apartments off Seven Mile in Northville Township at 3:08 a.m. and suspected him of driving under the influence of alcohol

Police had completed dexterity tests and were preparing a prelimin-ary breath test when the man ran

The suspect is an Innsbrook Apartments resident, police said. An operating under the influence (OUIL) warrant will be issued this week, according to police Chief Chip

Police said they observed a 1988 Chevrolet van westbound on Seven Mile Jan. 5 at 3:08 a.m. A police officer followed the van into the Innsbrook parking lot.

According to police reports, the man exited his vehicle and démanded to know why police were following him. The driver appeared "loud and agitated," police said.

After the man completed manual dexterity tests, police said the man became loud and asked to be taken to jail. The officer returned to his car to request a back-up and to prepare preliminary breath test equipment.

The suspect took the opportunity to run to an apartment approximately 125 feet away and locked himself inside, ignoring orders to stop, police said. The man refused to leave the apartment and would not answer police telephone calls, according to reports.

Police then impounded the suspect's van as a part of their OUIL investigation.

The suspect and an attorney appeared at the township police station Jan. 6, but the man refused to make a statement, other than to say he ran because "he feared for his life." Police said the man did not say what spawned his fear.



Township police and firefighters secure the accident scene Monday

Monday crash sends four to hospital

By MIKE TYREE Staff Wnter

Four people — including three members of the same family — were treated at St. Mary Hospital in Livonia for injuries suffered in a three-car collision Monday evening near the Seven Mile/Haggerty intersection.

Northville Township police said the injury neck, township emergency workers said. In addi-

occurred when the 55-year-old driver of a vehicle eastbound on Seven Mile lost control near the intersection and clipped a car driven by a 20-year-

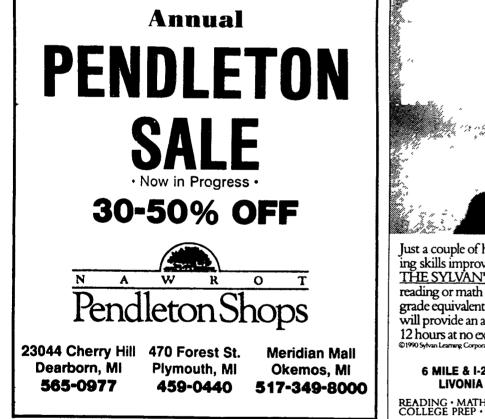
old Canton woman. The first vehicle then hit a third car head-on. police said.

The driver and two passengers in the first car were treated for injuries to the back, head and tion to the driver, the injured included a 27-yearold woman and a 3-year-old.

A 2-year-old in the same vehicle escaped injury. All are Dearborn residents, police said. The driver of the third vehicle, a 24-year-old

Farmington Hills woman, was also injured and transported to St. Mary.

Police ticketed the driver of the first vehicle for failure to use due care and caution.



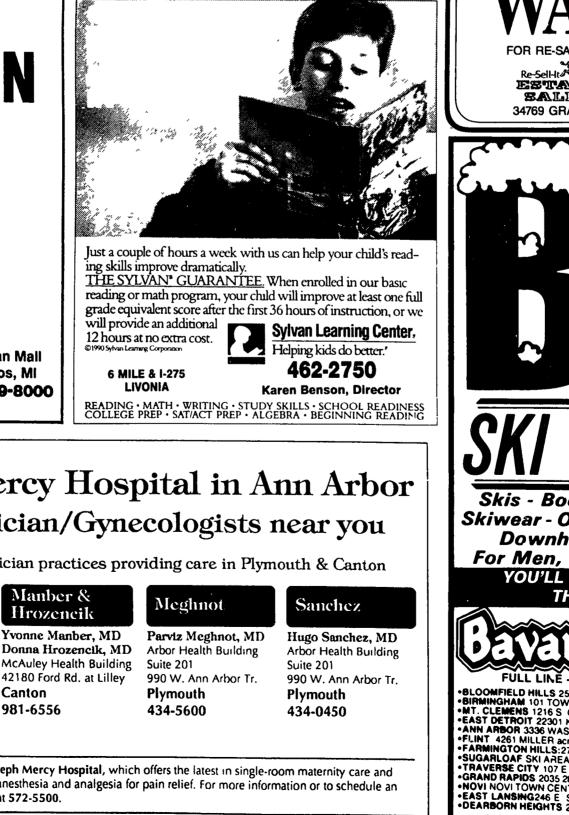


Photo by BRYAN MITCHELL

police said Monday.

into a nearby apartment.

Snider.

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Photo by BRYAN MITCHELL

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incident.

Thursday, January 10, 1991---THE NORTHVILLE RECORD---S-A

Police chiefs kick off talks on dispatching

By MIKE TYREE Staff Writer

A pair of local police chiefs have shifted the focus of their investigative skills from criminals to the bottom line while studying a proposed joint police dispatching plan. Township Police Chief Chip Snider

and city Police Chief Rodney Cannon met with managers from both governments last week to initiate talks aimed at combining dispatching services.

The meeting may be interpreted as the first step in a long-range plan to place local police operations under a shared-services umbrella similar to community recreation, library and senior-citizens agreements.

A proposed dispatching center would be housed at township hall and all incoming calls concerning city and township police dispatching would be handled there.

Last week's discussions were limited to defining roles of the involved agencies, Snider said.

"It's up to Rod and I to do the logistics," Snider said Monday. "We'll meet this week on dividing up the responsibilities."

Snider said he and Cannon will conduct a study outlining the needs and demands of a joint dispatching unit. After the study is completed, city and township financial planners will conduct their own cost comparisons.

Combined dispatching could soon be a reality, Snider said.

They asked me when we could do it and I said I was optimistic a plan could be put together in six months," he said.

Cannon said the mandate from city and township officials is clear: Find out if a joint dispatching plan can work.

"At this point, the city and township want to work together," he said. "It's very apparent they (Township Manager Richard Henningsen and City Manager Steven Walters) are very open to the idea."

The police chiefs will gather facts on costs of materials and equipment and pass the information to the managers and financial experts. Cannon said.

Compatibility of city and township dispatching units is the main reason for the proposed working agreement, Cannon said.

"That's the key, the duplication," he said.

Henningsen warned that the plan is still in its infancy.

"We'll have to look at the whole scenario," he said. "I don't know how their (police chiefs') game plan is going to go.

The main idea is what the cost benefit will be and figure out who pays what."

New planner eyed?

By MIKE TYREE Staff Writer

Long-standing ties between Northville Township and its planning consultant may be severed this evening when a planning commission subcommittee announces a consulting firm recommendation.

The subcommittee, chaired by planning commission Chairperson Charles DeLand, has selected a consulting firm from a short list of five planning companies and will deliver its choice to the township board.

Finalists include Vilican-Leman & Associates, the Southfield firm which has handled township planning matters since 1963.

Township officials have been tightlipped about a potential change, but DeLand last month discussed the need for a consultant that could work in a rapidly developing and evolving area such as Northville Township.

make real sure we have the best planning consultant at our disposal," he

Vilican-Leman recently helped author the township's planned unit development (PUD) ordinance and woodlands ordinance.

Planning consultant duties include site plan review and recommendations, ordinance drafting, and landscape analysis.

Consultants are held on retainer and are paid hourly, according to the system presently used in Northville Township.

Consulting for the township could be considered a plum assignment due to the presence of proposed major developments such as Hunting-ton Falls on the former county land area and the Shores of Northville development on the former Thomson : Sand and Gravel site.

DeLand has said Vilican-Leman was an active participant in a detailed planning consultant interviewing process.

He said the firm was competitive but faced "very stiff competition."

Man takes gas self-service too far

The truck knocked a set of pumps completely over

By STEVE KELLMAN Staff Writer

Gas prices fell recently, but so did a couple of pumps at a local service station.

Two gas pumps at the Mobil sta-tion at Eight Mile and Taft roads were knocked over by a pickup truck early Wixom man who backed his pickup

on the morning of Jan. 5, igniting a truck into them at 4:12 a.m. Satursmall fire. But damage was minimal and the

soon.

sion system had the fire pretty much

on the scene by 4:20, and had the fire under control by 4:45. pumps are expected to be repaired "Really, it wasn't that much of a problem," said Fire Chief Jim Allen. "The (service station's) fire suppres-

day. Northville City firefighters were

put out by the time we arrived." Store employees catch a suspect

By STEVE KELLMAN Staff Writer

A suspected thief was chased down by the employee of a local store Jan. 4 before being taken into custody by Northville City police.

Two employees of Northville Lumber, 615 Baseline Road, chased the man early that morning after following him out of the store and finding a \$229 Makita drill in his posession.

The suspect, William Joseph Jobe, 39, of South Lyon, was arraigned in Oakland County Court Jan. 5 on a charge of first degree retail fraud and a charge of buying, receiving, posessing or concealing stolen property in excess of \$100. He stood mute at the trial in front of Oakland

County Circuit Court magistrate Walid Fakhoury. and a not-guilty plea was entered on his behalf. Bail was set at \$5,000 or 10 percent cash bond, and Jobe was taken to Oakland County Jail where he was later released.

No date has been set for a preliminary examination to be held at the 35th District Court in Plymouth. If the prosecutor there establishes probable cause that Jobe stole the item, he will be bound over on the charge.

Larceny over \$100 in the state of Michigan carries a maximum five-year prison sentence.

Jobe told police he found a box containing the drill on the ground outside the store as he was leaving, and picked it up while he was walking to his car. Not so, according to the employee who chased him down.

Paul Zeman, 19, who said he alerted assistant manager Pat Howe to a man's suspicious behavior, recalled what made him suspicious in the first place. "I was doing inventory in the aisle next to him and I heard somebody zipping up their jacket and I thought there may be something suspicious there . . . so I walked up to the front of the store and kind of glanced down that aisle and noticed him," Zeman said.

The two employees followed the man out of the store and Howe told him to stop, Zeman said. Howe then attempted to open the man's jacket, Zeman said, but the man refused and said he'd open the jacket himself. "He opened his jacket, grabbed the drill and threw it at my manager and started running so I took off after him, caught him a couple of streets down," Zeman said.

was catching up to him and I told him if I'd catch him, using some kind of bad language, what

I'd do to him, and I got real close to him and he just stopped, and just agreed to what I told him to do. I just told him to come back to the store with me, which he did," Zeman said.

Police officers used fire exting-

uishers to finish putting out the flames, he said, and firefighters

spread fire-inhibiting chemicals on

the smoldering pumps when they

No citations were issued in the

While Zeman chased the man, Howe ran back inside the store and notified the city police department. When the two returned to the store, police officers were waiting.

Police found another Makita drill and a 27-piece socket set in Jobe's car after his arrest. The tools, valued at \$246 altogether, had price tags from Novi Auto Parts. An inventory check at the Novi store revealed that a drill and a socket set matching the description of those found in Jobe's car were missing from the store, and there was no record of their purchase.

When asked about those two items, Jobe said another man had offered to sell them and he was checking on the price of the drill at Northville Lumber when he was stopped.

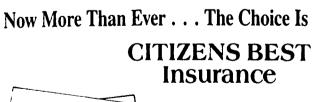
Jobe's vehicle was impounded after his arrest, because it was not properly registered to him and bore the license plate from another car. Jobe told police he had found the plate in a parking lot and put it on the car until he could get one of his own.

said.

The bottom line is we just want to









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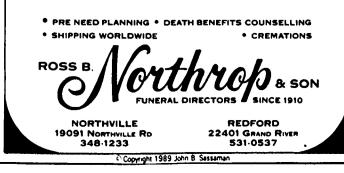
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opposing teeth. Often the temporary crown will be made of acrylic material of the exact shade to match your other teeth. But is not intended

Sometimes a temporary crown may have to last several months. This can happen if other work has to be completed before the crown is put in place. If this is the case, a longer-lasting temporary crown will be made. This may be made of a heat-processed acrylic, which has a harder, more durable finish than the usual

give the tooth long-lasting

acrylic, or of some other wear-resistant material. A. Allen Tuchklaper, D.D.S. 43410 W. Ten Mile, Novi Located in Eaton Center 348-3100

Obituaries

DOROTHY BAKER

Dorothy I. Baker. 73. of Northville died Jan. 3 at St. Mary Hospital in Livonia.

Shewas born Jan. 13. 1917, in Detroit to Jessie and Charles O'Hara/Williams She came to the area in 1945 from Novi. She worked as a beautician at her own business, Dorothy's Beauty Salon, in Northville, retiring in 1979.

Mrs. Baker was a member of the VFW Post 4012 Ladies Auxillary, and served in World War II in the U.S. Army.

Surviving are her husband of 31 years, Edward; her daughters, Catherine Edwards of Texas and Marilyn Siffer of Ohio; five grandchildren; and five great-grandchildren.

Funeral services were Saturday, Jan. 5 at the Ross B. Northrop & Son Funeral Home, Rev. Dale Gross of the South Hill Baptist Church of Milford officiating. Interment was at Rural Hill Cemetery.

ROBERT CERVIN

Robert Emmett Cervin of Northville, 61, died Dec. 30 of illness at his home.

Mr. Cervin was born in Dearborn on June 28, 1929. He was employed as a real estate salesman.

Surviving his sons, William and Robert; his brothers, Earl and Charles; and his sister, Janet Sulick. Mr. Cervin was preceded in death by his brother Ronald.

Funeral services will be held at 10 a.m. Jan. 11 at the Holy Family Church in Novi, Father John Budde officiating. Interment will be at Rural Hill Cemetery in Northville.

Arrangements were made by the Heeney-Sundquist Funeral Home in Farmington.

CLARENCE COX

Clarence J. Cox, 84, of Canton died Jan. 6 at St. Joseph's Hospital in Ann Arbor.

Mr. Cox was born in Vienna, Missouri, on Feb. 19, 1906, to America Blackwell and Nicholas E. Cox. Mr. Cox came to the area in 1954 from Detroit.

He worked as a correctional officer derse with the City of Detroit at the Detroit House of Corrections during the years 1940-1943 and 1945-1964, serving in the U.S. Army during the last two years of World War II. He was

also an active member of the VFW. Surviving are his wife of 41 years. Gladys M. Douglas; as well as his children, Ival Lang of Plymouth, Susan Grady of Canton, and Jim Cox of Milford; and five grandchildren.

Private funeral services were held. Memorials to the Michigan Humane Society would be appreciated. Arrangements were made by the Ross B. Northrop & Son Funeral Home in Northville.

ROSALIE HODGE

Rosalie Drake Hodge, 85, of Glacier Hill Nursing Home in Ann Arbor, died Jan. 5.

She was born March 13, 1905, to Martha Myler and J. Walter Drake in Detroit. Before coming to Glacier Hills, Mrs. Hodge had lived most of her life in Pontiac. She was a substitute teacher in the Pontiac schools and volunteered her time with the Red Cross at St. Joseph Mercy Hospital in Pontiac. She was a graduate of Wellesley College.

She was preceded in death by her husband, Robert. Surviving her are her sister, Barbara Lake of Pontiac; her daughter, Martha of Birmingham; and her son, Walter, of Massachusetts.

Private services were held. Memorials to the American Cancer Society would be appreciated. Arrangements were made by the Ross B. Northrop & Son Funeral Home in Northville.

FREDERICK HOLLOWAY

Frederick Lewis Holloway, 81, of Abbotsford, British Columbia, formerly of Pompono Beach, Florida, died Jan. 1.

Mr. Holloway is survived by his daughter, Susan Watts, and her husband of Aldergrove, B.C.; his son Richard and his wife; two grandchildren; and his sister, Betty Frantz.

Funeral services were held at the Vineyard Christian Fellowship Church, B.C., on Jan. 5, Pastor Gary Best officiating. Cremation followed.

In lieu of flowers, donations may be sent to the Langley Food Bank, Langley, B.C., Canada.

Arrangements were made by Henderson's Funeral Home in Langley, B.C.

ALFRED PARMENTER

Northville resident Alfred C. Par-

menter, 74, died Jan. 3 at Star Manor of Northville.

Mr. Parmenter was born in Detroit on March 27, 1916, the son of Emma Doelker and Alfred W. Parmenter. He was a member of the First Presbyterian Church of Northville, and was a retired captain from the U.S. Air Force.

Mr. Parmenter also belonged to the Plymouth Elks and was a life member of the American Society of Body Engineers. He was also in the Retired Officers Association, the AARP and the University of Michigan Alumni Club.

Alfred Parmenter is survived by his wife, Peari (Willis) Parmenter, his daughters, Pamela Lee Correll and Sandra K. Forth, both of Farmington Hills; his brothers, Lawrence Parmenter of Lost Lake-Linden, Michigan, and Robert Parmenter of Armada; his sisters, Esther Berendt of Colorado and Ruth Arnold of Elk Rapids; and six grandchildren. Mr. Parmenter was preceded in death by one brother.

Services were held Jan. 7 at the Casterline Funeral Home in Northville, the Rev. James Russell of the First Presbyterian Church of Northville officiating. Interment was at Rural Hill Cemetery in Northville.

The family would appreciate memorials to the Alzheimers Foundation or to the First Presbyterian Church of Northville.

Arrangements were made by the Casterline Funeral Home, Northville.

PHYLLIS RANDALL

Phyllis M. Randall, 74, died Jan. 6 in Mease Hospital in Dunedin, Florida, after a short illness.

She was born in Vancouver, British Columbia, on Dec. 17, 1916, to Arthur J. Curran and Irene M. McAleeman. She married John Randall on November 25, 1939. They recently had celebrated their 51st wedding anniversary.

Mrs. Randall worked as a teller for Michigan National Bank for thirteen years, retiring in 1982. She was president emeritus of the University of Detroit Womens Guild.

Surviving her are her husband; her daughters, Irene Reich of Troy, Deborah MacLeod of Richmond, Virginia, and Karen Macdonald of Southfield; her sons, Gregory of Detroit and Gary of Ypsilanti; and eight grandchildren. A rosary was recited at the Ross B. Northrop & Son Funeral Home on Jan. 9. Funeral Mass will be held at Our Lady of Victory Catholic Church at 10 a.m. today, Jan. 10, Fr. Michael Nardone officiating. Memorials in the form of Mass offerings would be appreciated.

ROBERT SKELTON

Robert James Skelton, 61, a former Northville resident, died Dec. 29 of a heart attack in Mesa, Ariz.

Mr. Skelton was born June 15, 1929, in Detroit. He lived in the area for six decades, working for 38 years as a lithographer for General Motors Photographic, retiring in 1988 and then moving to Mesa. Mr. Skelton enjoyed golf, bowling, traveling, and his dog, Magnum. He married his wife, Phyllis, in Detroit in 1949.

Surviving are his wife; his children Gary, Carol, and Mary-Jo; and eight grandchildren.

A memorial service will be held at 7 p.m. tonight, Jan. 10, at the Holy Family Church, 24505 Meadowbrook Road in Novi, Fr. John Budde officiating.

Arrangements were made by the O'Brien Chapel/Ted C. Sullivan Funeral Home.

HENRY STITZMAN

Henry E. Stitzman, 71, of Novi died Jan. 3 at Botsford Hospital.

Mr. Stitzman was born on Dec. 20, 1919, to Agnes Hayes and Henry Stitzman in Wilkes Barre, Pennslyvania. He moved to the Novi area in 1990 from Westland. Mr. Stitzman worked as a spring grinder for Spring Products and retired in 1970. He served in the U.S. Army in World War II, was an active member of the Holy Family Catholic Church of Novi and of local AmVets Post 171.

Surviving Henry Stitzman are his wife of 47 years, Evelyn of Novi; his sisters, Mildred Burke and Agnes Wollschlager of Michigan and Viola Burtle of Arizona; his son, Henry Stitzman III of Detroit; his daughter, llene Harris of Northville; and six grandchildren and three greatgrandchildren.

Services for Mr. Stitzman were held Jan. 7 at Holy Family Catholic Church in Novi, Father John Budde officiating. Interment was at the Rural Hill Cemetery in Northville. Memorials in the form of mass of

ferings would be appreciated.

Mustang of the Week

By LAURA WHITELEY Special Writer

Northville High School student JASON JORDAN has been named "Mustang of the Week," becoming the first freshman to receive this award.

Jordan was nominated by NHS teacher Judith Kammeraad, who said, "On the morning of December 3rd, several staff and students were stuck in the snow on the hill before school. Several times I got out of my car to ask individuals to send help, but most refused to stop or acknowledge the call. How dramatic then was the selfless work of Jason, who labored for over half an hour pushing cars one-by-one up the hill." A member of the Civil Air Pat-

rol, Jordan's college goal is attending West Point or Annapolis. He would like to become an Army officer, and says he would "give anything to meet General Colin A. Powell."



JASON JORDAN

The Mustang of the Week is named by the School Climate Committee at Northville High School. Laura Whiteley, who writes this feature, is a student at the high school.

Mill Race Matters

Members of the Northville Historical Society look forward to an active year. The board continues to work on long-range plans for the society and the village.

During this process some goals and objectives for 1991 have been decided upon. The Cady Inn restoration will be completed, allowing the society to relocate its office to larger quarters, allow the archives proper space for utilization, and provide the organization with a meeting space for its own uses and possible future rental. A committee meets this month to determine guidelines for further use of this building.

The society also anticipates completion of the interurban station standing at the front gate. When completed this building will house yet-undetermined memorabilia.

A new landscaping plan appears high on the list of goals. Trees will be added to replace those that needed to be removed last year. Flowers and shrubbery will be added to define each building. A final objective is the creation of exterior signs which will enable visitors to learn about the buildings even though all are closed.

These four specific objectives — completion of two buildings, landscaping, and signs — are the society's major objectives for 1991. The completion of these items will move the organization and village into a different sphere of operation and likely set the stage for future development in areas of education, research, and restoration.

Events to keep in mind for the upcoming year include: the April 20 Progressive Dinner, Fourth of July, Tivoli Fair Sept. 27-28, the May 16 annual meeting, a fall volunteer appreciation dinner, the winter Wine Party, and perhaps a Christmas Walk in late November. We anticipate Victorian Festival workshops and activities throughout July, August and September. Look for information on all these events in this column or through the Northville Historical Society. Volunteers can be used to help on all events.



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A good dousing put out the fire

Photo by MIKE TYREE

Crash and burn injures man

By MIKE TYREE Staff Writer

Township police ticketed a Detroit inan for driving too fast for conditions after his vehicle crashed and burned on a utility road near Northville Regional Psychiatric Hospital Jan. 3. The 27-year-old driver was treated

for a broken right leg and head injuries at St. Mary Hospital after the vehicle he was driving crashed into a steam pipe stanchion and burst into flames around 10:15 a.m. Witnesses found the driver on the

ground next to his vehicle and pulled him to safety, police said.

driving well in excess of the posted 20 mph speed limit along the utility road which connects the Hawthorn Center on Haggerty with the hospital.

The driver told police he was forced

"None at all," said Officer Charles Cole, who investigated the accident. "He changed his story twice. It looks like he was in excess of the speed limit and just lost control."

Township firefighters extinguished the blaze and no other inju-

off the road by another vehicle, but police found no evidence to support Police said the man appeared to be his claims. ries were reported.

Water rate increases on tap in city

By STEVE KELLMAN Staff Writer

City residents would face a 19-percent water and sewer rate increase this year, and two years of 10-percent increases, under a plan being reviewed by the city council.

The council called a public hearing for Tuesday, Jan. 22 to gather public input on the proposal.

The drastic rate inceases are needed largely to offset the cost of the North Huron Valley/Rouge Valley Sewer Project, a court-ordered sewer sys-tem upgrade instituted in many Wayne County communities including Northville, said City Manager Steven Walters.

That was really why the large increases were recommended, not to build up any kind of fund," he said. "Any other scenario other than the one recommended really results in working capital deficits within six to eight years."

project in 1990.

Walters' comments were in response to previous suggestions by council members that the ini-tal rate increase be kept below 19 percent, a suggestion the city manager advised against. "We had tried every which way to come up with a lower percentage," Walters said. "Even with a 17-percent rate increase the first year followed by 10 percent for the next two years, you're facing a working cap-ital shortfall in 1998." He pointed out that the North Huron Valley project accounts for 17 percent of the increase.

Council Member Jerry Mittman criticized the administration for not proposing rate increases earlier, noting that the water and sewer fund actually showed a deficit in 1990. The negative working capital kind of signifies that we could have done something earlier," he said. Auditor Jim Eagan, who with the auditing firm

sewer fund, agreed that rates could have been raised before given the fact that the fund has been operating on a tight budget. "It's possible that a rate increase could have been justified in previous vears." he said.

But Walters said increases were not needed until last year, when work finally began on the North Huron Valley project and the cost to individual communities became known.

"If the North Huron Valley system had not been implemented in the western suburbs, we could be looking right now at a 2-3-percent increase," he said.

Water and sewer rates have not been increased since 1982.

aside \$70,000 in working capital in 1992 to provide for emergency repairs, with that amount increasing with inflation each year after that.

The city made a \$55,000 payment to the sewer Plante & Moran has been reviewing the water and

The auditors' report assumes the need to set

Hospital may split facility

By STEVE KELLMAN Staff Writer

Northville Regional Psychiatric Hospital would become two separate facilities under a controversial feasi-bility study now being reviewed by the state.

The 787-page study, commissloned two years ago by the state Department of Management and Budget, recommends that the hospital be divided as part of a plan to match projected mental health service needs in the next five years with the necessary physical plant requirements.

The study is sharply critical of the state's mental health facilities, finding that the majority are in "fair" to "poor" condition. "Fair" condition was defined as needing to be replaced within five years, and "poor" as need-ing to be replaced immediately.

But Northville's major mental health facilities fared better in the study, which recommended that the psychiatric hospital be converted into two separate hospitals of 250-300 beds each.

Walter Brown, director of the Northville hospital, said he agreed with the underlying premise of the study. The one important thing, which I certainly don't disagree with, is that to be really efficient a hospital should serve about 250-300 people," he said. Given the Northville hospi-600 patients, he said, the hospital construction. would be a good candidate to become two facilities.

"Now, how to do that from a structural standpoint or an operational standpoint, I don't think that's been discussed yet," Brown said. "I know I certainly haven't discussed it."

State Sen. Robert Geake, R-Northville, who chairs the mental health appropriations subcommittee, agreed that splitting the hospital into two separate facilities would provide better patient care.

"Most mental health specialists feel now that mental hospitals should probably not be more than 500 beds," he said. "And since North-ville is still around 750 or so, it might be feasible to divide it into two hospitais, especially if we close (the psychiatric hospital in) Ypsilanti, which

we're now looking at doing. It would provide for better administrative control and more personalized care of the patients."

The study also recommended maintaining the Hawthorn Center's 120-bed facility for mentally disturbed youth, and advised considering future expansion of the Northville site with an eye toward eventual privatization. "The proposal was to phase out the two other children's programs . . . and then that would leave Hawthorn Center's children's program at full strength." Geake said.

Geake agreed that attempts to implement the study's recommendations could be controversial, and that none of the findings are in immediate danger of being adopted.

This is just a recommendation by the outgoing administration," he said. "Anything that costs money will probably be delayed because of the state's present budget problems."

Among the study's other findings and recommendations:

• The study confirmed the Department of Mental Health's projection of a decline in the need for mental health beds through 1995, and found that existing bed capacity is greater than that currently required by the state.

• The cost of renovating existing buildings to meet the criteria established for a new prototype psychiatric tal's current population of more than hospital exceeds the cost of new

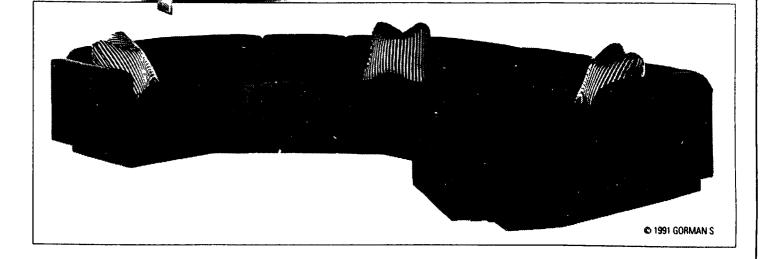
• The Clinton Valley Center in Pontiac should be replaced by a \$55 million prototype psychiatric hospital, and the Ypsilanti Regional Psychiatric Hospital and Muskegon Regional Center for Developmental Disabilities should be phased out.

· Facilities for emotionally disturbed youth should be combined, the Arnell Engstrom Children's Center in Traverse City and the Pheasant Ridge Center in Kalamazoo should be considered for privatization, and the York Woods Center in Ypsilanti should be phased out.

The study, which cost \$230,000, was written by Giffels Consultants of Bloomfield Hills, Chi Systems of Ann Arbor, and NBBJ Rosenfield of New York.



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Editorials

Thursday, January 10, 1991

The Northville Record

Our Opinions

School district faces an important 1991

Northville schools have a big year ahead. Property for a new elementary school was purchased at the end of 1990 and plans for the new building are already being developed. The district's Strategic Planning Initiative continues to be an important part of the planning process for Northville parents, teachers and administrators. Northville High School was also recently named an exemplary school by the state. But a few challenges exist for Northville schools to overcome before their continued success can be assured.

The Michigan Model will probably continue to be a big issue in Northville in 1991. The Michigan Model for Comprehensive School Health Education is a health curriculum that may be used to fill a state requirement that every school district provide a program for teaching health. The state-developed model has stirred up quite a controversy around the state, and 1990 saw the controversy spread to Northville.

Some parents in Northville and around the state feel the problem-solving exercises and relaxation techniques in the model violate their religious beliefs. They say the problem solving exercises do not teach absolute rights and wrongs. The relaxation techniques are based on Eastern religions and New Age thought, they say. The Northville Board of Education, the State of Michigan and Wayne County Regional Education Service

Agency have countered the claims, saying the model teaches traditional values and is in no way based on Eastern religions or New Age thought.

By now, both sides have been heard by most who care to hear them in Northville. Opinions have been formed and sides taken. The issue has the potential to divide a school district already shaken by a September millage election. The Board of Education needs to seriously consider some of the issues raised by parents with concerns about the Michigan Model. Allowing the parents to take their children out of Michigan Model activities they find objectionable would probably not end the controversy. But providing that option might at least ease some of the hostility forming between parents, administrators and teachers on both sides of the issue.

And the district may need a somewhat supportive and cohesive community when the state looks at school funding. Last summer, Northville lost \$1.3 million to state cuts in funding. For the first time, social security payments were declared "categorical aid," meaning they are subject to recapture by the state. Now Northville and other property-wealthy school districts must pay for their employees' social security benefits. The issue has gone to court, but litigation could take several years.

In September, voters approved a millage increase to take up the slack for one year. But if the state does not radically change the way schools are funded in the very near future, Northville residents could be expected to pick up the slack on a more permanent basis or face cuts in school programs.

September's millage election passed by a margin of 2-to-1, but with a growing discontent statewide and locally over property tax rates, Northville Public Schools have trouble counting on such support, especially with an issue like the Michigan model dividing voters.

The board needs to work with parents concerned about the Michigan Model on both sides of the issue. The parents may not have been involved in school issues early on in the strategic planning process, but they cannot be written off that easily. Working to help accommodate these parents can only help the board both in easing a growing controversy and finding the best educational means of serving their students which, in the end, is why they are in business.

High school deserves congrats for honor

Persian Gulf crisis hits home



Bob Needham

Even though I'm very proud of many things our reporters write here at the paper. I don't usually recommend reading a particular story above the others.

This time is an exception. I hope everyone reads the coverage, starting on page 1B, of local ties to service people serving in Saudi Arabia. I don't personally know anyone over there, but Cristina Ferrier spoke to many families who do.

And the result really brings home what's going on.

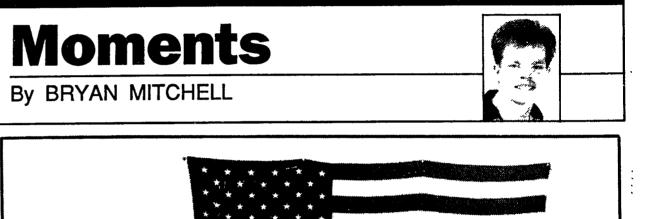
We owe special thanks for the coverage to Ettie Ann Hirth, who many of you know from Genitti's, where she works. She first suggested the idea to do a page of local service people serving overseas, and much of the final result is due to her input.

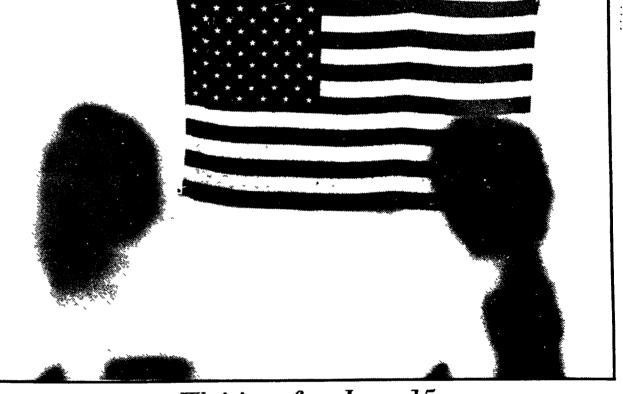
On the same day I read Cristina'a articles, I got a phone call which highlighted local ties to the Gulf even more. The call came from George Fillion of Northville. His son, Dan Fillion, is a civilian in Saudi Arabia, working as an engineer for Ramco Oil Company for about the past year and a half.

Dan Fillion came home for Christmas, then returned to Saudi Arabia. In Monday morning's paper George learned that Ramco employees had been issued gas masks. He was looking for more information; I didn't have any. But how striking that events overseas, and the immediate danger to people many of us know, extend even beyond those in the service.

This column isn't really going anywhere. I'm just another person thinking a lot about the Middle East these days. Let's hope and pray for peace.

Bob Needham is editor of The Northville Record and the Novi News.





What with all the end-of-the-year nonsense newspapers go through, and the winter vacation for the school district, we haven't yet had a chance to congratulate Northville High School on its latest honor.

Just before the holidays, NHS was among the elite group named as exemplary secondary schools in the State of Michigan. It takes a tremendous amount of work to achieve this recognition, in a couple of different ways. Simply applying for the award requires countless hours of administrative effort. But more important is the work put in by the entire high school community to create a school worthy of the honor in the first place.

Northville is such a high school. NHS has made great strides over the last few years, and this award recognizes the value of the school. Congratulations to the entire staff and student body.

Michael Preville Michael Jetchick

... Gary Kelber Sandy Mitchell Hope Lash

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Letters Welcome

The Northville Record welcomes letters to the editor. The letters should be issueoriented and limited to no more than 400 words. We reserve the right to edit letters for brevity, libel and clarity. The deadline for submission of letters is noon on Mondays.

Waiting for Jan. 15

Suzanne Hollyer

Donation makes a difference



I don't usually give my money away to just anyone. In fact, I am probably one of the few people who has never even donated a few dollars to the Jerry Lewis telethon for muscular dystrophy. Call me coldhearted, but I have virtually ignored all the pleas for money encountered in my 22 years of life. That is until I received a letter from the Southern Poverty Law Center. The Alabama center fights white supremacist organizations like the

White Aryan Resistance (note the acronym forms the word WAR) and the Ku Klux Klan. I somehow got on the SPLC mailing list. Racism bothers me more than almost every other societal injustice, but it is the one that I feel the most helpless about. Those who know me well, know that I dwell on issues like racism which may be considered a little less than normal in this day and age. But I am what I am, and I decided to send \$15 to the group.

Soon after I sent the donation, the center won a \$12.5-million settlement in a lawsuit against Tom and John Metzger, founders of WAR. The Metzgers were found to be responsible for the 1988 death of Mulugeta Seraw, an Ethiopian man living in Portland, Ore. Seraw, a student and father, had been kicked and hit with a baseball bat until he died in an unprovoked attack. Seraw's attackers had attended an organizational meeting of a Portland racist group called East Side White Pride where representatives of the Metzgers had encouraged violence against black and Jewish people.

The Metzgers argued they had a First Amendment right to free speech. The Southern Poverty Law Center argued that sending agents to Portland for the specific purpose of inciting violence was beyond First Amendment protection. The jury agreed.

I felt powerful. My \$15 helped dent racism. Most people daydream about winning the lottery or finding romance; I daydream about saving the world. Maybe it's a hazard of my

trade.

Thinking about my donation, I imagined a scene where a group of Southern Poverty Law Center lawyers were gathered. They received my \$15 money order. A cheer rose at the center I had created in my daydream. They had needed just \$15 more to file their lawsuit, and the day had been saved. The realist in me is scoffing at the idealist that created that twisted vision.

My money actually must have financed the onslaught of letters I have received from the Southern Poverty Law Center and nearly every other organization espousing a liberal cause in America and the world, the realist says.

Since sending the first payment to the center, I have received about five letters asking for more money. That's just from the Southern Poverty Law Center. They apparently sold my name to several other organizations in search of liberals anxious to part with their money. I have since heard from the Sierra Club, Amnesty International, Greenpeace, the National Organization for Women and the Natural Resources Defense Council several times each.

Recently, my mother has begun to receive phone calls for me from a Vietnam veterans group that is desperately seeking Suzanne, and her money. I am sure the amount of paper, labor and telephone service costs that have been used in efforts to contact me must have far surpassed the original \$15 I sent to the law center.

I feel a little guilty every time I throw away a request. The initial good feeling I got from giving a little money to a deserving organization is gone, overshadowed by a guilt created by my inability to do anything to end racism, save the earth, or encourage equality of the sexes.

Instead of spending my days saving the world, I spend them sifting through piles of mail. I hoped the idealist in me could be satisfied with sending a little money here and there to help advance the causes I most believe in. Instead the idealist is in hiding. The realist is smug.

I think it's time to make my second contribution. I know it will make me feel better. But this time I'll be smart about it. I figure if I send money anonymously, I can save a good cause a few dollars.

Reporting shows inconsistency

To the editor:

I'm puzzled why you have a dual standard in your "Police News" column.

viduals involved — or alleged to be in-volved. But you freely publish names Please explain the policy that has you of stores or locales - also allegedly involved.

read your Dec. 24 issue. Piece after volved. In the game of Clue, the rules piece refers to people "charged" or are very clear — the information who "told" police, or who "reportedly" must include the deed (i.e., weapon), did some misdeed. In all cases, no names - presumably to protect potentially innocent people and, pos-

sibly, to protect you from libel suit. However, the contrast in naming places: Southfield man, Detroit man, Northville woman, Lansing, Far- Airport plan mington . . . and stores: Vic Tanny, Red Lobster, etc.

Why name the places? To allow the reader to be more wary of them? If so, flawed reasoning why not also print peoples' names? My point is your inconsistency. Peo- To the editor: ple and stores both have reputations to protect. And you've chosen to do half of that in cases of non-proven police news.

The contrast is the greatest in your in the last 30 days." You follow that taxpayers to state taxpayers.

Letters

You do not publish names of indi- bit of indefinite news with, "She feit it naming the alleged locale in a story like that — and at the same time, not This contrast struck me when I advising the readers of the person inthe place and the person. Your standard shouldn't be any less. Richard Brown

arises from

One of the stories in the Dec. 20 interesting statements from State his introduction of legislation trans-"Auto Keyed" piece — a woman re-ported damage to her car "some time obligation from Plymouth Township

Maurice Breen, Plymouth Township supervisor, has been trying to purchase the airport, which is in Canton Township, with \$4.1 million (as a starter) of public funds. He promises that he will not use Ply-

mouth Township funds. Mr. Breen is reported by the Community Crier of Aug. 22, 1990 as stating, "Saving Mettetal would prevent the airport site from being developed commercially, which would help keep traffic counts down in the township." Expensive traffic control.

In order to effect this purchase, a federal grant of 90 percent (\$3,690,000) could be obtained if Plymouth Township taxpayers put up 5 percent (\$205,000) and state taxpayers the other \$205,000.

Sen. Geake's cooperative gesture would allow the state taxpayers to put up the whole \$410,000. He states in the Record, "Costs to local residents would be minimal." Since any local resident that I know of is simultaneously a federal, state, and a local taxpayer, local residents would be involved in paying the full shot.

Sen. Geake is right in one respect.

Mary Ellen King/Northville Youth Assistance

Poem contains wisdom on letting go

In one of my holiday cards, I received a poem that was written by Father Robert Gehring. I feel that the poem contains words of wisdom that most everyone can benefit by.

LETTING GO

To let go doesn't mean to stop caring, it means I can't do it for someone else. To let go is not to cut myself off, it's the realization that I can't control another. To let go is not to enable, but to allow learning from natural consequences. To let go is to admit powerlessness, which means the outcome is not in my hands. To let go is not to try to change or blame another;

Tim Richard

I can only change myself. To let go is not to care for. but to care about. To let go is not to fix. but to be supportive. To let go is not to judge, but to allow another to be a human being. To let go is not to be in the middle arranging all the outcomes, but allow others to effect their own outcomes. To let go is not to be protective; it is to permit another to face reality. To let go is not to deny but to accept. To let go is not to nag, scold, or argue, but to search out my own shortcomings and to correct them.

To let go is not to adjust everything to my desires.

In comparing the purchase to fund-

ing golf courses and parks, he recog-

nizes the airport as a recreational fa-

cility. Unfortunately at a cost of \$4,100,000 with 105 tenants, this at

\$39,000 per tenant, is very expensive

As the country slides into a reces-

sion with massive state and federal

deficits, Sen. Ceake and Mr. Breen

seem out of touch with the require-

reports that while Northville Town-

ship has not been approached to par-

ticipate in the Mettetal purchase at-

tempt, Supervisor (Georgina) Goss

'agrees with Breen's contention that

control of Mettetal will protect the

"We have determined that the exis-

attempt is based on some very ques-

area from Metro Airport traffic.

over Canton Township."

some close scrutiny.

In a companion story, the Record

recreation indeed.

ment for economy.

states

but to take each day as it comes. To let go is not to criticize and regulate anyone but to try to become the dream I can be. To let go is not to regret the past but to grow and live for the future. To let go is to fear less and love more.

If you need someone to talk to about "letting go" or any other subject, call Mary Ellen King at 344-1618.

Mary Ellen King is the director of Northville Youth Assistance.

Archer might be more of the same

"A breath of fresh air," said a Detroit columnist, referring to Dennis Archer's decision to leave the state Supreme Court and presumably get into Detroit politics. He had it wrong. Archer may not be as foul-mouthed as De-

troit Mayor Coleman be a slicker orator, but

tional television and radio networks concentrated their coverage of that final World Series victory on burning police cars and isolated acts of assaultive behavior . . .

"But was it really necessary for the news media to focus nearly all their attention on the actions of these few and virtually ignore the yearlong efforts of the Detroit Tigers, the support and enthusiasm of the fans and the demonstrated pride of the city of Detroit?

Then, as if to add insult to injury, was the city of Detroit the only city in the United States public information. to experience 'Devil's Night' on Oct. 30? . .

take offense at it. If my paper is inaccurate or clumsy, blame my paper, not "the media."

Third, "Devil's Night" is indeed a Detroit phenomenon. People from outstate and other states say they never heard of "Devil's Night" until they got to the Detroit area. Editors on national news desks say the same.

'Devil's Night" is absolutely a news story, in the category of a plane crash or teenagers getting killed in a car wreck. It's not a fun story, like schools or business or politics. But it's

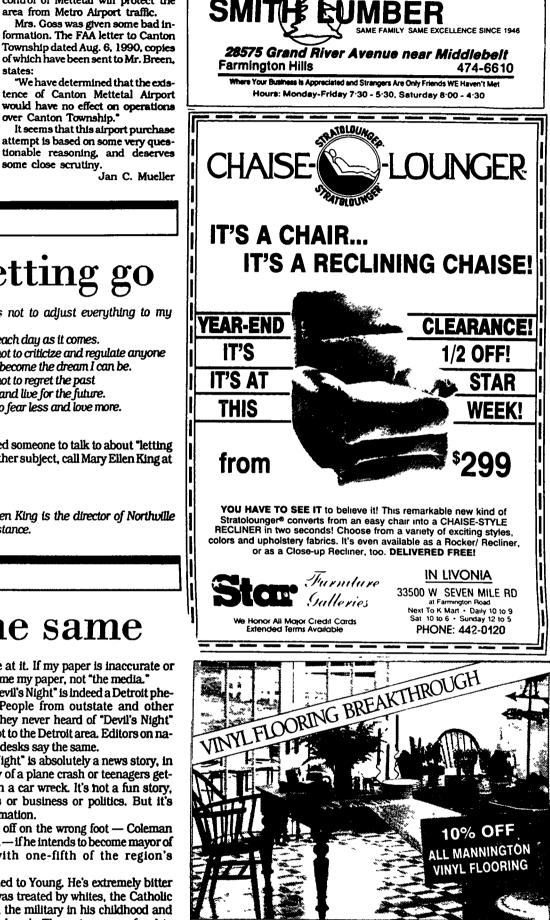
Archer is off on the wrong foot - Coleman

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edition of the Record contained some Sen. Robert Geake. He was justifying

otherwise Archer may represent little change.

I've already written several times about how Archer and Justice Michael Cavanagh constitute a two-man, extremely left wing on the Michigan Supreme Court, going hard on business in civil cases and easy on defendants in criminal cases.

But let's look at Archer's marked resemblance to Young on another issue.

In December of 1984, Archer was president of the State Bar Association and filled a page in the Michigan Bar Journal magazine. He wrote about the elation which 52,000 people inside the stadium and 10,000 to 20,000 outside felt at the Detroit Tigers' World Series victory.

(O)ut of all these, 35 to 75 individuals, mostly from the suburbs, helped to destroy the image of Detroit," he wrote.

"Newspapers across the country and na-

When fire department crews from other cities were called to help fight a few fires in Detroit, national networks resurrected 'the 1967 riots."

Like Young, Archer first shifts attention from the problem (destruction of police cars and other property) to the messenger. Remember, the vandals were the culprits, not the news media.

Second, Archer paints metropolitan newspapers, community newspapers, news magazines, radio, local television and network television with the same dirty brush -- "the media."

What would you call statements like: "Jews are mercenary," "Arabs are sneaky," "blacks are shiftless," "Italians are mobsters"? Bigoted, right?

It's equally bigoted of Archer to make a blanket statement about "the media." I for one

Young's foot - if he intends to become mayor of the city with one-fifth of the region's population.

I've listened to Young. He's extremely bitter at how he was treated by whites, the Catholic schools and the military in his childhood and young manhood. There is cause for his bitterness

In 17 years as mayor, Young has never set foot in a meeting of the Southeast Michigan Council of Governments. He blames Detroit's and his personal political and legal problems on "the media."

Neither Detroit nor the seven-county region can afford a continuation of Young's bitterness, isolation and media-bashing.

Detroit's mayoral election is three years away. Archer has time to clean up his act.

Tim Richard reports regularly on the local implications of state and regional news.

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Second Annual

Northville Record and Novi News

RESTAURANT POLL

Which restaurants in the Northville/Novi area are the most popular? Help find out by filling out this ballot.

The Rules:

1 Only restaurants in Northville/Novi area are eligible to be mentioned on your ballot.

2 To help us avoid ballot-box stuffing, each ballot must include your name, address, and phone number. Ballots without this information will be thrown out. 3 Only ballots clipped from the newspaper will be

accepted Photocopied ballots will be thrown out. 4 Mail your completed ballot by Feb. 1 to: The Northville Record/Novi News, 104 Main St., Northville, MI 48167. Or drop it off at our offices. 5 Poll results will be published Feb. 21.

6. One ballot will be selected at random, and the winner will receive dinner for four at the Novi/Northville restaurant. (HomeTown employees and their families are not eligible for the free dinner)

The Categories

Best Overall Restaurant						
Best Inexpensive Restaurant						
Best Service						
Best Breakfast Restaurant						
Best Sandwiches						
Best Desserts						
Best Atmosphere						
Best Pizza						
Best Burgers						
Best Seafood						
Best Ethnic Food						
Best Fast Food						
Best Soups						
Best Steak						
Comments						
Please note The following name and address blank must be filled out Ballots without this information will be thrown away						
Your Name						
Street						
City						
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1

Bell discusses top school issues

Continued from Page 1

BELL: We have determined in the past year, again going back on reflec-tion on what's happened just from the positive things that we've seen come through, the high school exemplary classification. (Northville High School was recently designated one of 15 exemplary secondary schools in the state.) Eight, nine years ago the high school image was not strong in the community. People would say, 'Yeah, I like the Northville schools, but the high school needs some work." For a variety of reasons, the primary of which the building itself was falling down around our ears

I think that the recognition given to the high school was reflective of eight years of work by the staff, by the administration and the parents. That's one of the few high schools around where you will find parental involvement in everything going on, in-cluding this exemplary school thing. which is one of the reasons it's as good as it is. So, I guess that has to be one of the major achievements.

The reopening of Cooke without a hitch. Instead of having one great middle school we have two great middle schools, and they're both functioning very well. I think that, as that goes, to close a school and then reopen again and each time to improve education in the process, I think is a tribute to all the people who worked on it.

Our ongoing programs. The move with the strategic planning, the steps in the strategic plan, the implementation of the plan, the realistic approaches to quality of education in this community. That's got to be something the community should look upon with pride. There are a lot of school districts that don't have that and consequently are floundering in the process.

RECORD: What do you expect to be the biggest issue for Northville schools during the next year?

the same problems. Funding is a mahas to be directed toward funding as opposed to excellence in programming. Fortunately, I have other people who deal with the excellence factor. Dolly (McMaster, assistant superintendent for instructional services); the building principals; Bill Hamilton (director of instructional

There are the uncertainties of the economic situation as it implicates of the dire predictions of recession,

now that the community-staff committee has worked through. That's going to be an exciting project unlike anything we've ever done before. We've done renovation of a building, but this is our first chance to come out and say, "Let's not try to repair or replace something that didn't work in the first place. Let's decide what is the future of education and try to build around it."

The continued success of our preschool program is one of, I think, our strengths. The future includes a need for that program. Our economy is such and our social standards are such that the two-worker home is no longer uncertainty, but a realistic thing. That's going to happen. People have their kids they're out six months and they're back on the job, and consequently the need for early childhood and preschool programs is not going to go away. It will continue, and the new building will have a center for that.

RECORD: The school district has until the end of this school year to prove that non-aversive behavioral techniques will help Northville special education student Terry Phelan as much as the SIBIS (Self-Injurious Behavior Inhibiting System) his mother and his doctors originally wanted him to use. (Phelan has a disability that causes him to strike his head over 100 times a minute. The SIBIS dispenses an 85-volt shock whenever its wearer's head is struck.) Do you think the district's treatment will be proven as successful as the SIBIS?

BELL: I think that's pretty much already decided. The kid has progressed far beyond the charges of the experts in that field. And our judgement has been proven to be right in the first place. And Terry is a changed person. I was just over in that building this morning. He's reached a high percentage of the goals we set for

BELL: ... One of the major

We're compared with the Japan-

If we look at American society, the Horace Mann ethic says, "I will go out and I will prove myself, and I will walk across what ever I have to walk across to get to the very pinnacle, the top. And watch out who you step on on the way up because you might meet him again on the way down. That's kind of the way our society has trained kids, and it's the way we structured schools to some degree. In a classroom, for instance, you

sat in the classroom and you were graded according to what we call a bell curve . . . Some kids had to pass, and some kids had to fail. If you were lucky to have three or four dumb kids in your class, it made you look better and your average was, you know, you had a better chance of having an A. Your goal was to get to the top of that. To get over here on the top of that bell curve and get that A. Which was great; learn all you can.

But it was a given that there were going to be a couple of wipe-outs, and

you're just going to write those off. If we're really going to be competitive on a global scale, we're not going to be able to discount the bottom end of the curve. We're going to have to keep at it until those kids succeed. When we start restructuring the high school with that kind of a concept in mind, that there is no room for failure

in a global economy. I have to take it back to my days of conducting an orchestra. I couldn't deal with my orchestra on a bell curve because if I was going to say that there was going to be a certain number of fiddle players there who weren't going to be able to play the music no matter what, and consequently I was going to take them into a public performance and they were going to be making very bad noises and mess up the performance. Couldn't deal with that. We hired the director, and the other kids in the orchestra would work with those people in order to pull them up to the level of the others. See, that's the concept. If you want to direct that concept into public education, that adds a whole different tone to it than what

the process.

do this or that.

bell curve?



BELL: No, not necessarily. Teachers have their own grading standards, but we're working toward a re-structuring in the high school. We're going to be doing a lot of things in Ja-nuary... It will be a very important tone-setting exercise for the com-munity when we start talking about where we're going with the restruc-turing. As we always hope to be, we will be on the cutting edge of the re-structuring movement. We already are in our elementary and our middle schools. That's why they're valued where they are. The high school, exemplary school (designation) is for what's happening in high school's across the state right now, at the cutting edge. But we want to go beyond that, and we think we can. We think the community will support that.

RECORD: Do you consider the district's Strategic Planning Ini-tiative to be on the cutting edge?

BELL: The strategic plan is going to keep us on the cutting edge. That's where the demands from the community are put into voice form. Now, there will be bumps in the road periodically, but that plan keeps us on the path.

RECORD: Do you see the controversy over the Michigan Model dying down in the next year in Northville? (The Michigan Model for Comprehensive School Health Education is a health program used by Northville schools to fill a state requirement that Michigan school districts have a health curriculum.)

BELL: No, I don't think it will go away. We're dealing with people with sincere concerns, and we will do our best to deal with them. My statement the other night pretty much said it. There is a limit to the degree to which a school district can provide a program that meets the orthodoxies of all of its constituents. There's a limit.





By CRISTINA FERRIER Staff Writer

you know Jeremy Kitchen? He's a 1988 Northville High School graduate who attended Ferris State University.

He's a March 1990 honor graduate of the Army field artillery school in Fort Sill, Oklahoma. Last October he was awarded an Army achievement medal while stationed in Amberg. West Germany.

If you know him, maybe you'd like to write to him. He arrived in Saudi Arabia Dec. 9. That's when he wrote the above letter to his parents. On Dec. 12 he was sent to what will be the front line if war breaks out.

"I'm just waiting to see what's go-ing to happen," said Jeremy's mother, Gloria Loudy of Northville. The scary part is not knowing what might happen on Jan. 15."

Jan. 15 is the United Nations' deadline for Iraqi leader Saddam Hussein to pull his troops out of Kuwait. After that date, President George Bush has threatened to use force to get him out.

"He's right on the front line. He's right on the Kuwait/Iraqi border, so all the worst things go through my mind.

If you'd like to write to Jeremy, or any of the following service members, the addresses are listed at right.

The phone rings constantly at Ginny Hathhorn's Northville home. She, along with Sue Pittonet, is co-

founder of the Northville branch of the Michigan Military Family Support Group.

Her son, Tom Strickland, was in the Mediterranean on an aircraft carrier last August when the Middle East crisis began.

"When this broke out, they immediately sent him to the Gulf," she said. "I was going crazy. I didn't have anyone to talk to."

She was watching TV when she saw someone featured on a local news program whose son was on the same ship. She later discovered it was Pittonet, also of Northville. Her son is Mike Beachman.

The two of them got together, and soon after the support group was

born. "We started on a Thursday night, and that Sunday we had 35 people in my back yard," she recalled.

The support group provides an outlet for friends and family members who want to talk about their hopes and fears for their loved ones in the Middle East. It also has become a great place to find answers to questions.

"If you really want to do something, you can do great things in numbers," she said.

Tom Strickland and Mike Beacham are now back in the United States, unless war breaks out in the Middle East, in which case they will probably be sent back.

"I don't want him to go," Hathhorn

said. "I feel crazy, worried sick."

Hathhorn and Pittonet are still involved in the support group. The biggest fear of the group's members, Hathhorn said, is "not knowing. You hear they're doing OK; you hear the morale is down. You wait."

The support group meets the second Friday night of each month at St. Paul's Lutheran Church in Northville. The next meeting is tomorrow at 7:30 p.m. For more information call Hathhorn at 349-0996 or Pittonet at 348-0703.

Waiting is getting difficult for all of the local families of people who have been sent to Saudi Arabia as a part of Operation Desert Shield. And, said

ting difficult for the servicemen and women there, too.

is there as part of her duties in the Navy.

Do you know Carol Stoner? She's a 1982 Northville High School graduate and a 1988 Michigan State University graduate with a degree in nursing.

"She joined the Navy, and this is part of her job," Patricia explained. hope there's a peaceful solution. That would be the best thing that could



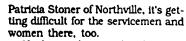
BRENT DANIELS



SEAN HARDING



MARK SCHAPER



She knows, because her daughter

Of course we're concerned and we happen."

Continued on 2



JIM LA PRAD

Here's where to write:

If you know any of these local people who are a part of Operation Desert Shield, a letter from you might take the edge off their waiting game. Here are their addresses:

Kitchen, Jeremy, PFC 377-70-8127 HHT 3/2 ACR (FSC) Operation Desert Shield APO New York, NY 09759

Tom Strickland **USS** Eisenhower CVN-69 Division 01-03 Dept. ASWM FPO New York 09532-2830

Mike Beachman USS Eisenhower VF-143 NAS Oceana Virginia Beach, VA 33460-5220

Carol L. Stoner 386-84-4098 Ward 2, Fleet Hosp. 5 lst MEF FPO San Francisco, CA 96608-5409

Continued on S

In Our Town

Northville garden club set to meet at member's home

The Northville branch of the Woman's National Farm and Garden Association will meet Jan. 15 at noon at the home of Erika Luiki, 15835 Portice.

Enka will present a program entitled "Erika's Collec-tion and Horticultural Forum," so she will be hosting the meeting as well as putting on the program.

The social committee will also be meeting. The social committee is comprised of Barbara O'Brien, Arlene Anderson, Polly Kelly, Helen Single, Carrie Konrad and Inge Knost.

Collection Established

A collection has been set up for the family of Michael Calleja, a 10-year-old Northville boy who died Dec. 12 when he was hit by a car on Seven Mile Road. Anyone wishing to contribute may send money to Civic Concern, 215 W. Cady St., Northville, in Michael's name. For more information call them at 344-1033. Donations can also be dropped off at the Northulle Record office, 104 W. Main St., Northville.

Northville Newcomers

Northville Newcomers will hold a Craft Night Thursday, Jan. 31 from 7-9:30 p.m. at First United Methodist Church.

To reserve a spot, mail a check for \$7.50, payable to Northville Newcomers, to Paulette Zizza, 19318 Scenic Harbour Drive, Northville. There are 35 reservations available.

Participants will go home with a completed paper twist Easter bunny. Bring scissors, tacky glue or hot glue gun and a ruler. Dessert and beverages will be

Single Place

Single Place will present a special talk on depression with Dr. Hiten Patel Wednesday, Jan. 16 at 7:30 p.m.

Depression is a word that is used by many people and yet very few people really understand it. Depression will affect at least one-third of the population in the United States at one time or the other — or some family member will be touched with someone in their family who has depression.

Depression is a complex mood disorder involving the entire psychobiological organism. It is characterized by persistently negative views of the self, world and future.

Single Place will also present a series of workshops on children and divorce beginning Jan. 23 and running through March 6. The workshops are designed for children in kindergarten through eighth grade.

Divorce for children may be the most traumatic event of their young lives. However, this doesn't mean that children from divorced families can't lead happy and productive lives. Divorce is difficult to talk about, vet talking about it helps children to realistically accept their parents' divorce and concentrate on the positive aspects of their families.

The workshop costs \$40 per child and is limited to 16 children. There is a limited amount of scholarship help available, and Single Place will provide scholarship help for anyone who needs it.

The workshop will be conducted by Susan Anker, a school social worker formerly with the Farmington School District, and Suzanne Unger, a school psychologist.



Historic Presentation

The Salem Area Historical Society recently presented the Northville Public Library with two copies of a reprint of a book on the history of Washtenaw County, which was origi-

nally published in the late 19th century. Pictured, left, is Library Director Patricia Orr receiving the book from Historical Society member Jim Melosh.

Families: waiting for news is hard

Continued from 1

In letters home, Carol has said she's busy and her ward is full. "But it's difficult for women over there, particularly, because they're not allowed out among the civilians," Patricia said. "They're not allowed to drive and they're not allowed to go into town unless they're escorted and then they have to be covered. She's not allowed to leave, except to a recreation camp. It's kind of isolated.

"She said we probably know more about what's going on, world-wise, than they do."

Maybe you know Brent Daniels, a 1987 Novi High School graduate who pitched for the 1987 KVC Champion Novi Wildcat baseball team.

Brent joined the Marine Corps in October 1988 and was stationed at Cherry Point, N.C. until Aug. 23, when he left for the Persian Gulf on the USS Nassau.

"He wanted to go. He volunteered to go," said Brent's mother, Barbara Daniels. "His division asked for volunteers and he volunteered."

As the Jan. 15 deadline approaches, Barbara said she is be-coming "a little more apprehensive," but she is still very supportive of her son

"And we support President Bush's she added. "Of course. cision.

"His attitude has always been really good — mentally really prepared. I think they're more worried about people at home. They want us not to worry," she said.

"I'm not a real worrier. I feel at peace about it for some reason. I know a lot of people are scared to death. But deep down, I feel it won't break out right away."

Dennis Edens of Northville knows his daughter, Theresa Mason, is worried about her family at home. When she was sent to Saudi Arabia last August she left behind her 2-month-old baby.

Edens is proud of Theresa, he said, but mostly he hopes for a peaceful solution to the Middle East crisis so she can rejoin her husband and child.

"She called the day after Christmas," he said. "She's getting used a little bit - to the conditions there. But she misses her husband and her

baby. The waiting is the hardest part. "We miss her terribly," he added. "I wish we knew exactly what was going on. I just hope it's not another Vietnam . . . I was there, myself."

Sean Harding is a 1987 Novi High School graduate who tells people that his Army position as crew chief of a

coming back to the United States Oct. 31 for a new assignment in Kentucky. He had plans to attend a university and begin work toward a bachelor's degree. Instead, he was sent to Saudi Arabia.

"He's a lover, he's not a fighter," his father joked. "But (his attitude) is that he's signed a commitment and he knows he has to fulfill it.

"He's a sharp boy. He knows every cubic centimeter of that helicopter. He knows what he's doing," Harding added.

"If there is a war, there are going to be casualties. The Chinook is a very big bird - very agile and fast, but at the same time it's a prime target for a missile.

"Right now we just want everyone safely home."

Jim La Prad is the son of James and Colleen La Prad of Northville. He attended Catholic Central High School in Redford and St. Viator's Boy's High School in Illinois. His sisters Lisa, Jeannine and Susanne all attended Northville High School.

Jim, a Marine, is commander of a mortar platoon that left San Diego for the Persian Gulf Dec. 1.

are very much like Jim, and we should be very proud of our armed services and our fine young leaders who are willing to give so much."

"We feel the majority of the military

Marge Dingman's son, Scott Ding-man, is in the Persian Gulf. He is a 1976 Northville High School graduate who's been in the Navy for over 10 years.

"I have two sons in the service, so you come to expect this kind of stuff. but this is the closest we've been to any danger for any of our kids," Marge said. Her other son is in Korea.

She is upset by reports of slow mail service to her son and others who are part of Operation Desert Shield.

The mail situation is so screwed up," she said. "I write every week, and my letters are four weeks late getting to him. There are lots of reports of slow mail.

"That makes me so angry, because those letters are the only things keep-ing these people going over there."

"One of the comments Mark made when he was in Panama was that the longer he was there, the less mail he got," said Nancy Schaper of Novi.

Mark Schaper joined the Navy immediately after graduating from Novi High School in 1988, Last October he

Avoid sending pork or referring to dogs

When mailing letters or packages to military personnel in the Middle East, you should keep the following tips in mind, according to the Michigan Military Family Support Group:

• Current weight and size restrictions are 70 pounds and 108 inches girth (distance around length, width or depth)

• Use a sturdy carton and pressure-sensitive tape with some form of cushioning to protect the articles inside. Do not use masking tape, scotch tape or duct tape to wrap packages. The post office will not accept them. Use packing tape or strapping tape.

• Print the service member's name and address on the lower right corner of the package on one side only. It should include member's name, rank, service number, military unit and address, which is available from the member's base in the United States.

 Put return address in the upper left-hand corner of package and also include return address on piece of paper inside the package.

 Remember the hot temperatures of the Saudi Arabian climate regularly exceeding 100 degrees in the summer, but currently more moderate - when considering what to send the troops.

• Attach a parcel post customs declaration form (2966-A), available at the post office, to all packages. The purpose of the declaration form is to list, on the outside of the package, the contents. It is recommended that you do not do anything unusual to the outside of the package to draw attention to it. The rule of thumb seems to be that the more usual your parcel is, the easier and faster it passes through customs.

The post office does not recommend popcorn for fillers. It can draw bugs, and the oil/grease it's popped in can soak through the container

we're worried about them all."

Corinda McMahon said she believes the members of the military involved in Operation Desert Shield are more worried about their families at home than they are about themselves.

Do you know her son, Thomas Brown? He's a Novi High School graduate, Class of '88.

"He's on a ship," McMahon said. "He was there (in the Persian Gulf) for a while. Then he was in the Philippines over Christmas, then he called and said he's going back to the Gulf.

Chinook helicopter "keeps him up in the air." Do you know Sean? Apparently a

lot of people do. "He has been very appreciative of the people who have written and sent things to him," said his father, Rev. Leslie Harding.

He's been getting letters from old friends from the Novi Wildcats marching band as well as his church, Holy Cross Episcopal, and an entire elementary school class. And those letters do a lot toward keeping his spirits high.

Sean, who was formerly stationed in Germany, was looking forward to

After graduating from Notre Dame on a NROTC scholarship, Jim was commissioned as a second lieutenant and chose the infantry because, his mother said, he wanted to work with young people.

While in the field, Jim became a Eucharistic minister in the Catholic Church. If a priest, minister or rabbi were not near on Sunday, Jim and another Marine would hold a prayer service for the men in the field.

"He has a deep-rooted faith, trust in God, and a very strong belief in his country and working for and with his fellow man," Colleen La Prad said.

Food Source One is available through physicians and pharma-cies without a prescription because it is not a drug and contains only natural ingredients already known to be safe. Copies of the

completed a 15-month tour in Panama and is now assigned to the USS MacDonough in the Persian Gulf.

Do you know Mark? Nancy said she hopes some of Mark's old high school friends might see this article and write to him.

'I'm very proud of him. He signed up to do his job and he's doing it. I'm proud of him for staying with it. He was 17 when he enlisted - that's awfully young to make that type of decision. But he enjoys being in the service," she said.

"I just wish (the 15th) would hurry up and get here. Nobody wants it to turn into a war, but the waiting is so hard. And it's even harder on them."

making the address hard to read, if not impossible. Use plastic foam "popcorn" or newspaper for fillers instead.

• When sending mail to a military address, the U.S. Post Office is only responsible for the package until it reaches the APO or FPO. The package then becomes the property of the military postal system. The U.S. postal system cannot control delays after the APO or FPO receives the package or mail.

• DO NOT SEND religious material, pornography, revealing photographs, pork or pork byproducts, radio transceivers, cordless phones, firearms or alcohol. The Saudis will not allow the delivery of items containing any of the above. They are also sensitive to any references to dogs, including pictures of dogs, according to Armed Forces Radio and Television.

 You can call your local post office with any questions you may have. The Northville Post Office number is 349-0300; the Novi number is 349-2100.

ADVERTISEMENT Weight Loss Surprises Researchers people A Daviona Beach Florida woman fighting a weight battle for 12 vears used the product on the recommendation of her physician and lost 30 pounds She stated. "Not only have I lost 30 pounds but my cholesterol has dropped from 232 to 143 1 have two closets full of clothes which have not fit me in two years that I can now wear "In a separate report a telephone in-terview revealed that a Wilmington North Carolina pharmacist lost 14 pounds in 15 days on the product and was never hungry food Source One to enable through observation and observa-

WASHINGTON-A nutrition organization was hopeful that a nutritionally complete "hi tech" food tablet would help erase world hunger problems until a study revealed that one of the in-

world nunger problems until a study revealed that one of the in-gredients could cauve significant weight loss Researchers in Europe found that an ingredient in the aptly named produce Food Source One actually caused people to lose weight even though specifically instructed not to alter normal cating patterns according to one study published in the presu gious British Journal of Nutrition Researchers in an earlier study had speculated that the weight loss was due to a decrease in intestinal absorption of calories While the devicionment of Eood Source One a project of Na-

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ALLEN PARK	DETROIT	HOWELL	OAK PARK	SOUTHGATE	TRENTON
Allen Park Drugs 528 Allen Rd 383-5200	Devonshire Drugs 16037 Mack Ave 88 1-0478	Demon Drugs 1121 E. Grand River 546-8700	Lincoln Drugs 25901 Coolidge 543-7847	Northline SAV MOR 13894 Northline 285-9496	West Grange Pharmacy 3390 West Rd 676-6622
South Outer SAV MOR 23170 W. Outer Drive 274-5670	Heisler Pharmacy 15165 Gratiot 521-4800	LINCOLN PARK	Task Drugs 23170 Coolidge 398-5566	SOUTHFIELD Phil B. Pharmacy 20095 W. 12 Mile	TOLEDO Hampton Drug 3880 Secor Rd
BERKLEY	Millender Center Phcy 333 E. Jefferson Ave	2317 Fort Street 386-1222	PLYMOUTH	358-3336	(419) 473-1407 WASHINGTON
Baker & Pharmacy	961-2325 Morang Pharmacy	LIVONIA	Beyer Friendly Drug 1100 W. Ann Arbor Rd	ST. CLAIR SHORES	L & L Drugs 58952 Van Dyke
41-2981	12400 Morang 839-3020	Burton Hollow SAV MOR 17176 Farmington 427-9600	453-4400 Pontiac	26529 Mach Ave 778-3300	781-3300 WATERFORD
lerkley Drug 1117 W 12 Mile 543-9610	Trio Drug Store S602 W. Vernor 554-2662	MT. CLEMENS	Popones & Pharmacy 904 University 332-0357	Al s Drugs 24720 Harper 777-6130 Rollie Drugs	Poponea's Pharmacy 1116 West Huron 681-6777
LARKSTON	DUNDEE	39023 Harper 463-4565	RIVER ROUGE	21444 Harper 776-6122	WEST BLOOMFIEL
ronder Drugs 789 Ortonville Rd 25-5271	Wheaton Pharmacy 115 Riley 529-2246	Garfield Discount SAV MOR 41770 Garfield	Rouge Drug Store 10517 W Jefferson 842-2080	STERLING HEIGHTS	2110 Wélnut Leke Rd 626-5202 WESTLAND
EARBORN	EAST DETROIT	286-9100	ROCHESTER	38964 Dequindre 939-8360	Checker Drug
EIGHTS Hecker Drugs 41 Telegraph	Medicine Post Pharmacy 18243 E 9 Mile 775-6100	40480 Hayes 263-4900	Lytie Pharmacy 4' Main St 651-8511	939-8300 Frank's Pharmacy 43071 Hayes 247-5411	190 S. Wayne 728-5200 Family Drug Mart 1930 Venoy
74-5300	HIGHLAND	NOVI	ROYAL OAK	SYLVANIA	721-4884
ward Drugs 190 Van Born 92-2520	Huron Valley Pharmacy 1177 S. Millord 887-1991	Novi Drugs 24025 Meadowbrook 349-2020	Royal Oak Food & Drug 1325 E 11 MHe 547-8440	Lindau Drug 5445 N. Main (419) 882-2791	Westland Maple Pharmacy 34500 Ford Rd 729-2200





Ginny Hathhorn, above, is one of the founders of the Northville branch of the Michigan Military Family Support Groups. The group is open to all friends and family members of service members that have been sent to the middle east as a part of Operation Desert Shield. For more information about the group call her at 349-0996.



Addresses listed for local service members overseas

Continued from 1

L/CPL Brent Daniels 378-92-8377 VMA-331. AIMD, SE MAG-40, 4th MEB FPO New York, NY 09503-0527

L/CPL Thomas Brown 368-86-6102 USMC *C* Co. 1/4 3rd PLT. 13th M.E.U. FPO San Francisco, CA 96694-8413

E4 Theresa Mason 363-96-7001 HHC 197th Support Btn. Operation Desert Shield APO New York 09315

SPC Sean A. Harding 370-94-4507 Operation Desert Shield B. Co. — 12th AVN BDE Task Force Warrior APO New York 09849

lst Lt. Jim La Prad 357-70-0164 USMC 81 Plt Cmdr Wpns Co. 3/5 5th MEB DET (P) FPO SF 96693-8541

HM2 Scott C. Dingman c/o Ancillary Services USNS Mercy T-AH19 FPO San Francisco 96672-409

We still want photos, etc.

If you know someone with local ties who is stationed in the middle east as part of Operation Desert Shield, and that person was not included in today's feature, please drop us a line. We will continue to print addresses and photographs of local service members stationed in the Middle East.

We are also interested in printing letters from the Middle East. If you have a letter from a service member that you would like to share, please let us know. Contact *The Northville Record* at 349-1700. Ask for Bob Needham or Cristina Ferrier. Mark Schaper MM3 386-74-3165 USS Mac Donugh DDG 39 M Div. FPO Miami, FL 34092-1257

Here are the addresses of more people, not mentioned in the article, who have local ties. They, too, would probably appreciate some mail:

Pvt. Rick Russell 563-88-2904 A Co. 8th Engr BN 1st Cav. Div. APO New York, 09306-0150 (Russell, of Pensacola, Florida, is the nephew of Nancy and William Welsh of Northville)

Carl J. Kinzel HIMS 364-8000-20 USS Shreveport LPD-12 Medical Department FPO New York, NY 09587-1714 (Kinzel, in the Navy on a medical ship, is a 1977 graduate of Northville High School) SRA Robert McNamee

51CCS APO New York, NY 09852 (McNamee, of Trenton, is the nephew of Jean and Matt O'Leary of Northville)

Letters to Saudi Arabia can also be sent to "any service member." To send such a letter to an Army or Air Force member, address it as follows:

Any Service Member — Army/Air Force Operation Desert Shield APO New York, 09848-0006

To send such a letter to someone in the Navy or Marine Corps aboard a ship in the Saudi region, address it as follows:

Any Service Member — Navy/Marine Corps Operation Desert Shield FPO New York, 09866-0006

	700
ST. KENNETH CATHOLIC	SHEPHERD KING CHA
CHURCH	(L.C.M.S.)
14951 Haggerty: South of Rive Mile Road Weekend Uturgies Saturday: 4.30 p.m Sunday 8:00 a.m 10:00 a.m 12:00 noon	NOVI MEADOWS SCHOOL On Taff Rd. Near 11 Mile Road 3 Sunday Worship & School 10 a.m. to 1
Holy Doys of Obligation 10 cm & 7 pm	Mark Schudde Pastor
Church 420-0286	Roy Kronsbein, Deacon
OPEN DOOR CHRISTIAN	FIRST PRESBYTERIAN CHU
CHURCH	OF NORTHVILLE
145 N. Center Northville Sunday & 15 a.m. Family Bible Institute Sunday Wonhip 10:00 & 11:00 a.m.	200 E Main St. Northville Woship & Church School 9:30 & 11:00 Childcare Available 9:30 & 11:00 ar
Sunday wamp tout at thouse in the sense Thunday Wonthp 730 pm Full Children's Minetry & Nunsey Both Services Open Door Christian Academy (X-8) Mark free Parkor 346-2101	Dr. Lawrence Chamberlain - Pasto Rev. James Russell, Minister of Evangelsm Rev. Martin Ankrum, Minister of You & Church School
FIRST CHURCH OF THE	SPIRIT OF CHRIST
NAZARENE	EV. LUTHERAN CHURCH OF
21260 Haggerty Rd. 348-7600	40700 W 10 Mile (W of Haggerty)
(-275 at 8 Mile)	Sunday Worthip 8.30 & 10:45 a.m.
Sunday School 9:30 a.m Wonihlp Service 10 50 a.m Eve 6 p.m Bible Study Wed 7 p.m Holland Lewis Pastor	Sunday Church School 9:30 a.m. Office 477-6296 Pastor Thomas A. Scherger
WALLED LAKE	OUR LADY OF VICTO
FIRST BAPTIST CHURCH	CATHOLIC CHURC
309 Market St 624-2483	770 Thayer Northville
Weal, 6:30 ABY Jr & Sr High	WEEKEND LITURGIES
Sunday School 9:45 a.m 11:00 a.m. Monting Wontlip Numery Available At Services	Saturday 5:00 p.m Sunday 7:30 9 11 a.m & 12:30 p. Church 349-2421 School 349-361 Religious Education 349-2559
ST. JOHN LUTHERAN FARMINGTON	FIRST APOSTOLIC
23225 Gill Road 3 Biks, S of Grand River	26325 Halited Road at 11 Mile
3 Biks, W of Farmington Road	Formington Hills, Michigan
Worship Service 8.30 & 11 c.m. (numery provided)	Services every Sunday at 10:30 a.m
Sunday School 9:40 c.m.	Also First and Third Sunday at 7:00 p
Thurs, Eve Worship 7:30 PM	Sunday School 9:15 a.m
474-0564	Bible Class - Tuesday - 7.30 p.m.
Positor C Fox	Song Services - Last Sunday of month - 71
UNITED ASSEMBLY OF GOD	ST. PAUL'S LUTHER
46800 North Temfortal Road	High & Eim Streets Northville (behind Hard T. Lubeck, Pastor
Plymouth, MI 48170 453-4530 Postor Jack R, Williams	L Kinne Associate Pastor

2

Northville High readies for exams

As the holiday season winds down, the Northville High School PTA would like 'o wish our NHS family a happy. safe and peaceful new year.

Final exams will be Jan. 15-17. Se nool will be in session for half days en those days, there is no school on un 18 Good luck to all the students uring finals.

DISTINGUISHED ALUMNI AWARD

Northville High School has begun the search for this year's Distinguished Alumni recipient. Any person may nominate an NHS graduate by submitting a letter that details the accomplishments of the nominee. WHS has graduated many outstandng people who have made signifigant contributions to the improvement of our society on the local, state, nadonal and international levels. The Distinguished Alumni Award is our way of honoring an outstanding graduate.

The award will presented at our commencement exercises on June -14

Nominations will be accepted through Friday, April 5. The nominations will then be screened by the selection committee consisting of representatives from the student body. community, faculty, central office and high school administration. All letters must be sent to Northville High School Distinguished Alumni, 775 N. Center St., Northville, Mich. 48167.

ADVANCED PLACEMENT EXAMS

The Advanced Placement (AP) Program is a cooperative educational endeavor. Based on the fact that many young people can, with profit and delight, complete college-level studies in secondary school, it represents a desire of schools and colleges t) foster such experiences. About 35 percent of American secondary schools currently participate, serving approximately 17 percent of their college-bound students in this way. This use, by both schools and students, has been growing steadily in recent years. Northville High School will administer Advanced Placement Exams during the week of May 6-10 and May 13-17. Please see your counselor for further information.

Avideo yearbook will be on sale the week of Jan. 21. The cost is \$25 and could be priceless in years to come.

Enjoy an evening of medieval entertainment and help the choir by attending the "Choir Madrigal Dinner" on Jan. 25 and 26 at 7 p.m. in the cafeteria. The cost is \$17.50.

Be prepared for spirit week on Jan. 28 through Feb. 2. The week promises to be full of flair and spirit being topped of with a dance on Saturday night.

There will be a half day of school on Jan. 29 after attending hours 1, 2 and 3. Students will be released at 10:30 and at 11:45. Dr. David Snyder will make a presentation on "Intellectual Re-Armament - Preparing America for the 21st Century." Dr. Snyder will be kind enough to repeat the class that evening from 7-9:30 pm

There will also be an evening parent advisory meeting on Jan. 29 at 7.30 p.m. in the auditorium.

PTA News/High School

"PARENT TO PARENT"

A series of monthly presentations and discussions focused on understanding the personality and developmental issues of the high school student and how these relate to academic and social success. Topic: Coping Skills for Adolescents and Their Parents, on Thursday, Jan. 24, in Room 103.

FINANCIAL AID WORKSHOP

Jan. 17 or 24, Henry Ford Community College, 7 p.m., Room L 14, Liberal Arts Building. Topics to be discussed: (A) "The World of Finan-cial Aid" and (B) "Filling Out the Form.

PARENT EDUCATION WORKSHOP

The Northville Council of PTAs is sponsoring a free parenting workshop on Wednesday, Jan. 23, from 7-9:30 p.m. at Northville High School. You may attend two of the following four sessions in the Forum.

Both workshops below are presented at session 1 beginning at 7 p.m. AND session 2 beginning at 8:20 p.m.

Homework Without Tears: From the developers of Assertive Discipline comes steps to end the nightly homework battles.

STEP: An overview of a program that helps you understand your child's misbehavior and some practical methods for dealing with it. Presented at session 1 ONLY.

Fighting And What To Do About It: A component of the Michigan Health Model uses Problem Solving with People (PSP). You can learn the simple techniques of PSP and help your child gain a better understanding of others and improve cooperative and communicative skills. Presented at session 2 ONLY.

The Middle School Child: Help your child handle peer pressure and learn what behavior to expect from this age group.

We would like to congratualte the following coaches and students on some wonderful accomplishments:

Football

Coach Darrel Schumacher Class A Regional Champions State Semi-Finalist

All Metro West - Bob Holloway. Bill Kelley

Mark Hilfinger. Second Team Metro West Coach of the Year -

All Conference — Bob Holloway, Bill Kelley, Mark Hilfinger

All Division - Ryan Huzjak, Rick

All Area First Team - Bob Holloway, Bill Kelley, Mark Hilfinger, Ryan Huzjak, Dave Morante, Rick Pierman All Area Second Team --- Rob Subotich, Jason Ventrees, Kevin Gill, Jeff

Todd. Jamey Miller, Brandon Hayes, Tim Kerns, Ryan Kilner

All Conference - Kate Holstein

All Division - Kara McNeil All Area First Team — Kate Holstein

McNeil, Karen Pump

Tennis

Golf

Coach Don Morgan Division Champions State Qualifiers — team finished 11th in the state

All State --- Chris Lemmon All Conference — Chris Lemmon All Division — Mike Fischer, Jason

All State — Larry Osiecki All Conference — Larry Osiecki All Division — Ed Petit

Coaches Ed Gabrys/Nick

Sherman

Soccer Coach Bob Paul

Cross Country

Dunwoodie

Coon

Team.

winners:

FALL SPORTS HONORS

All Suburban — Bob Holloway

Darrel Schumacher

Pierman

Basketball

Coach Ed Kritch

All Area Second Team - Kara

Coach Uta Filkin

All Conference - Kavitha Sriraman, Stacey Green, Kelli Woodsum

Engagements

Diane Hilzinger/ Matthew Stopper

Raymond and Carol Hilzinger of Troy announce the engagement of their daughter Diane to Matthew

Brian Stopper. The bride-elect is a graduate of Eastern Michigan University.

The bridegroom-elect is a graduate of Northville High School. He is the son of Gerald J. Stopper and Pamela Krause Stopper. A January 1991 wedding is planned.

Mary Artley/Mark Whitwam

Birth

Kenneth Charles Osborne Jr.

born to Joyce and Kenneth Osborne of Northville on Dec. 10, 1990. He becomes the brother of Cassandra, 4.

First place: Nathan Sant Second place: Frank Corriera

Third place: Nicole Higdon

Grandparents include Otto and

School Mailing Logo Contest

— Helen Ghannam

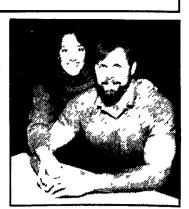
Kenneth Charles Osborne Jr. was

Dagmar Regentik of Northville, Kenneth and Jessie Osborne of Livonia.

and Fred and Jean Scott of Escon-

U.S. SAVINGS BONDS THE GREAT AMERICAN INVESTMENT





Mrs. Edward J. Artley of Northville

announces the engagement of her daughter Mary of East Lansing to

Mark D. Whitwam of East Lansing. He is the son of Mr. and Mrs. David R.

Whitwam of Stevensville, Mich. The bride-elect is a 1985 graduate

of Northville High Schooi, and gra-

duated Michigan State University in

The bridegroom-elect is a gradu-ate of Stevensville High School and is

currently attending Michigan State

An April 1991 wedding is planned.

Kenneth Charles is also the great-

The baby weighed 7 pounds, 4

grandson of Milton C. Wills of Sar-

ounces and measured 12 inches

upon delivery at Sinai Hospital of

1989.

University.

dido, Calif.

asota, Fla.

Detroit.



All Division -- Marcie Dart, Steve Regional Finalist - Steve Coon

Swimming/Diving Coaches Bill Dicks/Cecil Woodruff

Division Champions

Fenton Relay Chempions State Qualifiers - Pam Holdridge (seventh in Butterfly), Jody Wesley, Claire Cryderman, Beth Frayne,

Brenda Newton, Megan Holmberg, Teri Juhasz, Shelia Osborne All Division — Pam Holdridge, Jodi

Wesley, Teri Juhasz, Megan Holm-berg, Beth Frayne, Claire Cryderman

CONGRATULATIONS

Darrel Schumacher, Head Football Coach. for being named "Metro West Coach of the Year" in the Detroit

Free Press. Brooke Schneider, National Champion for Fencing (under 19), North American Circuit Champion (under 20), member of USA Junior

Judd chosen for color guard

Cadet Randy F. Judd, son of James A. and Carol A. Judd of 43560 Cottisford Road, is serving a term as a cadet color lieutenant in the cadet color guard at the U.S. Military Academy.

Judd was named to the position because of his superior academic and military performance as a cadet.

The cadet color lieutenant is in charge of the flags of the United States, the Army and the Military Academy during reviews and parades. The color guard must march in precise unison, align the flags in appropriate order and correctly display the flags and rifles through various commands and formations.

Judd graduated from Northville High School in 1987. His studies are concentrated in Systems Engineering, and he plans to graduate in 1991 and be commissioned as a second lieutenant in the U.S. Army.

The U.S. Military Academy is a four-year education institution charged with the task of providing the nation with leaders of character who serve the common defense. The military academy stresses undergraduate academics, military training and athletics.



As of January 9, if the first three digits of your phone number are listed below, you must dial "1-313" when dialing long distance within the 313 area. Otherwise, your call won't be connected. Because that's when final conversion of your neighborhood to "1-313" long distance dialing will be complete. So if you haven't already reprogrammed your speed calling, call forwarding, modem communications software and auto-

matic dialers, you should do so immediately.

And remember, local and zone calls are still seven digits. Not sure what's long distance and what's not? Just check the front of your Ameritech PagesPlus* White Pages directory.

Thanks for dialing "1-313." Because by doing it you're helping to create 1.5 million new phone numbers for our area. And a completed call for yourself.

Beginning January 9, if the first three digits of your phone number are listed here, you must dial "1-313" for long distance calls in the 313 area.

344, 347, 348, 349





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Travel

Thursday, January 10, 1991

The Northville Record

5-B

Tropical island in an emerald sea Hot days and warm nights in the Caribbean paradise of St. Lucia

By Iris Sanderson Jones Sfaff writer

St. Lucia: I saw the lights as I walked downhill to the swimming pool at Windjammer Landing.

A resort tram will take you up-mountain to your villa or down-mountain to the sea, but I was still in my mainland mode, too impatient to wait, so I took the red hyacinth off the artistically-folded cotton robe, tucked the flower behind my ear and walked.

Lights climbed up and down the hill around me, following the road that switch-backed between the two-story white villas and down the hill to the main complex around the pool. Lights climbed the peninsula across the bay in Castries, capital city of the island of St. Lucia.

Far out against the horizon, a tall-masted sailing ship and a modern cruise ship were wrapped in lights against a darkening sea.

I was really into lights by then, so I floated on my back in the long curved swimming pool and counted them: lights on the terrace bar, lights in the open-sided dining room, lights in the minarets that capped the red roofs and a universe of lights in the sky above me, at least two of them moving.

All this stuff about lights was a fantasy, of course, but that's why people come to the windward islands . . . to spend hot days and warm nights amid white sand, emerald green seas and palm trees.

St. Lucia is a small mountainous island in the eastern Caribbean, with resorts of various kinds tucked into emerald-green coves around its edges. The green slopes rise straight out of the sea without preamble and culminate in rain forest, home

of the endangered green parrot. The only flat land on this 27-by-14 mile island seems to be at Hewanorra airport on the southern tip. The U.S. built an airstrip there during World War II and the St. Lucians built their modern airport on top of it.

One of the ironies of paradise is that you must taxi for two hours across potholed mountain roads to get to your resort, unless you stay south at Club Med, because most resorts are at the north end of the island near Castries.

Smaller planes, like the American Eagle, and inter-island planes, land right in town at Vigie Airport, but the big planes come in to the south.

The French and the English fought over this island 14 times, their boys dying for empire, so the voices you hear along the road and in the small villages are speaking a French patois and a lilting Caribbean English, sometimes both in the same sentence.

Children in school uniforms carry their books home along the road. Banana workers wave from the back of a truck. Old women sit on the steps of wooden houses set in a tangle of flowers and trees beside the road.

There are cows chewing the grass in a planta-tion of coconut palms. Colored wooden boats pulled nose-first into a bay. Women carrying baskets on their heads. Boys riding bicycles down the road. If you measure wealth by television sets and cars, what you see along the road are poor

The green slopes on St. Lucia climb straight out of the sea

inclination. Taxis, available at every resort, cost about \$30 from one end of the island to the other. Car rentals are available.

Visitors tend to spend most of their time at their resort, taking taxis to Castries for shopping and restaurants, visiting the colorful Castries market, and the historic citadel remains on Morne Fortune, Hill of Good Luck.

where you can tour the few special attractions of the island—the Sulphur Springs at Diamond Falls/Baths, one of the old plantations, and the two cone-shaped Pitons which are the mountain landmarks of St. Lucia. Hikers walk the rain forest in search of the elusive green parrot.

street to the heavy thump of music. You ll find British tourists carrying beer out of the tiny Cocspur Bar.

You will find Veronica and her daughter Delphien selling their hand-made, two-headed cloth dolls on the street. Street vendors sell chicken, conk and shrimp on a stick, the fragrant barbecue

smoke filling the Friday night streets St. Lucia is embroidered around the edges with first class resorts, but it is still a relatively unde-veloped island. If a Hollywood director designed a Caribbean market, he would design it like the Saturday market in Castries-the streets and plaza full of people, umbrellas to shade them from the hot sun, old women leaning over piles of bananas and baskets, children running between heaps of colorful fruits.

There are thin old ladies in red scarf hats, fat ladies laughing their great booming laughs as they talk together over produce spread on the street. All will smile at you until you bring the camera up and then they will turn away in anger.

St. Lucia was for centuries run by the plantocracy, plantation owners with names like Chastanet, Barnard and Deveaux, who grew cotton on huge spreads of lard like those at Cap Estate at the northern tip of the island. Their descendants are found today in hotel management, banks and as powers behind the political throne of island politics.

When I climbed out of the swimming pool at Windjammer Landing and shook the stars out of my eyes, I shared good food and wine with the Canadian owners of the resort and asked Allen Chastenet for an insiders guide to the island. Allen was born and raised here and attended school in eastern Canada before returning as part of the hotel business.

A lot of island life is centered around the various resorts, but there are many things you would not experience without an inside. Like Allan to guide you. I asked hum to tell me where he goes off the beaten path. "A husband and wife run the Bon Appetit on a hill above Castries: it seats about 20 people and you get a good meal for two for \$35-U.S. Go to Jimmie's at Vigie Cove for fish and green figs. the local specialty Green "figs" are re-ally bananas, usually fried "There are great views of the sea from the Charthouse in Rodney Bay. The service is slow at the Mortal ina Pestle, but the Caribbean non is of me, they also serve good Creole food at the Hannony Apartel in Castries

"You must go south to Soufriere Drive down with a stop at Marigot Bay and at villages like Anse La Raye The Hummir.gbird in Soufriere is my favorite restaurant on the island The Sull is good for Creole food and the least expensive of the good ones.

There is a spectacular vew from Dasheene hotel, a small hotel set b een re two pitons Then there is the our that about gives you. Go past Souffiere to Choiseul where four or five Indian families each make a different syle of basket

"One of the tsance are a cross is salled honeymoon beach, it's and a relevance alignet and there's no sign, so ask a tax ariver to take you there.

"Do a forest walk in the central island area where the wild green parrot is becoming extinct

IRIS JONES Photo by

If you measure it by fresh food and water, sunshine and beauty, they are rich.

The logistics of island travel make your choice of resort important on St. Lucia. The bus that goes at "no particular time" and arrives "whenever could be part of the fun if you have the time and

They take at least one day-tour by boat from Castries to the town of Soufriere (and the nearby resort of Anse-Chastenet) on the southwest coast,

If you really want to experience the fun and laughter f the island, spend Friday night at the street party on Gros Islet, a village of small traditional timbered houses north of Castrie.

People start gathering about 9 p.m. and soon the local bloods are all there, dancing on the

There are two places where the green parrot is found in a cage—The Green Parrot restaurant and the St. Lucien Hotel."

For more information about St Lucia, contact your travel agent or call the St. Lucia Tourist Board in New York toll tree a 15001 456-3984

Planning ahead for a trip to St. Lucia

American Airlines flies from De troit through San Juan, Puerto Rico, to St. Lucia. Midweek high season fares start at about \$600. If you leave Detroit early afternoon, you arrive in San Juan at approximately 8 p.m. You can fly on to St. Lucia aboard

an American Eagle commuter plane with 64 seats and arrive at Vigle Airport near Castries just before midnight, or, you can overnight in San Juan and take a Boeing 707 into Hewanorra Airport at the south end of the island, with an afternoon arrival. It is a two-hour \$30 taxi ride from Hewanorra to most St. Lucia resorts. There is a \$10 departure tax when you leave the island.

You can use U.S. currency or exchange one U.S. dollar for approximately three Eastern Caribbean dollars, the local currency. There are several small guest houses and apartels. Most travelers stay at the various beach resorts along the west coast.

Wherever you stay in St. Lucia you develop calf muscles you didn't have when you arrived because you usually climb steps or trails steeply uphill.

If you stay at LeSport, "the body holiday" spa on 15 hilly seaside acres at the northwest up of St. Lucia, you climb a long stairway up to the Oasis and Spa with its pools, Moorish arches and red roofs. It specializes in seawater therapy called Thalassotherapy.

Everything you see from the hill-top is included in the all-inclusive rate of \$200 to \$300 per person per night: rooms in the hotel block, restored in 1989; nouvelle cuisine in the open air dining room; all efreshments and bar drinks; recreation

Where the bargains are'

Ellen Worthy of It's Worthy Travel in Brighton tells me that most of her sun-seekers are going to either Jamaica, Aruba or Mexico.

"People go where the bargains are, and the value packages seem to be

in those three destinations," she said. Your travel agent can probably find you a package to Mexico that includes air fare and a condominium for a week for less than \$650 per person, assuming there are four people in the condo. Those same rates will buy you a week in Jamaica or Aruba, per person double occupancy.

What about cruising in the Caribbean? You can cruise for three to 10 days, but people are looking for three- or four-day cruises in the Caribbean, according to Eilen. They cost from \$395 per person. Several airlines are offering round trip fares to Florida for \$158, going

south Wednesday through Saturday and coming back Sunday through Wednesday with a maximum stay of eight days. You must buy your ticket seven days in advance, latest purchase date in most cases is early February, and you must complete your trip in most cases by mid- to late-February. Midway lets you fly outbound Monday to Friday and come back Saturday or Sunday. Check the rules for airline.

Ellen suggests you combine this air bargain with a one-day cruise to nowhere or a three- or four-day cruise for a moderately priced warm weather vacation.

dinner.

land may be at Hotel St. Lucien, a

spread of motel-type buildings south

again at a fine strip of sand called Re-

duit Beach. Room rates are \$135 to

\$185 for two; add \$12 each for break-

fast or \$40 each for breakfast and

The Royal St. Lucien opened on

the same grounds in December, pro-

viding an elegant upscale small-suite alternative, at rates of \$300 to \$400 a

One of St. Lucia's least expensive

resort hotels, a 300-yard walk from

Reduit Beach, is the Islander Hotel,

which has several two-story build-

ings set in gardens around a swim-

day without meals.

For information, contact your travel agent.

ranging from golf and windsurfing to fencing; therapy in the spa.

A less expensive all-inclusive hotel just south of Le Sport is Club St. Lu-cia, low buildings set on slight hills along a sand beach. Rates are \$130 to \$245 a night and are of special interest to families. Couples who marry there plant a tree in their name.

A third all-inclusive hotel is Couples, a franchise of the better-known Couples resort in Jamaica. It is for couples only. Nice beach, grounds and other buildings in gardens by the sea. Rates start at \$2,000 per couple per week and cover everything.

The highest occupancy on the is-

ming pool for room rates of about \$100 for two. Additional meal plans are available.

Windjammer Landing, where I stayed, is a different concept. The one-, two- and three-bedroom condominiums wrapped in white stucco and red roofs on the side of a hill by the sea, sell for \$200,000 and up, and rent for \$260 to \$500 a night in season, meal plans optional.

The Halcyon Beach Club, south again on Choc Beach, has cabana and chalet-type rooms looking across the bay. You'll find steel bands near the dock and lots of good sand beach for room rates of \$120 to \$165 a person, meal plans extra.

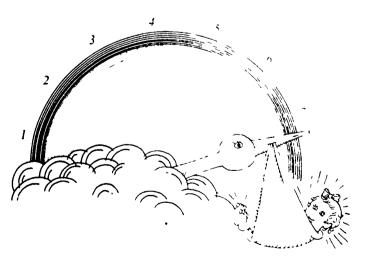
The best known and one of the longest-running resorts is Cunard's Hotel La Toc, with luxury hotel rooms and suites stacked downhill to the sea at room rates from \$230 to \$265 per day, with meal supplements of \$44 a day for breakfast and dinner.

There are many more hotels and resort, but the final important one is Anse Chastenet, large airy rooms in charming old veranda buildings and brand new contemporary buildings that climb a steep lush hillside near the town of Soufrere on the southeast coast.

Anse Chastenet is isolated from the activities around Castries, but a short boat ride from the popular island attractions around Soufrere. Room rates are \$85 to per person in season, meal plans extra.

All rates are considerably less after April 15. Packages are available from tour groups like Globetrotter (800 999-9696), GoGo Travel (718 403-0005) and Hibiscus Holidavs (201 288-7727).

WORTH HER WEIGHT IN GOLD



Low Birthweight is The Leading Cause Of Infant Death Every Ounce Over 51/2 Pounds Is Labeled 19 Count of Healthy Babies Prenatal Care Tips The Scale For Gould Health At Birth





Pianists to perform at Schoolcraft

Pianists Elizabeth and Eugene Pridonoff will perform a duo piano program at Schoolcraft College. Eugene Pridonoff has established himself as a virtuoso and sensitive pianist performing a repertoire from Bach to Bartok.

He has performed several hundred recitals throughout the United 591-5187. Madonna College located States, and chamber music with at 196 and Levan Road in Livonia. many of the world's leading instrumentalists. Elizabeth Pridonoff is said to be one of the most commu- Plymouth will become a sparkling njcative planists performing today. She has performed as soloist with Phymouth International Ice Sculpseveral of the country's leading ture Spectacular. orchestras.

The concert will be held Wednesday, Jan. 16 from 1-2 p.m. in the Lib- ple from all over lose the winter blahs eral Arts Theatre. It is one of a series as they walk through the beauty of Music Club concerts. The public is created by internationally famous invited to all concerts and they are carvers and culinary students. The free of charge. Schoolcraft College is art and skill of carvers makes this located at 18600 Haggerty Road, be- event turn the city of Plymouth into a tween Six and Seven Mile Roads, in true winter wonderland." The sidew-Livonia.

EXHIBIT CONTINUES: Monte Nager, award-winning photographer, sounds of the unique art that is will display his work in the Exhibit Gallery, Library Wing of Madonna College, Livonia, Jan. 7-29.

Nagler, a world traveler who once studied with Ansel Adams, says that "cameras don't make photographs, people do."

A photography columnist for the Observer/Eccentric Newspapers, Nagler also teaches classes at the tinued success. Birmingham Community House and well as conducting seminars for Cranbrook P.M.

Nearby

p.m. and on Saturday and Sunday, 1-4 p m. The exhibit is open to the public, free of charge. For more information, contact Ralph Glenn at (313)

ICE SPECTACULAR: Once again, winter jewel during the Ninth Annual

For six days, Jan. 16-21, the city turns out with mid-winter spirit; peoalks are crowded as thousands of happy spectators stroll leisurely through the snow-covered sights and created for the moment . . . by the hands and tools of skilled artists.

MADRIGAL CHORALE: The Madrigal Chorale of Southfield, after returning from its choral debut at the White House in Washington, D.C., would like to encourage male vocalists to join and contribute to its con-

Auditions will be held at Farmington Community Center, as Southfield-Lathrup high School, located at Evergreen and Twelve Mile Road, on Jan. 8, 1991 from 4:30-7:00 His work may be viewed Jan. 7-29, p.m. To arrange an audition time, Monday through Friday, 9 a.m. to 9 please contact Pat Duensing at

253-0072.

The Madrigal Chorale of Southfield is a non-profit organization.

THEATER BENEFIT: A benefit theatre party for the performance of "Bells are Ringing" is being sponsored by the Michigan Cancer Foundation's Southwest Regional Board at the Birmingham Theatre, Thursday, Jan. 10 at 8 p.m.

This folicking, rollicking musical is a love story with a touch of class, old fashioned and warm hearted with wonderful Comden-Green-Styne songs including "Just In Time," "The Party's Over" and "Long Before I Knew You."

Tickets are \$22.50 each and may be ordered from the volunteers at MCFs West Office in Dearborn. To order please call 336-4110 before Dec. 28 between the hours of 10 a.m. and 4 p.m. Tickets must be paid for by Dec. 28 and will be delivered the first week in January.

For those who do not care to drive, transportation via the Dearborn Trolley will be provided for an additional fee. A trolley load of 30 is required. A portion of the ticket price will go to support Michigan Cancer Foundation programs in Patient Care,

Cancer Prevention and Cancer Research.

MUSICAL EXPERIENCE: Tarmo and Thomas Urb, a singing duo who recently defected from Estonia, and have touched and entertained crowds in the U.S. and abroad, will perform a concert on Saturday, Jan. 26 at 8 p.m. in Madonna College's Kresge Hall.

Their experiences of oppression, imprisonment, defiance and courage in the form of ballads and blues, combined with charm and humor, have delighted American audiences and critics alike. Fluent in English, "The Songmen" will share their music and speak of their past, present and future when they perform at Madonna College's Kresge Hall. Tickets for the Jan. 26 show are \$10 and still available. For more information call (313)-591-5056. Madonna College is located at I-96 and Levan Road, Livonia.

ART EXHIBIT: Thirty invited artists will exhibit paintings, fiberworks, ceramics, and stained glass at the County Galleria in the Executive Office Building, 1200 N. Telegraph Road in Pontiac from Dec. 18 through Jan. 31. All of the artists are from southeastern Michigan and were chosen to be part of the Oakland County Cultural Council's 1 Percent for Art in Public Places" program. Three jurors will select a number of pieces for the permanent collection of the County, and they will be dis-played in the new Computer Center, to be completed in late Spring of 1991.

"Nearby" lists upcoming entertainment events close to the Northville/ Novi community. To have an item listed in this column, write to: Nearby, Northville Record, 104 W. Main Street, Northville, Mich., 48167. Photos or other artwork welcome.

OIL HEAT BEATS NATURAL GASI

OIL is more with

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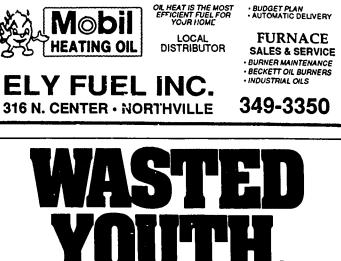
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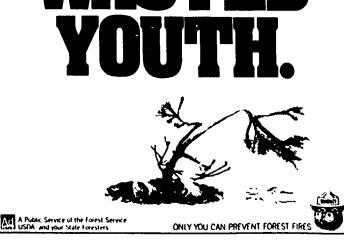
EFFICIENT HOTTER, more **COMFORTABLE HEAT!**

Oil systems are, on average, 16% more efficient than Gas, according to the U.S. Department of Energy.

Get all the benefits of a brand new high efficiency furnace at much less costi

Turnace at much less cost! So why go through all the hassle and expense of tearing out a perfectly good oil system to pipe in gas, when simply replacing the burner unit with an up-to-date one will give you a better furnace than you'll ever have with gas! Call us-





Sports

Thursday, January 10, 1991

Spikers go 4-5 at invitational

By NEIL GEOGHEGAN Staff Writer

The Northville volleyballers opened 1991 with a solid performance at the 12-team Walled Lake Central Invitational on Jan. 5.

The Mustangs wound up winning four of nine games in the tournament, but four of the losses came against one team: Birmingham Seaholm. Northville did, however, turn back WLAA Western Division foe Livonia Franklin in pool play and did advance to the eight-team playoffs.

Mustang Coach Paul Osborn wasn't overjoyed with the way his team played against Franklin in the opening match, but he was happy with the 15-9, 15-6 outcome.

We didn't play well even though it looks like we won handily," Osborn admitted.

In game one, the Patriots jumped ahead 8-1 at one point, but Northville regrouped to score 14 of the final 15 points. Shannon Price scored five points in a row on her serve, which tied the score at 8-8.

In game two, Karen Vogt reeled off five points on her serve to help the Mustangs build a 7-3 lead after the first rotation. Beth Ursel later wrapped it up by scoring points 13, 14 and 15 in succession.

"We played a little bit better in the second game," Osborn said. "We are coming along and we made some excellent defensive plays to us in it." Stacy Nyland paced the locals with

five solo blocks.

NORTHVILLE 6-15, CLARKS-TON 15-6: The Mustangs split two games with the Wolves in round two. In the opener, Clarkston scored the first 10 points, and cruised from there to the easy win. In the second game, Northville successfully used the dink to counteract Clarkston's double-block defense, and jumped in front 9-2 after one rotation. Marcie Dart later reeled off four straight points on her serve to close it out. Ny-land and Vogt combined for 14 solo blocks.

"We couldn't do anything right in the first game," Osborn said. "We couldn't hit and when we did, (Clarkston) blocked it. Being down 10-0 was too much to overcome."

BIRMINGHAM SEAHOLM 15-15.

NORTHVILLE 5-10: In the final phase of pool play, the Mustangs dropped a pair to the Maples.

They have some tremendous servers and we had trouble handling them." Osborn said.

Seaholm scored the first seven points in game one, went ahead 11-5 after one rotation and then scored the game's final four points in a row. In game two, Northville trailed 8-5 after the first rotation, and were outscored 6-5 the rest of the way.

The Mustangs finished with a 3-3 record in Pool C and qualified for the playoffs as one of the top eight teams overall.

PLAYOFFS: Northville (seeded sixth) met Seaholm (seeded third) again in the first round. Although things were much closer the second time around, the Mustangs still fell 15-10, 6-15, 13-15.

In game one, Northville improved in the serve-reception department, and that translated into a 7-3 lead after one rotation. Marcie Dart - who scored points three through six earlier - reeled off points eight through

12 on her serve to key the victory. In game two, Karen Vogt's serve helped put the locals on top 4-0, but the Mustangs stumbled from there and allowed Seaholm to win it with a 15-2 run.

We made some mental errors and we didn't hit well in that game," Osborn lamented.

In the third and deciding game, Northville inched ahead 10-7 after one rotation, increased it to 12-7 and then were outscored 8-1 down the stretch. For the match, Nyland (12 solo blocks) and Vogt (11 solo blocks) led the Mustangs.

We made more mental errors - I think we got over anxious," Osborn explained. "(Seaholm) put it too us in pool play, but we almost pulled it off in the playoffs."

For the tourament, Northville was at or above 85 percent in every statistical category. The team was 162-for-186 from the service line (87 ercent), 137-for-161 on successful hits (85 percent), 188-for-203 in the area of setting (92.6 percent) and 360-for-423 in the serve reception department (85.1 percent).

The Mustangs (2-2-1 overall) will key Western Division clash.

in NHL

The Northville Record

The 1990 Nation Hockey League training camp was the one Northville native Todd Krygier had alway\$ wished for. The one where improvement with the Hartford Whalers finally became more important that impact.

Krygier

proves he belongs

Too bad 'se didn't seem to realize it. "I think it would have been wrong to say that my job wasn't on the line," Kygier said. There were a lot of wingers fighting for a few spots here and I know I had to compete just as hard, if, not harder, than the other guys to keep my job.'

It was a competitive training camp for the Whalers. Coach Rick Ley kept everyone on the tips of their skates to ensure the best players made the team.

Not so long ago Krygier had a few more obstacles other than competi-tion to overcome, like trying to convince management that a hockey education from the University of Connecticut stood for something. "I think what I did last year proved

to management that I have the talent to play in the NHL and that I'm not a minor league player," said Krygier.

Krygier made quite an impact as a rookie last season. Actually, he began widening eyes around Hartford two years ago with a spectacular training camp which almost convinced former Whalers GM Emile Francis to give him a job during the 1988-89 season.

"Actually, it became apparent to me that I could play here (in the NHL) after I played a few games in the AHL for New Haven," Krygler said. "I realized I had just come from college and here I was playing with the pros who are only one call away from the NHL. That's when I knew I had a chance. That's when the hope began to build."

Krygier did a lot with his opportunity to play, when it finally came last year. Not only did he make the Whalers, but he started the season on the first line with Ron Francis and Pat Verbeek while Kevin Dineen rested an injury.

"I don't know if that helped me or hurt. I don't know if I was ready to, play with Francis and Verbeek. I felt pressure. I didn't know what my role was," said Krygler. "Ron was the playmaker, Pat the scorer. I didn't realize I was there to be a decoy."

And an agitator. Krygier's impact didn't come as much from his 30 points (18 goals in 58 games) as from, his speed and work ethic. It didn't come easily, either. After starting the season with Verbeek and Francis,-Krygter soon found himself refining his skills back with Binghamton of the AHL. "I don't think I ever really needed a kick in the rear end," said Krygier. "I didn't get here because people had to motivate me. I think last year the de-motion (to the AHL) allowed me to get some confidence back. It helped me learn more about the game and improve my play. I needed to work on using my speed better, to learn how to come back from behind the play and to improve my puckhandling. Krygier's desire to accelerate his game a gear was dampened by a hernia operation in July. And with 63° players in camp fighting for roster spots, Krygier suddenly became concerned. That's another reason this camp, was so different," said Krygier. "At the first camp (1988-89) I just wanted toshow a U-Conn kid could skate with, these guys. Last year I wanted to make the team. This season I wanted. to have a good start and have a great, year. "But then I got the hernia, which" threw a curve ball at me," Kryglercontinued. "I had to come to camp without training or hitting, which made it very hard. They cut through my stomach muscles during the operation, which made it impossible for me to train for a couple of weeks. And once I could play, I wasn't much."

host Livonia Churchill on Jan. 21 in a Junior Mia DeHart is the top returning gymnast for new Northvile coach Jeff Pergament



New coach guides



gymnastics team

By NEIL GEOGHEGAN Staff Writer

If the Northville gymnastics program is to elevate to the next level - on par with the premier teams like North Farmington - a new coach will have to lead the way.

He is Jeff Pergament, 22, a coach at the Farmington Gymnastics Center and a judge for the United States Cymnastics Federation. Pergament replaces longtime Mustang Coach Michelle Charniga, who resigned.

Michelle decided it was time to take a break and spend more time with her family," Northville Athletic Director Dennis Colligan said. "We hate to see her go because she was a good gymnastics coach."

Pergament is inheriting a young. but talented, group. The Mustangs went 5-3 last season, but never topped the 130-point barrier and failed to beat any of the elite WLAA programs. He will also have to replace graduated gymnasts like four-time letterwinner Lee LaChance, who placed 14th in the all-around in the WLAA, and regional qualifiers like Becky Carney and Megan Graham.

"I know a lot of the gymnasts from all over this district," Pergament said. "I found out (Northville) was looking for a coach. I had thoughts about coaching at this level, so when the opportunity arose, I took it."

The top returnee is junior Mia De-Hart. As a sophomore, DeHart was eighth in the all-around in the WLAA with a 34.35 score. She was also first in the Western Division by averaging at least 8.36 in all four events.

"Mia has the potential to be one of the area's best," Pergament said.

Other key returning letterwinners — Melanie Apligian and Tracie Surdu are also the team's only seniors. Apligian was one of Northville's top vaulters a year ago and placed fourth in the WLAA with an 8.9. Surdu is a floor exercise specialist.

A group of five juniors should also

be big contributors in '91. Stacy Kasmarick (vault and floor exercise), Beth Cannizzaro (floor exercise and balance beam), Ris Fleming (floor exercise and balance beam) and Sue Okasinski (uneven parallel bars and balance beam) were all on the team a year ago. The fifth - Beth Frayne took a year off from gymnastics last season, but was on the team as a freshman.

Three of the four sophomores -Leslie Allen, Lisa Hojnacki and Kristen Brown - are also returnees, while Karen Kosman is a transfer student. Pergament is really optimistic about this group.

"All of the sophomores are great," he said. "Leslie and Lisa are allarounders and maybe Karen will be, too."

In addition, freshmen like Kristi Darkowski (all-around), Valerie Pohutski (all-around), Sara Kolb (bars, beam, vault) and Gia Wilcox (beam, floor) have been very impressive, according to Pergament.

"I have high hopes for all of them," he added.

The gymnasts opened the season on Jan. 7 at home against Farming-ton, and Pergament is encouraged.

"I'm very optimistic." he said. "I was a bit tense at first, but after looking at the girls, I'm excited. We're coming along very well. This team is very balanced.

"Our goal to to make sure our two seniors do well and that everyobdy else improves. Next year, I'll know a lot more about the team and what to expect. I'm still learning about the team.'

And the team is learning from Pergament.

Yet Krygier did win a spot on the roster thanks to his usual all-out effort and desire.

The Whalers think so much of Kryt gler they've entrusted Czechoslova kian rookie Bobby Holik to his care. The two make odd but compatible, roonimates.

Bob's funny, a good guy to be around. Very easy going," said Krygier. "He loves the game and helps me with my attitude. I should charge admission to let the guys come over and be entertained by him."

After 39 games this season, Krygler has seven goals and 12 assists.

Recreation Briefs

FLOOR HOCKEY: The Northville Recreation Department is offering a class to teach the basic skills of floor hockey. Although scrimmages will be played, this activity is an instructional class, not a league.

The six-week class will be held at the Community Center and the fee is \$17. For more information, call 349-0203.

CHILLY WILLY FESTIVAL: The Novi Chilly Willy Festival will be held on Jan. 19 at Ella Mae Power Park and the Novi Civic Center.

The activities will include a sno-ball softball tournament, a snovolleyball tournament, a bridge and euchre tournament as well as sledding, skating and cross country skiing.

For more information, call 347-0400.

OPEN WATER SCUBA: The Professional Association of Diving Instructors is offering an open water scuba training course for those in good physical condition and at least 14 years of age.

Successful completion of the course will enable you to participate in the four mandatory certification dives. The four-week course will be held at Novi High School from Jan. 21 through Feb. 20. The fee is \$140. Call 348-1200 for more information.

AAU BASKETBALL TRYOUTS: The West Oakland Chargers, an AAU girls basketball squad for the Novi area, will be holding tryouts on Jan. 19 at Novi High School from 2-4 p.m.

Age division teams for 12, 13 and 14 year olds are offered. Fee is \$12 and includes an AAU Card.

For more information, call Larry Cupp at 349-7338 or Bill Kobus at 363-0014.

VOLUNTEERS NEEDED: Novi Youth Baseball needs volunteers for the 1991 baseball season. The league needs a senior league director (14-16 year old division), a major league director (12-13 year old), a player agent and a director of fundraising. If you would like to be a part of Novi Youth Baseball, call

348-7218.

WINTER BROCHURES AVAILABLE: The Northville Recreation Department has released the brochure of Winter 1991 activites. Registration for programs began in early December.

Call 349-0203 for more information.

MOTORCARS ON DISPLAY: Historic racing vehicles and exhibits honoring the Motorsports Hall of Fame inductees are on display daily at the Novi Civic Center Atrium. Admission is free.

Currently featured are Barney Oldfield's first and last cars: the "999" and the "Golden Submarine": as well as the 1965 "Novi Special" Indy Car driven by Bobby Unser.

Bronze plaques and other displays honoring 17 Hall of Fame inductees are also on display. The charter class includes Cannon Ball Baker, Jimmy Doolittle, A.J. Foyt, Don Garlits, Phil Hill, Bill Muncev. Barney Oldfield and Richard Petty.

For more information call 349-RACE.

NOVI TRACKERS: Membership in the Novi Trackers Running Club is open to all interested individuals regardless of age, sex or skill level.

Prospective members are invited to join the Trackers for either or both of their twice-weekly runs. The group meets Wednesdays at Novi High School at 6:30 p.m. and Saturdays at O'Sheehan's on Seven Mile in Northville at 8 a.m.

More information about membership in the Trackers is available by calling the Novi Parks and Recreation at 347-0400 or President Bill Rossow at 349-3091.

Mustang Roundup

BOYS BASKETBALL: Plymouth Salem at Northville, 7:30 p.m. Friday; Novi at Northville, 7:30 p.m., Tuesday. WRESTLING: Livonia Churchill at Northville, 6:30 p.m. Thursday;

Northville at Novi Round Robin Tournament, 9 a.m. Saturday. BOYS SWIMMING: Plymouth Salem at Northville, 7 p.m. Thursday. VOLLEYBALL: Northville at Walled Lake Western, 6:30 p.m. Monday; Northville at Plymouth Salem, 6:30 p.m. Wednesday. GYMNASTICS: Northville at Phymouth Salem, 7 p.m. Monday.

College Periscope

Northville resident LOU YEAGER had a great holiday season. That's because he is a member of the Air Force Academy loow that knocked off Ohio State 23-11 in the Liberty Bowl on Dec. 27. The game didn't start off well for Yeager, however, who is the Falcons' long snapper. In the first half, a Yeager snap sailed over the head of the Air Force punter for an Ohio State safety. But Yeager atoned with some spectacular special team's play the rest of the game - including two solo tackles. Yeager was praised on a number of occasions by TV announcer Wayne Larrivee. . . Northville's JIM STORM, a freshman left winger for Michigan Tech's hockey team, missed the Great Lakes Invitational Tournament in Detroit on Dec. 28-29 because he was playing on the U.S. Junior National Team at the World Junior Championships in Saskatchewan, Canada. Prior to the stint with the national team, Storm was tied for third among the Huskies in points with 19. The 6-foot-2, 200-pounder scored nine goals and 10 assists in his first 19 collegiate outings. Tech is 9-12-2 overall, 5-10-1 in the WHCA. A year ago, Storm was the top scorer for Detroit Compuware with 29 goals and 58 assists.

Wrestlers are competitive at Garden City quad meet

By NEIL GEOGHEGAN Staff Writer

For a wrestling squad trying to get on track, a quad meet featuring na-tional power Temperance-Bedford and WLAA power Plymouth Salem probably isn't the ideal place to do it. Nevertheless, that's what the

Northville grapplers faced on Jan. 3 at the Garden City Quadrangular Meet. And to add to the challenge, the Mustangs were without three regulars: Matt Allison at 112, Dave Kovacovich at 119 and Mike Moore at 140.

As expected, Northville fell to Salem and Bedford, but did salvage the outing with a lopsided win over the host Cougars.

"We had a bit weaker lineup than we normally do, so it affected us," Mustang Coach Bob Boshoven said. "Overall, I was pleased with the way we wrestled. We were struggling before Christmas, so I feel we turned it around. We are on the right track."

Northville dropped a 48-25 decision to Salem, but without Allison, Kovacovich and Moore, the Mustangs lost up to 18 additional points. That could have swung the decision the other way. I think if we were 100 percent, it

could have made a difference," Boshoven admitted. "Assuming we get pins at 112, 119 and 140, it's potentially a 36-point swing." Northville registered five victories.

including three pins. Kevin Khashan (125) stopped Chad Wilson in 1:30, Brandon Mardossian (135) pinned Jeff Martin in 1:15, Jeff Todd (152) decisioned Josh Viau 10-3, Jeff Lower (171) topped Phil Haynes 15-6 and Jason Vertrees (189) downed Wade Langdon in 2:58.

NORTHVILLE 48, GARDEN CITY 27: The locals took eight of 13 bouts en route to an easy win against Gar-

Michigan: land of the snowmobile

Snowmobiling showcases Michigan's winter beauty and sweetens the state's economy by \$300 million a year. Every year, 200,000 registered state snowmobilers plus 100,000 out-of-state visitors are drawn to Great Lakes state trails, according to AAA of Michigan.

According to the Michigan Snowmobile Association, snowmobilers spend an average \$150 per day during a weekend excursion that includes lodging, snowmobile fuel and oil, food and refreshments. A typical trip usually lasts three to four days and the average snowmobiler takes at least two trips per season.

Before heading to Michigan's 4,500 miles of groomed trails, it's important to have the proper equipment and take precautionary measures that will make the sport safer.

A growing trend for snowmobilers

den City. The Cougars voided three weight classifications.

We wrestled well, but (Garden City) isn't the caliber of Salem or Bedford," Boshoven said. "It was very nice to get a win because it keeps us at .500 for the season."

The void winners included Jason Tarrow (103), Corey Keranen (112) and Vertrees (189). The rest of the Mustang wins all came on pins, with Khashan (125) downing Matt Morris in 3:00, Mardossian (135) disposing of Chris Gorak in 3:45, Scott Sievert (145) stopping Mike Bullard in 57 seconds, Jeff Todd (152) pinning Shawn Smith in 1:37 and Lower (171) putting away Aaron Davis in 5:49.

TEMPERANCE-BEDFORD 43. NORTHVILLE 25: On the surface, this 18-point win by the Mules looks to be a moral victory for the Mustangs. After all, Bedford is the state's top-ranked Class A team as well as a top-20 program nationally.

In reality, it wasn't. That's because

Bedford didn't even bring its "A" team to Garden City.

"They brought their 'B' team and that's who we wrestled," Boshoven said. "We were hoping to see their best wrestlers but it wasn't our decision. Some of our guys - like Mardossian and Khashan --- were disappointed because they won't take a back seat to anybody in the state and were looking forward to taking on the best.'

Northville was credited with five victories, but three - Mardossian at 135, Sievert at 145 and Vertrees at 189 — came by default. The other wins included Khashan's (125) 11-2 decision over Mike Orth, Lower's (171) 9-2 triumph over Jamie Brescol. Vertrees was dominating Jeremy Miller 6-0 early in the second period when he was awarded an injury default victory.

The Mustangs (2-2-1 overall. 1-1-1 in the WLAA) are scheduled to host Livonia Churchill in a key intradivision clash today (Jan. 10).







who lack the dollars or desire to buy a snowmobile is to rent one from a dozen dealers in the state for about \$200 per weekend. Those interested can obtain dealer locations by calling the Michigan Snowmobile Association in Grand Rapids at (616)-361-2285.

For those interested in purchasing equipment, a 1990 model snowmobile costs from \$1,900 to \$6,300, with the average about \$3,800. A trailer costs \$500 to \$4,000. A snowsuit, boots, gloves, and helmet cost about \$400. A snowmobile owner can also expect to spend an average \$100 in maintenance costs per year. Registering the machine will cost \$15

Continued on 9

Former Mustang soccer greats make their mark on MSU team

By KAREN HOLTSCHNEIDER Special Writer

The Michigan State University and Northville soccer programs have some things in common - four things to be exact.

Kristi Turner, Heather Sixt, Jennifer Schuerman and Jodi Smalec former players with the Northville soccer program — are currently members of the MSU women's team.

The four played together at Northville High School from the spring of 1987 until the spring of 1988 and represented the quality of the Northville program which they have been a part of since they were young.

"We've always had really good soc-cer in Northville," said Sixt, MSU defender and special education sophomore.

Turner, a goalkeeper and sports medicine freshman, said playing on the Northville recreation teams and starting in second grade helped her develop her soccer ability.

Northville High School soccer coach Bob Paul agreed. "There has always been a tremendous program in Northville for younger kids. It's a hotbed for youth," he said.

The women said that playing on the high school team was beneficial to their games also.

"We learned to play as a team," said Smalec, an MSU defender and communications junior. "Our team was really close.

Schuerman, a psychology junior and forward on the MSU team, agreed: "Northville was really, really cohesive." She added that the team members were supportive of one another and that helped her mental game.

Paul said that the mental aspect of soccer is very important, because a player must have the focus to make the most of his or her time and the discipline to take what was learned and apply it.

This is especially true at the college level, the women said.

"The level of play is much higher," Schuerman said. "It's more demanding both mentally and physically."

The practices and road trips take an average of 20 hours of the women's time per week and there is more pressure on academics.

Despite the demands on them, the women contributed to the success of the MSU women's soccer team. The

team finished its season with a 12-6 record and Turner, who had seen 270 minutes of playing time by the sixth game, earned an average of 1.0 goals against.

Paul said he feels grades are what separates a potential college athlete from the rest. "Some players have the caliber, but don't have the grades," he said.

The women agreed that keeping grades up was a big part of success in sports. Being behind academically puts a strain on your game," Turner said.

Paul said, in addition to grades, an athlete thinking about college soccer should be involved in the sport year round, not just during the high school season.

Athletes should also contact a number of head coaches at the university level and work at gaining high visibility.

work, the four women enjoy playing GOOD THRU JAN. 13, 1991. MSU soccer. "These are the best

times of my life," Schuerman said. "Work at it," Sixt tells aspiring college athletes. "It pays off and it's a lot

of fun."

Athletes of the Week





JEFF LOWER

Senior wrestler Jeff Lower has been a surprise standout for Northville this season, and we think "Athlete of the Week' honors are in order. In a quadrangular meet last week. Lower went 3-0 to up his season mark to 12-4 at 171. In the meet on Jan. 3, Lower topped Phil Haynes of Plymouth Salem 15-6. pinned Aaron Davis of Garden City in 5:49, and decisioned Temperance-Bedford's Jamie Brescol 9-2. "Jeff is a four-year wrestler who hasn't had much varsity experience until this year," Northville Coach Bob Boshoven said. "He is really coming on."

STACY NYLAND

There were many standouts in Northville's performance at the 12-team Walled Lake Central Volleyball Invitational on Jan. 5, but Stacy Nyland stood out. The 5-foot-10 junior led the team in solo blocks at the tournament and "Athlete of the Week" honors are heading her way. The Mustangs won four of nine games and advanced to the playoffs last weekend and Nyland was a big factor. In a 15-9, 15-6 win over Livonia Franklin, Nyland notched five solo blocks. She added seven more against Clarkston and then finished with 12 in a 15-10, 6-15, 13-15 loss to Birmingham Seaholm.

Scoreboard				
				Hewlett Packard 11-39
Basketball	Ô			Division II Phyls Barber
Western Division Harrison 4-2 WL Western 4-2 Churchil 4-3				S.L. Hotel 12-38 United Paint
Northvile				NOVI MONDAY COED VOLLEYBALL VIPS
Lakes Division Salem	KEVIN KHASHAN	DAVE KOVACOVICH	JASON VERTREES	Writhers 38-12 Floor Burns 37-13 Shields 31-19
WL Central	152 pounds	Monday League	First Baptist Church	Highliners 27-23 CE Envir. 25-25 WHYT 16-34 Red Stripes 16-34
Farmington 1-5	Scappaticci (Novi) 13-4-1	High Rollers	Burlington 0-2	Day Time Friends 11-39 Can't Touch This 10-40
Wrestling	160 pounds Mark Addy (S. Lyon) 15-4	Guardian Photo	Division II Starting Gate B	NOVI 9-ON-3
	Strand (Milford) 12-6 171 pounds	Getzies Pub 10-70	DNR	
AREA LEADERS	Lower (Northville) 12-4 Comis (Milford)	WOMEN'S VOLLEYBALL	Cooker Bar & Gnili	Montakers 40
Cheyne (Milford) 12-4 Kane (Novi) 12-6	189 pounds Vertrees (Northville) 12-2	Ball Hawgs	C & J Fastener0-1 Single Spint0-2	Charley Elect 3-1
112 pounds Brian Perkins (Milford) 18-0 Pacuette (Novi)	Baruzzuni (Howell) 14-3	Good Digs	NOVI THURSDAY COED VOLLEYBALL	Ine A learn
Allison (Northville)	Heavyweight Pete Christopher (Milford) . 15-5	Attrude Austment	Division I State Farm	Open League
119 pounds Grahl (S. Lyon)	Recreation	NORTHVILLE BOYS BASKETBALL	Hawk Tool	Mr. Sports
125 pounds Khashan (Northville) 11-0	NORTHVILLE	10th-12th Grade Wolverines	Waich	Hammerbine
Freiberg (Milford) 11-7 130 pounds	COED VOLLEYBALL	Wildcats	Division II Salvatore Scal	The Dons 1-2 Cougar Prod. 1-3 Almost 30 0-3
Hare (South Lyon) 11-6	Wednesday League Sawmil Slammers	Buckeyes1-1 Gophers1-1 Hoosiers0-2	Compuwere	Pnme 30-4
135 pounds Mardoestan (Northville) 13-2 Meadows (S. Lyon) 11-9	Starting Gate	Badgers0-2	Networking	_
140 pounds	Mane Street Korts	NORTHVILLE ADULT BASKETBALL	NOVI MEN'S VOLLEYBALL	Kit's Katz
Sheck (Milford) 11-5 Scheffler (Novi)	Misfits	Division I D & R Auto1-0	Division I S.L. Hotei	Green Machine 3-1 PTW Travel 1-2
145 pounds Gowans (Nov1)	Insh Setters	Once Was	No-Stars	No Towners 1-3
Dziadosz (Milford) 11-6 Gates (S. Lyon) 12-7	Carron & Co	Starting Gate A	Shields	Bockets
14*/	Cooker Bar 6-49	Blazers 0-1		

Neil Geoghegan

\$300 million to state Cagers will get another shot at Novi



When Novi topped Northville 74-61 in prep basketball back on Dec. 18, it would have signaled a whole year of bragging rights for the Wildcats in past seasons. Not any more.

For the first time ever, the Novi-Northville rivalry on the hardwood has been expanded to a

home-and-home series, which means the two teams will meet again this season. That date is this Tuesday (Jan. 15), and this time the Mustangs will have the home court edge.

Both teams have started promising seasons (Novi was 4-1 at the holiday break; Northville was 3-2) and the rematch should be much closer. The coaches - Northville's Omar Harrison and Novi's Bob Shoemaker - try to downplay the game because it does come in the

middle of an important stretch of conference games, but they may have trouble convincing the players. At tip-off, I'm sure the intensity will be as flerce as ever.

I think this new direction in scheduling is great, and the credit goes to athletic directors Dennis Colligan and John Fundukian. This can only enhance an otherwise great rivalry, and giving each team a chance to play at home is admirable.

John (Fundukian) and I were talking last year about it," Colligan said. "We both had room on our schedules and we thought it would be a good thing for the rivalry. We tried to do the same thing with girls basketball, but we couldn't work it out with the schedules. In basketball, the home court advantage is really important, probably more so than in football, so this will give each team a shot at winning at home.'

A BIG HONOR: When Northville center

squad included 23 of the top players, at their particular position, in the entire state.

But Holloway's appearance on the Academic All-State team says even more about the young man. He has been a straight 4.0 student all through high school, and has been a classic example how academics and athletics can mesh - with a lot of hard work and discipline.

On Dec. 23, Holloway received a letter from Walled Lake Western football coach Chuck Apap, informing him that he was one of the 24 academic all-staters for football. Apap is the Academic All-State Chairman for the Michigan High School Football Coaches Association.

There are 640 schools in the state that play football and 140 applicants were pared down to form the two dozen elite. Throughout the years, very few have garnered both academic and athletic all-state honors. One is former Famington Harrison and current Michigan State quarterback Mill (The Thrill) Cole-

Continued from 8

for three years at a Secretary of State office.

Snowmobiling adds

When it comes to using snowmobile equipment, snowmobilers should have ample trails to choose from since Michigan ranks third in the nation in the number of snowmobile trail miles, behind Minnesota maintained properly. and Wisconsin. And Michiganians enjoy an ever-increasing number of groomed trails every year, since about \$1.7 million of state gas tax collected annually from the fuel purchased by sledders is spent to create. improve and expand them. The Department of Natural Resources reports several hundred miles of new snowmobile trails will be added in the next three years.

To avoid accidents this season, snowmobilers should be aware of local ordinances. In the winter of 1988-89, the last data available. 394 snowmobile crashes were reported in Michigan, resulting in 11 fatalities, 339 injuries and 79 cases of property damage. Alcohol was a factor in 90 percent of the snowmobile fatalities as compared to 49 percent of all traffic fatalities.

AAA Michigan offers the following safety tips for snowmobilers:

Don't drink alcohol before or while snowmobiling. Don't snowmobile alone, espe-

cially in wilderness areas.

Steering mechanism and track should be checked regularly and-

Don't venture out in snowstorms or subzero weather.

Carry a first-aid kit, compass. map, matches, an aluminum foil type blanket that reflects heat back to the body, snacks and dry socks.

Dress warmly, avoiding loose clothing that can tangle in equipment.

■ Stay on marked trails and watch for fence, wires and stumps concealed by snow.

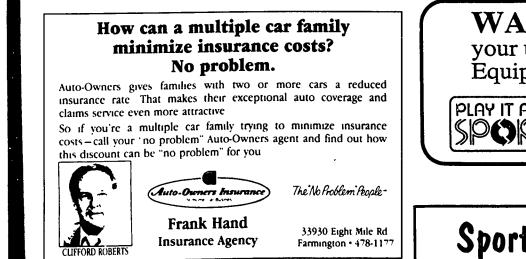
Don't cross lakes or rivers un less certain that the ice is at least sig inches thick.

Drive at reasonable speeds that allow constant control of the vehicle?

linebacker Bob Holloway was named to the Class A All-State football team a month or so ago, it was a big honor for a fine player. The man, which is pretty impressive company. especially on blind trails.

AAA Michigan's "Trek to the Trails". guide provides a list of 154 groomed trails in state parks and forests avail trails in state parks and forests available to snowmobilers in 1990.

13





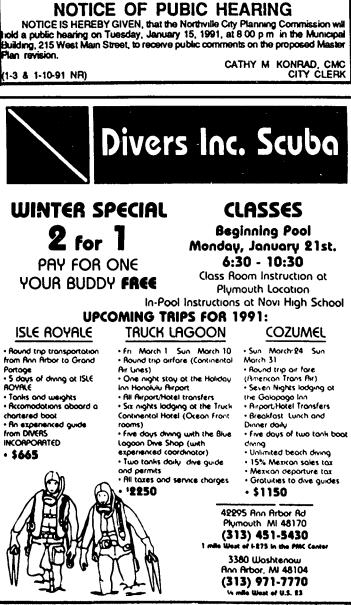
That's what they told us in a recent survey. We re Getting To Know You, the experts in welcoming new households in communities across the nation If you would like new homeowners in your area to have your name and address in

their personal address book, become a Getting To Know You sponsor We're in our third decade of helping profes-

sionals and merchants welcome new families effectively, exclusively and with dignity







In Shape

The Northuille Record

Thursday, January 10, 1991

10**B**

American teens have poor diets

The Silent Generation, the Beat Generation, the Woodstock Generation and the Me Generation all have taken their place in American history Could the Generation of Teenage Couch Potatos be next?

It's possible, as numerous studies have concluded that many American teens have poor dietary habits and are physically unfit.

Plenty of exercise and a balanced diet, including the recommended dietary allowance (RDA) for calcium. provide both immediate and longterm benefits to teens. Short-term benefits include higher energy levels and better physical appearance. Long term benefits include a decreased risk of chronic diseases and the building of sufficient bone mass to help delay or prevent osteoporosis, a degenerative disease which leaves bones brittle in later life.

Although the nutritional status of teens as a group generally is considered adequate. numerous dietary practices may put them at risk of chronic diseases if their eating practices continue into adulthood. The following data from a variety of sources helps put teen nutrition in perspective.

Teen-agers' diets typically are high in sugar, saturated fats and sodium Teens frequently snack, miss meals, rely on convenience and fast foods, and eat on the run. To improve their appearance and self image, they may experiment with fad diets.

Surveys show that the most popular food items among teens are soda pop, milk, steak, hamburgers, pizza, spaghetti, french fries, ice cream, oranges, orange juice, apples and bread

A 1988 Gallup Organization survey of youth 12 to 17 years old revealed that:

• 71 percent considered potato or corn chips, cookies, candies, ice cream or other sweets their favorite snack foods;

• Only 10 percent named fruit as their favorite snack;

zinc, and calcium - are low, particularly among females, teens of low so-• 79 percent said they pre- cioeconomic status and certain

sumed cheese.

breakfast;

According to a Nationwide Food

and 11 percent of teenage boys miss

or more snacks a day, which provides

about 20 percent of their daily caloric intake. Nutritious foods could make

snacking beneficial, but soft drinks

and sweets are the most frequently

mins and minerals -- including iron,

• Teen intake of some vita-

consumed snack foods;

19 percent of teenage girls

About 65 percent have one

Consumption Survey (NFCS):



Numerous studies have concluded that many American teens have poor dietary habits and are physically unfit

ferred hamburgers, cheeseburgers, ethnic groups. pizza and luncheon meat for lunch;

Many teens consume calcium at levels well below the RDA of 1,200 Only six percent said they mg. Surveys suggest that substitutconsumed milk most often for lunch ing soft drinks for milk is partially to and just five percent said they conblame.

> The good news is that teen participation in physical fitness has increased considerably in recent years. According to some estimates, about seven million participate in high school sports, at least 20 million are involved in community-sponsored athletic programs and another 20 million i unsupervise tiona activities Also, more females partici pate in sports.

Despite this, the general level of physical fitness among youth remains low. A 1986 study of 19,000 youngsters ages 6 to 17 for the President's Council on Physical Fitness and Sports turned up these results: of age

• Teenage girls performed worse than a decade ago in eight of nin fitness-related tasks such as situps, the standing long jump and the 12-minute run;

• 40 percent of boys ages 6 to 12 — and 70 percent of girls ages 6 to 17 - could do no more than one pullup. They should be able to do at least two.

• Only two percent of the 18 million children who took the "President's Challenge," a series of exercises that measure strength, flexibility and endurance, performed well enough to qualify for the award.

Without self-motivation and help from parents, teachers and other influential leaders, the poor dietary and exercise habits of many of America's teens likely will remain the same. If they do, the Couch Potato Generation could be the next to come





Aerobics registration gets under way

Registration for New Attitude Aerobics' upcoming session begins on Jan. 14. Interested participants are encouraged to sign up as soon as possible. Classes are limited.

Northville Community Recreation's fitness program is designed to meet your needs: low and high impact areobic alternatives with toning and shaping floorwork, easy-to-follow workouts and even child care.

New Attitude Aerobics conducts the one-hour classes year-round at the Community Center gymnasium on the following days: Monday, Wednesday and Friday at 9:15 a.m.; Monday and Wednesday at 5:45 p.m.; Tuesday and Thurs p.m.; and Saturday at 8 a.m. For registration or more information, call 349-0203 or 348-3120.

Fitness Notes

zens. This free service is offered each Wednesday in the Novi Civic Center from 11 a.m.-noon.

MOTORIZED CALISTHENICS: Motorized calisthenics at "The Slender You" in Novi is being offered at a special price for senior citizens through the Novi Parks and Recreation. The program

promotes mobility and better circulation. You'll get a free visit, as well as your next visits 0 each or 12 for \$4

Cost is \$28. For more information, call Siegel-DiVita at 344-0928.

WEIGHT WATCHERS: Weight Watchers, the internationally recognized weight loss program, meets every Wednesday at the Northville Community Center at 9:45 a.m. and 6 p.m.

Registration fee is \$17 plus a weekly fee of \$9. For more information, call Diana Kutzke at 287-2900.

AEROBIC FITNESS INC.: A fitness program called "Aerobic Fitness Inc." is now being offered. ne-hour program is designed to stretch. trim and tone. Six-week classes run continuously throughout the year. Fee is \$33 (two classes per week), \$45 (three classes), and \$55 (unlimited). For more information, call 348-1280.

MORE THAN GYM CLASS: A physical fitness class for youngsters in grades 1-3 is being offered through Novi Community Education. The sixweek class will include activities like basketball, kickball, volleyball and home run derby.

Leading the group will be Greg Porter, Director of American Basketball and Baseball Camps.

The class will take place on Tueadays at Parkview Elementary from 6:30-8 p.m. The first class will be Feb. 5 and the fee is \$36.

For more information, call 348-1200

RENT A POOL: For those who like to keep fit by swimming, the Novi High School Pool is available for rent. Groups may rent the pool on Fridays from 7:30-9 p.m. If interested, call the Novi Community Education office at 348-1200 at least one month prior to date requested.

HEALTH SCREENING: The Novi Parks and Recreation Department offers a variety of health screening events each week.

Myrna Partrich/Fitness

One is blood pressure screening for senior citi-

visit on weekdays between 1-3 p.m. Call 347-0400 for more information.

FITNESS OVER 50: A one-hour exercise program called "Fitness Over 50" is held Monday and Wednesday mornings at Twelve Oaks Mall. It takes place 9-10 a.m. in the Lord & Taylor corridor near the east entrance.

The program, conducted by the University of Michigan Division of Physical Education, is particularly aimed at older people and others who would benefit from an invigorating but nonstrenuous exercise program.

Fitness Over 50 welcomes all interested persons, regardless of age and current activity level. Call the Twelve Oaks Management Office, 348-9438, for further information.

YOGA CLASSES: Seven-week yoga classes are being offered in Northville this fall. Diane Siegel-DiVita, past president of the Yoga Association of Greater Detroit, is the instructor.

The classes will be offered on Thursdays (7-8:30 p.m.) or Sundays (10:10-11:40 a.m.) at the Northville American Legion Hall. Yoga effectively trains the body to develop strength, flexibility and balance

ASK-A-NURSE REFERRAL: "Ask-a nurse," the new 24-hour health information and physician referral line sponsored by five Mercy hospitals in Southeast Michigan, is offering a new speakers bureau to community groups. Program director Linda Hintze, R.N. and registered nurses who man the telephone lines seven days a week, 365 days a year, will be available to speak to groups of 15 or more about the calls they receive and how they help callers locate physicians and health or community information.

Requests should be made at least three weeks before the intended speaking engagement. There is no charge for the service and participants will give valuable information about how this service can help them day or night. For more information or to make a reservation, please call the ASK-A-NURSE office at Catherine McAuley Health Center toll-free at 1-800-526-MERCY (1-800-526-3729) or in the Ann Arbor area, (313) 572-5500.

Simple exercises can help stressed feet

Dear Myrna: I'm a business woman who has to dress nicely every day. I always wear high heels. I've noticed my calv aren't as shapely as my who work out. I do like to casionally, but only occasionally. .an you give me some help to improve the shape of my calves?

You tell me you "always wear high heels!" Oh, my aching legs and feet. I know high heels do make your legs look sexier, but the downside to these sexy shoes is that the Achilles tendon (below the calf muscle) shortens and becomes prone to injury. Not to mention the position of your lower back (arched) and those poor stressed feet.

Walking in this position tends to create a muscle imbalance - your calf overpowering your shin muscle. With correct exercise, you can improve your condition and create beautiful sexy legs. Building up your legs while neglecting the muscle in your shins can lead to muscle imbalance and injuries, such as shin

splints. In addition to injury prevention. strengthening these muscles can improve your performance in various sports and activities. The muscles in your lower leg are vital to walking. running, climbing stairs, etc.

You must also work through the range of motion whether you are stretching or strengthening. Just for the record, you have two

calf muscles. The gastrocnemius is the thinner, more visible muscle that gives your lower legits shape, and the soleus is the larger muscle underneath it, which provides the bulk in and holding another 10 seconds. Rethe calf. The Achilles tendon attaches both the gastrocnemius and soleus to the heel.

There are some simple exercises that can be done at home to strengthen your shins. Daily for the first week, sit with one leg out and pull your toe back toward you approximately 30 times. Repeat with the other leg.

Daily for the second week, stand with you weight forward and hands on your thighs, and with one leg at a time, lift and lower toes 20 times for each leg. The daily exercise for the third

week consists of standing on a step approximately two inches high and raising up on your toes for 10 seconds, then slowly bringing your heel down 10 more seconds to mid-air peat the sequence 10 times.

If you are a slim person with fairly slim legs, you will see an improvement in around six weeks.

Try to keep a pair of flat shoes in your car. It would help to change shoes whenever possible. Enjoy you new sexy legst

Myrna Partrich, co-owner of The Workout Company of Bloomfield Township and a recent appointee of the President's Council on Physical Fitness, is happy to answer any questions readers may have regarding exercise. Please send your leters to Sports Department, Myrna Partrich, 805 E. Maple, Birmingham, Mi 48009.



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Thursday, January 10, 1991-THE NORTHVILLE RECORD-11-B

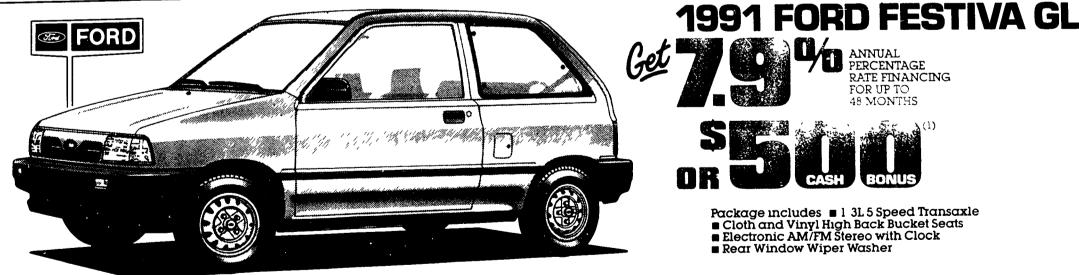
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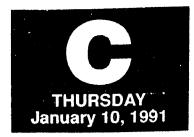
(1) Cash Bonus or 7 9% APR financing through Ford Credit for qualified buyers 48 months at \$24 36 per month per \$1000 financed with 10% down Dealer participation may affect savings Take new retail vehicle delivery from dealer stock by 2/28/91 See dealer for details (2) Savings based on Manufacturer's Suggested Retail Price of Option Package vs MSRP of options purchased separately (3) Total savings based on cash bonus plus Option Package savings (4) Escort Pony. EPA estimated 41 Hwy MPG, 31 City MPG

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REAL ESTATE CREATIVE LIVING





The Merriam Ranch style is not large or expensive

BY JAMES MCALEXANDER Copley News Service

A carriage, complete with liveried driver, wouldn't seem out of place unloading passengers in front of the Merriam's high arched entryway. Symmetrical cultured brick planters and columns flanking the entrance add to the impression of solid class.

Yet, contrary to first impressions, the basically ranch-style Merriam is neither excessively large nor expensive.

Inside it's totally contemporary in ctyling. And open. While the kitchen, living room and dining room each has its own separate space, there are no doors to impede traffic flow by closing these areas off from the main hall.

The elegant sweep of twin arches marks the end of the vaulted, window-lit entryway and the entrance to the living room. In addition to the eye-pleasing qualities of the arches, the arched entry to the living room also stands as an open invitation to step in the warm chilly backsides by the fire.

A large eating nook with a pantry tucked in one corner functions as a mini-family room. Plenty of room here for a big table for family meals, board games and home-



Linda Riffenburg helps daughter Amy pick up Samantha, the family cat.

BY THOMAS M. VARCIE Staff Writer

Thinking of decorating the home? Consider this: new furniture, carpeting and drapes can be nothing but play toys for a kitten or puppy. So says Linda Reider at the Humane Society of Huron Valley in Ann Arbor.

Cute as they may be, that dear kitten or puppy can turn an elegant living room into a nightmare.

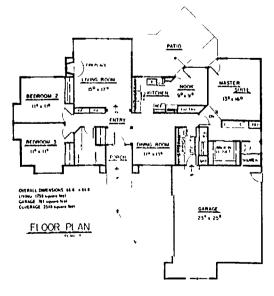
A cat's natural instinct is to sharpen its claws. It does this by scratching at various objects, including furniture. And puppies in their first year have a natural tendency to chew on just about anything, Reider said.

When used with pressure, cat claws are like razors and dog teeth are like scissors. So how can the home be protected? Reider Photos by CHARLIE CORTEZ



Parents of teen will appreciate the master suite's location at the opposite end of the house from the children's bedrooms. Empty nesters could convert one of the extra bedrooms to a study and leave the other for guests.

The utility room opens to both the hallway and a two-car garage, convenient for carrying groceries. The garage comes complete with a naturally lit workbench.



For a study plan of the Merriam (209-42), send \$5 to Landmark Designs, P.O. Box 2307 CN, Eugene, OR 97402. (Be sure to specify plan name and number when ordering.)



said there are numerous ways.

"For cats, we recommend training cats on non-carpeted scratching posts. This will save the furniture," Reider said. "They shouldn't be carpeted because cats many times associate the carpeted scratching post with the carpeting



Continued on 3 Amy and friend Samantha.

REAL ESTATE

Mortgage loans tailored to meet buyers' needs

BY JAMES M. WOODARD Copley News Service

Home mortgage loans are becoming more flexible and creative. Increasingly, they are being custom-designed to meet the needs of individual borrowers

For example, a man recently needed a permanent mortgage loan to finance a new home he had constructed on a 12-acre site. He contacted 10 lenders to determine who could come up with the most favorable loan.

The winning proposal came from a loan officer in the mortgage department of a regional bank. It was a "piggyback combination loan"—actually two loans secured by both a first and second trust deed.

The first TD loan was in the amount of \$187,450, the maximum loan amount that is salable to the secondary market (Fannie Mae).

The second TD secured a companion loan for the remainder of the needed total amount of ~260,000 Both of the piggyback loans carry a fixed interest rate of 103/8 percent with payments calculated on a 30-year amortization schedule.

However, the second TD portion is due (must be paid off) in 15 years. Only one percentage point was paid as a total loan fee.

Reason for two loans. Since the first loan is in an amount that can be sold

by the bank to the secondary market, a lower interest rate was possible. The remainder of the needed funds was generated via the second TD loan, and since the second loan was part of the financing package the same low interest rate was approved.

"I'm very pleased with this special loan," said the borrower. "The only downside is that I cannot place another second TD loan on the property if I should need it. But considering everything, this was the best and most creative deal from any of the lenders I contacted."

Incidentally, the maximum loan that Fannie Mae (Federal National Mortgage Association) will purchase from primary lenders will be raised to \$191,250 as of Jan 1. This applies to mortgage loans for single-family home financing.

In another case, a professional man wanted a no-point, one-step mortgage loan to finance his home purchase. This means there would be no initial loan fee and there would be only one adjustment in the interest rate (typically after seven years) in an otherwise conventional 30-year loan.

After shopping several lenders, with the help of his real estate broker, he found precisely the type of loan he was seeking. He planned to resell the home in five or six years, so this loan met his needs.

For other personal situations, a 15-

year loan term can be arranged, or a biweekly payment plan. Or a graduated-payment plan or an interest buydown mortgage nught best meet a home buyer's needs. These and other special types of mortgages are available in today's market.

Even mortgage loans insured by the Federal Housing Administration are becoming more flexible Over 15 nullion Americans have purchased homes with FHA loans Most of those loans are of the fixed-rate 30-year variety.

However, a graduated-payment FHA loan is available (245 program) that starts with an exceptionally low interest rate and payment schedule. Thus, many low-income families can qualify for this loan who could not meet qualification requirements of other mortgages

With the increasing number of home financing options, and related complexities, most buyers need help in sorting it all out. Many real estate brokers are equipped to help buyers by keeping up to date on mortgage plans and terms offered by lenders in their area

Many lenders, realizing the value of broker referrals, communicate daily mortgage information to selected brokers via fax or computer.

In a growing number of metro areas, "family finance centers" are being established. Through these centers, home buyers can obtain up-to-date information on mortgage loans available from local and regional lenders.

Q. Are delinquencies rising on mortgage loans used to finance condos and town houses?

A. No. Delinquencies are decreasing, according to a recent report from Fannie Mae (Federal National Mortgage Association), the nation's largest investor in home mortgages.

Multifamily delinquencies of 60 days or more declined to 1.3 percent at the end of the third quarter, from a peak of 6 6 percent in the fourth quarter of 1988 and 3.7 percent in the third quarter of 1989, the Fannie Mae report stated

Q. Are farmland values increasing?

A. Yes. Agriculture is enjoying its fourth consecutive year of recovery—a trend that positively influences farmland values.

"Unlike commercial real estate, agriculture is in good shape," according to the Real Estate Research Corp. "Historically, agricultural real estate has had average returns of 10 percent per year. We expect these strong returns in agriculture to continue in the 1990s and to attract more institutional investments."

Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.

Gift becomes collectible for figurine buff

BY JAMES G. MCCOLLAM **Copley News Service**

Q This figurine was given to me by a relative who purchased it in Germany during World War II. It is marked on the bottom "NP" over "Neutettau.

Could you tell me if this figurine has any value?

A Your figurine was made in Tettau. Germany, by the New Porcelain factory between 1935 and 1948 It would probably sell for \$125 to \$135.

°**Q**. 1 have a IO-Inch pressed glass bowl with this mark on the bottom; the

pattern has been identified as "Panelled Thistle."

Can you tell me anything about the origin and value of this bowl?

A This pattern was introduced by the J B Higbee Glass Co in Bridgeville, Pa, about 1910. It was also made by the Jefferson Glass Co in Canada

Your bowl has the Higbee mark and would probably sell for \$35 to \$45

Q. What can you tell me about my old camera? It takes 4-by-5-inch sheet film; it is marked "B. & J." and has a Graflex electronic flash.

The lens is f4.5 Wollensak with one second to 1/200 second shutter

A Your camera was marketed by the Burke & James Co in the mid 20th century. It would sell for about \$100 including the flash.

Q. I have a regimental stein with a mounted knight on the pewter lid and another mounted knight on the side of the stein.

The auctioneer said it was a Hohr-

Grenzhausen stein over 100 years old. I paid \$565 for it. How did I do?

A Hohr Grenzhausen is a town in Germany where several potters made stems Assuming everything the auctioneer said is true, your stein should be worth at least what you paid for it

Q. I would appreciate any information you can provide about a ceramic figurine marked "WW-Made in Austria."

It is a girl sitting on a rock with a drape around her hips and legs. The figure is 6-1/2 inches tall.

A "WW" stands for Vienna Workshop, a studio in Vienna that produced all aspects of the fine arts during the early 20th century. Figurines similar to yours have sold in the \$800 to \$900 range

BOOK REVIEW

"The Guide to Wallace Nutting Furniture" by Michael Ivankovich,

Diamond Press, Box 2458. Doylestown, PA 18901, \$14 95 plus \$1 25 postage or at your local bookstore

This book is a major contribution to the field of antique furniture, it is a definitive guide to the reproduction furniture designed and crafted by Wallace Nutting.

If Wallace Nutting furniture is good enough to fool experts, it is bound to create problems for both dealers and collectors.

This book is unreservedly recommended to both.

Send your questions about antiques with picture(s), a detailed description, a stamped, self-addressed envelope and \$1 per item to James G. McCollam, P.O. Box 1087, Notre Dame, IN 46556. All questions will be answered but published pictures cannot be re-

Antique Appraisers Association of



This figurine was made in Tettau, Germany by the New Porcelain factory.

Janus' (the Roman god) traits work well for gardeners

BY PATRICK DENTON Copley News Service

As the new year begins I've been giving some thought to Janus, the Roman god who represented the beginning of everything.

He presided over gates and doorways and all entryways. To oversee both coming and going he had two faces set back to back. As the god of beginnings in time, Janus ruled over the first hour of the day, the first day of the month and the first month of the year. named after him. Janus looked back and forward into the future, as all truly hooked home gardeners do.

Every flower and vegetable plot that I look at as the new year begins receives a similar appraisal -What grew here last year and what shall I plant this year?

Take for example one of the more challenging parts of my garden.

BREEZEWAY, large recreation room with a second kitchen, attached 2 car garage, lake privileges on Thompson Lake

the long, narrow strip of warm, dryish soil alongside the driveway It's a very conspicuous area, where a long season of color is almost mandatory.

Last year the zonal geraniums in this bed were perfect. Hollywood Star, Picasso, Park's orangered Sundance and the new blend called Multibloom created a lively stretch of color all summer and well into autumn, demanding little attention apart from occasional deadheading.

Now, how to match that show this year? I'm thinking that a bed of everlasting flowers might be just right Strawflowers, statuce, ornamental grasses, gomphrena and xeranthemum, my favorite everlastings, all do well in full sun and a dryish soil. And best of all, being everlasting in nature they stay in bloom just about forever with practically no fussing required on the part of the gardener These

have got to be just about the ultimate in minimum-maintenance floral beauty. Whether to gather and dry some of the stems for arrangements is purely optional

And so I go with every plot, looking both into its past and forward into its future, master of my garden's history and it's new beginnings. Looking, Januslike, backward and ahead at the same time often

entails a little horticultural repentance too. We may, for example, have sloughed off a little in the past with the weeding, or deadheading, or in gathering certain fruits and vegetables precisely at their peak. But we all know it's

going to be different this year. Don't

That's what I like about January. The vision for the garden remains pristine and perfect. Still in the planning stage, the year's plantings remain for the moment in the unclouded realm of Great Expectations.

The planning and plotting we do

in January can indeed help to transform our Great Expectations into reality. One important step that comes immediately to mind is the moving of different blocks of vegetables around from year to year and changing the flower plantings too. Such a yearly shifting makes good sense for the health of both the soil and the plants.



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BEAUTIFUL LAKEFRONT COLONIAL. Wonderful new subdivision on Lake Sherwood Great room has marble-faced fireplace and wet bar Oak island kitchen All bedrooms have huge walk-in closets. Master bath complete with a which performed bard cell above. I work device work of the subdivision of the sub-

turned. McCollam is a member of the



Pigeon feeding neighbor poses lofty problem

BY GENE GARY **Copley News Service**

Q. We live in a mobile-home park and have a very messy problem. Our next-door neighbor insists on feeding pigeons, and they have come to roost on top of our mobile home. The mess caused by bird excretion is considerable.

Do you know of any bird repellent that I could use, so that at least they won't pick my roof as their resting place?

A. Your first step is to get your neighbor to stop feeding the birds. You might even discuss the problem with the management of your mobile-home park. Some cities have passed ordinances making it unlawful to feed pigeons, because they are of the worst known dis ease carriers among birds

Discouraging birds from perching on railings, gutters and other structures around the home can be a very frustrating problem Furthermore, they can cause considerable property damage, and they are a health hazard.

There are several steps you can take to discourage these birds, but none is foolproof.

One product, Tanglefoot, is a sticky substance that can be applied to eaves, gutters, fence tops. etc.. While it does not entangle the bird's feet, it does discourage them from alighting.

This product is usually found at

well-stocked musicity or hard ware store. It is manufactured by The Fanglefoot Co 314 Straight SW Grand Rapids MI 49504

this paste product is available in tubes or one pound cartons Unfortunately, the substance is not long-lasting and will have to be

repeated periodically One other drawback is that the sticky substance attracts dust and dirt, and becomes discolored and dirty However, short of killing the birds, it is one of the most effective control methods

Another method of discouraging these pests is to install metal strips of sharp prongs that prevent buds from alighting Usually these are made of springtempered rustproof

or atominum they are installed permanently and should last a long time. Most of these products are provided with ample means of attachment to a variety of surfaces and come with instructions and diagram to installation

However they may not be read ily available Check with your lawn and garden supply outlet a large hardware store or even a building supply firm

Other deterrents include rubber snakes or owl decoys it is a good idea to move these take decoys periodically for more effective results Birds become used to these non moving decoys and will fre quent the area despite their pres-

Q. Do you know of any affective method to combat termites without ustrig harmful chemicals? i suspect that we have a growing problem with this pest in our home. A fermit inspection and con-

trol is best left to the professionals

The standard method of getting rid of termites is fumigation where your entire house is tented and strong chemicals destroy the pesi and their eggs However today there are some

other methods available from pest

electrical ircaiments where lowvoltage currents zap the pests. to space heating, which raises interior temperatures high enough to destroy the pests but safe enough for your home furniture and appliances (plastics should probably be removed).

Pest-control firms also are using cold--a non-toxic chemical that reduces the heat and literally freezes these pests and their eggs. These treatments are not avail-

able in all sections of the country. It is best to check with different pest-control firms in your area for



Home decorating gone to the dogs (and cats)

Continued from 1

or soft fabric on furniture."

Reider suggested the scratching post be no shorter than three feet in height. Wood posts are best.

"You can train them to use the scratching post. But you have to be patient. You can't just set them in front of it and say, 'OK, scratch at it.' Train them to scratch it and work with them," Reider said.

Cat owners also are advised to avoid investing in silky furniture. Reider said cat claws will grab the fabric and snag it. Reider recommends vertical blinds instead of long drapes because cats frequently climb the drapes.

Because of the animal's ability to climb - often times in places completely unimaginable, such as on top of refrigerators, televisions ·and closet shelves - cat owners should be discouraged from placing expensive mementoes and knick-knacks in places where the cat can easily knock them over.

The Humane Society discour--ages cat owners from having their pet declawed. Even though it may save the furniture from tears. in the long run it could be detrimen-[,] tal to the animal.

"Some cats that are declawed lose their litter box training and some begin to bite. Plus it's a very painful procedure for the animal, Reider said. "A cat that is declawed is completely defenseless on the outside. It can't fight back or climb trees.

For puppies, the biggest problem is chewing.

"Their biggest chewing period comes after they're about 6 months old," Reider said. "They'll chew on furniture and other household goods."

She said puppies can be trained to chew on other items, such as rubber or nylon bones. Real or rawhide bones are not recommended.

"Real bones and rawhide bones are unsafe because both can splinter," Reider said.

An emphatic "no" is perhaps the best method for disciplining an animal. For cats, a stream of water in the face can also be a method of discipline.

Repellents can be used to keep animals away from certain areas of the home, according to Pam Klobukowski, owner of South Lyon Pet Shop, 22884 Pontiac Trail in South Lyon. The sprays are nontoxic and safe for the animals. Humans, she said, aren't affected by the repellents.

"You can spray the repellents to keep them away from certain ar-eas, such as the kitchen or couch. But many of the pets grow out of their problems as they get older." Klobukowski said

Child proof gates also are fine to use for rooms where the cat or dog isn't wanted.

Cats have much different personalities than dogs, Kloukowski said. Whereas dogs will refrain from doing something they're not supposed to whether the owner is home or not, a cat is different.

'When you're home, cats won't do something they're not supposed

they'll do that something because

Small children should be super vised when playing with dogs or cats, Reider recommended Some times, she said they may play a little rough together

Klobukowski said anytune a child does receive a scratch from a pet while playing - - especially with cats - the wound should be washed immediately

"With mild scratches put an antibiotic cream on the wound lf sicial should look at it Klobukow ski said Because cats seratch in a litter part they may have more bacteria on their claws

'Small children often don't real ize the animal has feelings, too. And if they re playing rough with the annual eventually the animal is going to become irritated and possibly strike back so parents must not only remember to teach the animal not to abuse the child but also teach the child not to abuse the animal

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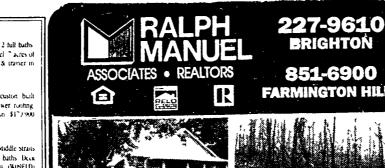
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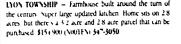
Williamson 5 in I furnace and added insulation \$172,900 (NUYDEN) 3+7-3050

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FAMILY ORIENTED AREA

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to But when you go away then it begins to fester or swell, a phy of their curiosity," she said



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IMMEDIATE OCCUPANCY NORTHVILLE - This Northvilk condo offers 3 bedroom over 1400 sq. h. and a tinished basement for only \$79.900 (NEOLD) 347.3050

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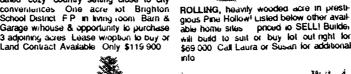
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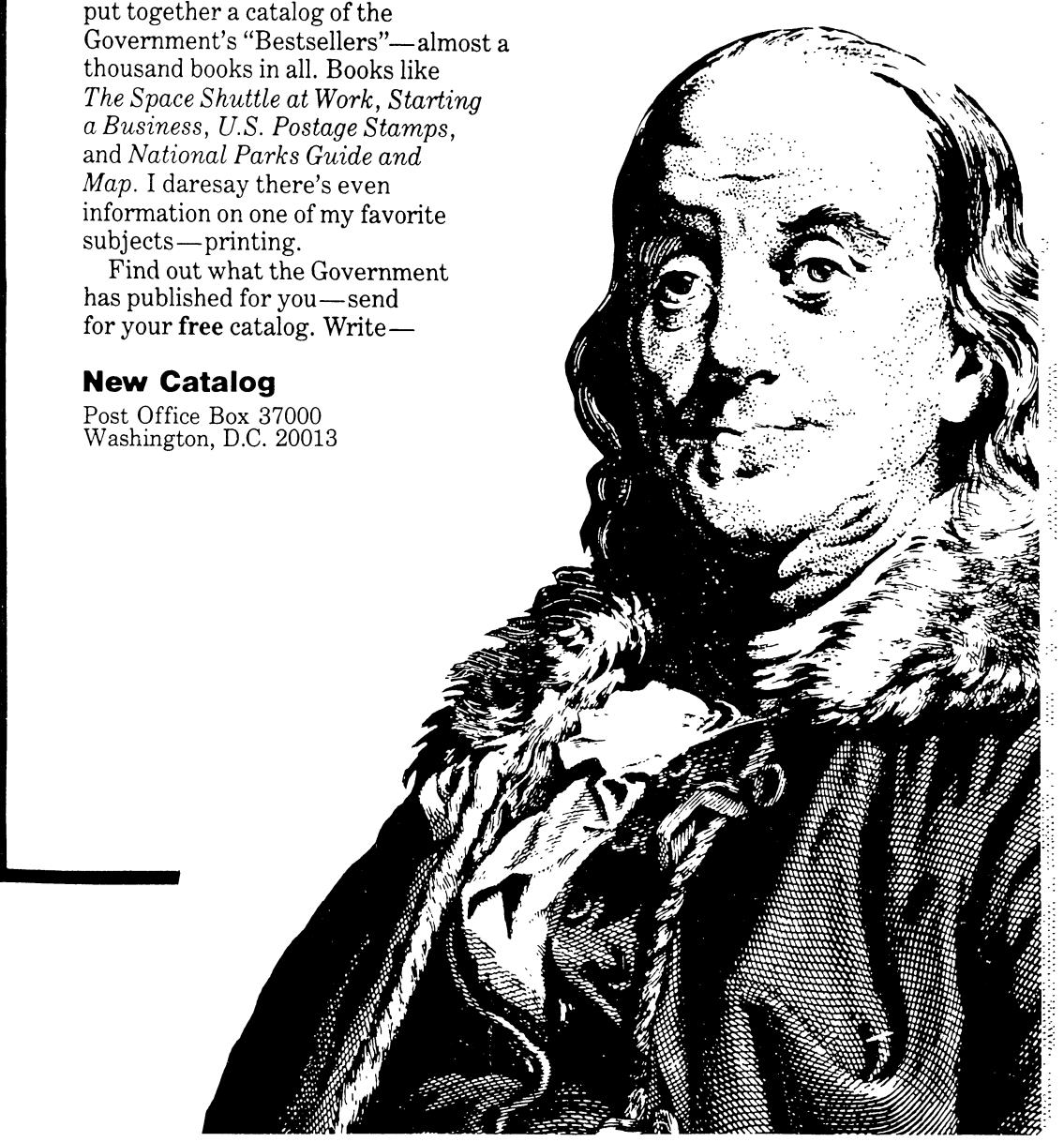


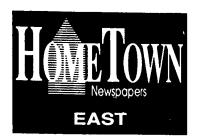


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CLASSIFIED GREEN SHEET



Infiniti dealer comes to Novi

By RICK BYRNE Copy Editor

The new Infiniti dealership in Novi will be unique, but not just because it's the first seller of imported cars in the area.

When Infiniti of Novi opens its doors this fall at Haggerty and Ten Mile roads, its customers will be treading new ground in sales techniques and product display.

niques and product display. Infiniti is the luxury car division of Nissan Motor Corp. in the U.S., and the owner of its Novi dealership will be William Cook, who also operates the Bill Cook Motor Mall in Farmington Hills.

"A la the (General Motors) Saturn, Nissan is redefining its approach to the business with Infiniti," said Cook. "The purpose of the new concept is to deliver a totally satisfying buying and ownership experience."

Infiniti likes to think of the new design as low-pressure and customeroriented. All of its new dealerships will be built from the ground up on

the same corporate "footprint." "It uses a very different showroom

design and product display. The sales area is located in another part of the building, away from the showroom. There are video presentations for prospective buyers ... They'll be unique and very beautiful buildings."

Cook, selected from more than 2,000 franchise applicants nationwide, will be one of approximately 150-165 dealers that will represent infiniti by 1994. With such a highline product, an intense concentration on service and customer satisfaction, and a relatively small number of dealers, infiniti picked and chose its franchisees from a very competitive list of nominees.

"Standards for Infinitis dealer selection are the most stringent in the country." said Bill Bruce, vice president and general manager of the Infiniti Division.

"In addition to a proven track record, Infiniti dealers must be completely committed to customer satis-

faction. Based on Mr. Cook's past performance, we are proud to select him to represent Infiniti in this market," added Bruce.

The franchise agreement also stipulates that all dealership personnel attend the Infiniti National Training Center in Scottsdale, Ariz. Staff must complete the program, the most comprehensive in the industry, before the doors open. Cook calls it "Infiniti School."

"The entry price into the auto business nowadays is customer satisfaction," said Cook. "Many of the things we're already doing will carry over."

Cook has had success with highline automobiles before. At the Bill Cook Motor Mall in Farmington Hills, located at Grand River and Ten Mile Road, he sells and services Buick, Audi, Mazda and Nissan cars. He has also sold Porsches and Lotuses.

Joining Infiniti at the new "Novi Motor Mall" will be another Nissan outlet, as well as a Chrysler-Plymouth dealer, relocating from Farmington Hills. Lexus cars will

t also be sold.

Nissan is already building its North American Research & Development Center at Haggerty and Twelve Mile, and he confides that the company is very happy to have both of its divisions selling just two miles away.

The Infiniti line will include the Q45 luxury/performance four-door sedan, the M30 luxury/sports coupe, and the G20 four-door mid-size luxury sedan.

Infiniti also broke new ground with its controversial advertising this past year. In what is perhaps a first for the automobile industry, the advertising showed no pictures of the cars themselves, choosing instead to portray on the motivation and mindset of the division through images of forests and waterfalls. More recent ads have been closer to the mainstream, and show the cars.

The cars may be seen at the North American International Auto Show starting Saturday at Cobo Hall.

Deductions for car can stall your taxes

Money Management

You may know where to find the distributor cap in your business car, but do you know where to find your business car deduction? If you're not sure, park yourself in a comfortable chair and browse through the following tax tips provided by the Michigan Association of Certified Public Accountants.

Unreimbursed employees' transportation costs are considered miscellaneous itemized expenses. As you probably know by now, such expenses are deductible only to the extent that they exceed 2 percent of adjusted gross income. Transportation expenses of a self-employed person, however, are not subject to the 2-percent floor.

If you drive your car for both business and personal use, you must allocate your expenses between the two forms of travel, so be sure to maintain thorough records.

Driving a car for business use generally means traveling between two places of business. A recent IRS ruling may also enable you to claim travel from home to the first business stop of the day as a business expense. For example, a management consultant who has a fixed business office may often have early morning appointments that require her to drive directly from home to a client's office. The key is that the client's office is considered a temporary business location. Since this is a recent tax change, you should consult your CPA to see if it applies to your situation.

One important fact to keep in mind is that commuting to and from work is not considered business use. The

IRS defines commuting as travel from your residence to your first job location of the day and from your last job location to your home. And for those of you who have equipped your car with a cellular phone, take note that doing business on your car phone or discussing business with associates on the way to and from work does not allow you to define your trip as a business expense.

When you deduct automobile expenses, you have two options: You may claim the standard mileage rate, which allows you to deduct a fixed amount for each business mile you drive, or you may deduct the actual costs of operating your car. Using the standard mileage deduction is the simpler of the two methods since you simply keep track of the business miles you drive during the year and multiply the total by the standard mileage rate. For 1990, the standard mileage rate was 26 cents per mile.

The actual cost of using your car may exceed the amount allowed by the standard mileage rate. If you use the actual-expenses method, you may deduct a percentage of your automobile expenses equal to the percentage of mileage attributable to business. By keeping track of your business mileage and comparing it to your total mileage, you can determine what percentage of your car's use is for business. For example, if your total mileage at the end of the year is 20,000 miles and your records show that 15,000 miles of that was for business, 75 percent of your car expenses are deductible.

Continued on 2

Auto show brings more than sales

Car and truck dealers harvest sales from exhibitions like the North American Auto Show. Most families that attend buy a vehicle within a year, said Daniel Hayes, executive director of the Detroit Auto Dealers Association.

But hundreds of models, singers, dancers and musicians, local talent for the most part, can expect a more immediate payoff and a pretty good one during the run of the show Jan. 12-20 in downtown Detroit.

They'll work as narrators and floor people at exhibits. They'll greet dignitaries at the airport, assist in the press room and sell tickets at Cobo. They'll entertain at parties_and_ breakfasts.

And in the end, they will earn \$2-3 million for their aggregate efforts, said Tim Rice, general manager for Gail & Rice Productions of Troy. "There are a lot of people working down there," he said.

"Manufacturers prefer not to be used by name. We'll have at least 115 people, male narrators, female narrators, spokespersons," Rice said. "They're pre-screened before the client sees them.

We look for a nice appearance. They have to be smart enough to talk one-on-one. Anyone can learn a script. They have to have a nice personality. They can't be stuck on

Paris, Tokyo; many women will sell tickets," she said.

Those jobs, which pay \$7-\$10 per hour, often are used as stepping stones to narrator and product specialist jobs, Guenther said. Guenther also placed about 20 in

exhibits with Buick, Hyundai, Ford and Pontiac.

Then there are opportunities for local talent with ambitions other than mouthpieces for manufacturers.

"We're doing all the domestic manufacturers parties, 15, easy," Rice said. Most will be afterglows following the charity preview Jan. 11, and the fare-varies.

"One party has a 22-piece big band, another a trio," he said. A large orchestra could command about \$3,000 for three hours work; a piano player \$135-\$250, Rice said.

Chrysler will feature a five-piece jazz band for its party, said Peter Brown, shows and exhibit specialist for Chrysler. "I told the agency in this particular case what I wanted — a nice piano, bass, drums playing mellow, light music for the 45- to 65-year-old group," he said.

65-year-old group," he said. Entertainment Connection of Southfield has booked a trio for a dealership party and Doug Jacobs and the Red Garter Band for a breakfast, said Karen Hall, a sales agent. "Once we find the location and

to do."

Some exhibitors hire entertainment to supplement the narrators.

"We've got eight dancers for Chevrolet, the Chevy Thunder Dancers, and eight dancers for Toyota, Team Toyota Dancers," Rice said. They can expect to make \$150-\$250 per day and hit the road for other big domestic shows.

"It's pretty tough to get a job," Rice said of the dancers. "We looked at 160, the client looked at 80."

National talent sometimes supplements local entertainers.

GMC Truck has hired a group from the Up with People troupe, while Chevrolet has engaged Mike Sweet, acomedian/magician and former Detroiter, and The Piano Juggler, both from Los Angeles.

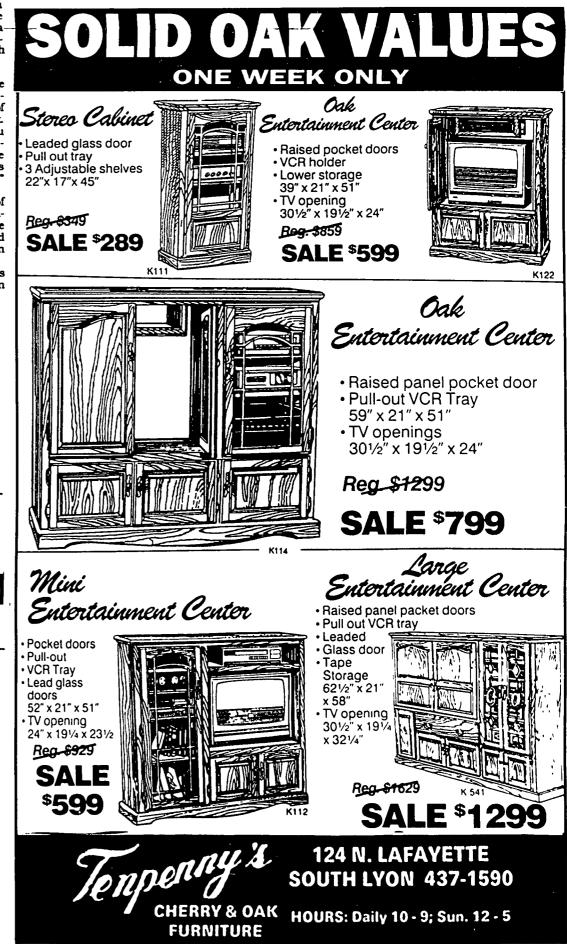
"We have entertainment for one reason only — to attract an audience," said Jim Wagner, manager of shows and exhibits for GMC Truck. "It (auto show) is a family affair. You have one third who come there basically to be entertained, another one third are interested in concept cars and the other third are true buyers," he said.

But there's another school of thought. Chrysler, not wanting singers or dancers to detract from the vehicles, complements narrators and floor people with simulators and in

products," said Donald Schmid, display and exhibits manager for Chrysler. "They get into vehicles."

"The industry has become much more technical," said Barbara McIntosh, owner of Affiliated Models of Troy. Her agency will supply 70 narrators and floor people for the Detroit show and another 60 for four other auto shows around the country at the same time.

"Schtick has gone to a technical level," McIntosh said. "It's more to inform the public than just entertain."



themselves," he said.

Narrators can earn from \$135 to \$650 per day depending on experience, credentials and what they're asked to do, Rice said.

But because Detroit is still considered the Vatican of the auto business, Rice said, most narrators are hired here in April to work the exhibition circuit through the following March.

"A lot of our people are carry over from previous years, about 50 percent," Rice said."

Margery Krevsky, vice president for Productions-Plus of Birmingham, will place upwards of 70 floor product specialists and narrators for Pontiac, Buick, Nissan and Infiniti.

The floor specialists will earn upwards of \$200-\$300 daily, narrators \$160-\$250, she said.

Krevsky expects some travel from her placements. "I won't consider a person who will do just one week," she said. "It's expensive to train talent."

Cynthia Guenther, president of United Talent Agency of Detroit and Dearborn, helped the Detroit Auto Dealers Association select some 80 women to help with public relations tasks relating to the show.

They will do credentialing. Many women will greet dignitaries from type of atmosphere, we'll suggest a exit certain type of music," she said. "It all depends on what the client is trying per

a exhibits. "We feel to a certain extent it gets









Car deductions are tricky for business

Continued from 1

If you use the actual-expenses method, you may deduct an amount for depreciation. The method you use and the amount you can deduct de-pends on a number of factors, including when you first began using the car for business and how much of your mileage is attributed to business use. In addition, you can deduct a host of other expenses. Some of the most common deductible automobile expenses are: automobile club memberships, batteries, gas and oil, insurance, tune-ups, repairs, registration and licensing fees, supplies (such as antifreeze), temporary rentals, washing and waxing.

Whether you deduct actual expenses or use the standard mileage rate, you may also deduct parking fees and tolls paid in connection with the business use of your car. If you are an employee and you take out a car loan, the interest you pay is considered personal interest - and that the allowable depreciation.

means you will be able to deduct only 10 percent of your interest charges for 1990. Next tax season, the deduction will no longer exist.

Keeping good records is a must re-gardless of which method you use to calculate your transportation costs. Use a logbook and be sure to keep it up to date. In addition to recording the distance driven on business each day, you should note the business purpose of the trip, the names of the persons you saw, and any expenses for which you did not get a receipt.

CPAs point out that the IRS forms you use to deduct your expenses depend on whether you are an employee or are self-employed. If you are self-employed, you deduct your auto expenses on Schedule C. If you are an employee, you use Form 2106 to claim automobile and other employee business expenses. If you use the actual-cost method, you will need to complete Form 4562 to compute

There's no question that this has been an odd year for the auto industry, what with 1990 taking stabs at one time or another at emulating 1929, 1932, 1936, 1942, and even 1893, the memorable year the Baring Brothers Merchant Bank failed in London, which created a financial panic and a run on gold that nearly ruined John Quincy Adams II, bringing home the point that even the Republicans get a little crazy at times.

Dan McCosh/Autotalk

Actually, 1990 was shaping up to be something of a showdown in the showrooms when it got started, what with the incredible flood of new models coming from the Japanese and even a new car from Volkswagen, of all things.

Then, things began getting a little soft economically, and we decided to face off with Iraq, and all bets were off.

Not that the bets were covered to begin with. Someone decided to make 1990 a fast-forward of the whole decade of the 1970s with a strange combination of government legislation, a reinvented environmentalist movement, a credit crunch and the establishment on U.S. soil of foreign-owned car plants. All in a single year.

That alone would have been enough to rattle a few normally stalwart auto execs, even before you tossed in the collapse of the savings and loans, the wobbling banks, and the subsequent arrest and

bankruptcy of a whole generation of Wall Street high-flyers on whom lots of BMW and Mercedes

1990 a rough ride for carmakers

dealers in the East were heavily dependent. In fact, the one amazing thing about 1990 is that with all the shocks, any one of which would have been sufficient to justify a serious sales col-lapse, the overall car market stayed remarkably strong, albeit down about 10 percent or so -- nothing like the big dive in 1974.

The big stuff did, however, tend to overshadow some fairly significant events that otherwise might have gained some attention. The troubles at Subaru, for example, which demonstrate something about the question nobody seems to ask — exactly how do the Japanese react to a bad slide in the U.S., anyway? Pretty much as you would expect by buying out their U.S. investors, then cutting back on U.S. operations to salvage some profits. Forget any paternalism or lifetime employment.

On the other hand, Honda distributed profitsharing based on its worldwide operations, something no U.S. company has seen fit to offer its U.S. employees, which get their share based only on North American profits.

On the hardware side, 1990 goes down as the year safety began to sell seriously, with the acceptance of antilock brakes and something akin to a buying panic on airbags. This left the Japanese

rushing to catch up. Also left behind, Saturn gets the dumb-dumb of the year award for ignoring the airbag, missing a chance to seriously one-up the competition with what was otherwise an outstanding effort.

Other odd things happened, including the fact that the second most expensive auto program launched in 1990 (after the Saturn, which technically doesn't really get started until next year after all) wasn't a car at all, but an engine program at Ford Motor Co., launched furtively in a year-old Lincoln.

But mainly, it was a bad year for car enthusiasts, as Nissan floundered despite the strongest investment in new product in decades, winning lots of congratulations but few checks for down payments.

It was, of course, the swan song for Roger Smith, who managed to end his reign at GM as the farthest-thinking, and most shortsighted chair-man in history, leaving history to decide what is most important.

Meanwhile, after a taking a good look at what is coming up in January, the auto business decided to do what we are all doing now. Hold its breath.

Small business seminar coming to Novi Hilton

The Wayne State University and how to start your business with School of Business will host a free very little cash. This workshop will workshop at the Novi Hilton entitled How to Start or Run a Small Business."

The seminar will be held at 7 p.m. Jan. 16 at the hotel located at 21111 Haggerty.

The workshop will cover such items as the hottest business for 1991, how to slash hundreds off your taxes, the 20 biggest pitfalls in starting and running a small business.

GYM Rest K

Youth Training Center

include the latest tax changes. The two-hour free workshop is

open to the public. Seating is limited, so come early to assure a space. No reservations will be accepted.

Wayne State has presented these "shirt-sleeve" workshops for over six years, and has helped thousands of individuals transform their ideas into growing businesses.

Mary DiPaolo/Focus: Small Business

hink about business with relatives

If you decide to take on a friend or family member as a customer of your business, you must establish some ground rules. Regardless of how well you get along with one another, the potential for abuse is an ever-present danger and must be nipped in the bud before it becomes a major problem

For example, receiving business calls at any hour of the day or night from relatives or friends who are also "customers" of your business is not a good sign. This potential problem is further complicated when what starts out as a personal call at home turns into a business conference in a matter of minutes. Rather than try-

make a habit of not discussing business when accepting personal calls at home.

All that is required is to remind Aunt Clara or cousin Betty of your regular business hours and offer to call them back the next morning. The same principle holds true for personal calls you accept from friends or relatives at the office.

Taking verbal abuse from a friend or relative you're working with is another problem that you have the power to avoid. According to Janet Kellman, a Plymouth interior designer, business owners must always weigh the pros and cons of prospective business relationships involving people they know well.

questionable personality traits or is very difficult to please in the general sense, it's foolish to think that your business relationship with them will change all that," Kellman said.

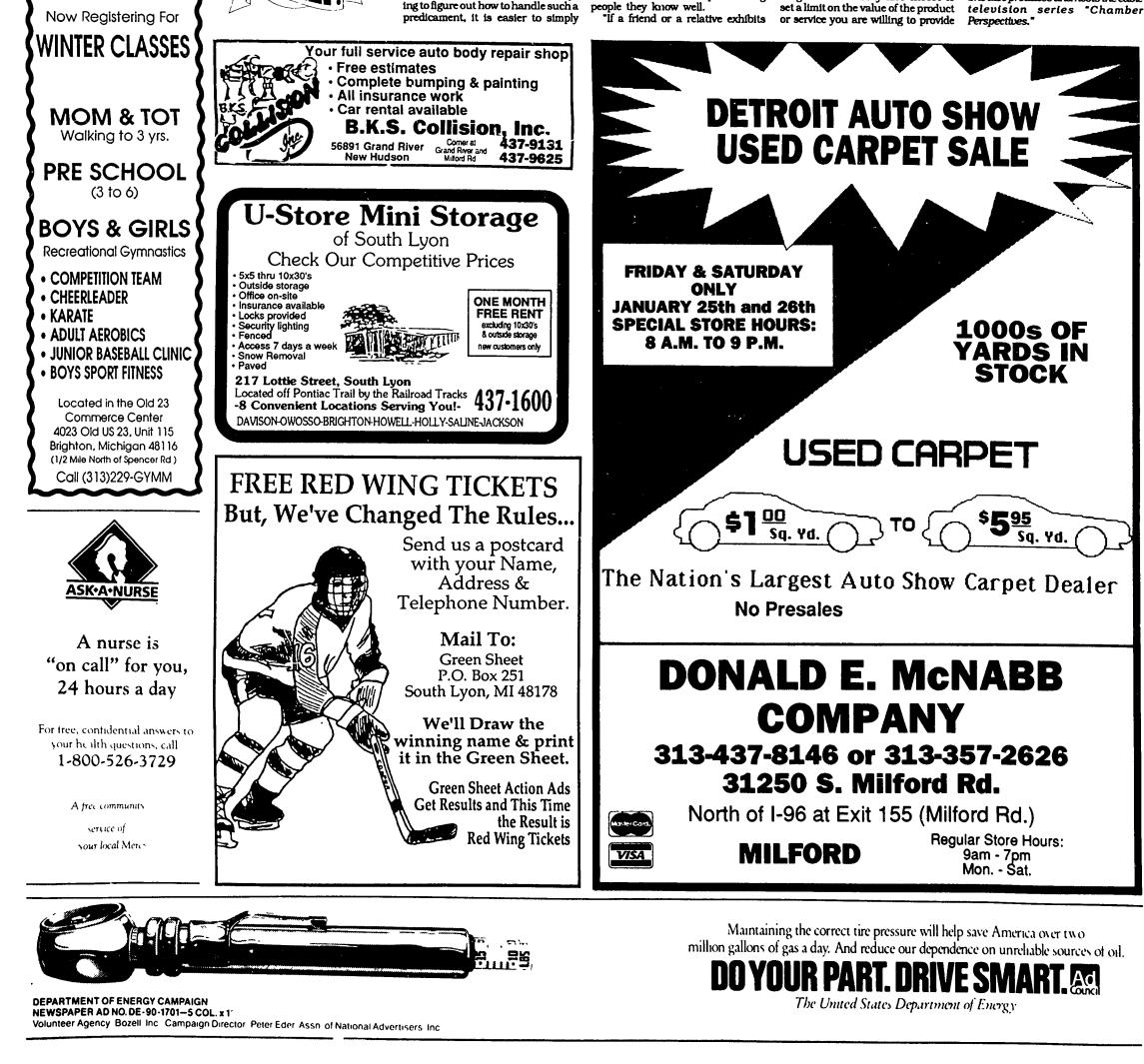
"Rather than riding the roller coaster with this type of person and becoming a target for abuse, it may be best to simply indicate that your present relationship with them is more important to you than having them

as a client." Handling payment for services is another issue that can lead to difficulty. If you don't feel comfortable accepting money from a friend or rela-tive, consider a swap or barter arrangement. You may also choose to set a limit on the value of the product

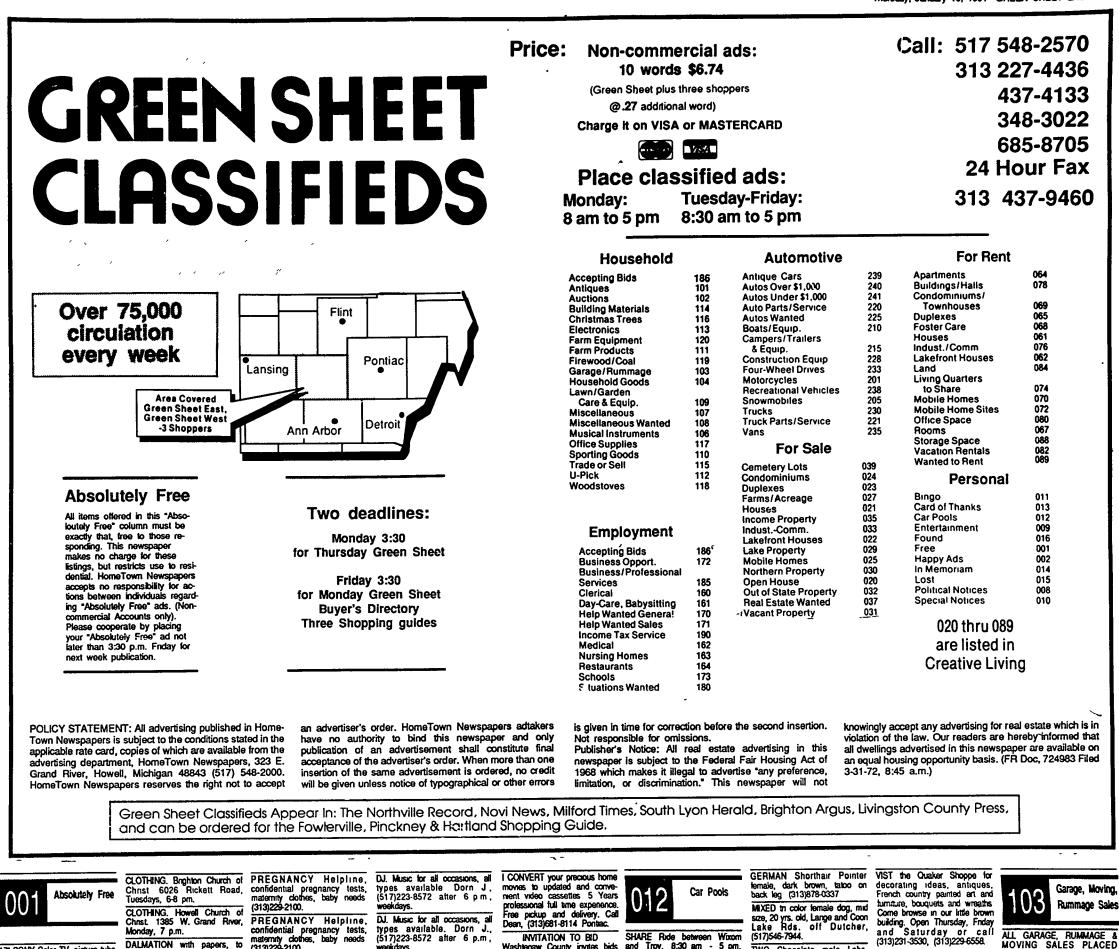
free of charge. For example, a consultant may waive the costs of an initial consultation, with any time spent afterwards being billed at the normal hourly rate.

Of course, there will always be those situations where you simply do not want to be professionally involved with friends or relatives. The best policy here is to be upfront about your unwillingness or inability to work together while being prepared to recommend someone else that can help.

Mary DiPaolo, a Northville resident, is the owner of MarkeTrends, a Northville business consulting firm. She also produces and hosts the cable



Thursday, January 10, 1991-GREEN SHEET EAST-3-D



Monday, 7 p.m. DALMATION with papers, to good home, 2 years old. (313)360-0097. 17" SONY Color TV, picture tube going (313)685-1363. 1 FEMALE, 1 male cat, 2 years, fixed, declawed. (313)227-3329 EIGHT month female mixed breed Benji dog, spayed, shots. (313)437-4061. 2-250 GALLON empty oil tanks. You haul. (313)231-2005. ELECTRIC water heater. (313)231-2946, evenings. 25 INCH console TV. Needs work. You haul. (517)223-8350. ENTRY door and frame, wood and 9 pane glass. (313)231-1446 2 TWIN mattresses, 1 twin foundation. (313)437-4510. 4 ANGORA goats, doe's, 1 angora goat, buck, (517)548-1177. FREE Bouwer mix, 3 year old (313)685-2321. 4 FREE beautifully marked kuttens. (313)887-5948.

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INVITATION TO BID Washtenaw County invites bids for Special Projects and 1991 Summer Youth Programming for Substance Abuse Coordinating Substance Abuse Coordinating Agency for Livingston and Washtenaw Countees. Bid spec-fications may be obtained at Washtenaw County Purchasing Services, 101 East Hurton Street, Room B-50, Ann Arbor, MI. 48107. Bid No. 5241 is due January 30, 1991 at 3 pm. local time. A pre-bid conference to discuss RP is January 16, 1991 at 1 pm. in Conference Room A, 555 Tommer Yoslant MI. For 555 Towner, Ypsilant, MI. For more information call Manlyn Russell at (313)994-2388.

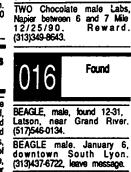
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4-D---GREEN SHEET EAST---Thursday, January 10, 1991



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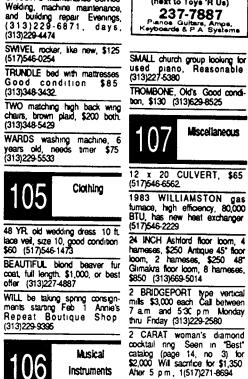
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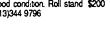
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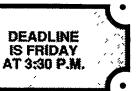
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8N FORD and loader, \$1,800. Farmal Cub with sickle bar, \$1,000. 3 point post hole digger, \$310. 3 point blade, \$175. 3 point boom, \$65. Jacobsen nding ar, \$200. Firewood, \$35 1. (313)349-1755, cord (313)347-2486 BLADES: 5, 6, 7, 8 ft. from \$165 Tractor tire chains. Big discounts. New H & S 125 bu, manure

spreaders, \$2,450 - others used. Hodges Farm Equipment, (313)629-6481 FORD 1310 with Quick Tack

TRAINING puppy preschool, obedience and conformation power steering, 3 pt. only 550 hours, \$8,450. N reconditioned, others classes starting soon. New day or evening private lessons in Howell or Hartland. Call Mary Ford from \$1,900. 25 others, loaders. EZ financing. Hodges Farm Equipment, (313)629-6481. (517)548-4536. 1 MALE Cock a poo puppy, 7 weeks old, first shots. \$100.

REBUILT Ford 8N. \$2,300. Large wagon, \$400. (313)632-5408, after 6 pm. (313)685-3661

SURGE alamo vacuum pump \$125 (517)548-1177.

380

COCKER Spanel male, 1 year old, fully housebroken, buff color, all shots and papers. \$200 or best offer. (313)437-2355. Household Pets COLLIE. AKC sable male puppy, 14 whs. \$250, (517)546-6816 2 COCKATIELS, male, temale d. All accessones. \$65/best

COLLIES. Adopt through Collie Rescue. Fence required. \$80. Loving animals that need loving (517)223-8950 ADOPTABLE pets. Animal Aut, Brighton's Big Acra, Saturdays, 10 a.m./ 2 p.m. Refundable security deposit. (313)326-4148 CUTE adorable Himalayan Seal-point male kitlen 9 weeks. \$65. (313)495-1759.

DOG RUNS

many colors \$300 and up. (517)548-4442. Dog Kennels. Dog enclosures. Call them what you like, we call AKC Alghan and Chow stud service. Excellent temperments, them the best. High quality, economically priced. Delivery available. Persistently, service. Excellent temperments, beautiful dogs. Resonable tee. (517)548-6549

GERMAN SHEPHERD FEMALE AKC BEAGLE, Ismale. 5 years. TRAINED. Oberdence and started in the art of protection. (313)363-6262. \$100. Current medical. AKC Beagle pups, born August 6th. Females \$150, Males \$125. GERMAN Shepherd puppies, wonderful temperament, health guaranteed. Hillside Kennels,

(517)223-9863. champion GERMAN short haved pointer AKC German Shepherds. Excelpups, AKC, 7 weeks, \$250/\$200. lent pedigree. Tanglewood Kennels. (517)223-7278. (313)437-8918

GOLDEN Retnever possible mix pupples. Available the middle of January. \$75. (313)231-4837. AKC German Shepherd pups, papers, pure white, 8 weeks old, GREAT Dane pups. AKC. Black AKC male and female Huskies Home raised. \$300. (517)675-7471 years old, \$300 each or \$500 GROOMING APPRENTICE AKC Registered Doberman, pups,

SHIPS AVAILABLE. Do you want \$300 each. After 5 p.m. to be a professional groomer. (313)363-6262. AKC Toy Pomeranians, all colors, \$100 to \$300.

LAB pup, AKC, 8 weeks old, black male, Health and hip guaranteed. (313)635-4760, AKC Weimaraners, 3 males, OFA parents, champion blood-line, first shots. Call after 6 p.m. (313)621-3053

LAB pups, AKC, health guarantee. Pet, show, hunt quality. Lubb (517)548-4875. Lubberline Kennels,

SHIH TZU AKC, 3 beautiful males, excellent disposition, both parents. have (313)437-7419. SIAMESE stud service, kittens studs, shots, CFA, and young stu (517)546-0970,

THE ART OF PROTECTION TRAINING. Cal: (313)363-6262 TRAINING APPRENTICESHIPS AVAILABLE. Do you want to be a trainer? (313)363-6262.

WE HAVE DOGS FOR SALE! Schnoodles, Cockers, Dobs unregistered, German rds. Some housebroken obeidence trained (313)363-6262.

WHITE German Shepherd, 3 years old, AKC, needs good home Best offer. (313)227-9430.

Horses 152 Always And Equipment POSITION available for mature knowledgeable and expenenced

PINE SAWDUST

dry, kept unde (313)697-1877

person to assist in operation of Standard bred and arabian horse farm. General farm and farm

maintenance, foaling, grooming and basic show training. Apart-ment for 1 or 2 people included. P.O. Box 8, Manchester, MI

THE Animal Protection Bureau

Farm Animais

Pet Supplies

LAMANCHA Wethers, 18

REGISTERED Hereford buil,

48158. (313)428-8041.

153

kept under cover

1987 AQHA Chestnut filly, flashy 1987 Chestnut gelding, good mover. 1989 Bay stud, in training. ning. 2 AOHA broodmares, in loal. Bay Hunter Jumper mare, in loal. All sared by "Empressively Royal". Must sell due to relocation. (313)632-6003.

wanted. (313)437-2857, (313)437-1337. ALL types of horses and ponies RIDING lessons. Saddle Seet, Hunt Seat on the the slant Western and driving, heated AQHA Palomino gelding, 10 years old, English and Western, professionally trained, very gentie. (313)685-1198. (313)348-8619 has one very aged male horse for adoption, 30 plus. Companion horse only. (517)288-2873, (517)546-6605. ARAB gelding, registered, Grandson of Ansata Ibn Sudan. Top bloodines/refined conforma-

ton. Park horse type with an enthusiesic attitude and flashy gaits. \$950 negotiable. (313)348-3859, Lisa. ARABIAN horses for sale

Excellent quality. (313)437-2678. BARIN for rent, 3 stalls, water electric, corral, pasture. Central to Brighton, Howell, Pinckney. Reasonable. (313)878-0817. months old, \$65 for both. (313)437-4666.

BUYING horses or ponies for camp program for children. Excellent home. Any kind washed (213)750.9071 \$1000. Bred Hereford cow, \$650. Hereford cow with call, \$850. (517)468-3895 wanted. (313)750-9971. EXCELLENT care, horses boarded, indoor and outdoor arenas, box stalls. Individual turnout available. Lessons and

training. Since 197: month. (517)548-1473. Since 1975. \$165 HORSE for sale or trade. (517)223-3107.

HORSES boarded, 80 acres to graze, \$75 per month, hay and lead included. (517)548-4722. HORSESHOEING Dale Mitz Call today, shod tomorrow. (517)223-9789.

HORSESHOEING and trimming all phases. State certified. (517)529-4419. KENSINGTON Equestrian

Center, hunter/jumper barn with indoor, outdoor arenas, boarding, training and lessons available. training and lessons and Brighton, (313)227-3060. OLDER quarter horse mare, very gentle, great for child or beginner. Pony saddle, excellent condition. Cal to discuss prices, (512)(54, 2027) (517)548-4287.

(ONE horse open sleigh). Single seat cutter, excellent condition. \$600. (517)546-8338.

PASTURE board. \$170 per mo. Horses grained and hayed twice a day, heated indoor arena. a day, heated indoor Northville. (313)348-8619.

BLOWN in or rolled. Attics. walls

3 SIDED dog run 10° x 5° with gate and house. \$150. (313)227-6245. 155 Animal Services

154

PUPPY PAD



ACCOUNTING Clerk, 1 year experience. office (517)546-6571.

AUTO DEALERSHIP Hiring experienced person to fill the position of Auto Buller, Good

pay and benefit ask for Nancy. and benefits. (313)227-1761,

ADMINISTRATIVE Assistant needed in our small diversified office in Brighton. If you have excellent grammer and spelling skills computer and data be euse, computer and case base experience, good telephone manner, ability to work indepen-dently and like to work on a vanety of projects you could be the person were looking for. a send resume to Box 3415, C/O South Lyon Herald, 101 N. Latayette, South Lyon, M. 48178.

BOOKKEEPING/Accounting Purchasing position for well organized person. Excellent benefits. Send resume: D & F. P.O. Box 64-B, Brighton, MI 48116.

indoor arena. Northville. CHAMPION Chevrolet is looking for a part-time telephone opera-tor. Apply within, 603 West Grand

ver, Brighton.

CITY OF BRIGHTON

Part-time temporary general office clark needed for secretaral, public reception, switchboard, cashiening and various other clencal functions at City Hall. Must be motivated with positive attitude, 12:00 p.m. - 5:00 p.m., Monday - Fnday, \$5:50 - \$6:50 per hour. Send resume to David Garda, Finance Director, 200 N. First Street, Brighton, MI 48116.

> CLERICAL To \$16,000

Major corporation seeks your typing and word processing skills. 401K and tuition. Call (313)344-6700, or send resume

DIVERSIFIED RECRUITERS CO 27780 Novi Rd, Ste 106 Novi, Mi 48377

COMPUTERS a plus. Typing, phones and filing a must (517)546-6571.

DATA ENTRY

niung a data entry clerk, minimum 1 year experience. Must be reliable. iculating experience a plus. Send resume to: Knight Enterprises/Delta Fuels, 40600 Grand River, Novi, MI 48375. Attention: Shirley Trombetta

Fli_ING Clerk. Immediate open ing. Full time position for pleasant, responsible individual. Send resume and expected wage requirements to: Brighton Family Care, 8580 W. Grand River, Suite 206, Brighton, MI 48116

FULL time, good telephone skills required, some typing. (313)231-2901.

ÐV

LEGAL/EXECUTIVE SECRET-ARY, Full time. Good sluts a must. Send resume to: P.O. Box 20, Brighton, MI 48116 LEGAL SECRETARY. Position open for bright person, legal expenence preferred, type 55 wpm. Good salary, excellent benefits, Contact Exec Director at (313)456-8888 NORTHVILLE Public schools, Early Childhood Center. Secret-ary, Monday thru Friday, 630a.m. to 3 p.m. Must have secretanal expenence, excellent interpersonal skulls, computer skills and some accounting Salary and fringe backage

competative. Apply in person Northville Public Schools, 501 W. Main, Northville. PART-TIME secretary wanted Send resume to: National Environmental Service, P.O. Box

468, Howell, Michigan 48844 PART-TIME secretary needed for small clinic in Northville. 20 hours per week. \$7 per hour. (313)349-6076 leave messsage or call evenings. SECRETARIAL help needed for

busy office. Computer expenence Assan Send resumes to P.O. Box 777, Brighton, MI ment, CPR (313)229-3180 48116.

SWITCHBOARD operator posi-tions available. Non-smoker preferred. Typing required (313)227-1901 8 a.m. to 8 p.m. TYPIST for Brighton accounting firm. To type tax returns part-time through April. Schedule can be flexible. Write to Typist, Box 454, Milliord, MI 48381. WANTED, part-time receptionist, between 20 to 30 hours, mainly in afternoon and evenings. Duties include: light data processing, Gannon answenng phones, and filing Apply at: Tn-State Furniture, 3500 East Grand River, Howell WANTED part-time self motivated office person for construc-tion business. Billing, pricing, letter writing, mailing flyers,

sales, some accounts receivable tion, answering telephones, Word Processing and construction knowledge a plus. Send resume to: P.O. Box 310, resume to: P.O. E Hamburg, ML, 48139.



11 YEARS licensed day care Brighton city limits. (313)227-2353.

A licensed home newborn to 4. Meals provided. 6 am to 6 pm Monday thru Friday. (313)229-1894

arm and loving home almo-phere, excellent references, sphere, excer (313)685-0952

parents work. \$90 weekly Milford home

BABYSITTER, White Lake area. Any age. Full or part-time (313)687-1594.

BABYSITTER needed in Northvile, expenence and references preferred. (313)348-9233.

Valley. (313)227-8426. CHILDCARE Expenenced, refer

(517)223-3610 ages. 24 hour servic ences. (313)887-9180.

own transportation. (313)348-4289



CHRISTIAN guidance will be given, by grandmother, to children that I babysit, in howell area, would prefer children already Judy (517)548-6683. after 7 pm. CHRISTIAN non-smoking mom

A quality daycare setting in Millord, cartified teacher, small group, developmental activities, DAY CARE while you work, shop, or relax. Brighton Town-ship. Cell Janice. (313)685-8458. DAY care for your child 2 years and up. New Hudson/South Lyon area. Full or part-time, reason-able rates. (313)486-0828.

Thursday, January 10, 1991-GREEN SHEET EAST-6-0

DAY care needed for 3 and 7

EXPERIENCED child care in the

Brohion area. References available. (313)227-2458.

EXPERIENCED child care, all ages, close to Howell, excellent references. (517)546-1614.

FULL - part-time babysitter

needed in my Perry area home, attempons and/or evenings for my 2 small children. Call Cathy at

(517)675-5993, leave message.

LAID-OFF mom wil do emerge cy bebysitting. (313)437-8903.

LICENSED day care provider has full time opening for 2% years or older. Meals, activities, field trips.

LOVING Mom has openings in her liscensed Pinckney/Dexter

Northyle, (313)349-8255.

home. (313)878-2248.

Novi/Wixom

area.

Cell after 6 p.m.

year old sisters in Lal

Elementary. C (313)685-9151.

ACTIVE younger Grandmother, lowing, dependable care giver searching for another small person to visit us dely while (313)231-9190, 6 p.m. to 8 p.m. BABYSITTING, Brighton area Mature responsible woman would love to take care of your child Call Elena, (313)229-0083 BABYSITTER wanted in my weekend afte

noons (313)685-3670. BABYSITTING before and after school, Hawkins, Meadows Sub (313)227-7754

BRIGHTON Mom will provide excellent care for your toddler. Nutnous foods, warm environ-ment, CPR trained, licenced

MOTHER of 1 will watch your child, full time days, \$55 week (517)223-0193. BRIGHTON mother, would like to care for your child, references available. Call (313)227-8977. MOTHER of 2 will bebysit in Highland area. 6:00 p.m. to 6:00 a.m., Monday through BRIGHTON mom has opening for 1 full time preschooler. Meals Finday. Infants welcome, references available. (313)889-2423 included, I-96 and Pleasant

MOTHERS helper needed, weekdays 3 p.m. thru 6 p.m. Millord. (313)685-9057. ences, home atmosphere. Located newr Cohactah on MOTHER wishes to babysit days. Road. Call Kathy

(313)348-7452. CHILD care in Hartland area, all MOTHER would like to care for hours. Reasonable rates. (313)629-8737, after 6:00 pm. your child, any age, non-smoker, Bnghton. (313)229-7748. CHILD care in Highland area. All service Refer NANNYS needed. Full time. Call

The Nanny Corp. (313)769-5265. CHILD care needed. Respon NORTHVILLE teenage girl bloe, mature women to care for 2 babysitter needed now. Occasmonth old infant and light sional evenings. Experience preferred. Good pay. (313)347-8908 housekeeping in Novi home. M-F, 7:30a.m. to 6 p.m. Must have expenence, references and

RESPONSIBLE child care in my state licensed home. Country setting, toys galore. Brighton/ Howell. (313)229-7683. CHILD care available Latson School distinct, full or part-time, ages 2 and up. References vailable, (517)548-9431.

WANTED, mother's helper, Monday, Wednesday, Friday, Rush Lake area. (313)878-5681.

WHITMORE LAKE-Hamburg area. 2 openings. (313)231-3959. tolite trained. Ask for WORKING mom offering

dependable child care, near US-23 and Sox Mile. Any age, anytme. Call (313)449-8691. will sit for your child, any age, Hartland area. (313)887-8741.



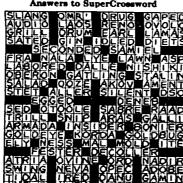
Novi based company is se



E.D.-GREEN SHEET EAST-Thursday, January 10, 1991

Super Crossword 163 ACROSS Intiona conditionally 79 Purposive parade licket 1 Maid of 58 Mohawk, for 96 Ironic writ-131 Old-tim 39 Treaty org 80 Bow or Bar Orleans slave DOWN 40 West Co ton 59 Ledger entry 97 Slangy capital city 42 Hindu queen 43 Star-crossed 81 Engaged 84 Baby's perch 60 Mosquito genus 61 Jewish festi 10 Scientisi 1 Priscilla's 886 Secreted Salk 85 Large road 15 Ginger 100 Lounges idly 101 Favorite 2 Curved lover 45 TV actress side ad partner 19 Eye amoi olding molding 3 Wings 4 Last-minute 88 One of the 63 Verdi her-102 He gets Barrymon 90 Choir plu Deborah ously slapped in 46 Italian 20 Turgenev heroine 64 Alabam actress Valli 47 Kind of race old movies prom dates 5 Capitol VIP River joiner 103 George Sand heroine 21 Shelley's Trouble conditions 66 --- Bravo 67 King Kong loved her 6 Mr Bumble 4 Mary's fol-95 Flowerlike 105 It's before muse apprentice 7 Restrain lowe oman 22 Top-notch sister or **50 Fashions** 96 Understan 69 Greek war 23 Take notice story through fear 51 Small mas 99 Calorie 8 Unique thing 9 Shoes for 53 Delineate god 70 Boston's 106 Obnoxious counter 24 Saltpete person 108 Channing 55 Father of 101 Overly 25 Piquant nickname little girls 10 Bette Davis James and proper peo 71 Biblical word 26 Pro --111 Gaelic 113 Hawaiian John 27 Requires 29 "It Was a --Good Year" 30 Isle of exile of reproach 57 Disfigures 60 Shake hands role 103 Legendary 72 Racing vehi island 11 City on the Oka strong Armstrong 104 Bakery by 115 The Three Musketeer 76 Go to . 12 Pseudonym 61 Brother or produc 31 TV role for deteriorate 106 Reprov author 77 Official of David sister 62 Frames for Merlin Olsen 119 Baseball Ross Locke 32 Cavalry mudly 107 Throb 65 It follows hangman brother 13 Reach 82 Logan or 14 Salty sauce 15 Unit of SWORD 120 European Quick punch Fitzgerald part or mart 66 Dull routine 36 Cede 83 Moray fisher 121 Ammonia (Adenauer) 110 Put to flight thru Friday capacity 16 Bellow 38 Ninny 68 Wild on compound 123 Buddhist 41 "The 85 Diamond 17 Inner comb. 70 Biblical 112 Navigate Country bags form 18 James of priest 124 Needle cas 114 Arab ruler 42 Black snake mount 71 Coarse files 86 Food shop 116 Glove com partment iteme 44 "Goose egg" 45 Rhine feeder 87 Loyal 89 Lick the °Giant 72 Hold fast 28 More secure 73 Popeye's gir 74 TV censor's sound 75 Droops girl 48 Casin (movie) **S1** Assign plate⁹ 90 Fools 117 Egyptian god 118 Indulge to 33 Watering 127 Imaginative employee Singer Barry 91 Of a thread e for hole, in a excess 92 Sarrad Dalmatian 52 Head 120 Sign loved 76 Flower part way 128 Court barhumorou ings of the 35 Galatea's 77 Stewart of by producers 122 Stammering 54 Of the cheek riers 129 Papal veil 130 Circle or ancient Per beloved 55 Distinct 37 One, in Bonn 38 Word on a 78 Improve the sians sounds 94 Releases areas CODY 20 22 23 26 MI 48430 30 39 01 102 10 12 14 113 16 1117 119 120 121 122 23 124 125 126 127 128 129 130 131





IMMEDIATE opening for qualified medical assistant for back office

MEDICAL ASSISTANT

Livingston County Press, 323 E Grand River, Howell, MI 48843

(313)698-3838

Nursing Homes COOK WAI DECKER Full or part time day position Expenence preferred in institu-tional cooking but willing to train Excellent salary and working Brahton Phone (313)349-2640, 9 a.m to 5 p m Whitehall - Novi - Convalescent Home, 43455 West Ten Mile BOOKKEEPER. Vanable hours up to 7 per week. Full-charge to DIRECT CARE WORKERS needed for group homes in the Howell area. GED or High School diploma, car and telephone required All shifts available for and part-time positions Highland, ML, 48357. Expenence with the mentally and physically handicapped preferred but not necessary Phone (313)750-6312 between n and 5 pm. Monday

DIRECTOR of nursing needed 70 bed rural facility Competitive salary and benefits Excellent and flexible working conditions Would consider an RN with supervisory experience Send resume to. Box 3414 resume to. South Lyon Herald, Lafayette, South Lyon ML 48178 HOME MANAGER AND ASSIS-TANT MANAGER needed to manage group homes in the Livingston County area Must have group home expenence with management skills preferred, must have insured vehicle and telephone Send to PO Box 555, Fenton,

NURSES Aides needed. Immedi ate openings for day shift Expenence Also training avail Call (313)685 1400 apply West Hickory Haven, 3310 W Commerce, Milford

RN's/LPN'S needed part-time afternoons, on call for days or midnights Call (313)685-1400 or apply West Hickory Haven, 3310 Commerce, Milford



BILL KNAPP'S at 2501 Jackson Rd. Ann Arbor will be hinna itstaff If you are energy hardworking and have a desire to serve the public with quality, your reward will be great. Apply in person between 2p m and 4p m, Monday thru Saturday EOE BILL KNAPP'S at 2501 Jackson Road will be hinng wartstaff. If you are energetic, hardworking and have a desire to serve the public with quality, your reward will be great. Apply in person between 2 p.m. and 4 p.m. Monday through Saturday. EOE. CASHIER, dishwasher, wartpersons. Apply in person, Koney Island Inn Family Restaurant, Grand River and Novi Road, in

Novi Town Center, DELIVERY/Kitchen help needed Hourly wage, plus car allowance Finday and Saturday right. Apply on, at Hartland Pizza, in the Food Town plaza, in Hartland

DEPENDABLE expenenced be person/wartperson, all shifts Full tme cook days Part-time cook, all shifts Under new manage-ment, Hamburg Pub, 10668 amburg Road, Hamburg HEAD Waitperson needed, night shift. Apply within, Howell Big Boy, 2222 East Grand River. **KENTUCKY Fried Chicken** Brighton Now hinng, \$4.25 to

LINE cooks position available culinary persons ontact Chef Perry,

start, part or full time. Apply in

AUTO MECHANIC Growing dealer needs exper ienced heavy mechanic, good pay and benefits. Ask for Dale Spiygada.

PONTIAC & BUICK 7885 West Grand River (313)227-1761

AVAILABLE for housecleaning Farmington/Novi and Livonia area. Pina (313)471-3346.

trail balance. Non-profit expenence preferred. \$10 hourly. Resume and cover letter by Jan. 18 to J Halloran, Highland Township Library, P.O Box 277, BOWLING A.M.F. MECHANIC, BAR MANAGER and WAITPER-SON. Male or female full and part-time Milford Lanes, (313)685-8745

> BRIGHTON WALLED LAKE ROCHESTER

Now recruiting for immediate openings on all shifts.

No expenence necessary, on the job training

*Starting pay \$4 00-\$4.50 *Schedualed raises and bonuses *Full time-excellent opportunities Reliable transportation a

must. Serious inquires only Call 1-967-2233

For *r* personal interview

CARPET cleaner needed, will train. Great opportunity, with owing business. Call (313)669-0333

CARRIERS needed for Monday deliverey for the Green Sheet. Milford and Highland areas. (313)685-7546.

CARRIERS needed in the area of Broadview, Norway, Countryside, Buillard, and Sun Terrace to eliver the Monday Green Si to porches. Call (313)227-4442. CARRIERS needed in the area of Insurance Killanery Park, Hartland Hills, Avon, Maple, and Mill to deliver the Monday Green Sheet to porches. Call (313)227-4442. CARRIER wanted, walking route, Howeil area. Call (517)546-4809. CASHIERS and attendants, all shifs available, full or part-time. Apply at Hartland Shell/Sunoco. M-59 and US-23, (313)632-504. Kens aston Mobile, Kent Lake and 1-96. (313)437-8263. CONSTRUCTION. Positions

Milford. part-time, days. Must be mature

(313)229-5499 CNC Machine operators, days

Brighton C N C machine shop will train

must have good math background, South Lyon, (313)486-1766.

MAINTENANCE person needed for 268 unit apartment complex located in Northylie. Expenence ***FIRE IT UP!*** required. Please call (313)349-6845 for more informayou have what it takes? For a WILD and CRAZY tion, Monday through Finday, 11 a.m to 5 p.m. office WILD and CHA2Y officer Manager transes earn \$1500 per month guaranteed. Only money motivated, enthusiastic need to apply. Call. (313)668-7380 and ask for the Short Cool one. MECHANICS wanted transmission field preferred. Must be certified. (313)227-2685, ask for FLOOR sanding, call after 6 p.m. (313)437-5112

FUEL oil distributor needs driver with current C-2 or CDL Excellent driving record and knowledge of southeast Michigar US-23. (313)632-5504. roads a must. Applicants should be neet and willing to work with the public. Send resume to Experienced mortgage loan representative needed for North-west Oakland, Northeast Livingsr, P.O. Box 44, Novi, Mil, Drive 48376

ton, and South Genessee area. Need to be able to work FULL and part-time help for eral stock and sales. Must lift independently and appressively. up to 75 lbs. Apply at Big Acres in Bighton. (313)227-5053, 8220 W. Grand River. Call Paul Bushong, (313)227-7077.

NEEDED, mature woman to care for elderly woman and household in Colonial Acres, South Lyon. FULL time machine operator for manufacturing company in Millord. \$5 an hr. to start, must be 125 week and room and board 18. (313)684-1882. (313)652-2397.

FULL time help wanted. After-noon shift. Apply in person: Victory Lane Quick Oil Change, 703 S. Lafayette, South Lyon. NEED part-time help. Brighton Call (313)229-8800.

GET in shape and earn, \$5.50 per hour. Mini Maid needs ambitious workers for light housekeeping. Monday thru Friday, 25 to 35 hours per week. OFFICE manager - rental clerk, or a large rental community. One Call (313)476-9810. person office, experience in

HAIR STYLIST

EARN FASTASTIC BUCKS with our new commission plan and wage guarantee Call or apply in person: Fantastic Sams, 21522 Novi Road, between Eight and Nine Mile, (313)344-8900. HANDICAPPED male needs rsonal attendents, all shifts, I mornings, (313)380-6903.

open in clencal, service, indust-nal setting. Eligible Oakland County Residents call SET. (313)354-9167. HOSKINS MFG. CO A producer of electrical resis OLDER couple wanted to live in

tance alloys will be accepting employment applications on and manage adult foster care home. For appointment call: Monday, January 14, 1991 from 1 pm to 4:30 pm. ONLY for (313)231-9728. ONE full time driver, one full time loader positions available. CDL hourly industrial positions in a 3 ope prefered. Duncan Disposal. 10776 Hall Road

Hamburg, MI. 48139 (313)231-1900

An Equal Opportunity Employer (313)449-2121.

COMMERCIAL PACKAGE RATER

PART-TIME experienced care-taker wanted for church camp in CITIZENS INSURANCE COMPANY OF AMERICA is seeking an experienced rater for our Howell office. Minimum requirement, 6 to 12 months experience on CPP Package and Monoline Rating. Both manual and automated experience helpful,

Flexible working hours and benefit package including 4 day work week, profit sharing, and dental. Send resume and salary ements to CITIZENS INSURANCE

COMPANY of AMERICA Attn: Debbie Atherton Stalfing Specialist 645 W. Grand River Howell, Mr. 48843

Equal Opportunity Employer M/F

HANDYMAN needed, odd jobs. My old house. (313)437-3930 after 9 p.m.

HIRING immediately, part-time evening jannonal positions avail able. If interested, please cal piease call

Q. A. MANAGER

SECRETARY, part-time, comput ter knowledge helpful but not required. COOK or COOKS HELPER, weekday and we shifts available. Call YMCA Camp Ohyesa, Monday through Friday, 9 a.m. to 5 p.m., Friday, 9 a.r (313)687-4533.

SECURITY people. Full and part-time (313)227-4872. MECHANIC. Days and evenings available Excellent wages for qualified applicants Apply at Hartand Shell/Sunoco. M-59 and

MORTGAGES

handling complaints. record

keeping and typing, hours are 9 a.m to 4 p.m.. Monday thru

Friday, Monday 6 a.m. to 8 p.m. Paid holidays sick time

and two weeks vacation. Applica-

(313)437-0966.

(313)443-4949.

(313)685-8518.

number

open. (517)548-6544

SHOP helpers, expenenced n 1 or more of the following job skalls: MIG welding, drilling, press brake, shearing, and general fabrication in alumnium and steel abncating (313)525-4300, New Hudson

SHOP helpers, expenenced in 1 or more of the following job skills: Auto mechanics, auto electric, and parts assembly. (313)525-4300, New Hudson and and Livonia.

SHOP Workers, 40 plus hours, male and temale. (517)546-0545 SWIM coach/pool manager. Full Simile Control in a series of the summer pol. Citympic size pool. Salary commensurate with expenence. Call Walnut Creek Country Club, South Lyon, (313)437-7337.

TAKING applications now for light industrial positions begin-ning the middle of January. Cell Staffing Services

NOW taking applications for clerk positions. Part-time, weekends. Could develop into full time. Apply at Hartland Best Western, 10087 M-59. (313)632-7177. (313)229-0612. TOOL Maker Machinest, mm mun 5 years expenence. Co BCR Tool. (313)229-2580. . Contact

UMPIRE director. Salary \$2500 To recruite, train, evaluate and schedual umpires for youth baseball and softball program. Position begins in February with season starting, May 1 and season starting, May 1 and continues into August 1991. Retirees welcome. Reply in writing to: Bob Willarer, c/o Northville Recreation, 303 W. Main, Northville 48167. Closing data January 8 tions excepted 9 a.m. to 12 p m this week only. Chateau Novi, 13 mile road and Decker road. date, January 8. OKAY - - lets work. Positions

UTILITY CO. JOBS

Start \$7.80/hour, your area. Men and women needed. No expen-ence necessary. For information Call 1-900-329-8429 ext. 4371. 6 am to 8 pm. 7 days, \$12.95

WANTED, part-time retired handyman with construction background. (313)227-8020.

WANTED, warehouse help. Brighton Steel, (313)227-8900. ORGANIST/Choir Director, part-time. Call Wesley United Method-ist Church, Whitmore Lake WRECKER driver-Must be responsible and reliable. Will

train. (313)624-8077. PART-TIME Janitonal. Mornings. YOU could be enjoying passive income, it's working for us. Let us income, it's working for us. Let us work it for you (517)546-2531. PART-TIME cleaning position

PART-TIME barn help. Must ZIEBART in Howell now accepting applications for part-time help. have experience with horses

Apply in person. No expension necessary. 2723. E. Grand River.

> Help Wanted Sales

in following Brighton areas: Pike Street, Perch Street, Woodland Shore Drive, Village Square and Carriage Drive. Call (313)227-4442 leaving name and AS a driver sales person. Local

food company looking for PERSON over 18 to work with motivated sales people willing to train For more into call (313)471-5696 after 10 a.m. Start ADVERTISING sales & market ing Established trade magazine

is seeking self starting individual with sales experience and excellent phone skills Graphic experience helpful. Send resume. D & F, PO Box 64-A, Brighton, MI 48116. BUILDER seeking a full time sales person. Experience preferred in new home sales from

model home. Must work weekends Contact Tom Adler, (313)229-5722. EARN increditable income. If I much mor

open for cement finshers and carpenters. Previous expenence required. Apply in person, or send resume to: 28830 W. Eight Mile Rd., Farmington Hills, Mi, 48336, E.O.E. M/F. CHILD care employee needed for

infant room. Part-time, 20 hours per week, possible additional hours, paid training program starting soon (313)684-6319, CLEANING positions available

and reliable Call Homeworks,

and nights, must be expenenced on mills Apply at Machining Center Inc., 5982 Ford Crt.,

COOKING some cleaning. Home

collect, (313)663-7505.

handicapped part-time \$6 00 an hour (313)632-5625 PERSONS needed at screen printing plant. No experience essary. Will train 40 hour k. Starting at \$4 an hour. 345 W. Frank, Fowlerville PRESCHOOL Head Teacher,

South Lyon Community Educa-tion - State Grant Program, 20 weeks, 24 hours per week, late atternoon classe degree (Early Childhood Emphasis), apply at Community Ed Center, 310 North Warren, South Lvon, by January 11, 3 p.m.

could show you how to make as

Gregory area. For information, call (517)546-0249. PERSON needed for delivery of Monday Green Sheets to porches





and evening hours, Brighton Ask for Ann, (313)229-9346 EMPLOYER

.

Hils, MI 48333-3325

1

FACTORY positions available for all shifts (517)546-0545

(313)476-7212

benefits available Call



Sales

FULL time, part-time, excellent commission, health products, wealth, time freedom (313)632-7108 IF you have considered a career in real estate call Lynne Terpstra, at. (313)227-5005 or (313)478-7660 for colfee and conversation

EARN *25,000+

Your first year in real estate sales. Highland/Milford area residents earn while you learn. Openings for four new sales positions and two field trainers. Contact Jan at (313)887-6900.

LOOKING for representatives to sell silk plants/flowers. 30% commission. Own hours. Will tran (313)231-9273.

NEED extra money? Tired of home demo sales? Part-time ad sales for local Livingston County trade magazine, (313)665-4259 NEED motivated self starters to rapid expansion program Qualify for large bonuses and excellent earnings Sales and manage-ment, full training penod For interview call (313)673-8340 ff senous



NEW sales opportunity at local health club. Ideal for mature senous, results minded person. Previous experience helpful but Prevous experience neiptu, but will train in the health club field. Heatble day and eventing hours Management potential. Call Phil (517)548-5100. EXCELLENT chance to own your own business. Established

SALESPERSON wanted for Livingston County. Self motivated individual for commission sales of water treatment products Estabished company for 22 years. We will train 1(800)232-6993.

APPRAISAL TRAINEE

Local office of a national organization needs two full time, career minded persons willing to work hard We offer training Earn while you learn, Choice of locations Potential first year earn-

ings in excess of \$24,500. Call Mr. Stevens at 887-9264

SALESPERSON wanted \$8 per hr Monday thru Enday, 10 a.m or recreation vehicle Call Kevin (313)231-4040, (313)231-9063.

SPECIALTY SALE Bonuses ommissions

Insurance Leads Furnished We are an establised state wide Michigan besed corporation. Do to a large expansion of interest in our products, we are expanding our sales force. Must be personable, and have a desire to achieve Should have reliable transportation. Ask for Mr. Powell (313)227-4270 or

(313)227-7307.

A CAREER IN REAL ESTATE WITH US IS A "REAL JOB" ... A "REAL JOB" Our programs and support systems are so effective we guarantee you a minimum annual income of 25,000 with

unlimited potential. DON'T GAMBLE WITH YOUR FUTURE. CALL ME TODAYIN 348 6430 **REAL ESTATE ONE** NOVI-NORTHVILLE

TWO ambitous, honest people needed for the Brighton area. Free training. Excellent income potential. Call Mr. Kenney, (313)227-3455.

WANTED salesperson, experi-ence preferred in sales and/or interior design. Salary plus commission plus benefits. Matti-son Bath Shop. Ceil Frank for appointment. (313)522-5633.

Business 172 Opportunities

BY owner. Modern restaurant.

dining equipment. Land Contract terms available to qualified buyer. \$500,000. (313)229-4773 Dan. CERAMIC business over 3000 molds, Duncan paint and supplies, excellent location, easy terms, asking \$28,000, (517)546-2149.

trophy engraving, awards, and specialty nems business. Well stocked inventory, nice equipment excellent customer base. Very interesting and rewarding business. Training available. \$75,000, (313)887-3931.

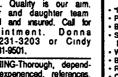
FAMILY Restaurant, bar, apart-ments Gross \$\$\$1 Try \$140,000 down. (313)742-3333, First Americorp

NO OVERHEAD Great income potential with no investment and no payroll. Let us show you how. Call 24 hour recorded message, (313)486-1043.

SEASONAL business, street vending with Good Humor ice cream trucks, routes established 7 yrs., (313)229-6529.

STARTING your own business?





GENERAL cleaning, reasonable rates, non-smokers, references. (313)231-3452 or

for Pam. (313)878-6908

wage. (517)546-8735



CARGO trailers, new, 4 x 8, \$425.5 x 8, \$475.5 x 12 tandem, \$800. Snomobile trailers now

1 mile south of M-59. (313)632-5612, Fax 632-7933.

ble. We accept Vise and Master Card. Golden Trailer Company, 872 US-23, Harland,



nder, minus engine and transr sion, \$1500. (313)685-1390.







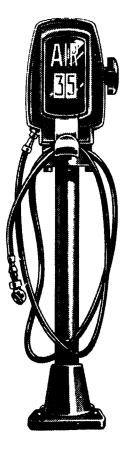


In Stock **\$650 under invoice** After Rebate Plus Tax. GMC 1990 CADILLAC SEDAN DEVILLE 1990 Sadillac Sedan Deville 1990 Sadillac Sedan Deville 1990 OLDS CALAIS 4 DR \$**8,395** Auto, air, tilt, stereo **1990 OLDS CALAIS 4 DR** \$8,395 Blue, auto, air, stereo SUPERIOR CADILLAC OLDS-GMC 313 227-1100 Mr. Goodwreuch OPEN STOSMON & THURS TUES, WED, FRISTOS 8282 West Grand River, Brighton At I-96 Exit 145





FREE GAS AT THIS PUMP



I ver wonder where you're losing those extra miles per gallon your dealer promised you? The fact is. Americans lose over two million gillons of gas every day to low the pressure Hive you checked yours lately? President Bush thanks you for helping



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ī	Auto, air, starso, 6 cyl , tutone paint, cap	UTUU
5	1990 BRONCO II XLT	¹ 13,425
	1986 RANGER XL	^{\$} 4675
	1985 FORD SANDS CONVERSION VAN	*5995
č	1986 AEROSTAR XLT	*5450
5	7 pase, auto, al, 58, cruise, power windows & locka, stereo case w EQ Sharp 1988 RANGER SUPER CAB	
i	1990 AEROSTAR XL EXTENDED	³ 6625
	Auto, et, EL cruise, stareo, rear descy, a the 1 currer 1990 CHEVROLET 2500 SILVERADO PICK-UP	¹ 11,995
•	Auto, air, \$2, crules, power windows & locks 17,000 miles, chrome wheels, bedliner	¹ 10,995
-	1985 BRONCO II XLT Sep. air, tit, cruise, case, sumcort, tuicne parti, xita clean	*5995
	1986 F150 4 sp 0 D , P S P B , stareo, bedaner, 8 cyl Kow milee	³ 4995
	1986 CHEVROLET 3 & 3 CREW CAB	- *8995
1	1987 CHEVROLET HI TOP TRA-TECH VAN CONVERSION Loaded w al available options, 45,000 garage kept miles, sharpert one in town	^{\$} 8995
i	1988 CHEVROLET SILVERADO EXTENDED CAB 1/2 TON PICK-UP Tutore part, anto, ar. II, onder, power	*9950
	1988 FORD SAND CONVERSION VAN Loaded Inc. color T.V., cont V2,830 New New Only	¹ 10,995
	1987 BRONCO XLT Auto, atr. IR, crules, power windows, locks, stereo, Argent wheeled	*8885
	1987 FORD F150 4X4 PLOW TRUCK	7425
	1988 AEROSTAR XLT	*8625
	Auto, air, Ill cruise, esteno case, power windows & locks 1987 FORD XLT CLUB WAGON 9 pase, auto air, dual tanka, 351 VB sport covers, Moor grzy, 1 owner. New car Yade	
		• -
	1989 FORD BIVOUC CONVERSION VAN TR. cruise, windows, locks, duid tanks low mided	¹ 11,950
	1986 BRONCO XLT Loaded, inc. chrome brush gard, 38,000 adult owned miles, mint	*8995
	1989 AEROSTAR XL Tutone paint, auto air, fit, crudee, power windows & locks, sharp	*9450
		rd
	Open Saturday, 9–5 Mon. & Thurs 9–9 Tues , Wed., Fri., 9–6 (313)	1200
	Tues , Wed., Fri., 9-6 (313)996-2 3480 Jackson Rd.	2300

8-D-GREEN SHEET EAST-Thursday January 10, 1991

1983 FORD F150 with cap.

cruise, dual tanks, great shape, low mileage \$3,000

1983 GMC 1/4 ton pickup Auto,

Plymouth

V-8, cap, nice truck, clean \$4,895 Dealer, (517)548-4744

(313)227-5387

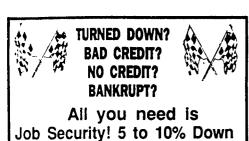
Chrysler (313)629-2255



1979 INTERNATIONAL farm sump grain body 15 ft Good condition \$6000 or best offer (517,546 3078 1980 CHEVY pickup /s ton All

new tres nms brakes exhaust radiator transmission transmis sion cooler shocks \$1,700 or best offer Call (517)546-5907 1982 GMC S15 Automatic shell \$3 488 Lasco Ford Chrysler

Pymouth (313 629 2255) (313)629-2255



and a Desire to Drive!

Act Now! For approval.

Call Mr. Franklin at 313-229-8800 or

Mr. Allen at 517-548-4744

1985 FORD F-150 Body tair, engine great \$2500 (517)546-6678 1983 GMC half ton Automatic, 6 cylinder \$3,688 Lasco Ford Chrysler Plymouth 1986 CHEVY S-10, extended cab, 4 cylinder/4 speed, must sell \$3500 (313)229-5610 1984 DODGE 4x4 pickup with blade very clean, runs like new \$5,500 (517)546-8534 1986 FORD F-150 6 cylinder, 4 speed, cap 64,000 miles \$3,500 (313)669-4010 before 1984 FORD Ranger 4 cylinder, 4 speed \$3,488 Lasco Ford Chrysler Plymouth 5 pm

1986 RANGER, 5 speed, 1978 BRONCO, Texas body, 4 excellent body, extra clean, rebuilt engine, \$3195, (517)546-4561

1985 CHEVY ½ ton pickup Auto, V-8, bediner, 54,000 miles, \$5,600 Dealer, (517)548-4744

1985 FORD Ranger 4 cylinder, 5 speed, \$1,500 (313)878-0292

1987 FORD Ranger pickup Automatic, 31,000 miles \$4,800, best offer (313)477-1362 1987 FORD Ranger 4 cylinder, 5 speed, am/im cassette, runs good, looks good, new bedliner, no rust, 64,000 miles \$3,300, or best offer (313)229-4492, (313)645-5360

1987 FORD F-150 pickup Auto, V-8, Iow miles, \$7,500 (517)548-4744

1988 S-10, ½ ton, 5 speed, low miles \$3 700 (313)632-6369 1989 CHEVY 4x4 ½ ton Silverado Loaded, low miles Dark blue and silver \$13,500 (313)231 2480

126

*119

*129 per mo

*129 per mo

*139

*88 per mo

*109 _____per mo

*89

*122

*97 per mo

*93 per mo

*89 per mo

*104

98 P T

•79

*69 per ma

*89 • per mo

*136

*174 per mo



233

interesting trade (313)887-2924 after 3.30 p.m.

1989 DODGE Dakota, power steering/brakes, V-6, overdrive,

low miles Excellent condition \$8200 Evenings (313)349-2016

1989 FORD F-150 pickup, 5

speed, Black, new condition, new tires and 40,000 highway miles \$8900 (313)684-0473

1990 FORD F250 pickup Standard, 22,000 miles \$11,000 firm (517)223-9208

4 Wheel Drive

Vehicles

1983 TOYOTA Tercel wagon, runs good 1984 Toyota Tercel wagon for parts (517)223-3141

1984 BRONCO, 7 ft. western plow, excellent condition, \$5995, (313)769-3041 before 6 p.m. (313)231-2004 after 6 p.m.

1984 FORD F-350 460 automa

tic Looks and runs very good High highway miles \$4500 or best. Evenings (517)223-3520

1984 GMC Jimmy S-15 4 x 4 \$4500/best. (517)548-2387

1986 BRONCO II, like new, \$8000 or best offer, (313)878-9113

1986 TOYOTA 4x4, 4 cylinder, 5 speed, extras, \$5000

1989 CHEVY S-10 Blazer 4 x 4, loaded, excellent, \$12,900 or make offer (517)546-9498

between 9 a.m and 7 pm

1989 JEEP Wrangler 6 cylinder, soft top, 73,000 miles Clean \$7,800, best offer

1978 FORD van with 351, runs

good. \$300 or best

(313)437-342 1984 PLYMOUTH Voyager, molition, must sell

\$3,800, best (313)437-6542

\$6,500 (313)229-5901

1985 FORD club wagon XLT New engine, tires and battery

1987 ASTRO Conversion van,

fully loaded, low mileage, excellent condition \$10,200 (313)229-5610

1987 GMC Sartan SLE, air,

power windows/locks, V-6, loaded \$6900 (517)546-8761

Recreational

Vehicles

excellent condition

Vans

(517)223-9973

235

(313)437-9455

Loaded.

after 6 pm.

239

(313)227-5380

Classic Cars

1982 JEEP Wagoneer, full power, quad-track, \$2500, (313)498-2488 1983 JEEP CJ5 6 cylinder, hard top \$2,500 (313)229-6901. 1983 S-10 BLAZER, good condition, air, anvim cassette \$3800 or best offer As is (313)684-5615









1990 YAMAHA 4 wheeler, 1984 CHRYSLER LeBaron, 2 200cc, showroom new, must sell (313)887-6909 door, air, automatic, excellent condition \$1800 (313)227-6655

1984 CLASSIC Lincoln Towncar, treat yourself to a first class automobile in very good condi-tion, Blue, chrome all around, loaded with extras, retract sunroof, new multier and ppe, well maintained, always garaged Call Chris (313)437-6931. 1964 PONTIAC Tempest 2 door Body 488 gears, southern car Never rusted \$1500 (517)548-4830

1984 DODGE Anes Very clean and dependable \$1200 or best (313)227-7562.

1984 FORD Crown Victoria Loaded, \$2,495. Lasco Ford Chrysler Plymouth (313)629-2255. (313)624-2222. 1984 MERCURY Couger, 1984 MERCURY Couger, 1984 Good loaded, \$2500 or best. condition. (313)348-2674.

1985 CHEVERLOT Celebrity, air, power steering/brakes, locks. Auto, very good condition, \$2000 or best offer, (517)546-8831.

1985 CHEVY Celebrity. 4 door, \$4,495. Lasco Ford Chrysler Phymouth. (313)629-2255

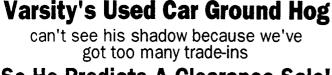
1985 CHRYSLER Laser. 2 door, auto, air, nice car, \$2,290. Dealer, (517)548-4744.

1985 GRAND AM LE. Ar, am/im, 5 speed, red, excellent condition. (313)229-5459

1985 MERCURY Capr. Auto, air, power steering/brakes, power windows/locks, tilt, cruise, sunroof, wries car, 42,000 miles, \$3,500. (313)231-1842.

1985 OLDS Ciera, repainted, \$3195, (517)546-4561.

1967 CHEVROLET Impala 35,000 actual miles Mint condition Asking \$4750 & **HILLTOP FORD HILLTOP FORD** 1972 MONTE Carlo original, good condition, loaded, low mileage, \$2,850 (313)227-7389 WINTER IS HERE! **SNOW PLOW HEADQUARTERS** Automobiles **PP** Over \$1,000 The "Big Red" by WESTERN 1970 CHEVY Monte Carlo, out of FULL POWER FEATURES state car, 350 engine, good shape, \$3300, (313)349-4242. 50 In Stock - Ready for Delivery - More Coming 1980 Monte Carlo, new engine and paint, \$1295 (517)546-1754 HEAVY DUTY 1982 BUICK Skylark Well maintained, 88,000 miles, 2 door \$1,500 (517)548-5631, leave message or call after 5:30 p.m. Complete Line PLOW Parts & Services **INSARMATIC** LIFT •ALL ELECTRIC - 1 1982 CADILLAC, full size **•ROLL ACTION** loaded, very reliable, \$2000 or best offer, (313)878-9113 BLADE **LOW PROFILE** 1982 CAMARO. \$1,750 or best offer (313)229-9223 after 6 p m LIGHT KIT MARK III A 1983 ALLIANCE Loaded, 25 WESTERN: mpg, exceptionally clean family sedan. \$1,450 (313)229-8030 RD CONTROLS FO. 1983 CHEVY Capnoe Loaded, low mileage \$3,935 Lasco Ford Chryster Ptymouth (313)629-2255 Also Available LTO a eil ---Pro Plow Line Livingston County's Snow Plow King ... 1983 FIREBIRD, good condition, 53,000 miles, new exhaust \$2800 (313)348-5066 HILLTOP FORD, LINCOLN, MERCURY 1983 GMC Jimmy. 2 wheel drive \$3000. (313)229-8494 At the Top of the Hill Open Mon & Thurs til 9 1983 MERCURY Marquis 4 door. 38 liter V-6, 97,500 miles, A-1 2798 E. Grand River - Howell - 546-2250 condition, automatic overdrive, power steering, power brakes, air, am/fm, rear window defroster, **HILLTOP FORD** HILLTOP FORD speed control, power locks, tinted glass, rust proofed \$1,495 (313)684-2014 1983 MUSTANG GL, V-6 auto, LARGEST VOLUME power steering/brakes, am/im cassette, air, rear defroster, excellent condition, \$2650 or best, (313)878-9202. FORD-MERCURY DEALERSHIP 1983 OLDSMOBILE Toronado V-8, loaded, well maintained, black, excellent shape, \$2,600 (313)437-5438 IN SOUTHEASTERN MICHIGAN FOR 23 CONTINUOUS YEARS 1984 BUICK Regal. Air, auto., one owner, excellent condition \$3,250 (517)223-7575 1991 FORDS • MERCURY'S • FORD TRUCKS 1984 BUICK Skyhawk. Air, power steering, brakes Sunroof, bit, 5 speed, 86,000 miles Rebuilt motor, new brakes \$2,000 or best offer (313)229-7238 CASH BACK up to 1984 CADILLAC Eldorado Like new, low mileage, must see. (313)229-9380 OR AS LOW AS 1984 CHEVY Celebrity station-**0/** A.P.R. wagon. V-6, 8 passenger, 77,000 miles \$2,000 (313)437-1578. **70** FINANCING 1984 CHEVEROLET Caprice FORD MOTOR CO. EMPLOYEES A,Z & X PLANS ARE ELIGIBLE. Wagon, air, cruise, locks, 80,000 miles, \$2650, (313)437-8236 SEE SPIKER FORD-MERCURY FOR DETAILS ATTENTION A & Z PLANNERS SPIKER You may now purchase or lease up to 4 vehicles per year. Brothers & Sisters are now eligible.
 A & Z RED CARPET LEASE now available NEW YEAR SPECIALS YOU CAN BUY YOU CAN BUY **BUY A** A HAND HELD FORD BRITE FORD CELLULAR RUNNING





"No Reasonable Offer Refused"

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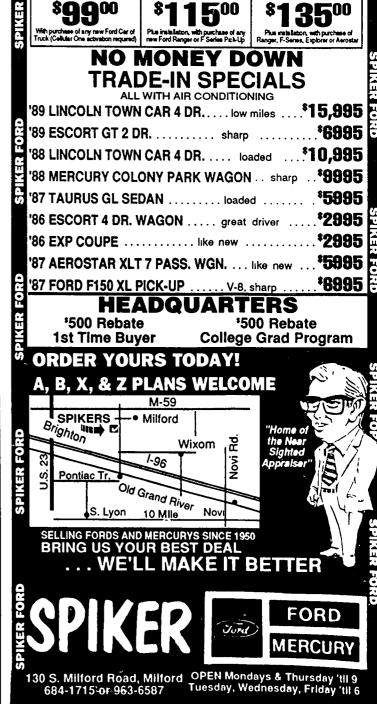
Budget Payments & Cars Under \$3995



Auto, air all, cruise power windows, locks, stereo cass, bright red. Pre-Season Sevi	ings TULU	per mo
1985 BUICK CENTURY LIMITED 4 DR.	^{\$} 4450	*155
Loaded, 56,000 1 owner miles Mint Condi		per mo
1988 TEMPO GL 4 DR. Auto, air, 1it, cruise, power windows & locks 1 owner Excellent Co	*5788	*139
1988 ESCORT GT		*127
Tilt, cruise stereo cass, 47 000 miles Hurry, won't last long at	*5225	per mo
1989 ESCORT LX WAGON	*5950	*131
Loaded, 9 000 pampered, garage kept miles. Must See		per mo
1985 MUSTANG GT	*5995	*209
Loaded, 40 000 pampered 1 owner miles. Perfect "must see" 1986 CROWN VIC 4 DR.		
53,000 miles, gray w matching interior, xtra clean	^{\$} 5475	*168 per mo
\$6000 to \$79	95	
1990 TEMPO GL	", *7488	*159
Auto air tilt, cruise stereo rear defog power locks, 17 000 m.les. Sharp Comp		per mo
1988 T-BIRD Ado eir B. calse powerwindows, boks & seals, sport wheels wheters, T.A. Tires, A.L.C.	" *7885	*189
1987 MUSTANG GT		per mo
Loaded, inc. sunroof "Polar White " 30 000 miles Save only	*7995	*218 per mo
1990 MITSUBISHI MIRACLE 4 DR.	*6888	*149
Auto, air stereo cass 23 000 miles Save a Bundlel		per mo
1989 OLDS CIERRA BROUGHAM 2 DR.		*149 per mo
Auto, air, šit, cruise power windows & locks rear defog Priced bei		per mo
1990 GEO STORM Auto, air, storeo case, rear defog, 36,000 miles. Perfect.	\$ 7 988	*169 per mo
1989 TEMPO GL 4 DR.		84 2 Q
Auto air stereo bit, power locks 14 000 milesi At cost	*6275	*138 per mo
Auto air stereo bil, power locks 14 000 miles I At cost 1990 ESCORT LX 2 DR.	*6995	*142
Auto air, stereo rear defog, low miles, 12 company cars available		per mo
1989 ESCORT GT	^{\$} 6425	*139
5 spd. air, stereo, cass, cruise bit. A honey at only		per mo
[§] 8000 and up - Luxury S	port & More	el 👘
1989 MUSTANG GT		
5 spd, air tilt, cruise power windows locks sunroof stereo casel	sa., *8995	*197 per mo
1989 MERKUR XR4TI	*8650	189
Loaded, inc. survoof, leather, 35 000 miles. One of a kindl		per mo
1989 T-BIRD LX Auto, air, fit, cruise, power windows & locks & seats, 29,000 miles	*9995	*219
1986 MUSTANG GT CONVERTIBLE 5.0		per mo
Auto, loaded, low miles, bright red	*8975	
1990 MUSTANG LX HATCHBACK	*8995	*195 per mo
Auto, air, case, till, cruise alum wheels, bright red 9 000 miles, immaculate		per mo
1990 LTD CROWN VIC Power stredows, tools & seeks, ht op surv. streeks, streek, case, 10,000 parapered 1 our or rates	³12,825	*279 per mo
1989 MUSTANG GT CONVERTIBLE		
5 spd, 39,000 garage kept miles. A beauty Pre-season priced	*11,650	per mo
1989 CROWN VIC LX	*10,850	1258
Loaded, w/all available options 23 000 pampered miles.		per mo
1990 PROBE GL Auto, eir, stereo rear defog 12 000 milles, local 1 owner Minti	*8995	*189
Auto, ar, stared rear dancy 12 000 minute, local i dwner winti		per mo
	Fire	
	COM	
Open Saturday, 9.5		
Open Saturday, 95 Mon & Thurs 99 (213)		
Tues, Wed, Fri, 96 (313)	996-23	K()()

3480 Jackson Rd.

Call Toll Free 1 800 875 USED



BEDLINER

FOR ONLY

PHONE

FOR ONLY

2

2

BOARDS

FOR ONLY





1987 FORD Tempo Auto, aur, warranty. \$3,600 (517)337-0278. 1987 MERCURY Colony Park

message.

1980 MUSTANG. Needs engine work. Extras. \$700. Call after 5:00 p.m., (313)474-9844 1980 MUSTANG. Runs and

1981 DODGE Anes. 4 door,

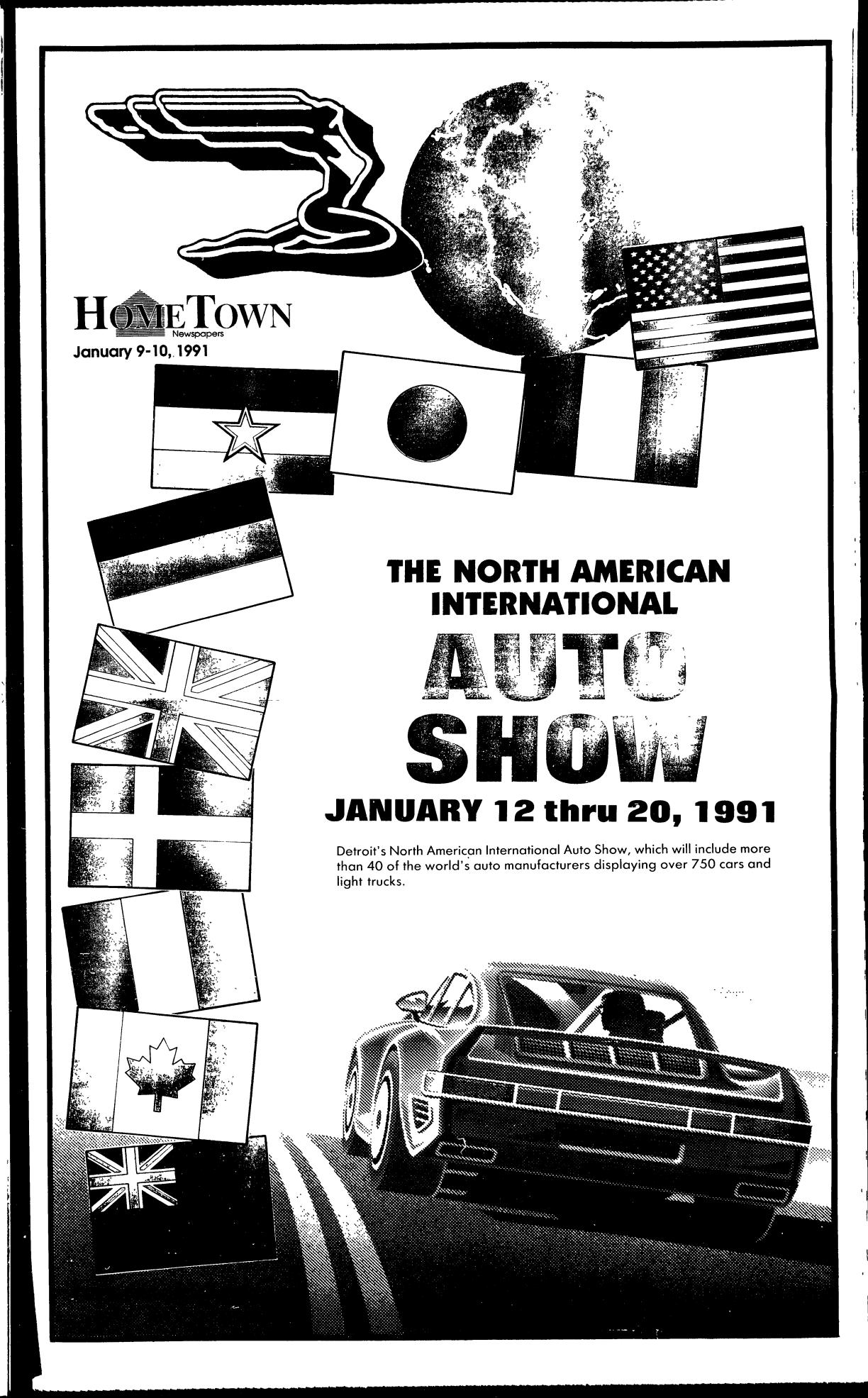
(517)548-1756.



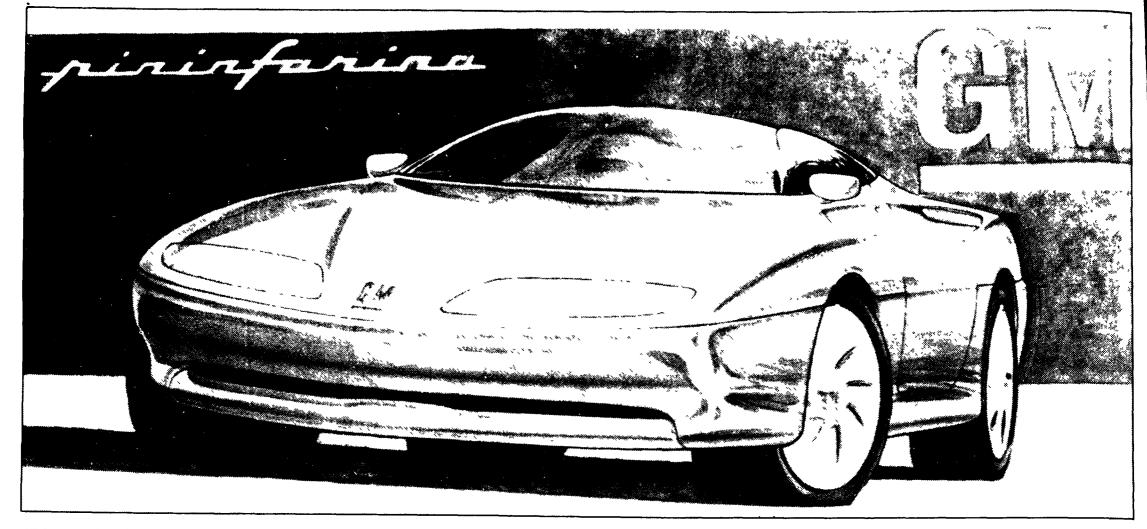








2-January 9/10 1991-HomeTown Newspapers



Visitors to Detroit's 1991 National Auto Show will get the first peek ever at Pininfarina's newest concept car

It's time for Auto Show '91

World's leading manufacturers display 700 cars and light trucks

Detroit's 1991 North American International Auto Show (NAIAS) is quickly approaching, with the public opening scheduled for Saturday, Jan. 12.

The automotive world will be subject to various events, ranging from nationally syndicated television coverage to inauguration of Industry Trade Days, according to the Detroit Auto Dealers Association (DADA), organizers of the show.

Ask NAIAS co-chairman Robert Thibodeau, president of Bob Thibodeau Ford in Center Line, about the city's emergence as host to one of the world's most influential auto shows (more than 40 of the world's leading auto manufacturers will display 700 cars and light trucks). He'll be quick to point out NAIAS's outstanding growth over the last two years.

To further the motor city's standing as a major show venue, many worldwide and North American introductions are set to take place at NAIAS.

In addition to new production models, auto companies have committed concept vehicles to showcase proprietary advanced technologies in areas such as design, safety and environmental responsibility.

NAIAS is anticipating more than 10 production and 20 concept car introductions to take place at the show. Before the show's public opening will be inaugura-

tion of Industry Trade Days on Thursday and Friday, Jan. 10-11. Industry Trade Days will provide worldwide auto-

motive suppliers with the opportunity to see NAIAS in full operation for a day and a half before the show is opened to the general public, said show co-chairman Gordon Stewart, president of Gordon Chevrolet in Woodhaven and Stewart Chevrolet in Garden City. Gov. John Engler has agreed to be speaker for the opening of Industry Trade Days.

"I think it is fair of me to characterize Gov. Engler as pro-business. He has a long history of being probusiness in a variety of ways, and we welcome his participation in this business event," Stewart said.

"Every company in Michigan will have an interest in what Gov. Engler has to say, and, again, I think it is fair of me to say that Gov. John Engler is interested in every business in Michigan."

Industry Trade Days is designed to give industry professionals from all facets of the business the chance to gather for two days of intensive automotive-related discussions, inspections, comparisons and conversations.

"We believe there are many suppliers out there who recognize what our show offers and how it can be used to support their business objectives," Stewart said.

"In effect, what we're saying to automotive suppliers through industry Trade Days is that NAIAS is here to help you market your business. It's yours for a day and a half, take advantage of it."

After the closing of Industry Trade Days, the blacktie charity preview will take place Friday, Jan. 11. Last year's charity preview raised in excess of \$600,000. "We hope to exceed that amount this year. We anticipate more than 8,500 in formal attire," Thibodeau said.

One of the largest single-night, black-tie fundraisers in the country, the charity preview will benefit seven children's charities: Assistance League to the Northeast Guidance Center, Barat Human Services, Boys and Girls Clubs of Metropolitan Detroit, Children's Center, Detroit Institute for Children, Easter Seal Society for Crippled Children and Adults and March of Dimes.

The night's festivities will be broadcast live on local station WKBD-TV 50. The broadcast will be emceed by television's host of "Lifestyles of the Rich and Famous," Robin Leach, and Detroit radio personality J.P. McCarthy of WJR-AM.

Also featured in the star-studded cast of celebrities at the charity preview will be pop/soul singer Anita Baker, comedian Sinbad from the television comedy "A Different World," supermodel Bobbie Brown and the musical group En Vogue. WKBD-TV 50 will provide the NAIAS with local and

WKBD-TV 50 will provide the NAIAS with local and national television coverage. The live two-hour local broadcast of the charity preview will be edited and syndicated nationwide.

J.P. McCarthy will host a locally televised, one-hour, prime-time special, "J.P. At The Auto Show," scheduled to air on the show's opening night, at 10 p.m. Saturday, Jan. 12. He will take an in-depth look at the show and interview a number of top automotive executives.

Other scheduled coverage includes the nationally

syndicated "Preview: The First Look at the New," which will air a number of auto show segments.

Along with coverage provided by WKBD-TV 50, 28 radio stations will broadcast live from "Radio Row" during the public portion of the show.

On Monday through Wednesday, Jan. 7-9, the Motor Vehicle Manufacturers Association will supply 1991-model cars for news media members to test drive.

As NAIAS is opened to the public on Jan. 12, a group of international designers will continue showcasing their latest innovations in automotive styling. Participants include U.S.-based ASC Inc. and In-

Participants include U.S.-based ASC Inc. and Industrial Design Research, as well as Pininfarina and Bertone from Italy.

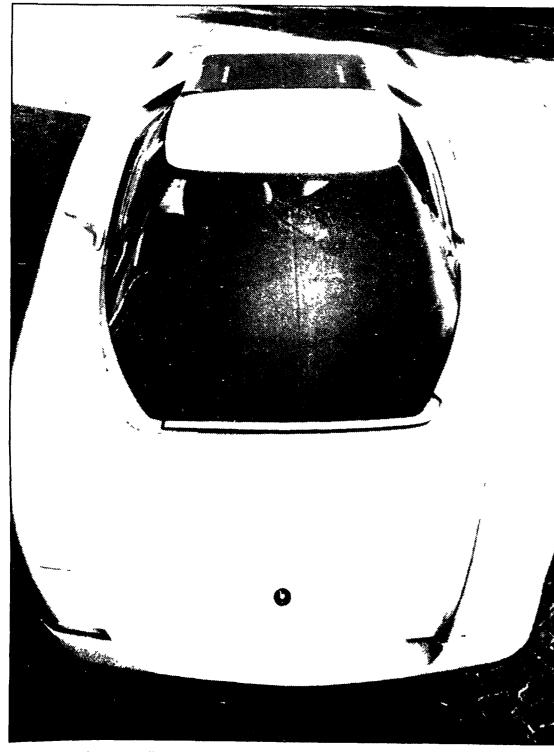
Michelin Tire Corp. and the Center for Creative Studies in Detroit also will have a cooperative display showcasing advanced fitments and vehicle designs. The annual Automotive News World Congress and

the Society of Automotive Analysts are scheduled to run concurrently with NAIAS.

For the third consecutive year, the 11,000-squarefoot Michelin Media Center will set up shop in rooms 03-45 and 03-46 in Cobo Conference/Exhibition Center and will assist international media representatives in keeping abreast of events throughout the show.

Armed with every participating manufacturers' press kit, the Michelin Media Center will also supply word processors, typewriters, fax machines and telephones to expedite worldwide media coverage.





Carrozzeria Bertone will unveil the Nivola two-seat sports car

'family-minded' vehicles

High-price, high-performance cars aren't the only new offerings about to go on sale.

A new family-minded Chevrolet Caprice is already on the market, and will add a station wagon to the line in the fall. This full-size wagon also will be the harbinger of others based on the same platform, such as the Buick Estate Wagon.

Chevrolet's sister division will also get its version of the Caprice sedan next year under a new/old name, the Buick Roadmaster.

The 1991 Buick Park Avenue is on the market, and other GM divisions should follow in the fall with their own versions of this full-size sedan, the Oldsmobile Ninety-Eight and Pontiac Bonneville.

Another family car gaining some extra performance this fall will be the Subaru Legacy. A turbo-charged version of that four-door sedan will have more than 160 hp to go along with its full-time, all-wheel-drive, 15-inch, low-profile tires and antilock brakes. Expect a price under \$20,000, thousands of dollars less than comparable sedans.

Also on the list of bargains will be a new offering from Korea, the subcompact two-door Hyundai Scoupe (rhymes, appropriately enough, with coupe). Later in the model year, the company is expected to enhance this version of the entry-level Hyundai Excel by adding a twin-cam engine. An updated Toyota Tercel sub-

An updated Toyota Tercel subcompact will debut; expect a bit more interior room and increased horsepower, but further details are still secret.

Another low-price Japanese subcompact, the Nissan Sentra, will be entirely revised this fall.

The Sentra will get a much-needed horsepower addition along with allnew sheet metal. Its sleeker looks will be accompanied by a 1.8-liter engine, available with 16 valves and more than 100 hp. In addition to the large station wagons from GM, a wagon version of the Honda Accord will be made available for the first time. Since the Accord earned the title of best-selling car in America for calendar year 1989, the additional model will likely solidify its position.

Elsewhere among family cars, new engines are in the offing. Chrysler will boost the size of its new V6 from 3.3 to 3.8 liters. Initially, this power plant will only go into its premier sedan, the Chrysler Imperial.

Ford is planning to release the first version of its "modular" V8 this fall, a 4.6-liter engine that will later be used as a 3.5-liter V6 and a 2.3-liter fourcylinder.

For 1991, it will be available only as a V8 and will first appear in the Lincoln Town Car. It replaces the existing 5.0-liter V8, but gives Lincoln's largest car more horsepower and torque than before.

As much as is going on in passenger cars, there's no end in sight to the new developments in light trucks, vans and utility vehicles.

For example, the Oldsmobile Bravada sport-utility vehicle bows this fall as the division's second truck ever (the Silhouette mini-van was the first). This is virtually identical to the Chevy S-10 Blazer/GMC S-15 Jimmy, but with a bit more luxury. The Bravada will only come in a fourdoor version and will offer full-time all-wheel-drive.

The Ford Explorer sport-utility (the former Bronco II) will make history this fall when it becomes the first vehicle designed and built by a domestic automaker and sold at an import dealership. The Mazda Navajo, as it will be called, will only be sold in a two-door version (the Explorer is also sold as a four-door).

In the compact sport-utility area, the Suzuki Sidekick, also sold through Chevrolet dealers as the Geo Tracker, will be available in a fourdoor model for the first time.

The Jeep Wrangler will get its first significant drive-train change since it first appeared to replace the previous CJ-7. The old, 4.2-liter, in-line six is being replaced by the 4.0-liter, inline six that currently powers most Cherokees. This engine pumps out 177 hp in its current form and will receive performance improvements for 1991 (the beefed-up version will likewise appear in the Jeep Cherokee).

Among compact vans, the biggest news is at Chrysler, the company that started the entire mini-van revolution with the Dodge Caravan and Plymouth Voyager (and later, the plusher Chrysler Town & Country). These vans will receive their first complete make-over for 1991, with new interiors and many new features.

Among those features will be the availability of antilock brakes and all-wheel-drive as options for the first time. The interiors will be more ergonomically designed, and, for safety's sake, all passengers will get threepoint seat belts.

GMs trio of sleek vans, the Chevrolet Lumina APV, Oldsmobile Silhouette and Pontiac Trans Sport, will be receiving significant improvements in their second year on the market. A larger, 3.8-liter V6 engine will be offered in addition to the 3.1-liter now available. The automatic transmission will also become a more modern four-speed.

Overall, 1991 looks to be a busy year in the automotive arena, with many significant improvements on the way. Safety will continue to be a major selling feature, with an increasing number of cars offering anti-lock brakes, all-wheel-drive and air bags. Performance is improving at every level.

More niche vehicles—from minivans to ultra-high-performance sports cars—are coming on the market. For car buyers, the choices have never been better.

'Top 10' options contribute safety and convenience

The word "options," as applied to automobiles, was once a very narrow concept.

As a lad, scanning the classifieds in the Minneapolis Tribune, I regularly encountered messages such as *1949 Ford Coupe, R&H, WSW, runs good.

R&H meant radio and heater; WSW stood for white sidewall tires. What more could you want?

Obviously the world has changed. Heaters have long since become standard equipment, radios nearly so and white sidewall tires are out. "Option" now embraces a range of equipment that would have sounded like science fiction 30 years ago.

On the other hand, most of us still tend to think of options solely in terms of comfort and convenience. even though some of them can significantly increase our chances of staying alive on the road.

The foliowing list represents my 10 favorite add-ons. Some I consider mandatory, and others are frankly frivolous, but all of them show just how far we've come from the days of R&H, WSW:

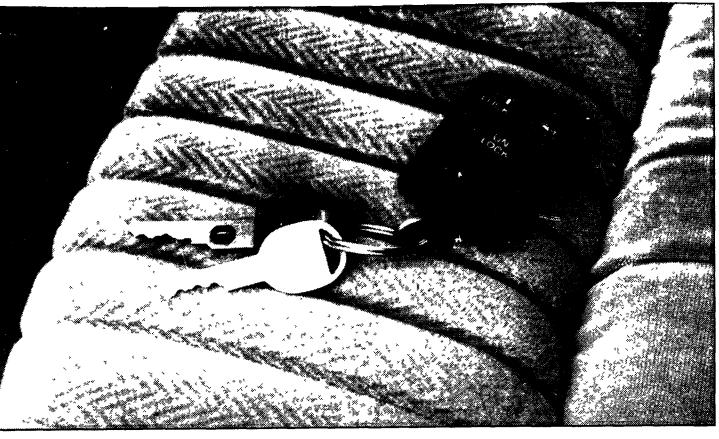
Antilock brakes

Stomp hard enough on the brake pedal of a conventional car and the wheels will stop turning. Unfortu-nately, once the front wheels lock, steering becomes impossible and the car will continue moving straight ahead. Not good.

The sensors in an antilockbraking system prevent this by maintaining braking power just below the threshold of wheel lockup. Thus, we retain potentially life-saving directional control. This option can cost a hefty \$500 or more, but studies have shown that it can increase the chances of avoiding or minimizing an accident by 25 percent. If any safetyrelated equipment deserves to be federally mandated, this is it.

Power mirrors

Okay, this sounds self-indulgent. But how often do we get into a car and find the side mirrors giving us a lovely picture of the ground or the side of fuel-economy dividends—less our own car? This discovery usually throttle movement equals more miles occurs after we've hit the freeway, per gallon.



Buick's keyless entry system will open only the driver's door, or all the doors at once

the door opens, an obvious conveni-

ence when your arms are loaded with

\$150 to \$200), which uses a series of

radio frequencies to open the driver's

door (or all the doors at once) and also

turns on the interior lights and opens

This is a must with station wa-

My favorite is Buick's system (from

groceries or dry cleaning.

Power mirrors (from \$50 to \$150) enable us to get a better fix on the surrounding view at any time, and that means safer driving.

Cruise control

Lots of drivers are intimidated by cruise control, but it's a godsend on a long trip. Freeing our right foot aids circulation and is a great fatigue fighter. I estimate that this device extends my driving range by about 50 percent.

It's hard to pin down a price on cruise control. Like many options, it's generally offered in a package deal. But this purchase will repay you in

gons, hatchbacks and minivans. The aerodynamic properties of these cars There are two main types of create a significant updraft at the keyless-entry systems-the pushrear, and in wet weather, it's only a button combination lock, where you matter of blocks before the rear winenter a code number to open the dow becomes opaque with mud. door, and infrared remote control. Happily, a rear wiper-washer sys-The latter works with the aid of a sigtem will add only about \$50 to \$100 nal emitted from a tiny portable to the cost of a car. transmitter. Push a button on it and

Trip computers

There's no safety angle here, but when you're covering lots of territory, trip computers help you plan your pit stops and keep track of general progress.

One of my favorites is the Visual Information Center offered by Oldsmobile in the Toronado Trofeo (\$1,295). It consists of a computer

screen right in the middle of the dashboard. To get information, you simply touch the appropriate boxes on the screen. You can call up navigation maps, self-diagnostic charts that tell you when something's wrong in any part of the car, and indicators that note things such as fuel mileage and estimated time of arrival.

Compass

If you've never been lost, this one's extraneous. But for the rest of us, it's helpful to have some sense of direction when street signs suddenly become meaningless.

The Pontiac Grand Prix offers a nifty electronic compass (\$150) that shows where you're heading by means of a computerized graphic dis- process.

play. Now there's no excuse not to go south for the winter.

Cellular phones

Whether you buy your own or go with a package deal, a cellular phone will cost anywhere from \$800 to \$2,500. But once you have one, you'll wonder how you got along without it. particularly if you have a daily commute of any length at all. A unit that's permanently mounted in the car is a little handler to use, but it's also much more likely to be stolen.

CD player

You don't have to be an audiophile to appreciate the astounding difference between a compact disc and a cassette tape. Music comes across so clearly on a CD, you'll think you're sitting in the front row in Carnegie Hall instead of back of the line at the tool plaza.

CD players cover almost the entire automotive spectrum, from units built into the dashboard to one that comes mounted in the trunk. I prefer the former, which gives me greater ilexibility in changing discs during a drive. The Oldsmobile Cutlass Supreme offers a Delco CD player with AM/FM stereo and a digital clock for \$359; others run as high as \$1,000.

Sunroof

When it comes to wind in the hair. sunroofs make a lot more sense to me than convertible tops for three reasons. First, they don't wear out. Second, they're not nearly as leak-prone. Third-and most important-unless a car was specifically designed to be a ragtop (like the new Mazda Miata), it will suffer from an awkwardly reinforced body structure. This, in turn, makes the car harder to handle and increases chances of squeaks and rattles showing up.

Sunroofs can cost anywhere from \$500 to \$1,500. Among current designs, I'm most impressed with the Honda-inspired type in which the top slides back over the roof, in contrast to more traditional tops that stow between the roof and the headliner, taking a bite out of your headroom in the

Industry leaders convene World Congress during Auto Show

The 15th Automotive News World Congress, cosponsored by Automotive News and the University of Michigan Transportation Research Institute, will be held in conjunction with the North American International Auto Show.

Industry leaders from around the world are expected to attend the event, scheduled for Sunday-

the trunk.

Rear wiper

man, will address the Sunday night opening session. During the four-day Congress, internationally acclaimed experts and executives from auto manufacturing and supplier businesses will present insights into the global automotive industry of the 1990s.

Sessions are planned for Monday and Tuesday. Also planned are an exclusive morning visit to the auto show and a gala dinner Tuesday evening. The Automotive News World Congress concludes

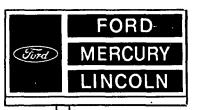
with a session on Wednesday morning.



Wednesday (Jan. 13-16) at the Westin Hotel in Detroit. Robert Lutz, Chrysler Motors president, will deliver the keynote address. Joseph Gorman, TRW Inc. chair-DETROIT AUTO SHOW USED CARPET SALE

Keyless entry when we can't stop for adjustments.





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Automotive experts research 'alternative fuels'

With Iraq's invasion of Kuwait, America is once again in the uncomfortable position of dealing with its dependence on foreign oil

Global warming, acid rain and depletion of other fossil fuels are worldwide concerns adding fuel to the proverbial fire.

To meet the demands of a changing world, the automotive community is facing its biggest challenges yet. And for 1991, the North American International Auto Show will exhibit a few ideas aimed at broadening the automotive horizon.

A spokesman from General Motors wouldn't be specific, but hinted that glimpses of future alternate fuel technology would be on display at the auto show.

Welcome to the age of alternate fuels Actually, the first in-roads toward non-gasoline powered automobiles were made as early as the 1890s with electric cars.

General Motors began experimenting with methanol in 1951, and compressed gas vehicles were used during World War II in Europe.

Since the first oil crunch of the 1970s, lobbyist and special interest groups representing car manufacturers, oil companies and government and environmental organizations have debated the pros and cons of alternate fuels.

Primary alternatives to gasoline include:

Methanol

Environmentalists tout the virtues of clean burning and low emissions as some of the fuel's benefits.

Detroit is experimenting with methanol and is finding that only minor modifications need to be made to its existing car lines to accommodate

Specifically, Ford has put 24 million miles on 870 vehicles equipped with engines designed to run on a mixture of methanol and gasoline. General Motors, Toyota and Chrysler are also working with "fuel

flexible" vehicles. Unfortunately, methanol produces less energy than gasoline and limits a car's overall range. Methanol fumes also contain formaldehyde. which is highly toxic and is known to cause cancer.

The loudest cries of protest, however, come from the oil companies. Estimates run as high as \$55 billion to cover the costs of new methanol refineries.

Electricity

Despite the progress made to in-crease the vehicle's speed and range, electricity-powered cars and vans are still severely limited in their applications.

Ford and Chrysler are developing electric vans. General Motors recenthy unveiled a prototype of its Impact electric sports car, which raced from 0 to 60 mph in eight seconds and had a top speed of 100 mph. Unfortunately, like most electric cars, the Impact only covers 120 miles before its batteries run out of juice.

Cost is also a major factor contributing to the slow development of electric cars. Consumers could ex-

Still, while electricity is more en-vironmentally sound than gasoline (except for the electricity plants that would have to work overtime recharging all the batteries,) massproduced electric cars are several years away.

Natural gas

Cleaner-burning than methanol and actively used to power trucks in California, natural gas has developed a strong following.

Fortunately, it doesn't have to be refined and can be piped throughout the country. Unfortunately, natural gas requires a fuel tank four times as large and 500 pounds heavier than standard gas tanks and produces a driving range that is even shorter than methanol.

Natural gas must also be highly pressurized, around 3,000 psi, which makes some people wary of potential explosions. Even with the safety concerns and the short num-

pect to pay an extra \$1,500 a year for batteries and electricity. ber of miles between fill-ups, natural gas is believed to have a bright future. Technol The rest of the alternatives include

solar, hydrogen and ethanol. Solarpowered cars are not yet a viable alternative to fossil fuels as there is too little surface area on a car to capture the sun's rays.

However, even though development is a long way off, electric cars whose batteries are recharged by the sun could be one of the most environmentally safe vehicles going.

Cars propelled by hydrogen are an even dimmer spot on the horizon. and may only become closer to reality sometime in the next century. Finally, ethanol, a clean-burning fuel derived from corn, generally takes more energy to make than it

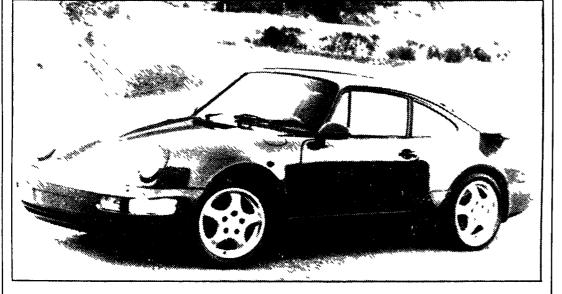
produces. The forecast for alternative fuels is somewhat cloudy. Even with the progress many manufacturers have made in the areas of flexible-fuel vehicles, there still exist questions as to methanol's cold-starting abilities, engine oil compatibility, fuel and emissions durability, and aldehyde

Technological breakthroughs in the other alternate fuels are progressing slowly, but not at a rate to which they could make a significant impact on our gasoline consumption. The manufacturers are also facing

rising Corporate Average Fuel Eco-nomy standards, which may jump from a present 27.5 mpg to 40 mpg by the year 2000. Car makers are concerned that the downsizing that they feel is necessary to meet future CAFE standards will result in a higher casualty rate on the nation's highways.

Breaking America's petroleum habit will be no easy task. Consumers are not always eager to embrace new technology, and over the last decade have renewed their love affair with large cars.

With the United States looking to find other energy sources beyond the unstable Middle East, science and technology must come together with the government and industry experts to find new ways to power the world in which we live.



Porsche Turbo returns to show

Fifteen years ago, Porsche engineers made groundbreaking strides when they adapted a turbocharger to their tried-and-true, horizontally opposed, six-cylinder engine.

It was a gutsy move.

Back in the mid-70s, turbocharged production cars were rare and untested. But with the blower at full-tilt scream level, the Porsche Turbo flat outran the competition both on and off the track

For 1991, after a one-year hiatus, the famous German sports car is back and will appear at the 1991 North American International Auto Show.

Today's 911 Turbo comes equipped with a fivespeed manual transmission (no automatic is offered) and is powered by a 3.3-liter version of Porsche's famous "flat-six" engine.

Rated at a tire-burning 315 horsepower (up from 1989's 288), the '91 model is the quickest 911 ever. From rest, 60 mph "happens" after only 4.8 ticks on a stopwatch. Top speed reaches a dizzying 168 mph.

Refinements to the Turbo's air intake system, exhaust plumbing and a larger air-to-air intercooler help to separate the '91 model from earlier versions. Also new this year is a more aerodynamic body, composed of front and rear spoilers and a smoother underbody treatment.

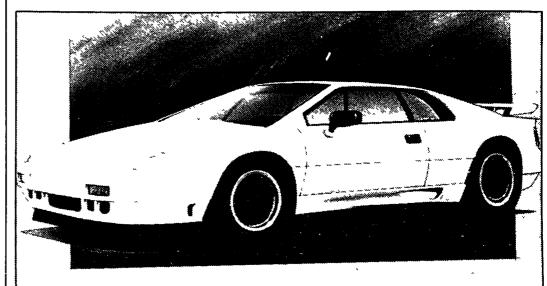
The Turbo's wheels, larger than on previous models, bear a striking resemblance to the five-spoke design found on the ultra-sophisticated Porsche 959.

The Turbo rides on a front suspension system comprising a new axle assembly with triangulated wishbone control arms and coil springs. The rear suspension receives an automatic toe correction feature, up-rated rear-wheel control arms and progressive rear springs.

As with all Porsches for sale in the U.S., the 911 Turbo is equipped with both driver- and passengerside airbags. No other company offers this dual-side feature as standard equipment.

The 911 Turbo is also filled with luxury items like a sunroof, air conditioning, leather seats, a Blaupunkt stereo system and every power-operated feature imaginable.

The performance enthusiasts who buy the 911 Turbo will be an uncommon and elite group, indeed. With a base price of "only" \$95,000 and an extremely limited run of 600 units, '91 911 Turbos will be a rare commodity.



Lotus Esprit Turbo SE on display

Twenty limited edition Lotus Esprit Turbo SE race car replicas will be sold through select dealerships, according to company officials, and 10 are already spoken for by enthusiastic customers.

The company decided to produce the high-profile replicas to celebrate its victories in four of the first seven races in the SCCA Escort World Challenge Series.

One of the remaining special-issue models may be making an appearance at the 1991 North American International Auto Show.

The replicas will incorporate most of the performance, handling and safety modifications found on Esprit race cars. A complete roll cage, racing wheels and tires, racing suspension and handling refinements, modified seating with six-point harnesses, "basics only" instrumentation, a driver's side airbag and monochromatic white exterior make up the package.

To visually distinguish the replicas from an "everyday" Esprit, special decais featuring the green and yellow Lotus race car graphics will be available. Owners have the option of applying the decals.

In street trim, the Esprit Turbo SE is powered by a 264 horsepower, turbocharged, 16-valve, 2.2-liter four-cylinder engine.

The mid-engine design continues the company's

engineering excellence and helps the Esprit to perform competitively with some of the fastest "supercars" in the world. The car's zero-to-60 time is a blazing 4.7 seconds. Top speed is 165 mph. The race car replica is reported to be a tick faster.

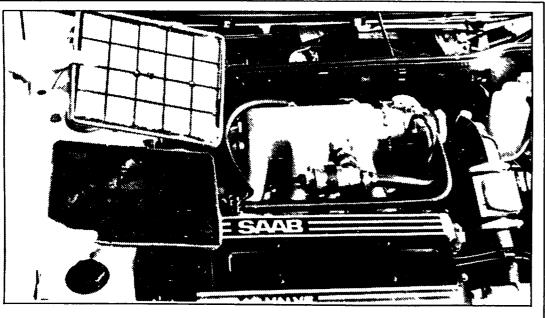
Racing the Esprit was a natural, said Ron Foster. president and CEO of Lotus Cars USA, Inc.: "Lotus has a rich racing heritage, perhaps more so than any other automotive marque. The Lotus Esprit Turbo SE is the closest thing to a race car that a customer can take off a showroom floor. Marketing the Esprit on the racetrack just made good business sense."

The Escort World Challenge is a SCCA Pro Racing Series modeled after the European Group A races. which pit strictly regulated, high-performance sports cars against each other on world-class race courses.

Dating back to Lotus' first motorsports triumph at the 1956 LeMans 24 Hours, the Hethel, Englandbased company has accumulated 78 Grand Prix victories.

Its return to racing in the United States this year marks the 25th anniversary of Jim Clark's driving a Lotus Type 38 to the company's lone Indianapolis 500 victory

Retail price for the Esprit Turbo SE replica is about \$125,000.



Saab adds anti-pollution features

Saab will participate in the internationally ob-served "Decade of the Environment" by equipping all 1991 Saab 9000 passenger cars with a special passenger compartment air filtration system, a new, cleaner-burning engine, and a freon recycling system.

The ventilation air filter is said to trap pollen, dust, soot and other particles before external air is allowed into the interior fo the car.

The electrostatic particulate ventilation air filter captures particles as small as four microns (0.004 mm). The unique air filter system also keeps water droplets and sand from entering the passenger compartment. It is effective in filtering out petroleum mist, foundry and cement dust, asphalt fumes, and other road debris.

Since the first Saab 9000s rolled off the line in 1985, they have been fitted with the environmentally conscious filters. The system was first introduced in 1979 in Saab 900 models not equipped with air conditioning.

"(The) good news from Saab." said Sten Helling, president and chief operating officer of Saab Cars USA, Inc., "especially in view of the climb in fuel prices nationwide, is the introduction of the new, high-performing, clean-burning Saab 9000 2.3-liter, turbo-charged engine and the Saab 900 2.1-liter, naturally aspirated engine."

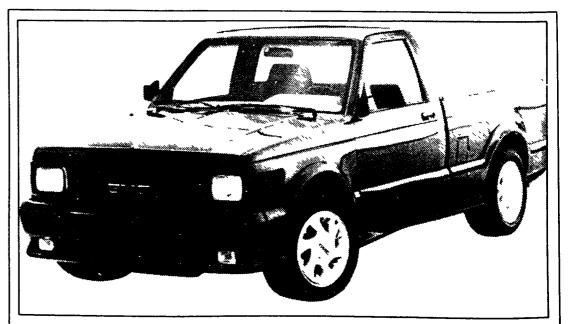
Through the careful use of advanced production techniques, along with such technology as double overhead camshafts, four valves per cylinder, electronic fuel injection and knock-sensor controls, the new 2.3- and 2.1-liter engines are both powerful and fuel efficient.

Other environmentally conscious developments that Saab will use in 1991 include approved recycling techniques for its current R-12 air conditioning fluid. commonly referred to as freon.

Recycling this substnce will reduce the worldwide production of chlorofluorocarbons, which have been found to have a detrimental effect on the earth's ozone layer.

Saab also pioneered the removal of asbestos from brake pads and clutch face surfaces, and was an industry leader in the application of three-way catalytic converter technology, which has been proven to be the most effective way to combat harmful exhaust emissions.

In 1991, all 351 U.S. Saab dealers will market a removable trash receptacle for early Saab 900 models. The unit secures beneath the driver's seat and will discourage littering since it allows for proper trash disposal.



GMC exhibit features the Syclone

Not to be outdone by Chevrolet's earth-shaking, 7.4-liter, V8-powered 454SS pickup, GMC will display the Syclone, its own brand of four-wheel-drive mega-muscle, at the 1991 North American International Auto Show.

Even though it still has a 500-pound cargo capacity and a special on-road sport suspension, no one is going to confuse the Syclone with the four-wheeldrive, high-ground-clearance pickups normally found in GMC showrooms. The Syclone was built as a serious road machine, not a bushwacker.

When comparing sport pickup trucks of the 1990s, major league horsepower is the name of the game.

The Syclone's powerful motor places the truck squarely in the hunt. Its engine boasts 280 horsepower and 350 pounds-feet of torque.

To achieve these figures, GMC engineers took a mild-mannered, port fuel-injected 4.3-liter V6, and bolted on a turbocharger and a unique air-to-liquid intercooler. The Syclone also received a performance-calibrated four-speed, Hydramatic automatic transmission. For the first time on a truck, GMC has fitted the Syclone with four-wheel, antilock brakes as standard equipment.

To provide the extra traction needed to cope with all this horsepower, the Syclone is equipped with fulltime, all-wheel-drive and a 3.42:1 limited-slip differential. The entire package rests on a lowered sus-pension designed for sports car-like handling. Sixteen-inch aluminum wheels mounted with 245/50VR speed-rated Firestone tires put the power to the road.

The Syclone achieves a blistering 0.60 mph in 4.6 seconds, and a quarter-mile rushes by in a scant 13.5 seconds. With these times, it's easy to take seriously CMC's slogan, "It's not just a truck anymore." They're right: the Syclone is closer in performance to a Corvette than a standard Sonoma pickup.

Interior creature comforts come in the form of adjustable lumbar sport bucket seats, analog tachometer, turbo boost, oil pressure and coolant temperature gauges, and a leather-wrapped steering wheel.

Standard power windows and door locks, cruise control, air conditioning, tinted glass and an AM/ FM-stereo cassette player all help to keep the occupants happy. Options include a CD player and sunroof.

Two-tone black paint with black-out trim, a front air dam with integrated driving lights, and a tonneau cover finish the exterior styling.

New technology prevents drinkers from driving

Sobering news for drivers who drink: new technology may now stop you from harming yourselves or the rest of us—to wit, an electronic device that prevents anyone who is drunk from starting the car. Called the Guardian Interlock Ignition System, the

Called the Guardian Interlock Ignition System, the gadget links a hand-held breath analyzer to a sensor and microcomputer wired into the ignition system. To start the car, you must breathe into the analyzer. But if your blood alcohol level is too high, the car will not start.

Forget about cheating. With this fail-safe electronic memory, the system will turn off the engine after a specified time if the car is left idling and, to prevent someone other than the driver from starting the car, each interlock has an individual breath code, a sequ-

Suppliers invited to preview

Industry Trade Days, a two-day preview of the North American International Auto Show conducted exclusively for automotive suppliers worldwide, will make its debut this year.

It'll take place Thursday and Friday, Jan. 10-11, two days before the public opening of the show, said Bob Thibodeau and Gordon Stewart, show co-chairmen.

Industry Trade Days will be the first program of its kind at a major auto show in North America. It will provide automotive supplier companies the chance to tour the exhibit before the public is admitted.

The schedule allows supplier companies to conduct a variety of specialized business functions: private showings of new capabilities and products for customers and prospects, a focus for company sales and marketing meetings, a location for professional association meetings.

Industry Trade Days will overlap with the show's press preview week, which in 1990 attracted 1,386 of the worldwide automotive press corps in search of news about the automotive industry.

Thibodeau said Industry Trade Days provides an ideal location for suppliers wishing to make major announcements or introductions.

"We think there are a lot of companies and associations that would like to come to the automotive capital of the world and show what they have, introduce new offerings, show what they can contribute, and see firsthand what's happening in the industry," he said.

Show officials want to reach out to automotive suppliers because the drive by vehicle manufacturers for improved quality and productivity depends crucially on suppliers. Suppliers have made huge contributions to every aspect of the products on display at the show.

"Automotive suppliers are being drawn into much clser relations with the manufacturers. They are trying to assume a growing share of the research and development responsibility." Stewart said.

ity," Stewart said. "Through Industry Trade Days, we want to provide suppliers with an opportunity to be on hand when proence of long and short breaths.

Already the mechanism has caught on as an instrument of the criminal-justice system. According to its manufacturer, Guardian Technologies, Inc., of Cincinnati, Ohio, more than 500 judges in 17 states have sentenced offenders to lease the device and to submit to regular vehicle inspections to ensure compliance for as long as the sentence lasts.

Under this pilot program, the recidivism rate among court-ordered interlock drivers is less than 1 percent. Typically. 20 percent of drunk-driving first offenders are arrested again within a year.

"We may eventually sell the interlock to trucking companies, for school buses and to parents concerned about teen-age drivers," said Richard Freund, national marketing manager for the company.

Chrysler and Ceneral Motors are considering the interlock standard in future cars. Competitors in the interlock marketplace include AutoSense of California and Breath Tests of America of Australia.

A recently passed federal law, called the Commerical Drivers License Act, may stir wider use of such sobercar technology. The 1989 measure calls for all states to establish, by 1993, a benchmark of 0.04 percent blood alcohol concentration to determine intoxication during driving.

The general idea: To prevent, for example, truck driving with a drunk-driving record in one state from driving in any other. Already, 12 states—California, Flordia, Indiana, Maryland, Michigan, Nevada, New York, Ohio, Pennsylvania, Washington and Texashave enacted bills in line with the federal mandate.

In addition, motor vehicle departments in three states—North Carolina, lowa and Oregon—require drivers suspended for drunk driving to install the interlock in order to regain their licenses. In 1991, Guardian Technologies plans to roll out a

In 1991, Guardian Technologies plans to roll out a new interlock system, one that is easier to program, for the general public. Similar in appearance to a cellular telephone, the device could come in handy in municipal and company-owned vehicles, for example.

And, at the moment, several major insurance underwriters are exploring whether to require interlock systems on all motor vehicles as a means of lowering both premiums and payouts.

CHERICE CLASSIC

Touch, feel and see why more people are winning with The Heartbeat of America.

New engine technology

Caprice Classic

ducts they've helped create are being introduced to North America and the world."

The concept for Industry Trade Days was established at other great international auto shows, where similar programs have been conducted.

"We hope to establish the same kind of program here in Detroit, not only for North American-based suppliers, but for suppliers worldwide," Thibodeau said.

"Trade Days has the same potential to add significantly to the show. We believe that within the next few years, Industry Trade Days will become a vital element of the NAIAS."

Officials express optimism

With more than 50 exhibitors and 25 van conversion companies taking part, officials are anticipating that this year's North American International Auto Show will repeat the success of the two previous show.

Their optimism is understandable.

Since the show became an international event in 1989, attendance has averaged 647,547, a 44 percent increase over 1987 and 1988, when the show was primarily a regional exhibition.





Rough-and-tough wagons enjoy sales success

Full size, mid-size or mini-size, sport utility vehicles (SUVs) combine the benefits of a roomy station wagon with the ruggedness of a truck.

So popular have these rough-andtough wagons become that they account for 32 percent of all newvehicle sales, with a full two-thirds of SUV buyers opting for four-door models.

Almost every major manufacturer, as well as many of the smaller companies, will have some form of offroad vehicle in their stands at this year's North American International Auto Show.

Most SUVs are equipped with high ground clearance and full- or part-

Interest in SUVs doesn't seem to be waning. Consumers enjoy driving their Jeep Wranglers and Suzuki Sidekicks to work, the mall and on vacation. SUVs offer excellent traction in foul weather, plenty of storage space and a confidence-enhanced feeling for the driver.

time four-wheel drive. Many are also loaded with all the creature comforts normally found in passenger cars. Air conditioning, cruise-control, sophisticated stereo systems and plush

also seats are as commonplace as overorts sized tires and automatic locking ars. hubs.

o- Two new additions to the foursh wheel-drive family are scheduled to appear at the 1991 auto show: the Mazda Navajo and Isuzu Rodeo.

The Navajo is built on the Ford Explorer platform and shares its 4.0-liter, 155-horsepower V6 engine. Of historical note, this is the first vehicle produced by a domestic manufacturer for a Japanese car company. Standard on Mazda's new SUV are rear-wheel anti-lock brakes, gaspressurized front and rear shocks and "shift-on-the-fly" four-wheel drive.

Isuzu's Rodeo joins the popular four-door, mid-size SUV market. Resembling the Nissan Pathfinder and Toyota 4Runner, the Rodeo is one of the lowest-priced SUVs in its class. It can be equipped with a four- or sixcylinder engine.

Oldsmobile is offering its first-ever SUV, the four-door Bravada, introduced at the 1990 show as a '91 model. The Bravada is the only General Motors mid-size SUV triplet (GMC's S-15 Jimmy and Chevrolet's S-10 Blazer being its siblings) equipped with full-time four-wheel drive. It is powered by a 4.3-liter, 160-horsepower V6 engine and a four-speed automatic transmission.

The full-size SUV market continues to thrive, with Chevy's Blazer and Ford's Bronco leading the

charge. Massive engines like GM's 230-horsepower, 7.4-liter V8. found in its Suburban line, are the industry's largest and are usually powertrains of choice.

The Dodge Ramcharger, Jeep Grand Wagoneer and the luxurious Range Rover also complete in this market niche.

Interest in SUVs doesn't seem to be waning. Consumers enjoy driving their Jeep Wranglers and Suzuki Sidekicks to work, the mall and on vacation. SUVs offer excellent traction in foul weather, plenty of storage space and a confidence-enhanced feeling for the driver.

New cars feature aluminum

According to the Wall Street Journal, aluminum manufacturers are looking to the East with an especially eager eye.

Ever since the North American introduction at last year's North American International Auto Show of the world's first all-aluminum production car, the Acura NSX, automotive construction experts have been taking note. Meanwhile, journalists have been heaping rave reviews on Honda's new flagship.

Honda's new flagship. Aluminum helps the Japanese supercar race from 0 to 60 mph in only 5.6 seconds. However, the material costs four times as much as steel, which does much to explain the \$60,000 NSX price tag.

Aluminum is about haif the weight of steel, allowing it to better stretch a gallon of gas, making it more environmentally sound. The NSX uses a "unit-body" frame that weighs only 462 pounds, 40 percent less than steel.

Industry officials are keeping a keen eye on rising Corporate Average Fuel Economy standards, which could be increased as much as 40 percent by the year 2000.

With rising fuel costs and tighter emissions standards, an increase in a car's aluminum content could help automobile companies meet these tighter future regulations.

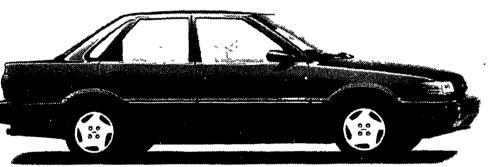
However, the cost of converting factories to build aluminum cars could make the use of the material nearly prohibitive. There is also widespread concern over aluminum's frequent price swings.

Nevertheless, the popularity of aluminum as an alternative to steel may grow as fuel prices and CAFE standards continue to rise.



The set we cut 25/ wy 25/ wy 27

GEO METRO XFI EPA est. MPG (ITY 53/NWY. 58



GEO PRIZM EPA est. MPG CITY 28/HWY. 34



FORD'S BILL ELLIOTT

Drivers to attend

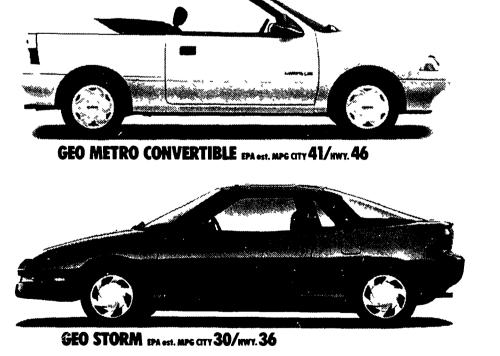
More than 20 top Ford-supported race cars drivers will attend the North American International Auto Show's charity preview Friday, Jan. 11.

The drivers will be in Detroit to participate in the fifth annual Ford Motorsport Drivers Seminar.

Among the drivers expected to greet guests at the black tie preview are NASCAR's Bill Elliott, Mark Martin, Geoff Bodine, Morgan Shepard and Davey Allison; NHRA's Bob Glidden; IMSA's Dorsey Schroeder and Robby Gordon; and HDRA/SCORE's Paul and Dave Simon, Manny Esquerra and Dave Ashley.

Ford sponsors the two-day drivers seminar to share information about the company, its product line and its efforts and strategies in professional racing.

Among this year's planned program highlights are a formal breakfast hosted by Ford Automotive Croup president Allan Gilmour and a nutritional segment hosted by ESPN commentator Dr. Jerry Punch.



GET TO KNOW GEO AT THE 1991 NORTH AMERICAN INTERNATIONAL AUTO SHOW.

Right now, there's no better way to get up close and personal with the newest line of Geos than at this year's Auto Show. Sit behind the wheel of the sporty and exciting Geo Storm 2+2 Sport Coupe. Take the top off one of the most economical convertibles in the world, the Geo Metro Convertible. Touch all the buttons on the Geo Prizm's dash, grip the Tracker's steering wheel and lift the hatch on a Geo Metro. Or, if you prefer, get to know Geo with the more conventional approach by just slamming our doors and kicking our tires. Once you do, you're sure to see why more people across America are getting to know Geo, too.



Chevrolet, Geo the Geo emblem and Storm are registered trademarks and Metro Prizm and Tracker are trademarks of the GM Corp. < 1990 GM Corp. All Rights Reserved. Let s get it together - buckle up



The Mazda MPV is the only imported minivan that was designed for the American family

Minivans racing into automotive spotlight

The minivan has forever transformed that great American institution, the family station wagon.

With its ability to carry whole families and all their necessities comfortably-strollers, boxes of disposable diapers, playpens-while still being easy to drive and park, the minivan is racing into the spotlight as one of the most popular family cars. At least one version of the minivan is available from

each of the domestic carmakers, and many foreign makers have jumped on the van-wagon, too.

Although the models all adhere to the basic formula of a high-sided, wide-doored, flat-floored box on wheels that can fit in the garage, each manufacturer has created its own interpretation of the formula.

Some are front-wheel drive, some rear-wheel and some four-wheel. Most have rear hatches and sliding center-side doors, but you can also find minivans with hinged rear doors or hinged center-side doors.

At one end of the spectrum are vans that are car-like in ride and behavior; at the other, those with ride handling more characteristic of a small truck. The truck-like vans compensate for their harsher ride with greater towing capacity and a high, commanding-view-of-theroad driving position.

Regardless of which dealerships you visit, however, you'll find that the level of luxury appointment can rise as high as your budget allows, including leather seats.

All the minivans can be fitted with the same accounterments that their more traditional car cousins have—air conditioning, power seats and windows, cruise control, elaborate stereo systems and more. But

minivans also offer special options such as seating configurations for five, seven or even eight people and additional rear-seat heaters and air-conditioning outlets.

All minivans have at least one thing in common besides their shape and size—they are not considered passenger cars by the federal government. This means that these vehicles need not meet the same safety criteria as passenger cars.

However, thanks to the swelling popularity of the minivan and other so-called multi-purpose vehicles, government-mandated safety standards will be changing in the next few years.

Meanwhile, there's no need for alarm. Manufacturers have been incorporating many safety features into the vans since their inception; minivans as a whole have a safety record comparable to those of most passenger cars.

These are some of the best choices in minivans: □ The Dodge Caravan, along with its twin, the Plymouth Voyager, started it all. Despite all the new competition, these vans still set the standard with frontwheel drive, pleasing looks, clever interior touches (such as a clever arrangement for a slide-out center cup holder, storage drawer under the right passenger seat and pop-out side and rear windows), and choice of standard or extended length. In 1990, the Caravan and Voyager got new, more

powerful, Chrysler-designed and built optional V6 engines and a four-speed automatic transmission. The 1991 models will include an optional all-wheel drive system and four-wheel antilock brakes. There's also a luxury version, the Town & Country, which features leather seats and brings back the "woody" look, '90s style. Prices start at about \$12,500.

The Ford Aerostar's stylish looks cover a sturdy. rear-wheel-drive, truck-derived chassis that offers a nice compromise between car-like and truck-like rides.

In addition to typical Ford amenities, such as a useful cargo-area net and headphone jacks so that the stereo can entertain the kids in back without deafening you, the 1990 model had some important improvements, including a new V6 engine, an improved fourspeed automatic transmission and rear antilock brakes.

You might also opt for the full-time, electronic, fourwheel drive in either the standard or the extendedlength model. Prices start at about \$12,500.

The Chevrolet Astro has to be the toughestlooking of the bunch. It has a squat, muscular body that does aesthetic justice to its truck-derived, rearwheel-drive chassis.

The Astro offers the most convenient rear loading by virtue of its hinged rear cargo doors; you can open one side only, if that's all that's needed. The 1990 Astro can be equipped with a V6 engine, a four-speed automatic transmission and four-wheel antilock brakes.

Last spring, the options expanded to include a fulltime, four-wheel-drive system and a "stretched" version for added space. Prices for the Chevy Astro start at about \$14,000.

The Mazda MPV is the only imported minivan that was designed for the American family. The others are adaptations of vans designed to meet the particular needs of the Japanese.

The MPV, Multi-Purpose Vehicle, features stylish looks (such as a blunt nose, bulging fenders and a squat to-the-ground stance, which gives it a low and brawny look), and passenger-car ride and handling.

This rear-wheel-drive minivan (four-wheel-drive is also available) is unique in offering a wide-opening, hinged, center-side door. More usual are the optional V6 engine, a four-speed automatic transmission and rear antilock brakes. Prices start at about \$13,700.

C The Pontiac Trans Sport and its siblings, the Chevrolet Lumina APV and Oldsmobile Silhouette, keep the latest in minivans all in the family. They're startling to look at, thanks to large laid-back windshields in front and vertical tail lights running up to the roof in back.

GMs new generation of front-wheel-drive minivans offers not only innovative technology, their bodies are made of huge plastic panels instead of steel, but also innovative design, with center bucket seats that can be folded to form tables or beds. The lightweight individual seats are lighter and easier to remove than the awkwardly heavy center bench seats of other vans.

Trans Sport prices start at about \$15,000, Lumina APV at about \$14,000, and Silhouette at about \$17,000.

Cadillac rises to the challenge of 'life in a fishbowl'

Fourteen inches high, weighing in that assures job growth," Mosbacher at about 20 pounds and bearing the said in October. seal of the President of the United States, the 1990 Malcolm Balridge National Quality Award sits in the offices of Cadillac Motor Car Division. the only automaker to capture the for world-class products and

award in its three-year history. "We're in a fishbowl," said Rosetta

"The winners of this award have made quality improvement a way of life. Quality is their bottom line, and that kind of can-do attitude makes services.

The Cadillac Motor Car Division,

clear signal to everyone involved that the standards are absolute standards and not relative standards."

How Cadillac came to be in the running for the Baldrdige award is really the story of Cadillac's resurgence during the last five years. To John Grettenberger, Cadillac general manager and GM vice president, hard work as a rededication of our goals of quality, customer satisfaction and continuous improvement." Cadillac struggled with the downsizing of its cars in the middle 1980s, the difficult birth of its high tech Detroit-Hamtramck Assembly Center and the residual fallout from the closing of the Fleetwood-Fisher Body and Clark Street assembly sites. They were very hard years," Grettenberger said. We had to find new ways of operating our business." The "new ways' were three critical strategies implemented to transform Cadillac:

pendent research firm of J.D. Power and Associates named Cadillac the best domestic nameplate for overall customer satisfaction. Quality improvements have led to a 30 percent reduction in warranty costs over the last four years.

The story of one of Cadillac's nearly 10,000 employes is a real illustration of just how dramatic the changes have been. Bill Howey, who celebrated 26 years with GM, calls "the first 20 years terrible, the last six, terrific, unbelievable." In 1984, Howey left Fleetwood-Fisher Body for Detroit-Hamtramck to join an assortment of employees from a variety of United Auto Workers locals. While a General Assembly worker in pinstriping. Howey began taking classes in teaching group dynamics, and from there began studying problem-solving processes. Many's the night, he says, that he had what he calls "evening opporcunities — homework."

By late 1986. Howey went to teams of hourly and salaried em-Detroit-Hamtramck's final process area as a team leader. The cultural this time: Howey was gaining respon- way. sibilities. He calls it like "somebody turning the light on."

Now team leader for the World ity and reliability, says a Baldrige Class Quality Council, a plant liaison Award Selection Team is being group composed of high seniority created to assess the merits of inter-UAW employees. Howey was privy to ested GM business units on their posome of the feedback last year when Cadillac applied for the Baldrige award, secured a site visit but did not capture the trophy.

ployes began working the auto show circuit, talking to customers and pochange was becoming apparent by tential customers in a very positive

> Edward Czapor, vice president and group executive-corporate qualtential application. The corporation is focusing on having a candidate in the Baldrige competition every year.

Riley, Cadillac customer satisfaction director. "We raised expectations and the world is looking at us. We now know that our processes and systems are right. Our product improvement has been tremendous in the past five years, but still there is lots of world class in every respect."

In October, Commerce Secretary Robert A. Mosbacher announced the four winners of the 1990 Malcolm Baldrige National Quality Award for excellence in quality management: Cadillac Motor Car Division (Detroit) and IBM Rochester (Rochester, Minn.) in the manufacturing category; Federal Express Corp. (Memphis) in service; and Wallace Co., Inc. (Houston) in small business.

year's State of the Union address, Made in the U.S.A. is recognized around the world as the symbol of quality,' he made clear the importance of the world and to a strong economy ber of awards given so far sends a

neadquartered in Detroit. founded in 1902. It is the flagship division of the General Motors American Automotive Operations. In 1990, sales of nine models are projected to total 305,525 units and generate \$7 billion. The company employs work to do in order to get our cars to 10,000 workers. In the domestic market, accounting for nearly 99 percent of sales, cars are sod through a network of 1,600 franchised dealerships.

The Baldrige award, named after the late Secretary of Commerce in the Regan administration, was signed into law in 1987. There can be two winners in each category, but only nine awards have been given since the award's inception. The 1990 competition drew 167,000 applica-"When President Bush said in this tion requests but only 97 companies completed them and just six made it to the finals in the manufacturing category.

Dr. Curt Reimann, Malcolm Balquality to our economy. Quality is the drige National Quality Award progkey to increasing our exports around ram director, said, The limited num-

A cultural change where teamwork and employee involvement are considered a competitive advantage. A focus on the customer, with customer satifaction the master plan and quality both the strategy and the solution.

A more disciplined approach to planning that focuses all employes on the quality objectives.

For the past four years, the inde-

At Detroit-Hamtramck, initially, there was a major cultural barrier. Employees had come in from Fleetwood, Clark Street, the Conner Street Metal Stamping Plant and Livonia Engine. "Things weren't done the way they were done in the old plants," Howey said, "and it took a good 18 months for teams to really get their acts together."

The examiners told us we were putting Band-Aids on some of our problems, that there had to be more of a plant-customer connection," Howey said.

"We worked with Rosetta Riley and camp up with a program whereby we in the plant began making calls to new owners of Eldorados, Sevilles and Allantes (the Cadillacs built at Detroit-Hamtramck) who had not turned in their Gold Key customer satisfaction surveys after three months of ownership.

The information they learned by talking to the new owners was fed back into the system. Howey said, and "we closed a very important loop,

The loop between employee and customer closed even further when

Czapor also points out that "based on the feedback from our past GM applicants, every organization completing a self-assessment against the Baldrige examination criteria has greatly benefited from the experience.

Dr. B. Joseph White, interim dean of the University of Michigan Business School, and a member of the Baldrige Board of Examiners, predicts this will be an interesting year for Cadillac:

While winning the Baldrige award is a great honor and achievement for Cadillac, it also raises customer expectations about Cadillac quality. Cadillac now is challenged to meet and exceed these very high customer expectations in their product and service quality."

Jeep/Eagle boasts of improved sport utility vehicles

The Jeep/Eagle Division of Chrysler Corp. is touring the 1991 U.S. automotive market with an improved lineup of cars and sport utility vehicles that feature more powerful engines, lower base prices and new equipment, including available electronic anti-lock brakes (ABS)

"The 1991 Jeep and Eagle vehicles are now a standard for value, innovation and performance," said L.W. Baker, Jeep/Eagle general manager.

Jeep/Eagle V.I.P. fleets, consisting of the new fourdoor Jeep Cherokee Sport, Jeep Wrangler S, Eagle Talon TSI All-Wheel Drive, new Eagle Summit three-door hatchback and restyled Eagle Premier ES Limited, have been placed in 10 major U.S. cities for testing by automotive and business journalists nationwide.

The value story starts with pricing action on 1991 Jeep Cherokee. Included are lower base prices and Jeep 50th anniversary discounts, and a lower base price and new standard equipment for the top-of-theline Eagle Premier ES Limited.

A new four-door Jeep Cherokee Sport with a 4.0-liter engine, aluminum wheels, P225 OWL tires, AM/FM stereo and part-time, shift-on-the-fly, four-wheel drive carries a retail price of \$15,946.

"While Cherokee Sport's bottom line represents a tremendous value," Baker said, "what really makes this the best package in the compact sport utility market is its top line performance, the new standard 4.0-liter High Output six-cylinder engine. With 190 hp, no competitor comes close."

Cherokee's leading performance is not at the expense of fuel economy. The added horsepower over last year's 177 hp, six-cylinder engine is achieved with an identical E.P.A. rating, 17 city/22 highway.

Jeep Cherokee Sport offers optional four-wheel antilock brakes and full-time, shift-on-the-fly, four-wheel drive.

Jeep Wrangler also benefits from improved performance in 1991. The new 2.5-liter, four-cylinder engine, standard on the Wrangler S, Base, Islander and Sahara models, features Multi-Point Fuel Injection (MPI) and a horsepower rating (123 hp) higher than available with the competition's four- or six-cylinder engines.

The 1991 Jeep Wrangler S has a retail price of only

\$9,910 while featuring the most powerful standard engine in its class, the longest warranty coverage and the highest resale value among mini sport utility vehicles,* Baker said.

Jeep Wrangler's value story includes an E.P.A. fuel economy rating of (18 city/20 highway).

Eagle Premier ES Limited, the monochromatic, internationally inspired size sedan, has been restyled both front and rear. It carries a lower base price than the 1990 model and is equipped wiht more standard features for 1991.

The retail price is \$19,426. Standard equipment includes anti-lock brakes (ABS), a 3.0-liter MPI sixcylinder aluminum alloy engine, four-speed automatic transmission, performance tires, touring suspension, automatic temperature control air conditioning, dual power leather seats, power convenience fetures, premium stereo with cassette and equalizer, speed control, tilt steering wheel and 15-inch aluminum, sportstyle wheels.

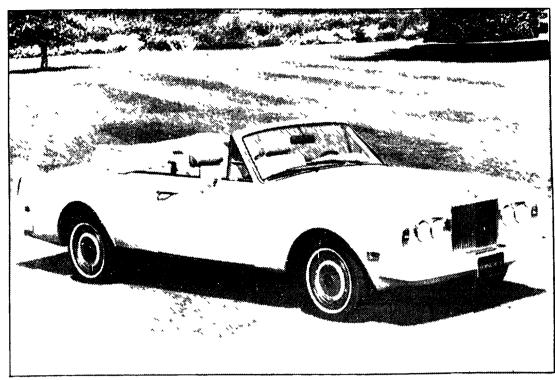
The all-wheel drive Eagle Talon TSi represents the most intelligent buy in today's sports coupe market," Baker said. "It offers the exhilarating performance of a

multi-valve, 195 hp engine, a host of standard convenience features and the security of all-wheel drive, antilock brakes and a security alarm system for under \$20,000.*

The 1991 Eagle Summit hatchback subcompact is the newest and most economical member of the Eagle family. Available in both base and sporty monochromatic ES models, the Summit hatchback is the true entry-level Eagle, featuring a base retail under \$7,000. Summit offers a long list of standard features, including a new multi-valve engine and three-year/36,000 bumper to bumper warranty coverage.

Eagle Summit's new 12-valve, 1.5-liter engine offers improved performance (92 hp) versus last year's fourcylinder engine (81 hp) without compromising excellent fuel economy: a 31 city/36 highway E.P.A. rating.

"The \$6,949 base price is just part of Summit's value story for 1991." Baker said. "Summit's one of the few vehicles in its class to offer automatic transmission on the base model. Many of our competitors force customers to purchase the top-of-the-line models if they want an automatic."



Rolls Royce's Corniche III Convertible sells for \$226,600

'Flip-top' manufacturers report renewed demand

Twenty-live manufacturers from the U.S., Japan, Germany, Italy, Sweden, England and Yugoslavia offer convertibles this year. All promise to brighten your day with a single premise: when the temperature goes up, the top goes down.

For 1991, convertibles run the gamut between the \$8,995 Yugo to the \$226,600 Rolls-Royce Corniche III.

New flip-tops for 1991 include the GT. Nissan's 240SX will receive a the car will not make an appearance easy." he said. at the North American International Auto Show Jan. 7-20 in Detroit.

Robert McCurry, executive vice most likely be a sales hit. president of Toyota sales USA, prefrom last year's soft-top sales of There are front-, rear- or all-wheel-

Laura Fox, Infiniti's media relations manager, said the M30 convertible, shown at last year's auto show and due in dealer showrooms this fall, "definitely makes a lifestyle statement." A highlight of the \$30,000 convertible is a one-touch button that raises and lowers the top and the windows.

Dodge spokesman Mike Aberlich New flip-tops for 1991 include the said that adding a rag-top option to Dodge Shadow and the Toyota Celica the successful Shadow line this year was a natural. "The Shadow's chasconvertible option for 1991; however sis rigidity made the conversion

Priced at les than \$13,000, the newest convertible from Dodge will

Consumers are offered a huge dicted that 240,000 convertibles will range of performance choices when be sold by 1995, a substantial gain shopping for a convertible model. 165,000. The 1991 Celica GT conver- drive versions. Then there are engine tible will be the third generation of the configurations to select, this year popular line It should sell for less than \$19 000 ranging from the Geo Metro's eco-nomical three-cylinder, to the Alpha

Romeo Spider's zesty four-cylinder, to the Porsche 911 Carrera's 2's flatsix, to the Mazda RX-7s rotary to the Chevrolet Corvette's booming V8.

For the 1991 model year, the convertible lineup confirmed to appear at the auto show is:

Domestic: Avanti Sport, Buick Reatta, Cadillac Allante, Chevrolet Camaro/Corvette, Chrysler LeBaron/TC by Maserati, Dodge Shadow, Ford Mustang, Geo Metro, Mercury Capri and Pontiac Sunbird.

□ Import: Alfa Romeo Spider, Bentley Continential, BMW 3251, Ferrari Mondial t, Infiniti M30, Jaguar XJ-S, Lotus Elan SE, Maserati Spyder, Mazda Miata/Mazda RX-7. Mercedes-Benz 300SL/500SL, Nissan 240SX, Porsche 911 Carrera/944S2, Rolls-Royce Corniche III, Saab 900, Toyota Celica GT, Volkswagon Cabriolet and Yugo Cabrio



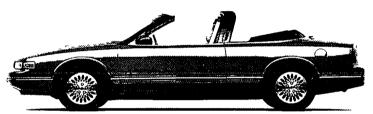




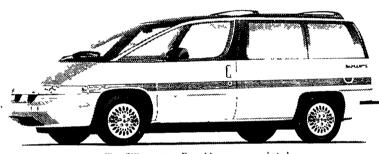
The all new Bravada' Engineered for the unexpected



The totally redesigned Ninety Fight. Luxury redefined



The Cutlass Supreme' The most exciting new convertible under the sun



The Silhouette. Travel in space and style





Hyundai's 1991 Scoupe will be an Auto Show feature

The all new Custom Cruiser Function at its finest

Hyundai to unveil new exhibit

Hyundai will pull the wraps off more than its new 1991 cars at the North American International Auto Show Jan. 7-20 in Detroit. It also will unveil a new exhibit stand.

Hyundai considers the auto show a major stop on its 70-city auto tour this year. It expects the redesigned display to help its products stand out from the crowd.

Since Hyundai now offers three distinct car lines that appeal to different types of buyers, we've redesigned our auto show displays to better reflect our product diversity," said Bill Schuh, Hyundai's national manager of exhibits and special events.

"In our displays at major metropolitian market shows, each car line had a unique theme that's designed to reflect the demographics and lifestyles of the targeted customers."

The clever display for the Scoupe

plays off the fun image of Hyundai's sporty new coupe, featuring a beachlike theme complete with an ice chest, beach ball, folding chair and a Scoupe positioned on a turntable covered with "sand."

Excel's display represents a campus or businesslike parking lot setting, complete with parking meter, directional signs and other props. The scene suggests an Excel would fit perfectly into the daily commute of students or recent graduates who want to wisely manage their hardearned dollars.

Sonata's motif suggests a more upscale theme in keeping with the target market for the car itself. A turntable covered with "brick" pavement, a quaint mailbox and a yard light suggests the Sonata would be right at home in the driveway of an upwardly mobile home.

All of the turntable displays feature live models dressed in a style that matches the mood of the environment.

Every Hyundai auto show display, whether in a major metropolitian market or a smaller regional show, will feature the new displays, which convey our messages of quality, strength and durability," Schuh said.

"Our exhibit colors, graphics and signage have been redesigned to fit in with our fresh new look. We'll continue to display the Hyundai name prominently at the corners of the display, but our new interior signs with individual car line names will help reinforce the fact that we now offer a choice of moods—Scoupe, the mid-size Sonata and Excel."

GM's electric car has Impact

Running on empty? If General Mo- zero to 60 mph in 8.0 seconds. tors' latest automotive venture is any indication, instead of telling a gasstation attendant to fill 'er up," you might someday ask to "plug 'er in."

GM has given a tentative go-ahead to mass produce a sleek, futuristic electric-powered car, currently named Impact.

Thanks to advanced aerodynamics, lightweight materials, lowresistence tires and other technical wizardry, the car reportedly has a top speed of 110 mph and can run from

Two AC induction-type motors power the front wheels, delivering a combined 114 hp and 94 lbs./fl. of torque. The 2,300-pound, two-seater has a range of 120 miles; its 32 batteries are said to be fully rechargeable in two hours and will last up to

20,000 miles, based on current technology.

built. Battery-operated vehicles dards will become even more thrived in mass-production as late as

1938. The concept was resurrected for a time during the 1970s and early '80s (GM last unveiled a batterypowered auto in 1980).

GM won't say when the car might be produced, which division would sell it or exactly what the auto would cost; insiders predict it might carry a price sticker in the \$20,000 range.

The first impacts will likely be Of course, the Impact isn't the first headed for California, where the electric-powered car planned or state's already tough emissions stanrestrictive.



The Cutlass Calais' Quad 442. Smart and spirited



The loronado Irofeo An uncommon driving experience

See the Oldsmobile display at the North American International Auto Show...Cobo Conference/Fxhibition Center January 12 20

The New Generation of Oldsmobile

Come to Ray Interiors Discover the Drexel Heritage Difference.



WHATEVER YOUR OWN PERSONAL STYLE, DISCOVER THE LOOK THAT IS PERSONALLY YOURS.

We know that you choose Drexel Heritage upholstery, because you make it a policy to invest wisely You choose enduring style over mere fads, quality over price. In short, you know honest value when you see it.

Our decades of successful experience in custom tailoring for homes like yours have led us to some important conclusions.

Of course, you want your home to be furnished with beauty and style. But you also want your home to be comfortable.

Which is why we create our sofas, loveseats, sectional sofas, chairs and ottomans with such meticulous care from the inside out. Because with quality on the inside, our beauty is more than skin deep.

والمرا المعدية الألالا 11

It's never been easier or more enjoyable to redecorate your home and we're here to help. So Ask Questions Explore Options and Have Lun. The home of your dreams is about to become reality



We've Captured the Art of Living Stylishly, And We've Made it More Affordable, too!

A. Wing Chair Sofa Chair Chairside Table Dia 22 H24

Α.

As shown \$2025 As shown \$3225 As shown \$749 . \$346 \$929 MSR* \$1239

Cocktail Table Wao Dao HIT				Sale \$1529 MSR* \$2039
Console W 56 D18 H34	• • •	•		.Sale \$1679
Chairside Table w23/027/021	•	•	·	Sale \$849 ⁷ MNR* \$1139



Fashion That Never Goes Out Of Style.

B. Left Arm Chair	As shown	\$965	Chair As shown \$835
Left Armless Chair	As shown	\$655	Ottoman As shown \$375
Armless Chair	As shown	\$635	Cocktail Table
Quarter Round	As shown	\$1325	wa2 D38 HIG MNR* \$739 End Table
Right Armless Chair	As shown	\$655	W23 D27 H24 MSR* \$139 Sofa/Console Table Sale \$749
Right Arm Chaise .	As shown	\$1325	W54 D18 H28 MSR* 3999

For Those Who Understand The Value Of Tradition.

C. Loveseat	As shown \$1295
Sota .	As shown \$1399
Chair	 As shown \$639
Square Cocktail w 32 D32 HI6 Corner Table w 28 D28 H25	Sale \$829 MSR* \$1039 Sale \$459 MSR* \$579

End Table	Sale \$509
W22 D26 H25	MSR* \$639
Bunching Cabinet	Sale \$1949
w 35 D16 1181	MSR* \$2159
Round Lamp Table .	Sale \$459
Dia 24 H22	MSR* \$579

* MNR – refers to Manufacturer's Suggested Retail Prices option if with individual retailers

3

NEARLY A CENTURY AGO, DREXEL HERITAGE CREATED THE HIGHEST STANDARDS OF QUALITY, DESIGN & INTEGRITY. SOME THINGS WILL NEVER CHANGE.

The simple truth is, we're perfectionists. Which is why we go to such great lengths to assure that every piece of furniture we create is the very best we can make. And we insist on stringent quality inspections throughout the entire process of creating fine furniture for you. Our philosophy of perfectionism extends from the people we employ to the retailers we have chosen to represent us and offer the ultimate in service to our customers.

And To Make Sure You'll Always Be Satisfied With Us.

Introducing the Drexel Heritage exclu sive 5 year limited warranty. We now back this proud tradition of superb craftsmanship with our exceptional 5 year pledge of satisfaction Guaranteed!

> Hands on attention to even the smallest detail that's the Drexel Heritage heritage. It may be an old fashioned idea, but we don't intend to change now







Entertaining in A Dining Room This Carefully Crafted and Beautiful Will Make Every Event Special.

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Don't leave anything to chance. Create the perfect environment for your most special occasions with a dining room from Drexel Heritage. Rest assured that everything has been taken care of to your satisfaction... guaranteed. So even when there is no really "special" occasion, it always feels that way.

Setting The Standard For Elegant Dining.

١

Oval Dining Table	Sale \$1079
W68 D44 H29 Extends to 406	MSR* \$1139
Arm Chair	Sale \$359
W23/ D25 II (17)	MNR* \$ (79
Side Chair .	Sale \$299
W211 D25 II (14)	MSR* \$399
China	Sale \$2249
W 16 D18 H81 1	MSR* \$2000
Server	Sale \$939
W 38 D19 H3+	MSR* 81249

Capture The Splendor Of A Bygone Era.

B	Pedestal Dining Table w 70 D i6 H29 Extends to 106	Sale \$1989 MSR* \$2649
	Arm Chair w231 - D231 - H39	Sale \$519
	Side Chair W21 D22 5, H39	Sale \$449
	China w ⁻ 2 DI ⁻ H89	Sale \$4389

Casual Sophistication, On Sale.

С	Rectangular Dining Table w60 D40 H29	Sale \$939
	Arm Chair w221 - D23 II40	Sale \$379
	Side Chair	MSR* \$469 Sale \$339
	W 20 D23 1140	MSR* 8 (19)
	China	Sale \$1989
	W51 D16+ 1182	MSR* \$2489
	Server	Sale \$879
	W38 D19 1132	MNR* \$1099

MSR - refers to Minufacturer's Suggested Retail Prices optional with individual retailers



5

YOU DON'T ACHIEVE A RICH HERITAGE LIKE OURS BY TAKING SHORTCUTS.

в.

We have always resisted the temptation to sacrifice the quality of our products in order to increase profits or artificially lower prices Simply put The hallmark has always been true quality and value

At Drexel Heritage every piece of furniture we make reflects our deeply in grained sense of commitment to excellence And this tradition is one we intend to keep

You see, we believe our customers are more than mere consumers They appreciate the little things we do to assure that nothing is overlooked. They expect our service to be unequalled And for nearly 9 decades we have strived to be sure they have not been disappointed

That's what we believe That's how we do business. You see, we have a rich heritage to live up to

A Place for Everything And Everything In Its Place.

Finely fitted and spacious drawers Perfectly scaled and appointed for generous storage. Total functionality You have our word on it



With So Many Styles and Looks, You're Bound to Find A Bedroom You Love at a Special Price You Can Afford.

Mirror W28/II52

A Night Stand W28 D17 H28 Four Poster Bed Queen size. Also, iv utable as king Chest on Chest wa2 020+-1172

Sale \$1029 MNR* M379 Sale \$1499 MNR* N1999 Sale \$2399 MSR* 53199

Dresser WP+D20+_H3+V

Sale \$769 MNR* N1029 Sale \$2399 MNR* N3199

A \$





Sophisticated Designs With A Touch Of Glamour.

3	Mirror
	W 18 H i 2
	Dresser
	% 70 D18 1130
	Door Chest
	W 12 D19 H5 F
	Mirror
	Queen size
	Left Night St
	Left Night St W2 (D18 % H2

Sale \$599 MSR' \$799 Sale \$1149 MNR' \$1539 Sale \$1599 MSR* \$2139 Sale \$599 MNR' \$799 Sale \$699 MNR* \$939

Storage Headboard W651+ D121, H29 Queen Siz Right Night Stand W2+DI8% H29

The Legacy Of The 18th Century Masters Lives On.

Mirror W31/D501 Dresser W62 D18 H31 % Chest on Chest W39 D18 1/2 115 i 1/2

Sale \$239 MSR* \$299 Sale \$719 Four Poster Bed Queen size Night Stand W26 D16 H2 +1+ MSR' 5899 Sale \$749

MSR* 5939

Sale \$669 MSR* 5839 Sale \$349

* MNR – refers to Manufacturer's Suggested Recal Prices optional with individual recallers

Every effort has been made to assure correct prices and descriptions. Drexel fleritage cannot accept responsibility for typographical errors

Sale \$789

MSR* \$1059

Sale \$699



DISCOVER THE WORLD'S **MOST EXTENSIVE** SELECTION OF STYLES, FABRICS AND FURNITURE COLLECTIONS. ALL IN ONE PLACE.

There is simply no way on these few pages that we can show you the wide variety of Drexel Heritage home furnishings available at our store.

Eighteenth Century Traditional, Country French, Contemporary, Transitional, Oriental, Accents, Formal. Casual From yesterday's classics to tomorrow's treasured heirlooms, we have them all

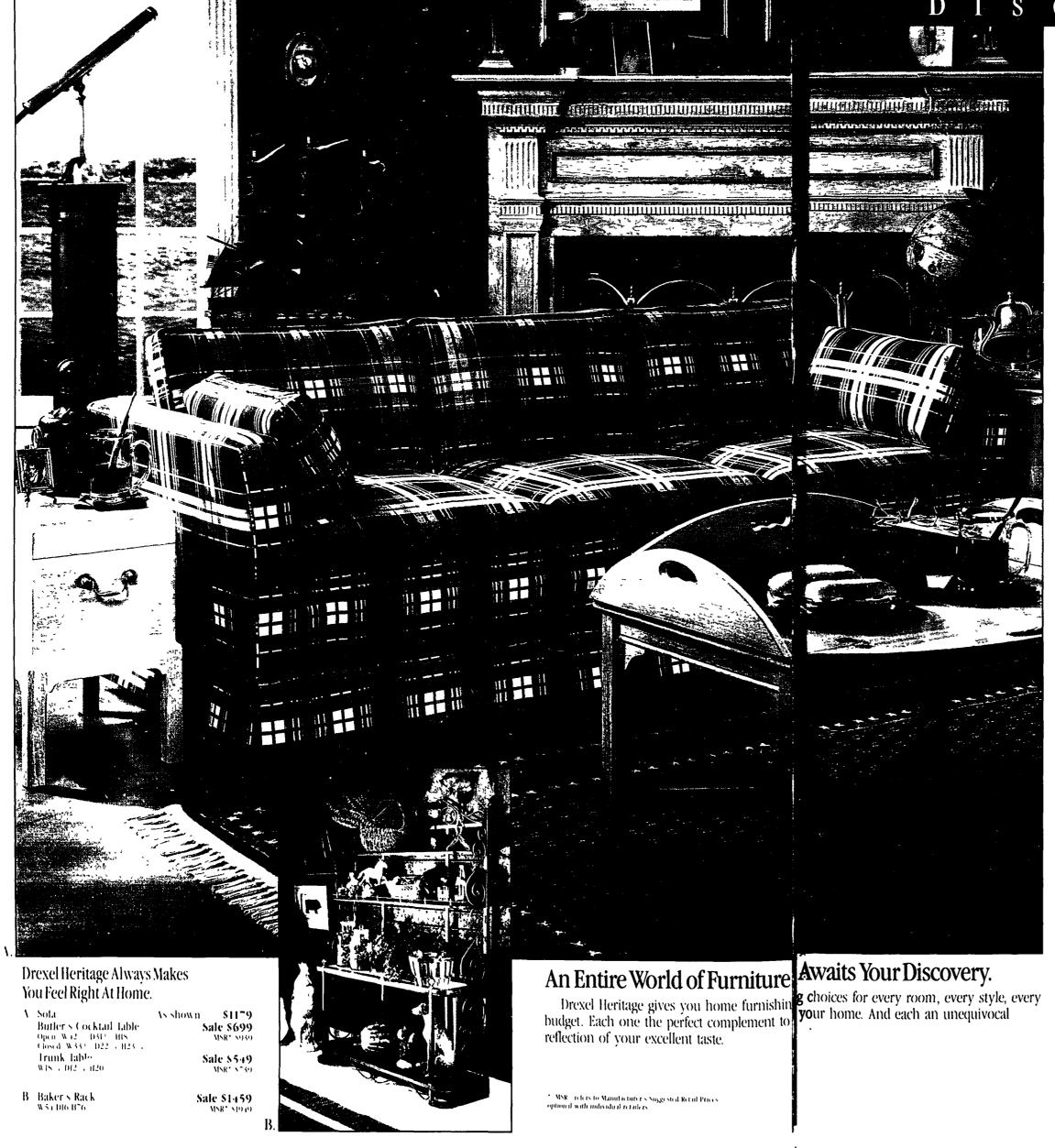
Hundreds of fabrics, weaves, designs, and colors Literally thousands of choices All displayed in beautiful room environments complete with the latest decorating schemes and decors Ideas abound at every turn

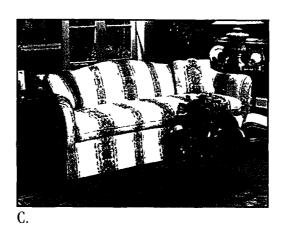
But even we may not be able to display everything that Drexel Heritage has to offer. So if you don't see what vou need ask one of our designers With a selection this diverse and sale prices this affordable, why even consider going anywhere else?

Don't Forget The Finishing Touches.

Our wide range of beautiful accessories and accent pieces offers the perfect complement to your home. So let your imagination run wild we have just what you need to make it home









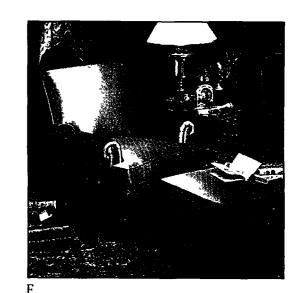


C. Sofa	As shown \$1069
D. French Chair Mirror	As shown
W17 % D43 % Hall Piece W30 D13 H29	MSR* 8579 Sale \$879 MSR* 5119



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Ray Interiors MICHIGAN'S FIRST DREXEL HERITAGE STORE

E	Lounge Chair	As shown \$539	G. Entertainment Center	Sale \$1389
	Ottoman	. As shown \$319	w33/022/057%	MSR* \$1739
F.	Sofa	Starting from \$1050	H Casual Dining Grouping Includes table & Forde chairs	Sale \$1679 MNR* \2005



YOUR HOME IS MORE THAN SIMPLY A PLACE TO LIVE.

More than ever before, your lifestyle is a reflection of your personal fashion sense And nowhere can you express this more creatively than in your home your home represents who you are and who you are becoming

At Drexel Heritage, we ve created the world's most extensive collections of furniture, fabrics, colors, styles and accessories — ranging from comfortably traditional to refreshingly contemporary. We've traveled the world in search of the latest fashion looks and most beautiful amenities to enhance your decorating experience. And we offer exceptional design services and personal consultants to assist you in making your home an expression of your own personal style.

So many affordable options, personal choices and fashionable solutions! When it comes to fashion, there really is a Drexel Heritage difference.

Our meticulous attention to detail shows up everywhere you look like this so thy sculptured scroll arm with its perfect pleats and braid embellishment. Perfect to the last detail









Only You Know Who You Are.

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But We Can Help You Reflect Your Personality in Your Home.

Whether you love tried and true traditional, crisp, clean contemporary, or down-home country, you'll find the most fashionable and beautiful home furnishings and decorating ideas right here in our store. In any style you choose.

Invest In Quality That Endures.

A. Sofa	As shown	\$2875	
Chair	As shown	\$1059	
Trav Coffee Table W H ½ D25 H21 ½		. Sale \$1449 MSR* \$1939	
Chairside Table w23 D27 H2+		ale \$849 MSR* \$1139	
Kettle Stand w12 % D1+% H28	S	ale \$449 MNR* \$599	
Secretary . W 40 D20 H89	Sa	le \$5279 MNR* \$7039	

As Comfortable As It Is Beautiful.

B

Chair	As shown	\$799	
Sofa .	As shown	\$1725	
Kettle Stand	Sale S449		
W12 % D14 % H28	MSR* 5599		
Cocktail Table	Sale S1099		
W48 D38 H16 %	MSR* 51469		
End Table	Sale \$549		
W21 D26 H23	MNR* N=30		
Sofa Table/Console	Sale \$789		
W5 (D16 H29	MNR* N1049		

Honest Value From The Inside Out.

C. 8	ofa As ·	shown	\$1369
(hair As	shown	\$739
W B O	arm Chair 52+ 521 (= 1159 %) Butler 8 - Table pon W 42 550 1118 Tosed W 52 = 520 = 1122 %		Sale \$369 MNR* N499 Sale \$559 MNR* N749
p	Pembroke Lable		Sale 5479
	hairside Table hairside Table		Sale \$279
	ntertainment Center 59 D25 – H74	S	ale \$1869 MSR1 N2489

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DISCOVER THE DECORATING SOLUTIONS

Let Us Help You Discover Your Own Personal Decorating Solutions.

From the moment you enter our store, you'll discover the difference a professional design consultant can make in your home decorating project.

First we will determine exactly what you would like to accomplish Then we'll work closely with you to choose your color palette and the style with which you feel most comfortable Throughout this process, your consultant will offer suggestions and knowledgeable guidance to assure that the ultimate result is the home of your dreams. And if you have questions . just ask That's why we're here.

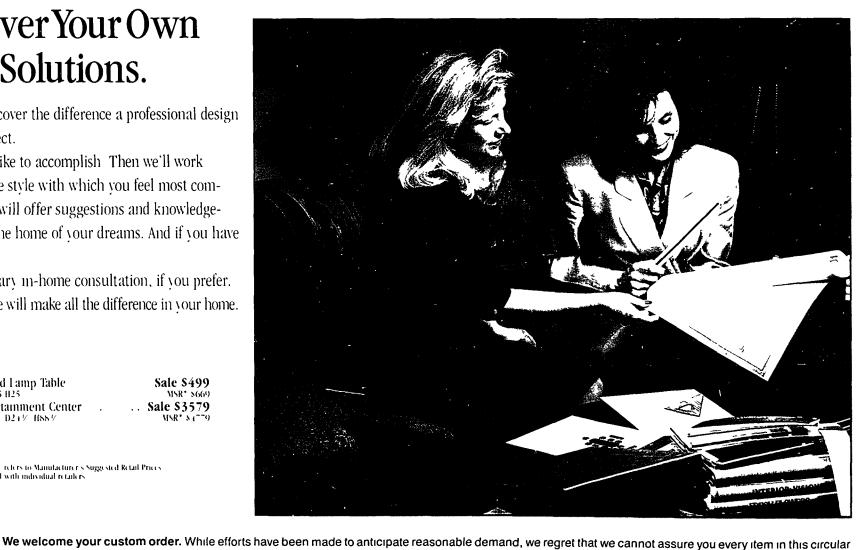
Our design staff will even provide a complimentary in-home consultation, if you prefer. We think you'll discover that the difference we make will make all the difference in your home.

Shown on cover:

١	Chair	As shown	\$849	Round I
	Sofa	As shown	\$1395	Dia 25 H2 Entertau
	Chair	As shown	\$819	W 13 % D2
	Oval Cocktail lable w 62 D26 H18 End Lable W21 D26 H25		ale \$699 MSR* \$939 ale \$549 MSR* \$739	 MSR refe optional wit

amp Table Sale \$499 MSR* 8669 inment Cente<mark>r</mark> Sale S3579

ters to Manufacturer's Suggested Retail Prices ith individual retailers



Picture This Beautiful Chairside Table In Your HomeForOnly \$149.

Whether you are shopping for your first piece of Drexel Heritage furniture or you have been a lifelong customer, we resure you II be able to find a place for this versatile Chairside Table Especially when you save so much -too!



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Visit us today and ask about your complimentary copy

Competitive pricing, extended terms, free delivery and set-up, plus complimentary interior design service and a full-year's service on all purchases are just some of the advantages of shopping at our fullservice showcase store

Everything in our beautiful showroom is now sale priced including both Drexel's and Heritage's new 18th Century collections as well as Drexel's new contemporary group. All at 25% savings. A stroll through our sparkling room settings will be worth your while indeed as many new 1991 introductions have just been added.

is in stock and available for immediate delivery. If an item is out of stock, we will special order it during the sale at the price shown. The fabrics appearing in this circular are not necessarily featured within our store However, upholstery may be special ordered with your choice of fabric or as shown. Prices vary depending on

fabric grade or as shown The term "MSR" refers to the manufacturer's suggested retail price and is optional with retailers.

SALE ENDS MARCH 9, 1991

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Reversible Drill offers 0-2,500 rpm. Powerful 3-amp motor. Handy built-in J 571752 5 storage key. MMaseo

JJ 7¼-In. Circular Saw for quick and accurate cuts. Features a

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MECHANIC

powerful 2-HP motor. Convenient blade wrench storage. MM8550 J 571745 1

🕶 😈 3 x 18-In. Belt Sander with dust bag dust collector. Ball and roller bearing construction. Powerful 34-HP motor. MM8575-02

J 768 663 3

3%-In. Cordless Wrench with convenient charging stand. 120 rpm forward/reverse. Rugged allmetal housing. MM8538 J 739029 1

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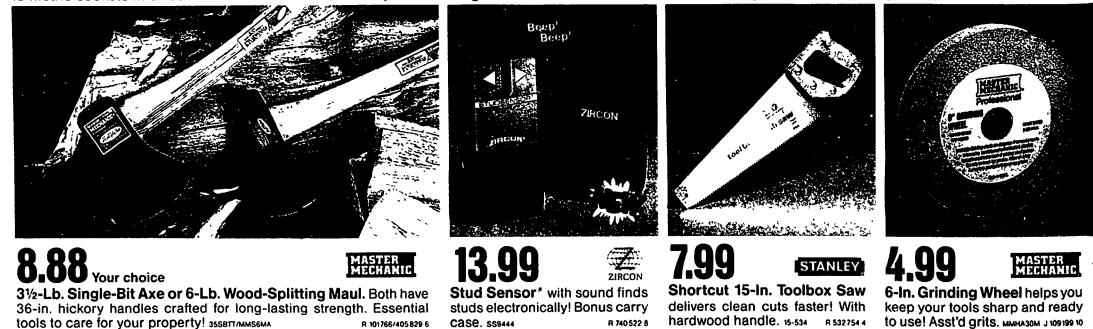




29.99 27-Pc. %-In. Drive SAE & Metric Socket Set offers the versatility you need to handle do-it-yourself repairs—at a price that's hard to beat! You'll get a fiber-steel quick-release ratchet, 3 and 6-in. extensions, 11 SAE sockets in sizes from ¼ to % in. and 13 metric sockets in sizes from 7 to 18mm. Plus a handy metal storage box! 3527PS R 667451 5



3-Drawer Tool Center is built to last—with 20-gauge steel construction and 3 full-extension smooth-sliding drawers. Large ball-bearing 3-in. casters, nail and fastener reference chart, locking bar and bulk storage compartments. WHITE REFERENCE



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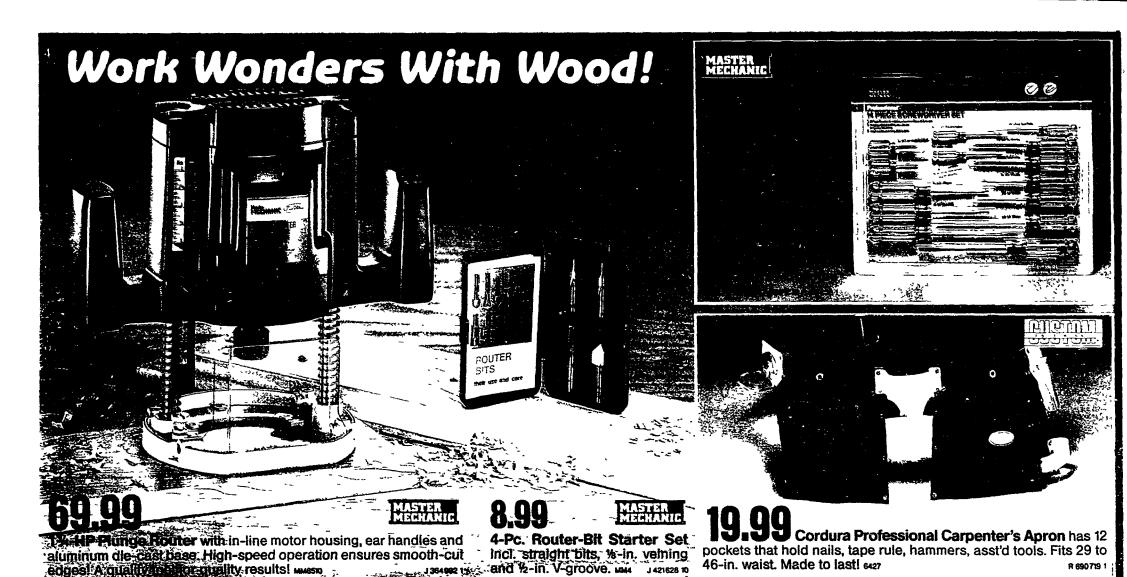


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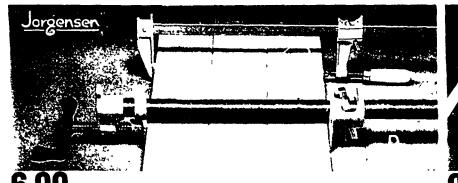
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4.99 Your choice Bar or Claw. Choose double-ended cat's paw or 17-in ripping claw bar for nails, prying or wrecking. Both are quality-crafted to help with jobs and last for years!

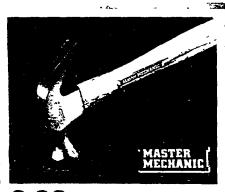


5.99 Your choice

Clamps. Choose pipe clamp for ³/₄-in. pipe, offers secure holding power and quick release, or steel bar clamp with 24-in. capacity. Valued-priced-get them both!



3.99 Speed Square with framing, try, mitre and protractor features (MID) R (29304 5



9.99 16-Oz. Curved Claw Hammer with polished head, hickory handle. FISMY Estwing

19.99 Framing Hammer, with long-handled design and vinyl grip. 22 oz. E3-225M R 1005114



9,88 6-In. Quick-Set Release Bar Clamp with comfortable pistol grip for one-handed use. Made in U.S.A. MM506 A 203505 5



In S Retractable Utility Knife with 3 positions, 2 blades; handy for home repairs, hobbies and crafts. MMS5-0099-2 R 109819 10





PUT SOME REAL POWER



69.99 MASTER 7¹/₄-In. Circular Saw with

21/3-HP motor, helical gears, wrench storage. Masses Jasses



74.99 MASTER

%-in. Professional Variable Speed Reversible Drill with 0-1,200 грт. ммэбео J 289470 5



%-In: Cordless Drill/Screwdriver, with 300 and 600 rpm, Historeturier with 300 and 600 rpm,

ZJ.JJ

10-In. Bench Table Saw with thermal overload protector and powerful 2-HP, ballbearing motor. Power your shop! MM8020A J 762930 1

99 15 In Bench Scroll Saw features a 178022.1

Power to get the job done!

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J 10-In. Compound Mitre Saw with 15-amp ball-bearing motor, cast-iron table, 10-in. blade and dust bag, accessory kit. MMR330A J 782963 1

45.99 6-In. Bench Grinder w/1/2-HP ballbearing motor, cast-iron construction. MM8260 J782948 1



41/2-In. Disc Grinder w/side

handle, wheel guard, wrench,

grinding wheel. Masso J216156 1

MECHANIC

59.99

46.99 Professional Palm-Grip Sander w/13,000 opm, ballbearing design. MM9670 J 237 594 4

359.99



54.99 1.6-AMP Orbital Sheet Sander w/ball-bearing

design, dust bag. MM8570 J 571760 5

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39.99 ^{1/3}-HP Variable-Speed Jigsaw with blade storage, 0-3,200 spm. MM8540 J 571737 5



239.99 8%-In. Radial Arm Saw is designed for bench-top operation and is easily transported to work site! If your shop doesn't have this basic tool-it should! Stand not incl. RA200 J 755249 1





INTO YOUR WORKSHOP!

1755231 1

10-In. Portable Planer has the

power and capacity to handle hard/soft wood up

to 10-in. wide and 5-in. thick! 1/8-in. cutting depth.

For at-home or on-site repairs! AP10

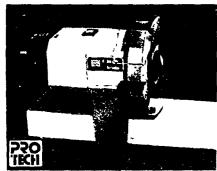
⁶BOSCH workshop tools give a powerful performance!



149.99

Reciprocating Saw Kit has variable-speed, orbital action. 4 convenient blade positions. Diecast gear housing. 1532VSK J 385823 1

Dual-Torque Cordless 3/8-In. **Drive Variable-Speed Revers**ing Drill includes combination flat and Phillips tip 3050VSRK J385 542 1



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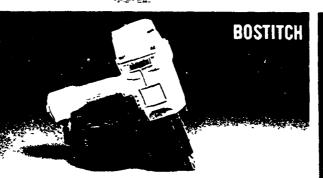


Professional quality from Milwaukee

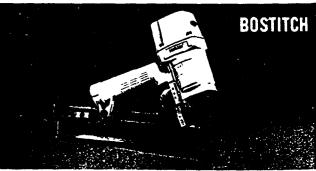
1/2-In: Reversible Magnum Drill features trigger speed con-trol. 0-850 rpm: Powerful 4.5-amp motor. 0234 -1267401 1

7¼-In. Circular Saw features a powerful 13-amp motor. All ball and roller bearing construction for lasting durability. 6365 3245084 1

Variable Speed Heavy-Duty Sawzall* includes 7 bi-metal blades. Dual-action. Handy metal Case. 6507 , 'J 270074 T



439.99 All-Purpose Coil Nailer for framing, decking, sheathing. Drives 11/2 to 31/4-in nails. Easily holds 225 to 300 nails NBOC . 494971 1



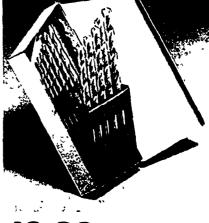
339.99 15-Gauge Finish Nailer features sequential trip and Dial-A-Depth Nose for precise nail penetration control NODEN-2



Variable-Speed Rotary Power Tool Kit delivers 5,000-28,000 rpm. Comes with 35 accessories including an %-in. collet and deluxe carrying case for convenience. MM3750 J 124 719 4



Workmate 300 Work Center can be used as a workbench, tool stand. Holds up to 350 lbs. J755256 1



13-Pc. High-Speed Steel Drill Bit Set with a titanium coated surface treatment. V16 to 1/4 in. J 347351 1





J 500694 1

8-Pc. Screwdriver Bit Set incl. 3 Phillips, slotted bits, nut setter, drive socket adapter. J 616854 1



GOT A TOUGH JOB TO DO?



StowAway Organizer has 4 removable drawers with lids. Gray, clear. 964 R 667436 4 hinged doors, is ideal for arts and crafts, power tools, large paint cans! 30x60x15 in. N 409953 1

with 12-in. hanging chain, plug, 3-wire cord. 24001 E 546 119 1 Not Available in CT, FL, RI, MA, or WI

and screwdrivers, double and clip

R 470872 6

hooks, utility cup.

Work Place.™ All-steel frame. 2 drawers. 48-in. rule attached to front edge. 91022 R 190470 1



START IT RIGHT-ASK US!

The Savings Shine On!



are 40W; choose from white or 4-Pk. clear bulbs. Soft White Light Bulbs Illum-4.44 3-Pk. Reflector Flood

inate your rooms-without harsh glare! Choose 40, 60, 75 or 100W Light is frosted for softer, yet Stock up' - - 20- 5 2 52" FT2 bright light! 75W



illuminated and offers full-range selection. 600W. E 618108 5

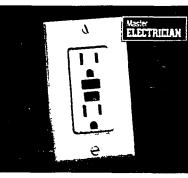
Master ELECTRIEIAN



2.49 Full-Range Rotary Dimmer varies lighting with a touch Saves energy! E 6*8256 10

BOX. 8473-0 2 844335 10

M) 4-In Oct



8.88 Ground-Fault Circuit Interrupter is side-wired, 20 amp. Detects hazards! lvory. E 357 327 5



1.69 Hugger Cube Tap is polarized, ivory. Handy all around the house! 55628-1734 21E5 E 574 -08 F5

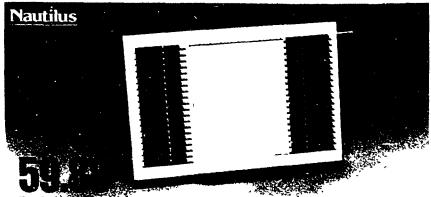
9.99 Double-Outlet

Master ELECTRICIAN

Ground-Fault Circuit Interrupter with 3-wire plug. E 361931 5



8.88 15-Range Analog Multi-Tester includes battery test lead. GMT-12P/M1K - 555034



Bathroom Feater/Fan/Light Combination incl. a 1300W heater, 70 cfm extraust fan. Uses up to 100W bulb (not incl.). NSSS M 4707401



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E 755298/306 24

E 755280 20



Edison 34.99 Trac Lighting Kit lets you update your home-and do-it-yourself! Includes 48-in. aluminum track with white acrylic finish and hardware. Contemporary lighting sets the stage! P1600 E3619236



CRECESSED Light Fixture is unwired, for suspended Ceilings. Round 71/4 in. E 479295 12

则明明

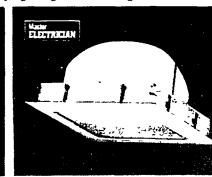
1.99 Closet Light is bat-

tery operated (not incl.) with handy

E 7535586

IIIWoods

pull-chain. 2013



Light Fixture with housing and trim. 9 in square.

11,88 Rechargeable Flash-

light with bright krypton bulb.

E 394'30 6

Plugs into outlet.

O Recessed Thermal E 16420 h

Your choice A) B) Globe Ceiling Fixture w/brass base. E 5330594 C) 6-In. White Globe Fixture.

С

E 533257 4

В

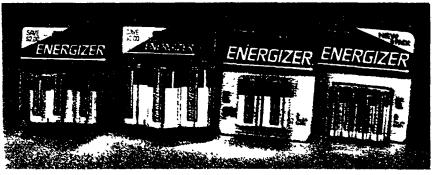
HARWARK !!

15.99 Mag Lite* Flashlight with adj. beam. Uses D batts. (not incl.). Black. E 325209 12



F

2-Light Wall Fixture w/grounded outlet. E5332816 D) Bedroom Ceiling Fixture w/pull-chain. E5385886 Globe Ceiling Fixture w/brass base. E5330694 E) Glass Light Fixture with floral pattern. E533282 22 F) Wall Fixture w/sunburst pattern. E 533 307 6



3.67 Your choice Energizer* Alkaline Batteries provide power that lasts a long time! 4-pk. C, D or 2-pk. 9-volt. E 412817/825/168005 F12 8-Pk. AA Alkaline Batts. E918P-3 E 412783 48 4.44



Irue Va

THE RIGHT CONNECTIONS!





4.88 Quart **3M** Safest Stripper^M Paint and Varnish Remover works without special ventilation!



6.77 Pint Your choice **3M** Scotchgard[™] Wipe-On Poly Finish. Penetrating protection! Satin or gloss. P 255156/262170 6

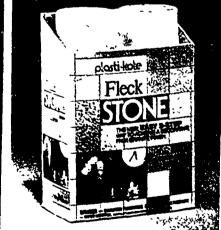




Tough As Tile Finish is the epoxy enamel for refinishing tubs, porcelain! White. P122275 F2



2,444 Pint OOPS! Latex Paint Remover Is also great for lipstick, tar, grease, crayon and ink! 802 P 509448 6



J.J.J. plosti-kole[™] FleckStone[™] Granite Finish Kit has the look of granite and the ease of spray paint! P6624783



WHICH PAINT? WHICH BRUSH?

78



IT'S EASY-JUST ASK US!



12

144.95

30-Gal. Energy-Saving Gas Water Heater features a tripletested tank, Foamlock® insulation. 5-yr. limited warranty. 40-Gal. Water Heater. Ft 149.95 LP Available At Additional Cost

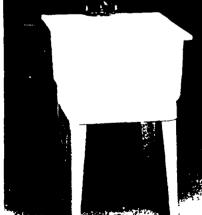
50-Gal. Energy-Saving Electric Water Heater features special insulation and steel construction. 5-yr. limited warranty. 40-Gal. Water Heater. Ft 149.95

19.99

Electric Water Heater Timer saves up to 33% of hot water costs! "On" signal E 318352 2



Angle Shutoff Valves. 3/8-in. FI.P x3%-in. O.D. tube or ½-in. F.I.Px 38-in O.D. tube. F40 1.99 Ea. 5%-in. F.I.Px %-in. O.D. F 285 536 40 2.49





leakproof! 22-gal. cap. F 145243 F6 4-In. Faucet. 90-720 F 455 360 6 21.95

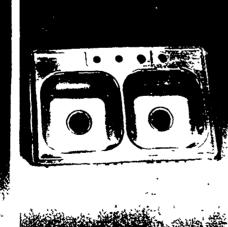




, <u>ź</u>.,



2.49 Your choice 12-In. Flexible Vinyl Water Connectors for sinks Toilet Connector. F 32208' 10 2.49



Stainless-Steel Double-Bowl

Sink. 33 x 22 in. 433MP F 291468 1 Single-Bowl Sink. F 293878 1 29.95



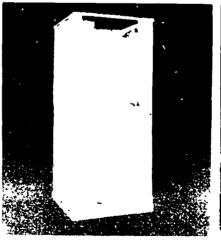
34.95 single-Lever Kitchen Faucet without spray. With Spray. F 452631 6 . 44.95



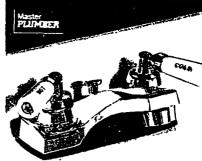
MACNOLIA **O** Soft Toilet Seat for comfort and style. Assorted decorator colors. M3000 F 628370 6



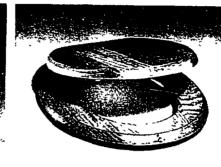
2.99 Clothes Dryer in-Line Damper prevents back flow of cold or hot outside air. 1775 F 753 434 12



plaskolite Rust Proof[™] Plastic Shower Stall includes base, drain, rail, curtain, more! 32 x 32 in. F 299 545 1



73.95 Twin-Handle Polished Brass Lavatory Faucet with pop-up. F 399 998 3



YJ Solid-Oak Toilet Seat with brass hinges. For regular size bowls. OBCOGF F 200642 4



2.88 4-0z. Plumber's Epoxy Putty Stick stops leaks fast! Nontoxic. 044212



F 599084 F12

Master PLUMER

F 236877 6









1/2-HP Food Waste Disposer features galvanized-steel shredders, operates quietly! M 687491 1



WE'RE EXPERTS AT PLUMBING

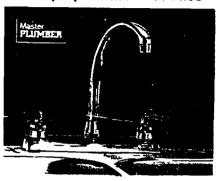
has on/off switch.

1-Gal. Dispenser. F 244061 6 16.95



Master PLUMBER

Lavatory Faucet w/o pop-up. With Pop-Up. F 452656 6 44.95



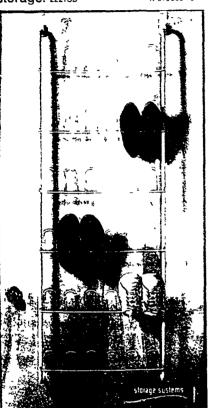
38.95 Riser™ Kitchen Faucet without spray. F 399 402 3 With Spray. 90-375 F 399691 3 . . 44.95







99 28-Qt. Clear Storage container is ideal for underbed torage. 2221SB N 576959 F6



2.99 18-Pr. Overdoor Shoe Rack with durable bakedon epoxy finish. 3517W W 399121 3

YY 30 to 48-In. Exten-

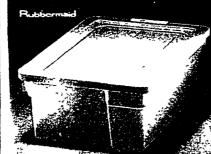
sion Closet Rod for more space!

Larger sizes available. KV2/ZC H 272088 10

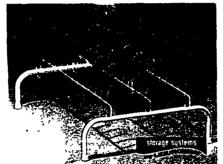
Closet Pole Socket. H 270629 F20 30¢

Morling

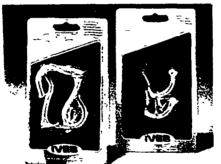
NNAPR SVCCT



3.49 12-Qt. Clear Storage Container makes it easy to locate Items. 222058 W 576942 E12



.99 9-Pr. Shoe Rack has n wire loops to hold shoes in place. keep them neat! 3x30w ₩ 272 575 3



1.99 Your choice Coat/Hat Hook Or 2-Prong Wardrobe Hook are brass-plated alum. H 488007/049 25

Picture Hanging Sets for new

renters, homeowners. Holds 5 to

90-Pc. Picture Hanging Kit incl.

hanger, wire, sawtooth hanger,

20 Ibs. H 191775/426007 F10

MOTE! 06135 H 397 729 F6



U Storage Crate. Stackable storage instantly! Asst'd colors. W 364 943 F6



16-Gal. Storage Conti w/see-thru door. as 502

Each

Triple-Shelf Bracket.

Screws. 0044BLS

Shelf & Rod Bracket Without

Sterling

HARDWARE

H 250837 F20

H 478503 F36

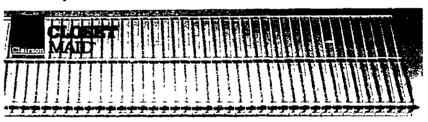


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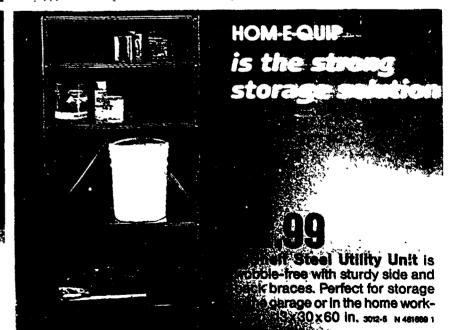
CLOSET



MAID' Closet Organizer helps to double your closet space! With heavy-duty shelves, rod, shoe rack, hardware. Adjusts to fit 5 to 8-ft. closets. White. 508



gg¢ Foot 6-Ft.x12-In. Linen Shelf lets you put things up and away! Great for linens, hats, lightweight luggage and much more! Easy to install, includes hardware. 1000 W 189425 F6



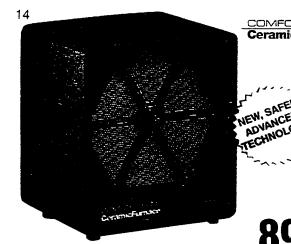


AND ORGANIZING YOUR HOME!

1.29 Ea.

3.00

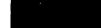
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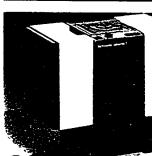


1500W Ceramic Furnace is automatically controlled to

save energy! Exceptionally safe! Made in USA! 4000 Z 7091136

COMFORT-PLUS CeramicFurnace

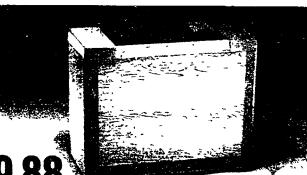




Your choice 3-Gal. Clean Mist Humidifier eliminates white dust! Dual settings. CM-3 N 389593 1

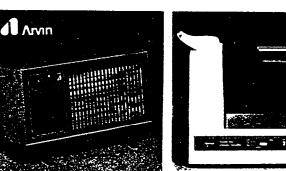
3-Speed Air Purifier has 250-sq. ft. capacity. W/filter, monitor. F100 N 703603 1

HOME COMFORT BIONAIRE



MIS WATERWICK

Air Care® Console Humidifier/Air Cleaner with 2-speed motor, 10-gal. daily output. 4273 M 687 517 1



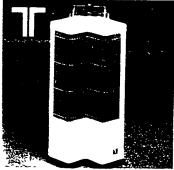
49.99 Health Aire® 2-Gal. Deluxe Ultrasonic



19.88 1500W Fan-Forced Radiant Heater. 3 settings or fan only. Z602581 1



27.88 1300/1500w Electric Heater has auto thermostat. --- c 12 Dr. 1



159.99 Heatech[™] Portable Heater warms fast' 1500 watts 00 00 ... 92:



Not for sale in 129.88 Massachusetts Kerosene Heater. 20,000-BTU heat In all directions! 0 105 N 573576 1



24.88 1320-Watt Fan-Forced Radiant Heater. Auto. shutoff. 30H25-01 M 268268 1 Humidifier. SH55 N 602599 .



29.88 1/2-HP Chain-Drive Garage Door Opener with single-lens light includes 1 transmitter. Many codes for increased security! 500TV H 518381 1 Extra Transmitter. Convenient! SOTV H 457 788 1 . 29.95



FRANKLIN 28.88

15-Ft. Fire Escape Ladder is a safeguard for 2-story houses! FL'SASO -1 - 55 . 65 5



SAFETY & SECURITY

First Alert 9.77 Smoke Detector. Test it with a flashlight beam! SASOLT H 269779 H



14.99 First Alert Smoke Detector with Escape Light." Incl. batts SAISOLT н 683 458 ы

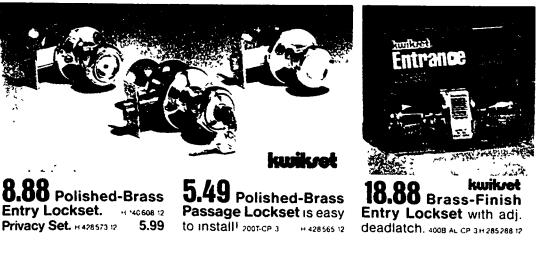


H 181479 6

Padlock protects your Brown or ivory. H 662 361/379 5 belongings! 50



Extinguisher is UL rated 2-B:C. W/bracket. KFE2 H 461855 6



VISA 17: 23.4 Just say "Charge it!" at participating stores!



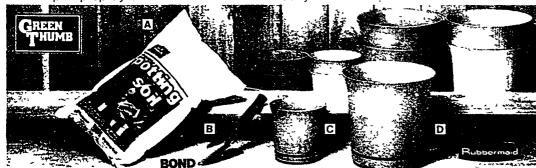
INDOOR PLANT CARE

BIRD CARE CENTER



5-10-5 Houseplant Food. Nourishing, concentrated formula. 8 oz. 515-7 L 616433 F6 8-Oz. Houseplant insect Killer with convenient pump spray. 512-7 1 616458 F6

8-Oz. Houseplant Leaf Shine brightens hard-surface leaves. Pump. 534-7 L 616466 F6 1³/₄-Qt. Watering Can in asst'd colors is easy to fill! Rustproof 3142 AST L 144 360 F12



A) 8-Qt. All-Purpose Potting Soil. Light, DOTOUS. L 563973/284 836/287 953 F6 . 1.00 B) Garden Trowel of heavy-gauge steel. 99¢ Hardwood handle, 523 L 138 495 12

C) 6¹/₂-In. Art Deco Planter is extra deep to hide your pot-or for direct planting. Asst'd decorator colors 3586 L 670703 F12 1.99 D) 81/2-In. Deco Planter. 3588 L 670711 F12 2.49



Rubbermaid

[≅] Ortho 4.99 How To Attract Birds has fountain, pool, planting ideas¹ 1 2200 3 F



99° WEGHER'S 5-Lb. Wild Bird Wagnars Food is a delicious treat birds will love! L F 10

of seed. 3401/9 L 166215/446617 C&S A

For The

Birds!

Bird Feeders. Nostalgic styles

are easy to load. Each holds 5 lbs.

15

A) Suet Feeder with hanging chain. CS727 L 689927 10 3.29 B) 11³/₄-Oz. High-Energy Suet. CS501 689919 F12 1.29





rafts, more! Built-in gauge, tools and a 16-ft. cord, 12 a 200867 3 VOIts. 961



@ CAROL Schauer. **19.99** RoadPal™ 49.99 10-Amp Bat-**9.99** 12-Ft. Heavy-5.99 10-Ft. Nylon Tow tery Charger. 6/12 volts. Strap can haul up to 5,000 **Duty Tangle-Proof* Emergency Car Air Com**air hose. 9527 Ibs. securely, 140610 G 521153 12 Booster Cables. G 486746 12 pressor. RP2000 G 544254 6 Adj. amperage. MV10612 G 687 582 2

MONEY? YOU CAN! ASK US!

TIMBERLANE True Value .. HOME CENTER 42780 W. 10 MILE NOVI, MICH. 48375 PHONE: 349-2300

6. 2

02-2552-8

61-1

8.99

714-In. Carbide-Tooth Cir-

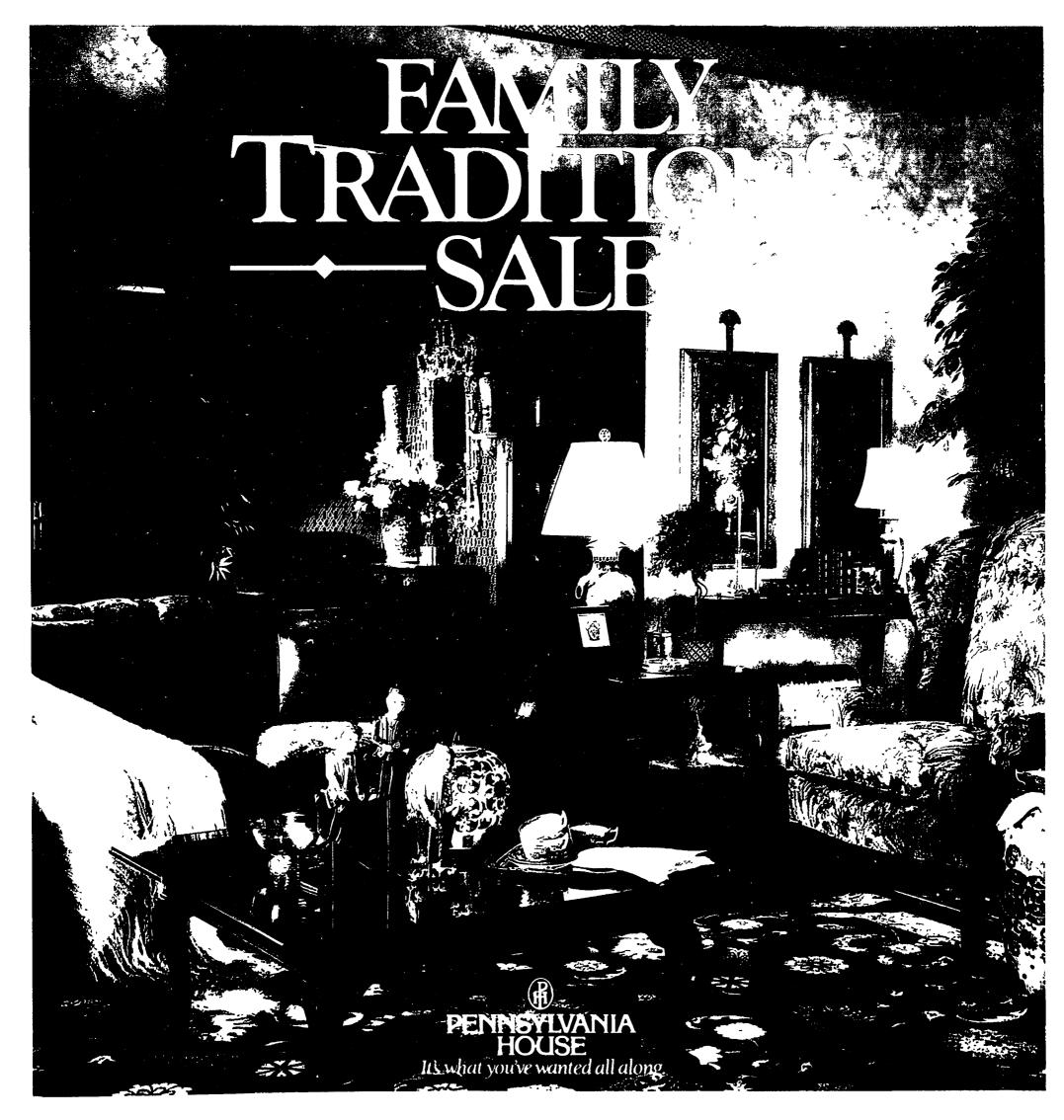
cular Saw Blade for guick

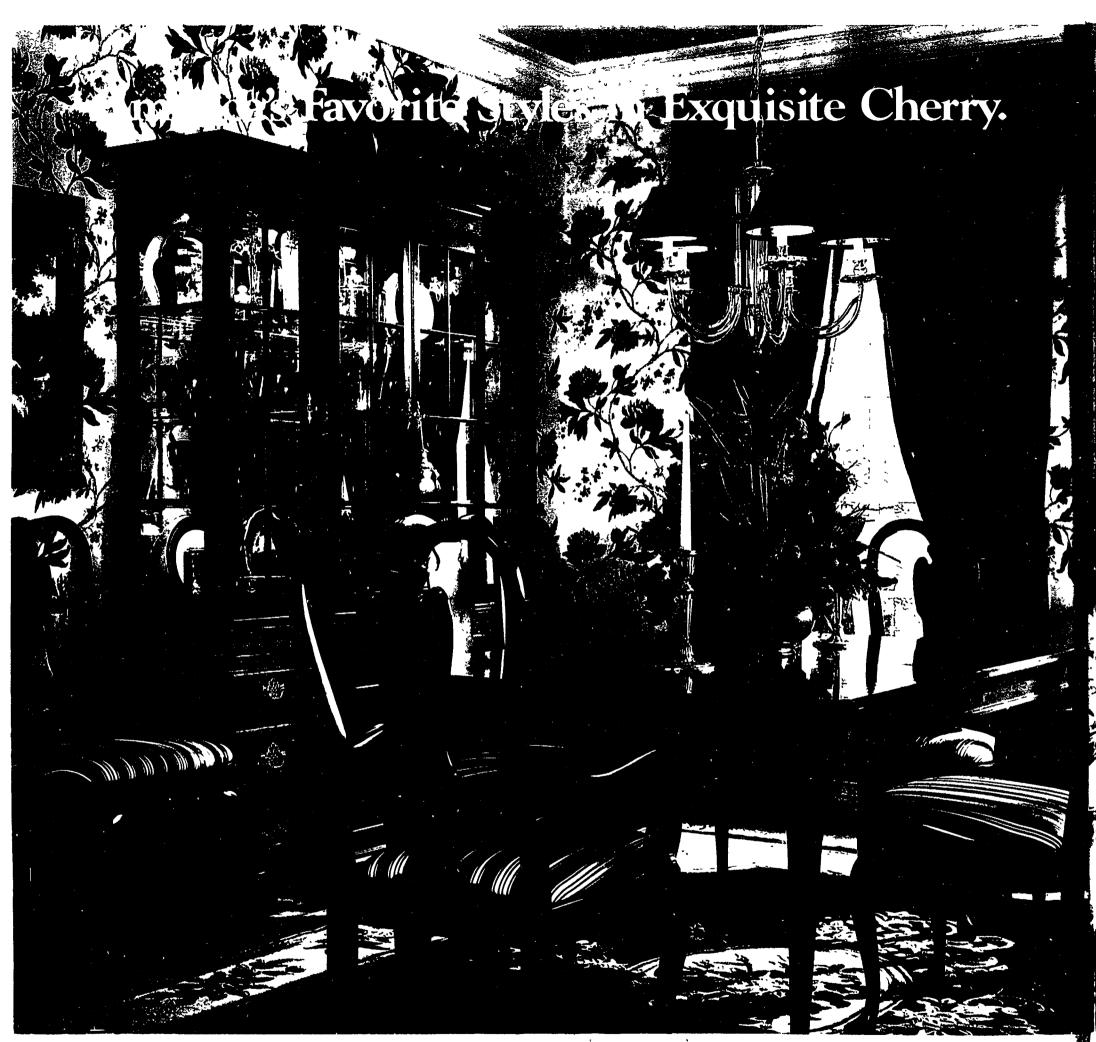
and accurate cuts.

If the sale date is not indicated, please see sale date posted in your True Value Hardware Store.



CLASSIC INTERIORS





▲ Created by the Hands of Our Expert Craftsmen.

Exquisite execution of an American Classic. Distinctive tabletop is inlaid with cherry and olive ash burl, with painstakingly hand-carved shell accents. Breakfront buffet has pierced fretwork moldings and generous drawer space.

` n - 5 - .

Group includes Rectangular Queen Anne Table, 4 Queen Anne Side Chairs, 2 Queen Anne Arm Chairs, 63" Mirror-Back China and Breakfront Buffet.

Was \$10,875Now Only \$6999

64" Rectangular Queen Anne Table/2 Leaves Was \$2175.....Now Only \$999 Queen Änne Side Chair

Was \$650Now Only \$449

Queen Anne Arm Chair Was \$725Now Only \$499 63" Mirror-Back China (Pediment optional) Was \$2475Now Only \$1699 64" Breakfront Buffet Was \$2175Now Only \$1499 East Garden Rug in Emerald Aubusson featured in Now Only \$449 Systematic and an angle for the second second

Celebrate With a New Cherry Dining Room. ►

A birthday cake to light up a child's face, a dining room to light up your home. Traditional designs in solid cherry with our exclusive multi-step hand finish. A lovely look for generations of birthday celebrations.

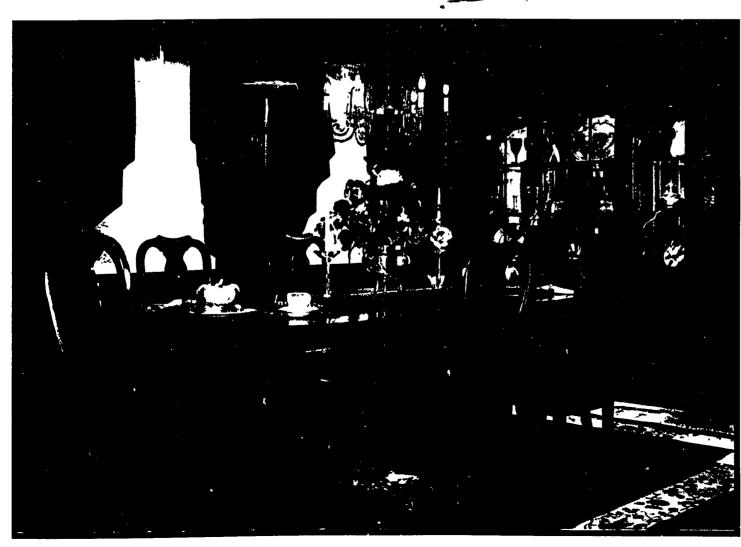
Group includes Admiral's Table, 4 Queen Anne Side Chairs, 2 Queen Anne Arm Chairs, 60" Wood-Back China and Buffet.

Was \$7275	Now Only \$4899
Admiral's Table/2 Leaves	
Was \$1575	
Queen Anne Side Chair	
Was \$415	Now Only \$289
Queen Anne Arm Chair	
Was \$475	Now Only \$329
60" Wood-Back China	
Was \$1740	Now Only \$1199
60" Buffet	, .
Was \$1350	Now Only \$899
Crystal Rug in green featured in photo.	



Your Choice \$999





Elegance Born of the Finest Quality.

Pennsylvania House craftsmen carry on the tradition of quality and the style of this magnificent traditional, solid cherry dining room. Incomparable techniques of workmanship, heirloom-quality durability, and lasting beauty provide extraordinary value.

Group includes Double Pedestal Table, 4 Queen Anne Side Chairs, 2 Queen Anne Arm Chairs, 66" Mirror-Back China and **Buffet.**

Was \$9140Now Only \$5999
Double Pedestal Table/2 Leaves Was \$1890Now Only \$999
Queen Anne Side Chair Was \$415Now Only \$289
Queen Anne Arm Chair Was \$475Now Only \$329
66" Mirror-Back China Was \$2465Now Only \$1699
66" Buffet Was \$2175Now Only \$1499
Classic Rug in emerald featured in photo.



Superior Craftsmanship.► Timeless Styling.

Our Oak Collection is crafted with extensive handwork, from cabinetry through finish, and then subjected to our rigorous quality control. Group includes Farmhouse Table, 4 Sheaf-Back Side Chairs, 2 Sheaf-Back Arm Chairs, Serving Buffet and Open Top China.

Was \$6525Now Only \$4299 Farmhouse Table Was \$1300Now Only \$699 Sheaf-Back Side Chair Was \$440Now Only \$299 Sheaf-Back Arm Chair Was \$500Now Only \$349 Serving Buffet and Open Top China Was \$2465Now Only \$1699

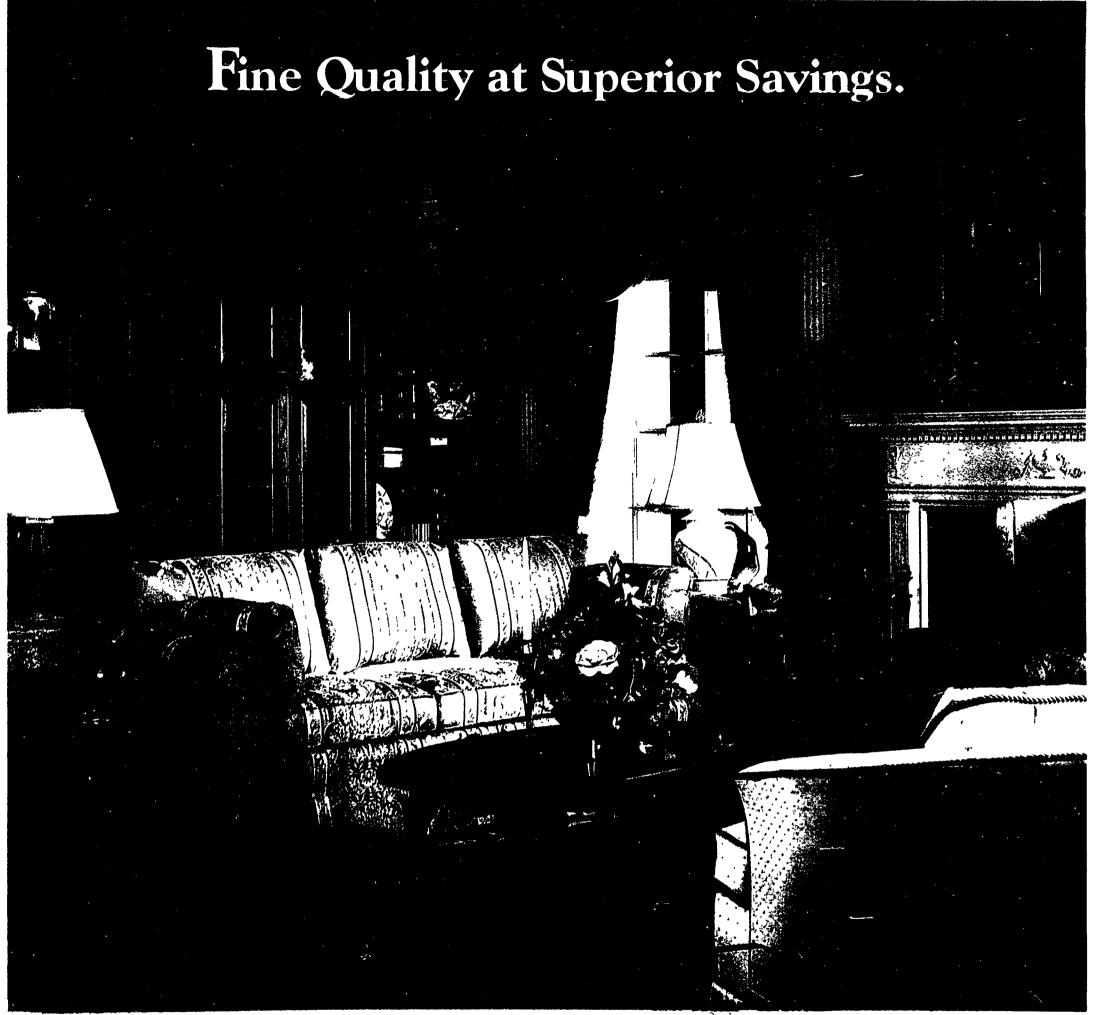


Features That Say Quality. A Look That Is Country.

This country-style dining room has a look all its own. Each piece is crafted of solid hard-rock maple with fully lipped paneled drawers and a mellow hand-shaded finish. Group includes Oval Dining Table, 4 Ladderback Side Chairs, 2 Ladderback Arm Chairs, 54"

Wood-Back China and Buffet.
Was \$6555Now Only \$4299
Oval Dining Table/2 Leaves
Was \$1315Now Only \$699
Ladderback Side Chair
Was \$365Now Only \$249
Ladderback Arm Chair
Was \$440Now Only \$299
54" Wood-Back China
Was \$1450Now Only \$999
54" Buffet
Was \$1450Now Only \$999
Cobblestone Rug in powder blue featured in photo.

Savings based on manufacturer's suggested retail prices, optional with retailer.



▲ Historic Cherry Styles, Perfected by Fine Craftsmen.

You'll see the beauty of Pennsylvania House furniture today. And for many years to come. Upholstered pieces have kiln-dried hardwood frames and eightway, hand-tied springs. Cabinetry is constructed with techniques that have stood the test of time.

86" Sofa as shown Sale starting from	
Wing Chair as shown Sale starting from	\$619
Tub Chair as shown	\$699 \$460
Rectangular End Tables Nov	Only \$299
380 Line	

Rectangular Lamp Table	
Was \$440	Now Only \$299
Oval Cocktail Table	
Was \$440	Now Only \$299
New Cherry Wall System	n specially priced in any
combination.	· · · · · · · · · · · · · · · · · · ·
Dynasty Russin Tool icat	ured in photo.
	B. Winter Of



▲ Create a Room of

Country Elegance. Solid oak is hand-finished to display the natural grain. Upholstery is constructed to last a lifetime with solid hardwood frames and precision joinery. Fabrics are cut, matched and skillfully fitted by dedicated craftsmen for a perfect look.

85" Spindale Sofa as shown	\$1249
Sale starting from	\$999
Alcott Wing Chair as shown	\$629
Sale starting from	\$529
Drawer End Table	·
Was \$440Now	Only \$299

Dropleaf Cocktail Table Was \$650Now Only \$399 Petite Lattice Dhurrie Rug featured in photo.

Savings based on manufacturer's suggested retail prices, optional with retailer.

The Best Way to Enjoy ▶ an All-American Day.

Relax in the most comfortable upholstery custom made just for you. Every frame is assembled with an eight-way, hand-tied spring system for lasting comfort. Hand-finished solid oak is styled to charm you and constructed to look and wear magnificently through many years of championship parties.

84" Fairfield Sofa as shown	1299 9999
Palmer Lounge Chair as shown Sale starting from	\$629
Palmer Ottoman as shown Sale starting from	
Occasional TablesStarting From	5299
Mini Chest Was \$575Now Only \$349 Flowers and Ribbons Rug in teal featured in photo.	

▲ Country French Always Charms. Our Durable **Construction Always Lasts.**

Beautifully carved vine-and-rosette motif and scrolled aprons. Many of the wide selection of Pennsylvania House upholstery fabrics are perfect for this lovely look.

85" Fielding Sofa as shown\$12 Sale starting from\$10	
Chambery Loveseat as shown\$14 Sale starting from\$89	
Balfour Tub Chair as shown\$6 Sale starting from\$54	

Occasional Tables and Accents Sale starting from\$399 Drawer Chest Was \$1450Now Only \$999 Chambord Rug in peach featured in photo.

0

Traditional Design Adapted to Today's Needs.

Country French Entertainment Armoire

Now Only \$1999

PENNSYLVANIA HOUSE It's what you've wanted all along.



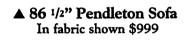
Special Savings on Custom Seating.

Spring-and-Down Sofas at Very Comfortable Prices.

Starting From **\$999**



▲ 83" Dilworth Sofa In fabric shown \$999





Sale starting from \$699 In fabric shown \$889





▲ Channel-Back Chair Sale starting from \$469 In fabric shown \$619

Brass and Plants. **A Decorative Shine** in Any Room. Lovely, life-like plants that never need care. Mini Ivy in Brass, Pothos in Brass, Philo in Brass Was\$45 Your Choice.....\$24.99



One glance will tell you how lovely Pennsylvania House upholstered pieces are. But you'll have to sit down to

discover just how comfortable they are. And live with them for years and years to discover how our high standards of quality nake them last for generations.

Savings based on manufacturer's suggested retail prices, optional with retailer.



Mother's Room, Mother's Time.

The tradition of bringing Mom Sunday breakfast in bed made even more perfect when the bedroom is from our exclusive Wheatland Collection in hard-rock maple.	
Group includes Queen Size Spindle Bed, Drawer Dresser, Spindle Mirror, Triple Chest.	
Was \$4935Now Only \$3299	
Queen Size Spindle Bed Was \$1015Now Only \$599	
Drawer Dresser Was \$1590Now Only \$1099	
Spindle Mirror Was \$440Now Only \$299	
Triple Chest Was \$1890Now Only \$1299	
Other items as shown: Nightstand Was \$650Now Only \$449	
Hi-Back Rocker as shown	
Mongul Rug in light rose featured in photo.	







The Perfect Country Bedroom.

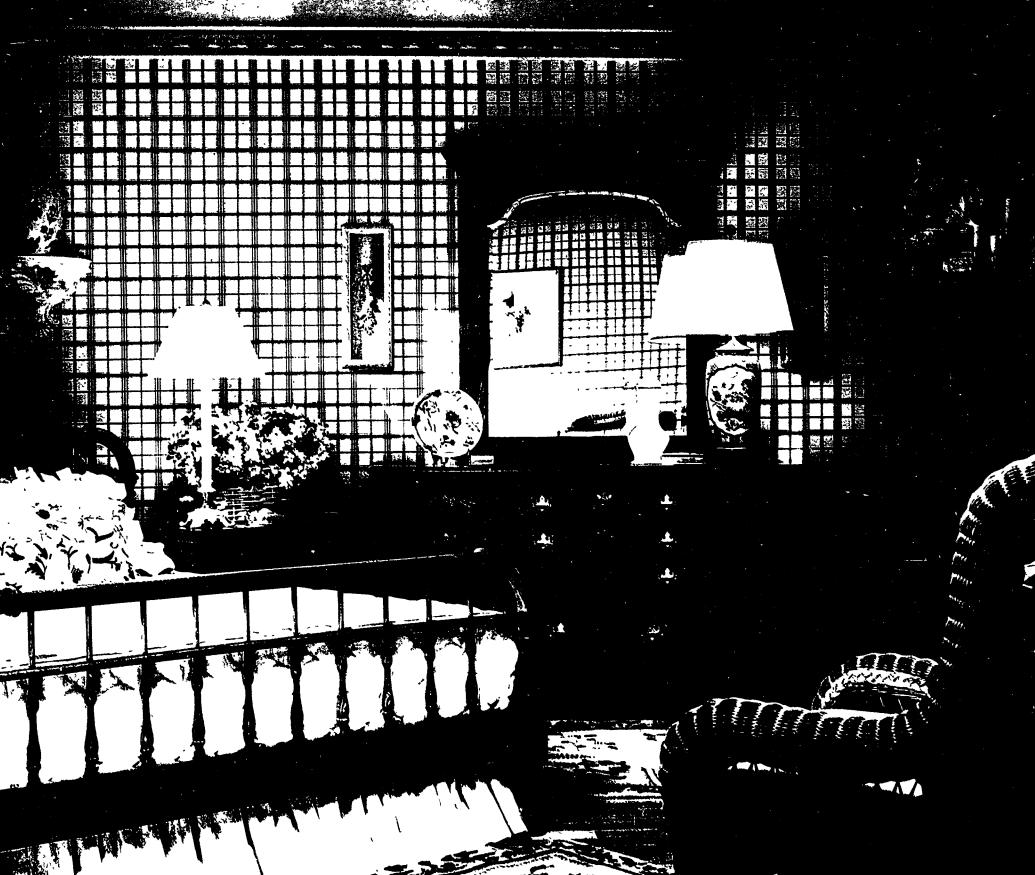
The impressive scale of this panel bed is the perfect showcase for the beautiful grain of these fine quality solid oak and selected oak veneers. The decorative vine-and-leaf carvings add a truly distinctive touch. Group includes Queen Size Panel Bed, 56" Dresser, Landscape Mirror and Chest. Was \$4355.....Now Only \$2799 Queen Size Panel Bed Was \$1015Now Only \$599 56" Dresser Was \$1375Now Only \$949 Landscape Mirror Was \$365Now Only \$249 Chest Was \$1600Now Only \$999 Other items as shown: Nightstand Was \$500 Now Only \$349 Chaise Lounge as shown\$829 Sale starting from\$799 Mongul Rug in teal featured in photo.

Savings based on manufacturer's suggested retail prices, optional with retailer.

B Winter 91



est Easy with Quality.

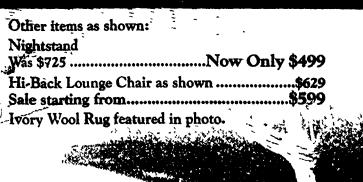


▲ A Lifetime of Sweet Dreams.

Pennsylvania House craftsmanship makes this oak bedroom a family treasure. Dentil moldings, perfectly formed spindles, fine brass hardware and trim are fine features that say quality.

Group includes Queen Size Spindle Bed, 62ⁿ Dresser, Mirror and Chest on Chest. Was \$4370.....Now Only \$2799

Queen Size Spindle Bed Was \$1065	Now Only \$599
62" Dresser Was \$1425	Now Only \$899
Mirror Was \$415	Now Only \$289
Chest on Chest Was \$1465	Now Only \$999



Relax in Sophisticated ► Splendor.

The great cabinetmakers of Colonial America created this style in solid cherry to be handed down from generation to generation. Pennsylvania House constructs every piece with the same dedication to superior workmanship.

Group includes Queen Size Poster Bed, 62" Dresser, Landscape Mirror and Chest on Chest.

Was \$4375Now Only \$2899 Queen Size Poster Bed Was \$1050Now Only \$599 62" Dresser Was \$1525Now Only \$1049 Landscape Mirror Was \$275Now Only \$189 Chest on Chest Was \$1525Now Only \$189 Belaire Tub Chair as shown....\$849 Sale starting from.....\$529

Queen Size Cherry Sleigh Bed. \$999





ON THE COVER

Solid American cherry in graceful, traditional designs complements the superior luxury of Pennsylvania House upholstery.

89" Medearis Sofa as shown ...\$1949 Sale starting from\$1499 Richmond Wing Chair as shown...\$749 Sale starting from......\$529 Braewick Tub Chair as shown\$829 Sale starting from.....\$649 Serpentine Chest

Was \$1015.....Now Only \$699

Glass Top Cocktail Table Was \$1090Now Only \$699 Rectangular End Table Was \$800Now Only \$499 Queen Anne Sofa Table Was \$865Now Only \$599 Sultan Keshan Rug in dark blue featured in photo.

SALE PRICES APPLY EVEN ON CUSTOM ORDERS.

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