

Township needs staff to accommodate growth

By SHARON CONDRON
Staff Writer

It's a case of basic economics. In Northville Township there is a supply of land waiting to be developed and a demand from developers waiting to do it. But there are speed bumps to doing business in Northville Township. It takes manpower. And Chief Building Official Mick Kruszewski and Planning and Zoning Administrator Carol Maise know that all too well.

As developers continue to knock on the township's door, both Kruszewski and Maise are struggling to keep up with the demand. Both department heads say there has been enough increased activity in each of their departments to warrant additional staffing to keep pace with development in the township. Kruszewski requested and received approval from township trustees at the Aug. 12 board meeting for one more full-time inspector. The new hire — who will come into the

position at somewhere between \$14 and \$16.50 an hour — would place a third full-time staffer in Kruszewski's hands. Maise is seeking a replacement for a planning assistant who left the job in spring and possibly another person to fill a clerical position that may be vacated from an internal promotion. The chief building official said he needs the extra hand to help the department with the number of building permits and inspections his staff

is being asked to handle this year. According to Kruszewski, the number of building permits jumped 58 percent this year in comparison to the number performed during the same period in 1992. Last year the building department granted 171 building permits and performed 7,094 building inspections. This year so far, Kruszewski and his inspectors have already approved 124 permits and performed 2,645 inspections. He expects this year's total to exceed last year's and

next year's to be even higher, he said Tuesday. Kruszewski said there are a lot of reasons for the increased workload in his department. Aside from the increased development of commercial and residential projects, state certification and registration requirements for building inspectors are also devaluing the man hours. A state law enacted in 1991 requires all inspectors to complete required coursework to become registered inspectors before September.

Meeting the state deadline and the demands for building services has Kruszewski burning both ends of the candle to get the job done. The chief building official has seen building trends in the township fluctuate since he took the job five years ago. But he admits Northville Township has seen a higher influx in commercial and residential growth this year than in the four previous years he had overseen the building department.

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Photos by JON FREILICH



Fashionably early

There was much finery and more than a little play acting Sunday at the Biscuits and Bustles fashion show and sale in downtown's Main Centre. Vintage and reproduction Victorian clothing and accessories were on sale for those who wanted to get their period apparel in plenty of time for the Victorian Festival, set for Sept. 17-19. Above, Janie Clark tries an elaborate hat on for size, while, left, Rachel Simon, 5, fits formal gloves over a pair of little hands. See page 14-A for more pictures of the event.

Gas leak at Scott douses fire crews with diesel fuel

By SHARON CONDRON
Staff Writer

Northville Township firefighters were knee deep in diesel fuel the night of Aug. 18 when a construction contractor at Scott Correctional Facility punctured an underground gas tank and sent 3,000 gallons of fuel gushing into drains that feed into the township's storm system. Township Fire Chief Rick Roselle said firefighters were called to the prison near Five Mile shortly before 9 p.m., a good four-and-a-half hours after the tank had been punctured. Firefighters arrived to find that the tank had leaked an estimated 3,000 gallons of diesel fuel into trenches that had been dug for the purpose of

laying electrical line. The fire chief estimated the spill caused about \$100,000 in property damage. The fire department's response to the call and the expenses involved in cleaning equipment added another \$6,000 to the bill. Roselle said prison officials had commissioned a contractor to install an underground electrical line to link a generator from the prison to the inmates' production facility across the street. While the contractor was trenching around the prison to lay the wiring, he allegedly cut diesel fuel lines that fed into the underground fuel tank, Roselle said. "It created a fairly big mess," Roselle added, "and pumped about

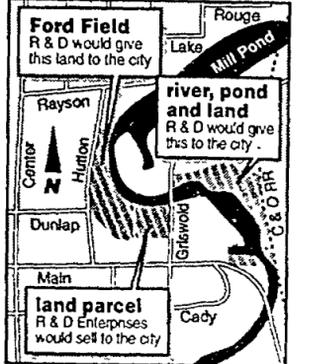
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Word stalls proposal for lease deal of Ford Valve Plant property

By STEVE KELLMAN
Staff Writer

Northville City Manager Gary Word has postponed a request to the city council to consider leasing 2.4 acres of land along Griswold west of the vacant Ford Valve Plant. R & D Enterprises of Northville Township wants the city to lease or buy the property, located between Ford Field and the Middle Rouge River, to help finance its purchase of and relocation to the plant. Though Word had included proposed lease/purchase agreements in the council's information packet for its Aug. 16 meeting, he asked that evening that the item be taken off the agenda and postponed until Sept. 7. City staff still are trying to figure out how to satisfy R & D's financial advisors and maintain the possibility of applying for grants through the state Department of Natural Resources for the eventual purchase of the property. The DNR will not fund projects that are already under a lease/purchase agreement, Word said. The city is now considering a longer-term lease and will look at purchasing the property by separate

Proposed purchase of Ford-owned land



Map by JUAN TA LITTLE

arrangement later, but the agreements are still being reviewed by city attorneys.

"I'm optimistic that we can work out an agreement that's acceptable to the city, R & D, Ford and R & D's financiers," Word said Tuesday.

"The ultimate goal is to own the

Continued on 5

District plays it safe with pay-to-play

By MICHELLE HARRISON
Staff Writer

With little fanfare and in front of a nearly-empty audience Monday night, Northville Board of Education members approved four budget priorities for the 1993-94 school year. Starting the school year along with students will be Charlie Stiles, who will return to the full-time status he held during the 1991-92 school year as coordinator for Student Assistance; Jan Purcell, coordinator of the business education partnership program; two part-time resource teachers; and two full-time high school hall monitors. "If the worst case scenario happens, we can still handle these positions," Supt. Leonard Rezmierski told the board. Rezmierski was referring to confusion surrounding just how much revenue the district will receive from

the state. For months, school officials have been waiting for word on the provisions of the State School Aid Act, which annually sets the formula for funding for in-formula districts while providing funds for categorical programs (transportation, special education, FICA, etc.) for out-of-formula districts. However, legislators have come to an impasse on this year's formula and both houses of the Legislature are appointing four conferees to hash out their differences. The House has already appointed four representatives while the Senate is scheduled to decide on its appointments Monday, according to Rezmierski. Putting the schools even more in limbo, though, is that the combined committees aren't scheduled to meet until Sept. 15. Until the district receives confirmation of how much money it will get from the state, Rezmierski is hesitant

in recommending the board do away with the pay-for-participation program. He had hoped to have a recommendation ready for approval at the board's next regular meeting scheduled for Sept. 13. "It is still my hope, although it is diminishing, that we'll still be able to do this at the board meeting on the 13th," the superintendent said. "But the areas where FICA and property taxes are not settled is what we have to be concerned about." Currently, fall sports and co-curricular activities have been given the go-ahead to get started without any fees being imposed on students. The board approved Monday night's four budget priorities based on an estimated \$900,000 in new money. That's how much revenue the district would receive if the Senate's version of House Bill 4839 is approved. The total price tag of the four priorities adds up to \$112,340. If the district does indeed realize

\$900,000 in new revenue, it has tentatively planned to allocate the rest of the funds by:

- Eliminating pay-to-play at a cost of \$236,511.
- Reinstating three full-time custodial positions for an approximate cost of \$105,000.
- Dividing \$246,150 between the departments of curriculum services and operations/maintenance. Both department heads, Dolly McMaster and David Bolltho, respectively, would recommend to the superintendent how the funds should be dispersed by Oct. 1.
- Placing the remaining \$200,000 in fund equity.

Reinstatement of a full-time maintenance position (\$39,680); middle school gifted full-time position (\$41,000); three full-time secondary clerical positions (\$69,120); and 10 full-time elementary teaching assis-

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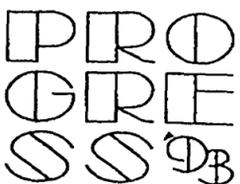
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In today's issue



A special section . . .



Community Calendar

Got an event you want people to know about? We'll be glad to include it in the "Community Calendar." Just submit it to the newspaper office, 104 W. Main St., by mail or in person; or fax items to 359-1050. The deadline is 4 p.m. Monday for that Thursday's calendar or 4 p.m. Thursday for the following Monday's.

TODAY, AUGUST 26

CHAMBER BOARD: The Northville Community Chamber of Commerce Board of Directors meets at 7:30 a.m. today at the chamber office.

FARMERS MARKET: The Northville Farmers Market runs from 8 a.m. to 4 p.m. at the northwest corner of Center Street and Seven Mile Road. A variety of plants and fresh produce will be available.

TOPS: Take Off Pounds Sensibly for all ages meets at 9 a.m. at the Northville Area Senior Citizens Center, 215 W. Cady. For more information call 420-0569.

LIVONIA REPUBLICAN WOMEN & WESTERN SUBURBS: The Livonia Republican Women and Western Suburbs meets at the Mayflower Hotel in Plymouth from 11 a.m. to 2 p.m. For more information or reservations, call 474-3088, or 459-0134.

NEW LIFE BIBLE STUDY: A neighborhood non-denominational Bible study offers two different classes this year, "Discovering New Life" and New Testament studies. Classes run from 9:30-11:30 a.m. at the First United Methodist Church of Northville on Eight Mile at Taft. Baby-sitting provided. Newcomers welcome any time. For more information call Sybil at 349-0006 or Pam at 349-8699.

FRIDAY, AUGUST 27

MEN'S BIBLE STUDY: A non-denominational Bible Study Group will meet at 6 a.m. at the Northville Crossing Restaurant, located on Northville Road south of Seven Mile. For more information call Clayton Graham at 349-5515.

GRANDPARENTS RAISING GRANDCHILDREN: This support group meets at 7:30 p.m. in the Seven Mile/Haggerty area. For more information call Beth at 344-9241 or Kelly at 531-7782.

SUMMER CONCERT SERIES: The Northville Arts Commission's Summer Clock Concerts continue at 7:30 p.m. with a performance by One Flight Up at the downtown bandshell. Admission is free.

SATURDAY, AUGUST 28

A GRAND OLD PARTY: The Republican Committee of Oakland County will host a grand opening for its new Birmingham headquarters at 725 S. Adams, just south

of Maple Road, from 11 a.m. to 1 p.m. Local Republican clubs, elected officials and party leaders will be on hand to answer questions and help people get more involved in the Republican Party.

SUNDAY, AUGUST 29

SINGLE PLACE SUNDAY MORNING GATHERING: Single Place will meet from 10-10:45 a.m. in the library lounge at First Presbyterian Church, 200 E. Main St. The gathering is open to single adults, regardless of church affiliation, for fellowship and learning. For more information, call 349-0911.

CO-OP WELCOME: The Northville Co-op Preschools annual welcome tea for all members will be held at 1 p.m. All members are urged to attend. For information, call 344-4396.

RAISING KIDS ALONE: This support group for parents meets at 11 a.m. in room 10 of the First United Methodist Church of Northville. Public welcome. The facilitator is Carol Haveranek, MALLP, educator and psychologist.

SINGLE PLACE BRUNCH: Single Place will meet at 12:30 p.m. for brunch at MainCentre Grille, 146 N. Center St., Northville. The group is organized for the purpose of providing friendship, caring and sharing for all single adults. Everyone is welcome; just come in and ask for Single Place.

MILL RACE OPEN: Mill Race Historical Village, on Griswold above Main, will be open from 2 to 5 p.m. with trained docents offering tours.

TUESDAY, AUGUST 31

OPTIMIST CLUB: The Northville Optimist Club will hold an organizational meeting from 7:30-8:30 a.m. at the Senior Center, located at 215 W. Cady St. in the Scout Building.

ROTARY CLUB: The Northville Rotary Club meets at noon in the Boll Fellowship Hall at the First Presbyterian Church of Northville. President John Mahler will chair the Rotary Club Assembly.

TOWNSHIP PLANNERS: The Township of Northville Planning Commission meets at 7:30 p.m. at Northville Township Hall, 41600 Six Mile Road.

AMERICAN ORIENTATION: American Elementary School hosts new student orientation at 7 p.m. Students new to the district and new ALPS students, along with their parents, will be welcomed to their new school.

WEDNESDAY, SEPTEMBER 1

KIWANIS-EARLY BIRDS: The Kiwanis Club of

Northville Early Birds meets at 7 a.m. at the Northville Senior Citizens Center, 215 W. Cady.

MEN'S BIBLE STUDY: A non-denominational Bible Study Group will meet at 6 a.m. at Trinity Park West, 38910 Six Mile Road, between I-275 and Haggerty (Fox Drive entrance). For more information, call John Newitt 349-7494.

WEIGHT WATCHERS: Weight Watchers meet at 9:45 a.m. and 6 p.m. at the Northville Community Center, 303 W. Main. Doors open 45 minutes before scheduled meeting time. For more information call 1-800-487-4777.

SENIOR BRIDGE GROUP: Area seniors are invited to play bridge today from 12:15-3:30 p.m. at the Senior Center, located at 215 W. Cady St. in the Scout Building.

CIVIL AIR PATROL: Civil Air Patrol, Mustang Cadet Squadron, meets at 7 p.m. at the Northville VFW Post 4012, located at 438 S. Main St. Everyone over the age of 13 is encouraged to view the activities.

SINGLE PLACE: Single Place meets at 7:30 p.m. at First Presbyterian Church, 200 E. Main. Donation \$4. For more information call 349-0911.

NORTH-WEST LIONESSE CLUB: The North-West Lioness Club meets at 7:30 p.m. at the VFW Hall, 438 S. Main St. New members welcome.

CITY BZA: The Board of Zoning Appeals of the City of Northville meets at 8 p.m. at Northville City Hall, 215 W. Main.

THURSDAY, SEPTEMBER 2

SCHOOL'S OPEN: Northville Schools open for a half-day of classes (and a.m. kindergarten), Friday, Sept. 3, will be the first full day of classes.

FARMERS MARKET: The Northville Farmers Market runs from 8 a.m. to 4 p.m. at the northwest corner of Center Street and Seven Mile Road. A variety of plants and fresh produce will be available.

TOPS: Take Off Pounds Sensibly for all ages meets at 9 a.m. at the Northville Area Senior Citizens Center, 215 W. Cady. For more information call 420-0569.

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SENIOR PINOCCHLE: Area seniors are invited to play pinochle today from 12:30-4:30 p.m. at the Senior Center, located at 215 W. Cady St. in the Scout Building.

MILL RACE EMBROIDERERS: The Mill Race chapter of the Embroiderers Guild of America meets at 7:30 p.m. in the second floor banquet room of the Fraternal Order of Eagles, 113 S. Center St. For more information contact President Cheryl Green at 525-1511.

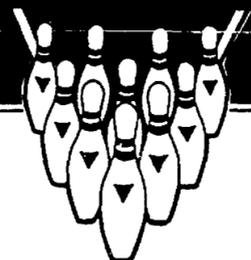
FRIDAY, SEPTEMBER 3

MEN'S BIBLE STUDY: A non-denominational Bible Study Group will meet at 6 a.m. at the Northville Crossing Restaurant, located on Northville Road south of Seven Mile. For more information call Clayton Graham at 349-5515.

SUMMER CONCERT SERIES: The Northville Arts Commission's Summer Clock Concerts continue at 7:30 p.m. with a performance by the Silver Strings Dulcimer Society at the downtown bandshell. Admission is free.

OES: The Orient Chapter, No. 77, Order of the Eastern Star, meets at 7:30 p.m. at the Masonic Temple.

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LADIES LEAGUES			
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Tuesday	12:30 p.m.	(3)	
Tuesday	7:30 p.m.	(5)	
Wednesday	9:15 a.m.	(4)	Coffee & nursery provided
Wednesday	5:30 p.m.	(3)	
Thursday	6:00 p.m.	(4)	
Thursday	8:10 p.m.	(4)	
MENS LEAGUES			
Monday	8:00 p.m.	(5)	
Wednesday	7:30 p.m.	(5)	
Thursday	9:30 p.m.	(3)	
Friday	6:30 p.m.	(4)	
MIXED LEAGUES			
Monday	6:45 p.m.	(4)	
Tuesday	5:40 p.m.	(4)	
Tuesday	8:00 p.m.	(4)	
Wednesday	8:00 p.m.	(4)	
Friday	(every other)	9:15 p.m. (4)	
Saturday	(E/O)	6:00 p.m. (4)	
Saturday	(E/O)	8:30 p.m. (4)	
Sunday	5:00 p.m.	(4)	
Sunday	6:00 p.m.	(4)	
Sunday	8:30 p.m.	(4)	

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 ■ Ladies Thurs. Classic ■ Sun. Mixed

COUNTRY COMES TO MILFORD LANES
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News Briefs

FESTIVAL SIGN-UP TIME: The 5th annual Northville Victorian Festival is scheduled for Sept. 17-19 and non-profit clubs and organizations are again being given the opportunity to operate their own booths.

Registration forms and information are available by contacting Sue Anker, 349-8425, or Sarah Minor, 348-8568.

PHOTOGRAPHER NEEDED: The Northville Community Chamber of Commerce is in need of a competent photographer to volunteer to take pictures of the Victorian Festival, Sept. 17-19. The chamber will pay film and processing costs. Call 349-7640 to volunteer.

YOUTH VOLUNTEERING: Northville Youth Assistance is in need of adults volunteers to work with area youths who need the advice of caring friends. A 5-week, 15-hour training session is scheduled to begin Sept. 16. Classes will meet once a week for three hours. Call NYA director Mary Ellen King at 344-1618 to sign up.

MOTHERS CLUB: Northville Mothers' Club is organizing for this season's Ladies' Marathon Bridge. There are openings in the day groups and the beginnings of an additional evening group. Please call Linda Clark at 349-6945 for more information. The proceeds from the event benefit the children of Northville Public School.

CO-OP OPENINGS: The Northville Co-op Preschool still has openings in its programs for 2-, 3- and 4-year-olds. In addition, the preschool is opening a one-day-a-week toddler class on Wednesdays. For more information, call 348-1791.

DIVORCE RECOVERY: A divorce recovery workshop will be held at Northville Christian Assembly, 41355 W. Six Mile. The workshop will run on eight Thursdays beginning Sept. 9 from 7 to 9 p.m. Childcare is provided. Dave Carpenter will be the speaker.

JAZZ BAND TO PERFORM: Northville High School's jazz ensemble has been invited to perform at the Montreux Detroit Jazz Festival for the third year in a row. They will be entertaining the crowds on the river front at the Pylon Stage from 2:25 to 3:10 p.m. Sept. 5. Admission is free.

The Northville High School Mustang Marching Band will also begin rehearsals for their upcoming season at 8 a.m. Today in the Northville High School band room.

CHILDREN'S PHYSICALS: From now through Labor Day, Sept. 6, physicians at the St. Mary Hospital Health Care Center at Six Mile west of Haggerty will offer special-rate physical examinations for children returning to school or enrolling in camp or sports. The fee is \$25. For information, call 347-1070.

Township seeks input before board votes to close dirt roads

By SHARON CONDRON
Staff Writer

Park Gardens residents will soon be asked to respond to a survey that seeks their input on whether or not to close or pave roads in their neighborhood.

At their Aug. 12 meeting Northville Township trustees directed Manager Bill Richards to draft the survey to gauge Park Gardens residents' feelings about closing or paving their roads. The survey needs formal board approval before it is delivered to residents, Richards said.

The manager had on hand the five-question questionnaire that he and Township Supervisor Karen Baja drafted on Tuesday afternoon. The questionnaire — which was still in draft form — is expected to be hand delivered to homeowners in Park Gardens residents after the board approves its language.

The survey is accompanied by a cover letter that explains that the results of the poll will be used to assist trustees in making their decision on whether or not to close the roads. It also explains that residents will need to indicate the type of barrier they prefer to block access to the road if they opt to close the roads.

The first question on the survey asks residents to indicate if they prefer to close all of the roads, some of the roads or just the street the respondent lives on. The next question asks residents to check off the preferred type of barrier that could be used to block access to the road.

The last three questions deal with finding a permanent solution to the dust problem. The township wants to know if residents would be in favor of paving the roads if they were closed or if they are just opposed to paving altogether. A follow-up question seeks to find out the preferred mater-

ial for paving if residents favor that option.

The fifth and final question on the preliminary copy of the survey, asks who should pay for treating the roads — the benefitting property owners under a special assessment district; Wayne County; Northville Township; or the township with the understanding that Wayne County would reimburse the township and the legal costs if the issue can't be resolved by the two municipalities.

Richards said he was circulating the draft copy of the survey around to township staffers Tuesday afternoon to get their reaction to it. Knowing that the dirt road issue is an emotional one and has in the past been controversial, Richards was seeking as much input as he could get.

"We aren't trying to stir people up with this survey," he said. "But we want people to know that the information will be used to help guide policy development on this issue."

The manager said he was hoping the survey would be viewed as the township's intent to build a bridge, not a wall, with dirt road residents.

"We are really just trying to build a bridge here and get input... he said. "Our initial effort was intended to do that by getting citizens involvement."

Richards was uncertain when the board would be meeting to review his draft. But it could come as early as next Thursday at a special call to order board meeting.

The survey sparked little reaction from Township Police Chief Chip Snider and Fire Chief Rick Rosselle

— even though the fire chief had adamantly opposed closure of the roads in years past.

Years ago, roads in the area were closed to through traffic but were recently re-opened after subdivisions began sprouting up around Park Gardens. It would take a nod from Wayne County to allow them to be shut down again, according to Richards.

Rosselle had in the past rallied against closing the roads but this time around was willing to back down.

"Be advised that the fire department will no longer hamper the efforts to close off the streets...," Rosselle wrote in an Aug. 4 memo to Richards.

"This is certainly not a favorable decision from this department's point of view, but it is obvious that the residents do not accept the issues previously pointed out to them."

Township Police Chief Chip Snider had little to say on the issue except that closing the roads affected the fire department more than it did the township police.

"I think fire service should make that decision," Snider said Tuesday. "Police cars and service have a variety of places we can be. We can easily make quick turn arounds in drive-ways, but that's not the case with the fire trucks."

"I'm just not as concerned with closing the roads as the fire department has to be," he added.

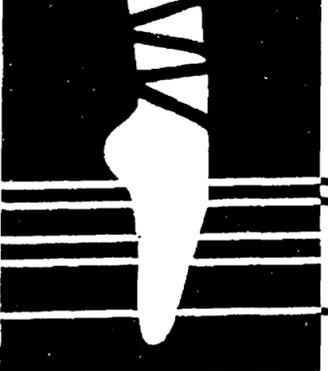
Committees, Board set meeting schedule

In addition to tonight's 6:30 special meeting to consider acquisition of land, the Northville Board of Education set other meetings dates at last Monday night's board meeting. They include:

- Finance sub-committee members will meet at 6:30 p.m. Thursday, Sept. 2, in the board conference room, third floor of the central office building, 501 W. Main St. The only item on the agenda so far is the discussion of the district's audit.

- Facility sub-committee members will meet at 6 p.m. Wednesday, Sept. 8, at Thornton Creek Elementary. A tour of the building will be the highlight of the meeting. Members are also expected to discuss guidelines for a citizen's committee which will examine boundary issues and transportation costs with growing student enrollment figures.

- A board study session has been set for 7:30 p.m. Monday, Sept. 20, in the board of education meeting room at Old Village School. The board is expected to discuss goals, including how to improve communications and streamline agendas.



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FIRST SECURITY

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Local dentist pleads not guilty to multiple Medicaid fraud charges

By STEVE KELLMAN
Staff Writer

A Northville man practicing dentistry in Detroit and Dearborn Heights has been charged with 31 counts of Medicaid fraud by the state attorney general's office.

John Peter Ilitch, DDS, pleaded not guilty to the charges at an Aug. 4 arraignment at 54-B Judicial District Court in East Lansing. A preliminary examination has been scheduled for Sept. 30 before Judge David L.

Jordan.

Ilitch referred requests for comment to his attorney, Barry Resnick. Resnick declined to comment on the case itself since it is still underway.

"It's a criminal investigation going on; there's no way I can comment on the charges," Resnick said. "I am confident that when this is over he'll be exonerated fully."

According to a press release from Attorney General Frank J. Kelley, Il-

itch is an officer, employee and independent contractor to Dental Health Care Clinics, Inc. DHCC has locations at 9685 Grand River Ave. in Detroit, 15311 W. McNichols in Detroit, and 4245 S. Beech-Daly Road in Dearborn Heights. Ilitch was enrolled as a Medicaid provider and treated patients at each of the three locations.

Ilitch, 34, is charged with falsely stating that he had provided dental services on specific dates and at specific locations to Medicaid patients

between 1988 and early this month. DHCC then filed the claims under the Social Welfare Act for Medicaid reimbursement for services that never were provided.

"Whenever a health professional files fraudulent claims on Medicaid, it victimizes the entire community, including taxpayers, other health professionals and especially the indigent who depend on those dollars for necessary health care," Kelley said in the release. "I will continue to prosecute whenever I see evidence of these fraudulent drains on public money."

In a separate felony warrant issued last February, the attorney general's office charged DHCC itself with 143 counts of Medicaid fraud.

Conviction on each count carries a maximum penalty of four years in prison and/or a fine of up to \$50,000.

Food is major draw for Victorian Festival-goers

By STEVE KELLMAN
Staff Writer

Patrons of the Victorian Festival may come for events like the Great Wallendas' high wire act, but they wouldn't stick around long if it weren't for all the food.

And most of the dishes are provided by local non-profit agencies, who rent booths along Center Street between Main and Dunlap for the three-day festival.

This year's festival, between Friday, Sept. 17 and Sunday, Sept. 19, will differ from the previous four only in the quantity of menu items available.

"Each year it seems to get bigger," said Sue Anker, co-chair of the Chamber of Commerce committee overseeing the non-profit booths. With the sign-up deadline of Sept. 1 fast approaching, already more than a dozen groups have shelled out their \$50 fees and signed on for the fifth annual Victorian Festival.

The groups include St. Paul's Lutheran Church and its annual offerings of pie, the Friends of Northville Public Library and their cakewalk, Students Against Drunk Driving with their Pizza Cutter-sponsored booth and the Northville Kiwanis

cooking up their traditional Italian sausage sandwiches.

"We get everything from root beer floats to apple dumplings," Anker said. "It's a great way for non-profits to make money, especially if they sell food."

But participants are not limited to providing food items. Our Lady of Victory will again sponsor a series of children's games at its booth.

Anker said non-profit groups are simply asked not to sell craft-type items that may conflict with the Art Market taking place at the same time. People who staff the booths also are asked to dress in Victorian garb.

There is no maximum number of booths, she added. "We'll find room for them."

Anker noted that the festival is an effective way for non-profit groups to increase their presence in the community while raising money for worthy causes.

"It's just a really nice way for people to get some recognition," she said.

For more information on renting a non-profit booth, call Sue Anker at 349-8425 or Sarah Minor at 348-8596. The deadline for signing up is Sept. 1.

City officials put land lease deal on hold

Continued from Page 1

property and obtain grant money to help offset the cost," he said.

The proposal placed on hold Aug. 16 was based on a five-year lease/purchase agreement and lease payments of about \$2,100 a month. The

property's use would be restricted to park, recreation or parking functions and the city would have continued sub-leasing the property to McDonald Ford as Ford Motor Co. has done.

The problem was the purchase part of the lease/purchase contract.

Word said. "We can't do that and please the DNR," he said.

Under a proposed sales agreement between R & D and Ford Motor Co., the city would be given four acres west of Griswold known locally as Ford Field and about four acres of land and waterway between the plant

and the property's northern boundary, and would purchase the 2.4 acres.

City officials had questioned an initial suggestion of a \$350,000 sales price for the 2.4 acres, and Word recommended then that the city not consider any purchase price over \$200,000.

NORTHVILLE TOWNSHIP WATER AND SEWER DEPARTMENT EMPLOYMENT ADVERTISEMENT TECHNICIAN II

Northville Township — The Charter Township of Northville, an AA/E/OE, is accepting applications for the position of Technician II in the Water & Sewer Department. Starting wage is \$10.97 per hour, plus benefits. Applicants must have all of following: a high school diploma or GED, valid Michigan driver's license, basic mechanical knowledge, ability to effectively operate tools and equipment, physical and mental ability to perform essential functions of the job, and emergency availability. Must be able to obtain a commercial driver's license within 60 days of hire. Within 1 year from date of hire, residency within 15 miles of the Township must be established and maintained. Applications are available at Township Hall, 41600 W. Six Mile, Northville 48167. Completed applications must be submitted to Township Clerk's Office by 4:30 p.m. on deadline 9/3/93. (8-26-93 NH)

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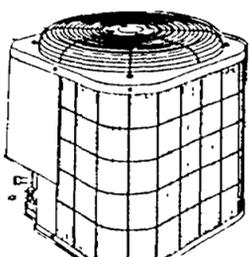
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The Northville Record
We want to hear about any news or feature ideas you have.

Mill Race Matters

There is still plenty of time left to visit Mill Race Village and enjoy the summer season. Buildings are open for viewing Sunday afternoons from 2 to 5 p.m. The grounds teem with flowers and vegetation. The Yerkes Rose Garden continues to display an outstanding collection of blooms, as do the other strategically placed gardens. As summer winds to a close, why not make another trip to enjoy views of Northville's past and perhaps glimpse the blue heron who visits regularly.

Historical Society volunteers are preparing to keep the village open Saturday and Sunday, Sept. 18 and 19, during Northville's Victorian Festival. If you, as a member and/or friend, would be willing to donate some time to welcome members and guests, contact Sally at 348-1845 or leave a message if she is not in the office.

Because the city attracts so many outside visitors during the festival, is an added community bonus to have Mill Race to visit. However, it can't be open if adequate staffing is not available. Docents are desperately needed. The event raises little, if any, money for Mill Race, but it does help enhance our community's image. Here's hoping that many of you will step forward and donate a little time to show people what a wonderful town we live in.

Mill Race Village has been part of the community of Northville for over 20 years. It has grown and improved as it has developed. Those who participate currently in its maintenance and operation are amazed by the planning and foresight exhibited by the original creators. The Master Plan developed over 20 years ago is almost identical to the resultant village. All community residents should be proud of the contribution made by those who created the Village and by those who continued to maintain it.

We thank Bob Hosbach of South Lyon for bringing in some wonderful relics, including lard can from the A.C. Balden Store in Northville and a moonshine jug salvaged from the wreckage of old city hall. Bring your pruning tools to a free pruning clinic at Mill Race from 10 a.m. to 1 p.m. Sept. 27. Irene Cahill, Novi horticulturalist and advanced master gardener will be conducting the clinic, which will also include tool sharpening.

CALENDAR

Thursday, Aug. 26
Private, Church 6-8 p.m.
Friday, Aug. 27
Private, Church 6-7 p.m.
Saturday, Aug. 28
Private, Church 11 a.m.-6:30 p.m.
Sunday, Aug. 29
Village Open



Place your bets

The duck race is one of the many popular attractions featured at Mill Race during the Victorian Festival. This year's

festival will take place Sept. 17-19.

Board approves higher fees for rentals

By MICHELLE HARRISON
Staff Writer

Those wishing to rent space in any of the Northville school buildings will be required to complete a permit application as well as pay an increased rental fee.

Northville Board of Education members approved the measure last night, following concerns of wear and tear on the district's buildings with increased use and less custodial staff.

"We didn't want to turn out to be in the building rental business," said Glenna Davis, secretary of the board and chairperson of the facility subcommittee. "We're in the education business."

The permit application is "user-friendly," said Davis, and will also require applicants to make payment when the request for building usage

is made. This will minimize secretarial duties involved in billing.

There will be no charge to organizations dubbed as affiliated groups if those groups meet during custodial working hours, Monday through Thursday. If the activity is scheduled on a Friday, weekend or vacation period, the group must pay the facility usage fee as well as related custodial and maintenance costs.

Affiliated groups are the Northville PTA, the Mother's Club, the Booster

Club, Youth Assistance, senior citizens, Northville Action Council, community education and ACORD.

Scouts may also use school facilities at no charge if meetings are concluded by 9 p.m. Monday through Thursday.

Non-affiliated groups are defined as those organizations not mentioned in the affiliated or scouting categories. Facilities will not be rented for craft, electronics, animal, hobby or for-profit business activi-

ties and private parties such as weddings, anniversaries or memorials.

The only exception is the Northville Recreation Department, which will be assessed actual utility, custodial and maintenance fees.

Under the new fee structure, it will cost \$10 per hour to rent a classroom and \$15 to \$25 per hour for the gymnasium, depending on the building. The most expensive space to rent is the stadium with lights at \$105 while air conditioning in any rented room will cost an extra \$35 an hour.

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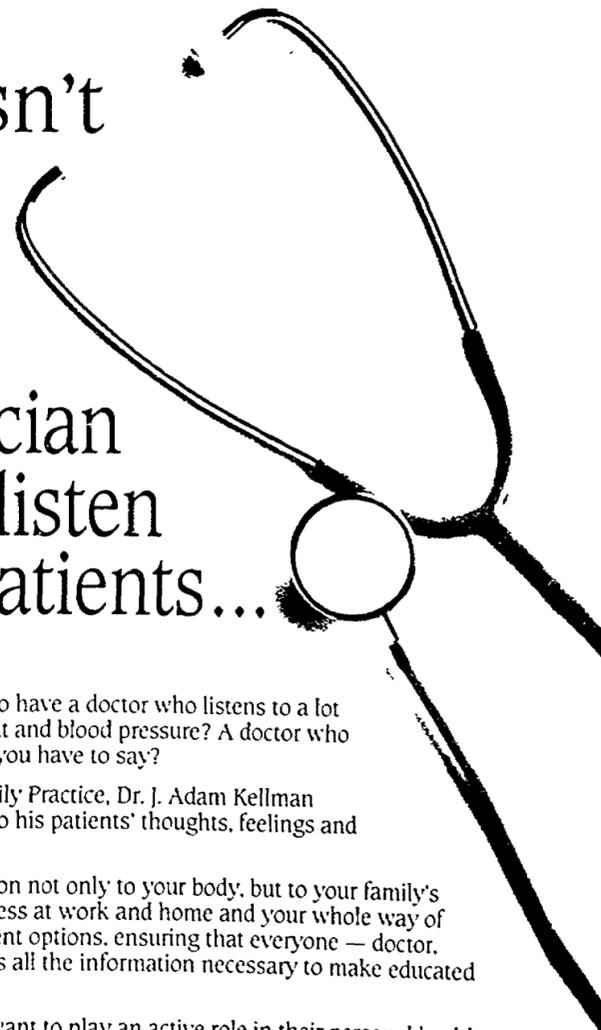
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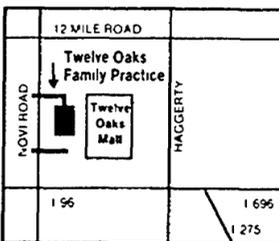
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Mother's search for sons continues

By CRISTINA FERRIER
Staff Writer

Emily Rateau is angry. Angry about an action she thinks was done out of spite. Angry about all the years that have passed. And angry that two of her children grew up without her.

Rateau has spent the last 10 years of her life searching for David and Jason Tomassi, her sons, who were abducted in Novi on Christmas Eve, 1983.

The search almost ended last week in Millford, N.H. Police arrested her ex-husband, David Tomassi, on an unrelated charge and discovered a warrant out of Novi for his arrest.

Tomassi was scheduled to appear in court on an earlier charge of unlawful entry. New Hampshire police made plans to arrest him on the parental kidnapping charges when he appeared in court.

But he never showed up. Somehow, police believe, Tomassi was tipped off that police knew about the warrant.

Tomassi has been on the run with the boys, who are now 14 and 16, for years. He's changed his identity at least two times. When he was arrested in New Hampshire he had a different name, different ID and even a different social security number. He was using the name Travis Baker. The boys were going by the names Matthew and Christopher Baker.

Rateau, who has legal custody of the boys but has not seen them since

they were abducted, said the nightmare began in early 1980, when she and the boys lived in West Virginia and Tomassi had weekend visitation rights. One weekend, she said, he took the boys and never brought them back.

"There was no law against it then," she said. "It was considered a domestic dispute."

So Rateau hired private detectives and set out to find her sons. She embarked on a nationwide search that included printing the boys' photos in national publications such as *Reader's Digest*.

Then one day, in early 1983, she was handed a subpoena. Tomassi, who was living in California, wanted to sue her for child support. At the time, she discovered, he was using the name James Hanes and calling the boys Steven and Jered.

Rateau went to a judge and regained custody of her children. It was about that time that she remarried and she, her new husband, and her children all relocated to Novi.

But Tomassi followed her here and, over Rateau's protests, was again granted legal visitation rights. Later that year, in December, she handed the boys over to him expecting them to return on Christmas Eve. It was the last time she saw them.

"He took them out of spite," Rateau said. "He knew that the kids and I were inseparable, and he was never around anyway when we were married. He just did it because he knew it would hurt me."

Tomassi, under his alias, has an active police record in New Hamp-

shire. He was arrested earlier this year near Hookset, N.H., for assault and battery. He has also been arrested in Manchester, N.H., for breaking into a school building.

Rateau believes he may have been breaking into the school to get the boys' records. Police think he has moved the boys around from school to school and, each time they have moved, he has taken a custodial job in the school systems.

Rateau still worries about her sons, although she thinks they probably have learned to survive.

"At the time when he took them they were close, and really watched out for each other," she said. "Now that they're 15 or 16 they're probably old enough to take care of themselves. They're probably older (in maturity) than most 15- or 16-year olds. I know they've probably been left alone a lot."

But that's not really much comfort to a mother who didn't get to watch her sons grow up.

"There's a spot in my body that's just gone," she said. "Part of my past has been torn out and will never be replaced. I missed out on all those years of growing up."

At this point she would give almost anything just to make contact with them.

"Even if I could just know where they're at, it would mean so much," she said. "To let them know that I'm alive, and that I've been looking for them."

Tomassi, under his alias, has an active police record in New Hamp-

Obituaries

CLAYTON J. REED
Clayton J. Reed of Northville died Aug. 20, 1993. She was 74. Mrs. Reed was born Jan. 13, 1919, to Gilbert Osborn and Sara Romans Osborn in Russellville, Ala.

Mrs. Reed is survived by her husband, Robert J. Reed. Other survivors include a son, Douglas Reed of Northville, and daughter, Susan E. Gleason of Manchester; sisters Nancy Gist of Alabama, Hazel Garfalo of New Jersey and Esther Osborn of Northville; and a brother, W.J. Osborn of Alabama.

Mrs. Reed moved to Northville in 1940 and worked part-time in the Northville Dime Store. She was also a member of the Muzzel Leaders Association.

Services were held Tuesday, Aug. 24, at Casterline Funeral Home. The Rev. Lloyd Brasure officiated. Interment was at Rural Hill Cemetery in Northville.

RUTH V. COLOMA
Ruth V. Coloma died Aug. 18, 1993, in Heritage Hospital in Taylor. She was 78.

She was born in Stratford, N.H. on Jan. 6, 1915, to the late Fred Clinton Willard and Francis Alice Curtis.

Mrs. Coloma was a resident of the Northville area since 1933. She was a sales clerk with the Federal

Department Stores until her retirement in 1983.

She was a life member of the Tyrian-Florence Chapter of the Order of the Eastern Star.

Survivors include daughters Ruth Coloma of Plymouth, Constance Krupka of Phoenix, Ariz., Cataline Hall of Romulus, Colo.; a son, David T. Coloma of Tuscon, Ariz.; and a sister, Irma James of Pownal, Vt.

Several grandchildren and great grandchildren survive. Mrs. Coloma was predeceased by her husband, Emil Coloma.

Memorial services will take place at 2 p.m. Aug. 28 at 28595 Leroy, Romulus. Interment was in Acacia Park Cemetery on Aug. 20.

Memorials would be appreciated to the Order of the Eastern Star Educational Fund, C/O Geraldine Roe, P.O. Box 26, Comstock, MI 49041.

THOMAS W. WARREN
Thomas W. Warren was born and died Aug. 9, 1993.

The infant was the son of Douglas and Mary (Daeschner) and the brother of Jeffrey Warren of Northville.

A service was held Aug. 12 at St. James Episcopal Church in Birmingham.



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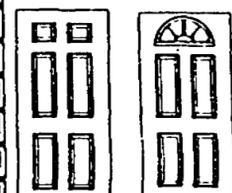
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The Northville Record

State bill jeopardizes federal school dollars

By LEE SNIDER
Editor

Public school districts across the state stand to lose federal dollars if Michigan lawmakers don't find a way to make up the revenues school systems will lose from elimination of the property tax.

So warns Congressman William Ford, D-Ypsilanti Township, in a letter to Gov. John Engler.

According to Ford, federal laws providing benefits for education require states to maintain their previous year's financial commitments if they are to continue receiving federal funds at the same levels.

Cuts in funding amounts from one year to the next can result in proportional reductions in federal grants, Ford said.

Michigan receives roughly \$600 million in federal revenues for education.

In fiscal year 1991-92, Northville received a total of \$288,034 for a wide range of programs, including drivers education, drug free schools, vocational education and school lunch and breakfast programs.

Ford issued his warning in a letter to Engler prior to the signing of Senate Bill 1, the measure that did away with the property tax as the primary means of financing public education.

"I would caution you to think very carefully before you sign Senate Bill No. 1," he wrote. "The future of our children's education is at stake and prudence should guide your decision."

The governor signed the bill in spite of Ford's suggestion to reconsider.

Ford was in Northville last week and paid a visit to the office of *The Northville Record*. The veteran congressman represents the Northville area in the House of Representatives.

Ford likened the Representative's immediate property tax funding to taking out a defective heart without having a donor organ on hand to complete the transplant.

No means of replacing the lost tax revenue were addressed in the controversial legislation.

"That's a pretty high stakes

gamble," he said. "What happens when you get to June of next year and don't have on the books a revenue source that's going to put the money into the schools?"

Ford touched on a number of topics while speaking to reporters, including President Clinton's deficit-reduction budget and the North American Free Trade Agreement (NAFTA), a proposal that would ease trade barriers between the U.S., Canada and Mexico.

Earlier this year Ford voted in favor of the Clinton budget, which raises taxes on high income individuals and seeks to reduce the deficit by almost \$500 billion over five years. The measure barely passed the Congress, and not one Republican voted for it.

"That signifies that the Republicans sat on their hands and said, 'You do it,'" Ford claimed. "We're not going to cut anybody's programs. We're not going to raise anybody's taxes. We're not going to change the status quo."

Ford maintained that Senator Robert Dole had political reasons for leading the opposition on the budget and other policy questions.

"Presidential candidate Dole wants to stop Clinton in his tracks on any Clinton initiative at every opportunity, and it's a question of how long the rest of the Republicans are going to put up with it."

Presidential candidate Dole?

"You know where he is right now? New Hampshire. It's his fourth trip this year. That's where you start. That's where Dole got creamed the last time. Remember that Dole beat Bush in Iowa, and then got clobbered in New Hampshire."

Ford defended the tax increase portion of the Clinton domestic program.

"Very little of it's going to be paid for by my constituents because less than 2 percent of the households in my district had an income in the 1990 census that would even put them in the range of the tax increase."

Ford said he planned to actively oppose the NAFTA proposal when it comes before the Congress.

"NAFTA would be an unmitigated



Photo by BRYAN MITCHELL

Congressman William Ford warns that school districts could lose federal funding if lawmakers don't replace lost property tax revenue.

disaster for the area that I represent and for most of the industrial Midwest. I'm hoping Clinton doesn't try to move that until he gets his national health plan under way, because I'm going to drop everything else I'm doing and spend full-time trying to beat that."

"If you're a stock holder for Ford, General Motors and Chrysler it can be a very good deal for you because we can move a lot of the Ford plants in my district right across the river into Mexico and have an inexhaustible supply of cheap labor at less than a dollar an hour and they're averaging here about \$16 an hour."

Ford added that he wears the label of "protectionist" proudly and won't hesitate to warn the president about the political risks inherent in the NAFTA concept.

"If he wins NAFTA the Republicans win the presidency in the next election. It's really a Republican initiative, it's a big business initiative. It's going to get him in trouble with the same people that gave him the margin of victory (in last year's election)."

Ford claimed that Washington Republicans lack direction and have allowed their party to be taken over by a

fringe group of representatives.

"The Republican caucus is being run on the floor of the House by a collection of the most right wing ideologues in the caucus. The Milliken-type Republicans of Michigan are out of it. If Carl (Purcell) was still there, he'd be out of it. (Southwest Michigan Congressman) Fred Upton resigned (from the Republican caucus) as soon as the election was over because he wouldn't serve with that bunch."

Ford has served in the House of Representatives for 28 years, but just began representing Northville last year as a result of district boundary changes following the 1990 census.

Board of ed to discuss purchase of land tonight

By MICHELLE HARRISON
Staff Writer

A special meeting has been called for tonight so Northville Board of Education members can consider acquiring 40 acres of land.

As of Tuesday afternoon, the property proposal was the only thing scheduled on the agenda for the 6:30 p.m. meeting which will take place in the board of education room on the third floor at Old Village School.

The board is considering purchasing land located on Eight Mile Road and Garfield roads. The property could be a potential site for a new middle school the district may need to consider building within the next three years, said Supt. Leonard Rezmierski.

"I know people are going to say, 'But you didn't open Thornton Creek,'" Rezmierski said. "But it's not because we didn't want to."

But if enrollment figures continue to increase, the district will have to come up with some new facilities to house students. Even the need for another elementary may be possible within the next five years as well as another high school.

"The board in the early '70s said by the turn of the century we would need another high school," Rezmierski said. "It looks like we're coming full circle again."

The district already owns 129 acres of land on Six Mile Road, located on the north side between Sheldon and Beck roads. However, wetland and woodland laws prohibit the school district from using it.

"We couldn't build on it if we wanted to," Rezmierski said. "It's nice to have the land, but that's not the business we're in."

The board may consider selling part of the land in the future, he added.

The school district's attorney, an architect and the realtor for the Eight Mile Road property are expected to be in attendance at tonight's meeting.

"Now is the best time for the board to 'strike a deal' while the market is good and there is no pressure to purchase land, Rezmierski said.

"Looking at the position we're in, it would make financial good sense," Rezmierski said of considering the land option.

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Engler calls for net tax cut as school districts sue to replace lost revenue

By TIM RICHARD
Staff Writer

Gov. John Engler is determined Michiganans will get a net tax cut, even after new taxes are imposed to pay for schools.

But Engler said he has seen nothing to "open the door" to raising the state personal income tax to pay for the \$6 billion property tax cut he signed into law.

Asked if he had set a figure for a net tax cut, he said, "There will be a net tax cut, but no numbers have been set."

Meanwhile, the Michigan Federation of Teachers, representing Detroit and a few suburbs, filed suit in Wayne Circuit Court to halt the property tax cut because the state has found no replacement revenue.

State treasurer Doug Roberts, an Engler appointee, said the governor might seek again to have voters raise the 4 percent sales-use tax as a major replacement source. Polls have shown the sales-use tax is the least unpopular of all taxes in Michigan.

Engler went to Greenfield Village in Dearborn last Thursday, to the 1861 Scotch Settlement School that Henry Ford attended, where he signed Senate Bill 1 to cheers from a mainly Republican audience.

It repeals \$6 billion in operating property taxes for public schools and intermediate (county) districts. The state still supplies \$3.5 billion in school aid.

Here's how the 1994 school finance picture is taking shape:

Republicans talked of a net cut in taxes of \$500 million to \$2 billion.

Engler touted "schools of choice," in which parents would choose which public schools their kids would attend, although state grants for that program will be ended as of Oct. 1.

Many lawmakers are talking about restoring school districts' ability to levy "enrichment taxes." There was

little agreement, however, on whether those would be a restoration of part of the property tax or a local income tax.

Engler and GOP lawmakers showed little interest in consolidating small, fiscally weak school districts. Michigan has 562 districts, many with only a few dozen pupils.

Despite stiff resistance from teachers unions, Republicans will seek "cost containment" laws to cut school costs. "This fall I want to see significant reforms passed by the Legislature and on my desk," Engler said.

The audience cheered his references to weeding "mediocrity" and "bureaucracy" out of education. Citing the \$9 billion cost of Michigan public schools, Engler said, "We are already paying for a world class education. Now it's time to deliver one" — to more applause.

Engler repeated his call for "schools of choice" within the public school system but wouldn't endorse consolidating small districts. He said he would rather free local districts from dealing with finances and let them concentrate on teaching.

Last year the Legislature put up money for "choice" plans within counties, said Robert Schiller, superintendent of public instruction. "But they were planning grants. The program did not get under way," he said.

This year there is no money for planning "choice" programs. Nevertheless, Schiller said the State Board of Education is committed to encouraging districts to provide such programs.

Many legislators at the ceremony saw no need to replace all the lost \$6 billion.

"There will be a net tax cut," said Rep. Willis Bullard, R-Milford, chair of the House Taxation Committee. "We'll eliminate some tax expenditures (tax breaks). We'll cut state spending. And we'll do cost containment."

"The governor seems to want to put a sales tax proposal on the ballot," added Bullard, whose panel would handle such a proposed constitutional amendment.

The Legislature's job is eased by the fact that the property tax cut law also eliminates an \$850 million item from the budget — income tax rebates for homeowners who have paid property taxes beyond 3.5 percent of income.

"I don't see \$6 billion in replacement taxes," said Rep. Jerry Vorva, R-Plymouth. "It will be significantly less. A \$2 billion savings would be wonderful. It's possible, though I'm not overly optimistic."

"There will not be a (restoration of the) property tax for schools," said Rep. Penny Crissman, R-Rochester. "There will be restructuring of the budget."

"There will be a combination of taxes and reduction of costs," predicted Rep. Tom Middleton, R-Ortonville. "I see a half-billion to one-billion-dollar cost reduction."

Middleton would like to see other local units of government allowed to collect more property taxes so that the state could get rid of its revenue-sharing program with cities, townships and counties.

Middleton said allowing schools to collect a local income tax was a possibility.

That made Wayne-Westland school board member Laurel Raisanen shudder. "Right now these local elections are tearing our districts apart. These millage elections are ugly," she said.

One of the few Democrats attending was Sen. Debbie Stabenow, the only candidate for Engler's job who voted for the massive property tax cut.

"The schools will be funded in 1994," the senator from Lansing

said. "We had to create a deadline."

Stabenow predicted the Legislature would enact replacement taxes by Dec. 31. If it fails to do so, any taxes enacted in 1994 would require a two-thirds majority, under the constitution, so they could take effect the same year.

As for intraparty criticism she has received, Stabenow wrote it off as "election year politics."

One idea discussed very quietly in Lansing has been expanding the base of the sales tax — applying it to more items without raising the 4 percent rate.

"I don't favor expanding the base," said taxation chair Bullard. "We could expand it to services — professional, such as doctors, lawyers and accountants; personal, such as beauticians and barbers."

"I don't think we're going to do that. I'd rather increase the rate (requiring voter approval). We also could eliminate exemptions on the income tax. That would raise \$1 billion. Each 0.1 percent increase in the single business tax raises \$85 million," Bullard said.

Teachers unionists picketed the entrance to Greenfield Village. One Detroit school activist shouted during the ceremony that "some of us aren't applauding you, governor."

In general, unionists would have preferred to levy replacement taxes before eliminating the property tax as the source of two-thirds of public school revenues. The Michigan Education Association called the bill signing ceremony "a day of catastrophic consequences."

MEA will oppose Engler's plan to require school districts to take bids from health insurance carriers.

Currently MEA negotiates for its own subsidiary, called MESSA, to provide health insurance. Engler and Republicans say MESSA is far more expensive than competing insurers, though their estimates of savings differ widely.

Dems warn of need for more money for schools

By TIM RICHARD
Staff Writer

Democratic legislators and their friends say improving public schools may take more money — not less, as Gov. John Engler and Republicans contend.

"Education is under-funded now, even in Southfield," Dr. Marlene Davis told a visiting House Democratic Task Force last week. She is superintendent of Southfield schools, third biggest spending district (\$9,300 per pupil) in Michigan.

"Senate Bill 1 (which eliminated school property taxes) took away \$6 billion," said Rep. Ted Wallace, D-Detroit. "Maybe we ought to decide what we need and then come up with the money, which, from my perspective, may be more than \$6 billion."

"Michigan is obsessed with how cheap we can do it," said Penny Shanks, former president of the Rochester PTA Council, agreeing with Wallace that state school funding is "definitely inadequate."

Leonard Brozowski, a Farmington Hills resident who is president of Robotron Corp. in Southfield, said he has spent \$250,000 teaching many of his 130 employees basic skills. He said the manufacturer of electronic tools for heat treating firms must spend money on drug rehabilitation, employee turnover, and teaching math and problem solving.

Asked if he would be willing to spend more tax money on education, Brozowski said yes.

"I'm paying 'em anyway. If I can spend more up front in taxes and less later, I'd be ahead," he told the task force.

Chaired by Rep. William Keith of Garden City, the Democratic task

force met in Southfield's Civic Center a few hours after Republican Gov. John Engler signed into law a \$6 billion cut in school operating property taxes. Although most lawmakers agree replacement taxes will be needed, Engler and Republicans are eyeing a net tax cut.

Keith was elated when Southfield's Davis echoed some of his pet ideas on changing the curriculum. She advocated:

- Teaching reading, technical writing, speaking and listening with less emphasis on literature.
- Emphasizing "applied physics" — where the jobs are. Currently Michigan schools teach biology, chemistry and physics, "but very few take physics."
- Shifting the math curriculum to probabilities and statistics rather than traditional algebra, geometry, trigonometry and calculus.

Parents resist change, Davis said. "They'd just as soon we do things the way they did so they can help their kids."

Shanks of the Rochester PTA blistered Gov. Engler's "schools of choice" plan. If it were adopted, she said, schools immediately would pour money into public relations and marketing to attract good students. "We don't need more overhead," she said.

Dearborn Heights mother Kathy Gross said her daughter learns more in a private school for \$900 a year than in public schools funded at \$4,200 per pupil a year. "You've been putting in large numbers of tax dollars. But money doesn't solve it," she said.

"Public schools take all comers," countered Rep. Maxine Berman of Southfield. "If you can't make it in private schools, you're out."



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CITY OF NOVI NOTICE

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NOTICE IS HEREBY GIVEN that the Planning Commission for the City of Novi will hold a public hearing on Wednesday, September 1, 1993 at 7:30 p.m. in the Novi Civic Center, 45175 W. Ten Mile Road, Novi, MI to consider HAVERHILL FARMS, located on the south side of 14 Mile between Haggerty and Decker Roads for POSSIBLE PRELIMINARY SITE PLAN APPROVAL, WOODLANDS AND WETLANDS PERMIT APPROVALS.

All interested persons are invited to attend. Verbal comments will be heard at the hearing and any written comments may be sent to the Department of Community Development, 45175 W. Ten Mile Road, Novi, MI 48375 until 5:00 p.m. Wednesday, September 1, 1993.

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Education Notes

SCHOOLCRAFT CLASSES: Schoolcraft College presents the following:

"Performance-Based Motorcycle Course:" This one-day course on Aug. 29 is designed for the experienced rider or the unlicensed rider seeking to become licensed. Participants will take a riding skills exam covering exercises used in the Secretary of State Motorcycle Skills Test. The class will be held from 9 a.m. to 6 p.m. in Schoolcraft's Liberal Arts Building. The fee is \$18.

"Professional, Private Music Instruction in piano, voice, and classical guitar" for junior high, high school, and college age students as well as community residents is being offered through Schoolcraft's Music Department. All classes begin in September. For further information, contact Donald Morelock at 462-4400 Ext. 5218 or 5225.

SPEAKERS WANTED: "The Schoolcraft College Community Speakers Bureau" is looking for individuals to share their area(s) of expertise with groups and organizations in the community. If you have a topic of interest, the bureau will be happy to include you as a resource person and put you in touch with those who are interested in your subject matter. To become a member of the Speakers Bureau or obtain further information, contact Ann King, Institutional Advancement Office at 462-4417.

CONTINUING ED: Fall, in-person registration for continuing education courses is being held Sept. 7-15 from 9 a.m. to 7 p.m. in the Student Services Building. More than 400 classes, workshops and seminars are offered.

GET ON STAGE: Auditions for "Dracula," Schoolcraft's fall production, will be held Sept. 7 and 8 at 7 p.m. in the Liberal Arts theater. Auditions are open to students and the general public. No experience is necessary. Scripts are available in the college's library.

CLASSES AT MADONNA: This fall, Madonna University will be offering two continuing education classes in WordPerfect 5.1.

Each course meets from 9 a.m. to noon and individually costs \$175 for 6 continuing education units. A reduced rate of \$300 is offered to anyone who registers for both classes at the same time.

WordPerfect 5.1 For Beginners is an introductory seminar designed for people with no experience or minimal experience using computers. Lecture and hands-on opportunities will provide an overview of personal computers and an introduction to working in WordPerfect 5.1. The seminar will meet on Fridays, Sept. 17 and 24.

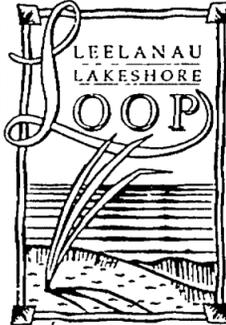
Class will be held Thursdays, Oct. 7 and 14.

For more information or to register, call (313) 591-5188.

ART EXHIBIT: Beginning this fall, Madonna University will host an art exhibit featuring Japanese wood block prints. This 21 day exhibit will start with an opening reception Thursday, September 9, at 5 p.m. in the Library Wing Exhibit Gallery on campus.

The collection, which includes historic and modern Japanese block prints, belongs to Dr. Sheldon and Heather Siegel and will be displayed through Thursday, September 30. The Gallery hours are Monday through Friday, 9 a.m. to 9 p.m.; Saturday and Sunday, 1 to 4 p.m. The showing is open to the public and free of charge.

For more information, please call (313) 591-5187. Madonna University is located at I-96 and Levan Road in Livonia.



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Bitter custody case crosses borders

By JAN JEFFRES
Staff Writer

Monday, Jake Ross Swanner, almost three years old, left his mother, maybe forever, with little more than a change of clothes, a blanket and a teddy bear.

The boy and his parent, Susan Swanner — both former Novi residents — had been in hiding for over a year when she was apprehended by police last week at her brother's Taylor home.

Swanner, 44, is wanted on kidnapping charges in Albemarle, N.C., where her estranged husband, Robert Donald (Don) Swanner has been granted custody of their child.

On Sept. 17, a Wayne County court is scheduled to decide if the Michigan woman will be extradited to North Carolina to stand trial there.

Since Jake's parents' marriage reached the breaking point in the summer of 1992, the toddler has been the focus of an unusually bitter custody battle carried out in two states. It has pitted North Carolina courts against Michigan courts and Oakland County courts against those of Wayne County.

And Jake has been in the center of a hide-and-seek game played for keeps.

Monday afternoon was a day of grieving for Susan Swanner and her parents, Lorraine and Maurice Ripard.

She was denied the chance to say goodbye to her son, who had been placed in two foster homes for the week between Susan Swanner's Aug. 16 arrest and Jake's remand Monday to his father by Wayne County Circuit Court Frances Pitts.

"They know nothing of his likes and dislikes. They never asked me what food he likes, what is routine he is used to. They (the caseworker) said they had a hard time controlling him, he didn't want to eat. He was restless, he kept waking up and calling for me," she said.

Susan Swanner has also been denied any visitation rights with the child.

Since her release from jail last week, she has moved back into her parents' Applegate condominium.

Susan Swanner and her father say they are shocked at how quickly the Wayne County court system disposed of the child's future, when days earlier, Oakland County Circuit Court Judge Fred Mester had granted physical custody of Jake to his mother and unsupervised visitation to his father on August 19.

A Wayne County referee ruled on August 20 that that Jake would go back to his father; this was the decision upheld in the Wayne County

Circuit Court.

"Before we had some hope we could see him, she could see him. I seriously think I'll never see my grandson again," Ripard said.

Jake, an only child, was born October 31, 1990 in North Carolina. His mother, who was 41 when she had the baby after a series of miscarriages, says that from the beginning she was Jake's primary care-giver.

In March 1992, the couple decided to move up north, planning to temporarily stay in the Ripard's home.

By June, according to an October 1992 letter Susan Swanner sent to a North Carolina judge, her husband said he was tired of living in Michigan and wanted a divorce and full custody of the child. He refused marriage counseling, Susan Swanner said.

The war began in full force when the six foot tall Don Swanner walked into the Ripard's condominium on July 1, 1992 and snatched Jake from the arms of his protesting five foot tall grandmother. At the time, the baby's mother was at work.

On July 2, 1992 Mester granted temporary custody of Jake to his mother, but the father left the state before the papers could be served.

For 48 hours, Susan Swanner was unsure of her child's whereabouts. Jake remained in his father's hands for 12 days.

She then flew down to North Carolina, where the Stanly County Sheriff's Department refused to serve the Oakland County judge's papers on Don Swanner.

Michigan and North Carolina are both signatories to the federal Uniform Child Custody Jurisdiction Act, which calls for cooperation between

states in these matters.

"Our own orders mean nothing in North Carolina because the civil war is still going on down there," Ripard said.

The Stanly County sheriff's department told Susan Swanner they could not serve her husband with the Michigan order because it was not addressed specifically to the department.

On July 13, Susan Swanner said she signed a North Carolina joint custody agreement "under duress" because it was the only way she could see the baby. She agreed to find a home in that state and trade the child off on a weekly basis with her husband.

But that never happened happened. Susan Swanner says that following the advice of her Michigan lawyer, on August 1, 1992 she took Jake back up north to continue the legal proceedings in Oakland County and went into hiding for what she thought would be several weeks. Instead, she was a fugitive for over a year.

"My attorney told me to bring the baby up here no matter what the costs," she said.

"If I had known what I know now, I would have forced trying to get permanent custody down there, but I felt as a Northerner I wouldn't get it or I would be forced to live down there."

Susan Swanner added that she wanted to keep her full-time job and health insurance in Michigan and that she felt the northern state offered more opportunities for Jake.

Ripard said he encouraged his daughter to return to Michigan.

"I was in his (the attorney's) office

when he was talking to her. He said 'you tell your daughter she's got to bring that baby back here.' I regret saying to her, 'Sue, if you ever had any guts in your life, bring that baby here.' She's a timid soul," Ripard said.

"I've lost a grandson. Now I'm going to lose a daughter. They want to put her in jail for five years."

On Sept. 15, 1992, in North Carolina, Don Swanner was given exclusive custody of Jake. Prior to that, there were several custodial hearings, but Susan Swanner says she and her attorney were never notified of them.

Don Swanner kicked off a flyer campaign in Novi, circulating Susan's picture with a \$500 reward for notification of her whereabouts.

Meanwhile, the custody case dragged on in the Oakland County Court system. As part of the proceedings, Susan Swanner's family paid out \$1,500 to have several members evaluated by a psychiatrist.

North Carolina has not required psychological testing in its custody proceedings, according to Ripard.

He says he has drained his retirement savings and the family has chipped in to pay the over \$100,000 in expenses related to the custody case.

During all the court battles, Susan Swanner was never permitted to testify. It was always lawyers talking to lawyers, she says.

Susan Swanner's new attorney has filed an appeal with the Michigan Court of Appeals hoping to overturn the Wayne County decision. But with Jake gone, the appeal is meaningless, Ripard says.

SEEING IS BELIEVING.

JUNE 1, 1993

Dr. David Smith
11615 South Hartel Road
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Chief sets cost of diesel spill at \$106,000

Continued from Page 1

3,000 gallons of fuel up to the ground.

Rosselle said prison officials first learned of the leak around 5:30 p.m. after inmates at the prison complained about the stench and fumes coming from the storm system that travels across the prison property. But an unhappy Rosselle said the fire department wasn't called to the scene until 8:46 p.m.

Rosselle said his troops worked at the scene until almost 3 a.m. to cap the leak and clean out the trenches.

The chief said the department's main concern was that the fuel had followed the trenches into the drains that empty into the township's storm system and then on to the Johnson drain via Five Mile.

"Our guys pulled together and did a real nice job of stopping the leak," Rosselle said. They were really a bunch of troopers, they hung in there.

"One guy even took a bath in it," he said.

Rosselle guessed that 3,000 gallons had leaked out of the tank he figured stored 4,000-4,500 gallons of

fuel. The chief said he reached that conclusion when he discovered that the tank had less than 15 inches of fuel left inside.

"The last stick reading in the tank showed there was only 15 inches of fuel left," Rosselle said. "That means 33 inches of fuel is missing. The heaviest part of the tank is missing—15 inches is nothing."

Officials from the Department of Natural Resources Inland Waters and Pollution Control joined firefighters at the scene to help with the fuel spill.

There, DNR officials used their

equipment to siphon up the oil and haul out some of the contaminated soil. Rosselle said since the spill, DNR officials have been testing soil in the adjacent creek bed and swamp to see how far downstream the spill traveled.

Now, a little over a week later, Rosselle said he and DNR officials are still examining the scene to determine the extent of the damage and to cleanse the soil.

"I've been back there six or seven times to see how the clean up is going," he said. "It was an accident that never should have happened and one

that we should have been notified about sooner."

The chief said he is still piecing together parts of the story to find out the particulars of what happened. He said prison officials have been more cooperative with firefighters now than they have ever been with the department before.

But still, the chief says he has yet to find out the name of the contractor who allegedly severed the lines.

"We've worked with the prison people and they have been very help-

ful and cooperative. That is how I found out as much as I know now ab-

out the incident. I haven't talked with the contractor yet because no one over there could tell me his name."

Scott Correctional is a women's prison run by the state of Michigan. It has six, two-floor housing units containing 730 beds.

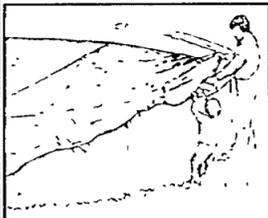
Minimum, medium, and close security prisoners are incarcerated there. There is no maximum security women's prison in the state.

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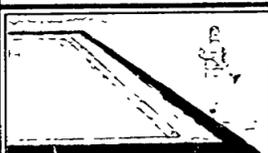
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Above Ground*

POOL SIZE	REG. COST	SALE
16'	\$56	\$42
18'	62	47
24'	100	75
24'x16'	84	63
32'x16'	104	78



Below Ground*

POOL SIZE	REG. COST	SALE
32'x16'	\$110	\$83
36'x18'	140	105
40'x20'	170	128

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The Northville Record

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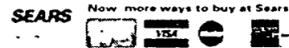
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TWIN BOX #74003	89 ⁹⁹	80 ⁹⁹
TWIN MATT. WITH BOARD #74200	\$129 ⁹⁹	\$116 ⁹⁹
FULL SET #74614	\$299 ⁹⁹	\$269 ⁹⁹
FULL MATTRESS #74304	\$149 ⁹⁹	\$134 ⁹⁹
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Queen for a Weekend

The Northville Victorian Festival is looking for a local woman to play Queen Victoria for the weekend of the fourth annual festival, September 17-19.

Organizers ask that the queen be at least 18 years-old, provide her own costume and circulate during the festival, playing-up the role as much as possible. As a thank-you, the festival committee will give the queen a free ticket to the Victorian Ball on September 18.

The winner will be chosen by a drawing

Please answer the following questions:

Name _____ Age _____

Address _____

Daytime phone _____ Evening phone _____

Why do you want to play Queen Victoria? _____

What do you know about Queen Victoria and her reign? _____

Mail, fax or drop off entries marked "Queen for a Weekend" to the Northville Record, 104 W. Main Street, Northville, MI 48167 (fax 349-1050).

Entries must be received by 4 p.m., Friday, September 10.

CALL US! 349-1700

Feel free to call us with any news tips.

The Northville Record

Novi man threatens to sue police for violating his rights

By CRISTINA FERRIER
Staff Writer

A Novi man says he's fighting mad about the way police treated him July 30 when they arrested him for disturbing the peace.

David James, who lives on Duana Street in Novi's north end, said he plans to file a civil suit against the department because he believes his rights were violated when five officers allegedly "jumped" him from behind and hauled him off to jail. He said officers failed to tell him why he was being arrested, failed to read him his Miranda rights, and never allowed him to make a phone call.

But police officers say that James was intoxicated and combative, and continued to disturb the peace after he was asked to quiet down. Further, according to Novi Police Officer Matt Conquest, James refused to give officers ID when it was requested and actually told them to "go ahead and arrest me, but you'll have to use force."

Novi Police Chief Doug Shaeffer said that officers are required to read the Miranda rights only before questioning about a crime begins.

In addition, he pointed out, it is not necessary to charge someone with a crime at the time of arrest, if officers can show just cause for the arrest.

The jail cells in the Novi police department are equipped with telephones that automatically reverse the charges so, Shaeffer added, James would have had access to a telephone.

James said he was kept in a room rather than a cell. However, police records indicate he was lodged in Cell Number 3.

About the only fact of the incident that James and police agree on is that James and two other people were playing instruments in his garage. James was playing the drums. A neighbor called police to complain about the noise.

James said he and the neighbor have been feuding ever since the neighbor moved in. The neighbor told police that the music woke up her baby, who has a heart condition.

James' attorney, Jerry Watson, would not comment on the case.

The police incident report states that James was intoxicated, but there is no record of any breathalyzer

or blood-alcohol tests being performed that night.

James denies that he was intoxicated at the time of the incident. He says he had two beers.

James also denies telling police to arrest him. He says he and his friends stopped playing instruments in his garage as soon as they noticed an officer standing in the doorway.

"I looked up and saw him standing there smiling and tapping his foot," James said. "He told us there'd been a complaint about the noise."

"I turned to my buddy and said 'This is a bunch of bulls---,'" he said.

According to James' side of the story, the officer asked him if he was getting belligerent and walked toward his car. James said he asked the officer, "What are you going to do, arrest me?" and the officer didn't respond.

According to Officer Conquest, when he told the people in the garage about the noise complaint, James loudly yelled, "This is bulls---." He said he asked James to stop playing and James stood up from the drum set and again yelled, "This is bulls---," then punched a nearby beer can and knocked it to the floor.

Conquest said he told James that, if he didn't stop, he would be ticketed. He alleges that James responded by saying, "Well, then you will have to write me a ticket because this is bulls---. It's only 10 o'clock."

Conquest states that, at that point, he "observed James becoming hostile" and he asked him for his license. He says that, when James allegedly refused, he warned James that he would be arrested if he didn't cooperate. Conquest said that he was outside with the other officers, and was "explaining the situation" when James came out of the garage and into the street. He said he again asked James for his license so he could write up an ordinance violation for the loud music. Conquest alleges that James said, "No, go ahead and arrest me." He then allegedly tried to push Conquest aside and go into the house.

James says that he never told Conquest to write him a ticket, never told him to arrest him, and was never asked for ID. He says that he remained in the garage as Conquest went out to his car to call for backup. He said he was walking away to get

another beer when he was suddenly "jumped" from behind by four Novi officers and a Wixom officer.

"They came up behind and jumped me. I kept saying 'I'm not resisting arrest,'" but the officers forced him to the ground and handcuffed him. James' face was cut in several places. He believes it happened when an officer forced his face onto the ground.

James' wife, Sharon, said she went outside as the arrest was taking place and asked the officers what they were doing.

"I went out there when they had him on the ground," she said. "I was yelling, 'What are you doing to my husband?' And a cop said, 'Get away from the car or we'll arrest you, too.'"

She said officers told her at that time that he was being arrested for playing loud music and resisting arrest. However, David James said, he did not know why he was being arrested.

James' wife and son both said they heard James telling police he was not resisting arrest. James' son took pictures during the arrest and says that an officer told him to stop and to put the camera away.

Conquest said that James pulled his arms close to his body to prevent being handcuffed and kept pulling away from the officers in a violent manner.

"At no time was James struck by the officers," Conquest said. "The only defensive technique used was a pressure point that proved to be somewhat ineffective as James still resisted."

James said he was never booked once he arrived at the Novi police station. He said officers "grabbed me by the ankles and dragged me into a cell. They took away my shoes, took away my wallet, and went through my wallet." He said that, at this point, he still did not know why he was under arrest.

Police say they were unable to book James because he was uncooperative.

A preliminary examination date for the criminal charges against James has been set for Sept. 7 in Walled Lake 52nd District Court before Judge Brian MacKenzie.

James said he intends to fight the criminal charges all the way and may request a jury trial.

NOTICE — CITY OF NOVI REQUEST FOR BIDS — OFFICE SUPPLIES

The City of Novi will receive sealed bids for Office Supplies according to the specifications of the City of Novi.

Bids will be received until 3:00 p.m. prevailing eastern time, Wednesday, September 29, 1993, at which time proposals will be opened and read. Bids shall be addressed as follows:

CITY OF NOVI
CAROL J. KALINOVIK, PURCHASING DIRECTOR
45175 W. Ten Mile Rd
Novi, MI 48375-3024

All bids must be signed by a legally authorized agent of the bidding firm. ENVELOPES MUST BE PLAINLY MARKED, "OFFICE SUPPLIES" AND MUST BEAR THE NAME OF THE BIDDER.

The City reserves the right to accept any or all alternative proposals and award the contract to other than the lowest bidder, to waive any irregularities or informalities or both, to reject any or all proposals, and in general to make the award of the contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

Notice Dated August 24, 1993

CAROL J. KALINOVIK,
PURCHASING DIRECTOR
347-0446

(8-26-93 NR, NN)

DRIVE SAFELY

CHARTER TOWNSHIP OF NORTHVILLE BOARD OF TRUSTEES — PUBLIC HEARING SYNOPSIS

Date: Thursday, August 12, 1993
Time: 6:30 p.m. As Soon After the Public Hearing of 6:30 as Possible.
Place: 41600 Six Mile Road

1. Call to Order: Supervisor Baja called the meeting to order at 6:45 p.m.
2. Roll Call: Present: Karen Baja, Supervisor, Sue A. Hillebrand, Clerk, Rick Engelland, Treasurer, Mark Abbo, Trustee, Gini Britton, Trustee, Russell Fogg, Trustee, Barbara Strong O'Brien, Trustee. Also Present: Approximately 10 visitors.
3. Dissolving of Water and Sewer Commission. Public comments and questions were responded to.
4. Adjournment. Moved and supported to close the public hearing. Motion carried. Public hearing closed at 7:05 p.m. THIS IS A SYNOPSIS. A TRUE AND COMPLETE COPY MAY BE OBTAINED AT THE Northville Township Clerk's Office, 41600 Six Mile Road, Northville, Michigan 48167.

SUE A. HILLEBRAND,
CLERK

CHARTER TOWNSHIP OF NORTHVILLE BOARD OF TRUSTEES — PUBLIC HEARING SYNOPSIS

Date: Thursday, August 12, 1993
Time: 6:30 p.m. As Soon After the Special Meeting as Possible.
Place: 41600 Six Mile Road

1. Call to Order: Supervisor Baja called the meeting to order at 6:40 p.m.
2. Roll Call: Present: Karen Baja, Supervisor, Sue A. Hillebrand, Clerk, Rick Engelland, Treasurer, Mark Abbo, Trustee, Gini Britton, Trustee, Russell Fogg, Trustee, Barbara Strong O'Brien, Trustee. Also Present: Approximately 10 visitors.
3. Truth in Taxation. Questions were responded to regarding the results of Truth in Taxation.
4. Adjournment. Moved and supported to adjourn the public hearing. Motion carried. Meeting adjourned at 6:45 p.m. THIS IS A SYNOPSIS. A TRUE AND COMPLETE COPY MAY BE OBTAINED AT THE Northville Township Clerk's Office, 41600 Six Mile Road, Northville, Michigan 48167.

SUE A. HILLEBRAND,
CLERK

CHARTER TOWNSHIP OF NORTHVILLE BOARD OF TRUSTEES — PUBLIC HEARING SYNOPSIS

Date: Thursday, August 12, 1993
Time: 6:00 p.m.
Place: 41600 Six Mile Road

1. Call to Order: Supervisor Baja called the public hearing to order at 6 p.m.
2. Roll Call: Present: Karen Baja, Supervisor, Sue A. Hillebrand, Clerk, Rick Engelland, Treasurer, Mark Abbo, Trustee, Gini Britton, Trustee, Russell Fogg, Trustee, Barbara Strong O'Brien, Trustee. Also Present: Mr. Abe Munfah, Township Engineer and approximately 25 visitors.
3. Public Hearing on Gerald Avenue. Mr. Abe Munfah, Township Engineer outlined the area involved in the district. Questions were answered.
4. Adjournment. Moved and supported to close the public hearing on Gerald Avenue. Motion carried. Meeting adjourned at 6:35 p.m. THIS IS A SYNOPSIS. A TRUE AND COMPLETE COPY MAY BE OBTAINED AT THE Northville Township Clerk's Office, 41600 Six Mile Road, Northville, Michigan 48167.

SUE A. HILLEBRAND,
CLERK

CHARTER TOWNSHIP OF NORTHVILLE BOARD OF TRUSTEES — SPECIAL MEETING SYNOPSIS

Date: Thursday, August 12, 1993
Time: 6:30 p.m.
Place: 41600 Six Mile Road

1. Call to Order: Supervisor Baja called the public hearing to order at 6:35 p.m.
2. Roll Call: Present: Karen Baja, Supervisor, Sue A. Hillebrand, Clerk, Rick Engelland, Treasurer, Mark Abbo, Trustee, Gini Britton, Trustee, Russell Fogg, Trustee, Barbara Strong O'Brien, Trustee. Also Present: Approximately 20 visitors.
3. Adoption of Truth in Taxation Resolution. Moved and supported to adopt resolution 93-162 regarding Truth in Taxation. Roll Call Vote. Motion carried.
4. Adjournment. Moved and supported to adjourn this special meeting. Motion carried. Meeting adjourned at 6:40 p.m. THIS IS A SYNOPSIS. A TRUE AND COMPLETE COPY MAY BE OBTAINED AT THE Northville Township Clerk's Office, 41600 Six Mile Road, Northville, Michigan 48167.

SUE A. HILLEBRAND,
CLERK

Monthly Allergy Tip



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SNEEZING? WHEEZING?
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HAVE YOU READ...

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Join a Book Discussion in the Espresso Bar
Thursday, September 16, 7 p.m. (Sign Up for Seating)

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Transportation routes for elementary students

● Amerman Elementary
 Bus C
 8:19 a.m. — Leave transportation center
 8:25 — Cottisford and Brookwood
 8:28 — Cottisford and Chedworth
 8:31 — 43534 Cottisford
 8:36 — White Pines and Midway
 8:43 — Arrive at Amerman
 8:55 — Arrive at Our Lady of Victory (morning only)

Bus H
 8:25 a.m. — Leave transportation center
 8:30 — 45034 Roundview
 8:33 — Roundview Circle west
 8:40 — Arrive at Amerman
 8:55 — Arrive at Northville Christian

Bus K
 8:25 a.m. — Leave transportation center
 8:30 — Courtview Trail north at circle
 8:33 — 45203 Courtview Trail
 8:40 — Arrive at Amerman
 8:49 — Arrive at St. Paul's.
 8:55 — Arrive at William Allan Academy

● Moraine Elementary School
 Bus B
 8:08 a.m. — Leave transportation center
 8:11 a.m. — 46644 Nine Mile Road
 8:12 — 47201 Nine Mile
 8:13 — 47965 Nine Mile
 8:13 — 48185 Nine Mile
 8:13 — 48320 Nine Mile
 8:14 — 48449 Nine Mile
 8:15 — 48600 Nine Mile

8:15 — 48689 Nine Mile
 8:16 — 48772 Nine Mile
 8:16 — 49075 Nine Mile
 8:17 — 49650 Nine Mile
 8:17 — 49750 Nine Mile
 8:18 — 49800 Nine Mile
 8:19 — 49901 Nine Mile
 8:20 — 50345 Nine Mile
 8:21 — 50700 Nine Mile
 8:21 — 50905 Nine Mile
 8:22 — Nine Mile and Simcheck
 8:22 — 52260 Nine Mile
 8:22 — 52300 Nine Mile
 8:24 — 21830 Chubb Road
 8:25 — 21520 Chubb
 8:25 — 21170 Chubb
 8:26 — 51825 Eight Mile Road
 8:29 — 20921 Napier Road
 8:29 — 20991 Napier
 8:30 — 22125 Napier
 8:32 — 23111 Napier
 8:40 — Arrive at Moraine
 8:48 — Leave Moraine
 8:53 — Arrive at St. Paul's

Bus G
 8:28 a.m. — Leave transportation center
 8:30 — Bertram and Violet
 8:31 — Bertram and White Pines
 8:33 — 22713 Chesire Court
 8:34 — 45639 White Pines Drive
 8:35 — White Pines and Randall
 8:35 — White Pines and Foxmoor
 8:36 — 22691 Foxmoor Drive
 8:39 — 23095 Beck Road
 8:40 — 23055 Beck
 8:41 — 22955 Beck
 8:43 — Arrive at Moraine
 8:52 — Arrive at William Allan Academy

Bus J
 8:08 a.m. — Leave transportation center
 8:14 — 51000 Eight Mile Road
 8:16 — 9825 Napier Road
 8:18 — 51630 Eight Mile
 8:25 — 22125 Garfield Road
 8:25 — 22033 Garfield
 8:26 — 22000 Garfield
 8:27 — 21880 Garfield
 8:29 — Eight Mile Road and Westview
 8:34 — Sheffield and Daleview
 8:35 — 46211 Galway
 8:36 — Galway and Carlisle
 8:37 — Galway and Lancaster
 8:38 — 22252 Worcester
 8:43 — Arrive at Moraine
 8:48 — Arrive at Amerman with ALPS students
 8:52 — Arrive at Our Lady of Victory

● Silver Springs Elementary
 Bus D
 8:20 a.m. — Leave transportation center
 8:25 — Sheldon and Thornapple (top of hill before Thornapple)
 8:26 — Sheldon and Cherry Ridge
 8:36 — Seven Mile Road and Meadowbrook
 8:37 — Seven Mile and Pierson
 8:38 — Stoneleigh and Smock
 8:39 — Stoneleigh and Maxwell
 8:43 — Arrive at Silver Springs
 8:55 — Arrive at William Allan Academy (afternoon bus F at Academy take students to Our Lady of Victory who then get on bus I to go to Silver Springs)

Bus I
 8:26 a.m. — Leave transportation center
 8:31 — Wing and Wing Court
 8:32 — 222 Fairbrook
 8:33 — Fairbrook and Fairbrook
 8:34 — Fairbrook and First
 8:35 — Fairbrook and Eaton
 8:36 — Orchard and Scott
 8:36 — Orchard and Spring
 8:38 — Orchard and Thayer
 8:39 — 629 W. Main St.
 8:39 — West Main and Rogers
 8:42 — Cady and First
 8:47 — Arrive at Silver Springs
 9:00 — Arrive at Our Lady of Victory

Bus M
 8 a.m. — Leave transportation center
 8:07 — 9330 Napier Road
 8:08 — 9220 Napier
 8:10 — 8660 Napier
 8:13 — 50900 Six Mile Road
 8:16 — 17373 Ridge Road
 8:16 — 17421 Ridge
 8:17 — Ridge and Ridge Court
 8:18 — 18545 Ridge Road
 8:19 — 18830 Ridge
 8:20 — 18909 Ridge
 8:23 — Blue Heron Drive, north entrance
 8:25 — 17961 Beck Road
 8:26 — Red Oak and Tall Pines
 8:27 — 17373 Rolling Woods
 8:28 — 17481 Rolling Woods
 8:29 — 17708 Rolling Woods
 8:30 — Red Oak and Rolling Woods
 8:31 — 46950 Six Mile Road

8:32 — 17740 Beck
 8:33 — Beck and Curtis
 8:35 — Edendery and Laraugh
 8:44 — Arrive at Silver Springs
 8:55 — Arrive at St. Paul's

Bus N
 8:10 a.m. — Leave transportation center
 8:15 — 46330 Seven Mile Road
 8:16 — 46800 Seven Mile
 8:16 — 46920 Seven Mile
 8:18 — 50504 Seven Mile
 8:19 — 51390 Seven Mile
 8:21 — 10489 Seven Mile
 8:21 — 10868 Seven Mile
 8:23 — 10710 Seven Mile
 8:24 — 10336 Seven Mile
 8:25 — 51305 Seven Mile
 8:25 — 51275 Seven Mile
 8:26 — 51251 Seven Mile
 8:27 — 49349 Seven Mile
 8:27 — 49209 Seven Mile
 8:28 — 48907 Seven Mile
 8:28 — 48565 Seven Mile
 8:30 — 47199 Seven Mile
 8:30 — 47165 Seven Mile
 8:30 — 47085 Seven Mile
 8:31 — 46811 Seven Mile
 8:32 — 19000 Valencia
 8:33 — Valencia and Pickford
 8:34 — Pickford and Pinebrook
 8:34 — Pickford and Edendery
 8:36 — 45801 Seven Mile
 8:37 — 525 Fairbrook Apartments
 8:43 — Arrive at Silver Springs
 8:50 — Leave Silver Springs
 8:55 — Arrive at Northville Christian

center
 8:23 — 19450 Beck Road
 8:24 — 19600 Beck
 8:26 — 47353 W. Main
 8:27 — 47121 W. Main
 8:28 — West Main and West Hill
 8:29 — 46551 W. Main
 8:29 — 46333 W. Main
 8:29 — 46301 W. Main
 8:32 — 855 W. Main
 8:34 — Clement and Norton
 8:34 — Clement and Neeson
 8:35 — Clement and Sunset
 8:35 — Clement and Fredrick
 8:38 — Griswold and Cady
 8:40 — Griswold and Pennell
 8:44 — Arrive at Silver Springs
 8:50 — Leave Silver Springs
 8:55 — Arrive at Amerman with ALPS students

● Winchester area shuttle
 Bus E
 8:35 a.m. — Leave Meads Mill
 8:41 — Arrive at Winchester
 8:43 — Leave Winchester
 8:46 — Arrive at Amerman with ALPS students, right on Eight Mile Road, left into
 8:55 — William Allan Academy

Bus F
 8:26 a.m. — Leave Meads Mill
 8:34 — Edw. Hines Drive and Reservoir
 8:36 — 15850 Northville Road
 8:36 — 15926 Northville
 8:37 — Northville Road and Mill
 8:44 — Arrive at Winchester
 8:48 — Arrive at Northville Christian School
 8:55 — Arrive at Our Lady of Victory

Board OKs four budget priorities

Continued from Page 1

tants (\$184,320) would be considered priority two or three status. Funding for those positions would be determined at a later date in the fall or at the beginning of the second semester.

There was some confusion among board members when audience member Steve Lloyd asked the board if the \$900,000 included the \$250,000 the board had set aside during the millage campaign.

Rezmierski said the \$900,000 figure included new revenue only. "Then is the \$250,000 real or false?" Lloyd asked. "If it's real, where has it been allocated?"

"In fund balance," some of the board members replied in unison. Lloyd then questioned if the fund balance would show a net increase of \$450,000, with the proposed \$200,000 set aside from the anticipated \$900,000.

"I don't mean to push the issue, but you told the community where the savings would be," Lloyd said. "I think you should also address the question as to where it went."

Board secretary Glenna Davis said if the board doesn't have to spend the \$250,000, which was generated through cost-savings projects, the money would be realized in the fund equity in 1994.

Board President Robert McMahon

said he felt the process the board followed in establishing the priorities was another example of its responsibility to the community. A public hearing was held on the topic July 8, a phone-in was scheduled July 12 and over 200 pieces of communication were sent to the district by residents expressing their views.

"We appreciate all the input we received," McMahon said.

Vice-president Jean Hansen reminded the audience of four that the priorities selected by the board were items that needed to be approved before school started.

"This is the best game plan," Rezmierski said. "... It focuses on the students and quality."

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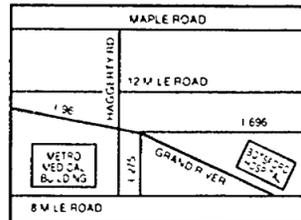
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City to examine facts behind senior housing prior to grant request

By RANDY COBLE
Staff Writer

The Novi City Council has decided there's wisdom in the saying "be prepared."

City officials want to get a jump on examining issues related to senior housing in Novi and get the facts before next year, when they'll decide whether or not to apply for a federal grant for it.

Council members in June rejected, 4-3, a Parks and Recreation Department request to allow Cooperative Services, a non-profit firm which specializes in developing senior housing, to apply for just such a \$5 million grant.

The money would come from the U.S. Department of Housing and Urban Development (HUD), and if approved would pay for an 80-unit senior housing complex to sit just south of Novi High School on Taft Road.

Senior housing there is an idea many have kicked around for years. Community activists Ruby and Iva Fuerst gave the land to the city in their wills, specifying that a senior housing center should be built there. The sisters also left money to develop senior housing there if other funds were not available.

Many in Novi have made affordable senior housing an issue in recent years, pointing to statistics that indicate the need for it. According to the 1990 U.S. census, Novi has about 8,000 residents age 55 or older.

If the city's population reflects the national trend of about 10 percent of those 55 and older living at or below the poverty line, some 750-800 Novi seniors could be eligible for space in a federally-subsidized housing complex. Some estimate the figure is even higher.

The application deadline for this year's grant monies expired July 8. The city can apply next year if the council wishes.

Before then, Council Members Nancy Cassis and Tim Pope said in an Aug. 11 letter to the council, the city should examine a range of legal and financial issues related to senior housing in Novi.

The two offered a list of suggested items for officials to research in the letter. The full council voted 7-0 at its Aug. 16 meeting to have city staffers follow through on most of them.

In their letter, Pope and Cassis said that their suggestions of issues to consider were just that: suggestions. Having city officials research the issues they brought up, both stressed, did not mean that the council — or even the letter's authors — endorsed them. A couple of the items the letter suggested were deleted at the council's request because they were "premature."

The point, Pope said, was to see what issues the city may face in dealing with senior housing and in particular the Cooperative Services proposal.

"This will allow all this information to come back to us, so we can get to work," Pope said.

Those voting against the June application request said that they could not vote for a plan with such far-reaching implications when they hadn't had time to fully examine it.

The letter calls first for city officials to take a closer look at the Cooperative Services plan. The proposal asks the city to waive all fees for the project (such as for building permits), donate the land for the complex and waive all zoning requirements for it.

The letter asks Finance Director Les Gibson to review the proposal and for Parks and Recreation staffers to arrange for tours of housing facilities similar to the one proposed.

Gibson, the letter continues, should see if the city should require competitive bidding in any sale of city property for senior housing. The city's charter requires competitive

bidding in the sale of city land unless the finance director decides there would be no advantage in it.

If Gibson did find an advantage, the letter continues, then City Manager Edward Kriewall should prepare a bid package on the land for the council's final approval. City officials should also have the land in question appraised for its market value, the letter suggests.

City Attorney David Fried, it continues, should prepare or review option agreements for a senior housing plan with Cooperative Services after Gibson makes a decision. Fried should also report on state laws that authorize tax payments by the state for such federally tax-exempt non-profit corporations.

The letter then asks Kriewall to estimate the costs to the city of waiving all fees as the firm requests. Fried, meanwhile, the letter suggests, should see if the city has the power to waive fees for water taps. Kriewall, it says, should see if taps would be indeed be available for the project, given the existing water moratorium in Novi.

Cooperative Services' proposal also asks the city to provide a van for a transportation program. The letter asked that Kriewall research how much that would cost and request Cooperative Services to provide federal guidelines used in considering the applications for the complex and the company's own policies.

Fried, the letter continues, should also update the council about what funds the Fuerst will may contain for senior housing and any restrictions involved.

One of those, the letter continues, should be checked out with the Novi Community School District. Kriewall, it says, should ask the board of education how much money it may receive a year for scholarships under the terms of the sisters' wills, and the board's policy for distributing it.

If the terms of the will allow the city to have the monies, the letter continues, Kriewall should prepare a report suggesting how to spend it.

Another task the letter suggests Kriewall perform is to provide the council with an overview of the public and private alternatives the city has considered in senior housing. The letter encourages city officials to explore other private sector options that might be out there.

The letter then asks City Clerk Geraldine Stupp to provide the council with the language of a 1989 special election regarding senior housing and the results of it.

"Our purpose in offering this approach is to encourage City Council and administration to pursue positive steps fostering development of affordable senior housing consistent with council's commitment and that of our senior housing committee," the letter concludes.

Pope and Cassis added that they'd like to see all of the suggestions fully considered within six months.

Council members seemed receptive to most of the suggestions in the letter. Some urged that Novi hunt harder for private sector solutions, while others strongly supported the efforts to obtain the HUD grants.

Cassis said that the key issues in any proposal the council may consider are the location of the complex and whether it would be affordable to seniors. She suggested holding a series of public hearings or forums to garner resident input.

Council Member Joseph Toth said that he wanted to make sure that any proposal the city adopted guaranteed a certain percentage of the units be set aside for Novi residents. HUD's grant would not allow the city to restrict the complex solely for the use of city residents.

Whether any formal senior housing proposal for Novi wins approval, or what shape it might take, however, remains to be seen.



Photos by JON FREILICH



Antique elegance

Delicacy and beauty were everywhere in evidence at the Biscuits and Bustles Victorian fashion show and sale Sunday in Main Centre. Patrons had an opportunity to purchase articles of clothing to wear to the Victorian Festival, set for Sept. 17-19. Above, JoMarie Soszynski tends to the Victorian jewelry table, while Helene Marcucci, left, helps tie an apron on Amy Particisio. Those who missed out will have the chance to buy Victorian-style hats and dresses at a fund-raising function for the Odyssey of the Mind student group. OM will hold open houses from noon to 8 p.m. Wednesday, Sept. 8, from 10 a.m. to 5 p.m. Saturday, Sept. 11, and from noon to 8 p.m. Monday, Sept. 13. For information, call 380-6986 or 348-8335.

THE LAW AND YOU

by Richard J. Corriveau & Mary Ann Mercieca
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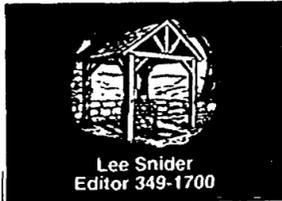
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RECORD OPINION

16A
THURSDAY
August 26, 1993

Our Opinion

Policy meets legal test, but can be abused

School district watchdog Bob Bernard appears to be at it again. Just days after announcing he would drop a lawsuit against the Northville School District for non-compliance with a Freedom of Information Act request, the curmudgeon is hinting at taking district representatives to court over their new policy of charging for public documents.



Education

We think that Bernard, though sometimes crude and imprecise, generally performs a useful function in keeping school officials on their toes. He's a thorn in their side and his suspicions are sometimes unfounded, but he's got them looking over their shoulders, and that's not all bad. This time, however, we believe he would do well to back off.

Largely in response to Bernard's endless FOIA requests, the board of education approved a system for assessing fees when requests for public documents are made. The policy establishes a complex schedule for charging people who ask for school district records. The Michigan Freedom of Information Act allows public bodies to charge for "reasonable costs," and the school district's policy follows the provisions of the FOIA closely.

Bernard's problem is with that aspect of the policy that allows the district to charge people not only when they want copies of documents, but also in certain instances when they walk into the district's administrative offices and ask to look at — and return — the originals. He believes this may violate a section of the FOIA which states:

"A fee shall not be charged for the cost of search, examination, review and the deletion and separation of exempt from nonexempt information as provided in section 14 unless failure to charge a fee would result in unreasonably high costs to the public body because of the nature of the request in the particular instance, and the public body specifically identifies the nature of these unreasonably high costs."

The school district policy asserts that "unreasonably high costs" shall have been incurred when school personnel need more than 1 hour to prepare documents for perusal. This would appear to be a sensible standard, and one which could be defended in the event of a court challenge. Laws can not cover all potential cases, and always include some degree of ambiguity. It is often left up to the governing bodies to furnish their own definitions, and the board of education seems to have provided a reasonable one here.

Having said that, however, we would hasten to repeat a concern of ours regarding this new policy.

We have a bad feeling that school officials might be positioning themselves to use the new fee schedule to discourage people from making requests for documents that are in the public domain. This would be a mistake that would unfairly punish not just Bob Bernard, but anyone who wants information about how the schools are run.

There can be no justification for trying to avoid filling the legitimate requests of taxpaying individuals wanting to find out how their tax dollars are being spent. People who pay the bills have a right to know where their money is going.

Our hope is that one day all public officials will come to realize that people who scrutinize public decisions should be treated not as trouble makers meddling into affairs that are none of their business, but as responsible citizens exercising their rights in a participatory democracy.

Some just like to think, talk



Lee Snider

Career letter writers. There's at least one in every community.

It seems like whenever they get a thought that's more elevated than how to spend their Saturday morning, they sit down at the terminal or take pen in hand. Whether it's to a product manufacturer, the president of the United States or, alas, the local newspaper, they write. There seems to be no end to the flow of paper they generate.

Those of us in the newspaper business, hurried types who work under constant deadline pressures, tend to regard them as nuisances who have nothing better to do with their lives. Sometimes that's the case, sometimes not. Sometimes they're just folks who have a lot to say.

This area's letter writer is a man named Alfred Galli, a 40-year resident of Northville Township. Fred is a retiree who likes to think about world affairs. We hear from him on such far-reaching topics as Kuwait, Iraq, Somalia and Bosnia. Government stupidity, the failings of George Bush and the abominable human rights record of nations around the world are other favorites. Rarely does he comment on anything close to home. He's 80.

I had spoken to Fred on the phone a few times and found him to be likeable and well informed. Still, I couldn't help but think of him as someone who had too much time on his hands. After all, the Branch Druvidian fiasco down in Texas inspired him to read the entire book of Revelation, the frenzied, symbol-laden biblical finale which describes the anti-christ and the four riders of the Apocalypse.

Anyone who can manage to get through that bizarre language maze, with its flaming palms and its alphas and omegas, has to have nowhere to go while waiting for "The Price is Right" to come on.

But Fred has always been a letter writer, a reader and a thinker, even while he was putting in long days as the director of nursing services at Northville Regional Psychiatric

Hospital.

A self-proclaimed atheist, Fred nonetheless likes to explore issues of faith. He has read the Bible twice, and studied virtually every form of religion, including Zoroastrianism and primitivism.

Opinionated yet open minded, he would take hours out of his work day to argue the meaning of life with a man-of-the-cloth friend of his. Avoiding phone calls and the pleadings of secretaries, he'd close his office door and mix it up with the minister, claiming that faith is fine but must be based on truth.

Before most people had even heard of Vietnam, he wrote to JFK, telling the young president just what a mistake it was for us to get involved in that far-away conflict. He continued his letter barrage with Kennedy's successors, sending anti-war messages to LBJ and Richard Nixon. It's a shame no one listened.

Born in Rome, Italy, in 1913, Fred eventually move with his family to Pennsylvania and became involved in nursing at the suggestion of a friend. It seems that his buddy spent some time in a Catholic hospital in Pittsburgh after getting injured in a mining accident. The nuns took a liking to him and invited him to become a nurse apprentice under their tutelage. The friend urged Fred to do the same.

"He said, 'They give you three meals a day and you get to deal with doctors and nurses.' It sounded great," Fred told me.

Not having anything else to do with himself, he took his friend's advice and went on to earn a masters degree at Wayne State. He spent 16 years as a department head at Northville Regional.

Fluent in Italian, he's kept in touch with family back in the Old Country and has written biographical outlines of many of his relatives. A few years ago, he wrote his autobiography, a 70-page work, on a manual typewriter.

It's easy to dismiss people like Alfred Galli, to write them off as eccentric gadflies. But it's also unwise. Who knows what treasures and pearls of wisdom that autobiography contains?

Lee Snider is editor of The Northville Record.

Bryan Mitchell/Moments



'Gotcha Melisa!'

Northville High School trainer Melisa Martis is captured on film.

Listening is the hardest part



Michael Malott

Sometimes, just listening — truly listening — is the hardest part.

That is something we journalists often do not do very well. We're supposed to. How can we hope to produce accurate, truthful stories unless we are willing to simply sit down sometimes and just listen to what someone has to tell us? Well, we can't.

Still, many reporters say it's their "job to ask the questions," and many take pride in the fact they can "ask the really tough questions." It never seems to dawn on some of them they should be listening to the answers.

That just a part of human nature, I suppose, and we are all guilty of it at least sometimes, myself included. But I also wonder if the tendency to ask questions without listening to the answers is exacerbated these days by the pace the electronic media sets. In the age of the 15- and 30-second sound bite, many of us have come to see short, simple answers as "direct" answers and long answers as "evasive," regardless of their content. Many of us seem to have forgotten that long answers can also sometimes be "thoughtful" answers.

Other times, the issues are either too unpleasant or too complex, so we just apply some nifty little label to a school or mode of thought — liberal vs. conservative, gun control vs. the NRA, pro-life vs. pro-choice — and it saves us the time and trouble of having to listen.

I digress. My point here is that there are also some notable exceptions. *Novi News* Staff Writer Jan Jeffers is one. She's not your "typical" reporter. If there is such a thing. She's not the overconfident, abrasive type that seems to be the ste-

reotype of today's journalist. Instead, she's rather mild-mannered. Mostly, she really tries to hear what her sources have to say.

That made all the difference in the world recently on one story that really needed to be told. Jan got the story when most others could not have. And in fact, most others didn't.

Heidi Fernandez, who was the fiancée of the late Thomas Hyde, the 30-year-old Novi man who committed suicide with Dr. Jack Kevorkian's help, called to complain about an article in our paper. She didn't think a physician, who hadn't seen Hyde in weeks, should have said some of things to the press that he did.

When Heidi made that complaint to reporters at other papers, she got a defensive reaction from them. They'd simply gone to the doctor when they could not get a comment from her, they said.

Jan, on the other hand, said she'd be happy to hear whatever Heidi had to say. Heidi must have believed her too, because she invited Jan over for an interview. To date, that is the only interview of any real length she's done with anyone.

What came out of it was not a story based on press conferences or media hype.

Instead, it was just a story of how Hyde, Fernandez and their 2-year-old daughter fought a losing battle against Lou Gerhart's disease. It was about how Hyde didn't want his fiancée to watch him choke to death in front of her and about how he didn't want his daughter to find him dead one day. It was about how their daughter, Carmen, was still searching the apartment looking for him days after he'd ended his life.

It was a story the public needed to hear, and probably one Heidi needed to tell.

She talked. Jan listened.

Michael Malott is the Managing Editor of The Northville Record/*Novi News*.

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The week prior to an election, this newspaper will not accept letters to the editor that open up new issues. Only responses to already published issues will be accepted, with this newspaper being the final arbiter. This policy is an attempt to be fair to all concerned.

Submit letters to: Editor, The Northville Record, 104 W. Main, Northville, MI 48167.

Letters

Engler goes over the voters' heads

To the editor:
This is in response to the article "Vorva's Earful" appearing in the Record on Aug. 19. While I agree with Mr. Ripley's contention that it is irresponsible to eliminate one method of school funding without another source in place, we only need to examine Gov. Engler's and the Legislature's actions in July on the auto insurance bill to see where his administration is going with school finance.

To clarify further, voters rejected the auto insurance proposal (which would give a temporary 16 percent rate cut for six months while insurance companies would be able to place a cap on the amount of medical benefits to be paid on accident injuries). This did not stop the governor and the legislators in passing a duplicate law in July. Gov. Engler's ballot proposals from Nov. '92 and June '93 (which were soundly defeated) will

be his blueprint for a new format for school finance. Unfortunately, we, the taxpayers cannot vote directly on this and will have to wait until November 1994.

Robin Polletta

Support is appreciated

To the editor:

This past weekend I rode in the "Make a Wish" WAM 300 bicycle race.

I would like to thank everyone who sponsored me — my coworkers, my friends, business owners in town and my family.

Thank you all!

Jennifer DeVenny

Schools charge for public records

By MICHELLE HARRISON
Staff Writer

A new Northville school policy governing requests for public records is certain to face a legal challenge, according to school activist Bob Bernard.

Board of education members approved the second reading of the policy Monday night, which will allow the district to charge persons asking for a "public record or series of public records which will take more than one hour in labor time to search, examine, review and delete and separate exempt from non-exempt information."

Such information would be considered to represent an unreasonably high cost to the district.

Labor costs would be computed at the hourly wage of the lowest paid, full-time permanent clerical employee of the district.

Although the policy pretty much mimics the guidelines of the Michigan Freedom of Information Act, Bernard said he questions the legality of the board's decision to charge persons wanting only to inspect, and not receive copies of, public records.

Board of education members deleted the word "copies" from the sentence, "The costs and fees of public records shall be in accordance with the following provisions . . ." after audience member Steve Lloyd questioned whether a person wanting to

inspect a record could be charged a fee.

"If I asked to view documents . . . could it (the costs) apply?" Lloyd asked.

"If you ask for something that takes the secretary more than an hour to dig out," board secretary Glenna Davis responded.

Lloyd also questioned the policy's stance which allows the superintendent sole discretion to furnish records without charge or at a reduced charge if he determines the reduction of the fee is in the public interest.

"Can you define what's in the public interest?" Lloyd asked. Rezmierski gave an example of a

family who has moved from the district and requests copies of their student's records. Those records would be furnished because he feels it's a service the district should provide.

"Conversely, if a family requests a copy of the entire curriculum, which is 1,300 pages, then I think that is beyond the services we want to provide," the superintendent said.

A log will be maintained for the first six months of the policy's adoption to track what, if any, costs are assessed to persons seeking public records.

Bernard, who wouldn't confirm that he'd be the one to legally challenge the new policy, would only say, "I'm the only one who seems to have to file FOIA requests."

Bernard drops complaint against schools

By MICHELLE HARRISON
Staff Writer

School activist Bob Bernard has agreed to drop the court complaint he filed against Northville Public Schools for allegedly failing to respond to a Michigan Freedom of Information Act (FOIA) request.

An error in Bernard's street address on the envelope of the district's response proved to be the cause of the missing letter. Bernard received the letter July 30 after he had already filed a complaint in Wayne County Circuit Court.

FOIA guidelines require a re-

sponse to such requests within five business days beginning the day after the request is received.

Earlier this month, Supt. Leonard Rezmierski said he did respond to Bernard's early July request, asking for a 10-day extension because he was due in Washington, D.C., at the time of the FOIA deadline.

The superintendent maintained the district's response was mailed to Bernard the evening of the July 12 board meeting, three days before the FOIA deadline was set to expire.

Bernard said he received an apology from the school district's attorney on behalf of the district, a \$42

check to cover his filing fee and a court form to fill out to drop the case.

"He recognized it was a simple error," Rezmierski said. "We now believe it's a non-issue."

Bernard said he still isn't satisfied, though, with the district's response to his request. He had asked Rezmierski to show proof of the costs to the district for answering his 11 FOIA requests. Bernard said the final request had no such figures.

"If you're going to throw figures out, you ought to know where those numbers are," Bernard said, referring to Rezmierski's claim that Bernard had cost the district over \$1,000

in FOIA and court costs. "I'll write to him again, but I don't expect any answers."

Since last October, Bernard has made approximately a dozen FOIA requests and has filed three lawsuits. All of the suits have since been settled or dismissed.

Rezmierski said he hopes Bernard will call him instead of submitting the FOIA requests.

"I hope as we enter a new school year we could have more of a direct communication pattern — from anybody — than having to get FOIA requests," the superintendent said.

Pesky bivalves muscle in on Walled Lake

By JAN JEFFRES
Staff Writer

Will the shores of Walled Lake become mussel beach?

Maybe yes. Maybe, no. But a sampling of the lake water taken as part of a summer survey of 32 inland Michigan lakes has found the pesky bivalves here and in one other Oakland County location, Cass Lake.

The project's coordinator, Paul Marangelo said in June that the chances of finding zebra mussels or their larvae in Walled Lake seemed slim, because the lake lacks a public access. Then 17 microscopic zebra mussel larvae showed up in the 600 gallons of Walled Lake water drawn by local volunteers.

"I expected to find none," he said Tuesday.

"That was one of the biggest surprises of the summer for us. It's hard to say with any certainty how they were brought in.

"The density is very, very low."

Six larvae were found in Cass Lake. The highest number of larvae found in a Michigan inland lake was 23 in Wayne County's Belleville Lake.

Unlike in Monroe, where the zebra mussel infestation threatened to clog pipelines bringing the water supply from Lake Erie, Walled Lake water is not used for public consumption.

In a worst case scenario, the zebra mussels, which devour vast volumes of microscopic algae, could decrease the food supply for fish, leading to a possible decline in the lake's game fish population.

In addition, a large wash-up of zebra mussel shells, which are sharp, would wreak havoc with barefooters on formerly sandy beaches, Marangelo said.

"They would be a nuisance, that's for sure," he added.

The Lakes Area Residents Association was expected to address the issue in their meeting Tuesday night (past press-time.)

The theory is that the mussels, which originate in the former Soviet

Union, are brought in on the hulls of boats which have cruised in the infested waters of Lake Erie, Lake St. Clair and the Detroit River.

LARA president Harry Avaglan said the group will request Novi and City of Walled Lake boaters to carefully scrub down their vessels before launching them in Walled Lake.

However, Marangelo doesn't see Walled Lake becoming a major breeding ground for the zebra mussels. The larvae have low survival rates.

But where there's larvae, there's most likely breeding adult zebra mussels, who are about a finger nail's length, he said. One female of the species can deliver one million eggs per year.

"It's not a foregone conclusion that they'll infest the lake. There's not enough evidence to say it will become another Lake Erie. Few examples of inland lakes have developed severe infestations," Marangelo said.

Three or four years down the road, scientists may be able to get a better handle on how infested Walled Lake

is. Or the zebra mussel population already there may just "fizzle out," he explained.

The survey is part of a \$20,000 project funded by the Michigan Department of Natural Resources. The work is being conducted by scientists from the Connecticut-based Mystic Seaport Museum's Maritime Studies Program.

Marangelo said a grant request to expand the scope of the project to additional Michigan inland lakes — there are a total of 11,000 — will be submitted to the state this fall.

The hypothesis is that the critters were first introduced to the United States in 1986 when a Russian freighter dumped its ballast water in Michigan in Lake St. Clair. Scientists first detected the mussels, which originate in the Caspian and Aral seas, there in 1988.

Oakland County lakes which were tested but found free of zebra mussels include Kent, Orchard, Pontiac, Stoney Creek, Orion and Fenton lakes.



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Department heads seek more staff in township

Continued from Page 1

"We are seeing more in commercial development this year than I've ever seen before," he said. "It isn't too much because we don't have much land zoned that way. But this year's figures are almost double the amount in residential."

Kruszewski attributes all the growth and the interest from developers to the amenities Northville has to offer.

"It's so accessible to I-275, I-94, M-14, I-96 and I-696," he said. You can get anywhere you want to pretty quick. And you're just 15 minutes from all the amenities in Novi," he said.

"The interest is here, I see it," he added. "But we are seeing a higher caliber of developer and development coming in here. These types of developers take pride in their work and

that's good to see." The work Kruszewski and his department is doing is twice what he says Maise and her department are seeing.

"All the work that you are seeing coming from her office, well I've got double that," he said.

Maise good-naturedly disputes that and claims her workload is heavier, with fewer staff and a steady stream of developer's requests.

She says decisions made by township planners earlier this year have made great strides to get development in the farthest northeast quadrant and furthest southeastern corner of the township jump started.

Maise said it all started when planners agreed to take a new philosophical approach to development along Haggerty Road. Reacting somewhat in response to the type of development Livonia planners have allowed

on the east side of Haggerty, Northville planners recently re-evaluated their plans and began to divert from low density office zones to instituting planned unit developments.

The Haggerty Road PUD allows developers to bring a mix of commercial and residential under a single request. Maise said the PUD option will dictate future development along the corridor and could trigger compatible uses and other developer's requests.

"With Haggerty Road opened up, the township has taken a different philosophical view of development along that corridor," Maise said. "The township board has really opened up new avenues."

Since the board adopted the PUD for Haggerty Road, several developers have come knocking. The first to receive a hearing will be Victor International, which is pitching a plan for 102 single family homes and a Home

Depot. (a do it yourself home improvement center), to planners on Tuesday.

The developer is seeking preliminary site plan approval for his development he's calling WindRidge. Other projects in the works are a re-evaluation of Ward Presbyterian Church at Six and Haggerty and the addition of a proposed strip mall anchored by Arbor Drugs.

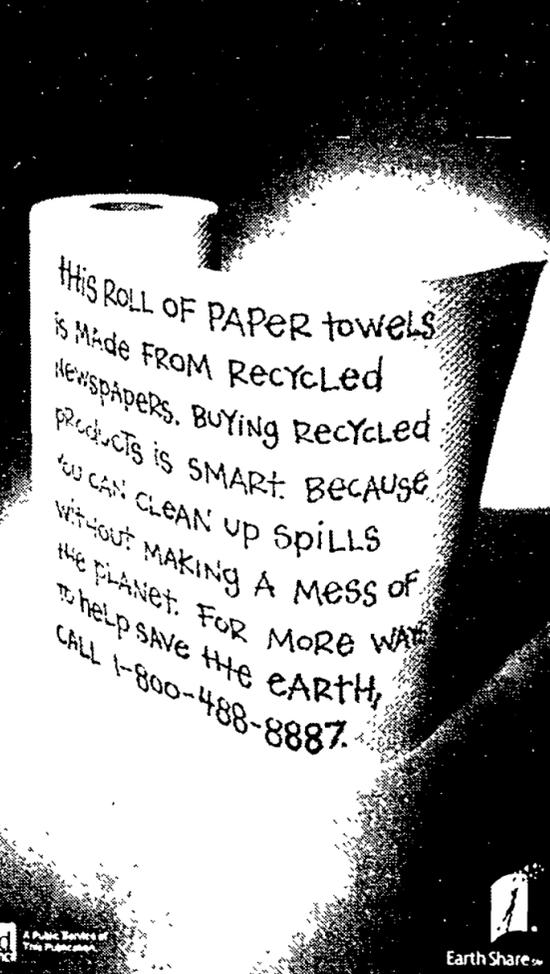
Maise said the trustees' approval to move Troy-based Optical Imaging Systems into Northville Township was a good move that planners and trustees hope will jump start development on the long-time abandoned Wayne County land at Five Mile and Sheldon Roads.

"Property in Northville Township is continuing to get more valuable," she said. "We are doing everything from simple land divisions to plotted subdivisions."

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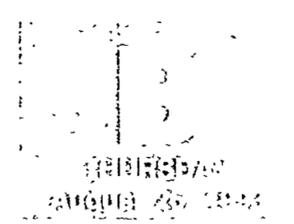
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RECORD OUR TOWN



COMPASSIONATE FRIENDS

Loder family
copes with
tragedy



Wayne Loder flinch a button with pictures of his children, Stephanie and Stephen, who died in a 1991 auto accident.



Compassionate Friends Lakes Area organizers (from upper right) Wayne Loder and his wife Pat, with members Chuck and Lynn Shapiro.

Photos by IGHYAN MITCHELL

through their confusion and pain, they turned to various bereavement support groups but still felt that people didn't understand how they felt.

"We would say we lost our children and the room would just go silent," Pat recalls. Even today, most people seem uncomfortable if the Loders speak of Stephanie or Stephen.

"People always flinch or get really quiet if I mention the children," she said. It's hard, because they need to be able to talk about them. In their hearts, their children remain alive.

"You know, a child who loses his parents is called an orphan," Wayne said. "Someone who loses a spouse is a widow or widower. But there is no name for people who lose their children."

Finally, they learned about The Compassionate Friends, a support group strictly for bereaved parents.

The Compassionate Friends is a self-help organization that offers friendship and understanding to its members.

The organization's credo states "We need not walk alone. We are The Compassionate Friends. We reach out to each other with love, with understanding, and with hope. Our children have died at all ages and from many different causes, but our love for our children unites us . . ."

The meetings are generally broken into two parts. During the first part, members take turns talking about their grief, if they want to. Members provide support for one another. The second half is devoted to guest speakers or activities, such as a recent balloon release where members wrote messages to their children and released the balloons into the air.

The Compassionate Friends is not a religious group, although people are more than welcome to talk of their religious beliefs if that is how

they cope with their loss.

"The group does not espouse any religion," Wayne explained. "We are very lenient of other people's beliefs. We don't condemn anyone for their beliefs, and we don't push any beliefs on anyone."

The important thing about The Compassionate Friends is that, within this group, members find others who truly understand their pain.

"We're never going to feel good about a lot of things," he added. "But this gives you a chance to relate to other people who understand."

Pat agreed. "They really do understand," she said. "They do know what you're going through."

After attending several meetings of the Livonia chapter, the Loders decided to start a chapter closer to home. Through hard work and dedication they have developed the Lakes Area Chapter, which meets from 7 to 9 p.m. the third Tuesday of each month, in the Richardson Center across from Walled Lake Central High School (1485 Oakley Park Road, Commerce Township). Anyone whose child has died is welcome to attend the meetings.

"We decided to start the Lakes Area group because there is no group that's close to us here," Wayne explained. "There are chapters in Brighton, Flint, Livonia, Ann Arbor, Birmingham, Troy — nothing closer than a 45-minute drive."

After the deaths of their own children, they noticed every newspaper article or obituary that involved the death of a child.

"I became acutely aware of other people in this area who lost their children," Pat said. "We knew there was a need."

Wayne, who is a former editor of *The Notus News*, now publishes the Lakes Area chapter

Continued on 4

By CRISTINA FERRIER
Staff Writer

Wayne and Pat Loder will always remember that day in 1991 as the day their lives fell apart.

It was 6 p.m. on Wednesday, March 20 when Pat — a former Novi deputy clerk — tried to make the left turn she'd made so many times before into her family's subdivision in Commerce Township.

There, just yards away from their home, her vehicle collided with a motorcycle that was heading toward her. She'd thought there was room to make the turn safely. Witnesses at the scene told police that the motorcyclist, who was killed on impact, was going an

estimated 80 mph in the 45 mph zone.

Pat and the Loders' two children — Stephanie, 8, and Stephen, 5 — were rushed to nearby Huron Valley Hospital. Pat survived the accident.

But Stephen died that evening. Stephanie died the next morning.

"A lot of people didn't know what to say," Wayne said. "They tried to help — they'd say 'I know how you feel, I remember when I lost my grandmother, or my father.' One person actually tried to compare their loss to the loss of a pet."

"But they cannot possibly know how you feel unless they have gone through it themselves," he said. "No pain in the whole world can equal losing a child."

As the Loders tried to sort



Lynn Shapiro wears a picture of her daughter Robin.

Volunteer



CONNIE CRONIN

Lone woman board member not bored

"Northville is an old town that grew up," commented Connie Cronin, the only woman on the Zoning Board of Appeals, and it grew both in residential and business property without the zoning ordinances that are in effect now. As a result, Cronin said, there are many "non-conforming structures," and if the owners want to expand or change, they have to ask the appeals board for a variance or change their plans.

Envelopes detailing these cases are mailed to board members a week ahead of each monthly meeting, she said, "sometimes with one case and sometimes five or six," most of them residential. It can be, for example, a matter of how close to the lot line a new building may be set, or a question of whether a sign for a subdivision is a traffic problem, maybe even an eyesore.

Board members are encour-

aged to look at the site, and then at the meeting they will listen to the reasoning of the owners, the developers, and even the neighbors who have been sent notices regarding the problem.

"We give the persons who make the appeal," Cronin said, "all the time they need, and sometimes after having talked to the builder about altering the original plans, they may come back again and again."

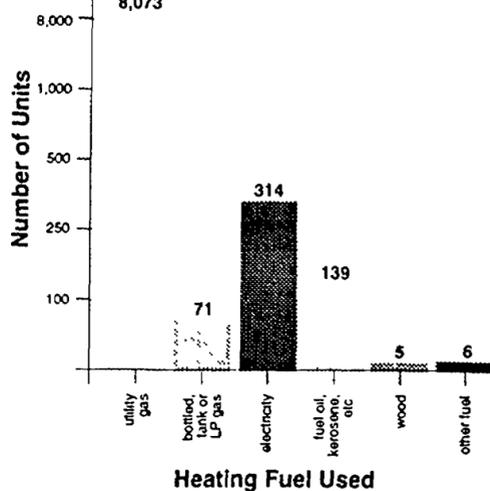
At present there is an opening for an alternate. If you're interested, you may apply at the City Clerk's office for it.

For more insight on the operation of the board, you may attend a meeting on the first Wednesday of the month at 8 p.m. at the City Hall.

It's A Fact

Heating the House

There are 8,614 occupied housing units in the City of Northville and Northville Township, 8,073



In Our Town

Local NOW chapter changes meeting format

Beginning in September, the Western Wayne County chapter of the National Organization of Women (NOW) will convert its membership meetings from a focus on business to a monthly series of one-hour feminist programs featuring metro-area activists and legislators, according to Tracey Martin, Western Wayne NOW president and Northville resident.

The September program will feature Jeff Montgomery, president of the Triangle Foundation. His topic will be "The interconnectedness of Human Rights," in which he will address the question: "Are rights for women safe if rights for lesbians and gays are deemed forfeit?"

The group will meet at 7 p.m. Sept. 8 at Hoover Elementary School, 15900 Levan, Livonia. For updated meeting information, or for information on membership, call the chapter phone, 591-9344.

Newcomers news

Sept. 9 has been slated for the Newcomers annual kick-off. It will be held at the First United Methodist Church on Eight Mile and Taft roads at 7:30 p.m. New neighbors and friends are welcome. Membership to the club is open to all persons who have lived in the city, township or school district of Northville for less than five years.

The newest members of the club include Sharon and Dave Tarantino and Shannon and Doug Moore.

Upcoming activities for September include: Babysitting Co-op — An organizational meeting is scheduled for 7 p.m. Thursday, Sept. 23, at Debbie Ketchum's home. Please RSVP. This meeting will be held with both Moms and Tots and Children's Outings groups. Book review — No meeting scheduled. Bon appetit dining in — meets on the first Saturday of each month. No September meeting has been scheduled.

Bowling — There will be an organizational meeting at 7:30 p.m. Sept. 15 at the home of Gwen Goulet. At the meeting, members will decide which morning to bowl (every other Monday or Wednesday) and divide into teams. Even if you plan to just be on the substitute list, please plan on attending as rules of play will be discussed.

Ladies Daytime Bridge — meets on the first, second and third Wednesday of each month from 9:30 a.m. to 12:30 p.m. An organizational and get-acquainted gathering is planned for Sept. 15 at the home of Linda O'Maley from 9:30 a.m. to 1 p.m. for all interested in playing in any of the daytime bridge groups. Sign up sheets will be available as well as substitute lists.

Bunko — meets on the third and fourth Tuesdays of each month. All existing members must sign up again if you wish to play.

Children's outings — time varies. The first outing of the year will be a trip

to Plymouth Orchards and Cider Mill at 12:45 p.m. Tuesday, Sept. 21. The visit will include a brief talk about apples, a wagon ride through the orchard, the chance to pick your own apple plus cider and a donut. The cost is \$2 per person. RSVP to Alice Cummings by Sept. 15.

Couples bridge — Sept. 11, 8 p.m. Mickey and Art Janes will host the fall kick-off.

Ladies duplicate bridge — this new group will meet from 9:30 a.m. to 1:30 p.m. Sept. 22 at the home of Mary Reynolds. Please bring a sandwich and two decks of cards.

Couples euchre — there are two euchre groups, one meets on the first Saturday and the other on the second Saturday of each month. Both meet at 7:30 p.m.

Ladies euchre — The first meeting of the season will be held at 7:30 p.m. Sept. 16 at Lynne Purcell's home. Substitutes are welcome.

Games, games, games — a "Pola-Roid Rally" will be held at 6 p.m. Sept. 25. Form your own teams of four to six people. The cost will be \$4 per person which includes party subs, snacks and prizes. Reservations must be made by Sept. 17 by calling Elizabeth Sammut or Karen Wright.

Light gourmet — The first meeting of the season will be at 6:30 p.m. Sept. 18.

Moms and Tots playgroup — Sept. 14 at the home of Karen Funk; Sept. 15 at the home of Jacqueline Ukrop; Sept. 28 at Gwen Goulet's residence and Sept. 29 at Beth Black's house.

Couples pinochle — first meeting at 8 p.m. Sept. 10 at the home of Eva Klotz. Please bring an appetizer and your own drink. RSVP by Sept. 5 whether or not you plan on attending.

Ladies pinochle — first meeting is set for noon Sept. 14 at the residence of Aletta Holmes. Please RSVP.

Quilting — Sept. 21, 7:30 p.m.

Couples recipe exchange — Sept. 11, 5 p.m. Marcia and Eric Booth will host the second couples recipe exchange. RSVP to Claudia Tocci or Marcia by Sept. 1.

Wine tasting — Sept. 10, 8 p.m. at the home of Karen Funk and Gary Ostrowski. Please RSVP.

For more information about any of the above activities, call membership chairperson Lisa Kozerski at 380-9355.

Single Place presents

Single Place participants will gather from 10-10:45 a.m. Sunday in the library at First Presbyterian Church.

The gathering is specially designed for Christian singles of all denominations as a time of learning, sharing and growing. Bob Allwine will be the guest speaker.

"Attitudes That Make A Difference" will be the topic of a special workshop scheduled for Friday, Aug. 27, and Saturday, Aug. 28. Andy Morgan, a singles pastor for over 12 years, will be the guest speaker.

Friday night's session is titled "Check Up From the Neck Up" and Saturday morning's first session will be called "Your Attitude is Everything: A Dose of Optimism."

Session two of Saturday morning is entitled "Responding to God's Greatness; It's A Matter of Choice." Saturday afternoon will offer the following sessions, "Faith Has Its Reasons; Removing the Barriers to a Great Attitude" and "Discovering a New Dimension." A street dance will be held at 8 that evening.

The price for the entire workshop is \$29. However, individual prices are set for individual workshops.

A steak fry and corn roast is scheduled for 7:30 p.m. Sept. 1 on the back terrace of First Presbyterian Church. The cost is \$5. RSVP by noon Sept. 1. Also scheduled for that night will be a "Light and Lively Evening with Marianne Murphy." The cost is \$4.

Outdoor volleyball will be played at 7 p.m. every Sunday at Park Place Apartments of Northville. A \$1 donation is requested. Contact Mary Wright for information.

Single Place members meet for brunch every Sunday morning at Main-Centre Grille at 12:30 p.m. Pay your own cost for lunch.

HomeTown



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We'll assign you a voice mailbox which will appear in your ad. Your ad will run for 4 weeks.

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Record your own 2 minute voice greeting, at no charge, for people to listen to. You do NOT leave your name or number at this time.

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Attractive, 22 yrs. old, 105 lbs., seeking very handsome male between 22 to 35 yrs. old. Someone with a goal in life. Loves dancing, music and willing to try something new. #67898

SWF, health-conscious, humorous, entrepreneur, very attractive, 5'6", 130 lbs. #45678

46, has lots of TLC to give to right gentleman. Slightly overweight. Would like to meet kind, sincere gentleman. #45632

Those interested in your ad will be able to get your voice mailbox number from the ad

4. People listen to you



They may leave their name and number for you. Those who respond are charged \$1.49 per minute. (It's put right on the monthly phone bill.)

5. You listen to them



You call in and listen to any messages left in your mailbox. This will cost you \$1.49 per minute. No one else will be able to hear your messages.

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Voice Mailbox	\$ FREE	Please print clearly, one character per space. Include punctuation and spaces.
First 5 lines of print ad	\$ FREE	
Additional lines x \$1.50 each x 4 weeks	\$ _____	
Subtotal	\$ _____	
The following information is completely confidential. We cannot accept your ad without it.		
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You must be 18 years of age or older to use this service. One person cannot place an ad for another person. Ads containing obscene or sexually explicit language will be rejected. This publication reserves the right to edit or refuse any ad and assumes no liability for the content of, or response to any ad or message.

CHURCH DIRECTORY

For information regarding rates for church listings call The Northville Record or Novi News 349-1700

WALLED LAKE FIRST BAPTIST CHURCH 309 Mark St. 349-2453 (behind First of America Bank on Portac 1 at Rd.) Wed. 10:00 a.m. Women's Bible Study Sunday School 9:45 a.m. 11:00 a.m. Morning Worship Nursery Available. All Welcome	FIRST PRESBYTERIAN CHURCH OF NORTHVILLE 200 E. Main St., Northville 349-0911 Worship & Church School 9:30 & 11:00 a.m. Chalice Available at 9:30 & 11:00 a.m. Dr. Lawrence Chamberlain - Pastor Rev. James Russell, Minister of Evangelism & Singles Rev. Martin Arzum, Minister of Youth & Church School
ST. JOHN LUTHERAN FARMINGTON HILLS 23225 Gill Road, 3 Blks. S. of Grand River 3 Blks. W. of Farmington Road Summer Sch. grade Sunday Worship 8:30 & 10:30 a.m. (Nursery) Thursday Evenings 7:30 p.m. Pastors: Charles Fox & Daniel Cave 474-0584	SPIRIT OF CHRIST LUTHERAN CHURCH - E.L.C.A. 40700 W. 10 Mile (W. of Hoggarty) Summer Worship 9:45 a.m. Church Office 477-6296 Pastor Thomas A. Schejger
GOOD SHEPHERD LUTHERAN CHURCH 9 Mile & Meadowbrook Wisconsin Ev. Lutheran Synod Sunday Worship 8 a.m. & 10:30 a.m. David A. Grunmeier, Pastor - 349-0565 9:15 a.m. Sunday School & Bible Class Wed. 7pm Lenten Vesper Service	OUR LADY OF VICTORY CATHOLIC CHURCH 770 Thayer, Northville WEEKDAY LITURGIES Saturday 5:00 a.m. Sunday 7:30 & 11 a.m. & 12:30 p.m. Church 349-2621, School 349-3610 Religious Education 349-2529
FIRST CHURCH OF CHRIST SCIENTIST 1100 W. Ann Arbor Trail Farmington, Michigan Sunday Worship 10:30 a.m. Sunday School 10:30 a.m. Wednesday Morning 7:30 p.m.	FIRST APOSTOLIC LUTHERAN CHURCH 26325 Hoisted Road at 11 Mile Farmington Hills, Michigan Services every Sunday at 10:30 a.m. Also First and Third Sunday at 7:00 p.m. Sunday School 9:15 a.m. Bible Class - Tuesday - 7:30 p.m. Song Services - Last Sunday of month - 7:00 p.m.
NORTHVILLE CHRISTIAN ASSEMBLY 41355 Six Mile Road Northville 349-2430 Sunday School 9:55-10:55 Sunday Worship 8:30 a.m. 11:00 a.m. & 6:30 p.m. Pastor: Carl E. Buchan, Sr. Pastor Northville Christian School Preschool & K-8 349-7631	ST. PAUL'S LUTHERAN MISSOURI SYNOD High & Elm Streets, Northville T. Lubbeck, Pastor L. Kinnis, Associate Pastor Church 349-3140, School 349-3146 Sunday Worship 8:30 a.m. & 11:00 a.m. Sunday School & Bible Classes 9:45 a.m. Wednesday Worship 7:30 p.m.
NOVI UNITED METHODIST CHURCH 41671 W. Ten Mile - Meadowbrook 349-2652 (24 hrs.) Sunday Worship at 10:30 a.m. Nursery Care Available Charles R. Jacobs, Pastor Church School 9:15 a.m.	FIRST UNITED METHODIST CHURCH OF NORTHVILLE 559-1124 & 9 Mile & Ten Mile Dr. Douglas Vernon - Rev. Thomas M. Beagan Rev. Arthur L. Sparford Summer Sunday Worship Services 8:15 & 10 a.m. Sunday School 9 a.m. Nursery/Adult 11 a.m. Nursery-3rd grade
MEADOWBROOK CONGREGATIONAL CHURCH 21355 Meadowbrook 9. Nov. at 8 1/2 Mile Sunday Worship 10:30 a.m. Church School 10 a.m. 349-7757 Minister: Rev. E. Noel Hunt Minister of Music: Ray Ferguson	ORCHARD HILLS BAPTIST CHURCH 23455 Novi Rd. (between 9-10 Mile) Bible Study For All Ages 9:45 a.m. Worship Services at 11 a.m. & 8 p.m. Wed., Mid-Week Prayer Serv. 7 p.m. 349-5665 Kenneth Stevens, Pastor Nursery Provided All services pre-arranged for the deaf Pastor's Home Number 349-3516
CHURCH OF THE HOLY CROSS EPISCOPAL 10 Mile between Ten & Back, Novi Phone 349-1175 7:45 a.m. Holy Eucharist 11:00 Holy Eucharist The Rev. Leslie F. Hoising 11:00 a.m. Sunday School	FIRST BAPTIST CHURCH NOVI 45301 11 Mile at Ten Rd. Home of First Christian School Grade 2-12 Sun. School 9:45 a.m. Worship 11:00 a.m. & 6:00 p.m. Prayer Meeting Wed. 7:00 p.m. Dr. Gary Ether, Pastor 349-3647
WARD EVANGELICAL PRESBYTERIAN CHURCH 17000 Farmington Livonia 422-1150 Rev. Mark A. Brower, Senior Pastor Identical Services 8:00, 9:15, 10:45am, 12:00am Sunday School & Worship Provided 10:00 a.m. evening service Service Broadcast 11:00am WFL - AM 1330	TO HAVE YOUR CHURCH APPEAR HERE CALL 349-1700
ST. JAMES ROMAN CATHOLIC CHURCH NOVI Weekend Liturgies held in Parkview Elementary School (11 Mile Rd. West of Ten Rd.) Saturday 5:00 p.m. Sunday 9:00 a.m. & 11:00 a.m. Reverend James F. Clark, Pastor Parish Office 347-7773	FAITH COMMUNITY PRESBYTERIAN CHURCH 44400 W. 10 Mile Novi Novi 349-5666 1/2 mile west of Novi Rd. Richard J. Henderson, Pastor J. Cyrus Smith, Associate Pastor Worship & Church School 9 & 10:00 a.m.
CHURCH OF THE HOLY FAMILY 24505 Meadowbrook Rd. Novi, MI 48375 Masses Sat. 8 a.m. Sun. 7:30 a.m. 8:45 a.m. 10:30 a.m. 12:15 p.m. Holy Days 9 a.m. 5:30 p.m. 7:30 p.m. Father Jerome Stowinski, Pastor Father Jerome Stowinski, Assoc. Pastor Parish Office 349-5847	FIRST BAPTIST CHURCH OF NORTHVILLE 217 N. Wing Rev. Stephen Sparks, Pastor 348-1020 Sunday Worship 8:30 a.m. 11 a.m. & 6:30 p.m. Wed. Prayer Service 7:00 p.m. Boys Brigade 7 p.m. Roneer Girls 7 p.m. Sunday School 9:45 a.m.
VICTORY LUTHERAN CHURCH (MISSOURI SYNOD) NOVI MEADOWS SCHOOL On Ten Rd. near 11 Mile Road 349-2569 Sunday Worship & School 10 a.m. to 11:30 a.m.	FIRST CHURCH OF THE NAZARENE 21250 Hoggarty, Northville 348-7600 (between 8 & 9 Mile Rd. near Novi Hilltop) Sunday School 9:30 a.m. Morning Worship 10:30 a.m. Evening Celebration 6:00 p.m. (nursery provided) Holand Lewis, Pastor

TO HAVE YOUR CHURCH APPEAR HERE CALL 349-1700

Garden Of The Month

Neighbors share honor of having best garden



Neighbors Kathleen Otton (above left) and Denise Nash, with children Jeff, 5, and Lizzie, 3, share the honors of possessing the gardens of the month as designated by the Country Garden Club of Northville, Womens' National Farm and Garden Association. Otton relies on the organic method of gardening while Nash credits her mother with giving her a green thumb. The Northville residents reside on Dunlap Street. Right and far right, evidence of the women's expertise.



By PATRICIA A. ZIELKE
Special Writer

And the awards go to Denise Nash in the beautiful light blue Victorian home at 417 Dunlap, and Kathleen Otton in the handsome gray Victorian home at 401 Dunlap.

Neighbors Nash and Otton share more than the fact that they both live in elegant and spacious Victorian homes. They also share an enthusiasm for gardening which produced the colorful connecting gardens between their homes, where a light gray picket fence serves as a backdrop for balsam, nasturtium, four o'clocks, bachelor buttons, larkspur, cleome, nicotiana, annual and perennial geraniums, ageratum, Impatiens, hostas, lavender, lupins, fox glove, candy tuft, clustered bellflowers, Johnny jump-ups (a pansy), peony, phlox, rose of Sharon, spiderwort, shrub rose, Veronica and bleeding hearts, just to name a few.

Denise and Jim Nash have lived in their 122-year-old home since 1984 where they and their youngsters, Jeffrey and Elizabeth, enjoy the prevailing friendly neighborhood spirit and sense of community. A former computer programmer, Denise left her fast-paced career for other responsibilities as wife and mother where the challenges are great and the rewards are many.

Denise credits her mother for

sparkling her interest in gardening. Her mom continues to help in planning and planting, and is Denise's traveling companion on many trips to neighboring commercial perennial farms where varieties of both familiar and unusual plantings are available for purchase.

The Nash residence is enhanced by Japanese maples, rose trees, rows of pink coral bells, salmon and old rose-colored poppies, dwarf iris, false dragonhead, mums, delphinium, hosta, oriental, trumpet and asiatic lillies, rhododendron, birdsnest hemlock, pink impatiens, Chinese dogwood and mountain ash trees, and a bunch of energetic neighborhood kids.

Kathleen and Doug Otton have resided in their historic 1873 home for the past 14 years. Their children have grown and gone, but Emmeline and Victoria, two delightful Yorkshire terriers, scamper throughout the house, quick to announce (in the key of A-sharp) the presence of all visitors.

The Otton home has undergone extensive interior and exterior restoration. Aluminum siding was stripped away to reveal the grace and beauty of the original design, and walls that formerly divided large areas into smaller rooms to accommodate borders were removed, uncovering long concealed hallways, arches and alcoves.

Kathleen is an avid gardener and subscribes to organic gardening, using blends of non-toxic products to control or eliminate insects and diseases. Her English-style cottage garden has a natural free-form look which is both informal and appealing.

A world traveler, Kathleen has toured major gardens in Sweden, Great Britain, Germany, Turkey, the United States and Canada, and is currently planning future itineraries. Her knowledge of gardening is amazing and her book collection on the subject is extensive.

The Ottos enjoy sitting in their large pergola where they watch birds and squirrels compete for lunch at the same time. Another source of sustenance for the feathery and furry is a giant sweet cherry tree that enjoys its own trunk space inside the pergola, while stretching fruit-laden branches across the rooftop. A wisteria cascades down one side of the pergola along with the beginnings of a small trumpet vine seeking its own space.

The gardens belong to Kathleen and Denise, but the grass belongs to Doug and Jim. It's still green, so they must be doing something right.

Patricia A. Zielke is a member of the Country Garden Club of Northville, Womens' National Farm and Garden Association.



Northville's
Victorian Festival
Sept. 17, 18, & 19, 1993

Northville's 5th Annual Victorian Festival is fast approaching and should be bigger & better than ever.
Lots of exhibits and entertainment, a lot of families and fun, and a lot of shopping.

Again this year the **Northville Record** will publish a special tabloid section promoting this fantastic event, and this will be used as a guide at the Festival!

46,200

copies will be printed and distributed in **Northville, Novi, Milford, Farmington, Livonia and Plymouth** along with being passed out during the festival. Don't miss out.

Published: **Thurs. Sept. 16**
Proof Deadline: **Tues. Aug. 31**
Final Deadline: **Fri. Sept. 2**

Full Page	Half Page	1/4 Page	1/8 Page
10" x 13" H	4 1/2" x 13 1/4" or 10" x 6 1/4" H	4 1/2" x 6 1/4" H	4 1/2" x 3 1/2" H

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PTA News/Elementary

Amerman PTA invites the community to join them in the festivities of the fall term. Back to school events will soon be starting.

New student orientation is scheduled for 7 p.m. Aug. 31. This meeting is designed for students new to the district and new ALPS students.

This year's committee chairs will be gathering on Sept. 8 at 9:15 a.m. at the home of PTA president Barb Slubowski.

Classes begin on Sept. 2. The first

day is a half day, so afternoon kindergarten students are reminded that their first day is Sept. 3.

Principal Steve Anderson, determined to continue the excellence at Amerman, is seeking volunteers for the formation of a school improvement team. Interested persons should call him at 344-8405.

There will be many opportunities to renew or begin a PTA membership. This year's goal is 100 percent. Child care is available on site and alternat-

ing day and evening meetings should make PTA meetings more accommodating to most family schedules.

The first PTA meeting is scheduled for 9:15 a.m. Sept. 14 in the media center. Others are scheduled as follows:

Oct. 5, 7 p.m.
Nov. 9, 9:15 a.m.
Dec. 7, 7 p.m.
Jan. 4, 1994, 9:15 a.m.
Feb. 1, 1994, 7 p.m.

March 1, 1994, 9:15 a.m.
April 12, 1994, 7 p.m.
May 3, 1994, 9:15 a.m.
June 7, 1994, 9:15 a.m.

Amerman's first open house, for grades 3-5, is scheduled for Sept. 21. Grades K-2 will assemble Sept. 23.

The Junior Enrichment series starts off right away with the Living Science Foundation visiting on Sept. 21.

Please jot these dates down and join us.

Bereaved parents find friendship, support in self-help organization

Continued from 1

newsletter. It is a 6-page publication filled with touching essays and poems written by local members as well as members from across the country. The newsletter is mailed to families who have lost a child whenever the family is referred to them, and includes information on meeting times and dates. Bereaved parents say the writings in the newsletter provide comfort, and many decide to attend the meetings after reading it.

Through The Compassionate Friends, Wayne and Pat have met and befriended Chuck and Lynn Shaprio, a Commerce Township couple whose daughter Robin died in a November, 1991 car accident, just a few days short of her 16th birthday.

Chuck recalls that, after Robin died, he felt that some people even shunned his family.

"There are people who haven't called since the funeral," Chuck said. "That is very commonplace. People are just so uncomfortable not knowing what to say."

"The best thing anyone can say is just 'I want you to know I don't know what to say.' I had a good friend who told me that. I respected him for it."

One of the topics of an upcoming Compassionate Friends meeting is "What We Would Like to Teach the World."

"People don't talk about death," Pat said. "Talking about death is a real taboo. And then, to talk about the death of a child... it's just too much. You hear people say 'I'll be there for you' or 'if you need anything give me a call.' But you don't see those people again. The people who really care keep in touch. They ask 'what can I do?'"

There is plenty that friends can do to help a family overcome the initial shock and grief of death.

"You need people to come over with food," Wayne said. "You need people to come over and wash your clothes." It's the day-to-day necessities of life that just fall apart in the

face of death.

Then, after the initial shock wears off, parents continue to grieve over lost children for a long, long time. They may seem alright one day, but the next day the grief might return with a new, painful freshness. That's how life is now for the Loders and the Shaprios.

"People don't understand that grief fluctuates," Pat said. "You might seem OK one day, then be unable to function the next."

"You don't get over this," Chuck said. "I will probably never get over this. I feel like, when Robin died, a big part of me died. You go to functions and things, but you are never the same."

The common family functions, that other people take for granted, are especially painful for bereaved parents.

"We have a difficult time going to weddings," Lynn said.

"Or graduations," Pat added.

"People say time heals," Chuck said. "But I don't know if that's true."

"I wonder when I will be able to have happy memories of Robin," added Lynn.

"Oh, we remember the good times," Chuck said. "But it's not like they come to mind just like that."

Right after her children died, Pat said, she felt things and did things that she feared were crazy.

For example each day, because she could not accept that her children had died, she would wait near the schoolbus stop in vain hope that Stephanie and Stephen would get off the bus.

Lynn's experience was similar. "I would go away on purpose thinking that when I come home she'll be there," she said. Only through Compassionate Friends did Pat and Lynn discover that their feelings were normal and not uncommon among grieving parents. The discovery helped each of them to know, at least, that they were not alone.

The Loders still live in the same house they lived in before the accident, even though friends and family

strongly urged them to move.

"I thought people were going to stick a For Sale sign on our house for us," Pat said. But they have stayed there because it's where they feel close to Stephanie and Stephen.

"This is where the kids were very happy," Pat said. "We had just moved here in September."

"We still feel the kids' presence here," Wayne added.

"I don't feel close to my children standing over their graves," said Pat. "I feel their presence here. They're in the air. They're in my heart."

Surviving such a tragic loss has helped them to put everyday irritations into perspective.

"The other day we had the hot water pipe to our washing machine burst," Wayne said. "Water was all over the place."

"We just laughed," Pat said. Then they both paused.

"Well, we laughed after a while," Wayne amended. "Maybe not at first..."

The Loders now have a third child, Christopher, and a fourth is on the way. Christopher — a bright, happy baby with a 200-watt smile — adds joy to their lives, even though he will never replace their first- and second-born children.

Last month Wayne and Pat attended a national Compassionate Friends convention in Chicago, and were touched by the close feeling of the 1,800 member crowd.

"There were 1,800 people, 1,800 strangers," Pat said. "And we still felt such a bond."

"We saw strangers walk across the room and put their arm around someone's shoulders — someone they had never met before — and say 'I saw you over here and you looked like you were having a difficult time.'"

Wayne felt the bond, too. "They were like friends you just haven't met yet," he said.

So if the Loders can find anything positive in the tragedy that struck their lives over two years ago, it's the fact that they've been able to make a difference in the lives of others.

"By helping others we have helped ourselves," Wayne said.

The Shaprios have also found comfort by helping others. They have set up a scholarship fund at Walled Lake Central High School, where Robin was a student, in her memory.

The Loders, the Shaprios, and every other parent who grieves for a child still have their difficult days. Pat still feels an emptiness inside that will never be filled. Wayne still cries when he hears the song "From a Distance," because that was Stephen's favorite song to sing.

But, Pat said, "There is a lot of healing in helping."

"I just hope that Stephanie and Stephen are looking down at us and saying 'that's my mom and my dad, and I'm proud of them.'"

Engagements



Jill Puzzuoli/Michael Hilfinger

Mr. and Mrs. Joseph Puzzuoli, of Washington, Mich., announce the engagement of their daughter Jill Kathleen to Michael Lawrence Hilfinger, of Royal Oak, son of Lawrence and Janyne Hilfinger, of Northville.

The bride-elect is a 1986 Romeo High School graduate. She graduated from Michigan State University in 1990. Currently she is employed as a business consul-

tant with Ameritech Mobile Communications.

The bridegroom-elect is a 1988 Northville High School graduate. He graduated from Michigan State University in 1990, where he was a member of Delta Tau Delta fraternity. He is currently employed as a financial engineer with Prudential Financial Service.

A September 11, 1993, wedding is planned.

Kimberly Havel/John Clexton

Sam and Patricia Pulls of Grosse Pointe Park have announced the engagement of their daughter, Kimberly Havel, to John Clexton, son of Suzanne Clexton of Northville and the late Dr. William Clexton. An October wedding is planned.

Havel graduated from Michigan State University with a bachelor's degree in business administration and is currently pursuing a master's degree in business administration at Wayne State University.

She is an academic advisor for the School of Business Administration at Wayne State University.

Clexton is completing an associate degree program at Macomb County Community College in fire science. He has received his firefighter certification and emergency medical technical licensing. He is an emergency medical technician for the Detroit Tigers, Inc.

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Take a trek on 'the wild side'

By JAN JEFFRES
Staff Writer

Walled Lake business owner Brian Obrecht was discussing transportation logistics over the telephone Monday with a prospective client.

"By the end of the third day, most people feel comfortable enough to gallop freely across the desert on their camels," he assured the caller.

In the Australian outback, that is. Obrecht and his wife, Lisa, run Outer Edge Expeditions from their home on Pontiac Trail Road.

While the setting — to us — seems far from exotic, the destinations offered by the travel firm are the stuff of National Geographic articles.

These are not the mass-market jaunts in tourist-packed buses, breezing through 15 European cities in ten days.

Instead, their brochure details dog sledding in the Canadian Rockies, whalewatching by kayak near Vancouver, and swimming with pink dolphins in the Yarra River, a tributary of the Amazon.

Or journeying into the Stone Age. Obrecht spent much of July leading a group of four travelers in Irian Jaya, the Indonesian share of the island of New Guinea.

The government there had been keeping travelers out of the region ever since an incident in the 1960s when Nelson Rockefeller's adult son disappeared and was believed to have been consumed by cannibals.

The local diet has since changed. "That is the most remote cultural destination on earth. I saw adults who claimed never to have seen a white person before," he said.

"Keeping it closed off is what kept them close to traditional habits and customs. It was completely safe and they're very gentle people."

The Outer Edge group traveled by foot and canoe, sleeping in tree-houses 50 feet off the ground while visiting the Koroway, former head-hunters. This Stone Age tribe had been secluded from the modern world until as recently as 20 years ago.

The group then dropped in on the Dani and Laini tribes in the hill country. The Dani men wear only strategically-placed gourds and some decorative bones in their noses. The women favor grass skirts.

The most worrisome part of adventure travel, for those who can get over the lack of indoor plumbing, is the impact Westerners may have on members of a virtually pristine cul-



Brian Obrecht doesn't bring home t-shirts as travel souvenirs.

ture and are fascinated by outsiders. Obrecht said each trip is extensively researched to minimize the local culture shock.

One of the ground rules of Irian Jaya trip is that group members were not to trade off their modern goods, even a tee shirt, for tribal artifacts. Only barter with tobacco and metal fish hooks is permitted, as the villagers already have these items in limited quantities.

Outer Edge limits its tours to ten people or less.

"It allows us to personally interact with them in a way that is impossible with a large group. They're very curious. Their concept of the world is there's the valley and there's outside the valley. They think we're from very far outside the valley," Obrecht explained.

The Obrechts started the firm in 1988 in Los Angeles. Two years ago, they moved back to Michigan. The

company offers 50 trips a year to 14 different destinations. Several itineraries are for the physically fit only, others are less demanding. Expeditions are set up with local operators, with an emphasis on moving well off even the adventure travel track.

"We use cities as a necessary evil. They have airports we can fly into," Obrecht said.

Some of the profits are returned to local environmental groups, such as a research lab studying the humpback whale.

His own initial overseas trip was in 1989 in China, going it alone with a friend. That wasn't done much then.

"We watched other people in the airport on tourist group trips. We realized they had been protected from the most educational part of the entire stay. We immersed ourselves in China," he recalls.

That was the first fix of what Obrecht calls his addiction to travel.

Before the couple started their company, he was a consultant with a major accounting firm.

"My wife said what do you want to do when you grow up? That question kind of took me back. I wanted to take people to the kinds of places and explore them the way I like to do it, not the way it's done," Obrecht said.

He says Outer Edge is well-poised to take advantage of the current trend towards environmentally-aware adventure travel: "I think people have had enough of laying on the beach in Maui."

The firm's average client ranges in age from 30 to 60, is reasonably affluent and shares one key characteristic: "All of them have what I call a sense of adventure. They all want to experience the destination and not just see it," Obrecht said.

Outer Edge Expeditions may be reached at 1-800-322-5235 or 624-5140.

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Entertainment Listings

Submit items for the entertainment listings to The Northville Record, 104 W. Main, Northville, MI 48167; or fax to 349-1050.

Special Events

BEAR WITH US: Northville's Marquis Theater will present the musical "Pooh Visits Storyland" through Saturday. The all-Idyll cast brings to life the story of the legendary bear's adventures as he encounters fairy tale notables while searching for his missing honey pot.

Tickets are \$5. Show time is at 10:30 a.m. on Thursday and Friday and at 11:30 a.m. on Saturday.

For information, call the Marquis Theater at 349-8110.

CASTING CALL: Gotta sing, gotta act? Here's your chance. The Novi Players are holding auditions for their production, "An Axe, An Apple and A Buckskin Jacket" on Sept. 1 at 7:30 p.m. and Sept. 2 at 7 p.m. Prepare a song, the accompanist will be provided or you may bring a tape of backup music. Also needed are a resume and a current photo. Roles include a youthful tenor, a baritone Paul Bunyon, a tenor or baritone Johnny Appleseed, an alto or soprano Annie Oakley and someone willing to play the part of a singing dog.

In addition, there are openings for two non-singing roles and for a narrator with a good storytelling voice.

Auditions are at the Novi Civic Center, 45175 W. Ten Mile Road. The show will play November 19-21.

Theater

WHO DUNNITS AND SIDE SPLITTERS: Genitt's Hole-in-the-Wall Restaurant continues to present its Murder Mystery Dinner Theater performances.

Genitt's has two different production companies performing different Murder Mystery Dinner Theaters every Friday evening at 7:30 p.m. Reservations are required. Special performances of the Murder Mystery

Dinner Theater are available.

The restaurant is now featuring *The Soap Opera Murders*. Soap stars are dying off as the program "The Tears of Our Life" is being filmed.

As the crime unfolds during the performance, the guests try to discover who "committed the murder" through clues given out by cast members. Audience members are asked to perform roles in the play. Gifts are awarded to those who correctly guess the identity of the culprit.

Also running is a new mystery, *Wild, Wild West*.

Genitt's "Hole-in-the-Wall" restaurant is located in downtown Northville at 108 E. Main St. just east of Center Street (Sheldon Road).

The Murder Mystery Dinner Theater Dinner Theatre including the seven-course dinner costs \$35 per person (including tax and tip).

Phone 349-0522 or fax 349-4641 for reservations. Group rates available.

Music

COUNTRY EPICURE: A jazz duo featuring pianist Wilbert Peagler is now performing at the Country Epicure Restaurant, Wednesdays and Thursdays.

On Friday and Saturday, the entertainment at the Country Epicure is a jazz quartet, featuring some of Detroit's finest vocalists.

Country Epicure is located at 42050 Grand River between Meadowbrook and Novi roads. For more information, call 349-7770.

HOME, SWEET HOME: Live jazz every Wednesday from 8-11 p.m. is on the menu at Home Sweet Home restaurant, at 43180 Nine Mile, just east of Novi Road. The 1920s home provides a setting conducive to music popular in that era as well as today.

There is no additional charge for the performances but a two-drink minimum is required. For more information, call 347-0095.

HOTEL BARONETTE: Singer/pianist Wally Oiefeld and trumpeter/pianist Ed Charles play 7-11 p.m. ev-

ery Tuesday through Saturday in the Tara Lounge in the Hotel Baronette at Twelve Oaks Mall. Live entertainment is also featured 10 a.m.-2 p.m. every Sunday during brunch. Call 349-6666 for more information.

MR. B'S FARM: Mr. B's Farm, on Novi Road north of Ten Mile, presents live music all week with no cover charge.

Sunday is a "Strings N' Things Jam" from 9 p.m. to midnight every week. Local artists get together for impromptu jams.

Music starts at 9 p.m. For more information call 349-7038.

NOVI HILTON: Whispers Lounge, in the Novi Hilton, is open Tuesday through Saturday, 8 p.m. to 1:30 a.m. Live entertainment from 9 p.m. to 1:30 a.m.

Heartbeat will perform through Aug. 28.

For information call 349-4000.

RIFLES: Fridays and Saturdays at 10 p.m., Rifles of Northville becomes a live rhythm and blues cafe. In the spotlight will be The Chisal Brothers on Aug. 27 & 28.

Rifles is at 18730 Northville Road. For information, call 348-3490.

SHERATON OAKS: The Cool Notes Concert Series at the Novi Sheraton Oaks continues on Thursdays from 6 p.m. to 9 p.m. The hotel is at 27000 Sheraton Drive in Novi, across from Twelve Oaks Mall.

Stay tuned tonight for The Regular Boys.

For information, call 348-5000.

STARTING GATE: The Starting Gate Saloon offers live music every Friday and Saturday night from 9 p.m. to 1:30 a.m.

The Starting Gate is located at 135 N. Center St. in downtown Northville.

VICTOR'S: Where can you find an active Hammond organ, great music and good food? Answer: Victor's of Novi. Call 349-1438 ahead to find out if nostalgic Connie Mallett will be on keyboard.

Master of the Hammond, Mallett charms her audiences at Victor's

with such favorites as *Misty* and *Moonlight Serenade*.

Art

ATRIUM GALLERY: Contemporary arts and crafts, including pottery, glass, painting and jewelry are the focus here.

Featured this month are the works of Farmington Hills artist Donguake Jurigutis. Abstracts and Michigan springtime landscapes are shown in watercolors and acrylics. She is the recipient of multiple awards and will have her work displayed through the end of September.

Also featured in the gallery is popular Michigan artist Chuck Parsons. His large abstracts and impressionist paintings are done in acrylics on canvas. Many jewel toned abstracts from Susan Kell of Rochester Hills are on also display.

The Atrium Gallery is located at 109 N. Center St. in Northville. Gallery hours are 10 a.m. to 5 p.m., Monday through Saturday; and Sunday from noon to 4 p.m.

For more information call 349-4131.

LITTLE ART GALLERY: The Little Art Gallery at Genitt's Samuel Little Theater in downtown Northville features two shows a month by Michigan artists.

Michigan fine artists who would like to display their works are encouraged to contact gallery manager and artist Julie Giordano at 348-0282.

The Little Art Gallery is at 112 E. Main St. All proceeds from sales go to the artists.

BACKDOOR GALLERY: Farmington's Backdoor Gallery on 37220 Eight Mile Road features are highly unusual and non-traditional dolls created by fiber art techniques.

The gallery is in the home of co-owner Kath Landers. Landers and the other owner, Kathleen Bricker, are both artists.

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Phil Jerome, Editor 348-1995

RECORD MOVIES

6B

THURSDAY
August 26, 1993



'The Man Without a Face'

Mel Gibson debuts as director in film about a man and a boy

A boy who's troubled about his future. A man who's haunted by his past. Together they build a friendship that has healing power for them both.

That's the storyline for "The Man Without a Face," a drama about overcoming loneliness, learning to become an adult and remembering a special summer when understanding, companionship and encouragement transformed two lives.

The Warner Bros. release marks the directing debut of internationally acclaimed actor Mel Gibson, who also stars in the film.

To the people of Cranesport, Maine, Justin McLeod (Gibson) has been an outsider since the day he arrived in their peaceful coastal village. For the last seven years, his scarred face and the mystery surrounding his past have made him the object of rumor and scorn.

Whispered snatches of a tale involving a terrible car accident, a fatally injured student and a brilliant teaching career cut short follow McLeod all over town.

Surrounded by his books and paintings, he has learned to live with the solitude his tragic past and disfigurement have forced upon him.

Twelve-year-old Chuck Norstadt (Nick Stahl) is also an outsider — to his own family. Living with his superficial, flirtatious mother (who is about to latch onto husband number five) and two resentful sisters, Chuck has only cloudy memories of his dead father, who disappeared from Chuck's life when the boy was a toddler.

His confusion over his father's de-

parture and his feeling of being unwelcome within his own family have made Chuck a defensive and distant kid on the outside — and desperately unhappy on the inside.

Determined to find a place in the world that doesn't put him in competition with his sisters, Chuck is resolved to spend this summer in Cranesport studying for an entrance exam to the boarding school his father had attended. But, having failed the entrance examination once, he realizes he needs help and turns to McLeod for tutoring.

As their summer unfolds, both McLeod and Chuck discover more than either had hoped for: their friendship, which begins as a clashing of horns, grows into a genuine sharing of ideas and thoughts, enriching both and providing each with a crucial perspective on his life. Chuck discovers his own intelligence, confidence and tolerance and McLeod rediscovers the ability to relate to another human being and the joy and excitement of teaching.

But the townspeople of Cranesport, accustomed to concocting — and believing — their own outrageous speculation about McLeod, learn he is tutoring Chuck and become distrustful of the man they fear and cannot understand.

Chuck's mother, who has spent years ignoring her son's need for attention, suddenly becomes a strident accuser, demanding that McLeod stay away from her son.

Chuck is horrified and McLeod is furious, but hysteria sweeps the small Maine town and, before Chuck knows it, his summer of friendship

and learning has been painted in much darker shades. Chuck must say goodbye to his mentor forever, but not before being prepared to pass the entrance exam to his father's alma mater and beginning his own trek to adulthood.

And McLeod, "the man without a face," has learned to make peace with his past, to view with compassion the fear that people have of what they can't comprehend, and to regard with new appreciation the invigoration that friendship has once more brought into his life.

From the time Icon Productions

was formed, both Gibson and his partner Bruce Davey had three goals: to continue to produce movies starring Gibson, to create quality films with Gibson and Davey producing, and to search for the right project for Gibson to direct.

The right project would turn out to be Malcom MacRury's adaptation of a novel by Isabelle Holland which explored serious themes of hope and dignity that appealed to both men.

What was surprising was Gibson's decision to star in the film as well as direct it.

Chuck Norstadt (Nick Stahl) learns a lesson from the reclusive Justin McLeod (Mel Gibson) in Warner Bros.' heartwarming drama about friendship.

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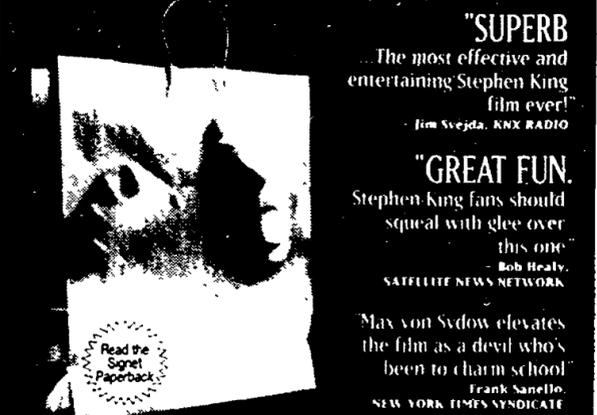
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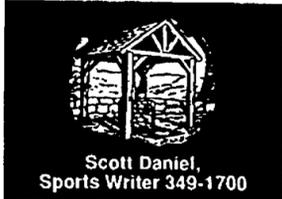
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RECORD SPORTS

7B
THURSDAY
August 26, 1993

Golden Drive Novi man takes prize in charity shoot-out

By LEE SNIDER
Editor

Dan McGrath of Novi didn't make \$1 million over the weekend, but he's not complaining.

After all, \$10,000 ain't bad either. McGrath was the top prize winner in the Ronald McDonald Children's Charity event which concluded Sunday at the Country Club Village golf course in Northville Township.

McGrath took home the cash by driving closest to the pin during a shoot-out that offered a \$1 million prize to the golfer hitting a hole-in-one.

No one shot an ace on either of the two final rounds, meaning awards of \$1 million and a \$200 thousand home went unclaimed.

McGrath, however, came within 15-feet, 9-inches of the cup on a 160-yard hole, earning him best linker honors on the day. His reward was a cool 10-grand.

"It made you feel a little bit like a pro when one shot was the difference in big bucks," the 40-year-old McGrath said. "I can't say I wasn't nervous. I still don't think it's really hit me yet."

The shoot-out raised more than \$90,000 for charity, a figure that will inflate to \$180,000 as the result of a matching grant from the Skillman Foundation.

The money came from the participants, who paid a daily entry fee and \$1 a ball to tee off during nine days of qualifying rounds. McGrath said he parted with about \$40 trying to hit a shot good enough to gain him status as a qualifier.

According to the charity publicity release, a total of 2,600 golfers competed in the event. Forty-five hopefuls won the right to shoot for \$1 million in the finals and for a \$200 thousand home in a bonus round.

McGrath took part in the bonus round but, after winning \$10,000 in the finals, was just too excited to concentrate.

"I smacked it over 20 yards over the green," he said. "I was too pumped."

McGrath, a machinist at the General Motors Power Train plant in Livonia, said he and his wife spent the day Monday thinking about what they should do with their winnings.

"We'll pay a few bills off. My mom's 70th birthday is coming up and we're all going to be going to Vegas — it'll help with that. Other than that, we'll

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probably just put it into our savings." McGrath lives in the Maples of Novi condominium complex, a location that features its own golf course. He described himself as a long-time golfer who manages as scores in the high '70s to low '80s when he goes out.

He said he practiced for 3 1/2 hours Sunday before the finals, and was one of the last qualifiers to arrive at Country Club Village.

McGrath said the 160-yard hole on which the shoot-out took place had a water hazard and other obstructions. He estimated it would take a drive of about 140 yards to clear the water trap.

The female finalists were allowed to drive from a distance of 150 yards.

McGrath said his wife was on hand to video tape his triumph, and to make the occasion a true family affair, his brother, Scott, won a \$500 cash prize for his best effort.

McGrath's closest competitor and the first runner-up in the contest was Mike Cavicchio of Livonia, who was able to get to within 18-feet, 7 1/2 inches to the hole.

George Hunter of Detroit placed third, Nelson Lucas of St. Clair Shores finished fourth and Al Grow of Westland earned a fifth place finish.

Jack Hawkins of Canton came closest to the pin in the bonus round and took home \$1,000.

Ronald McDonald Children's Charities is an independent, non-profit organization which makes



Photo by JON FREILICH

Novi's Dan McGrath watches as his \$10,000 drive sends the ball less than 16-feet from the hole.

grants to local children's charities. The Southeast Michigan chapter of the charity was founded in 1988. Grants have been awarded to the AIDS Alliance for Children, Alterna-

tives for Girls, Boysville of Michigan, First Step Project on Domestic Violence, Drug Abuse Resistance Education and the United States Cerebral Palsy Athletes Association.

'92 football year was safe statewide

With the high school football season set to begin in a few weeks, the Michigan High School Athletic Association has some tips on safety for players and coaches. The following article is reprinted from the August MHSAA Bulletin:

It is a familiar, but welcome story to report that once again in 1992 Michigan high school football was spared death and catastrophic injury. In fact, there was just one death recorded as a direct fatality in high school football last year while over 1.5 million students participated as players in our nation's schools.

Statistics are not yet complete on catastrophic injuries, but nine football players died nationally from causes not directly attributable to football.

Statistics on football deaths have been compiled since 1931 and reached a high of 26 from direct causes in 1968. Rule changes for the 1976 football season eliminated the head as primary and initial contact area for blocking and tackling and have been responsible for the decrease in deaths since that time.

Since 1960 most of the direct fatalities have been caused by head and neck injuries.

Several suggestions for reducing head and neck injuries include:
1 Athletes must be given proper conditioning exercises which will strengthen their necks and enable them to hold their heads firmly erect when making contact.

● Coaches should drill players to properly execute fundamental skills, especially blocking and tackling. Contact should always be made with the head up and never with the top of the helmet. Initial contact should never be made with the head/helmet.

● Rules prohibiting spearing should be enforced in practice and games. Players should be taught to respect the helmet as a protective device and not use it as a weapon.

● Take special care to see that the player's equipment is properly fitted, especially the helmet.

● When a player has experienced head trauma he should receive immediate medical attention and not be allowed to return to practice or a game without permission from the proper medical authorities.

● Coaches should conduct pre-season meetings with players and parents to explain the risk associated with playing football.

Coaches and officials have key roles in making football safe. As representatives of the Michigan High

Statistics on football deaths have been compiled since 1931 and reached a high of 26 from direct causes in 1968. Rule changes for the 1976 football season eliminated the head as primary and initial contact area for blocking and tackling and have been responsible for the decrease in deaths since that time.

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School football coaches will enthusiastically join forces with the MHSAA in pursuit of making the game free from serious injury.

It is a tribute to both coaches and officials in Michigan football that we are successful in providing a safe environment for the students of our schools. Safety is a prime responsibility for all of us, but pride alone is not enough to continue in our pursuit to maintain or improve our current records.

We must remind ourselves to play by the rules and coach and officiate with the best interests of our participants foremost in our minds at all times.

The following are reminders for coaches:

● Coaches should re-emphasize the sound, educational principles of interscholastic sports, particularly sportsmanship, to enhance the safety of the student-athlete.

● Coaches should conduct pre-season and in-season safety clinics for players.

● Coaches clinics should include sessions on sports medicine and safety.

● Coaches should enforce existing rules and support officials calling the infractions as they are explained in the rules.

● Officials must stress responsibility for the safety of participants and strict enforcement rules.

● Coaches and officials must be aware of the high-risk areas in all football games; the areas of kickoffs, punts and open-field collisions.

Tanglewood's swamps make difficult hazards

By SCOTT SIGLER
Staff Writer

You really have to be a golf fan to play Tanglewood.

It's not just the fact that taking a cart to play nine holes is going to cost you over \$20; it's that the course has some of the most unforgiving hazards in the area.

Built on wetlands, the course hosts dense swamps that meander across fairways. With some of Tanglewood's hazards, if it goes in, you'll never get it back.

Despite being one of the most expensive courses in the area, Tanglewood remains one of the best. If you can hit well there, you can probably handle anything in the county, if not the state.

With four tees (gold, blue, white and red), it caters to everyone's ability, although a poor golfer will have a tough time no matter what tee he or she hits from.

Tanglewood is in the midst of a huge residential development project with houses springing up all over the place. Within 10 to 20 years, most of the course should be surrounded by homes that run \$300,000 and up. It's definitely going to be a posh place to golf and an even posher place to live.

You'd think that with the prestige of the course that they could at least get reservations right. Although reservations were made a week in advance, when my party showed up the course staff had no information about a tee time. Instead of going off the front nine like we had hoped, we hit the back while a league took up the front.

If you do make a reservation, make sure you call and double-check the day before.

One good thing about golfing an expensive course is that the regulars are often wealthy — too wealthy to bother with balls that have veered into a hazard.

My first trip into a hazard, the

woods to the right of the first fairway, was a profitable excursion. Three balls profitable. I didn't have to hunt — they were just lying around, waiting for a fortunate explorer to give them a home.

A later trip to the edge of the water resulted in five more — no ball retriever, just using a 7-iron to drag balls that were in plain sight.

The last big find was a water hazard and two more balls resting in one-inch deep water — bringing my grand total to 10. I lost two, so I came out of the course with eight more than I started.

That doesn't happen every day. And it was definitely enough to make up for the lost reservations.

Hole No. 12

That's an awfully large hazard to plunk down in the middle of a golf course. A big par-5, 477-yard hole, No. 12 has a dogleg right that wraps around a mean swamp. You can get your ball out of some hazards, but unless you bring a machete, hip boots and Indiana Jones, I wouldn't advise going in this one alone.

For some, the inclination to cheat over the swamp will be irresistible. It's not a good idea — the swamp is much bigger than it looks, especially from the tee. Stick to the fairway.

Hole No. 18

Again the impulse to cheat the hazard is strong. A 328-yard par 4, this hole curves around a water hazard on the right. You can follow the fairway around or gamble and hit near the shore — followed up by a 7-iron over the water to the green.

Tanglewood Golf Course

53503 W. Ten Mile Road, South Lyon.

Phone: (313) 486-3355.

The course: 18 holes.

Par: 72

Yardage:

Yellow tees: 7,021

Blue tees: 6,245
White tees: 5,674
Red tees: 4,860

Course rating/Slope:
Yellow tees: 73.6/129

Blue tees: 70.3/125
White tees: 67.3/117
Red tees: 62.9/119

Scenery (on a 1-to-10 scale): 7.
Weekday price 9/18 holes:
Walking: \$15/\$25

With cart: \$21/\$35

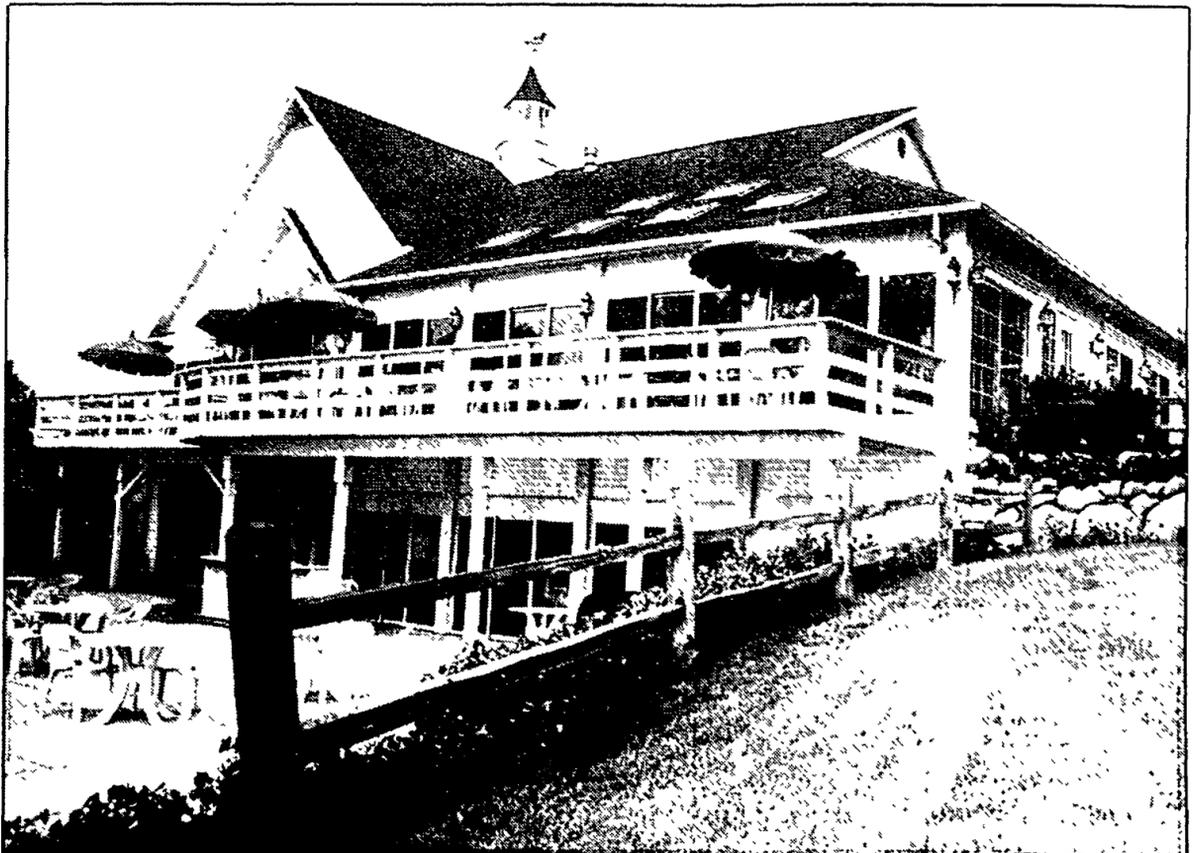
Weekend price, 9/18 holes:
Carts mandatory until 3 p.m.
Walking: \$17/\$30
With cart: \$23/\$40

Twilight rates

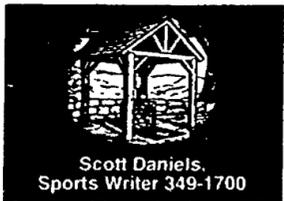
Weekdays after 6:30 p.m.: \$15

Senior rates

Two people with cart, Monday, Tuesday, Wednesday before 11 p.m.: \$36



Tanglewood's hazards present formidable challenges to area golfers.



RECORD GOLF

8B
THURSDAY
August 26, 1993

Dream greens Our golf nut picks area's top 18

By SCOTT DANIEL
Staff Writer

What if you could take your favorite and most feared golf holes in the area and combine them into one monster course. What would it look like, how would it play and how long would it be?

Those were questions the *Novi News* recently mulled. What we came up with is 18 of the most challenging and scenic holes in the area.

Our Super 18, some 6,392 yards, is short by professional standards but long enough to make the average player feel more than tested. Accurate tee shots, spectacular approach shots and careful putting would all be needed to hit our par of 71.

Here's our selections which are sure to put a scare in even the best golfers in Novi:

NO. 1
Brooklane No. 2, 317 yards, par 4
A dog-leg left, the hole presents a

problem in choosing what club to hit off the tee.

For those who hit medium or long distance with the driver, better leave it in the bag. A long straight shot or slice will put you in the third fairway.

A safer bet is to hit a 5-wood or even a low iron off the tee. The fairway slopes downhill which will add length to a tee shot with such a club and leave an easier second shot. Once on the green, putting out shouldn't be a problem on the flat, smooth surface.

NO. 2
Brooklane No. 5, 129 yards, par 3

Easily the prettiest hole on the front nine at the Northville course, golfers must contend with a creek off the tee. The small stream runs in front of the green and heavy woods protect the back of the putting surface.

NO. 3
Pebble Creek No. 1, 501 yards, par 5
A couple of options off the first tee are available at the South Lyon

course. One is to lay up in front of the creek, which cuts through the fairway about 240 yards out, or go for it.

With any kind of wind, the choice becomes an easy one. Second shots must be accurate. Any kind of slice will put your ball in the drink. Keep it in play at No. 1, even with heavy wind, and it becomes a very birdie-able hole.

NO. 4
Pebble Creek No. 5, 198 yards, par 3

Easily the most difficult par-3 on our Super 18, the hole has a pond instead of a fairway. The blue stuff stretches from the tees to 10-yards away from the green. If that isn't enough, woods run along the left side and in back of the hole leaving only the right side to ball out on. One suggestion: If you put your tee shot in the pond, drop a ball in front of the green and save yourself some frustration.

NO. 5
Pebble Creek No. 9, 534 yards, par 5

The par-5 is the longest on our mythical front nine at 534 yards. A straight away, players must avoid a pond guarding the green's front right side. Do that and it should be an easy par.

NO. 6
Hilltop No. 4, 392 yards, par 4

Trying to cut the corner to the green is a big mistake. Unless you can hit a 300-yard drive and fly over a grouping of thin trees along the left side of the fairway, play it safe.

Hitting the green at the fourth isn't easy, even after a good drive. Golfers must drop their shots on to a green elevated about 20 feet from the fairway. To make matters more difficult, the green slopes down toward the fairway. With the pin in the front of the green, shooting par here is excellent.

NO. 7
Hilltop No. 6, 387 yards, par 4

Teeing off downhill can give players a false sense of security at the Plymouth course's sixth hole. The real challenge of the hole is finding the green. Protected by woods on all sides, anything but an accurate shot will lose a golf ball.

NO. 8
Hilltop No. 9, 185 yards, par 3

The par-3 is a test in accuracy. Hitting the large surface shouldn't be a problem for most. But with a front pin placement, hitting the backside of the green is a sure way to three-putt.

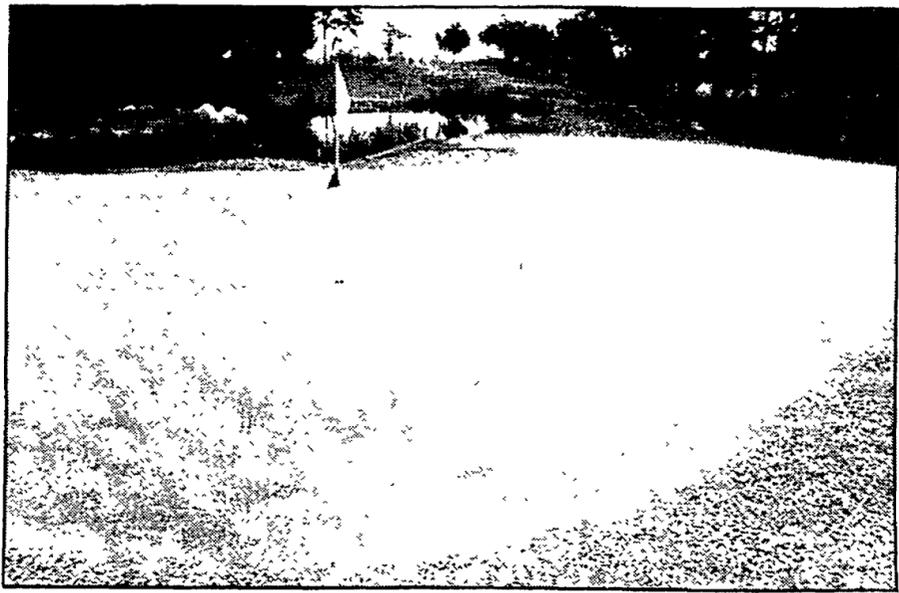


Photo by BRYAN MITCHELL

The sixth hole at Downing Farms is flanked on the right side by a pond and protected in front by a bunker.

NO. 9
Mission Hills No. 3, 468 yards, par 4

A slight dog-leg right, tee shots must be hit long and down the left side of the fairway for any chance of making the green in two. A long shot to the right side of the fairway puts players directly in front of several large trees.

The green is well protected with a large bunker on its left and pond on the right. Laying up short of the green isn't a bad play here.

NO. 10
Mission Hills No. 13, 375 yards, par 4

The fairway is the tightest on our Super 18. Heavy woods run along the left side of the hole while more trees and a CSX railroad line are on the right.

If that isn't enough, the fairway also rolls up and down violently. Hope your tee shot finds the top of the hill. Second shots must be perfect to hold the tiny green.

NO. 11
Mission Hills No. 15, 570 yards, par 5

Our longest par-5, the hole is a dog

leg right. But a long, straight drive and well placed second shot can tame this monster.

NO. 12
Links of Novi No. 2, 210 yards, par 3

The hole heads slightly uphill, making a fairway wood off the tee a must. Don't hit a hook on your first shot, though. Trees line the left side of the hole starting about 100 yards from the tee. A slice will cause fewer problems, but makes a tough second shot onto the green.

NO. 13
Links of Novi No. 5, 410 yards, par 4

The par-4 for long tee and second shots. The second shot, in fact, might be the toughest on our course. Even a long drive will leave a medium to long iron shot into the green. Missing in any direction means a quick trip into the woods. Bunkers protect both front sides of the green.

NO. 14
Links of Novi No. 1, 376 yards, par 4

One of the more open holes on the nine, golfers should tee off with whatever club is most comfortable to

them. A decent 3- or 5-wood or even a long iron should set up an easy shot to the green. A large, well-maintained green awaits.

NO. 15
Downing Farms No. 3, 379 yards, par 4

The tees face heavy woods, while a thin tree-line runs the length of the hole on the right. A hook means an almost certain trip out-of-bounds while a slight slice is actually rewarded. Second shots must also hit their mark as a small marsh sits off to the right of the green.

NO. 16
Downing Farms No. 6, 130 yards, par 3

A cattailed pond protects the right side of the hole while a bunker sits directly in front of the green. A long drive off the tee sends the shot into the woods.

NO. 17
Tanglewood No. 10, 388 yards, par 4

A short par-4, golfers must avoid a slice off the tee. Such a shot will put your ball in a heavy clump of brush or

Continued on 10

FANTASY GOLF COURSE

NUMBER	COURSE	HOLE	PAR	YARDS
1	Brooklane	2	4	317
2	Brooklane	5	3	129
3	Pebble Creek	1	5	501
4	Pebble Creek	5	3	198
5	Pebble Creek	9	5	534
6	Hilltop	4	4	392
7	Hilltop	9	3	185
8	Hilltop	6	4	387
9	Mission Hills	3	4	468
	OUT		35	3,111
10	Mission Hills	13	4	375
11	Mission Hills	15	5	570
12	Links	2	3	210
13	Links	5	4	410
14	Links	1	4	376
15	Downing	3	4	379
16	Downing	6	3	130
17	Tanglewood	18	5	443
18	Tanglewood	10	4	388
	IN		36	3,281
	TOTAL		71	6,392

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Fishing for a little family fun?

By MIKE DALE
Copley News Service

Why fish?
There are any number of reasons. Dealing with the unknown, the slippery thrill of the hunt, trying to out-psyche a fish all hold endless fascination for many anglers.

You hook it, fight it as an enemy, then part with it on friendly terms when you release it — or part not at all by devouring it.

Whatever the intellectual or cosmological basis, the solid fact is this: Studies show that fishing is the No. 1 leisure sport for fostering good relationships within families.

For many, fishing is more than a recreational experience. It's a lifestyle.

According to *Nebraskaland* magazine, fishers are "going to seminars, joining clubs, entering competitions, lobbying legislators, helping conservation causes, encouraging water development projects and other things their grandfathers would never have dreamed of."

Fishing tackle

For stream, pond and lake fishing, you will need an open-faced or closed-faced spinning reel equipped with a 6- or 8-pound test monofilament line, bait box, sinkers, hooks (No. 4-6), rubber boots, fishnet, spinning lures, a creel in which to carry your fish, and a small knife to clean your catch.

A good bait-casting rod-and-reel is a medium-sized one, 5 feet, that takes about 80 yards of line. You will find it suitable for nabbing crappie, bluegill, trout and catfish.

Fishing for bass requires a strong rod-and-reel combination, as does fishing for salmon and steelhead trout.

Complete outfits can be purchased in fishing tackle stores and in most large chain stores for as little as \$40.

Gathering bait can be as simple as digging worms in your backyard or garden. Nightcrawlers emerge from their subterranean homes on damp spring and summer nights. The best places to find them are on lawns, golf courses and grassy parks.

Purchasing onshore ocean fishing tackle is trickier. The fish are stronger and larger than freshwater fish, therefore, larger rods and reels are mandatory. There is an array of sinkers and rigs, too — everything from "hi-lo" to "surf" to "flounder."

Stainless-steel hooks are a solid investment. Onshore hooks should be size No. 6 for smaller fish or striped bass. Large sinkers are very impor-



Photo by BRYAN MITCHELL

Fishing is increasing in popularity.

tant for shore and jetty fishing, as well.

Deep-sea fishing is another matter. Your best bet when starting out is to charter a boat. Luckily, boat charters provide the no-fuss, no-muss option. They supply the rods, reels, lines and bait.

Fly fishing is another specialty category. It's quite complicated.

The art of casting

Casting can be great sport in and of itself, not unlike hitting a sizzling drive in golf or a homerun in baseball. No better testament can be seen than the numerous worldwide casting tournaments and contests.

Practice in the backyard before actually going fishing. Place a hat or marker on the ground 50 feet away and see how close you can cast your

line. Fly casting is real art in motion, simply because the fisherman casts the line rather than the lure. The lure is usually a tiny imitation insect or fly and is too light to carry the line through the air.

Playing the fish

Most fish would rather fight than be caught. Therein lies the sport of fishing — so-called "playing the fish." Fish will seem smart when they head for a weed bed or tangle your line underwater after being hooked. Sometimes they leap out of the water and artfully "walk on their tails" to snap your line.

One hooking technique, although not foolproof, is to try to keep your rod at less than a 45 degree angle to the water. It gives you better control.

Fish tales

Somewhat like wife's tales, fishing successes are based on years of empirical observations passed down from generation to generation.

First, no matter what part of the country in which you live, pay attention to the barometer. Fish lead lives of domestic chaos and daily confusion, too. Big changes in barometric pressure can press them into frenzied feeding action or turn them off.

Second, look for rugged and inaccessible areas. They have the greatest potential of holding "big ones."

Finally, vary your approach to catching fish. Try flies one day, live bait the next. Explore a new river or lake.

Fishing etiquette

Anglers are free to make their own decisions, but there's fishing protocol that even manners maven Letitia Baldrige would applaud.

When you come upon the bank of a river or lake and see another angler in place, move elsewhere.

The same courtesy applies while fishing from a boat. Stillfishers should stay at least 5 feet away from other boats. If casting, give yourself and the other angler at least 150 feet of breathing space.

Casting from a bank or shore requires care, as well. Make sure no one is near and use an overhead cast from a dock or pier.

Family fun

What child doesn't have warm memories of fishing with Dad, Mom and bothers and sisters? Some helpful hints to get kids hooked on fishing include:

- Purchasing each child their own setup. They're not expensive. Sport shops retail beginner rod-and-reel combinations for \$14.95.

- Having youngsters practice casting and the like before fishing with a complete set up. Use sinkers or rubber casting plugs for practice.

- Keep the tackle simple. Use a closed-faced spinning reel with 4- to 6-pound monofilament line.

- Try not to over-instruct. Youngsters inevitably fumble with equipment. Let them make mistakes.

Another good suggestion is to avoid fishing yourself for a while — you'll be busy untangling their lines and baiting their hooks.

- Choose waters stocked with small fish like crappie or bluegill. It will give kids a sense of confidence to catch a ton of fish.

Above all, when you take the fish home, be sure to fillet them, no matter how small, and cook them for dinner.

B-ball benefit for Jason Stewart

Stewart Benefit: A three-on-three basketball tournament will be held at Marty Feldman Chevrolet Sept. 11-12 to benefit cancer victim Jason Stewart. The registration deadline is Sept. 9. For more information, call Novi Parks and Recreation at 347-0400.

Colts: The Novi/Northville Colts open the fall season on Sept 12 against the Plymouth-Canton Lions. The squad still has a few roster spots open for varsity (ages 12-14). Contact Tim May at 348-4418 for more information. All home games are played at Novi Middle School.

Football standout: Novi High graduate Mike Yankowski is expected to start at tight end for the Ferris State University football team this fall. A 6-foot, 207-pound junior, Yankowski had four catches and a touchdown a year ago.

Big Red Boat: Novi Parks and Recreation is planning a cruise in association with Disney World in Orlando, Fla. Aboard Disney's Big Red Boat vacationers will set sail for the Bahamas. The week-long trip includes time to investigate the Magic Kingdom and the rest of Disney World, four nights cruise with the Disney Characters, and much more. The trip will cost \$899 per person. For more information, call the department at 347-0460.

Senior dance: A senior dance will be held at the Novi Civic Center Sept. 28 from 1-3 p.m. A live band will perform and refreshments will be

Rec Briefs

served. The cost is \$2.

Softball League: Novi Parks and Recreation is organizing adult softball leagues for men, co-ed and women. Games begin in early September and run through October. Call 347-0400.

Novi Trackers: The Novi Trackers is a running club whose members range from the casual jogger to serious competitor. The Trackers meet twice weekly and all runners are invited to join any of the club runs. Wednesday at 6:30 p.m. at Novi High School and Saturdays at 8 a.m. at the Sundowner Restaurant parking lot, across the street from the Northville Post office. For more information, please call Hub Copp, Club President at 348-7779.

Aerobic Exercise: Designed for men and women, this aerobic exercise program stresses an individual workout at your own pace. The class, sponsored by Novi Community Education, meets at Novi Meadows Gym Monday through Thursday from 7-8 p.m. For more information, call 344-8330.

Pool Schedule: Open swimming at Novi High will be held 7 p.m. to 8:30 p.m. Tuesday and Thursdays.

Breaking down family isolation



Jacquie Downs

A terrific concept is developing in some Wayne County communities. Task forces are springing up to address community concerns around drug and alcohol prevention. A concern that has come from these task forces is the need for more parent education and

parent-to-parent contact.

Our organization is working to bring parents together. One of our pilot programs focuses on parents of kindergartners. We attempt to bring parents from a given classroom together on a monthly basis to learn unique parenting tips, to learn how to "alcohol- and drug-proof" child-

Health Tips

ren for later years and to support one another.

It also has helped parents to hear others talk about their creative methods of presenting natural consequences to their children. To give you an idea of what "natural consequences" means, one parent talked about the continual problem of her child not brushing his teeth in the morning. The parent found that she only thought to ask the unpopular question about brushing just moments before the child tore out the door. Then, she felt angry and not listened to when the child yelled from the sidewalk, "Not this morning, mom, I'll do it after school." The parent thought about the situation for quite a while and finally came up with an ingenious solution that would get her out of

the nagging cycle.

The next morning while "junior" was eating breakfast the mother said, "You know, sweetheart, I'm pretty tired of arguing with you everyday about brushing your teeth. I've decided not to do it anymore."

She went on to say, "But every morning after you leave, I'll check the bathroom sink to see if you brushed. Moms can tell, you know, and if I find that you have not, I'll pack up the toothbrush and toothpaste in a baggie and bring it down to your classroom for you to brush there . . . in front of me."

She expected his retort, "You wouldn't!" he cried. But she merely assured him that she would. The story had a pleasant ending because the mother never had to go to school. But the best part was that she fully expected to do it if necessary, and the child knew it.

PUBLIC NOTICE

Wayne State University PIANO SALE

Numerous pianos will be liquidated this Sunday on campus between noon and 5:00 p.m. Grands, consoles, digitals and uprights in many finishes will be on sale. Some are less than one year old. Brand names include Kawai, Steinway, Baldwin, Yamaha & others.

For more information, or to schedule a preview call the Wayne State Music Dept.

(313)577-6323
All pianos to be sold Sunday, August 29 noon till 5:00 p.m.

Wayne State University Campus Music Department Cass & Ferry Mall (313)577-6323

PREVIEW APPOINTMENTS
Additional Information Call (313)577-6323



ONE DAY ONLY

349-1700
IS OUR NUMBER

Feel free to call us with any news tips.

The Northville Record

Fitness Briefs

JAZZERCISE: New fall schedule starting in September. We offer an exercise program to fit everybody's level of fitness. Regular jazzercise, low impact, high intensity, high impact, weights, and the new circuit training program.

Morning classes start at 9 a.m. on Monday, Wednesday and Friday. Babysitting is available. Evening classes are Tuesday and Thursday at 6 p.m. A free introductory class is offered.

Come give us a try on Center Street across from Main Centre at the FOE Eagles building. For additional information call Dawn at 347-3335.

ROAD TO RECOVERY: You can help by volunteering to drive a cancer patient to and from a treatment facility through the American Cancer Society's Road to Recovery program. If you would like to become a driver, call the American Cancer Society at (800)925-2271.

YOGA IN NORTHVILLE: Train the body to develop strength, flexibility and balance through yoga. Diane Siegel-DiVita teaches the course held at the Northville American Legion Hall downtown. Classes are held Mondays and Thursdays. The latest session started Aug. 2 and runs through Sept. 13. For prices and further information call Diane at 344-0928.

AMERICAN CANCER SOCIETY: The American Cancer Society is making it easier for cancer patients, their families and friends to obtain information and services. By dialing 1-800-925-2271, callers will speak directly to a member of the supportive care team at the ACS cancer control office. Hours for this service will be 8:30 a.m.-5 p.m., Monday through Friday.

STEP BENCH, AEROBICS AND TONING: New Attitude Aerobics and Northville Parks and Recreation offer year-round fitness classes, for men and women, mornings and evenings, seven days a week. Programs include step bench, high and low impact aerobics, low impact fatburner aerobics, and early bird (6 a.m.) workouts.

Classes are designed with everyone in mind, all ages and levels of fitness, beginners to advanced. Special features include: "flexible scheduling" (mix and match classes from week to week), child care, personalized instruction, and nationally certified instructors. For more information call 348-3120 or 349-0203.

AEROBIC FITNESS CO.: Step classes, multi-level aerobics and strength training classes are offered by the Aerobic Fitness Co. An exercise physiologist and certified instructors are on staff. Morning and evening classes can be combined to fit into your busy schedule. Excellent child care is available. For more information call 348-1280.

ASK-A-NURSE: Marcia Graham, a public nurse from the Oakland County Health Department, will be at the Novi Senior Center twice a month from 9 a.m. to noon. She is available to discuss senior health problems or issues with individuals or families. This program is free and, although information and education are important, it is not meant to replace physician care.

NOVI FRIENDSHIP CLUB: Novi Parks and Recreation sponsors this club for mildly to moderately handicapped youths ages 14 and older. Activities are scheduled monthly and consist of events such as: DJ dances, family potlucks; arts and crafts; treasure hunts; hay rides and more. The cost is \$5 to join and there is a minimal cost for each activity.

FAMILY FOOT CARE: Family foot care will be in the Novi Senior Center the first Friday of each month. They will use a whirl pool bath, clip toe nails, trim corns and address foot care. Medicare will be accepted as payment. Call 347-0414 for an appointment.

Golfers list picks

Continued from 8
on the 18th fairway, making a par all but impossible.

NO. 18
Tanglewood No. 18, 443 yards, par 5
From the white tees the green is reachable in two, but be careful. Water protects the right front portion of the green while a well-placed bunker is on the left.

Conventional and Advance Payment Program lease payments based on '93 Villager GS with PEP 692A MSRP \$20,104, '93 Sable GS with PEP 451A MSRP \$19,404 and Cougar XR7 with PEP 260A MSRP \$16,743 excluding title, taxes, license fee. Lease payment based on an average capitalized cost of 93.35% of MSRP for Villager, 90.82% for Sable and 95.75% for Cougar for 24-month closed-end Ford Credit Red Carpet Leases purchased in the Great Lakes Region for the period 9/92-5/93. Some payments higher, some lower. See dealer for payment and terms. Take new retail delivery from dealer stock by 9/22/93. Lessee may have the option to buy vehicle at lease end at a price to be negotiated with the dealer at signing. Lessee responsible for excess wear and tear and \$11 per mile over 30,000 miles. Credit approval/insurability determined by Ford Credit. Cash savings based on comparison of total of monthly payments under a conventional 24-month Red Carpet Lease plus cash down payment vs. one lease payment under the Advance Payment Program lease: \$8,820 vs. \$7,817 on Villager; \$8,312 vs. \$7,386 on Sable; \$9,096 vs. \$8,328 on Cougar. MSRP for Topaz GS 2-door with PEP354R includes \$500 cash back, excludes title and taxes. *For cash back take new retail delivery from dealer stock by 9/22/93. Excludes title and taxes. *Except on models with privacy glass. *Always wear your safety belt.

MERCURY LINCOLN

ANN ARBOR
Apollo
2100 W. Stadium Blvd.
668-8100

DEARBORN
Krug
21531 Michigan Ave.
274-8800

DETROIT
Bob Maxev
16901 Mack Ave. at Cadieux
885-4000

DETROIT
Park Motor
18100 Woodward Ave.
869-5000

FARMINGTON
Bob Dusseau
31625 Grand River Ave.
474-3170

GARDEN CITY
Stu Evans
32000 Ford Rd.
425-4300

PLYMOUTH
Hines Park
40601 Ann Arbor Rd. (at I-275)
425-2444

ROCHESTER HILLS
Crissman
1185 South Rochester Rd.
652-4200

ROSEVILLE
Arnold
29000 Gratiot at 12 Mile Rd.
445-6000

ROYAL OAK
Diamond
221 N. Main St. at 11 Mile Rd.
541-8830

SOUTHFIELD
Star
24350 W. 12 Mile Rd.
354-4900

SOUTHGATE
Stu Evans
16800 Fort St. at Pennsylvania
285-8800

STERLING HEIGHTS
Crest
36200 Van Dyke at 15 1/2 Mile Rd.
939-6000

TROY
Bob Borst
1950 W. Maple
643-6600

WATERFORD
Mel Farr
4178 Highland Rd.
683-9500

YPSILANTI
Sesi
950 E. Michigan
565-0112

HOME TOWN
Newspapers

and

The Northville Record

urge all their readers to recycle old newspapers

MERCURY GIVES YOU MORE

LEASE OR BUY
WE'VE GOT YOUR MERCURY!
NOW AT GREAT SAVINGS

Advance Payment Saves \$1,003 Over Conventional 24-Month Lease*	Conventional 24-Mo. Lease	Payment Program
First Month's Payment*	\$299	N/A
APP Payment*	N/A	\$7,817
Down Payment*	\$1,644	N/A
Refundable Security Deposit	\$300	\$350
Cash Due at Signing*	\$2,243	\$8,167

Just \$1,644 Down
\$299 OR
A MONTH FOR 24-MONTH LEASE

With One Advance Lease Payment Of
\$7,817



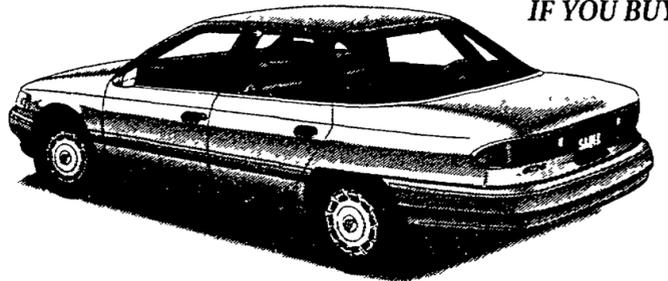
1993 MERCURY VILLAGER GS MINIVAN

The new Villager is nothing less than a new kind of minivan. It combines front-wheel drive, V-6 power and a specially engineered suspension for a remarkable "car-like" ride! Plus, Villager has standard anti-lock brakes and meets all federal passenger car safety standards.*

- Anti-Lock Brakes
- V-6 Power • "Car-Like" Ride
- Meets All Federal Passenger Car Safety Standards*

First Month's Payment*	\$269
Down Payment*	\$1,856
Refundable Security Deposit	\$275
Cash Due at Signing*	\$2,400

\$269 OR **\$1,000**
A MONTH FOR 24-MONTH LEASE
IF YOU BUY! ⁴CASH BACK



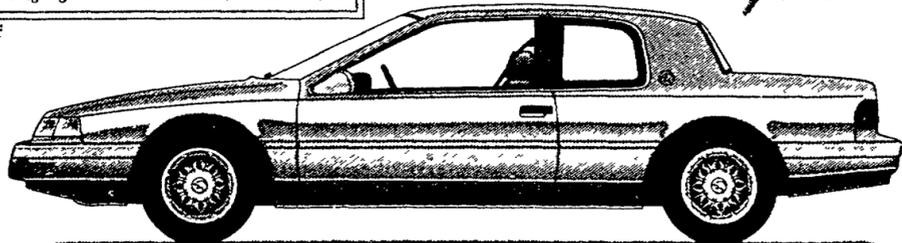
1993 MERCURY SABLE GS

STANDARD FEATURES: 3.0-liter V-6 engine • Sequential multi-port electronic fuel injection • 4-speed automatic overdrive transaxle • Power rack-and-pinion variable-assist steering • Air conditioner • Tinted glass • Driver- and right front passenger-side air bag Supplemental Restraint System • **PREFERRED EQUIPMENT PACKAGE 451A:** Power side windows • Front and rear carpeted floor mats • Fingertip speed control • Power lock group • Electric rear window defroster • Light group • 6-way power driver's seat • Aluminum wheels • Body side paint stripe • Electronic AM/FM stereo cassette radio

Advance Payment Saves \$768 Over Conventional 24-Month Lease*	Conventional 24-Mo. Lease	Payment Program
First Month's Payment*	\$309	N/A
APP Payment*	N/A	\$8,328
Down Payment*	\$1,680	N/A
Refundable Security Deposit	\$225	\$350
Cash Due at Signing*	\$2,314	\$8,678

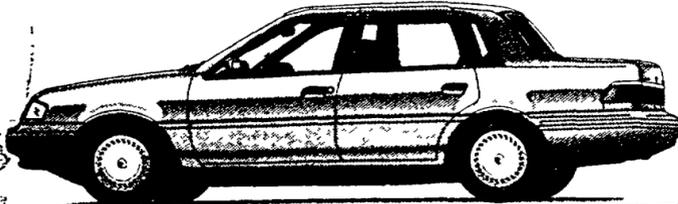
Just \$1,680 Down
\$309 OR
A MONTH FOR 24-MONTH LEASE

With One Advance Lease Payment Of
\$8,328

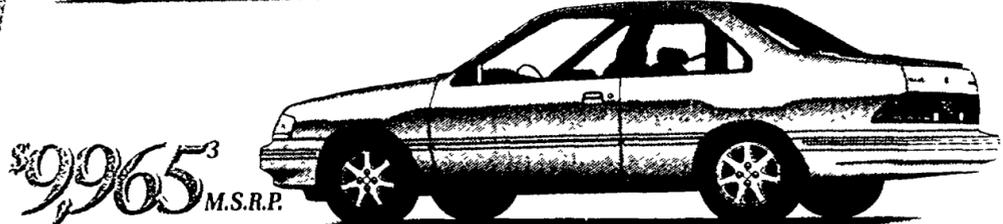


1993 MERCURY COUGAR XR7

COUGAR STANDARD FEATURES: 3.8-liter V-6 engine • Automatic overdrive transmission • Power rack-and-pinion steering • Air conditioner • Power windows • Dual power outside mirrors • **PREFERRED EQUIPMENT PACKAGE 260:** Fingertip speed control • Power lock group • Electric rear window defroster • 6-way power driver's seat • Cast aluminum wheels • Leather-wrapped steering wheel • Electronic AM/FM stereo cassette radio



\$700⁴ CASH BACK



\$9,965³ M.S.R.P.

1993 MERCURY TOPAZ GS

STANDARD FEATURES: 2.3-liter IHC engine • Sequential multi-port electronic fuel injection • Power assisted rack-and-pinion steering • Child-proof rear door locks (4-door only) • **PREFERRED EQUIPMENT PACKAGE 353A (4-door only):** Automatic transaxle • Manual air conditioner • Electric rear window defroster • Fingertip speed control • Power windows • Electronic AM/FM stereo cassette radio • **PREFERRED EQUIPMENT PACKAGE 354R (2-door only):** Manual air conditioner • Electric rear window defroster • Electronic AM/FM stereo • Deluxe luggage rack • 7-spoke aluminum wheels

REAL ESTATE

Warranty coverage plans gain in popularity

By James M. Woodard
Copley News Service

After digging up enough cash to handle the down payment and numerous closing costs, the least favorite thing for a home-buying family to face is unexpected repair costs for a zapped water heater or built-in appliances.

That's one of the key motivators for buying a home protection (warranty) plan for previously owned homes being offered for sale. The coverage benefits the home seller, buyer and broker. Thus the sale of these protection plans continues to grow throughout the country.

"At least 80 percent of our listed resale homes are now covered by a warranty plan," said Bob Harrison, manager of an office of Coldwell Banker Residential Real Estate Services. "It's really a great type of protection and most home buyers and sellers are now aware of its importance."

In some cases where the seller or buyer does not purchase the warranty coverage, Harrison will buy a one-year plan and give it to the buyer as a housewarming gift, he said.

Typically, a home protection plan covers the mechanical systems in a home for a one-year period after a sale. Items covered typically include the central heating, air conditioning, plumbing, electrical, water heater and ventilation ducts and major appliances like

the built-in stove, microwave oven, dishwasher, garbage disposal, trash compactor and electric garage door opener.

When these items need repair or replacement, due to normal wear and tear, the new owner calls the home warranty company. They dispatch an appropriate technician to correct the problem. A minimal service fee is charged per service call—usually from \$25 to \$50.

The warranty plan is not an insurance policy. It doesn't cover known pre-existing conditions or damage caused by fire, theft or vandalism. It's designed to repair or replace items that become defective after the sale of a home. The one-time fee for a basic one-year warranty plan varies from region to region and company to company, but generally it ranges from about \$200 to \$350, payable when the home is sold.

Home buyers like the coverage because it minimizes their risk of encountering large and unexpected expenses after moving into a home. Sellers like it because it protects them from after-sale hassles and possible lawsuits instigated by an unhappy buyer. Brokers like it for the same reasons.

"In past years, home protection plan firms tended to be pretty flimsy operations," Realtor Harrison said. "But today these firms have a much better and stronger structure, and brokers as well as con-

Continued on 3

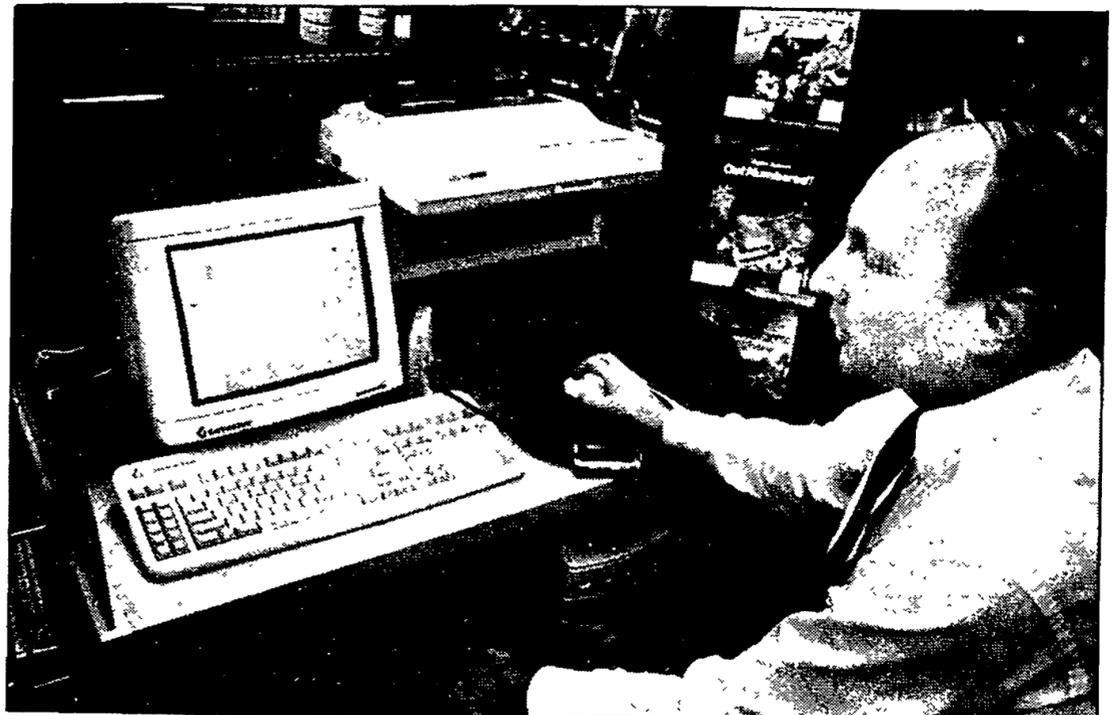


Photo by BRYAN MITCHELL

Egghead Software Store Manager Paul Haveck whips up plans for a deck on the "Your Deck" program.

By MICHAEL MALOTT
Managing Editor

The time has come to build your dream house.

You've thought about it for years, and now the time is right. You know exactly what you want. While your dream home will incorporate a number of design features you've seen in other houses over the years, the floorplan you have in mind is completely unique, yours alone, one of a kind.

Of course, you'll have to have an architect or builder draw up the blueprints, so you invite them over to talk about your ideas.

And that's when you discover your vocabulary just isn't descriptive enough to explain what you have in mind. You find you just don't possess a large enough repertoire of hand signals to make the architect understand, and the builder can't quite get a grasp on your concept by looking at all those napkins you've scribbled on.

How then to explain your dream home vision to those who will actually try to build it?

Computer software designers are coming to the rescue of would-be dream home owners. A variety of new software packages are on the market, designed to run on home computers and written to be easy to learn. Further, they are priced to be within the reach of amateur home designers.

Paul Haveck, Store Manager for Egghead Software in the Novi

Town Center, explained that for \$30 to \$90, home design programs are available that can produce professional-looking blueprints on everything from dot-matrix to laser printers.

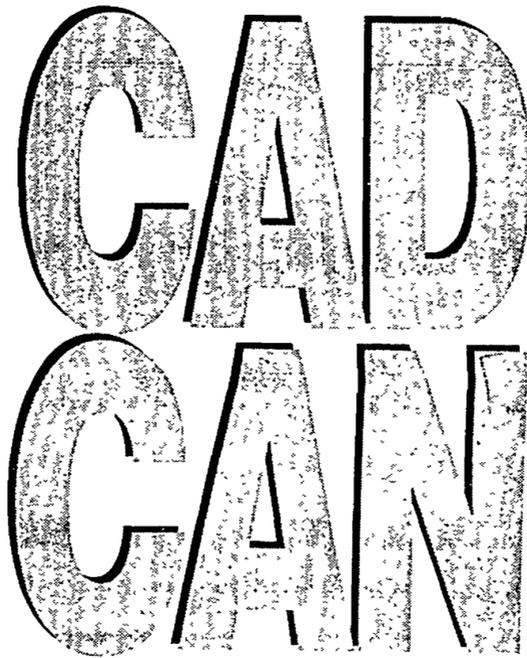
Some programs are available for even less, as little as \$12. But as Haveck said, "you get what you pay for." He explained that the inexpensive home design software packages often have limited capabilities, are not as flexible as the more extensive programs, and have small "symbol libraries."

Of course, even the better amateur home design programs won't give you finished blueprints, from which a carpenter could start building or which a city inspector would give approval on the home's structural integrity. To get something that fancy, you'd have to move to a "computer-aided drawing" or CAD program that could run \$300 or more. These are also much more difficult to learn to use, Haveck said.

The amateur home design programs available will however give an architect a very good idea of what the homeowner is looking for. They'd give the architect a good start on the final home blueprints.

Better yet, many of the programs have "3-D" options, which will automatically convert the blueprints to renditions of what the design would look like from an eye-level view, both on

Continued on 2



Computer aided design (CAD) for your deck, bathroom, kitchen can save a lot of planning time

HOME DESIGNS



The Crystal sparkles with light for active family living

By James McAlexander
Copley News Service

Naturally illuminated by skylights in three separate living areas, the Crystal is a bright ranch-style home designed for active family living.

A wide, arched multipaned window with a planter shelf adds street appeal to the exterior and elegance to the spacious vaulted living room. Flames in the fireplace can be enjoyed from both the living room and the dining room.

The sun porch, the right of the family room, is the brightest of these bright spaces. It has five skylights and could be either screened or glassed. Potted plants can't help but thrive here. Add a couple of white wicker chairs and you can pretend you're in the tropics.

A spacious kitchen is at the heart of the home. Two more skylights bathe the area in natural light while its open design provides easy access from all directions. Plenty of cabinets and counters line the room on three sides. If desired, a built-in desk could be included in the plan, either next to the sunny nook or by the freezer.

The kitchen sink faces across the family room to a view of the deck and the outdoors beyond.

Face framing on one wall of shelves in the large walk-in pantry allows direct access from the kitchen.

Basement stairs, a small bathroom, and a utility room with a counter and fold-down ironing board are to the right. The utility room can also be entered from the two-car garage, which has windows and space for a small shop.

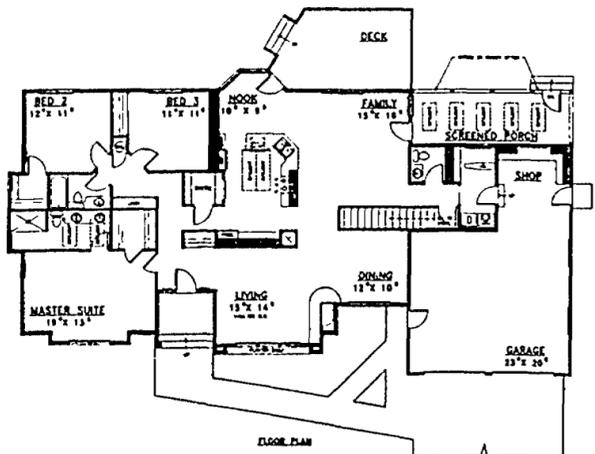
Bathrooms are clustered together on the left. The master bathroom and walk-in closet serve as sound buffers between adults' and children's bedrooms.

Luxury features in the master bath include skylights, an oversize shower and twin basins.

The other two bedrooms share a bathroom. One of the bedrooms has a walk-in closet. This situation is sure to stir up sibling rivalry, especially if there are only two children.

A large linen closet in the hallway is convenient to both of the bathrooms in the sleeping wing.

For a study plan of the Crystal (332-090) send \$7.50 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave., Howell, MI 48843. (Be sure to specify plan name and number when ordering.)



OVERALL DIMENSIONS: 80'-0" X 45'-0"
LIVING: 2187 square feet
GARAGE: 657 square feet

Best tools for the soil

By C.Z. Guest
Copley News Service

GARDENING

While there is a wide array of landscaping tools now available that will do most any yard job, from rough groundbreaking and trenching to fine finished landscaping and gardening, the trick is determining which tools are best for you and for each job.

The new, state-of-the-art tools have unique shapes and tool-head configurations to make them perform in most any yard or garden situation. Many of these tools come with dual-striking head combinations for even greater versatility.

They also come in both long- and short-handle models to add to their range of jobs.

Here's a rundown on the different striking points and tool heads to look for on these landscaping jobs they will perform best.

- Trencher mattock — for breaking ground, accurate trenching, burying cable and piping.
- Planter scoop—a wide spadelike blade for ground-breaking, clearing, trenching and digging plant holes for trees.
- Tiller—has three fork tines for cultivating, weed removal, aerating soil and compost turning.

- Pick end—a sharp point for penetrating compacted soil, prying rocks, breaking up concrete and blacktop, thin trenching and furrowing for seeding.
- Ax end—for chopping roots, stubborn weed clumps and firewood.
- Chisel pick—long, sharp-edge blade for deep digging, prying and penetrating tough soil.

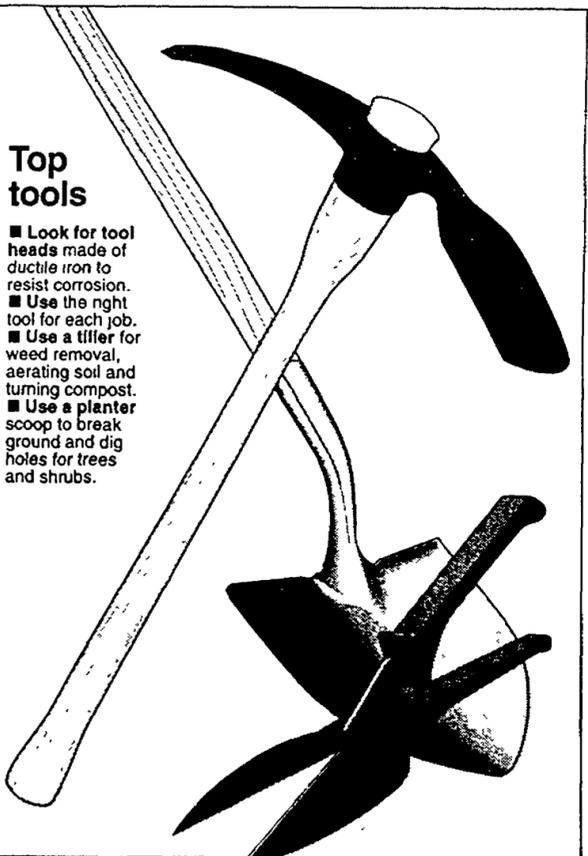
Look for tools with points or tool heads made of ductile iron, which is corrosion resistant and withstands tough impact.

PROTECTING PLANTS

Put some cornmeal around cabbage family plants and no insecticide will be needed. Sparrows come in for a free meal of cornmeal and add pest worms to their diet.

Turkeys make a perfect dewormer for the tomato "hornworms." They have sharp eyesight, can spot these pests and eat them without harming the plants.

However, don't make a mistake and turn them loose on a patch of new-sprouting seedlings!



Top tools

- Look for tool heads made of ductile iron to resist corrosion.
- Use the right tool for each job.
- Use a tiller for weed removal, aerating soil and turning compost.
- Use a planter scoop to break ground and dig holes for trees and shrubs.

Continued on 3

Copley News Service/Dan Clifford

Computer aided design saves time and back muscles

Continued from 1

the interior and on the exterior. Some programs refer to this as a "virtual reality" option, although the 3-D programs now available only provide snapshot views and don't allow the user to move through the building as true "virtual reality" programs would.

According to Haveck, home design versions are available in all computer formats, for Macintosh as well as IBM and compatibles. DOS-based versions are available. Still, Haveck said, most of these design programs are based on Windows 3.1. Windows, Haveck explained, is a "graphic environment" and therefore particularly well suited to these programs.

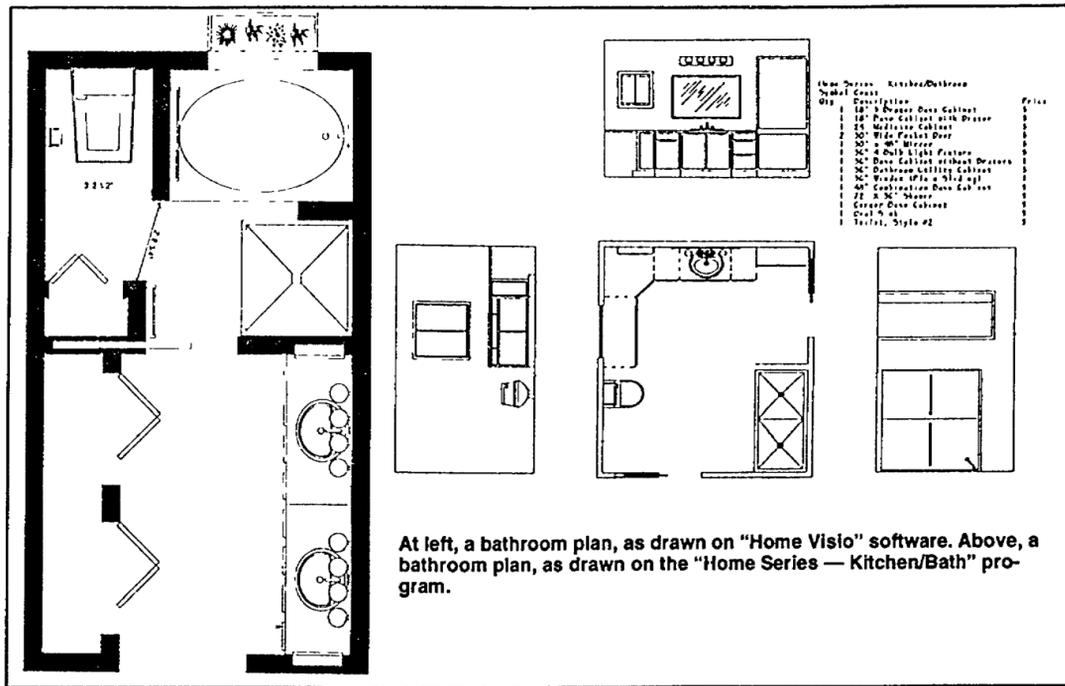
The home design programs are equally popular among all kinds of homeowners and homebuyers. Haveck said he believes those who purchase such software are about split among home buyers and home renovators. They are also popular among those who are redecorating, who want the programs for their interior designs.

And some, Haveck said, use the program simply to rearrange the furniture. "It beats moving the couch five times," Haveck said.

One of the most extensive programs out now is a new program called "Your Deck," from Books That Work, Sunset publishers.

Demonstrating the program, Haveck had an extensive deck design worked up in about 15 minutes. He then could convert the blueprints to eye-level and 3-D views. The program also would allow cross-sectional views, or could strip the decking to reveal the underlying structure.

A notable feature of this program is that once the blueprint is finished, the computer will automatically compile a list of materials needed for the construction and calculate the costs. With lumber



At left, a bathroom plan, as drawn on "Home Visio" software. Above, a bathroom plan, as drawn on the "Home Series — Kitchen/Bath" program.

prices always fluctuating, the program allows the user to change the materials prices in order to provide a more accurate final cost.

Don't know what one of the items noted on the materials list is? Haveck double-clicked on the item and a definition, complete with picture, popped up. Don't know how to install it? Double-

click again and instructions pop up. The instructions aren't just text, they include animated pictures to show the installation procedure, complete with sound effects.

Such extensive design programs are not yet available for complete homes, but Haveck said "Home Visio" is one of the most popular programs capable of designing a complete home. The reason is that it

is easy to use and has a large symbol library, Haveck said.

The program begins with a scale grid on which the blueprint is to be drawn. Just "drag and drop" the walls into place. Then just "drag and drop" the furniture into place. In a short time, with little instruction, one can whip up full, professional-looking blueprints.

"The Home Series" is also popular, in part because it has extensive symbol libraries and is relatively inexpensive, but also because it provides eye-level renditions and 3-D views when the designer is finished with the blue print. Four versions of the program are available Home, Landscape, Kitchen/Bath and Deck.

Among the programs available are:
 • "Design and Build Your Deck." Books That Work, Sunset. Requires Windows 3.1, a 386 processor or higher, VGA graphics, 2 MB RAM and a hard disk.

• "Visio Home." Requires Windows 3.1, a 386-SX processor or higher, VGA or higher graphics, and a 8514/A or Windows compatible graphics card. \$89.99.

• "Expert Home Designer." Requires a Macintosh Plus SE, SE/30, LC, LC II, Powerbook 100, 140, 170, Classic, Classic II, Quadra 700-950, Mac II to IIcx, System 6.0.5 or later, 2 MB RAM, or 4 MB RAM for System 7. \$32.99.

• "Expert Gold Edition Home Design." Requires Windows 3.0 or higher, a hard disk, a mouse, Hercules, EGA or VGA or higher graphics display adapter, and a printer installed through MS Windows. \$32.99.

• "Floorplan For Windows Plus," by ComputerEasy. Requires Windows 3.0 or DOS, and a mouse. \$51.99.

• "The Home Series." Programs are available for Home, Landscape, Kitchen/Bath, and Deck. Requires DOS 3.0 or higher, 640 K RAM, a hard disk, a floppy disk, and a 2- or 3-button mouse. \$39.99 each.

• "MyHouse," by DesignWare. Requires DOS 3.3, a 386 processor, 640 K RAM, CGA to super VGA graphics, and a hard disk.

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Quality built new home. All brick ranch features fabulous glamour bath w/ jacuzzi tub, full basement, vaulted ceilings, brick fireplace w/ raised hearth are just a few of the many special items in this home. \$179,900.

NORTHVILLE
Elegant condo in Northville. Marble foyer, plush carpet, raised dining, updated kitchen. Shows very well. Call to see. \$81,900.

NORTHVILLE
Exceptional Northville condo. 3 bedrooms, 2 1/2 baths with library & formal dining room. Dramatic great room & double deck overlooks woods & stream. Full walk-out basement to expansive grounds. Better than new, decorated in neutral colors & huge master suite with dressing area. \$179,900.

NORTHVILLE
Nestled in the woods, on a private drive. This unique home offers a spectacular view from every window. The 3,800 sq ft. includes the finished walk-out lower level & has a one-of-a-kind floor plan. \$424,900.

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THIS FOUR BEDROOM HOME offers a lot of nice features. All newer vinyl windows, newer roof, central air and much more. Lake privileges to all sports Walled Lake. Has Home Warranty. \$84,900. 348-6430 (PIC)

PARK-LIKE YARD WITH MATURE TREES & garden area. 3 bedrooms, bath with ceramic tile, newer wood windows, furnace, cathedral ceiling in kitchen & great room. All appliances included. \$85,900. 348-6430 (PAR)

CREATIVE LIVING SELLS!

Warranty plans gain popularity; new homes construction

Continued from 1

sumers have more respect for them."

Cathy Mims, president of a regional Association of Realtors, is also a believer in warranty coverage.

"We let our seller clients know that about 66 percent of previously owned homes have some type of mechanical problem during the first year after a sale. Warranty coverage can avoid some potential major problems with buyers."

Some of those mechanical prob-

lems can indeed be serious. The repair or replacement costs normally range from \$100 to \$3,500 per item. Obviously, one item being repaired can more than cover the cost of the warranty.

As home buyers and sellers become more aware of the importance of warranty coverage, it has become an increasingly potent marketing tool. A home that is covered by a one-year home protection plan definitely has a competitive edge over a comparable property without such coverage. It's particularly effective during a

"buyers' market" period.

Also, unhappy and frustrated buyers tend to file law suits quickly these days when something goes wrong with their newly acquired home. The warranty coverage mitigates this tendency. It's much easier to simply call the warranty company and quickly have the problem fixed.

A recent trend is for home buyers to pay for additional coverage years (after their first year).

Among individual states, California has the largest number of warranty plans in force. Here, nearly

250,000 homeowners had warranty coverage on their property for a period last year. This included about 60 percent of all previously owned homes sold in the state. Another 50,000 existing home warranties were renewed by homeowners during the past year.

Q. How many new homes are expected to be constructed in the United States this year?

A. About 1.26 million homes will start construction during 1993, it was predicted by the National Association of Home Builders. That reflects a downturn in the associa-

tion's forecast a couple of months ago.

The change was sparked by a weaker than anticipated first half of this year.

The new forecast includes 1,103,000 single-family homes and 157,000 multifamily units (condos, apartments).

Q. Are mortgage interest rates about to increase?

A. Not according to the experts. Here's a recent statement from the Research Department of the National Association of Realtors:

"Interest rates on fixed-rate mortgages are expected to remain at low, affordable levels at least through the end of this year. Predictions as to what the rate on 30-year fixed-rate conforming mortgages will be at year-end range from a low of 6.75 percent to a high of 7.5 percent."

Questions may be used in future columns; personal responses should not be expected. Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.

Dealing with pesky grasshoppers in your garden

Continued from 1

Q. How can I keep grasshoppers from eating my garden every year? I've tried everything.

A. Growers use a number of techniques to reduce grasshopper prob-

lems such as:

- Fill the top 3 inches of soil soon after you fall harvest to reduce the number of eggs in the soil.
- Consider raising trap crops of brassi-

caes or mustard greens; many grasshopper species prefer them to other vegetables.

- Protect seedlings with row covers.
- Decrease grasshopper populations by encouraging natural predators like birds.

Install feeders, birdhouses or a birdbath.

C.Z. Guest is a gardening authority whose work appears in *House and Garden* and author of numerous books and articles, including "5 Seasons of Gardening" (Little, Brown and Co.).

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OPEN SUN., AUG. 29, 1-4PM
MAGAZINE MATERIAL! Attractive 4 bedroom 1 1/2 story home on peaceful 2 acre setting. GRM w/vaulted ceiling, fir, to ceiling windows & dramatic tp, lge country kt. w/all the extras, formal dining w/crown moulding, 1st flr. laundry, 2 1/2 baths, deluxe master suite on 1st flr., ceramic tile, central vac, sec. system, 9' ceiling in bsmt. w/outside exit, fin. 3 car garage & much more! *275,000. Fenton Schools. Take M-59 3 miles E. of US-23 to N. on Fenton Rd., then West on Rohn Rd., & follow open signs to 12155 Rohn Rd.

SO MUCH TO OFFER! Spacious galore & more in this attractive & newer 3 bedroom 2 bath Cape Cod. 1960 sq. ft. of living area on first floor including formal dining & first floor laundry, plus upper level is 1300 sq. ft., drywalled & painted & ready to finish. All this & more situated on 2 peaceful acres in Brighton Twp. *172,000. Hartland Schools.

DUNHAM LAKE-GREENBELT FRONT! This picture perfect home features traditional floor plan w/4 bdms, 2 1/2 baths which include master suite, 1st flr. laundry, driftstone fireplace, bella windows, central air & 2 decks all on park-like setting w/towering pines. Impeccably maintained. Walk to golf course. Hartland. *259,500.

YEAR ROUND ENJOYMENT! Private & secluded 10.9 acre lakefront setting on Bullard Lake w/this fabulous 5 bdrm, 4 full bath chalet. Great room is 27x18 w/outstanding stone fp, deluxe kitchen, 21x34 heated indoor pool, family room w/tp, master suite has sauna, whirlpool tub, fp & 14x20 deck, 3+ car garage plus 24x44 multi-purpose building. All this & more for *495,000. Hartland Schools.

COUNTRY DELIGHT! Private 5 acre setting w/easy access to M-59 & US-23! Comfortable farm house style home built in 1990. Over 1850 sq. ft., 4 bedrooms, 2 full baths, full wall stone fireplace in LR, well planned kitchen, dining area, 1st floor laundry, full bsmt. & 2 car garage. *159,500. Hartland.

WOODS AND WILDLIFE! Comfortable 1740 sq. ft. raised ranch on private 3.62 acre setting. 3 bdms, 2 1/2 baths, GRM w/corner fireplace & relaxing views, 1st floor laundry, 3+ car garage w/one 10' high door for your motor home plus 28x40 pole barn w/electric. Call today-only *167,900. Hartland Schools.

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LOG CABIN HOME on large lot. Front view of Huron River with docking. 2 bedrooms, 1 bath and 2 car garage. Nature outside your window. 4 miles to US-23. *65,000 Land Contract. Call American Properties 231-3999 B-101

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<p>LAKE PRIV. ON LAKE SHERWOOD Go with this lovely landscaped home 3 bdms., 2 baths, family room w/tp, living room, walkout deck. A nice value *142,400 S-364</p>	<p>EAST COAST WILLIAMSBURG STYLE 2 story on 1.47 acres. Completely updated, 4 bdms., 2 baths, hardwood floors, sitting room, extra high ceilings. In area of executive homes. *182,000. C-217</p>	<p>ALL SPORTS LAKEFRONT! Newer contemporary, 2 story great room, over 100 ft., of frontage, private master suite! *199,000. Hartland schools! M-553</p>	<p>WALLED LAKE INVESTORS!! New listing, 2 story upper and lower flat, water and sewer, great condition, just north of I-96, *89,000! W-274</p>	<p>COMMERCIAL ZONING POSSIBLE Currently zoned multiple, right in the heart of S. 3 rolling & beautiful across Lyon's business district. In Milford Twp. 5 stall Water & sewer multiple horse barn! Three lots, potential for a bedroom ranch home! multitude of uses. Call for Close to everything, yet all the details. *144,900. very quiet! *195,000. L-440</p>	<p>MINI HORSE FARM! rolling & beautiful across Milford Twp. 5 stall Water & sewer multiple horse barn! Three lots, potential for a bedroom ranch home! multitude of uses. Call for Close to everything, yet all the details. *144,900. very quiet! *195,000. R-835</p>

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<p>EXPERIENCE THE FINER THINGS Fabulous walk-out executive home in prestigious Bradford of Novi 3600 sq ft of extras and ready for your decorating selections. *489,900 (OE-N-85WOR) 347-3050</p> <p>IMMEDIATE OCCUPANCY Spectacular Novi tudor loaded with amenities! Breathtaking family room with soaring windows, decorator perfect adjoins commons area. Wow! *289,900 (OE-N-57FR) 347-3050</p> <p>WOODED PARADISE Just listed Novi tudor loaded with amenities custom deck with gazebo oversized great room and dining room gourmet kitchen *249,900 (OE-N-16RED) 347-3050</p> <p>OWNERS TRANSFERRED! Get the most for your money in this lovely Novi colonial 4 bedrooms, 2 1/2 baths, insulated finished garage, private library with built in bookshelves, 20x22 deck and a finished basement. *224,900 (OE-N-18POR) 347-3050</p> <p>TOTALLY RENOVATED Gorgeous Novi colonial with remodeled kitchen with hickory cabinets and ceramic tile floors new carpet freshly painted 6 panel doors, 2 must see! *169,900 (OE-N-51CIR) 347-3050</p> <p>CONTENTED CHARM IN NOVI Brick ranch with 3 bedroom living room 2 way fireplace in family room with built in shelves bay window in kitchen dining area. *139,900 (OE-N-07CED) 347-3050</p> <p>HURRY, THIS IS IT! Updated ranch new vinyl windows, new roof shingles and hot water new kitchen newer carpet, central air, remodeled bath and fenced yard! *124,900 (OE-N-20LFR) 347-3050</p> <p>MOVE UP TO NOVI Wonderful 4 bedroom Novi home on a large corner lot a stone throw from one of Novi's award winning schools. All new premium windows. Family room with fireplace. *116,900 (OE-N-101ON) 347-3050</p> <p>BEST BUY AROUND! This condo features skylights, formal dining room, fireplace, air conditioning, finished lower level has 3rd bedroom or office, vaulted ceilings and 2 full baths great location. *115,000 (OE-N-68PN) 347-3050</p> <p>NOVI CONDO! Countryside setting with great location close to pond, pool, and tennis courts. Condo offers skylight in kitchen cathedral ceilings formal dining room fireplace, air conditioning, oak cabinets deck and one car garage. *99,900 (OE-N-31CRO) 347-3050</p>	<p>BETTER THAN NEW! Gorgeous executive colonial on approximately 1/2 acre in prestigious Bradford of Novi. Exquisite landscaping and decor. Northville schools. *489,900 (OE-N-25DAL) 347-3050</p> <p>IMMEDIATE OCCUPANCY Gorgeous Novi contemporary with first floor master suite, open foyer with winding staircase to family room loft a must see! *264,900 (OE-N-76RAN) 347-3050</p> <p>PEAK OF PERFECTION This lovely tudor shows extremely well 4 bedrooms, 2 1/2 baths private library, sprinklers, sidewalks and nestled on a picturesque protected lot. *259,900 (OE-N-15L1) 347-3050</p> <p>WALKOUT BASEMENT TO WOODS! Private Novi colonial situated on private cul-de-sac lot with walk-out basement to woods in great family sub! *214,900 (OE-N-01LOU) 347-3050</p> <p>Milford COUNTRY CAPE COD Almost new cape cod style home on 1 1/2 acres. Master bedroom on 1st floor. Full basement. Lots of hardwood flooring. A delight to see! *179,600 (OE-N-65DAW) 347-3050</p> <p>SUMMIT RIDGE Beautiful ranch walk-out large kitchen with eating area. All white decor three bedrooms 2 1/2 baths. *162,900 (OE-N-68R1) 347-3050</p> <p>South Lyon ROOM TO ROAM Bring the family and pets to this lovely 4 bedrooms, 2 1/2 bath home on 1/2 acre treed yard. Open floor plan, large rooms, natural fireplace, many extras lake privileges. *159,000 (OE-N-61GRE) 347-3050</p> <p>LIKE NEW Lyon township colonial backing to On-hands! Decorator perfect, central air (91) berber carpet in family room, deck and huge lot. *118,900 (OE-N-60TOP) 347-3050</p> <p>Wixom HIAPPINESS IS . . . Picturesque setting, 3 bedrooms, 2 baths generous room sizes open floor plan, lake privileges excellent storage and only minutes to shopping and expressways. *143,500 (OE-N-00EVO) 347-3050</p> <p>50 AND OLDER ADULT COMMUNITY Mint condition co-op condo. Great for retirees - spend summer in Michigan and winter down south! Full basement, pool, clubhouse, and more. *39,900 (OE-N-36HFL) 347-3050</p>
<p>NOVI CONDO! Countryside setting with great location close to pond, pool, and tennis courts. Condo offers skylight in kitchen cathedral ceilings formal dining room fireplace, air conditioning, oak cabinets deck and one car garage. *99,900 (OE-N-31CRO) 347-3050</p>	<p>BREATHTAKING ELEGANCE 5 1/2 baths on about 3 acres of privacy. Too many amenities to mention. *990,000 (OE-N-115LN) 347-3050</p> <p>ENJOY THE BEST ADDRESS IN TOWN In this Cambridge built tudor on premier lot living room, family room 2 fireplaces, hardwood floors cherry cabinets, wrap around decking are just a few of the outstanding features. *434,900 (OE-N-21COL) 347-3050</p> <p>CLASSIC GOOD TASTE, DESIGN, AND QUALITY This custom built home with wooded setting offers uncompromising elegance. 5 bedrooms, 3 1/2 baths, formal living and dining rooms, library, gourmet kitchen with butlers pantry, full finished lower level 3 car garage. *419,000 (OE-N-12LON) 347-3050</p> <p>BOAST OF THE TOWN Terrific 4 bedroom, 2 1/2 bath Rossi home in prestigious Abbey Knoll. A must see to appreciate the open floor plan. Cathedral ceilings detached trim work deck overlooks private treed yard. Offered at \$318,900 (OE-N-8RABB) 347-3050</p> <p>PARK-LIKE SETTING You will wake to rustling leaves and birdsong surrounding this 5 bedroom colonial in prestigious Edenderry. Don't wait! *304,900 (OE-N-93FFR) 347-3050</p> <p>LAKEFRONT CONDO Nestled in private back section of Blue Heron Pointe. Exceptional view, finished lower level to deck and dock. *275,000 (OE-N-58BLU) 347-3050</p> <p>LAKE PRIVILEGES Totally updated 4 bedroom colonial, privileges on Silver Spring Lake. 12x24 deck, 2 master bedroom suites, stunning landscaping. Truly move-in condition. *187,500 (OE-N-89SCE) 347-3050</p> <p>BEST VALUE IN THE COVES OF NORTHVILLE! Great open floor plan in mint condition. Entry level with no steps. Built in surround sound speaker system, security system designer fixtures marble fireplace. *129,900 (OE-N-48BOU) 347-3050</p> <p>COUNTRY PLACE CONDO Updated 3 bedroom 2 1/2 bath condo with lots of guest parking close to the unit. Hot tub on private patio, *109,900 (OE-N-92BRO) 347-3050</p> <p>Plymouth BIG FRONT PORCH Wonderful 4 bedroom, 2 1/2 bath home with country setting large yard with pocket fence and mature trees. Spectacular master suite with adjoining sitting room. *180,600 (OE-N-11ROB) 347-3050</p>

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PINCKNEY, New lakefront homes by builder. Open Sat/Sun, 11:30 to 5pm. Vauxley Blvd (517)546-0001

PINCKNEY Schools, 3 br. bsmt, garage, \$119,900. Sat, Sun, 11-4pm. 9035 Robert Burke Hwy-U-Set, (313)229-2191

SUNDAY, Aug 29, 1-4pm. Unbelievable but true! Sharp & "new" contemporary style 1 1/2 story home in desirable area. 1390sq ft, cathedral ceilings, 3 bedrooms, 1 1/2 baths, natural gas heat, full basement & 2 car garage. \$98,000 Byron Schools. Lake Silver Lake Rd. 7 miles W. of City of London to S on Jct-Mar Dr. Follow signs to 12681 Jct-Mar Dr. England Real Estate (313)632-7427.

4 BR ranch, full bsmt, \$79,900

Bad Cook, The Michigan Group, (313)227-4600, ext. 275

5 rooms, 1528sq ft, bath, old farm house, 2 stall horse shed, extra shed, 2 car garage \$89,000. Call Oren Nelson, Nelson Associates Real Estate, Whitmore Lake, (313)449-5008.

\$91,500 Near new Hilton School 3 br., 2 baths, full bsmt, deck, air. No garage. Agent/Owner. (313)227-2838

BRIGHTON, Sharp 3br., 2 bath, country style in level. Located in a small quiet sub. Conveniently located 2 1/2 car attached garage. \$116,900. (313)227-7930.

CONTEMPORARY 4 br. in city. Family room w/wet bar and fireplace, huge master suite includes bath w/hot tub, 3 decks, skylights and vaulted ceilings. Over 2700sq ft. with many extras. \$129,900. MAGIC REALTY. Terri Kniss. (517)548-5150

CUSTOM ranch w/all the amenities, 3 br., 2 baths, 2 fireplaces, finished bsmt, 2 car garage, unique features, \$145,000. (313)229-2923, 9am-5pm

MUST sacrifice to relocate 3 br. ranch, renovated & clean, w/large, organic yard, fruit trees & cedar fence. Too many extras to list. Already reduced. \$71,000. No agents. (313)229-7193.

SUNNY WINTERS, SHADED SUMMERS, 1900-sq-ft, 4 yrs. old, passive solar (gas bills about \$30/mo), natural wood siding, w/interior oak trim, on cul-de-sac, southern faced windows, multi level deck, topan floor concept! 17k high ceiling Oak trim & staircase, ceramic tile. \$152,900. (313)229-7849

FIRE YOUR LANDLORD! Out 1

br. home, basement, All appliances stay. Terms possible. Cheaper than rent at only \$49,900. Remanca Lakes Realty 1-800-366-0613 (N-232)

BEST of both worlds. Vintage farmhouse

3 br., 2 baths, 1st laundry, attached 2 1/2 car garage, hardwood floors, country kitchen, new electric/plumbing/furnace, 2100sq ft, \$121,500 for sale by owner. (517)546-2729.

VILLAGE of Milford, Great starter home

3 br. brick ranch, hardwood floors, finished bsmt, w/woodburning stove, large yard, many updates. By owner. (313)887-5711.

TURTLE Creek sub. colonial, 3-4

brides, great schools & shopping \$160,000 (313)349-6026.

065 South Lyon

LENDER owned 4 br., 2 1/2 baths. Full bsmt, family room w/fireplace, lots of new floor coverings, etc. 2 car attached garage, roofed rear porch, paved driveway, frontage on a swimming/fishing pond. \$160,000. Call Oren Nelson, Nelson Associates, Whitmore Lake (313)449-5008

LYON TWP./Green Oak Twp. - Several well built, newly constructed energy efficient homes available for near immediate occupancy. Starting in the low \$100,000's. Wilkshire Homes, (313)437-0097.

MUST see to appreciate this 2 1/2 br., 1200sq ft. contemporary on 16 acres 30x40 pole barn, minutes to lawn & equestrian \$112,000. Kathy Filp, Weir, Manuel, Snyder & Ranke Realtors (313)851-5500

SOUTH LYON New quality homes in new sub (PamBrooke Crossing) Custom home builder will build your dream home. \$159,900 & up. Please call A.J. VanOyen Builders (313)229-2085.

036 Cemetery Lots

2 VAULTS Christ Gardens, Oakland Hills Memorial Gardens (517)265-6439

FACE value land contracts for sale 1 1/2% return, 3 yr. term. Backed by quality real estate. (517)646-5137 Dan.

039 Open House

ATTORNEY for your real estate sale or purchase, \$200 Also, living trusts to avoid probate. Thomas P. Wolverton. (313)477-4776

BE your own builder, come see how to build your own dream home. Miles Homes supplies materials and financing. No down payment, no license required, step-by-step guidance. Call to see a model home today. (313)227-8566

BRIGHTON Open 1pm-4pm. Sunday, Lake Edgewood Condos, 2795 Montic Vista, 2,000sq ft. townhouse. Greatly reduced. Judy, RCK Henderson. (313)263-4540

OPEN Sunday, 1-4pm. 26019 Whipple (corner of 11 Mile). Will sell FHA, conventional or cash. 3 br. ranch, family room, 2 baths, 4 car garage, large, large lot. New vinyl siding, new well, new 2 car garage. Vacant. \$109,900. Realty World Cash, (313)344-2888.

OPEN HOUSE SUNDAY, AUG. 29th

1420 OAK HOLLOW DRIVE Milford Rd. north to G.M. Drive, left to Hickory Ridge, left to Stobart, right to Oak Hollow on the left.

CUSTOM CAPE ON 2.44 PRIVATE ACRES Quality built in 1990. Milford's most exclusive sub. 2x6 construction, oak flooring, lots of glass, a fabulous home for \$294,492.

042 Byron

GREAT buy on this 3 br ranch in Byron. Fenced yard, solar heat new windows in kitchen. \$51,900. USA Realty. (313)750-0346

UNBELIEVABLE but true! Sharp & "new" contemporary style 1 1/2 story home in desirable area. 1390sq ft, cathedral ceilings, 3 bedrooms, 1 1/2 baths, natural gas heat, full basement & 2 car garage. \$98,000 Byron Schools. Located on Jct-Mar Dr. S of Silver Lk. Rd. 7 miles W. of City of London, England Real Estate, (313)632-7427.

046 Fernton

5 WOODED acres, 3,000sq ft., 4 br., 3 1/2 baths, appraisal \$326,000. Ask for Judy Wright, Bekkering Realtors, (313)750-9412, (313)629-8325

048 Fowlerville

101 ACRES, 3 br. ranch, full bsmt. 24x32 pole barn w/ pastures, construction completed 1992 \$110,000. (517)223-3719

72 ACRES 3 br., 2 full baths, all appliances, large deck. \$119,000. (517)223-7509.

052 Highland

GEORGIOUS 1990 3 br. ranch w/sky lights, open floor plan. Great sub, lake privileges. By owner. \$108,500. (313)887-9759

HANDYMAN special New roof, needs septic & minor work. Seller must sell 3 br. farmhouse 167 Bshop. off Milford Rd., 1/2 mile E. of M-53. Financing available \$59,900. Call Deanna at (313)642-2880 or (313)354-1583.

053 Howell

3 BR. home on 2.6 acres, terms available, \$74,900. Ask for Shirley Lawhead, The Michigan Group, (313)227-4600 ext. 322. #11334

LOCATION, LOCATION, LOCATION, choose country living with easy access to I-96 and US 23, lots of space in 4 bedroom 2 bath newer home, 1.2 acres on paved road. L-392, \$111,000

033 Industrial, Commercial

BRIGHTON, downtown, 1900sq ft. bldg. for sale or lease. Call (313)229-9746.

041 Brighton

2 MILES from Brighton Mall, new home, walk-out ranch, 2 acres, wooded w/pond. Upper level 1,800sq ft., oak interior, 3 br., 3 baths, great room, fireplace, 600sq ft. deck. Lower level 1,200sq ft., 2 br., 1 bath, oak family room 24x28, wetbar/kitchen 3 car garage. Call for appointment (313)227-7784. Land contract available.

2 STORY farmhouse overlooking stream, N. of Woodland Lake Brighton, AS IS. Solid house, needs work. \$58,000. (517)646-6546.

3 BR., 2 bath ranch, full finished basement, central air, fireplace, 2 car attached garage. New roof, walk to downtown & schools. \$117,900. Owner licensed realtor. (313)227-4269.

3 BR. ranch plus large glassed and Florida room, 690sq ft. garage, 1.4 acres. Newly painted inside & out. \$122,500. Call Oren Nelson, Nelson Associates Real Estate, Whitmore Lake, (313)449-5008.

049 Hamburg

BRIGHTON SCHOOLS, perfect family home, large raised ranch with walk-out lower level, four bedrooms, nice view of Lake of the Pines, excellent access to x-way, R-158, \$148,900.

AFFORDABLE - NEW CONSTRUCTION! 3 br. home, walk-out basement, 2 car garage, all-sports lake access. Sell time to pick colors. Only \$39,900. Remerica Lakes Realty 1-800-366-0613 (S-265)

049 Hamburg

BUYERS DELIGHT! 3 br. FR remodeled bath, 60 on all sports lake. Beautiful lakefront. 2 bedroom, 2 1/2 bath, 2 car garage. For sale \$124,900. Call 313-229-0243

THIS IS IT! Spacious 3 bedroom colonial with basement, dining room, attached garage, deck on 1/3 acre. All this for only \$137,900. \$596.

REDUCED FOR FAST SALE! Just needs some TLC! Tri-level 3 bedrooms, living room, family room w/fireplace. Lake privileges & private fenced yard. \$103,000. \$1.54 in Now!

050 Hartland

1600SQ FT ranch in Rolling Hills of Hartland Sub \$142,900 (313)632-6054

MOVE IN CONDITION, immaculate 4 bedroom custom built quad-level, dream kitchen, new ceramic floor, built in china cabinet, family room with fireplace, Florida room, water privileges on Long Lake, A-196, \$159,900

Secluded private road, just off pavement in Manon Twp. 4 br. Georgian colonial, large formal living & dining, family room, ceramic entry, 2 1/2 ceramic baths, hardwood floors, partially finished bsmt. Lovely screened porch, central air, Jan. Air kitchen, 4 oak box stall barn, tire rack, loft, additional 2 1/2 car garage. Heated wood room, split rail fencing on 10 park-like acres. Dog kennels. Lofing sheds. Carefully maintained. Tastefully decorated. \$260,000. (517)548-3744.

NEW, under construction, 1,350sq ft. ranch, 3 br., 2 bath, full walkout bsmt., rear deck, 2 1/2 car garage, 32ft. porch, 2 1/2 acres, 2 miles from downtown Howell, 1/2 mile off pavement. Hurry and pick out interior colors. Call for details. Motivated seller! \$124,900 (517)548-1500 Evenings, (517)223-0049

NICE, clean, well cared for ranch-style home, 2 car attached garage, full bsmt., 3 br. upstairs, finished in lower level, 2 full baths. Sit in your screened in back porch or step outside on a patio & enjoy the large, private backyard. A home to see. Won't last long at only \$105,000. Call Christine at Heritage Real Estate, Better Homes & Gardens (517)546-6440 or (517)546-6186

REDUCED to \$79,500, 4 br. historic home in city, formal dining room, original woodwork and open staircase. Basement garage & extra lot. MAGIC REALTY. Terri Kniss. (517)548-5150

056 Milford

MILFORD Twp., 2,160SQ FT. ranch, 329 acres, 3 br., 2 1/2 baths, recently remodeled, pool, 40x72 pole barn, \$275,000. By owner. (313)685-7932.

057 New Hudson

NEW HUDSON - Charming updated cape cod on 5 acres. Four car garage with workshop. Newer kitchen, baths, carpet. First floor laundry, fireplace in living room. Deck. Much more! \$164,900.

Call (313)553-8700 THOMPSON BROWN

058 Northville

BY Owner, Updated 1840's plantation style farm house 2800sq ft on 1 acre, Northville area. (313)437-8857

NORTHVILLE Estates Sub 4 br. brick ranch on 1/4 acre lot \$152,000. (313)349-5485

NORTHVILLE ranch w/walkout to swimming/fishing pond - all natural decor - 3 br. - 3 full baths - new bleached oak kitchen - beautiful new sunroom overlooking pond and 3 decks plus 1.42 acres. \$236,900. (313)349-3755.

070 Whitmore Lake

LARGE FOUR BED ROOM HOME, totally updated, 1800 sq. ft., 2 baths, 2 car garage with loft, M-681, '89,900

033 Industrial, Commercial

BRIGHTON, downtown, 1900sq ft. bldg. for sale or lease. Call (313)229-9746.

041 Brighton

OPEN HOUSE SUNDAY, AUGUST 29, 1-4 5727 BULLARD ROAD HARTLAND Directions: from 196 take US 23 north to Cyle Road, follow Cyle Road east, right on Bullard.

Spacious 5 bedroom home, fireplace in living room and family room, home office, 2 car garage 5 beautiful acres with spring fed pond, 20x40 a building. Harland schools B-66, \$154,500. Call Margaret at (313)229-1463 or Debbie at (313)229-1461 THE PRUDENTIAL PREVIEW PROPERTIES

041 Brighton

2 MILES from Brighton Mall, new home, walk-out ranch, 2 acres, wooded w/pond. Upper level 1,800sq ft., oak interior, 3 br., 3 baths, great room, fireplace, 600sq ft. deck. Lower level 1,200sq ft., 2 br., 1 bath, oak family room 24x28, wetbar/kitchen 3 car garage. Call for appointment (313)227-7784. Land contract available.

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3 BR. ranch plus large glassed and Florida room, 690sq ft. garage, 1.4 acres. Newly painted inside & out. \$122,500. Call Oren Nelson, Nelson Associates Real Estate, Whitmore Lake, (313)449-5008.

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GEORGIOUS 1990 3 br. ranch w/sky lights, open floor plan. Great sub, lake privileges. By owner. \$108,500. (313)887-9759

HANDYMAN special New roof, needs septic & minor work. Seller must sell 3 br. farmhouse 167 Bshop. off Milford Rd., 1/2 mile E. of M-53. Financing available \$59,900. Call Deanna at (313)642-2880 or (313)354-1583.

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3 BR. home on 2.6 acres, terms available, \$74,900. Ask for Shirley Lawhead, The Michigan Group, (313)227-4600 ext. 322. #11334

LOCATION, LOCATION, LOCATION, choose country living with easy access to I-96 and US 23, lots of space in 4 bedroom 2 bath newer home, 1.2 acres on paved road. L-392, \$111,000

056 Milford

MILFORD Twp., 2,160SQ FT. ranch, 329 acres, 3 br., 2 1/2 baths, recently remodeled, pool, 40x72 pole barn, \$275,000. By owner. (313)685-7932.

For all your Real Estate needs... CREATIVE LIVING

The Prudential Preview Properties 313-220-0000

041 Brighton

046 Fernton

048 Fowlerville

053 Howell

056 Milford

058 Northville

076 Livingston County

Century 21 WEST (Condos) (Homes) **349-6800** 24277 Novi Road Novi, MI 48375

IT'S MIFTY AND THRIFTY! Just reduced 2 bedrooms, 1 1/2 baths, private entry, attached garage, 1 1/2 car garage, CA, large master suite, close to everything. You don't want to miss this one! \$59,900. \$264.

YOUR CORNER OF THE WORLD! Great brick ranch w/attached 2 car garage, great fireplace in FR, LR, DR, 3 bedrooms, 1 1/2 baths, new carpeting, close to schools, shopping, and everything you need for a great life! Reduced to \$125,900. \$222.

IN QUEST OF THE BEST CONDO? Very contemporary, 3 large bedrooms, 1 1/2 baths, new carpeting, close to schools, shopping, and everything you need for a great life! Reduced to \$125,900. \$222.

BUSHEL'S OF BENEFITS! Upgraded 3 bedroom, 9' ceilings throughout, solid oak cabinets, doors and woodwork. Too many extras to mention! \$129,900. \$415

THIS IS IT! Spacious 3 bedroom colonial with basement, dining room, attached garage, deck on 1/3 acre. All this for only \$137,900. \$596.

Interested In A Real Estate Career? Call Jon Rudd 349-9175 X22411 Each office independently owned and operated

BRIGHTON SCHOOLS, perfect family home, large raised ranch with walk-out lower level, four bedrooms, nice view of Lake of the Pines, excellent access to x-way, R-158, \$148,900.

AFFORDABLE - NEW CONSTRUCTION! 3 br. home, walk-out basement, 2 car garage, all-sports lake access. Sell time to pick colors. Only \$39,900. Remerica Lakes Realty 1-800-366-0613 (S-265)

The Prudential Preview Properties 313-220-0000

049 Hamburg

Help-U-Sell REAL ESTATE

COUNTRY LIVING on 5 wooded acres, 3 BR ranch, large family room with fireplace, 2 baths, 2 1/2 car garage, 14x20 outbuilding. \$135,000.

HEAVILY WOODED 2 1/2 ACRES, 3 BR ranch, ample cupboard space, wood deck, living room, finished room in basement, horses allowed. \$127,900

MINT CONDITION 3 BR ranch on 1 acre, private road, spectacular fireplace in family room, 2 baths, 2 car garage. \$115,900

LAND CONTRACT TERMS, popular Novi Sub, 3 BR's, 1 1/2 baths, LR, DR, Lake privileges, 2 car garage \$125,900.

MINT CONDITION, 3 BR ranch on lot with many mature trees, LR, FR, Pantry, 2 car lot, garage. \$146,900.

CALL NOW FOR A FREE LIST OF HOMES

348-6006

Ask for Tony V. Sparks Realtor Broker Manager 486-5006

JUST LISTED! Newer ranch - open floor plan features 3 bedrooms, 2 1/2 baths, country kitchen with large pantry, cathedral ceiling in great room, 1st floor laundry, 2 doorways leading to deck, basement and 2 car attached garage. Many Extras! \$144,900

DON'T MISS THIS TRI-LEVEL which offers 3 bedrooms, 2 baths, living room plus great room, kitchen and breakfast room, cedar closet in lower level and large storage area. Within walking distance to elem & middle schools. Newer 1 car attached garage, above ground pool \$107,900

OUTSTANDING COLONIAL on large lot offers 4 bedrooms, 3 1/2 baths, family room with fireplace, formal dining room, possible in-law quarters with living room, bedroom and bath 3 car attached garage \$169,500

DON'T MISS THIS TRI-LEVEL which offers 3 bedrooms, 2 baths, living room plus great room, kitchen and breakfast room, cedar closet in lower level and large storage area. Within walking distance to elem & middle schools. Newer 1 car attached garage, above ground pool \$107,900

OUTSTANDING COLONIAL on large lot offers 4 bedrooms, 3 1/2 baths, family room with fireplace, formal dining room, possible in-law quarters with living room, bedroom and bath 3 car attached garage \$169,500

081 For Rent

BRIGHTON city, 2 br., 700sq ft. no washer/dryer hookup. \$650 mo (313)227-3631

BRIGHTON, Spacious 2100sq ft. 3-4 br. furnished, lakefront short term. Date (313)361-8131 or Eves (313)220-3351

BRIGHTON, Lakefront. Enclosed porch, 2 br., completely furnished, carpeted, fireplace, exc. for couple, no pets, Sept. thru May 31st. \$625, plus security deposit. (517)548-0945

BRIGHTON, Furnished 2 br. cottage. Utilities included (313)229-4282

BRIGHTON, 3 br. house on all sports sub. lake \$625 per mo (313)231-2663

BRIGHTON, 4 br. in town, close to schools and expressway. (517)546-0974 after 7pm

BRIGHTON, Furnished apts, cottages, utilities included No pets (313)229-6723

Red Carpet® Hot! RED CARPET KEIM Carol Mason, Inc. Real Estate

BEAUTIFUL NEW CONSTRUCTION in Milford with stone exclusive exterior, full basement, copper plumbing, carpeting, stained woodwork, first floor laundry. A real steal at \$167,900.

ALREADY APPRAISED AT \$110,000. VA no money down, this great COLONIAL in sub with sidewalks in Novi is just waiting for you. Tree lined street, family room with FP, great location.

VACANT LAND available. Call today for details. **344-1800** 43390 W. 10 Mile Rd., Novi, MI 48375 Each Red Carpet Keim Office is Independently owned and operated

Century 21 WEST (Condos) (Homes) **349-6800** 24277 Novi Road Novi, MI 48375

BUYERS DELIGHT! 3 br. FR remodeled bath, 60 on all sports lake. Beautiful lakefront. 2 bedroom, 2 1/2 bath, 2 car garage. For sale \$124,900. Call 313-229-0243

THIS IS IT! Spacious 3 bedroom colonial with basement, dining room, attached garage, deck on 1/3 acre. All this for only \$137,900. \$596.

REDUCED FOR FAST SALE! Just needs some TLC! Tri-level 3 bedrooms, living room, family room w/fireplace. Lake privileges & private fenced yard. \$103,000. \$1.54 in Now!

Interested In A Real Estate Career? Call Jon Rudd 349-9175

083 Apartments For Rent
 HOWELL 2 br. duplex, washer/dryer, stove, fridge, large yard for kids & pets \$590/mo Security & last months rent (517)646-1265

HOWELL 2 br. large yard, appliances, \$365 per mo. (517)546-6906, (313)669-3000
 WEBBERVILLE 2 bedroom, appliances, garage, no pets \$495, ask about special (313)653-3471, (517)521-3323

WHITMORE LAKE 2 br. County Apt. quiet, easy access, \$650 per mo., includes all utilities (313)231-1383

084 Duplexes For Rent
 BRIGHTON, in city 2 br duplex. All appliances, air, washer/dryer hookup, new carpet, single car attached garage, 1 yr lease, no pets \$575, plus security. Immediate occupancy. Leave message, (313)229-6861

HARTLAND 940 sq ft, 1 br., full walkout on lake, \$550 includes utilities & parking spot in garage (313)632-7068

HOWELL 2 bedroom, washer & dryer hookup (517)548-4197 after 5 pm

SOUTH LYON. Duplex/ townhouse 2 br., 1 1/2 bath, bsmt, central air, stove & fridge, no pets \$625/mo plus security (313)437-9258

SOUTH LYON 2 br., 1,100sq ft, fireplace, appliances, washer/dryer hook-up, 1/2 acre lot \$550, plus deposit. (313)486-4157

085 Rooms For Rent
 BRIGHTON Twp Lexington Motel. Rooms by day or week 5 min from I-96 & US-23 1040 Old US-23

FOWLERVILLE area. Furnished sleeping room w/private bath and private entrance 1 person, only Cable TV and utilities, except telephone, included. Prefer long staying renter. \$70 per wk, w/first and final weeks in advance. Available Sat. Aug 28, 1993. (517)223-8319

HOWELL, city Clean furnished sleeping room \$45 w/ky, kitchen access extra (517)548-4030

HOWELL, in town, male only, utilities included \$60 weekly. (517)548-4936

NORTH of downtown Howell, br. with private bath, \$300/mo (517)548-4098

NORTHVILLE, \$65 per week (313)476-5227, 111 W Main Street

089 Mobile Home Sites For Rent
 2 MOBILE home sites in South Lyon Woods Mobile Home Park (313)437-0676

NOVI Old Dutch Farms. Clubhouse, off street parking, new playground equipment, close to I-96. RENT SPECIAL \$229 FOR 1 YR. w/\$99 security deposit. Double & single wide sites available (313)349-3949

UNHAPPY with your present location? You may qualify for a free move to Chateau Nov. Call (313)624-4200, 9am-noon and 1pm-4pm, Mon.-Fri. Also 6pm-8pm Mondays. Find out if you can qualify, we are at 13 Mile and Decker Rds. Only 1 mile from 12 Oaks Mall.

090 Living Quarters To Share
 BRIGHTON House to share, pet possible, non-smoker, \$350 plus half utilities. (313)227-8341

FOWLERVILLE, \$300/mo. includes utilities. Available Sept 1. \$200 security & references (517)223-0220

HOWELL Lake Chemung Working female, 1 br., No Smoking! \$300 mo (313)229-8016 days.

HOWELL Responsible female to share 2 br. apt. (517)548-4727

LARGE Tipico Lakefront home, S. of Fenton, \$325/mo utilities included. (313)750-7172

NOVI area. \$325 per mo., w/\$150 security deposit. Includes all utilities, except phone. Must like dogs. (313)960-7219

MILFORD/New Hudson. Commercial space/light industrial available, 1,000-4,500sq ft., Grand River frontage, excellent freeway access (313)437-1046.

NEW HUDSON 2400sq ft. on Grand River. Ideal for bump or repair shop. Immediate occupancy. (313)348-7181

STRAIGHT male, late 20's, seeking same to share. 4,000 sq ft. house on lakapondgolf course in Brighton. \$350 per month plus utilities. Beeper no. (313)240-0884 or (313)220-0442 after 6pm.

WHITMORE LAKE. Share 3 br ranch. \$350 mo. including utilities. \$100 security. (313)449-5282

091 Industrial, Commercial For Rent
 BRIGHTON E. Grand River. Up to 7000sq ft. All taxes included. Ask for Tony or Bernie. (313)229-6323

BRIGHTON, downtown, 1200sq ft. retail space, 209 Main St., lower level, (313)227-9555

BRIGHTON 1000 sq ft. industrial shop, 1 1/2 miles from XWay. (313)229-9652

BRIGHTON for lease, 3,500sq ft. warehouse and office. Call Fred Horton, (313)227-1111

FARMINGTON HILLS. Light industrial, 2000sq ft. \$6 per sq ft. net. (313)478-6215

HOWELL 2000sq ft. retail in Promenade Mall. Good parking & traffic. First Realty Brokers. (517)546-9400

BRIGHTON for lease, 3,500sq ft. warehouse and office. Call Fred Horton, (313)227-1111

BRIGHTON, downtown. Nice 1 room offices on Grand River at Main St. from \$200 per mo. includes utilities. (313)685-7005

BRIGHTON, downtown. Grand River frontage, 400sq ft., 4 rooms, all or will split. Air, parking, Dave, (313)227-4443

BRIGHTON from 600 sq ft. to 1500 sq ft. prime Grand River and Hacker office space. (313)227-3710 or (313)349-8812

BRIGHTON Prime Grand River location, 100 or 200sq ft., very reasonable. (313)227-3188

BRIGHTON Downtown. \$175 per month, utilities included. (313)227-2201

BRIGHTON Office space for lease, short term available, reasonable rent. (517)546-5348

FARMINGTON HILLS. Spacious 1,500sq ft. office. \$8 per sq ft. (313)478-6215

HOWELL One 2 room office suite, excellent location in city. (517)546-0148

HOWELL Medical office, downtown area. (517)546-9255 or (517)546-2319

HOWELL office or small business for lease. Central air. Grand River. (517)548-0821

092 Buildings & Halls For Rent
 NEW Hudson, Grand River, 4000sq ft. building & trailer, 1 acre fenced in. (313)229-5637

093 Office Space For Rent
 \$55/WEEK. Private office in shared suite, includes secretarial & phone service. Downtown Northville. (313)348-3677

BRIGHTON Sales office for rent. 550sq ft. (313)229-5550

A Beachfront condominium-Lake Michigan. Sleeps 4, Jacuzzi. (313)486-1494

DISNEYBOUND? Orlando lakefront condo. Sleeps 6, tennis, pool, \$475 week. (313)781-4751

DISNEY/EPCOT...Universal Studios, 1 1/2 miles away. Luxury 2 & 3 br., 2 bath condos. Washer, dryer, microwave, pool, jacuzzi, tennis courts, from \$525 weekly. 1-800-486-5150 days; (313)478-9713 evenings.

HOWELL/Brighton area. 2 br. home, newly married couple w/dog. Needed Sept. - Feb. (313)774-1847

NORTHVILLE/NOVI area. 3 br., 2 bath home needed by Nov./Dec. (313)222-4814, days. (313)624-0154, evenings.

REASONABLE studio, efficiency or room & bath for 40 yr. old quiet man & well behaved 10 yr. old dog. (517)548-3415

SOUTH LYON/Milford/Brighton, 3 br. Apt or home for 2 professionals w/2 children, occupy mid Oct thru April/May, while home being built. (313)437-3225 after 5pm.

WE need garage to store 1 pickup, near center of town in Howell. (517)546-7164

You'll Flip Over



BROOKDALE APARTMENTS

- Pool • Park Setting • Clubhouse
- Carpets • Balconies • Neutral Decor
- Small Pets Accepted

PRESENT THIS AD FOR \$25 OFF
 (313) 437-1223
 on 9 Mile just west of Pontiac Trail • South Lyon

MILFORD PLACE APARTMENTS

3 NEW BUILDINGS
 2 bedrooms, 2 baths, attached garages, basements, private decks.

From **\$800⁰⁰** mo.

- * Immediate occupancy
- * Holding deposits taken for units available August & September

Information & brochures at Milford Heights model. (Right NEXT TO Milford Place) East side of Milford Rd. 4 miles North of I-96 South of G.M. Rd.

685-0908

Phase II Now Leasing

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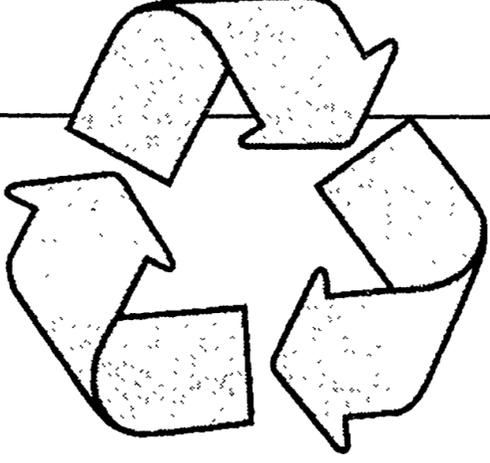
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MESS BUSTERS

Maid service is clean business

By RICK BYRNE
Copy Editor

Service industries are growing in Oakland County, and the Novi Mini Maid cleaning service of Dave and Gilma Truesdell is no exception. The biggest problem they have is hiring enough people to fill their growing workload.

"I guess the recession's over," Dave said. "Our volume's been incredible. July is usually our slowest month because of vacations, and we were scrambling to get done."

Mini Maid is a national franchise organization based out of Marietta, Ga. The company has been around for 20 years. The Truesdells, a husband and wife team, came on board in 1984.

"I was in the fast food industry for 20 years at the corporate level," said Dave. "Gilma got this started. Then when we could afford to replace my income, I quit and joined her. I always wish I traded in my briefcase for a toilet brush."

"At that time, there weren't that many services like this," said Dave.

"When we started, Molly Maid (a competing national house-cleaning franchise) had just come in. Now, there are just so many dual-income families. The growth is incredible if you can keep your people and keep your quality up."

The Truesdells must be doing something right because, Dave added, "We've got the best client retention of all the franchises." Dave was also named to Mini Maid's first national advisory council.

Keeping employees has been a big plus for the Truesdells. Some of their team leaders have been with them for six years or more.

"We're strictly a residential cleaning service, with four-person cleaning teams," said Gilma.

Where some companies will send one or two people to clean a home, and take four hours, Mini Maid sends a crew of four to do the job in one hour. It's less intrusion for the homeowner, Gilma said, and allows Mini Maid to fit more jobs into a day.

Mini Maid's specialty is its waterless cleaning method. Sound impossible?

"It's really so simple," said Dave. "All we need is a glass cleaner, our own disinfectant/degreaser, and an abrasive that's kind of like a homemade Softscrub. All water does for you is dilute the chemicals."

Some old habits die hard, though. Sometimes employees will come along who have experience in house-cleaning, and they're difficult to convince on the waterless method.

The Mini Maid training process also includes increasing a maid's efficiency.

"We go left to right and top to bottom around a room," said Gilma. "That way you miss fewer things around the room. One person does the bathroom, one does the kitchen, one dusts and one vacuums. Then the supervisor checks everyone's work."

Mini Maid doesn't do any deep cleaning, for the simple reason that tasks like cleaning garages and basements, or ovens and refrigerators are too labor intensive. The cost, Dave said, would scare customers away.

"Our theory is that we do specific chores, a specific way, for a specific price," he said. "Ours is really a maintenance system, and we vary from the system very little."

And, said Gilma, "The more you get away from a routine, the more quality suffers."

The Truesdells' four house-cleaning teams can do five to eight houses a day. But just because the cleaning is broken down into a routine doesn't mean there aren't any



Photo by BRYAN MITCHELL

Mini-Maids (left to right) Gail Shank, Kathy Sopeland, Ruby Tennant and Sharon Keating.

surprises. "When you get into people's houses, anything can happen," Dave said. "One of our clients was moving from his old house to his new one. We were cleaning the old house while the movers were packing. When our team was done, they couldn't find their vacuum. The movers had packed our vacuum into the moving van. They weren't moving far, so the team went over to the new place, but for some reason the movers didn't show up for two hours."

The maids meet a lot of police officers, too, when clients forget to turn off burglar alarm systems. There have

also been instances where a client's dog has jumped in the open tailgate of the Mini Maid car and eaten a maid's lunch.

"We really stress to our employees, though, that what they see in the home stays in the home," said Dave.

Confidentiality is important since the Novi service's coverage area extends to Birmingham, Bloomfield Hills and West Bloomfield, and the homes of some Detroit area movers and shakers.

"We do some really huge houses," said Gilma. "It used to be that a big house was three bedrooms and one-and-a-half baths. Now we do houses

with pools and saunas and live-in help to do the laundry."

But the bulk of the Mini Maid clients have simple cottages and condos.

"I'd say they're mostly the yuppie type, where both people work, and both have a good income," said Dave. "We find apartment dwellers are very poor customers. We do mostly condos, but few apartments."

The company has older customers as well. While Mini Maids can't meet all the needs of older people, like moving furniture and turning mat-

Continued on 2

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Business Briefs

DIANE RANCONT of Highland, a communications specialist for Michigan Consolidated Gas Co., received a Detroit Chapter of the International Association of Business Communicators (IABC) publications award at the 12th annual Renaissance Awards reception held June 24 at the Detroit Institute of Arts.

Rancont's entry, the MichCon News, won an honorable mention in the Newspaper/Magaper 1-3 color category.

Entries receiving awards were judged by IABC chapters across the United States with winners judged to have excelled in innovation and creativity in content, form and presentation.

Detroit's IABC chapter with 235 members is one of the largest chapters in the worldwide organization.

The MichCon News also received 2nd place in employee newsletters in the 1993 Utility Communicators International Better Communications Competition in June and an Award of Merit in the 1993 Great Lakes Regional Communication Competition sponsored by Women in Communications Inc., in May.

Rancont is a former information coordinator for Huron Valley Schools.

RONALD L. HAUSMAN, President of Walbridge Aldinger Company, is pleased to announce the promotion of William P. Russo to Vice President. Bill will function in a leadership role for the Industrial Business Unit of the company.

Mr. Russo has bachelor of science degrees in mechanical engineering and in electrical engineering from Lawrence Technical University and a masters in business administration degree from the University of Detroit.

Bill has been involved in the automotive manufacturing industry for over 17 years. His hands-on experience with vehicle and component production, manufacturing planning and operations management with Ford Motor Company, Chrysler Corporation, Ingersoll Rand, Jaguar-Rover-Triumph and Industrial Advisors of America have provided him comprehensive knowledge of the automotive industry.

Bill, his wife, Linda and daughter reside in Novi, Michigan.

The **KELSEY-HAYES** Group's Milford, Mich., manufacturing facility has received Ford Motor Company's Q-101 quality rating. The Milford plant produces two-way brake proportioning valves for the Lincoln Mark VIII.

The Ford Q-101 rating recognizes the quality of Kelsey-Hayes products, the quality efforts of our people in Milford and our status as a world-class supplier," said John Utley, Kelsey-Hayes chairman. "It also helps maintain our position as a preferred supplier to Ford Motor Company and underscores the company's overall commitment to quality."



LORI FOLLMER KINJORSKI



JAMES H. NEWMAN

The Kelsey-Hayes Group is a major supplier of conventional brakes, anti-lock brake systems and electrical control devices to the automotive industry worldwide. Hayes Wheels International, the world's largest manufacturer of steel and aluminum wheels, is an affiliate of Kelsey-Hayes. Kelsey-Hayes is a business of Varsity Corporation.

ZENECA Pharmaceuticals Group has announced that **LORI FOLLMER KINJORSKI** of South Lyon is one of 33 recipients named to this year's President's Circle of Excellence. The annual award is part of the company's ongoing commitment to leadership development and sales excellence.

"The President's Circle of Excellence is the top honor awarded to our field sales representatives," said Jack G. Duncan, Executive Vice President, ZENECA Pharmaceuticals Group. "This year's winner maintained the highest standards of performance in sales, leadership, and safety," he added.

Those honored were chosen from a combined Stuart Pharmaceuticals and ZENECA Pharmaceuticals sales force of more than 1,000. Stuart Pharmaceuticals Group. The winners were recognized at a special ceremony during which they were personally congratulated by Robert C. Black, President of ZENECA Pharmaceuticals Group.

The Michigan Association of Community and Adult Education (MACAE) announces the selection of its new Executive Director — **JAMES H. NEWMAN**. He replaces Henry Houseman, who retired June 30, after serving for five years.

Newman began his career in education as a teacher for three years at Lutheran West High School in Detroit. He was then employed for 27 years with Livonia Public Schools as a teacher, coach, director, coordinator, and most recently as principal of Bentley Center.

In Lansing, Newman will assume the role of lobbyist for MACAE. He also serves on the Board of Directors of the National Community Education Association, and as an adjunct professor at Eastern Michigan University.

Newman and his wife live in Northville with one son, and his three other sons are grown.

Maid service

Continued from 1

resses, the Truesdells have some loyal seniors among their 200-odd customers.

Most customers ask Mini Maid to visit every two weeks, though some get buy on three- or four-week intervals.

"Some clients have been with us seven or eight years," said Dave. "They've grown with us. I think it's

because of our personal touch."

Working together as husband and wife has helped, the Truesdells believe. Careful division of labor between the two keeps them out of each other's hair at work.

"Dave runs the office, and I do the training," said Gilma. "Then we don't discuss it at home. We work pretty well together."

For more information on Mini Maid, call 476-9810.

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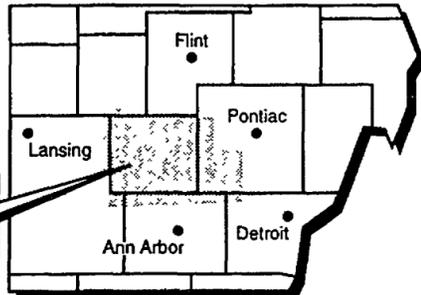
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020 thru 098 are listed in Creative Living

002 Help Wanted

ABSOLUTELY

Wanted! Assistant managers for 10 who wouldn't work \$375/wk. Call Val. (313)683-9888.

ACT FAST GENERAL LABOR

Immediate openings in the Brighton/Wadon area. Days/afternoon shifts. Call now! SOMEBODY SOMETIME (313)227-9211

AFTERNOON shift workers

needed, high school diploma a plus. (517)546-0545.

AIR CONDITIONING HEATING

We are looking for an experienced Service Technician. Call Lakeside Service Co. Mon-Fri, 8am-5pm. (313)227-2719

AIRLINE Jobs - Will train. Many

Jobs! Now Hiring (517)321-0222 Job Brokers Fee

ANNOUNCING FREE TRAINING FOR ELIGIBLE LAID-OFF/ UNEMPLOYED WORKERS:

4-month training programs begin in Fall-computerized bookkeeping, information processing, optical assisting, refrigeration repair, automatic screw machine operations. Call (313)677-5006 NOW to attend information session at Washburn Community College Job Training School. EO/EF/Trainer.

APPLICATIONS for warehouse and production positions are now

being taken at a Brighton area window and door manufacturer. Competitive wages and benefits with good opportunity for advancement. Apply in person: Washburn Window, 5936 Ford Ct., Brighton MI. (313)227-4900

APPLICATIONS being accepted for

part-time child care workers/afternoons. Call Kids Campus (517)548-1655

APPRENTICE Electrical - \$8

25/hr. Learn on the job. (517)321-0222 Job Brokers Fee

ARE you unemployed? Do you

have barriers to employment? Single parent, disabled, school drop out, offender or welfare recipient. You may be eligible for free job training services. If you live in Oakland County, for more info and to start on your road to success, (313)354-9167.

ART CONSULTANTS \$1500 a month & up

Flexible hours Training furnished Work in your area Full or part-time Jeff (313)788-2345

ASPHALT/Roadwork \$9-16/hr.

Hiring Now! (517)321-0222 Job Brokers Fee

ASSEMBLERS needed for all

shifts. Full time. (517)546-0545.

ASSEMBLERS

Light assembly, will train, benefits. 7am-3:30pm. Starting wage \$5 hour. Apply at Micro Craft, 41107 Jo Dr., Novi, N. of Grand River, E. off of Meadowbrook in the Vincent Industrial Park.

ASSISTANT PACKAGING SUPERVISOR - Must

have extensive experience in inventory control and prior supervisory experience. Day shift, etc. benefits. Dimango Products, 7258 Kensington, Brighton, MI. 48116.

ASSISTANT part-time for pet

care and other household services. (313)231-1170.

ATTENTION

We will pay your rent! This right if you can give us 20+ hrs. weekly doing general maintenance or painting. We will pay your rent. After work or days of enjoy our pool, tennis/volley ball or golf. Call quick for details these positions will fill fast. Must be 18 or older. Experienced only need apply. Independence Green Apts. (313)471-6800 between 8am-5pm, Mon-Fri. Sat. 10ma-3pm

ATTENTION

Production Workers Warehouse Workers Machine Operators

Action Associates is still hiring

now for several area employees. Temporary to permanent within 30 working days. Days/afternoons/overtime! Permanent positions include benefits. Call (313)227-4868. Or apply in person between 1pm-5pm at 100 Summit, Brighton.

ATTENTION

If you work for a temporary service or are presently thinking about doing so, why not find out why everyone is talking about...

OKATEC PROFESSIONAL TEMPORARIES

In Farmington Hills

We offer unique personal placement for:

- SECRETARIES
- WORD PROCESSORS
- DATA ENTRY
- CLERKS

Call TODAY to arrange your personal interview.

(313)488-0464

AUTO dealer needs porter. Must

have good driving record. Call Brian Burke at (313)653-7770

AUTOMOTIVE body Technician

wanted. Must have experience. (313)227-2211

AUTOMOTIVE supplier is looking

for machine operators. Are you looking for growth potential & want to work in a team environment, which also offers a good wage & benefit package? Then send resume or apply in person at: UMR, 3515 Old US-23, Brighton MI, 48116

AUTO Technician needed full

time, must be certified, please apply in person at: Total Automotive, 2825 E. Grand River, Howell.

BARN Help needed. No exp.

necessary. Must be dependable and willing to follow directions. Non-smoker (517)546-5300

BARN help needed, for 14

horses. Mon-Sat, 11-2 \$5.50/hr. (313)437-0801 or (313)995-2411

BASSIST needed to join exc.

orig. band. Studio time. Gigs. (313)669-0704 Dave.

BINDERY

CREW

PEOPLE

Temporary or part-time work available. Work on call as part of a team to prepare newspapers for delivery to customers. Must be able to do some lifting up to 50 pounds. No experience necessary. Smoke-free environment. Please apply in person at HomeTown Newspapers, 1551 Burkhart Road, Howell. No phone calls please. We are an Equal Opportunity Employer M/F.

BOWLING LANES

Manager, nights, prefer exp. Also waitresses & bartenders. Full/part-time. Milford Lanes.

BRICK layers and laborers

needed. Call Jim after 6pm. (313)229-3255.

BRIDGEPORT operator and

D/OO surface grinder needed for Novi area shop. (313)349-4866

BRIGHTON area dry cleaners

has opening for friendly counter attendant. Position available nights & weekends with flexible hours, \$5 to start. Apply Mon-Fri 8-2pm: Troy Cleaners, corner of Grand River & Whitmore Lake Rd.

APPRENTICE carpenter, needs

own transportation. \$6 per hr (313)227-2201.

BURNER

Experienced machine operator for multi torch cutting machine. \$14 per hour w/rtc. Inge package & overtime for fully qualified operator. Apply in person only: Contractors Steel, 36555 Amherst, (near Levan), Livonia

BUS BOYS/BUS GIRLS. No

Sundays or holidays, part-time evenings, 16 or older, part-time. Apply after 3:30pm. Pappas's, 118 W. Washtenaw Ave., Washtenaw Lake. (313)624-1033.

CALIFORNIA NAILS PLUS, INC.

largest nail salon in Livingston County seeks licensed nail tech. Experienced. Clientele waiting (313)227-5102.

CARE givers needed, must have

exp. willing to work full/part-time. (517)529-4666.

CARPENTERS residential

roughers. (313)978-3694

CARPENTER for kitchen & bath

remodeler. Full time. Long established co. (517)548-1240 Gigs. (313)735-1072 evs.

CARPENTERS needed for

residential rough framing. (517)548-1402.

CARPENTER laborer needed for

building/remodeling company. Must have good work ethics and be dependable. Send resume to: Tom Boyle Bldg. Co., 9095 Boylston Rd., Brighton, MI, 48116. No phone calls please.

CARPET installer helper needed.

Must be dependable. Will train. (313)437-2838 Days or (313)632-7157 Evs.

CAR Porter for new car

dealership. Contact Pat or Hal at (313)684-1715

CART person needed weekdays.

Golf cart washing & general maintenance. Apply in person: Manon Oaks Golf Club, 2255 Pinckney Rd, Howell.

CASHIER needed, Sunoco

C-store, 602 W Grand River, Brighton, Mon Thru Thurs, 4pm to midnight, must be responsible. See Kevin. No phone calls.

CASHIERS/gas pumpers part-

time. Hourly plus commission. Apply in person. Ask for Jeff. Bay Pointe-Shell, 8393 Richardson Rd., Union Lake

CASHIERS/gas pumpers. Part-

time. Hourly plus commission. Apply in person. Ask for Tina. Howell Soft Cloth, Pinckney Road, Howell

CASHIERS wanted, full &

part-time positions available. Apply in person. Kensington Mobile, 60999 Grand River, New Hudson.

CASHIERS needed immediately

First & second shift. Apply: M-59, Sunoco, M-59 & US-23, Hartland

CASHIERS for self serve gas

station, full and part-time, days and even, good job for retirees, good starting pay. Apply in person only. Dandy Gas Station, 1060 E. Grand River, Brighton.

CHILDREN'S Care Center is

looking for a toddler teacher and substitute teachers. Call (517)548-1310

CLEAN homes with the old maid

service. Personalized employment withoutes selected to your ability & area. (313)478-3240

CLEANING person for motel

Woodland Lake Motel, 8029 W Grand River, Brighton

CLEANING Co needs hard

working, reliable help for residential cleaning. experience preferred. Call (517)548-6544

CNC LATHE OPERATOR

Days and afternoons, exp required, 40 per week plus benefits. Milford Twp. (313)584-0555

CNC Machine Operators needed

for local factory. Call (517)546-0545.

COMMERCIAL cleaning

company has full time positions available. New construction cleaning. Will train. Must be hard working and dependable. (313)227-3591 after 6pm.

COMPANION K-9 looking for dog

groomer and trainer. Full time. Call for appt. (313)967-DOGS (3647)

COOKS, cooks helper, will train.

Assistant food manager, must know all phases of food service. YMCA Camp Ohlyssa. (313)987-4533.

CONNELLY Maintenance LTD.

Looking for 2 cleaning people. 3 nights per week, Mon, Wed, Fri. 4 hrs. per night starting pay \$6.50 per hr. Job location A.L.S. Building, exit 155 just off of I-96. Contact Tom Connelly (313)781-3295.

COUNTER Sales help wanted.

Benefits, paid vacations. No experience necessary. Apply in person: Mary's Meats, 10730 E. Grand River, Brighton.

DELIVERY/stock person wanted,

full time. Some heavy lifting required. Great opportunity for an ambitious person. Call Lyon Mechanical Inc. (313)437-1046.

DELIVERY person needed to

deliver groceries 2-3 deliveries per wk. \$5 per delivery + tip. Novi-Wadon area. Must have reliable transportation. (313)443-1260

DELIVERY and set-up person

wanted for furniture store. Part or full time. Milford area. No experience necessary. (313)684-2265.

DRYWALL finishers needed, at

least 5 yrs. experience. (517)521-3972.

DEMONSTRATORS

Immediate openings for super-market & drug store demonstrators. Excellent pay. Call Point of Sale, (313)887-2510.

25-30 LIGHT ASSEMBLERS NEEDED

*Howell/Brighton Area

*All Shifts available

*Short & long term

Call Kelly Services today. 313-227-2034

KELLY

TEMPORARY SERVICES

500 W. Main St., Brighton

EOE

DIET magic, 30 pounds, 30

002 Help Wanted General

A CAREER IN REAL ESTATE LOOKS EVEN BETTER FROM WHERE WE'RE STANDING...

AT THE TOP.

Today, The Prudential Real Estate Advisors is the fastest growing real estate network in the nation. And our name is well recognized by 3 out of 10 Americans. So if you're thinking about changing careers, we've got you covered. Our training programs are unsurpassed. Our computerized sales support systems have no equal. And our name is well recognized by 3 out of 10 Americans. So if you're thinking about changing careers, we've got you covered.

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CALL BOB SCHIRMER 220-0000

D.I.B.

Due to recent expansion, we need full-time entry level managers, marketing and customer service personnel. Starting salary \$375 and up. Must have good communication skills and high school diploma, and be able to start immediately. For interview call (313)227-6650 Mon-Thur, 12noon-4pm

DESEL Mechanic, min. 6 yrs. exp. in light, medium & heavy truck repairs, diesel engine & driveline. Must be State Certified Master Mechanic, must have own tools. Call (313)229-1682.

DIRECT Care staff to work in community group home in South Lyon, Mich. Full/part-time. Afternoon/night shifts available. Medical/dental benefits to full time employees. \$5.65-\$6.06 per hour. For interview contact Robin (313)437-5858 or Bea (313)437-7535 (313)610-6578

DIRECT care staff needed Full time & part-time benefits offered. To work in a home with DD population. Must have GED or diploma, MI drivers license, 18 yrs of age. For more info call (313)549-7161 ask for Tammy

DSH washer, \$6/hr. no Sun. or holidays, part-time even, 16 & over, will train. Apply after 3:00pm. Pappas, 118 W. Washtek Lake Drive, Walled Lake. (313)624-1033

DRIVER. Customer service minded individual to deliver auto parts in the Metro Detroit area. Knowledge of late model Ford parts helpful. "O" points allowed. Kensington Motors. (313)437-4163 Brighton

EARLY DEADLINES LABOR DAY HOLIDAY

Monday Buyers Directory; Pro-Kroy, Hartland; Fournelle Shopping Guide; Pro-Kroy, Hartland; Fournelle Buyers Directory; Wednesday Buyers Directory; deadlines will be Thursday, September 2, at 3:00pm.

Monday Green Sheet and Wednesday Green Sheet deadline will be September 3, at 3:00pm.

EARN as you learn. Cooks & pantry cooks wanted. Great opportunity. Apply within. Roadhouse, 5341 Brighton Rd., (313)229-4805

ELECTRICIAN, reliable, self-motivated, own tools, for fast paced electrical contractor, license preferred. (313)684-0181.

ELECTRICIAN, prefer experience. (517)223-9200.

EXPERIENCED person to deliver fuel of all time. Apply at Randy's Service, 8030 Mason Rd., Fowlerville or call (517)223-8600.

EXPERIENCED plumber wanted for service and installation. Immediate opening benefits. Call Lyon Mechanical Inc (313)437-1046.

EXP rough carpenters wanted, good pay, good work. (313)227-5000

EXP truck driver, must have tanker and haz. mat. endorsement, Call (313)761-7500

DESKTOP PUBLISHING KEYLINER

AFTERNOON SHIFT Part-Time Opening 5 Days Per Week

We will train people to work in our Composition Department at HomeTown Newspapers in Howell. You must have a high school diploma and be able to type a M.N.-MULTI OF 45 WORDS PER MINUTE. You will be taught how to use typesetting equipment, camera and how to paste-up newspaper pages. We are looking for bright, reliable people for our team. Afternoon shift. Benefits available upon completion of probation. Smoke-free environment.

HomeTown Newspapers
Personnel Office
323 E. Grand River Ave.
Howell, Michigan 48843
No phone calls. We are an Equal Opportunity Employer M/F.

FACTORY POSITIONS

Get'em While They're Hot!

Adia has long and short term positions in Brighton, Howell, and Whitmore Lake. If you're 18 years old & have reliable transportation, call TODAY for an appointment.

ADIA
(313)227-1218

FACTORY positions available. (517)546-0545.

FULL & part-time positions. Dist. help. Maria's Italian Bakery in Novi. (313)448-0545.

FREE SCREW MACHINE OPERATOR TRAINING for qualified applicants: instruction includes blueprint reading, statistical process control. Call Washtenaw Community College Job Training School (313)677-5006 to meet with employers on September 1. EOE/trainer.

FREE Machine Operator Training (For those who meet eligibility requirements). Applicants needed ASAP. 6 weeks training includes: placement assistance on the job training and more! Human Resources. (313)227-4868. EOE.

ATTENTION

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FAST growing Gymnastic facility in Brighton looking for qualified aerobics instructors. Pre-school, recreational and team coaches. (313)229-4868.

FLOOR maintenance person, evenings, \$6/hr. Reply to Box 3907 on South Lyon Road, 101 N. Lafayette, South Lyon, MI. 48178.

FOREMAN needed for plastic injection molding plant, must have good knowledge of machinery and materials, good salary and benefits. Apply at Brighton Molded Plastics, 9901 Webber, Brighton. (313)229-1700

FOUNDRY Workers needed for Novi company, \$6 to start. (517)546-0545.

FREE Machine Operator Training (For those who meet eligibility requirements). Applicants needed ASAP. 6 weeks training includes: placement assistance on the job training and more! Human Resources. (313)227-4868. EOE.

FULL part-time cashier, benefits. Starting pay \$5/hr. Promotions from within. Apply at B & J Gas & Oil, 29330 Wixom Rd. in Wixom or Call Stephanie (313)349-1961

FULL time job, 9 Mile & Haggerty, 40 hrs per week, \$240 gross per week. No experience necessary in office fundraising. Call 10am to 8pm. Mon-Fri. Also part-time. (313)380-1700 Ask for Mr. Hill

FULL time day help, starting at \$5.25, part-time night help, starting at \$4.50. Kentucky Fried Chicken. Call for interview, Megan. (313)471-4445.

FURNITURE refinishing shop looking for individual with experience in all aspects of refinishing. (313)684-6411

GAGE MAKER must be exp on precision gages & fixtures, Bredal Tool & Gage, Farmington Hills. (313)474-5150

GENERAL labor. Construction yard help, msc. (313)437-2010

GENERAL maintenance person needed for apt. community in Howell. Exp. preferred. Call (517)546-5900 for confidential interview.

GENERAL yard work/clean up. On call, part-time, \$7/hr. (313)437-3161

GOLF course grounds crew employees needed. Charming Hills Country Club, Howell. (517)546-7422.

GROUNDS maintenance seasonal help. Chateau Estates Mobile Home Park, 13 Mile & Decker. (313)624-4200

GROWING company seeking male, female or mixed clean cut, friendly people. Uniforms needed. Full or part-time needed. Apply in person only - no phone calls. Apply at: 5434 Old US-23, Suite 101, Brighton, Ask for Dave or Russ. Equal Opportunity Employer.

GROWING Q-1 company hiring manufacturing laborers, some heavy lifting (100lbs). Day and afternoon shift, \$5.25/hr. to start, plus benefits. 150 Landow Dr., Wixom. (313)669-8886. (1 mile west of Wixom Rd., off Pontiac Trail)

HAIR dresser and nail technician wanted. Small fast growing salon. Full or part-time. Brighton area. Call (313)227-8490

HAIR STYLISTS

Fantastic Sams of Waterford looking for career stylists, paid vacation, advanced training, full/part-time. Guaranteed \$5/hr. + commission. Call Sam at: Front desk clerk. Night auditors. Full & Part-time positions. Please apply in person. No phone calls. Comfort Inn, 2925 Buckingham, Livonia. EOE.

HOUSEKEEPER/nurse. 8 Mile & Tait. Early mornings. Flexible hours. Ideal for college student. (313)307-5108 (313)347-4555

HOWELL Cleaners needs shirt laundry help. Must be dependable. Apply in person. 124 E. Sibley, Howell.

HEALTH insurance for the unemployed. Low rates. (313)344-8682

HEATING & Air Conditioning Service Technician. Experience on gas, oil & hot water. Top pay. (313)878-9890.

HEATING & Cooling service technician needed. Apply in person. 3513 S Old US-23 (313)227-6173

HELP wanted am shift. 40 hrs per week, apply within Howell. Soft Cloth Car Wash, 1009 S Pinckney Rd, Howell MI (517)546-7622.

HELP wanted day care. Call Lisa. (313)486-6617. New Hudson.

HORSE farm needs experienced help. Full or part-time. Northville area. (313)349-3430. Call between 9am-1pm.

HOTEL Back to school means plenty of prime positions for you. Front desk clerk. Night auditors. Full & Part-time positions. Please apply in person. No phone calls. Comfort Inn, 2925 Buckingham, Livonia. EOE.

DRIVER WANTED

Must have CDL-A endorsement, pull 48' trailer, DetLan/Flint, home every night, weekends off. Leave message (517)546-1059

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HELP wanted day care. Call Lisa. (313)486-6617. New Hudson.

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REACH OVER 165,000 POTENTIAL CUSTOMERS EVERY WEDNESDAY AND 136,000 EVERY MONDAY

DEADLINE IS FRIDAY AT 3:30 P.M.

HOUSEHOLD SERVICE AND BUYERS DIRECTORY

Livingston County Phone 227-4436 or 546-7570 Oakland County 437-4133, 348-3022, 685-8795 or 659-2121 Wayne County 248-3022 Washtenaw County 227-4436

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A1 PROFESSIONAL road grading. Stone and gravel, back hoe and loader work also available. Cirk Trucking & Grading Co (313)632-6583.

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ERNE Seaman. Screened topsoil, sand, gravel. Repair and install driveways. Grading and dozing (313)437-2370.

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J.R.S. UPHOLSTERY. Serving Brighton/Howell/Fowlerville/Pinckney areas. Call for free in home estimate. (517)521-3923

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FINEST quality wedding and anniversary invitation ensembles. Also a selection of elegant, styled accessories - napkins, matchboxes, coasters, bridal party gifts and other mementos. South Lyon Herald, 101 N. Lafayette, South Lyon, (313)437-2011

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SCREEN Special. 2 day repair service. Patio doors \$15.88. Fiberglass, \$18.88. aluminum, \$20.88. Also we make and repair storm and screens. Wads Do-It-Center, Hamburg, (313)231-2131, across from Buck Lake

591 Window Washing

WINDOW Washing - reliable, low rates. Free estimates. (313)887-2183

595 Word Processing

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569 Pooling

TROPICAL pools. Custom ground gunite pools. Tie & xping. pool plastering, renovations. (313)655-1443

576 Wallpapering

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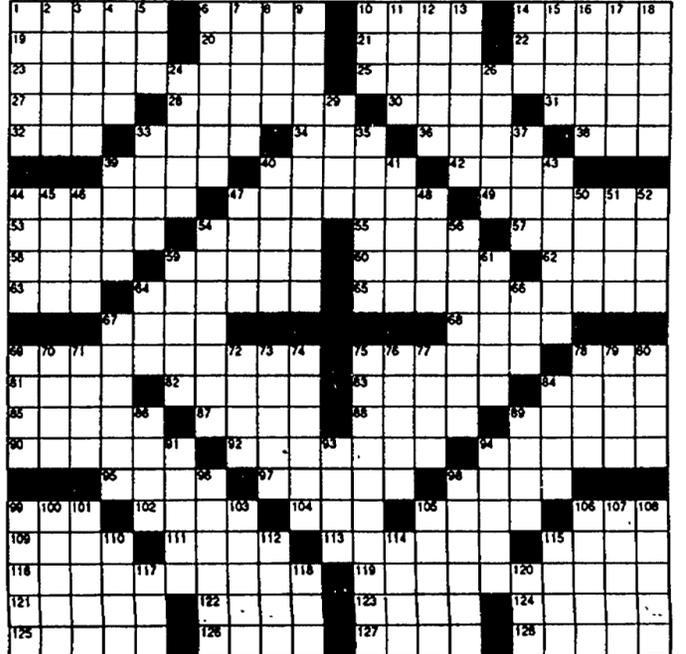
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Super Crossword

- | | | | | | |
|-----------------------|-----------------|------------------|-----------------|------------------|------------------|
| ACROSS | ridges | 84 Cater meanly | apertures | 40 Irritate | 76 Trusted |
| 1 "An American in..." | 53 Collect | to another's | 2 Declares to | 41 Quick, | assistants |
| 6 Unskilled | 54 Saul's chief | ambitions | to be true | 42 Straight | 77 Prepare for |
| laborer | 55 19th Amend- | 95 Decimal | 3 Laughing | 43 General area | the big bout |
| 10 Scandinavian | ment right | 97 Winter | 4 Letter phrase | 44 Social | 78 Female of |
| seaport | 57 With mouth | conveyances | 5 Strich | 45 Moslem | the red deer |
| 14 Birthplace of | wide open | 98 Long, sharp | 6 Sketcher's | prayer leader | 79 "Bus Stop" |
| H.S.T. | 58 Rope-making | tooth | medium | 46 Breathe with | playwright |
| 19 Sheeplike | fiber | 99 Poston or | 7 Provide or | 80 German river | 84 Star of 69 |
| 20 Within prefix | 59 Search | Seaver | 8 Pervasive | Across | 85 Light of |
| 21 Positive | 60 Wear away | 102 "— creature | atmosphere | 86 Bright | 87 Broadway |
| 22 Humiliate | gradually | was str- | 9 Davis/ | 88 Musical | 89 Musical |
| 23 Stewart/Koby | 62 Monogram | ing -- | Herveld | group | group |
| 1954 | 63 Ref's | 104 Cry of | romantic | 91 Clerk's | 92 Clerk's |
| suspense | 64 Bank clerk | 105 Dispatch | epic | perch, once | 93 Blue Jays or |
| film | 65 John | 106 Scrooge's | 10 Switch | Onoles | 94 The whole |
| John | 109 Jazebel's | comment | position | 95 The whole | 96 Leather |
| Wayne's | husband | 111 River in | 11 Urduy | 97 Those guilty | 98 Those guilty |
| 1948 classic | 66 John | 112 Mark with | person | 99 Saying | nothing |
| Western | Wayne's | blotches | 12 Roman | 100 TV role for | 101 Word before |
| 27 White-tailed | 1933 classic | 113 Oscar- | household | Pat Morita | 102 Word before |
| eagle | 67 Poet | winning film | 13 Canadian | 103 Invaldiate | 104 Cubic meter |
| 28 Former | Teasdale | of 1944 | god | 105 Strong rush | 106 Keen and |
| scourge of | 68 Verve | 114 Baby's | 14 Canadian | 107 Keen and | lively |
| sailors | 69 Oscar- | perch, often | capitl | 108 Abode of the | 109 Proscribes |
| 30 Chicago | winning film | 15 Protective | 15 Protective | 110 Proscribes | 112 Popular |
| player | of 1944 | desert | 16 Strong and | 111 Bangkok's | 114 Genus of the |
| 31 Small lean to | 75 Blow a — | garments | vine | language | 115 Turkish tile |
| 32 The | (become | 118 Bogart/ | 17 Ruins or | 116 Turkish tile | 117 Beaver |
| Concorde, | enraged) | Bergman | 18 Ruins or | 118 Beaver | edifice |
| for one | 78 Hasten | 1939 film | 19 Ruins or | 119 Beaver | |
| 33 Nobelist | 81 Whale of a | 121 Only cyclic | 24 Ruins or | 120 Beaver | |
| Wiesel | movie 1977 | katone | 25 Ruins or | 121 Beaver | |
| 34 Row | 82 Lofy nest | 122 Actress | 26 Ruins or | 122 Beaver | |
| 35 Make an | 83 More ready | Linda | 27 Ruins or | 123 Beaver | |
| exchange | to eat | 123 Biting home | 28 Ruins or | 124 Beaver | |
| 36 CIA forerun- | 84 Difficult | the bacon | 29 Ruins or | 125 Beaver | |
| ner | situation | 124 Bridal path | 30 Ruins or | 126 Beaver | |
| 37 Cell of the | 85 Beauty | 125 Common | 31 Ruins or | 127 Beaver | |
| Scottish | 87 Art cult | weed | 32 Ruins or | 128 Beaver | |
| Highlands | 88 "— at the | 126 Turn on a | 33 Ruins or | 129 Beaver | |
| 40 Cousins of | Races" | pivot | 34 Ruins or | 130 Beaver | |
| bonfires | 89 Spree | 127 Corrupts the | 35 Ruins or | 131 Beaver | |
| 42 Jewish | 90 Those | truth | 36 Ruins or | 132 Beaver | |
| month | 91 Those | 128 Matched | 37 Ruins or | 133 Beaver | |
| 44 Detroit team | receiving | pairs | 38 Ruins or | 134 Beaver | |
| 47 Muffins | gifts | DOWN | 39 Ruins or | 135 Beaver | |
| 48 Mountain | 92 Business | 1 Minute | 40 Ruins or | 136 Beaver | |
| | associate | | 41 Ruins or | 137 Beaver | |



Solution To Last Puzzle

1. American in...
 2. Declares to be true
 3. Laughing
 4. Letter phrase
 5. Strich
 6. Sketcher's medium
 7. Provide or endow
 8. Pervasive atmosphere
 9. Davis/Herveld romantic epic
 10. Switch position
 11. Urduy person
 12. Roman household god
 13. Canadian capital
 14. Baby's perch, often
 15. Protective desert garments
 16. Strong and vine
 17. Ruins or remains
 18. Tall marsh grasses
 19. Ruins or remains
 20. Keen and lively
 21. Abode of the dead
 22. Proscribes
 23. Popular curtain color
 24. Ruins or remains
 25. Keen and lively
 26. Ruins or remains
 27. Biting home
 28. Ruins or remains
 29. Ruins or remains
 30. Ruins or remains
 31. Bangkok's language
 32. Ruins or remains
 33. Dumbo's wings
 34. Ruins or remains
 35. Actors George and Keanu
 36. Ruins or remains
 37. Pet or phrase starter
 38. Ruins or remains
 39. Exploit
 40. Irritate
 41. Quick, straight drink
 42. General area
 43. Social
 44. Moslem
 45. Prayer leader
 46. Breathe with effort
 47. Child's toy
 48. Lake source of the Blue Nile
 49. "Odyssey" or "Iliad"
 50. Father of Enos
 51. Postponed
 52. Leather manufacturing tool
 53. Stuffed beef dish
 54. Moray fisherman
 55. Child's game
 56. Lion or tiger
 57. Tempted into a dangerous situation
 58. Spur
 59. Annual church calendar
 60. Computer screen image
 61. Freshly plowed land
 62. Sheaf, for one
 63. Belonging to a Verdi heroine
 64. Stuffed 12 months
 65. Award-winning 1932 film
 66. John Wayne's 1948 classic Western
 67. Poet Teasdale
 68. Verve
 69. Oscar-winning film of 1944
 70. Blow a — (become enraged)
 71. Hasten
 72. Whale of a movie 1977
 73. More ready to eat
 74. Difficult situation
 75. Beauty
 76. Art cult
 77. "— at the Races"
 78. Spree
 79. Those receiving gifts
 80. Business associate
 81. Whale of a movie 1977
 82. Lofy nest to eat
 83. More ready to eat
 84. Difficult situation
 85. Beauty
 86. "— at the Races"
 87. Art cult
 88. "— at the Races"
 89. Spree
 90. Those receiving gifts
 91. Those receiving gifts
 92. Business associate
 93. More ready to eat
 94. Difficult situation
 95. Beauty
 96. Art cult
 97. "— at the Races"
 98. Spree
 99. Those receiving gifts
 100. Business associate
 101. Word before
 102. Word before
 103. Invaldiate
 104. Cubic meter
 105. Strong rush of air
 106. Keen and lively
 107. Keen and lively
 108. Abode of the dead
 109. Proscribes
 110. Proscribes
 111. Bangkok's language
 112. Popular curtain color
 113. Bangkok's language
 114. Genus of the bowfin
 115. Turkish tile
 116. Turkish tile
 117. Beaver edifice
 118. Beaver edifice
 119. Beaver edifice
 120. Beaver edifice
 121. Beaver edifice
 122. Beaver edifice
 123. Biting home
 124. Bridal path
 125. Common weed
 126. Turn on a pivot
 127. Corrupts the truth
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Patricia Cuhler, Admin.
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Howell, MI 48843
EOE

LOOKING for that special worker, lots of patients, love the elderly, good sense of humor, responsible, loves to cook, afternoon shift, 3pm-9pm. For more information contact Betina at (517)548-2698.

LPN

Or RN, part-time Mdnights, 11pm-7am. Competitive pay pleasant surroundings and a home environment. Confidential interview. (313)227-5456.

McPherson Home Care

Immediate openings for positions with a hospital-based certified home care program with wage rates that are competitive with hospital wages. Join our stable and expanding program which has provided services to Livingston County for over 30 years! RN's - part and full time days with occasional after-hour coverage

Adas - part-time afternoons (1:00 - 3:30pm.) and contingent

Occupational Therapist - contingent

Send resume or apply in person:

McPherson Hospital
620 Byron Road
Howell, MI 48843
(517)545-6161

A Unit of Catharine McAuley Health System

HOME HEALTH AIDES
Currently seeking aides with a minimum of 1 year experience. Certification a plus, or will provide certified training for the right people
Top compensation for top quality care givers.

INNOVATIONS
313-227-7544

MEDICAL ASSISTANT

Experienced Medical Assistant for busy family practice office in Novi for afternoon office hours only. Send resume to: 24230 Karm, Suite 125, Novi, MI 48375

MEDICAL ASSISTANT part-time, Tue-Thur. afternoon in Milford. Must know injections, Venapuncture & EXG Call Lon Murphy. (313)685-3600

HOME HEALTH AIDES NURSING STUDENT

Leading national provider of home health care services is seeking new team members in our JCAHO-accredited, Medicare-certified agency for:

VISITS LIVE-IN

in Clarkston, Rochester, Sterling Heights & Waterford

- Olsten Offers:
- Opportunities for career development
 - Bonus program

OLSTEN HealthCare
29840 Telegraph Road
Southfield, MI 48034
1-800-462-6603
EOE M/F/W/D

MEDICAL assistant needed for busy family practice in Highland. Experience helpful. 25-30hrs/week. Call (313)887-1484 ask for Karen

MEDICAL Bdr, experienced, full time. Non-smoking building in Nov. Benefits. Send resume and salary history (required) to Office Manager, Box 3945, c/o The Livingston County Press, 323 E. Grand River, Howell, MI 48843

MEDICAL receptionist 5 or more yrs. experience with computer \$8 or \$9 starting pay. Box 3943, Care of L.C.P., E. Grand River, Howell, MI 48843

PHYSICAL THERAPIST for home care visits. Full time available. Excellent pay and benefits. **FAMILY NURSE CARE.** (313)229-5683.

PHYSICAL THERAPIST ASSISTANT, 2 yr degree, for busy home care agency. Excellent pay and benefits. **FAMILY NURSE CARE.** (313)229-5683.

RN, Hospice Care. Experienced to provide Hospice Home Care. Excellent pay and benefits. **FAMILY NURSE CARE.** (313)229-5683

RNS/LPNS/HHAs

Using Care, Affiliated with the JMMC & the VNA-HV, has immediate openings for qualified professionals throughout Livingston, Oakland and Washtenaw counties. Choose your own cases. Set your own schedule. Ask about our NEW PAY RATES. Join our team. Call the office nearest you for an appointment.

Brighton (313)229-0320
Northville (313)344-0234
Ann Arbor (313)930-0050

REGISTERED NURSES

Your expertise is needed in High-Tech Infusion. Prefer experience, but will train the ambitious candidate. Autonomy, flexibility, compassion, and skill required. Share your creativity and grow with us. Serving Livingston and surrounding counties.

INNOVATIONS
Call Ms. Kass Borag, RN,
Director of Nursing
(800) 765-7544

SERVICE COORDINATOR

To schedule cases for busy home care agency in Plymouth. Excellent communication & clerical skills required. **FAMILY HOME CARE.** (313)229-5683.

X-RAY technician needed part-time, registered, pay commensurate with exp. Milford. Call Mary Beth: (313)685-3600.

006 Office/Clerical

ACCOUNTING Clerk position for Accounts Receivable, Accounts Payable. (517)546-6571.

ACCOUNTING SUPERVISOR - Computerized accounting exp required including Lotus, spreadsheets, GL through financial statements/schedules. Previous supervisory exp. required. Dimango Products, 7258 Kamsington, Brighton, MI 48116.

ADMINISTRATIVE ASSISTANT needed immediately in Farmington Hills based production and entertainment company. Part-time, flexible hours. Applicants must have excellent communication and organization skills, good phone manner and be detail oriented. Skilled word processor, Microsoft experience a plus. **CALL IMMEDIATELY** (313)488-0464. **OAKTEC PROFESSIONAL TEMPORARIES.**

ARE you tired of job hunting? Many companies in the area, both large & small, use Employees Unlimited to hire for them. Whether you have a degree or not, are male or female, are a computer whiz or a beginner, an executive secretary or an entry level receptionist, want full or part-time, permanent or temporary work, we can help you find a job NOW! Apply in person, Mon-Fri. (no appointment needed), at 201 S Michigan Avenue, Howell, No Fee (517)548-5781.

A Whitmore Lake company needs full time clerical person with knowledge of Microsoft Works & PageMaker. Exc. benefits. Call Employees Unlimited (517)548-5781

NEW OPPORTUNITY

Put your knowledge to use as a secretary, receptionist, or data processor. We have long and short-term assignments. Any computer skills a plus! We require six months office experience. Stop what you're doing and give us a call today!

ADIA
(313)227-1218

BOOKKEEPER

Large GM auto dealership seeking full time bookkeeper. Dealership accounting experience. Apply in person only at Champion Chevrolet, 603 W. Grand River, Brighton MI

BOOKKEEPER - FULL CHARGE thru trial balance & to supervise staff of 3. Minimum 5 years experience, Mac computer and Great Plains software highly desired. Non-smoking Livonia location. Salary to \$30,000 & full benefits. Fax resume to: (313)683-3234 or mail to 25 S. Lapeer St. Lake Orion, 48362. (Not an employment agency).

BRIGHTON accounting firm seeks part-time exp. bookkeeper, receptionist, typist and general office. Must be available to work full-time during tax season. Send qualifications to: POB 454, Milford MI, 48381

BUMPER TO BUMPER

Don't fight the shortways! Enjoy long & short term temporary assignments close to home. We need receptionists & Secretaries. Call today for an appointment.

ADIA
(313)227-1218

CLERICAL position full time, extensive computer & phone skills necessary, immediate opening, exc. opportunity for advancement. Send resume to: POB 768, Highland, MI, 48356.

CREDIT and collections clerk, some exp. preferred, not necessary. \$5.75/hr. Apply at Steel Crete Co., 45700 W. 12 Mile, Novi. (313)349-7600.

CUSTOMER SERVICE

Looking for team oriented people to join the marketing group of a major co. No experience necessary. Excellent phone skills and light typing required, various shifts.

Diversified Recruiters Co.
(313)344-6700
FAX (313)344-6704

EXPERIENCED office person needed, bookkeeping, accounts payable/receivable, through trial balance. Please send resume to Ann. Pat Gordon, PO BOX 145, Hamburg, MI 48139.

FULL time position available immediately. Experience in manufacturing environment required. Must have good organizational skills. Ability to work with minimum direction. Computer experience preferred. Good starting salary. Call for appl. (313)349-2644.

GENERAL office skills, plus some accounting. (517)546-6571.

GENERAL office accounting & computer skills necessary, full time. Send resume to: Meacham Electric, 317 N. National St. Howell, MI 48843.

HOWELL office - computer, clerical and people skills a must. Part to full time growth position for a creative, mature person, any age. Send resume to: Box 3946, c/o Livingston County Press, 323 E. Grand River, Howell MI 48843.

CLERK BRIGHTON AREA

This position requires someone with CRT experience, a pleasant phone manner, and a self starter willing to do a variety of tasks. Hours are Mon-Fri and 1/2 day Saturday. Call Amy immediately if interested in working in the Brighton area. (313) 227-2034

IMMEDIATE OPENINGS

CLERICAL PERSONNEL
Work when and where you want. We offer TOP PAY, TEMP-MED INSURANCE, HOLIDAY PAY, OVERTIME PAY! Call for an appointment today!

- WORD PROCESSORS
- RECEPTIONISTS
- DATA ENTRY
- TYPISTS
- SWITCHBOARD OPERATORS
- FILE CLERKS
- TELEMARKETERS

Livonia (313)464-2100
Auburn Hills (313)373-7500
Southfield (313)352-1300
Taylor (313)284-0777

SMELLING PERSONNEL SERVICES
NEVER A FEE

IMMEDIATE opening for full time secretary. Duties include answering phones and clerical work. Send cover letter to: Sterling Performance, 54420 Pontiac Trail, Milford MI 48381.

JOB readiness program for single heads of household. Begins Sept. 7. For more information, call Soundings a Center for Women. (313)663-6688.

LEGAL secretary wanted for legal law office. Typing & computer/word processing skills required. Please send resume to 210 E. Main St. Brighton MI 48116

LEGAL secretary part-time position, 8-12 or 1-5. Mon. thru Fri. for Howell Law Firm. Legal experience preferred but not required. Must be proficient in Word Perfect. Send resume to: Box 3947, c/o Livingston County Press, 323 E. Grand River, Howell, MI 48843.

LOOKING for enthusiastic receptionist/secretary for Brighton Corp. Approx 25 hrs. weekly. Call (313)227-3737

PART-TIME Receptionist for Veterinary clinic evenings & Saturdays, Highland/Milford area (313)987-2421 between 12-3pm.

SECRETARIES RECEPTIONISTS WORD PERFECT

We are looking for self-motivated people to work in offices in Livingston County. Six months office experience is required for these positions. Call for an appointment.

ADIA
(313)227-1218

007 Help Wanted

Balance family and career with fun, flexible job. Beth Devey, director and trainer. (313)476-0375

HANDYMAN, mature only, part-time, home & shop maintenance, tools required. (517)546-8015.

HOUSECLEANING positions available. Days. Must be mature, reliable. Call Homeworks (313)229-5499

If you are over 18, in good physical health, like animals, are trustworthy and have initiative, and like a challenge, **HORSE KEEPERS, INC** needs you! \$5 to \$6 per hour to start. Leave message to: (313)437-6121.

JANITORIAL - New Hudson area. Mon-Fri. evenings, 5:30-8:30pm. \$7.00 an hour. Experience preferred. Restrooms/floor mopping. (313)387-3871.

LOOKING for housewives, students, or retired persons for part-time dispatcher, evenings and weekends. Willing to train. Apply 5910 Whitmore Lake Rd., Brighton.

MAID in Michigan looking for mature, reliable people for residential cleaning, weekdays, 9am-3pm. (313)227-1440

MATURE, dependable housekeepers. 15-20hrs weekly. Huron Valley Motel. (313)685-1020

NOW hiring part-time eyes, telemarketing for HomeTown Newspapers. Great for homemakers. Work out of the South Lyon office. 5-8:30pm, Tues-Thurs. Perfect attendance a must. For more info please call (313)949-3627 between 8am-6:30pm

DELIVERY & warehouse person needed for furniture service. Flexible hours. (313)684-6411

WEEKEND kennel help wanted. Call (313)229-4338.

DIRECT care staff needed for Harland. Starting pay \$6.00 per hr. (313)632-5625

DISCOVERY TOYS

Balance family and career with fun, flexible job. Beth Devey, director and trainer. (313)476-0375

HANDYMAN, mature only, part-time, home & shop maintenance, tools required. (517)546-8015.

HOUSECLEANING positions available. Days. Must be mature, reliable. Call Homeworks (313)229-5499

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DELIVERY & warehouse person needed for furniture service. Flexible hours. (313)684-6411

WEEKEND kennel help wanted. Call (313)229-4338.

DIRECT care staff needed for Harland. Starting pay \$6.00 per hr. (313)632-5625

PART-TIME office help, telephone operator, some typing. Apply at: 6932 Webber, Brighton.

PART-TIME receptionist needed for Northville Salon, experience necessary. Call for details. (313)349-1552.

PART-TIME kennel help. Prefer a mature woman. Novi/Howell area. (313)624-3011.

PART-TIME lawn maintenance work, excellent wages for the right person. (517)223-0061.

PERSONABLE, energetic, quick learner needed to help customers with all of their business & shipping needs. Mail Boxes Etc. (313)347-2850.

RESPONSIBLE individual to sit in our home with teenage children. 3 days a week after school. Exc. pay, references required. Prefer Novi resident. Call (313)347-4392.

SHIPPING, receiving & packaging. Approx. 20 hrs. per week. Great for college student. Wagon area. Call between 12 & 3pm. (313)960-8181.

TELLERS, PART-TIME

For branches in the Livonia, Novi and Waterford areas. Previous cash handling, some typing, and calculator exp. preferred. Competitive salary and benefits. Job includes evenings and Saturdays. Applicants must be available for 3 weeks of paid full time training. If interested call Krs, (313)569-4620

WATER safety instructors life guards & locker room attendants needed, by Novi community education, for swim classes starting in Sept. Apply now, pick up application or mail letter of interest to Novi Community Education, 25345 Tall Rd, Novi, 48374.

PRESSER will run. One Hour Martinizing. 630 Highland Ave. Milford. (313)685-0770.

008 Food/Beverage

ALL positions available: wait staff, cook, pizza maker, dishwasher. Will train, apply in person at Cardona's. (313)227-6170.

COOK wanted for busy restaurant in Farmington Hills. Top wages for person who can work well in busy atmosphere. Pizza & grill exp. helpful. Apply in person at Zuley Lake Tavern, see Rick or Chuck. (313)231-1441

D. Denson of Livonia currently seeking experienced help for all areas. Kitchen & dining rm. Apply in person only: 37716 6 Mile Rd. Laurel Park Mall.

DISHWASHER & Waitress. Part-time. Apply in person to Manager, Howell Elk Lodge, 2830 E. Grand River, Novi-5pm.

EXPERIENCED Waitpersons. Conroy Island Inn, Novi Town Center. Apply within.

EXPERIENCED cooks wanted in Gus's restaurant, 3030 W. Grand River, Howell MI, apply in person. (313)437-2152

KITCHEN help & waitperson needed urgently at Darnette Inn. Apply within after 4pm daily. 4093 Patterson Lake Rd., downtown Hall.

LINE Cooks needed - Day and Evening shifts. Please call Tom at Knickers Restaurant. (517)548-0050.

WAITPERSON, full-part time; days/evenings, exc. for home-maker with children. Apply in person: Karty's Conroy Island, West Oakes Shopping Center, Novi.

BURGER King is expanding to new locations. **SHIFT MANAGERS** needed. Starting salary, \$8.00/hr. Call (313)632-7286 for your personal interview.

CASHER, nights and weekends. Apply in person: Karty's Conroy Island, West Oakes Shopping Center, Novi.

BURGER King is expanding to new locations. **SHIFT MANAGERS** needed. Starting salary, \$8.00/hr. Call (313)632-7286 for your personal interview.

HomeTown CONNECTION

Introducing a new way to meet your match. It's easy. And, your classified ad is FREE

- 1. Write your ad**

We'll assign you a voice mailbox which will appear in your ad. Your ad will run for 4 weeks.
- 2. Record your message**

Record your own 2 minute voice message, at no charge, for people to listen to. You do NOT leave your name or number at this time.
- 3. Your ad runs free in the paper**

Attractive, 22 yrs. old, 105 lbs., seeking very handsome male between 22 to 35 yrs. old. Someone with a goal in life. Loves dancing, music and willing to try something new. #67898

SWF, health-conscious, humorous, entrepreneur, very attractive, 5'6", 130 lbs. #45678

46, has lots of TLC to give to right gentleman. Slightly overweight. Would like to meet kind, sincere gentleman. #45632
- 4. People listen to you**

They who leave their name and number for you. Those who respond are charged \$1.49 per minute. (It's put right on the monthly phone bill.)
- 5. You listen to them**

You call in and listen to any messages left in your mailbox. This will cost you \$1.49 per minute. No one else will be able to hear your messages.
- 6. You get together**

Once you've picked up your messages, you may decide to contact whomever you choose. Only then do you make your identity known to those who've responded to you.

Call today to place your ad Dexter/Chelsea 313-426-5032; Brighton 313-227-4436; Howell 517-548-2570; Milford 313-685-8705; Northville 313-348-3022; Novi 313-348-3022; South Lyon 313-437-4133; or mail the coupon below.

ADIA
Voice Mailbox \$ FREE
First 5 lines of print ad \$ FREE
Additional lines _____ x \$1.50 each 4 weeks \$ _____
Subtotal \$ _____

The following information is completely confidential. We cannot accept your ad without it.

Name _____
Address _____
City _____ State _____ Zip _____
Phone (daytime) _____ (evening) _____

Mail to: Hometown Newspapers, Classified Department, P.O. Box 251, South Lyon, MI 48178

You must be 18 years of age or older to use this service. One person cannot place an ad for another person. Ads containing obscene or sexually explicit language will be rejected. This publication reserves the right to edit or refuse any ad and assumes no liability for the content of, or response to any ad or message.

008 Food Beverage
NEED grill and counter person for small snack bar, full or part-time. Call (313)348-7088 for an appointment.
NOW accepting applications for full and part-time kitchen counter help. Apply within: Sha-Pon's Pizzeria, 5536 E. Grand River, Howell.
NOW hiring for day, evening and weekend shifts: wait staff, delivery and kitchen. Apply in person: Papa Romano's, Grand River & Haggerty in Novi.
NOW hiring waitstaff & kitchen. We will bring Advancement opportunities, full/part-time. Benefits available. Come join our staff. Yum Yum Tree, downtown Brighton.
PART-TIME cooks needed full time pantry & dishwashers. Morning & evening shifts. Apply in person at Park Inn International, 125 Holiday Lane.

SNACK manufacturer seeks manager for our granola bar line. Must have food production experience & mechanical ability. Days, full time, good pay & benefits for right person. (313)486-0055

SUBWAY, HIGHLAND
NOW hiring full & part-time positions for day & evening shifts. Mature, responsible adults may apply in person at 2780 E. Highland Rd., located at Duck Lk. Rd & M-59

NOW hiring all positions, all shifts. Ponderosa of Brighton, 8522 W. Grand River, Brighton.

009 Nursing Homes
CHARGE Nurses. Are you seeking a rewarding professional challenge? Medbridge of Howell is a progressive, rapidly expanding long term care facility with an emphasis on rehabilitation and interdisciplinary resident care. Full and part-time positions available. Call or apply at: Medbridge of Howell, 1333 W. Grand River, Howell, MI 48843. (517)548-1900.

IN-SERVICE Director. Looking for an innovative, creative independent RN. Must have knowledge in long term care and OBRA regulations. Train the trainer in CSO required. Medbridge of Howell is a 206 bed facility with much to offer to the right individual. Call (517)548-1900 or send resume to: Medbridge of Howell, 1333 W. Grand River, Howell, MI 48843

DIETARY aide needed. 3pm-7:30pm & 4:30pm-7:30pm. Part-time. Apply at West Hickory Haven, 3310 W. Commerce Rd., Milford, 9:30am-3:30pm. (313)685-1400

TRAINED Nurse Aide or CNA needed, full & part-time, all shifts. Apply at West Hickory Haven, 3310 W. Commerce Rd., Milford, 9:30am-3:30pm. (313)685-1400

010 Elderly Care & Assistance
ADULT foster care on lake, woodered TV and bathroom in every rm., (313)735-7048.

AFFORDABLE HOME CARE 24hr/day LIVE-IN personal care, cooking, housekeeping. Exp. hard working, caring, dependable & bonded. (313)380-8237.

ELDER CARE
 We take care of your loved ones. Experienced in home care for the elderly. REASONABLE RATES. Short/long term 24-hour care. Even while you're on vacation. **Lora 529-4666**

CARE giver, mature, will train, part-time. Bull Run Rd. & Munsell. (517)546-8015.

ELDER Care. Up to 24 hour care. Experienced in home services. Low rates. Lora. (517)529-4666.

NEW Adult foster care home to open on Woodland Lake. 24 hr. care, 15hrs. exp. caring for the aged. (313)220-1546

SENIORS! Need help w/laundry, dishes, local errands, or shopping. (No chauffering). Mon-Thurs., 8am-1pm. (Northville area only please.) (313)349-6795.

CHILD Care for 5yr. old twins in our Northville home. High pay and benefits. Nice setting. Loving, nurturing, energetic, responsible, non smoking, live out, part-time (30-40 hrs.), permanent (9 or 12 months). Must have own transportation. References required. (313)348-5571.

011 Day Care, Babysitting
2 FULL-TIME openings at Jody Daycare. Warm home atmosphere. Pre-school program with certified teacher. References. (313)347-0177.

At Babysitter, over 25 yrs. experience. CPR. Non-smoker. Reasonable. (313)231-1965.

ABC Mother's Apron Child Care, 6 mo. & up. Fun & nurturing. I-96 & US-23 area. (313)227-5330.

A caring mother of 1 will care for your children in the city of Howell, located yard. (517)548-4318.

A loving licensed mom would love to watch your children, 1yr & up Debbie (517)548-9304

A new home based preschool program has come to Novi. Come join in the fun and learning at Koala-T Child Care, 46280 Ten Mile Rd., (313)348-8468, degree teacher, ages 2-7, #6DB300532, hrs. 7am-6pm.

At home Mom w/2nd grader at Dolsen will baby sit all day or before & after school including transportation. 10 hrs & Milford Rd area. (313)437-8818.

ATTENTION College students. Earn income part-time while attending school. Time can be flexible to your schedule, 20 hrs per wk. Must have transportation. Send qualifications to: Tom Boye Bldg. Co., 9095 Chisom Rd., Brighton, MI 48116

BABYSITTER needed in my Fenelon home. 3 young children. Start time 5am Mon-Fri. Must have reliable transportation & references. After 6pm (313)629-9681

BABYSITTER needed for 11 mo old. My home, Mon, Wed, Fri. 8:30am-2:30pm. Mature, non-smoker, references. (313)349-0270

BABYSITTING in Brighton area. Providing home environment, large fenced in yard, low of experience and references. Mon-Fri. (313)229-7742.

BABYSITTER needed in the Novi area, non-smoker, part-time, to get kids off to school in mornings and get them of the bus in afternoons, my home. (313)380-3167, after 6pm.

BABYSITTER needed in my home. AM. Only. Mon-Fri, own transportation. (313)227-5539 after 6pm

MOTHER wants to babysit, big yard, references. (517)546-9690.

BRIGHTON City-Infants and pre-school. Lindbom school area-full days only. (313)229-4483.

BRIGHTON family needs part-time in home sitter for permanent, flexible position. Non-smoker, own transportation, (313)227-0860.

CARING, mature person to care for 5 mo. old in my Howell home. Non-smoker, full time. (517)546-7021, after 6pm.

CHILD CARE provider needed in our Howell home. 4 days/week (517)546-1318

CHILD Care needed, Mon-Fri. South Lyon/Salem elementary area. Before & after school, for 2 boys 5 & 9 years. (313)486-2902 (313)349-7600 before 5pm.

CHILD Care for 5yr. old twins in our Northville home. High pay and benefits. Nice setting. Loving, nurturing, energetic, responsible, non smoking, live out, part-time (30-40 hrs.), permanent (9 or 12 months). Must have own transportation. References required. (313)348-5571.

CHILD care available in the Novi area. Planned activities & fun. Exp. references (313)349-2431

CHILD care needed for infant in our home beginning Sept. 9th. 8am-4pm. Mon. thru Fri., non-smoker required. year-round employment opportunity. (517)546-9343.

CHILD care professional needed to take care of 11yr. and 9yr. old boys in my Brighton home. Must be clean, love children, very motivated, non-smoker. Must have references and own transportation. Will be compensated handsomely. No additional children please. Call after 6:30pm. (313)229-9847.

DAYSTAR CHILD CARE. Energetic Mom want to care for your child in her home. Convenient location. Full time only. (313)684-0145

DIANA'S Daycare, affordable quality care, sibling discounts. Small group in Brighton, near Hixon Elementary. Non-smoker, CPR certified. 1/2 acre play yard, hot lunches, planned activities. St. Pauls CCD teacher. References available. Very flexible schedules. (313)229-3213.

EVENING sitter needed in my home for 4 yr. old girl. Approx. 3 days a week 4pm-1am. Must be reliable, references please. (313)684-5219.

FAMILY with 2 young children looking for loving sitter in our home. 8-5pm Mon-Fri. approx. 10 days per mo. Monthly salary guarantee for a special person. Commerce area. (313)363-4500.

FORMER teacher & mother of 2 has full time day care openings in my Licensed New Hudson home. Close to I-96, will provide transportation to S. Lyon preschool. (313)437-0980.

FOWLerville Childrens Depot Day Care Home. Opening Aug. 30. Gummy. (517)223-0322.

FOWLerville mom will provide day care, all ages welcome. References available. (517)223-3602

FOWLerville Licensed day care home has an opening for a child who will be attending afternoon kindergarten this fall. My daughter will be on this schedule and would love a playmate. (517)223-3135.

HOWELL. Reliable, loving person to care for 3 children in my home, 3 mornings per week. (517)548-2174, leave message.

IF you are honest, dependable and love children we need you. Nanny position available for 1 child, age 2 yrs. Mon-Fri. Salary neg. whenets. Contact Vickie at: (313)486-1835 after 6pm or beeper, 401-1070.

I will give loving care to your children while you work location N. of Oak Grove on Jones (517)546-5664.

JAN'S Day Care. Openings 0-5yrs. Organized activities, S. of GM Proving Grounds. Discount for full time. (313)684-5692.

KID'S Campus Child Care Center now has openings for full time infants thru kindergarten. (517)548-1655

LICENSED child care professional offers full time program. Immediate openings 12 mos. to 5 yrs. References. 10Meadowbrook. (313)344-2696.

LICENSED Brighton day care has openings for 2 1/2 to 5 yr. olds. Located near I-96 & US 23. Pre-school program, lunch, snacks & lots of TLC included. (313)229-4183

LISA'S Little Ones Licensed Day Care Center has openings for summer & fall for ages 6 weeks to 6 years. Fun activities in a learning & loving environment. Call Lisa Johnson at (313)486-6617. Located off I-96 & Grand River.

LIVE-IN Nanny or possible college student to care for my 11yr. old daughter, non smoker. After 5pm (313)231-2198.

LOVING Mother w/9 yrs. exp. & references wishes to watch your children. (517)548-5851.

MATURE, reliable, babysitter needed, after school, for our 10 year old boy, in our Brighton home. Transportation necessary (313)227-1647 evenings.

LICENSED home day care has an opening for 2yrs and older. CPR certified. (517)548-5977.

NANNY-professional, certified, seeking full time live-out position. 5 yrs. exp. Reliable, exc. references. Ask for Crystal, (313)437-6107.

NANNY wanted. Experienced, caring person to take care of our 2 children in our Milford home. Full time. Light housework. CPR certified. (313)685-8434

NEEDED, sitter in my Northville home, Mon-Friday, 3:30 to 6:30 pm. Must be able to drive. Call after 6:30 pm. (313)349-4251.

NOW enrolling: Sunny Pointe Child Care & Preschool, of Northville. Certified teachers, early childhood curriculum, gymnastics and computers. Free registration with this ad (expires 11-1-93). (313)347-6580

PART-time sitter wanted for 2 children, ages 2 & 5 yrs. old. Afternoons. Approx 2 to 4pm or 1 to 4pm. \$5 hr. (313)685-2308.

PRESCHOOL TEACHER HOME DAY CARE. Structured activities in home atmosphere include: art, music, story telling, music, ballet and gymnastics. Opening in a convenient Brighton location Sept. 13. (517)322-0566.

PRIVATE day care, 3 full time openings, 6:00am-5:30pm. Howell area. For more info call (313)227-6274.

PROFESSIONAL infant care. Try Tykes Daycare, one on one care for your baby. Licensed, CPR, & Assoc. Degree. (313)227-1536.

RELIABLE, experienced woman to sit with my 3 yr. old son during the week, part-time afternoons. (313)685-0165.

RESPONSIBLE sitter needed in my Milford home, Thursday thru Sunday, must have own transportation & references. 2 children, 4 & 7. (313)684-7902.

RESPONSIBLE person to get 2 children ready for school, 3 to 4 days per wk. References required, non-smoker. Howell area. (517)546-1371.

SITTERS needed to watch children while mom exercises. Thurs & Fri for 1 hr. 9:30am-10:30am. Great pay. Year round (313)227-5198.

TEACHER aide for infant/toddler room in expanding nursery school. Call Karen at (313)348-2780 for interview

WANTED: babysitter in our Northville home for 3 small children, teachers schedule, flexible hrs., 2-3 days/wk., no naps or weekends, must be loving & energetic ideal for early childhood education on student. Pleasant surroundings, non-smoker. Must have reliable transportation. References required. No other children at work please. Call (313)348-4454 after 11am

012 Education/ Instruction
BALLET Teacher, 1-2 hrs per wk. at nursery school. Call Karen at (313)348-2780 for interview

BEGINNING WordPerfect 5.1. One on One instruction. Flexible hours. (313)889-3286

GYMNASTIC Coach Wanted: Hartland Gymnastic Program, level 5, 6, 7. USGF or equivalent experience, 20+ hrs per week, pay rate negotiable. Contact: Hartland Community Education, (313)632-6022.

INTERNATIONAL Trucking School, Inc. Local training (1800)448-7101.

FOWLerville Childrens Depot Day Care Home. Opening Aug. 30. Gummy. (517)223-0322.

FOWLerville mom will provide day care, all ages welcome. References available. (517)223-3602

FOWLerville Licensed day care home has an opening for a child who will be attending afternoon kindergarten this fall. My daughter will be on this schedule and would love a playmate. (517)223-3135.

HOWELL. Reliable, loving person to care for 3 children in my home, 3 mornings per week. (517)548-2174, leave message.

IF you are honest, dependable and love children we need you. Nanny position available for 1 child, age 2 yrs. Mon-Fri. Salary neg. whenets. Contact Vickie at: (313)486-1835 after 6pm or beeper, 401-1070.

I will give loving care to your children while you work location N. of Oak Grove on Jones (517)546-5664.

JAN'S Day Care. Openings 0-5yrs. Organized activities, S. of GM Proving Grounds. Discount for full time. (313)684-5692.

KID'S Campus Child Care Center now has openings for full time infants thru kindergarten. (517)548-1655

LICENSED child care professional offers full time program. Immediate openings 12 mos. to 5 yrs. References. 10Meadowbrook. (313)344-2696.

LICENSED Brighton day care has openings for 2 1/2 to 5 yr. olds. Located near I-96 & US 23. Pre-school program, lunch, snacks & lots of TLC included. (313)229-4183

LISA'S Little Ones Licensed Day Care Center has openings for summer & fall for ages 6 weeks to 6 years. Fun activities in a learning & loving environment. Call Lisa Johnson at (313)486-6617. Located off I-96 & Grand River.

LIVE-IN Nanny or possible college student to care for my 11yr. old daughter, non smoker. After 5pm (313)231-2198.

LOVING Mother w/9 yrs. exp. & references wishes to watch your children. (517)548-5851.

MATURE, reliable, babysitter needed, after school, for our 10 year old boy, in our Brighton home. Transportation necessary (313)227-1647 evenings.

LICENSED home day care has an opening for 2yrs and older. CPR certified. (517)548-5977.

NANNY-professional, certified, seeking full time live-out position. 5 yrs. exp. Reliable, exc. references. Ask for Crystal, (313)437-6107.

NANNY wanted. Experienced, caring person to take care of our 2 children in our Milford home. Full time. Light housework. CPR certified. (313)685-8434

NEEDED, sitter in my Northville home, Mon-Friday, 3:30 to 6:30 pm. Must be able to drive. Call after 6:30 pm. (313)349-4251.

NOW enrolling: Sunny Pointe Child Care & Preschool, of Northville. Certified teachers, early childhood curriculum, gymnastics and computers. Free registration with this ad (expires 11-1-93). (313)347-6580

PART-time sitter wanted for 2 children, ages 2 & 5 yrs. old. Afternoons. Approx 2 to 4pm or 1 to 4pm. \$5 hr. (313)685-2308.

PRESCHOOL TEACHER HOME DAY CARE. Structured activities in home atmosphere include: art, music, story telling, music, ballet and gymnastics. Opening in a convenient Brighton location Sept. 13. (517)322-0566.

015 Business and Professional Services
ALL ADS TO APPEAR UNDER THIS CLASSIFICATION MUST BE PREPAID

AA PLASTERING. All types of repair, water damage etc. Insurance work. Licensed. (313)227-0208.

DEPRESSED? Anxious? Low self esteem? These are just 3 of the many reasons people consult with an NLP counselor. Call Janet Hayes (313)348-6886

DESKTOP publishing, technical documents a specialty. (517)548-7326.

EXPERIENCED house cleaner has openings. (313)889-2057.

SECRETARIAL SOLUTIONS 313-344-0098
BUSINESS SUPPORT SERVICES
 • Word Processing
 • Letters - Resumes
 • Reports - Form Papers
 • Transcription
 • Labels - Mail Merge
 • Telephone Answering
 • Voice Mail - 24 Hours
 • Fax - Copies
 • Shipping
 • Laundry Service
 4220 Grand River
 Cedar Ridge Plaza • Novi

017 Business Opportunities

ADS APPEARING UNDER THIS HEADING MAY INVOLVE MONEY TO BE INVESTED.

BUSINESS: Only USDA meat processing plant in Upper Mich. \$550,000. American Dream Realty, Ray Lucier. 1-800-474-9531.

EARN up to \$2000 weekly processing FHA/HUD refunds. No experience necessary. Call (616)959-3759 Ext. 781, 24 hrs.

EASY work! Excellent pay! Assemble products at home. Call toll free (800)467-5566 Ext. 610

LADIES Resale Consignment Shop in Highland. Ask for Mary (313)889-1100

LAURA'S Craft & Bridal Supply Shop, downtown Brighton. Profitable established business, same location 8 yrs. Want to retire. Bring all offers. (313)227-9100.

LAWN care business w/over \$18,000 in contracts. \$1,500 down. (517)223-3065.

MACHINE shop lathes, 2 inch high production CNC lathes, 4 axis, like new, for sale or open to business arrangement. (313)685-8251.

018 Health and Fitness

ALTA II StarMaster, computer programmable, white/grey, \$135. (313)449-0154.

HERBALIFE independent distributor, Jeanne Vancoppenolle product or opportunity. (313)459-THIN. Free catalog

LOSE weight! 10-29 pounds for \$30-30 days. A sensible nutrition plan. Call Clara (313)878-2744.

MASSAGE Therapist needed at new health club. Great opportunity for the right person. Personality as well as expertise important. Call Phil, 1pm. (313)684-5277.

100 Arts & Crafts

ANNUAL Judo Country Craft Show Oct. 2. Howell Rec. Center. Booth space available, \$25. For information (517)548-0164

011 Antiques

ANN ARBOR Antiques Market - The Brusher Show Sunday, September 19, 6am-4pm. 5065 Ann Arbor Saïne Road, Ext 1075 of 194 Over 350 dealers in quality antiques and select collectibles. Admssn \$4. Third Sundays. 25th season The original!

ANTIQUE pump organ, grandfather and mantle clocks, 75 other items. Pinckney, 75 Dextre Rd. (Corner M-36) Fr to Sun (8-27 to 8-29) 9 to 6pm

ANTIQUE Victoria, 1918, oak cabinet, good cond. \$400 or best. After 5pm, (517)223-9045

BRIGHTONS MILL POND ANTIQUE GALLERY now accepting fine antique furniture, jewelry and collectibles for retail consignment sales (313)229-5666

GIANT Outdoor Flea Market. Labor Day, Mon., Sept. 6, dawn until 4pm, 300+ booths. Free admission, next to Hitching Post Antiques Mall, M-50 & M-52, Tecumseh, MI. (517)243-8277

OAK dining rm. table, 4 chairs. \$450. (517)548-0524. eves

OLD Oriental rugs wanted. Highest prices paid (313)887-3559

WALNUT Victorian Seesaw, exc. cond. \$950 (517)548-6430

012 Auctions

BRAND & HELMER AUCTION SERVICE
 Farm, Household, Antiques, Real Estate, Miscellaneous
 Lloyd R. Braun
 (313) 865-9848
 Jerry L. Helmer
 (313) 994-8309

Are you Hiring?

We would like to introduce you to recruiting in Livingston County and Western Oakland County.

We believe the demographic make-up of our readership will be a big plus for you in filling positions ranging from temporary to career.

We invite you to call us for further information about rates and frequency.

Education	Market Make Up	GreenSheet Readers
Some high school or less	5%	84%
High school graduate	35%	74%
Some college	20%	73%
College graduate	19%	70%
Some post-graduate	5%	73%
Post-graduate degree	10%	74%

Occupation	Market Make Up	GreenSheet Readers
Executive, Professional, Technical	23%	72%
Sales	11%	73%
Clerical	12%	80%
Service	8%	82%
Total White Collar	61%	74%
Total Blue Collar	35%	75%

How to read the above figures: Market Make Up is the percent of adults in the PMA. GreenSheet Readers is

102 Auctions

GROCERY AUCTION

Thurs., Aug 26 - 6pm Put the 'jingle' back in your pocket with the savings at these fantastic auctions!!!!

MEL'S AUCTION

Fowlerville Masonic Hall 7150 E Grand River

WHOLESALE AUCTION

Every Thursday 1pm New, undamaged goods. Possible items to be sold...

JERRY DUNCAN AUCTIONEERING SERVICE

Farm Estate Household Miscellaneous 227-7835

CONSIGNMENT Auction

Antiques, collectibles, household, furniture, glassware, jewelry, tools & outdoor items...

Garage, Moving, Rummage Sales

103

BRIGHTON SAMPLE SALE

Health-ize & Buster Brown. New children's clothing for fall 1993...

BRIGHTON Moving sale

Everything must go. Aug 26, 27, 28, 8am to 6pm. 3155 VanAmburg

BRIGHTON 11486 Cosmo's of Pleasant Valley

Children's clothes, newborn to size 5, maternity clothes...

BRIGHTON 25 family garage sale

Children's clothes, newborn to size 5, maternity clothes...

BRIGHTON Moving sale

Everything must go. Aug 26, 27, 28, 8am-5pm. 303 N. 4th St.

104 Household Goods

2 CUSTOM single girls waterbeds

complete, \$100 each. (313)227-6884

5 DRAWER Childcraft crib/younger bed

solid oak, excellent. \$200. (313)887-4339

5 PIECE bedroom outfit, good condition

priced to sell, \$500. (313)337-2202

8 1/2" blue/w/white pattern, Colonial blue/green pattern, valvet, \$100 both.

(313)887-3508

AAA APPLIANCES. Washers, dryers, irons, & stoves.

Clean Quality. Warranted, starting \$99. Valed Lake (313)960-0128

NOVI Moving sale. Household & stuff.

Patio table & umbrella, dishes, cake decorating supplies & much more. Aug 27, 28, 9-4. 22592 Valley Star, enter on Cranbrook Rd. from 10 Mile W. of Haggerty.

NOVI Moving. Grand piano, hunch, humidifier, TV, misc. Fr. 9-1. 24777 Naples, Roma Ridge.

NOVI Toys, nintendo, household, crafts, Aug 27, 9 to 5. Aug 28, 9 to 2. 22578 Deerfield (Meadowbrook 3 mile area).

PINKNEY. Linens, dishes, furniture, appliances, jewelry, etc.

Aug 26, 27, 28, 10am-6pm. 8220 Pottsville, Between M-36 & Swarthout Rd.

PINKNEY. Teen girls clothes, antique misc items.

Aug 27, 28, 9-12. 25750 S. Fr. 25, 75 DeWitt Rd. (Corner M-36) 9 to 6pm.

PINKNEY moving sale. 3230 Rush Ln Rd. off Pottsville.

Aug 27-29, 9-5pm.

PINKNEY. 7585 Chambers, corner of Swarthout & Chambers.

Multi-family Sale. Washing w/m, w/dm's & much much more. Aug 27, 28, 9-9.

PINKNEY. 2578 Swarthout Rd. 2 Family Garage Sale.

Baseball cards, many books, lady's clothes size 8, long lights & many misc. items. Fr. Sat, Aug 27, 28, 8:30-4:30pm.

PINKNEY. Fr.-Sun. Aug. 27-29, 9-5pm.

11am-7pm. No early birds. Everything but the kitchen sink. New & used kitchenware, glassware, pet supplies, wicker, piano, clothing, furniture, TV's, yard & garden, games, books, magazines, golf clubs, etc. 18 books, lady's new small knitwear suit, Christmas, lots more. 3138 Swarthout, 1 mile W. of Pottsville.

PINKNEY. Going out of business! Air filters/water filters.

3 yr. warranty. For free trial (313)878-6556.

PINKNEY. 4 family, infant to children's clothes, toys, misc.

2704 Masters Court, off of Rush Ln. Rd. Follow signs. Aug 27 & 28, 9-5pm.

PINKNEY. Furniture, computer, stereo equipment, children's & adult clothes, lots of miscellaneous.

204 Mason St. Fr. 9-6pm. Sat. 9-5pm.

PINKNEY/HAMBURG. Barn Sale Toys, dishes, misc.

Aug 26, 27, 9-6. Swarthout & Richardson. 7888 Richardson.

PINKNEY. Pottsville & Kimble to 4200 N. Ridge Ct. Clothes, golf balls, clubs, cigs, misc.

Sat. only, Aug 28, 9am-5pm.

PINKNEY. Would the mother who bought the Alan game at the garage sale in Portage Lake please call me.

(313)426-2157.

PINKNEY. Baby stuff, table & chairs, dressers, organ & more.

667 W Hamburg St. off W M-36 to Uxbridge. Thurs. 9-12. Sun. 8:30-12. Sun. 9-1.

SALEM. Aug 26-28, 9am to 5pm.

8201 Pontiac Tr between 7 & 8 Mile Furniture, etc.

SOUTH LYON 2 family Household, trss, rms, radcs, 443 Orchard Ridge Aug 26-28, 10-5

SOUTH LYON 12620 Coach Ln. Thurs. Aug 26-27, 10-4pm. Furniture, clothes, odds & ends

SOUTH LYON - Aug 27-28, 9am to 4pm. 9859 Cambridge Ct. Corner 10 Mile & Rushton.

SOUTH LYON Moving Sale Household, clothes, toys, kitchenware, heater, rding lawn mower, lawn furniture. Fr & Sat, 9-4pm. 24150 Chubb, S of 10 Mile

SOUTH LYON Moving sale 15 yr. accumulation. Antique oak furniture, couch, chair, stereo equipment, toys. Aug 27, 28, 9am to 4pm. 185 Wellington, off Ten Mile, west of Harlandale.

SOUTH LYON. First time sale. Fr-Sat, 10am-6pm. Good stuff.

241 Harward St.

BRIGHTON mega sale 7 days!

Friday & Sat Aug 27 & 28. 9am - 4pm. No early birds. 5 p.m. by lot with two beds & crib, Australian drapery, video games, household, lots of clothes & toys, craft clearance, etc. etc. 886 Fairway Trails off Rocket to Oakridge or take Third Street straight through.

BRIGHTON garage sale

Aug 26, 8-4pm. 1001 Alpine Dr. Lots of nice clothing, junior gis and young boys sizes, coo-cola collectibles, and misc. items.

BRIGHTON 4800 Dillon St.

Thurs-Sat. Aug 26, 27, 28. 10am-6pm. 50 yrs misc. collection. Come inspect & select. Ladies 20m. bike, well pump, golf clubs, more. Come spy & buy!

BRIGHTON Fr. 8:27, 9am-6pm.

Grand River to Herbst. 2664 Spring Grove Exercise equipment, furniture, deck furniture, lots of misc.

BRIGHTON yard sale

Grandpa's tools. Flea market, closet and misc. Aug 26, 27, 9 to 5pm. 4561 Walker Rd behind mechanics auto parts off Old US-23.

BRIGHTON 7315 McClellens

end of Euler off of Grand River W of Hacker Aug 23-27, 9-5pm. Rain closed. Huge Yard Sale. See to believe. Motorcycle, mowers, furniture, clothes, stuffed toys, antiques, misc.

BRIGHTON Aug 26, 27, 28

9am-4pm. 8778 Margo Dr., Hixon and Hunter.

BRIGHTON Yard sale

Aug 28, 9am-5pm. 281 Woodlark Dr. off Rocket between Grand River & Lee. Microwave, sleeper sofa, bikes, toys, household, much more.

BRIGHTON pin ball machine

furniture, treasures galore. 6527 White pines Dr. Aug 27, 28, 9-4.

BRIGHTON. Lots of household items

toys, clothing, 3170 Old Camargo, off Dorri & Crooked Lake Rd. Fr. 8:27, 9-4pm.

BRIGHTON 5 family garage & moving sale

9am-5pm. Aug 26, 27, 28. 10339 Carnegie, N. of Spencer Rd, off Burno. Toys, household, baby items, clothes, loads of everything.

BRIGHTON Huge garage sale

Boys & girls clothes, toys, misc. 6588 White Pines off Bower, 9am-4pm. Thurs. Fr.

BRIGHTON. Wed & Thurs. Aug 25, 26 only. 9-6.

My husband said get rid of it. 5689 Mountain.

BRIGHTON. Sat, Aug 28, 8-3pm.

615 Walnut. Women's sizes size 6, new dryer, etc.

BRIGHTON Aug 28, 8-5pm.

6474 Holy Hook. Bikes, clothing, lots of baskets, furniture.

BRIGHTON. 6905 Cheddar Valley

Cherry freezer, solid wood, misc. items Aug 27, 28, 9am to 5pm.

BRIGHTON Baby items

Furniture, much more! Aug 26th, 9am-5pm. 3708 Cooley Dr., off Hixon Rd.

BRIGHTON Baby items

Furniture, much more! Aug 28th, 9am-5pm. 3708 Cooley Dr., off Hixon Rd.

BRIGHTON Twp. Girls CLOTHES, exc. cond., 0-6X.

Sat., 9am to 2pm. 10994 Woodlark Cr. North, off VanAmburg. (313)229-2694, even.

BRIGHTON. Multi family, 908 Fairway Trail.

Aug 26, 27, 9-4pm. Toys, clothing, furniture, misc.

BRIGHTON 213 Kissane (by the Huggles)

Thurs-Fri. Oak crib, exc. cond., stroller, car seat, clothes & misc.

BRIGHTON. Multi family yard sale

GOOD STUFF! 6296 Beth. Sat & Sun. 8:28-28. 9-6.

HARTLAND HILLS. Corner of Glen Hills.

Sat. Aug 28, 9-4pm. Furniture, microwave, porta-cris, boys clothes, toys, light fixtures, lots of misc. stuff. Look for signs.

HARTLAND 7808 Brophy, M-59 & Hacker Rd.

Toys, mens/women's clothes, 8-16, weights, household goods. Fr. 12-6, Sat/Sun, 9-6. 9am-5pm. 3881 Fleming Rd. 1 1/2 mile N. of Grand River.

HOWELL Huge garage/moving sale

Ran or Shre. Something for everyone. Everything must go. Mens & Womens career clothing, good household items, chaiseurs, stereos, lamps, lots of misc. stuff. Aug 26, 9pm. Aug 29, 12-5pm. 4999 Fisher, Laketon N. to Clyde, turn left to go to end at Fisher, or Oak Grove N. to Mar, turn right, take to Fisher, turn left, 1 mile N. at corner of Clyde.

HOWELL. Multi-family. Baby, teen, household & more.

2765 Kings Court off Chison. Wed. 25 to Sat. 28, 10-6pm.

HOWELL. Large yard sale

Quality brand infant clothes, costumes & infant car seat. Home interior picture & accessories. CB, w/ bench and tons more. Sat, Aug 28, Sun, Aug 29, 10am-5pm. 5381 Oak Grove Rd. 4 miles N. of M-59.

HOWELL. Misc. household items

Lots of clothes including maternity, tools, snow skis, & more. Aug 27-29. 9-6. 2854 High Meadows Dr., off Bentley Ln. between Coon Ln & Schaefer.

HOWELL Moving. Aug 27, 9-5pm.

Chateau Estates, 234 E. La Grand, Off Masson Rd. Turn left. Furniture, prom dresses, encyclopedias, Christmas crafts, clothes, misc.

HOWELL Moving sale. 5887 Byron Rd. Fr & Sat. only. 10-5.

Dishwasher, table, chairs, infant products.

HOWELL Multi family. Stereos, lighting, dressers, bed, misc.

Aug 27, 28, 10-3. No early birds. 4423 Mason W. of Burkhart.

HOWELL Records, books, gas grill, household items.

Fr. 9am-4pm, Sat, 9am-12noon. 1017 Braevier.

HOWELL Super sale. men's clothing size 36-32, women's clothing size 14-22.

boy's clothes size 8, lots of household & misc. Aug 27, 28, 9-4. 719 Chesle Ln.

HOWELL. Thurs only. Space heater, super single waterbed, womens bike, clothes, much misc.

9-5, 677 Detroit St.

HOWELL yard sale. 503 S. Walnut at Brooks. Sat, Aug 28, 10am-4pm.

LAKELAND. Pre moving sale.

Children's & adult clothing, furniture, ar hockey table, Little Tykes train & other toys. Aug 27, 28, 10-5. Aug 29, 12-5. 10094 Inus Dr. 1/2 mile from M-36, down Kress.

MILFORD - 2 family, clothes, kids bikes, misc. Thurs. Fr. & Sat. 10-4. 214 Noble St.

MILFORD. 84 Pleasant Valley.

Aug 25, 26, 9-4. Combining home. Antique to contemporary, teen & adult clothes.

MILFORD-Aug 27, 28 9am-4pm.

A little bit of everything 150 Water St. off S. Main St.

MILFORD-Garage Sale. Aug 26 & 27, 9-4. Misc. items. 983 Panorama in Fairview Sub.

MILFORD Garage Sale. Baby items, toys, lawn mower & more.

950 Bardsong, Fairview Hills Sub. Aug 27 & 28, 10-5pm.

MILFORD. Garage sale. Fr., 10am-6pm. Sat 10am-2pm. 905 S. Hickory Rd. Tr. S. of G.M. Road.

MILFORD neighborhood sale

Antique glassware, furniture, appliances, bikes, 1955 Old, misc. items. Sat Aug 28, 9-4pm. Milford Meadows. South Hill & Dawson.

MILFORD Twp 975 Adams Rd.

off Dawson, between S Milford Rd. & S. Hill Rd. 2 family sale. Clothing, toys, books, tools, furniture, & more. Fr & Sat, Aug 27-28, 9-5pm.

MILFORD. Thurs., Fr., Aug 26, 27. 9am-5pm.

Multi-family sale. Baby and kids clothes and toys. Portacrib, high chair, entertainment center, coffee table, much more. 610 Carolee, follow signs, 3 bldgs. S. Huron and Main, E. on Lafayette, 1 block to Carolee.

NEW HUDSON. Thurs-Sat, Aug 26-28, 9am-7pm.

Maternity clothes, girls & older boys clothes, misc. 30042 Cobblestone Lane, off Pontiac Trail.

NEW HUDSON. Wash/dryer, clothes, good stuff.

9/10 of a mile S of Grand River, 29738 Milford Rd. Thurs-Fri. 8am-5pm.

NORTHVILLE. 20602 Lexington Blvd.

Aug 26, 27, 28 9-5. Everything including the kitchen sink.

HOWELL Fowlerville. Infant dressing table & swing, baskets, ribbon, fabric, boys clothing, size 6 mo to 3 yrs.

Girls size 1 to 4 & ladies & mens. Sat, 26, 27, 28, 9-5pm. 3881 Fleming Rd. 1 1/2 mile N. of Grand River.

HOWELL. Fr. Aug 27, 1800 Westdale, 9am-5pm.

Bikes, lots of misc.

HOWELL Huge garage/moving sale

Ran or Shre. Something for everyone. Everything must go. Mens & Womens career clothing, good household items, chaiseurs, stereos, lamps, lots of misc. stuff. Aug 26, 9pm. Aug 29, 12-5pm. 4999 Fisher, Laketon N. to Clyde, turn left to go to end at Fisher, or Oak Grove N. to Mar, turn right, take to Fisher, turn left, 1 mile N. at corner of Clyde.

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9-5, 677 Detroit St.

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A little bit of everything 150 Water St. off S. Main St.

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MILFORD Garage Sale. Baby items, toys, lawn mower & more.

950 Bardsong, Fairview Hills Sub. Aug 27 & 28, 10-5pm.

MILFORD. Garage sale. Fr., 10am-6pm. Sat 10am-2pm. 905 S. Hickory Rd. Tr. S. of G.M. Road.

MILFORD neighborhood sale

Antique glassware, furniture, appliances, bikes, 1955 Old, misc. items. Sat Aug 28, 9-4pm. Milford Meadows. South Hill & Dawson.

MILFORD Twp 975 Adams Rd.

off Dawson, between S Milford Rd. & S. Hill Rd. 2 family sale. Clothing, toys, books, tools, furniture, & more. Fr & Sat, Aug 27-28, 9-5pm.

MILFORD. Thurs., Fr., Aug 26, 27. 9am-5pm.

107 Miscellaneous

I will make up duct work & help you install your furnace Over 30 yrs. experience. (313)878-2958
LAPIDARY equipment. (313)227-4773
 LIKE new, 10 Fluorescent light fixtures, 4 1/2 x 2 1/2 w/sold cherry frame, \$65 each or best. (517)546-5726.
 MAC Pro tool box. MB 1500 & MB 1510, top & bottom box, exc. shape. \$2900 (313)437-3855
 MILKER container, \$50. (313)887-2011
 MOVING, must sell. Pool table, \$400. Fireplace insert, \$300. Lawn mower, \$200. Boat lift, \$1,200. (517)546-5930
 NINTENDO plus 6 games & gun, \$70 (517)546-5487.
 OAK kitchen cabinets, 6ft. pantry, w/ lazy Susan, 30in. base cabinet, 33in. wall cabinet \$200 (313)887-6035
 PLASTIC 55 gallon barrels, \$6 each, 5 gallon plastic buckets, \$50 (517)548-6699
 SEARS 10in. radial arm saw, \$225. Sears commercial router, stand & cutters, used once \$85 (313)685-9664
 SEARS Radial arm saw, \$125. 10ft. John boat, trolling motor, marine battery, battery charger, \$150. (313)229-9831. (313)344-9056 after 3
 SOLID oak pedestal drop leaf table, 36x36, \$50. Queen waterbed, 12 drawers under semi wireless, \$375. Time Life garden encyclopedias, 30 set, new \$500, sell for \$50. Water purify system, new \$700, sell for \$150. (313)448-0129 eve
 VIKING, constitution, sewing machine New (313)227-6281.
 WAGONEER with snow plow, \$700. Snow rabbit \$250. Trencher self start, \$200. Opel motor and trans, \$75. Snow mobiles on trailer, \$800. neg (313)685-3061 after noon.
 WATER SOFTENERS factory direct, most \$650 (313)390-2397 days. (313)557-8806 eve
 WOODEN potato crates, good condition, \$2.50 each. (517)548-7573.

108 Wanted

ELECTRONIC. Electrical appliances. Guns. Sporting goods (313)229-6871.
INSTANT CASH PAID. Buying gold, silver, diamonds, watches, sterling flatware, & estates. Your Jewels Bench. 38479 W 10 mile, Farmington Hills, between Halstead & Haggerty across from McDonalds in Freeway Plaza. 1(800)322-0760
LIONEL O gauge trains and accessories. George Seger (313)229-6337.
RECYCLE with Regal. Wanted: Scrap copper, brass, aluminum, nickel, carbide, etc. Regal, 199 Lucy Rd, Howell. (517)546-3820.
TREES WANTED TO PURCHASE evergreen or deciduous any quantity
 GP ENTERPRISES large tree movers (313)624-2055

WANTED free lawn tractors with bad motors. I'll haul. (517)548-9235
 WANTED: Hockey equipment for 6 yr old (313)632-7956
 WANTED old Schwinn bicycles from 40's, 50's, 60's. (313)227-5003.

109 Computers

APPLE 2E. Expanded memory. Wide carriage printer. Lots of software. \$500 (313)437-2411.
 DELL 200 computer 286K w/40mg hard drive, w/monitor, Printer NEC Printer P220, exc. cond. \$600. (517)548-1408.
 LITTLE used mnt cond. 1984 Apple II-C computer, color monitor, Image II printer, paper supply Misc. Apple software. All manuals. Beagle Write word processing software also included in \$325/neg price. (212)227-8102.
 PACKARD Bell IBM compatible Mouse, modem, & software \$625/best. (517)288-6962

110 Sporting Goods

1990 GAS EZ go golf car, in perfect condition. Will consider an older cart in trade. (313)553-2063.
 BRAND new Browning's, Remington's rifles and shot guns. Also Ruger 44 mag. Ruger 357 match set. Various manufactured pistols and rifles. Ammo and Browning gun safe. Will sell all for \$5000 or sell separately. (313)227-6229 after 5pm.
 COMPLETE custom set of woods and iron. Mint cond. \$1,000 new, will sell for \$250. Many each. Garage doors (3, 6x7ft, extras. Call Phil, 1pm, (313)684-5277.
 GOLF clubs, over 50, mens & womens, sets & misc. Golf equipment: balls, bags, carts, etc. Oak Pointe (313)227-4772
 HANG Glider for sale, \$250/best. (313)887-2183
 MAUSER model 2,000 270 Winchester, \$300. Remington model 121 22 caliber rim fire, 4x scope, \$200. Winchester model 12 12 gauge, exc cond, \$400. Bausch & Lomb spotting scope, \$85. Leupold 4x scope, \$65. Kollerompen (redfield) 2x scope w/rings, \$50. (517)548-3853.
 REMINGTON model 6 30-06 caliber w/ scope 2-7 power, mint, \$425. (313)478-6668.

111 Farm Products

1ST & 2ND Cutting Alfalfa and Timothy Hay, Buy from the barn or from the field. Call for details. (517)546-0366
 BALED wheat straw, clean. (313)349-1758.
 BI-COLOR super sweet corn - Apples, many varieties, 2887 Nicholson, Fowlerville Corner of VanBuren. (517)521-4282
 BLUEBERRIES & apples, you pick, Spicers Orchards Pie cherries, end of season special, 50 cents a lb Ready picked in our market: peaches, plums, cedar & donuts. Open daily 8-7 (313)632-7692. N. of Brighton, US-23, Clyde Rd. ext. E.
 CLEAN wheat straw, large bales, First cutting hay, Rocky Ridge Farm. (517)546-4265.
 DUNKELVILLE Melon produce at 945 W. Schaler Rd., Howell is open 8am-9pm (517)546-4838

WANTED:
 Standing Hardwood Timber
 Appraisal and Forestry advice
 Provided free by
 Registered Forester
 Tri-County Logging, Inc.
 P. O. Box 457 Clinton, MI 49236
 517-458-7431 or 517-784-5178
 evenings

THESIER
Equipment Co.
 28342 Pontiac Trail
 South Lyon
 New & Used Lawn Equipment
 Tractors Commercial Mowers
 Service on Most Brands
 Since 1968
1-800-870-9791
 (313) 437-2091

FIRST cutting hay, \$1/bale. (517)223-3577
 FRESH Okra and Vegetables until frost. Keep this number. Pinckney. (313)878-5254
 FRESH picked.
RED HAVEN PEACHES
 and tomatoes. 2375 Wagon Trail 1 mile E. of Milford, between Burns & Duck Lake Rds. Open daily, 9-6pm. (313)685-7080
 HAY for sale (313)878-3568
 PEABODY Orchard Farm Market open daily, 8am to 5pm Peaches & early apples. 12326 Foley Rd. Fenton. (313)629-6416
 RED Haven peaches. Paula Red Apples & fresh pressed cider. Warners Orchard and Cider Mill. 5970 Whitmore Lake Rd (Old US-23) Brighton. Open daily except Mon.
 SECOND cutting good quality hay. (313)878-0603. (313)498-3396.
 STRAW, \$1.25 per bale, oat straw, \$7.50 per hundred pounds. (313)878-3328
 SWEET corn, 5800 Fenton Rd. Fenton. (313)629-8748

112 U-Pick

BLUEBERRIES, 1144 Peavy Rd., off Mason Rd W of Howell, 8am-8pm (517)548-1841
FOREMAN ORCHARDS
 CIDER MILL & COUNTRY STORE
 —Featuring—
 Cider & Donuts
 Apples, Pears, Plums, Peaches, etc.
 Petting Farm & Hay Rides
 3 miles west of Northville on 7 Mile Rd. between Beck & Napier Rd
349-1256
 Open daily 9 am - 6 pm

116 Wood Stoves

AURORA wood stove, w/electric blower, includes chimney pipe and hearth board, \$500, or best offer (313)227-0581

117 Firewood

ALL ADS TO APPEAR UNDER THIS CLASSIFICATION MUST BE PREPAID
 ALL oak, 1 yr seasoned, 10 cords split, \$400 Unsplit, \$325 Free delivery. Call (517)223-8788
 ATTENTION firewood burners. Summer special, 3 cords for \$100. (313)735-1867.
 FOR sale Firewood by the semi-load, fast delivery. Call (517)348-9870. (517)425-3439
 SEASONED firewood, 1 cord, \$45 (313)687-2011

118 Building Materials

OAK flooring special, 2 1/2 inch #2 red or white, \$1.69 per sq ft. Hard maple, \$2.35. Antique grade ash, \$1.90. Wide oak flooring, \$1.95 (800)529-8878
 SKYLITES (2) Velux, 3x5ft and iron. Mint cond. \$1,000 new, will sell for \$250. Many each. Garage doors (3, 6x7ft, extras. Call Phil, 1pm, (313)684-5277.
 COMPLETE custom set of woods and iron. Mint cond. \$1,000 new, will sell for \$250. Many each. Garage doors (3, 6x7ft, extras. Call Phil, 1pm, (313)684-5277.

119 Lawn, Garden Snow Equipment

OTHER SERVICES AND PRODUCTS CAN BE FOUND IN OUR BUSINESS DIRECTORY CLASSIFICATIONS.
 116 JOHN Deere W444n deck, \$1100. (517)546-1805.
 1980 INDUSTRIAL Leaf Vac/ truck loader, 4 cyl, low hrs, 12n. hose, exc. shape. Asking \$3500. (517)548-5677 eve.

124 Bargain Buy

1987 JOHN Deere, 316, 18hp tractor w/50" deck and pul cart. Well maintained, good cond. 400hrs. maintenance records available, original owner, \$3500. (517)546-3252
 BRINLY 10in. mckboard plow and combination 8 disk Harrow/ cultivator, 36in wide for garden tractors. Sleevs high low usage. \$250/best. (517)548-1171.
 JOHN Deere 210 riding mower, 47" mower deck, includes snow blower attachment, chains and weights, exc. cond., asking \$2300. (517)546-8403.
 JOHN Deere riding mower S-80 Good cond., \$475. (313)229-4442
 PAY in cash for broken down Cub Cadet, John Deere, Case, Wheel Horse, etc. (517)548-9255
 RECONDITION mowers, tillage tractors, decks, 1,000's of used parts. Repairs. (517)546-5282.
 SEARS Craftsman 11 1/2hp lawn tractor, 2 yrs old, 40" cut, exc. cond. \$650. (313)632-5423.

124 Bargain Buy

CLASS 3 Reese hitch receiver for Chevy van, \$50. (313)227-6884
 KENMORE drop-in range, brown, electric, \$50 or best offer. (313)437-1870.
 USED TVs, priced reasonably at \$50 each. (313)349-5183.

150 Breeders Directory

2 CHINESE Shar-Pei rescue dogs, females, \$75 and \$150. Mary. (313)878-0438
 ADORABLE Collie Pups AKC, 4 1/2 months, 1 sable/white male, 2 blue males. Personality plus! Guaranteed! Current medical. (313)231-1352.
 AKC COCKER puppies, 7 weeks, buff, tri-color, black, black & white, \$300, to good homes (313)227-2322.
 AKC Toy Maltese, 6 week male, 29 champions in blood line, shots Ready to go on 9/4/93. (517)546-7743.
 AKC reg. Scott Terriers. (313)231-1144
 ATTENTION: Is your dog a diamond in the RUFF?? New grooming & day camp. Call us! Results Dog Training (517)548-4536
 BEAUTIFUL yellow Lab pups, 6 1/2 weeks, \$50 each. (313)227-9329.
 BLACK Lab pups, 9 wks., male \$75 & neutered male \$125, shots & wormed. (517)223-3642.
 DOG Runs. Dog kennels. Dog enclosures and now dog houses. (517)548-6549.

124 Bargain Buy

DOG Groomers wanted, exp., full/part-time, for new South Lyon shop. (313)349-3730
 LAB pup's AKC, dewclawed, vet check, hip guaranteed, champion hunting lines (313)878-2895.
 ST. BERNARDS, AKC, massive, Swiss, dry mouth, pups, shots Stud. Breeder. Terms. (313)773-9778

124 Bargain Buy

BOULDER Rescue, needs worthy homes, fee required. (313)881-0200 or (313)886-8387.
 BRITANNY Pups, 10 weeks old AKC Beuties. Shots \$175. (517)546-2679.
 BRITANNY pups, Dem & sre, both Arbor Creek Hunt Club dogs. Exc. hunting stock. AKC. First shots (313)437-8647
 CHINESE Sharpei puppies, AKC Reg. raised with TLC. (313)736-7749.
 CHINESE Shar-Pei. Champion bloodlines, 7wks., all shots. Reasonable. (517)546-5546.

124 Bargain Buy

COCKATELS, hand-fed babies, very tame, pearl, cinnamon, grey. (313)632-5667.
 COCKATELS, Lovebirds, & Parakeets. Many colors & also split to white Cockateils. (517)548-5131
 COLLIE AKC, male, friendly, needs yard & love, heartworm pills & food, \$75. (313)878-2087
 DALMATIAN puppies, AKC Reg. w/champion pedigree, 7 weeks old, beautifully spotted, dewclaws removed, hearing tested at U of M, first set of shots given, no worms, started on heartworm preventive. Call after 9am., (313)380-2766.

120 Lawn & Garden Material Services

100% SCREENED topsoil, black dirt, peat moss, picked up or delivered. Rod Reather. (517)546-4498.
 BLACK Diamond edging, 20ft. w/stakes, \$12.50 each. Campfire wood & kindling, Eldred's Bushel Shop. (313)229-6867.
 BLUE Spruce trees, 4-7ft. Delivered and planted. Starting at \$45 each. (313)542-7784.
 BOULDERS, grading, sand & gravel. Topsoil, split. Beldstone. Full measure. (517)548-4074
 BRUSH Hogging & heavy weed mowing. Reasonable rates. (517)548-2626.
 CONTRACTOR wanted, interested in buying Colorado Blue Spruce and Norwayns. (517)521-4052 after 5pm.
 FILL sand or clay, 10 yard loads, \$60 local, 10 yard loads screened top soil, \$110 local. (517)548-1017.
 FINISH grading for sod & seed, brush hog work & field mowing, rototilling- plots & acres, post hole digging. (313)229-6138.
 FLOWERING cabbage. Plant now. May's Meion Farm, off Mason Rd. (517)548-3145
 SCREENED topsoil, 10 yd. loads, \$110 local. 22A road gravel, 10 yd loads, \$110 local. All types of sand & gravel. (517)546-5388.
 WILLIAMS TREE FARM. Lowest prices in Michigan. Pines 6-16ft. Spruce 3-5ft. Delivery/Planting included. (313)227-1866

121 Farm Equipment

8 N FORD tractor w/brushhog, box scraper, back blade and 4th scoop (313)220-0757 after 6pm.
 CONSIGNMENTS WANTED
 6th Annual Farm & Construction AUCTION
 Sat. Sept 18 - 10 AM
 1445 E Lansing Rd
 Monroe, 6 miles east of I-521/63
 Tim Harth Auctioneer
 (313)266-6474
 1-800-828-6943
 FORD 8N blade, brush hog, \$2,750 (313)887-4275
 FORD diesel 4100, w/loader, \$5400 Massey Ferguson 65 diesel-malc, \$4300. Hesston PT10 mower conditioner, \$2000 John Deere 24T baler, \$975. All good cond. Must sell. (517)548-3472
 FORD New Holland Tractor & Equipment. Your best deal for the long run. A plans welcome. Symons Tractor (517)271-8445. Games.
 INTERNATIONAL Farmall 450 60hp, live PTO, power steering, \$3,100 (517)546-6784
 OLIVER 77 row crop, narrow front, runs very good, \$1,000 (313)426-5335.

122 Business Office Equipment

USED office furniture: desk, chairs (executive, dental, etc), file, computer tables & cabinets, misc. (313)227-1887

123 Commercial/Industrial/Restaurant Equipment

ICE cream machine, single head, \$300. Grill, \$200. (313)231-2986



EMPLOY CLASSIFIED FIRST

The Green Sheet

- (313) 348-3022
- (313) 437-4133
- (313) 227-4436
- (313) 685-8705
- (313) 426-5032
- (517) 548-2570

FAX (313) 437-9460

151 Household Pets

ENGLISH Springer Spaniel puppies AKC, great hunters or family pets. Families \$200, males \$175. (517)271-9987

GERMAN short haired pointer pups. No papers, parents AKC, shots, wormed & healthy. Dual champion pedigree. \$75. (517)437-2226

LOVEBROS, par, \$25, must go together. Also, single lovebird, \$15. Cages available. (517)227-9329

PERSIAN kittens, CFA registered, shots, black, males, females, \$250 (517)349-3269

RABBIT and bunny liquidation sale. Going cheap. (517)227-9329

SPOILED rotten parrots FREE WING TRIMMING. We have many parrots ready to go to a good home now and others to be ready soon. Come and see our children raised with TLC in our home. Want a very special bird? We will raise 1 just for you using our special bonding program. Call us for details. Free wing trimming on 8-29-93. Come and see what we have to offer. (517)449-5540

UKC TREEING Walker Coon-hounds, 8 weeks old \$200/best. Call evenings. (517)887-6223

50% WOLF - Shepherd cuts, 6 males, 3 females, \$150, 7101 E. M-36, Hamburg. (517)231-1150

NEW & USED HORSE & STOCK TRAILERS

MICHIGAN HORSE AUCTION (313)750-9971

BRAND new 18in. English saddle, wheatflour and iron, \$150. (517)229-8798 (517)229-1944

BUYING HORSES. We're always in the market for trail horses, low market value (517)347-1088

HORSES for lease in Northville, lots of trails, outdoor arena, \$175 a month includes board. (517)348-0089

LESSONS on trained horses. Hobbist, all ages. Boarding M-59/Miford (517)887-4303

Absorbent Pine BAGGED SHAVING

325 Cu Ft Bags \$375 each

Quantity discounts

MICHIGAN HORSE AUCTIONS (313)750-9971

NEW Cordura Western saddle, black & turquoise, 16in. seat, \$300. (517)548-9632

PERSON needed to cut & bale 10 acre hay field. Milford area. (517)684-2656 if not in, leave message.

PINTO gelding, 13.2h, nice riding, nice looking, no bad habits, vet/farmer current \$850. (517)223-7401 or (517)350-4218 (leave message)

PONY, small black gelding, super super gentle, \$300 to approved home. (517)348-0089

REG. Arabian, show quality, 15h, 6 yr old gelding (pure Polish), would make great child's equitation mount for English or Western. 3 yr old mare, all ground work started. Yearling filly, halter quality, sweetestakes nominated. Anglo/Arab mare, 7 yrs old, training level dressage, trail rider, 16h. All horses have current shots, wormed, & feet done regularly. (517)349-9968 call for Time or Dons

REG. gray Arabian mare, 13 yrs. Show English & Western. Must sell or lease. (517)878-9145

REGISTERED Arabian mare, 6 yrs. Show prospect, \$950. 3 yr. old Palomino mare, green broke & gentle, \$600. (517)548-0064

REG. walking horse, mares, 7 yr. old, w/2yr. old foal, both black. Quarter horse gelding, sorrel, 4 yr. old. (517)521-4646

USED, CROSBY 17 1/2" dark brown all purpose English spring seat, saddle, \$500/leg. (517)229-9732

WANTED experienced English rider to work with young Arabian stock. Paradise Park Arabians. (517)546-5300

WANTED to buy: pony and horse. Call Tina (517)335-8776

156 Farm Animals

13 FALLOW deer, bucks & does available for sale. 1 or all. (517)454-6416, after 5pm.

REG. Cornedale sheep, 3 yr. old Ram, aged Ewe's. Also Ram's & Ewe lambs. Hand spinning quality fleeces. Polka-Dot-Farm, (517)426-2712.

SHEEP, Cornedale, lambs & ewes, \$50 each (517)878-6366

16x22 POOL. Free to anyone who will remove. 8 yrs old. (517)474-9653

CANNING jam. Simplicity snow thrower like same tractor like seed planter. (517)546-3587.

2 HIMALAYAN Rag Doll Male Cats. 1 year old. Neutered. Litter trained. (517)223-8866

1987 YAMAHA Banshee. Blown motor. Parts work. (517)349-7571.

1 YR old neutered male dog. Very good with kids. Housebroken. (517)646-5853

220 GALLON heating oil tank. You remove & haul. (517)887-9162, leave message.

2 FREE Beagles, 10 months old. (517)231-1748, after 5pm.

2 KITTENS, Jack & Jill, gray, all shots & wormed. (517)223-3222

300 GALLON diesel fuel tank on 7 ft. stand. (517)548-7573.

36IN entry & storm door, Maple head board, dehumidifier. (517)437-3175

4 MONTH old male, Chow Lab mix. House broken. Has all shots. (517)437-7566

8HP snowblower. 2 Dec LA 120 serial printers 180 CPS. (517)229-8089

8 WHEELS & tires for Plymouth Grand Voyager & VW Rabbit. 9147 Summercrest, Brighton.

ALBINO pet rabbit, cage, etc. Free. (517)632-5645

BEAGLE/Poodle mix, affectionate older female, neutered. Loving home. (517)220-0332

BEAGLES, males, 1-1/2 yr old, 1-8 mo old. (517)998-3271.

BEE venom therapy information for M.S. & arthritis & other cond. as seen on TV. (517)437-9706

BROCADE olive green sofa, good cond. (517)223-3528

BROKEN concrete, you haul. Wixom area. (517)659-3150

BROWN plaid sofa bed, & upright piano. (517)227-2438

CLOTHING. Brighton Church of Christ. 6026 Rickett Rd. Tuesdays, 5:30pm - 7:30pm.

CLOTHING at Howell Church of Christ, 1385 W. Grand River, every Mon, 7-8pm.

COCKATEL bird, very tame, yellow/grey. (517)349-1277.

COLLIE/Shepherd mix. 1 yr old, good with children, good watch dog. (517)887-6466

COMMERCIAL oven. Back bar unit. You pick up. (517)227-6237.

CRIB w/mattress. Canning jar. (517)486-0377.

DISHWASHER whirlpool bit in, needs repair. (517)227-5897.

DWARF hamsters, a breeding pair. (517)632-7468

156 Farm Animals

16x22 POOL. Free to anyone who will remove. 8 yrs old. (517)474-9653

CANNING jam. Simplicity snow thrower like same tractor like seed planter. (517)546-3587.

2 HIMALAYAN Rag Doll Male Cats. 1 year old. Neutered. Litter trained. (517)223-8866

1987 YAMAHA Banshee. Blown motor. Parts work. (517)349-7571.

1 YR old neutered male dog. Very good with kids. Housebroken. (517)646-5853

220 GALLON heating oil tank. You remove & haul. (517)887-9162, leave message.

2 FREE Beagles, 10 months old. (517)231-1748, after 5pm.

2 KITTENS, Jack & Jill, gray, all shots & wormed. (517)223-3222

300 GALLON diesel fuel tank on 7 ft. stand. (517)548-7573.

36IN entry & storm door, Maple head board, dehumidifier. (517)437-3175

4 MONTH old male, Chow Lab mix. House broken. Has all shots. (517)437-7566

8HP snowblower. 2 Dec LA 120 serial printers 180 CPS. (517)229-8089

8 WHEELS & tires for Plymouth Grand Voyager & VW Rabbit. 9147 Summercrest, Brighton.

ALBINO pet rabbit, cage, etc. Free. (517)632-5645

BEAGLE/Poodle mix, affectionate older female, neutered. Loving home. (517)220-0332

BEAGLES, males, 1-1/2 yr old, 1-8 mo old. (517)998-3271.

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BROCADE olive green sofa, good cond. (517)223-3528

BROKEN concrete, you haul. Wixom area. (517)659-3150

BROWN plaid sofa bed, & upright piano. (517)227-2438

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CLOTHING at Howell Church of Christ, 1385 W. Grand River, every Mon, 7-8pm.

COCKATEL bird, very tame, yellow/grey. (517)349-1277.

COLLIE/Shepherd mix. 1 yr old, good with children, good watch dog. (517)887-6466

COMMERCIAL oven. Back bar unit. You pick up. (517)227-6237.

CRIB w/mattress. Canning jar. (517)486-0377.

DISHWASHER whirlpool bit in, needs repair. (517)227-5897.

DWARF hamsters, a breeding pair. (517)632-7468

156 Farm Animals

16x22 POOL. Free to anyone who will remove. 8 yrs old. (517)474-9653

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2 HIMALAYAN Rag Doll Male Cats. 1 year old. Neutered. Litter trained. (517)223-8866

1987 YAMAHA Banshee. Blown motor. Parts work. (517)349-7571.

1 YR old neutered male dog. Very good with kids. Housebroken. (517)646-5853

220 GALLON heating oil tank. You remove & haul. (517)887-9162, leave message.

2 FREE Beagles, 10 months old. (517)231-1748, after 5pm.

2 KITTENS, Jack & Jill, gray, all shots & wormed. (517)223-3222

300 GALLON diesel fuel tank on 7 ft. stand. (517)548-7573.

36IN entry & storm door, Maple head board, dehumidifier. (517)437-3175

4 MONTH old male, Chow Lab mix. House broken. Has all shots. (517)437-7566

8HP snowblower. 2 Dec LA 120 serial printers 180 CPS. (517)229-8089

8 WHEELS & tires for Plymouth Grand Voyager & VW Rabbit. 9147 Summercrest, Brighton.

ALBINO pet rabbit, cage, etc. Free. (517)632-5645

BEAGLE/Poodle mix, affectionate older female, neutered. Loving home. (517)220-0332

BEAGLES, males, 1-1/2 yr old, 1-8 mo old. (517)998-3271.

BEE venom therapy information for M.S. & arthritis & other cond. as seen on TV. (517)437-9706

BROCADE olive green sofa, good cond. (517)223-3528

BROKEN concrete, you haul. Wixom area. (517)659-3150

BROWN plaid sofa bed, & upright piano. (517)227-2438

CLOTHING. Brighton Church of Christ. 6026 Rickett Rd. Tuesdays, 5:30pm - 7:30pm.

CLOTHING at Howell Church of Christ, 1385 W. Grand River, every Mon, 7-8pm.

COCKATEL bird, very tame, yellow/grey. (517)349-1277.

COLLIE/Shepherd mix. 1 yr old, good with children, good watch dog. (517)887-6466

COMMERCIAL oven. Back bar unit. You pick up. (517)227-6237.

CRIB w/mattress. Canning jar. (517)486-0377.

DISHWASHER whirlpool bit in, needs repair. (517)227-5897.

DWARF hamsters, a breeding pair. (517)632-7468

156 Farm Animals

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CANNING jam. Simplicity snow thrower like same tractor like seed planter. (517)546-3587.

2 HIMALAYAN Rag Doll Male Cats. 1 year old. Neutered. Litter trained. (517)223-8866

1987 YAMAHA Banshee. Blown motor. Parts work. (517)349-7571.

1 YR old neutered male dog. Very good with kids. Housebroken. (517)646-5853

220 GALLON heating oil tank. You remove & haul. (517)887-9162, leave message.

2 FREE Beagles, 10 months old. (517)231-1748, after 5pm.

2 KITTENS, Jack & Jill, gray, all shots & wormed. (517)223-3222

300 GALLON diesel fuel tank on 7 ft. stand. (517)548-7573.

36IN entry & storm door, Maple head board, dehumidifier. (517)437-3175

4 MONTH old male, Chow Lab mix. House broken. Has all shots. (517)437-7566

8HP snowblower. 2 Dec LA 120 serial printers 180 CPS. (517)229-8089

8 WHEELS & tires for Plymouth Grand Voyager & VW Rabbit. 9147 Summercrest, Brighton.

ALBINO pet rabbit, cage, etc. Free. (517)632-5645

BEAGLE/Poodle mix, affectionate older female, neutered. Loving home. (517)220-0332

BEAGLES, males, 1-1/2 yr old, 1-8 mo old. (517)998-3271.

BEE venom therapy information for M.S. & arthritis & other cond. as seen on TV. (517)437-9706

BROCADE olive green sofa, good cond. (517)223-3528

BROKEN concrete, you haul. Wixom area. (517)659-3150

BROWN plaid sofa bed, & upright piano. (517)227-2438

CLOTHING. Brighton Church of Christ. 6026 Rickett Rd. Tuesdays, 5:30pm - 7:30pm.

CLOTHING at Howell Church of Christ, 1385 W. Grand River, every Mon, 7-8pm.

COCKATEL bird, very tame, yellow/grey. (517)349-1277.

COLLIE/Shepherd mix. 1 yr old, good with children, good watch dog. (517)887-6466

COMMERCIAL oven. Back bar unit. You pick up. (517)227-6237.

CRIB w/mattress. Canning jar. (517)486-0377.

DISHWASHER whirlpool bit in, needs repair. (517)227-5897.

DWARF hamsters, a breeding pair. (517)632-7468

156 Farm Animals

16x22 POOL. Free to anyone who will remove. 8 yrs old. (517)474-9653

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2 HIMALAYAN Rag Doll Male Cats. 1 year old. Neutered. Litter trained. (517)223-8866

1987 YAMAHA Banshee. Blown motor. Parts work. (517)349-7571.

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220 GALLON heating oil tank. You remove & haul. (517)887-9162, leave message.

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300 GALLON diesel fuel tank on 7 ft. stand. (517)548-7573.

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BEAGLES, males, 1-1/2 yr old, 1-8 mo old. (517)998-3271.

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BROCADE olive green sofa, good cond. (517)223-3528

BROKEN concrete, you haul. Wixom area. (517)659-3150

BROWN plaid sofa bed, & upright piano. (517)227-2438

CLOTHING. Brighton Church of Christ. 6026 Rickett Rd. Tuesdays, 5:30pm - 7:30pm.

CLOTHING at Howell Church of Christ, 1385 W. Grand River, every Mon, 7-8pm.

COCKATEL bird, very tame, yellow/grey. (517)349-1277.

COLLIE/Shepherd mix. 1 yr old, good with children, good watch dog. (517)887-6466

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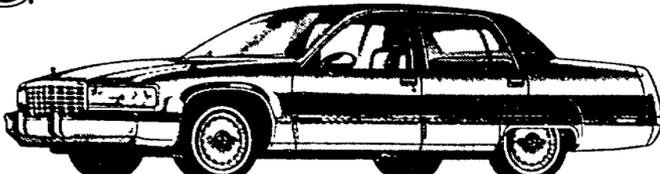
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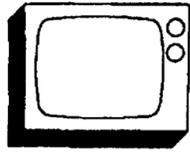
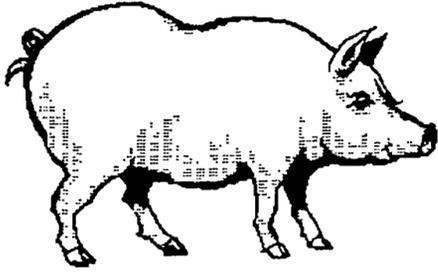
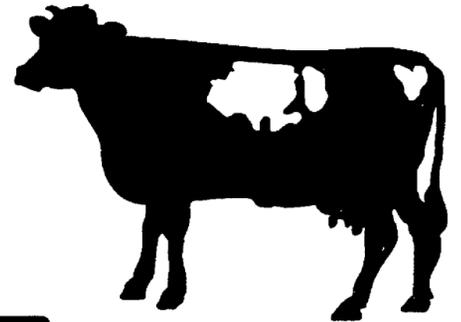
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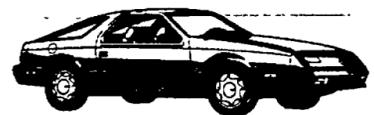
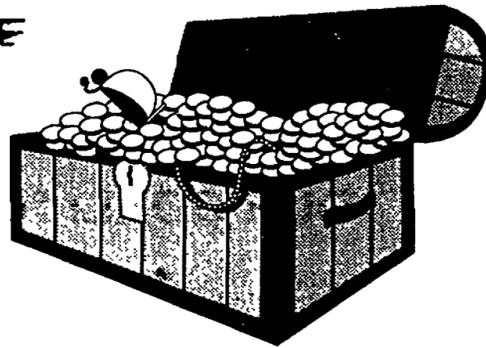
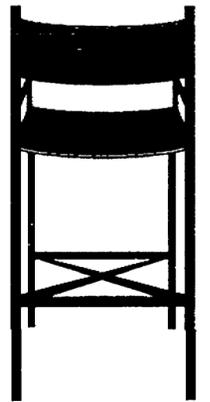
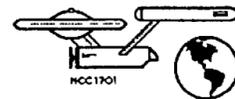


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1992 CHEVY Corsica, 4 cylinder, loaded, 22 K, exc. cond., \$9450. (313)227-3135 after 7pm

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1992 DODGE Shadow Convertible, exc. cond, loaded, must sell, \$12,500/best. (517)548-1408.

1991 MERCURY Topaz 4 dr., \$6000/best (517)546-1218

1991 CHEVY Belair, 4 dr, 6 cyl. exc. cond. must see, \$4500 firm. (313)437-6106

1991 PLYMOUTH Belvedere 4 dr, original in & out, exc. cond. \$1995 or best. (313)227-4242.

1991 CAMARO RS convertible Needs body work \$1,800 (517)546-7910, after 5pm.

1991 CHEVY Malibu Classic, exc. cond. \$4000 or best. (313)229-6450

1991 CHAMPION motor home, 20 ft. sleeps 6, runs great. \$3500/best. (313)343-0167

1991 CORVETTE Top, tan, auto., stored winters. (313)687-1551

1991 PONTIAC Fiero Auto, ar, a/c, fm, power windows, rare soft top. 1st ed. \$1,475 Call Paul. (517)546-2212.

240 Automobiles Over \$1,000

1963 FAIRLANE, 351 Windsor, automatic from Georgia 8 yrs. ago (never seen snow) Many extras. \$3750/best. (517)548-2739.

1972 CHEVY Impala Custom, less than 24,000 miles on 402 police engine built TH. 400, distributor, alternator, battery, cables, shocks, tires, brakes. Solid floor and trunk Panels. Rusty Georgia car. Have original build sheet and protecto plate. \$1400/best. (313)227-2869

1972 PLYMOUTH Valiant (Scamp), green, 318 V8 engine, -mechanically very good, body good, 66,000 original miles. \$1500 Call after 6pm (313)227-1628

1973 MUSTANG Grande, 351 V8, 20,000 miles, exc. cond \$4995 (313)227-4918.

1973 VW Super Beetle. Very clean, rebuilt engine. New paint. Restored \$4200 (517)223-8736

1979 BUICK Regal. Loaded, black Florida car, low miles. \$4000/best. (313)437-1351

1980 T-BIRD Mechanically good 75,000 miles. \$2000 (313)437-6458 after 5pm.

1982 TOYOTA 4 dr, 5 speed, 117,000 miles, solid & dependable \$1200 (313)347-3739

1983 VW RABBIT, 4 door, 4 cylinder, auto., runs great. \$850 (313)878-3824

1984 CHRYSLER New Yorker, loaded, must see Everything works \$2950. (313)227-5344.

1984 NISSAN 200SX. Auto, ar, spory, clean, \$2995. Ann Arbor Acura, (313)663-7770

1984 OLDS Firenza, red, 2 dr, hatchback 4 cyl, 5 speed, have receipts \$1,250 (313)453-3290

1984 OLDS Royale 2 dr, southern car, no rust, loaded. Must see \$2650, or best offer. (313)750-1217.

1984 PONTIAC Firebird. Clean, ar, 4 speed, auto w/overdrive \$1655 (517)546-2063.

1984 VOLVO DL wagon, loaded, high miles, well maintained, S Ojo, \$3400/best. (313)878-2087

1985 BUICK Regal. Good cond. Must see! \$3500 or best. (313)878-5816.

1985 MERCURY Grand Marquis, 56,000 miles, Florida car, excellent cond., \$4,500. (313)227-9127.

1986 FORD Escort 2 dr. Auto Loaded 70K miles. \$1800 Paul's Auto Sales, (517)548-7373.

1986 FORD Mercury Marquis, exc. cond Loaded \$2900/best. (313)624-6099

1986 GEO Spectrum Silver, auto, ar, cruise, 2 dr New exhaust, battery, brakes. Runs good. \$1600/best. (517)548-6683

1986 MAZDA 323 Auto, ar, only 36K miles. Ann Arbor Acura, (313)663-7770

1986 MONTE Carlo Luxury Sport V-6, auto, 77,000 miles, black and sharp. \$4500. (313)887-7383 afternoons.

1986 OLDS Cutlass Supreme Brougham. Loaded, exc. running cond., very clean. \$2800/best. (313)437-7503

1986 TAURUS GL wagon, rear seat, power locks/windows, needs A/C work. \$1950. (313)349-3404.

1986 TOYOTA Ceica GTS. 5 speed, bright red, clean, \$4995. Ann Arbor Acura, (313)663-7770.

1986 TOYOTA Ceica GT. Bk. 5 speed, 85,000 miles, with Kenwood deck and MTX kicker bar, real sharp, \$4000 or best offer. (313)231-3852.

1986 V.W. Convertible. Low Miles Auto Ar. Real Nice. Ann Arbor Acura, (313)663-7770

1987 BONNEVILLE custom LE, burgundy, power windows/locks, slt steering, trailer hitch, \$3200. (313)229-8401

1987 BUICK LeSabre Limited 70K, exc. cond. \$5,750 or best. (517)546-3754

1987 DODGE Shadow. Red, auto, ar, cruise, stereo tape, exc. cond. \$2,595. (313)229-5569 after 6pm.

1987 ESCORT EXP sport 5 speed, air, very clean, \$1,725/best. (313)665-3758.

1987 FORD Tempo GL 2 dr, Auto 90K miles. \$1995 Paul's Auto Sales, (517)548-7373.

1987 FORD Mustang LX 4 cyl. Auto Loaded. 66K miles. \$3200. Paul's Auto Sales, (517)548-7373.

1987 HONDA Prelude SL. Bright Red. Auto. Extra Clean. Ann Arbor Acura, (313)663-7770.

1987 MAZDA 323. Auto, ar, low miles, \$2995. Ann Arbor Acura, (313)663-7770

1987 MUSTANG GT. T-tops. Power windows/locks, slt, cruise, ar, 5 speed, 49,000 miles Passenger side smashed. \$2,500/best. (313)681-0458.

1987 NISSAN Maxima. 2 to choose. Ann Arbor Acura, (313)663-7770.

1987 NISSAN Sentra. Auto, 4 dr, low miles. Ann Arbor Acura, (313)663-7770.

1987 NISSAN Maxima - Need reliable party to make reasonable mo payments. No old contract to assume. Call Mr. Smms, Ann Arbor Acura, (313)663-7770

1987 PLYMOUTH Reliant 4 dr, ar cond., reliable transportation. \$2000. (313)227-5337.

1987 THUNDERBIRD LX. Black w/gray interior, v-6, auto, Full power, ar, rust proof, am/fm stereo cassette w/equalizer, new tires & exhaust. Exc. cond. Original owner. 52,000 miles. \$4800 (517)548-4829

1987 TOYOTA Corolla. 4 dr, 5 speed, ar, low miles. Ann Arbor Acura, (313)663-7770

1988 ACURA Legend 4 Dr. Auto Leather Moon Roof Extra Nice. Ann Arbor Acura, (313)663-7770

1988 CADILLAC Brougham 4 dr, loaded, exc. cond., high mileage \$4,750 (313)887-7366.

1988 CHRYSLER 5th Ave, exc. cond \$4400 (313)887-6184

1988 ESCORT GT, black runs & looks great, 72,000 miles, \$2800/best. (313)348-5425

1988 FORD Escort LX 3 dr, 4 cyl. 5 speed Ar Am/fm. 100K miles \$2400. Paul's Auto Sales, (517)548-7373

1988 HONDA Accord 4 dr Blue. A Steel At \$7995. Ann Arbor Acura, (313)663-7770.

1988 HONDA Prelude Blue 5 Speed Ann Arbor Acura, (313)663-7770

1988 MAZDA RX7. GXL. Gray, red leather interior, moon roof, loaded, good cond., \$6000. (313)486-3296

1988 MAZDA 323 S.E. 4 dr Auto, low miles, only \$3995 Brighton Honda Mazda, (313)227-5552.

1988 OLDSMOBILE touring sedan, charcoal gray, loaded, 95,000 miles, all highway Asking \$6,400 (517)548-2545.

1989 CHEVY Celebrity Eurosport. Rebuilt engine. New computer, fuel injection, brakes, tires, exc. cond. \$3,900 or best offer. (517)223-9236.

1989 FORD Taurus GL wagon. Exc. cond. Loaded. 44K miles \$6,995 (313)889-3223

1989 GRAND AM SE. Red, 4 dr, quad 4, auto, loaded, 50,000 miles. \$6,000 (313)229-0150

1989 HONDA Accord LX. 17,000 miles, loaded, like new N.A.D.A. average retail \$10,700, make offer. Brighton Honda Mazda, (313)227-5552.

1989 HYUNDAI Excel - Need reliable party to make reasonable monthly payments. No back payments due. No old contract to assume. Call Mr. Smms, Ann Arbor Acura, (313)663-7770.

1989 NISSAN Pulsar, T-Tops, cassette and more, only \$6450 Brighton Honda Mazda, (313)227-5552.

1989 PONTIAC Grand Am LE Coupe, 22K miles. Beautiful condition Loaded. \$6950. (313)231-9713.

1989 TAURUS, blue, low miles, fully loaded, good cond. (313)632-7929.

1989 VW Golf. 2 dr., 5 speed, ar, clean. Ann Arbor Acura, (313)663-7770.

1990 ACURA Integra 3 Dr's. 5 To Choose Starting at \$7995. Ann Arbor Acura, (313)663-7770

1990 BONNEVILLE. Loaded, exc. cond., 54,000 miles. \$9500 (313)380-9232

1990 CHEVY Lumina Euro V6. Loaded, black, 51,000 miles \$7600. (517)548-6543

1990 CORSICA LT. Red, 4 dr, 4 cyl., power steering/brakes, ar, stereo, x-ray miles. Exc. cond. (517)223-9758 Fowlerville.

1990 EAGLE Premiere ES limited. Fully loaded, leather, 45,000 miles, transferable warranty. \$7,999. (313)878-6601.

1990 ESCORT LX, auto, ar, 50,000 miles, exc. cond. \$4,750/best. Must sell. (517)546-6863.

1990 ESCORT GT, 5 speed, ar, 50,000 miles, exc. cond. \$4,950/best, must sell. (517)546-6863

1990 GEO Tracker LSI. 30,000 miles. Auto, ar, and more. Red and ready only \$8650 Brighton Honda Mazda, (313)227-5552.

1990 GRAND Prix STE, loaded, \$8,700. Garnet/Grey interior (313)229-8811.

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1990 HONDA Civic Wagon. Auto. Ar. Low Miles. Ann Arbor Acura, (313)663-7770

1990 LEBARON convertible. Auto, ar, v-6, slt, cruise. \$7,995. Wilson Auto Group, (313)229-8225.

1990 MUSTANG GT, Auto, Full Power, Black, Must See, only \$8950. Brighton Honda Mazda, (313)227-5552

1990 PLYMOUTH Laser RS. Auto, cassette, air, slt, new tires, brakes. Call after 6. \$8000 (517)548-1524

1990 PLYMOUTH Sundance 2 dr, 5 speed, ar cond., 1 owner. \$4000 neg. (313)437-5616.

1991 COUGAR LS. V6, ar, cassette, slt power, slt, cruise, extended warranty. Exc. cond. \$8800 (313)878-6870

1991 BONNEVILLE LE, exc., non-smoker, must sell, \$9995/best. (313)887-2515.

1991 DODGE Spant V-6, power, clean, new tires, well maintained, \$7995. (517)223-9367.

1991 FORD Escort - Need reliable party to make reasonable mo. payments. No back payments due. No old contract to assume. Call Mr. Smms, Ann Arbor Acura, (313)663-7770

1991 GEO Tracker convertible. 5 speed, 4 wheel drive. Yellow, exc. cond. (313)348-8081

1991 HONDA Accord 4 dr. LX Auto. Gray. Ann Arbor Acura, (313)663-7770.

1991 LINCOLN 23,000 miles, all options, extra clean. (313)229-4248

1991 LINCOLN Town Car, white/blue leather, immaculate, 41,000 miles, factory warranty. \$16,775. (517)546-0674

1991 LINCOLN Continental, executive, spotless, 25,000 miles, non-smoker, silver, leather, keyless entry, white car, warranty. \$16,500. (313)229-5568

1991 MAZDA Protege 323. Auto, ar, \$7995. Ann Arbor Acura, (313)663-7770.

1991 MITSUBISHI Galant VPA 215hp, awd, turbo, ar, leather, 5 speed, \$13,600 (313)227-9659

1992 CHEVY Corsica, 4 cylinder, loaded, 22 K, exc. cond., \$9450. (313)227-3135 after 7pm

1992 BUICK Regal, white, 27,000 miles, clean. (517)548-4434 or (313)655-6040

1992 DODGE Shadow Convertible, exc. cond, loaded, must sell, \$12,500/best. (517)548-1408.

1991 MERCURY Topaz 4 dr., \$6000/best (517)546-1218

1991 CHEVY Belair, 4 dr, 6 cyl. exc. cond. must see, \$4500 firm. (313)437-6106

1991 PLYMOUTH Belvedere 4 dr, original in & out, exc. cond. \$1995 or best. (313)227-4242.

1991 CAMARO RS convertible Needs body work \$1,800 (517)546-7910, after 5pm.

1991 CHEVY Malibu Classic, exc. cond. \$4000 or best. (313)229-6450

1991 CHAMPION motor home, 20 ft. sleeps 6, runs great. \$3500/best. (313)343-0167

1991 CORVETTE Top, tan, auto., stored winters. (313)687-1551

1991 PONTIAC Fiero Auto, ar, a/c, fm, power windows, rare soft top. 1st ed. \$1,475 Call Paul. (517)546-2212.

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1991 MITSUBISHI Galant VPA 215hp, awd, turbo, ar, leather, 5 speed, \$13,600 (313)227-9659

1991 NISSAN Sentra. 2 dr., 5 speed, \$6995. Ann Arbor Acura, (313)663-7770

1992 ACHEIVA 2 door, full power, ar, auto, cruise, cassette, red/black Quad 4, 13,000 miles. Full warranty, mint cond. \$10,200. (517)548-2288

1992 CORSICA LT, 31 V-6, burgundy w/burgundy interior, ar, slt, cruise, delay w/pans, power locks, warranty, 20,000 miles. \$8,500 or best \$7,646-1646

1992 CHEVY Corsica, 4 cylinder, loaded, 22 K, exc. cond., \$9450. (313)227-3135 after 7pm

1992 BUICK Regal, white, 27,000 miles, clean. (517)548-4434 or (313)655-6040

1992 DODGE Shadow Convertible, exc. cond, loaded, must sell, \$12,500/best. (517)548-1408.

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1991 CHEVY Malibu Classic, exc. cond. \$4000 or best. (313)229-6450

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1991 CORVETTE Top, tan, auto., stored winters. (313)687-1551

1991 PONTIAC Fiero Auto,

240 Automobiles Over \$1,000

241 Automobiles Under \$1,000

1992 PROBE LX, 9,000 miles, exc. cond. auto, V-6, air, cruise. Power windows & locks. Stereo, 15hr. cast aluminum wheels, Ford warranty. \$11,500. (313)349-3061 after 6pm.

1992 SKYLARK Gran Sport sedan, 28,000 miles. Loaded. (313)227-0735.

1992 SUNBIRD LE Coupe, 23,000 miles. \$8800. (313)486-0767.

1992 TOYOTA Corolla, Auto, 4 dr., air, 19K miles under book value. Ann Arbor Acura, (313)663-7770.

1993 GMC Suburban, 12,000 miles, mint cond. Loaded. Trailer Package. Owner GM retiree. Save \$4000 to \$5000. Howell area. (517)223-0099.

1993 HYUNDAI Excel. Auto Very Nice. Low Miles & Price. Ann Arbor Acura, (313)663-7770.

1993 MAZDA 626, air, am/fm cassette and more only 6000 miles. Factory warranty like new only \$13,950. Brighton Honda Mazda, (313)227-5552.

1993 MERCURY Capri convertible, loaded, low miles, \$12,000 (313)227-1895.

Don't be ripped off by low trade-in amounts from Dealerships. I have out of state buyers paying top \$\$ for 1996 or newer cars & trucks under 70K miles. Call Brian (313)929-7408.

EARLY DEADLINES LABOR DAY HOLIDAY

Monday Buyers Directory, Pinckney, Hartland, Fowlerville Shopping Guides; Pinckney, Hartland, Fowlerville Buyers Directory; and Wednesday Buyers Directory deadlines will be Thursday, September 2, at 3:30pm.

Monday Green Sheet and Wednesday Green Sheet deadline will be September 3, at 3:30pm.

If you are having problems getting Auto Financing call Mr. Sims, Ann Arbor Acura, (313)663-7770.

LOCAL auto dealer has out of state buyers that pay top dollar for late model used cars and trucks. Call Brian Burke at (313)663-7770.

1992 DOODGE Shadow Convertible, exc. cond., loaded, must sell, \$12,500/best, (517)548-1408.

1992 SKYLARK Gran Sport sedan, 28,000 miles. Loaded. (313)227-0735.

1992 SUNBIRD LE Coupe, 23,000 miles. \$8800. (313)486-0767.

1992 TOYOTA Corolla, Auto, 4 dr., air, 19K miles under book value. Ann Arbor Acura, (313)663-7770.

1993 GMC Suburban, 12,000 miles, mint cond. Loaded. Trailer Package. Owner GM retiree. Save \$4000 to \$5000. Howell area. (517)223-0099.

1993 HYUNDAI Excel. Auto Very Nice. Low Miles & Price. Ann Arbor Acura, (313)663-7770.

1993 MAZDA 626, air, am/fm cassette and more only 6000 miles. Factory warranty like new only \$13,950. Brighton Honda Mazda, (313)227-5552.

1993 MERCURY Capri convertible, loaded, low miles, \$12,000 (313)227-1895.

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12 CARS UNDER \$5500
* Many More Available *

1977 BUICK REGAL 2 DOOR
350 V-8, auto, air, West Virginia Car, all original... **Must See**

1984 BUICK SKY HAWK 2 DOOR
Auto, air, cassette, good miles, extra clean... **\$2822**

1985 HONDA CIVIC 2 DOOR
5 speed, 63,000 miles, super clean... **\$2933**

1987 NISSAN SENTRA 2 DR
5 sp., 60,000 miles, like new!... **\$3444**

1987 FORD E150 CARGO VAN
300 c.i., 6 cyl, auto, nice van!... **\$3832**

1986 OLDS CIERRA 4 DR
Auto, air, 53 K - sharp!... **\$3844**

1987 S-10 PICKUP
Red, 5 sp, cassette, 57K - sharp... **\$3911**

1988 PLYMOUTH SUNDANCE 4 DR
Auto, air, cassette, 49K, clean!... **\$4222**

1990 HYUNDI EXCEL 2 DR
Air, 5 sp, cassette, low price!... **\$4444**

1988 SUZUKI SAMARI 4X4
35K, all custom, convertible... **\$4999**

1991 HONDA CIVIC 2 DR
Red, 5 sp, cassette, below cost!... **\$5111**

1989 PLYMOUTH RELIANT 4 DR
Auto, air, stereo 46K, best buy!... **\$5444**

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1986 MUSTANG GT. Many good parts, runs exc. \$1,000, best Call (517)548-0574.

1987 FORD EXP 4 cyl. 5 speed White. Small down & \$25 weekly. We finance. Paul's Auto Sales, (517)548-7373.

1987 PONTIAC 6000, \$950.

1986 Lyrx Wagon, \$595 Best offers. (313)878-3484 Don.

1988 DODGE Colt, 4 speed, am/fm cassette, great condition, runs well (engine recently replaced) Just over 100,000 miles. \$900/best. (313)971-2714.

If you are having problems getting Auto Financing call Mr. Sims, Ann Arbor Acura, (313)663-7770

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Customer preferred group, 23K package, 3.0L DOHC 24 valve V6, multiport fuel injected engine, power windows & locks, AM/FM stereo with graphic equalizer, speed control, sunroof & much more!! Stock #35037.
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Plymouth

1977 BUICK REGAL 2 DOOR
350 V-8, auto, air, West Virginia Car, all original... **Must See**

1984 BUICK SKY HAWK 2 DOOR
Auto, air, cassette, good miles, extra clean... **\$2822**

1985 HONDA CIVIC 2 DOOR
5 speed, 63,000 miles, super clean... **\$2933**

1987 NISSAN SENTRA 2 DR
5 sp., 60,000 miles, like new!... **\$3444**

1987 FORD E150 CARGO VAN
300 c.i., 6 cyl, auto, nice van!... **\$3832**

1986 OLDS CIERRA 4 DR
Auto, air, 53 K - sharp!... **\$3844**

1987 S-10 PICKUP
Red, 5 sp, cassette, 57K - sharp... **\$3911**

1988 PLYMOUTH SUNDANCE 4 DR
Auto, air, cassette, 49K, clean!... **\$4222**

1990 HYUNDI EXCEL 2 DR
Air, 5 sp, cassette, low price!... **\$4444**

1988 SUZUKI SAMARI 4X4
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Auto, air, stereo 46K, best buy!... **\$5444**

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Supplement to the South Lyon Herald, Milford Times, Northville Record and Novi News

Hard work, dedication, highlight area businesses

There's good news to report. Business is alive, and well, and prospering in September of 1993.

That conclusion is reached from the experience of having written some of the stories and edited all the stories contained in our 1993 Progress edition.

The Progress edition is HomeTown Newspapers' annual salute to the men and women who own and manage many of the businesses in this area. No distinction is made as to the size or nature of the business in this annual salute.

You'll find stories about small stores, large stores, small companies, large companies, big banks, major autotive

dealers, attorneys, entrepreneurs. In short, you'll find stories about every type of business imaginable.

Despite the varied nature of the businesses included in this special publication, certain common themes seem to run through each and every story.

Hard work. Dedication. Customer service.

One of the exciting things about talking to the business people in these stories is their willingness to do "whatever it takes" to make their business a success.

Many business owners say they report to work in the early hours of the morning and work well into the night. Start-

ing times of 6 and even 5 o'clock are not unusual; and many report going home at 8 or 9 o'clock at night.

And they're not Monday through Friday workers either. Five-day work weeks are rare. Far more typical are six- and seven-day work weeks.

"We know what it takes to be successful," say the people whose stories you'll read on these pages. "It takes hard work and dedication ... you must be willing to put in the long hours."

A second major theme in all these stories can be measured by counting how many times "customer service" is mentioned.

Everyone — the automobile dealers, the cabinet-makers, the shop owners — talks about the importance of being attentive to customer needs ... taking care of the customer ... doing whatever it takes to please the customer and earn the customer's satisfaction.

Writing and editing the Progress edition was an exciting and rewarding experience. After reading the stories about the men and women included in this magazine, I believe you'll agree that business is indeed alive, and well, and prospering.

- Phil Jerome

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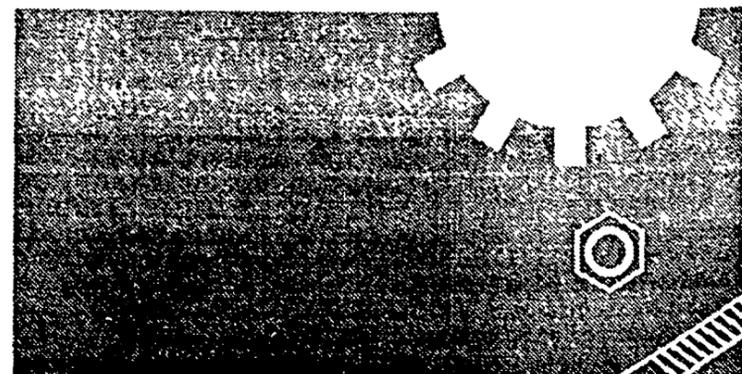
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O'Brien Chapel of the Ted C. Sullivan Funeral Home

Success based on treating people like family

"Family" is a key word in John J. O'Brien's vocabulary — not only in the way he lives his life and operates his business but also in the way he treats the people requiring his services.

O'Brien, owner of the O'Brien Chapel of the Ted C. Sullivan Funeral Home, and his wife Joanne have five children — four of whom are actively involved in the funeral home at 41555 Grand River in Novi.

A son, John P. O'Brien, is a licensed funeral director like his father. And three daughters — Bridget O'Brien Watt, Colleen O'Brien Brumley and Marianne O'Brien Bullock — all have responsibilities around the funeral home, although they no longer are responsible for mowing the lawn as they were when they were high school students.

What's more, Bridget's husband, Michael O'Brien-Watt, is also a licensed funeral director and a member of the staff at the O'Brien Chapel.

O'Brien himself has been in the funeral business more than 40 years. He began his career with the Ted C. Sullivan Funeral Home on Six Mile in Detroit, which at that time was one of the largest and best-known funeral homes in the metropolitan area.

"We would have as many as 700 funerals a year," he recalls.

O'Brien ultimately acquired controlling interest in the business following Sullivan's death in 1970, and one of his first decisions was to construct a new facility in Novi.

"A lot of our employees thought it was absolutely ridiculous to build way out in someplace called Novi, but we needed to expand and in retrospect it was a very good decision," says O'Brien.

The secret to operating a successful funeral home is easy, says O'Brien. "You simply treat people like family."

"I've been in this business more than 40 years and



Members of the O'Brien family are (left to right) Michael O'Brien-Watt, John P. O'Brien, John J. O'Brien, Joanne O'Brien, Colleen

O'Brien-Brumley and Marianne O'Brien Bullock. Not pictured is Bridget O'Brien-Watt.

I've seen a lot of new things come along, but the more things change, the more they stay the same.

"What it all comes down to is caring genuinely and sincerely for the people who need your services. Integrity. Honesty. Compassion. Those are basic. Empathy and sympathy.

"That's why my family is so involved in the business.

When families come here for a funeral, they like to see our family around, and they particularly like to see my wife and children around. It means a lot."

O'Brien says he will retire in seven years. "In seven years, it will be the year 2000, I'll be 70 years old and I will have had 50 years at Sullivan's Funeral Home." After that, his family will carry on.

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Members of the Total Quality Management team are (from left) Karen Moore, Cathy Bishop, Kate Maddox, Sherry Rader and Peg Campbell.

University of Michigan Health Center

Improving care with Total Quality Management

The University of Michigan Health Center at 650 Griswold in Northville has offered its patients quality, professional care since it opened in 1986.

But now, thanks to the Total Quality Management program, it's going to do it more efficiently than ever.

The program, which began at the University of Michigan hospital, has a simple but effective goal.

"Reducing waste and rework and working smarter, not harder, has become a common theme," said Peg Campbell, who serves as a facilitator and trainer for the health centers.

"Our whole organization is going through a culture change. We're learning how to work together on teams to improve the quality of everything we do," she said.

A group of a half dozen or so employees, comprised of one person from each department, gets together twice a month to troubleshoot problems in the office through a seven-step process.

"It's not something that happens quickly. What we're doing is totally changing the way we think as well as the way we do our work," Campbell said.

More than anything else, Total Quality Management teaches the employees to work together for the common good.

The process begins with the identification of problem areas in the office. Currently the Northville group is looking into ways to streamline the admittance process to help patients spend less time in the waiting room.

Once a problem has been identified and agreed upon, the second step of the process is to evaluate the current situation. Then, through the use of flow charts, the problem is analyzed and a course of action is decided upon.

The fourth step in the process is trying out the new method of operation. Once the new system has been in place for a few months the group then evaluates its performance compared to the old way of doing things.

If the new way works better than the old, it becomes standardized and kept on a full-time basis. The final step involves future planning and brings the group full circle.

"I think things have gone real well," said team leader Sherry Rader. "By looking at the data (what went wrong with the process, not the person) we're not bruising egos."

Campbell agrees: "It really enhances communication. But it takes (employees) a little while to trust in the system."

The Total Quality Management program was first implemented at the university hospital in 1987. It worked so well there, that the five university health centers began the program last year.

"Health care reform is causing us to be more effective and cost effective, and total quality management is the way we are positioning ourselves for the future," Campbell said.

At first, it was difficult to "sell" the program to the employees, Campbell said. But, she said, once they get involved and see the results of their work they realize they can make a difference.

"It's an investment in the future," Campbell said. "The end result will be higher quality services and more customer satisfaction."

When Total Quality Management was first implemented in Ann Arbor, it was used to help clear up the bottlenecks in the waiting room.

Before TQM, it wasn't unusual for patients to wait for hours for admittance. After the process was analyzed and streamlined it took just a few minutes for a patient to check in.

Now they're trying to do the same thing in Northville.

In looking for ways to improve patient

care and help employees do a better job, patient flow from the time a patient walked in the door until they walked out was charted.

"This was an extremely insightful process," Campbell said. "It helped all employees realize the barriers their co-workers face in daily operations. Once barriers are identified and root causes isolated, solutions can be implemented."

Besides streamlined and efficiency, the health center has a lot to offer.

The Northville health center's services include internal medicine, obstetrics/gynecology, pediatrics, radiology, laboratory and health education programs. The medical team at the center includes a physician's assistant and several nurse practitioners to ensure that patients receive prompt, courteous and professional service.

"All of your basic health care is covered here," Campbell said.

The Northville health center is open from 8:30 a.m. to 4:30 p.m. on Tuesdays, Wednesdays and Fridays and from 8:30 a.m. to 7:45 p.m. on Mondays and Thursdays. The center also is open on the second and fourth Saturdays of the month from 8:30 to 11:30 a.m. Call 344-1777 for more information.

Phillips Travel Service

Personalizing tours to make dreams come true

Customized tours are the specialty of the house at Phillips Travel Service at 110 N. Lafayette in South Lyon.

Dallas and Gretchen Phillips have owned the family-run business since 1972 and, although the agency hasn't always been in the same location, it has belonged to the same family.

Dallas and Gretchen bought the business from his parents who originally opened the travel agency in the early 1960s, Gretchen said.

And over the years, customized tours for both individuals and groups of people have helped make the business stand out from the competition.

"Dallas designs (tours) around special needs and costs," Gretchen said. "That's what it's all about. Making dreams come true."

Phillips Travel, which is entering its busy season in the fall, offers complete service which includes car rentals, train and airline tickets, hotels, cruises and, of course, tours.

Besides the owners, there are four other agents on staff to help out with customer's needs.

In the early days of the company, about three-quarters of the business came from booking tours and the rest from walk-in clients. Today, the walk-in business is



Making travel dreams come true at Phillips Travel are (left to right) agent Bettie Jo Nunez, co-owner Gretchen Phillips, office manager Melissa Phillips and bookkeeper Laura Oleszkowicz.

running about 50-50 with the tour bookings, Gretchen said.

"There is more competition out there for the group business," she said, adding that travel patterns have changed dramatically over the years. "There is a point

of necessity to travel now. The trend is to take shorter vacations more often.

"It gives them a break and stretches out their vacation," she added.

Cruises will become a focal point for the travel agency in the near future.

"It's a fast market that's constantly changing," Gretchen said. "It's pretty exciting. We will be doing more cruises in the coming year."

Gretchen said that the agency also caters to clients who are unsure of what they want out of their vacations.

She said one recent customer was pleased to find that he could take home a video and brochure detailing the costs and benefits of a proposed vacation so that his whole family could see where they were going before they actually got there.

Phillips Travel also has an 800 number to help its customers stay in contact with the agency across the country.

And their "Worldspan" airline reservation computer system finds the lowest fare and most direct route to any given destination right off the bat, Gretchen said.

All of the major airlines subscribe to the service, she said, which makes it very convenient for customers.

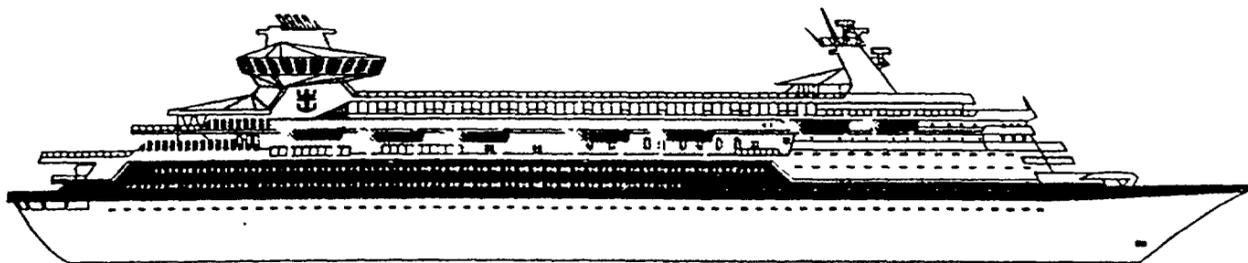
"You're going to pay the same price if you do it yourself," she noted, adding that the Worldspan system will be able to locate hard-to-get seats better than any other system.

"This system goes worldwide and was built with the travel agent in mind."



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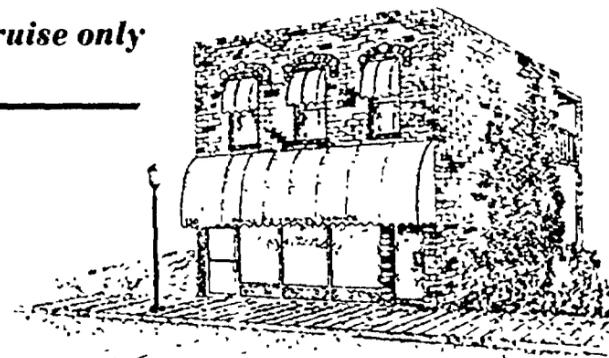
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Consignment Clothiers

Consignment with class

"What we'd like to emphasize," said Sherry Gorman, "is the fact that we do free house calls."

Gorman is one half of the team that has brought pizzazz to the consignment clothing business. She and her partner, Sue Ayers, opened Consignment Clothiers in Northville's Highland Lakes Shopping Center four years ago and added a second location in Canton's Coventry Commons (at the corner of Main and Joy roads) a year later.

The two women are virtually perfect models of the image they attempt to project through their two consignment clothing stores — young, fashionable, chic and successful, not to mention a lot of fun.

But, about those house calls.

"It's a part of our business which has really taken off the past two years," said Gorman. "Like our shops, it's very '90s."

Most people know how consignment stores work. People bring in their "previously worn" clothing, the shop owner sells it and the original owner receives a percentage of the sales price.

At Consignment Clothiers, it's a 50-50 split.

The twist which Gorman and Ayers have added to consignment shopping is style. Their shops — "we call them boutiques," said Gorman — have raised the image of consignment clothing beyond re-

spectability to the level of chic.

"It's because of the quality of the merchandise we handle," said Ayers. "We're very selective in what we carry."

"We deal with designer clothing," added Gorman. "But because it's been worn once or twice before, we sell it at very low prices. An outfit which cost \$500 new, may be only \$60 here. You can pay \$50 for a dress that originally cost \$350."

The trick is getting high-quality clothing, and that's where the free house calls enter the picture. Gorman and Ayers spend considerable time and effort seeking out only the best quality merchandise.

They have made house calls at the homes of such individuals as Marilyn Turner, celebrity photographer Linda Solomon and Pat Stemple, wife of the former GM chairman.

"People don't have time anymore," said Ayers. "They just don't have time to bundle up their clothes and run down to our shops, so we make it easy for them by going to them instead of their having to come to us."

"Sometimes they just show us to their closets and tell us to take what we want."

In addition to clothing, Consignment Clothiers also handles handbags, jewelry, shoes — all kinds of accessories, as well as maternity clothing, children's clothing and children's furniture.



Photo by HAL GOULD

Sue Ayers and Sherry Gorman have put pizzazz into their consignment clothing boutique.

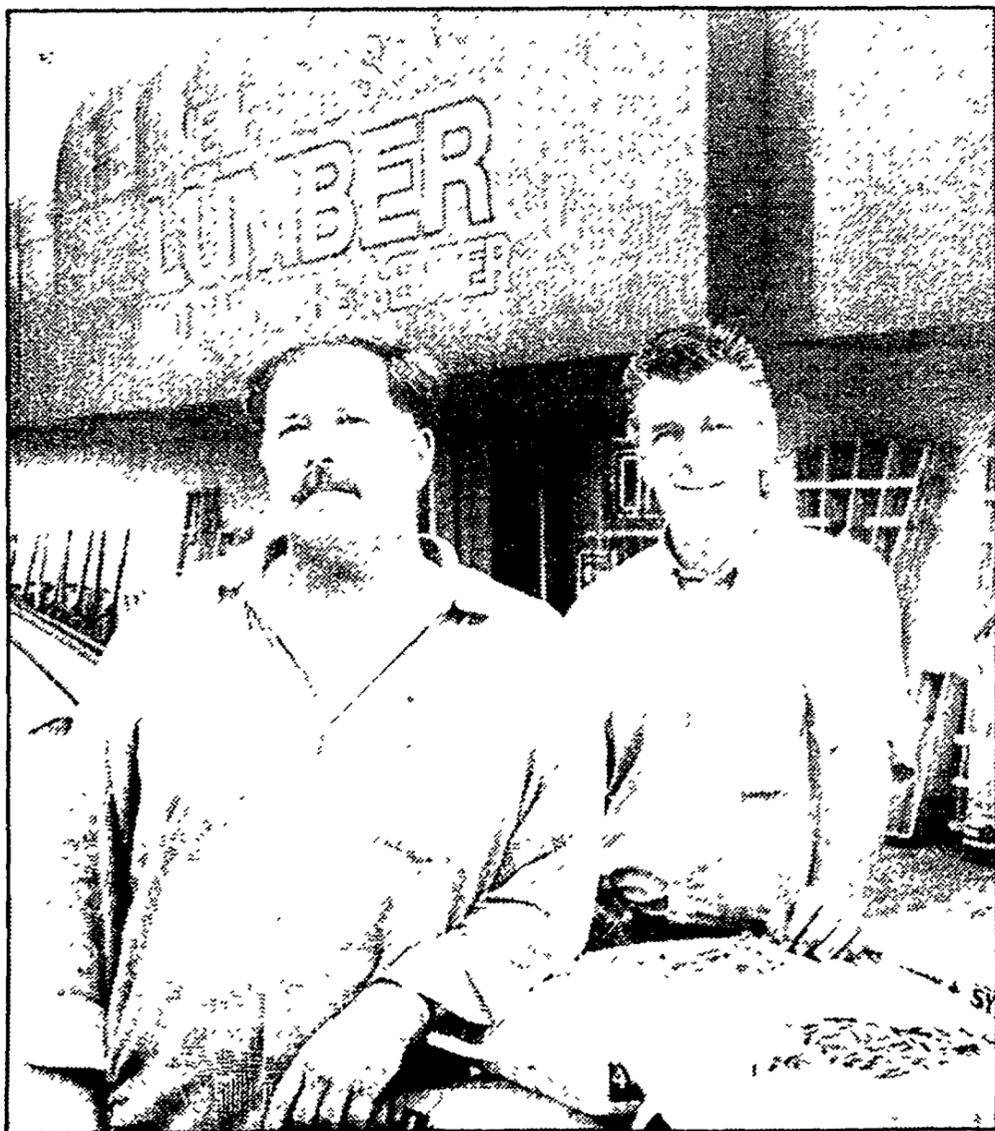


Photo by PHIL JEROME

Clyde Hatfield and Mike Mills are proud of what they've accomplished at New Hudson Lumber.

New Hudson Lumber

Changes for the better

If you haven't seen New Hudson Lumber lately, you're in for a surprise.

"We've done a lot of work," boasts Mike Mills who purchased the hardware/lumber business at 56601 Grand River in New Hudson with his partner Clyde Hatfield two years ago.

"I've always had my own business," he continues. "I like to pick something that I think could do better and then make it work. I like a challenge."

"We've redone the whole thing. We redid the interior; we did the exterior. We poured cement, added carpet, rewired and reroofed the building, added new buildings and greatly extended the product line."

"I'd say we've improved the place 500 million percent."

Mills and Hatfield aren't the only ones who think that way either. Affiliated with Trustworthy Home Centers and Hardware Stores, New Hudson Lumber recently received the company's "Dealer of the Year" Award for the four-state midwest area.

"Right now," adds Mills, "we're well ahead of the plan we had for improving the business when we bought the place two years ago. Our investment seems to be paying off."

What Mills and Hatfield have done is transform New Hudson Lumber into a bona-fide home center.

"We try to carry everything a homeowner, builder or contractor could possibly want or need," Mills explains.

"We do almost everything. We sell and mix paint; we carry all kinds of electrical and plumbing supplies. We sell lumber; we sell decks. If somebody wants to build a home, they give us the blueprint and we'll figure out exactly what they need and how much it's going to cost."

"We have cement products, lawn and garden supplies, a large variety of water softener supplies, salt and road salt, insulation, county-approved culverts, all kinds of drain pipes, 60-40 gravel, dry-wall, landscaping tools. Hammers and nails."

The keys to success, says Mills, are hard work and customer service. "We're open seven days a week, starting early in the morning and working late at night. If you want to be a success, you can't be afraid of hard work."

"But the real key," he continues, "is treating customers like you like being treated. If I spend 15 minutes helping a customer find a 5-cent bolt, it doesn't bother me because that customer will remember how well he was treated and remember us when he wants to paint his garage or build a deck."

"We help everybody we can as much as we can."

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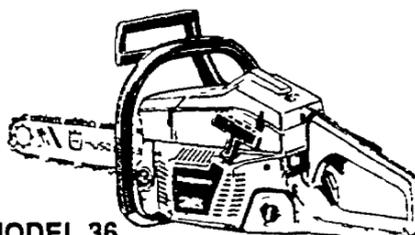
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The Emergency Care Center at Providence Medical Center/Providence Park in Novi provides care to families in the growing northwestern suburbs 24 hours a day, 365 days a year. Since June 1992, the center has cared for more than 15,000 patients.

Providence Medical Center/Providence Park

A tradition of quality care for nearly 150 years

It's a place that never sleeps, the new Providence Medical Center-Providence Park, located at the corner of Grand River Avenue and Beck Road in Novi.

During the day, patients come and go in the 150,000 square foot complex. They might come to see one of the 120 physicians in nearly three dozen specialties who practice in the Medical Office Building.

Or they may be scheduled for outpatient tests and diagnostic procedures — such as stress tests, MRIs, CT-scans and labwork.

Others come for physical therapy or for mammography and ultrasound scans performed at the Women's Imaging Center. Still others visit the Health Education Resource Library, pick up prescriptions in the Pharmacy Care Center or just stop to have a cup of coffee or a bite of lunch in the pleasant Parkside Cafe.

Patients also come to "the Park" for outpatient surgery. The Helen L. DeRoy Surgery Center opened in mid-July of 1992. In its first nine months, 50 physicians and surgeons performed more than 1,600 outpatient procedures including laser surgery, laparoscopies, laparoscopic gall bladder removals, hernia repairs, arthroscopies, breast biopsies, plastic surgeries, cataract removals, podiatric surgeries, otologic procedures, tonsillectomies, adenoidectomies and surgeries to insert ear tubes for children suffering from earaches.

Diagnostic endoscopies, including colonoscopies, are also performed in the center, enabling physicians to discover, diagnose and treat many gastrointestinal problems.

After patients leave one of the two operating rooms or the procedure room at the



Fifty Providence physicians and surgeons have performed more than 1,600 outpatient surgeries and procedures in the center's ambulatory surgery center during the first nine months of operation.

Surgery Center, they recover in the post-operative area. For patients who require a slightly longer stay for observation following surgery or another diagnostic test, there is a four-bed recovery care unit that allows stays up to 24 hours.

In the evening, the face of Providence Park changes. As many of the ambulatory services wind down from the routine of the day, other visitors are welcomed to the Community Health Education classrooms where a wide variety of health-related classes is offered.

These classes range from a series on prepared childbirth and lectures on allergies, ear infections, smoking cessation and stress reduction to seminars on vari-

ous women's health issues including menopause, urinary incontinence and osteoporosis.

But long after the building has quieted from these evening classes, a hum of activity goes on — in the Park's Emergency Care Center and the laboratory and radiology departments that support it.

The Emergency Care Center (EC) provides care to families in the growing northwestern suburbs 24 hours a day, 365 days a year. Since June 1992 when the unit relocated to Providence Park from its former site at Ten Mile and Haggerty roads, it has served more than 15,000 individuals.

The Center's four core physicians are

all board-certified in Emergency Medicine. They are assisted by eight other physicians and by nurses trained in Advanced Cardiac Life Support and certified in Emergency Nursing. The entire staff is focused on delivering quality emergency services in a timely manner and in a comfortable, patient-centered atmosphere.

The Emergency Care Center, of course, is equipped to handle minor injuries such as sprains and strains, fevers and burns.

The Center also stands ready to care for individuals having heart attacks, strokes or those involved in serious automobile accidents. In fact, it is one of a very few freestanding 24-hour emergency centers in Oakland County that can handle such major medical conditions.

Five of the Center's 14 treatment rooms are equipped with monitored beds to handle cardiac, respiratory and gastrointestinal emergencies.

And, should a patient's condition require it, a speedy transfer to the tertiary care resources at Providence Hospital, just minutes away in Southfield, is available.

Providence Medical Center-Providence Park embodies the hospital's vision of the healthcare campus of the future with patient-centered, easily-accessible outpatient care.

And like every Providence facility, it is committed to providing you and your family with the quality care that has been a hallmark of Providence for nearly 150 years.

For information on or a referral to one of the 120 physicians practicing in the Providence Medical Building at Providence Park, please call the hospital's Physician Referral Service at 1-800-968-5595.

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Mark and Margie Neu look over their well-organized yard at Fletcher & Rickard Landscape Sales.

Fletcher & Rickard Landscape Honesty and knowledge

There have been a lot of changes at Fletcher & Rickard Landscape Sales over the years.

But one thing has never changed — a basic philosophy of being honest, being knowledgeable and using quality materials.

"Honesty, quality and knowledge," said Mark Neu, who owns the business at 54001 Grand River in New Hudson with his wife Margie. "Those are the tenets this business was founded on almost 50 years and they're still the tenets we work and live by."

For the record, the business was established right after World War II by Dallas Fletcher and Clayton Rickard, a pair of local boys who graduated from the old New Hudson High School together.

Originally, it was a "basic dirt business," according to Margie Neu, daughter of Dallas Fletcher. "They mined the peat and sold it," she reported. "Then they went more into trucking, excavating and mining."

Another major change occurred when the Neus took over in 1983. Today, Fletcher & Rickard Landscaping is geared toward selling landscape supplies and materials to both homeowners and landscape contractors.

The list of landscaping materials goes on and on.

"We have top soil, gravel, decorative stone, patio stone, sand, wood chips, shredded bark, shredded cedar bark, lava rocks, decorative patio block, landscape

boulders, landscape ties — just about anything you can imagine," said Mark Neu.

"In the winter we have firewood. And we do a big business in propane gas," he continued. "We fill all types of propane bottles, motor homes and campers, and we do it as soon as people come in so they can be in and out and on their way again."

"Basically, we try to have everything people want," said Margie Neu.

The Neus' emphasis on customer service is illustrated in numerous ways. For example, all the materials are displayed outside the building and bagged only after the customer makes a purchase. "People like to see what they're getting before they buy it, so we do our own bagging," said Mark Neu.

And there's also seven-day-per-week delivery on all materials including firewood.

Another aspect of customer service at Fletcher & Rickard is the owners' knowledge of landscaping and landscape materials.

"We know what we're doing," said Margie Neu. "We help people figure out what they need and how much they need. A lot of people come back and say, 'You people really helped me; you really know what it takes.'"

"People appreciate that," added Mark. "They tell us all the time how good it is to deal with people who know what they're doing."



Tom Farnell brings plenty of experience and expertise to the H&R Block office in South Lyon.

H&R Block/South Lyon Offering tax expertise

Can romance and the Internal Revenue Service go hand in hand?

You bet they can. . . or at least they did for Tom and Kathy Farnell. And the beneficiaries of the tax-form romance are everybody who uses the services of H&R Block's South Lyon office at 131 E Lake Street.

The Farnells are owners of the H&R Block franchise in South Lyon, and they bring many years of specialized expertise to the income tax preparation service.

In fact, it was income taxes (and H&R Block) which brought them together in the first place. Tom, a carpenter by trade, decided to take the H&R Block tax school back in 1980 because, as he says, "I figured I should learn how to do my own taxes."

Not only did he complete the intensive 3½ -month tax school with flying colors, he also discovered that he was particularly interested in tax preparation. That's when he decided to take a job with the H&R Block franchise in Ann Arbor and Ypsilanti.

And that's when he met Kathy, the woman who would become his wife and partner in the South Lyon franchise. Except that Kathy wasn't just another tax preparer, she was the processing supervisor — which meant that she had worked her way up through the ranks from tax preparer to the person in charge of providing final checks on all tax returns filed

through the Ann Arbor and Ypsilanti area H&R Block offices.

Kathy has since earned "enrolled agent" accreditation, which means she is certified to practice before the Internal Revenue Service. The designation is achieved by passing a grueling three-day test. Only three percent of the people who take the examination pass it on the first attempt.

It's their combined expertise which makes the Farnells believe their South Lyon operation is particularly well qualified to serve their clients.

Although summer and fall are off seasons for tax preparation, the Farnells are offering to share their expertise by teaching the 3½ -month H&R Block tax preparation class in their South Lyon office. Kathy will teach the course which will meet every Monday and Thursday from 6-9 p.m. beginning Sept. 13 and running through the second week of December.

More information about enrollment is available by calling 1-800-TAX-2000.

"It's a terrific course," says Tom, who is slated to take the test to become an enrolled agent in September. "When it comes to learning about all aspects of taxes there's nothing better."

"We have accountants and financial officers with big corporations who tell us they've never had a more thorough course on taxes," adds Kathy.

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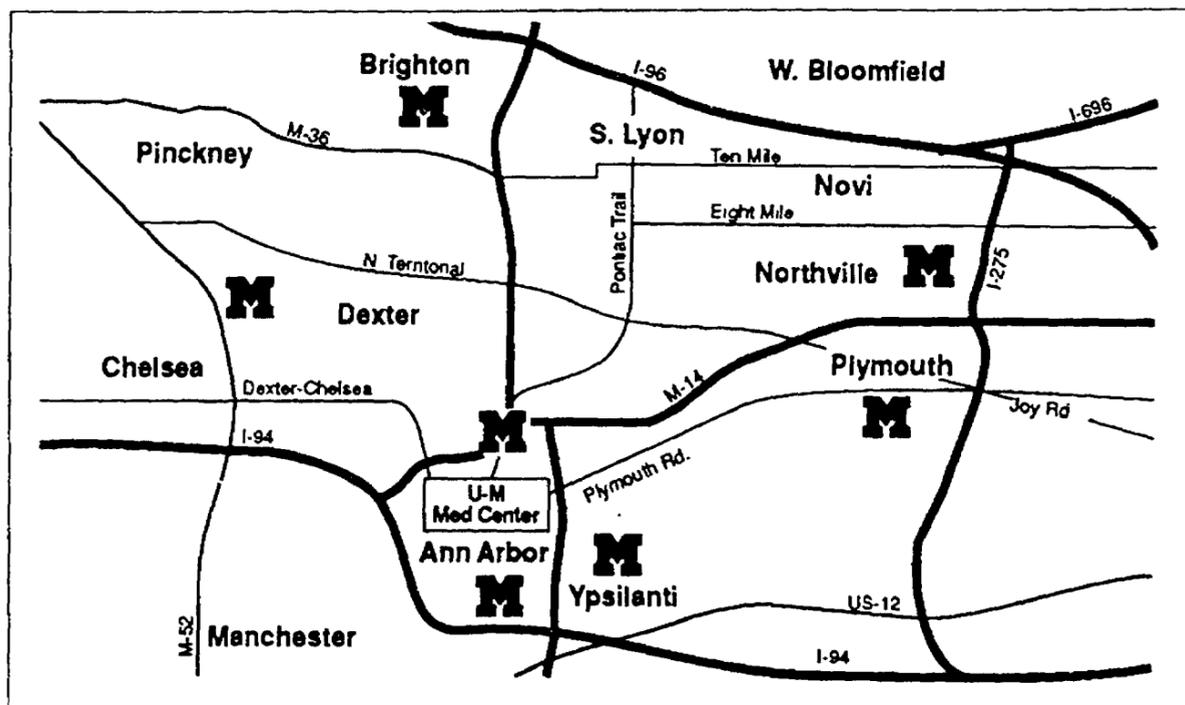
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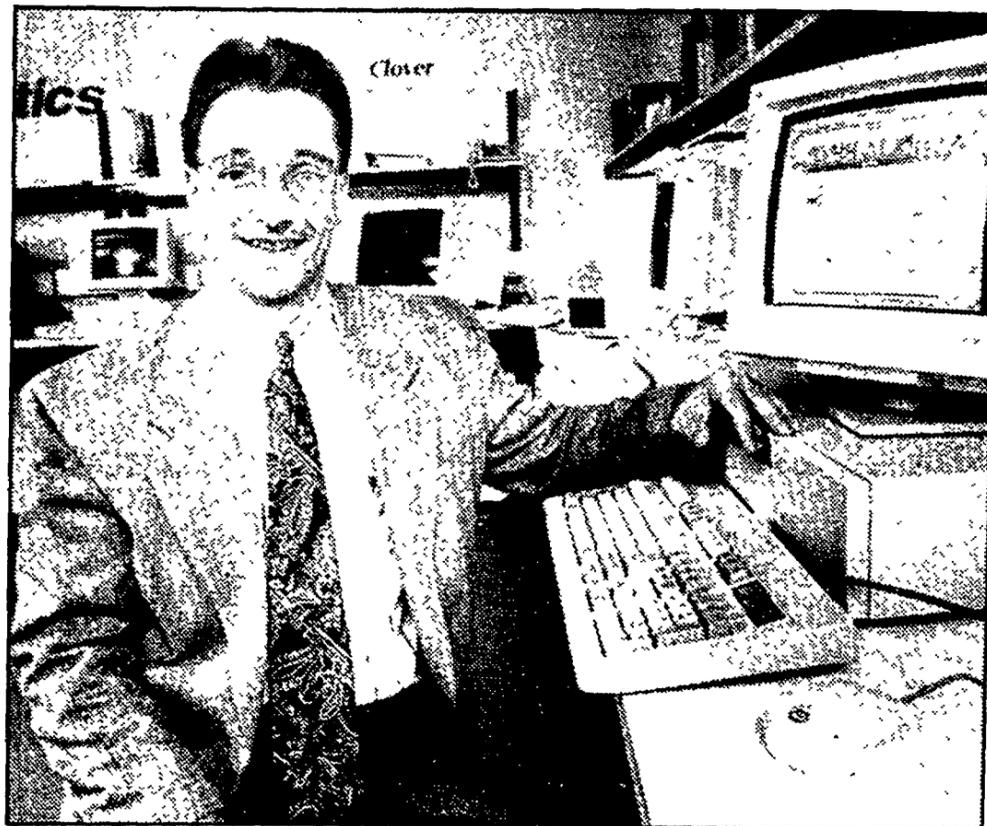
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Leonard A. Kruszewski (left) is executive vice president of Clover Communications in Novi. Working on a computer in the company's extensive training area in the picture below is Kevin Brown, a systems engineer.



Clover Communications

On the cutting edge of modern technology

Just as the technology in the communications business seems to change overnight, so does Clover Communications Inc. at 41290 Vincent Court in Novi.

"We are always finding ourselves on the cutting edge of technology," said executive vice president Leonard A. Kruszewski.

"We are a technology company. We have been able to keep the same customers because we change and grow with them."

Clover Communications provides service in Local Area Network (LAN) systems, products and support. It can provide solutions as large as a campus or metropolitan area backbone system and as small as a work group or departmental office configuration.

It is a communications engineering firm for both data, voice and video applications. The company maintains its own project management and installation staff, as well as technicians and data field engineers.

A lot of the work Clover has done for the "Big Three" (General Motors, Ford, Chrysler) has involved cutting edge technology because they could better afford to experiment with the newest systems than

smaller companies.

And being involved with the newest technology has helped Clover better serve all of its clients.

"What is exciting today is that the technology is working its way down (from the large corporations)," Kruszewski said, noting that schools, hospitals and banks are now utilizing high-tech communications systems in one form or another.

Schools, for instance, have the capability of installing video systems in classrooms that can provide something as detailed as two-way communication with an off-site teacher or something as simple as a map showing the quickest route out of the building during a fire drill.

The video system, when used in conjunction with a computer, provides a vast audio and visual library.

Whereas in the past, schools all had to stock their own libraries the new system would draw information from a common mainframe source.

Merging all of the different technologies involved (data, voice, video) is where Clover excels, Kruszewski said.

"Our interest is to understand it and find applications for our customers," he said. "The more tools you give (custom-

ers), the better off they are."

The auto companies are already using the video technology as an in-house cable system to inform employees about new developments at the plant or provide news on stocks.

Now the same technology is spreading elsewhere.

"This is a very exciting business to be in," Kruszewski said. "Every day there is something new or something changing."

Clover Communications was founded in 1952 by George F. Riley. He is chairman and president of the firm. Riley began the business by repairing and installing televisions and antennae.

Clover then moved into data systems and industrial communications in the 1970s as companies learned they could run automation and robotics through integrated systems.

Today, Clover has three offices across the country (Dayton, Ohio; El Paso, Texas and its headquarters in Novi) and clients across the world.

Through its 41-year reputation for good service, Clover now is doing work in Puerto Rico, Egypt, Mexico and other foreign lands.

"Were not over there marketing ourselves," Kruszewski said, adding that business has come from customer referrals. "They know we won't lead them down the wrong road. What separates us from the competition is that we have so many pleased customers that are not just one-time clients."

One way in which Clover ensures a happy customer is to provide them with the proper training for the equipment they'll be using.

About 4,000 people a year from all fields (schools, government, industry, banking) are trained at Clover, Kruszewski said.

"They have to know how to work" the systems, he said. "Then they aren't naive. The best customer is an educated customer. It's important for them to know what they are getting."

Clover also provides service support for all its customers and has remote diagnostic capabilities which allow technicians to use their laptops to access systems across the world and troubleshoot them.

"We're flexible," Kruszewski said. "We'll mold our organization to meet the customers' needs."

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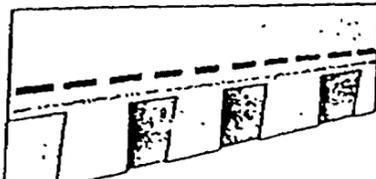
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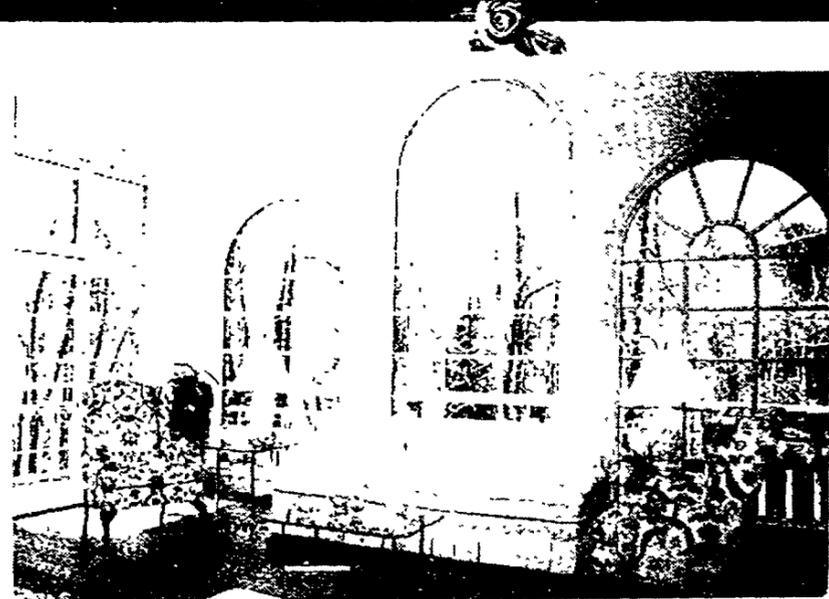
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If the secret to success is believing in your product, Mark and Linda Fowkes have the world on a string.

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Mark Fowkes is the owner of Sunaire Windows Manufacturing Company. His wife Linda is the office manager.

And when you step back into the shop area in the shop at 7936 Boardwalk in Brighton, guess what you find? That's right, the rest of the Fowkes family.

Working the assembly line are their two children: Emily, 16 and a junior at South Lyon High School, and Katie, 13, an eighth grader at South Lyon Middle School.

And for good measure, there's also Nellie, the Fowkes' four-year-old daughter who's too young to help out but provides lots of live entertainment. One of the few employees who is not a family member is Lynne Nelson, who supervises the manufacturing operations.

And the product that is the core of the family owned and operated business? Vinyl replacement windows.

Actually, the Sunaire was started approximately 20 years ago by Mark's father, James, who, by the way, is still around to offer technical assistance and help take care of Nellie.

"Dad started selling other company's

vinyl replacement windows and got really high on the product," said Mark. "He convinced me that we could manufacture a window as good as anybody's and it turns out he was right."

And what makes vinyl replacement windows such a good product?

Mark explains: "Vinyl is almost completely unaffected by the weather. Rain, heat, cold . . . nothing bothers it. Wood will swell up on a hot, muggy day; vinyl doesn't do that."

There are other advantages, too. "It's easy to clean, easy to care for and the color goes all the way through so it never fades," said Mark.

Yet another reason that Fowkes is so excited about the product is that the demand for vinyl replacement windows is virtually unlimited.

"Most of our work is in homes that are 20-100 years old," he said. "We do old homes where there were wood or aluminum frames. Eventually, all the wood and aluminum windows will be replaced with vinyl. There are some wood replacement windows, but about 90 percent are vinyl, and our vinyl windows are as good as you can get."

"Plus, we custom make every window. When you get into an older house, you'll find that the frames, particularly wood frames, have changed a little bit. By custom-sizing all our windows, we make sure that the customer gets a perfect fit."



Photo by PHIL JEROME

The Fowkes family figures it's vinyl replacement windows are about the best around. Standing in front of Mark and Lina Fowkes are their three daughters — Katie, Emily and Nellie.

Corner Pantry

Offering brand-name foods at bulk-rate prices

The long hours that come with tax season can be brutal on an accountant. Throw in a long commute and you are asking for trouble.

Such was the case for Stella Lang not too long ago.

Lang, who worked for Mark Smith in Howell, decided in 1991 she wanted to work closer to home, so along with her husband Christopher she opened her own business — STATS Accounting & Tax Services — at 3588 Hartland Road in Hartland.

Now she is just minutes from home, and the long days are a little more tolerable.

In a roundabout way, that decision helped create the other business Christopher and Stella own at that location, Corner Pantry.

Not needing the big display windows out front for their accounting business, the Langs had plans to rent it out as retail space.

Instead, they decided to open a second business for themselves.

Corner Pantry specializes in bulk food, baked goods and spices. The store offers brand-name merchandise at bulk food prices which has pleased customers from near and far, Stella said.

"People have come in from Flint, Fenton, Pontiac and Ann Arbor," she said, adding that she stocks a lot more than just candy. "We're not a grocery store, but

we'll give you savings over grocery store items."

Besides candy, the Corner Pantry carries flowers, pasta and spices.

The business, which opened in November of 1991, has been responsive to customers needs. If something is requested, Stella will go out and get it for her store.

That's how the baked goods and "famous" troll dolls came about, she said. She even offers low-fat muffins for those who are watching their weight.

"We designed it for what Hartland wanted," she said. "It's been great. I can't complain."

She especially enjoys the repeat business and knowing each customer personally. The country atmosphere and friendly faces make it all worthwhile, she said.

The 100-year-old building in which the two businesses are housed has an interesting history in itself, Stella said. For a long time it was a bank, and some long time residents still refer to it as the old bank building. It also at one time was a bakery.

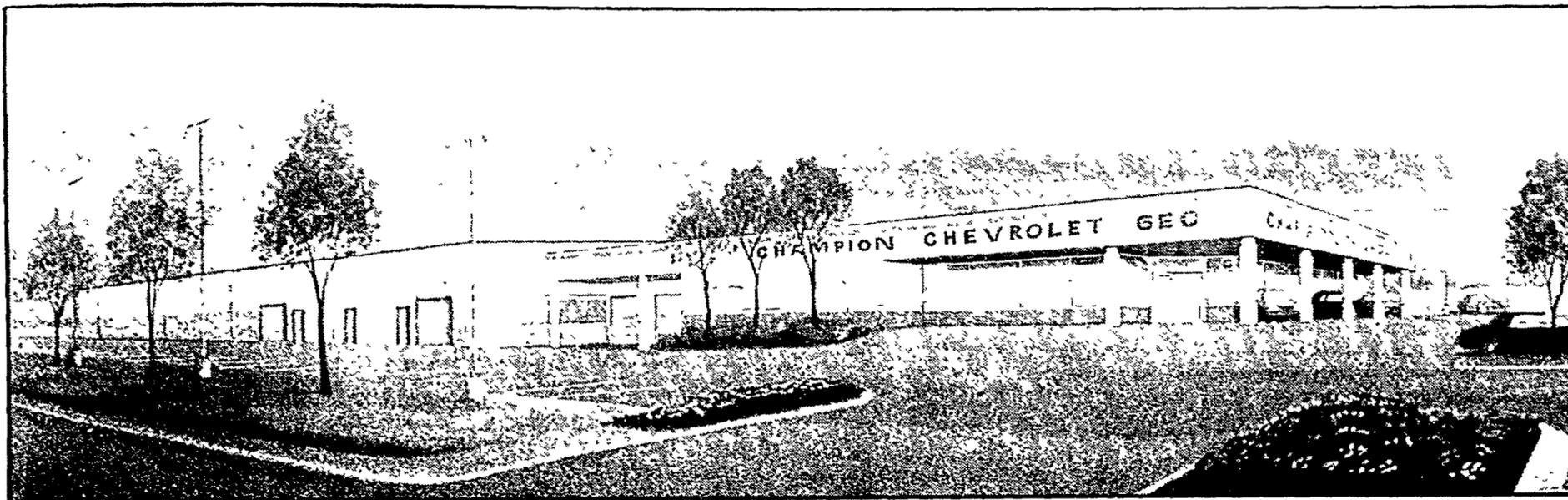
The accounting business run by the Langs services small businesses and corporations.

Christopher, who began working at STATS full time in 1992, excels in managerial consulting. Many times, he will be called upon to help companies who are restructuring.



Craig Lang and Stella Lang, his mother, show off some novelty items while standing in front of the 'candy bar' at Corner Pantry.

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Northville area families have had the benefit of assistance from the Casterline family in time of trouble for three generations.

Ray Casterline established Casterline Funeral Home at 122 W. Dunlap in Northville in 1937. He was followed by his son, Fred, who retired in 1980. Ray, II, "always helped out" at the funeral home and has been a licensed funeral director for 21 years.

It's a sensitive business, Ray says, "where you become a good judge of people and of what approach to funeral arrangements will suit them."

Pre-planning is an option that eases the burden for many people. Ray acquired his life insurance license in order to offer a pre-planning strategy called the **Forethought Plan**.

It works this way: a person chooses the services he wants for his own funeral arrangements and prices them at today's costs. He purchases a life insurance policy for that amount. The policy guarantees that the chosen arrangements will be paid for regardless of their price at the time of death.

"It's reassuring emotionally and financially for people to know that everything is taken care of," Ray says, "in many cases long term health care costs have depleted a persons savings to the point where state assistance is required. The **Forethought** program is set up in such a way to be protected and will not effect the amount of assistance the state provides."

Funeral arrangements are basically the same today as they have always been--visitation and service often followed by cemetery burial--but regulations concerning pricing have improved customer knowledge.

"People are much more aware of the variety of services provided by a funeral director now," Ray says. "But many people didn't want to know exactly what those services were and choose among them. It's a difficult time to force decisions on people."

There's been a change for the better in the public's attitude toward funeral directors and their business over the last few years, Ray says.

"The profession has opened up more, too, and as a result, we have quite a few young people, especially from churches, coming through the home on tours. It helps to remove the mystique associated with the profession. We answer questions and help change some of the very strange impressions young people have."

Casterline Funeral Home has a staff of five and like Ray, they are on call 24 hours a day, seven days a week, 365 days a year.

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Investing in small businesses — family-style

For Ray Davis, the benefits of self employment far outweigh the numerous risks involved.

But starting your own business is easier said than done as evidenced by the extremely high failure rate. Also, Davis said it's hard to come up with the necessary funding while providing for a young family.

But after spending 34 years working for a large corporation, Davis finally had the capital to start a business.

Since 1980 he has been investing his savings in businesses managed and operated by his children. The benefits of such an arrangement include greater job security for his children and eventual retirement income for himself and his wife Theresa, he said.

"This is something that I always wanted to do but couldn't handle financially," Davis said. "It doesn't come easily. It's a long hard pull. You don't become rich instantly. Most small businesses fail because of the lack of capital. Most people think that you can open a business and start living off it."

The first business he invested in was an Amoco dealership in Novi with his son, Ray Jr., in 1980.

With father providing the financial backing and son doing everything else, Davis acquired the old Amoco station at the corner of Grand River and Novi roads.

Last year, Davis Amoco relocated to its current location at the corner of Twelve Mile and Novi roads. The modern station has a car wash and self-serve store on the premises, and will celebrate its first anniversary in September.

Over the past 13 years the gas station not only created jobs for both his son and oldest daughter but also was a source of part-time jobs for another daughter, three of Davis' four son-in-laws and his oldest grandson.

"My son has run the business from day one," said Davis, who acts like a silent partner in the operation. "He does the hiring and firing and he is the registered dealer."

Six years after launching the gas station, Davis decided to help his next to youngest daughter, Brenda, open Executive Printing Services at 39233 Grand River in the Pepper Square Plaza in Farmington Hills.

While researching various business opportunities he looked into the possibility of owning a quick print franchise, but decided against that and became an independent dealer instead.

"I found out that we'd be better off in this type of business if we were independent," Davis said. "Our rate of growth has been above average (over the past six years)."

The secret to the company's success has been its service to the customer and its ability to keep up with the latest equipment, Davis said.

"There are a lot of good quick printers out there," he said. "You have to earn the trust of customers. If you make them look good, they'll stick with you. If they're a success, you're a success."

Executive Printing Services can handle needs from design, typesetting, writing, layout and production. It also does business cards, letterhead, forms, labels, brochures or advertising flyers.



Members of the entrepreneurial Davis family are Raymond A. Davis, CEO; Raymond A. Davis, Jr., Amoco dealer; Cindy Davis, his wife; children Raymond A. Davis, III; Jonathan Davis and Tyler Davis; Sue Zoum-

baris; Brenda Rich, general manager of Executive Printing Services; and Theresa Davis, Raymond A. Davis's wife.

chures or advertising flyers.

Davis' daughter, Brenda Rich, has seven years of experience and has been the store's manager since day one. His wife Theresa has been the company's top public relations representative since its inception. She won the 1990 Ambassador of the Year award from the Farmington/Farmington Hills Chamber of Commerce.

Davis, who worked for 34 years for General Motors in Chevrolet's financial department, also believes in a strong commitment to the community. The past president of the Novi Chamber of Commerce and member of the Farmington Hills chamber is supportive of both organizations.

"They have to be the spokesman of the

small businessman," he said.

With both the gas station and quick print operation well on their way to success, Davis looks forward to the day when his nine grandchildren can join the family in business if they so choose, he said.

With a variety of jobs available at both company's "everybody can find something that they like," Davis said.

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Photo by HAL GOULD

Sales Director Randy Taggant, General Manager Bob Elliott and Controller Dan Romback guide the fortunes of KSI, Inc.

Kitchen Suppliers, Inc.

High quality, customer-oriented standards

Don Fisher and Don Ziegler, owners of Kitchen Suppliers Inc. at 9325 Maltby Road in Brighton, take great pride in their work and their customers.

"A high percentage of our business is repeat," Fisher said. "We'll do a kitchen for someone, and they'll come back. Ten years later, they will send their kids to us."

The high-quality, customer-oriented standard Fisher and Ziegler have created at KSI has filtered down through the entire organization.

"Our management team is a five-star team," Fisher said. "We take pride in our people."

Ziegler added: "We strongly value our employees. They take pride in their jobs and the company."

To that end, employees take it upon themselves to get the job done and there isn't a "that's not my job," attitude, Fisher said.

Fisher and Ziegler, who worked for another kitchen cabinet distributor for 12 years in the metropolitan Detroit area, have been in business together since 1971.

Originally a wholesale distributor for builders, KSI didn't get into retail sales until the early '80s.

Today, KSI is the largest supplier of kitchen and vanity cabinets in Michigan and the third largest Merillat distributor in the nation.

"We do a lot of custom work — choice of colors, woods and door styles," Ziegler said. "We feel as though we could meet any requirements."

Two full-time service men are available to help any builder with technical problems and advise on installation of units. KSI also supplies builders with door samples and sales assistance in preparing



Photo by HAL GOULD

KSI owners Don Fisher and Don Ziegler proudly display a sales performance award from Merillat America.

their layouts.

For the retail customer, the KSI Kitchen and Bath Showroom is constantly updated with the latest designs. KSI also has the latest in computer design, meaning an associate can work up a full-color model of what a kitchen or bath design would look like and then print it out for the customer to visualize.

KSI's sales people are trained in design and technique through the National Kitchen and Bath Association.

KSI, which has six stores in southeastern Michigan including its newest in Southgate, is a distributor for the full-line of KitchenAid appliances.

Other KSI locations are in Ann Arbor, Livonia, Waterford and Mt. Clemens.

In addition to the Merillat line, KSI also carries Fieldstone, StarMark and Amera cabinets.

Since 1971 KSI has installed cabinets in more than 100,000 homes and has a fleet of nine delivery trucks. More than anything else, though, the company is committed to the customer.

"There are a lot of people selling cabinets," Fisher said. "Service is the name of the game. The customer comes first, and we take care of the customer."

For the past year, KSI also has helped out the customer with Saturday morning sales for overstocked and damaged items. The weekly sale has proven popular for those people who are looking for items for their basement, a summer cottage or the garage.

Right now, KSI's Brighton office is undergoing an expansion which will double the size of the office space.

While business is going well for KSI now, the owners aren't standing pat.

"We're happy (with business), but not content," Fisher said.

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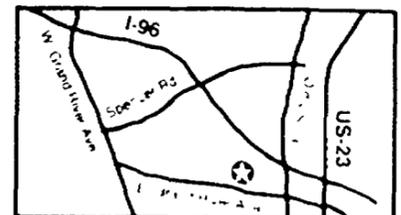
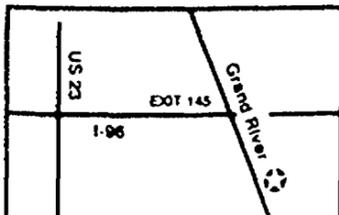
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Photo by PHIL JEROME

John Wroblewski surveys the extensive yard of supplies at Lee Wholesale Supply, Inc. in New Hudson

Lee Wholesale

A rich legacy of service

You don't have to spend much time in Lee Wholesale Supply, Inc., before realizing that Gale Lee Whitford is something of a legend.

Whitford doesn't own the business at 55965 Grand River in New Hudson any more. He started it in September 1973 and sold it to John Wroblewski and Reginald Carbeth upon his retirement in 1988.

But it's clear that his legacy remains strong.

Lee Wholesale Supply specializes in building materials: roofing, siding, gutters, windows, doors, shutters — anything needed for the construction, renovation or remodeling of a home.

"Our business is split about 60/40 between contractors and individual homeowners," says Gary Marken, the resident expert in windows and doors. "One of the trends in recent years is that more and more homeowners are doing a lot of their own work.

"A lot of people are even building their own homes, and they come in here to get their building supplies. Saturday is known as 'Homeowners Day' around here."

Marken and his wife, Paula, who is office manager/bookkeeper are typical of the staff at Lee's Wholesale Supply — young, energetic, cheerful, enthusiastic about the business.

"We have excellent people," affirms

Wroblewski, who fits the same young, enthusiastic mode as his employees. "Because we do a lot of work with contractors, it's necessary for our people to get here as early as 4:30 in the morning some days and to work late at night.

The positive attitude, says Wroblewski, goes back to Whitford.

"He was the first to do roof-top delivery of shingles," says Wroblewski. "Now everybody does it.

"He was the first to stock a large variety of premium shingles. Prior to that, everybody stocked block and white and maybe a couple of other colors.

"Customer service was always Gale's main objective," he continues. "Take roof-top delivery for example; by serving the customer better, the customer always came back."

Another aspect of the Whitford legacy that continues strong under Wroblewski and Carbeth, who recently opened a new store in Mt. Clemens, is community involvement.

"We spend a lot of money every year supporting athletic teams and other good causes," reports Paula Marken. "We always try to be a part of the community. We're in a position where we can help, and we want to help as long as we're in that position. When you support the community, the community supports you." Whitford's legacy continues.

ERA Layson Realtors

Success by teamwork

"Team" means a lot to Kathleen Layson, owner of ERA Layson Realtors, Inc., at 346 N. Lafayette in South Lyon. The office is located in an historic building, a former church, that's more than 120 years old.

"That's the key," she said. "We have a great team here. We have specialists in just about every aspect of the business.

"We have Jerry Whiting and Marilyn Downey in condominiums, Gail Cece and Kathie Crowley in horse farms, Janice Dobbie is our paralegal and a licensed Realtor, now going to law school.

"And our receptionist-secretaries — Janalee Cooper and Pat Liss. You never have to ask them to do anything; they always get things done and more.

"And all these people just came on my doorstep," she continued. "I'm very lucky. They just came here and they're all great."

The "team" concept apparently works well because ERA Layson is one of the most successful real estate offices around, piling up award after award in the field of real estate sales.

A major reason for the success is, of course, Layson herself. She began her real estate career developing property with her husband. She earned her Realtors' license in 1974 and then worked with another company for three years before earning her broker's license. She got

her builders license in the '80s.

"We started as developers, buying property and splitting it up into lots," she reported.

She's still very much in the property development business through another of her companies, Layson Homes and Development. The firm completed a single-family development in Fowlerville in 1991 and today is hard at work on another single-family project (19 parcels of 5- and 10-acre lots) in Whitmore Lake.

But Layson prefers to deflect talk of her own accomplishments and point instead to the accomplishments of her team.

"We do a lot of work with condos and commercial development and sales," she said. "Those are definitely specialty areas for this office."

Yet another specialty of ERA Layson is its work with horse farms — a very unique field requiring very specialized skills.

It's a whole different field, said Layson. "You're working with different kinds of people with very different needs.

"But we're developing a reputation across the state for specializing in horse farms," she continued. "We have people calling from Traverse City wanting to list million-dollar properties.

"We like to break new ground here," she added. "We're always stretching out to do new things."



Photo by PHIL JEROME

Owner Kathleen Layson and office manager Jerry Whiting credit teamwork for the success of their real estate company.

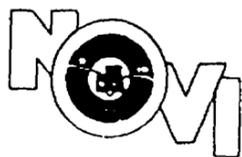
We're Growing With Novi!

The Novi Chamber of Commerce first organized as a Board of Commerce in 1955, was reorganized and incorporated as a Chamber of Commerce in 1967 with 35 members. The current membership of 315 is an increase of over 200 in just the last 6 years.

The Chamber of Commerce is a business organization. Its mission is to preserve, protect, promote and help businesses in the city of Novi, as well as sponsor activities that will enhance the overall quality of life in Novi.

The Chamber has pioneered many community events in its history. Among these are: Michigan 50's Festival, Business Mixers, Taste of Novi, Novi Expo Center, and the Convention and Visitors Bureau.

We are proud to play an active role in the business activity of Novi.



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Photo by HAL GOULD

Reliable Real Estate Owner Ginger Barrons looks forward to a bright future.

Reliable Real Estate

Caring in a family way

When Ginger Barrons opened Reliable Real Estate Inc. a little over a year ago, she didn't have to wait long for customers to start rolling in.

In fact, the customers started visiting before the paint was even dry on the walls of her storefront office in the Pheasant Run Plaza at 39809 Grand River in Novi.

So while she finished up the painting with her husband Lee, she also was showing customers homes. Of course, with the office in a bit of disarray she had to improvise — using the pay phone just outside her door because hers wasn't hooked up yet.

Although it was a bit unorthodox, she enjoyed quite a bit of success. Barrons had \$3 million in sales during a three-month period.

"We decided we needed to get this office open," Barrons said of those first hectic months on the job. "It's been a real slow building process. We are now beginning to look for people to work for us."

For the first six months of its existence Barrons was the lone employee, using an answering machine and pager to cover the office while she was out on the road.

Since that time, she has added five people to her staff, and while there is still room for more real estate agents, Barrons also is guarding against overkill, she said.

"We want to stay small, under 20 agents," she said. "We want to care in a

family way. The name says it all. We want to be a reliable company."

Reliable Real Estate Inc. is an independent real estate company but belongs to a membership company called Homeowners Marketing Services.

The membership company provides Barrons with all the support of a franchise operation but without the high cost, she said.

Homeowners Marketing Services also has the nation's largest relocation program (REFNET), provides advertising and public relations support and sends out newsletters to agents.

"We're a full service company," Barrons said. "We can offer everything the big companies can."

Barrons, who is a licensed broker, has eight years of experience in real estate field. She had simple reasons for wanting her own business.

"I wanted to control my own destiny," she said. "I needed a place to work where I could be closer to my family."

She found that place in Novi and couldn't be happier with the way things have gone since opening day.

"Everybody has been really excited to work with a new business," she said. "I've met the nicest people (in the stores next to hers in the shopping center). I like the family atmosphere."

Independence Village of Brighton

Offering independent living to senior citizens

Independence Village of Brighton offers senior citizens all the advantages of living independently yet provides the security and companionship they might not have if they were living alone.

The retirement community at 833 E. Grand River in Brighton gives seniors the opportunity to enjoy the city's small-town charm, the closeness of friends and the conversations of neighbors, said marketing director Nina Keen.

The first phase of the community opened in August of 1988 and had 60 units, primarily for those seniors who wanted to live independently yet receive limited care services such as bi-weekly maid service and one prepared meal a day.

An additional 30 units were added in March of 1989. By October of that year, all 90 units were occupied.

Independence Village, which has a waiting list, then added 39 more units in a second phase which offered more complete care such as three meals a day, assistance with dressing, bathing and medication reminders.

With the additional 39 units, Independence Village now was able to serve its clients better since they could move from the first phase to the second phase as they got older and needed more attention.

Keen has found that overcoming the stigmas associated with senior-citizen



Nina Keen finds her work with seniors stimulating and rewarding.

complexes is the hardest part of her job. Once people find out how many different options and services Independence Village has to offer, they usually like it.

"It's a new concept in Michigan," Keen said. "(Business) has improved tremendously in the past five years. People are getting more educated about the services offered. The more they know, the more they like."

In an effort to better educate the public about the many services Independence Village has to offer it conducts video presentations at various locations from time

to time.

The next presentations in the area are Oct. 6 at the Park Inn in Howell and Oct. 8 at the Windom Hotel in Novi (presentations begin at 10:30 a.m. and 1:30 p.m. at both locations).

"We're attracting younger seniors," Keen said, noting that there are residents as young as 59 to as old as 97.

"It's an interesting and very rewarding business to be in. These people have a lot to offer. Together they have the ability to do a lot of things."

Independence Village now has a full-

time activities director, and a variety of recreational activities are planned throughout the year from square dances and picnics to trips.

And it's the friendships that make the difference at Independence Village. Keen said she used to think that nutrition was the most important aspect of the services the retirement village offered, but she was wrong.

Dinner time is much anticipated at the village because it provides the perfect forum to talk over the day's events with friends and neighbors. Keen said.

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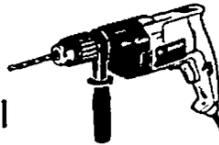


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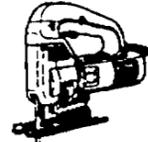


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Kitchen Tune-Up

Taking old kitchens and making them look new

Instead of replacing expensive kitchen cabinets, more and more people are opting for the services offered by Kitchen Tune-Up.

The franchise company is one of the nation's fastest growing, and each firm is locally owned and operated by trained and certified "Wood Care Specialists."

Figuring two heads are better than one, two friends combined their expertise in woodworking and opened up separate businesses to serve southwestern Oakland County and Livingston County.

Gary Kurylo owns a Kitchen Tune-Up franchise in Northville, while Bob Wozniak owns one in Hartland. Wozniak also owns WoodCo., a custom cabinetry and renovations company, which works hand in hand with Kitchen Tune-Up.

The service Kitchen Tune-Up provides is a nine-step process that restores wood surfaces without sanding, stripping or varnishing. This process is thousands of dollars cheaper than replacing or refinishing.

"There is a real demand for this service," Wozniak said. "We can go into somebody's kitchen and make it look new. We can add custom-made features at about a quarter of the cost of replacement."

Besides cabinets, the restoration process also works for anything made of wood. Such items as dressers, book-



Photo by HAL GOULD

Gary Kurylo (left) owns the Kitchen Tune-up franchise in Northville; Bob Wozniak owns Kitchen Tune-up's Hartland franchise.

cases, vanities, window casings, paneling and interior doors can be restored and protected.

Wozniak opened his Kitchen Tune-Up

franchise a little over a year ago. It was a natural move for him since he enjoyed working with wood.

"I turned my hobby into my business,"

he said.

Kurylo, who spent 20-some years working in the corporate world, opened his Kitchen Tune-Up franchise after looking at several other business opportunities. He had some experience in the field, having gutted the kitchen in a 100-year-old house he owned about 10 years ago.

Both Kurylo and Wozniak say their ability to create customized cabinets sets them apart from the competition. They also pay great attention to quality.

"We do a lot of repair work," Wozniak said. "We make sure that everything is solid and sound (before they finish a job). That sets us apart from other people who do this job."

Another plus to the Kitchen Tune-Up service is that there is minimal disruption.

"We can customize their kitchen without putting them through an entire gutting," Kurylo said.

Kitchen Tune-Up also offers a beautiful line of replacement doors through its Kitchen Fronts division for customers who want to completely change the way their kitchen looks.

"Our business is really exploding," Wozniak said.

Both Kurylo's franchise in Northville (800-647-5887) and Wozniak's in Hartland (800-523-9797) have 800 numbers.

Beaversmith Tool Company

Everything for the woodworker and contractor



Larry Smith and Steve Bevers display only a few of the tools available at Beaversmith Tool

Owners Steve Bevers and Larry Smith have plenty of plans in store for their relatively new business, the Beaversmith Tool Company at 7199 W. Grand River in Brighton.

Business has gone "very well" since the store opened in February, Smith said. But that doesn't mean they are going to stand pat.

"We're enjoying the activity," Smith said. "It's enjoyable to hear some of the projects (customers) are working on."

A Saturday morning woodworking seminar is planned for the fall, and the owners hope it will prove beneficial to both the customer and themselves.

"It'll be an informal gathering," Smith said. "On any given Saturday there will be something going on. We can always learn from our customers as they do from us."

Bevers and Smith have 22 years of experience in the power tools and accessory industry.

Bevers, of Brighton, was a manufacturers representative with the Power Tools Division of Robert Bosch, Inc. for seven years, including six in Southeastern Michigan.

Smith, of Pinckney, was manager for Electric Tool & Equipment in Ann Arbor, one of the area's largest such outlets, for 10 years.

Beaversmith Tool offers the following quality tool lines: Delta, Bosch, Porter Cable, Milwaukee, Senco, Bostich, Ryobi and Emglo. It also offers a wide variety of

sanding belts, router bits, sawblades and drilling equipment (including concrete bits).

Besides offering the woodworking seminars, Beaversmith Tool will sell videos and books, host product demonstrations and expand its lines of wood in an effort to better serve the do-it-yourself market.

"Our goal is to have everything for the woodworker and contractor alike," said Bevers, adding that Beaversmith Tool services a wide area from Lansing and Ann Arbor to Flint.

Both Bevers and Smith see the do-it-yourselfers and woodworkers as the growth area in their industry and are doing everything possible to cater to that group.

"More and more home shops are expanding," Smith said. "Homeowners are buying quality tools because of their value. That's the direction the market is going. Power tools make excellent gifts."

The practicality of tools, it won't be shunned to the top shelf of the hall closet never to be seen again, is what's making them such hot gift ideas, Smith said.

"If the tool is bought it goes to use around the house," he said.

Beaversmith Tool also offers the most complete showroom in the surrounding area, Bevers said, adding that expansion will take place in the near future.

In addition to selling tools, the company also repairs them and in a timely fashion as well.

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Management Development & Training Programs

The challenges of today's business environment creates the need to expand your educational horizons. To stay current in this rapidly changing world of technology, the AACE — Adult Accelerated Career Education — program offered by Detroit College of Business has designed courses to meet your needs and expectations.

The knowledge you will gain encompasses the basic fundamentals of education and skill-building, coupled with hands-on examples that are relevant to today's business world. These courses will increase your skills and knowledge through clear and focused instruction geared to improve your productivity and morale.

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- ◆ Developing Managerial Skills
- ◆ Dealing with the Glass Ceiling
- ◆ Business Presentation Techniques
- ◆ Improving Human Relations
- ◆ Effective Business Writing
- ◆ Enhancing Organizational Skills

The accelerated courses are taught in a five-week format. Each session meets one day a week for four hours — providing you with the flexibility and convenience you need to fit your individual lifestyle.

The Fall 1993 programs begin September 27. We are conducting a series of Information Sessions, beginning August 25, to explain the AACE program and how it can benefit you. We recognize the demand on your personal time often precludes you from attending classes of interest to you. Therefore, we're coming to you!

Our Information Sessions and AACE program will be conducted at the Wixom Community Center, easily accessible from I-96 near Beck Road and Pontiac Trail.

For more information about our program, contact James J. Krolik, Ph.D., Executive Director, at 1-800-276-2223, or complete and mail the coupon below.



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Mail to: AACE, Village Plaza, Plaza 20, 23400 Michigan Ave., Dearborn, MI 48124

Champion Chevrolet-Geo

It's 'customer-friendly'

The new building Champion Chevrolet Geo will call home this fall at the intersection of I-96 and Grand River in Howell is the culmination of four years of success under current owner Len Nadolski.

Ever since Nadolski took control of the dealership, currently located at 603 W. Grand River in Brighton, sales have increased dramatically (about 30 percent a year). Now, Champion is ready for an ultra-modern new home just off I-96, exit 141.

A grand opening is planned for late October.

The new location will be more than double the size of the current building, blossoming from 17,000 square feet to a roomy 37,000 square feet, and the inventory of new and used cars and trucks will grow from about 300 to 700.

But that's not all. Nadolski is quick to point out that the new location will have many customer-friendly amenities, many modeled after the successful Saturn dealerships.

For instance, salesmen now will have the ability to deliver a new car to the customer directly from the showroom floor, where they can explain all the features the model offers without keeping the customer out in nasty weather.

The service department is being upgraded with better diagnostic equipment and with the ability to do quick oil changes. These improvements will make

the service department more responsive and competitive in today's market.

"People used to think, 'It's going to take me forever to get a little job done (at the dealership).' That's not the case anymore. Give us an opportunity," Nadolski said.

The futuristic "2010" bump and paint shop, featuring a half-million dollars worth of equipment, will have a state-of-the-art paint booth which will produce a factory-fresh look to your car, Nadolski said.

The parts department will double in size, and a boutique shop will be set up in the service write-up area where customers can buy Corvette jackets, waxes and other items for their cars.

Other new features include special financing for used cars, used car specials and an auto wash to return cars clean after service, he said.

Nadolski, who began in the auto industry as a mechanic and then switched over to sales and worked his way up the ladder to ownership, remains "very active" at his dealership and in touch with the customer.

He credits his veteran staff, which average about seven years of experience, with a big part of the dealership's success over the years.

"The people make the difference," he said. "We have customer-focused people who can handle all of your needs."



Photo by SCOTT PIPER

Champion Chevrolet Len Nadolski is keeping track of construction progress at his new dealership in Howell



Ian Schonscheck and Vice president Dick Hartigan review plans for a structure they are building for Behler-Young Co. of Grand Rapids in Green Oak Township

Schonscheck, Inc.

'Growth with quality'

When he was a youngster, Ian Schonscheck already knew he wanted to be a builder. He used new homes as his playground.

During his teen years he enjoyed drafting and construction work.

From there he learned the trade by working for two different builders before setting out on his own.

Schonscheck created his own company in 1985 with just two employees — himself and his wife Lori. Today, the company has grown to about 30 employees.

Schonscheck Inc. is a full service design/build general contractor that manages projects from start to finish, from site selection studies and engineering to final construction.

Schonscheck, who earned a bachelor's degree in construction engineering from Lawrence Institute of Technology and is a licensed professional engineer, has 21 years of experience in management, sales and the engineering of design/build, industrial and commercial projects.

Schonscheck has won numerous industry awards in volume, sales and design for quality work. Ian was a 1991 finalist for the Entrepreneur of the Year award sponsored by Ernst & Young, Inc. Magazine and Merrill Lynch.

The award is given to entrepreneurs in 41 major markets who have demonstrated excellence and extraordinary success in innovation, financial performance

and personal commitment to their businesses and communities.

Schonscheck's biggest project to date is the \$6.5 million Pure-Pak Inc. headquarters in New Hudson. But while his company is growing by leaps and bounds every year, Schonscheck points out that personal service will never go out of style.

"Our goal is to promote growth but we emphasize the quality," said Ian, adding that the company now has a Total Quality Management program in place to help it achieve its goals. "The customer comes first."

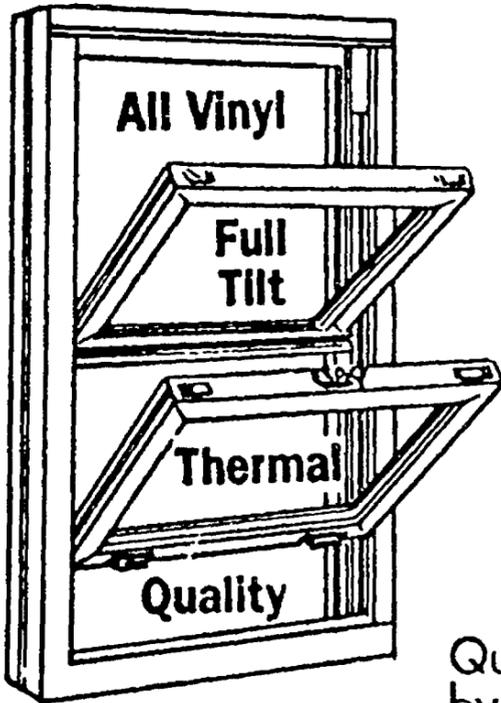
A majority of Schonscheck's work is repeat business from customer referrals.

We strive really hard to have a happy customer," said Lori, marketing director for the firm. "We'll work until the customer is happy."

One of the current projects Schonscheck Inc. is working on includes a 136,000 square foot expansion of the Gibraltar Trade Center in Taylor with 22 acres of paved parking for 4,000 cars.

In Livingston County, the company is building a 84,000 square foot building for Behler-Young, a heating and cooling distributor out of Grand Rapids, and adding a 17,000 square foot expansion onto a building they originally built for Excelda Manufacturing in 1989.

Schonscheck Incorporated is located at 30503 Beck Road in Wixom between I-96 and Pontiac Trail.



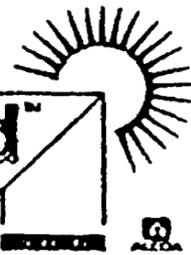
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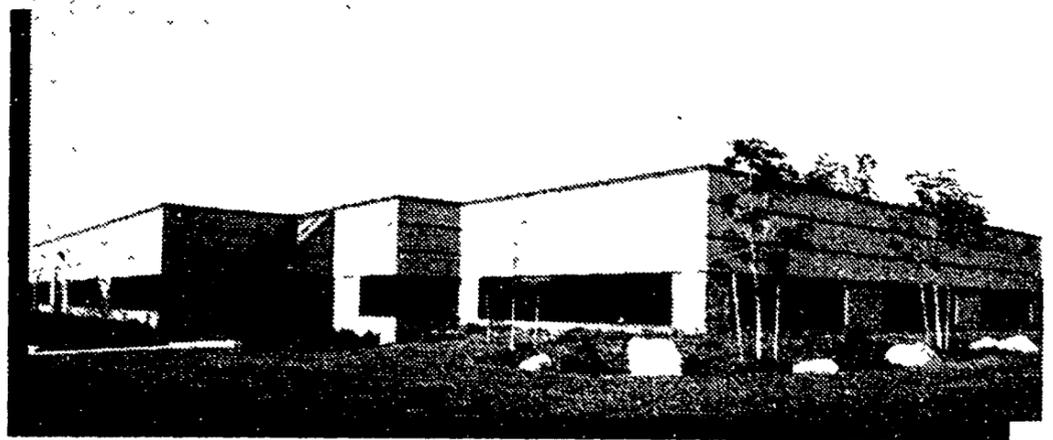
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Workshops offer professional development

The Adult Accelerated Career Education (AACE) Program of Detroit College of Business will offer a series of five week workshops beginning the week of Sept. 27 at the Wixom Community Center.

The workshops are designed to be both skill-building and education-oriented so that the content of each class has some direct applicability to the work environment.

Detroit College of Business has been at its present location in Dearborn, Michigan, for over 30 years, offering a variety of academic majors with an emphasis in business-related disciplines.

The college is accredited by the North Central Association of Colleges and Schools.

The "Professional Development in Business" Program is based on the learning principles for working adult students. The workshops are focused to:

- Encourage active learning respecting different talents and different ways of learning
- Encourage workshop participants to learn from one another respecting the value of learning coming from one's own work and life experiences.
- Integrate theory and abstract concepts into practical and concrete applications
- Provide flexibility in scheduling courses to meet personal and professional demands.

The workshops are conducted in a five-week format in which each workshop meets one day a week for four hours.

The class format is extremely interactive and participative. Generally, participants will engage in discussion, problem solving activities, case studies, and other related learning activities.

The emphasis is on meeting the practical needs of business.

The faculty for all of the "Professional Development in Business Program" workshops are selected from an intensive faculty assessment program. They are required to pass a number of different exercises, each designed to measure their ability to facilitate adult learners in a classroom environment.

Each facilitator has an MBA or appropriate Master's degree and brings to the classroom a rich background in business.

The knowledge you will gain encompasses the basic fundamentals of education and skill-building, coupled with hands-on examples that are relevant to today's business world. These workshops will increase your skills and knowledge through clear and focused instruction geared to improve your productivity and morale.

The "Professional Development in Business" Program is available to college degree holders and non-degree working adults who desire to broaden their business skills.

The Fall 1993 program begins Sept. 27. We invite you to attend an Information Session on one of the following dates to learn how the Professional Development in Business Program can benefit you.

- Wednesday, Aug. 25, 7 p.m.
- Thursday, Aug. 26, 7:30 p.m.
- Monday, Aug. 30, 6 p.m.
- Wednesday, Sept. 1, 7 p.m.
- Wednesday, Sept. 8, 7:30 p.m.
- Thursday, Sept. 9, 7:30 p.m.
- Monday, Sept. 13, 6 p.m.
- Tuesday, Sept. 14, 7:30 p.m.
- Thursday, Sept. 16, 8 p.m.

Our Information Sessions and workshops will be conducted at the Wixom Community Center at 49045 Pontiac Trail, Wixom.

PROFESSIONAL DEVELOPMENT IN BUSINESS PROGRAM WORKSHOP SCHEDULE

Meeting time for all classes: 6 p.m. to 10 p.m.

FALL 1

COURSE	DAY	DATES
Report Writing	Wednesday	Sept. 29, Oct. 6, 13, 20, 27
Techniques of Supervision	Wednesday	Sept. 29, Oct. 6, 13, 20, 27
Human Relations in Organ.	Thursday	Sept. 30, Oct. 7, 14, 21, 28

FALL 2

COURSE	DAY	DATES
Human Resources Techniques	Tuesday	Nov. 9, 16, 23, 30, Dec. 7
Women in Organizations	Tuesday	Nov. 9, 16, 23, 30, Dec. 7
Business Presentations	Wednesday	Nov. 10, 17, 24, Dec. 1, 8

WINTER 1

COURSE	DAY	DATES
Organizational Behavior	Monday	Jan. 10, 17, 24, 31, Feb. 7
Techniques of Selling	Monday	Jan. 10, 17, 24, 31, Feb. 7
Principles of Management	Tuesday	Jan. 11, 18, 25, Feb. 1, 8

WINTER 2

COURSE	DAY	DATES
Women in Organizations	Tuesday	Feb. 22, March 1, 8, 15, 22
Report Writing	Wednesday	Feb. 23, March 2, 9, 16, 23
Human Relations	Wednesday	Feb. 23, March 2, 9, 16, 23

SPRING 1

COURSE	DAY	DATES
Techniques of Supervision	Wednesday	April 6, 13, 20, 27, May 4
Business Presentations	Wednesday	April 6, 13, 20, 27, May 4
Human Resources Techniques	Thursday	April 7, 14, 21, 28, May 5

For more information Contact James J. Krolik, Ph.D., Executive Director, 1-800-276-2223 (AACE).



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Huron Valley Area Chamber of Commerce

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Photo by HAL GOULD

President Jerry Waldecker and Vice president Tom Waldecker have added a new location in Fowlerville

Waldecker Pontiac-Buick

Success based on results, not promises

Over the past 13 years, Waldecker Pontiac-Buick, at 7885 W. Grand River in Brighton, has accomplished much more than just selling a lot of new and used cars.

The dealership also can take pride in its involvement in the community from festivals and fairs to civic- and school-related events.

Waldecker is firmly entrenched in the community and as a result is more in tune with its wants and needs.

"We know our customers because we are part of the community," said marketing manager Teri Best, who handles customer service and public relations duties for the dealership. "We're here for the duration."

With the addition of the recently opened Chevrolet-Oldsmobile-Geo dealership in Fowlerville, Waldecker customers now have a wider range of new and

used cars and, for the first time, new GM trucks to choose from.

The new dealership is located at 307 W. Grand River and will have its own used car lot, thereby doubling the number of cars available for Waldecker customers.

But while the product line may be different, everything else that customers have come to expect of Waldecker's in Brighton will remain the same at the new Fowlerville location, Best said.

"You'll get service that you are used to in Brighton in Fowlerville," she said. "We stand behind both our customer and our employees. The customer is investing in us (when they buy a car) and we are investing in a long-term relationship."

Of course, the best way the dealership can cultivate those long-term relationships is through its service department and body shop.

Waldecker has an ultra modern colli-

sion repair center with spray booths in dust-free environments and frame pulling and straightening equipment available which can return a customer's vehicle to its original factory fresh look.

The service technicians are trained and certified to use the latest in equipment to help bring vehicles back to factory specifications.

The dealership also offers a limited warranty on all repairs to guarantee customers top quality and durability. An "Assurance of Quality Certificate" provides five years of worry-free coverage.

"Car buying isn't about cars or money — it's people," Best said. The way people are treated is our strongest form of advertising."

Waldecker also offers rental cars and shuttle service for collision and service work to help keep customers on the road. There also is a huge parts department.

and financing is available at the dealership, making it a convenient one-stop shopping experience.

"We're going to give you a lot of results, not promises," Best said. "It's our goal to make it easy to do business in the county you live in. We care about the community."

To that end, the dealership recently added a customer service department to help solve problems that may arise from time to time, Best said.

The Pontiac-Buick dealership, which moved to its current location on Grand River in Brighton eight years ago, is owned by Jerry Waldecker.

Both the Brighton and Fowlerville dealerships are open until 9 p.m. on Mondays and Thursdays and 8:30 a.m. to 6 p.m. Tuesdays, Wednesdays and Fridays. The dealerships are open from 9 a.m. to 4 p.m. Saturdays.

BLIND SENSATION

New Blind Shop Makes House Calls.

Will and Linda Spierling opened Blind Sensation, a custom window blinds shop, in downtown Milford with the belief that they could provide knowledgeable and prompt service to customers — a type of service that the Spierlings found was rare among home contractors.

Before they opened Blind Sensation in April, Will had been a window-blind installer in Livonia.

The Spierlings now sell and install their custom blinds. Their walk-in shop hours are Monday through Saturday, 10 a.m. to 5 p.m.

What makes them unique is their shop-at-home service, which is available before the shop opens or after it closes, to accommodate the schedules of working people.

If you call Blind Sensation for an appointment the Spierlings will meet you in your home and bring a selection of sample books for you to look over.

They will measure your windows, help you match your blinds to your room furnishings and they will provide you with a price quote. Most orders take a maximum of 10 days until delivery.

Once the blinds have been delivered to Blind Sensation, the Spierlings will then promptly install the blinds for you for \$25 on orders of less than \$350. For orders over that amount, installation of the blinds is free.

The days of those ugly blinds so popular in school classrooms years ago are gone. Blind Sensation carries all types of blinds, most notably the Hunter Douglas Silhouette Window Shading that appear to be as sheer and gauzy as butterfly wings but which "control light like a blind while yielding an elegant softness even when completely closed," according to the Hunter Douglas sample book description.

In addition, Blind Sensation's assortment features Hunter Douglas Applause, Duette, Graber Crystal Pleat, LouverDrape Carousel, & Signature pleated shades. Also, choose from their selection of custom wood blinds, shutters, mini blinds, micro blinds, and custom vertical blinds. To finish your custom window treatment Blind Sensation offers a variety of custom topper treatments as well.

"Vertical blinds are our biggest sellers," said Will. The average price for custom doorwall verticals ranges between \$92 and \$312. This includes the PVC free-hanging style with weighted cloth, and the type with cloth inserted into the louvers.

Prices go higher for designer-name blinds. But Will adds that a custom designer look can be achieved in any price range.

"All the vertical blinds I sell have head rails with lifetime guarantees. The cheap

ones you see advertised in the newspaper I don't carry because I could not guarantee them.

"People have moved toward verticals because mini-blinds get dusty and people hate to dust them."

For pleated, honeycomb and vertical

blinds, Will recommends vacuuming them using a soft brush attachment.

Blind Sensation is located at 155 E. Commerce, the former address of the GTE phone center.

Blind Sensation's phone number is 685-1002.



Owner William Spierling of Blind Sensation in Milford shows off some of his offerings.

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windows, stereo,
power brakes, bucket
seats, tilt, cruise
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\$340^{85*}
per mo.



1993 JEEP GRAND
CHEROKEE 4-WD

AC, auto, 4.0L engine,
cruise, tilt, stereo
cassette, sunscreen
glass, floor console,
luggage rack.
#93-1547

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per mo.



1993 DODGE
STEALTH RT

5 spd., AC, leather
seats, power locks,
power windows, tilt,
cruise, alum. wheels,
stereo cassette, black
#42539

\$399^{34*}
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1993 CHRYSLER
LEBARON CONVERTIBLE

AC, auto, power locks,
power windows,
power seats, tilt, cruise,
stereo cassette, V6
engine, bright white
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per mo.

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power windows,
power locks, tilt, cruise,
stereo cass., over head
console #42519

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per mo.



1993 EAGLE
VISION ES1 4-DR.

AC, auto, V6 engine,
tilt, cruise, stereo
cassette, power
windows, power locks,
loaded. #42499

\$299^{38*}
per mo.

*Leases are 36 months w/1000 cash cap reduction. 15,000 miles per year. Penalty for more mileage. Payments are subject to tax, license, acquisition fee, w/rebate assigned to dealer. Customer must put down first payment, sec. dep. (payment rounded up to nearest \$50 increment) and license fee. For total of payments multiply by 36. Cars subject to presale. Other vehicles available at similar savings.



General Sales Manager Mike DeLong proudly displays two of the top awards his staff has earned from the Ford Motor Company

Brighton Ford Working to develop 'customers for life'

When Brighton Ford proudly proclaims it wants "customers for life" in its patriotic red, white and blue banners all over its huge dealership at 8240 W. Grand River in Brighton, it's not just paying customers lip service.

Realizing that the needs of the community are changing as more and more families become two-income households with both parents commuting to work, the Ford and Mercury dealership decided to extend its sales and service hours.

The sales hours are from 9 a.m. to 9 p.m. Monday through Friday and 9 a.m. to 4 p.m. on Saturdays.

The service bays are open 7 a.m. to 9 p.m. Monday through Thursday and 7 a.m. to 6 p.m. Fridays.

Besides the user-friendly hours, Brighton Ford has a state-of-the-art collision shop and expanded service facilities to better serve the community.

But there really isn't a secret to the dealership's success, said general sales manager Mike DeLong. Although it helps to have the No. 1 selling car in the world in 1992 and probably 1993 (the Ford Taurus), he added.

"It's all service and keeping the line of communication open with the customer," he said. "Our goal is 'Customers for life.'"

Brighton Ford, which is currently selling about 350 new and used cars and trucks a month, won the Outstanding Truck and Car Sales in the Tri-County Area award for 1992.

The annual award is given to the deal-



Service Technician Mike Moore and Service Manager Mark Caruso use state-of-the-art diagnostic systems

ership which has won the monthly version of the award the most often that particular year, DeLong said.

Needless to say, sales have been excellent at the dealership, and DeLong couldn't be happier. He credits a good sales staff, which numbers 24, for putting the customers at ease and allowing them to make the right decision for them.

"We want customers to have a comfort zone," he said. "A lot of our sales people live locally. It sets the stage for a comfortable sale."

In September the dealership will introduce the 1994 models, including a brand-new Mustang. Along with the new '94 models will come the increased rebates on the leftover '93 models, DeLong said.

"We're still on the rise (in sales). Livingston County is a good area to do business because it's one of the fastest growing counties around," he said. "We anticipate selling about 500 (new and used cars and trucks) a month by year's end. We'll continue to grow as the county grows."

Brighton Ford Mercury is owned by Jerry Spidler.

Just as there have been many changes and improvements in the sales area of the dealership, so to has the service and body shop become more responsive to the customer.

"We try to fix it right and fix it the first time and get it back out onto the road," said service manager Mark Caruso. "We try to get the car in and out (of the shop) as soon as possible."

To that end, the dealership now has a computerized diagnostic center that helps the 15 service technicians find out quickly and accurately what exactly has gone wrong on a car.

"It helps us to diagnose the new electronics in vehicles and solve problems you wouldn't be able to any other way," Caruso said.

The system, which operates like a flight data recorder on an airplane, went on line about a year ago and is constantly updated with the latest information on all of Ford's vehicles.

With this device the service technicians are able to quickly get a readout of all the vital engine stats and then pinpoint the problem area.

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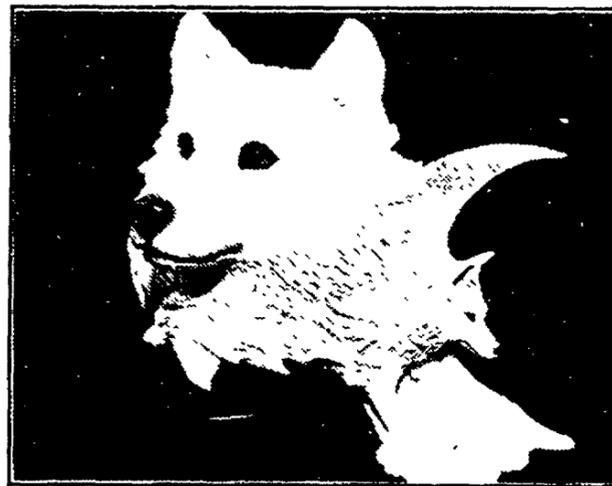
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The Milford Times

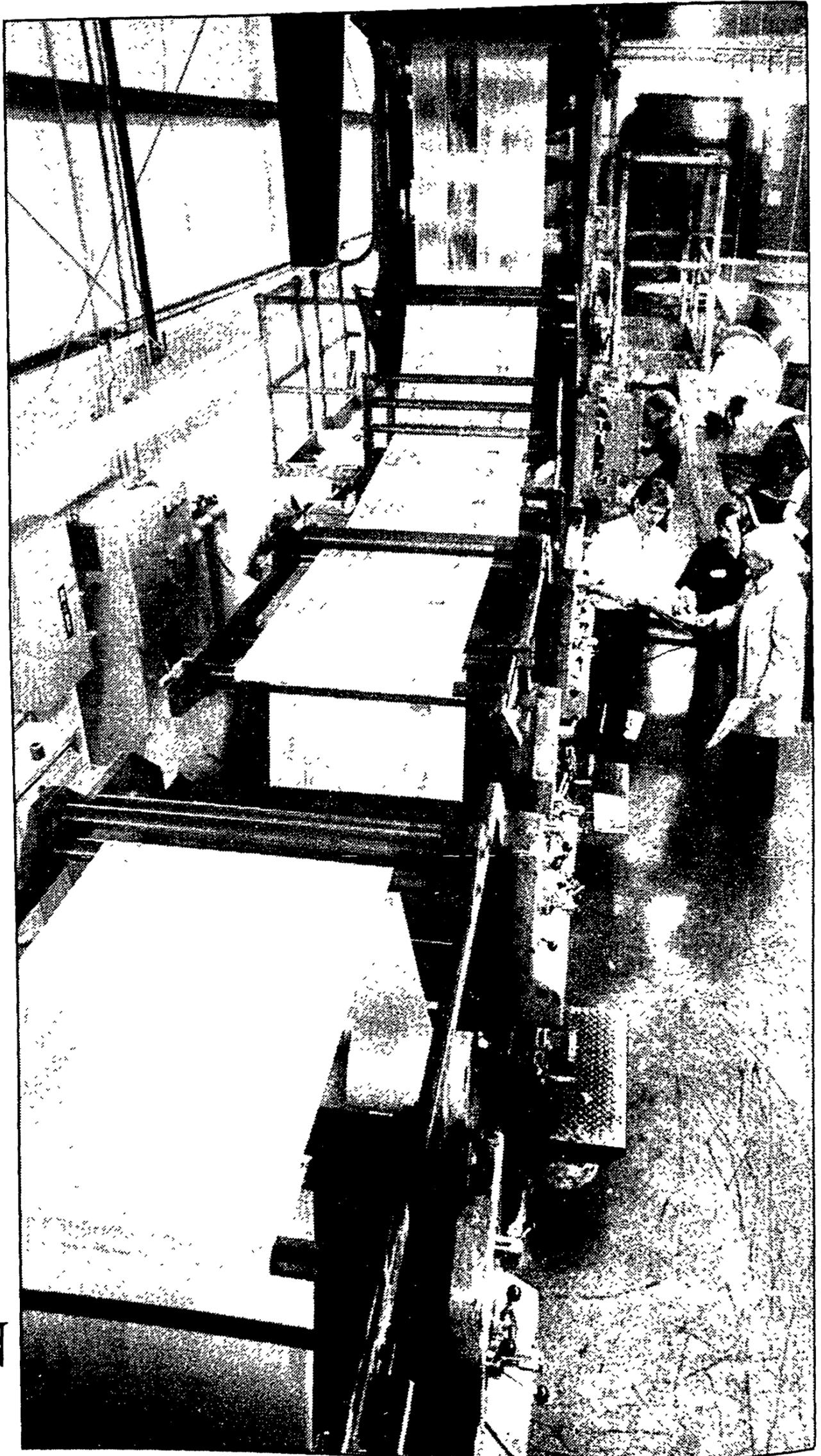
The Northville Record

**the NOVI
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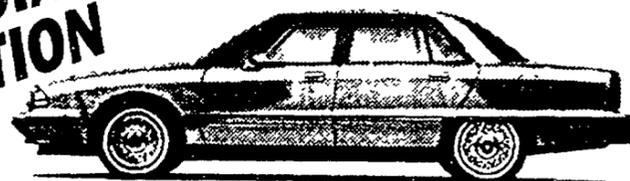
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Platemaker Lewis Crawford prepares pages for the press at HomeTown's Burkhardt Road facility.

HomeTown Newspapers

Caring about our hometown communities

HomeTown Newspapers is more than a name for the Northville Record, Novi News, Milford Times and South Lyon Herald: it's a mission.

"Our hometown is our world," said Rich Perlberg, vice president and general manager of HomeTown Newspapers. "When we cover our communities, we are covering the events that are important to our neighbors' lives."

Those events range from births, deaths and marriages to the impact of tax proposals and development plans.

"We practice community journalism," said Perlberg. "What sets us apart from many local papers is that with us both 'community' and 'journalism' are stressed."

For well over a century — except for the Novi News which is nearly 40 years old — the newspapers have practiced their special brand of journalism. Longevity is a byword for the newspapers. The Northville Record is the oldest weekly newspaper in Wayne County and the Milford Times is the oldest weekly in Oakland County.

The papers are regularly among the most honored in state and national competition. The awards are nice, said Perlberg, but the real test is community acceptance. The papers score high there.

"We are paid, invited guests into between 70 and 75 percent of the homes in our circulation area," said Perlberg. "That's quite a feat."

"We think we succeed because we are involved in our communities and genuinely care about our hometowns. We want our communities to prosper and succeed."

The newspapers are physically and

spiritually at the hearts of their communities. There are sales and news offices in Milford, South Lyon and Northville which also doubles as the home for the Novi News.

HomeTown Newspapers also publishes two other newspapers (the Brighton Argus and the Livingston County Press), as well as eight shoppers including shopping guides in Walled Lake, Highland and South Lyon.

All HomeTown Newspapers carry Green Sheet classifieds, far and away the dominant want ads in the area. It's where people go to buy and sell cars and household items, find jobs, or to promote a garage sale.

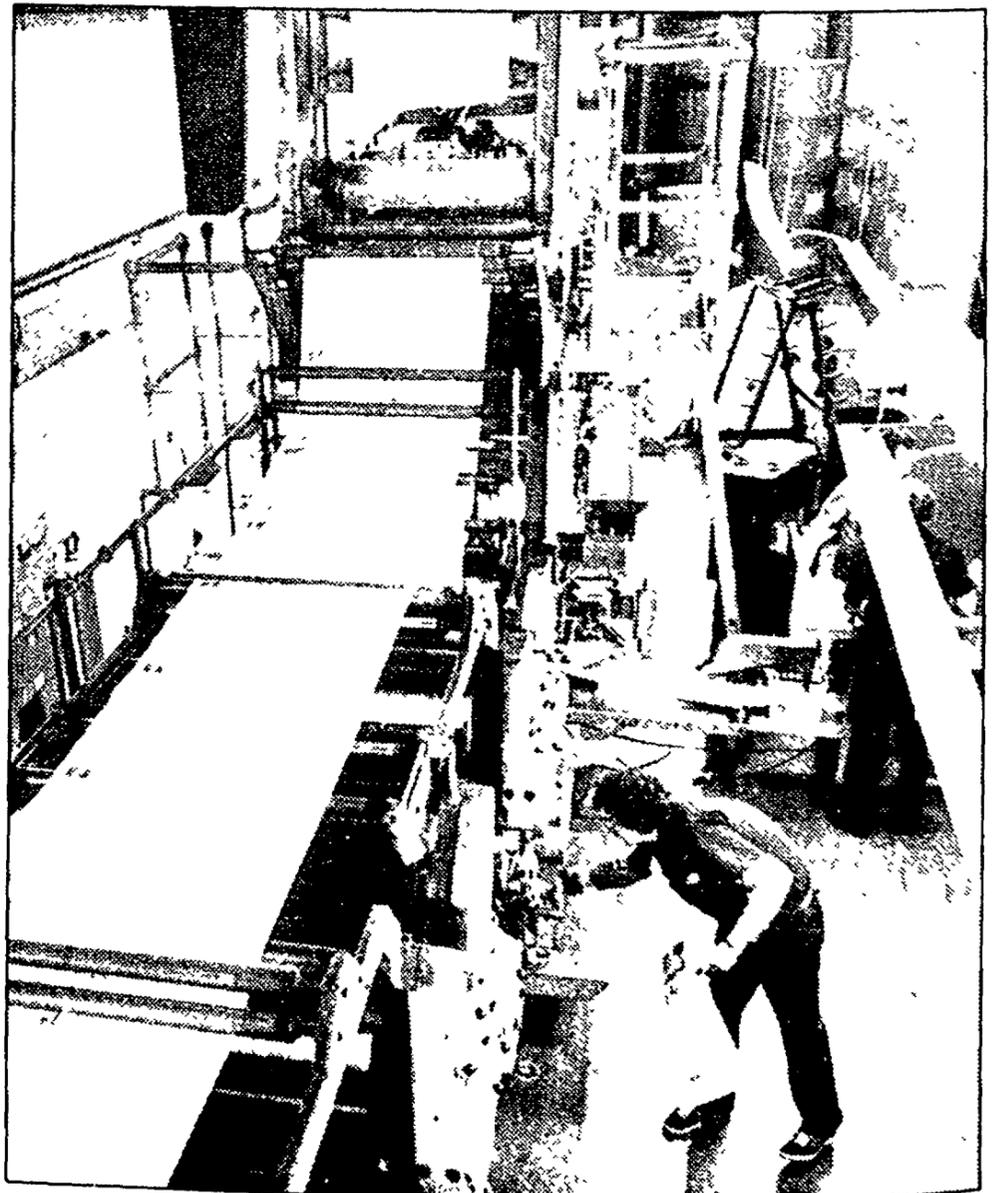
The four newspapers also carry Creative Living, a weekly real estate section detailing homes and property on the market.

To accommodate the papers' growth, the HomeTown printing facility on Burkhardt Road in Howell Township is undergoing rapid expansion.

Built just four years ago, the plant will nearly double in size this fall when a 12,000 square foot expansion is completed. Since opening in 1988, the company has twice expanded its press line and added a second five-station inserting machine.

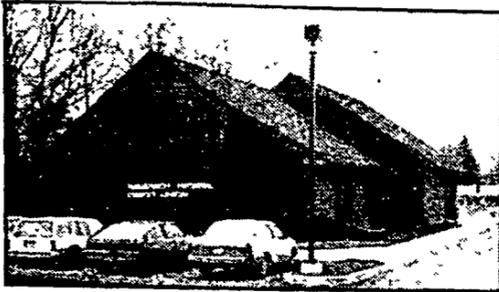
The expanded 11-unit press can now print faster, use more color and, because of a second folder, can print two jobs at once.

Besides newspapers, HomeTown prints such diverse products as grocery, lumberyard and hardware inserts, college course manuals and TV guides. The plant also handles and mails millions of pieces of preprinted inserts a year.

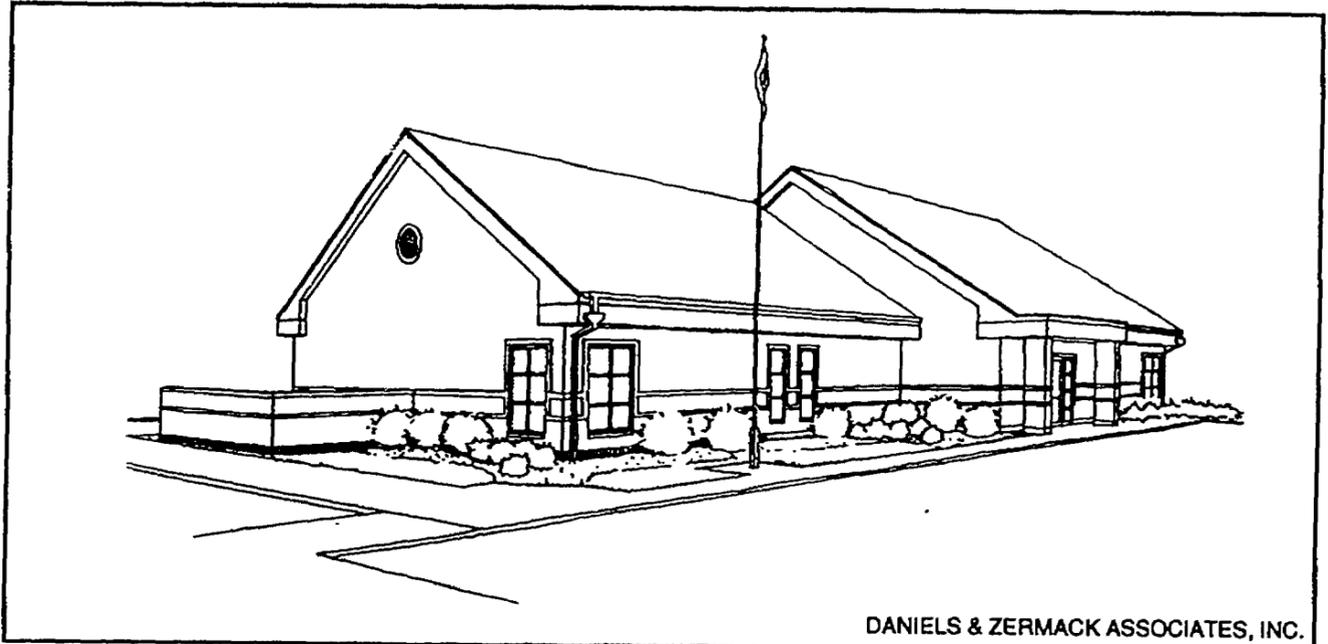


The HomeTown plant will double in size this fall.

MY, HOW WE'VE GROWN!



1992



DANIELS & ZERMACK ASSOCIATES, INC.

1993

To better serve you, we've made many changes.

We have completely remodeled our Milford office! Our new "member friendly" layout ensures you quick and confidential service.

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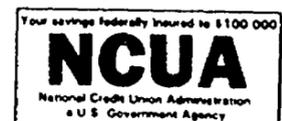
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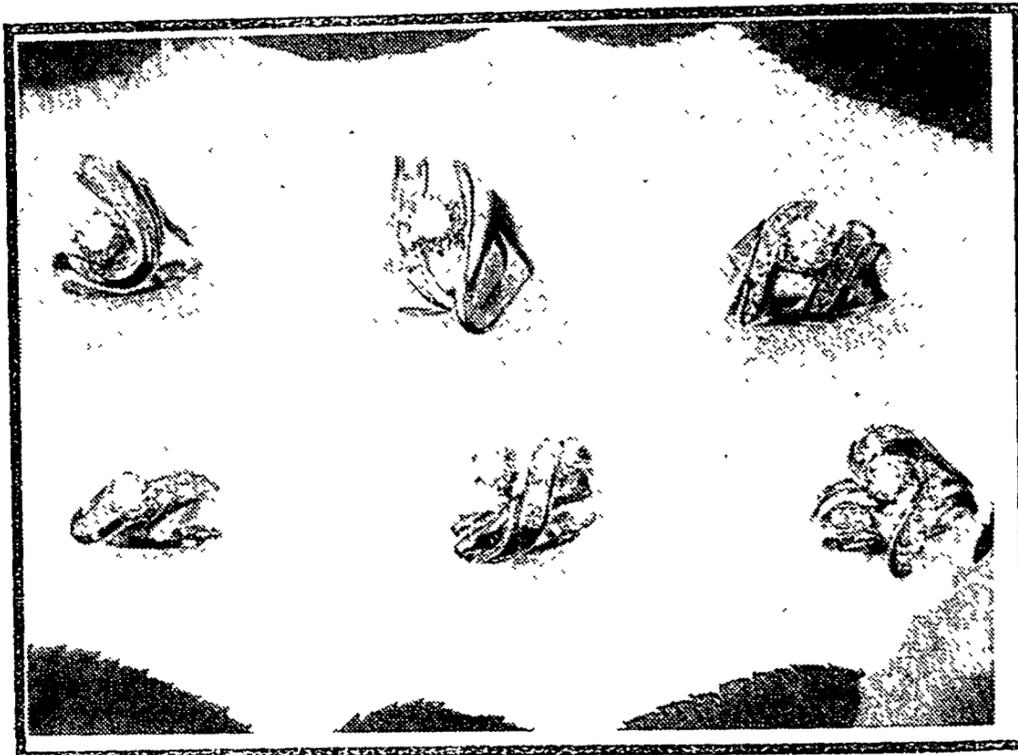
We Specialize In Educating You.

CUT COLOR CLARITY CARAT WEIGHT

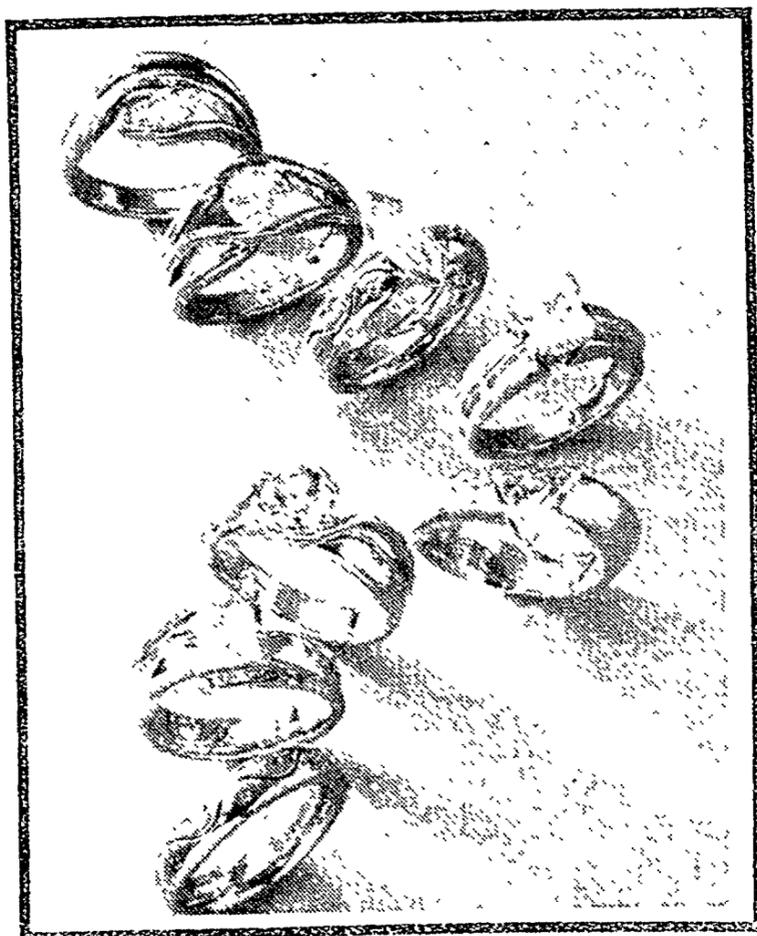
During your Consultation in a private office, we do more than just list where a diamond falls within each category.

We give you the Knowledge necessary, to determine for yourself, each characteristic of your diamond, allowing you to buy with Confidence

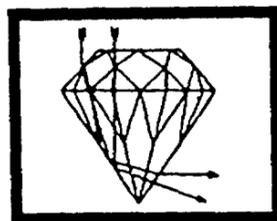
Most important, yet least talked about by other jewelers, is the significance of the proportions of the diamond to its beauty. We possess technology rarely used to make sure you're NOT PAYING TOO MUCH for a deep stone, that's heavier than it should be!!!



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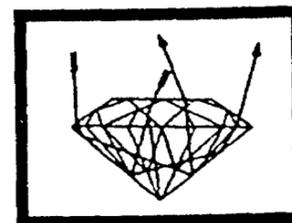


DIAMOND REMOUNTS



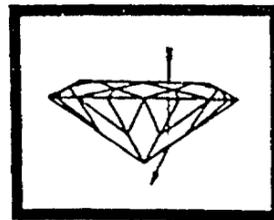
DEEP

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IDEAL

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Celebrating...

From a small electronics shop...to a nationally recognized network communications firm...



The 50's

George F. Riley forms Clover Television, Inc. in 1952. Originally a television repair shop in Plymouth, Michigan, Clover served the television repair needs of area residential and commercial customers and soon established a reputation for dependable quality and first-class service.

The 60's & 70's

Clover continues to grow by providing communication solutions to the educational community. Clover pioneers some of the world's first local area networks to be used in manufacturing facilities. Local industrial, commercial and educational organizations realized a greatly increased need for personal video applications, which Clover was able to provide them, and still maintains today.

The 80's

This era saw real advances in computer technology in general. Networks became a vital part of a business's lifeline. Clover further established themselves as a communications leader by implementing new technologies in local and wide area networking as they were developed. In 1986, Clover moved it's headquarters to Novi, Michigan. The company's name changed to Clover Communications, Inc. in 1988 to better identify the nature of the business.

The 90's

Providing technical expertise through testing and training was realized in 1990 with the opening of the Clover/Plexus Technical Training Center. In 1991, Clover organizes itself internally with engineering departments to utilize today's diverse technologies. Demand for local area networking and more integration of the computer environment



Over 40 years of Technology

In 1952, Clover was formed to fill the need for a local high-tech service company. We have since migrated to providing customers with highly effective solutions to network communications for data, video and voice applications. Now, as Clover Communications, Inc., our understanding of true "multi-media" is a reflection of the experience gained by thousands of network installations, both large and small.

Business today must make effective use of their network communications capabilities, both internally and externally. Clover provides the tools necessary to communicate between departments, regions and even countries utilizing our experience in design disciplines and the latest technology and equipment.

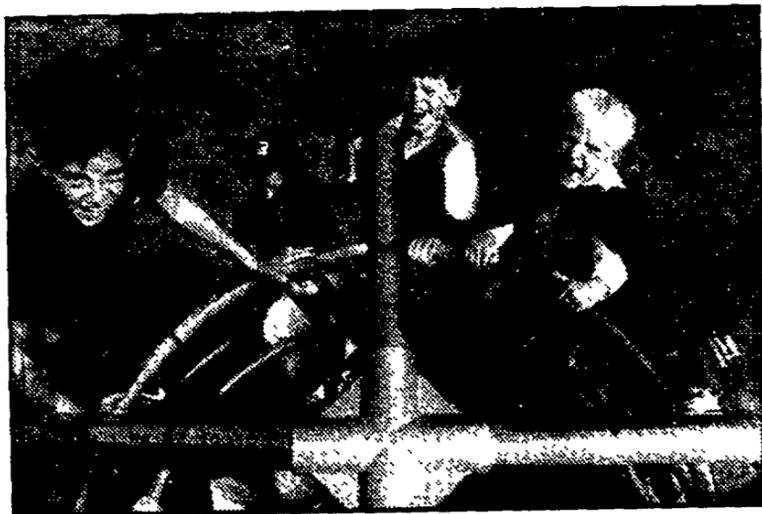
Our typical customers include: industrial and commercial concerns, medical facilities, financial institutions, and educational (K-12, colleges, universities) institutions.

For complete details on how Clover Communications can help you meet your voice, data, or video integration goals, call 313/471-0200.

 **Clover**
Communications, Inc.

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41290 Vincent Court
Novi, Michigan 48375
Fax: (313) 471-0530
Phone: (313) 471-0200

OHIO
838 Distribution Drive
Beavercreek, Ohio 45434
Fax: (513) 426-2526
Phone: (513) 426-2131



NOVI

An involved community, planning for the future



Novi is a city of warmth and welcome. It continues to be a magnet for new citizens and businesses.

Why? The answer lies in the concept of the "Team Novi" Spirit. Everyone is working together to maintain the goal of having Novi be a city that represents the epitome of the best in lifestyles today and tomorrow.

The city we pass on to our descendants should offer them a source of pride. It should appeal to them as a place to work, a place to raise a family and a place to play.

The cornerstone of our community is its residential neighborhoods. Novi offers a variety of housing to suit almost every lifestyle. An abundance of rolling, wooded acreage provides a unique natural backdrop for condominiums, apartments and single family homes.

A vital building block of our community is the education of our children. It is our commitment to support and maintain the best possible school system. Our Novi teachers, administrators and parents have a strong commitment to excellence in education.

Business is also booming in our community. Novi's easy access to freeways is attractive to commercial real estate developers, high-tech businesses and retail property. Novi is located within an easy drive of downtown Detroit, Metro Airport, Flint, Ann Arbor and Lans-

ing. The surrounding freeways have had a major impact on Novi's growth.

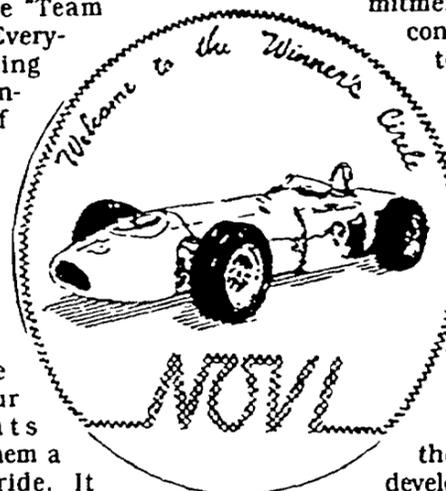
There is also a major commitment to major road construction projects to handle the increased traffic within Novi. The new Haggerty Connector will be one of the largest interchanges in the State of Michigan and is vital to Novi's future.

Novi demands the highest quality development in order to enhance the city for residents and future generations alike. We pride ourselves with a stable, responsive local government; solid planning; plentiful recreational programs; excellent, quality schools; beautiful and protected landscape; improving infrastructure and a solid, varied tax base.

Novi has grown considerably over the past 10 years, not only population-wise but value-wise as well.

Novi continues to work together to maintain the goal of the best in lifestyles today and tomorrow.

This is accomplished by the many people who volunteer their time for the benefit of others: from the City Council, Planning Commission, Zoning Board of Appeals, Parks and Recreation Commission, and all of the other boards, commissions, committees; to the volunteer coaches, referees, scout leaders, senior citizens, and members of local service organizations.



Community Involvement is Novi's way of doing business

City of Novi

Department of Community Development

The New

DAVIS' AMOCO

Gasoline Station, Food Shop
and Car Wash

At the Corner
of Novi Rd. &
12 Mile



Raymond A. Davis, Jr., Dealer

CUSTOMER APPRECIATION SWEEPSTAKES

Help celebrate our Customer Appreciation Days and get your fill of great food, old-fashioned fun and quality gasoline. You just might win one of our sweepstakes prizes. No purchase is necessary. You can also take advantage of special values on dozens of your favorite products.

Take Advantage Of These Great Savings On The Following days:

Friday, September 10th

- Free Wash, Wax and Dry with any Gasoline Purchase
- Start-up of the Fall Premium Gold Card Program

Saturday, September 11th

- Free Wash, Wax, and Dry with any Gasoline Purchase
- Free Kogel Dogs and Pepsi from 10:00 a.m. to 4:00 p.m.
- Bring the Kids to meet Moco the Clown

Sunday, September 12th

- Free Wash, Wax, and Dry with any Gasoline Purchase
- Last day for Sweepstakes Entry

Win One of these Great Prizes!

Drop off Customer Appreciation Sweepstakes Entry Form.
Complete a Customer Survey Form and receive a complimentary Gift.

FIRST PRIZE

Huffy 10-Speed All-Terrain Bicycle

SECOND PRIZE

Weber Smokey Joe Grill

THIRD PRIZE

Magnavox Personal AM/FM Stereo Cassette Player

FOURTH PRIZE

Thermos 16-quart Cooler

FIFTH PRIZE

Eveready Flasher Lantern

SIXTH PRIZE

Howard Miller Travel Clutch Alarm Clock

SEVENTH PRIZE

Rand McNally Map Compartment U.S.A. Road Atlas

We reserve the right to substitute products of equal or greater value.
See entry form for details.

NO PURCHASE NECESSARY TO ENTER SWEEPSTAKES



Grand Opening Sweepstakes

Valid only at this Amoco Station

OFFICIAL ENTRY FORM

Please fill in all blanks and turn in entry form at Davis' Amoco,
Novi Road & Twelve Mile

Name _____

Address _____

City _____ State _____ Zip _____

Daytime Phone () _____

Evening Phone () _____

Signature _____

- First One Huffy 10-Speed All-Terrain Bicycle
- Second One Weber Smokey Joe Grill
- Third One Magnavox Personal AM/FM Stereo Cassette Player
- Fourth One Thermos 16-quart Cooler
- Fifth One Eveready Flasher Lantern
- Sixth One Howard Miller Travel Clutch Alarm Clock
- Seventh One Rand McNally Map Compartment U.S.A. Road Atlas

**NO PURCHASE NECESSARY. SEE OFFICIAL RULES
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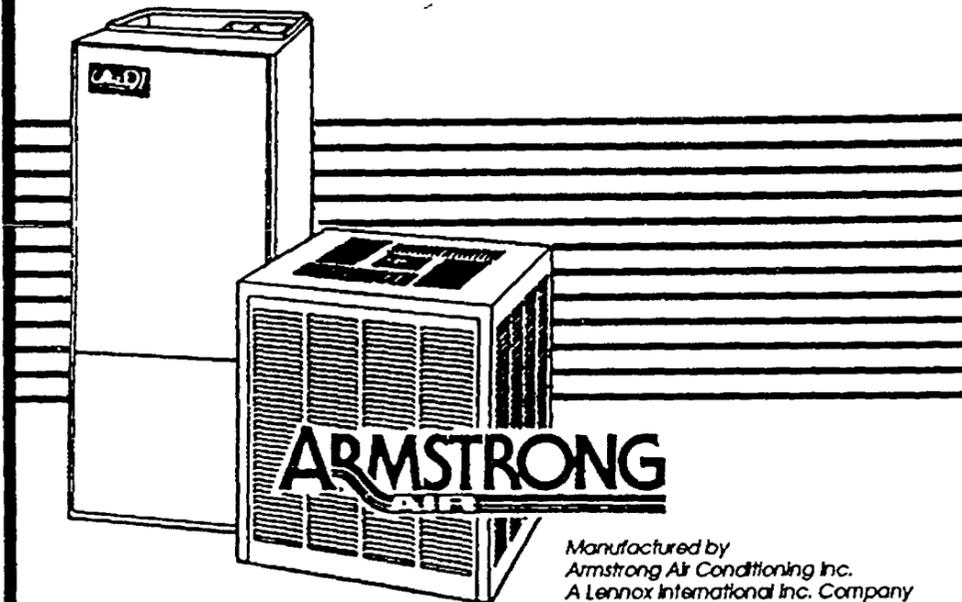
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"We feel you are buying our company when you buy our service and equipment," said owner Dave Lamb, Sr. in describing his business practices.

The company specializes in the installation and service of heating and cooling equipment, custom sheet metal fabrication including special fittings.

Lamb feels that the differentiating factor for his business is the dependability. "All of our employees are schooled regularly on the new high technology equipment," explained Lamb. "We have a 24-hour phone emergency service for our customers."

Dave Lamb Heating and Cooling, Inc. is located at 409 East Caroline in Fenton.

Dave Lamb Heating, Inc.
409 E. Caroline, Fenton629-4946



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American Heart Association 

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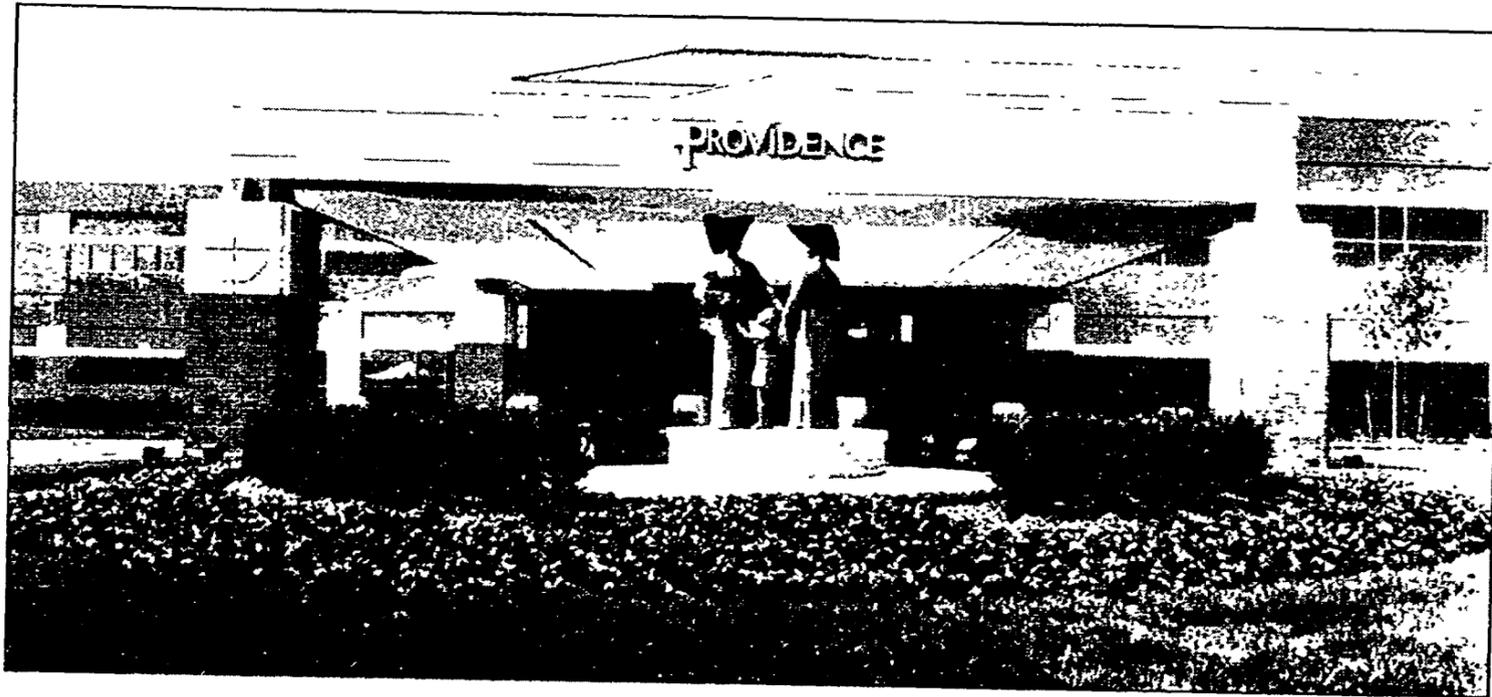
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Ralph Pearlman, MD

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Sandra Green, PhD,
Paris Miller, PhD,
Patricia Watson, PhD

Pulmonology
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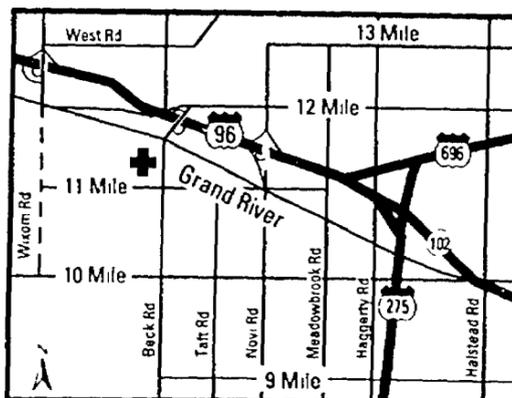
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• John Brown, MD

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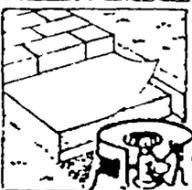
2 FT.,
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3 FT. AND 4 FT.

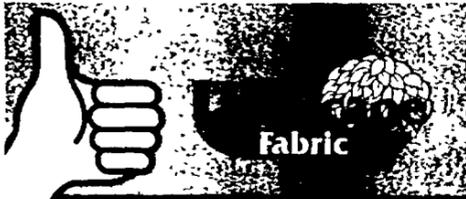
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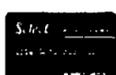
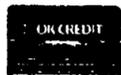
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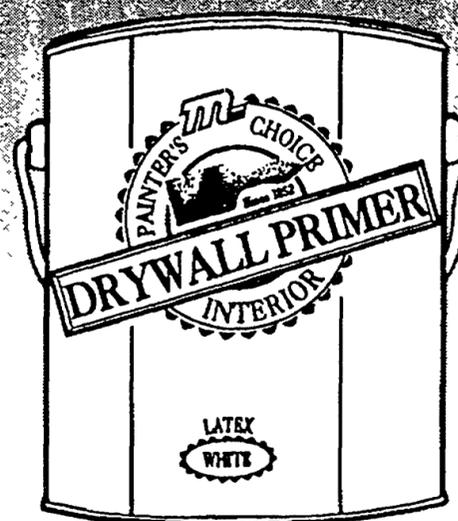
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For smooth high quality
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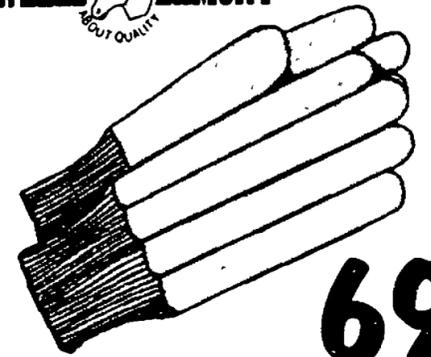
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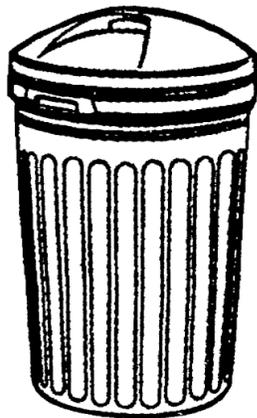
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2' x 60 yds. Economy roll. DX660

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32-GAL. TRASH CAN
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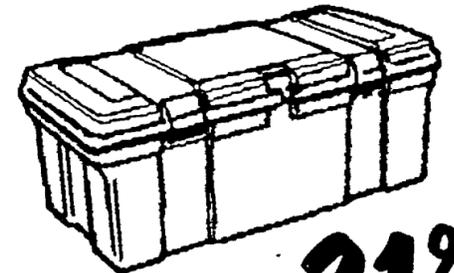


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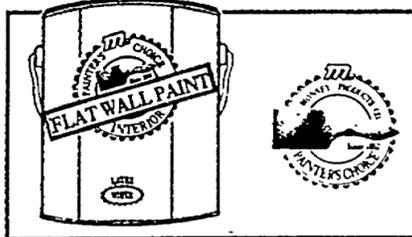
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White.

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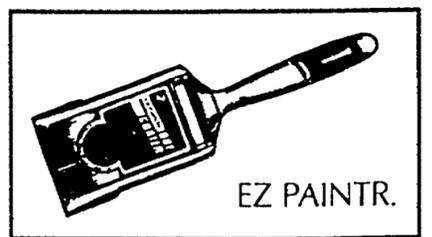
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Helps prevent water damage on wood, brick, concrete.

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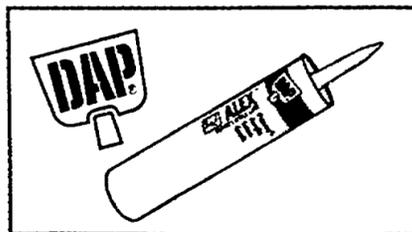
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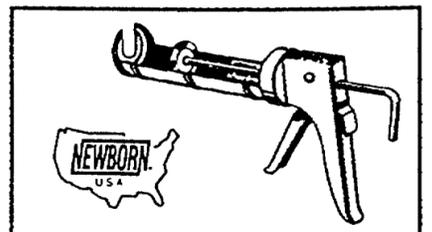
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2-PK. C
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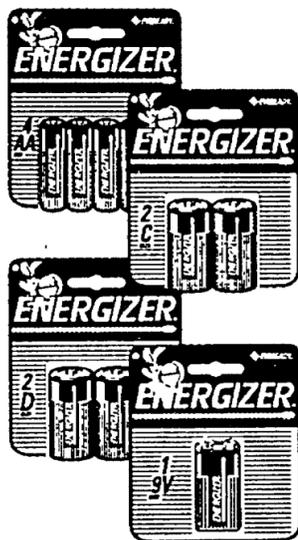
2²⁹

2-PK. D
(E95BP-2)

2²⁹

1-PK. 9V
(522BP)

2²⁹

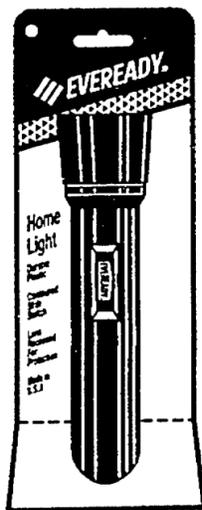


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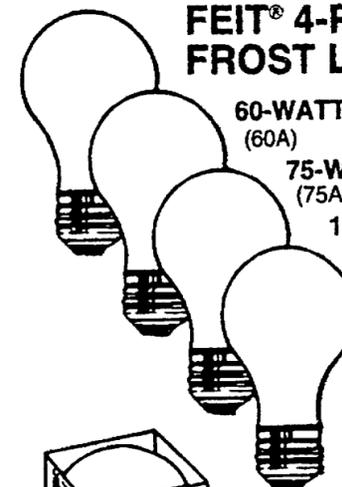
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(41273)

1⁶⁹

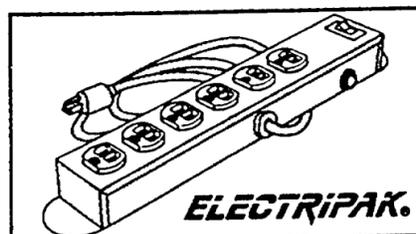
**65 OR 120-WATT MISER™
OUTDOOR FLOODLIGHTS**

65-WATT (12807)

120-WATT (12360)

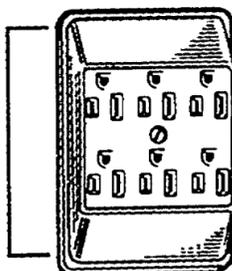
YOUR CHOICE

4⁹⁹



ELECTRIPAK.
When One Outlet Isn't Enough, Try Six
**SIX OUTLET
POWER CENTER**
Plug in your drill, circular
saw, utility light & even
listen to your radio.
MOC-6C

7⁹⁹



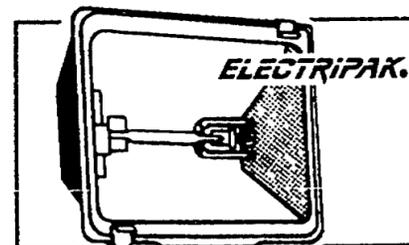
**6-OUTLET
GROUNDING ADAPTER**
Converts a duplex outlet
into 6 outlets. (C1146V),
(804-49686)

1⁹⁹



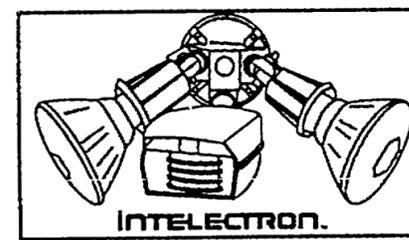
ELECTRICORD
A LEVITON COMPANY
25' 16/3
**INDOOR/OUTDOOR
EXTENSION CORD**
(03327), (C2316-025OR)

4⁴⁴



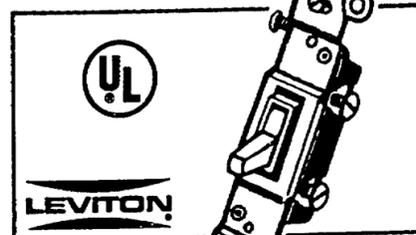
ELECTRIPAK.
300-WATT
**QUARTZ HALOGEN
OUTDOOR FLOODLIGHT**
(DR300Q-1)

8⁹⁹



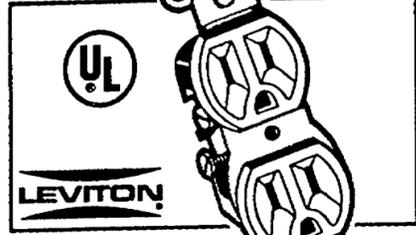
INTELECTRON.
**DELUXE MOTION
SECURITY LIGHT**
Convenient lighting that turns
itself on when anyone
approaches. Full 3-year
warranty.
Bronze. (BC9000K)
White. (BC9000KW)

24⁹⁹



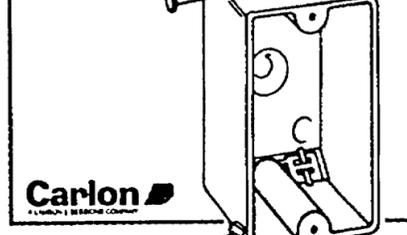
UL
LEVITON
**QUIET
SWITCH**
Brown, ivory or white.
1451-CP, 1451-ICP,
1451-WCP

59¢



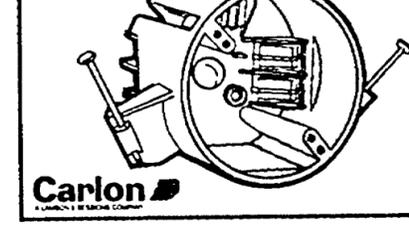
UL
LEVITON
**GROUNDING
OUTLET**
Brown, ivory or white.
5320-CP, 5320-ICP,
5320-WCP

44¢



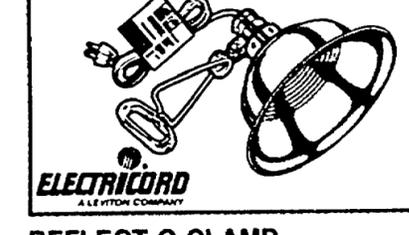
Carlton
**SINGLE
GANG BOX
WITH CAPTIVE NAILS**
2-7/8"D x 2-1/4"W x 3-3/4"L,
non-metallic. B118A

29¢



Carlton
**CEILING BOX
WITH
CAPTIVE NAILS**
4" diameter, 2-1/4" depth,
non-metallic. B520A

99¢



ELECTRICORD
A LEVITON COMPANY
**REFLECT-O-CLAMP
LAMP**
• 8 1/2" aluminum shade
• Spring clamp with
protective base attaches
to most surfaces
• Designed to provide diffused light for
illuminating or highlighting large areas
A-2302-006-00

3⁶⁵

DO-IT-YOURSELF PROJECT SALE!



FIBERGLASS INSULATION

The higher the R-Value the greater the insulating power. Ask us for the fact sheet on R-Value.

3½" x 15" KRAFT FACED

7⁴⁹

COVERS 50 SQ. FT.

- R-11
- 40 foot long
- For 4" walls
- 960520

3½" x 15" UNFACED

6⁹⁹

COVERS 50 SQ. FT.

- R-11
- 40 foot long
- For added insulation
- 960530

6" x 15" KRAFT FACED

11⁴⁹

COVERS 50 SQ. FT.

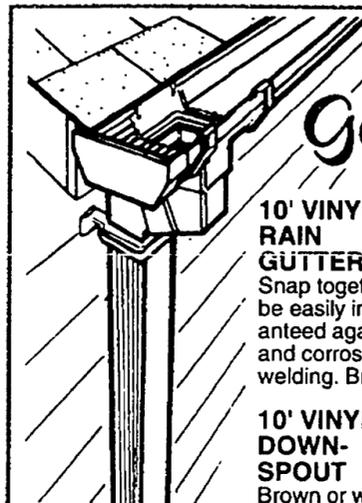
- R-19
- 39½" long
- For 6" walls
- 960550

6" x 23" UNFACED

15⁹⁹

COVERS 75.07 SQ. FT.

- R-19
- 39½" long
- For added insulation
- 960565



Genova

10' VINYL
RAIN
GUTTER

3⁴⁹

Snap together system can be easily installed. Guaranteed against rot, rust and corrosion. No solvent welding. Brown or white.

10' VINYL
DOWN-
SPOUT

6⁹⁵

Brown or white.

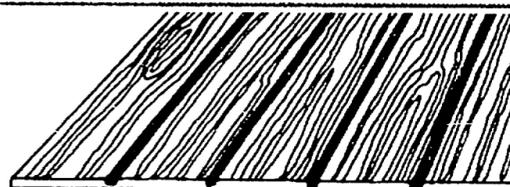


BLOWN
INSULATION

3²⁹
BAG

In one weekend, you can improve your home for life with blowing insulation. Simply blow between joists. Resists fire, moisture, corrosion, non-toxic, no wool.

Machine Available



OMNI WOOD PRIMED
EXTERIOR SIDING
7/16" x 4' x 8'-8" O.C.

For remodeling or new construction. Ready to paint. Retains its textured appearance after finishing.

13⁹⁹

DeWitt



BLACK SHIELD
ASPHALT BASE

13⁹⁹

5 GAL.

DS 2000 & TAR EMULSION

6⁹⁹

5 GAL.



WET-STICK FIBRE
ROOF COATING

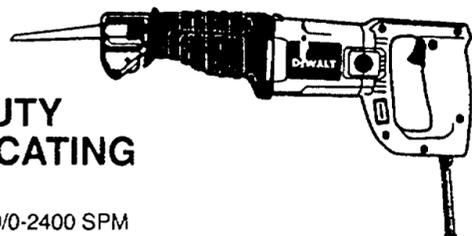
#954783

12⁹⁹

5 GAL.

DeWitt

DEWALT
High Performance Industrial Tools

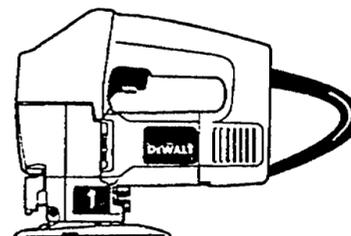


HEAVY DUTY
RECIPROCATING
SAW KIT

- 6.5 amps, 0-1800/0-2400 SPM
- 1-1/8" stroke length
- Ball and roller bearing construction
- Low vibration counterweighted gear
- Includes steel carrying case DW305 K

144⁹⁹

DEWALT
High Performance Industrial Tools

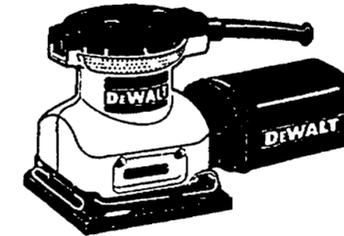


HEAVY DUTY
JIG SAW KIT

- Variable speed orbital action
- 4.5 amps, 0-3100 SPM
- Ball and roller bearing construction
- 1" stroke
- Includes steel carrying case DW318

149⁹⁹

DEWALT
High Performance Industrial Tools



1/4 SHEET
HEAVY DUTY
PALM GRIP
SANDER

- Detachable dust collection
- 2.0 amps, 15,000 OPM
- 100% sealed ball bearing construction
- Dual counter balance vibration design DW412

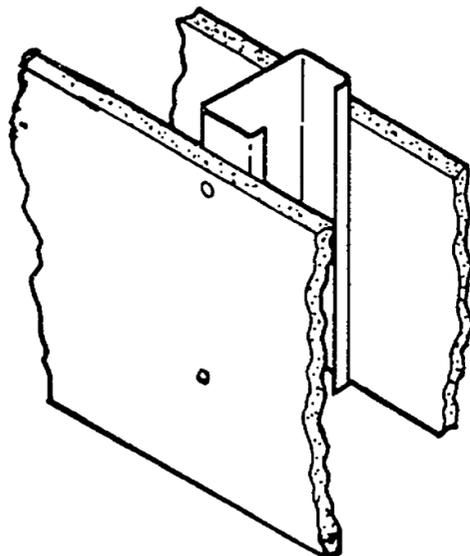
54⁹⁹

WE HAVE ALL YOUR PROJECT NEEDS!

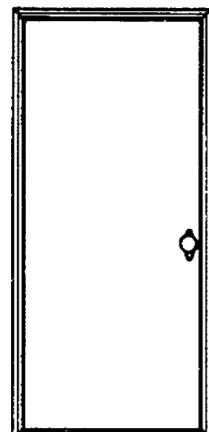
**INTRODUCING
STEEL STUDS**

2" x 4" - 8'

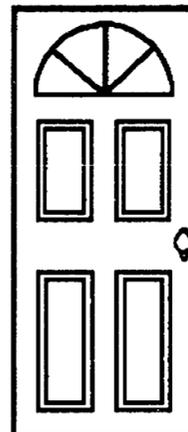
169
EACH



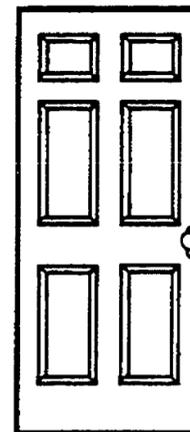
EXTERIOR DOORS



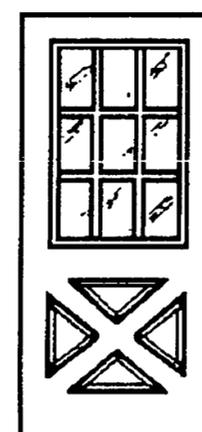
BLANK
32"
109⁹⁹
36"
111⁹⁹



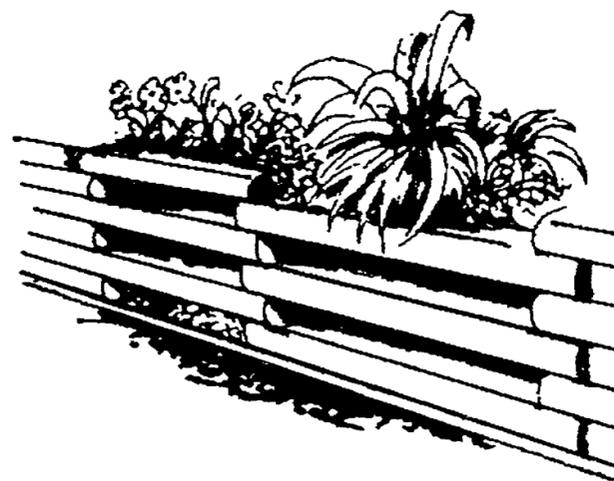
1-LITE
36"
158⁹⁹



6-PANEL
EMBOSSSED
36"
119⁹⁹



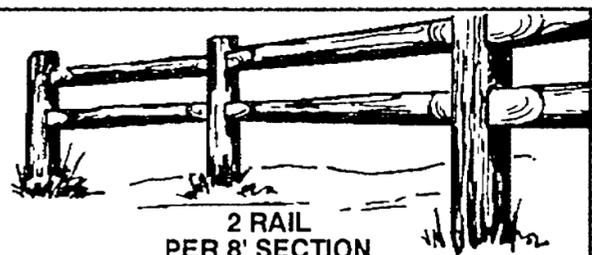
12-LITE
EMBOSSSED
32"
149⁹⁹
36"
151⁹⁹



LANDSCAPE TIMBERS

Rough sawn red pine. .40 tagged.

4" x 6" - 8' **5⁶⁹**
5" x 5" - 8' FULL..... **6⁹⁹**
6" x 8" - 8' **11⁹⁹**



2 RAIL
PER 8' SECTION

**SPLIT RAIL
FENCE**

Includes 2 rails plus
1 post. 3 Rail available.
#916774, #916824.

17⁸⁹



ZDS

**4" FLEXIBLE
CORRUGATED
DRAIN PIPE**

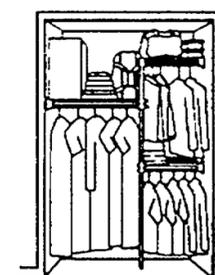
For do-it-yourself drainage jobs
Plastic pipe won't rust, corrode.
100' roll. Solid or perf. FITTINGS
AVAILABLE. #980000, #980005.

27[¢]
Lin. Ft.

25⁹⁵
100
Lin. Ft.

Spacemaker
Closet Systems

SCHULTE
THE STORAGE SYSTEM



- Triples usable closet space
- Sleek, contemporary ventilated wire styling
- Durable epoxy coating won't crack, dis-color as vinyl coatings do
- Complete with mounting hardware
- Model no 6041
- Fits closets 5' wide and under
- 3 shelves, single support pole

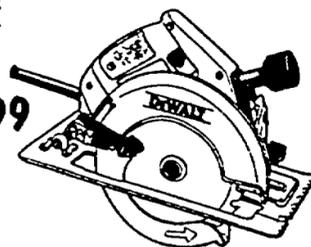
29⁹⁵

DEWALT
High Performance Industrial Tools

**7-1/4" HEAVY DUTY
CIRCULAR
SAW**

- Electric brake, 13.0 amps
- 50° bevel capacity 5800 RPM
- Rear pivot adjustment
- 100% ball and roller bearings

159⁹⁹

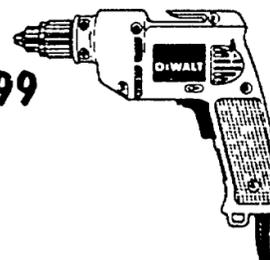


DEWALT
High Performance Industrial Tools

**3/8" HEAVY DUTY
DRILL**

- Variable speed reversing
- 4.5 amps, 0-2500 RPM
- Ball bearing construction
- Built in 2-way level

64⁹⁹



DEWALT
High Performance Industrial Tools

**3/8" HEAVY DUTY
CORDLESS
VERSA-CLUTCH
DRIVER/DRILL KIT**

- 9.6V variable speed reversing
- Keyless chuck, 0-350/0-1200 RPM
- Fan cooled 110 watt motor
- One hour recharge
- Includes charger, battery, and steel carrying case

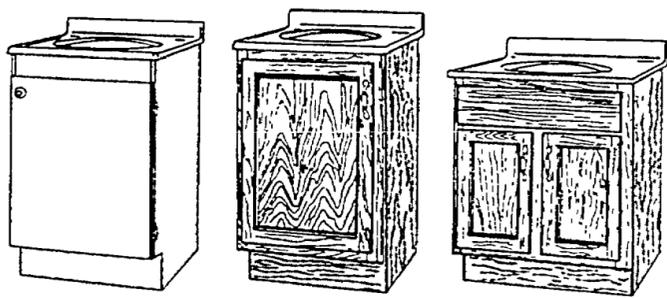
164⁹⁹



• WE HAVE YOUR PLUMBING PROJECT NEEDS •

CONTINENTAL CABINETS INC.
A SUBSIDIARY OF MANUFACTURING GROUP OF AMERICA, INC.

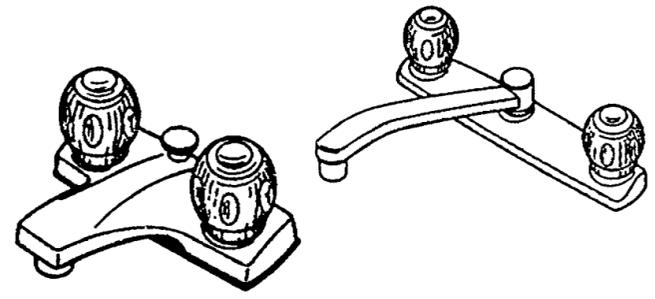
BATH VANITIES



ALL COME READY TO ASSEMBLE
Tops not included.

White 18". 1 door. #POS1816.....	19⁹⁹
Oak 18". 1 door. #VO1816.....	34⁹⁹
Oak 24". 2 doors. #VO2418.....	44⁹⁹

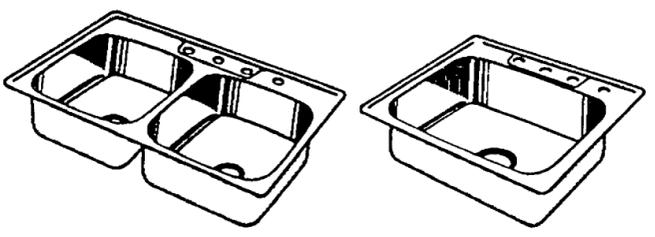
STERLING KITCHEN & BATH FAUCETS



DOUBLE HANDLE BATH FAUCET WITH POP-UP
Non-metallic. D-tube spout washerless. Clear acrylic handles. #063-82. **22⁹⁹**

TWIN HANDLE KITCHEN FAUCET
Washerless. Water-mister aerator. #08122. **34⁹⁹**

STERLING KITCHEN SINKS
STAINLESS STEEL. EASY-TO-INSTALL



6" DOUBLE BOWL SINK
33" x 22". #B433. **32⁹⁹**

6" SINGLE BOWL SINK
25" x 22". #B422. **26⁹⁹**

ROEBIC



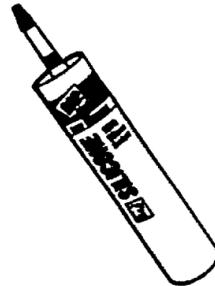
1-QT. SEPTIC TANK TREATMENT
#K-37

1-QT. SEPTIC TANK & CESSPOOL CLEANER
#K-57

26 OZ. DRAINPIPE CLEANER
#K-67

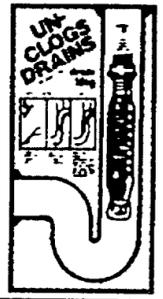
YOUR CHOICE 5⁹⁹

DAP



DOW CORNING SILICONE SEALER
Waterproof, weather proof. Won't crack. 10.3 oz. Clear #08641. White #08646. **2⁹⁹**

drain king



DRAIN OPENER
For 1 1/2" - 3" drains. Unclogs kitchen sinks, showers, bathtubs and more. #186. **5⁹⁹**

sinkmaster



GARBAGE DISPOSER
1/2 H.P. Energy motor. Plumb E-Z mount system. #750. **59⁹⁹**

Iron out.

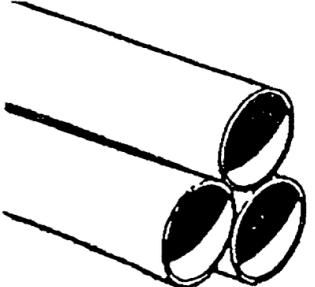


1-QT. LIQUID DRAIN OPENER
Clears drains in minutes. Non-fuming. Won't harm metal or plastic pipes. #WLD5. **1⁹⁹**

PLUMB SHOP.

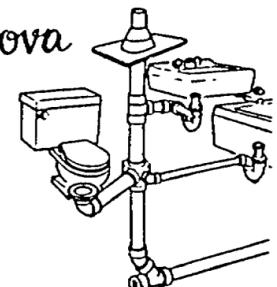


PULSATING SHOWER HEAD
Wallmount. #PS2573. **10⁹⁹**



DRAINAGE PIPE
Perforated or solid. 4" x 10' Lengths. **3¹⁹**

Genova



SCHEDULE 40 PVC PLUMBING
10' Lengths.

1 1/2".....	3⁶⁹
2".....	3⁸⁹
3".....	7³⁹

Genova



CPVC HOT & COLD PIPES
10' Lengths.

1/2".....	1⁶⁹
3/4".....	2⁹⁹

HAND TOOL SALE!

Lufkin® **Crescent®**



YOUR CHOICE
12⁹⁹

10" ADJUSTABLE WRENCH
#AC110V

30' TAPE MEASURE
#2130

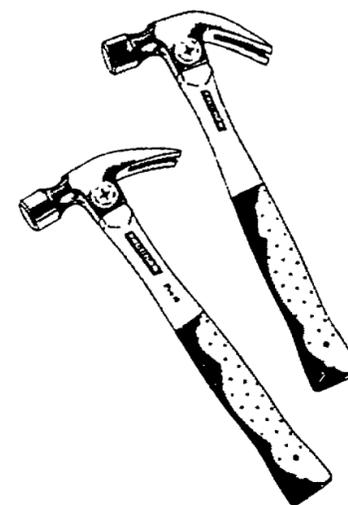
STANLEY



CHALK AND REEL
50 ft. shatter resistant polypropylene chalk and reel. Includes 4 oz. chalk. Carded. #47-671

3⁹⁹

V.B. VAUGHAN



14⁹⁹ EACH

16 OZ. FIBERGLASS HAMMERS
Fully polished. Claw #FS16. Rip #FS99.

Nicholson



CHAIN SAW FILES
Unique spiral cut design enables more material to be removed with each stroke. Made from American steel.

1⁸⁸

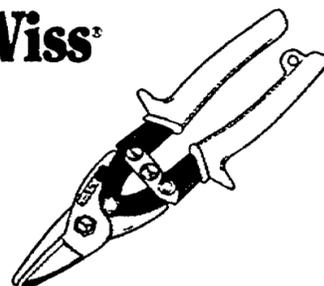
STANLEY



UTILITY KNIFE
2 position knife handle stores extra blades. #10-299

2⁷⁷

Wiss



METAL-WIZZ® UTILITY SNIPS
The home craftsman's cutting tool for many uses. #MPC3

6⁷⁷

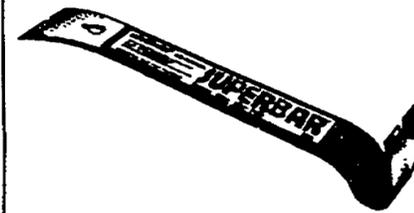
STANLEY



HACKSAW
Rigid steel frame adjusts to 8", 10" and 12" blades. Comfortable rubber grip handle. #15-265

7⁷⁷

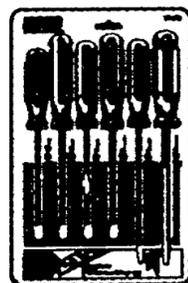
V.B. VAUGHAN



15" SUPERBAR®
Pry bar has thin, sharp blades and rocker head for more leverage. #B215

6⁹⁹

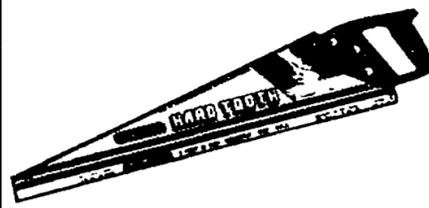
STANLEY



6 PC. HANDYMAN® SCREWDRIVER SET
Tough plastic handles. Comes complete with storage rack. #64-856.

6⁹⁹

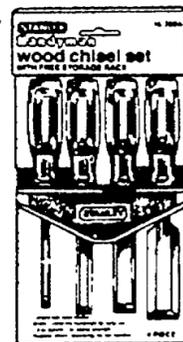
STANLEY



26" HARD TOOTH™ HANDSAW
Specially hardened teeth stay sharp. Square and mitre built in handle. #15-350

7⁹⁹

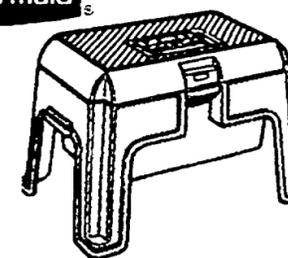
STANLEY



4-PC. HANDYMAN® WOOD CHISEL SET
Includes 1/4", 1/2", 3/4", & 1" chisels. Free plastic rack included for easy storage. #16-200.

17⁹⁹

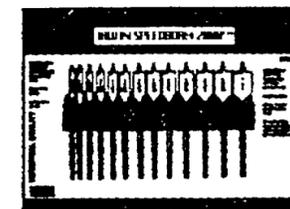
Rubbermaid



STORAGE STOOL
Combines tool box and stool. Large cushion grip handle makes carrying easy. Liftout tray for small items. #7769

17⁹⁹

IRWIN



13PC. SPEEDBOR
Set with rack. Bore faster, lasts longer than ordinary bits. Popular assortment. #88887

17⁹⁹



Better building
through teamwork

Northville

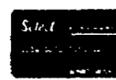
Lumber Co.

(313) 349-0220

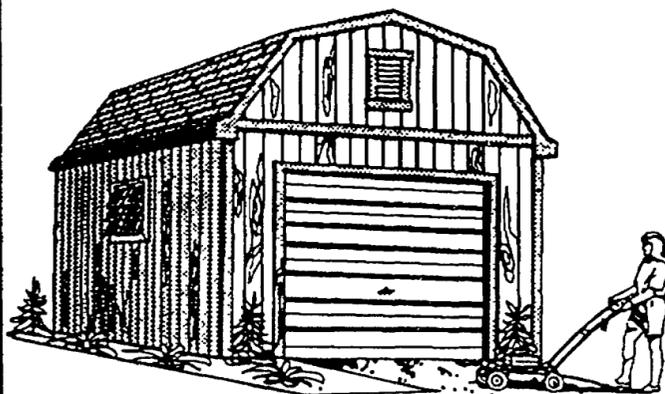
Hartland

Lumber & Hardware

(313) 632-5535



12' x 16' STORAGE BUILDING



HANDY HUT[®]

ESTATE

- Texture 1-11 8 oc. siding
- Pine trim
- 8' roll up door
- Pre cut instructions

1599⁹⁵

ANDERSEN WINDOW SALE

TRUCKLOAD ORDER
DEADLINE:

CALL: 349-0220 or 632-5535



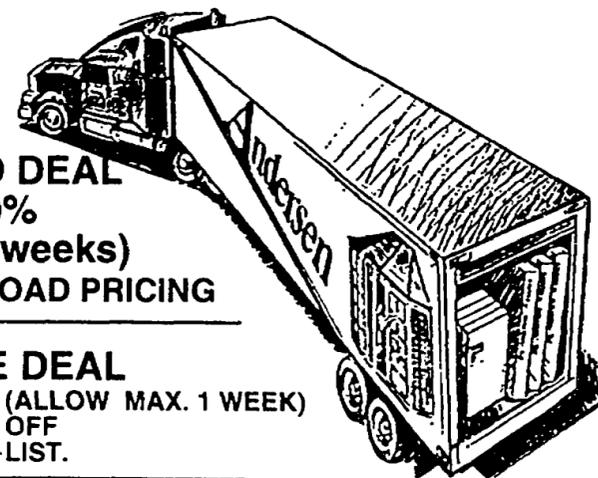
Andersen

WINDOW &
PATIO DOORS

★ TRUCKLOAD DEAL
PRE PAY 50%
(allow 4-8 weeks)
SPECIAL TRUCK LOAD PRICING

★ WAREHOUSE DEAL
27% (ALLOW MAX. 1 WEEK)
OFF LIST.

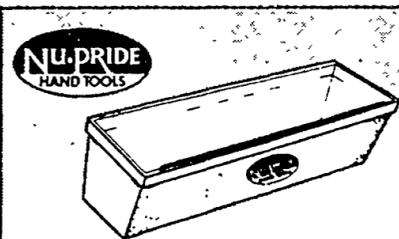
MULLING SERVICE AVAILABLE



DID YOU KNOW?

- DID YOU KNOW... We are the largest stocking Andersen Window dealer in Livingston County!
- DID YOU KNOW... We have over \$100,000 of inventory in stock!
- DID YOU KNOW... We have over 500 windows in stock to choose from!
- DID YOU KNOW... We offer over 80 styles such as, casement, narroline, in both white & terratone, patio doors, roof and basement windows.
- DID YOU KNOW... There is no waiting time with our huge stock for pick-up or delivery.
- DID YOU KNOW... We offer special in stock pricing!

NOW YOU KNOW... WHY WAIT!



PLASTIC DRYWALL MUDPAN

Tapered ends and sides with a replaceable metal scraping bar. Resists chemicals and temperature changes. #914.

2⁹⁹



DRYWALL JOINT TAPE

Self-adhesive. Quick and easy joint taping. Eliminates pre-plastering. Cannot blister or bubble. #295A

5²⁹

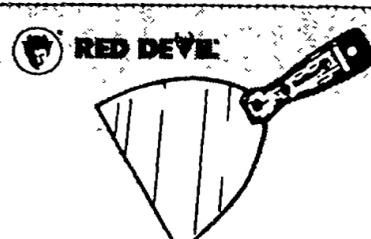


STANLEY

6" WALLBOARD SAW

Designed especially for plaster-board. Self-starting, point sharpened for plunge cuts. Make cut outs for electric outlets, etc. #15-206

3⁸⁸

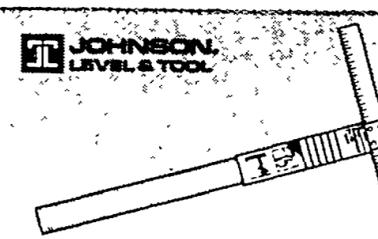


RED DEVIL

DRYWALL KNIFE

5 1/2" flexible blade. Designed to give a fine finish on all taped areas. #4518

4⁹⁹



JOHNSON LEVEL & TOOL

DRYWALL T-SQUARE

2' x 47 1/2". Flexible, light-weight aluminum. #JTS48

12⁹⁹

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AUTO & BOAT BUFFING

WE CAN RESTORE THE FACTORY-TYPE SHOWROOM SHINE TO MOST ANY VEHICLE

Dear Auto/Boat Owner:

DO YOU

Frequently use automatic car washes?

Frequently leave your vehicle out in the sun?

Think your vehicle finish appears dull and lacks shine?

Envy the shiny finish on those new models but don't like the price tag?

Think the only way it will shine again is to paint it?

Need to improve your vehicle appearance to sell it?

IF YOU

Responded yes to any of the previous questions, read on - **we can help!**

Properly painted automotive/boat surfaces will shine brilliantly if they are correctly maintained. Through normal use and the passage of time, all auto & boat surfaces will dull due to surface oxidation and accumulation of minute scratches. The longer these conditions are allowed to develop, the duller your vehicle finish will appear. We offer complete surface reconditioning (*without new paint*) that will restore the original finish lustre in most cases.

We treat your vehicle finish to a **3-step, deep-cleaning buffing process** using top quality materials to ensure maximum gloss and protection.

You will be amazed at the beautiful shine your auto or boat will have after ***our treatment***
..... you may not need that paint job after all !!!!!

\$75.00 (*most vehicles*)

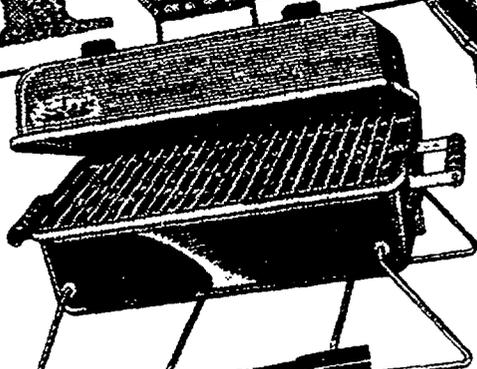
CALL NOW FOR AN APPOINTMENT

(313) 347-6364

THE RESULTS SPEAK FOR THEMSELVES !

Home Improvement PREVIEW

Sunbeam
CHARCOAL
TABLE
TOP
GRILL



1788

#8104



MADE IN THE U.S.A.
KINGSFORD
20 POUND
CHARCOAL

601

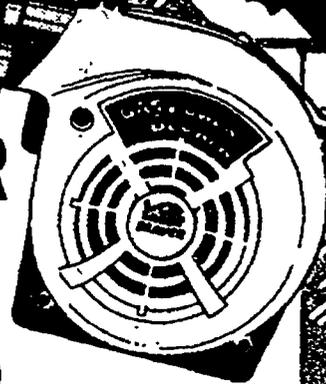
McCULLOCH
GAS BLOWER

- 2 cycle, 21.2 cc engine
- 120 mph air velocity
- Weighs only 9.5 pounds

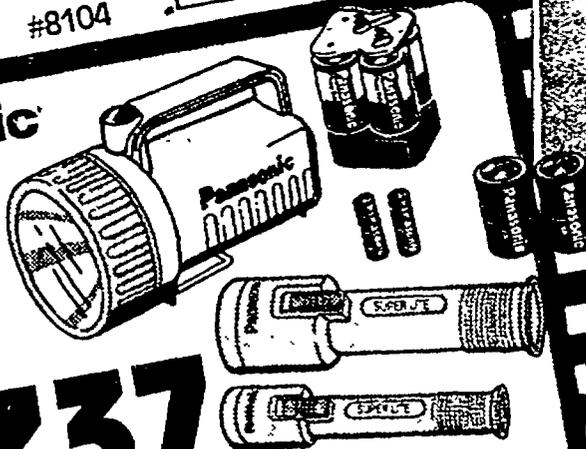
#GPB

7998

PLASTIC - 1 GAL.
GAS CAN
247



Panasonic
SUPER
LIGHTS
VALUE
PACK



1337

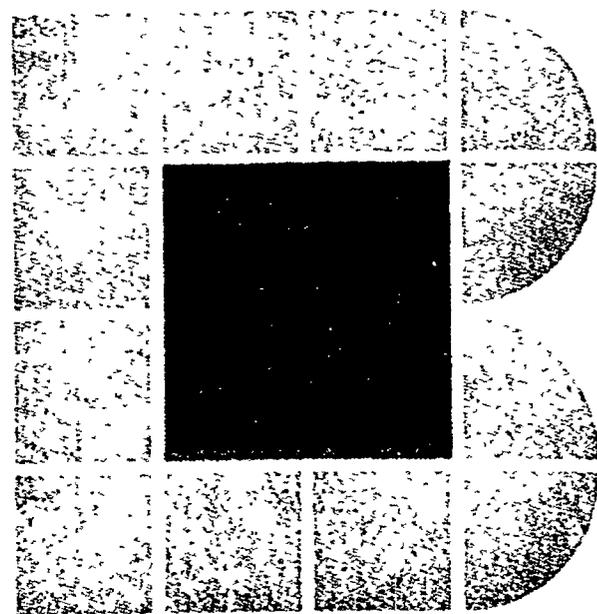
SET INCLUDES:
Floating lantern, lantern
adapter, D-size flashlight, AA size
flashlight & 8 Panasonic batteries

ASPHALT
DRIVEWAY
SEALER

- Seals and protects
blacktop surfaces

792

5 GAL.



**BUILDERS
SQUARE**

The warehouse with everything for your house

Save on Glidden paint!

BASIX
BASIX INTERIOR PAINT SEMI-GLOSS
 • 5 gallon
 • Semi-gloss
 • Available in white and off white

29⁹⁵
 5 GAL.

Glidden
X-PERT LATEX SEMI-GLOSS
 ONE GALLON 3.78 L

X-PERT LATEX SEMI-GLOSS
 • 10 year warranty
 • Soap and water clean-up

12⁹³
 1 GAL.

5 GAL..... 56.95

INTERIOR PAINT WALLPAPER VIDEO
 #50-4012 **9.95**

Glidden
spred satin
 LATEX WALL PAINT

SPRED SATIN LATEX WALL PAINT

11⁹⁸
 1 GAL.

Glidden
spred enamel
 LATEX SEMI-GLOSS

SPRED ENAMEL LATEX SEMI-GLOSS
 • For interior trim, bathrooms or kitchens

15⁸⁷
 1 GAL.

Glidden
SPRED 2000
 THE CLEAN AIR CHOICE
 INTERIOR FLAT WALL PAINT

SPRED 2000 INTERIOR FLAT WALL PAINT

17⁹²
 1 GAL.

SEMI-GLOSS 1 GAL. 21.94

Glidden
X-PERT Premium
 Latex Flat Wall & Trim Paint

X-PERT PREMIUM LATEX FLAT WALL PAINT
 • Resists stains, abrasions and scuffing

15⁹⁶
 1 GAL.

Glidden
X-PERT Premium
 Latex Satin Wall & Trim Paint

X-PERT PREMIUM LATEX SATIN WALL & TRIM
 • Cleans up easily

16⁹⁶
 1 GAL.

Glidden
X-PERT
 LATEX FLAT WALL & CEILING PAINT

X-PERT WALL & CEILING PAINT
 • White and antique white

\$25
 5 GAL.

Glidden
Master Palette

NEW COLOR SYSTEM
 Decorating with color has never been easier. Any quality Glidden Interior/Exterior paint is now available in over 6,000 colors.

3 PIECE PAN & ROLLER SET

1⁹³
 #301333

3 ROLLER WITH FRAME

6⁵⁷
 #7004251163

ONE COATER TRAY SET

8⁷⁷
 #7004250773

WAGNER

110 VOLT/ELECTRIC POWER ROLLER 959
 • Includes 9" roller, 3"x5" power pad, 14" extension, splatter shield, easy-clean faucet adaptor.

\$114
 #027-1006

WAGNER
FINECOAT

FINECOAT FINISHING SYSTEM
 • Great for applying varnishes, stains, lacquers and urethanes

\$189
 #027-5030

We can custom mix paint that matches anything!

Fine finishes start here.



WOOD FINISH
 • Penetrates deep into wood fibers of any unfinished surfaces
 • Highlights the grain of your project
 • Available in a variety of rich shades

4.99
1 QT.

MINWAX WOOD FINISH
 STAINS-SEALS

FURNITURE REFINISHING VIDEO #4017
995



POLYSHADES
 STAIN & POLYURETHANE IN ONE STEP
MINWAX
 GLOSS FRESH

MINWAX Fast-Drying POLYURETHANE
 Clear

POLYSHADES
 • Stain and polyurethane in one easy step
 • Six shades to choose from
 • Gloss or satin finish
 • Enhances wood's natural beauty

7.97
1 QT.

POLYURETHANE
 • Long lasting, durable finish
 • Satin, gloss, or semi gloss finish

19.95
1 GAL



WOOD SHEEN
 MINWAX
 RUBBING OIL STAIN & FINISH

WOOD FINISH
 BY MINWAX
 No. 224 SPECIAL WALNUT
 PENETRATES-STAINS-SEALS
 DANGER! COMBUSTIBLE
 VAPORS OF SOLIDS & FLAME

PARKS Polyurethane
 One Time Interior Finish

TRIPP CARVER
 Safe & Simple
Super Poly
 Satin

WOODSHEEN
 • Easy one-step stain and finish
 • Dries in 2 hours
 • Smooth wipe-on application
 • Enhances natural beauty of wood

3.99
12 OZ.

WOOD FINISH
 • Provides a natural hand rubbed look
 • Penetrates deep into the wood

16.99
1 GAL.

POLYURETHANE
 • Clear finish for interior, exterior marine surface
 Resists water, acids and alcohol

12.99
1 GAL.

SUPER POLYURETHANE
 • Crystal clear, non yellowing, user-safe polyurethane

29.95
1 GAL.



EZ PAINTS
 The Newell Group

FOAM BRUSHES
 • Ideal for staining and antiquing
 • Eliminates brush marks
 • Easy to clean
 • Available in 1", 2" and 3" widths

1 IN. WIDTH	31¢
2 IN. WIDTH	43¢
3 IN. WIDTH	54¢



SOFT TERRY CLOTH
STAINING PAD

STAINING PAD

97¢ #88-A

4 SQ. YD. CHEESE CLOTH **1.88**



MIDWEST
DROP CLOTH

DROP CLOTH
 • Covers and protects
 • Guards against spills, water, dirt, and dust

9'X12' 2 MIL	1.73
9'X12' 4 MIL	4.96



manco
EASY MASK PAINTING TAPE

EASY MASK PAINTING TAPE
 • Provides sharper edges
 • Easy application, clean removal
 • Prevents paint seepage and bleed-through

2"X180'	3.38
3"X400'	7.89



3M
Synthetic Steel Wool

3M SYNTHETIC STEEL WOOL
 • Won't shred, splinter or rust
 • Rinse and re-use
 • Outlasts steel wool

2.47 YOUR CHOICE

We give you 1 stop shopping for any wood project.

Organize it all for less!

UP TO 5 FT. CLOSET ORGANIZER

- Durable baked-on epoxy finish - no dust, no mildew
- Strong steel construction
- Hardware and instructions included #5145

2253

storage systems by LEE/ROWAN

storage systems by LEE/ROWAN

49" - 94" CLOSET ORGANIZER

- Easy to install
- Durable baked-on epoxy finish
- Hardware and instructions included
- Steel construction #5138

\$29

storage systems by LEE/ROWAN

STORE MORE LAUNDRY CENTER

- 63"Wx18"Dx75"H
- Designed to be used above to organize the clutter off the floor
- Features a moveable swinging arm for hanging your wash and wear items #5187

\$27

ALL STEEL CONSTRUCTION
WHITE EPOXY FINISH

SYSTEM WÖRKS!

ALL PURPOSE STORAGE SYSTEM
AS SHOWN OR BUILD YOUR OWN

WALL CABINET	\$32
BASE CABINET	\$65
STORAGE CABINET	\$89
COUNTER TOP	\$23

A. 21 PAIR SHOE RACK

- Solidly welded
- Easy to mount
- Baked-on white epoxy finish #60722

1488

B. DELUXE GARMENT RACK

- Includes casters for easy mobility
- 15 year warranty
- Top shelf for boxes, hats, etc. #1573CA

\$19

Organize it with shelving!

Hirsch

4 SHELF HEAVY DUTY

- Heavy duty braces
- Heavy-gauge steel posts
- Industrial
- 30"Wx59"Hx12" deep

997

confico

4 SHELF VENTILATED

- Strong, lightweight, multi-purpose shelf can handle a heavy load
- Never rusts or needs painting

\$22

BEIGE
5 SHELF \$44

RACKET ORGANIZER

- 10"Hx22"Wx8 5/16"D

1398

LAWN & GARDEN ORGANIZER

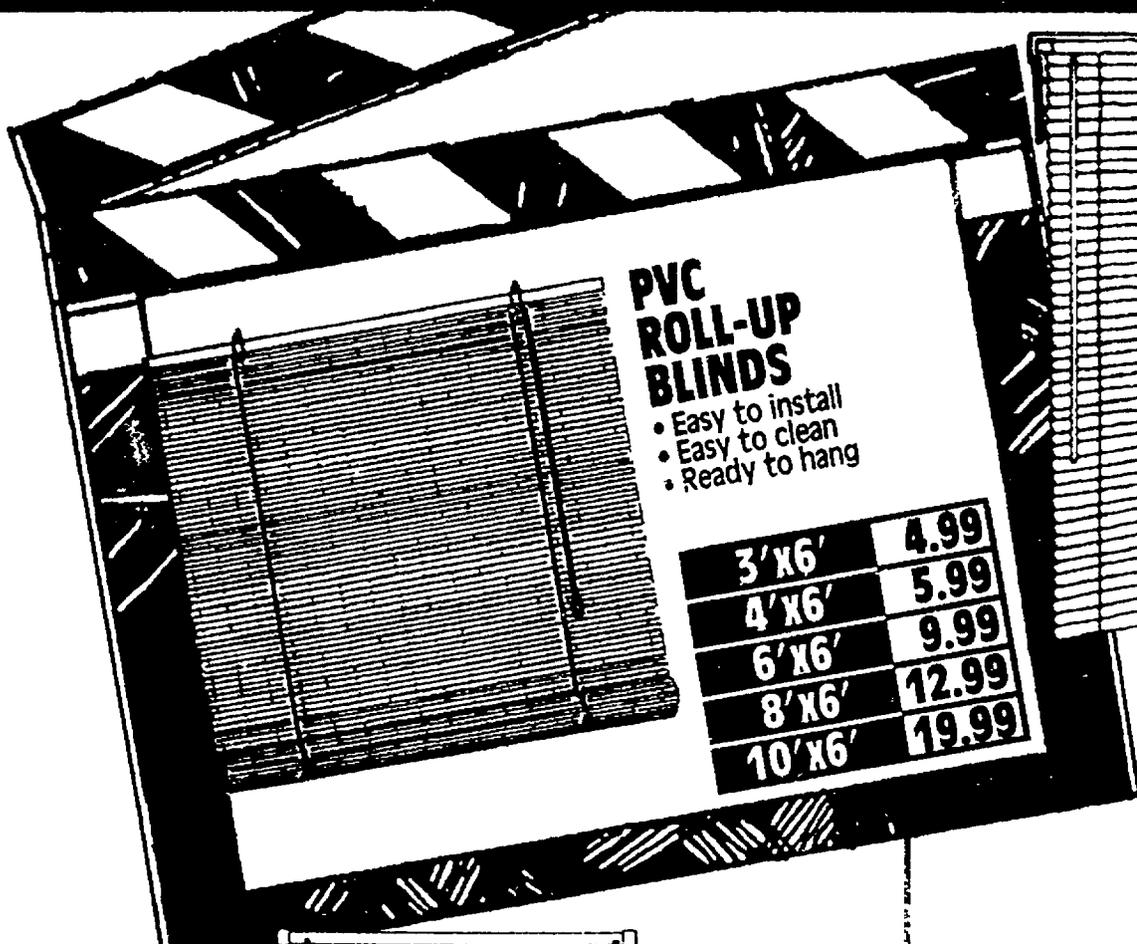
- Basket lifts out

1589

#80020

We have everything to organize for recycling, too!

Update your windows!



PVC ROLL-UP BLINDS

- Easy to install
- Easy to clean
- Ready to hang

3' X 6'	4.99
4' X 6'	5.99
6' X 6'	9.99
8' X 6'	12.99
10' X 6'	19.99



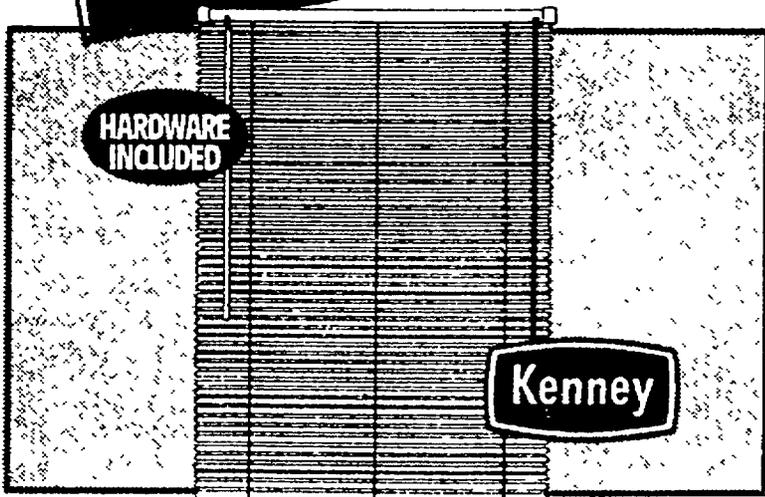
LEVOLOR

READY MADE BLINDS

- One inch aluminum slats
- Wand tilt control
- Easy to install... all hardware included
- Cotton white or alabaster

16⁹⁹ 23" X 64"

35" X 42"	17.99	46" X 64"	23.49
34" X 64"	18.99	47" X 64"	23.99
35" X 64"	19.99	48" X 64"	25.99
36" X 64"	20.99	60" X 64"	27.99
39" X 64"	21.99	72" X 64"	28.99
45" X 64"	22.99	* AVAILABLE IN ALABASTER ONLY	

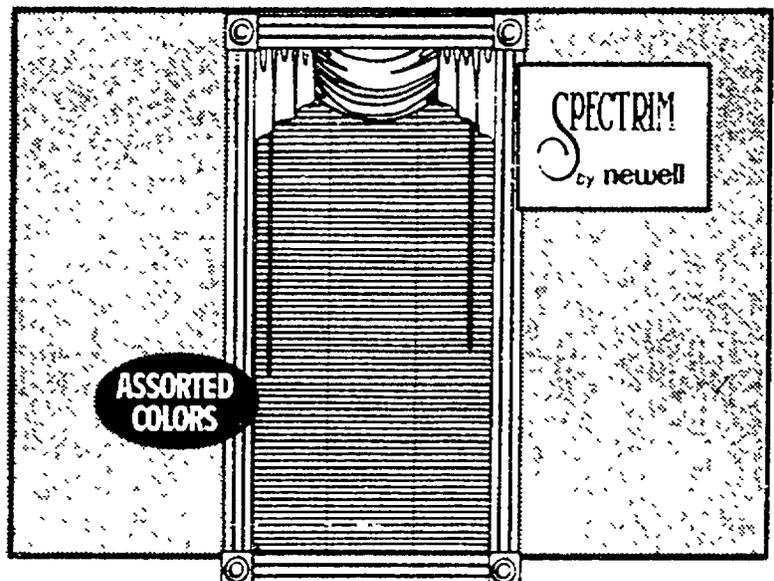


HARDWARE INCLUDED

Kenney

1-INCH PVC MINI-BLINDS

23" X 42"	4.99	36" X 64"	6.99
23" X 64"	6.99	29" X 72"	7.99
29" X 64"	6.99	43" X 64"	10.99
31" X 64"	6.99	48" X 64"	10.99
35" X 64"	6.99	27" X 64"	6.99



SPECTRIM
by newell

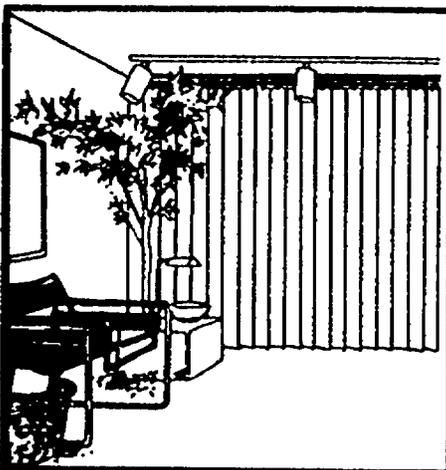
ASSORTED COLORS

CUSTOM CUT BLINDS

- Bring in exact measurements and take home vinyl blinds in minutes

23" X 72"	15.88	60" X 72"	45.99
36" X 72"	25.99	72" X 72"	55.99
48" X 72"	35.99		

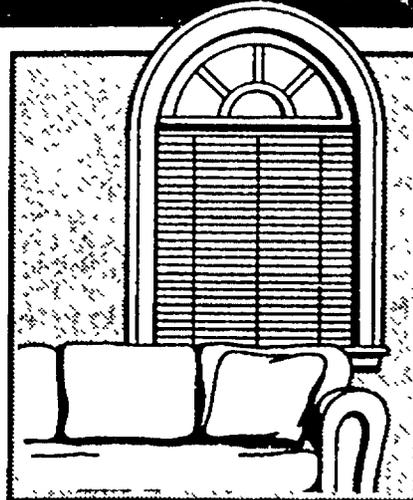
We can Special Order the perfect window treatment



VERTICAL BLINDS

- Available in hundreds of colors, finishes and textures

20% OFF
OUR EVERYDAY LOW PRICES!



1-INCH ALUMINUM MINI-BLINDS

- Available in many colors
- Easy to install, all hardware included

20% OFF
OUR EVERYDAY LOW PRICES!

We'll help you create a new look for less!

Latest looks for floors!



Armstrong
ROYELLE SHEET
ROLL VINYL
• No wax-less work

299 SQ. YD. 12' ROLL

WE INSTALL

399 L.F.

AVAILABLE IN BLUE, LILY, MULTI-COLOR




Armstrong
CAMBRAY ROLL VINYL
• 112 linear foot per roll
• Variety of styles

524 SQ. YD.

WE INSTALL

699 L.F.

12 FT. WIDTH



Armstrong
12 FT. ACCOTONE® ROLL VINYL
• Vinyl no-wax
• Easy to install - needs adhesive

412 SQ. YD.

WE INSTALL

EASY CARE!

5.50 L.F.



12x12 BRIGHTON VINYL TILE
• Black and white candy square

39¢ PC.

1749 CARTON



Armstrong
12 FT. SUNDIAL SOLARIAN ROLL VINYL
• Solarian no-wax, easy care

599 SQ. YD.

WE INSTALL

BUILT-IN SHINE!

7.99 L.F.



PARQUET WOOD FLOOR TILE
• 5/16" thick with acrylic finish for durability and easy care

149 PC.

1490 CARTON

Exterior carpets!

ARGUNNE INDUSTRIES
BEACH FRONT
• Flat needlebond carpet

149 L.F.

6 FT. WIDTH

ARGUNNE INDUSTRIES
TUFF STUFF
• 12 ft. width

549 L.F.

4.12 SQ. YD.

AVAILABLE IN SABLE, WINE & GRAY

ARGUNNE INDUSTRIES
LAREDO OCEAN
• Soil and stain resistant

487 SQ. YD.

649 LINEAR FOOT

12 FT. WIDTH

ARGUNNE INDUSTRIES
CITY LITES
• Resists mold and mildew

679 L.F.

5.09 SQ. YD.

AVAILABLE IN BLUE CLOUD & SMOKE

We can special order many types of flooring.

Home decor headquarters.



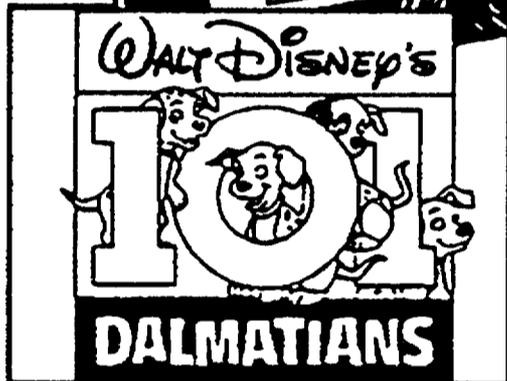
Top Mates
DECORATIVE BORDER

PRINTED OR SOLID BORDERS
• 5 yd. (15 Ln. Ft.)
• Available in various colors, prints and solids

6.99
PRE-PASTED

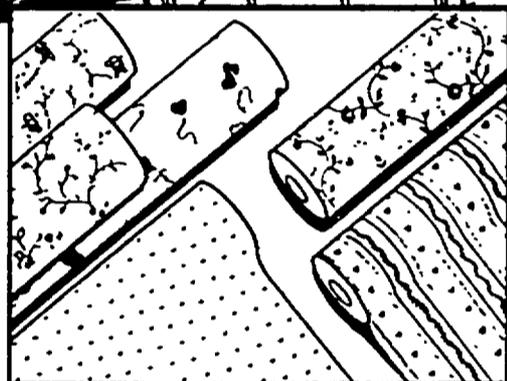
TOPPER & ROD SETS
• Complete decorative top treatment
• Fits windows 28" to 48" wide

SOLID	PRINTED
12.49	13.93



DISNEY BORDERS

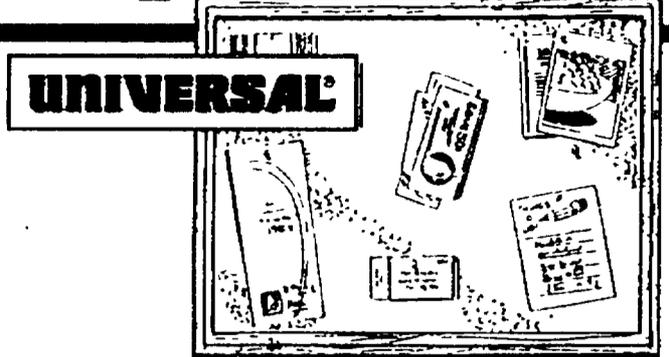
7.99



PREPASTED BORDERS

- Prepasted, scrubbable, strippable, durable

6.99 YOUR CHOICE!



UNIVERSAL
FRAMED CORKBOARD

- Organize your clutter

18" x 24"	3.19
24" x 36"	6.98
36" x 48"	12.99

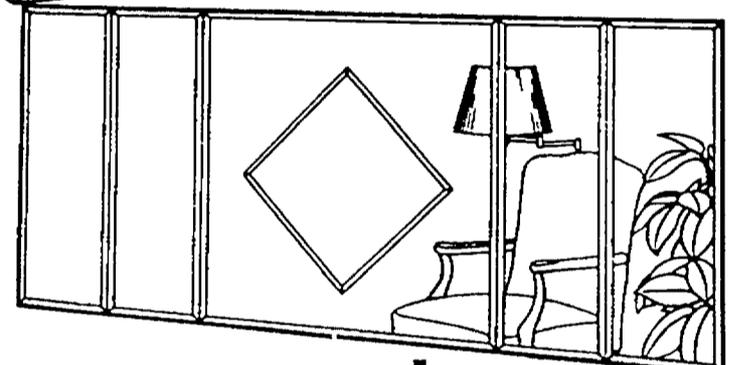


REFLECTION COLLECTION

WALL MIRROR

- Beveled edge
- Makes room appear bigger and brighter

24x30	12.99
24x36	14.99
30x40	19.99
30x48	24.99



LARGE WALL MIRROR

- Makes any room look larger
- 72" x 36"

\$52

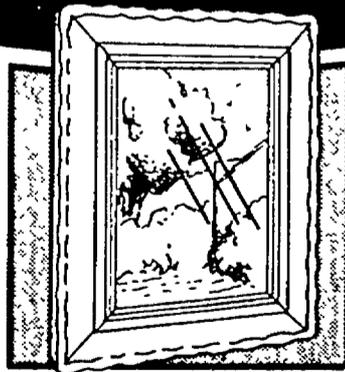
Always warehouse priced!



FRAMED ART PALLET

- 1" wide burl finish on gold finish
- Frames feature a decorative gold accent line

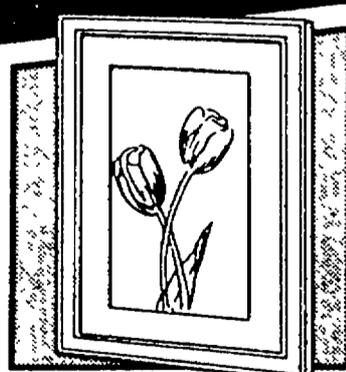
7.99 HANGERS INCLUDED



CANVAS ART PALLET

- Solid oak, burl finish and gold foil finish frames
- Frames feature a custom cut bevel mat

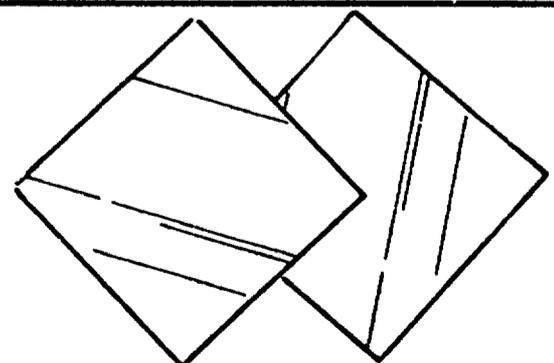
12.99 HANGERS INCLUDED



MATTED ART PALLET

- Assorted matted art

7.99



MIRROR TILE

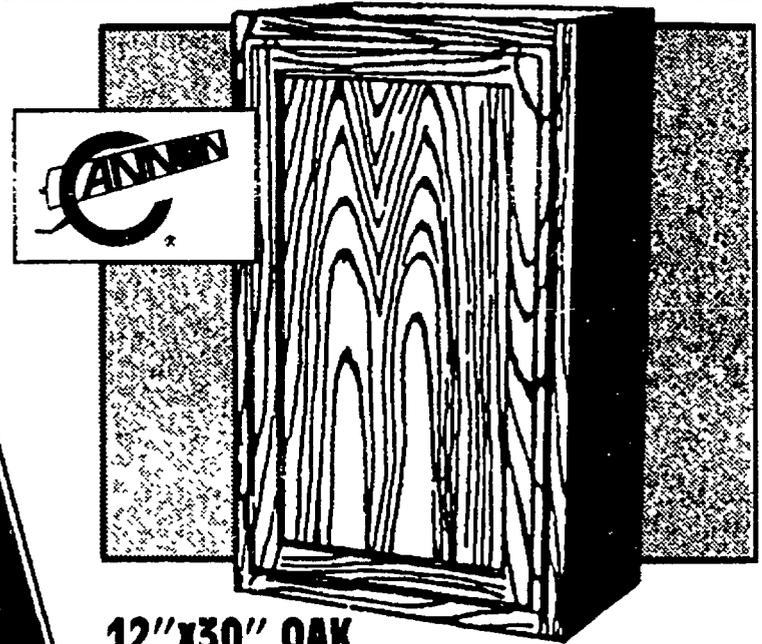
- Makes room appear larger
- 12x12 inch size
- Sold in boxes of 6 tiles

5.99 12" x 12"

See us for decorator looks at warehouse prices!

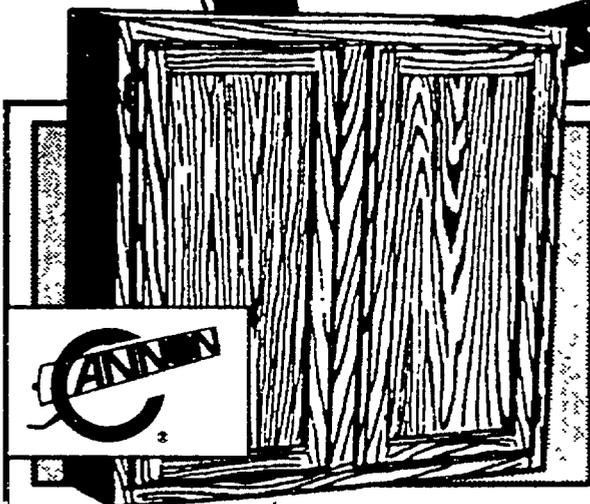
We install cabinets.*

Let our professionals install these cabinets for you.
 *Call 1-800-227-INSTALL(4678) for a free estimate.



12" x 30" OAK WALL CABINET
 • Ready to finish

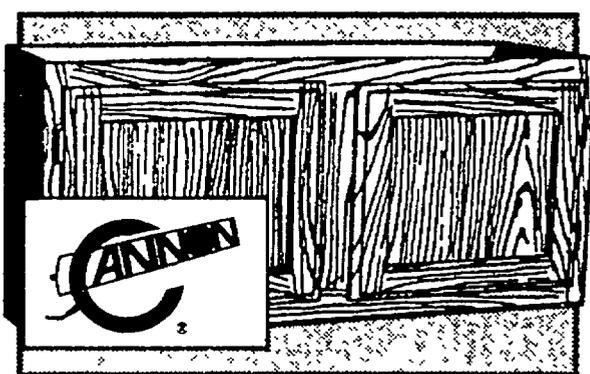
\$40	15" x 30"	\$45
	18" x 30"	\$54
	24" x 30"	\$59



30" x 30" OAK WALL CABINET

\$65 • Completely assembled
 • Ready to finish #W3030

36" x 30"	\$71
-----------	------



30" x 15" OAK OVER RANGE CABINET

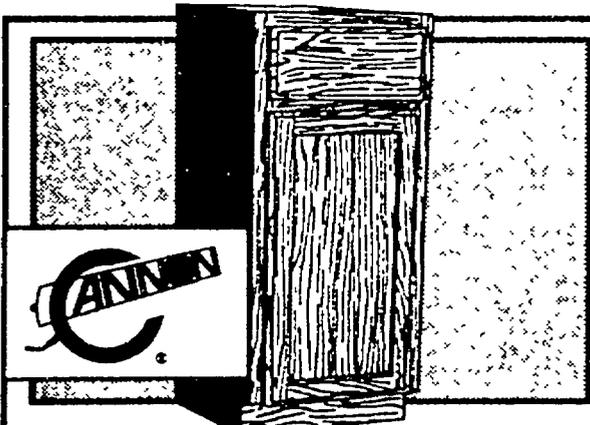
\$38 • Completely assembled
 • Ready to finish

36" x 15"	\$43
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54" W x 24" H x 13" D OAK LAUNDRY WALL CABINET

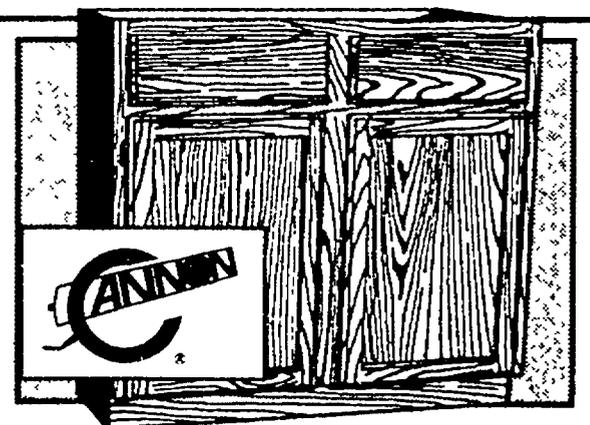
\$77 • Completely assembled
 • Ready to finish



12" / 1-DOOR 1-DRAWER OAK BASE CABINET

\$51 • Completely assembled
 • Ready to finish

15"	18"	24"
\$56	\$61	\$69



30" / 2-DOOR 2-DRAWER OAK BASE CABINET

\$77

36" BASE	\$95
36" SINK BASE	\$85
60" SINK BASE	\$99

Conoflex
 DECORATIVE LAMINATE
 • Flexible, easy to apply
 • Scratch resistant

297 ASSORTED COLORS

15" x 12" CUTTING BOARD
 • White, almond or black
 • 5 year warranty

997 TEMPERED GLASS
 20" x 16" 13.97

All installation labor is guaranteed for 1 year.

Budget priced beauties!



W3015	W3030	W3615	W3630	W3018
REF30	B30	S36	B36	Range 58dc

THIS STRAIGHT KITCHEN CONSISTS OF THESE CABINET MODELS:

- 1 - #B30
- 1 - #B36
- 1 - #S36
- 1 - #3018
- 1 - #W3015
- 1 - #W3030
- 1 - #W3615
- 1 - #W3630

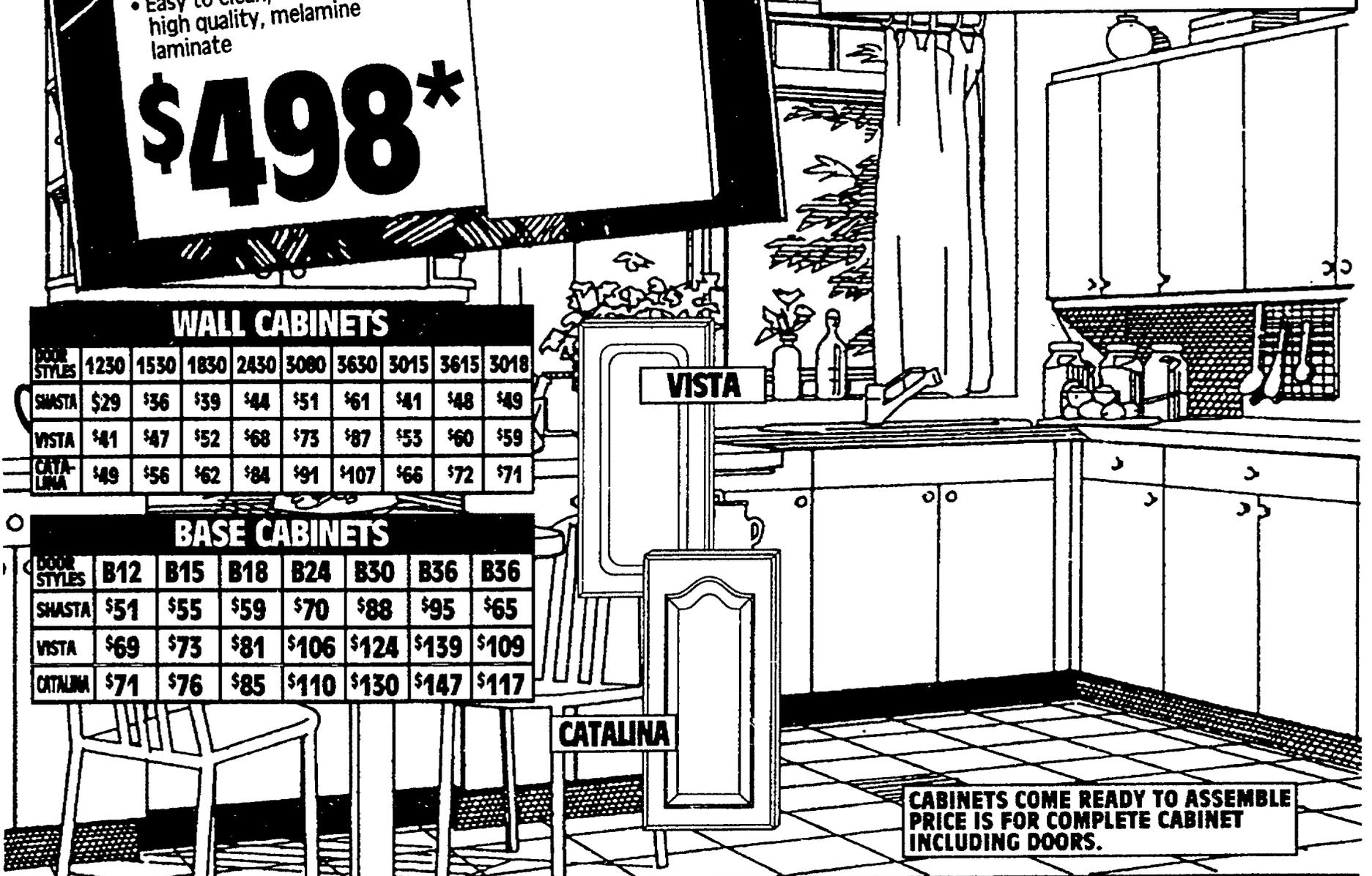
*PRICES ARE FOR CABINETS IN FLOOR PLAN ONLY. FLOOR PLAN AND PRICING DO NOT REPRESENT KITCHEN SHOWN. SINK, FAUCET, APPLIANCES AND ACCESSORIES ARE NOT INCLUDED

WALL CABINETS

DOOR STYLES	1230	1530	1830	2430	3080	3630	3015	3615	3018
SHASTA	\$29	\$36	\$39	\$44	\$51	\$61	\$41	\$48	\$49
VISTA	\$41	\$47	\$52	\$68	\$73	\$87	\$53	\$60	\$59
CATALINA	\$49	\$56	\$62	\$84	\$91	\$107	\$66	\$72	\$71

BASE CABINETS

DOOR STYLES	B12	B15	B18	B24	B30	B36	B36
SHASTA	\$51	\$55	\$59	\$70	\$88	\$95	\$65
VISTA	\$69	\$73	\$81	\$106	\$124	\$139	\$109
CATALINA	\$71	\$76	\$85	\$110	\$130	\$147	\$117



CABINETS COME READY TO ASSEMBLE
 PRICE IS FOR COMPLETE CABINET INCLUDING DOORS.



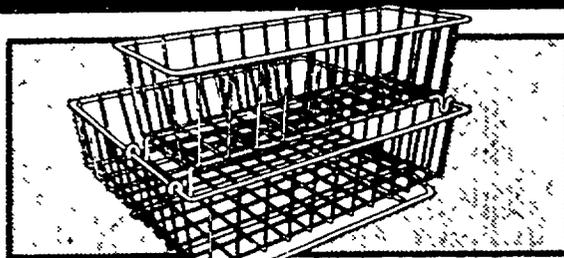
Kitchen and bath cabinet organizers!



5 1/4" Hx8" Wx17 1/4" D
ALL PURPOSE

- Slides out for handy access
- Includes complete instructions

16¹⁸
 #3927



10" Hx11" Wx17 3/4" D
ALL PURPOSE

- Easy to install, includes all hardware

18⁵⁷
 #3920



14" Hx8 3/4" Wx14" D
SLIDE-OUT TRASH BAG HOLDER

- Holds most standard plastic trashbags

18⁷³
 #3940

We'll help you make the most of your space!

Kitchen spruce-up ideas.



DO-IT-YOURSELF PLUMBING VIDEO 995

DOUBLE BOWL STAINLESS STEEL SINK
 • 5½" deep bowls
 • Price includes sink installation clips

2650 #NR50-3322 33" x 22"

DURABLE BUFFED FINISH

7 YEAR LIMITED WARRANTY

neptune

7" DEEP STAINLESS STEEL SINK
 • 33x22 double bowl

\$59 #NB-3322

8" BEST \$89

GARBAGE DISPOSAL SINK
 • 7" deep large bowl - 5½" deep small bowl

\$69 #NMRB-3322

33" x 22" EXTRA CAPACITY BOWL



sinkmaster
THE PRECISION DISPOSERS

1/3 H.P. ECONOMY GARBAGE DISPOSER
 • 18-month free over the counter replacement warranty

2784 #450

1/2 H.P. \$51



sinkmaster
THE PRECISION DISPOSERS

1/2 H.P. GOOD GARBAGE DISPOSER
 • 3 year free over the counter replacement warranty

5789 #750

1/2 HP BETTER 82.85

3/4 HP BEST 128.99



7" DEEP BOWLS

ENAMELED STEEL SINK
 • Mounting strainers and rim not included

\$45 32" x 21" WHITE #70440-27020

ALMOND 48.27

American Standard



IN-SINK-ERATOR

1/3 H.P. FOOD WASTE DISPOSER
 • 1 year parts and in-home service warranty

\$50 #BADGER1

1/2 H.P. \$62



IN-SINK-ERATOR

1/2 H.P. FOOD WASTE DISPOSER
 • 3 year parts and in-home service warranty

8285 #333

1/2 HP DELUXE \$149

3/4 HP DELUXE 184.94



33" x 22" SELF RIMMING

ENAMELED CAST IRON SINK
 • 8" deep bowls

\$199 #7022804020 WHITE

BONE \$229

American Standard



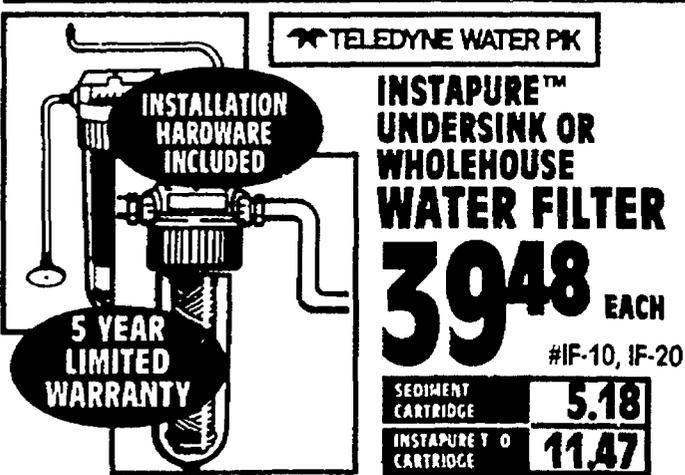
33" x 22" AMERICAST DOUBLE BOWL SINK
 • Limited lifetime warranty

\$189 #7145804020 WHITE

BONE \$219

HIGH GLOSS PORCELAIN FINISH

American Standard



TELEDYNE WATER PK

INSTAPURE™ UNDERSINK OR WHOLEHOUSE WATER FILTER
 • 5 YEAR LIMITED WARRANTY

3948 EACH #IF-10, IF-20

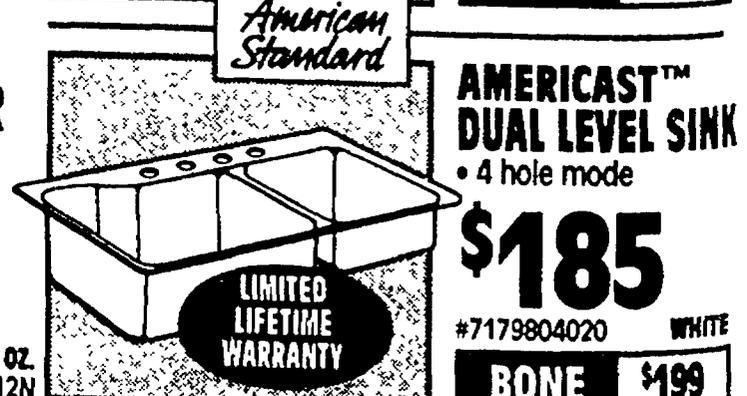
SEDIMENT CARTRIDGE 5.18

INSTAPURE 1.0 CARTRIDGE 11.47



ALL OUT™ BATH & KITCHEN CLEANER
 • Removes lime, rust, soap and hard water deposits

344 24 OZ. #A012N



AMERICAST™ DUAL LEVEL SINK
 • 4 hole mode

\$185 #7179804020 WHITE

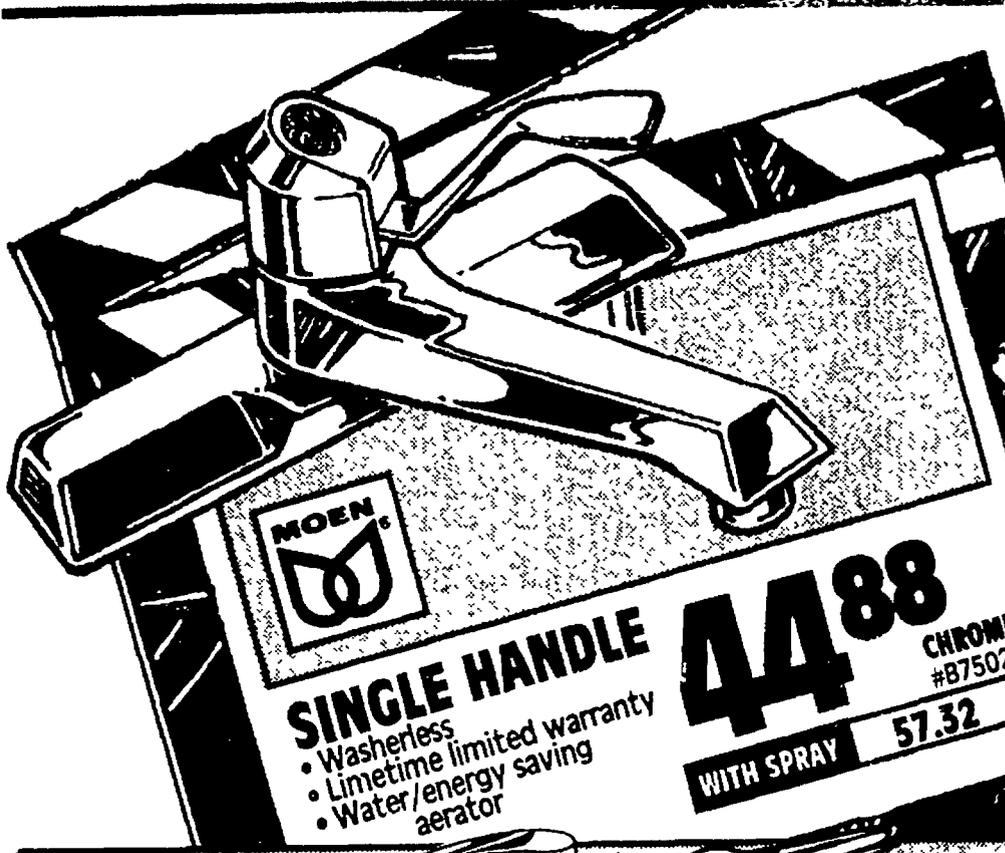
BONE \$199

LIMITED LIFETIME WARRANTY

American Standard

Extended warranties available on garbage disposals.

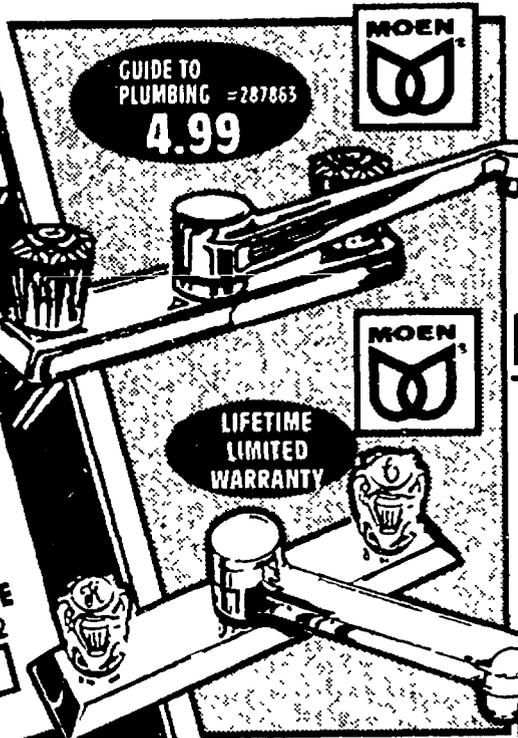
We remodel kitchens.*



MOEN

SINGLE HANDLE **44⁸⁸** CHROME #87502
 WITH SPRAY **57.32**

- Washerless
- Lifetime limited warranty
- Water/energy saving aerator



MOEN

GUIDE TO PLUMBING = 287863
4.99

MOEN

LIFETIME LIMITED WARRANTY

TWO HANDLE **1667** CHROME #87417
 WITH SPRAY **22.97**

MOEN

LIFETIME LIMITED WARRANTY

TWO HANDLE **3995** CHROME #87401
 WITH SPRAY **49.94**

- Washerless
- Water and energy saving aerator
- Brass construction

TWO HANDLE

- Washerless
- Water and energy saving aerator

1667 CHROME #87417

WITH SPRAY **22.97**

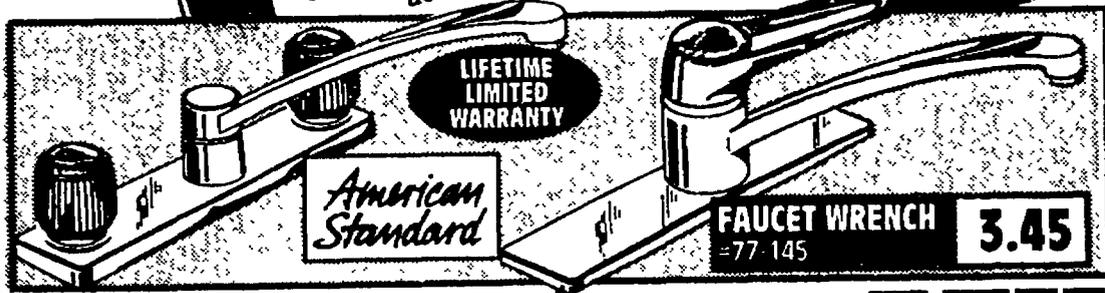
TWO HANDLE

- Washerless
- Water and energy saving aerator
- Brass construction

3995 CHROME #87401

WITH SPRAY **49.94**

Most special order kitchen faucets can be delivered to the store within 24 hours for only \$4.95 extra



American Standard

LIFETIME LIMITED WARRANTY

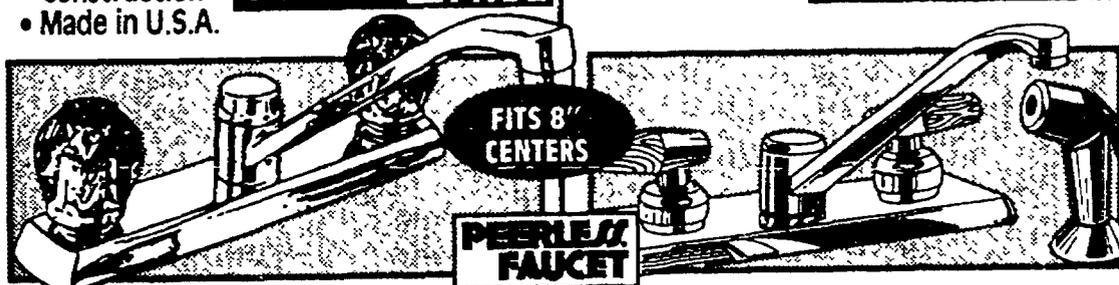
FAUCET WRENCH #77-145 **3.45**

DUAL CONTROL **3977** CHROME #4160310R002
 WITH SPRAY **49.77**

- Durable all metal construction
- Made in U.S.A.

SINGLE CONTROL **5777** CHROME #425241R002
 WITH SPRAY **67.77**

- Water and energy saving aerator



PEERLESS FAUCET

FITS 8" CENTERS

TWO HANDLE **3994** CHROME #9247
 WITH SPRAY **49.89**

- Stainless steel and solid brass construction
- Water-saving, washerless design

TWO HANDLE WITH SPRAY **8291** CHROME #3655

- Country oak handles
- Extra set of porcelain lever handles included

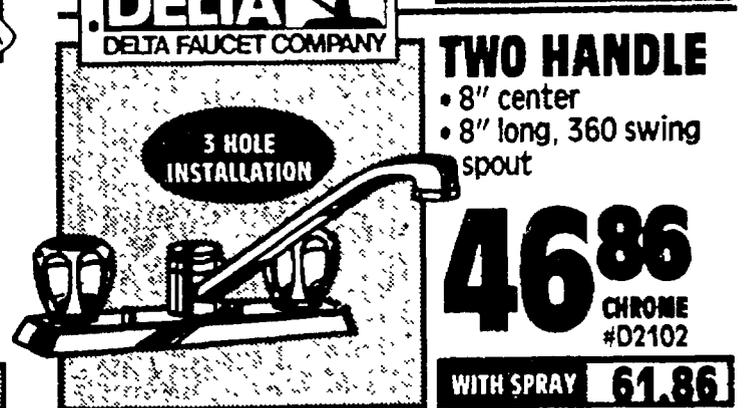


8" CENTER

DELTA
 DELTA FAUCET COMPANY

LEVER HANDLE **4998** CHROME #D100WF
 WITH SPRAY **59.97**

- 3 hole installation
- 8" long, 360 swing spout



3 HOLE INSTALLATION

DELTA
 DELTA FAUCET COMPANY

TWO HANDLE **4686** CHROME #D2102
 WITH SPRAY **61.86**

- 8" center
- 8" long, 360 swing spout



PEERLESS FAUCET

CROSS HANDLE WITH SPRAY **9988** CHROME #3351

- Copper waterline connections



20 YEAR LIMITED WARRANTY

SINGLE CONTROL WITH SPRAY **8988** #833-12P

- Porcelain handle inset
- 3.0 G.P.M. max.



JAMECO
 INDUSTRIES, INC.

LIFETIME WARRANTY

WING HANDLE WITH SPRAY **4988** CHROME #BS2401

- Includes clear acrylic, oak, and white handle insets
- 8" centerset

***Call 1-800-227-INSTALL for your FREE estimate.**

We install bath vanities!*

SYSTEM WORKS!

EASY TO ASSEMBLE

18" AVALON OR SHASTA MELAMINE VANITY

- 18"Wx31"Hx16"D
- Lifetime guarantee
- Oak or white laminate finish

\$27 YOUR CHOICE!

=9100, 9000 OTHER SIZES ALSO AVAILABLE

BATHROOM'S DESIGN & PLAN 895 #287627

WE INSTALL

CONTINENTAL CABINETS

16" x 18" UNFINISHED OAK VANITY

- Solid oak face frame and framed door

\$39

24" x 18"	1 DOOR, 2 DRAWERS	\$79
30" x 18"	1 DOOR, 3 DRAWERS	\$89
36" x 18"	2 DOORS, 2 DRAWERS	\$99
48" x 18"	3 DOORS, 3 DRAWERS	\$109

WE INSTALL

CONTINENTAL CABINETS

16" x 18" SOLID OAK VANITY

- Solid oak raised panel door
- Polished brass hardware
- Plywood construction
- Hand stained lacquer finished

\$47 18"Wx30"Hx16"D

24"	2 DOORS	\$69
30"	2 DOORS	\$88

WE INSTALL

CONTINENTAL CABINETS

24" x 18" "ARLINGTON"

- High gloss light oak finish
- Solid oak face frame, door & drawer fronts

Vanity top not included

\$99

24" x 18"	1 DOOR, 2 DRAWER	\$99
30" x 18"	1 DOOR, 2 DRAWER	\$129
36" x 18"	2 DOOR, 2 DRAWER	\$149
48" x 18"	2 DOOR, 4 DRAWER	\$199

WE INSTALL

CONTINENTAL CABINETS

24" x 18" "ALPINE"

- White with gloss finish
- Ball bearing slides in all drawers

Vanity top not included

\$109

30" x 18"	1 DOOR, 2 DRAWER	\$139
36" x 18"	2 DOOR, 2 DRAWER	\$159
48" x 18"	2 DOOR, 4 DRAWER	\$205

WE INSTALL

CONTINENTAL CABINETS

24" x 18" "BRECKENRIDGE"

- High gloss white lacquer finish
- Pull-down concealed storage compartment

Vanity top not included

\$139

30" x 18"	1 DOOR, 2 DRAWER	\$169
36" x 18"	2 DOOR, 2 DRAWER	\$189
48" x 18"	2 DOOR, 4 DRAWER	\$259

LINEN CLOSET \$319

WE INSTALL

CONTINENTAL CABINETS

24" x 18" WHITE "EURO"

- High gloss enamel finish
- Brass and chrome handles

Vanity top not included

\$99

30" x 18"	\$124
36" x 18"	\$142
48" x 18"	\$196
OVERJOHN CABINET	\$87

WE INSTALL

Face

CONTINENTAL CABINETS

24" x 18" "KING JAMES"

- Solid oak
- "Cathedral" raised panel door

Vanity top and faucet not included

\$129

30" x 18"	\$155
36" x 18"	\$175
48" x 18"	\$227
OVERJOHN CABINET	\$89

WE INSTALL

CONTINENTAL CABINETS

24" x 18" "WELLINGTON"

- High gloss light oak finish
- Pull-down concealed storage compartment

Vanity top not included

\$149

30" x 18"	1 DOOR, 2 DRAWER	\$199
36" x 18"	2 DOOR, 2 DRAWER	\$219
48" x 18"	2 DOOR, 4 DRAWER	\$299

LINEN CLOSET \$329

WE INSTALL

CONTINENTAL CABINETS

Call 1-800-227-INSTALL for your FREE estimate.

Buy your toilet installed!*

TITON INDUSTRIAL
WHITE CHINA TOILET
 • 3.5 gallon toilet
 • Seat not included

\$36

WE INSTALL

WE INSTALL

RENAISSANCE™ ELONGATED TWO PIECE
 • Contemporary "Euro Styling"
 • Strong, efficient flush action

\$119 WHITE
 BONE OR BLACK \$139

American Standard

LINEAR ROUND FRONT
 • Uniquely sculpted design
 • Strong efficient flush action

\$135 SEAT NOT INCLUDED
 WHITE
 BONE \$149

WE INSTALL

American Standard

WE INSTALL

American Standard

American Standard

ANTIQUITY ROUND FRONT
 • Water saving 3.5 gallon flush
 • Unique Victorian design

\$179 WHITE

HYDRA ROUND FRONT TWO PIECE TOILET
 • Efficient flushing action
 • Water saving 3.5 gallon flush
 • Crisp, clean design

\$78 WHITE
 BONE \$89
 SEAT NOT INCLUDED

RENAISSANCE™ ROUND FRONT
 • Water saving 3.5 gallon flush

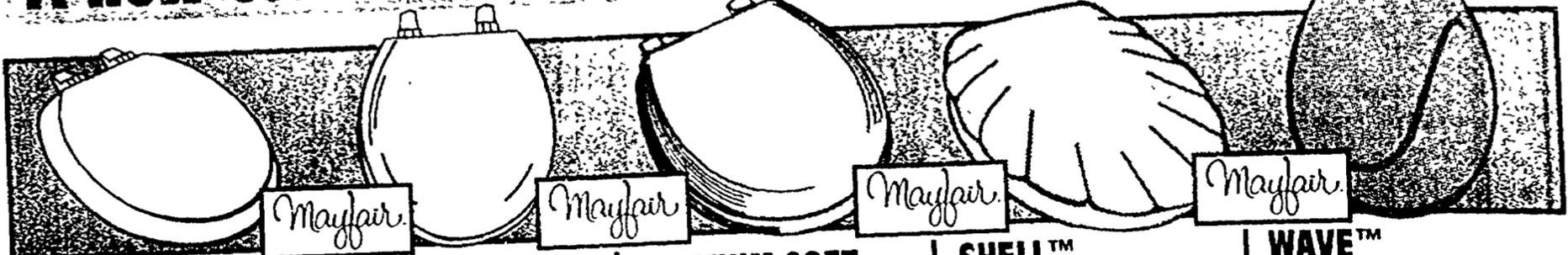
\$89 WHITE
 BONE \$109
 SEAT NOT INCLUDED

American Standard

LEXINGTON ROUND FRONT
 • Water saving 3.5 gallon flush
 • One-piece construction
 • Quiet, efficient flush action

\$239 SEAT NOT INCLUDED
 WHITE
 BONE \$319

A new toilet seat will update your bathroom fast!



MOLDED WOOD
 • Durable, long-lasting enamel finish

593 FITS REGULAR BOWL
 #66TT-000 WHITE

STEP-UP
 • Dial on hinges
 • Installs in seconds

798 SCULPTED COVER EACH

PREMIUM SOFT
 • Available in white, harvest gold, pink, bone, dark blue and sea foam

1053 ANTIQUE GRAINED VINYL EACH

SHELL™
 • Contoured shell design
 • Assorted colors to choose from

1593 ENAMEL FINISH EACH

WAVE™
 • Contemporary design
 • Fits regular bowl

1593 BAKED ENAMEL FINISH EACH

*Want an estimate? Dial 1-800-227-INSTALL(4678)

We install tub enclosures!*



JEFFY WALL TUB WALL KIT
 • White; 4-panels, fully adjustable
 • Fits all recessed tub alcoves 35" to 62" wide and 29" deep

1997
 TUB AND ACCESSORIES NOT INCLUDED
 #J111



SHELTER COVE™ TUB WALL
 • Fits alcove 57½" to 60" wide, 28" to 32" deep, 58" high
 #CC100-01

\$99
 WHITE EASY TO INSTALL



SHELTER COVE™ TILE TUB WALL
 • One piece tub wall
 • Made from high gloss thermoplastic
 #CT-100-01

\$129
 WHITE EASY TO CLEAN

TUB WALL KITS

A. WHITE CAPRI™

• Features spacious sculptured shelves #CR-11

\$79

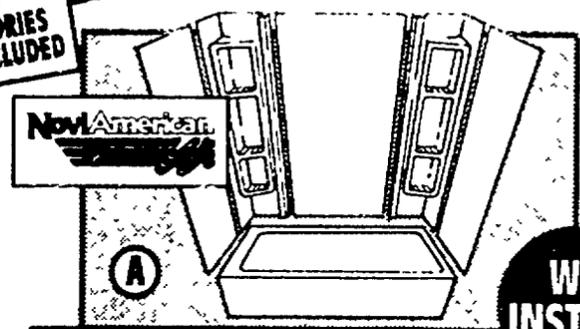
SCRATCH RESISTANT 5-5½" HIGH PANELS TUB NOT INCLUDED
 ALMOND \$89

B. WHITE CAPRI PLUS

• Total wall coverage from tub to ceiling #CRTC-11

\$136

6 STORAGE SHELVES 5-6" HIGH PANELS TUB NOT INCLUDED
 ALMOND \$149



APPLAUSE™ TUB WALL KIT

• Bath level shelving with built-in towel bar
 • Includes adhesive, caulk and cutting tools #AP-11

\$129
 WHITE TUB NOT INCLUDED



32" SHELTER COVE™ SHOWER STALL

• Includes shower base, wall and dome lock
 • 12 year limited warranty #SC1932-01

\$189
 WHITE EASY TO INSTALL

Save on everything you need to "fix up" your bathroom!

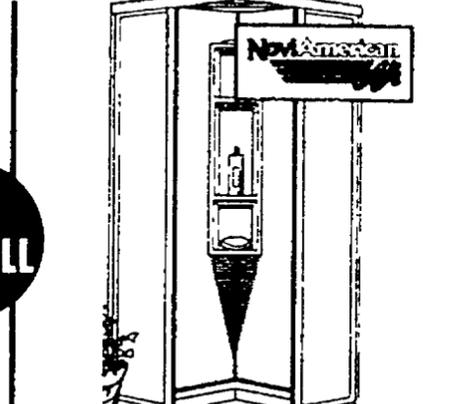


BY-PASS ENCLOSURE

• Tempered safety glass

\$39

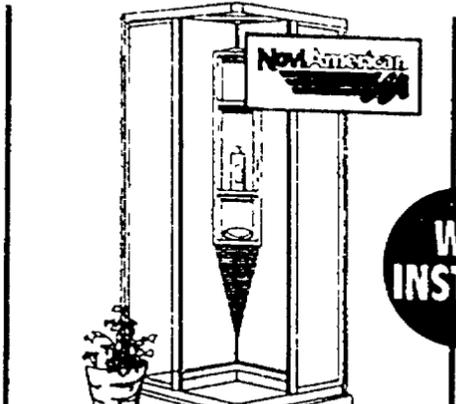
CORROSION RESISTANT SILVER-ANODIZED ALUMINUM FRAME #600C-59S



32" PVC CORNER SHOWER WITH SAFETY PANELS

\$199

WHITE FRAME #PC32PM11



32" PVC CORNER SHOWER WITH TEMPERED GLASS

\$229

WHITE FRAME #PC32TO11



38" NEO-ANGLE SHOWER

• Sturdy white 38"x38" injection molded shower floor
\$299
 ALUMINUM WHITE FRAME #AN38TO11

Call 1-800-227-INSTALL for your FREE estimate.

We do bathroom remodeling!*

AMERICAN STANDARD
MADE IN U.S.A.
BRASS WASHERLESS VALVE

CADET™ 2-HANDLE LAVATORY FAUCET
• Includes pop-up drain assembly
#2351310R002

39.90

We can special order faucets

Lavatory faucets

STERLING

2 HANDLE W/POP-UP DRAIN ASSEMBLY
• Non-metallic, corrosion proof construction, washerless

39.96 POLISHED OR ANTIQUE BRASS FINISHES

MOEN

SINGLE HANDLE W/POP-UP
• Lifetime limited warranty
• Water and energy saving aerator

49.77 W/POP-UP 59.77

DELTA
DELTA FAUCET COMPANY

SINGLE HANDLE W/POP-UP DRAIN
• 4" centerset, chrome finish
• Easy installation

59.97 EA.

Quality faucets

AMERICAN STANDARD
MADE IN U.S.A.

CHROME FINISH

SINGLE CONTROL LAVATORY FAUCET
• All metal construction
• Lifetime limited warranty

49.90 W/POP-UP 59.90 #2385263R002

AMERICAN STANDARD

CHROME FINISH

2 HANDLE FAUCET W/POP-UP
• All metal construction
• Brass washerless valve
• Porcelain cross handles

69.90 #2351232R002

PIERRELOUX FAUCET

FITS 4" CENTER

2 HANDLE LAVATORY FAUCET
• Clear duralac crystal handles
• Triple-chrome plated finish

34.47 W/POP-UP 44.78 #9646

PIERRELOUX FAUCET

WASHERLESS DESIGN

FAUCET W/POP-UP DRAIN
• Triple-plated chrome finish
• Clear duralac crystal handle

59.84 #8647

PRICE PFISTER, INC.

ACRYLIC LEVER HANDLE
• 4" center, solid brass body, chrome finish

59.88 INCLUDES POP-UP DRAIN ASSEMBLY

CROSS HANDLE
• Washerless, solid brass body, chrome finish

99.88 INCLUDES POP-UP DRAIN ASSEMBLY

ARCHED SPOUT
• Washerless, chrome finish

\$139 INCLUDES POP-UP

Save on plumbing accessories

Oatey

THREAD SEAL TAPE WITH TEFLON
• Resists tearing, stretching

89¢ 1/2" x 200' WHITE #31199

Oatey

PLUMBER'S PUTTY
• Stainless caulking and sealing compound

1.26 14 OZ. WILL NOT CRACK #31166

WALKER-CLAYTON
Consumer Group

ANGLE VALVE 1/2" FEM X 3/8" OD COMPRESSION

3.88 INCLUDES INSTALLATION DIAGRAM #7332700

ANGLE VALVE 1/2" C COMP X 3/8" OD

4.39 INCLUDES INSTALLATION DIAGRAM #7332900

JALISCO

24 KT. GOLD FINISH
• Includes 2 sets of handles

69.98 BRASS POP-UP AND DRAIN ASSEMBLY

SWIVEL SPOUT
• Includes 2 sets of handles

69.98 BRASS POP-UP AND DRAIN ASSEMBLY

*Want an estimate? Dial 1-800-227-INSTALL(4678).

Styles for every budget!

OAK BATH ACCESSORY SET
 • Includes towel bar, tissue holder, soap dish, and toothbrush/tumbler holder

1150
 SOLID OAK

InterDesign
6 PIECE BATH ACCESSORY SET
899
 WHITE

DONNER
24" OAK WITH BRASS TRIPLE ROBE HOOK
 #613 **1983**

DONNER
18" STAINLESS STEEL GRAB BAR
 • Wall mount design

24 INCH	21.93
36 INCH	27.88

1994

BATH TUB GRIP
 • Fits all modern tubs
 • Rubber protected contact posts

2988
 FULLY ASSEMBLED #100 CHROME

BATH BENCH
 • White rubber feet
 • Rustproof aluminum finish

2996
 #50

TOILET GUARD RAIL
 • Chrome finish with white aluminum rests
 • Rubber tipped steel legs
 • Fits all toilets

3988
 26" H X 22" W #635

DONNER
FASHION DESIGN COLLECTION

FASHION DESIGN COLLECTION

	CHROME	ANTIQUE OR POLISHED BRASS
SGL. ROBE HOOK	3.49	5.97
T&T HOLDER	4.59	7.97
SOAP HOLDER	4.59	7.97
PAPER HOLDER	6.97	10.88
18" TOWEL BAR	7.99	13.88

DONNER
PORCELAIN CHINA BATH ACCESSORIES

DONNER PORCELAIN CHINA BATH ACCESSORIES

CHOOSE IVORY, WHITE OR GREY

SOAP DISH	8.97
T&T DUAL HOLDER	8.97
TOWEL RING	9.97
PAPER HOLDER	11.97
24" TOWEL BAR	16.98

InterDesign
COORDINATED FASHION COLORS

COORDINATED FASHION COLORS

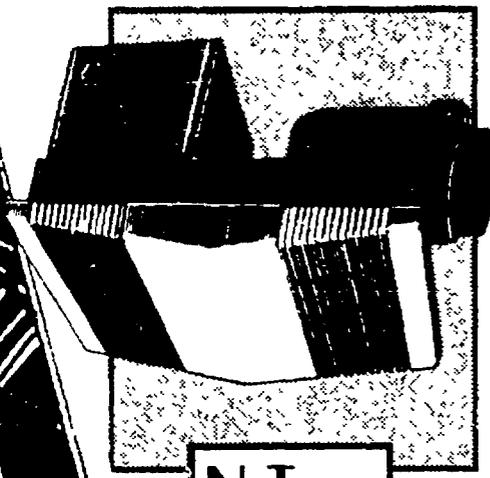
• Hefty, high quality ABS plastic with easy screw-on mounting

CHOOSE WHITE, BONE, BLACK, GREY OR ROSE

SOAP DISH	1.36
SINGLE HOOK	2.58
TOWEL RING	4.41
TOOTHBRUSH HOLDER	5.57
18" TOWEL BAR	8.28

Change accessories for new looks in minutes!

We do bath remodeling! *



BATHROOM HEAT-A-VENT LITE

- Combination heater, ventilator & light
- 4" round duct outlet
- Recommended for rooms up to 65 sq. ft.

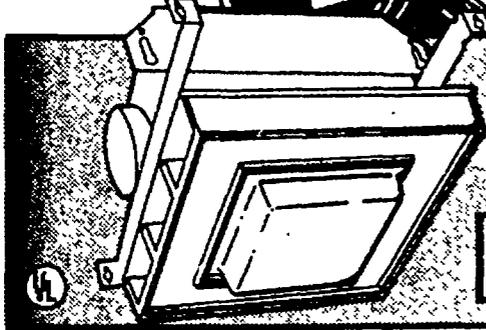
79⁸⁶ #VH665S

DELUXE BATH/FAN LIGHT COMBINATION

- Polished brass finish
- 100 CFM ventilation
- UL Listed

124⁸⁸ #VL3668MBR

SPECIAL ORDER IN SOME STORES

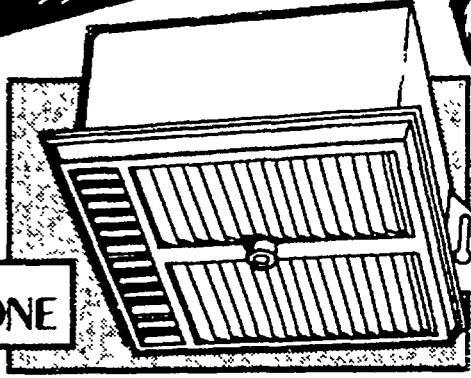


BATH FAN/LIGHT COMBINATION

- Built-in draft damper assembly
- Quiet blower wheel

36⁸⁸ #VF305C

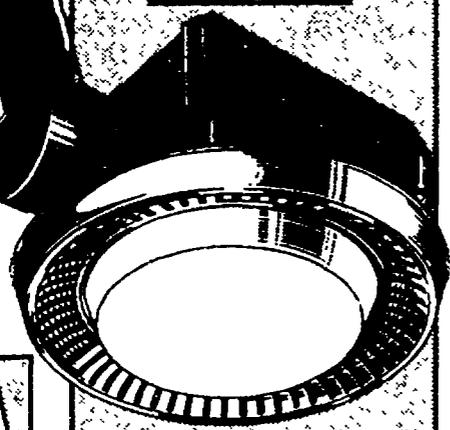
70 CFM
39⁹⁵



DUCTLESS BATH FAN

- Quiet blower wheel
- UL Listed
- Ceiling or sidewall mount

29⁹⁵ #VC-305-C3



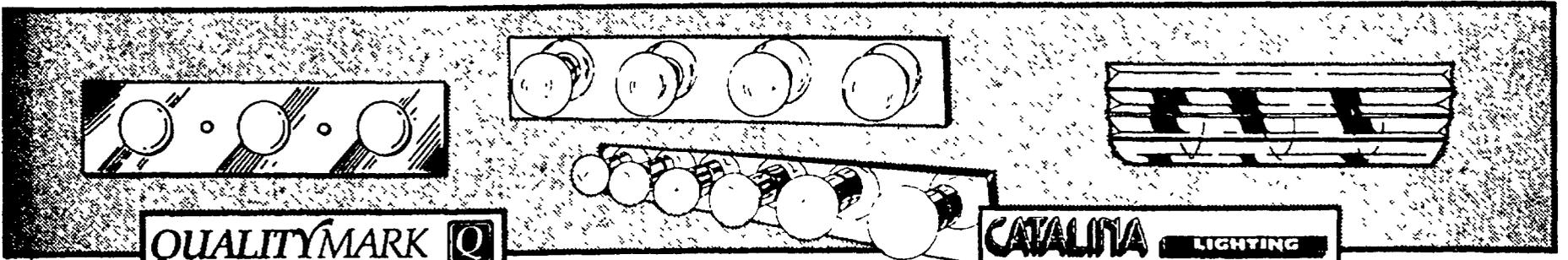
DELUXE FAN/LIGHT COMBINATION

- 100 CFM exhaust fan
- 3.5 sones
- 100 watt light
- Oak & polished brass finish
- Night light #UL3668LG

134⁸⁸

SPECIAL ORDER IN SOME STORES

So many ways to light your bathroom with style!



3 LIGHT VANITY BATH BAR

- 18-inch length
- Bulbs sold separately
- #5-17892-06/01/05

\$9

CHOOSE FROM:
BRIGHT BRASS
ANTIQUE BRASS
OR CHROME

4 LIGHT VANITY BATH BAR

- Antique brass, polished brass and chrome finishes
- Bulbs sold separately

\$11

YOUR CHOICE!
24" LENGTH

6 LIGHT VANITY BATH BAR

- Available in bright brass, chrome and antique brass finishes

\$15

YOUR CHOICE!
36" LENGTH

3-LIGHT VANITY BAR

- Clear and frosted acrylic bars

\$34

4 LIGHT
\$39

*** CALL 1-800-227-INSTALL for your FREE estimate.**

Light up for so much less!

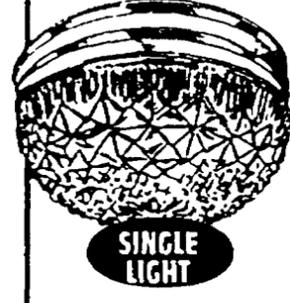
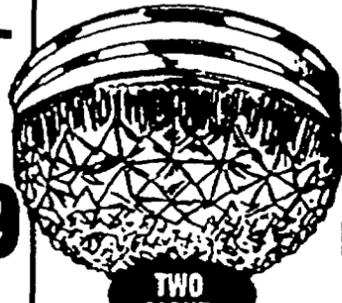
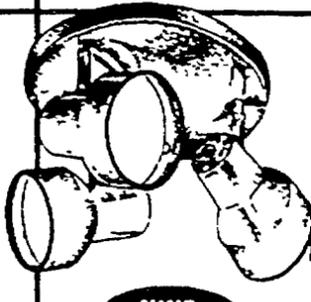
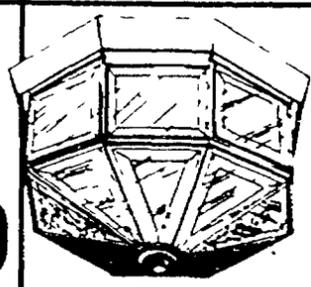


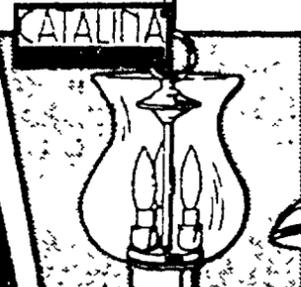
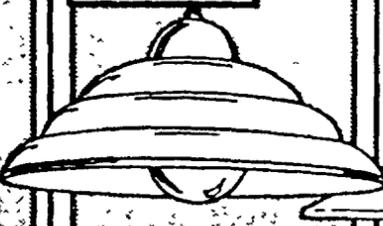
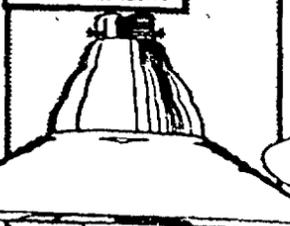
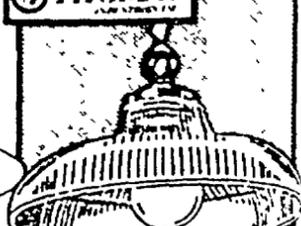
CATALINA
BEDROOM CEILING FIXTURE
 • White etched design glass
449
 #204608-10



CATALINA LIGHTING
CUT GLASS CEILING FIXTURE*
 • 6" x 6" x 7"
649
 SINGLE LIGHT #210130G0-12
BRIGHT BRASS FIXTURE
 *TWO 60 WATT DECO BULBS SOLD SEPARATELY

QUICK GUIDE TO WIRING
 #287884 **499**

CATALINA LIGHTING	 TWO LIGHT #215000Z8	DRUM CEILING FIXTURE 949	 SINGLE LIGHT #205502	CRYSTAL-CUT FIXTURE 1049	 TWO LIGHT #205602	CRYSTAL-CUT FIXTURE 1549
	 THREE LIGHT #204102	LALIQUE GLASS FIXTURE \$18	 NINE LIGHT #200102-6	3 LIGHT CEILING FIXTURE 2249	 FOUR LIGHT #208002	OCTAGON CEILING FIXTURE 2749

Pendants	 #811902-6	 #DY6953-1	 #DY6952-1	 #DY6952-1	 #DY6076-1
	CATALINA PENDANT CHANDELIER • Clear glass \$26 3 LT.	THOMAS CORD HUNG ACRYLIC SHADE • Polished brass finish \$46 1 LT. WHITE	THOMAS CORD HUNG PENDANT • Polished brass shade \$57 1 LT.	THOMAS FROSTED GLASS • 18½" x 7½" high \$65 1 LT. BLACK, TURQUOISE OR PEACH	THOMAS RIBBED GLASS • 15½" x 11½" high \$77 1 LT.

Lots more lighting available by Special Order.

Start fall projects early!

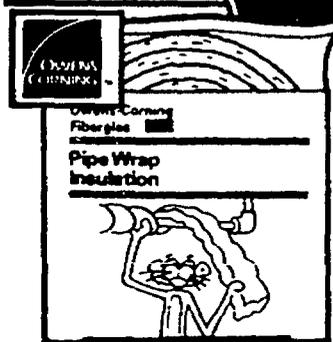
md
PIPE INSULATION
 • Helps prevent freeze-ups and cold pipe sweating #02931
88¢
 3/4" X 5'
 1/2" X 5' 77¢



FILL-N-SEAL FOAM SEALANT

- Triple expanding, insulating
- Fill holes and stops drafts
- Used for insulating around electrical outlets, around windows, doors and air conditioners #17442

297
 12 OZ.



PIPE WRAP INSULATION

- Saves energy #P112

169
 1" X 3" X 25'



FOAM TAPE

- Will stick to any dry clean surface #02113

199
 17 FT.



INSULATOR KITS

- Clear, easy-to-install film #2141

1188
 62" X 210"



DUCT TAPE

- Self-adhesive #AP905

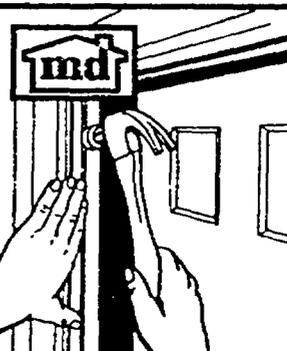
244
 2" X 1620"



FOAM TAPE

- Sticks to any dry clean surface #02097

177
 17 FT.

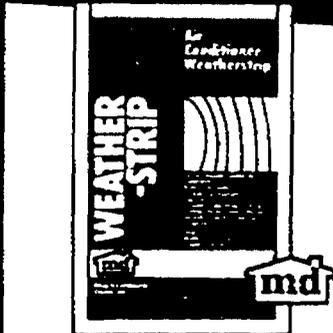


36 IN. X 84 IN. JAMB-UP

- Easy to install #01040

499
 ALUMINUM

If you need to seal it, tape it or cover it...we got it!



A/C WEATHERSTRIP

- Cushions to eliminate vibrations #02006

119



WATER HEATER INSULATION

- Installation is simple and quick #SP57/43

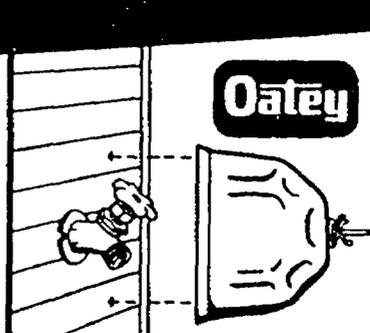
499
 1/4" X 4' X 75"



CAMPER SEAL TAPE

- Seals out dirt, water #02352

499



OUTDOOR FAUCET COVER

- Easy-to-install protection #34053

188



GARAGE DOOR BOTTOM SEAL

- 2 3/4" wide x 16' long #G16H

999
 16 FT.

We have everything to winterize anything!

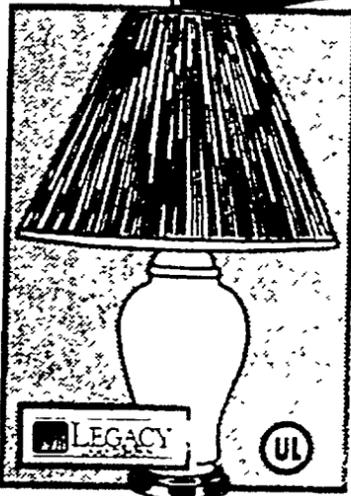
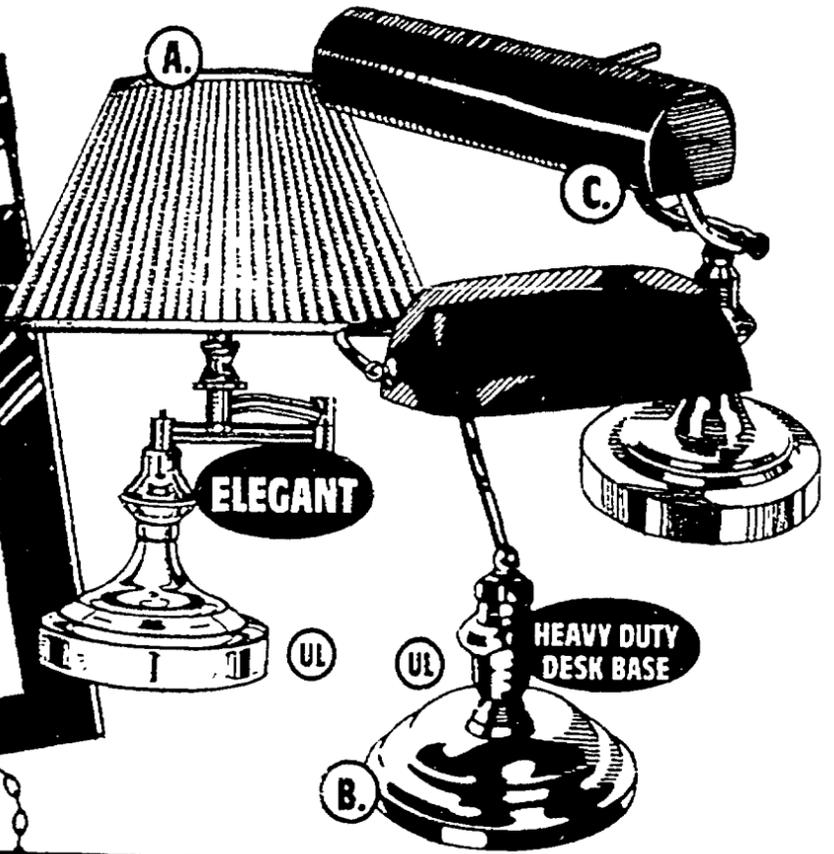
Decorate with light!

SOLID BRASS LAMPS

A. SWING ARM, includes pleated shade
 B. BANKERS, includes green glass shade
 C. PIANO, with rotary socket switch
 13" high

\$16

YOUR CHOICE!
 (BULBS NOT INCLUDED)
 =EA06203,
 =EA06201,
 =EA06205

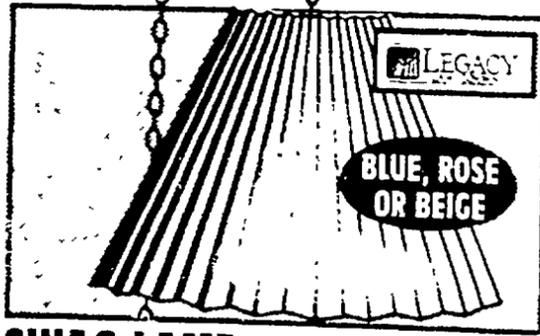


GINGER JAR LAMP

- 26" high
- Fashion fabric soft pleat shade
- 3-way switch
- Available in ivory blue or rose

T7130, T7131
T7132

\$17

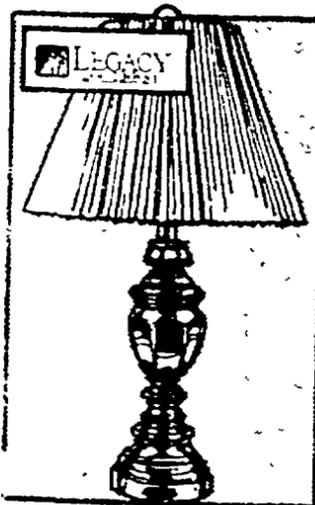


SWAG LAMP

- Complete with 12 ft. chain 15 ft. wire, installed line switch and molded plug

=AA400, =AA401, =AA402

\$18



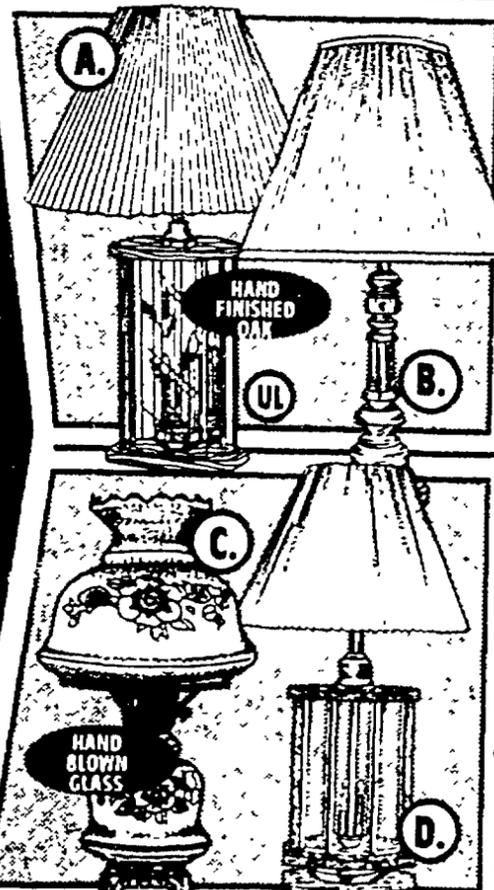
BRASS TABLE LAMP

- Affordable and looks great in any room
- Brass plated
- Knife pleat shade

T-181

\$39

Table lamps



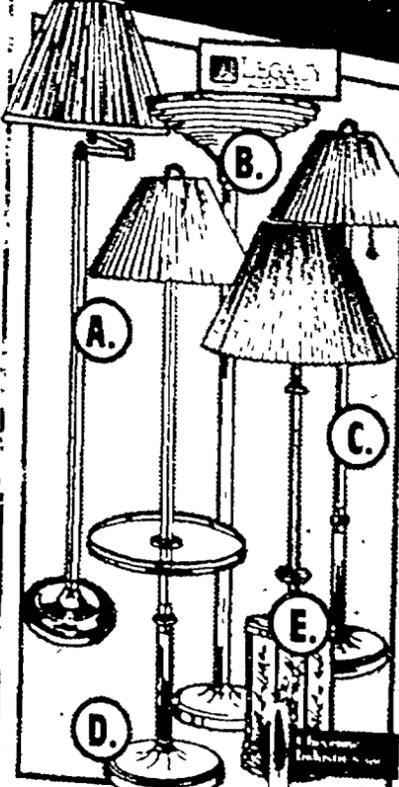
A. OAK/GLASS
 • Beveled/etched cognac glass panels
29⁸⁸ 28" HIGH TAHITI BEIGE SHADE =T-435-1

B. TOUCHTRONIC
 • Handcrafted soft pleated shade
39⁹¹ 28" HIGH BRASS PLEATED =T9100-1

C. HURRICANE
 • Lovely blue floral motif
49⁹⁷ 26" HIGH SATIN FINISH METAL =H26BL-1

D. OAK/BRASS
 • Bevel/etched cognac glass
59⁹⁷ 34" HIGH =T-455-1

Save on fashionable floor lamps!



A. SWINGARM
 • Polished brass finish
 =F203-1PB **29⁹⁶**

B. TORCHIERE
 • 67" in height
 =F229 **\$39**

C. DOUBLE LIGHT
 • Octagon base
 =F211-2PB **39⁹⁶**

D. GALLERIA GLASS TRAY
 • Polished brass finish
 =F211-3PB **49⁹⁶**

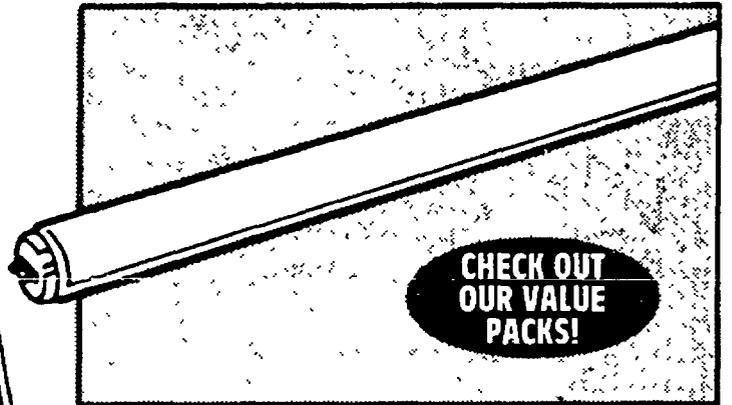
E. OAK/GLASS
 • 57" in height
 =F465-1 **79⁹³**

Do your decorating at warehouse prices and save!

Save on SYLVANIA

COOL WHITE WORKSHOP F40
 • 48" - 40 watt fluorescent lighting for home or work areas

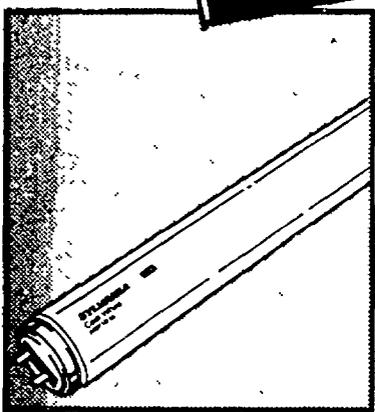
175
 2 PACK



COOL WHITE FLUORESCENT TUBE

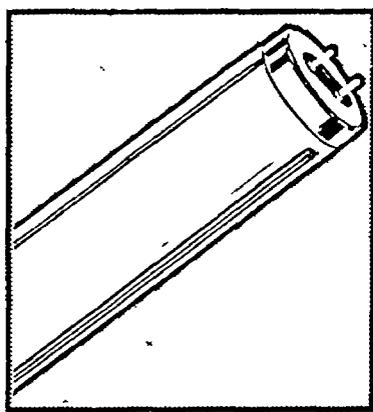
459 96"-75 WATT

8'-75 WATT COOL WHITE LAMP - 10 PACK **\$43**



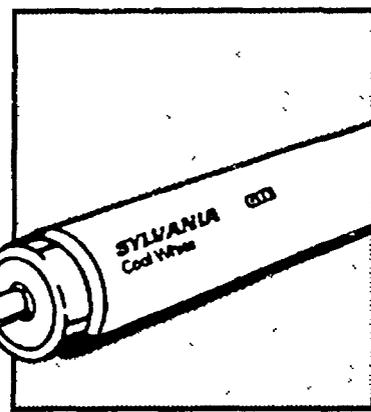
4'-34 WATT SUPER SAVER FLUORESCENT LIGHT

279 COOL WHITE



RAPID START FLUORESCENT TUBE
 • 36"-30 watt fluorescent tube

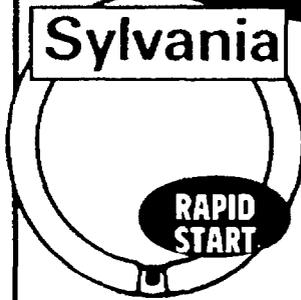
339 COOL WHITE
 72" 55 WATT **589**



8'-60 WATT SUPER SAVER FLUORESCENT LAMP

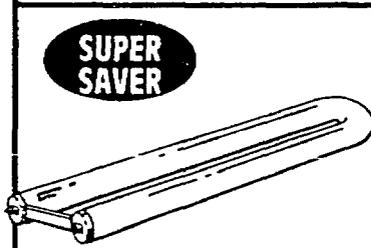
549 COOL WHITE
 95 OR 110 WATT HR-OUTPUT **678**

Fluorescent lights



COOL WHITE CIRCLINE LAMP

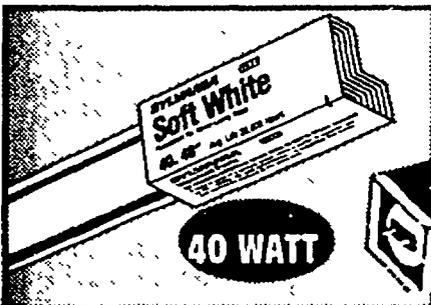
742 8" 22 WATT
 12" 32 WATT **770**



40 WATT U-SHAPE LAMP YOUR CHOICE! WARM OR COOL WHITE

791

SYLVANIA has interior fluorescent lighting for less!



4' BIPIN BASE
 • For home living areas
 • Medium bipin base

299



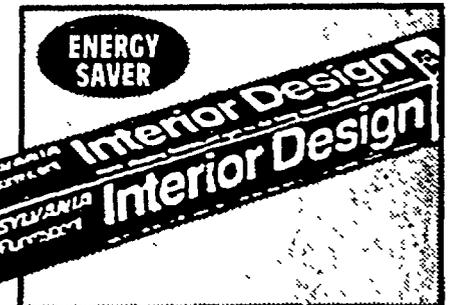
4' GRO-LUX TUBE
 • Promotes growth and flowering of most house plants #F40/GRO

497



4' INTERIOR DESIGN BULB
 • Blends well with incandescent lighting

545

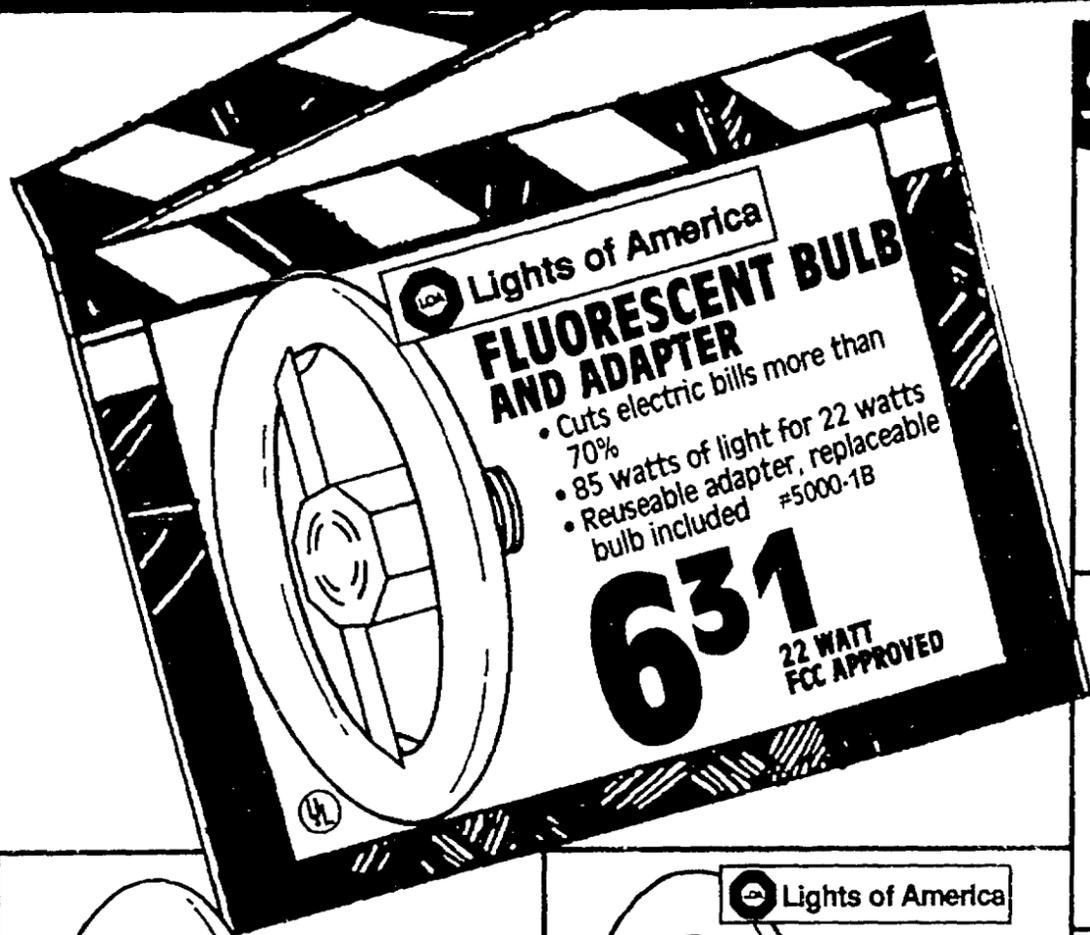


INTERIOR DESIGN TUBE
 • Your choice: 15"x1½"-14 watt or 18"x1½"-15 watt

605

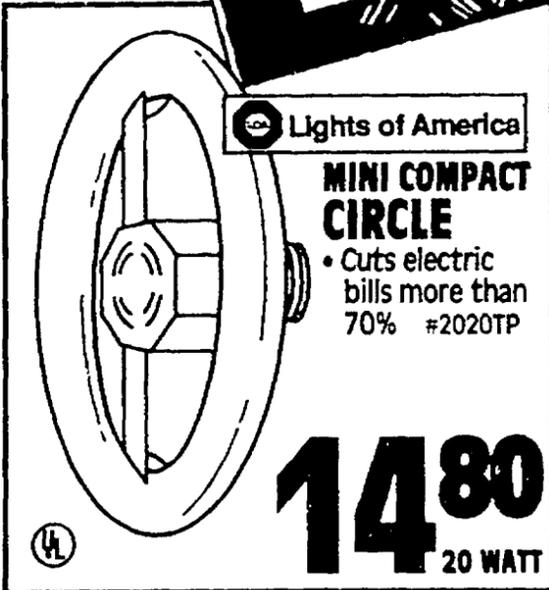
Fluorescents give you more light for less energy.

Save on energy savers!



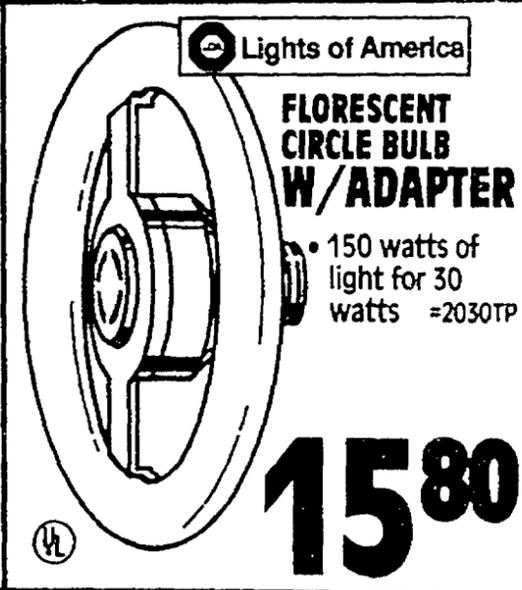
Lights of America
FLUORESCENT BULB AND ADAPTER
 • Cuts electric bills more than 70%
 • 85 watts of light for 22 watts
 • Reuseable adapter, replaceable bulb included #5000-1B

631
 22 WATT
 FCC APPROVED



Lights of America
MINI COMPACT CIRCLE
 • Cuts electric bills more than 70% #2020TP

1480
 20 WATT



Lights of America
FLORESCENT CIRCLE BULB W/ADAPTER
 • 150 watts of light for 30 watts #2030TP

1580

Compact Fluorescents



Abco
PL TUBE W/ADAPTER YOUR CHOICE!
 • 7 watt or 9 watt #07370/07371

995



Angelo
9 WATT EXIT LIGHT KIT
 • Medium base-single exit light #07420

1290



SYLVANIA
18 WATT SOFT WHITE
 • 75 watts of light for 18 watts #29070

1199



SYLVANIA
15 WATT ENERGY SAVER
 • Save electricity cost while preserving the earth's resources and reducing harmful emissions #29100

1380

SYLVANIA Bulbs



3-WAY ENERGY PINCHER
 • Adjusts up or down for your lighting needs #15/150A/W/RP

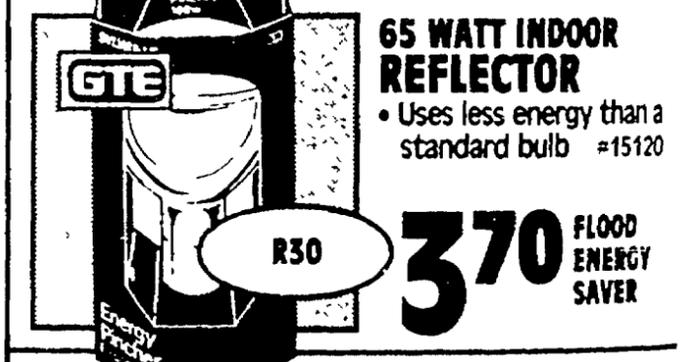
ENERGY SAVING

194 15/35/50 WATT



SYLVANIA
SOFT WHITE ENERGY SAVER
 • YOUR CHOICE! 40, 60, 75 or 100 watt #11962;11966;11970;11974

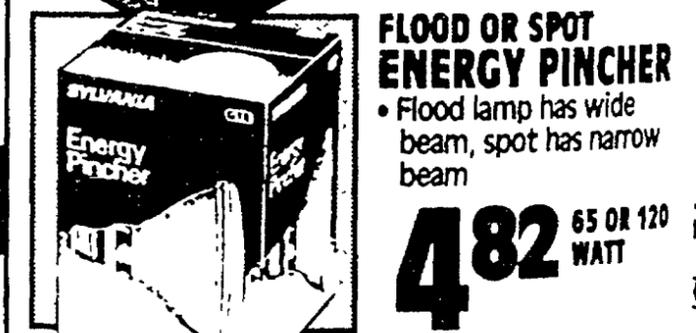
261 4 PER PACK



GTE
65 WATT INDOOR REFLECTOR
 • Uses less energy than a standard bulb #15120

R30

370 FLOOD ENERGY SAVER



SYLVANIA
FLOOD OR SPOT ENERGY PINCHER
 • Flood lamp has wide beam, spot has narrow beam

482 65 OR 120 WATT



SYLVANIA
REFLECTOR ENERGY PINCHER
 • For use in down fixtures to illuminate walls #50ER30/EP

WIDENS BEAM OF LIGHT

486 50 OR 75 WATT



SYLVANIA
50 WATT FLOOD HALOGEN
 • Widens beam of light
 • Great for the outdoors #14537

690 PAR 50

Every item is warehouse priced everyday!

Make your calls for less!



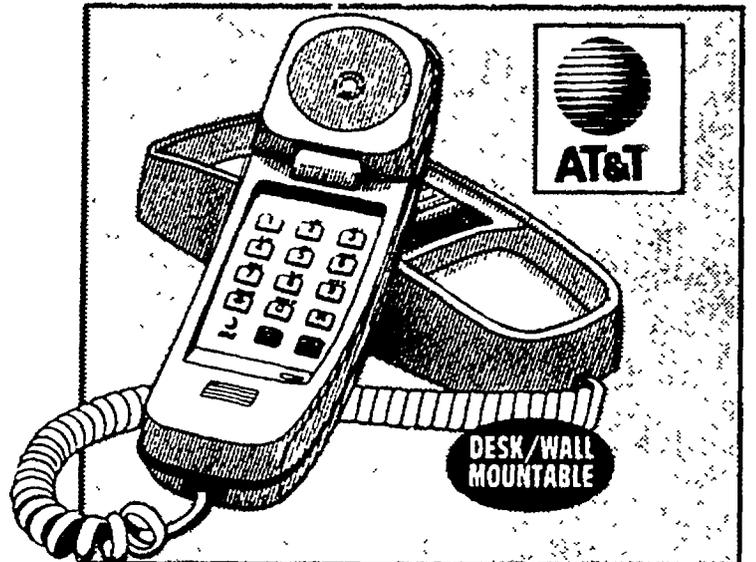
UNIVERSAL

SLIMLINE
• Your choice of assorted colors, oyster, gray, black or white

999

DESK/WALL MOUNTABLE

• TONE/PULSE SWITCHABLE
• REDIAL-ONE TOUCH



AT&T

DESK/WALL MOUNTABLE

TRIMLINE™ TELEPHONE 210

- Your choice of black, ivory, or white
- Lighted dial, mute button
- Last number redial
- Touch tone or rotary

2296



FCC APPROVED

14 MEMORY SPEAKERPHONE
• Desk or wall mountable
• Pulse/tone switchable

1999

#TEL-6110

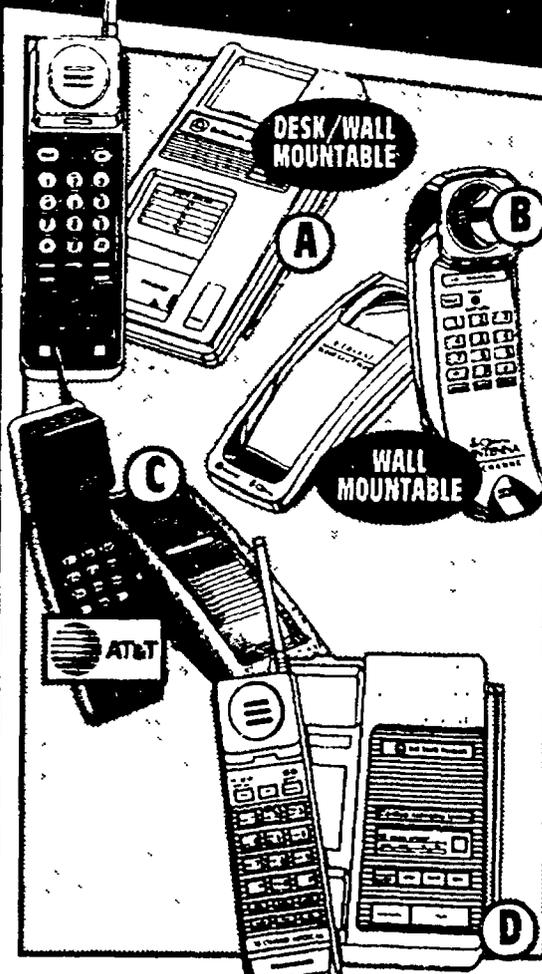


14 MEMORY LOW PROFILE
• Last number redial
• Adjustable ring volume

2499

#851V

Affordable Cordless Phones



DESK/WALL MOUNTABLE (A)

WALL MOUNTABLE (B)

AT&T (C)

A. 10 CHANNEL SWITCHABLE

- Filtered sound™ compander circuitry
- 2 way security #689

6499

B. 10 CHANNEL ANTENNA

- Full range power
- Clear call plus circuitry #CP-705

7990

C. 2 CHANNEL - 9 MEMORY

- Digital security system
- Use up to 3 days w/o recharging battery #488980903074325

7993

D. ANSWERING SYSTEM

- 10 number memory
- 10 channel autoscan
- Beeperless remote

\$109

Answering Machines



BEEPERLESS REMOTE CONTROL

"ONE TOUCH" PLAYBACK

2987



INTEGRATED PHONE
• Tone/pulse switchable, desk, wall mount

\$49

#TAD1000B



WALL JACK

294

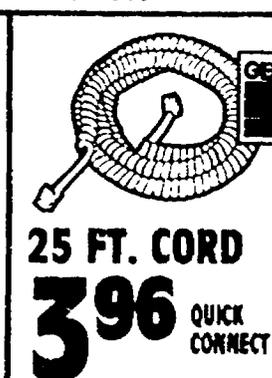
FLUSH MOUNTED #TA-67Z



WALL MOUNT

384

INCLUDES MODULAR JACK #TA-77Z



25 FT. CORD

396

QUICK CONNECT



ROUND CORD

929

4-WIRE 22 GAUGE 100' ROLL

Why pay more? Buy here and pocket the savings.

We can install them!



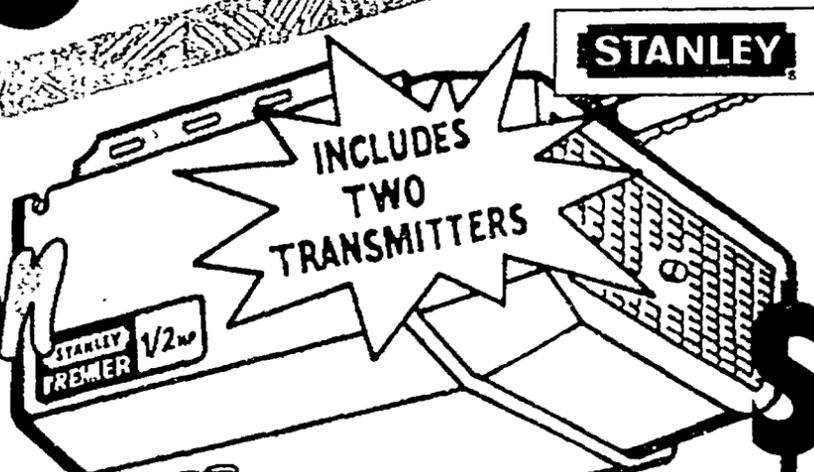
8'X7' EXTERIOR STEEL PRO GARAGE DOOR

- Raised panel design
- Baked-on prime coating
- One year warranty 350350 #801

\$198

9'X7' \$209

IN HOME Installation SERVICE



INCLUDES TWO TRANSMITTERS

RECEIVE A 4-FUNCTION WALL CONSOLE FREE FROM STANLEY WITH PURCHASE OF GARAGE DOOR OPENER MODEL #SB600 & ST400

#SB600-2

1/2 HP PREMIER GARAGE DOOR OPENER

- Easy installation video
- Lifetime motor warranty
- Signal Block™ prevents stray signals from opening garage door

\$189

Call 1-800-227-INSTALL (4678)!

No time to do-it-yourself?

Let our professionals do the work for you. All installation **labor is guaranteed for 1 year.** Everyone on the Builders Square installation team is **experienced, insured, and licensed** (where applicable). Stop by or we'll visit you for a free estimate.

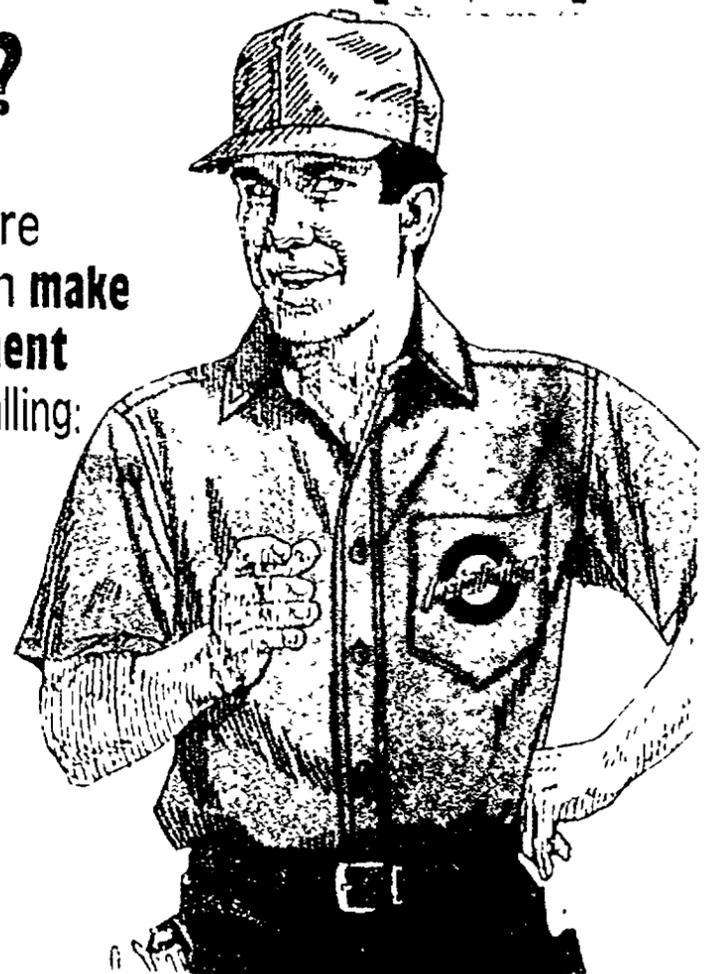
We offer **financing** for many home projects (with credit approval). Apply at

any store location.

The Builders Square installation team can **make your home improvement projects easy** by installing:

- Garage Doors
- Int. & Ext. Doors
- Tub Enclosures
- Vanities & Toilets
- Kitchen Cabinets
- Countertops
- And much more...

Give us a call today!



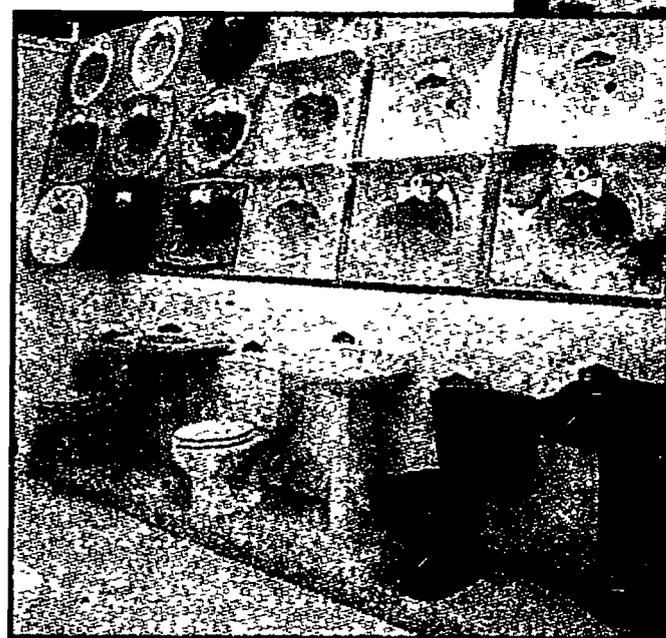
We give FREE, no-obligation estimates.

We offer FREE services!



KITCHEN PLANNING CENTER

Let our computer show you the endless possibilities for designing your new kitchen, fast and easy!



Can't find what you're looking for?

Our Special Order Service puts 1,000's of "hard to find" items at your fingertips. We offer

24 hour delivery of special order faucets for only \$4.95. Ask to see our special order catalogs today!

Our experts are ready to help with your project!

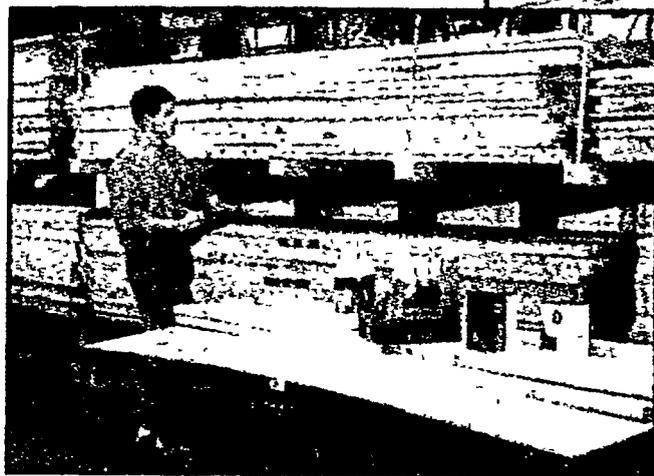
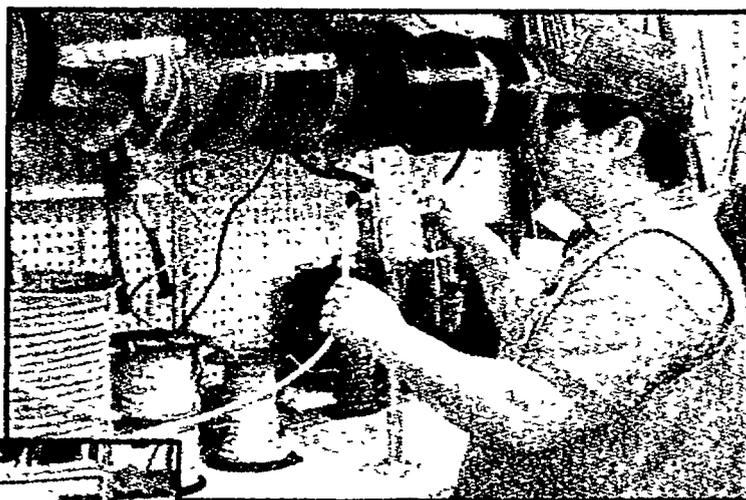


ZIP ORDER

Give us your order in advance... we'll have it waiting for you.

PAINT MIXING

Bring in a sample of your favorite color... we can mix paint that matches it exactly.



WIRE CUTTING

We cut electrical wire to the length you need for your projects.

Builders Square offers GREAT service!

We install storm doors!*

CROFT
32" OR 36" REVERSIBLE STORM DOOR
 • Removable panel tilts for easy cleaning
 • 3 full butt type oilite nylon bearing hinges
 • Adjustable bottom expander #161-RV-MF

\$39

WE INSTALL

CHAMBERDOOR

WE INSTALL

GRANDVIEW STORM DOOR
 • Classic fullview style beautifully highlights any prime entry door
 • Heavy duty mainframe with self lubricating hinges
 • 36"x80" #Y4160-06

\$99

BRONZE

Storm Doors

CROFT
1" IMPERIAL INSULATED
 • Removable panel tilts for easy cleaning #163

\$59

WE INSTALL

CROFT
REVERSIBLE FULL VUE GLASS DOOR
 • 36"x80" #446-3680

\$69

BROWN OR WHITE

LARSON
LIFE-CORE™ FULL-LITE STORM DOOR
 • Lifelong warranty, first 10 years is free replacement
 • One piece solid wood core construction-high impact resistance
 • 36"x80" #270-FL

\$129

BROWN OR WHITE

HERCULES CROFT
REVERSIBLE BRONZE
 • 1" heavy extruded door
 • Sagless corners #226-3280

\$79

WE INSTALL

CROFT
PROVINCIAL
 • Distinctive provincial kick panel #1282

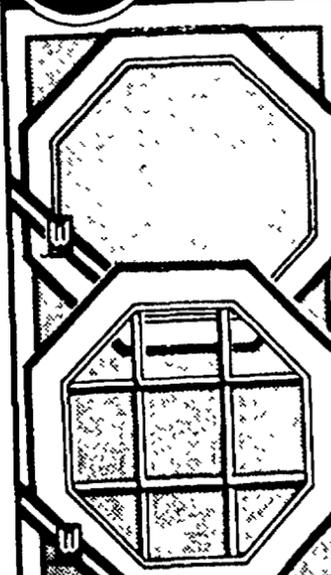
\$79

WE INSTALL

EMCO
FOREVER VIEW II
 • 2000 square inches of tempered safety glass
 • Interchangeable full length window & screen
 • Full length piano hinge
 • 36"x80" #6210

\$149

WE INSTALL Do a little window shopping at warehouse prices!



CLASSIC OCTAGON
 • 22"x22" rough opening #5000-0006-6

\$39

BEVEL LITE
 • Solid pine frame

\$69 #5000-0007-1

WENCO WINDOWS
PRIMED SSB WOOD
 STANDARD DOUBLE HUNG

26"x41"	59.96
30"x41"	62.95
30"x49"	67.95

WENCO WINDOWS
PREMIUM CLAD TILT

24"x36"	119.50
28"x48"	127.50
24"x48"	137.50

KELLER
SINGLE HUNG VINYL

36"x36"	113.28
36"x60"	146.65
24"x36"	\$89

***Call for price. Dial 1-800-227 INSTALL(4678).**

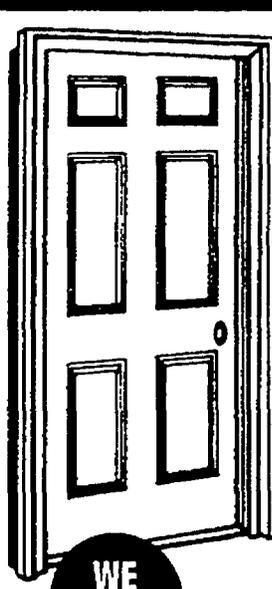
We install exterior doors!*



ECONOMY FLUSH PREHUNG
• Jamb and hinges included

\$79 32"

WE INSTALL

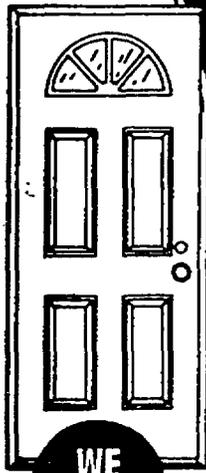


ECONOMY 6 PANEL PREHUNG
• Galvanized steel
• Includes jamb and hinges

\$84 32"

36" **\$88**

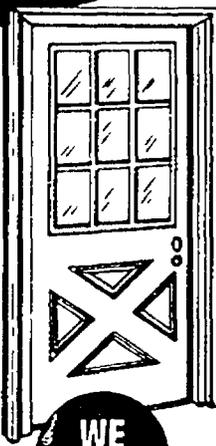
WE INSTALL



4 PANEL STEEL FANLITE
• Includes adjustable threshold

\$229 36"

WE INSTALL



9-LITE CROSSBUCK STEEL
• Prehung and weatherstripped

\$165 32"

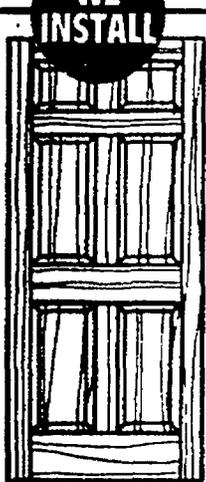
WE INSTALL



9-LITE TRADITIONAL FIR
• Nine tempered glass panels

\$139 32"

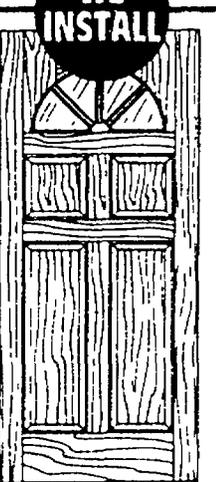
WE INSTALL



6 PANEL FIR
• 3/4" raised panels

\$119 36"

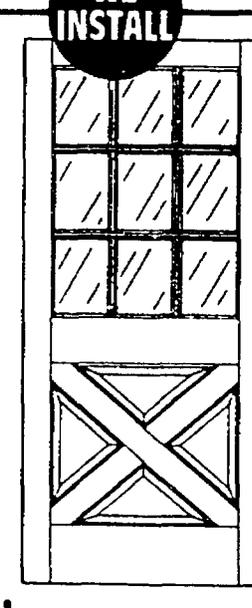
WE INSTALL



FAN LITE FIR
• Fan design
• 1 3/4" thick Douglas Fir

\$159 36"

WE INSTALL

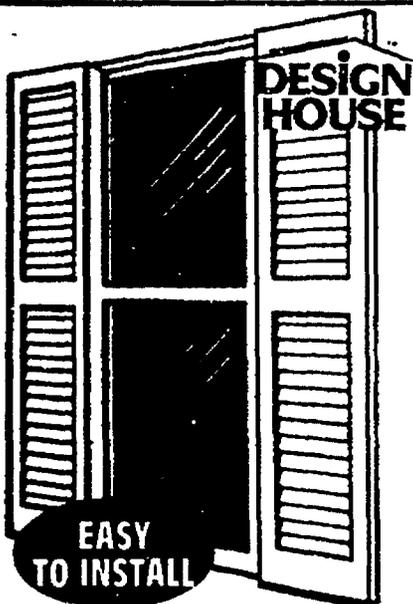


9-LITE CROSSBUCK FIR
• Made from Douglas Fir

\$159 32"

36" **\$169**

WE INSTALL

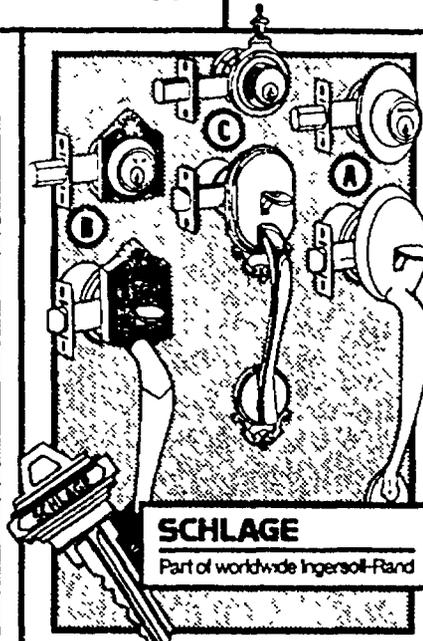


DESIGN HOUSE

EASY TO INSTALL

ACCENT SHUTTERS

SIZE	BLACK OR WHITE
15x39	10 ⁹⁸
15x43	12 ⁴⁹
15x47	14 ⁹⁸
15x51	15 ⁹⁸
15x55	16 ⁴⁸
15x59	18 ⁹⁸



SCHLAGE
Part of worldwide Ingersoll-Rand

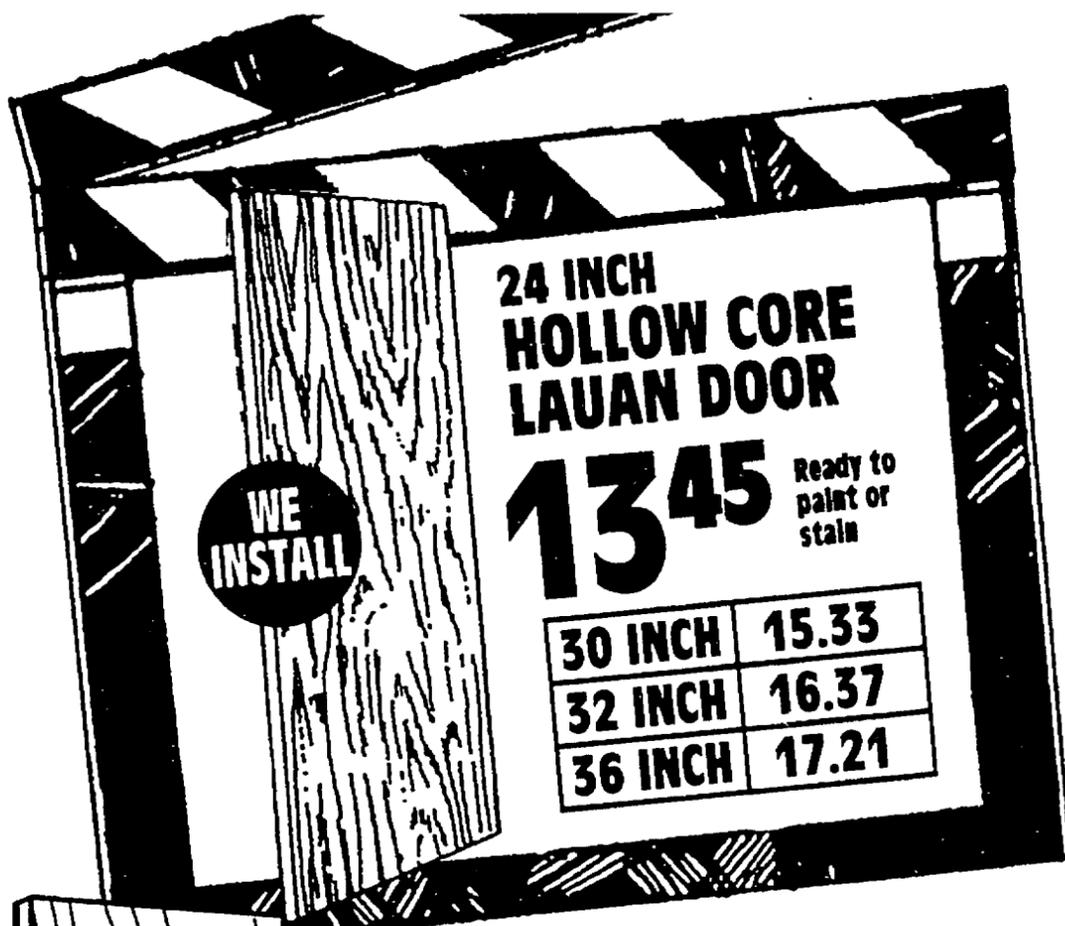
A. PARTHENON LOCKSET
74⁹⁸ ANTIQUE BRASS
#F160PARXGE0609

B. PLYMOUTH LOCKSET
74⁹⁸ BRIGHT BRASS
#F160PLYXPLY605

C. BRASS HANDLE SET WITH DEADBOLT LOCK
\$89
#F160NVBOWXPLY

*Call 1-800-227-INSTALL (4678) for a price estimate.

We install interior doors!*



WE INSTALL

24 INCH HOLLOW CORE LAUAN DOOR

1345 Ready to paint or stain

30 INCH	15.33
32 INCH	16.37
36 INCH	17.21



WE INSTALL

1 3/4" LAUAN LIFT LITE SOLID CORE DOOR

• Ready to paint or stain

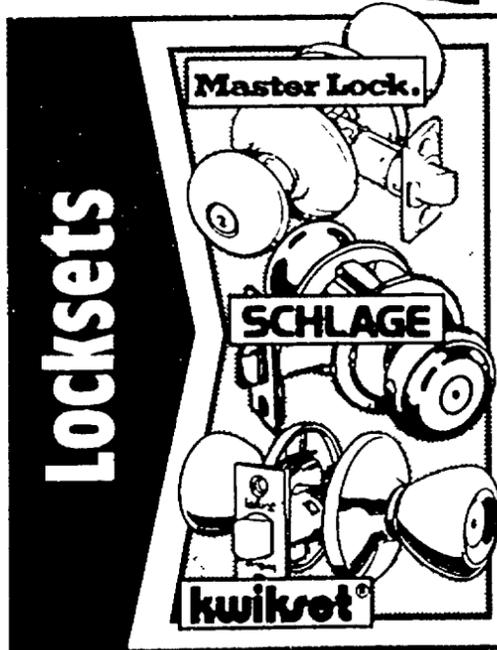
\$69 32 INCH

32 INCH LAUAN SLAB SOLID CORE DOOR

• Ready to paint or stain

32⁹⁵ **36 INCH 35⁹⁸**

Locksets



Master Lock

SCHLAGE

kwikset

DANBURY PRIVACY

• Full lifetime warranty

1192 #13911307; BRIGHT BRASS

BRIGHT BRASS PASSAGE =13901307 **10.40**

GEORGIAN PRIVACY

• Privacy lock

1398 #F40NVGE0609; ANTIQUE BRASS

ANTIQUÉ BRASS PASSAGE =F10NVGE0609 **12.87**

TYLO PRIVACY

• Tylo locksets easily replace most old locksets

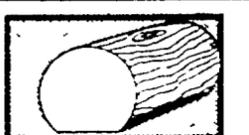
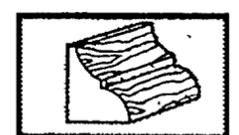
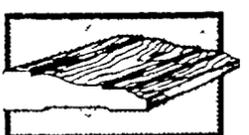
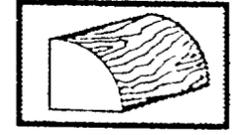
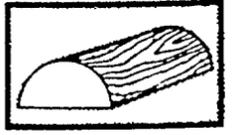
791 #300TCP3 OR #300TCP5 **6.91** YOUR CHOICE!

ANTIQUÉ OR BRIGHT BRASS =200TCP3 OR 3

Ready-to-finish wood mouldings

We've got the trim you need!

Mouldings are available in a variety of wood such as pine, fir and oak. These mouldings are available in solid or finger jointed form. We've got what you need to finish your wall, door, window, wallpaper, flooring and decorating projects.

 CASING	 PANEL MOULDING
 CASING	 HAND RAIL
 GLASS BEAD	 CASING
 COLONIAL STOP	 COVE
 QUARTER ROUND	 HALF ROUND
 T-ASTRAGAL	 CROWN MOULDING
 CHAIR RAIL	 RANCH STOP

*Call 1-800-227-INSTALL (4678) for a price estimate.

We install bifold doors!*

24 INCH COLONIST BIFOLD DOOR
• Easy to install

\$35

30 INCH	\$38
36 INCH	\$40

6 PANEL PINE
• Made of ponderosa pine

\$79 24"

30 INCH	\$89
32 INCH	\$99
36 INCH	\$119

HOLLOW CORE COLONIST SLAB

26⁹⁵ 24"

30 INCH	28.95
32 INCH	30.95
36 INCH	33.95

DELTA PRIVACY \$13 BRIGHT BRASS
#300DLCPALUS3

BRIGHT BRASS PASSAGE #200DLCPUS3	\$12
ANTIQUE BRASS PRIVACY #300DLCPUSS	\$14
ANTIQUE BRASS PASSAGE #200DLCPUSS	\$13

LIDO BED/BATH \$14 POLISHED BRASS
#300LLRCP3

POLISHED BRASS HALL/CLOSET #200LLRCP3	\$13
---------------------------------------	------

BIFOLD DOORS

WE INSTALL

1/2 LOUVER / 1/2 PANEL

46²¹ 24"

30"	54.99
36"	59.99

1 1/8" LOUVERED
• Made of ponderosa pine

36⁹⁹ 24"

30"	44.99
36"	49.99

WE INSTALL

"TAMARY"
• Complete with hardware

86⁹⁹ 24"

30"	96.99
36"	106.99

"VILLA"
• Hardware included

\$109 24"

30"	\$119
36"	\$129

WE INSTALL

LAUAN
• Includes hardware

21⁵⁵ 24"

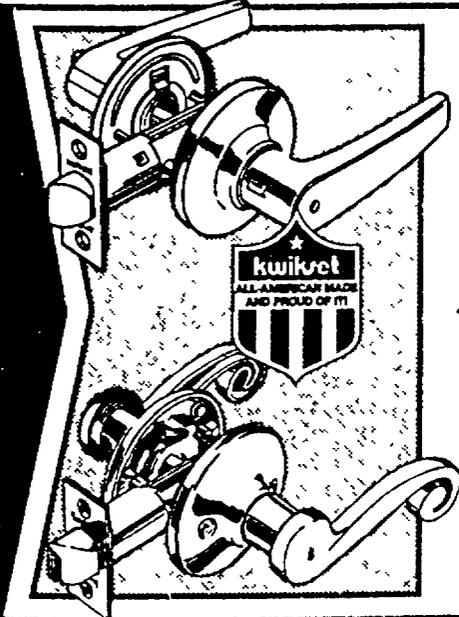
30"	23.58
36"	26.58

PINE COLONIAL

56⁹⁹ 24"

30"	69.99
36"	74.99

LEVER LOCKSETS



DELTA PRIVACY \$13 BRIGHT BRASS
#300DLCPALUS3

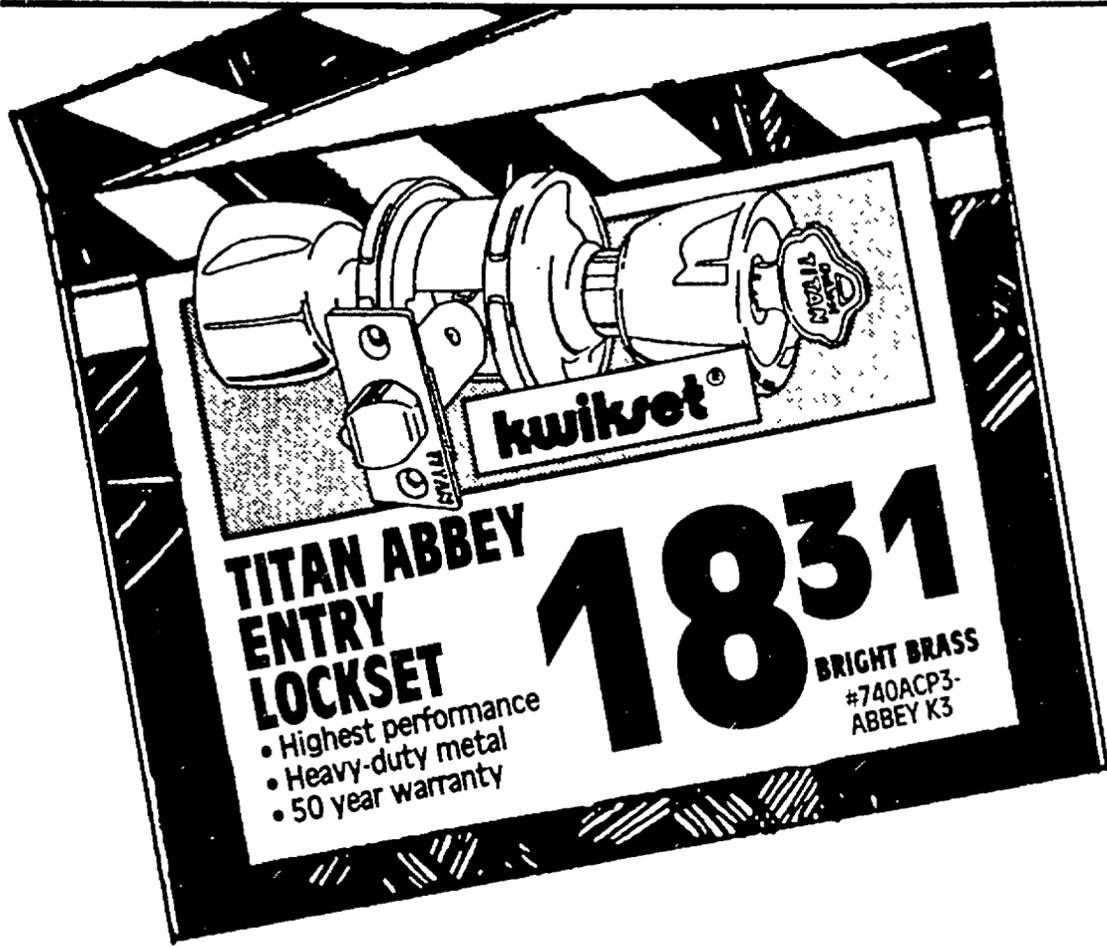
BRIGHT BRASS PASSAGE #200DLCPUS3	\$12
ANTIQUE BRASS PRIVACY #300DLCPUSS	\$14
ANTIQUE BRASS PASSAGE #200DLCPUSS	\$13

LIDO BED/BATH \$14 POLISHED BRASS
#300LLRCP3

POLISHED BRASS HALL/CLOSET #200LLRCP3	\$13
---------------------------------------	------

*Want an estimate? Dial 1-800-227-INSTALL(4678).

Spruce up your doors!



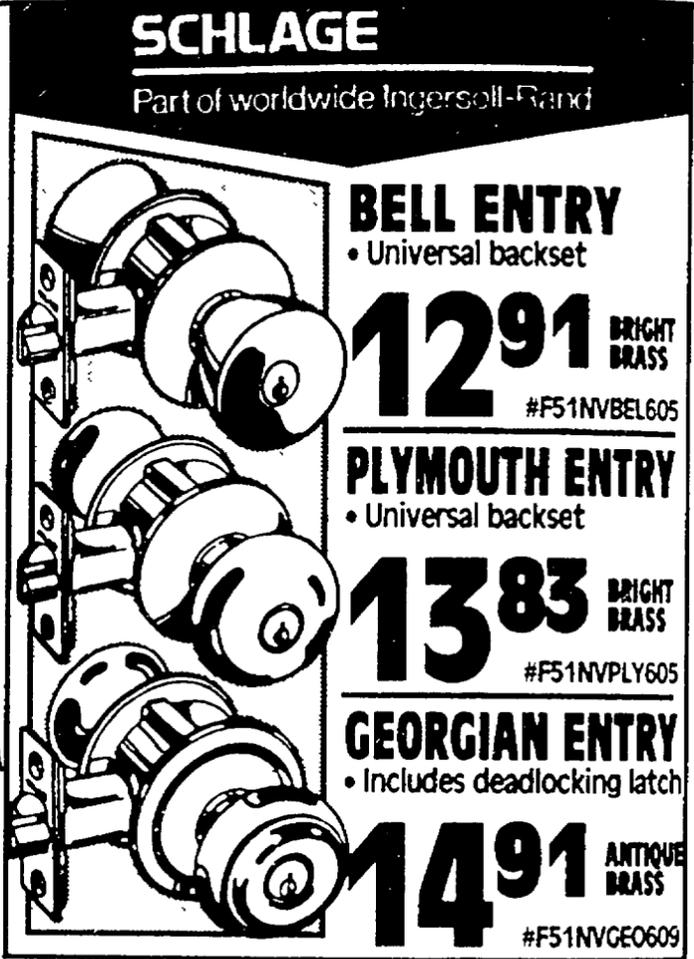
kwikset®

TITAN ABBEY ENTRY LOCKSET

- Highest performance
- Heavy-duty metal
- 50 year warranty

1831 BRIGHT BRASS
#740ACP3-ABBEY K3

SCHLAGE
Part of worldwide Ingersoll-Rand



BELL ENTRY
• Universal backset

1291 BRIGHT BRASS
#F51NVBEL605

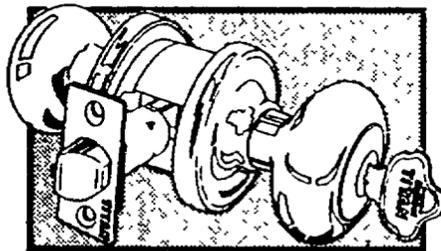
PLYMOUTH ENTRY
• Universal backset

1383 BRIGHT BRASS
#F51NVPLY605

GEORGIAN ENTRY
• Includes deadlocking latch

1491 ANTIQUE BRASS
#F51NVGEO609

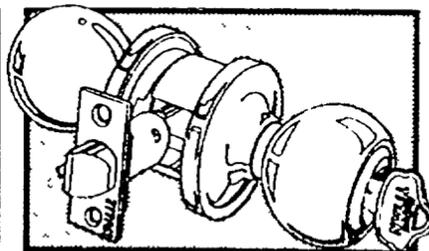
kwikset® Entry locks and handles are here!



TITAN HANCOCK

- Choose from antique or bright brass

1841 YOUR CHOICE!
#740H3CPCODEK3



TITAN CIRCA

- 50 year warranty

2191 ANTIQUE BRASS
#740CACP3CODE3

BRIGHT BRASS #740CACP5CODE3 **22.41**



"CHELSEA"

- Bright brass
- Single cylinder
- Handlesets are equipped with an adjustable 1" steel deadbolt

7893
#800H/760PX32LT

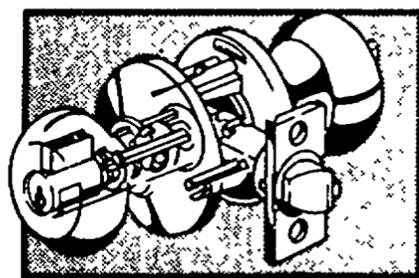


"ARLINGTON"

- Bright brass all-steel rack and pinion mechanism 1-inch steel deadbolt

7921
#803H/763PX32LT

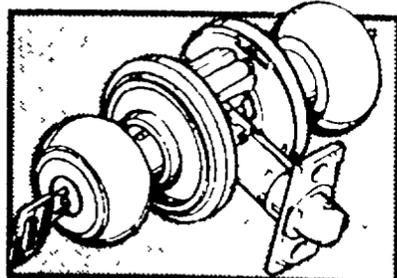
Master Lock. entry locksets and combo packs!



DANBURY ENTRY

- Heavy duty security
- Universal latch

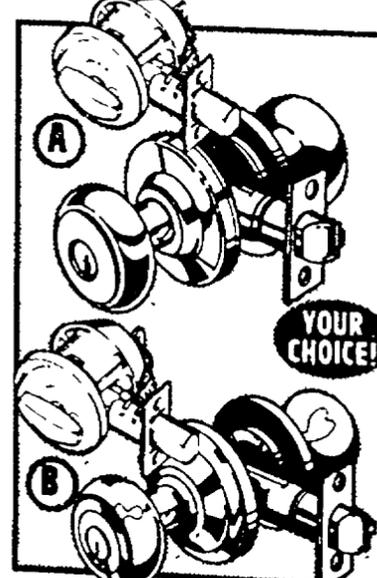
1383 BRIGHT BRASS
#13932307K3



DOVER ENTRY

- Heavy duty security
- Universal latch

1491 ANTIQUE BRASS
#134321717K3



A. DANBURY

- Heavy duty security deadbolt
- Fits metal or wood doors 1 3/8" to 1 7/8" thick
- Bright brass

B. DOVER

- Heavy duty security deadbolt
- Universal latch fits 2 3/8" to 2 3/4" backset
- Antique brass

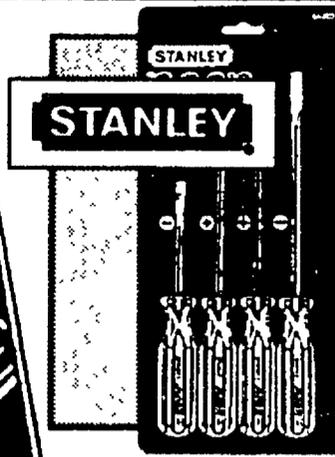
\$29
#18903307K3 OR #18403717K3

We make duplicate keys for homes and autos.

Handyman's favorites!

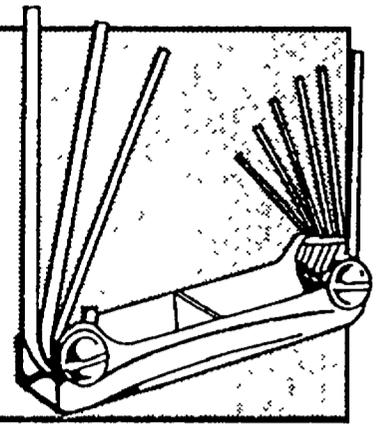
LEVERLOCK VALUE PACK
 • Comes with 1-25" x 1" wide tape and 1 top read level #90-116G

996



4 PIECE NEON SCREWDRIVER SET
 • Rust-resistant blades
 • Made in U.S.A.

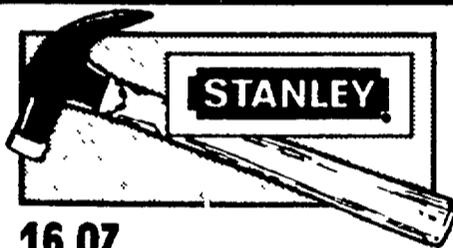
425
 #64003



9 PIECE HEX KEY SET
 • Medium fold-up
 • 9-in-1

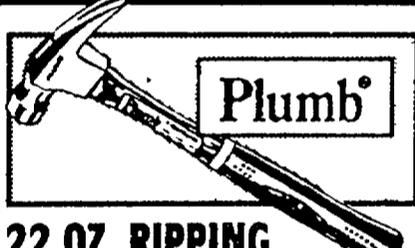
467
 #20911

Tools that help you fix it up!



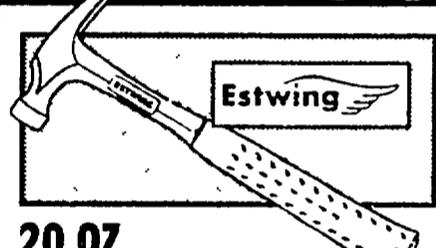
16 OZ. CLAW HAMMER

477 WOOD HANDLE
 #51-616



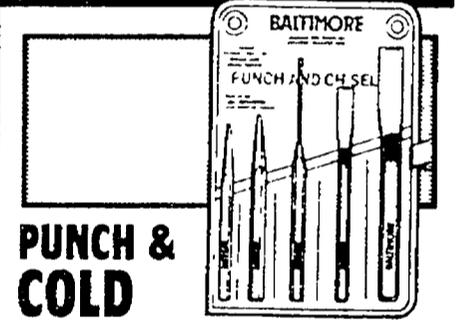
22 OZ. RIPPING CLAW HAMMER

1649 FIBERGLASS
 #11-416



20 OZ. RIP HAMMER

1977 STEEL HANDLE
 #E3-20S



PUNCH & COLD CHISEL SET

1699
 #90402

8 INCH 4-IN-HAND RASP
 • A versatile tool that is really four files in one

721
 #21860

8 INCH WOODCRAFTED FILE
 • Smooths rough edges

759
 #23859

CROSSCUT SAW
 • Fits in a tool box

1168 9 POINT 15 INCH
 #15-334

HANDYMAN HACKSAW
 • Blade included
 • Red/blue

1125 10 INCH
 #15-265

"C" CLAMP SET

555
 #1491

ADJUSTABLE CLAMPS
 3/4" #50-K

975
 1/2" CLAMP #52-K 8.55

STEEL BAR CLAMPS
 E-Z HOLD

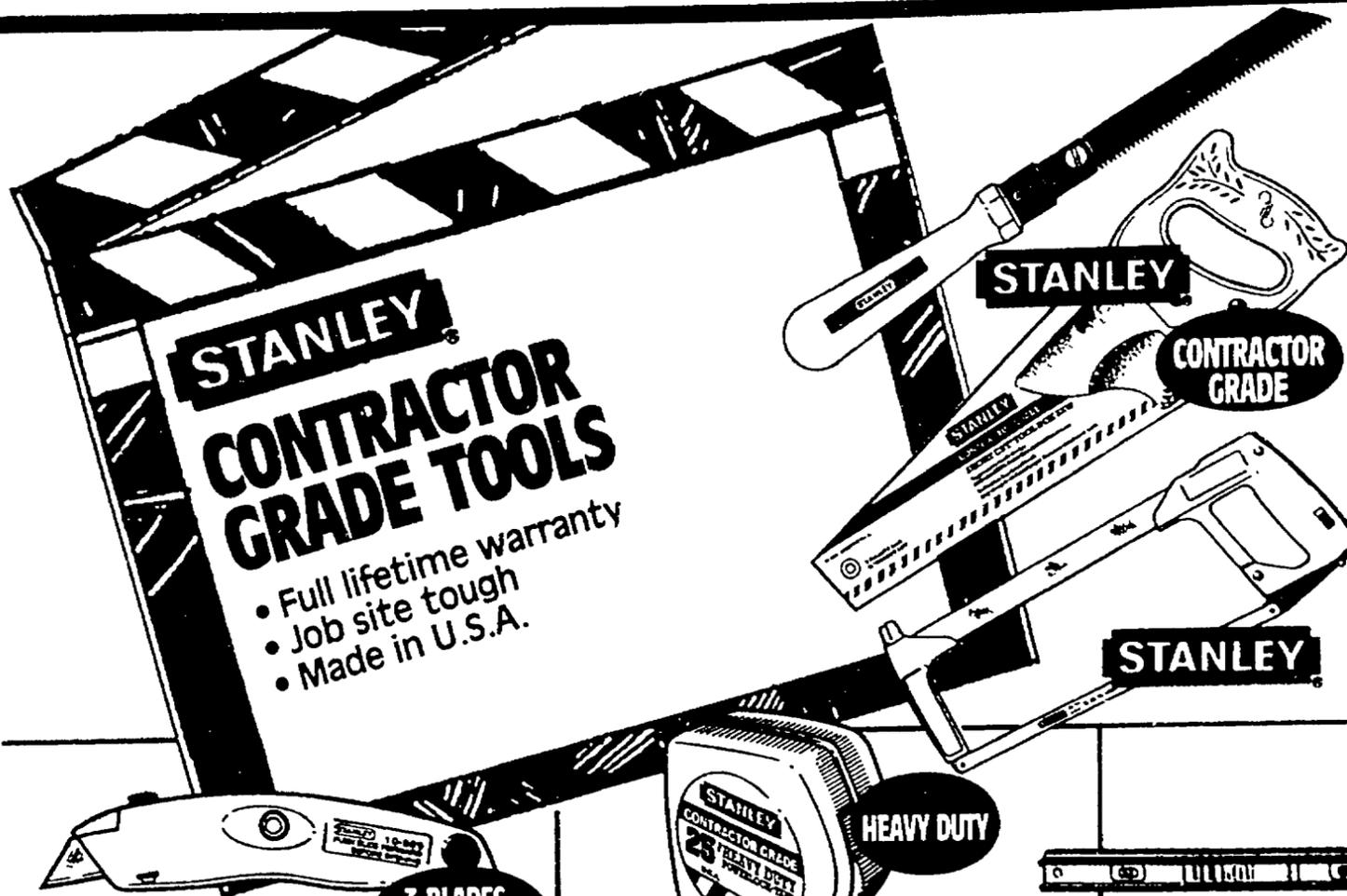
1155 6 INCH #3606
 18" BAR CLAMP #3618 13.55

3 1/2" BENCH VISE
 INCLUDES SWIVEL BASE #23530

1395

Fill your tool box at warehouse prices and save!

Contractor quality tools.



JAB SAW
• Versatile tool for close quarter sawing

591
#15-033

15" SHORT CUT TOOL BOX SAW

1353
#15-086

HIGH TENSION HACKSAW

2124
#15-113

STANLEY
RETRACTABLE UTILITY KNIFE

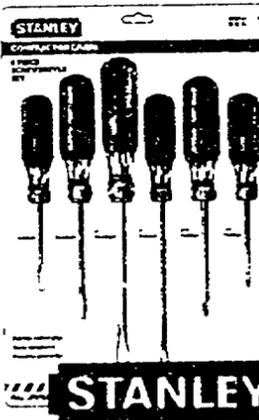
612
#10-989

STANLEY
25 FT. POWERLOCK TAPE

1444
#33-445

STANLEY
24 IN. ALUMINUM LEVEL

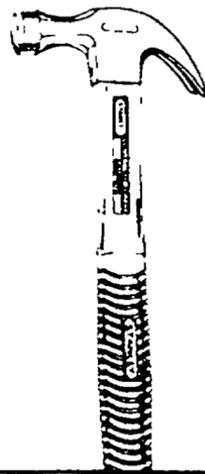
1676
#42-125



6 PIECE SCREWDRIVER SET

• Includes 3" cabinet, 4" standard, 6" standard, 6" cabinet, 2PT Phillips, 1PT Phillips

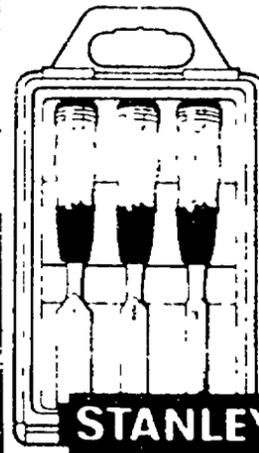
1499
#66-565



16 OZ. CONTRACTOR GRADE HAMMAR

• Curved claw
• Jacketed graphite

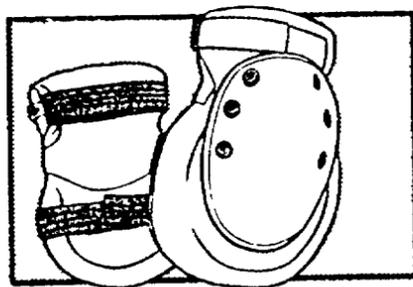
2009
#51-441



3 PIECE WOOD CHISEL SET

• Extra long handles with crowned strike cap
• High carbon, heat tempered blade

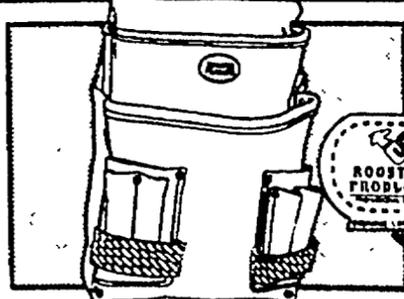
2844
#16-900



KNEE PADS

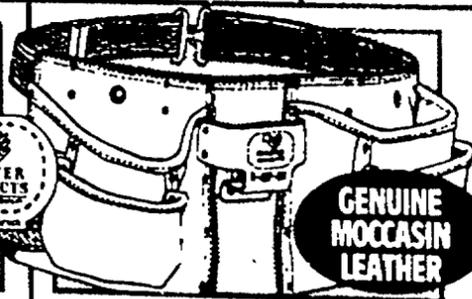
• Rubber cap non-slip knee pads

1542
#R-321



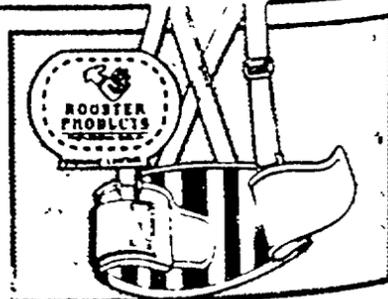
8 POCKET MOCCASIN DRYWALL NAIL BAG

1469
#R-483



11 POCKET NAIL POUCH CONSTRUCTION APRON

2419
#R-427-601

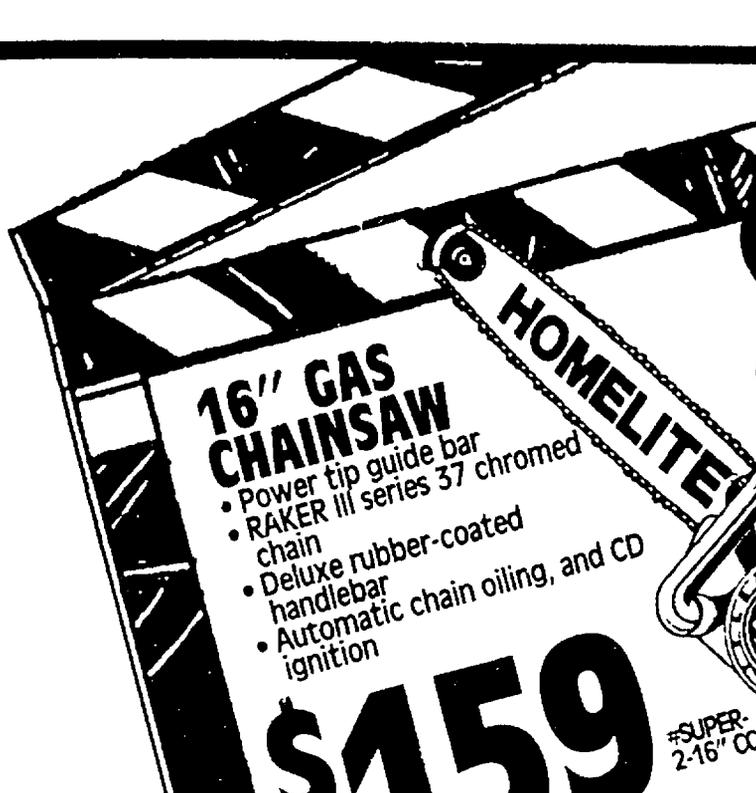


PROFESSIONAL GRADE BACK SUPPORT BELT

2299
S, M - L
XL - XXL

Shop here for high quality tools at low prices.

More saw for the money!



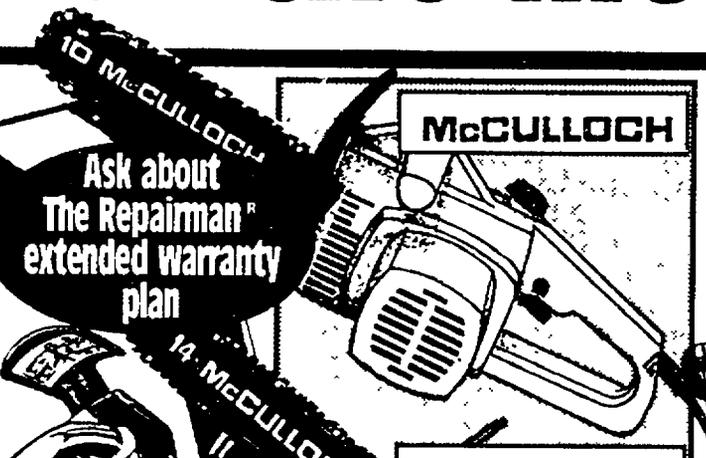
16" GAS CHAINSAW

- Power tip guide bar
- RAKER III series 37 chromed chain
- Deluxe rubber-coated handlebar
- Automatic chain oiling, and CD ignition

\$159

#SUPER-2-16" CC

Ask about The Repairman[®] extended warranty plan



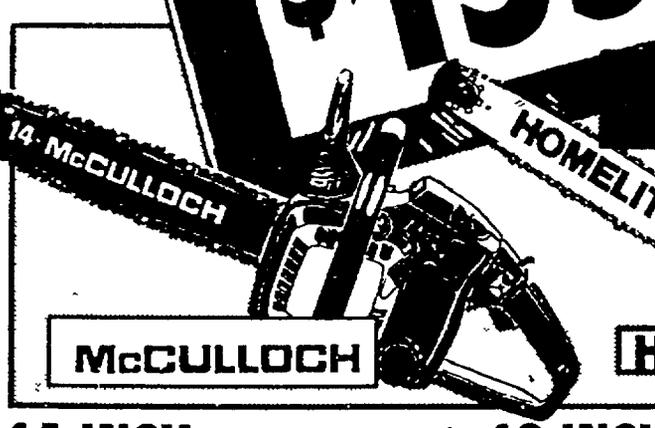
10 IN. ELECTRIC CHAINSAW

- 1.5 H.P. motor
- Flag-style chain brake/hand guard

49⁹⁷

#00045300-44

GAS CHAINSAWS

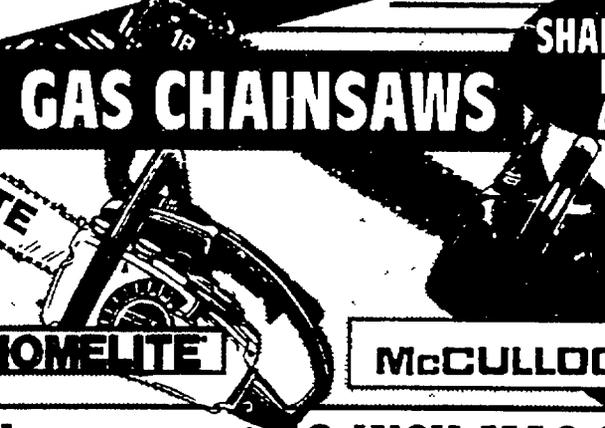


14 INCH

69.97

SHARPENING KITS

4.88



18 INCH

69.97

14 INCH WITH BONUS PACK

- Includes oil, case, and file
- Flag style chainbrake / hand guard
- Gear driven automatic oiler

\$129

#1160 0032-34

18 INCH

- RAKER III series 37 chromed chain
- CD ignition
- Vibration isolation, and automatic chain oiling

\$189

240-18"

18 INCH MAC CAT WITH BONUS PACK

- Includes oil, case, and file
- Flag style chainbrake / hand guard
- Gear driven automatic oiler

\$199

#1160 0038-21

20 INCH TIMBERBEAR

- 3.4 Cubic inch engine (55cc)
- Automatic and manual chain oilers

\$249

#60520

McCULLOCH BAR & CHAIN OIL

1.66

1 QT.

ACCESSORIES

McCULLOCH CUSTOM LUBRICANT

2.44

1 QT.

VISIWEAR EYESHEILDS

2.29

POLY GAS CAN

1.97

1 GAL.

McCULLOCH SCRENCH

3.44

YOUR CHOICE!
EB10, 12, 14, 16, AND 2.1

WOODINGS-VERONA HANDLE SAVER

2.38

#HS4

Guards against overstrikes

WOODINGS-VERONA SPLITTING WEDGE

7.29

5 LB.

#869A0

WOODINGS-VERONA SINGLE BIT AXE

11.55

#824A1

3 1/2 LB.

WOODINGS-VERONA 6 LB. MAUL

14.96

#605AF

FIBERGLASS HANDLE

WOODINGS-VERONA 12 LB. MAUL

17.98

#839A1

STEEL HANDLE

We give you low warehouse prices everyday!

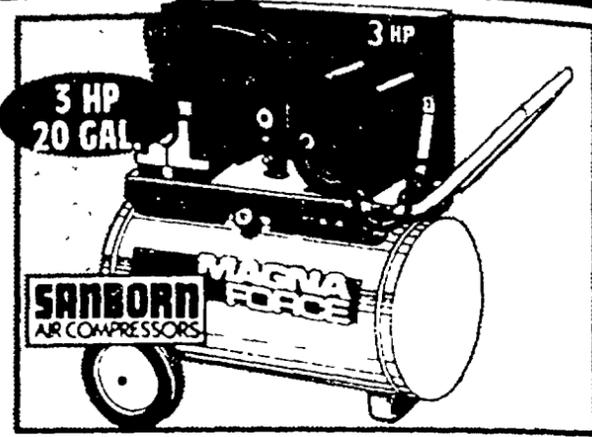
High powered savings!

SANBORN
AIR COMPRESSORS

7.5 GAL / 1 HP
AIR COMPRESSOR

- One year limited manufacturer warranty #M02FL100-7.5

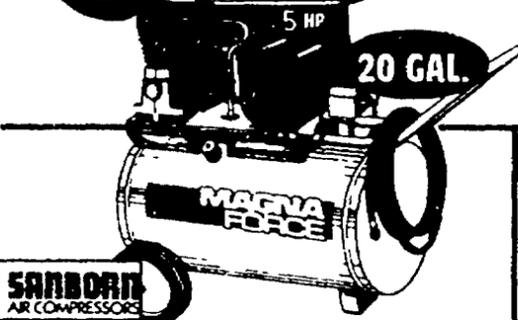
\$209



TWIN CYLINDER AIR COMPRESSOR \$349

- Maximum operating pressure 120 psi
- Aluminum twin cylinder pump #M109CL300-20

The Repairman & buyer protection plan is a low cost way to extend the factory warranty on air compressors & generators for 1 more year.



5 HP AIR COMPRESSOR \$419

- One year limited manufacturer warranty #M165B500-20

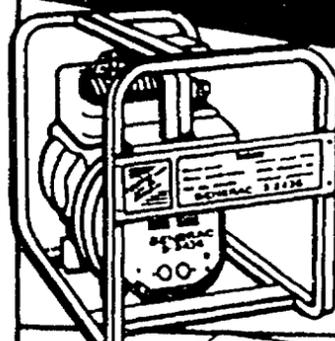


2-STAGE COMPRESSOR

- (TOPS) Thermal Overload Protection System #S51-AT24-80V

\$889

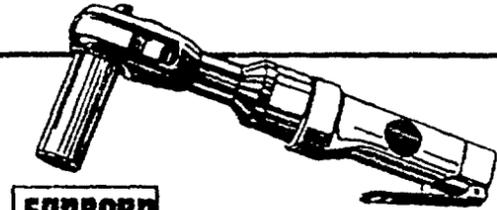
GENERAC Generators



2400 WATT

- Tough dependable 5 HP Briggs & Stratton engine #S-2436

\$359



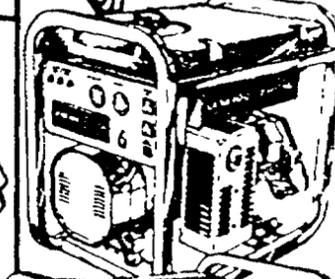
3/8 IN. AIR RATCHET WRENCH \$28

- Ball bearing construction, fully hardened gearing #024-0039



3/8 IN. AIR DRILL \$42

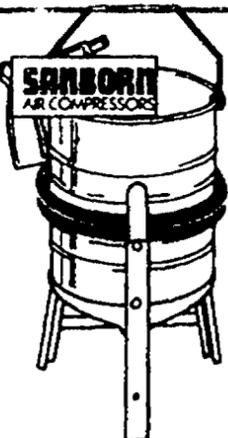
- Ball bearing construction
- General purpose drilling #024-0032



3500 WATT

- Super quiet engine
- Low oil pressure shutdown #3500XL

\$399⁹⁷



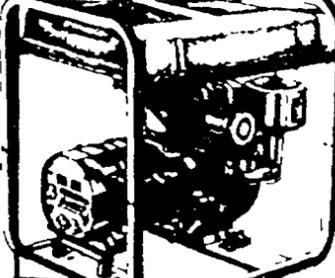
SANDBLASTER HOPPER KIT \$69

- Includes gun, nozzle, hose, hopper and more! #009-0363



10 GAL. AIR TANK \$36

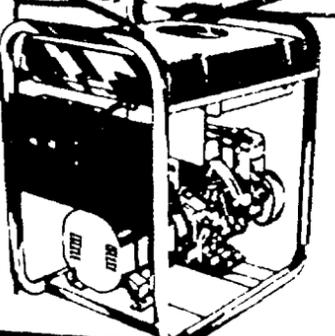
- 125 psi maximum pressure
- For any location #M10



4000 WATT

- 8 HP Briggs & Stratton cast iron sleeve engine #S-4023

\$499⁹⁶



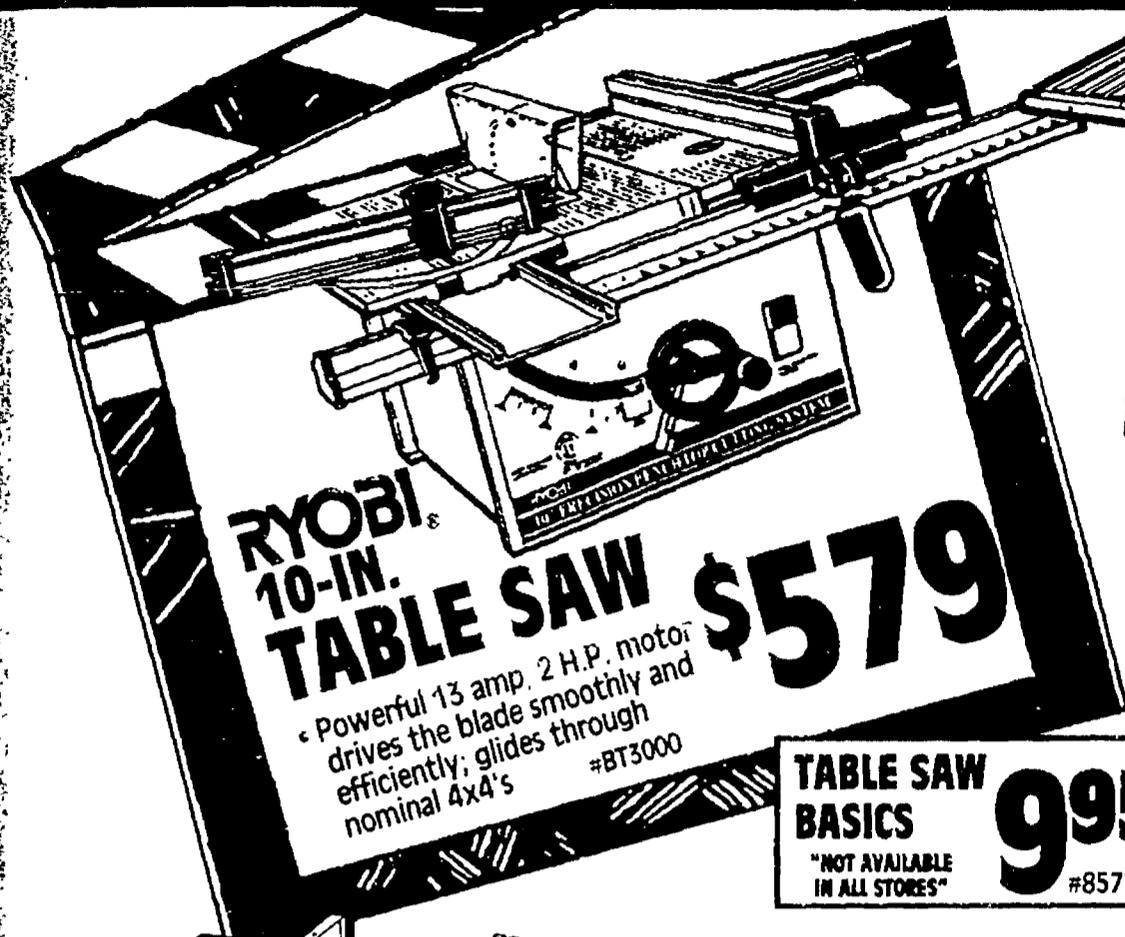
5000 WATT

- 10 HP Tecumseh cast iron sleeve engine
- Electronic ignition for easy start #C-5032

\$599

We carry a complete line up of air-powered tools.

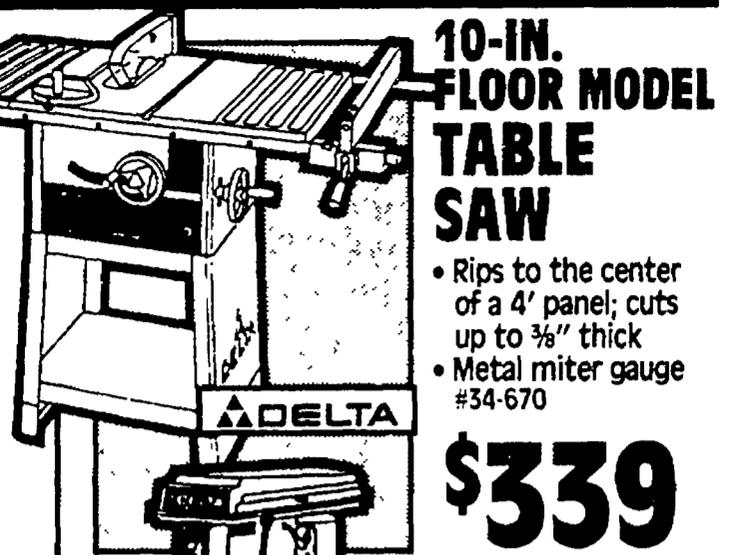
A cut above the rest!



RYOBI
10-IN. TABLE SAW **\$579**

- Powerful 13 amp, 2 H.P. motor drives the blade smoothly and efficiently; glides through nominal 4x4's #BT3000

TABLE SAW BASICS
"NOT AVAILABLE IN ALL STORES" **995**
#857741



10-IN. FLOOR MODEL TABLE SAW

- Rips to the center of a 4' panel; cuts up to 3/8" thick
- Metal miter gauge #34-670

\$339



14-IN. FLOOR DRILL PRESS

- 1/2 HP single phase induction motor
- 12 spindle speeds from 250 to 3000 RPM
- 5/8" capacity key chuck #14-070

\$329



DELTA
8 1/4-IN. TABLE SAW **\$212**

- Durable SMC corrosion-proof table surface #34-330



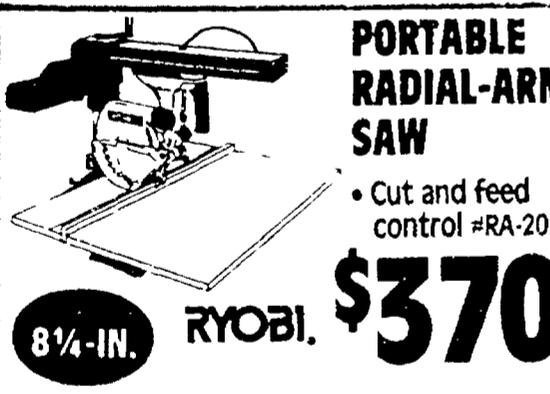
RYOBI
12-5/16-IN. SURFACE PLANER **\$375**

- Reversible knives #AP-12



RYOBI
16-IN. SCROLL SAW **\$139**

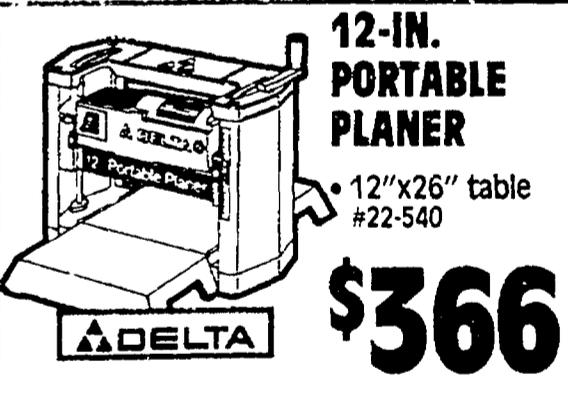
- AccuClear™ dust removal system assures a clear cutting line
- L-shaped table offers superior support #SC-160



PORTABLE RADIAL-ARM SAW

- Cut and feed control #RA-202

RYOBI
\$370



DELTA
12-IN. PORTABLE PLANER **\$366**

- 12"x26" table #22-540

POWER TOOLS FOR ANY JOB!



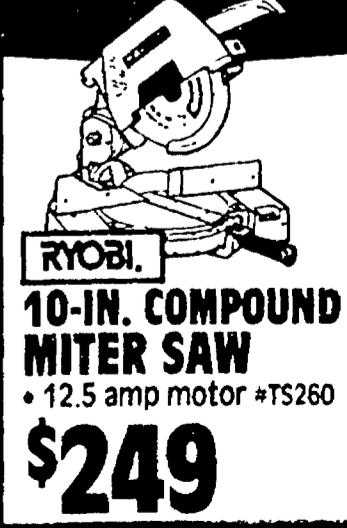
DELTA
4-IN. BELT/6-IN. DISC SANDER **\$149**

- 1/3 HP motor
- Includes miter gauge #31-460



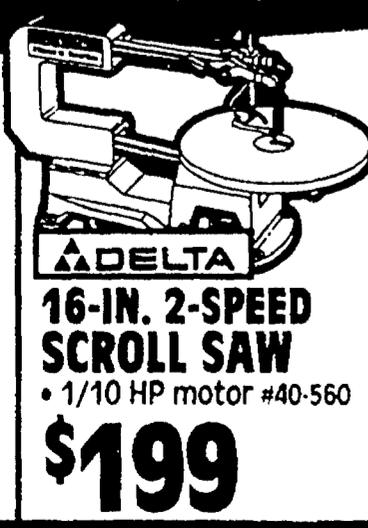
BLACK & VECKER
10-IN. MITER SAW **167⁸⁷**

- 2 H.P. motor #1701



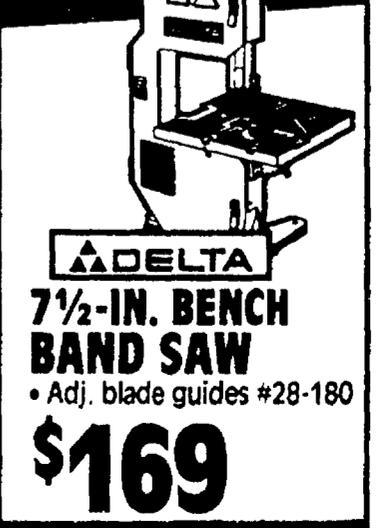
RYOBI
10-IN. COMPOUND MITER SAW **\$249**

- 12.5 amp motor #TS260



DELTA
16-IN. 2-SPEED SCROLL SAW **\$199**

- 1/10 HP motor #40-560

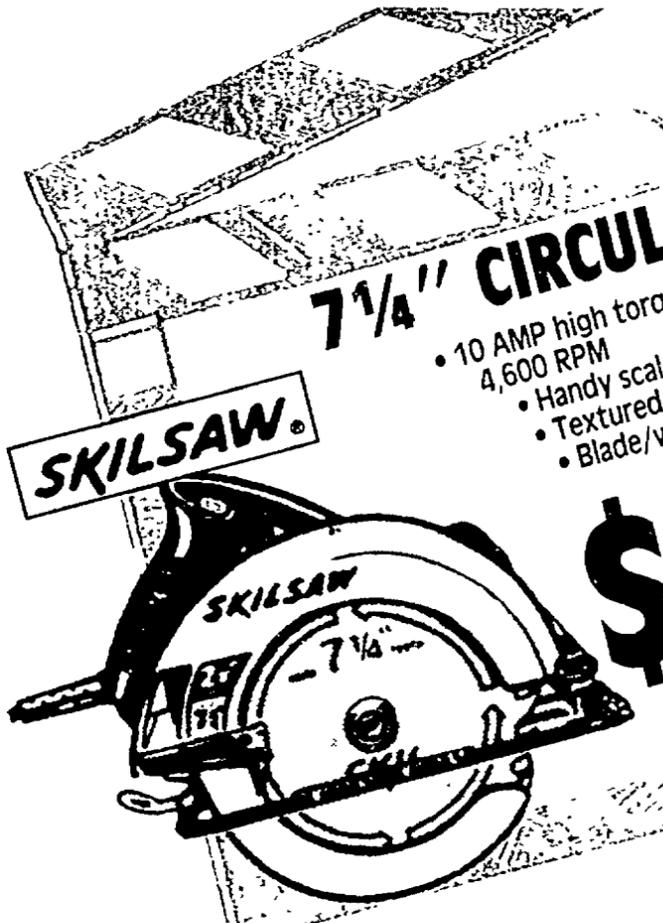


DELTA
7 1/2-IN. BENCH BAND SAW **\$169**

- Adj. blade guides #28-180

Protect your investment with an extended warranty.

Big names at little prices!



SKILSAW
7 1/4" **CIRCULAR SAW**

- 10 AMP high torque motor, 2 1/8" H.P., 4,600 RPM
- Handy scales and cutting guides
- Textured handles
- Blade/wrench storage =5150

\$40

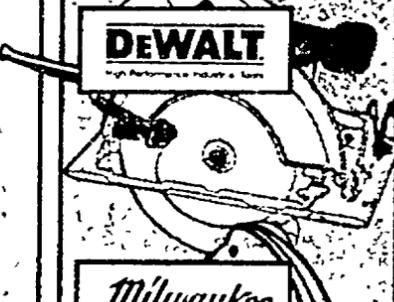
Circular saws



BLACK & DECKER

2 1/4 HP
• Ball bearing motor construction =7361

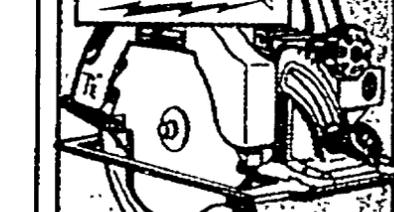
\$48 BUILT IN WRENCH STORAGE



DEWALT
High Performance Industrial Tools

7 1/4 HEAVY DUTY
• 13.0 amps, 5500 rpm =DW357

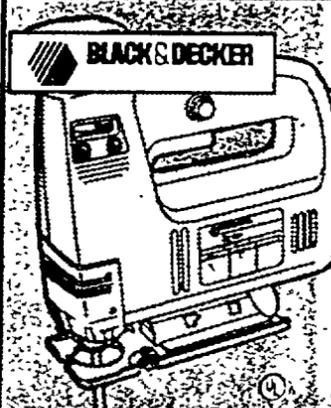
\$105



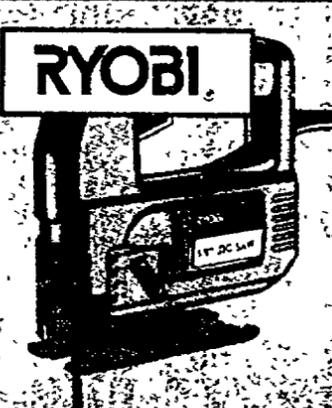
Milwaukee

7 1/4 HEAVY DUTY
• 13.0 amps
• Quick return guard =6365

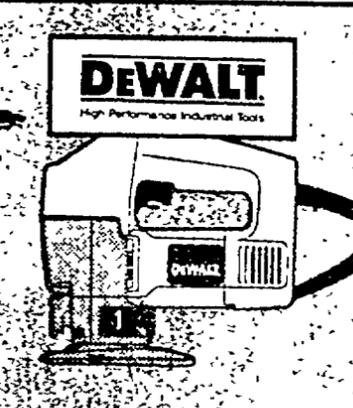
\$107



BLACK & DECKER



RYOBI



DEWALT
High Performance Industrial Tools

VARIABLE SPEED JIGSAW
• Electronic speed control maintains constant speed =7588

\$45 3.5 AMP MOTOR

ORBITAL JIGSAW
• Cuts wood, aluminum, steel or plastic =JS045

\$71 3 AMP MOTOR

HEAVY DUTY JIGSAW KIT
• Variable speed orbital action =DW318K

\$129 4.5 AMP CASE INCLUDED

Worm drive saws



SKILSAW



Milwaukee

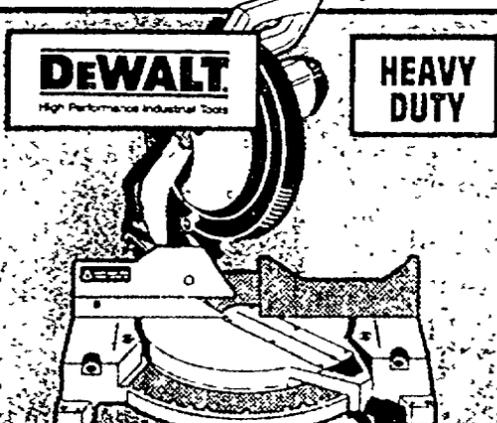
7 1/4 / 13 AMP
• Precision machined
• Ball bearing construction =77

\$140

7 1/4 / 15 AMP
• All ball and roller bearings =6377

\$199

Value priced

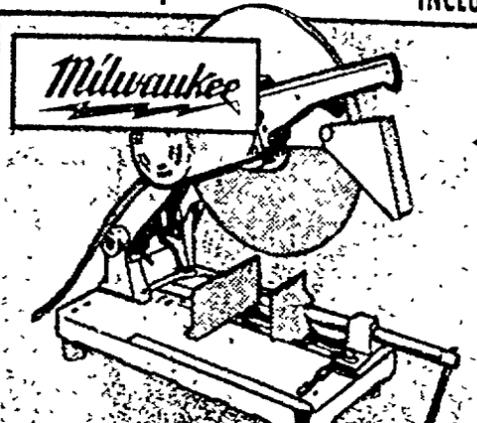


DEWALT
High Performance Industrial Tools

HEAVY DUTY

12" COMPOUND MITER SAW
• 13.0 Amps, 4000 RPM motor with electric brake =DW705

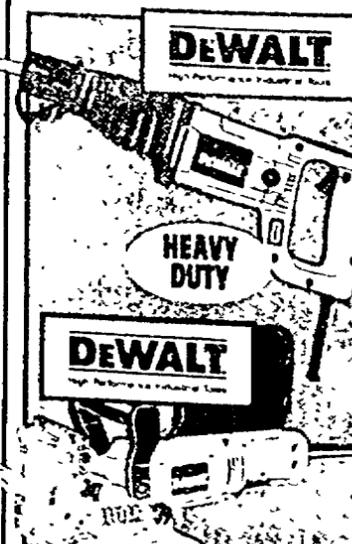
\$369 100% BALL BEARINGS



Milwaukee

HEAVY-DUTY CHOP SAW
• 14" blade with large cutting capacity =6170

\$249 POWERFUL 15 AMP MOTOR



DEWALT
High Performance Industrial Tools

HEAVY DUTY

DEWALT
High Performance Industrial Tools

RECIPROCATING SAW KIT

• 6.0 AMPS, 0-1800, 0-2400 SPM =DW304K

144.98

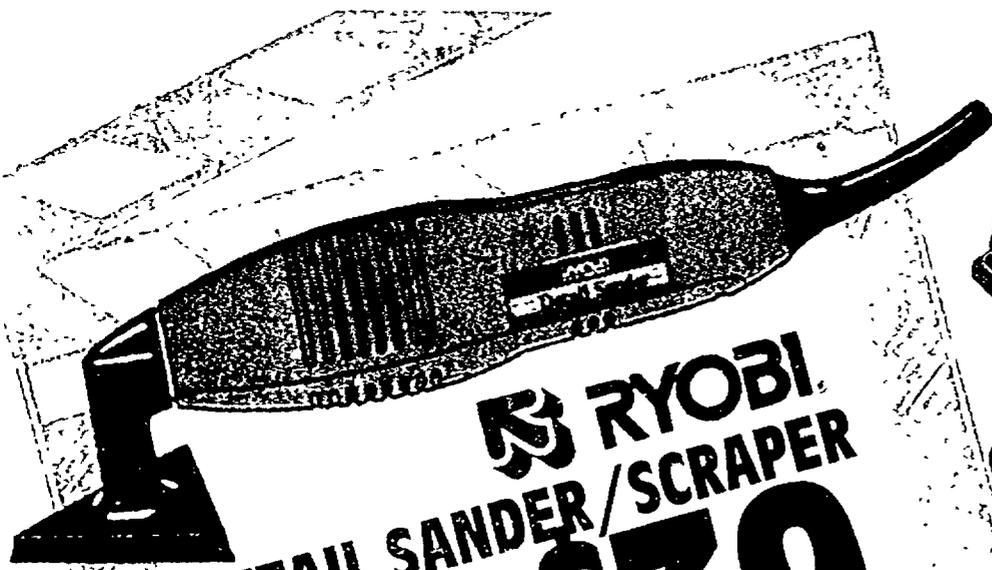
PLATE JOINER KIT

• 6.5 AMPS, 10,000 RPM =DW682K

\$229

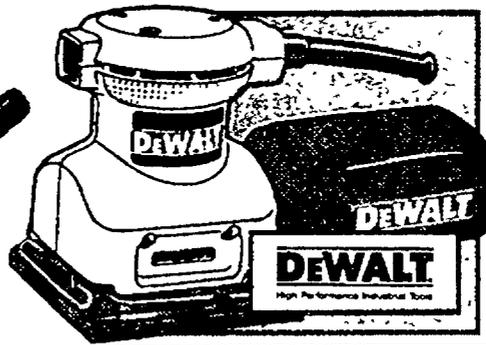
We carry several complete lines of power tools!

Tools for every project!



RYOBI
DETAIL SANDER/SCRAPER
\$39

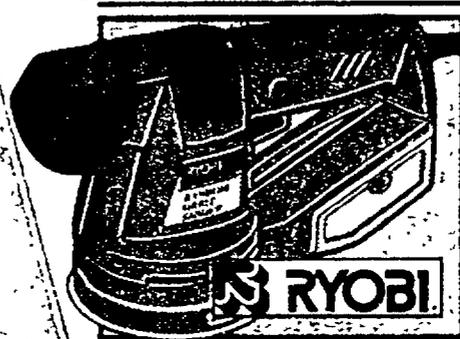
- Makes finger sanding obsolete
- Fits into nooks, corners and tight spots
- Reusable sanding angles have self-adhesive backs =DS1000



1/4 SHEET PALM GRIP SANDER

- 1.7 AMPS, 13,500 OPM =DW411

49⁹⁹ HEAVY DUTY

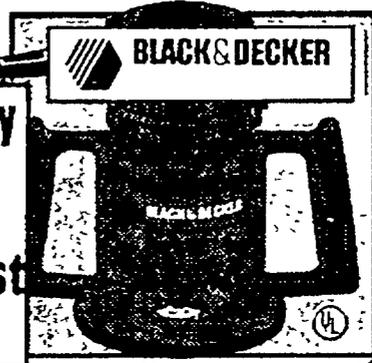


4 1/2 INCH RANDOM ORBIT SANDER

- Powerful 2 AMP motor
- Discs included =RS115

\$74 0-11000 ORBITS PER MINUTE

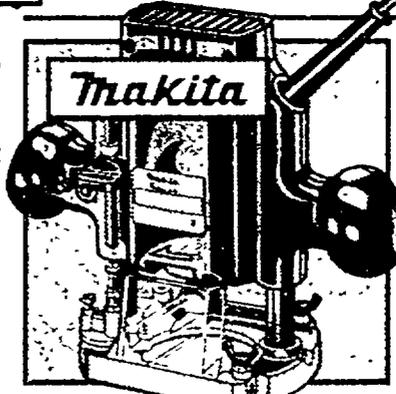
Powerful routers



1 HP

- Routes, grooves, trims and decorates in wood, plastic and composition =7604

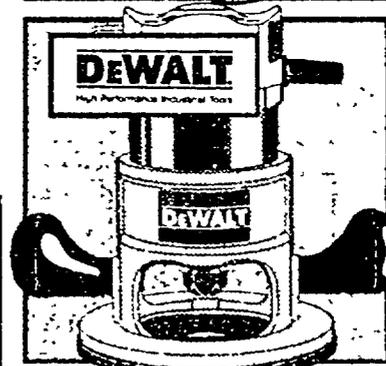
\$49 2 YR. HOME USE WARRANTY



1 1/4 HP PLUNGE

- 7.8 AMP motor operates at 24,000 RPM =3620

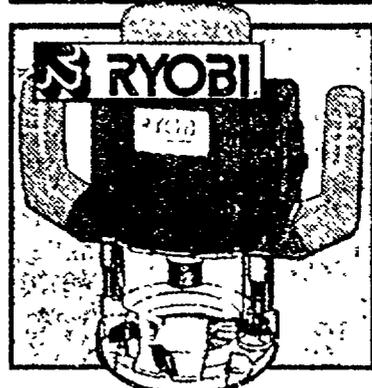
\$124



1 1/2 HP HEAVY DUTY

- 9.0 AMPS, 25,000 RPM
- 1/4" and 1/2" collet =DW610

\$149



3 HP PLUNGE

- Rugged 3 HP, 15 AMP
- Ball bearing construction
- Die cast aluminum base =RE-600

\$229



CORDLESS SCREWDRIVER

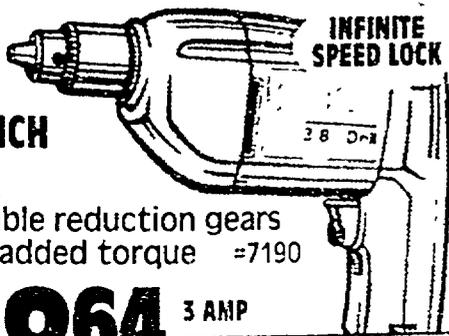
2.4 VOLT

- 20 in. lbs. torque/130 RPM/ reversible =9072-1

1848

Extend the factory warranty on your new power tools for an extra year with The Repairman® low cost buyer protection plan.

We've got the drills you need!



3/8 INCH VSR

- Double reduction gears for added torque =7190

2864 3 AMP

BLACK & DECKER

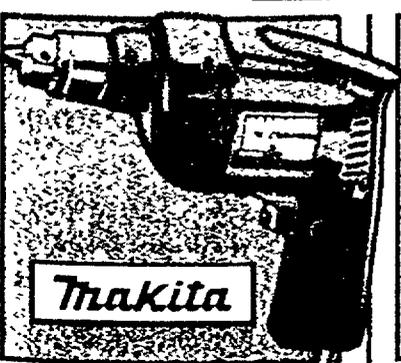


3/8 INCH HEAVY DUTY

- 4.0 AMPS, 0-2500 RPM =DW100

69⁹⁸

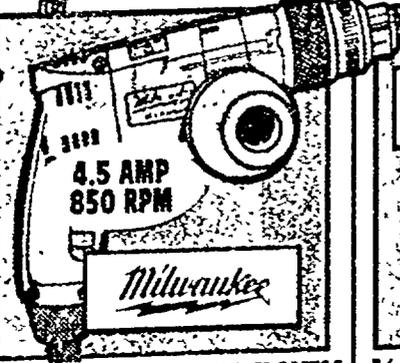
DEWALT



3/8 INCH VSR

- Drills 3/8" in steel, 5/8" in wood =6404

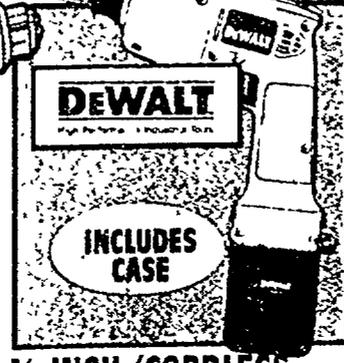
\$59 2.8 AMP MOTOR



1/2 INCH HEAVY DUTY

- Keyless chuck hole-shooter =0235-1

\$139



3/8 INCH/CORDLESS DRIVER/DRILL KIT

190⁵⁵ =DW-945K VSR

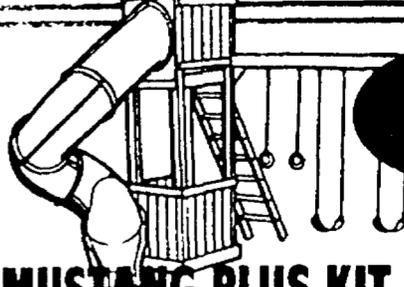
INCLUDES CASE

We give you more choices for your projects.

Plan some backyard fun!

We have many Swing-n-Slide kits available:

- Eagle's Nest Clubhouse/Climber
- Scout 16 foot Five Star
- Pioneer Trading Post
- Pioneer Trailblazer/Landmark
- and many others!

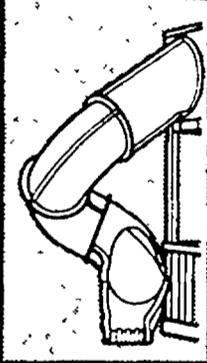


\$75
NE-4414

MUSTANG PLUS KIT

- Four designs in one kit
- The Rustler's dimensions are 16' wide x 15' long x 8' high
- The Renegade's dimensions are 12' wide x 18' long x 10' high

LUMBER, 10' COOL WAVE SLIDE OR TURBO TUBE SLIDE SOLD SEPARATELY



TURBO TUBE SLIDE

- Weight limit: 250 lbs

\$366
#NE-4405

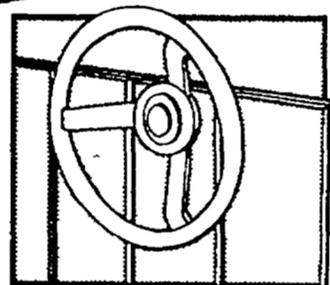
PLAY HANDLES

- Easy-to-install sturdy polyethylene play handles
- Includes 2 handles, hardware and plans



575

#NE-4410

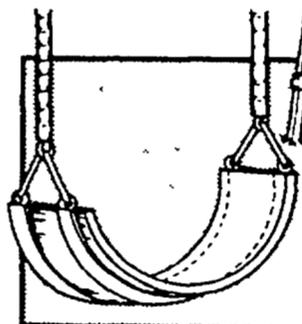


STEERING WHEEL

- Attaches easily to wood activity centers

996

#NE-4412

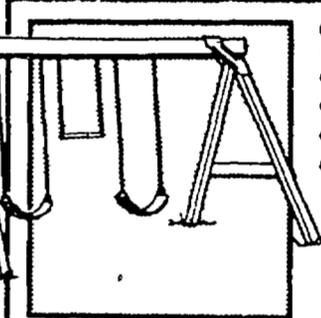


SAFETY SEAT SWING

- Includes two 58" lengths of ouchless chain

1244

#4460-1

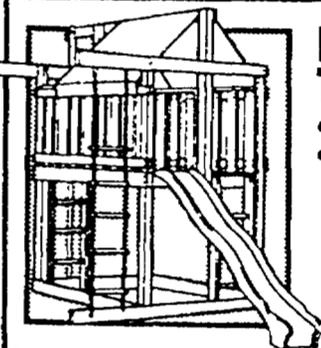


SCOUT SWING SET

- Includes plan and guide
- Swing seat and chain
- Trapeze bar
- Frame braces and brackets-hardware kit

\$57

DOES NOT INCLUDE LUMBER



EAGLES NEST TOWER KIT

- Includes plan and guide
- Hardwood dowels, climbing rope and ladder

\$67

DOES NOT INCLUDE LUMBER OR SLIDE

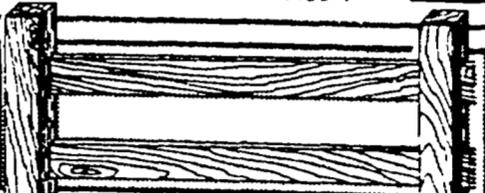
Save on quality lumber



DOG-EARED TREATED FENCE BOARD

149

1x6-6'



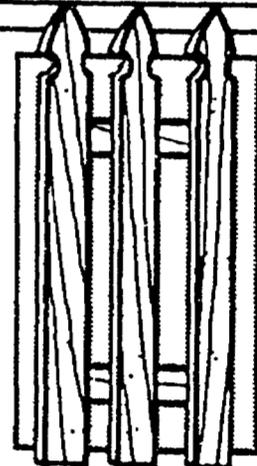
TREATED 2 RAIL LINE POST

649

- Just add 5/4x6 rails to complete your fence

TREATED 2 RAIL CORNER POST

7.99



TREATED FRENCH GOTHIC PICKET FENCE

- Top quality 1 1/16" thick pickets

1544

42" x 8'

4x4-8' TREATED POST... **3.77**



DOG-EARED TREATED FENCE PANEL

2388

6' x 8'

WE INSTALL



TREATED SHADOWBOX FENCE PANEL

3188

6x8

TREATED 4x4-8' DOG-EARED POST... **959**



JUMBO CEDARTONE TREATED

LANDSCAPE TIMBERS

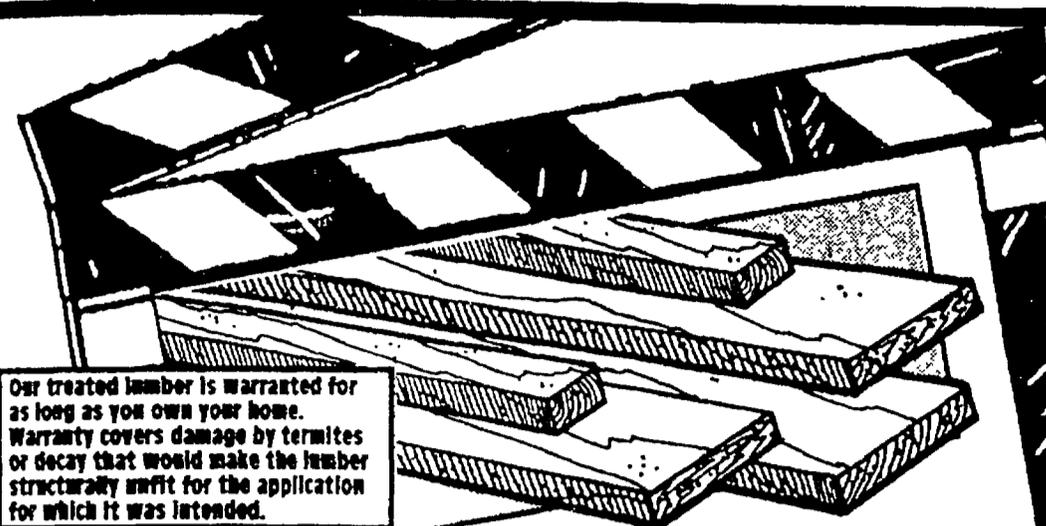
\$3

8 FOOT

- New-cedar treatment
- Pressure treated with cedartone additive

In a hurry? Ask about our Zip Order service!

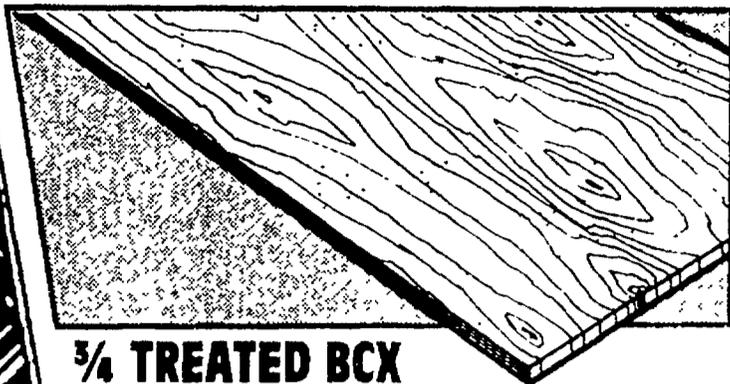
Superior quality lumber!



Our treated lumber is warranted for as long as you own your home. Warranty covers damage by termites or decay that would make the lumber structurally unfit for the application for which it was intended.

TREATED DECKING

SIZE	8 FT.	10 FT.	12 FT.
5/4x6	339	444	495



3/4 TREATED BCX PLYWOOD

• For a variety of projects

2762

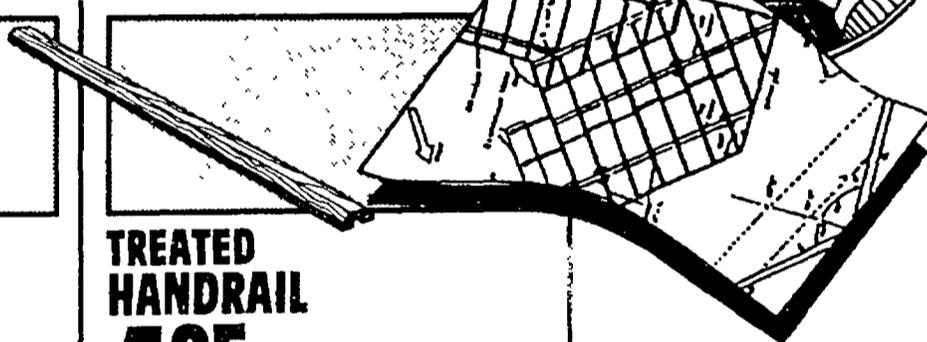
4'x8'

Low warehouse prices!



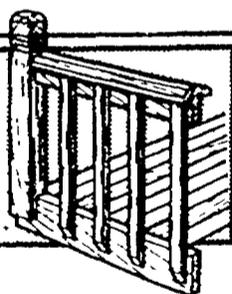
TREATED STRINGER
495

3-STEP



TREATED HANDRAIL
495

2"x4"x8



TREATED BALUSTER
77¢

2"x2"x42

COLONIAL BALUSTER 2"x2"x36"	COLONIAL BALUSTER 2"x3"x36"
1.97	2.98

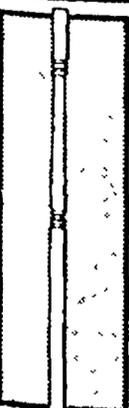


TREATED V-GROOVE DECK POST

• Adds a special touch
• V-cut and beveled

488

4"x4"x87"



TREATED TURNED POST

• Great for use on porches

\$21

4"x4"x96"



TREATED POST

• Grade stamped #2/ BTR Southern Pine
• Treated to 40 Ret

422

4"x4"x8'



Let our new **CADQUEST** system help plan your garage or deck project!

It takes only a few minutes for our professional project planners to provide:

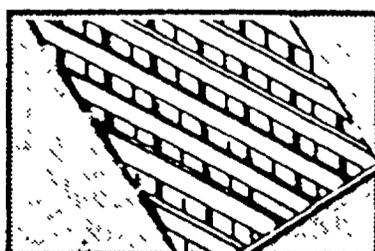
- Plan View
- 3-D View
- Materials List
- Post Layout
- Framing Layout
- Cost Estimate

This design system makes it easy to visualize a new deck or garage. Let us provide you with a set of prints for your next project. Each design adheres to the national building code and allows for local code variations, and the service is free.

- CUSTOM DECK OPTIONS:
- Freestanding or attached
 - Single or multiple decks
 - In-ground or pier footings

- CUSTOM GARAGE OPTIONS:
- One or two car size
 - Door & window locations
 - Roofing and siding styles

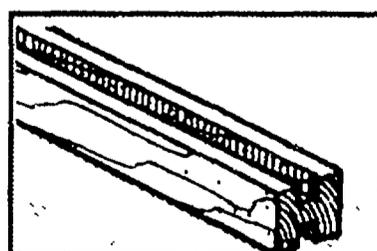
Super lumber values!



TREATED LATTICE

• Great for climbing plants

399	4'x8' STD	4'x8' HEAVY DUTY
STD 2'x8'	7.33	13.84



TREATED "H" CHANNEL

• Joins lattice sheets together

249	U CHANNEL 2"x2"x8'
2'x2"x8'	2.49

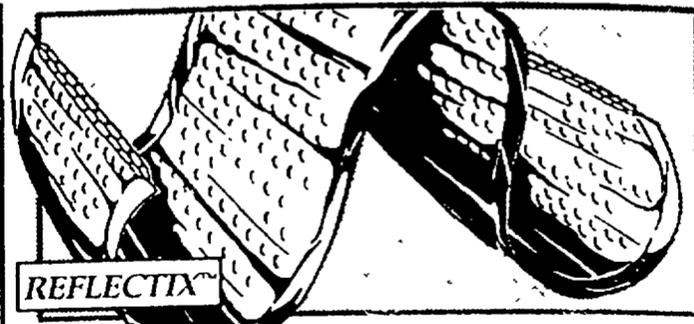
Free delivery on orders over \$300! (Within 10 miles of store. Each additional mile is \$1.00 per mile.)

Always warehouse priced!

R-13 KRAFT FACED PREMIUM FIBERGLAS™ INSULATION*
• For exterior 2x4 walls

14.88
3 1/2' x 15' x 94" = 88.12 SQ. FT.

*SAVINGS VARY. FIND OUT WHY IN THE SELLER'S FACT SHEET ON R-VALUES. HIGHER R-VALUES MEAN GREATER INSULATING POWER.



REFLECTIX™

ALUMINUM FACED INSULATION

- Reduces energy consumption
- Class A/Class 1 fire rating

16" x 25'	\$14
2' x 25'	19.97
4' x 25'	39.93
FOIL TAPE 2" x 30'	2.49



R-25 ATTIC BLANKET FIBERGLAS® INSULATION*

- Add this thick, unfaced blanket over existing attic insulation

5.88
8' x 15' x 18' = 22.5 SQ. FT.

9.44
8' x 23' x 18' = 34.5 SQ. FT.



R-30 KRAFT FACED BATT FIBERGLAS® INSULATION*

- Kraft faced vapor barrier prevents moisture build-up

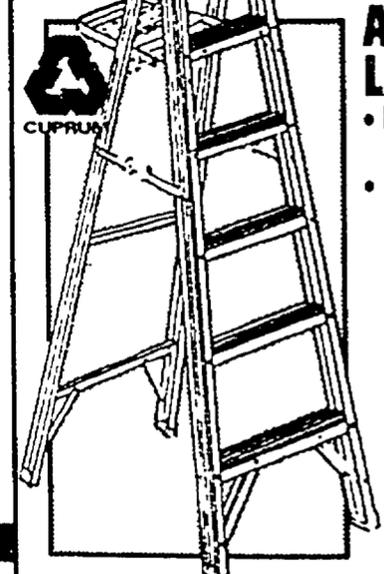
\$28
9 1/2' x 24' x 48" = 80 SQ. FT.



FOLDING ATTIC STAIRWAY

- 22.5x54x8'9" or 25.5x54x8'9"
- Features full width ladder hinges, rodded ladder sections, and double "L" brackets for stability

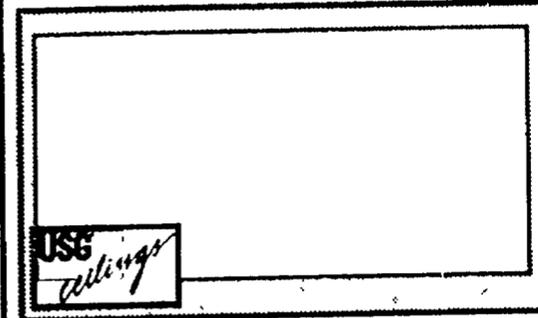
\$40



ALUMINUM LADDER

- Extra large automatic pail shelf
- 3" deeply serrated aluminum steps

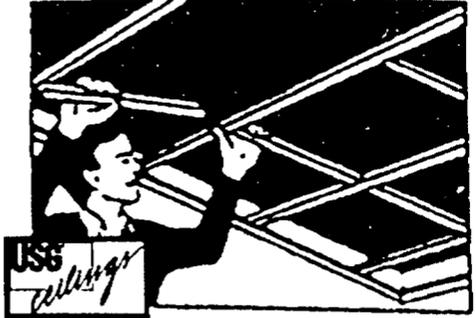
TYPE III 200 LB. DUTY RATING	
4 FT.	\$21
5 FT.	\$23
6 FT.	\$24
TYPE II 225 LB. COMMERCIAL DUTY RATING	
8 FT.	\$60



12x24 STONEHURST CEILING PANELS

- Easy do-it-yourself installation

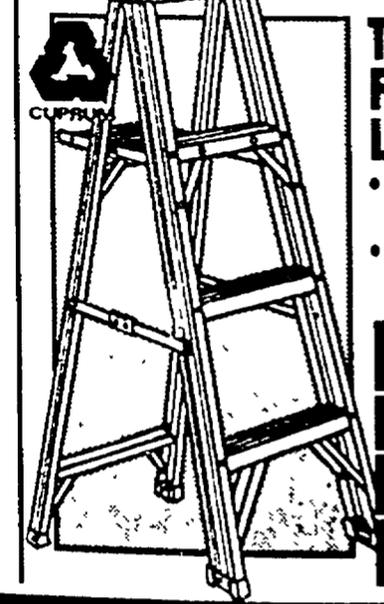
12x24	\$1 PC.
12x24	\$16 BOX
9/16-2x4	\$2 PC.
9/16-2x4	\$16 BOX



12x24 DO-IT-YOURSELF SUSPENSION CEILING

- Easy to install energy efficient ceiling system

2 FT. WHITE CROSS TEE	69¢
10 FT. WHITE WALL ANGLE	1.88
12 FT. WHITE MAIN RUNNER	2.77



TYPE I FIBERGLASS LADDER

- Large extruded alum. top with tool tray
- Slip resistant plastic molded

TYPE I 250 LB. HEAVY DUTY DUTY RATING	
4 FT.	\$40
6 FT.	\$50
8 FT.	\$80

We give you 1 stop shopping for home projects!

Penny pinching prices!

SUPREME SHINGLES
 • 25 year warranty
 • Three bundles (80) shingles per 100 sq. ft. coverage

829
 PER BUNDLE ASSORTED COLORS

OWENS CORNING

ROOFING FELT
 • American made

788

#15 - 432 SQ. FT.

#30-216 S. F. **7.88**



WET/DRY PLASTIC ROOF CEMENT
 • Trowel grade

1033
 5 GAL.



ADHESIVE ROOF CEMENT
 • A premium grade

990

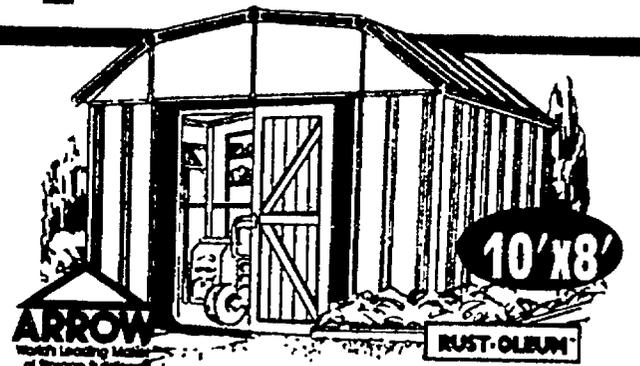
5 GAL.



FIBERED ROOF COATING
 • Water based

988

5 GAL.



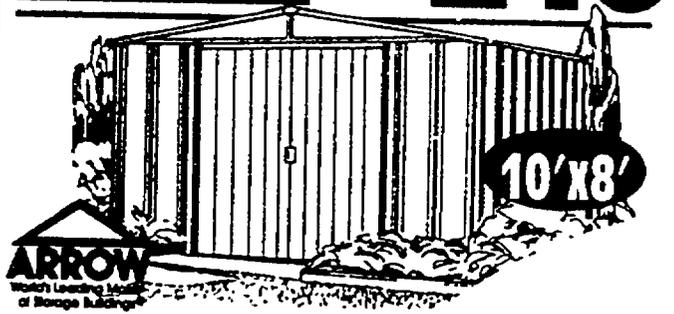
10'x8' YORKTOWN STORAGE

#YT1088

• 5 year warranty

FOUNDATION KIT - 10x9 **\$45**

\$219



HAMLET STORAGE BUILDING

#HM1088

• Full mid-wall bracing
 • 2 year warranty

ANCHOR KIT **\$20**

\$199



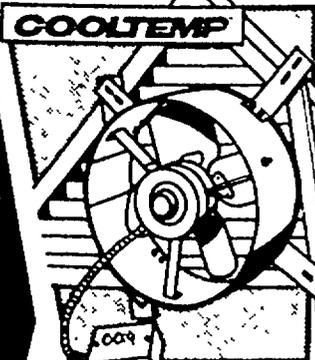
CEDAR CHALET PLAYHOUSE

4'x6'

• All cedar
 • 15 year warranty

\$299

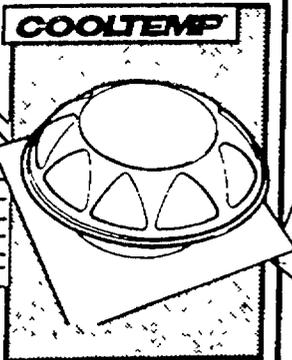
ATTIC VENTILATORS!



GABLE FAN

\$48

#CT103

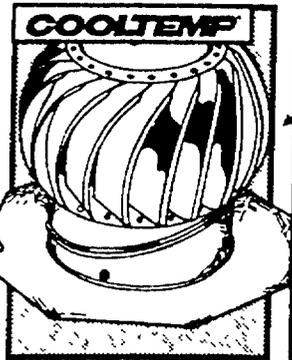


ROOF MOUNT POWER VENT

\$38

GRAY OR BROWN

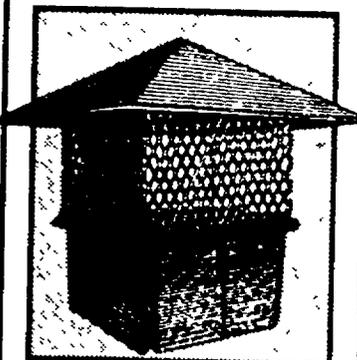
#CT202
 #CT203



WIND TURBINE

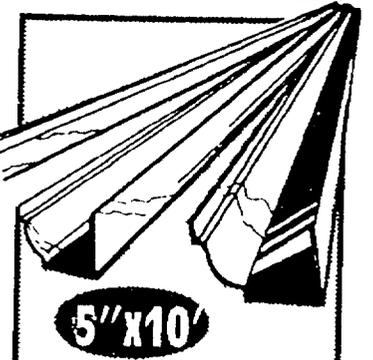
19⁹⁰

#0014



13x13 CHIMNEY CAP

19⁹⁰



PAINTED ALUMINUM GUTTER

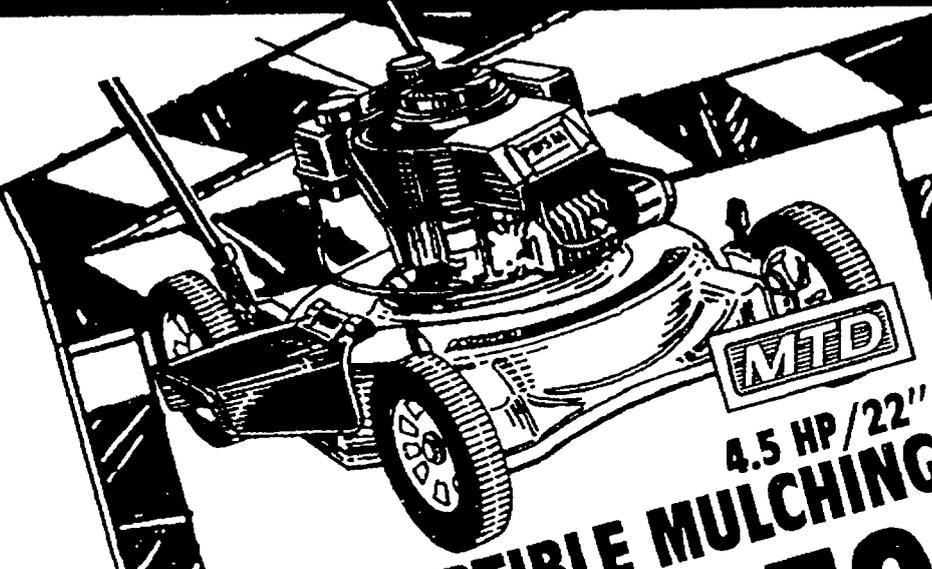
4⁸⁹

DOWNPOUT 2x3 - 10'

467

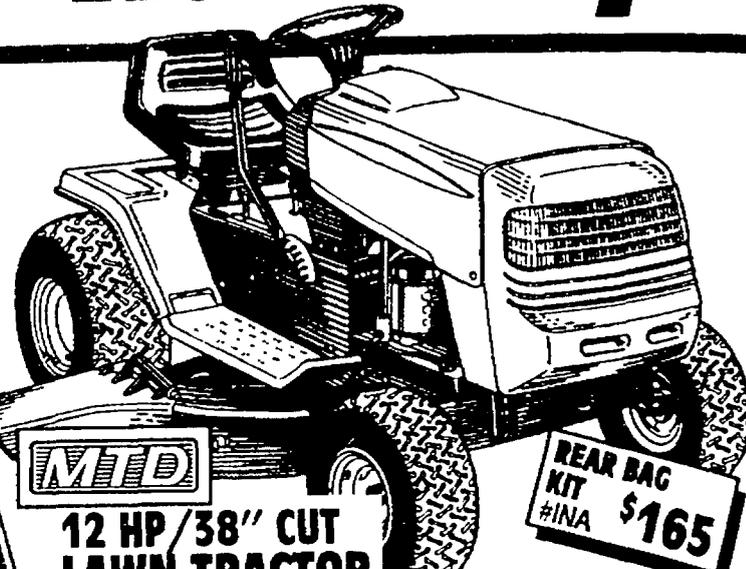
Home improvement doesn't have to be expensive!

You get a 2 year warranty.*



MTD
4.5 HP/22"
CONVERTIBLE MULCHING
\$139

- 22 inch side discharge cut
- Mulching kit installed
- Remote throttle control
- 9 position height adjusters #113-085A702



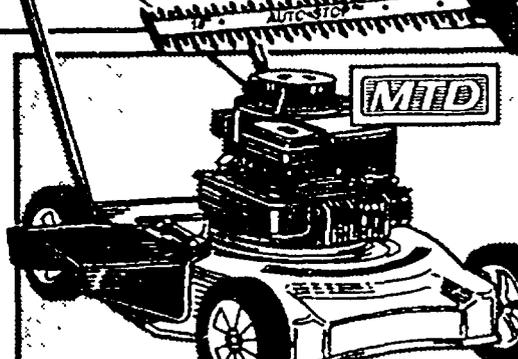
MTD
12 HP/38" CUT LAWN TRACTOR
\$797

- 38 inch side discharge high vacuum deck
- 6-speed shift-on-the-go transaxle
- 6 position cutting height #133E667F702

REAR BAG KIT #INA \$165

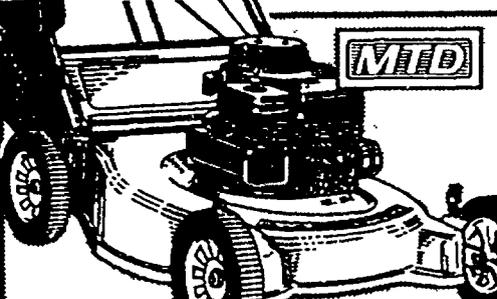
BLACK & DECKER
18 IN.
HEDGE TRIMMER
• Autostop™ blade system
release trigger #HT400
44⁸⁸

Trimmers & Edgers



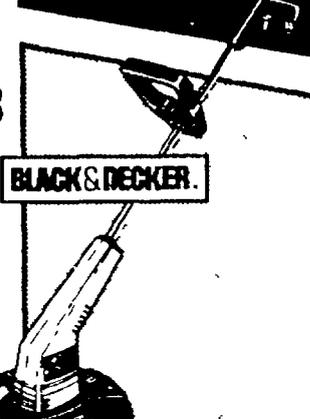
MTD
3.5 HP/20" CUT SIDE DISCHARGE
\$97

- 3 position height adjustment
- Remote throttle control
- Rear baffle #113-041A702



MTD
3.5 HP/21" CUT REAR DISCHARGE
\$159

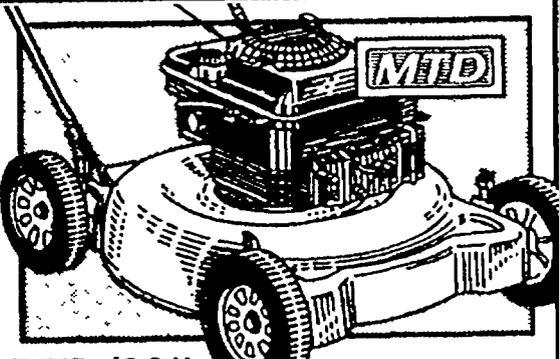
- Full front and rear baffles
- Remote throttle control
- Tapered deck #113-410A702



BLACK & DECKER
10" BUMP FEED TRIMMER
• 2.5 amp heavy duty motor provides plenty of power
27⁹⁷ #82310

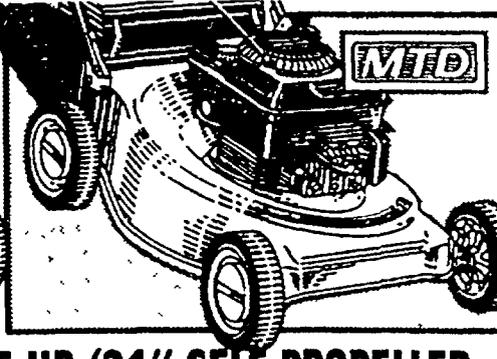


BLACK & DECKER
ELECTRIC GROOM N' EDGE TRIMMER/EDGER
• Exclusive push to edge feature converts from string trimmer to edger with a push of a button
49⁸⁴ #GE600



MTD
5 HP/20" MULCHING MOWER
\$179

- Dedicated mulching
- 9 position height adjustment
- Fold away handles #113-098A702

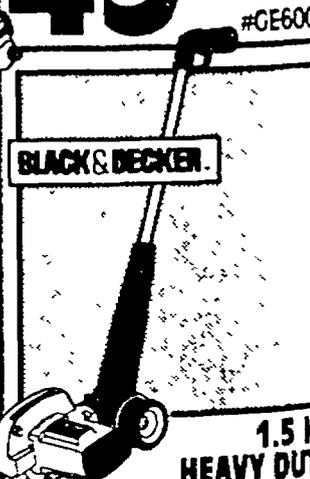


MTD
5 HP/21" SELF-PROPELLED CONVERTIBLE MULCHER
\$259

- 21" rear discharge
- Hard top grasscatcher
- 8" wheels #123-478A702



HOMELITE Bandit
15" CUT GAS STRING TRIMMER
• Dual cutting swath
• 2 cycle, 23 cc engine
\$69 #SX-135



BLACK & DECKER
1.5 HP HEAVY DUTY EDGER
• 5200 RPM, 1.5HP motor
• 7 1/2" blade width
• 2 cutting positions
69⁸⁸ #LE400

***2 year factory warranty on all gas power mowers.**

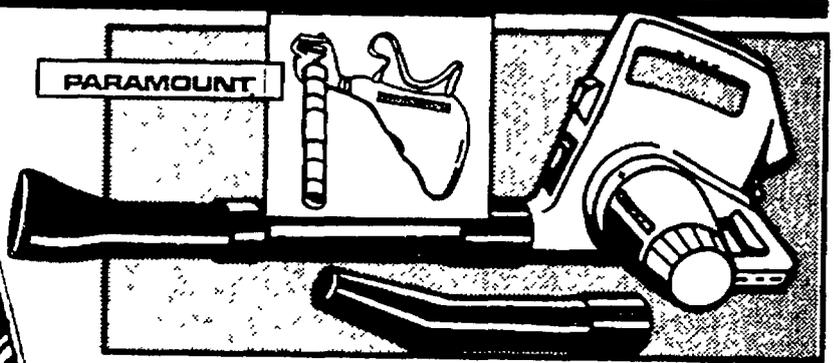
Affordable lawn care!



**5 HP/4-CYCLE
CHIPPER/
SHREDDER**
• Convert branches, twigs,
leaves, and other yard
debris into organic mulch
for use in landscaping, etc.

\$397

#243-645B



**PARAMOUNT
SUPER TURBO
BLOWER/VAC COMBO**

- 185 MPH maximum air velocity
- 2 speed electric motor

#YP-385

\$69



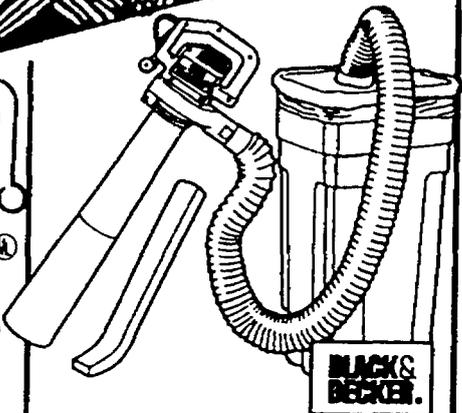
**HEAVY DUTY ELECTRIC
BLOWER**

- 2 speed, 8.4 amp motor

VAC KIT - BV300 **\$29.97**

44.88

#82410



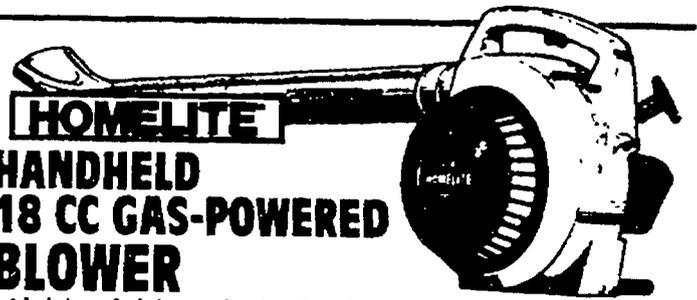
BLACK & BECKER

**VAC 'N' MULCH
BLOWER/VAC**

- Converts from blower to vacuum without use of tools.
- High performance motor

74.88

#BV 400



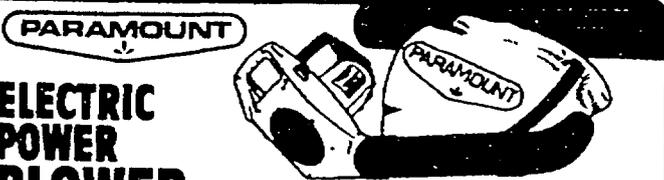
**HOMELITE
HANDHELD
18 CC GAS-POWERED
BLOWER**

- Lightweight - only 10 lbs. for easy handling and maneuverability

VAC ATTACHMENT #A00390 **\$29**

#HB-18D

\$89



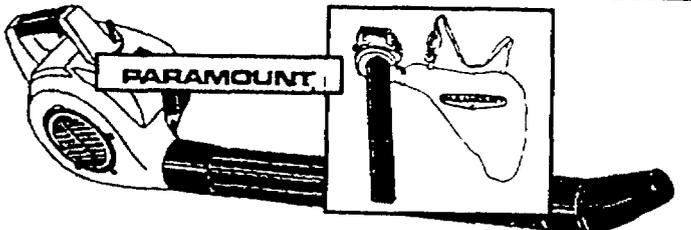
**PARAMOUNT
ELECTRIC
POWER
BLOWER**

WITH VAC ATTACHMENT

- Vacuum attachment picks up leaves, litter in minutes

#PB340/350

\$49



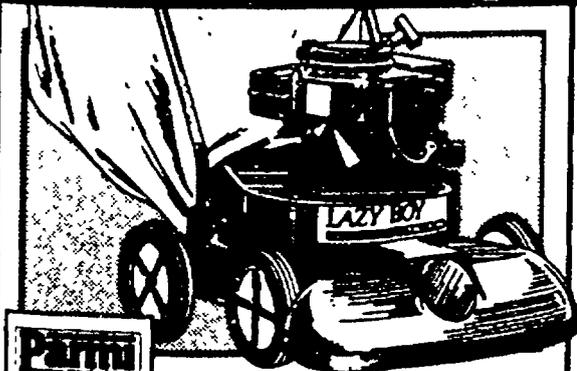
**PARAMOUNT
GAS BLOWER/VAC**

- 22cc, 2 cycle gasoline engine
- Attachment included

#GB351

\$99

We carry a variety of tools for clean up!



**PARAMOUNT
LAZY BOY
GAS CHIPPER/VAC**

- Walk-behind vacuum - never rake again
- Easy chips pruning, brush and branches up to 1 1/2" thick

\$349

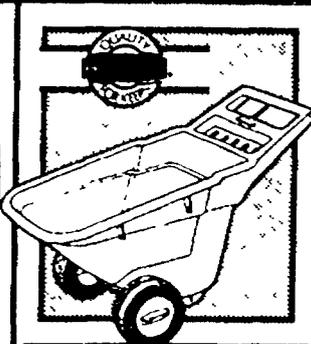
#LC3500



**COMBO GARDEN
TRUCK-BAG CART**

- 100 pounds carrying capacity

14.88

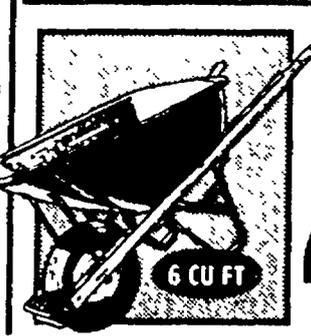


**POLY YARD
CART**

- 4.5 cu. ft. capacity

34.88

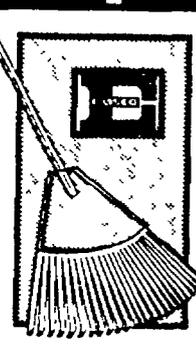
#3700-12



**CONTRACTOR'S
WHEELBARROW**

- 2-ply pneumatic tire

44.09



**24" POLY
RAKE**

- Contoured styling for stability

2.88

#9024-D



**AMES
GARDEN
TOOLS**

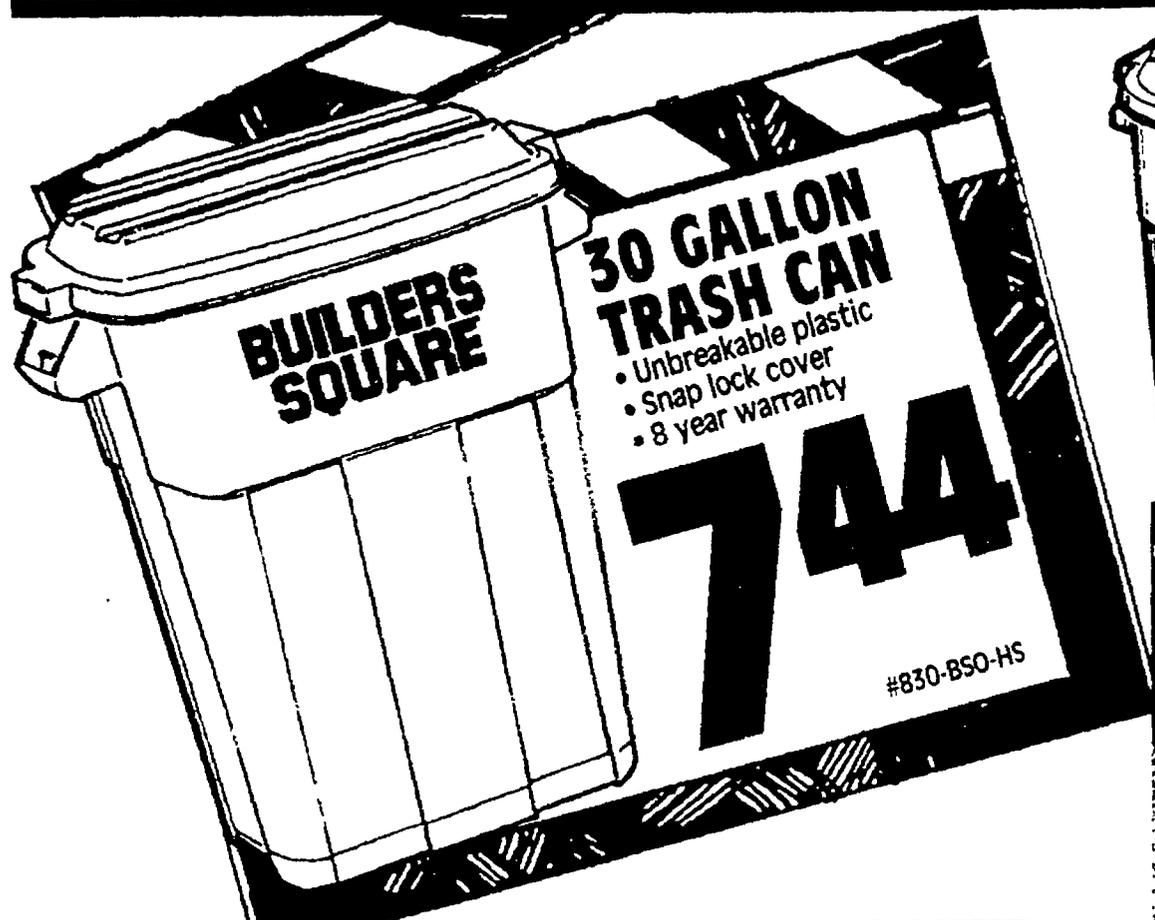
- Choose from rake, shovel or hoe

3.97

#18-816,
15-543,
18-501

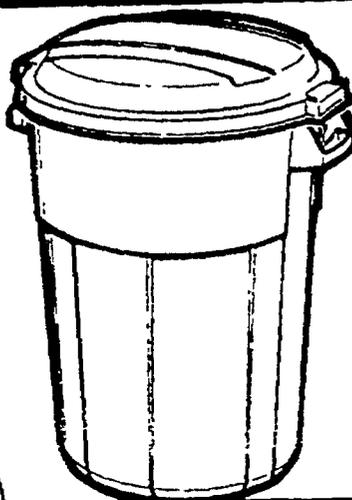
We'll help keep it looking great for less!

Clean up at low prices!



30 GALLON TRASH CAN
 • Unbreakable plastic
 • Snap lock cover
 • 8 year warranty

744
 #830-BS0-HS



Tucker
 TUCKER INDUSTRIES
20 GALLON TRASH CAN
 • Unbreakable plastic
 • Snap lock cover
 • 8 year limited manufacturer's warranty

688
 #820

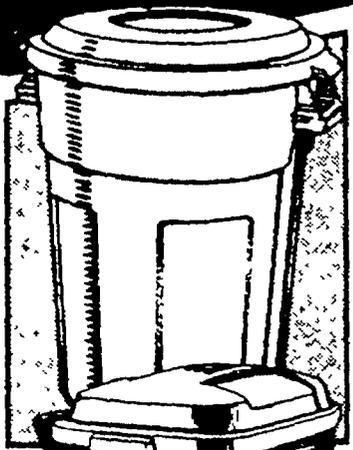
FOR QUICK CLEAN UPS!

14" PATIO PUSH BROOM 244 #230-149	CORN BROOMS 449 #76-5560	DISPOSABLE DECK MOP 288 #165050	ALL PURPOSE DIRT CATCHER 849 #25-2426

TRASH CANS by Rubbermaid

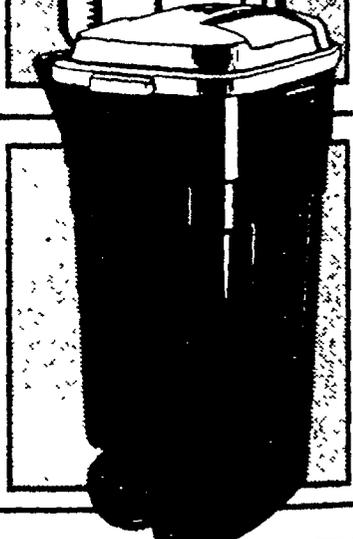
32 GALLON ROUGHNECK™
 • Domed lid gives extra capacity
 • Heavy-duty, backsaver handles

\$9
 #2894



34 GAL. WHEELED ROUGHNECK™
 • Thick molded plastic for extra strength
 • Heavy-duty 6" wheels
 • Snap-on lid

1988
 #2898



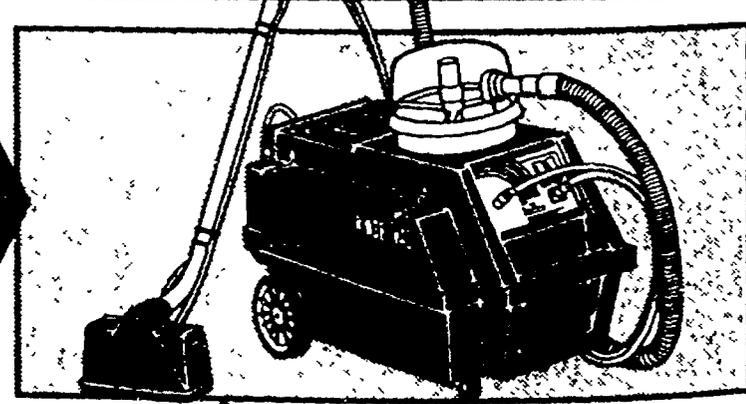
RESTORE COLOR & SOFTNESS TO YOUR CARPETS!

Blue Lustre® SHAMPOOER
 • Twin brushes reach deep into carpet fibers
 • Brass gears driven by 500 watt motor
 • 12" cleaning path

\$5 PER DAY
 #42042

RINSEVAC® CARPET CLEANER
799
 1/2 GAL.
 #40531

Blue Lustre® PLUS SHAMPOO
799
 #41002
 1/2 GAL.



RINSEVAC PowerBrush™ CARPET CLEANING SYSTEM
 • Cleans, rinses, and vacuums all kinds of carpets
 • Combines the brush agitation of a shampooer with the dirt extraction of a steam cleaner

1297 PER DAY
 #42202

We're your cleaning project headquarters!

Savings are in the bag!

Scotts DELUXE SPREADERS

- Uniform spreading patterns help prevent uneven greening and untreated weeds

32⁸⁸

YOUR CHOICE!

ROTARY -7008SG

DROP -7021AG

RUBBERMAID COMPOST MAKER

522
2 LB.

Rubbermaid #3735

COMPOSTER

- Side louvers let air inside to speed decomposition
- Easy, snap together assembly

\$59

Scotts TURF BUILDER

- Exclusive, Trionized™ formula for fast, deep greening

COVERS 5,000 SQ. FT.	797
COVERS 10,000 SQ. FT.	1497

Vita Hume PINE BARK MULCH

- Decorative ground covering

185
2 CU. FT.

Scotts WINTERIZER PLUS 2®

- Fall weed and feed
- Specially formulated for fall
- Saves time-stops dandelions

1088

Scotts Lawn Care System FERTILIZER

- Annual weeding and feeding program

2788

CLEARANCE WHILE QUANTITIES LAST

GREEN LIGHT **A name you can trust.**

MOUSE & RAT BAIT

- Contains RatLure®-a superior rodent attractant

177
3 PAK

LIQUID EDGER

- Eliminates grasses and broadleaf weeds
- Provides a neat edge

327
PER GALLON

HORNET & WASP SPRAY

- Also kills yellow jackets

288
PER CAN

HOME PEST INSECT CONTROL

- Non-staining and virtually odorless

788
PER GALLON

EDGING

- 20' coil of edging
- Coupler included

-392202-2	-59220-2
397	597

Easy Gardener WEED BLOCK

- Lets in air and water while keeping weeds out
- Easy to install and use

3'x25'	3'x50'
597	888

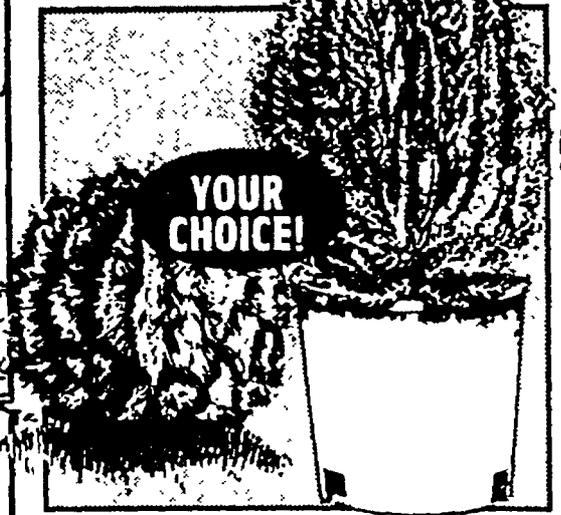
We've got everything you need to get growing!

One year guarantee!*

FALL HARDY MUMS
1.99
6-INCH POTS

FLOWERS
HARDY ASTER DAISIES
2.27
6-INCH POTS

PERENNIALS
2.97
CLASSIC GALLON ASSORTED VARIETIES



FALL HARDY MUMS
3.99
8-INCH POTS

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2.97 1-GALLON

ARBORVITAE
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PYRAMIDAL **3.97**

POTENTILLA
• Deciduous shrub, ground cover
• Dense, upright bright green foliage.
9.17 2 GALLON

SPREADING YEW 8-10 INCH
5.99

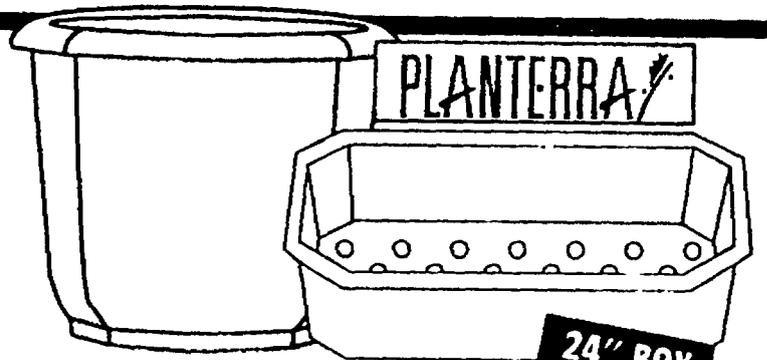
DWARF ALBERTA SPRUCE
19.99 3-GALLON CONTAINER

SHADE TREES
ASST. VARIETIES
15.99 7-GALLON CONTAINER

*All landscape plants are unconditionally guaranteed for 1 year from date of purchase or we'll replace them free.

Over 30,000 fix-up ideas.

ASSORTED TROPICALS
781
10" POTS



PLANTERRA

24" BOX
497

BOTANICA POTS

• Assorted colors to choose from

6-INCH	2.49	12-INCH	6.44
8-INCH	3.44	14-INCH	8.97
10-INCH	4.29	16-INCH	11.44

HYPONEX
PROFESSIONAL MIX POTTING SOIL
299
16 QUART BAG

Vita Hume
POTTING SOIL
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20 LB. BAG



TAPERED STONEWARE PLANTERS

• Assorted colors & designs available

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CYLINDER STONEWARE PLANTERS WITH SAUCERS

• Assorted colors and designs to choose from

6-INCH	5.97
8-INCH	9.97
10-INCH	12.97

Keep your plants healthy & growing!

Stern's
MIRACLE-GRO
PLANT FOOD
ALL VEGETABLES, ALL FLOWERS, ROSES, TOMATOES, SHRUBS, FRUITS, TREES, LAWNS, EVERGREENS, HOUSE PLANTS

MIRACLE-GRO PLANT FOOD

• Use Miracle-Gro for all vegetables, flowers, shrubs, fruits, trees, lawns, evergreens and house plants

384
1½ LBS.

Jobe's
Plant Food Spikes
For Beautiful Houseplants

PLANT FOOD SPIKES

67¢

LEAF SHINE WIPES

Individually wrapped

227

INGRID

PLANT MISTER

Non-aerosol

129
32-OUNCE
#J-32

WATERING CAN

• 8½" diameter; 12" high

288
2-GAL.
#US-14

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Paint project bargains!



We will not be undersold. Everyone else's ad prices are our prices everyday!
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X-PERT PAINTS "PAINTER PRO"

- For exterior wood & masonry surfaces and prime metal surfaces

39⁹⁸ THE PAINT CONTRACTORS PREFER!
 5 GAL.

X-PERT EXTERIOR PAINTS

- Resists cracking & peeling
- Quick drying and easy to use

LATEX FLAT
12⁹⁴ GAL.

LATEX GLOSS
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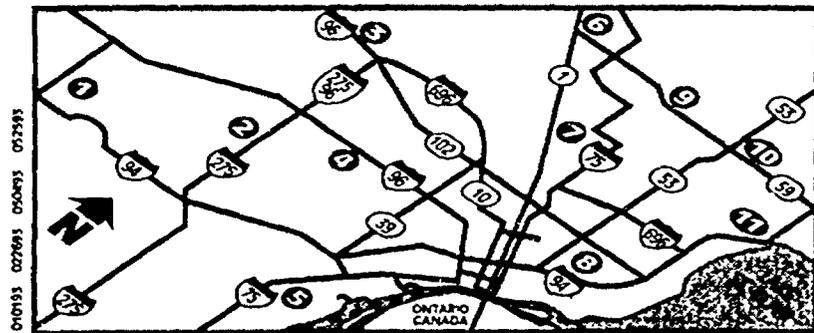
SPRED HOUSE EXTERIOR PAINTS

- 100% acrylic latex paint
- Dries to touch in 30 minutes

DURA-FLAT
14⁸⁸ GAL.

DURA-STAIN
17⁴⁴ GAL.

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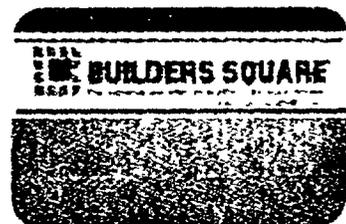


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