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# The Northville Record

WAYNE COUNTY'S OLDEST WEEKLY NEWSPAPER ESTABLISHED 1869

Vol. 128, No. 5, Four Sections, 76 Pages, Plus Supplements

THURSDAY, AUGUST 17, 1995 - NORTHVILLE, MICHIGAN

FIFTY CENTS

## City residents out of patience with business

### Enforcement of codes urged

By ROBERT JACKSON  
Staff Writer

The owner of a Northville party store, who has failed to comply with city building codes for nine years, could face possible sanctions if he doesn't comply immediately with the terms of his 1986 site plan.

Jim Roth, the owner of Good Time Party Store, could face possi-

ble revocation of his Temporary Certificate of Occupancy (TCO) or court action if he doesn't address compliance issues voiced by city officials.

Frustrated city planning commission members met Tuesday and decided to refer the issue back to the city building department to enforce immediate compliance. Some planning commissioners, however, wanted to take more drastic measures.

"I am surprised this has gone on for nine years," said commissioner Bill Taylor. "This is a joke and the

Continued on 11

## Will airport zone raise noise level?

By RANDY COBLE  
Staff Writer

Cargo jets will scream their way right over Northville all night every night unless the plan for an international Willow Run Tradeport is grounded, Wayne County Commissioner Thad McCotter believes.

"The runway extensions in this plan mean that Northville is going to be right in the flight path of cargo jets, including at night," McCotter said. "I would like to see

includes most of the greater Northville community, said "They want to turn us into another Dearborn."

Officials from the state and Wayne and Washtenaw counties have been exploring the ambitious plan for more than a year. It calls for a Tradeport Authority, which would have the powers of a municipal Economic Development Corporation (EDC), to be established

Continued on 11



Photo by SUE SPILLANE

### Relax and relieve

With sweltering temperatures and heavy humidity the rule rather than the exception this summer, swimming pools have become more than just a place to have a little fun - they're a refuge from the almost unbearable heat.

At the Northville Swim Club, 11-year-old John Petlicke lets an animal raft do all the work during a recent float night activity. Float nights are a regular Wednesday evening function at the club.

## Controls wanted on indoor neons

By RANDY COBLE  
Staff Writer

You've heard of the phrase "noise pollution." Could "sign pollution" be next?

The Northville Township Board of Trustees last week locked its crosshairs on those big, bright neon signs to be found inside several area stores. The board asked the township planning commission and attorney Jim Tamm to review the community's ordinances to see if there's a way to regulate interior store signage design so as to get rid of neon signs that can be seen from outside.

"We're not getting the quality development in the township that we should," Clerk Sue Hillebrand said. "I drive through other communities and see nice, discreet signs while we get things like Mammoth Video and Arbor Drugs."

Mammoth Video is opening two stores in the township, one on Haggerty south of Six Mile, the other inside Northville Plaza Mall on Seven Mile. They and the Arbor Drugs store that sits next to the Six Mile Mammoth site all make use of neon and otherwise lighted

"The effect of this type of arrangement is that the whole storefront becomes one big sign."

-Vern Gustafsson  
Township planning consultant

signs placed inside the store but which can be seen from the outside.

"The effect of this type of arrangement is that the whole storefront becomes one big sign," planning consultant Vern Gustafsson said.

The designs are ones that many on the board object to, saying

Continued on 10

## Township will train firefighters in exchange for term of service

### Recruits asked to give two years to department

By RANDY COBLE  
Staff Writer

What did you want to be when you grew up? A cop? An astronaut? A firefighter?

If it's that last one and you're a resident of Northville Township you could be in luck.

The township fire department is ready to begin a new program to train would-be firefighters in return for two years of service. It's an effort that's aimed at recruiting community residents, Fire Chief Bill Zimendak told members of the board of trustees at their meeting last week. He hopes the program will help attract people to the department, which has a shorter roster these days than he'd like.

On-call firefighters are paid for the time they spend

in training and in responding to fire or accident scenes. For many it's a stepping stone to a full-time job with a fire department. The problem for Northville these days lies in finding people who want that sort of "entry level" position, Zimendak said.

"It's difficult to find paid on-call firefighters in Northville Township," he told the board, noting that three of the department's firefighters have left in the past 15 months.

"We will always be a paid on-call department and so we'll always be a training ground," Zimendak said. "I need to dangle a carrot out there to get people from this township to be willing to become paid on-call firefighters."

Continued on 10

## Youths could face explosives charges

By RANDY COBLE  
Staff Writer

Four Ypsilanti teenagers arrested Tuesday afternoon in Northville Township for possessing and using at least three pipe bombs may soon face federal charges of manufacturing explosive devices.

Township officers arrested the four males, three age 18 and one 15, on the Wayne County-owned property that lies off of Sheldon

Road between Five and Six Mile. One pipe bomb was allegedly found near the youths' Ford LTD another a couple of hours later in some nearby bushes. A Michigan State Police bomb squad defused both bombs without incident.

The teens admitted to detonating a third pipe bomb in a nearby abandoned building, Det. John Werth said, adding that fragments from the exploded device were

later recovered. The four also allegedly told police and agents of the Bureau of Alcohol, Tobacco and Firearms that they made the bombs at a Ypsilanti location.

They were released Tuesday evening but are expected to soon be charged federally with possession and manufacture of explosive devices, felonies which carry penalties of five and fifteen years in prison upon conviction.



PHOTO by HAL GOULD

### Back to the gridiron grind

If the new school year begins too soon for students, just think about what the athletes have to go through. This week, the Mustangs

football squad went to work to prepare for the upcoming gridiron season. The 1995-96 school season begins Aug. 28.

## Watering restrictions continue

Outdoor water use restrictions will remain in effect until Aug. 31, the Detroit Water and Sewerage Department is telling customers in 123 communities, including Northville.

Homeowners with addresses ending in odd numbers may water outdoors on odd-numbered days. Those with even-numbered addresses may perform outdoor watering tasks on even days only.

On Aug. 31, the water department will decide whether to continue with the restrictions.

The restrictions were first imposed on June 19 in response to continued hot weather and below-average rainfall.

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In today's issue



A special section . . .

## DISCOVER NORTHVILLE

## Community Calendar

Got an event you want people to know about? We'll be glad to include it in the Community Calendar. Just submit items to the newspaper office, 104 W. Main, Northville 48167, by mail or in person; or fax announcements to 349-1050. The deadline is 4 p.m. Monday for that Thursday's calendar.

### THURSDAY, AUGUST 17

**FARMERS MARKET:** The Northville Farmers Market runs from 8 a.m. to 4 p.m. at the Highland Lakes Shopping Center. A variety of plants and fresh produce will be available.

**LEXINGTON COMMONS BOARD MEETS:** The Lexington Commons Homeowners Association Board of Directors meets at 7:30 p.m. in the Lexington Condo clubhouse. Everyone is invited.

**HISTORICAL SOCIETY BOARD MEETS:** The Northville Historical Society Board of Directors meets at 7:30 p.m. at the Cady Inn in Mill Race Historical Village.

**GREAT BOOKS DISCUSSION:** The Great Books Discussion Group meets from 7:30 to 9:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile.

For information and a reading list call Zo Chisnell at 349-3121

### FRIDAY, AUGUST 18

**OES:** Orient Chapter, No. 77, Order of the Eastern Star, meets at 7:30 p.m. at the Masonic Temple at Main near Center.

### SUNDAY, AUGUST 20

**SINGLE PLACE SUNDAY MORNING GATHERING:** Single Place will meet from 10-10:45 a.m. in the library lounge at First Presbyterian Church, 200 E. Main. The gathering is open to single adults, regardless of church affiliation, for fellowship and learning. For more information call 349-0911.

**RAISING KIDS ALONE:** This support group for single parents meets at 11 a.m. in room 10 of the First United Methodist Church of Northville. The public is welcome. The facilitator is Carol Haveranek, MALLP, educator and psychologist.

**SINGLE PLACE BRUNCH:** Single Place will meet at 12:30 p.m. for brunch at Northville Crossing on Northville Road. The group is organized for the purpose of providing friendship, caring and sharing for all single adults. Everyone is welcome; just come in and ask for Single Place.

**MILL RACE OPEN:** Mill Race Historical Village, on Griswold north of Main, will be open from 1 to 4 p.m. with trained docents offering tours

### MONDAY, AUGUST 21

**SENIOR BRIDGE GROUP:** Area seniors are invited to play bridge today and Wednesday from 12:15-3:30 p.m. at the Senior Center, 215 W. Cady in the Scout Building.

**SENIOR PINOCHLE:** Area seniors are invited to play pinochle today and Thursday from 12:30-4:30 p.m. at the Senior Center, 215 W. Cady in the Scout Building.

**DAR:** The Sarah Ann Cochrane DAR chapter meets at 1305 Woodland Place in Plymouth at 1 p.m. for tea. For more information call 455-9427 or 453-1774.

**KIWANIS:** Northville Kiwanis meets at 6:30 p.m. at VFW Post 4012, 438 S. Main.

**MOTOR CITY SPEAK EASY TOASTMASTERS CLUB:** The Motor City Speak Easy Toastmasters Club of Northville meets from 7 to 9 p.m. at the First United Methodist Church, 777 W. Eight Mile. For more information call Tom Lahiff at 348-6019 (evenings). Visitors are welcome.

**NORTHVILLE MASONIC ORGANIZATION:** Northville Masons meet at the Masonic Temple on Main near Center Street.

**CITY COUNCIL:** The Northville City Council meets at 7:30 p.m. at city hall, 215 W. Main.

### TUESDAY, AUGUST 22

**NYA ADVISORY COUNCIL:** The Northville Youth Assistance Advisory Council meets at 8:30 a.m. in Cooke Middle School, room 2

**SENIOR VOLLEYBALL:** Area seniors are invited to play volleyball and other indoor sports at 9:30 a.m. at the Northville Community Center, 303 W. Main. For more information call the center at 349-0203 or Karl Peters at 349-4140.

**NORTHVILLE ROTARY:** The Northville Rotary Club meets at noon in the Boli Fellowship Hall at the First Presbyterian Church of Northville.

**MIDWEST RADIO CONTROL SOCIETY:** The Midwest Radio Control Society meets from 7 to 9 p.m. at the Northville Community Center, 303 W. Main.

A youth program is also available. For more information stop by a meeting.

**VFW:** Veterans of Foreign Wars Northville Post 4012 meets at 8 p.m. at the post's home building, 438 S. Main.

**CITY PLANNERS:** The Northville Planning Commission meets at 8 p.m. at Northville City Hall, 215 W. Main.

**EAGLES AUXILIARY:** The auxiliary of Fraternal Order of Eagles No 2504 meets at 8 p.m. at 113 S. Center.

### WEDNESDAY, AUGUST 23

**KIWANIS EARLY BIRDS:** The Kiwanis Club of Northville-Early Birds meets at 7 a.m. at the Northville Senior Citizens Center, 215 W. Cady.

**WEIGHT WATCHERS:** Weight Watchers meet at 9:45 a.m. and 6 p.m. at the Northville Community Center, 303 W. Main.

Doors open 45 minutes before the scheduled meeting time. For more information call 1-800-487-4777.

**SENIOR BRIDGE GROUP:** Area seniors are invited to play bridge today from 12:15-3:30 p.m. at the Senior Center, 215 W. Cady in the Scout Building.

**CIVIL AIR PATROL:** Civil Air Patrol, Mustang Cadet Squadron, meets at 7 p.m. at the Northville VFW Post 4012, 438 S. Main. Everyone over the age of 13 is encouraged to view the activities.

**SINGLE PLACE:** Single Place meets at 7:30 p.m. at First Presbyterian Church, 200 E. Main. The donation is \$4. For more information call 349-0911.

**CITY BZA:** The Northville Board of Zoning Appeals meets at 8 p.m. at Northville City Hall, 215 W. Main.

### THURSDAY, AUGUST 24

**FARMERS MARKET:** The Northville Farmers Market runs from 8 a.m. to 4 p.m. at the Highland Lakes Shopping Center on Seven Mile. A variety of plants and fresh produce will be available.

**TOPS:** Take Off Pounds Sensibly for all ages meets at 9 a.m. at the Northville Area Senior Citizens Center, 215 W. Cady. For more information call 344-9205.

**NEW LIFE BIBLE STUDY:** A neighborhood nondenominational Bible study offers two different classes this year, "Discovering New Life," and "Healing Joy and Hope." Classes run from 9:30-11:30 a.m. at the First United Methodist Church of Northville on Eight Mile at Taft. Baby sitting is provided. Newcomers are welcome any time. For more information call Sybil at 349-0006 or Judy 348-1761.

**SENIOR PINOCHLE:** Area seniors are invited to play pinochle today from 12:30-4:30 p.m. at the Senior Center, 215 W. Cady in the Scout Building.

### FRIDAY, AUGUST 25

**OES:** The Orient Chapter, No. 77, Order of the Eastern Star, meets at 7:30 p.m. at the Masonic Temple.

### SUNDAY, AUGUST 27

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**MILL RACE OPEN:** Mill Race Historical Village, on Griswold north of Main, will be open from 1 to 4 p.m. with trained docents offering tours.

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The Northville Record

# First checks for 911 surcharge finally arrive

By RANDY COBLE  
Staff Writer

Christmas in summer? It's been eight long months but 911 money has finally rolled into Northville. Northville City and Township earlier this month received their first shares of a 911 telephone surcharge which Ameritech has been collecting since last year. The state Legislature last year approved a law allowing individual

Michigan counties to charge each telephone user in their jurisdictions an additional 48 cents a month to improve local communities' 911 emergency communication systems. Wayne County's commission approved the surcharge a year ago and Ameritech began collecting it in the township and the Wayne County portion of the city since November. City Police Chief Rod Cannon

and Township Director of Public Safety Chip Snider have been waiting for the promised monthly checks to be delivered ever since. The holdup has been due to problems in calculating the exact number of phone lines - and hence the exact amount of money - that each county community gets credit for. A final plan was agreed to among the communities and the Conference of Western

Wayne (CCW) at the end of July. CCW is a consortium of Western Wayne County communities and is responsible for collecting the 911 funds from Ameritech and then distributing them to individual member communities.

The organization held some \$279,000 in collected 911 monies for months while the line snafu was resolved, prompting protests

from some local chiefs of police.

Finally, on July 30, the first checks, backdated to cover the several missed months, were cut and sent out.

The township's initial payment totaled about \$31,800 and the city's came to about \$8,700. Further payments will come in regular increments, either monthly or quarterly.

The township will apply its esti-

mated \$50,000 a year 911 take to the cost of its new radio communications system, which runs about \$250,000. The city has not yet decided what to do with its \$13,000 annual share of the 911 funds, Cannon said, because of ongoing talks about a police/fire communications agreement with the City of Novi.

"The money's essentially in escrow for the moment," he said.

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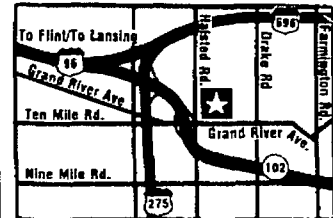
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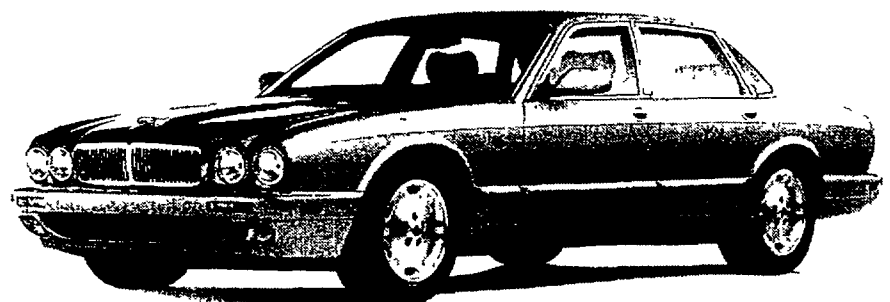
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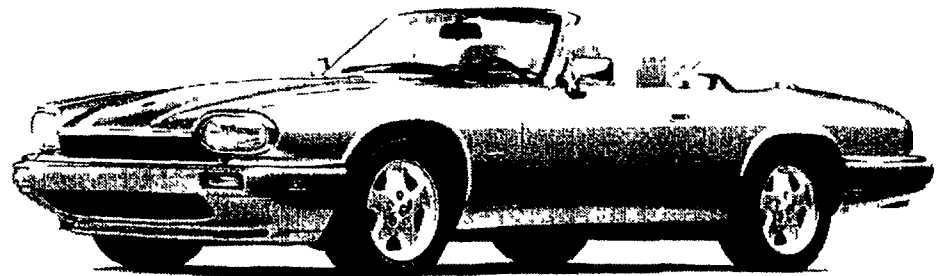


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**Police News**

# Resident reports major jewelry theft from home

A Northville Forest Apartments resident reported the theft of \$8,700 in jewelry from her apartment to Northville Township police last Tuesday.

The woman, 55, told police that she didn't know when the items were taken but that she noticed they were missing from her jewelry box the day before.

The investigation into the case continues.

**DOMESTIC ASSAULT:** A 24-year-old Northville man was arrested Aug. 9 for allegedly beating his girlfriend.

The victim, a 26-year-old Northville woman, had apparently gotten into an argument with her boyfriend over a set of car keys, and was punched several times in the mouth.

According to Northville police, the woman left the residence and a patrolling officer found her parked in the middle of Fairbrook Street.

According to the officer, the woman had blood on her clothes and her lips were swollen. When later questioned about the incident, the man claimed he hadn't hit the woman.

The suspect was arrested and pled not guilty to the charges. He was released on \$1,000 bond, and his court date has been set for Sept. 1.

**CIGARETTE THEFT:** Township police arrested a 43-year-old Redford man for larceny at Meijer early last Wednesday morning.

Store detectives said they saw the man conceal two cartons of cigarettes on his person at about 1 a.m., on Aug. 9, then leave Meijer without trying to pay for them. A computer check revealed an outstanding warrant for the man's arrest in connection with a charge of possession of narcotics paraphernalia in Troy.

The man faces an Aug. 30 hearing on the larceny charge in 35th District Court. He was held at township police headquarters until Troy police picked him up. The cigarettes are valued at \$42.

**MINORS IN POSSESSION:** Township police ticketed three Westland men for underage possession of alcohol last Sunday morning.

The reporting officer said the three men, 18, 19 and 20, claimed to be looking for a party they were supposed to attend in the area but couldn't supply a name or address.

They admitted to owning the liquor, later found in their 1971 Oldsmobile: beer in the back seat and vodka in the trunk. A marijuana roach was also allegedly found in the car's ashtray.

The three men face a hearing on Aug. 24 in 35th District Court.

**PURSE SNATCHED AT STORE:** A 29-year-old Northville woman reported her purse stolen at the Shopping Center Market, 425 N. Center.

The victim told police she had placed her purse in her shopping cart, but noticed it missing when she went to pay for her groceries.

A store employee later found the purse outside the store, next to a brick wall. The victim reported that \$100 in cash had been taken.

Police are searching for a white male, about 6-foot, with light brown hair. He was wearing a white tank top and blue shorts, and was last seen crossing Center Street.

Anyone with information pertaining to this case should call the Northville Police Department at 349-1234.

**MORE CIGARETTE STEALING:** Employees of the Meijer gas station reported the theft of four cartons of cigarettes to township police last Wednesday night.

Store detectives said that a man took the cigarettes, which are valued at \$82, and ran out of the station, across Eight Mile and to a waiting car in the Chili's restaurant parking lot. The vehicle, a Pontiac Grand Am, then sped away on northbound Haggerty. Township officers were unable to locate it but advised Novi police of the situation.

**GOLF CLUBS STOLEN:** A 56-year-old Northville man reported his golf clubs stolen Aug. 13.

The man had been playing golf and had placed the clubs in the trunk of his car before returning to the clubhouse for dinner. He then drove home, parking his vehicle in the driveway.

According to the police report, the man went to clean out the trunk of his car the next morning and discovered that the clubs were missing.

He told police that he returned to the golf course to speak with management. They stated that no clubs had been turned in.

Police have no suspects in the case. The cost of the clubs is estimated at approximately \$1,000.

**DRUNK DRIVING:** A Virginia man learned Sunday that drinking and driving means arrest in Northville Township.

A township officer driving west on Seven Mile near Haggerty said he saw the man's 1995 Nissan pickup driving almost on the

shoulder of the road, then swerving across traffic lanes. The 26-year-old Harrisonburg resident displayed signs of intoxication, the officer continued, and was arrested.

Breathalyzer testing later at police headquarters showed him to have a blood alcohol level of .08 percent. He was held until he sobered up and was released on bond. The man faces an Aug. 18 hearing in 35th District Court.

**BIKE THEFT REPORTED:** A 10-year-old Northville youth had his bike stolen from the parking lot of Arbor Drugs, 133 E. Dunlap, Aug. 10.

According to Northville police the boy parked the bike outside the store and had gone inside for about five minutes. When he left the store, he noticed his bike was missing. The boy told police that a group of teenagers had been hanging out near the store's entrance. The group was gone when the boy left the store.

No suspects have been identified. The cost of the bike is estimated at approximately \$280.

**MORE DRUNK DRIVING:** Township police arrested a 42-year-old Farmington Hills man for drunk driving in the early morning hours

of Aug. 7. The reporting officer said he saw the man's 1990 Pontiac Grand Prix race out of the Harbour Village apartments without stopping, crossing traffic lanes and running the red light at Seven Mile and Northville roads.

The man displayed signs of intoxication, the officer said, and admitted to having four drinks that evening. He was arrested and later ticketed for refusing to take a breath test.

He was held until he sobered up and then released on bond. The man faces a hearing soon in 35th District Court.

**POWER WASHERS TAKE A WALK:** Three men stole two power washers from Home Depot on Aug. 5, Northville Township police say.

Store employees saw the men carry the washers, which are valued at \$870, out of the store. When asked for a receipt the men shoved an employee out of their way, then ran to a waiting 1984 Chevrolet Caprice, threw the washers in the trunk and took off, police said.

Citizens with information about any of the above incidents are asked to call city police at 349-1234 or township police at 349-9400.

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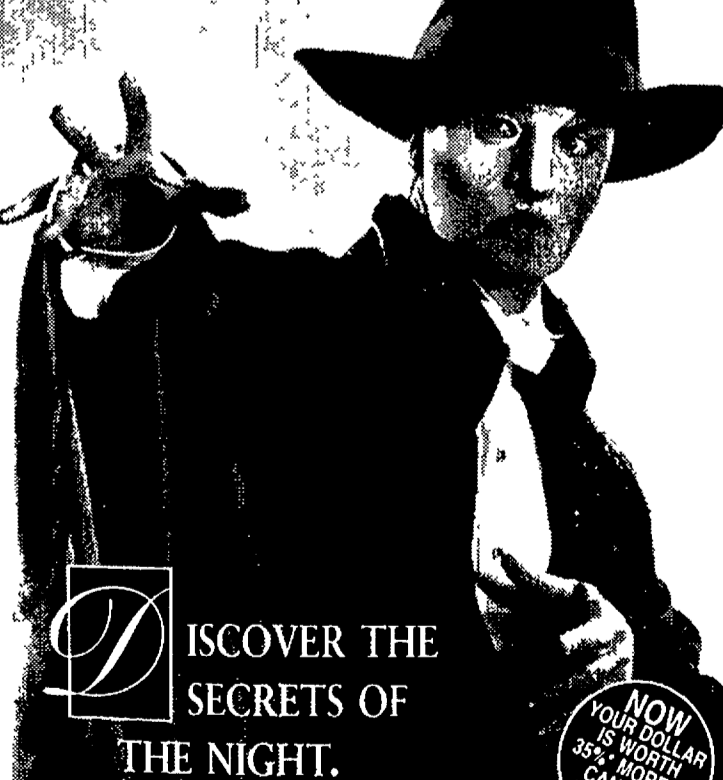
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Photo by RANDY COBLE

Keenan Wells, led from the courtroom by Township Police Detective John Werth, originally faced three potential life terms but pled guilty to one felony count in April.

# Convicted sex assailant faces possible 10 years

(Editor's note: The name of the victim in the following story has been omitted in order to protect her identity. This story contains graphic language. Reader discretion is advised.)

By RANDY COBLE  
Staff Writer

The man who sexually assaulted and tortured his girlfriend, a Northville Township resident, in February will learn what his penalty will be in four weeks.

Detroit Recorder's Court Judge Dalton Roberson has set a sentencing date of Sept. 13 for Keenan Lewis Wells, 25. The Detroit resident pled guilty on April 13 to the felony charge of assault with intent to do great

The Detroit resident pled guilty to the felony charge of assault with intent to do great bodily harm in connection with the Feb. 8 attack on his girlfriend.

bodily harm in connection with the Feb. 8 attack on his girlfriend. Roberson could send Wells to prison for up to 10 years.

The woman, 23, alleged that Wells systematically beat, burned and otherwise abused her for nine hours that day after discovering what he thought was evidence of her seeing another man. The culmination of her ordeal came when Wells heated up a pair of scissors and used the blades to burn his

tattooed name off the skin of her genital area.

Wells originally faced three additional felony charges of first degree criminal sexual conduct, each of which carries a maximum penalty of life imprisonment upon conviction.

All three of the charges were dropped.

The Wayne County prosecutor who handled the case was unavailable for comment.

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We provide a team of teachers as successful role models to instruct a wide variety of dance styles. Dance Dynamics is one of the strongest most organized dance centers in the State of Michigan. Equally strong in all areas of dance and related activities. We are very proud of the continued success in all of our students. Joining our family of dance will bring good friends and a great outlook on life!

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In addition to our home-like atmosphere, the Family Birthing Center offers the safety of nearby Providence Hospital with its quality high-risk services in case of a problem.

We offer a comprehensive program of childbirth education, including your choice of normal birth or Christian birth classes, breastfeeding education and support, preparation for early discharge and sibling classes. Our services also include one-to-one nursing care, early discharge with extensive follow-up and a home visit by one of our nurses. Homemaker assistance is also available as part of our program.

We are located in the Fisher Center attached to Providence on Nine Mile Road in Southfield. Come visit us and see for yourself. We want to help make the birth of your child the personal experience it should be. There is a difference.

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- Girls' Esprit • Palmettos • Byer • Danskin

Use our convenient layaway! A 20% deposit will hold your purchases of \$100 or more for 30 days. Extended layaway is available for your back-to-school merchandise which can be held through Sept. 30, outerwear through Nov. 30, 1995.

### FOR LADIES

- 30% OFF Tanjay "Picadilly Street" collection.
- 50% OFF entire stock of Jessica Roberts knits.
- 30% OFF entire stock of Baxter and Wells and Ashley Hill separates. Back to School theme sweaters, blouses and knit tops. Dept. 12. 21/26 Reg. \$22-\$78 now 15.40-\$54.60.
- 30% OFF fall separates and collections in petite and plus sizes. Selected shirts, vests, pants and more. Reg. \$24-\$58 now 16.80-47.60.
- 25% OFF one-piece dresses in misses, petite & plus sizes.
- 30% OFF entire stock of misses Weekendwear separates. Dept. 19/84
- 30% OFF entire stock of ladies' leather and suede coats.

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- 30% OFF entire stock of ladies' sleepwear, robes, dusters & loungewear
- 30% OFF entire stock of slippers, half-slippers and camisoles.

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25%-30% OFF Jockey hosiery for ladies. Includes 100% more for just 25% off. Plus save 25% purchase 1 pair with 2 more for just 19.99 when you buy 3 pairs. Hosiery Club Queen sizes available. Reg. \$12-\$16 now 2.45-4.50. Size 6-16. Dept. 4

25% OFF entire stock of ladies' Gold Toe socks. See Dept. 14

30% OFF wallets on a string.\* Choose from 10 styles, 10 colors and the Michael Stevens Monday Reg. \$20-\$28 now \$14-19.60.

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60% OFF entire stock of sterling silver and 18K over silver jewelry. Includes Jody Coyote jewelry, Marvella and Celine handbags, jewelry.

30% OFF entire stock of ladies' dummies. Reg. \$10 now \$7

30% OFF a special group of new fall casual shoes for ladies. Slip on, lace up and oxford styles by 9 West, Zoda, White Mountain & more. Reg. \$35-\$68 now 27.30-47.60

25% OFF entire stock of reg. price Soft Spot shoes for ladies.

### SHOES

- 30% OFF Men's suits, sportcoats, blazers and dress trousers.
- 30% OFF entire stock of dress shirts and neckwear for men.
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- 25% OFF entire stock of fall outerwear for men.
- 30% OFF entire stock of Haggar casual pants for men. Choose from Wrinkle free twill denim, corduroy and duckcloth. Pleat and pair fronts. Reg. \$31-\$50 now 23.80-\$35.
- 30% OFF entire stock of Haggar dress separates for men.
- 29.99 Levi's Dockers for men. Comfortable casual slacks. 11 colors. Reg. \$42
- 25% OFF entire stock of Lee Sport or Nutmeg shirts.
- 30% OFF Marc Lewis sport shirts. Assorted prints. 11 colors. Reg. \$24 now 16.80.
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- 50% OFF entire stock of pillows & mattress pads. Reg. \$12-\$110 now \$6-\$55.
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- 30% OFF entire stock of rugs. Reg. \$11-\$70
- 40% OFF entire stock of picture frames.
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- 30% OFF Royal Velvet Velour rugs. Purchase one piece at our special sale prices: 17x24 15.99, 24x36 19.99, 30x42 24.99 and receive 10% off your second piece and 20% off 3 or more pieces. Reg. \$14-\$26.1

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Fall fashions in sizes 6-16. Dept. 73. Reg. \$24-\$138, now 16.80-96.60

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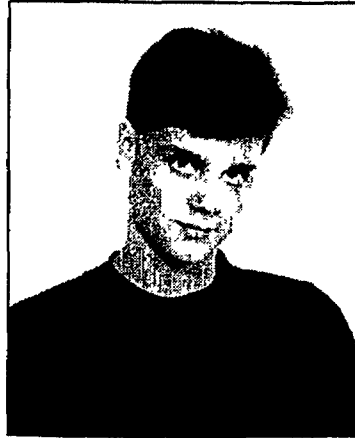
# Tree, plaque to honor memory of popular youth

By RANDY COBLE  
Staff Writer

Andy Smojver is gone but his friends and family want his memory to live on. Smojver, a Northville teenager, was killed in a car accident 12 weeks ago. Now those closest to him are spearheading an effort to give Northville something to remember him by: a tree and plaque to be planted at the baseball field near Northville High School where the 19-year-old and his brothers spent many an afternoon pitching for the Mustangs.

"He was the nicest kid," Janet Collins, the mother of one of Smojver's closest friends, said this week. "It was like losing my own son." Smojver was killed May 20 near the intersection of U.S. 23 and I-94 west of Ann Arbor. A 1993 Northville High School graduate, he worked at Northville Downs and was attending Schoolcraft College. The tree and plaque are a way to preserve his memory, Collins said. "Andy touched many of us in so many different ways," she said.

Collins says she and the friends of Andy involved in the project hope to raise \$400. To date, however, only \$30 in donations have come in. "We're hoping to get some more help out in the community," Collins said. "This means a lot to all of us who knew Andy." If you'd like to make a donation, send a check, made payable to J. Collins, to 42524 Lake Success Drive, Northville, MI 48167. If Northville Public School officials agree, the tree and plaque will be in place near the baseball field bleachers this fall, Collins said.



Andy Smojver

# HomeTown executive pleads to lesser charge

HomeTown Newspapers Executive Editor Phil Jerome pled guilty to the charge of driving while impaired Wednesday, Aug. 9. Jerome, 51, a Northville resident, was arrested July 20 for operating a motor vehicle while under the influence of alcohol, but pled guilty to the lesser charge during his pretrial hearing at 35th District Court in Plymouth. It was his first offense. District Court Judge Ron Lowe sentenced Jerome to six months

probation. Lowe also restricted Jerome's drivers license for 90 days and fined him \$765, which includes a \$150 probation oversight fee. Jerome was also forced to pay the city of Northville a restitution fee of \$125 for lodging. Attendance at a four-part traffic safety course was another condition of the sentence. Jerome served as editor of *The Novi News* for several years and now oversees six publications.

# Salvation Army tots program taking applications

The Tiny Tots preschool program offered by the Salvation Army of Plymouth is accepting applications for the 1995-96 school year. Your child is eligible for the program if he or she will be

3 or 4 years old by Dec. 1. Tiny Tots is a non-profit, Christian preschool program. Our goal is to plan a positive group situation for preschool children, providing a balance of child-directed and

teacher-directed spiritual, social and educational activities. Tiny Tots also provides parents an opportunity to grow with their children in a caring environment. The Salvation Army is located at

9451 S. Main Street in Plymouth. Its service area includes the Northville community. For additional program information and registration call Peggy Blaisdell at 453-5464.

**CITY OF NOVI  
NOTICE**

NOTICE IS HEREBY GIVEN that there are upcoming vacancies on the Historical Commission, Parks and Recreation Commission and Planning Commission. Applications are available from the office of the City Clerk by calling 347-0456. (8-17-95 NR, NN) TONNI BURNS, CITY CLERK

**NOTICE  
CITY OF NOVI  
REQUEST FOR SPECIAL USE PERMIT  
TUP95-021**

NOTICE IS HEREBY GIVEN that Lisa A. Davis, representing Arbor Drugs, Inc., is requesting a temporary use permit to allow placement of a temporary storage trailer at Arbor Drugs, 45065 Pontiac Trail, for the period September 1, 1995, through December 25, 1995. A public hearing can be requested by any property owner of a structure located within 300 feet of the boundary of the property being considered for temporary use permit. This request will be considered at 3:00 p.m., on Wednesday, August 23, 1995, at the Novi Civic Center, 45175 Ten Mile Road. All written comments should be directed to the City of Novi Building Official and must be received prior to August 23, 1995. (8-17-95 NR, NN)

**CITY OF NOVI  
NOTICE**

NOTICE IS HEREBY GIVEN that the Novi City Council has created an Aquatic Facility Study Committee. The committee will be charged with the responsibility to research the conceptual design, location options and financial implications of a Municipal Aquatic Facility. The committee will consist of six residents. Applications are available in the office of the City Clerk by calling 347-0456. The deadline for receiving applications is Thursday, August 31, 1995. If you are unable to meet the deadline, please telephone the Clerk's Office for further information. (8-17-95 NR, NN) TONNI BURNS, CITY CLERK

**CITY OF NOVI  
NOTICE OF ADOPTION  
ORDINANCE NO. 95-37.15**

NOTICE IS HEREBY GIVEN that the Novi City Council has adopted Ordinance 95-37.15, an Ordinance to add Section 34-116 to the Novi Code of Ordinances, to provide an alternative method for payment of the debt service charge for utilization of the Novi Road Water Main. Provisions of this Ordinance shall become effective fifteen (15) days after the Ordinance was adopted on August 7, 1995 and the effective date is August 22, 1995. A complete copy of the Ordinance is available for public use and inspection at the office of the City Clerk (8-17-95 NR, NN) TONNI BURNS, CITY CLERK

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# Baja repeats concerns about meeting

By RANDY COBLE  
Staff Writer

The public battle over a two-month-old private meeting of the Northville Township Board of Trustees continued last week.

Township Manager Tamara Hanlin at a June 15 closed board session asked trustees to discuss her proposal for the "reorganization" of township government. She and other members of the board say they decided not to go ahead with the discussion after Supervisor Karen Baja and another, unnamed trustee objected to broaching the subject in the non-public meeting.

Baja, however, has alleged that "inappropriate" discussion of reorganization did in fact take place. She's tried to review the audio tape and minutes of the meeting ever since because of "concerns for both the township's and my own (legal) protection."

During the board's public Aug. 10 meeting Baja repeated those allegations, claiming that Clerk

Sue Hillebrand has refused to allow her to examine the records of the meeting. It's a charge Hillebrand said is misleading.

"I want it on public record that I did indeed protest such discussion," Baja said, reading from a prepared statement. "I am stating such at this public meeting to protect myself from any wrongdoing, perceived, real or otherwise."

"I have repeatedly, since June 15, requested both verbally and in writing, to both the township attorney and the clerk's office, to view the minutes of this closed session to check for accuracy in the recording of my protest," the supervisor continued. "I wanted to handle this privately, internally, but I have been repeatedly denied access to the minutes."

"I apologize for any embarrassment or difficulty this may cause the township. My intention is merely to protect myself," she added.

No board member commented on the statement at the meeting.

Hillebrand this week, however, said that Baja's allegations are not accurate. While it's true that she's refused to let her listen to the tape, Hillebrand said, she sent the supervisor a memo on Monday agreeing to allow Baja to examine the written minutes of the meeting in her presence.

Legal opinions from township attorney Jim Tamm and the Michigan Townships Association say the law doesn't require her to allow access to the audio tapes, Hillebrand said.

"The tapes are my personal possession, according to the opinions," she said, "and I don't legally have to allow anyone to hear them. I just use them as a resource to prepare the written minutes of a meeting anyway and now the tape's gone."

Audio tapes of closed board sessions are routinely reused as soon as the written minutes of a meeting are complete, Hillebrand said.

The clerk explained that she wants to be present during any

review of closed meeting minutes because of concerns over the security of privileged township information. She pointed to the fact that someone anonymously mailed a confidential memo from Hanlin to the board about reorganization to *The Northville Record* last month.

"There's a lot of confidential and private information discussed in closed session could be financially damaging to the township if it got out," Hillebrand said. "We've had a leak here. It's my job to make sure that information from closed meetings stays protected."

Baja this week said she not yet had the opportunity to read the memo but that she did not intend to pursue Hillebrand's suggestion.

"It's a dead issue in the sense I've done what I needed to do to protect myself by speaking out at the Aug. 10 meeting," Baja said.

# Rape suspect due in court

(Editor's note: The names of both the suspect and the alleged victim in the following story have been omitted in order to protect the identity of the woman. This story contains graphic language. Reader discretion is advised.)

By RANDY COBLE  
Staff Writer

A man accused of raping a Northville Township woman one week ago will face a pretrial hearing next Friday.

Northville Township police believe a 33-year-old man sexually assaulted the woman in her home the evening of Aug. 10. He was arrested at his residence in Wayne shortly after speaking with police by telephone.

The man was arraigned Saturday at a Westland court facility on one charge of third degree criminal sexual conduct, a felony which carries a penalty of up to

15 years in prison upon conviction. The accused pled not guilty before Judge Joseph DeLaurentis, who set bond at \$10,000/10 percent.

The suspect posted \$1,000 and was released but would be legally liable for the full \$10,000 bond if he failed to show up for a pretrial hearing scheduled for Aug. 25 in 35th District Court.

Police said the suspect admitted to having intercourse with the woman but claimed it was consensual and part of their off-and-on pattern of sexual activity.

The woman told the investigating officers, however, that the man forced himself on her on Aug. 10, an act she says occurred after several incidents of sexual abuse in past years.

"Something clicked inside me," she told police. "I can't take it no more."

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### Grudge match?

No, it wasn't really a contest to decide which is better, the city or the township, but it was a high-profile faceoff just the same when Mayor Chris Johnson and township Supervisor Karen Baja held the inaugural match on the new courts at Fish Hatchery Park. The friendly competition ended in a 5-5 tie.

Photos by SUE SPILLANE



## Rec director's letter causes stir

By RANDY COBLE  
Staff Writer

Members of the Northville Township Board of Trustees crossed swords last week over what - if anything - they should do about a recent letter written by Parks & Recreation Department Director Traci Johnson.

The disagreement came despite the fact that the Parks & Recreation Commission last week decided to take no action.

At issue is a June 21 letter Johnson wrote to the township planning commission which dealt with the concept plan for the Ward Church property at Six Mile and Haggerty Roads. Church officials as part of the proposal have agreed to build and maintain two softball diamonds and let Northville residents use them for

three a half days a week for at least 10 years.

Ward has also offered to build a set of tennis courts on the property as well, then dedicate them exclusively for public use.

"The addition of these recreation facilities will be of substantial benefit for the Northville community," Johnson said in the letter, adding that because of the large number of participants in recreation activities "the proposed athletic facilities at Ward Church are not only needed but essential."

Trustee Barbara O'Brien is the board's liaison to the Parks & Rec Commission.

At the board's Aug. 10 meeting she tried to get the trustees to agree to send a letter to the commission reprimanding Johnson for the Ward letter.

"In my view what she did was improper," O'Brien said, whose letter urges the commission to place it in Johnson's personnel file. "This was wrong and it's messing up the system."

The Ward letter, O'Brien contended, made it appear that the commission was formally supporting the proposal and was written without the approval and review of its members.

Supervisor Karen Baja disagreed, arguing that the letter was merely Johnson's personal opinion, something she was within her rights as Recreation Director to state.

Township attorney Jim Tamm also issued a legal opinion agreeing with that position, she said.

"I don't see the point of public siapping one of our department

heads," Baja said. "Traci's been made fully aware of your objections."

Members of the commission discussed the situation at length during their Aug. 9 meeting. Chair Connie Livanos said, and in the end decided to take no action on the matter.

"It was a letter about fields and we need fields. I don't think it warrants a reprimand," Livanos said in describing her own opinion of the situation.

The board in the end decided to table O'Brien's request after two pleas from Trustee Russ Fogg. Fogg said he wanted to read O'Brien's letter more closely, indicating that he favored not placing it in Johnson's personnel file.

Johnson declined to comment on the situation.

## Entertainment on tap at gazebo tomorrow night

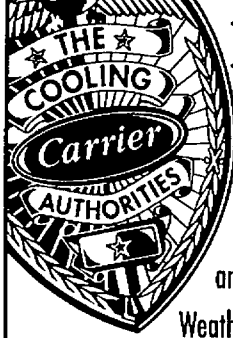
The Northville Parks and Recreation Department is hosting the Aug. 18 evening band concert at the downtown gazebo. Entertainment for the evening includes Rosco the Clown and The Boys.

Rosco the Clown will entertain the audience with magic, juggling, balloon animals and quirky jokes. Rosco will perform from 7-7:30 p.m. and then will stay until 8 p.m. to walk around the crowd.

The Boys are a group of high school friends who formed a band in the '70s. The Boys will play from 7:30-9 p.m.

The Boys are a group of high school friends who formed a band in the '70s. The Boys will play from 7:30-9 p.m.

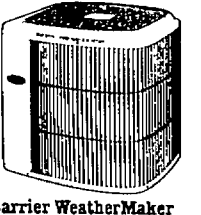
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# Sign regs under review

Continued from 1

they're annoying to passersby and are something that the township should control. Current ordinance has strict standards about the size, placement and illumination of exterior signs but says almost nothing about signs inside a business.

"I don't see anything different about a sign inside that can be seen from the outside," Trustee Russ Fogg said. "I think they're trying to circumvent our ordinances."

"It's gameplaying," Trustee Barbara O'Brien agreed. "They know what they're doing."

They and others on the board argued that the township has a right to restrict a business from doing anything on its property that affects the public, citing anti-noise ordinances as an example.

But Supervisor Karen Baja and Tamm questioned whether the principle could apply to interior signs where the line between the rights of the public and those of property owners is less clear.

"It's like saying we don't approve of your putting up drapes of a certain color because we don't approve of that color," Tamm said.

Baja added that if the township were to adopt sign controls she'd want to see them applied to both proposed and existing businesses.



Photo by HAL GOULD

Northville Township officials are considering adopting regulations to cover indoor, as well as outdoor, signs.

# Fire program will train, retain

Continued from 1

The 15-month training program is one such carrot. Conducted by Zhmendak and Sergeant Guy Balok, it would qualify candidates in basic firefighting and emergency medical skills. Someone seeking equivalent training at an area college, such as Schoolcraft, would expect to pay about \$1,600.

"It's very difficult for young people in Northville Township to afford that price to become a firefighter," Zhmendak said.

In exchange for the training individuals will agree in a written contract to serve with the department for two years, Zhmendak said. A provision could be included to allow someone who wanted to leave before that time - if offered a full-time firefighting job in another community, for example - to pay back a proportional share of his or her training.

The department boasts 22 fire-

fighters now, 15 at Fire Station No. One on Six Mile and seven at Fire Station No. Two on Seven Mile. New hires would be assigned to the Seven Mile station, Zhmendak told the board.

"I want to see the level of employees there grow," he said. "The situation there now is less than ideal."

Zhmendak and Balok plan to adjust their work schedules to conduct the training, coming in later in the day in order to hold classes at night without incurring overtime. Board members praised the plan as innovative and an example of an "above and beyond the call" kind of attitude.

"This is a wonderful program," Clerk Sue Hillebrand said.

Director of Public Safety Chip Snider indicated that the police department may consider a similar program for its reserve officer force in the future.

## Parent group set to meet

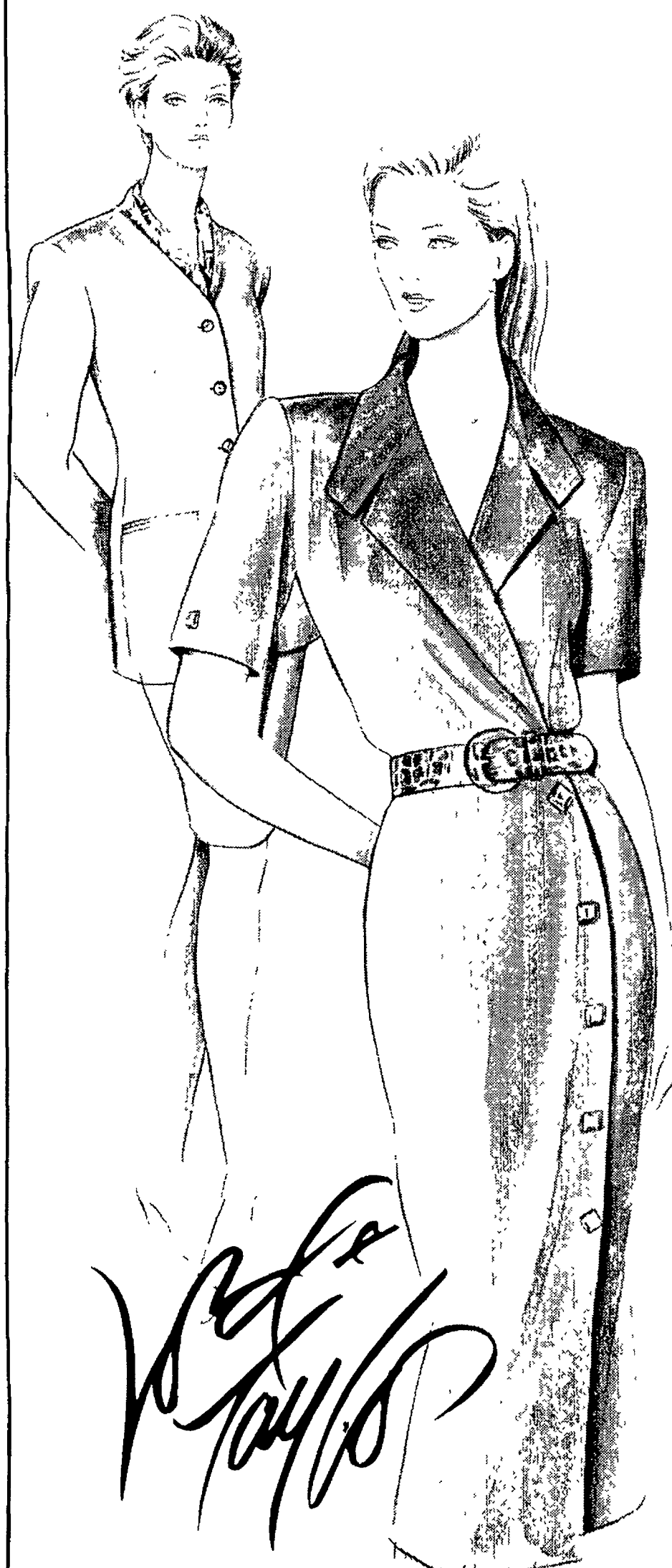
CHADD of Northwest Wayne County meets the first Thursday of each month at the Livonia Civic Center Library, 32777 Five Mile Road, two blocks east of the Farmington and Five Mile Road intersection.

CHADD is a non-profit, parent-based organization formed to better the lives of individuals with attention disorders and those who

care for them. The meeting will be held Sept. 7 beginning at 7:30 p.m. A video presentation on attention deficit hyperactivity disorder will be followed by small group discussions. Parents, educators and other interested individuals are all welcome to attend. Registration starts at 7 p.m.

The CHADD information line is (810) 380-0847.

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# City sanctions possible against Good Time Party Store owner

Continued from 1

longer we take to act, the bigger joke it will become."

"I think we are far beyond issuing tickets," Taylor continued. "If we shut his business down it might get his attention."

Roth could also face the prospect of a civil suit by property owners who live behind the party store, and claim they've had enough.

"Is anyone going to remember our concerns? When is the issue of enforcement going to come it," asked Lorie Boshoven, a Gardner Street resident who, along with her husband, Bob, has been trying to get the city to enforce the compliance issue. "When is the issue of enforcement going to be discussed? Apparently nobody is listening."

According to Gardner Street resident Kathy Good, the commission's decision isn't going to provide answers.

"I don't think this will resolve anything," she said. "Our only recourse may be to file a lawsuit against Jim or the city."

City building inspector Mick Kruszewski disagreed.

"What I'm looking for is some kind of resolution to this problem," he said. "I could just write Roth ticket after ticket, but we'd probably spend years in the courts fighting about it. Instead I think we should issue the building permits

and allow him to get the work done.

"I think you'll see him move on this in a relatively short period of time," Kruszewski added.

Roth's architect, Dan DiComo, appeared before the commission to withdraw Roth's request to revise the site plan.

"Based on our discussions with (city manager) Gary Word, my client decided it would be in his best interest to withdraw the revised plan," DiComo said. "We decided instead to go after deficiencies that we could fix in a relatively short period of time."

Roth had informed the city of his decision in a letter, two weeks before the commission was scheduled to review Roth's case.

The commission last month granted Roth a 30-day extension to bring his property into compliance with city building codes, giving him until the beginning of August to submit the necessary site plan documents and other related information to the commission.

The commission had originally threatened to recommend removal of Roth's TCO at a meeting June 20 if he didn't comply with the terms of the 1986 site plan by the commission's July 18 meeting.

Roth and DiComo appeared at the July 18 meeting and requested an extension of the deadline, with DiComo arguing that Roth had not been given a sufficient amount of

time to accomplish everything the commission had required.

DiComo also promised that he would have the necessary information to city officials by the first week of August, if commission members granted the extension.

The commission voted to approve the extension, but instead of receiving the promised information, city officials received a letter from DiComo, dated Aug. 1, that stated Roth had decided to drop his request to revise the site plan.

In withdrawing the site plan revision, Roth has only agreed to correct the original deficiencies cited by planning commissioners, which include:

- The demolition and removal of the single family residence at the west end of the property.

- The installation of the parking area and associated drainage at the west end of the property.

- The installation of a boulder retention wall along the north property line where necessary to retain the neighboring soil.

- The installation of a non-climbable fence at the two locations in the rear of the building to prevent access to the building roof and prevent access through the property from the neighboring north properties.

"(Roth) has re-evaluated his position and has decided to rectify the outstanding deficiencies," said DiComo.

According to DiComo, Roth has

already requested city permits to complete this work and has submitted the necessary paper work to the utility companies and to Wayne County for their approval.

"As these approvals are received the information will be forwarded to the city building department," DiComo said. "All of this work will be accomplished at the earliest possible approval dates."

That apparently isn't enough for city consultant Don Wortman, who in a report to planning commissioners, stated Roth still needs to submit the updated site plan.

"It appears that (Roth) is willing to install a boulder retention wall and protective fence ... therefore, a revised site plan must be submitted prior to any building activity," Wortman said in the report.

"When the commission, last month, granted the extension it did so with the intention that we would get the problem on the right track," Wortman said. "I'm disappointed with (Roth's) decision."

Wortman also stated that Roth's plan must address concerns voiced from the adjoining property owners, such as rear grading and soil retention.

He must also address revised parking lot striping, revised striping for no parking in front of the garage portion of the property, screen wall details along the new parking lot area, and a new parking lot layout at the location of the demolished house.

## Planning history is ping-pong affair

The latest round of planning commission hearings are only the latest in Jim Roth's nine-year travel through the city planning process. The following timeline shows what the planning commission and the Zoning Board of Appeals (ZBA) have done regarding the compliance issue:

• February 18, 1986 — Roth appeared before the planning commission for preliminary and final site plan approval. At that meeting commissioners cited the plans "inadequate," and listed several potential problems, such as: No clear property lines, drainage information not adequate, and parking information not adequate.

Board action — Roth was advised to return to his architect to redraft plans to comply with city ordinance requirements, and submit a request to the ZBA.

• April 2, 1986 — Roth appeared before the zoning board of appeals and requested five separate variances, including parking requirements, interior parking lot landscaping, and parking lot perimeter landscaping.

Board action — the ZBA voted unanimously to approve the variances.

• December 5, 1986 — Roth was before the ZBA again. This time he was requesting a one-year extension from the requirement to remove the house that sits on his property. The requirement was a planning commission order during the site development in 1986.

Board action — the ZBA voted 8-1 in favor of granting the extension.

• March 3, 1992 — Roth is still looking for preliminary site plan approval. Don Wortman and the commission give Roth two options — either comply with the original 1986 site plan or submit a new plan.

Board action — the planning commission votes to refer the issue back to Roth for revisions to the site plan.

• August 15, 1992 — Dan DiComo, Roth's new architect, appears before the board to withdraw his request for a revised site plan. Planning commissioners vote instead to refer issue to the city building department for immediate enforcement of the 1986 site plan.

## McCotter warns of noise problems

Continued from 1

on 6,700 acres around Willow Run Airport, including the 2,300 acre airport itself.

It would sit between I-275 and US-23 to the east and west and M 14 and I-94 to the north and south, straddling the border of Wayne and Washtenaw Counties.

The idea of the Tradeport is to make it cheaper for companies, particularly high-tech firms, to ship their goods around the country and across the globe by providing a world-class transportation center. Therefore, the thinking goes, those companies will want to locate within the Tradeport, bringing up to 25,000 local jobs, \$2.5 billion in investment and tens of millions of dollars in tax revenue.

To do that supporters of the Tradeport want to spend \$185 million to improve the sector's roads, runways and other infrastructure facilities. The money would come in over 20 years from a combination of federal and state grants, property taxes and income taxes generated within the Tradeport.

While the plan is gaining some steam among some county and state officials moving it from the drawing board to reality will be a long, slow and uncertain process.

McCotter is one of several area legislators trying to kill the plan. The noise the Tradeport would bring to his district is the biggest reason for his opposition, McCotter said. A close second is his skepticism about the premises on which it's based.

"It just like the Great Society programs of the Johnson era," McCotter said. "It's the idea that we need a government/private partnership to create jobs. There's no reliable evidence to say this will create jobs or make money. All we have is their opinion that this is the greatest thing ever."

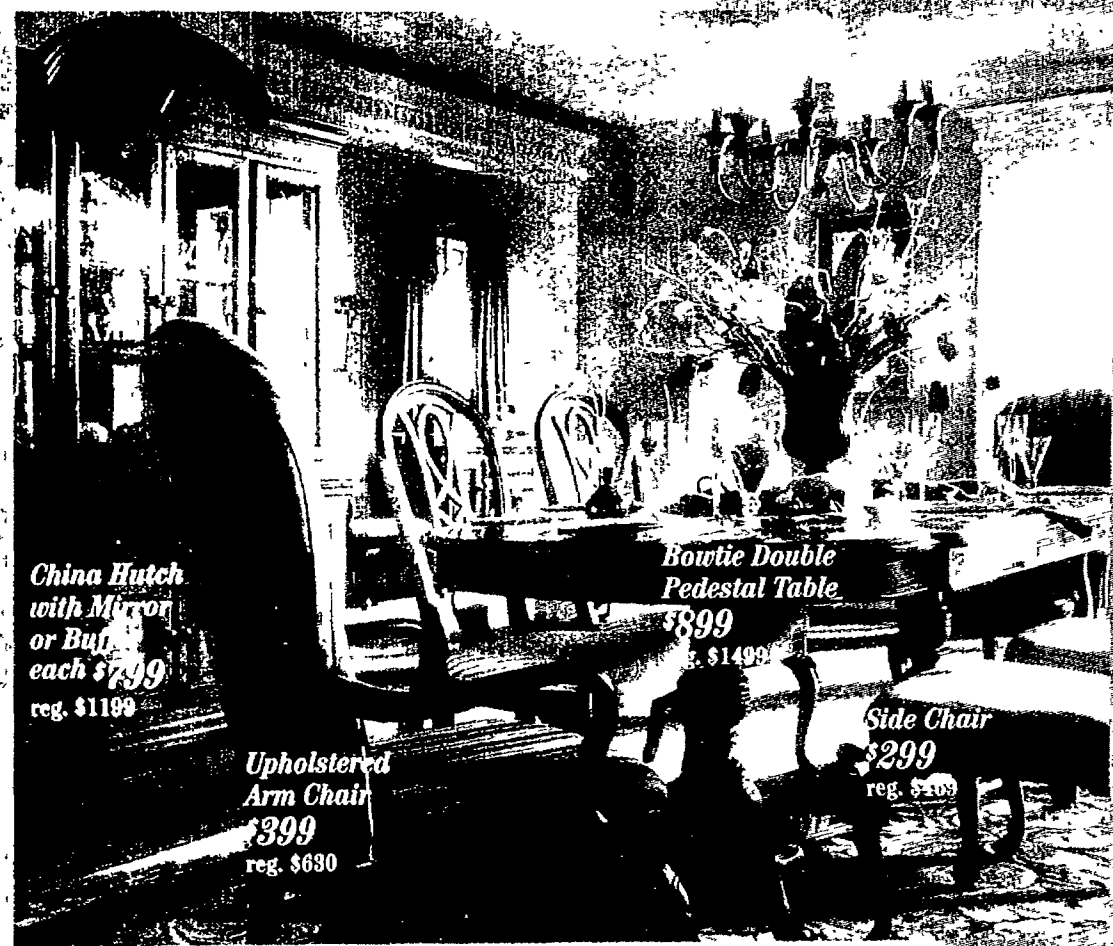
"The theory is that this will help dislocated Willow Run auto workers," McCotter said, referring to estimated 18,000 people who lost their jobs as a result of the 1993 closing of the GM auto plant there. "When you ask them how, though, the answer is 'we don't know.' That's the answer they give to a lot of questions about the Tradeport. These guys are just winging it — no pun intended."

If it ever takes flight the Tradeport will have another unpleasant consequence, McCotter added: siphoning development out of Northville and its neighboring communities.

"It will use tax dollars to take business expansion from elsewhere in Wayne County," McCotter said. "We won't be helped by that. We're going to get the noise and lose money and that's all."

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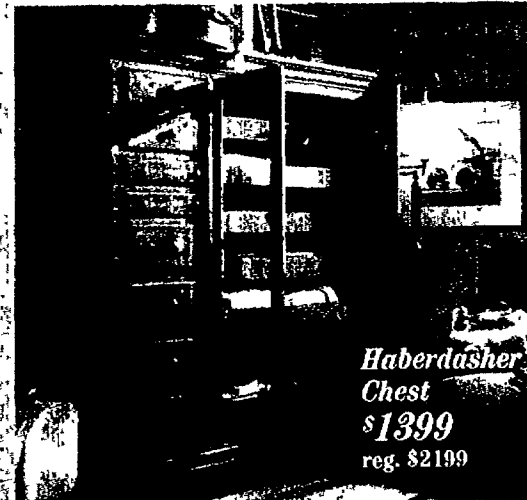


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# Festival time nears

The Victorians are coming. Are they'll be here soon, as the Northville Victorian Festival is just around the corner. The annual extravaganza, the community's eighth, is set for Sept. 15-17.

Northville Community Chamber of Commerce Director Laurie Marris promises more of just about everything this year, as the result of a solid fund-raising effort.

"We've gotten a lot of business sponsors, so we'll be able to have more entertainment acts and more bands in the parade," she said.

In addition to the usual bill of fare - a Friday night parade, a Saturday night ball and a Sunday tea - an animal act, the Doggies of the Wild West, will perform. A unicyclist comedian is also on the play-bill, and children's games and amusements will also be featured.

New this year is an historic home tour organized by the American Association of University Women and the telling of ghost stories behind the district library.

The ball, the centerpiece event of the weekend, will take place in its usual location, the recreation center gymnasium. Tickets are \$50 before Sept. 10, \$55 thereafter. Call the Chamber at 349-7640 for information.

Count on the Northville Players to again supply an authentic stage

play. They'll perform the melodrama, *The Black Cloak*, on Saturday and Sunday at the American Legion Hall on Dunlap and Center. Volunteers are needed to help with minor duties, especially to

assist in setting up for the parade, which takes place Friday at 6:30 p.m. Call the Chamber office to sign up.

As in past years, festival patrons are invited to nominate

the Victorian queen to ride in the parade and circulate among the crowd during the weekend.

Complete the form on this page and mail in your nomination suggestion to the address indicated.

## Queen for a Weekend

The Northville Victorian Festival is looking for a local woman to play Queen Victoria for the weekend of the seventh annual festival, September 15-17.

Organizers ask that the queen be at least 18 years-old, provide her own costume and circulate during the festival, playing-up the role as much as possible. As a thank-you, the festival committee will give the queen free tickets for herself and a guest to the Victorian Ball on

September 16.

The winner will be chosen by a drawing

Please answer the following questions:

Name \_\_\_\_\_ Age \_\_\_\_\_

Address \_\_\_\_\_

Daytime phone \_\_\_\_\_ Evening phone \_\_\_\_\_

Why do you want to play Queen Victoria? \_\_\_\_\_

What do you know about Queen Victoria and her reign? \_\_\_\_\_

Mail, fax or drop off entries marked "Queen for a Weekend" to the Northville Chamber of Commerce, 195 S. Main, Northville, MI 48167 (fax 349-8730).

Entries must be received by 4 p.m., Friday, September 1.

# EMS service shifts location from Northville

By ROBERT JACKSON Staff Writer

Community Emergency Medical Service (CEMS) has changed the deployment of its Northville based EMS squad.

The measure, which moves the deployment location from Northville to Novi, shouldn't affect the company's efficiency or response, according to Craig Glomstead, vice president of operations.

Glomstead said the organization recently performed a market analysis that showed the vehicle stationed in Northville was not meeting the company's efficiency criteria. So they moved the station to the 10 Mile-Novi Road area.

"We are confident that we will still provide the same high quality EMS from the new location," he said.

Northville Fire Chief Jim Allen said that the move shouldn't drastically impact emergency services within the city.

"My only concern would be the effect on response time, and since the move we've been watching that closely," Allen said. "So far CEMS has been able to respond well, and that hasn't been a problem."

Allen said the fire department won't alter the way it responds to

emergencies, with the CEMS deployment changes.

"It won't have an affect on the way we do our jobs," he said.

CEMS wants to "efficiently utilize" all of their available resources, according to Glomstead. They currently respond to more than 100,000 requests for service per year, with approximately 55,000 assigned to the EMS division.

Northville has no written agreement with CEMS, but the organization has been serving the city for about 12 years.

"We have grown by ensuring our clients are satisfied with our service," Glomstead explained. "We will continue to track our performance, and if we detect service problems, we will act to resolve them."

"We have gone to great strides to develop a comprehensive tiered deployment structure to facilitate not only our primary response, but ensure our back-up response is appropriate," Glomstead added. "We are confident that we can continue to offer the most reliable EMS service available."

CEMS provides service to other communities in the area including Novi, Farmington Hills, Walled Lake, Commerce, and Redford.

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**News Briefs**

**WOOLY'S WATER WOES:** Northville Township may soon lower the boom on Woolly Bullies for repeated water problems. Clerk Sue Hillebrand at the Aug. 10 meeting of the board of trustees said that the Seven Mile diner/club water meter had recently been disconnected for the third time since it opened two years ago. She and other members of the board expressed doubts that the tri-fecta of turnoffs was the result of accident or vandalism. Instead, they accused Woolly Bullies of deliberately deactivating the meter to avoid paying for excessive water use. The trustees ordered Manager Tamara Hanlin and Public Utilities Director Bill Anderson to investigate the situation and take appropriate action. Township attorney Jim Tamm said that could include shutting off Woolly Bullies' water altogether, a move that would then allow the township to order the restaurant to be closed until the problem is resolved.

**NEW OFFICERS:** The Northville Parks & Recreation Commission elected its officers for the year last week. They include Chair Connie Livanos, Vice-Chair Judy Kohl, Secretary Maria Petito and Treasurer Barbara O'Brien.

**INSURANCE RENEWED:** The Northville Township Board of Trustees gave Manager Tamara Hanlin the go-ahead on Aug. 10 to renew the community's existing insurance coverage at a somewhat increased price.

The township is a member of the Michigan Township Participating Plan (MTPP). Its municipal insurance policy expired on Sunday. This year's policy coverage will be at the same level as the expired policy but will cost about \$14,000 more.

The increase is due to a series of insurance claims, primarily from lawsuits filed against the township, but "given our loss experience I consider this increase minor," Hanlin told the board. She added that renewing the policy at the increased rate was the wise thing to do because of the fast-approaching expiration date.

The new insurance policy will be effective through August 1996. Hanlin indicated that she intends to conduct a formal bid process for coverage next time around, likely to begin sometime this coming spring.

# Natural gas fueling station comes to area later in month

Vehicles burning natural gas will be able to fill up beginning Aug. 29 at a Shell station on Wixom Road south of I-96 in Wixom.

Consumers Power Company will provide natural gas, as it does for a growing number of stations in Michigan.

With the addition of the Shell station in Wixom and the Windmill Truck Stop near Lansing, the number of natural gas vehicle fueling stations has grown to 13 in the lower peninsula and two in the UP, said Vance G. Anderson, director of NGV programs for Consumers Power, the Jackson-based utility.

"This clean-burning, economical and domestically-abundant natural gas is truly becoming a viable fuel option for fleet operators in Michigan," Anderson said.

So far, state government is the chief customer. The departments of Transportation, Natural Resources, Management and budget, Corrections, and Social Services had 19 NGVs in their fleets last spring with plans to put a total of 105 in by fall.

Reason: Under the 1992 federal Energy Policy Act, state and federal

governments must acquire or convert 75 percent of their new light-duty vehicles to alternative fuels such as natural gas by the end of the decade.

"We've had tremendous success with NGVs," said Duane Berger, director of the state's motor transport division. He praised NG's clean-burning quality.

Second biggest customer is Consumers Power itself. On June 1 it took delivery of five Ford-built trucks, modified by TDM World Conversions in Auburn Hills. TDM is the first company in Michigan and second in the nation to be recognized as a Ford conversion installer.

NG vehicles are driven by meter readers in the Livonia service area, Anderson said. The Pontiac area

already has 25 NG vehicles. Consumers Power plants to purchase or convert 30 percent of its new light-duty vehicles to alternative fuels by 1996; 50 percent by 1997; and 90 percent by 2000.

The Wixom station's grand opening for natural gas will be at 10 a.m. on Aug. 29. The operator is Mark Ambroziak.

According to a listing by the utility, other public NG stations in the immediate area are Andrews Amoco on University Drive, Auburn Hills; and Speedway on Sheldon Road at Five Mile, Plymouth.

Many alternative fuel fleets have private fueling facilities, but Consumers Power reports it has been "working aggressively statewide" to

build a strong public fueling infrastructure.

Said Ford Motor spokesman Don Kaegi, division fleet sales manager: "We've made tremendous strides in reducing tailpipe emissions of gasoline vehicles during the past 20 years, and we believe that cooperation between automakers, converters and fuel providers will allow alternative fuels to contribute to continuing this trend."

Meanwhile, the state Senate is considering five bills that would affect NGVs.

Senate Bill 557 would exempt from the sales tax the difference in price between a gasoline-powered vehicle and an alternative-fueled vehicle. Other bills would provide property, income and single business tax breaks.

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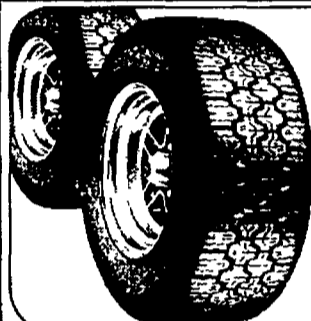
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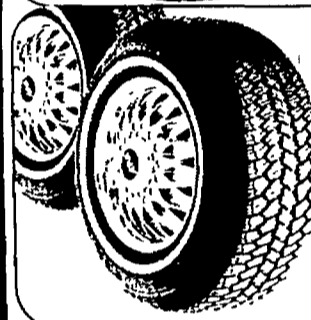
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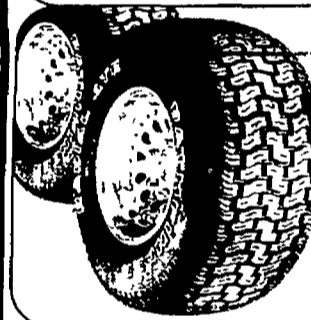
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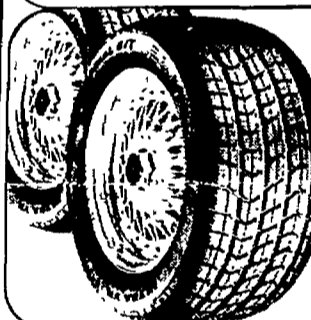


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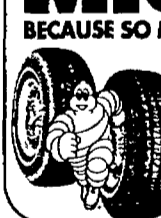
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**Obituaries**

**ORVILLE R. BARNES**

Orville R. "Barney" Barnes died Aug. 1, 1995, in St. Mary's Hospital, Livonia. Mr. Barnes had been a resident of Northville since 1978. He was 78.

Mr. Barnes was retired from Amana Corp. He graduated from Eastern Michigan University and was a member of the board of directors of the EMU Alumni Association at the time of his death.

Mr. Barnes was a member of Phi Delta Pi fraternity. He served as a Lieutenant in the U.S. Navy during World War II and belonged to the VFW Post in Lowell and to the Ionia Elks Club.

Survivors include his wife, Martha L. of Northville; four sons, Thomas of Tangent, Ore.; Richard of San Francisco, Calif.; Jeffrey of Des Moines, Iowa; Gregory of Fayetteville, N.C.; three sisters, Shirley Meyn of Chelsea, and Mary Ida Cook and Carol Bird, both of Ypsilanti; two brothers, John of Ypsilanti and Wendell of Pinckney; and three grandchildren.

Services were held on Friday, Aug. 4, at the First United Methodist Church of Plymouth with the Rev. Tonya Arnesen officiating. Interment was at Parkview Memorial Cemetery, Livonia.

Arrangements were made by Northrop-Sassaman Funeral Home in Northville.

Memorial contributions to the Eastern Michigan University Alumni Association of Ypsilanti, Mich., would be appreciated.

**JAMES J. CAVENDER**

James J. Cavender of Plymouth died July 30, 1995, at the age of 76. He was born in Detroit on July 15, 1919.

Mr. Cavender moved from Detroit to the Plymouth community in 1960. He was a sales representative from 1947 to 1973 with Sun Oil and Citrin Oil Co. and sold real estate for Dibble Realty and Wier, Manual, Snyder, and Ranke realtors. He was a member of the First Baptist Church of Plymouth and a veteran of World War II.

His survivors are his wife, Merle J. of Plymouth; daughter, Carol J. (Douglas) Anderson of Midland; son, Bruce D. (Ann) of Northville; sister, Betty Maute of St. Louis, Mo.; grandchildren, James J. and Rebecca J. Anderson, both of Midland, and Robert B. (Susan) Cavender of Livonia.

A service was held on Thursday,

Aug. 3, at the Schrader-Howell Funeral home, Plymouth. Interment took place at Oakland Hills Memorial Gardens in Novi.

Memorial contributions may be directed to the First Baptist Church of Plymouth, 45000 N. Territorial, Plymouth, MI 48170.

**ROBERT M. TULEY**

Robert M. Tuley of Northville died Aug. 1, 1995, at his residence. He was 63.

Mr. Tuley was born in Illinois on Aug. 24, 1931, to the late Milton and Aralce (Harriman) Tuley. He was a resident of Northville for the past 27 years and while employed worked in the construction field.

Surviving are his wife, Nancy (Cheaney); daughters, Rita Kay Green of Brighton, Debora Lee Eichner and Pam Smith, both of Northville; sisters, Betty Marcy of North Carolina, and Alice Livernois of Florida; and four grandchildren.

A service was held on Saturday, Aug. 5, at Rural Hill Cemetery in Northville with Dr. Douglas Vernon of First United Methodist Church officiating.

Arrangements were made by Casterline Funeral Home, Northville.

The family would appreciate memorials directed to Hospice of Michigan, Cancer Foundation, 18831 W. Twelve Mile Road, Lathrup Village, MI 48076-5999.

**BRUCE E. BESSE**

Bruce E. Besse of Northville died Aug. 4, 1995, in Henry Ford Hospital, Detroit. He was 63.

Mr. Besse was born in Ypsilanti on Oct. 16, 1931, to the late Stanford and Dorothy Alice (Lyon) Besse.

He retired in 1991 after 35 years of service as an administrator with Federal Screw Works. He served in the U.S. Army during the Korean War and was also a general aviation pilot.

Surviving Mr. Besse are his wife, Elizabeth B. of Northville; brother-in-law, Robert (Toni) Bennetts; niece, Pamela Bennetts Bohl; nephew, Robert William Bennetts; great-nieces, Amanda and Emily, and great-nephew, Matthew.

Services were held on Monday, Aug. 7, at the First Presbyterian Church of Northville, with the Rev. Eldon Beery officiating. Interment was in Riverside Cemetery in Plymouth.

Arrangements were made by

Northrop-Sassaman Funeral Home.

Memorial contributions to the Michigan Cancer Foundation would be appreciated.

**MARTHA D. GROSSMANN**

Martha D. Grossmann died Aug. 2, 1995, in Plymouth Court, Plymouth. She was 80 and had been a resident of Northville since 1965.

Mrs. Grossmann was an avid bridge player. Her memberships included St. Paul's Lutheran Church in Northville.

The Northville branch of the National Farm and Garden Association and the Northville Women's Club.

Survivors include two sons, Ronald (Margaret) of Little Rock, Ark., and Kenneth (Pamela) of Livonia; one sister, Hazel Lovelace of Ann Arbor; and four grandchildren.

She was preceded in death by her husband, Armin.

Services were held on Saturday, Aug. 5, at St. Paul's Lutheran Church, Northville, with Pastor Thomas Lubeck officiating. Interment was in Washtenong Cemetery, Ann Arbor.

Arrangements were made by Northrop-Sassaman Funeral Home.

At the family's request, memorial contributions to St. Paul's Lutheran Church would be appreciated.

**FREDERICK A. LOVELACE**

Frederick A. Lovelace of Northville died Aug. 4, 1995, in Providence Hospital, Southfield. He was 79.

Mr. Lovelace was a steel fabricator at Detroit Trailor prior to his retirement in 1983. He served in the U.S. Navy during World War II. He was a member of VFW Post No. 4012 of Northville, American Legion Post No. 0416 of St. Helen, and a life member of the West Branch Masonic Lodge No. 376 F&AM.

Surviving Mr. Lovelace are: his wife, Vivian of Northville; daughters, Candace (Kenneth) Brosowski of Fenton, and Susan (David) Guida of Royal Oak; son, Frederick K. (Darlene) of Grosse Pointe Woods; and five grandchildren.

Private services for Mr. Lovelace were held.

Arrangements were made by Northrop-Sassaman Funeral Home.

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**Library Lines**

**CONSTRUCTION UPDATE:** Partial site sewer work has begun on the new library with the installation of storm sewers and reconnection of existing building service lines.

Foundation and structural steel contracts have been awarded. Foundation work has begun; structural steel erection is scheduled to begin Oct. 16 and be completed by Nov. 15.

**REV IT UP:** Race fans ages 12 and above should join us Aug 22 at 11 a.m. Max Jones of Roush Racing will speak about the Daytona 24-hour race. The presentation will include slides of driver Mark Martin preparing for the race.

The Daytona 24-hour is an endurance race on the International Motor Sports Association circuit.

**DECORATE THE PICTURE BOOK ROOM:** Help decorate the bulletin board in the picture book room. Draw your favorite character or scene from a favorite book. These will be used to brighten up the picture book room as we get ready to go back to school.

Stop by the library for special drawing paper. This program will run until Sept. 15.

**FALL STORYTIMES:** Preschool stories are for children 3 1/2 to 5-years-old who are not yet in Kindergarten.

Session I: Wednesdays - Choose 11 a.m. or 2 p.m. Sept. 20, 27, Oct. 4

Registration for Session I begins on Thursday, Sept. 7.  
Session II: Tuesdays - Choose 11 a.m. or 2 p.m. Oct. 17, 24, 31.  
Registration for Session II begins on Wednesday, Oct. 4.

**DEPRESSION GLASS:** Throughout the month of August, Carolyn and Ray Kugler are displaying glass pieces from the 1930s Great Depression era.

**LIBRARY BOARD OF TRUSTEES:** The board will be meeting Thursday, Aug. 24, at 7:30 p.m. in the city council chambers. The agenda will be posted just outside the library door.

**MICHICARD:** The statewide library card giving qualified patrons access to public and academic libraries throughout the state is now available. Ask our reference librarians for information and applications for your Michicard.

**SUMMER LIBRARY HOURS:** The library is open Monday through Thursday, 10 a.m. to 9 p.m.; Friday and Saturday, 10 a.m. to 5 p.m. The library will be closed on Sundays through Labor Day.

Bookdrops are located just inside the parking lot door. They are open 24 hours for the return of books.

The library is located at 215 West Main. Call (810) 349-3026 for additional information.

**Foundation seeks host families for students from other nations**

Since 1981, the not-for-profit AIFS Foundation's Academic Year in America (AYA) program has been successfully finding homes for foreign high school students in Michigan. In recent months, however, finding willing host families has become increasingly difficult, and AYA currently does not have enough homes for the 1,400 plus students arriving into the U.S. this month.

Students, ages 15-18, travel to the United States to fulfill an American dream. AYA teens are carefully screened for academic ability and have had at least three years of English instruction prior to their acceptance into the program. These young ambassadors from abroad live with American families while attending local high schools, and teach their "host" family their culture, while learning the American way of life.

Successful AYA host families come in all shapes and sizes. Whether a family has young chil-

dren, teenage children or no children at all, they qualify if they can provide a bed, a place to study, two meals a day and, most importantly, an open heart.

Interested families pick the boy or girl who would best fit with their lifestyles and interests, and hosting can be for five or 10 months. In addition to the benefits of learning about another culture, a host family receives a scholarship toward certain travel/study abroad programs.

Exchange organizations such as the AYA program are subject to United States Information Agency (USIA) guidelines, and students

cannot come to the U.S. if appropriate host families are not located. Families from Brazil, Germany, Poland, Russia, Spain and many other countries are anxiously awaiting news of where their son/daughter will spend the next 5-10 months.

The AYA program has a network of local coordinators throughout the United States who help families choose a student, enroll the student in high school, and help supervise him or her.

Interested families may contact Michigan Regional Director Suzanne Power-Morris at 1-800-322-4678 ext. 5417.

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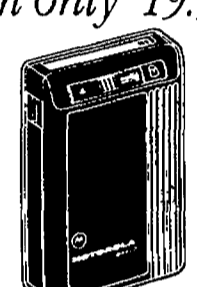
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Aug 18 - 20

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## PUBLIC NOTICE

# PIANO SALE

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**Wayne State University**

Numerous pianos will be sold on Sunday, August 27 between noon and 5:00 p.m. The selection includes grands, baby grands, consoles, uprights and digital pianos. Many of the instruments are part of a Kawai institutional program. They must be sold to provide new ones for next year. Some other new and used pianos will be available. Those brands will include Kawai, Steinway, Yamaha, Baldwin and others. Pricing will be substantially below market value. Selection on Sunday is subject to prior sales by appointment.

PREVIEW APPOINTMENTS  
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## ONE DAY ONLY

# Two chief execs conspired to wreck the bet

Boy do I smell a conspiracy!

Last week I predicted that Northville mayor Chris Johnson would handily defeat Township supervisor Karen Baja in a tennis match, officially opening the tennis courts at Fish Hatchery Park.

Not only did I predict the victory, but I placed a wager with township reporter Randy Coble — a steak lunch to the winner.

I was so convinced of a quick Johnson victory, I didn't even wander down to the courts to watch the match. I figured I would stick around the office and get some writing done, instead. After all, I didn't think it would be fair to gloat.

That was my first mistake. I knew I was in trouble when Randy came bounding into the newsroom with a big smile on his face.

"You'll never guess what happened at the tennis courts," he said as he walked up to my desk.

"What?" I asked, feigning curiosity, although I had a pretty good idea what had happened.

What Randy said next took me totally by surprise, and I instantly knew that I had been, well ... had!

The match ended in a 'politically correct' tie. Five games to five.

A politically correct tie? Why isn't that an oxymoron?

Could somebody please slap me. What the heck does a politically correct tie mean anyway? There are no ties in tennis, and as for politics, I don't think they allow ties either.

Can you imagine Bill Clinton and Bob Dole both becoming president because

## NORTHVILLE TALK OF THE WEEK

By Robert Jackson



they received the same number of votes? It's just not possible. It's not plausible, it's not fair, it's, it's ...

It's un-American! I should have known better than to trust politicians!

Chris. How could you do this. I mean the pride of Northville was a stake — not to mention my steak as well. I had big plans for us. First Baja, then maybe we could take on State Representative Gerry Law, another state senator (maybe two), and then who knows, maybe even the governor.

Chris. You could have been on top of the political world — as far as tennis is concerned anyway. And me. Well, I could have been eating steak for years!

But no, Chris. You had to be politically correct, and I'm sorry to say I'm going to have to end this partnership of ours. I hope there are no hard feelings.

Chris can go on being mayor, and I'll continue to search for that next rising star.

I hear Chuck Keys plays a mean game of handball.

Any takers?

**OKAY, NOW THAT I'M BACK TO EATING** tuna fish sandwiches, I guess it's time to present this special "lunch-time" version of *Talk of the Week*. Not included on the menu is anything having to do with a tennis racket, a tennis ball, or a tennis court. We've discontinued the "politically correct" portion of the menu, and the cook refuses to grill any steaks.

Fortunately, "Chef Robert" has a delightful lunch planned for your dining pleasure. The specials are: new teachers ala Northville School District, a Victorian volunteer pate, a fitness walk *du jour* and, for dessert, a light airshow in September.

So Northville diners, drape that napkin across your lap, sip on some cool iced-tea, and relax. My name is Bob, and I'll be your waiter for the afternoon, helping you navigate through this menu of possibilities we call *Talk of the Week*.

**SHALL WE BEGIN WITH COFFEE?**

Boy can coffee drinkers be a rough crowd. In last week's column I misnamed one of the three coffee houses located in Northville. My apologies to the folks at the Northville Coffee Bean for the error.

I also apologize for not mentioning Edwards Caterer. I didn't really consider them a coffee house, but they do offer flavored coffees, and a few people mentioned that to me in my travels this week.

**WELCOME TO NORTHVILLE:**

The Northville Board of Education officially welcomed 21 new teachers to the district at the board meeting Monday. We'd like to take a few moments to introduce them.

The new teachers are: Bridget Beson,

Lisa Chenevey, Julie L. Colter, Lisa Evey, Michaelleen O'Flynn-Hall, Shannon Jackson, Michael Todd Jacobs, Nancy Ann Kelly, Diana Knickerbocker, Amy Korpi, Marilyn A. Kowalkowski, Wendy S. LaVelle, Carolyn Mann, Khris A. Nedam, Karin Nelson, Peter G. Saplenza, Annette Smigell, Karen Stuard, Kathryn M. Thompson, Michelle L. Wagner and Shelley M. Woodrich.

Welcome teachers. We hope you enjoy your new responsibilities!

**NO PUEDO CREER QUE ME VAN A PAGAR POR HACER ESTO:**

Got an interesting note from one of the new teachers at the board meeting. Micki O'Flynn-Hall, a Northville resident, who will be teaching Spanish at the high school, thought it would be cute to provide me with a quote for the column.

Of course it was in Spanish, but Micki was nice enough to translate it. She said: "I'm very excited about the opportunity I have to teach Spanish here. It's the kind of work that I say to myself, I can't believe they're going to pay me for doing this! I just love Spanish."

Good luck, Micki, and thanks for telling me that I look younger in person. The compliment proves once again that flattering the columnist assures you a spot in *Talk of the Week*.

**ALL AGLOW:**

The Northville City Council has given the green light to the Mothers' Club of Northville to conduct the first ever "All Aglow, Illumination for Education" fund-raiser during the 1995 holiday season. The project involves decorating

the two large evergreen trees in front of the band shell on Main Street.

The club will sell each individual light they place on the tree, with the purchaser dedicating the holiday light for a loved one, friend, teacher, etc.

We'll provide you with more information as the holiday season nears.

**VICTORIAN FITNESS WALK:**

Just wanted to remind you that a fitness walk has been planned for Sept. 16, during the Victorian Festival. The even begins at 8:30 a.m., starting and finishing at the Northville Senior Center, on Cady Street. Approximately 150 participants are expected to take part.

**VOLUNTEERS, VOLUNTEERS, VOLUNTEERS:**

Another reminder having to do with the Victorian Festival. Laurie Marrs, of the Northville Chamber of Commerce is still looking for volunteers to help out during the weekend festivities. If you've got nothing important on your schedule and would like to help out, give Laurie a call at 349-7640.

**THE PLANE TRUTH:**

The Midwest Radio Control Society of Northville will conduct its third annual Radio Control Airshow '95 on Sept. 2-3, at its flying field at Five Mile Road, west of Beck Road.

The show begins at 10 a.m. each day and continues through 6 p.m. on Saturday and 4 p.m. on Sunday.

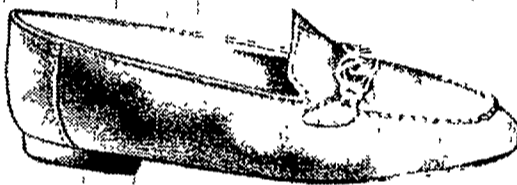
The event will feature two days of giant-size radio control model aircraft flight demonstrations by pilots from all across the state.

# STEP INTO FALL

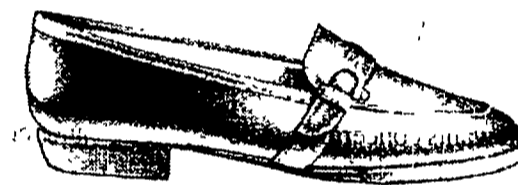
*Come save now on her newest fall shoes!*



**10.00 Off\* Aerosoles suede moccasin**  
Soft and wonderfully comfortable for everything casual and more. In brown, green and black. 6 to 10B. Reg. \$5.00 \$25.00



**49.99 Pappagallo moccasin**  
A great link to casual style for fall. In supple black suede and accented with an elegant goldtone chain. 6 to 10B. Specially priced.



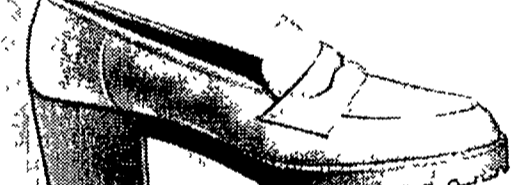
**59.99 Etienne Aigner buckled loafer**  
A casual flat sleek enough to take you to the office — in black, navy or tobacco calf/skin or soft black suede, with goldtone buckle. 6 to 10B. Specially priced.



**59.99 Enzo Angiolini slip-on**  
Soft leather in a rich color palette. Black or brown patent, copper, powder, black, navy, brown, opal, washed gold or red. 7 to 10B. Specially priced.



**15.00 Off\* Bandolino loafer**  
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**49.99 White Mountain loafer**  
The classic loafer with a thoroughly modern twist — a chunky mid-heel and lug sole. Black or brown nubuck. 6 to 10B. Specially priced.



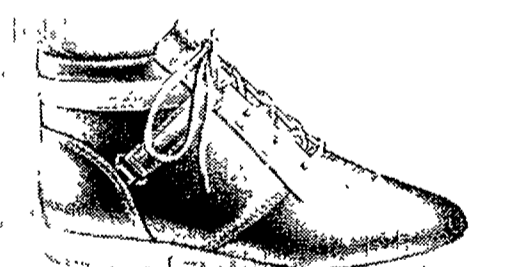
**14.00 Off\* Nine West loafer**  
A back-to-school, back-to-fall classic. On loafer in black or brown leather. 6 to 10B. Reg. \$4.00 \$49.99



**10.00 Off\* G.H. Bass loafer**  
The penny loafer turns up, as always, in fine style and ready to go just about everywhere, in black or burgundy leather. 6 to 10B. Reg. \$9.99 \$49.99



**10.00 Off\* White Mountain ankle boot**  
An outdoor-inspired classic in black or brown textured leather, with durable lug sole. 6 to 10B. Reg. \$4.99 \$44.99



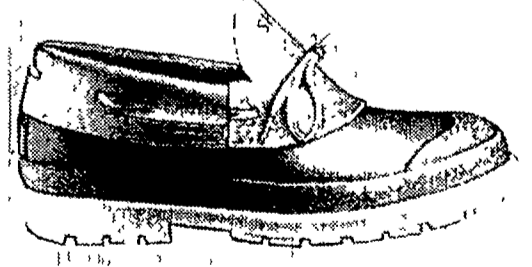
**10.00 Off\* Danexx bootie**  
An all-weather essential, styled for comfort in black or brown leather with multicolored trim. 6 to 10B. Reg. \$9.99 \$29.99



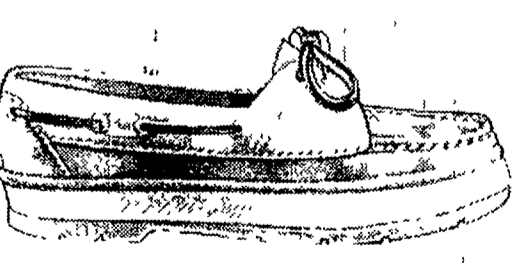
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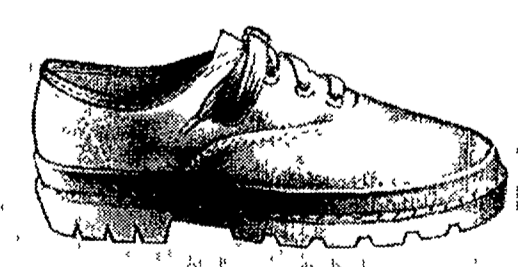
**10.00 Off\* Timberland boot**  
For whatever trek you embark on this fall, our padded ankle boot with a sturdy lug sole. In tan, black or brown leather. 6 to 10B. Reg. \$9.00 \$79.99



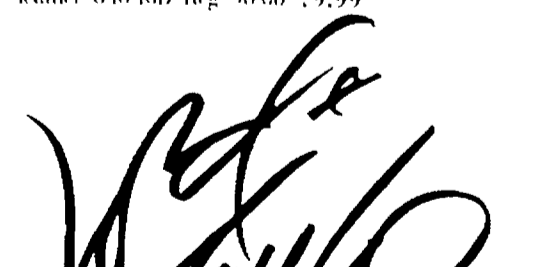
**10.00 Off\* Sporto rain shoe**  
Perfect for those rainy days ahead. Our classic rubber moccasin in navy or moss green. 6 to 10B. Reg. \$4.99 \$39.99



**10.00 Off\* G.H. Bass deck shoe**  
A summer classic goes year-round in soft leather. Right for your casual days off in black or tan, with rubber soles. 6 to 10B. Reg. \$4.00 \$44.00



**10.00 Off\* Liz Claiborne sneaker**  
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# Writing course takes unique approach to subject

By TIM RICHARD  
Staff Writer

In the Detroit Institute of Arts are paintings showing St. Jerome, the fourth century translator of scriptures, working as a hermit alone in a cave by candlelight.

But no longer is the writer a solitary learner. He or she uses technology in both research and writing, edits collaboratively, and adapts the work to a variety of audiences.

"There are ongoing, enormous changes," said Karen Robinson, who teaches English on the Highland Lakes Campus of Oakland Community College.

"The reason is much research in educational psychology. We know lots more about teaching, learning and the composition process.

"Business and industry have told us what they want. They want people who are computer literate. They want people who are good communicators, who can solve problems, who can collaborate and work in teams. It's not necessary to be a solitary learner."

Robinson, a Birmingham resident who taught at Oakland University part-time and has been at OCC since 1988, was asked how teaching one of the most traditional courses has changed over the last 20 years, since she earned her master's degree from Wayne State University. A collaborator, she prepared by interviewing all OCC chairs in order to represent the views of 40-plus faculty members.

"We have wonderful resources," she said of the department and its ties to the Michigan College English Association and National Council of Teachers of English.

The English curriculum, found in OCC's catalog between Emergency Medical and Electrical Trades Technologies, contains two courses on William Shakespeare.

"He's alive and exciting at OCC," Robinson added, citing professors who take classes to Stratford - Ontario and English - to study.

American literature classes "routinely include all the classical writers - Hawthorne, Whitman, Hemingway - but also modern women writers like Flannery O'Connor and Eudora Welty, American Indians (Chief Seattle) and slave literature," she added. British, world and children's literature are there, too.

Robinson's own specialty is the writing process.

"We encourage multiple drafts. We focus on the rhetorical context: What's the purpose? Who's your audience? What kinds of information do you need?"

How will it be structured? They write on a word processor and collaborate with another student or tutor. Writing is not something they've been gifted with. It's a craft.

"They are given a fact situation and have to decide how to adjust the article for different audiences. Writing isn't just for an academic audience. There is writing for

grants, writing to government, writing to a neighborhood, writing for a change in the workplace."

Research is more than a trip to the library. Using a tri-county computer program called DALNET, students hunt through the offerings of every academic library.

Editing, too, is collaborative rather than solitary.

"I have them read aloud. That way, the eyes don't get lazy and sloppy," she said. A computer program can double-check for spelling.

"Our purpose is not just to write

well but to think on a higher level of abstraction. We teach critical thinking," which she defines as "decision making in an informed context. I use it in all my classes, particularly in small groups."

"I'm interested in critical thinking. You need to spot the good idea in a barrage of words."

"It's wonderful. Students help each other; it's not a competitive paradigm. All can become great writers. That's an enormous change."

To her, OCC is more than a two-year college. It's a facilitator.

Ideally, a student doesn't just acquire an associate's degree but adopts the attitude that "I'm a doer. I'm a thinker." With that, the student will be able to go on to success in a university, graduate school, profession or business world.

Community college students are different - much like the World War II veterans who lived universities in the late '40s and early '50s; older; serious; good work habits; going to college because they want to.

"They're scared," Robinson said

of many students who return to college after years or decades away from the classroom. "We have no motivation problems. We have no attendance problems - they show up unless they're really sick."

She tells of visiting Denison, the small but top-notch university in Ohio where she earned her first degree in 1968.

She told the president her OCC students "are hard-working and grateful."

Replied the president of her alma mater: "We don't get a lot of grateful students at Denison."

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Choose from a wide range of birthing options at Providence. Our medical staff is committed to listening to and understanding women's needs and wants concerning child-

sponse to women's requests for a more homelike atmosphere, backed by personal nursing care and all the high technology a major metropolitan hospital can offer. For those women who may require a cesarean delivery or other medical intervention, we also offer traditional birthing suites. Last year we opened an innovative, first-of-its-kind facility for low-risk mothers: the beautiful New Life Center at Providence Medical Center—Providence Park, Novi, where women give birth and return home within 24 hours.

**Prenatal and postnatal educational services.** At Providence, we're committed to helping families feel capable, before and after birth. That's why we offer health education classes. Expectant mothers and their partners may take advantage of classes such as preparation for childbirth, childbirth refresher, cesarean birth, brothers and sisters, breastfeeding and infant CPR.

**Schedule a Providence tour.** If you're planning to have a baby, visit Providence and find



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birth. That's why we offer more family-centered birthing options than any other hospital. Giving birth in our Family Birthing Center, the only one of its kind in Michigan, is almost like having your baby at home. In our New Life Center at Providence in Southfield, 12 comfortable labor/delivery/recovery rooms are a direct re-

Our maternal-fetal specialist and facilities provide women with high-risk pregnancies the safest delivery possible. And it's comforting to know that should the need arise, Providence has a level III regional neonatal ICU for ill or premature newborns.

out about all your options. Ask your doctor about Providence, or call us at 1-800-968-5595 to schedule a tour. To schedule a tour of our Family Birthing Center, call (810) 424-3919. Our friendly and capable staff will be happy to answer your questions.

Providence is proud of its staff members who provide care in obstetrics and gynecology to women in the metro Detroit area.

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Vinay K. Malviya, MD  
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## Festival Art Market beginning to take shape

Members of the Northville Arts Commission are busy finalizing plans for the Art Market to be held in conjunction with the Victorian Festival on Saturday, Sept. 16, and Sunday, Sept. 17, in downtown Northville.

Approximately 50 artists have been juried in for the event and more applications are expected.

A juror has also been selected to judge the artists' work. Art media to be featured in the show include oils, water colors, pottery, jewelry, sculpture, photography, fiber and paper art.

"The Northville Art Market, which is sponsored by community volunteers who make up the Northville Arts Commission, is growing, along with our reputation as a fine art market which commands many fine artists who look forward to returning each year," said Jackie Murray, Art Market chairperson.

"This year we hope to have a four-colored commemorative poster available as a souvenir piece for sale at the market."

"An artist has been commissioned and proceeds of the poster will go to benefit art in public places in the city of Northville."

This year's Victorian Festival is scheduled for Sept. 15-17.

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Photo by BOB JACKSON

Sharyn Mertz puts the finishing touches on her wall design, as preparations continue at Bueter's Outdoors. The store is scheduled to open at the end of the month.

## New business sports unusual inventory

By ROBERT JACKSON  
Staff Writer

Anyone expecting that Bueter's Outdoors is going to be your typical run-of-the-mill sportsman's store is going to be sorely disappointed.

Actually the serious sportsman - or sportswoman - is going to be pleasantly surprised by the possibilities offered by owner John Bueter and his family - wife, Terry, and children Jennifer, Brandon and Brett.

That's because the business, in the former Lapham's Clothing Store location at 122 E. Main

Street, is dedicated to providing everything from furniture to fly rods in an effort to "enhance" the sportsman's lifestyle.

"We want to be able to send them to work in clothing that suits their lifestyle," Bueter said. "We also want to assist them in decorating their homes within that same style."

The store, which expects to open by the end of the month, will sell lamps, desks, and other furniture as well, Bueter said. Some of that furniture will include antiques.

"We'll be displaying most of our wares on the furniture. We won't

use the traditional sales racks," he explained.

The store's concept is unique, said Bueter - himself a longtime fly fisherman - with the main emphasis placed on fly fishing and wing shooting, Bueter's will offer quality fly rods and shotguns. "We're not offering the type of gear you'd find at a Kmart," he said. "We'll only sell quality fly rods and our shotguns come from some of the finest gun makers in Europe."

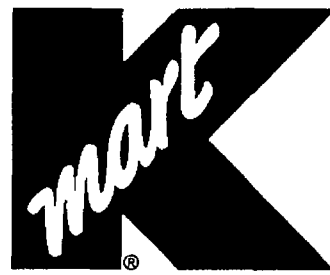
Serious fly fishermen will have no problem recognizing Scott, G. Lomas, Thomas & Thomas, and St. Croix, as quality brand names

for fly rods, Bueter added.

He also boasts that his fly tying department is probably the most experienced in the Midwest, and his gunsmiths probably the best within a 300 mile radius.

"We're serious about the service we are going to provide," he said. "We will employ experienced fly fishermen and wing shooters to meet the needs of our customers."

Bueter said the store will also offer classes for novice fly fishermen and wing shooters, he explained, as well as schedule excursions for sportsmen.



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- MT. CLEMENS ... 1216 S. GRATIOT 1/2 mile North of 16 Mile Rd
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- ANN ARBOR ... 3338 WASHTEAW West of US 23
- FLINT ... 4261 MILLER RD across from Genesee Valley Mall
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### Holey Center Street

Northville DPW workers begin repairing a sink hole that forced the closure of the southbound lane of Center Street just past Main on Monday. The hole was caused by the collapse of a storm drain, which allowed water to erode the soil beneath the street. Workers had the hole repaired by early Tuesday morning.

Photo by BOB JACKSON



### Maybury State Park News

**THE PARK'S OPEN:** Maybury State Park is open daily from 8 a.m. until 10 p.m. Farm hours are 8 a.m.-5 p.m. daily. A state park motor vehicle permit is required for entry to the park.

Additional information about programs or facilities may be obtained by calling the park office at 349-8390.

**SUMMER EVENING HIKE SERIES:** On Friday evening, Aug. 18, join us at 7 p.m. for a stroll through Maybury State Park in search of late summer wildflowers in bloom.

Meet in the Concession Building in the main parking lot on Eight Mile Road.

**BUTTERFLY WALK:** Learn a little about our most colorful insects on Saturday, Aug. 19. We will discuss the habits and habitats of local butterflies while we walk some of the park's trails in search of these summer residents.

Meet at 11 a.m. at the Concession Building in the main parking lot for this naturalist-guided walk.

**SCARECROW WORKSHOP:** Maybury Farm will host a "Scarecrow Workshop" on Saturday, Aug. 19, at 2 p.m. Learn about the history and uses of scarecrows while helping to build scarecrows for the farm's garden. We supply the materials ... you supply the imagination. Completed scarecrows will be put on display throughout the farm area. Preregister for this program by calling the park office.

**MICHIGAN STATE FAIR:** Come see our display at the Michigan State Fair as Maybury Farm joins several other historical/agricultural organizations to form the Country Life Historic Park. This year's fair dates are Aug. 22 through Sept. 4.

### Careful of food spoilage from extreme summer heat

Many people enjoy packing a basket of food for a trip to the beach, sporting event or park. There are some steps you need to take, however, to prevent food-borne illness at your picnic.

Save the basket for paper products and transport refrigerated items in an ice chest or cooler. Before packing your food, fill the cooler with ice and let it stand for one hour. Cold food should be

taken directly from the refrigerator and placed into the cooler filled with ice bags.

Airtight containers are a great way to keep food from spilling and to keep cold foods chilled. Lids should be returned to containers after serving food.

During your picnic, be sure to keep food out of direct sunlight and discard perishable food after two hours.

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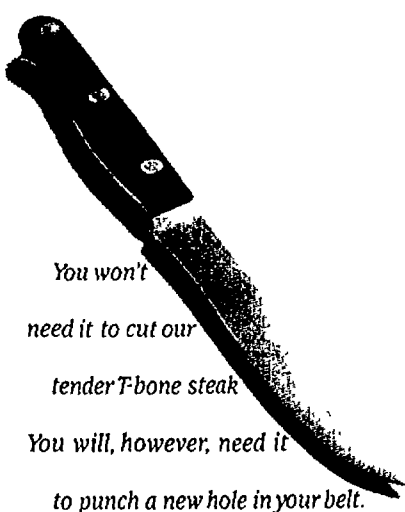
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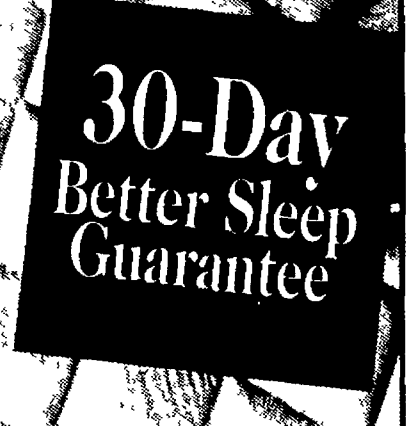
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# Two listed Bullard's address on registration

By JEFF NIES  
Staff Writer

Questions over the residency of Rep. Willis "Bill" Bullard Jr. continue to be raised.

Bullard represents the state's 38th House District, which includes the Oakland County portion of Northville, but an investigation into his place of residence failed to satisfy concerns about his exact living quarters.

At the same time that Bullard resided at 320 W. Summit in Milford, another man also listed that address as his residence for voting purposes, according to Milford Township records.

This more than two-year overlap — called "very odd" by state Elections Director Chris Thomas — occurred while village records show no apartment exists at the address and that the building was not zoned for residential use.

In July, HomeTown Newspapers reported that Bullard had lived in a 500-square-foot space in the building at 320 W. Summit, in vic-

ination of village zoning, while his wife lived about two miles away in a lakefront home outside his district.

Election officials say voters are supposed to list their primary residences on their voter registrations, meaning that if Bullard and the man registered properly, they both lived at 320 W. Summit at the same time.

That would have been difficult. Site plans depict the building's first floor as office space and the approximately 500-square-foot second floor, the area in which Bullard said he lived for three years, as storage space.

Bullard, who is required by the Michigan Constitution to live in his district, did not return phone calls.

Between Oct. 2, 1992, and April 30, 1995, Bullard and Marty R. Gross both listed 320 W. Summit as their voting address, according to township records. The building is zoned for business, which does not allow for residential use.

At the same time that Rep. Bullard resided at 320 W. Summit in Milford, another man also listed that address as his residence for voting purposes, according to Milford Township records.

The first floor serves as the business offices of Marty Gross, who is an Allstate insurance agent, and of Milford building supply contractor Carl Curtis III.

Marty Gross, who co-owns the building with Curtis, is the father of Marty R. Gross, the 23-year-old who is still registered to vote at 320 W. Summit.

The elder Gross has been registered to vote in Hartland Township since June 19, 1984. He gave no reason why his son would list his voting address at his father's business office.

"You'd have to ask him," he said, noting that his son now resides in Highland. The younger Gross could not be reached for comment.

Milford Township Clerk Elaine Skarritt said people registering to vote are supposed to list their primary residence when doing so.

"When a person (signs a registration), they're telling me that's where they reside. And I have to honor that," Skarritt said.

According to Thomas, the state elections official, residency for voting purposes is defined as "a place where someone habitually sleeps, keeps his or her personal effects and has a regular place of lodging. That, in most cases, will cut out most businesses."

But even if election officials find a discrepancy in a registered address, there is very little they can do about it.

"There's no way a clerk can do much about a questionable registration," Skarritt said.

Skarritt knows this firsthand. She once tried bringing a questionable registration to the attention of state officials in Lansing. She got nowhere and was told to leave the voter's name on the local

rolls, even though she knew he lived elsewhere.

"I've never challenged anyone after that," Skarritt said.

Oakland County election officials support that decision, saying unless a registration is challenged, their hands are tied.

"Really my job is not to do that," said Jan Stickley, the county's director of elections. "I would only do something if I got something in writing."

Since Bullard's lease ended in May, Curtis and the elder Gross said the apartment has been turned into a storage area, in keeping with a 1989 site-plan review of the building.

The Michigan Constitution requires lawmakers to live within their districts and gives the state Legislature authority to sanction elected officials who fail to comply. As a practical matter, however, residency violations are not acted upon by lawmakers, who prefer to leave such decisions to the voters at election time.

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# Non-violence is theme of week

The YWCA of Western Wayne County is asking area individuals, government agencies, the media, schools, businesses and community groups to join with them in a fall nationwide campaign for a "Week Without Violence."

YWCA's nationwide are challenging every American to live for one week without perpetrating, participating in or observing violence.

The YWCA Week Without Violence will be held throughout the country Oct. 15-21 and will focus attention on practical and sustainable alternatives to violence. The YWCA of Western Wayne County is joining in this national effort to encourage local participation in this campaign.

The goals are to heighten awareness of the opportunities we all have to prevent and avoid violence and to help bring to life a vision of safer, healthier communities.

The focus will be on a different issue each day of the YWCA Week Without Violence:

Sunday, Oct. 15 - A day of remembrance

Monday, Oct. 16 - Protecting our children

Tuesday, Oct. 17 - Making our schools safe

Wednesday, Oct. 18 - Confronting violence against women

Thursday, Oct. 19 - Facing violence against men

Friday, Oct. 20 - Eliminating racism and hate crimes

Saturday, Oct. 21 - Replacing violence with sports and fitness

YWCA's nationwide have a long history of empowering women and families, fostering racial justice and preventing violence.

Through 374 local member associations with in all 50 states, the YWCA represents more than one million women, girls and their families.

The YWCA of Western Wayne County provides a wide range of programs and services including child care, parenting and nutrition classes, youth mentoring, teen counseling, and outreach to young children and youths who are at-risk.

For further details about the YWCA's "Week Without Violence," interested participants may contact Corinne Vincent at the YWCA of Western Wayne County at (313) 561-4110.

## Mill Race Matters

This column appears weekly in *The Northville Record* to bring community residents up to date on the events and happenings at Mill race Village.

The Village is the primary project of the Northville Historical Society, a volunteer non-profit organization. The land upon which the Village sits was donated to the city of Northville in 1972 by Ford Motor Co.

Shortly after receiving the land the city asked members of the Historical Society to take over operation of the Village. Since that time the Village has remained open primarily through the efforts of numerous volunteers and donations. Although volunteers have invested time and energy the Village belongs to all members of the community and all are welcome to enjoy it. Membership in the Historical Society is also open to everyone. Additional information can be obtained by calling 348-1845.

Thank you to Mrs. Lawton for her recent donation of a wine press to the Northville Historical Society.

An historical review included in last week's column was cut and did not mention the latest of the city's four mayors, current mayor Chris Johnson. Apologies for the deletion.

As summer winds down the Historical Society begins preparation for fall and winter activity. The major fund-raiser of the Northville Historical Society year occurs in late September. That annual event, now in its 26th year, is Tivoli Fair, a premier arts and crafts show. This year's two-day fair takes place Sept. 29 and 30 at Northville Downs Race Track. Over 100 crafters will display and sell their works.

Admission is charged, but parking is free in

the Downs lot. Guests can spend the day, as food is also sold. Look for more information in this column in the weeks to come.

Northville's annual Victorian Festival is also coming in September. This year the Northville-Novl Branch of the American Association of University Women has added an historic home tour to the Saturday string of events. Tickets for admission to the five homes cost \$10 in advance and are available from AAUW members, Bookstall on the Main and the Northville Community Chamber of Commerce.

It has been several years since Northville's last historic home tour. That event in the early '80s was cosponsored by the Northville Historical Society and First Presbyterian Church of Northville. We wish the AAUW well in its effort to return this interesting and annual activity to the community. Its planning and orchestration take an enormous number of hardworking individuals and hours.

Queries frequently are made about the cemeteries that are relevant to our community's history. The Northville Genealogical Society has done tombstone readings for most of them. These valuable resources are available from the Historical Society Community Archives and the Northville District Library.

The city's oldest cemetery is Cady Street, located on West Cady where West used to cut through (across from the school/civic center parking lot entrance). Graves at that location date from the 1820s.

Other early cemeteries in the area include Yerkes (Eight Mile and Meadowbrook), Waterford (Franklin Road below Six Mile), and Thayer (Six Mile and Napier). Yerkes continues to serve as a family cemetery.

Thayer, although it started as a family plot

on the family's land grant farm, has become a resting place for many prominent Northvillians from the Salem/Northville boundary area. Waterford served the population of that community now referred as the Meads Mill section.

Early area residents were also buried in the Knapp Cemetery (Nine Mile just east of the Home Sweet Home restaurant. The largest and still active city/township facility is Rural Hill (South of Seven Mile just East of Rogers). Rural Hill burials began during the middle of the 19th century. Listings for all of these community cemeteries are available.

Yerkes, Thayer, and Knapp got their names from the families who started them. All three of these family units were early community settlers. Cady Street originally was called Oakwood for the trees located on the property. In recent years it has been renamed, probably for the street which was named after early settler Daniel Cady.

- Diane Rockall

### CALENDAR

- Thursday, Aug. 17**  
Rehearsal Church, 7 p.m.  
Historical Society Board Cady, 7:30 p.m.
- Friday, Aug. 18**  
Wedding Church, 3 p.m.
- Saturday, Aug. 19**  
Wedding Church, 3 p.m.  
Private Party Cady, 5 p.m.
- Sunday, Aug. 20**  
Village Open All Buildings, 1-4 p.m.
- Tuesday, Aug. 22**  
Stone Gang Village, 9 a.m.-noon
- Wednesday, Aug. 23**  
Archives Cady, 9-11 a.m.

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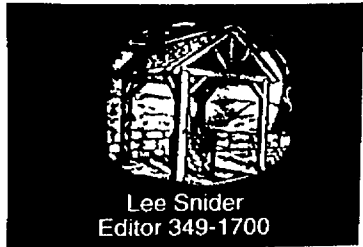
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# RECORD OPINION

**22A**  
THURSDAY  
August 17, 1995

## Our Opinion

### Hard to find excuses for 9 years of neglect

The Northville Planning Commission was finally able to do what city officials have failed to do in nine-years - force business owner Jim Roth to comply immediately with a site plan that was approved back in 1986.

All it took was a motion by commissioner J. Christopher Gazlay - a simple motion to end the near-decade-long feud between Roth, the city, and residents.

"I move to refer this issue to the building department to enforce immediate compliance of the 1986 site plan and all subsequent site plan reviews," Gazlay said.

The translation is simple. Mr. Gazlay recognized that the heart of the issue is enforcement, and that the responsibility to enforce the code rests with the city administration.

Which is where we believe this whole sorry mess should have been handled in the first place.

Instead, city officials allowed Roth, the owner of the Good Time Party Store on Seven Mile, to jump back and forth between the planning commission and the zoning board of appeals so many times, not even they are sure what has transpired since 1986.

The minutes of planning commission and zoning board meetings, dating back to 1986, offer further insight into the problem:

- February, 1986: Roth appears before the planning commission for final site plan approval. Unfortunately, the commission says his plans are inadequate, and orders him to correct the deficiencies and resubmit.

- December, 1990: Roth appears before the ZBA to request one extension of order to remove a house that sits on his property. This request came after the five-year deadline for the house removal had expired. Surprisingly the ZBA grants the request.

- March, 1992: Roth is again before



## Government

the planning commission for final site plan review. Once again the commission votes to refer the proposal back to Roth for revisions that were originally cited in February, 1986.

- May, 1992: Two months later the commission again asks Roth to revise the plans and return to the planning commission as soon as possible.

While all of this is taking place, property owners living behind Roth's party store were sending letter after letter, voicing concerns over issues like soil erosion, safety, and parking.

For about five years, according to property owner Kathy Good, the concerns fell on deaf ears.

"Each meeting we would go to we would be told that our concerns would be addressed, and by the next meeting we would be arguing about the same concerns."

Meanwhile, inch by inch, Good's property was eroding away.

And still the city did nothing. So frustrated are these property owners that they believe their only recourse is through the courts.

Judging by the well documented inactivity by the city, one would have to believe they could present a strong case.

The irony is that the solution to this problem is as logical as Gazlay's motion. Simply put, city officials need to vigorously enforce the ordinances.

By neglecting to do so, they failed the taxpayers who pay their salaries and those businesses that do adhere to the codes.

## No lobbying here please

It's amazing how sophisticated lobbying techniques have become. Just when you think political chicanery and behind-the-scenes back scratching have reached terminal velocity, something happens to show that people are still hard at work perfecting the art.



Lee Snider

The Goochil set, I understand, was out in full force during the recent Congressional debate over that high-stakes telecommunications bill. The statute, designed to permit greater competition in the cable and telephone industry, passed the House of Representatives just last week.

Before they could vote on it, though, members of the House had to wade through heaps of mail sent to their offices by constituents - or, at least, that was the way the campaign was meant to look. Turns out a lot of the letters that arrived in Washington were either unauthorized messages sent without the signatory's consent, or letters generated by professional lobbying firms.

The paper piles the lobbyists were responsible for were so voluminous, in fact, that a new term was coined: "astro turfing," which connotes an artificially stimulated letter writing campaign as opposed to a genuine "grass roots" effort.

Fortunately, we at the community newspaper level don't have to deal with a lot of pressure tactics from three-piece lobbyist types. Once in a while a real estate developer might take us to lunch and chew our ear over a controversial commercial or residential project, but that's about the extent of it. Most of the pressure is pretty benign, like when the Girl Scouts from Chapter X, whose hottest selling cookie is the double

caramel, insist on equal publicity with Chapter Y, whose biggie is the chocolate mint.

But, once in awhile even we become the target of a small-scale astro turfing campaign and one, apparently, is under way now.

In the last few weeks, our office has received several postcards from seniors asking us to urge Congress to reform the Medicare program. The cards read like form letters, containing the same printed three-paragraph text. All the senior citizen does is sign his or her name on a blank at the bottom of the card.

I notice one of these messages got printed in the letters to the editor section of *The Northville Record* last week while I was away on vacation. Had I been here, that wouldn't have happened.

Why not?

Because the letters were prepared by a special interest group called the Seniors Coalition. Now, I don't have anything against that organization, I know very little about it. But when they make it so easy that all their members have to do is sign their name, add a stamp and plop the card into a mailbox, that amounts to a lukewarm endorsement at best. It's not enough to qualify as a genuine expression of concern.

Every so often an organization will ask its members to send letters of support to the local newspaper. Mary Ellen King did that last year when the Northville Youth Assistance millage renewal was up for a vote.

But that's something else again. When people take the time and effort to sit down and write out their thoughts in their own words based on their own experiences, that's true-to-life sentiment. That the letter was prompted by a suggestion from an official of the affected organization doesn't make it any less valid.

It's often hard for people in the communications business to know when a groundswell is sincere. Other times, the call is a rather easy one.

Lee Snider is the editor of *The Northville Record*.

## Sue Spillane / Moments



### Back to school

It might still seem like summer, but it's time to prepare to get back to the grind.

## The Northville Record

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## LETTERS TO THE EDITOR

This newspaper welcomes letters to the editor. We ask, however, that they be issue-oriented, confined to 400 words and that they contain the signature, address, and telephone number of the writer. The writer's name may be withheld from publication if the writer fears bodily harm, severe persecution, or the loss of his or her job. The writer requesting anonymity must explain his or her circumstances. Submit letters for consideration by 4 pm Monday for that Thursday's paper. We reserve the right to edit letters for brevity, clarity, libel, and taste. The week prior to an election, this newspaper will not accept letters to the editor that open up new issues. Only responses to already published issues will be accepted, with this newspaper being the final arbiter. This policy is an attempt to be fair to all concerned.

Submit letters to: Editor, The Northville Record, 104 W. Main, Northville, MI 48167

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## Doll collecting is no kids stuff

Last week, Novi collector and Police Chief Doug Shafer's feathers were



Jan Jeffres

ruffled because I compared the highly-evolved art of marbles to today's POGs. He's even accused me of lacking appreciation for all the technical differences because I played jacks as a kid.

Hardly. For me, it was Barbies, possibly an even greater art form than marbles. I sent Barbie and Skipper to outer space, I shipped Ken to Vietnam. Try doing that with marbles. Reluctantly, I put the gang away when I started seventh grade and quickly lost all interest in dolls.

That was until Saturday, when I saw doll-ar signs. Theriault's, an East Coast doll auction house, was offering free written appraisals by expert Stuart Holbrook at the Southfield Marriott. The auctioneers were trolling the Midwest for rare finds. Dolls are a major business, one of the nation's top collectibles. This is how the big girls play.

While I had no intention of selling her, I pulled out my mother's 1930s Shirley Temple doll and dressed in her original cowboy outfit. With Shirley went two other dolls: one, a bisque doll dressed in a pink and gold harem outfit. Her I bought at a flea market for \$25.

Over 250 women were lined up with their toys when I got to the Marriott. They had 1950s bride dolls, Madame Alexanders, Barbies, teddy bears and battered, you-name-it 1960s plastic dolls and stunning Victorian numbers.

Two Theriault employees were politely sending away those whose dolls didn't make the grade. After seeing a woman with a beautiful antique bisque doll walk off

because her body wasn't original - the doll's, not the woman's - I expected rejection for my treasures. But no, I was given a ticket to the inner sanctum.

Meanwhile, my greedy mind was racing because the appraiser's assistant said he'd never seen an example like my bloomed Turkish number. Would I sell this rare prize? For how much?

I sat next to Novi resident Gail Talick, who was there with her mother's Barbie doll, a brunette bubble top in a stewardess outfit, still in the original box. Talick knew the doll was worth more in her box, but frankly thought that was a little silly. The box is, after all, only cardboard.

Everyone was checking out other peoples' stuff on the sly. One woman had her doll wrapped in a blanket and cradled like an infant in her arms. Others set them proudly on their knees, showing off to the world. A few were snapping their boxes shut if they noticed a snoopy neighbor peering in.

An elderly woman emptied a bagful of French bisque dolls, several appraised at \$3,000 each. She reluctantly turned them over to the auctioneers, saying in a quavering voice that she hated to see them go.

"They'll get a good home," Holman assured her, as the 100-year-old beauties joined a small pile to be auctioned off.

When my turn came, the appraiser told me the Shirley Temple would bring about \$400 at auction, but that the firm would buy her outright for \$210. No sale. The little Turkish doll was made in France in the 1920s and was worth at max, \$150; my third doll, only \$40.

Gail Talick got word that her Barbie, also not for sale, was worth about \$150.

At first, I was a little disappointed. Then I realized I was carrying home \$600 in two shoe boxes. All of a sudden, dolls seem interesting again.

Jan Jeffres is a staff writer for *The Northville Record*.

**Letters**

## Cemetery entrance truly is a mess

I would like to add my voice to those protesting the shabby entrance to Rural Hill Cemetery. Dying is bad enough, but to be carted to your final resting place through this disgraceful entrance adds insult to death.

In fact, I've made up my mind not to die until improvements are made. Or perhaps I could arrange a midnight burial which would obscure the dismal entrance scene.

With all the local garden clubs, flower aficionados, beautification devotees, and service clubs, isn't there someone to take charge of this project? By the way, don't ask the city. They'll plead poverty, lack of manpower, more important downtown projects, etc. Same old story.

So to make sure Rural Hill residents don't have to add embarrassment to the inconvenience of death, let's do something about that cemetery entrance. Please.

Don Sherman

### Smart move to say no to builder

To the Editor:

Accolades should go to Northville Township Zoning Board officials Don Samhat, Marjorie Banner, and Joe LoPicolino who recently denied a local builder's request for a variance to allow him to subdivide one parcel of land to build three houses on West Main Street in the Northville Hills subdivision.

This proposal, had it gone through, would have violated median lot sizes in the area and destroyed the pattern and harmony of the existing homes. In denying the variance the board

upheld the law in accordance with zoning ordinance amendment section 18.28 5b(3).

The only board member voting for the variance was Rick Engeland, who is the only elected official. Area residents who are tired of overdevelopment in our township should remember this at election time.

Mary and Dan Pesku

### Library program got great support

To the Editor:

The Youth Services and Young Adult Departments of the Northville District Library wish to thank the community for its support of the library's Summer Reading Programs: Books Under the Big Top, Books on Parade and Computer Pix.

Help this year was received from the following area businesses: Ultimate Toys and Gifts and Chocolates by Renee who donated prizes to readers and listeners reaching their reading and listening goals; Litho Services of Plymouth who donated paper for the craft workshops; Shopping Center Markets who donated a gift certificate allowing for the purchase of refreshments for the final parties; Papa Romano's and Joe's Sporting Goods who donated prizes for Computer Pix readers as they accomplished their reading goals; and businesses throughout the downtown area who willingly displayed posters announcing all the library programs.

Additional help was received from many volunteers who made themselves available to help at the library programs throughout

the summer. Friends of the Northville Library and volunteer coordinator, Deborah Wurt, helped with matching volunteers with activities where they were most needed.

Thank you to each and every person who helped with our summer programs. You've helped our kids to have a great summer. You're the greatest!

Susan Petersmarck  
Young Adult Librarian  
Dorie Freebury  
Youth Services Librarian  
Joanne Dewey  
Youth Services Librarian

### Belated thanks for Senior Party

To the Editor:

The committee chairs of the Northville High School All-Night Senior Party would like to recognize the following donors:

Backdoor Beads, Bill Braund, Bob Cummings, Bob Leger, Brass Ring Productions, Caffe Bravo, Clark Oil-Northville Road, Community Federal Credit Union, Goldsmith Galleries, Jerome & Austin, Lipton Tea Company, Marty Feldman Chevrolet, Mercy Health Services, Michigan National Bank, Mr. and Mrs. Dennis Colligan, Northville High School Athletic Department, Northville Barbers, Northville Stitching Post, Scott and Susan Baldwin, Silverman's Restaurant-Five Mile, Sonaramic, St. Mary Health Care, Suburban Electric Inc., Sue and Greg Kuhn, The Men's Wearhouse, Video USA-Novi Road.

These names were not included in our July thank you announcement. We apologize for

our error with this acknowledgment of your kindness and generosity.

Ardith Borgla

### Are GOP leaders hypocritical?

To the Editor:

The family-value rubric is being touted far and wide by the Republican presidential wannabes. Dan Quayle gave it prominence in the 1992 presidential election when he deplored a sitcom situation that portrayed an unmarried woman giving birth to a child.

Regrettably, the composition of households over the past few decades in this country has changed dramatically, reflecting shifts in both demographics and attitudes. The traditional family of mom, dad and their biological progeny is becoming increasingly exceptional.

Social conservatives talk a brave talk about family values, dictating how other Americans - the poor, or gay, or unhappily pregnant - should live. The pro-family stance turns out to be a deeply anti-feminist and homophobic message with a strong tinge of racism.

One must be amazed at how Robert Dole, Phil Gramm, Newt Gingrich, Pete Wilson and many other social conservatives can talk sanctimoniously about family values when all of them have, unfortunately, experienced broken marriages.

Would it be naive to say that these four high-office seekers are hypocritical, political opportunists?

Alfred P. Galli

## New bosses same as the old ones

The worst thing one can say about congressional Republicans is that they had 40 years to learn the Democrats' lowest tricks, and they learned too well.



Tim Richard

Case in point: the U.S. House's slippery effort to gut enforcement of the Clean Air Act, the Resource Recovery Act, the Safe Drinking Water Act and other environmental laws.

First let's give Speaker Newt Gingrich credit where he has earned it. He has brought legislation to the House floor for public votes that his Democratic predecessors wouldn't let see the light of day. And Gingrich has given prominent, visible roles to newer members like second-termer Joe Knollenberg of Bloomfield Township and freshman Dick Chrysler of Brighton. In the old Democratic days, they would have been doomed to obscurity until their seventh or eighth terms.

The GOP did its dirty work in HR 2099, the budget bill for the housing and veterans programs and the Environmental Protection Agency. Legislative bodies pass two basic kinds of bills: policy and budget. The air and water laws are policy. HR 2099 is budget. That's simple enough.

Step 1: The House Appropriations Committee cut EPA's budget by 34 percent. Like it or

lump it, at least it was a straightforward decision. The going got nasty, however, when the panel attached 17 "riders" to the bill directing EPA not to enforce certain laws.

No hearings. No input from the public on policy. Just a budget action that has the effect of gutting the laws. Predictably, Democrats howled - and so did some Republicans. Rep. Sherwood Boehlert, R-NY, said, "I urge my colleagues to follow their principles and once again to prove to the American people that this Congress - and particularly the Republicans in this Congress - are committed to open political processes and environmental safeguards."

Boehlert went on: "We would not be able to enforce standards of air emissions, storm water runoff, wetlands, sewer overflows and 13 or so (others) which are in that bill."

Step 2: There was arm-twisting behind the scenes. One week, the House adopted, 212-206, an amendment by Rep. Louis Stokes, D-Ohio, to remove the "riders." Voting yes were 51 Republicans, 160 Democrats and one independent.

At this point, Gingrich & Co. halted further voting. Over the weekend, some persuasion went on. At 9 p.m. Monday, Aug. 1, the House voted again, junked the Stokes amendment, and then rejected Stokes' effort to send the bill back to committee on a vote of 198 to 222.

Local lawmakers, by the way, voted the same both times. Republicans Dick Chrysler of Brighton, Joe Knollenberg of Bloomfield Township and Nick Smith of Addison voted against the Stokes amendment. Democrat

Lynn Rivers, who represents Northville Township and a portion of the city, voted in favor.

Interestingly, two Michigan Republicans supported the Stokes amendment: Vern Ehlers of Grand Rapids and Fred Upton of St. Joseph. Remember Fred Upton? He was the chap who was booed so roundly at the 1994 GOP state convention that he had to stop speaking.

You might have missed the EPA story in the dailies and TV news. That was intentional. The common herd's attention was diverted by the Whitewater, Waco and Packwood hearings. Apparently the public and media can grasp a few million dollars, a shooting and sex better than they can grasp sewer overflows and air emissions.

HR 2099 goes to the Senate, where Appropriations Chair Mark Hatfield, R-Ore., vows he'll fix it up. President Bill Clinton vows he'll veto it if it isn't fixed. Moreover, Clinton issued an executive order countermanning the House's rider and requiring manufacturers to make public their toxic emissions.

If Republicans have any alibi for their action, they did a miserable job telling the public. I have pored through several editions of the *Congressional Record* and the magazine *Congressional Digest* in vain. Perhaps they don't see the need to explain their action. Ram and jam.

Just like the Democrats used to do.

Tim Richard reports on the local implications of state and regional events. His Touch-tone voice mail number is (313) 953-2047 ext. 1881.

## No shortage of ways to show approval

101 Ways to Praise a Child



Mary Ellen King

"Wow," "Way to go," "Super," "You're special," "Outstanding," "Excellent," "Great," "Good," "Neat," "Well done," "Remarkable," "I knew you could do it," "I'm proud of you," "Fantastic," "Superstar," "Nice work."

"Looking good," "You're on top of it," "Beautiful," "Now you're flying," "You're catching on," "Now you've got it," "You're incredible," "You're on target," "You're on your way," "How nice," "How smart," "Good job," "That's incredible," "Hot dog," "Dynamite," "You're beautiful,"

"You're unique," "Nothing can stop you now," "Good for you," "I like you," "You're a winner," "Remarkable job," "Beautiful work," "Spectacular," "You're spectacular," "You're darling," "You're precious," "Great discovery," "You've discovered the secret," "You figured it out," "Fantastic job," "Hip, hip hooray," "Bingo," "Magnificent," "Marvelous," "Terrific," "You're important," "Phenomenal," "You're sensational," "Super work," "Creative job," "Super job," "Fantastic job," "Exceptional performance," "You're a real trooper," "You are responsible," "You are exciting," "You learned it right," "What an imagination," "What a good listener," "You are fun," "You're growing up," "You tried hard," "You care," "Beautiful sharing," "Outstanding performance," "You're a good friend," "I trust you," "You're important,"

"You mean a lot to me," "You make me happy," "You belong," "You've got a friend," "You make me laugh," "You brighten my day," "I respect you," "You mean the world to me," "That's correct," "You're a joy," "You're a treasure," "You're wonderful," "You're perfect," "Awesome," "A plus job," "You're A-OK my buddy," "You made my day," "That's the best," "A big hug, a big kiss Say 'I love you.'"

P.S. remember - A smile is worth 1,000 words!

If you have questions on parenting or if you would like to be a Northville Youth Assistance Volunteer, training starts on Sept. 14. Please call Mary Ellen King at (810) 344-1618.

Mary Ellen King is the director of Northville Youth Assistance, a joint service of Northville and Northville Township.

## Senior day event first of its kind in the area

Everyone's invited to next month's first ever Western Wayne County Senior Citizens Celebration Day.

Sponsored by the area's state legislators, including Northville Rep. Gerry Law, R-Plymouth, Senior Celebration Day will take

place on Saturday, Sept. 16, from 9 a.m. to 2 p.m. at Burton Manor, located at I-96 and Inkster Road in Livonia.

The day will include entertainment and food.

Those attending will also have a chance to meet their elected

officials and attend a consumer fair and a series of "issues workshops."

Secretary of State Candice Miller and Esther Shaprow, the head of Detroit's Consumer Affairs Department, will be the featured speakers.

There's a registration fee of \$1 per person and Aug. 26 is the deadline to receive a preregistration gift.

Call Dorothy Tilney at Law's office for more information, 349-0358 or (517) 373-3816.

### CITY OF NORTHVILLE 215 W. MAIN STREET (810)-349-1300

#### NOTICE OF ENACTMENT ANIMAL CONTROL ORDINANCE TITLE 4—CHAPTER 4—ANIMALS

A new ordinance replacing the former Ordinance: Title 4, Chapter 4, "Dogs," dealing with the Control of all animals in the City of Northville.

The full text of the ordinance is available for public viewing in the office of the city clerk during regular business hours

Enacted: August 7, 1995  
Published: August 17, 1995  
Effective: August 17, 1995

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(8-17-95 NR)



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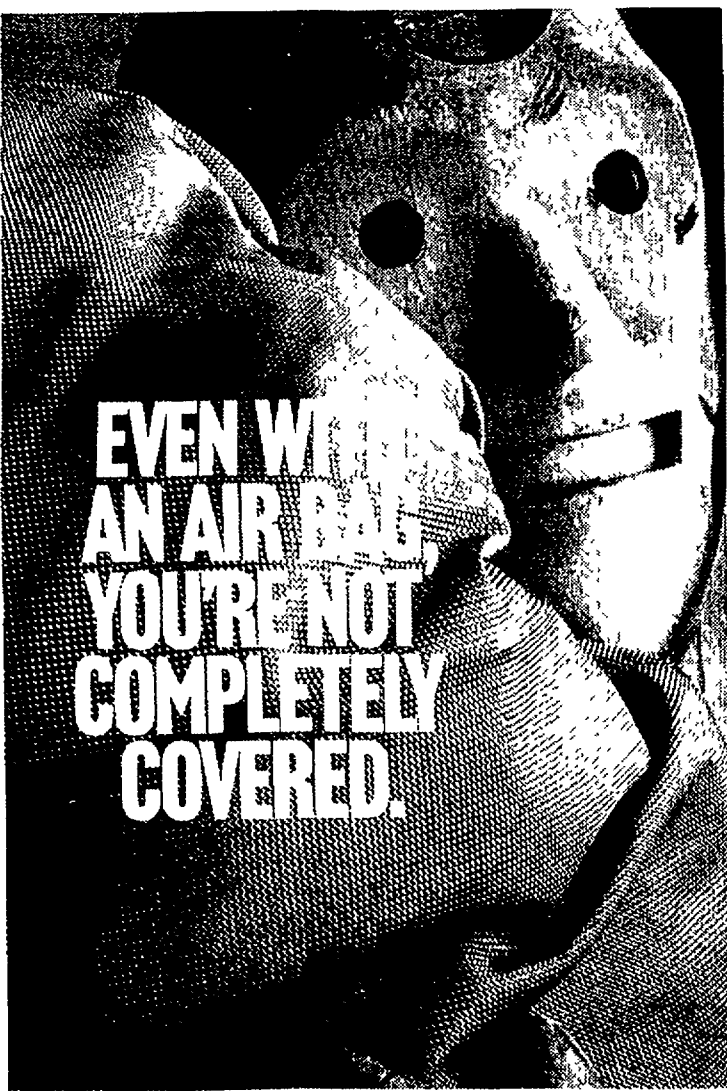


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# Americans do most of Windsor wagering

By TIM RICHARD  
Staff Writer

Since it opened its doors in May 1994, Windsor Casino Limited takes in more than \$1 million daily, with gamblers from the United States believed to be responsible for about 80 percent of the windfall.

Windsor Casino draws from the entire Midwest, but many of the 16,000 daily patrons are believed to be from suburban Oakland and Wayne counties.

But Windsor Casino is a "burn joint," according to the publisher of a newsletter that classifies casinos. He testified last week at the trial of a West Bloomfield woman accused of cheating.

Arnold Snyder, a Detroit native who publishes a blackjack newsletter from Oakland, Calif., said a lack of competition enables the Windsor casino to do things that casinos in more competitive situations are reluctant to do... lest patrons go elsewhere.

Snyder, the publisher of *Blackjack Forum*, was an expert witness called on behalf of Barbara Dancy of West Bloomfield, who was part of a trio that counted cards and

gambled as a team.

Neither Dancy nor her co-defendants cheated, according to Snyder, who testified extensively in the week long trial that ended recently with Provincial Judge Saul Nosanchuk taking the matter under advisement. Nosanchuk is expected to render his verdict early in September.

For Snyder, however, the verdict is already in as far as Windsor Casino is considered: As a monopoly, the casino doesn't have to offer amenities considered common in Las Vegas or Atlantic City.

In blackjack, for example, Wind-

sor Casino uses eight decks of cards - compared to four or six decks in Las Vegas or Atlantic City.

That's why his newsletter calls it a "burn joint," said Jim Mundy, spokesman for Windsor Casino. "We use more decks to make it more difficult for people to count cards. But that's our choice."

That is indeed the casino's choice, Snyder testified. But casinos with competition normally choose to use fewer decks. They also, he said, choose to be competitive by: Paying out - to slot machine players - higher percent-

age of the total amount of money the casino takes in. In Las Vegas, for example, the percentage of payout is generally between 92 and 96 percent, Snyder said, compared to "about 87 percent in Windsor."

That means Las Vegas would pay out \$920,000 of \$1 million in total receipts compared with \$870,000 in Windsor.

Mundy, the manager of corporate communications for the casinos, disagreed. Under Ontario law, the percentage of payout on slot machines must be at least 85 percent, he said.

Normally, the minimum black-

jack bet at the Windsor Casino is \$25, Snyder said, compared with \$2 bets offered in more competitive areas.

Windsor's monopoly is also reflected in higher drink prices and other amenities.

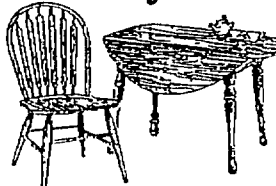
The company that operates Windsor Casino on behalf of the Ontario government is a consortium of Caesars World, Inc., Circus Circus Enterprises and the Hilton Hotel Corp., experienced gaming operators. Thus it is, presumably, those companies - not the Canadian government - making the decisions about conditions of the

games and amenities to be offered.


Basically, Windsor Casino offers what the market will bear, said Mundy, manager of corporate communications for the casino. When the casino first opened, for example, it offered blackjack tables with minimum bets of \$5 and \$10, he said, "but we raised the bet when we had people standing in line waiting to play blackjack."

"We made the decision to lower the demand for [blackjack tables] by raising the price," Mundy said. "It did reduce the number of players. But we are still full."

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**HEALTH NOTE**  
  
 by Dennis E. Engerer, P.T.  
**NEGATIVE GAINS**  
 Those who are rehabilitating muscles after injury or are interested in muscle strengthening for general well-being may want to take a tip from savvy bodybuilders. They know that the "negative" (weight-lowering) phase of any weightlifting exercise is the key to strengthening muscle. In fact, a recent study shows that slowly lowering a heavy weight doubles the strength gains obtainable by solely concentrating on the pushing-up phase of an exercise. When researchers at the University of Florida at Gainesville had their football squad focus on the weight-lowering aspect of lifting weights, they increased their strength by an average of five percent in five weeks, as opposed to a 2.3 percent strength increase by teammates who focused only on the push up phase of exercise.  
 Experts underscore the importance of receiving careful instruction in weight training equipment and exercises to maximize benefits and reduce the risk of injury. If you are thinking of starting a weight training program for the first time, or if you've been injured and need to get your weight training program back on track contact the professionals at Northville Physical Therapy & Rehabilitation Inc. Our patients and clients are instructed in adaptive methods and exercises that focus on improving muscle strength, function, and coordination. To schedule a consultation call 349-3816, or see us at 332 E. Main Street, Suite A.  
**PS** Never go beyond the physical therapist's weight and repetition prescription when rehabilitating muscles with a weightlifting regimen. It may overtax the muscle.  
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Refundable Security Deposit	\$250
Cash Due at Signing	\$2,134

**Or Get \$1,000<sup>3</sup> Cash Back**



**1995 Mercury Villager GS**

\*1995 Mercury Sable with PEP 451A MSRP \$19,525, 1995 Mercury Grand Marquis GS with PEP 157A MSRP \$20,995 and 1995 Mercury Villager GS with PEP 692A MSRP \$21,910 excluding title, taxes, license fee. Lease payment based on average capitalized cost of 9.186% of MSRP for Sable, 9.742% of MSRP for Grand Marquis, and 9.198% of MSRP for Villager for 24 month closed end Ford Credit Red Carpet Leases purchased in the Great Lakes Region through 3/31/95. Some payments higher/lower. See dealer for payment and terms. Lessee may have option to buy vehicle at lease end at price negotiated with dealer at signing. Lessee responsible for excess wear/tear and mileage over 30,000 at \$11/mile. Credit approval/insurability determined by Ford Credit. For special lease terms and \$2,000 RCL cash back on Sable and \$1,000 RCL on Grand Marquis or Villager, take new retail delivery from dealer stock by 9/27/95. Payments total \$6,696 for Sable, \$8,616 for Grand Marquis, and \$5,976 for Villager. For \$2,000 cash back or 5.9% Ford Annual Percentage Rate financing on Sable for qualified buyers, take new retail delivery from dealer stock by 9/27/95. For \$1,000 cash back on Villager take new retail delivery from dealer stock by 9/27/95. \*Excluding title tax and license fee. Always wear your safety belt.



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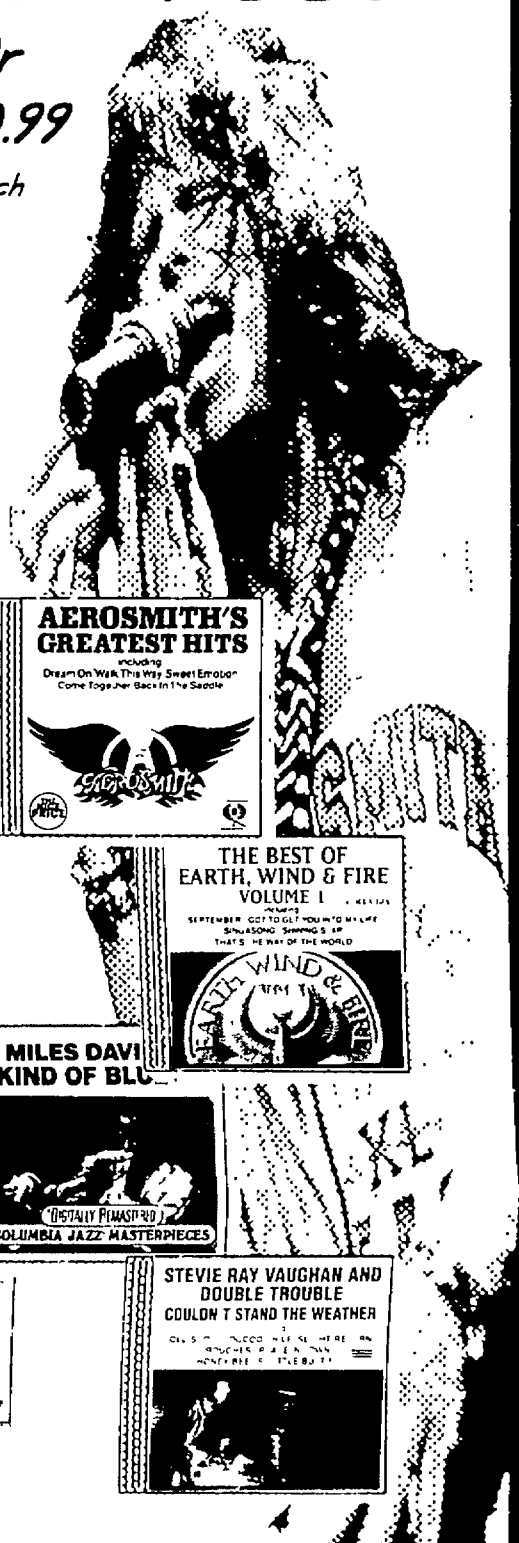
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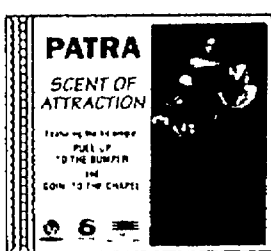
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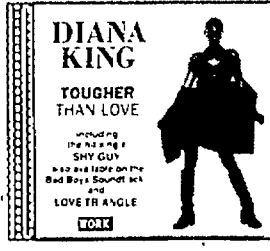
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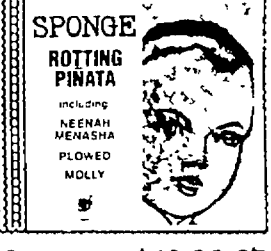
Dis 'n Dat • \$12.99 CD



Diana King • \$12.99 CD

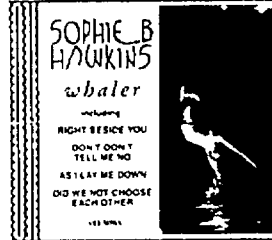


Mad Season • \$12.99 CD



Sponge • \$12.99 CD

Prices shown  
are Sale  
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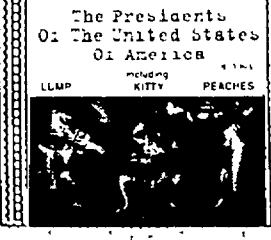
Sophie B. Hawkins • \$12.99 CD



Korn • \$12.99 CD

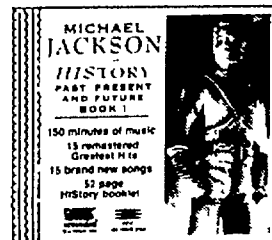


Silverchair • \$12.99 CD

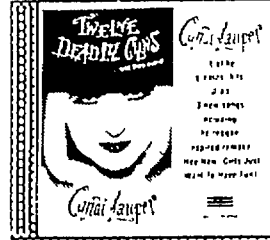


Presidents of US • \$7.99 CD

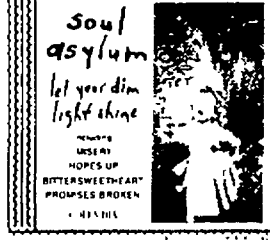
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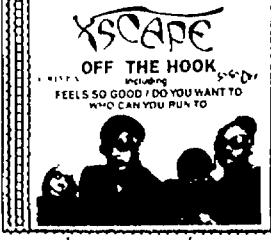
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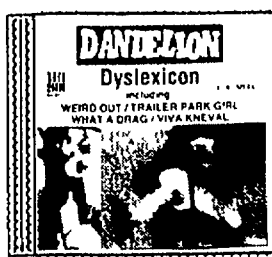
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### Metro Detroit Harmony House Locations

- BERKLEY ..... 2781 Woodward N. of 11-1/2 Mile • (810) 544-1700
- BIRMINGHAM ..... 223 W. Maple (W. of Woodward) • (810) 433-1140
- BLOOMFIELD HILLS ..... 2133 S. Telegraph (at Square Lk. Rd. in Bloomfield Town Center) • (810) 745-0212 - NEW!
- CLARKSTON ..... 7131 Dixie Highway • (810) 625-0360
- COMMERCE TWP. .... 3050 Union Lake (at Commerce) • (810) 363-8380
- DEARBORN HTS. .... 26348 Ford Rd. (W. of Beech Daly) • (313) 563-0606
- EASTPOINTE ..... 22441 Grand Ave. (at 9 Mile) • (810) 774-1155
- FARMINGTON ..... 33171 Grand River (at Farmington) • (810) 476-3577
- FARMINGTON HILLS ..... 30830 Orchard Lk. Rd. (S. of 14 Mile) • (810) 826-4533
- GROSSE POINTE WDS. .... 19683 Mack Ave. • (313) 882-4674
- HAZEL PARK ..... 22818 John R (off I-75) • (810) 543-8313
- LAKE ORION ..... 1176 S. Lapeer Rd. (N. of The Palace) • (810) 814-9062
- LINCOLN PARK ..... 1722 Dix Hwy (at Southfield) • (313) 389-2710
- LIVONIA ..... (Wonderland Mall) • (313) 261-6790
- NOVI ..... W. Oaks Dr. (Across from Twelve Oaks Mall) • (810) 348-9088
- ROCHESTER HILLS ..... (Rochester & Hamlin) • (810) 652-4222
- ROSEVILLE ..... (Macomb Mall) • (810) 296-6028
- ROYAL OAK ..... Classical/2412 N. Woodward & 12-1/2 Mile • (810) 398-0422
- SOUTHFIELD ..... (Tel-Twelve Mall) • (810) 354-2600
- SOUTHGATE ..... (Southgate Shopping Center) • (313) 285-5840
- STERLING HEIGHTS ..... 44823 Schoenherr (Across from Lakeside Mall) • (810) 254-2829
- STERLING HEIGHTS ..... 37824 Van Dyke (N. of 16 Mile) • (810) 939-6969
- STERLING HEIGHTS ..... (Lakeside Mall) • (810) 247-8800
- TAYLOR ..... (1452 Telegraph (at Goddard)) • (313) 374-4402
- TROY ..... (Oakland Mall) • (810) 588-0626
- WARREN ..... (Hoover-11 Shopping Center) • (810) 755-1220
- WATERFORD ..... M-59, W. of Elizabeth Lake Road • (810) 681-6617
- WESTLAND ..... 6569 Wayne Rd. (S. of Warren Rd.) • (313) 729-9170

SUMMER HOURS: OPEN DAILY 10 AM-10 PM • SUNDAYS 12 Noon-6 PM.

# Senior center offers three-day trip to Chicago

The Northville and Plymouth Senior Citizen Centers have arranged a trip to Chicago, Ill., to see the Monet exhibit.

This three-day and two-night trip will take place on Nov. 1.

The cost per person is \$245 (double occupancy). Included are: Two nights lodging at the Palmer House, admission to the Monet exhibit, wine and cheese reception, round trip transportation via deluxe restroom-equipped Bianco Motor Coach, shopping trans-

portation to the Water Tower Mall, coffee and donut service.

The trip is completely escorted by Northville and Plymouth senior leaders. A \$50 per person deposit is required to sign up.

Spaces are very limited so please call 349-4140 for reservations. Departure time is 7 a.m.

**SPECTACULAR SOUTH BEND**  
This one-day trip to South Bend, Ind., will take place on Thursday,

Sept. 14. The cost per person is \$45 (resident) and \$46 (non-resident).

Included in the trip will be: Round trip transportation via Bianco deluxe motorcoach, Studebaker National Museum, lunch at the Studebaker mansion, and a University of Notre Dame campus tour. Departure time is 6:30 a.m.

**CHRISTMAS AT THE WHITING, FLINT:**  
The holiday season is not too far off and it's time to start planning.

This year's "Christmas at the Whiting" will be held on Tuesday, Dec. 12.

The cost per person is \$42 and includes: main floor seating to the performance, dinner at the Sarvis Center and round trip transportation via Bianco deluxe motorcoach. Departure time is 4:30 p.m. Please sign up soon, because this one always fills up fast.

**NORTHVILLE/PLYMOUTH "SENIORFEST":**  
This year's "SeniorFest" will take

place on Wednesday, Sept. 13 at Gunsolly Mill, located on Hines Drive (south of Wilcox Road), from 11 a.m.-3 p.m. The cost is \$1 for Northville, Northville Township and city of Plymouth residents, \$2 for non-residents.

Included will be: Lunch of pasties, hot dogs, chips, pop, coleslaw, potato salad, baked beans, entertainment featuring a "mini-game-show," psychic readings and Hawaiian dancer, door prizes and many other activities.

This picnic is sponsored by the Northville and Plymouth senior citizen center and their respective communities, as well as the support of local businesses from these communities.

If you are a business owner and are interested in donating or sponsoring this event, please feel free to contact either Northville (349-4140) or Plymouth (455-6620) senior centers. Reservations are not necessary. Transportation will be available.

## HomeTown Newspapers

For all the latest news in your community, check out your HomeTown Newspaper for everything you need to know. Catch up on what's going on, who's moving in and who's leaving. HomeTown Newspapers publishes six weekly newspapers to provide you with the scoop - the Brighton Argus, the Livingston County Press, the Milford Times, the South Lyon Herald, the Northville Record, and the Novi News. Looking for a used car, or possibly a computer for your up-and-coming college student, well, our Green Sheet section has this and a lot more. Kittens, fence, clothing, and job possibilities are among the endless items we feature every week. In this section you can also read about spotlighted businesses, and people on the move in your working community. Thinking about moving, or buying some investment property? Head to our Country or Creative Living sections to find the right home for you. We also provide some questions and answers on antiques, and some garden tips.

And don't forget our sports and community life sections. Every week, find out how your favorite area teams fared and who's getting married or celebrating the birth of a child. You might have a reunion coming up - read your HomeTown Newspaper and see. These are just a few reasons why reading your HomeTown Newspaper could be beneficial to you. Subscribe today and realize for yourself. Call your local office today.

- The Brighton Argus
- The Livingston County Press
- The Milford Times
- The South Lyon Herald
- The Northville Record
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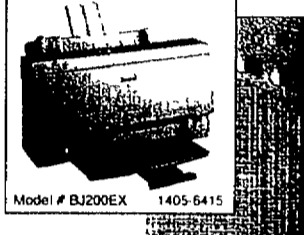
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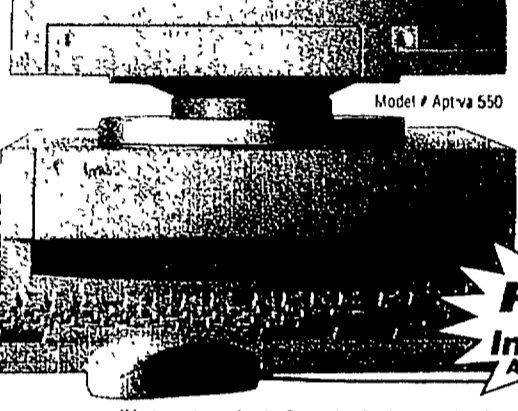
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CLINTON TOWNSHIP: Clinton Pointe Shopping Center Gratiot Avenue, north of 14 Mile Road	790-4206	SOUTHFIELD: 10 Mile and Southfield Roads	557-3620
DEARBORN: Fairlane North Center Ford Road and Southfield Freeway	271-1100	SOUTHFIELD: Telegraph Road, 1/3 mile south of 12 Mile Road	353-4340
FARMINGTON HILLS: 14 Mile Road and Orchard Lake	932-2880	SOUTHGATE: Southgate Plaza Dix-Toledo and Eureka Roads	284-5200
LIVONIA: Wonderland Mall Middlebelt and Plymouth Roads	523-9800	STERLING HTS.: Sterling Place Shopping Center Van Dyke and 16-1/2 Mile Road	826-3767
MADISON HTS.: Madison Place Shopping Center, John R. Road between 13 and 14 Mile Roads	585-8880	UTICA: Utica Park Place M-53 & M-59 (Hall Road)	726-0150
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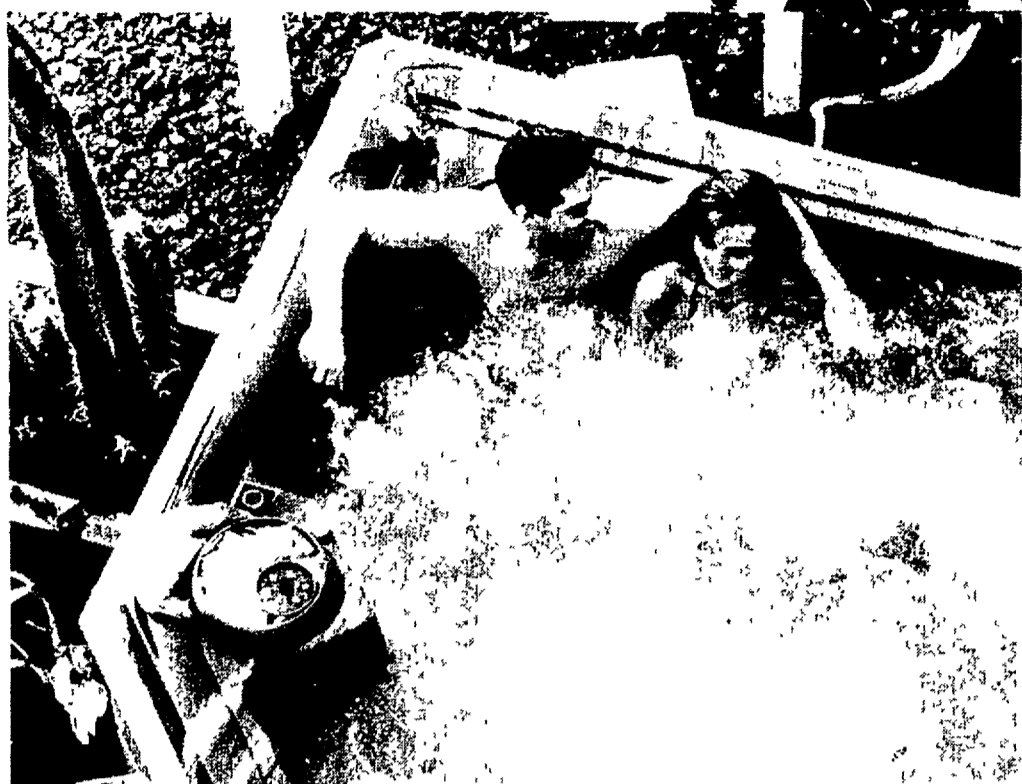
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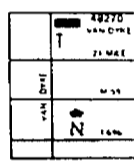
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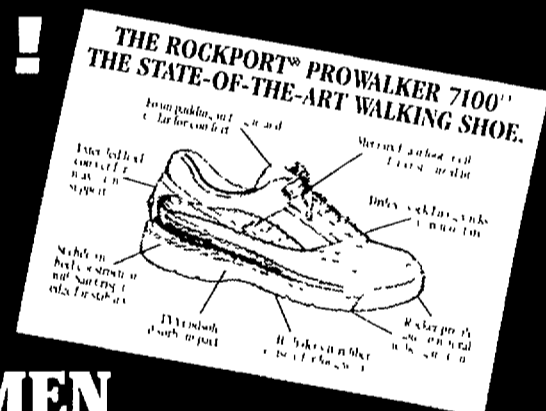
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**THE SHOES THAT MADE WALKING A SPORT!**

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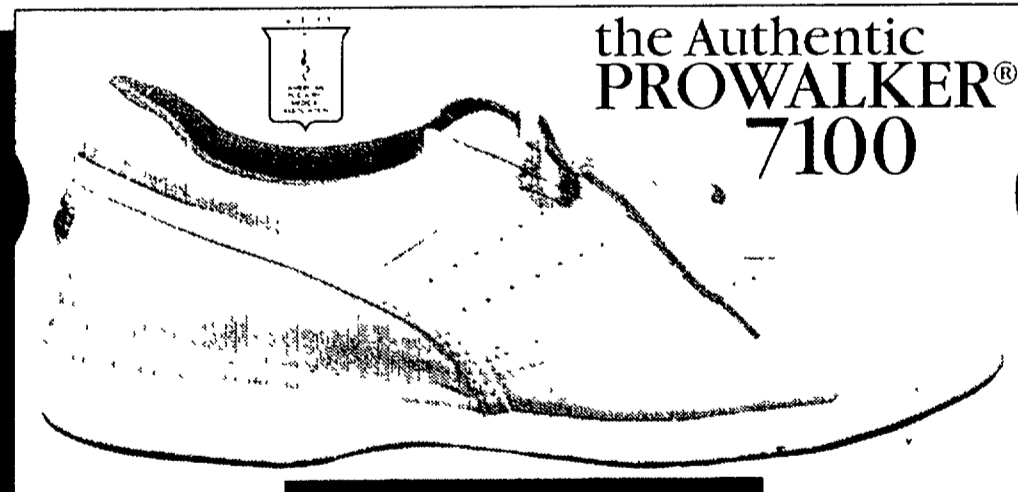
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**\$59.90**

Regular \$79.95

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\* Available in Medium & Wide widths only



the Authentic PROWALKER® 7100

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- COLORS: White Leather, Black Leather\*, Bone Leather\*
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## Keep cash secure on vacation

When gearing up for that summer getaway, travelers should ask themselves an important question: What is the best way to manage vacation spending money?

AAA Travel officials say traveling with loads of cash is not wise.

"If lost or stolen, cash is irreplaceable," said AAA Travel Director Bill Best. "Also, flashing wads of bills may make a tourist an easy theft target."

Instead, he suggests vacationers consider a variety of payment methods — from travelers checks to credit cards — to insure maximum convenience and security. Most of the vacation funds should be in travelers checks, Best said.

It's vital to keep a set of travelers check serial numbers separate from the checks to order for them to be replaced.

In general, visitors also get a better exchange rate overseas when changing travelers checks rather than cash.

AAA Travel also recommends members use a credit card to cover unexpected or very large expenses incurred during vacation. Credit card purchases are exchanged at the interbank exchange rate, usually the best rate available for currency exchange. Also, credit charges are the easiest to challenge if services or merchandise purchased are unsatisfactory or incorrectly charged.

Finally, travelers should carry some cash in small bills to cover tips, taxi fares, telephones, and other miscellaneous small expenses.

AAA Michigan offers these safety tips for carrying cash on vacation:

- Split up cash among family members so funds are still available should one person experience a loss. Carry only the amount of cash you need and lock the rest in the hotel safe deposit box. Never leave cash in a hotel room.

- Avoid carrying a purse. If you must, use a clutch-type or one with a strap and hold the purse in front of you. "Fanny pack" wearers should make sure the pouch is worn in the front and the pack strap is secured under belt loops, if possible.

- Consider bringing an ATM card on vacation. Withdraw only small amounts of cash as needed. If the ATM card is linked to the PLUS, CIRRUS or Magic Line systems, it's easy to obtain cash virtually anywhere in the U.S. and local currency in some countries abroad. Cash from ATM machines is exchanged at the interbank exchange rate so travelers get a good deal.

- When possible, do all ATM banking during daylight and business hours. After hours, use only ATM machines located in grocery stores, malls or other busy areas.

## Ozone days help protect air

With temperatures breaking 100 degrees recently, an "ozone action day" was called for in order to help protect the air.

"Ozone action days take place when the temperatures are excessive and there is very little wind or cloud coverage," said Deborah Cohen, spokesperson for the Clean Air Coalition. "These are days when the weather is conducive to the formation of ground level ozone."

Begun last year in an attempt to reinstate southeastern Michigan with the label of having clean air, ozone action days call for residents and businesses to take action against ozone formation. Suggested forms of action include careful refueling of automobiles, carpooling, limiting driving and avoiding excessive idling of car engines. Not mowing the lawn with a gasoline-powered mower, avoiding oil-based paint and other solvents, and avoiding the use of charcoal lighter fluid when barbecuing are also recommended.

"The public response to this has been tremendous," said Cohen. "More than 600,000 homes in the area took ozone action last year. This year the campaign has grown tremendously in the business area. People call in all the time with questions. They want to do the right thing."

Ozone action days were started by the Clean Air Coalition. There are 30 members of the coalition, including Detroit Edison.

Members of the coalition do not know ahead of time when the next ozone action day will be. According to Cohen, a team of meteorologists decides, based on the forecasts, when the days will be.

## Chamber theatre company provides alternative

By TIM RICHARD  
Staff Writer

Wallace Smith takes a dim view of the V-chip and censorship of movies and television.

It's not that the Oakland Community College professor defends violence and video slaughter. Just the opposite.

"It's harmful to humanity. I don't think that's necessary," said Smith, who teaches acting, broadcasting, speech and theater at OCC's Orchard Ridge Campus.

"But American culture thrives on it. We picture ourselves as a peace-loving country. But we have set up such a negativity that we don't look at positive action any more."

"Commercial broadcast television is an advertising medium, not a news and entertainment medium. It's driven by the ratings. If the ratings go down, what goes out — the commercial or the program? The program. It's replaced by something the advertisers want."

He has a "positive alternative" —

his own Wallace Smith Productions, a professional touring chamber theater company. "Chamber" means the handful of actors work in a room, rather than on an elaborate stage, in street clothes rather than costumes, without props. They tell stories, using dialog, mime and dance.

Smith just returned to his Walled Lake home from a conference in Australia. "They heard about my work. The conference dealt with positive images of society and justice, peace and an ecologically-sustainable world," he said.

The conference was sponsored by IDEA, the International Drama and Education Association. "I went as a representative of professional theater rather than education," he said. A Brisbane paper published a half-page interview after his performances before school children with local college students.

Smith's favorite phrase: "con-

flikt resolution." He has used the theme since 1972, during the war in Vietnam. "We don't have violence (in his plays and skits). We have conflict, but there are ways to settle it."

Examples:

Two people have "a silly argument," but a third helps them settle it by aiding them in seeing each other's point of view.

A family is confronted with a flooded household. Their problem: What can they save? "It turns out they can't save anything. Their each-otherness was of value," said the producer.

His second favorite phrase: "Cultural diversity." He has been at IDEA conferences in Spain and plans to attend another in Kenya, and he tells one anecdote after another about kids in Pacific Island villages wearing Detroit Tigers caps or Chicago Bulls T-shirts.

He fears the effects of exported American TV programs. He sees Japanese and Indian TV as im-

tating America's violence.

"I'm grateful to be an American. I'm absolutely, positively grateful to be at OCC. It's nice to know people are interested in peaceful alternatives."

"But other cultures aren't as slam-bang as Americans. It was so nice to be around quiet people as opposed to noisy people. We seem to need to have things to be happy."

Increasing numbers of Americans share his concern.

Bloomfield Hills matron, Terry Rakolta, has organized boycotts of advertisers who support unsavory network TV programs. Smith won't comment on her efforts, preferring to push his own brand of "positive alternatives."

Congress has deregulated cable TV but called for use of a V-chip allowing parents to block out programs for their kids. Smith: "I don't know what good it's going to do."

Wayne county commissioners ordered Sheriff Robert Ficano to

stop showing jail prisoners video tapes that have the effect of "inducing or provoking violent and assaultive behavior" or that glorify racial conflict, prison insurrections or violence against women. Commissioners exercise the power of the purse over the sheriff's budget.

An Arizona sheriff put 1,000 prisoners in a desert tent city without movies, cigarettes and coffee.

Smith shrugs at these news items. He earned degrees in 1965 and 1969 at Wayne State University, where he acted in the Hilberly Theater, and has taught and worked at OCC since 1968. The college named the Orchard Ridge Campus theater for him in 1983 — a rare honor for a living, active employee.

"I'm not a researcher. I'm in the trenches," he said. "It's a shame we have to have an alternative to violent art."

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# Edison unveils solar plant plans

Detroit Edison customers can plug into the sun and meet a portion of their electric energy needs from a solar electric generating facility the utility plans to build next year.

The company has announced that residential customers will be able to sign up for a special two-year "SolarCurrents" rate at an additional \$6.59 per month on average for each 100 watts of service.

This will provide a customer about 140 kilowatt hours of electricity per year.

The \$250,000 solar or photovoltaic (PV) generating facility will produce 28.4 kilowatts (kW) of electricity at peak solar conditions.

The utility plans to install the system at the Michigan Electric Power Coordination Center site near Ann Arbor, and it is expected to begin operation in May, 1996.

Detroit Edison will be among the first utilities in the United States to offer solar energy service to any residential or small commercial customer through its electrical

system. Detroit Edison's system will include 100 rigid crystalline silicon PV modules on four-by-six-foot glass panels.

The Photo Voltaic system will provide as much electricity as 14 rooftop residential solar installations. It will generate power for at least 10 years. The system will reduce the utility's carbon dioxide emissions by about 8,650 pounds annually.

Because Detroit Edison will supply the PV-generated energy into its electric system, any residential or small commercial customer can sign up for the service.

Customers may subscribe now through Sept. 30 or obtain more information by calling 1-800-435-5132.

"The program will introduce an option that many customers have sought — the opportunity to use a renewable resource to provide some of their electric energy needs," said Frank E. Agosti, Detroit Edison senior vice president for Power Supply.

The success of the project depends on its popularity with customers and their willingness to pay a small premium to fund development of a renewable power resource, he said.

Residential customers signing up for the two-year period can extend their agreements.

If they move to another residence within Detroit Edison's service area, customers can transfer their PV service contracts to their new residences. Commercial customers will subscribe for 10 years but have options to end agreements.

"At this stage of development, PV costs are high," Agosti said. "The U.S. Department of Energy wants to know whether customers are willing to pay more to support the cost of introducing this technology in Michigan. Without a sufficient number of subscribers, the project cannot become reality."

Because PV costs are high, the Michigan Public Service Commission July 31 approved special resi-

dential and commercial rates for the solar portion of service provided to "SolarCurrents" subscribers.

The utility will use \$113,600 in federal funds to pay a portion of construction costs for the facility. The Utility PhotoVoltaic Group (UPVG) has selected Detroit Edison's "SolarCurrents" program for funding and is negotiating related contracts. "The federal funding makes PV energy a little more affordable both to build and for our customers to buy," Agosti said. "That's allowing us to introduce PV energy to our customers."

Solar PV energy comes from the direct conversion of sunlight into electricity. A PV system will produce energy most efficiently in Michigan from May through August.

PV systems today cost about \$8,000 per kW to install versus \$300 to \$1,000 per kW for conventional power sources.

This project is among eight nationwide undertaken by 20 utilities in 12 states and funded by UPVG.

## Museum features Civil War and portrait of Lincoln

The Plymouth Historical Museum will focus on the Civil War and feature the special exhibit "A Lincoln Portrait" Sept. 7-10.

Beginning with a lecture and program entitled "Today's Images of the Civil War," speaker Bob Zaetta, an honors history teacher at Redford High School, will trace the routes of the great battles of the Army of the Potomac through slides and maps at 7:30 p.m. in the lower level of the Plymouth Historical Museum.

On Friday, Sept. 8, the Plymouth Historical Museum will be open from 1 p.m. until 9 p.m. with a special exhibit, "A Lincoln Portrait," featuring the Abraham Lincoln collection of Dr. Weldon Petz, noted Lincoln scholar.

A mini Civil War encampment will be held on Saturday, Sept. 9, and Sunday, Sept. 10. The 1st Michigan Battery B Artillery

Unit will hold the encampment on the grounds of the museum during the Plymouth Fall Festival. Also included will be an exhibition of officer's tent and drills with information about the important preservation of the state's Civil War flags.

Other events on Saturday include a performance by folk singer Julie Fountain entitled "The Road Home from Slavery, from War."

Fountain will perform special sets of music based on Civil War songs, history and first-hand accounts. Julie draws much of her research from local records and Civil War letters from the Plymouth Historical Museum. Performances will be at 2 and 3 p.m.

The Plymouth Parasol Promenade will give a premier performance of Civil War and Victorian era reproduction gowns and parasols.

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Bent Willow Furniture (Wicker), an early American craft, was a familiar sight on the front porches of America until the late 1930's when modern furniture moved in. Much of the furniture was made and sold by Gypsy Travelers—hence the nickname Gypsy Twig Furniture. My work has been shown in three different magazines—Early American Life, '94; Country Gardens, Winters '94, and Do It Yourself, Winter '94. I have also been featured in newspaper articles across the country. Each piece of my furniture is hand crafted with loving care. I don't just build furniture, I build heirlooms.

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## Hospital sponsors exams

Huron Valley Hospital in Commerce Township will sponsor free prostate cancer screening exams along with educational sessions in recognition of the national prostate cancer awareness campaign.

Participants will learn warning signs, diagnostic tests and other pertinent information related to prostate cancer.

Screenings will be offered at the hospital on Saturday, Sept. 9, from 9 a.m. to 2 p.m. on the first level of the hospital.

All men over 40 years of age who do not have a previous history of prostate cancer and have not had a prostate specific antigen blood test or a digital rectal exam within the past year are eligible and encouraged to participate.

Each participant of the fourth annual free program will receive a blood test and a digital exam by a urologist for abnormalities of the prostate. Many Huron Valley Hospital urologists — physicians specializing in the branch of medicine dealing with urinary or urogenital organs — will conduct the screening, with the support of nurses and volunteers from other hospital departments.

Registration is required. Call the Detroit Medical Center Referral Service at 1-800-666-3466 or (313) 745-5000 by Sept. 7 or for more information.

### Blood Drive set

Huron Valley Hospital, in conjunction with the American Red Cross of Oakland County, is recruiting donors for its blood drive on Friday, Sept. 15 from 7 a.m.-1 p.m. in the Conference Center.

Because the number of blood donations is down across the country, it is important for Southeastern Michigan to meet its own needs. Therefore, to avoid an all-out emergency appeal, the American Red Cross has asked organizations to sponsor additional blood drives and to increase recruitment efforts. In fact, The American Red Cross' 1995 recruitment campaign is, "It's time to donate blood again."

Blood donors must be at least 17 years of age, weight more than 110 pounds and be in good general health. The donation process takes a little more than an hour.

Donors in the community can make an appointment by calling the Huron Valley Hospital Office of Community Health and Wellness at (810) 360-3314. Blood donors will also be accepted on a walk-in basis.

Huron Valley Hospital is located at 1601 East Commerce Road in Commerce Township, between East Commerce and Sleeth roads, just west of Bogle Lake and east of Benstein.

## Airshow to provide excitement

Looking for some interesting and exciting family fun on Labor Day weekend? Try Airshow '95, where you'll find two days of action packed, inexpensive entertainment for the entire family while watching some of Michigan's top radio control airplane pilots perform for you.

Midwest Radio Control Society Inc. of Northville will again present its annual air show called "Airshow '95" on Saturday and Sunday, Sept. 2 and 3, at its flying field in Northville on Five Mile Road west of Beck. This event, which has become one of the largest radio control model aircraft "Fly-Ins" in the state, will feature two days of giant model aircraft flight demonstrations by pilots from all over Michigan, surrounding states and Canada as well as several Northville pilots. Last year's show attracted almost 100 pilots and aircraft and several thousand spectators. The rapid growth in popularity of this air show is a combination of growth in the giant-scale aircraft hobby as well as the beautifully maintained Northville flying site.

The Airshow will begin at 10 a.m. each day and continue through 6 p.m. on Saturday and 4 p.m. on Sunday. Pilot registration and model safety inspection will begin at 8 a.m. A food concession will be in continuous operation during the show. Plenty of parking is available at a \$3 donation per car to help offset expenses. Comfort stations, including handicapped, will be available at the site. Spectators will be continuously informed during in-flight activities and special attractions by a public address system narrated by a Master of Ceremonies.

The Airshow is hosted by Midwest R/C Inc., a Northville-based club with about 125 members.

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## Find out what you can expect at our Great Expectations seminar September 9.

Introducing *Great Expectations*, a seminar for couples who are either thinking of having a baby or are expecting. The seminar prepares you with information on getting pregnant, life style changes which come with parenthood, how to choose a doctor and handling stress. Guest speakers include physicians, a maternal child health nurse and a financial planner.

Botsford's completely new Special Delivery Center has its own private entrance, waiting room/lobby and direct admission. Our specialized labor/delivery/recovery rooms allow you to stay comfortably in one room during childbirth with easy access to the latest technology.

Registration is required and limited. Call (810) 442-7986 for reservations today!

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Much is being said about  
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It's a tall order. And maybe not every doctor is cut out for it. But then if we're going to make things easier for our patients, we must strive to provide quality doctors. So, before any doctors become Blue Care Network doctors, before they ever examine a single patient, they must first meet or surpass some rather lofty standards. Here's what it takes. First, all doctors (personal care physicians and specialists) are reviewed against specific written criteria. (Quality of care is the thing we're measuring here.)

Moreover, an on-site inspection is conducted by specially trained staff and the results are reviewed by Blue Care Network doctors in the area.

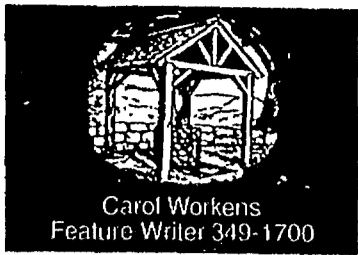
Patient satisfaction surveys are conducted by a professional, independent research company. Here, we ask patients to evaluate their doctor's technical skills as well as the basic level of service and care. Blue Care Network also works with its personal care physicians to ensure that standards are met.

Oh, and one more thing. After meeting all these standards, the doctors who are selected have the pleasure of repeating this process all over again every two years. For as long as they're with us.



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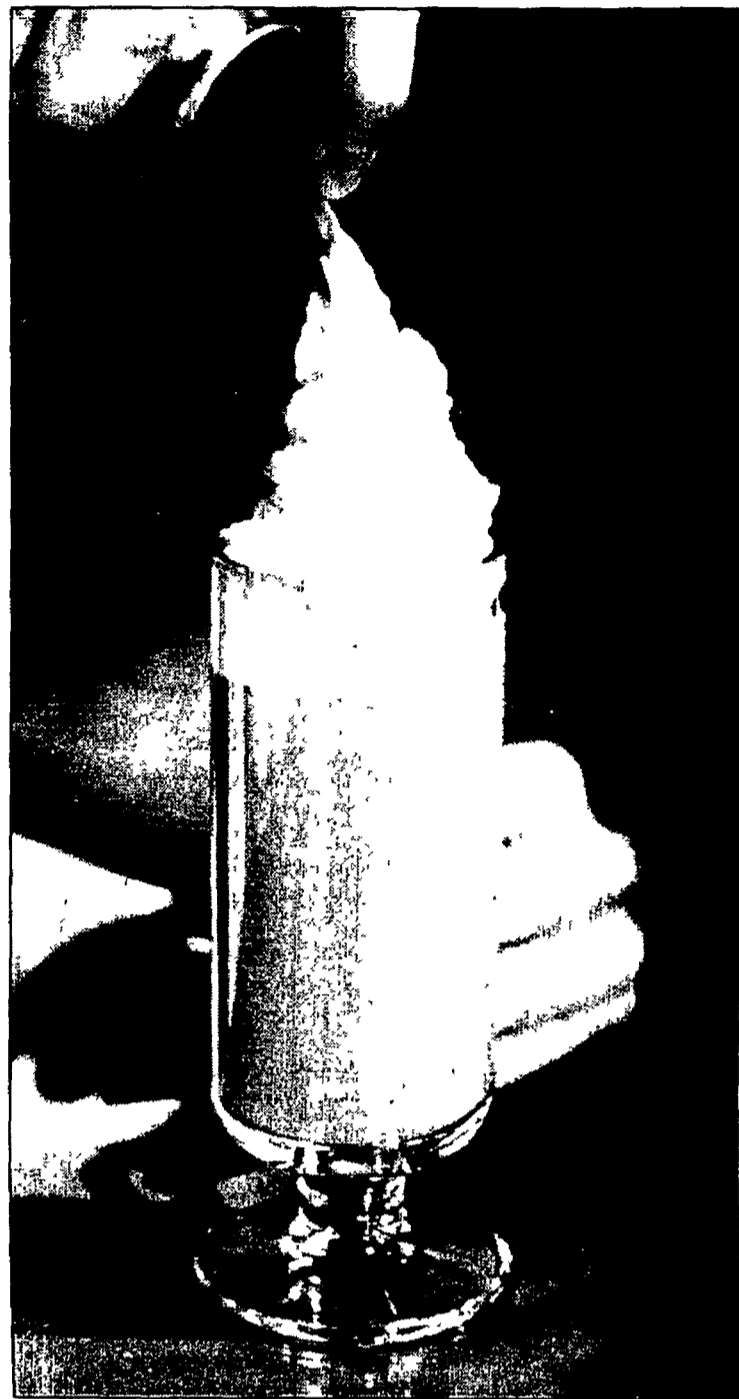
# RECORD OUR TOWN

**B**  
THURSDAY  
August 17, 1995

## What's brewing at the cafes?



After ordering coffee at Tuscan Cafe, customers can sit and play various board games including Chinese checkers, tic tac toe, chess and backgammon at any of the tables in the cozy coffee shop which seats 40 people.



A popular drink at Tuscan Cafe is the raspberry mocha cappuccino topped with lots of whipped creme.



The assortment of flavored syrups available make possible coffee concoctions unlimited.

Can a city have too many coffee houses?

No, according to Raffi Kuredjian, owner of Tuscan Cafe in Northville.

"Each one of us offers something to the community," Kuredjian said. "Each has a niche."

From take-out specialty coffee businesses to sit-down coffee houses with entertainment, Northville and Novi residents more places to have a concoction of coffee and a gourmet dessert or a light lunch than ever before.

Coffee houses began slowly

creeping into town in the last decade with four opening up in 1995 alone. From the Coffee Beanery in Twelve Oaks Mall which opened in 1987 to Tuscan Cafe in Northville, who will celebrate their grand opening this Saturday, Aug. 19, the coffee business is big business.

Coffee houses offer espresso, cappuccino, Italian and French Sodas, lattes, mochas and a variety of flavored coffees, with many being available in both regular and decaffeinated coffees. There are also sugar free syrups available.

An Italian soda is flavored syrup and soda. French soda, on the other hand, adds half and half to the flavored syrup and soda.

"It is not as thick as a milk shake, but has a little bit of the flavor," Matthew Dosmann, Border Books and Music cafe manager said.

So what's the big deal about a cup of Java?

There are two ways to flavor coffee, one by using flavored syrup and the other by using flavored beans, which have been soaked in

the syrup.

Espresso coffee is very thick and is served in a cup about the size of a shot glass. Contrary to what some believe, espresso has less caffeine than regular coffee. Espresso beans are roasted longer which reduces the caffeine. Espresso means "express coffee" or coffee brewed quickly. It is the intense flavor that causes the jolt, not the caffeine.

Cappuccino is one third espresso coffee, one third steamed milk and one third milk froth. The steamed milk keeps the coffee hot longer.

The most popular flavored coffee at Vic's Coffee Bar are caramel, almond and vanilla, according to Angela Arca, coffee bar manager.

Besides the addicting affects of the caffeine in coffee, there are hundreds, perhaps thousands, of syrups available to flavor coffee, making the concoctions as individualized as the customer.

Stacey Earl, a Barista, or coffee bartender, at Vic's Coffee Bar,

Continued on 5

Story by Carol Workens • Photos by Hal Gould

### Volunteer



JUDY KOHL

Photo by HAL GOULD

## Kohl attends school during the summer

By DOROTHY NASH  
Special Writer

"You're late for school!" is the greeting Judy Kohl is apt to give you when you visit Wash-Oak School in Mill Race Historical Village when she's a docent on Sundays - 15 times from the end of May through October.

In 1975, when Wash-Oak School was moved from where it was built in 1873 and operated until 1966, Kohl became one of 10 women who decided the building should be given special consideration.

These 10 women became special docents at Wash-Oak School.

(Incidentally, there's a one-room school society that lists 7,000 one-room school houses in Michigan in 1917-18 and says that number was down to 1,200 in 1958.)

Kohl is at Mill Race on some Sunday afternoons from the end of May through October, the months that the village's buildings are open for tours. She dresses in a print dress and skirt and answers questions on school life as it was in a bygone time.

Out of that idea grew another - this one designed especially for children in the fall and in the spring. A class of 3rd and 4th graders in the area and their teacher take over Wash-Oak School for the day - living the way it was and learning the way it was done way back when.

Kohl greets the class at the door, has them raise the flag, then sits them down while she gives them a brief talk on what it was like.

They're dressed for the occasion, too, and if anyone has forgotten anything pinafores and shirts are available for them.

Then she leaves them with their teacher, coming back at the end of the day to take the flag down, get certificates and say goodbye.

She does that 10 times a year and receives nominal remuneration for her time.

If you want to know more about this activity or if you'd just like to be a Mill Race docent, call Mill Race Historical Village at 348-1845.

### It's A Fact

#### PROMOTIONS THAT MAKE CENTS

**The City of Novi will fork over \$10,200 to have an outside firm evaluate candidates for promotions.**

**In Our Town**

# University women to host home tour

Tickets are now available for the Northville Historic Home Tour on Saturday, Sept. 16, sponsored by the Northville-Novl Branch of the American Association of University Women.

Tickets may be purchased at Bookstall on the Main, Kitchen Witch, Brickscape and the Chamber of Commerce, all in Northville. Tickets may also be purchased from any AAUW member.

Ticket prices are \$10 presale and \$12 the day of the tour.

All five homes on the tour will be open from 10 a.m. until 4 p.m. and are within walking distance on Main Street.

Proceeds from the tour will fund scholarships for women and a math/science camp for fifth and sixth grade girls at Maybury Park this fall.

**Northville gets another coffee house**

Tuscan Cafe will celebrate its grand opening this Saturday, Aug. 19.

A coffee drinker himself, Raffi Kuredjian, the owner of the business, had been wanting to open his own coffee house and spent the last three or four years researching the establishments. When a spot became available at 150 Center Street, he jumped at the chance to make a dream a reality.

The cafe, which seats 40, serves a full line of flavored coffees, espresso, cappuccino and gourmet desserts.

"Our belief is if you don't like your drink, you don't have to pay for it and you don't have to drink it," Kuredjian said. Kuredjian strives to make sure that his customers enjoy whatever they consume at Tuscan.

**Registration begins for science camp for girls**

On Oct. 7 the American Association of University Women (AAUW) will hold its third annual Science

**Camp for Girls.**

This year's event, entitled "Excited About Science," has been developed to create and expand the interest of fifth and sixth grade girls in science and math.

The event will be held at the Maybury State Park Day Camp Shelter. The cost is \$10. Matching funds are provided by the local branch. Due to the enormous interest generated by this program advanced registration is required.

Registration forms can be obtained by contacting Cindy Feldstow at (810) 486-4124 or by sending a self-addressed, stamped envelope to Cindy Feldstow, 11306 Clovis Pointe, South Lyon, MI 48178.

**Scout travels to Holland for Jamboree**

Ryan Velzy recently returned from Holland where he was among 30,000 teenagers from more than 100 countries who attended the XVIII World Jamboree in Holland Aug. 1 through 11 near Dronten, Flevoland, which is approximately 40 miles north of Amsterdam.

With the theme "The Future is Now," Velzy tested his skills with youths from many lands, taking part in competitive events and enjoying the fellowship and pageantry of world Scouting. Jamboree activities included touring en route to and from Holland.

Velzy and three other Scouts from Northville Troop 755 joined with Scouts from across Michigan and formed Troop 323 under Scoutmaster Bruce McCrea for the trip.

Velzy is a junior at Northville High School and the son of Jerry and Barb Velzy of Novi.

*In Our Town is written by Carol Workens. If you have story ideas, accomplishments, awards, trips, etc. you would like to share with your neighbors and friends in Northville, call her at 349-1700 or write The Northville Record, 104 W. Main Street, Northville, MI 48167.*

# Museum focuses on the Civil War

The Plymouth Historical Museum will focus on the Civil War and feature the special exhibit "A Lincoln Portrait" Sept. 7-10.

Beginning with a lecture and program entitled "Today's Images of the Civil War," speaker Bob Zaetta, an honors history teacher at Redford High School, will trace the routes of the great battles of the Army of the Potomac through slides and maps at 7:30 p.m. in the lower level of the Plymouth Historical Museum.

On Friday, Sept. 8, the Plymouth Historical Museum will be open from 1 p.m. until 9 p.m. with a special exhibit, "A Lincoln Portrait," featuring the Abraham Lincoln collection of Dr. Weldon Petz, noted Lincoln scholar and collector.

A mini Civil War encampment will be held on Saturday, Sept. 9, and Sunday, Sept. 10. The 1st Michigan Battery B Artillery Unit will hold the encampment on the

grounds of the museum during the Plymouth Fall Festival. Also included will be an exhibition of officer's tent and drills with information about the important preservation of the state's Civil War flags.

Other events on Saturday include a performance by folk singer Julie Fountain entitled "The Road Home from Slavery, from War."

Fountain will perform special sets of music based on Civil War songs, history and first-hand accounts. Julie draws much of her research from local records and Civil War letters from the Plymouth Historical Museum. Performances will be at 2 and 3 p.m.

The Plymouth Parasol Promenade will give a premier performance of Civil War and Victorian era reproduction gowns and parasols.

# Church presents national male trio

Spiritbound, a national male singing trio from Nashville, Tenn., will be appearing at Ward Presbyterian Church located at 17000 Farmington Road in Livonia on Aug. 20 at 7 p.m.

Spiritbound presents its ministry through music with an inspirational/adult contemporary sound.

Now in the sixth year of full-time ministry, Spiritbound travels extensively throughout the U.S.

Spiritbound, an artist Associate for World Vision International, conveys the need of underprivileged children from impoverished countries.

A free will offering will be taken at the show.

**Church Notes**

**NEW LIFE LUTHERAN CHURCH**, a forming congregation of the Evangelical Lutheran Church in America, celebrates at 9 a.m. in the fellowship hall of the Masonic Temple, 730 Penniman, on the park square in downtown Plymouth.

Interested persons are encouraged to stop in. For more information about Sunday services or the mission of the church, contact pastor-developer Ken Roberts at (313) 459-8181.

A new Bible Study Group sponsored by the **OAKLAND BAPTIST ASSOCIATION** will meet on Thursdays from 7 to 8 p.m. at Novi Middle School, 25299 Taft Road, in rooms 302 and 304. Child care will be provided.

For more information, contact Scott Hanson and Edwin Hocutt at 437-1883.

**ST. JAMES CATHOLIC CHURCH**, 46325 Ten Mile Road in Novi, is holding enrollment for religious education for 1995-96. Registration letters and forms are available at the parish office. The 9:30 a.m. Kindergarten and prekindergarten classes are already closed.

The tentative starting date for the Religious Education Program is Oct. 2 for grades 1 through 8 pending the approval from the Novi School Administrative Services.

There will be a mandatory parent orientation for Religious Education students in grades pre-K through 8 on Sept. 10 or Sept. 17 at 10:45 a.m. in the church. One parent must attend.

A volunteer orientation meeting will be held on Sept. 18 at 7 p.m. in the church. Volunteers need not attend the parent orientation meeting. For more information, call the church at 347-7778.

**CHURCH OF THE HOLY FAMILY**, 24505 Meadowbrook Road in Novi, will hold its annual Holy Family Parish Picnic on Sunday, Aug. 27, at Lakeshore Park.

The Christmas Workshop for the Charter House of Novi Convalescent Home is scheduled for Aug. 21 from 2 to 4 p.m. and 6 to 9 p.m. in the church's Family Center. Donations can be placed in the food barrel in the church gathering space or brought to the Christian Service Office.

The Novi Community Clothes Closet will be closed until Sept. 7 when it will resume operation from 9 a.m. until noon and 6:30 until 8:30 p.m. For more information, call the church at 349-8847.

**CHURCH OF THE HOLY CROSS**, 46200 West Ten Mile Road in Novi is seeking an organist for the 11 a.m. service. If you are interested in this paid position, call Father Harding. For more information, call 349-8847.

The choir of **OUR LADY OF VICTORY CHURCH**, 770 Thayer Boulevard in Northville will resume rehearsals on Thursday, Aug. 24 at 7:30 p.m. All parishioners are invited to join.

The Youth Choir will resume rehearsals on Thursday, Sept. 14 from 3:30 to 4:30 p.m. Any child from first grade through eighth grade is invited to join. Sign up at the church office.

For more information, call the church at 349-2621.

Send Church information to The Northville Record and The Novi News, 104 W. Main St., Northville, MI 48167.



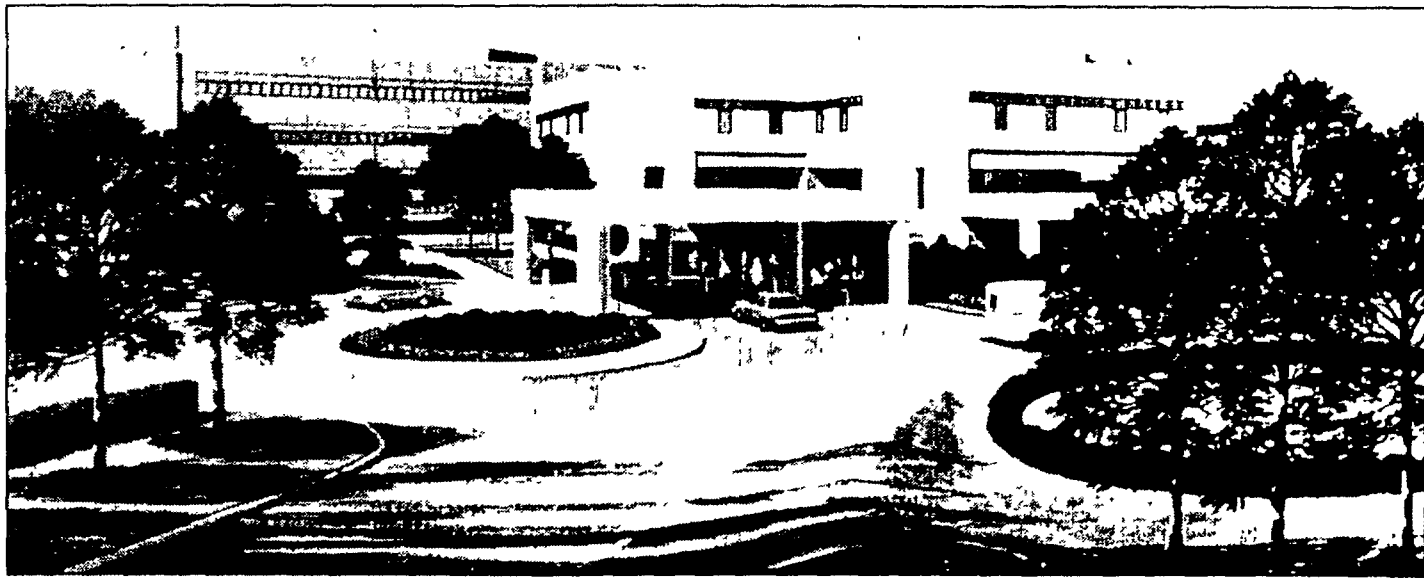
Read, Then Recycle



## St. Mary Hospital

# New Emergency Center Opens in September

Easy Access • Prompt Care • New Design



Our community has grown, and your emergency medical needs have grown as well. In an emergency, you rely on the most convenient, efficient and fastest service possible. At St. Mary Hospital, our new Emergency Center opening in September provides these services and much more...

- A new location on Levan Road for high visibility and more convenient access in an emergency,
- Almost double the space to provide needed new services, privacy and comfort,
- A new Prompt Care area specializing in rapid evaluation and care of minor illnesses and injuries,
- A Chest Pain Center providing state-of-the-art diagnosis and treatment of chest pain,
- Certified emergency physicians, and nurses trained in emergency care available 24 hours every day of the year,
- Supported by a full-service hospital, diagnostic services, and a new heliport.

And, we're right in your neighborhood at Five Mile and Levan Roads in Livonia. Remember, when it comes to family emergencies, the specialized care we offer is no accident.

**OPEN HOUSE**  
Sunday, August 27

Bring your family in to celebrate the opening of the new St. Mary Hospital Emergency Center. A fun-filled afternoon is planned for the entire family!

- Emergency Center tours
- Livonia fire engine and emergency medical service unit on display
- Teddy Bear Clinic - all injured stuffed animals welcome (children must be accompanied by an adult).
- Seat belt safety with Vince and Larry

Clowns galore! • Refreshments • Prize Drawing



**St. Mary Hospital**

36475 Five Mile Road  
Livonia, MI 48154

Affiliated with William Beaumont Hospital



# Various auditions are numerous

If you are a musician, an actor or a singer, there are plenty of auditions to attend during August and September.

The Plymouth Community Chorus, beginning its 22nd year, will hold open auditions for singers on Tuesday, Aug. 22 and 29, at 7:30 p.m. at the First United Methodist Church, 45201 N. Territorial Road, west of Sheldon Road in Plymouth.

Auditions for membership in Midwest Dance Theatre for the 1995-96 season will be held on Sunday, Aug. 27 at the Dance Academy, 1160 Welch Road in Walled Lake. Dancers age 12 and up should come to audition from 2 to 4 p.m. Female dancers should bring their pointe shoes. Some scholarships are available for male dancers.

Eligible dancers will be paid per performance.

For additional information call 669-9444 or 437-6786.

Auditions by appointment will be held on Tuesday, Sept. 5, 12 and 19 at 7 p.m. at the same location. Some openings remain for sopranos and altos, but the greatest need is for tenors, baritones and basses.

Rehearsals will start Sept. 5 for the Chorus' annual Christmas concert, which is always the high point of the Plymouth Community's Christmas season.

Concert dates are: Nov. 30, Dec. 1, 2 and 3.

Next on the list is the Michigan Classic Ballet Company which is holding auditions on Aug. 26 for its annual production of *The Nutcracker*. Apprentices ages 7 or younger will audition on Saturday, Aug. 26 from 10:30 to 11:30 a.m. The Junior and Senior Company, those ages 10 and older will also audition on Aug. 26 but from 11:30 a.m. to 1 p.m.

The fee is \$12 and all those auditioning should bring pointe shoes.

Auditions will be held at the Smith Theatre, located at Oakland Community College, Orchard Ridge Campus.

For more information, call Mary C. Geiger, artistic director.

The Nutcracker will be performed with the Birmingham-Bloomfield Symphony Orchestra on Dec. 2 and 3.

The Rosedale Community Players are seeking several actors for the season opener of Steven Dietz's comedy, *More Fun Than Bowling*.

Director, Marvin Nockman, is looking for two men age 30 plus, two women age 25 plus, and a

young lady around 16 years old.

Auditions will be held on Sunday, Aug. 27 at 1 p.m. and on Monday, Aug. 28 at 7:30 p.m. at the Upstage Theater located at 21728 Grand River which is one half block east of Lahser.

*More Fun Than Bowling* opens Oct. 27 and will run for three weekends.

The comedy takes place on a hilltop where a man has two of his three wives buried. Both were killed in bizarre bowling accidents.

Readings will be from script. For more information call the Upstage Theater at (313) 532-4010.

If acting is not your forte, the Madrigal Chorale of Southfield is looking for male voices. Men may audition at Southfield-Lathrup High School, 19301 W. Twelve Mile Road at Evergreen on Tuesday, Aug. 29. Call Pat at (810) 253-0072 to make an arrangement for an audition time.

The Chorale's upcoming season includes performances with the Detroit Symphony Orchestra, a concert at Old St. Mary's Church in Greetown and a Cabaret Concert.

The Madrigal Chorale of Southfield is under the direction of Robert A. Martin.

Two symphonies are holding auditions for musicians.

The Pontiac-Oakland Symphony is holding auditions for their 1995-96 season on Tuesday and Thursday evenings, Sept. 5 and 7 from 7:30 to 9 p.m. in Room 321 in Varner Hall on the Oakland University campus. To make an appointment, call (810) 370-2034.

The orchestra has scheduled five performances during the season. Membership consists of amateurs, professionals and university students. Rehearsals are principally on Tuesday evenings. Music Director is David Daniels of the Oakland University faculty.

Vacancies exist in all String sections and various other wind and percussion sections.

For more information, call Peter C. Geiger, personnel manager at 391-0229.

The Ann Arbor Symphony Orchestra will be holding preliminary auditions for Flute, Clarinet and Horn positions on Sept. 15 with finals the afternoon of Sept. 23. Auditions for Violin, Viola, Bass, Percussion and Harp will be on Sept. 21, 22 and 23.

For further information, contact the Ann Arbor Symphony office at (313) 994-4801.

## Engagement



### Edward Wilson/Kathy Abraham

Al and Betty Abraham of Northville announce the engagement of their daughter, Kathy Lynn, to Edward Louis Wilson, the son of Betty Williams of Kent City, Mich.

The bride-elect graduated from Northville High School in 1989. She received her degree from Western Michigan University in 1993

and is currently completing her internship and working toward becoming a registered dietitian.

The bridegroom-elect graduated from Western Michigan University in 1992. He is employed at Geiger Technic in Kalamazoo as a production supervisor.

The wedding is set for Nov. 25, 1995.

## Anniversary



### Dr. and Mrs. John Vincent

An open house will take place on Sunday, Sept. 10, from 1-5 p.m., at the home of Dr. and Mrs. John Vincent in celebration of their 50th Wedding Anniversary. Their 12 children are honoring their parents with this celebration by having it catered under a tent with an orchestra for entertainment.

Dr. Vincent was born in Rapid City, S.D. While attending Creighton University in Omaha, Dr. Vincent rented a room from Mrs. Vincent's aunt where he met the future Mrs. Vincent.

John and Virginia (Naylor) Vincent were married Sept. 10, 1945, in Omaha, Neb. He practiced thoracic surgery at Providence, Mt. Carmel and Oakwood Hospitals for over 40 years.

Mrs. Virginia Vincent was born in Omaha, Neb. She raised 12 healthy children with the help of her husband. In addition to her daily exercise program, she keeps her "locked room" well stocked with toys, gifts, games and things

for the soon-to-be 31 grandchildren. There isn't one grandchild who doesn't know about "Gram's locked room." Their 31st grandchild is due in early December.

The Vincent family includes sons and daughters, John (Sue) of Lansing, Mary (Dan) Smoke of Holland, Mich., Tim (Diane) of Tucson, Ariz., Eileen (Vincent) of California, Kathy (Phil) Guyesky of Lansing, Mike (Barbara) of Salline, Brigid (Gary) Marley of Northville, Tom (Sue) of Farmington Hills, Gerard (Kerry) of Troy, William (Iflance, Tracey) of West Bloomfield, Maureen (Paul) Sarnacki of Novi, and Patricia Vincent of Northville. Most of the Vincent children were raised in the University of Detroit college area.

Five years ago Dr. and Mrs. Vincent moved to Northville. They are members of Our Lady of Victory Church and Dr. Vincent is active in the right-to-life organization. He likes to exercise and take walks with his wife Virginia.

## Singles

**SINGLE PLACE**, an adult ministry for single people, meets at First Presbyterian Church of Northville Sunday at 10 a.m. for a Sunday morning gathering, followed by a worship at 11 a.m. and brunch at Northville Crossing at 12:30 p.m.

A Street Dance with DJ Brian Bosman, a one-man band and ventriloquist, will be held Aug. 19 at 8 p.m. The cost is \$5 for advance tickets and \$6 at the door.

"Healing and Loving Yourself" will be the topic of speaker Diane Szymanski on Wednesday, Aug. 23 at 7:30 p.m. Cost is \$4.

The trip for the Fall Golf Get Away Weekend at Shanty Creek and Schuss Mountain will leave Northville on Sept. 15 and arrive back on Sept. 17. Cost varies depending on lodge and golf options selected. Reservations due by Aug. 28.

Volleyball is played every Sunday evening at 6:30 p.m. at the Park Place Apartments on Eight Mile Road between Griswold and Meadowbrook Roads in Northville. The cost is \$1.

For further information about any of the Single Place programs or to register, call 349-0911.

**THE CATHOLIC ALUMNI CLUB** is a singles club for Catholics who are four-year college graduates and free to marry in the Catholic Church.

An "End of the Summer Dance" will be held Aug. 26 from 8:30 p.m. to 12:30 a.m. at St. Sylvester Parish Hall, 11200 Twelve Mile Road. The cost is \$6 for members and \$8 for non-members. Pop, pizza and appetizers are included. Music will be by Carter's Sight and Sound.

For more information, contact John at (810) 247-8426.

Indoor volleyball meets every Tuesday at 7:30 p.m. at Birney Middle School, Evergreen and Eleven Mile roads in Southfield. The cost is \$3 for members, \$5 for non-members.

For more information call Teresa, (810) 557-2781 or Don at (810) 879-1429 or Mark at (810) 352-7353.

Send Singles information to The Northville Record and The Novi News, 104 W. Main St., Northville, MI 48167.

## In Service

Navy Midshipman **JOSHUA C. WILLIAMS** of Northville recently graduated from the Naval Academy Preparatory School.

During the year-long course at the Naval Education and Training Center, Newport, R.I., students are prepared for entry into the U.S. Naval Academy or the U.S. Coast Guard Academy.

Williams is the son of Stanley D. and Pamela S. Williams, also of Northville. He is a 1994 graduate of Northville High School.

Navy Petty Officer 3rd Class **CRAIG D. BAR**, the son of Terrance J. Bar of Northville, has departed on a six-month South American deployment aboard USS Comte De Grasse, the flagship for the commander of the U.S. South Atlantic Force.

Bar and fellow shipmates will conduct at-sea, amphibious and in-port exercises with naval forces from Argentina, Brazil, Chile, Colombia, Paraguay, Peru, Uruguay and Venezuela.

The 1992 graduate of John Glenn High School of Westland joined the Navy in February, 1993.

**ROBERT J. SKELTON**, the son of Patricia Skelton of Dearborn and Gary Skelton of Northville, enlisted in the Air Force on Aug. 10.

Upon successfully completing the six-week basic military training at Lackland Air Force Base in San Antonio, Texas, he is scheduled to receive technical training in the general career field.

Skelton, a 1995 graduate of Dearborn High School, will earn credits toward an associate degree in applied science through the Community College of the Air Force while attending basic and technical training schools.

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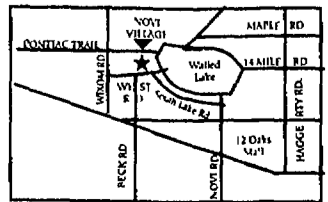
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# Coffee is the drink of choice at cafes

Continued from 1

knows which of her customers is ordering without ever having to turn around because of their unique requests.

"The possibilities are unlimited," Arca said. "Whatever somebody wants us to concoct for them, if they know the recipe, fine, if we have the ingredients we will do it."

"It's like making a mixed drink with coffee," Earl said.

The coffee houses are inventing their own house specialties and carefully guarding the recipes.

At Tuscan Cafe, the Tuscan Mud Slide and the Tuscan Supreme have become quite popular, according to Kuredjian.

"For the non-coffee drinker it doesn't taste like coffee," said Kuredjian. "For the coffee drinker, we can double the espresso."

And a cup of coffee with out a little something sweet to go along with it would be like a morning without a sunrise.

The Coffee Beanery in Twelve Oaks Mall recently became the only store in Michigan to carry My Grandma's of New England gourmet coffee cakes, according to store owner John Cassidy. Cassidy points out that it was My Grandma's of New England that Donald Trump served at his wedding and is a favorite with Rod Stewart too.

Light fare offered in various establishments include pastries, cookies, biscotti, soups and sandwiches.

Coffee houses are usually small

"It's like making a mixed drink with coffee."

Stacey Earl  
Barista  
Vic's Coffee Bar

with seating capacity ranging from 30 at the Country Epicure Bakery and Coffee House to 56 at Borders Books and Music, both in Novi. Cup O' Joe has seating at couches as well as tables, plus a bar and outdoor seating in good weather.

Some offer entertainment on a regular weekend basis like Caffe Bravo, Tuscan Cafe, both in Northville, and Cup O' Joe in Novi. Borders Books and Music has entertainment "more often than not on Friday and Saturday and usually on Sunday," with the coffee bar offering the premier seats in the place, according to Dosmann.

Country Epicure Bakery and Coffee House is the only one who does not feature musical entertainment, but a psychic every Wednesday evening.

So, more and more, when one moseys on over to the bar, it may be for a coffee rather than a beer, especially at Vic's World Class Market in Novi.

The bar used in Vic's Coffee Bar was salvaged from a neighborhood in Chicago where many a patron ordered a round or two in the Boozie Barn from 1940 until 1991.



Photo by HAL GOULD

The actual bar at Vic's Coffee Bar was salvaged from a local Chicago watering hole, The Boozie Barn, which was open for business from 1941 until its demise in 1991.

## COFFEE SHOPS AROUND TOWN

- Border Books and Music, Novi Town Centre, reopened with coffee bar in 1993
- Caffe Bravo, 110 Maincentre in Northville, opened under new management 1995
- Coffee Bean Company in Northville, 137 East Main Street in Northville, opened in 1995
- Coffee Beanery, in Twelve Oaks Mall in Novi, opened in 1987
- Country Epicure Bakery and Coffee House, 42010 Grand River, Novi, opened in 1994
- Cup O'Joe, Novi Town Centre, opened in 1993
- Gratzl Coffee House in Twelve Oaks Mall, opened 1991
- Tuscan Cafe, 150 Center Street, opened 1995
- Vic's Coffee Bar, 42875 Grand River in Novi, opened 1995
- Vie de France Espresso Bar in Twelve Oaks Mall, opened 1994

## Children's author in town to talk about art

New children's author Eric Rohmann will be at Borders Books and Music, 43075 Crescent Boulevard, at 2 p.m. on Aug. 26 as part of the store's Passport to the World of Reading Program.

Rohmann's first children's book, *Time Flies*, published by Crown Books for Young Readers, has been named a 1995 Caldecott Honor Book by the Association for Library Services to Children, a division of

the American Library Association.

The Caldecott committee selected a total of three honor books this year. The two other honor books were Paul Zelinsky's *Swamp Angel* which is written by Anne Isaacs, and Jerry Pinkney's *John Henry*, written by Julius Lester.

The Caldecott Medal was awarded to David Diaz for *Smokey Night*, written by Eve Bunting.

Rohmann's picture book *Time*

*Flies* is inspired by the theory that birds are modern relatives of dinosaurs. When a bird flies into a natural history museum and around in a dinosaur exhibit, he has an unsettling experience when the dinosaurs seem to come alive and view him as a potential meal.

Rohmann will also bring examples of his own art work and talk about what it's like to work as an artist.

In addition to illustrating books for children, Rohmann, a resident of LaGrange, Ill., works as a teacher, painter, printmaker and fine bookmaker.

Rohmann is also the illustrator of *King Crow*, a new book from Crown Books for Young Readers and written by Jennifer Armstrong, which will be available in April.

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# RECORD MOVIES

**7B**  
THURSDAY  
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## 'The Fugitive' offers jaw-dropping action

**THE FUGITIVE**  
By Dan Clark  
Novi

Director: Andrew Davis  
Cast: Harrison Ford, Tommy Lee Jones, Sela Ward, Joe Pantoliano, Andreas Katsulas, Jerroen Krabbe.  
Based on the 1960s television drama that became a cult hit (and a ratings bonanza with its still record-setting 1967 finale), Director Andrew Davis ("Under Siege") masterfully creates one of the finest action thrillers of all time.  
Harrison Ford delivers a performance of integrity and depth as Dr. Richard Kimble, the renowned surgeon wrongly convicted for the brutal murder of his wife Helen (Sela Ward). Tommy Lee Jones ("Cobb") walked away with a Best Supporting Actor Oscar for his witty (and scene-stealing) portrayal

### READER MOVIE REVIEWS

lence (a graphic murder sequence) and adult themes. 1993

**DIE HARD III: WITH A VENGEANCE**  
By Mike Kapusky  
Northville

Same cop, same bad guys, same plot, same everything; almost. Are we tired of this yet? I don't think so. "Die Hard III" is nothing but the same idea all of the movies that Bruce Willis has suffered through, but this time he has a city to play in, and some bad German dudes who absolutely hate Willis and also want to steal a big chunk from the Federal Savings of the United States.

Samuel L. Jackson is an excellent addition as he helps Willis out with his little adventures in how many times you can just escape a

couple or explosions, a tidal wave, bullets and only end up with a few cuts and bruises. A little unrealistic, but a heck of a good time to watch.

"Die Hard III" once again brings action and John McClane to the big screen. Has it got boring? Well, a few additions and a few more ideas pull it out of "the sequels that are getting old" pile. Maintaining the invincible life of Officer McClane, "Die Hard III" ends up with a stable three stars. Slow at some parts but conserves the action that made the original a classic.



Samuel L. Jackson and Bruce Willis star in 'Die Hard II.'

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Michael Moore, NEW YORK POST

★★★★★  
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Kurt East, CHICAGO SUN TIMES

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**"EXHILARATING!"**  
Jack Matthews, NEWSDAY

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Susan Stack, THE DETROIT NEWS

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DIRECTED BY ANDREW LESNIE  
SCREENPLAY BY GEORGE MILLER & CHRIS NOONAN  
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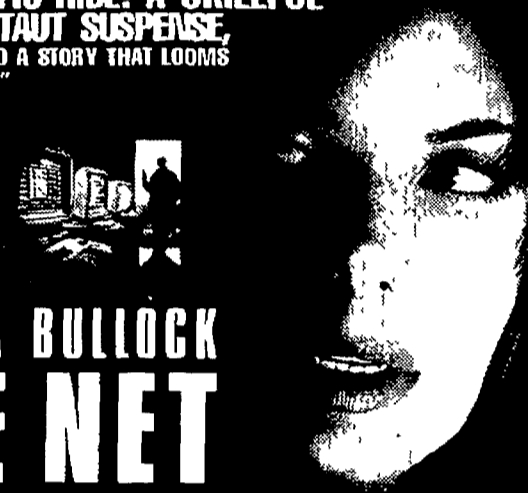
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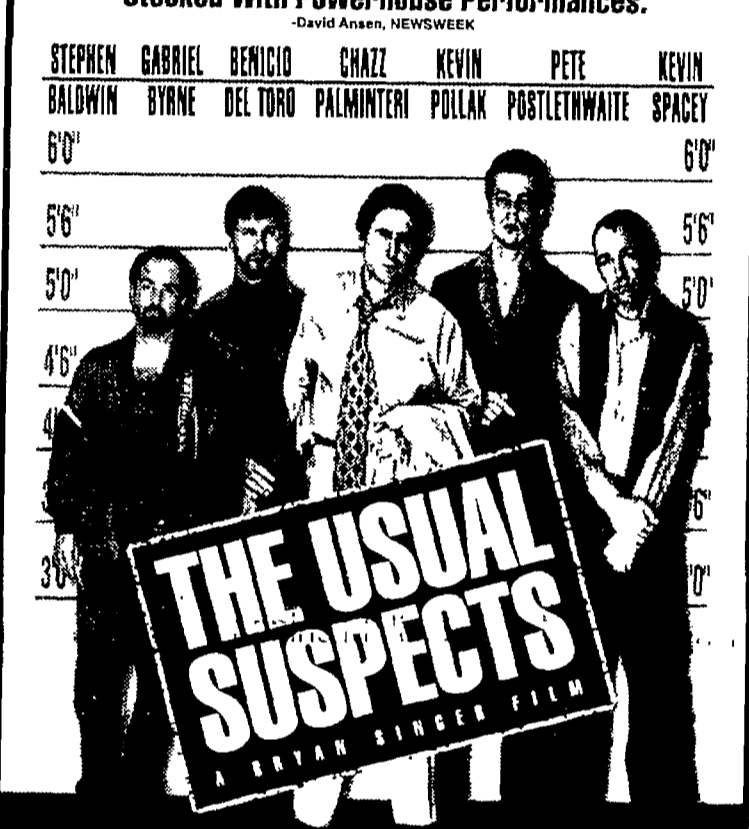
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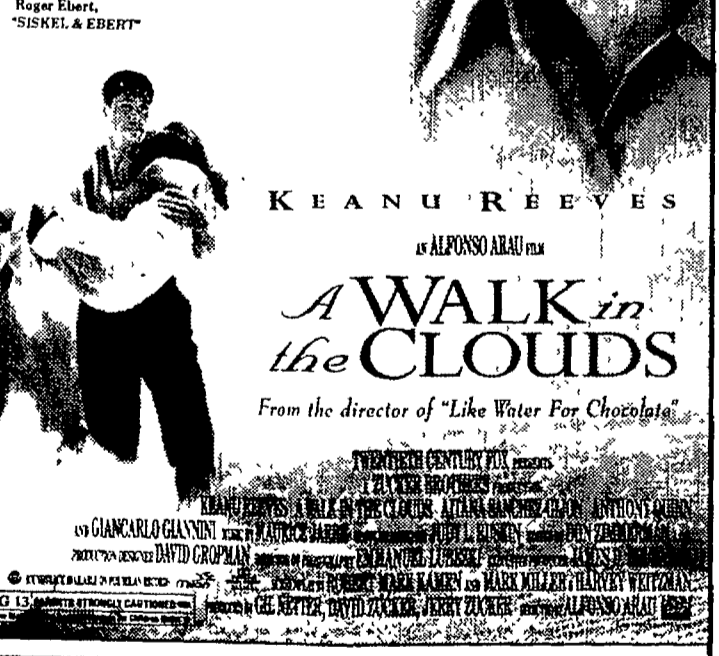


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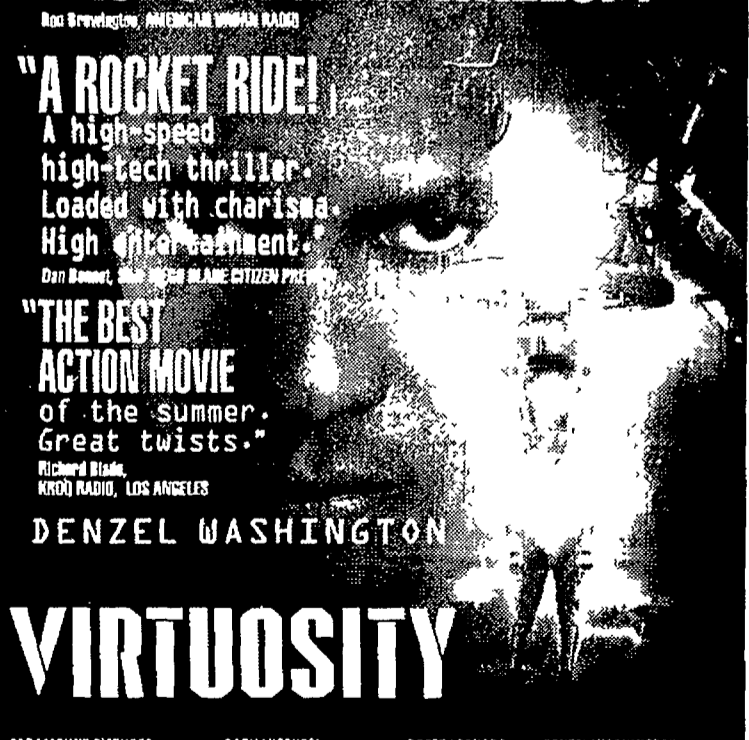


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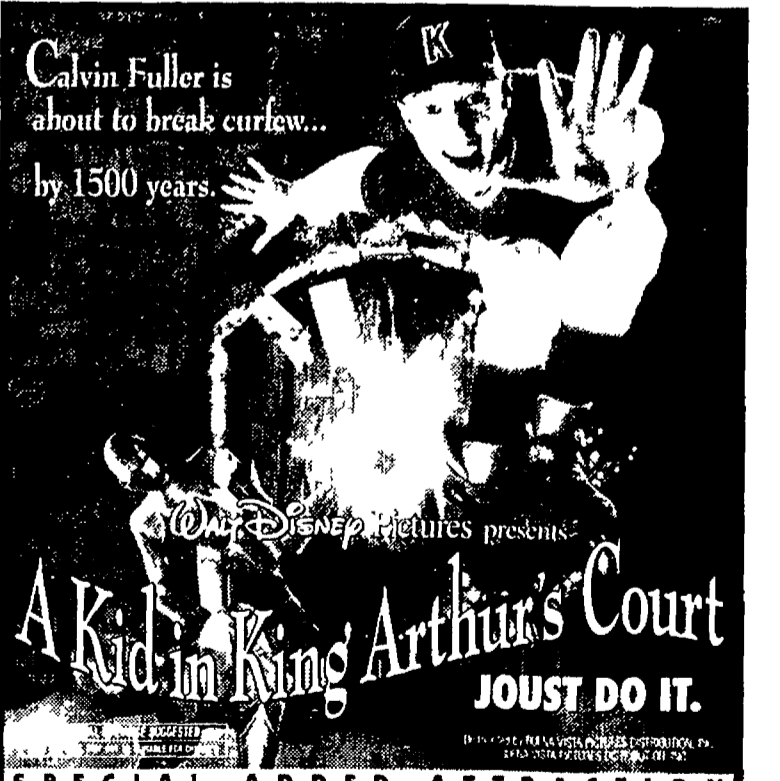
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# RECORD SPORTS

**11B**  
THURSDAY  
August 17, 1995



Photo by SCOTT BENEDICT

From top to bottom, Mary Moore, 11, Christina Mimikos, 11, and Erica Bivens, 9, made up the award-winning local contingent at the AAU Junior Olympics. Steven Wegener, not pictured, was another hometown hero earning medals.

## Martial artists kick their way to silver, gold

By MERRILL CAIN  
Staff Writer

Kickin' it into high gear. That's what a group of young local taekwon do karate competitors did this month at the Amateur Athletic Union (AAU) Junior Olympics in Des Moines, Iowa.

The Junior Olympics is the largest gathering of amateur athletes in the nation and approximately 11,000 of the top competitors in the country turned out to show off their skills in 24 different sports.

Included in the realm of competition was karate, and a local contingent headed up by Highland's Doug Bourgeois took home a hefty share of hardware from the event.

Bourgeois, a third degree black belt in the Korean form of karate, taekwon do, and an instructor for 12 years, took 22 competitors between the ages of nine and 15 with him to the Junior Olympics.

Bourgeois is partners in Renaissance Karate which operates five different area clubs - Northville, Waterford, Ypsilanti, Auburn Hills and South Lyon.

The Northville club is run through the Parks and Recreation Department and the class was taught out of Silver Springs Elementary School.

Only the more experienced members of the Renaissance Karate organization made the trip to Iowa and the team was very successful, taking home 31 medals out of a possible 57 attempts in the three areas of competition - international sparring, point sparring and forms.

There were four Northville/Novi area competitors who traveled with the squad, including Mary Moore and Steven Wegener of Northville and Christina Mimikos and Erica Bivens of Novi.

All four took home medals, with Mary, 11, winning a silver in forms; Steven, 12, taking a gold in international sparring and silvers in point sparring and forms; Christina, 11, won golds in international sparring and point sparring; and Erica, 9, won silver medals in international sparring and forms.

International sparring is the kind of full-contact karate seen at the Olympic level. Point spar-

Continued on 12

## Teetotalers

Golf without clubs, balls gains following

By MERRILL CAIN  
Staff Writer

The ability to control a foreign object, make it soar like a bird and steer it towards a hole like it was on a string

It's the concept that has made golf such a booming sport in our area and it's the same concept that

has allowed a creative offshoot - disc golf - to become one of the fastest rising recreational activities.

When most people hear the term disc golf, or "frisbee golf" as some call it, they might have the tendency to scoff. It sounds like some kind of novelty sport. This seems

like an activity perfectly suited for people who just can't handle conventional golf.

But when the sport begins to pull away traditional golfers to that of the disc variety, then you have to start thinking there's something to this odd-sounding pastime.

"It really seems to be getting

"(Disc golf) really seems to be getting pretty popular. It's not growing as fast as some sports like roller blading but it's coming into its own."

-Gunars Nollendorfs  
Ann Arbor Area Disc Golf Club

pretty popular," said Gunars Nollendorfs, president of the Ann Arbor Area Disc Golf Club. "It's not growing as fast as some sports like roller blading but it's coming into its own."

Nollendorfs has been running the Ann Arbor club for about six years and he said at first only 10-15 people participated regularly in the disc golf play at Ypsilanti's

Continued on 13

## Broncos excel despite finale

A disappointing 5-4 loss in the championship game of the AABC North Oakland Baseball Federation District Tournament held in Rochester July 23 couldn't put a damper on the 12-and-under Northville Broncos' very successful season.

The team went 29-11 overall for the year.

Coach Dave Jerome guided the team with the assistance of Rod Whitbeck and Ed Rohraff.

In qualifying for post-season play, the team completed a successful league campaign, by going 16-5 in the highly competitive Little Caesar's Pee Wee Reese 22-team league.

The Broncos finished in a three-way tie for third with the Michigan Merchants and South Farmington, behind Allen Park, and league champ, Livonia.

Every player on the roster was a contributor to the success of the team, according to the coach. Each player, at one time or another, came through with the "clutch" base hit, the timely strikeout, the "catch," or the "throw." Many of the determined and talented ballplayers played two, three and sometimes four different positions when needed, showing outstanding versatility and athletic skills in the process. It was, literally, a team effort, he said.

The success of the Broncos was defined by Mike "Hollywood" Wadowski, who hit .413, played four different positions, including pitcher, and came through whenever called upon.

Ryan Yost, who led the team with a .436 average, also pitched, won four games and had an era of 1.67. Jason Rohraff, a catcher and pitcher, rapped 52 hits, 16 for extra bases, to lead the team.

Jay Zak came back from last season's successful Pee Wee Reese team. To hit .347, knock in a team high 43 runs, play an outstanding first base, and win six games with an era of 3.67.

David Tovey joined Zak in returning to the team and played a solid shortstop throughout the year, while hitting .359, leading the team in runs with 58, and striking out only six times in 164 at bats.

Scott Whitbeck, one of the pitching staff ace, won 6 games, caught, hit at times from both sides of the plate, and batted a respectable .247.

Continued on 12

## Connie Mack tourney bid was even-stein at 3-3

By SCOTT DANIEL  
Sports Editor

It wasn't the greatest of summers for the Northville Connie Mack baseball team.

So while 3-3 may not sound like a great tournament, it was pretty darn good in Mike Newman's book. The coach said his team played well throughout the tournament held in Lexington, Ky. in late July.

"We saved our best for last."

Newman said.

Northville opened the tournament by beating the Dixie Stars 8-7 in a game Friday, July 21.

The Lexington team jumped to a 6-0 lead after two innings. But Northville fought back and eventually tied the game with three runs in the seventh inning.

Jeff Luterek, a 1994 Northville High graduate, singled home the winning run in the eighth inning. The locals didn't fare quite as

well Saturday, July 22, dropping a 3-2 decision to Cincinnati.

Northville led 2-0 until the sixth inning. Cincinnati tied the game in that frame and then won it in the seventh.

Most of Northville's tournament games were close. The Mack team's other two losses were by scores of 2-1 and 6-1.

Northville managed a 3-2 win over Hopkins, Ky., to close the tournament on Sunday, July 23

Jesse Wasniak, Kyle Hitchcock and Nate Forney each knocked in a run.

"The kids gutted it out and played hard," said Newman.

Northville took just 10 players down south. Besides being undermanned, the locals had to make do with just one uniform. By the third day, as you might imagine, they were pretty dirty.

"We were a motley crew," said Newman.

The tournament closed the season for Northville. The Connie Mack team finished at 8-14.

Most players on the squad will suit up for Northville High next spring. Newman mentioned Hitchcock, Forney, Ryan Rettman and Jamie Bellanger as having strong summer seasons.

Newman said the purpose of summer baseball is to develop players. "It really helped some of the kids," he said.

## Fast pitch softballers show promise for future

By LEE SNIDER  
Editor

The outcome of the girls' fast pitch softball season might be good enough to cause coach Frank Friemund to sing a few bars of "The Future's So Bright I Gotta Wear Shades."

Friemund led his teams, the Niners and the Neon, to fine records in the Incredible Fast Pitch Softball League, a summer program designed mainly as a developmental vehicle for young talent.

The Niners, the older athletes competing in the Advanced division, finished the campaign at 11-4, while the Neon, participating in the Novice division, were nearly as good at 10-4.

"This is very encouraging for the future," Friemund said. "Northville's never really had a feeder program before. Now we're developing our young athletes."

The summer league is primarily a means of providing experience for the athletes - competition is de-emphasized.

Just the same, the Niners did themselves proud in finishing in a tie for second place in the Advanced division, while the Neon placed in the runner-up position among the Novices.

"Up until last year we didn't even have a Novice team. And last year they lost all their games," Friemund noted.

"Northville's never really had a feeder program before. Now we're developing our young athletes."

-Frank Friemund  
Girls softball coach

Friemund expects to coach many of the fast pitch competitors when the regular season gets under way at Northville High School next spring. That being the case, the Mustangs should field a couple of pretty tough squads during the coming school year.

"Overall, the girls had a great (summer) season. They showed a lot of talent and potential for next season's team," Friemund said.

The final games of the summer program were the all-star contests, played July 29 in Plymouth. Several Northville athletes were named to the teams.

Northville Niners on the Advanced all-star roster included Michelle Menghini, Sarah Johnson, Jenny Sheehan, Mandy Sabo and Sara Roth.

Hurlers Menghini and Johnson pitched for their club, which won the game.

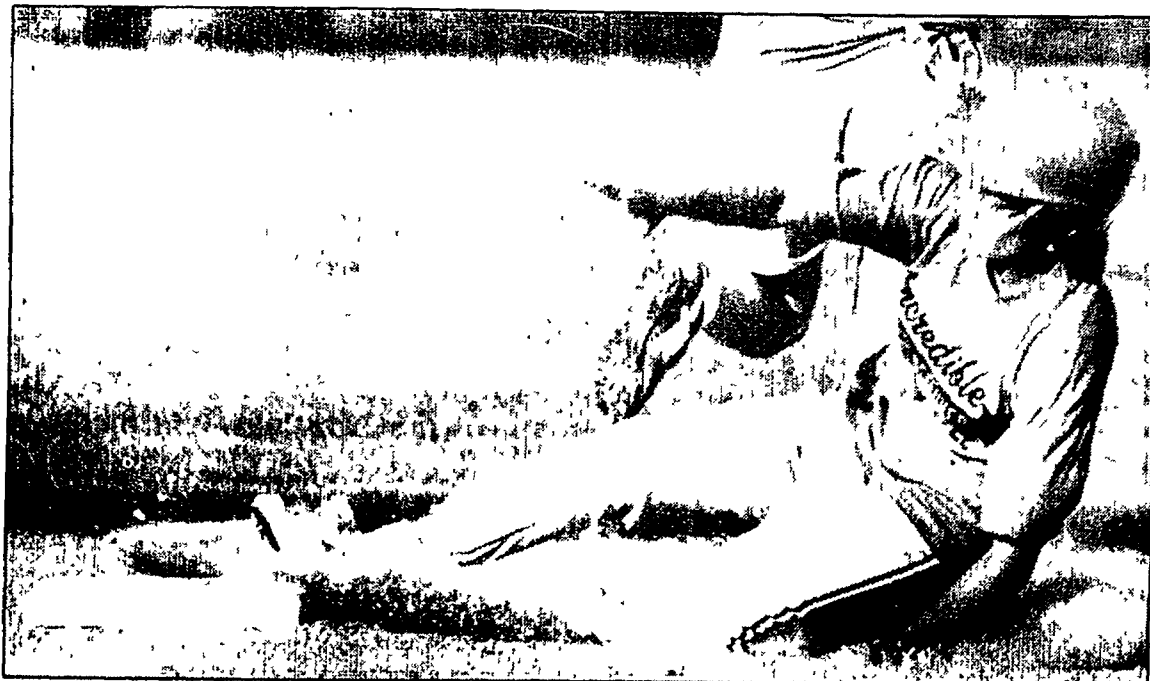


Photo by BRYAN MITCHELL

Kristin Gaitley contributed to the Neon's fine summer season in fast pitch softball.

Neon players named to the Novice all-star team included Karen Becker, Kim Blaser, Ashley Chandler, Kelly DeLeonards and Kristin Gaitley. The five Northville all stars helped their team get a win in their season finale.

Fast pitch softball is a pitcher's game, Friemund explained. Ball speeds reach into the 50 mph range, allowing batters only the blink of an eye in which to react. With the pitcher's mound just 40 feet away from home plate, the ball reaches the batter with a velocity

equivalent to a 90 mile-an-hour hardball pitched from the regulation 60 feet.

Even though pitching dominates, hitting and defense can still make the crucial difference. Jenny Sheehan and Sara Roth led the Niners offensively. Friemund said, while Mandy Sabo put in a stellar performance at third base.

Pitchers Karen Becker and Karl Nelson were outstanding hurlers for the Neon, while Kim Blaser was exceptional at catcher.

Freshman Amanda Rice showed

good promise behind the plate. "We expect her to fit in with Northville's long tradition of great catchers," Friemund boasted.

The summer season was abbreviated due to several game rain outs, according to Friemund, but the program accomplished its objective of getting the athletes valuable playing time.

"Northville's never had three pitchers at the high school before, let alone two with game experience," he said.

### Golf Guide

#### NOVI-NORTHVILLE PUBLIC COURSES

**Brooklane Golf Club**  
44115 W. Six Mile, Northville  
(810) 348-1010

Brooklane is an 18-hole course playing 3,949 yards. Par 61.

Fees: For nine holes, \$12 on weekdays, \$13 on weekends. For 18 holes, \$16 on weekdays, \$19 on weekends. Seniors play nine holes for \$7.50 and 18 holes for \$9.50 on weekdays. Juniors (15 and under) pay \$9 for nine or 18 holes. Carts are \$11 for nine and \$17 for 18 holes.

**Downing Farms**  
8145 W. Seven Mile, Northville  
(810) 486-0990

Downing Farms is a nine-hole course playing 3,222 yards. Par 36.

Fees: For nine holes, \$11 on weekdays and \$14 on weekends. For 18 holes, \$16 on weekdays and \$20 on weekends and holidays. Discounts for juniors and seniors. Carts available.

**Links of Novi**  
50395 W. Ten Mile, Novi  
(810) 380-9595

The Links of Novi is a 27-hole course. The East course is 3,209 yards (par 35), the South course is 2,805 yards (par 34) and the West course is 3,288 yards (par 36).

Fees: Weekdays prices are \$17 and \$23 (with cart) for nine holes, \$29 and \$40 (with cart) for 18. Weekend prices are \$27 for 9 holes and \$45 for 18 holes with carts being mandatory until 4 p.m. After 4 p.m., prices are \$17 and \$20 (with cart) for nine holes and \$22 and \$27 (with cart) for 18 holes.

**Oasis Golf Center**  
39500 Five Mile, Plymouth  
(313) 420-4653

Oasis offers 18 holes playing 2,265 yards. Par 54. The course is closed to public golf for league play Monday through Thursday from 4:30 to 7:10 p.m.; Tuesday and Wednesday from 8:30 to 10:10 a.m.; and Thursday and Friday from 8:30 a.m. to 11 a.m.

Fees: For nine holes, \$8 on weekdays (there are no nine-hole rates on weekends). For 18 holes, \$10 on weekdays and \$12 on weekends. Juniors and seniors get \$2 off on weekdays before 3 p.m.

**Salem Hills Golf Club**  
8810 W. Six Mile  
(810) 437-2152

Salem Hills is an 18-hole course playing 6,497 yards. Par 72.

Fees: For nine holes, \$12.50 weekdays (there are no nine-hole rates on weekends). For 18 holes, \$19 on weekdays. On weekends, the rates are \$37 with cart from 11 a.m. to 4 p.m.; \$17.50 without cart after 4 p.m. and \$12.50 after 6 p.m. Carts are

included in the price and are mandatory until 4 p.m. on weekends. Carts are \$11 for nine holes; \$22 for 18 holes.

#### NOVI-NORTHVILLE PRIVATE COURSES

**Meadowbrook Country Club**  
40941 W. Eight Mile, Northville  
(810) 348-3600

Meadowbrook is an 18-hole course playing 6,522 yards. Par 72. Initial fee for golf club membership is \$28,000 with monthly dues of \$279. A non-golf membership is \$2,800 with monthly dues of \$172.

#### NOVI-NORTHVILLE DRIVING RANGES

**Oasis Golf Center**  
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Refurbished driving range, 100 tees including 40 grass tees; six new target greens. Practice putting green. Buckets \$5.50 for approximately 60 balls, \$6.50 for 90 balls. Open 7 a.m. to 11 p.m. seven days a week. Eight teaching pros on staff. Ladies and Junior leagues available.

**Novi Oaks**  
46844 W. Twelve Mile, Novi  
(810) 348-0258

Fifty stalls. Hours are 10 a.m. to 8 p.m. through the end of April and 9 a.m. to 9 p.m. beginning in May. Buckets are \$5 and \$6.

#### SOUTH LYON-MILFORD PUBLIC GOLF COURSES

**Bogle Lake Golf Club**  
11231 Bogle Lake, White Lake  
(810) 363-4449

Bogle Lake is an 18-hole course playing 6,020 yards for men and 5,031 yards for women. Par 71.

Fees: For nine holes, \$11 on weekdays and \$14 on weekends. For 18 holes, \$12 on weekdays and \$20 on weekends. Senior rates: \$7 for nine holes and \$10 for 18. Power carts \$13 for nine holes; \$20 for 18.

**Cattails Golf Club**  
57737 W. Nine Mile, South Lyon  
(810) 486-8777

Cattails is an 18-hole course playing 6,500 yards for men and 4,987 yards for women. Par 72.

Fees: On weekdays before 11 a.m. \$13 for nine holes and \$22 for 18 holes. On weekdays after 11 a.m. \$17 for nine and \$28 for 18. On weekends, \$20 for nine and \$34 for 18. Power carts \$6 for nine holes and \$12 for 18. Carts mandatory before 3 p.m. on weekends. Weekday special (Monday through Friday before 11 a.m.): \$30 for 18 holes with cart, hot dog, chips and a small basket of range balls.

## Karate kids are champs at meet

Continued from 11

ring is an accurate tag and touch form of sparring, and forms are a set pattern of traditional basic movements.

Another big winner in the competition was Kim Pregitzer of South Lyon who got a first-place

sweep at the Olympics. Kim took gold medals in international and point sparring as well as forms. She also grabbed the Joel Ferrell Memorial Award as the top female athlete in the competition. The award marked the second year in a row that a Renaissance athlete won the honor. Christina Mimikos

earned the award last year. Bourgeois said all of the team's competitors deserved special praise.

"The kids usually train two times a week, but for the last month or so before the Olympics they were training five or six times a week and it paid off," he said.

## Broncos turn in successful season

Continued from 11

Another Broncos pitching ace was Tommy Hughes, who won 4 games, led the staff in strikeouts, averaging more than one per inning, and also played in the outfield while hitting a robust .398.

Robby Harmer, another pitching ace, was 6-0 as a pitcher with a

3.47 era, also played in the outfield and batted .416, an all-star performance.

Brian Ashby played like a vacuum at second base, led the team with 36 walks, scored 35 runs, and batted a solid .296.

Third baseman Chris "Big Cat" Betker batted .350 with 11 extra base hits, and served as the "fire-

man" by closing numerous games and ending the year with a 1.75 era.

Matt Hersey played an outstanding centerfield, constantly getting the jump on hard hit balls in the gaps to stuff opposing rallies. Hersey also came through at the late batting a very respectable .269.



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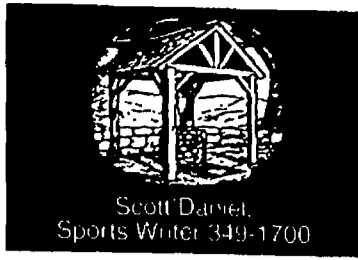
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### Recreation Briefs

**Fall Brochure:** Look for the Northville Parks and Recreation fall activities brochure to be delivered the week of Sept. 21.

If you do not receive a brochure please come to the office. We will have extra brochures available in the office and in the lobby of the Northville Community Center, 303 W. Main.

**Adult Volleyball League:** Northville Parks and Recreation is offering a fall volleyball league for adults. Competitive leagues will be offered on Monday evenings and intermediate leagues on Wednesday evenings beginning in

September. The fee is \$160 per team. Non-residents fee is \$15 per player.

Applications are available in the Recreation Office, 303 W. Main Street. The registration deadline is Sept. 1 at 4:30 p.m. or until the league is filled. For more information contact the Recreation Department at 349-0203.

**Fall Registration:** Fall registration for Northville Parks and Recreation programs will begin on Tuesday, Sept. 5, from 4:30 to 6:30 p.m. at the Community Center, 303 W. Main Street. After this date you may register during

regular business hours, Monday-Friday, 8 a.m. to 4:30 p.m.

Northville Parks and Recreation accepts cash, personal checks, and MasterCard/Visa.

**New Attitude Aerobics and Step Bench:** New Attitude Aerobics is offering aerobics and step bench classes at the Northville Community Center continuously throughout the year. Classes are held daily.

For information regarding specific days and times call New Attitude Aerobics at 348-3120 or the Recreation Office at 349-0203.

## Choose sharing over substances

As my family prepares for its 12th annual houseboat and water-ski trip to Tennessee, I would like to share some thoughts about the significance of family outings, family rituals and traditions.

So many people in our society use substances to relax and have fun. Thankfully, just as many people use their special traditions and vacations to have fun and relax instead. The family that isn't having a good time together is the family that makes

abusive drinking and drugs a higher priority. How very sad that we must substitute natural highs for superficial, brief, substance-induced highs.

Our houseboat trip brings together a family that includes 2-year-olds, 21-year-olds, 40-year-olds and the 70s-plus group. Everyone talks about "Big Foot," the houseboat's name

from the time the boat is reserved - 11 months in advance - up until departure. The anticipation and excitement mounts as the year gets closer to August. Every age group talks about the trip. Even the under-5's want to know when we're going to be on Big Foot. Everyone is a contender for an award, and to their credit, there are only 14 contenders. Perhaps it will be the MVB (most valuable boater), Rookie-of-the-Year, Most Flexible or Best Chef. But if they don't win there, their chances of winning the Euchre, Rummikub or Sequence tournaments are just as good.

If that's not enough fun, there are the tubing contests, where you contend for "tube-hanger-honor" by attempting to push two others off their inner tubes while jumping waves behind a speed boat. If tubing doesn't suit you, there's the Cypress Gardens contest, where contenders form teams to see how many of their skiers can get up while the boat cruises along at 30 miles-per-hour. Each year there is always a brand new skier, scuba diver, kneeboarder or slalom wave-jumper. The exhilaration of jumping a wave on one ski for the first time matches any substance-induced high.

The point is that families who have fun

together are families who have a need to partake in substances less often and without negative consequences. These families enjoy humor among themselves and mock each other without hurt feelings. They are playful, carefree and fun to be with. Does this sound like your family?

Odds are that your family has no abusive drinkers in it. Does every person in the family feel accepted unconditionally? No chronic marijuana users there. Does everyone either have a sense of humor or enjoy a sense of humor in others?

Take a look at your family. Are you creating memories together that you'll be able to laugh and talk about later? Are you doing things together on an annual or biannual basis? Is everyone included?

As the proverbial phrase goes, "The family that plays together, stays together," may be truer than we realize.

*Jacque Martin-Downs is the prevention coordinator for CCODA (Community Commission on Drug Abuse) Prevention Network, 15100 Hubbard, Livonia. This column is coordinated by Peg Campbell on staff at the U-M Health Centers.*



Jacque Downs

## Disc golf gaining greater following

Continued from 11

nine-hole Rolling Hills Park course. Now he says the club has about 70 members and some talented amateur ball golfers have converted to playing disc golf at the challenging 18-hole Hudson Mills Park course in Dexter.

According to Nollendorfs, disc golf originated in California about 25 years ago during the frisbee craze. The sport was originally played with conventional frisbees and people would just design their own courses trying to avoid trees while tossing their discs into a makeshift basket.

As the calendar has slipped disc golf has evolved into a sophisticated activity much like conventional golf, however. There are approximately 10 courses specifically designed for disc golf across Michigan, including the most popular local course at Hudson Mills.

A full line of disc golf discs are on the market with a streamlined hard plastic design that provides for more precise flight than an average frisbee.

Jim Kenner of Milford is one of the pioneers of the sport. He got involved with disc golf after entering several frisbee tournaments in the mid '70s. Kenner, along with his wife Gail McColl, opened Discraft - a disc manufacturing company in Walled Lake, in 1979 and today theirs is one of the leading manufacturers of the spheres specifically designed for disc golf.

Discraft makes driver discs, approach discs and putter discs and most disc golf enthusiasts tend to be faithful to their set of discs just like golfers are to their own set of clubs.

Kenner, 47, said he believes disc golf has taken off (so to speak) in recent years because it shares many of the same positive qualities as traditional golf.

"There are a few frustrated ball golfers who have turned to disc golf but many people like to play both," Kenner said. "What makes regular golf so popular is the psychology and the social aspect of the sport. People love the camaraderie. It's the same with disc golf. It's easy to get out with some friends and enjoy the game at a nice leisurely pace."

The rules of the game are very similar to traditional golf as well. Golfers tee off from either professional or amateur tees. A "run-up" is allowed before each shot but on fairway shots the last step of the



Photo by HAL GOULD

### Frisbee golf is being taken seriously by a lot of sports enthusiasts.

run-up must end precisely where the previous shot landed.

There are penalties for placing a shot out of bounds or more than two meters above the ground. Like normal golf most shots in disc golf do tend to be hampered by the many trees surrounding a hole but the disc can get caught in a tree rather easily, and that calls for a one-stroke penalty.

Players putt not at a hole but rather a wide basket with chains called a "pole hole." There is definitely an art to putting, much like with traditional golf.

"When it comes to putting, pushing rather than throwing the disc is important," Nollendorfs said. "It

just gives you more control."

He said there's also some basic principles of teeing off or shooting long that beginners should know in disc golf.

"One thing you should do is throw the disc flat," Nollendorfs added. "People who're used to throwing frisbees throw it up but you really need to throw it flat in order to avoid a big curve."

One reason why disc golf seems to be attracting a new crowd lately relates to the low cost of the sport. Most areas where the sport is played don't charge for the use of the course. It's relatively easy to maintain a disc golf area and most of the courses are located on park

land where the parks handle the maintenance.

"Disc golf can bring out the families or the younger crowd that can't necessarily afford to play ball golf," Nollendorfs said.

He estimated that most beginners can equip themselves with a good set of discs and a small disc bag for under \$100.

Other disc courses near the area, besides Huron Hills, include Brown Park in Ann Arbor and Firefighters City Park in Troy.

The Ann Arbor Area Disc Golf Club plays mainly on Wednesday nights at Hudson Mills Metropark. For more information on the club call (313) 462-3814.

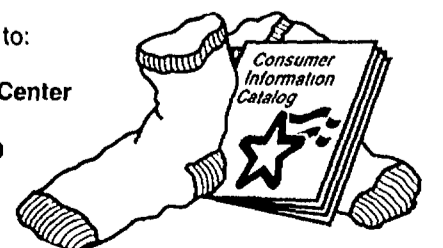
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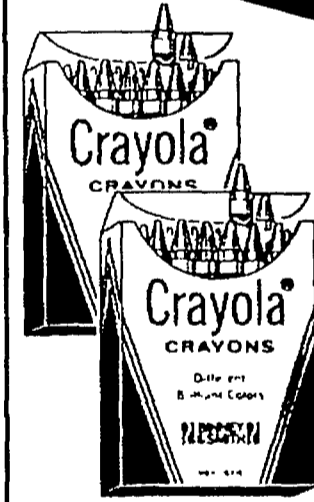
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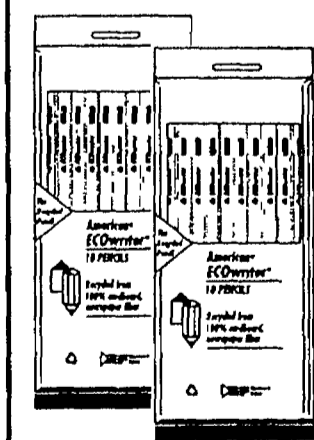
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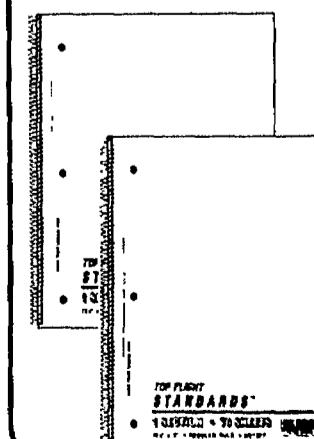
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**REAL ESTATE**

**Many brokerage firms are opting for franchising**

By James M. Woodard  
Copley News Service

Many real estate brokerage firms throughout the country have elected to join a national franchise organization.

Century 21, Re/Max Realtors, Better Homes and Gardens Real Estate Service, Prudential Real Estate Affiliates are among the major franchise groups that give local firms a national identity and enhanced credibility as real estate professionals. And it gives them a solid base for business promotion and expansion.

Local firms can benefit from educational programs, networking opportunities, national referral services, and other marketing-support programs offered by franchise organizations. Those services can

make the broker more productive for client consumers.

However, some of the franchise systems apparently aren't so solid themselves. Sales and mergers are in the works, and a couple of national groups established in the early 1970s are rumored to be phasing out their operations.

The biggest transaction in years is the recent sale of Century 21 Real Estate Corp. from Metropolitan Life Insurance Co. to Hospitality Franchise Systems (HFS), a major franchiser of hotel properties. Its current franchisees capture a one-tenth share of all hotel rooms in the country.

"If in purchasing Century 21, HFS wants to market its proven capabilities beyond the hotel industry, the company is wise in

Continued on 2

**HOME DESIGNS**



**The Parmeter is well-suited for growing families**

By James McAlexander  
Copley News Service

Well suited to a growing family or empty nesters who still need room for visiting guests and relatives, the two-story Parmeter is a versatile floor design with something for everyone.

A vaulted entry open to the second floor begins the journey through this elegant home. The vaulted living room projects forward from the rest of the house. One end of the room functions as a bay with three large windows set at angles to each other to take advantage of a view.

A formal dining room opens to the living room. A half-bath is located near the entry.

The conveniently located kitchen with double ovens and cook top stove, allow meals to be served casually in the sunny breakfast nook or more formally in the adjacent dining room.

The vaulted family room, with fireplace and built-in woodbox, offers cozy atmosphere for entertaining. Accessible from both the nook and family room is a sky-lit greenhouse. Big enough for the most ardent gardener, many enjoyable hours can be spent here by the "green thumb" in the house.

Isolated in one corner is the spacious master suite, featuring a huge walk-in closet, twin basins in a separate vanity, shower and raised tub.

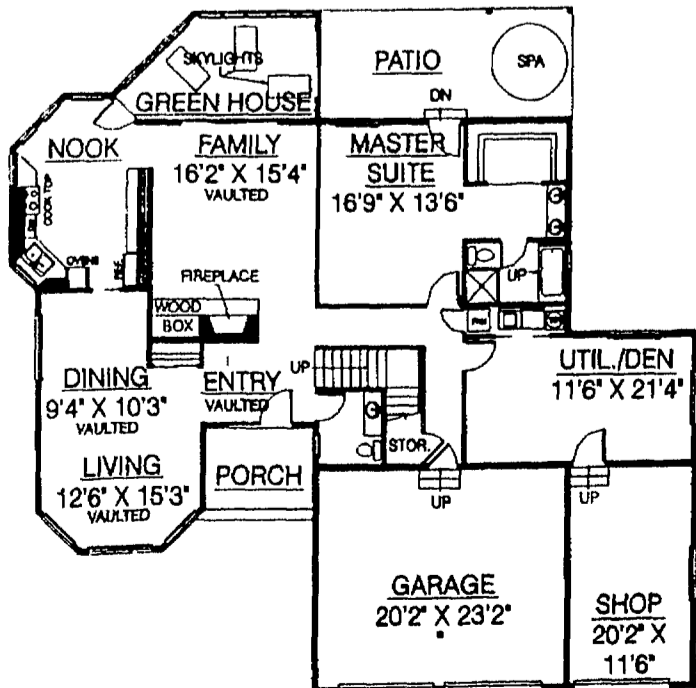
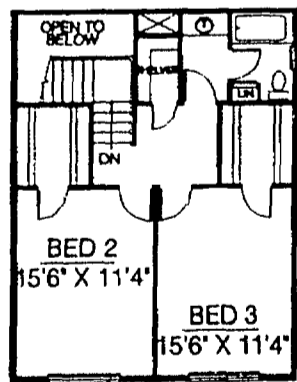
There is a private entrance to the side patio where a barbecue or a

relaxing soak in the spa can add a nice touch to a long day.

A large area that can be used either as an extended utility room or comfortable den complete the living area on the first floor. A good-size shop for those do-it-yourself projects and two-car garage, each with an entrance, abut the house.

The second floor, which can be closed off when not in use, is given over to a sleeping area. There are two identical bedrooms, each with a walk-in closet and large front-view window. A full bathroom and linen closet with plenty of shelves conclude the upper floor plan.

For a study plan of the Parmeter (401-72), send \$9 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave., Howell, MI 48843. (Be sure to specify plan name and number when ordering.)



OVERALL DIMENSIONS: 63'-0" X 64'-6"  
LIVING AREA: 2,691 square feet  
GARAGE: 503 square feet



**NITRO IT**

Some crops are more likely than others to need a nutritional boost part way into the growing season

Whether your garden needs a shot of nitrogen fertilizer in midsummer is one of those "it depends" questions.

It depends on your soil type, whether you spread fertilizer before you tilled and planted, and what types of crops you're growing, for starters.

Darryl Warncke, extension soils specialist at Michigan State University, says a garden on sandy soil, which has little ability to hold onto plant nutrients, may need regular light applications of nitrogen fertilizer through most of the growing season to prevent the poor growth that can result from nitrogen deficiency.

Likewise, a garden to which large quantities of organic matter were added recently - for example, a green manure crop or last year's uncomposted leaves that were tilled under this spring - may need extra nitrogen.

"The bacteria that break down organic matter added to the soil need nitrogen to work," Warncke explains. "The process can tie up available nitrogen in such a way that plants can't take it up to meet their needs. So the gardener needs to add nitrogen to prevent nitrogen deficiency."

If you spread fertilizer before you worked the soil and planted the garden or if the soil is rich in decomposed organic matter, many crops won't need additional fertilizer. This is especially true of quick-maturing crops such as lettuce and radishes, and legumes (peas and beans). Legumes can "fix" nitrogen from

the air with the help of special bacteria on their roots, so they don't need nitrogen fertilizers.

If your soil is naturally low in nutrients and/or you didn't fertilize before planting, fertilizing after planting may be your best hope of decent yields.

Some crops are more likely than others to need a nutritional boost part way into the growing season. Corn and onions, crops such as tomatoes and winter squash that take most of the summer to mature, and the cabbage family crops (cabbage, broccoli, brussels sprouts, cauliflower) are generally considered heavy feeders.

A general rule is to apply nitrogen after tomato plants set a few fruit, and to fertilize cabbage, cauliflower and broccoli four to five weeks after transplanting. Fertilize cauliflower again three weeks later. Side-dress corn when it's knee-high and again when silks form. Side-dress onions when they have six to eight leaves.

Fertilize vining squash before they begin to run and bush squash when they begin to flower. Apply one to one and one-half cups of a fertilizer containing 20 percent nitrogen per 50 row feet each time.

"Side-dressing" is applying dry fertilizer in a continuous strip alongside a row of vegetables or flowers, Warncke explains. "Top-dressing" is applying fertilizer in a ring around individual plants or hills.

"Applying dry fertilizer to the soil surface

and watering it in is the easiest and cheapest way to fertilize growing plants," Warncke says. "Liquid fertilizers can be just as effective but require mixing before application."

An old watering can makes a handy fertilizer applicator for top- and side-dressing row crops and individual plants, he notes. For broadcasting granular fertilizer before tilling and planting, mechanical spreaders are convenient. They spread fertilizer more evenly than the gardener could do it by hand, and, if carefully calibrated, they make it possible to apply fertilizer at the correct rate to avoid over- or under-fertilization.

"The rule of thumb for vegetables is to broadcast and incorporate 10 pounds of 12-12-12 or the equivalent per 1,000 square feet of soil before planting," Warncke says. "And supplement that with a high nitrogen fertilizer three to four weeks after planting. For more precise nutritional fine-tuning, a soil test is recommended."

A soil test measures the pH (soil acidity), which influences the availability of many essential plant nutrients, and the soil's ability to provide phosphorus and potassium, the other two major nutrients (along with nitrogen) that all plants need.

Information on soil testing and fertilizing garden vegetables and other plants is available at county MSU Extension offices.

They're listed under "county government" in your telephone book.

**Late-summer gardening**

By C.Z. Guest  
Copley News Service

**GARDENING**

In the vegetable garden in late summer start seeding for fall crops of radish, spinach, peas, lettuce, beans and beets.

If large bites or whole leaves are missing from tomato plants, search for tomato hornworms and pick them off.

Harvest vegetables at their peak and preserve the extras rather than leaving them on the plant, give to friends or neighbors.

With the fall rapidly approaching, it's also time to start planning changes in your landscape, like new plantings and moving of established plants - particularly evergreens which are best planted in early September.

August is a good time to divide irises if needed, followed in September by the division of phlox, peonies, and day lilies.

**COMPOSTING**

If you haven't started a compost pile by now - it's time.

Composting is one of the most worthwhile and easy things you can do to improve your soil. The energy and

nutrition in grass clipping, leaves, plant parts and kitchen scraps (without meat or bones), when recycled and added to your garden soil will do wonders for your plants. Composting is a cinch and need not be unsightly or smelly. In fact when done properly, compost has no odor at all. The easiest way to get started is simply to bury your compost in a hole and cover it over. Be sure that the waste is buried at least eight inches below the surface.

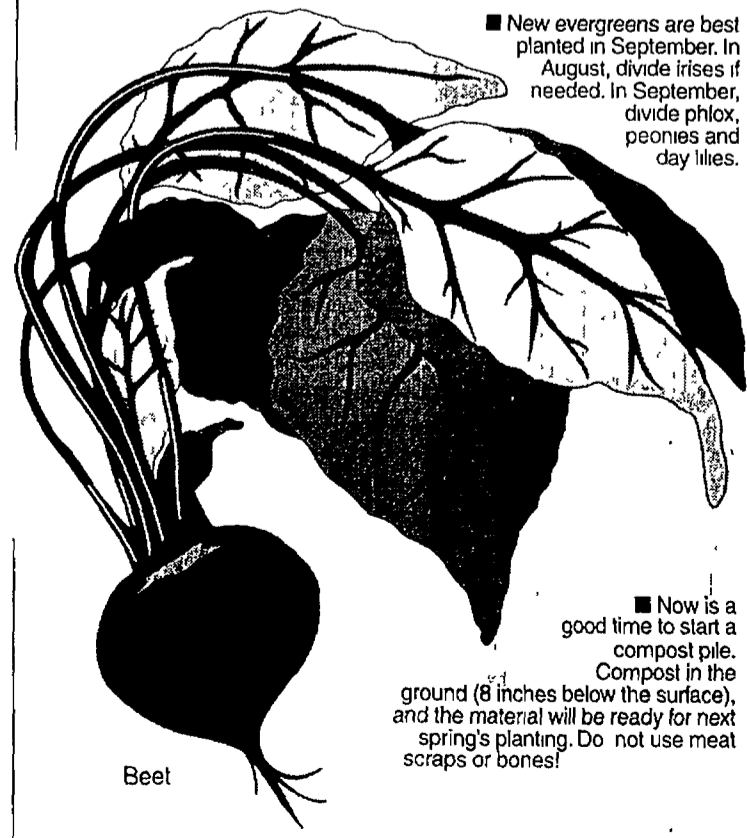
If this is done now, the holes will become useable garden space by next year.

Q. My carnations grow very well every year, but in summer the stems flop over just as the plants are beginning to flower. How can I make the stems stand up under the weight of the blossoms?

A. Carnations aren't adapted to southern California's hot summers. When temperatures soar over 80 F carnation plants grow so fast the stems never have time to stiffen, so they get floppy. And if the plants get less than six hours of direct sun daily they

**Late-summer gardening**

Start seeding for fall crops of radish, spinach, peas, beans and beets. Look for tomato hornworms and pick them off. Harvest vegetables and use them, preserve them or give them to friends. Do not let them overripen on the plant.



Now evergreens are best planted in September. In August, divide irises if needed. In September, divide phlox, peonies and day lilies.

Now is a good time to start a compost pile. Compost in the ground (8 inches below the surface), and the material will be ready for next spring's planting. Do not use meat scraps or bones!

Beet

Continued on 2

# Resurfacing concrete is possible

By Gene Gary  
Copley News Service

**G. We plan on adding an overhang attached to our house that will cover a concrete patio, 17 feet by 28 feet. The concrete is chipped, has some minor cracks and stains. We would like to add a fresh layer of concrete over the old. Is this feasible?**

A. You can pour a new concrete floor over the old, or you may find one of the commercial resurfacing products easier to use for almost the same results.

Mr. Mac's Concrete Resurfacer, marketed by Macklandbrug-Duncan Corp., is designed for use by the do-it-yourselfer. It's a polymer product that is applied in a 1/16- to 1/32-inch layer that bonds to the existing concrete and fills small holes, pits and low spots, and levels out the damaged surface.

If the surface you are covering has holes and pits greater than 1 inch, use Mr. Mac's Concrete Fix as a patching material prior to applying the resurfacer. For more information on these products and their availability, call Mr. Mac's consumer hot line (800) 348-3571.

You may find that resurfacing with this or a similar commercial product is more

expensive than the alternative of pouring a new floor over the old. And, if you wish to add more inches to the surface, you will need to consider another technique. Here is a recommendation from the Portland Cement Association:

Prepare the old slab by cleaning the surface. A dry-cleaning method that will remove any deteriorating concrete on the old surface is recommended. Use a scarifier or grit blaster, which clean and roughen the surface in preparation for the new concrete layer. These machines can be rented. Any residual oil must be removed.

For a thin resurfacing that is less than 2 inches thick, a sand-cement grout is used to develop a strong bond between the old slab and the new layer. Edge forms and screeds for this type of work vary. Some solid support is usually required along the sides of the area resurfaced. This is necessary for ease of screeding the topping to the proper elevation.

After the edge forms have been set, the elevation should be checked with an engineer's level or laser and adjusted as necessary to ensure the desired surface tolerance, slope for drainage, and minimum overlay thickness at all locations.

Immediately before a fully bonded overlay is placed, a thin coating of bonding

grout should be scrubbed into the cleaned, dry surface or cleaned, damp (but not wet) surface, if it has been prewetted overnight. This grout should consist of a 1/16- to -inch layer containing 1 part portland cement, 1 part concrete sand from which the plus No. 8 material has been scalped and about part of water mixed to give a creamy paintlike consistency.

Exercise care in brooming the grout into the surface to ensure that the entire surface area receives a thorough, even coating and that no excess grout collects in pockets. The rate at which grout is applied should be limited to the rate at which topping concrete can be placed. The grout should not be allowed to dry to a whitish appearance before the topping concrete is placed lest the grout act as a debonding layer instead of improving the bond.

Concrete for resurfacing floors must be of high quality and resistant to surface abrasion, with a reasonably low water-cement ratio. Mix design will vary depending on the thickness of concrete to be placed. A superplasticizer can be added to the concrete mix to obtain a more workable concrete.

Hand or machine methods can be used

## HERE'S HOW

Concrete for resurfacing floors must be of high quality and resistant to surface abrasion, with a reasonably low water-cement ratio.

to place and finish the topping. The operations are similar to those used in conventional concrete floor construction: strike-off, compact, float, trowel and cure.

Proper and adequate curing is more important in bonded resurfacing than in ordinary concrete work because of the potential for rapid, early drying of the thin concrete overlay. Protect against rapid-drying with coverings such as wet burlap, plastic sheets, or waterproof paper as soon as possible to do so without marring the surface.

Keep the concrete covered and wet for at least seven days when using normal portland cement in temperatures above 50 degrees, and for at least four days in warm temperatures or when using high-early-strength portland cement.

For more detailed technical information on general repairs and resurfacing of concrete floors, purchase the Portland Cement Association's eight-page publication, "Resurfacing Concrete Floors," which is available for \$10. Send check or money order to Portland Cement Association, Dept. R.F., 5420 Old Orchard Road, Skokie, Illinois 60077.

## Many brokerage firms are opting for franchising

Continued from 1

entering another industry that has shown success in franchising," said Patrick Veling, a real estate analyst and consultant.

The real estate industry has embraced the franchise concept since Century 21 was formed in 1972. It can be a win-win arrangement for broker, consumer and franchiser.

An interesting question is why MetLife would sell Century 21. Many people were surprised to learn that this national franchiser earned only \$6.2 million during the last fiscal year, Veling said. "The return is a paltry 2.5 percent on the more than \$250 million MetLife spent on its Century 21

division five year ago."

Also, Century 21's franchise revenue stream, like that of most real estate franchise groups, is tied to commission dollars earned by franchisees, Veling said. "It's no secret that with declining real estate transfers and values, and lowering commission rates in some cases, the revenues for franchisees with income tied to real estate commissions earned will be subject to further pressure and reduction."

"MetLife's hopes for cross-marketing to Century 21 customers have not been realized. The firm's original plan was to sell property and life insurance policies to home buyers. However, MetLife agents had very little real contact with

Century 21 customers throughout the five-year tenure."

Cross-marketing to real estate clients sounds like a viable idea. But no major firm has been successful at accomplishing that goal. Sears failed in marketing Allstate Insurance to Coldwell Banker customers.

"The Prudential has long been rumored to be wanting out of its real estate franchise (Prudential Real Estate Affiliates) because of its failure to successfully cross-market its insurance and financial services," Veling said. However, PREA president Steve Bauer denies that the franchise is considering a sale or merger.

Sales and consolidation of national real estate franchises will

probably heat up in the near future, Veling predicted. The market is changing, and organizations that don't make timely changes will disappear from the scene.

In the meantime, new real estate franchises are being launched. One of the most unique groups is Keller Williams Co., based in Austin, Texas. It offers a profit-sharing and commission-split program that is appealing to some broker firms.

Keller Williams has 50 affiliated offices in nine states and plans to expand, according to Joanne Rupert, a franchise representative.

Some brokers, however, are looking for a solid base of consistent strength and durability in the franchise they choose. And with all

the transitional game-playing in today's market, that's not easy to find.

**G. What are today's home buyers looking for in a new home?**

A. There have been some particularly interesting changes recently in the profile of home buyers in the country, according to a survey in Professional Builder magazine.

Most buyers now say they plan to live in their new home for an average of 15.7 years — two years longer than last year's average. And buyers want a house they can live in regardless of their age or family size. In other words, it must be designed for flexible use.

Today's new home has an average of 2,103-square-feet of living

space, and includes three bedrooms and two-and-a-half baths, the survey said.

Buyers plan to spend an average (nationally) of \$142,000 for their new purchase.

"But when lookers turn into buyers, our survey shows they actually end up spending more money," the survey said. "The total average is \$152,000, with an average down payment of \$34,296."

Buyers who plan to purchase a new home within the next 12 months will look at an average of 13 homes before signing on the dotted line, the report noted. Just last year, buyers said they would view only eight homes before making a commitment.

## Late-summer gardening requires prep work and useful tips

Continued from 1

also get leggy. Carnations grow best in a Colorado-type climate — high intensity and temperatures in the 70's.

Carnations bloom year-round in Southern California, so I suggest you enjoy the late winter and spring blooms which form when temperatures are cooler so the will have strong stems.

Forget about the summertime flowers and let the plants regain their strength. Simply cut off floppy summer blooms as they form and the plants will devote their energy growing better leaves and roots. Avoid high nitrogen fertilizers as spring temperatures rise — this will keep the plants compact

### THE 10 MOST NUTRITIOUS VEGETABLES

**Broccoli** — more than twice the vitamin C, ounce for ounce, than oranges and one of the best vegetable sources of B vitamins and calcium.

**Spinach** — lots of calcium, iron and potassium and vitamin A.

**Brussel Sprouts** — packed with vitamin C and iron and rich in B vitamins and potassium.

**Lima Beans** — best source of potassium and high in iron, B vitamins and calcium.

**Peas** — all varieties are high in B vitamins and rich in iron while some varieties have a high vitamin C content.

**Asparagus** — high in B vitamins and ample amounts of vitamins A

and C and iron.

**Artichokes** — both leaves and hearts are rich in potassium, iron, calcium and vitamin B.

**Cauliflower** — this delicious cousin of broccoli is rich in vitamin C, too.

**Sweet Potatoes** — very high in vitamin A (second best) and very high in vitamin C.

**Carrot** — more vitamin A than any other vegetable and rich in calcium and potassium, too.

Of course, being avid gardeners we're all more likely to achieve this healthy goal by eating 3 to 5 servings of vegetables daily.

### TIPS

Corn is usually ready to harvest when the tassels turn

brown. You may also want to open an ear to check the upper kernels for ripeness.

Harvest cucumbers before they are mature. Overripe ones fade and turn yellow.

Cantaloupes are ready for the table when the stem pulls easily away from the melon.

Some herbs such as basil, mint, dill, parsley and oregano can be brought indoors and placed in a sunny spot so you can enjoy their fresh flavors during the winter months.

It takes 3 to 4 years before trees and shrubs establish a well-developed root system. Insure the

health and vigor of your plants by supplying water as needed and fertilizing on a regular basis.

The moment you bring your flowers into the house, put them in a deep container of lukewarm water so they'll get a needed drink. Do this as long as possible (several hours).

Remove all leaves and side shoots that will stand in water. Otherwise the water will be smelly and the flowers fade more easily.

Before arranging your flowers, cut each stem on a slant under water to clear out air bubbles. This way the water goes directly up the stem — your flowers will last

longer.

When flowers fade, throw out the wilted ones — but for those remaining simply recut the stems and place in a smaller vase with warm water.

For longer lasting flowers, add an aspirin to the water, they'll perk right up.

*C.Z. Guest, author of "5 Seasons of Gardening" (Little, Brown & Co.), is an authority on gardens, flowers and plants. Send questions to C.Z. Guest, c/o Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.*

**Century 21**

International Award Winning Office  
Oakland/Wayne County

Today Inc. (313) 462-9800



**BASS LAKE WATERFRONT.** This Commerce Twp. 3 bedroom ranch offers 128 ft. on the water! Lovely half-acre treed lot, family room with fireplace. Immediate possession. \$148,500.



**INCOMPARABLE LOCATION.** Don't miss this 2200 sq. ft. Compo-built 3 bedroom ranch in Meadowbrook Hills. Rolling, maturely-landscaped, lot with creek. Hardwood floors in kitchen, family room. See it now! \$187,900.

If you live in Northville, Novi, Farmington or Livonia, we're just around the corner!

	NOVI	FARMINGTON 8 Mile	Newburgh
	NORTHVILLE	Century 21 Today	
		LIVONIA	
	PLYMOUTH	7 Mile	

Call Today for a free market evaluation of your home.



**PLYMOUTH BEAUTY.** Custom throughout, from the entrance door to the private yard backing to park. This 4 bedroom home offers almost 2800 sq. ft. of elegance, in lovely Beacon Estates. \$284,500.



**FORMER MODEL HOME.** This Northville colonial features prize-winning 4 bedroom floor plan, with den or 5th bedroom. Hardwood floors, sunken family room. \$204,900.

The Creative Living Section makes home shopping easy!

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Real Estate One, Inc.

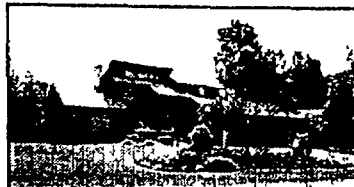
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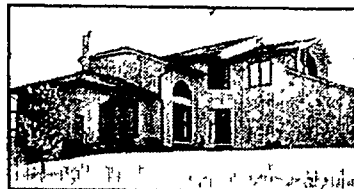
**WIDE CANAL ON PRIVATE ALL SPORTS DUCK LAKE.** Don't miss the opportunity to see this home in Highland Township's Axford Acres \$324,800. (11812) (810) 684-1065



**CHASE FARMS BEST BUY** Custom designed 4 bedroom, 2 1/2 bath colonial with all the desired extras. White gourmet kitchen, hardwood floors, Jacuzzi, soaring ceilings, multi-tiered deck, sidewalks and Novi schools (ASH) (810) 348-6430



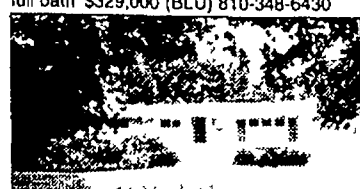
**LUXURIOUS LAKEFRONT TOWNHOUSE** in a unique water oriented community 2 bedroom, 3 1/2 baths w/ professionally finished walk-out lower level with rec room, family room, fireplace, wet bar with frig & full bath \$329,000 (BLU) 810-348-6430



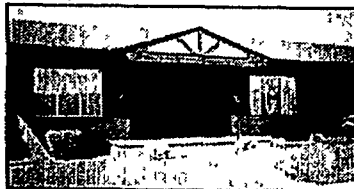
**UNIQUE CONTEMPORARY** Approximately 7 acres, 4 bedrooms, 3 baths, spacious open kitchen, family room with fireplace, finished walkout, central air, attached 2 plus garage. Wrap around deck, new barn. \$289,000 (C4350) 227-5005 or 1-800-328-6265



**ENJOY THE MARRIAGE** of this comfortable home and it's picturesque setting. 1st floor master, spacious rooms, large country kitchen, formal dining room, some hardwood \$249,900 (CHU) 810-348-6430



**NORTHVILLE CHARMER!** Walk to town and Cedar Mill Ranch with basement, fenced yard & garage. Cathedral ceilings and many updates. \$126,900 (DOR) 810-348-6430



**CO-OP DON'T MISS THIS UNIT!** Beautiful Colonial Acres, spotless unit, immediate occupancy, neutral decor, enclosed Florida room, partially finished basement, lots of storage. Adult community \$63,900 (POT) 810-348-6430



**BEAUTIFUL FRENCH COLONIAL** on a premium wooded lot, 4 bedrooms, 2 1/2 baths, impeccably decorated, wood crown moldings thruout, 6 panel doors, 2 tier deck and much more! \$189,900 (CHA) 810-348-6430



**BUY ONE, GET ONE FREE!** Enjoy the charm of this home with it's beautiful woodwork and quaintness. Also a second home used as a rental income, great package, & location. Call for details. \$139,900 (YER) 810-348-6430



**LOVELY LAKES OF NORTHVILLE** GOLONIAL with French doors opening to deck and spacious yard. Nearly 3,000 sq. ft. with 5 bedrooms, library and much more.



**SEEKING A PRIVATE LIFESTYLE & BEAUTIFUL SURROUNDINGS?** 4 bedroom, 2 full, 2 1/2 baths, 3600 sq. ft. contemporary. Backs to golf course. Master suite w/private balcony, open floor plan. \$379,900 (MAR) 810-348-6430



**ENJOY NATURE AT ITS BEST** on almost 2 acres near downtown Northville. 5 bedrooms, 2 1/2 baths, family room w/fireplace, living room, finished basement w/cedar closet & 2nd pantry. \$287,000 (THO) 810-348-6430

Milford  
(810) 684-1065

Northville/Novi  
(810) 348-6430

Brighton  
(810) 227-5005



# Pap boats that served infants, invalids are treats

By Anne McCollam  
Copley News Service

## ANTIQUES

Q. Enclosed is a picture of an invalid feeder. We've been collecting them for several years and have not had much luck finding any information on them.

Anything you can tell us about invalid feeders will be appreciated.

A. Invalid feeders, also known as pap boats, were shallow, long-spouted cups usually with handles. They were used for serving infants or those incapable of feeding themselves. Their origin can be traced back to 1500 B.C.

Pap was a mixture of bread or flour cooked in milk. Gruel or cereal cooked in liquid was also served in these feeders.

Many were made in England by Wedgwood, Spode, and Copeland. Invalid feeders turn up in Delft, white porcelain, Majolica, Satsuma and Dresden. Not all were marked.

Your pap boat was made in the late 1800s. It would probably be worth about \$75 to \$85.

Denver

Q. This mark is on a small vase that I have. The shape is round and squat. It has a smooth black glaze and is in perfect condition.

Could you tell me who made it

and its value?

A. Your vase was made by the Denver Art Pottery, Denver, Colo. It started out as F.J. White & Son Pottery in 1893. The early ware consisted of mostly jugs, teapots and flowerpots.

They changed the name to Denver Art Pottery in 1909 and introduced an art pottery line. F.J. died in 1919 and son Francis worked until the mid-1950s. The mark you described was used in 1909.

Your vase would probably be worth about \$85 to \$100.

Q. I have my grandmother's blue milk glass compote. She received it in the late 1800s. It stands on a pedestal, has a lattice edge design and an 8-inch diameter.

I would like to know its value and anything you can tell me about it.

A. Opaque milk glass was widely produced in the late 1800s. It was intended to be a substitute for expensive porcelain. As it caught on, manufacturers branched out into making it in other colors. Many pieces have been reissued and reproduced.

The value of your compote would probably be about \$140 to \$150.

Q. I am curious about a lamp that was in my parents' home for as long as I can remember, and I am 82 years old. It is 25 inches high. The shade has 12

panels of green leaded glass with linen encircling the center of the shade. The slender bronze base and shade are both marked "Tiffany Studios, New York."

Any information you can give me concerning my heirloom will be appreciated.

A. The innovative art glass designer, Louis Comfort Tiffany, began making stained-glass windows in 1878. He went on to establish his outstanding glass factory, producing iridescent glass. He designed lamps, shades, vases and stemware.

He and his studio artists also accomplished other superb work that included jewelry, enamels, pottery, silver and bronzes. Tiffany pieces were signed.

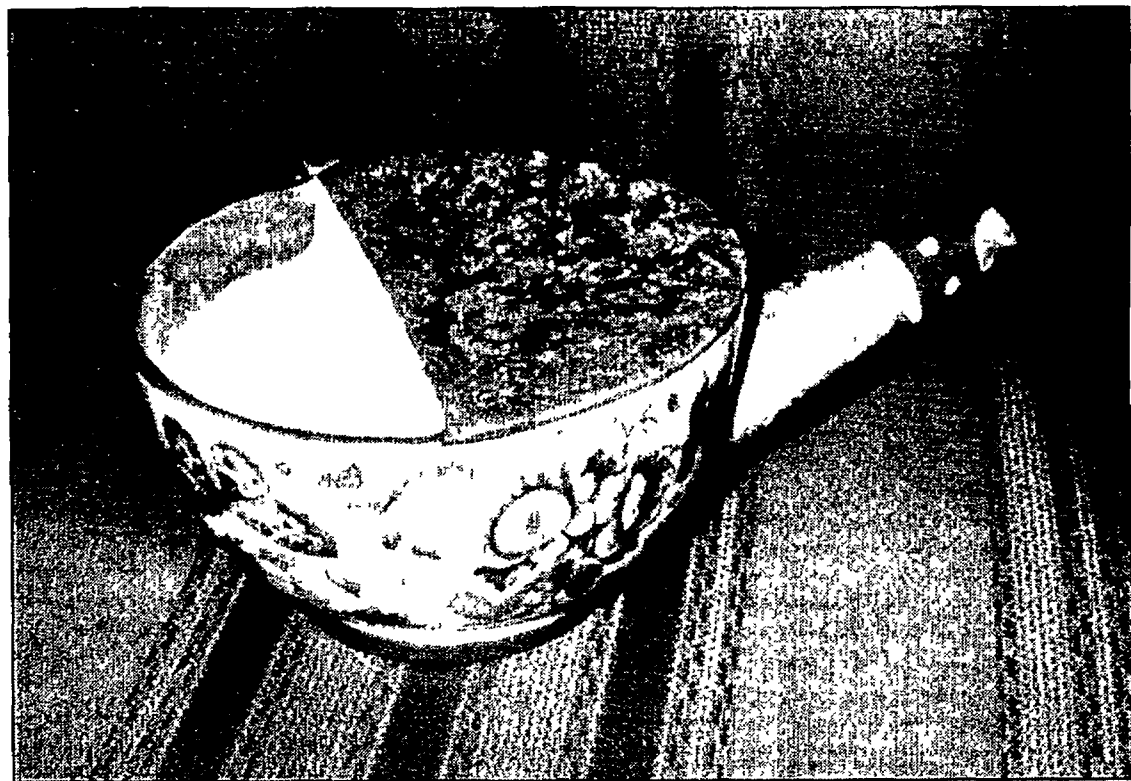
In an original Tiffany Studios catalog this lamp sold for \$105. Your lamp was made in the early 1900s. It would probably be worth about \$7,000.

Q. I have a porcelain bear that is a bank. It is blue, trimmed in gold and is 7 inches tall. On the bottom are the words "Pearl China Co. — Hand Decorated 22 KT — U.S.A."

What can you tell me about my bear bank?

A. Your bank was made by the Pearl China Co., East Liverpool, Ohio. The firm began in the 1830s. Art and novelty ware were made until 1858 when owner George Singer sold the business. Since then it has passed through several owners.

Your bear bank was made in the early 1900s. It would probably be



This invalid feeder made in the late 1800s is worth \$75 to \$85, in good condition.

worth about \$25 to \$35.

### BOOK REVIEW

"Warman's Jewelry" by Christie Romero is an outstanding field guide to the style and types of antique and collectible jewelry on the market today. The historical backgrounds, marks, over 300 photos and current prices will help

in identifying and pricing jewelry.

Romero explains her table of seven criteria, "3 Cs, 2 Ds, 2 Ss," craftsmanship, condition, color, design, demand, scarcity and size. So, when it comes to the "Cs, Ds, and Ss," mind your Ps and Qs. This reference guide is a gem.

"Warman's Jewelry" is published by Wallace-Homestead Book Co.,

an imprint of Chilton Book Co. It is available in antique shops and bookstores.

Address your questions to Anne McCollam, P.O. Box 490, Notre Dame, IN 46556. For a personal response, include picture(s), a detailed description, a stamped, self-addressed envelope and \$5 per item (one item at a time).

**COLDWELL BANKER** (810)  
CALLAN 685-1588  
211 E. COMMERCE RD., MILFORD



**SUPER SPACIOUS** ranch that has been wonderfully updated from the huge bright kitchen to the finished, carpeted basement that has a family room and study. All rooms are good sized, 2 car att. garage, and landscaped yard. \$119,900 P-985



**CONTEMPORARY** inside and out! Custom built on 4.98 acres. Offers 3 bedrooms, 2.5 baths, vaulted ceilings, skylights, and custom fireplace. Master suite with full bath and dressing area. Nice country setting. \$219,900 H-10541



**GOOD STUFF** in this quality ranch on 1.67 acre country setting. Note gracious foyer, full wall stone fireplace, Amish Grabill kitchen, 3 large bedrooms, 3 baths, 2 car att. garage nice deck and yard. Charming and comfortable throughout. \$189,900 G-1785



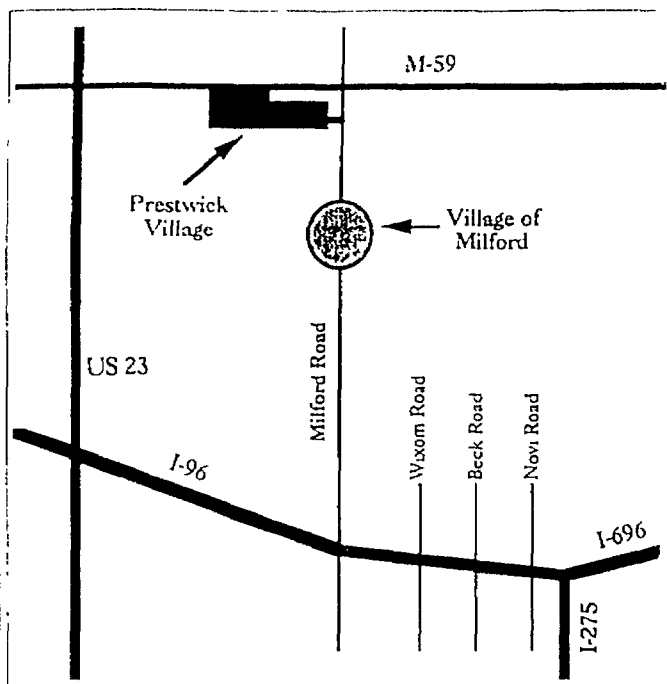
**COUNTRY PARADISE!** Contemporary style brick/wood home has 3 bdrms., 3 baths, formal dining, cathedral ceiling in living rm., and family rm. Attached garage and 2.15 acre setting near the village. \$229,800 A-563

OUR BEST PEOPLE  
MAY BE YOUR NEIGHBORS!

## SHOWCASE OF HOMES

### Saturday, August 19

### Noon to 7PM



On M-59, 1 Mile West of Milford Road  
For Information Call (810)889-1433

### SHOWCASE OF HOMES:

- \* Home tours of exciting new custom built homes.
- \* Community & Golf Course tours.
- \* Golf clinic by Two-Time National Long Drive Champion Evan "Big Cat" Williams.
- \* Chance to win a golf vacation for two to Shanty Creek-Schuss Mountain Resort.

Prestwick Village offers an exclusive collection of 1/2+ acre custom homesites in a private club community which encompasses 426 acres of natural rolling terrain, woodlands and picturesque lakes. Amenities include a championship private golf course, magnificent clubhouse, pool & tennis center, unparalleled golf practice facilities, and cross country skiing. Shopping, Huron Valley Schools, parks and expressways are located nearby. Stop by and see why Prestwick Village is becoming Metropolitan Detroit's premiere master planned community.

## Custom Homes with a World Class Backyard.



Tim  
Richard  
states the  
issues!

He's in your HomeTown paper covering our capital!

**HOME TOWN**  
Newspapers





375 Mobile Homes

QUALITY HOMES AT NOVI MEADOWS 6 MONTHS FREE LOT RENT

TRIANGLE MOBILE HOMES SALES

Highland Greens Estates 2377 N. Milford Rd., Highland

WEBBERVILLE 12x60 w/10x20 expando. Nice lot, air-conditioning

WEBBERVILLE - 3 bed 1 1/2 bath, 4 appliances, big deck

WEBBERVILLE - Very clean, corner lot, 2 bed, 1 1/2 bath, 7x12

WEBBERVILLE 1981 14x70 Fairmont, 3BR, 2 car garage

WHITMORE LAKE. 1990 Commodore 3 br, 2 baths, 14x80

WHITMORE LAKE/ Northfield Estates 14x80, 3 bedrooms

WHITMORE LAKE/ Northfield Estates 14x70 with 7x24

WHITMORE LAKE/ Northfield Estates Victorian doublewide

WHITMORE LAKE - 3 bed, 2 bath excellent rating, new carpet

WHITMORE LAKE - Corner lot, cedar siding, open floor plan

376 Homes Under Construction

FENTON - Newest Development Only 12 sites left

377 Lakefront Property

167 FT on lake Home with 3 BR, 2 baths, fireplace

EXCLUSIVE LAKE LOTS ON BEAUTIFUL DUCK LAKE

HAMBURG .. Rustic log home on all-sports chain of lakes

HOWELL 1300sq ft, 1 1/2 bath, private all sports lake

LAKELAND: LAKEFRONT! Delightful panoramic view

PINCKNEY, all-sports Rush Lake, 1 1/2 acre lot

PINCKNEY: LAKEFRONT! Chain of 6 lakes, all sports

379 Northern Property

CLAIRE. Northern lakefront lot in private community

CLARE area 3 br, large kitchen, living room

GAYLORD/ Grayling - 10 acres wooded, rolling, 58,995

"YOUR UP NORTH CONNECTION"

1-443 Over 100 ft on Clam River, mobile w/large addition

2-357 Lovely vacant lot on Big Norway Lake

1-231 Lovely Retirement home near five lakes

2-216 Hunters check out this 20 acre parcel

2-220 Real nice 40 acre parcel with older mobile

Four parcels totaling 40 acres High and low ground

High Country Realty Inc. P.O. Box 694

GAYLORD Waters area Wooded rolling 10 acres

GRAYLING- Gaylord area 10-20 acre parcels

MACKINAW City 'House' with storefront on a well traveled road

MANCELONA: Beautiful Acres with campsite

380 Resort/Vacation Property

BRIGHTON area Lake/golf resort, lot Beautiful Lake Chemu

382 Lots & Acreage/ Vacant

10 BEAUTIFULLY wooded acres Hamburg Twp

4 PERFECT BUILDING SITES - Three 2 acre, One 3 acre sites

ATTORNEY for your real estate sale or purchase

BRIGHTON Twp (6) lots, (3) lots, Bruno Rd. (2) 3/2, (1) 1/2

DEXTER - Pinckney Rd. 4 PERFECT BUILDING SITES

FENTON! Mill St, off Colfax quiet setting within 100x108 lot

385 Mortgage/ Land Contracts

I AM looking for someone to carry a land contract

388 Cemetery Lots

4 CEMETERY lots for sale section 11, Garden of Atonement

4 OR 2 Spaces Oakland Hills Memorial Gardens

NOVI (12 Mile & Novi Rd) 1 space & 1 garden vault

389 Commercial/Industrial Sale or Lease

390 Business Opportunities

ARGENTINE - Large 2 br, \$505 includes utilities

ARGENTINE large 1 br, immediate available

BRIGHTON, near Mill Pond 2 bedroom w/appliances

HOWELL, 2+ acres Good perc. 255' frontage paved rd

HOWELL 3 acres trees lining 2 sides, exc perk, 4 min to x way

HOWELL beautiful 1 acre lot in private country sub

LINDEN Schools! Wake Robin Lane W of Linden Rd

LIVINGSTON City, 2-10 acre parcels, 6 miles North of Howell

MILFORD 2 acres, wooded lot sub-division, \$98,500

PINCKNEY MOON SHADOWS ON RUSH LAKE

387 Real Estate Wanted

ALL ADS TO APPEAR UNDER THIS CLASSIFICATION MUST BE PREPAID

20 PLUS acres w/luxer upper home in rural country setting

ALL cash Pay for houses and L/C, any condition

I BUY HOUSES FOR CASH, FAST CLOSINGS.

PRIVATE investor buys Land Contracts Top dollar paid

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BRIGHTON, near Mill Pond 2 bedroom w/appliances

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391 Business & Prof Buildings

BRIGHTON. Professional office space, 9,000sq ft \$600,000

392 Commercial/Retail Sale/Lease

BRIGHTON. 2 acres, 275 ft. frontage on Old US 23

393 Real Estate Wanted

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NORTHVILLE. Barber shop beautifully decorated

SOUTH LYON Fast food restaurant ERA Layson

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BRIGHTON, near Mill Pond 2 bedroom w/appliances

BRIGHTON. 1 br, garage, \$465/mo. (313) 538-8385

BRIGHTON. 2 br, \$495 including heat, laundry on site

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BRIGHTON, near Mill Pond 2 bedroom w/appliances

BRIGHTON. Small, clean 1 br, resort area No smoking

BRIGHTON convenient location, 2BR, air, carport, 1 yr lease

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QUALITY BUILT HOME on a large lot in a country sub.

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STONEBRIDGE A PLANNED COMMUNITY Single family homesites with gorgeous golf course views

The Prudential Village Realtors 330 N. CENTER NORTHVILLE 349-5600



<p><b>412 Living Quarters To Share</b></p> <p>BRIGHTON. Female to share my home. Dog possible \$350 plus hall utilities (810)227-8341</p> <p>COMMERCE LAKE beautiful country estate home. Looking for mature women. Furnished, swimming available. \$325 (810)363-9306</p> <p>HARTLAND room, 1/2 bath non smoker, kitchen privileges \$80/week (517)546-3619</p> <p>HOWELL country home to share for clean quiet, responsible non smoking employed professional. Horse boarding nearby. references, pets \$300/mo, plus utilities, 1st/last (810)735-7976</p> <p>MILFORD male roommate wanted to share 2 br., home 1/2 cook and you do the hardy work \$250 mo. utilities paid. References (517) 545 8943</p>	<p><b>414 Rooms</b></p> <p>2 ROOMS in private home. Separate entrance, cooking facilities sing's, adult only. Refs required. Call (517)546-0711 after 6pm</p> <p>BRIGHTON. Lakefront. Ask for Kevin, call after 5pm (810)220-8069</p> <p>COOL person wanted to rent a room in a new 3br home Fowlerville (517)223-9017</p> <p>FURNISHED room for rent. Kitchen &amp; laundry privileges. Facing Kensington Park \$290/mo. Refs &amp; sec dep (810)685-2774</p> <p>HOWELL in town, \$80/week. Leave message (517)546-9481</p> <p>NEW HUDSON \$85/wk kitchen &amp; laundry privileges. References &amp; security deposit (810)437-4379</p> <p>FREE GARAGE SALE KIT WHEN YOU PLACE A GARAGE SALE AD</p>	<p><b>422 Office Space</b></p> <p>BRIGHTON, office to share. Downtown professional has attractive 4 room suite, including conference room and private windowed office (810)227-4405</p> <p>BRIGHTON. Dental /Orthodontist space immediately available. Exc location. Call Karl, (810)229-2469</p> <p>BRIGHTON. 100 and 400sq ft of office space. Very reasonable (810)227-3188.</p> <p>BRIGHTON. Nice 1 room suite on Grand River at Main St (810)685-7005</p> <p>BRIGHTON 9 room office 2 baths, \$700/mo 5271 Old US 23. Call Ms Hobson (810) 767-7955</p> <p>BRIGHTON newly remodeled office building, 4 units available, great parking (810)229-9590</p> <p>BRIGHTON prime Grand River office space 300 to 850sqft (810)227-3710 or (810)349-5812</p>	<p>BRIGHTON retail/office space, 300-800sq ft., downtown, Main Street. Start at \$250/mo (810)227-1477.</p> <p>HOWELL Downtown, 4 rooms, 600 sq ft., heat included, air conditioning (517)546-1434 or (517)546-3164</p> <p>OFFICE space in the Bertram Bldg., 121 S. Barnard, Howell. Call (517)546-1700 or (517)548-4448</p> <p>SOUTH LYON. First class modern, freestanding 800 sq ft office building. Downtown location. \$650/mo, plus utilities. Ask for Kathy Layson, (810)437-3800 or (810) 632-5292</p> <p><b>423 Commercial/Industrial</b></p> <p>2400SQ. ft. for rent. Ideal for dance studio or day care. M-59, Hartland and Howell area (810)629-3851, leave message</p> <p>FOWLerville. 2 br., \$475 deposit &amp; 8475 monthly (517)548-2111</p>	<p>BRIGHTON TWP. Old US 23, 30x70 zoned B2, good parking, currently video rental, \$1000 per mo (810) 227-9486, after 5pm</p> <p>BRIGHTON. Former cider mill, Grand River/Dorr Rd., 1 600sqft, walkout bsmt., large parking \$500/mo., security (810)626-6700</p> <p>BRIGHTON Located on Whitmore Lk Rd 1/4 mile S. of Grand River. 1900sq ft avail. lease. Finish to suit. Lease negotiable. Please call (810)231-4709</p> <p>HOWELL. 800sq ft office or retail, great exposure, South Michigan Ave (517)546-0148</p> <p>SOUTH LYON. 2400sq ft. free-standing industrial bldg. 20' ceiling heights, in city limits, 1 acre fenced gravel area. \$1200/mo plus utilities. Ask for Kathy Layson, (810)437-3800 or (810)632-5292</p> <p>FOR MORE "GREEN" IN YOUR WALLET, ADVERTISE IN OUR "GREEN" SHEET &amp; GET RESULTS.</p>	<p><b>430 Garages/Mini Storage</b></p> <p>FOWLerville. Car, boats, motorhomes, etc. Well insulated 36,000 sq ft bldg., concrete floors, low rates outside also (517)223-3056, for rates</p> <p>RV &amp; Boat Storage \$25 a mo. Grand River &amp; Haggerty area. Now (810)478-1315</p> <p><b>440 Wanted To Rent</b></p> <p>ALL ADS TO APPEAR UNDER THIS CLASSIFICATION MUST BE PREPAID</p> <p>1 OR 2 BR apt, reasonable rent for widow w/large pet (810)349-6363</p> <p>GREEN SHEET ADS GET RESULTS</p>	<p>PROFESSIONAL family needs 4 br. home with Brighton schools. References. Please call Jon (313)994-1200, ext 3313</p> <p>WANTED to rent or rent with option to buy. Small home or cottage near lake in Brighton. Single, professional female with 6yr. old boy. References (810)545-2476</p> <p><b>458 Lease/Option to Buy</b></p> <p>LIVINGSTON County. Older couple wants house to rent w/option to buy. Have pets. Will post substantial deposit. Must have pole barn or outbuilding to work in (810) 227-6238</p> <p><b>463 Homes For The Aged</b></p> <p>AFC home in tranquil setting close to US 23 &amp; I 96. Attractive private room (810)227-5893</p>
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# Brothers make dealership sixth in nation in one year

By GRETA PICKLESIMER  
Special Writer

Mike Stanford and his brothers, Louis and Henry, certainly know how to make a go of a car business.

They operate two very successful operations — one in Ann Arbor, the other on Wixom Road in Novi, across from McDonald's.

About 15 years ago the Stanford brothers bought and resurrected a bankrupt Ford car and truck dealership in Ann Arbor on Jackson Road. This store is now ranked first in Michigan for car and truck sales, and third nationally. Not bad for being bankrupt a few years earlier.

Now their new Novi dealership on Wixom Road is ranked No. 4 for sales of Lincoln Mercurys in Michigan and No. 6 nationally. This is very good considering the Lincoln-Mercury dealership has only been open one year.

What's the secret to all this success? According to Mike Stanford careful planning is the key.

"Ford Motor Company did the demographics," he said. The survey showed it was a hot area.

Of his growing business success, Mike Stanford explains: "We treated customers right at the truck store, so now they come here to buy luxury cars... It makes a nice fit."

Customers aren't seduced by greedy hawk-eyed salesmen when

they walk in. They are greeted warmly and asked if they need help by sincere sales people.

"We learned a lot from the other store," said Mike Stanford. "We took a wish list to this store which helped design this store."

"When we put everything together here, we wanted it to be user-friendly," he said.

He pointed to the phone in one of the customer waiting areas. "It is modem-equipped so you can plug your lap top computer in or send a fax out," he said.

"Our delivery area is air-conditioned in the summer and heated in the winter so we can take our time going through a car with a customer," he said.

"We're quality-control oriented" he added, pointing to several oversized customer questionnaire demos on the wall in the delivery area.

"After a car is sold to a customer, they receive a questionnaire and a request that they rate our service."

"With this, it's a barometer to see which way you are headed," he said. "We want to make sure what we are doing is making customers happy."

"The ultimate report card as to how you are doing as a business is repeat and referral business," he said.

"Anybody can build a large building, but you're only as good as the people who work for you."

Richard Havelka bought a Lincoln from Varsity Lincoln-Mercury in Novi and summarized his reason for choosing them. "The service department is why I came here," he noted. "They do a great job of follow-up to make sure the job is done right."

Richard Bell, salesman for Varsity Lincoln-Mercury, worked for another dealership before coming to Varsity last year when they opened.

"There's a tremendous difference in owners," he said. "My selling skills are good enough to sell anybody a car once. But my personal service standards, as well as Louis Stanford's, are high enough that we will have customers for life," he said.

Mike Stanford and his brothers are committed to quality and customer satisfaction, but then, what dealerships aren't? The difference is they try to prove that to their customers every chance they get.

"When cars come in for work the car is returned to the customer clean," said Mike Stanford. This is new for dealerships, he said.

Their care for customers shows from the follow-up survey to the comfortable waiting area, which has large windows so customers can watch the work being done on their cars.

The Stanford brothers are firm believers in honesty.

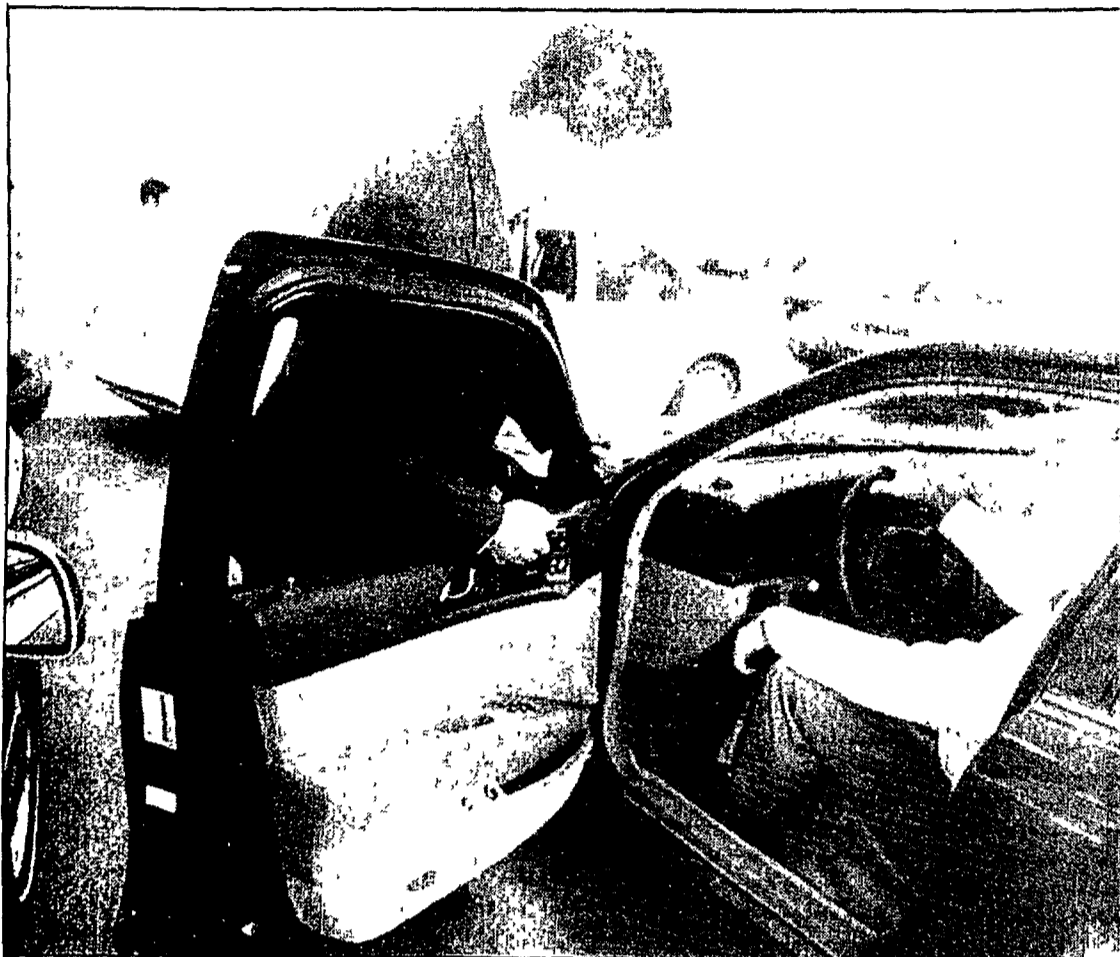


Photo by GRETA PICKLESIMER

Salesman Richard Bell of Varsity Lincoln-Mercury in Novi points out features to a customer.

"You must be a person of your word," said Mike Stanford. "If you make an agreement and shake hands, then it stands — even if it costs you money."  
"That's just the way it is... it's the way we do business here."

## Briefs

**COUGAR CUTTING PRODUCTS** of Novi was recently awarded the "top notch" sales award by Stihl Inc.

This award is issued to the top dealers around the country for their excellence in the promotion and sales of Stihl Power Tools.

Cougar handles Stihl's complete line of chain saws, line trimmers, brush cutters, cut-off saws, and pressure washers. Along with the "top notch" award Cougar's co-owner **MARTY SCHMITT** was presented with a round trip for two to Switzerland and Germany from Stihl's sales rep Fred Rinke.

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Shown: LT-13 with optional rear bagger. While supplies last thru Sept. 30, 1995.

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Take I-96 to the Fowlerville exit, go south 1/8mi to Van Buren Rd, then west on Van Buren 1 mi to Gregory Rd, and go south 1/2mi to #1310 (long driveway). We are open wed, thurs, fri., sat. & sun 11am-7pm. Closed mon & tues. ph:517-223-3581 and remember to bring back your old pots, we recycle.

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HomeTown Connection recommends: Meet in a well lit and public place for the first encounter. And do not give out your last name or address until you are comfortable doing so.

679 HOMETOWN CONNECTION

680 Men Seeking Women

34 DWM. Tired of headgames? I enjoy slow dancing, beaches, walks in the park, looking for that special lady 25-35, slender, honest, who loves children. Smoking ok. I hope you're out there somewhere #12618.

DIVORCED SWM 36 yrs, 5ft 6in, 165 lbs., good looking, lit & trim.

GERMAN or Greek woman wanted 40-50 yrs old. Chemistry first. Down to earth types best #12187.

GOOD looking, DW, 41, likes swimming, canoeing, plays pool, non smoker, motorcycle/bicycle.

SINGLE white male, 36, 6 ft, 290lb, blond hair, blue eyes I enjoy TV, movie, long walks, bowling I am looking for an attractive white female who is 36-40 with similar interests.

WHERE are you? Non-smoking divorced white male, 39, brown hair, blue eyes 5'8" medium build.

SWF 34, 6', non-smoker, full figured who is honest, caring, but very shy at first. Enjoys movies, bowling, music, long walks & much more.

SWF 35 (looks 30), looking for a funny active guy 27-38 I'm a non-smoker, hard worker.

WANTED: tall toned handsome golfer/skier, 35-43, in secure non-smoker who enjoys outdoors active stuff.

WF, looking for friendship Love walks & roller skating, moves, someone to talk to about anything Non-smoker preferred #12645

SUPER active, SWM I'm 5'11", 180 lbs. Interests are camping hiking backpacking, canoeing, kayaking, biking on & off road.

GREEN SHEET ACTION ADS GET RESULTS

SWF, 25, 5', 110 lbs, brownish/red hair, 3 children. Likes to camp, fish, spending time alone.

682 Women Seeking Men

ATTRACTION prof. SWF, 26, 5'5", 135lbs, brown/blue, looking for Mr. right to sweep me off my feet & enjoys nature/romantic evenings No games please. #12632

684 Sports Interest

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NORTHVILLE. Moving. Aug. 26, 27, 9-5. Furniture, misc. Highland Lakes. Silver Springs to Crystal Lk. Dr. to LeHigh Ln. to 41315 Lagoon Ct

NOVI Seventh Annual Old Orchard Yard Sale.

SOUTH LYON. Multi-family. Sub behind Ruff. Mrs. Sandra & Kay Sis. Sun., Aug. 20, 10am-5pm.

SOUTH LYON. 11724 Crooked Ln. Off Doane Rd. & Beach Park Dr.

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680 Male seeking Female 682 Female seeking Male 686 Seniors

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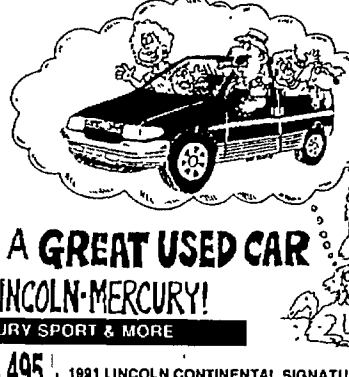






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Table listing cars with prices: 1992 LINCOLN TOWN CAR, 1992 LINCOLN MARK VII LSC, 1994 PONTIAC TRANS AM, 1993 LINCOLN CONTINENTAL EXECUTIVE, 1994 FORD MUSTANG GT, 1987 FERRARI GTB 328, 1994 LINCOLN TOWN CAR, 1994 LINCOLN TOWN CAR CARRIER, 1993 MERCURY COUGAR SPECIAL EDITION.

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Table listing trucks/vans and cars from 1991 to 1995: 1991 DODGE DAKOTA 4X4, 1990 FORD E250, 1988 DODGE B250 CONVERSION VAN, 1990 FORD RANGER XLT 4X4, 1993 FORD F150 XLT, 1993 FORD EXPLORER XLT 4X4 4DR, 1993 FORD AEROSTAR, 1993 MERCURY VILLAGER GS, 1992 E150 UNIVERSAL VAN CONVERSION, 1991 FORD AEROSTAR, 1995 RANGER SPLASH SUPER CAB, 1994 FORD EXPLORER SPORT, 1994 F250 PICKUP XL, 1993 FORD BRONCO EDDIE BAURER 4X4, 1994 FORD F150 XL.

Varsity Lincoln-Mercury logo and address: 49251 Grand River at Wixom Rd., IN NOVI. Includes map and phone numbers.

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1979 TERRY fifth wheel, 32ft, recently updated, \$4,900, or best (810)486-5248
1990 JAYCO pop-up 1006 sleeps 6, heater, spare tire awning, exc. cond \$3195, (810)437-8046
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1992 NEWMAR (Dutch star) 29 ft 5th wheel, air, awning, rarely used, \$11,900/leg (810)632-5219
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Table listing cars with prices: 1993 FORD ESCORT GT, 1988 LINCOLN CONTINENTAL, 1992 FORD TEMPO 2 DR., 1993 FORD FESTIVA, 1990 PROBE LX, 1991 TRACER WAGON, 1993 RANGER PICK-UP XLT, 1993 FORD ESCORT LX, 1993 FORD TAURUS, 1992 FORD AEROSTAR, 1992 MERCURY COUGAR LS, 1988 MAZDA GT.

Table listing cars with prices: 1995 LINCOLN TOWN CAR, 1994 LINCOLN TOWN CAR, 1993 LINCOLN MARK VIII, 1994 LINCOLN CONTINENTAL, 1992 LINCOLN TOWN CAR, 1993 MERCURY VILLAGER, 1993 TAUROS & SABLE, 1992 FORD EXPLORER, 1989 CHEVROLET Z-24, 1988 MAZDA GT, 1993 RANGER PICK-UP XLT, 1994 MERCURY SABLE GS.

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Air 3800 V6 ABS brakes AM/FM stereo cassette dual airbags tilt, power windows, power locks, tinted glass, sport mirrors, "mirrored" entry rear deck spoiler, rear defogger & more. SIK #950204
SALE PRICE \$18,695\*
36 MO. SMART LEASE \$295\*\* GM OPT II Deduct \$1067.70

1995 GRAND AM SE COUPE
Air conditioning, stereo, automatic door locks ABS brakes, airbag, dual mirrors, console, reclining bucket seats and much more. SIK #950443
SALE PRICE \$12,695\*
36 MO. SMART LEASE \$199\*\* GM OPT II Deduct \$728.45

1995 JIMMY 4 DOOR
Enhanced 4.3L V-6 engine, air conditioning, automatic transmission, airbag, ABS brakes, power windows/locks/mirrors, tilt & cruise, AM/FM cassette stereo, 2 wheel drive, P235/70R15 tires, sport decor, overhead console & much more! SIK #957473
SALE PRICE \$21,995\*
30 MO. GMAC LEASE \$339\*\* GM OPT II Deduct \$1,158.90

1995 SAFARI PASSENGER VAN
4.3L V6 engine, 4 speed automatic transmission, air, ABS brakes, airbag, power windows & locks, power mirrors, tilt & cruise, 8 passenger seating deep tinted glass AM/FM cassette stereo and much more! SIK #957460
SALE PRICE \$17,895\*
36 MO. GMAC LEASE \$319\*\* GM OPT II Deduct \$999.20

1995 GRAND PRIX SE SEDAN
Air 3.1 V6 4 speed automatic power locks power windows and more. SIK #950147
SALE PRICE \$14,699\*
36 MO. SMART LEASE \$249\*\* GM OPT II Deduct \$831.70

NEW 1995 FIREBIRD CONVERTIBLE
Automatic transmission & air! Power windows, power locks, remote keyless entry, anti-lock brakes dual airbags, 16 aluminum wheels, 4 speed automatic, AM/FM stereo cassette w/qualizer, power antenna, spoiler, pass key theft deterrent tint glass, rear window defogger. SIK #950572
SALE PRICE \$21,995\*
GM OPT II Deduct \$1,172.70

1995 SONOMA PICKUP
2.2 liter 4 cylinder engine, 5 speed manual transmission, airbag, ABS brakes, bench seat, P250/75R15 tires, daytime running lights, and much more! SIK #957175
SALE PRICE \$9,395\*
36 MO. GMAC LEASE \$165\*\* GM OPT II Deduct \$481.70 First Time Buyer Deduct Up To \$500

1995 SIERRA PICKUP
5.0L V8, 4 speed automatic transmission, air conditioning, ABS brakes, airbag, appearance package, tilt & cruise, AM/FM cassette, and much more! SIK #957438
SALE PRICE \$15,995\*
36 MO. GMAC LEASE \$249\*\* GM OPT II DEDUCT \$877.25 Commercial Buyer Deduct \$300.00

1995 TRANS SPORT SE
3.1 V6, 4 wheel ABS brakes driver side airbag & more. SIK #950052
SALE PRICE \$15,499\*
36 MO. SMART LEASE \$229\*\* GM OPT II Deduct \$894.45

1995 1 TON CARGO VAN
5.7L V-8 engine, air conditioning automatic transmission heavy duty cooling, fixed rear door glass 33 gallon fuel tank, appearance package, LT225/75R16E tires w/spare, reclining driver seat & much more! SIK #957375
SALE PRICE \$18,495\*
Commercial Buyers Deduct \$300

1995 1 TON CARGO VAN
5.7L V-8 engine, air conditioning automatic transmission heavy duty cooling, fixed rear door glass 33 gallon fuel tank, appearance package, LT225/75R16E tires w/spare, reclining driver seat & much more! SIK #957375
SALE PRICE \$18,495\*
Commercial Buyers Deduct \$300

BOB JEANNOTTE PONTIAC-GMC TRUCK
Map showing location at 14949 Sheldon Road, Ann Arbor.

14949 Sheldon Road (Just North of M-14, Jeffries Fwy.)
Hours: Mon. & Thurs. 9-9, Tues., Wed., Fri. 9-6
GM Employees Option I - Option II PEP PLAN HEADQUARTERS (313) 453-2500 Suppliers Welcome

\*Plus tax, title, license. Rebates included where applicable. \*\*Lease payment based on approved credit on 12,000 miles per year w/15c excess mi. For 36 mos. (30 mos. Jimmy). Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to 1st payment plus \$25. 1st month's payment, license, title & tabs plus down payment due at inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires \$1000 down (Sonoma Trans Sport Grand Prix Grand Am Sierra, Bonneville, Safari & Jimmy). Under 30 not compatible with GM Employee or Supplier program. Commercial Buyers must be authorized and title must be in company name. Not eligible for PEP, Option I, Option II or GM Supplier. Plus tax, title, license. Rebates included where applicable.

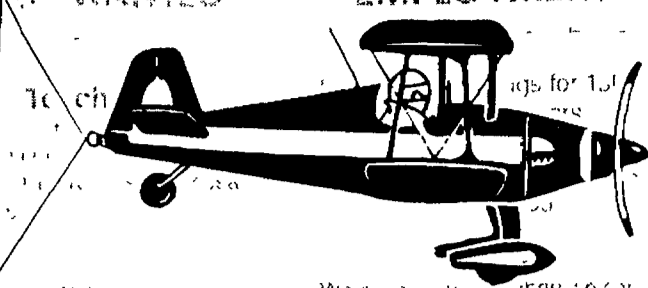
FOR SALE

# The Classifieds

## Your Advertising Connection

HELP WANTED

EMPLOYMENT



We Need You!

555-5555

Childcare

We are seeking experienced  
teachers for full-time  
positions. We have  
positions available for  
specialty areas  
and high school  
level. Contact:  
Axiforce Inc.  
555-5555

Teachers

We Need You!

### To place your classified ad:

Ann Arbor ..... (313) 913-6032  
Brighton, Pinckney, or Hartland ..... (810) 227-4436  
Howell/Fowlerville ..... (517) 548-2570  
South Lyon area ..... (810) 437-4133  
Milford area ..... (810) 685-8705  
Northville/Novi area ..... (810) 348-3022

**Call Your Green Sheet Classified  
Department Today!**

HomeTown Newspapers

# GREEN SHEET CLASSIFIEDS

**Place classified ads:**

Monday & Friday: 8 am to 5 pm  
Tuesday-Thursday: 8:30 am to 5 pm

Charge it on VISA or MASTERCARD



Axiforce Inc.  
555-5555

**The best  
advertising value in the  
area just got better!**

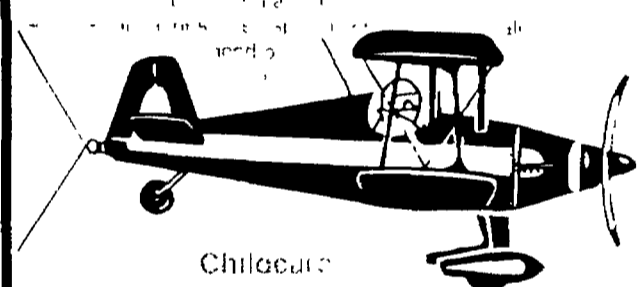
Sell your unwanted or outgrown  
items with a classified  
advertisement.

## Green Sheet "Action Ads" GET RESULTS

### Selling your car

*Mr. G. of Brighton states, . . .  
"I know where to advertise now!"*

He sold his 1986 Ford Aerostar on  
the very first day, the calls were  
non-stop!



**New Classifications . . .  
More Classifications . . .  
GREAT RESULTS**

## Our Advertisers Tell Us So!!!

### Rentals

*Mr. L of Howell  
states, . . .*

*You guys are  
great!  
We rented all our  
units out!*

*Our operator  
replied, "I'm glad  
we're able to help."*

### Help Wanted

*Mrs. S. of Milford  
states, . . .*

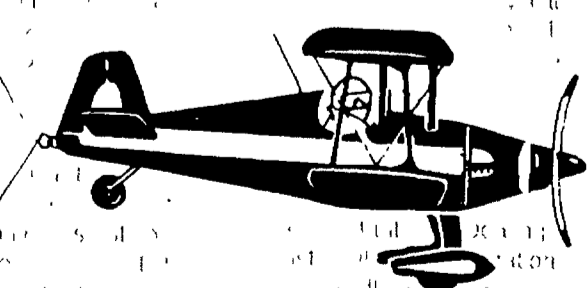
*"We've used this  
paper over the  
last 10 years  
and we always  
get somebody!"*

### Garage Sales

*Mr. W. of Belleville  
states, . . .*

*We had  
200-300 people!*

*They came from  
all over, Fenton,  
Fowlerville,  
what a great  
success.*



# GREAT TENT SALE!

**August 14th - 18th**

**Huge Savings on New & Used Cars!**  
**LOWEST PRICES OF THE YEAR!**

**Balloons!  
Hot Dogs!  
Lemonade!  
Prizes!**

**Extended Hours:  
9AM-9PM**

**INVENTORY MOVED FROM  
BRIGHTON AND HOWELL  
USED CAR LOCATIONS**  
 During This Sale For  
**Maximum Savings!**

**ALL SAVINGS AT ONE LOCATION!**  
**CHAMPION CHEVY-GEO 517-545-8800**

5000 E. Grand River, Howell, MI Exit 141 and Grand River

**Champion's Howell  
and Brighton Used Car  
Locations  
CLOSED THIS WEEK!**

'93 MUSTANG 5.0 auto \$10,888 or \$199 <sup>88</sup> mo	'93 HONDA CIVIC SD \$8,888 or \$183 <sup>88</sup> mo	'92 CHEVY S10 \$8,286 or \$168 <sup>88</sup> mo	'92 TRACKER 4X4 \$7,488 or \$158 <sup>88</sup> mo
'94 LUMINA EURO \$199 <sup>88</sup> mo	'94 CORSICA SC \$10,488 or \$194 <sup>88</sup> mo	'94 ESCORT LX \$8,988 or \$168 <sup>88</sup> mo	'91 PROBE Auto air \$6,888 or \$148 <sup>88</sup> mo
'91 FORD PK. UP Full size \$8,995 or \$188 <sup>88</sup> mo	'93 GMC PK. UP Sharp \$10,888 or \$238 <sup>88</sup> mo	'91 T-BIRD SC \$8,988 or \$228 <sup>88</sup> mo	'89 PONTIAC GR PRX \$6,888 or \$158 <sup>88</sup> mo

'93 CHEVY LUMINA Auto air, cruise, tilt, cassette, runs and drives great! \$9,675 or \$209 mo	'91 FORD MUSTANG GT 5 spd loaded up V8 sporty summer cruiser \$7,995 or \$169 mo	'94 FORD RANGER SPLASH Extended cab V6 loaded! Sharp clean Truck! TOO LOW TO LIST	'92 FORD RANGER V6 a/r power steering & brakes as clean as new! Very sharp \$7,550 or \$179 mo
'94 GEO METRO 5 spd AM/FM stereo, low miles 40 mpg cal for low \$5. \$450 or \$119 mo	'95 CHEVY BLAZER 4x4s 7 to choose from, all with power windows & locks tilt cruise, 4.3 V6, low miles air TOO LOW TO LIST	'92 CHEVY S-10 V6 power steering cassette, good miles a best buy \$6,900 or \$149 mo	'95 TAHOE Loaded loaded loaded! Can't get em new! We have em used! CALL FOR DETAILS
'93 CHEVY C-1500 Power steering, air, AM/FM stereo, condition \$12,200 or \$209 mo	'91 OLDS CUTLASS CALAIS 4-cyl, 1.8 liter, 1500 miles \$5,588 or \$159 mo	'93 HYUNDAI EXCEL A/c, cassette, power steering, power brakes, runs super! \$5,900 or \$129 mo	'92 FORD FESTIVA 5 spd power brakes cassette, very clean! Runs great \$4,850 or \$129 mo

'92 ACHEVAS Auto quad 4 power windows, locks, tilt cruise, best buy \$8,995 or \$169 mo	'92 FORD FESTIVA Low miles, 5 spd clean gas saver \$4,995 or \$101 mo	'92 SATURN SL-2 2 to choose from, stock pw, tilt, cruise, low miles From \$8,950 or \$159 mo	'94 CHEVY CAVALIER 5 to choose from, auto air, cassette, power windows, locks From \$8,988 or \$179 mo
'89 DODGE DYNASTY Auto air V6 cruise, tilt, very sharp! \$4,550 or \$109 mo	'90 PONTIAC GRAND AM Auto, air, cassette, good mileage, won't last at this price!! \$4,750 or \$108 mo	'94 CHEVY CAMARO RS V6 auto air red & ready \$11,295 or \$182 mo	'90 PLYMOUTH GRAND VOYAGER SE Power windows, locks loaded, V6 \$8,995 or \$179 mo
'89 PONTIAC GRAND PRIX LE Auto, air, V6, power windows, power locks, tilt cruise, it has it all! \$4,890 or \$109 mo	'91 FORD T-BIRD SUPER COUPE Supercharged loaded mach no \$8,995 or \$179 mo	'94 FORD MUSTANG GT Loaded! Loaded! The first American pony car \$14,995 or \$259 mo	'94 CHEVY Z-28 Corvette power in a budget priced car \$17,950 or \$319 mo

**APPROVED AUTO-LOANS  
CREDIT PROBLEMS  
CALL J.D. FREZELL 1-800-800-6930**

'94 CHEV. BLAZER 4X4 \$8,888 or \$338 <sup>88</sup> mo	'92 FORD RANGER A/C \$8,888 or \$158 <sup>88</sup> mo	'94 PONTIAC SUNBIRD \$8,995 or \$188 <sup>88</sup> mo	'85 BUICK WAGON \$2,888
'91 S10 4X4 Sharp \$4,888	'90 TRACKER 4X4 LSI \$5,995	'84 TOYOTA SUPRA \$3,995	'93 CHEVY WT A/C auto \$8,800 or \$188 <sup>88</sup> mo
'92 DODGE SHADOW \$6,888 or \$144 <sup>88</sup> mo	'91 CAMARO R/S \$7,488 or \$158 <sup>88</sup> mo	'92 CHEVY CAVALIER Auto A/C \$5,995	'90 BUICK SKYLARK \$3,995

**MID-MICHIGAN USED CAR CAPITOL  
300 USED CARS & TRUCKS**

'94 CHEVY CAVALIERS \$7,900 or \$169 mo	'94 FORD ESCORT LX \$8,995 or \$179 mo	'93 DODGE SHADOW Low miles, power steering, power brakes, great transportation \$5,900 or \$129 mo	'92 GEO STORM Power steering, AM/FM, very sporty, great price \$4,995 or \$119 mo
'93 GEO PRIZM A/c, cassette, power windows, power locks, runs great! \$8,450 or \$179 mo	'91 PONTIAC GRAND AM Auto air, stereo, power windows, power brakes, runs great! \$8,995 or \$125 mo	'93 GEO TRACKER 5 spd air power steering, stereo, 4wd convertible \$7,995 or \$169 mo	'94 GMC 1500 4x4 Air conditioning, AM/FM, power steering, power brakes, SUPER PRICE! \$14,900 or \$249 mo
'92 PONTIAC GRAND AM SE Auto air, cassette, stereo, runs great! \$7,500 or \$149 mo	'90 CHEVY SUBURBAN Auto air, cassette, stereo, runs great! \$8,800 or \$189 mo	'95 PLYMOUTH NEON Air power steering, power brakes, low miles, very nice car \$10,495 or \$219 mo	'95 CHEVY K-1500 4x4 Extended cab V6 loaded! Best buy on the market! CALL FOR DETAILS

**WE FINANCE EVERYONE  
\* BAD CREDIT? \* NO CREDIT?  
CALL JAY GORR 810-227-0616**

'90 FORD T-BIRD SUPER COUPE Loaded up, super charged, speedster! Only \$9,400 or \$195 mo	'91 DODGE DYNASTY 4 DR Loaded V6 \$550 or \$109 mo	'93 FORD TAURUS GL Power windows, power locks, tilt cruise, cassette, low miles \$8,999 or \$179 mo	'91 CHEVY S-10 5 spd bedliner, power steering & brakes, very sporty! Only \$5,995 or \$139 mo
'92 JEEP CHEROKEE 4X4 Auto, Laredo pkg, loaded up! An American favorite! Won't last! \$12,670 or \$219 mo	'92 FORD RANGER V6 power steering, power brakes, cassette, very clean! \$6,995 or \$159 mo	'95 CHEVY CAMARO RS Power windows, power locks, tilt cruise, cassette! Sporty sporty sporty!! \$16,850 or \$309 mo	'95 FORD T-BIRD LX V6 leather roof/rail \$16,995 or \$279 mo
'89 PLYMOUTH HORIZON Air auto, low miles, 4 door, extra clean \$3,995 or \$115 mo	'90 FORD ESCORT Auto, cass, a/c, low miles \$4,995 or \$119 mo	'91 PONTIAC BONNEVILLE V6, loaded 4 door, great value \$6,850 or \$149 mo	'92 CHEVROLET CAVALIER 2 DR Auto a/c real nice \$6,995 or \$129 mo

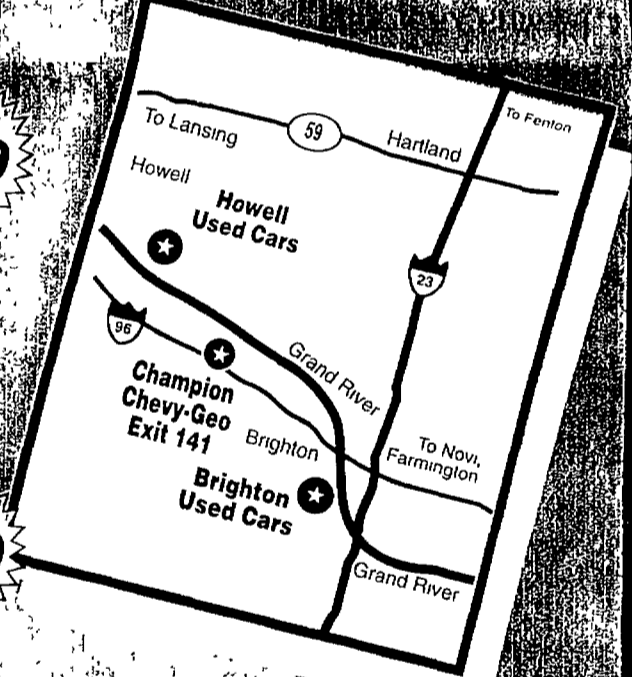
**BAD CREDIT? BANKRUPT?**  
 2 E-Z QUALIFICATIONS  
 1. You must be employed.  
 2. Have a trade or down payment.  
**MORE THAN 350 VEHICLES AVAILABLE!**  
 RE-ESTABLISH REAL CREDIT TODAY!  
 Limited funds available  
 Reserve your loan today!  
**810-227-0616**  
 ASK FOR JAY GORR

**PROGRAM CARS**

**'95 CORSICAS**  
 From \$11,995  
 - Six to Choose From -  
 ONLY \$109 A Mo.

**'95 ACHIEVAS**  
 From \$12,995  
 - Six to Choose From -  
 ONLY \$199 A Mo.

**'95 SKYLARKS**  
 From \$12,995  
 - Six to Choose From -  
 ONLY \$199 A Mo.



## NEW CHEVY CAR & TRUCK SPECIALS

**1995 CAMARO COUPE**  
 Dual air bags, V-6, 5 speed cloth buckets & more  
 Was \$15,694  
 Now \$13,495\*  
**\$289\*\*** mo.  
 \$4 #865

**1995 FULL SIZED CONVERSION**  
 Was \$25,859  
 Now \$18,495\*  
**\$389\*\*** mo.  
 \$16 #5241

**SUBURBANS & TAHOE'S  
NOW IN STOCK!** 1995's  
 15 To Choose  
 Fully Loaded

**1995 LUMINA MINI VAN**  
 7 passenger, V-6, air, tilt, cruise, power locks, much more  
 Was \$20,517  
 Now \$17,699  
**\$269\*\*** mo.  
 \$16 #3111

**1995 S-SERIES PICKUP**  
 Apple Red, 5 spd, 4 cyl., deluxe cloth int. & more  
 Was \$10,918  
 Now \$9,228\*  
**\$183\*\*** mo.  
 \$16 #5141

**1995 GEO PRIZM**  
 Air bags, rear defrost, 5 speed, air & more  
 Was \$14,344  
 Now \$12,769\*  
**\$184\*\*** mo.  
 \$16 #3111

**YOUR DISCOUNT CHEVY-GEO STORE**

**CHEVY CHAMPION GEO**

5000 E. GRAND RIVER AT EXIT 141 I-96  
 517-545-8800 / 810-229-8800

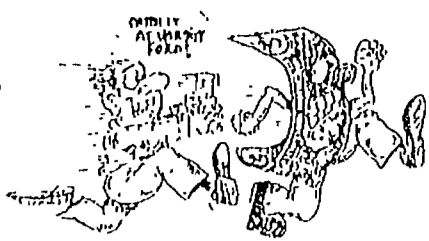




# DOLLAR DAZE SALE!!

**\*1 Down - 4 Quarters, 10 Dimes, 20 Nickels or 100 Pennies Down!**

**\*\* 12 mos., 12,000 mile warranty  
"Folks this is only a sampling of our huge inventory"  
"No reasonable offer refused"**



### \$4,000 To \$5,995

- 1991 TEMPO 2 DR GL \$4488  
4 cyl, automatic, air, cassette, p.s., p.b. tilt, cruise, defog & more. Safety inspected & ready to go. Mint condition. Only.
- 1988 MERCURY COUGAR LS \$5788  
Only 52,100 miles. 3.9 V6 auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, power seat, trunk & antenna. Clean white body. In excellent condition. Only.
- 1990 PROBE GT \$5995  
4 cyl, automatic, air, p.s., p.b. tilt, cruise, defog, aluminum wheels. Titanium w/white cloth. Only.
- 1990 ESCORT GT \$5995  
"A" title - one owner. Only 39,200 miles. 4 cyl. 5 speed, air, cassette, p.s., p.b., tilt, cruise, defog, & aluminum wheels. Oxford white w/gray cloth. A steal at only.

### \$6,000 To \$7,995

- 1993 FESTIVA \$5788  
5 spd., 4 cyl. front wheel drive, propane cond'n. Oxford white w/gray cloth. Bargain priced at only.
- 1992 ESCORT GT \$6995  
Raven black w/gray cloth. 5 spd., sunroof, p.s., p.b., tilt, cruise, defog, aluminum wheels. Economical to own & operate. A steal at only.
- 1993 MERCURY TOPAZ 2 DR. GS \$7288  
4 cyl. 5 spd., air, cassette, p.s., p.b. tilt, cruise, defog, aluminum wheels. Caribbean green w/interior cloth, front wheel drive. Only.
- 1993 ESCORT LX 4 DR. \$7488  
Low miles. 5 spd., air, cassette, p.s., p.b. tilt, cruise, defog & more. Cayman green w/interior cloth. Only.

### \$8,000 & Up. LUXURY, SPORT & MORE

- 1994 TEMPO 2 DR. GL \$8788  
Low miles. Automatic, air, cassette, p.s., p.b., p.l. tilt, cruise, defog, aluminum wheels. Rio red w/interior. Save thousands. Only.
- 1994 SABLE 4 DR. GS \$11,995  
Oxford white w/gray cloth. 3.0 V6, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, power seat & trunk. Aluminum wheels. A steal at only.
- 1995 PROBE SE \$13,488  
Only 10,200 miles. "A" title - one owner. 5 spd., air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, aluminum wheels. Laser red w/gray cloth. Only.
- 1994 MERCURY COUGAR LS BROUGHAM \$13,488  
Only 11,800 miles. auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, power seat, trunk & antenna. Sunroof. Aluminum wheels. Laser red w/interior. Only.
- 1994 THUNDERBIRD LX \$14,388  
"A" title. One owner. 133,000 miles. V6, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, power seat, trunk & antenna. Sunroof. Laser red w/interior. Save thousands. Only.
- 1994 TAURUS SHO \$16,995  
Automatic, moon roof. All the toys! Oxford white w/gray leather. Save thousands. Only.
- 1994 LINCOLN CONTINENTAL \$18,498  
Raven black w/interior. Loaded. Pristine condition. Save thousands of dollars. Only.
- 1994 MUSTANG GT CONVERTIBLE \$19,695  
5.0 V8, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, power seat, 17" wheels. Laser red w/interior. Leather & wood. Top. Very low miles. Save \$\$\$.
- 1994 LINCOLN TOWN CAR SIGNATURE SERIES \$21,995  
All the toys! Keyless entry. Platinum w/leather. Sharp! Save \$\$\$.

### \*3995 & UNDER & BUDGET PAYMENTS

- 1992 FESTIVA \$98/mo.  
4 cyl., 5 spd., p.b., front wheel drive. Safety inspected & ready to go. Inexpensive to own & operate. Only.
- 1993 MERCURY TRACER 4 DR. \$145/mo.  
"A" title - one owner. 5 spd., air, cassette, p.s., p.b. tilt, cruise, defog & more. Light crystal blue w/interior cloth. Pristine condition. Only.
- 1992 MUSTANG HATCHBACK LX \$158/mo.  
"A" title - one owner. 4 cyl., 5 spd., air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, sunroof, defog, aluminum wheels & more. Forest green w/gray cloth. Only.
- 1994 TEMPO 2 DR. GL \$164/mo.  
"A" title - one owner. automatic, air, cassette, p.s., p.b. tilt, cruise, defog, p.l. & more. Rio red w/gray cloth. Front wheel drive. Only.
- 1993 ESCORT WAGON LX \$169/mo.  
5 spd., air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, low miles. Inexpensive to own & operate. Only.
- 1994 ESCORT GT \$219/mo.  
Only 12,400 miles. 5 spd., air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, & aluminum wheels. Cayman green w/interior. Only.
- 1993 TAURUS 4 DR. LX \$247/mo.  
V6, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, power seat, trunk & antenna. Keyless entry. Cabinet w/gray cloth. Easy monthly payments at only.
- 1988 ESCORT 4 DR. GL \$3388  
"A" title - one owner. 4 cyl., automatic, air, stereo, p.s., p.b., defog & more. Low miles. Blue w/interior cloth. Only.

### TRUCKS, VANS & 4X4'S

- 1991 AEROSTAR XL EXTENDED LENGTH \$9599  
3.0 V6, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog & more. Safety inspected & ready to go. Emerald green w/gray cloth. Only.
- 1992 RANGER SUPER CAB \$10,500  
3.0 V6, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, aluminum wheels, sliding window, spot lockers & more. Pristine condition. Save only.
- 1994 RANGER SPLASH \$10,995  
V6, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, sliding window & more. Only 11,700 miles. A steal.
- 1990 BRONCO II \$10,995  
4 wheel drive, Eddie Bauer trim package, 2.9 V6, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, defog, & aluminum wheels. Blue & tan w/interior. Only.
- 1991 FORD E150/HOLIDAY CONVERSION VAN \$11,995  
"A" title - one owner. Low miles. 5.0 V8, auto, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, tv, aluminum boards & more. Mint condition. Only.
- 1993 FORD F150 XLT \$12,895  
Only 22,500 miles. 5.0 V8, 5 spd., air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, aluminum wheels, sliding window, spot lockers & more. Pristine condition. Save only.
- 1994 RANGER SUPER CAB XLT \$12,995  
3.0 V6, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, aluminum wheels, bedliner, sliding window & more. Raven black w/interior. Pristine condition. Save thousands - only.
- 1994 RANGER SUPER CAB \$14,695  
4 wheel drive. 3.0 V6, 5 spd., cassette, p.s., p.b., air, sliding window, bedliner & more. Raven black w/interior. Pristine. Only.
- 1994 FORD F150 XLT \$14,998  
Only 17,300 miles. 5.0 V8, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, aluminum wheels, sliding window, bedliner & more. Save thousands. Only.
- 1992 FORD F350 CREW CAB \$17,998  
Dual rear wheels. Only 31,900 miles. XLT trim, V8, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, chrome trim, sliding window, bedliner & more. Very hard to find unit. Save \$\$\$ - only.
- 1995 FORD F150 SUPER CAB XLT \$18,688  
Low miles. 5.0 V8, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, sliding window, bedliner, chrome trim, chrome wheels, chrome trim, chrome wheels, chrome trim, chrome wheels, chrome trim. Save thousands at only.
- 1994 FORD E150 UNIVERSAL CONVERSION \$18,995  
"A" title - one owner. Low miles. 5.0 V8, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, aluminum wheels, sunroof, tv, aluminum boards & more. A steal at only.
- 1994 FORD BRONCO XLT \$19,995  
Raven black w/interior. 5.0 V8, automatic, air, cassette, p.s., p.b., p.w. p.l. tilt, cruise, sliding window, bedliner & more. Save a bundle. Mint condition. Only.



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**(313) 996-2300**  
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- 876 Autos Over \$2,000
- 1993 HONDA Civic DX, 5 speed, air, cassette, 47,000 hwy. miles, \$11,200 (810) 632-7613
- 1993 LEBARON Convertible. Green, leather, loaded \$12,000, (810) 685-8510.
- 1993 MERCURY Topaz, am/fm cassette, air, like new cond., \$8,475 (517) 548-3469.
- 1993 SATURN SL2, red, 32k miles, loaded, \$10,300 (810) 684-2807.
- 1993 SUNBIRD, Exc. cond., \$7500/best (810) 220-4525
- 1993 FORD Probe GT. Loaded, 5 speed, hardly driven exc cond \$11,900, (517) 548 6639
- 1994 CHEVROLET Beretta, quad 4, 5 speed, air, cruise, am/fm cassette, great cond., \$10,600. (517) 546-8848
- 1994 DODGE Intrepid ES Exc. cond., Loaded, 36,000 miles. Selling below book \$14,900 (810) 220-1149
- 1994 GRAND Prix GTP Black, loaded, 22,000 miles \$15,000/best (517) 546-4028
- 1994 LUMINA, V-6, Air, Power windows & locks, am/fm cassette, \$12,000. (810) 223-1802
- 1994 PONTIAC Grand Am GT. 22,000 miles, super sharp, hunter-green, non-smokers car. Sunroof, V-6, warranty. Highland \$13,500 (810) 887-3191
- 1994 PONTIAC Transport, 11,000 miles, auto, 3800 engine, front rear air, power accessories, loaded, \$18,500. Call after 5PM (810) 227-3185
- 1995 GRAND Am SE 4 door, V-6, 9,000 mi. Loaded \$14,500 (810) 227-5861.
- 1995 GRAND Prix, fully loaded, exc. cond., \$11,000. (517) 546-3687.
- 1989 Mustang, exc cond., \$3200/best. (810) 466-6433.
- 1995 LINCOLN Mark VIII, low miles, garage kept, price negotiable, selling due to illness (810) 229-9631, ask for Joe
- 1995 NEON Sport. Loaded. 5 speed, 4 WABS, air, cruise, tilt \$10,950/best. (810) 632-6948
- 1995 PONTIAC Grand Am GT, Black, 5 speed manual, fully loaded, sunroof. \$18,500/best. Must Sell! (313) 426-2610
- 1993 FORD Escort LX, 23k, warranty thru 1 of '97 loaded, grey, \$7,400. (810) 349-3192

### 878 Autos Under \$2,000

- 1978 CAMARO Z28, for parts \$200 (810) 327-2798.
- 1978 FORD Fairmont, low miles exc transportation \$1000/best. Call after 6pm (810) 437-7137
- 1979 CHEVETTE & 1981 Citation - \$275/both. Other items for sale. Tom, (810) 231-1374.
- 1979 CHRYSLER Newport, V-8, 69,000 miles, clean (312) 933-9456 Bob \$1000/best
- 1979 TOYOTA Celica, runs & drives good. Almost new tires \$550 (810) 229-7443
- 1980 MALIBU 2 OR. Looks good, runs good, dependable transportation, \$750 (517) 521-4672
- 1981 F-100 Ford pick up truck 300 6 cylinder. Runs good, best offer (810) 231-2689
- 1981 OLDSMOBILE Omega runs good, \$550. (810) 231-2456
- 1981 TORONADO for parts 1980 Eldorado exc body & no motor (313) 876-6196
- 1982 LINCOLN Continental Sig nature Dark blue, interior good loaded \$899/hg (810) 632-5219
- 1982 TRANS AM. Good body. Needs engine \$800/best (810) 437-9429
- 1983 CAVALIER wagon. Runs needs work \$550 Will drive home + parts (517) 548-3155
- 1983 EAGLE SX4, 5 speed 1 owner no rust, too many few parts to list. Have receipts \$1,500 (517) 548-7481 after 5pm
- 1983 FORD F-150 4x4 300 E cylinder best offer (810) 231-2689
- 1983 OLDS Cutlass Supreme original owner. runs good 80k miles, sunroof \$1100/best (810) 685-0249, leave message
- 1984 CAPRICE Classic station wagon. Exc cond., must see \$1300/best (517) 546-3619
- 1984 PONTIAC Sunbird. Runs goods \$800/best, (313) 876-3272
- 1984 PONTIAC 6000 wagon. Auto. reliable \$950 (810) 360-1970
- 1985 Chevrolet auto \$550 (810) 685 9146
- 1985 DODGE Daytona. One owner who cares \$1500 (810) 229 9426
- 1986 FORD Impala \$1000 (517) 546 5130

# Summer SIZZLERS AT Brighton Chrysler

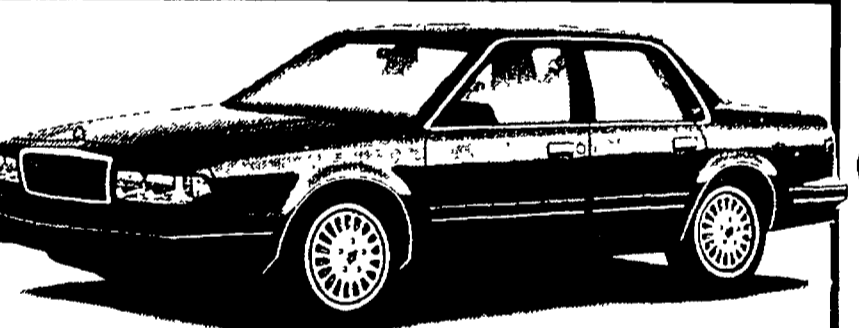
• PLYMOUTH • DODGE • JEEP • EAGLE  
9827 E. Grand River Brighton (810) 229-4100 Ext. 3025 & 3027

- 1993 CHRYSLER T&C MINIVAN Fully loaded, leather \$16,995
- 1993 DODGE STEALTH Black, 5 spd. Only \$14,995
- 1993 & 94 SHADOWS & SUNDANCES 2 & 4 drs. Starting at \$6995
- 1992 DAYTONA ES V6, all the toys \$7995
- 1995 DODGE NEONS 2 drs. & 4 drs. Starting at \$9995
- 1993 JEEP CHEROKEE SPORT 4 dr., p.w., p.l., t&c \$12,995
- 1995 EAGLE TALON Fully loaded, w/power moonroof Only \$14,995
- 1994 DODGE B250 8 PASSENGER Loaded, travel pkg., rear AC \$15,995

# Sale of the Century

## \$1500 REBATE!

**1995 CENTURY SPECIAL SEDAN**  
Automatic, AM/FM & cassette, power windows, power locks, power seat, much more! Stock #5222.  
GM Employees Save an additional \$785



## \$13,444\*

**1995 SKYLARK CUSTOM**

Well equipped! Automatic! Air!

Sale Price **\$12,988\*** Stock #5294. GM Employees Save an additional \$728

**1995 LE SABRE CUSTOM**

Automatic, power windows & locks, aluminum wheels & much more! Stock #5160

**30 Month Lease \$327\*\*** per mo. GM Employees Save an additional \$144

**1995 RIVIERA**

Fully loaded, super charged engine, CD player, sunroof heated seat.

**30 Month Lease \$430\*\*** per mo. Stock #DEMO5244 GM Employees Save an additional \$1633

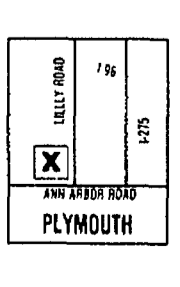
**1995 PARK AVENUE**

Too much equipment to list! Stock #5072.

**30 Month Lease \$410\*\*** per mo. GM Employees Save an additional \$1584

# BOB JEANNOTTE BUICK

SAVE A LOT WITH BOB JEANNOTTE BUICK  
200 W. Ann Arbor Road • Plymouth (313) 453-4411



\*Plus tax title, license and destination. All rebates to dealer. \*\*30 months closed end lease with approved credit 12,000 miles per year with 15¢ per mile excess charge. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end at price determined at lease inception plus 1¢ month payment, security deposit (payment rounded up to next \$25) taxes and license. Subject to 6% use tax.



# APOLLO LINCOLN MERCURY

THE LOWEST PRICES  
TOP DOLLARS FOR TRADES

THE APOLLO ADVANTAGE!  
HASSLE FREE SERVICE!

LINCOLNS RECEIVE PICK-UP AND DELIVERY SERVICE AND MERCURYS RECEIVE A LOANER CAR ANY TIME YOUR NEW CAR FROM APOLLO NEEDS WARRANTY REPAIRS!

**"NO CHARGE"**

Lincoln: Buy or lease a new 1994 or 1995 Lincoln at Apollo and receive no extra charge warranty when you lease. We will pick up your Lincoln, drop off a loaner, do any warranty repairs necessary and return your car (must be within 50 miles of Ann Arbor).  
Mercury: Buy or lease a new 1994 or 1995 Mercury at Apollo and receive a loaner car during warranty repairs.

## NEW "1995" SABLE GS 4 DR.

451 package, dual airbags, light group, floor mats, accent stripes, power windows, power lock group, 4 speed control power seat, cast alum. wheels, AM/FM cass., 3.0 V6 engine, auto overdrive trans., loaded!

- 10 AT THIS PRICE - **\$15,195+**  
- BUY IT FOR -

**\$284\*\*** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE  
LEASE PAYMENT OF... **\$6445\***

75 SABLES IN STOCK!

## NEW "1995" SABLE "LS" 4 DR.

LUXURY - 482 PACKAGE - Front & rear mass air stone (pwr. locks), foglamp, spd. control, leather wrap steering wheel, pwr. mirrors, interior auto system, wireless keyless entry system, elect. instrument cluster, CPC free auto air, 4 condition auto temp system, power windows & locks & seat tilt, spd control dual air bags anti-lock brakes.

- 10 AT THIS PRICE - **\$17,295+**  
- BUY IT FOR -

**\$339\*\*** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE LEASE  
PAYMENT OF... **\$7645\***

## NEW "1995" VILLAGER GS

931 Package, CPC-free air conditioning, rear defogger, dual pwr. mirrors, 7 pass. windows, 111 hp, 4 speed control, pwr. windows, anti-lock brakes, dual air bags, 3.0, EFI V8 eng., 4-speed OD trans., AM/FM stereo cassette, loaded!

- BUY IT FOR - **\$17,495+**  
- OR -

**\$244\*\*** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE LEASE  
PAYMENT OF... **\$5240\***

100 VILLAGERS AVAILABLE

## NEW "1995" LINCOLN CONTINENTAL

TRACTION CONTROL, 240 HP, V8 engine, leather dual air bags, anti-lock brakes, memory drive, system, full power sun, wire-locks, loaded!

**\$419\*\*** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE LEASE  
PAYMENT OF... **\$8795\***

10 AT THIS PRICE • 50 AT SIMILAR SAVINGS

## NEW "1995" LINCOLN MARK VIII

TRACTION ASSIST, DIRECT FULL PWR. WHEELS, 280 HP, leather, alarm, dual air bags, anti-lock, brakes, loaded, full power equipment.

**\$419\*\*** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE LEASE  
PAYMENT OF... **\$8995\***

10 AT THIS PRICE • 20 AT SIMILAR SAVINGS

## ATTENTION: CURRENT LINCOLN OWNERS

NEW "1995" LINCOLN TOWN CAR  
LEATHER, TRACTION ASSIST, ALARM, dual air bags, anti-lock brakes, sun, wheels, loaded, full power equipment.

**\$399\*\* Z** PER MO.  
24 MONTH LEASE

- OR -  
DRIVE IT FOR TWO YEARS  
WITH ONE ADVANCE LEASE  
PAYMENT OF... **\$8695\* Z**

• 10 AT THIS PRICE • 10 AT SIMILAR SAVINGS

T.L.C. FOR  
A. X. Z. PLAN CUSTOMERS

SERVICE OPEN MONDAYS UNTIL 8 P.M.

# APOLLO LINCOLN — MERCURY

2100 WEST STADIUM BLVD. AT LIBERTY  
• ANN ARBOR •  
1 MILE WEST OF U of M STADIUM  
1-94 EXIT 172 - or - M-14 EXIT 2  
**313-668-6100**

\* Plus tax, plates, destination rebate to dealer.  
\*\* 24-month Red Carpet closed end lease with approved credit. Security deposit of \$175 on Contour, \$300 on Probe, \$275 on Mustang. 1st payment, license, title fees & down payment of \$2000 and tax on down payment plus rebate due at time of delivery. Payments are plus 6% use tax. Customer has option, but no obligation, to purchase vehicle at a price determined at lease inception. Excess mileage charge over 30,000 mile is \$.11 per mile. Customer responsible for excess wear & tear. Prior sales excluded. Pictures may vary from actual vehicle on sale. For total of payments, multiply by 24. Programs may be withdrawn at any time with no notice or obligation.

# SUPER TRUCK SALE!

1995 DODGE RAM EXT. CAB SLT (T-300)      1995 DAKOTAs  
Several models to choose from: Ext. cab, 2x4, 4x4, sports



Starting at **\$18,988\***      Buy or Lease... We fit the payment to your budget! We will work for you!

\*Plus tax, title, destination      PRICED to SELL!



1995 CAB & CHASSIS, PLOW TRUCKS, STAKE TRUCKS      1995 VIPER  
Yellow, tan leather, rare combination!

Livingston County's Only "5-Star" Award for EXCELLENCE Dealer!

**John Colone**  
Down the road from high prices!

Chrysler · Plymouth · Dodge · Jeep · Eagle

1/2 miles east of downtown Pinckney on M-36

Pinckney: 313-878-3154 or 996-0086      Hamburg: 810-231-0535

**"It's a DONE DEAL"**  
at **McDONALD Ford**

## SUMMER CLEARANCE SALE!

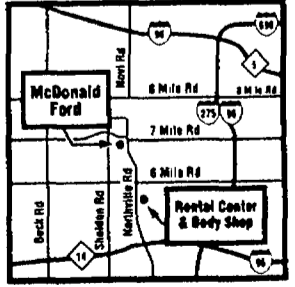
★ If you want Top Dollar for your trade-in... "It's a DONE DEAL"

<p><b>'95 MUSTANG</b></p> <p>WAS <b>\$19,125<sup>00</sup></b> DISCOUNT <b>- 3,426<sup>00</sup></b> NOW <b>15,699<sup>00*</sup></b> STK #52664</p> <p>24 MONTH RED CARPET LEASE <b>\$249<sup>99**</sup></b></p> <p>Air Conditioning, Automatic Transmission, Mach 460 Sound System, Power Windows, Power Locks, Power Seats, Cruise Control, Aluminum Wheels and much, much more!</p>	<p><b>'95 CONTOUR</b></p> <p>WAS <b>\$15,115<sup>00</sup></b> DISCOUNT <b>- 2,316<sup>00</sup></b> REBATE <b>- 500<sup>00</sup></b> NOW <b>12,299<sup>00*</sup></b> STK #52675</p> <p>24 MONTH RED CARPET LEASE <b>\$149<sup>99**</sup></b></p> <p>Air Conditioning, AM/FM Stereo Cassette, Rear Window Defroster, Console, Power Heated Mirrors, Power Steering &amp; Brakes, Front Wheel Drive, Cloth Bucket Seats and much, much more!</p>
<p><b>'95 PROBE</b></p> <p>WAS <b>\$16,170<sup>00</sup></b> DISCOUNT <b>- 1,671<sup>00</sup></b> NOW <b>14,499<sup>00*</sup></b> STK #5906</p> <p>24 MONTH RED CARPET LEASE <b>\$269<sup>99**</sup></b></p> <p>Air Conditioning, AM/FM Stereo Cassette, Cruise Control, Tilt Steering Wheel, Console, Power Steering &amp; Brakes, Front Wheel Drive, Cloth Bucket Seats and much, much more!</p>	<p><b>DEMOS</b></p> <p>'95 WINDSTAR LX..... WAS *24,810 NOW *19,699* STK #TS 151</p> <p>'95 F150 XLT SUPER CAB..... WAS *25,172 NOW *19,399* STK #TS 1842</p> <p>★ COMMERCIAL TRUCK USERS ★ WE HAVE NEW AND USED - • Tractors • Cargo Vans • Stake Trucks • Dump Trucks • Cube Vans • Cab &amp; Chassis Vans <b>IN STOCK AND READY TO GO!</b></p>

Looking for a Quality Used Car... "It's a DONE DEAL"

'91 FESTIVA Air, 39,000 miles, one owner <b>ONLY \$3,999</b>	'94 MUSTANG Loaded, 30,000 miles, one owner <b>ONLY \$11,999</b>	'92-'93 TAURUS LX WAGONS Auto, air, loaded 3 FROM <b>\$10,999</b>	'91 EXPLORER SPORT 2-DR. Auto, air, loaded, one owner <b>ONLY \$13,999</b>
'93 TAURUS GL Auto, air, 36,900 miles, loaded, one owner <b>ONLY \$9,999</b>	'95 ESCORT LX 2-Dr., 5-speed, air, cassette, 4,000 miles <b>ONLY \$8,999</b>	'93 PROBE GT Auto, air, loaded, one owner <b>ONLY \$11,499</b>	'92 MUSTANG GT CONVERTIBLE Auto, air, loaded, black beauty <b>ONLY \$11,999</b>

\*Plus tax, license, title, destination charge & assignment of rebate to McDonald Ford.  
\*\*24-month Red Carpet closed end lease with approved credit. Security deposit of \$175 on Contour, \$300 on Probe, \$275 on Mustang. 1st payment, license, title fees & down payment of \$2000 and tax on down payment plus rebate due at time of delivery. Payments are plus 6% use tax. Customer has option, but no obligation, to purchase vehicle at a price determined at lease inception. Excess mileage charge over 30,000 mile is \$.11 per mile. Customer responsible for excess wear & tear. Prior sales excluded. Pictures may vary from actual vehicle on sale. For total of payments, multiply by 24. Programs may be withdrawn at any time with no notice or obligation.



**McDONALD FORD**  
550 W. Seven Mile  
Between Northville & Sheldon Rd.  
NORTHVILLE  
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Exclusive Preferred Customer Plan  
• Free Service Loaners  
• Over \$500 in Service and Service Discounts  
**"It's NOW a DONE DEAL"**

FREE GARAGE SALE KIT WHEN YOU PLACE A GARAGE SALE AD      GREEN SHEET ACTION ADS GET RESULTS.

SELLING YOUR CAR? ADVERTISE IN THE GREEN SHEET.      FREE GARAGE SALE KIT WHEN YOU PLACE A GARAGE SALE AD      GREEN SHEET ACTION ADS GET RESULTS.

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- Price Quotes
- Lease Quotes
- Trade Quotes

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**New or Used Cars**

**BANKRUPTCY? DIVORCE? SLOW PAYMENTS? MEDICAL PROBLEMS? LET US HELP YOU SOLVE YOUR CREDIT PROBLEMS!**

Our New Program will allow you to own a new or pre-owned automobile  
Call the Special Finance Dept. Ext. # 100  
"We'll send you home in the car you deserve"

**BRIGHTON HONDA-MAZDA**  
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Brighton, MI 48178  
(810) 227-5552

- 1986 FORD Escort 4 speed, interior/Exterior exc. Runs exc. am/fm cass., equalizer. \$975. (517)223-0246, leave message
  - 1986 OLDS Ciera 4 dr. (all power, air, cruise \$1695 (810) 437-5111
  - 1986 PONTIAC Sunbird Good cond., runs good \$700 (810)348-2817
  - 1986 TAURUS station wagon, \$1000. (517) 521-3185
  - 1987 CHEVY Cavalier Z24, V-6, auto, Red, new tires & exhaust, Renault motor. (1995), \$2000 Call after 6pm (517) 546 4235
  - 1987 DODGE Aries station wagon Nice shape Runs good \$750 or best (517) 223 9263
  - 1987 FORD Tempo, runs great, new tires \$1700- or best offer (810)231-3491 after 6pm
  - 1987 MERCURY Topaz, air, power locks/windows, auto, 2 new tires, new exhaust, dependable transportation, needs front axle \$350/best. (517)546-6597
  - 1987 TOYOTA Celica GT Sunroof, high miles Reliable \$1490 (517) 545-9028 after 6 30pm.
  - 1988 FORD Escort Automatic, runs good, very clean Many new parts \$800/best (313)498-2423
  - 1988 HORIZON Air, Florida \$4,000 mn Tinted windows, floor car \$1,900 (517)545-1274
  - 1988 PONTIAC Sunbird ps/pb, air, 100,000 miles, \$1300. (313)878-2901.
  - 1988 JEEP Cherokee, limited, 47K, loaded, exc. cond., new tires, \$11,900 (313)420-0138
- BAD CREDIT?**  
We Can Help!  
Call John Frezell  
517-545-8800  
Champion Chevy/Geo

BREAST CANCER BEGINS EVEN SMALLER THAN THIS. THAT'S WHY YOU NEED A YEARLY MAMMOGRAM, ESPECIALLY AS YOU GET OLDER. MAMMOGRAMS CAN DETECT LUMPS TOO SMALL FOR YOU TO FEEL AND EARLY DETECTION MAY SAVE YOUR LIFE, SO CALL

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GET A MAMMOGRAM. EARLY DETECTION IS THE BEST PROTECTION.

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**1996 SABLE**  
Now On Display!

NOBODY SELLS FOR LESS!

Rebates Up To **\$3750**



# VARSITY

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IN NOVI

**"0" DOWN SALE!**

OPEN EVERY SATURDAY  
8:30 TO 5:00



**3.9%** APR

ON SELECT MODELS WITH APPROVED CREDIT

**1995 CONTINENTAL**

Performance White CC Met, current lthr seat surface, 4.6L 32V Intech V8 engine, electronic auto O/D trans, P225/60R16 BSW tires Stock #51159

24 MONTH LEASE  
"0" DOWN FOR **\$429\*** PER MO. / **\$8549\*** One Payment Lease

**\$2750** Factory Cash Back

Includes \*1000 Owner Loyalty Bonus

**1995 VILLAGER GS WAGON**

Dk Champagne clearcoat metallic, cloth bench, Mocha, preferred equipment pkg. 691A, GS trim, air conditioning - front, electric rear window defrost, dual power mirrors, 7-passenger seating, tilt wheel/speed control, power windows/locks, 3.0L fuel injection engine, 4-sp elec auto trans axle, P205 BSW all-season radials, 3.85 ratio regular axle, flip open liftgate window. Stock #1832

24 MONTH LEASE  
"0" DOWN FOR **\$259\*** PER MO. / **\$5318\*** One Payment Lease

**\$1000** Factory Cash Back

## HURRY—"0" DOWN SALE NOW!

**1995 COUGAR XR7 2-DOOR**

Vibrant White clearcoat Opal Gray cloth/leather, preferred equipment pkg. 260A, Cougar Group #1 Electric rear window defrost, front carpet floor mats, 4-speaker stereo system, Cougar Group #2 speed coil o' leather wrapped steering wheel, cast aluminum wheels, Cougar Group #3 5-speed power C/V's seat, power lock group 3.6L SEFI V6 engine, 4-disc auto overdrive transmission, P215/70R15 BSW tires, keyless entry system, air lock brakes traction assist. Stock #2241

24 MONTH LEASE  
"0" DOWN FOR **\$323\*** PER MO. / **\$6995\*** One Payment Lease

**\$750** Factory Lease Cash Back

**1995 GRAND MARQUIS GS 4 DR SDN**

Vibrant White clearcoat, Graphite cloth, preferred equipment pkg. 157A, Group 1 Front carpet floor mats, rear carpet floor mats, fingertip speed control, radial spoke wheel covers, Group 2 power lock group, dual air conditioning, 4.9L OHC SEFI V8 engine, electronic auto O/D trans, P215/70R15 BSW tires, body-side paint strip. Stock #2074

24 MONTH LEASE  
"0" DOWN FOR **\$369\*** PER MO. / **\$7995\*** One Payment Lease

**\$1000** Factory Lease Cash Back

**1995 TRACER 4-DOOR NOTCHBACK**

Cayman Green clearcoat Met, Mocha cloth, preferred equipment pkg. 540A, power deck release, rear window defroster, dual power mirrors, 8-speaker, 5-speed manual trans axle, P175/65R14 B15 BSW tires, Trip Package Aluminum wheels, rear deck spoiler, leather wrapped steering wheel, 4-disc stereo, AM/FM stereo cassette, AM/FM stereo cassette. Stock #5181

24 MONTH LEASE  
"0" DOWN FOR **\$229\*** PER MO. / **\$4926\*** One Payment Lease

**\$600** Factory Lease Cash Back

**1995 MYSTIQUE GS 4 DOOR SEDAN**

Champagne clearcoat metallic, Purpice cloth, preferred equipment pkg. 370A, Group 1 rear window defrost, heated mirrors, power antenna, Group 2 main control air conditioning, AM/FM stereo radio w/cassette, 2.0L DOHC 4 cyl engine, auto overdrive transmission, P185/70R14 BSW tires, 15" steel capped floor mats. Stock #1823

24 MONTH LEASE  
"0" DOWN FOR **\$249\*** PER MO. / **\$5343\*** One Payment Lease

**\$750** Factory Lease Cash Back

**1995 MARK VIII 2 DR**

Opal Opalescent CC Met, Saddle leather seats, 4.6L 32V Intech V8 Engine, 4 spd electronic O/D trans, P225/60R16 97V BSW tires, electronic traction assist, paint treatment - In-coat directional aluminum pnt whts, Stock #51687

24 MONTH LEASE  
"0" DOWN FOR **\$466\*** PER MO. / **\$10,300\*** One Payment Lease

**\$2750** Factory Cash Back

**1995 TOWN CAR EXECUTIVE 4 DR.**

Performance White CC Saddle leather seat surface 4.6L EFI V8 engine, electronic auto O/D trans P215/70R15 BSW tires, traction assist, leather seating surface T/C Stock #52547

24 MONTH LEASE  
"0" DOWN FOR **\$419\*** PER MO. / **\$9989\*** One Payment Lease

**\$3750** Factory Cash Back

**1995 SABLE GS 4 DR. SEDAN**

Vibrant White clearcoat, Royal Blue andv cloth, preferred equipment pkg. 451A, Group 1 lift group, 18" steel capped floor mats, body-side accent stripe, Group 2 power side windows, power lock group, fingertip speed control, Group 3 5-way power driver's seat, Cast Aluminum wheels, AM/FM stereo radio w/cassette, 2.0L EFI V6 engine, automatic overdrive trans, cloth individual seat. Stock #50586

24 MONTH LEASE  
"0" DOWN FOR **\$299\*** PER MO. / **\$6547\*** One Payment Lease

**\$2000** Factory Cash Back

Plus monthly use tax closed end non maintenance lease with 15,000 miles per year, 11¢ per excess mile penalty (12,000 mile per year on Continental, Town Car & Mark VIII w/15¢ per excess mile penalty) Based on approved credit. Lessee has option to purchase vehicle at lease end price determined at lease inception. However lessee has no obligation to purchase vehicle at lease end. Lessee is responsible for excessive wear & tear. A security deposit of 1 month's payment rounded upward to the next 25 dollar increment plus first month's payment in advance license, title and applicable taxes destination due at delivery. Monthly payments by 24 for total cost. Subject to availability. Due to publication deadline exact vehicle and price may not be available. Prior sales and leases excluded. See dealer for details on county availability. Advanced payment 24 mo. lease is plus applicable tax, title, plates and destination charges. All rebates to dealer.

**GUARANTEED HIGHEST \$\$\$ TRADE-IN**

MICHIGAN'S "A" PLAN HEADQUARTERS

**FULL TANK OF GAS** WITH EVERY PURCHASE

**What A Lincoln Mercury Should Be!**

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I-96 - Wixom Rd. Exit • Just 2 Exits West of 12 Oaks Mall  
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I-96 to Wixom Rd. Exit #159, 1 block south at corner of Grand River & Wixom Roads.  
Mon. & Thurs. 8:30 a.m. - 9:00 p.m.  
Wed. & Fri. 8:30 a.m. - 6:00 p.m.  
Sat. 8:30 a.m. - 5:00 p.m.

**METRO DETROIT'S #1 CAR & TRUCK DEALER!**

**IT'S 1995 SHO TIME**

5 speed & loaded MSRP \$25,690

Loaded, automatic, leather, moonroof, CD, JBL, power everything!

**\$358\*\*** 24 MO. LEASE

**50 AT THIS PRICE**

**1995 F150 XLT**

XLT, air, cruise, tilt, power windows and locks, aluminum wheels, chrome step, cassette. SIK #52520.

**5 AT THIS PRICE**

**300 F-SERIES AVAILABLE**

24 MO. LEASE **\$159\*\***

**1995 RANGER XLT**

Air, alum. wheels, speed control, tilt, power windows/locks, sliding rear window, cassette, anti-theft remote entry.

WAS \$15,682 SPECIAL 24 MO. LEASE **\$159\*\*** 5 AT THIS PRICE

**BROWN FORD**

Your Quality Commitment Dealer

**OUR CUSTOMERS SAY IT'S JUST PLAIN SMART TO BUY FROM BILL BROWN FORD**

**ATTENTION A & Z PLANNERS. WE HAVE THE WINDSTAR, F150 OR MUSTANG CONVERTIBLE YOU'RE LOOKING FOR.**

**COME SEE OUR VAN DISPLAY**  
We're sure you'll agree we have the **BEST QUALITY AND THE BEST PRICE** SEE THE **ALL NEW 1995 ECLIPSE VAN CONVERSION**

**\$1500 Rebate!**

**★ MUSTANG CLEARANCE ★**  
70 In Stock!  
MUSTANG 2 DOOR Automatic, air, cassette, defroster. Stock #53056. WAS \$16,700 YOU PAY **\$14,586\***  
4 Mustang GT Convertibles DEMOS Priced Thousands Below A Plan!

**1995 ESCORT 3 DR.**  
Air, defroster, cassette. WAS \$13,050 YOU PAY **\$10,470\*** OR 24 MO. LEASE **\$189\*\*** 4 AT THIS PRICE

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Dual air bags, anti-lock brakes, air, stereo, rear defroster, floor mats. Stock #53313. WAS \$21,305 YOU PAY **\$17,368\*** 24 MO. LEASE **\$238\*\***

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**1995 ASPIRE 3 DOOR \$7666\*** 3 AT THIS PRICE

**ALL NEW 1996 TAURUS ON DISPLAY \$14,999\* \$268\*\***

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236A package power locks, cassette, cruise, power heated mirrors, defroster SIK #55842

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**1995 PROBE SE**

JUST REDUCED 1995 Aluminum wheels, air conditioning, power windows, locks, cruise, tilt, cassette SIK #53855

WAS \$17,780 YOU PAY **\$13,996\*** 24 MO. LEASE **\$244\*\***

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Bedliner, air, low miles & more

Only **\$10,900**



1990 ESCORT GT  
Black, 5 spd., cass.

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1989 CAVALIER  
Z24

Low miles, loaded, must see!  
ONLY **\$7,900**

1993 TRACER  
WAGON

Nice car!

ONLY **\$7,900**

1993 ESCORT LX  
4 DR

Red, auto.

ONLY **\$7,900**

1993 TRACER 4 DR

Auto., air

ONLY **\$7,900**

1990 AEROSTAR  
CONVERSION VAN

Running boards, loaded, red

ONLY **\$7,900**

1994 FORD F-150  
XLT SUPER CAB

Full power, cassette,  
green & tan

ONLY **\$16,900**

1993 TOPAZ GS  
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White

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Clean

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1993 ESCORT GT

Red, auto., air, cruise, cass  
low miles

ONLY **\$8,900**

1994 RANGER XL

Fiberglass cap, like new,  
cass

ONLY **\$9,600**

1993 RANGER XLT

Low miles, white/blue, air,  
cass., bedliner

ONLY **\$9,900**

1991 GRAND  
MARQUIS

38,000 miles, loaded

ONLY **\$10,900**

1992 FLARESIDE

Air, cassette, tonneau,  
sharp

ONLY **\$11,900**

1993 TAURUS GL

Clean, low miles

ONLY **\$11,900**



1993 PROBE GT

Red, moon roof, like new

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1994 RANGER XLT  
SUPER CAB

Teal, auto., air, CD, tilt, cruise

ONLY **\$12,900**

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Low miles

ONLY **\$12,900**

1991 EXPLORER XLT

Loaded, running boards,  
tu-tone

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1993 PROBE GT

Red, loaded

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1993 MERCURY  
VILLAGER

Green, loaded, low miles, only

ONLY **\$14,800**

1995 F-150 XL

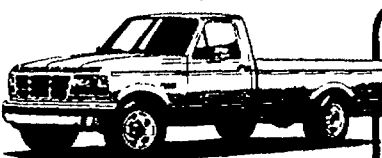
Demo, red, bedliner, like new

ONLY **\$12,900**

1993 BLAZER  
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Loaded

ONLY **\$15,900**



1993 CHEVY HI-TOP  
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Low miles, dual stereos, CD, TV  
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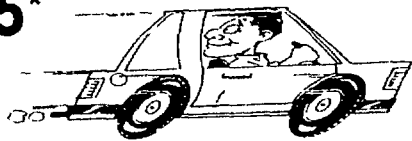
**CHOOSE FROM SEVERAL  
TAURUS MODELS NOW  
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**SERVICE SPECIALS**

**FOUR CYLINDER TUNE-UP**

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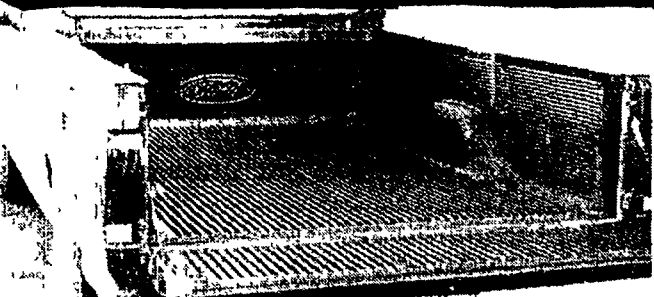


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PLAN A: LOANER CARS**

ESCORT - \$5.00 per day Taurus - \$10.00 per day  
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125 MILES PER DAY LIMIT, 15 CENTS CHARGE PER MILE OVER LIMIT  
MUST BE 21 AND HAVE FULL COVERAGE INSURANCE  
VEHICLES MUST BE PICKED UP ON DAY OF COMPLETION

OR  
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DEDUCTIBLE DISCOUNT COUPON**

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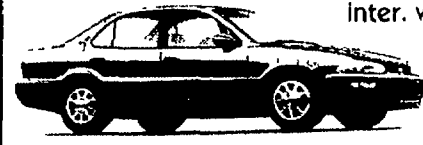
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Stk. #8150. V6, 4 spd., auto overdrive, pwr. windows, locks, cruise, tilt, air bags, ABS brakes, power seats. Was \$17,599.  
Now Only **\$15,599**  
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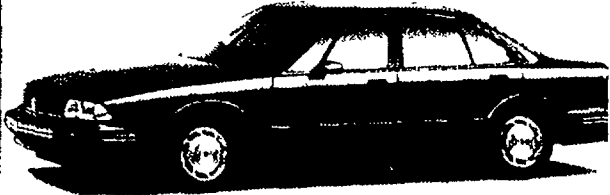
Stock #8279, dual air bags, 4 cyl., air, inter. wipers, AM/FM, power steering.

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mileage a  
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Only



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entry, elec. rear window  
defrost, cruise, power  
antenna, dual air bag, 4  
wheel anti-lock brakes and  
more

**\$299**\*\*  
per month

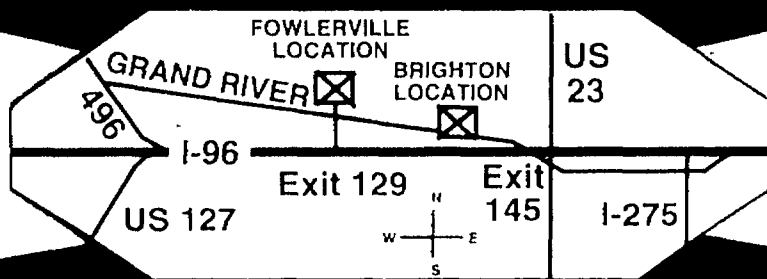
\*Based on approved GM financing plan. \$0 down, includes all factory to dealer rebates & incentives. Total cost of lease is \$229.00. Monthly payment is \$229.00. Includes \$250.00 security deposit. 1st month payment, tax, plates, title & license are extra. \*\*Based on approved GM financing plan. \$0 down, includes all factory to dealer rebates & incentives. Total cost of lease is \$299.00. Monthly payment is \$299.00. Includes \$250.00 security deposit. 1st month payment, tax, plates, title & license are extra. \*\*\*Based on approved GM financing plan. \$0 down, includes all factory to dealer rebates & incentives. Total cost of lease is \$219.00. Monthly payment is \$219.00. Includes \$250.00 security deposit. 1st month payment, tax, plates, title & license are extra.



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| '92 PONTIAC TRANS<br>SPORT<br>7 pass., auto., air, p.w., p.l.,<br><b>\$11,995</b> | '92 CIERA SL SEDAN<br>6 cyl., auto., air, tilt, cruise & more<br><b>\$6,995</b>      |
| '92 SAFARI VAN<br>Auto., air, p.w., p.l., p. seat, cass.<br><b>\$14,495</b>       | '90 CUTLASS<br>SUPREME SL<br>P.w., p.l., p. seat, cass.<br><b>\$7,750</b>            |
| '95 PONTIAC GRAND<br>AM SE<br>6 cyl., auto., air & more<br><b>\$12,995</b>        | '90 LUMINA SEDAN<br>Auto., air, p.s., p.b., tilt, cruise<br><b>\$4,495</b>           |
| '94 CHEVY BERETTA<br>Air, p.l., cass., 5 speed<br><b>\$9,995</b>                  | '92 TAURUS GL SEDAN<br>3.8 V6, p.w., p.l., p. seat, low miles<br><b>\$8,995</b>      |
| '94 GEO PRIZM<br>Air, p.s., p.b., cass.<br><b>\$10,495</b>                        | '94 JEEP WRANGLER SE<br>4.0 6 cyl., 5 speed, hardtop<br><b>WON'T LAST</b>            |

SAFETY INSPECTED USED CARS

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| '90 GEO PRIZM 4 DR.<br>Air & auto, nice car<br><b>\$4995</b>                                  | '93 PONTIAC GRAND AM 4 DR<br>White, full power, V6, one owner, extra sharp<br><b>\$11,995</b>              |
| '88 OLDS DELTA 88 4 DR. BRO.<br>Full power, extra nice<br><b>\$4995</b>                       | '93 BUICK REGAL 4 DR LT<br>Jade, full power, one owner, like new<br><b>\$13,495</b>                        |
| '87 CHRYSLER NEW YORKER LANDAU<br>Full power, one owner, only 58,000 miles<br><b>\$4995</b>   | '92 BUICK PARK AVE<br>Beige w/leather & full power, fresh trade, Only<br><b>\$14,995</b>                   |
| '90 CHEV LUMINA EURO 4 DR.<br>White, full power, low miles<br><b>\$7995</b>                   | '93 CHEV LUMINA EURO 4DR.<br>Burgundy, full power, one owner, like new<br><b>\$10,995</b><br>or less       |
| '90 BUICK REATTA<br>Burgundy, full power - sharp<br><b>\$9995</b><br>or less                  | '93 FORD EXPLORER 4 DR.<br>Eddie Bauer pkg, full power, like new<br><b>\$17,995</b>                        |
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| '92 PONT. GR AM 4 DR. LE<br>Extra sharp, CD, full power.<br><b>\$7995</b>                     | '93 BUICK REGAL 4 DR.<br>White, beige leather, full power, low miles<br><b>\$12,995</b>                    |
| '91 PONTIAC GRAND PRIX<br>Full power, like new, only 54,000 miles<br><b>\$9995</b><br>or less | '93 CHEV S10 P/U<br>V6, air, cass., Tahoe Pkg, like new, Brite Red<br><b>\$9995</b><br>or less             |
| '93 BUICK PARK AVE ULTRA<br>2 TO CHOOSE, low miles, fresh trades, Only<br><b>\$16,995</b>     | '93 PONTIAC BONNEVILLE SSE<br>Low miles, one owner, priced to sell<br><b>\$17,995</b><br>or less           |
| '92 PONTIAC SUNBIRD 2 DR SE<br>White, full power, extra sharp, one owner<br><b>\$8995</b>     | '94 PONTIAC SUNBIRD 2 DR<br>Purple, extra clean, one owner<br><b>\$9995</b>                                |
| '92 SATURN SCZ 2 DR.<br>Auto, air, locks, windows, sharp, low miles<br><b>\$10,995</b>        | '94 BUICK REGAL GS<br>Burg./silver, loaded, w/leather, one owner, like new<br><b>\$15,995</b><br>or less   |
| '92 CHEVY CORSICA 4 DR<br>Low miles, one owner, like new<br><b>\$7995</b><br>or less          | '94 DODGE SHADOW 2 DR ES<br>extra clean, one owner, low miles<br><b>\$9995</b><br>or less                  |
| '92 BUICK PARK AVE 4 DR.<br>Dk. blue, full power, sharp<br><b>\$13,995</b>                    | '93 FORD PROBE<br>Full power, auto., like new, 14,000 miles, only<br><b>\$11,995</b><br>or less            |
| '92 PONT. GRAND AM 4 DR.<br>Blue, low miles<br><b>\$7995</b>                                  | '95 CHEVY SUBURBAN 4x4<br>Red/silver, full power, w/leather, remote starter, 9000 miles<br><b>\$32,995</b> |
| '91 PONTIAC GRAND PRIX 4 DR STE<br>White, loaded, one owner, like new<br><b>\$12,995</b>      | '95 CHEVY SUBURBAN<br>Blue/Silver, full power, dual air, 9,000 mi.<br><b>\$29,995</b><br>or less           |
| '92 CHEV. EXT. ASTRO VAN CL<br>Blue, 8 pass., extra nice<br><b>\$13,495</b>                   | '93 BUICK ROADMASTER WAGON<br>W/leather, full power, fresh trade<br><b>\$16,995</b>                        |

\*Plus tax, title, lic. All vehicles subject to prior sale. All vehicles inspected for your safety. Expires 8/22/95.  
HOURS: SHOWROOM — Monday & Thursday 8:30 am to 9 pm; Tuesday, Wednesday & Friday 8:30 am to 6 pm; Saturday 10 am to 4 pm SERVICE — Monday 7:30 am to 8 pm; Tuesday, Wednesday, Thursday & Friday 7:30 am to 6 pm

Member of Fowlerville Business Association

All vehicles are safety-inspected. All prices plus taxes, title and plates. Effective thru 8/22/95

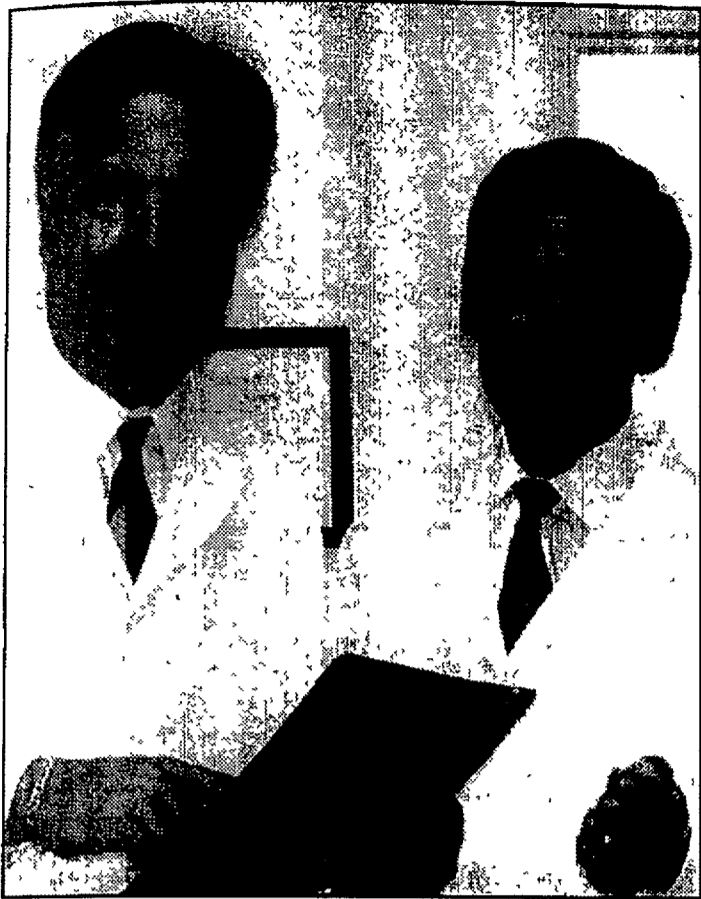
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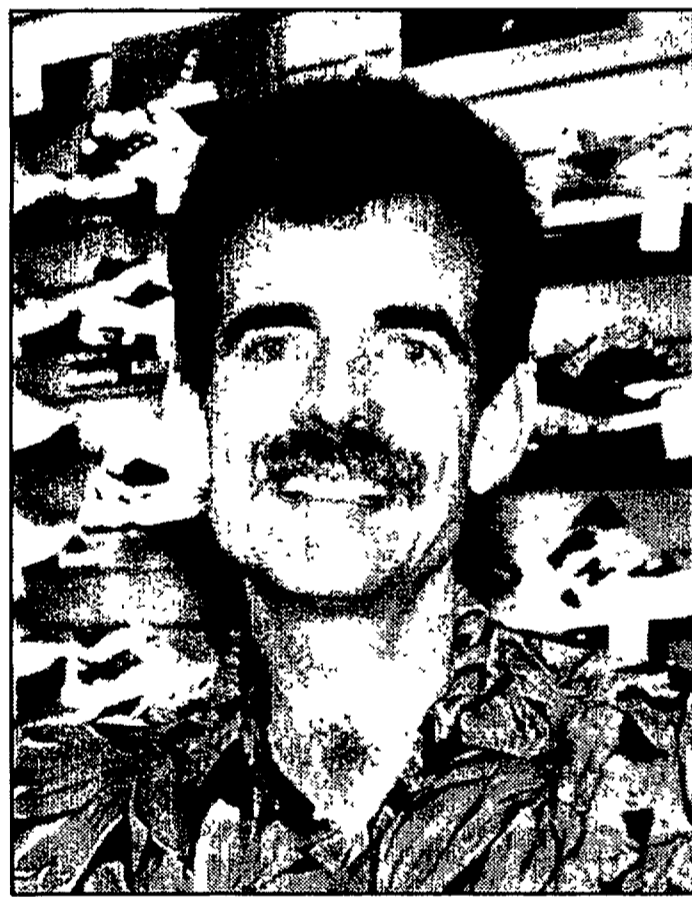
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# DISCOVER NORTHVILLE



## Northville Chamber of Commerce

349-7640



From left, Lauri Marrs, executive director; Doris Colling, membership director; Carolyne Brown, office staff and Roxanne Koche, office staff.

As ambassadors to the Northville community, the Northville Chamber of Commerce gives residents and entrepreneurs an exciting way to better the community and their businesses at the same time.

To promote businesses, the Northville Chamber, at 195 S. Main St., sponsors wonderful events such as the Business Expo, Farmers Market, and the Victorian Festival.

Laurie Marrs, a former school teacher for Detroit Public Schools, was hired as the chamber's executive director 10 years ago.

"Volunteers are the fabric of the community," she said. "We encourage residents of the community to participate."

When offering their time, the Northville community volunteers are very giving. In fact, they never turn down an offer for help, Marrs said.

"It's a close knit community," she added. "They want to get in there and get involved."

In addition, working in the community is exciting.

"Each day is different," said Roxanne Koche, chamber office staff.

A co-worker, Carolyne Brown echoed those sentiments. "It's fun to be a central part in things that go on in the community."

Chamber functions are also a valuable chance to network and expand clientele through business mixers.

"A lot of times businesses don't know about the things we do," said Doris Colling, membership director. "I get a good feeling knowing that I could really do something for a chamber member."

Hours at the Chamber are Monday through Friday 9 a.m. to 4 p.m. Simply call or drop by for more information.

## Emily's Restaurant

349-0505



Emily's offers a fine dining experience in a comfortable atmosphere.

Dining is an exquisite experience at the cozy blue house on the hill. You never know what elegant meal may be on the menu, but you can be sure it will be delicious and there will be fine wine to match.

It is here at Emily's Restaurant, 505 N. Center, that Owner/Chef Rick Halberg and Maitre 'd Michael Korn have used their talents to create a fabulous restaurant in Northville.

Rick named the restaurant for his daughter Emily, 13, and promises that dining at Emily's is always an adventure since the menu changes daily.

Emily's specializes in a four-course prix fixe dinner, which may include some of the following selections: swordfish with artichokes, veal chop with onions and mushrooms, balsamic roasted duck and fantastic vegetarian dishes.

Michael pays special attention to detail and menus are planned around the freshest possible ingredients.

"It's real impromptu," he said. "It really depends on what's fresh and beautiful."

Wine nights are a special treat. August 29 features a white wine and seafood dinner. September 26 features wines of the Kunde winery. October 24 is the awesome anniversary/birthday party and November 28 is the wine of southern France and cuisine of Provence evening.

Though the menu is sophisticated, suits and ties are not required. "We do it in a comfortable way," Michael said. "Guest recognition is very important. It's like they're coming over to our house."

In addition, Emily's can offer banquet services and is planning a wonderful New Year's Eve party. They also feature an a la carte menu Sunday through Thursday.

Emily's is open Tuesday through Saturday at 5:30 p.m. and Sunday at 4 p.m. Reservations are not required, but are recommended.

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**Urban Optiks**  
347-9058



Left to right, owner Gary Reggish, crew, Mindy Mann and Laura Keeney and owner, Dr. William Koppin of Urban Optiks in downtown Northville.

There is a new boutique in town, pushing the limits of eyewear. Urban Optiks can give you the most unique and attractive glasses that fit your personality, your face and your mood.

At 105 MainCentre in Northville, Urban Optiks is making its debut this summer. Owners Gary Reggish and Dr. William Koppin have combined to give the community a high fashion eyewear alternative.

"This whole dream started about a year ago," Reggish, co-owner and optician, said.

"Our optical boutique is pushing the limits. We want to give people something unique, something quaint, so people will walk away talking."

He is right! Urban Optiks has the most creative, and colorful, yet conservative and exciting eyewear available.

For example, some of the Cartier models use beautiful bubinga wood and 24 karat gold framing. Their frames are never discontinued and replacement parts for Cartier will always be available.

The Beausoleil eyewear line offers individually handmade plastic frames in a wide array of unique and beautiful colors.

Lunor frames are handmade in Germany.

Reggish said that all the upscale eyewear at Urban Optiks has been selected from all over the world.

The innovative gallery will also include Bada, hiéro, Koh Sakai, Martine Sitbon, Matsuda, Okio, and Giorgio Armani.

Also, to keep customers in the height of fashion, Reggish and his partner are going to Paris in the fall to bring back two lines that will be completely unique to the United States.

When in doubt about eyewear, custom fitting is

the boutique's specialty.

According to Dr. Koppin, co-owner and doctor of optometry, "finding the perfect eyewear can be intimidating. Is the color right? Do they make me look too old? Too young? Too serious? The eyewear you choose should accent your personal style and define your true spirit."

Urban Optiks offers a full line of quality, personalized eye care including a full service laboratory equipped with the latest, state-of-the-art, optical technological equipment.

"Even with a strong prescription, we can make lenses really thin," Reggish said. "We use only the finest quality of lenses."

Contact lens services will include specialization in difficult to fit contact lens wearers and will offer the latest in contact lens technology. In addition, Designers Mark Farlow and Victor Saroki have given Urban Optiks a rustic and unique atmosphere. Eyewear is displayed in antique hutches from the 1800s.

"We really go out of our way to pay attention to every little detail," Reggish said.

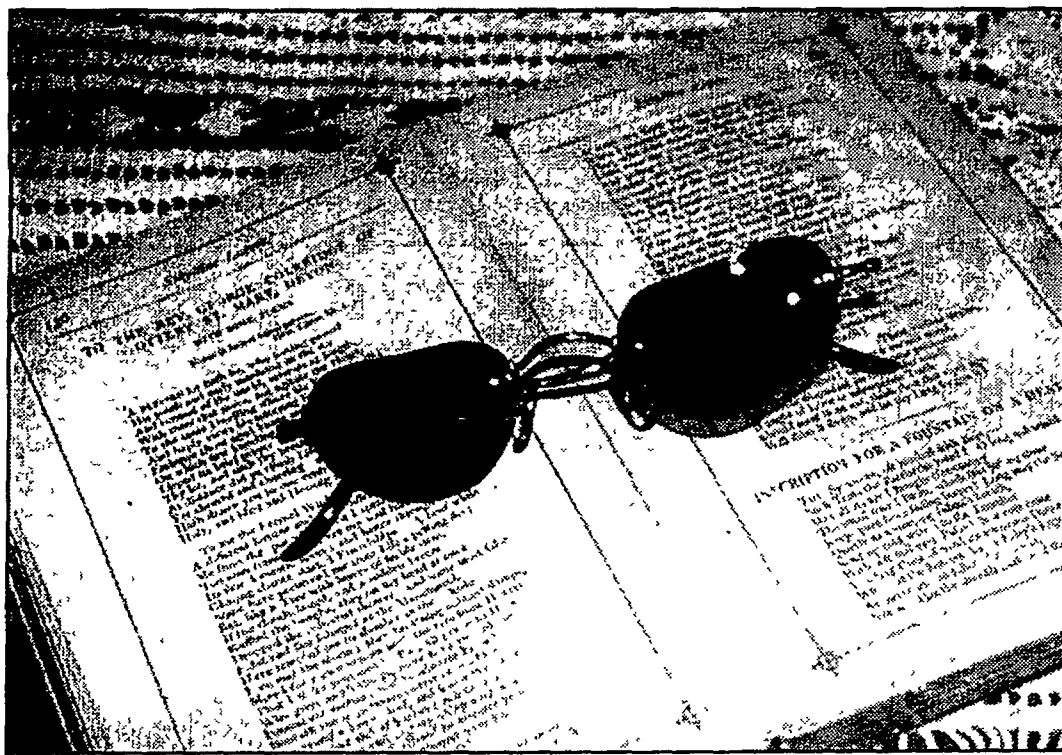
Other special touches include the designer optical chains for sale. "We have masculine and feminine designs from all over the world," Reggish said.

Dr. Koppin spent a lot of time visiting and researching communities in the area before settling on Northville.

Reggish said, "When we visited Northville and talked to some of the folks in the business community and the private sector we knew right away this was it!"

According to Reggish, eyewear today is no longer a vehicle of functionality, but an accessory and means of personal expression. Our emphasis on custom, personalized service will allow us to develop a close relationship with our clients in their eye-care needs. After all, they are investing in one of their most valuable possessions, their sight.

For store hours or more information on the shop, call 347-9058.



The exciting hiéro line of fashion frames is featured at Urban Optiks.

However, the staff at Urban Optiks will find the product that is right for you.

"It's totally expression. We even create shapes for people. The patient can pretty much draw a shape on a piece of paper and we can create that for them," Reggish said. "Let's make a shape that is specific to you."

means of personal expression. Our emphasis on custom, personalized service will allow us to develop a close relationship with our clients in their eye-care needs. After all, they are investing in one of their most valuable possessions, their sight.

For store hours or more information on the shop, call 347-9058.



Designers Mark Farlow and Victor Saroki have created a unique atmosphere at Urban Optiks with antique hutches displaying fashion eyewear.

## Genitti's 810-349-0522

Genitti's sometimes refers to itself as a "Hole-in-the-Wall." That may not sound very elegant, but the Genitti's aren't interested in putting on airs — they just want to feed patrons good food, entertain them, and send them away with a smile.

Genitti's is a conglomerate consisting of a restaurant, a theatre, and a marketplace. All are located next to each other on Main Street, and all tie in to the spirit of the Genitti family.

### Genitti's History

Twenty-three years ago John and Toni Genitti opened their first store in Northville, a "ma and pa type" butcher shop. Seven years later, in 1979, the couple expanded their business by adding a restaurant. It consisted of one small room with a very limited seating capacity.

A few years later, during the holiday season, they overbooked and needed a place to fit all of the patrons. In desperation, they seated people down in the lower level, which was used as a Christmas-style gift shop. To the Genitti's relief, the

customers did not realize that they were seated in a gift shop. In fact, customers were impressed and delighted by the array of holiday decorations. That experience led the owners to realize the popularity of Genitti's restaurant was growing, so it was time to expand once again. In 1992 the family acquired property next to the restaurant. They turned it into Genitti's Little Theatre.

A theatre was an obvious choice because the restaurant was always putting on little acts for the customers in between courses. The most popular was a murder-mystery theme, in which customers were encouraged to participate. The opening show for the holiday season that year was "Merry Christmas Follies," performed on Thanksgiving weekend.

The same year the Genitti's Marketplace opened next door. It was an expansion of the Christmas gift shop, previously located in the lower level of the restaurant.

They continued to expand downward, utilizing hidden rooms in the old building. There is now a neighborhood bar room area, which was renovated to expose the original brick and stone walls. This adds a rustic, cozy, sociable feeling to the Italian-style restaurant.

### Genitti's Restaurant

The festive restaurant is the "Home of the seven-course Italian dinner." Friday and Saturday nights the restaurant opens up to feature an outrageous dinner theatre. It also opens any night for parties of 30 or more. "Holey Matrimony" is the name of the current show, a parody of a Jewish/Italian wedding.

The show resumes throughout a seven course meal, which is incorporated into the wedding theme.

The meal includes chicken noodle soup, pasta, antipasto salad, steak, chicken, Italian sausage, and cannoli for dessert.

The atmosphere is different from any other restaurant. There is a fixed menu, eight or ten people sit at a table, none of the silverware or dishes match, drinks are served in Mason jars, and there is always fun and excitement in the air. Genitti's has been described as "Sunday dinner at grandma's house — Italian style."

Genitti's Restaurant also serves lunch every day, usually consisting of soup and a sandwich. They offer catering services for events like bridal showers, baby showers, and rehearsal dinners.

### Genitti's Little Theatre

The theatre has a capacity of 132 people, and is very versatile. It is rented out for corporate seminars, school youth groups, the Northville Youth Assistance, and is donated for community meetings. It has also been used as an art gallery for local artists. There have been stand-up comedy nights, benefit dinners, Broadway shows, and every year Genitti's hosts a folk music benefit for charity.

John Genitti always opens up the evening with a hilarious monologue, drawing in the audience as a part of his act.

The primary use of the theatre is for Senior Shows. Seniors start their day at 10 a.m. with a danish and coffee, and then spend the day in town. Later, they watch a variety show at Genitti's, eat a seven course dinner with wine, and then go on a tour of Great Harvest Bread Company in Northville. There are 150 tours every year.

The theatre also features a Saturday matinee for children, ages 3 and up. This includes a play, like *The Wizard Of Oz* or *The Frog Prince*, and lunch.

### Marketplace

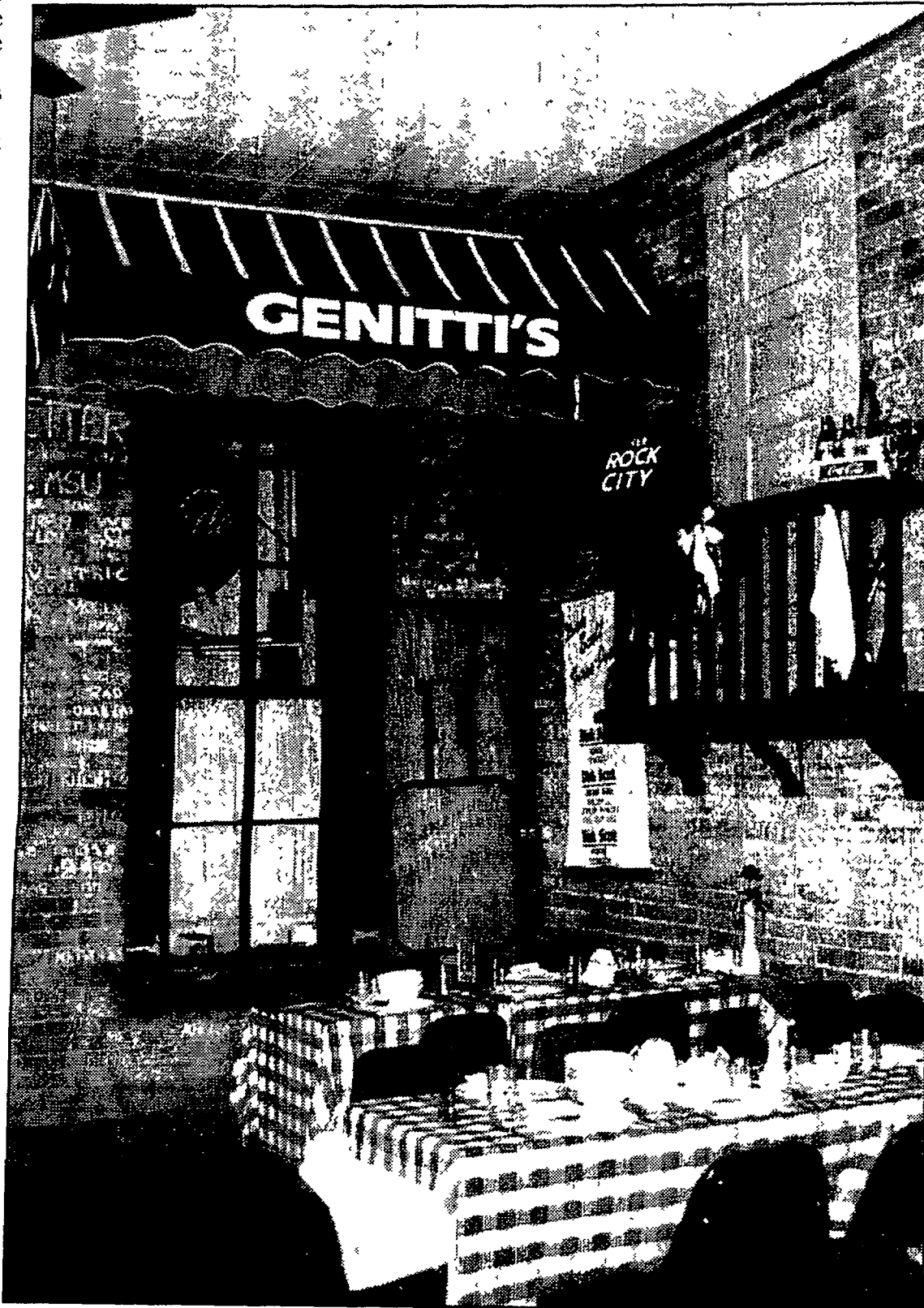
Genitti's Marketplace features holiday accessories all year long. They are second in size only to Bronners of Frankenmuth. There are Christmas trees, Victorian clothes and jewelry, slates, an angel booth, wreaths, flower arrangements, collectible Santas, and ornaments. About a dozen artisans display their crafts around the shop.

### Family and Friends

The owners say "the restaurant wouldn't be successful without the teamwork." Both John's and Toni's parents, Claire, John, Babe and Andy have always been, and still are, a big part of the business. John and Toni's kids also get involved. Andy is following in his fathers footsteps, Laura is an actress, and Christina, a.k.a. "The Bahama Baby" is also an actress. They all take part in the productions. David McKnight is an actor as well as the event coordinator, and Mike McCafferty acts in and directs both dinner theatre and senior shows. David, Mike and John Genitti are all instrumental in writing and producing the plays.

### Hours

Genitti's Restaurant is open for lunch from 11 a.m. to 2 p.m. Monday through Friday and 11 a.m. to 3 p.m. on Saturday. Evening dinner shows start at 7 p.m. on Friday and 6 p.m. on Saturday, and occur nightly during the holiday season. They last about 2 and a half to 3 hours. The Marketplace is open 9 a.m. to 6 p.m. every day, and opens late on dinner theatre nights.



Genitti's is often affectionately referred to as a "Hole in the Wall," a title owners John and Toni Genitti are content with. They want folks to visit their establishment for the good food, entertainment and warm, cozy atmosphere.



Cathy McLeod shows the angel section of Genitti's Marketplace.



The outrageous "Holey Matrimony" plays at Genitti's Little Theatre.



## Goldsmith Galleries

380-8430



Leza and Lesh Gjonaj enjoy working together at Goldsmith Galleries.



Lesh designs unique pieces of jewelry, seen below, at his work bench.

Lesh Gjonaj has integrated original style and unique vision into his jewelry designs at Goldsmith Galleries. The store's name describes his jewelry making practice. "Goldsmith" explains his profession, and "Galleries" symbolizes how each piece of jewelry is a work of art.

Lesh is not only the owner and jewelry designer, but also an expert goldsmith. His expertise reassures customers. For instance, when customers show Lesh a broken piece of jewelry, they can watch him go to his bench and fix it on the spot. People never have to wonder who is handling their precious jewelry.

Goldsmith Galleries, located at 101 Main Centre in Northville,

specializes in custom design jewelry. When Lesh gets an idea for a piece of jewelry, he sketches it out, molds it, and eventually creates it. Lesh says his store has made a big impact in the Northville area because the jewelry is unlike any other. His biggest business comes from selling engagement rings, because they are unique and different. If a person has a diamond, Lesh can custom design a ring to fit the diamond.

Other merchandise includes watches, artsy-glass giftware, and every kind of jewelry. Most of the diamonds and gemstones are imported from Israel and Antwerp.

Lesh's wife, Leza, is also an

owner. She offers insight on jewelry designs and also takes care of sales and bookkeeping. The couple has a 2-year-old son, Christian, a 1-year-old girl, Alexandra, and another child on the way. Leza laughs because she has been pregnant every year since she and Lesh moved to the area. Carol Northrup, a former customer and close friend, works as a sales consultant. She is knowledgeable, friendly, and has 10 years experience in jewelry sales. Lesh describes his business as family oriented, a husband and wife operation.

Lesh began his career just out of high school working as an apprentice for a jeweler in the states.



## Community Federal Credit Union - Northville Branch

348-2920

"To serve all members with competitively priced, efficiently delivered financial services"—this is the Community Federal Credit Union mission statement, and it holds true in many aspects.

Community Federal Credit Union is a non-profit, full-service financial institution owned and governed by its community members. Generally, credit unions are said to provide higher rates on checking and savings accounts, offer lower-cost loans, and have fewer service charges than a bank. Community Federal Credit Union is a pool of money saved by the members, under the control of the members, and existing for the use of the members.

In the past 43 years, Community Federal Credit Union has grown from a one room office with 250 members to seven offices with over 26,000 members and more than \$109 million in assets. Offices are located in Northville, Plymouth, Canton, Atlanta, Gaylord, Hillman, and Lewiston. Community Federal Credit Union ranks as the 12th largest credit union in the Metropolitan Detroit area according to The Crain's Detroit Business' 1995 book of lists.

The first Northville office opened in 1977, and in 1990 was rebuilt on Main Street with ATM and drive-thru services. Community Federal Credit Union is easy to join and anyone who lives or works in the community may open an account.

Services include savings accounts, checking accounts, 24-hour ATM access, direct dial 24 telephone banking, direct deposit and a large variety of consumer loans, including home mortgages. Direct Dial 24 is available to members free of charge, 24 hours a day. By dialing an account number and security number, members can verify deposits, see which checks have cleared, transfer funds, make loan payments, and check balances — all over the telephone. Tax and rate information are also included.

Mary Gyorke, the branch manager in Northville, provides friendly, hassle-free service for customers. She is very well liked, and keeps her business involved in



Janice Lyon and Mary Gyorke are proud of Community Federal Credit Union's "Partnerships For Education." Below, Gyorke displays student artwork in the lobby.

many community activities. In 1990, Mary and her assistant branch manager Janice Lyon helped open a student credit union in conjunction with the Partnerships For Education program at Amerman Elementary School. The project educates young people on job and money saving skills. Fifth graders are hired as computer operators, bank managers, and tellers. Students who open accounts get account numbers and receive dividends which are recorded in monthly statements.

Community Federal Credit Union has also been awarding Margaret Dunning Scholarships to deserving students for the past seven years. The Margaret Dunning Scholarship Fund provides students with assistance in studying business, vocational, financial, and technical fields of study. In 1995, \$3,000 was awarded to deserving students.

Community Federal Credit Union, at 400 E. Main Street in Northville, is open from 9:30 a.m. to 5 p.m. Monday through Thursday, 9:30 a.m. to 7 p.m. Friday, and 9:30 a.m. to 1 p.m. Saturday.



## BABY BABY

347-2229



Diane says there's always something new at BABY BABY.

"I didn't know this was a consignment store until I looked at the prices... I'm so glad I stopped in."

Comments of this nature have been commonplace at BABY BABY ever since it opened six years ago in downtown Northville. This year BABY BABY has grown to include over 1,000 active consignors, many from as far away as West Bloomfield, Milford, Dearborn and Ann Arbor.

"With so many quality clothes arriving daily, we are able to sell and replenish our stock very quickly — there's always something new," said owner Diane (Wise) O'Neill. "Mothers are very sophisticated consumers.

When the clothes are of high quality, they know they can save money by consigning or by purchasing from consignment shops. Either way, it's a great value."

Many of the maternity fashions at BABY BABY include business apparel from Pea in the Pod, Mother's Work and Motherhood. Children's fashions include all the quality favorites: Gymboree, Hartstrings, Guess, Esprit Rothschild, London Fog, and Sylvia Whyte.

BABY BABY, at 144 Alexander Ct., is open Monday through Saturday, 10 a.m. to 6 p.m., Thursday evening until 7 p.m.

## Northrop-Sassaman Funeral Home

810-348-1233



John Sassaman has been a trusted friend to families for 25 years.

When clients entrust the Northrop-Sassaman Funeral Home to help during their time of crisis, they can rest assured that John Sassaman, owner, will see to every detail.

Northrop-Sassaman Funeral Home handles traditional services, cremation, memorial services, and all forms of preplanning. When preplanning is needed, John and his staff do as many of the arrangements as the family feels comfortable doing.

"It is whatever is best for the situation at the time," he said.

The funeral home also sponsors a grief recovery program with Arbor Hospice and handles funerals requiring welfare funding as well.

"I like the fact that I can help people through one of the most stressful times of their lives," John, with 25

years in the funeral service, said. "Each family is different with unique sets of circumstances. We like to give each of them personal attention."

Personal attention is what the funeral home specializes in. When young children are experiencing death for the first time, there are video tapes available to watch if needed. For adults, a library of books on different aspects of grief are ready to loan for Northrop-Sassaman clients.

"I take a lot of pride in the conditions at the home," John said. "We make the atmosphere as pleasant as possible so families are comfortable here."

When in need of the home's services, a staff member is always on hand to take your calls 24 hours, 365 days a year.

## IV Seasons

349-0671



Dewey Gardner, IV Seasons owner, and Mary Fisher-Lane, head designer, put the finishing touches on a fresh floral arrangement.

Since 1955, IV Seasons has supplied all of Northville's floral needs and still offers the highest quality and most creative fresh flowers and arrangements in the area.

Dewey Gardner bought IV Seasons at 149 E. Main from Lila Collins 28 years ago and continues to lend his talents and creativity to the community.

Because of his extensive training in New York, Holland and Europe, Dewey has the talent to create exquisite pieces for all occasions.

IV Seasons has four delivery employees, three office workers and seven designers ready to serve its clients.

Mary Fisher-Lane, head designer, said, "We bend over backwards to help customers, whatever it takes."

Dewey added, "We would never send it out if we wouldn't put it on our own

table."

Customers appreciate the talent at IV Seasons and Dewey creates a tremendous amount of arrangements for clients in Northville and the surrounding areas.

IV Seasons is not just a holiday business. They are hopping with orders every day, the staff usually averages 120 weddings a year and somehow manages to design something unique for each affair.

Dewey said, "The biggest thrill is when they say it's so much better than they ever thought it would be. We always try to make it nicer than they expected."

Hours at Four Seasons are from Monday through Friday 9 a.m. until 5:30 p.m. and Saturday from 9 a.m. until 5 p.m.

## Changing Seasons

349-7064



Changing Seasons owners Cynthia Martin and Lynn Paquette have a flair for designing beautiful dried and silk flower arrangements.

Lynn Paquette and Cynthia Martin worked for Dewey Gardner at IV Seasons for over six years. When Gardner decided two years ago to concentrate his business on fresh flowers only, he sold half of the shop to Lynn and Cynthia — and Changing Seasons was born.

Although it doesn't have its own sign, Changing Seasons, also at 149 E. Main, is actually housed in the same building as IV Seasons and is located in the front of the shop. "Between the two businesses, we cater to all customers' floral needs," Lynn said.

Changing Seasons has original art including watercolor pieces from local artists, beautiful and elegant center pieces and dried and silk flower arrangements to match any home or occasion.

Custom work is Changing Seasons'

specialty.

"We're the finishing touches, that special accent piece, or piece of art that seems to put a smile on people's faces," Cynthia said.

Cynthia and Lynn also decorate homes at Christmas for clients who cannot take the time themselves. "This frees them up for other obligations," Cynthia said. "Decorating houses at Christmas is becoming a large part of our business."

When looking for a unique gift, Changing Seasons offers custom made gift baskets to suit all tastes.

"I just like to see that I can make somebody happy," Lynn said. "It's fun being able to create something that someone likes."

Hours are Monday through Friday from 9 a.m. until 5:30 p.m. and Saturday from 9 a.m. until 5 p.m.

## Casterline Funeral Home Inc.

349-0611



Northville area families have depended on Casterline Funeral Home, Inc. since 1937. Ray Casterline II has been director for 25 years.

Northville area families have had the benefit of assistance from the Casterline family in times of need for three generations.

Ray Casterline established Casterline Funeral Home Inc. at 122 W. Dunlap in Northville in 1937. He was followed by his son, Fred, who retired in 1980. Now Ray II runs the funeral home, and has been a licensed funeral director for 25 years.

"I enjoy working with people and helping people through what may be the most difficult times in their lives. I find that rewarding," Ray said.

Casterline Funeral Home Inc. tries to lift some of the burden off of people's shoulders during a time of distress and need. They are experienced in taking care of all details, from the many different types of funeral services and memorial services.

"It's a sensitive business where you become a good judge of people and of what approach to funeral arrangements will suit them," Ray said.

Pre-planning is an option that eases the burden for many people. Ray acquired his life insurance license in order to offer a pre-planning strategy called the Forethought Plan.

Under this plan, people can make arrangements, in advance, for the services they want at the time of their passing, priced at current costs. They can then purchase a life insurance policy for that amount. The policy guarantees that the chosen arrangements will be paid for regardless of their price at the time of death.

"It's reassuring emotionally and financially for people to know that everything is taken care of," says Ray. He points out, "In many cases, long term health care costs have depleted a persons savings to the point where state assistance is required. The Forethought plan is set up in such a way to be protected and will not effect the amount of assistance the state provides."

The Casterlines attempt to shed light and add com-

fort to the funeral home profession. They keep the premises homey and updated, to help people feel at ease.

Ray offers tours for church youth groups to provide young people with a more realistic impression of the funeral service profession. After touring the funeral home, kids tend to disregard any prior notions they might have had about the business.

Ray, a lifelong resident of Northville, supports the community as much as he can. He is a member of the Kiwanis Club of Northville, a service club which benefits the community.

Ray says "One of the main goals of Kiwanis is to help children." He and his wife, Roxanne, have four daughters of their own, Courtney, Kelly, Lindsey, and Whitney.

Casterline Funeral Home Inc. has a staff of five, and like Ray, they are on call 24 hours a day, seven days a week, 365 days a year.

## Town & Country Eyecare

347-7800

Quality eye care is the top priority at Town & Country Eyecare. Owner and Doctor of Optometry Tim Kirk, and his experienced staff, strive to provide two things: quality personalized health care, and fashionable, upscale frames.

Town & Country Eyecare has a convenient and easy-to-reach location in the Oakpointe Plaza on Novi Road.

The staff of four allows customers to feel remembered and cared for by the same trusted people every time they have a question or a problem.

"My staff was picked for experience and congeniality," said Dr. Kirk. Kristie Everett, a certified ophthalmic assistant, has over three years' experience. She is involved in pretesting and visual field testing in addition to teaching patients how to use contacts.

Opticians Sheila Connors and Jill Vella both have more than 10 years' experience helping patients select the

best lens-materials and most attractive frames.

The inventory of frames at Town & Country Eyecare includes unique, hand designed frames chosen by the staff for outstanding quality and complementary shapes. The 400 to 500 frames in stock include Calvin Klein, Giorgio Armani, Fendi, Laura Ashley, European styles, and Eyeota frames, which are hand crafted with a nature theme. Custom orders are also available.

Services available at Town & Country Eyecare include complete examinations as well as contact lens and eyeglass care. Examinations test for vision problems and various diseases. Dr. Kirk and his staff emphasize preventive eyecare and focus on keeping customers happy and healthy.

Dr. Kirk displays a genuine care for his eyecare practice. He graduated



Optician Sheila Connors and Dr. Kirk offer fashionable, upscale frames.



Emily, Dr. Tim Kirk's daughter, models some fashionable frames.

from Ferris State University in 1985 with a Doctorate of Optometry. From 1984-88 he became involved in foreign volunteer eyecare missions.

He has traveled to Central America and the West Indies with the group VOSH (Volunteer Optometric Services to Humanity), which he was state director of from 1989-91.

In addition, Town & Country Eyecare is a business/education partner with the Northville school district. This year Dr. Kirk spoke to more than 700 second graders about routine eyecare and safety, and helped with sheep-eye dissections. He also hosts the teddy bear clinic for Moraine first graders with the University of Michigan Health Center.

"Since I live in Novi, and the community is supporting my practice and family, I feel a strong obligation to give back to my community," says the doctor.

He is a citizen sponsor for the Rouge rescue of Thorton Creek, which includes removing debris from the creek and planting bushes and trees to make the area clean and healthy.

Tim lives in Novi with his wife Jennifer and their 3 year-old daughter, Emily.

Town & Country Eyecare is located at 22112 Novi Road in Novi and is open 9 a.m. to 7:30 p.m. Monday and Thursday, 9 a.m. to 6 p.m. Tuesday and Wednesday, 8 a.m. to 5 p.m. on Friday and 9 a.m. to 1 p.m. Saturday.

## Preferences

344-8790



Peggy Robison creates beautiful flower arrangements at Preferences.

In life people are constantly in search of the Garden of Eden. Preferences on Main Street in Northville may be the silk-flower version of this heavenly place.

Peggy Robison, who opened her business eight years ago, is the creative energy behind the breathtaking flower arrangements displayed around the store. There are flowers uniquely arranged in vases, baskets, and even draped around candlesticks. Preferences offers a large selection of loose silk-flowers to match customers' decorating needs and also provides custom arrangements.

In addition, Preferences carries home accessories like dishes, pic-

tures, lamps, Aromatique fragrances and bath products, candles, and vases. The store's atmosphere reflects the beauty of nature with the convenience of silk.

The store is seasonal. Colors are now switching from summer to fall tones, and when winter comes around, the store is dedicated to Christmas. Northville residents hire Peggy and her experienced associates, Jeri, Diane, Kay, Liz and Marlene, to decorate their homes during the holiday season. Call in early October for an appointment.

Preferences, at 103 E. Main Street, is open from 10 a.m. to 5 p.m. Monday through Saturday and 12 noon to 5 p.m. on Sunday.

## Decorating By Dan

348-1599



Karen and Dan Seaman offer quality painting and decorating services.

Tackling a decorating project on your own? Consider first a visit to the experts at Decorating by Dan.

Decorating by Dan has the resources and expertise to help you get the job done right. The store carries more than 700 wallpaper books, Benjamin Moore's paint color system with over 2000 colors, in stock wallpaper, window-shades and blinds.

Owners Kare and Dan Seaman with employees Bob and Dennis, specialize in paint. Customers believe these four may be Northville's version of Glenn Haegge, a well-known radio personality who specializes in household problems. Three other ladies provide help in other areas of decorating.

Dan was a painter/paperhanger for

20 years before opening the store in 1981. The experience more than qualifies him to answer your decorating questions.

Decorating by Dan has provided products and services for the historical society, beautification commission, township and city management for many years.

The store provides children's videos to entertain the kids. They also sell videos on faux finishing, paperhanging, painting and deck cleaning.

Decorating by Dan, at 43157 West 7 Mile Rd. in Northville, is open from 8 a.m. to 8 p.m. Monday and Thursday, 8 a.m. to 5:30 p.m. Tuesday, Wednesday and Friday, and 8 a.m. to 5 p.m. on Saturday.

## Ultimate Toys & Gifts

305-9990



Cindy and Lou LaChance mix education and fun with their business.

On May 9, 1994, the people of Northville were given the chance to be kids again as Ultimate Toys & Gifts brought new, exciting items to the area.

Mixing education and fun, Cindy and Lou LaChance built Ultimate Toys & Gifts at 107 N. Center Street into a wonderland for both adults and children.

After living in Northville for 20 years, the couple decided the town needed a store that offered educational, scientific and nature oriented toys.

There are kits for everything from electricity to sailboats. Educational place mats are in stock for math, geography and many other subjects.

"We have things you won't find at large toy retailers," Lou said. "We search for different items that may not be readily available elsewhere."

Nostalgic toys include leather cased Backgammon, Chess and Checker sets,

Pick Up Sticks and marbles. New additions include Pogs, Geo Safari and hard to find Garfield and Snoopy plush items.

In fact, take a stroll by the shop's window display and you can see their Big, Big Loader by Tomy dumping and loading throughout the day.

Brand names such as Playmobil, BRIO, Safari, Radio Flyer, Gund, Breyer, Tomy, Ravensburger, Darda, Applause and Alex are also found in stock.

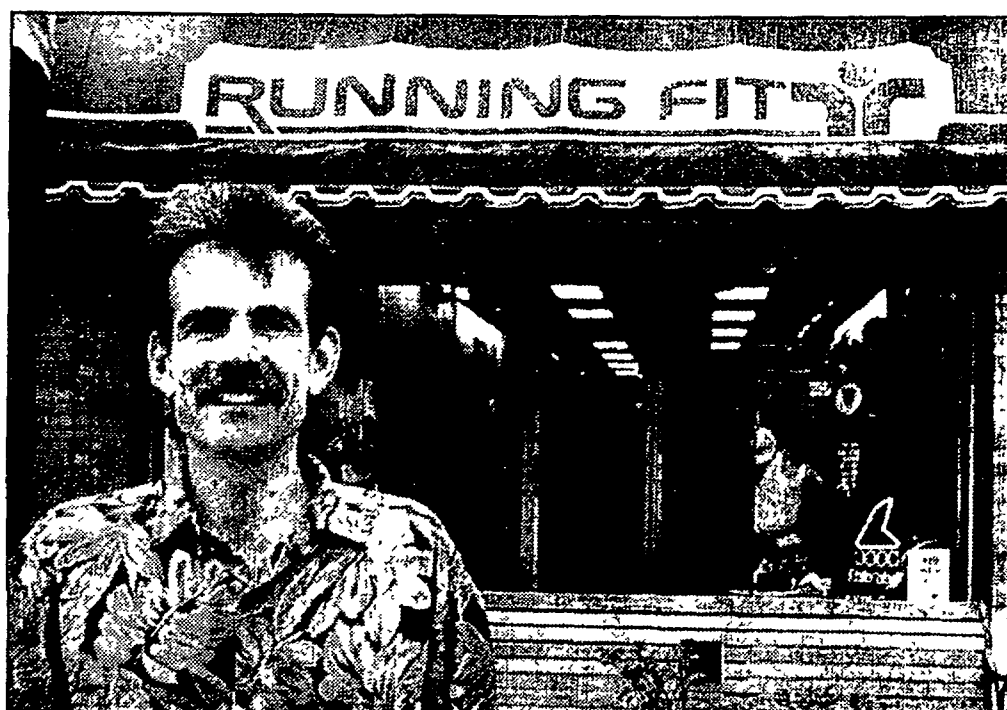
The selections at Ultimate Toys & Gifts are a great way to lure yourself or children away from playing video games.

In the future, Lou said the shop may expand for the Christmas holiday season.

Hours are Monday through Saturday from 10 a.m. to 5:30 p.m. and Friday 10 a.m. to 7 p.m.

## Running Fit of Northville

380-3338



Randy Stepp describes Running Fit as an event-oriented retail store.

It's more than just a shoe store. Running Fit of Northville brings the community together for walks, runs, and other exercise outings.

Owner Randy Stepp describes Running Fit of Northville as an event-oriented retail store. He has stores in Ann Arbor and Novi, and opened his third store at 141 E. Main Street in Northville last February. He is very pleased about his newest location because he has been a Northville resident for 12 years.

Randy has been a competitive distance runner for many years, and in 1989 was voted Michigan Runner of the Year by Michigan Runner Magazine. He considers himself more of an exercise person than a business person. The reason he got into sports retail was to interact with other walk-

ers and runners, and to possibly have a positive influence on people who are just starting out.

Dave Peterson, the store's manager, is also very involved in running and writes a fitness column for the Northville Record. Randy says "We know what to sell because exercise is a huge part of our lives and the customers know that."

Running Fit of Northville sponsors monthly local events, produces a newsletter, and organizes walks and runs around Northville. "Anyone can meet at the store for weekly walks Tuesday mornings at 9:30 a.m. and Thursday evenings at 6:30 p.m."

Running Fit of Northville is open from 10 a.m. to 7 p.m. Monday through Saturday, and 12 noon to 5 p.m. on Sunday.

## Papa Romano's 347-9696



From left, Brian Dogonski, Paul Candela, and co-owners Richard Welch, Jr. and Richard Welch, Sr. take pride in serving fresh pizza every day.

Family is the binding force at Papa Romano's pizza parlor where father and son, Richard Welch Jr. and Richard Welch Sr. work extra hard to make and deliver the best pizza in town.

After starting at Papa Romano's as a delivery boy, Richard Jr. worked his way up to become a corporate manager and then purchased the Northville business at 117 E. Dunlap, right next to the Arbor Drugs store.

"I've been with Papa Romano's for four years and I showed the owner that I really wanted to run it," he said.

Richard Jr. makes certain that his pizza is a high quality product and everything is made from scratch.

"Everything is fresh, not frozen," Richard Sr. added.

Since products are made from the

fresh ingredients, they come fresh out of the kitchen for hungry customers.

Although Papa Romano's is known for its excellent pizza, the staff also makes delicious salads. One of the newer favorites is the Insalata Italiano Salad, with lettuce, tomatoes, cucumbers, green peppers, mushrooms, onions, black olives, broccoli, cauliflower, mozzarella cheese and Italian dressing.

If pizza sounds better, Papa Romano's has many specialty pizzas for customers to sink their teeth

into. Many people enjoy the barbecue pizza which has crunchy bacon, ham, juicy pineapple and tangy barbecue sauce.

Others like the Pizza Cheeseburger, dripping with extra cheese, fresh onions, ground beef and green peppers.

For pasta lovers, Papa Romano's has Mostaccioli, Lasagna, Ravioli and much more.

Papa Romano's even has hot soups, delicious chicken and B.B.Q. ribs.

In addition to the great food, quality service is a must. "Since it's family owned, Rich or I are always

around to help customers directly," Richard Sr. said.

When they aren't tending to the business, father and son try to help in the community as much as possible.

They are members of the chamber of commerce, have sponsored a fall softball team, and donate to high school fund raisers.

Also, Richard Sr., a retired motorcycle police officer from the Detroit Police Department, belongs to the local American Legion.

In the future, Rich Sr. said that they would like to open one or more new stores.

Hours are Monday through Thursday from 10:30 a.m. to 10 p.m., Friday and Saturday from 10:30 a.m. to 11 p.m. and Sunday from 3 p.m. to 10 p.m.



## Northville Floor Covering 347-3290



Beverly and Jack Hollmeyer, owners of Northville Floor Covering, have been giving area residents quality floor covering at a fair price since 1992.

A boutique style atmosphere awaits customers who shop at Northville Floor Covering. Here shoppers will never be overwhelmed by a huge carpet warehouse atmosphere, but will find a home-like quality to the store which makes everyone more comfortable.

"It's a smaller store so it's more intimate and not overwhelming," Jack Hollmeyer said. "People don't come in here and feel high pressured. We try to make people feel at home. It matches the flavor of the town."

Jack started the Classic Carpet corporation in 1981 and moved on to

establish Northville Floor Covering at 122 Main Centre in Northville in October of 1992.

His wife Beverly suggested beginning the retail store in Northville because they live in the area and she felt the community needed the service.

"You are guaranteed personal service," she said. "You are dealing right with the owners."

Northville Floor Covering has the highest quality carpets ranging from synthetic fibers up to 100 percent wool carpets.

In addition, the store features premi-

um quality Karastan and Wunda Weve. They also have sheet vinyl floor covering including the name brands Armstrong, Mannington and Congoleum. Prefinished hardwood floors from Bruce and Hartco are available.

They also carry Karastan woven wool area rugs with oriental and Williamsburg designs on them, which fit well into the Northville community."

Northville Floor Covering can provide delivery and installation with all of their products and tries to make everything easy for the consumer.

"We're just fair, reliable and easy to

do business with," Jack said.

Jack and his wife Beverly live in Northville with their 8-year-old daughter Alexandra.

In the future, Jack plans to have the business steadily grow with the growth of the community. Since there has already been such a positive response from customers, the lease has been renewed for another three years.

Regular business hours are Monday through Friday from 10 a.m. until 6 p.m. and Saturday from 10 a.m. until 2 p.m. However, appointments are available at any time.

## Northville Stitching Post

347-7622



Bruce Mach is one of four siblings who runs Northville Stitching Post.

"If we can put a needle through it, we can stitch it," says Nancy Lewis, co-owner of Northville Stitching Post. They can take a business card, a logo, or any design and digitize it into thread. It is then stitched onto shirts, jackets, hats, bags, towels, blankets, saddle pads — you name it. Catalogs with over 5,000 designs are available.

One customer, a college volleyball coach, has brought the team's embroidery work to Northville Stitching post for three seasons. "They do great work, tremendous work, and some of my requests are outlandish, but they do it for me anyway," the coach says.

Northville Stitching Post is family owned and operated. It was started by brother and sister Bruce Mach and

Nancy Lewis. A younger sister, Jane Schimpf, also helps run the business, and sister Betsy Cornellier just started working there as well. Bruce's sons, Jason and Randy, also work at the store when they are not attending college.

The father of these siblings-turned-business-partners is John Mach. He used to own a well known Ford dealership in town where all the siblings used to work. Townspeople often come into Northville Stitching Post and say, "I wondered where you all went."

Northville Stitching Post, located at 200 A South Main Street, is open from 10 a.m. to 6 p.m. Monday through Friday, and on Saturdays during the winter.

## Salutations

349-3537



Lorie Wyant is ready to take care of your party and gift needs.

Whatever the occasions — wedding, birthday, holiday or every day — Salutations has the cards, wrap and gifts to help make your presentation special.

Owner Lorie Wyant recently moved Salutations from 147 E. Main Street to a larger space at 115 E. Main Street. The move has allowed Lorie to expand the wedding section, which now provides "practically everything for a wedding except for the dress and the flowers." This includes custom invitations, bridal accessories, wedding favors, guest books, and more. Gift options include Belleek Parian china, Fitz & Floyd pottery, and Orient and Flume art-glass.

Lorie also expanded the children's section to carry ever popular characters like Winnie The Pooh, Beatrix Potter, and Madeline.

Salutations has become a favorite store to buy cards and stationery.

Several new lines have been added including Crane & Co. The store is still associated with artist Mary Engelbreit who creates unforgettable, heart-tugging cards and gifts.

"We have a special Mary Engelbreit newsletter and carry everything by her we can get. Her style is truly unique," Lorie says.

Lorie is also known for her party decorating. She has 16 years of experience as a commercial interior designer which gives her insight and efficiency in party planning. Salutations offers gift wrapping, balloon bouquet deliveries, and is a full service UPS and shipping service.

"We do absolutely everything we can to assist a customer," says Lorie.

Salutations is open from 10 a.m. to 6 p.m. Monday through Thursday and on Saturday, and 10 a.m. to 8 p.m. on Friday.

## Stampeddler Plus

348-4446



Margene Mieras-Buckhave has over 25,000 stamps at Stampeddler.

Did you know the largest rubber stamp store in Michigan is located right here in Northville? In addition, Stampeddler Plus, Inc. was voted Dealer of the Year for the most growth in 1992 and 1993 by Rubber Stamping Retailer magazine.

When Peddlers Four opened in 1984, it was a country gift store carrying a few stamps. By 1991, gift lines had been phased out and the focus shifted to rubber stamps and accessories. Today, approximately 25,000 stamps are carefully organized on custom-made shelves.

"Right now we're expanding the Christmas line for the holidays," said Margene, owner of the store. "All the beautiful artwork is done for you (on the stamp)," she added. "All you have to do is choose the ink or embossing. We have all the accessories to

enhance the designs."

To help people learn more about stamping, Margene offers instruction beginning with the Rookie Rubber Stamping Class followed by more advanced classes.

"Anybody can do it," said Margene.

The Stampeddler News is mailed to 2,000 customers from as far away as England and Germany and describes all classes, special events and "stamp of the month."

The Stampeddler Plus, located at 150 Mary Alexander Court, is open seven days a week. Hours are Monday through Saturday from 10 a.m. until 6 p.m., on Thursday from 10 a.m. until 8:30 p.m. and on Sunday from 12 to 4 p.m. For more information about classes or stamping in general, call Stampeddler Plus at 810-348-4446.

## Edward's Caterers & Cafe

344-1550



Edward and general manager John Klein keep the atmosphere warm and inviting.

Edward was away for a while, but to the delight of his loyal customers, he has returned home to his longstanding cafe and catering service in Northville.

Nine years ago Edward started the business with his sister and her husband, Lois and Greg Presley. He left town for two years to practice real estate and do something different. Upon his return, he bought back Edwards Caterer & Cafe.

The business ran successfully without him, but many people felt his absence when he was gone. Jan Valade, a regular customer, is really excited that Edward is back.

"He adds personal touches," she says. Jan especially missed Edward's famous cherry almond muffins, which are back on the menu.

Edward is pleased to be back as

well. "I missed it. I like creating the environment, the music, the food, and the good coffee."

The cafe offers wonderful breakfast, lunch, and dinner items. People stop in for muffins or pastries with coffee in the morning, soups, salads and sandwiches for lunch, and take-home salads, meats, and potatoes for dinner. There are also nice, tasty desserts to choose from.

Catering services range from food only, to full-service event planning. The catering catalog is elaborate and has special packages for corporate meetings, picnics, buffets, and weddings.

Edward's Caterers & Cafe is located at 116 E. Dunlap Street. Their hours are from 8:30 a.m. to 7 p.m. Monday through Friday, and 8:30 a.m. to 5 p.m. on Saturday.

## J. A. Delaney & Company, Realtors

810-349-6200



The J.A. Delaney & Company staff includes, on stairs from top to bottom, Carol Goode, Kathy McLallen, Anne Smith; standing from left, Jim Harris, Tom Good and Tracey Deal; seated from left, Jerry Delaney and Kevin Qualls. Not shown, Peggy Getto, Dawn Lazarus, Joanne LaGraff, and Scott Gala.



As a real estate agency, J. A. Delaney and Company is large enough to offer you all the resources you may require, yet small enough to ensure that every transaction matters.

With over 25 years of experience, Jerry Delaney, owner, ensures that each of his customers' real estate transactions will be handled in just the right way and with a higher level of quality.

J.A. Delaney offers many valuable services including the finest in technical support systems and a network affiliation spanning the United States and Canada.

On staff is a licensed residential builder, an appraiser and a municipal consultant.

The company also offers condominium association and property management services as well as corporate relocation expertise.

In addition, realtors on staff have special expertise in historic properties. Delaney has gone through extensive training in order to become certified by the National Trust for Historic Real Estate training program.

The course, taken in Chicago, Illinois, was developed and presented by National Trust. Topics discussed included architectural history, appraising historic interiors and much more.

Delaney was awarded formal certification by the National Trust for Historic Preservation.

"Each antique home is unique, and requires a special marketing plan directed at a select market segment that not only has an understanding of antique homes, but appreciates them as well," explained Delaney.

Delaney said he chose Northville for his business because of the variety of types of homes and the sense of community the residents share.

"When I moved here in 1972, my wife and I fell in love with the community," he said. "The thing that I like best about the city itself is that it can never be reproduced. No developer could duplicate the neighborhoods that have existed for up to 150

years in this town."

For one of the biggest investments of your life, Delaney suggests future homeowners choose J.A. Delaney and Company, where the only thing more important than your home is you.

Hours of J.A. Delaney and Company are 8:30 a.m. until 7 p.m. Monday through Friday, 9 a.m. until 5 p.m. Saturday and 12 p.m. until 5 p.m. Sunday.

The J.A. Delaney & Company office is located two blocks north of Main St. at the corner of Center St. and Rayson.



## Northville Physical Therapy

349-3816

Don't be deceived. Behind the charming exterior of the historic blue house at 332 E. Main Street, there is a tremendous amount of work being done. There, the staff of Northville Physical Therapy works side by side with patients, restoring them to good health.

Located in the historic district of Northville, Northville Physical Therapy provides speech, occupational and physical therapy, as well as athletic trainers and exercise physiologists.

Personal attention is given to each patient at Northville Physical Therapy. "We provide very personalized individual care," said Dennis Engerer, owner/therapist. "We see all age groups, from kids to seniors."

To help patients recover in the best ways possible, equipment at the facility is state-of-the-art.

"We own the very latest testing and rehabilitation equipment," Engerer said.

Also, the staff at Northville Physical Therapy makes sure that patients understand their treatments.

"We try and teach patients what they need to do or what they should not be doing," Engerer said. "They learn how to be involved in their rehabilitation."

Learning materials are always provided at Northville Physical Therapy. Videos, pamphlets, literature, models, charts, are all used to improve patient understanding.

Staff training is ongoing as well. All of the professional staff attend regular, continuing educational seminars.

In addition, Northville Physical Therapy is Medicare and Blue Cross and Blue Shield Certified and belongs to the American College of Sports Medicine and American Physical Therapy Association.

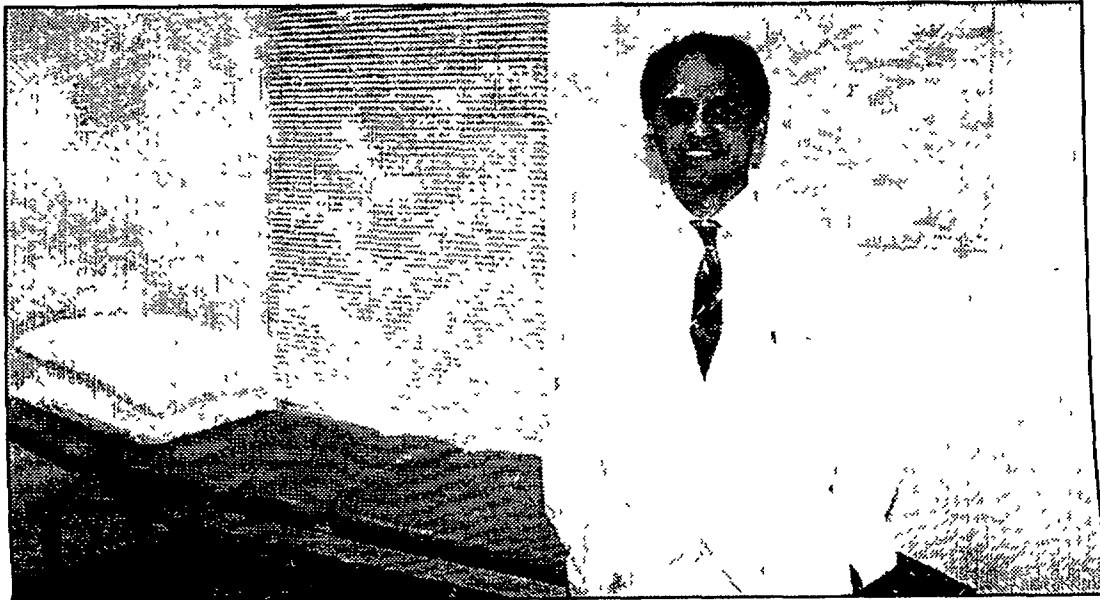
Engerer, originally from Farmington, moved to Northville to begin his physical therapy office and raise his family 10 years ago.

Since then, he has grown to love the community and his patients.

"Most of our patients are intelligent and health conscious," he said. "They care about their health and are pro-rehabilitation."

Also, Engerer enjoys the professional atmosphere and solid medical community in Northville. "There are a lot of very good area physicians," he added.

Hours at Northville Physical Therapy are Monday through Friday 7:30 a.m. until 7 p.m. and Saturday from 9 a.m. until 12 p.m.



Dennis Engerer, P.T., owns Northville Physical Therapy at 332 E. Main St.



Paul Carlesimo helps a patient get the most from the equipment.

## Judys' Curtain & Decorating Shoppe

348-3520



Judy Bradley and Judy Gulian opened their first curtain shop in Northville 14 years ago. Now they have a full decorating center.

Judy Gulian and Judy Bradley opened the original curtain shop in Northville 14 years ago. They made curtains for their own homes, made friends throughout the neighborhood and decided to start a business together.

"Northville was an ideal location because it was just a nice little town, and at the time they needed a curtain shop," recalls Judy.

Today, Judy's has grown into an impressive operation, making far more than curtains. They offer a continuous 30 percent discount off more than 1400 wallpaper books, including Waverly and Schumacher. They provide custom draperies and decorating

services, and carry items like antiques, lace curtains, lamps, dried flowers, silk flowers and a new line of Sealy furniture.

Judy Hourigan and Linda Hyman also lend their expertise to the store. Judy Gulian says, "We're all pretty good at everything."

The positive community response for the last 14 years is a good indicator of the personal, caring service. As Judy Bradley says, "We stand behind our customers."

Judy's Decorating Shop, located at 105 N. Center Street, is open from 10 a.m. to 6 p.m. Monday through Friday, and 10 a.m. to 5 p.m. on Saturday.

## Centre Street Market

305-9702



Chris and Stacy Andrews' charming Centre Street Market offers quality deli meats, fine wines, gourmet coffees and much more.

With the charm of a small-town market, the delicacies of a gourmet grocer, and the convenience of a large chain, Centre Street Market is a great place to buy groceries.

Chris and Stacy Andrews opened Centre Street Market in Novi last February with the vision of creating a family-owned, fine foods market. They broadened their idea to include all types of groceries to make it a competitively priced, one-stop grocery store. Some of their specialties are fine wines, imported cheeses, fruit and vegetable trays, Boarshead deli meats, gift baskets, gourmet coffees, and baked goods.

When a customer requests a particular item, Chris and Stacy are happy to provide it. This often means ordering it

and stocking it as a new store item. They appreciate people's suggestions because Centre Street Market is based on what the community wants and needs.

Chris and Stacy had their hearts set on opening a business in Novi.

"We wanted to put our roots down here. The Novi/Northville area is a great place to raise our children," Chris said. After researching market studies, they discovered a need for this type of store in the area.

Centre Street Market, in Briar Pointe Plaza, is open Monday through Thursday 8 a.m. to 9 p.m., Friday from 8 a.m. to 10 p.m., Saturday from 9 a.m. to 10 p.m., and Sunday from 11 a.m. to 8 p.m.

## Northville's

# Victorian Festival

September 15, 16, & 17, 1995

Northville's 7th Annual Victorian Festival is fast approaching and should be bigger & better than ever.

Lots of exhibits and entertainment, a lot of families and fun, and a lot of shopping.

Again this year, the **Northville Record** will publish a special tabloid section promoting this fantastic event. In addition, this will be used as the guide & passed out at the Festival.



**50,000**

copies will be printed and distributed in **Northville, Novi, Milford, S. Farmington, N. Livonia, and Plymouth** along with being passed out during the Festival. Don't miss out!

Published: Thurs., Sept. 14  
Proof Deadline: Fri., Aug. 25  
Final Deadline: Mon., Aug. 28

<b>Full Page</b> 10" x 13" H	<b>Half Page</b> 4 7/8" x 13" H or 10" x 6 1/4" H	<b>1/4 Page</b> 4 7/8" x 6 1/4" H	<b>1/8 Page</b> 4 7/8" x 3 1/2" H
<b>\$650</b>	<b>\$400</b>	<b>\$250</b>	<b>\$150</b>

Call Today, To Reserve Your Space  
**(810) 349-1700**

## Leisure Time Pet Center

380-5051



Bill Wisniewski, Sally Bennett and Matt Baird take time out to pose with Jazz, Leisure Time Pet's friendly cockatoo.

There is definitely something fishy about Leisure Time Pet Center. Recently, owner Bill Wisniewski changed his location, gaining 800 square feet of space, and dedicated it to tropical fish. Leisure Time Pet Center now carries a wide selection of tropical fish, hand-raised birds, hamsters, gerbils, dwarf rabbits, guinea pigs, iguanas, and the ever-popular ferrets. Besides stocking all kinds of pet accessories, they also stock a wide selection of water gardening ponds and supplies.

Bill became interested in animals while growing up. He started breeding fish in his parent's basement 12 years ago, which led to a small wholesale business. He then worked at a couple

of pet stores before going into business for himself four years ago. He enjoys his business because of the "interaction with people," and lightheartedly adds that he also likes "playing with all the animals." Another interesting aspect is hearing all amusing pet stories that people have to tell.

Bill says his employees are "very helpful and experienced in pet areas." Everybody loves the animals and hopes to extend the joy of pets to others.

Leisure Time Pet Center, at 43041 West Seven Mile Road in Northville, is open 10 a.m. to 7 p.m. Monday through Friday, 10 a.m. to 6 p.m. Saturday, and 12 p.m. to 4 p.m. on Sunday.



## Barn Antiques

349-0117

"When people come in here, they're relating to their childhood," Judy Elvy, owner of Barn Antiques, said about her business. "I want people to feel safe, welcome or embraced in some way, then I've been a benefit to their life."

Elvy has always wanted to help people and she loves seeing the memories and joy her antiques bring to those who enter her shop at 48120 West 8 Mile Road.

With over 25 quality dealers, shoppers are bound to find a special antique.

Antiques at the shop include 19th century furni-

ture, primitive furniture, early American pattern glass and much more.

Customers love the barn's atmosphere and wares. Elvy said she even receives requests to rent it.

Elvy and her husband bought and restored the historic barn with the dream of owning their own business. The barn was originally a part of the Meyer Berry Farm and is being recommended to the city council as a historical site.

"We just think preservation all the time," Elvy said. "It's really an honor and a great responsibility."

In the future, she wants to turn the huge farmhouse into a bed and breakfast.

To stay involved in the community, Elvy belongs to the Novi Historical Society, Novi Historical District Study Committee, Novi Rotary Club, and the Church of the Nazarene.

Currently, summer hours are Tuesday through Friday 10 a.m. to 6 p.m., Saturday 10 a.m. to 5 p.m., and Sunday 12 p.m. to 5 p.m. Winter hours are Wednesday through Saturday 10 a.m. to 5 p.m. and Sunday 12 p.m. to 5 p.m. Gift certificates are also available.



Judy Elvy, owner of Barn Antiques, loves seeing the memories and joy her antiques bring to those who enter her shop at 48120 West 8 Mile Road.



### 1 Year Anniversary Coupon Sale!

Bring this coupon in during our Anniversary Celebration on August 19th and 20th, and receive 20% off on any one item over \$20.00!

*One Coupon Per Customer Please!*

## Ely Fuel

349-3350

When Charles R. Ely jumped on the street car heading to Northville from Detroit more than 60 years ago, he was searching for a business to buy to begin a new life.

Eventually, he purchased a business that delivered coal for home heating and ice and turned it into one of the most active fuel oil distributors in the western suburbs of Detroit.

Since 1930, Ely fuel has been at 316 N. Center in Northville and continues to provide its clients with quality fuel and reliable service.

Charles R. Ely Jr., a grandson who now owns the company, keeps customer satisfaction at Ely Fuel alive.

"During summer breaks from college in the 1950's, I would sign up as many as 300 new home heating customers," he said.

"Ely Fuel still has a lot of customers who have purchased fuel oil from the company for over 40 years."

As coal-fired furnaces were increasingly replaced with oil-fired furnaces, Ely gained more customers. Today about 1,500 of Ely's 1,850 customers use fuel oil for home heating. Other customers are companies that use fuel

oil, diesel, and gasoline.

Throughout the years, Ely Fuel has catered to all kinds of customer needs by letting large customers such as Consumers Power use its bulk plant.

Consumers Power picks up vehicle fuel with its own tank truck from the bulk plant and fuels its vehicles at a nearby yard in Livonia, Michigan.

In addition, Ely Fuel provides a furnace repair service and customer incentives.

For example, customers in the Ely Fuel's Eight Percent Club who pay \$1 per gallon in advance for fuel oil based on the amount used during the previous heating season receive eight percent of the heating oil for free and are ensured a

busy with service calls in the fall through Christmas and January," Ely said.

"In the summer, we concentrate on maintaining furnaces and our trucks, bulk plant, and buildings.

However, he noted that gasoline deliveries to golf courses always pick up in the summer.

steady supply of fuel oil during Michigan's coldest winters.

"It makes me feel good that Ely's customers in the Eight Percent Club are confident we'll keep their tanks full during the heating season."

Today, the fuel oil distributor has five radio-dispatched tank trucks with 2,100-gallon tanks that deliver fuels, a flatbed truck that delivers drummed industrial oils, and two mini-vans used to service furnaces.

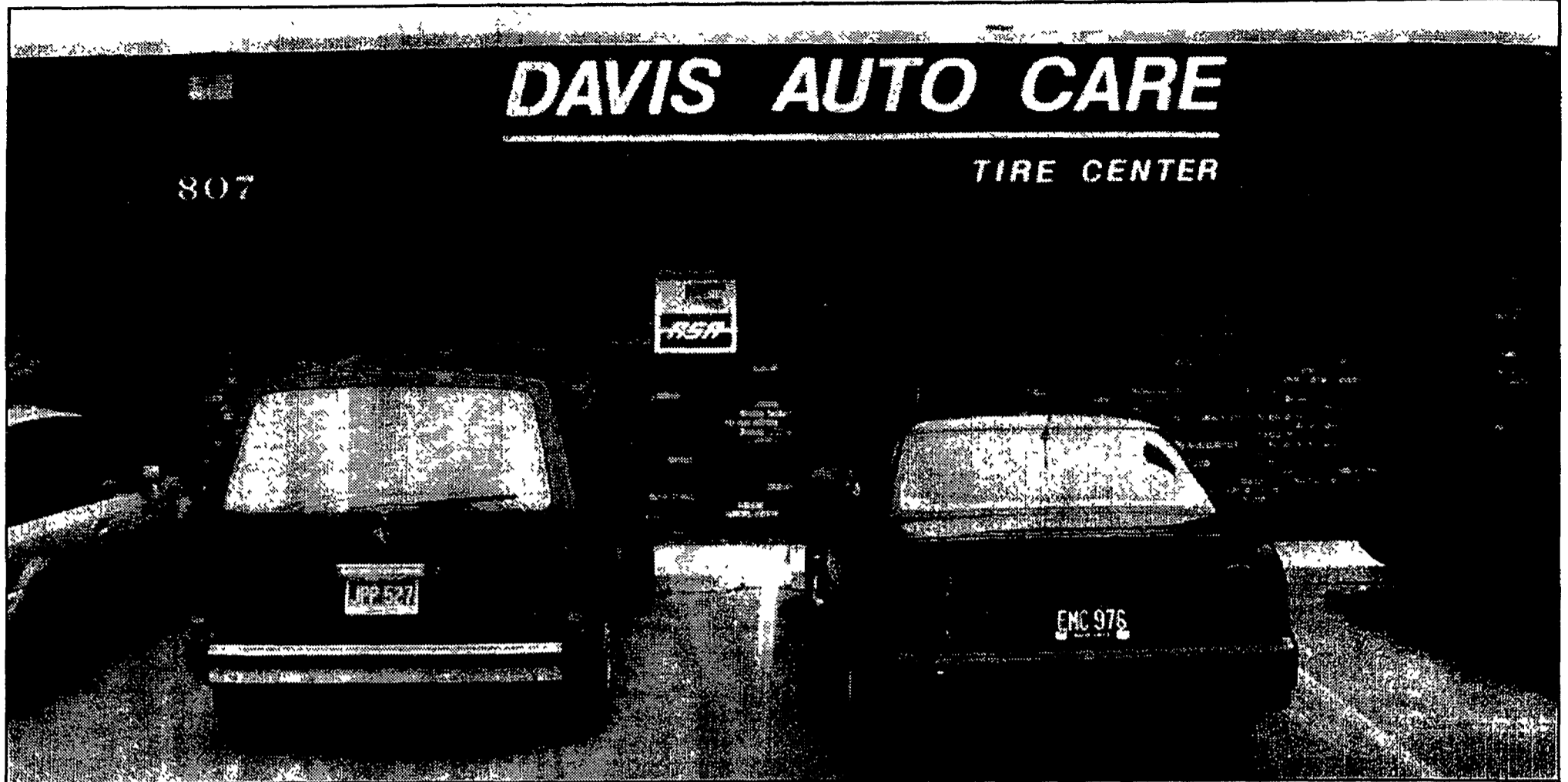
Customers range from Wayne, Oakland, Washtenaw, and Livingston counties.

To make sure customers have quality service, some service technicians at Ely Fuel have been employed there for 30 years.

In the fall more customers call for service when the weather first gets cold. "We're



Charles Ely Jr. is the third generation of his family to run the business. The newest trucks in the fleet are 1990 Ford F-800 straight trucks with 2,100-gallon tanks.



Davis Auto Care is in the business to solve all of customers car care concerns, from emissions testing, engine repair and brakes.

#### Complete Care Care Facility

Our business is repairing cars, but our job is solving customers' problems," says Jim Davis, owner of Davis Auto Care. "That is why we're here, and why our customers depend on our services."

Established in Northville in 1979, David Auto Care fulfills Jim's vision of providing customers with a convenient "one stop" all-inclusive repair facility.

From simple oil changes and preventative maintenance, to electronic and computer diagnostic procedures, Jim makes certain Davis Auto Care can provide it all, including tires.

Just a few of the many services they provide are: Brakes, Shocks, Auto Emission Testing, Tune-Ups, Exhaust, Alignments, Batteries, Air Conditioning (both Freon 12, and the new Freon 134), Engine Repair, Radiator and Cooling Systems, Computerized Engine Analysis, Electrical Systems, Transmission, Suspension Components, Tiles and Tile Repairs, Fuel Injection Systems, Carburetors, Belts, Hoses, and much more.

"Aside from collision and painting there isn't much you can need on a vehicle that we can't take care of here at Davis Auto Care," Jim says.

At Davis Auto Care, customers and their vehicles are in good hands. All clients have a computerized customer service history so that routine maintenance is tracked, and downtime for repairs is kept to a minimum. Thanks to this computerized history, customers are notified by mail when it is time for routine maintenance on their vehicles.

"We realize our customers are busy and don't have time to worry about preventative maintenance. That's why we track it for them," Jim said.

In addition, a large parts inventory is maintained so cars are taken care of right away.

Nationally recognized name-brand parts, such as Interstate Batteries, Bendix brake parts, Monroe shock absorbers, and Mobil lubrication products assure lasting quality.

Davis Auto Care takes care of customers right down to the last detail. Shuttle service is provided to and from your home or business. Telephone pagers are available if customers are away from their phones, and follow-up phone calls or letters insure that you're satisfied with the services provided.

The size of the facility (15 service bays) allows them to service vehicles quickly, with most repairs being handled in one day. Additionally, their size allows them to buy parts in volume, and to honor most extended warranty plans. "And, of course, all of our work comes with a written guarantee," Jim says.

From minor maintenance to high-tech computer and electronic diagnosis and repairs, Davis Auto Care is your best choice for automotive services.

#### Quality Service

When looking for top mechanics, customers can rely on Davis Auto Care to provide them with quality help. All their mechanics are certified not only by the State, but by the National Institute for Automotive Service Excellence as well. This certification requires that the technicians take tough written tests to prove their competence, as well as meet significant hands-on criteria. The ASE tests are administered by ACT, the organization which conducts college entrance and professional exams.

"It separates the good from the best," Jim said. "It really makes a big difference. ASE certification shows that a technician has dedicated himself to professionalism in this field." To make certain his employees are top notch, Jim only hires ASE certified technicians.

To keep up-to-date, mechanics are continually attending seminars and continuing education classes. "Our commitment to ongoing training is one of the most important aspects of our business," Jim said.

Additionally, Jim is very proud of the fact that five of their technicians have recently passed even more stringent ASE tests, and have been awarded the new Automobile Advanced Engine Performance Certification. "Automotive Engine technology is advancing so rapidly that it became apparent that not all engine repair technicians were keeping up with the skills necessary to work on complex computer-controlled systems. This new advanced engine certification has been awarded to fewer than five percent of the technicians in the country, and we couldn't be more pleased that our techs wanted to be among the first to prove themselves to be the Best of the Best."

#### High Tech Analysis Saves Customer Time

"More and more, customers experience a problem with electronics on the car," Jim said. "We have the best and latest diagnostic machines to take care of this."

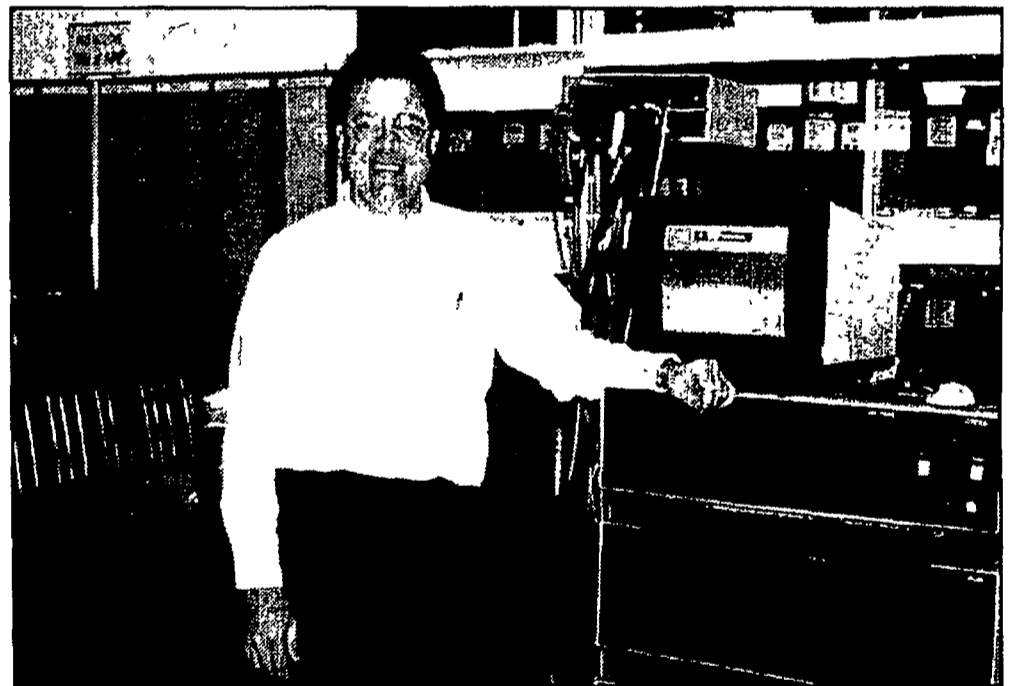
With Davis' ABS-TECH system, and the SIMU-TECH computer systems, car repair is no longer a frustrating, lengthy process. ABS-TECH reduces the need for time-consuming pinpoint tests of actuators and sensors. The TECH computers quickly diagnose today's anti-lock brake systems down to the component level by sweeping every ABS sensor, actuator and signal circuit quickly and efficiently.

The SIMU-TECH system diagnoses on-board computer systems with the same sweeping technique.

"You can actually take a look at all the connections going into the computer," Jim said. "It allows us to actually see what each one of the systems is doing on the car."

With both systems, hit or miss diagnosis is eliminated.

In addition, data computer systems at Davis Auto Care can provide print-outs of the parts needed for repair, model recall information and much more.



Jim Davis gives clients quick service on the SIMU-TECH computer.



Davis Auto Care has large service bays to accommodate all vehicles.

## Davis Auto Care & Jim's Oil Depot 349-5115



Jim's Oil Depot was built beside Davis Auto Care, creating a one stop car care experience for Northville residents.

### Jim's Oil Depot

Added in 1993, Jim's Oil Depot is fast and fun.

"We had always offered oil changes, including a 15-point maintenance inspection," Jim explained, "but we knew that our customers were becoming more and more time-conscious. We looked for a way to speed up the process, without sacrificing quality."

Jim's Oil Depot, which is located right next door to their main facility, filled the bill. Customers can get an oil change in ten minutes without leaving their car. The Oil Depot also performs Auto Emissions Tests while-you-wait, and takes care of minor items such as headlight replacement and wiper blades.

But it goes much farther than that. Jim's Oil Depot has been decorated to resemble a Victorian Train Depot. "Being just underneath the railroad bridge, it seemed natural," Jim said. "After we got under way with the theme of the place, I learned that there actually was a Northville train depot, just a few yards from our building, many years ago."

Both exterior and interior are painted in a trompe l'oeil technique, and once inside a huge mural depicts a view through "Windows" onto a train platform with the train ready to pull out. Children of all ages love to watch the large-scale model trains running on the opposite side of the shop, as they circle the little town at the far end, cross bridges and trestles, and then disappear through a "tunnel" into the waiting room to turn around and head back again.

The theme is carried right down to staff uniforms, which consist of a denim smock, striped engineer caps and red bandannas. And a train whistle sounds as each car is raised into the air. What more can we say, except, "All Aboard!"

### Community Involvement

A long-time resident of Northville, Jim has always been involved in his community. He is an active member, and Past President, of the Northville Chamber of Commerce. The company is a Major Sponsor of this year's Fourth of July Festivities, and Jim has been a contributor to the Northville Victorian Festival since its inception.

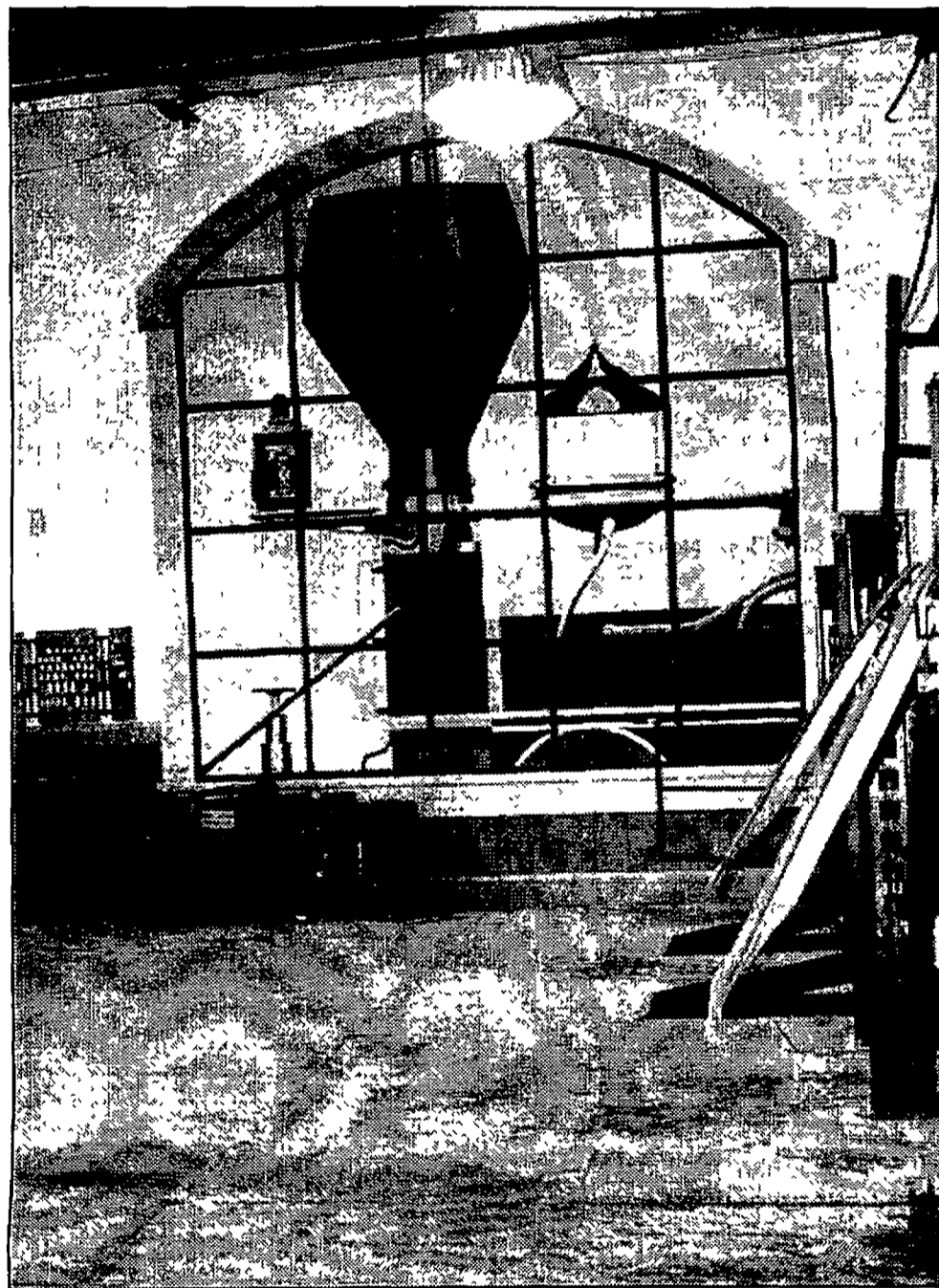
Currently, he is the State Chairman of the Board of the Automotive Service Association of Michigan. In this organization, Jim works to promote professionalism among those in the automotive repair business.

"I am very involved in the industry, and want to do everything I can to promote it in a positive way." Jim's participation has included testifying at state hearings on environmental issues and working with the EPA on pending industry regulation. He has also appeared on local television promoting the awareness of automotive maintenance, and has given seminars at recent automotive job-fair events.

In the future, Davis plans to continue providing excellent and convenient auto repair service to his community.

Davis Auto Care is located at 807 Doheny Drive in Northville (in the Northville Industrial Park) right off of E. Main Street (Northville Road).

Office Hours are 7:00 a.m. until 6:00 p.m. Monday through Friday, and 7:00 a.m. until 5:00 p.m. on Saturday. There is also a Night Owl Drop Box for leaving cars at the customer's convenience.



Jim's Oil Depot reflects the nostalgic atmosphere of Northville.



Chris Senkveil puts the finishing touches on a quick oil change.



From left, Dave Massel, service advisor, April Rice, service manager, and Reid Griffin, parts manager, are equipped to handle all repair needs.

## Northville Video

348-0880



From left, Carl, Frances and Laura Wilson are a family of movie lovers.

What better place to rent a movie than a store managed by a family of movie lovers.

Northville Video is owned by Carl and Frances Wilson, and managed by their daughter Laura. "We all know and love movies; we watch them all the time," says Laura. Because of their sincere interest, they can often answer questions about even the most obscure movies. When people come to the store inquiring about "that one movie with so-and-so in it," the Wilsons can usually come up with a title.

They recently changed locations in the Highland Lakes Shopping Center because they needed additional space for their expanded stock of movies. They have a vast selection of movies,

weekly new movie releases, and an impressive amount of hard-to-find classics. Because they have been in business for 13 years, the Wilsons have several movies that new video stores can't even order anymore.

"A lot of people calling around for a particular movie often end up here," says Carl.

Not only does Northville Video supply movies, they also offer video transfers, VCR cleaning and repairs, used video sales, and Super NES and Sega Genesis games.

Northville Video, located at 42977 W. Seven Mile Rd. in Northville, is open from 11 a.m. to 9 p.m. Monday through Thursday, 11 a.m. to 11 p.m. Friday and Saturday, and 12 noon to 9 p.m. on Sunday.

## Long's Fancy Bath Boutique & Bath Design Center



Cindy Leinducker is assistant manager of the Fancy Bath Boutique.

Bath design, with complete installation services and accessories are some of the services available from Long Plumbing Company. The Fancy Bath Boutique is one of Michigan's largest bath shops.

"We are priced competitively, offer good service, and if available, can special order anything the store carries in a different size or color," says Virginia Long. "You don't have to go to the mall for bathroom accessories," says Long, "you can come to downtown Northville."

On the other side of the store is the Bath Design Center, which specializes in bathroom and kitchen remodeling for residential and commercial customers, as well as plumbing repair. Many cabinets, water closets, sinks, whirlpools, and tubs are on display.

Some of the bathroom products are decorated with designer tile work.

The Bath Design Center and Fancy Bath Boutique history began in 1949 when Glenn and Lois Long started Long Plumbing and Heating Company. That company evolved into Long Mechanical, a commercial and industrial piping company. Long Mechanical is now the parent company of the Long Plumbing Co. and Long's Fancy Bath Boutique subsidiaries. The Longs constructed the building at 190 E. Main Street in Northville to house both subsidiaries in 1974.

Long's Fancy Bath Boutique and Bath Design Center are open Monday through Thursday from 9 a.m. to 5:30 p.m., Friday to 8 p.m., and Saturday to 5 p.m. and can be reached by calling 810-349-0373.

## ERA Country Ridge Realty

348-6767



Front row, Khalid Mahmood and Stephanie Lewis; back row, Norma Hazlett, Marge Whetstine, Sherry Lindee, Julie Betzler and Bernie Steiner. Missing, Ray Crawford, Denise Williams and Betty Ronewicz.

Marge Whetstine and Sherry Lindee, new co-managers of ERA Country Ridge Realty at 109 W. Main, are on a crusade to serve Northville's realty needs with their upbeat personalities and highly skilled employees.

The new managers want to serve as ambassadors for the community.

"We're both really thrilled to be here and have high expectations," Whetstine said. "We want to be a friendly liaison between people coming into the community and Northville."

Whetstine has been involved in real estate for several years and has her brokerage license. She loves working for the Northville community.

"I love houses and I love people," she said. "I really like Northville. It's like hometown U.S.A."

Although the office deals mostly with residential housing, the staff

handles commercial work successfully as well.

"We can do anything here," she said.

In the near future, Whetstine plans to increase the number of agents at ERA Country Ridge Realty to 15 or 20.

"There are eight agents currently here," she said. "We are openly inviting others."

At the ERA Country Ridge Realty office, Whetstine said she makes her agents feel very comfortable. The relaxed atmosphere then makes clients feel at home.

In addition, ERA Country Ridge Realty also has two other offices to serve clients in Farmington and Commerce.

Hours are Monday through Thursday from 9 a.m. until 8 p.m., Friday from 9 a.m. until 6 p.m. and Saturday and Sunday from 1 p.m. until 5 p.m.

## Margo's of Northville

348-9130



The staff includes, back row, Debbie Diamond, Karen Benedetti, Bill Swearingin, Cheryl Hayes, and Kris Protear; front row, Laurie Wyatt, Cam Furmanek, Margo Kramer, Ann Oylesby and Michael Williams.

Margo's of Northville is a complete beauty center, tucked in at 141 E. Cady St. It has been a presence in Northville since 1986. Lest that conjure up the image of a neighborhood shop, settled into dull routine and old techniques, this salon keeps a keen eye on the changing needs of clientele.

Owner Margo Kramer, just nominated to "WHO'S WHO In The Professional Salon Industry," has been scoping trends for 22 years in the business. She has noted that women are even busier in the '90s than in the get-ahead '80s. Joined by ever-growing numbers of Baby-Boomer men who are saying a discrete good-bye to graying hair and lessening skin tone, they want what might be called "user-friendly" good looks. Margo and her staff of 10 have developed a formula for user-friendliness that is reflected in the big scope of salon services they have made available.

From the start, Margo's has rooted

itself in the close interaction between staff and client. Margo herself promotes continuing education for her staff: Every member attends over 100 hours of advanced training each year. The salon keeps tabs on national and international trends, through memberships in three prestigious cosmetology organizations.

Margo herself has put the "little" shop on Cady Street firmly on the map in Northville area community events as well, sponsoring and fund-raising for 18 community service events in the past five years. Margo currently serves on the Board of the Northville Chamber of Commerce.

The salon's professional advances this year hint that good things do come in small packages. Clients needn't book a flight for Paris or New York to find top of the line style or advanced technique. They're right here in Our Town, Northville, Michigan.

## Fordyce Certified Massage

347-8830



Massage Therapist Lyn Fordyce-Watson offers a relaxing atmosphere for massage at 18600 Northville Road., Suite 250, in Northville.

Everyone wants to feel good. So to relieve stress, end muscle tension, increase flexibility, improve circulation and simply relax, enjoy a professional massage at Fordyce Certified Massage, 18600 Northville Rd., Suite 250 in Northville.

"Let me give you my individual attention during a session of therapeutic massage," Lyn Fordyce-Watson, massage therapist and owner said.

Lyn uses Swedish massage, pressure point therapy, sports massage and Hellerwork to alleviate stress and muscle tension.

She specializes in relieving muscular problems causing severe neck pain and sciatica. The neck work often relieves shoulder problems as well.

In addition, the neck and shoulder areas are her specialty.

"I have problems in both of those areas and I know what to do to help myself," she said. "Therefore, I can help others."

Providing clients with a little extra special treatment makes Fordyce Certified Massage a unique business.

When necessary, Lyn said that she heats the massage table, uses printed sheets, always heats her oil, and uses a heating pad on the back after the massage for a more relaxing and soothing experience.

"In the summer, heating varies," she said. "It's really nice in the winter time though."

Lyn has been the owner of Fordyce Certified Massage since graduating from Irene's Myomassology Institute of Southfield, in 1993.

She started her business from the ground up without the support of a backer or bank.

"Massage is something I have been good at and loved since I was seven years old," she said. "After being laid off from my office job, I saw an opportunity to go to school for massage and took it. I've never been happier in my life."

After becoming certified, she also worked at the Mazda Plant fitness center in Flat Rock, Stroia Chiropractic Center in Southgate, and Madison Community Hospital (Physical Therapy Unit) in Madison Heights.

In August of 1994, Lyn channeled all of her energy

into her Northville business.

However, she still reserves Monday evenings for her work at Madison Community Hospital. Working hand in hand with the physical therapy program there, she helps free patients from pain.

Lyn is a member of the Northville Chamber of Commerce, Associated Michigan Myomassologists Inc., International Myomassethics Federation, Associated Body Workers and Massage Professionals and the National Association of Female Executives.

In the future, Lyn would like to expand her business and move to a larger location.

Booking an appointment in advance at Fordyce Certified Massage is advisable.

Lyn is available Tuesday through Friday from 10 a.m. until 8 p.m. and Saturday from 10 a.m. until 4 p.m. You may also catch Massage Therapist John F. Ivory, Jr. before he leaves for his winter home in Florida.

He is available Saturday from 5:30 p.m. until 8 p.m., Sunday from 11 a.m. until 6 p.m. and Monday from 10 a.m. until 6 p.m. until the end of August.

## Tuffy Auto Service Center

348-3366

It's encouraging to find a group of employees who can't stop raving about their workplace, their co-workers, the townspeople, and especially their boss.

But the six auto technicians working for Art Rott at Tuffy Auto Service Center in Northville do just that. They show tremendous enthusiasm for a job many of us dread — working on our cars.

"You'd think some mornings I would dread work, but I never do," Tony, an auto technician, says, "I love working here, it's like no other place I've ever worked."

One reason for Tuffy Auto Service Center's success is new owner, Art Rott. Beneath his aggressive exterior, everyone agrees, "He's got a heart of gold."

He treats his customers like old friends, his employees like family, and puts extra care into everything he does. Art has been known to repair car parts that owners didn't even know were damaged, and has kept it between himself and the mechanic. Art also organizes work activities and trips to keep his employees happy.

"He keeps us trained, he keeps us fed, and he keeps us liking each other so that we want to do good work," technician Mark Palicz says.

Manager Fred Mourad is also an integral part of the operation. Rott says he is constantly striving to meet customer requests on all levels.

The staff showed appreciation towards the Northville community as

well. They all agree that Northville people are the nicest people to do work for. Since Tuffy's new management and staff have taken over, they have earned the trust of customers and have been rewarded in the nicest way possible. Most of their work comes from repeat customers or from their family or friends.

"Customers like talking to us," Tony said. "They actually listen and try to understand what's wrong with their car."

Tuffy Auto Service Center provides complete auto repair, including brakes, alignments, shocks and struts, front-end repair, tune-ups, AET tests, oil changes,

engine repair and electrical starting. They offer pick-ups and delivery of vehicles, and if asked, Art will give a free oil change with every car service.

Employees are well trained and continuously attend Tuffy seminars on the latest state-of-the-art automotive technology. Art says, "We strive for customer satisfaction, that's the most important thing."

Art Rott also owns Tuffy stores in Redford and Southfield. The Southfield location was named #2 for quality service out of 160 stores nationwide. Six months ago Art became the owner of the Tuffy in Northville, and the



Art Rott runs a first-class operation.



The friendly, professional team at the Northville Tuffy Auto Service Center consists of Art Rott, Fred Mourad, William Hawkins, Mark Palicz, Matt Palicz, and Tony Deptula.

improvement has been phenomenal.

"Sales have doubled since management has changed, thanks to the Northville customers," Art says.

Art is frequently commended by customers for his generous nature. One appreciative woman told her story to a major newspaper in an effort to thank him for his kindness. Her car broke down a few years ago, and she had no money to pay for car service.

Art insisted on fixing the car anyway. When she tried paying him for it a few months later, he would not take the money. He told her it was a Christmas present.

Tuffy Auto Service Center is located in Highland Lakes Shopping Center. Hours are 8 a.m. to 6 p.m. Monday through Friday, and 8 a.m. to 3 p.m. on Saturday, but no matter what, they "stay open until the work is done."

## Victoria's Place Boutique

349-2290



Joanne and Josephine love to sell unique apparel for women.

It's always nice to have a unique, one-of-a-kind outfit that stands out from the ordinary.

Victoria's Place Boutique sells unique clothing, jewelry, hats, and hair bows which are certain to generate compliments, even from strangers. The boutique boasts hand painted and embroidered casual clothes and weekend wear, perfect for vacations. Fun separates and classy coordinates in sizes 6 to 3X attract customers from ages 20 to 85. Owners Joanne Eisele and Josephine Watson credit the store's charm with its "unusual and different clothing" which can't be found anywhere else.

This year Victoria's Place Boutique is celebrating its 10th anniversary. Joanne started the business in Northville 10 years ago, and Josephine joined her two years ago. Josephine became familiar with the

business because she was a regular customer and a good friend of Joanne. The two enjoy their partnership, and feel settled at their current location in the rear of Gennitti's Marketplace. Everyone agrees that the two stores complement each other very well.

Joanne and Josephine are always friendly and helpful with customers. They strive to provide an impressive selection of clothing, moderate prices, and good, old fashioned customer service.

"The store is always busy, and I've got customers that I've had for all of the 10 years," says Joanne.

Victoria's Place Boutique, located at 118 E. Main St., is open 10 a.m. to 6 p.m. Monday through Saturday, and 10 a.m. to 9 p.m. on Fridays. Occasionally the store is open on Sundays.

## C. Harold Bloom Insurance

349-1252



Doug and Gordon Lyon carry on the family's insurance business.

C. Harold Bloom Insurance has been providing coverage for Northville residents for almost 60 years. C. Harold Bloom started the business in Northville in 1938, and years later his son Richard took over the operation. Now Richard is preparing to pass the reins down to his two sons, Gordon and Doug Lyon, so they can carry on the family tradition.

C. Harold Bloom Insurance, one of the last third-generation family businesses in Northville, still resides at its original location, 108 W. Main Street. The surrounding areas have grown so much that big chains have taken business away from smaller family companies. Although Gordon and Doug said they are sad to see some of the older businesses go, they realize they have benefited from the growth.

"Change is good," Gordon says.

C. Harold Bloom is an independent

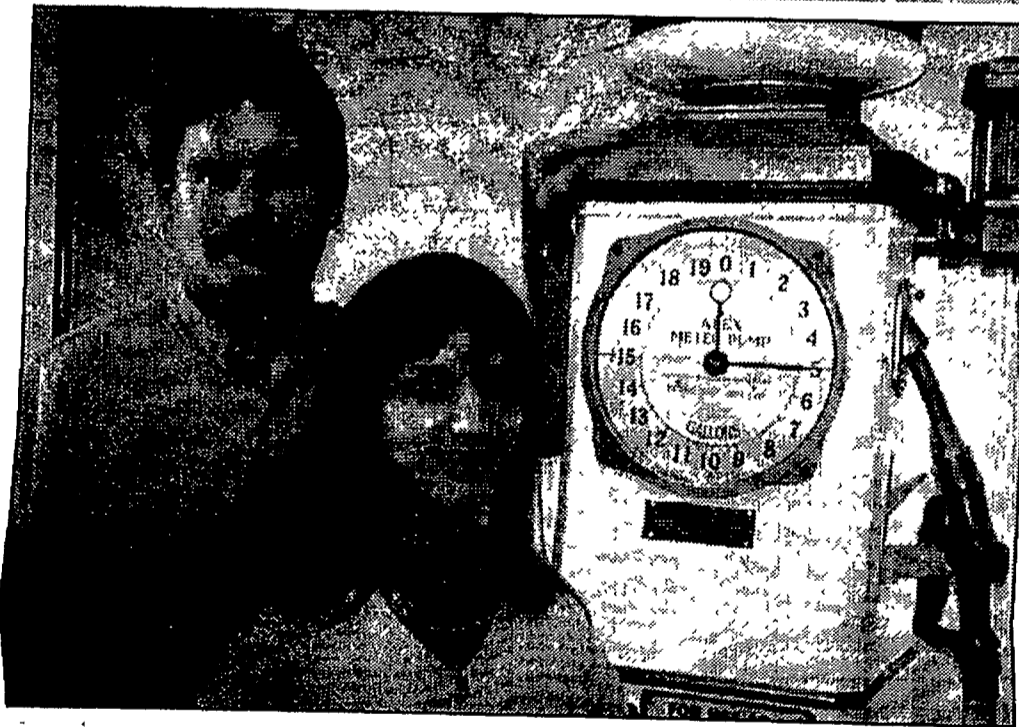
company providing all types of insurance. Doug and Gordon, licensed insurance agents, primarily sell home, auto, life, and health insurance to individuals and families. The two brothers enjoy working with people in town and getting to know their clients personally. They occasionally visit their clients to update their insurance coverages. Some clients have been with C. Harold Bloom Insurance since the 1940s, and continue to ask Richard, Doug and Gordon for advice concerning their insurance coverages. And they are always happy to help.

Gordon is involved in Kiwanis, and Doug coaches soccer at Northville High School. They are currently working to become Masons, one of the oldest fraternities in the world.

C. Harold Bloom Insurance is open Monday through Friday 9 a.m. to 5 p.m.

## Northville Collision

349-1090



This antique gas pump from the 1920s lends charm to Northville Collision, a Class A body shop owned by Bob and Ann Ahern.

It is refreshing to encounter a body shop that is clean and nice looking. And Northville Collision is all of that and more. The atmosphere is always personal and the staff is trustworthy.

Bill Ahern began Northville Collision 35 years ago. Bill's son Bob began working for his father in junior high, and continued to do so throughout high school and college.

Bob, who took over the business 12 years ago, lives in Novi with his wife, Ann, and his children, Meghan and Mallory.

Northville Collision built a new office six years ago because Bob needed more space to expand the computer system. A lot of the business, like estimating and management, is now processed through com-

puters. A charming aspect of the office is antique furniture, including restored gas pumps from the 1920's, and a classic Model-T wheel-replica.

Northville Collision is a Class A body shop according to the Automotive Service Association. They meet the competitive criteria for quality service, including continuous training, quality equipment, and extensive warranties. The employees, who are all certified, interact in a respectable and professional manner.

Northville Collision, at 700 Doheny Dr. in Northville, is open from 8 a.m. to 5 p.m. Monday through Friday, but Bob says, "I can usually be found here later than that." If a customer works late, Bob will arrange to meet them there after hours.

## Art Source

348-1213



Art Source owner Barbara Davies browses through print catalogs.

Barbara Davies remembers telling somebody when she was in high school, "I want to own an art gallery someday."

Her dream has come true.

Art Source is a stylish, elegant, yet comfortable shop located at 126 Main Centre in Northville. Barbara's shop provides affordable art and specializes in picture framing. A frame can transform anything into a nice display. People bring in diplomas, posters, and fine art to be custom framed by Art Source's six framers. There is a myriad of frames from which to choose, from standard metal frames to ornate, hand made frames with finished corners.

Barbara enjoys it when folks pass through her shop to enjoy beautiful artwork and frames, compare colorful posters, or look through catalogs for

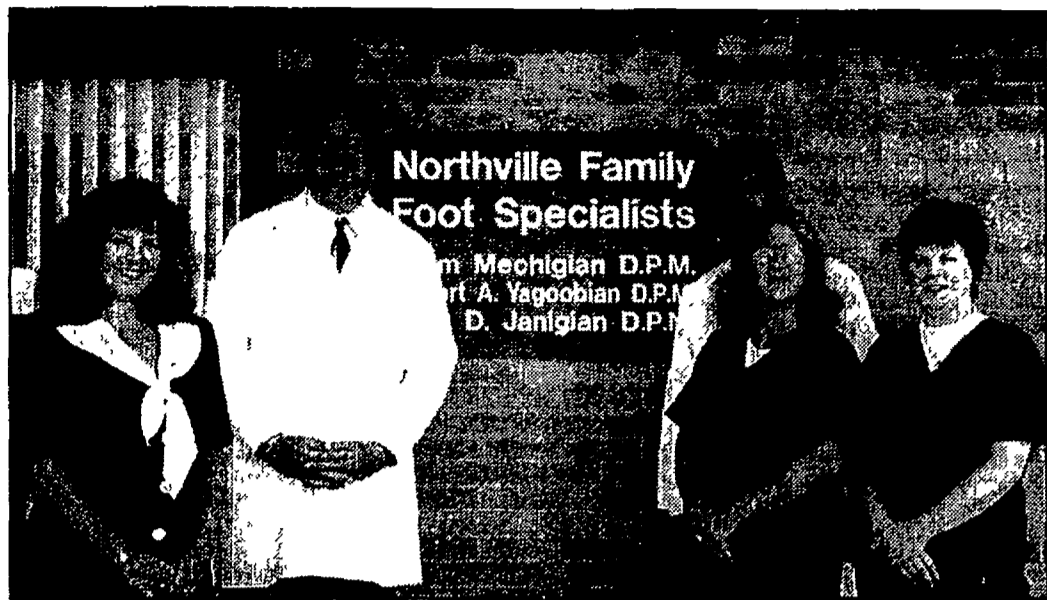
the perfect painting. She is happy to share decorating ideas and to answer any questions. She has a database to help customers locate any artist or particular painting. A lovely table and chairs are placed in the store so customers may relax, take their time and have fun while contemplating decorating ideas.

Art can brighten and enrich any home or office, and Art Source can satisfy any taste or style. Art Source features great-master museum reproductions and contemporary new artists. The main difference between an original Van Gogh and an Art Source Van Gogh is about \$53 million.

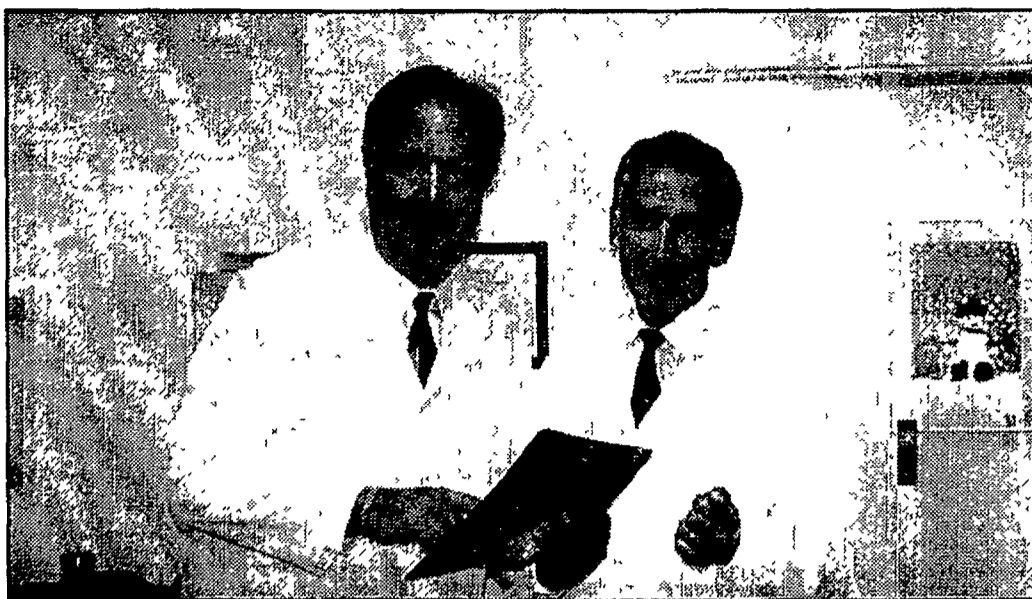
Art Source is open Monday through Saturday 10 a.m. to 6 p.m., and has extended hours during special events, like Friday night concerts.

## Northville Family Foot Specialists

349-3900



From left, Patricia Taub, Dr. Yagoobian, Dr. Mechigian, Debbie Adami, and Laura Earrivau enjoy caring for people in the Northville Community.



Dr. Yagoobian and Dr. Mechigian, in practice together for 22 years, have been friends since kindergarten and went to the same medical school.

Dr. Mechigian and Dr. Yagoobian have been friends since kindergarten, and going into business together has only strengthened their relationship. Dr. Yagoobian remembers the first time they met at age four. Dr. Mechigian asked Dr. Yagoobian to ride on the front of his tricycle. He rode too fast, and Dr. Yagoobian went flying off. Despite their initial discord, they are now like brothers.

"We became podiatrists because every time we went to dances we had two left feet," jokes Dr. Yagoobian, "and we thought we could correct the problem." Actually, they both planned on becoming dentists. They changed their minds because in the 1960's there was a great need for podiatrists, or foot doctors.

They started their practice in Northville 22 years ago. They chose Northville because both Dr. Mechigian and Dr. Yagoobian felt in congruence with Northville's small-town, family values. They say that "the people here are terrific and very family oriented. We wanted to grow with the community."

And they have. People who they once treated as children are now married adults bringing in their own children.

Both doctors graduated from Ohio College of Podiatric Medicine in Cleveland, and specialized in ambu-

latory foot surgery. They have served on several committees at local, state, and national levels, including the board of trustees for the Academy of Ambulatory Foot Surgery.

Dr. Mechigian served on the examination committee for the American Board of Podiatric Surgery for seven years. He feels very honored because only 10 podiatrists in the country have served on that committee, and he was reappointed seven times.

Dr. Yagoobian specializes in children's foot disorders. He is a frequent lecturer at podiatric medical schools around the country on the topic of ambulatory foot surgery and Minimal Incision Surgery.

Northville Family Foot Specialists provide "innovative answers for today's foot and ankle problems." Some foot problems include bunions, corns, arthritis, diabetes, fractures, sprains, strains, skin conditions, warts, and vascular problems. New cures include Minimal Incision Surgery, Laser Surgery, and Non-Invasive Vascular Analysis. These modern techniques allow a patient to heal faster, hurt less, and usually be cured in one visit.

Minimal incision surgery projects an image of the inside of a foot onto a T.V. screen which necessitates only a tiny incision in order to operate. Non-invasive

Vascular Analysis allows doctors to test patients when symptoms first appear, increasing their chance of early treatment.

Dr. Yagoobian notes that the foot can mirror a lot of other health problems, like diabetes, heart problems, and nerve entrapments. In fact, Non-invasive Vascular Analysis recently saved the life of one of Dr. Yagoobian's patient's life. The patient came in because he felt numbness in his feet. Through the non-invasive foot test, Dr. Yagoobian was able to detect heart problems. If the patient had ignored his feet, he might not have known his health was in serious danger.

Dr. Mechigian and his wife, Kathleen, have a 15-year-old daughter Nicole, and a 13-year-old son Andrew. Dr. Yagoobian and his wife, Janice, have a 20-year-old daughter Jennifer and a 16-year-old son, Jonathan. Both doctors feel very fortunate to have gained the trust and friendship of Northville residents.

Northville Family Foot Specialists is located at 42925 W. Seven Mile Rd. Their hours are 8:30 a.m. to 7 p.m. Monday, 9 a.m. to 6 p.m. Tuesday, 8:30 a.m. to 5 p.m. Wednesday and Friday, 8:30 a.m. to 4 p.m. on Thursday, and 9 a.m. to 12 noon on Saturday.

## Northville Watch & Clock Shop

349-4938

Northville Watch and Clock Shop is Michigan's largest clock dealer. It is owned and operated by the Anderson family: Mel and Lois, and their sons Andy, Norm and Dan. They have been in business in Northville for more than 20 years, and are located at 132 W. Dunlap, in an old house in the historic downtown area. They take pride in their family business and welcome the opportunity to serve the community. Eurich's Clock World in Dearborn, and Anderson's Clock World in Troy are also owned by the Anderson family.

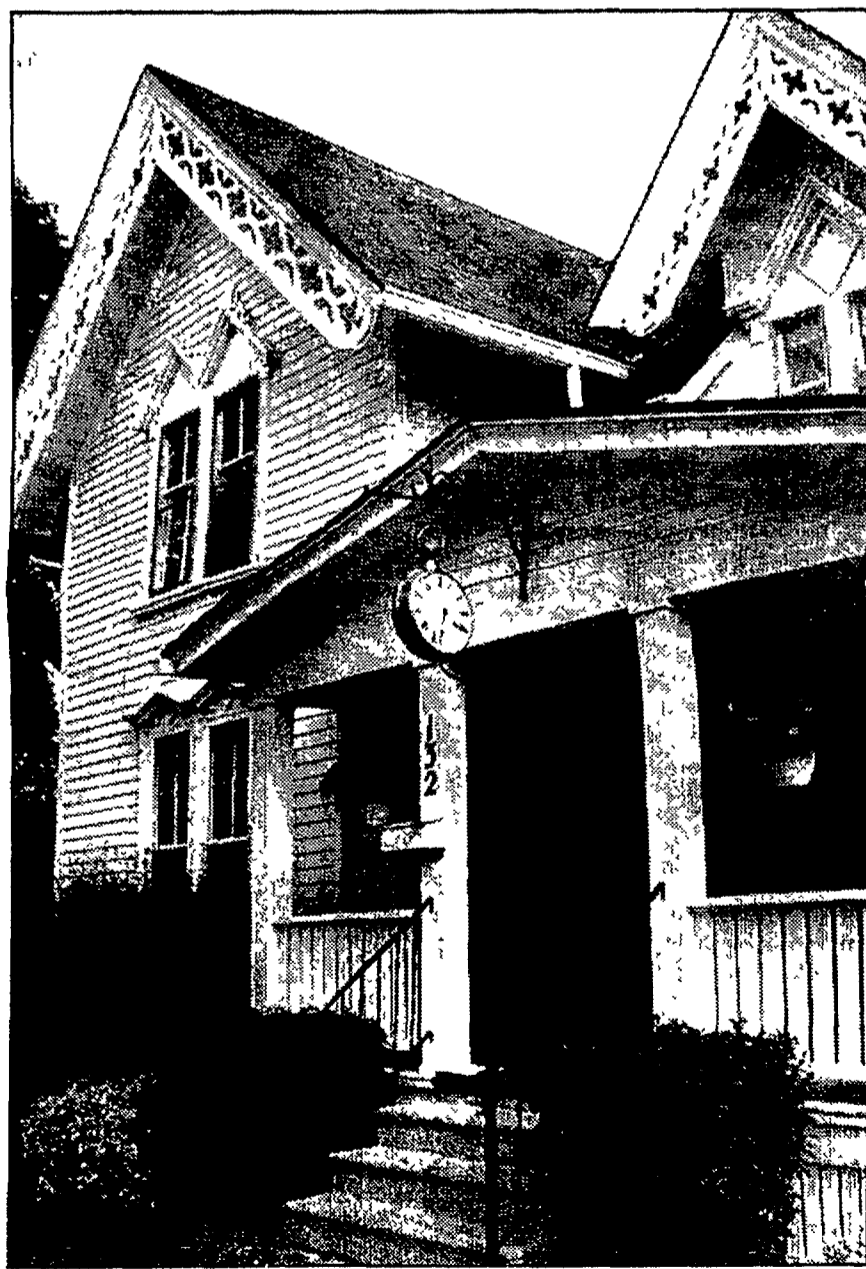
Twenty years ago the Andersons started the business because they were interested in antiques. They eventually focused on one item — clocks. Northville was ideal for the shop "because of its quaintness," says Lois. She became one of the first female licensed horologists in 1973. The Andersons feel fortunate about staying in business for so long, and for the honor of being Michigan's largest clock dealer.

With a large selection of clocks, careful attention to details, and quality service, it is no wonder that Northville Watch and Clock is a favorite place to shop. Here you can find unique clocks for any home, many

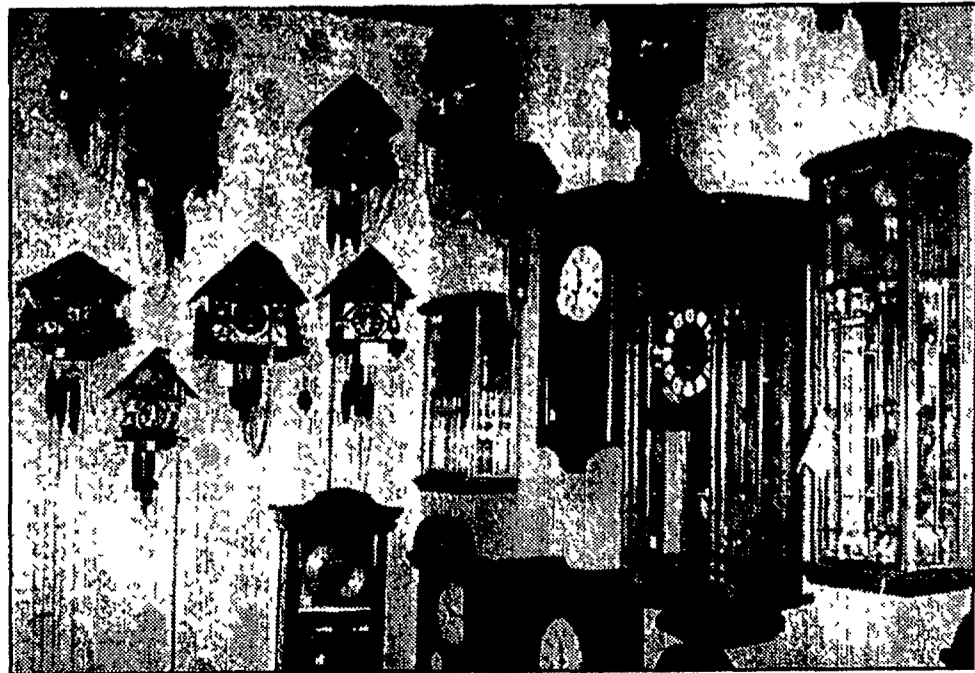
which will stand out and add class and charm to a room. Inside, it feels like a clock museum. There are small clocks, cute clocks, large clocks, antique clocks, and more. They are not only selected for their high quality cabinetry, but also for the reliability and durability of the mechanism within. The Andersons personally stand behind every new watch or clock sold. Additional services on grandfather clocks include delivery, set-up, and a two year warranty for no extra charge. With 12 employees on staff, Northville Watch and Clock also can provide the little extras that make doing business with them so enjoyable, such as in-home service calls for all brands of grandfather clocks.

All types of repairs are administered right on the premises. Northville Watch and Clock specializes in the repair of antique clocks and watches. They do everything from minor repairs to complete restoration of new and antique clocks and watches. Every antique clock or watch is carefully restored and warranted. They also have replacement watch bands and batteries.

The Andersons love for people to stop in, visit and just look around. Northville Watch and Clock's summer hours are 9 a.m. to 6 p.m. Monday through Thursday, 9 a.m. to 8 p.m. on Friday, and 9 a.m. to 4 p.m. on Saturday. Fall hours change on



Northville Watch & Clock is in a historic home on Dunlap St.



Northville Watch & Clock is Michigan's largest clock dealer.

Saturdays to 9 a.m. to 5 p.m., and during the Christmas season they are open on Sundays.

## Medical Clinic of Northville

348-2870



The staff at Medical Clinic of Northville is friendly and caring.

With doctors and assistants as kind, bright and proficient as the ones at the Medical Clinic of Northville, it's no wonder that Northville residents have trusted them for 20 years.

Three full-time doctors and two part-time doctors work in the clinic. Dr. Alberto Vincenti, internal medicine, Dr. William Conley, family practice and geriatrics, and Dr. Dipak Das, internal medicine, are available full time.

Dr. Russell Atchison, who has been in practice for almost 60 years, works two days a week. Because of his extensive experience, the employees fondly presume, "He knows everything."

Dr. Madeline Turner, dermatologist, works one day a week at the clinic. She treats acne, skin diseases, moles, warts, rashes, skin cancer, and specializes in sclerotherapy and surgical treatment of varicose veins.

Just over seven years ago the Medical

Clinic of Northville moved to a large, historically designed location, which is currently being renovated. Here they added X-rays and a lab. Other services available are ultrasound, nuclear medicine, mammograms, and a walk-in clinic for minor emergencies.

Since they have been around for so long, the staff knows the patients and can usually take them the same day they call.

The staff is very family oriented, and most employees live in Northville.

"We just love to be here. We are a part of the community. We live here," says Dr. Vincenti.

And the residents are just as happy to have Medical Clinic of Northville as a trusted member of their community.

Medical Clinic of Northville, at 308 S. Main Street, is open from 9 a.m. to 7:30 p.m. Monday through Friday, and 9 a.m. to 2:30 p.m. on Saturday.

## Prudential Village Realtors

349-5600



Prudential Village Realtors is at 330 N. Center Street in Northville.

Everyone knows the little red realty house at 330 N. Center in Northville provides customers with quality service in a comfortable and friendly hometown atmosphere, said John Coster, manager of Prudential Village Realtors.

Actually, the house, built in the 1800's, has been a real estate office for about 25 years and became Prudential Village about a year ago.

"It's just a great location," Coster added. "That makes it a plus."

At Prudential Village, realtors specialize in residential real estate, vacant property and new construction.

"My agents are very well experienced and highly educated with designations and certifications," Coster said. "We keep on top of what's happening in the industry."

For example, agent Jo Ann Steuwe is the President-Elect for the Women's

Council of Realtors. Also, many agents are very active in the Real Estate Association.

Uniquely, Coster said that all of the Prudential Village realtors live in the area and work well together.

"We can offer the latest technological advantages available in the real estate industry and yet preserve the family-like atmosphere that we've been known for over the many years of serving the Northville and Novi areas.

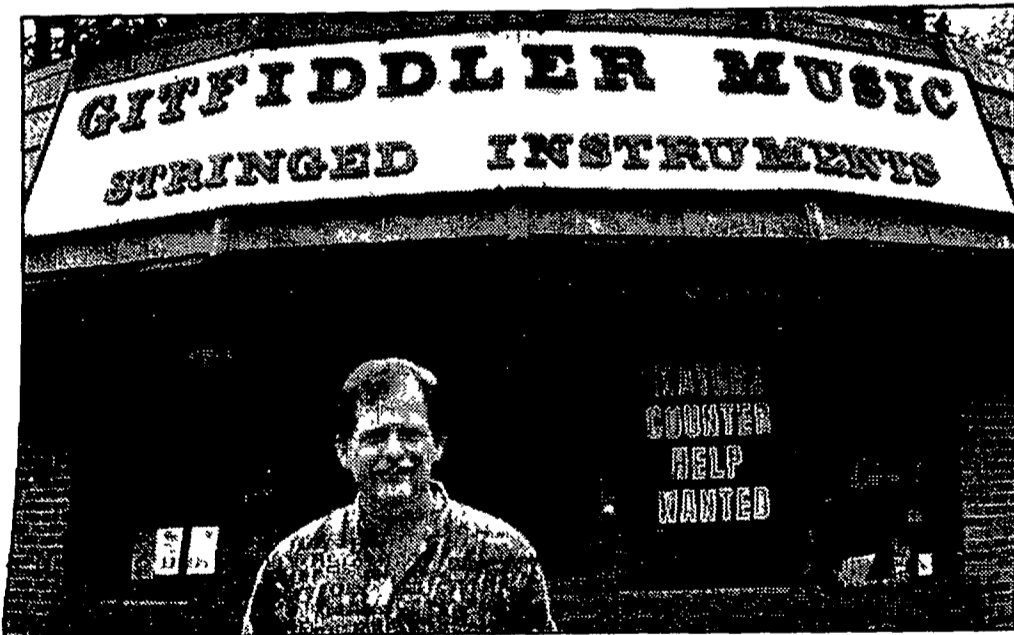
Prudential is a member of the Chamber of Commerce and sponsors many community events.

Prudential Village also has an office at 24520 Meadowbrook in Novi, and in the future Coster said they may want to add another office.

Hours are Monday through Friday from 9 a.m. until 9 p.m., Saturday from 9 a.m. until 5 p.m. and Sunday from 10 a.m. until 5 p.m.

## Gitfiddler Music

349-9420



Gitfiddler Music, owned by Tom Rice, is at 302 E. Main Street.

The Gitfiddler, the original music store in Northville, was founded by Tom Rice in 1973 as an expression of two things: his love for music, and his quest to be his own boss.

As a young man, Rice played a pretty mean guitar; his friends loved to hear him play, and told him he should do something with his talent. For a while, the guitar seemed to be just a hobby.

"I had taken a day off work, and it hit me that I should look into the possibility of opening a store. I called a place, saw what the cost was, and realized the dream wasn't going to happen. But, somehow, I stumbled across this little place on North Center, saw that it was perfect for me, and just went from there," Rice said.

After several moves and expansions, The Gitfiddler has been located at 302 E. Main St. in Northville since 1979. From its humble beginnings with just one studio, The Gitfiddler has grown incredibly, now having 15 studios and

more than 800 students.

The Gitfiddler specializes in acoustic string instruments such as guitars and carries hard to find instruments, including mandolins, dulcimers, banjos, violins and ukeles. The staff offers classes in every instrument imaginable, from woodwind and percussion to brass or string. In addition, they provide rental band instruments and a wide selection of books and manuals.

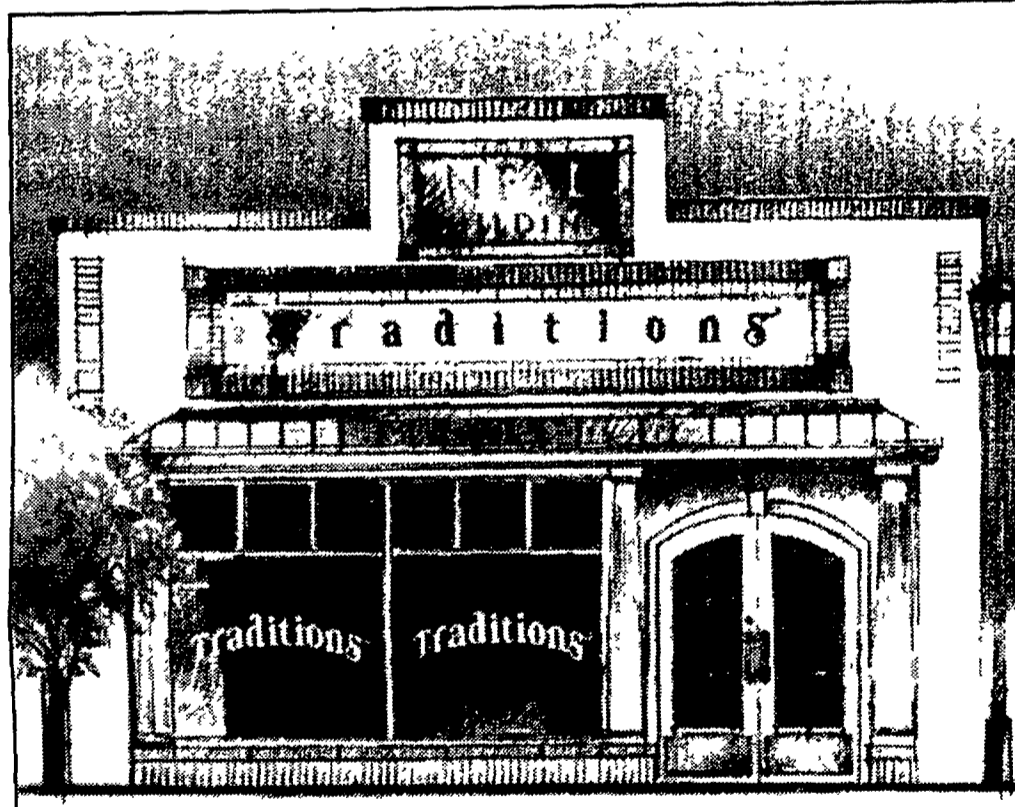
While The Gitfiddler carries a large selection of instruments, the emphasis is on the students. With 35 teachers, they can provide the quality, personal lessons that customers demand.

"We cater to a person who plays music for themselves. They can go as far as they want, at the pace they want," said Rice.

Whether you're a young beginner or an older person rediscovering the beauty of music, Tom and Rita Rice and their staff will be there to assist in your journey.

## Traditions

349-0199



Traditions is at 120 N. Center Street in Northville.

A love of furnishings and home decor shopping was the stimulus for the opening of Traditions, located at 120 N. Center St. in Northville.

Owned by Karen Slack and Susan MacGonigal, Traditions is a creation of their passion for what makes up the store — home, garden, and gifts.

Traditions offers a wide range of accessories, from woven throws to Caspari paper products to framed pictures, pillows, shelves and wreaths.

"We have garden accents year round, unique jewelry, lamps, and Boyd's Bears and Hares," said Slack.

With consistent, fair prices, and

merchandise bought at the most recent trade shows, Traditions is able to provide their customers with the newest products available.

"Customers come to us for friendly service, special requests and unique gift items," said MacGonigal.

Traditions is always changing its products and bringing in new lines in order to provide customers with a wide variety of furnishings to choose from.

The owners attribute their success to the fact that they truly enjoy what they do.

"We both love it — that's why we're here," said Slack.



## gardenviews

"Where you open your home to nature"

Garden-inspired decor enhances natural beauty and generates a healthy, tranquil atmosphere in all surroundings. From the soothing sounds of running water fountains, to artistic in home accessories, Gardenviews offers unique and tasteful merchandise for both indoors and out.

It is not necessary to be a gardener or a bird watcher to become captivated with the store's charm and vitality. There are unique gifts and items for everyone. Some of the most popular products include wind chimes, bird baths, urns and planters. Statuary of all kinds, from garden friends like turtles, frogs, rabbits and such to angels and gargoyles have also been placed in many fine area homes. Add to this a very large selection of bird houses, feeders and feed, fresh cut and silk flowers, garden tools, books, rugs, lamps and throws — all with a garden or nature theme. There is also a great kids section which features "the playhouse."

Lou Mascolo and Greg Konczak, from West Bloomfield, opened Gardenviews in Northville on May 25th. They feel wonderful about the warm welcome Northville residents have extended. Lou and Greg already feel close with the community, and customers sometimes tell them that they are "a part of Northville." They have made many friends and have several regular customers.

Lou and Greg became acquainted as neighbors who shared a love for gardening and nature. Greg is a master gardener who loves to decorate with accent pieces. He attends seminars and takes different classes every year to keep updated. Lou and his wife, Cheryl, recently landscaped their yard with a pond and waterfall, and enjoy the rampant wildlife it draws.

They chose Northville to open their business because of its "small-town charm and its retail muscle." Lou wanted to be sure to open in an area that would appreciate their product, and they seem to have chosen wisely.

The concept of Gardenviews is "everything and anything for a garden or nature lover." In the spring and summer they believe in expanding the living space into



Lou Mascolo and Greg Konczak opened gardenviews in May.

the outdoors to add beauty, comfort, and artwork. In the fall and winter they strive to integrate nature into the home. As Greg says, "The garden sleeps through the winter, but the gardener does not."

"We're looking forward to a fun fall season," says Lou. They will carry a great selection of spring flowering bulbs, pumpkins and all the fixings, such as Indian corn, corn stalks, gourds and scare crows. They said they have a few surprises planned for the "Gardeners Christmas store."

Lou and Greg find some of their merchandise from gift shows which take place all over the country. Here they can discover new items being introduced. Artists come into the store to show their merchandise and one very important source is their customers. "Quite a few customers have brought items to our attention that they saw on a trip some place and thought we should carry it," Lou said. Customers comment about how they have only seen merchandise like this in fine gardening catalogs. Gardenviews is glad to have so many product sources, because they strive to offer something different.

"We want to be unique and carry products that

you can't find anywhere else," says Greg. Special events often take place at Gardenviews. Gardening clubs occasionally hold their meetings in the store, and different artists come to speak and show their work. Janet Macunovich, author and advanced master gardener, recently held a seminar here to talk about her book and her gardening techniques. Gardenviews took part in the Garden Walk at Millrace Village, and have been asked to decorate the Yerke House in the Millrace Village for Christmas.

"In September, aromatherapist Susan Iscaro from Essential Herbs will be here on weekends to demonstrate herbal powers. Our goal is to always give our customers more than they expect," Lou said.

Gardenviews, at 202 W. Main St., is open Monday through Wednesday 10 a.m. to 6 p.m., Thursday and Friday 10 a.m. to 8 p.m., Saturday 8 a.m. to 5 p.m., and Sunday 11 a.m. to 3 p.m. and can be reached by calling 810-380-8881.



## Guernsey Farms Dairy

810-349-1466

What a treat to have a nationally renowned ice-cream business right in Novi. People magazine hosted an ice cream contest with 30 of the top ice cream producers in the United States. Guernsey Farms Dairy butter-pecan ice-cream was named one of the top five of the finest flavors in the land. John McGuire started Guernsey Dairy 55 years ago.

The business, now located at 21300 Novi Rd., consists of an ice cream parlor, a restaurant, a store, and dairy plant which produces a full line of milk products, including its famous ice cream.

An abundance of stores and restaurants within a 50 mile radius of Northville, including east Detroit, upper Rochester, Howell, and Brighton, order shipments of Guernsey Dairy products every day. They excel in heavy cream, so "all the good restaurants in the metropolitan area come here," says John. When asked about his success, he answers, "People come here because we have good products."

Some of these items include a full line of milk products, cream, eggs, cottage cheese, sour cream, onion dip, lemonade, orange juice, and about 75 flavors of ice cream. Employees agree that "Butter pecan is the most popular flavor by far."

John sold his business to his five sons, Jim, Hugh, Joe, Mike, and Marty, but he continues to preside over the company. He and his wife Pat raised 14 children, seven sons and seven daughters, in Northville. About 20 of the 114 employees are family members, which makes the business "kind of a family affair," says John.

"He can't walk through the store without someone stopping to talk to him," daughter Karen Kinville says. "He is a bright, charming, and generous person who works with his family to keep Guernsey Dairy down-to-earth, friendly and inviting."

Guernsey Dairy puts great value on sanitation in the plant and in the delivery trucks. Every truck is washed and waxed inside and out every night. "We never put a dirty truck on the road," says John, and "you won't find any dirt around the plant."

The restaurant is casual and family oriented with good, home style food. In terms of fare, it is said that "chicken is the big thing", but Friday night Fish Fry's are also very popular. The restaurant philosophy is to "feed the people and treat 'em right." After a meal customers can enjoy a scoop of ice cream on-the-house. John believes it is only right that "if you eat a meal with us, you get ice cream for dessert."



The Guernsey Farms Dairy crew puts out an award-winning ice cream daily.

John started making ice cream in 1929 for a little dairy. He remembers the day he learned a certain method of freezing ice cream. "That's when I got intrigued with the dairy industry," he said.

The inspiration for Guernsey Dairy continued while John attended Michigan State University. John's favorite professor, Malcomb Trout, taught him everything he needed to know about the dairy business. "I'd like to honor him all I can."

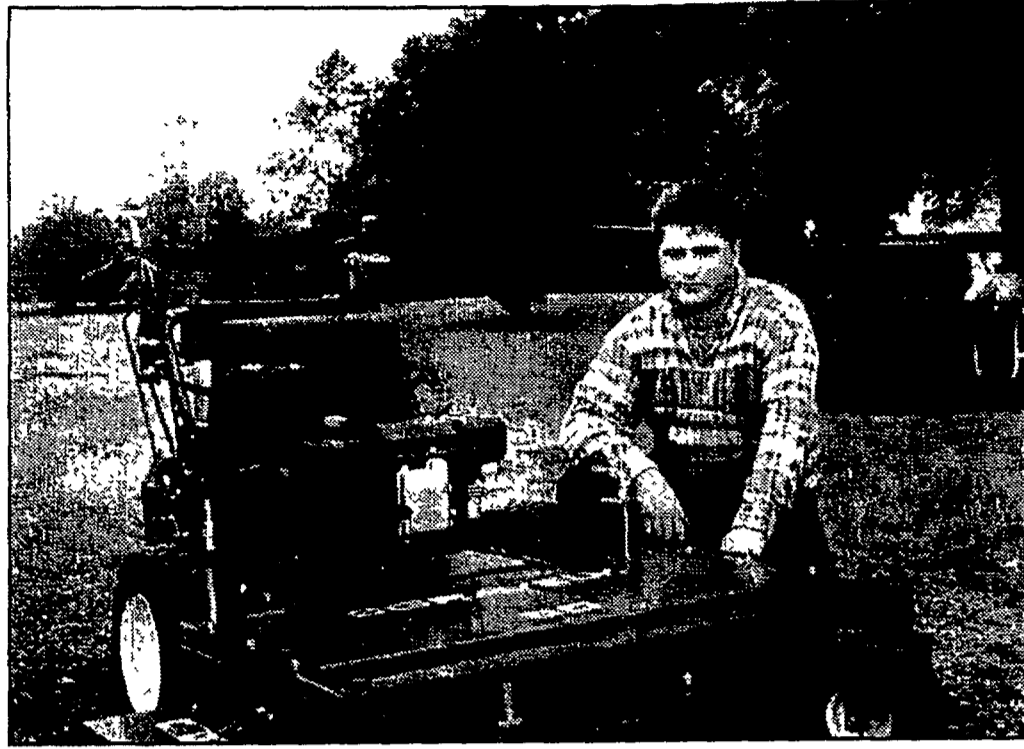
Store and restaurant hours are 7 a.m. to 10 p.m. Monday through Friday and 8 a.m. to 10 p.m. on Saturday and Sunday.



Owner John McGuire shares a dish with his daughter Karen Kinville.

## Trim Time Lawn Maintenance

349-0417



Rob Kuehner of Trim Time Lawn Maintenance enjoys working outdoors.

The last thing anyone wants to do during spare time is rake the leaves, mow the lawn, pull the weeds, trim the hedges, or shovel the driveway. It would be so much easier if someone else would do it. Rob Kuehner is just the man for the job.

He is experienced, owns quality equipment, enjoys working outdoors, cares about his customers, and takes pride in his new business.

Rob maintained lawns at a golf course and worked for a landscaping company for several years. For the next two years he worked at a pizza store in Nashville, Tennessee and managed a pizza store in Virginia Beach. He enjoyed his exciting travels, but says, "It's a nice change to be

working outside again."

Rob has always wanted to be in business for himself, and feels very ambitious.

"One day I hope to be the best in Michigan," he says.

With his work ethic, he just might make it there. "I like to do the best that I possibly can, and if that means staying until dark, I will."

For now, he offers lawn maintenance including side jobs, like tree removal and fall cleanup. In the future he hopes to expand his services to include a wider range of landscaping.

He is available in Northville any time of the day and can be reached at 349-0417.

## MacKinnon's Restaurant

348-1991



Tom MacKinnon is pictured with Buck McLeod and James Williams, who make dining at MacKinnon's Restaurant a special experience.

Romantic, classy, relaxed, polished, cultured, and comfortable; these are all words to describe the atmosphere at MacKinnon's Restaurant on Main Street in Northville. Conde Nast Traveler Magazine used these words in 1995 to describe the restaurant: one of "America's Top 250 Best Restaurants."

Other people who could offer opinions about chef MacKinnon's cuisine are Paul McCartney, Bob Seger, Marshall Tucker, Bill Clinton, and a Count in Luxembourg. He has cooked for them all.

Tom MacKinnon always wanted to own a restaurant. He started by taking a culinary arts class in high school, then went on to graduate from Schoolcraft College of Culinary Arts. After college he moved to Europe for three years where he united with his Scottish heritage and inherited his European influenced style of cooking and dining.

MacKinnon's offers an array of

seafood, fish, meats, and game. Sauces are a big component of the dishes, as well as appetizers and fine wines. Tom says, "we are mostly known for our desserts."

Tom credits his restaurant's success with his own personal policy. "I like to talk to the customer and spend a lot of time here. It's kind of like a club, or a family."

Special offers include cigar and scotch dinners, wine tasting dinners, and bus tours which consist of antique shopping followed by a five-course British meal.

Tom was the featured chef on "Good Morning Detroit" for 14 years. He also appeared on a few national shows demonstrating his cooking techniques.

MacKinnon's is open from 11 a.m. to 10 p.m. Monday through Thursday, 11 a.m. to 11 p.m. Friday and Saturday, and will soon open from 4 p.m. to 8 p.m. on Sunday.

## Kitchen Witch

348-0488



Veronica Cambra, Kitchen Witch owner, and Lynn Adler offer the widest selection of kitchen ware in the Northville area.

Shopping within the community isn't always easy. There may not be a store selling what it is you want or providing the service you need. This difficulty was what prompted Northville resident Veronica Cambra to take the plunge and open The Kitchen Witch in 1987.

Located at 134 E. Main Street in Northville, The Kitchen Witch is a unique business offering the widest selection of kitchen ware in the Northville area, from gourmet foods to glassware to freshly ground coffee.

"There was a need in this area for this type of store, and it was something I always wanted to do," said Cambra. "I have always had an interest in gourmet cooking."

The Kitchen Witch is a bit different

than the average store. The selection of items is far more extensive than can be found elsewhere, with an emphasis on fun kitchen accessories.

"I've always tried to shop for more unique items," said Cambra.

In addition to their sales, The Kitchen Witch also will offer cooking classes in the fall, taught by the finest area chefs. The classes will be small, with 15 to 25 students per session and will be reasonably priced. Because of space and equipment restraints, the classes will have a focus on demonstration, instead of hands-on.

For the customer in the Northville area searching for quality and unique kitchen ware at competitive prices, The Kitchen Witch is the final destination.

## Consignment Interiors

347-4731



Sherry Gorman and Sue Ayers strive to keep merchandise upscale.

Consignment Interiors will leave you feeling good about the money you spend. Furniture and household products at Consignment Interiors are slightly used, but as good as new.

Sue Ayers and Sherry Gorman opened Consignment Interiors a year and a half ago. Their other store, Consignment Clothiers, was so successful they decided to try their luck with the interior business. Sue says, "It took off more quickly than we ever thought." Between the two stores, which are right next to each other, they have expanded five times in the last six years.

Sue and Sherry credit their success to their "commitment to keep the merchandise upscale." Consignment Interiors is not like other second-hand shops, says Sue. Customers find it a "nice, pleasant place to shop for designer brand names." They carry

everything for the home in all styles, from contemporary to country.

There's no saying what great stuff will arrive on any given day. If a customer is looking for a particular item, Consignment Interiors will put their request on a Wish List. If that item arrives, the customer will be informed right away.

For those interested in making money from the sale of their used clothes or furniture, the consignment shops offer free house-call services. They often get articles from West Bloomfield and Bloomfield. Consigners will receive 50 percent of the selling price, and may drop off products anytime.

Consignment Interiors, in Highland Lakes Shopping Center, is open 10 a.m. to 7 p.m. Monday through Friday, 10 a.m. to 6 p.m. on Saturday, and 11 a.m. to 5 p.m. on Sunday.

## Studio 424

347-6040



Studio 424, at 324 S. Main Street, offers a comfortable salon atmosphere. The staff consists of front row, from left, Karin Atwater, David Dunning, Sue Marie; back row, Malia Gadwell, massage therapist, Nikki Delaney, and Marcie Lilly. Not pictured, Maria Candela and Linda Feldmann.

When you step into Studio 424, you see a soft peach wall, lush green plants and upbeat stylists who create a friendly, comfortable atmosphere found nowhere else in Northville.

Studio 424, at 324 S. Main, is a unique salon with talented technicians to match.

Sue Marie-Klimek, owner, received her education at the Michigan College of Beauty and started her salon in 1989. She moved Studio 424 to its current location in May 1995, after the opportunity arose to buy the beautiful old house out of which the business operates.

"I think we have a nice home atmosphere," Sue Marie said. "I looked at other salons before I opened this business and they looked real clinical. I wanted a warm atmosphere."

Customers rave about the services at Studio 424

as well. Customer Cindy Michon said, "It's very friendly and there is a nice atmosphere in here."

Marcie Lilly, stylist, said, "It's a fun place to work and everybody is pleasant."

As well as hair care, services provided at Studio 424 include pedicures, manicures, massage therapy, and facial, leg and bikini waxing.

For the guest who wants the ultimate in pampering, the salon offers "A Day at Studio 424" at which the client has a massage, facial, manicure, pedicure, hair cut and style and makeover for \$180. Gift certificates are available.

Sue Marie said customers who enter her salon are in for a real treat. The warm atmosphere which the house provides just cannot be duplicated by mall salons, she said.

In addition, a Nieman Marcus representative

comes in and does makeup for clients every so often.

Sue said she likes her employees to have extensive experience and most have 15 years or more.

"We have a lot of education behind us," Sue Marie said. "It's important that we do a couple of classes a year."

Product lines sold at Studio 424 include Aveda, Sebastian, Joico, Paul Mitchell and American Crew, a special line for men.

Studio 424 is open Tuesday through Saturday and hours are very accommodating to customer needs.

Also, don't forget their Black Tie Affair grand opening celebration in September.

No matter what a client wears, if they have a black tie to go with it, they are entered in a drawing for mystery prizes.

## Northville Diamond Jewelers

348-6417

From its beginnings in 1984 in a small, 600 sq. ft. location on Cady St., Northville Diamond Jewelers has been remarkably successful, now occupying 2500 sq. ft., in its present location at 201 E. Main St. in downtown Northville.

Owned by Debbie McDonald and Alan LaVine, Northville Diamond Jewelers is a full-service jewelry store, carrying a full line of fine jewelry, including diamond rings, tennis bracelets, and watches.

"We sell only 14K plumb (solid) gold. Our gold has a lifetime guarantee," said McDonald.

In addition, Northville Diamond Jewelers offers engagement rings, pendants, charms, and bracelets. According to McDonald, over 80% of business is diamonds.

However, Northville Diamond Jewelers also has a wide array of watch brands, including Esquire, Accutron, Zodiac, Seiko, Pulsar, and Movado.

McDonald and LaVine started in the jewelry business by doing "gold parties" in homes 13 years ago. That little business venture soon grew into their first store, and from there, success continuing until today.

"My husband had a jewelry background, and when we wanted to start something of our own, we felt it should be something we knew about," said McDonald.

The philosophy at Northville Diamond Jewelers is simple: don't just meet the customers' expectations, but give them more than they expect.

"We treat people as we would expect to be treated. Not to give people just what they expect, we try to give more," said McDonald.

To better serve customers, Northville Diamond Jewelers also creates custom jewelry to fit customer's desires. With



From left, Mandy Sabo, Debbie McDonald, Clint Sweet, Alan LaVine, Margaret Surdu and Linda Wade make up the team at Northville Diamond Jewelers, at 201 E. Main Street.

two full-time jewelers working in the store, they can design jewelry to the exact specifications of a customer. In addition, it allows them to perform all repairs in-shop.

"Anything they want or need, we can make it," said McDonald.

While jewelry can be very expensive, Northville Diamond Jewelers emphasizes the fact that jewelry can be the perfect gift for those on a smaller budget.

"We have anything from a \$15 gift to a \$15,000 gift," said McDonald.

Currently, the hot items are tanzanite

stones, Omega necklaces and slides, and princess-cut diamonds.

Northville Diamond Jewelers, in its quest to satisfy the customer, offers years of experience, competitive prices, and a dedicated staff.

## New Wing Hing

348-8411



Eddie and Winnie Tse have owned New Wing Hing since 1978.

In 1978, New Wing Hing restaurant originated as the ambition of Eddie and Winnie Tse. They wanted to work for themselves and instill their pride into a family business.

Since that time, New Wing Hing at 43171 Seven Mile has turned into a favorite for many Northville residents. "Some customers have been here since we've opened," said Eddie and Winnie's son, Patrick Tse, who manages New Wing Hing. "We get to know customers on a one to one basis. They're like our extended family."

It is not just the friendly family atmosphere that keeps customers coming back, but the delicious Cantonese, Mandarin and Szechuen meals served at New Wing Hing.

Some of the dishes include Hot and Sour Soup, Generals Chicken,

Szechuen and Moo Shiu, which Patrick described as Chinese burritos in varieties of vegetable, pork or chicken.

Perhaps one of the most popular dishes is the Hunan Beef, which has a mixture of crunchy carrots, pea pods, mushrooms, and broccoli with the most unique tangy, spicy sauce.

Though the family works long hours, Patrick said when their customers are happy, it makes it all worth while.

Even after going on vacation and tasting exotic meals, Patrick said that customers still rave that New Wing Hing dishes are the best.

Hours are Monday through Thursday from 11 a.m. until 10 p.m., Friday and Saturday from 11 a.m. until 11 p.m. and Sunday from 3 p.m. until 10 p.m.

## Silverjet Travel

349-3100



Joe Vettrano, owner of Silverjet Travel and Sharon Knauss, travel agent, go to great lengths to make travel a wonderful experience.

Both weary and happy travelers know that Joe Vettrano, owner of Silverjet Travel, has a heart of gold.

Silverjet Travel assists customers with cruises, tours, rentals, hotel reservations and general travel.

Joe goes to great lengths to make sure that his clients travel to and from their destinations safely and happily.

"We give personalized service," Joe said. "We'll deliver tickets at the last minute if needed. In emergencies, I just tell customers to go to the airport. They will receive the ticket free of charge."

Joe's devotion to clients doesn't stop there. For example, Joe said a customer's daughter and husband had flown to Ireland to begin a new life. Unfortunately, unemployment was high and once out of money, the

young couple was desperate to return. Joe said he took care of the situation immediately and flew them home without asking for an up-front payment.

Joe has owned his own travel agency since 1960. After selling Medical Center Travel at Woodward and Mack, Joe opened Silverjet Travel at the Northville Plaza Mall in 1980. Five years ago he moved to the Highland Lakes Shopping Center at 43027 Seven Mile. "I moved to be closer to home," he said. "It's a nice community and a perfect location."

In addition, Joe said he specializes in trips to Ireland. "I go to Ireland four times a year. My wife was born there on St. Patrick's Day," he said.

Hours are Monday through Friday 9 a.m. to 4:30 p.m. and Saturday 9 a.m. to 12 p.m.

## Northville Vision Clinic

348-1330



From left, Mary Keros, office manager and optician, and opticians Kara Lanno and Kristy Lawless are always on hand to help patients.

Since 1973, Dr. Martin Levin has been practicing Optometry in Northville. He and his partner, Dr. Dale J. Malinowski, make sure the 100-year-old office at 335 N. Center Street is a friendly, familiar sight to many residents.

The hometown atmosphere at the clinic extends to service as well. When patients come to the Northville Vision Clinic, they are served by the same doctors and opticians each time. This advantage helps clients get familiar, personalized service every time they come in.

"Everyone is special," Dr. Levin said. "All the time is devoted to them."

Patients will find their experience at Northville Vision Clinic much different from those mall eye glass shops.

"It's just a small town atmosphere in here. You get to know everybody by

name," said Mary Keros, optician with 28 years of experience. "We try to make everybody feel special," she added.

Service at the clinic is flexible as well. Keros said the staff is more than happy to order different frames for people who need a larger size, color or shape.

"Being able to work with people and see the results of the work and help them with all their visual needs is a great feeling," Levin said.

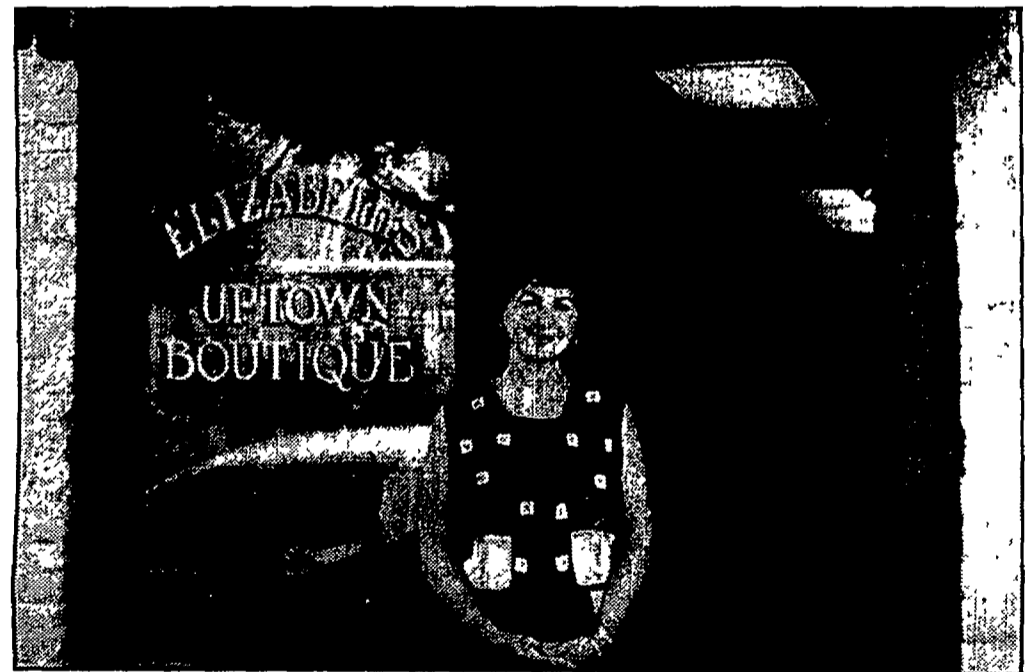
With the recent changes in drug laws, Levin said the doctors will be able to treat diseases of the eye soon.

In addition, the clinic accepts most insurance programs.

Hours are Monday, Tuesday and Friday 9:30 a.m. to 5 p.m., Wednesday 9:30 a.m. to 8 p.m., Thursday 9:30 a.m. to 6:30 p.m. and Saturday 8 a.m. to 12 p.m.

## Elizabeth's Uptown Boutique

380-2733



Elizabeth Willerer opened her boutique at 136 N. Center in April.

Stroll into Elizabeth's Uptown Boutique in Northville and you know you are stepping into something special. The tiny shop holds the most delightful clothing, including beautiful hand-made sweaters, classic clothing, hand painted dresses and specialty sweat-shirts.

"I try to find unique clothes," said Elizabeth Willerer, owner. "I try to get something a little more unusual. Something you don't see every place.

Local talent is always showcased at Elizabeth's Uptown Boutique.

"My sweaters are all hand knit locally," Elizabeth said. "And I also carry hand painted dresses and T-shirts by local artist Helene of Novi."

Customers rave about Elizabeth's Boutique.

"She's right up there with Birmingham," customer Nancy Thibault said.

"The prices are very reasonable too." Customer Sue Arndt from Harrison Township said, "The shop is very charming. There are creative little clothes. I like that."

Elizabeth opened her shop at 136 N. Center in April. "It's kind of been a dream of mine. I love little specialty shops and I thought it would be fun to do in Northville on a smaller scale," she said.

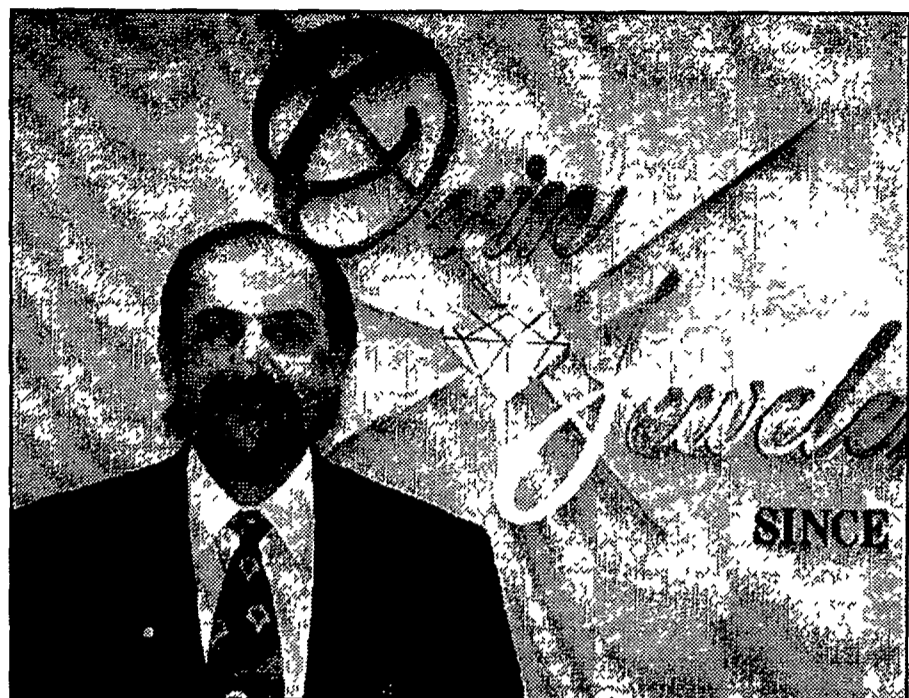
In addition, Elizabeth said she loves working with the Northville community.

"I love people," she said. "Even if I just sit and chat with them, it's excellent."

Hours are Monday through Friday 10 a.m. to 5 p.m. and 10 a.m. to 4 p.m. on Saturday. Elizabeth said she will stay longer, however, if customers call and tell her they will be stopping by.

## Orin Jewelers

349-6940



Orin Mazzoni, Jr., Carole Urban, and David K. Beyer are dedicated to quality. Orin Jr. is a certified gemologist with more than 25 years experience.

The jewelry business has been a way of life in the Mazzoni family for over 60 years. Orin, Michael, Carole and Joyce, the Mazzoni children, grew up in an apartment above the original store, which became a natural playground where they learned the jewelry business from "the ground up."

The first Orin Jewelers was opened by Orin Mazzoni, Sr. in 1933 in West Virginia. A watchmaker and jeweler by trade, Orin Sr. devoted his younger years to building his reputation as a fine craftsman dedicated to quality work and service at a fair price.

In 1953, Orin and his wife Mary, moved their family to Garden City, Michigan, where they opened their jewelry store. In the early years, the family lived above the store. Orin Jr. describes the store as his childhood playground, where the learning process began.

By 1969, Orin Jr. was ready to run the family business. With new ideas and the same dedication to fine quality and service that had become a family tradi-

tion, a new era began. With the help of his sisters, Joyce and Carolyn, and brother, Michael, a constant upgrading of quality and service continued.

In 1983, Orin Jewelers opened a store on the corner of Main and Center streets in downtown Northville, a major expansion of the showroom in Northville took place in 1994.

"The strongest part of our business and an area we excel in is our custom work," says Orin. Four jewelers work at Orin Jewelers' store in Garden City, doing custom design, repairs and appraisals. Orin Jr. personally supervises all work.

"We are a very customer oriented store, and quality and personal service are very important," says Orin. "We make sure our customers understand the quality of the jewelry that they're buying."

Orin Jewelers buys diamonds directly from Antwerp. Orin himself is going to Antwerp in September to look for special diamonds for the holiday season and also will be selecting certain gems for specif-

ic customers. If you're interested in a diamond for yourself or that special person in your life, you should stop in at Orin's today.

Orin Jewelers has a highly trained, professional staff to assist you in your diamond purchasing. Orin Jr. graduated from the Gemological Institute of America. He is a certified gemologist with the American Gem Society, a professional society of fine jewelers throughout the United States and Canada. AGS and GIA promote a high standard of business ethics and continued education among jewelers. In order to maintain his title, Orin must pass a vigorous exam every year. There are only about 30 to 35 certified gemologists in the state. This continued education keeps Orin on top of new innovations. It also allows him to be more precise and exact in the diamond grading process than a jeweler who is not certified.

Orin Jewelers is open 10 a.m. to 6 p.m. Monday, Tuesday, and Wednesday, 10 a.m. to 8 p.m. Thursday and Friday, and 10 a.m. to 5 p.m. on Saturday.

## Northville Camera Pictures Plus Gallery



Jennifer Helner, Bill Richardson, Carol Groves and Rollen Williams are the professional staffers of Northville Camera/Picture Plus Gallery.

Pictures can provide memories for a lifetime, so when developing film, making reprints and enlargements, ask for Kodalux processing at Northville Camera. In business for 30 years, they strive to provide quality service every day.

As their motto says, "Pictures are our business."

Bill Richardson became the owner 16 years ago, and eight years ago expanded the camera shop into an art gallery and offered custom framing. One side of the store is Northville Camera, and the other side is Pictures Plus Gallery. The two concepts blend together nicely.

Pictures Plus Gallery features the work of well known artists Edna Hibel, Terry Redlin, Thomas Kinkade, Corinne Layton and William Moss. They also provide framed pictures, custom framing and matting, ready made frames, a large selection of prints and photo albums.

Northville Camera also stocks binoculars, telescopes, camera and photo

accessories, darkroom equipment, passport photos, video supplies, projectors, and camera repair. Product brands include Canon, Kodak, Minolta, Olympus, Pentax, Polaroid, Tamron, Tokina, and Yashica/Contax.

In addition to Bill, there are three professionals on staff to help assist with customer requests. Jennifer Helner, with a degree in fine art from Wayne State, and Carol Groves, with an art minor from the University of Michigan, assist in custom framing and artwork, while Rollen Williams, is a camera department assistant who does freelance wedding photography. Northville Camera/Pictures Plus Gallery, located at 117 East Main Street, is open from 9 a.m. to 6 p.m. Monday, Tuesday, Wednesday, and Friday, 9 a.m. to 8 p.m. on Thursday, and 9 a.m. to 5 p.m. on Saturday.

Northville Camera can be reached at 349-0105 and Pictures Plus Gallery at 349-1540.

## Northville's

# Victorian Festival

September 15, 16, & 17, 1995

Northville's 7th Annual Victorian Festival is fast approaching and should be bigger & better than ever.

Lots of exhibits and entertainment, a lot of families and fun, and a lot of shopping.

Again this year, the **Northville Record** will publish a special tabloid section

promoting this fantastic event. In addition, this will be used as the guide & passed out at the Festival.



**50,000**

copies will be printed and distributed in **Northville, Novi Milford, S. Farmington, N. Livonia, and Plymouth** along with being passed out during the Festival. Don't miss out!

Published: Thurs., Sept. 14  
Proof Deadline: Fri., Aug. 25  
Final Deadline: Mon., Aug. 28

Full Page 10" x 13" H	Half Page 4 7/8" x 13" H or 10" x 6 1/4" H	1/4 Page 4 7/8" x 6 1/4" H	1/8 Page 4 7/8" x 3 1/2" H
<b>\$650</b>	<b>\$400</b>	<b>\$250</b>	<b>\$150</b>

Call Today, To Reserve Your Space  
**(810) 349-1700**

## Kacee's Hallmark

348-0290



Despite a new location and a new owner, from left, Vi Hibbeln, Carolyn Totten and Sue MacDonald are still there to greet customers.

On April 1, there was something brewing at the Hallmark shop in Northville. It was the fresh ideas of new ownership. Soon preparations were made to move the shop from Main Street, around the corner to its new home at 119 N. Center. Now, shoppers at Kacee's Hallmark are in for a wonderful treat.

Dawn Hinkle, buyer and special events coordinator for the new Kacee's Hallmark, said, "We've got a brand new beautiful store. It's light and airy, and it's much larger, and there is more room for parking!"

There may be a different look and all new, wonderful merchandise at Kacee's Hallmark, but the same friendly faces will greet you at the door. "We have the same employees, just a brand new location," Hinkle said.

Some of the new holiday items may include home accessories, decor, candles, collectables and much more. Hinkle added, "Fall and Christmas are going to be really exciting."

Watch for special events to be held at Kacee's Hallmark. Those not to be missed include a storyteller, collectables showcases and the Christmas open house.

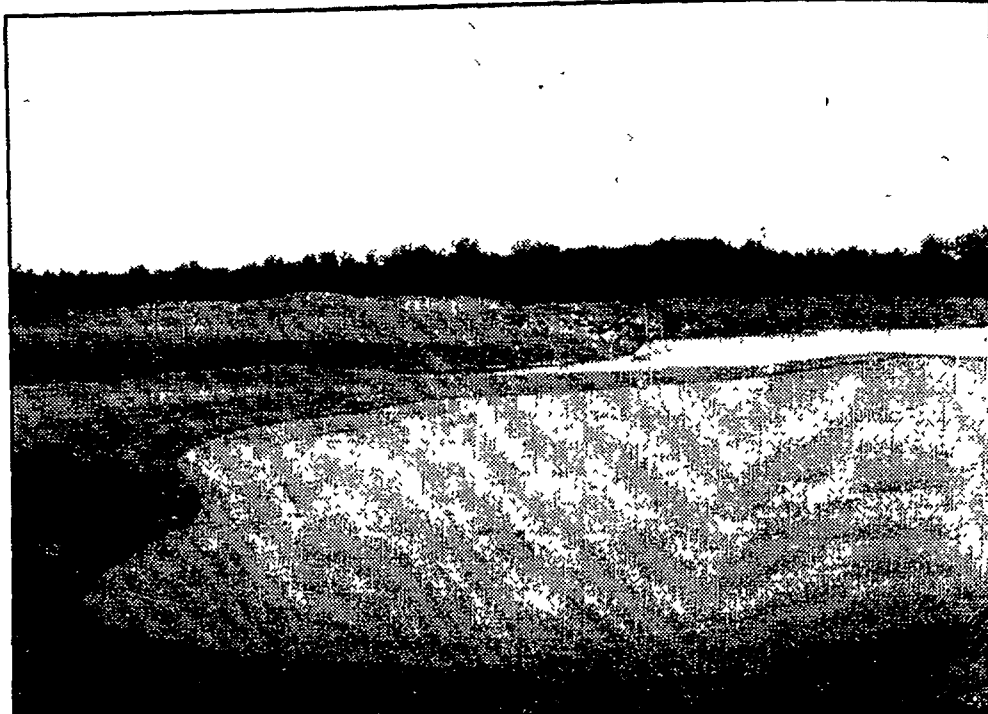
"Watch for our giveaways," Hinkle said.

Hinkle is grateful to the community for their constant support and customer loyalty throughout the move to the new store. "Thank you for your support through the confusion and mess," she said.

Fall hours are Monday through Wednesday and Saturday 10 a.m. to 6 p.m. and Thursday through Friday 10 a.m. to 8 p.m.

## Downing Farms Golf Course

486-0990



Downing Farms Golf Course offers many hidden challenges.

Golfers, are you ready for a country course that will take you away to the atmosphere of a northern range? You can find it at Downing Farms Golf Course. Nestled partially in the woods, the course offers many hidden challenges which will keep golfers coming back for more.

"Out of the nine holes, we have six fairways that go through mature trees," Mary Lou Downing, co-owner, said. "Holes three through eight are in the woods which gives it an up-north feel. You feel like you are away from the city."

The course is quite beautiful, but don't be deceived by the enchanting view and gentle nature — it's challenging.

"You think it is easy," Jim Rockel, of the Downing staff said. "Actually it's pretty tough to score here."

"Hole number six is probably the most picturesque and most difficult," he said. "It's a par three of approximately 130 yards. The green is protected by a pond and a sand trap."

Opened in September 1992, the Downing Farms Golf Course was originally a dairy farm and horse farm.

By opening the golf course, owners Mary Lou Downing, Charles Austin and brothers Jim and Chuck Downing are carrying on a family dream.

"The property has been in the Downing family for 50 years," Mary Lou said. "It was my husband's dream to have a golf course."

In the future, Mary Lou said the family will be adding another nine holes to the course.

Hours are weekdays 7 a.m. to 10 p.m. and weekends 7 a.m. until dark.

## Duncan "Soft Touch" Chiropractic

348-2000

**DUNCAN**  
**CHIROPRACTIC**

*Dr. Kathy Duncan*  
Registered Nurse

**Chiropractor**

Ten & Novi Rd.  
Novi, MI.

348-2000



Dr. Kathy Duncan provides gentle, yet effective, chiropractic care.

Dr. Kathy Duncan worked in a hospital as a critical care registered nurse for six years and suffered from migraine headaches, which doctors told her were a result of stress. As a last resort, she went to a chiropractor for relief. He informed her that there was a misalignment in her neck, corrected the source of the pain, and got rid of the migraine headaches.

This prompted Dr. Duncan to become a chiropractor. She graduated from Life Chiropractic College in 1986, where she was president of her class.

Dr. Duncan practices a soft, gentle, non-invasive, pressure-point treatment for all types of pain or discomfort in the back, neck, head or

legs. This technique relaxes the muscles so the spine can align itself naturally. She tends to attract patients who would otherwise not see a chiropractor because they are apprehensive about traditional chiropractic methods. Patients come to her because they "know my technique is so different and gentle," says Dr. Duncan.

Dr. Duncan chose Novi for her practice because she received a good feeling from the people she met in the area.

Duncan "Soft Touch" Chiropractic is located at 23895 Novi Rd. They are open from 9 a.m. to 12:30 p.m., 2:30 p.m. to 6:30 p.m. on Monday, Tuesday, Wednesday, and Friday, and by appointment on Saturdays.

## Starting Gate Saloon

349-5660



Starting Gate Saloon bartenders Marilyn and Beverly are ready to serve up patrons' favorite beverages.

The Starting Gate Saloon is a good place to hear live music on weekends, watch football on Monday nights, and eat good food in a laid-back atmosphere every day.

Owners Mary Margaret and Jim Rea have lived in Novi for 26 years, and have enjoyed running the Starting Gate Saloon for 11 years. The bar and restaurant, decorated with a horse track theme, is very casual. Every night of the week they stay open until 2:00 a.m. There are six televisions, so customers can watch their favorite sporting events with other fans.

The pace is stepped up on Friday and Saturday nights, with live bands and dancing. Jim says the crowds

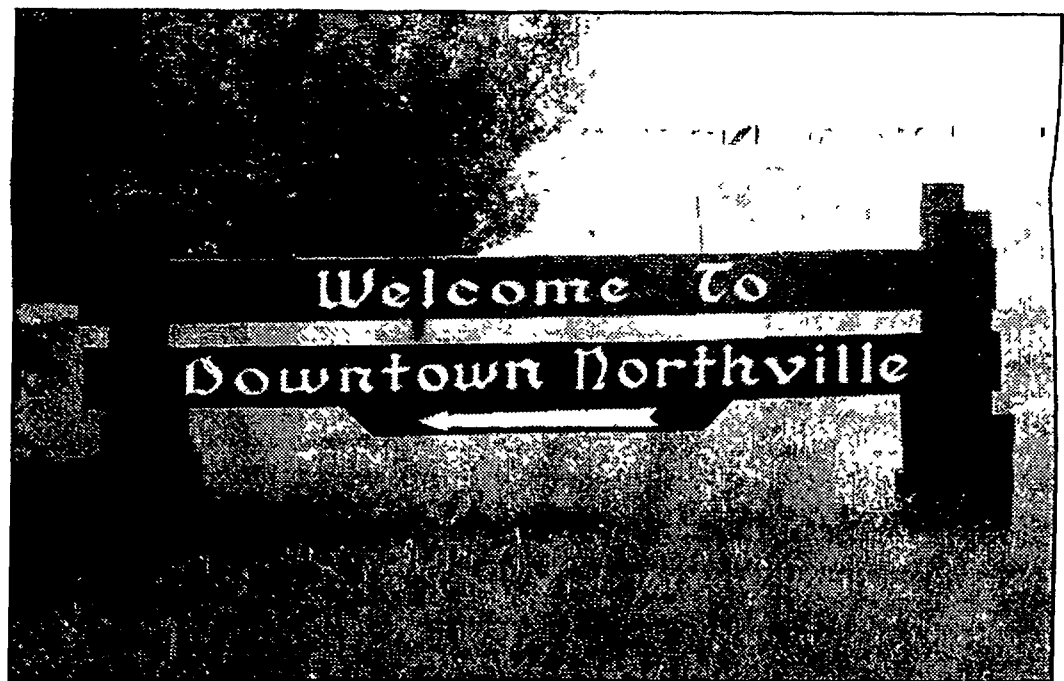
line up to hear the bands and party after a hard week of work. Thirty-something couples and singles go to dance, mingle, and have a good time. Sometimes the band brings its own crowd of friends from out of town, so there is a good mix of old friends and new faces.

Lunch and dinner is served every day. Jim says there is a wide variety of food, including Mexican and Italian dishes, and barbecue ribs. "We are also well known for our pizza," he adds.

Starting Gate Saloon is located at 135 N. Center St. in Northville. They are open at 10 a.m. Monday through Saturday, and open at 12 noon on Sunday.

# Northville, U.S.A.

Discover the possibilities



**The Northville Record**

## McDonald Ford

349-1400



McDonald Ford is excited about the arrival of the new 1996 Taurus, a state-of-the-art vehicle, according to owner T.J. McDonald and Ron Bleckman.

At McDonald Ford, none of the salespeople have desks. But don't feel sorry for them. They do this so they can talk with customers sitting at a round table, so it feels more like sitting around the kitchen table.

McDonald Ford does not believe in high pressure selling, says General Manager Dave Rekuc.

"We want to be able to look you in the eye when we are with our families and run into you at the grocery store, or the baseball diamond, and not worry that you had a negative experience at our dealership," he said.

This concept of fairness and integrity has been the McDonald Ford way for 13 years, when T.J. McDonald opened the dealership at 550 W. Seven Mile Road in Northville. He has been a Ford dealer for the past 27 years, and when he saw an opportunity to open a dealership in Northville, he took it, and has expanded his business to include many impressive people, departments and services.

McDonald, who started out as a used car dealer in the 50s and 60s, is now Chairman of the Board. Ron Bleckman is President, and Dave Rekuc is General Manager of McDonald Ford. Bleckman worked as the advertising director for Ford Dealer Advertising for more than 20 years before becoming president of McDonald Ford last January. Rekuc has been with the company for 10 years, and knows just about everything there is to know.

McDonald Ford is happy to be part of a supportive Northville community. Rekuc says, "Our employees are very active in the community, and most are residents of the community or surrounding areas." The staff is active in sports programs and churches in town, and Dave himself is the past president of the Northville Rotary Club. Because of their close ties with the community, McDonald Ford strives for friendly, dependable service.

The majority of the sales staff has been with the dealership for five years or longer, which shows their dedication to the company. "We don't believe in hiring people that will be here to take your money today, but won't be there for you down the road," Rekuc said.

The showroom, where you will always receive a warm welcome, was remodeled last spring. McDonald Ford spent almost \$1 million to expand the area. They "freshened up the exterior, brightened up the interior, and tried to make it more customer friendly."

McDonald Ford is a conglomerate of six large departments, including new car, used car, parts and service, body and paint, heavy truck, and automobile rental.

McDonald Ford carries a full line of Ford automobiles. They have approximately 500 cars on the lot at a time, and carry everything from Escorts on up to big trucks, new or used.

Everyone at the dealership is very excited about the new 1996 Taurus. "It's a beautiful state-of-the-art vehicle which will compliment our full line of products," Bleckman said. McDonald has earned Ford's "Distinguished Dealer Award" for 26

of his 27 years in business. Only about 10 awards, which recognize dealerships for their customer service satisfaction, are handed out in each state every year.

This summer the "McDonald Ford Preferred Customer Plan," unique to McDonald Ford, was introduced. When a customer buys a new car from McDonald Ford, they receive a card identifying them as a preferred customer. This gets them priority scheduling in the service department, certifies them for free loaner cars while their vehicle is being serviced, and earns them a service discount valued at over \$500.

McDonald Ford Rentals is one of the largest independent rental car companies in the country. They rent Fords and Lincolns, from Escorts up to over-the-road tractors. They have locations in Northville, Taylor, Detroit, and Grosse Pointe. Their rental slogan is "McDonald Rentals—cars, trucks, and vans—we have them all," and they do. "Whether you want a luxury car for a special occasion, or a van for your large-group vacation, we try to live up to our slogan," Rekuc says.

The service department is a key aspect of the dealership. McDonald Ford offers a "quick lube" oil change. They use only factory-approved, first rate oil and filters, the price is competitive, and it takes 29 minutes. The service department also has a Service Bay Diagnostic System, a computer system that plugs into the car's computer to help identify problem areas. McDonald Ford services all Ford and Lincoln vehicles. "When your car is in our service department, 90 percent of the time, if it is in by 9 a.m., we can get it

out that day," says Rekuc.

The Parts Department carries millions of dollars of inventory and Ford replacement parts. "If we don't have what you want that day, 90 percent of the time we can get it for you the next day," says Rekuc.

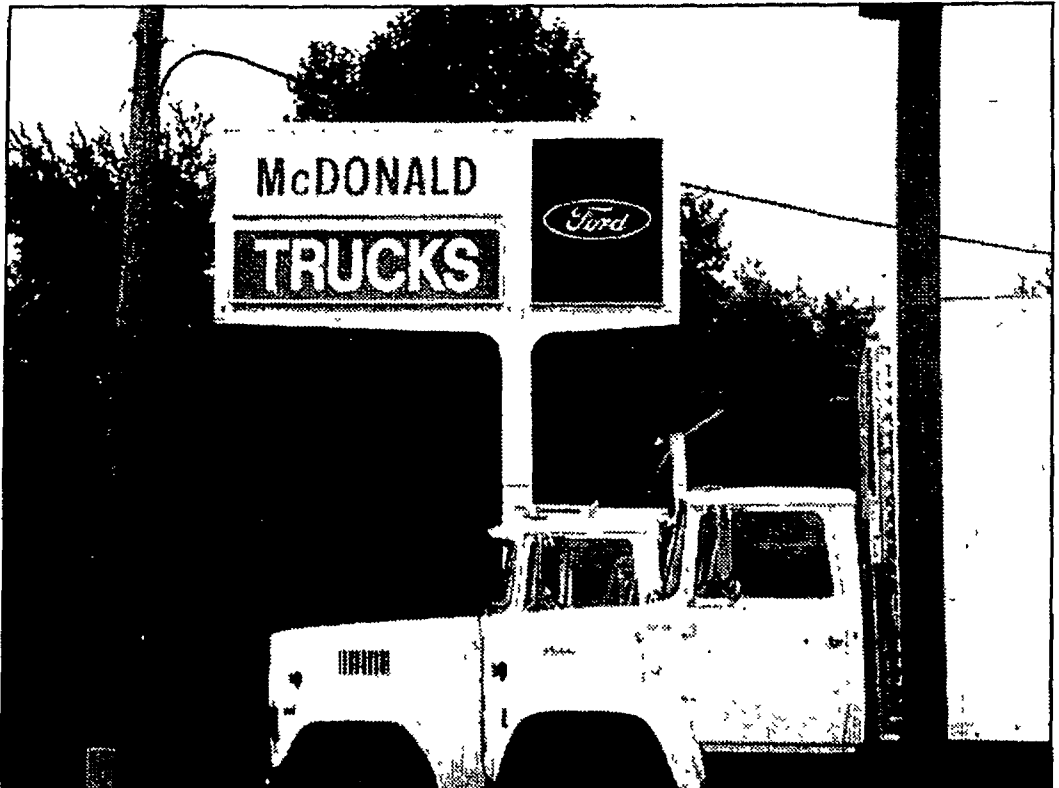
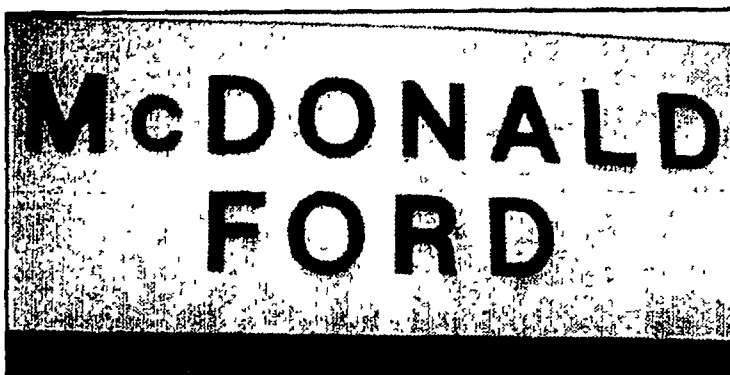
The Body Shop has a state-of-the-art, down-draft paint booth. It is large enough to paint two cars or a tractor and a trailer at the same time. McDonald Ford custom blends paint to get a good match on every vehicle. They also repair car and heavy truck bodies, from anything as minor as a burned out light bulb to anything as major as a complete diesel engine rebuild.

McDonald Ford is able to work on all heavy truck engines. "Not a lot of dealers can work on those, where we can," says Rekuc.

The showroom is open 8 a.m. to 9 p.m. Monday and Thursday, 8 a.m. to 6:30 p.m. Tuesday and Wednesday, and 8 a.m. to 6 p.m. on Friday. The Service Department is open from 7:30 a.m. to 9 p.m. on Monday, and 7:30 a.m. to 9 p.m. Tuesday through Friday.

Rental hours are 7:30 a.m. to 6 p.m. Monday through Friday, 8 a.m. to 5 p.m. on Saturday, and 9 a.m. to 5 p.m. on Sunday. The Body Shop and Truck Center is open from 8 a.m. to 6 p.m. Monday through Friday.

Remember — if you want a quality dealership for all your automotive needs — at McDonald Ford, "It's a done deal!"



Mechanics at McDonald Ford can repair any size vehicle with precision and is proud to offer a wide variety of trucks, from sport utility to semi.





# Home Spotlight

VOLUME 2

ISSUE 6

SEPTEMBER 1995 © ★

**BUILDER  
OF THE MONTH**  
MULTI BUILDING COMPANY

**ADULT PLAYROOMS**  
STATE OF THE ART TOYS

**THE MORTGAGE GAME**

# HOME

is where the carpet is.



The most important carpet of all: yours.  
The carpeting you live with, relax with, entertain with.  
At A.R. Kramer our experienced professionals take the necessary time to work with you in order to insure that the carpet you call your own is both perfect for your lifestyle, and a pleasure to come home to.

Come visit us at A.R. Kramer Flooring and discover our full line of exceptional carpets featuring quality classics such as Lees WearDated Carpet with Traffic Control Fiber System now available in a wide range of colors and styles. A.R. Kramer, quality brand name carpet at affordable prices.



15080 Middlebelt Road ■ Livonia, Michigan ■ 313.522.5300

■  
▲  
WEAR-DATED  
CARPET

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is published by



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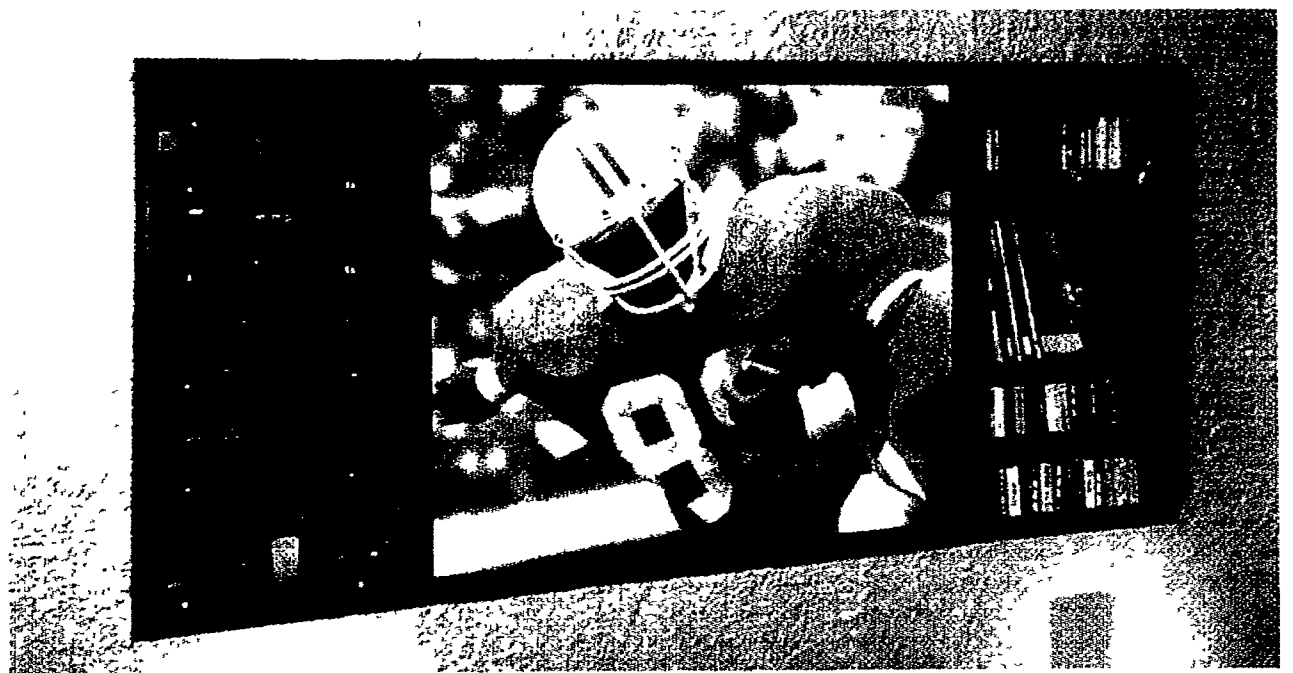
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**Welcome Home!**

*Home Spotlight*™ is a monthly publication with authoritative information to help you buy or build a new home, improving your present home, decorating, financing and much more. We're very interested in getting your comments and suggestions. Mail them to **Phyllis Redfern, Publisher, Home Spotlight, 24441 Drake Road, Farmington Hills, MI 48335** or fax them to **(810) 478-5796**.

September ❖ 1995

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ON THE COVER:  
Home Spotlight's **Builder of the Month**  
**Multi Building Company**

# Memories by Adler

Established in 1968

## BRIGHTON

*Grand Opening!  
Come Preview  
Carefree  
Condominium Living*

### WOODFIELD SQUARE

*Affordable Ranch &  
1 1/2 Story Plans*

*From \$109,900*

*1 Mile from US-25 &  
I-96, North of Lee on  
East side of Rickett Road*

## COMING SOON!

**THE RAVINES OF  
WOODLAND  
IN BRIGHTON TWP.**

*Custom Homes  
In a Beautiful Wooded  
Setting*

*From \$169,950*

**EAGLE LANDINGS  
ON THE LAKE  
IN WATERFORD TWP.**

*Beautiful Lakefront  
Community*

*From \$130,000's*

## BRIGHTON

*Come See Brighton's  
Most Popular New  
Condominium Community*



*Ranch & 1 1/2 Story  
Plans in a Park-Like Setting*

*From \$139,900*

*2 Miles from US-25 &  
I-96, North of Lee, West of  
Rickett on Oakridge Drive*

## BRIGHTON TWP.

*Twenty Private  
Custom Residences*



*Elegant Features,  
Maintenance Free Living,  
All in a Country Setting*

*From \$216,900*

*1 Mile North of I-96,  
1 Mile West of Pleasant  
Valley on Spencer Road*



*Good memories start here, in a new Adler home community. A place to enjoy life's celebrations, both large and small, ... birthdays, barbeques, family reunions, or just a quiet moment with someone special. A place where traditions are passed on from generation to generation.*

*Adler communities are home to people just like you. People of all ages who know the value of a well built home and good times shared by friends. So come create some memories of your own in one of Adler's fine communities. A place to build your dreams and friendships to last a lifetime.*

**Adler**  
Building & Development Co. • Homes, Inc.

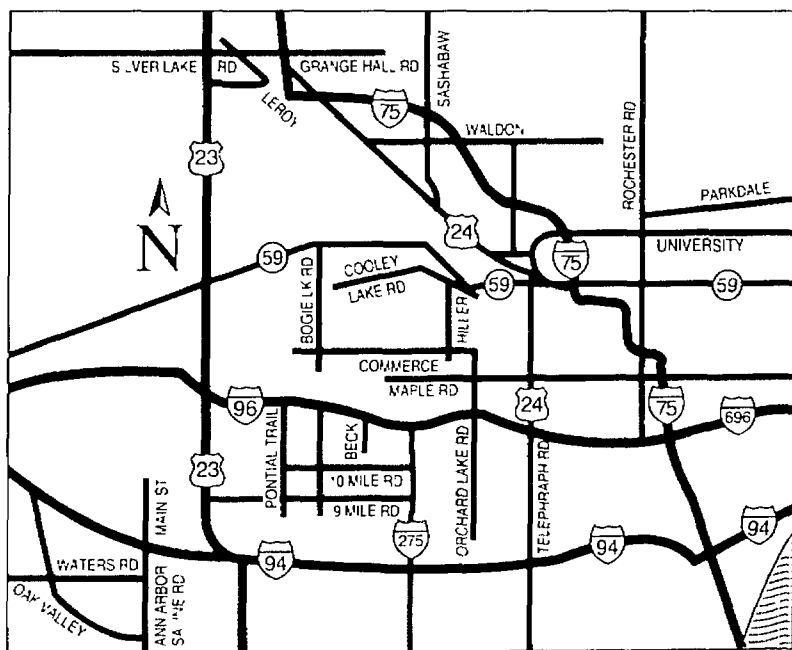
DESIGNER DECORATED MODELS  
Open Daily 12-6 • Closed Thursdays  
(810)737-3553

 Brokers Welcome!

# SILVERMAN HOMES

Built on Tradition, Since 1919.

Spectacular new homes  
on executive homesites  
in great neighborhoods!



**Silverman**  
Master Planned Communities

**WINNER**  
Builder of the Year Award!!

## 6 Ann Arbor\*

BOULDER RIDGE  
from the **\$140s**

- Acclaimed Ann Arbor schools
- Adjacent to shopping/expressways
- Family parks, sidewalks

*On Oak Valley Rd., south of I-94, west of  
Ann Arbor Saline Rd.*

## 1 Clarkston

LAKE WALDON VILLAGE II  
from the **\$160s**

- 3 and 4 bedroom ranch and 2 story single family homes
- Private lake access & Beach Club
- Many nature parks
- Clarkston schools

*On Waldon, west of Sashabaw Rd. and I-75*

## 2 Commerce Township

THE PRESERVE  
from the **\$170s**

- Rolling, wooded sites
- Acclaimed Milford/Commerce/Huron Valley schools
- 25 acres of nature parks and family parks

*On Commerce Rd. between Bogie Lake  
and Carey Rds.*

## 3 South Lyon\*

OAK CREEK VILLAGE  
from the **\$140s**

- 20 acres of nature parks and family parks
- Elementary school adjacent
- City water, sewer, and community sidewalks

*On 9 Mile Rd., east of Pontiac Trail*

## 4 North Oakland\*

GLENS OF ELIZABETH LAKE  
from the **\$130s**

- Rolling, wooded homesites
- Natural & family parklands
- City water & sewer

*On Cooley Lake Rd., at Hiller*

## 5 Fenton\*

PINE CREEK VILLAGE  
from the **\$120s**

- Rolling homesites
- Family parks & sidewalks

*I-75 north, Grange Hall Exit to Entrance*

\*Smart Move Program

Serving Relocating Families' Needs

CALL (810) **352-HOME** Open Daily 12-6 PM



Realtors Welcome

# Multi Building Company

By Craig Farrand

## Builder of The Month

Everyone knows that looks can be deceiving, but seldom do you run across a perfect illustration of that adage.

Unless, that is, you take a close look at Multi Building Co., Inc. in Plymouth.

You see, according to the calendar, Adriano Paciocco and Dean Masciulli have been in business for a mere 11 years. As a result, they might be viewed as relative newcomers to the highly competitive home building industry, and therefore lagging behind in their penetration of the market.

But nothing could be further from the truth.

Yes, it's true that the two childhood friends didn't incorporate their business until 1984, but to think of them as newcomers would be to seriously underestimate their accomplishments.

Instead, a cautious observer would be wise to consider the following:

- The two men are second-generation builders whose fathers were and remain partners in a heavy construction company.

- The two men on several occasions have collaborated with their fathers to develop prime real estate into excellent residential projects.

- Their success in the marketplace can be measured in so many different ways that they look like they've been in business forever.

Such is the story of Multi Building on the surface, but that only begins the tale.

"My father and Dean's father both emigrated from Italy," Paciocco said, "and became partners in a company that specialized in water and sewer lines and tunnels.

"So Dean and I grew up together – which means that I guess you could say building was in our blood.

"And it was a natural for us to get into the industry together," he said.

A partnership based on helping their fathers as kids was formalized as adults in 1984 with the creation of Multi



*Adriano Paciocco*

Building. And since then there's been no slowing down for the duo.

Besides helping his father as a youngster – working as a trim carpenter while he was still in school – Paciocco later joined another builder as a project superintendent, learning even more about the industry.

"That's where I gained most of my experience," Paciocco said. "I built 220 homes for that builder while I was there."

While Paciocco was building homes, Masciulli was doing a tour with the Marine Corps – but by 1984 they were ready to join forces and strike out on their own.

"The first homes we built were on scattered lots in Livonia and later in Farmington Hills," Paciocco said. "We were only doing a handful of lots at a time."

But that all changed in three years when the pair took on a major project in Plymouth: Beacon Meadows.

"This is where we jump-started our company," Paciocco said. "It was the first time we'd taken on the entire project."

But the men were not alone: Their fathers' company provided the land development portion of the effort, while the two budding builders went to work



*Dean Masciulli*

putting up 70 homes in the \$300,000 price range.

"That really got us started," Paciocco said, "and from there we were completely on our own and ready to take on master planned developments."

Such an attitude resulted in short order in the development of Maple Ridge Woods in nearby Canton Township in 1991 – a project that offered homes throughout the price spectrum.

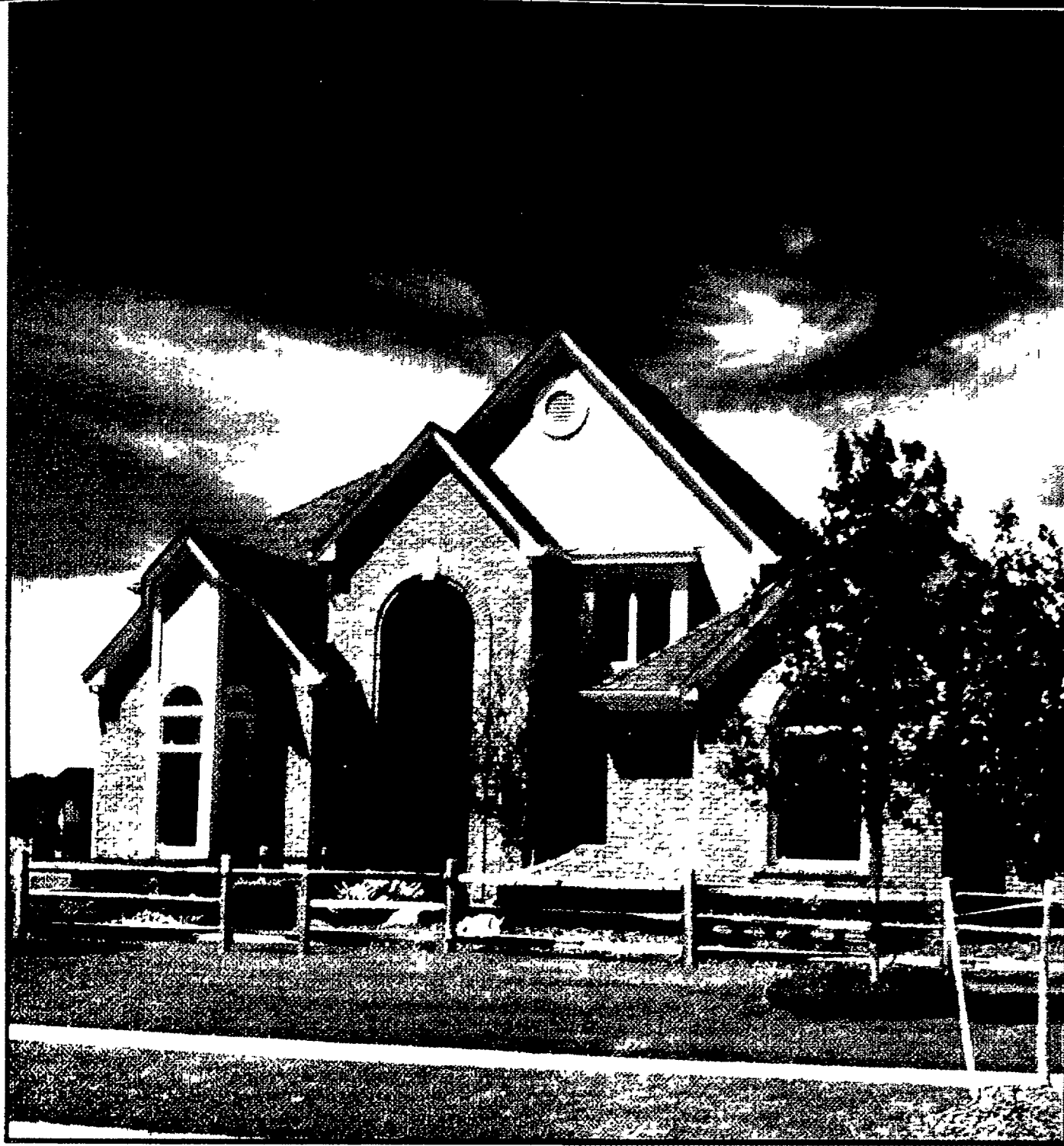
"This is where we begin developing projects from the ground up," Paciocco said.

And it was also the time during which the two men refined their way of doing business: Paciocco gravitated to running the company's planning, sales and marketing operations; Masciulli focused on all aspects of actual construction.

On the heels of that first entry into Canton, the men literally exploded on the scene: Throughout the early '90s, the men developed no fewer than four additional projects: Fox Creek condominiums, Buckingham Place, Whispering Meadows and Fox Meadows – with prices ranging from \$150,000 to more than \$600,000.

In retrospect, Paciocco said the two of them were lucky in their timing.

"We got started with Beacon Meadows



"We're now moving into Oakland County," he said, "and taking on several projects at the same time."

First on the agenda was a 45-home development in Novi that had model homes open for inspection by summer – but that pales in comparison to what Paciocco and Masciulli have in mind for Commerce Township.

"The most exciting project of all," Paciocco said, "is our participation in a 330-lot community complete with an 18-hole golf course."

This ambitious project, which is expected to have phase I open by spring, could well be one of the most attractive offerings of all the Multi Building projects: Incredibly reasonable \$160,000 to \$180,000 homes sitting on rolling landscapes and bracketed by an excellent golf facility.

"We're thrilled to be involved in something like this," Paciocco said, his excitement bubbling to the surface. "And yet still be able to retain our commitment to offer affordable, quality housing to our customers."



at a time when money was no object and so we were able to get off to a good start.

"Then, by the time the recession hit in the early '90s, we were already doing well enough to continue."

What also played a large role in the firm's success, though, was the nature of that early-decade recession, according to Paciocco: "This was really a white-collar recession, not blue-collar."

"As a result, our homes in Maple Ridge Woods – which were more affordable – took off like gangbusters."

Which is exactly what happened to the company everywhere else: Last fall, the firm broke ground on a new development in neighboring Washtenaw County – Hawthorne Ridge – that will offer 175 homes in the \$160,000-to-\$180,000 price range.

"We've already sold out phase I," Paciocco said. "And we're already in the land development portion of phase II."

So within 10 years, the firm has made its presence known in the Western Wayne County corridor and nearby Washtenaw County.

But the best is yet to come, Paciocco said.

Using its Plymouth location as a centralized base of operations, Multi

Building is now on the verge of turning north and developing what Paciocco calls the "most exciting project yet."

"This project is really going to be something."

Which is precisely what you can say about Multi Building.

# Adult Playrooms: State Of The Art Toys

By Craig Farrand

Not much really changes when we grow up. When we were children, our playrooms were filled with blocks and trucks and dolls and games.

And when we became adults, the only thing that changes was the size and sophistication of our playthings. Instead of blocks, we have billiards; instead of trucks, we have big-screen TV's; instead of dolls, we have sound systems, and instead of games, we have - well, bigger games.

"The fact is that the home has really become a sanctuary; a place where people would rather relax and entertain than go out."

At least that's the perspective of Claudia Handley, vice president of Saffron Billiards and Barstools, and obvious an expert in the field of grownup toys.

"People are now creating complete game rooms," she said, "far beyond

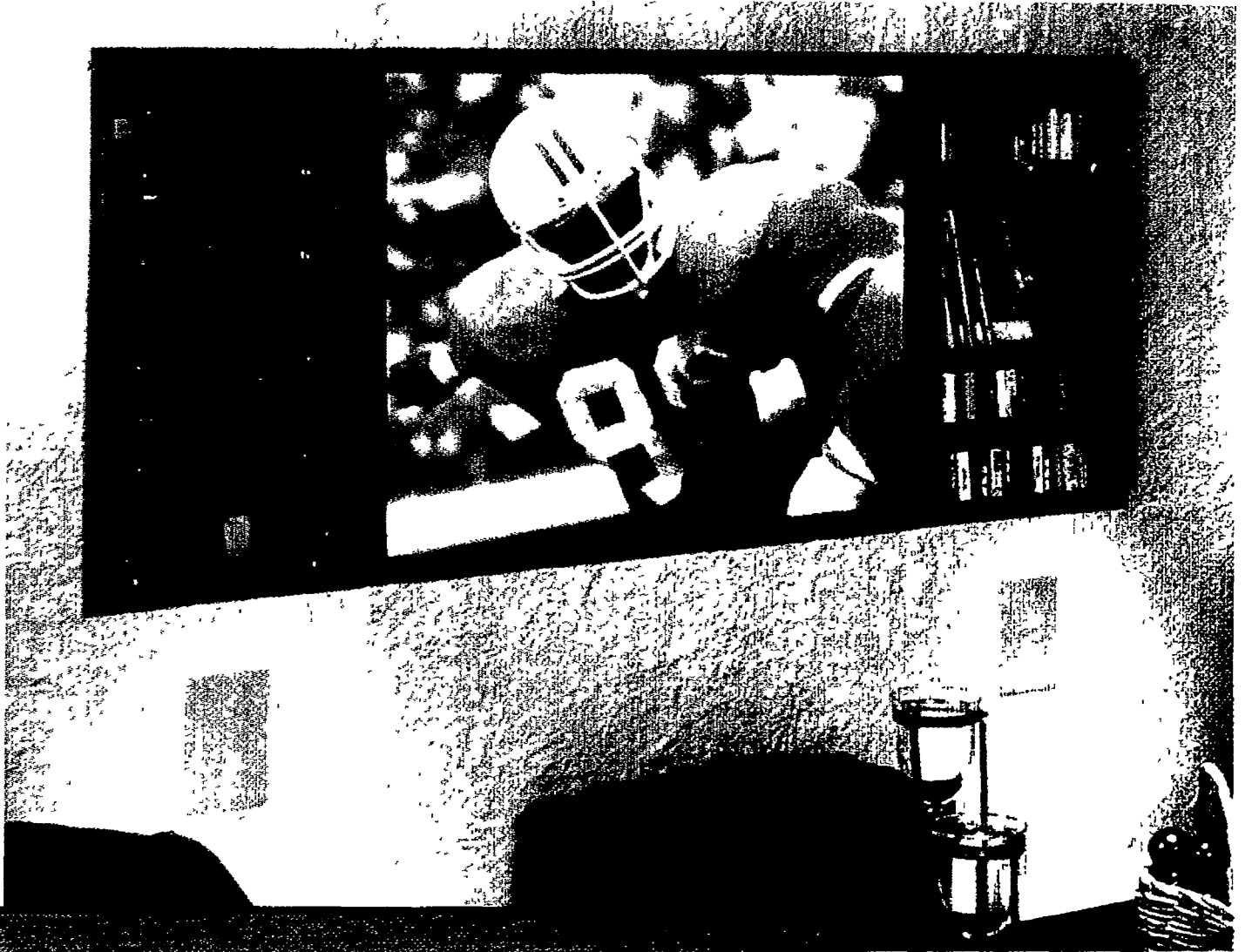


Photo by Wholesale Builders

more than large enough to dominate any entertainment area.

But the technology doesn't end there.

"The obvious set-up many people want nowadays is the home theater system," Davis said, adding that the ultimate system incorporates the latest Dolby Pro-logic format stereo tuner-amplifier with a five-speaker array - and a large-screen TV.

Yet because Davis' company installs TVs into the wall, the overall effect of such a system is more like a true movie theater than merely a TV and stereo in the room.

"Their main appeal is that they can be built in to wall and not take up any floor space," Davis said - with the same being possible with the speaker systems, as well.

Just ask Mark Suwinski, a security and sound consultant for Custom Design Security and Sound in Livonia.

"What we do is install infinite

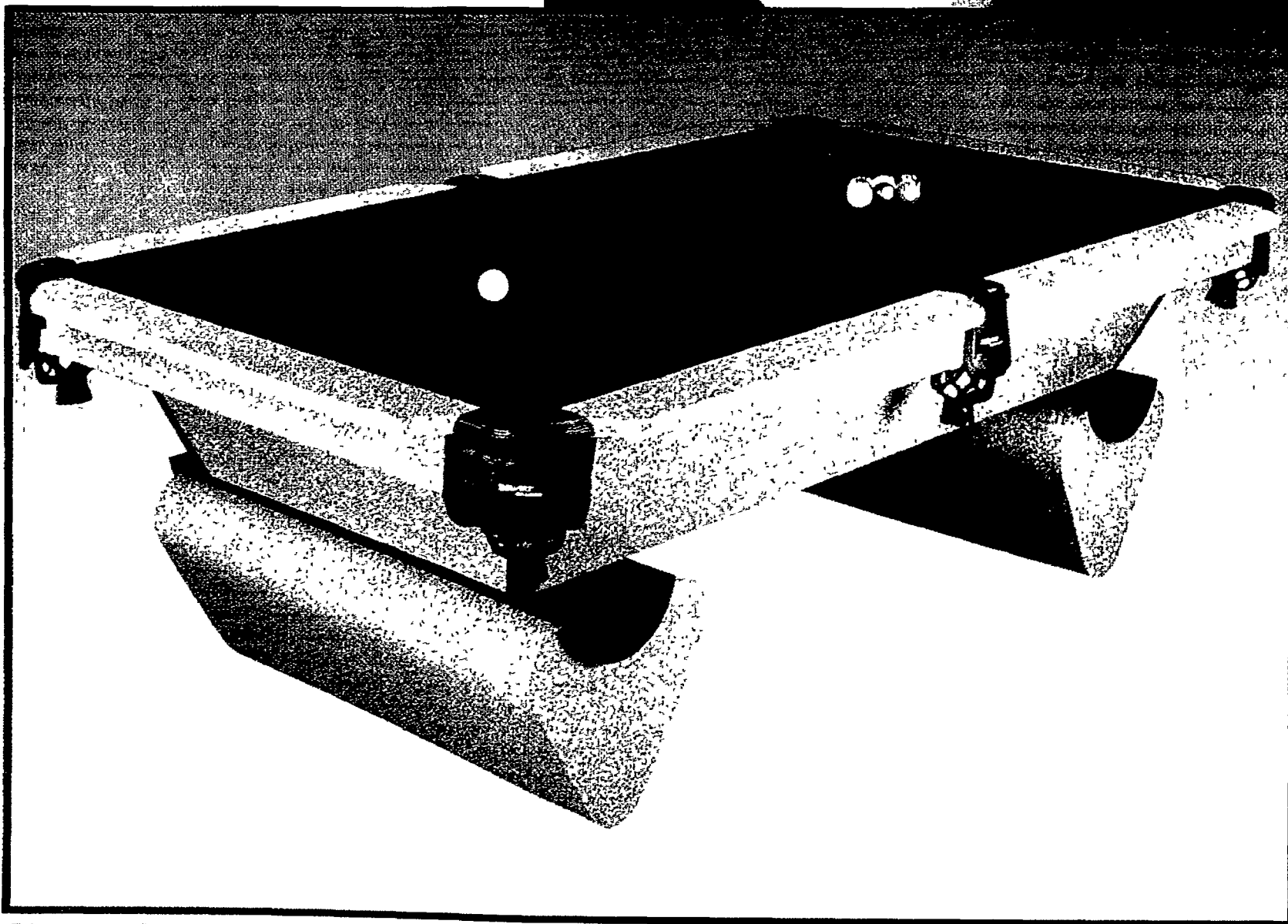


Photo by Saffrons

anything we used to think of as a rec room."

How far beyond?

"Billiards and pool tables, darts, shuffleboards, air hockey, electronic basketball - the sky's the limit," she said.

Of course, the centerpiece for many of these entertainment - and entertaining - centers is the installation of a

large-screen TV, something of the order of wall size.

Or, the way Cot Davis sees it, in-wall size: His firm, Wholesale Builders Supply deals exclusively with in-wall installation of state-of-the-art television that begins at 32 inches in size (measured diagonally).

And the outside limits of the technology? A whopping 61 inches - or a TV



# Richter Rosin Homes has all the Greatest Hits

Since the days of rockin around the clock, Richter • Rosin Homes has been setting the home builders' standard. Utilizing only the highest quality materials and skilled craftsmen has helped us establish a solid gold reputation



Our beautiful home styles, exciting floorplans, and great values for your money will be music to your ears. Don't end up singing the blues! Visit one of our fine communities today.



COMMERCE TOWNSHIP.

## COMMERCE LAKE WOODS

SINGLE FAMILY HOMES  
*Priced from \$160,000's*

On Commerce Rd. 2 1/2 Miles  
W. of Union Lk. Rd.

(810) 360-2680

BUILT IN CONJUNCTION WITH  
IVANHOI/HUNTLEY HOMES



FARMINGTON HILLS

## HERITAGE VILLAGE

AFFORDABLE FAMILY HOMES  
*Priced from \$160,000's*

Located North of Grand River  
off of Drake Rd.

(810) 478-6888

BUILT IN CONJUNCTION WITH  
KAFTAN ENTERPRISES



NOVI

## ANDOVER POINTE

ELEGANT FAMILY HOMES  
*Priced from \$290,000's*

Located off Beck Rd. 1/4 Mile  
South of 10 Mile Rd.

(810) 380-1505



WEST BLOOMFIELD

## SOUTHWYCK

SINGLE FAMILY HOMES  
*Priced from \$300,000's*

Located Southwest corner of  
Maple Rd. and Halsted

(810) 960-3020



Only a few homes remain at Woodland Ridge, West Bloomfield's most popular community. Priced from the \$300's. Call 357-4040 for more information.



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As Published in Better Homes & Gardens

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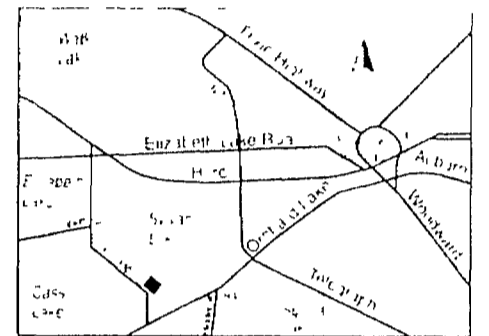
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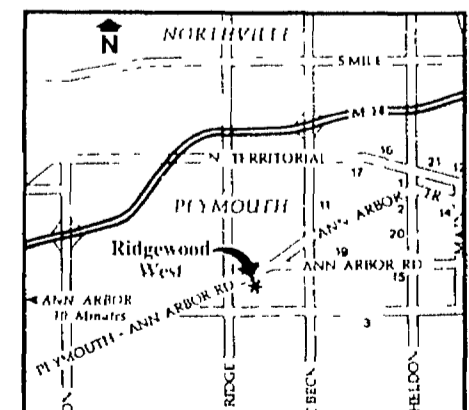
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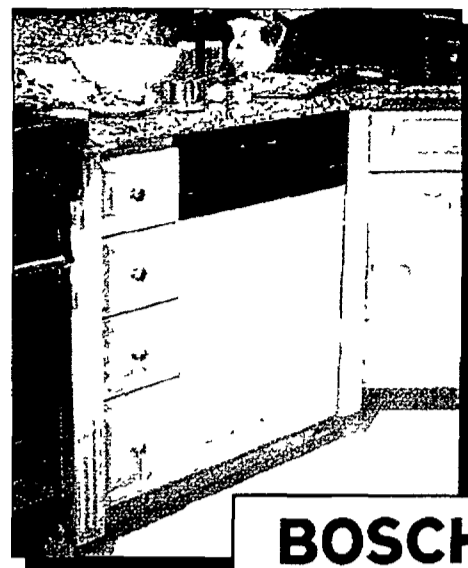
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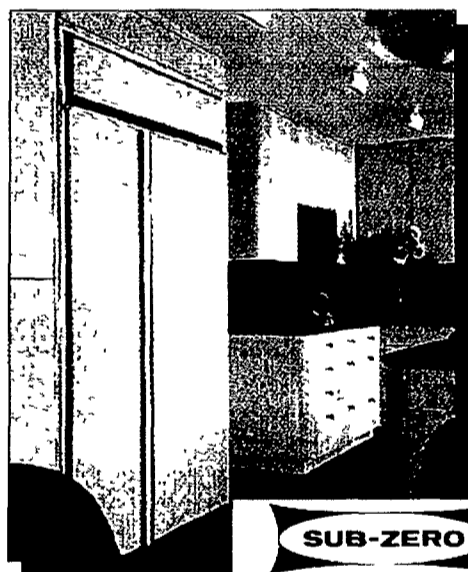
*Gaggenau combines fashion and function in all its built-in kitchen appliances. Gaggenau uses elegant designs, top quality materials and the most advanced technology, earning the company an outstanding reputation world-wide. The extensive Gaggenau collection includes multi-function ovens, halogen, gas and electric cooktops, barbecue grill, deep fryer, dishwasher and more.*



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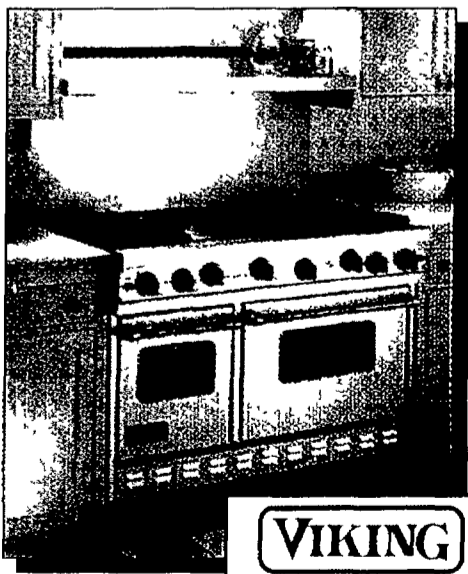
*Sub-Zero built-in refrigeration enhances the beauty of your kitchen by blending with your cabinetry. The euro styled white and glass interiors provide plenty of convenient storage. Two compressors insure precise temperature control. Several models are available. All are backed by Sub-Zero's 12 Year Protection Plan.*



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# The Mortgage Game

**R**ound and round the mortgage wheel goes, where it stops nobody...

Well, some people have a pretty good idea of the mortgage game that's playing in town.

And they're more than willing to tell about its secrets if you only ask.

For example, if you ask Peter Kehoe, senior vice president of Comerica Bank whether the game has changed much over the past 20 years or so, he'll tell you right up front:

"Actually, the mortgage industry has changed more in the last two years, then it did in the previous 18."

"First of all," he said, "20 years ago there weren't as many institutions writing mortgages as there are now."

"But that's not the only thing. The increase in competition has meant a standardization in the way we do mortgages," he said.

Still, Kehoe said, two of the biggest changes on the mortgage scene - as in all business practices - was the advent of the computer and the increased awareness of the consumer.

"I think the public is far more in tune with what's available in the market now than they used to be," he said. "And, as a result, they're better able to match their own needs with a specific vehicle, like shorter term notes and adjustable and hybrid mortgages."

In fact, he said, the creation of hybrid mortgages was a consumer-driven decision: Such mortgages have a short-term fixed interest rate for a fixed period of time - three, five or seven years, for example - and then are adjusted once to acquire a new rate that will last for the duration of the normal mortgage period, 20 or 30 years.

What also made consumers more knowledgeable - and comfortable - with the options available on the market, Kehoe said, was the boom in refinancing that took place earlier in this decade.

"So many people got involved with looking for a lower rate, that they became very comfortable with the process."

"They know what they want and are willing to shop around to find it."

And much of that shopping nowadays consists of phone calls and very brief trips to the bank office itself - often only to sign documents and close

on the deal; the initial inquiry is handled by phone or mail.

Which is just fine with Steve Brooks, vice president of First Security Savings Bank, whose company has now taken the mortgage information highway to the next exit.

"With our new department we call SNAP (Security Network Application Program)," Brooks said, "we have almost automated our entire underwriting system."

"As a result, we can often give approvals in four minutes or less once we have the basic information."

The key to his bank's system, Brooks said, is the use of artificial intelligence - computers - to take care of the basic fact-finding and evaluation process; a process that can lead to an immediate approval if the computer finds no overt stumbling blocks.

(Of course, Brooks said, a human being is always tied into the system to deal with any computer queries and can override the system if extenuating circumstances suggest that approval is the proper decision.)

In addition, he said, First Security also has set up a video conferencing link between its SNAP department and each branch office, affording both the branch loan officer and the customer a chance to talk face-to-face with the underwriter.

And for anyone who's received a letter from some office in the middle of nowhere asking for a copy of a W-2 or last year's tax return, a face-to-face session beats anonymous demands any day.

Of course, traditional fixed, variable and hybrid adjustable mortgages aren't the only thing available on the market.

For those moving from one home to another, there are bridge loans; and for those having a new home built, there are construction loans - with neither being any scarier than the old-fashioned 30-year note.

"Bridge loans are basically a vehicle to assist a borrower trying to buy one home before their current home is sold," said Mike Sonogo, second vice president and northwest marketing manager for NBD Mortgage.

"What we essentially do is loan funds based on the equity in the first

house to use as collateral to buy the second."

At first blush, such financing wizardry appears to be perfect for those looking to speculate on the real estate market, but Sonogo said that such is not the case.

"If we run across someone who is constantly upgrading from one house to another, we stay away," he said.

"We're really only interested in helping our existing customers, our true homeowners, through this awkward time," he said.

Not surprisingly, there are some limitations on the scope of such loans: Brooks said they usually are of short duration - 30 to 90 days in most instances - and generally have dollar caps on the amount that will be loaned.

Which is the same kinds of limitations one might find in a new construction loan, as well, according to Connie Elwood, a mortgage loan officer for Michigan National Bank.

"When we create a new construction loan, we're usually looking at a three- or six-month loan, after which the terms are re-worked and built into a more traditional mortgage."

Likewise, Elwood said, the dollar values of such construction loans are usually limited to 80 percent of the home's value - which raises an interesting question: How can you place a value on a home that doesn't yet exist?

"Well, we look at the purchase agreement and then our own appraiser goes out into the market to see if that figure is reasonable," Elwood said.

"And if the value is the same or higher than what we've been given, everything's fine," she said, "but if it's not, then we have to get together and rethink the whole thing."

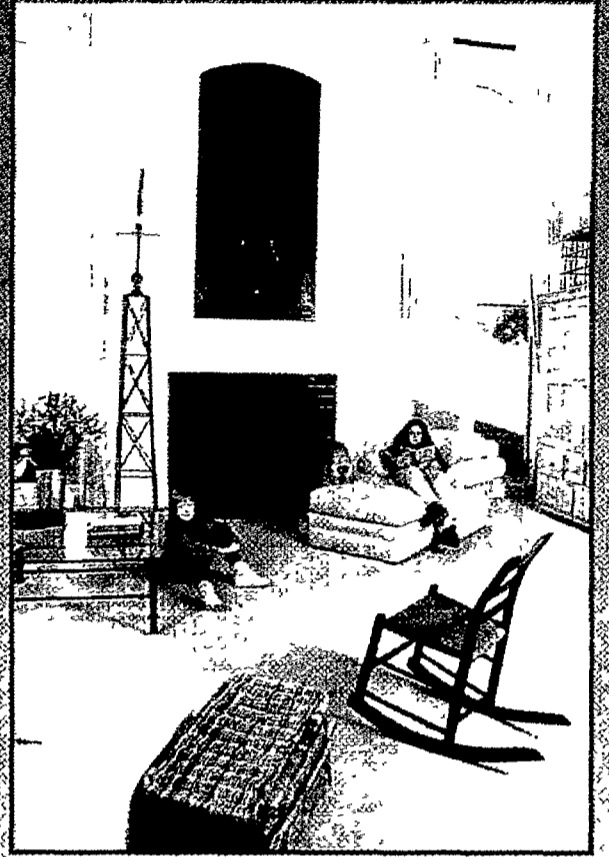
During construction, then, money from the loan is disbursed a piece at a time as specific steps in the building process are completed and permits are approved.

Regardless of the figure arrived at before construction, however, Elwood said that a re-worked mortgage is only given after a second, final appraisal of the home is made.

"That's when we create the end note."

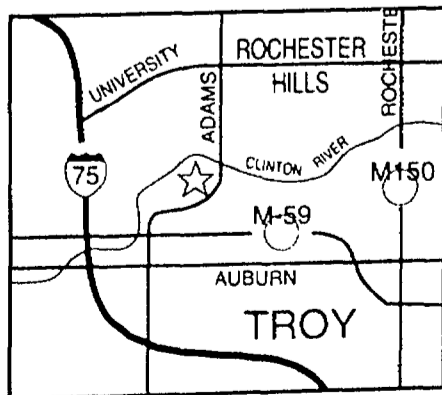
*Continued on pg. 14*

# Rookery Woods



Located along the Clinton River, adjacent to a 20 acre nature preserve protecting the nesting of the endangered Blue Heron, Rookery Woods offers a natural setting only minutes from M-59, I-75, Oakland University,

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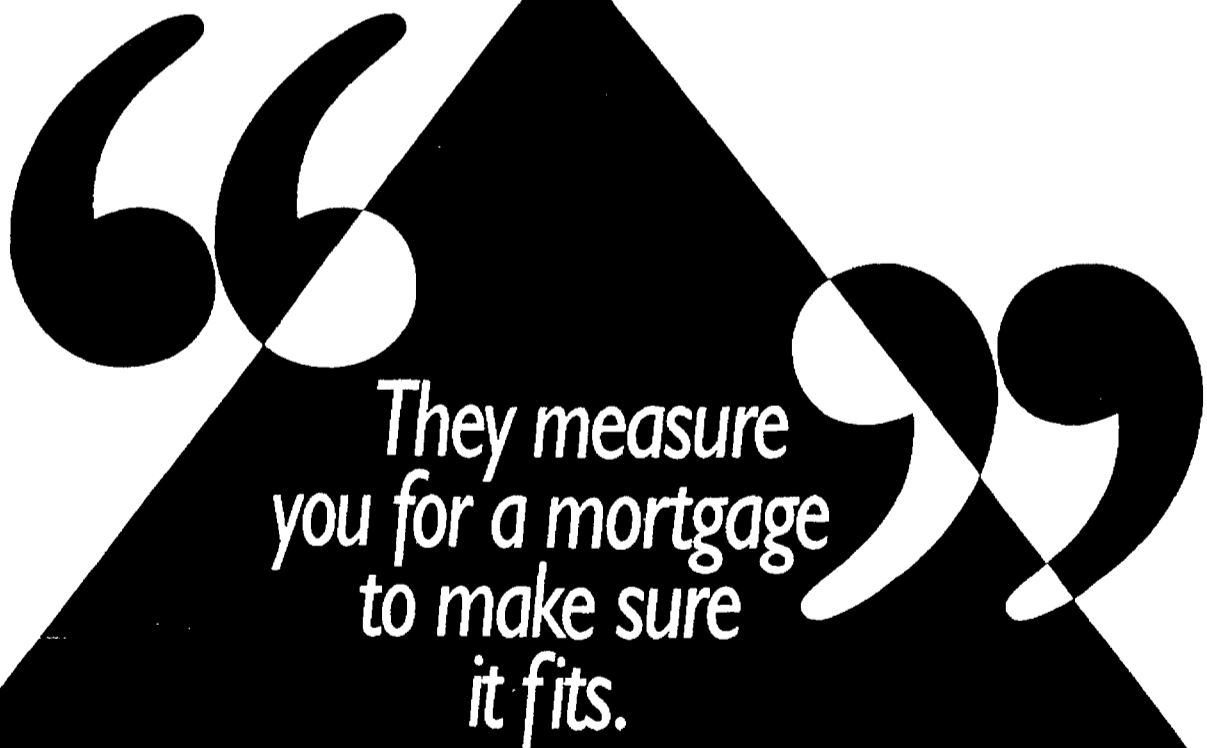
NBD Mortgage	1-800-583-INFO (4636)
Great Lake Mortgage	1-800-334-LAKES
Michigan National Bank	1-800-CALL-MNB
Comerica	1-800-228-3292
First Security Bank	1-800-968-7700
Sunbelt Mortgage	1-810-254-8670

## Bridge Loans

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## Conventional Loans

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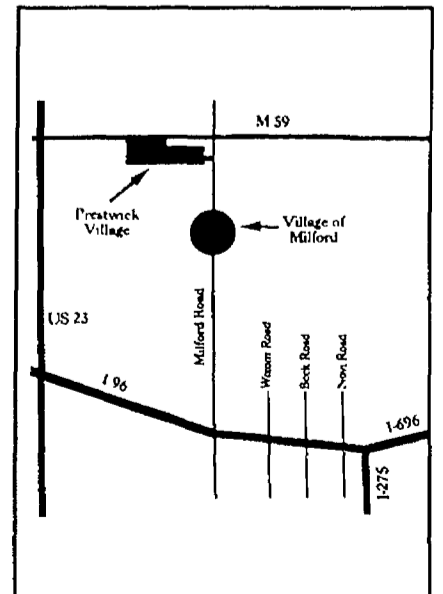
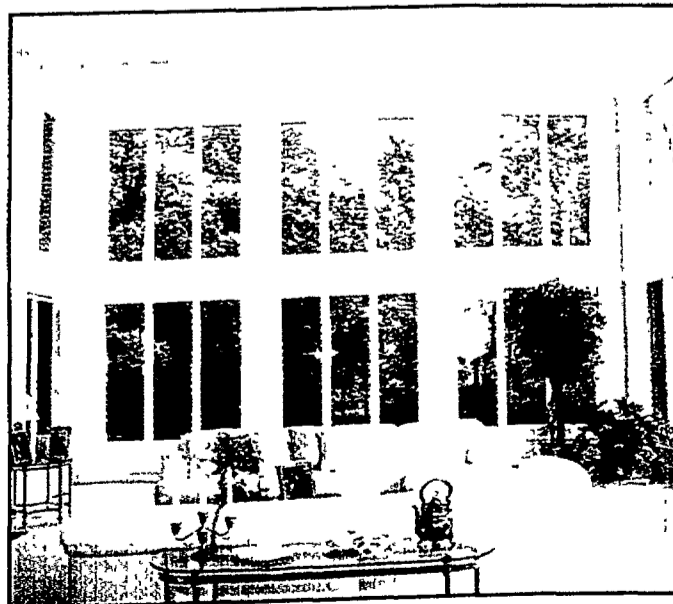
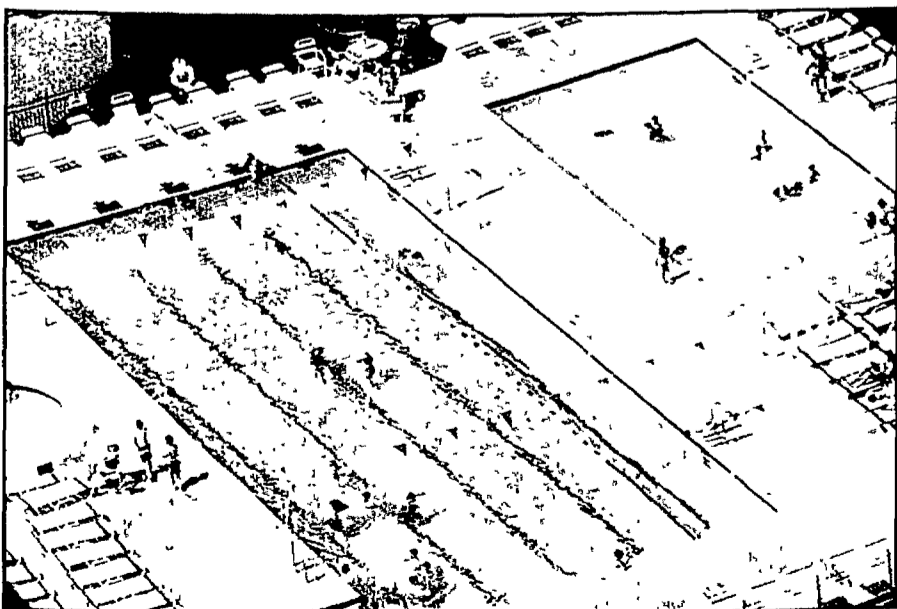


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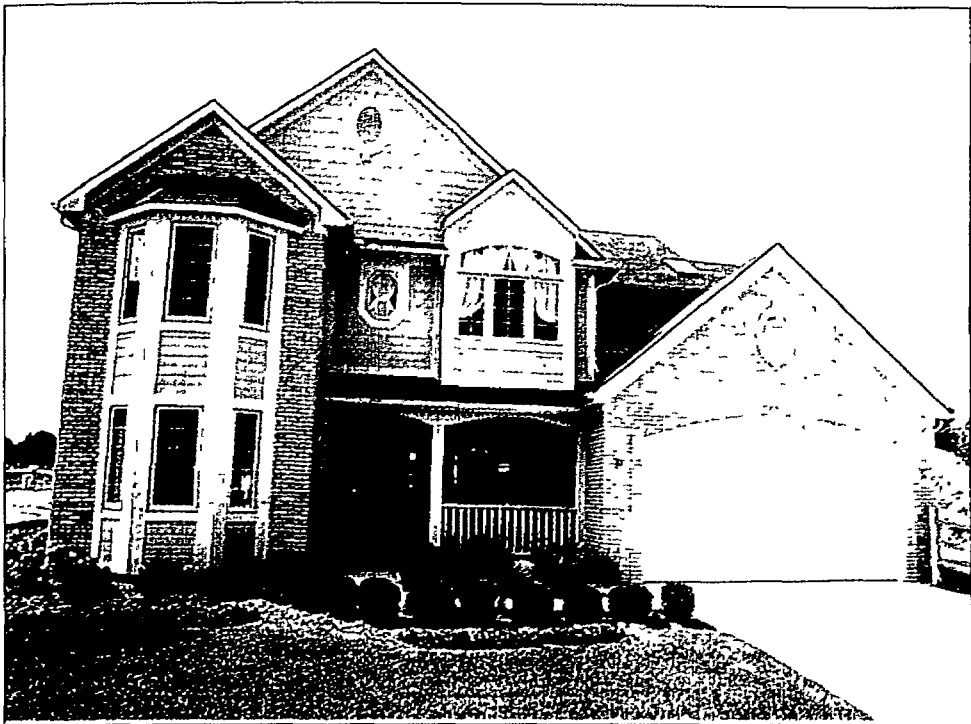
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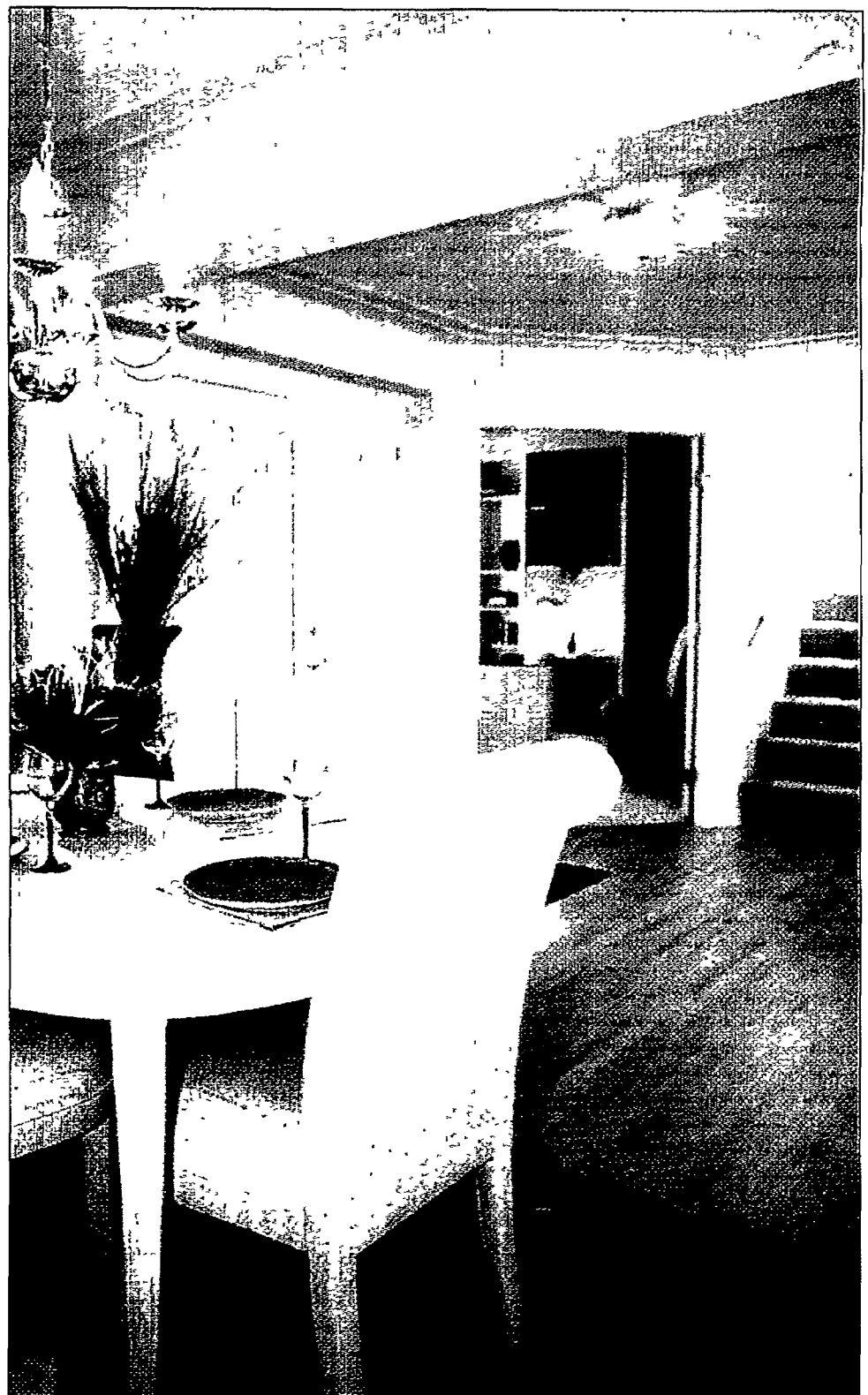
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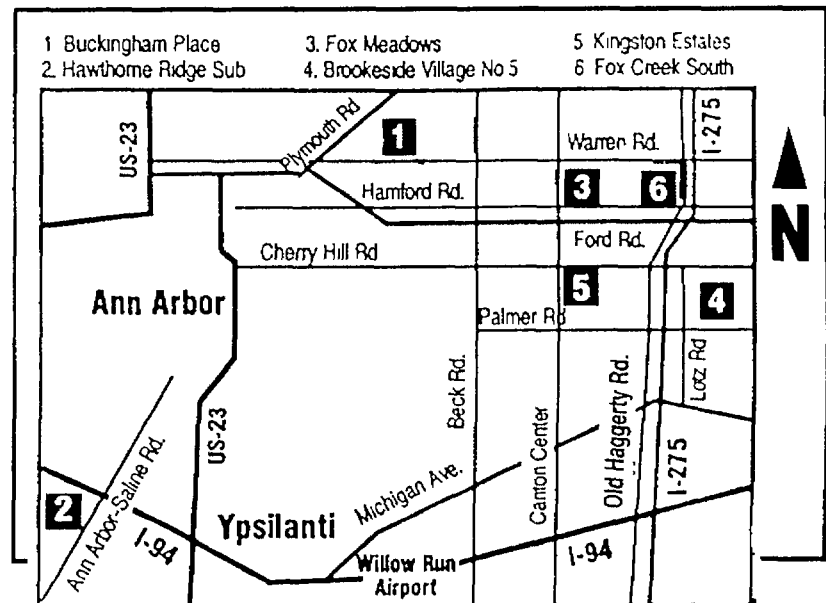


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A California Closet is an unrivaled tool for teaching children of all ages good habits that will last a lifetime.

## 1. Realize that most closets work against children.

How can kids learn to be organized when they can't even reach their clothes?

**Before**



**After**

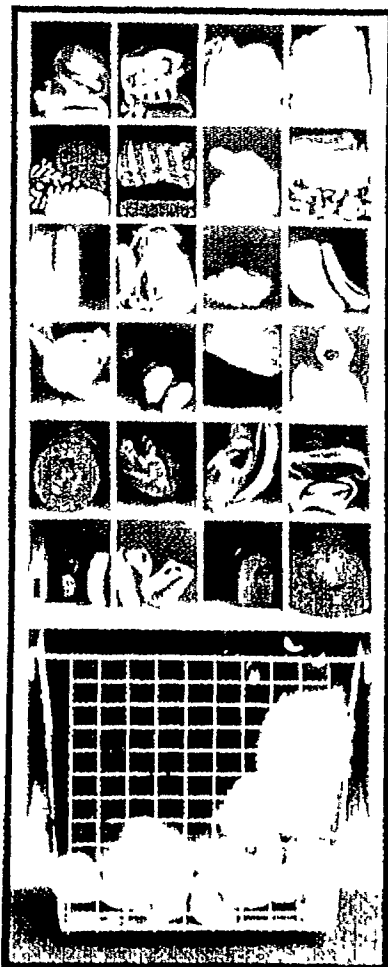
## 2.

**Give your child the California Closet advantage.**

Here, even little ones can see and reach what they need to. For added safety, lower shelves are secured in place. Baskets and drawers are equipped with stops. Shelves, partitions and drawer fronts have gentle, rounded edges.

## 3. Teach your child where each belonging should be kept.

It's easy to select clothes and toys, and put them away, when each item has its very own home. There's even a place for dirty laundry!

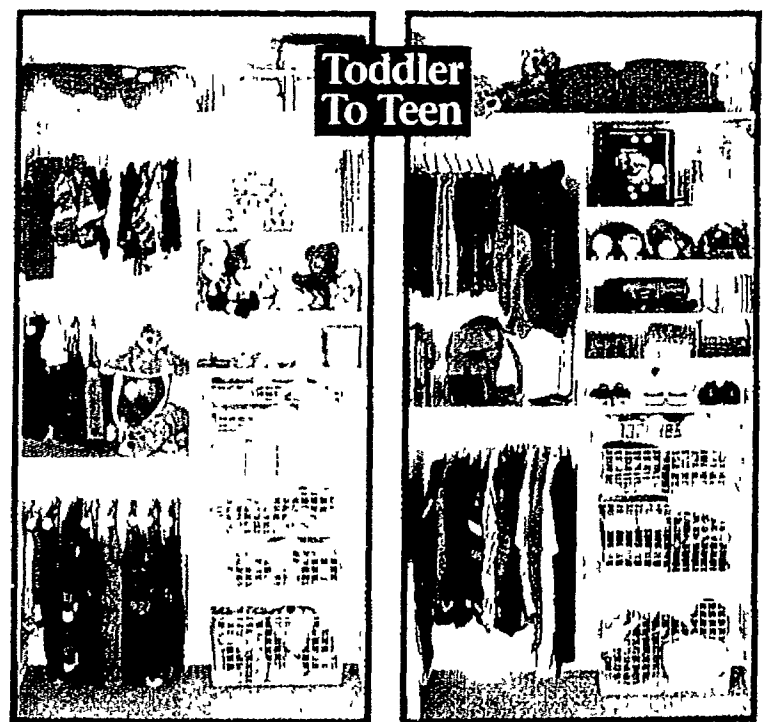


## 4.

**Adjust the closet as your child grows.**

Add, take away or move shelves, poles, baskets and drawers.

Call to arrange a FREE in-home consultation!



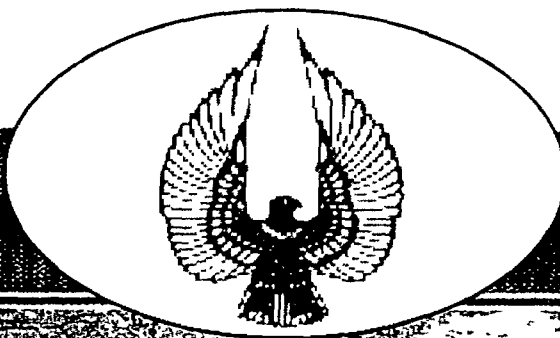
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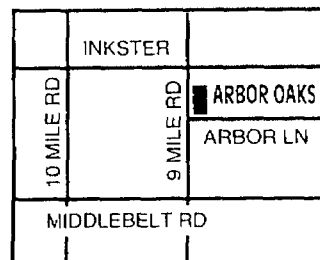
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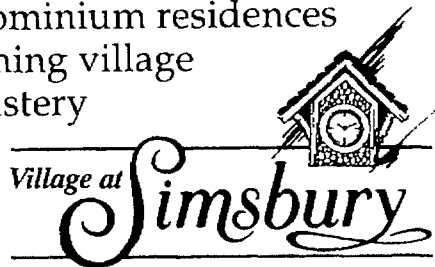
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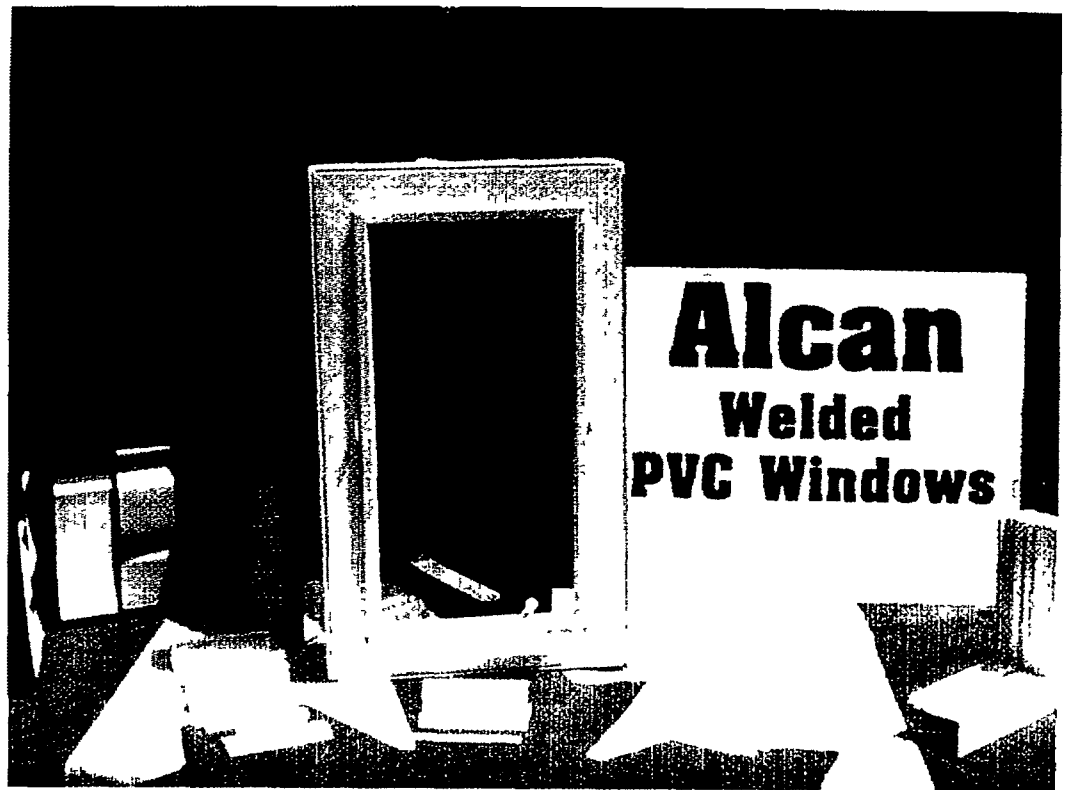


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# Auto Lock Windows Promote Safety



**A**lways fumbling to lock down that casement window? Find yourself struggling to squeeze the window closed enough to throw the latch?

Afraid that someday you're going to strip the crank handle threads trying to close the window?

Well, Alcan Windows/Gentek Building Supplies has a solution to your concern: the Ontario, Canada-based firm has just introduced a new auto-lock casement window design to its line of fine window products.

According to Michael O'Keefe, Michigan sales manager and representative for Alcan, the new window automatically locks during the last two turns of the crank handle. Likewise, it unlocks automatically when the crank is first turned open.

As a result, the new technology eliminates the need for unsightly - and sometimes difficult to use - locking side levers.

Yet while the new window eliminates the outside appearance of locking mechanisms, O'Keefe said its locking ability is the same, but hidden.

"It's a multi-point latch, with anywhere from one lock - for small windows," he said, "to two or three for larger window treatments."

In addition to the esthetics benefits of eliminating cumbersome inside latches, O'Keefe said his firm's product also presents certain advantages in emergency situations.

"Because you don't have to fumble with latches, but merely begin turning the handle, you could get out of a window faster during a fire or other emergency," he said.

All Alcan windows are welded PVC and virtually maintenance-free, O'Keefe said, and carry a 25-year warranty. In addition to the auto-lock casement window, Alcan offers a complete line of double-hung, bay and bow window treatments, as well as a new line of painted windows with matching trim.

Alcan is a rather late entrant to the Michigan market, O'Keefe said, although the 40-year-old company not only

*Continued on pg. 24*

*Home Spotlight*

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# PHILIPS

## Adult Playrooms *from pg. 8*

baffle speakers directly into the wall, alleviating room of balky floor speakers making rooms look larger and less cluttered. Also at the same time turning rooms into concert halls," Suwienski said.

Suwienski's product line can be painted or wallpapered to virtually disappear in any decor. Infinite baffle speakers with pivoting tweeters elevate sound into a new dimension, turning the inter-wall into a sound chamber surrounding you with an amazing sound like you have never heard before. Mark states at Custom Design, "the closer you look the better we sound".

Which is a good idea considering all the toys homeowners have been buying from people like Claudia Handley and putting on their floors.

Ms. Handley feels the most popular 'toys' is the billiard or pool table. "And anything goes, from beautiful leather pocket billiard tables that have a very old, glamorous look to them, to more conservation styles that are less expensive.

"Everyone wants a pool table, it seems, and I think it make sense why.

"It's a game you can play by yourself, with one other person or with the whole family - and you don't have to be physically fit to play," she added.

Overall, Handley said, changing lifestyles have altered the way in which people view their homes, with many homeowners now incorporating all of the attractions of the outside world into their inner sanctum.

"They now find that they'd rather stay home, enjoy the evening, shoot a game of pool or darts, have some friends over and maybe watch a great movie on a huge TV with great sound.

"Or maybe do it all at the same time."

Remember the person who dies with the most toys wins.



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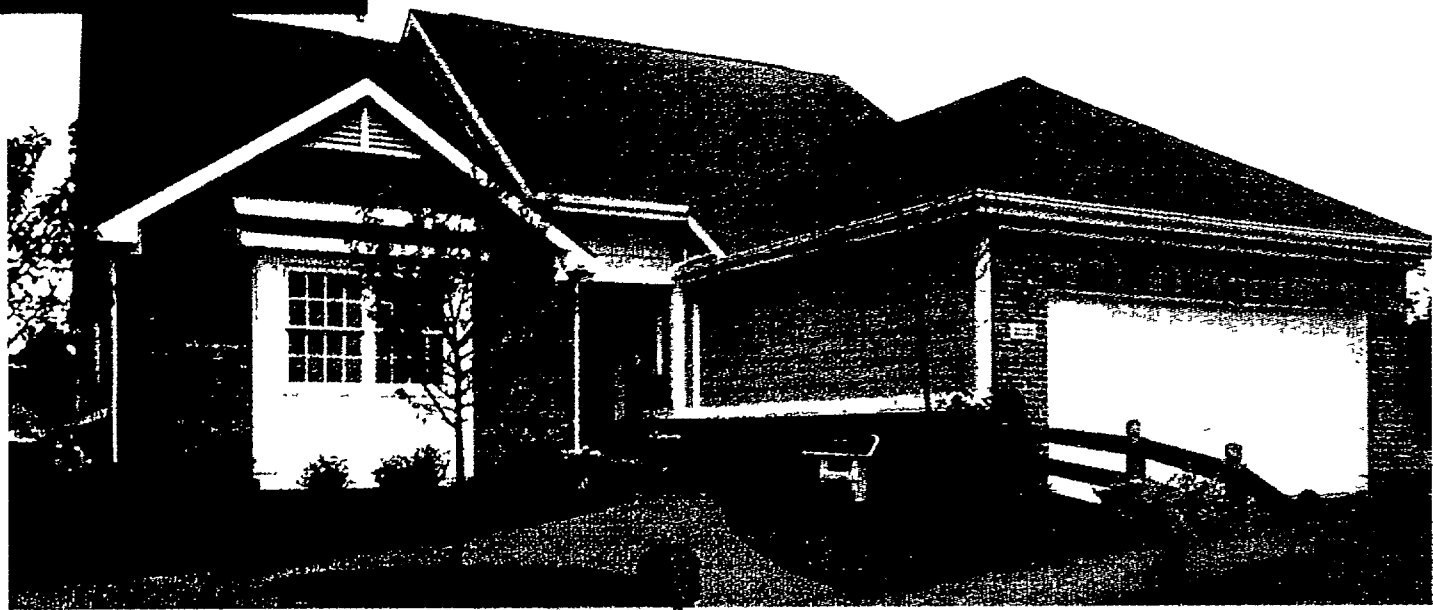
**SPECIALTIES  
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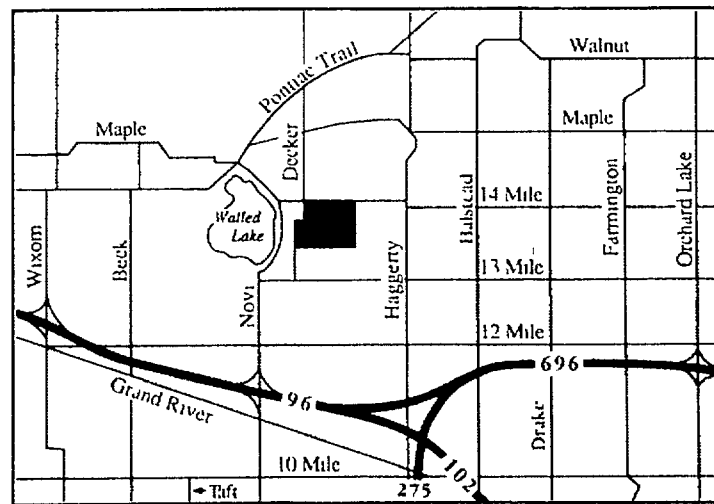
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*R*olling hills and wetlands, tall graceful stands of maple, pines and birch. Whether you walk or jog the walkways or take in the view, from our 9 hole extension golf course, it's all yours to enjoy each and every day.



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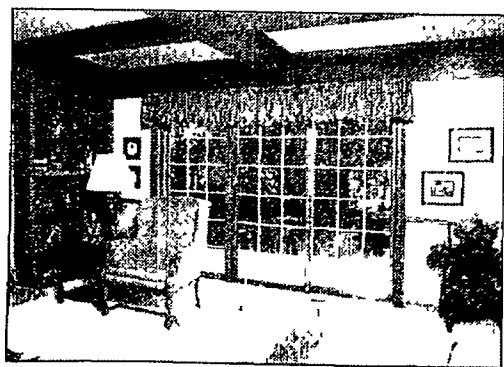


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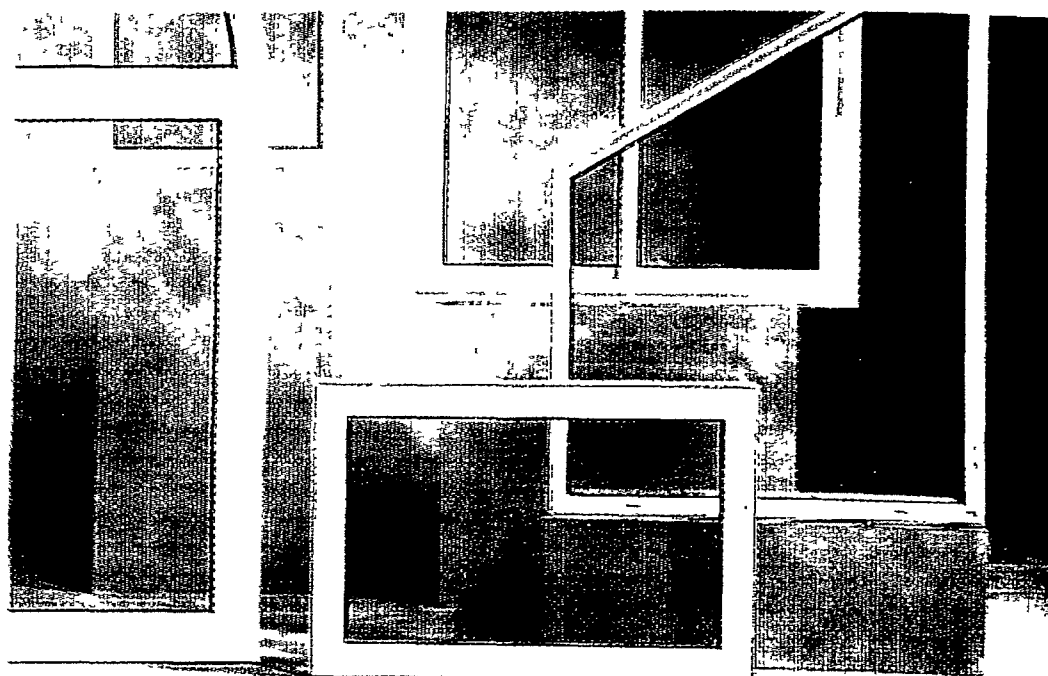


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**Windows** *from pg. 20*

has plants in other states, but also has done business elsewhere in the United States for years.

What changed, O'Keefe said, was the approval of the North American Free Trade Agreement (NAFTA) and the improving exchange rate between American shoppers and Canadian manufacturers.

"We had never really tried the Michigan market until this year," he said. "But now we're looking forward to developing strong relationships with builders throughout the area."

Alean is an exclusive wholesaler of it's own manufactured products, offering Builders an 1-800 phone number to access its window factory. Alean also offers a full line of vinyl and aluminum siding and trim products, prime doors, storm doors, and doorwalls that can be delivered directly to the job site. In addition O'Keefe said, 90% of Alean's window components are produced by the company which gives dramatically improved delivery time, price, quality and service.

**Coming  
In October**

- *Builder of the Month:*  
Cambridge Homes
- *Bathrooms*
- *Winterizing Your Home*

Home  
**Spotlight**



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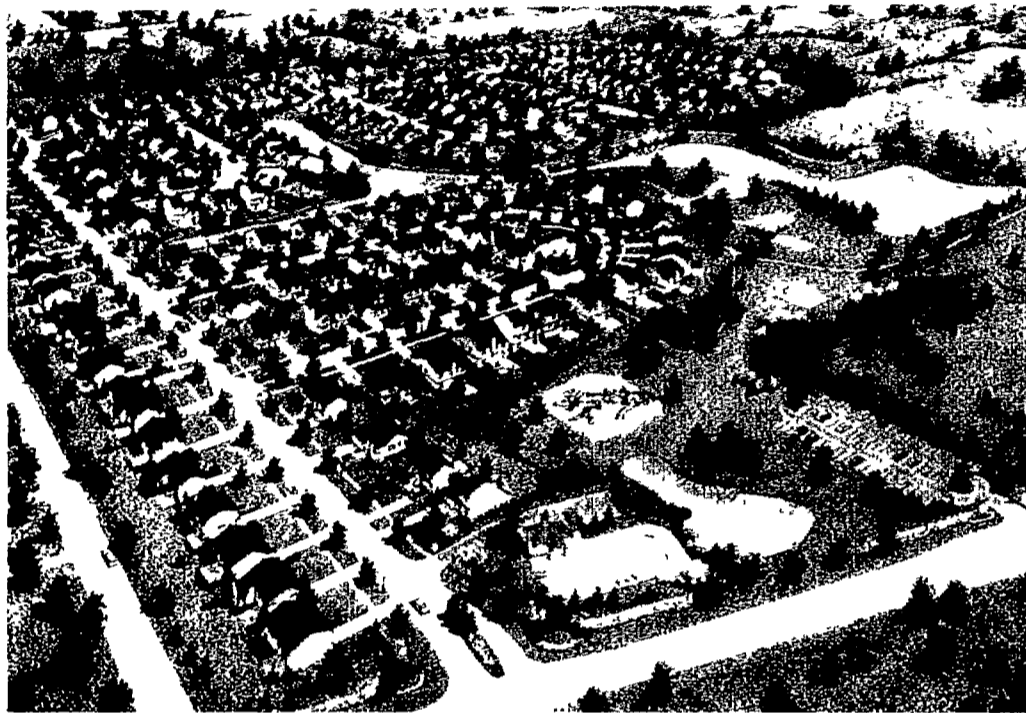
• 30 Years Supplying Kitchen & Bath Cabinetry

# Grand Openings

## Victoria Commons

Crosswinds Communities and the city of Belleville have entered into a private-public partnership which will benefit the city by bringing in new families and creating a 24-acre city park.

Victoria Commons, the name of the new community, will comprise 220 lots with two-to-four bedroom homes starting from \$89,990 including bi-levels, ranches and colonials.



The Victorian style community will be beautifully landscaped and have sidewalks throughout. The park will have three ponds and bike and walking paths. Over a third of the lots will back to the park and pond area.

The community entrance will feature a pool and cabana for the residents only complete with changing rooms, bathrooms and storage. Other special attractions of the Victorian Commons' park include basketball and sand volleyball courts and a children's playground.

Attention paid to detail is obvious when you consider the Victorian street lights and the homes with scalloped siding, gingerbread eaves and arched windows. Nearly a third of the homes will be walk-outs facing the park and pond area.

Home construction begins in August 1995 when the creation of the park and ponds will also start. Residents can begin moving in early 1996 with the last of the residents in by the summer of 1997. The sales center is now open. For further information please call (810) 615-1513.

## The Village at Simsbury

**Location:** The Village at Simsbury is located in West Bloomfield, off Farmington Road North of 14 Mile Road. The Village features a gatehouse entrance, pool, and spectacular landscaping. The community is convenient to shopping, libraries, nature preserves, trail networks, and major freeways.



**Details:** The Village at Simsbury is a master planned community presented by the Herman Frankel Organization, named 1994 National Mid-Size Builder of the Year by The National Association of Homebuilders. Six floor plans are available (ranch, story and a half and two story plans) from 2,127 - 2,910 square feet, starting at \$226,900. There is a floor plan designed to fit your needs! Open and airy two and three bedroom models include separate library, magnificent large kitchens with nooks, separate dining area, two car attached garages, full basement, private dramatic entrances, top-of-the-line specifications, plus the organization's signature quality, design, and value. All floor plans perfectly blend form and function. The Village at Simsbury, where you will enjoy all of the conveniences and privacy of living in a house without all of the headaches! Three furnished models open daily 12-6 PM (Closed Thursday). For more information call (810) 851-5500.



## Milford's Eagle Ridge Condominiums

Luxury Detached Condos



**Dramatic views from every site**  
Spec Homes Available

- Ranch and 2 story balcony floor plans
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- Walkout sites available • Units include decks
- From \$195,000 to \$270,000 • Close to Fwy's

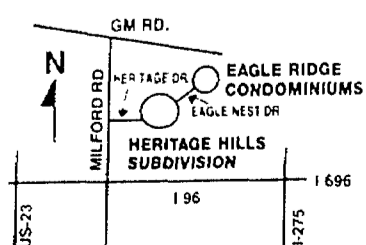
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Sat - Sun: 1-5

Open Weekdays

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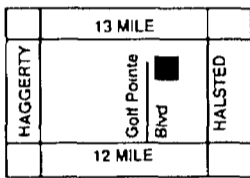
IN COMMERCE TWP.



IN WEST BLOOMFIELD

## GOLFVIEW POINTE AT COPPERCREEK

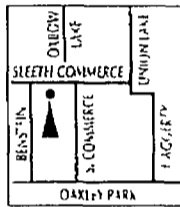
A golf course community with tree-lined boulevards.



North side of 12 mile, west of Halsted Road  
priced from \$230,000's  
810-788-3355

## COMMERCE LAKE WOODS

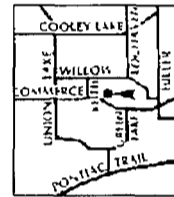
Deep wooded homesites atop a natural bluff with Walled Lake Schools.



On Commerce rd 2 1/2 mi west of Union lk rd  
priced from \$160,000's  
810-360-2680  
Built in Conjunction with Richter Rosin Homes

## SPRING MEADOW

Affordable homes on large sites. 3-car garages included, 3 parks within community.



On Commerce rd 2 1/2 mi west of Union lk rd.  
priced from \$200,000's  
810-363-2500  
Built in conjunction with S R Jacobsons Dev Corp. & MJC West



IN WEST BLOOMFIELD



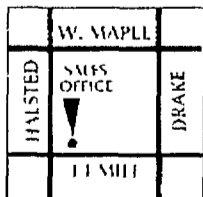
IN WEST BLOOMFIELD



IN WEST BLOOMFIELD

## THE GLENNS OF CHELSEA PARK

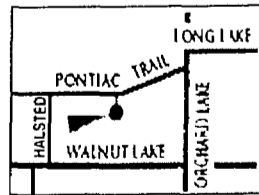
Homes surrounded by 100 acres of natural preserve, rolling hills, streams and ponds.



On 14 mile road, east side of Halsted Road  
priced from \$280,000's  
810-788-3355  
Built in conjunction with MJC West & Biltmore Homes

## TORREY RIDGE

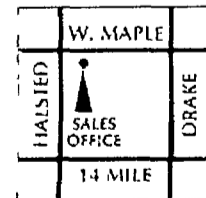
Excellent schools and Unique homes surrounded by wooded lots.



South side of Pontiac Trail 1 1/2 miles west of Orchard Lake Road.  
priced from \$250,000's  
810-682-1666  
Built in conjunction with MJC West

## THE HILLS OF CHELSEA PARK

Exceptional homes, wooded sites, & ponds on estate size lots.



On Maple road, east side of Halsted Road  
priced from \$350,000's  
810-788-9595  
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Coming Soon: Livonia Single Family Premier Subdivision from \$250,000 (810) 851-5800  
Walk to Laurel Park / Estate size lots

# Ask the Builder

*Q. My wife and I are finally in a position to build our "dream home" and we would like to incorporate some unique design features. What are some of the popular new design trends in the high-end housing market?*

**Mr. F. Langan,  
Rochester Hills**



**Congratulations!**

In my capacity as a luxury home builder, our company has the pleasure of working closely with families to customize "the home of their dreams". It is a collaborative effort since the goal is to design and build a home specifically suited to the lifestyles, values and aesthetic tastes of each home buyer. More and more people are utilizing their homes for both personal and professional purposes...we are spending a bigger part of our lives at home working, relaxing and socializing. And these changing lifestyle trends have led to some definite new trends in home design.


While I don't know your personal interests, hobbies or

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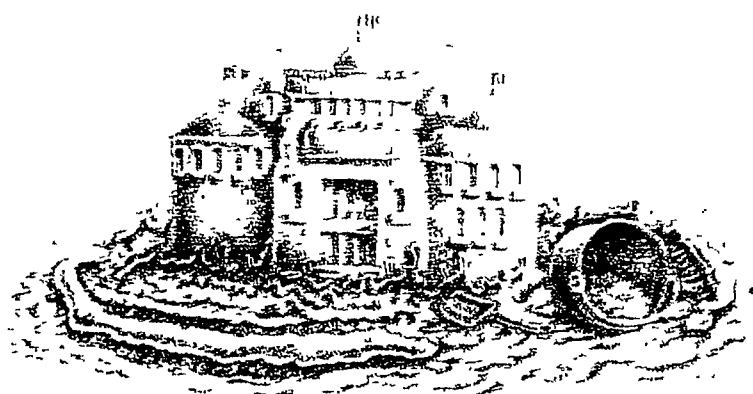


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**LAKE ORION**

INDIANWOOD

Imagine the feeling of Northern Michigan captured in this quaint Lake Orion community! These 30 wooded homesites are surrounded by 87 acres of parkland and sparkling lakes!

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**CANTON**

FAIRWAY HILLS  
LAKESIDE

The beautiful homes are just the beginning! This Canton community, with a fantastic recreation center, golf course, library and excellent schools, is what you and your family have been waiting for!

**Priced from the low \$230's**  
Phone 313-397-9105

1/4 mile south of Cherry Hill on the west side of Canton Center Road.

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needs, we turned to Custom Home Magazine for a list of the hottest trends in home design.

- Functional and fully-equipped home offices
- Media/Entertainment Rooms (featuring big screen TVs, elaborate sound systems, billiard tables, video games)
- Decorative Glass (from stained to sandblasted)
- Cozy Nooks (located off the kitchen, they become the favorite family gathering spot)
- Arched Passages (a style that fits both contemporary and traditional home designs)
- Mixed Woods (such as kitchen cabinets that combine cherry, ebony and bird's eye maple)
- "Live-in" Suites (complete with sitting room, kitchen, bedroom and bathroom) ideal for older parents, children returning home after college and nannies.

**Q. With cooler weather just around the corner, what easy steps can I take to reduce my home utility bills?**

**Mr. D. Emery, Clarkston**

One of the primary keys to lowering your utility bills during autumn and winter is to stop any air leaks by using items such as insulation, weather stripping and caulk.

You can start by inspecting all of your door sweeps for proper fit. If they are loose, simply tighten them. If they are worn out, replace them with door sweeps made up of multiple, overlapping vinyl to achieve a good seal between the bottom of the door and the threshold.

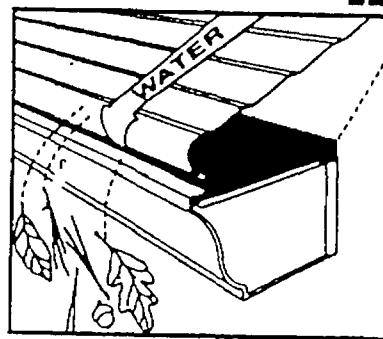
Next, check the joint between the wood sill and the top of the basement wall...it is the longest continuous joint in the house since it traverses the total circumference of the first floor. If the gap is large, it can be filled with plumber's oakum or twisted strands of fiberglass insulation, then caulk it until the gap is completely filled. To further reduce air infiltration and reduce heat loss, cut fiberglass insulation batts to fit in the space between joists above the sill.

Windows can also significantly affect heating costs. If you do not have thermally insulating glass in the windows, be sure all storm windows, once installed, fit tightly. On a windy day, check all of the operable windows for air leakage around the perimeter of each sash unit. If there is significant leakage, weather stripping or clear sealing tape can be installed to eliminate the air loss.

The furnace air filter should be checked. If it is dirty, it should be cleaned or replaced since a dirty air filter reduces furnace efficiency.

*Robert R. Jones was named Best Small Builder in America in the first annual Builder's Spotlight Awards program and was honored as one of the 15 Best Custom Home Builders in America in the first annual 1995 National Pacesetter Awards program. He is a past president of the Building Industry Association of Southeastern Michigan and serves as a national director for the National Association of Home Builders.*

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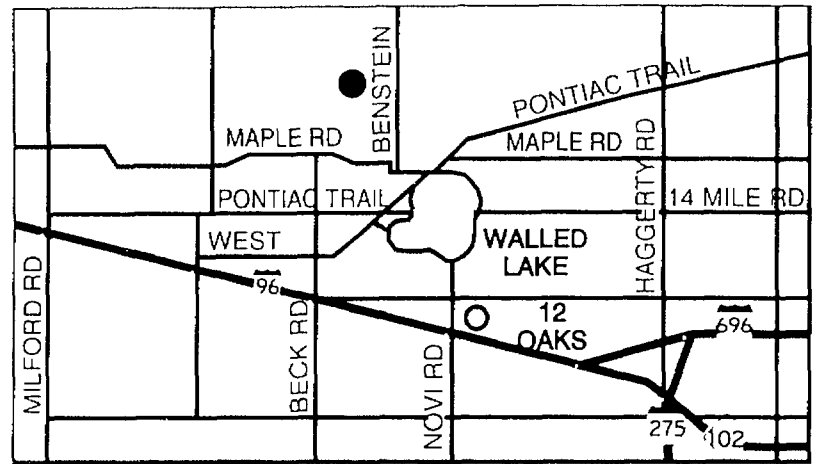
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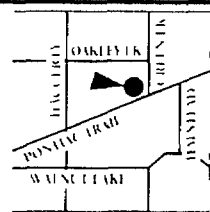
Building homes is far more than just brick and mortar...it's building your family's future. Count on Cohen Associates for the most creative designs, superior craftsmanship and today's best values.



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Luxurious family homes, heavily wooded homesites, protected nature areas, and rolling terrain for walkouts. Spec homes available.

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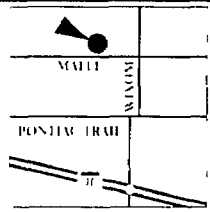


*Hillsborough*

WIXOM

*Hurry!* Only a few homes remain in the final phase of Wixom's hottest selling community. Quick occupancy in a tranquil country setting.

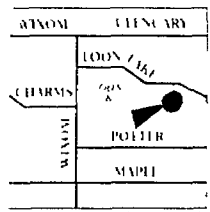
From the \$190,000's. 810-960-0770



*Loon Lake Woods*  
WIXOM

Wixom's most picturesque wooded neighborhood with all-sports lake privileges.

From the \$200,000's. 810-960-0770



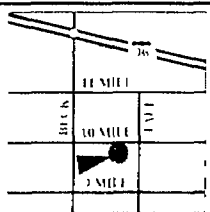
**WESTMONT VILLAGE**

NOVI

A village atmosphere, winding sidewalks and a great location with exemplary Novi schools. Beautifully decorated models are now open.

From the \$270,000's. 810-347-7855

Built in conjunction with Crescendo Builders

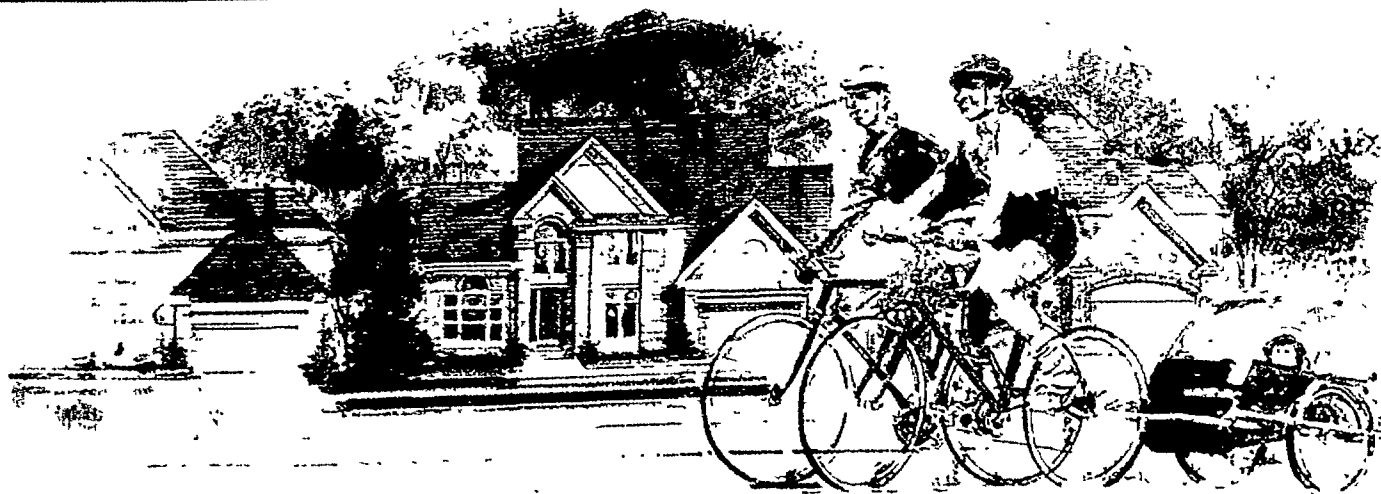
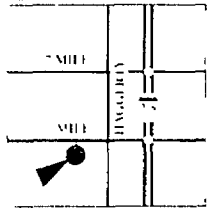


*BROOKSTONE*  
VILLAGE

NORTHVILLE

Pre-construction savings and Northville's acclaimed schools. Minutes from Laurel Park Place. Hurry for the best homesites!

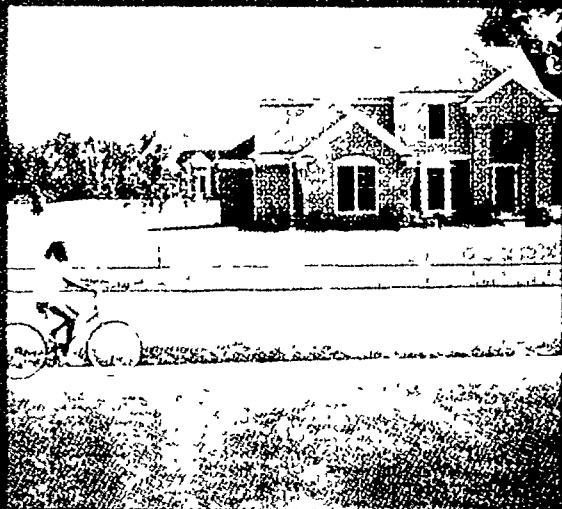
From the \$280,000's. 313-420-1145



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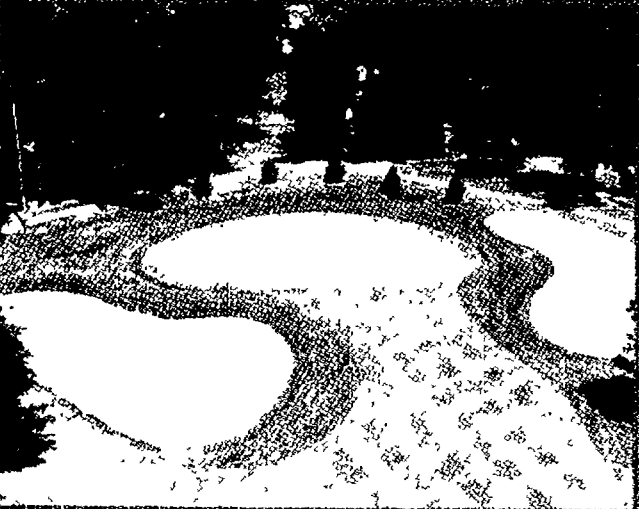
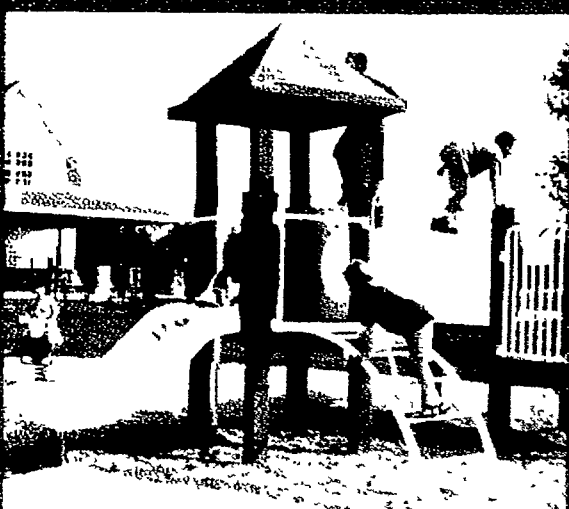
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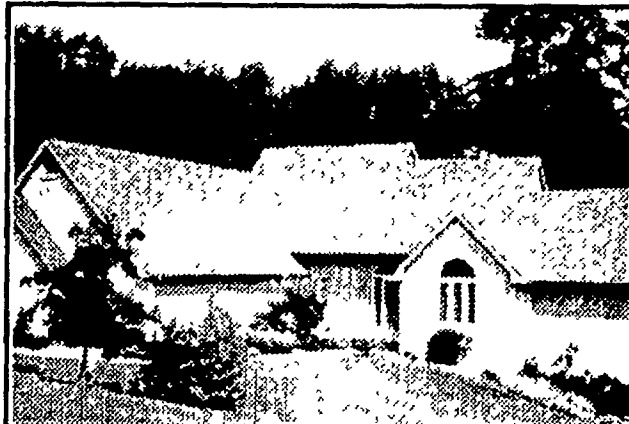
*Builder reserves right to substitute materials shown in photo.*





MLS # **WEST BLOOMFIELD** 1  
 Fabulous 4 BR Colonial in prime location. Features large, scenic lot, 2 full & 2 half baths, 2700 sq. ft., 3 car garage and W. Bloomfield schools \$269,900. Ask for Edith or Leslie  
 ERA Bankers Realty 800-850-5800

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MLS #GR-1500 **BRIGHTON** 2  
 This fabulous 1-1/2 story contemporary features 3 BRs, 2-1/2 bath, 3 car garage, library, full walk-out lower level, cedar closet. Great room w/fireplace \$295,000. Ask for Bob Manzagol  
 ERA Griffith Realty 810-227-1016



MLS #532466 **TYRONE TOWNSHIP** 3  
 Gracious country home. This 4 BR, 3.5 bath home is just prime for a new family. 10 acres to roam 24x40 barn for the hobbyist or horse. Real country estate setting. Don't miss this beautiful home \$249,900. Ask for Diane or Jerry  
 ERA Whiting Realtors 810-750-3800

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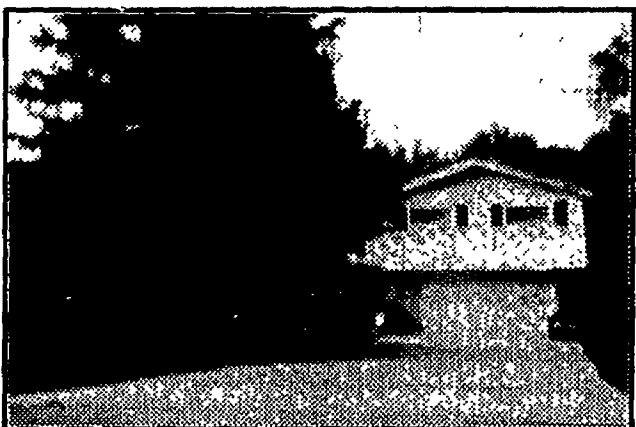
MLS #527765 **WEST BLOOMFIELD** 4  
 West Bloomfield stunning updated farmhouse on 2 acres w/view of Orchard Lake. 4 BRs, 3 baths, formal dining room, family room w/fireplace. Horse allowed \$489,000.  
 ERA Rymal Symes 810-851-9770



MLS #535673 **NORTHVILLE** 5  
 Gorgeous elegance. Fastidious upkeep. 1-1/2 story Contemporary, 2 fireplaces, curved staircase, circular drive, 3 BRs, 2.5 baths, Great rm, study, vaulted ceilings, skylights \$411,900.  
 ERA Rymal Symes 810-349-4550

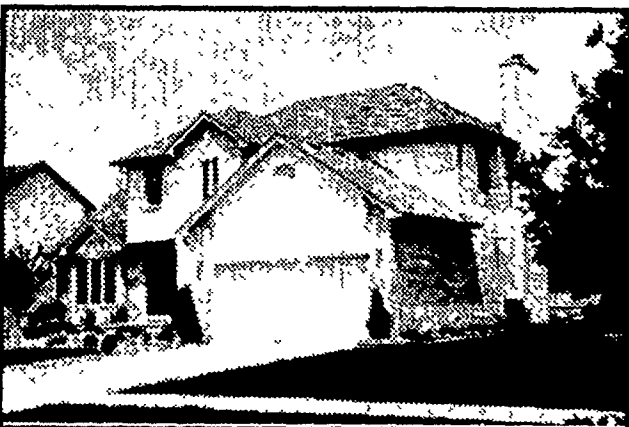


MLS #527589 **FARMINGTON HILLS** 6  
 Need room to tinker? Approx 2300 sq ft four bedroom quad-level home on large corner lot with a four plus car garage to tinker or store your cars or hobbies \$224,900 Ask for Gail Cece  
 ERA Layson Realtors 810-489-1507



MLS # **WOLVERINE** 7  
 Canal frontage: This fine home has all newer windows, two new kitchens in '94 with one in walk out, new furnaces and A/C in '94. New hot water tank \$269,900.  
 ERA Country Ridge 810-474-3303

FINANCING BY SHORE MORTGAGE  
 JEFF JANNETT 810-405-0389



MLS #256772 (T370) **CHESTERFIELD TOWNSHIP** 8  
 Loaded w/extras . . . 2,150 sq ft., 4 BRs, 2.5 baths, full basement, 1st floor laundry, formal dining room, prof. landscaped & inground sprinklers \$179,900.  
 Ask for Chuck DePew  
 ERA Classic Realty 810-293-6800



MLS #257029 **RAY TOWNSHIP** 9  
 3 country acres, 2500 sq. ft., 4 bedrooms, basement, natural fireplace, stocked pond, outbuilding with electric & phone! Romeo schools \$212,900. Call Today!  
 ERA Mok Group, Inc. 810-949-2500



**1<sup>ST</sup> IN SERVICE.<sup>SM</sup>**

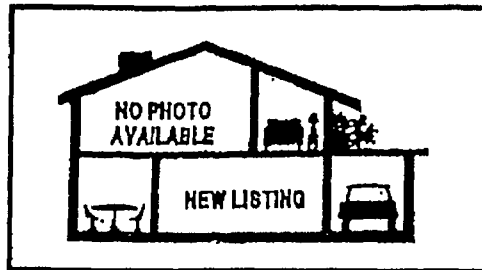
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MLS #533741  
**WEST BLOOMFIELD** 10  
 Prestigious Scotch Elementary area. Gorgeous 4 BR Contemporary w/2.5 baths, 2600 sq ft and loads of windows. Over \$30,000 worth of updates. New listing \$210,000. Ask for Matt Kenkel  
 ERA Bankers Realty 800-850-5800



MLS #GR-1494  
**BRIGHTON** 11  
 Elegance and Style describes this new 1.5 story, 2280 sq ft plus 1100 sq ft finished lower level. Builders home, has many extras. Multi-tiered decks \$279,900. Ask for Janice Blackledge  
 ERA Griffith Realty 810-227-1016



NO PHOTO AVAILABLE  
**FLINT** 12  
 Clean and neat. Large lot, extra large garage and fenced yard. Freshly painted, 3 bedroom bungalow with full basement \$57,500. Ask for Diane or Jerry  
 ERA Whiting Realtors 810-750-3800

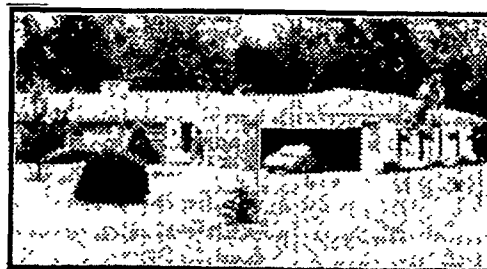


MLS #527062  
**NOVI** 13  
 Top of the line custom spectacular! Extra's Galore! 3 BR Cape Cod w/in'd basement, w/2nd kitchen, huge open rec & fam rm, C/A, skylights, french doors, cathedral ceilings. loft \$279,900.  
 ERA Rymal Symes 810-349-4550

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 SCOTT CUMMINGS 810-855-5025



MLS #513465  
**WEST BLOOMFIELD** 14  
 New construction. Great location deep in sub on wooded cul-de-sac. Master suite w/jacuzzi tub. All BRs have walk-in closets. Enjoy 3 car att side entrance garage \$357,737.  
 ERA Rymal Symes 810-851-9770



MLS #  
**FARMINGTON HILLS** 15  
 Sprawling brick ranch on 1 acre of secluded privacy! Over 2600 sq ft, plus finished walk-out bsmt, 2 full baths, 3 half baths, 3 fireplaces, screened in porch, loads of trees and much more \$209,000. Ask for Matt Kenkel  
 ERA Bankers Realty 800-850-5800



MLS #GR-1476  
**BRIGHTON** 16  
 Located on 1.25 acres, 3 BR, 2 full baths, energy efficient, great room, bridge over Euro kitchen. Solar room, deck and hot tub. Truly Beautiful Home! \$233,900. Ask for Scott Griffith  
 ERA Griffith Realty 810-227-1016



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**Edith Garner**  
 Realtor  
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 PAGER (810) 518-3329  
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W. Oakland - Livingston  
**Rick Roberson**  
 Realtor Associate  
 (810) 437-3800  
 Residential Expert, Buyer Specialist,  
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MLS #517528  
**NORTHVILLE** 17  
 Riverfront Paradise! Gorgeous setting to swim, fish & boat. Brick ranch on 1.4 acres, C/A, FP, sunroom, walkout basement, 3 BRs, 3 baths, game rm, decorator upgrades \$259,900.  
 ERA Rymal Symes 810-349-4550



MLS #  
**FARMINGTON HILLS** 18  
 Farmington Hills Condo with balcony, dining room, large living room, laundry room, and good sized kitchen \$49,900.  
 ERA Country Ridge 810-474-3303

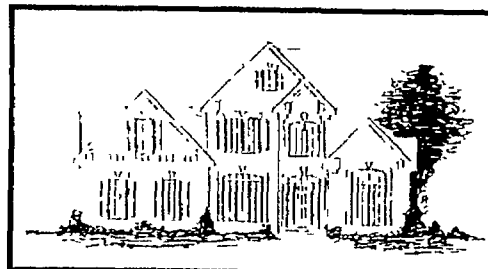


MLS #532225  
**WEST BLOOMFIELD** 19  
 Maplewoods North. Over 4,000 sq ft, 4 BRs, 3.5 bath Tudor Colonial. Updated white kitchen, new white ceramic tile. Huge deck, private yard. Move in for school \$367,500.  
 ERA Rymal Symes 810-851-9770



MLS #  
**WHITE LAKE** 20  
 Well maintained 3 BR home on gorgeous, wooded lot. Large wooded deck surrounds built-in pool. Great for entertaining. Many updates including vinyl, thermal windows thru/out. New listing \$139,000. Ask for Matt Kenkel  
 ERA Bankers Realty 800-850-5800

FINANCING BY SHORE MORTGAGE  
 JEFF JANNETT 810-405-0389



MLS #GR-1486  
**PINCKNEY** 21  
 Under Construction! Traditional 4 BR, 2-1/2 baths, Great room, study, lower level, 3 car garage, golf course lot! Watch dream home in progress \$229,000. Ask for Robert or Connie.  
 ERA Griffith Realty 810-227-1016



MLS #533683  
**SALEM TOWNSHIP** 22  
 One acre custom built all brick Ranch. Hardwood floors, plastered walls, 1-1/2 ceramic baths, full finished basement additional 30x24 garage, screened porch, quiet setting \$169,900. Ask for Kathleen Layson  
 ERA Layson Realtors 810-437-3800



MLS #531628  
**NORTHVILLE** 23  
 Cheerful 2 story Traditional made for comfy living. Quiet street, 2-car garage, cozy hearth, C/A, formal dining rm, 4 BR/2.5 baths, built in buffet, eat-in kitchen \$274,900.  
 ERA Rymal Symes 810-349-4550



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S. Oakland - W. Wayne  
**Leslie Faraci**  
 Realtor  
 (810) 855-9000  
 PAGER (810) 890-9881  
 ERA® Banker's Realty, Inc.



MLS #531528  
**WEST BLOOMFIELD** 24  
 West Bloomfield Townhouse. Luxury, elegance & value describes this contemporary 2 BR, 3.5 bath. Move-in condition. Sibley condo. Romantic master BR w/2 way FP, lower level walk-out \$207,999.  
 ERA Rymal Symes 810-851-9770



MLS #  
**WHITE LAKE** 25  
 Gorgeous new construction by Ritchie Homes. Panoramic 75 acre lot backing to woods and more woods, 4 BRs, 2.5 baths, 3 car garage and great views \$271,000. Ask for John Foss  
 ERA Bankers Realty 800-850-5800



MLS #GR-1490  
**BRIGHTON** 26  
 Fantastic Oak Pointe contemporary, lots of wood floors and trim, sun room, w/o lower level professionally finished FP in living room. \$259,900. Ask for Scott Griffith  
 ERA Griffith Realty 810-227-1016



MLS #531395  
**SOUTH LYON** 27  
 Within your reach in South Lyon. This tri-level has been updated with vinyl windows, C/A, new carpeting. Features 1400 sq ft, 3 BRs, 1-1/2 baths, 2 car detached garage. \$113,200. Ask for Peggy Connolly  
 ERA Layson Realtors 810-437-3800



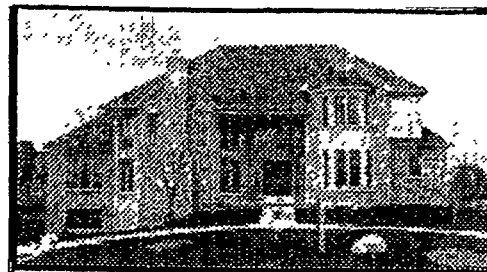
# SOUTH EASTERN MICHIGAN WEST OF I-75



MLS #533551 NORTHVILLE 28  
Attractive brick 2 story featuring cheerful hearth. C/A, par-quet floors, foyer, study, eat-in kitchen, 4 BR/2 1/2 baths, main-level laundry, finished basement automatic sprinkler \$244,900. ERA Rymal Symes 810-349-4550



MLS #529224 REDFORD 29  
"Nice Curb Appeal". 3 BR brick Redford ranch with main-tenance free exterior, and a 2 car garage. Features a finished basement, newer windows, furnace and central air \$83,900 ERA Accent Realty 313-591-0333



MLS #511045 N. FARMINGTON HILLS 30  
Fabulous new construction in prime Farmington Hills Sub 3700 sq. ft. on cul-de-sac lot across from nature area. 1st floor master, library and 2 car garage. Ask for John Ross ERA Bankers Realty 800-850-5800



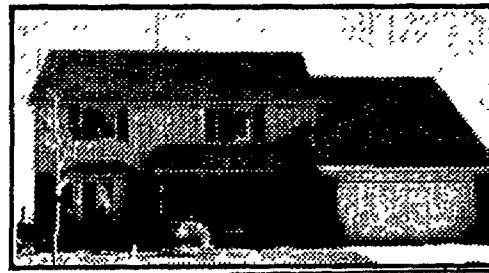
MLS #GR-1487 BRIGHTON 31  
Sought after, ranch condo overlooking pond and fairways! 2 BR, den, formal dining, family room. Enjoy life at Oak Pointe! \$284,900. Ask for Carol Griffith Dewling ERA Griffith Realty 810-227-1016

FINANCING BY FIRST FINANCIAL  
NORA SZCZESNIAK 810-347-7440

FINANCING BY NATIONWIDE MORTGAGE  
SCOTT CUMMINGS 810-409-7573



MLS #528199 GREEN OAK 32  
Just listed! Maintenance free living. Two BRs, 2 bath co op features many extras. Lake access, area golf. upgraded cabinets, extra closets. Move in condition \$115,000. Ask for Peggy Connelly ERA Layson Realtors 810-437-3800



MLS #532852 NOVI 33  
Superb Colonial located on a low traffic street in desirable Novi sub. Traditional floor plan features ceramic tile foyer, lg kitchen & eating area, 4 BR/2 1/2 baths, C/A & more. 235,000. ERA Rymal Symes 810-349-4550



MLS #529198 LIVONIA 34  
Sell It Soon... 4 BRs, 2 bath, 1700sq ft won't last. An open floor plan, 146 ft, wide lot and circular drive makes this home very desirable \$149,900. ERA Accent Realty 313-591-0333



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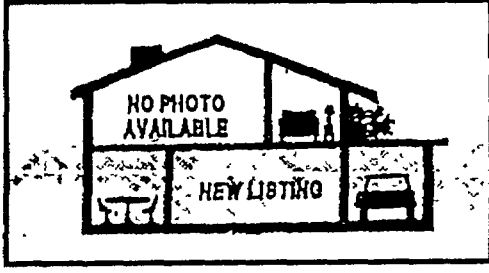


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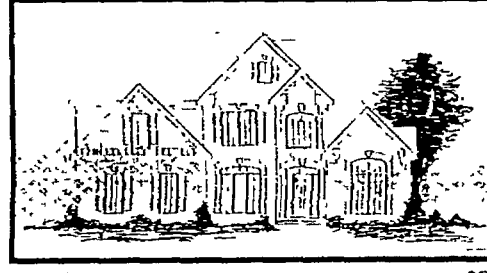
FINANCING BY FIRST FINANCIAL  
NORA SZCZESNIAK 810-347-7440



MLS #GR-1454 BRIGHTON 35  
1.23 acre lot... Fantastic 3 BR Colonial, lovely fireplace with woodburner insert. Large garage with extra space. Close to town and Brighton schools \$119,900. Ask for Scott Griffith ERA Griffith Realty 810-227-1016



MLS #535667 NORTHVILLE 36  
Too new for photo. Highland Lakes Condo. 3 BRs, 1 1/2 bath 1360 sq ft, fresh paint newer air, windows, doors. Great complex with tennis, clubhouse, pool, lakes. Seller to provide \$2500 carpet allowance. \$92,500. Ask for Gayle Henderson ERA Layson Realtors 810-437-3800 Ext. 207



MLS #GR-1492 PINCKNEY 37  
This 2 story traditional home is designed for its lakefront lot, formal dining, 4 BR, walk out lower level, walking distance to golf course \$291,300. Ask for Connie or Bob ERA Griffith Realty 810-227-1016



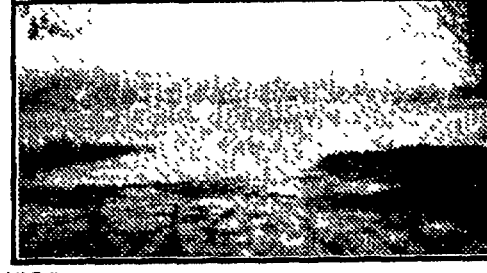
MLS #526355 SOUTH LYON 38  
Beautiful Cape Cod on cul-de-sac. Only 2 years old with loads of extras. Large fenced yard with 2 tier cedar deck. Neutral decor, natural fireplace, 3 BRs, 2 full baths \$153,000. Ask for Holly ERA Layson Realtors 810-437-3800



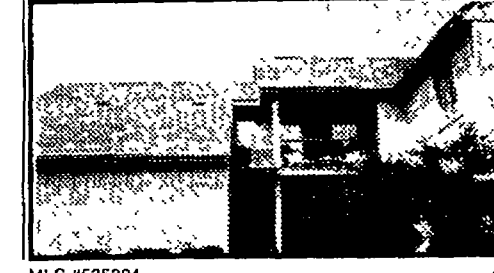
MLS #517599 COMMERCE TOWNSHIP 39  
Lakelront on all sports Fox Lake. Super brick Ranch with finished w/o, two kitchens, family room w/ p, Florida rm, decking, raft, dock, paddle boat & other extras \$214,900. Ask for Gail Cece ERA Layson Realtors 810-486-1507



MLS #533936 SOUTHFIELD 40  
Just reduced!! 1/2 acre bungalow. Updates include newer furnace, central air, and newer bath. Spacious upstairs area for whatever your heart desires \$79,800. ERA Accent Realty 313-591-0333



MLS # NORTHFIELD TOWNSHIP 41  
Northfield Township: Ten acres approx 1/2 wooded. Access to Wildwood Lake via Blue Heron Estates Association Park. Horses allowed. Close to US-23 \$65,000. Ask for Kathleen Layson ERA Layson Realtors 810-437-3800



MLS #535304 FARMINGTON HILLS 42  
Bright and Beautiful... 2 BR, 2 bath condo. Private entry, spacious floor plan with neutral decor. Marble FP in living room w/dining area, and 2 car attached garage. \$116,500. ERA Accent Realty 313-591-0333

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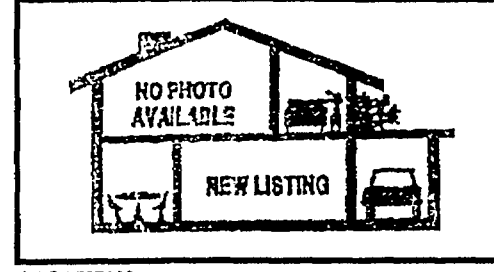
MLS # LIVONIA 43  
Livonia Ranch: 3 bedroom brick ranch sitting on an acre, 2 baths, 2 fireplaces, 2 car att. garage, 1st floor laundry w/full basement. \$119,900. ERA Country Ridge 810-474-3303



MLS #535212 LIVONIA 44  
Be Dazzled... all brick ranch on large corner lot. Includes hardwood floors, newer living room window, family room w/ doorwall leading to deck, newer carpet and much more. \$118,900. ERA Accent Realty 313-591-0333



MLS #532858 BLOOMFIELD HILLS 45  
Bloomfield Ranch Condo. Land contract terms. Freshly decorated ground floor end unit. Spacious master with WIC & private bath. Kitchen appliances included. Great storage space \$69,900. ERA Rymal Symes 810-851-9770



MLS #537080 SOUTH LYON 46  
Light Bright upper level contemporary condo with open floor plan and vaulted ceilings. Freshly painted and carpeted. Condo has large master bedroom suite with walk-in closet and private bath. Overlooks pool \$74,900. Ask for Holly Lukas. ERA Layson Realtors 810-437-3800

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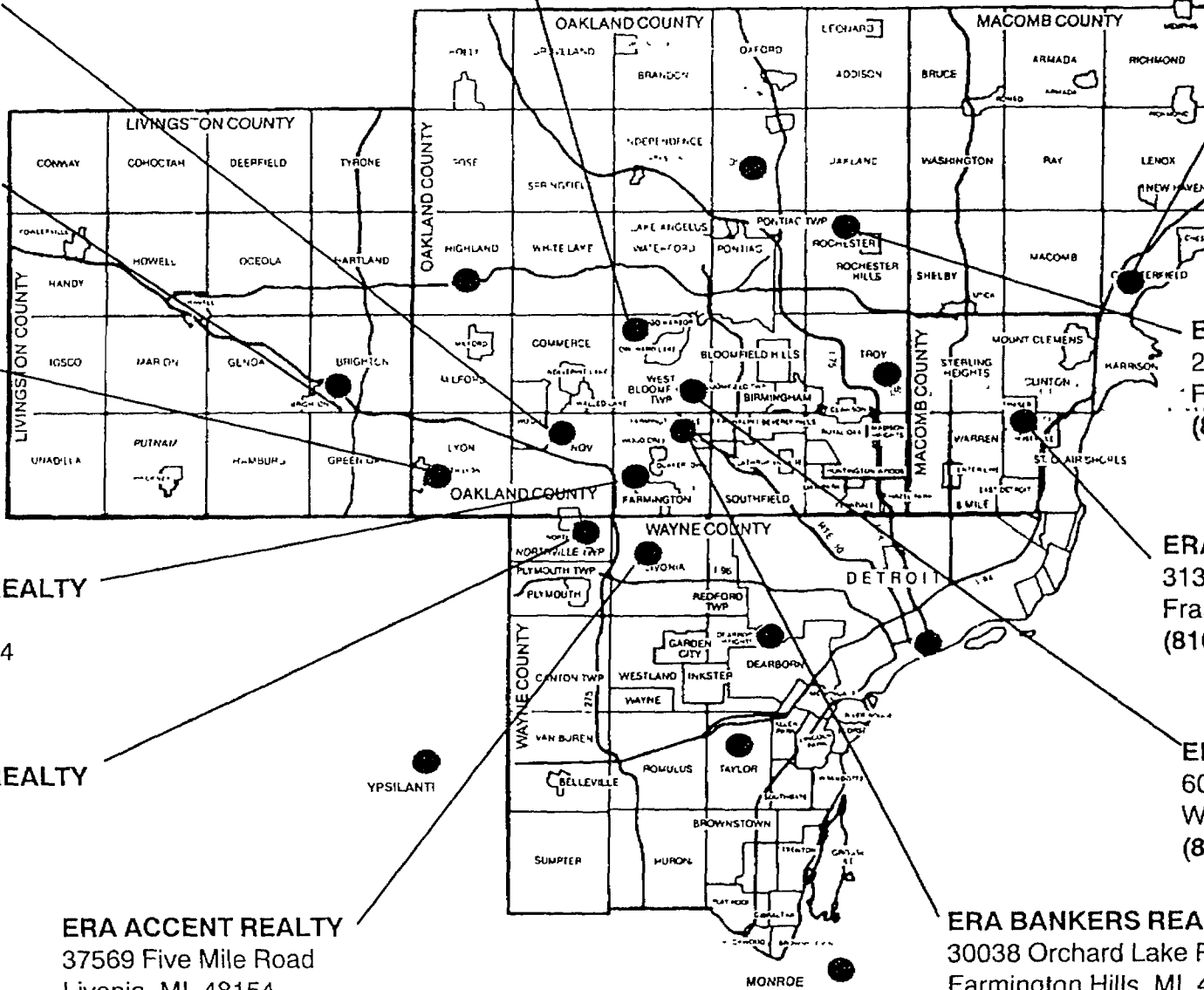
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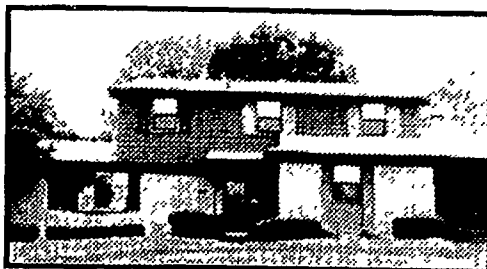
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# SOUTH EASTERN MICHIGAN WEST OF I-75



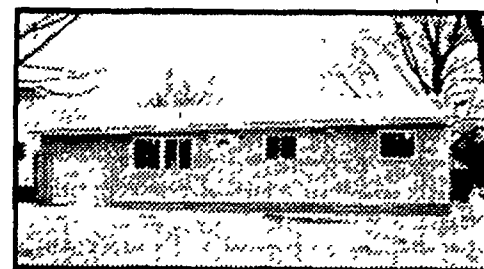
MLS #532234 47  
**FARMINGTON HILLS**  
Rolling Oaks. Love at first sight! Enjoy hilltop setting with circular drive, 4 BRs, 2.5 baths, library, sunroom. Formal dining rm, family rm with gas FP. Nice yard & more. \$219,900.  
ERA Rymal Symes 810-851-9770



MLS #536027 48  
**LIVONIA**  
Livonia's nicest sub...gorgeous 3 BR ranch. Updates include kitchen w/oak cupboards, newer furnace, finished basement w/separate workshop. Hurry!! \$132,800.  
ERA Accent Realty 313-591-0333



MLS # 49  
**SALEM TOWNSHIP**  
Country living close to expressways. 2 acres, South Lyon schools, 4 BRs, 2 bath Ranch. Pole barn. Horses allowed. Close to many golf courses. \$154,900. Ask for Kathleen Layson.  
ERA Layson Realtors 810-437-3800



MLS #54053 50  
**WESTLAND**  
Quality built ranch...3 BR, 2 full baths, large full basement, attached 1 car garage and 2 car detached garage has it all. Plus on a double lot!! \$94,900.  
ERA Accent Realty 313-591-0333

FINANCING BY FIRST FINANCIAL  
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MLS #535695 51  
**LIVONIA**  
"Custom Delight"... 4 BR Colonial in Bicentennial Estates. Cared for from top to bottom, spectacular family room, full basement goes under family room and much more. \$244,900.  
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REALTOR  
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RELOCATION Specialist  
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# SOUTH EASTERN MICHIGAN EAST OF I-75



MLS #258121 (T375) 52  
**STERLING HEIGHTS**  
Move right into this lovely ranch featuring newer roof, ceramic baths, newer windows, electrical fireplace & wet bar in family room, finished basement & large raised deck \$118,900 Ask for Chuck DePew  
ERA Classic Realty 810-293-6800



MLS # 254834 53  
**SHELBY TOWNSHIP**  
Gorgeous 1650 sq. ft. ranch nestled on a picturesque lot! Boasts deck overlooking back yard, whole house attic fan, stained woodwork throughout, full bsmt & more! \$140's Call Today!  
ERA Mok Group, Inc. 810-949-2500



MLS #521405 54  
**METAMORA**  
A gentleman's retreat in Hunt Country. 12.8 acres of land & trees, sprawling Williamsburg Ranch, floor to ceiling windows, many exciting rooms Your search is over \$499,000.  
ERA Home & Land 810-375-2400



**ROCHESTER - North Oakland**  
**Debbie Bertram**  
REALTOR ASSOCIATE  
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**ROCHESTER - N. Oakland**  
**ANNETTE MARANTETTE**  
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MLS #257371 (T371) 55  
**ROSEVILLE**  
2 family brick income close to shopping & bus lines. Lower unit has 3 BRs & family room. Upper unit has 2 BRs. Separate furnaces & laundry rooms \$132,000. Ask for Jackie Miller  
ERA Classic Realty 810-293-6800



MLS #527744 56  
**ROCHESTER HILLS**  
Exclusive but priced right! Set on 1.47 acres, this contemporary home has a loft with skylight overlooking fam room. Fireplace, huge basement with day lighting \$397,000.  
ERA Home & Land 810-375-2400



MLS #527760 57  
**OAKLAND**  
Nice home in a small country sub. Many custom features with neutral, tasteful decor. New carpet, new kitchen floors. Many special rooms \$289,900.  
ERA Home & Land 810-375-2400



MLS #255952 (T353) 58  
**CLINTON TOWNSHIP**  
Lovely end unit condo w/full basement, ceramic bath, walk-in closet in master bedroom. Doorwall to cozy patio. Great complex. \$68,900. Ask for Vito Leone  
ERA Classic Realty 810-293-6800

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5600

FINANCING BY ROSS MORTGAGE  
SUSAN POWNER 810-656-1800

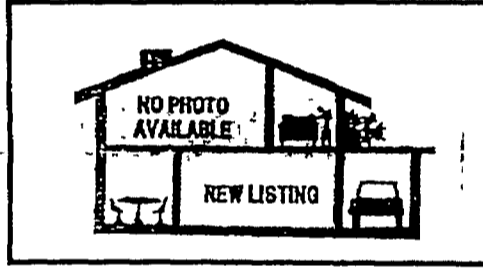


MLS #526799 59  
**HADLEY**  
Spectacular Lake Lapeer! 137 ft lake frontage, walk-out basement, all casement wood windows. French doorwall off dining room, upper deck. Must see to believe \$279,900.  
ERA Home & Land 810-375-2400



MLS #531321 60  
**ROCHESTER HILLS**  
Beautifully decorated condo on a very private premium lot. Some hardwood floors, fireplace, first floor laundry, cathedral ceilings thruout \$234,900  
ERA Home & Land 810-375-2400

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5600



MLS #257544 (T372) 61  
**LENOX TOWNSHIP**  
Great building site! Stream runs thru the property. Apple trees & woods. Lots of frontage, paved street, 19.24 acres \$48,900. Ask for Richard Charbonneau  
ERA Classic Realty 810-293-6800



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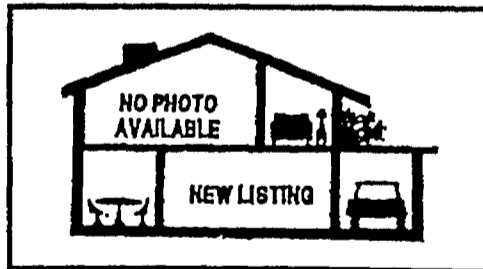


MLS #452389 62  
**OXFORD**  
Rolling Meadows Estates. New construction priced from the \$120,000s & up, 13 sites, Ranches, Colonials and Cape Cods  
ERA Home & Land 810-375-2400



MLS 353694 63  
**BRANDON**  
Nice country Ranch set on 1.47 acres. 3 BRs, full basement with kitchen, new furnace, new roof, new appliances. Horse barn. 2 sheds and a pond! \$150,000.  
ERA Home & Land 810-375-2400

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5600



MLS #257858 (T374) 64  
**ROSEVILLE**  
Great house for the money. All newly painted. Some newer plumbing, 5 year old furnace, some newer windows. Needs some TLC \$58,000. Ask for Alice Greszczuk  
ERA Classic Realty 810-293-6800



MLS #505662 65  
**LAKE ORION**  
This 1920's Tudor is located on 1.75 acres of beauty. The home is full of character! 3 BRs, 1 1/2 baths, formal dining, fireplace, sunroom, library. Plus much more! \$174,900.  
ERA Home & Land 810-375-2400

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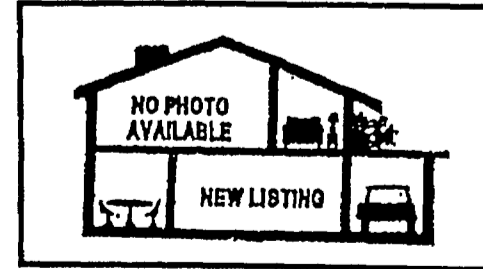


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REALTOR ASSOCIATE  
(810) 375-2400  
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MLS # 452416 66  
**ORION**  
Up North feeling on this new construction. Master suite overlooks lake and woods. Quiet tree lined street. Still time to choose colors \$149,900.  
ERA Home & Land 810-375-2400

FINANCING BY ROSS MORTGAGE  
SUSAN POWNER 810-656-1800



MLS #452416 67  
**ORION**  
New construction in Hi-Hill subdivision. Contemporary, walk-out basement, walk-in closets in all bedrooms. Fireplace in great room. \$192,900.  
ERA Home & Land 810-375-2400

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5600



**ROCHESTER - North Oakland**  
**Nancy Howell**  
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RELOCATION SPECIALIST  
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# SOUTH EASTERN MICHIGAN EAST OF I-75



MLS #537708 68  
-ROCHESTER HILLS  
A little bit of Rochester History! A very well built 1 1/2 story bungalow Has 3 BRs, 1 bath, all hardwood floors, wet plaster walls, newer furnace and hot water heater \$88,700.  
ERA Home & Land 810-373-2400

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5505



MLS # 69  
OXFORD  
A very family oriented sub features this very desirable ranch. 3 BRs, 1 bath, hardwood floors newer windows & full basement Beautiful extensive landscaping and covered patio \$98,900.  
ERA Home & Land 810-375-2400

FINANCING BY ROCK FINANCIAL  
TONY LAMBERTI 810-650-5505



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# NORTHERN & OUT STATE MICHIGAN



MLS #187601B 71  
AUSABLE RIVER  
Just a short drive approximately 6.8 acres on the mighty Ausable River. This dream could come true with just a simple little telephone call. This property is in an ideal location, quiet and secluded but yet only a couple of miles from town. Lots of potential! \$300,000.  
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MLS #2614-G 72  
CEDAR LAKE  
A little imagination will pay big dividends if you invest in this 5 unit apartment building and duplex on 80 beautiful feet of Cedar Lake. There are four 2 bedrooms and one 1 bedroom available. City water and natural gas to all units, and each unit has its own electric meter. For the investor with vision \$185,000.  
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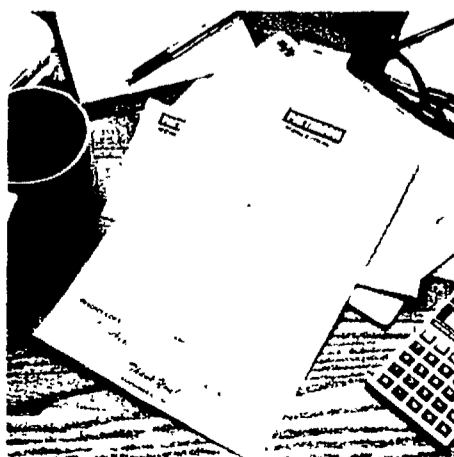
MLS #2713 K 73  
VAN ETTAN CREEK  
This cozy little home is located on 90+ spectacular feet of Van Etnan Creek! It has been completely remodeled inside and out. It is an ideal setting for a very special UP NORTH RETREAT! Owner financing is available. Call now! \$46,900.  
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MLS #2727-F 74  
GOLFERS DREAM  
You have to see this spacious 2 BR home located only a few miles from the famous Lakewood Shores Golf & Country Club. Attached 2 car garage plus 22x24 unattached garage, partial basement, fireplace for cold nights in Northern Michigan \$59,900.  
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PRICE JUST REDUCED **SOLD** Chalet. \$55,900. #310  
NEAT & CLEAN CHALET between Higgins & Houghton Lakes. #311  
INCOME PRODUCING lakefront w/duplex. \$209,500. #313  
COZY HOME in "The Heights" w/lots of storage. \$39,900. #314  
CHALET w/use of swimming pool & clubhouse. \$59,900. #315  
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UNIQUE STONE HOME w/frpl. Two lots. \$69,900. #327  
NICE RANCH HOME w/full bsmt. Backs state land \$89,900. #328  
PRICE COMMERCIAL location on M-55. Corner lot. \$79,900. #329  
LOVELY NEIGHBORHOOD. Formal dining & 3 bdrms. \$85,000. #330  
SUPER HOME with 105' on Lake James. Only \$119,900. #331

ICE CREAM & PIZZA SHOP on M-55. Great terms. \$129,000. #332  
FANTASTIC **SOLD** lake & great access for only \$47,900. #333  
14x54 MOBILE W/BAY windows in a peaceful setting. \$29,800. #334  
BRAND NEW-NEVER LIVED IN 3 bdrm. Lk. James access. \$79,900. #335  
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COLONIAL HOME w/southwestern style. Hot Tub on deck. \$92,500. #355

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**AVIA**  
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 HUFFY FASTBREAK PORTABLE BACKBOARD SYSTEM  
 44" fiberglass backboard, base fills with water for stability, NBA endorsed.

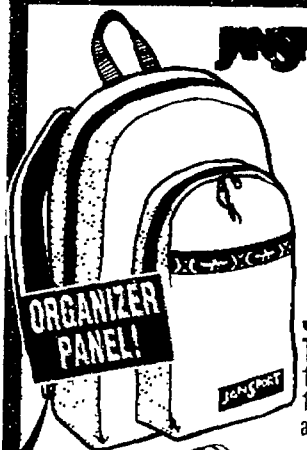
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**199.96**  
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**WESLO**  
 WESLO CARDIOLIDE  
 Full range handlebar, total body workout, quick dial resistance, heavy duty steel frame

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**99.99**  
  
**HUFFY BICYCLES U.S.A.**  
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 HUFFY, BLADES™ 24" BOYS' OR GIRLS' ATB  
 Duralite Megatube™ frame, 18 speed index gearing, side pull brakes. Originally 149.96.

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**EASTPAK**  
 MUSTANG PAK'R  
 1515 cu. inch capacity, 1000 denier Cordura® Plus, leather bottom, front accessory pocket.

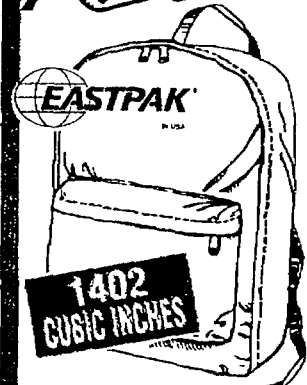
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**NOBODY BEATS OUR  
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SPECIAL  
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19<sup>98</sup>**

**JANSPORE  
THUNDERBIRD DAYPACK**  
1800 cu. inch capacity,  
1000 denier Cordura® Plus, front  
accessory pocket, tapestry trim.



**SUPER  
VALUE  
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**EASTPAK  
CAMPUS PAK'R**  
1000 denier Cordura®  
Plus, accessory pocket,  
waterproof.



**SUPER  
VALUE  
24<sup>96</sup>**

**NIKE  
CALDERA DAYPACK**  
1950 cu. inch capacity,  
1000 denier, front  
accessory pocket, water  
resistant



**SUPER  
VALUE  
24<sup>96</sup>**

**JANSPORE  
SUPER BREAK**  
1825 cu. inch capacity,  
1000 denier Cordura®  
Plus, panel load design



**SUPER  
VALUE  
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**EASTPAK  
BAJA PAK'R**  
1000 denier Cordura®  
Plus, front accessory  
pocket



**SUPER  
VALUE  
29<sup>96</sup>**

**JANSPORE  
RAWHIDE DAYPACK**  
1650 cu. inch capacity,  
1000 denier Cordura® Plus  
construction, accessory pocket.

**TOP QUALITY BRANDS**

**SPECIAL  
PURCHASE  
11<sup>98</sup>  
EACH**



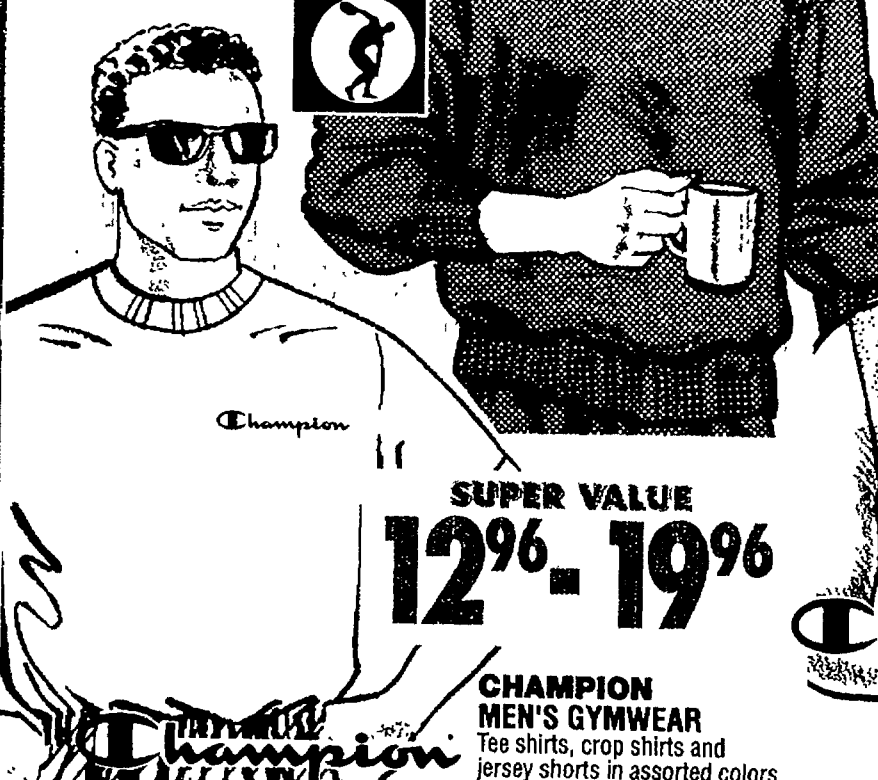
**adidas**

**SHIRTS SHORTS  
14<sup>96</sup> 17<sup>96</sup>**

**REEBOK  
MEN'S TEE SHIRTS  
AND NYLON SHORTS**  
"Above the Rim" 100% cotton tees  
Pullon shorts with mesh liner

**SUPER VALUE  
6<sup>96</sup> - 19<sup>96</sup>**

**DISCUS MEN'S GYMWEAR  
AND FLEECE SEPARATES**  
Choose from a large selection in a  
variety of colors.



**SUPER VALUE  
12<sup>96</sup> - 19<sup>96</sup>**

**CHAMPION  
MEN'S GYMWEAR**  
Tee shirts, crop shirts and  
jersey shorts in assorted colors.

**SHIRTS SHORTS  
14<sup>96</sup> 24<sup>96</sup>**

**STARBUCKS  
MEN'S TEE SHIRTS  
AND MESH SHORTS**  
Choose from a selection of  
1000 tees and mesh shorts



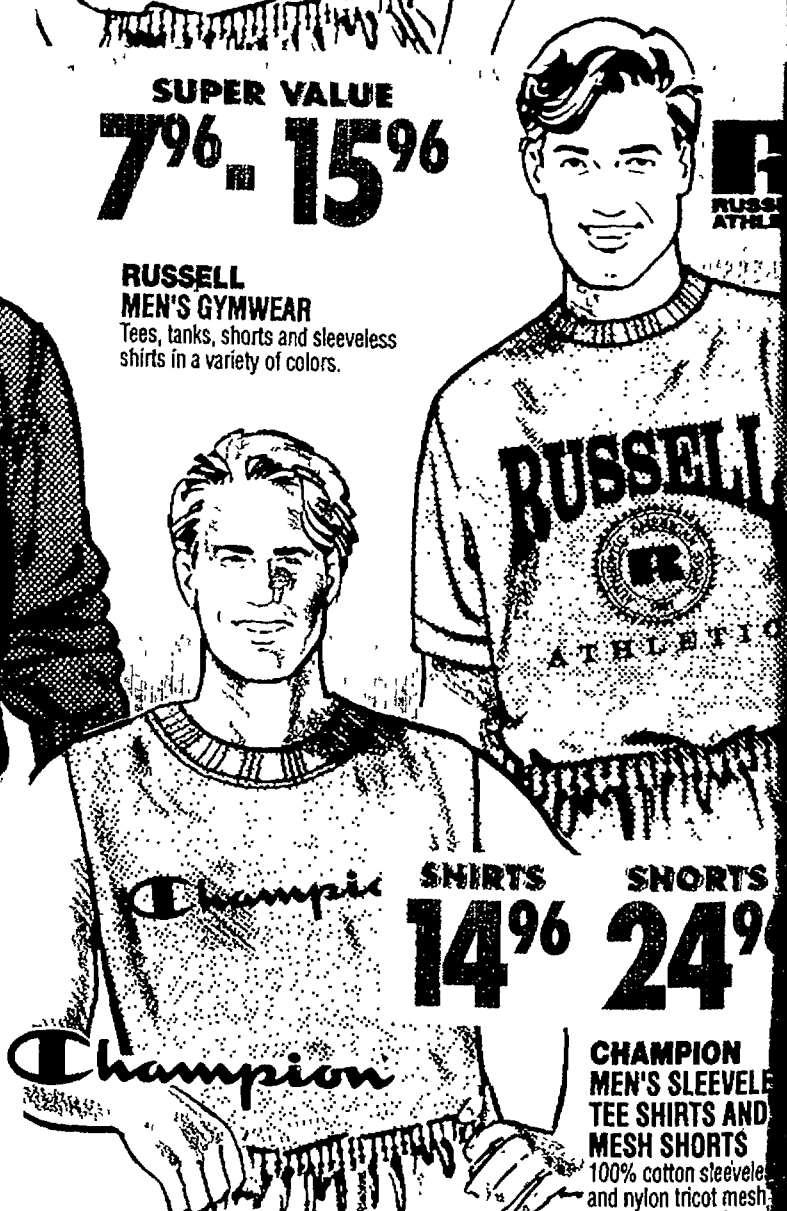
**STARTER**

**SHIRTS SHORTS  
15<sup>96</sup> 17<sup>96</sup>**

**NIKE  
MEN'S TEE SHIRTS  
AND JERSEY SHORTS**  
Choose from a selection of  
logo tees and jersey sho

**SUPER VALUE  
7<sup>96</sup> - 15<sup>96</sup>**

**RUSSELL  
MEN'S GYMWEAR**  
Tees, tanks, shorts and sleeveless  
shirts in a variety of colors.



**SHIRTS SHORTS  
14<sup>96</sup> 24<sup>96</sup>**

**CHAMPION  
MEN'S SLEEVELE  
TEE SHIRTS AND  
MESH SHORTS**  
100% cotton sleevele  
and nylon tricot mesh  
in a variety of colors.

**THE  
SPORTS  
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**TRENDY ACTIVEWEAR FOR BACK TO SCHOOL**

# HUGE SELECTION OF GREAT STYLES

**SUPER VALUE**  
12<sup>96</sup> - 29<sup>96</sup>

**DANSKIN**  
LADIES' ACTIVEWEAR  
Solid basics in cotton or  
supplex/Lycra with  
coordinating tights, leotards,  
bike shorts and bra tops.



**SPECIAL PURCHASE**

14<sup>98</sup> EACH

**M**

**MARKA**  
LADIES' BODYWEAR  
Choose from leotards, bra tops, bike shorts, or  
tees in prints and coordinating solids.



**SUPER VALUE**  
15<sup>96</sup> - 21<sup>96</sup>

**NIKE** LADIES'  
TEE-SHIRTS AND SHORTS  
Mesh and jersey shorts with  
coordinating tees.



**NIKE**

**SUPER VALUE**  
15<sup>96</sup> - 29<sup>96</sup>

**EVERLAST**  
LADIES' BODYWEAR  
A variety of cotton/Lycra leotard  
tops, bike shorts and tights in  
solid colors.



**EVERLAST**



**SUPER VALUE**

15<sup>96</sup> -  
33<sup>96</sup>

**ADIDAS**  
LADIES' FITNESSWEAR  
A broad  
assortment of  
performance  
styled bra tops  
and bike shorts.



**Champion**

**SUPER VALUE**  
19<sup>96</sup> - 29<sup>96</sup>

**RUSSELL**  
LADIES' FLEECE SEPARATES  
Fleece tops and elastic waist pants.  
Styled for comfort!



**R**  
RUSSELL  
ATHLETIC

**SUPER VALUE**

23<sup>96</sup> -  
27<sup>96</sup>

**ADIDAS**  
LADIES' FITNESSWEAR  
Authentic three-stripe cotton/Lycra  
collection. Includes tops, bike pants  
and tights.

**adidas**

**SPECIAL PURCHASE**  
49<sup>98</sup>

**REEBOK**  
LADIES'  
WARM UP SUITS  
Choose from  
printed or colorblock  
warm up suits.

**Reebok**

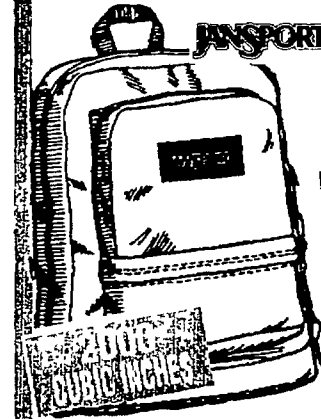
## NOBODY BEATS OUR BACKPACK SELECTION!



**SUPER VALUE**

34<sup>96</sup>

**EASTPAK**  
KITTERY PAK'R  
1810 cu. inch capacity,  
1000 denier Cordura®  
front accessory pocket



**SUPER VALUE**

34<sup>96</sup>

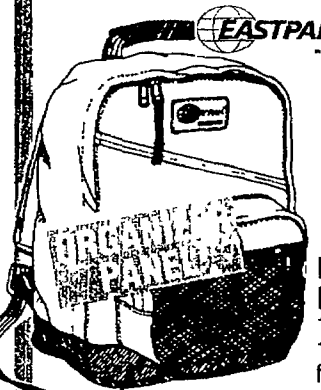
**JANSPORT**  
ALL PURPOSE PACK  
1000 denier Cordura®  
Plus, upper and lower  
accessory pockets,  
organizer panel.



**SUPER VALUE**

37<sup>96</sup>

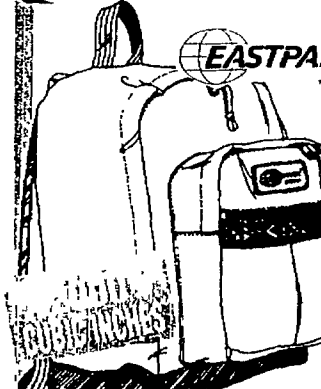
**JANSPORT**  
RIGHT PACK  
1675 cu. inch capacity, 1000  
denier Cordura® Plus, leather  
bottom, organizer panel



**SUPER VALUE**

37<sup>96</sup>

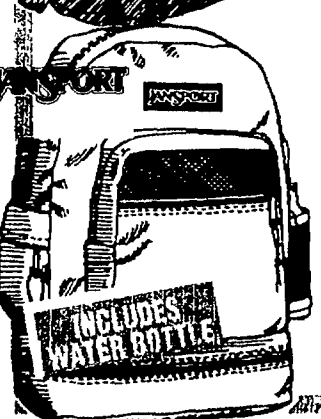
**EASTPAK**  
DURANGO PAK'R  
1810 cu. inch capacity,  
1000 denier Cordura® Plus,  
front pocket, organizer panel



**SUPER VALUE**

44<sup>96</sup>

**EASTPAK**  
PADRE PAK'R  
2180 cu. inch capacity,  
1000 denier Cordura®  
leather bottom.



**SUPER VALUE**

54<sup>96</sup>

**JANSPORT**  
LOCKER PACK  
2360 cu. inch capacity,  
500 denier construction,  
panel load, bottom pocket  
sized for shoes.

EVERYDAY LOW PRICES ... EVERY DAY!

SPORTS  
AUTHORITY

# Reebok BACK TO SCHOOL Reebok ON PLANET REEBOK

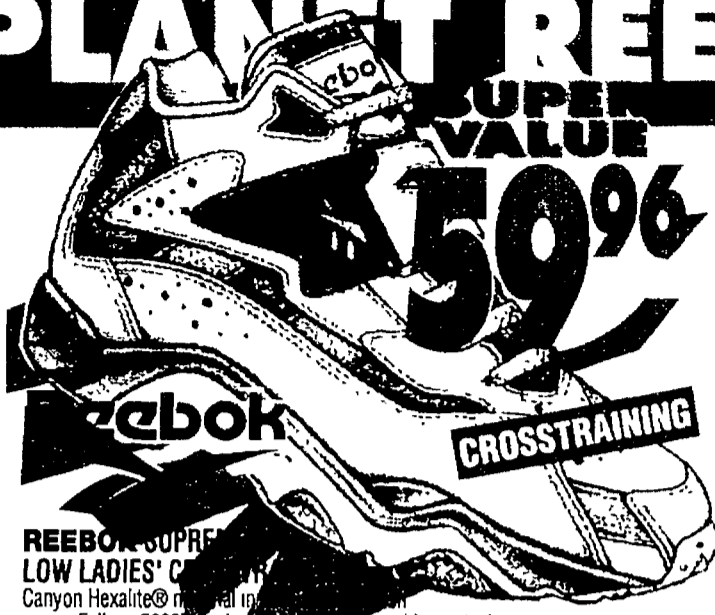


**SUPER VALUE**

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**REEBOK SPITFIRE MEN'S**  
Hexalite® material in heel, Eclipse 5000™ midsole, MC5000 solid rubber outsole



**SUPER VALUE**

**59.96**

**CROSSTRAINING**

**REEBOK SUPREME LOW LADIES' CROSS TRAINERS**  
Canyon Hexalite® material in heel, leather/mesh upper, Eclipse 5000™ midsole, high abrasion rubber outsole



**SUPER VALUE**

**68.96**

**BASKETBALL**

**REEBOK SWINGMAN MID MEN'S BASKETBALL SHOES**  
Ultra Hexalite® material in heel, mid-cut design, Purite™ polyurethane midsole, two piece rubber outsole



**SUPER VALUE**

**54.96**

**REEBOK**

**REEBOK STAMINA LOW LADIES' CROSSTRAINERS**  
Hexalite® in forefoot, leather upper, molded EVA midsole, rubber outsole.

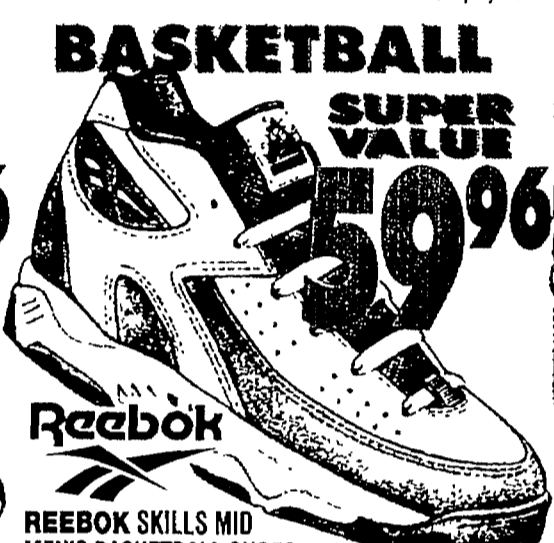


**SUPER VALUE**

**64.96**

**REEBOK**

**REEBOK SUPREME MID MEN'S CROSSTRAINERS**  
Canyon Hexalite® material in heel, leather/mesh upper, Eclipse 5000™ midsole, high abrasion rubber outsole



**SUPER VALUE**

**59.96**

**REEBOK**

**REEBOK SKILLS MID MEN'S BASKETBALL SHOES**  
Hexalite® material in heel, mid-cut collar height, heel loop, molded EVA midsole, rubber outsole

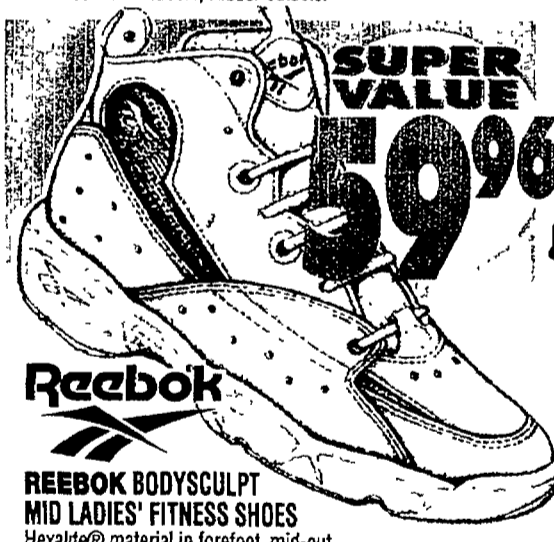


**SUPER VALUE**

**54.96**

**REEBOK**

**REEBOK BOSTON ROAD MEN'S AND LADIES' RUNNING SHOES**  
Hexalite® material in heel, Eclipse 5000™ EVA midsole, blown rubber forefoot, full slip last

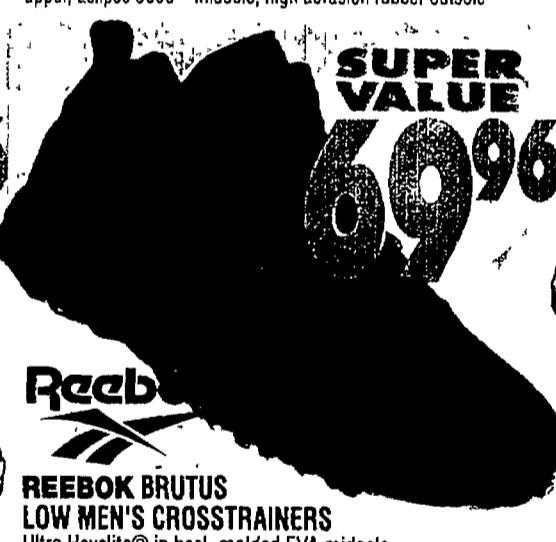


**SUPER VALUE**

**59.96**

**REEBOK**

**REEBOK BODYSculPT MID LADIES' FITNESS SHOES**  
Hexalite® material in forefoot, mid-cut design, molded EVA midsole, two piece rubber outsole

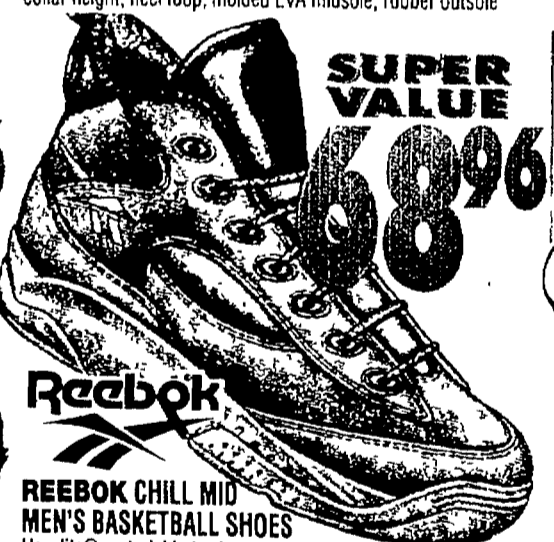


**SUPER VALUE**

**69.96**

**REEBOK**

**REEBOK BRUTUS LOW MEN'S CROSSTRAINERS**  
Ultra Hexalite® in heel, molded EVA midsole, PEEVA removable sockliner



**SUPER VALUE**

**68.96**

**REEBOK**

**REEBOK CHILL MID MEN'S BASKETBALL SHOES**  
Hexalite® material in heel, molded EVA midsole, forefoot flex grooves, two piece rubber outsole.

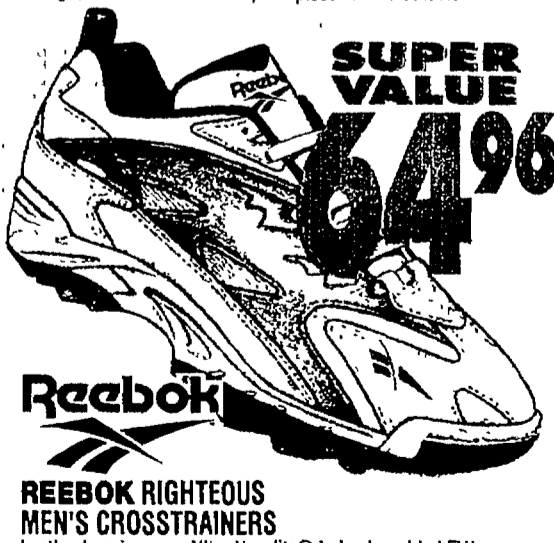


**SUPER VALUE**

**89.96**

**REEBOK**

**REEBOK NPC INSIGNIA MEN'S AND LADIES' TENNIS SHOES**  
Garment leather upper, EVA midsole, blucher cut for fit



**SUPER VALUE**

**64.96**

**REEBOK**

**REEBOK RIGHTEOUS MEN'S CROSSTRAINERS**  
Leather/mesh upper, Ultra Hexalite® in heel, molded EVA midsole, high abrasion rubber outsole

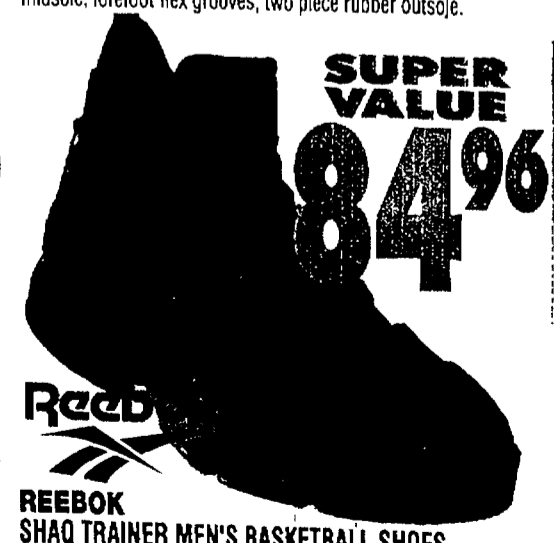


**SUPER VALUE**

**73.96**

**REEBOK**

**REEBOK BRUTUS MID MEN'S CROSSTRAINERS**  
Ultra Hexalite® in heel, leather upper with Z strap, molded EVA midsole, PEEVA removable sockliner

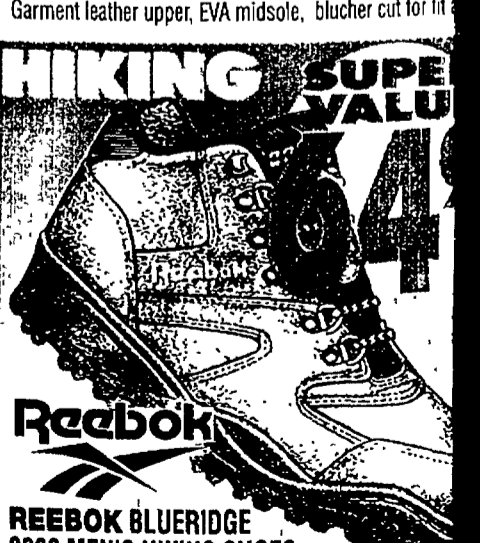


**SUPER VALUE**

**84.96**

**REEBOK**

**REEBOK SHAQ TRAINER MEN'S BASKETBALL SHOES**  
Ultra Hexalite® material in heel, ankle collar strap, CMEVA midsole, forefoot flex grooves.



**SUPER VALUE**

**84.96**

**REEBOK**

**REEBOK BLUERIDGE 2000 MEN'S HIKING SHOES**  
Split suede/nylon upper, EVA midsole, steel shank, self-cleaning lug outsole

THE STORES AUTHORITY

**EVERYDAY LOW PRICES ON Reebok**



# AVIA

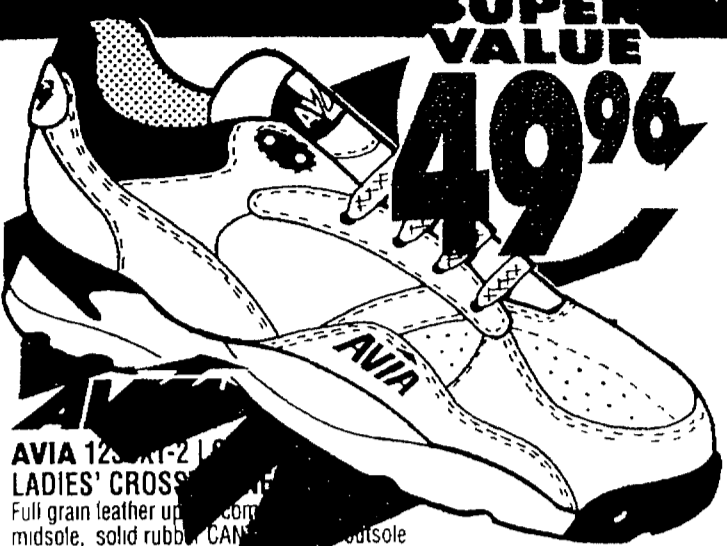
# B new balance

# asics

# CONS.

**SUPER VALUE**

## 49.96



**AVIA 123 MEN'S AND LADIES' CROSS TRAINERS**  
Full grain leather upper, compression EVA midsole, solid rubber CANTILEVER® outsole

**SUPER VALUE**

## 54.96



**new balance NEW BALANCE MX655 MEN'S AND LADIES' CROSS TRAINERS**  
ENCAP® forefoot, polyurethane midsole, leather/mesh upper non-marking rubber outsole

**SUPER VALUE**

## 64.96

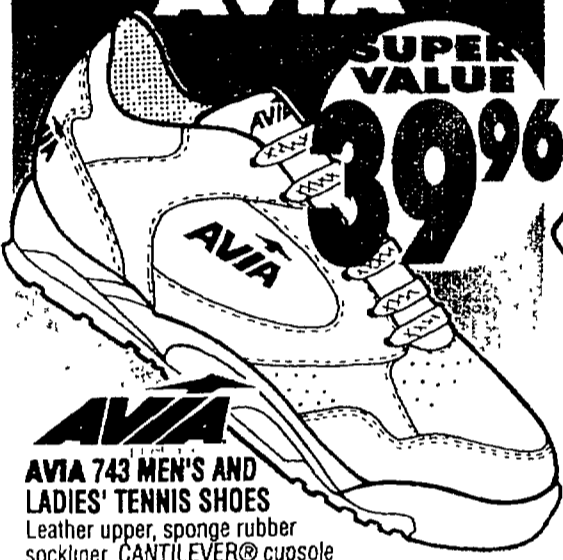


**CONVERSE INCARNATE MEN'S BASKETBALL SHOES**  
Synthetic upper, compression EVA midsole, REACT® heel unit, molded rubber outsole

# AVIA

**SUPER VALUE**

## 39.96



**AVIA 743 MEN'S AND LADIES' TENNIS SHOES**  
Leather upper, sponge rubber sockliner, CANTILEVER® cupsole

# NEW BALANCE

**SUPER VALUE**

## 59.96

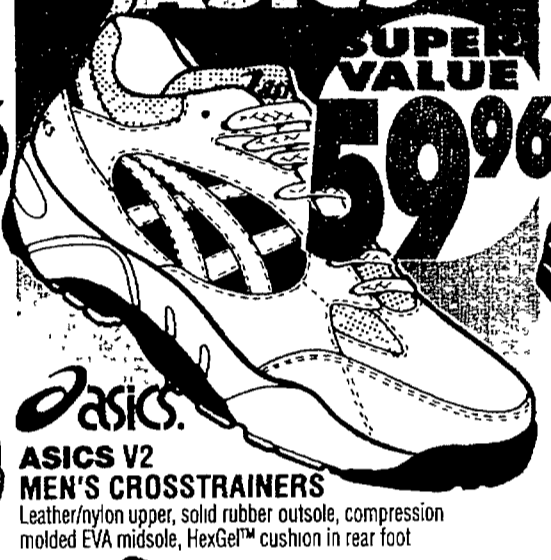


**new balance NEW BALANCE WX750CG LADIES' CROSS TRAINERS**  
Synthetic upper, polyurethane midsole, rubber outsole, removable insert, ABZORB® forefoot

# asics

**SUPER VALUE**

## 59.96



**asics ASICS V2 MEN'S CROSS TRAINERS**  
Leather/nylon upper, solid rubber outsole, compression molded EVA midsole, HexGel™ cushion in rear foot

# CONVERSE

**SUPER VALUE**

## 59.96



**CONVERSE INFERNO MEN'S BASKETBALL SHOES**  
Synthetic upper, compression molded EVA midsole, REACT® juice in heel unit

**SUPER VALUE**

## 39.96



**AVIA 455 CLASSIC LADIES' AEROBIC SHOES**  
Leather upper, dual density EVA midsole, CANTILEVER® outsole

**SUPER VALUE**

## 64.96



**new balance NEW BALANCE M700 MEN'S AND LADIES' RUNNING SHOES**  
Rearfoot ABZORB® technology, C-CAP® midsole, external flex grooves, rubber outsole, available in wide widths

**SUPER VALUE**

## 59.96



**asics ASICS GEL 123 MEN'S AND LADIES' RUNNING SHOES**  
Nylon mesh upper, AHAR™ heel plug for high abrasion resistance, molded EVA with flex grooves in forefoot

**SUPER VALUE**

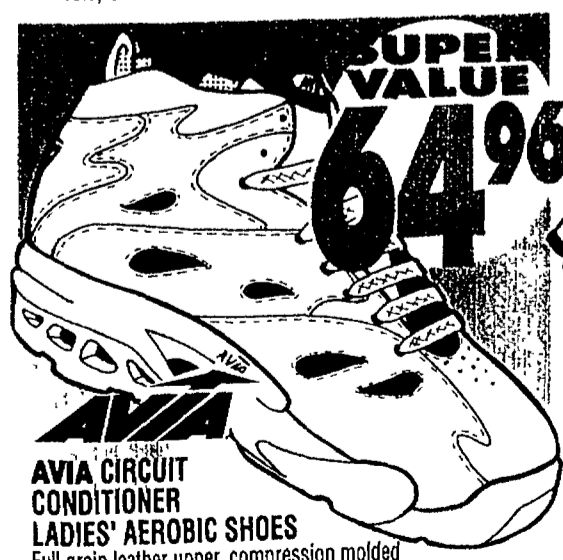
## 68.96



**CONVERSE RAW ENERGY LO MEN'S BASKETBALL SHOES**  
Synthetic upper, polyurethane midsole with contoured shank area, durable rubber outsole

**SUPER VALUE**

## 64.96



**AVIA CIRCUIT CONDITIONER LADIES' AEROBIC SHOES**  
Full grain leather upper, compression molded EVA midsole, advanced CANTILEVER® outsole

**SUPER VALUE**

## 74.96



**new balance NEW BALANCE M679 MEN'S RUNNING SHOES**  
Polyurethane rearfoot, C-cap forefoot for shock absorbency, solid rubber outsole with heel pad for durability

**SUPER VALUE**

## 79.96



**asics ASICS 2010 MEN'S RUNNING SHOES**  
Poly mesh upper, AHAR™ heel plug for high abrasion resistance, molded EVA midsole

**SUPER VALUE**

## 73.96



**CONVERSE RAW ENERGY MID MEN'S BASKETBALL SHOES**  
Synthetic upper, polyurethane midsole, durable rubber outsole with REACT® for traction and cushioning.

# HUGE SELECTION OF BRAND NAMES

1111 SPORTS AUTHORITY

# NIKE QUALITY



# NIKE TECHNOLOGY

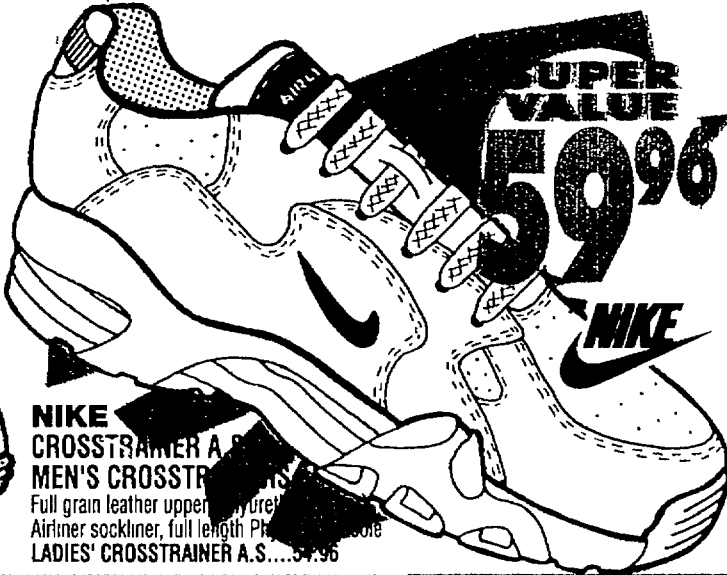


**SUPER VALUE**

**64.96**



**NIKE AIR WINDRUNNER MEN'S AND LADIES' RUNNING SHOES**  
Synthetic leather and suede upper, sculpted full length Phylon™ midsole, large volume Air-Sole® unit



**SUPER VALUE**

**59.96**



**NIKE CROSSTRAINER A.S. MEN'S CROSSTRAINERS**  
Full grain leather upper, polyurethane Airliner sockliner, full length Phylon™ midsole  
**LADIES' CROSSTRAINER A.S. .... 54.96**



**SUPER VALUE**

**69.96**



**NIKE AIR WEB EYE LADIES' CROSSTRAINERS**  
Leather upper, full length Phylon™ midsole, rubber sponge midsole/outsole, Air-Sole® unit in forefoot

## RUNNING



**SUPER VALUE**

**49.96**



**NIKE CERES MEN'S AND LADIES' RUNNING SHOES**  
Synthetic leather, suede and mesh upper, sculpted full length Phylon™ midsole, Waffle® outsole



## X-TRAIN

**SUPER VALUE**

**55.96**



**NIKE AIR CONDITIONER LADIES' CROSSTRAINERS**  
Leather upper, contoured Phylon™ midsole, large volume heel Air-Sole® unit, solid rubber outsole.



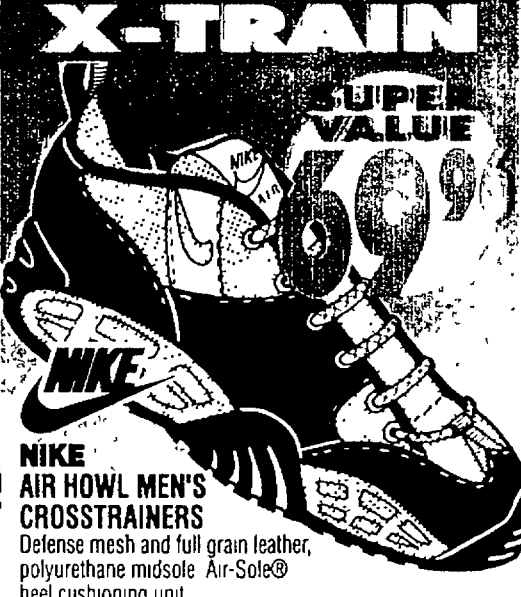
## X-TRAIN

**SUPER VALUE**

**64.96**



**NIKE AIR PERFORMANCE ULTRA HIGH LADIES' CROSSTRAINERS**  
Full grain leather upper, sculpted Phylon™ midsole, large volume forefoot Air-Sole® unit



## X-TRAIN

**SUPER VALUE**

**69.96**



**NIKE AIR HOWL MEN'S CROSSTRAINERS**  
Defense mesh and full grain leather, polyurethane midsole, Air-Sole® heel cushioning unit



**SUPER VALUE**

**69.96**



**NIKE AIR PEGASUS MEN'S AND LADIES' RUNNING SHOES**  
Breathable mesh and synthetic leather upper, large volume Air-Sole® cushioning heel unit

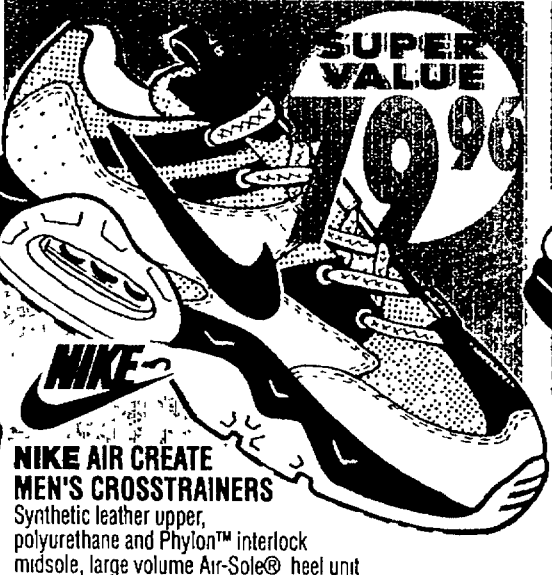


**SUPER VALUE**

**79.96**



**NIKE AIR FLY MID MEN'S CROSSTRAINERS**  
Synthetic leather upper, contoured Phylon™ midsole, large volume heel Air-Sole® unit

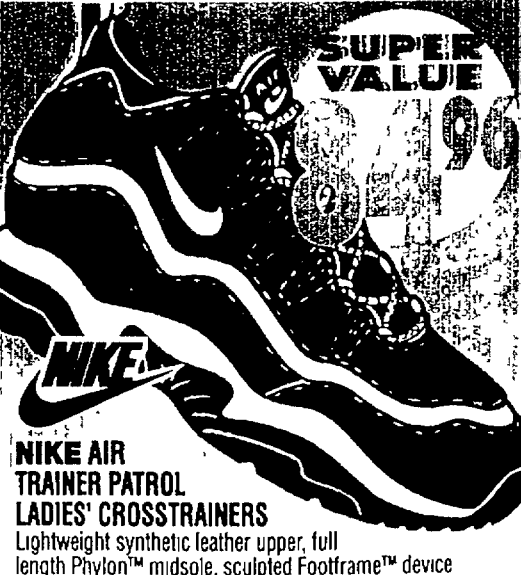


**SUPER VALUE**

**79.96**



**NIKE AIR CREATE MEN'S CROSSTRAINERS**  
Synthetic leather upper, polyurethane and Phylon™ interlock midsole, large volume Air-Sole® heel unit



**SUPER VALUE**

**89.96**



**NIKE AIR TRAINER PATROL LADIES' CROSSTRAINERS**  
Lightweight synthetic leather upper, full length Phylon™ midsole, sculpted Footframe™ device

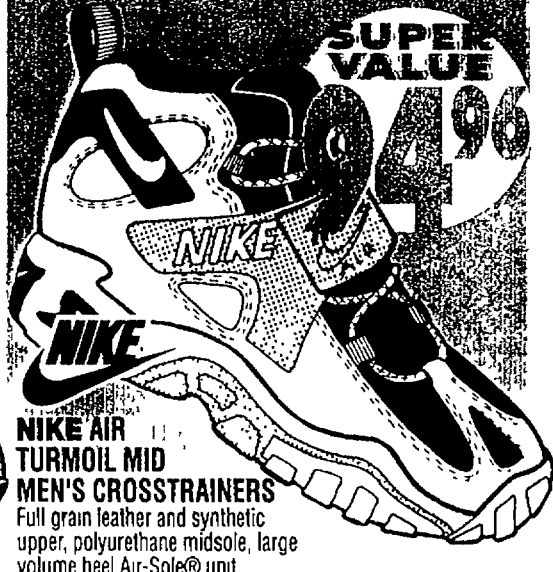


**SUPER VALUE**

**139.96**



**NIKE AIR MAX MEN'S RUNNING SHOES**  
Synthetic suede and mesh upper, sculpted polyurethane midsole, max volume Air-Sole® heel and forefoot units

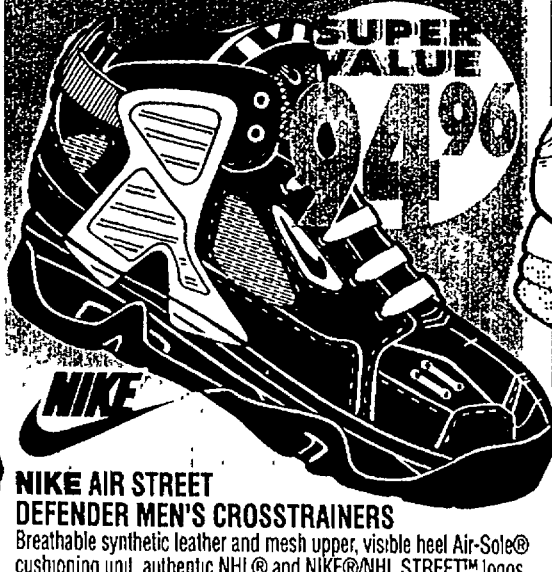


**SUPER VALUE**

**94.96**



**NIKE AIR TURMOIL MID MEN'S CROSSTRAINERS**  
Full grain leather and synthetic upper, polyurethane midsole, large volume heel Air-Sole® unit



**SUPER VALUE**

**94.96**



**NIKE AIR STREET DEFENDER MEN'S CROSSTRAINERS**  
Breathable synthetic leather and mesh upper, visible heel Air-Sole® cushioning unit, authentic NHL® and NIKE®/NHL STREET™ logos



**SUPER VALUE**

**69.96**



**NIKE AIR TRAINER MIX LOW CROSSTRAINERS**  
Leather/mesh upper, contoured Phylon™ midsole, large volume Air-Sole® unit.

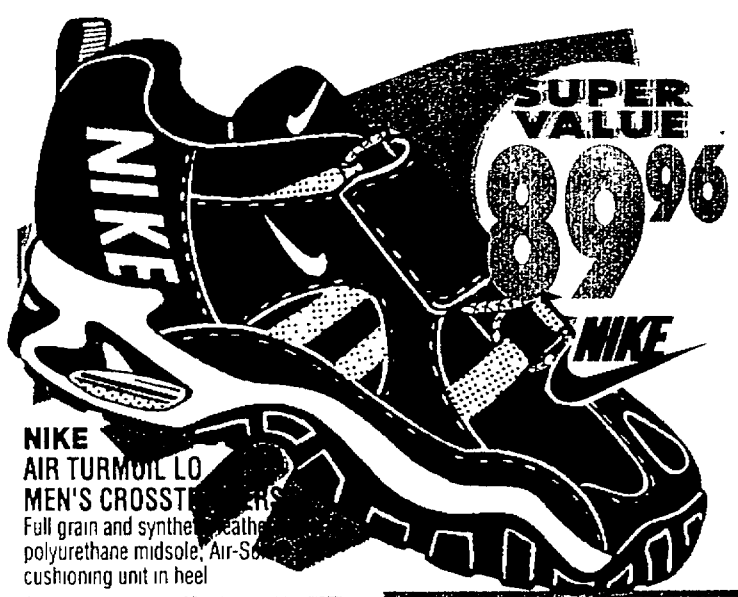
# NIKE SELECTION NIKE ATTITUDE



**SUPER VALUE**  
**69.96**

**NIKE**

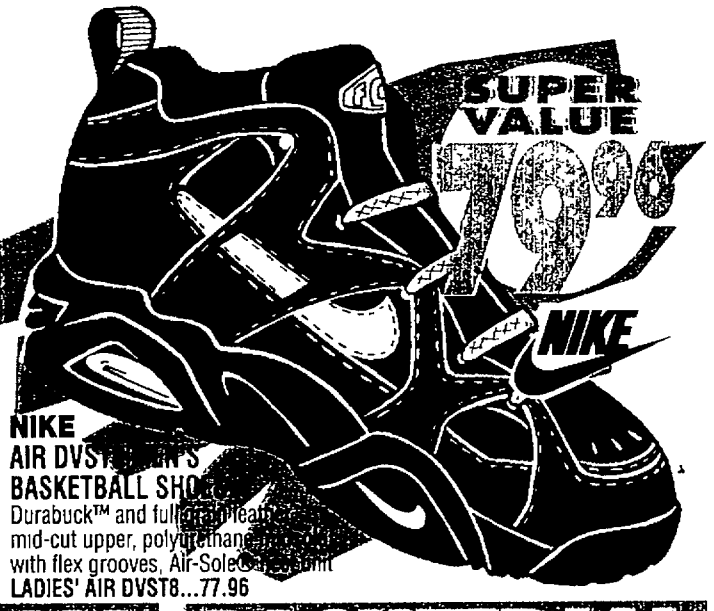
**NIKE AIR EDGE II CROSSTRAINERS**  
MEN'S CROSSTRAINERS  
Synthetic leather upper, Phylon™ midsole, heel Air-Sole® unit  
LADIES' AIR EDGE II CROSSTRAINERS...64.96.



**SUPER VALUE**  
**89.96**

**NIKE**

**NIKE AIR TURMOIL LO**  
MEN'S CROSSTRAINERS  
Full grain and synthetic leather upper, polyurethane midsole, Air-Sole® cushioning unit in heel

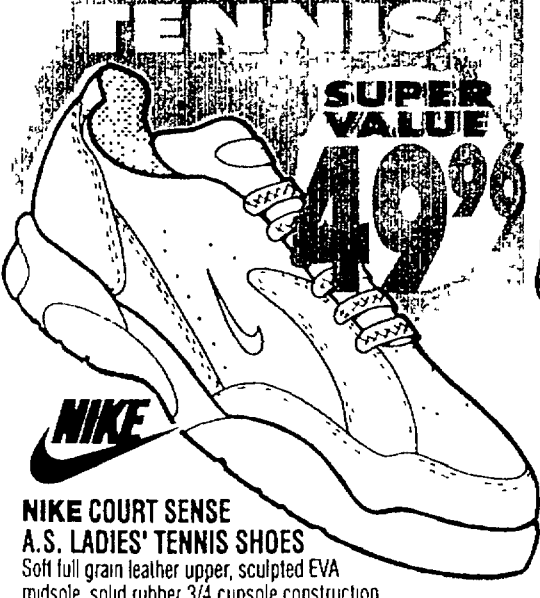


**SUPER VALUE**  
**79.96**

**NIKE**

**NIKE AIR DV8**  
MEN'S BASKETBALL SHOES  
Durabuck™ and full grain leather mid-cut upper, polyurethane with flex grooves, Air-Sole® heel unit  
LADIES' AIR DV8...77.96

**TENNIS**

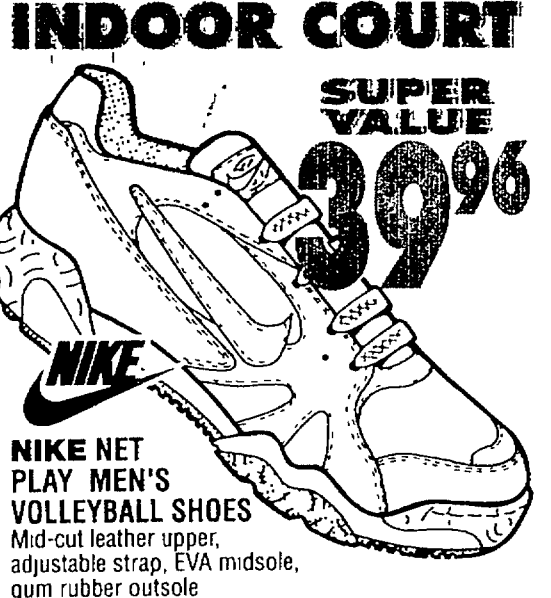


**SUPER VALUE**  
**49.96**

**NIKE**

**NIKE COURT SENSE**  
A.S. LADIES' TENNIS SHOES  
Soft full grain leather upper, sculpted EVA midsole, solid rubber 3/4 cupsole construction

**INDOOR COURT**

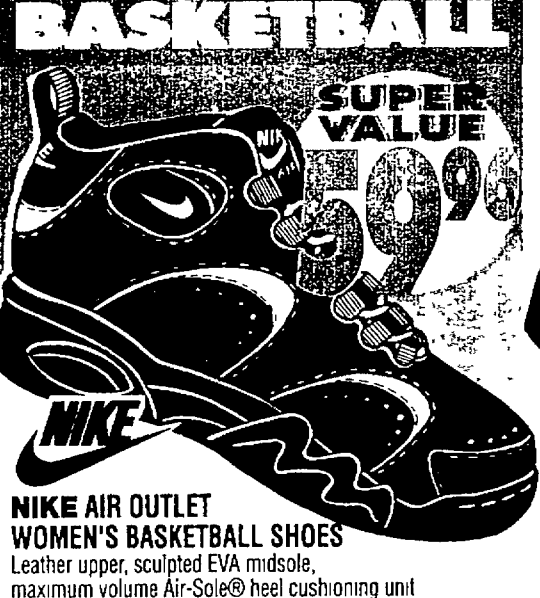


**SUPER VALUE**  
**39.96**

**NIKE**

**NIKE NET PLAY**  
MEN'S VOLLEYBALL SHOES  
Mid-cut leather upper, adjustable strap, EVA midsole, gum rubber outsole

**BASKETBALL**

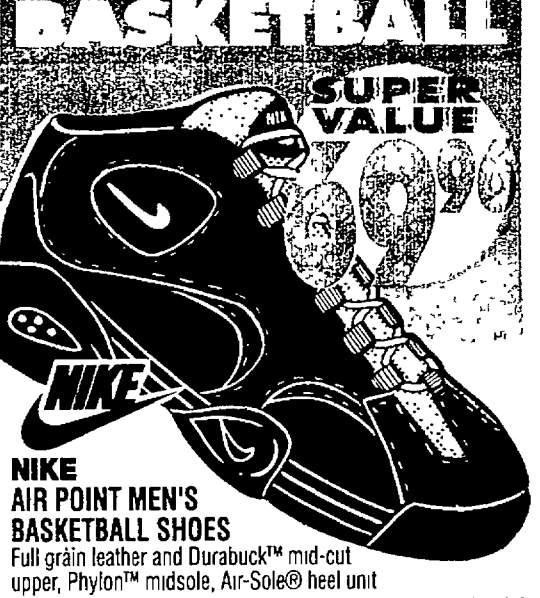


**SUPER VALUE**  
**59.96**

**NIKE**

**NIKE AIR OUTLET**  
WOMEN'S BASKETBALL SHOES  
Leather upper, sculpted EVA midsole, maximum volume Air-Sole® heel cushioning unit

**BASKETBALL**



**SUPER VALUE**  
**69.96**

**NIKE**

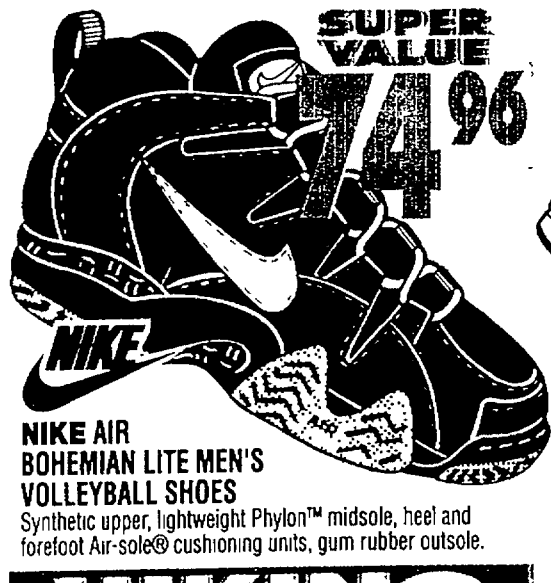
**NIKE AIR POINT**  
MEN'S BASKETBALL SHOES  
Full grain leather and Durabuck™ mid-cut upper, Phylon™ midsole, Air-Sole® heel unit



**SUPER VALUE**  
**59.96**

**NIKE**

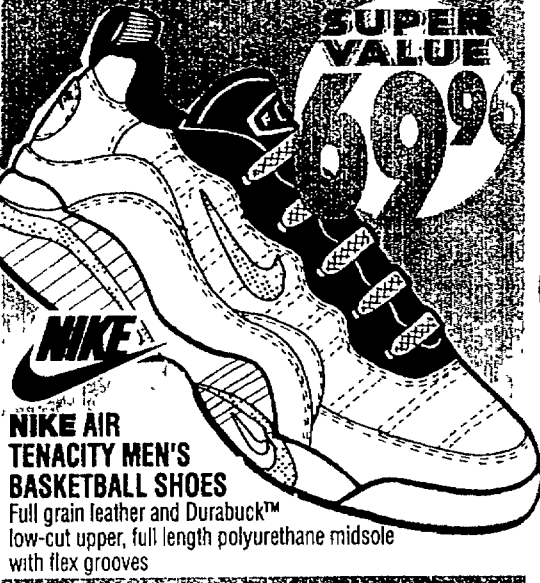
**NIKE AIR PLAYER REQUEST**  
LADIES' TENNIS SHOES  
Full grain leather upper, contoured polyurethane Footframe™ midsole, Air-Sole® forefoot cushioning



**SUPER VALUE**  
**74.96**

**NIKE**

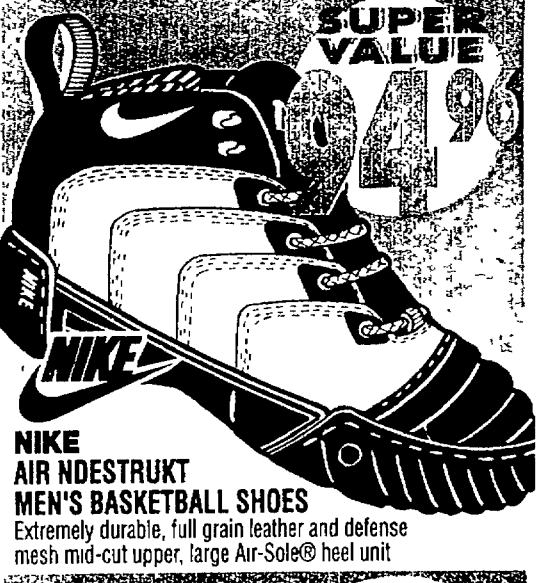
**NIKE AIR BOHEMIAN LITE**  
MEN'S VOLLEYBALL SHOES  
Synthetic upper, lightweight Phylon™ midsole, heel and forefoot Air-sole® cushioning units, gum rubber outsole.



**SUPER VALUE**  
**69.96**

**NIKE**

**NIKE AIR TENACITY**  
MEN'S BASKETBALL SHOES  
Full grain leather and Durabuck™ low-cut upper, full length polyurethane midsole with flex grooves



**SUPER VALUE**  
**94.96**

**NIKE**

**NIKE AIR NDESTRUKT**  
MEN'S BASKETBALL SHOES  
Extremely durable, full grain leather and defense mesh mid-cut upper, large Air-Sole® heel unit



**SUPER VALUE**  
**64.96**

**NIKE**

**NIKE AIR REPETE**  
MEN'S TENNIS SHOES  
Low top leather upper, EVA midsole with heel and forefoot Air-Sole® units, rubber compound outsole.

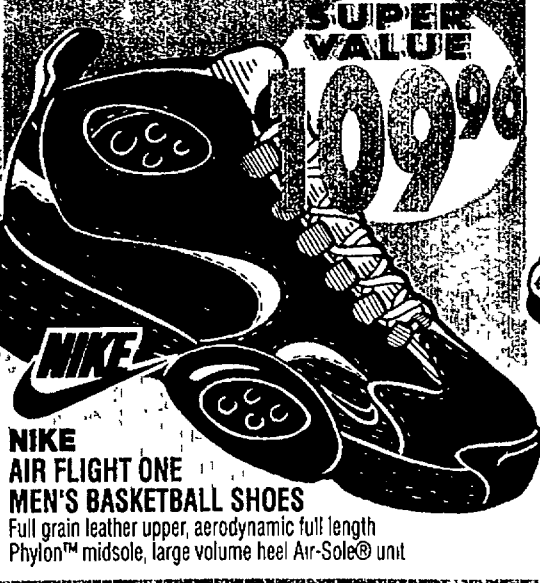
**HIKING**



**SUPER VALUE**  
**79.96**

**NIKE**

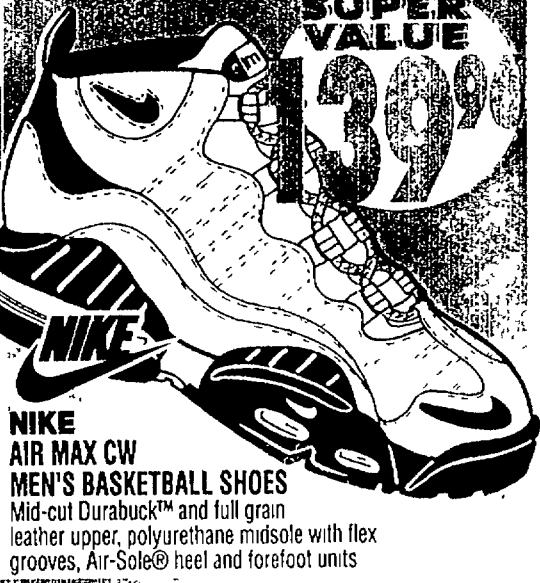
**NIKE AIR MADA MID PLUS**  
MEN'S HIKING SHOES  
Full grain and split leather upper, large volume Air-Sole® heel unit, REGRIND™ rubber outsole  
LADIES' AIR MADA MID HIKING SHOES...74.96



**SUPER VALUE**  
**40.96**

**NIKE**

**NIKE AIR FLIGHT ONE**  
MEN'S BASKETBALL SHOES  
Full grain leather upper, aerodynamic full length Phylon™ midsole, large volume heel Air-Sole® unit



**SUPER VALUE**  
**139.96**

**NIKE**

**NIKE AIR MAX CW**  
MEN'S BASKETBALL SHOES  
Mid-cut Durabuck™ and full grain leather upper, polyurethane midsole with flex grooves, Air-Sole® heel and forefoot units

**HOTTEST STYLES FROM NIKE!**

**SPORTS AUTHORITY**

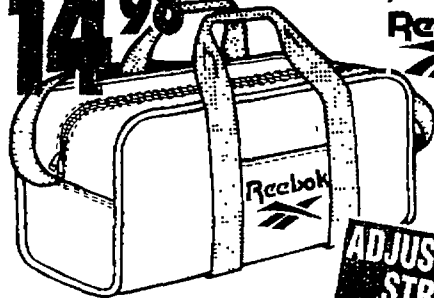
# SPORT BAGS

SPECIAL PURCHASE

14.98

REEBOK SMALL CORPORATE CARRYALL  
420 denier nylon.

Reebok



ADJUSTABLE STRAP

SUPER VALUE

16.96

NIKE

NIKE GRAPHIC DUFFLE

210 denier nylon mesh panels on ends, adjustable shoulder strap



WATER RESISTANT

SUPER VALUE

19.96

NIKE

NIKE MEDIUM FUNDAMENTAL SPORT DUFFLE  
210 denier nylon, U shaped zippered main entry, embroidered logo.



WATER RESISTANT

SPECIAL PURCHASE

21.98

DUNLOP CROSS TRAINER DUFFLE

Durable nylon, webbed mesh pocket for water bottle, two additional storage pockets, detachable adjustable strap



ADJUSTABLE STRAP

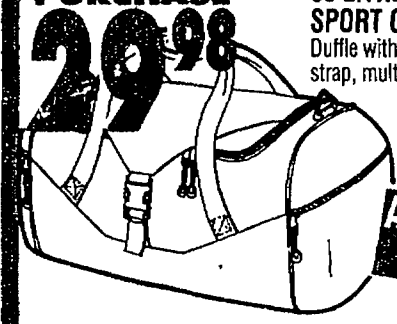
FREE WATERBOTTLE & 3 PAIRS OF SOCKS!

SPECIAL PURCHASE

29.98

OGIO 65 LITRE UNIVERSAL SPORT COMP DUFFLE  
Duffle with adjustable shoulder strap, multi pockets.

OGIO



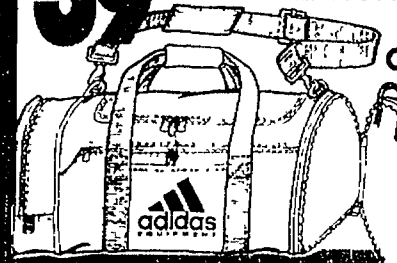
ADJUSTABLE STRAP

SPECIAL PURCHASE

39.98

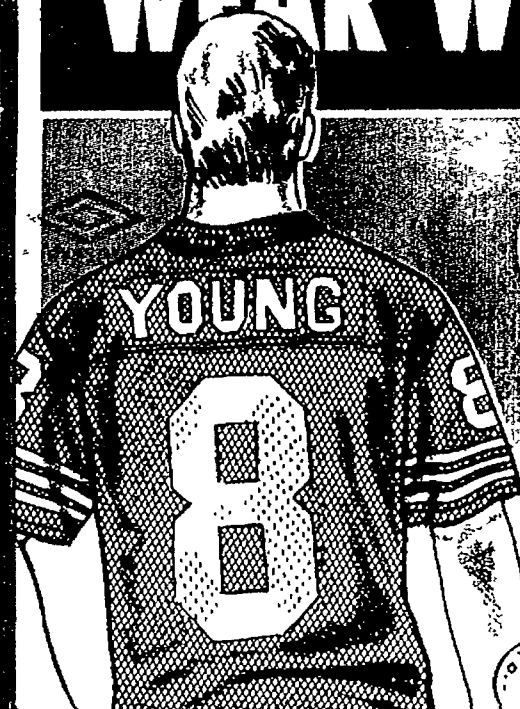
ADIDAS LARGE EQUIPMENT BAG  
31.5" in length, wet pocket, several compartments, zip off end pocket with velcro closure for valuables

adidas



ZIP OFF POCKET!

# WEAR WHAT THE PROS WEAR



SUPER VALUE  
39.96

WILSON ADULT NFL REPLICAS JERSEY  
Teams and players vary by store.

Wilson



SUPER VALUE  
49.96

STARTER DALLAS COWBOYS DOUBLE STAR REPLICAS JERSEY

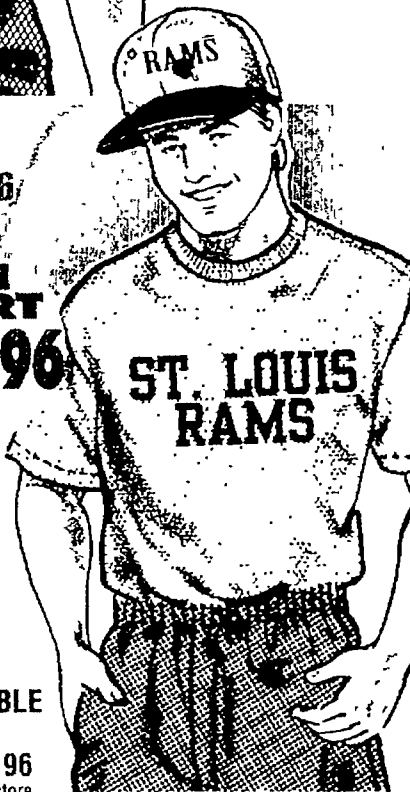
SPORTS SPECIALTIES

LASER STITCH NFL PROLINE HAT... \$17.96  
Teams vary by store.

CHAMPION ADULT PROLINE NFL PRACTICE TEE SHIRTS  
Teams and styles vary by store.

TEE SHIRT  
17.96

Champion



REEBOK PROLINE ADJUSTABLE SWIRL HAT... 17.96  
Teams vary by store

ZUBAZ ADULT NFL TEAM TEE SHIRTS  
100% Cotton, Teams and styles vary by store.

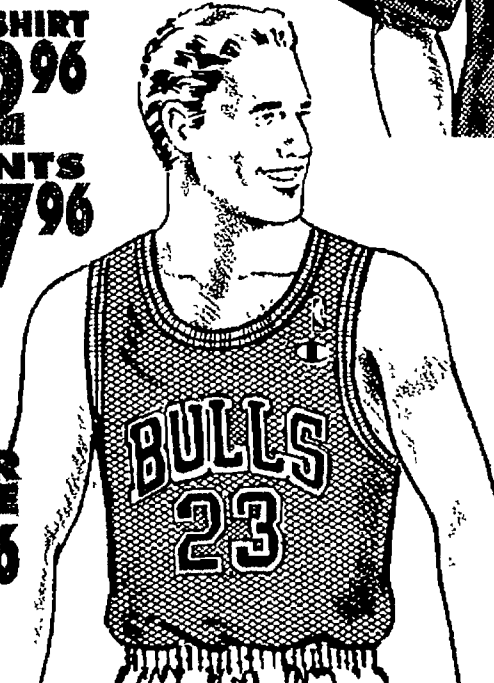
ZUBAZ ADULT PRINTED NFL TEAM PANTS  
Proline color print pullon pant. Team logo on right leg. Teams and styles vary by store.

TEE SHIRT  
12.96  
PANTS  
27.96

CHAMPION ADULT NBA REPLICAS JERSEY  
Teams and players vary by store.

SUPER VALUE  
41.96

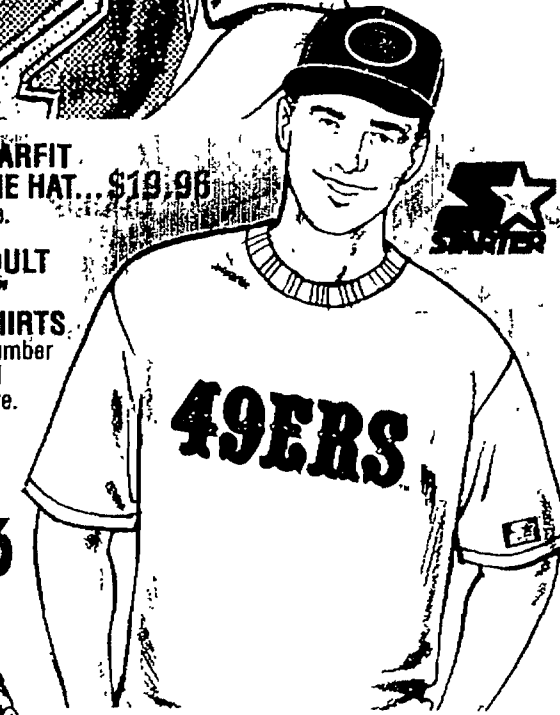
Champion



STARTER STARFIT FITTED PROLINE HAT... \$19.96  
Teams vary by store.

STARTER ADULT "ON THE FIELD" PLAYER TEE SHIRTS  
Player name and number on back. Teams and players vary by store.

TEE SHIRT  
17.96



NIKE ADULT NCAA ADJUSTABLE HAT... \$17.96  
Teams vary by store.

NIKE ADULT NCAA FOOTBALL PRACTICE TEE SHIRTS  
Teams and styles vary by store.

TEE SHIRT  
16.96

NIKE



SUPER VALUE  
54.96

NIKE ADULT NCAA REPLICAS FOOTBALL JERSEY  
Teams and player numbers vary by store.

THE SPORTS AUTHORITY

YOUR BACK TO SCHOOL TEAM HEADQUARTERS

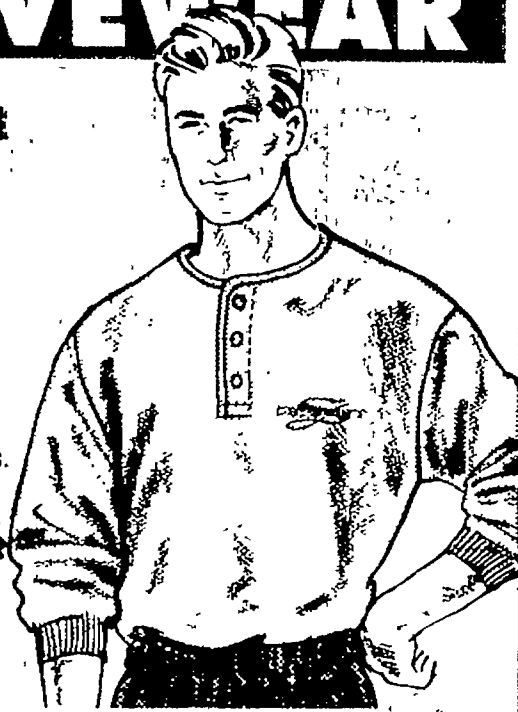


# MEN'S ACTIVEWEAR

**SPECIAL PURCHASE**

**11<sup>98</sup> - 24<sup>98</sup>**

**SIDEOUT MEN'S APPAREL**  
Selected plaid shorts, tee shirts and long sleeve shirts.



**CHUMP MAN MEN'S NOVELTY TEE SHIRTS**  
**SUPER VALUE 15<sup>96</sup>**



**SOFFE MEN'S GYM SHORTS**  
GYM SHORTS .....5.96  
LONG GYM SHORTS...7.96  
POCKET SHORTS.....10.96

**SUPER VALUE 14<sup>96</sup>**

**BIG BALL SPORTS MEN'S NOVELTY TEE SHIRTS**  
Selection varies by store.



**MEN'S MESH SHORTS**  
7" SOLID .....14.96  
7" REVERSIBLE.....18.96  
9" BAGGY.....18.96

**SPECIAL PURCHASE 49<sup>98</sup>**

**REEBOK MEN'S WARM-UP SETS**  
Colorblocked, nylon taffeta with jersey lining, zippered ankles, embroidered logos.



# KIDS

# HEADQUARTERS FOR BACK TO SCHOOL

**SHIRT 11<sup>96</sup> SHORTS 13<sup>98</sup>**



**SHIRT 11<sup>96</sup> SHORTS 16<sup>96</sup>**

**YOUTH TEE SHIRTS AND NO LOGO SHORTS**  
100% cotton tee with hockey mask graphic on back and 100% nylon short with mesh lining. Colors vary by store.



**SHIRT 11<sup>96</sup> SHORTS 18<sup>96</sup>**

**YOUTH'S LEVEL TEE SHIRT AND MESH SHORTS**  
100% cotton tee and nylon mesh shorts. Colors vary by store.



**SHIRT 11<sup>96</sup> SHORTS 18<sup>96</sup>**

**REEBOK YOUTH TEE SHIRTS AND SANTOS SOCCER SHORTS**  
"Life is short. Play hard" 100% cotton tee and 100% nylon soccer short. Colors vary by store.



**REEBOK APOLLO LOW II BOYS' CROSSTRAINERS**

**Reebok SUPER VALUE 29<sup>96</sup>**



**NIKE TURMOIL R/T BOYS' CROSSTRAINERS**

**NIKE SUPER VALUE 39<sup>96</sup>**



**REEBOK CHILL MID BOYS' BASKETBALL SHOES**

**Reebok SUPER VALUE 49<sup>96</sup>**



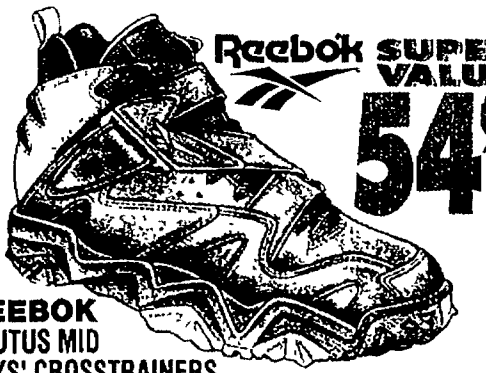
**NIKE AIR FLIGHT ONE BOYS' BASKETBALL SHOES**

**NIKE SUPER VALUE 49<sup>96</sup>**



**NIKE AIR DV8 BOYS' BASKETBALL SHOES**

**NIKE SUPER VALUE 54<sup>96</sup>**



**REEBOK BRUTUS MID BOYS' CROSSTRAINERS**

**Reebok SUPER VALUE 54<sup>96</sup>**

**VALUE AND SELECTION YOU CAN DEPEND ON**

**THE STORES AUTHORITY**

# GEAR UP FOR PRE SEASON!

SHORT  
**10<sup>96</sup>**

**BIKE**

**BIKE MEN'S FOOTBALL JERSEY AND COACHES SHORTS**  
Portex mesh jersey with authentic football yoke. Nylon double knit short, assorted colors



SHORTS  
**17<sup>96</sup>**

## SPECIAL PURCHASE SPALDING

**9<sup>96</sup>**

**SPALDING JR FOOTBALL WITH COACHING BOOK**



**SUPER VALUE**

**14<sup>96</sup>**

**SPALDING LEATHER FOOTBALL**



**SUPER VALUE**

**22<sup>96</sup>**

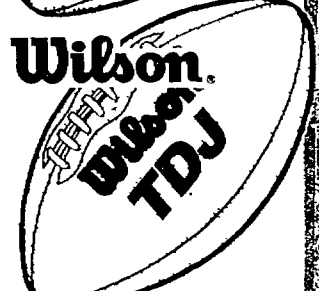
**WILSON NFL® LEATHER FOOTBALL**



**SUPER VALUE**

**29<sup>96</sup>**

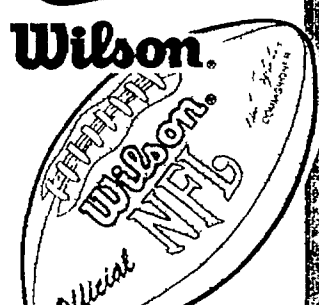
**WILSON TDJ LEATHER FOOTBALL**  
Youth size



**SUPER VALUE**

**69<sup>96</sup>**

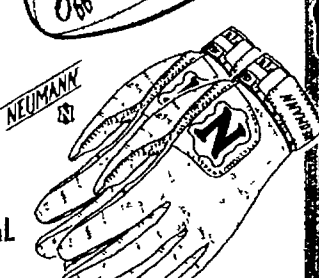
**WILSON NFL® GAME FOOTBALL**  
Official game ball of the National Football League



**SUPER VALUE**

**26<sup>96</sup>**

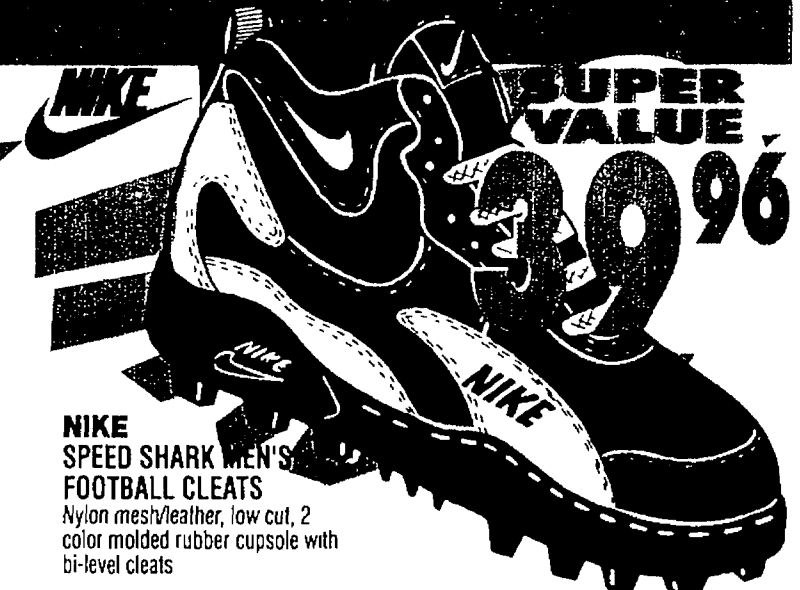
**NEUMANN ORIGINAL RECEIVER'S GLOVES**



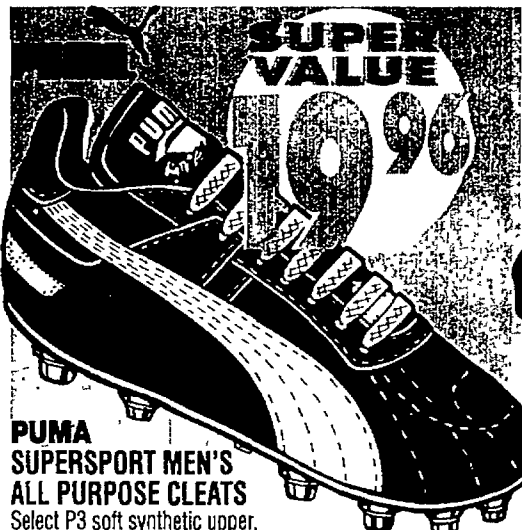
# THE BEST SELECTION OF FOOTBALL CLEATS



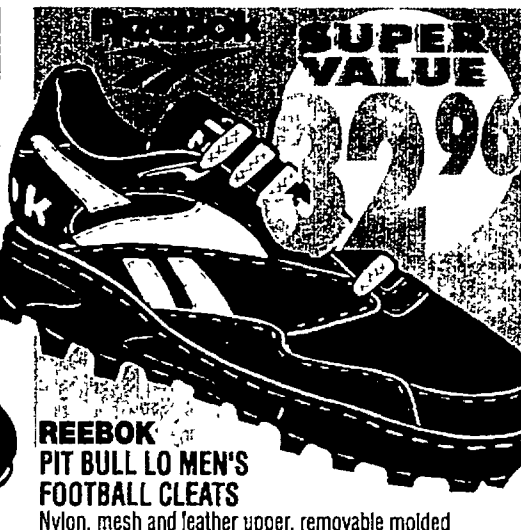
**PONY FURY HI MEN'S FOOTBALL CLEATS**  
Multi-level, superior comfort and support



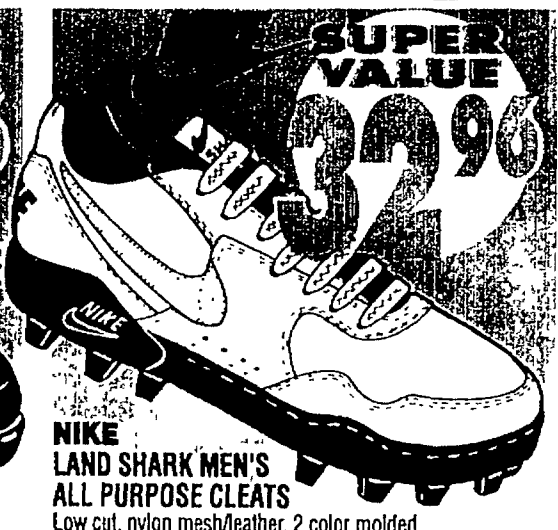
**NIKE SPEED SHARK MEN'S FOOTBALL CLEATS**  
Nylon mesh/leather, low cut, 2 color molded rubber cupsole with bi-level cleats



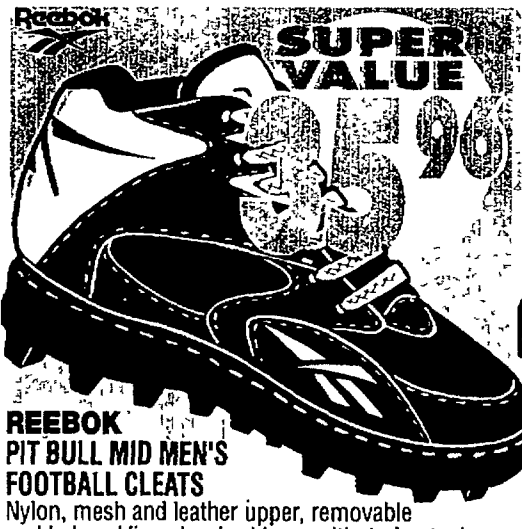
**PUMA SUPERSPORT MEN'S ALL PURPOSE CLEATS**  
Select P3 soft synthetic upper, molded rubber outsole.  
YOUTH SUPERSPORT ALL PURPOSE CLEATS . . . \$15.96



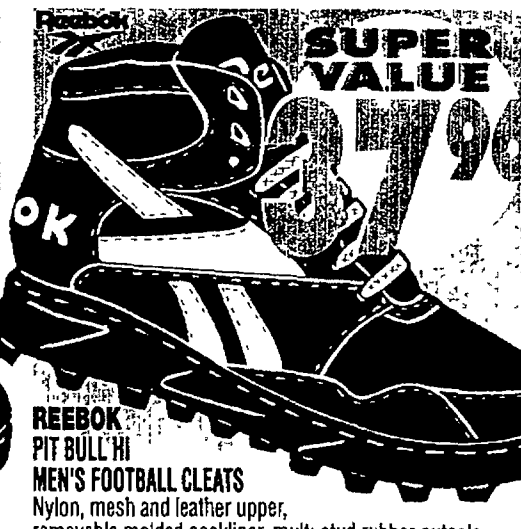
**REEBOK PIT BULL LO MEN'S FOOTBALL CLEATS**  
Nylon, mesh and leather upper, removable molded sockliner, multi-stud rubber outsole.



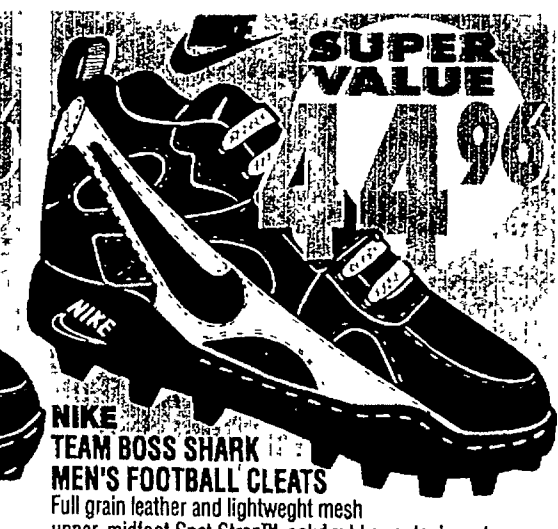
**NIKE LAND SHARK MEN'S ALL PURPOSE CLEATS**  
Low cut, nylon mesh/leather, 2 color molded rubber cupsole with bi-level cleats.



**REEBOK PIT BULL MID MEN'S FOOTBALL CLEATS**  
Nylon, mesh and leather upper, removable molded sockliner, hard rubber multi-stud outsole.



**REEBOK PIT BULL HI MEN'S FOOTBALL CLEATS**  
Nylon, mesh and leather upper, removable molded sockliner, multi-stud rubber outsole.

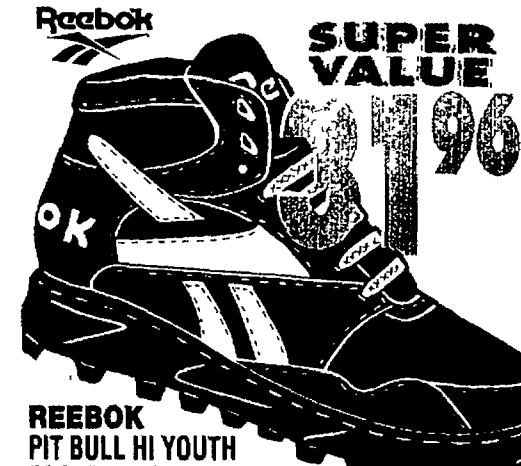


**NIKE TEAM BOSS SHARK MEN'S FOOTBALL CLEATS**  
Full grain leather and lightweight mesh upper, midfoot Spat Strap™, solid rubber outsole unit.

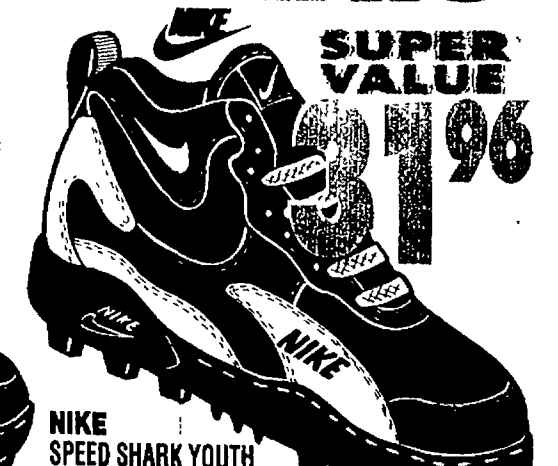
## YOUTH FOOTBALL CLEATS



**REEBOK PIT BULL LO YOUTH FOOTBALL CLEATS**  
Nylon, mesh and leather upper, removable molded sockliner, multi-stud rubber outsole.



**REEBOK PIT BULL HI YOUTH FOOTBALL CLEATS**  
Nylon, mesh and leather upper, removable molded sockliner, multi-stud rubber outsole.



**NIKE SPEED SHARK YOUTH FOOTBALL CLEATS**  
Nylon mesh/leather, low cut, 2 color molded rubber cupsole with bi-level cleats.

# THE BEST SELECTION OF SOCCER CLEATS



**MITRE CAMPIONE MEN'S AND YOUTH SOCCER CLEATS**  
Soft Gametech upper with Nylex lining, forefoot and heel area riveting

**SUPER VALUE**  
**17.96**



**ADIDAS TORRA LIGA MEN'S SOCCER CLEATS**  
Synthetic leather upper, nylon heel lining, padded tongue  
YOUTH TORRA LIGA CLEATS...\$24.96

**SUPER VALUE**  
**28.96**



**LANZERA LIBERO MC MEN'S SOCCER CLEATS**  
Water repellent synthetic leather upper, molded EVA insole, rubber multi-stud outsole  
YOUTH LIBERO JR CLEATS...\$23.96

**SUPER VALUE**  
**29.96**



**PUMA PROFESSIONAL MEN'S SOCCER CLEATS**  
Full grain leather upper, DIATEX stitched rubber outsole

**SUPER VALUE**  
**34.96**



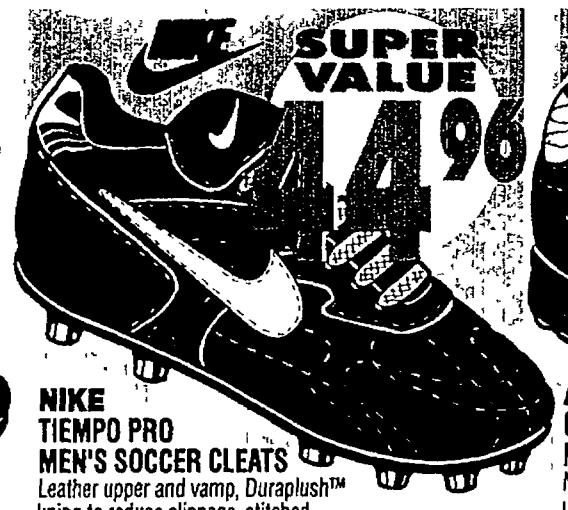
**ADIDAS BERNABEU LIGA MEN'S SOCCER CLEATS**  
Softcarb leather increases abrasion resistance, wide last offers increased comfort and fit, molded rubber outsole

**SUPER VALUE**  
**36.96**



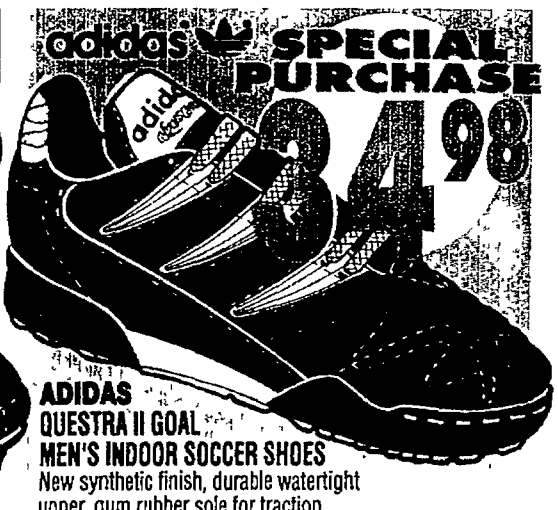
**ADIDAS KAISER CUP MEN'S SOCCER CLEATS**  
Full grain leather upper, reinforced heel and arch, 3 color, triple density nylon outsole, 2 color nylon safety studs

**SUPER VALUE**  
**50.96**



**NIKE TIEMPO PRO MEN'S SOCCER CLEATS**  
Leather upper and vamp, Duraplus™ lining to reduce slippage, stitched rubber molded stud outsole

**SUPER VALUE**  
**44.96**



**ADIDAS QUESTRA II GOAL MEN'S INDOOR SOCCER SHOES**  
New synthetic finish, durable watertight upper, gum rubber sole for traction.  
YOUTH QUESTRA II GOAL SHOES...\$29.96

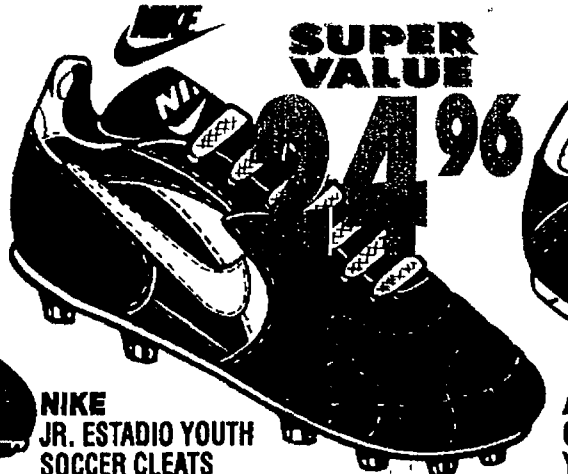
**SPECIAL PURCHASE**  
**34.98**

## YOUTH SOCCER CLEATS



**ADIDAS DIEGO LIGA YOUTH SOCCER CLEATS**  
Durable synthetic upper, reinforced arch area, padded tongue, rubber molded stud sole.

**SUPER VALUE**  
**18.96**



**NIKE JR. ESTADIO YOUTH SOCCER CLEATS**  
Synthetic leather upper, Duraplus™ collar to reduce slippage, stitched molded rubber outsole.

**SUPER VALUE**  
**24.96**



**ADIDAS QUESTRA LIGA YOUTH SOCCER CLEATS**  
Durable leather upper, heel and toe stitching, easy care.  
QUESTRA LIGA II ADULT SOCCER CLEATS...\$44.96

**SUPER VALUE**  
**24.96**

## EVERY SOCCER ACCESSORY YOU NEED!



**SPECIAL PURCHASE**

**15.98**

**UMBRO MEN'S SOCCER SHORTS**  
Nylon soccer short with drawstring and back pocket.



**SPECIAL PURCHASE**  
**9.98**

**BRINE INTRUDER SOCCER BALL**  
Sizes 3, 4 and 5.



**SPECIAL PURCHASE**  
**12.98**

**MITRE COPA COSMIC SOCCERBALL**  
Sizes 4 and 5.

**SUPER VALUE**  
**17.96**

**MITRE BOCA SOCCER BALL**  
Sizes 4 and 5

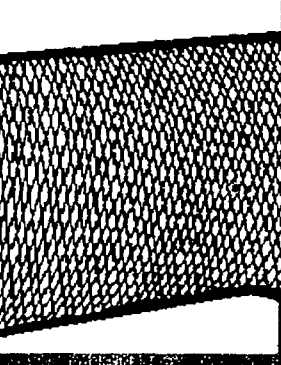


**SUPER VALUE**  
**29.96**

**ADIDAS QUESTRA APOLLO**  
Tournament quality size 5.

**SUPER VALUE**  
**59.96**

**PRACTICE PARTNER SOCCER GOAL**



## PROTECTIVE GEAR

**BRINE LIGHTWEIGHT SHINGUARDS**

**BRINE 3.96**

**TRACE SOG-GUARD PLUS™ SHINGUARDS**

**TRACE 12.96**

**MITRE PRO SPECTRA SHINGUARDS**

**MITRE 14.96**

**EVERYDAY LOW PRICES ... EVERY DAY!**

**THE SPORTS AUTHORITY**

# AMERICA'S HOTTEST SPORT! UNBEATABLE SELECTION OF IN-LINE SKATES



**BLADERUNNER ASTROID YOUTH IN-LINE SKATES**  
Durable molded polymer, 2 quick latch ratchet buckles, foam padded nylon lining, low rebound 88A durometer 64mm spoked hub.

**SUPER VALUE**  
**49.96**



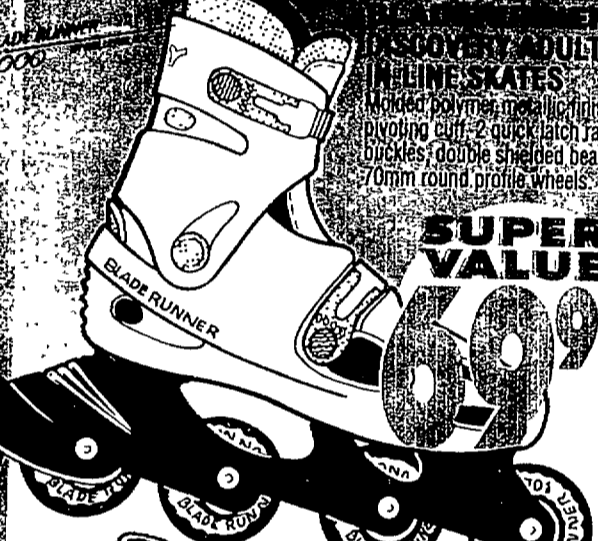
**ROLLERDERBY PHANTOM GT ADULT IN-LINE SKATES**  
Molded one cam lever buckles, 70mm urethane wheels, sealed bearings.

**SUPER VALUE**  
**49.96**



**SENECA FUTURA ADULT IN-LINE SKATES**  
One piece molded shell, 70mm polyurethane wheels with nylon hub, sealed bearings.

**SUPER VALUE**  
**59.96**



**BLADERUNNER DISCOVERY ADULT IN-LINE SKATES**  
Molded polymer metallic finish, pivoting cuff, 2 quick latch ratchet buckles, double shielded bearings, 70mm round profile wheels.

**SUPER VALUE**  
**69.96**



**ROLLERDERBY THE RAIL ADULT IN-LINE SKATES**  
Vented shell, three cam-lever buckles, 70mm high rebound wheels with mag cores.

**SUPER VALUE**  
**69.96**



**ROLLERBLADE SPIRITBLADE YOUTH IN-LINE SKATES**  
Molded polymer shell, 2 quick latch buckles, 70mm high rebound wheels with mag cores.

**SUPER VALUE**  
**79.96**



**BLADERUNNER PRO 3500 ADULT IN-LINE SKATES**  
Molded polymer metallic finish, pivoting cuff, 2 quick latch ratchet buckles, precision double shielded bearings, 72mm 85A durometer wheels.

**SUPER VALUE**  
**89.96**



**ROLLERBLADE SPIRITBLADE ADULT IN-LINE SKATES**  
Molded polyurethane cuff. Two buckle closure, foam padded liner, 70mm 85A durometer wheels, precision bearings, graduated brake.

**SUPER VALUE**  
**99.96**



**ULTRA WHEELS EXTREME LS LADIES' IN-LINE SKATES**  
Lightweight unibody boot and frame, 3 buckle closure, foam padded liner, removable brake, 70mm 82A durometer wheels.

**SUPER VALUE**  
**129.96**

**PROTECTIVE & ACCESSORIES**

**BONE SHIELD TRIANGLE SKATE BAGS**

**SUPER VALUE 14.96**

**VARIFLEX STREET HEAT YOUTH HELMETS**

**SUPER VALUE 14.96**

**VARIFLEX STREET HEAT ADULT HELMETS**

**SUPER VALUE 16.96**

**ROLLERBLADE ACCESSORY PACK**

**SUPER VALUE 49.96**

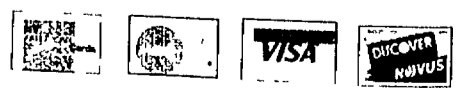
The Sports Authority

**PRICE GUARANTEE**

...means just that! If you ever find a lower competitor's price, we'll match it! Hassle Free!

<b>WATERFORD</b> 277 Summit Dr. (in Summit Crossings) 738-5020	<b>MADISON HEIGHTS</b> John R Rd. (south of 14 mile Rd.) (810) 589-0133	<b>LIVONIA</b> Plymouth Road (west of Middlebelt) 522-2750
<b>CLINTON TOWNSHIP</b> Gratot Avenue and Quinn (14 1/2 Mile Road) 791-8400	<b>UTICA</b> M-59(Hall Road) and M-53 254-8650	<b>DEARBORN</b> Corner of Ford Rd. and Southfield just North of Fairlane Town Cntr 336-6626
<b>STORE HOURS MON-FRI 10AM-9PM SAT 9AM-9PM SUN 10AM-6PM</b>		

**THE SPORTS AUTHORITY**



Open Sunday!

# OfficeMax®



We Go To The Max For You!™

SAVINGS TO THE...

# MAX!

For Back-To-School...

Guaranteed Low Prices!

Satisfaction Guaranteed!

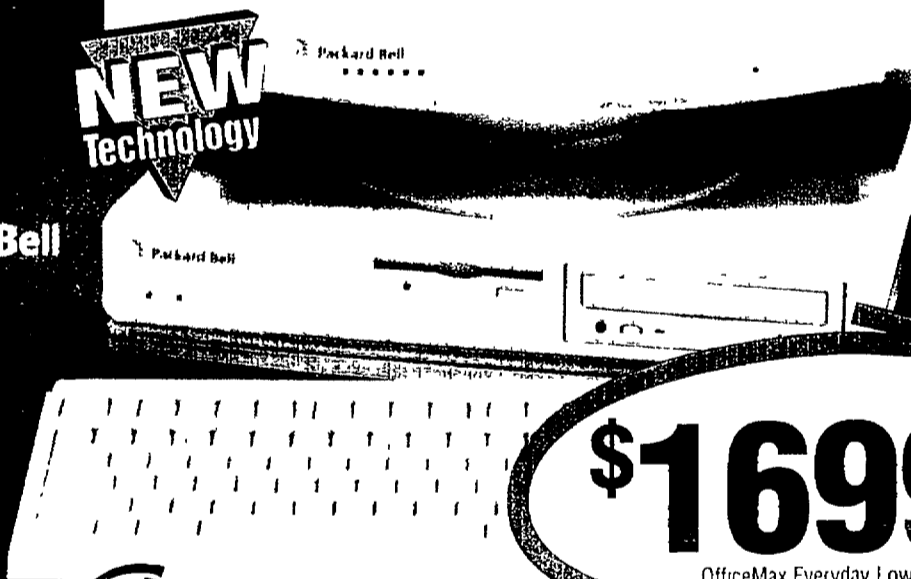
66MHz Processor



## Multimedia Computer, Monitor & Printer

- 486DX2
- 8MB RAM upgradable to 64MB
- 540MB hard drive
- 16-bit stereo sound card and speakers
- Dual speed CD-ROM
- .39dp monitor included
- Color printer included

Model # Axcel  
251/PB 1401/DEC 120  
1410-0359



NEW Technology

The Intel Inside Logo is a trademark of Intel Corporation

# \$1699<sup>00</sup>

OfficeMax Everyday Low Price



DEC 120 Printer  
Included  
Valued at  
\$279.99

1405-7236

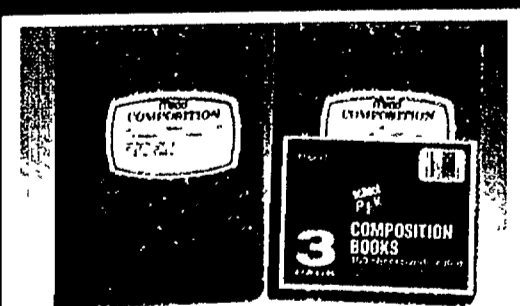
## FREE

Windows '95 Upgrade CD with purchase of this computer with manufacturer's mail-in coupon. See store for details.

PRE-INSTALLED SOFTWARE VALUED UP TO

# \$800

INCLUDES:  
Designed for Windows® '95, America Online®, Prodigy®, Microsoft® Works, Microsoft® Encarta '95, Microsoft® Entertainment Pack



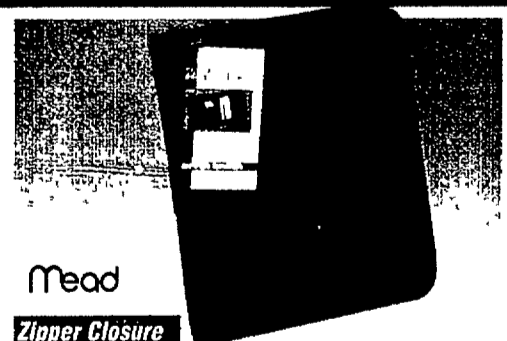
Three Pack  
Mead Composition Books

- 100 sheets per pad
- Wide ruled
- 9-3/4" x 7-1/2"

# \$2<sup>88</sup>

List Price \$11 15  
0601-6866

OfficeMax Everyday Low Price



Mead

Zipper Closure  
Mead Five Star First Gear Binder

- Lightweight, durable nylon
- Available in black, blue, green & purple
- 1-1/2" 3-ring

# \$10<sup>99</sup>

List Price \$18 79  
0402-1301

OfficeMax Everyday Low Price

## SAVE \$5<sup>00</sup> By Mail!

Receive a \$5 store check by mail when you purchase any combination of 3 writing instruments and/or correction pens from Papermate. See store for details



5 Pack

Paper Mate Eraser Mate 2 Pens

- Med. black erasable ink
- List Price \$2 55 1001-1970
- Also shown:
- 4PK Sharpwriter Pencils \$1.49
- List Price \$2 10 1002-3627
- 4PK Flexgrip Highlighter \$3.09
- List Price \$4 19 1001-7572

# \$1<sup>49</sup>

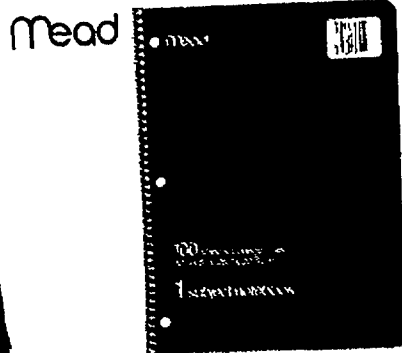
Limit one rebate per customer

OfficeMax  
Everyday  
Low Price

# Low Prices Guaranteed!

# OfficeMax is all you need to memorize

Satisfaction Guaranteed!



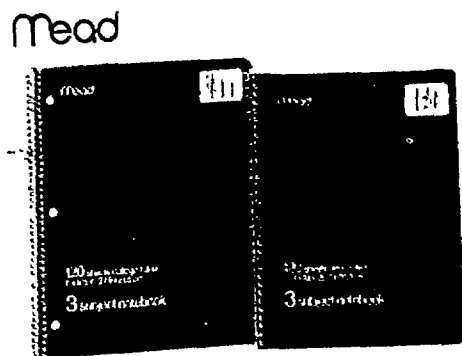
**100 Count**

**Mead Theme Book**

- 8" x 10-1/2"
  - Spiral bound
  - Wide or narrow ruled
- List Price \$2.45  
0601-0050 Wide  
0601-0069 Narrow

**99¢**

OfficeMax  
Everyday Low Price



**120 Sheets**

**Mead 3 Subject Notebook**

- 8" x 10-1/2"
- Spiral bound
- College ruled

**\$1.19**

List Price \$2.95  
0601-1308  
OfficeMax  
Everyday Low Price



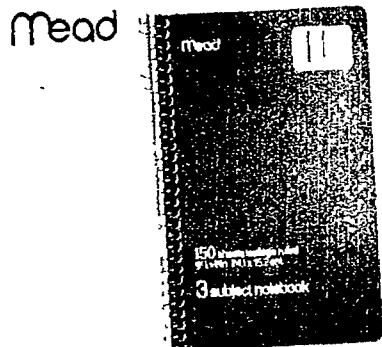
**100 Count**

**3" x 5" Index Cards**

- 3 x 5"
  - White
  - 90 lb.
- List Price 80  
0301-2331  
0302-0590

**49¢**

OfficeMax  
Everyday Low Price



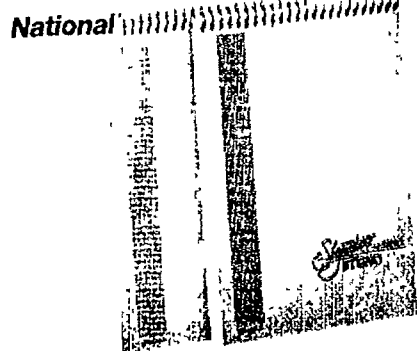
**150 Count**

**Mead 3 Subject Theme Book**

- Narrow ruled
- Spiral bound
- 8" x 10-1/2"

**\$1.49**

List Price \$3.25  
0601-6900  
OfficeMax  
Everyday Low Price



**60 Sheets**

**National Steno Book**

- 6" x 9"
  - Gregg ruled sheets
  - Assorted colors
- List Price \$8.00  
0600-0070 Blue  
0600-0052 Rose

**\$1.49**

OfficeMax  
Everyday Low Price



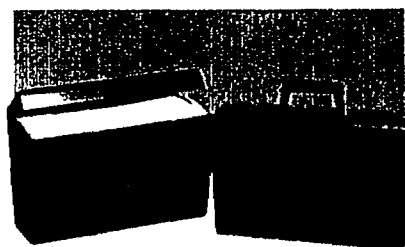
**4 Pack**

**Ampad Quadrille Pads**

- 8-1/2" x 11"
  - 50 sheets per pad
  - 4 squares to the inch
- List Price \$5.80  
0602-0833  
5 squares to the inch  
0602-0842

**\$3.99**

OfficeMax  
Everyday Low Price



**ANTHES UNIVERSAL™**

**19 Pockets**

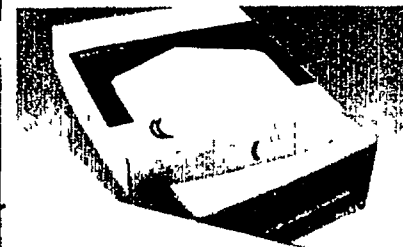
**Anthes Action File**

- Letter or legal size
- A-Z indexing
- Available in assorted colors

**\$7.99**

List Price \$21.95  
0301-0654 Black

OfficeMax Everyday Low Price



**Columbian™**

**500 Count**

**Columbian #10 Envelopes**

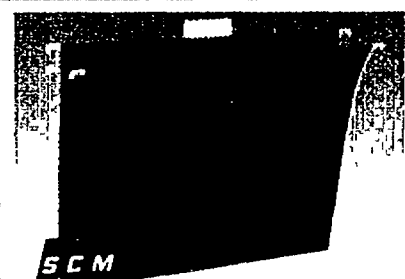
- Made of bond stock for first class air mail or bulk rate mailing
- White

**\$5.49**

List Price \$19.29

0601-0693

OfficeMax Everyday Low Price



**25 Count**

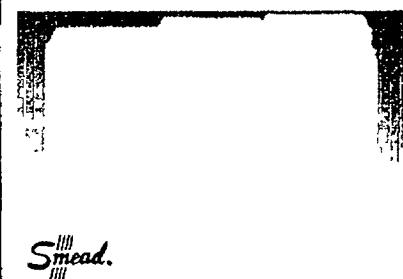
**SCM 1/5 Cut Hanging File Folders**

- Letter size
- Standard weight
- Inserts included
- Green

**\$4.99**

List Price \$16.65  
0300-3608 Letter

OfficeMax Everyday Low Price



**Smead™**

**100 Count**

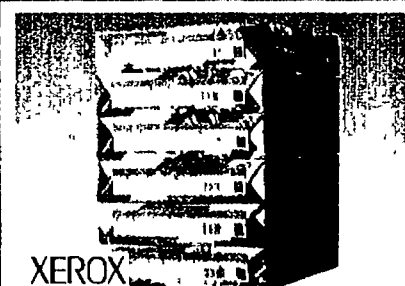
**Manila File Folders**

- 1/3 cut tab
- Recycled fibers
- Letter size
- Scored for 3/4" expansion

**\$5.29**

List Price \$12.65  
0300-1370

OfficeMax Everyday Low Price



**XEROX™**

**500 Sheets Per Ream**

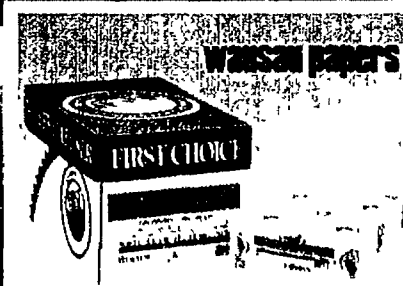
**Xerox Pastel Colored Paper**

- 20lb paper
- 8-1/2" x 11"
- Assorted pastel colors

**\$6.29**

List Price \$7.89  
0600-0579

OfficeMax Everyday Low Price



**WAUSAU PAPER™**

**500 Sheets Per Ream**

**Wausau First Choice Laser Paper**

- 8-1/2" by 11"
- 24 lb.
- Clean white paper

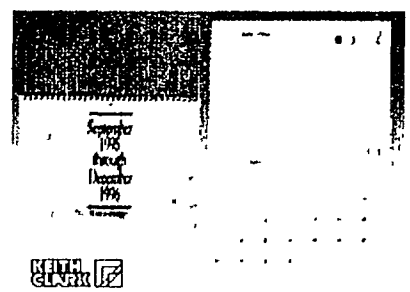
**\$6.99**

List Price \$12.19  
0601-1148

OfficeMax Everyday Low Price

**Guaranteed Low**

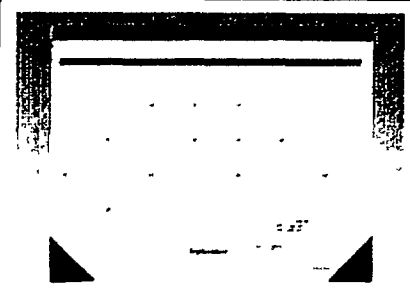
# for Back-To-School. OfficeMax®



## 16 Month Keith Clark Business Planner

- Page size 11" x 18"
- Printed in two colors on white paper
- Past current and five future months reference
- Non refillable

**\$3.79** List Price \$5.70  
OfficeMax Everyday Low Price 0503-8675



## 16 Month Desk Pad Keith Clark Academic Calendar

- Page size 22" x 17"
- 16 months
- Full year calendar reference across each page
- Nonrefillable

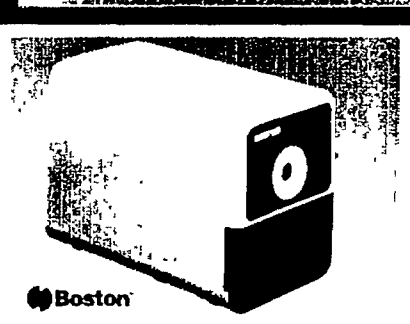
**\$6.59** List Price \$9.90  
OfficeMax Everyday Low Price 0503-8684



## 15" Dana Organizer Desk Lamp

- Eight compartments
- 75 watt rated bulb included
- Holds all desktop accessories
- Flexible gooseneck

List Price \$20.00  
**\$8.88** OfficeMax Everyday Low Price



## For Any Office Boston Electric Pencil Sharpener

- Compact design fits comfortably on any desk
- Automatic pencil stop
- Available in black or putty

**\$12.99** List Price \$29.95  
OfficeMax Everyday Low Price 1000-0517 Putty



## 3 Pack Liquid Paper Bond White

- Premium coverage
- Fast drying

**\$2.96** OfficeMax Everyday Low Price  
List Price 4.85  
-2.96 Less Mail-in Rebate

**FREE** Your Final Cost After Rebate 0201-2486  
Limit one rebate per customer

## SAVE \$3.00 By Mail!

Receive a \$3 store check by mail when you purchase any 3 packages of Eberhard Faber Multipacks. See store for details.



## 5 Pack Eberhard Faber Uni-Ball Pens

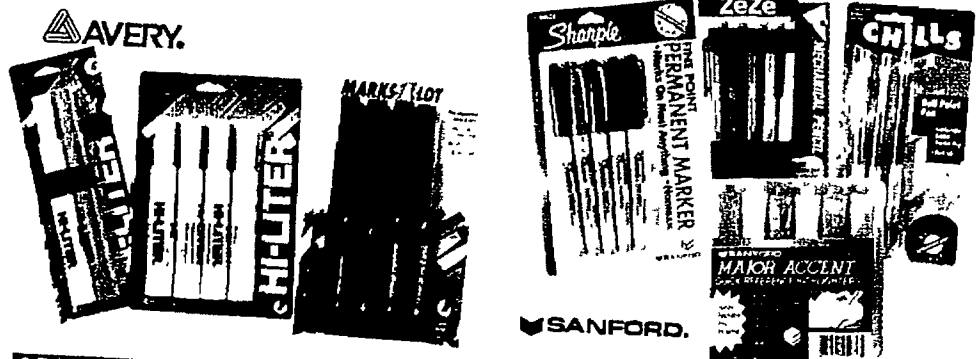
- 0.2mm Durable Metal Point
- Black ink

List Price \$7.25 1002-4092  
Also shown:  
10PK Yellow Pencil .79  
List Price \$2.50 1001-1952  
4PK Vision Fine Ass't \$5.39  
List Price \$9.96 1003-0012

**\$3.99** OfficeMax Everyday Low Price  
Limit one rebate per customer

## SAVE \$3.00 By Mail!

Receive a \$3 store check by mail when you purchase any 3 packages of Multipack from Sanford, or any 3 packages of Hi-Liter, Marks-A-Lot, or Glue Stic Brand products. Limit one rebate per customer. See store for details.



## 4 Pack Avery Marks-A-Lot Markers

- Waterproof
- Black
- Non-toxic

List Price \$5.39 1002-3173

Also shown:  
2PK Extra Value Hi-Liter \$1.09  
List Price \$1.98 1001-7466  
4PK Yellow Hi-Liter \$2.29  
List Price \$3.55 1002-2860

**\$2.79**

OfficeMax Everyday Low Price

## Sanford Sharpie

- Permanent on most surfaces
- Assorted colors

List Price \$5.45 1001-7242

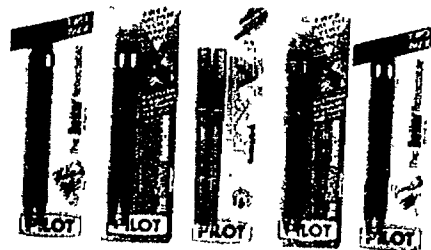
Also shown:  
Major Accent 6 Color \$3.19  
List Price \$4.99 1000-0900  
ZeZe 5mm Pencil 5PK \$4.49  
List Price \$7.25 1001-7279  
Chills Ballpoint 3PK Black \$2.99  
List Price \$4.89 1002-9774

**\$3.59**

OfficeMax Everyday Low Price

## SPECIAL OFFER!

FREE MTV cap! Purchase 5 specially marked Pilot Pen Packs and Pilot will send you a FREE MTV Cap. See store for details. SAVE \$2.00 By Mail! Receive a \$2 store check by mail when you purchase any combination of 3 packages of Pentel products. See store for complete details.



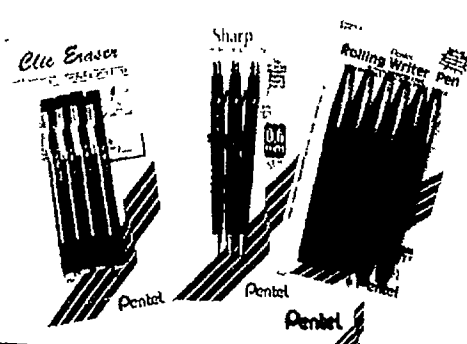
## 2 Pack Pilot Precise V5 Rolling Ball Pen

- Black ink

List Price \$3.96 1002-8490  
Also shown:  
2PK Retractable \$1.99  
List Price \$3.38 1002-8524

**\$2.39**

OfficeMax Everyday Low Price



## 6 Pack Pentel Rolling Writer Pen

- Black ink

List Price \$8.34 1001-6626  
Also shown:  
Sharp 5mm Pencil 3PK \$8.29  
List Price \$15.57 1001-2381  
Retractable Eraser \$4.19  
List Price \$6.36 1001-1275

**\$3.29**

OfficeMax Everyday Low Price

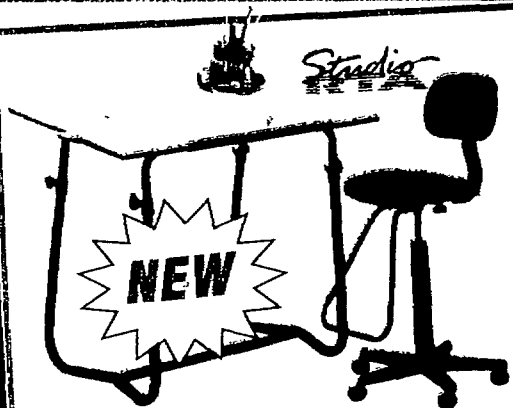
Limit one lead refill per customer per rebate

**Prices Every Day!** See back page for details.

Selection To The Max!

# OfficeMax. Going Back-To-School

Take it to the MAX!



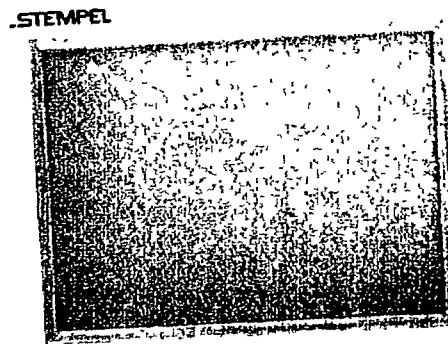
**NEW**  
**Three Piece Set**  
**Studio RTA Tech Center Drafting Set**

- Set includes: drafting table, drafting chair and table top carousel

**\$149<sup>99</sup>**

List Price \$329.97  
1107-0636

OfficeMax  
Everyday Low Price



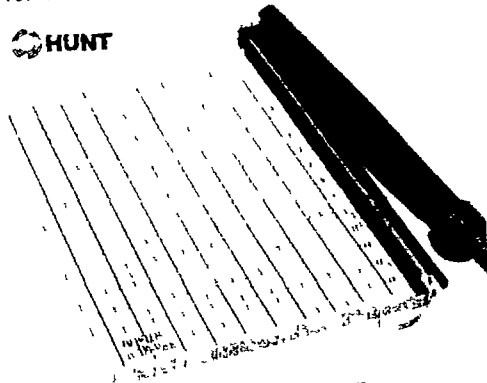
**18" x 24"**  
**Stempel Cork Bulletin Board**

- Resilient cork reseals when pins are removed
- Board is framed in hand-finished solid oak

**\$8<sup>97</sup>**

List Price \$20.95  
1100-1480 Cork  
1100-1514 Alum. \$9.99

OfficeMax  
Everyday Low Price



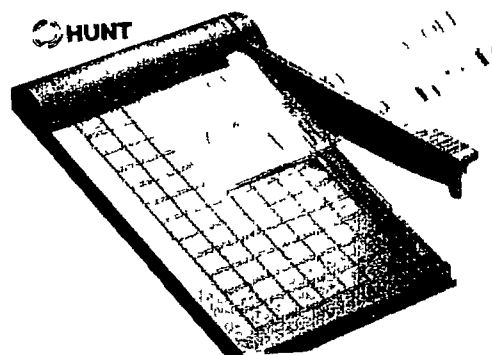
**12 Inch**  
**Hunt Boston Standard Paper Trimmer**

- Built-in safety lock
- Cuts up to 10 sheets

**\$21<sup>99</sup>**

List Price \$44.50  
0701-9273

OfficeMax  
Everyday Low Price



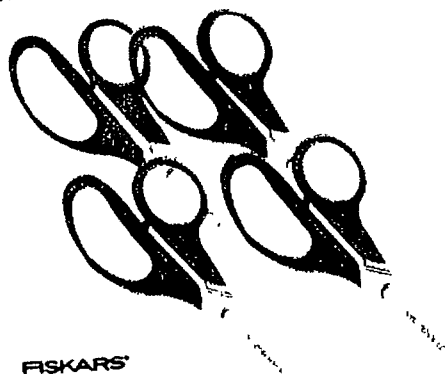
**4" x 6" Cutting Board**  
**Hunt Boston Mini Paper Trimmer**

- Sturdy plastic surface
- Cuts five sheets at once

**\$11<sup>99</sup>**

List Price \$16.95  
0702-3099

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Everyday Low Price



**Assorted Colors**  
**Fiskars Kids Scissors**

- Right/Left handed scissors
- Stainless steel blades
- Pointed or blunt tip

**\$1<sup>89</sup>**

List Price \$3.35  
0901-3024 Pointed  
0901-2962 Blunt

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Everyday Low Price



**Great Value**  
**Avery Glue Sticks**

- Non-toxic
- Dries quick
- Washes out of clothing

**\$1<sup>69</sup>**

List Price \$2.85  
0702-3507 3 Pack  
0702-3534 18 Pack \$9.84

OfficeMax  
Everyday Low Price



**NEW**  
**Two In One**  
**Fiskars Cool Protractor**

- Ruler & protractor in one safe to use

**\$3<sup>49</sup>**

List Price \$5.00  
0702-3589  
0702-3570 Protractor

OfficeMax Everyday Low Price



**Assorted Colors**  
**Rubbermaid Pencil Box**

- Durable plastic construction
- Snap close lid

**99¢**

List Price \$1.69  
0802-7011

OfficeMax Everyday Low Price



**Three Pack**  
**OfficeMax Invisible Tape**

- Will not yellow or crack
- 3/4" x 36 yards

**\$3<sup>19</sup>**

Compare at \$7.11  
0901-0385

OfficeMax Everyday Low Price



**12 Pack**  
**Highland Self Stick Notes**

- 3" x 3" List Price \$5.88
- 100 sheets per pad

**\$3<sup>06</sup>**

0901-2141 Yellow  
0901-2837 Blue  
0901-2828 Pink

OfficeMax Everyday Low Price



**Steel Construction**  
**Rolodex Three-Hole Punch**

- Punches up to 10 sheets
- Punches 1/4" holes

**\$6<sup>99</sup>**

List Price \$10.65  
0901-0278

OfficeMax Everyday Low Price



**Space Saver**  
**Rogers Mega Sorter System**

- Five-compartment vertical file
- Two stackette letter trays

**\$13<sup>69</sup>**

List Price \$19.99  
0801-7399 Black  
0802-8261 Clear

OfficeMax Everyday Low Price



**Includes Free Drawer Organizer Tray**

**2 Pack with Bonus**  
**Rogers Techfiles**

- Holds files, magazines and reports
- Label space on front panel

List Price \$7.58

**\$5<sup>29</sup>**

0802-7672 Black  
0802-7681 Granite  
0802-7690 Burgundy

OfficeMax Everyday Low Price

**Satisfaction Guaranteed!**



# has never been easier. OfficeMax®

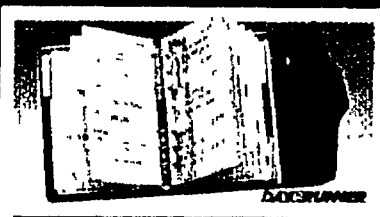


### Durable Canvas Day Runner 411™ Student Planner

- Weekly calendar
- Page size 3 1/2" x 6-3/4"
- Available in black, blue and green

**\$14<sup>99</sup>** List Price \$20.00  
0404-1655

OfficeMax Everyday Low Price

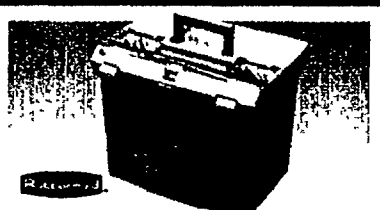


### Note Pad & More Day Runner Factcentre

- A-Z telephone/address directory
- Velcro closure
- Six-ring 3-3/4" x 6-3/4"
- Black

**\$9<sup>99</sup>** List Price \$15.00  
0401-9261

OfficeMax Everyday Low Price

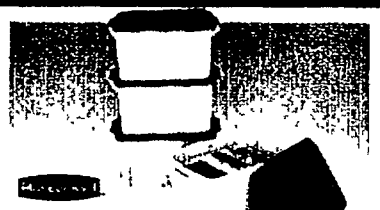


### Home, School, Office Rubbermaid Box Office

- Bonus 3"x5" card file included\*
- Holds hanging files

**\$12<sup>97</sup>** List Price \$21.99  
0302-4373  
\*Indigo Blue Only

OfficeMax Everyday Low Price

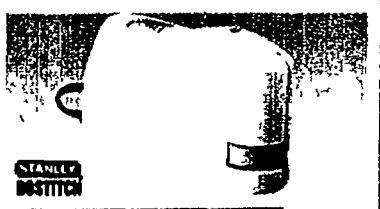


### Long Term Rubbermaid Storage File

- Hanging letter-size frame included
- 12-1/4"H x 24"W x 16"D
- Home or office use

**\$12<sup>97</sup>** List Price \$23.89  
0301-1163

OfficeMax Everyday Low Price

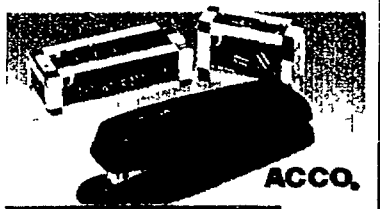


### Made In The USA Stanley Bostitch Electric Stapler

- Loads a full strip of staples
- Low staple supply indicator
- UL listed
- Sensitive firing mechanism

**\$29<sup>99</sup>** List Price \$59.95  
0901-8001 Putty  
0901-8520 Black

OfficeMax Everyday Low Price

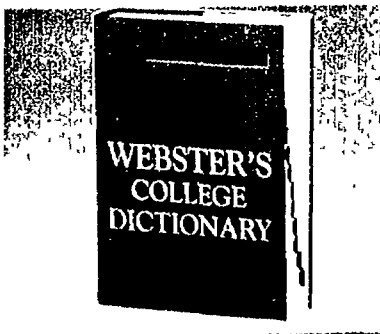


### Assorted Colors Acco Stapler Value Pack

- Includes stapler, 5000 staples and 100, #1 paper clips

**\$4<sup>39</sup>** List Price \$14.20  
0901-2766 Black  
0901-8305 Colors

OfficeMax Everyday Low Price

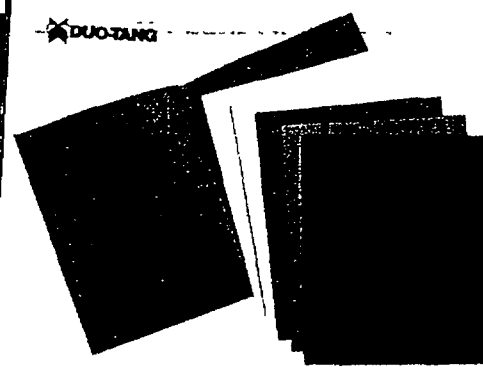


### Great For School Random House College Dictionary

- Newly revised and updated
- Over 180,000 entries
- Hundreds of new words

**\$19<sup>99</sup>** List Price \$22.95  
1107-0404

OfficeMax Everyday Low Price



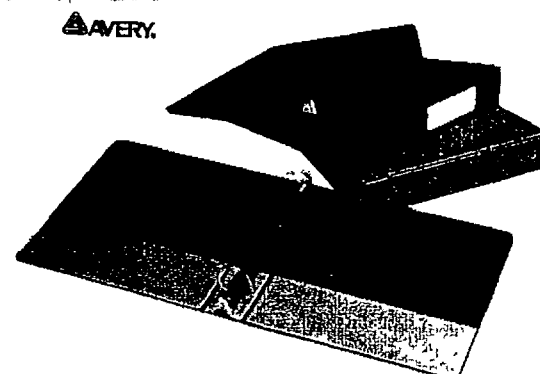
### Double Pocket Duo-Tang Report Covers

- 8-1/2" x 11"
- 10 pack

List Price \$5.10  
0400-2466

**\$2<sup>89</sup>**

OfficeMax  
Everyday Low Price



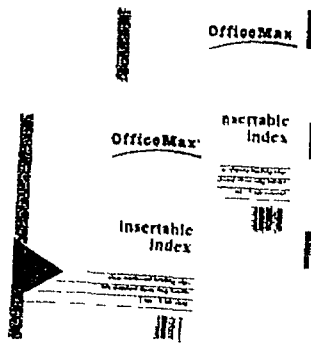
### Assorted Colors Avery 1" Three Ring Binder

- 8-1/2" x 11"
- Double inside pockets
- Available in seven colors

List Price \$3.05  
0400-4507

**72¢**

OfficeMax  
Everyday Low Price



### Five Tab OfficeMax Index Dividers

- Fits standard three-ring binder
- Reinforced binding edge
- 8 tab available

Compare at 73¢  
0400-3474 5-Tab

**49¢**

OfficeMax  
Everyday Low Price



### Assorted Colors K&M 1" Poly Binder

- Resists moisture and tearing
- Perfect for students
- 11" x 8-1/2", 3 ring

List Price \$1.99  
0402-1258

**99¢**

OfficeMax  
Everyday Low Price



### Lifetime Warranty Buckeye Pak'R Backpack

- Made of waterproof Cordura®
- Bottom reinforced with leather
- Black, green, navy

List Price \$38.00  
0404-0166

**\$29<sup>99</sup>**

OfficeMax  
Everyday Low Price



### Versatile Carriage Collection Portfolio

- Multiple compartments for files, accessories and supplies
- 17" x 12" x 4-1/2"

List Price \$60.00  
0403-8026

**\$34<sup>99</sup>**

OfficeMax  
Everyday Low Price

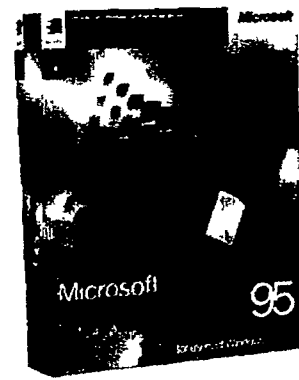
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Hi-Tech Savings!

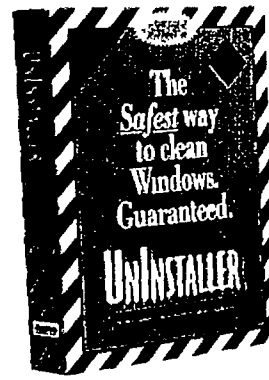
Savings to the MAX!



Available 8/24/95  
Microsoft Windows '95  
• Available on 3.5" or CD-ROM

**\$89<sup>95</sup>**

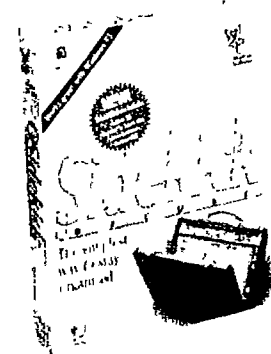
1401-6334 OfficeMax Everyday Low Price



**New Version**  
Uninstaller V3.0  
• Not just for deleting anymore  
• Move applications  
• Transport applications to other PC's

**\$42<sup>99</sup>**

List Price \$69.95  
1401-0544 OfficeMax Everyday Low Price



**PERFORM**  
Sidekick 2.0 Deluxe  
• Award winning  
• Personal information manager  
• Informative video

**\$69<sup>99</sup>**

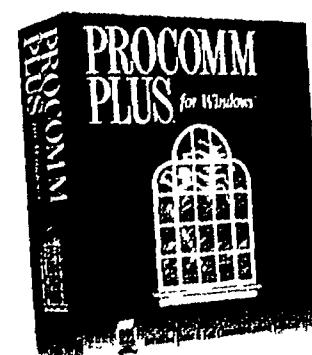
List Price \$89.99  
1401-1829 OfficeMax Everyday Low Price



**700 Graphics**  
Print Artist V2.0  
• Create signs, certificates, envelopes, stationery, and banners

**\$39<sup>99</sup>**

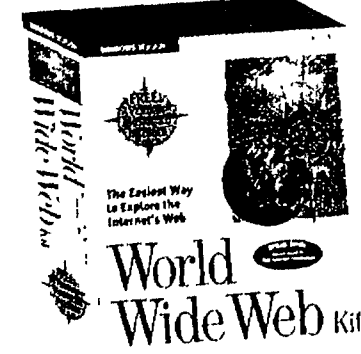
List Price \$69.95  
1404-9790 OfficeMax Everyday Low Price



**Communications**  
Procomm Win V3.0  
• Integrated data and fax  
• Automatic detection of over 900 modems

**\$129<sup>99</sup>**

List Price \$179.00  
1401-0321 OfficeMax Everyday Low Price



**Internet**  
World Wide Web Kit  
• Provides easy access to the internet  
• Works with any modem

**\$33<sup>99</sup>**

List Price \$49.95  
1401-2105 OfficeMax Everyday Low Price

See Our Complete SOFTWARE SELECTION



**Includes Graphics**  
Calendars For Windows  
• Easily create & print calendars with appointments & events  
• Use different fonts & colors

**\$13<sup>99</sup>** List Price \$19.95  
1405-2259 OfficeMax Everyday Low Price



**Over 3000 Pages**  
Compton's Encyclopedia  
• 12 hours of multimedia information  
• Online dictionary  
• Hundreds of pictures

**\$49<sup>99</sup>** List Price \$459.99  
1405-5853 OfficeMax Everyday Low Price



**Speeds Up All Applications**  
MGV 8MB RAM Upgrade  
• 8MB 2x36 70ns 72pin SIMM  
• For PC's Taking 36-Bit MDL

**\$379<sup>99</sup>** List Price \$459.99  
1405-5853 OfficeMax Everyday Low Price



**Includes 13 Titles**  
Reveal 4X CD-ROM  
• Internal quad speed CD-ROM  
• High speed IDE interface  
• Includes mounting hardware

**\$229<sup>99</sup>** List Price \$279.97  
1405-8217 OfficeMax Everyday Low Price

See Our Complete SOFTWARE SELECTION



**Screen Saver**  
Looney Toons  
• Ecologic power manager  
• Password protection

**\$34<sup>99</sup>**

List Price \$45.99  
1401-5772 OfficeMax Everyday Low Price



**Best Selling Game**  
Dark Forces  
• Join the rebel alliance and stop the imperial forces  
• CD-ROM

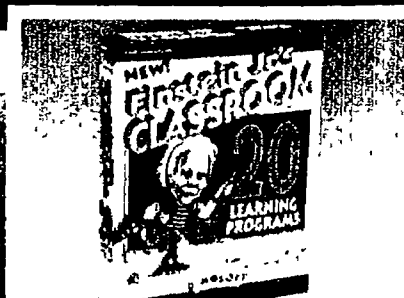
**\$49<sup>99</sup>**

List Price \$57.00  
1401-0768 OfficeMax Everyday Low Price



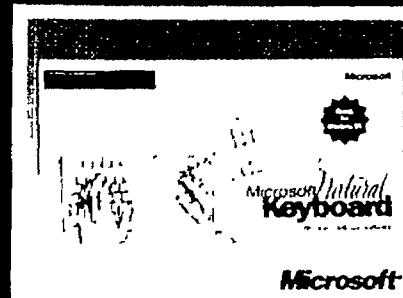
**Typing Tutor**  
Mavis Beacon CD  
• Improve typing speed  
• Personalized practice lessons

**\$37<sup>99</sup>** List Price \$59.95  
1401-1650 OfficeMax Everyday Low Price



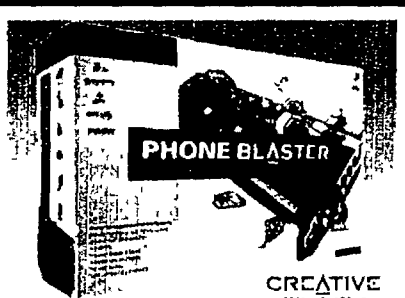
**Interactive**  
Einstein Jr.'s Classroom  
• Learn math, science, language, and history  
• Fun at any age

**\$19<sup>99</sup>** List Price \$29.95  
1401-1053 OfficeMax Everyday Low Price



**Windows '95 Compatible**  
Microsoft Keyboard  
• Ergonomic design  
• 104 keys

**\$89<sup>99</sup>** List Price \$100.00  
1405-7049 OfficeMax Everyday Low Price



**Speakers Included**  
Creative Labs Phone Blaster  
• 14.4K data/fax modem  
• 16 bit sound card, CD-ROM interface  
• Full duplex speaker phone

**\$249<sup>99</sup>** List Price \$495.00  
1405-8128 OfficeMax Everyday Low Price



**Network Capable**  
Links 386 Pro  
• Head to head play  
• Realistic golf  
• 7+ courses available

**\$29<sup>99</sup>**

List Price \$69.95  
1404-2243 1404-0660 OfficeMax Everyday Low Price



**25 New Levels**  
Magic Carpet  
• Network support 2-8 players  
• Action game of the year  
• 75 levels in all

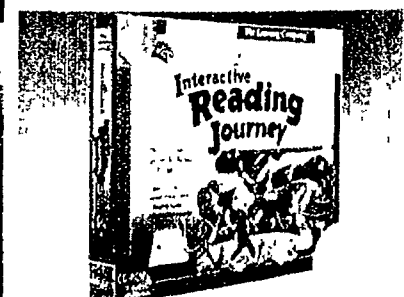
**\$52<sup>99</sup>**

1401-1106 OfficeMax Everyday Low Price



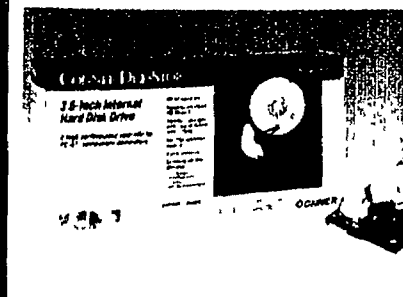
**Kids 6 to 12**  
Crayola Art CD  
• Makes creativity and computer fun  
• Tools such as crayons, markers, paints and animated stickers

**\$44<sup>99</sup>** List Price \$59.95  
1401-1311 OfficeMax Everyday Low Price



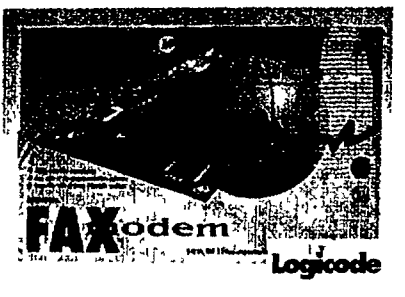
**Build Vocabulary**  
Reader Rabbit CD  
• Learn phonics skills  
• Build comprehension  
• Improve memory

**\$84<sup>99</sup>** List Price \$109.99  
1401-1259 OfficeMax Everyday Low Price



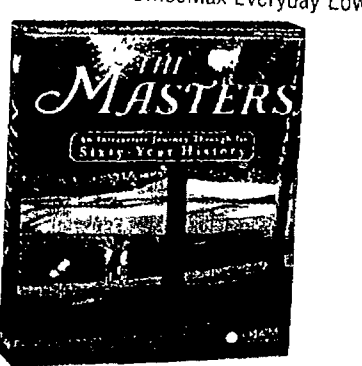
**850MB**  
Conner Internal Hard Drive Kit  
• Compatible with PC/AT computers  
• Mounts into 3.5"/5.25" drives  
• 2-year warranty

**\$249<sup>99</sup>** List Price \$400.00  
1405-5933 OfficeMax Everyday Low Price



**Fastest Speed**  
Logiccode 28.8K V.34 Modem  
• 28.8K data send and receive fax  
• 14.4 send and receive fax

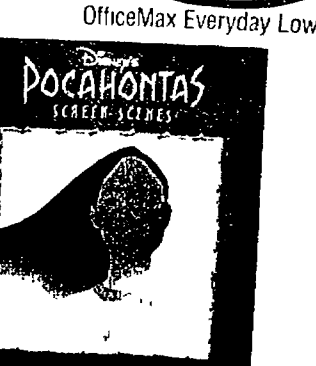
**\$129<sup>00</sup>** List Price \$180.00  
1405-7717 OfficeMax Everyday Low Price  
External 28.8K Modem \$199.00  
1405-8618



**CD-ROM**  
The Masters  
• 60 years of photos  
• Analyze each tournament  
• 3-D animations of each green

**\$38<sup>99</sup>**

1401-0492 OfficeMax Everyday Low Price



**40 Luminous Images**  
Disney Pocahontas Screen Saver  
• Wallpaper and screen saver  
• Turn any image into a puzzle

**\$19<sup>99</sup>**

1401-0580 OfficeMax Everyday Low Price

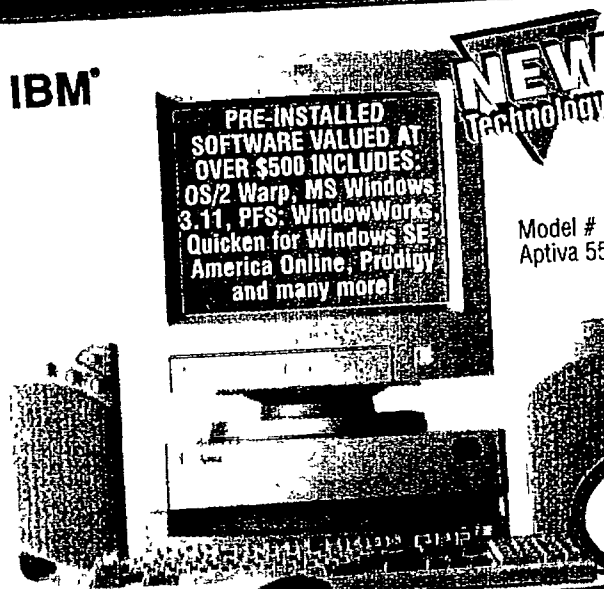
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**PRE-INSTALLED SOFTWARE VALUED AT OVER \$500 INCLUDES:**  
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**NEW Technology**

Model #  
Aptiva 550

**Fast 100MHz**

**IBM Computer And Monitor**

- 486DX4
- 8MB RAM
- 727MB hard drive
- Quad speed CD-ROM
- Speakers
- 14.4K fax/data modem
- 28dp color monitor included

1410-0260

**\$1938<sup>00</sup>**

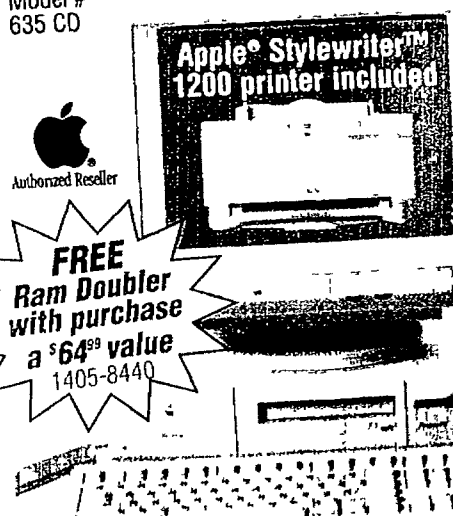
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Model #  
635 CD



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**FREE Ram Doubler with purchase a \$64<sup>99</sup> value 1405-8440**



**Apple® Stylewriter™ 1200 printer included**

**PRE-INSTALLED SOFTWARE VALUED AT OVER \$900 INCLUDES:**

- Microsoft Works 4.0, Quicken 4, American Heritage Dictionary 3rd Edition and Apple eWorld!

**Built-in CD-ROM**

**Apple® Macintosh® Performa® 635CD Multimedia Computer, Monitor & Printer**

- 66/33MHz Motorola microprocessor
- 5MB RAM upgradable to 36MB
- 250MB hard drive
- 28 monitor included

1410-0251

**\$1599<sup>00</sup>**

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**350MB Hard Drive**

**Toshiba Color Notebook Computer**

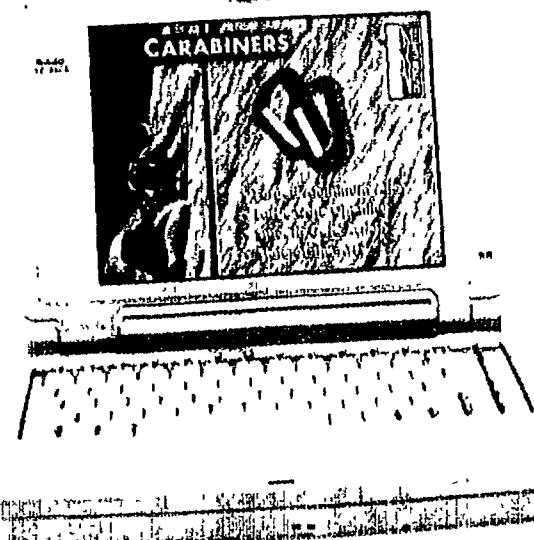
- 486DX2/50MHz
- 4MB RAM expandable to 28MB
- 10.4" color display
- 6.8lbs
- Model # T2105 CS

1405-7352

**\$1799<sup>00</sup>**

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**TOSHIBA**



**PRE-INSTALLED SOFTWARE VALUED AT OVER \$1200**

- INCLUDES: MS-DOS 6.2, Microsoft Windows 3.1, MediaPilot, Prodigy, America Online and many more!

**COMPAQ**

Model #  
CDS 774/140

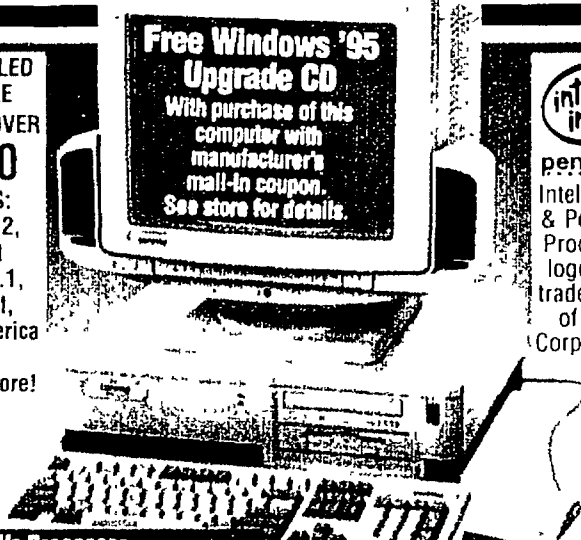
**Pentium 75MHz Processor**

**Compaq Multimedia Computer and Monitor**

- 8MB RAM
- 725 MB hard drive
- Quad speed CD-ROM
- 14 4K data/fax modem 1410-0117
- 28 color monitor included

**Free Windows '95 Upgrade CD**

With purchase of this computer with manufacturer's mail-in coupon. See store for details.



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**\$1992<sup>00</sup>**

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**Color InkJet Digital Color Printer**

- 300 dpi resolution
- Prints up to 2 2 pages per minute
- 70-page sheet feeder
- Also prints on transparencies, labels and envelopes
- MS Windows driver included
- Two-year warranty

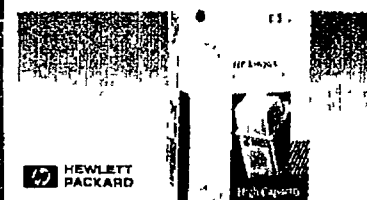
1405-7236 List Price 355 00

**\$289<sup>00</sup>**

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Black Cartridge-2 pack 9.99  
1404-9095

**EPSON**  
Model # 120ic



**Black High Capacity Hewlett-Packard InkJet Cartridge**

- HP 51626A cartridge
- Clean and easy replacement

**\$23<sup>99</sup>** List Price \$31.95  
0202-6845

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**Canon**

**Bubble Jet Canon BC-02 Black Cartridge**

- Fits BJ 200 series printers
- Fits selected Canon fax machines

**\$23<sup>99</sup>** List Price \$25.00  
1402-1300

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MediaPilot,  
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Windows,  
Prodigy, America  
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and many more!

Model # 972/140

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Upgrade CD**  
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COMPAQ

**Pentium 75MHz Processor**

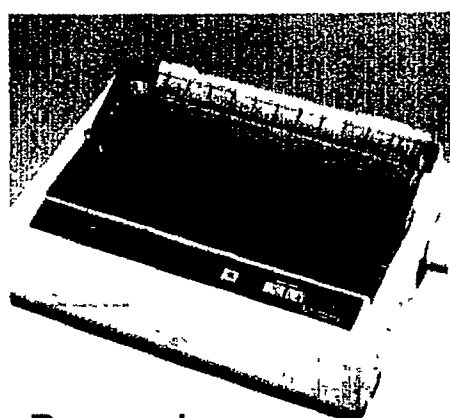
**Compaq Multimedia  
Computer and Monitor**

- 8MB RAM expandable to 136MB
- 725MB hard drive
- Quad speed CD-ROM drive
- 14.4 kbps fax/modem
- 28 monitor included

1410-0206

**\$2142<sup>00</sup>**

OfficeMax Everyday Low Price



**Low Noise Level**

**Panasonic Color Printer**

- 24-pin color printer
- 360 dpi resolution
- Built-in 20-page sheet feeder
- Maximum print speed of 250 cps

Model # KX-P2135

1404-9861 List Price \$299.95

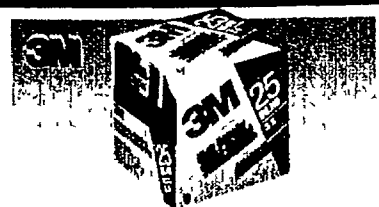
~~\$269<sup>99</sup>~~ OfficeMax  
Everyday Low Price  
**-\$50<sup>00</sup>** Less Mail-In Rebate

**\$219<sup>99</sup>**

Your Final Cost After Rebate

**Panasonic**

Panasonic KX-P160 Black Ribbon \$12.99  
1405-0108



**25 Pack**

**3M 3-1/2 HD IBM Diskettes**

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Everyday Low Price

**-\$7<sup>50</sup>** Less Mail-In Rebate

**\$9<sup>49</sup>**

Your Final Cost  
After Rebate

0205-3672



**High Quality**

**Allsop Deluxe Keyboard Drawer**

- Frees up valuable  
work space

~~\$29<sup>87</sup>~~ List Price  
\$49.97

0205-0817

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HEWLETT  
PACKARD

**Easy To Add Color**

**Hewlett-Packard  
DeskJet 540**

- 600 x 300 dpi resolution
- Prints on postcard to legal size  
media
- Easy to add color printing with  
optional kit
- Prints up to 3 pages per minute

1405-1027 List Price \$365.00

**\$209<sup>00</sup>**

OfficeMax Everyday Low Price

HP Color Kit

\$39.99 1405-1054

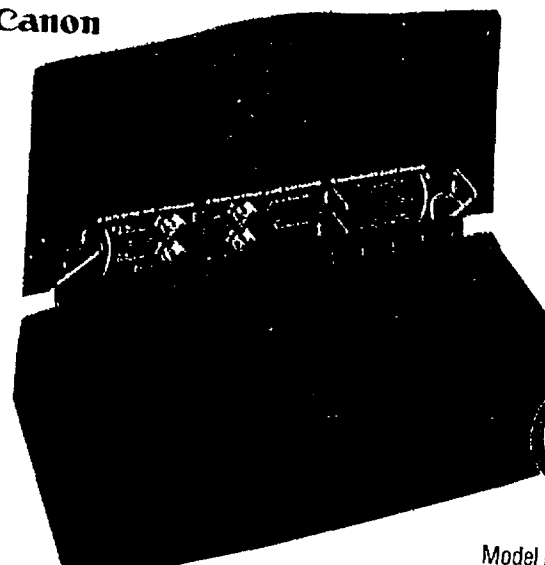
**Color BubbleJet**

**Canon Desktop  
Color Printer**

- Prints up to 4 pages per minute
- 720 dpi black/360 dpi color  
resolution
- 20 TrueType fonts
- Color Adviser™ software included

1405-7735 List Price \$399.00

Canon



**\$359<sup>00</sup>**

Model #  
BJC 70

OfficeMax Everyday Low Price

BCI-10 Black Ink Tank

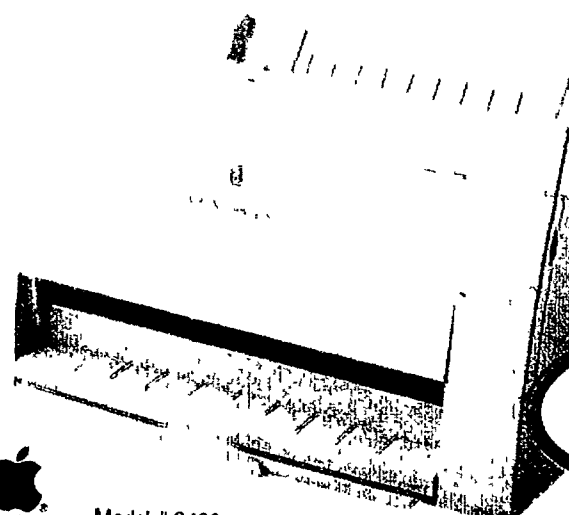
\$16.99 1405-8404

**360 dpi Color**

**Apple® Color  
Stylewriter™ Printer**

- 64 TrueType fonts
- 360 dpi resolution
- Includes cable, cartridges and tanks
- Prints up to 3 pages per minute
- 100 sheet multipurpose paper tray

1405-1820 List Price \$500.00



Apple  
Authorized Reseller

Model # 2400

**\$379<sup>00</sup>**

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Black Ink Tank

\$6.99 1405-1866

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Model #  
WP-5600MDS

**MS-DOS File Compatibility**

**Brother Word Processor**

- Allows spreadsheet conversions to Lotus 1-2-3
- 14" super flat display
- 95,000 word dictionary, 45,000 word thesaurus

**\$299<sup>99</sup>**

List Price \$649.95  
0205-4671

OfficeMax  
Everyday Low Price

**\$50<sup>00</sup> US**  
Savings Bond  
Free from  
Smith Corona  
with purchase.  
See store  
for details



**MS-DOS File Format Compatibility** Model #  
PWP 4500

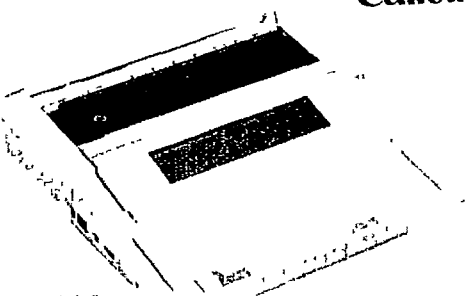
**Smith Corona Word Processor**

- Spreadsheet and database programs
- 14" flat screen monitor
- 90,000 word dictionary, 96,000 word thesaurus

**\$299<sup>99</sup>**

List Price \$759.99  
0205-0595

OfficeMax  
Everyday Low Price



Model #  
StarWriter 30

**MS-DOS Capability**

**Canon Word Processor**

- 12 line by 80 character display
- 500 printing variations, four built-in fonts

**\$299<sup>99</sup>** OfficeMax  
Everyday Low Price  
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**\$249<sup>99</sup>** Your  
Final Cost  
After Rebate

List Price \$499.95  
0203-8422

brother.



Model #  
GX 6750

**Daisy Wheel**

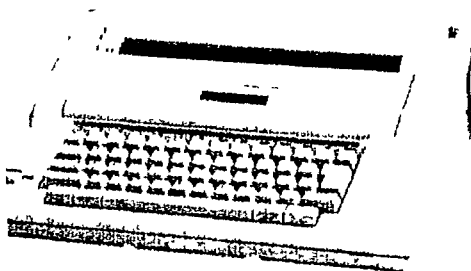
**Brother Typewriter**

- Automatic Word-Out and Line Out correction
- Full line shift correction memory
- Automatic relocation after correction

**\$79<sup>99</sup>**

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0200-4734

OfficeMax  
Everyday Low Price



Model #  
MC 900

**16 Character Display**

**Smith Corona Typewriter**

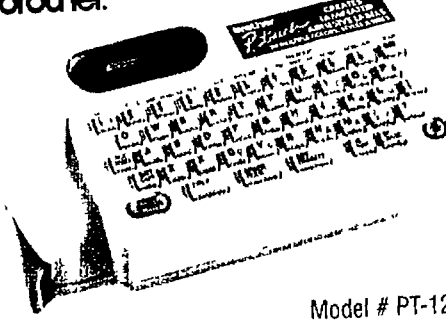
- 75,000 word dictionary
- Full line correction

**\$99<sup>99</sup>**

List Price \$249.99  
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OfficeMax  
Everyday Low Price

brother.



Model # PT-12

**Electronic**

**Brother Labeling System**

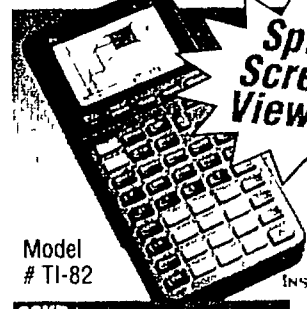
- Prints in 4 styles and 5 sizes
- 6 character display and 49-key keyboard

**\$99<sup>99</sup>**

List Price \$249.00  
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OfficeMax  
Everyday Low Price

**Split**  
**Screen**  
**Viewing**



Model #  
TI-82

**32KB**  
**Texas Instruments Advanced Graphic Calculator**

- 8 line by 16 character display
- Unlimited number of programs
- I/O port with link cable

**\$89<sup>99</sup>**

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**Price**  
**Graphic**  
**Calculator**



Model #  
TI-80

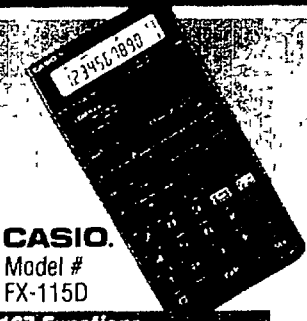
**Easy Pull-Down Menus**  
**Texas Instruments Graphic Calculator**

- Automatically plots functions
- Function evaluation table

**\$59<sup>99</sup>**

List Price \$75.00  
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**CASIO.**  
Model #  
FX-115D

**167 Functions**  
**Casio Solar V.P.A.M. Scientific Calculator**

- Statistics functions
- Complex number calculations

**\$18<sup>97</sup>**

List Price \$26.95  
0201-2299

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**SHARP**  
Model #  
EL-506GB

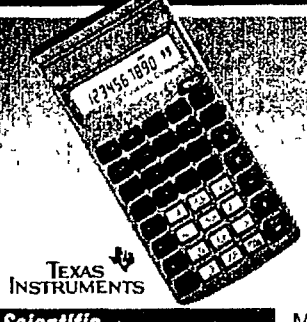
**276 Functions**  
**Sharp Scientific Calculator**

- Direct algebraic logic
- 10 digit 2 exponent display
- 32 physical constants & metric conversions

**\$15<sup>99</sup>**

List Price \$21.99  
0200-2166

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**TEXAS**  
**INSTRUMENTS**

**Scientific** Model #  
TI-30X

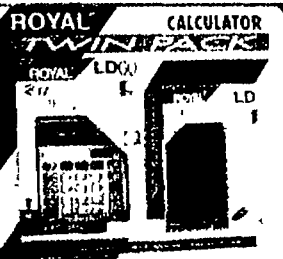
**Texas Instruments Scientific Calculator**

- Converts fractions and decimals
- Scientific functions include trigonometry, natural logarithms and powers

**\$10<sup>99</sup>**

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**ROYAL**

**Convenient Two Pack**

**Royal Calculators** Model #  
LD60/LD22

- EZVue display
- Hand held and desktop calculator

**\$13<sup>99</sup>**

List Price \$21.49  
0202-3848

OfficeMax Everyday Low Price

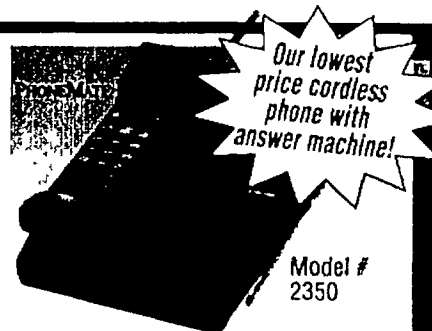
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business day. See back page for details.

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#### PhoneMate Cordless Telephone/ Answering Machine

- Handset call screening/retrieval
- Voice/Time day stamp

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List Price \$169.98  
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All Digital Answer Machine

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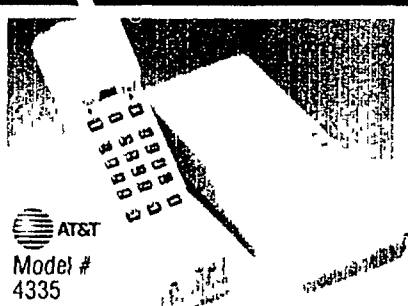
#### GE Cordless Phone/Answer Machine

- 10 number memory
- Digital answer machine
- Model # 2-9685

**\$149<sup>99</sup>**

List Price \$199.99  
0205-5126

OfficeMax Everyday Low Price



Model # 4335

### 10 Channel

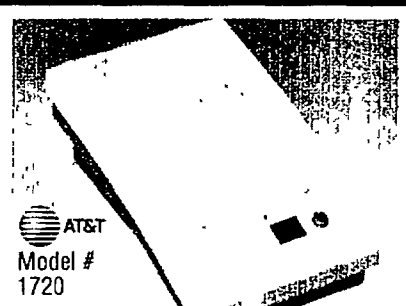
#### AT&T Cordless Phone

- Compander circuitry
- Nine-number speed-dial
- One-way page/intercom

**\$59<sup>99</sup>**

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Model # 1720

### All Digital

#### AT&T Answering Machine

- Tapeless all digital answer machine
- LED message display
- Time/day stamp

**\$69<sup>99</sup>**

0205-1255

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### 12 Number Memory

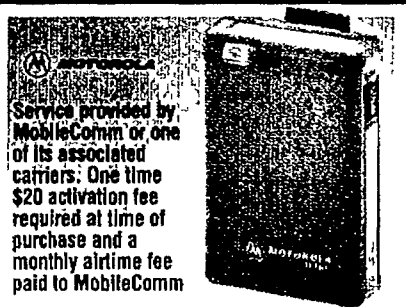
#### General Electric Telephone

- Tone/pulse switchable
- One-touch redial
- Model # 2-9168

**\$24<sup>99</sup>**

List Price \$34.95  
0205-1175

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Service provided by MobileComm or one of its associated carriers. One time \$20 activation fee required at time of purchase and a monthly airtime fee paid to MobileComm

### Six Message Memory

#### Motorola Personal Pager

- Vibrating alert Model # 4500
- Backlit display

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Canon

Model # 1000

It's a printer, fax, PC fax, scanner, copier and phone!

### 6-In-1 Home Office Machine

#### Canon BubbleJet Multifunction Machine

- 360 dpi printing
- 200 dpi scanner
- 30-sheet document feeder

**\$799<sup>99</sup>**

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HEWLETT PACKARD

Model # FAX 700

### Plain Paper Faxing

#### Hewlett-Packard InkJet Fax Machine

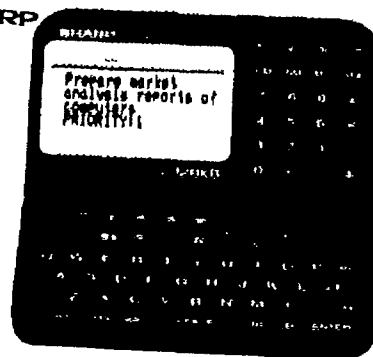
- 20-page automatic feeder
- 12-page memory for incoming faxes

**\$549<sup>99</sup>**

List Price \$675.00  
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SHARP



Model # YO370

### 128K Memory

#### Sharp Organizer

- 20-character x 4-line display
- Calendar/scheduler
- Telephone/address book

List Price \$179.99  
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**\$97<sup>99</sup>**

OfficeMax Everyday Low Price

SHARP



Model # YO-110

### 34K Memory

#### Sharp Organizer

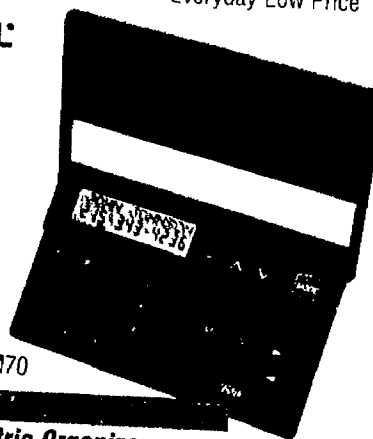
- Built-in calendar
- Keeps track of expenses
- Fits in your pocket

**\$49<sup>00</sup>**

List Price \$69.99  
0203-6095

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ROYAL



Model # DM70

### 1K Memory

#### Royal Electric Organizer

- 2 line by 12 character display
- Password security
- "QWERTY" keyboard

List Price \$12.99  
0205-2600

**\$9<sup>99</sup>**

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Model # S-924

### Perfect For School Or Office

#### Olympus Microcassette Recorder

- Auto off feature
- Variable voice activation
- 180 minutes on a single tape

**\$49<sup>99</sup>**

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OfficeMax

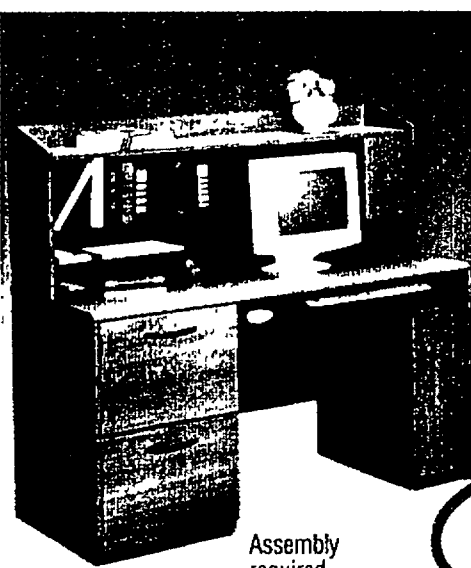
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**New At OfficeMax**  
**O'Sullivan Computer Work Center**

- CPU storage pull-out key board file drawer and locking disk storage
- Premier oak and black laminate
- 48"H x 23-1/2" D x 33-1/2"W
- Includes hutch

List Price \$279.99  
0113-6700

**\$187<sup>99</sup>**

Assembly required

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Assembly Available On All Furniture!



**New At OfficeMax**  
**O'Sullivan Computer Work Center**

- Hard drive/printer storage and pull-out keyboard shelf
- Includes hutch
- Premier maple laminate
- Two-shelf side bookcase
- 48"H x 45-3/4"W x 27-5/8"D

List Price \$199.99  
0113-6880

**\$129<sup>99</sup>**

Assembly required

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**Gas Height Adjustment**  
**Acco System 2 Chair**

- Horizontal and vertical backrest adjustment
- Molded plywood seat and back

List Price \$169.00  
0112-7097 Burgundy  
0112-7104 Charcoal

**\$99<sup>99</sup>**

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Assembly required



**3M ScotchGuard™ Fabric**  
**Office Star Steno Chair**

- Back height and depth adjustment
- Five-year limited warranty

List Price \$170.00  
0113-4338 Gray  
0113-4347 Blue

**\$79<sup>99</sup>**

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Assembly required



**Extra Large Top**  
**O'Sullivan End Panel Desk**

- 29-1/2"H x 61"W x 29-3/4"D
- Storage behind drawer

List Price \$189.99

**\$99<sup>99</sup>**

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0111-2888

Assembly required



**Colonial Oak Finish**  
**O'Sullivan Office Center**

- Includes desk, hutch, roll-about file cabinet and typewriter cart

List Price \$169.95

**\$99<sup>99</sup>**

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0111-2931

Assembly required



**Mobile**  
**O'Sullivan Computer Cart**

- 33-7/8"H x 25-1/16" W x 23-3/4"D
- Pull-out keyboard and printer shelves

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0111-9426 Oak

**\$56<sup>44</sup>**

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Assembly required



**Folds Flat For Easy Storage**  
**CTI Computer Table**

- Adjustable keyboard tray
- Stain and mar resistant top
- Fully assembled
- 4" x 2-1/2" top

0113-4506  
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Ford Road at Southfield Freeway . . . . . 271-1100

**FARMINGTON HILLS:** 14 Mi. Rd., & Orchard Lake . . . . . 932-2880

**LIVONIA:** Wonderland Mall.  
Middlebelt & Plymouth Roads . . . . . 523-9800

**MADISON HTS.:** Madison Place Shopping Center.  
John R. Rd., between 13 Mile & 14 Mile Roads . . . . . 585-8880

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Behind Summit Place Mall . . . . . 683-1800

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## WITHIN A STORE 100'S OF YOUR FAVORITE BRANDS!

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10 A M	DOOR LOCKS	DECK DESIGN & BUILDING	HOME CHILD SAFETY
11 A M	RAG/SPONGE PAINTING	HOME SECURITY	DOOR INSTALLATION
1 P M	CERAMIC TILING	FAUCET/DISPOSAL INSTALLATION	MALIBU LANDSCAPE LIGHTING
2 P M	PLANT REPOTTING/LANDSCAPING	MINI BLINDS	DECK DESIGN & BUILDING
3 P M	FURNITURE REFINISHING	CEILING FANS	USING THE IDEA CENTER
4 P M	DECK DESIGN	LANDSCAPE LIGHTING	PEST CONTROL
5 P M	WALLPAPERING	RAG/SPONGE PAINTING	HOME SECURITY

Workshops are held almost every other weekend... See store for topics and times!

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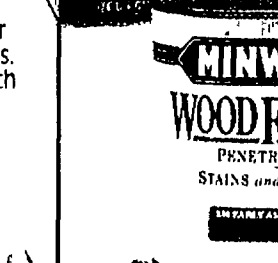


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- Use on wood, masonry/brick, concrete and canvas fabric. #10101

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- Penetrates deep into wood fibers.

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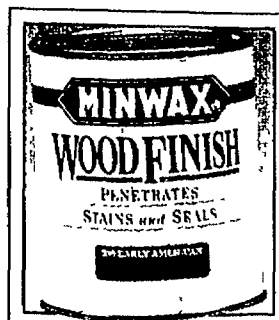


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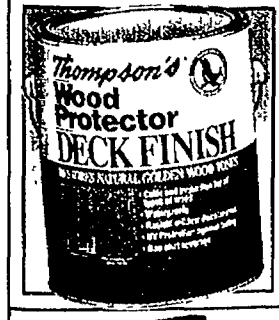


**WOOD FINISH**

- Penetrates deep into wood fibers of any unfinished surfaces.
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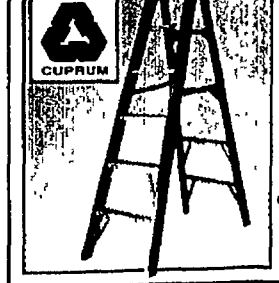


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- Slip-resistant vinyl feet.

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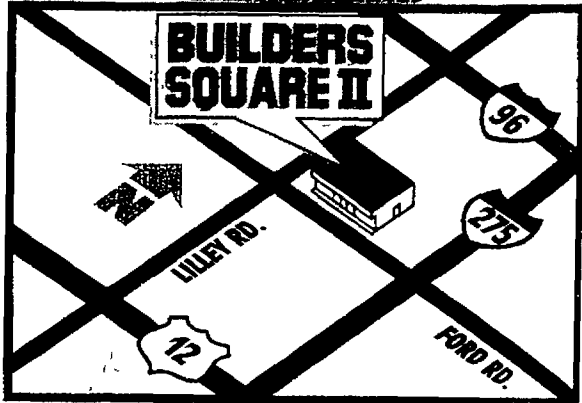
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Prices guaranteed Wednesday, August 16 through Tuesday, August 22, 1995



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- Scrubbable and stain-resistant

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**D. DIRT FIGHTER LATEX FLAT**  
• Premium quality, durable exterior paint  
**14.99** GAL.

**E. DIRT FIGHTER LATEX SATIN**  
• Resists peeling, blistering and cracking  
**15.99** GAL.

**F. DIRT FIGHTER OIL GLOSS**  
• Durable exterior paint  
**16.99** GAL.

**Dutch Boy DIRT FIGHTER INTERIOR LATEX FLAT PAINT**

- Premium quality.
- Subtle flat finish
- Ideal for any decor.
- Provides, durable, washable finish

**10.99** GAL.

5 GALLON ... \$54

**INTERIOR LATEX SATIN**

- Rich low luster finish
- Provides durable scrubbable finish

**12.99** GAL.

5 GAL. .... \$64

**INTERIOR LATEX SEMI-GLOSS**

- Premium quality
- One coat coverage

**14.99** GAL.

5 GAL. .... \$74

**INTERIOR OIL SEMI-GLOSS**

- Higher sheen ideal for accents and added durability
- Lies to hard, smooth finish

**19.99** GAL.

**MULTI-PURPOSE PRIMER-SEALER**

- Use on walls and previously painted wood

**12.99** GAL.

**Shop The Square for BIG savings on the BIG sizes needed by professional painters!**

**5-YEAR INTERIOR LATEX FLAT**

- One-coat coverage.
- White and antique white only.

**\$29** 5 GAL.

THAT'S ONLY 5.80 PER GALLON!

**5-YEAR INTERIOR LATEX SEMI-GLOSS**

- Tough, washable finish.
- White and antique white only

**\$45** 5 GAL.

THAT'S ONLY \$9 PER GALLON!

**10-YEAR INTERIOR LATEX FLAT**

- One-coat coverage.

**\$39** 5 GAL.

THAT'S ONLY 7.80 PER GALLON!

**10-YEAR INTERIOR LATEX SEMI-GLOSS**

- Best value/ exceptional quality
- One coat coverage

**\$49** 5 GAL.

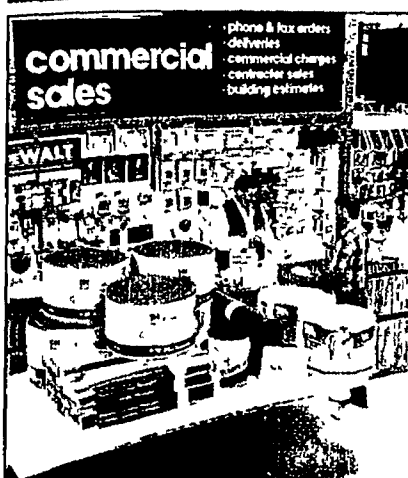
THAT'S ONLY 9.80 PER GALLON!

**INTERIOR PVA PRIMER-SEALER**

- Insures performance of topcoat
- For use on drywall and plaster

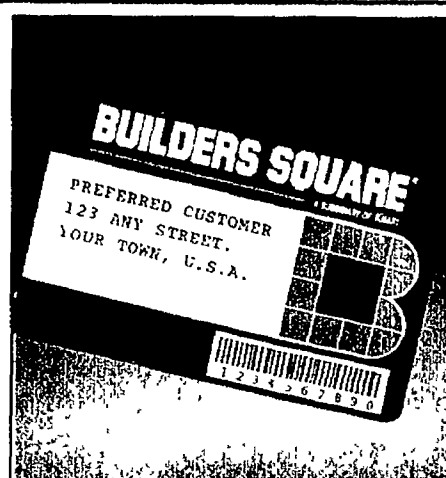
**\$39.95** 5 GAL.

THAT'S ONLY 7.99 PER GALLON!



**Builders Square offers commercial customers:**

- The Builders Square Commercial Sales Desk helps commercial customers get what they need and get back to the job.
- The Commercial Sales Representative can help with material estimates, help schedule deliveries and more.
- ZIP Order Service offers call ahead convenience for shoppers in a hurry. (Available for all customers.)



**Commercial credit accounts available**

- A Builders Square commercial charge account makes it easy to keep detailed monthly records of purchases.
- Credit account holders don't have to carry cash or keep track of checks written for materials.

**We've got the perfect paint for any project.**

**EXTERIOR FLAT HOUSE PAINT**  
 • 10 year warranty.  
 • Ideal for masonry, stucco and wood



**10<sup>97</sup>** GAL.  
 5 GALLON **49<sup>95</sup>**

**EXTERIOR SEMI-GLOSS HOUSE PAINT**  
 • One coat coverage.  
 • 10 year warranty.



**13<sup>97</sup>** GAL.  
 5 GALLON **59<sup>95</sup>**

**EXTERIOR GLOSS HOUSE PAINT**  
 • Ideal for wood trim, doors and siding  
 • Provides weather resistant protection



**14<sup>97</sup>** GAL.

**EXTERIOR FLAT HOUSE & TRIM**  
 • One coat coverage.  
 • 15 year warranty.  
 • Fade resistant



**15<sup>96</sup>** GAL.

**EXTERIOR SEMI-GLOSS HOUSE & TRIM**  
 • One coat coverage  
 • Ideal for aluminum siding



**16<sup>96</sup>** GAL.

**SPRED HOUSE DURA SATIN**  
 • Highly durable, 100% acrylic



**15<sup>98</sup>** GAL.  
 5 GALLON **\$78**

**INTERIOR/EXTERIOR LATEX FLOOR AND DECK PAINT**  
 • Stain resistant  
 • For wood metal & concrete



**13<sup>97</sup>** GAL.

**INTERIOR/EXTERIOR OIL/ALKYD FLOOR AND DECK PAINT**  
 • Fade resistant



**14<sup>97</sup>** GAL.

**At last...an easy way to try your favorite color.**

**120 DULUX COLOR TESTERS**

- 120 colors from our International fashion collections.
- Try on our colors at home.
- Paint out a 3 foot color swatch.
- Colors selected by home decor and fashion experts.
- See colors under the best lighting conditions of all-your-own home.



**ONLY 2<sup>97</sup> EA.**

**SOFT MATTE DULUX INSPIRATIONS**  
 • One-coat coverage with superior durability.



**18<sup>97</sup>** GAL.

**EXTERIOR FLAT DULUX ENDURANCE**  
 • Warranted for as long as you own your home.  
 • One coat coverage.



**19<sup>97</sup>** GAL.

**SATIN GLOW DULUX INSPIRATIONS**  
 • Ideal for walls and trim



**20<sup>97</sup>** GAL.

**EXTERIOR SATIN DULUX ENDURANCE**  
 • Colors selected by fashion experts.  
 • 100% acrylic.



**21<sup>97</sup>** GAL.

**SILK ENAMEL DULUX INSPIRATIONS**  
 • Ideal for kitchens and bathrooms.  
 • Splatter free.



**21<sup>97</sup>** GAL.

**EXTERIOR GLOSS DULUX ENDURANCE**  
 • Superior quality/one coat coverage.  
 • 100% acrylic



**22<sup>97</sup>** GAL.



**SPRED SILK**  
 • A durable, scrubbable stain resistant finish.  
 • Adds the elegance of a silk finish.  
 • Ideal for childrens room or any room.  
 • Clean up with soap and water.

**12<sup>99</sup>** GAL.  
 5 GALLON **\$64**

**Register to WIN**

**HOT DEALS and FREE WHEELS SWEEPSTAKES**  
 Win a 20" boy's or girl's Huffy mountain bike. One winner per store. Registration ends at 6pm on Sept. 10, 1995.  
 No purchase necessary. See store for details.  
 SPONSORED BY: **Glidden**

**PAINT BRUSH**  
 2 INCH #70042 50602 **4<sup>19</sup>**  
**PAINT BRUSH**  
 3 INCH #70042 50603 **6<sup>98</sup>**

**3/8 INCH NAP ROLLER COVER**  
 9 INCH #70042 50502 **3<sup>59</sup>**  
**3/4 INCH NAP ROLLER COVER**  
 9 INCH #70042 50508 **3<sup>79</sup>**

**We give you plenty of ways to power up and finish your paint projects quick and easy.**

**WAGNER POWER SPRAYER 120**  
 • For a variety of stain jobs  
 • One quart container



**\$64** #0280010

**959 POWER ROLLER**  
 • Includes 9" roller, 3"x5" power pad, 14" extension, splatter shield, easy-clean faucet adaptor.



**\$109** #0271006

**404 SPRAY'N ROLL PAINTER**  
 • Comes complete with a quick-connect roller attachment



**\$249** #0293002

**AIRLESS SPRAYER ROLLER #425**  
 • Spray or roll a wide variety of latex and oil based paints.



**\$349** #0298048

**505 HIGH PERFORMANCE AIRLESS SPRAYER WITH CART**  
**\$359**  
 • Ideal for demanding heavy-duty jobs.  
 • Runs on 110V household current



#0270011



**TALK TO THE EXPERTS AT THE SQUARE**

We'll share our know how to help you get the results you want.

1. Proper preparation of the surface before you begin painting is an essential step.
2. Rag or sponge painting offers a rich look at an economical price.
3. Use an extension handle when rolling a finish on decks, floors and ceilings.

**PAINT PROJECT CHECK LIST**

- ✓ Caulk/Spackle/Sealer
- ✓ Drop Cloths
- ✓ Masking Tape
- ✓ Ladder or Scaffold
- ✓ Scraper/Sandpaper
- ✓ Brush/Roller/Paint Pad



**KRYLON**  
**BLACK BBQ AND STOVE SPRAY PAINT**

Tough enamel designed to withstand the intense heat of BBQ's. Stops rust.

**3.97**  
12 OZ.

**Spray paint is the easy, inexpensive way to get a new look.**

<p><b>ColorWorks</b> From <b>KRYLON</b></p> <p><b>EPOXY ENAMEL</b> • Super-hard finish. • Interior/exterior</p> <p><b>2.49</b> 11 OZ.</p>	<p><b>ColorWorks</b> From <b>KRYLON</b></p> <p><b>COUNTRY LOFT</b> • Satin finish • Soft country shades.</p> <p><b>2.99</b> 12 OZ.</p>	<p>Nobody Fights Rust Like</p> <p><b>RUST-OLEUM</b> <b>AMERICAN ACCENTS ENAMEL</b> • Use on masonry, metal, plastic &amp; more.</p> <p><b>2.59</b> 12 OZ.</p>
<p><b>KRYLON</b></p> <p><b>GREAT DAY SPRAY PAINT</b> • Interior/exterior • High gloss • Fast-drying</p> <p><b>1.98</b> 11 OZ.</p>	<p><b>RUST-OLEUM</b> <b>PROFESSIONAL FAST DRY ENAMEL</b> • Industrial strength to withstand harsh elements</p> <p><b>4.49</b> 12 OZ.</p>	<p><b>LEGACY COLLECTION</b> <b>SPRAY PAINT</b> • Rich colors. • Fast-drying • Durable gloss finish</p> <p><b>3.49</b> 11 OZ.</p>

**Get the brands you know at prices you can afford.**

<p><b>DEFT</b></p> <p><b>WOOD STAIN</b> • Oil base • Penetrates • Seals</p> <p><b>5.99</b> QT.</p>	<p><b>DEFT</b></p> <p><b>STEP SAVER WOOD STAIN &amp; FINISH</b></p> <p><b>7.99</b> 1 GAL. 19.99</p>	<p><b>DEFT</b></p> <p><b>DEFTHANE</b> • Seals and finishes</p> <p><b>8.49</b> QT 1 GAL. 22.99</p>
<p><b>RED DEVIL</b></p> <p><b>CLEAR POLYURETHANE</b> • Interior/exterior</p> <p><b>7.99</b> QT. 1 GAL. 19.99</p>	<p><b>Varathane</b></p> <p><b>VARATHANE LIQUID PLASTIC</b> • Use on floors cabinets etc</p> <p><b>\$27</b> 1 GAL</p>	<p><b>Varathane</b></p> <p><b>VARATHANE EXTERIOR</b> • Use on patio furniture doors etc</p> <p><b>\$35</b> 1 GAL.</p>

**Big savings on a selection of base coats!**

<p><b>ZINSSER</b></p> <p><b>B-I-N PRIMER-SEALER</b> • Dries in 45 minutes vapor barrier</p> <p><b>16.99</b> GAL</p>	<p><b>ZINSSER</b></p> <p><b>BULLS EYE 1-2-3 PRIMER SEALER</b> • A fast-drying acrylic latex</p> <p><b>15.99</b> GAL. 5 GAL. .... \$69</p>
<p><b>KILZ</b></p> <p><b>STAINBLOCKING SEALER PRIMER</b> • Improved stain blocking formula</p> <p><b>15.97</b> GAL. 2 GAL. 26.97</p>	<p><b>KILZ</b></p> <p><b>PREMIUM STAIN BLOCKING PRIMER</b> • Water base • Interior/exterior</p> <p><b>17.99</b> GAL. 5 GAL. ... \$75</p>

**Seal it and save!**

**LIQUID NAILS TUB ADHESIVE**  
• For tub surround and shower walls  
**2.29** 10.5 OZ.

**DOW CORNING SILICONE SEALANT**  
• Hundreds of interior or exterior uses  
**3.56** 10.3 OZ.

**SILICONE PAINTABLE OR BATHROOM TUB & TILE SEALANT**  
**3.99** 10.1 OZ. YOUR CHOICE

**CAULK GUN**  
**95¢** • Seal puncture tool #301101

**AUTOMATIC CAULK GUN**  
**14.99** VACUUM ACTION #349

**Economical spruce ups for exterior surfaces.**

<p><b>OLYMPIC</b></p> <p><b>PREMIUM ACRYLIC LATEX STAIN</b> <b>14.99</b> GAL. • Limited 12 year warranty</p>	<p><b>OLYMPIC</b></p> <p><b>DECK STAIN</b> <b>14.99</b> GAL. • Water repellent formula</p>	<p><b>OLYMPIC</b></p> <p><b>WATERGUARD WOOD WATERPROOFING</b> <b>8.99</b> GAL. CLEAR SEALANT 5 GAL. WATERGUARD WOOD &amp; MULTI-SURFACE ..... \$39</p>
<p><b>OLYMPIC</b></p> <p><b>OLYMPIC CLEAR WOOD PRESERV.</b> • Use on all kinds of wood <b>49.99</b> 5 GAL. plus 1 GAL. Free</p>	<p><b>OLYMPIC</b></p> <p><b>OLYMPIC STAIN BRUSHES</b> Choose from: POLYESTER or CHINA BRISTLE <b>9.99</b> YOUR CHOICE</p>	<p><b>OLYMPIC</b></p> <p><b>OLYMPIC PREMIUM DECK CARE SPRAYER</b> • Extra long 8' hose <b>24.95</b> #52199A 01</p>
<p><b>Dutch Boy</b></p> <p><b>EXTERIOR SEMI-TRANSPARENT STAIN</b> <b>9.99</b> GAL.</p>	<p><b>Dutch Boy</b></p> <p><b>EXTERIOR SOLID COLOR STAIN</b> <b>10.49</b> GAL. <b>24.95</b></p>	<p><b>Thompson's</b></p> <p><b>WATER SEAL DECK SPRAYER</b> • Wide funnel top for easy filling <b>24.95</b></p>
<p><b>E-Z DECK WASH</b> • Makes wood look great in 10 minutes <b>5.99</b> GAL.</p>	<p><b>OLYMPIC</b></p> <p><b>DECK CLEANER</b> • Cleans dirt and mildew stains. <b>6.99</b> GAL.</p>	<p><b>Thompson's</b></p> <p><b>DECK WASH</b> • Fast. Removes dirt and mildew in 10 minutes. <b>5.99</b> GAL.</p>

**Multi-purpose ladders**

**KRAUSE**

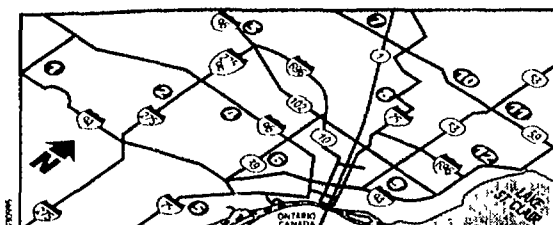
**TRIMATIC ALUMINUM 12 FT. 3 POSITION LADDER**  
• Fully assembled ladder with bolt on stabilizer bar  
• Portable and easy storage.  
• Made in the U.S.A.  
**\$84** DUTY RATING TYPE 1A 300 LB.

**VERSA PRODUCTS - STEEL ADJUSTABLE FOLDING LADDER**  
• May be used as step, overhang or scaffold ladder  
**\$94** 13-FT.

**A. ALUMINUM EXTENSION LADDER TYPE III**  
• Mar and impact resistant end caps provide protection from both the rail end and the support surfaces.  
**65.88** DUTY RATING 200 LBS. #G38520

**B. TYPE I INDUSTRIAL FIBERGLASS LADDER**  
• Interlocking side rails.  
• Internal and external guides.  
**\$155** DUTY RATING 250 LBS. #G578 20

**PRICES GUARANTEED WED., AUG. 16 THRU TUES., AUG. 22, 1995**



- |  |  |
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| 1 YPSILANTI 2820 WASHTEWAVE AVE 434-5210 | 8 ROYAL OAK 4949 COOLIDGE HWY 435-7910   |
| 2 CANTON 42000 FORD RD 981-8400          | 9 DETROIT 8400 E 8 MILE 895-4900         |
| 3 NOVI 43610 WEST OAKS DR 344-8855       | 10 ROCHESTER HILLS 223 AUBURN E 852-7744 |
| 4 LIVONIA 30000 PLYMOUTH RD 522-2900     | 11 UTICA 45160 UTICA PARK BLVD 726-5800  |
| 5 SOUTHGATE 14800 DIX TOLEDO RD 246-8500 | 12 ROSEVILLE 31510 GRATIOT AVE 294-8080  |
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**FAIR AND SQUARE PRICING**

**IF YOU FIND THE EXACT SAME ITEM BEING SOLD AT A PRICE THAT'S LOWER THAN OUR PRICE, WE'LL MATCH THE LOWER PRICE.**

(PLEASE SEE STORE FOR COMPLETE DETAILS.)



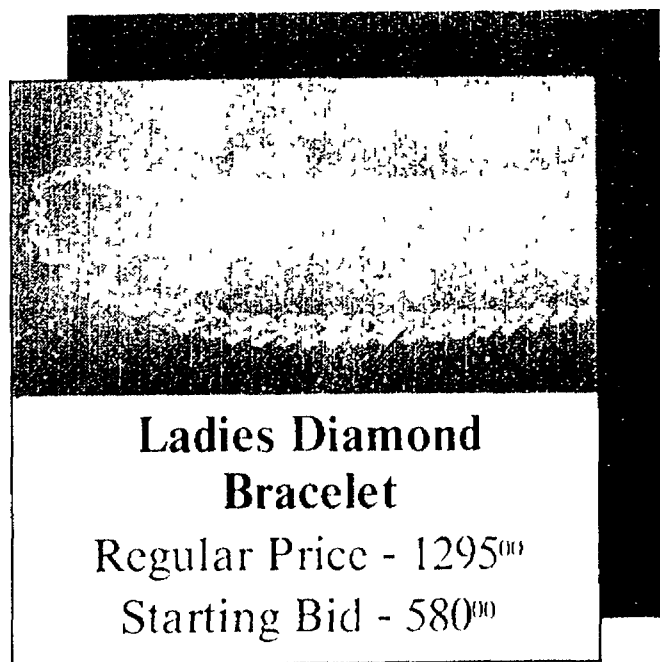
# 4th Annual Silent Auction

We've chosen several unique and interesting pieces of jewelry  
for our "Silent Auction" this year.

## **Rings - Bracelets - Earrings - Necklaces**

Stop in today and place a "bid" on any of these items.

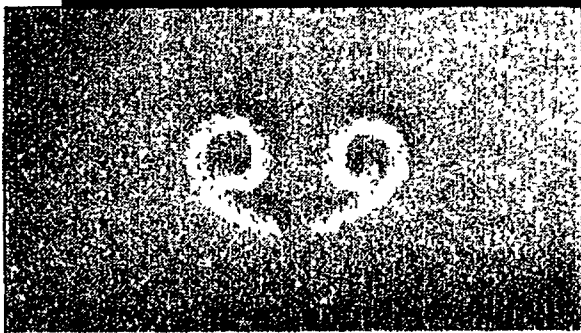
If your bid is the highest bid as of August 31st,  
you will be able to purchase that item at  
your bid price!!



Open Daily 10 am. till 6 pm. • Thursday & Friday 10 am. till 8 pm. • Saturday 10 am. till 5 pm.

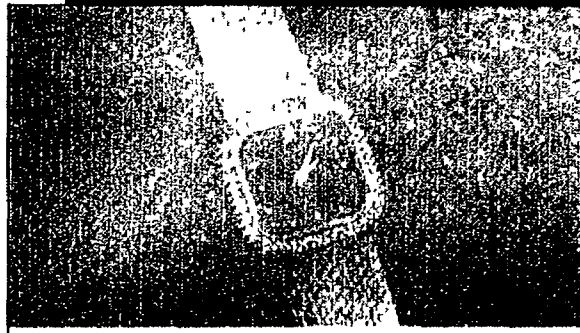
**101 East Main St. at Center • NORTHVILLE • 810-349-6940**

**"Your Family Diamond Store Where Fine Quality and Service Are Affordable"**



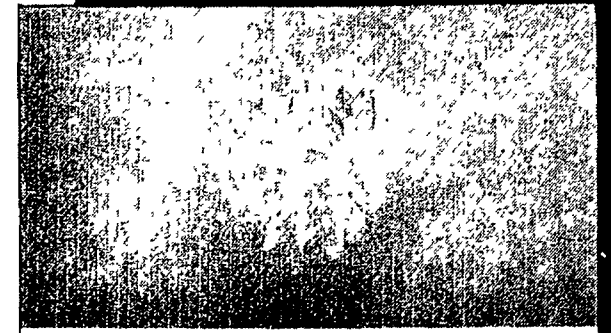
**Ladies Diamond Earrings**

Regular Price - 697<sup>00</sup>  
Starting Bid - 340<sup>00</sup>



**Ladies Gold & Diamond Estate Watch**

Regular Price - 2995<sup>00</sup>  
Starting Bid - 750<sup>00</sup>

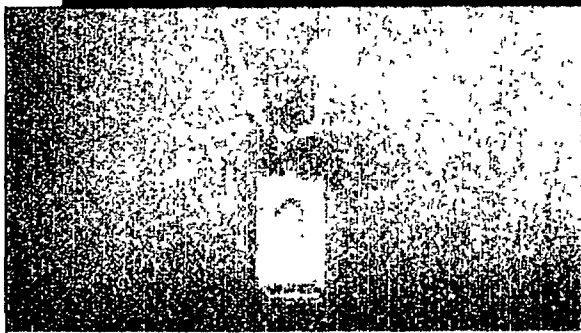


**Ladies Ruby & Diamond Ring**

Regular Price - 475<sup>00</sup>  
Starting Bid - 225<sup>00</sup>

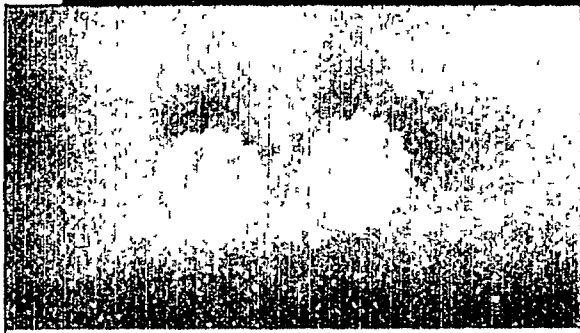
**SILENT AUCTION ITEMS - COME IN AND PLACE YOUR BID!!**

*Many more auction items are not pictured - Stop in to see the complete selection!*



**Ladies Marquise Diamond Pendant**

Regular Price - 995<sup>00</sup>  
Starting Bid - 500<sup>00</sup>



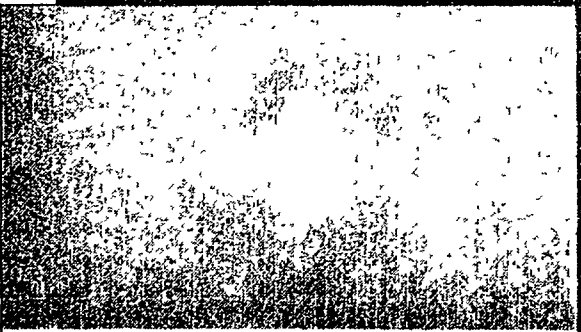
**Ladies Blue Topaz & Diamond Earrings**

Regular Price - 1,450<sup>00</sup>  
Starting Bid - 650<sup>00</sup>



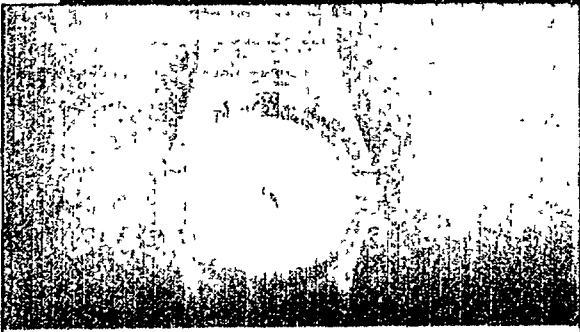
**Gents 18k Gold Estate Wristwatch**

Regular Price - 3,850<sup>00</sup>  
Starting Bid - 965<sup>00</sup>



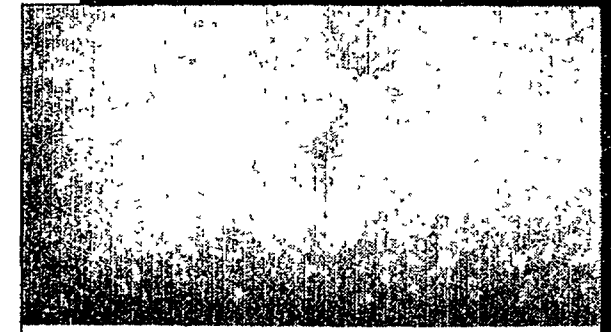
**Ladies Diamond Ring**

Regular Price - 495<sup>00</sup>  
Starting Bid - 230<sup>00</sup>



**Gents Omega Stainless Steel Wristwatch**

Regular Price - 795<sup>00</sup>  
Starting Bid - 355<sup>00</sup>



**Ladies Diamond Ring**

Regular Price - 975<sup>00</sup>  
Starting Bid - 440<sup>00</sup>

Open Daily 10 am. till 6 pm. • Thursday & Friday 10 am. till 8 pm. • Saturday 10 am. till 5 pm.

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**“Your Family Diamond Store Where Fine Quality and Service Are Affordable”**

# Mattress Sellout



**Every SERTA On Sale!**  
**Every PERFECT SLEEPER On Sale!**  
**Every SIZE On Sale!**  
**Every FIRMNESS On Sale!**

**HURRY,  
ENDS SOON!**

Prices Start  
As Low As  
**\$79**  
Twin, Ea. Pc.  
Sets Only

## How We Make The World's Most Perfect Sleeper.

### Durability

- Outperforms steel in firmness, support and durability tests
- 3 beams-patented construction-the strongest foundation made

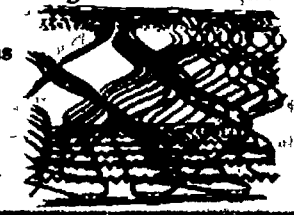


Triple Beam™

### Support

- Uni-Balanced, firm support across the entire surface
- Uniform comfort and resiliency-no roll-together

Continuous Power Spiral™



### Comfort

- Multiple layers of foam, fibers and quilts combine to provide the ultimate in individual comfort



Comfort Layers

*Tempenny's*

**CHERRY & OAK  
FURNITURE**

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Sunday 12-5

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Shelby Twnsp.  
254-0720

Hours:  
Daily 10-9  
Sunday 12-5



# Mattress Sellout

WE MAKE THE WORLD'S  
BEST MATTRESS\*

## SAVE UP TO 50%

<b>BONUS 1</b>	<b>FREE DELIVERY with PURCHASE OF SERTA SLEEP SET</b>
<b>BONUS 2</b>	<b>FREE REMOVAL OF YOUR OLD BEDDING WITH DELIVERY</b>
<b>BONUS 3</b>	<b>FREE BED FRAME WITH PURCHASE OF PERFECT SLEEPER SET</b>

Regular

SALE

### SERTA FIRM

Twin, Ea. Pc.	\$99
Full, Ea. Pc.	149

### SERTA PREMIUM

Twin, Ea. Pc.	\$169
Full, Ea. Pc.	239
Queen, 2 Pc. Set	569
King, 3 Pc. Set	789

### SERTA DELUXE

Twin, Ea. Pc.	\$229
Full, Ea. Pc.	309
Queen, 2 Pc. Set	769
King, 3 Pc. Set	1079

### SERTA PERFECT SLEEPER FIRM

Twin, Ea. Pc.	\$319
Full, Ea. Pc.	449
Queen, 2 Pc. Set	999
King, 3 Pc. Set	1329

### SERTA PERFECT SLEEPER EXTRA FIRM

Twin, Ea. Pc.	\$419
Full, Ea. Pc.	549
Queen, 2 Pc. Set	1269
King, 3 Pc. Set	1639

### SERTA PERFECT SLEEPER LUXURY FIRM

Twin, Ea. Pc.	\$599
Full, Ea. Pc.	759
Queen, 2 Pc. Set	1699
King, 3 Pc. Set	2199

**\$79  
119**

**\$119  
169  
399  
549**

**\$149  
199  
499  
699**

**\$189  
269  
599  
799**

**\$229  
299  
699  
899**

**\$299  
379  
849  
1099**

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