

The Northville Record

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THURSDAY, MAY 13, 1999 - NORTHVILLE, MICHIGAN

Periodical
FIFTY CENTS

Bill Asher, now the owner of a successful service station in Northville, relaxes in his backyard. Life wasn't always so sweet for Asher, as he served in a combat division for three years during World War II.



Photo by CHRIS DAVIS

Memories from the front lines

Victory in Europe had profound effect on the life of Bill Asher

1999 CENTURY IN REVIEW 2000

A solemn quietude pervaded the normally noisy spaces of Northville's business section Tuesday as President Harry Truman made (Victory in Europe) Day offi-

cial across the land.

Stores were promptly closed and strangers bumped their noses as latches and doors failed to open with their ownish.

Through the village, rejoicing confined itself to the hearts of the people who broke forth with smiles, words of hope and rededication to the unfinished task yet ahead.

-from the Record May 11, 1945

By CHRIS C. DAVIS
Staff Writer

Today, Stuttgart is the home of

Chrysler's business partner. Normandy is a picturesque cliff in northwest France. Austria is a popular skiing destination.

Fifty-four years ago, Europe wasn't nearly so pretty. In fact, 54 years ago, Europe was about as close to a living hell as the world had ever known.

Men and women from across the globe were sent to the continent occupied by Nazi forces in the hope of letting freedom reign. And after tens of thousands of sons, daughters, brothers and fathers paid the

ultimate price for the sake of liberty, the word was finally out — Germany had surrendered. The war in Europe was over.

For Bill Asher, now a successful service station owner in Northville, Victory in Europe Day was the breath of fresh air at the end of a bitter four-year struggle.

F.V.T. ASHER

For reasons no one may ever know, the closest Bill Asher ever came to being hurt in World War II

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Last Dance



Photo by JOHN HEIDER

Northville High School students dance the night away under the colorful lights of the Dearborn Hyatt Regency last week.

High school seniors get 'decked out' for prom

By ANDREW DIETDERICH
Staff Writer

Nothing else in the world seemed to matter when Northville High School's 1999 Senior Prom started.

Gone were the concerns about whether this would match with that and how it would look. Gone were the countless hours spent in the beauty salon. Gone were the late limousines and the limos that didn't show up at all.

Gone were the home video cameras of parents in the lobby that rolled in a never-ending sea of camera flashes as younger brothers and sisters weaved in and out of the elegantly dressed seniors before prom.

In fact, there was one thing that mattered

"It's a little sad because this will be one of her last events she takes part in with this group."

Don Scheich
father of student Lisa Scheich

only — fun.

"It is so exciting," said Christina Chase, senior class president. "It turned out beautifully and better than I ever expected."

Chase was named prom queen and Ryan Lenz was named prom king.

More than 400 people attended the May 7

prom at the Dearborn Hyatt Regency. They came by both land and air.

Northville High School senior Nick McMahon and some of his friends arrived at prom in a helicopter.

"These guys had never been up," he said.

"And we wanted to do something different."

McMahon's father is the owner of McMahon Helicopters in Canton. He said the group he was with flew around the Detroit area before landing at prom.

Upon arrival the group joined other Northville High School seniors and their dates in the lobby of the Hyatt where parents, grandparents and family friends took pictures

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Commission mulls A-frame sign ban beginning in 2001

Northville merchants will discuss concerns regarding change in sign plan.

By ANDREW DIETDERICH
Staff Writer

The proposal to outlaw A-frame signs in downtown Northville has been picked up despite the protests of merchants who helped knock it down the first time.

The Northville planning commission is still considering banning A-frame signs from the downtown area starting Jan. 1, 2001. The commission will meet with members of the Northville Merchant Association to discuss their concerns about the ban May 18.

The recommendations are part of a set of amendments proposed for the city's sign ordinance.

In the original proposal, A-frame signs would have been banned starting Jan. 1, 2000.

"I'm just happy they're giving us

another year," said Toni Genitti, co-owner of Genitti's Hole-in-the-Wall. "I'm not going to worry about the ban when it's that far down the line."

Genitti was one of about 40 merchants who protested the ban of A-frame signs when it went before the Northville city council in March. The council then referred the amendment back the planning commission for further review.

Jim Allen, chairman of the Northville planning commission, said the commission held off on taking action on its proposal to hear what the merchant association had to say.

"I really want to hear what the merchants have to say," he said.

Allen said the ban on A-frame signs was kept because the planning commission worked for a long time to come up with the rule.

In addition to the ban, A-frame signs would be regulated until

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Swimming facility could find a home in the township

Wayne County officials begin discussions regarding township waterpark.

By CHRIS C. DAVIS
Staff Writer

By all accounts, it's not even something that's been noted on scratch paper yet.

But Wayne County parks and recreation spokesperson Hurley Coleman said Monday that discussions, however preliminary, have taken place regarding the development of a public swimming facility in Northville Township.

"There's really no strong effort at this point to develop an aquatic

facility in Northville Township," Coleman said. "This is just one of the things we do. We look for ways in which we can expand our recreational offerings to the community."

Wayne County is home to only one other public pool — that being a large-sized aquatic facility on the east side of Detroit, complete with a wave pool and waterslides. It was a joint project developed between Detroit and Wayne County authorities.

"It's purely conceptual conversation we've had," Coleman said. "There are no plans of any kind, nor any commitment."

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Township development a 'pleasant problem'

20 building projects ongoing with promise of more on the way

By CHRIS C. DAVIS
Staff Writer

In the opinion of Northville Area Chamber of Commerce director Laurie Marrs, the pace of development in the community is a pleasant problem.

Pleasant — because added business means more money in the community. Problem — because more money almost always means more traffic and people in town.

"I think what we're looking at is good from a business standpoint, but it certainly has its share of challenges we need to face, too," Marrs said.

Marrs spoke about the business ramifications of development on Thursday.

Northville Township will be the home of almost 20 building projects in the next 12 to 18 months. The bulk of development will be wrapped up in single family homes in a dozen new or ongoing projects.

That, coupled with the transformation of some 900 acres of land in the former Six Mile Road Wayne County property grabbed Marrs' attention. From her perspective, the influx of new business into Northville Township over the last



two years has helped fuel competition, which she felt was essential to a healthy economy.

"I've always held a personal belief that competition is the spice of life," Marrs said. "As a consumer, I like having a choice if I want to buy a product or service from a variety of businesses."

Exactly what people are buying from the township is transforming as well, Marrs said. Though she

still characterized Northville Township as being predominately a bedroom community, she said the advent of retail shopping — particularly at the Six Mile/Haggerty intersection — was changing the reasons people were coming to the township.

"We're always going to be a bedroom community," Marrs said. "But more and more often, we're seeing people come out here and spending the day instead of just a few hours. These days, they'll come out to do some shopping in the morning and find a place to have lunch."

Marrs said she used the term "second-round dollars" to describe the money spent in a community on items above and beyond what

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In today's issue



A special section ...

WOMEN
in the
KNOW

Meads Mill students explore careers

BY ANDREW DIETDERICH
Staff Writer

If one Meads Mill Middle School student gets his way you may see "Joe Wilcox for President" signs everywhere someday.

Another student may design the first 72-hole miniature golf course.

Don't discount the goals as mere pipe dreams either. The students were just two of about 110 eighth grade students that participated in a Meads Mill Middle School project to examine in-demand careers they might realistically pursue in 10 years.

"This is a great age to do this because the students haven't formed any biases toward certain careers," said Roy Hall, Meads Mill teacher and organizer of the project. "They're very open-minded about pursuing any career."

In addition to president of the United States and golf course designer, careers examined by students ranged from fireman to commercial aircraft pilot to illusionist.

Hall said the students worked on the projects for about five weeks. Students had certain guidelines that were required for their careers including: choosing a career; listing five solid reasons the job will be in demand in 10 years; make a connection between the job and math; dress professionally when presenting their job; come up with "extras" such as projected salaries of the jobs in 10 years.

"After some of the students started combining the criteria with the careers they picked they said 'hey I don't think this career is right for me,'" Hall said.

Ashley Brazen, a student at the school, presented her career choice of being a special education teacher. "I learned that you have to have a lot more patience and more degrees to be this kind of teacher," she said.

Brazen said her reason for wanting to become a special education teacher is rooted in her experience in tutoring special education students when she was in seventh grade. "I



Photo by JOHN HEIDER

Meads Middle School student Michael Knotry discusses a medical x-ray with interested parent John Martin during the schools career day activities Thursday.

really liked helping those kids," Brazen said.

Cedric Tai, another student at Meads Mill, said he wants to be the first person in the world to build a 72-hole golf course. If that doesn't work out, he said he'll settle for being a regular golf course designer.

"Ever since I was three I was really interested in miniature golf," he said.

The project helped him combine his love of

golf with finding a career, he said.

Parents like the idea of their children considering careers at the middle school age level.

"Focusing on a direction of where you want to go at the high school level is too late," said Amy McIntosh, mother of twin students Bill and Brad. "This gives the students enough time to prepare for college instead of aimlessly taking classes. It's the perfect age for this project."

Seven-11 to locate in Northville Township

By CHRIS C. DAVIS
Staff Writer

Those late-night cravings for a Slurpee or Big Gulp won't be hampered by a five-mile drive for much longer.

Northville Township will soon be getting a new Seven-11 and Citgo gas station at the southwest corner of Seven Mile and Beck roads.

Groundbreaking for the new facility is slated for sometime in August with construction wrapping up in October. The store should be open for business by the end of October or early November.

Corporate spokesperson Margaret Chabris said the facility will be state of the art, as gas stations go.

"All things considered, this place is going to look pretty sharp," Chabris said.

The food store will offer the standard elements of modern convenience stores. Gas pumps on the site will offer pay-at-the-pump technology, she said. An automatic teller machine will be placed

within the service station.

"We're definitely looking forward to opening up this location," Chabris said. "Northville Township is a very up-and-coming community that we want to be a part of."

The facility will be built on the site of another gas station, closed many years ago. Chabris said soil testings on the site concluded that no major cleanup effort is required before beginning work on the new building.

One other sticking point to be resolved was the question of the store's hours of operations. When Seven-11 builders approached the Northville Township board of trustees last year, the board requested that the store either not operate on an around-the-clock schedule or hire a security guard to monitor the facility if it chose 24-7 operation.

Chabris said that though Seven-11 still wished to operate at all hours, such decisions still needed to be negotiated with the township.

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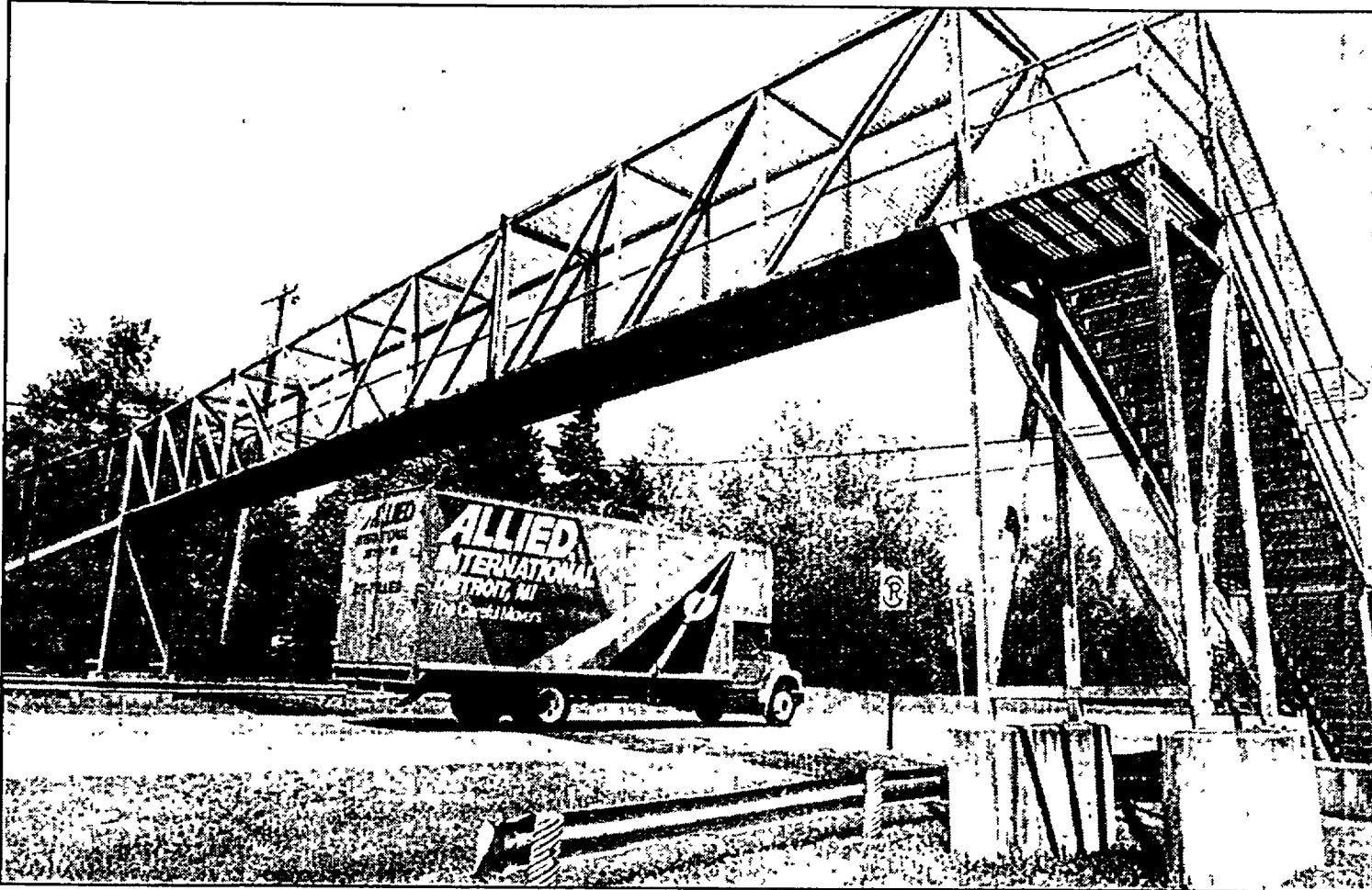


Photo by JOHN HEIDER

The pedestrian bridge that spans Eight Mile Road near Moraine Elementary School will be repaired this summer.

Moraine bridge to undergo needed repairs

BY ANDREW DIETDERICH
Staff Writer

When the bridge over Eight Mile Road leading to Moraine Elementary School was diagnosed with a problem it wasn't a top priority.

Then again that was five years ago.

"We had a need for this project five years ago," said Dave Bolitho, assistant superintendent of administrative services in the Northville School district. "But for some reason the project has continued to stall."

As part of the almost \$72,000

project, some of the components will be replaced on the bridge that have deteriorated over the years. Also, the bridge will be repainted.

To protect cars from paint overspray the bridge will be draped in portions that are to be painted.

The repair and painting project has been bid out a total of four times and each time either no bids or only one bid was received. Two solicitations for bids were sent out so far this year and each time the cost went up. The only bidder in the latest solicitation was Seaway Painting for \$71,700.

Bolitho said few bids were received because of the volume of projects companies that specialize in bridge repair have been inundated with.

"If some of these components are not replaced, it could be significant safety issue," Bolitho said.

Because the Department of Treasury interpreted the Moraine Elementary bridge work as a painting project, it was removed from the list of infrastructure projects on the Northville school district's bond application.

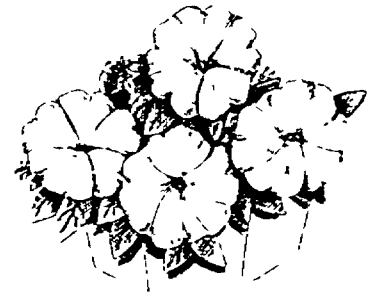
Robert Brown, school board member, voiced concern about having enough money for the project, which would come out of next year's budget.

However, Bolitho said the project should be finished this year due to the work to be done at Hillside Middle School and the Cooke school building next summer. The bridge repair project was approved unanimously.

The project will be finished during the summer, so as to affect as few students as possible, Bolitho said.

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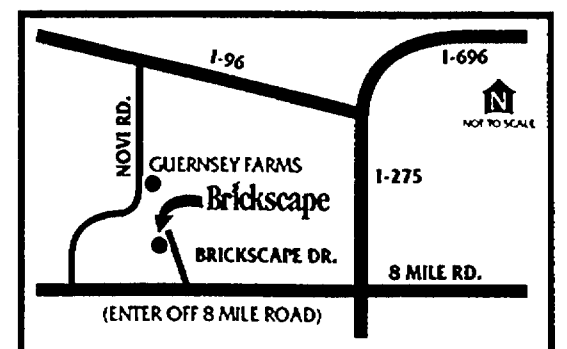
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Police News

BORROWED BEER: A Seven Mile Road resident and her son came to Northville Township's police station on May 3 to report a case of home invasion.

The woman told police that the entire family had left the home in mid-February for a vacation. When they returned, they discovered that a case of beer, three bottles of liquor and an 8-ball from a billiards table were missing.

The woman's son later overheard conversation at Northville High School that a Northville student and two Novi students had entered the home through an upstairs bathroom window and stolen the items.

When confronted, the Northville student returned the 8-ball to the son and said he'd be willing to pay for the stolen beer. A police interview with the son is pending.

CHEESE CHOKER: Township police were called to Farmer Jack at 10 p.m. May 2 on report of a theft from the store.

Officers arriving at the scene learned from store management that the suspect, a 66-year-old Village Run Drive man, was seen concealing a \$5 package of ham and cheese slices in his jacket and made an attempt to leave the store without paying for them.

Management said the man did

pay for other items, however.

It was then learned that the suspect, when confronted by management, placed both his hands around the manager's neck, but was unable to maintain his grip.

When asked why he made the theft attempt, the man responded, "It was just being stupid, I guess."

The man will be in 35th District Court on June 1.

STOLEN: A 51-year-old Plymouth man told police that someone entered his 1997 Jeep Grand Cherokee and stole a \$400 cellular phone and case, as well as a \$125 jacket. The man said he left the vehicle unlocked near REI. There are no suspects.

BYE-BYE BIKE: A \$110 girls' Schwinn bicycle was stolen from the garage of a 48-year-old Hickory Court man's home.

The man told police he observed suspicious persons near his open garage at around 6:30 p.m. May 3. By 7 p.m., his daughter's bike was gone.

The bike was chrome-colored and had purple lettering along the frame.

INDECENT EXPOSURE: A 44-year-old Eddington Place woman filed a report of a man masturbating on her patio.

The woman told police she had

been sitting in her living room with her daughter at around 11 p.m. May 6 when she looked up and observed a white male fondling himself outside.

Police were unable to locate the suspect, but did learn from the woman that the suspect was a white male wearing a green sweat-shirt and a white baseball cap with the bill turned backwards.

CLEARLY MISSING: Fourteen new windows and two doors were stolen from a construction site in Stonewater.

An investigation by police revealed the suspects entered the home by removing a plywood barrier covering the garage. The incident occurred between April 30 and May 6.

The windows were valued at \$5,000, while the doors were valued at \$1,500.

CITY POLICE REPORTS

LOSER AT DOWNS: Northville police arrested a man for possession of cocaine and marijuana at the Northville Downs.

The incident happened at about 5:30 p.m. May 1.

According to Northville police, the 42-year-old Northville man was recognized at the Northville Downs for having a warrant for arrest out of Detroit.

Northville police searched the man and found what they believe to be cocaine and marijuana. The substances have been sent to a lab for testing. The information has been forwarded to the Wayne County prosecutors office.

OUIL: A 42-year-old Essexville man was arrested for operating a vehicle while under the influence of intoxicating liquor in Northville. The incident happened at 1:44 a.m. May 8.

According to Northville police, the man was driving 58 miles per hour in a 40-mile-per-hour zone while eastbound on Eight Mile Road. The man was pulled over and failed a number of sobriety tasks including a preliminary breath test in which the man blew a .132.

The man was arrested pending sobering and released on \$100 bond.

SMASHED: A Northville man returned to his parked truck to find the window smashed out.

The incident was reported about 3 p.m. May 5.

According to Northville police, the man returned to his 1999 Chevy S-10 to find the back window of the truck had been broken.

There were no suspects or witnesses.

City asks motorists to use caution in construction zone

BY ANDREW DIETDERICH
Staff Writer

Construction workers on the Center Street project want Northville residents to give them a brake.

Don Skoluda, site inspector with Finkbeiner, Pettis & Strout Inc., said workers are concerned about the high rate of speed cars are traveling down the street through the major construction zone.

"This has been an issue ever since they've been out there," he said. "They would just like to see the cars slow down as a courtesy."

Skoluda updated the Northville city council on progress on the project to replace the road and make repairs to the underground water system between Dunlap Street and Eight Mile Road.

The project is on schedule, he said, and should be open around the beginning of July.

Skoluda said the worst times for speeders are from 8 a.m. to 9 a.m. and 2 p.m. to 2:30 p.m. Construc-

tion workers allege the biggest offenders are teens driving down the road from Northville High School.

Early spring is a typical time of year for construction workers to be injured by passing motorists, Skoluda said.

"People aren't used to being slowed down by construction so as soon as it starts there's always a problem," he said.

For instance, a construction worker was killed in Farmington Hills after being struck by a passing motorist.

Skoluda said as a result of construction worker complaints the speed limit of 20 miles per hour will be posted on the street along with signs indicating that fines for traffic violations are doubled in work zones.

"Nobody wants to slow down for construction, but within a month of the start of the construction season, someone always gets hurt," Skoluda said.

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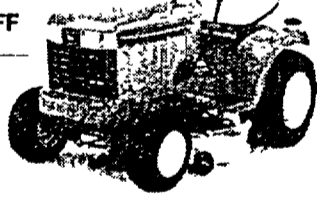
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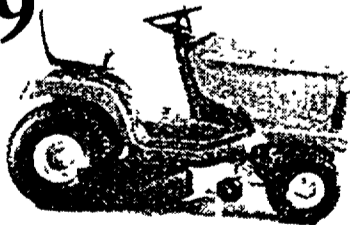
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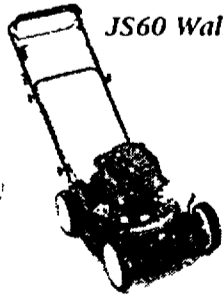
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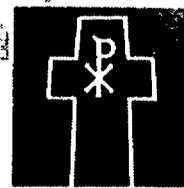
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Sunday, May 23, 1999
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Friday May 7th, 1999. The Dearborn Hyatt Hotel. A high school prom and...

Northville's Night to Remember



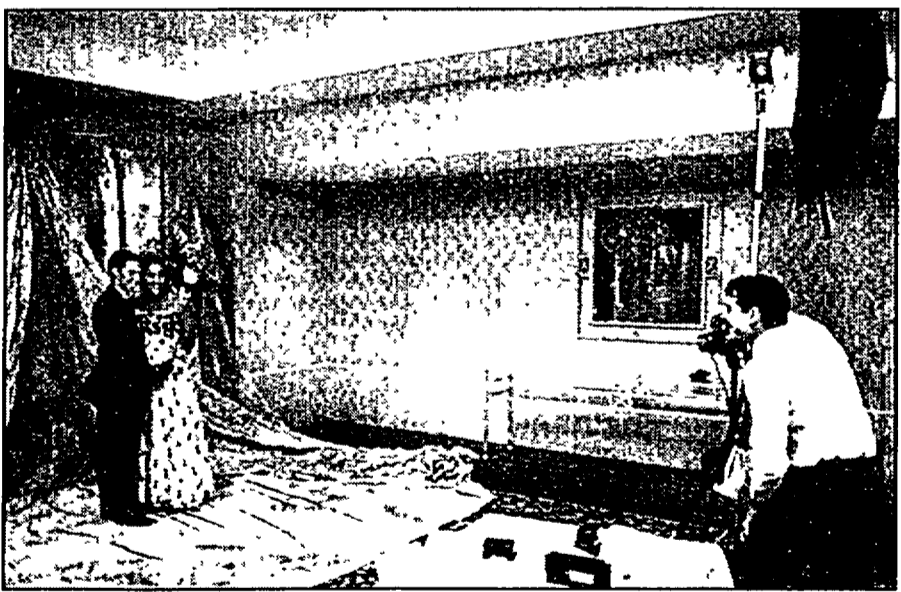
As the temperature rose in the ballroom, boys removed their jackets and couples swayed to a slow dance.



Ted Bowersox and Erin Bahl light up the dance floor of the Hyatt ballroom early on in the evening.



As Northville High School students arrive outside the Dearborn Hyatt, Amy Selle and Amanda Sprader admire each other's prom dress.



A professional photographer snaps a shot of a couple.



Andrew Praln leads his date Erica Grech into the foyer of the Dearborn Hyatt Hotel.



Jamie Armstrong, Kunal Desai, Kevin Arbuckle and Erica Quaglie hit the floor.

NHS seniors enjoy prom 99

Continued from 1

of the dressed up students.

Some parents were just as nervous as their children.

"It's pretty nerve-wracking," said Dave Bilyk, whose daughter Julie was attending prom.

Bilyk said prom was a big event for his family.

"The next big thing like this will be her wedding," he said.

Don Schelch also went to prom to take pictures of his daughter Lisa. He said Lisa was his second daughter that he's sent to prom.

"It's a little sad because this will be one of her last events she takes part in with this group," he said.

The dinner featured chicken marsala, filet mignon and vegetarian lasagna. Most students didn't sit at the tables very long, though, as the disc jockey kept the music going.

"Even though it's a very stressful event I think it's great," said Rachel Kornak, senior.

Kornak also said prom was a bittersweet event since it's one of the last events the senior class will do together.

"When they play our song, I'm probably going to cry," she said.

The senior song is "I Will Remember You" by Sarah McLachlan.

Ann Chal, senior, said the prom was stressful and that she was glad it had finally arrived.

"The limo that was supposed to pick us up never came so we had to drive," she said. "But that was OK because we've been looking forward to prom for so long."

Chris Ford, senior class advisor, said prom attendants acted responsibly.

Ford attributed the good behavior to the contract all attendants were required to sign before going to the prom and to the parents who came to the prom before it started and took pictures.

"The security staff of the Hyatt said the people at our proms were better behaved than most proms," he said.

Photos by
John Heider



Ryan Young and Emily Barlett share a moment together at their table.



Posing for a quick photo before the prom are Jeff Nelson, Lisa Milnes, Dan Ferrara, and Heather Asteriou.

Man arrested for indecent exposure

BY ANDREW DIETDERICH
Staff Writer

A Northville man became a little too excited while watching students play soccer at Cooke Middle School but it had nothing to do with the score.

According to a Northville police report, they witnessed the 66-year-old naked man standing in front of large windows about 250 feet from the Cooke Middle School playing field, grabbing his penis and waving to students.

The Boulder Circle resident will be arraigned May 26.

The Northville Police Department first became aware of suspicious activity after a postal worker wrote a letter to the department with concerns about the man possibly exposing himself in close proximity to Cooke Middle School.

The police report, filed by Det. Dave Fendelet, said he was "very aware" of the person the postal worker was concerned about

because another Cooke Middle School parent had filed a complaint in March that the man was possibly exposing himself in the area of the school.

But because of the former complaint, Fendelet knew where the condo of the man was and where to look. Additionally, he knew the view from the man's second story window was "excellent for someone to look through the glass windows and watch activities occurring at the school, especially at the soccer field."

On the afternoon of April 29, Fendelet went to the Cooke Middle School parking lot to look for suspicious activity based on the letter from the postal worker.

With his binoculars, Fendelet witnessed the man at first sitting

down in a chair without a shirt on while the kids played soccer. The man stood up and moved closer to his window as the kids were finishing their soccer game upon which time it was revealed the man was naked. According to the police report, the man then put his left hand on his genitals and was waving his right hand and arm over his head in a big sweeping motion.

Fendelet said there's nothing wrong with walking in your house naked, "provided you don't bring attention to yourself by your actions."

"You can't go to open windows and do any overt action to draw attention to yourself," he said.

After all the kids left the field, Fendelet said in the report the

man sat back down and after a while stood up with white "Jockey" style briefs on. The man then left the house.

Due to the bumper-to-bumper traffic in the school lot because of school getting out, police were unable to apprehend the man before he left. However, Fendelet recalled that the man had liked to go to Big Boy from the first complaint, so police went to the restaurant near Eight Mile Road and Haggerty Road and arrested the man.

After he was arrested, the man was given a preliminary breath test because of his slow and slurred speech. He blew a 0.183.

He was placed in a cell pending sobering and released on a \$100 bond.

Victorian Ball preparations have begun for gala event

Preparations are already underway for the 11th annual Northville Victorian Ball. It will be held on Saturday, Sept. 18. An enthusiastic group of volunteers has been busy working to make this one of the best balls yet. However, we could still use your help. If you are interested in offering your time or talents, please call Scott or Sheree Lowery at (248) 380-1315 or (248) 420-5136.

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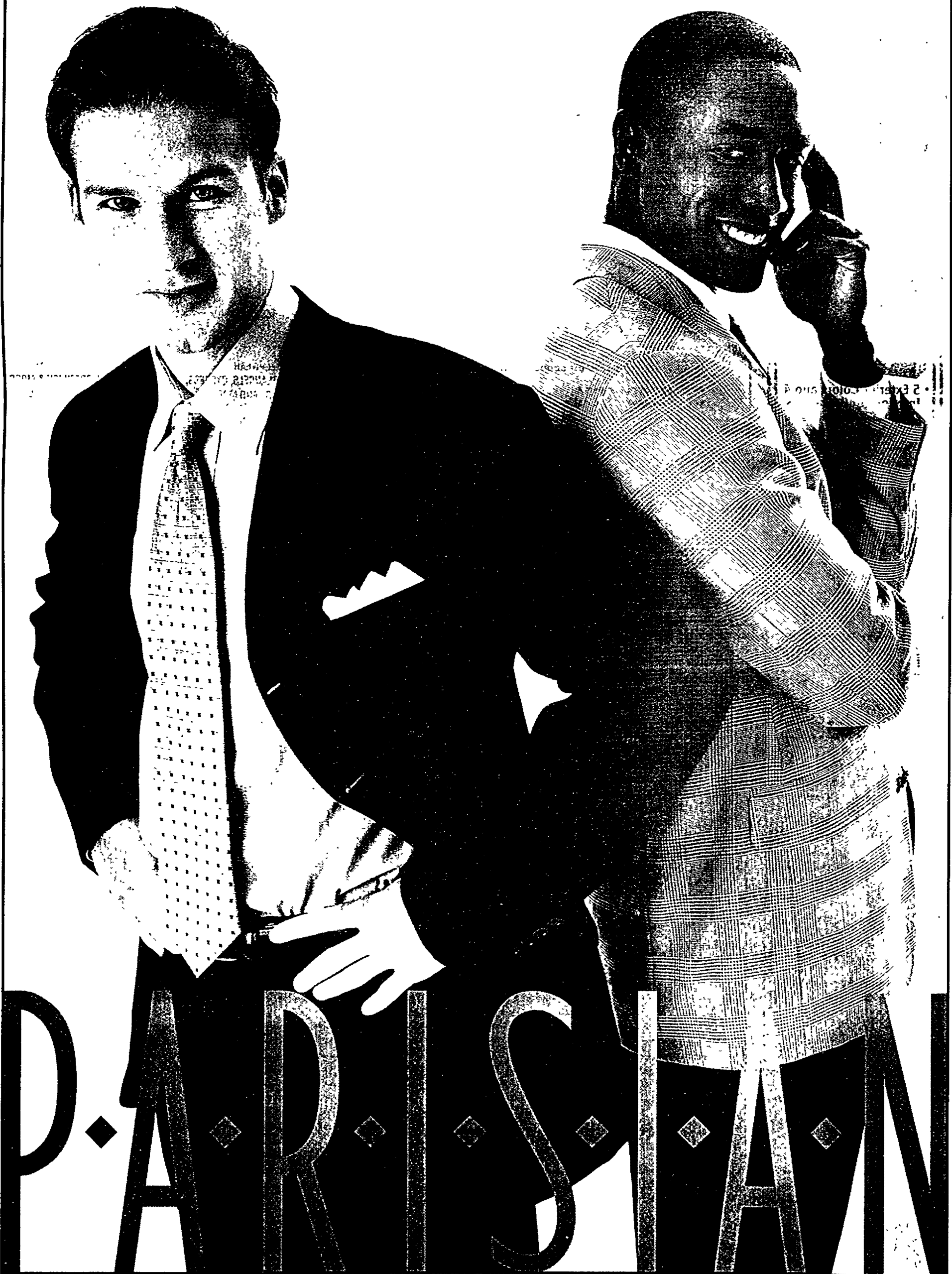
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Library Lines

LIBRARY HOURS

The Northville District Library is open Monday-Thursday, from 10 a.m. to 9 p.m.; Friday and Saturday, from 10 a.m. to 5 p.m.; and Sunday, from 1 to 5 p.m. The library will be closed Sunday, May 30 and Monday, May 31 for the Memorial Day holiday. For information on library services, please call 349-3020.

LITTLE ME CLUB

This special lapsit storytime is designed for the very young child

in the ten to 24 months old age group. Little ones, parents and caregivers are invited to enjoy stories and make new friends. Drop in for the next session on Thursday, May 20, from 10:30 to 11:15 a.m. in the library's meeting room. No registration is required.

ART WORK DEDICATION

Join us on Sunday, May 23 at 1 p.m. for the dedication of the library's specially commissioned artwork hanging in the clerestory. The ceremonies will feature the

artist Gerhardt Knodel and the unveiling of a donor plaque.

SPECIAL COMPUTERS FOR THE VISUALLY IMPAIRED

Anyone who has difficulty reading regular print can benefit from the two special computers with adapted features for the visually impaired, purchased with funds from a special library grant. Equipped with special software that magnifies the screen, a large font/braille keyboard and even a screen reading feature, these two

computers are available for searching the Internet, checking the Library Catalog, or searching CD-Rom products in the library. Please call for information about this and other special equipment or collections for the visually impaired.

MONTHLY BOOK DISCUSSION GROUP

The daytime "Brown Bag" group will meet again on Tuesday, May 25 at 11:30 a.m. to talk about "Memoirs of a Geisha" by Arthur Golden

Bring your lunch and join us for lively discussion. The evening book discussion group meets again on Monday, June 14 at 7 p.m. to discuss the memoir "An Unquiet Mind" by Kay Redfield Jamison.

BOOK DISCUSSION GROUPS FOR THE YOUNGER CROWD

The Junior Books, Chat and Chow group for fourth and fifth graders will meet again on Wednesday, May 26, from 4:15 to 5 p.m. and will focus on Margaret Haddix' novel, "Running Out of

Time." Please register and request a book at the information desk or by calling 349-3020. On Thursday, May 27 at 4 p.m. the middle and high school version of Books, Chat and Chow will meet to discuss the novel, "Taking Terry Muller" by Norma Mazer.

LIBRARY BOARD MEETING

The next meeting of the Northville District Library Board of Trustees will be Thursday, May 27 at 7:30 p.m. The public is welcome to attend.

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Market days

Farmer's Market expected to bring hundreds to Northville

BY ANDREW DIETDERICH
Staff Writer

Nothing says summertime quite like a farmer's market.

And once again Northville's Farmer's Market is back to provide plenty of homegrown beauty and bounty to area residents and visitors.

The weekly ritual is sponsored by the Northville Chamber of Commerce.

"The Northville Chamber has been sponsoring the event for more than 15 years and it has grown in leaps and bounds during that time," said Northville Chamber of Commerce director Laurie Marrs.

The Northville Farmer's Market is held every Thursday from 8 a.m. to 5 p.m. near the intersection of Seven Mile Road and Center Street in the parking lot of the Northville Downs. There is no cost for shoppers to go to the event.

"We really need to thank the

Downs for letting us use the spot," Marrs said. "That's an entryway into our town and prime location."

Marrs said the farmer's market features plants, flowers, craft items, garden statues and planters, baked goods and homegrown honey. Each week more than 50 vendors set up at the event to peddle their wares, Marrs said.

"This really is the prime time for flowers," she said. "The early you get them in the year the bigger selection you'll have to choose from."

As the summer rolls on the farmer's market will feature fruits and vegetables that come into season. The market ends the last Thursday in October.

"This is just one of many services the chamber of commerce puts on for the community during the year," she said. "And people really love it. The place is really happening come 8 a.m. Thursday."



The Northville Farmer's Market is held every Thursday from 8 a.m. to 5 p.m. near the intersection of Seven Mile Road and Center Street in the parking lot of the Northville Downs. There is no cost for shoppers to go to the event.

Photo by JOHN HEIDER

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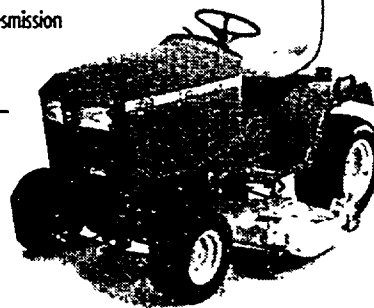
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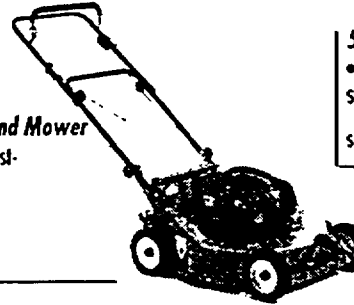
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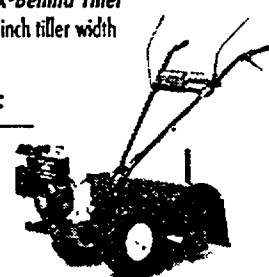
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DDA approves new planters

Replacement receptacles expected to cost DDA \$44,260

BY ANDREW DIETDERICH
Staff Writer

When it comes to decorations for downtown Northville, it isn't exactly what's on the inside that counts.

The Northville city council recently approved a recommendation from the Northville Downtown Development Authority to spend \$44,260 on decorative trash cans and planters.

"No one can say we don't like to spend money here," Northville city council member Kevin Hartshorne said.

The total cost of the planters and trash receptacles will be \$44,260. The 15 trash receptacles cost \$974 each and the 50 planters cost \$593 a piece.

Because of the quantity of furnishings Northville is buying from the company Canterbury International of Los Angeles, the city

"No one can say we don't like to spend money here."

Kevin Hartshorne
Northville city councilman

received a break on the price and was able to negotiate the cost of the trash receptacles down from about \$1,100 each and the cost of the planters were negotiated down from about \$800 each.

The council voted 3-0 in favor of purchasing the receptacles at its most recent meeting.

Chris Johnson, mayor of Northville, said the money spent on the trash receptacles and planters will be well worth it in the long run for the city of Northville.

"Since these are going to be around for 15 years or more we wanted to be sure and get something that looks good and compli-

ments the downtown area," he said.

Old planters and trash receptacles have been replaced only as needed.

Johnson said deciding what planters and trash receptacles to use was an important project the Downtown Development Authority and city council took on because the outdoor furnishings help "show the quality of the downtown area."

The furnishings will be made in cast aluminum with a standard black matte finish. They have pre-drilled holes in the legs so they may be anchored to the ground.

The planters are part of a pro-

ject started in the summer of 1998 whereby the city of Northville hired a landscape architect to develop a master landscape plan for downtown Northville.

The goal of the master plan was to develop a "unified, updated planting and landscape plan which would add color and vibrancy to the downtown area."

The Northville Downtown Development Authority then conducted an "exhaustive search for trash receptacles and planters that would be both functional and practical."

Factors taken into consideration for the receptacles included: quality; durability; capacity; dimensions; cost; style and appearance; and functionality.

"These will give us a real quality fixture that will last a real long time," he said.

Summer Clock concerts boast exciting line-up

BY ANDREW DIETDERICH
Staff Writer

The clock has been wound and the weather appears to be here as well.

Just about the only thing missing from downtown Northville now are the city's weekly Northville Clock Concerts.

"This has been a staple in the Northville community for a number of years," said Ken Naigus, organizer of the concerts. "People just really seem to enjoy the various types of music and culture we bring to them."

Naigus said between 100 and 150 usually attend the concerts depending on the weather. The concerts are free, but donations are accepted to help offset the cost of paying the performers.

Naigus said he's been working on putting together this summer's lineup since the end of 1998 and that he's trying to create a diverse mix of performers. "We're trying to maintain the

concert and jazz bands that have traditional played, but mix it up a little as well," he said.

The concerts are presented by the Northville Arts Commission almost every Friday starting May 28. The concerts are paid for through city funds and donations of the public fund of the Arts Commission.

The lineup is as follows: Northville High School Jazz Band, May 28; Detroit Brass Society, June 4; Robert Jones, June 11; Rich Eddy's Rockin' Oldies Band, June 18; Farmington Community Jazz Band, June 25; Plymouth Community Band, July 9; Lonesome and Blue, July 16; Farmington Community Concert Band, July 23; Once Flight Up, July 30; Schoolcraft College Wind Ensemble, Aug. 6; Novi Concert Band, Aug. 13; Ick and Erk, Aug. 20; Family Fund Night, Aug. 27. Additionally, the Sept. 3 concert has yet to be announced.

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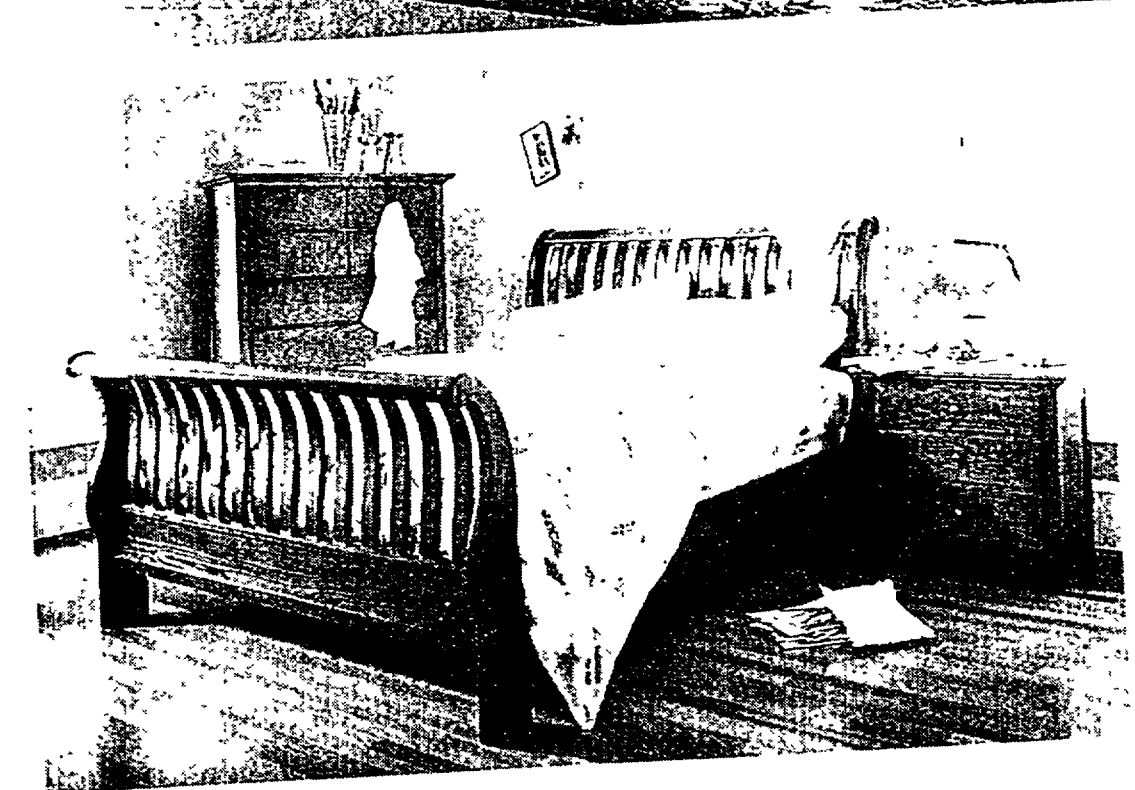
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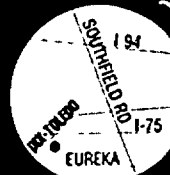
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Rouge River cleanup set for June 5

By CHRIS C. DAVIS
Staff Writer

In medical terms, the portion of the Rouge River running through Northville and Northville Township is in critical but stable condition.

That was the diagnosis made Wednesday by Cathy Bean, Rouge River remedial action plan coordinator for the Michigan Department of Environmental Quality.

Having been appointed with the difficult task of finding ways of keeping the vital waterway healthy for nearly a decade, Bean said she'd seen signs of encouragement, but recognized the river had a long way to go.

The biggest problem, Bean said, was the fact that the number of hindrances to a healthy Rouge was on the upswing because of widespread development.

As it stands, many communities through which the Rouge runs eliminate stormwater by dumping it into the Rouge. In and of itself, Bean said rainwater isn't a bad thing. What happens to that rain is a different story, she said.

"It comes down mostly clean, and then hits the roads, the sidewalks, the rooftops, wherever — and picks up whatever stuff is out there," Bean said. "Then it all flows into the sewer and gets dumped into the river. That can cause some major problems."

In neighborhoods, particularly newer ones where landscaping is

the norm, lawn fertilizer — either misplaced on pavement or too heavily spread on a yard — is an easy way for contaminants to enter the ground.

Bean said the same fertilizer that homeowners use to get a deep green lawn will make everything green, including water. The introduction of excessive nitrogen into the water greatly enhances the environment for underwater weeds to sprout. Weeds destroy food supply for fish, and so the cycle goes on.

"It creates a vicious circle," Bean said. "An excess of weeds in a body of water is a pretty good indicator that something's not right."

But contamination is not the only issue, Bean said. Because of the large amount of paved area in Northville Township and Northville, rainwater cannot successfully percolate into the ground. The large runoff from concrete and asphalt

Even grassy areas aren't immune from water drainage problems, Bean said. Sodded lawns can be dense enough so as not to allow rain to percolate into the soil, creating standing water in the middle of a front yard.

"It's not like a meadow or a naturally grassy area where you'll have a variety of species of plants breaking up the soil," she said. "You tend to see a lot of that effect in both Northville and Northville Township."

On the up-side, both Northville

and Northville Township are close to being awarded voluntary general stormwater permits from the DEQ. The permits are part of a large-scale plan to clean up the river, starting with individual properties.

"There are practices that people can take to make things safer along the Rouge," Bean said.

Bean also said that the Johnson Drain, one of the cleanest portions of the Rouge, makes its home in the two Northvilles. A good indicator of the relative health of the Drain was the fact that the Red-side dace, a small fish which makes its home in specific portions of a river, was doing fairly well in the Drain.

"From a water-quality perspective, the Johnson Drain is probably one of the best portions along the Middle Rouge," Bean said.

Additionally, Bean commended the restoration effort of the portion of the drain which passes through Stonewater. At an opening ceremony last autumn, authorities from the Department of Natural Resources joined developers in reintroducing trout to the stream.

It wasn't just Stonewater which was taking strides to make development safer for the environment, Bean said. Many other developers were more heavily considering the ecological ramifications of their proposals.

"I think you can have development and a pristine river at the same time," Bean said.

At the same time, Bean was still critical of the policies of a small number of builders, who she said were designing projects that could have dire consequences for the environment over the long-term. One such practice that was particularly detrimental, she said, was the tendency for developers to landscape a home all the way to the edge of the Rouge riverbank.

"When you do that, you pull out the natural vegetation and increase the chances of erosion along the stream," she said. "You also run the risk of destroying the spawning locations for fish in the river."

Another development-related problem that tends not to get noticed, she said, was allowing dirt from construction sites to run into stormwater. Soil-laden water can literally choke a fish population, she said. She said silt fences near construction sites do little to prevent runoff.

"They're in business, and I understand that, but (developers) have to be responsible to the environment, as well," Bean said.

At the time Northville and Northville Township are awarded their stormwater permits — most likely later this summer — Bean said a heightened public information program would begin.

River Day, the event formerly known as Rouge Rescue, is slated for June 5. For more information on participating, call Friends of the Rouge at (313) 792-9900.



Photo by JOHN HEIDER

The Rouge River will be the site of a yearly cleanup effort June 5.

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Township trustees approve school litigation settlement

By CHRIS C. DAVIS
Staff Writer

Some two months after an initial truce was declared, Northville Township's board of trustees Thursday accepted a settlement in litigation pertaining to the construction of the new Northville High School.

But similar to the first go-around, supervisor Karen Woodside and trustee Bill Selinsky made clear their beliefs that the agreement, while encouraging, was not completely satisfying.

Selinsky said the newest agreement would still permit the placement of lighting poles near athletic fields at the school's discretion. For that reason, Selinsky said he could not in good conscience give his endorsement to the settlement.

Woodside gave brief comments reflecting similar sentiment.

"I'm encouraged," she said. "(The settlement) is getting closer, but it's not where it should be yet."

Clerk Sue Hillebrand, treasurer Dick Henningsen, and trustees Mark Abbo, Russ Fogg and Marv Gans voted to approve the settlement.

A copy of the finalized deal was ordered to be forwarded to the Northville school board.

The board met for more than an hour in closed session prior to the meeting to discuss how to handle the arrangement. Under intense pressure from community groups and after marathon discussions with school district representatives, the board agreed to a tentative settlement in early March. The deal was approved with the understanding that minor tweaking of a few fine points still needed to be addressed.

One such element that still had

not been agreed upon had to do with the start date for construction of the new high school soccer fields. Trustee Mark Abbo said the new agreement asked the district to hold off on beginning work on the fields until Sept. 1.

Abbo said that based on current timetables, a finalized and signed version of the settlement would be on the desks of the township board by the end of May, at which time all litigation would cease.

Abbo went on to say that out of the lengthy negotiations which have taken place, a new spirit of cooperation appears to have emerged between the two bodies.

"We're trying to turn something that once may have been considered adversarial into a positive, and I think we're steadily moving ahead in that regard," Abbo said.

Career day

Dressed in full protective gear, Meads Mill student Jesse Dorsey talks to visiting parent Dawn Mueller about his chosen future profession of fire fighter during the school's career day last week.



Photo by JOHN HEIDER

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Strumming

Taking a break from his duties at the Department of Environmental Quality, Allan Jirik strums his banjo in Northville's East Hines Park on Wednesday morning

Photo by JOHN HEIDER

Northville Schools top Science Olympiad list

BY ANDREW DIETDERICH
Staff Writer

Northville fared well in the latest Olympiad - the state's Regional Science Olympiad, that is.

Northville High School's team finished first in division C. Additionally, Northville's Our Lady of Victory finished second in division B with 153 points while Meads Mill Middle School finished fourth with 122 points and Cooke Middle School finished fifth with 114 points.

Most events at the Olympiad require two student participants and with a team size of 15 students each participant must prepare and compete in at least three events.

During competition, students compete in 23 science-related events ranging from academic competition in physics, chemistry, biology, and the earth sciences to mechanically constructed systems such as tower building, bottle

rocket, scrambler and bungee egg drop.

The Our Lady of Victory team went on to compete at the state level competition.

Additionally, the Northville High School Science Olympiad team competed in the state competition. The Northville High School team consisted of two seniors, five juniors and eight sophomores.

The first school team captured the first place title at the regional for the fifth year in a row, scoring 164 points. The second place finisher was behind by 31 points.

Overall, Northville received six gold medals, three silver medals and two bronze medals. Northville High School competed against 27 other schools at the regional competition.

At the state level, the school will compete against 41 other schools from around Michigan. All competitors at that level were first or second place winners.

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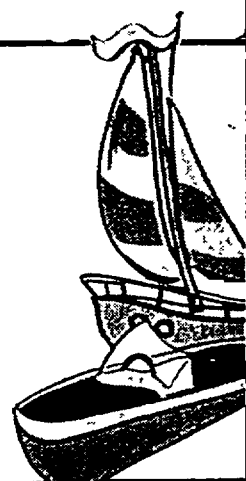
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Obituaries

NEIL A. BELROSE

Neil A. Belrose, 51, of St. Joseph, Mich., formerly of Northville, died April 27 in St. Joe. He was born Feb. 6, 1948, in Woonsocket, R.I., to Albert L. and Elizabeth M. (Moore) Belrose.

Mr. Belrose was plant manager at Engineered Polymer Products and had lived in the area most of his life.

He is survived by sons, Peter and Neil A. Jr., both of Waterford; daughters, Angela of Grand Blanc and Holly Neill of Sister Lakes; and parents, Albert and Elizabeth Belrose of Northville.

Services were held May 1 at St. Kenneth in Plymouth with the Rev. Joe Mallia officiating. Interment

was in All Saints Cemetery, Waterford.

Arrangements were made by Casterline Funeral Home Inc. of Northville.

HERBERT J. FISHER

Herbert J. Fisher, 78, died May 1 at his residence in Novi. He was born in Detroit Jan. 19, 1921, to George and Margaret (Bouchard) Fisher.

Mr. Fisher, a member of the community for many years, was president of Fisher Electric. He was a member of VFW Post No. 4012 of Northville.

He is survived by his wife, Hattie

(Brummer); sons, James (Diana) of South Lyon and Fred (Renee) of Northville; daughter, Mary (Ron) Lane of Northville; and two granddaughters, Maria and Victoria.

Services were conducted on Wednesday, May 5 at Casterline Funeral Home Inc. with the Rev. Douglas Vernon, First United Methodist Church of Northville, officiating. Interment followed in Glen Eden Memorial Park, Livonia.

MARIE S. RAYMOR

Marie S. Raymor, 88, of Salem died May 7 at Westland Convalescent Center. She was born Oct. 3, 1910, in St. Leon, Manitoba, to

Henry and Elizabeth (Lundervill) Jennes.

Mrs. Raymor was a homemaker and had moved to the area from Lowell, Mich., in 1941.

She is survived by one daughter, Barbara (Ferman) Rohruff of Salem; sons, Charles (Sally) of Hamburg, Donald (Diana) of Westland, Gerald (Alice) and Eldon (Pat), both of Salem; sister, Emma Quiggle of Mason, Ohio; 24 grandchildren, 30 great grandchildren, and two great great grandchildren.

Mrs. Raymor was preceded in death by her husband, Charles in 1976; and one son and two daughters.

Services were conducted on

Monday, May 10 at Casterline Funeral Home Inc. with the Rev. Douglas W. Vernon, First United Methodist Church of Northville, officiating. Interment was in Salem Walker Cemetery.

MADELINE V. WARE

Madeline Viola Ware of Northville died May 7 at the Martin Luther Memorial Home in South Lyon. She was 83. Mrs. Ware was born April 24, 1916, in Avondale, Mich., to William and Blanche (Horsfall) Lemmon.

Mrs. Ware moved to Northville at age 7. She was a homemaker and member of the First Baptist

Church of Northville where she taught Sunday School for 30 years.

Mrs. Ware is survived by her husband of 63 years, Herbert L.; son, Douglas (Alice) of Williamston; daughters, Sandra (Larry) Snowgold of South Lyon and Cynthia (Ed) Hammond of Walled Lake; sisters, Donna Reed of Mississippi and Maxine Casteel of New Hudson; six grandchildren and three great grandchildren.

Services were held on Tuesday, May 11 at Casterline Funeral Home with Pastor Rob White, Solid Rock Bible Church of Plymouth, officiating. Interment was in Rural Hill Cemetery of Northville.


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ENTRAPMENT (PG-13)
12:15, 2:35, 4:45, 7:05, 9:25

THE MUMMY (PG-13)
12:00, 12:20, 2:30, 2:45, 4:50, 5:10, 7:10, 7:35
8:55, 9:55

MATRIX (R) 2, 4:30, 7:10, 9:40

NEVER BEEN KISSED (PG-13)
12:50, 2:55, 5, 7, 9:15

LIFE (R) 12:30, 2:40, 4:50, 7:20, 9:45

IDLE HANDS (R) 3:00, 7:15


LIFE IS BEAUTIFUL (PG-13)
12:10, 2:25, 4:40, 7:05, 9:35

AFFLICTION (NR)
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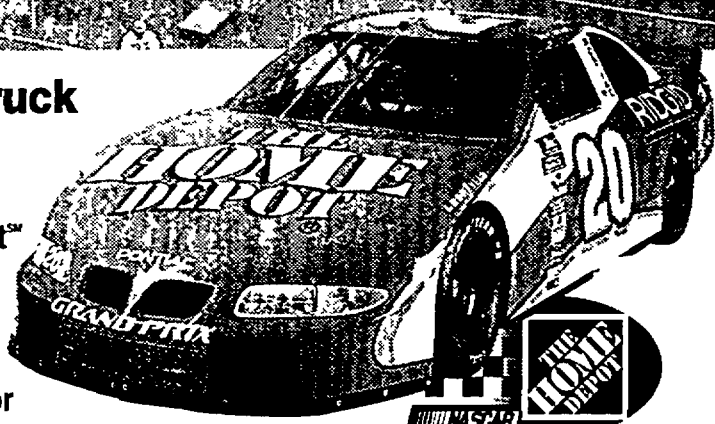


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Girl Scouts, Church, 7 p.m.
Friday, May 14
School Tour, School and Grounds, 9:15 a.m.
Wedding, Church and Grounds, 4 p.m.
Saturday, May 15
Docent Luncheon, Cady Inn, Noon
Wedding, Church and Grounds, 3 p.m.
Sunday, May 16
Mill Creek Church Service, Church, 10 a.m.
Private Party, Cady Inn, 11 a.m.
Monday, May 17
Dearborn Garden Club Tour, Buildings and Grounds, 1:30 p.m.

Girl Scouts, Cady Inn, 6:30 p.m.
Tuesday, May 18
Stone Gang, Cady Inn and Grounds, 9 a.m.
School Tour, School and Grounds, 10 a.m.
Girl Scouts Paint the Town Green, Grounds, 3:30 p.m.
Wednesday, May 19
School Tour, School and Grounds, 10 a.m.
Girl Scouts, Cady Inn, 3:30 p.m.
Mill Creek Church, Church, 7 p.m.

As you can see from our schedule, our school tours for elementary students are underway. Numerous classes of students visit our village during the fall and spring months. We enjoy hosting them and their teachers so they can share the experience of spending one day in a one-room schoolhouse.

HISTORICAL TIDBIT

Grammar school education in the early years of America, prior to the 1830s, was a disorganized amalgam of basic skills and religion, taught by untrained teachers in settings reminiscent of jails. Yet, students did learn, did move on to higher education, and did produce leadership which the country desperately required. The closing of the 18th century and the time period of 1780-1830 brought increasing awareness of the need for quality education. By the early 1830s, the change was underway. Like America, public education evolved from desperate and humble beginnings. Today, just as in the early 1800s, the schools embody the realization that information is freedom, the ideal which we as a nation have always held.

Deep winter snowstorms tally heavy salt use for road crews

By CHARRIS C. DAVIS
Staff Writer

With cold weather apparently down for the count, Wayne County officials tallied up road salt usage for the winter of 1998-1999.

The result? The county used 17,000 metric tons more salt than it had averaged over the previous five years.

Wayne County public information director John Roach said that 138,700 metric tons of salt were spread out this winter. After an unseasonably warm and dry December, Roach said many road officials were optimistic that money would be saved in road maintenance.

All that came crashing down in the first two weeks of January, when massive snowfall, coupled with bitterly cold temperatures forced road crews into overdrive. It was the same snowstorm that stranded thousands of travelers at Detroit Metro Airport and caused

a public relations nightmare.

"We used about half of our season's salt from Jan. 3 to Jan. 20," Roach said. "When we had all that snow, all the wind and the cold temperatures, we were fighting an uphill battle."

Despite the mid-January white-out, Roach said the additional salt used wouldn't have an effect on Wayne County's bottom line.

"We anticipated spending this much, so this won't really have an impact on us," Roach said. "We've budgeted for this sort of thing."

Tallies for sand usage haven't been taken yet, Roach said.

And while winter was gradually fading into the background, Roach said additional road improvements were slated to begin in the


Northville-Northville Township area. Roach said preparatory work is beginning on Hines Drive between Five and Seven Mile roads.

The project, he said, involved the resurfacing of a four-inch layer of asphalt along the county thoroughfare. The project began on April 26. Tentative timetables had the completion date set in early September.

But, Roach said, Hines Drive drivers might not see a road crew on the road every day.

"It's going to be one of those projects where we'll have a team out at the site for a couple of weeks and then they'll be shifted somewhere else and a few days later they'll come back," Roach said. "It won't be a constant thing."

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The two components of cholesterol, commonly known as "good" and "bad" are low-density lipoproteins (LDL or "bad cholesterol") and high-density lipoproteins (HDL or "good cholesterol"). Triglycerides are other fats that circulate with cholesterol. The higher the total cholesterol, LDL, and triglycerides the higher the chance to develop heart disease or heart attack. LDLs are taken-up by cells within artery walls, forming a Blood-flow-blocking plaque. High level of triglycerides also adds to plaque build up on the artery walls. On the other hand elevated HDL "good cholesterol" protects the heart by carrying LDL to the liver where it is excreted.
Older adults with high LDL-cholesterol are at increased risk for heart disease, and intervention is more effective than in younger individuals. Women after menopause develop a rise in "LDL-bad cholesterol" and have relatively higher rates of coronary heart disease. Dietary modification and exercise showed better results when done together, but medications are very effective when indicated.

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CITY OF NOVI NOTICE
NOTICE IS HEREBY GIVEN that the Novi City Council will be interviewing applicants on Monday, June 14, 1999 beginning at 7:30 p.m. for appointment to the Beautification Commission, Community Clubs of Novi, Economic Development Corporation, Historical Commission, Parks & Recreation Commission and Planning Commission.
If you are interested in serving on a City board or commission, applications are available in the office of the City Clerk or by calling 317-0465. Please submit your application by Thursday, June 10, 1999 to allow time for scheduling appointments.
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Horrors of war recalled by Northville serviceman

Continued from 1

was when a bullet ripped through the fabric in his pants. While friends and fellow soldiers were wounded and died around him, Asher seemed to get the breaks.

Consider this — when Asher's company made an amphibious landing in the south of France in 1944 near Montpellier (a few months after the Allied invasion of Normandy), the landing craft door opened to allow him to run out on dry sand.

The craft next to his hit a landmine, sending the craft airborne and killing or wounding many on board.

"What can I say?" Asher said, pointing and looking overhead. "Someone up there was looking down on me throughout my time over there. I never even got my boots wet." Born and raised in Pinnebog, a

little town outside a town outside a town in the Thumb, Bill Asher was 16 when he and his family moved to Northville. A graduate of Northville High School in 1943, most of Asher's teenage years were spent playing baseball and walking through the neighborhood with Margie, the woman who would eventually become his wife.

That quiet American lifestyle took a drastic change a few months later when Asher was notified to report for boot camp at Fort Blanding, near Jacksonville, Fla. in the summer of 1943.

"Man, that was hot — and you just kept training in it," Asher said. "Six months' worth. There was plenty of sweat."

Bill Asher became Private Bill Asher at the conclusion of his basic training, and soon found himself in Anzio, Italy. Word trickled down that Asher and others in

his company were to move inland to Nazi-occupied Rome and then swing northwest to push the German armies back towards with the long-range goal of driving the Nazis into Berlin.

"We had to walk that entire distance," Asher said. "All day long and sometimes nights."

All told, Asher's feet hiked some 1,500 miles, only periodically getting a break from a passing convoy or armor division on its way to the front lines.

The fighting was fierce, Asher said.

From there, Asher was ordered into France to establish a southern foothold on the country. In another combat situation, Asher recalled being dug in on the French side of the Rhine River. Units were called by number to make an attempt at crossing into Germany.

Rather than wait his turn to be called, Asher said he ordered his troops — some 150 of them — to move. In doing so, the 3rd Division was able to secure a spot inside German boundaries.

More importantly, Asher said, not a single American life was lost. By the spring of 1945, it was evident to many that a German defeat was imminent. A heightened desire to deliver the ceremonial knockout punch pervaded the military.

That meant getting to Berchtesgarden, the private mountain resort for the German military elite, including Adolf Hitler.

En route to Berchtesgarden, Archer said German troops were readily surrendering, not wanting to carry on with the war. As soon as prisoners were taken, the march to the palace continued.

"Everyone wanted to be the first

ones there," Asher said. "The 3rd Division got the credit for it in the history books."

Finally, in early May, Archer's unit arrived. Further atop the mountain was Hitler's own residence, but for the soldiers who made it to Berchtesgarden, their conquest was good enough. Hitler had reportedly committed suicide in a bunker a few weeks earlier.

"There was nothing else to do and nowhere else to go," Archer said. "All we could do was wait."

Archer couldn't recall exactly where he was or what he was doing when official news of German surrender reached him.

"It wasn't just another day for us, but we were still in a dangerous situa-

tion, and you had to keep your guard up in case some sniper decided to take a last shot at you," Asher said.

He returned home in the fall of 1945, was awarded both the Bronze and Silver Star medals, married Margie, and became the owner and manager of the service station at Seven Mile and Rogers Street.

"It's a quieter life than the one he led at age 19 and the memories — some good and some bad — still crop up from time to time."

"It was a bad situation, but you made the best of it," he said. "I just pray my grandchildren will never have to go through something like that again."

CITY OF NOVI NOTICE OF ADOPTION ORDINANCE NO. 99-18.148

NOTICE IS HEREBY GIVEN that the Novi City Council has adopted Ordinance No. 99-18.148 — AN ORDINANCE TO AMEND SECTION 1301 OF ORDINANCE NO. 97-18, AS AMENDED, THE CITY OF NOVI ZONING ORDINANCE, TO INCLUDE INSTRUCTIONAL CENTERS AS A PRINCIPAL USE PERMITTED WITHIN THE B-1 ZONING DISTRICT.

The provisions of the ordinance shall become effective fifteen (15) days after its adoption. The Ordinance was adopted by the City Council on Monday, May 3, 1999. A complete copy of the Ordinance is available for public use and inspection at the office of the City Clerk, 45175 W. Ten Mile Road, during the hours of 8:00 a.m. and 5:00 p.m. prevailing local time.

(5-13-99 NR/NN 898359)

TONNI L. BARTHOLOMEW, CITY CLERK

CITY OF NOVI NOTICE OF ADOPTION ORDINANCE NO. 99-96.02

NOTICE IS HEREBY GIVEN that the Novi City Council has adopted Ordinance No. 99-96.02 — AN ORDINANCE TO AMEND SECTIONS 7-71 AND 7-72 OF THE NOVI CODE OF ORDINANCES, TO PERMIT THE SITE RESTORATION BOND TO BE USED TO CLEAR A SITE OF CONSTRUCTION DEBRIS.

The provisions of the ordinance shall become effective fifteen (15) days after its adoption. The Ordinance was adopted by the City Council on Monday, May 3, 1999. A complete copy of the Ordinance is available for public use and inspection at the office of the City Clerk, 45175 W. Ten Mile Road, during the hours of 8:00 a.m. and 5:00 p.m. prevailing local time.

(5-13-99 NR/NN 898360)

TONNI L. BARTHOLOMEW, CITY CLERK

CITY OF NOVI NOTICE OF PROVISIONS OF THE NOXIOUS WEED AND REFUSE ORDINANCE

TO: All owners, occupants or possessors of subdivided lands or lots:

NOTICE IS HEREBY GIVEN that in accordance with Section 21-20 of the Novi Code, all noxious weeds or other weeds, grass, brush or deleterious, unhealthy growths exceeding a height of twelve (12) inches, or any refuse or debris growing, standing or lying upon any property in the City of Novi, shall be cut down, destroyed or removed as the case may be, at least twice in each year, once during the last half of the month of May and again during the last half of July of each year and more often as may be necessary.

In the event the owner or occupant, or any person or persons, agent, firm or corporation having control or management of any subdivided land in any subdivision in which buildings have been erected and where such subdivisions have a zoning classification that is "residential," shall fail, refuse, or neglect to comply with the above mentioned Ordinance, the City shall cause said weeds, grass, brush, deleterious, unhealthy growths, rubbish or debris to be cut down, destroyed or removed. Provided, further, that any lands which are situated within the flood plains or any natural streams or water courses, or any area between the lower or upper banks of such streams or water courses shall be exempted from the provisions of this Ordinance. The expense incurred by the City in the cutting, destruction or removal of same together with a ten (10%) percent administrative charge will be levied and collected against such property in the manner provided by law.

Failure to comply with the requirements set forth in Section 21-20 of the Novi Code may also result in the prosecution for same, and liability to the extent of the penalty therein provided.

(5-13-99 NR/NN 898362)

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NOTICE — CITY OF NOVI REQUEST FOR BIDS NOVI COMMUNITY SPORTS PARK RESTROOM/CONCESSION BUILDINGS

The City of Novi will receive sealed bids for Novi Community Sports Park Restroom/Concession Buildings according to the specifications of the City of Novi. Bid packages are available at the Office of the Purchasing Director.

Sealed bids will be received until 3:00 p.m. prevailing eastern time, Thursday, May 20, 1999, at which time proposals will be opened and read. Bids shall be addressed as follows:

CITY OF NOVI
CAROL J. KALINOVIK, PURCHASING DIRECTOR
45175 W. Ten Mile Rd.,
Novi, MI 48375-3024

All bids must be signed by a legally authorized agent of the bidding firm. ENVELOPES MUST BE PLAINLY MARKED "Novi Community Sports Park Restroom/Concession Buildings" BID AND MUST BEAR THE NAME OF THE BIDDER.

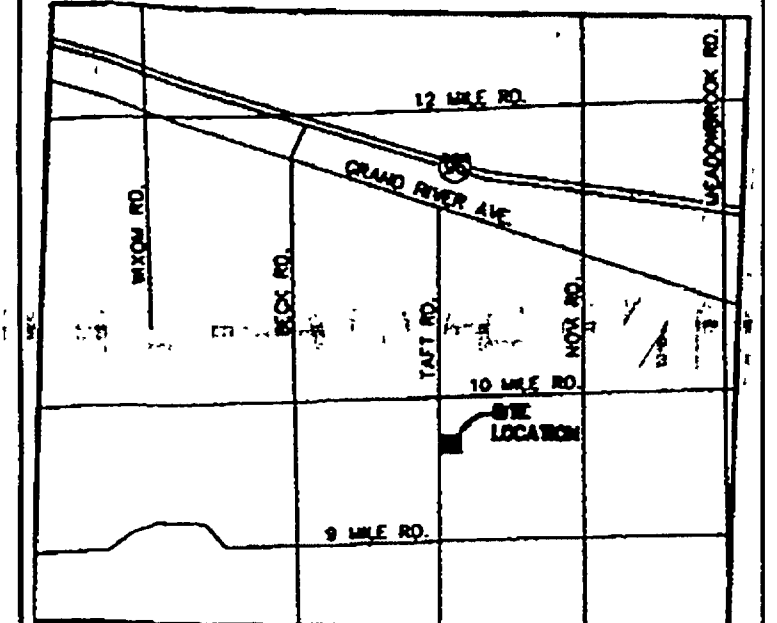
The City reserves the right to accept any or all alternative proposals and award the contract to other than the lowest bidder, to waive any irregularities or informality; or both; to reject any or all proposals; and in general to make the award of the contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

CAROL J. KALINOVIK,
PURCHASING DIRECTOR
(248) 347-0446

(5-13-99 NR, NN 898355)

CITY OF NOVI PUBLIC HEARING NOTICE

NOTICE IS HEREBY GIVEN that the Planning Commission for the City of Novi will hold a public hearing on Wednesday, May 19, 1999 at 7:30 p.m. in the Novi Civic Center, 45175 W. Ten Mile Road, Novi, MI to consider AT&T Wireless, SP 99-17, located south of Ten Mile Road and east of Taft Road at the Novi High School — football stadium, seeking SPECIAL LAND USE APPROVAL.



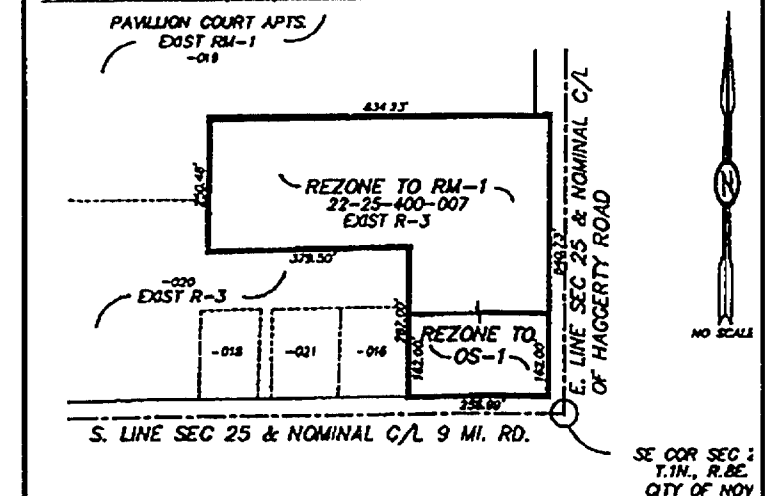
All interested persons are invited to attend. Verbal comments will be heard at the hearing and any written comments must be received by the Planning & Community Development Department, 45175 W. Ten Mile Road, Novi, MI 48375 until 5:00 p.m. Wednesday, May 19, 1999.

NOVI PLANNING COMMISSION
KIM THOMAS CAPELLO, SECRETARY
TONNI L. BARTHOLOMEW, CITY CLERK

(5-13-99 NR/NN 898350)

CITY OF NOVI PUBLIC HEARING NOTICE

NOTICE IS HEREBY GIVEN that the Planning Commission for the City of Novi, on Wednesday, June 2, 1999 at 7:30 p.m. in the Novi Civic Center, 45175 W. Ten Mile Road, Novi, MI shall consider ZONING MAP AMENDMENT 18.584 FOR POSSIBLE REZONING FROM ONE-FAMILY RESIDENTIAL DISTRICT (R-3) TO LOW-DENSITY MULTIPLE-FAMILY RESIDENTIAL DISTRICT (RM-1) AND OFFICE SERVICE DISTRICT (OS-1) OR ANY OTHER APPROPRIATE ZONING DISTRICT.



To rezone a part of the SE 1/4 of Section 25, T.1N., R.8E., City of Novi, Oakland County, Michigan, being parcel 22-25-400-007, more particularly described as follows:

Beginning at a point on the Northernly right-of-way line of Nine Mile Road, said point being S89°18'00"W 52.00 feet along the Southernly line of Section 25 (nominal C/L of Nine Mile Road) and N00°17'49"W 43.00 feet from the S.E. corner of Section 25; thence S89°18'00"W 255.99 feet along the Northernly right-of-way line of Nine Mile Road; thence N00°08'46"W 287.00 feet; thence S89°78'00"W 379.50 feet; thence N00°10'27"W 250.48 feet; thence N89°00'19"E 634.23 feet to the Westernly right-of-way line of Haggerty Road; thence S00°17'49"E 544.73 feet along said right-of-way line to the point of beginning, containing 5.36 acres.

FROM: R-3 ONE-FAMILY RESIDENTIAL DISTRICT
TO: RM-1 LOW-DENSITY MULTIPLE-FAMILY RESIDENTIAL DISTRICT (4.41 AC.)
OS-1 OFFICE SERVICE DISTRICT (0.95 AC.)

All interested persons are invited to attend. Verbal comments may be heard at the hearing and any written comments must be received by the Planning & Community Development Department, 45175 W. Ten Mile Road, Novi, MI 48375 until 5:00 p.m., Wednesday, June 3, 1999.

NOVI PLANNING COMMISSION
KIM THOMAS CAPELLO, SECRETARY
TONNI L. BARTHOLOMEW, CITY CLERK

(5-13-99 NR/NN 898349)

Hats off
to the Class of '99

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In this photo tribute to the Class of 1999, place your graduate's photo along with fellow classmates in the special keepsake edition of the Novi News, Northville Record, Milford Times, and South Lyon Herald on June 17th. Deadline is June 1st. Limited space available. Don't wait to show how proud you are. Spotlight your grad!



Craig,
Congratulations! As you graduate remember all you have accomplished throughout the years... you can do anything! Love, Mom & Dad



Jennifer,
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Capitol Briefs

Several local residents were among those appointed last week to state boards and commissions by Governor John Engler.

DOMESTIC VIOLENCE PREVENTION AND TREATMENT BOARD

Shirley Mann Gray, of West Bloomfield, was appointed Thursday, May 6, to replace Ernie Moore, of Detroit, on the Domestic Violence Prevention and Treatment Board for a term ending Sept. 30, 2001. Gray is manager of social services for Children's Hospital of Michigan at the Detroit Medical Center.

Edward Sosnick, chief judge of the Oakland County Circuit Court, was reappointed for a term ending Sept. 30, 2001. Sosnick is a resident of Bloomfield Hills.

The board was created to grant funding to establish shelter programs, training programs for peo-

ple who need to learn to help others, and develop effective ways to prevent domestic violence.

BOARD OF OSTEOPATHIC MEDICINE AND SURGERY

Dr. Robert Aranosian, of Clarkston, was appointed to replace Dr. Lewin Wyatt, of Flint, and to represent professionals on the Board of Osteopathic Medicine and Surgery. Aranosian, is director for the Emergency Trauma Center at POH Medical Center.

Dr. Susan Rose, of Brighton, was reappointed to represent professionals.

Rose is a physician and the co-owner of the Livingston Medical Center.

The board is responsible for testing and licensing doctors entering the practice of osteopathic medicine and surgery in Michigan. All terms expire Dec. 31, 2002.

Bullard proposes mandatory seatbelt use

By MIKE MALOTT Staff Writer

Not wearing your seatbelt may be illegal but police aren't supposed to stop you for it. Referred to as a "secondary offense," cops can only write the ticket when they have pulled you over for something else.

That all changes if State Sen. Bill Bullard, R-Highland, has his way. His proposal to make wearing a seatbelt mandatory and to make it a "primary offense" - meaning officers can pull you over if they notice your shoulder belt hanging unused inside the car - becomes law.

SB 335 is expected to come up for final passage in the House of Representatives in the coming week, Bullard said. It has already

been approved by the Senate in a 21-16 vote in March.

"There are arguments for this - 100 lives save every year, 3,000 injuries avoided each year and \$170 million saved. The figure comes from the fact there will be less deaths and less costs in reimbursement for injuries and damages from insurance companies and welfare," Bullard said. "Anyone who is injured because they were stupid enough not to wear a seatbelt raises costs for the rest of us through insurance and welfare. They are not the only ones affected."

Additionally, Bullard argued, statistics provided by the National Highway Transportation Safety Administration show that when adults buckle up, 82 percent of

children riding in the same vehicle are also buckled. Bullard suggests it is probably because those adults are more sensitive to the need to make sure their children are strapped in. But for those who drive without belts, the number of children riding in the same vehicle who are buckled drops to 52 percent.

Bullard said he believes the change will increase compliance with the mandatory seatbelt law. Michigan has been stuck at 71 percent compliance for several years, he said. But other states have found that making belt use a primary offense raises compliance 10 to 15 percent.

In California, Bullard said, making belt use a primary offense increased compliance to such a

degree that police wrote 200,000 fewer tickets each year as a result.

Bullard's proposal would allow local ordinances to set the amount of the fines levied for seatbelt violations, but typically the penalty runs at about \$40, he said. No points will be applied to a driver's record.

Opponents to the bill argue that wearing a seatbelt should be a matter of personal choice and that may use it as an excuse to harass some driver, particularly minorities.

Rep. Lingg Brewer, D-Holt, this week announced plans to introduce legislation requiring insurance companies to refund to customers any savings they receive as a result of primary enforcement of the seatbelt law.

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Reporter

JOHN HEIDER
Photographer

OPINION

Township development needs proper management

On more than one occasion, phone calls come into our office from people who ask this question: "What's going on at such and such intersection?"

Truly, 1999 is a marquis year for development in Northville Township. And beginning this week, the *Record* will take an in-depth look at the homes and businesses being built in the township, as well as the ramifications of such rapid growth in the community.

In our initial observations, it's become fairly clear that the current township planning commission and board of trustees have the unenviable task of managing the growth, which is about as easy as trying to break a wild stallion.

To this point in time, we give both parties passing grades, but caution that what lies ahead might be the greatest challenge yet.

The forthcoming conversion of the former Wayne County property provides the township with a unique opportunity to orchestrate the development of a piece of land larger than the entire city of Northville. Couple that with nearly a dozen new subdivisions, a new high school, retail areas and expansions to leisure areas, and pretty soon you're looking at a virtual facelift in a community.

It's a great time to live in Northville Township if you're the type who prefers a more developed community. Those who came to the township

10 or 15 years ago because it was a town off the beaten path are probably stricken with a major league migraine right about now.

The side effects of such widespread construction and expansion are plenty and far-reaching. There are environmental issues, crime issues, traffic issues, economic issues and infrastructure issues, just to name a few.

It's imperative that the board and planning commission continue to seek a balance between encouraging investment in the township and not letting development overtake the community, as has been the case in several surrounding cities and townships. Careful planning and organization are the keys, but micromanaging and placing unnecessary roadblocks in

the way of developers aren't going to do anyone good.

And while we're at it, it might be noted that additional management in the township would be a valuable asset in helping to streamline the procedures and paperwork. We're curious to know the results of a township manager survey and will report our findings as soon as we know them.

In the meanwhile, we'd like to hear from you, our readers, to find out what you think about the changing face of the township, and encourage you to share your thoughts with us. We hope you enjoy our series, "Building Northville Township."

Truly, 1999 is a marquis year for development in Northville Township. And beginning this week, the *Record* will take an in-depth look at the homes and businesses being built...

Commission should not place ban on A-frame signs

The planning commission doesn't appear to be living up to its name in the case of A-frame signs.

The commission once again is considering recommending a ban of all A-frame signs to city council. This time the ban would start Jan. 1, 2001 instead of Jan. 1, 2000.

A-frame, or sandwich board, signs are those typically found in downtown Northville on the sidewalk. They oftentimes carry daily specials or indicate whether or not a store is open or closed.

Unfortunately, the city of Northville has never exercised any real control over what can go on the signs or where the signs should go. This has left merchants with no guidance as to how to properly place the signs. The end result is what some are calling a never-ending pile of visual clutter.

This much we agree with: some kind of controls need to be put in place.

We can't agree, however, with the attitude of the planning commission toward the signs.

Instead of working with merchants to come up with some kind of compromise, the planning commission wants to do away with the A-frame signs all together. Is the

planning commission completely ignoring the fact that about 40 people they work for attending a city council meeting earlier this year to voice their opposition to the ban of A-frame signs?

This sounds more like dictating than planning.

The Northville Merchants Association will be attending the next planning commission meeting to discuss A-frame signs. The planning commission agreed to hold off on acting on the proposal until after the merchants have had a chance to address the commission. That definitely is a positive sign.

But before the commission makes its recommendation we once again are urging the committee to reconsider its position totally against the signs. Instead, consider making permanent rules such as what the signage can contain, where the signs should be placed exactly and how big the signs can be.

At the same time we're urging merchants of the downtown area to speak up at the next planning commission meeting to discuss how they feel about the signs before the amendment goes to city council for a final reading. The meeting will be May 18 in the Northville city hall at 7:30 p.m.

Parking problem isn't 'make believe'

You know, it's bad enough that we have to venture through miles of traffic every morning and evening.

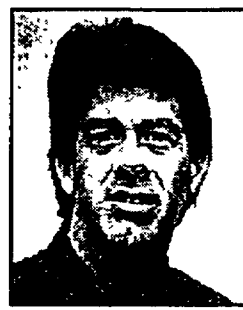
And yes, I know we should be patient when it comes to dealing with the countless road construction projects taking place in and around our communities.

But after enduring all of that - driving to and from work in bumper-to-bumper traffic and sitting motionless for seemingly unending minutes while we wait for a bulldozer to finish its job - you would think that once arriving in our wonderful community, one wouldn't have to worry about finding a place to park.

Think again. Parking in Northville just plain and simply...well...stinks. It takes me longer to find a spot than it does for me to drive here from my home in Novi - which has been made a little longer thanks to various patches of road construction, thank you very much.

Now I'm not one of those whose complaining about the roadwork. Nope, it's been a long time coming, and once it's complete, driving will be a pleasure again.

No, road construction I can endure. The madness involved in finding a



Robert Jackson

parking space in this town, however, has pushed my patience to the limit.

And the funny thing is we find ourselves playing this game of make believe. Everytime a new business comes into town, they are required to purchase parking credits. They actually pay the city for parking spaces that, well quite frankly, don't exist.

What's up with that anyway?

I don't care about parking credits, they're not doing me or anyone else any good. The only entity that benefits is the city, which collects the money for the make-believe parking spaces.

I don't want make-believe parking spaces. I want real, honest to goodness, white-lined spaces. You know,

the ones you can actually drive cars into.

Hey, I've got an idea. Now that I'm thinking about it, why doesn't the city take the money it's collected for make-believe parking spaces, and use that money to construct - now don't be shocked, this may seem a bit radical - a PARKING DECK.

Ohhh, when I think like that it just sends shivers down my spine.

I know, the idea isn't exactly a new one. We already have two parking decks in our downtown. But perhaps a third one, located off Dunlap across the street from Arbor Drugs, would alleviate the problem somewhat.

Hey I know, I'm just a journalist, what do I know about parking studies. But it seems to me that actually providing more parking for people coming into our downtown, makes a heck-of-a-lot more sense than what we're currently doing.

I mean geez, I stopped playing make-believe long ago. Perhaps, when it comes to the parking problem here in Northville, the city should stop as well.

Robert Jackson is the managing editor of the *Northville Record*. You can call him at 349-1700. His email address is jackson@ht.homecomm.net.

In Focus by John Heider



Up in the air

Members of the Piazza Dance Company Hip Hop Dance Team practice a "toe drop" in their Northville studio. The team will be competing in a national tournament this July in Boston.

The price of indifference is too great

While no one can guarantee absolute safety in every school, all the time, and while it is still true that school is the safest place for kids to be despite the tragedy in Colorado, there are important things schools can do to improve not only safety, but academic progress too.

Let others look at guns, television, movies, internet, and parental involvement. It's important that we see this from all angles. I want to look at the schools themselves. How can we make them better without building a fortress? Here's how:

Once upon a time there was a program designed for at-risk students. This one was different from most similar programs because it insisted that half its population not be from the at-risk pool of students. The program included cheerleaders, jocks, nerds, preppies, trench coat mafia types, goths, groupings any school could have. Because of this mix, at-risk students knew that they are not trash, not in a dumping ground, insulted because they knew they were being segregated from the "good" kids. Nor did they experience some kind of boot camp where they would do anything to return to their traditional school to escape the brutality. Instead, they saw all kinds of students working in a friendly atmosphere and so they acted in appropriate ways.

The students got to know each other intimately in the program. All the teachers knew all the students and greeted them by name. Within days after the program began in the fall, there was a new-found respect for differences, a celebration of what makes each student different. Students quickly shed the stereotypes and saw each other as just people. Teachers did not regard at-risk kids as



G. Michael Abbott

sick. In this once upon a time program. They were not in need of fixing, to be sent back to the traditional schools as cured. No. In fact, the program used the threat of returning to the traditional school as a last ditch disciplinary tool. Few, very few, needed to be reminded. They thrived in this program, and knew that they would return to misery if sent back.

In fact, the traditional school could learn much from this program.

These are the students who found the traditional high school to be a cold, indifferent, hostile, bureaucratic, non-caring place. They were on the fringes of the social order, the outcasts, the untouchables of huge high schools. Most simply made their way through the misery of being a nobody. Others acted out to let people know they are there, further isolating themselves. In the most extreme examples, as we've seen, they take their rage to the point of killing. Whether acting out or quietly going about their business, they are fair game by some students for put-downs and snubs.

All students crave a warm, welcoming, non-nonsense environment, one where

they can feel respected, where they are treated as human beings. All need to learn the leadership skills of stress management, goal setting, conflict resolution, time management, communication skills, acceptance of others, and the benefits of service learning, all of which this program provided. They learned that by active listening they had more influence than if they tried to shout someone down. They learned that by being appropriately assertive, they achieved their ends more readily than if they reacted with anger.

There is still such a program. It's called ALPHA, an alternative program in Livonia, and still helping kids. I was proud to be associated with it for 16 years. What was the record? In all that time, there was no graffiti, no vandalism, no violence. Attendance over 90%. Grades improved. Students went on to college at the same rate the traditional students did. Students say that only ALPHA kept them from dropping out.

There are many such programs hidden from view. Dr. Mary Ann Raywid of Hoekstra University reports regularly of their progress and recently reported that they cost no more to fund than traditional classes when measured over time.

It's time our traditional schools learned from these innovative schools. Let's break them up into smaller "houses" where students are recognized and respected, and feel a sense of community. Let's teach some practical life skills to all students. And above all, let's teach all students to cherish their differences.

The price of indifference is too great.

G. Michael Abbott is a columnist for the *Northville Record*.

State Democratic Party reforms overdue

Remember the famous exchange between Sherlock Holmes and Dr. Watson, when Holmes asked Watson about the dog barking at night? "But there was no dog barking at night," objected Watson. "Precisely the point," responded Holmes.

Sounds a lot like the current state of play of the long overdue and much-needed effort to reform the Michigan Democratic Party.

After their party got whopped again last November, lots of Dems started calling for a less top-down, less labor-dominated, more attractive, more inclusive party. After all, they pointed out, party membership had plummeted from 25,000 in Soapy Williams' days to 6,500. A business and professional section, thriving while Neil Staebler was chairman in the '50s and '60s, had entirely disappeared. Excepting Wayne County Chief Executive Ed McNamara, moderates had been largely squeezed out of party leadership positions.

The results were predictable. In 1994, Big Labor picked the candidate for governor - Howard Wolpe - who lost in a landslide. Last year, Big Labor tried to ram Larry Owen down Democratic throats. Owen was defeated in the primary by Geoffrey Fieger, who promptly experienced his own landslide loss while ridiculing the institutional Democratic Party as non-existent.

Shortly after the election, top Democrats held a few semi-secret meetings featuring party chairman, Macomb County labor lawyer Mark Brewer, members of congress, county executives, labor leaders and other activists. No barking dogs emerged, at least not for public hearing.

About the same time, an outfit called Democratic Process for the Millennium started showing up at party gatherings, calling for root and branch reforms. DPM has been holding hearings around the state, calling for a rebirth of the party's vision, talking about new issues, recruiting "little-d democrats" for



Phil Power

a volunteer-based organization and arguing for less top-down decision-making.

They've managed to develop some real momentum, especially in Genesee and Oakland counties. If they don't get any response from the Democratic hierarchy, DPM intends to ask for a full-blown special convention to discuss party reform.

DPM is led by an unlikely pair of reformers. John J. "Joe" Collins, was party chair during the days of "Boy Governor" John Swainson. Collins went on to a career in insurance before emerging in the Fieger campaign as one of the few people around with any practical political experience. Raymond F. Clevenger, now an Ann Arbor attorney, served a term in Congress in the mid-'60s, representing northern Michigan and the UP.

Collins says his reform efforts are entirely aimed at reviving the Democratic Party. "This is not an attempt to create a third party or to take over the party," he says.

Things are hardly lovey-dovey between Collins and party chair Brewer. Collins claims he's been trying for three months to meet with Brewer to discuss common goals, to no avail. Brewer says, "I'm ready to meet with him. I have no idea what his agenda is. If he wants to work within the party, that's great. If he wants to start a third party, I'm

opposed," Collins says. "Any attempt to portray what we're doing as creating a third party is just paranoia." Woolf, woolf.

Brewer has responded to DPM pressure by launching his own series of regional forums designed to listen to party activists, talk about issues, see how the party can work better, and so forth. The claim that organized labor controls the party is over played, says Brewer. He cites as evidence Debbie Stabenow (opposed by organized labor in the gubernatorial primary in 1994 and now the odds-on favorite to run against Sen. Spencer Abraham), Geoffrey Fieger (cordially detested by labor topiders) and Jennifer Granholm (the Ed McNamara-backed successful candidate for Attorney General).

All the same, nobody seriously disagrees with the idea that there is something very wrong with the Michigan Democratic Party, in recent years notably a big loser in marked contrast to other Democratic parties around the country that have been doing pretty well.

Don Tucker, a long-time Democratic activist and one-time Oakland County party chair, says the party is "moribund" and argues that the DPM folks are "on to something, because a lot of people are frustrated there's no vehicle for party reform."

The old coalition of organized labor and urban minorities plus assorted liberals and trial lawyers doesn't make up a compelling base for a modern political party in an economy increasingly driven by suburbanites, knowledge workers and entrepreneurs. I, for one, would love to hear more dogs barking in the night.

Phil Power is chairman of HomeTown Communications Network Inc., the company that owns this newspaper. He welcomes your comments, either by voice mail at (734) 953-2047, Ext. 1880, or by e-mail: at pppower@eoonline.com

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Letters to the Editor

Errant report in Mustang Messenger questioned

To the editor:
Last week, the Northville PTSA published and distributed the "Mustang Messenger" newsletter to every household with a high school student in the Northville School District. In that newsletter under the heading, "PTSA Highlights," a report was issued asserting that Dr. Leonard Rezmierski, Northville Schools Superintendent, was informed that Northville students left so much property damage over spring break at the LaCabana Hotel in Aruba that no Northville students would be welcome there in the future. This is a serious charge, one that would cause many parents and community members to think poorly about Northville High School in general, the Class of 1999 in particular.

It is important for every parent in this community to know that this report was false. Just how it developed is difficult to sort out after-the-fact, but the record must be set straight. For the PTSA to have published and circulated this misinformation about our own students without checking their sources is unfortunate. This story has now spread throughout the community and has taken on a life of its own.

I spoke directly with both Dr. Rezmierski and Ed Jamieson of Northville Travel Tours. No such report was received from either the hotel or the charter service. The lone incident involved a small window that was broken accidentally. The charter service called Mr. Jamieson to confirm that it had been paid for immediately (\$65) and there was no problem. The rumor that is circulating around town regarding the cause of the incident not merely false, it is preposterous, and I won't perpetuate it by describing it here.

Ninety-five Northville seniors made this trip along with 40 other parents and siblings. There were no fights. No arrests. No hospital visits. As parents, we saw these students repeatedly during the week at their hotel, in the town, and at various places around the island. They were well-behaved and respectful. I personally spoke to LaCabana Security and hotel management and was told that

this group of students was among the best they had ever had at their property.

I have worked with a majority of these students through school, church, coaching and booster activities for almost ten years. The Class of '99 built their float behind our house for each of the last four years. For weeks on end we would have as many as 80 students show up and work sometimes into the wee-hours-of-the-night. In all of those years and "opportunities" for problems to arise, there has never been a single incident. Northville Principal Tom Johnson and his assistant, Dennis Colligan both state that this class is one of the finest groups of students that they have ever seen at Northville High - or anywhere. Mr. Jamieson further stated that all of the students he worked with during the planning and booking for the Aruba trip were remarkably polite and respectful.

Although the administration has expressed their regret for this error and their intention to print a retraction in the next "Mustang Messenger," it is important to get the message out in a timely fashion and squelch the rumors that are circulating about this exceptional group of students and young adults. This class has represented their school and their town well in everything from athletics to academics to service projects such as "Paint the Town." They will be missed next year as their journey beyond high school begins. I know that I express the feelings of so many in Northville when I say that it has been a pleasure to know them and to work with them. And let's make sure that we get accurate, first-hand information when reporting stories about any of our students in the future.

Scott Sedam

Mandating charity is immoral

To the editor:
Writers Gall and Piccone have shown concern for the conserva-

tive attitude that an individual should take care of himself, a man should take care of his family. They both made the quantum leap that this ideology precludes any help for the disadvantaged, the poor, the helpless.

There are people who need help, some a great deal of aid and attention. Believing that the free society suggests that each individual remains as free as he can and provides for his own welfare has never meant that an attitude of "too bad, Harry, I've got mine" would prevail. Not a Republican, Conservative, or Libertarian I know thinks this way. We believe that the Federal government should not mandate, order, force the citizens to pay graduated income taxes to help the needy. It is true today that one who refuses to pay taxes and support the needy can pay a fine, get to jail, lose his own home. It has happened.

It should be more than obvious that others than liberals believe we should help our neighbors voluntarily. The taxes taken by the government, if left in taxpayers' hands, could and would be used to help those in need. There would even be more to offer the needy if government handling and mishandling of assets could be eliminated.

It is a kind of slap in the face, a punch in the mouth, to the good people of the United States, who give far more in time and money than any other country in the world. During the Reagan years, charitable contributions rose by billions of dollars. In the '80s, the United States gave more to the other 200 nations in the world than the 200 other nations gave to each other.

Yes, we should take care of those who try but cannot for now take care of their own needs. Church organizations and so many other groups (a list much too long to recount here) give billions of man hours of time and hundreds of millions of dollars to help those in need each year.

We don't need to be told, we don't need to be forced to give. The liberal method to mandate charity and help for the poor is immoral. It is unnecessary. Let's do it right.

Neil Goodbred

Should government be involved?

To the editor:
Television could be the medium whereby a viewer would be able to graduate from being subjected to a melange of mediocre programs to those that educate one to appreciate programs that don't appeal to our baser instincts.

Andy Rooney, an acerbic curmudgeon patterned after President F.D. Roosevelt's Secretary of the Interior Harold Ickes writes in the Tribune Media Services, "There is too much junk on television because that's what a lot of people like to watch either because they are too young to know any better...or because they have not much taste. Culturally deprived kids are exposed to a constant barrage of inane violence, sex and stupidity."

Were the recent tragic deaths of students in a Colorado school the result of the "constant barrage of inane violence, sex and stupidity" that television offers as a steady diet geared, "to our baser instincts?"

Rooney writes that former wrestler now governor of Minnesota Jesse Ventura wants to eliminate Minnesota's subsidization of public radio and television in the next three years. Rooney goes on to say that, "Presumably this bright, likable ignoramus would like to bring television down to the level of pro wrestling."

The National Endowment for the Arts (NEA), another publicly funded, culturally positive entity, is also at risk politically as are public radio and television, because Republican members of Congress are always trying to reduce the money for public radio, television and NEA because, Rooney writes, "they don't think government should be involved."

Should the Smithsonian Institution, The Library of Congress, The National Gallery of Art, The National Archives - not to mention our schools - be shut down because Republicans "don't think government should be involved?"

Alfred P. Gall

LETTERS TO THE EDITOR

This newspaper welcomes letters to the editor. We ask, however, that they be issue-oriented, limited to 400 words and that they contain the signature, address, and telephone number of the writer. The writer's name may be withheld from publication if the writer fears bodily harm, severe persecution, or the loss of his or her job. The writer requesting anonymity must explain his or her circumstances. Submit letters for consideration by 4 pm Monday for that Thursday's paper. We reserve the right to edit letters for brevity, clarity, libel, taste and relevance. This policy is an attempt to be fair to all concerned.

Submit letters to: Editor, The Northville Record, 104 W. Main, Northville, MI 48167

READ & RECYCLE THIS NEWSPAPER

Township considers swim facility plan

Continued from 1

Commitment was a big word with Northville Township trustees, particularly Mark Abbo and clerk Sue Hillebrand. Supervisor Karen Woodside brought up the matter in a cursory manner at last week's special board meeting.

Woodside asked other board members about their feelings regarding participating in discussions about the park with county officials. In doing so, she stated and re-stated that she had no idea about the scope of the project.

Abbo said that he understood that whatever discussions would

be had would be informative in nature. However, he expressed his concerns that having Woodside take part in the talks could be interpreted by some as something that it wasn't.

"Conversations lead to expectations," Abbo said. "I'd like them to have some sort of concept prepared before we move ahead with this," he said.

Hillebrand's comments mirrored Abbo's.

"I would personally oppose this," she said. "There are 1 million people in Detroit alone. I have no idea how we could absorb the traffic from a project like this."

NOTICE OF PUBLIC HEARING PROPOSED ZONING ORDINANCE AMENDMENTS CHARTER TOWNSHIP OF NORTHVILLE

Date: May 25, 1999
Time: 7:15 p.m.
Place: Northville Township Civic Center
41600 Six Mile Road

A public hearing will be held on May 25, 1999 at 7:15 p.m. at the Northville Township Civic Center, 41600 Six Mile Road, Northville, MI 48167. The Planning Commission will consider the following items at the Public Hearing:

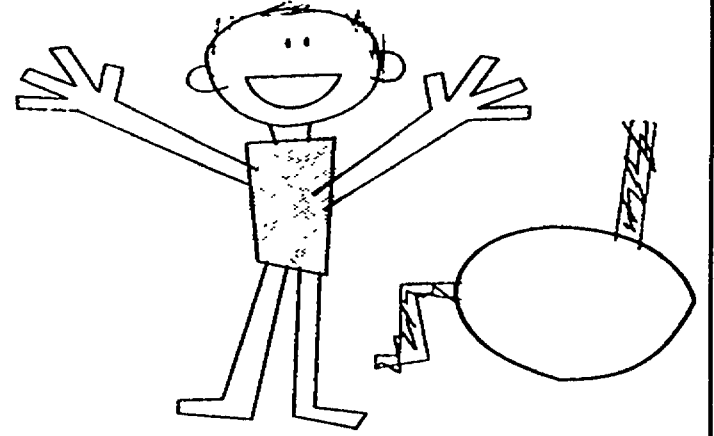
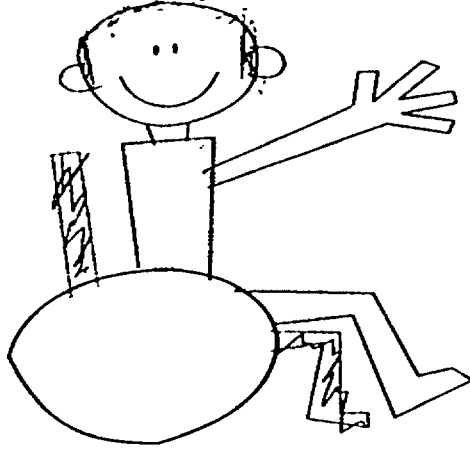
Ordinance 94, Zoning Ordinance, Article XVII SCHEDULE OF REGULATIONS, Section 17.1 LIMITING HEIGHT, BULK, DENSITY AND AREA BY LAND USE, Footnote o - Permitted projections into required yards.

The public is invited to attend this public hearing and express their comments and questions. Written comments regarding the proposed changes will be received by the Township Planning Commission, 41600 Six Mile Road, Northville, MI 48167.

(5-1320-99 NR 898356)

RICHARD ALLEN, CHAIR
PLANNING COMMISSION

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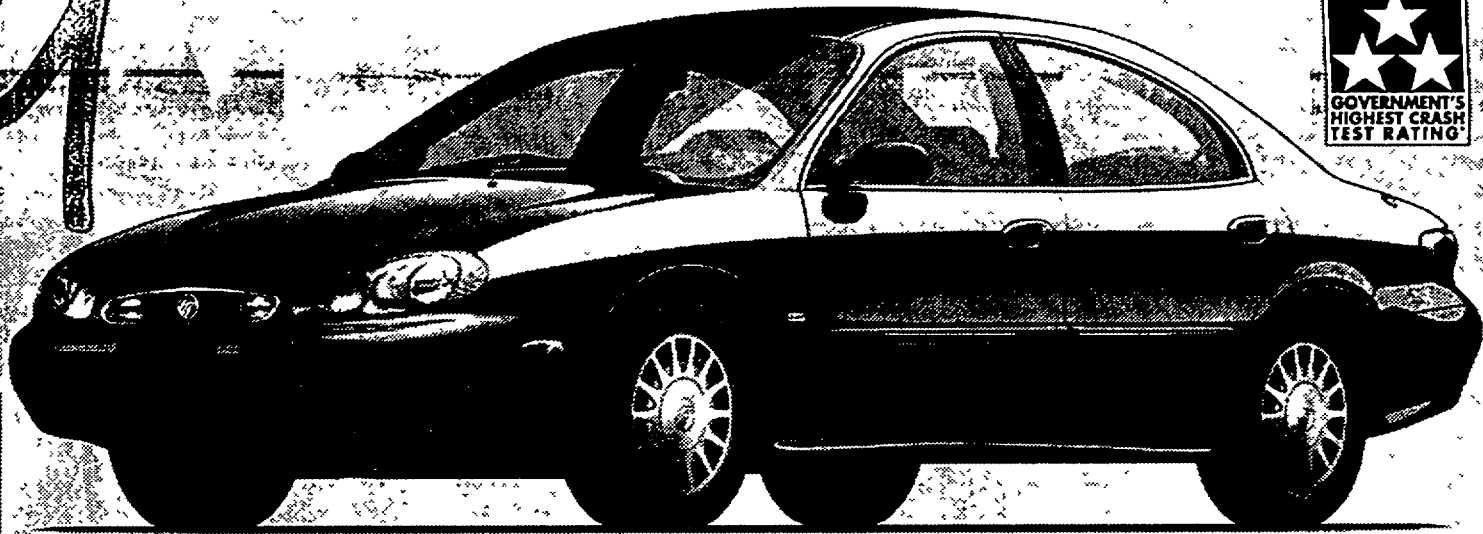
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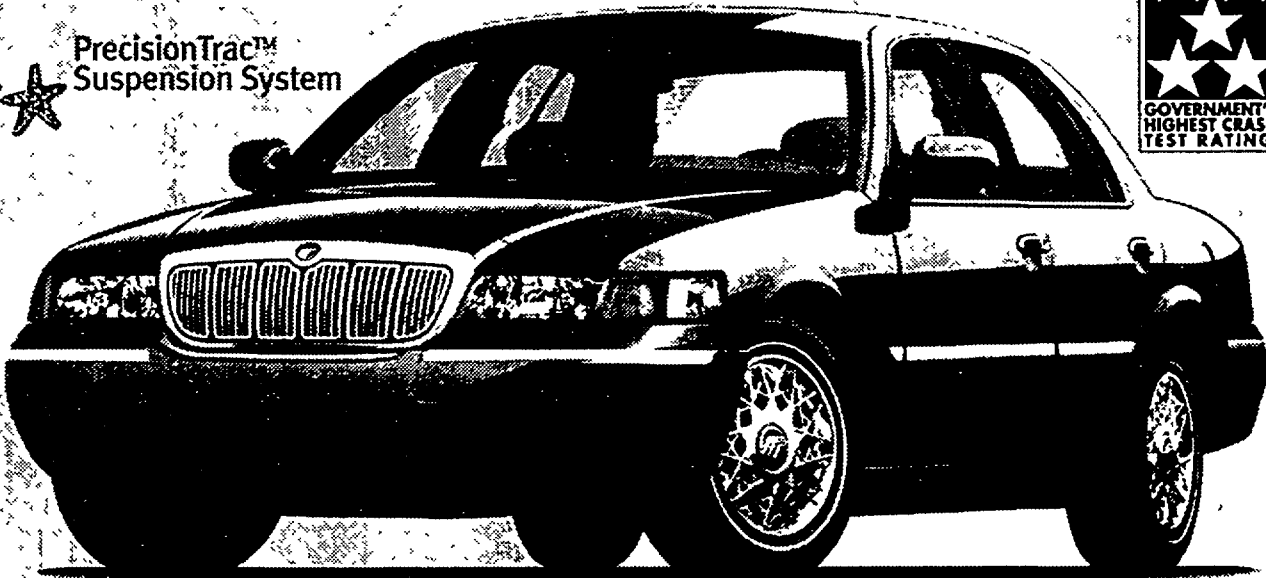
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*Driver and passenger front crash test. Sable is mid size car under \$27,000 and Grand Marquis is based on basic large cars under \$35,000 **1999 Mercury Sable LS Premium Group with no charge leather and MSRP on Sable for leases purchased in the Detroit Region through 2/28/99. Residency restrictions apply. Lessee responsible for title, tax and license fees. Lease payment based on average capitalized cost of 92.85% of MSRP. †Residency restrictions apply. See dealer for details. ‡Under normal driving conditions with routine fluid/filter changes. †††1999 Mercury Grand Marquis GS MSRP \$23,020 excluding title, taxes and license fees. Conventional and Advanced Payment Program Red Carpet Lease payments based on average capitalized cost of \$1,000 RCL cash on Sable, \$1,000 RCL cash on Grand Marquis and special lease retail from dealer stock by 7/5/99. *Always wear your safety belt and secure children in the rear seat.

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City planning commission mulls ban on A-frame signs

Continued from 1

Jan. 1, 2001 as soon as the ordinance takes effect. The Northville Downtown District Association and Historic District Commission would be charged with determining the regulations such as: total number of A-frame message units; spacing and setback requirements; anchoring requirements; and any other regulations as developed by the Downtown District Association and the Historic District Commission.

Also, each business may not have more than two types of signs in front of it.

A-frame signs were criticized in several letters the planning commission studied. For example, in a letter to the Historic District Commission, Mark Cryderman, chairman of the group, said A-frame signs "are an obstruction to pedestrian traffic" and "create visual clutter."

Planning commission member Marc Russell said "sandwich

board signs convey a temporary image. With regional development pressure, small downtowns must project an image of stability and permanence to ensure the vitality of the community."

And Rick Starling, Northville building inspector, recommended elimination of the signs.

The planning commission's recommendation will move onto the Northville city council for final approval after the May 18 meeting.

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Announcing

The Novi News 1999 Official Guide* Michigan 50's Festival

Wed., July 21 - Sun. July 25

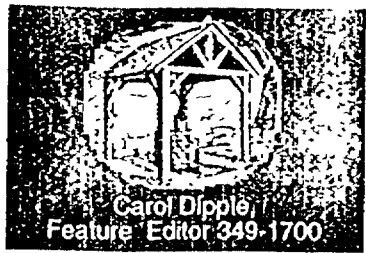
The Official Events and Activities Guide of the 12th Annual Michigan 50's Festival.

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Music		Fun!

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Information: (248) 349-1700

*1993 Novi News Fifties Festival Guide named best special section in U.S. by United States Suburban Press Association



RECORD OUR TOWN

AA
THURSDAY
May 13, 1999

A Parade of Horses

Northville resident and equine friends prepare for grand event



Nancy Harm, front, on Diamond and Laura Roberts on Sadea negotiate an obstacle course as part of the spring habitual training program.

Story by Carol Dipple
Photos by John Heider



Nancy Harm and South Lyon High School student Laura Roberts, right, get Harm's horses ready for parade season by draping Arabian Sadea in scarves and hats and showing her her reflection in a mirror.

Every one loves a parade. Including the horses at Harmony Acres in Northville. The tenth annual Michigan Parades into the 21st Century will be held in Lansing on Saturday, May 15, beginning at 11 a.m.

"This is one of the largest equine parades in the world in terms of diversified horses," said Nancy Harm, equine chairperson for the parade and Northville resident.

Getting Tarifa, 11, Diamond, 10, and Idol, 9, ready for a parade takes a lot of hours and begins the day before the event.

Harm begins a habitual training program with her horses at an early age. An annual spring review session reinforces as many scenarios as possible.

Diamond is a veteran of parades. At 10 years old, he has been in about 180.

Obstacles on the ground during the training include tarps, tires, cones, balls, and railroad ties.

"The more obstacles they have to walk over, the more confident they are when we go in a parade," she said.

At Harmony Acres in Northville, Harm uses a low, six-foot bridge which has been painted with white and yellow lines similar to those seen on streets as part of the habitual training program.

Some horses get excited about the yellow and white lines and refuse to walk over them, preferring to jump over something they are frightened of, according to Harm.

"We do use rewards. We have an official parade treat, the Buckeye Peppermint Cookie," she said.

Horses like peppermint flavor. When a horse gets nervous, its mouth dries up. The peppermint makes the horse's mouth water and they are not as sensitive to the bit, according to Harm.

Having the horse stand next to flags, especially when it's windy, will condition them to the flags that are common

during parades.

A mirror is used to familiarize the horse with reflections and glare which they will encounter from store windows on a parade route. They don't get alarmed thinking the reflection is another horse coming.

"I think Diamond recognizes himself now," Harm said. "When we go through glass buildings, he always will take a look at himself."

Raising and lowering umbrellas is also part of the habitual training program. "At this point we hope we have introduced them to so many experiences that they take them in stride," Harm said.

Things that can't be planned for like gunshots and missiles are also part of the training through tape recordings which are played during some meal-times.

The horses are exposed to the sounds of bagpipes, bands, sirens, dogs barking, people clapping and yelling, firecrackers, and balloons popping.

Every possible scenario practical is included in the program, including blowing bubbles.

Harm's horses have been in parades with elephants, camels, llamas, and reindeer.

"They actually pay less attention to those exotic animals in parades than they do when wild deer and coyotes run across the field," she said.

Harm said when she can only take a few horses, the others seem to feel left out.

"They tend to think now that this is a place where we go where there's a lot of interesting things going on," she said.

Harm has noticed that the moms have been taking their young through the obstacle course by themselves.

"The ones coming up think this is part of life," she said.

Riders, horses, banner carriers and escorts will be in authentic Arabic costumes. Three Saluki dogs, which are

Michigan Parades into the 21st Century

Saturday, May 15 • Begins at 11 a.m. at Michigan and Pennsylvania Avenue in Lansing and lasts about two and a half hours. (A lawn chair and a lunch are recommended.)

Highlights:

- Ten of Michigan's Oldest Mothers averaging 100 years of age.
- Bands, beauty queens, historical units, and clowns.
- Many of the state's 100 horse clubs and organizations some of whom will be wearing authentic ethnic costumes.
- The Michigan State University Roman Chariot pulled by Arabian geldings, as well as the university's basketball and hockey teams.
- Multiple horse hitch teams, a 1908 Sears run-a-bout carriage, an 1830 stagecoach, an antique hearse, a wagon train, buckboards, circus wagons and antique buggies and carriages.
- Mounted police units, including Michigan State Troopers from the Northville Post Lorenzo Veal and Shelby Slater who will ride in uniform as part of the Michigan State Trooper Voluntary Mounted Division.
- Llamas, camels, and other animals from the Potter Parks Zoo.
- Hero canine units, therapy, rescue, and police dogs.

Arabic hunting dogs, and their handlers will also be in costume.

Other riders from Northville include Michigan State Troopers from the Northville Post Lorenzo Veal and Shelby Slater who will ride in uniform as part of the Michigan State Trooper Voluntary Mounted Division.

During the eight hours of grooming the horses, which is done the day before the parade, the horses are taken out for a ride for exercise.

Their eyebrows and nose are clipped or shaved.

Then they are given a bath using

Continued on 4

Actors sought for award winning cable programs

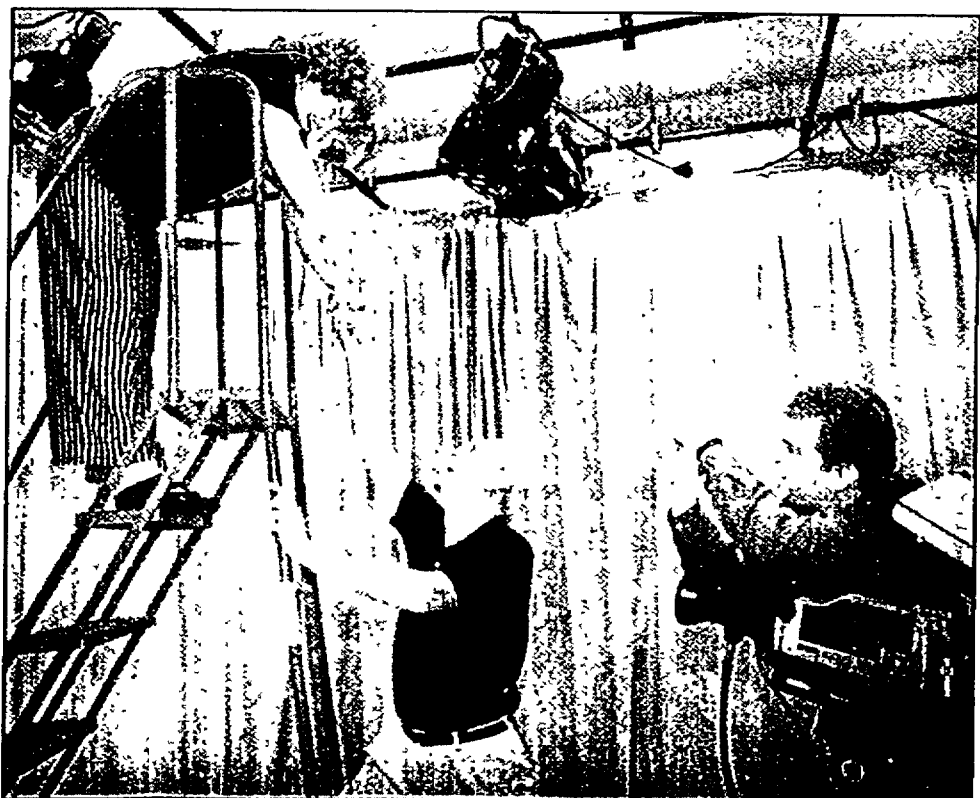


Photo by JOHN HEIDER

George and Carolyn Geise ham it up and do a little Romeo and Juliet on the balcony scene for producer Dave Witt in the SWOCC studios recently.

CAROL DIPPLE
Feature Editor

Always dreamed of becoming an actor? Well now's your chance.

The City of Novi is looking for volunteer actors to perform in their productions which are aired on Channel 13, the government access channel.

"We're looking for people to get involved in cable ... people who want to get on screen, be an actor if you will," said Lou Martin, director of public information for the City of Novi.

Upcoming programs include a 50s Festival promotion with a family - mom, dad and child. Another spot will be titled "Scarry Tales" with roles for a variety of actors.

These are top notch productions. The City of Novi won a national award in 1998 for public service announcements - The National Association of Telecommunications Officers and Advisors 1998 Program Awards first place for "Ask the Answer Man" from out of 197 cities and over 600 entries.

"We were very happy to take the overall creativity award for the entire conference," Martin said.

They also received third place for "Senior Van" in 1997.

Martin said that because the

"We were very happy to take the overall creativity award for the entire conference."

Lou Martin
Director of Public Information
City of Novi

paperwork involved with entering these contests is cumbersome, he has only entered the two contests.

"Nobody does anything like this, that's what won us the awards," Martin said. "You don't find people using creativity like this."

The programs are shot at SWOCC - Southwestern Oakland Cable Commission - which encompasses Novi, Farmington and Farmington Hills.

Produce by Dave Witt, the programs have to stay within government guidelines but be kept interesting.

"He tries to make them entertaining so that you don't just tune out," Martin said.

In the programs, the city can't advertise products, can't sell anything that isn't non-profit, and can not politically promote anything.

"We have to stay neutral on everything and just get information out," Martin said.

Novi residents George and Carolyn Geise acted in the senior van promotion and in the senior center public service announcement.

"They are our actors, they are the best talent in the whole world," Martin said. "George and Carolyn are so much fun. They are hysterical people, they really know how to let their hair down."

City of Novi airs its programs from noon to 2 p.m. and from 5 p.m. to approximately 2 a.m. every day.

"We are always looking for fresh faces and new talent," Martin said.

For more information or to volunteer, call Lou Martin at (248) 347-0494.

"We don't want to have it be seen as big brother Novi telling you a script about what is happening in the city. We want it to be fresh, very open and honest, which we have a responsibility to be at City Hall, and

In Our Town

Dedication of art work scheduled

On Sunday, May 23, at 1:15 p.m. art lovers and members of the Northville community are invited to celebrate the dedication of artist Gerhardt Knodel's fiber sculpture "Skydance at the Western Gate." Knodel, a nationally recognized textile artist and director of Cranbrook Academy of Art, will talk about the inspiration for his work which floats in the changing light of the library's 54-foot clerestory. All are invited to a brunch with the artist at 11:30 a.m. Tickets for the brunch are \$20 and reservations may be made by sending a check payable to "Friends of the Northville District Library, Inc." care of Wendy Gutowski, 527 W. Dunlap, Northville, MI 48167.



Carol Dipple

Friends of the Arts host program

Larry and Judy Champine, owners of the Atrium Center Gallery, invite the community to join the Friends of the Northville Arts Commission on Friday, May 14,

from 7 to 8 p.m. Larry will show and discuss the proper use of conservation materials and procedures when framing art work, photographs or family heirlooms. Light refreshments will be served. Everyone is welcome to attend this free lecture.

Documentary wins award

"Walk This Way," a documentary highlighting Northville resident Ron Bachman's efforts to lessen the stereotypes associated with physical disability, earned a CINE Award in 1998. The film was produced by Kathryn Vander of Vander Films. Vander has also earned a Gold Apple for two other

films, the highest award bestowed by the National Educational Media Network. Currently, a documentary exploring the life and art of Detroit poet Naomi Long Madgett produced by Vander and John Prusak is among six nominees in its class for a 1998 Emmy Award, bestowed by the Michigan Chapter of the National Academy of Television Arts & Sciences. Vander earned her first Emmy in 1981 for a WXYZ-TV 7 Special Report with Bill Bonds titled "It's a Small World."

If you have information for the In Our Town column, call Feature Editor Carol Dipple at (248) 349-1700.

On Campus

Northville students JOAN KELLY and ROSE STABILE O'REILLY were named to the Dean's List for winter '99 semester at the Detroit College of Business.

JENNIFER LYN VIGH of Northville graduated with honors from Madonna University, earning a bachelor's degree in sociology. This is her second bachelor's degree awarded her. Jennifer is currently pursuing her elementary education teacher certification, which will be completed in December.

Vigh is the daughter of Stephen and Bernadine Vigh.

Recent commencement ceremonies were held at Bowling Green State University. Receiving degrees were the following Northville graduates: LINDSEY ANNA CASTERLINE, bachelor of liberal studies; TODD ADAMS CLASON, master of science; and AMY TAPP, bachelor of science in dietetics.

Top graduating seniors of Northville High School were among students honored at the recently held 51st annual Honors Convocation sponsored by the Detroit Association of Phi Beta Kappa.

Recognized for their academic excellence of maintaining a 3.75 grade point average in academic classes, and each receiving a certificate from the Detroit Association of Phi Beta Kappa were the following: NICOLE ALLEN, JILL BOGINSKI, LAURIE BOLOVEN, ANDREW BORDA, LUYUAN CHAI, JENNIE CHURCH, LAURA DELANO, CATHERINE EHEHALT, BENJAMIN FINCH, AKIKO FUKUHARA, ROBIN GOSDECK, JENNIFER GRADY, ARON GRAJEK, REBECCA HILGER, AUDREY JOHNSON, ANGELA KOVALAK, NICOLE LALONDE, KIMBERLEY LANG, MARTIN LENARDON, KAREN LOEFFLER, ALEXANDER LUCAS,

MANARINA, CATHERINE MANDAS, ADAM MELVIN, CYNTHIA MILLS, LISA MILNES, LISA MISCOVICH, JAMES MORRISON, SHARON O'BRIAN, KRISTIN POTCHYNOK, REBECCA RANKIN, TODD SANDER, SOMMER SCAFFIDI, KATHLEEN SCHANNE, MATTHEW SCHLANSER, JEFFREY SCOTT, PRECIOUS SHAH, ASHA SHAJAHAN, ATIF SIDDIQI, NADIA SIDDIQUI, LISA SLEPETSKI, LAUREN SOMMERMAN, NIKOLCO SPASOVSKI, KATHERINE SPILLANE, AMANDA SPRADER, KRISTEN TROSCHINETZ, WERNHOLM, and BRADLEY WILHELM.

Eastern Michigan University conducted commencement ceremonies last month. Graduates from Northville receiving degrees were: KRISTEN MARIE BARTON, bachelor of science; DAVID MATTHEW BENSON, master of social work; STEVEN DANIEL CORNILS, master of business administration; HEATHER KATHLEEN GILLARD, bachelor of science; AMBER LINNE HOSLER, bachelor of science, magna cum laude; KIMBERLY LYNN HYLAND, bachelor of science; ROBERT EDWARD NELSON, bachelor of music-performance; TINA MARIE PELTON, bachelor of science; STEVE ANTHONY POBORKA, bachelor of business administration; LISA MARIE RENNELL, bachelor of science, magna cum laude; GRETCHEN MARIE SANDER, bachelor of science, cum laude; CHRISTOPHER M. SHEPARD, bachelor of science; MARCY JOANNA SIEGGREEN, bachelor of science; CYNTHIA ANN TOLSTEDT, bachelor of science; CATHERINE ELIZABETH VOLTZ, bachelor of science; JING WANG, master of arts; and ANNA MARIE YOUNG, bachelor of arts, magna cum laude.



Handing over the gavel

Northville Newcomers Board members, both incoming and outgoing, met at Country Epicure last week. Attending the dinner were, back row, left to right, Sandy Tanner, Linda

Kinnan, Carol Storer, Debbie Smith, Julia Misslin, Ellen Judnich, MJ Pine, and front row, Sally Bettes, Amy Marmaduke, Pam Sheley, Rita Stingle and Lisa Ondrus.

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First Month's Payment	\$ 274.77	\$ 228.84
Refundable Security Deposit	\$ 300.00	\$ 250.00
Down Payment (net of incentives)	\$ 2,633.50	\$ 2,272.04
Cash Due at Signing	\$ 3,208.27	\$ 2,750.88

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NORTHVILLE HIGH SCHOOL: Class of 1989, 10-year reunion, September. Call Jennifer (Juhasz) Lobbia at (248) 426-8089.

NORTHVILLE HIGH SCHOOL: Class of 1959, 40-year reunion, September, Tangle Golf Course. Call Jane Hammond Ledford at (248) 349-1932. Teachers are welcome, too.

NORTHVILLE HIGH SCHOOL: Class of 1974, 25-year reunion, July 10, Meadowbrook Country Club in Northville. Call Susan Heckler Boll at (248) 348-3974 or Sally Johnson Flayer at (248) 349-0111.

By CAROL DIPPLE
Feature Editor

Years in the making, the new Providence Center for Comprehensive Breast Care at Providence Park Medical Center on Beck and Grand River in Novi is now open.

"It's like my little baby," said Dr. James Sells, head of Breast Imaging for Providence Medical Centers. "I'm happy to see this thing take off. It's been in the planning stages for years. I think it will be very well received."

The new 5,500 square foot center which Sells helped design so that it would be user friendly for everybody, includes a waiting room with education videos,

dressing and examination rooms, three mammogram rooms, radiologists' room, core biopsy room, film processing room, conference room, and surgical suite.

But more importantly, the new imaging center allows the patient to get same-day results if the appointment is made during normal business hours. Before patients would have to wait a week or so to get a return phone call from the doctor with results.

In another setting, from mammogram to biopsy can take up to six to eight weeks, according to Sells.

Pathology will still take a few

days. Radiologist Dr. Lara Dennis, along with Sells, will be able to interpret mammograms while the patient waits. If necessary, a biopsy can be performed the same day.

"This takes a lot of anguish out of having a breast diagnosis," Sells said. "Every day is a savings. The peace of mind that gives people is such a tremendous benefit."

The new breast care center is located on the first floor in the former pharmacy location.

"It may not change the outcome but she can be treated sooner," said Sells.

For more information, call (248) 380-4120.



Photo by JOHN HEIDER

Drs. James Sells and Lara Dennis can review mammograms and give patients same-day results at the new Providence Center Comprehensive Breast Care at Providence Park Medical Center in Novi.

Open House

Northville residents Tamaris Shipley and Pam McGuire attend the The Oakland Technical Center, which is located at 1000 Beck Road in Walled Lake. The center will be holding an open house on Sunday, May 16, from noon to 5 p.m. During the five hour open hours, middle school choral groups will perform, students will give tours of the building and demonstrations in various programs, and visitors will be able to purchase flowers. For more information, call the school at (248) 960-5400. The school offers 16 programs

including electronics, medical and dental, greenhouse nursery, flora culture, desktop publishing and graphic arts, auto technology, auto body, heavy equipment repair, diesel repair, plastics and machine technology, culinary, and visual merchandising. About 800 junior and senior high school students from the entire southwest corner of Oakland County, including Novi, Northville, and Walled Lake attend half day classes at the Southwest Campus of OTC and half day classes at their respective schools.outline here

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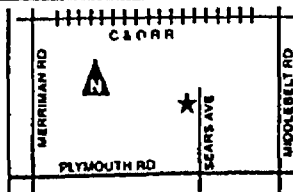
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PREVIOUSLY SELECTED MERCHANDISE NOT INCLUDED

<p>IMMANUEL EVANGELICAL PRESBYTERIAN CHURCH Meeting at Hickory Woods Elementary School-Now (Nov Road between 13 & 14 Mile roads) SUNDAY SCHOOL - 9:30 am WORSHIP SERVICE - 11:00 am Herb Frost, Pastor (248)374-5900</p>	<p>CHURCH OF TODAY WEST (Unity) New Location - Walled Lake Meadowbrook Elementary School - Walled Lake (South of 13 Mile on Meadowbrook Road) (248) 449-8900 Services at 10 AM Children's Church 10 AM Minister Barbara Clevenger</p>
<p>GOOD SHEPHERD LUTHERAN CHURCH 9 Mile & Meadowbrook Wisconsin Ev Lutheran Synod Sunday Worship 10:00 am Thomas E. Schroeder, Pastor - 349-0565 8:45 am Sunday School & Bible Class</p>	<p>FIRST PRESBYTERIAN CHURCH OF NORTHVILLE 200 E. Main St. at Hutton - (248) 349-0911 Worship & Church School - 9:30 & 11:00 am Childcare Available at All Services Youth League - 11:00 am, 4:15 & 5:00 pm, 5:50-6:15 hr Single's Place Ministry - Thurs 7:30 pm Rev. W. Kent Cise, Senior Pastor Rev. James P. Russell, Associate Pastor</p>
<p>FIRST CHURCH OF CHRIST SCIENTIST 1100 W. Ann Arbor Trail Plymouth, Michigan Sunday Worship, 10:30 am Sunday School, 10:30 am Wednesday Meeting, 7:30 p.m.</p>	<p>OUR LADY OF VICTORY CATHOLIC CHURCH 170 Traver Northville WEEKEND LITURGIES Sunday 9:00 am, 12:30 p.m. Sunday 7:30 & 9:11 am, 11:00 am Church 349-2621, School 349-3610 Religious Education 349-2659</p>
<p>NORTHVILLE CHRISTIAN ASSEMBLY 41355 Six Mile Road - Northville (248) 348-9030 Sunday School 9:45 & 10:45 am Sunday Worship 9 am, 10:45 am Friday 7:30 pm Service Pastor Oris T. Buchanan, Sr. Pastor Northville Christian School Preschool & K-8 (248) 348-9031</p>	<p>ST. PAUL'S LUTHERAN MISSOURI SYNOD High & Elm Streets, Northville Lutheran Pastor Church 349-3146, School 349-3146 Sunday Worship 8:30 am & 11:00 am Sunday School & Bible Classes 9:45 am Wednesday Worship 7:30 am</p>
<p>NOVI UNITED METHODIST CHURCH 41671 W Ten Mile - Meadowbrook 349-2652 (24 hrs) Sunday Worship at 9:45 am Nursery Care Available Louise R. Ott, Pastor</p>	<p>FIRST UNITED METHODIST CHURCH OF NORTHVILLE 349-1144* 8 Mile & Taff Roads Worship Services 8:00 am, 9:15 am, 11:00 am Sunday School 9:15 - 11:00 Nursery (both services year-round) Summer Worship 8:30 & 10:00 (July thru Labor Day) Dr. Douglas W. Vernon, Rev. Thomas M. Beagan Rev. Arthur L. Spafford</p>
<p>MEADOWBROOK CONGREGATIONAL CHURCH 21355 Meadowbrook Rd. Novi at 8 Mile Morning Worship 10 am Church School 10 am 348-7157 Minister Rev. E. Ray Hunt Minister of Music, Neil Ferguson</p>	<p>FIRST BAPTIST CHURCH NOVI 45301 11 Mile at Taff Rd. Daycare - Infant's - 5 yrs., including pre-school Dayschool - K-12 Home School - K-12 Sun School 9:45 am + Worship, 11:00 am & 6:00 pm Prayer Meeting Wed., 7:00 p.m. Dr. Gary Erner, Pastor 349-3477 349-9441</p>
<p>FAITH COMMUNITY PRESBYTERIAN CHURCH 44200 W 10 Mile Novi, 349-5666 1/2 mile west of Novi Rd. Richard J. Henderson, Pastor Jennifer M. Sood, Associate Pastor & J. Cyrus Smith, Parish Associate Worship & Church School 9:00 & 10:30 am Sunday</p>	<p>FIRST BAPTIST CHURCH OF NORTHVILLE 217 N Wing 349-1020 Sunday Worship 10:45 am & 6:30 p.m. Wed 7:00 p.m. Pioneer Girls 7 p.m. Boys Brigade 7 p.m. Sunday School 9:30 a.m.</p>
<p>WARD EVANGELICAL PRESBYTERIAN CHURCH Dr. James N. McGuire, Senior Pastor 40000 Six Mile Road - Northville MI 248 374-7400 Services 8:30 10:00 11:30 am Sunday School & Nursery Provided</p>	<p>FIRST CHURCH OF THE NAZARENE 21260 Haggerty Northville 348-7600 (between 8 & 9 Mile Rds. near Novi Hutton) Sunday School 9:45 am Morning Worship 11:00 am Discipleship Service 6:00 pm (nursery provided) Dr. Carl M. Lem, Pastor</p>
<p>CHURCH OF THE HOLY FAMILY 24505 Meadowbrook Rd., Novi, MI 48375 Masses: Sat 5 pm, Sun 7:30 am, 8:45 am, 10:30 am, 12:15 pm Holy Days 9 am, 5:30 pm, 7:30 pm Father John Buckle, Pastor Former Andrew Czarnocki, Assoc. Pastor Parish Office 349-8847</p>	<p>SPIRIT OF CHRIST LUTHERAN CHURCH E.L.C.A. Ten Mile between Haggerty and Meadowbrook Worship Sat 5:30 p.m., Sun 10:30 a.m. "A Friendly Church" Pastor Hal Bly - 248/477-6296</p>
<p>ST. JAMES ROMAN CATHOLIC CHURCH NOVI 46325 10 Mile Rd Novi, MI 48374 Saturday 5:00 p.m. Sunday 8:30 & 11:30 a.m. Reverend James F. Cronin, Pastor Parish Office 347-7778</p>	<p>OAK POINTE CHURCH Northville High School Auditorium 8 Mile & Center St Sunday 10:00 a.m. Casual, contemporary live band (248) 615-7050</p>
<p>WORLDWIDE HARVEST CHURCH "A Race to Glory" Sunday Worship Service 11:00 AM Led by Pastor Keith J. McAd The Comfort Inn - Madeline Room 1498 Orchard Ln Rd. East end of 2 Mile Rd. Farmington Hills, MI For more info, call: (248) 926-8105 anytime</p>	<p>CORNERSTONE COMMUNITY CHRISTIAN CHURCH AMC-20 on Haggerty N. of 7 Mile Sunday 10:00 am Casual, Innovative & Real (248) 888-1188</p>
<p>OAKLAND BAPTIST CHURCH 23903 Beck Rd., Novi - S of 10 Mile Adult Bible Study & Sunday School 10:00 AM Morning Worship - 11:00 AM Junior Church - 11:00 AM Sunday Evening Church Service 6:30 PM Wed. Evening Bible Study Prayer Meeting 7:00 PM PASTOR - TIMOTHY WHITE (248) 348-2748 We're One Big happy Family!</p>	

CHURCH DIRECTORY

For information regarding rates for church listings call
The Northville Record or Novi News
(248)349-1700

Engagements



James Todd/Meghan Brown

James and Carolyne Brown of Northville announce the engagement of their daughter, Meghan Elizabeth, to James Richard Todd, son of Tim and Joan Todd of Almont, Mich.

The bride-elect graduated in 1994 from Northville High School and anticipates graduation from the Center for Creative Studies in 2000. She is majoring in fine arts

and carrying a minor in art therapy. The groom-elect is a 1994 graduate of Almont High School.

James also anticipates graduation in the year 2000, from Kettering University with a degree in mechanical engineering. He is currently employed at Lear Corp. A June wedding is planned.



Michael LaForest/Sara Berger

George and Mary Ann LaForest of Northville announce the engagement of their son, Michael Gerard, to Sara Rose Berger, daughter of Gerry Berger of Carver, Minn.

The bride-elect is a 1995 Jordan High School graduate. She graduated from Aquinas College in 1998 and is currently employed at The

Learning Tree in Livonia.

The groom-elect is a 1987 graduate of Catholic Central High School. He graduated in 1991 from John Carroll University where he was affiliated with Iota Phi Theta fraternity, and is now employed at Apartment Services Co., Livonia. An August wedding is planned.

Resident's play to debut at Genitti's

CAROL DIPPLE
Feature Editor

The theatrical debut of "Captain Beefalo," written by Walled Lake resident Patrick Moug, is scheduled for Friday and Saturday, May 14 and 15, beginning with cocktails at 7 p.m. followed by the show at 8 p.m. at Genitti's Hole-In-the-Wall restaurant in Northville. A matinee performance will also be held on Sunday, May 16, at 2 p.m.

The dramatic comedy is the story of two brothers on a SWAT team. One wants to break with the family's police tradition and become an actor. Moug, who grew up on the northwest side of Detroit and was raised in a family of police officers, plays the brother who is anti-theater. In real life, Moug's father is an inspector and his aunt is a lieutenant. Moug is a sergeant with the Livonia Police Department, which is where his brother and nephew are also employed.

Moug said that seven years as a member of a SWAT team, gave him some of the material for "Captain Beefalo." The characters are a composite of people he knows.

Moug said he has always wanted to write so two and a half years ago he decided to do it.

After seeing Jeff Daniels in "Fast Differences" at the GEM Theater in Detroit, he began taking acting classes at Chelsea's Purple Rose Theater.

After his second class he wrote his first play, "Captain Beefalo," which has an option to run at the Purple Rose Theater during the 2000-2001 season.

"I was extremely happy when Purple Rose optioned it," he said.

The eight cast members are professional actors from the Ann Arbor and Detroit area. The play is directed by Phil Powers, who will be seen this fall in Jeff Daniel's "Escanaba in 'da Moonlight."

"I'm probably in the best of both worlds," he said. "This is something I love. If I had a chance to make a living at it, I would probably go for it."

Moug has since written "Michigan Autumn" which will be filmed by his newly formed company, Hog Island Productions.

"If the film goes well, I think that is what I would like to do," he said, "switch between stage and film, and writing and acting for both."

In the movie, as well as the play, he has a supporting role.

"That gives me some room to learn and I believe more in telling a story than being a leading man in both the play and the movie," he said.

"Michigan Autumn," a romantic thriller, will be filmed in Michigan and is set along the shores of Lake Huron. Shooting is scheduled for 13 weeks beginning in August.

"Captain Beefalo" is very humorous but ultimately it is about dreams, and pursuing those dreams," he said.

Moug said he always keeps an idea book with him.

"If something strikes me as humorous I write it down," he said. "Friends tell me their goal is to say something humorous to get in the book."

Moug's acting credentials include a DOC commercial where he is standing in front of a steel sculpture with sparks flying up behind him, an industrial film and two short films.

Moug and his wife, Klyn, have two daughters, Kaitlyn, 7, and Mackenzie, 4.

Genitti's Hole-In-The-Wall is located at 108 East Main Street in Northville.

Tickets for "Captain Beefalo" are \$10 per person and includes hors d'ouevres.

For more information, or to make a reservation, call (248) 349-0522.

Church Notes

Bishop Donald Ott has appointed a new associate minister at **FIRST UNITED METHODIST CHURCH**, 777 West Eight Mile Road in Northville. Effective July 1, Rev. Cynthia Loomis-Abell will take on her first appointment. On May 22, she will graduate with a master of divinity degree from United Theological Seminary in Dayton, Ohio. The following day, she will be ordained as a deacon.

Rev. Loomis-Abell, and her husband Jim, an automotive designer, have three sons, James, 9, Jesse, 7, and Jeremiah, 4. She is a native of Waterford.

For more information, call (248) 349-1144.

CHURCH OF THE HOLY FAMILY, 24505 Meadowbrook Road in Novi, will offer Vacation Bible School July 12 through 16 from 9 a.m. to noon. Reservations will be accepted for children from preschool (age 4) to children in grade 6.

The fee for Bible School is \$15 per child with a \$30 maximum per family. Registration deadline is June 15. For more information, call (248) 349-8847.

The Membership Committee at **FAITH COMMUNITY PRESBYTERIAN CHURCH**, 44400 Ten Mile Road in Novi, is sponsoring a cookout and potluck dinner on Sunday, May 16, at 5:30 p.m. to welcome new members. Everyone is invited. Sign up at the church. For more information, call (248) 349-5666.

FULL GOSPEL CHURCH OF PLYMOUTH, 291 E. Spring Street in Plymouth, will hold a Holy Ghost Harvest Revival on May 14, 15 and 16 from 11 a.m. to 6 p.m.

Speakers will be Pastor Don Shelby from Burning Bush Church in Ypsilanti on Friday, Evangelist Paul Marcum from River of Life

Ministries in Ecorse on Saturday; Pastor Frank Howard from Full Gospel Church in Plymouth on Sunday morning and Pastor Darlene Bishop from Solid Rock Church in Monroe, Ohio on Sunday night.


For more information, call the church at (734) 453-0323.

NORTHVILLE CHRISTIAN ASSEMBLY, 41355 Six Mile Road in Northville, will present HeartSong, a musical ensemble on Friday, May 14, at 7:30 p.m.

HeartSong is a group of 25 Central Bible College students from Springfield, Mo. There are 16 vocalists and 10 instrumentalists, including keyboard, percussion, violin, flute, bass guitar, trumpets and piano.

The public is cordially invited to participate in this concert. For more information, call (248) 348-9030.

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RECORD DIVERSIONS

6AA

THURSDAY
May 13, 1999

Young actors bring back first show

The Novi Theatre's Performance Plus group of actors ages 12 to 23 will present "Picnic at Hanging Rock" on May 14, 15 and 16 at the Novi Civic Center Stage.

This play, which was the first the Novi Youth Theatre, as it was called in 1992, presented, includes Kirk Jones and Matt Wickert, who performed in that production.

A romantic Valentine's Day outing ends in an intriguing mystery for a group of Australian school-girls in this second to last production of Novi Theatre's eighth season.

What has happened to the three seniors and the mathematics teacher on top of the jagged peaks of Hanging Rock?

"Picnic at Hanging Rock" invites its viewers to examine the people of Woodend and the consequences of their actions. It is a delicate look at crisis, greed and honesty at the turn of the century.

Cast members include Erika Alpert, Shoshana Glick, Lauren Sorrentino, Matt Wickert, Nate Mitchell, Kirk Jones, Kattie Pinkleman, Jan Wilcox, Caitlin McCormick, Alix Malloy, Jennifer Davies, Meghan McCambridge,

Lauren Oates, Tim Kava, Kattie Johnson, Dan Cash, Kyle Shull, Scott Zanskas, Bob May, Sara Dzwonkowski, Amy Stanis, Elizabeth Day, Darcy Drain, Rebecca Whitehart, Rebecca Grech, Al Blakeney, Valerie Spellman, Jordan Roberts, Alison Sansom, Alleigh Wickert, Rachael Whitehart, Alison Davies, Alicia Hirshfeld, Betsy Lewis, Sara Fukul and Rebecca Shubert.

Costumes were designed by Shelley Dzwonkowski. Technical director is Robert Wilfong and lighting director is the Hilberry's Kristeen Willis.

The set design is the same one used from 1992 when "Picnic at Hanging Rock" was presented at the Novi Youth Theatre's first play.

The final production of the season will be "Jack & The Beanstalk ... a parody and Beauty & The Beast."

All seats are reserved. Tickets are \$8 or \$7 if purchased in advance.

The Novi Civic Center Stage is located 45175 West Ten Mile Road in Novi.

For more information, call (248) 347-0400.



Photo submitted by LINDA WICKERT

"Picnic at Hanging Rock" cast members include Lauren Sorrentino as Irma and Shoshana Glick as Dianne.

Western presents "Diary of Anne Frank"

By CAROL DIPPLE
Feature Editor

Walled Lake Western High School will present "The Diary of Anne Frank" on May 21 and 22 at 7:30 p.m.

"It is a really good production," said Kimberly Paullin, the high school's drama director. "These kids are phenomenally talented. I got lucky with this group of kids."

The cast and crew did a lot of research, including watching documentaries and visiting the Jewish Holocaust Museum, according to Paullin.

"It has become a pet project for everybody to learn more about the characters," Paullin said. "It added a lot to the play. It is a tribute to those people who have survived."

The play is about Anne Frank and her family who were hidden by two Gentile employees of the Franks in a secret attic above the Frank's business for over two years from 1942 to 1944.

Otto Frank had picked out that building in 1933 thinking that they may have to go into hiding some day.

The play is directed Paullin. Assistant director is Doug Bevier.

Tickets are \$3.50 for students and senior citizens and \$5 for adults.

Walled Lake Western High School is located at 600 Beck Road in Walled Lake.

For more information, call the school at (248) 960-8500.



Photo by JOHN HEIDER

Walled Lake Western High School students practicing scenes from their upcoming production of "The Diary of Anne Frank" include Chris Rivers as Otto Frank, Jody Fletcher as Anne, and Emily Thayer as Edith Frank.

In Town

Submit items for the entertainment listings to The Northville Record/Novi News, 104 W. Main, Northville, MI 48167; or fax to 349-1050.

AUDITIONS

CONCERT BAND: The Novi Concert Band, directed by Jack Kopnick, invites any adult who plays a band instrument to join the band for the 1999 concert season. A rehearsal will be held on May 18 from 7:30 to 9:30 p.m. at the Novi High School Band Room. Rehearsal will be held at Novi Meadows, 25549 Taft Road, at 7:30 p.m. on May 25. There are no auditions.

Call (248) 932-9244 for more information.

SPECIAL EVENTS

NOVI THEATRES: Performances of "Picnic at Hanging Rock" will be on May 14, 15, and 16 at the Novi Civic Center Stage, 45175 West Ten Mile Road in Novi.

All seats are reserved. Tickets are \$8 or \$7 if purchased in advance.

Call (248) 347-0400.

MOTOR CITY COMIC CON: Comic book creators, movie stars and more than 150 specialty vendors of exclusive pop art and collectibles will be at the Motor City Comic Con on May 14-16 at the Novi Expo Center off I-696 in Novi.

Admission is \$12 per day or \$28 for a three-day pass.

Hours are Friday, 1 to 8 p.m.; Saturday, 10 a.m. to 7 p.m.; and Sunday 10 a.m. to 5 p.m.

Personalities scheduled to be at the show include Jeri Ryan, Billy Dee Williams, Warwick Davis, Kenny Baker, Herb Jefferson Jr.,

Frank Gorshin, Tom Savini, Kane Hoder.

ROTARY FUND RAISER: The Northville Rotary Club will hold their spring fund raiser on Sunday, May 23. Garden Treasures, a garden art and accessories show, will be held at Mill Race Village, Northville's historical park and gardens. Vendors that exhibit garden art and related accessories are now being solicited. To receive a vendor application, call Traci Sincok at (248) 449-9941.

THEATER

PLYMOUTH THEATRE GUILD: Performances of "Wait Until Dark" conclude this weekend on May 14, 15 and 16 at 8 p.m.

"Wait Until Dark," the suspenseful, heart-stopper involving a blind woman, a doll, and a thief, is directed by Ralph Rosati of Wixom. Cast members include Keith and Ariana Prusak, and Jennifer Chin of Novi. Kristin Curle, also of Novi, is the producer.

Tickets are available at garden-views, 202 West Main Street in Northville. Tickets are \$9 at the door and \$8 in advance for all ages and \$6 for students 18 and younger when purchased at the door.

Performances are held at the Water Tower Theatre on the campus of the Northville Psychiatric Hospital, 41001 West Seven Mile Road in Northville.

For additional information, call (248) 349-7110.

RAPUNZEL: Performances of the musical "Rapunzel" will be held at the Marquis Theatre, 135 E. Main Street in Northville, on May 8, 15, 16, 22, 23, 29, and June 5 at 2:30 p.m.

Tickets to all general performances are \$6.

For information on birthday cel-

ebrations, group rates, and school performances, call (248) 349-8110. No children under three will be admitted.

MUSIC

AL'S COPPER MUG: Bugs Beddow Blues Band and the Oakland County Food Bank will be hosting a Tent Party and Fund Raiser on Sunday, June 6, from 1 to 10 p.m. Music will be held inside from 9 to 10 p.m.

There will also be a 50/50 raffle drawing. A donation of \$1 and a donation of a canned food item would be appreciated.

You must be 21 years of age or older to enter.

Al's Copper Mug is located at 1604 W. Maple on the corner of Decker Road in Walled Lake.

Call (248) 624-9659 for more information.

NEARBY

JACKIE ROUSH: Singer/songwriter Jackie Roush will perform on Wednesday, May 26, at 8 p.m. at the Studio Cafe, Oakland Community College, Orchard Ridge Campus, Farmington Hills and Friday, June 4, at 8:30 p.m. at the Grand Cafe, 33316 Grand River Avenue in Farmington.

Roush will be performing several songs from his soon-to-be-released album "The Real Kazimoto."

Admission is free.

TRINITY HOUSE: Performances of "Around the House" will be on May 14, 15, 21 and 22 at 8 p.m.

"Around the House" is a cabaret-style show that celebrates the rich blend of music, visual arts, dance, drama and film. A wide variety of local artists will share their artistic talents. Some of the language and themes explored might be a bit

uncomfortable for younger viewers. Tickets are \$10, \$8 for members. Trinity House is located at 38840 W. Six Mile just west of I-275.

For more information or to reserve tickets, call (734) 464-6302.

FARMINGTON PLAYERS: Performances of "Don't Dress for Dinner" by Marc Camoletti will be on May 14 and 15 at 8 p.m. except for Sunday matinees which are at 2 p.m.

The Farmington Players is located at 32332 West Twelve Mile Road, one half mile west of Orchard Lake Road in Farmington Hills.

Tickets are \$12. Call (248) 624-7467 for more information.

HOME TOUR: The Plymouth Symphony League will hold their Spring Home Tour on Saturday, May 15, from 10 a.m. to 6 p.m. and Sunday, May 16, from noon to 6 p.m. Seven homes in Plymouth from a cozy bungalow to a 4,000 square foot home with a dance floor are on the tour.

Tickets are \$15 in advance and \$18 at the door. All proceeds go to benefit the Plymouth Symphony Orchestra.

For tickets or information, call Mary at (734) 453-3016.

PLYMOUTH IS ARTRAGEOUS: A weekend art walk in Plymouth will be held on May 14, from 7 to 10 p.m., May 15, from 10 a.m. to 6 p.m., and May 16 from noon to 5 p.m.

The 15 participating shops will each have a guest artist and creative displays. Some artists will be demonstrating their craft and will be on hand to discuss their techniques and inspirations.

Call (734) 455-5531 for more information.

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RECORD MOVIES

7AA

May 13, 1999

Totally focused Runner realizes Olympic dreams

Years before the 1996 Olympics, when his only idea of the outside world came from a static-laced radio broadcast, the boy named Haile Gebrselassie decided to run.

The eighth of 10 children born to a farmer's wife in a mud hut in Ethiopia, one of the world's poorest countries, he ran six miles to school and back, his books tucked in the crook of one arm. Like all his siblings, he worked hard in the fields under his father's stern gaze. Haile, however, was known for his persistence, still chopping firewood or threshing wheat when his older brothers had given up, still goading oxen to pull the plow farther.

After his chores were done and after the daily three-hour trip to fetch the family's water, he would take off across the fields. Then he would run — barefoot and in the same clothes he wore while working the farm.

He ran up hills under the hot African sun, down gullies and escarpments, following cow paths and dirt roads. He skirted the big sycamore trees that dotted the plains and sprinted through tall grass. If he stumbled with a thorn in his heel, sobbing as his mother plucked it out, it wouldn't deter him.

Haile would do anything to keep running.

Walt Disney Pictures presents "Endurance," a story of courage and triumph from Edward R. Pressman and Terrence Malick's La Junta, LLC Productions in association with Film Four and Helkon Media Filmvertrieb. Directed by premier British documentary filmmaker Leslie Woodhead, the film features actual footage of Haile Gebrselassie's legendary 10,000m race at the Atlanta Olympics, directed by America's chief sports documentarian, Bud Greenspan, with original music composed by John Zimmer and produced by Hans Zimmer.

It was the radio that decided things.

At first, Haile Gebrselassie seemed no different than other young Ethiopians who aspire to be great runners much like American

boys dream of being basketball stars. But because of his father's indomitable will to work their farm, located near the village of Asela in the "breadbasket" region of Ethiopia, the family was considered well-to-do. Their mud hut even housed a transistor radio. Huddled together at night, the family of 12 would listen to broadcasts by the governing Marxist regime, the same government that had overthrown Emperor Haile Selassie in 1974.

On the day in 1980 that the famous Ethiopian runner and national hero Miruts Yifter ran the 10,000 m race at the Moscow Olympics, Haile returned from his daily trek to fetch water. The house was deserted, the fields in the hands. His father always hid the batteries for the radio, but the resourceful 8-year-old knew where to find them and, crouching behind the hut, he listened to the broadcast of Yifter's dramatic victory.

It was well known among family members that once Haile got an idea in his head, it stuck. He would become totally focused, stubbornly refusing to let anything get in his way. That day, Haile decided to be a runner like Yifter.

And from then on, there was no stopping him.

The image of winning firmly rooted in his mind, Haile began to run more, longer, faster. A fascination with maps that began to when he was 7 fed his visions of traveling the world. And gradually, the boy with the ready smile and mischievous glance began to look like either someone with unusual potential or, as his father feared, a reckless ne'er-do-well who shirked the discipline of a daily regimen. His obsession, Haile's father worried, would doom him to the life of a "vagabond."

In fact, Haile devised ways to avoid farming and get in more running. His brothers and sisters cooperated, taking up the slack when he disappeared over the hills. They let him use the family's only pair of running shoes. On a monthly 12-mile journey to market to buy and sell cattle, Haile was



Considered the world's greatest distance runner, Haile Gebrselassie from Ethiopia, is the subject of Walt Disney's nonfiction feature, "Endurance," in which he stars as himself.

given the job of leading home a new bull because when it bolted, he was the only one who could keep up with it. Haile kept on training, solo, long after everyone else had given up, and was eventually spotted by a local running coach during his high school years.

But hardships continued. He was 10-years-old, his beloved mother died from cancer of the womb. Mourning the loss, Haile cried alongside relatives at her village funeral, then went back to work. Teachers reprimanded his with a ruler for being late to school or not doing his homework — and he responded by coating his hands with soil, affording them a layer of protection. His father continued to bemoan the way Haile would bolt

through the countryside, flying through the fields when he could have been laying the foundation for a secure career as a doctor or a lawyer in the country's only large city, Addis Ababa.

Finally at age 17, Haile decided to move to his brother's home in Addis. There he could focus and train with Ethiopia's junior team.

Reality abruptly surfaced in his first marathon. No longer the best runner in a remote rural district, in Addis Haile finished 99th.

His reaction was typical for him. As if the loss had galvanized his determination, the next morning he was up and running again, a solitary figure weaving through traffic, with one-pointed focus, he entered a two-year phase of hard training, complete with calisthen-



Haile Gebrselassie and real-life wife Alem Tellahun.

ics, running through back streets, city squares and countryside. And when he met a young woman, Alem, he began to court her just as doggedly as he trained.

Two years later, at the world cross-country championships in France, the Dutch Athletics agent Jos Hermens spotted him.

They met later in Addis and again at the 1992 World Junior Cross Country Championships in Boston, where Haile took second place. Later that year in Seoul at the World Junior Championships, he won the 5,000m and the 10,000m, but could not qualify for the Olympics without a time at an International Standard meet.

In December, Hermens officially signed Haile. Under his guidance, Haile continued to improve. He won races, culminating in the 1993 World Championships in Stuttgart where his took first place in the 10,000m and second in the 5,000m.

By then it was obvious: Haile was a star. Even his romantic interest, Alem, was impressed when he brought home his winnings, including a new Mercedes.

In 1994, Haile broke the 5,000m world record. In 1995, a string of world records followed. He asked Alem's father for her hand in marriage in the traditional Ethiopian way, enduring 15 days to receive the reply — a "yes."

By 1996, a the age of 23, Haile was one of the top distance runners at the Atlanta Olympics. Just like 15 years before when he listened to the radio broadcast of Yifter's win, the 10,000m was once again being broadcast around the globe, only this time on television.

At home in Asela, Haile's father watched on the village's single television set, surrounded by relatives and friends. But there was more to the race than might appear to the casual observer.

For one thing, Olympic distance runners compete as teams, not as

individuals. So while a teammate of Haile's was "running a rabbit" (pushing the pace during the race's first half to wear down competitors while Haile conserved his strength), the Kenyan team, Ethiopia's biggest threat, was also maneuvering. Two Kenyans would box in Haile, one in front and one to his rear so that he couldn't fall back, pressuring him to run faster than he wanted. The plan was for Kenyan team favorite Paul Tergat to conserve his energy until taking the lead near the race's end.

In addition, Haile ran the 10,000m with an injury: A severe blister in his foot became infected during training. Later he would say that it made him feel like he was "running on fire." And the track, built for sprinters, was a punishingly hard surface for distance runners.

Haile, however, persisted in spite of the pain.

Well past the midway point of the race, he even began to pull ahead of the pack. Maintaining his position, he kept running, enduring the pain as if he were in a dream. When he neared the last lap, with only Tergat in front of him, Haile made a risky decision.

At the bell signaling the final lap, he spotted an opportunity to pass and surged ahead of the Kenyan.

But Haile misjudged his own energy reserves. After covering approximately six miles, no distance runner could maintain an all-out sprint for the entire final lap.

And in the last quarter lap, he began to flag. Tergat, on the other hand, seemed to get a second wind. The gap between them closing, Haile pushed himself harder, repeatedly glancing over his shoulder at the approaching runner until, in the final moments, the son of an Ethiopian village farmer crossed the finish line to win the gold medal, at last.



Into the shadowy world...

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THURSDAY
May 13, 1999

Mustangs try to shake out of slump

By JASON SCHMITT
Sports Editor

Trying desperately to get back on track after losing four of its last five games, the Northville baseball team put it all together last Wednesday in an 11-6 win over North Farmington.

The Mustangs built an early 3-0 lead, only to see that lead vanish with the Raiders scoring five runs in the top of the third inning. Northville scored its first three runs in the bottom of the second. Kevin Justusson hit a solo home run to start the inning, and Evan Edwards capped it off with a two-run single that scored Matt Zumstein and Matt Hare.

Trailing 5-3 in the bottom of the third inning, Zumstein came through with a two-out, two-run single to tie the game up at 5-5.

Rob Reel came in to relieve Justin Walneo and allowed just one run the rest of the way as the Northville bats came alive. Tim Edick hit a three-run home run in the fourth inning and added a solo shot in the sixth to give Northville an 11-6 lead.

"This was a big game for us," coach Mickey Newman said. "We had lost four of five and weren't playing well."

Zumstein finished 3 for 3 with two runs scored and two RBI for Northville. Hughes was also 3 for 3, stealing three bases in the game. Edwards was 2 for 3 with three RBI and Edick was 2 for 3 with the two homers and four RBI.

N'VILLE 15, CHURCHILL 1

Rob Reel hit a pair of home runs, and five Mustangs had multiple-hit games in this divisional win. Andy Borda pitched five innings, allowing just two hits and striking

out 11 in the win.

The bats picked up in the fifth, when Reel's leadoff homer started off a five-run rally that included back-to-back-to-back doubles by Hare, Edwards and Brian Boyes. Reel again hit a solo shot in the sixth that started off another rally that included hits by Hare, Edwards and Boyes.

Edwards finished the game 4 for 4 with three runs scored. Boyes (2 for 4), Borda (2 for 2), Reel (2 for 3) and Hare (2 for 4) all had a pair of RBI.

Hare had been used primarily as a pitcher, but Newman decided to insert him in the starting lineup at first base. "I think that was the biggest thing in these last two wins," the coach said. "He really sparked our offense. Both he and Hughes added some more athleticism into the lineup and had great at bats."

HARRISON 12, N'VILLE 3

Northville scored three runs on three hits in just four pitches May 3 at Harrison, but unfortunately for them, that was all that the Hawks allowed in a 12-3 Mustang loss.

Walneo walked to open up the third inning, and Edwards followed that up with a single. Boyes then slammed a three-run homer to give his team an early 3-0 lead.

But the wheels fell off and Harrison erupted for three runs in the third and five more in the fourth.

"We struck out way too many times," Newman said. "Hitting is very contagious. After we start striking out, we kind of accept it. But give them credit, their pitcher really had us in knots. He had his curveball working."

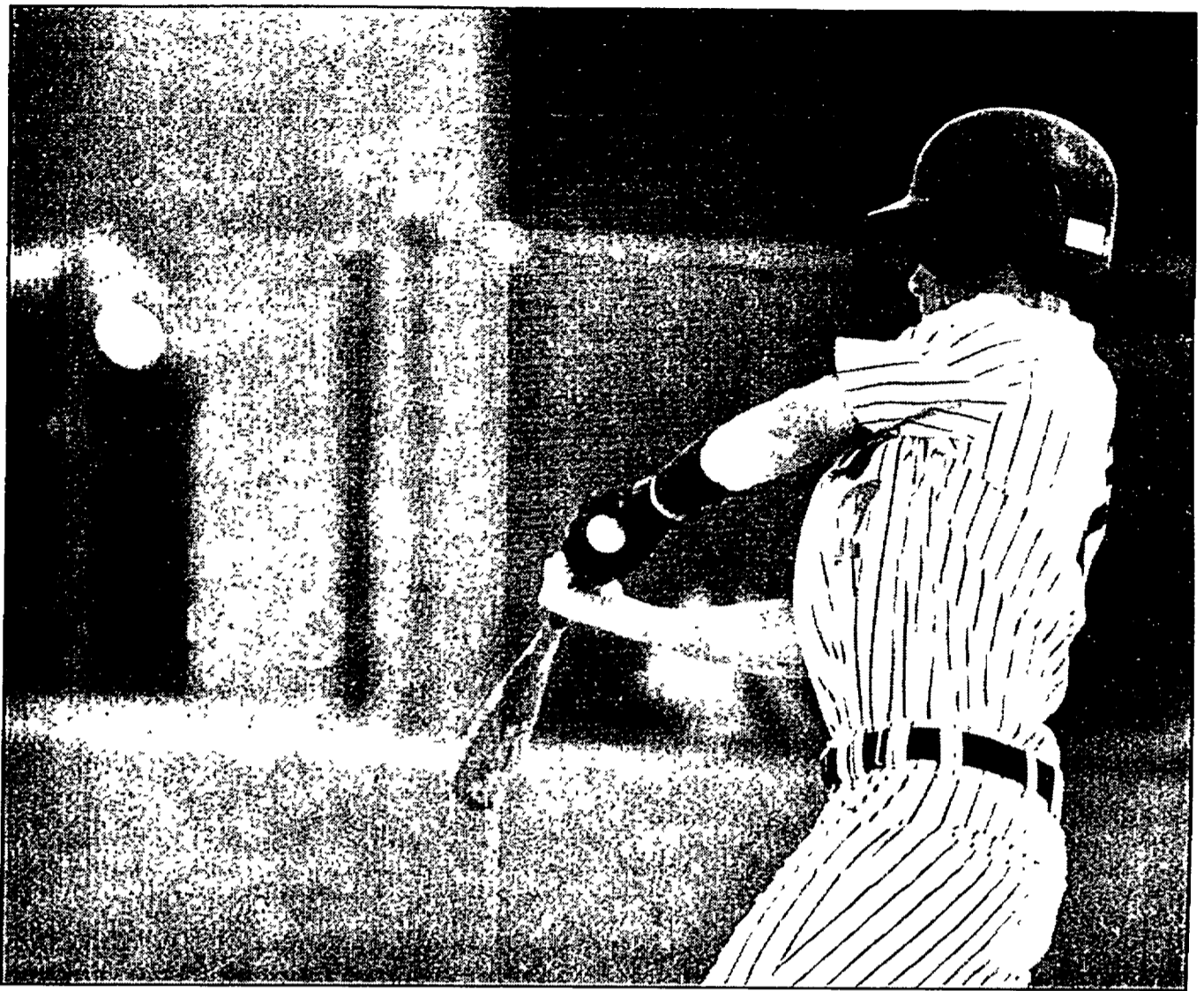


Photo by JOHN HEIDER

Senior Kevin Justusson goes yard in Northville's 11-6 win over North Farmington last Wednesday afternoon.

Golfers continue winning ways with two more victories

By JASON SCHMITT
Sports Editor

The matches keep coming. The strokes keep falling. And the wins keep coming for the Northville golf team.

The Mustangs defeated both Walled Lake Western and Canton this past week, upping their record to 7-1 overall and 6-1 in the conference. The 204-211 win over the Chiefs last Thursday was the team's fifth in a row.

Against Canton, the 'Stangs had just one player

break 50. Kate MacDonald led the team with a 49. Pam Mouradian had a 51 and Jennie Church, Jessie Mills and Kate Sekerka each added 52s.

"This match was a little closer than I'd like it, but they all came up to me afterwards and said they hadn't played well," coach Trish Murray said. "Hopefully this isn't a 204 team."

N'VILLE 188, WESTERN 216

The putting was there, and so was another

respectable score in this conference matchup. Northville had four sub-50 scorers, led by Mouradian's medalist round of 43. The sophomore had just 14 putts on the nine holes. All four top scorers had less than 18 putts at the Links at Pinewood.

Church and MacDonald each shot 48s and Mills added a 49.

"Our putting was superb," Murray said. "That always seems to be the key, and we putted well."

The score also marked the third time this season

that the team has eclipsed the old school record of 190. The team shot a 179 against Walled Lake Central May 3.

"It's really nice," the coach said of the team's 7-1 record and the numerous achievements so far this season. "We haven't been this good in at least four years. But this team is really starting to realize the importance of the short game, and they are willing to work on what they need to improve in. That's not always easy to do."

'Stangs drop close games

By JASON SCHMITT
Sports Editor

A slight sense of reality has begun to settle in for the Northville softball team.

A reality that says the Mustangs were not supposed to be 7-1 after their first eight games. A reality that says Northville shouldn't be seven games above .500 over halfway through the season.

But Northville has proved all of that wrong. The team has lost three of four games, but the last two losses to Canton Monday afternoon were by one run each. The Chiefs came into the game ranked in the top 10 in the state by the coaches association.

Canton took the first game of a doubleheader 4-3, and came back to pull out a 10-9 win in the nightcap. Northville led in both games, but surrendered the game-winning runs in the last three innings of each game.

In the second game Northville scored in all but the first and last innings, including three in the sixth inning which gave it a 9-8 lead. Jackie Sallote scored on a Makiko Kawamura pop out and Lisa Schelch scored when Amanda Rice reached base on an error. Famiko Kawamura then singled in Caverly to give Northville the lead.

But it was short lived as the Chiefs came

back to score two runs in the bottom of the sixth for a 10-9 lead.

"It kind of keeps us human," coach Corey Lipson said of the losses. "I think maybe we were starting to feel invincible. But just to know that we could have won if we'd have played well. We can definitely pull out some positives out of the two losses."

Both Jackie Magnusson and Rice finished 2 for 4 with a run scored.

Maureen Emaus started the game and went 5 2/3 innings and suffered the loss. Amanda Yaris came in to pitch the last half of the fifth and the sixth.

In the first game, Canton scored three runs in the fifth inning to take a 4-2 lead and held on for the win. Northville scored a run in the first and another in the second to jump out to a 2-0 lead. Both teams were limited to just three hits, but Northville had a couple of mental mistakes which cost it the game.

Emaus pitched a complete game and struck out four. Jenny Caverly, Natalie Wooderson and Makiko Kawamura each had a hit for the 'Stangs.

N'VILLE 5, CHURCHILL 4

Continued on 2

MHSAA opposes Fox's proposal for national title

In response to an announcement by FOX Sports Net regarding the creation of a national high school championship game in the sport of football, Michigan High School Athletic Association executive director John E. "Jack" Roberts said that member schools will not participate in the promotion which is scheduled to begin at the conclusion of the 2000 season.

MHSAA regulations, which schools adopt as a condition of membership upon joining the voluntary association, prohibit national competition for teams and individuals.

"This organization is opposed philosophically to the concept of a national championship and could site a list of practical problems the concept created in both adminis-

tration and effect," said Roberts. "We are in a desperate battle to keep high school sports within an educational framework and to avoid the abuses and excesses of other levels of sports. The heart and soul of high school sports is its local flavor. National competition adds nothing but problems we can avoid or long-delay by saying 'no' to playoffs like this."

Roberts added that the management of the regional FOX Sports Net affiliate in Michigan, FOX Sports Net Detroit, which has just completed the first of a three-year arrangement to televise several MHSAA championship events, including football, is aware of the association's concerns; and of a request to communicate those concerns

to national management of FOX Sports Net.

The MHSAA is a private, not-for-profit corporation of voluntary membership by over 1,300 public and private senior high schools and junior high/middle schools which exists to develop common rules for athletic eligibility and competition. No government funds or tax dollars support the MHSAA, which was the first such association nationally to not accept membership dues or tournament fees from schools.

Member schools which enforce these rules are permitted to participate in MHSAA tournaments conducted in 12 sports for girls and 12 sports for boys which attract approximately 1.3 million spectators each year.



Photo by JOHN HEIDER

Sophomore Dean Conway serves one up in a match earlier this year.

Netters fall hard to Raiders

By JASON SCHMITT
Sports Editor

When the day started off, it was a two-team battle for the conference championship.

But when all was said and done, the North Farmington Raiders were clearly the class of the Western Lakes this season.

The Raider netters defeated Northville 7-1 Monday at Northville High School. The Mustangs' lone win came third doubles, where Dan Drake and Ryan Prendergast beat their opponents 6-4, 0-6, 6-4.

Only one other match went three sets, with that being Matt Schlanser and Chris Erickson at number two singles. Erickson wore down Schlanser and held on for a 6-4, 3-6, 6-0 win.

At first doubles, Kris Betker and Kyle Dehne fought hard, but lost 5-7, 6-7 (3). Brian Arndt and Nathan Gudritz lost 3-6, 3-6 at fourth doubles and Kyle Wargo and Brian Wilson fell 1-6, 1-6 at second dubs.

Mark Thomson lost 4-6, 4-6 at fourth singles, but Dean Conway (2-6, 0-6) and Chris Gerlca (1-6, 0-6) couldn't get things going at first and third.

"I knew going in that it was going to be a tough match for us," Northville coach Dick Norton. "It was really closer than a 7-1 match."

Both of Northville's other two matches were postponed until this week. Northville played Stevenson Tuesday (after The Northville Records' deadline) and Western today. Saturday the team will compete in the Muldowney Invitational in Dearborn. Along with the host school, Grosse Pointe University Liggett and Dearborn Edsel Ford will be there. A total of eight teams will participate.

League Line

U-12 GIRLS
 The United defeated Farmington 2-0 on goals by Liz Fields and Sara Dolmetsch. The defensive MVP was Jessica Meyer.
 On May 6, the Lightning shut out Novi 4-0. Shannon Farris scored a pair of goals and Erin Gruley and Brooke Zlomek each added another in the victory. Farris earned offensive MVP honors and Allie Spencer was the defensive star.
 Defense was the name of the game as the Lightning and the Arsenal played to a 0-0 tie last week. Earning MVP honors for the Lightning were Becky Kempa on offense and Jane Kruszewski on defense. The entire Arsenal team earned MVP honors.
 Jessica Swancut was the only player to find the net in the Express' 1-0 win over Novi. Goalies Renee

Poltorak and Andrea Moehle shared the teams' MVP award.
 It wasn't much, but Cherri Buijk and Allison Jolley's goals were enough to propel the Rockers to a 2-1 win over the Hot Spurs in league action last week. Alicia Watts provided all of the Hot Spurs offense in the loss. Spurs' MVPs were Watts on offense and Amy Cauzillo on defense.
Coaches must have their scores to the commissioners by the Sunday prior to Thursdays' edition of the Northville Record. Commissioners must then submit the scores to the Northville Record by 2 p.m. Monday to be in Thursday's edition. The fax number for the paper is (248) 349-9832. Scores from commissioners may be dropped off at the Northville Record office at 104 W. Main Street in downtown Northville.

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outs for its 12 and under 1999 fastpitch squad. Tryouts will be held on Saturday afternoons in May at 2 p.m. All tryouts will be held at Wayne Ford Civic League in Westland.
 Tryouts are open to all girls. For more information and tryout times call John Tonner any day after 6 p.m. at (248) 624-3187.

FINESSE SOFTBALL TRYOUTS
 The Finesse softball team is offering continuing try-

McDONALD FORD SALUTES NORTHVILLE ATHLETES OF THE WEEK

Matt Hare - Junior



The junior stepped in the regular lineup this week and sparked a struggling Northville lineup. He was 2 for 4 with a pair of RBI against Churchill and played stellar defense throughout the week.
 "He really sparked our offense. Both he and (Tommy) Hughes added some more athleticism into the lineup."

Tim Edick - Junior



The junior catcher connected for two home runs to lead Northville to an 11-6 win over North Farmington. Edick's first homer was a three-run shot in the fourth inning and the second was a solo shot in the sixth.

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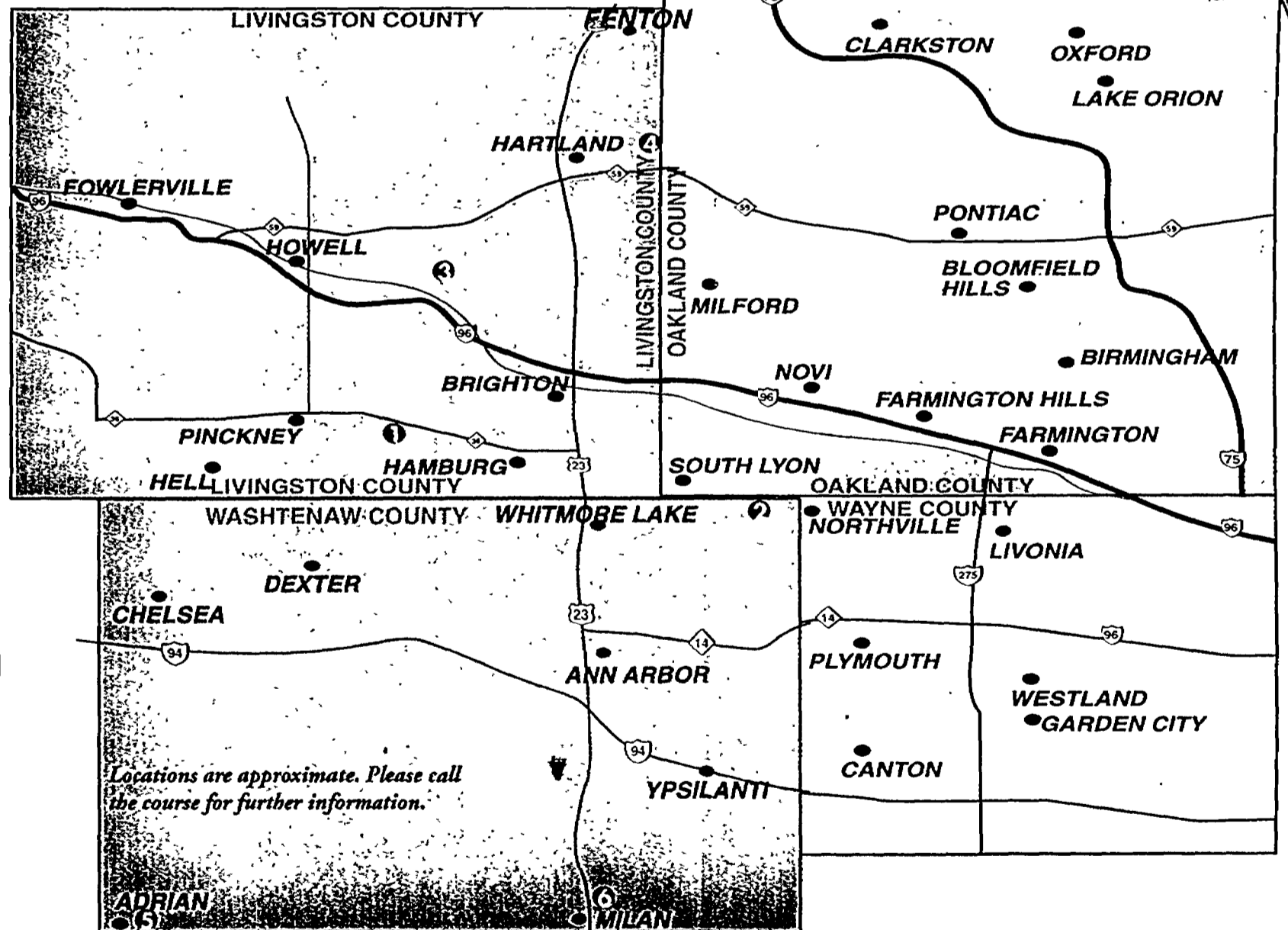
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Health Article

Making the perfect "shake"

By JASON SCHMITT
Sports Editor

If not for the taste, then why not the health of it?

Chris Klebba and his staff at the Water Wheel Health Club have done it again, creating yet another addition to an already growing adult fitness center.

The club has added the Streetview Cafe, a refreshment center where clients or passerbyers can stop in and order up one of a countless number of smoothies.

These smoothies are a healthy mixture of ice, fruits and other flavorings and offer an alternative for the "more fattening" cold refreshments. Customers have the option of ordering one of the 20-25 set recipes Streetview already has on the menu, or create their own mixture.

"It really allows them to be creative," Klebba, the owner of the club said. "And it's an enjoyable treat that tastes good and actually has some good, nutritional value to it."

Each smoothie differs in nutritional value, with most ranging from 200-400 calories each. Most of the nutritional shakes have between 20-25 grams of protein, 40 grams of complex carbohydrates and anywhere between two and seven grams of fat in them. Streetview uses eight different "secret flavorings," also known as Dolce to add flavoring. Dolce contains zero grams of fat and has no calories. "It gives the smoothies great flavoring without adding all of those other things," Klebba said.

A 20-ounce smoothie can range from \$3-4, depending on the type of shake and additional flavorings added.

The Cafe has a seating section in full view of one of 10 televisions the



Photo by JASON SCHMITT

Water Wheel's Susanne Baldwin makes one of the Streetview Cafe's new "smoothies."

club offers. There is a front counter and several small tables located within the section, which runs adjacent to the front desk, near the front of the building.

Mornings are the busiest time of the day so far, Klebba said, with the lunchtime hours picking up. Streetview offers a shake of the week, changing from week to week. Susanne Baldwin, a Water Wheel employee who spends her fair share of time behind the counter, says the most popular shakes so far have been combina-

tions of chocolate/banana, blueberry cream and peaches and cream.

The layout of the cafe was designed by local design engineer Dennis Larsson, who selected the graphic designs and colors. Larsson also handled all of the labor of the \$15,000-20,000 project.

The addition was brought about from suggestions from club members, which is a priority for Klebba. "We always like to hear from them and try to make it their

club," Klebba said. "We try to form the club around the membership."

Water Wheel has undergone a tremendous amount of change over the past several months. The club added a cardiovascular deck, which includes 28 machines.

In the near future, Klebba hopes to add muffins, bagels and fresh fruit to the menu. He has also worked out a deal to start serving Starbucks coffee at the Cafe. That addition will come in the next two months.

A little sweat goes a long way

A little sweat can go a long way in chasing away depression.

Exercise can be as good for the mind as it is for the body. Research shows something as simple as walking or as strenuous as weight lifting can alleviate, or even prevent, mild forms of depression, which affects millions of people.

The listlessness, sadness and lack of concentration that are hallmarks of depression have been shown to evaporate when patients become physically active, particularly if the workout is an activity they enjoy and can master.

"When people talk about the treatment for depression, they tend to think automatically of counseling, talk therapy, psychotherapy and, of course, medication, which is obviously a very big component," says Thomas L. Schwenk M.D., chairman of the Department of Family Medicine at the University of Michigan. "But just like we underemphasize exercise in our general life, I think we also underemphasize exercise as a really important component in the treatment of depression."

More than 17 million people nationwide suffer from some form of depression. Almost two-thirds of people with depression do not realize they are ill and so do not seek treatment.

Exercise produces the most benefits in people with mild to moderate depression, which Schwenk describes as "the waxing and waning type of depression." Major depression, which may require medication, can persist for several weeks; in its most severe form, it can lead to

suicide in some patients.

"Despite my enthusiasm for how important physical activity is in depression, I wouldn't want people to neglect seeking help for more major depression," Schwenk says.

Physical activity can serve as a distraction, pulling a depressed person away from stress and problems. Exercise also gives a depressed person a feeling of control and improved self-esteem.

"Even if the rest of the day is sort of upsetting or not very functional, exercise is the one thing they've done that they can say, 'I really did this. It was good for me. It's good for my health and I have some control over that.' So exercise gives people a sense of control," Schwenk says.

There is no single form of exercise that works against depression. Rather, Schwenk says it's important to find an activity that is enjoyable and convenient.

Taking on an activity that is too challenging or overwhelming will do nothing to improve a depressed person's outlook, he says. The simpler the exercise, the better, he says.

"The most critical issue here in recommending exercise to patients is to have them choose something they really like to do," Schwenk says.

The most simple and inexpensive type of exercise is walking. Regardless of the type of exercise, it is best to work out two to five times a week for 30-40 minutes.

Facts About Depression:

- Exercise helps decrease and prevent depression, particularly mild to moderate depression.

- Depression is a mental illness affecting 17.6 million Americans annually.

- Exercise does not interfere with medications or psychotherapy.

- With treatment, up to 80 percent of people with depression find relief from their symptoms.

- Use the web to learn more about exercise and depression.

- U-M Health System Health Topics: Depression

- U-M Mood Disorders Program

- M-Care Health at Home: Get Fit, Stay Fit

- M-Care Health at Home: Depression

- National Institute of Mental Health

- Depression Awareness, Recognition and Treatment (dart)

- For more information, contact U-M TeleCare at 1-800-742-2300, category 1010.

Health Notes

CAREGIVERS PROGRAM

"Caring for Dementia Patients," a free program for individuals for adults with Alzheimer's disease or closed-head injuries, co-sponsored by Botsford's Geropsychiatric Services and the Detroit Area Chapter of the Alzheimer's Association. Topics covered include overview of dementia, managing difficult behaviors and coping skills for caregivers.

Held on Monday evenings, 6-7:30 p.m. Free. Botsford General Hospital's Conference Room 2-East B, 28050 Grand River Ave., Farmington Hills. For information and registration, call (248) 471-8723.

MENOPAUSE SUPPORT GROUP

Providence Medical Center-Providence Park in Novi offers a free monthly support group for women who have concerns about menopause.

The group meets the first Tuesday of each month at 7:30 p.m. in the Providence Park Conference Center, 47601 Grand River Ave., at the corner of Grand River and Beck in Novi. The purpose of the support group is to provide women with educational information on topics relating to menopause.

For information, call (248) 424-3014.

FREE FOOT SCREENINGS

Free foot screenings are offered every Tuesday and Friday from 8:30 a.m. to 1 p.m. Botsford General Hospital, Suite 200, South Professional Building, 28080 Grand River Ave. in Farmington Hills.

For more information or to make an appointment, call (248) 473-1320, weekdays 9 a.m.-5 p.m.

HEART DISEASE RISK REDUCTION PROGRAMS

These risk assessment and reduction programs are designed to help modify risk factors associated with heart disease. The fee is dependent on the level of programming.

Call Botsford General Hospital at (248) 471-8870 for more information.

HEALTH RISK APPRAISAL

Do you know what your health risks are? Botsford's health risk appraisal includes blood pressure, total cholesterol and hdl readings. There is a \$50 fee and an appointment is required.

For registration and information, call (248) 477-6100.

INTERMEDIATE WATER AEROBICS

This is a 50-minute water exercise class for postnatal and postphysical therapy patients. There is a \$35 fee for the six-week course and registration is required.

For registration and information, call the Botsford Center at (248) 473-5600.

CHILD CLINIC

Oakland County Health Division's Child Health Clinics provide free ongoing well care for children from birth to school entry. Families who do not have an hmo or Medicaid may be eligible. Clinics are held at 14 locations throughout Oakland County.

Services include heights and weights; head to toe physical examination; immunizations; vision, hearing and lab testing; growth and developmental screening; and counseling as needed.

Appointments are required. For more information, call: north Oakland, Pontiac: (810) 858-1311 or 858-4001; south Oakland, Southfield: (248) 424-7066 or 424-7067; west Oakland, Walled Lake: (248) 926-3000.

ABC'S OF WEIGHT LOSS

A registered dietitian will work with you individually for three months to set up a realistic weight loss plan, organize your appetite and discuss the best strategies for weight loss. A \$95 fee and appointment is required.

The class is sponsored by Botsford's Health Development Network, 39750 Grand River Ave. in Novi. For more information and to register, call (248) 477-6100.

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HOW TO

Keeping copper clean

By Gene Gary
COPLEY NEWS SERVICE

Q. I inherited an expensive set of copper cookware which I want to use for cooking as well as display on an overhead rack as part of my kitchen decor. How do I restore its copper sheen and keep it that way?

A. With proper cleaning and use, you should be able to maintain the attractive qualities of your cookware and use it for cooking as well. Most copper cookware is lined, usually with tin or silver. The lining distributes the heat evenly during cooking and keeps the copper from coming in direct contact with the food. Such contact can change the flavor and color of the food being cooked.

Lined copper cookware requires special attention. If the lining is scratched or damaged on any of your pieces, have them relined before use. To find the nearest copper reliner, ask for information at a specialty kitchen/cookware store.

Store-bought copper cleaners available in supermarkets and home centers are the fastest and simplest way to remove spots and tarnish from your copper cookware. Follow the manufacturer's directions carefully.

You can make a copper cleaner at home that works on the same principle as commercial preparations. A combination of salt and acid removes the tarnish caused by the contact of air with copper. Dip half a lemon in table salt and rub the copper pot with the lemon. Allow the pot to stand for a few minutes; then rinse the pot in warm sudsy water. Another home-prepared treatment is to dissolve 1 teaspoon salt in 1 cup white vinegar. Add enough flour to make a paste. Apply paste to brass, copper or pewter and let stand for 15 minutes. Rinse with clean, warm water and polish dry with a soft clean cloth.

If your pots are seriously tarnished and the sheen of the copper is not restored with a commercial cleaner or one of these home preparations, consider having your copper pots restored by a professional who can clean and buff them to look like new. Antique dealers will often be able to refer you to a qualified professional.

For day-to-day maintenance, clean copper cookware only with nylon pads, a sponge or brush after each use; metal scouring pads can remove the lining of the cookware. Use only wood, plastic or rubber stirrers and scrapers when cooking in lined copper cookware; metal utensils can scratch the surface.

When cooking in copper cookware, use low to medium heat. Always have food or liquid in the cookware when heating a pot. Soups, stews and sauces cook well in copper. Direct heat at high temperatures, which includes sauteing and browning, blisters copper pot lining. This will result in uneven heat distribution.

Q. I have a large stainless steel double sink with adjoining stainless counter tops. Over time this area has become spotted and stained. I have used scratchless scouring powder and other cleansers, but the spots and stains remain. The surface looks shiny and clean when wet, but when it dries the marks reappear. Do you have any cleaning suggestions?

A. This tough metal is impervious to most staining and can withstand high temperatures. However, stubborn water spots and some food staining from acids and salts can build up. Commercial cleaners are available made specifically for stainless steel. These are effective for both cleaning and polishing. Window cleaners, especially the foaming type, also work well on stainless.

Treat water spotting with a solution of white vinegar diluted in water. Or, sprinkle baking soda over the water spotting and then pour on some white vinegar. Cover with damp paper towels and let soak for at least an hour.

Scour stubborn spots with a scratchless scouring pad. Rubbing stains with a rust-free steel wool product or bronze wool and a light machine oil removes stubborn marks. Be sure and rub in the same direction as the grain of the metal. Finish this treatment by polishing with a soft cloth. Avoid using scouring powders or any abrasive cleaner which will scratch the surface. Usually, stainless steel should be cleaned only with hot, mild soap suds, followed by thorough rinsing with clear water and wiping dry. Baking soda is a good non-abrasive cleaner which can be used on a regular basis. Dissolve 4 tablespoons in 1 quart of warm water for general cleaning.

For more stubborn stains, sprinkle baking soda on a damp sponge; scrub, rinse and dry. Baking soda deodorizes as it cleans and it won't scratch the surface.

Q. I have a set of metal furniture similar to wrought iron, but with a mottled/greenish finish. I am not sure exactly what type of finish this is and how it should be cleaned and maintained. Would you have any information on this type of furniture?

A. From your description I would guess that the finish on your furniture is what is described as "verdigris." True verdigris is like rust, formed by an oxidation of the metal surface. However, this popular look today is produced by manufacturers who coat a base metal (copper, brass, or bronze) with a chemical that reacts with the surface of the metal to create the greenish patina. General maintenance is the same that you should follow for any painted finish.

Remove dust and surface dirt regularly with a clean, dry cloth. Use warm water and a mild detergent to remove stubborn grime. Rinse with a rag wrung out in clear water. Wipe dry with a clean soft cloth. Rub gently when cleaning and wiping dry. Do not expose the surface to excessive moisture which could damage the finish. Don't use chemical cleaners; they alter the finish.

Send e-mail to copleysd@copleynews.com or write to Here's How, Copley News Service, P.O. Box 120190, San Diego, CA 92112-0190. Only questions of general interest can be answered in the column.



Submitted Photo

Landscapes like this result from the combination of vision and planning.

**Planning
for
Paradise**

Placing the right plants is only one aspect of achieving a great looking landscape

By Annette Jaworski
SPECIAL WRITER

Planning your dream landscaping may seem like a shot in the dark, but there are steps that can help make that dream become a reality.

Marte Muehlenbein of Global Gardens in Northville knows that a great landscape doesn't just happen, it takes a lot of work and planning to pull off.

Although Muehlenbein recommends hiring or consulting a professional, many people prefer to tackle their landscaping alone.

In that case, the most important rule she stresses to her clients is to develop a plan. Begin with a detailed drawing — 1/8" scale for landscape purposes is good. She suggests

using your mortgage survey to plot your house on existing property.

"It helps to convey a basic idea, so that all parties are on the same wavelength. It's conceptual, to a certain extent, but it lays things out in black and white," Muehlenbein said.

It also helps to determine costs by giving a rough idea of square yardage and count for plants. The plan also serves as a blueprint for the field.

"People don't build a home without a plan, they shouldn't do their landscape either," she said.

Next make a wish list. What do you like? What don't you like?

Consider your color theme and the functions your yard has to perform. For example, do you plant a yearly vegetable garden? Where will you locate sitting and play areas.

entertainment areas and patios?

Take pictures of the house and important views. A landscaper will find these invaluable in helping you plan, because it gives them a reference while designing.

This will also remind you of views and potential obstacles.

Next, determine your traffic patterns. Note on your plan all doorways and potential destinations, even to the outdoor storage shed.

Consider all structures such as decks and patios. Ideally, the structures should be determined after the traffic flow patterns are developed. This may be harder for new homeowners who haven't yet developed their "traffic" patterns.

Continued on page 4



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MILFORD - Charming home in an equestrian community. Beautifully decorated & loaded w/upgrades. Hearth room w/FP hwd floors in kit, hearth room & guest bath. Mas suite w/alcove & fabulous bath, library & loft used as IR. \$335,000 ML#924869 248-349-4550

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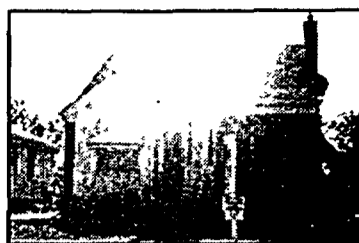
NOVI - Fantastic opportunity to move into the Novi school district for a great price. Large ranch w/partially fin bsmt, 2 car att garage heating system replaced in '94, open floor plan w/big kitchen & eating area, IR. Home warranty. \$174,900 ML#924203 248-349-4550

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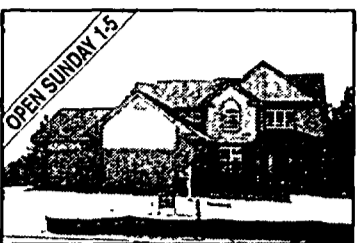
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ONCE YOU COME IN
You won't want to leave! Huge kitchen with island counter & spacious breakfast area, formal living room & dining room, master suite plus decorator extras. Very clean & neutral too. Super Canton location. (130RO) \$319,000



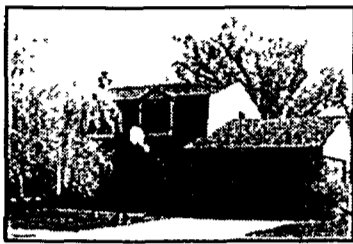
CHARMING COLONIAL ON A QUIET LANE
Great location in downtown Northville. Beautifully updated kitchen, bath & hardwood floors. New roof-complete tear off, enclosed front porch used as a den. Front yard located across the lane, making this charming home. (246WI) \$189,900



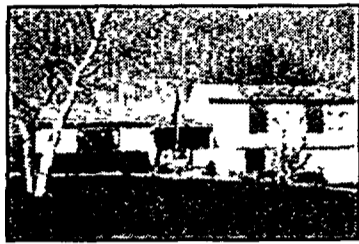
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Pheasant Run/Wixom-N. of Maple/E. of Wixom. Brand new colonials. 3 & 4 bedroom models to choose from Maple cabinets, formal dining room, library/den, great room with fireplace, master suite with private bath, full basement. Large lots. 3 car garages available. Starting under \$240,000



TRANSFEREE PERFECT NOVI COLONIAL
Former Jacobson model with 2 fireplaces, soaring ceilings, oak floor in foyer, kitchen & family room, 3 1/2 car garage, 2 story foyer, 1st floor laundry, intercom, alarm, sprinklers, central air & sidewalks in sub (363MY) \$404,900



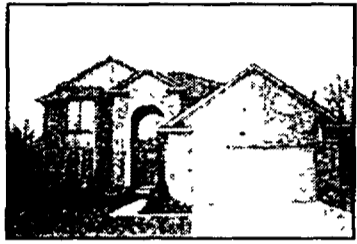
GREAT FAMILY NEIGHBORHOOD
Premium lot with 3 bedroom, 1½ bath colonial, attached garage, maintenance free with beautiful Pella wood windows, oak floor in living room, dining room, full basement, large yard with 20x20 deck with privacy fence. Great family home. (921AR) \$179,900



AWESOME NOVI STARTER HOME
Hurry! Sharp colonial in great sub with pool & clubhouse. Newer furnace & roof shingles, new carpet throughout (98), new kitchen floor (98), interior painted (98), alarm, remodeled main bath, new driveway & central air (98). Call today! (549HE) \$169,900



LIKE FINDING GOLD!
Gorgeous residence with many premium features on almost 10 acres in Salem Township. This 6 bedroom 5 full, 4 half bath brick cape cod is just over 8,000 sq. ft. Too many amenities to list! You have to see it to believe it! (892SE) \$1,125,000



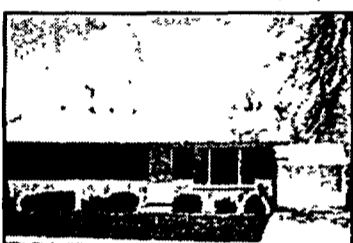
FOUR BEDROOM COLONIAL
Fabulous 4 bedroom home in Harrison Township. Gas fireplace & bay window in great room, 2 story foyer with ceramic tile, 1st floor laundry & wood windows thru-out, sidewalks in sub. (845SO) \$249,900



TROY QUAD LEVEL
Get ready to entertain! Spacious home with family room, fireplace, wet bar, great in-ground pool. Lots of updates, Troy schools. Neutral decor, nicely maintained. Start packing-move in. You'll love your new home. (439PE) \$214,900



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SUPER CLEAN
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POPULAR HURON HILLS
Stunning floor plan, bright & open, featuring great room, den, island kitchen with double pantries, ceramic baths, master bath with jacuzzi, premium cabinetry throughout, neutral decor, first floor laundry, cedar deck, treed lot! Welcome home! (341HU) \$309,900

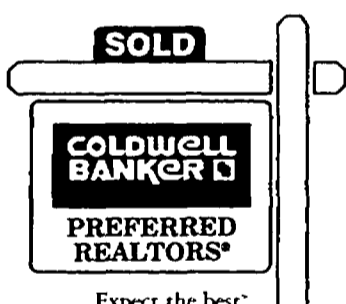


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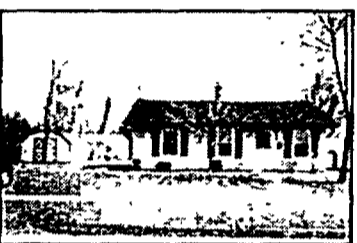
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YOU'LL WANT TO STAY FOR DINNER
Gracious living in this extra charming 4 bedroom, 3½ bath colonial. State of the art remodeled kitchen compliments spacious family room. Unique 3 car garage leads to mud room & first floor laundry. Come & see Plymouth tradition. (467BE) \$395,900



LAKEFRONT 1½ ACRES
Ranch with 100 ft. of lake frontage! Home has hardwood floors, full basement with second natural fireplace, dining room, family room, 2 car attached garage, full brick, maintenance free exterior. The view of dreams! (721I-94) \$324,900



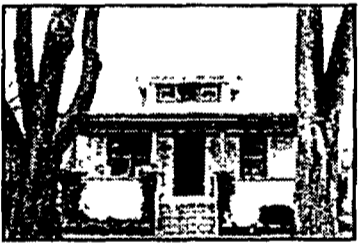
CHARMING BERKLEY RANCH
2011 Tyler, Berkley, N. of 11 Mile, W. of Coolidge. Updated ranch with newer roof, windows, H2O heater, oak kitchen cabinets, newer sewer system from house to street, updated electrical, glass block windows, newer landscaping & wrap around deck, updated bath. (011TY) \$149,900



SHHHHHHHHHHHH!
Don't tell anyone before you see this 1914 built two story home in Plymouth. 3 bedrooms, huge living room with natural fireplace, formal dining room, country kitchen decor, open staircase & so much more! (275AD) \$157,900



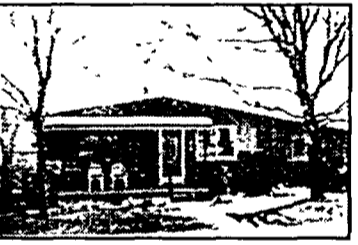
WALK TO DOWNTOWN FARMINGTON
Over 2,000 sq. ft. in this lovely home with 4 bedrooms, 2 baths, large living room with fireplace, huge formal dining room, 1st floor bedroom, finished basement, 210 ft. lot, deck, beautiful landscaping, built in 1925. (631BR) \$195,000



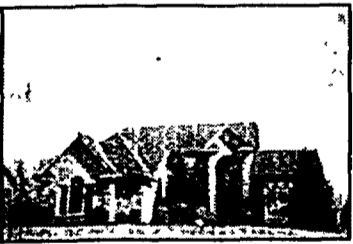
PREMIUM PLYMOUTH BEAUTY
This Plymouth charmer has been updated with newer kitchen & bath with ceramic & whirlpool tub, newer roof, finished basement, but maintained extensive woodwork & the character of a 1922 home. Maintenance free, super sharp! (465AN) \$185,000



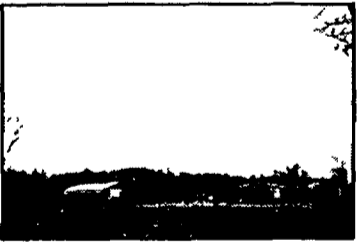
OUTSTANDING DESIGN ON 2.5 ACRES IN MILFORD
Open floor plan for entertaining, 3,061 sq. ft., 4 doorways to deck overlooking in-ground pool, family room w/2 story ceiling w/bridge, 3 bedrooms, each w/cathedral ceiling, 3.5 baths, skylights & recessed lighting thru-out, deep walk-out basement. (231OL) \$599,000



SPACIOUS RANCH
Livonia schools! Spacious floor plan offers 1,444 sq. ft., updated country kitchen, family room, updated main bath, ceramic tile, oak vanity, hardwood floors, roof new in 99, Florida room, screened porch, 2 car garage. (605LO) \$142,500



PLYMOUTH'S WOODLORE NORTH
Is the location of this 4 bedroom, 2½ bath beauty, light, open, airy & neutral, large lot on cul-de-sac, cathedral ceilings in living room, dining room & master, family room fireplace, den, central air, sprinklers and large deck. (718DA) \$399,900



HORSE FARM WITH 18 GORGEOUS ACRES
Currently being used as a horse farm with 2 huge barns with oak stalls, 3 oak paddocks & a 3/10 mile sand track make this an equestrians dream. (165KO) \$335,000



GREAT PLYMOUTH TOWNSHIP RANCH
3 bedrooms, beautiful newer kitchen, hardwood floors, 1st floor laundry, 2 car attached garage, large living room with wood burning fireplace, large yard with mature trees & 14x20 deck. (876SH) \$129,900



WATERFRONT COUNTRY CHARMER
5 bedrooms, 1 bath, basement on an acre+ of property. Updated kitchen, carpeting, finished upstairs, brick paver patio with beautiful perennial gardens & 2 fish ponds. 80 foot water frontage, seawall, floating deck (378AL) \$195,000



SECLUDED SETTING!
Sellers have spared no expense in designing this truly custom home. Stunning cape cod, master suite with private sitting area, large garden tub, gourmet kitchen, granite fireplace, imported ceramic tile. Every bell & whistle! (501OL) \$439,900



BRAND NEW CAPE COD
Stunning 1st floor master suite, dramatic foyer & great room, 2 staircases, gathering room with fireplace, custom kitchen & octagon nook, formal dining room, full walk-out basement, 4-car garage, almost 2 acres & so much more! (000BR) \$594,900



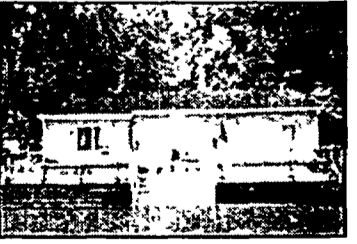
LOCATION, QUALITY, NEIGHBORHOOD
Great location, quality built, excellent neighbors! Beautiful home with 29x15 family room, 1st floor laundry, neutral decor, updated baths, huge master suite, Fieldstone fireplace, side entry garage, nice deck & lovely yard. Don't miss out! (436DU) \$314,900



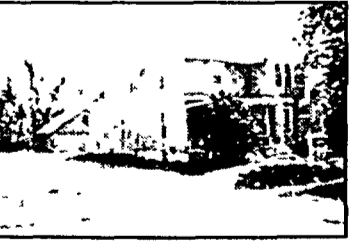
VINYL BUNGALOW
3 bedrooms, new siding, new kitchen, new bath, new carpet, 1½ car garage on paved street. Immediate occupancy. (384NO) \$84,900



UPDATED PLYMOUTH HOME
Immaculate 4 bedroom featuring remodeled kitchen with bay window, newer roof, newer furnace, newer windows with bow in living room, updated baths, jetted tub, freshly painted, neutral decor, heated Florida room, 2 car garage. (839SH) \$151,000



ENJOY A DAY OF BOATING
On one of the most dramatic views of Strawberry Lake. Well maintained 2 bedroom, 1 bath ranch with an out lot of almost one acre. Plenty of room for the entire family to love (254ED) \$289,900



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Looking for a good return on investment, this is it. Located in Old Village, this turn of the century home offers 2 upper units with separate entrances & electric service, a large lower unit along with a basement & 2 car garage. Estimated gross income over \$25,000 per year. (876MI) \$209,900



NEW TOWNHOUSE CONDOS
50210 Helfer Blvd., Wixom, S. of Grand River, W. of Wixom. Built and ready! Offering 2 bedrooms with private baths, loft overlooking spacious great room, large kitchen with oak cabinets, full basement, 2 car attached garage. Low maintenance fee. Starting at \$139,900

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LIVONIA (734) 425-6060

FARMINGTON (248) 478-6022



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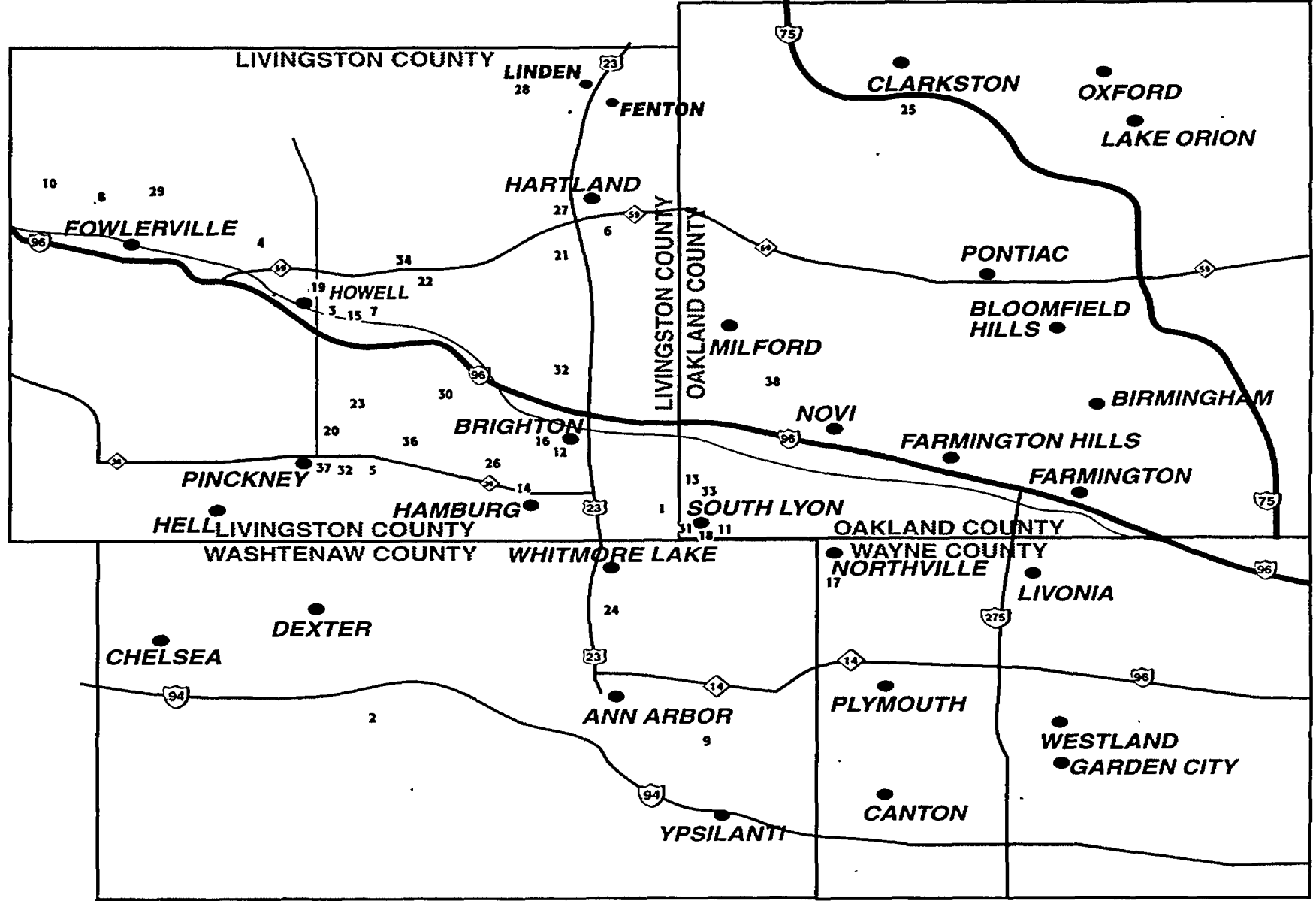
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MODELS OPEN
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From \$144,900
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TALON Homes
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Packard Road
Between Golfside and Carpenter

10 SKYVIEW
CULVER BUILDERS
Homes starting at \$140's
Grand River 2.5 miles west of Fowlerville to Nicholson Rd. north to Converse Rd. west
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Brighton Rd. 2 miles west of Downtown Brighton
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Ranches & Cape Cods from \$180,000's
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Sat. & Sun. 1-5
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AN OPEN SPACE COMMUNITY
Starting At \$219,000
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Brighton/Howell Area
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Culver Builders
Homes starting at \$130's
Grand River 2 miles East of Fowlerville, to Hogback Rd., North 1.25 miles
Brokers Welcome
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31 LYON TRAIL
STARTING AT \$229,900
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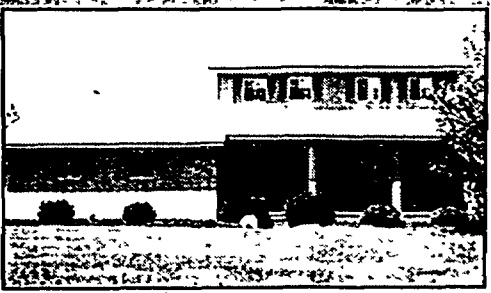
36 Shiloh Hills
FROM THE \$170's
Contact Dean LeGere at 734-878-4963
located near Pinckney, US-23 to M-36 west to Petyville Rd., n. to Trinity Ln.
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4 BEDROOM, 1 1/2 BATH COLONIAL sits on over 3/4 acre lot. Clean, neutral and close to everything. Family room with fireplace. Finished basement. 2 car garage. (80DOH) \$229,900. 734-455-5600.



POSITIVELY PLYMOUTH! 3 bedroom bungalow with loads of character and updates. 1st floor library. 3 season porch. Basement. 2 car garage. (68VIR) \$184,500.



3 BEDROOM, 1 1/2 bath ranch on large lot in western Livonia. Remodeled country kitchen. Most newer vinyl windows. Living room w/fireplace. Circular drive. 2 car garage. (01GRA) \$159,900.



4 BEDROOM, 2 1/2 bath colonial w/marble foyer. Remodeled island kitchen. Family room w/fireplace. Newer neutral carpet. Wooden casement windows. Updated baths, new driveway. Finished basement. 2 car garage. (35NIL) \$239,000. 734-455-5600.



LOVELY FARMHOUSE REPLICA built in 1986 sitting on 10 wooded acres w/2 ponds plus a 40x30 pole barn. 4 fireplaces. 2 bedroom apartment in lower level w/walkout. (20POR) \$434,900. 734-455-5600.



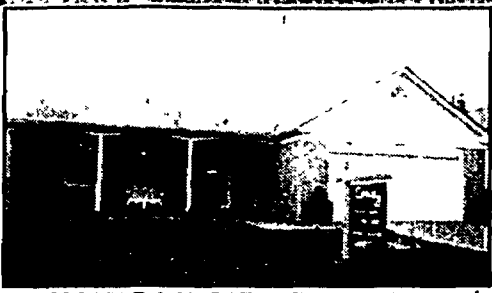
INCREDIBLE VIEW of Hines Park from patio w/tered back yard. First time on the market, 3 bedrooms, 1 1/2 bath quad - w/walkout. updated kitchen & baths. (23CLE) \$169,900. 734-455-5600.



SERENE SETTING for this 3 bedroom, 2 1/2 bath colonial. Superb landscaping w/fountain, pond, paver brick walkways. Great room w/fireplace. Island kitchen w/eating area. Master suite. 3+ car garage. (38LIT) \$345,900 734-455-5600.



3 BEDROOM, 2 1/2 bath bungalow loaded w/updates. Newer wallside windows. Remodeled kitchen. Finished hardwood floors. Newer roof, furnace, c/a. Partially finished basement. 2 car garage. (20ACA) \$114,900. 734-455-5600.



IMPECCABLE & UPDATED Three bedroom, 1 1/2 bath ranch. Walk to park & nature trails. Newer vinyl windows. Kitchen with oak cabinets. Family room with brick fireplace. Sunroom. (33IWL) \$175,000 734-455-5600



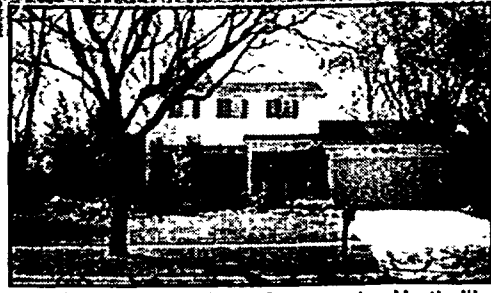
SIMPLY SPECTACULAR 4 bedroom, 2 1/2 bath colonial. Cul de sac location. Full basement. Extensive paver patio, sprinkler system, lush Landscaping. Neutral. Shows like a model! (12PHE) \$244,900. 734-455-5600.



A HARTLAND Historical landmark-Integrity of original design has been preserved while undergoing significant updating. Country kitchen, three bedroom, 1 1/2 bath, and computer room. Hartland Schools. \$141,500 (60AVO) 248-349-5600.



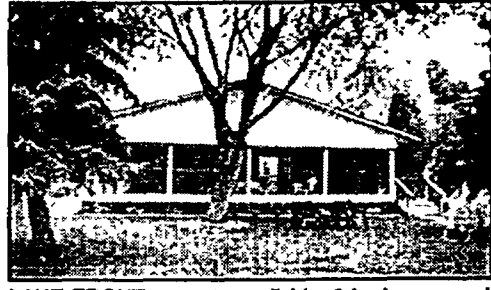
WOW! Updated beauty-3 bedroom, 2 bath brick ranch w/finished basement. Fireplaces, 2-car garage and private yard. Hardwood floors and ceramic baths. New roof, newer windows, central air & security system. \$134,900 (25FOR)248-349-5600.



OUTSTANDING HOME-Spectacular Northville colonial updated throughout. Hardwood flooring, and large size rooms. Hurry! \$212,500 (99SHE) 248-349-5600.



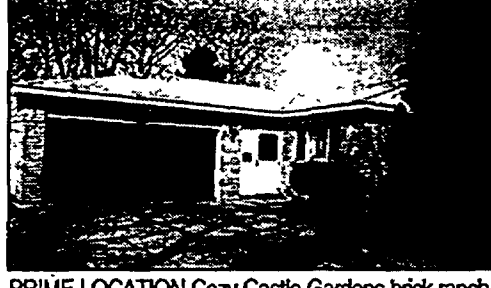
CUSTOM BUILT COLONIAL on large lot. First floor laundry, partially finished basement and great room with fireplace. You can expand, build out or just enjoy this newer home. Hurry on this lovely home in Northville Township. \$184,900 (76MAR) 248-349-5600.



LAKE FRONT property available. 3 bedrooms and 1 1/2 baths. Home has screened porch across whole back of house for lovely views of the lake and the sunrise. Don't wait. \$289,900 (51KIL) 248-349-5600.



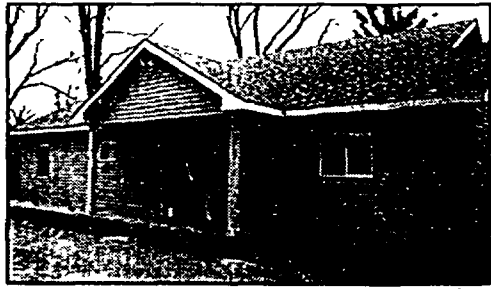
SOUTH LYON Oak Creek Village-4 bedroom colonial surrounded by wetland & private nature trail. Master suite w/jet tub. Designer white island kitchen & formal dining room. Sunroom w/doorwall to patio. Ceramic laundry room with counter & cabinets. \$247,900 (23OAK) 248-349-5600.



PRIME LOCATION-Cozy Castle Gardens brick ranch features 3 bedrooms, 1 1/2 baths, main bath updated, family room for office or bedroom, 2 car attached garage and Florida room. Newer siding, roof & some windows and doors. \$158,500 248-349-5600.



NATURE LOVER DELIGHT-Parklike setting is what you get with this 3 bedroom, 1 1/2 bath tri-level. The view from the Florida room brings the pond, trees and wonderful view before your very eyes. Fox Lake Privileges. \$194,500 (50HUX) 248-349-5600.



NEW CONSTRUCTION! Professionally built in 98. Many upgrades: vaulted ceilings, ceramic tile throughout, recessed lighting, oak kitchen, glass block, bright open and neutral. Great value-Beautiful home! Award winning Walked Lake Schools \$145,000 (74ELL) 248-349-5600.



ULTIMATE IN PRIVACY and comfort. Well designed. Attention to fine detail. Very private master suite. 4 car garage plus walkout, drive out lower level for collectors/in-home workshop with storage. (14PON) \$580,000 248-349-5600.



PLYMOUTH
188 N. Main St.
734-455-5600

NORTHVILLE
175 CadyCentre
248-349-5600



BEAUTIFUL 4 bedroom, 2 bath ranch w/fireplace in living room. Fantastic finished basement. With dry bar, work out room. Newer windows. 2 1/2 car garage w/fenced yard. (89INK) \$154,900. 734-455-5600.



CHARMING 4 bedroom, 2 1/2 bath colonial on large lot. Kitchen w/breakfast room. Master w/private bath. Family room w/cozy fireplace. Deck off Florida room. 2 car attached garage. Finished basement. (76CRA) \$244,900 734-455-5600.



OUTSTANDING QUALITY throughout this gorgeous home. 3 large bedrooms. Dual staircase, dream kitchen, first floor den and laundry. Gas fireplace in family room. 9 ft. ceilings, 6 panel doors, central vac. Playroom. 3 car garage. (60EL) \$329,500. 734-455-5600.



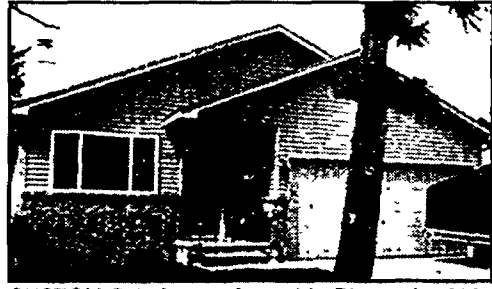
3 BEDROOM, 2 1/2 bath ranch w/slate entry and breakfast room. Wood windows, freshly painted - neutral, updated kitchen and bath. Oversized 2 1/2 car garage. (52NOR) \$139,000. 734-455-5600.



CLOSE TO SCHOOLS-and shopping. This Livonia brick ranch home has 3 bedrooms and 2 full baths. Huge formal living room. You'll love the Pergo floor, the kitchen and breakfast room. Finished basement and 2 1/2 car garage. \$139,900 (09BAR) 248-349-5600.



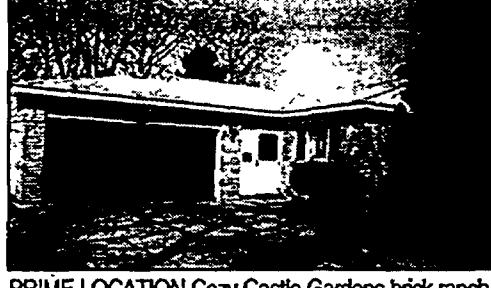
PROFESSIONALLY LANDSCAPED yard blends to wooded belt for maximum privacy. Tastefully decorated with quality, conveniences and brightness in mind. You'll love this almost new colonial. 3 bedrooms, 2 1/2 baths, study and greatroom. \$369,900 (98DAN) 248-349-5600.



CUSTOM Built home situated in Plymouth within walking distance to town! Living room w/fireplace, finished lower level. Nice deck leading to a great backyard and play area. Large kitchen light bright with appliances. \$163,900. (16MIC) 248-349-5600.



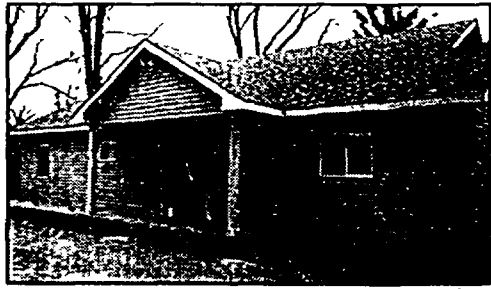
NOVI LAKE FRONT! 2-3 bedroom ranch on peaceful lake. Garage, newer roof, hot water heater & more. Must see-priced to sell. Lake privileges on all sports Walked Lake. One year home warranty included. \$109,900 (15DUA). 248-349-5600.



PRIME LOCATION-Cozy Castle Gardens brick ranch features 3 bedrooms, 1 1/2 baths, main bath updated, family room for office or bedroom, 2 car attached garage and Florida room. Newer siding, roof & some windows and doors. \$158,500 248-349-5600.



NATURE LOVER DELIGHT-Parklike setting is what you get with this 3 bedroom, 1 1/2 bath tri-level. The view from the Florida room brings the pond, trees and wonderful view before your very eyes. Fox Lake Privileges. \$194,500 (50HUX) 248-349-5600.



NEW CONSTRUCTION! Professionally built in 98. Many upgrades: vaulted ceilings, ceramic tile throughout, recessed lighting, oak kitchen, glass block, bright open and neutral. Great value-Beautiful home! Award winning Walked Lake Schools \$145,000 (74ELL) 248-349-5600.



ULTIMATE IN PRIVACY and comfort. Well designed. Attention to fine detail. Very private master suite. 4 car garage plus walkout, drive out lower level for collectors/in-home workshop with storage. (14PON) \$580,000 248-349-5600.

A designing woman

Vicki Grucz provides visual impact for area customers

By Annette Jaworski
Staff Writer

Graphic Design and Printing has come a long way, and so has business entrepreneur, Vicki Grucz. The South Lyon resident has been designing graphics for nearly 10 years, but says it's the last three years that have really given her a boost in confidence.

Although she enjoys the creative outlet she gets from page layouts, ads, book and CD covers, it's only

a small portion of the services she offers. V Graphics produces everything from business cards and brochures to videos. Other services include illustrations, newsletters, gallery art, brochures, stationery, web sites, catalogs, posters, menus and logos, to name a few.

"Everyone loves one-stop shopping and that's what I want to do with my customers," she said. "The bonus with me is that if you need a printer, or a silk screener or

whatever, you only need one person."

Grucz has a wide range of contacts and favorable agreements with contractors that allow her to pass the savings on to her customers. She learned her graphics skills working at a commercial printer, and found the training valuable when going into business on her own.

"Learning the technical end has helped put out a good end product and it saves time."

Although her customers wishes

are foremost, Grucz feels it's important to steer customers away from the mediocre.

"Anytime I do a business card, I generally give them at least four different ideas. I don't stop until they're happy," she said.

A new area she would like to pursue follows her artistic talents. Her idea is to create a customized piece of art. This would be created on a poster board, mounted and



Photo by SCOTT BENEDICT

Vicki Grucz of VGraphics shows off some of her design work, including the 400 page food and nutrition book for kids, called Lickety Split Meals.

Continued on 2

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PHYSICAL REHABILITATION

SUMMER SPEECH CAMP
June 28 through August 6

WHO: All children welcome ages 2 to 17 years of age with various communication disorders.

WHAT/WHY: HealthStyles Physical Rehabilitation's Summer Speech Therapy Clinic bridges the gap between speech therapy in the schools and summer vacation. The program offers continuous speech language services for children who could benefit from additional rehabilitation/habilitation of speech/language skills. We service a wide variety of speech/language disorders with sessions developed by an ASLHA Certified Speech Pathologist.

* Stuttering • Dyspraxia • Language Development • Voice • Articulation • Phonological Disorders

WHEN: June 28 through August 6, 1999. 30 minute small group sessions. Meeting twice weekly. Individual sessions available by arrangement.

COST: \$50.00 per person per week. Insurance may cover part or all of these costs. Verification will be obtained before enrollment into program.

ELIGIBILITY: *Prescription from physician. *Current individualized education program or speech/language evaluation.

ENROLLMENT: Please call (248) 486-1110. Additional information is available, if needed. Call today!

WHERE:
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Michigan Streams and Lakes Fishing Season - April 24th

Stream MAP of Michigan

Why every fisherman and boater needs this map

It is estimated that 10% of all the fishermen catch 90% of the fish. Regardless of which group you fall into... there's a sure way to up your odds... simply try new fishing waters. Fish where few fishermen ever fish.

Michigan is loaded with great fishing waters...many of them overlooked. From the AuSable River to all of the Great Lakes tributaries to the Pere Marquette River...thousands of miles of streams, lakes and rivers are now easy-to-locate on one map.

Professor Higbee's Stream Map of Michigan is the first and only highly detailed map of its kind. This new 4 foot by 4 foot color map shows virtually all of the 35,000 miles of Michigan streams & lakes on both peninsulas.

FREE LOCATION GUIDEBOOK INCLUDED
Pinpoint the best fishing in Michigan with this valuable 40 page guide. Easily locate over 5,000 streams and lakes shown on the "Stream Map." Your map and guidebook will take you to the top 443 fishing waters—select waters for 14 species of gamefish.

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LOST STREAM MAP FOUND AND RESTORED

The recently published STREAM MAP OF MICHIGAN resembles another map—known to Pennsylvania anglers as the "Lost Stream Map."

The "Stream Map of Pennsylvania" was completed in 1965 after a thirty-year effort by Howard Higbee, a former Penn State Professor.

Professor Higbee succeeded in creating a map of the highest detail possible...a map that shows every stream and lake. He painstakingly plotted by hand, the location of 45,000 miles of streams onto a 3 x 5 foot map.

The map sold extremely well—until it was lost several years after it first appeared in print. Incredibly, the printer entrusted with the original drawing and printing plates, declared bankruptcy, then carelessly hauled Higbee's 30 years of work to a landfill.

The few remaining dog-eared copies became a prized fisherman's possession. Professor Higbee was offered \$400 for one of his last maps. And state agencies were forced to keep their copies under lock and key.

Experts told Professor Higbee that reprints were impossible, because the maps were printed in non-photographic blue.

Then, in 1991, at the age of 91, Howard Higbee's dream came true. Computers made it possible to reprint the map. Holding an updated map, Howard said, "I never thought I'd live to see this day."

Then, by combining Professor Higbee's knowledge with computer technology—the STREAM MAP OF MICHIGAN was created.

RAVE REVIEWS

"It is amazingly detailed and names some creeks in the Mohawk Valley that can't even be found on topographic maps."
John Pitarres
OBSERVER-DISPATCH-Ulica

"If you're looking for the most definitive maps ever created depicting every single creek, river, stream, pond and lake...than "Professor Higbee's Stream Maps" are without question the finest."
Howard Grant
THE NEWARK STAR-LEDGER

"It is in showing where to find out-of-the-way trout streams that makes the map such a treasure to the fisherman."
Joe Gordon
TRIBUNE-DEMOCRAT-
Johnstown

South Lyon woman has graphic flair

Continued from 1

framed. The result would be a collage of graphics to describe a family, person or business through their hobbies and interests.

"There's so many ways you can go with it," she adds.

Working out of her home has given her a great deal of flexibility. This includes business hours. She's happy to meet an emergency deadline, when necessary, working nights or weekends to complete a client's project.

Thanks to technology, her work is not limited to a geographical area. Many of her customers are located across the country. The bulk of her work comes from professional speakers. Much of her business communication can be transmitted through e-mail and fax.

Gruetz doesn't rely on advertising, most of her clients are satisfied customers. All of her work is either repeat business or referrals through word of mouth. She would like to focus more of her business in the area of small corporations or middle-size corporations, where she can still deal

one-on-one with the upper management.

She enjoys seeing her work on display.

"I get a real charge out of walking into any bookstore where you can find two of my pieces," she said.

One piece of her work includes the entire graphic layout of a 400 page book by nutrition expert, Zonya Foco, R.D. called *Lickety Split Meals*. It's a combination cookbook, grocery guide and motivating book on health and fitness. For the cover, Gruetz used bright primary colors for a delicious display of food and splashy type to draw attention to the cover. Vivid graphics and bold lettering add the finishing touch. *Lickety Split Meals* is available at all local book stores.

Gruetz recently participated in the South Lyon Taste & Expo held March 21. She's a member of the South Lyon Chamber of Commerce.

If you're looking from some excitement in your graphics, call Vicki Gruetz at V Graphics through voice mail at (248) 446-0304, fax (248) 446-0305 or e-mail at vggraphics@voyager.net.

Investing saves taxes, builds wealth

Money Management

Investing in retirement plans offers small business owners a great opportunity to save taxes and build retirement wealth. That's because contributions to a qualified retirement plan are deductible from current income, and the income generated by investments in a retirement plan accumulate tax-free until withdrawn. Despite these benefits, small businesses can still face challenges in determining which is the best plan for them. The Michigan Association of CPAs offers the following overview to help business owners better understand their options.

Simple ira's

To encourage small business owners to provide retirement benefits for their workers, the Small Business Job Protection Act of 1996 created the SIMPLE (Savings Incentive Match Plan for Employees) IRA, a retirement plan without the complex nondiscrimination rules and reporting requirements of other retirement plans. SIMPLE IRAs are generally available to businesses with 100 or fewer employees. These employees must have received at least \$5,000 in compensation from the employer in the previous year. Eligible employees are those that can reasonably be expected to earn at least \$5,000 for the current year and who received at least \$5,000 in compensation during any two preceding years.

SIMPLE IRAs are funded through a combination of employer and employee contributions. For 1999, employees can contribute up to \$6,000 of net earnings. The business owner must either match each employee's contribution (up to 3 percent of the employee's

wages) or make a flat contribution equal to 2 percent of each eligible employee's pay (regardless of whether or not the employee contributes to the plan). Once the money is in the plan, the SIMPLE IRA works much like a traditional IRA.

401(K) PLANS

401(k) plans are popular retirement programs, but they are generally more complicated and expensive to administer than other plans. A typical 401(k) plan allows employees to contribute a pretax portion of their earnings. Participants can decide each year whether and how much they want to contribute (within tax code limits). For 1999, the maximum that can be contributed to a 401(k) is the lesser of 25 percent of earnings or \$10,000. Employers may offer matching contributions. Employers who offer 401(k) plans must meet stringent nondiscrimination rules requiring that a sufficient percentage of non-highly-compensated workers participate in the plan.

SIMPLIFIED EMPLOYMENT PENSION (SEP) PLANS

In a SEP plan, the employer makes deductible contributions to IRAs set up by employees. Employees do not contribute to a SEP, but employers who make contributions for themselves must make contributions to all employees who meet age and years-of-service tests. The maximum contribution is 15 percent of compensation (up to

\$160,000), or \$30,000, whichever is less. Contribution levels are flexible and can be adjusted (within plan limits) each year as long as there is no discrimination among the way employees' plans are funded. There are no annual reporting requirements as there are for Keoghs and some other qualified retirement plans, making SEPs relatively easy to set up and administer.

KEOGH PLANS

With a Keogh plan, a sole proprietor, partner or limited liability company member can set aside as much as 25 percent of eligible income, or \$30,000, whichever is less, on a tax-deferred basis. When you establish a Keogh plan for yourself, all eligible employees must be included in the plan on a nondiscrimination basis.

There are two types of Keogh plans: A money purchase plan that requires a mandatory contribution level each year regardless of whether the business shows a profit and a profit-sharing plan in which contribution levels may change each year. Because Keoghs allow larger annual contributions, they are popular with high-earning business owners.

MAKING THE RIGHT CHOICE

In determining which retirement plan is the best for you and your business, it is important that you clearly identify your objectives and carefully consider a number of factors.

• The cost to cover employees. If you have few or no employees, you can base your decision primarily on which plan will be most beneficial to you. On the other hand, businesses with a large number of employees must consider the costs involved in covering employees and determine the extent to which tax advantages offset these costs.

• The level of complexity. You also need to consider the complexity of the plan and the reporting requirements. SIMPLE IRAs and SEPs are easier to set up and maintain than Keoghs and 401(k)s.

• When you expect to retire. The closer you are to retirement, the greater the need to select the retirement plan option that will allow you to contribute as much as possible.

• Contribution requirements. If your business has good and bad years, you might want to steer clear of plans, such as the SIMPLE IRA and the Keogh Money Purchase Plan, that require annual contributions.

Selecting the right retirement plan can have far-reaching and long-lasting effects on your retirement and your business. A CPA can help select the best plan for your needs.

SIMPLE IRAs are funded through a combination of employer and employee contributions. For 1999, employees can contribute up to \$6,000 of net earnings. The business owner must either match each employee's contribution (up to 3 percent of the employee's wages) or make a flat contribution equal to 2 percent of each eligible employee's pay (regardless of whether or not the employee contributes to the plan). Once the money is in the plan, the SIMPLE IRA works much like a traditional IRA.

Business Briefs

COLONIAL ACRES PHASE V managing agent David R. Friedrichs has been awarded the 1998 CPM Candidate of the Year award by the Institute of Real Estate Management, Michigan Chapter 5.

Friedrichs is currently chief operating officer of Meadow Management Inc.

IREM is a non-profit association dedicated to the development and recognition of professionalism in real estate management. Today, there are some 9,000 professional property and asset managers in the U.S. and Canada who hold the CPM designation. The CPM designation is earned by real estate managers who have met IREM's rigid requirements in the areas of education, experience and commitment to a code of ethics. The Candidate of the Year award is conveyed at the discretion of the Chapter's Board.

Orchard, Hiltz & McCliment, Inc. (OHM) recently promoted Jeffery R. McIntosh, P.E., of South Lyon, Russell A. Gronewelt, P.E., William R. Zipp, P.E., Evan N. Pratt, P.E., and Matthew M. Pilarz, P.E., to associates.

McIntosh has 19 years of experience in the civil engineering field. He also joined OHM in 1986, as a project engineer. Today, he works closely with state, municipal, and private development clients representing them on local streets, major roads, water main, sanitary sewer, storm drainage, and site development projects. He prepares proposals, establishes project budgets and schedules, designs engineering plans and specifications, and prepares construction estimates. He also participates in contract administration, field inspection, and securing plan approvals and construction permits.

Clayton & McKevey, the Southfield-based public accounting and management consulting firm, recently expanded its technical and management consulting staff.

Laura Carner, has joined firm's auditing and accounting depart-

ment as a staff accountant. Carner previously worked as a general manager for Dunkin Donuts in Canton. The Wixom resident is a graduate of Walsh College.

In addition, Gerry Garrity has joined the management consulting group as an accounting software specialist. Garrity will provide accounting software installation and technical support. The New Hudson resident was previously a full-charge bookkeeper at J.J. Poured Walls in Novi. She is currently pursuing an accounting degree at Walsh College.

Maureen Kimmel of South Lyon Independent Sales Director with the Pampered Chef, recently returned from a New Orleans incentive vacation and leadership conference. While there, Maureen attended a top 100 gala reception for numbering among the top 100 salespersons nationwide.

New Orleans is the seventh Incentive trip Maureen earned in four years.

Dave Dimitri, manager of business development, and a resident of South Lyon, was recently honored by Superior Coffee for 10 years of service. He also received the company's highest honor, its President's Award.

In its recent Fifth Annual Franklin Awards Presentation, Chain Industries Inc. of Wixom received the Gold Award honoring the Best in Family-Owned Businesses.

Finalists and winners were chosen based on various criteria that included: proven business success, positive family/business linkage, multigenerational family business involvement, contributions to the community, innovative business practices, and overall work environment.

"It is both an honor and a privilege to be recognized for the years of hard work that have gone into Almetals and Chain Oil Companies, subsidiaries of Chain Industries Inc.," said James M. Chain, president of Chain Industries and formerly of South Lyon.

Gerri's Hallmark to raise awareness for breast cancer

In the weeks leading up to Mother's Day, when people naturally think about the women in their lives, Hallmark Gold Crown stores will reach out to victims of breast cancer in a special way.

Gold Crown stores like Gerri's Hallmark in South Lyon will launch Cards for the Cure. With the help of a free specially designed card created by Hallmark artist Paula Krekovich, a breast cancer survivor, Cards for the Cure will raise awareness and dollars to help find a cure for breast cancer.

Through the campaign, Hallmark Gold Crown Stores will donate a minimum of \$1 million to the Susan G. Komen Breast Cancer Foundation for research, education, screening and treatment programs. South Lyon shoppers can help raise even more money with every Hallmark card they buy at a Hallmark Gold Crown store between April 18 and May 2. The more cards that are sold, the more dollars that can be raised.

In addition, consumers who purchase any Hallmark greeting card at a Hallmark Gold Crown store during the Cards for the Cure program will receive a free card, specially designed by Krekovich. The card features a caring reminder of the importance of yearly mammograms and monthly breast self-exams in the early detection of breast cancer.

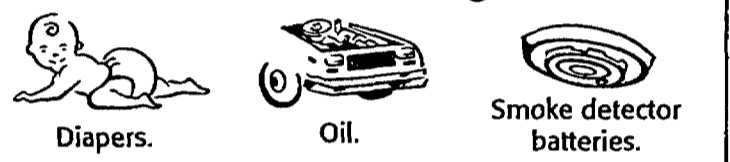
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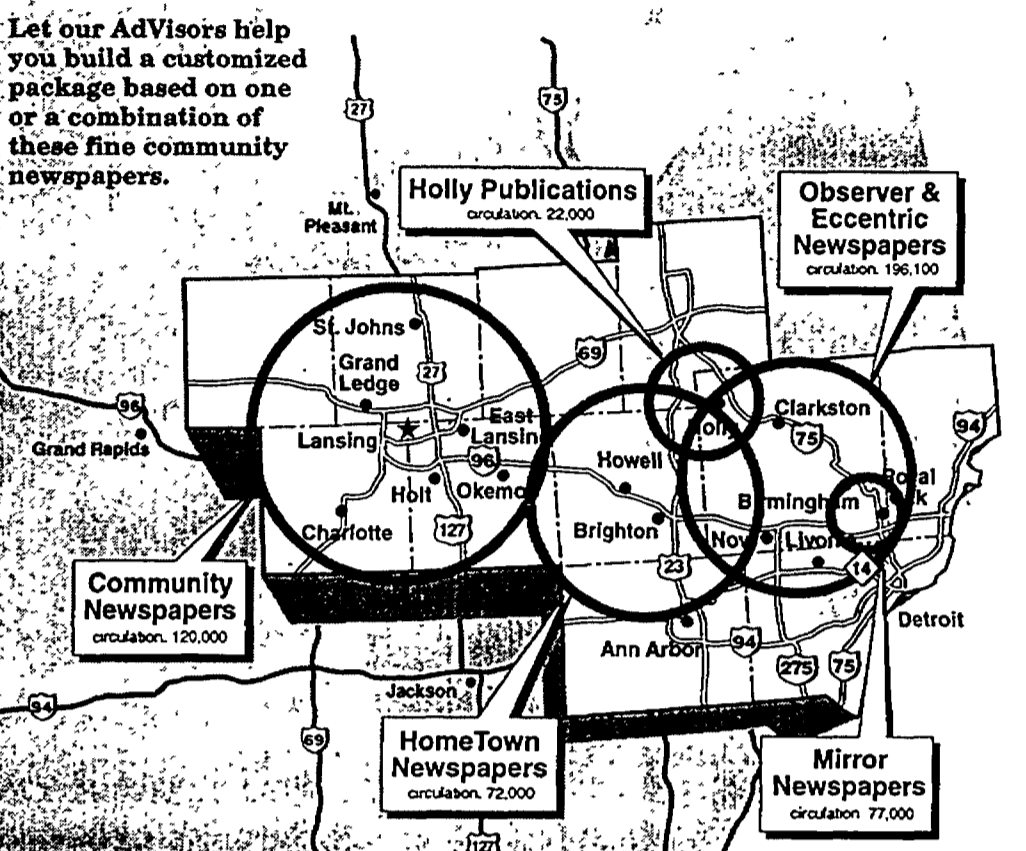
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745 Miscellaneous

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11 H.P. tractor w/snow blade, Montgomery Ward, needs minor work, \$175 (810)227-9019

749 Farm Equipment

16 FT. PIG Panels & combination fence, round pig feeder, Fowlerville area. (517)555-6086

749 Value Sales

HOUSE-FULL OF FURNITURE SPECTACULAR FILL YOUR HOUSE Only \$999.99

750 Comm./Indus./Rest. Equip.

2321 Grand River Ct. Chilton Southfield (482) 559-6332 Ann Arbor (734) 975-6932 www.sky-pro.net

751 Musical Instruments

BALDWIN - baby grand piano 4 ft. 10 in., high gloss ebony finish, 5 yrs. old. Asking \$8,500. Call (248) 349-5577

752 Sporting Goods

GOLF CLUBS, 2 sets (men's). Browning steel, Precept graphite. Women's King Cobra (graphite) + Ping golf bag \$250-\$400. (248)609-4089

753 Appliances

FREEZER, UPRIGHT, white, 6.3 cu. ft. (248)349-2767, between 6:30pm-8:30pm.

754 Wanted To Buy

\$ TOP Dollar Paid \$ For gold, diamonds, silver, guns, guitars, vcr's, anything of value Uptown Exchange, (810)227-8190

755 Pools/Spas/Hot Tubs

HAYWARD DE filter, never used. Original box w/filter for above ground pool \$450 (248) 437-1070

756 Farm Produce/Flowers/Plants

100% ALFALFA or pasture mix, spring hay orders. Kensington Park area (248)685-1338

757 Bargain Buys

2 BABY Crib, great condition. \$40/ea. (810)231-1259

758 Bicycles

HUFFY 10 Speed, mint cond. new deluxe seat, was new \$150 sell \$95. (248)380-6354

759 U-Picks

ASPARGUS PLANTS available. Call (517)552-9076

760 Farm Equipment

8N FORD tractor, runs great, with fresh mower. \$2900 (517)546-5853

761 Appliances

KITCHEN TABLE with chairs. Your best buy... \$119

762 Miscellaneous

12FT. HIGH window. Good for small apartment. \$700. (734)949-0829

763 Birds/Fish

BLUE & GOLD Macaw, hand fed, 2 yrs. very tame & talks well. \$1100 includes cage (248)887-2768

764 Cats

CANARIES, SWEET, singing companions Males & females, all colors (517)546-1593

765 Dogs

2 CATTL/Queensland heifer, 2 & 3 yrs, spayed, great for ranch \$50pr (810)494-9054

766 Miscellaneous

12FT. HIGH window. Good for small apartment. \$700. (734)949-0829

767 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

768 Miscellaneous

12FT. HIGH window. Good for small apartment. \$700. (734)949-0829

769 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

770 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

771 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

772 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

773 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

774 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

775 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

776 Miscellaneous

DEMOSALE. Anderson doors, 4x4 windows, 3x3 windows, toilet, & other fixtures. Great for sale! (810)227-2107

1999 GOLF CLUB CARD

Swing into savings for the 1999 golf season! As a HomeTown Newspapers™ Golf Club Card holder, you'll enjoy golfing at some of the area's finest courses. Your HomeTown Newspapers™ Golf Club Card will pay for itself by using it one or two times. Golf club cards are a great gift idea that keeps giving all year. Stop in today at one our offices and get your card for scenic golfing adventures at 22 area courses ... FORE!

\$20 GOLF CLUB MEMBERSHIP
*Includes 2 for 1 green fees only at these 22 area courses.**

*Some restrictions apply. Valid one time ONLY per course, unless otherwise indicated. Two for one includes green fees only with the rental of a powercart. Card effective for 1999 season only. Excludes league play.

BRIGHTON OFFICE 202 W. Main Street (810) 227-0171
HOWELL OFFICE 323 E. Grand River (517) 548-2000
SOUTH LYON OFFICE 101 N. Lafayette (248) 437-2011
MILFORD OFFICE 405 N. Main Street (248) 685-1509
NORTHVILLE OFFICE 104 W. Main Street (248) 349-1700
WALLED LAKE OFFICE 523 N. Pontiac Trail (248) 669-4911
PINCKNEY OFFICE 523 N. Pontiac Trail (810) 231-8003

OR MAIL TO: P.O. Box 230, c/o Golf Club Card, Howell, MI 48844

BUSHWOOD GOLF COURSE
 39430 Dun Rovin Northville, MI 48167
(734) 420-0144

Valid Monday-Friday 10a m -3p m. One time only. Applies to 1999 Golf Season only. Rental of power cart is required. Subject to available open tee times.

DAMA GOLF CLUB Livingston County's Best Kept Secret
 410 E. Marr Rd. Howell, MI. 48843
(517) 546-4635

Valid Monday-Friday anytime, weekends and holidays after 1 pm. Excludes league play and outings. Not valid with other discounts or coupons. Valid 2 times.

DOWNING FARMS GOLF COURSE
 8145 W. Seven Mile Rd. Northville, MI. 48167
(248) 486-0990

Valid Monday-Friday 7am-4pm; excluded weekends & holidays.

Faulkwood Shores Golf Club
 300 S. Hughes Howell, MI. 48843
(517) 546-4180

Valid Monday-Friday 10am-3pm; weekends and holidays after 4pm. Excludes league play and outings. Not valid with other discounts or coupons. Price based on full rates; other specials do not apply.

Glenore Golf Club
 2000 Sleeth Rd. Commerce Twp., MI. 48382
(248) 363-7997

Valid Monday-Friday 10am-3pm, not valid weekends and holidays. Excludes league play and outings. Not valid with any other discounts or coupons. Power carts not available on par 3 course.

Gracewil Pines GOLF COURSE
 5400 Trailer Park Rd. Jackson, MI 49201
517-764-4200

Monday thru Friday 10 a.m. to 2 p.m. Weekends & Holidays, after 4 p.m. One time only, unless otherwise indicated. Applies only to 1999 Golfing Season.

Hudson Mills GOLF COURSE
 4800 Dexter-Pinckney Rd. Dexter, MI. 48130
(800) 477-3191

Valid Monday-Friday anytime with rental of power cart, not valid on weekends and holidays or with other discounts.

Hunters Ridge GOLF COURSE
 8101 Byron Rd., Howell, MI. 48843
(517) 545-GOLF

Valid Monday-Friday 10am-3pm; weekends and holidays after 2pm. Excludes league play and outings. Not valid with other discounts or coupons.

Huron Meadows GOLF COURSE
 8765 Hammel Rd. Brighton, MI. 48116
(800) 477-3193

Valid Monday-Friday anyt me w th rental of power cart, not valid on weekends and holidays or with other discounts.

Indian Springs GOLF COURSE
 White Lake Rd. White Lake, MI. 48386
(800) 477-3192

Valid Monday-Friday anytime with rental of power cart, not valid on weekends and holidays or with other discounts.

Marion Oaks Golf Club
 2255 Pinckney Rd. Howell, MI. 48843
(517) 548-0050

Valid Monday-Friday prior to 4pm, weekends and holidays after 2pm. Price based on full rates. Other specials do not apply.

REDDMAN FARMS GOLF CLUB
 555 S. Dancer Rd. Chelsea, MI. 48118
(734) 475-3020

Valid Monday-Friday 9am to 1pm, weekends and holidays after 2pm. Excludes league play and outings. Not valid with any other discounts or coupons.

Rolling Hills Golf Course
 3990 Willis Rd., Milan, MI. 48160
(734) 434-0600

Valid Monday-Friday 10am-3pm, not valid weekends and holidays. Excludes league play and outings. Not valid with any other discounts or coupons.

Rush Lake Hills Golf Club
 3199 Rush Lake Rd. Pinckney, MI. 48169
(734) 878-9790

Valid Monday-Friday 10am to 3pm, weekends and holidays after 4pm. Excludes league play and outings. Not valid with other discounts or coupons.

Stonebridge Golf Club
 5315 Stonebridge Dr. S. Ann Arbor, MI. 48108
(734) 429-8383
888 GREAT 18

See restrictions.

The Links GOLF COURSE
 1111 Six Mile Rd. Whitmore Lake, MI. 48169
(734) 449-4653

AMBER TRACE GOLF CLUB OPEN JUNE 1998
 One Champions Circle Pinckney, MI 48169
(734) 878-1800

Valid Monday-Friday 8am-2pm, weekends and holidays after 4pm. Excludes league play & outings. Not valid with other discounts or coupons.

UNION LAKE GOLF CLUB
 2280 Union Lake Rd., Commerce, MI. 48382
(248) 363-4666

Valid Monday-Friday 10am to 3pm, weekends and holidays after 2pm. Excludes league play and outings. Not valid with other discounts or coupons.

Waterloo Golf Course
 11800 Trist Rd. Grass Lake, MI. 49240
(517) 522-8527

2 for 1 valid Monday-Friday 8am to 3pm only. Not valid weekends or holidays. Must use electric cart. Must be 21 to operate cart.

Whispering Pines Golf Course
 2500 Whispering Pines Dr. Pinckney, MI. 48169
(734) 878-0009

Valid Monday-Friday 10am to 3pm, not valid weekends or holidays. Excludes league play and outings. Not valid with other discounts or coupons.

Willow Creek Golf Club
 3252 Heeney Rd. Stockbridge, MI 49825
517-851-7856

See restrictions.

The Woodlands Golf Club
 7635 W. Grand River Brighton, MI. 48116
(810) 229-9663

Valid Monday-Friday 10am to 3pm, weekends and holidays after 2pm. Excludes league play and outings. Not valid with other discounts or coupons.

FOR MORE INFORMATION ON HOW TO GET YOUR GOLF COURSE FEATURED ON OUR GOLF CLUB CARD NEXT YEAR, OR IN OUR 1999 GOLF DIRECTORY, PLEASE CALL JO AT 1-888-999-1288

Hines Park

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0.9% OR OVER \$6,500

A.P.R. FINANCING***

IN SAVINGS ON SELECT TAURUS MODELS

NEW '99 RANGER XLT OVER 60 OTHERS AT SIMILAR SAVINGS

24 MO. LEASE: \$109⁹⁹

PURCHASE: \$13,389⁹⁹

SAVE \$4,041

STK #903350

UP TO \$1,500 FACTORY CASH

LIST PRICE: \$17,430

- 3.0L V6 Engine Automatic C/D
- 230-hp
- P225 P8V All Season Tires
- Electronic AM/FM Stereo/CD/Dual VHS
- Power Equipment Group
- Power Mirrors
- Power Window/Lock Group
- Remote Keyless Entry
- Convenience Group
- Speed Control/Tilt Steering Wheel
- Leather Wrap Steering Wheel
- Air Conditioning
- Power Brakes with Rear Wheel Anti-Lock
- Cruise Control
- Dual Air Bags
- Complete Customization
- Cloth 50/50 Split Bench Seat
- Solar Tinted Glass
- Chrome Front and Rear Step Bumper
- Chrome Grille
- Trailer Tow A/R Package
- Power Door

NEW '99 ZX2 2 DR. OVER 20 OTHERS AT SIMILAR SAVINGS

24 MO. LEASE: \$149⁹⁹

PURCHASE: \$13,689⁹⁹

SAVE \$3,076

STK #90456E

UP TO \$1,500 FACTORY CASH

LIST PRICE: \$16,765

- 2.0L DOHC 16 Valve Ztec Engine
- Automatic Brakes
- 4 Wheel Independent Suspension
- Dual Air Bags + Power Brakes
- Power Steering
- AM/FM Stereo/Cassette
- CFC Free Air Conditioning
- 4 Wheel Disc Brakes with ABS
- Dual Power Mirrors
- Rear Window Defroster
- Center Console with Cup Holders
- 60/40 Split Fold Rear Seat
- Solar Tinted Glass
- 14 Speaker Comfort Group
- 16 Steering Column
- Speed Control
- Dual Map Lights
- Power Windows
- Power Side Windows
- Power Lock Sport Group
- Power Moon Roof
- 6 Disc CD Changer

NEW '99 WINDSTAR LX OVER 60 OTHERS AT SIMILAR SAVINGS

24 MO. LEASE: \$237⁹⁹

PURCHASE: \$21,489⁹⁹

SAVE \$4,531

STK #90645U

UP TO \$1,500 FACTORY CASH

LIST PRICE: \$26,020

- Remote Entry
- 2nd/3rd Row Privacy Glass
- 3.0L SPI Engine
- 4 Spd Auto C/D Transmission
- 7 Passenger Hi Back Buckets
- Enhanced Seating Group
- Speed Control/Tilt Strg Whl
- Power Windows/Locks
- Floor Mats
- Elec AM/FM Ster/Cass/CLK
- 6.5 x 15" Aluminum Wheel
- Electric Rear Window Defrost
- Power Convenience Group

A AND Z PLANS SAVE EVEN MORE

OUR PRICES INCLUDE DESTINATION CHARGES, UNLIKE MOST OF OUR COMPETITORS

THIS IS A GREAT TIME TO LEASE OR BUY FROM HINES PARK

NEW '99 TAURUS SE OVER 30 OTHERS AT SIMILAR SAVINGS

24 MO. LEASE: \$212⁹⁹

PURCHASE: \$16,789⁹⁹

SAVE \$3,131

STK #90894C

UP TO \$1,750 FACTORY CASH

LIST PRICE: \$19,920

- 3.0L V6 Engine
- Automatic Overdrive Transaxle
- Variable Assist Power Steering
- Dual Air Bags + Light Group
- Air Conditioning
- Power Brakes
- Power Windows
- Color Keyed Power Mirrors
- Tilt Steering Wheel
- Rear Window Defroster
- Variable Intermittent Wipers
- Tachometer + Speed Control
- Digital Clock
- FR/Rear Carpeted Floor Mats
- AM/FM Stereo Radio w/Cassette
- Power Door Locks
- Light Group
- 6-Point A/Flo Fold Col Seat
- 6-Way Power Driver's Seat
- Power Heated Mirrors
- 5 Spoke Bright Case Alum. Wheels

NEW '98 TAURUS SE 4 DR. SEDAN

LIST: \$20,955⁹⁹

PURCHASE: \$15,939⁹⁹

SAVE \$5,016

Demo #81189C

- 3.0L V6 Engine
- Automatic Overdrive Transmission
- 2005 65R13 BSW Tires
- CFC Free Air Conditioning
- SE Group
- Remote Entry Control
- Speed Control
- AM/FM Stereo Radio w/Cassette
- Power Door Locks Power Windows
- 6-Way Power Driver's Seat
- Power Heated Mirrors
- 2005 Alum 2005 65R13 BSW
- Center Seating Console
- Light Group
- CFC Free Air Cond

NEW '98 TAURUS SHO 4 DR.

LIST PRICE \$29,550⁹⁹

PURCHASE: \$22,989⁹⁹

SAVE \$6,561

STK #81507C

UP TO \$6,500 FACTORY CASH

- 3.4 L 6 cyl engine
- Automatic overdrive trans
- Power moon roof
- Loaded w/with every available option!

HINES PARK FORD - MERCURY SELECT USED VEHICLES

1994 FORD ESCORT GT STK# 3135A \$5,695 5 spd., a/c, factory moon, 57,000 miles	1995 FORD F-150 XLT \$10,500 302 V-8, Auto, Full Power, Hard Top, Tonneau, SUPER CLEAN!	1997 FORD F-150 XLT S/CAB STK# 3230A \$16,995 Auto, l/power, tonneau cover, only 18,000 miles, spotless
1994 FORD PROBE SE STK#3191B \$6,495 Auto, a/c, power moon, l/power, 64,000 miles	1999 MERCURY TRACER SE STK#3024A \$10,995 A/C, cassette, spoiler, only 145 miles, not a misprint!	1998 FORD RANGER XLT S/C 4X4 STK#3226A \$17,495 Auto, A/C, C/D, 4 door option, only 5,500 miles priced to move
1996 CHEVY S-10 STK#3145A \$6,995 Alloys, tonneau cover, only 22,000 1 owner miles	1996 MERCURY SABLE LS STK# 3182A \$12,995 Leather, moon roof, C-D, only 22,643 miles! Showroom new!	1997 FORD F-150 XLT S/CAB STK# 3138A \$18,495 4.6 V8, full power, only 19,000 miles, perfect!
1994 MERCURY SABLE LS STK#3173A \$7,495 Full power, buckets, auto temp 62,000 1 owner miles, impeccable	1998 FORD TAURUS SE'S STK#s 3214A, 3215A, 3216A \$13,495 3 to choose, company service vehicles, huge savings!	1997 FORD F-150 XLT 4X4 STK# 3078A \$18,995 Auto, full power, buckets, only 23450 miles, priced right!
1996 FORD CONTOUR GL STK#3219A \$8,295 Auto, A/C, only 36,880 original owner miles, spotless!	1998 FORD MUSTANG STK# 3206A \$13,995 Auto, F/P, A/C, CD, only 23,000 miles, spotless!	1997 FORD EXPLORER 4DR XLT STK#3236A \$20,500 V-8, AWD, leather, moon, c/d, showroom new!
1997 FORD RANGER XLT STK#3218A \$8,495 4 cyl, 5 spd, A/C, chrome factory wheels, only 18,000 mile, spotless!	1997 JEEP CHEROKEE SPORT STK# 3240T \$15,695 4 dr, 4x4, 4.0 6 cy, auto, a/c, alloys, priced to sell!	1997 FORD F-150 S/CAB 4X4 STK#3201A \$20,500 Full power, CD, off road pkg., only 33,000 miles, priced to move!
1997 FORD ESCORT LX STK#3185A, 3202A \$8,995 Auto, F/P, alloys, A/C, only 22,000 miles, 2 to choose, your choice	1998 FORD WINDSTAR GL STK# 3190A \$16,495 Alloys, rear a/c, privacy glass, c/d, priced to sell	1997 FORD F-250 S/CAB LARIAT 4X4 \$22,500 Leather, full power, only 27,000 miles, super clean!

"WE WILL MEET OR BEAT ANY COMPETITORS ADVERTISED PRICES!"

*36 month closed end non maintenance lease to qualified customer. Add 6% use tax for total monthly payment. ALL PAYMENTS INCLUDE DESTINATION CHARGES. Payments based on 12,000 miles per year. (15c excess miles). All manufacturer's incentives are figured in lease payments and assigned to dealer. Lessee has option to purchase at lease end for price determined at lease inception. Lessee is not obligated to purchase at lease end. Lessee is responsible for excess wear and tear. Refundable security deposit (payment rounded up to next \$25). First payment, \$2,000 customer down payment, 6% use tax, luxury tax (if applicable), title, and license fees due at inception. Payments x lease term equal total payments. **All prices include destination charges. All manufacturer's incentives assigned to dealer. Tax, title & license additional. ***Special low financing rates available for purchases in lieu of rebates. Some models qualify for interest rate & rebate, advertised price plus rebate equals your price. As low as 0.9% Ford Credit APR financing. Finance rate varies depending on creditworthiness of customer as determined by Ford Credit. Some customers will NOT qualify. Residency restrictions apply. See dealer for details. NOTE: All purchase and lease rates, rebates and incentives are authorized by Ford Motor Company, and subject to change without notice.

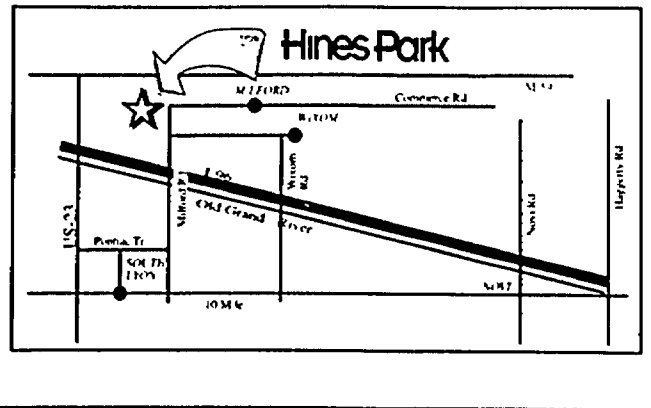
ALL PRICES INCLUDE DESTINATION AND DELIVERY

FULL TANK OF GAS WITH EVERY VEHICLE DELIVERED

SALES HOURS
Open Monday and Thursday
8:30 am 'til 9 pm
Tuesday, Wednesday and Friday
8:30 am 'til 6 pm
SATURDAY 10:00-3:00

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(248) 684-1715 OR
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Cars, Trucks, Vans, & Sport Utilities!

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NEW CHEVY SPECIALS!



'99 TAHOE LS 4X4

50 IN STOCK

Stk. #8243

\$2826⁷¹*

Due at signing 48 month lease

What You Need:

G.M. Purchase Certificate & 1st month's payment	.....\$337.77
Security Deposit	.....\$350.00
Down Payment	.....\$2000.00
Tax & Title	.....\$139.00

'99 CHEVY S-10

Stk. #8366

\$64⁴⁴*

36 month lease

What You Need:

G.M. Purchase Certificate & 1st month's payment	.....\$64.44
Security Deposit	.....\$0
Down Payment	.....\$1250.00
Tax & Title	.....\$199.00

\$1513⁴⁴*

Due at signing

'99 CHEVY MALIBU

Stk. # 2684

\$197²⁷*

36 month lease

What You Need:

G.M. Purchase Certificate & 1st month's payment	.....\$197.87
Security Deposit	.....\$200.00
Down Payment	.....\$700.00
Tax & Title	.....\$91.00

\$1188⁸⁷*

Due at signing

'99 SILVERADO

Stk. #8414

\$259⁰²*

36 month lease

What You Need:

G.M. Purchase Certificate & 1st month's payment	.....\$259.02
Security Deposit	.....\$275.00
Down Payment	.....\$0
Tax & Title	.....\$19.00

\$553⁰²*

Due at signing

'99 CHEVY VENTURE

Stk. #8418

\$236³⁶*

36 month lease

What You Need:

G.M. Purchase Certificate & 1st month's payment	.....\$236.86
Security Deposit	.....\$250.00
Down Payment	.....\$1000.00
Tax & Title	.....\$109.00

\$1595⁸⁶*

Due at signing

MAIN STORE!

EXIT 141 ON GRAND RIVER

CHOOSE ANY OF THESE FOR ONLY

\$199^{*} PER MONTH

- 1998 CHEVY S-10 - 8 To Choose
- 1998 CHEVY CAVALIER - 10 To Choose
- 1997 FORD F-150 - 5 To Choose
- 1997 SATURN SL-1 - Low Miles
- 1997 CHEVY LUMINA - Loaded

CHOOSE ANY OF THESE FOR ONLY

\$239^{*} PER MONTH

- 1998 CHEVY 1/2 TON EXTENDED CAB
- 1998 CHEVY LUMINA - 10 To Choose
- 1998 CHEVY MONTE CARLO - Like New
- 1997 CHEVY VENTURE - Low, Low Miles
- 1998 FORD F-150 - 9,000 Miles

CHOOSE ANY OF THESE FOR ONLY

\$259^{*} PER MONTH

- 1997 CHEVY BLAZER - 3 To Choose
- 1998 FORD EXPLORER 4x4 - Loaded
- 1998 JEEP CHEROKEE - 4 In Stock
- 1998 CHEVY CAMARO - 10,000 Miles
- 1997 DODGE CONVERSION VAN - Full Size

Payments based on a 48 month lease, 12,000 miles per year, \$500.00 total cash down and are plus 6% sales tax

1-810-229-8800

CHAMPION USED CHEVROLET
 CAR CONNECTOR
 BRIGHTON
 ★BEST VALUE IN TOWN★
 ★FREE SERVICE INSPECTION★
 ★FREE 30 DAY WARRANTY★
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1997 FORD EXPLORER SPORT	Full Power, New rubber - WAS \$17,295	Now \$15,943
1992 CADILLAC BROUGHAM	White, One owner, like new - WAS \$11,295	Now \$8,949
1995 to 1998 S-10 PICKUPS	All Types - and Equipment	Starting at \$6,795
1992 CADILLAC BROUGHAM	White, One owner, like new - WAS \$11,995	Now \$8,949
1995 CONTOUR SE	6 cyl., auto., "Like New"	\$7,795
1997 FORD EXPLORER XLT SPORT	Fully loaded, all the toys	only \$15,997
1995 PONTIAC GRAND PRIX SE	2 door, sporty, "Like New"	\$10,875
1997 GEO METRO LSI	Auto, air	\$159 ⁰⁰ /mo
1996 FORD F150 XLT EX CAB	Low Miles, 8 cyl., fully loaded, like new	\$14,493
1996 DODGE CARAVAN	6 cyl., loaded, low miles	\$13,495
1997 CHEVY BLAZER LS	4x4, "All The Toys"	\$19,495
1996 CHEVROLET C2500 SILVERADO	Long box, bed liner, extra clean	only \$14,235
1995 FORD PROBE SE	Auto., Red "Realty Sharp"	\$7,795
1996 JEEP GRAND CHEROKEE	Loaded, like new, low miles	\$16,295
1997 CHEVY LUMINA	Low miles, fully loaded, 4 to choose	\$11,995
1996 MERCURY VILLAGER GS	2 Tone paint, loaded-very low miles	only \$13,295
1993 FORD T-BIRD SUPER COUPE	All the toys, white, power roof	\$9,950
1995 FORD WINDSTAR LX	Every toy, very low miles, one owner, dual air	\$13,495
1996 GMC YUKON 4 DR 4x4	Good miles, loaded	\$21,495
1995 to 1998 CHEVROLET S-10 PICKUPS	10 to choose, starting at	only \$6,995
1997 MERCURY SABLE GS	Low miles	\$13,495
1991 DODGE SPIRIT	4 door, full power, low mileage	\$3,995
1992 FORD AEROSTAR EDDIE BAUER	Looks great	\$4,949

603 W. Grand River, Brighton MI
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CREDIT REPAIR
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- All Vehicles Clearly Priced
- 75 Point inspection
- Warranty on all vehicles
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WE FINANCE, NO MATTER WHAT YOUR CREDIT HISTORY



CHAMPION



Hours:
 Mon. & Thur. 9 a.m. - 9 p.m.
 Tues., Wed., Fri. 9 a.m. - 6 p.m.
 Sat. 9 a.m. - 4 p.m.

5000 East Grand River at Exit 141 on I-96 in Howell
www.champchev.com

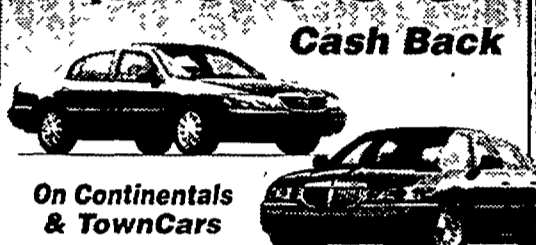
*All payments based on eligible GM Employee Purchase Program. 36 month GMAC lease at 12,000 miles per year, 20¢ per mile charge if over 12,000 miles per year. Non-GM eligible payments will be higher. See dealer for details on optional lease purchase price at lease term. All payments based on GMAC approval with all rebates assigned to dealer.

KRUG

Spring Blow-out Sale!!

LIVINGSTON COUNTY'S
Only LINCOLN DEALER

UP TO **\$5600***
Cash Back



On Continentals & TownCars

JUST ARRIVED! *The "All New" 2000*
Lincoln LS NOW IN STOCK

Sleek, Stylish
High Performance



Stop in for a test drive today!


\$3500 CASH BACK
Conversion Vans
By Majestic & Regency

12 In Stock




NEW 1999
Taurus & Sables
Over 100 In Stock

UP TO **\$1500**
Cash Back



Cougar
Uncaged.

\$229
Per Month for 36 Months**



All-New 1999 Mercury Cougar
Features include: 2.5L Duratec V-6 engine • Second Generation dual air bags* • Air-conditioning • 5-speed manual transmission • SecurILock™ passive anti-theft system • Power door locks • 50/50 split-fold rear seat • AM/FM stereo/cassette • Power windows • Rear window defroster • Trip computer • Removable rear package tray • Power rack-and-pinion steering

1999 Mercury Cougar V-6 Automatic MSRP \$18,105 ex. tax and license fees. *Lessee responsible for excess wear and tear. For special lease terms see new retail delivery form dealer stock by 6/1/99.

54 In Stock
Windstars & Villagers
Choose from

0.9% APR


\$2000
Cash Back



- This Week's Featured Pre-Owned Specials*
- 1998 FORD TAURUS SE STATION WAGON
fully loaded, dark green/ tan cloth only 19,000 miles
\$15,495.00
 - 1997 FORD ESCORT LX
4 dr., red loaded auto/AC only 21,000 miles
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 - 1998 MERCURY SABLE
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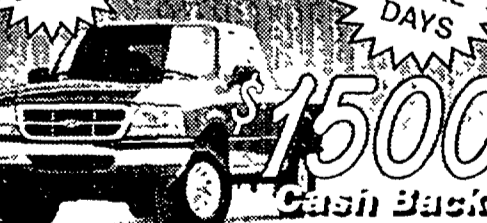
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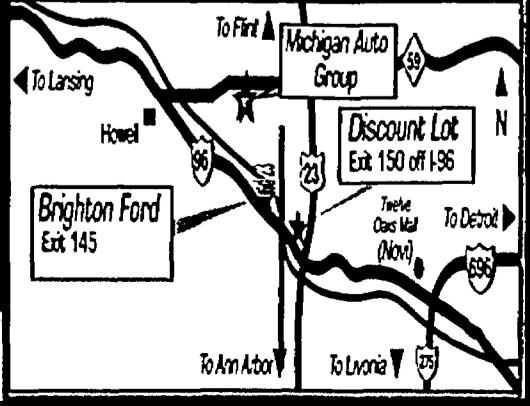
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Kathy Jerore

Kathy Jerore • Inner Harmony South Lyon (248) 486-1788

Tired? Don't know why? Maybe you need nutritional counseling, vitamins or herbal supplements. Bedwetting problems, irritable bowel syndrome, allergies? Inner Harmony is the place to go. Holistic counseling focuses on nutritional and emotional imbalances in the body. Kathy Jerore, a holistic counselor for two years, opened her store last fall. Aided by infrared technology, Kathy detects imbalances from temperature points on the face. The program also shows which organs are aging too fast. Counseling sessions can pinpoint which nutrients are missing and what toxins are present. After learning about the Survival Awareness Formula computer program Kathy knew she had found her niche. Following training of the system, Kathy brought the technology to her business. She is currently the only counselor working with the program in Michigan.

"Healing is a process, not a pill," Kathy said. Trying to educate people to become more aware of what they put into their bodies and how it affects their energy levels is Kathy's mission. She has had good success working with children as well, especially those with ADD.

"Kids respond quickly to Bach flower essence and homeopathic supplements. And it's all natural," Kathy said. Located at 214 S. Lafayette, the store features vitamins, remedies, herbal teas and weight loss remedies. Books and tapes on self-healing are popular. Classes in natural healing and herbal use are offered. Opening the store in the afternoon, Kathy has private consultation hours in the morning and evening.

Cheryl Lipan and Trisha Betancourt Dynamic Payroll Business (248) 437-9950 Fax (248) 437-5626

Cheryl Lipan and her partner Trisha Betancourt are greeted warmly when they make their deliveries at local businesses — especially on payday. As the owners of Dynamic Payroll they handle payroll and other small business services to various businesses throughout our area.

The company provides a wide variety of accounting services such as reconciliations, quarterly reports and end of the year reports; however, their niche is payroll.

Their personalized service delivers the payroll right to the door of their local customers. This allows small businesses to concentrate on what they do best and leaves the paperwork to Dynamic Payroll.

Cheryl said, "Our customers like the personal touch of calling us and saying, 'oops, I forget something' and having a check later that afternoon."

"Dynamic Payroll has customers with one employee. No business is too small," stated Trish. "We make payroll preparation affordable. Don't hesitate to give us a call."



Cheryl Lipan and Trisha Betancourt



From left: Linda BeVier, Robyn Davis, Ellen Lecureux, Jennifer Lesz, Barbara Herzog and Cristina Mellas.

Barbara Herzog and Sandra Jenkins Healthstyles Physical Rehabilitation South Lyon (248) 486-1110

Licensed physical therapists Barbara Herzog and Sandra Jenkins saw a need in the South Lyon community for quality, patient-centered therapy. Since opening Healthstyles Physical Rehabilitation at 301 S. Lafayette St., the business has grown and helped a multitude of patients, treating existing conditions and providing preventative health care. And Healthstyles continues to stand out in the area as a positive and healthful attribute.

Additional staff include registered occupational therapist, Linda BeVier, who is also a certified hand therapist; and certified occupational therapy assistant, Jennifer Lesz. Together they promote patient rehabilitation and help patients achieve personal independence. Speech pathologist, Lynda Pierce, MS CCC/SLP, offers individual programs for children and adults with speech difficulties.

Therapists maintain regular communication with prescribing physicians, providing individual care and instruction in an independent home program. Emphasis is on continued well-being and good health. The professional team has vast experience in orthopedics, pain management, neck and back pain, myofascial release, post-surgical rehabilitation, neurological conditions as well as general and industrial rehabilitation. They consult and design preventative education for industry and community. Special programs include a Lymphedema Clinic for Breast Cancer Patients, Aquatic Therapy, Massage Therapy and Fitness enhancement for Golf Fitness.

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Laura Graham • Century 21

Town and Country

Northville (248) 735-2558 • (248) 349-5600

Laura Graham is a powerful force in the real estate community.

She knows that selecting the right agent can save you thousands of dollars. The agent you select to sell your home can make all the difference between success and failure. You owe it to your equity to select an agent who out performs the competition.

Laura's focus is on delivering exceptional service to enable each customer to clearly understand the real estate process from beginning to end. "My customers come first, their needs are important to me," she said. She always goes the extra mile to ensure a smooth and successful real estate transaction.

Customers should expect and receive excellent results from their REALTOR. Laura offers her customers a full range of real estate services; she prides herself on working to meet the needs of both buyers and sellers. Laura keeps working till the job is done.

Laura is thrilled with the continued support she has received from local residents utilizing her services. She has been a resident of the Novi/Northville areas for the past 14 years. "My success is attributed to referrals from my past customers," Laura said. "I love what I do and it shows."

In order to provide continuous coverage 24 hours per day, Laura has teamed her efforts with Dawn Colston. These women have been extremely effective Realtors having achieved a combined volume of over \$25 million in sales.

You can e-mail Laura with any questions or concerns you have about real estate at grahamstar@aol.com.

Dawn Colston • Century 21

Town & Country

Northville (248) 735-2557 • (248) 349-5600

Dawn Colston came to the real estate profession with a background in accounting.

But, when the subject is numbers, she's more interested in what it costs to get a customer into that wonderful house they've always

wanted, some place where they'll feel comfortable.

"I love helping people find the home of their dreams. I'm dedicated to service," she said.

A single mom, Colston earned her Realtor's license five years ago because she wanted "something new and exciting." She specializes in the Northville and Novi area, where she's lived since 1983.

"I love being in Novi. I have two teenagers in Novi schools. I spend a lot of time with my kids, we're all over the place," she said.

What this friendly saleswoman enjoys most about her profession

is the opportunity to work with all kinds of people, from long-time local residents looking for a new dwelling to transferees just arriving in Michigan.

While Colston enjoys closing a deal, there is one downside to the success.

"I love getting to know my clients, though I do feel sad after I sell them a house, because we're not going to spend as much time together," she explained.

"A lot of clients become my good friends."



Laura Graham • Dawn Colston

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Mary Lou Rachel

Mary Lou Rachel • Blue Sky Invitations

South Lyon (248) 446-1710

A printing error on her own wedding invitations 10 years ago inspired Mary Lou Rachel to start her own business.

"I made the mistake of ordering my invitations from a mail-order catalog. The company was not willing to correct the error unless I paid for new invitations. After that experience I said, 'someday, I should open my own business and make sure customers are satisfied,'" she said.

The opportunity came along with the birth of her child. She wanted to continue to work, but also wanted to be a stay-at-home mom. "I love the fact that I am doing it out of my house. There's so much flexibility," she said. "I have the best of both worlds."

Another benefit — celebrating happy occasions with people as they order such items as wedding invitations and birth announcements.

Mary Lou has seen changes in her business, mostly in technology. She can now place orders electronically and forward her phone calls to her cellular phone when she is away from her home office.

"There are times I'm answering business calls in the checkout lane at Meijer," she said. "Today, technology is always changing, and I'm always trying to stay on top of that."

Blue Sky Invitations carries a wide selection of wedding, anniversary, and theme-party invitations; napkins, matches and other reception accessories; birth and graduation announcements; personalized stationery and many other items. Calligraphy service is also available.

Kristen L. Beck • Milford Dance Academy

Milford (248) 685-0930

Kristen L. Beck is living a life-long dream by sharing her dance experience with others as the proprietor of Milford Dance Academy. Whatever strikes your fancy from ballet to modern, from lyrical to song and dance, Kristen is eager to help you achieve your own dreams of learning to dance.

"It's true what they say to always follow your dreams and never let anyone stand in your way. This is something that I've always wanted to do," Beck explains.

This is the second year that Milford Dance Academy has been open, and with her 26 years of experience in all forms of dance, she has enthusiasm and energy to spare for all her students, from ages 2-to adult. For the short time the studio has been opened, it already boasts over seven first place finishes in various competitions around the state.

Beck is especially excited to share her activities with the residents of Milford as her studio has been involved in a number of community activities including shows at the senior center and career day at Lakeland High School and other community events.

This year, her competitive team, The Starline Dancers, have qualified for national competition in Myrtle Beach, and although she is excited about the possibilities, that's not what drives her to enjoy her work so much.

"I'm proud of the fact that I'm teaching kids that dance is not just competitive, but fun too. Winning isn't everything. I love to see the joy on kid's faces after a performance," Beck admits.



Kristen L. Beck

Cady Street Shops

Downtown Northville

Lisa Shapiro • Center Stage Dance Company

Northville (248) 380-1666

Lisa Shapiro and Edna Burg find that by offering a wide range of dancing opportunities, their students at Center Stage Dance Company in Northville don't need to compete.

"We focus on technique, not competition. We try to involve everyone, regardless of age or ability," said Shapiro of her studio located at 135 E. Cady Street.

Special events fill the calendar at their studio, and students can participate in the Christmas and Spring tours to local nursing homes, senior and children's residences. Their in-house ballet company performs a fairy tale ballet each year at the Marquis Theater.

The studio offers many classes including such favorites as jazz, tap, pointe and Hawaiian. Swing, pom pon and baton are also popular classes.

"We have a large group of 3-6-year-old dancers who naturally relate to music, and it is a great age to start dancing," Shapiro said.

An apprentice program offers dancers ages 14 and up the chance to learn to teach and helps enhance the teacher-student ratio in the classroom.

Birthday parties are offered at the studio, and include full service from decorations, party favors, cupcakes and cleanup. The two-hour parties offer a jazz warmup and instruction in the dance of choice by the birthday child. Costumes for each dance spice up the party and are a big hit.

"Our team of teachers do a great job," Lisa said. Summer classes are set to begin Tuesday, July 6, and



Lisa Shapiro and mother, Edna Burg.

will include Hip-Hop, baton, Hawaiian and more.

Summertime brings the company's dance students numerous opportunities to perform in the community, including the Fourth of July parade, performances at the band shell, Northville's Bargain Bazaar and annual Open House. The company's annual dance recitals are set for June 27, 29-30, at the South Lyon High School auditorium and will include nearly 250 performers. A favorite of the recitals are the daddy/daughter dances. Dads and daughters begin rehearsals in late May in preparation for the big event. This year the younger girls and dads will perform "Thank Heaven for Little Girls" and the older group, "Tivo to Tango."

Margo Kramar, Cam Furmanek • Margo's of Northville

Northville (248) 348-9130

Salon services with a flair are top priority to Margo and Cam, owners of Margo's of Northville. Margo has dedicated over 30 years in providing quality salon services while presiding over 25 years at the Cady Street location.

Margo's has showcased their talent at Americoif of Detroit Professional Seminars. They sponsor fashion shows annually, hold seminars, classes, outside instruction and are certified to train apprentices. Margo has been published several times and continues to write articles focusing on women and how they can look good and feel great. Education and motivation are stressed at Margo's where owners and staff attend continuing education to maintain and update their skills and certifications.

Contributing to the community is important at Margo's. A genuine concern for others is evident in their involvement, volunteer and charity efforts with the Northville Chamber, Kiwanis, Rotary, Civic Concern, American Cancer Society, and more.

Margo's of Northville focuses on family. Men, women and children feel welcome and walk out looking their best. Clients travel from as far as Lansing, Eastpoint and Rochester to be pampered with services, which include hair consultation, design, cutting, color, perms, full nail care, pedicures, complimentary skin care/make up lessons and application, paraffin facials, hand treatments and waxing services.

Margo's can change your image or enhance a look that is comfortable for you. They carry professional hair care products, professional nail care and make up products. Margo's carries stylish hair care accessories, jewelry and unique gifts.

Should you need one of the specialized services of a make over, gift certificate, complete spa package, manicure or cosmetics, a visit to Margo's can provide a great gift for that someone special.

Margo's newly renovated, upscale, friendly salon is where people return because they receive the best in personalized service and fashion consultations. Flexible hours. Reasonable prices. Walk-ins welcome, appointments recommended. Call Margo's of Northville, (248) 348-9130.



Margo Kramar and Cam Furmanek of Margo's of Northville.

Rita Wightman • Anew Therapeutic Massage

Northville (248) 449-2639

Tucked away on Cady Street, just south of the clock in downtown Northville, is a sanctuary. A very special place, designed to please the eye, calm the spirit and relieve the body of stress, strains and pains.

Anew Therapeutic Massage, located at 145 E. Cady Street, is the creation of Rita Wightman, owner, certified massage therapist and longtime Northville resident.

In 1995, Rita decided to "reinvent" herself. "It was time for a change. But I wanted to utilize my people skills, education (a degree in Applied Science), and work experience (a dental hygienist, certified fitness instructor and co-owner of an aerobics company). I'd always enjoyed the benefits of massage therapy. It's really proven to be the perfect career choice and opportunity for me!"

An inviting, yet professional, atmosphere welcomes clients to ANEW. Every element, from the colors (soft teal, warm yellow, crisp white accents) to the decor (plants, wicker, natural woods, watercolor landscapes) have an immediate calming effect. Privacy, comfort and convenience are all more emphasized, with separate changing and treatment rooms.

But what really sets this haven apart, and is giving it the reputation for being "THE place in Northville" to seek massage therapy, is the attention to detail and "personalized bodywork" sessions. An in-depth consultation precedes each and every appointment, based on a review and discussion of the individual's medical history, occupation, physical activities and current status. This enable client AND certified therapist to select appropriate and preferred techniques, treatments, oils, music and even lighting; everything best suited for the individual's wants, needs and lifestyle.

"Massage therapy is now viewed as a viable health care option. Besides being a positive, enjoyable experience, its benefits have been researched and proven. Our success, over the last three years," Rita believes, "is a result of combining that factor and literally placing clients in the hands of talented, competent and caring therapists."

Discover what Anew Therapeutic Massage can do for YOU!



Rita Wightman



Shirley Swain and Olena Smith

Olena Smith • As You Wish...

Milford (248) 684-0034

Surrounded by framed fairies, beautiful porcelain figurines, miniature designer shoes and an eclectic selection of other collectibles, As You Wish... owner Olena Smith feels right at home.

"I like being surrounded by beautiful things. People say it's like walking into their home when they come into the store. The items we have here make you feel comfortable and relaxed," Smith says about her experience with the Milford residents that have visited her shop.

Although As You Wish... has been open for just over five months, Smith has already developed a good relationship with members of the community and enjoys sharing her enthusiasm for the distinctive pieces she has in her store. "Milford seemed like the right place to be. It's a nice town and there's always people around. Since I am such an admirer of art and talent, I wanted to bring some of the things that couldn't be found anywhere else in town," she said.

As You Wish... carries familiar collectible items such as Crinkle Claus and Armani, while at the same time, has a wide selection of more exclusive art pieces. In addition to the items in the store, Smith offers consultation and extensive catalog review for her customers, so that if they can't find it on the shelves, she can help them find it elsewhere.

"Come in and tell me what you are looking for and I'll help you find it," Olena said. As You Wish... is located at 411 N. Main St. and is open from 10 a.m. to 6 p.m. Tuesday through Friday and 11 a.m. to 5 p.m. Saturday. Smith will be extended some week night hours for the summer season.

Leslie Prud'homme • Pampered Chef

South Lyon (248) 437-2208

Six years ago, Leslie Prud'homme made a fresh start with a cross country move and a new business venture as an Independent Kitchen Consultant with The Pampered Chef. Two more moves and a fourth child later, she is now a Senior Director with a group of Kitchen Consultants who generate \$1 million in sales annually.

"Where else could you end up with annual sales of a million dollars after six years with an up-front investment of a \$100?" she said. My personal experience illustrates two desirable aspects of this business; it's portable — you can take it with you anywhere! and it's flexible — with four active boys ... it has to be!"

Haven't been to a kitchen show yet? Then you're missing out on some fun. They're entertaining as well as educational. And if you think only a gourmet chef can use the products, you'd be surprised.

"I'd go so far as to say that the majority of our products are for the everyday cook — for example, a vegetable peeler, measuring tools and scrapers." The Pampered Chef is conscious of maintaining affordability. Approximately 65 percent of the items are \$10 or less.

There's still lots of room for growth. Leslie frequently does shows where people haven't seen the products before. And though it does demand some initiative, it does not require any previous sales experience to be successful. "The bottom line is it's a wonderful opportunity!" she said.

For a fun demonstration and a great opportunity, call (248) 437-2208.



Leslie Prud'homme



Lee Kempisty

Lee Kempisty • Appeteaser Restaurant

Milford (248) 685-0989

Managing a restaurant with a reputation such as the Appeteaser can be a challenge. General Manager Lee Kempisty and her staff continue to provide the excellent level of service the clientele has come to expect. What makes the Appeteaser so popular?

"The atmosphere and the food are the key to people coming back," she said. "The great thing that attracted me here is that you can come for a special evening out, then you can come in the next day in jeans, and you don't feel uncomfortable either time."

The food is also exceptional, she notes, complimenting Christian Borden as their new chef.

"We run two to three specials an evening, and they change every night ... We also change the menu five times a year." This keeps the menu fresh, she adds. There's always going to be something new to try.

Kempisty manages the restaurant along with Allison Smith and Martha Angelosante. Bookkeeper, Jill Savitsky is also an invaluable member of the crew, she adds.

The biggest challenge is hiring and training the staff, and keeping quality people, she said.

"It's easy when you hire good people from the start!"

Kempisty worked her way through the ranks in the restaurant business, with first hand experience at most jobs during her seventeen years in the industry.

You don't need a special occasion to visit Appeteasers' at 335 N. Main St. in Milford. For reservations call (248) 685-0989.

HomeTown

Women In The Know

Who help to bring your newspaper or shopping guide into your home each week



Suzanne Smith
Editorial



Linda Neff
Special Sections



Diane Wise and son Griffin.

Diane O'Neil • Baby Baby
Northville (248) 347-2229

With over 3,700 square feet of space, Baby Baby at 153 E. Main St., is brimming with all kinds of the latest products at very affordable prices. Looking for a solid oak crib? Baby Baby has them priced between \$59 and \$99. Baby Baby also has coordinated crib bedding sets, such as Classic Pooh, changing tables, bassinets and other items for your baby's nursery. Battery-operated swings, infant car seats, play pens and exersaucers — all popular items — are always in demand.

The maternity department carries a great selection of career wear bearing the brand names Pea in the Pod, Mimi Maternity and Mother's Work, to name a few. Most of the fashions are in excellent condition because of the short period of time they were worn, and are available at a fraction of their original cost. A two-piece Mimi suit purchased new for \$179 sells at Baby Baby for \$59.

A number of promotions are scheduled throughout the year to showcase consignment clothing, the biggest being the Fall Fashion Preview, held this year on Monday, July 12. Every year customers choose from popular brands such as GAP, Gymboree, Nautica, Limited Too, and much more. The wide selection and bargains continue throughout the year with such events as the Halloween Preview and the Winter Holiday Preview.

New consignors are always welcome, no appointment is necessary. Consignors receive 50 percent of the selling price, and as an extra bonus, 10 percent off all purchases. There is a separate children's play area to entertain them while mom shops.

Mary Mansour • Read It Again Books
Novi (248) 474-6066

Corporate downsizing was one of the best things that happened to Mary Mansour. When her job in financial data processing was crunched in a bank merger, she found the freedom over three years ago to open her own new and used book store, Read It Again Books.

"I wanted to kiss those people who streamlined my position. It was truly a blessing," Mansour said.

With the industry controlled by mega-chains, small shops must create their own opportunities. For Mansour, that means frequent reader cards, 75 cents a day best-seller rentals, a book finder service, new books at discounted prices and a friendly approach to customers who gobble up as much as five to seven books weekly.

"You create a niche in the market and you continue to fine-tune it all the time. You've got to be creative, you've got to offer something that other people don't," she said. "I have a lot of customers who are intimidated by a Borders, but like it here because it's smaller and cozier."

Trade-ins are popular at Read It Again Books. Customers swap their books for credit toward used but clean merchandise. "Nobody's lunch is still on the cover of the book," she said.

Mansour's installing a computer service that will keep track of books a customer has purchased, so they don't take home the same item twice. She's launching an Internet sales service and also entering the realm of collectible books.

"The people who come in here make this a fun place. It's really a kick to share what you love whenever a customer comes through the door," Mansour said.



Mary Mansour



Diana Lutz and Georgeanna Kruchko.

Georgeanna Kruchko, Diana Lutz • Backyard Birds
Milford (248) 684-4700

Although birdseed may be the most popular item on the shelves at Backyard Birds in Milford, owner Georgeanna Kruchko has plenty more to offer than just seed.

"We have a lot of great things for the backyard gardener and decorator. People like nature and it's something that I've always loved," Georgeanna said.

Garden flags, planters, gazing globes, wind chimes, butterfly gardens and the list goes on and on. Georgeanna presents a cornucopia of options for any nature-oriented shopper.

"People are spending more time in their backyards. It's becoming an important extension of their homes and they are taking time to decorate with bird baths, benches and other accents to make their yards more attractive."

Georgeanna founded Backyard Birds over nine years ago with her husband, Ernie Kramar, and they currently own two stores; one in Milford and one in Bloomfield Hills. In addition, they have three licensed stores in southeast Michigan that are owned by other nature lovers and gardeners.

Any season is a great time to stop in and ponder the awesome selection of distinctive items that are seen throughout the store, spilling out onto the front yard.

"Everyone that comes through our front door is looking for something unique to put in their garden," and the choices at Backyard Birds are almost guaranteed to have a little something for even the most selective garden shopper.

Shelagh Davis • Cats, Cats and Maybe a Dog!
Brighton (810) 229-8494 • (810) 457-2512

Some of the best ideas for new, successful businesses come from a great idea or a passion for a hobby or pastime. Cats, Cats and Maybe a Dog, owned and operated by Shelagh Davis, combines both of those principals.

"I go to a person's home when they go on vacation and feed the animals so they're not displaced, and they have the same routines as if their mom and dad are there," Shelagh said.

Shelagh has operated the business primarily in the Brighton area for the past nine years, and she has built up a loyal customer base. So loyal, in fact, that customers who have moved still use her to take care of their pets, and she now has customers in Hartland, South Lyon and Whitmore Lake.

"Trust is 100 percent of this business," Shelagh said. "I'm going into people's homes and taking care of something they care about very much."

But she also takes care of more than pets. She acts as a quasi-security system by giving the houses a lived in look while people are on vacation. She turns lights on and off, collects the mail and newspaper and she even stocks the pantry before the customer returns home.

Shelagh also takes care of homes for people who are away summers or winters from their Brighton home making sure the pipes don't freeze and other necessary checks.



Shelagh Davis

Susan Kumpula, Sandy Watson
Century 21 Town & Country
 Northville (248) 349-5600

Realtors Susan Kumpula and Sandy Watson compare themselves to two renowned madcap friends, Lucy and Ethel. Unlike the TV duo, though, this pair knows their business.

"Our episode doesn't end in chaos, things come together with a smooth closing," Watson laughed.

"We're good at what we do. We listen to them. We know what they want and how to help them. We're always available."

Susan Kumpula
 Century 21
 Town & Country

Two months ago, Kumpula and Watson launched a new concept, just call SOS, Susan or Sandy. A customer may work with either one of them, or both.

Their theory is that someone buying or selling a home will spend a lot of time with a real estate agent. Why not enjoy the process?

"We kind of are the funny ones," Kumpula said.

"We want to be more people-friendly and personable and also care about customers."

With two kids to put through college, Kumpula launched her career in real estate three

years ago. Watson entered the field two years ago, although she continues to run an office cleaning business.

Teamwork simply makes the job more fun, they find. Watson answers her cell phone and Kumpula's already pulling a piece of paper and a pen out of her purse for her.

"We're good at what we do. We listen to them (customers). We know what they want and how to help them. We're always available," Kumpula said.

How available is always? Each can be reached 24 hours a day.



Susan Kumpula and Sandy Watson with Century 21 Town & Country.

"I've actually had people page me at 2 a.m. They think it's voice mail and they're surprised when I wake them up at 2:10 a.m.," Kumpula explained.

She added that this past Easter Sunday was her first day off for months.

"I worked on Easter," Watson chipped in.

The two agents aim to fine-tune a selection of homes to a customer's needs.

"One day of looking and we find the house. We don't try to jam them into something they can't afford," Watson said.

Typically, Watson will take the husband through a home for sale

and Kumpula will escort the wife. Then, they compare notes. Often, the couple will be surprised to learn they're looking for different things.

But the job doesn't end when the sale is closed.

"Moving is a nightmare. That's why we're there. We even collect empty boxes for our clients and empty them," Watson said.

They may help clean a house or haul boxes into the new residence or even take a client furniture shopping. Often, the Realtors and their customers forge a lasting friendship.

"We like to wine and dine our clients," Watson said.

"She picks up the tab," Kumpula added.



Suzanne Spitsbergen and Nancy Weeks

Nancy Weeks • Huron Valley Schools Credit Union
 Highland (248) 887-0666

A new and renovated building and a 40th anniversary has Nancy Weeks, CEO of the Huron Valley Schools Credit Union excited.

"For us, this is a big step. We had outgrown ourselves long ago," she said about the soon to be realized expansion at 145 W. Ruggles in Highland.

To make for a smooth, accessible transition, a temporary facility will soon be set up in the parking lot for the expected six month construction period beginning June 1. "Our customers can feel confident that we will maintain our level of membership service during the transition," Weeks said.

The new, 2,000 foot expansion will triple the size and increase the service at the Credit Union. By adding four full-service teller lines inside, drive-up ATM services and drive-through windows with extended hours, members will find a business that is competitive with larger financial institutions.

During the 40th anniversary year, members can enjoy special low rates on home equities and car loans. Also anticipated will be a 40-month anniversary certificate of deposit paying special rates and an anniversary party planned for the fall.

Joining Weeks in the renovation are Suzanne Spitsbergen, supervisor of Member Services and Sue Peterson, manager of Credit Union Operations. By highlighting more services to the Huron Valley community and to potential new members, these three women consider their best asset to be customer satisfaction.

Robin McCarthy • Providence Medical Center
 Milford (248) 685-0661

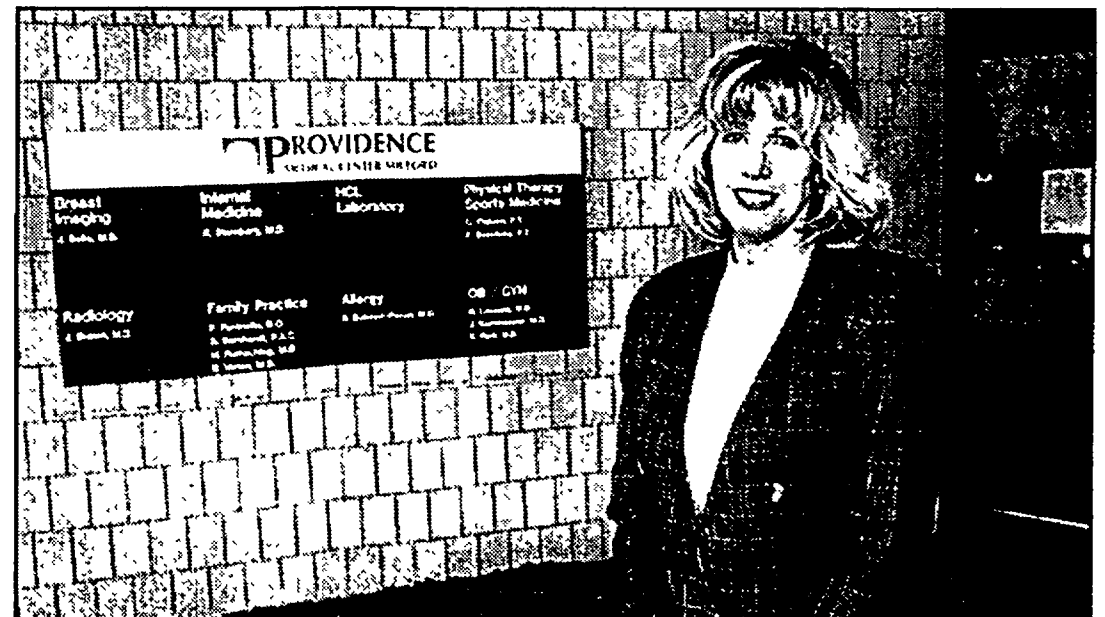
Keeping people pumped, is how Robin McCarthy describes her job.

"My strength lies in keeping staff morale up and helping them stay centered. And I want the community to feel that, too. Approval always brings out the best in people," she said.

Enthusiasm and care is what she wants the public to see when they walk into Milford's Providence Medical Center. As Medical Practice Clinical Manager, Robin's goal is to make patients feel a part of the Center located at 1155 N. Milford Road.

Providence offers a wide range of services including family practice, internal medicines, OB-GYN, X-ray, mammography, lab, physical therapy, and allergy. Serving the community with health events is fun for the staff. Women's Night Out is a favorite event offering fashion, food and health information. Not to forget the men, Providence hosts Prostate Day in the fall with free screening and exams. Health-O-Rama is something they enjoy providing for the community. And Providence is a big supporter of Milford Memories. "We love it. Every year we enter the raft race, and we offer first aid for the festival," she said.

The staff is the best part of her job, and Robin is proud that more women physicians have joined Providence. She has been a part of the Center for 19 years, beginning as an emergency room nurse, eventually working her way into administration. "The reward is being part of the changes and growth," she said. "I love it when patients stick their head in to say hi."



Robin McCarthy

Huron Valley Chamber of Commerce
Milford (248) 685-7129

At the Huron Valley Chamber of Commerce in downtown Milford you will find a group who exemplify busy women everywhere. The Board of Directors include eight dynamic women who personify the heart of the Huron Valley.

Shirley Bakhaus finds time as a busy real estate agent to serve on the board. She has been a member of the Chamber since 1972, and has chaired the Christmas parade for the past 12 years. An active member of the board for three and a half years, she runs the chamber's golf league and serves on the Golf Outing Committee.

The Huron Valley Chamber of Commerce Board of Directors' dynamic women personify the heart of the Huron Valley and exemplify busy women everywhere.

Alicia Hodges has been on the board since 1997 and currently serves as second vice-president. She has been involved in Milford Memories, Huron Valley Business Expo, Main Street Cleanup and the Thanksgiving Parade. She is CCO and vice-president of Marketing and Human Resources at Research Federal Credit Union. The broker-owner of Heritage Real Estate Better Homes and Gardens in Milford is Cindy Jakey who has been a member of the board for five years. She has served the chamber with successful raffles and dinner dances. She has been a president of the Milford Business Association and served on the Milford Memories Committee.

Dianna Morgan has been the membership director since joining the chamber in 1994. Membership has grown to almost 500 members and benefits such as health

insurance and cellular phone rates are now offered. Dianna is also on the board for the Huron Valley Business Expo, the Chamber Golf Outing Committee and the Board for the Joel-Jeremy Memorial Fund.

The executive secretary for the Chamber is Phyllis Motley, a 12 year veteran. She is active in many community events and is also secretary to the Downtown Development Authority and the Milford Memories Committee. All her activities help her answer the



From left: Phyllis Motley, Ruth Wheatley, Dianna Morgan, Cindy Jackey, Nancy Weeks and Alicia Hodges, Board Members of the HVCC.

many questions coming into the Chamber every day.

Jackie Tuckfield-Johnston, CPA, works as assistant superintendent of administrative services for Huron Valley Schools. She currently serves on the boards for the chamber and the Huron Valley Schools Credit Union.

For over 10 years, Nancy Weeks has served on the Chamber Board of Directors, including two years as president. Active in the village, she also is a Milford Village Councilperson, president of Milford Memories, treasurer of Vocal Music Parents at Milford High School, and Finance Chair at Milford United Methodist Church. She is CEO of the Huron Valley Schools Credit Union.

Ruth Wheatley owns Royale Specialties Inc., an advertising specialty business working out of her home since 1981. She belongs to the National Association of Women Business Owners and Milford Area Business and Professional Women. She has been a member of the Chamber Board of Directors since 1997.

The Huron Valley Chamber of Commerce will soon move to its new offices at 317 Union St. in downtown Milford.



Dr. Kathy Duncan

Dr. Kathy Duncan • Duncan Soft Touch Chiropractic
Novi (248) 348-2000

The friendly atmosphere at Duncan Soft Touch Chiropractic, 23895 Novi Road, immediately puts one at ease. And knowing that with a soft, gentle touch pain can vanish is all the more reason to visit Dr. Kathy Duncan. "We try to treat each patient as if they were a family member," she said.

Working with a soft pressure, non-invasive technique, Dr. Duncan can relieve pain and discomfort from the lower back, neck, sciatica and legs.

"With the spine as a focal point, muscles are relaxed by using pressure along the spine. With the muscles relaxed, the spine can readjust itself naturally. Tight muscles caused by stress, tension, strain or trauma, can pull the spine out of alignment and cause pain," she said.

With first time patients, she will discuss symptoms and do muscular and chiropractic tests in the office, using X-rays if needed. Dr. Duncan will then develop a treatment plan based on her findings.

Dr. Duncan was a registered nurse working in critical care when she first gave chiropractic treatments a try to alleviate her migraine pain. The results inspired her to become a chiropractor, and she graduated from Life Chiropractic College, Atlanta, in 1986. She has been in practice in Novi since 1990. Dr. Duncan is active in the Novi Oaks Chapter of American Business Women as program chair, and also sings in the Livonia Civic Chorus.

Hours at are 9 a.m. to 12:30 p.m. and 2:30-6 p.m. Monday, Tuesday, Friday; 12:30-6:30 p.m. Wednesday.

HomeTown

Women In The Know

Who help to bring your newspaper or shopping guide into your home each week



Kim Brewer Advertising



Judy Doré

Judy Doré • ERA Rymal Symes
Northville, Novi (248) 349-4550 Ext. 216

Attention to detail and a good sense of humor have proven to be valuable strong points for Judy Doré, a life-long resident of this area. Doré began her real estate career 13 years ago and finds that it is still as rewarding as it was when she started.

"Buying or selling a home can be very stressful. Making it an enjoyable process, with all the details handled in a timely manner, is what I try to do."

Doré just returned from the ERA International Business Convention in San Diego where she was honored for another record sales year. At the Awards Dinner, she was recognized for customer service and outstanding sales volume, placing her in the top 1 percent of all agents nationwide.

Judy has been with ERA from the onset of her career in real estate and feels strongly about remaining with the same company. "You become very familiar with the policies and products that help your customers achieve their goals. Moving from company to company never allows you to reach that comfort level with your broker or fellow realtors."

Doré has recently attained two real estate designations: CBR, a Certified Buyer Representative; and CRS, a nationally recognized symbol of residential sales excellence. Only four percent of all Realtors have earned the right to be called CRS.

Judy can be reached at her office at 22034 Novi Road, just south of Nine Mile Road, or by calling (248) 349-4550 Ext. 216.

Colleen Tiscornia • Tiscornia Travel
Milford (248) 685-0055

Whether you're going to Cleveland or the Caribbean, Tiscornia Travel of Milford can handle the details. "We offer big service with a small-town attitude," said owner, Colleen Tiscornia. "We really work hard to get the best fare for people. We'll offer them different options."

She's proud of the exceptional service that she and her staff deliver. "It's more than a business," she said. "We form relationships with our clients."

She admits she couldn't do what she does without manager, Kelli Muschott, Sarah Seils and Phoenix Moore as travel consultants.

Tiscornia opened the agency back in 1989, and has become an active member of the community. As a way of giving back, she donates yearly to the Milford Memories raffle. She is a member of the Milford Rotary, as well as a Paul Harris fellow of the organization. Her father and her grandfather received the same honor as well. She is a member of the Downtown Development Authority and chairperson of its promotions committee. Tiscornia is also a deacon at the Milford Presbyterian Church.

She's excited about the future of business in Milford. "We want to instill with residents and businesses all the positives we have. They don't have to go to the mall," Tiscornia said.

She aims to make the agency warm and welcomes face to face service.

"We love working with families and doing family travel."

For pleasure or business travel call Tiscornia at (248) 685-0055, located at 653 Highland Ave.



From left: Sarah Seils, Colleen Tiscornia and Kelli Muschott.



Michele Bouhana

Michele Bouhana • Michele's Salon and Day Spa
Brighton (810) 227-1391

Michele Bouhana, owner of Michele's Salon and Day Spa, has been servicing the community and anticipating her clients' needs for over 19 years. A long-time Livingston County resident, Michele gives back to the community through numerous charitable donations and volunteers her time in organizations like The Greater Brighton Area Chamber of Commerce and Brighton Rotary.

Michele approached a new venue this year when she added a day spa adjacent her existing salon at 514 E. Grand River Ave., in Brighton's Huntington Center.

"A day spa is a wonderful and rejuvenating experience and we wanted to offer the community a chance to enjoy it without having to travel," Michele said.

Spa packages for as little as two-and-a-half hours or as long as a full day of pampering, can consist of a manicure, pedicure, facial (European, herbal or glycolic) and body treatments (massage, petals massage and hydrotherapy bath, salt glow, herbal body polish, arctic algae body wrap, mudtherapy, relaxing or detoxifying aromatherapy bath).

The salon also specializes in hair systems for men and women who can explore hair integration, cranial hair prosthesis, fashion wigs and hairpieces — all in a private setting.

"We want your experience with us to be the ultimate in beauty, body care and wellness," Michele said.

Mary Christensen • Reliv International
Milford (248) 684-5227

There's much to be said for good health and Mary Christensen is a strong believer in the need to say it. As a Reliv International representative, Mary spends much of her time sharing success stories of proper nutrition to friends and customers alike.

Reliv International is a 10-year-old food science company that emphasizes nutritional supplements and functional foods. With products ranging from an exclusive women's protective health supplement, dehydrated soy entrees and nutrition for the whole family, Reliv has a lot to offer and that's one of the things that Mary enjoys about her business.

"I enjoy having the freedom to work when I want to and Reliv International has allowed me to earn more than I ever have," Mary said.

Mary's good blessing is a common one among Reliv International representatives and she values being able to work for a company and share a product that she really believes in.

Because of its philanthropic efforts by supplying product to disaster areas around the world, Reliv International had an audience with the Pope in 1998 who commended them for their activities and for their support of the John Paul II Foundation, an international food relief organization.

With a successful business and good health, Mary couldn't be happier with her ability to spend time with her family and share the Reliv experience with others.

For more information on Reliv International give Mary a call.



Mary Christensen and daughter Kalee.



Dr. Robert Brateman and Dr. Mary Elizabeth Rupp.

Dr. Mary Elizabeth Rupp
Novi (248) 473-8580

Dr. Mary Elizabeth Rupp offers the personalized medical service and individual attention of a small town practice without sacrificing the professionalism and experience of larger practices.

Dr. Rupp recently joined Dr. Robert Brateman who has been providing the Novi area with preventative and routine medical care since 1989.

A primary advantage of family practice is that it streamlines your family's medical needs through a single provider. Having a trained professional look at the whole person's medical history allows the doctor to provide more complete and effective treatment. "You don't need a separate doctor for internal medicine, a pediatrician for the kids and OB/GYN," said Dr. Rupp. "We treat generations of families for a whole range of problems."

Family practice is a family tradition for Dr. Rupp. A Michigan resident, she grew up watching her father's family practice. Friendly, caring and a good listener, she enjoys the variety of family practice, treating each patient as she would like to be treated. A mother of three, she knows how it feels to have a sick child who needs immediate help.

Patient care is first priority with Dr. Rupp. "It's paramount that my patients now they can reach me when they need something."

Dr. Rupp is a member of the AMA and the American Academy of Family Practice and has privileges at Providence Hospital in Southfield. The Novi office is located at 24230 Karim Blvd., Suite 125.

Marcy May • Our Blessings Consignment

Milford (248) 684-1594

As a student of fashion design, Marcy May loved the look of designer clothing, but not the price. "I love beautiful clothes," she said. "But I was never comfortable with the high prices of designer labels."

Confident that she could help others dress their best without the cost, Marcy opened Our Blessings, an upscale designer consignment store, in 1992. Whether it's professional, casual, maternity, evening wear or kids clothes that seem to be outgrown overnight, Our Blessings has better-name brands for men, women and children. New merchandise comes in daily that is no more than three years old and in perfect condition. Prom attire at a third of retail price is popular this time of year. Marcy is excited that her store is about to expand to over twice its current size. Located at 328 W. Summit, Marcy and her family purchased the property next door and will build an addition that will enable her to showcase household and furniture as well as more name brands and designer merchandise. Hand painted pieces and murals will add fun interest to the store. Marcy plans to expand the men's line as well, noting that men love to shop consignment too.

"We have always needed more dressings room. And we will add a play area with TV and videos for kids," she said.

She anticipates that having her store front on Summit will bring more visibility to passing shoppers. A big front window and landscaping will define the store. Consignments are accepted by appointment. Call Marcy for details.



Marcy May



From left: Ann Bergstrom, Joan Siroff, Suzanne Fleming, Rockell Brown, Karen Smith, Nancy Weeks and Jennifer Hill.

Jennifer Hill • Milford Memories

Milford (248) 684-0389

Milford Memories Summer festival celebrates its eighth season by joining with the Huron Valley Chamber of Commerce and director Jennifer Hill is eager for the beginning of a beautiful relationship.

"We are very excited about joining with the Chamber. It will enhance both organizations and lend a professional creditability to the festival," Jennifer said. "Our missions fit together as we're both here to promote business and the downtown area in Huron Valley."

The festival in downtown Milford on Aug. 14 and 15 features a weekend of art, food, live music, dancing and special events. Watch for the return of the 5K and one mile fun run and Cold Butt Euchre. The Civil War encampment is growing and an enhanced children's area featuring crafts, games and hoopla will attract kids.

A great board pulls this event off each year. As president, Nancy Weeks is in charge of site maintenance. Vice president Karen Smith handles the information booth and tee shirt sales. Ann Bergstrom acts as secretary, promotions and children's area coordinator. Rockell Brown is in charge of food vendors. Treasurer Joe Strauss, the lone male, has no trouble working with women.

"He rolls his eyes a lot," said Hill, but added he brings a practical edge to the year-long effort it takes to put on the festival.

Hill has been festival coordinator for three years. A veteran of non-profit work with a degree in public relations, she oversees all the general committees and has a hand in just about everything.

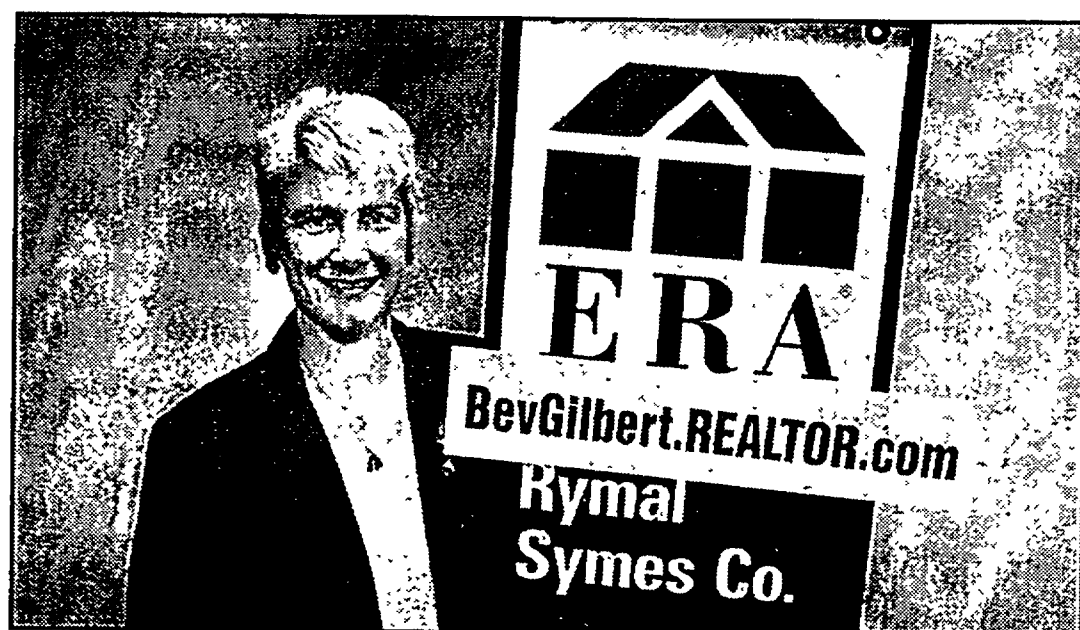
HomeTown

Women In The Know

Who help to bring your
newspaper or shopping guide
into your home each week



Jan McMann



Bev Gilbert

Bev Gilbert • ERA Rymal Symes - Novi

Novi (248) 349-4550

As a top producing agent, Bev Gilbert, of ERA Rymal Symes Realty in Novi, has been providing personalized real estate services to clients for the past 10 years, and is known for "Bringing Home Results."

To be competitive in today's real estate market, you need every advantage. Working for ERA Rymal Symes provides Bev with access to all of the programs and tools needed for a successful transaction. This, in turn, provides a higher quality of service to her customers through the extensive resources available to her.

"Whether it be selling your home or helping in the purchase of your dream home, my job is to walk people through the process one step at a time and make it as stress free as possible," says Bev.

Bev is a multi-million dollar producer and is a Certified Buyer Representative. She is also Certified for Relocation. Bev believes that by continually educating herself on the latest changes in real estate, she will better serve her clients needs.

Bev has also achieved the title of Certified Residential Specialist — an esteemed designation that only 4 percent of the realtors nationwide have completed.

Kathleen Layson • ERA Rymal Symes - South Lyon

South Lyon (248) 437-3800

Pictured are the LEADING WOMEN REALTORS of ERA Rymal Symes of South Lyon. They gathered at a conference in Lansing this month to receive recognition for "outstanding customer satisfaction." The award-winning team includes Jan Raupp, Jerrilyn Camp, Eileen Foley, Lois Carano, Kathleen Jenkins and Kathleen Layson. Every ERA customer in the United States is surveyed to determine their level of satisfaction with the company and its agents. ERA Rymal Symes received a 98-plus percent rating. These leading women Realtors say, "making certain that every customer is satisfied is the guiding goal and principle of our office. We intend to become the number one customer satisfaction office in the country."

Founded in 1923 in Detroit, ERA Rymal Symes has grown consistently over the past 75 years. Since becoming an ERA franchise in 1985, the firm now ranks 30th among more than 2,700 ERA companies in the U.S. These award-winning ERA Rymal Symes women Realtors all share one common challenge. They are committed to the customer satisfaction program and won't stop until all their customers are 100 percent satisfied.

You too can experience the outstanding customer service offered by these AWARD WINNING WOMEN REALTORS by simply calling their ERA Rymal Symes South Lyon office at (248) 437-3800.



Women realtors of ERA Rymal Symes of South Lyon are Kathleen Layson, Jerrilyn Camp, Jan Raupp, Eileen Foley, Lois Carano and Kathleen Jenkins.



Kathy McLean, Andrea O'Donnell and Pamela Burke

Kathy McLean, Pamela Burke • ERA Rymal Symes - Novi

Novi (248) 349-4550

For the McLean/Burke Team of ERA, 1999 is proving to be a very busy year. With over \$5 million in sales so far this year, they should easily surpass a very successful 1998 of \$10 million in sales.

Kathy McLean and Pamela Burke decided that the team approach was the best mechanism for meeting their clients' needs. Individually they have achieved a high level of success so the natural progression was to join forces and provide the extended commitment to their clients.

Kathy and Pam are extremely gratified that their partnership has been so well received by all their current and past clients. The partnership allows them to work with their clients so they never miss a beat in the market and helps to guarantee availability and accessibility.

McLean and Burke, both graduates of Michigan State University, have lived in the Novi/Northville area for 26 and 21 years respectively and have had children in the Northville school district. Both have been very active in the community and have been recognized for their involvement in the district.

Both Kathy and Pamela have been awarded "First in Customer Satisfaction" by ERA. In addition to individual success, they have been designated as the top ERA team in the state. With such a great start this year, they are eager to continue providing first class customer service and are looking forward to helping their clients meet their needs in the months and years ahead.

Marilyn Snyder • ERA Rymal Symes - Novi

Novi (248) 349-4550

Marilyn Snyder knows what it's like to have to choose homes. Her husband and she have been transferred around the country eight different times. That is what makes her a specialist in helping others to choose just the right home. "Whether I'm helping people buy or sell their homes, I understand what they are going through. I really want to be a great value to my customers. I enjoy feeling that I am helping people. When they are done, I want to make sure they feel as satisfied as I do," Marilyn explained.

Her five years of real estate expertise has earned her the No. 1 in Customer Satisfaction Award in the Novi ERA Rymal Symes office. The walls of her office are covered with certificates of recognition and accreditations from real estate programs, but you don't have to read those to understand she knows what she is doing.

Marilyn had over \$4 million in sales last year and is looking for equal success this year in making sure her customers are satisfied. She attributes much of her success to her family and home life with a loving husband, three daughters and four grandchildren. "My good fortune with my family and my career makes me a blessed person," she said. "And in my job, I am able to share my good fortune with others."

"From the fruits of his lips a man is filled with good things as surely as the work of his hands rewards him," Proverbs 12:14.

"I believe God's word stands true, whether it's in raising your family or running your business. I'm so thankful for both."



Marilyn Snyder

Anne Marie Bond
Visions Salon
 Novi (248) 344-9944

With today's hectic lifestyle wouldn't it be nice to go to a place where everything is focused on your comfort and well-being?

A place to relax and enjoy services that pamper your body from head to toe? Such an oasis does exist. Visions Salon provides the services and the level of attention you deserve.

For Anne Marie Bond it was the desire to provide a complete health and beauty service that led her to establish Visions Salon.

Visions offers the latest treatments and outstanding personal attention. Anne Marie is committed to providing a unique and individualized experience that keeps the salon at the forefront.

Visions offers a range of services that lets you pamper your whole body. From the latest hairstyle to make-up application and lessons, body waxing and electrolysis to eyelash or eyebrow-tinting.

"We strive to be a one-stop source," Anne Marie said. "We offer everything a person needs to look and feel their best."

Visions also offers special services designed for men. Apart from hairstyling, facials and manicures are available. Massages are a very popular choice, whether taken alone or as part of a package.

The details make the difference at Visions. Whether you are in for a hairstyle or a full-day package, your comfort is the most important thing. Hot and cold refreshments, snacks and chocolate mints are only a few examples of the little extras that help you enjoy the experience.

The atmosphere at Visions is relaxed and friendly. One thing you will notice is the lack of assistants. All of the services are provided by fully qualified personnel who focus on your personal comfort and enjoyment while you are at the salon.

Visions packages give you a chance to experience a full day of attention focused on you or create your own personal combinations. A catered lunch from a local restaurant is part of your full-day package. For special occasions, or for no other reason other than you deserve it, these packages let you give yourself or someone else a relaxing day.

Visions' pedicure chair, unique in the area, adds a new dimension to the service available. This state-of-the-art chair gives you a whirlpool footbath as part of your pedicure. Soothing vibrations gently relax our body and melt away tension. This is one experience you do not want to miss.

The certified myomassologist at Visions offers a variety of different massages tailored to your individual needs. One of our new services includes an antigravity chair, which gives a gentle



Anne Marie Bond

neck, back and shoulder hands-on touch therapy performed while the recipient remains fully-clothed. Pressure points are massaged to help balance the body's subtle energy flow. A series of massages can be purchased in advance. This route offers an excellent value for those who enjoy the benefits of regular massage. Aromatherapy is included as part of a massage package.

Visions' retail area offers a full line of professional health and beauty products. You will find a wide range of products and the expert, friendly advice you need to choose what is right for you. Sample packages containing the latest health and beauty products at home. These sample products, as with everything available in the retail area, are the same as those used in the salon.

The industry in which Visions operates is one where success is built upon reputation. Referrals are the major part of new business. Your comfort is always the most important aspect of service.

While you are at Visions', the focus is totally on you.

Call for an appointment or stop and visit Visions Salon located at 22002 Novi Road in the Oak Point Plaza in Novi.

With today's
 hectic lifestyle
 wouldn't it be nice
 to go to a place
 where everything
 is focused on
 your comfort
 and well-being?



Karen Rushlow

12 • Women In The Know • East • May 13, 1999
 Women In The Know • East • May 13, 1999

Karen Rushlow • Second Hand Rose
 Brighton (810) 227-4016

When it comes to consignment clothing stores, Karen Rushlow sees to it that Second Hand Rose deserves first place.

As the owner of the company for the past 14 years, Rushlow offers a wide variety of consignment family clothing in sizes to fit everyone. Her 1800 square feet of retail space can hold a large variety, and Rushlow's goal is to keep that inventory changing.

"I price my articles to sell," said Rushlow. "I would rather have new things on the floor all the time. I take in an average of 300-500 new items daily."

The business is completely computerized, which is a bonus for Rushlow's clientele. A customer can obtain a printout of their entire individual business transaction at any time.

Second Hand Rose also carries a great deal of brand name articles, according to Rushlow. Shoppers can take advantage of great prices on labels such as Liz Claiborne, Ann Taylor, Kasper, American Eagle and Gap.

The company's hours are from 10 a.m. to 4 p.m. Monday-Saturday, with late hours on Thursday until 6 p.m.

Rushlow lives in South Lyon with her husband of 26 years, Mike. They have three daughters: Sara, 23; Katie, 20; and Emily, 17. Although Karen has earned an associates degree in business she is currently completing the requirements for her bachelor's degree.

Linda Linder • Help-U-Sell
Northville (248) 348-6006

"The professional alternative in meeting today's consumer's needs" is how owner, Linda Linder, describes her downtown Northville Real Estate business located at 209 S. Center St. Linda began her career with Help-U-Sell as an associate in January of 1995. She got her broker's license and bought the company in January of 1999.

As customers' needs evolve and change in the real estate market, Linda has found offering more and better options in how to sell your home result in more satisfied customers. "We do custom-made transactions. The seller can opt to participate in the sale of their home, which results in saving money, or they can take advantage of our full service." This flexibility is what makes her company stand out.

"We are a small office where we know our customers on a first-name basis. We work as a team with hands-on involvement," she said. Customers will find that our professional services at Help-U-Sell will go above and beyond the usual real estate services and will be delivered with integrity as well as providing them with choice and savings.

In an industry that often moves with lightning speed, her company, Help-U-Sell, offers cutting edge technological support with full Internet marketing and web site access to her agents. By using a digital camera, for instance, Linda can instantly upload pictures of homes to their Internet site. A free weekly HUS publication, newspaper, Internet, home magazines and MLS access, assure complete advertising possibilities for sellers.

"Buying or selling a home can be a very emotional, stressful and exciting time," says Linda. That's where her knowledge and experience benefit the customer. She thrives on resolving difficult situations; making the transaction as comfortable and beneficial as possible for both her buyers and sellers. Going above and beyond what is expected is why Linda feels she does such a high volume of repeat and referral business.

"Learning to handle stress is a definite asset in the real estate business," she said. Past experiences as a critical coronary care nurse and owner of a medical services company has given her the ability to handle stress. Also, the mother of three grown boys has contributed to this ability. Now Linda has entered another phase of motherhood — that of being a grandmother. She has a baby granddaughter, Kendall,



Linda Linder

who "is a pure joy!" Throughout all of this she has found a way to balance her family life and career.

Linda and her husband Duane, previously skated roller dance competitively at a national level. They placed first in State and Regional competitions for several years. Now they enjoy skating as a social and relaxing experience, as well as golf, rollerblading and skiing.

You can contact Linda at (248) 348-6006 or her e-mail address: lindalinder@realtor.com.

Patti Jensen • Help-U-Sell
Northville (248) 348-6006

"Your home is my professional business" is Patti Jensen's motto. With a background in interior design, Patti brings a fresh approach to the real estate world.

After a career in real estate during the 70's, she left to raise a family, while teaching techniques in custom decorating through classes and on TV. Patti formed an interior design business where design projects included real estate offices, hotels, models, doctor's offices, a funeral home and private residences.

That experience has given her an edge in the real estate business. Buyers appreciate her custom floor plans that give them insights, while sellers get a boost in decor with her touches. Patti finds her traveling six-foot Areca palm can spruce up a home with pizzazz.

Three years ago Patti returned to the real estate profession by joining Help-U-Sell because they had the most advanced marketing plan. "It made sense to give the seller options to save money when selling their home, and gearing a marketing plan to the varying needs of clients.

Patti also teaches an exercise class, "Have a Ball & Exercise," at Novi Community Education.

With over seven years of real estate experience, Patti finds being computer savvy is an absolute must. Patti has her own web page and finds this a major source to advertise listings. "I am deeply committed to giving my customers the best professional service. Houses are a passion with me. I love this business."

You can contact Patti at (248) 348-6006, or e-mail address: PattiJ234@aol.com.



Teaming at Help-U-Sell Real Estate in South Lyon is Dixie Howes (from left), Sue Perkins, Linda Linder, Patti Jensen and Marie Horgan.

Marie Horgan • Help-U-Sell
Northville (248) 348-6006

What began as a way to support her family grew into a satisfying career for Marie Horgan at Help-U-Sell, located at 209 S. Center in Northville.

"I began as a secretary in a traditional real estate office. When I came to Help-U-Sell, I found that the unique services offered here encouraged me to go out, get my license and become a broker," she said. "I know I wouldn't want to work in a traditional office. This is a special place."

What sets Help-U-Sell apart in a sea of realty firms is its concept of offering full service for a lower fee. They offer services that allow a seller to choose how involved in the sale they want to be as well as offering full seller and buyer representation.

That gives them a competitive edge in the market as well as tailoring transactions to suit the client.

Marie wants to make sure the word gets out and emphasizes that the menu of services are what is unique at Help-U-Sell.

Offering everything from multi-listing to publishing their own free weekly listing allows maximum advertising exposure for the seller.

And the latest in Internet networking technology with access to web-site listings is now available.

As a people-oriented sales broker, caring about the people she works for comes naturally to Marie. She stresses representing people with that caring attitude and welcomes calls at (248) 348-6006 Ext. 14.

Reach her by e-mail to: mariehorgan@excite.com.



Patti Jensen



Marie Horgan



Suzanne Haskew

Suzanne Haskew • Village Fine Art Association
Milford (248) 685-8823

Vision is seeing possibilities. What Suzanne Haskew envisioned seven years ago was a nurturing environment for artists. "There was a crying need in this area for an anchor for the arts," she said, adding that "need gives birth to great ideas."

Through her efforts and those of a handful of area artists, the Village Fine Art Association was born to broaden the interests and talents of artists and art patrons in the Huron Valley area.

As director of the VFAA, Suzanne has helped a fledgling art group grow into an association with 55-plus members that sponsors two annual juried art shows.

Each spring the VFAA offers Poetry Art Night, or PAN, which is the only competition and exhibit of its kind in the United States that combines art with poetry. The competition calls an artist to create work that is dependent on literature.

Views and Visions is a juried show in the fall that began as a way to showcase the beauty of the area.

"The beauty in Huron Valley naturally attracts the artist," Suzanne said. Art mingling with blues, jazz and rock is what you'll find during the summer at First Friday Alley Art at the gazebo on Center Street.

"It's the most laid-back art show in Michigan," she said.

At monthly meetings held at Milford's Presbyterian church the VFAA features presentations and demonstrations ranging from guitar making to watercolor.

"We like to show the world the joy we feel when we're creating," Suzanne said.

Lynda Krause • Images Interior Decorating
Northville (248) 349-5154

In the interior design world, Lynda Krause's business has functioned as the 9-1-1 of style. If it's an emergency and urgent care is needed now, Images Interior Decorating can get the job done.

Lynda, who has a degree in interior design from Western Michigan University, has been in the business for 15 years. Four years ago, she opened the Northville location, where she employs three.

Last year, Lynda and her staff had only 24 hours to clean, paint, wallpaper, hang window treatments, move furniture, accessorize and finish with floral arrangements — all in a Victorian Country look — for a home on Northville's Victorian Festival. Trouble was, the contractors were still working the day before the event and the furniture was stacked in the garage.

"I pulled up and said, 'there's no way we're going to pull it off,'" Lynda said. "But we completed everything, we killed ourselves."

Her assignments have included two luxury suites at the Palace of Auburn Hills to family homes that aren't quite palaces. Krause suggests that people come in and mingle with the books and take their time before making a decision.

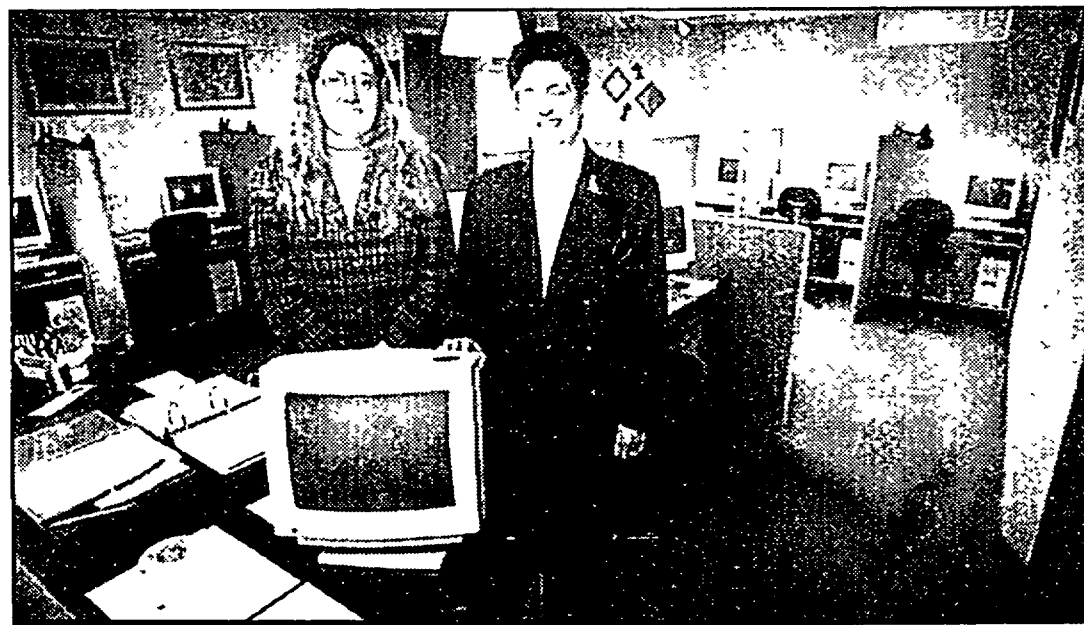
"My main goal is to understand the client, to observe their surroundings," she said. "I get just as excited as the people do."

She listens carefully to what customers are saying, focusing on their preferences.

"It's not just a job for me," she said. "This is supposed to be a fun experience."



Lynda Krause



Tasha Stone and Nancy Kanistanaux

Nancy Kanistanaux, Tasha Stone
Knowledge Tree Computer Academy
Howell (517) 545-1744

Nancy Kanistanaux and Tasha Stone, school directors for Knowledge Tree Computer Academy, are committed to providing computer application training for people with no experience as well as those who need only advanced training. Knowledge Tree courses include: Windows, Microsoft applications, word processing, spreadsheet and graphics software applications. The classroom setting is intentionally quiet, comfortable and private.

"We have an open enrollment policy that is very unique. You can start a new class at any time and choose your own schedule. It is very flexible," Nancy said. After a short orientation, students work at individual computer workstations at their own pace. The courses are self-directed and work well for fast learners as well as those who are intimidated by computers. Instructors spend one-on-one time with students who have questions or need assistance with the lessons.

"Our first priority is being sure students acquire the skills they come here to learn," Tasha said.

Students are required to be in class a minimum of two hours per reservation and to attend once a week. Knowledge Tree staff recommends students attend class three times a week for maximum retention of the material. Knowledge Tree is licensed by the Michigan State Board of Education and holds memberships with the Howell Area Chamber of Commerce and the Greater Brighton Area Chamber of Commerce. Knowledge Tree is located at 2900 E. Grand River Ave., in Howell between Latson and Chilson. For more information, call (517) 545-1744.

HomeTown

Women In The Know

Who help to bring your
newspaper or shopping guide
into your home each week



Wensdy White
Editorial

noisnol yllorl



Michelle Massa, Sharon Quinn and Marie Hughes

Michelle Massa • The Valley Deli

Milford (248) 685-3354

From potato cheese soup and taco salads to Reuben sandwiches and homemade carrot cake, Michelle Massa's Valley Deli offers even the most picky eater a wide selection of delectable items to choose from for breakfast, lunch or dinner.

Massa has owned and operated The Valley Deli, located at 359 N. Main St. in downtown Milford, since Dec. 1, 1998, although she has worked at the location on and off for about eight years.

"I've always wanted to work for myself and the opportunity came along to purchase this deli and I grabbed at the chance. I grew up and have lived in Milford most of my life," Michelle said.

Massa has gone out of her way to provide a great selection for all her customers. She continues to broaden her horizons with a variety of daily specials beyond what's already on the menu, and she boasts an incredible selection of pastries, cakes and pies for the dessert lovers.

"We've really developed a great friendly atmosphere here and I've gotten a lot of positive feedback from my customers since taking over."

It's the personal touch that Michelle really feels makes her deli such a special place.

"Everything that happens here is a reflection on me and that's why it is so important to make sure everything is just right for my customers. I really like Milford and enjoy the people downtown."

The Valley Deli is open from 7 a.m. to 7 p.m. Monday through Friday and 7 a.m. to 6 p.m. Saturday. The Deli also offers catering for special events such as graduations, showers or meetings.

Tina Bishop • Gayle's DancePhase

Wixom (248) 305-5600

Gayle's DancePhase is a family affair for sisters Gayle Winnie and Tina Bishop. What began sixteen years ago in their parent's basement with mirrors and ballè bar has grown into a custom-built studio for more than 500 students and 15 teachers. Even their mom, Carol Limbright, works as general manager, accountant and cheerleader for the sisters.

Opening their second studio just two years ago at 51770 Grand River Ave. in Wixom, they offer instruction in tap, jazz, ballet, point, cechetti and hip hop. Many boys take advantage of the all boy dance classes.

The studio features floating wood floors in all of the dance rooms, absorbing much of the shock to knees and ankles. DancePhase stresses fun over competition so that students will want to continue to dance.

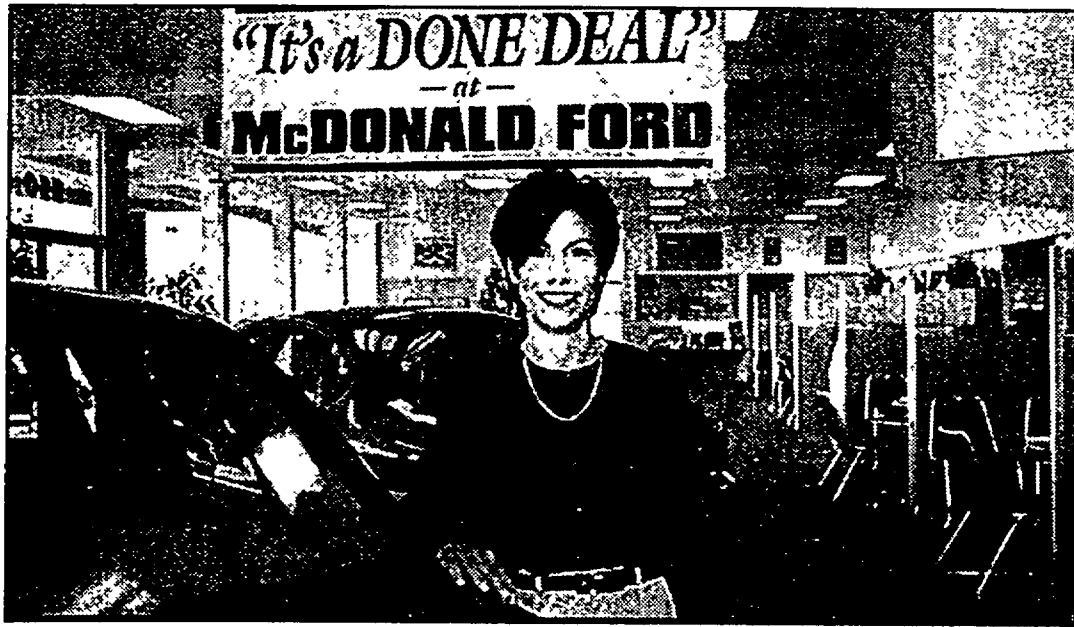
"Not everyone needs to be a professional dancer. It's a great activity and should be fun," Tina said.

The studio holds an annual recital for those who want to perform what they have learned all year. Annual trips take dancers who compete to national contests in places such as Atlantic City, Las Vegas and Walt Disney World. Summer programs from mid July through August offer students a chance to test new forms of dance.

"We're all supportive here," Tina said. "And we include dance for disabled and handicapped students too."



Tina Bishop



Vita Bailey

Vita Bailey • McDonald Ford

Northville (248) 349-1400

Vita Bailey's goal is to make car buying as easy and pleasurable as possible.

Vita has been around the car business her entire life. Her father and brother sell Fords and gave her the drive to pursue a career in car sales. Vita's dream came true in 1995 and she has worked at McDonald Ford in Northville ever since. At this time, she is the only woman salesperson at the dealership.

"Women play an important role in the purchase of an automobile," Vita declares.

Vita and her family live in Northville and she takes pride in providing an honest deal and personal service to her community. Vita has the ability to put her customers at ease and make them feel as though they are doing business with family.

Vita wants her customers to leave her dealership knowing that they received the best deal possible and excited about their new purchase. Her goal is to take the fear and skepticism out of car sales.

Vita can be found working hard for her customers from 8:30 a.m. to 9 p.m. Mondays and Thursdays; 8:30 a.m. to 6:30 p.m. Tuesdays and Wednesdays; and 8:30 a.m. to 6 p.m. Fridays. McDonald Ford is located at 550 W. Seven Mile Road in Northville. Vita Bailey can be reached by phone at (248) 349-1400 or better yet, stop by and let Vita show you exactly how enjoyable purchasing an automobile can be.

Peggy Johnson • Walldressers Plus

New Hudson (248) 788-5962

The right wallpaper can magically transform a room, but it's often a frustrating project for the do-it-yourselfer. That's where a professional like Peggy Johnson comes in, relieving those who haven't the time or patience to master the task.

"A lot of people just don't want to do it, they don't want to undertake the project," she said.

Peggy is a third generation wallpaper expert, learning the skills from her father as she assisted and worked alongside him. And her experience, knowledge and background can help customers in more ways than one. Peggy recently joined Seal Design, LLC of Novi, as a part-time assistant to Lisa Seal ASID.

"I'm really excited about this opportunity," Peggy said. "I'm now able to offer selections, which cannot be found in a retail environment."

Peggy also offers help during consultation in choosing wallpaper design if a customer has a difficult time deciding. During consultation, she has the experience to suggest areas that may need painting, trim or decorative molding. The trim and molding, which can often make a remarkable difference as well, is a service she can provide in conjunction with her husband. Painting services are also available.

Peggy provides free in-home estimates and measurements so customers can purchase just the right amount of paper.

"My business is very gratifying," Peggy said. "It's a great feeling to leave a clients' home with a fresh new look that they will enjoy."



Peggy Johnson

Hair: John-Paul Takacs Makeup: Kristi LaFata Photo: John Agosta



Gina Agosta

Hair Color & Design

Novi

248-477-2266





Lisa Wasil (back row from left); Antonette Mikolon, Salon Coordinator; Linda Kirk; Renee Coghlan; Julie Brodzik (front); Debbie Cislo; Gina Agosta; Pam Takacs and Kate Hammocks are a vital part of the winning team at Gina Agosta Hair Color & Design.

Gina Agosta Hair Color & Design

Novi (248) 477-2266

With ten years or more of dedicated service, these women are a vital part of a team that has earned both local and national recognition as a leader in the beauty profession.

Recently, the Agostas honored their "Women In The Know" with an elegant and fun evening out. They were served a superb dinner at Cafe Cortina, where they discussed

Gina and John Agosta, owners of Gina Agosta Hair Color & Design and Agosta For Men, applaud their own "Women In The Know."

the state of their industry as we enter a new millennium. Best of all, this group of women truly enjoys each other's company. If gourmet food wasn't enough of a treat, the night ended with the Agostas presenting a diamond necklace to each of the guests of honor as a thank you for their outstanding abilities in the beauty profession and their loyalty to the salons.

The Agostas' "Women In The Know" are not only committed to their work. They are committed to their clients and themselves! Each of them demonstrate an incredible amount of integrity in daily living and a consciousness of mind, body and spirit. They are caring people whose outside activities include charity and volunteerism, organic gardening, decorating, environmental work, holistics, fitness, continuing education and spirituality.

In addition, the Agostas would like to thank the rest of their staff, some of whom will be acknowledged next year as they reach their tenth anniversaries on the job. The Agosta team would not be complete without each of them.

Gina and John Agosta wish to express their gratitude to each client they have had the pleasure of serving. Without your support, we would never have been voted one of the 200 hottest and fastest growing salons in the U.S. by "Salon Today" magazine.

And the accolades keep coming! Look for Agosata For Men in the spring issue of "Style Magazine."





Marzena Kubacka, Bonnie Batt, Mona Ruggers and Kelly Beasley. Not pictured Pam Dearing.

Mona Ruggers • Polished Outlook "A Spa in the Village" Milford (248) 685-9898

Mona Ruggers believes a tranquil environment can be a wonderful escape that nourishes the senses. At Polished Outlook, men and women find an intimate spa offering elaborate beauty treatments with the best in technology, technique and equipment.

Located in a warm, relaxing Victorian house at 119 E. Washington, you are immediately welcomed by a staff whose sole purpose is to pamper and please. Customized hair services, complete spa manicures and pedicures that can be combined with massage or paraffin treatments, aromatherapy added to any service, Body Therapy Treatments and Swedish massage are but of few of the specialties offered. Polished Outlook was recently named one of the top 200 salons in the nation by Salon Today Magazine. It takes a commitment to excellence in service by the entire staff to qualify for the honor. Mona stresses team work and ongoing training keep the services top notch.

"Our goal is for each guest service associate to offer the same quality of service and pampering," she said. Mona would like to expand her staff of four, which includes daughter, Kelly Beasley.

The next goal will be adding a Vichy Shower to complement the hydrotherapy water massage already offered. The shower, a horizontal rain bar with six shower nozzles and a hand held nozzle, can be used with or without a guest service associate. It can also be combined with other services such as algae-therapy, sea mud treatment, cellulfirm or body retexturizing.

Anita Delfavero-McMartin John McMartin Jewelry Arts Gallery Milford (248) 684-8895

Milford is a great place when you are contemplating a jewelry purchase. Anita Delfavero-McMartin and her husband John McMartin are the resident artists of John McMartin Jewelry Arts Gallery located in downtown Milford on the corner of Main Street and Commerce Road. Just five years ago Anita established her residence in Milford and the town hasn't been the same since.

Not only did Anita bring her vitality and exuberance with her when she relocated to Milford, she also brought a storehouse of over 25 years of professional experience in the jewelry business. Anita's knowledge of the jewelry profession encompasses a broad spectrum, from university training, a 10 year apprenticeship in manufacturing, repair, customization for clients, being a jewelry shop foreman and having her own commercial jewelry business. She delights in sharing those experiences when she is available to her gallery clients. Anita is very interested in educating people about her profession, not only in the gallery, but also teaching through Huron Valley Continuing Education. Since she is a "woman in the know," rather than write an autobiography she would prefer to impart some thoughts on making a smart jewelry buying decision.

Of course, the reason for writing this article is to promote business and to arouse curiosity for visiting our wonderful establishment. We want people to think before making a purchase. First, we need to define value. Value represents more than just a price point. Cheap rarely means you have spent your money well. We know makers of low priced items cut corners to obtain a low price. Common sense dictates that spending a little more produces better, longer-lasting results. We know from experience the pitfalls of bad design, thin metal, poor setting work and the like. In years past 85 percent of the jewelry brought in to us for repair was not of our making. The message of this percentage is that commercial jewelers do not know the architecture of-lasting jewelry. Our 44 years of experience allows us to really know about lasting quality.

Secondly, commercial jewelry stores sell merchandise designed to appeal to a mass market. This commercial jewelry is easy to reproduce and devoid of individuality. Customers must select from within a set of commercial boundaries rather than the wider horizons of artistic expression. The materials used in commercial jewelry often reflect a desire to reduce the overall cost of a piece. For example, commercial jewelry often uses very lightweight castings. The appearance of a piece and its weight should be comparable. Feel the weight of the jewelry you're considering. Is the setting substantial, will it survive the test of time or wear out prematurely? Jewelry that looks heavy should be heavy. If not, the maker has hollowed out the castings and thinned the metal. These settings will wear out within a short period of time, greatly reducing the value of these items. Make sure to select jewelry that will have a long life span. Come in a feel the difference in our quality products. John McMartin Jewelry Arts Gallery builds jewelry to last a lifetime.

Similarly, gemstones used in commercial pieces are less than ideal. These stones are usually not cut to enhance sparkle or brilliance. A gem without sparkle is just a stone, flat and lifeless. Often, the price difference between commercial stones and gems that are beautiful is not large. Also, many gems that are very unusual and very beautiful are not expensive. We love these gems. The range of gems used in commercial pieces is very limited. A consumer would find it difficult to locate a spinel, boulder opal or a tsavorite used in commercial jewelry. These gems are not used by the jewelry industry because fine



Anita Delfavero-McMartin

colored gems cannot be forced into standard sizes and shapes. At John McMartin Jewelry Arts Gallery, we know that you will love our gemstones.

After discussing many of the problems of commercial jewelry, what should you look for to find jewelry that is beautiful and valuable?

An important factor to consider is the style of the jewelry. Clients should consider styles that will look good for years. Choose styles that won't appear to be outdated a few years from now. Designs that are sharp, too geometric, or today's latest look often become outmoded quickly.

The major component in any jewelry is the center gemstone. Invest in a beautiful gem. The center stone should twinkle everywhere. The angles of facets create the brilliant sparkle that gems are valued for. Cutting is of greater importance than is commonly recognized. Many colored gems are lifeless due to shallow cutting. Accent stones are nice, but setting many gems adds a great deal to the price of jewelry. Jewelry with a beautiful gemstone or two and substantial metalsmithing will be a far better value.

Examine the construction of the jewelry you are considering. The two major types are cast and fabricated construction. Anita prefers to fabricate her jewelry from numerous pieces of gold wire or gold sheet that she cuts, forms and solders together into jewelry. Next look closely at pins, earring posts, etc. These parts should be sturdy and not easily bent. Careful construction saves money by avoiding repair troubles.

Jewelry represents love. Jewelry is worth falling in love with. Jewelry should express your personality and essence. Jewelry can be spiritual, expressive, captivating and fun. Jewelry lasts throughout lives and can remind us of special moments or special people. When you think jewelry, think long range. Think John McMartin Jewelry Arts Gallery. Value is best shown by jewelry that is enjoyed over time.

Anita and her work may be seen at the John McMartin Jewelry Arts Gallery, Tuesday through Saturday. Contact Anita at (248) 684-8895.

HomeTown

Women In The Know

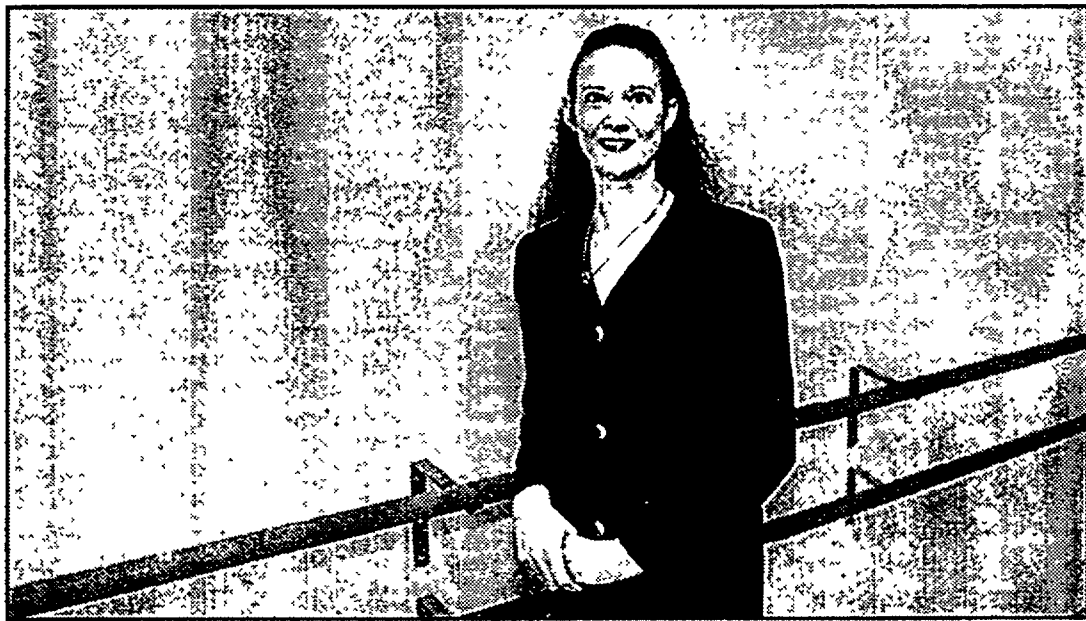
Who help to bring your
newspaper or shopping guide
into your home each week



Sandy Mitchell
Advertising



Sue Donovan
Advertising



Barbara Raschke

Barbara Raschke • Dance Unlimited

Northville (734) 420-4430

Barbara Raschke knows quality dance instruction.

Her formula? An accomplished staff and years of experience.

As owner of Dance Unlimited, Raschke has served community members with a penchant for dance and the arts for over 20 years. The studio, which currently sits in the Provincetown Centre off Northville Road, offers extensive training in ballet, pointe work, jazz and tap. It also features modern dance classes, with an emphasis on improvisation and Graham technique.

"I enjoy having a staff that is experienced in many dance forms," Raschke said. "Our students are exposed to a variety of styles."

Classes accommodate all age groups. The year is divided into two semesters, which culminate with an annual recital. A summer session is offered as well. Throughout the year, a youth company known as Dance Ensemble West operates out of the studio. The group's agenda includes performances at local schools and extended care facilities.

"Our students are very active in the community," Raschke said.

Dance Unlimited's knowledgeable staff includes Raschke, who specializes in youth classes; Heather Fountain, a professional dancer with a degree in dance arts from the University of Michigan; Kerry Lefere, a former merit scholarship recipient at the University of Michigan School of Dance; Heather Buczek, an award-winning tap dancer; Sarah Carlson, who was recently featured in the Jazz Dance Theatre concert in Ann Arbor; and Lindsay Stallard, who also specializes in tap.

Margret Hunters Distinctive Women's Apparel • Pat Steele

Brighton (810) 227-7107

From classic to contemporary, you can count on Margret Hunters of Brighton to carry high quality fashions — and the fashion philosophy — that will move you into the new millennium.

"Business has grown 60 percent in the last five years," says owner Pat Steele. "I think it's because we're listening to our customers, have an excellent staff and keeping things new and fresh. We're constantly bringing in new lines to test them."

One of the newest lines stirring up the mix at Margret Hunters will be Geiger coats, out of Austria. Pendleton, has issued some big changes as well. "Pendleton has a new, young designer who has taken a whole new direction to bring the company into the new millennium and is now offering casual dress," Pat said, adding you can also still find traditional Pendleton plaids at her store.

Margret Hunters is moving into the next century as well with information systems. With a new computer system, she and her sales associates can help educate customers on fabrics they are buying.

"For instance, we can add value to a purchase by letting them know that just because a label says dry clean only, it doesn't mean you can't hand wash or spot clean certain fabrics."

While some stores may only be interested in the bottom line, Pat considers her store "a clothing store with a conscience." Pat owns the Margret Hunters building at 328 W. Main St., and takes her role as a visible part of the community very seriously.

"We're here to stay," she said. "We live here and work here and play here. And whatever we sell, we stand behind."



Pat Steele



Mary Catherine Johnson, proprietor of Gatsby's Food & Spirits; Joseph Johnson, JoAnn Robinson and Lisa Giordano.

Mary Catherine Johnson • Gatsby's Food & Spirits

Novi (248) 348-6999

Although owning and running a bar that is open seven days a week can be hectic, it's been an enjoyable experience for Mary Catherine Johnson, proprietor of Gatsby's Food & Spirits on Grand River Avenue between Taft and Beck in Novi.

Buying quality food, supplies, maintaining a building, keeping employees and customers happy can be trying for anyone, but Mary Catherine finds the rewards are many, especially the chance to get to know "the regulars."

Patrons find their way to Gatsby's for affordable, home-made food as well as the at-ease, friendly atmosphere. Many drive out of their way — and have for the nine years she has run the bar — to partake in the friendly banter, jokes and general fun.

"I enjoy being with people and have a good clientele," Mary Catherine said.

She looks forward to introducing many new customers to the dance floor, big screen TV and Gatsby's annual gold outing.

"With the help of my son Joseph, the manager, and growth in the area, it will give us the opportunity to entertain many new customers in the coming years," she said.

A friendly staff and management are waiting to serve you at Gatsby's.

Rose Maxwell • Milford's Mane Care

Milford (248) 685-0643

In the heart of Milford is a place where the whole family can find full salon services. Milford's Mane Care, conveniently found at 410 N. Main St., offers more than exceptional hair services by 11 multi-talented and trained designers.

Two nail technicians, Nancy Lowe and Debbie Pullins, also do airbrushing and pedicures. Elena Isley is a European facialist and makeup artist as well as a pedicurist and hair designer. Heather Haw is a certified master hair colorist, and Tina Panizzoli specializes in dimensional highlighting, hair design and is also a facialist.

Spiral and conventional perm specialist Janet Ellsworth joins Linda Richards, Gay Privett, Ronda Woodstra and Sherry Watkins in hair design. Lisa Pawlovich specializes in highlighting.

Men find an expert designer in stylist Jennie Russell. And rounding out the staff is receptionist Lynda Kiley.

Owner and stylist Rose Maxwell has been in the hair business for over 35 years. In 1986 she realized her dream of opening her own business with Milford's Mane Care. She believes in providing families in Milford with exceptional services in hair, body and nail care. Professional salon products by Paul Mitchell, RedKen and Artec are sold in the shop.

Walk ins are welcome at Mane Care. Hours are 9 a.m. to 8 p.m. Tuesday through Thursday, 9 a.m. to 5 p.m. on Friday and 9 a.m. to 4 p.m. on Saturday.



Offering full salon services are (front from left), Lisa Pawlovich, Lynda Kiley, Rose Maxwell and Linda Richard. Back: Shery Watkins, Heather Haw, Elena Isley, Debbie Pullins, Janet Ellsworth and Nancy Lowe.



Joy Guiles • South Hill Floral and Gifts, Inc.

Milford (248) 685-2471

Joy Guiles takes pride in designing floral arrangements to suit any taste at South Hill Florals and Gifts. With today's technology, it's easy to fill a special request, she said. Any type of flower is available all year round.

"You can get tulips from Holland in the middle of winter, roses from South America and tropicals from Hawaii," Guiles said. "Sometimes (customers) will ask, 'what's in season?' I've done weddings in summer, with lily of the valley, which is basically a spring flower."

In July the business moved to a new location on Summit Street in the Mill Pond Plaza, which offers a larger showroom with more display area, as well as more parking. The new location also enables Guiles to expand her selection of gifts.

And though her main focus is on floral, she likes to have a selection of gifts convenient for customers.

Guiles keeps current on the latest trends in the floral industry by attending trade shows and through trade magazines. She has seven years of experience in the floral industry, and manages the floral design as well as the business end of the company.

South Hill Floral invites walk in clientele as well in addition to wedding and funeral business.

Visit South Hill Floral in its new location at 246 W. Summit St. in Milford, or call (248) 685-2471.

Susie McKillop • My Mommy's Attic South Lyon (248) 446-9594

After thoroughly researching the resale market, Susie McKillop knew exactly what she wanted from her South Lyon store.

"I want to stress that it's clean, fresh smelling and organized," McKillop said.

That's why it's called an "upscale children's boutique."

"We carry Gymboree, Osh-Kosh and other great brands," she said. "Only here a \$50 item is \$9.99."

Another plus is the great selection of items, including a number of other baby and children's items and toys. There's even the smaller items, like socks for .50 cents, or onesies, because moms still need them. You'll find a combination of new and used items, such as puzzles and games as well.

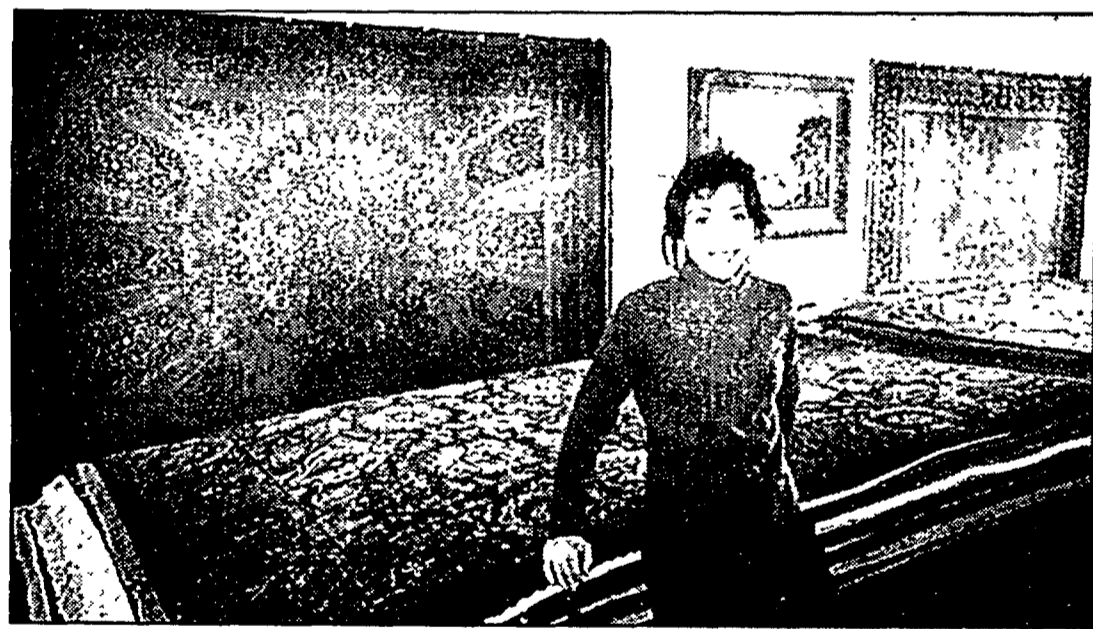
"I try to make it so if they have to get a present for \$10, grab a card and wrapping paper, they can get it all here without going to Twelve Oaks Mall," she said.

Susie opened last November, recently moving to South Lyon as well. She believes it's important to give back to the community and has already become involved with the South Lyon Jaycees. The store will host the Jaycees' child identification and fingerprinting project from 10:30 a.m. to 1 p.m. Saturday, May 15.

Other part-time employees at My Mommy's Attic include Autumn and Ronessa. Browse through Susie's store, located at 131 E. Lake St., for items ranging in size from newborn to size 12.



Autumn Hinson and Susie McKillop



Mondy Miller

Mondy Miller • Heirloom Oriental Rugs

Brighton (810) 227-4751

If you're considering an Oriental rug, be sure to visit Mondy Miller. A good part of her job as owner of Heirloom Oriental Rugs is to educate the buyer. She's spent a lifetime around rugs, doing extensive traveling and working with her sister before opening her own shop.

"Once the children went to high school, I wanted to do something that I enjoyed and knew something about," she said. Miller now uses her expertise to help customers look for quality in a rug. For example, did you know that a good, 8-by-10 foot, wool Oriental rug takes one to two years to weave? Silk is not nearly as durable, but some people prefer the silk because the threads are extremely fine — a silk rug has 600 knots per square inch. Miller encourages her customers to take the rugs into their home. She feels it's important for them to see the rug in their own environment.

"When you take it into your house, the lighting and the furniture is different," she said. In the past few years, rugs have gained popularity due to the increased use of hardwood floors. Manufacturers have responded with a wider selection of colors and styles. You'll also find tapestries and some original oil paintings in Miller's shop.

Heirloom Oriental Rugs, 307 W. Main St. in Brighton, is open from 11 a.m. to 5 p.m. Tuesday through Friday and 10 a.m. to 5 p.m. Saturday. Evening appointments are available. Call (810) 227-4751.

HomeTown

Women In The Know

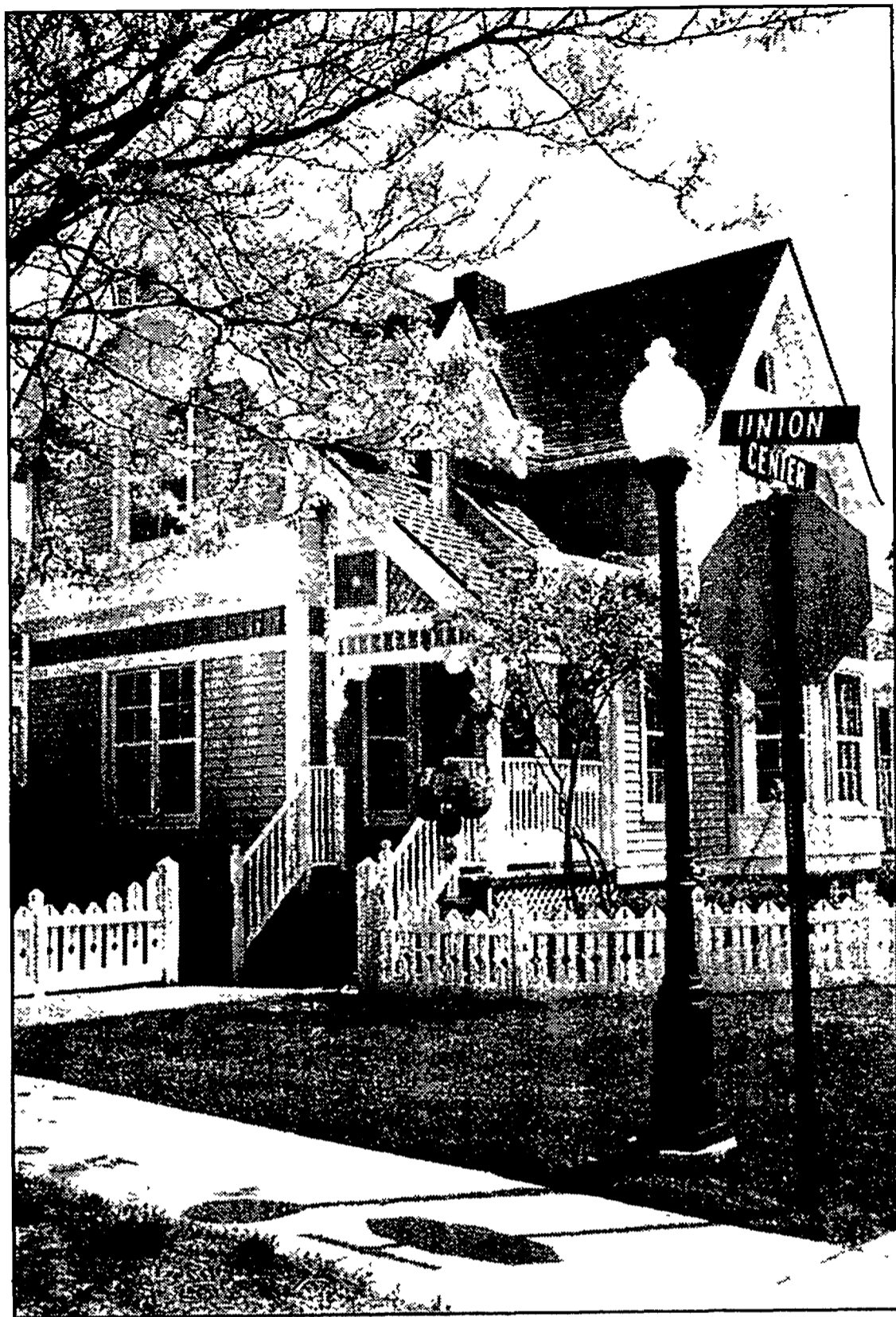
Who help to bring your
newspaper or shopping guide
into your home each week



Lisa Dranginis
Advertising



Diana Scott
Advertising



Barbara H. Huckabee, DDS

Milford (248) 684-0042

Turn of the century charm and modern dental technology create a winning combination for Dr. Barbara H. Huckabee's Milford dental practice. Her office at 402 Union St. blends 100 years of local tradition with today's contemporary dentistry. The office is located in a Victorian house built in 1897 by a physician, Dr. Black.

During the restoration process every effort was made to retain key historic features of the house. The original floor grilles were refitted to cover the new duct work, the fireplace remains in the reception room and the oak paneling around the bay window remains. It was a unique challenge to blend the best features of the past with the technology of the present. People expect health care to be delivered in an up-to-date environment, explains Dr. Huckabee. Therefore the patient care rooms are all designed with the newest dental systems. However, emphasis is clearly placed on providing personalized care in a friendly, calm, less-hurried environment. We want our patients to feel as though their individual concerns have been addressed.

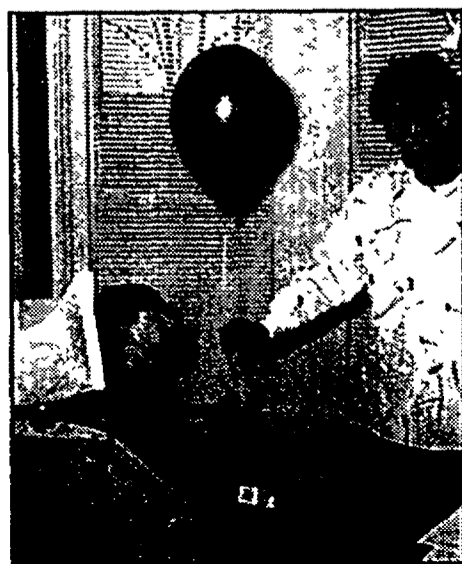
Guiding her work is a "first things first" principle; listen to the patient's concerns; evaluate; and prioritize — beginning with those procedures that will have the most significant impact on the patient's oral health.

Dr. Huckabee's dental practice does include cosmetic dentistry such as procedures to enhance one's smile or whiten teeth. However, these elective procedures are only appropriate for healthy teeth and gums.

Dr. Huckabee and staff stress preventative dental care. With a healthy diet, good home care and regular dental check up visits, people should be able to keep their teeth for a lifetime. Oral health is often reflective of a patient's health in general, Dr. Huckabee points out. An unhealthy diet, lifestyle or stress level may lead to cavities, gum disease and poor oral health. Systemic diseases like diabetes do not cause gum disease but they contribute to the severity. People under stress may be grinding or clenching their teeth. Sometimes just identifying the problem can intercept this behavior, she states.

The doctor's educational background includes a bachelor of science degree and master's degree in human growth and development from Wayne State University. In 1985 she received her doctorate from the University of Michigan School of Dentistry. She has been a family practice dentist for 14 years. Dr. Huckabee is a member of the American Dental Association, the Michigan Dental Association and the Detroit Dental Society.

New patients are welcome. Appointments can be made by calling (248) 684-0042. People coming to the office will find a calm, friendly atmosphere and a caring, attentive staff enthusiastic about providing patients with quality dental care.



Clockwise from top left: Dr. Barbara H. Huckabee's Milford dental office located at 402 Union St. Office staff includes Dr. Barbara Huckabee (left), Doreen, Marilyn and Meghan. Receptionist, Marilyn (right), assists a patient with insurance information. Hygienist, Debble, presents a balloon to a patient who has had a great check-up visit. Hygienist, Karen (right), reviews home care recommendations with a patient.





Seated from left: Midge Walsh, Michelle Kinville, Lois Mackie, Kathy Mackie. Middle: Louise Fisher, Moryanne Halleck, Carol Bissland, Doug Bissland, Joyce Hicks, Dan Kennedy. Back: Tim Rawlins, Brad Beard and Stan Hargraves.

Lois Mackie • Commercial Carpet Corporation

Novi (248) 477-7722

Under the guidance of Lois Mackie, Commercial Carpet Corporation initially started by her husband, continues to thrive and grow — expanding into Livingston County in 1997 with Livingston Floors. With her children grown, Lois went to work in her husband's business rather than return to teaching, becoming co-owner and, following her husband's death in 1994, president.

"I've learned quick and learned well," she said. "We've more than quadrupled our retail business and also opened Livingston Floors in Howell."

Though the mainstay of the company is its commercial business, showrooms at both the Novi and Howell locations encourage the public to visit and shop for a wide variety of floor coverings. Retail and commercial customers will find many major brand-name carpets as well as hardwood, vinyl and laminate flooring.

Lois credits the hard work and dedication of employees as well as daughter Michelle Kinville, vice president of the company, who contribute greatly to the success and growth of Commercial Carpet Corporation. She said many of the employees have been with Commercial Carpet a very long time — some more than 16 years — and have "great knowledge and expertise in the business."

It's the installers, however, who are the true craftsmen of the trade. "We have many excellent crews that take great pride in their work and have been with us for many, many years," Lois said. "You can do all the selling in the world but the job ends with the installers."

Visit Commercial Carpet Corporation at its two locations: 40400 Grand River Ave., Novi; Livingston Floors, 4201 E. Grand River Ave., Howell.

Pam Woods • Simply Hair

Highland (248) 889-1770

Simply Hair is simply a whole lot more. A full service salon offering hair, tanning, makeup and manicures, it's a labor of love for owner Pam Woods.

In fact, she said, "I love every second of it. It's been my dream forever. It's too bad everyone can't do what they love."

A stylist for 24 years, Pam opened her shop at 2110 N. Milford Road in Highland just four-and-a-half years ago. She didn't mind working alone for the first month because she knew if you build it they will come. Now operating with eight stylists, "Business is wonderful," Pam said. "We could expand again."

She carries the Paul Mitchell line of products as well as Redken and is the only salon in the area offering Jeffrey Bruce cosmetics.

Pam stresses staying current. "To be the best takes a lot of training," she said.

They travel all over the country to seminars, and Pam's newest goal is to be a national educator for Paul Mitchell Systems teaching in trade schools and salons. Eventually she'd like to be a platform artist, showing the newest cuts and styles at trade shows.

"There are a lot of opportunities now for hairdressers," she said. "It's a much higher income potential than most people think." And a lot of fun as well. Pam likes to offer theme days, like Beach Day in the winter and Hot Dogs and Haircuts outside in the summer.

"We do what we love here," she said, "and it shows."



From left: Chris Revord, Pam Woods, Jan Ward, Michele Gruchala, Diane Cameron, Theresa Cochran and Andrew Benear

Libby Dart, Lyn Pazornick • Rottermond Jewelers

(248) 685-1150



Lyn Pazornick

Rottermond Jewelers, a popular Milford jeweler has been serving downtown shoppers for 15 years. The store's reputation for in-house design and manufacturing along with representing some of countries' top designers, have made this "the" place to shop.

Extensive collections of platinum, diamonds, colored gemstones and Rolex watches await the most discriminating shopper.

We would like to introduce two very special gems that have been instrumental in the stores unprecedented growth:

Lyn Pazornick has been working in jewelry sales for over 25 years. An accomplished designer, Lyn has created quite a following of satisfied customers. "Working with Gemvision, a computer generated design tool, I can take a customer's idea and create it while they watch. It's exciting! We have so much fun creating that one-of-a-kind wedding set for a young couple or redesigning a ring to accommodate a larger center. My

customer's just love it." A graduate of many GIA, Gemological Institute of America, courses, Lyn started in the industry because of her love of art and design. "I take a lot of pride in our work and wouldn't send anything out of the store unless it would pass our exacting standards."

Libby Dart has been working in the jewelry industry for over 21 years. She has achieved the prestigious title of Graduate Gemologist from GIA and heads the appraisal team at Rottermonds'. Libby works with laboratories from the AGS, American Gem Society, and GIA to insure diamonds above .50 carats are ethically certified. She works with the insurance industry and the consumer to provide a professional appraisal service. Libby's extensive knowledge has made her a favorite on the sales floor. "I really enjoy this small town community, working with the people here," Libby said. "Everyone is down to earth and we get a lot of repeat customers, because they appreciate our quality and vast designs."



Libby Dart

HomeTown

Women In The Know

Who help to bring your newspaper or shopping guide into your home each week



Annette Jaworski
Special Writer

Cyndi Robinson • Real Estate One
Milford (248) 684-1065

A strong real estate market calls for a strong real estate agent. And Cyndi Robinson at Real Estate One is ready to put her experience to work for you. "It's good to have an experienced agent at times like this on the market. It can be crazy out there and you've got to be strong. You've got to have an agent that knows what to do. There's danger in not getting the best price or constructing the right offer,"

A strong real estate market calls for a strong real estate agent. And Cyndi Robinson at Real Estate One is ready to put her experience to work for you.

Cyndi Robinson said.

What to look for in the right real estate agent? Expect excellence, she says. Look for traits such as commitment, superior knowledge, empathy, enthusiasm, consistency and stick-to-it-iveness.

Selecting the right agent is important and can save you thousands of dollars, she believes.

Her hard work have earned her respect as an agent as well as awards.

This includes the Top Selling Agent at Real Estate One in Milford from 1992-1998. Cyndi averaged a million dollars in sales a month in 1997 and 1998, and is considered one of the "most preferred," "most referred" agents in the area.

Marketing is another important strategy for Cyndi. She uses one of the largest personal promotion and advertising budget in the area, advertising her customers homes or property everyday until it's sold. She regularly lists homes in The Milford Times, Spinal Column, Oakland Press, Detroit News, The Smart Shopper, as well as Real Estate Books in Birmingham, Bloomfield Lakes area and the Livingston and Western Oakland County Issues, Lakefront magazine and TCI Cable. She also creates "home books" for potential buyers to help inform and familiarize them with the area. Cyndi also uses multi-page highlight sheets, laminated posters and signs, and semi-custom aerial photography, if needed. Each a helpful step in her extensive marketing strategy.

Cyndi has an assistant, a licensed Realtor, who functions as a closing coordinator and makes certain everything runs smoothly, from scheduling appointments for home inspections, appraisals, radon testing, pest inspection along with well and septic reports. She keeps clients posted from time to time on the progress of their transactions, which is reassuring.

Cyndi's market covers the lakes area including Highland, Milford, White Lake, Commerce, Wixom and sometimes Hartland. She deals with residential, retail, new construction and lake front properties. On her web site — www.realtor.com/detroit/cyndirobinson — potential buyers can view a list of homes for sale, click and highlight to see photos of available properties, as well as e-mail Cyndi directly.

If you're dealing with today's real estate market, look for a strong agent and a proven performer. Call Cyndi Robinson at Real Estate One at (248) 684-1065. Or contact her voice mail at (248) 745-2063 or e-mail her at cyndirobinson@realtor.com.



Cyndi Robinson



Glenda Durham-Spicer

Glenda Durham-Spicer • Glenda's Garden Center
Novi (248) 471-4794

Glenda Durham-Spicer, owner of Glenda's Garden Center, has been a successful entrepreneur since she was young. As a child, she retrieved mail from neighbor's mail boxes and delivered it to their door for pennies. Marrying at a young age, she moved from her Kentucky home to Livonia and began Glenda's Market, selling eggs.

Later, the family added produce, selling under a parachute that served as a roof. That business later expanded to an open-air market in Livonia, located at 36500 W. Seven Mile, which is still in operation.

Glenda raised her four children while continuing to operate a successful business. All the children helped after school and on weekends in the family business. In 1982, she purchased an existing seasonal roadside market with her son, Chris Cagle. In 1997 they moved into their attractive new building at 40575 Grand River Ave. just next door to the old store, the business has grown and expanded many times over.

"We've grown with our plants, one at a time," Glenda said.

No longer just seasonal, Glenda's now offers a full service florist in addition to the fine quality bedding plants, hanging baskets, and nursery stock on which she had built her reputation. A wide selection of giftware is also available.

Hours at Glenda's Garden Center are 9 a.m. to 8 p.m., Monday through Saturday and 9 a.m. to 6 p.m. Sunday.

Pat Sneed • Norwest Mortgage, Inc.
Northville (248) 735-3985

As a Mortgage Loan Consultant, Pat Sneed works to identify the true motivation for each client. "It's like when we ask our children what happened in school today and they say, nothing. It's our responsibility as leaders to understand what nothing means. That's how we get to know people," she said. By talking about future financial goals and needs with her clients beyond the immediate mortgage, she can marry the appropriate mortgage to each client.

"Everybody has a busy life today," she said. Being respectful of precious time, she will do all the preliminary phone, paper and credit work before clients come in to talk with her. That way she gives each person quality, undivided attention and no time is wasted. Norwest is the largest residential lender in the United States, and Pat is proud she can offer great programs and services.

"Biggest doesn't always make you the best, but in our case we are," she said. "We are constantly assessing the needs of our clients and continually asking them how we are doing. Our focus is service." Norwest rarely sells closed loans so clients may actually be with Norwest for the life of their loan rather than be sold over and over again.

Being an active member of the community is an important commitment to Pat. She enjoys seeing clients around town at different events. She finds with two small children that working and living in the same community is a big bonus. Norwest is located in downtown Northville above the toy store at 107 N. Center St., Suite B.



Pat Sneed



Mary Poole

Mary Poole • Pooles' Tavern
Northville (248) 349-1715

Whether you're in the mood for a good burger or a specialty beer, Pooles' Tavern can satisfy your craving.

"We have 10 beers on tap and over 30 different bottled beers," said owner, Mary Poole. "And we have a bigger selection of specialty liqueurs than I've seen anywhere in the country."

And don't forget their great food. "We have the best burger around," she adds. They have many selections for the health conscious as well, including a yellow fin tuna sandwich, shrimp on a stick, garden burger and turkey burger.

Beyond running the business, Poole is also finishing her degree in fine arts at Eastern Michigan University, where she specializes in water colors. In fact, her art work is displayed in the tavern. All of the specialty finishes, like the marbling on the bar and the hand painting in the bathroom are thanks to her artistic talent. She enjoys making the tavern as welcoming as possible to all ages.

Poole is a board member of the Chamber of Commerce, a member of the Northville Rotary and Northville Central Business Association. They also built and donated Santa's house last year.

The tavern is a family business, where her three daughters, Lauren, Melissa, and Jessica, pitch in along with husband, Rich, and sister, Janis Major.

Visit Pooles' Tavern at 153 E. Main St. in Downtown Northville, or try the patio for an outdoor dining experience. Call (248) 349-1715.

Sherry Gorman • Consignment Clothiers
Northville (248) 347-4570

Sherry Gorman deals with addicts on a daily basis.

Shop-a-holics seeking to unload their indulgences are frequent visitors at Consignment Clothiers, bearing armfuls of DKNY, Liz Claiborne, Dana Buchman and higher-end merchandise like Armani, Karl Lagerfeld and Prada shoes. Many of the garments sport the original price tags.

For people who are shop-a-holics, this is a perfect way to recoup some of the money they have spent.

Benefiting from this excess are her customers, who feel like they're trolling through the closets of the rich. Consignment Clothiers features clothing, shoe and jewelry styles no more than two years old.

"Our turnover is extremely high because we are fussy, we take things that we know are going to move," Gorman said.

Previously, Gorman was a district manager for Meijer, in charge of the women's departments of 20 stores. Looking at sales figures, she realized women in Northville loved fashion and appreciated a bargain. The area seemed perfect for a quality resale shop.

Her hunch was on the mark. Gorman and her partner Sue Ayers launched Consignment Clothiers 10 years ago and it's booming. On an average day, 200-300 garments are dropped off for resale. A change of season ups the number to 600-800. Often Gorman and Ayers go to an affluent client's home and purchase outright entire wardrobes at a time.

Resale makes shopping fun and exciting because you never know what goodies will be arriving daily.



Rebecca Solono and Sue Burg



Laurie Forrest

Laurie Forrest • ReMerica Preferred
South Lyon (248) 437-1345

Laurie Forrest, owner/broker of ReMerica Preferred is a 25 year resident of South Lyon. She and her husband, Bob Heffron, have also raised their three children, John, Lindsay and Dan in the South Lyon community.

While she enjoys the real estate activity generated by the growth in the area, she also knows the importance of retaining small town charm.

"Our strong point here in South Lyon is our downtown area and our tree lined streets. These assets need to be protected and enhanced. Neighboring communities are investing millions to slow the pace of traffic through their towns. They're planting trees, creating islands with street lights and welcome signs."

Slower cars and pedestrians are potential shoppers and diners. Merchants don't want people flying by at 50 miles per hour. "Those other communities are trying to create what we already have and it's not costing us a dime," Forrest said.

"We will all see commercial and retail areas thrive here in South Lyon. A lot of credit goes to Alberta Muzzin, since taking over the Chamber of Commerce we have seen a huge upswing in our downtown. Alberta is a recruiting dynamo and the best cheerleader this town has ever seen. I'd love to see her selling real estate, but she's much too valuable where she is," she said.

For all of your real estate needs, you can reach Laurie Forrest any day, anytime at (248) 437-1345, Ext. 235. Remember, list locally and shop locally. Help South Lyon to thrive!

Sue Dillon • Graphic Visions, Inc.
Northville (248) 347-3355

"Elbow room!" "Windows!" "Quieter!" These are some of the comments from Graphic Visions, Inc. about their new Northville location. "Our staff is enjoying the new surroundings so much their creative juices are overflowing," owner Sue Dillon said.

In fact, the company's own moving announcement — a takeoff on the Jefferson's TV theme "We're Movin' On Up" — won an award for creative excellence and will be featured in an upcoming issue of The Board Report, a newsletter for graphics professionals.

"This sample exemplifies a high degree of creativity and craftsmanship in today's world of graphic design," Board Report publisher Drew Allen Miller said.

Graphic Visions' new location will benefit customers in another way too — the larger space has allowed Dillon to add additional customer service staff.

"I believe a higher level of customer service is one of the most important things we can offer our clients," Dillon said.

The next time you need a sign, a new logo, brochures, stationery, banners, product sheets, vehicle graphics, presentation folders or other materials, call on the design professionals at Graphic Visions, Inc. You never know ... they may create an award-winning piece for your business.

Graphic Visions' new location is at 16857 Northville Road, south of Six Mile Road; new phone number is (248) 347-3355.



Sue Dillon



Maureen Kimmel

Maureen Kimmel • The Pampered Chef South Lyon (734) 665-6202

In 1994, Maureen Kimmel, a stay-at-home mom with five children, was looking for a little extra income. What she found was a fun, rewarding career that's flexible and takes little time away from her home. Maureen is a Pampered Chef Director. When she first started with Pampered Chef, her youngest was 11-months-old, she had a very involved and committed church schedule and she home schooled her children.

She also benefits from the financial opportunities, the flexibility and the travel. Through Pampered Chef, she has earned trips for her family to Disney World, Washington D.C.; Alaska; Barcelona, Spain; San Diego; New Orleans and Hawaii.

As a Pampered Chef Director, Maureen holds cooking shows in people's homes preparing one or two easy, delicious dishes that take about an hour. She gives her customers quick, easy cooking ideas to make their time in the kitchen more effective and fun. Afterwards, everyone gets to eat and has the opportunity to purchase inexpensive high quality kitchen tools used in the demonstration.

Advancing to a director position, Maureen assists and trains others to start their own businesses as consultants with a low start-up cost of \$100.

"I was so happy when one of my first monthly paycheck was \$900 for working two nights a week," she said. Watching how this business can help others, as The Pampered Chef has helped Maureen, is one of her favorite aspects of the job.

Nancy Smith • Wind River Gallery Milford (248) 684-6044

As Wind River Gallery celebrates its 10 year anniversary, Nancy Smith takes a break and reflects on her great experiences over the life of the shop.

"We're happy and proud that we've been part of the community for 10 years. They've been here for us and we appreciate all the support they've given us over the years."

Wind River has gone through substantial changes in the past decade, starting as a wildlife art gallery and enhancing its services and selections to include everything from framing to greeting cards. The growth has been tremendous and Nancy is just as excited about the gallery now as she was when it first opened.

"We've diversified so much and that is what has made it so much fun for me and for the customers. We've brought in a unique selection of gift lines including furniture, lamps, rugs, Harmony Kingdom, and porcelain dolls. We get new items in all year around and that's one of the things that keeps people stopping in to see what's new."

Nancy enjoys sharing her experiences over the years and reminisces about some of the stories behind the golf and fishing themes that they still have going strong in the store. Nancy went on her first golf outing last year with one of her favorite customers, Val Sfredo and boasts a last place finish and a broken window while practicing at home. This year she plans on playing it safe by just making a donation to the charity golf event.

"The part that I like most about my job is the opportunity to interact with the community," Nancy said. "I really enjoy being with people and helping them. I originally was a nurse and this shop is really just an extension of the enjoyment that I get out of working with people."

Nancy takes special pride in the framers at her gallery. The framers have a reputation for being "picky perfect." Quality inspection is a must for everything that leaves the store.

"Our feeling is that if we wouldn't hang it in our own home, we would not expect our customers to," she said.

With her positive attitude and attention to detail, Nancy embraces every new day with its individual challenges and opportunities to serve the community. She attributes much of the



Celebrating Wind River Gallery's 10th anniversary is Ginnie McDowell, Jessica Hollis, Anna Garibay, Kathy Boonstra, Jan Lilly and Nancy Smith.

store's success to great employees and a wonderful community.

Wind River Gallery has moved three times in its history, all within the Village Center Mall, and has settled comfortably into suites 202 and 204 at 400 N. Main St. It's open from 10 a.m. to 6 p.m. Monday through Thursday; 10 a.m. to 7 p.m. Friday; and 10 a.m. to 5 p.m. Saturday.

HomeTown

Women In The Know

Who help to bring your newspaper or shopping guide into your home each week



Lisa Tincu
Advertising



Lori Draheim
Advertising

RE/MAX Elite
Milford (248) 684-6655

The women at RE/MAX Elite, Prospect Hill Plaza in Milford, understand that selling your home is like selling a piece of your heart. There is an emotional side to real estate.

They know that your home is a lot more than bricks and wood, windows and doors. It's birthdays and anniversaries, first steps and first bikes, tooth fairies and homecoming queens.

It's the end of an era and the beginning of a new one. These women understand that home is where the heart is.

- Erma Rogers is a full time professional, being in the business for 19 years in Chicago and then Michigan for the past 13 years. Formerly a broker/owner of her own company, Erma has managed, owned and sold every aspect of the real estate business. She listens to all sellers and buyers, meeting their needs with a goal of a hassle-free transaction. Erma is a Lake Sherwood resident, where she and husband Jim have resided for 13 years.

- As a lakes resident, Connie Mack knows the area well. She has been a full time professional Realtor for over 20 years. From first-time buyers with no money down to the most seasoned sellers, Connie can service everyone — prequalifying to close. "I like helping people make the right choices so their dreams come true,"



From left: Jill Ewers, Cindy Sharp, Connie Mack, Erma Rogers and Susan Savage.

Connie said. Many of her clients are referred by satisfied buyers and sellers. She is a Certified Residential Specialist, a distinction earned by attending classes, and promotes a high level of confidence. Connie also has a builder's license and finds that experience helpful with new construction sales.

- Cindy Sharp specializes in catering to the real estate needs of people in northwest Oakland County. She believes that accessibility, feedback and follow-up are the most important hallmarks of a Realtor. Cindy began her real estate career as a negotiator in Norwich, England. Returning to Milford 10 years ago, she made a

natural evolution for me. It's all I've ever really wanted to do," she said about her career.

- Susan Savage is Operations Manager for RE/MAX Elite. After a 20-year career in teaching, human resources and corporate account management, she moved into real estate. Susan has been in real estate for three years and an operations manager for one year. She holds a masters degree in psychology and stresses professionalism in her staff. "What sets our office apart is our degree of professionalism. We demand the highest standards of practice from all our staff — from receptionist to Realtor," Savage said.

home here for her husband and family and enjoys serving her community through outreach programs such as Habitat for Humanity and Meals on Wheels.

- Enthusiastic Milford resident, Jill Ewers believes that you buy an entire area, not just a house. She wants buyers to feel comfortable in knowing that their new home has the schools and community they are looking for. A mother of two, she knows the events and activities in the area and passes that information along to clients. Knowing that moves are not easy on children, she tries to help them make the transition. Jill grew up in a real estate family. "It's hereditary, a



Joanmarie Vanaski, Barbara Ann Wietlauf, Patricia Smith, Marty Ward and Poky the store's mascot.

Marty Ward • The Health Mart
Milford (248) 684-6278

Good health is on everybody's mind at least once in a while, but Marty Ward of The Health Mart in downtown Milford feels that it should be thought about more often to that.

Alternative medicines including herb extracts are a great part of a mind set that can contribute to a better quality of life.

"I believe in conventional medicine and alternative medicine going hand-in-hand. We need to compliment each other to help prevent and treat health concerns and conditions," Ward said.

The Health Mart follows a holistic approach to healing which combines a whole body approach and natural remedies. The items on the shelves at The Health Mart are completely natural.

"We have a caring and knowledgeable staff who really are concerned with what will best serve the customers," she said. "We help people keep their bodies in good condition and often begin addressing their needs on a more proactive basis, before problems arise."

Quality vitamins, herbal extracts, a library of alternative remedy reading and good advice are all plentiful from the people at The Health Mart and Marty Ward is excited to be part of peoples' lives in a positive manner. "The greatest thing about my job is the people that come into the store that we are able to help. We help customers make decisions they are comfortable with and support them to stick by those decisions. The success stories where customers feel better as a result of services and remedies that we supply - that makes all the difference."

HomeTown

Women In The Know

Who help to bring your newspaper or shopping guide into your home each week



Sue Jarvis
Advertising



Jan Jeffres
Editorial



Charlene Hatfield

Charlene Hatfield • Stitch In Time

Howell (517) 546-0769

With no needlework or knit shop in the area, Charlene Hatfield recognized that there was a niche that she would be able to fill. Thus, she and her husband Randy established "Stitch In Time," in May of 1991.

Beginning in a small building, the Hatfield's inventory quickly outgrew its original location. By 1997, the couple had purchased and completely renovated a home built in the late 1800's, filling it with as much antique furniture as possible. The building became Stitch In Time's new location, as well as the owner's new home.

"We offer a friendly atmosphere here," said Charlene. "People are welcome to come in and stitch in front of the fireplace."

The store offers high quality yarns and knitting supplies, weaving looms and supplies, cross stitch, needlepoint, tating, and counted-thread supplies. In addition, Stitch In Time carries Boyd's Bears collectibles at a discounted price.

Charlene will attend a needlework market in North Carolina in July, 1999, and will be returning with new inventory.

Stitch In Time is located at 722 E. Grand River Ave., in Howell. Business hours are from 10 a.m. to 8 p.m. Monday; 10 a.m. to 6 p.m. Tuesday through Thursday; and from 10 a.m. to 5 p.m. Friday and Saturday.

Bob Sellers Pontiac

Farmington Hills (248) 478-8000

It takes commitment to uphold reputation, and at Bob Sellers Pontiac, located at 38000 Grand River Ave. in Farmington Hills, reputation is everything. So says Keith Wilson, general manager. "Our most valuable asset is our reputation and the women on the sales force have enhanced it. We live it every day."

"It takes commitment to uphold reputation and at Bob Sellers Pontiac reputation is everything."

Keith Wilson,
general manager

There is a high percentage of friendly and knowledgeable women on the sales floor at Bob Sellers, and they work hard at providing the kind of service that long-time customers have come to expect. Wilson said that out of 16 active sales reps, the seven women can give the guys a run for their money.

"They do a wonderful job. We'd hire more women if we found the right people," he added.

For Deborah Lewandowski working in Used Car Sales, it's trust that brings customers back to see her.

"I'm well known in the community and my customers remember me. Customer service is everything," she said.

An annual class for certification in used car programs by GM and a 48 month, 50,000 mile warranty allows her to sell with confidence.

Denise Labbe is a strong professional salesperson with over 23 years of experience.

"I'm here to make friends," she said. She likes to find a common ground and have fun with her customers. She added, "I found when I started selling that by being 100 percent honest and not using pressure tactics worked for me and that's what I've stayed with."

In order to get to know her customers, Theresa Thompson likes to become friends right from the start. The four year veteran at Bob Sellers wants to match a person to the right car.

Terri Rosenthal understands that time is precious and will try to do as much pre-work as possible before a customer comes in to see her.

"Helping customers find the car that suits their needs," she said is her goal. Terri finds that getting to know her customer by listening carefully works for her.

A former waitress with great people skills and an attitude that focuses on her cus-



Bob Sellers saleswomen, from left: Terri Rosenthal, Deborah Lewandowski, Carole Sobran, Susan Davis, Denise Labbe, Jill Adam.

tomers' needs is salesperson Jill Adams. By finding commonalities, she "discovers, meets and exceeds their expectations." She says that selling a car is easy — but the goal is building repeat and referral business.

Susan Davis likes to correct any bad experiences people may have had with car sales. A salesperson who joined Bob Sellers after a career in radiology, she is raising a granddaughter solo.

Carole Sobran said, "I'm just glad to see more women working in this field."

She thinks sometimes women are ignored at dealerships and likes to make sure they are helped and guided to the right vehicle.

The women at Bob Sellers Pontiac like dealing with sales face-to-face.

"They do a wonderful job," Keith Wilson said. "Reputation is everything."

Dr. Carol A. Wilkop, D.D.S., P.C. • The Village Dentist

Milford (248) 685-2035

You might say Dr. Carol Wilkop is a familiar face in a new, but familiar place. She recently moved her long-time dental establishment to the former Dancer's building.

"We did try to bring some of our warmth and some of the memories from the prior office," Dr. Wilkop notes.

She's anxious to show off her new surroundings that tripled her office size. It not only allows her to serve her patients more efficiently, it also accommodates the handicapped, and offers more convenient parking. Always conscious of historical value, Dr. Wilkop researched the history of both her past and present office. She is currently searching out historical photos of the building she now resides in for a potential gallery. An existing photo she owns shows it as the The "Mil" Ford Dealer.

At the front desk, Mindy welcomes patients. Dr. Wilkop notes she has 22 years experience working in a dental office. "Her expertise is so appreciated," she said.

Mindy notes that the dentist has a warm way of putting her patients at ease, whether they're three years old or three hundred years old. Even children are happy to come back to the dentist.

"We enjoy working with families, small children, people of all ages. We try to present dentistry in a non-threatening way," Dr. Wilkop said.

For a warm, stress free environment, call the Milford Village Dentist at (248) 685-2035, newly relocated at 435 N. Main St.



Dr. Carol A. Wilkop



From left: Lynda Moore, Sandra Yono, Marsha Abraham, Sharon Ferrara and Vicki Hesann.

Sandy Yono • Glynn Travel
Novi (248) 478-1311

Nineteen years ago, Sandy Yono's son was researching a school report, so they stopped into a Novi travel agency for help.

Yono, then in the job market, realized she found her niche. She was hired by Glynn Travel and 18 years later, purchased the business. Yono prides herself on the personal touch that clients encounter at her company.

"We're very neighbor-oriented. Everyone who comes in here remains a friend. We retain clients forever," she said. Staff turnover is a rarity at Glynn Travel as well.

"When they start working here, they don't leave. It's a very comfortable office," Yono said.

She and her agents have 48 years of combined experience in the travel industry, including trips worldwide. If business travel is on your agenda, Yono and Marsha Abraham are the corporate specialists.

About 60 percent of their business is vacations; 40 percent is corporate travel. Glynn Travel's business accounts are typically corporate-types heading to Japan, China and Mexico. If business travel is on the agenda, Yono and Marsha Abraham are the corporate specialists.

If you're looking for an alluring destination, contact travel agents Lynda Moore, Sharon Ferrara and Victoria Hesano. For the fun stuff, more and more travelers are going nautical.

Holiday travel is just too important to leave to random chance. A little careful planning can make all the difference between the dream vacation or the nightmare trip.

"Only five percent of the population have cruised, there's lots of room for other people," Yono said.

Yes, agents at Glynn Travel get to hit the road and fly the friendly skies. But since they're scouting out resorts and glamorous cities other people might enjoy, too, there's a method to it.

"Everyone in our office goes to different destinations every year so we can all discuss a lot of different places," Yono explained, reeling off appealing locales such as St. Lucia and Puerto Vallarta.

Her own favorite scenic spots are Spain, Germany, Venice, Greece and Turkey.

Rumors to the contrary, the Internet is not replacing travel agents, she discovered, although clients may do some preliminary research via the World Wide Web. The personal touch, including help when something goes wrong, simply isn't on-line.

"We do all the legwork for them. We tell them the most important things," Yono explained.

"When you come to a travel agent, you always have somebody you can get back to if you need flight adjustments. That's very different from the Internet." Corporate clients, for example, may change their reservations as many as six times.

As Yono sees it, holiday travel is just too important to leave to random chance. A little careful planning can make all the difference between the dream vacation or the nightmare trip.

"Your vacation is very important to you. When you book a vacation, you spend a lot of hard-earned money," she said.

"It makes us feel good when we help somebody have fun."



Barb Pinneo and Susan Reid

Barb Pinneo, Susan Reid • The Stitchery
Howell (517) 548-1731

Barb Pinneo received a call from her sister Susan Reid one day telling her that she wanted to buy the retail quilt store she currently worked for, but would only consider it under one condition — that Barb would agree to do it with her.

Now, 15 months later, the sisters are far too busy at The Stitchery to regret anything.

"We knew it would do well," said Susan Reid. "We didn't know it would do this well though. Our customers are great!"

The Stitchery is a quilt store that carries a complete line of 100 percent cotton quilting fabric, with over 3,000 bolts in stock. The owners maintain a well-stocked supply of threads, sewing notions, patterns and books. They offer classes in quilting as well as beginning sewing. The store is also a dealer for New Home-Janome brand sewing machines, sergers and scanners for the New Home-Janome sewing machines. Both sisters agree that customer service is a major factor in their success story. They believe in personalized service for their customers, offering one-day repair service for all makes and models of sewing machines. They also offer excellent trouble-shooting services, and won't hesitate to go the extra mile to help a customer solve a problem.

The Stitchery, located in the Promenade Mall at 1129 E. Grand River Ave., Howell, is open from 9 a.m. to 6 p.m. Monday, Tuesday, Wednesday, Friday; 9 a.m. to 9 p.m. Thursday; 9 a.m. to 4 p.m. Saturday. Call (517) 548-1731.

Stephanie Taylor • REMAX All Stars
Brighton (810) 229-8900

Selling Livingston County is what Stephanie Taylor at REMAX All Stars in Brighton does best. "I believe in this area with its good school systems, the quaint downtowns and the feeling of community," she said.

Stephanie has been selling real estate for over five years and is a GRI (Graduate Realtor Institute) and an ABR (Accredited Buyer Representative). She works closely with several custom home builders in Livingston County. Stephanie said she works aggressively with her clients in either the buying or selling capacity and enjoys working closely with them to ease the stress of buying or selling a home.

"I deal a lot with relocated people moving into the area. I'll drive them around, acquaint them with the community and try to make the transition from one community to another easier," she added. "I enjoy finding the perfect match (home) for my client."

As an independent agent at REMAX All Stars, she enjoys the advantages of being with a nationally recognized real estate firm, but still keeps the personal touch.

She makes a point of keeping in contact with her client after the closing is complete.

"I like to keep in touch. I want them to be pleased with their purchase and be available to provide answers and information about the community they're becoming a part of," she said.

Contact Stephanie at (810) 229-8900, REMAX All Stars, 401 W. Main St. in Downtown Brighton, or page her at (517) 251-2051.



Stephanie Taylor



Juliette Seitz, Jody Allen, Betty Meyer and Jeanne Audette-Jones

Jeanne Jones • Brighton Honda Mazda
Brighton (810) 227-5552

What Jeanne Jones, president and owner of Brighton Honda Mazda, wants to see is more women recruited into car sales. "I really encourage women to give this a try," she said about her business at 8704 W. Grand River Ave. in Brighton. At Brighton Honda you'll find three enthusiastic women who know and love the business as much as Jeanne.

Top notch service drew Betty Meyer first as a customer, then as sales representative. "I've driven Hondas for over 20 years and always came here for service. And I had steered by friends and family here too," she said. She knows that customers want integrity and sincerity in a sales rep.

"You have to believe in the product," Betty said. Sales representative Juliette Seitz finds that the majority of customers are prepared by Internet and consumer research when they walk in the door. She wants her customers to be as informed as possible and helps them make the right decisions for their lifestyle and budget. "I absolutely love it," she said about working at Brighton Honda.

Recent college grad Jody Allen, with a degree in automotive marketing has found Brighton Honda to be a nurturing environment where she can learn and grow in her new career as assistant to the general manager. "These are the best employers," she said. Jody makes sure there is a steady supply of good inventory on hand.

By focusing on people and offering great service, the women at Brighton Honda can make great deals.

Carol Griffith • ERA Griffith Realty
Brighton (810) 227-1016

When it comes to purchasing or selling property in Livingston County, Brighton resident Carol Griffith can offer experience that's in the bloodline.

"I am a third generation realtor in this county," said Carol. "My grandfather, Harold Crandall founded Crandall Realty, and was the first realtor in Livingston County. My father, Harry Griffith, now owns that business, and my brother Scott and I co-own ERA Griffith."

Carol believes that this generational relationship with the area's real estate market, along with the utilization of the latest technology, are major factors in ERA's 20 years of successful commercial and residential transactions. The company's services include the handling of new developments, from the acquisition of land to the sale of the final product as well as the marketing and selling of residential homes and vacant land.

ERA has exclusively developed a program called Smart Moves, that provides home buying and selling services at great discounts to participating corporations and their employees. The program utilizes the services offered by leading businesses in the Livingston County area, such as mortgage services, building services, real estate services and closing services. Carol also offers these services free of charge to companies, helping encourage employees to relocate to the area.

ERA Griffith is located at 502 W. Grand River Ave., Brighton.



Carol Griffith

Alicia Hodges • Research Federal Credit Union
Milford (810) 264-8710 Ext. 1203

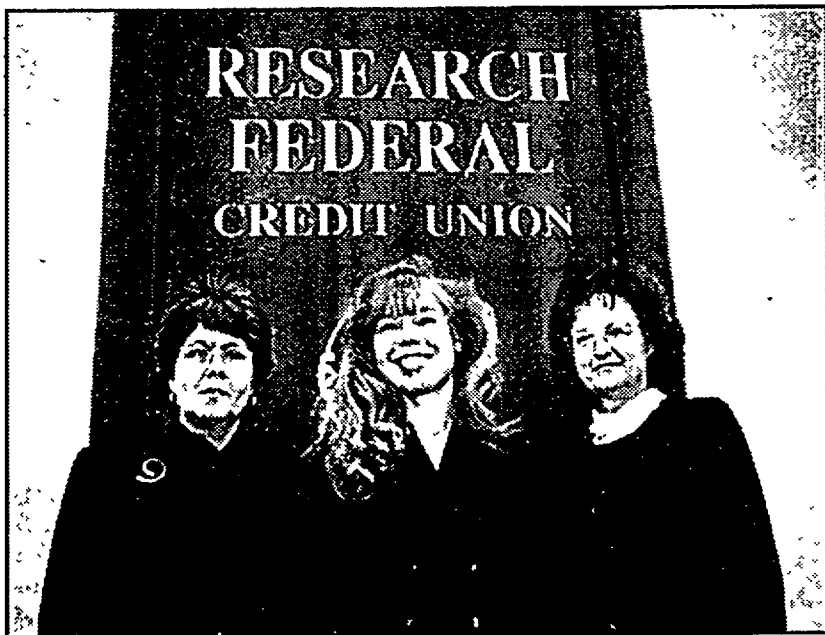
Research Federal Credit Union has been serving GM employees for over 60 years and Alicia Hodges, vice-president and Chief Communications Officer, is excited to be part of the success of the company. Research Federal also serves the Huron Valley and South Lyon Chambers of Commerce members and employees.

"We provide services that are tailored to the community and are committed to serving the local area by supporting its programs and activities," Hodges said. "Serving the community is important to the credit union and that is the reason it provides a complete portfolio of financial services from mortgages to insurance, from checking accounts with no monthly charge to 24-hour ATM access and Telebanking."

The branch in Milford is led by a distinguished group of professional woman including Branch Manager Gerry Walko and Assistant Branch Manager Georgie Rhodes. Together they boast 35 years of financial industry experience. Gerry, Georgie and their entire staff share a strong dedication to exceeding members' needs and a real commitment to the growing Milford community.

"If you're looking for a no-cost benefit to offer your employees, credit union membership is the way to help them achieve their financial goals," says Walko. "With monthly fees waived on checking accounts with direct deposit, we can help people establish a savings program and meet their financial goals." Rhodes adds, "We're committed to providing the services our members want and the latest technology for their ease and convenience."

Research Federal Credit Union has four branches across the metropolitan Detroit area including a new branch recently opened in the Renaissance Center last July to serve their members who are moving to GM's new World Headquarters in downtown Detroit.



Gerry Walko, Alicia Hodges and Georgie Rhodes

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Gina Mathews
Advertising



From left: Bridget Sly, Raelynn Klaws, Jenny Smith, Patricia Davis, Cynda Schulze, Christine Russell, Judi Stewart, Ruth Yerman, Renee Smith, Brenda Combs, Kelley Hunsperger and Maureen LaFontaine.

Maureen LaFontaine • LaFontaine Cadillac

Highland (248) 887-4747

Maureen LaFontaine takes pride in providing a relaxed, customer-friendly dealership where service and satisfaction are always guaranteed. She stresses customer satisfaction in service, parts, and new car sales, and says that a good support staff is crucial in the industry.

"It's a whole store effort and everybody here works together," she said.

A soft, comfortable environment is what you'll find at LaFontaine Cadillac at 2530 E. Highland Road in Highland. Antiques, wallpaper and a carefully designed store make the statement that this is a family-centered business where customers are welcomed as friends.

As a family-run business, Maureen stands as vice-president of the dealer group that includes daughter Kelley Hunsperger who has been joined by brother Ryan, a recent graduate of Northwood University.

Two other children, Mike Jr. and Christie, work at the Dearborn LaFontaine dealership. Husband Mike LaFontaine is president of the dealer group.

As a community-friendly business and long-time area residents, the LaFontaine's take part in local parades and community events and won the first-ever award for Christmas decorations this past year. A past-president of the Cadillac Michigan Group Association, Maureen is also a member of the Huron Valley Business Association and the Highland Business Association.

Featuring a full line of Pontiac, Cadillac and trucks, the dealership offers a full service and parts department.

Laura Kelley/Joan Kelley/Beverly Neal

Keehn Funeral Home

Brighton (810)229-9871

The rate at which women enter the field of licensed funeral directors is increasing as the directors at Keehn Funeral Home in Brighton can attest. At Keehn, Laura Kelley, Beverly Neal and Joan Kelley fill roles traditionally thought to be held by males.

"I think it makes the families feel more comfortable," Laura Kelley said. Laura, a 1985 Brighton High School graduate, began her career at Keehn shortly after her marriage in 1991. She and husband John purchased Keehn Funeral Home in 1995. Laura graduated from Wayne State University in 1995 with a degree in mortuary science and became a licensed funeral director 1996.

Joan Kelley, who holds a degree in criminal justice, switched gears in 1996 upon her return to the Brighton area. She attended Wayne State University and obtained her funeral director's license in 1998. She believes sensitivity to the family is an important issue. "We have to be understanding ... to guide them through the process and still let them make their own decisions," she said.

Rounding out the trio is Beverly Neal who is active with the Greater Brighton Area Chamber of Commerce and St. Patrick Church also in Brighton. She received her certificate in mortuary science from Wayne State University in 1979. As a licensed director, Beverly feels her role is to serve the family as best she can. "Our most important aspect of the job is to meet the needs of the people we service," she said.



Joan Kelley, Laura Kelley and Beverly Neal



From left, front: Mary Levy, Dr. Susan Abed, Pat Willis; (back) Janette Charlic, Chris Buckthorpe, Karen Russo, Pat Duva, Lisa Delong, Dawn Dawson, Sherri Stuhrberg and Karen Randolph.

Dr. Susan Abed • Abed Orthodontics

Hartland (810) 632-5794

The friendly caring staff is the same. Only the location has changed. Orthodontist Dr. Susan Abed has moved to a new state-of-the-art facility located in the Abed Professional Building at 11525 Highland Road in Hartland — adjacent to her former office.

The new office features a larger waiting room, additional dental chairs and more basins.

"We offer meticulous, quality work in a warm, inviting, professional atmosphere. We want people to leave here happy with a beautiful smile," Dr. Abed said.

Dr. Abed has a remarkable list of credentials, having earned a doctor of dental surgery and masters degree in orthodontics from the University of Detroit, where she currently teaches. She has a master's degree in science and has taught eight years at the high school and college levels.

Dr. Abed has also been recognized by the American Association of Orthodontics, The American Academy of Oral Pathology, Proctor and Gamble and Dentistry International.

Realizing that orthodontics is a big commitment in terms of time, the staff tries to make the services fun. Office manager Mary Levy believes the people they treat are more like friends than patients. "We often cry for both their joys and their sorrows, they are so much a part of our family."

Appointments are available on Tuesdays, Wednesdays and Thursdays as well as two Saturdays per month. Most insurances are accepted, and prospective patients do not need a dentist's referral for orthodontic treatment. Call (810) 632-5794.

HomeTown

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Sara Bills
Editorial



Ann Meredith

Ann Meredith • Somewhere In Time

Brighton (810) 227-5797

Ann Meredith, owner of Somewhere In Time, has been a part of this publication before, but this time there is news of the shops' expansion at 316 W. Main St. in Brighton, Michigan.

The shop is brimming with many beautiful gifts and home-decorating items available, representing themes from the past and present. Well, just imagine — twice as much in size and merchandise!

"When the opportunity presented itself it was both exciting and overwhelming," said Ann. "With the Christmas season just around the corner I was tempted to say no. Besides, the chance that a building become available right next door doesn't come along every day."

Well, you can see the expansion was a good idea and Ann Meredith jumped in with both feet. Both areas of Somewhere In Time leave you breathless! The expansion allows space to carry more of everything — all the beautiful gifts, silk flowers, garden and home decorating items, including the newest painted cottage-style furniture and reproductions of the Victorian era. There is still room for antique pieces that were always part of the look. "We also have a line of hand-carved teak in a British Isles feel," said Ann. "And pieces in glass and iron, which is a very popular look right now."

The extra room also allows for more fabulous food items ... as if Godiva Chocolates weren't enough! Jellies, jams, grilling seasonings, teas and even some huckleberry chocolates help fill the shelves.

Ann, owner of Somewhere In Time for the past 10 years says "It has really been exciting for me and I like it — it's fun! And now it's twice as much fun!"

Michele Kelly • Kelly & Kelly, PC

Northville (248) 348-0496

As an attorney, Michele Kelly likes a challenge. This means handling a lot of messy problems, many beginning with "D" - problems like divorce, drunk driving, disorderly conduct and domestic violence.

"I handle the ones that makes people blush ... a lot of law firms don't want to handle them," Kelly said. It doesn't intimidate Kelly, who practices with her husband, John, and one other attorney in Northville. After 12 years, she's handled the big cases, including murder and kidnapping, even those warranting television coverage. She now prefers cases that are not so high profile, such as misdemeanors and district court cases.

"I like working in a home-town practice. People feel comfortable seeing us. They're not intimidated by their attorneys," she said.

She also is trying a new creative avenue, writing a novel — a legal thriller — based on some of her experiences. This required extensive research on her part into terrorism and firearms. She hopes to have the novel published by summer. Kelly also reaches out to local teenagers in high schools where she lectures on personal responsibility. If the attorney isn't in court or on the laptop, she might be at a track meet or scout function, or a soccer or baseball game. Her four children Ryan, 15; Jack, 14; Michael, 13; and Megan, 8; attend Mercy High School and Northville Schools.

Kelly & Kelly hopes to expand their office soon by adding two more attorneys. They're located at 422 E. Main St. in Northville, call (248)348-0496 or e-mail her at: attorneykelly@msn.com.



Michele Kelly



Maureen "Blu" Dyson, April Windsor and Margaret Goodcourage

Margaret Goodcourage, Maureen Blu Dyson, April Windsor North Pointe Mortgage Services

Milford (248) 676-8600

With a lighthouse as their symbol, North Pointe Mortgage Services offers guidance, experience and stability to clients who may be confused about the mortgage process. The staff, Margaret Goodcourage, Executive Vice President; Maureen "Blu" Dyson, Operations Manager; and April Windsor, Processor; have experience in many aspects pertaining to the mortgage business. Margaret has five years in commercial lending, Blu nine years in the title insurance business and April has three years in the banking industry.

As Blu comments, their main focus is "The Client." Working hard for the client is just a part of the job. "We're a broker and we don't stop until we find the best interest rate and program that meets the clients needs. Margaret adds "being consumers ourselves, we understand people's situations, we're human too, things happen." The staff realizes that trying to get a mortgage can be stressful, and they are sensitive to their customer's needs. Kevin Millner, owner, believes "it has to make sense for the customer. We want the community to know they don't have to drive to Farmington or across town — we handle everything right here — application to closing."

North Pointe Mortgage Services is a DBA of Fairway Mortgage Company, which has offices statewide. Visit their new location at 620 N. Milford Road, or call (248) 676-8600 for your entire mortgage needs. Evenings and weekend appointments are available.

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Linda Dettore, Carol Hamilton, Debra Schwartz and Dee Pierson

Linda Dettore • Linda's Hair and More

Novi (248) 349-0730

Linda Dettore uses her own personal philosophy as her company's underlying principle. As owner of Linda's Hair & More at 24079 Meadowbrook Road, she even incorporates her philosophy into the company's mission statement: "It is our goal to provide clients with a professional, full-service salon in a fun and friendly atmosphere ..."

Linda purchased the salon, which was in dire need of renovation, in 1994. Remodeling was accomplished with help from family and friends resulting in a salon that offers a warm and comfortable interior. She strives to employ a good mix of qualified staff who demonstrate the "right attitude," thus creating a "fun but professional place for both customers and employees. The staff at Linda's Hair & More are highly skilled professionals, using superior product lines, which only enhance their skills.

Combining all these elements, Linda says, creates an equation that is moving the salon and its staff into the next century.

Linda brings 30 years of cosmetology experience with her to her salon and having been a resident and working in Novi for over 20 years, is familiar with the community. She administers the highest standards at Linda's Hair & More to ensure a clean and healthy experience for her clients. The salon maintains a smoke-free environment and accommodates women, men and children.

"The majority of people simply want a job well done, excellent service with a smile, and a comfortable atmosphere along with an affordable price — all in one package," Linda said.

Judi Crawford • Career Center Temps

Commerce (248) 360-8331 Hartland (810) 632-9388

Judi Crawford knows the job market is booming. It's reflected in her business at Career Center Temps, which is expanding right along with it. Her staff of eight work hard to find the right person for the job. "We work around any schedule, any shift," Crawford said. "We try to keep the office open 10-12 hours a day."

The good news is there are jobs out there, lots of them. And they're not just entry level. For instance, she is currently filling positions for general laborers and administrative assistants.

"A lot of people are moving into bigger and better jobs," she said. And there are many jobs close to home. "A lot of people don't want to travel downtown, to Southfield or Troy," she points out.

Career Center Temps offers temporary positions, part time opportunities and full time job placement. Business has been so good, she's recently expanded to a second office at 11636 Highland Road in Hartland. She credits a great staff, including Sharon Rochowiak, Lois Demers, Brandy Papper, Linda France, Ron Rhinevault, Dale Crawford and Nancy Campbell.

Career Center Temps gives back to the community in many ways, including resume workshops, high school career days, as well as sponsoring The Huron Valley Job Expo. They're a member of the Highland Business Association, Huron Valley Chamber of Commerce as well as the South Lyon, West Bloomfield and Hartland Chambers of Commerce. Contact: Commerce (248) 360-8331, or Hartland (810) 632-9388. Walk-ins are welcome and early morning and weekend appointments are available.



Career Center's staff includes (from left): Lois Demers, Sharon Rochowiak, Ron Rhinevault, Brandy Papper, Linda France and Judi Crawford.



Paula R. Young-Kozlowski

Paula R. Young-Kozlowski • Above-Plus CPA

Walled Lake (248) 521-5018

Working with small business clients is how Paula Young-Kozlowski has built her own CPA business.

"I like helping them set up their computer systems and watching them grow," she said. She also helps those who may be in trouble and need their entire business reorganized.

A certified public accountant with her own practice for over seven years, Paula has worked in accounting for 21 years. She will soon receive a masters degree in taxation from Walsh College. She finds that classes are more focused than seminars and plans to continue with her post-masters work.

"With new tax changes and education credits, it's important to use a CPA to take advantage of what the government offers," she said. She finds it is important to keep in touch with her clients all year long.

"Any changes in life or business can affect tax planning, and it's good to stay on top of it. I treat the businesses as if they were my own."

Opening her own office has been a dream for a long time. Recently she realized that dream and moved her business out of her home and into an office in Walled Lake. Owning her own business allows her time to devote to her two children, and being a part of their busy lives as well as taking classes keeps her hopping.

Her new office can be found at 8585 PGA Dr., Suite 104 in Walled Lake.

Kim Rivera • New Moon Visions

Milford (248) 684-8668

Owner-artist Kim Rivera of New Moon Visions Graphic Art Studio creates a fresh work of art for each client.

"We present companies in their best light," she said about her business that produces any visual graphics from corporate identity and logos to catalogs, menus, annual reports, tee shirts and advertising campaigns.

While at Oakland Community College, Kim won a logo contest with a design for Wonderland Mall — an event that caused her to detour from fashion design to graphic design. After college she gained experience working at small graphic agencies, and then began her business in her home.

Now located in downtown Milford, New Moon Visions continues to grow and celebrates its tenth anniversary next year.

Many local businesses like The Appetizer, Great American Pizza and Milford's Downtown Development Authority use her design expertise. New clients like Weathervane Windows, Wedding Pages magazine and Seiko have boosted her business.

"It grows and grows each year. The projects are so interesting and I love being involved in the local scene," she said.

Kim has established many relationships in Milford and finds it important to support other local businesses. Involvement in local professional organizations is also important, and helps bring her out from behind her desk.

Located upstairs at 342 N. Main Street, New Moon Visions, will soon move to a front suite offering a view of Main Street, which has Kim excited.

"It will be a great inspiration to work with a view of Main Street," she said.



Photo by DIANE JOHNSON

Kim Rivera

1999 Cavalcade

THE BUSINESS AUTHORITY



of Homes

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Thursday • Friday • Saturday • 12-3pm
Sunday • 12-6pm

Admission - \$7 Adults / Under 16 Free
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Livingston County

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Over two dozen distinctive homes featured in '99 tour

The Home Builders Association of Livingston County (HBALC) is hosting the Eighth Annual Cavalcade of Homes for two consecutive four-day weekends, May 20-30. Show hours are noon to 8 p.m. Thursdays, Fridays and Saturdays; noon to 6 p.m. Sundays.

There are more homes on this year's tour - 25 in all, ranging in value from \$176,000 to \$600,000. The homes vary in style and design and can be found in subdivisions and on individual lots and acreage. Many of the homes will be furnished and landscaped.

Tickets are just \$7 for adults while those under 16 will be admitted free. The purchase price includes a guidebook featuring all of the floor plans and articles of interest for potential buyers. Dollar-off coupons and maps are available through your Detroit Edison billing, as well as in local HomeTown and Observer & Eccentric newspapers, the Insider Business Journal, or by visiting the HBALC's website at www.hbalc.com (maps can also be faxed by calling the Cavalcade Hotline at 810.227.6210).

Sponsors for the 1999 tour include Detroit Edison, Fox Brothers, HomeTown Newspapers, Insider Business Journal, N.A. Mans Building Centers, Observer & Eccentric Newspapers and Standard Federal Bank.

Sponsored by Pella Window & Door Co.,

this year's Cavalcade entries are being judged by area builders and architects for excellence in their class. Each home was placed in one of three categories based on the price of the home and land as follows:

- \$175,000 - \$260,000
- \$261,000 - \$400,000
- \$401,000 and up

A panel of respected judges then rank each home based on the following criteria:

- Craftsmanship
- Floor Plan/Flow/Function
- Unique Features
- Exterior

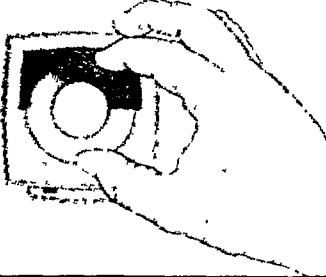
The homes will be judged when the show opens and the winners will be acknowledged with a special plaque of distinction. Watch for them as you tour these beautiful new homes throughout Livingston County!

The public will also have an opportunity to vote for their favorite house in the People's Choice Award and have a chance to win a \$2,500 in cash and prizes from local area merchants. Contest entry boxes will be at each house on the tour and at the Home Builders Association office in Brighton. The back of the admission ticket serves as the entry form. The drawing for the People's Choice Award will be held on or before June 11, 1999. No purchase is necessary.

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the Home Builders Association of Livingston County

THE HOME BUILDERS ASSOCIATION OF LIVINGSTON COUNTY

IS PROUD TO PRESENT THE

1999 Cavalcade of Homes

A Scattered Site Parade of 25 Spectacular New Homes for Sale

May 20th-30th ■ Thursday • Friday • Saturday: 12-8pm ■ Sunday: 12-6pm

Welcome
FROM THE CAVALCADE CHAIR

In The Market or Gathering Dreams

As you look, think of the involvement of hundreds of professional building trades: plumbers, electricians, carpenters, building suppliers and other trades without whom none of this would be possible.

Welcome to the 1999 Cavalcade of Homes. Whether you're in the market for a new home or gathering dreams for the future, 23 of the area's finest builders have constructed 25 homes for you to view. This year's Cavalcade offers a variety of sizes, price ranges, styles and locations within the county. Each participating builder is proud of his or her offering.

We would like to personally meet and thank you for taking the time to view each home — so say "hello" and offer your comments. Your input is appreciated and helps us determine what will be built in the future. As you look and critique, think of the involvement of hundreds of professional building trades: plumbers, electricians, carpenters, building suppliers and other trades without whom none of this would be possible. We share their pride in this year's offering.

While the pride of design and craftsmanship goes to those I've mentioned above, the 1999 Cavalcade of Homes is made possible by the generosity of our major sponsors and advertisers. Special thanks to Standard Federal Bank, Detroit Edison, Insider Business Journal/Observer & Eccentric/HomeTown Newspapers, N.A. Mans Building Centers and Fox Brothers Building Supply.

During your tour you may notice award plaques being proudly displayed. This year

Jim Detzel ■ 1999 Cavalcade Chair ■ Commander Construction Inc.

the 25 Cavalcade homes were divided into three price categories. A panel of professional judges, comprised of builders and architects from surrounding local home builder associations, came together to judge and award the Best Home In Its Class for each category. Thanks to all of the judges for their efforts and special thanks to Pella Window and Door Co. for sponsoring and organizing the awards program. Do you agree with the judges? Take advantage of our People's Choice Award and cast your ballot. You could win a \$2,500 in cash and prizes for your efforts.

I would like to personally thank the members of the 1999 Cavalcade Committee. Each member volunteered a great deal of time and effort to make this year's show an enjoyable experience for you.

For most of us, our home is the largest investment we will ever make. As professional builders and members of the Home Builders Association of Livingston County, we appreciate the trust that is placed with us when you purchase a new home or contract major improvements to your existing home.

Speaking on behalf of the 450 members of the Home Builders Association of Livingston County, thank you for attending the 1999 Cavalcade of Homes. We hope you enjoy the tour.

MISSION STATEMENT

The Home Builders Association of Livingston County (HBALC) is a not-for-profit professional organization representing its members while addressing the interests of the building industry and the community-at-large. As the voice for the building industry, the mission of the HBALC is to support and enhance the economic growth and quality of life in our community.

MISSION GOALS

- Protect private property rights for all citizens.
- Promote affordable homeownership.
- Promote professionalism, competency and goodwill throughout the industry.
- Promote the positive image and public awareness of the association and the industry.



THE HBALC IS AN
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Chartered in 1970, the HBALC is affiliated with the Michigan Association of Home Builders (MAHB) and the National Association of Home Builders (NAHB).

\$1 OFF REGULAR ADMISSION WITH THIS COUPON

1999 Cavalcade of Homes
May 20th -30th

Thursday • Friday • Saturday: 12-8pm ■ Sunday: 12-6pm
Regular Admission: \$7 for Adults ■ Children under 16 FREE

1999 CAVALCADE OF HOMES COMMITTEE MEMBERS

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Jim Detzel, Commander Construction, Inc.

Vice Chairman
Jeff Doyle, Doyle Homes, Inc.

Operations Committee
Corry Ridsdale, Ridsdale Construction
Jane Davis, Village Builders
Dale Payne, CDP Custom Homes

Signage Chairperson
Ron Gari, R. Gari signs

Budget Chairperson
Darlene Lane, Standard Federal Bank

Marketing & Guidebook Chairperson
Jim Mason, Insider Business Journal

Staff Liaison
Carol Kull, HBALC

HAPPY HOUSE HUNTING

As always, you can start at any house and view all or part of the cavalcade. For house locations, please see the map on p.16. Tickets are available at the homes on display (during cavalcade hours) or in advance at the HBALC office in Brighton (132 E. Grand River • 9am-4pm).

Check out the HBALC website at www.hbalc.com

This year's sponsors are:

Detroit Edison ■ Fox Brothers ■ HomeTown Newspapers
Insider Business Journal ■ N. A. Mans Building Centers
Observer & Eccentric ■ Standard Federal Bank

Whether building a dream home or planning for the future, this year's cavalcade is a must see

Welcome to Livingston County and the 1999 Cavalcade of Homes tour. This year the Home Builders Association of Livingston County will be giving you the opportunity to view

25 new homes ranging in price from \$176,000 to \$600,000. These homes are located on scattered sites throughout the county and showcase a wide variety of housing styles and price ranges. Each year the Cavalcade of Homes tour gets bigger and better and this year is no exception. A special thanks goes to Jim Detzel of Commander Construction, Inc., the entire Cavalcade Committee and to all the participating members whose hard work and dedication make this event such a huge success.

This is a great opportunity to see the latest innovations in building technologies as well as the outstanding workmanship of Livingston County builders. All the homes will be staffed by the builders or their representatives in order to assist you with any questions you might have. Whether you are building your dream home now or planning for the future, the 1999 Cavalcade of Homes tour is a must see.

As the voice of the building industry, the mission of the HBALC is to support and enhance the economic growth and quality of life in our community. The Cavalcade is just one of our many events that allow us to do this. Come see what the best of Livingston County has to offer and why so many people are making it their home!

*Julie A. Fielek,
President, HBALC
Fielek Builders LLC*



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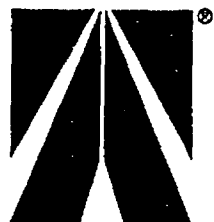
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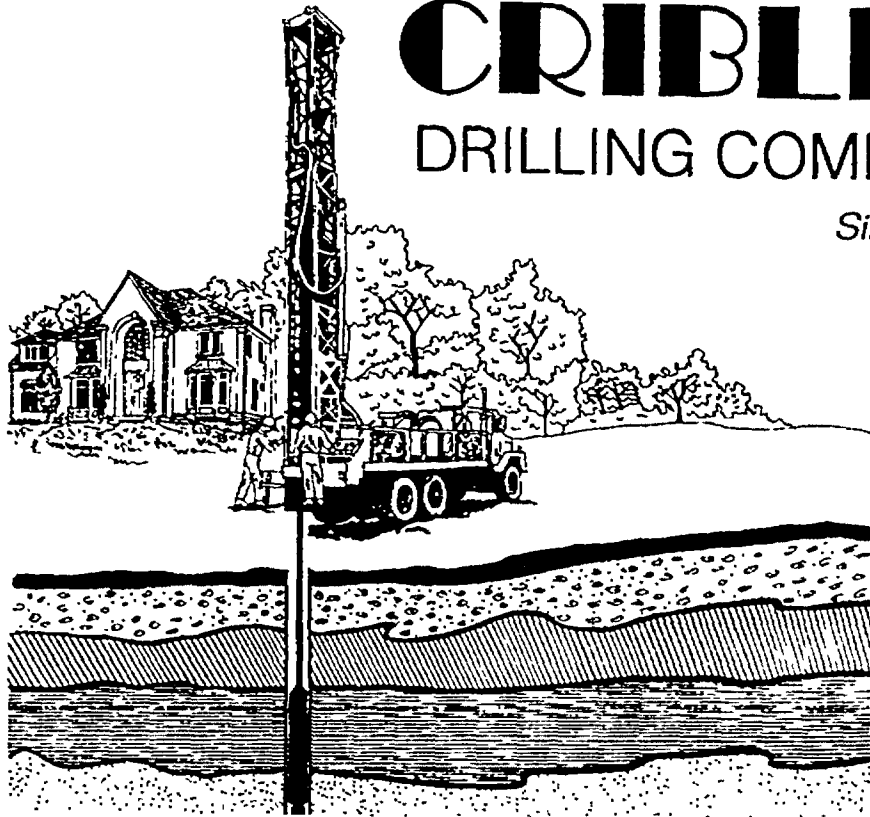
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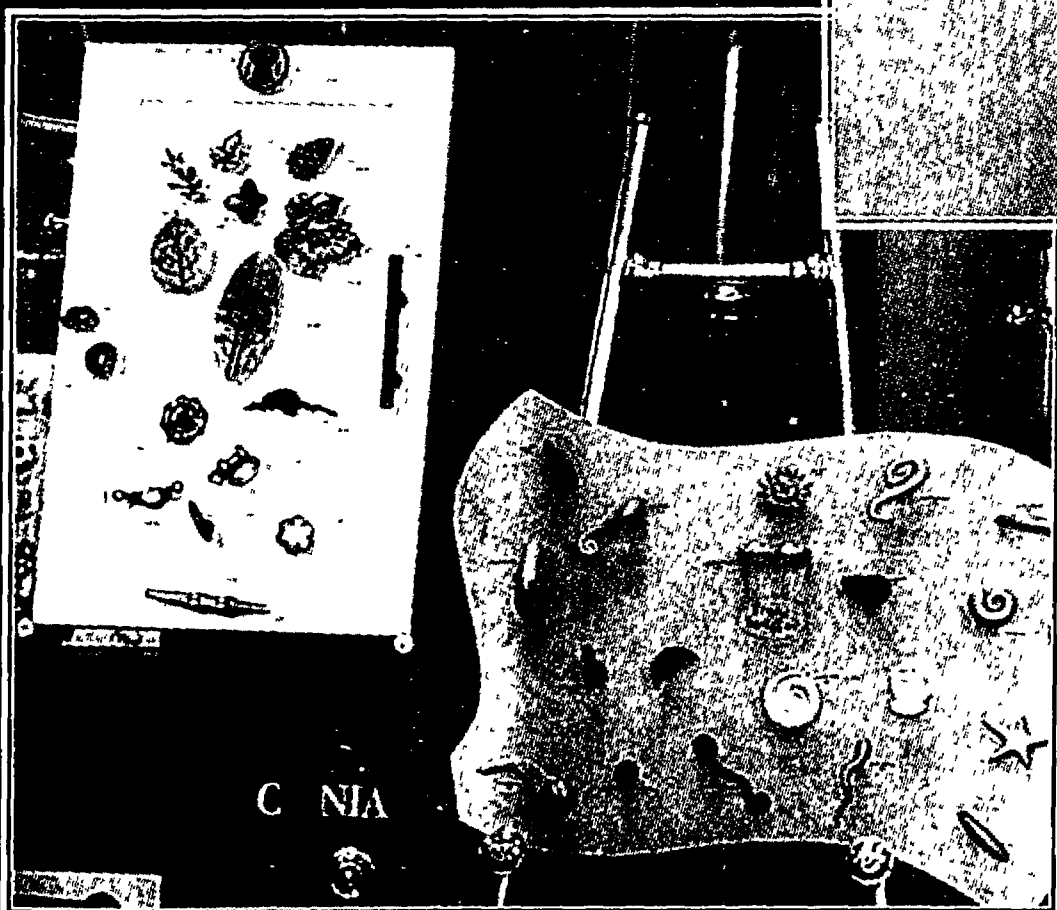
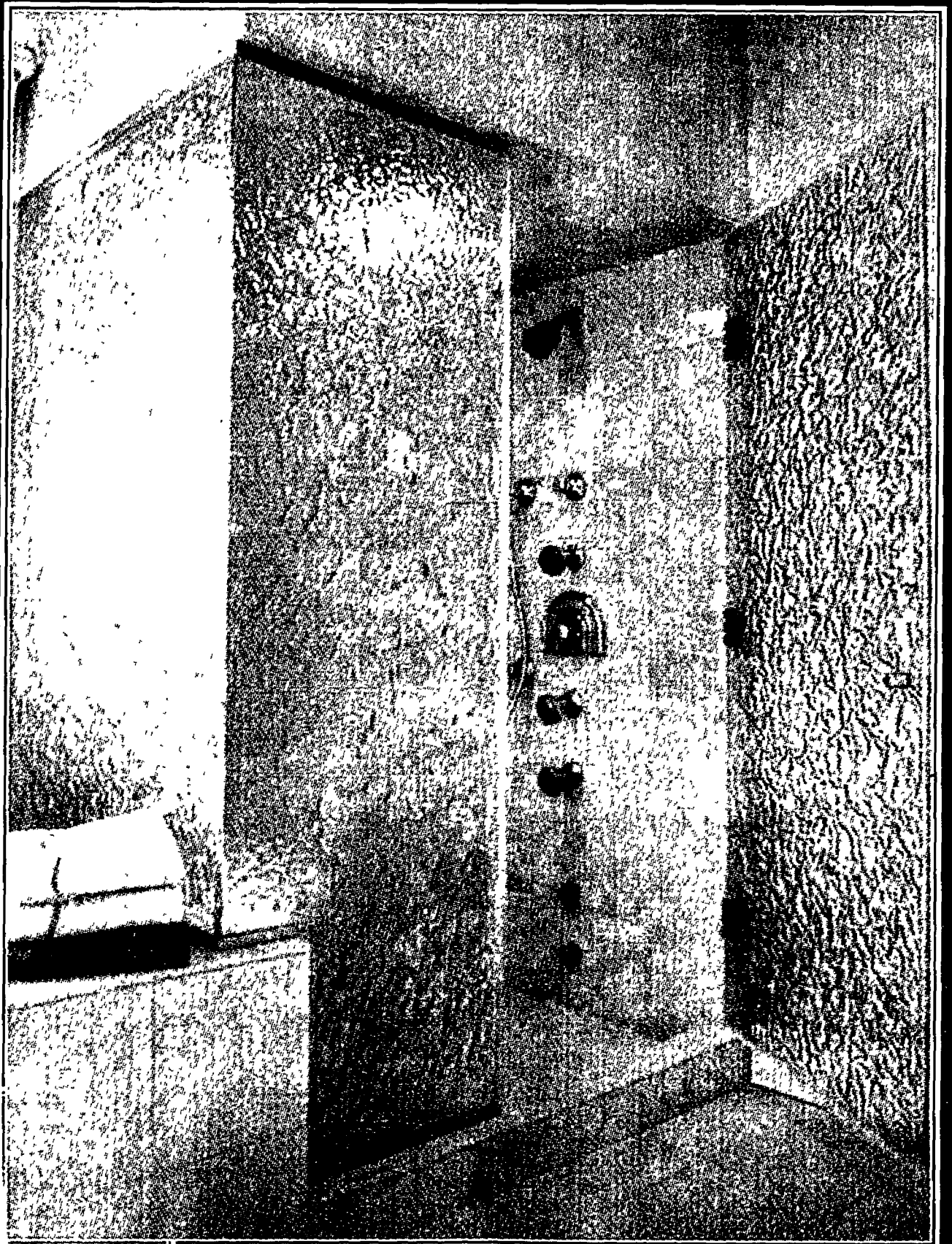
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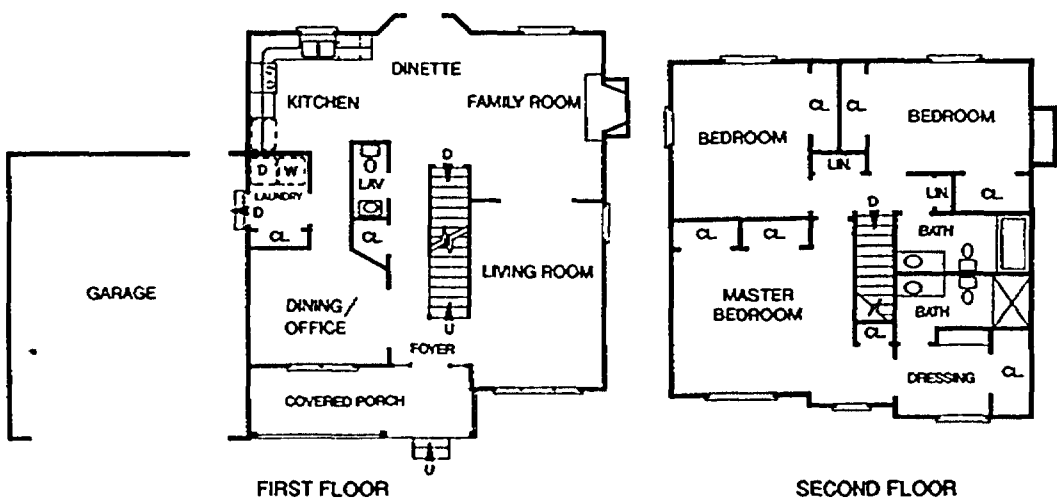
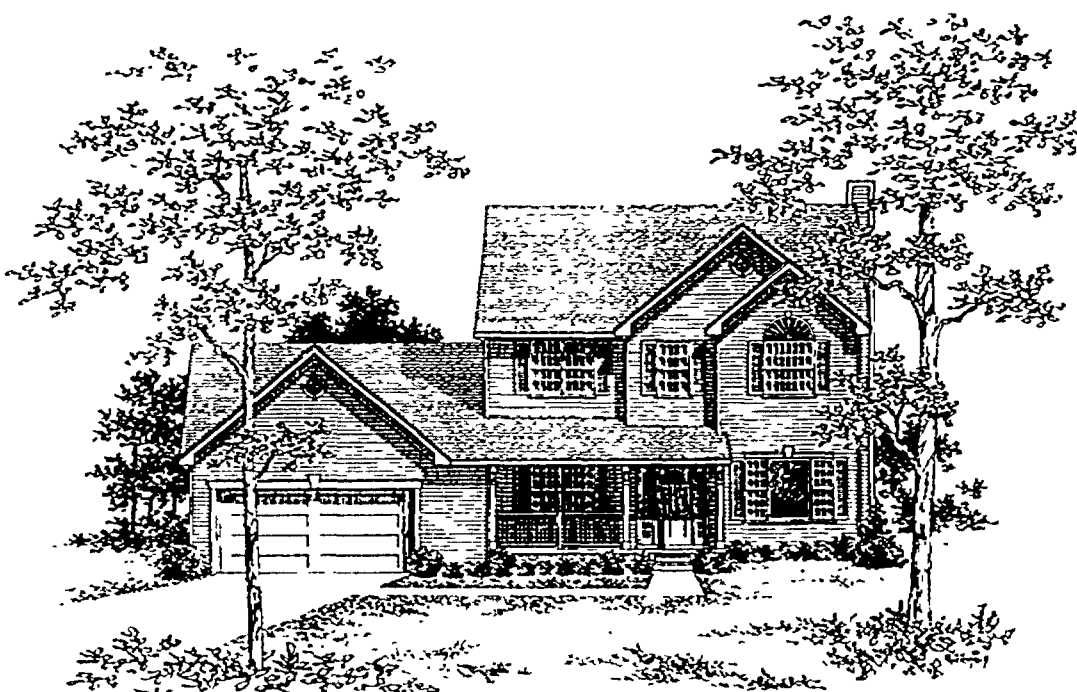
Willow Creek Subdivision
 Lot #36
 5532 Water Willow Howell

\$182,000 w/ land

1,800 sq. ft.

3 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- Base price from \$172,500
- Two-story colonial with daylight basement
- Attached two-car garage
- Dimensional, 25-year shingles
- First floor laundry with overhead cabinets
- Covered entry porch
- Master suite with vaulted ceiling and bathroom
- Wood-burning fireplace in the family room

- Maintenance-free exterior
- Concrete drive, entrance walk and front sidewalk
- Choose from our many floor plans or bring us your plans for approval

SITE FEATURES

- 1/3 to 1/2 acre lots with water access
- One minute to golf course
- Award-winning Howell Schools
- City sewer

- Sidewalks, underground utilities
- Only minutes from I-96

Imagine the perfect new home community surrounded by the beauty of water and recreation (golf course), yet minutes from shopping, schools, and expressways. Welcome to Willow Creek, Liberty Homes newest subdivision located between Brighton and Howell and priced from the \$160s.

2 CDP CUSTOM HOMES

BRIGHTON ■ 810/227-9110

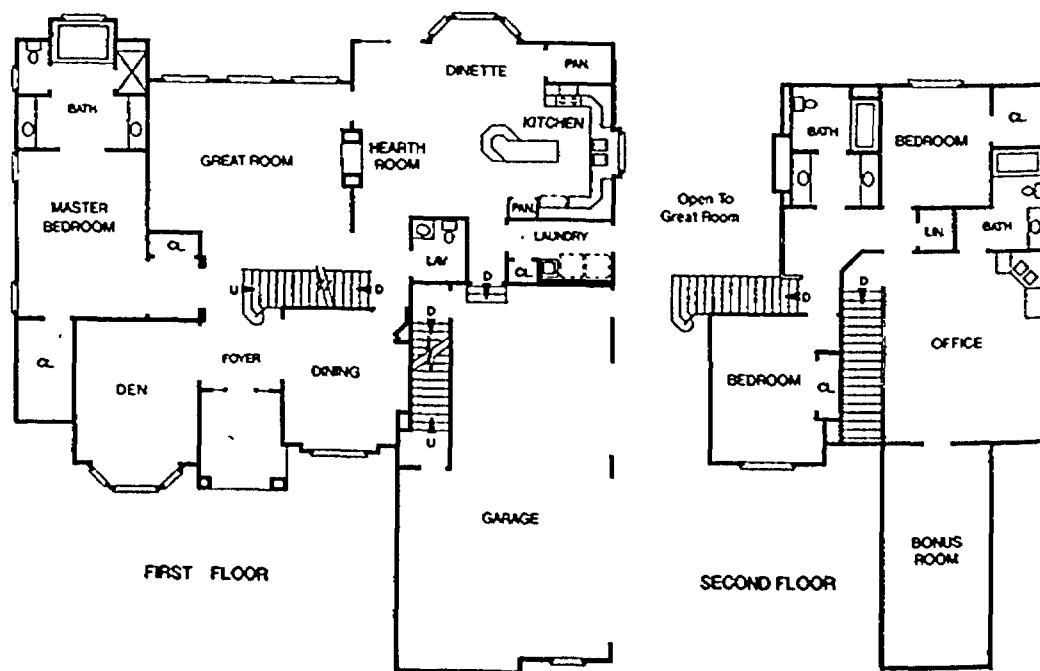
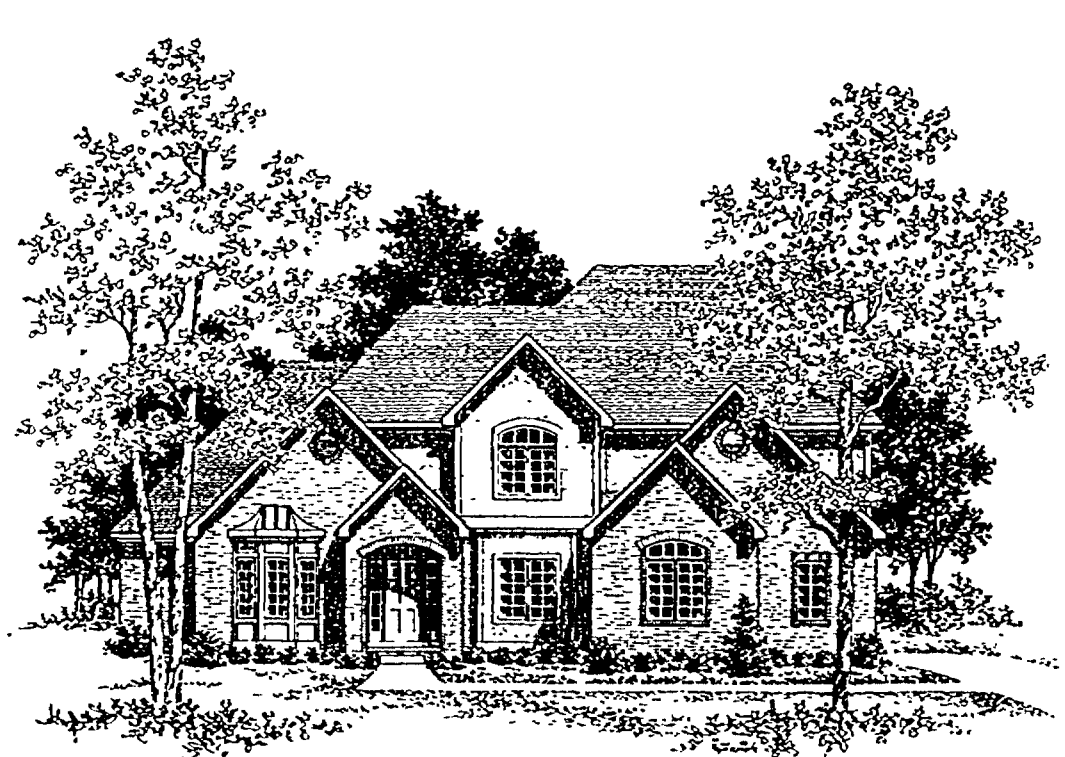
North Shore Subdivision
 Lot #76
 3723 Lakewood Shores • Howell

\$380,000 w/o land

3,012 sq. ft. plus unfinished walkout

Landscaped • 3 bedrooms • 3.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- 9 ft. walkout basement
- 9 x 7 ft. door to basement area beneath garage
- Two sets of stairs to basement and second floor

- Second floor office with private bathroom
- Finished bonus room
- Energy package
- Loewen windows
- Central vacuum

- Zoned HVAC
- Prepped for security system
- Hot water loop
- 48 in. see-thru fireplace

3

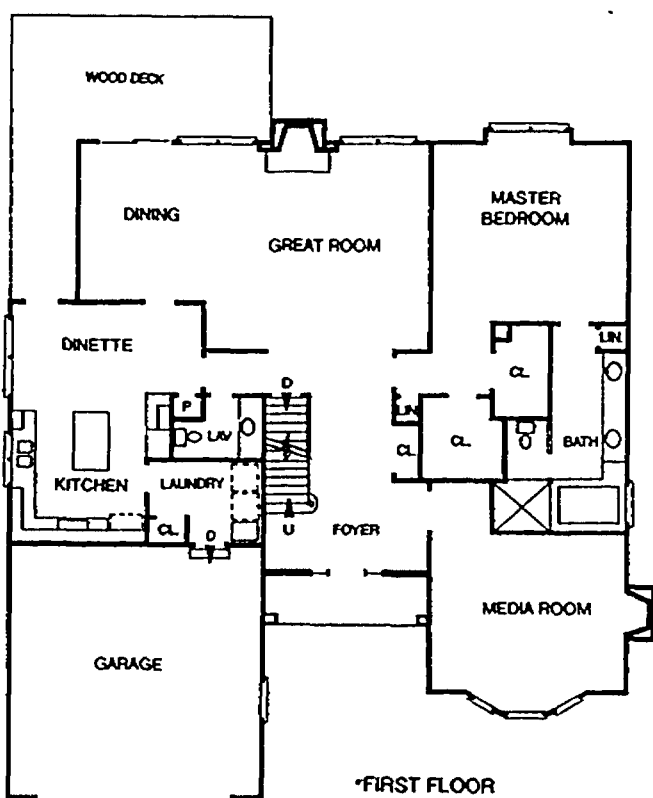
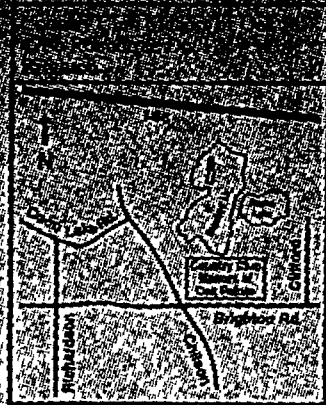
WINEMAN & KOMER BUILDING CO.

OAK POINTE GOLF & COUNTRY CLUB, BRIGHTON ■ 810/220-1122

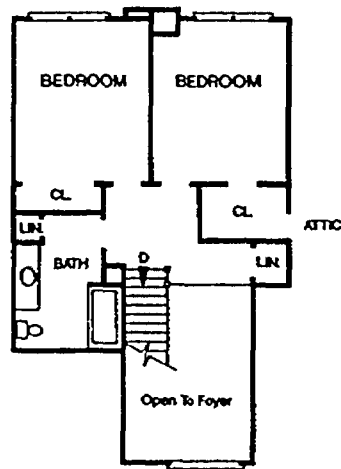
Country Club Manors of Oak Pointe
Subdivision • Unit #34
4786 Roundtree Dr. • Brighton

\$371,000 w/land • 2,530 sq. ft.
Landscaped • Furnished
3 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



FIRST FLOOR



SECOND FLOOR

Our most popular floor plan in this community of maintenance-free, detached condominiums.

MODEL FEATURES

- 9 ft. ceilings on main floor
- Formal dining room open to great room with fireplace.
- Central air
- Deck

- Spacious kitchen with island and breakfast nook
- Master suite with two walk-in closets and large master bath
- Library accented by cathedral ceilings, bay window and second fireplace
- Two additional bedrooms and full bath upstairs

- Complete landscaping and irrigation

Located in Oak Pointe, Southeastern Michigan's finest recreational residential community. 36 holes of golf, an all sports lake with marina plus beach and the luxurious and prestigious Oak Pointe Country Club are all adjacent to the development.

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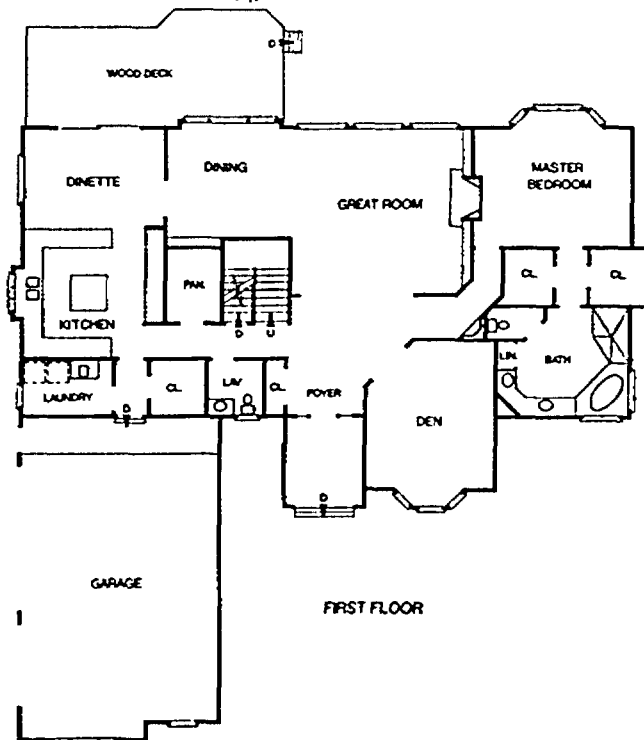
ECHELON HOMES, LLC

BRIGHTON ■ 810/220-3664

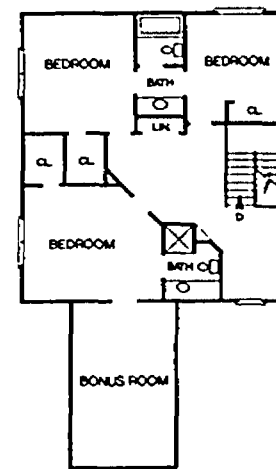
Oak Pointe Honors Subdivision • Lot #6
3910 Honors Bluff • Howell

\$565,000 w/land
3,450 sq. ft. plus unfinished walkout
Landscape • 4 bedrooms • 3.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



FIRST FLOOR



SECOND FLOOR

This impressive home is situated on the Oak Pointe Honors golf course. It is located in the Brighton School District, just four miles west of charming, downtown Brighton.

MODEL FEATURES

- 3400 sq. ft., plus a large, three-season porch
- One and one-half story, four bedroom, three and one-half baths
- Jacuzzi two-person tub in owner's suite
- Home security system
- Full walkout basement

- with 9 ft. ceilings and prepped for full bath
- Oversized three-car garage with two openers and insulated garage doors
- Recessed lighting throughout house
- 9 ft. ceilings throughout and a 15 ft. great-room ceiling
- Custom cabinets with granite and Formica countertops in gourmet kitchen
- Ceramic tile floors in the kitchen, nook, foyer and hallway
- Library with double

- french doors and built-in oak stained bookshelves
- Silent floor system (I-joists)
- High efficiency furnace (with humidifier and A/C) and high efficiency water heater
- Wood-clad windows with low-E insulated glass and warm edge system
- Architectural grade dimensional roof shingles
- Screened-in porch with panoramic views of the golf course

Home entertainment is more than a good stereo system

With today's lifestyles, people are entertaining in their homes more than in the past. Home entertainment in the 1990s involves more than the stereo systems with two or four speakers that were known as home entertainment centers in the 1970s.

In custom homes being built today, such as those featured in the Cavalcade of Homes tour, home entertainment means much more than the outdated definition of the past. It usually includes surround-sound capabilities with complete audio-video centers. It also can involve unique features such as home theaters or finished walkouts complete with multi-purpose entertainment uses.

Mitch Harris Building Company Inc. in Brighton is installing an extensive entertainment system designed into its model home that will be featured in the Cavalcade of Homes tour. It is located in the Setters Pointe subdivision off Hamburg Road just south of Brighton Lake Road.

"Today, people want more sophisticated entertainment systems and we try to accommodate their desires with built-in features designed right into the home," said John Weatherly of Mitch Harris.

Many times, it involves highly-specialized, state-of-the-art equipment. Mitch Harris relies on Fred Joncas, owner of Safe and Sound in Brighton, as its entertainment expert. His company is the contractor for installing everything from security alarms to the most sophisticated sound systems in homes for Mitch Harris.

"Our clientele just love him," Weatherly added.

"We're working to create a showcase of prod-

ucts for home entertainment in the Mitch Harris home. It's still a work in progress but we'll have it ready for the Cavalcade of Homes," Joncas said.

Safe and Sound is installing a complete home entertainment, surround-sound system that consists of a large or big screen TV, an audio-video receiver, six speakers with four built into the walls and two free-standing, centered in the "great room," Joncas explained.

Additional remote speakers will be wired and built into the walls in the loft and master bathroom. The individual homeowner may want to add speakers in the kitchen, bedrooms, or on the outside deck.

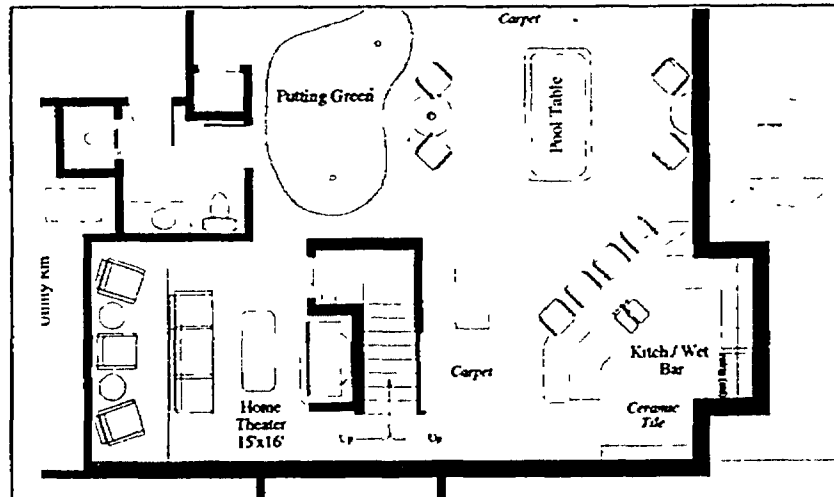
The system for the model home would cost about \$3,500, according to Joncas. Home entertainment systems can run from lower than that amount to as much as \$20,000 on the high-end for homes built in Livingston County.

The Mitch Harris home includes plans for an optional home theater in the basement, but it will not be built into the model due to the high cost. Joncas said that people can invest as much as \$100,000 for a complete home theater with the sloped floor, luxury seating, screen and projection system that pulls down out of the ceiling.

Safe and Sound also installs home entertainment systems in finished houses which is considered after-market business in the trade.

Oakmont offers ultimate in home entertaining

The Oakmont model home in San Marino Woods may offer the ultimate in sophisticated home entertaining with an optional finished



An optional finished walk-out could feature a built-in wet bar, pool table, putting green, and a home theater set-up illustrated in this floor plan.

walkout with facilities for multi-purpose uses.

The Cavalcade of Homes selection was designed and built by Paradigm Building Company of Union Lake and is located off M-59 just west of U.S. 23. The 2,660 square-foot home offers an additional 1,440 square-foot finished walkout with several entertaining features at an additional cost of \$37,000.

The plan for the finished walkout will include a mini theater with step-up seating, a recreation room with a wet bar, pool table, two-hole putting green, full bath with a shower, and an exercise room or fourth bedroom. (The floor plan is shown in the illustration.)

The mini-theater at the base of the steps includes a built-in big-screen TV, sofa seating in the front row, and a raised seating area with chairs and cocktail tables for comfortable viewing of the family's favorite movies or sporting events.

The large L-shaped recreation room features the wet bar facilities, built-in bar with four high

stools in one corner, the pool table and putting green with sunken holes, short flags, and two-tone carpeting in the larger portion of the walkout. Rainy days or cold weather won't spoil the family's fun with these exclusive facilities.

The putting green would be appropriate for a home built on one of the many golf courses with residential developments in Livingston County. Avid golfers could practice their putting in their own home in the winter or before venturing out on the adjoining course for a round of golf.

The Paradigm model also offers an on-site computer-aided design program that allows customers to customize their home with the help of Dave Sanders, an architectural designer on its staff.

Sanders is also a local artist who is preparing an exhibition of his work that will be on display for the Cavalcade of Homes tour.

By Duane Ramsey, IBJ

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5

WINEMAN & KOMER BUILDING CO.

OAK POINTE GOLF & COUNTRY CLUB, BRIGHTON ■ 810/220-1122

Oak Pointe Honors Subdivision • Lot #39

3770 Honors Way • Brighton

\$585,000 w/land • 3,680 sq. ft.

Landscaped • 4 bedrooms • 5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



6

HAMWAY HOMES, INC.

BRIGHTON ■ 810/229-2449

Sundance Meadows Subdivision

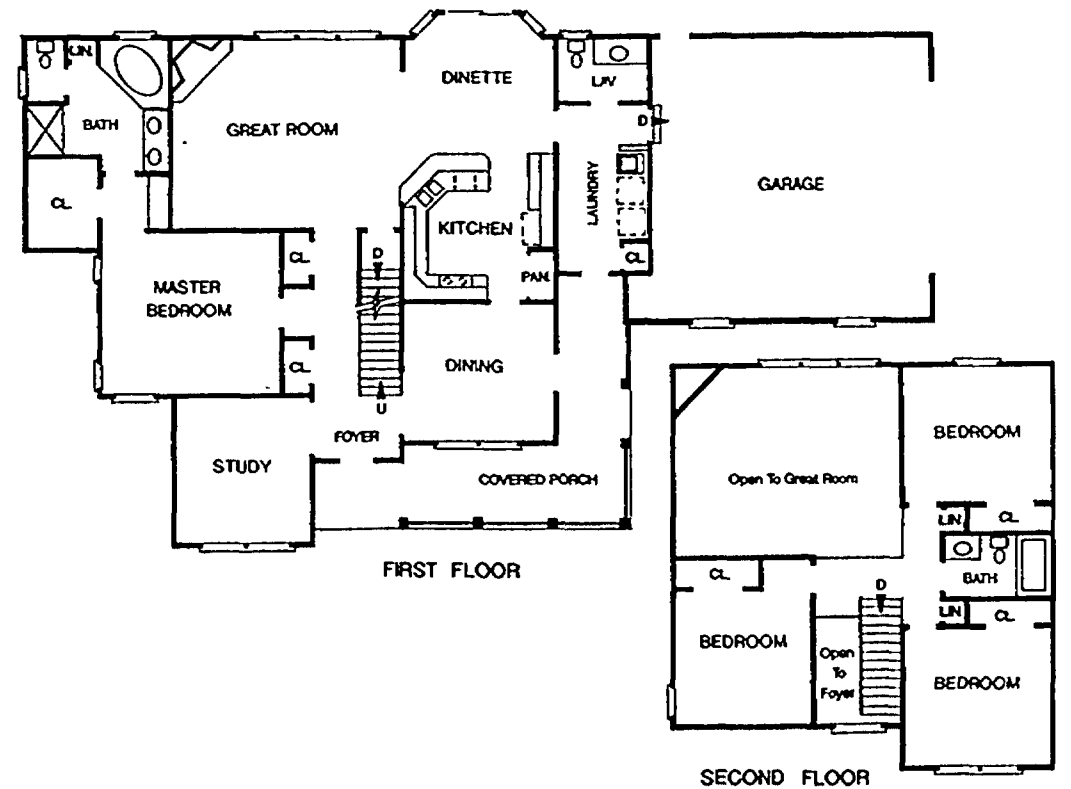
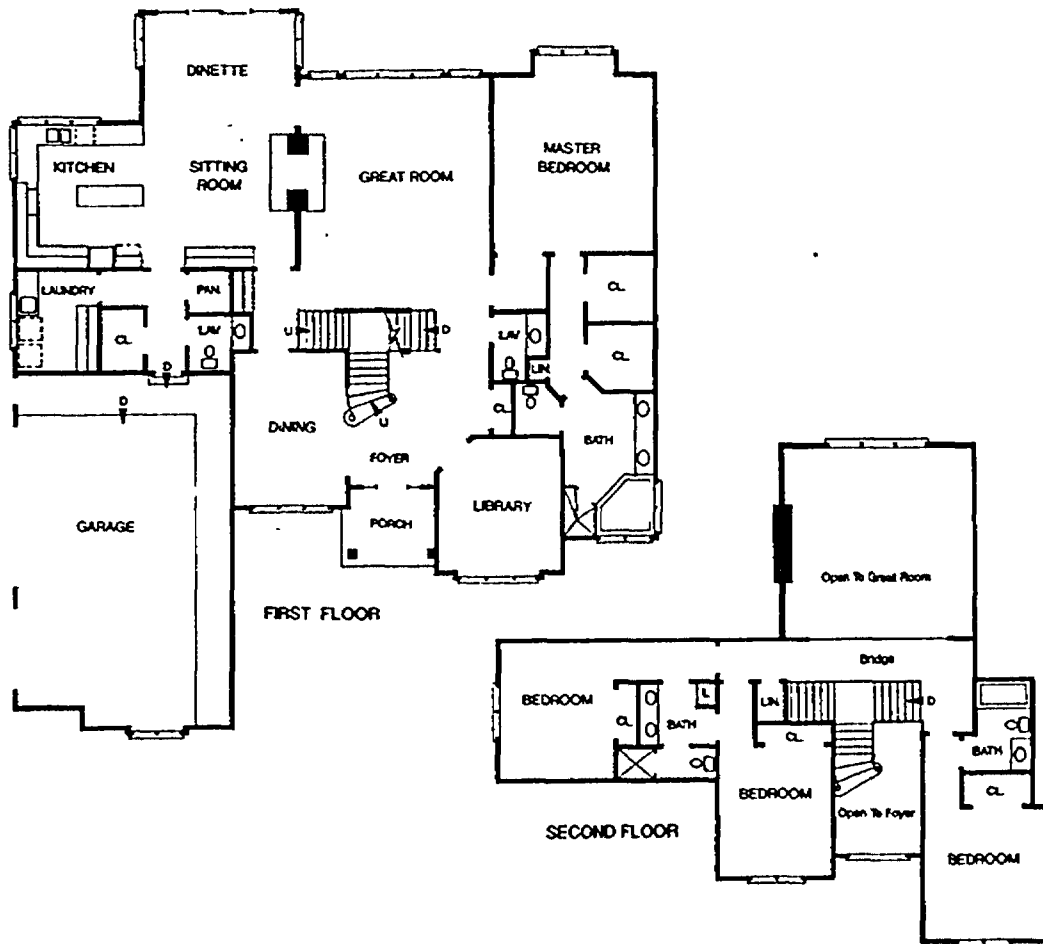
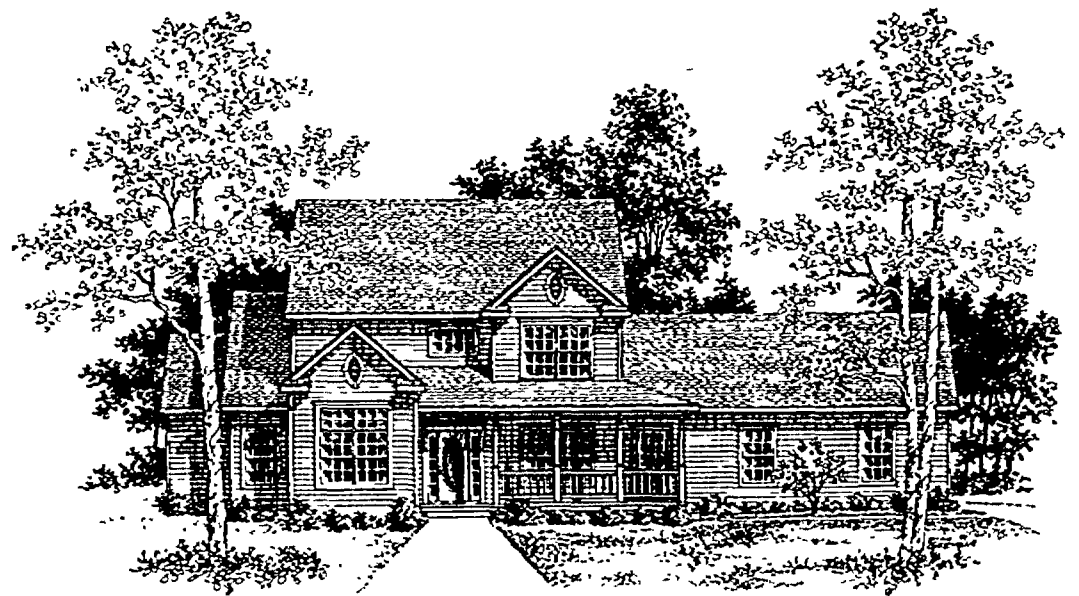
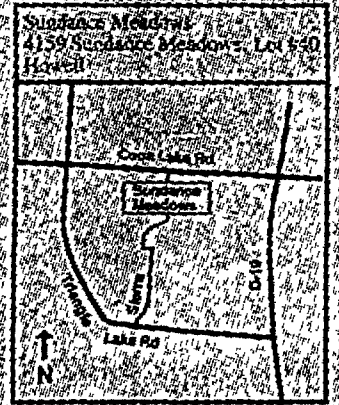
Lot #40

4159 Sundance Meadow • Howell

\$284,9000 w/land • 2,301 sq. ft.

Landscaped • 4 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- Hardwood floors/carpeting
- Stainless appliances
- Cherry cabinets
- Marble island in kitchen and powder room
- Two-sided fireplace
- Two story ceiling in greatroom
- Cathedral ceiling in nook/hearth room
- Pan ceiling in master suite
- 8 ft. solid wood doors on main floor
- Custom base, casings and crown moldings
- Recessed lights throughout
- Three-car side entry garage
- Irrigation system, sod and landscaped

MODEL FEATURES

- One-acre site
- Underground utilities
- Paved roads
- Large mud room
- Open foyer
- Private study
- Kitchen with breakfast area
- Separate dining room
- 9 ft. ceilings in basement and first floor
- Spacious great room with corner fireplace
- Central air
- First floor master bedroom with dressing area and private bath with whirlpool tub
- Covered wrap-around porch
- Large, two-car garage

7 B.D. DONOVAN BUILDERS, INC.

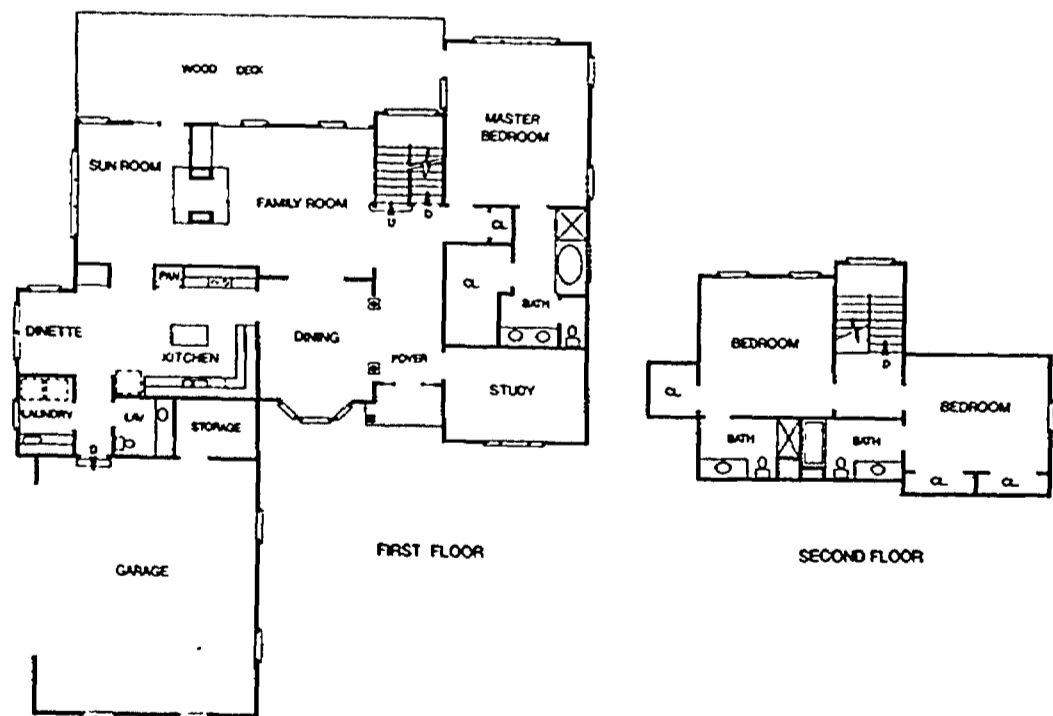
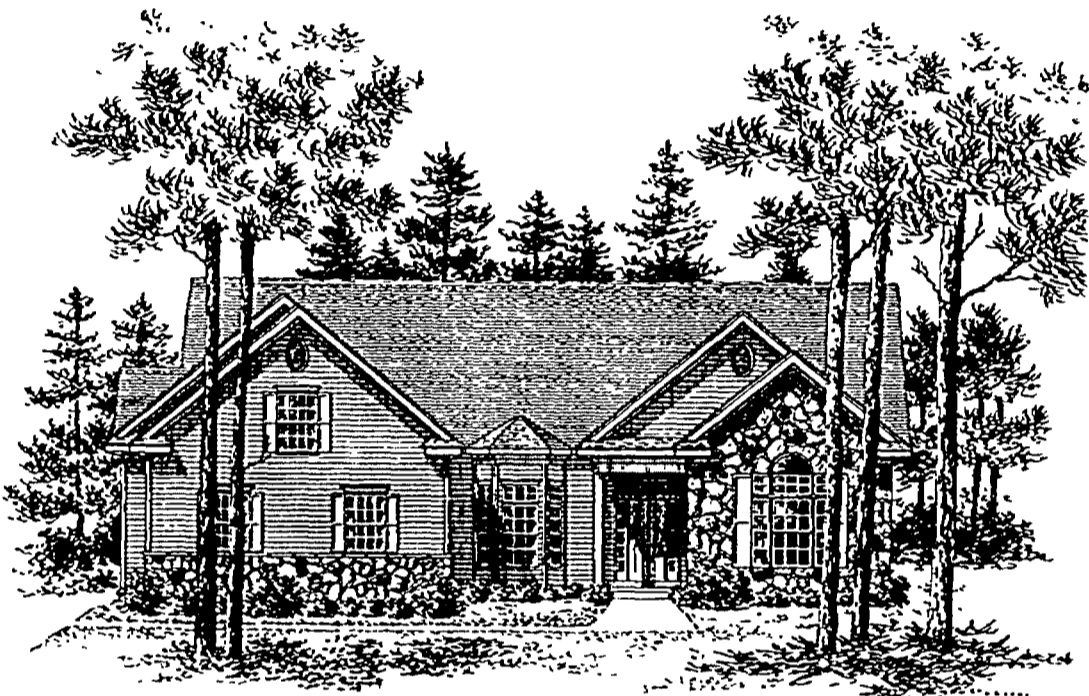
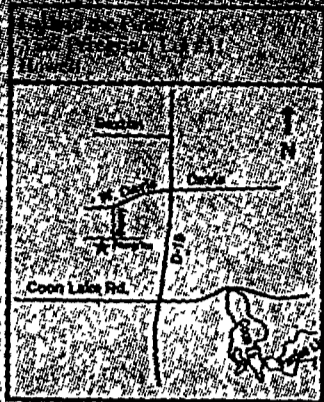
HAMBURG ■ 810/231-2355

Lake in the Pines
3322 Peregrine • Howell

\$352,000 w/o land

3,500 sq. ft. including finished walkout
Landscaped • 3 bedrooms • 4.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- Lowen Windows
- Maintenance-free cultured stone and vinyl exterior
- 40-year dimensional shingle
- 10 ft. first floor walls
- Sloped and tray ceilings
- Fully landscaped

- Extensive trims and cabinets
- High-efficiency Lennox Complete Heat with in-floor basement heat
- Extensive hardwood and ceramic flooring
- Jacuzzi in master bath
- Asphalt driveway
- Central vacuum

- See-thru fireplace with cultured marble and oak mantels
- Alarm, audio and inter-com systems
- Custom kitchen with Pioneer cabinets
- Underground sprinkler system

8 E.C. GEORGE CONSTRUCTION, LLC

DETROIT ■ 313/933-8500

Georgetown Subdivision

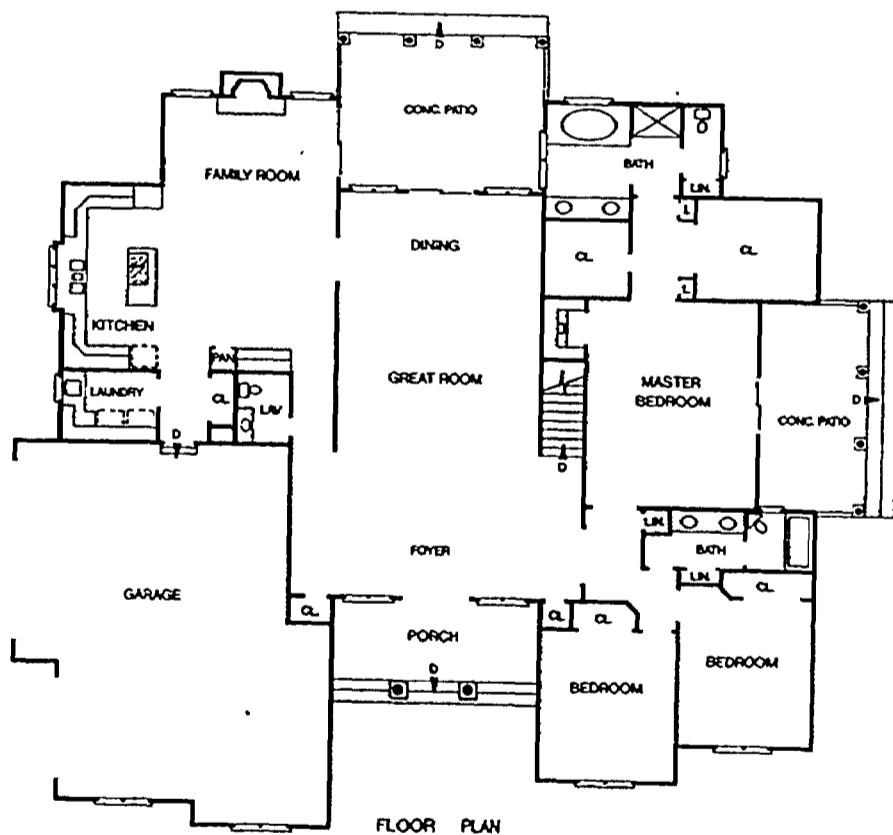
Lot #1

2950 High Hillcrest Drive • Howell

\$429,000 w/ land • 2870 sq. ft.

3 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



Pillared brick ranch on over two wooded acres with a great view. Volume ceilings throughout. Interior walls completely insulated.

MODEL FEATURES

- Open kitchen
- Gaffenau Appliances
- White cabinets
- Pillared concrete patio with BBQ grill off great room

MASTER BEDROOM & BATH

- Two walk-in closets
- wet bar
- Jetted tub for two
- Ceramic shower with body sprays
- Pillared concrete patio

BASEMENT

- Two hot water heaters
- Plumbed for bathroom

- Water softener
- Unfinished wine cellar
- 90% energy efficient furnace
- Square extension beams

GARAGE

- 3 car, dry-walled & painted
- Gas line for heat
- Hot & cold water

9

RIDSDALE CUSTOM HOMES, INC.

HOWELL ■ 517/548-7593

3060 Char. Ann. • Howell

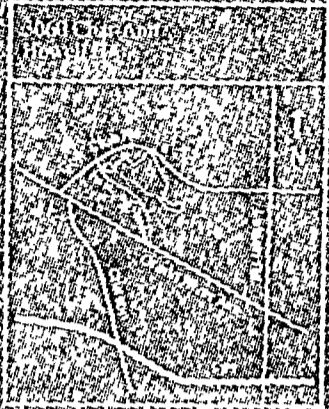
\$367,000 w/o land

3,400 sq. ft.

4 bedrooms • 3 baths

Landscaped

ARCHITECTURAL RENDERINGS BY GERMANA



10

AMP BUILDING COMPANY

ROYAL OAK ■ 517/548-3150

Lakewood Knoll Subdivision

Lot #32 • 4109 Brookstone Dr. • Howell

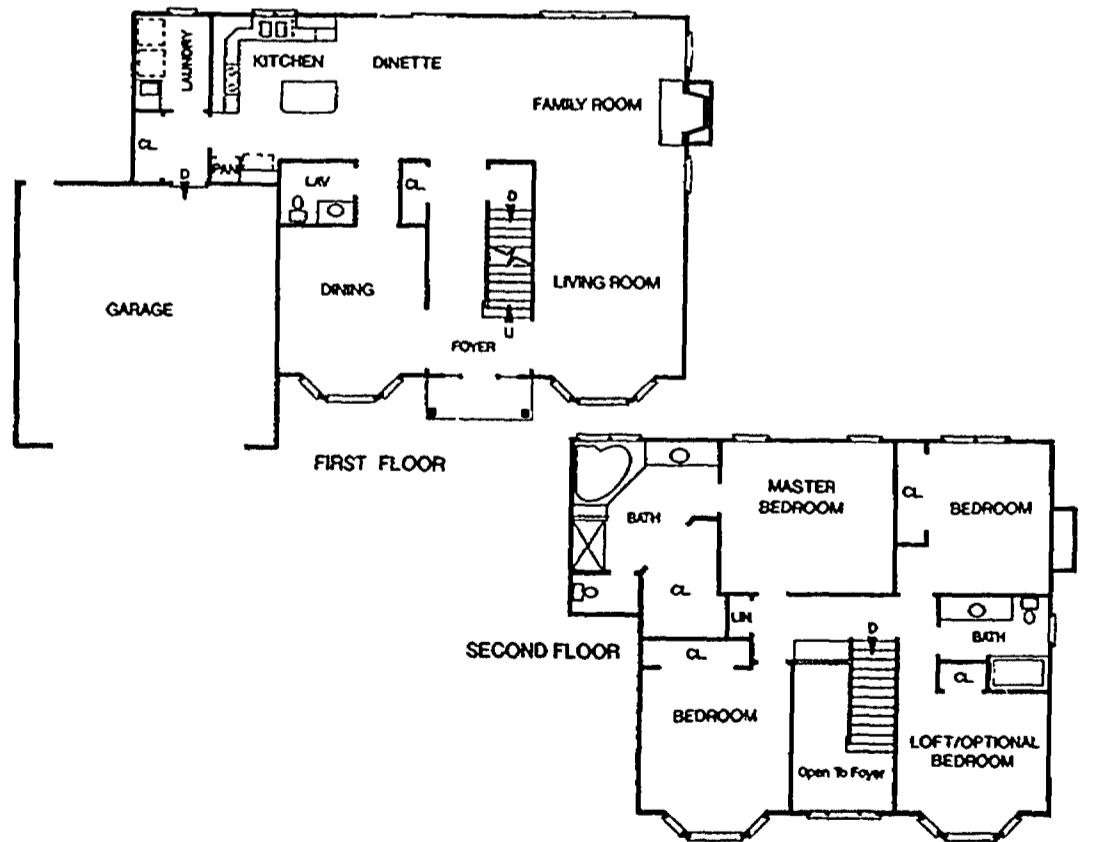
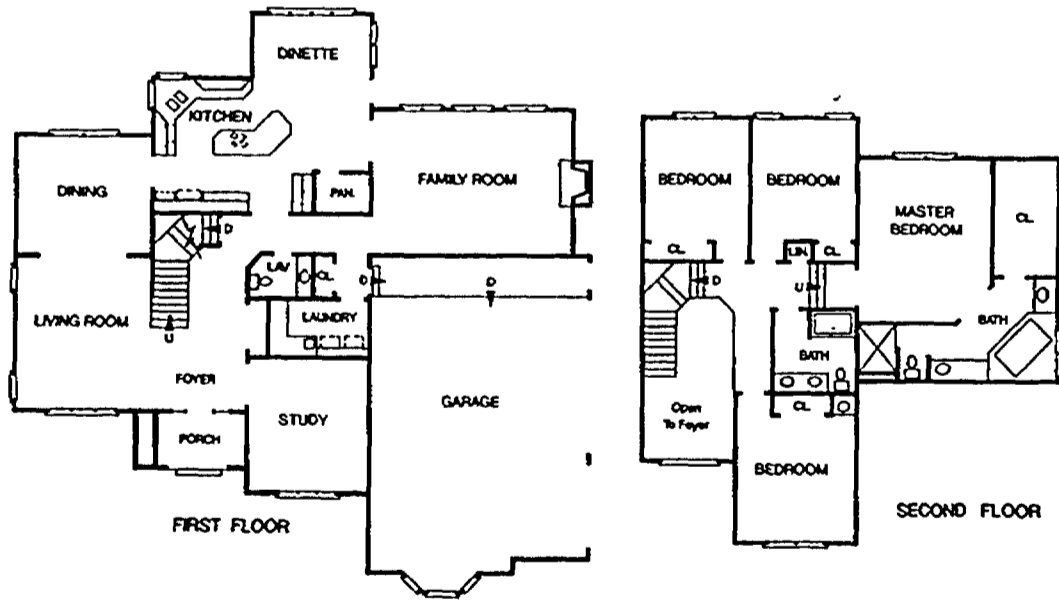
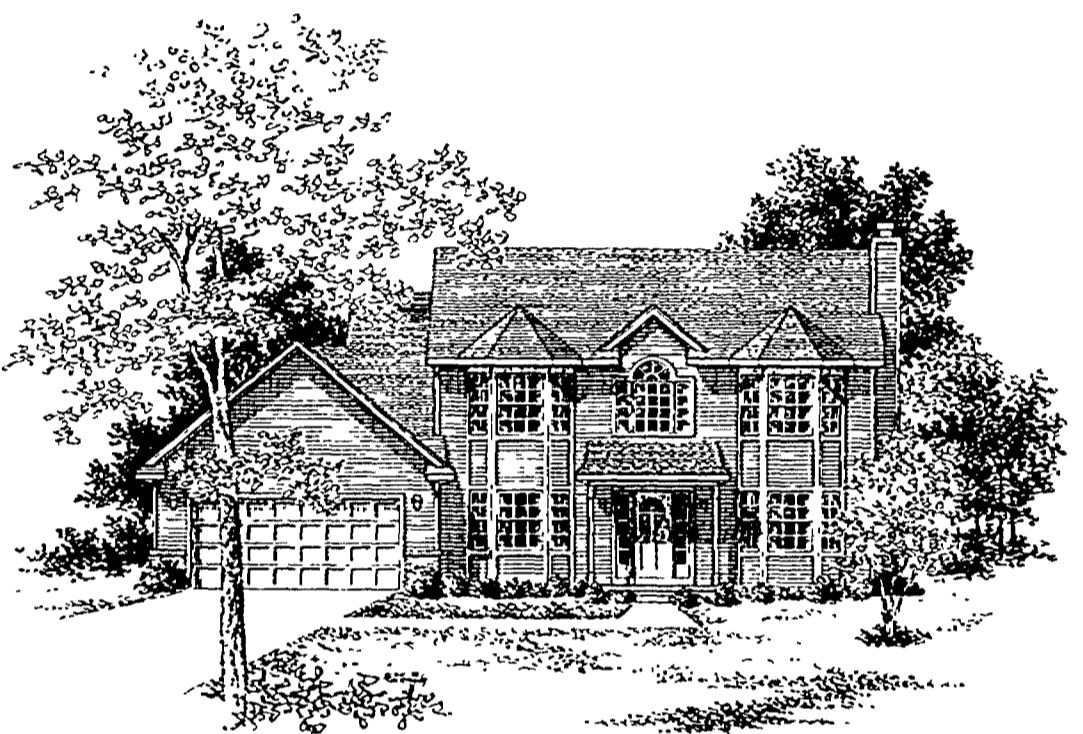
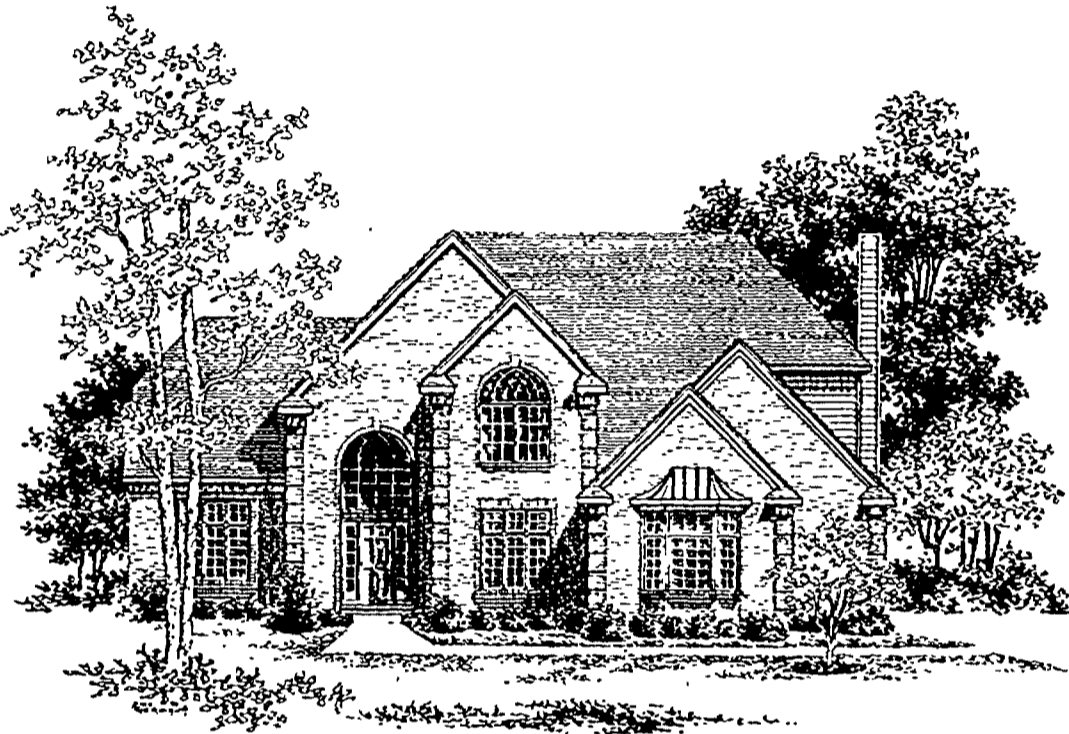
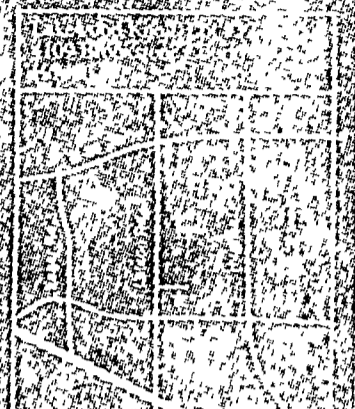
\$291,354 w/land

2,330 sq. ft. plus finished walkout

Landscaped • Furnished

4 bedrooms • 2 1/2 baths

ARCHITECTURAL RENDERINGS BY GERMANA



Ridsdale Custom Homes, Inc., proudly presents another spectacular home, built with attention to detail and integrity for which they are known.

The elegant exterior brick detailing and an impressive front entry invite you to begin your tour. With over 3,400 square feet of finished floor space, this home offers

many highlights to view throughout your visit. The home design features volume ceilings with spacious rooms and comfortable spaces throughout. Maple cabinetry, granite and solid surface countertops, a beautiful staircase, low-E windows, zoning, sound system, and extensive ceramic tile and hardwood are just a few of the unique

features which can be viewed in this custom home. The many built-in features and custom trim work throughout the home provides a feel of quality which sets it apart from most new homes of today.

Last year's award winning builder, Ridsdale Custom Homes, Inc. welcomes you to their 1999 Cavalcade of Homes.

Spacious and contemporary, this 2,330 sq. ft., four-bedroom colonial features such amenities as an island kitchen, a two-story foyer with oak handrail and plant shelf, a

magnificent master bath with extra large walk-in closet and Jacuzzi whirlpool tub, timeless Bruce hardwood floors and natural oak casings throughout.

This house has it all and still more, including sitting 9 ft. semi-finished walk-out basement overlooking a stunning view of natural preserves.

Technology improves energy-efficiency of homes built today

Homes built today are constructed for better energy efficiency than homes of the past as technology continues to improve the quality of design, equipment, building materials, and other factors that contribute to the energy efficiency.

However, individual builders have differing opinions about what is the most important factor in achieving the highest level of energy efficiency.

"The best thing you can do is to buy good windows," said Richard Komer of Wineman & Komer in Southfield. "Windows are important because that's where most of the heat loss is experienced."

Wineman and Komer strongly recommends installing wooden windows in the homes it builds because wood is a better insulator than vinyl or aluminum, said Komer. They use a wood-frame window with vinyl and aluminum cladding (covering frames) made by Weathervane Window Inc., a local company in Brighton.

"They make a very good window. I have them in my home," Komer said. "Weathervane is a good company with good products that services our needs very well. At the higher end, Anderson or Pella windows are commonly installed in higher-priced, custom homes costing over \$1 million."

The Monticello Rose, a new line of windows by Weathervane, were used in the model home built by Wineman & Komer included in the Cavalcade of Homes. These windows combine the natural warmth of wood with state-of-the-art, insulated-glass technology, according to Jess Adler, vice president of Sales and Marketing at Weathervane.

"We use high-performance, Low-E glass filled with Argon gas and unique structural silicone spacer - Super Spacer (TM) by Edgetech - between the two glass panes. The foam spacer warms the edge of the glass and eliminates the cold-air transfer of aluminum spacers in other windows. It delivers incredible resistance to condensation," said Adler.

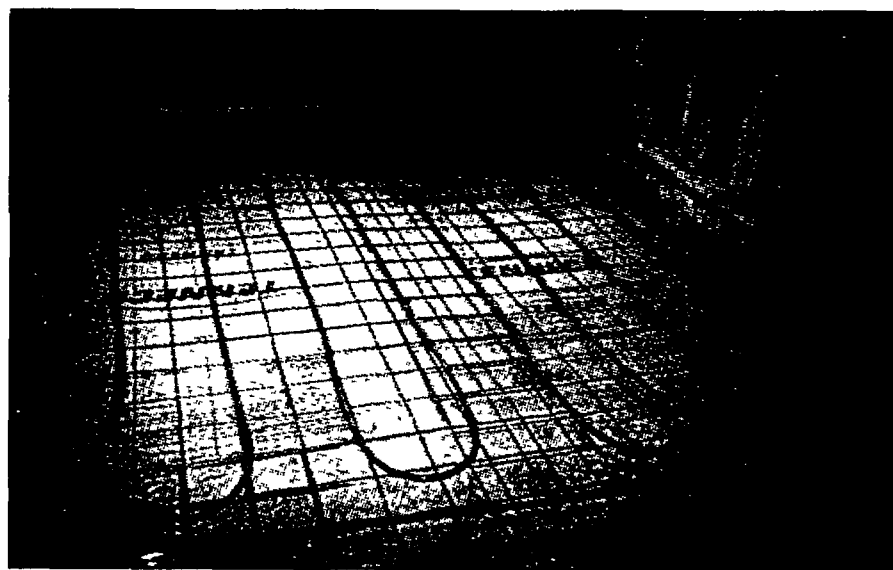
The Monticello Rose windows produced the best overall rating with a U-factor of .30 in tests conducted by the National Fenestration Rating Council, said Adler. The U-factor, based on the BTU unit of measurement of heat energy, is similar to the R-factor assigned to insulation materials.

Komer cited other energy-efficient factors used in the 3,700 square-foot, single-family home his company built in the Honors Subdivision at Oak Pointe in Brighton. They use 90-percent-plus energy-efficient furnaces, 3-1/2" fiberglass insulation in the walls and 9" insulation in the ceilings. A special sealer is sprayed into cracks, crevices and openings not covered by the insulation.

Wineman & Komer was named "Builder of the Year" for 1998 in December by the Building Industry Association of Southeastern Michigan. Only one builder is selected for this high honor each year.

"Energy efficient is the only way we build homes. It's standard with us," said Dale Payne of CDP Custom Homes in Brighton.

The company built the home in the North Shore subdivision off Crooked Lake Road in Howell that is included in the Cavalcade of Homes. Dale and his brother Craig believe in using a combination of factors to construct



The in-floor radiant system has become a popular source of heating in homes today, according to Bob Hutchinson of Accu-temp.

Courtesy photo

energy efficient homes.

One special feature used in their homes is the hot-water loop in the plumbing system. Hot water is circulated constantly throughout the loop in order to keep hot water available consistently in the larger homes with multiple baths, according to Payne.

"The system uses less water because the water doesn't have to run as long to get hot water when it's needed," Payne said. "We also use all energy-efficient power-vented water heaters for the system."

They use 92-percent-plus, high-efficiency furnaces and air-conditioning equipment installed by Wilkins & Sons Heating & Cooling in Westland. The HVAC system includes an April-Air humidifier and a programmable thermostat.

A combination of blanket and blown insulation is used to achieve R-13 wall insulation and

R-38 ceiling insulation, that are above the normal levels. The featured home contains cellulose insulation, an alternative to fiberglass blankets, that was installed by Applegate Heating and Insulation of Okemos.

"It's a better product that eliminates any voids or pockets in walls," Payne added.

CDP Custom Homes uses all clad-wood windows (frames covered with vinyl or aluminum) in its homes. Those windows have a better R-rating and don't have a problem with a build-up of condensation, according to Payne.

"You can purchase a home from Paradigm with the confidence that your new home will be the most comfortable, quiet and energy-efficient home you've ever lived in" claims the company.

Paradigm Building Company Inc. of Union Lake is a custom builder of homes like The
Please see ENERGY page 13

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ENERGY continued from 12

Oakmont model included in the Cavalcade of Homes and located in the San Marino Woods development on M-59 in Hartland.

Paradigm uses one foot of the blown insulation in the walls for ratings from R-15 to R-18 and in the ceilings with ratings of R-40 or better. The process includes foam sealing and caulking the entire interior of the house.

Nu-Wool Wallseal(TM) is a spray-in-place cellulose insulation that is applied to wall and ceiling cavities of new construction, eliminating voids and air pockets common with other insulation products. Any type of wall sheathing, plywood, chipboard, foam or foil materials can be sprayed with the Wallseal product.

The Wallseal system is so effective in blocking air filtration that Nu-Wool provides a three-year guarantee on the cost of heating the home based on its testing. The 2,660 square-foot model home is guaranteed to heat with a natural gas furnace for an average cost of \$39.08 per month.

"Our company has been using it for the last five years and we believe it's the best insulation available," said Robert Hittinger of Paradigm.

The model home in Lake of the Pines development, built by B. D. Donovan Builders Inc. in Hamburg Township, features infloor radiant heating installed by Accu-temp Heating & Air Conditioning Inc. in Howell.

The infloor radiant system has become a popular source of heating in homes today, according to Bob Hutchinson of Accu-temp. Brian Donovan's model in the Lake of the Pines development, located off D-19 just south of I-96, will be among the many beautiful homes featured in the Cavalcade of Homes tour in Livingston County.

"No two of our homes are alike," said Jim Hysen of Echelon Homes in Brighton. "They are all custom-designed on the CAD computer system and are built to suit the needs of the individual buyer."

Echelon's custom-built home in the Honors Bluff subdivision at Oak Pointe, just west of Chilson Road, is featured in the Cavalcade of Homes. His company has been designing custom-built homes for 11 years. Hysen has been working in the building trade since he was 16 and grew up in the area where that subdivision is located.

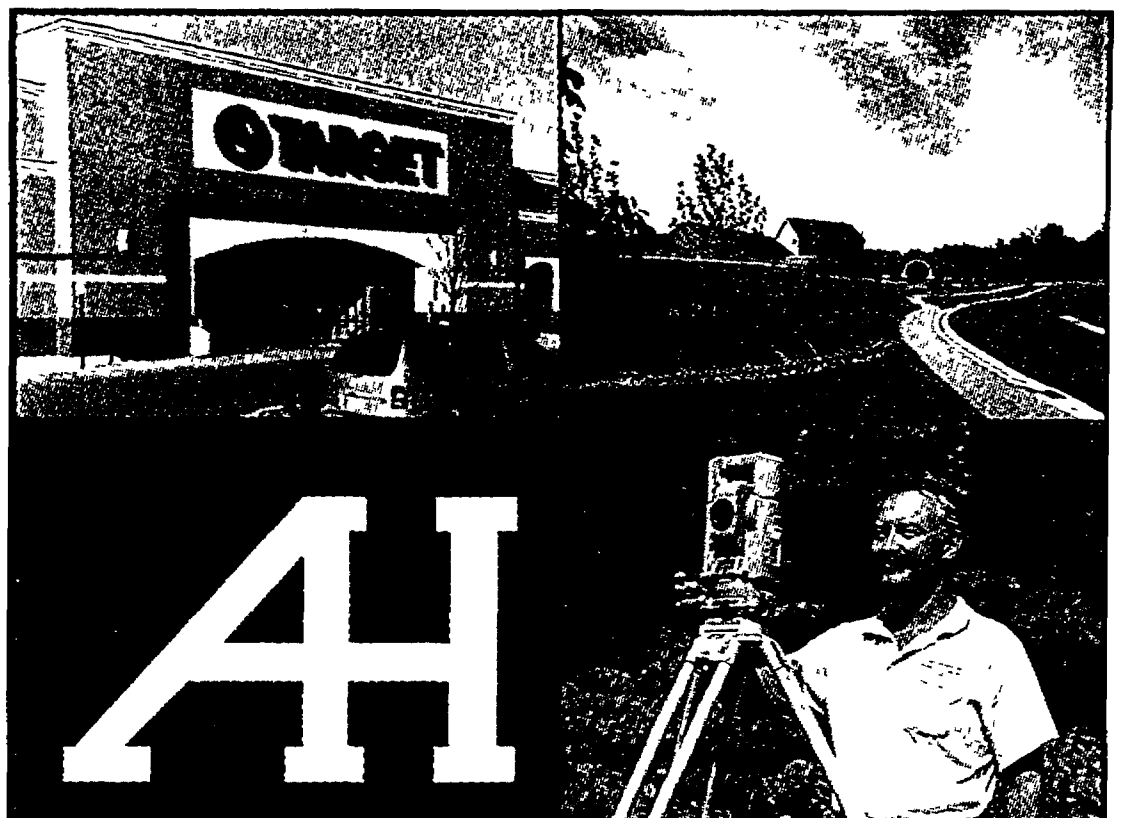
One energy-efficient feature applied by Echelon Homes is "zoned heating." The infloor radiant heating system features multiple thermostats to cover different zones of larger homes but operates on one furnace. It saves having to install multiple furnaces in those homes of 4,000 square feet or larger.

The infloor radiant heating system was installed by Pyro Heating and Cooling of Brighton and Howell. In business for 21 years, Pyro is known for its residential heating and cooling service business, but the installation of new equipment in homes comprises 40 percent of its total business, according to Steve Andersen.

Before the basement floor is poured, a durable plastic pipe is laid throughout the floor base and the concrete is poured over it. Water is pumped through the pipes at the proper temperature with constant circulation. It provides noiseless, even heating that helps to avoid the usual cold and dampness associated with basements in a walkout that is used for living space.

The infloor system can also be installed cost-effectively under tile floors in bathrooms, kitchens, or entries as a supplemental heating source.

By Duane Ramsey, IBJ



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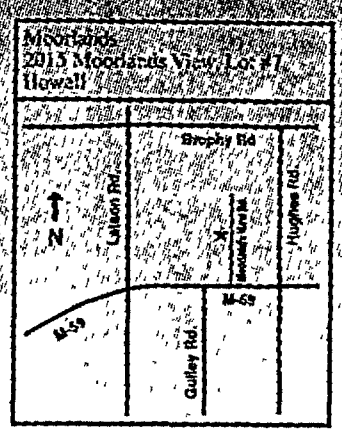
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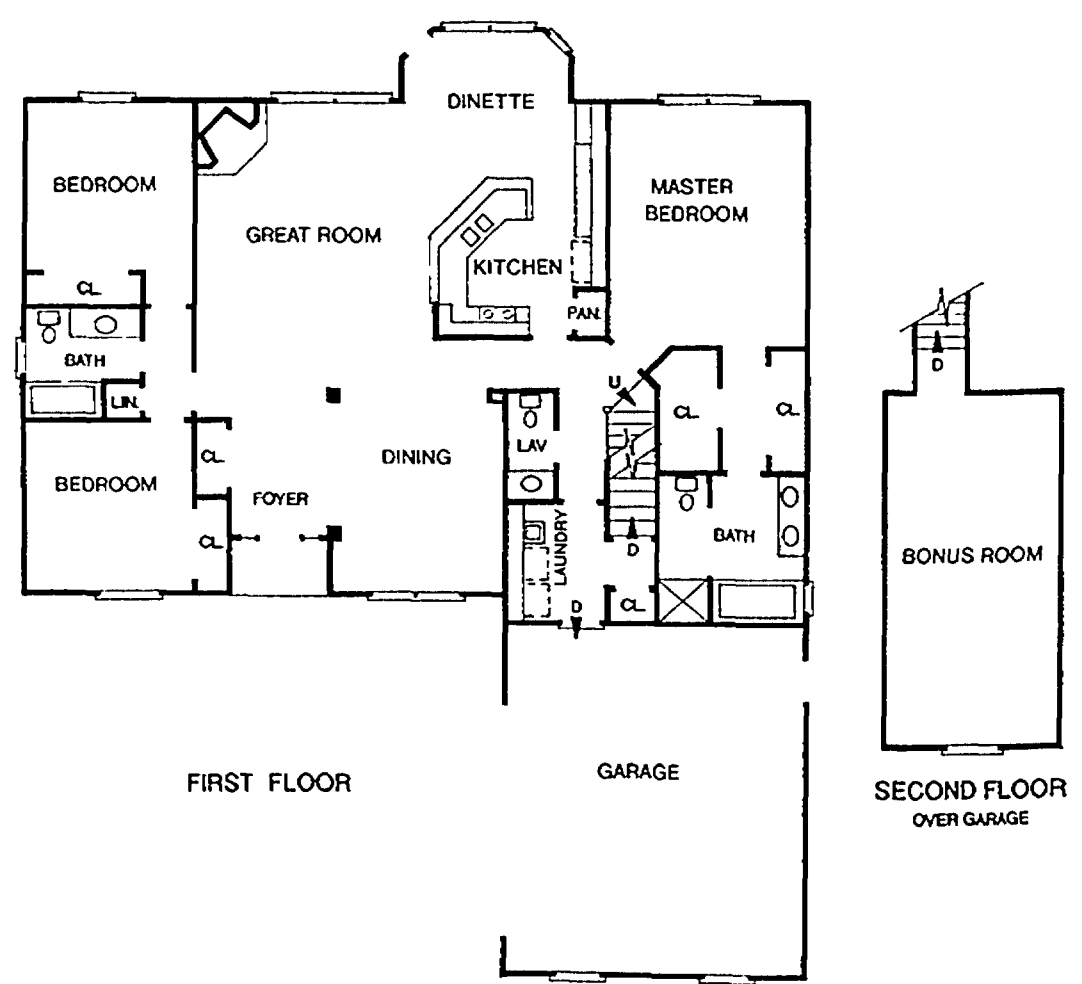
11 MOORLANDS, INC.

FENTON ■ 810/629-8618

Moorlands Subdivision
Lot #7
2015 Moorlands View • Howell
\$241,900 w/land
2/220 sq ft
2000 sq ft



ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- Open floor plan ranch with vaulted ceilings
- Great room with custom marble gas fireplace
- Custom kitchen with maple cabinets and hardwood floors
- Ceramic foyer, baths and utility room
- Master bath with whirlpool
- Large second floor bonus room
- Nicely wooded lot.

12 PARADIGM BUILDING COMPANY

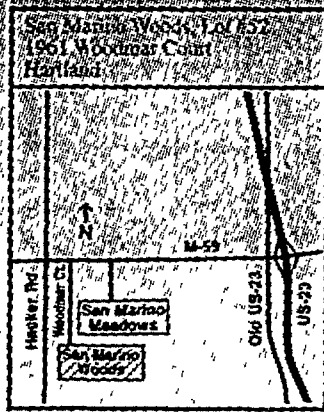
UNION LAKE ■ 248/363-8343

San Marino Woods Subdivision • Lot #52
1961 Woodmar Court Hartland

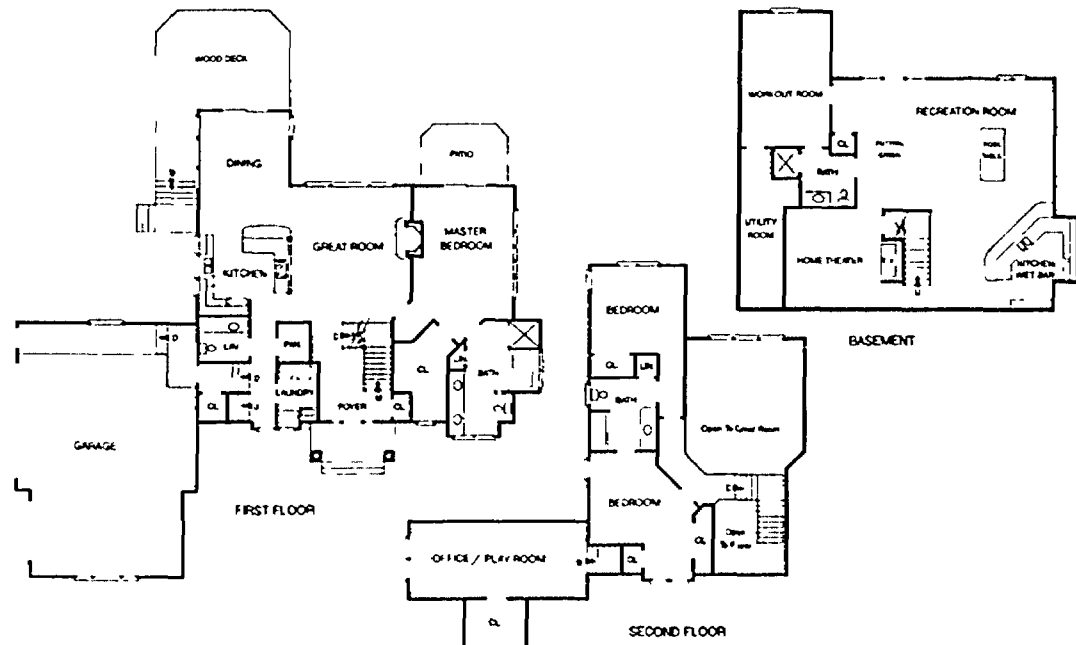
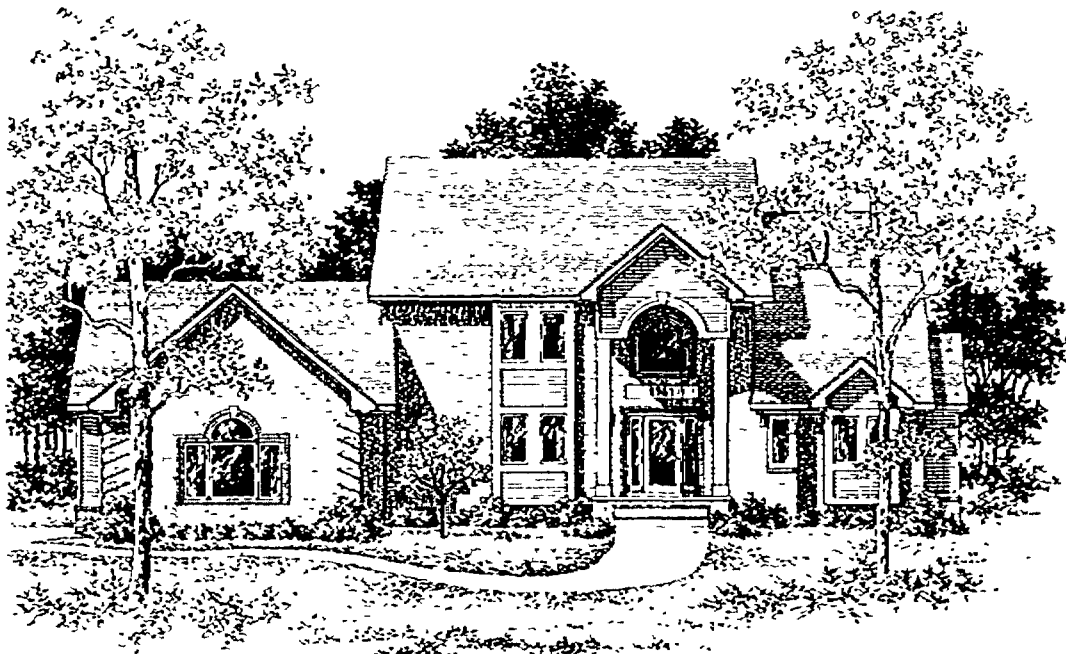
\$264,900 w/o land

2,660 sq. ft. plus optional finished walkout of 1,440 sq. ft.

Landsaped • Finished
walkouts • 2nd floor



ARCHITECTURAL RENDERINGS BY GERMANA



Come experience the unique design of our latest furnished model at San Marino Woods, Hartland, MI. Many large wooded home sites are available. We have complete home and lot packages from \$249,900 to \$348,700.

We offer a complete computer-aided design program at our Model/Information Center, that gives you the freedom to create the home you really want without just settling for what is out there.

MODEL FEATURES
Paradigm High efficiency HVAC Package includes:

- Bryant 100,000 BTU 90 plus furnace
- Humidifier
- Zoned heating system
- High efficiency hot water heater

- Central Air Conditioning - Brant 410 10 seer

The #1 Blown Insulation Package includes:

- Fully caulk wall gaps
- Foam seal around windows, doors and outlets
- R-15 plus insulation in walls
- R-40 plus insulation in ceilings
- Air loss test is performed once home is complete
- GUARANTEED ANNUAL heat cost is given for three years

- First floor laundry
- Full security, sound & intercom system throughout
- Architectural 3-D shingles
- 90% high efficiency gas fireplace with marble hearth & surround

9' walls in walkout basement - optional finish basement would include:

- Full wet bar or kitchen
- Full bath
- Bedroom or workout room
- Putting green & Theater room
- Complete finished basement cost of \$39,900 or any portion completed to your specifications

CONVENIENCE FEATURES:

- Hartland schools
- Shopping malls
- M-59, US-23, I-96
- Parks
- Golf courses only minutes away

13 ADLER BUILDING & DEVELOPMENT

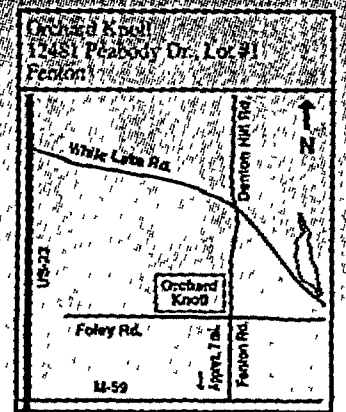
BRIGHTON ■ 810/229-5722

Eagle at Orchard Knoll • Lot #1
12481 Peabody Drive Fenton

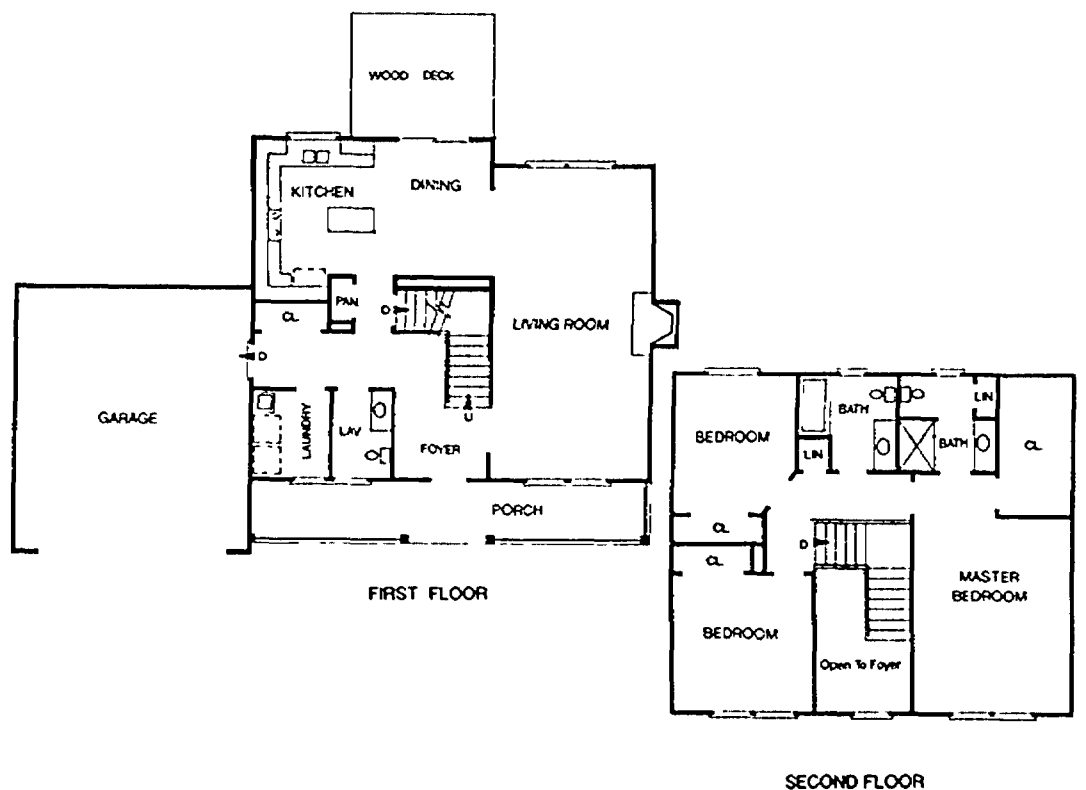
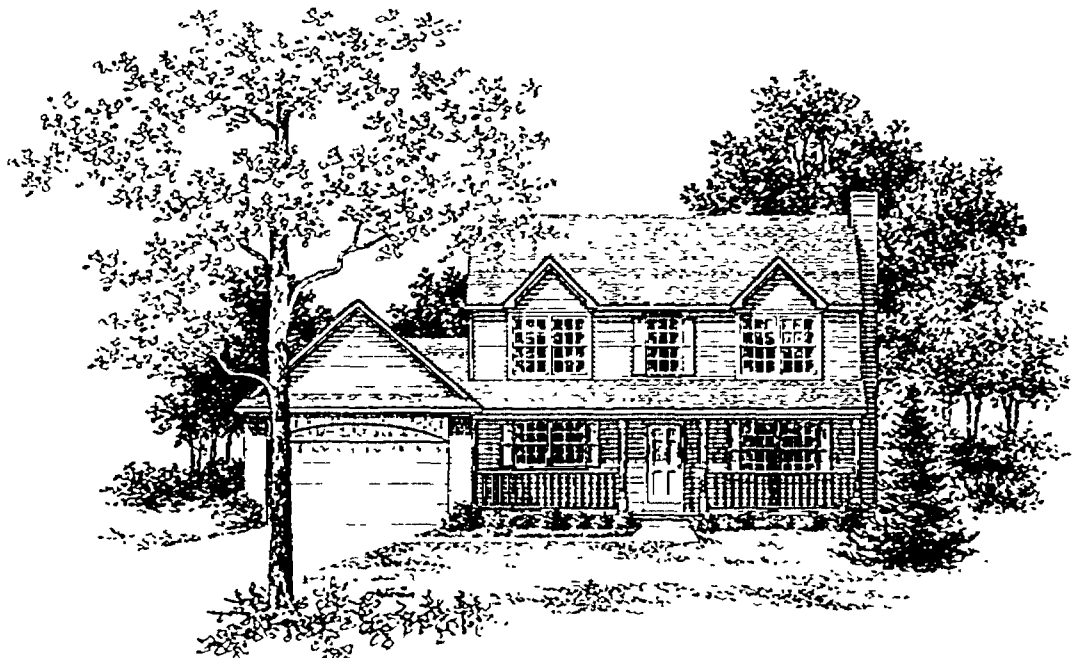
\$199,700 w/land

1,751 sq. ft.

Landsaped • Finished
walkouts • 2nd floor



ARCHITECTURAL RENDERINGS BY GERMANA



This Oxford plan is a two-story colonial featuring full front porch. The master suite features an 11 ft. walk-in closet and

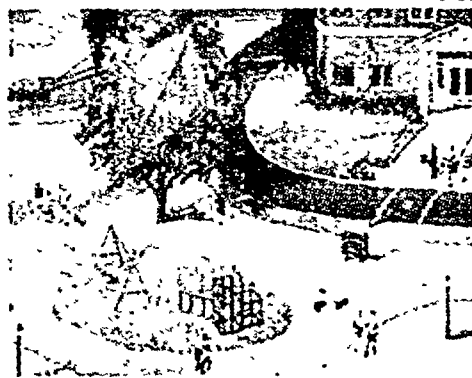
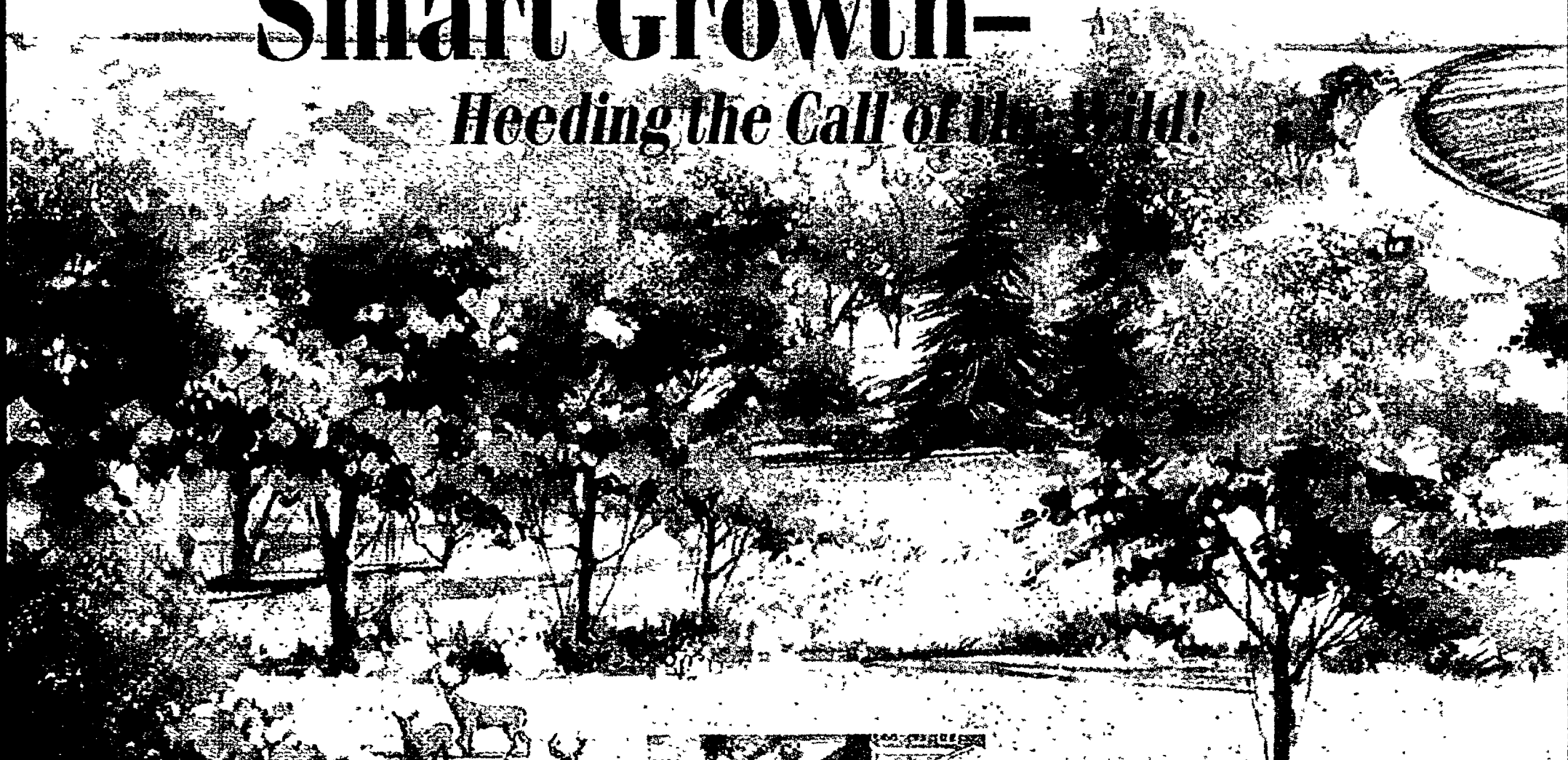
private bath. Some other amenities include a large living room with fireplace and a country kitchen with doorwall.

First-floor laundry, full walk-out basement and two-car garage.

Other floor plans available starting from \$175,900.



Smart Growth— Heeding the Call of the Wild!



Today's home builders aren't just building homes, anymore. We've become stewards of the land, protecting the environment and its wildlife. Trees are now saved and replanted at every opportunity, and new wetlands are being created. More and more building products are made from recyclable materials. And when old buildings are torn

down, alternative use are being found for components that might once have gone into landfill. You see, we're designing your future homes and communities to respect nature, not replace it.

It's all part of our commitment to SMART GROWTH, a commonsense approach to the

problems of urban growth throughout America.

SMART GROWTH means homebuilders are acting in concert with local, state and federal governments to create well-planned communities that work for everyone, while maintaining your freedom to choose where and how you want to live.

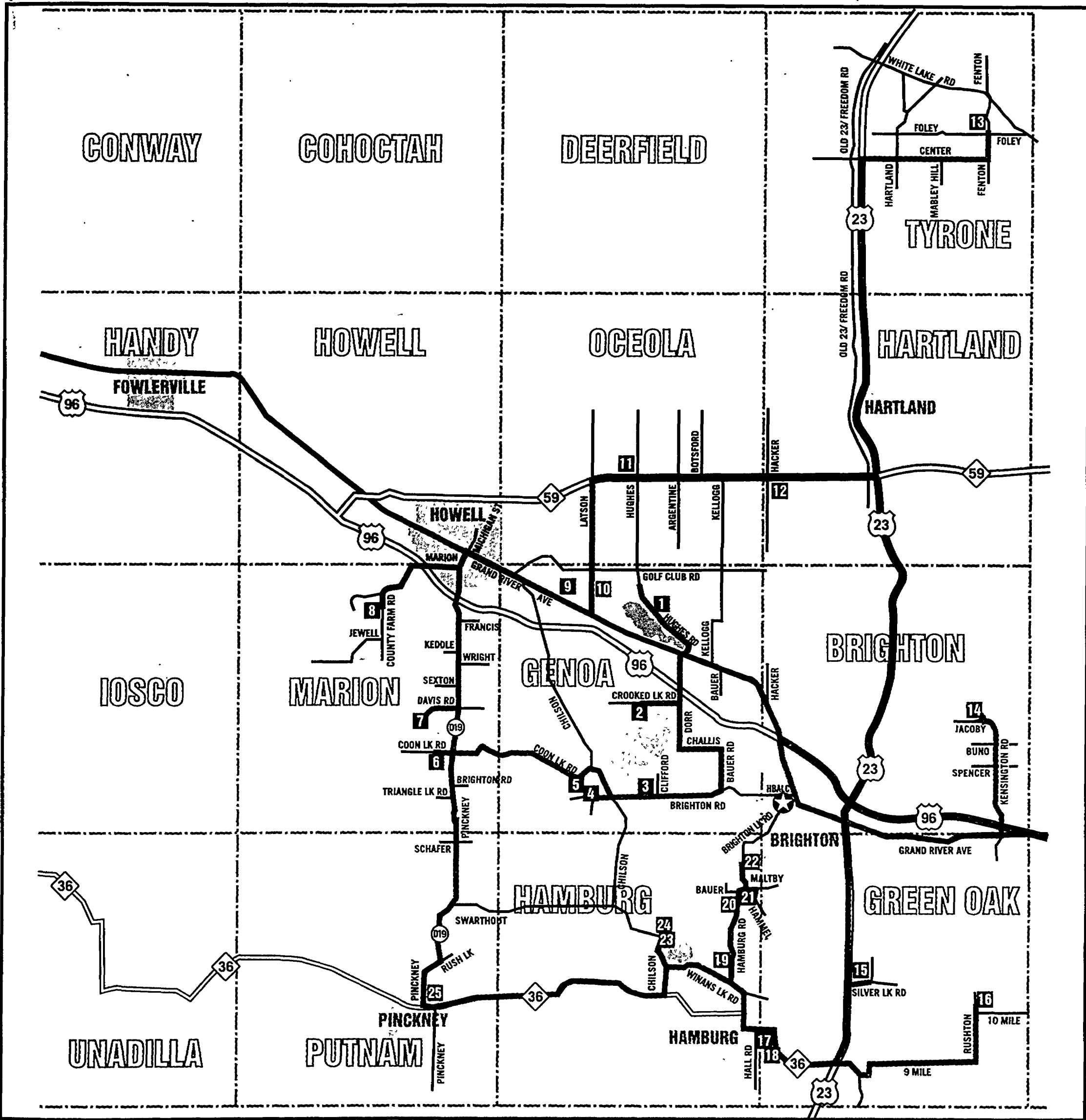


NAHB

NATIONAL ASSOCIATION OF HOME BUILDERS

www.nahb.com

Building America One House at a Time is a registered service mark of Butler Bank, Lowell, Mass.



- 1 Construction Unlimited, Inc.
- 2 CDP Custom Homes
- 3 Wineman & Komer Building Co.
- 4 Echelon Homes, LLC
- 5 Wineman & Komer Building Co.
- 6 Hamway Homes, Inc.
- 7 B.D. Donovan Builders, Inc.
- 8 E.C. George Construction, LCC
- 9 Ridsdale Custom Homes, Inc.
- 10 Amp Building Co.

- 11 Moorlands, Inc.
- 12 Paradigm Building Co.
- 13 Adler Building & Development
- 14 Webber Custom Homes
- 15 Greystone Building Co., Inc.
- 16 A.J. Van Oyen Builder, Inc.
- 17 Brighton Building Co., Inc.
- 18 Paragon Development, Inc.
- 19 Ore Creek Development, Inc.
- 20 Mitch Harris Building Co., Inc.

- 21 Robert M. Smail Builders
- 22 Doyle Homes
- 23 Tobias Construction, Inc.
- 24 Vantage Construction Co.
- 25 Mitch Harris Building Co., Inc.

PLEASE NOTE:

Only the route shown on this map (in green) will have Cavalcade signage to assist you in locating the homes. For your convenience, alternate roads have been included. Please be aware that the HBALC does not recommend varying from the marked course.

14 WEBBER CUSTOM HOMES

BRIGHTON ■ 248/685-1821

The Oaks at Beach Lake Subdivision

Lot #36

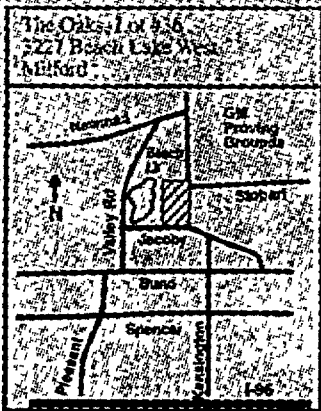
3227 Beach Lake West, Milford

\$624,900 w/land

3420 sq. ft. plus unfinished walkout

4 bedrooms / 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



15 GREYSTONE BUILDING COMPANY, INC.

CHELSEA ■ 517/851-8876

Fernbrooke Subdivision

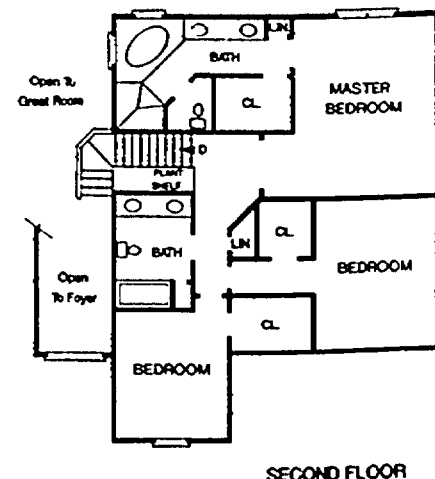
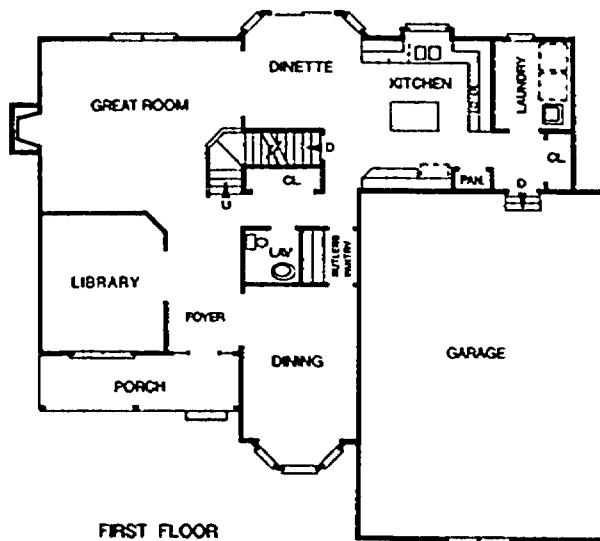
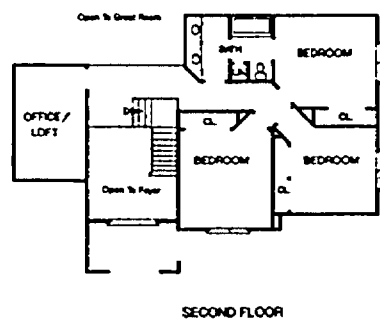
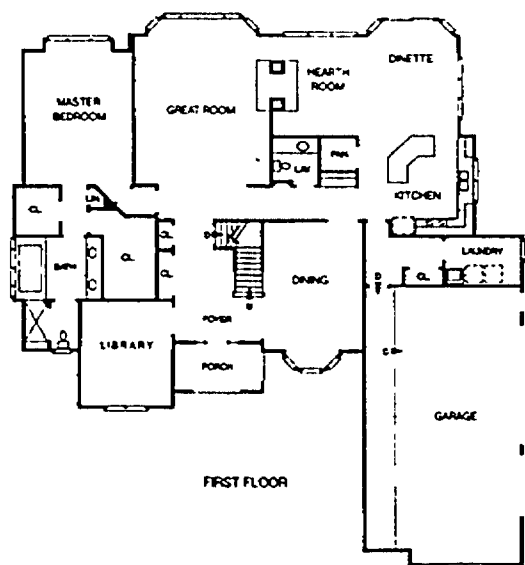
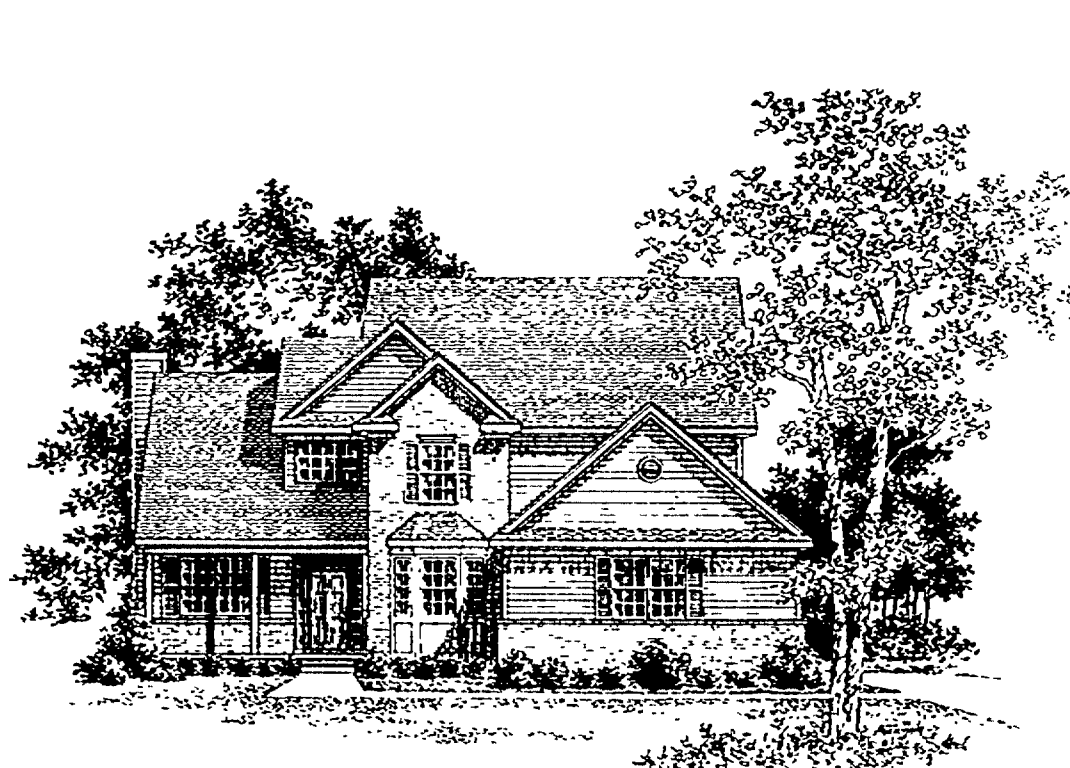
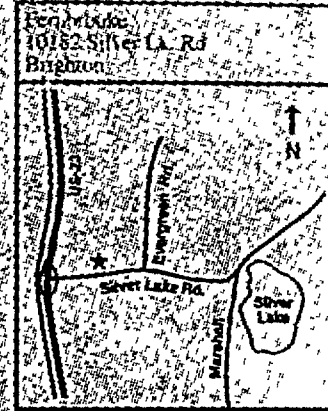
10182 Silver Lake Rd Brighton

\$248,500 w/o land

2518 sq. ft. plus unfinished walkout

3 bedrooms / 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



TIMELESS EXTERIOR

- Custom traditional one and one-half story plan designed specifically for "The Oaks at Beach Lake"
- Beautiful heavily wooded setting on 1.07 acres
- Elevation predominantly brick with limestone accents
- Three-car side entry garage, fully drywalled and painted
- Brick detailing with arched windows
- Architectural 3-D shingles with concealed ridge vent
- Distinctive styling of Weathervane clad exterior casement windows

EXCEPTIONAL ENERGY FEATURES

- Energy saving 90% high-efficiency Amana furnace
- Comfort level controlled furnace zone dampers
- Power humidifier
- Central air conditioning
- 75-gallon hot water heater
- Tyvek energy wrap on entire home
- R-38 insulation in ceilings
- R-13 insulation in walls

CHEFS KITCHEN

- Appliances including Jenn-Aire built-in double oven, cooktop, dishwasher and microwave
- Corian countertops on kitchen island & powder room
- Custom laminate countertops with solid maple edge treatments
- Upgraded furniture finished cabinetry with island preparation center
- Select upgraded Moen faucet
- Kohler cast iron sink

ELEGANT INTERIOR

- 9 ft. ceilings on first floor
- Vaulted ceilings in foyer, family room, library, master suite, breakfast and hearth room
- Elegant open staircase with oak railing system and carpet runner
- Upgraded millwork throughout including specially designed casing and base moldings, and premium doors
- Exquisite crown moldings in dining room
- Custom maple cabinetry

- Stainmaster carpeting
- Select 3/4 in. oak flooring in foyer, powder room, kitchen, hearth and breakfast rooms
- Ceramic tile in all bathrooms and laundry
- Expansive first floor laundry with built-in laundry basin and cabinets
- Two-way fireplace with gas logs and marble surrounds
- Custom wire closet shelving
- 200 amp electrical service
- Decora plugs and switches
- 27 recess fixtures in addition to generous fixture package
- Six telephone & cable outlets
- Full 9 ft. basement ceiling height with min. 3,000 PSI concrete and reinforcing rod
- Full walk-out basement
- Pre-wire alarm system

MASTER SUITE HIGHLIGHTS

- Bathroom with Jacuzzi whirlpool tub
- Separate ceramic shower with glass enclosure
- Select Moen Monticello faucets
- Kohler plumbing fixtures

Upon entering this breathtaking foyer you will notice a lovely formal dining room to your right and to your left a very spacious study. Ahead is an open staircase overlooking the warm glow of a cozy fire in

the greatroom, with spectacular views. Lovely bay windows in the kitchen, nook and dining room add to the style and charm of this home. Double doors open to a huge master suite designed to rival our last years

model, awarded "Best Master Suite".

This Greystone Building Company custom design features dramatic ceilings throughout while providing a functional floor plan with loads of closet space.

Ask one of our staff about custom designing a home for you!

16 A.J. VAN OYEN BUILDERS, INC.

BRIGHTON ■ 810/229-2085

Cedar Ridge Subdivision
9413 Rushton Road • South Lyon

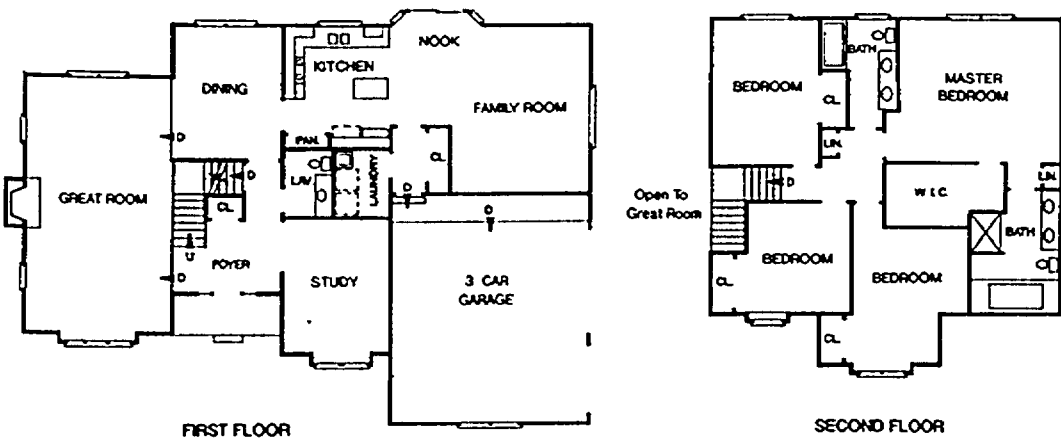
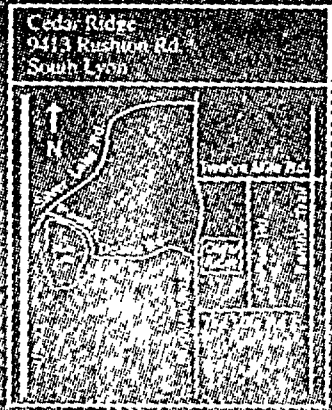
\$308,950 w/ land

2,660 sq. ft.

Landscaped • Furnished

4 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- 9 ft. ceilings on first floor
- Three-car garage with side entrance
- 36 in. custom kitchen wall cabinets
- Jetted tub
- Four-ton air conditioner
- Jenn-Aire appliance package
- Fireplace
- Mantle with legs with mirror
- Oak doors with painted woodwork
- Glass French doors on study
- Cathedral ceiling in master bedroom and bath
- Cathedral ceiling in great room
- Skylight in master bath
- Address stone
- Water softener
- Prewire for four telephones and one for cable television
- First floor laundry
- Large bay in nook
- Four large bedrooms
- Two and one-half baths
- Ceramic tile on bathroom floors
- Six-foot whirlpool tub in master bathroom
- Very large walk-in closet

We can build from your plans or ours.

17 BRIGHTON BUILDING COMPANY

LAKELAND ■ 810/231-2442

Orchard Village Subdivision • Lot #21
10769 Winner Circle • Hamburg

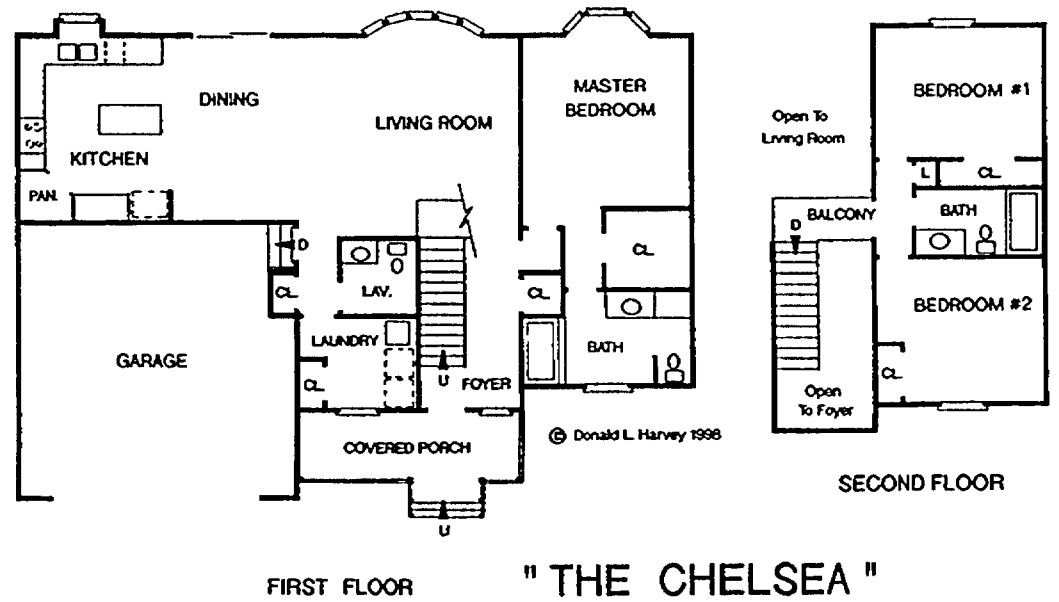
\$222,900 w/ land

1,710 sq. ft.

Landscaped • Furnished

3 bedrooms • 2.5 baths

ARCHITECTURAL RENDERINGS BY GERMANA



The family of Brighton Building Company, Inc. is proud to present a home with classic style, great location, quality and affordability to meet the dreams of your family. But don't take our word for it, ask our customers!

Located 5 minutes from US-23 in Orchard Village Subdivision, this classic style features an open floor plan with a grand two-story foyer and balcony overlooking the great room area. A 12 ft.

bow window graces the back of the living room. The spacious island kitchen is complimented with warm hickory cabinets. The private master suite provides a sanctuary with an elevated bathtub and shower unit and the large walk-in closet is a dream. But that's not all this home has room to grow into its large basement with daylight windows. This house promises to provide a home for all your most treasured tradi-

tions and function to meet the needs of your busy family.

MODEL FEATURES

- Large country cedar porch
- Hardwood floors
- Alcoa maintenance-free exterior
- High basement ceiling
- Underground utilities
- Internal off-street walkways
- Five-minute access to US-23

*Celebrating over 27 years in business!
Our customers are our best salespeople!*

18 PARAGON DEVELOPMENT, INC.

BRIGHTON ■ 810/220-1188

Orchard Village Subdivision
Lot #31
10838 Winner Circle • Whitmore Lake

\$249,900 w/land
2,700 sq. ft.
3 bedrooms • 2 1/2 baths

ARCHITECTURAL RENDERINGS BY GERMANA



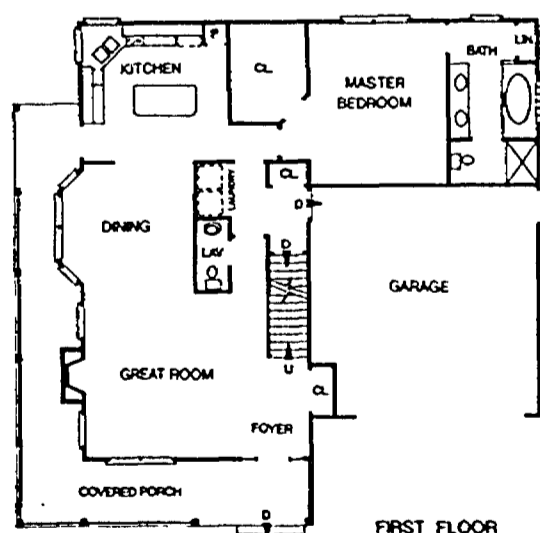
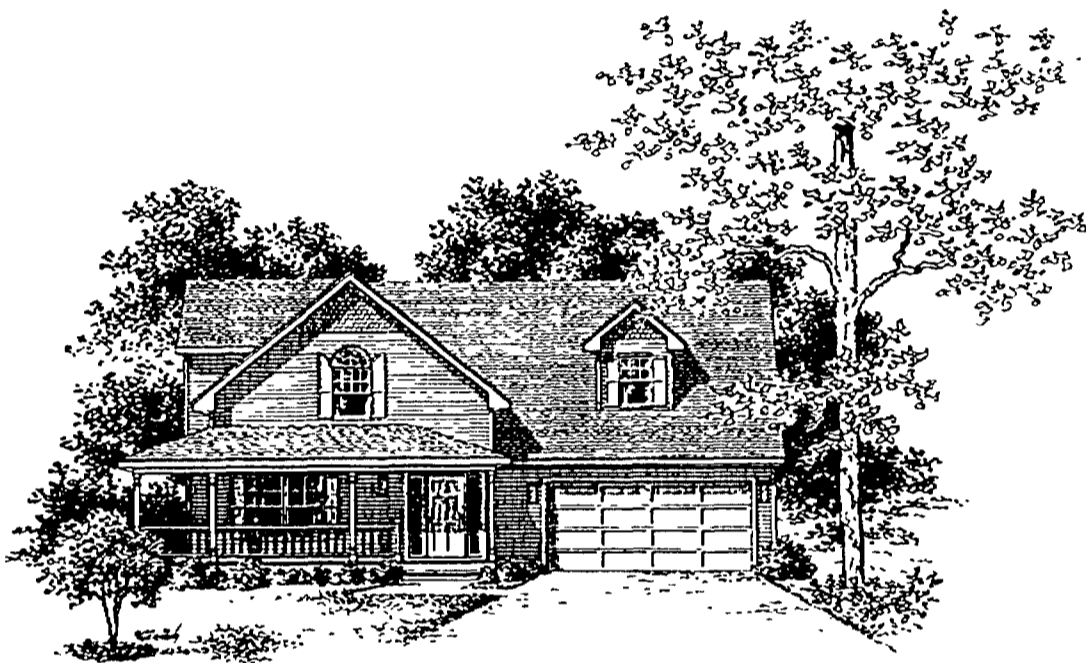
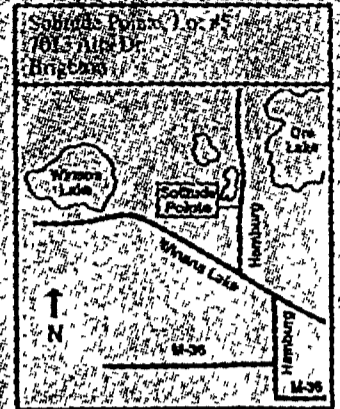
19 ORE CREEK DEVELOPMENT, INC.

BRIGHTON ■ 810/227-7624

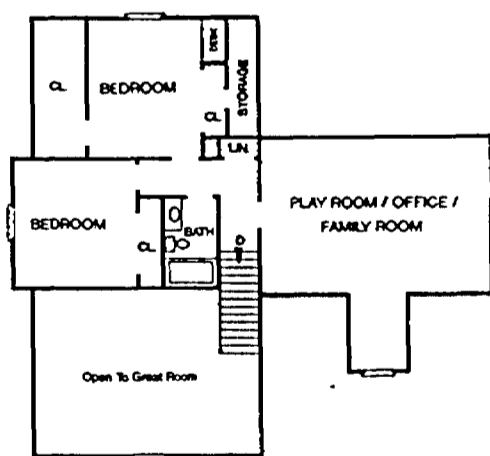
Solitude Pointe Subdivision
Lot #5 • 7013 Alto Drive • Brighton

\$259,900 w/land
2,400 sq. ft. • Landscaped
4 bedrooms • 2 1/2 baths

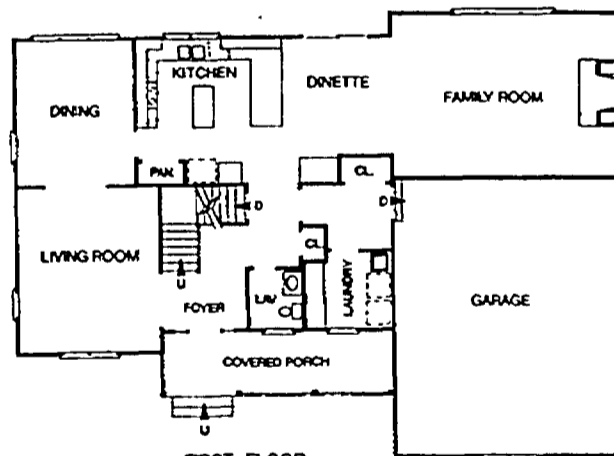
ARCHITECTURAL RENDERINGS BY GERMANA



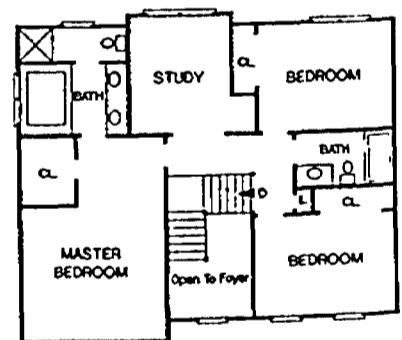
FIRST FLOOR



SECOND FLOOR



FIRST FLOOR



SECOND FLOOR

Paragon Development, Inc. craftsmanship built in a traditional neighborhood with your family in mind. Lighted streets, large cul-de-sac, play areas and walking paths contribute to the village style of living — Friends and neighbors building a safe community.

MODEL FEATURES

- Pella windows
- Therma-Tru doors
- Merrilat cabinetry
- Gas fireplace
- Two-story great room
- Finished bonus room

- Whirlpool bath
- Wrap-around porch
- Cul-de-sac setting
- Carrier high-efficiency heating and cooling equipment
- Security system & intercom
- Finished garage

A spacious, two story, farm style home is the one you have been dreaming about. This four bedroom and two and one-half bath, open floor plan includes a cozy front porch. The master bath includes Italian ceramic tile floor and a large garden-style soaking tub. The back yard is adjacent to a large common area to give you a country feeling. Located in the beautiful Solitude Pointe open space community.

Solitude Pointe residents have access to a soccer and baseball field, and

walking trails around the nature preserve area. Several sites are available with scenic views of the nature preserve and woodlands.

ADDITIONAL MODEL FEATURES

- Award-winning Brighton Schools
- Minutes from US-23 and I-96 expressways and Ann Arbor
- Hydro-seeding with sprinkler system
- Maintenance-free exterior
- Seamless, aluminum gutters and downspouts
- 1/4 hp, five-inch well and private septic system

- Underground utilities
- Fireplace with marble surround
- Hotpoint HDA200 dishwasher
- Ceramic floor in master bath and powder room
- Open foyer with oak stair rail and balusters
- Aluminum clad thermo-pane wood windows
- Merrilat cabinets in kitchen and baths
- Insulated garage overhead door
- Oak foyer, kitchen & nook
- Upgraded lighting package
- Three-car side entry garage

20 MITCH HARRIS BUILDING CO., INC.

BRIGHTON ■ 810/229-7838

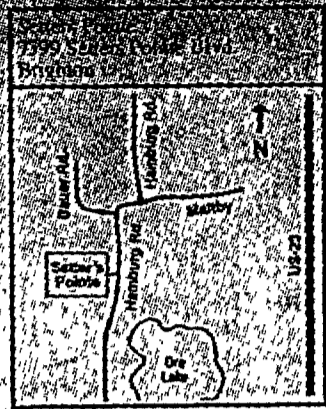
Setters Pointe
7399 Setters Pointe Boulevard • Brighton

\$336,975 w/ land

2,560 sq. ft.

Landscaped • Furnished

3 bedrooms • 2 1/2 baths



ARCHITECTURAL RENDERINGS BY GERMANA



21 ROBERT M. SMAIL BUILDERS

BRIGHTON ■ 810/225-0189

7380 Welle Rd. • Brighton

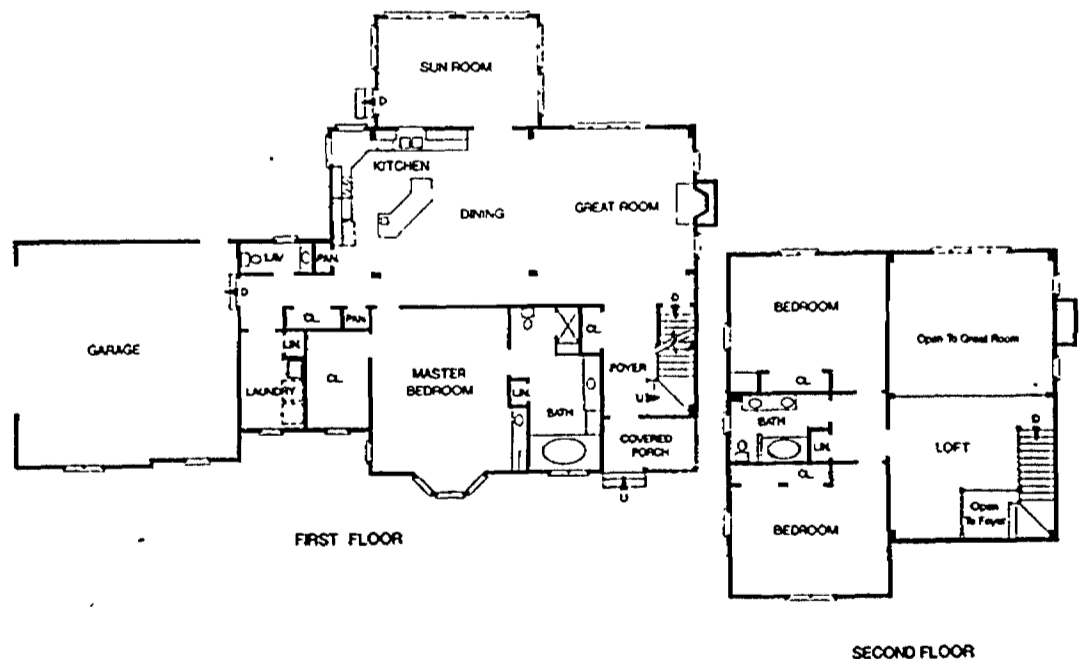
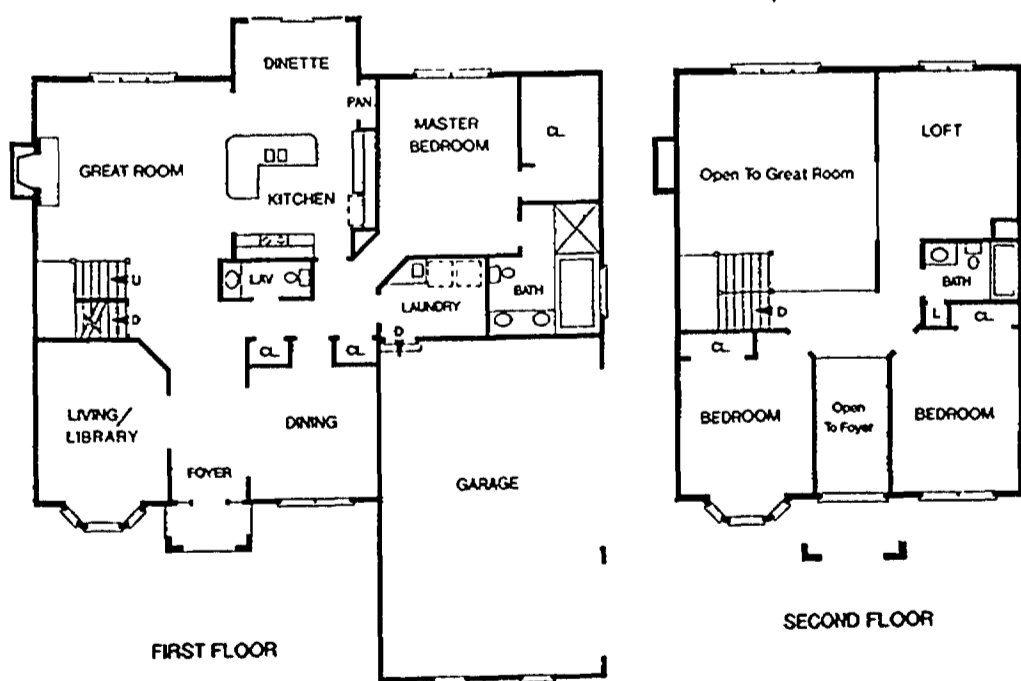
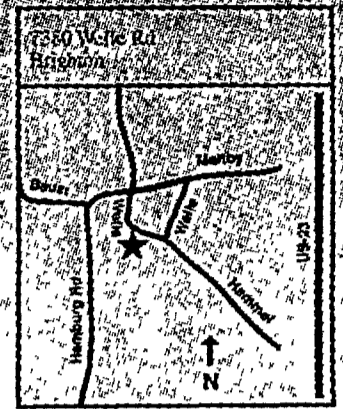
\$365,900 w/o land

2,746 sq. ft. plus unfinished walkout

Landscaped

3 bedrooms • 3 1/2 baths

ARCHITECTURAL RENDERINGS BY GERMANA



This floor plan has not only the breathtaking modern elevations that appeal to the sophisticated home owner of the new millennium, but it also has a practical floor plan for family

living or newly empty-nesters. We are proud to welcome you to Setters Pointe, one of our many developments. The Setter Pointe open space community

includes a park area centrally located to enhance the sense of neighborhood. Sprinkler systems and hydro-seeded lawns are included in the value at Setters Pointe.

This open foyer greets guests with a taste of the home's timbered grandeur, but it's only when they pass under the broad loft and into the light-filled great room that this design's dramatic volume really hits home. The roof peak is directly over the balcony line and nearly 30 feet above the great room floor. The great room is open to the dining room and

kitchen, with the spaces subtly suggested by oak beams and braces rather than walls.

Robert Smail is a custom builder, and offers conventional building as well as timber frame.

MODEL FEATURES

- Cathedral ceilings
- Large kitchen with work island
- Central vacuum

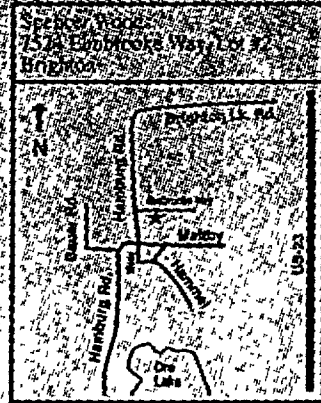
- Upper level has two bedrooms, bath and loft area
- First floor master suite with luxurious master bath and large whirlpool tub
- Ceramic and hardwood floors
- Two gas-log fireplaces
- Walkout lower level
- And more

22 DOYLE HOMES

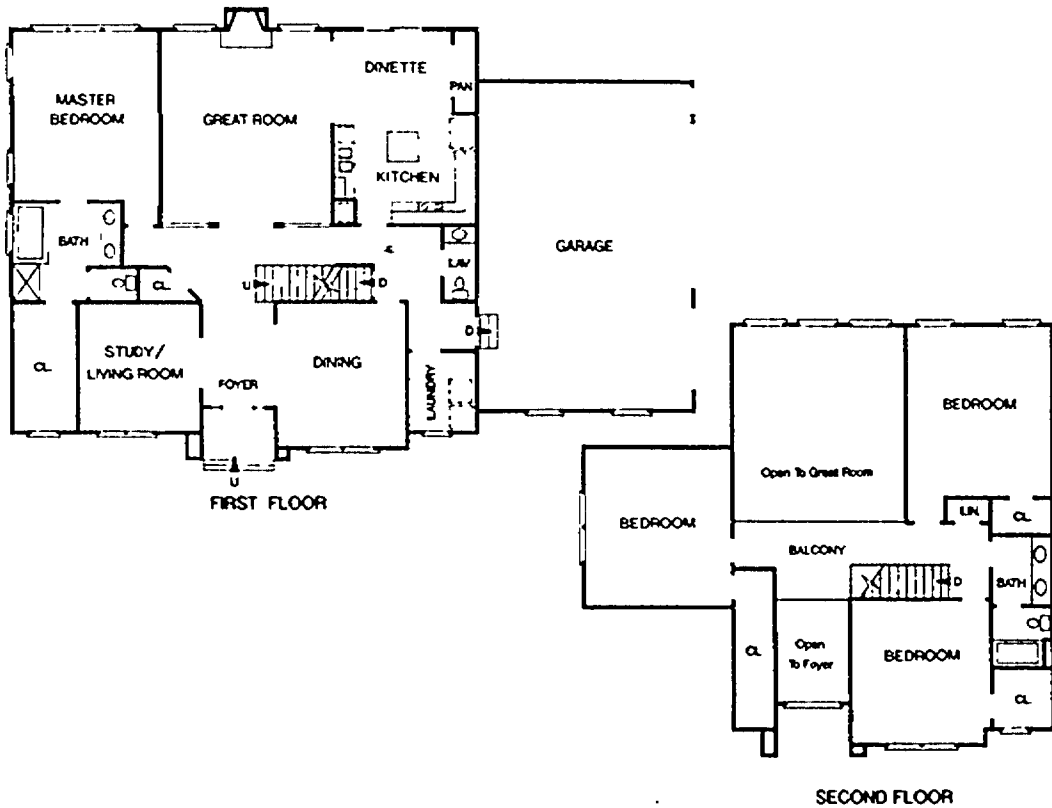
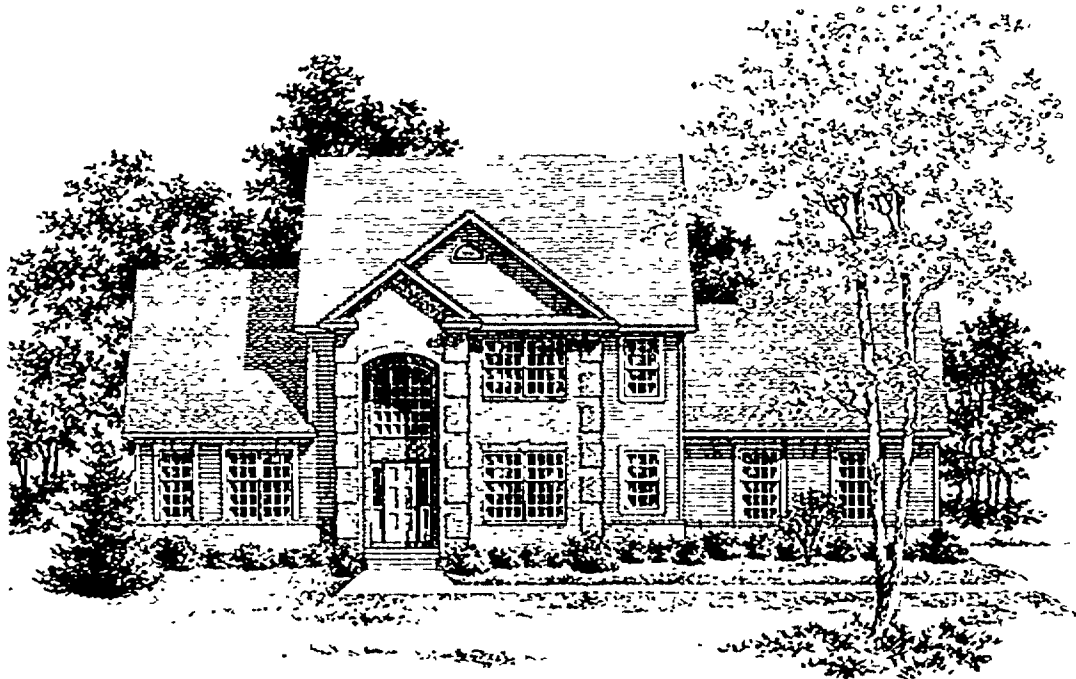
BRIGHTON ■ 810/231-2160

Spencer Woods Subdivision
 Lot #2 • 7524 Elmbrooke Way • Brighton

\$349,900 w/land
 2,800 sq. ft. plus unfinished walkout
 landscaped
 3 bedrooms • 2 1/2 baths



ARCHITECTURAL RENDERINGS BY GERMANA



Doyle Homes presents the *Charlevoix*, featuring a soaring two-story family room overlooking the community pond, a base-

ment walkout onto a wooded homesite, paved roads and Brighton Schools. Special features include formal living

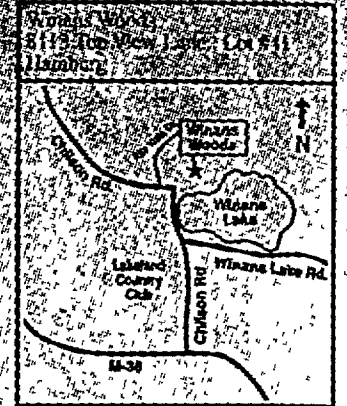
and dining areas, double-oven and island in kitchen, gas fireplace in the family room and a three-car garage.

23

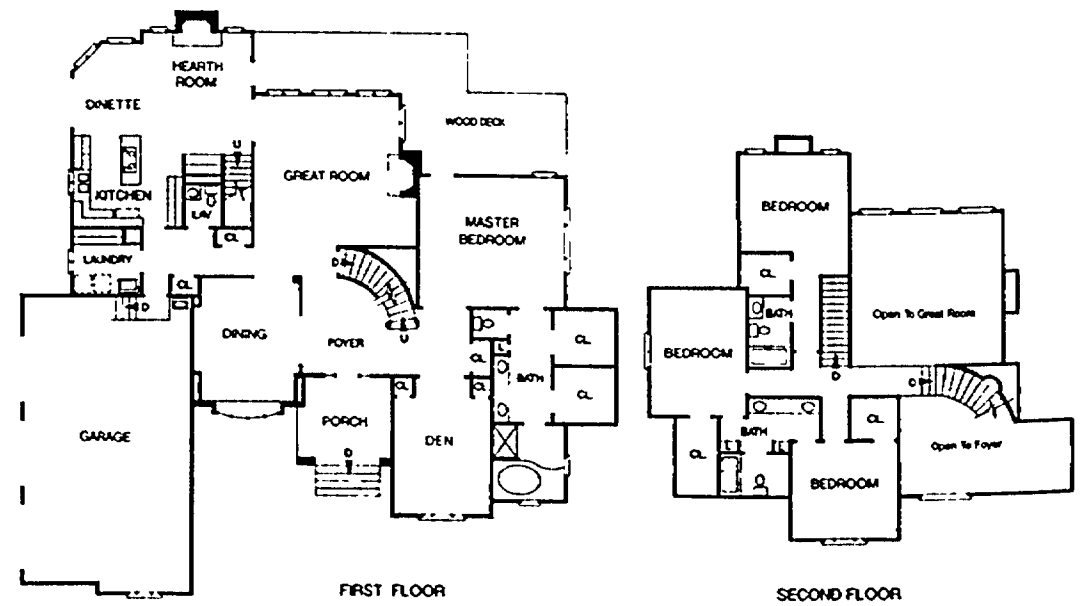
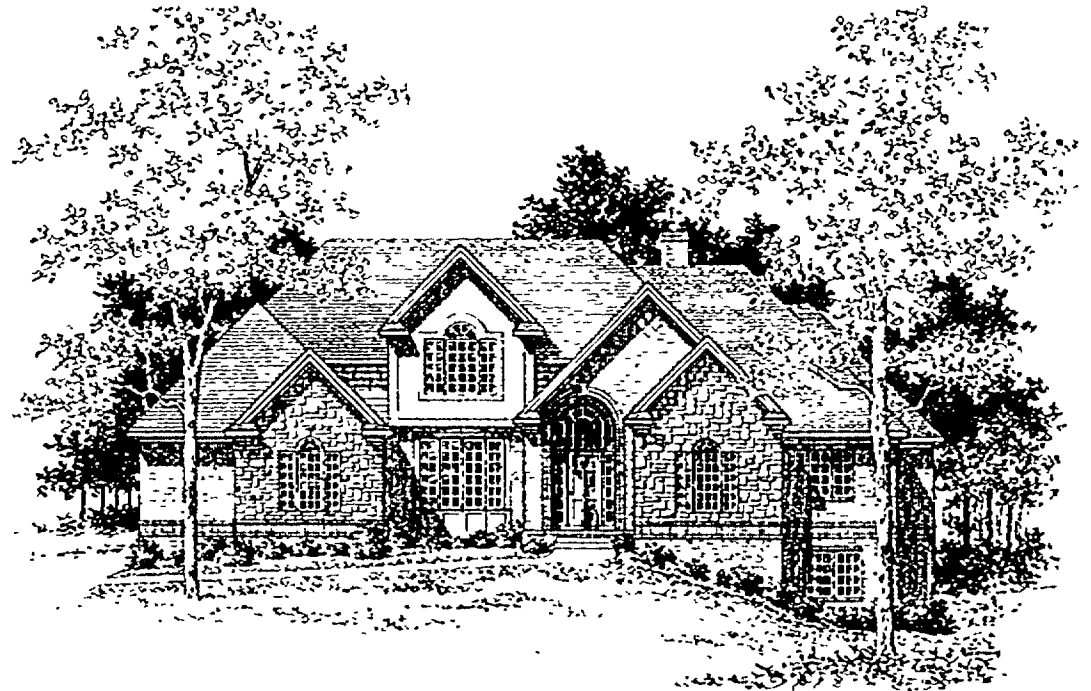
Winans Woods Subdivision
 Lot #41

8113 Top View Lane, Hamburg

\$440,000 w/land
 3,300 sq. ft. plus walkout • landscaped
 4 bedrooms • 2 1/2 baths



ARCHITECTURAL RENDERINGS BY GERMANA



MODEL FEATURES

- Walkout site backing up to beautiful 5,000 acre state park.
- Large island kitchen with nook overlooking wooded yard.
- Two fireplaces, one wood-burning, one gas
- Three-car side entry garage
- Air conditioning
- Security system
- Central vacuum system pre-prepped
- Custom stonework
- Granite countertops

Log homes offer cozy living in a natural setting

You either love 'em or you hate 'em.

That's how some builders and dealers in the log home industry describe the relationship between home buyers and log homes.

"It's a love/hate relationship," said Rick Carter, owner of Log Home Builders of Michigan Inc, in Whitmore Lake. "You find that people either love them or hate them."

Carter said the people that love them do so, typically, because of the cozy feeling they exude, as well as the rustic or natural setting they offer.

"It just makes you feel like you're home," said Carter. He started out building traditional stick built homes and switched two years ago to strictly building log homes. "I love it. I would never do anything else."

"They give you a better feeling of the craftsmanship that goes into the home," added Carter. "The quality and time that goes into a log home is very evident and the people that buy them are very aware of that. It's someplace you want to stay forever. Very few people sell their log homes."

Gordon Merritt, owner of Merritt Contracting, in Hamburg Township, said that, like Carter, he strictly builds log homes, as well as doing some additions, repairs, restorations and maintenance on log homes.

"Log homes are custom with a capital C," said Merritt. "In the past, many were sold as kits or do-it-yourself projects, but many people found that it was too complicated or they weren't as skilled in that area as they thought. The houses weren't turning out as nice as the pictures in the magazines."

Now, Merritt said the majority of new log homes are custom built, with the average price reaching the top end of traditional stick built custom homes.

According to Carter, some 95 percent of log homes are custom built, while the other 5 percent is manufactured. A good manufacturer typically produces about 300 to 400 log homes a year, he said. A true custom builder can only produce a handful a year, depending on size and complexity.

Merritt said you can plan on spending no less than \$120 a square foot, while he's done some as high as \$275 a square foot. Of course, how much you spend directly relates to the complexity of the custom built home, as well as the various features included, just as it is with traditional custom built homes.

That's a far cry from where things were at in the log home industry 10 to 15 years ago, when people were typically buying what can be described more as log cabins rather than homes. These often served as secondary or weekend homes.

Today, according to Tom Kupferer, publisher of Log Home Living magazine, based in Chantilly, Va., that trend has changed significantly.

"Most companies report that they are now selling them as primary residences," said Kupferer. "It's no longer the 1,000 square foot log cabin or weekend retreat."

Carter agrees, adding the smallest log home he has built was about 1,800 square feet, while the largest was more than 5,000 square feet. The average home, he says, is about 2,500 square feet. So, the one-room log cabin mentality that many people envision when they think of a log home is far from today's reality.

"Over the last seven years, the technology involved in log homes has come so far that it's attracted other markets than people who just want to move out and isolate themselves," Carter said. "I've built log homes for doctors and engineers to

Please see LOG HOMES page 26

free Geothermal Energy-Efficiency Seminars &

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High Efficiency Geothermal Heating and Cooling Systems are four times as efficient as conventional systems, and can save up to 60 percent on your energy bills.

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- Learn how to make your own home more energy efficient and comfortable.
- Over 2,000 people have attended Detroit Edison Geothermal seminars and they are endorsed by the U.S. Department of Energy.

Geothermal Seminar Dates and Locations:

Sunday	10-17-99	Livonia
Wednesday	10-27-99	Lapeer
Thursday	10-28-99	Milford
Saturday	10-30-99	Port Huron
Sunday	11-07-99	Clinton Township

For more information call **1(800) 833-2786**

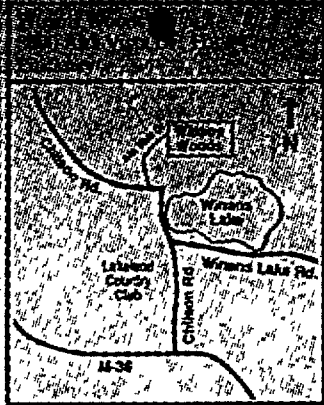
24

VANTAGE CONSTRUCTION COMPANY

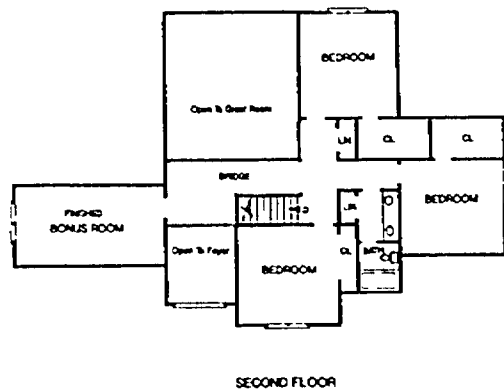
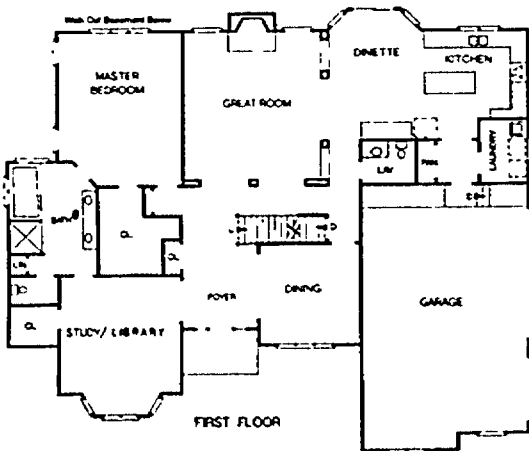
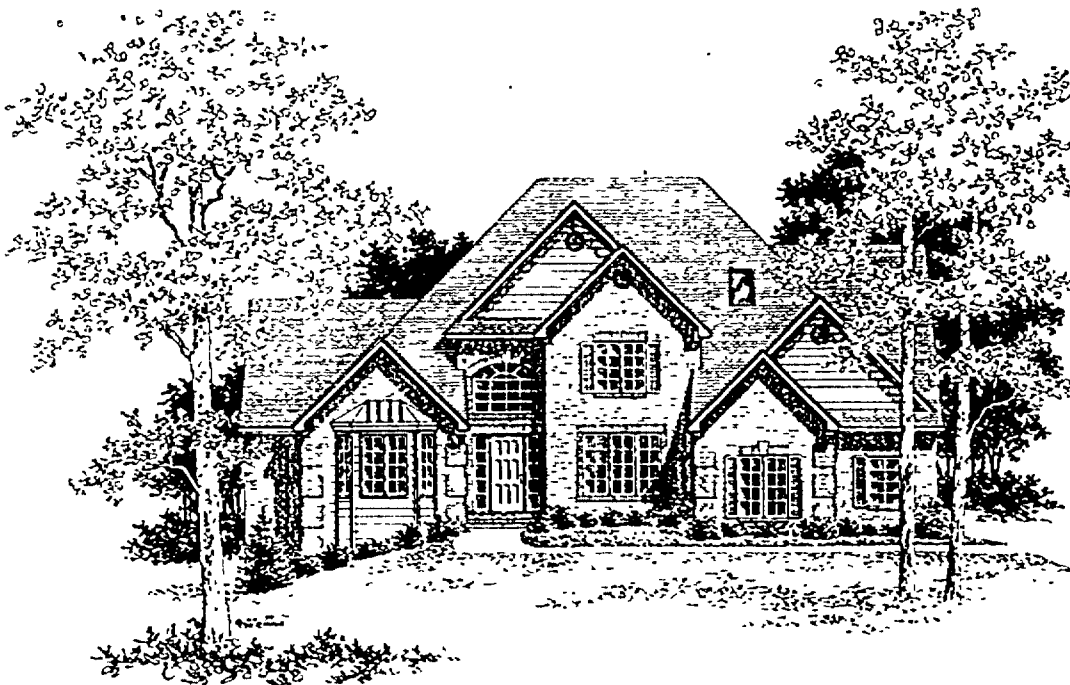
PLYMOUTH ■ 734/451-7960

Winans Woods Subdivision
 Lot #47 • 8000 Alta Vista Drive • Pinckney

\$347,900 w/o land
 3260 sq. ft. plus unfinished walkout
 landscaped
 4 bedrooms • 2.5 baths



ARCHITECTURAL RENDERINGS BY GERMANA



Vantage Construction Company proudly presents the Huntington in beautiful, exclusive Winans Woods. See how quality craftsmanship and attention to detail make choosing a Vantage home to your advantage.

MODEL FEATURES

- Walkout site backing up to the beautiful, 5,000 acre Brighton State Recreation Area
- Large island kitchen
- Three-car side entry garage
- Library with glass French doors and bay windows

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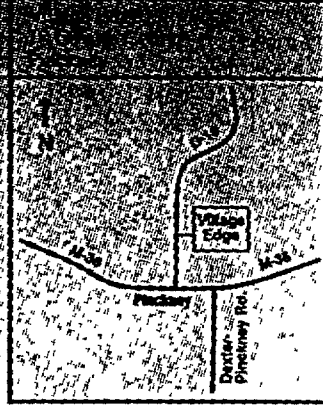
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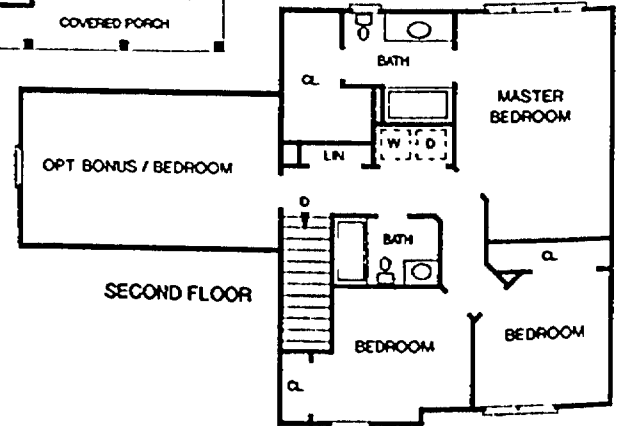
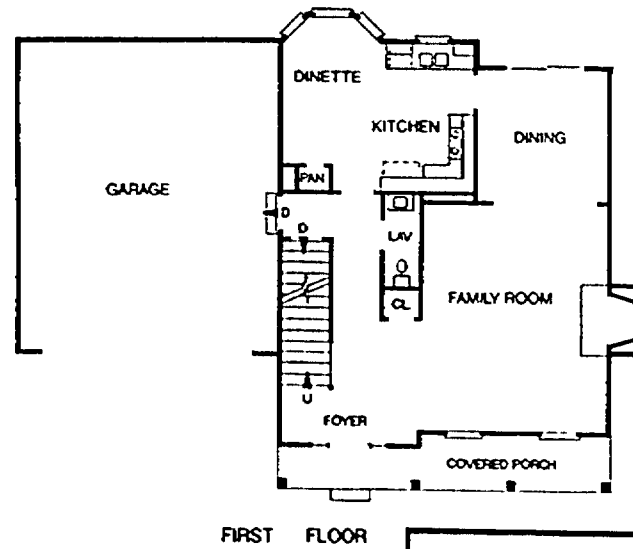
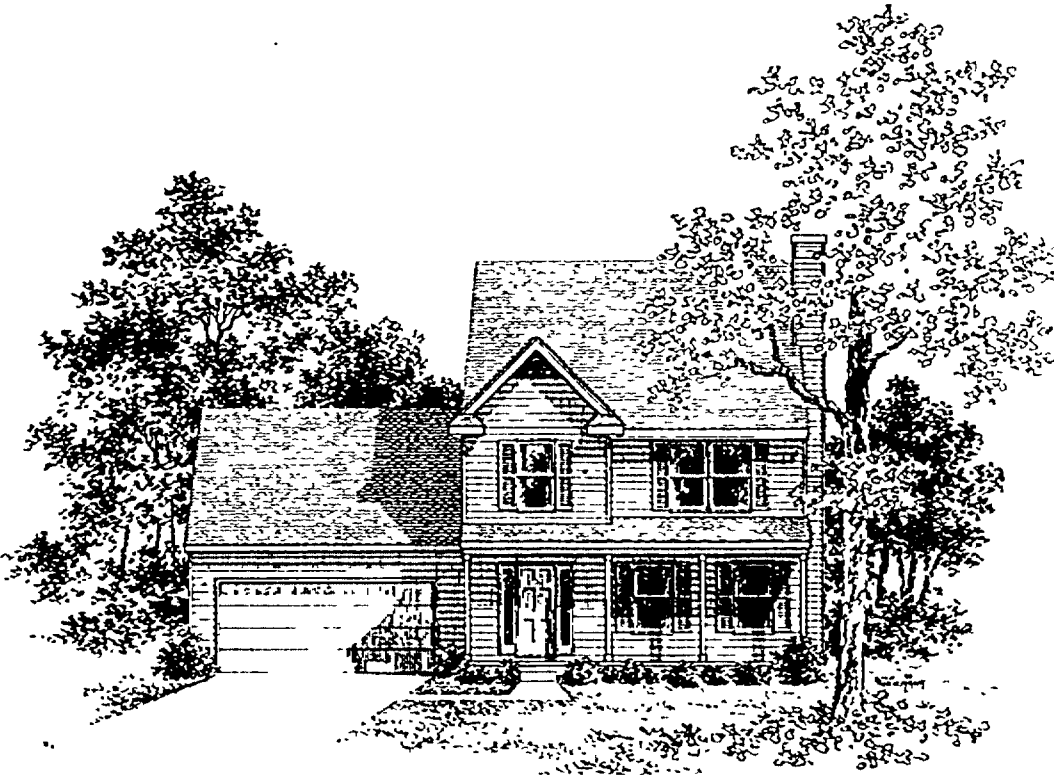
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LOG HOMES continued from 23

police officers." Kupferer acknowledges, as did Merritt, that today's log home industry is a custom home buying market, adding that there are very few first-time home buyers taking the log home route.

Most log home buyers have spent four or five years researching and learning about log homes, said Merritt, and by the time they're ready to buy they know exactly what they want.

"Typically, it's the buyers' last home, primarily baby boomers who are in semi-retirement mode and want a place where they can live out the rest of their lives," Kupferer said.

But Carter and Merritt say there is no typical log home buyer, not like it was a decade ago. For some, it's a theme, for others it's the natural or rustic setting, while others are fulfilling a lifelong dream of owning a log home.

According to Kupferer, there are no accurate statistics on the log home industry since the Census Bureau or the National Association of Home Builders do not distinguish them from traditional stick built homes. However, he said there are some fairly good estimates that put log home sales at about 25,000 a year nationwide, or roughly 5 percent of the total new housing market.

Merritt said the biggest drawback or disadvantage to a log home is getting used to the shrinkage of logs during the first two years of the home's life.

Jim Travioli, owner of Rustic Timbers, in Howell, agrees the shrinkage does turn some people away when gaps occur between the logs and the chinking starts to crack, allowing air to penetrate the walls. Because of the nature of wood, as it dries out it expands and contracts, causing the logs to shrink.

Merritt said a log will shrink about 1/16 of an inch, so if a home is 16 logs high the walls will typ-

ically shrink by about an inch, causing some rather complex issues for builders to deal with. Merritt and Travioli say the door and window jams need to be floating to account for that shrinkage, as does the plumbing and electrical.

An inexperienced log home builder may come in and build the home very tight, not allowing for shrinkage to take place, and this, they say, can cause major problems. These areas, as well as finishing a floor against a rounded log, can get very tricky, which is all the more reason to find a builder who comes with a lot of knowledge and experience.

Merritt said as long as homeowners know ahead of time what to expect, it isn't a problem. He said he simply comes back to the home after the two-year period and tightens up the logs, fills in the gaps and takes care of any other problems related to the shrinkage.

Travioli said he incorporates new techniques into the home as it's built to minimize the negative impact of shrinkage. For instance, he said he puts bolts vertically through the logs that go down into the basement. He tightens those bolts on a monthly basis to help keep the logs from gapping too much. He said he will also come in and chink between the logs when necessary to prevent excessive air flow through the walls.

Overall, though, most in the business agree log homes are superior to stick built homes in both structure and design, and they say once you've lived in one it's very difficult to go back to a traditional home.

Carter said there is actually more variety to choose from in the log home industry as well since there are more than 400 log home manufacturers. "In my opinion," said Carter, "there's no more drawbacks to a log home than there is a stick built. It's just a matter of preference."

By Lorraine Ross, for IBJ

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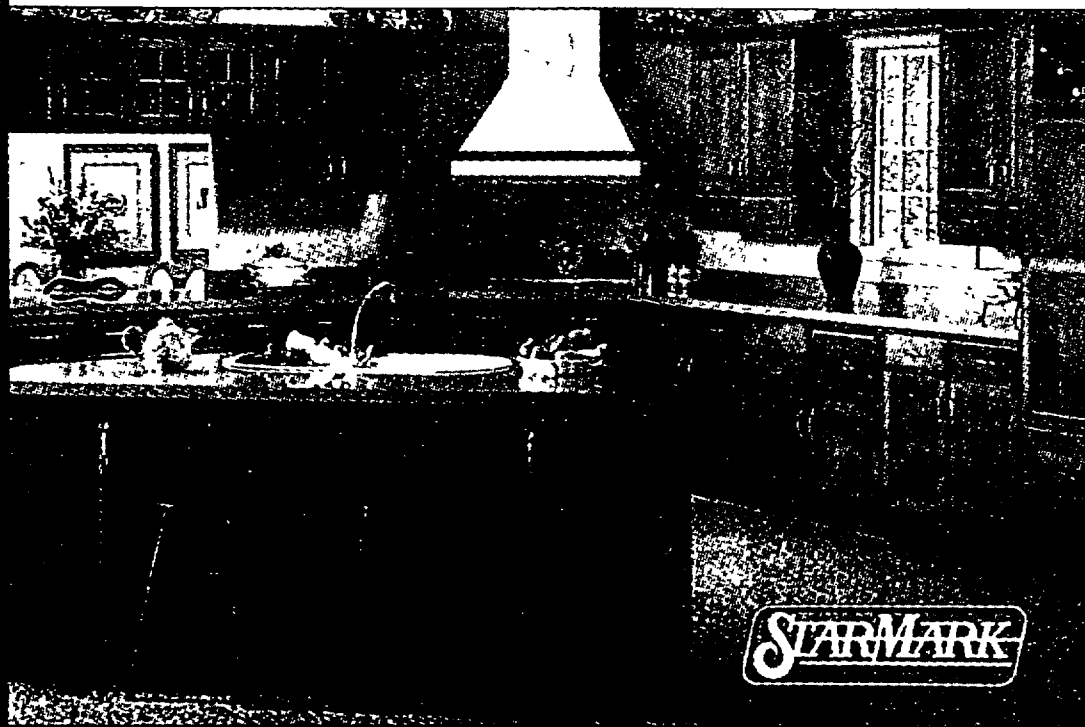
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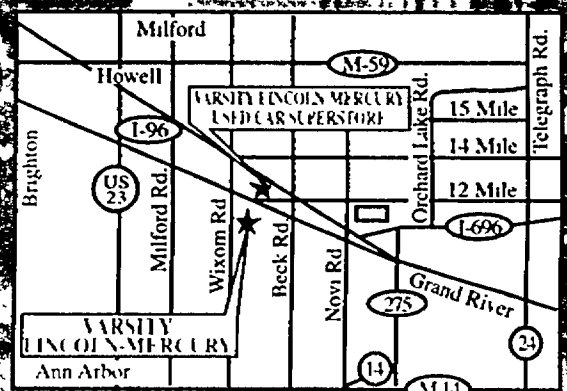
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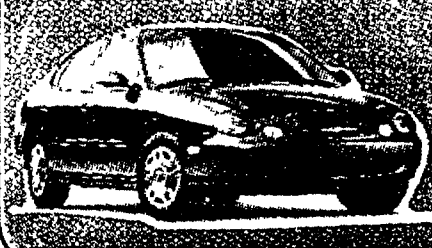
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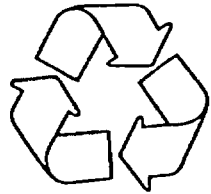
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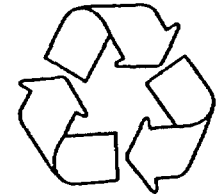
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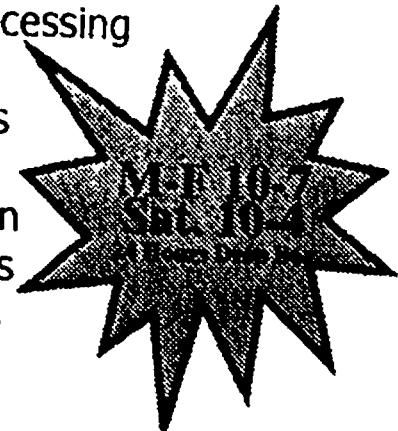
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TIMELESS
PHOTO & IMAGING

See Reverse Side
for
Money Saving Coupon

Novi Town Center 248-344-1999

- 1 Hour Film Processing
- 4 Hour Black & White
- 4 Hour E-6 Slide Processing
- Enlargements
- 69 Cent Color Copies
- Passport Photos
- Old Photo Duplication
- Photo Greeting Cards
- Ceramic Photo mugs
- Photo Calendars



Coupon Special

Maria's
Spend \$5.00 or more and
receive a

FREE
La Vassa
Cappuccino

Cannot be combined with any other offers.
Coupon Expires 6-10-99

Maria's
Place Your
Graduation Order
Before May 20th,
Get 20% OFF

Order Of \$200 or More
Renters & Servers Not Included. With Coupon.
Expires 5-20-99

Maria's
BOILED
HAM
\$1⁷⁹
lb.
Limit 2 Lbs.

Reg. \$2.79 lb.

With Coupon. Expires 6-10-99

Coupon Special

Diamond
Castle



Reg. \$3 - \$5
Watch Batteries
50% Off

Limit 2 - Exp. 6-30-99

Diamond
Castle



3mm Round
Aquamarine
Earrings

Set in \$19⁹⁵
14kt gold

Exp. 6-30-99

Diamond
Castle



1/2 ct. tw
Diamond Heart
Pendants
\$199

Exp. 6-30-99

LET MARIA'S CATER YOUR GRADUATION PARTIES!



41706 W. 10 Mile • Novi
10 Mile & Meadowbrook
348-0545
M-F. 7-7; Sat. 7-5

- GRILLING
- TRAY CATERING
- BUFFET STYLE • CAKES
- PASTRY TRAYS
- FRUIT BOATS • KEG BEER



*Diamond
Castle*



Manufacturers & Designers
of Fine Jewelry
Brand Name Watches
(248)442-2440

39955 Grand River Ave. • Novi, MI 48375

"1/4 Mile West of Haggerty Road"

Hours: M-Th. 10-6, Fri. 10-8, Sat. 10-5

Guaranteed Lowest Prices

Coupon Special



Pasta to Go

MEAL DEAL

Choice of Sauce • Small Pasta
• Small Tossed Salad
• Bread Sticks
• Small Fountain Drink

\$4⁵⁹

Reg. \$4.95 plus tax

Expires 6-10-99



Pasta to Go

SUPER SPECIAL

Bucket of Spaghetti with meat
sauce and meatballs for 4
plus breadsticks

\$6⁹⁹

Reg. \$7.99

Expires 6-10-99



Pasta to Go

FREE

Small Salad
With Pizza
Purchase

Expires 6-10-99



Pasta to Go

FREE

Bag of Chips with
Grinder purchase

(Not to be combined with any
other coupon)

Expires 6-10-99

Coupon Special

1.00 OFF SHIRT SPECIAL

6 or more incoming shirts (on hangers only).
Excluding same day service & all other discounts.



Expires 6-9-99

FREE

PANT or PLAIN SWEATER

Any \$9.95 or more incoming dry cleaning order.
Coupon not good with other dry cleaning coupons.

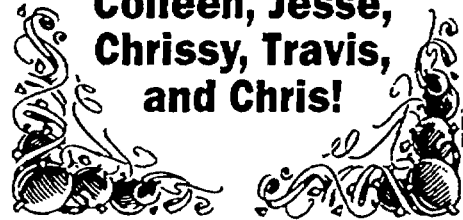


Expires 6-9-99



**Congratulations
to the class of
1999!**

**Jenny, Laura,
Colleen, Jesse,
Chrissy, Travis,
and Chris!**



Pasta to Go

41766 W. 10 Mile, Novi

(Farmer Jack Center)

380-3700

• FAX 380-2619

M-TH 11-9
FRI & SAT
11-10
SUN 11-7

• DINE IN • CARRY-OUT • DELIVERY • CATERING

NEW FLAVORED HERB CRUST PIZZAS!

Gourmet or Specialty

9" Personal to 16" Family

- LASAGNA
 - RAVIOLI
 - TORTELLINI
 - SOUPS
 - SALADS
 - DESSERTS
 - CHICKEN ENTREES
 - GRINDERS
- Daily Lunch and Dinner Specials

**FREE
STORAGE**
for out of
season
garments

Ask Clerk for
details

MAI-KAI cleaners

**FREE
STORAGE**
for out of
season
garments

Ask Clerk for
details

22136 NOVI RD.
AT 9 MILE • OAK POINT PLAZA
(248) 344-8660

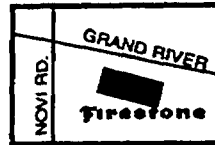
47310 W. 10 MILE RD.
AT BECK • BRIAR POINTE PLAZA
(248) 344-8266

OFFER GOOD AT ALL OTHER LOCATIONS

Firestone

Tommy's Tire & Auto Repair

43111 Grand River Novi, Mich. 48375
(1/4 Mile East of Novi Rd.) • South side of Grand River
(248) 348-2080



HOURS

Mon-Sat 8:00am-7:00pm
Open Sunday 10-4

Just Say
Charge It!

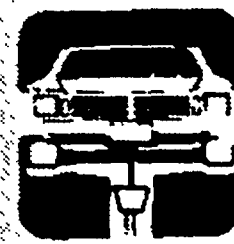


Firestone

AMERICA'S HIGHEST RATED

Spring TIRE SALE!

OIL, LUBE & FILTER



\$13.98

+ EDF

present coupon at time of write up

35,000 MILES

All-Season, Steel Belted Radial

ANY SIZE 4FOR ONLY

\$99

On select 75 & 80 series only
Available in 8 popular sizes
Limit 8. No carry outs
Tread design may vary

35,000 MILE
WARRANTY

45,000 MILES

All-Season, Steel Belted Radial

ANY SIZE 4FOR ONLY

\$139

On select 70, 75 & 80 series only
Available in 20 popular sizes
Limit 8. No carry outs
Tread design may vary

45,000 MILE
WARRANTY

60,000 MILES

All-Season, Steel Belted Radial

ANY SIZE 4FOR ONLY

\$159

On select 70 & 75 series only
Available in 14 popular sizes
Limit 8. No carry outs
Tread design may vary

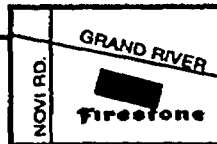
60,000 MILE
WARRANTY

Coupon Special

Firestone

Tommy's Tire & Auto Repair

43111 Grand River Novi, Mich. 48375
(1/4 Mile East of Novi Rd.) • South side of Grand River
(248) 348-2080



HOURS

Mon-Sat 8:00am-7:00pm
Open Sunday 10-4

Just Say
Charge It!



FLUSH & FILL

\$29⁹⁰



POWER FLUSH

\$49⁹⁰

• Plus Recycling Fee

4-TIRE ROTATION AND WHEEL BALANCE

For smoother ride and longer tire wear. Plus we inspect tire tread, air pressure, valve stems.

\$24⁹⁹

Most Cars.
Reg. \$39.90

BRAKE SERVICE

\$40 OFF

Complete 4-Wheel Brake Service

- Nationwide warranty • \$20 off per axle
- Offer applies to both disc/drum brakes



THRUST ALIGNMENT

\$39⁹⁰

4W ALIGNMENT

\$49⁹⁰

Most Cars

SHOCKS & STRUTS



- Lifetime Warranty
- Free Inspection
- 7 Days a Week

From

\$39⁹⁰

Installation Available



SPRING CAR CARE PACKAGE

- Oil Change & Filter • 4-Tire Rotation
- Complete Vehicle Inspection

\$24⁹⁹

Most Cars.
Reg. \$41.98
Plus EDF

20% OFF

Mufflers, Belts or Hoses

BATTERIES



- With Exchange
- Installation Available

From

\$24⁹⁰

TUNE-UP



- Includes Plugs
- Timing • Adjust Idle
- Most Cars, Vans Slightly Higher

4 cyl.
\$44⁹⁹

6 cyl.
\$54⁹⁹

8 cyl.
\$64⁹⁹

Grand Opening Continues

Come See What's New!
 You'll Find new services & programs!
 You'll Find new & expanded departments!
 You'll Find the fastest check-out system!

HQ

The Home of

Play to Win \$50,000 Instantly

Or, You Could Win Cash Prizes Instantly of \$1,000, \$500 or \$50!

Win Merchandise Prizes Including Tractors, Mowers & More Instantly!

Win Me

Win Me

plus Merchandise Discounts & More!

See Store For Complete Game Rules

GUARANTEED LOWEST PRICE

Oil Included in Carton



MTD 3.75 HP 22" Mower

\$115

- Oil included in box
- Tree guard edges
- (2478667)

EXTENDED WARRANTY AVAILABLE

NEW

GUARANTEED LOWEST PRICE

Helps Retain Moisture



Cypress Mulch

1.98

2 cu. ft. (56 liters)

- 2 cu. ft.
- Gives a finished look to any landscape project
- (4096240)

SUPER COUPON



Guaranteed Lowest Price Anywhere!

6.99 10 Inch Premium Flowering Hanging Basket

- Decorative \$1.99
- Cupids \$1.99
- White \$1.99
- White \$1.99
- White \$1.99

- Assorted varieties to choose from in premium garden
- (4275046)

SAVE-A-TAPE
 Available Only February 28th to May 29th

SAVE \$50.00 on Comparable Retails

Assembly Available for only \$10!



18 Speed Men's or Ladies' Full Size 26" Mountain Bikes!

69.77 Offer Ends May 29th

Just for saving \$300 in register receipts

Save \$300 in register receipts between February 28th & May 29th, and receive your choice of these men's or ladies' bicycles. See store display for details

Limit One \$69.77 men's or ladies' bicycle per visit per purchase of \$300.00 or more

SAVE \$10.00

We Offer An Extended Warranty On All Gas Grills




Char-Broil 35,000 BTU Gas Grill With Side Burner

\$149

- 580 sq. inches total cooking area
- 8,000 BTU side burner
- (1713641)
- Assembled Price...174.99

GUARANTEED LOWEST PRICE



Six Plants Per Pack!

Jumbo 6-Pack Annuals

1.39

- Choose from brightly colored assorted seasonal annuals
- Impatiens, petunias, begonia, salvia, & more!
- (4275004)

GUARANTEED LOWEST PRICE



Economical Blend!

All Purpose Potting Soil

1.52

- 40 lb.
- Blended for house plants and container plants
- (4091948)

GUARANTEED LOWEST PRICE




Scotts Turf Builder Plus 2 Weed Control Plus Fertilizer

9.49

- 5,000 sq. ft.
- Controls dandelions and over 50 other broadleaf weeds while providing a 3-1 Turf Builder feeding (4145371)
- 15,000 Sq. Ft. (4813986).....28.99

GUARANTEED LOWEST PRICE



High Quality Grained Stamped Lumber

2 In. x 4 In. - 8 Ft. Framing Stud

1.99

- Building code approved
- Dried for stability & strength
- (2000560)

SAVE \$3 - GALLON \$15 - 5 GALLON

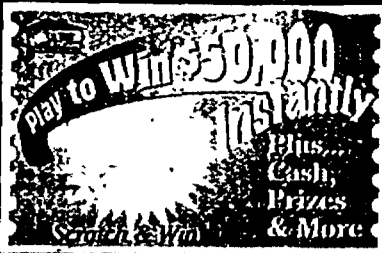


34.90 1 Gal.
 That's Just **6.98** Per Gallon
 When Purchased in the Economical 5 Gallon Can

7.98 1 Gal.

10 Year Finest Interior Latex Flat Wall Paint

- Superior washability
- One coat coverage
- Subtle flat finish
- For any interior
- (1749648-5076153 1749655-5076171)



Garden Equipment

EXTENDED WARRANTY AVAILABLE ON GARDEN EQUIPMENT

NEW

- 13,000 authorized service centers
- Five in-house pickup and delivery branches
- Fully insured



YARD MACHINES
12.5HP 38 Inch Lawn Tractor
\$799

6 Speed Shift-On-The-Go

YARD MACHINES
14.5HP 42 Inch Lawn Tractor
\$999

7 Speed Shift-On-The-Go Transmission

YARD MACHINES
16.5HP 42 Inch Lawn Tractor
\$1199

Automatic Transmission

YARD MACHINES
20HP 46 Inch Lawn Tractor
\$1499

Automatic Transmission

• 38 inch twin blade cutting deck
 • Single lever deck/blade engagement with 6 cutting height adjusters
 • #13A1-560F372 (5444815)

• 42 inch twin blade cutting deck
 • #13AM570G372 (5444923)

• Automatic transmission eliminates clutching & shifting
 • Single lever deck/blade engagement
 • #13AN595G-372 (4376221)

• 46 inch triple blade cutting deck
 • #13AA595H372 (2478626)

We Carry a Complete Line of Mower & Tractor Accessories & Repair Items at Low, Low Prices



YARD MACHINES
4HP 22 Inch Mower
\$139

Includes Mulch Kit

YARD MACHINES
4HP 21 Inch Rear Bag Mower
\$179

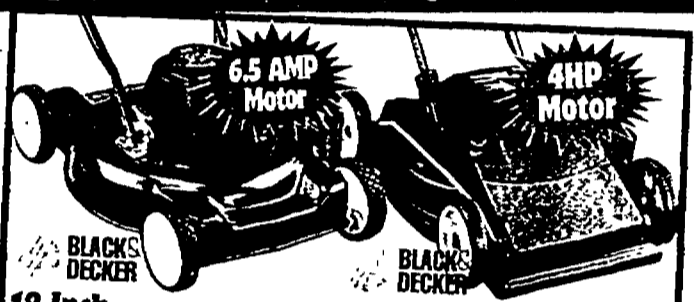
Includes Mulch Kit

YARD MACHINES
6HP 21 Inch Self Propelled Rear Bag Mower
\$249

Includes Mulch Kit & Bag

YARD MACHINES
6.5HP 21 Inch High Wheel Mower
\$299

Includes Mulch Kit & Bag



BLACKS DECKER
18 Inch Electric Mower
\$129

6.5 AMP Motor

BLACKS DECKER
18 Inch Electric Mulching Mower
\$179

4HP Motor

• 9 position height adjusters
 • Fully assembled
 • #13A946372 (644773)

• 9 position height adjusters
 • 21 inch wide steel cutting deck
 • Soft top bag
 • #11A614A372 (4071791)

• Front drive transmission
 • Hard top rear bag
 • #12A-45D-372 (4378232)

• Front drive transmission
 • 14 inch rear wheels
 • Soft top bag
 • #12A558K62 (4378257)

• Steel deck
 • 2 Year warranty
 • #1321100 (4376414)

• 4HP motor • 13 volts
 • Flip over handle
 • All four wheels adjust to the incline to seven heights • #MM-00-226577

We Carry a Complete Line Of Trimmers & Trimmer Accessories



TORO
11 Inch Electric String Trimmer
29⁹⁹

TORO
15 Inch Electric String Trimmer
39⁹⁹

WEED EATER
15 Inch Featherlite Gas Trimmer
69⁹⁹

RYOBI
15 Inch Gas TrimmerPlus
99⁹⁹

RYOBI
16 Inch Gas Straight Shaft TrimmerPlus
\$126

We Have Everything You Need For Yard Clean-up

Poulan
16 Inch Electric Chainsaw
59⁹⁹

Poulan
16 Inch Woodsman Gas Chainsaw
\$139

BLACKS DECKER
22 Inch Electric Hedge Trimmer
49⁹⁹

BLACKS DECKER
Vac & Mulch
69⁹⁹

BLACKS DECKER
16 Inch Cordless Hedge Trimmer
99⁹⁹

Quality Hand Tools

GARDEN CLAW
Garden Claw
34⁹⁹

• Cultivates loosens aerates & weeds all types of soil, even heavy clay. (4807087)

FISKARS
12 Ft. Fiberglass Tree Pruner
29⁹⁷

• Lifetime Warranty

FISKARS
Bypass Lopper
19⁹⁹

• Ten Year Warranty

FISKARS
Deluxe Ratchet Pruner
7⁹⁹

• Ratchet Mechanism Makes Pruning Easier

FISKARS
Deluxe Anvil Lopper
5⁹⁹

• Removes Woody Or Dead Stems Easily

Quality Fertilizers & Plants At Low, Low Prices



Scotts
Turf Builder
PLUS 2nd Weed Control

• Kills dandelions, clover, chickweed, and other broadleaf weeds while providing a full Turf Builder feeding • (4145371)
15000 sq. ft. (4813985) 29.85

Turf Builder Plus 2 Weed Control Plus Fertilizer **Scotts**

9.99

- 5000 sq. ft.
- Controls dandelions & over 50 other broadleaf weeds while providing a full Turf Builder feeding • (4145371)

15000 sq. ft. (4813985) 29.85



Scotts
Lawn Weed & Feed

7.99

- 5000 sq. ft.
- Gets rid of dandelions & other broadleaf weeds while it keeps your lawn green for up to 2 months • (4237806)

15000 sq. ft. (4237814) 21.99



Scotts
Turf Builder
LAWN FERTILIZER

12.49

- 5000 sq. ft.
- Contains Dazomet to control white grubs, fleas & other in-ground insects • (4807932)

5000 sq. ft. (4807932) 12.49



Scotts
Turf Builder
LAWN FERTILIZER

7.99

- 5000 sq. ft.
- Greets quickly without surge growth or danger of burning • (4145306)

5000 sq. ft. (4145322) 20.87



Scotts
Lawn Insect Control & Fertilizer

10.99

- 5000 sq. ft.
- Controls lawn insects while keeping your lawn green • (4156970)

5000 sq. ft. (4156970) 10.99



Scotts
Lawn Food

5.96

- 5000 sq. ft.
- Contains Scotts Poly-S-B slow release nitrogen for uniform growth & extended feeding
- Develops a strategic root system • (4237798)

5000 sq. ft. (4237798) 15.99

Quality Hoses At Low, Low Prices



AccuGreen 1000 Drop Spreader

18.96

- 3 minute assembly
- No tools required • (1723014)

1723030 18.96



50 Ft. Soaker Hose

9.99

- Works deeply to plants roots • (4139558)
- Use above or below underground • (4807961)

75ft. (4807961) 13.65



APEX Yard Mate Medium Duty Hose

12.59

- 5/8" x 50ft • (1722313)

5/8" x 50ft (1722313) 12.59



APEX Rugged Rhino Hose

19.99

- Commercial Use • 5/8" x 50ft • (1722339)

5/8" x 50ft (1722339) 19.99



APEX Heavy Duty All Purpose Hose

24.99

- 5/8" x 50ft
- RADIA wrap 5 ply construction • (1722321)

5/8" x 50ft (1722321) 24.99

Quality Pesticides & Herbicides



Roundup Weed & Grass Killer

3.88

- Ready to use
- Kills actively growing weeds & grasses of all types • (423242)

24 oz (423242) 3.88



Roundup Weed & Grass Killer

9.97

- Kills actively growing weeds & grasses of all types • (423242)

1 gallon (423242) 9.97



ORTHO Ready-To-Use Weed Killer

14.99

- Kills many broadleaf lawn weeds, roots & all • (4353358)

1 gallon (4353358) 14.99



ORTHO Weed-B-Gon Ready-Spray Lawn Weed Killer

7.99

- Ready to use concentrate with attached hose-end sprayer • (423242)

32 oz (423242) 7.99



ENFORCER Next Day Grass & Weed Killer

6.99

- Ready to use
- Kills most grasses & weeds on contact • (4244737)

1 gallon (4244737) 6.99



ENFORCER Weed Shot Lawn Weed Killer

5.99

- Kills most grasses & weeds on contact • (4244737)

32 oz (4244737) 5.99

We Carry The Quality Plants That Beautify Any Yard



24 Plants Per Pack! Only 17¢ Per Plant

Half Flats Of Assorted Annuals

3.96

- Choose from many varieties of blooming annuals
- Includes Petunias, Salvia Begonias, Marigolds & many more • (1736150)

1736150 3.96



Perfect For Mother's Day

10 Inch Flowering Baskets

7.99

- Choose from a seasonal selection of colorful flowering plants • (4275038)

4275038 7.99



Instant Summer Color

12-14 Inch Color Bowls

12.99

- Beautiful flower display for your patio & porch
- Assorted varieties of blooming annuals • (4275210)

4275210 12.99



10 Inch Terra Pot

10.49

- Blooming annual flowers in assorted varieties in a 10 inch terra pot • (4599568)

4599568 10.49



3.5-4 Inch Seed Geranium

89¢

- Spring & Summer blooming
- Available in multiple colors
- Great plants for potting • (4275357)

4275357 89¢



Great For Border Planting

Assorted 1 Gallon Liriope

3.99

- This ornamental grass makes a perfect border plant
- Blue flower spikes in the summer • (5711478)

5711478 3.99



Jumbo Pack Vegetables

1.59

- Choose from the most popular varieties including peppers & tomatoes • (4275012)

4275012 1.59



6 Inch Tomato Plant

2.99

- Ready to plant
- Assorted varieties in a 6 inch pot • (4275111)

4275111 2.99



One Gallon Azaleas

4.99

- Bright spring blooming evergreen shrub
- Use as a hedge or accent plant • (4090247)

4090247 4.99



5 Gallon White Dogwood

19.99

- Beautiful soft green foliage
- Late spring blooms of white flowers • (4710539)

4710539 19.99



Trees & Shrubs Guaranteed

Available every weekend to answer your questions

Ask the Lawn & Garden Experts

Available every weekend to answer your questions

10 Thousand Fresh Quality Annuals

New arrivals every weekend.

More Varieties of Tomatoes

Choose from a wide variety. From only the finest growers!

Play Our Scratch Off Game to Win \$50,000 Instantly or Other Cash, Merchandise Prizes or Merchandise Discounts

Play to Win \$50,000 Instantly Plus... Cash, Prizes & More

Quality Brand Name Paints



THE LASTING LOOK OF **Dutch Boy**

Dirt Fighter Interior Latex Paint

Save \$3-Gallon \$15-5 Gallon

Flat	Satin	Semi-Gloss
<p>49⁹⁰ 5 Gal.</p> <p>That's Just 9⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>10⁹⁸ 1 Gal.</p> <p>One Coat Coverage</p> <ul style="list-style-type: none"> Durable, washable finish Goes on easily (1346980/1345974) Prices shown reflect savings 	<p>59⁹⁰ 5 Gal.</p> <p>That's Just 11⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>12⁹⁸ 1 Gal.</p> <p>Washable Finish</p> <ul style="list-style-type: none"> One coat coverage Smooth rich appearance Slight sheen (1347004/1346048) Prices shown reflect savings 	<p>64⁹⁰ 5 Gal.</p> <p>That's Just 12⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>13⁹⁸ 1 Gal.</p> <p>Durable</p> <ul style="list-style-type: none"> Ideal for trim and heavy traffic areas One coat coverage Easy soap and water clean-up (1347020/1346121) Prices shown reflect savings



HomeGuard 12 Year Interior Latex Paint

Flat	Satin	Semi-Gloss
<p>69⁹⁰ 5 Gal.</p> <p>That's Just 13⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>14⁹⁸ 1 Gal.</p> <p>One Coat Coverage</p> <ul style="list-style-type: none"> Excellent coverage and hiding Creates a washable, stain resistant finish (5077383/5077375) 	<p>79⁹⁰ 5 Gal.</p> <p>That's Just 15⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>16⁹⁸ 1 Gal.</p> <p>Perfect For Any Room</p> <ul style="list-style-type: none"> Excellent coverage and hiding Stain resistant (5295191/5077482) 	<p>84⁹⁰ 5 Gal.</p> <p>That's Just 16⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>17⁹⁸ 1 Gal.</p> <p>Washable</p> <ul style="list-style-type: none"> Goes on easily, dries fast Stain resistant (5077557/5077540)

Save on Durable Exterior Paint At Low, Low Prices



HomeGuard 12 Year Exterior Latex Paint

Flat	Satin	Semi-Gloss
<p>89⁹⁰ 5 Gal.</p> <p>That's Just 17⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>18⁹⁸ 1 Gal.</p> <p>One Coat Coverage</p> <ul style="list-style-type: none"> Resists cracking and peeling Quick drying Weather resistant (5077276/5077268) 	<p>84⁸⁵ 5 Gal.</p> <p>That's Just 16⁹⁷ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>17⁹⁷ 1 Gal.</p> <p>One Coat Coverage</p> <ul style="list-style-type: none"> Resists cracking and peeling Easy to apply and clean-up (2255909/2255982) 	<p>99⁹⁰ 5 Gal.</p> <p>That's Just 19⁹⁸ Per Gallon</p> <p>When Purchased in the Economical 5 Gallon can</p> <p>20⁹⁸ 1 Gal.</p> <p>Perfect For Trim & Doors</p> <ul style="list-style-type: none"> Creates a tough, finish Fade and mildew resistant (5092317/5077326)

House & Siding Stain

Deck Stain & Cleaner

<p>15⁴⁷ Gallon</p> <ul style="list-style-type: none"> • Pure penetrating linseed oil formula • Provides WaterGuard® waterproofing protection • Provides SunBlock® UV protection (527277) 	<p>15⁴⁷ Gallon</p> <ul style="list-style-type: none"> • Water clean-up • 12 Year Limited warranty against cracking, peeling & blistering (509443) 	<p>15⁴⁷ Gallon</p> <ul style="list-style-type: none"> • For immediate use on pressure treated wood • Provides SunBlock® UV protection (5096615) • Solid Gallon (5710413).....18.47 	<p>13⁹²</p> <ul style="list-style-type: none"> • Fast and easy to use-no scrubbing • Works in 5-10 minutes • Biodegradable • 524277 • Subject To Stock On Hand
---	---	---	---

Toners

Clear Preservatives

<p>11⁹⁷ Gallon</p> <ul style="list-style-type: none"> • Natural wood appearance • Penetrates deep into wood • Guards against water, staining, mold & mildew • Clear finish, formulated for use on all wood (1342593).....55.97 	<p>15⁴⁷ Gallon</p> <ul style="list-style-type: none"> • Available in cedar and redwood colors • (5083123) • 5 Gallon (5089131).....67.87 	<p>48⁷⁶ 5 Gallon</p> <ul style="list-style-type: none"> • Repels water • Resists sun damage • Fights rot and decay • Penetrating linseed oil (5083811) • Gallon (5291901).....9.97 	<p>39⁹⁴ 6 Gallon</p> <ul style="list-style-type: none"> • Provides SunBlock® UV protection • Mildew resistant coating • Penetrating linseed oil protection (5232129) • Gallon (5083779).....9.43 • Subject To Stock On Hand
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Quality Building Materials At Low, Low Prices

Don't Forget These Items:
We Have Project Quantities Available On Everything You Need To Complete The Job.

- Rafter Ties
- Plywood Clips
- Joist Hangers
- Screws
- Nails
- Concrete
- Tools
- Paint

Attention Lumber Customers!
Advertised prices on lumber in this ad may be different than actual prices at time of purchase. We adjust our prices daily to the Lumber Commodity Market.

Framing Lumber

320

- 2in x 4in - 10 ft
- (2000701)
- Building code approved
- Dried for stability & strength

	8ft	10ft	12ft	16ft
2" x 4"	—	3.20	3.98	6.25
2" x 6"	3.92	5.15	5.92	8.35
2" x 8"	6.15	6.55	8.75	12.25
2" x 10"	7.95	9.49	11.35	14.70



High Quality Grade Stamped Lumber

Paintable For Exterior Use

Quality Boards

For Utility or Shelving Projects

230 Pine Boards

	6ft	8ft	10ft
1" x 4"	2.30	2.26	3.98
1" x 6"	3.95	4.85	6.65
1" x 8"	6.25	7.75	8.85
1" x 10"	6.72	8.75	11.50

Ready To Stain

1163 Red Oak Board

	4ft	6ft	8ft
1" x 4"	9.14	11.63	15.36
1" x 6"	10.96	18.45	24.95
1" x 8"	16.85	26.26	33.49

Perfect For Staining

\$8 Poplar Boards

	4ft	6ft	8ft
1" x 4"	5.88	8.00	10.94
1" x 6"	8.09	12.50	16.49
1" x 8"	12.38	16.90	21.00

BC Sanded Plywood

1750

- TI-II Plywood Siding**
- 4ft x 8ft - 11/32in. (Nom 3/8in.) (2002606)14.99
- 4ft x 8ft - 19/32in. (Nom 5/8in.) (2002624)20.65
- T&G Underlayment**
- 4ft x 8ft - 23/32in. (Nom 3/4in.) (2002350)21.50
- Particle Board**
- 4ft x 8ft - 19/32in. (Nom 5/8in.) (2002731)10.50
- Luan Plywood**
- 4ft x 8ft - 5.2mm (Nom 1/4in.) (2003232)8.99

- 4ft x 8ft - 15/32in. (nom 1/2in.) (2002375)
- Sanded smooth on one side
- 4ft x 8ft - 11/32in. (nom 3/8in.) (2002368)14.25
- 4ft x 8ft - 23/32in. (nom 3/4in.) (2002384)24.80

We Carry Quality Siding And The Ladder That Gets The Job Done

Save Over 10%

6' Aluminum Step Ladder
29⁹⁹

Step Ladders

Aluminum	
Household, Type III	
4' (2032860)	29.99
Commercial, Type II	
8' (2018315)	75.00
Industrial, Type I	
2' (2032308)	27.00
10' (2032316)	149.00
Wood	
Household, Type III	
2' (2018240)	9.99
4' (1102037)	18.99
6' (2018273)	22.99
Commercial, Type II	
8' (2018257)	57.00
Fiberglass	
Commercial, Type II	
4' (2015956)	49.99
6' (2304491)	47.00
Industrial, Type I	
6' (1102086)	69.00
8' (2032365)	99.00
Extra Heavy, Type IA	
6' (2018323)	89.00
8' (2018331)	124.00
10' (1005248)	159.00
12' (2032324)	219.00

Save Over 10%

16' Aluminum Extension Ladder
39⁹⁹

Extension Ladder

Aluminum	
Household, Type III	
20' (1005131)	88.00
24' (1005149)	115.00
Commercial, Type II	
20' (2019016)	119.00
24' (1102151)	148.00
28' (1102169)	179.00
Industrial, Type I	
28' (2032357)	199.00
32' (1102177)	239.00
40' (1102375)	299.00
Fiberglass	
Commercial, Type II	
16' (2016137)	149.00
20' (2016194)	179.00
24' (2016335)	189.00
Extra Heavy, Type IA	
24' (1102052)	239.00
28' (1102367)	269.00
32' (2033991)	324.00

Siding Truckload Sale

SPECIAL

Complete Vinyl Siding Accessories Available

We Install* Siding Done Right, Guaranteed.

Save Up To 15%

Forest Ridge Vinyl Siding

\$34

- Price is per square
- 2 squares/carton
- Paintable
- Vinyl Siding Institute certified
- (2016160)

Quality Patio & Garage Doors At Low, Low Prices

We Install* Patio Doors Done Right, Guaranteed.

Vinyl White Sliding Patio Door

\$269

- 72in x 80in
- Proseamed frame
- Brass hardware
- Fusion welded vinyl door panels
- Screen included
- (1103877)

Lifetime Warranty

Insulated Glass

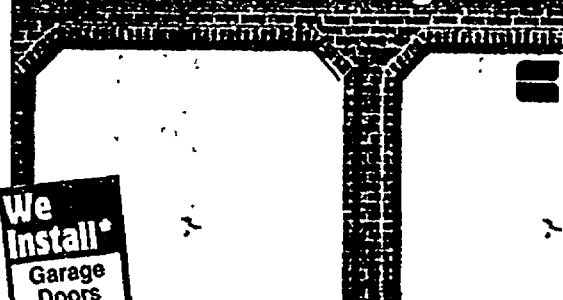


ProLine White Sliding Patio Door

\$599

- 72in x 80in • Insulated glass
- Low maintenance aluminum clad exterior
- Stainable pine interior
- Resists chipping, cracking and peeling
- Includes hardware
- (1232201 19)

Steel, Raised Panel Insulated Garage Doors



We Install* Garage Doors Done Right, Guaranteed.

15 Year Warranty

#183 \$178

- 8ft x 7ft
- Insulated
- Low maintenance aluminum clad exterior
- Prefinished white
- Paintable
- Woodgrain texture
- (1115146)
- 9ft. x 7ft. (1115153)194.00

20 Year Warranty

#2050 \$269

- 8ft x 7ft
- 3-layer steel & insulation construction
- Wood grain texture
- EZ set extension spring system for simple installation
- (1115187)
- 9ft. x 7ft. (1115195)379.00

10 Year Warranty

Prehung 15 Lite Steel Patio Door

\$269

- 70 7/8in x 79 7/8in
- Bored for deadbolt & lockset
- Fully weatherstripped
- Insulated glass
- Ready to paint
- (1151530 4381877)

Hardware Included



ProLine White Hinged Patio Door

\$899

- 72in x 80in • Insulated glass
- Low maintenance aluminum clad exterior
- Resists chipping, cracking and peeling
- Stainable clear pine interior
- (1232155 93)
- May be Special Order in some stores

Play Our Scratch Off Game to Win \$50,000 Instantly or Other Cash, Merchandise Prizes or Merchandise Discounts

Irrigation & Water Heaters At Low, Low Prices



RAIN-BIRD®
Deluxe Pop-Up Rotor Sprinkler
17⁹⁹

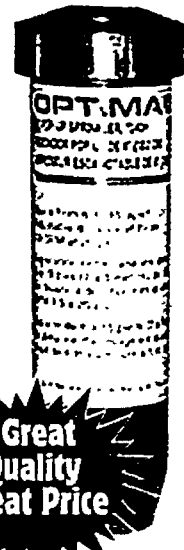
- 3 inch pop-up to clear tall grass
- Fully adjustable from 20 to 340
- Spacing from 36-54 ft
- #AG5-12 (3251675)
- Low gallon (3251659) 13.99

Slower Rotation For More Even Watering

RAIN-BIRD®
4 Station, Single Program Sprinkler Timer
39⁹⁹

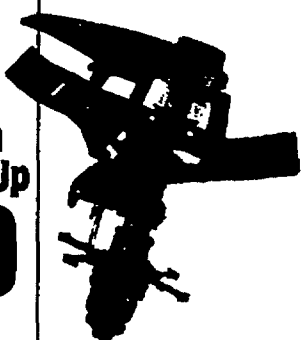
- 6 pre-programmed schedules
- Winterization mode
- Battery backup
- #ISA 304 (1562495)

Compatible With Most Sprinkler Systems



OPTIMA RAIN-BIRD®
Half Pattern 4 Inch Pop-Up
149

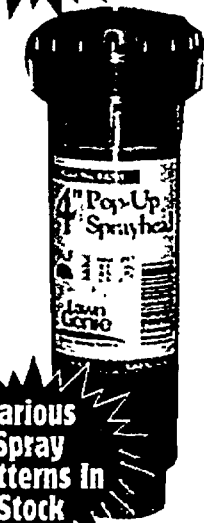
- Stem seal keeps debris out & pressure constant
- Various assembled
- Patterns available
- #7040H (2363711) 2 Inch (1400266) 97c



RAIN-BIRD®
Plastic Impact Sprinkler
6⁹⁹

Water Conservation Product

- Adjustable 20ft to 41ft radius
- Half inch male pipe connection
- 3 year total satisfaction policy
- #PS P-C (3251691) Brass (5430681) 13.99



4 Inch Spray Pop-Up
195

- Half inch NPT bottom thread
- Cert. 1/2 in. radius adjustment screw
- #54015 (1562610) 2.5 Inch (1562677) 2.79

Various Spray Patterns In Stock



3/4 Inch In-Line Auto Valve
15⁹⁹

Turn On & Off By The Timer

- Use with backflow preventer
- Place below ground in a 1 1/2 in. box
- #1562396 1 Inch (1404979) 16.99

Quality Water Heaters & Thermostats At Low, Low Prices

SAVE \$5.00

40 Gallon Natural Gas Water Heater

\$153

New 6 Year Warranty

- 34.3 gallon per hour recovery rate
- #5V40-7 (3004256)

DESCRIPTION	GALLONS	WARRANTY*	SKU NUMBER	MODEL #	PRICE
Natural Gas Tall	30	6 Year	3004249	5V30-6	133.00
Natural Gas	40	6 Year	3004256	5V40-7	153.00
Natural Gas	40	6 Year	3120425	5V40S-2	158.00
Natural Gas Tall	50	6 Year	3004264	5V50-2	199.00
Self-Cleaning Natural Gas	40	8 Year	3004272	7K40	199.00
Self-Cleaning Natural Gas Short	40	8 Year	3120458	7K40S	199.00
Self-Cleaning Natural Gas Tall	50	8 Year	3120466	7K50	268.00
Electric Tall	30	6 Year	3004280	8V30-2	165.00
Electric	40	6 Year	3004298	8M40-2	171.00
Electric Tall	40	6 Year	1837269	8V40-2	171.00
Electric	50	6 Year	1837277	8MV50-2	174.00
Self-Cleaning Electric Medium	40	8 Year	3104460	RMEKR40-2	231.00
Self-Cleaning Electric	50	8 Year	3104478	RMEKR50-2	241.00
Self-Cleaning Electric Medium	50	8 Year	1837293	RMEKR50-2	241.00
Liquid Propane Tall	40	6 Year	3062890	5V40-7P	192.00

Quality Air Filters

SAVE 5%

Electrostatic Furnace Filter
854

- Up to 25 times more effective than ordinary fiberglass & pleated filters
- #3335355-4035411/5429377
- Assorted sizes available

SAVE \$3.00

Adjustable Electrostatic Furnace Filter
1399

- Adjustable 14 x 20 to 20 x 25
- Two piece filter system
- Easy to install
- Washable & reusable
- #1272975

SAVE 10%

Fiberglass Furnace Filter
49^c

- Punched frame
- Color coded for easy identification
- Easy installation
- #305425/334158/66/746290/3061173/91

"Huge Amounts of Indoor And Outdoor Electrical Supplies"



We Stock Electrical Wire For Every Application In Your Home

Attention Wire Customers:
 Prices in this ad may be different from the actual price at the time of purchase. We adjust our prices daily to the wire commodity market.

12/2 NMB 250 Ft Electrical Wire
19⁹⁰

IllWoods®

- Exposed or concealed wiring
- For dry locations only
- Marked every foot for easy measuring
- #3037785

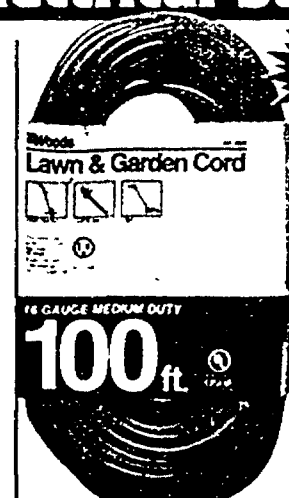
Description	Length	SKU	Price
12/2 NMB Electrical Wire	25 Ft	3037710	5.49
12/2 NMB Electrical Wire	50 Ft	3037728	9.99
12/2 NMB Electrical Wire	100 Ft	3037736	17.49
14/2 NMB Electrical Wire	25 Ft	3037686	3.99
14/2 NMB Electrical Wire	50 Ft	3037694	7.59
14/2 NMB Electrical Wire	100 Ft	3037702	13.39
14/2 NMB	250 Ft	3037777	16.80



MASON Flood Light Kit
799

Everything In One Convenient Package

- Weather lite
- Lamp sold separately
- Easy to install
- #2438739



IllWoods® 100 Ft Medium Duty Outdoor Extension Cord
777

- Prevents deterioration from moisture & abrasion
- 16 gauge 3 prong 10 amp
- For use with small power tools
- #3033081

16/3 50ft (3033073) 5.99
 16/3 25ft (3033065) 4.99



MASON 3-Hole Rectangular Box
397

- 1/2" hole size
- Mounting tabs & screws included
- #54795/355479601



Carlon Weatherproof Outlet Cover
1250

- Horizontal or vertical mount
- Made of white PVC
- #3517539/5001



IllWoods Clamp Light With 8-1/2 Inch Reflector
797

- Varied adjustment
- Push through switch
- Very compact
- #3033396



Extension Cord Wheel
377

- 14 inches high
- Holds up to 100ft of 15/3 cord
- #1415082

Quality Flooring & Furniture

Save 15% On All In-Stock & Special Order Area Rugs

East Garden Collection Area Rugs
Starting At:

21²⁵
2' x 3'

100's of Styles & Sizes To Choose From!

Polynaise Collection Area Rugs
Starting At:

8⁴⁹
2' x 3'

Country Home Collection Area Rugs
Starting At:

16⁹⁹
1'9" x 24"

• Hand hooked 100% wool
• Handmade in China
• Richly colored fab design available with an ivory or black background

Serengetti Collection Area Rugs
Starting At:

84⁹⁹
2'3" x 7'6"

• Hand tufted in India
• 100% wool
• Fits traditional to contemporary decors

Sale Prices Are Reflected

We Install*
Flooring
Done Right Guaranteed

Quality Flooring At Low, Low Prices

Save 25% Over Comparable Quality Carpet

3M
"Brandon" Installed Wall-To-Wall Carpeting

1⁵⁹
Sq. Ft. Installed

That's only \$14.31 per Sq. Yd!
• Rubber construction • 12 & 15 lbs per sq. yd.
• Superior Carpet Protection, easy clean and stain resistance
• 5 year warranty
• 25' x 36' minimum
• 20' x 20' minimum
• Do It Yourself for only \$66 sq ft!
CARPET ONLY!

TRAFFIC ZONE
High-Performance Laminate Floors

Solid Oak

2-1/4" Solid Oak Strip Hardwood Flooring

Starting At:
4⁴⁵
Sq. Ft.

• AHS 400 40"
• 15' x 18' min
• 2 1/4" wide
• Available in light and dark stains
• Sold in 20 sq. ft. cartons
Cartons \$89.00

Flooring Styles For Any Decor

Over 40 Designs & Colors To Choose From!

Armstrong

Fundamental Successor

1³⁹
Sq. Ft.

That's only \$12.51 per Sq. Yd!
• 12' x 18' min
• 1/8" thick
• Stain and water resistant
• 5 year warranty
• Available in 12' x 12' tiles

The Most Durable Floor On The Market!

Bruce Traffic Zone Laminate Flooring

2⁹⁹
Sq. Ft.

• Sold in 21.35 sq. ft. cartons
Cartons \$63.87

Save On Quality Wood Furniture

Save \$30.00

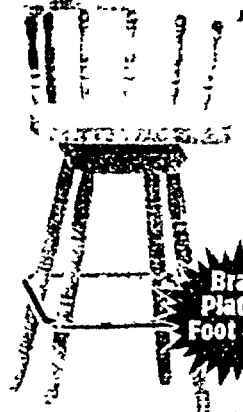
Save \$10.00

Save \$10.00

Save \$10.00

Guaranteed Low Price

Finish To Fit Your Style



Brass Plated Foot Rings

30 Inch Swivel Captain's Barstool

79⁹⁹

• Heavy duty swivel mechanism
• Solid hardwood
• Ready to finish
• #134W (4197042)

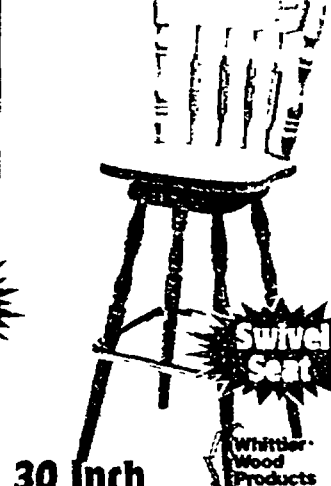


Easy To Assemble Ready To Finish

Brookside Side Chair

49⁹⁹

• Flat back, solid wood construction
• Solid hardwood
• (4196752)

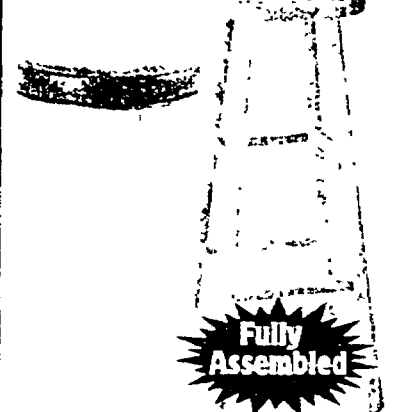


Swivel Seat

30 Inch Arrowback Barstool

59⁹⁹

• Swivel seat and backrest
• Brass plated foot rings
• 12' x 18' min
• 1/8" thick
• 5 year warranty
• 24" Reverse Counterstool (4205217) 39.99

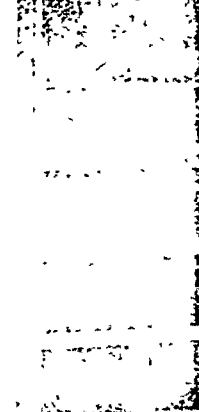


Fully Assembled

Vinyl Top Barstool

9⁹⁹

• 30" high
• Brassy vinyl
• 12' x 18' min
• (2078347)
Hardwood Barstool (1254820) 19.99



72 Inch Bookcase

\$119

• 32" x 72" x 22" D
• 4" cube sides
• 5 shelves
• Made of solid hardwood
• Easy to assemble #172A (420224)
#4 Bookcase (420224) 148.00
Door Kit (420227) 61.99

25% Off Our Everyday Low Prices On All Levolor/LouverDrape Special Order

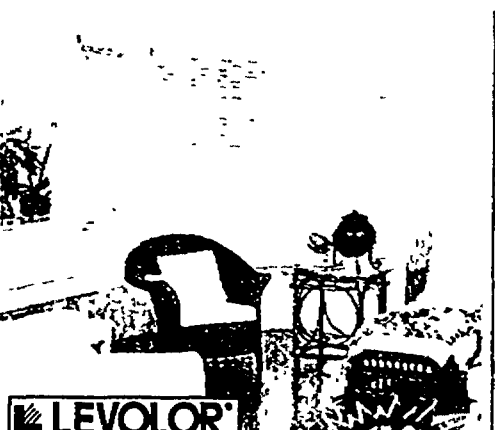
We Install*
Window Treatments
Done Right Guaranteed

LEVOLOR

57 Color Choices

Ovation 1" Custom Metal Blinds

• 14 slats per foot for good privacy and closure
• 3/4" x 1-3/16" headrail fits shallow window jambs
• Light weight aluminum slats will not rust

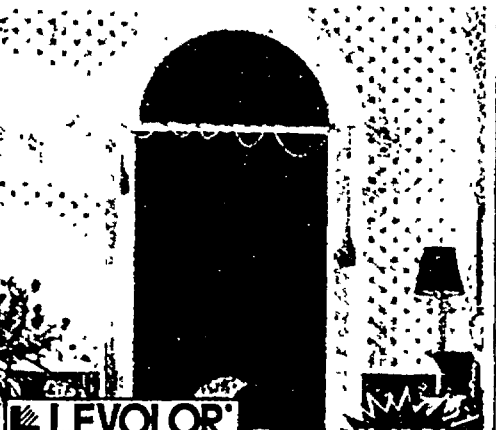


LEVOLOR

1" Or 2" Wide Slats

Custom Wood Blinds

• Choose from 27 paints and stain options in standard or specialty finish
• Made from North American hardwoods naturally resistant to moisture
• Decorative wood tapes are available in various colors
• Matching decorative hardwood valance is standard



LEVOLOR

No Visible Seams or Cord Holes

Cirrus Cellular Shades

• Choose from neutral or designer colors garden prints suede prints or shadow black-outs
• 14 specialty window options
• 9/16" cell size ideal for every window
• Easy dust easy clean • Uniform white exterior look



Louver Drape

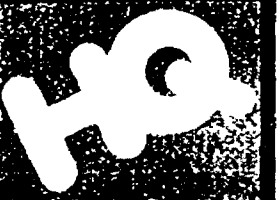
Light Filtering And Room Darkening Fabrics

Premier-Line Vertical Blinds

• Many colors to choose from in fabric vinyl and aluminum
• 2" Mini verticals and sculptured verticals also available

Play To Win Play Our Scratch Off Game to Win \$50,000 Instantly or Other Cash, Merchandise Prizes or Merchandise Discounts

The Best In Patio Furniture



The Home Quarters

SAVE \$30 On A 9-Piece Set



9-Piece Steel/Strap Seating Group

249⁹¹

• Price includes one 42 x 84 table & eight steel-framed strap chairs
• Available in white, green or sand
• Comfortably seats eight

Table 103.99
Strap Chair 18.24
Swivel Rocker 50.00

SAVE \$70 On A 5-Piece Set



5-Piece Wood Seating Group

\$399

• Price includes one 38 x 60 table with 4 hardwood cushioned chairs
• Harder green cushions (not interchangeable with other patterns)
Table 129.99
Cushioned Wood Chair 67.50
Tete-a-Tete Seating Piece 159.99
Glider 159.99

SAVE \$30 On A 5-Piece Set

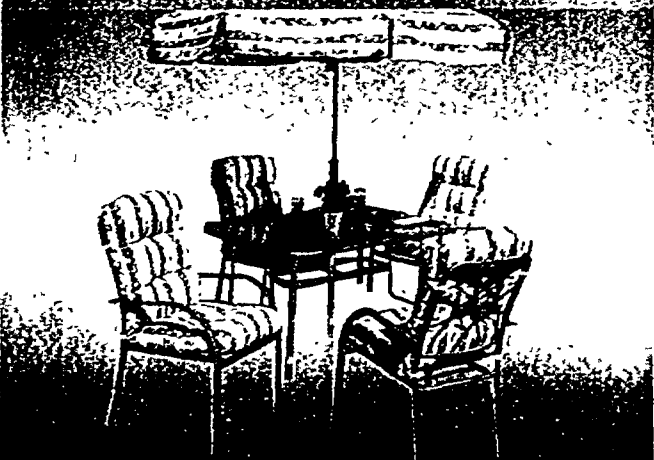


5-Piece Resin Wicker Seating Group

349⁹⁹

• Price includes one 39 x 60 aluminum table & 4 chairs
• Combines the look of wicker
Table 109.99
Chair 60.00
Swivel Rocker 125.00

SAVE \$30 On A 5-Piece Set



5-Piece Fierro Seating Group

299⁹⁹

• Price includes one 38 x 60 steel/pass table & 4 cushioned chairs (no cushion substitution)
• Umbrella extra
• Items available separately
Table 95.99
Cushioned Chair 51.00
Umbrella 89.99

SAVE \$20.00



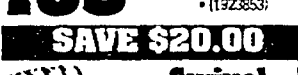
119⁹⁹ Chaise

SAVE \$20.00



169⁹⁹ Glider

SAVE \$20.00



\$110 Swivel Rocker

Quality Patio Accessories

SAVE \$20.00



139⁹⁹ 3-Piece Bar Set

SAVE \$10.00



119⁹⁹ Your Choice Verde Green Cast Bench

119⁹⁹ 3-Pc Cast Bistro Seating Group

SAVE \$10.00



69⁹⁹ 4 Ft Cast Iron/Wood Bench

SAVE \$10.00



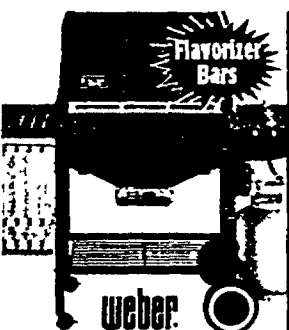
59⁹⁹ Polyester 9 Ft Green Market Umbrella

See Our Extensive Line Of BBQ Accessories

We Carry A Complete Selection Of Grills

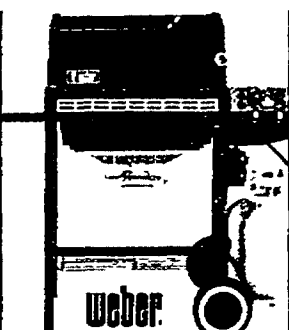
EXTENDED WARRANTY AVAILABLE ON GAS GRILLS

Allow 7-10 Days For Grill Assembly



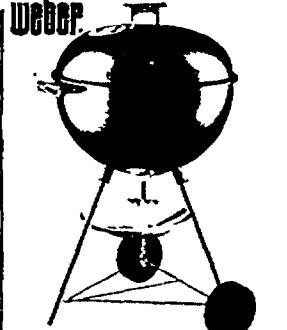
479⁹⁹ Genesis 1000 Gas Grill

• 36,000 BTU
• 611 sq. in. total cooking area
• Three stainless steel burners
Assembled price \$504.99
Genesis 1000 Gas Grill (4208880) 642.99



359⁹⁹ Spirit 500 Gas Grill

• 22,000 BTU
• 422 sq. inches of total cooking area
• Dish burners
• 4 burners side table
• 4 burners side table
Assembled price \$384.99
Spirit 500 Cover (4208283) 35.99



69⁹⁹ 22-1/2 Inch Charcoal Grill

• Pre-season enamel to prevent rust
• Nickel plated cooking grids
• 4208886
18 In Charcoal Kettle 54.99
22 1/2 Inch "One Touch" Grill (4403127) 99.99



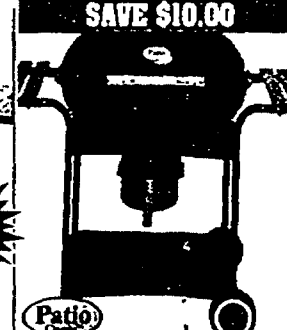
239⁹⁹ 44,000 BTU Gas Grill With Sideburner

• 1033 sq. in. cooking surface
• Harder green finish with natural wood
• (1713866)
Assembled price 264.99



99⁹⁹ 24,000 BTU Glass Window Gas Grill

• 235 sq. in. of cooking area
• (1713824)
Assembled price 124.99



109⁹⁹ Patio Classic Charcoal Grill

• 410 sq. in. of cooking area
• Harder green finish with natural wood
• (1923523)
Assembled price 132.99



5.49 20 Lb Kingsford Charcoal

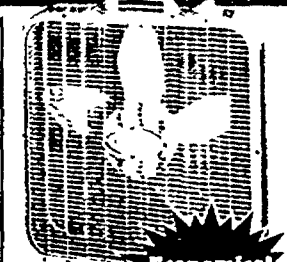
EXTENDED WARRANTY AVAILABLE ON AIR CONDITIONERS & FANS

Quality Summer Cooling & Pool Chemicals



199⁹⁹ 5000 BTU Window Air Conditioner

• 3 fan speeds
• 4 way air direction
• For use in an approximately 165 sq. ft. room
• #WAC0627A (11742275)



13⁹⁹ Economical Cooling Lasko 20 Inch Box Fan



45⁹⁹ Reversible Lasko 3 Speed Window Fan



10⁹⁹ 60% Accuracy 1 Quart



11⁹⁹ 60% Accuracy 1 Quart



59⁹⁹ 60% Accuracy 1 Quart

SKU	MODEL	BTUS	VOLTAGE	Area (sq ft)	PRICE
(4213187)	WAC06317A	6,000	115	215	\$249.99
(3141413)	WAS0677FB	6,100	115	230	\$329.99
(1742287)	WAC0827A	7,700	115	340	\$299.99
(4214052)	WAL103Y1A	10,000	115	490	\$349.99
(4298832)	WAL123Y1A	12,000	115	640	\$399.99
(1742295)	WAV157S1A	15,000	115	890	\$479.99
(3140175)	WAS185S2A	18,000	230	1100	\$479.99
(1742303)	WAS256W2A	25,000	230	1660	\$679.99

Play to Win \$50,000 Instantly

Or, You Could Win Cash Prizes Instantly of \$1,000, \$500, \$50 or Instant Merchandise Discounts!

Win Merchandise Prizes Including Tractors, Mowers & More Instantly!

Too Big To Carry? Ask About Our Delivery Service

STORE HOURS: Monday-Saturday 7:00AM-9:00PM Sunday 8:00AM-8:00PM

Ypsilanti	Southgate	Royal Oak	Utica	Southgate
2820 W. Riverchase Ave. (734) 434-5210	175 AND Northline Rd. (734) 246-2866	4949 Crookette Hwy. (248) 435-7910	45160 Utica Park Blvd (810) 726-5000	14800 Dixie Blvd (734) 246-8500
Canton	Dearborn	Rochester Hills	Roseville	
4200 Ford Rd. (734) 981-8400	5951 Mercury Dr. (313) 336-6900	223 Auburn E. (248) 852-7744	31510 Gravel Ave. (810) 294-8080	
Novi	Detroit	Waterford		
43610 West Oaks Dr. (248) 344-8855	8400 E. 87th St. (313) 893-4900	33801 Van Dyke (810) 826-8330	2214 Sherman Blvd. (248) 681-4884	

5 Ways To Charge

VISA, M/C, DISCOVER, AMEX, DEBIT

Available Everywhere

We reserve the right to limit quantities. Details on product warranties and manufacturers' rebates available only at store. It is our practice to invoice and bill correct advertising. In the event an error should occur, we guarantee every reasonable effort will be made to satisfy our customers. ©1998 Heckler/Memo Brothers/Bullards Square On your Heckler, HQ or Bullards Square charge card. Installments performed by independent contractors. DC Contractors License #1. Maryland License #7786. Heckler/Virginia Registration #11299. HQ Virginia Registration #22399. Commonwealth of Massachusetts #115253. State of Michigan #2182127871. State of Florida #C-0824099

GAMEROOM

Billy Bob's

FURNISHINGS

Year Leader in Fun

& Functional Furniture!

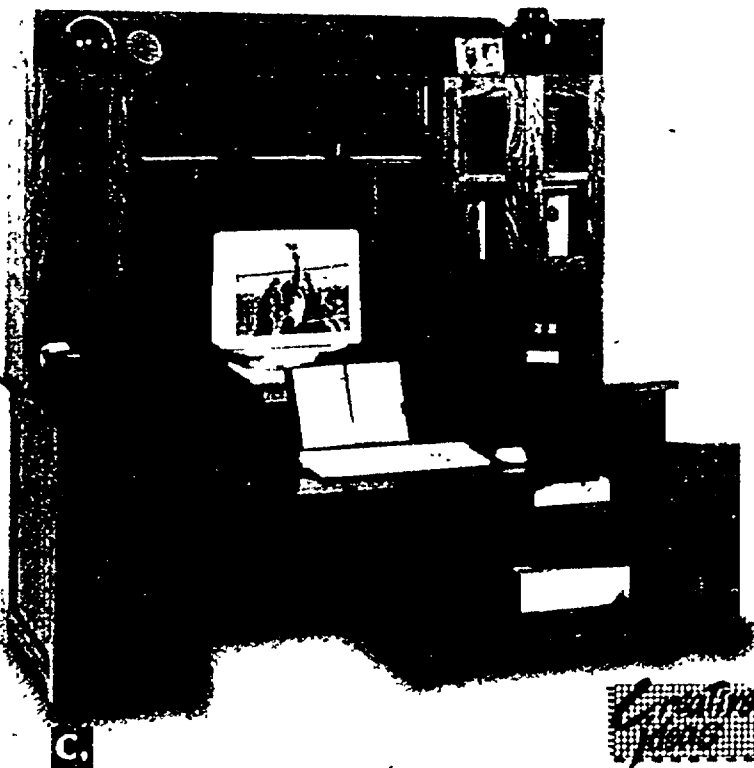
ARTS & CRAFTS

A.

B.

COOL Stuff
great VALUES!

Inspired by the arts-and-crafts movement and crafted in the United States by skilled craftsmen in rich burnished oak solids and select oak veneers. Billy Bob's newest arrival to its Home Office Collection.



A. Mission Door Bookcase...\$998

- 50" w x 19" d x 62" h
- Rift cut oak solids
- Leaded glass doors

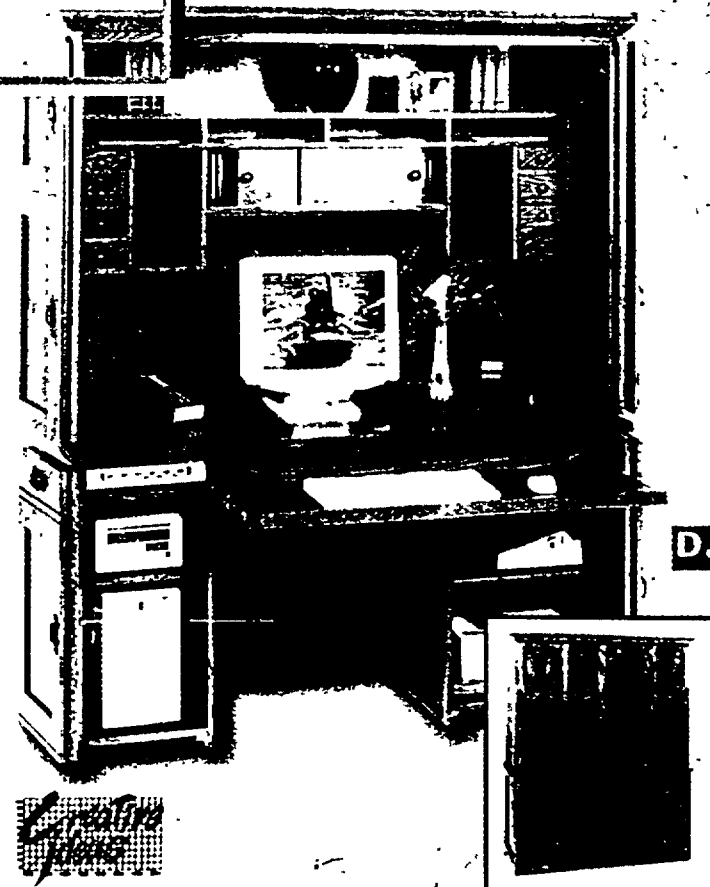
B. Barrister Cabinet (40" W x 19" D x 64" T)...\$948

- 53" Bookcase Desk...\$598
- Desk Chair...\$168

C. Creative Ideas Computer Desk

- 78" Angle Desk...\$1798
- 78" Organizer Hutch...\$848

D. 60" Hide Center...\$2498



COOL CHOICES, GREAT VALUES



Crafted with pride in
California



BRITISH REGISTRY COLLECTION

More great looks exclusively from Billy Bob's for your home. The British Registry Collection is crafted in California with select solid white pine and veneers then hand finished and distressed in a classic Newcastle brown finish to enjoy for years to come.

A. 3 Piece As Shown.....\$1398

B. Matching Tables
Massive Square Cocktail....\$398
Single Drawer Lamp Table....\$298
Rectangle Drawer Cocktail...\$398



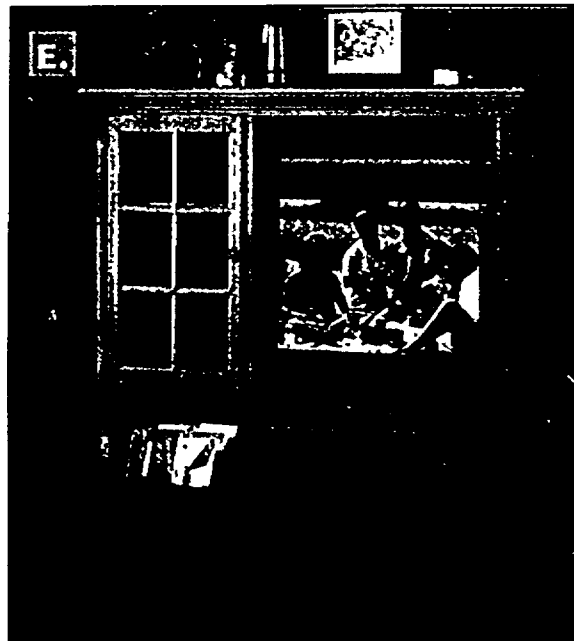
THE MADURO PINE COLLECTION CRAFTED IN CALIFORNIA

Exclusively for Billy Bob's of select solid white pine and select pine veneers, then hand finished in a tobacco brown stain. The result is a reproduction with a worn rustic character simulating the natural aging that occurs to a time honored antique used affectionately for many years.

C. TV Armoire.....\$898

D. 35" Monitor Size
Entertainment Unit.....\$698

E. 27" Den Size
Entertainment Unit.....\$448



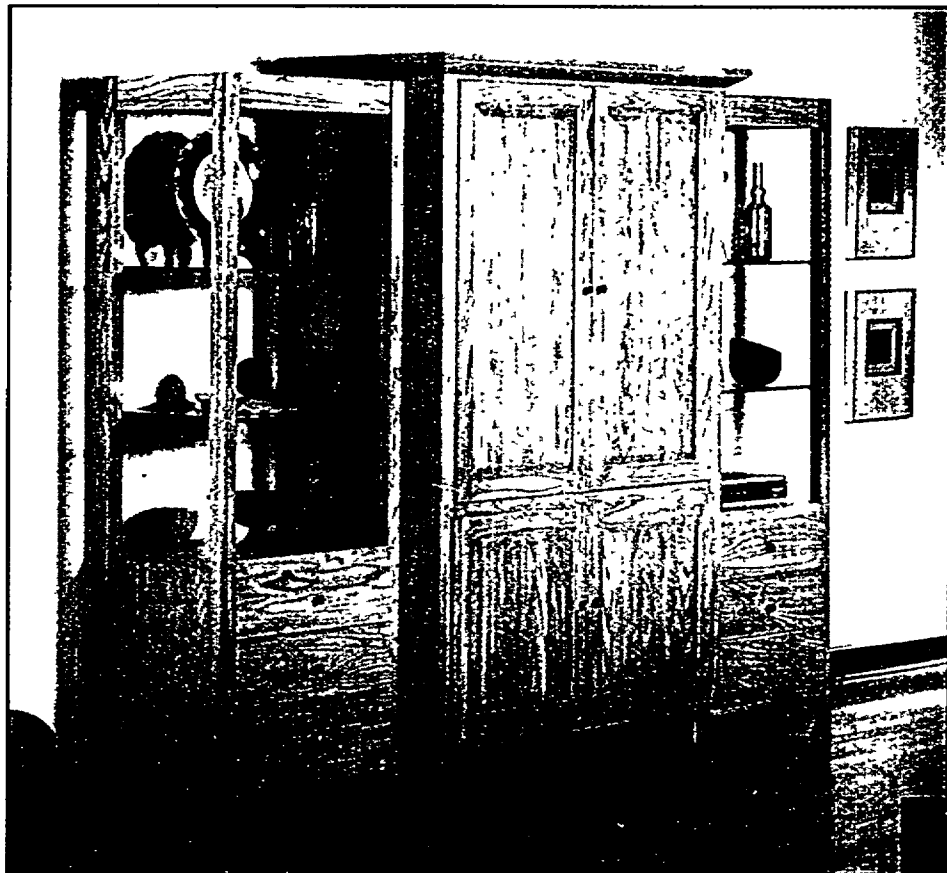
Billy Bob's
GAMEROOM FURNISHINGS
Your Leader in Fun & Functional Furniture!

CONTEMPORARY CHOICES

ELEMENTS COLLECTION

"ELEMENTS" COLLECTION FROM RIVERSIDE FURNITURE

Crafted of premium ash solids and select ash veneers in a rich satin natural finish. Drawer pulls are in a softly brushed nickel finish. Casual, functional and elegant in design.



MONITOR SIZE ENTERTAINMENT WALL

TV Armoire with Pocket Doors . . . \$1098
Bunching Audio Display Units . . . \$498



EXPANDABLE BIG SCREEN WALL



- Black lacquered oak
- Lighted display areas
- Expands to hold big screen TVs up to 60" wide
- Oak solids and oak veneers
- Billy Bob's exclusive from Wambold

Big screen wall . . . \$1098



CONTEMPORARY OAK ENTERTAINMENT CENTERS

Stocked in your choice of whitewashed oak or black lacquer on oak. Each unit will accommodate 35" monitor size TV, features tape storage and, glass door audio compartment to keep dust out. Only at Billy Bob's.

A/V center
62" x 61" x 21" . . . \$598



A/V center
62" x 48" x 21" . . . \$498



Your Leader in fun & functional furniture!

TRADITIONAL CHOICES...

Billy Bob's
GAMEROOM FURNISHINGS
 Your Leader in Fun & Functional Furniture!

TRADITIONAL MONITOR SIZE WALL SYSTEM

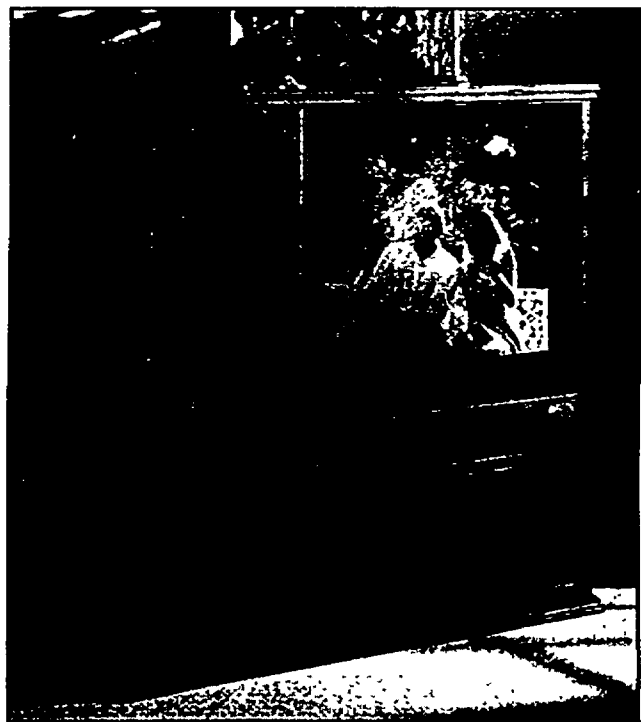
- Rich golden oak finish
- Crafted with solid oak and select oak veneers
- Accommodates all 35" TVs and most 40" size TVs
- Beveled glass and brass doors
- Lighted display areas
- Vertical tape storage drawers
- Lots of concealed storage

As shown . . . \$1698



KENWOOD

MADE IN CALIFORNIA



KENWOOD

61" MONITOR SIZE ENTERTAINMENT CENTER

- Rich golden oak finish
- Crafted with solid oak and select oak veneers
- Accommodates 35" monitors
- Beveled brass and glass doors
- Twin vertical tape libraries
- VCR storage
- 61" x 21" x 61"

A/V unit . . . \$648



DEN SIZE ENTERTAINMENT UNIT

- Rich golden oak finish
- Crafted with solid oak and select oak veneers
- Accommodates 27" TVs
- Beveled glass and brass doors
- Vertical tape library
- VCR storage
- 55" x 17" x 53"

A/V unit . . . \$548



KENWOOD

BIG SCREEN VALUES

GAMEROOM

Billy Bob's

FURNISHINGS

Your Leader in Functional Furniture!



STRETCH OUT IN STYLE

Our ultimate expandable home theater wall will accommodate any big screen TV up to 60". Left and right piers with light bridge feature two lighted curio display areas, glass door storage for all your audio and video components, two speaker-grille doors and storage for 120 VHS tapes or 240 CDs.

4 pc. oak expandable wall . . . \$998

Add beautiful accent corner wedges for only \$148 ea.



PALLADIA HOME THEATER BIG SCREEN WALL

Orman Grubb's newest contemporary big screen wall is crafted of oak solids and select veneers in a stunning natural finish perfect for today's lifestyles. Features include full expandable light bridge and TV shelf to accommodate big screens from 40" to 60" wide, lighted display areas, beveled glass doors, removable speaker panels and tape storage for 60 VHS tapes or 120 CDs.

Palladia wall . . . \$1198

Corner shelves shown are available for \$198 ea.



4 PIECE EXPANDABLE BIG SCREEN WALL

Real oak, holds all TVs up to 60", lighted display areas, tape storage for 60 VHS or 120 CDs.

4 pc. oak expandable wall . . . \$798

Corner units available at . . . \$148 ea.



TRADITIONAL OAK BIG SCREEN WALL

- Rich medium oak finish
- Lighted display areas with dimmer control
- Vertical tape drawers holds 222 CDs or 90 VHS tapes (includes Disney)

- Solid oak raised panel doors
 - Fits all big screens up to 60" wide
 - Removable speaker inserts
 - Surround sound ready
- As shown . . . \$1798

CALIFORNIA BEDROOM VALUES



NEW CENTURY SPICE BEDROOM COLLECTION

Queen size solid oak bed . . . \$698

King size solid oak bed \$798

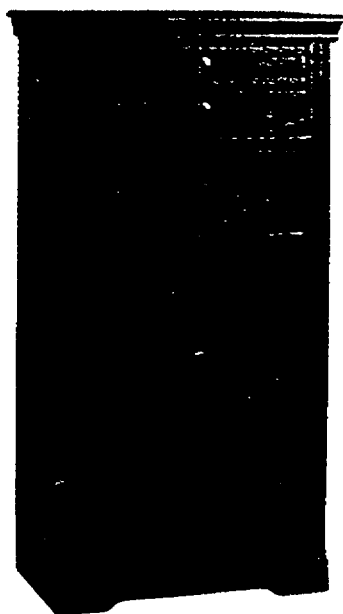
•50" Mule Chest.....848.00
•Chest Top Mirror.....118.00

•3 Drawer Nightstand.....318.00
•Wardrobe/TV Armoire.....898.00

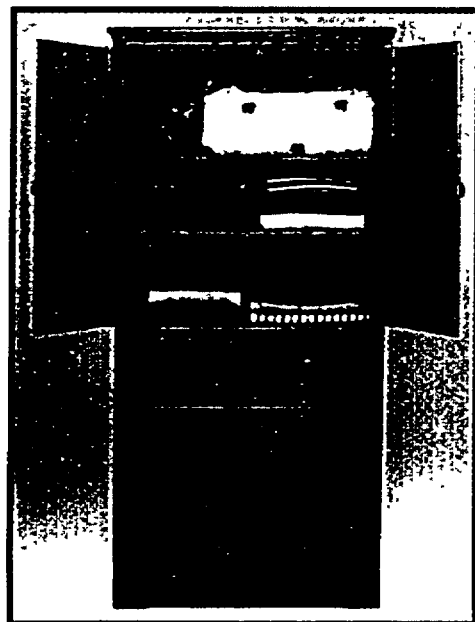
•68" Dresser.....798.00
•Crown Mirror.....298.00



Shown as Headboard only - Queen Size \$418



**NEW CENTURY
LINGERIE CHEST**
30" X 17" X 58" . . . \$548



**NEW CENTURY
MULTI PURPOSE ARMOIRE**
39" X 22" X 78" . . . \$898



Holds up to 35" TV



Birch Drawers
with English
Dove-Tail

NEW CENTURY BEDROOM

Crafted in California of oak solids and select oak veneers, the New Century bedroom features birch drawers with english dovetail construction, hidden jewelry drawer in each dresser, chest and nightstand and cedar lined top drawers in all chests, dressers and armoires. Finished in rich spiced oak. *In stock only at Billy Bobs*



Billy Bobs
GAMEROOM FURNISHINGS
Your Leader in Fun & Functional Furniture!

FROM ORMAN GRUBB



BAY VIEW WARDROBE/TV ARMOIRE



BAYVIEW WARDROBE/TV ARMOIRE

•36"W x 21"D x 72"T

Armoire . . . \$598

QUEEN SIZE OAK BEDWALL

"BAY VIEW" CONTEMPORARY OAK BEDROOM

Features beveled back mirror, hidden jewelry storage drawers, lighted headboard and storage areas and 5 foot height on bedroom.

Queen bedwall . . . \$598
King size available at \$698



•Can be used as a TV armoire or additional storage



MASSIVE SOLID OAK QUEEN SIZE POSTER BED



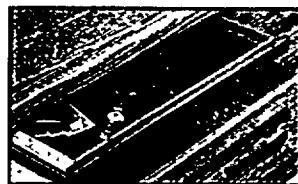
BAYVIEW CONTEMPORARY OAK BEDROOM

Features cedar lined drawers and hidden jewelry storage drawer.

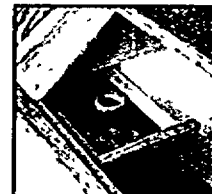
Queen size poster bed . . . \$598
King size available at \$698

60" triple dresser \$498
Beveled triple mirror \$218
TV/wardrobe armoire \$598
3 drawer nightstand \$198
8 dwr mule chest \$548
Queen size poster bed \$598
Chest top mirror \$118

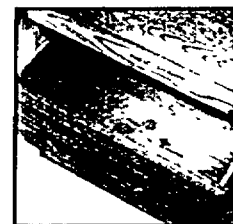
ALL BEDROOM GROUPS INCLUDE:



•All dressers, chests and armoires feature a velvet hideaway drawer

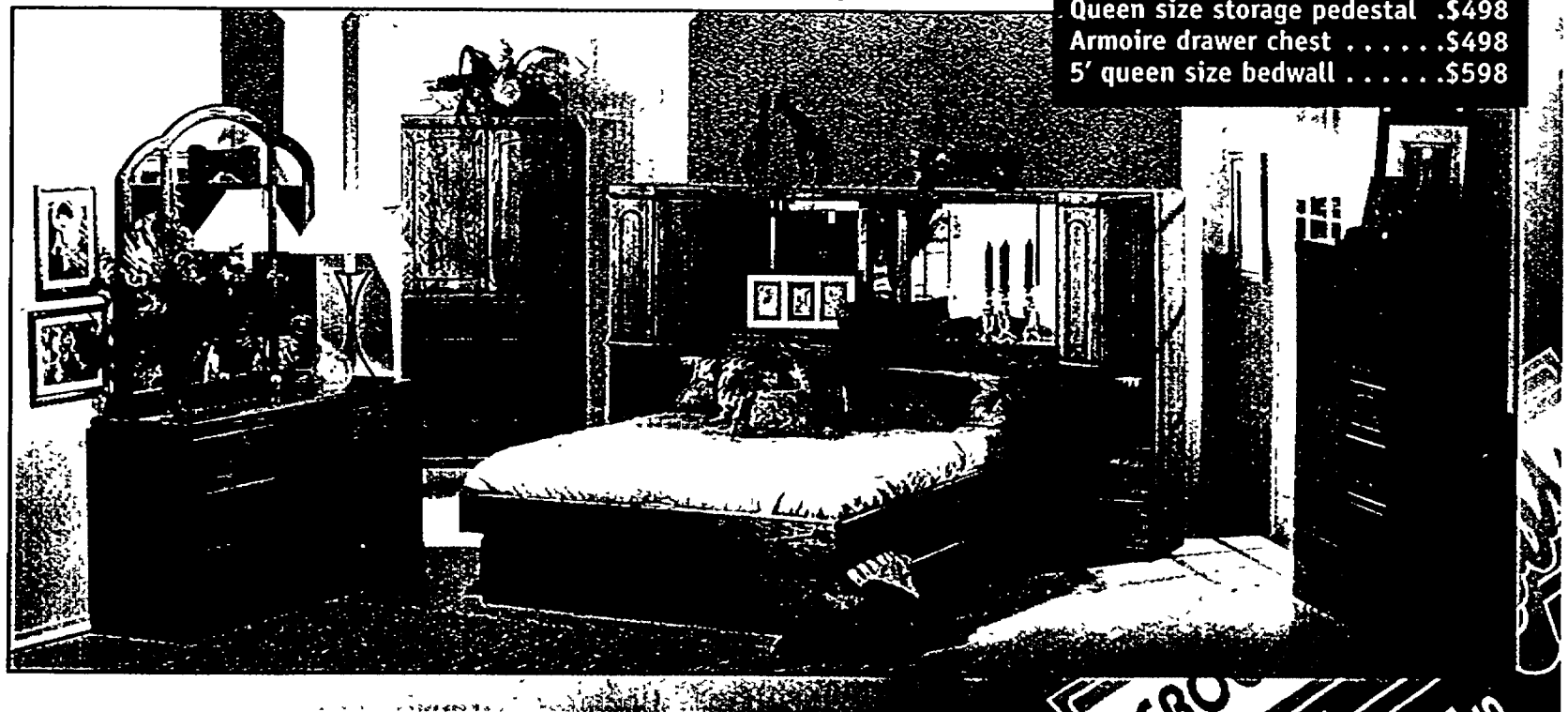


•Headboard has deep storage and velvet hideaway drawer



•Top drawers of all dressers, chests and armoires are cedar-lined

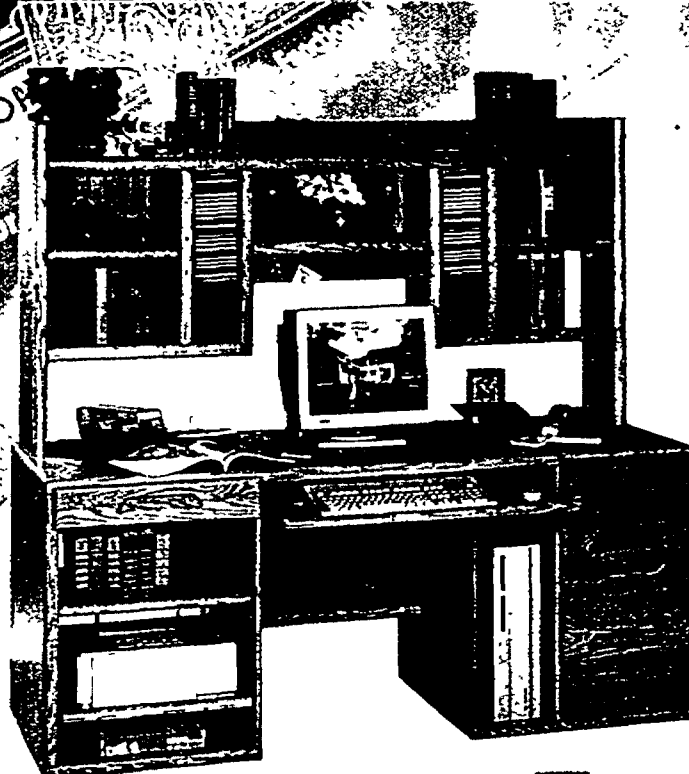
60" triple dresser \$498
Beveled triple mirror \$218
TV armoire chest \$598
Queen size storage pedestal . \$498
Armoire drawer chest \$498
5' queen size bedwall \$598



HAVE IT YOUR WAY...WITH ORMAN GRUBB

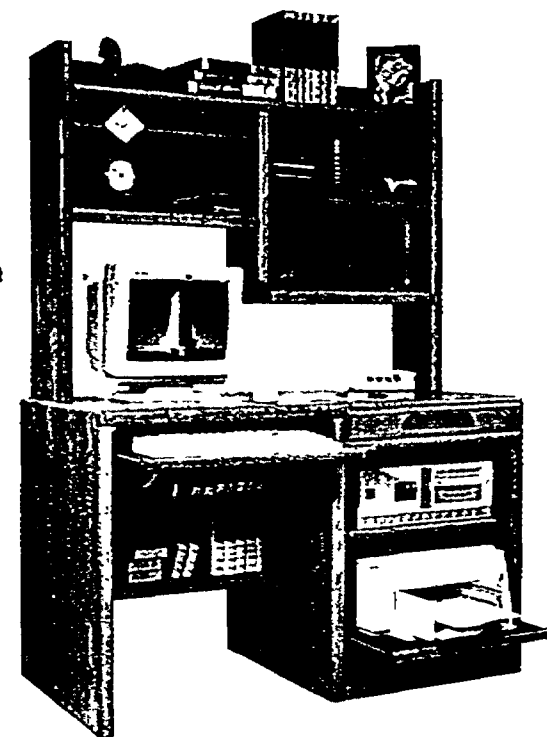
GAMEROOM Billy Bob's FURNISHINGS
 Your Leader in Fun & Functional Furniture!

2" SUPER STATION
 This room is all of your home computer needs with lots of great features like oversized keyboard and mouse roll out, laser printer storage, tower storage, legal file drawer, 50 CD storage and much more! 29" deep x 72" work surface!!
 2 pc. desk & hutch . . . \$798
 Desk only . . . \$548



Factory assembled real oak 48" deluxe printer work station. Two piece set includes CD-ROM hutch with disc storage, bulletin board, desk with roll out keyboard tray, pencil drawer and roll out laser-ready printer tray.

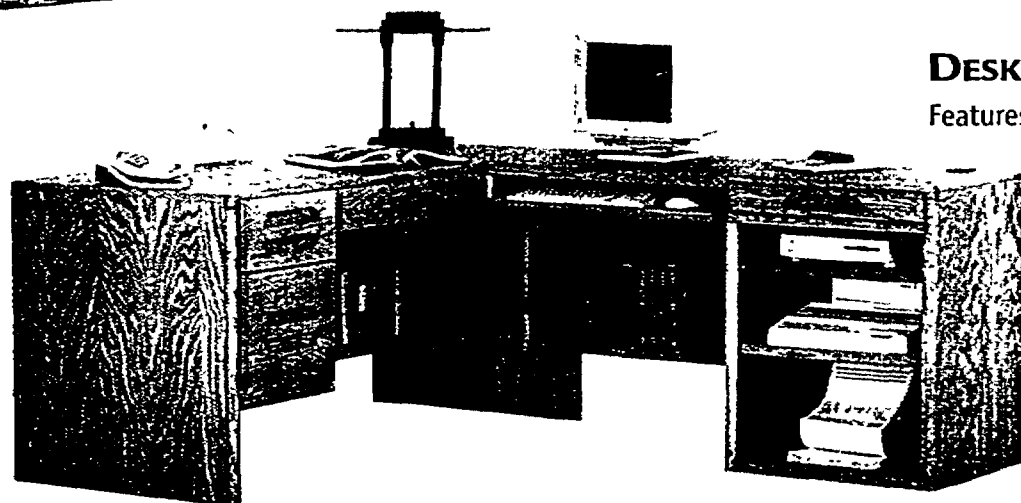
2 pc. group . . . \$398
 Desk only . . . \$298



DESK AND RETURN

Features 60" desk with legal size file drawer, letter drawer, pencil drawer, 54" printer return, large roll out mouse keyboard tray and disc drawer roll out for laser printer.

2 pc. desk
 & printer return . . . \$548



3 PIECE COMPUTER CENTER

Exclusive to Billy Bobs, the above grouping includes a 60" desk with a 48" return and 60" storage hutch all crafted with northern red oak and fully assembled. Made in the U.S.A.

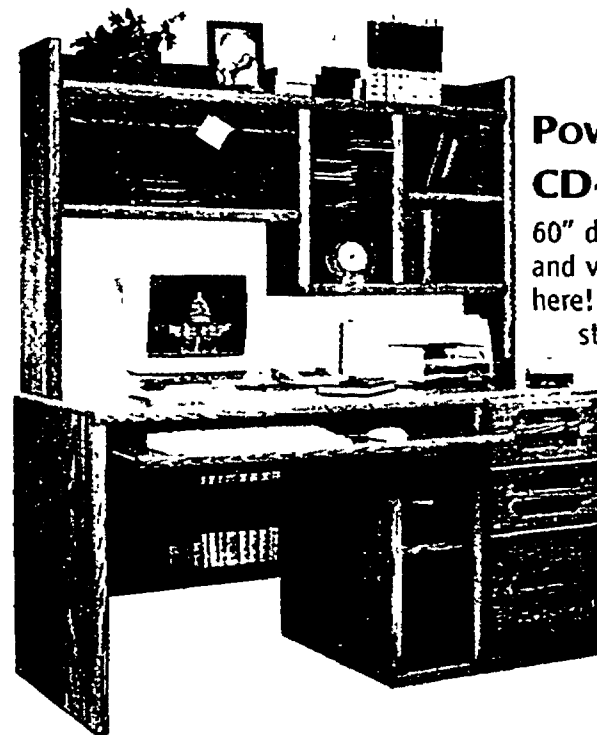
Desk, return & hutch
 all 3 pieces . . . \$698

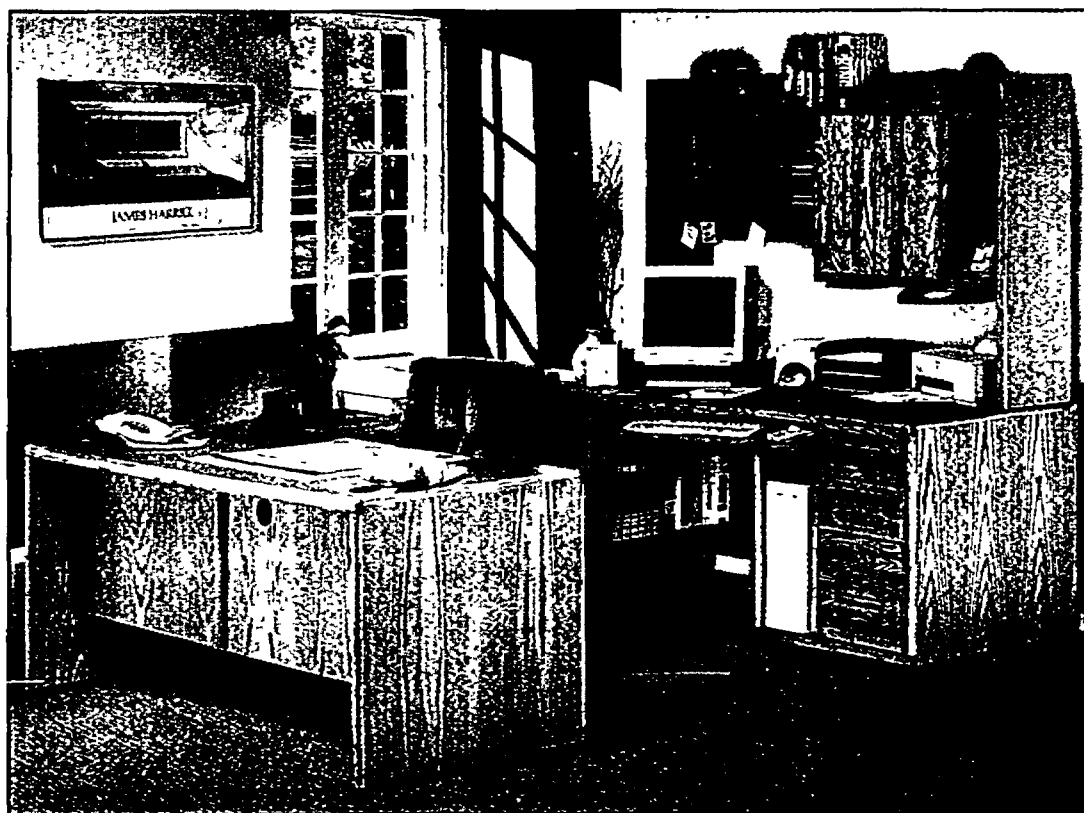


POWER-UP YOUR CD-ROM STATION

60" desk and hutch offer function and versatility - 17" monitors fit here! A lot of storage for all your stuff in letter/legal file drawer. Room for mouse and keyboard. Store 50 CDs in hutch racks. Made in the U.S.A.

2 pc set . . . \$598
 Desk Only . . . \$398





4 PIECE ULTIMATE WORK CENTER

4 piece group includes 72" angle top desk, 72" organizer hutch, 40" work connector and a 72" executive desk. Features include tower storage, legal size file drawers, letter drawers, pencil drawers, lighted hutch and lots and lots of work space.

4 pc set as shown . . . \$1598

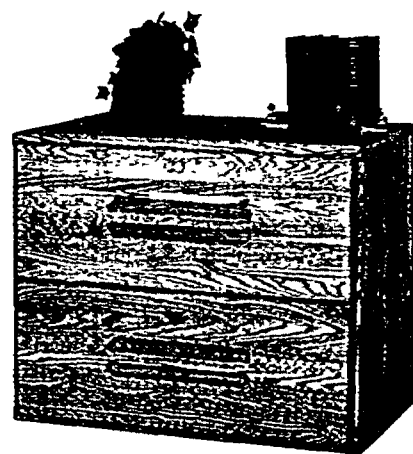


**BEST
VALUE!!**

"HOMEWERKS" 6 PIECE OAK CORNER OFFICE THE ULTIMATE COMMAND CENTER FEATURES:

- Oversized keyboard roll out
- Roll out mouse pad
- 12" wide tower space
- Roll out laser printer shelf
- Large desk top surface
- Legal size file drawer
- Oversized pencil drawer
- Letter/box drawer
- CD and disk storage
- Factory assembled in the USA

Complete 6 pc. corner group . . . \$798



LATERAL FILE

Real oak lateral file accommodates letter or legal size documents with 125 lb. drawer glides. 38" x 24" x 30".

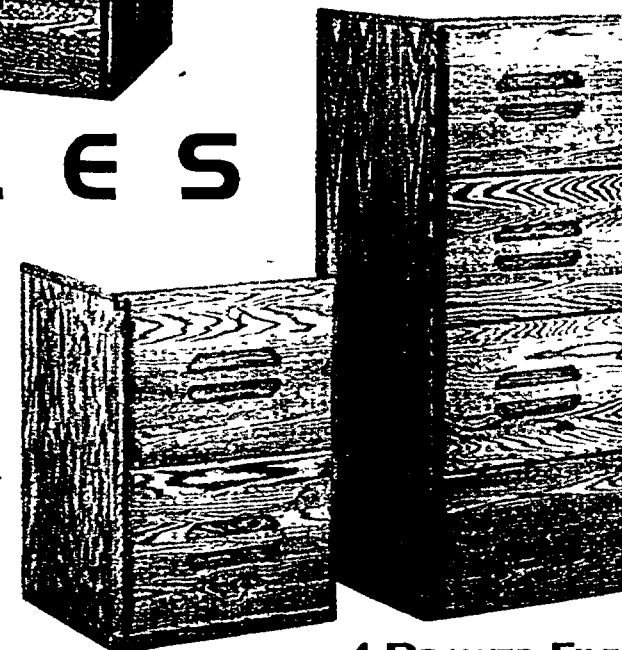
Lateral file . . . \$398

FILES

2 DRAWER FILE

Real oak two drawer file accommodates letter or legal size documents with 85 lb. drawer glides. 21" x 21" x 30".

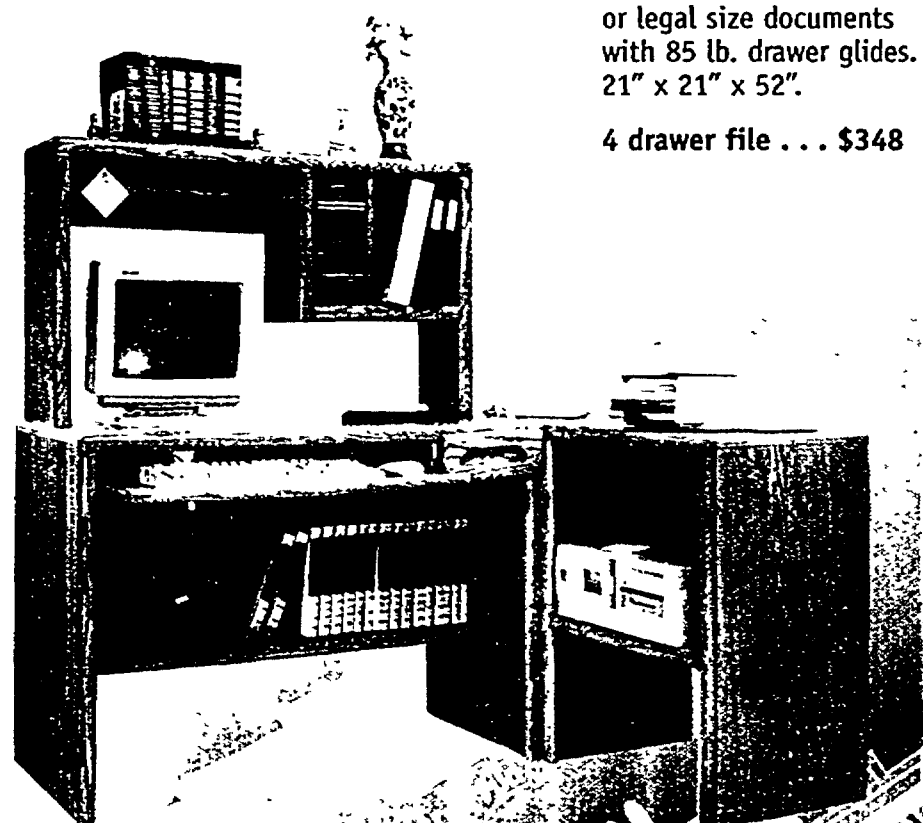
2 drawer file . . . \$198



4 DRAWER FILE

Real oak four drawer file accommodates letter or legal size documents with 85 lb. drawer glides. 21" x 21" x 52".

4 drawer file . . . \$348



4 PIECE CORNER GROUP

Unheard of value on this factory assembled 4 piece corner group. Includes keyboard/mouse tray, CD-ROM hutch, bulletin board, lower level bookshelf all with corner unit.

4 pc. group



ORMAN GRUBB



CONTEMPORARY
GAS
LOCKER
MEDIUM
GAS LIFT
TILT TENSION
CONTROL
TEN YEAR
WARRANTY



Executive chair . . . \$298

BOMBER LEATHER CHAIR

- Bomber leather
- Medium oak finish
- Padded arms
- Medium oak finish
- Gas lift adjustment
- Ten year warranty

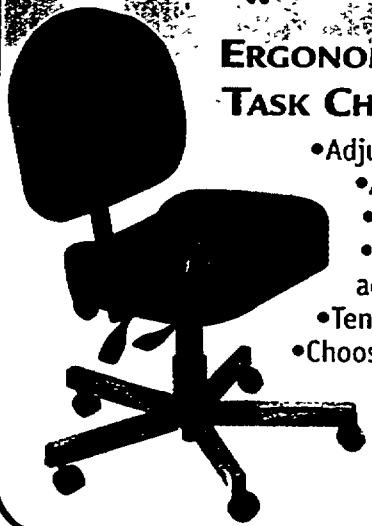
Bomber chair . . . \$648



LEATHER EXECUTIVE CHAIR

- Top grain leather
- Medium oak finish
- Gas lift adjustment
- Ten year warranty
- Forest green or Navy

Executive leather chair . . . \$448



ERGONOMIC TASK CHAIR

- Adjustable knee tilt
- Adjustable back
- Adjustable tension
- Gas lift height adjustment
- Ten year warranty
- Choose Navy; Hunter or Berry

Task chair . . . \$248



PILLOW TOP EXECUTIVE CHAIR

- Solid oak construction
- Hunter green fabric
- Gas lift adjustment
- Tilt tension control
- Ten year warranty

Pillow Top chair . . . \$398

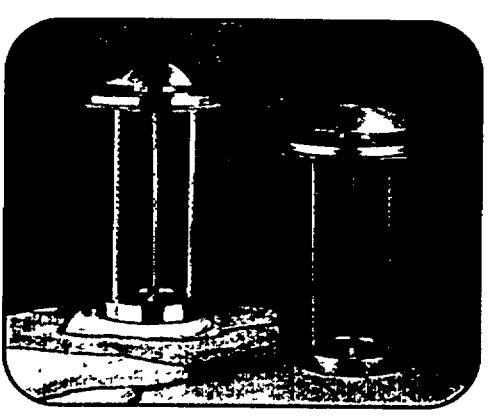


LEATHER PILLOWTOP EXECUTIVE CHAIR

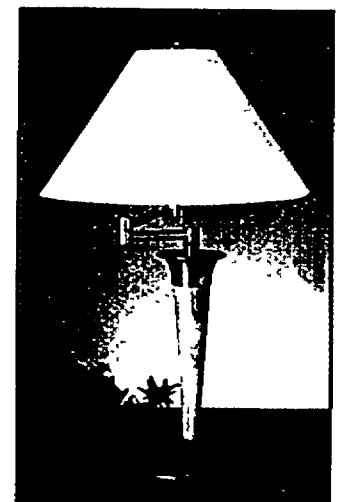
- Distressed chestnut leather
- Solid oak construction
- Gas lift and tilt adjustment
- Tension control
- Ten year warranty

Hi-back leather chair . . . \$698

10 YEAR WARRANTY

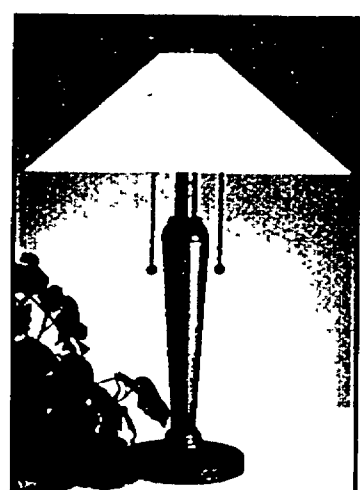
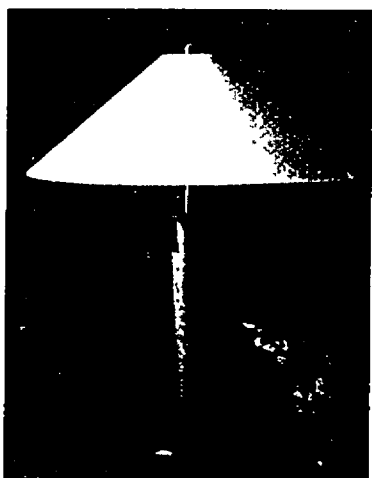


LITE SOURCE "ORBIT"
Halogen lamp, Your choice polished brass or satin steel finish . . . \$118



NATURAL CHOICES

Swing arm lamp or
Twin pull desk lamp
Your choice . . . \$68



RETRO CASUAL
Swing arm lamp or
Twin pull desk lamp
Your choice . . . \$68

GAMEROOM & FURNISHINGS
Your Leader in Fun & Functional Furniture!

"NEW CENTURY" HOME OFFICE

Crafted of oak solids and select oak veneers. Features include birch drawers with english dove-tail construction, heavy duty file glides and power surge protectors in all desks.



SURGE PROTECTOR IN DESKS



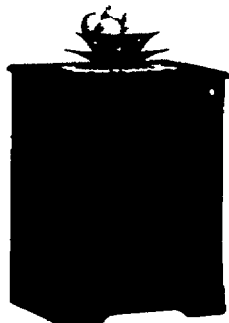
HEAVY-DUTY FILE GLIDES



72" DOOR BOOKCASE

- 3 adjustable shelves
- 36"W x 12"D x 74"T

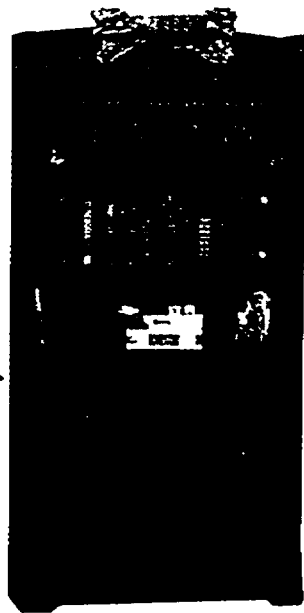
Bookcase . . . \$398



2 DRAWER FILE CABINET

- 24"W x 24"D x 30"T

2 dwr file cabinet . . . \$298



4 DRAWER FILE CABINET

- 24"W x 24"D x 54"T

4 dwr file cabinet . . . \$498

Features:

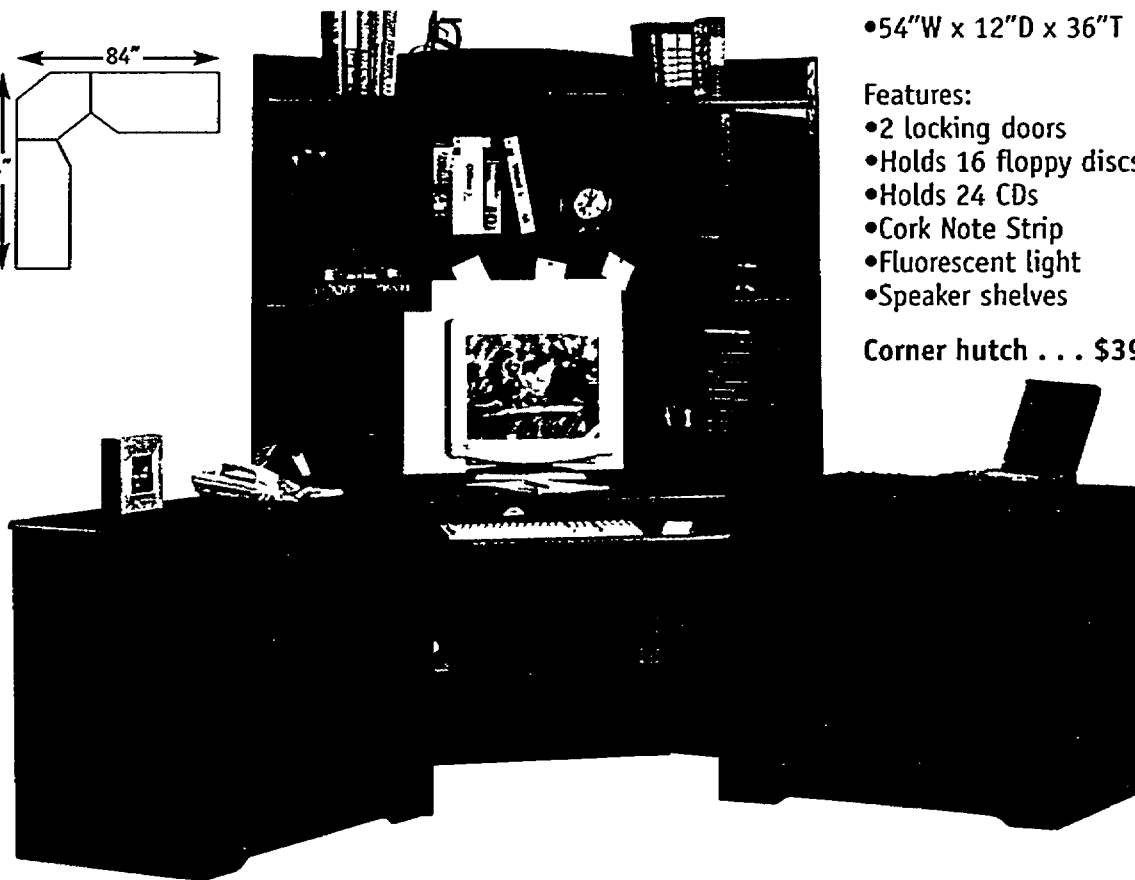
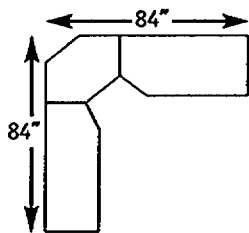
- Letter/legal file
- Top drawer locks
- 100 lb. glides

NEW CENTURY CORNER GROUP

Features:

- Letter/legal file drawer
- 28" wide keyboard/mouse tray
- Power strip
- 11" wide tower area
- Laser printer pull out

3 pc. desk set . . . \$1098



CORNER HUTCH

- 54"W x 12"D x 36"T

Features:

- 2 locking doors
- Holds 16 floppy discs
- Holds 24 CDs
- Cork Note Strip
- Fluorescent light
- Speaker shelves

Corner hutch . . . \$398



68" PEDESTAL DESK OPEN RIGHT

- Locking letter/legal file drawer
- 68"W x 29"D x 30"T

TOWER/PRINTER RETURN

- Built-in surge protector-top mount
- Locking tower and printer doors
- Mouse pad
- 60"W x 24"D x 30"T

2 pc. desk & return . . . \$1098



75" SUPER COMPUTER DESK

- Built-in surge protector-top mount
- Locking letter/legal file drawer
- Locking tower and printer doors
- Mouse pad
- 75"W x 29"D x 30"T

Computer desk . . . \$848

75" ORGANIZER HUTCH

- Fluorescent lamp
- "Spin caddy" utility tray
- CD and floppy storage
- Locking door
- 73"W x 12"D x 44"T

Organizer hutch . . . \$448



GAMEROOM FURNISHINGS

HOME OFFICE OPTIONS '99



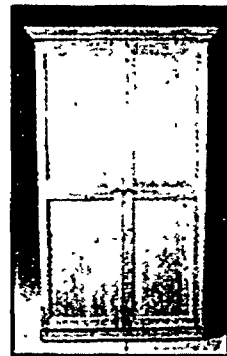
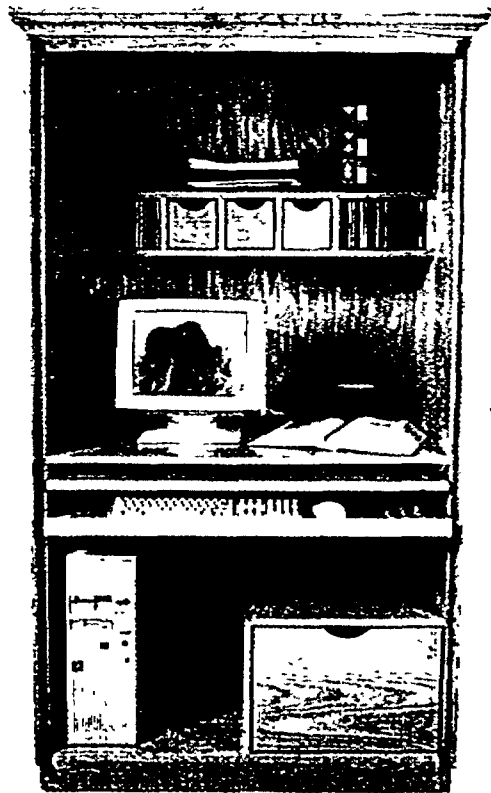
Your Leader in fun & Functional Furniture!

BRITISH COLONY COLLECTION

CRAFTED IN CALIFORNIA

Extensively hand finished with solid white pine and select pine veneers (contains no particle board, all wood). Then hand finished in a sandwood stain. The result is a reproduction with a rustic character simulating the natural aging that occurs to a time honored, antiques used affectionately for many years.

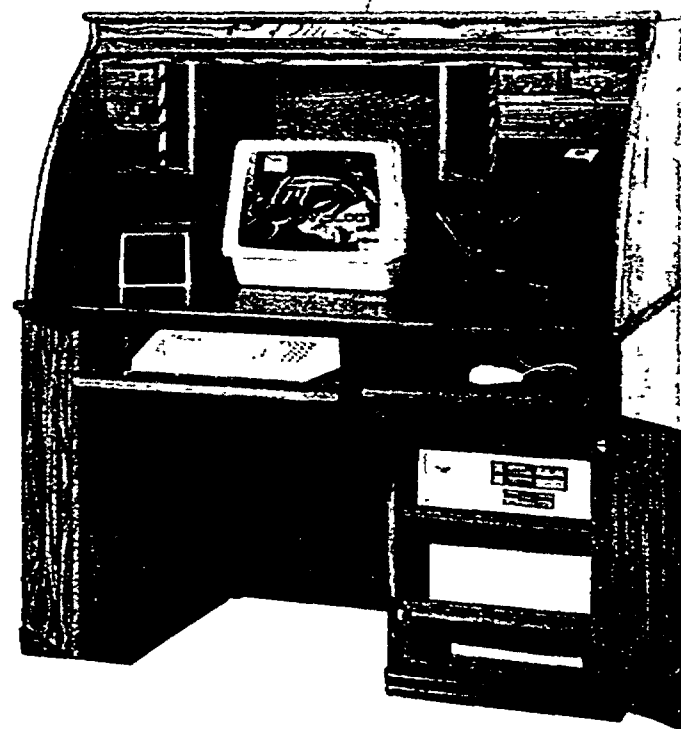
- 3 pc. desk with return . . . \$1498
- Twin doored computer hutch . . . \$398
- Computer desk (separately) . . . \$798
- Lateral file cabinet . . . \$498
- Lateral file hutch top . . . \$258
- Spindle back desk chair . . . \$248



SPECIAL PURCHASE HIDE-A-CENTER CRAFTED IN CALIFORNIA

- Crafted of oak solids and select oak veneers.
- Duel roll outs - one for keyboard and one for work surface
- Legal size file drawer
- Rollout printer tray
- 42" x 26" x 72"
- Limited quantity

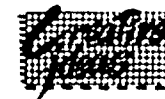
Hide-a-center . . . \$698



SPECIAL PURCHASE 54" OAK ROLL TOP COMPUTER CENTER

Features include larger monitor space that holds a 15" unit, fold down roll out keyboard tray, roll out laser printer unit concealed with roll out doors, fold down mouse keyboard extender, concealed tower storage, finished backs. Solid oak tambour rolls down and locks to conceal your projects. Accuride® hardware.

Roll top computer center . . . \$998



14-Mile Rd.
32128
N Woodward
Normandy
South of M-15
248-549-4263
Royal Oak 248-549-4263

6873
Dixie Hwy
Just 1 block
South of M-15
Clarkston 248-620-9303

44935
Hayes
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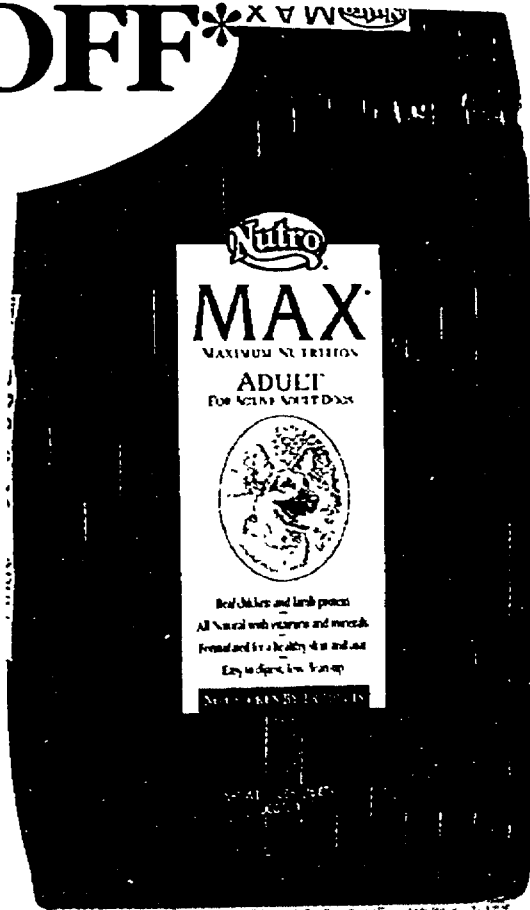
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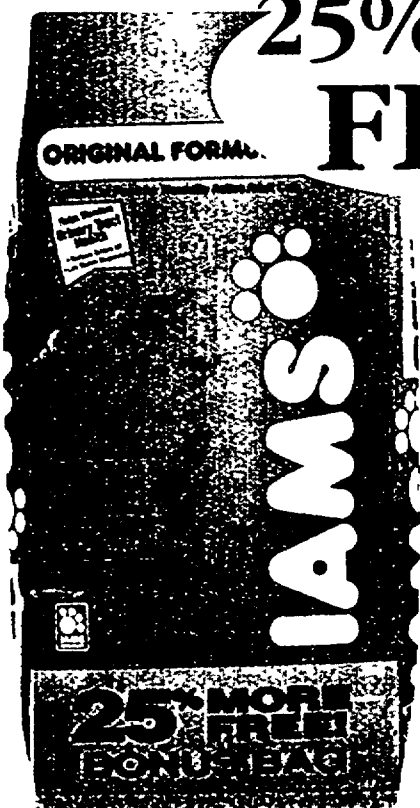
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10 lb. Bonus bag

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8⁴⁹

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22.5 lb. Bonus bag
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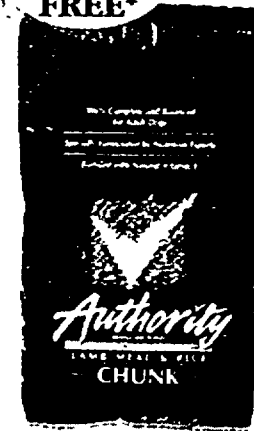




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Take the Authority Challenge

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Friskies Cat Food Assorted Varieties 5.5 oz. can
24¢



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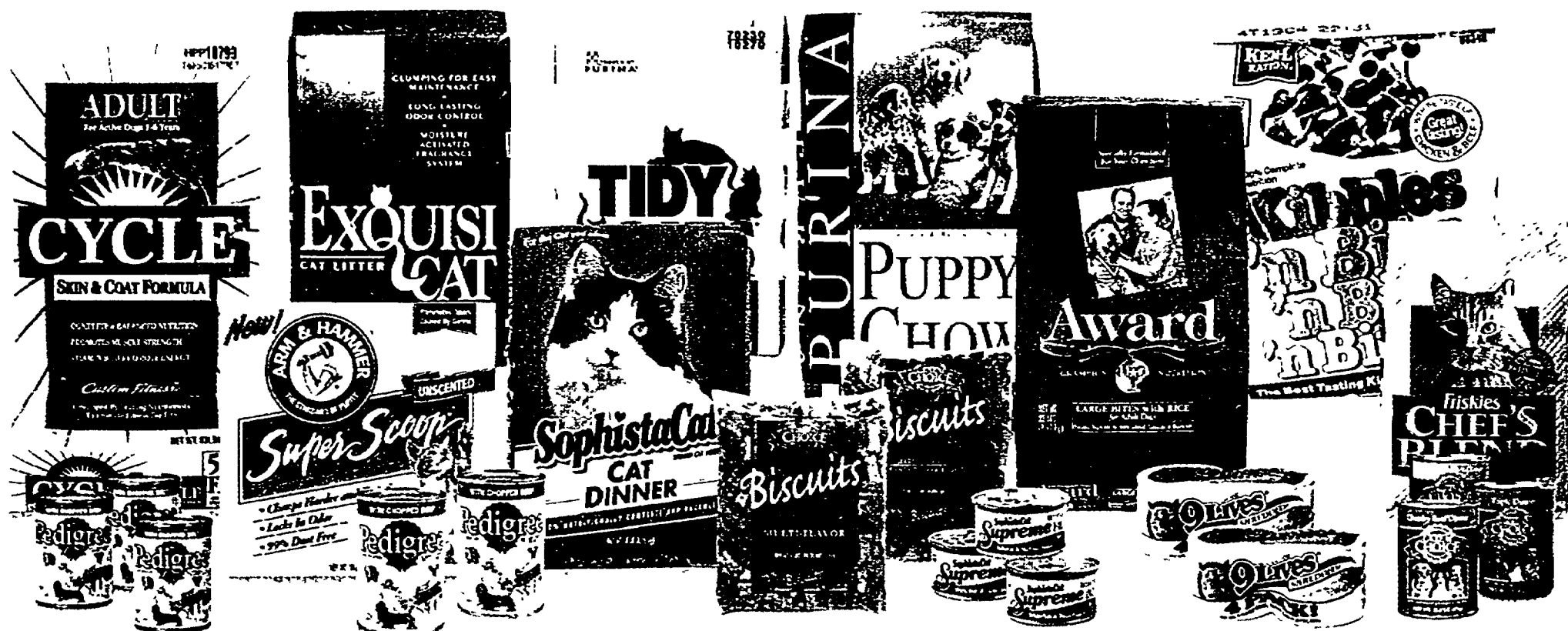
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Cycle Adult Dog Food 40 lb. Bonus bag	14⁹⁹	Great Choice Dog Biscuits Assorted Varieties 4 lb. bag	3⁴⁹	SophistaCat Supreme Cat Food Assorted Varieties 3 oz. can	30¢
Tidy Cats Conventional Cat Litter 20 lb. bag	3⁶⁹	Pedigree Dog Food Assorted Varieties 22 oz. can	79¢	9-Lives 4-pack Cat Food Assorted Varieties 5.5 oz. cans	88¢
Arm & Hammer Super Scoop Cat Litter 14 lb. box	6⁴⁹	Purina Puppy Chow 8.8 lb. bag	6⁴⁹	Friskies Cat Food Chef's Blend 3.15 lb. bag	2⁹⁹
ExquisiCat Scooping Cat Litter 25 lb. bag	6⁹⁹	Award Dog Food Small or Large Bites 22 lb. bag	7⁹⁹	Great Choice Dog Food Assorted Varieties 13.2 oz. can	39¢

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Southfield West side of Telegraph Rd. south of 12 Mile Rd. across from Tel-Twelve Mall	(248) 356-2065
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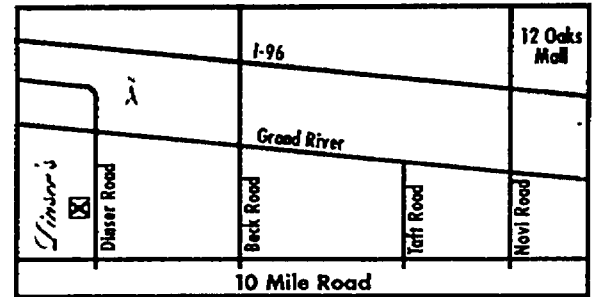
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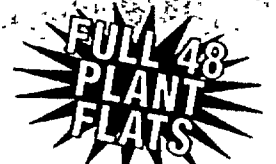
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